

THE 1906 EDITION OF

THE GREAT PRICE MAKER

THE REAL VALUE OF
THIS BOOK IS SHOWN
IN EVERY PRICE QUOTATION

YOU SHARE IN OUR PROFIT ON EVERY
PURCHASE AS EXPLAINED ON
PAGES 1^{AND} 2 OF THIS BOOK

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TO ANY ADDRESS


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your large catalogue," and we will send it free by return mail

SEARS, ROEBUCK & CO.

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**CHICAGO
1906**

REFERENCE BY SPECIAL
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FIRST NATIONAL BANK, CHICAGO.
CORN EXCHANGE NAT'L BANK, CHICAGO.
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The Great Price Maker

SEARS, ROEBUCK & CO. 1906

Catalogue No. 116

The Great Price Maker

CASTLE BOOKS

A Division of
BOOK SALES, INC.
110 Enterprise Avenue
Secaucus, N.J. 07094

Publishers Note: An occasional break in page numbers occurs in the original 1906 Sears catalog. Other omissions have been made by the publisher to keep this volume within manageable production limits. We have omitted repetitive pages. We believe we have maintained the original flavor of the catalog. The index to the catalog begins mid-volume on page 603.

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IF YOU WISH TO REFER TO ANY PARTICULAR CLASS OF MERCHANDISE, SEE THE DEPARTMENT INDEX BELOW. FOR COMPLETE ITEMIZED INDEX, TURN TO THE PINK PAGES IN THE MIDDLE OF THE BOOK.

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No. 1—YOUR MONEY BACK IF YOU ARE NOT SATISFIED

EVERY ORDER SENT US IS ACCEPTED with the understanding and agreement that if the goods we send you are not found perfectly satisfactory, they can be returned to us at our expense and the money sent us, together with any freight or express charges paid, will be immediately refunded. Accompanying every shipment are these plainly printed conditions:

IF THESE GOODS PLEASE YOU, you cannot do us a greater favor than to tell your neighbors and allow them to use your catalogue to send us orders.

IF THEY DON'T PLEASE YOU, you cannot do us a greater favor than to return the goods at our expense and get your money back, together with any transportation charges you may have paid.

No. 2—ABOUT OUR RELIABILITY. YOU ARE PERFECTLY SAFE IN SENDING US YOUR ORDERS AND YOUR MONEY. We are one of the largest commercial institutions in the world and we occupy by far the largest mercantile plant in the world. We own this entire plant, free of indebtedness of any kind, comprising forty acres of ground in one of the best districts in Chicago; our ground and buildings alone are valued at more than six million dollars. We have nearly nine thousand employees and our customers now number nearly five million. If you have any doubt, you are at liberty to refer to any bank, business house or resident of Chicago, and we especially refer to our millions of satisfied customers. Ask your neighbor about **Sears, Roebuck & Co.** We have customers in every neighborhood in the United States and we gladly refer you to any customer.

BE SURE to read the bank letter of the First National Bank of Chicago, capital and surplus \$13,000,000.00, signed by its cashier, F. O. Wetmore; also the Corn Exchange National Bank letter, capital and surplus \$6,000,000.00, signed by Frank W. Smith, its cashier; see page 20. Consider our standing everywhere and be convinced it is perfectly safe to send your money to us, we agreeing to return it if the goods do not please you.

No. 3—LOW PRICE AND HIGH QUALITY GUARANTEE.

WHILE WE NOW PERMIT our customers to share more liberally than ever before in the profits of this business, our prices on everything shown in this catalogue are lower than you can buy elsewhere. Every order sent us is accepted with the understanding and agreement that if you do not find our prices lower, quality considered, and the quality of our merchandise higher than the average, you are at liberty to return the goods to us at our expense of transportation charges both ways, and we will promptly return all your money.

DON'T BUY ANYTHING ANYWHERE until after you refer to this catalogue and see how much money we can save you, and remember that for every dollar you send us you get a Profit Sharing Certificate by return mail for the full amount of your purchase, a certificate that entitles you to get back from us a large part of all the money you sent us.

No. 4—YOU SHARE IN OUR PROFIT on every purchase, as explained on pages 1 and 2 of this book.

No. 5—VERY SIMPLE RULES FOR ORDERING, printed in three languages. See page 3.

No. 6—FOR LIST OF FREE SAMPLE BOOKS and free special catalogues see inside back cover of this catalogue.

No. 7—WHY OUR NAME NEVER APPEARS ON ANY BOX, package, wrapper, tag, envelope or article of merchandise, thus making every transaction strictly confidential. See page 10.

No. 8—WHY WE WILL ACCEPT no order for less than 50 cents. See page 10.

No. 9—FREIGHT AND EXPRESS RATES TO ANY POINT. See pages 15 to 19 for full information. You pay the freight or express charges when you get the goods, but remember, freight or express amounts to nothing compared with what we save you in cost. Don't be afraid of the freight charges.

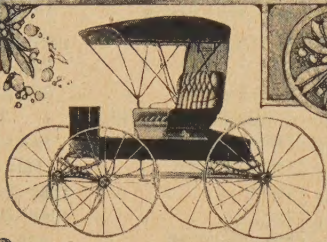
No. 10—YOU CANNOT do us a greater favor than to show this catalogue to your friends and allow them to use it for sending us orders.

No. 11—WE HAVE NO AGENTS. Anyone claiming to represent us and soliciting orders for us is a swindler.

No. 12—QUICK SHIPMENT. With a stock of merchandise larger than all other mail order houses combined, we are prepared to make very prompt shipment. If you send us your order, you will get your goods much quicker than if you ordered from any other house.

YOU CAN FURNISH YOUR HOME FREE

If you buy from us or take orders for us by exchanging the profit sharing certificates we send you for your FREE selection of rich, valuable and beautiful parlor, dining room, bed room, kitchen and other furniture, rich rugs, carpets, draperies, stoves, organs, pianos, etc., etc., hundreds of other valuable and free articles all shown in our LATEST BIG FREE PROFIT SHARING BOOK; so when you have \$50.00 or more in profit sharing certificates, write for the FREE PROFIT SHARING BOOK, and select the article you want FREE, a handsomer, bigger, more liberal, more interesting and a much greater variety than ever before offered, the most wonderful book of free goods for customers ever issued. Write for the free book when you have accumulated \$50.00 or more in profit sharing certificates.



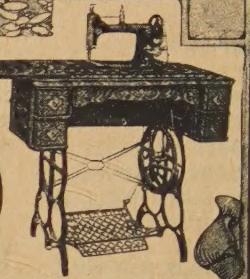
SEND YOUR PROFIT SHARING CERTIFICATES TO US AND LET US SEND YOU THIS TOP BUGGY FREE EXPLAINED IN OUR FREE PROFIT SHARING BOOK



YOU CAN GET THIS MAGNIFICENT PARLOR SUITE WITHOUT ONE CENT OF MONEY. IT IS GIVEN FREE FOR PROFIT SHARING CERTIFICATES.



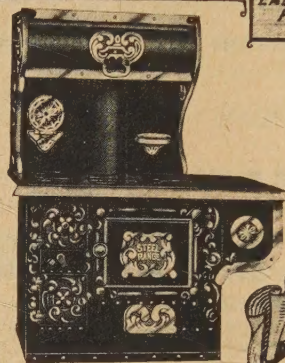
YOUR CHOICE OF MANY KINDS OF WATCHES FOR LADIES AND GENTLEMEN FREE FOR YOUR CERTIFICATES.



IF YOU SEND US ORDERS YOU CAN HAVE THIS SEWING MACHINE FOR NOTHING. IT'S IN OUR FREE PROFIT SHARING BOOK



THIS IS A HIGH GRADE DRESSER AND YOU CAN HAVE IT FREE OF CHARGE IN EXCHANGE FOR PROFIT SHARING CERTIFICATES



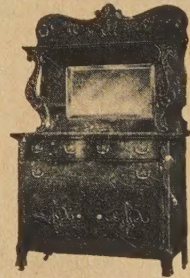
WE GIVE THIS LIBRARY TABLE AND OTHER FINE FURNITURE FREE FOR PROFIT SHARING CERTIFICATES

THIS LATEST STYLE, UP TO DATE HALL TREE IS YOURS FREE IN EXCHANGE FOR PROFIT SHARING CERTIFICATES



YOU CAN GET A FINE GO-CART ABSOLUTELY FREE FOR PROFIT SHARING CERTIFICATES

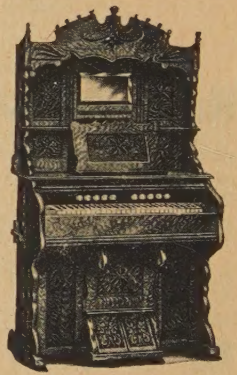
YOUR PROFIT SHARING CERTIFICATES WILL QUICKLY SECURE FOR YOU THIS BIG STEEL RANGE FREE.



YOU CAN HAVE THIS BEAUTIFUL SIDE BOARD ABSOLUTELY FREE IN EXCHANGE FOR PROFIT SHARING CERTIFICATES



FOR \$50.00 IN PROFIT SHARING CERTIFICATES YOU CAN GET THIS BEAUTIFUL BANQUET LAMP FREE



THESE ORGANS GO TO OUR CUSTOMERS FREE EVERY DAY IN EXCHANGE FOR PROFIT SHARING CERTIFICATES. ORDER TODAY AND START SAVING CERTIFICATES.

WE SEND OUT MANY CHIFFONNIERS LIKE THIS TO OUR CUSTOMERS FREE FOR THEIR PROFIT SHARING CERTIFICATES



THIS AND MANY OTHER HANDSOME CHAIRS SHOWN IN THE FREE BOOK. FREE FOR PROFIT SHARING CERTIFICATES.



YOUR CHOICE OF VALUABLE COUCHES GIVEN FREE FOR YOUR PROFIT SHARING CERTIFICATES



WE OFFER YOU IN OUR PROFIT SHARING BOOK A WONDERFUL VARIETY OF BEAUTIFUL RUGS FREE FOR YOUR CERTIFICATES.

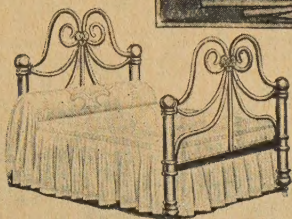


YOU CAN GET THIS ROCKER OR YOUR CHOICE OF MANY OTHERS FREE FOR YOUR CERTIFICATES

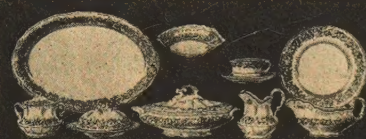
ON THESE TWO PAGES we show small pictures of just a few of the hundreds of articles we send free to customers in exchange for profit sharing certificates. The new, big, free profit sharing book shows all the free articles.

WHAT WE SEND OUR CUSTOMERS FREE

Every time you send us an order we will send you a CUSTOMERS' PROFIT SHARING CERTIFICATE for the full amount of money you send us. Keep these profit sharing certificates you get from us until they amount to \$50.00 or more and then on a postal card or in a letter write us for our BIG FREE PROFIT SHARING BOOK, showing the hundreds of valuable, handsome and useful articles we give to every customer free in exchange for \$50.00 or more in profit sharing certificates.



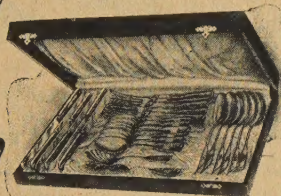
\$50.00 IN PROFIT SHARING CERTIFICATES BRINGS YOU THIS HANDSOME BED COMPLETE, OR YOUR CHOICE OF MANY OTHERS.



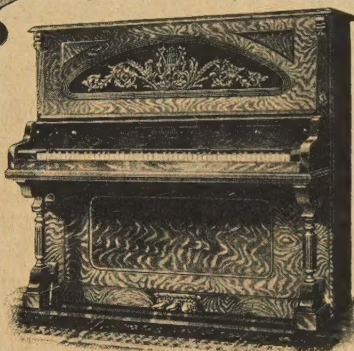
WE GIVE AWAY BEAUTIFUL SETS OF DISHES FREE FOR YOUR PROFIT SHARING CERTIFICATES.



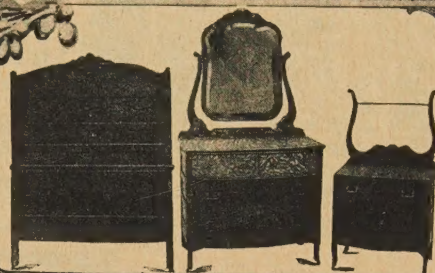
YOU CAN GET THESE HANDSOME CHAIRS FOR ONLY \$50.00 IN PROFIT SHARING CERTIFICATES. MORE VALUABLE SETS FOR A FEW MORE CERTIFICATES.



YOU CAN GET THIS HANDSOME INITIAL SILVER-WARE SET FREE FOR YOUR CERTIFICATES.



IF YOU DEAL WITH US YOU CAN GET THIS BIG PIANO FREE IN EXCHANGE FOR PROFIT SHARING CERTIFICATES.



YOU CAN HAVE THIS BEDROOM SUITE FOR NOTHING OR YOUR CHOICE OF OTHERS FOR PROFIT SHARING CERTIFICATES.

THIS AND OTHER STYLES OF GUNS SHOWN IN OUR PROFIT SHARING BOOK GIVEN FREE FOR CERTIFICATES.



THIS STYLISH FUR PIECE GIVEN FREE FOR PROFIT SHARING CERTIFICATES



THIS SERVICEABLE RAIN-COAT GIVEN FREE FOR \$50.00 IN PROFIT SHARING CERTIFICATES.



\$50.00 IN PROFIT SHARING CERTIFICATES SECURES THIS STYLISH LADY'S RAIN-PROOF COAT.



YOU CAN GET ANY KIND OF A MAN'S OR BOY'S SUIT OR OVER-COAT FREE FOR YOUR PROFIT SHARING CERTIFICATES.



THIS FINE EXTENSION TABLE IS GIVEN FREE FOR PROFIT SHARING CERTIFICATES.



THIS AND OTHER BEAUTIFUL CLOCKS SHOWN IN OUR PROFIT SHARING BOOK ARE GIVEN FREE FOR YOUR CERTIFICATES



THIS LABOR SAVING WASHING MACHINE GIVEN FREE FOR PROFIT SHARING CERTIFICATES.

Our BIG FREE PROFIT SHARING BOOK is being revised and improved constantly. Many new and valuable articles being added every month, therefore to get the very latest Profit Sharing Book, with all the latest and most attractive new articles, WAIT UNTIL YOUR PROFIT SHARING CERTIFICATES amount to \$50.00 or more and then write for the free profit sharing book; on a postal card or in a letter to us simply say, "Send me your latest Profit Sharing Book," and the BIG FREE PROFIT SHARING BOOK will go to you by return mail postpaid FREE. When writing for our Free Profit Sharing Book, please state about how much the Profit Sharing Certificates you hold amount to.



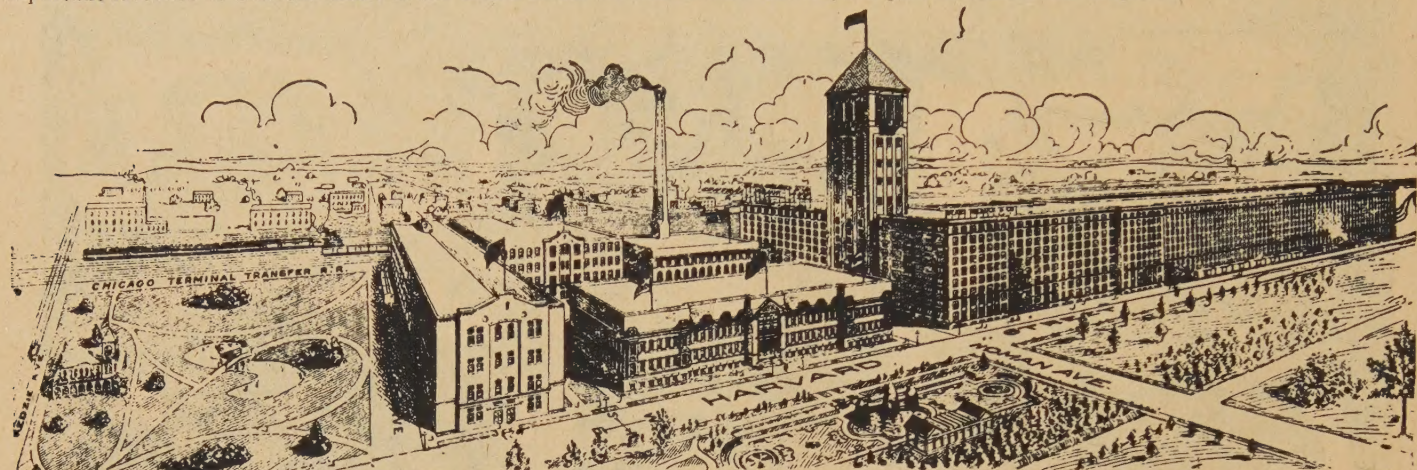
YOU CAN GET A MANDOLIN OUT-FIT LIKE THIS AND OTHER MUSICAL INSTRUMENTS FREE FOR PROFIT SHARING CERTIFICATES

YOUR MONEY WILL BE IMMEDIATELY RETURNED TO YOU FOR ANY GOODS NOT PERFECTLY SATISFACTORY.

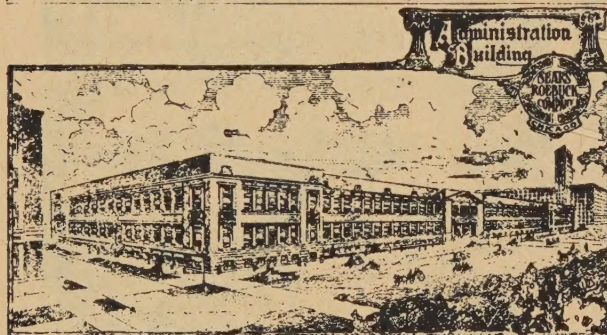
BUILDINGS AND GROUNDS IN CHICAGO WHICH WE OWN FREE OF ENCUMBRANCE

FACTORIES IN VARIOUS STATES WHICH WE OWN IN THEIR ENTIRETY, IN PART OR CONTROL THE PRODUCT OF.

IN our various catalogues most of our customers, no doubt more than one-half of all the families in the United States, have, by the pictures we have shown them in the past, had their attention called to the grounds and to the big buildings in our Chicago plant as well as pictures of many of the big manufacturing plants which we own or are interested in. To those who have not as yet had their attention called we take pleasure, on these pages, in showing, but, unfortunately, for the want of room, in small illustrations that in no way do these buildings, grounds and plants justice, pictures of some of our buildings and grounds in Chicago and some of the more important factories in different states in the Union which we own in their entirety, in part or control the output of.

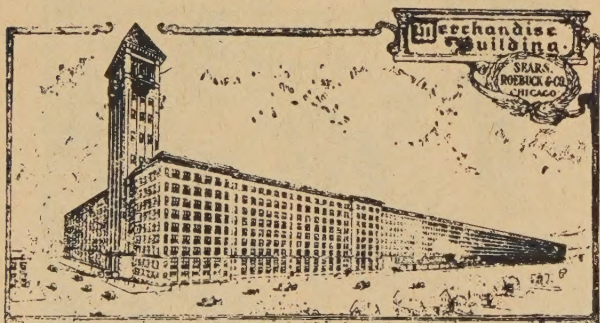
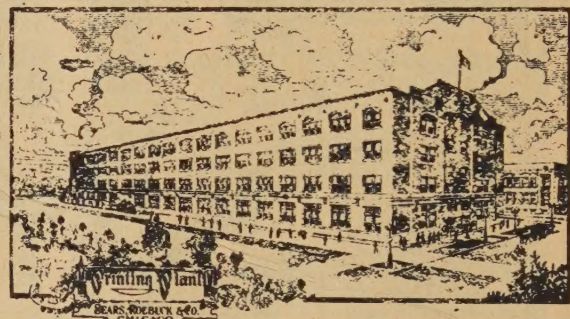


This gives you a general birdseye view of a small portion of our grounds, showing the big Merchandise Building, Administration Building, Printing Plant, Power House, etc., but you must consider that these grounds are nearly one-half a mile long or, to be exact, twenty-four hundred feet in length, and this in an important part of Chicago, to appreciate the size of these grounds.



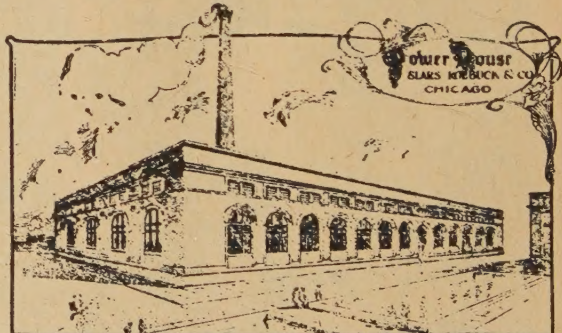
This picture shows our Administration or Office Building in Chicago, in which all the clerical work is done. Architecturally it is one of the most beautiful and one of the largest buildings for its purpose in this country.

This building is used for printing and for the manufacture of this Great Catalogue. It is the most modern, fully equipped printing plant for the purpose in this country and one of the largest, if not the largest, of its kind in the world.



This picture shows our Merchandise Building in Chicago, undoubtedly the largest building of its kind and purpose in the world.

This shows a picture of the Power Plant, one of the most modern, largest and handsomest power plants in the country.



View No. 1. This gives you a small sectional view of a corner of our Merchandise Building in Chicago, giving you an idea of our railroad track facilities for incoming merchandise, but to get an idea of these facilities you must remember that these tracks extend 2,400 feet or nearly one-half a mile, the entire length of our property.



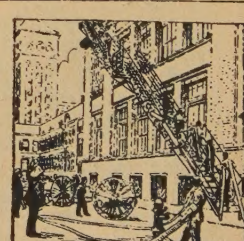
View No. 2. This shows you a small view of our train shed under cover. Four railroad tracks running directly into the building. Here is where our outgoing freight is loaded directly into the cars.



View No. 3. This small view will give you just a little idea of what we have done to decorate our grounds, to make them attractive, pleasant for our employees as well as to generally beautify this portion of the city.



View No. 4. Another small sectional view of our private park and grounds, showing fountains and beautiful flower beds, to give you an idea of what we are doing for our people, ourselves and the city.



View No. 5. Small sectional view showing our new Fire Department in action, a department we maintain at all times for the protection of life and property in an immense plant.

Some of these are small pen drawings, as taken from the big set of fifty stereoscopic views, offered on another page of this catalogue for 35 cents. We could fill many pages with interesting views of the many activities in this great institution. A better idea can be had, however, from the set of stereoscopic views offered on another page in this catalogue for 35 cents.

THIS BOOK

WILL BE SENT TO ANY ADDRESS

WRITE A LETTER
OR A POSTAL CARD

AND SAY

SEND ME YOUR
BIG CATALOGUE

and it will be sent to you im-
mediately free by mail, postpaid.

FREE

BY MAIL POSTPAID ON APPLICATION

WRITE A LETTER
OR A POSTAL CARD

AND SAY

SEND ME YOUR
BIG CATALOGUE

and it will be sent to you im-
mediately free by mail, postpaid.

SIMPLE RULES FOR ORDERING.

USE OUR ORDER BLANK IF YOU HAVE ONE. If you haven't one, use any plain paper.

TELL US IN YOUR OWN WAY WHAT YOU WANT, always giving the CATALOGUE NUMBER of each article, and be sure to state size and color where required. Enclose in the letter the amount of money, either a postoffice money order, which you get at the postoffice, an express money order, which you get at the express office, or a draft, which you get at any bank; or put the money in the letter, take it to the postoffice and tell the postmaster you want it registered.

IF YOU LIVE ON A RURAL MAIL ROUTE, just give the letter and the money to the mail carrier and he will get the money order at the postoffice and mail it in the letter for you.

DON'T BE AFRAID YOU WILL MAKE A MISTAKE. We receive hundreds of orders every day from young and old who never before sent away for goods. We are accustomed to handling all kinds of orders.

TELL US WHAT YOU WANT IN YOUR OWN WAY, written in any language, no matter whether good or poor writing, and the goods will be promptly sent to you.

WE HAVE TRANSLATORS TO READ AND WRITE ALL LANGUAGES.

DON'T BE AFRAID OF THE FREIGHT OR EXPRESS CHARGES. You must pay them when you get the goods at the station, but they never amount to much compared with what we save you in cost.

IF YOU FIND IT NECESSARY TO HAVE SOME SPECIAL INFORMATION you can undoubtedly obtain it by referring to the matter contained within the first twelve pages of this catalogue.

ENKLA REGLER ATT IAKTTAGA VID BESTÄLLNING.

Begagna vår beställningsblankett, om ni har en sådan. Om icke, begagna vanligt rent papper.

Säg oss på edert eget sätt hvad ni önskar, alltid uppgif-
de katalognumret på hvarje sak. Inneslut beloppet i
vet antingen i postoffice money order, hvilken köpes å
postkontoret; express money order, hvilken köpes å express-
kontoret, eller en vaxel, hvilken kan köpas å hvilken bank
ni helst, eller också inneslut kontanta penningar i brefvet,
och det till postkontoret och säg postmästaren att ni önskar
att det registrerat.

Var icke rädd för att ni gör ett misstag. Vi erhålla hun-
dretals beställningar dagligen från unga och gamla hvilka
säg förr sändt efter varor. Vi äro vana vid att expediera
alla slags beställningar.

Säg oss på edert eget sätt hvad ni önskar. Skrif på hvil-
ket språk som helst, bra eller dålig stäfnings, bra eller dålig
handstil, och varorna skola blifva eder prompt tillsända.

Vi ha öfversättare som läsa och skriva alla språk.
Det är icke nödvändigt för eder att genomläsa de första
sidorna i denna katalog, såvida ni icke önskar någon spe-
ciell upplysning. Dessa tio sidor innehålla detaljerad upp-
lysning, så att de som i alla delar önska göra sig förtrogna
med sättet att beställa och sända varor, fraktkostnader o. s. v.,
s. v., icke behöfva skriva till oss, utan helt enkelt kunna
läsa upp dessa sidor och finna den upplysning de önska.

Einfache Regeln zum Bestellen.

Gebraucht unsere Bestellungszeittel wenn Sie welche haben, wenn
nicht nehmen Sie gewöhnliches Papier.

Im Bestellen erwähnen Sie die Catalog Numero an allen
Sachen. Die Bestellung soll das Geld enthalten, entweder eine
„Postoffice Money Order,“ (welche man gewöhnlich an der Post be-
kommen kann), eine „Express Money Order,“ ein Bank Certificate,
das man an jeder Bank bekommen kann, oder legen Sie das Geld
in den Brief mit der Bestellung, in welchem Falle Sie den Brief
Eingefschrieben schicken sollten. Der Brief wird in der Post
Eingefschrieben (Registered.)

Wir erhalten jeden Tag eine große Anzahl von Bestellungen von
allen Leuten (Jung und Alt).

Sie brauchen nicht furchtsam zu sein Sachen zu bestellen, wir wer-
den Ihr Bestellung schon verstehen.

Schreiben Sie uns in Ihrer eigener Weise, und in Ihrer eige-
ner Sprache, was Sie wollen, einerlei ob gut oder schlecht geschrie-
ben, und die Waare wird Ihnen sofort zugesandt.

Wir haben Leute die alle Sprachen schreiben und übersetzen.

Die ersten zehn Seiten in diesem Catalog beziehen sich hauptfäch-
lich an die Frachtbeträge der verschiedenen Waare und hat nur Wich-
tigkeit für Sie im Falle Sie in diesen Einzelheiten interessiert sind.

DO NOT FAIL TO GIVE SIZE, COLOR, WEIGHT, ETC., IF RECOMMENDATION TO THE WRITER WHEN WRITING YOUR ORDER.

OUR CAPITAL AND FINANCIAL STANDING

THIS IS A SUBJECT SO THOROUGHLY ESTABLISHED in the minds and to the knowledge, not only of all our millions of customers, but also to every other citizen of the United States, that it is perhaps altogether unnecessary to refer at all to our financial strength and standing; but since our present position, our accumulative capital and standing financially reflect the soundness of our policy of high quality standards and low price making, and are after all, with the good will of our millions of customers, the reward for our policy of merchandising, it may be interesting to refer to the question of our position in finance and strength, to show you what has been the measure of success up to date, as a result of making prices such as were never made before, giving values such as no other house is giving, has given, or can give, treating our customers certainly as well as any other house could possibly treat them, applying the Golden Rule, which says among other things that we must have the highest quality at the lowest price, treating our customers as we would like to be treated.

FROM A COMPARATIVELY SMALL BEGINNING we have grown in point of capital, accumulated and employed, in the volume of business done, in the size and money value of our stocks of merchandise, in the ground area, in the size of buildings and factories which we own, to where we stand out apart and alone, among all the mercantile institutions of the land, as by far the largest institution of the kind in the world, and one that sells more goods to users than all other mail order houses in the United States combined. Today we have a capital and surplus of Forty Million Dollars, fully paid; we own the grounds here in one of the best portions of Chicago (nearly 40 acres in area) on which our buildings are erected; these grounds we own free of any encumbrance; the mammoth buildings on these grounds, in which are located our headquarters and where the larger part of our stocks of merchandise is carried, are among the largest buildings of their kind in the world. The big merchandise building is undoubtedly the largest of its kind in the world; the office building, a mammoth architectural beauty; the power plant, perhaps one of the largest and finest in the city; the printing plant, the largest of its kind in this country—all these enormous buildings with vast grounds and real estate holdings we own free of any encumbrance. They are part of our reward for honest effort, bigger values, better qualities, lower prices than were ever offered before, a policy that has guided and shall continue to guide us.

IN ADDITION TO THESE VAST HOLDINGS REFERRED TO, we own other very large and valuable real estate in Chicago, included in which are the enormous buildings that we occupied prior to our moving out, two years ago, to this present enormous plant. We own in their entirety, free of any encumbrance, a large number of big manufacturing plants in different states in the Union. In other very large manufacturing plants scattered throughout the land we are large stockholders or we own or control the output. Among these many factories that we own in their entirety, are large stockholders, or we own and control the output, some of these factories being the largest of their kind in the world, are factories manufacturing stoves, shoes, wearing apparel, furniture, cream separators, organs, musical instruments, mill work (doors, sash, blinds, etc.), agricultural implements, plumbing goods, guns, revolvers, wire fencing, safes, cameras, saws, hardware, vehicles, paint, wall paper, etc.

ONE NOT FULLY ACQUAINTED WITH OUR VAST REAL ESTATE and factory and merchandise holdings in Chicago, and scattered throughout the various states of the Union, can form no idea of the enormous capital

that is required to place us in a position to own and offer you the big variety of goods we offer and the high standard of qualities that we demand and the low prices we make.

WE HAVE A CAPITAL STOCK OF FORTY MILLION DOLLARS, fully paid, enormous real estate, factory and merchandise holdings in Chicago and elsewhere all over the United States. The various commercial agencies give us the highest capital and credit rating given to any concern. We are known by every resident of Chicago, who could tell any interested person almost anything they might want to know about Sears, Roebuck & Co. We enjoy the highest credit at the various banking and financial institutions, and this latter point is especially important because we buy from all the markets of the entire world, and with this end in view our financial credit standing and strength is fully established in all the large banking and financial centers of all the leading foreign countries, and we refer, by special permission, to the First National Bank and Corn Exchange National Bank of Chicago, the Chase National Bank of New York, the National Shawmut Bank of Boston, with the special request that should you write to any of these banks for information, you will be sure to enclose a stamped envelope for reply. We produce on page 18 facsimile copies of bank letters furnished us by the First National Bank and the Corn Exchange National Bank of Chicago and could, of course, furnish you with similar letters of many other banks with which we have corresponding accounts or with whom we do business, and we name some of the banks in foreign lands to which we are especially permitted to refer and invite anyone to make inquiry, only requesting that should inquiry be made of any of these banks that sufficient postage be enclosed to cover the return postage. Referring fearlessly as we do to everyone and anyone who knows us, whether the big commercial agencies or great banking institutions, leaders of business in the great financial and money centers, it affords us pleasure to specially refer to our millions of customers in every state and territory, in every city, every town and every hamlet, every little community in every corner and quarter of the whole United States.

NEARLY ONE-HALF OF ALL THE FAMILIES IN THE UNITED STATES, especially those residing outside of the larger cities, have sent to us for goods, they have tried us out, they have had the opportunity of measuring our standard of quality, the goods we furnish, how they compare with our illustrations and descriptions, the values we give, the money we save, they know how we treat our customers, and therefore we especially refer to any interested parties to our customers in their own immediate neighborhood. If you are not a customer of ours, most likely your next door neighbor is. You will surely find at least one-half of all the families in your immediate neighborhood able to tell you all about us. They can tell you from their own experience, which is the best proof we have to offer. If one-half of all your neighbors have sent to us for goods, then we refer you to these, to every one of them, one-half of all the people in your neighborhood, and if every one of these tells you that our goods are of the highest standard of quality, much lower in price than they can buy elsewhere, that they have saved money on everything they have bought from us, and we have done everything that we could do to satisfy them, and if they advise you to send your orders to us, that you may be sure of the highest standard of quality at the lowest possible price, that you may be sure of saving money by dealing with us, then we may hope to receive your order; if they don't so advise us, we cannot expect to receive an order from you. Therefore, on the advice of our customers, one-half of all your neighbors, we rest our case.

WE SOLICIT HONEST CRITICISM MORE THAN ORDERS

FROM THE MILLIONS OF CATALOGUES we send out annually our customers might be led to believe that we ask for nothing but orders. But when you once send us an order you will find we solicit something else, we solicit criticism, for when you send us an order and the goods reach you, you will find conspicuously placed in the top of the box in which the goods are packed or on a tag attached to the goods, just as you will find on the inside cover of every one of our Big Catalogues, the very first printing that you find in the book, and it reads as follows: "YOUR MONEY BACK IF YOU ARE NOT SATISFIED."

EVERY ORDER SENT US is accepted with the understanding and agreement that if the goods we send you are not found perfectly satisfactory, they can be returned to us at our expense, and the money sent us together with any freight or express charges paid, will be immediately returned. And then these words, "If these goods do not please you, you cannot do us a greater favor than to return the goods at our expense and get your money back, together with any transportation charges you may have paid."

WHILE WE STRIVE WITH EVERY MEASURE of resource we can command to leave no room for honest criticism, still, occasionally errors will creep in and again

misunderstandings for which we may not be to blame, occasional unavoidable delays on the part of railroad or express companies, or other causes beyond our control, will give reason for honest criticism.

AND WE DO MOST EARNESTLY SOLICIT HONEST CRITICISM. WE SOLICIT CRITICISM MORE THAN ORDERS.

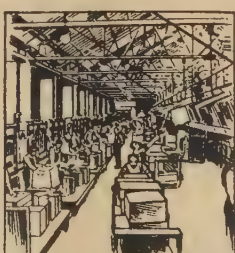
IF YOU HAVE REASON TO CRITICISE and you don't criticise us, that you are not entirely satisfied with a transaction with us, it means an awful loss to us. It may mean the loss of your good will, your trade and your influence for us. A mistake on one order on our part left uncorrected may cost us dozens, yes hundreds of orders; therefore we tell you honestly, anxious as we are for orders, if you have an honest criticism to make and an order to send, and we can't have both, we beg of you to send us the criticism and don't send the order. Your criticism may involve money. It may be ten cents or one hundred dollars. It doesn't matter, we want to treat it as a principle, regardless of its importance as measured by dollars. Our policy says, it's got to be made right. In fairness you must be satisfied.



This gives a glimpse of the tower of the great Merchandise Building, in which the main entrance to the various merchandise departments is located. Through this entrance more than six thousand people pass in and out every working day of the year.



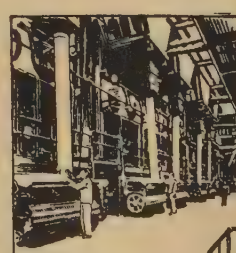
This shows a part of our Clothing Manufacturing Plant on the ninth floor of the great Merchandise Building, flooded with daylight from windows and skylights, the cleanest and most sanitary plant in existence.



This little sketch gives you just a faint idea of the army of men engaged in packing merchandise for shipment by freight to our customers. Nearly two million wooden boxes of various sizes were used in this room last year.



Here we show just one corner of a room in which about 200 young women are engaged in writing the letters dictated by correspondents throughout our institution. More than 10,000 letters are written every day.



Here is the Boiler Room of our Power House, having an ultimate capacity of 12,000 horse power. The coal-carrying machinery in this boiler room has a capacity of 100 tons per hour. Sufficient to run a dozen good sized factories.

YOUR MONEY WILL BE IMMEDIATELY RETURNED TO YOU FOR ANY GOODS NOT PERFECTLY SATISFACTORY.

HOW FAR THE REGULAR, REGULAR and LOW PRICE TO GO, THE PRICE BY THE GET SATISFACTORY HIGH QUALITIES AT SATISFACTORY LOW PRICES

IN MANY VARIETIES OF MERCHANDISE, such as furniture, shoes, guns, plumbing, hardware, cameras, wall paper, paint, agricultural implements, buggies, leather goods, cream separators, clothing, musical goods, etc., etc., our buyers in these several lines have, in times gone by, reported to us that conditions governing many of these goods in their manufacture and sale were such that they could not, under any kind of a contract or contract always get the satisfactory low prices as they would like to have. As a result, and for the purpose of assisting ourselves to these needed goods of an acceptable high standard of quality at the lowest possible cost, we have bought, built and created many factories for the manufacture of these various wares, where we might with our own facilities and own control get just exactly what was wanted at the first cost of manufacture.

FOR EXAMPLE, a professional buyer unable to buy the particular wares which he considers will be a satisfactory low price, reaches his conclusions in the way: necessarily knowing as much about the goods he is about to buy, how they should be made and what they should cost to make as the manufacturer could possibly know, he takes up an article, for example, clothing, a man's suit. We will assume the quality is fairly satisfactory, although unfortunately, the manufacturer may have a reputation for varying quality, which would mean that out of a thousand suits they would not run absolutely uniform, a serious suit and one which the buyer could not accept. The manufacturer may offer our buyer this suit for say \$7.00 in lots of 1,000, and our buyer will analyze this suit in the following manner: He will say, this suit of clothes contains so many yards of cloth made by such and such a mill, the value of which is so much. He will measure up the linings, buttons, trimmings, etc., etc., and he must have an accurate knowledge of their quality and market worth. He will then say the manufacturer paid or should have paid so much for making the coat, so much for making the vest, so much for making the trousers, and he will perhaps figure it that this suit of clothes should be produced at an actual cost of say \$5.65, but being unable to buy these suits in any quantity from any maker anywhere at less than \$7.00, he comes to us and tells us the only way this clothing can be produced with uniformly high quality, controlled and guaranteed, and at the lowest possible price is that we manufacture them ourselves, and straightway we proceed to equip to manufacture our clothing, and which, by the way, we have been doing for a long time.

THE BUYER IN CHARGE OF CREAM SEPARATORS, who has been separators at about \$45.00 each, the lowest price he could possibly get from any maker in any quantity, comes to us and says, at the price we are buying the manufacturer makes too much money. He tells us this machine is composed of so many pounds of cast iron, so many pounds of steel, so many parts of brass, worth a certain price; there is in this machine too much labor, such and such value in the various parts, bought or made, and therefore if we were to manufacture or contract the manufacture of this machine in large quantities, we should be able, at our one small percentage of profit, to sell a better machine at much less than the price we ourselves are now paying another manufacturer, and straightway we proceed to buy into and get control of factories and the output of factories for the manufacture of cream separators. This same process of calculation has driven us into the manufacture of a vast variety of merchandise, among which several of the more important lines have been referred to.

OUR BUYERS WILL SOMETIMES REPORT OTHER CONDITIONS which deprive them of getting the highest standard of quality at a satisfactorily low cost. For example, the buyer will come to us and tell us we are paying too much for certain furniture from a certain factory, and this furniture is costing this certain factory too much to manufacture. He will explain to us that this certain factory is, in his opinion, run with too much overhead expense or waste. They are making perhaps too great a variety of merchandise, too many styles, running very busy, perhaps, six months in the year and very light the other six months, while the period in which they are running very light, perhaps at half capacity, their management, superintendency, investment and other similar expenses are

WHY A BUYER MUST KNOW TO QUALIFY HIM TO BUY FOR US, AND THE ONLY POSSIBLE REASONS ALLOWED TO TAKE OFF THE GREAT QUESTIONS OF THE QUALITY OF THE GOODS

WE HAVE ABOUT ONE HUNDRED PROFESSIONAL BUYERS, and each buyer buys one kind of goods. For example, one man may buy ladies' shoes, one may buy sewing machines, another may buy hardware and jewelry, and so on. Each of our buyers must know to qualify him to buy for us, and the only possible reasons allowed to take off the great questions of the quality of the goods are as follows:

COMPARATIVELY FEW THINGS and on one class of merchandise in a limited variety, do we entrust to the care of one buyer, but this buyer must be a professional expert in the particular few things which we trust him to purchase for us. For example, a buyer of ladies' shoes, he must have a thorough knowledge of ladies' shoes, the same as a buyer of any other article must have a thorough knowledge of the article he is buying. He must know the average quality of the goods, the demand of the people as to styles, he must know what standard of quality he must have in great variety of merchandise, for it would be impossible for him to inform himself sufficiently on all the things essential to make him a good buyer. He must needs be a specialist in his limited line, and in this limited line he is not permitted to make any mistakes.

FOR EXAMPLE, the buyer of ladies' shoes, he must first know the best styles in the various parts of the United States. He must know the styles suitable to all classes and all ages. He must through his own knowledge, gained from years of experience, and kept up to date through the assistance of our missionaries throughout the country; he must know what the retail dealers are selling, know their standards of quality, and he must know the average quality of the goods as they are being supplied, from whom they buy and, in turn, he must know the factories that supply the wholesaler, who in turn supplies the retailer in the various sections of the country. This buyer of ladies' shoes when he goes into the market, among the different manufacturers, must know just what kind of shoes he must have. He must know the number to the people as to styles, he must know what standard of quality he must have in every number to be sure that his quality is up to and a little better than the corresponding numbers or kinds sold by dealers generally, and when he goes to a manufacturer in the shoe district, which for ladies' shoes is principally located around Boston, and looking to a contracting the specifications laid down by our shoe buyer; our shoe buyer must be competent to make any one of these samples, cut it up, check it up and see that the manufacturer has fulfilled every requirement as specified for by our buyer. It's a long story. He must know the cost of producing shoes, the relation that the market price of green hides bears to the price of the particular leather furnished in the shoe, the vamps, the uppers, the soles, the counters, the heels, the eyelets, the stitching and shoe maker, he must know the value of the materials as well as the manufacturer himself can possibly know. He must know, and most to a cent, what it should cost in labor and other manufacturing expense to produce his shoe; this he must know in order to know that he gets the prescribed measure of quality, he must know what standard he must have, and then he must also know this to know that, once the question of quality is settled, the price is right.

WHEN IN THE MARKET, and before going to the several manufacturers for bids and specifications, he must have a sufficient knowledge of the different factories that are best adapted, best equipped to make the particular style of shoe, best in quality, style and at the lowest cost, which our buyer is about to buy. Having completed his contract, his specifications as quality having been specified, the price having been agreed upon, the contract closed, one or more pairs of these shoes are usually taken as exhibits in the contract and become a part of the order that our Inspection Department, that must inspect these shoes when they come from the factory, can use the samples for the purpose of measuring the quality of

exactly the same as when they are running full capacity, and all these expenses tend to increase their cost, and to prevent this particular furniture factory from making us as low a price as we ought to have.

OUR BUYERS MEET THESE CONDITIONS CONSTANTLY, and we prevent this useless waste in such instances and we get the right quality at the right cost by pursuing this policy. We will, for example, go to this manufacturer who perhaps has a capacity of one million dollars' worth of goods in a year in his manufacturing plant, but is making say five hundred thousand dollars' worth, and we say to him that we will absorb and utilize all his excess capacity, so that instead of running part of the time with a small force, part of the time light and part full, he must run at his utmost capacity every day in the year, and for any surplus capacity he may have at any time he may make for us a certain few prescribed styles in furniture, which styles we will specify, and he will make a few in variety of a special high standard of quality. This sort of a position not only enables the manufacturer to make the few styles for us in enormous quantities at a very low cost, but also reduces the cost on the goods that he makes for himself. His power plant, his machinery, his buildings, his managerial force, superintendency and all is active, going at full capacity all the time. In this way we reduce to the very minimum what is known by manufacturers as overhead expense, we own these goods at the lowest possible cost, and we in turn, of course, give our customers the benefit of these savings charging, as we do on everything, our one small percentage of profit above the actual cost to us. You, our customers, who sit down to peruse our catalogue to make up an order for needed goods, cannot possibly have any idea of how far reaching are our efforts to make possible the prices we print in this catalogue, the values we give,

ALMOST EVERY LITTLE ITEM IN THIS ENTIRE BOOK has in it a history. It could be written of almost every little item that would fill quite a volume, picturing in words all the effort, the research, the condition, the obligation that has gone to make possible the price and quality offering shown in more than one hundred thousand items in this Big Catalogue. Our buying organization is enormous. It's divided into a great many units. It reaches out into every part or resource in the United States and, in fact, over the civilized world. It begins with the most thorough research into the proper time, place and way of buying such staple raw materials as pig iron, steel, cotton, hides, lumber, wool and all those things which go to make up the endless variety of goods we sell. Our buying organization is a great college of commercial economies. Through this organization we study the methods of all the manufacturers, wholesalers and retailers of the world. We bring together for comparison, selection and for study those things that are made in shops, big and small, all over the world. We devise ways and means of bettering, improving and perfecting styles. The history of a little ten-cent item, small, insignificant in itself, if you please, when you see it in this catalogue, it may mean, however, that to produce this article at the selling price we have had to find the one man with that peculiar experience and knowledge that fits him to make this one article and make it cheap. We have had to grub-stake him, as it were, that is, supply him with the necessary capital and then we have had to nurse him along by seeing that he bought his raw material right. We have had to send our statistician, or cost accountant, to his place of business from time to time, to see that it was economically and properly run, one of our master mechanics probably visits him, our inspectors inspect his work in process as well as finished, and so we nurse this little unit of activity along in our effort to finally produce this one little article in order that it may be at least a little better than any similar article you can buy elsewhere and at the same time much lower in cost, much lower in price to you. We must do all these things all the time, for we cannot possibly live as a business institution if our quality is not of a standard that satisfies, that is, at least as good as, if possible, better than you can buy at home, nor can we live if our prices are not much lower than you can possibly buy elsewhere. If when you receive goods from us you do not find by comparison that you have gotten more for your money than you could have possibly gotten elsewhere, and are thus so pleased that you will be inclined to favor us with orders in the future; otherwise we know too well that you will do even as we ask you to do, a request that goes with every shipment, that is, you will return the goods to us at our expense and get your money back, and you will not be likely to send us another order.

the goods as they come from the factory, and thus knowing that every pair of shoes that comes in under the contract is exactly in accordance with the contract and has the full measure of quality.

AS THE ONE MAN IS AN EXPERT IN LADIES' SHOES and capable of buying for us, capable of getting all we demand in high quality and buying them at the lowest possible price that enables us to give you the highest standard of quality, at a cost to you much lower than you can possibly buy elsewhere, this same sort of talent is used by us in the purchase of all the different goods shown in this catalogue.

THE BUYER OF DRESS GOODS will, with his magnifying glass that accurately analyzes that will accurately measure the materials, will measure the weave, and by chemical measure of quality, and will know if the goods delivered are exactly in accordance with the contract, from his knowledge of the relation of the cost of materials (wool, cotton or silk) and labor to the proper price of the finished article, whether or not we own these goods right, and with this knowledge will procure for us dress goods that we can sell you lower in price and better in quality than you can buy elsewhere.

FOR EXAMPLE, the man who buys our sewing machines has on his staff several expert sewing machine mechanics, especially two who have devoted their entire lives to the mechanical study of sewing machines, and after every conceivable point has been covered, every specification has been fulfilled, after the calculation of cost, which begins with the raw material (cast iron and steel) has been gone over and figured through its different processes to the finished machine, then samples of every little piece and part in the sewing machine are nailed on to boards and numbered, and these parts together with several sewing machines as samples are kept by us, representing a part of our contract, and the product of the factory is being constantly checked up against these two sets held by us to know that they are up to the standard of quality.

THE BUYER WHO BUYS OUR HARNESS, and, by the way, it is so small a part of our business, but for one who gives us the big standard of harness we use, and he has quite enough responsibility to know everything necessary to know about harness in order to make sure that we get a satisfactorily high quality at a price so low that we can sell you any kind of a harness and give you a much better harness than you could get elsewhere, and yet show you a big saving in cost. This man who buys our harness is a practical harness maker, he has been in the harness business all his life, he is an expert harness maker and can make any kind of harness. He is an expert judge of hides and he is equally expert as a judge of leather. He is only called upon by us to know everything about a harness. That is all we ask of him but we ask all of that in the fullest measure. He must know everything about quality, everything about cost, everything that enters into the cost of harness, he must know this in order that he may know that we get a satisfactory standard of quality. He must know what harness makers, sellers of harness everywhere get for harness, because he is expected to make ours better and yet permit us to sell them cheaper.

WE COULD GO ON AND FILL PAGES OF SPACE by telling you of the separate buying organizations, the peculiar experience and knowledge of the several buyers in their respective lines. All this is necessary to giving the goods we give you the big standard of quality we offer at the low prices we name, and anyone less equipped than this cannot possibly give you so much. This great ability to measure with accuracy, and the buying power that is without a parallel in the world, with a vast network of manufacturing plants of our own, and a disposition to give you all there is in it, and in no case save for ourselves anything other than our one small percentage of profit above the actual cost to us, that is what makes possible the most extraordinary values shown in the upwards of one hundred thousand low price offerings shown in this Big 1908 Catalogue.

IF YOU ARE A MERCHANT who buys to sell again you will find thousands of articles in this catalogue on which we can save you money. Remember, every transaction with us is treated in the strictest of confidence. No article you buy from us will bear our name; no box, package or shipment of any kind will bear our name. Our name will not appear on any tag, envelope or any piece of paper that is exposed that will go to you from us. If you buy goods from us no one will know from whom you buy your goods or what you pay for them. You can send your order to us for anything in this catalogue, the goods will go to you with the understanding that they will please you, you will find them lower in price and better in quality than you can buy elsewhere, and you are always at liberty to return any goods you get from us if you are not perfectly satisfied and always at our expense, and we will immediately return your money together with any express or freight charges paid by you.

OUR LIBERAL TERMS OF SHIPMENT.

WE HAVE NO DISCOUNTS, we sell for cash only, and the prices quoted in this catalogue are absolutely net, from which there is no discount whatever. Our prices are alike to one and all, regardless of the amount of the order; the same to the merchant, the manufacturer, contractor or corporation as to the farmer, mechanic or laborer. We especially recommend that you send cash in full with your order. Send us either a postoffice money order, express money order, bank draft, your own check or send the money in a registered letter.

If you are a farmer and live on a R. F. D. Route, make up your order, go to the R. F. D. carrier, give him the money you wish to send to us and he will give you a receipt for the money and either issue to you or get for you a postoffice money order for the amount you wish to send.

If you reside in a town, then either go to the postoffice and buy a postoffice money order, to the express office and buy an express money order, or to the bank and buy a draft, or enclose your own check.

WE ESPECIALLY REQUEST THAT YOU SEND THE FULL AMOUNT OF CASH WITH YOUR ORDER, for this is always much more satisfactory than to send part of the money with your order, the balance to be paid C. O. D., and understand, when you send us your order and money we accept your money and your order and ship the goods to you with the understanding and agreement that if they are not perfectly satisfactory in every way, you are at liberty to return any part or all of them to us, at our expense, and we will immediately return your money, together with any freight or express charges paid by you.

ABOUT C. O. D. SHIPMENTS.

WHILE FOR YEARS WE SHIPPED A GREAT MANY GOODS BY FREIGHT AND EXPRESS C. O. D., subject to examination, on receipt of a comparatively small cash deposit, usually about twenty-five per cent or one-fourth of the total amount of an order, or enough to fully cover the freight or express charges both ways on the goods ordered, and sent the goods by freight or express, C. O. D., subject to examination, allowing the purchaser to examine the goods at his nearest railroad station or express office, and if found to be perfectly satisfactory the customer would then pay the railroad agent or express agent our price and freight or express charges, less the amount of money sent with order, otherwise he would refuse the goods, the railroad or express agent would return the goods to us at our expense and we would return all the money sent us; of late years, and especially the past two or three years, we have sent comparatively few goods either by freight or express C. O. D., subject to examination, but rather have, in the interest of our customers and the interest of the greatest economy and lowest possible price making, urged our customers to send cash in full with their orders in every instance. We have advised our customers to invariably send cash in full with their orders, first because there is an extra charge for any goods shipped by freight or express C. O. D., subject to examination. By express there is an extra charge for collecting the money and returning it to us, which the customer must pay, and by freight there is a still higher charge for collecting the amount of the draft and returning the money to us, and also customers are frequently put to inconvenience in paying the draft at one office and getting the goods from the railroad station at another office. Then too, for some time past, many railroad companies have declined to allow their agents to permit customers to examine goods shipped by freight before paying for the same, so in the interest of our customers, with a view of saving them the extra charge for collecting money on C. O. D. shipments and returning the same to us, with a view of saving them the least possible trouble in receiving the goods promptly, with a view of effecting the greatest economy in handling and getting the goods to our customers in the shortest possible time, we advise our customers always to send cash in full with their orders.

WE FEEL NOW THAT WE ARE SO WELL KNOWN that we can afford to be perfectly frank with every customer in regard to C. O. D. shipments, for nearly everyone in the United States knows us, has dealt with us, knows our reputation for fair and honorable dealing, and to the comparatively few who may as yet be unacquainted with us, they can easily learn all about our financial and commercial standing and manner of treating our customers by asking their neighbors who have dealt with us, and when we say to you in your own interest that we advise you to always send cash in full with your order, remember, we bargain and agree with you that if the goods we send you are not perfectly satisfactory, do not reach you promptly and in perfect condition, free from any damage or flaw of any kind, you are always at liberty to return the goods to us at our expense, and we will immediately return your money, together with freight or express charges paid by you.

WHILE WE HAVE PRACTICALLY DISCONTINUED ALL C. O. D. SHIPMENTS, and nearly all our customers who at one time ordered their goods shipped C. O. D., sending a deposit with the order, now send cash in full, and we advise you to do likewise, if for any reason you would prefer to see and examine any goods you might select from our catalogue before paying for them in full, and you wish us to ship them by freight or express C. O. D., subject to examination, you can send your order for such goods as you want, but be sure to enclose a sufficient cash deposit (at least one-fourth of the total amount of your order), and immediately your order is received, if it be for such goods as we can afford to ship C. O. D., subject to examination, on the amount of cash deposit you send us, the goods will go to you at once C. O. D., subject to examination, balance payable after the goods are received; otherwise we will immediately return your money and your order with a full explanation as to why we cannot ship the particular order by freight C. O. D., subject to examination; and please understand, on

any order for goods to be sent by freight C. O. D., subject to examination, where goods are so shipped we will especially request the agent at your station to allow examination, but we cannot guarantee that examination will be so allowed, for, as before explained, many railroad companies have instructed their agents not to allow goods to be examined before they are paid for. Under any circumstances, however, whether goods ordered from us are shipped C. O. D., subject to examination, on receipt of a cash deposit, or whether shipped as a full paid order, the goods go to you with the understanding and agreement that if they are not perfectly satisfactory, they can be returned to us at our expense and we will immediately return your money, together with any freight or express charges you may have paid.

Paragraph A.

ABOUT OUR PRICES.

LOW PRICE AND HIGH QUALITY GUARANTEE.

Our prices on everything shown in this catalogue (market conditions of raw material and labor considered), are lower than you can buy elsewhere. Every order sent us is accepted with the understanding and agreement that if you do not find our prices lower, quality considered, and the quality of our merchandise higher than the average, you are at liberty to return the goods to us at our expense of transportation charges both ways, and we will promptly return all your money.

WE BUY AND SELL FOR CASH, and having no bad debts, no traveling men's expenses, no expenses for collecting, asking but one small profit, and by manufacturing the goods ourselves or by securing the manufacturers' lowest spot cash prices, we can sell goods at a smaller margin of profit than any other business house could do and still exist.

WE MAKE NO REDUCTION IN OUR PRICES. To those who are inclined to write us for a reduction from the prices quoted in this catalogue, we wish to state that we cannot make any reduction or concession, whether your order in large or small quantities. The price quoted on each and every article in this catalogue is as low as we can possibly make it, and it is out of the question to reduce these prices still further; and we earnestly believe a careful comparison of our prices with those of any other concern will convince you that we can furnish you better goods for less money than you can obtain from any other house in the United States.

ALL PRICES ARE SUBJECT TO THE FLUCTUATIONS OF THE MARKET. The prices quoted in this book are correct, according to market conditions at the date the catalogue is printed, and our wants have been anticipated as far as possible by contract, goods in stock, etc., but when our stock on hand is sold or when a contract expires and the market conditions at the time are such that we are compelled to pay more money for the goods, we reserve the right to advance our prices without notice, charging you the difference the advance represents, only the difference in cost to us. The necessity for advancing prices very rarely happens, but as a protection to us, at the extremely low prices we are making, we must reserve this right, and this space is used to inform everyone of the right so reserved. If prices decline so that we are able to buy any goods to fill orders at lower prices than those printed in this catalogue, you will always get the benefit of such prices and the difference will be returned to you in cash.

AS THE TENDENCY IS FOR LARGER CONTRACTS, larger purchases, closer buying, the history of our house and our records show that we reduce prices and return the difference in cash ten times where we make an advance and ask more money once; but for our protection the right to recognize advances and declines must be and is reserved.

IN THIS CATALOGUE you will find only such goods listed as we can save you money on, goods that can be delivered anywhere in the United States for less money than they can be bought at your local dealer's. The amount of money that we can save you over the prices you pay at home varies from 15 to 50 per cent, according to the nature of the goods, but there is not an item quoted in this entire catalogue on which the saving is not worth taking into consideration, to say nothing of the fact that our goods are, as a rule, of a higher grade than those carried by the average storekeeper or catalogue house.

THE ILLUSTRATIONS AND DESCRIPTIONS IN THIS CATALOGUE can be depended upon. We aim to illustrate and describe every article with the strictest accuracy. Most all of the illustrations are made from photographs taken direct from the article. They are such as enable you to order intelligently; in fact, with our assortment, correct illustrations and accurate descriptions, you can order from this catalogue with the same ease, confidence and security as though you were personally in our store selecting the goods yourself.

OUR CUSTOMERS MAY REST ASSURED that we will exert every effort to bring the best merchandise to them at still lower prices in the future and as the volume of our business increases on lines which are not at the present time manufactured by us in factories owned or controlled by us we shall build and equip or control factories which will produce these lines for us at a lower cost. Gradually our interests in manufacturing establishments have been extended until now we manufacture an enormous percentage of the goods we offer in this catalogue and as it has been our practice to sell at manufacturing cost, plus one small profit, we have been enabled to bring the best merchandise to our customers at lower prices than are quoted by any firm or individual engaged in general merchandising lines. We shall exert every effort to increase the opportunities offered our customers to still further reduce their living expenses and we are sure that a comparison of our prices with those quoted by others will influence you to send us an increasing share of your patronage.

DO NOT FAIL TO GIVE SIZE COLOR, WEIGHT ETC., IF REQUIRED, WHEN WRITING YOUR ORDER.

YOUR MONEY WILL BE IMMEDIATELY RETURNED TO YOU FOR ANY GOODS NOT PERFECTLY SATISFACTORY.

Paragraph O. HOW TO RETURN GOODS.

BEFORE RETURNING THE GOODS to us in any manner, we would ask that you communicate with us in regard to them, as we are frequently able to adjust matters in a manner that will avoid the delay occasioned by return of goods.

EVERY ARTICLE IS SOLD BY US with the understanding and agreement that if you are not perfectly satisfied with the goods, if there is the slightest dissatisfaction by reason of quality, size, style, color or any other reason, and you wish to return the goods to us and have us return your money, or you wish to make an exchange for different size, style, color or different goods, you are at liberty to return the goods to us at our expense, and we will return your money or make such exchange as you may direct; but in returning goods to us for any reason the following rules must be observed:

INVOICE NUMBER. Be sure to mention the invoice number under which the goods were shipped to you.

BE SURE TO ENCLOSE WITH YOUR LETTER, all the sheets of our bill as well as any other papers you receive from us relating to the transaction.

ADDRESSING. When returning any goods to us, either by mail, express or freight, you must write your name and address on the outside of the box, package or tag, as plainly as you write ours, and use ink. Write the invoice number also.

DO NOT UNDER ANY CIRCUMSTANCES fail to write your name and address and invoice number plainly and distinctly on the outside of the package or wrapping of the goods that you are returning. This is absolutely necessary in order that we may know by whom the goods are returned.

WHEN YOU RETURN GOODS BY EXPRESS OR FREIGHT,

NEVER RETURN GOODS BY EXPRESS, if the package weighs more than 25 pounds, as it is cheaper to ship by freight.

WHEN RETURNING GOODS BY EXPRESS OR FREIGHT, BE SURE TO WRITE A LETTER telling us whether you want to exchange for other goods, or whether you want us to refund your money, and pack this letter together with the bill of your goods in the box. Be sure that your letter of instructions is complete, and that you mention invoice number, catalogue number of the goods, color, size, etc. Enclose your letter, bill and all other communications that you may have received from us in an envelope, and when the goods are packed, place this envelope containing these communications on top of the goods before enclosing them in the wrapper.

DO NOT SEND THEM SEPARATELY BY MAIL.

IF YOU SEND ADDITIONAL MONEY, send it by mail in a letter by itself and say in the letter which you pack in your goods, that you have sent another letter by mail, containing the necessary amount of money to complete payment for the goods you wish.

WHEN YOU RETURN GOODS BY MAIL, write your name and address as well as ours plainly and in ink, on the outside of the package, also the invoice number, but do not enclose your letter in the package. Send your letter of instructions, with the bill and any other papers referring to the transaction, separately by mail.

DO NOT SEAL A MAIL PACKAGE, but wrap it up in such a manner that the postmaster can open it and examine it without destroying the wrapper.

DO NOT FAIL TO REGISTER MAIL PACKAGES WORTH \$2.00 or more. A package can be registered for 8 cents, and if it does not reach us on time it can be traced.

ABOUT FACTORY SHIPMENTS—SPECIAL NOTICE.

BEFORE YOU RETURN ANY ARTICLE shipped from one of our factories, **PLEASE WRITE US BEFORE YOU RETURN IT** so we can advise you how and where to ship it.

THINGS TO REMEMBER.

In order that your wishes may always have prompt attention, remember the following things:

YOUR NAME AND ADDRESS AND INVOICE NUMBER MUST ALWAYS BE ON OUTSIDE OF THE PACKAGE.

DO NOT ENCLOSE MONEY WITH GOODS.

IF YOU RETURN GOODS BY FREIGHT OR EXPRESS, PACK YOUR LETTER WITH THE GOODS.

IF YOU RETURN GOODS BY MAIL, SEND YOUR LETTER SEPARATELY.

ALWAYS INCLUDE WITH YOUR LETTER THE BILL FOR THE GOODS.

Paragraph P. ABOUT DELAYED SHIPMENTS.

IF YOU HAVE SENT US AN ORDER FOR GOODS and you think it is time they should have arrived, before writing us concerning the delay, please consider the following:

WHILE WE ARE WILLING AND GLAD to answer all kinds of inquiries, to make every possible kind of research, to quickly look up and trace any shipment said to have been delayed, we are daily in receipt of hundreds of letters claiming that goods have been delayed when the orders have been filled by us with all possible promptness and have been handled by the railroad or express companies with their usual dispatch. The investigation simply shows the customer is impatient and has not allowed sufficient time for the order to reach us, for us to fill the order and the railroad or express company to deliver the goods.

WE FILL ALL ORDERS with the greatest possible dispatch consistent with proper care and safety. It requires from two to six days after your order is received for us to ship goods. Where goods are ordered that have to be made to order or finished after received, such as tailoring, upholstered furniture, vehicles, etc., additional time must be allowed. Goods shipped direct from our factory, such as stoves, sewing machines, furniture and a few other heavy items, require from five to ten days to make shipment; add to this the necessary time for the express company or railroad company to carry the goods to you and you will seldom, if ever, be disappointed in the arrival of your goods.

BEFORE WRITING US concerning goods ordered, or before calling for them at your railroad station, first consider if you have allowed ample time for your order to reach Chicago, the nearest point for us to fill same, as above stated, and for the railroad or express company to carry it to you. If you will always do this, allowing liberal time, bearing in mind that express and railroad companies sometimes delay goods a few days after they receive them, you will seldom, if ever, have occasion to write us concerning a delay. If there is more than one freight or express agent in your town, always make inquiries at each office before writing us concerning non-arrival of goods, as it often happens that a shipment is at one office and the notification card has miscarried, while the customer has been making inquiries at another office.

IN CASE, HOWEVER, an order should be delayed beyond the time above referred to, and you write us, do not fail to mention the date on which you mailed our order, the name and address as given in the original order, the value and nature of the cash you sent, and, if possible, give us your invoice number, for if you received from us a postal card acknowledging the receipt of the order, you will find the invoice number on the card mailed you.

ABOUT MISTAKES. If we make a mistake in filling your order, kindly give us a chance to correct it. We try to fill every order absolutely correct, but errors sometimes creep in. They do in all business houses. You will always aid us willing to correct ours. Do not fail to write us in case of an error; otherwise we may never know of it.

CHANGE OF ADDRESS. We would kindly request our customers to immediately advise us concerning any change of address as we keep our records according to states and towns, and should you order from one town and then write from another, we would be compelled to send for further information before we could adjust the matter in question.

DO NOT FAIL TO GIVE SIZE, COLOR, WEIGHT, ETC., IF REQUIRED, WHEN WRITING YOUR ORDER.

Paragraph Q. ABOUT UNNECESSARY CORRESPONDENCE.

WHILE WE EMPLOY OVER ONE HUNDRED STENOGRAPHERS for the accommodation of our customers, and are willing and glad to answer all letters and furnish any special information that may be desired, we daily receive hundreds of letters of inquiry about things that are plainly answered in this catalogue, hundreds of letters which might be avoided, saving loss of time and unnecessary expense.

IT IS VERY SELDOM NECESSARY TO WRITE US, asking what the freight or express charge will be on any article to any point, for, from the weights given under each description and from the express and freight rates shown on pages 13 to 17, you can calculate very closely what the freight or express will amount to and save the time and trouble of writing for this information.

OUR OLD CUSTOMERS rarely ever have occasion to write us, asking what the freight or express will be on any article, and new customers will hardly ever have occasion to if they will refer to pages 13 to 17.

LETTERS CONCERNING SHIPMENTS CAN OFTEN BE AVOIDED. We receive hundreds of letters every day from parties who have ordered and have not allowed sufficient time for the order to reach us, the goods to be packed and shipped and for the goods to reach them. (See paragraph P.) Never write about a shipment until ample time has been allowed for the goods to reach you. We receive hundreds of letters asking for prices or special prices on articles on which the price is plainly printed in this catalogue. All such letters are unnecessary, for it only means an answer again, referring you to the catalogue.

WE RECEIVE HUNDREDS OF LETTERS DAILY from people who ask us if we can't make changes in the goods as advertised, that they want the same thing or things with slight changes. This is all irregular and could not be furnished excepting at an advanced price, and we have often found it impracticable to make any such changes, and to all such inquiries we can save you the time and trouble by saying that no changes can be made from those made plain in this catalogue. Since we answer as many as ten thousand letters a day, you will help us where a reply is necessary by answering on the back of our letter.

Paragraph R. INSTALLMENT PLAN OR PARTIAL PAYMENT.

WE RECEIVE HUNDREDS OF LETTERS asking for prices on certain goods, especially on organs, pianos and other goods that run into money, from parties who wish to buy on the installment plan and to make settlement in notes. All these inquiries can be avoided for the reason that our only terms are cash, we never extend time, we open no accounts nor allow goods to be sold on the installment plan.

THE INSTALLMENT PLAN OR PARTIAL PAYMENT METHOD OF PURCHASING MERCHANDISE is the most costly any purchaser can adopt. The price you pay when you buy goods on time is always from 25 to 50 per cent higher than it would be if you paid cash, and whether you buy from us at our low prices for cash, or from some other house, our advice to you is: Do not buy on the partial payment or installment plan under any circumstances. Every dealer who sells on time, who accepts partial payments, must suffer large losses and every customer of his who does meet his payments promptly must make up for these large losses. It will pay you to borrow the money from your bank or from some other source and then pay cash, as the saving, especially if you purchase from us at our astonishingly low prices, will pay several times the interest on the borrowed money. When you buy merchandise from us for cash, you pay only the mere cost of materials and labor, with one small percentage of profit added; not one penny do you pay for bad debts; not one cent for bookkeeping and not one cent of extra profit to jobbers, wholesalers or other middlemen. You cannot afford to buy on time, at high prices, when we can sell you better merchandise at prices about one-half the prices asked by dealers who sell goods on the installment plan.

Paragraph S. ABOUT CLAIMS FOR DAMAGE AND OVERCHARGE ON TRANSPORTATION.

WE CAREFULLY PACK AND DELIVER ALL OUR GOODS in good condition on board the cars, either in Chicago or at the factory, as made plain in this catalogue. We accept a receipt from the railroad company for the goods in good order, and it very rarely happens that any goods that we pack and ship reach their destination in bad order.

IF IT SHOULD EVER HAPPEN that any article reaches you marred, scratched, broken or in any way defective, be sure to have the railroad agent make a notation of such defect on the freight receipt (expense bill) he gives you. You can then present your claim for damage to the railroad agent from whom you received the goods, it being his duty at that end to take the matter up with the officials of that road and collect for you any damages that may have occurred.

WHILE THE PROPER PLACE FOR TAKING UP ANY CLAIMS FOR DAMAGE OR OVERCHARGE ON TRANSPORTATION on goods in transit, either by freight or express, is through the agent who delivers the goods, the trouble and delay and expense of writing us to do this can also be avoided. We, however, guarantee the goods we ship to reach you in the same perfect condition they leave us, and to be satisfactory to you in every way, and if you find them damaged in transit and you accept them and the agent hesitates to take and collect your claim for damage, you can write us, enclosing your receipt (expense bill) for the freight charges paid the agent, with the agent's written notation on the expense bill, stating what the damage is, and we will take the matter up at this end, collect the damage and send the money to you. If you can discover at the station before taking the goods that there is any damage or anything missing you must be sure to have the agent write the facts across the expense bill, which he gives you when you pay the freight. Unless we have these facts written across the expense bill, we cannot make claim against the railroad company for the damage or shortage; so be sure to have him write the facts on the expense bill.

WHILE WE HAVE A LARGE CORPS OF STENOGRAPHERS and corresponding clerks in our employ, whose duty it is to promptly and courteously answer all inquiries and give all desired information, in order to maintain our extremely low prices the cost of conducting our business must be cut down to the very minimum, and to do this our customers are especially requested before writing us concerning freight rates, claims, delays, or before asking us for information of any kind to carefully consult this catalogue, and if they will do this they will find in nine cases out of ten the information can be had or the adjustment of damage made without going to the trouble of writing us or putting us to the expense of corresponding on the subject.

ON THE BASIS OF BETTER VALUE THAN YOU CAN POSSIBLY GET ELSEWHERE, the best possible service, every item you order guaranteed to reach you in perfect condition and to prove perfectly satisfactory or your money to be immediately returned to you; under our binding guarantee to please you in every way in your dealings with us, we respectfully solicit your orders.

ABOUT OUR RELIABILITY.

YOU ARE PERFECTLY SAFE IN SENDING US YOUR ORDERS AND YOUR MONEY. We are one of the largest commercial institutions in the world, and we occupy by far the largest mercantile plant in the world. We own this entire plant, free of indebtedness of any kind, comprising forty acres of ground, in one of the best districts in Chicago; our ground and buildings alone are valued at more than Six Million Dollars. We have nearly nine thousand employees, and our customers now number nearly five million. If you have any doubt, you are at liberty to refer to any bank, business house or resident of Chicago, and we especially refer to our millions of satisfied customers. Ask your neighbor about **Bears, Roebuck & Co.** We have customers in every neighborhood in the United States, and we gladly refer you to any customer.

BE SURE TO READ THE BANK LETTER OF THE FIRST NATIONAL BANK OF CHICAGO, capital and surplus \$13,000,000.00, signed by its cashier, F. O. Wetmore; also the **Corn Exchange National Bank** letter, capital and surplus \$6,000,000.00, signed by Frank W. Smith, its cashier; see page 20. Consider our standing everywhere and be convinced it is perfectly safe to send your money to us, we agreeing to return it and pay all transportation charges if the goods do not please you.

HOW WE MAKE EVERY TRANSACTION WITH US STRICTLY CONFIDENTIAL.

Why our name and address do not appear on any box, package, wrapper, tag, envelope or article of merchandise.

As many people, especially merchants, business houses, townspeople and others, do not care to have others know where or from whom they buy their goods, as many people object to having the name of the shipper spread across every box or package, so that when it is unloaded at the station or express office everyone can see what they are getting and where they buy it, to protect all those who care for this protection and make it possible for you to order your goods from us with no fear of anyone learning at the railroad station, express office or elsewhere what you bought or where you bought it, our name and address will not appear on any box, package, tag, envelope or article of merchandise.

For example: If you are a merchant and wish to buy goods to sell again, your customers will be unable to learn from any marks inside or outside where you bought the goods or what you paid for them.

If you are a professional man, or even in the employ of some merchant, who for personal reasons might object to your sending to us for goods, you need have no fear, our name will not appear on any goods or packages you get.

While we would be glad to have our name appear on every article of merchandise and on every box and package, as a valuable means of advertising, we have learned that thousands of our customers need the protection that the omitting of our name affords. This applies especially to townspeople.

NO ORDER WILL BE ACCEPTED FOR LESS THAN 50 CENTS.

PLEASE DO NOT SEND US ANY ORDER AMOUNTING TO LESS THAN 50 CENTS. If you want some article, the price of which is less than 50 cents, please include one or more other needed articles and make your order amount to 50 cents or more.

AS A MATTER OF ECONOMY, BOTH TO OUR CUSTOMERS AND OURSELVES, we do not fill orders for less than 50 cents. The postage or express charges especially make small orders under 50 cents unprofitable to the purchaser, or at least much more expensive than the orders amounting to 50 cents or more.

WE MAKE THIS EXCEPTION: In the case of needed repairs, attachments and supplies, such as needles for our sewing machines, parts of guns, etc., which can be secured only from us, we will fill the order no matter how small it may be.

TO MAKE ORDERING BY MAIL VERY PROFITABLE TO OUR CUSTOMERS we especially urge that you make your order as large as possible. Orders of from \$2.00 to \$5.00 or more are always very much more profitable to the purchaser than smaller orders, for the express or freight charges are in this way very greatly reduced. It always pays, even if you have to get some friend or neighbor to join with you, to make up an order of from \$2.00 to \$5.00 or more, and include enough heavy goods to make a profitable freight shipment of fifty to one hundred pounds. In this way you reduce the transportation charges on each item to next to nothing. You then pay the exact same freight charges that your storekeeper must pay on the goods he sells.

ON THE BASIS OF FAR GREATER VALUE FOR YOUR MONEY THAN YOU CAN POSSIBLY GET ELSEWHERE, lower prices than any other house does or can name, the best possible service, every item ordered guaranteed to reach you in perfect condition and give perfect satisfaction or your money to be immediately refunded to you; on our binding guarantee to please you in every way on every dollar sent us, wholly in your own interest we ask you to kindly conform to these terms.

OUR COMPLIMENTS TO THE RETAIL MERCHANT.

IT IS NOT OUR DESIRE TO ANTAGONIZE THE RETAIL MERCHANT (the storekeeper of the country). This is a big, growing country, and there is ample room for us all. Our prices are alike to all. Whether to the largest or the smallest merchant, farmer, mechanic or laborer, our price is exactly the same. Our goods are for sale at the prices plainly printed in this book, and occupation or position restricts no one from buying goods from us at our printed prices.

However, we number thousands of the best merchants of the United States among our valued customers. The prejudice which for a time existed because we would not sell to the dealer and refuse to sell to his customers, is dying out; for the shrewd, careful buying, up to date merchant of today has broader business views. He buys his goods where he can get the best value for his money, and on the basis of more value for the money than is furnished by any other house we especially invite all classes of merchants to carefully compare our prices as printed in this book with the prices you have been in the habit of paying.

As explained on this page, we ship all our goods in plain boxes or packages, and our name appears on no package or article of merchandise. You can buy your goods from us at our selling prices, which are much lower than you can buy elsewhere, you can fix your profit to suit yourself and your customers will not know where you bought the goods or what you paid for them.

We want to correct the impression that may be in the minds of some merchants, that we sell exclusively to the consumer, the party who buys the goods to use. If you have this impression we are anxious to correct it. A goodly percentage of the goods we ship in all lines go direct to merchants, business houses who buy to sell again, and in some lines, especially materials and supplies, a large percentage of our goods go to manufacturers, which they use in the manufacture of their wares, which in turn they sell to dealers. Among our valued customers are the U. S. Government, state and city institutions, railroads and other large corporations, and also jobbers, brokers, retailers and consumers in all parts of the country.

WE ESPECIALLY SOLICIT THE TRADE OF THE SUCCESSFUL, SHREWD BUYING MERCHANT, who wishes to buy his wares where he can get the highest standard of quality at lower prices than he can get elsewhere.

TO THE SHREWD MERCHANT buying for cash to sell again at a profit, to the one who buys where he can get the most for his money.

DO NOT FAIL TO GIVE SIZE, COLOR, WEIGHT, ETC., IF REQUIRED, WHEN WRITING YOUR ORDER

TO THE PURCHASING AGENT OF RAILROAD COMPANIES and other large corporations, to contractors and builders and to manufacturers of all classes of goods, to all of these who are now dealing with us, we want to thank you for your liberal patronage in the past and again invite you to a careful comparison of our prices in this, our latest, large merchandise catalogue, with the very lowest prices the same goods can be had elsewhere, and on the basis of quality and price we earnestly solicit your future business.

To all this class who have not as yet dealt with us we earnestly solicit a careful study of our catalogue prices, which will point in many directions to a great saving for you.

TO RAILROAD PURCHASING AGENTS we especially direct attention to our incomparably low prices on safes and stoves for station use, also to furniture, hardware, etc., for other uses. We are doing a large business with a number of the large express and railroad companies; therefore, to the purchasing agents of these corporations especially, do we direct your attention to the prices quoted in this catalogue and our ability to save you money on the goods we offer.

TO CONTRACTORS, BUILDERS, MANUFACTURERS, ETC., we can save you money on goods you consume and goods that go into your manufactured wares. If you are a builder we can save you money on a large part of all your building material. If you are a manufacturer using any kind of finished parts of iron, wood, leather or cloth, we can save you money on many items that go into your manufactured articles. If you are a contractor, mill operator or the like, you are consuming machinery, tools and supplies of all kinds, and we can save you money on these, and this in competition with any market in the world.

MANY MANUFACTURERS WORKING IN IRON buy all their files, emery wheels and various similar supplies, as well as tools and machinery from us.

MANY MANUFACTURERS WORKING IN WOOD buy their saws and other tools and supplies from us.

MANY MANUFACTURERS WORKING IN LEATHER, such as harness, etc., buy their buckles, trimmings and leather from us.

MANY MANUFACTURERS OF BUGGIES, HARNESS, ETC., buy their wheels, woodwork, leather, cloth, iron, trimmings, etc., from us.

MANY MANUFACTURERS OF FURNITURE buy their hardware, such as locks, hinges, knobs, casters, trimmings, etc., from us.

MANY MANUFACTURERS OF AGRICULTURAL IMPLEMENTS, ETC., buy their paint, various hardware and tools from us.

CONTRACTORS AND BUILDERS OF HOUSES buy their builders' hardware, such as doors, locks, nails, paint, paper, roofing, doors, sash, blinds, millwork, etc., from us.

LUMBERMEN, OPERATORS OF SAW MILLS, LOGGERS, ETC., in all sections of the country, north, south, east and west, buy their general supplies from us, such as saws, files, mechanical tools and supplies, including axes, chains, hooks and all kinds of provisions and supplies.

ALMOST EVERY DEALER IN MERCHANDISE, general store or special store in the United States, sells goods purchased from us, either directly or indirectly, for in the goods you buy from others to sell again, among some of them surely will be found goods that were bought from us, supplies of some kind that entered into the manufacture of the goods you bought. As we are operators, owners or controllers of a great many factories manufacturing finished materials in parts, goods made of iron, wood, leather, cloth, etc., it would be hardly possible for any dealer in hardware, groceries, dry goods, clothing, agricultural implements or other goods to buy the finished goods to sell, from any wholesale dealer anywhere without there would enter into some of the goods which he offers for sale, parts that have come either direct from our store or from one of the many factories in which we are interested.

WE OWN OR CONTROL THE OUTPUT OF FACTORIES MAKING VARIOUS KINDS OF HARDWARE AND HARDWARE SUPPLIES, carriage and wagon material, blacksmiths' materials, materials that enter into clothing, harness, furniture, etc. We also own or control many factories making shoes, stoves, cream separators, organs, musical instruments, plumbing goods of all kinds, paint, wall paper, guns, revolvers, furniture, safes, saws, mechanics' tools, photographic goods, washing machines, household supplies, cameras, clothing, ladies' wearing apparel, electrical goods, tents, canvas goods, gun implements, surgical implements, typewriters, books, jewelry, stereoscopic goods, hardware, special millwork, radiators, agricultural implements, etc. We are either sole owners or controllers of a vast number of these factories. From some we sell the entire output; others, we allow the factory, under our direction, to sell to either wholesale or retail dealers, usually to wholesale dealers, and the wholesale dealers in turn sell to the retail dealer, and the retail dealer to his local trade. So if you could trace the original source of supply of every article in your store or on your shelves, you could trace a liberal percentage of all the goods you are now selling either directly to our store or indirectly to one of our many factories.

Therefore we urge you, if you are a live, up to date merchant, that you buy from first hands.

IF YOU ARE A MERCHANT who buys to sell again you will find thousands of articles in this catalogue on which we can save you money. Remember, every transaction with us is treated in the strictest of confidence. No article you buy, from us will bear our name; no box, package or shipment of any kind will bear our name. Our name will not appear on any tag, envelope or any piece of paper that is exposed that will go to you from us. If you buy goods from us no one will know from whom you buy your goods or what you pay for them. You can send your order to us for anything in this catalogue, the goods will go to you with the understanding that they will please you, you will find them lower in price and better in quality than you can buy elsewhere, and you are always at liberty to return any goods you get from us if you are not perfectly satisfied and always at our expense, and we will immediately return your money together with any express or freight charges paid by you.

OUR LIBERAL TERMS OF SHIPMENT.

WE HAVE NO DISCOUNTS, we sell for cash only, and the prices quoted in catalogue are absolutely net, from which there is no discount whatever. prices are alike to one and all, regardless of the amount of the order; the same to merchant, the manufacturer, contractor or corporation as to the farmer, mechanic or laborer. We especially recommend that you send cash in full with your order. Send us either a postoffice money order, express money order, bank draft, your own check or send the money in a registered letter.

If you are a farmer and live on a R. F. D. Route, make up your order, go to the R. F. D. carrier, give him the money you wish to send to us and he will give you a receipt for the money and either issue to you or get for you a postoffice money order for the amount you wish to send.

If you reside in a town, then either go to the postoffice and buy a postoffice money order, to the express office and buy an express money order, or to the bank and buy a draft, or enclose your own check.

WE ESPECIALLY REQUEST THAT YOU SEND THE FULL AMOUNT OF CASH WITH YOUR ORDER, for this is always much more satisfactory than to send part of the money with your order, the balance to be paid C. O. D., and understand, when you send us your order and money we accept your money and your order and ship the goods to you with the understanding and agreement that if they are not perfectly satisfactory in every way, you are at liberty to return any part or all of them to us, at our expense, and we will immediately return your money, together with any freight or express charges paid by you.

Paragraph C.

HOW TO ORDER.

Use our regular order blank, if you have one; if not, use any plain paper. Always keep well supplied with our order blanks, as it is more convenient for you to make out your order on our regular order blanks than in any other way. If out of them at any time, drop us a postal card and we will send you some.

Whether you write your order on our regular order blank or letter paper instead, be sure to observe the following instructions:

Always sign your full name (Christian name and surname).

Please write your name and address very plainly and in INK.

Write your name in full clearly and distinctly. Make it as plain as possible so that we cannot make a mistake.

Give your postoffice, county and state, rural route or street and number and your shipping point, if different from the postoffice.

Always give catalogue number in full (write every figure and letter in the catalogue number), description and price of each article ordered.

Always try to mention the number or name of the catalogue or circular from which your order is taken and be sure to give the size, color, weight and measurements when required.

Be sure to enclose your money with your order and state plainly in your order how much money you enclose and in what form. Sending us money in one envelope and your order in another causes delay and confusion in our office, as they become separated in the mails. For instructions on how to send money see paragraph F.

Be sure you have followed our rules carefully about enclosing the proper amount of money with the order, including enough to pay postage if the goods are to be sent by mail, and insurance fee if to be sent by insured mail.

Be sure your name and address is written plainly and in full, that your shipping directions are plainly stated, that the exact amount of money enclosed is plainly stated, that you have given us catalogue number, price, description, correct size and measurements and you will seldom, if ever, have any delay or inconvenience. By carefully observing these rules you will avoid errors and loss of time by our having to write you for further information.

AFTER WRITING AN ORDER, please compare it with these rules, check it over closely and see if you have written your order correctly.

IF YOU WISH TO REFER TO ANY MATTER not concerning the order, be sure to write it on a separate sheet. Do not write it on your order sheet, though you may enclose it in the same envelope with your order. Our orders and letters are handled in separate and distinct departments, and we ask you, therefore, please do not fail to observe this rule.

ALWAYS TRY TO WRITE REMARKS CONCERNING YOUR ORDER on the same sheet with the order. This will prevent the possibility of such remarks or instructions being separated from the order. Should you have occasion to write us concerning an order which you have already sent us, do not fail to mention the date on which your letter was mailed, also state the nature and value of your remittance and the name and address as given in your order. This information will enable us to promptly locate the matter you refer to.

Every time you send us an order sign your name in the exact same way you signed it the first time you ordered. For instance, if you signed your first order "Thomas J. Brown," sign every other order you send "Thomas J. Brown," and not "T. J. Brown," "T. Brown" nor "Tom Brown." This is very important, as it enables us to promptly adjust complaints which may arise in connection with your order.

SHOULD YOU CHANGE YOUR ADDRESS, please notify us, being sure to give old as well as new address in full.

Paragraph D.

ABOUT OMISSIONS.

ALL ORDERS FOR MERCHANDISE are accepted by us with the understanding that we will use every reasonable effort to promptly ship every item exactly as ordered, and in order to make this possible we carry in stock, constantly, merchandise to the value of more than seven million dollars, and if we do not have the goods in stock we invariably buy them in Chicago if we can, even if we are compelled to pay more than we get for them, rather than delay an order or withhold shipment of any part of an order. But it sometimes happens that on an order including several items of merchandise there may be one or two items that are not in stock and cannot be had in Chicago, usually for the reason that the manufacturers are behind with their orders, have met with some accident, or there has been some unusual delay in transportation.

THEREFORE, WE ACCEPT ALL ORDERS with the understanding that we reserve the right, when unable to ship every item, to cancel that portion of the order which we cannot ship promptly, filling the balance of the order, and returning to the customer in cash the amount for the item or items canceled. We make this explanation so that anyone ordering merchandise from us, and receiving the goods with one or more items missing, and receiving by mail his money returned for the omitted items, will understand that the reason for omitting is that the goods are not in stock and cannot be had in Chicago at that time. Where an omission for the above reason is necessary, we usually send a letter telling when we expect to have a stock of the missing goods, so that the customer may renew his order if he so desires.

UNDERSTAND, it seldom happens that we are unable to fill an order complete and exactly as given, but out of the many thousands of orders we receive every day, there are always a few (a very small number) on which items must be cancelled, and we make this explanation in our catalogue so that none of our customers need misunderstand our position.

Paragraph E.

ABOUT SUBSTITUTION.

WE ARE BITTERLY OPPOSED TO SUBSTITUTING one article for another unless instructed to do so by the customer. We believe, except in rare cases, it is very presuming on the part of any customer receiving an order for one kind of goods to send another, without first having the written consent of the customer to do so. There are, however, exceptions where we take upon ourselves the responsibility of substituting, and with reference to this we make the following explanation:

IF A PARTY SENDS US AN ORDER and there is some article in that order which we have not in stock and cannot get in Chicago, but we have the same kind of an article in a higher grade, we then take the liberty of sending the higher grade at the price of the lower grade, sacrificing our profit rather than to disappoint the customer. A customer ordering a watch may call for a 7-jeweled Elgin or Waltham movement and we may not have one in stock, and there may not be one in the Chicago market, in which case we would consider ourselves justified in taking the liberty of substituting a higher grade in an 11 or 15-jeweled Elgin or Waltham movement, but always at the price of the cheaper

one ordered, taking the loss ourselves for the difference in price. This is an example. The same would apply on hundreds of items in our stock, but only in cases where in our judgment the customer can only be the better pleased by reason of such action on our part. However, even this kind of substitution we admit is presuming on our part, and when such substitution is made it must be understood it is done entirely at our risk, and with the understanding that if our action is not entirely satisfactory to the customer, he is at liberty to return the goods at our expense of transportation charges both ways and his money is to be immediately returned to him.

Paragraph F.

HOW TO SEND MONEY.

SEND US A POSTOFFICE MONEY ORDER, express money order, bank draft, cash or stamps. Should you send stamps, fold them in waxed paper. We receive many orders with stamps stuck together and worthless. We do not accept revenue stamps, foreign stamps and due stamps, as they are of no value to us. Do not send them.

IF YOU LIVE ON A RURAL ROUTE you can just give the letter and the money to the mail carrier and he will get the money order at the postoffice and mail it in the letter for you.

IF YOU HAVE A CHECKING ACCOUNT AT A BANK, you may send us your personal check if it is more convenient for you to do this, although we prefer to receive a postoffice money order, an express money order or a bank draft. Personal checks of course, are accepted subject to payment immediately upon presentation to the bank on which they are drawn.

POSTAGE STAMPS in amounts exceeding \$1.00 will be accepted only at a discount of five per cent (5%), or ninety-five cents on the dollar. If you order an article priced at \$2.00 and send stamps you should send \$2.10. If a \$3.00 article you should send \$3.15 in stamps. We are compelled to dispose of all surplus stamps at a discount of from 2 per cent to 5 per cent and besides there is an extra expense in handling stamps, and our very small profit will not admit of this expense. We advise remitting by postoffice or express money order, but will accept postage stamps in any amount at 95 cents on the dollar. As an accommodation to our customers we will accept postage stamps at the face value in amounts less than \$1.00.

WE RECOMMEND THE POSTOFFICE AND EXPRESS MONEY ORDER SYSTEMS, because they are inexpensive, of less trouble and safe. Besides this, if the money order should get lost or miscarry, your loss will be made good.

DO NOT, UNDER ANY CIRCUMSTANCES, send money or stamps in a letter except by registered mail. If sent by open mail (not registered) the letter may never reach us, and in such a case a great amount of trouble and inconvenience is caused, as well as the loss you sustain. If you prefer to remit by registered mail, we advise the use of two envelopes, one inside the other, and the outer one carefully and securely sealed. Do not send coin unless absolutely necessary, but if you do, be sure to wrap up the coin in paper and use two envelopes, one inside the other, so there is no danger of the coin wearing through and getting lost; and be sure to register the letter. Do not send gold or silver coin that is defaced, as light weight coins are worth no more than bullion, and bullion is less than the face value of the coin.

TO INSURE SAFETY always register a letter containing money. Be sure to state in your order plainly how much cash you enclose and in what form. You need not be afraid of sending too much, as we always refund when too much money is sent.

Paragraph G.

METHODS OF SHIPMENT.

We can ship goods by mail (see paragraph H about mail shipments), by express (see paragraph I about express shipments), by freight (see paragraph K about freight shipments). If left to our judgment we will ship goods in the manner which will be the least expensive to our customers. In all cases transportation charges are to be paid by the customer.

Paragraph H.

MAIL SHIPMENTS.

The mail service affords a convenient method for the transportation of merchandise of small weight and considerable value to points that are distant from express or railroad offices. On all orders to be shipped by mail we require the full amount of cash with the order, together with sufficient money extra to pay postage and insurance or registration, when same is desired. There are three methods of shipping goods by mail.

SECTION 1. OPEN MAIL, which is so called because only the regular amount of postage, according to the classification of goods, is paid and the customer must assume all risk. We do not recommend sending goods by open mail, for if the package is lost or stolen, neither we nor the customer have any recourse. In sending goods by open mail the customer must assume all risk.

SECTION 2. INSURED MAIL. This we consider the best, safest and cheapest method of shipping by mail. The following is the rate, in addition to the regular postage: For orders valued at \$3.00 or under, 5 cents each. For orders valued at \$10.00 or under, 10 cents each. For each additional \$5.00 in value, 5 cents extra. In case of loss, we refill the order on receipt of statement certified to by your local postmaster that goods were not received. We advise insuring everything of value. Insurance is less than the cost of registering, because no matter how many packages the order consists of, our insurance charge would be only on the value of the order and not on the number of packages, as is the case when sent by registered mail. We guarantee for our charge the safe arrival of the entire order. If you want your mail package insured be sure to write "Insure" in your order, and in addition to your remittance for the order be sure to add enough money to pay postage and insurance fee. To secure adjustment it is necessary to make prompt notification of the failure to receive package.

SECTION 3. REGISTERED MAIL, so called because in such cases the postoffice authorities keep a record of the transaction and are thus enabled to trace your shipment. Registry fee per package is 8 cents in addition to the regular postage. We are not responsible for loss of registered mail.

A PACKAGE SHIPPED BY MAIL CANNOT EXCEED 4 POUNDS, but any number of packages may be sent at one time, each weighing four pounds or less. If you live at a great distance from the express office, it might be more convenient to send an order by mail in two or more packages, each weighing four pounds. One book can be sent by mail, no matter what its weight. The rate is $\frac{1}{2}$ cent per ounce.

THE RATE ON MERCHANDISE BY MAIL IS 1 CENT PER OUNCE, on books and printed matter, $\frac{1}{2}$ cent per ounce, and you should allow, in addition to the weight of an article, from one to five ounces for packing material, according to size of package shipped.

IF YOU ARE NOT SURE as to the weight of the article, be sure to enclose enough money for postage; if you send too much, we will refund balance.

EXPLOSIVES, POISONOUS OR INFLAMMABLE ARTICLES cannot be mailed under any circumstances whatever.

LIQUIDS OVER 4 OUNCES CANNOT BE SENT BY MAIL, but liquids weighing four ounces and under can be safely shipped by mail when packed in special mailing cases. Always allow five cents extra for this special case.

SECTION 4. PROFITABLE MAIL SHIPMENTS. ARTICLES SUCH AS WATCHES, JEWELRY and other valuable merchandise of light weight make profitable

YOUR MONEY WILL BE IMMEDIATELY RETURNED TO YOU FOR ANY GOODS NOT PERFECTLY SATISFACTORY.

mail shipments. In all cases where other goods are not ordered at the same time, we advise that such articles can be sent by mail economically.

CERTAIN MEDIUM PRICED GOODS, which, being weighty, cost considerable postage for transportation, should, if possible, be ordered in connection with other needed articles, sufficient to make up express or freight shipment, thus reducing the transportation charges to one-quarter or one-eighth of the postage rate and effecting a far greater saving for you.

WITH THE EXCEPTION OF ARTICLES OF SMALL WEIGHT and of some value, sending goods by mail is by far the most expensive means of transportation, but even in cases where the postage may seem out of proportion to the value of the goods, the cost of the goods with the postage added is usually less than if purchased at the local dealer's and frequently the article wanted is not handled by them at all, while our immense stock of merchandise will supply your demands.

Paragraph I.

EXPRESS SHIPMENTS.

HOW TO FIGURE EXPRESS CHARGES. See pages 13 to 17.

SHIPPING GOODS BY EXPRESS is an absolutely safe method of transportation and offers the advantages of quick service. It is the most profitable method of shipping goods when the weight is less than 20 pounds. Frequently a customer is in a hurry for certain goods and is willing to pay the extra cost of express charges over freight, the money we save him making it profitable on such shipments instead of buying the goods at home.

WHERE LIGHT AND EXPENSIVE ARTICLES, such as watches, jewelry and high priced revolvers are ordered shipped with a miscellaneous freight or express order, we make separate shipment of the expensive goods, sending them by sealed express for greater safety.

IF YOU HAVE NO AGENT at your station, all express shipments will be carried to the nearest town where there is an agent. If there is no agent at your station, always state in your order at what station you prefer to receive your goods.

A RECOMMENDATION THAT WILL SAVE YOU MONEY: If you live at a far distant point and wish to order some article of merchandise which would weigh about 20 pounds and amount to \$6.00 or less, on which the express charges would be from \$1.25 to \$2.75, and you require nothing further from our catalogue at the time, show the book to your friends, let them add articles they may be in need of and the shipment can go by freight at about the same cost per 100 pounds as by express for 20 pounds, your proportion of the transportation charges being then about 60 cents. We frequently find it greatly to a customer's advantage to ship by freight instead of by express, and when we can save them money by changing the shipping directions we will often do so, unless the goods are wanted in great haste.

ALWAYS RESPOND PROMPTLY TO THE NOTIFICATION OF THE EXPRESS AGENT AS TO THE ARRIVAL OF MERCHANDISE. We are constantly in receipt of requests from them for disposition of packages by reason of the fact that consignee does not call promptly for his goods when notified by the agent that they have arrived.

WHEN YOU WRITE US CONCERNING AN EXPRESS SHIPMENT, please write your name and address very plainly and in INK.

Paragraph K.

FREIGHT SHIPMENTS.

FOR FREIGHT CLASSIFICATION and freight rates, see pages 13 to 17. **Heavy, bulky merchandise**, such as agricultural implements, household goods, furniture, groceries, hardware, etc., can be shipped most profitably by freight. When a shipment weighs 100 pounds or more, the railroad companies will charge only for the actual number of pounds.

WHERE LIGHT AND EXPENSIVE ARTICLES, such as watches, jewelry and high priced revolvers are ordered shipped with a miscellaneous freight or express order, we make separate shipment of the expensive goods, sending them by sealed express for greater safety.

HOW TO SAVE MONEY ON FREIGHT SHIPMENTS. Railroad companies usually charge no more for 100 pounds than they do for 20 pounds. While the extremely low prices at which we sell our merchandise would make even a small order by freight profitable, as you would certainly be getting the goods cheaper than you could possibly buy them through a dealer, at the same time it would be a considerable saving of money if you could make up a larger order, either of your own wants or club together with your neighbors, as the freight charges will amount to comparatively very little more. The saving that may be effected by anticipating your wants and sending one large order instead of five or six smaller orders at different times is quite an item, and therefore should be taken into consideration by our customers.

YOU MUST PAY THE FREIGHT OR EXPRESS CHARGES, but it will amount to very little as compared with what you will save in the price.

IF YOU HAVE NO AGENT AT YOUR SHIPPING POINT, freight charges must be prepaid. If you do not know what the freight charges will amount to, be sure and allow liberally for same. If you send more than actual amount required, we will immediately refund the difference. If you have an agent at your station, it is not necessary to prepay charges, as they are the same whether paid by you or by us, as our system of checking rates insures for our customers almost absolute correctness in transportation charges.

WHEN WE MAKE A SHIPMENT to a railroad station where there is no agent, we guarantee safe delivery to the station. From the fact that there is no agent at the station to receive the goods the railroad company will not assume any responsibility if, after they are put on the platform, they are lost or damaged, and we consequently cannot hold them for such loss or damage.

CUSTOMERS WHO ORDER GOODS shipped to a station where there is no agent must make careful arrangements for the care of the goods after they are put on the platform; otherwise, they are liable to be damaged or stolen. We would recommend that you have the goods shipped, if possible, to your nearest open station where there is an agent, thus making the railroad company entirely responsible for the goods until they are delivered to you.

OVERCHARGES IN TRANSPORTATION. Whenever a customer suspects an overcharge on the part of the transportation company, we will be pleased to give same our most prompt and careful attention in his behalf, if he will send us the expense bill received from the agent, after he has paid the charges. Complaints for overcharges are very few, as our system of checking the rates on freight and express shipments insures for our customers almost absolute correctness in transportation charges.

IF YOU HAVE REASON TO BELIEVE THAT AN ERROR HAS OCCURRED IN THE WEIGHTS, as shown in the freight expense bill, ask the agent to weigh the goods, and if it is found that the shipment is billed overweight he will correct the error and ask you to pay only for the correct weight.

WHEN YOU WRITE US CONCERNING A FREIGHT SHIPMENT, please write your name and address very plainly and in INK.

DO NOT FAIL TO GIVE SIZE, COLOR, WEIGHT, ETC., IF REQUIRED, WHEN WRITING YOUR ORDER.

Paragraph L.

INFORMATION ABOUT GOODS SHIPPED DIRECT FROM THE FACTORY.

IN ORDER TO GIVE OUR CUSTOMERS THE VERY LOW PRICES WE DO, prices based on the actual cost to manufacture, cost of material and labor only, with but our one small percentage of profit added, prices much lower than they could possibly get elsewhere, we find it necessary to ship many heavy goods direct from the factory where they are made, and in doing this we save the freight on the goods into our warehouse in Chicago, the cartage, handling and other expenses incident to merchandise passing through the store in Chicago, and we give our customers every particle of the benefit of this saving in our extremely low prices. Wherever the catalogue states the goods are shipped from the factory, the prices quoted are for these goods delivered on board the cars at the factory and the customer pays the transportation charges from the factory. In many cases, the freight from the factory will be less than from Chicago, the factory being nearer to the purchaser. In some cases the factory will be at a greater distance than Chicago, in which case there will be an additional freight beyond the Chicago rate, but even in such cases the saving to you is very great, for if we were to ship the goods to you ourselves we would be compelled to add the freight to Chicago to all the goods, and to this add the expense of handling to and from the railroad, in and out of our store and other expenses incident to general handling of merchandise in the city.

IT SOMETIMES HAPPENS that a customer orders several articles in one order that are shipped from different factories. For instance, he may order a buggy to be shipped from our factory in Southern Indiana; a stove, to be shipped from our foundry in Central Ohio; a windmill, that will be shipped from our factory in Northeastern Indiana. In this case we would be compelled to make three different shipments. The goods would go direct to our customer from the three different factories, but there would be no extra freight charges by reason of the three shipments, as each shipment would weigh more than 100 pounds and would therefore entitle the customer to the same freight per 100 pounds as if the shipments were all made together.

WHILE THE GREATER PART OF OUR GOODS ARE CARRIED IN STOCK IN OUR STORE AND WAREHOUSES IN CHICAGO, and this factory shipment information does not apply to small or general merchandise, we have found it necessary to make factory shipments on many heavy and bulky articles, purely in the interest of our customers, in order to give our customers the greatest possible value for their money, to enable us to deliver the goods to them at our one small percentage of profit direct from the manufacturer to the consumer, and your attention is called to the explanation that is always made in the catalogue regarding any article that is to be shipped from the factory, that you may understand that the freight is to be paid by the purchasers from the factory direct, and also that you may understand our reason for this method of handling certain merchandise.

WE FREQUENTLY RECEIVE ORDERS which include merchandise, a part of which is to be shipped direct from the factory and part direct from our store. For example: A man may order a buggy and a harness. The buggy will be shipped from the factory, the harness from the store. He may order a stove and some stove furniture, cooking utensils, etc. The stove will be shipped direct from the foundry and the cooking utensils from the store.

WHEN AN ORDER INCLUDES SUCH HEAVY GOODS as we ship direct from the factory (in order to make the low price), and other goods which we ship direct from our store, if that portion of the order which is to be shipped direct from our store is a profitable shipment (see paragraph M about unprofitable shipments), we make two shipments; the stove, buggy or other heavy shipment going direct from the factory, the balance from our store. But it sometimes happens that that portion of the order to be shipped from our store would not be a profitable shipment. It may be for a few cooking utensils, amounting to \$1.00 or \$2.00, or a very low priced harness of \$5.00 or \$6.00, or \$1.00 or \$2.00 worth of miscellaneous merchandise, on which the freight charges would amount to more than the saving, or difference between our price and the price at which the customer could buy in his own town. In such cases of unprofitable shipment we use our very best judgment, and where we deem that portion of the order that is to go from our house an unprofitable shipment, we cancel that portion of the order and return the amount to our customer in cash for the goods cancelled.

AS A FURTHER EXAMPLE: The customer may order a parlor suite for \$15.00 to \$20.00, which we ship from the factory, and may include with his order one chair for 90 cents, which we ship from the house. This one chair (except to nearby points), would be considered an unprofitable shipment. On such an order we would take the liberty of cancelling the order for the chair, returning the 90 cents to the customer at once, and we would ship the parlor suite to him direct from the factory by freight, with a letter of full explanation for our action. This article is intended to explain our methods of treating special orders only in the interest of the customers.

Paragraph M.

ABOUT UNPROFITABLE SHIPMENTS.

WE FREQUENTLY RECEIVE ORDERS which we term "unprofitable" shipments, which means that the shipment would not be profitable to the customer. For example: A party living far distant may order a dollar's worth of heavy goods to go by express. The express charges would equal the cost of the goods. We occasionally get an order for heavy hardware, the order amounting to perhaps less than \$5.00. The goods weigh 100 pounds. We are asked to ship them by express. This is usually an "unprofitable" shipment. An order for a single pair of heavy cheap boots to go a great distance by express, or for very bulky woodenware or heavy and low priced merchandise, such as molasses, nails or cornmeal, might be what we term an "unprofitable" shipment for far distant points.

WE WOULD ADVISE OUR CUSTOMERS to study the freight and express rates, as given on the following pages, for we do not wish you to send us a dollar for anything unless we can save you money on the purchase.

ORDERS THAT WOULD BE UNPROFITABLE to ship by mail or express may be very profitable when sent by freight, but as 100 pounds is usually carried by freight for the same charge as ten pounds, by adding other merchandise to your order, either for yourself or by getting your neighbors to join you in making up a large order, you can make the shipment very profitable. Read paragraph K before making up your order.

Paragraph N.

CLUB ORDERS.

TO EQUALIZE OR REDUCE THE COST OF TRANSPORTATION, we advise the sending of club orders. Anyone can get up a club. Simply have your neighbors or friends send their orders in with yours and advise us to ship all to one person by freight. If each customer writes his order under his own name, it will be a very easy matter for us to keep each one's goods separate, and the freight charges will be next to nothing when shared by several persons.

IF YOU LIVE AT A FAR DISTANT POINT and wish to order some article or articles of merchandise which, together, would weigh about twenty pounds, the value of which may be \$5.00 or less, and you find that the express charges will be from \$1.25 to \$2.75, and there is nothing further in our catalogue that you require at the time, show this catalogue to your friends. Let your friends add twenty, thirty or forty pounds, even fifty or seventy-five pounds of goods, then the goods can go by freight and the one hundred pounds by freight will cost no more than twenty pounds by express.

COMPARED WITH THE VAST VOLUME OF BUSINESS handled by us, the thousands of orders filled daily, we receive surprisingly few complaints, and the complaints we get are, as a rule, of trivial importance in a way, yet measured as we measure them, they are of vast importance. A pair of shoes, a suit of clothes or some other garment may not fit satisfactorily, a customer may have erred in the measurements; perchance something has been broken by the railroad company in transit, which occasionally, but not frequently, happens. You may receive something from us in the way of a machine or other article that you do not fully understand how to operate, and then again, there is that very small percentage of errors that will creep in and which, guard as closely as we will, we cannot altogether overcome. Sometimes there is a delay on the part of one of our factories for a few days in making shipment, sometimes the express company or railroad company will cause a shipment to be delayed, giving rise to inquiry or complaint. Fortunately for us, our customers are very charitably inclined, and when they send goods back for exchange or for any other reason have occasion to point out any shortcomings or any dissatisfaction, their letters, while carrying the words of complaint, also carry with them the manifestation of a spirit of the fullest confidence in our desire to apply the Golden Rule and do by them as we would like to be done by, and which we always try to do.

WE WANT TO SO CONDUCT OUR BUSINESS as to make it impossible for any customer anywhere to have any sort of a transaction with us, and when the transaction is completed, not to be able to find himself better off by reason of having had this transaction. By this we mean, if you have but a dollar in money, and you wish a certain article which we have to sell, and you would prefer to have this article as we have pictured and described it rather than the dollar which you have, then we would like to exchange that article which we have and which you desire for your dollar, provided only that after the trade has been made and we have exchanged the article for the dollar, we may know that you are perfectly satisfied, that you have received from us the exact thing that you wanted, that the article when delivered measures in the fullest measure to our illustration (picture) and description, that it is at least as good as described, if not better, and, compared with similar articles sold by others, it is at least as good if not better in quality and much lower in price, at least enough lower in price to make it a most interesting inducement for you to have sent your order and your money to us.

NOW, IF YOU HAVE THIS TRANSACTION WITH US and it is completed and the exchange is made, and we have the money and you have the goods, and you do not accept our invitation and request that goes with these goods to return them to us at our expense and get your money back if you are not satisfied, and you do not send us any word of criticism or complaint, we have only to assume that you are perfectly satisfied; but if it should so happen (and no doubt occasionally it does) that after the exchange is made you are not altogether satisfied, you may have misunderstood the color, the shape, the style, or there may have been some other reason, big or little, to cause you to feel just a little dissatisfied with this transaction, to feel that finally when the transaction is completed that perhaps you should have bought this article or goods at home or elsewhere rather than to have sent to us; now if there is any such feeling, then we feel it is due us, as it certainly is due you, that you write us and tell us of your dissatisfaction, for a word from you is the only opportunity we have to

show you our great anxiety to satisfy you; besides, as a matter of policy, it is so very expensive to let any transaction be finished except in the most satisfactory way to both parties. It is likely to prevent either one of us from again doing business together, prevent us from making a profit, prevent you from saving money, prevent us both from making money, whereas it's so easy to settle any misunderstanding if you will but give us the chance.

WE HAVE A LARGE BUSINESS, the largest business of the kind in the world. We undoubtedly sell more goods direct to the users (the consumers) than all other mail order houses in the United States combined, more than any other institution in the world. We have sold to nearly one-half of all the families in the United States. We are very well known, and, we are quite sure, very favorably known. We haven't a dissatisfied customer in the world that we know of, for we have always tried to give the people just what we advertised, just what they wanted, and at a much lower price than they could buy elsewhere. Where any complaint or criticism has been sent us we have tried to settle it in the most liberal way. We have tried invariably to apply the Golden Rule, to serve our customers as we would like to be served, and yet we have no doubt, in fact we know, there must be some who have felt there was ground here or there to criticize and yet they have not criticized. These are the ones we most earnestly make our appeal to, for we feel that our business has been a great success only so far as we have been successful in fully satisfying every customer in every transaction, and if there be those and we hope there are very, very few, who feel that they have not been fully satisfied but have not so manifested, and therefore have not given us the opportunity of finally making them satisfied, to this extent our business has not reached the highest point of efficiency and success for which we are so earnestly and diligently striving, and to these, and we hope there are few, we hope in the future, if possible, there may be even less, but from these we earnestly solicit your honest criticism.

BECAUSE OUR BUSINESS IS BIG, we, as individuals, are not big, permit ourselves; we do not permit any of our people to allow themselves to feel above their real position, which is in truth, the servants of our customers. We volunteer and agree to serve you, and we are here for that purpose.

BIG AS OUR BUSINESS IS, great as our volume of sales has grown, States know as well as the writer knows the full measure of advantage, safety, the measure of high quality and low price, the measure of desire and ability to serve you and satisfy you, then every family in the United States would send to us for nearly everything they buy, and our business, now bigger than any other, would soon be many times larger than it now is. You cannot know the advantages we offer without being in and breathing the very atmosphere of privilege that is placed at your disposal. Such selections of merchandise, such offers, such high standard of quality, such incomparably low prices, an organization so able to do and so willing to do, a policy so broad, so liberal, so fair, an underlying guarantee, the foundation of our growth, the guarantee for our future that says, you must be satisfied, you must have everything your own way, you must get what you want, it must at least be as good if not better in quality than you can get from the other dealer, and we must show you a big saving in cost. These are the things that are here. They have cost a world of time, a world of effort, a vast amount of capital and a determination to do and do right and to accomplish.

WHAT IS OUR STANDARD OF QUALITY, HOW WE MEASURE IT AND HOW WE MAKE COMPARISONS

TO AID OUR BUYERS, and to keep them constantly in touch with what is generally being sold by retail dealers throughout the country, we employ and place at the disposal of our various buyers what we term missionary men, the men on the road, traveling all over the United States, visiting retail stores of all kinds, big and small, in large, medium and small cities, in live country towns, large and small, watching their stocks of merchandise, seeing what they sell, how they sell it, and what they charge for it, learning the wants of the people by going to and visiting with the people in all parts of the country. By the people we mean the consuming families. These missionaries, directed by our various buyers, are constantly buying goods of all kinds and descriptions. They send them to us here in Chicago where they are brought together and analyzed, criticized and used for comparison by our various buyers, and these missionaries are especially instructed to look out for new and better things, for improvements, for betterments in styles, qualities, weights, measurements and general satisfaction, and especially are they requested to buy and send these goods to us from all parts of the country, all over the United States, that they may be analyzed, dissected, brought together and used for comparison, and only for the purpose of getting our goods even better than the best. From all the things that are sold by all the dealers that sell from all parts of all the states in the United States, there is all the time a stream of merchandise flowing into our institution, samples which our missionaries have purchased. They tag each article, saying where they bought it, the name of town, the name of the retail dealer, his relative size in the town and all about it, and these various goods coming to us from all quarters, brought to one place, make a great museum, a museum of information, useful to our buyers. For example, if they be stoves, steel ranges, if you please, we may get together the very best from dozens of different localities, ranges made by almost as many different makers as the number of places from whence they come to us, and when they get into our museum they are taken apart and the manager of our Steel Range Department and the various superintendents and managers of the stove foundry at Newark, Ohio, will go over these various ranges to pick

their good and weak points, to see if there is anything new, any betterment, any place where we are lacking. If anyone has produced anything that we can afford to use or, if possible, use and better, and so this work goes constantly on and on and we are ever and all the time in touch with the market conditions from the retailer's point of view, the one who distributes to the users. We keep thoroughly in touch with what the retailer is selling, and in a general way from whom he buys, in a general way what he pays for his goods, and very accurately do we record the price at which he sells these goods, what the consumer pays for them. We keep an accurate gauge at all times as to the prevailing standards of quality, checking them up, that we may do as we must do if we live, see that our goods are always at least as good, never poorer, and wherever possible better than those sold in the country and, of course, invariably offered by us at much lower prices, prices that will mean a big saving to the buyer, our customer.

IN ADDITION TO THE INFORMATION WE GATHER THROUGH OUR VARIOUS MISSIONARIES, our buyers are more or less constantly exhibition, every fair, every center where merchandise is gathered together for the purpose of exhibition and comparison. Our buyers are continually going through the various factories of the country, learning of and studying new methods and improvements, learning wherever a new way, a better quality or lowering of cost has been devised. Our buyers are constantly in touch with the wholesale distributors of the particular merchandise in which they are interested. They are watchful all the time of the selections and methods of discerning buyers in the largest retail department stores in Chicago, New York and other cities; in short, if they buy for us they must keep alive to every condition, from a point of protection, a point of wholesale distribution and, lastly, from the retailer's point of delivery, for they must all the time know, they must get the benefit of every possible improvement, they must know always that their goods are right in quality, as good if not better than any other dealer furnishes and always offered at prices lower than can be had elsewhere.



Here is a corner of the Composing Room in our Printing Building, where we employ more than 100 skilled printers to set the type used in the printing of all our catalogues and all the blank forms and stationery used in our business.



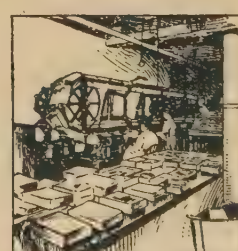
The development of the latest ideas in printing as illustrated in the wonderful typesetting machines here shown. This machine will produce as much type matter in a day as five skilled printers could produce by hand.



A glimpse of the center aisle of the Press Room in our Printing Building, the largest private press room in the world. Each of our twenty-two presses deliver five thousand 32-page sections of our big catalogue every hour.



This Automatic Gathering Machine gathers the different sections into a complete catalogue, all ready for the binding machine, at the rate of two thousand catalogues every hour of the day all the year around.



One of our several Automatic Book Covering Machines, which bind together the various sections of the catalogue, and automatically glue on the covers of 24,000 of our big 1,200-page catalogues every day.

ABOUT OUR RELIABILITY.

YOU ARE PERFECTLY SAFE IN SENDING US YOUR ORDERS AND YOUR MONEY. We are one of the largest commercial institutions in the world, and we occupy by far the largest mercantile plant in the world. We own this entire plant, free of indebtedness of any kind, comprising forty acres of ground, in one of the best districts in Chicago; our ground and buildings alone are valued at more than Six Million Dollars. We have nearly nine thousand employees, and our customers now number nearly five million. If you have any doubt, you are at liberty to refer to any bank, business house or resident of Chicago, and we especially refer to our millions of satisfied customers. Ask your neighbor about **Sears, Roebuck & Co.** We have customers in every neighborhood in the United States, and we gladly refer you to any customer.

BE SURE TO READ THE BANK LETTER OF THE FIRST NATIONAL BANK OF CHICAGO, capital and surplus \$14,000,000.00, signed by its cashier, Charles N. Gillett; also the Corn Exchange National Bank letter, capital and surplus \$6,000,000.00, signed by Frank W. Smith, its cashier; see page 18. Consider our standing everywhere and be convinced it is perfectly safe to send your money to us, we agreeing to return it and pay all transportation charges if the goods do not please you.

HOW WE MAKE EVERY TRANSACTION WITH US STRICTLY CONFIDENTIAL.

Why our name and address do not appear on any box, package, wrapper, tag, envelope or article of merchandise.

As many people, especially merchants, business houses, townspeople and others, do not care to have others know where or from whom they buy their goods, as many people object to having the name of the shipper spread across every box or package, so that when it is unloaded at the station or express office everyone can see what they are getting and where they buy it, to protect all those who care for this protection and make it possible for you to order your goods from us with no fear of anyone learning at the railroad station, express office or elsewhere what you bought or where you bought it, our name and address will not appear on any box, package, tag, envelope or article of merchandise.

For example: If you are a merchant and wish to buy goods to sell again, your customers will be unable to learn from any marks inside or outside where you bought the goods or what you paid for them.

If you are a professional man, or even in the employ of some merchant, who for personal reasons might object to your sending to us for goods, you need have no fear, our name will not appear on any goods or packages you get.

While we would be glad to have our name appear on every article of merchandise and on every box and package, as a valuable means of advertising, we have learned that thousands of our customers need the protection that the omitting of our name affords. This applies especially to townspeople.

NO ORDER WILL BE ACCEPTED FOR LESS THAN 50 CENTS.

PLEASE DO NOT SEND US ANY ORDER AMOUNTING TO LESS THAN 50 CENTS. If you want some article, the price of which is less than 50 cents, please include one or more other needed articles and make your order amount to 50 cents or more.

AS A MATTER OF ECONOMY, BOTH TO OUR CUSTOMERS AND OURSELVES, we do not fill orders for less than 50 cents. The postage or express charges especially make small orders under 50 cents unprofitable to the purchaser, or at least much more expensive than the orders amounting to 50 cents or more.

WE MAKE THIS EXCEPTION: In the case of needed repairs, attachments and supplies, such as needles for our sewing machines, parts of guns, etc., which can be secured only from us, we will fill the order no matter how small it may be.

TO MAKE ORDERING BY MAIL VERY PROFITABLE TO OUR CUSTOMERS we especially urge that you make your order as large as possible. Orders of from \$2.00 to \$5.00 or more are always very much more profitable to the purchaser than smaller orders, for the express or freight charges are in this way very greatly reduced. It always pays, even if you have to get some friend or neighbor to join with you, to make up an order of from \$2.00 to \$5.00 or more, and include enough heavy goods to make a profitable freight shipment of fifty to one hundred pounds. In this way you reduce the transportation charges on each item to next to nothing. You then pay the exact same freight charges that your storekeeper must pay on the goods he sells.

ON THE BASIS OF FAR GREATER VALUE FOR YOUR MONEY THAN YOU CAN POSSIBLY GET ELSEWHERE, lower prices than any other house does or can name, the best possible service, every item ordered guaranteed to reach you in perfect condition and give perfect satisfaction or your money to be immediately refunded to you; on our binding guarantee to please you in every way on every dollar sent us, wholly in your own interest we ask you to kindly conform to these terms.

OUR COMPLIMENTS TO THE RETAIL MERCHANT.

IT IS NOT OUR DESIRE TO ANTAGONIZE THE RETAIL MERCHANT (the storekeeper of the country). This is a big, growing country, and there is ample room for us all. Our prices are alike to all. Whether to the largest or the smallest merchant, farmer, mechanic or laborer, our price is exactly the same. Our goods are for sale at the prices plainly printed in this book, and occupation or position restricts no one from buying goods from us at our printed prices.

However, we number thousands of the best merchants of the United States among our valued customers. The prejudice which for a time existed because we would not sell to the dealer and refuse to sell to his customers, is dying out; for the shrewd, careful buying, up to date merchant of today has broader business views.

DO NOT FAIL TO GIVE SIZE, COLOR, WEIGHT, ETC., IF REQUIRED, WHEN WRITING YOUR ORDER.

He buys his goods where he can get the best value for his money, and on the basis of more value for the money than is furnished by any other house we especially invite all classes of merchants to carefully compare our prices as printed in this book with the prices you have been in the habit of paying.

As explained on this page, we ship all our goods in plain boxes or packages, and our name appears on no package or article of merchandise. You can buy your goods from us at our selling prices, which are much lower than you can buy elsewhere, you can fix your profit to suit yourself and your customers will not know where you bought the goods or what you paid for them.

We want to correct the impression that may be in the minds of some merchants, that we sell exclusively to the consumer, the party who buys the goods to use. If you have this impression we are anxious to correct it. A goodly percentage of the goods we ship in all lines go direct to merchants, business houses who buy to sell again, and in some lines, especially materials and supplies, a large percentage of our goods go to manufacturers, which they use in the manufacture of their wares which in turn they sell to dealers. Among our valued customers are the U. S. Government, state and city institutions, railroads and other large corporations, and also jobbers, brokers, retailers and consumers in all parts of the country.

WE ESPECIALLY SOLICIT THE TRADE OF THE SUCCESSFUL, SHREWD BUYING MERCHANT, who wishes to buy his wares where he can get the highest standard of quality at lower prices than he can get elsewhere.

TO THE SHREWD MERCHANT buying for cash to sell again at a profit, to the one who buys where he can get the most for his money.

TO THE PURCHASING AGENT OF RAILROAD COMPANIES and other large corporations, to contractors and builders and to manufacturers of all classes of goods, to all of these who are now dealing with us, we want to thank you for your liberal patronage in the past and again invite you to a careful comparison of our prices in this, our latest, large merchandise catalogue, with the very lowest prices the same goods can be had elsewhere, and on the basis of quality and price we earnestly solicit your future business.

To all this class who have not as yet dealt with us we earnestly solicit a careful study of our catalogue prices, which will point in many directions to a great saving for you.

TO RAILROAD PURCHASING AGENTS we especially direct attention to our incomparably low prices on safes and stoves for station use, also to furniture, hardware, etc., for other uses. We are doing a large business with a number of the large express and railroad companies; therefore, to the purchasing agents of these corporations especially do we direct your attention to the prices quoted in this catalogue and our ability to save you money on the goods we offer.

TO CONTRACTORS, BUILDERS, MANUFACTURERS, ETC., we can save you money on goods you consume and goods that go into your manufactured wares. If you are a builder we can save you money on a large part of all your building material. If you are a manufacturer using any kind of finished parts of iron, wood, leather or cloth, we can save you money on many items that go into your manufactured articles. If you are a contractor, mill operator or the like, you are consuming machinery, tools and supplies of all kinds, and we can save you money on these and this in competition with any market in the world.

MANY MANUFACTURERS WORKING IN IRON buy all their files, emery wheels and various similar supplies, as well as tools and machinery from us.

MANY MANUFACTURERS WORKING IN WOOD buy their saws and other tools and supplies from us.

MANY MANUFACTURERS WORKING IN LEATHER, such as harness, etc., buy their buckles, trimmings and leather from us.

MANY MANUFACTURERS OF BUGGIES, HARNESS, ETC., buy their wheels, woodwork, leather, cloth, iron, trimmings, etc., from us.

MANY MANUFACTURERS OF FURNITURE buy their hardware, such as locks, hinges, knobs, casters, trimmings, etc., from us.

MANY MANUFACTURERS OF AGRICULTURAL IMPLEMENTS, ETC., buy their paint, various hardware and tools from us.

CONTRACTORS AND BUILDERS OF HOUSES buy their builders' hardware, such as doors, locks, nails, paint, paper, roofing, doors, sash, blinds, millwork, etc., from us.

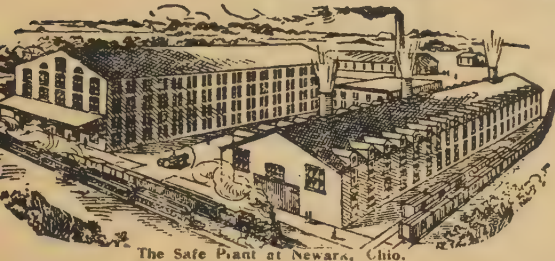
LUMBERMEN, OPERATORS OF SAW MILLS, LOGGERS, ETC., in all sections of the country, north, south, east and west, buy their general supplies from us, such as saws, files, mechanical tools and supplies, including axes, chains, hooks and all kinds of provisions and supplies.

ALMOST EVERY DEALER IN MERCHANDISE, general store or special store in the United States, sells goods purchased from us, either directly or indirectly, for in the goods you buy from others to sell again, among some of them surely will be found goods that were bought from us, supplies of some kind that entered into the manufacture of the goods you bought. As we are operators, owners or controllers of a great many factories manufacturing finished materials in parts, goods made of iron, wood, leather, cloth, etc., it would be hardly possible for any dealer in hardware, groceries, dry goods, clothing, agricultural implements or other goods to buy the finished goods to sell, from any wholesale dealer anywhere without there would enter into some of the goods which he offers for sale, parts that have come either direct from our store or from one of the many factories in which we are interested.

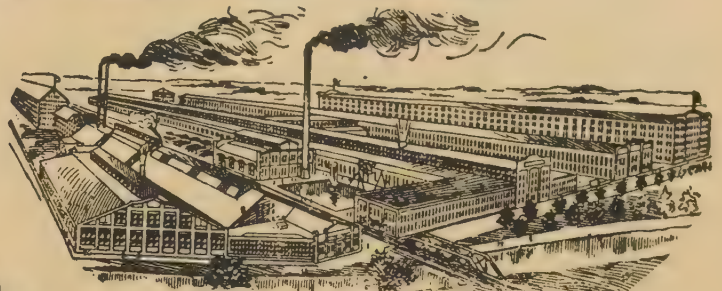
WE OWN OR CONTROL THE OUTPUT OF FACTORIES MAKING VARIOUS KINDS OF HARDWARE AND HARDWARE SUPPLIES, carriage and wagon material, blacksmiths' materials, materials that enter into clothing, harness, furniture, etc. We also own or control many factories making shoes, stoves, cream separators, organs, musical instruments, plumbing goods of all kinds, paint, wall paper, guns, revolvers, furniture, safes, saws, mechanics' tools, photographic goods, washing machines, household supplies, cameras, clothing, ladies' wearing apparel, electrical goods, tents, canvas goods, gun implements, books, jewelry, stereoscopic goods, hardware, special mill work, radiators, agricultural implements, etc. We are either sole owners or controllers of a vast number of these factories. From some we sell the entire output; others, we allow the factory, under our direction, to sell to either wholesale or retail dealers, usually to wholesale dealers, and the wholesale dealers in turn sell to the retail dealer, and the retail dealer to his local trade. So if you could trace the original source of supply of every article in your store or on your shelves, you could trace a liberal percentage of all the goods you are now selling either directly to our store or indirectly to one of our many factories.

Therefore we urge you, if you are a live, up to date merchant, that you buy from first hands.

FACTORIES IN VARIOUS STATES WHICH WE OWN IN THEIR ENTIRETY, IN PART, OR OF WHICH WE CONTROL THE PRODUCT.



The Safe Plant at Newark, Ohio.



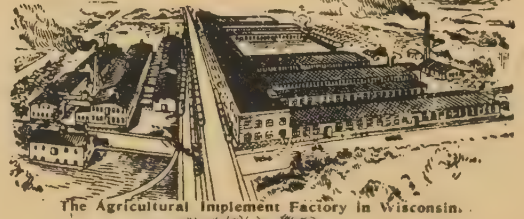
The Great Stove Foundry at Newark, Ohio.



The Plumbing Goods Factory in Wisconsin.



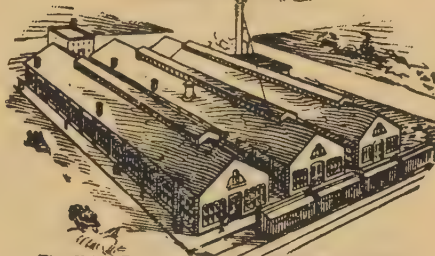
The Modern Wall Paper Mill in Chicago.



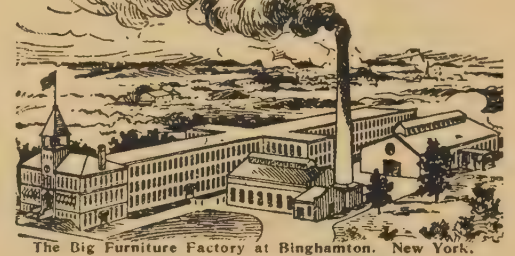
The Agricultural Implement Factory in Wisconsin.



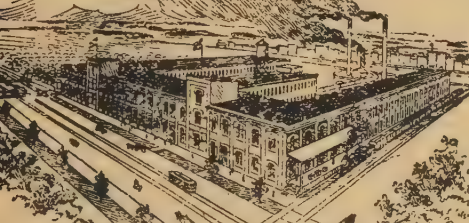
The Upholstered Furniture Factory in Chicago.



The Wire Fence Mill at Knightstown, Indiana.



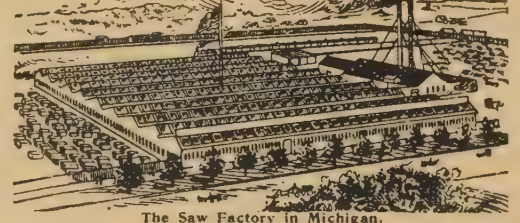
The Big Furniture Factory at Binghamton, New York.



The Great Organ Factory at Louisville, Kentucky.



The Big Paint Factory in Chicago.



The Saw Factory in Michigan.



The Enormous Vehicle Factory at Evansville, Indiana.



The Camera Factory at Rochester, Minnesota.



The Great Gun Factory at Meriden, Connecticut.



The Cream Separator Plant in Iowa.



The Modern Shoe Factory at Littleton, New Hampshire.

THESE very small illustrations will give you but a very faint idea of the combined strength and capital represented in these enormous factories. Among them are factories that cover acres and acres of ground. For example, the stove plant is the largest stove foundry in the world. Many of the other factories are among the largest in the world.

IN addition to these factories we own in their entirety, in a large part, or control the output of many other factories, included in which might be mentioned another cream separator factory in New York, furniture factories, factories for the manufacture of clothing, wearing apparel, millinery, hardware, etc. The factories we illustrate are but a few of the vast number in which we wield a controlling influence.

For example, in the manufacture of wall paper which we make in our own mill, from the raw paper stock to the finished wall paper in all shades, grades and colorings, in order to make absolutely certain that we own our wall paper at the lowest possible cost, go to the very bottom of the source of supply. We contract with the manufacturer of changing paper stock, who owns thousands of acres of standing timber, who can make our paper stock with the smallest loss of time or expense, who can deliver this raw wall paper stock to our mill under positively ideal conditions, thus forming the last link in the chain of conditions necessary to produce high grade wall paper at our marvelously low prices, all of which is plainly shown in our free Wall Paper Sample Book illustrated on another page of this catalogue. In addition to the factory connections which we have mentioned, and illustrated, we might go on and tell you of many other connections, arrangements and advantages by means of which we have effected wonderful economy for our customers on such items as Sewing

Machines, Harness, Saddles, Horse Clippers, Sheep Shearing Machines, Watches, Jewelry, Silverware, Clocks, Musical Instruments, Hardware, Washing Machines, Cement Block Machines, Doors, Sash, Blinds, Mill Work, Bicycles, Electrical Goods, Photographic Goods, Cutlery, Sporting Goods, Graphophones, Crockery, Carpets, Rugs, Curtains, Blankets, Furnishing Goods, Notions and thousands of other items mentioned in this Big Catalogue. To get the right quality and the right cost on these thousands of items, we have gone to the very bottom of the sources of supply, of manufacture of raw materials; we have investigated every point in connection with the manufacture and marketing of merchandise that possibly could be of benefit to our customers; and every advantage that could be gained by the investment of capital or the employment of experts has been secured for only one purpose, for only one reason—to give you a better quality in any given article than you could get elsewhere, to give you a much lower price than you could secure from any other dealer.

ANY ONE OF THESE ARTICLES

FREE \$25 IN PROFIT

FOR ONLY \$25 SHARING

CERTIFICATES

OUR REVISED, MORE LIBERAL THAN EVER, \$25.00 PROFIT SHARING PLAN.

EVERY TIME YOU SEND US AN ORDER OF \$1.00 OR MORE

we will send you a Customers' Profit Sharing Certificate for the full amount of money you send us. Keep these Profit Sharing Certificates you get from us until they amount to \$25.00 or more and then write for our big free Profit Sharing Book, showing the hundreds of valuable, useful and handsome articles we give to every customer free in exchange for \$25.00 or more in Profit Sharing Certificates. Many articles that formerly were given for \$100.00 in certificates are now given for only \$25.00. Many that more recently were given for from \$50.00 to \$100.00 in certificates are now given for only \$25.00 in certificates.

ALL OUTSTANDING PROFIT SHARING CERTIFICATES ARE GOOD.

If you already hold Profit Sharing Certificates from us, they are good to apply on any article shown in our new free Profit Sharing Book in accordance with our latest plan. Every customer holding certificates is entitled to exchange them according to the latest, best and most liberal terms we have ever made, on our new \$25.00 basis, as explained throughout this catalogue, and more fully explained in our new, big, FREE Profit Sharing Book. YOU GET BACK a large part of all the money you send us for goods. A big share of our profit on every purchase you make goes back to you in the shape of valuable articles of merchandise which we give free for your Profit Sharing Certificates amounting to \$25.00 and upwards.



THIS EXTRA LARGE HANDSOME COBBLER SEAT ROCKER FREE FOR \$25 IN PROFIT SHARING CERTIFICATES



LADIES' RAIN COAT GIVEN FREE FOR \$25 IN PROFIT SHARING CERTIFICATES



THIS BOYS DOUBLE BREASTED KNEE PANTS SUIT FREE IN EXCHANGE FOR \$25 IN PROFIT SHARING CERTIFICATES



THIS RICH, MASSIVE, GENUINE TURNED GLASS BOWL AND TWELVE CUPS GIVEN FREE FOR \$25 IN PROFIT SHARING CERTIFICATES



MEN'S UP TO DATE RAIN COAT GIVEN FREE FOR \$25 IN PROFIT SHARING CERTIFICATES



THIS STYLISH FUR PIECE GIVEN FREE FOR \$25 IN PROFIT SHARING CERTIFICATES



\$25 IN PROFIT SHARING CERTIFICATES WILL ENTITLE YOU TO THIS HANDSOME GOLD METAL STAND



THIS ALL METAL BRONZE FINISH EXCLUSIVELY DESIGNED CLOCK IS YOURS FREE IN EXCHANGE FOR \$25 IN PROFIT SHARING CERTIFICATES



THIS HANDSOME PARLOR TABLE WILL BE GIVEN FREE IN EXCHANGE FOR PROFIT SHARING CERTIFICATES AMOUNTING TO \$25



FOR \$25 IN PROFIT SHARING CERTIFICATES YOU CAN GET THIS BEAUTIFUL BANQUET LAMP FREE



THIS HANDSOME, NEW, ELABORATE FOLDING MIRROR AND PHOTOGRAPH ALBUM FREE IN EXCHANGE FOR \$25 IN PROFIT SHARING CERTIFICATES



LIFE SIZE CRAYON PORTRAIT IN GILT FRAME, A PERFECT LIKENESS OF YOUR PHOTO FREE FOR \$25 IN PROFIT SHARING CERTIFICATES



THIS LABOR SAVING WASHING MACHINE GIVEN FREE FOR \$25 IN PROFIT SHARING CERTIFICATES



FREE FOR \$25 IN PROFIT SHARING CERTIFICATES THIS HANDSOME SINGLE SHOT TARGET RIFLE



THIS HANDSOME VIOLIN OUTFIT IS GIVEN FREE FOR \$25 IN PROFIT SHARING CERTIFICATES

WATCH, DIAMOND AND JEWELRY DEPARTMENTS

WHEN YOU BUY A GOLD FILLED CASE by all means we would advise you to select our new Plymouth gold filled case. This case is recommended above all other makes, being made of extra plates of solid gold over an inner composition metal and will wear longer than any other gold filled case made and is the handsomest and best fitting of any. We have discontinued the sale of the Sears gold filled case and the Sears, Roebuck & Co. brand of special cases. The Plymouth case is manufactured by the same company especially for us for the benefit of our customers who sometimes prefer a differently named case so that they in turn can sell it or trade it to better advantage. With every Plymouth gold filled case we issue our unqualified written binding guarantee. You are protected in the purchase of this case to the very letter. Unlike any other guarantee written or sent with any gold filled case, our guarantee unqualifiedly guarantees our gold filled cases to be as represented. Sears, Roebuck & Co. as an institution stands behind every Plymouth filled case.

IN SELECTING A MOVEMENT we would advise by all means that you pick out as the best possible value one of the Edgemere or one of the Plymouth Watch Co. movements, illustrated on pages 259 and 260, and quoted throughout the following pages in the various sizes and grades. For a gentleman's watch, the 21 Jeweled Prince of Wales, in 16-size, both open face and hunting, and the 21 Jeweled King Edward, in 18-size, open face or hunting, both movements manufactured by the Plymouth Watch Co., stand out pre-eminently the best values and the most accurate timekeepers in this entire department. No pains or expense were considered in their making. In everything that constitutes a fine watch, timekeeping, finish and size, these movements are undoubtedly the finest in the American market.

MAIL AND EXPRESS SHIPMENTS. We recommend sending watches by express, as they do not receive the hard usage as when sent by mail. Our statistics show that 90 per cent of breakages in watches happens while in transit through the mails; therefore, we again advise you to have watches shipped by express, and all other small jewelry by mail, as it is perfectly safe and far the cheapest. Postage is 1 cent per ounce. A watch packed for shipment weighs from 6 to 8 ounces; chains, rings and other small articles of jewelry, about 2 ounces. Packages amounting to \$1.00 or over should be registered, which costs 8 cents extra, as this is the safest method. 26 cents will carry any watch to any part of the United States by express.

ENGRAVING. Cash in full must accompany all orders when goods are marked with engraving. We charge for engraving in script on jewelry, watches, etc., 2½ cents per letter; in Old English, small, 5 cents per letter. Monograms on silverware and jewelry are all the rage. Prices for two or three-letter combinations, script or ribbon style, as follows:

	Script	Ribbon
¼-inch size	20c	\$0.25
½-inch size	30c	.35
¾-inch size	50c	.75
1-inch size	60c	1.35

In writing orders when goods are to be engraved, write or draw plain letters, so as to avoid mistakes. We cannot exchange goods after they have been engraved.

MERCHANDISE ENGRAVED ACCORDING TO INSTRUCTIONS. We must caution you that under no circumstances will we exchange or refund money on any merchandise that has been engraved according to instructions with letters, dates or monograms. The merchandise is of no value to us after it has been so marked. Our goods are as shown and we have described them as carefully and as accurately as we could. Therefore, should you desire any article engraved you must do so on your own risk. But remember, we guarantee the quality of every article in our catalogue to be exactly as described and we are willing at any time to refund your money, together with transportation charges both ways, whether the goods are marked or not, when the quality proves different than is claimed.

REGARDING ENGRAVINGS ON WATCH CASES. It sometimes happens that we are out of the exact engraving on watch case ordered, but we aim to carry exact designs. When the exact engraving cannot be had, we always have a very similar one, which we will take the liberty of sending, rather than delay your order, it being understood you can return same if not perfectly satisfactory.

WATCH REPAIRING. We have a thoroughly equipped mechanical department, which is fitted with all the latest tools and appliances for the repairing of all kinds of watches. Our charges are about one-half what is usually charged by the retail dealers, and the work will be done in a very superior manner. We cannot give an accurate estimate of the cost of repairs without a thorough examination of the work. Our charges are merely enough to cover cost of material and labor. In sending a watch for repairing, be sure to send it by registered mail; mark on the outside of the package your name and address, and write us at the same time that you have done so, giving full explanation regarding trouble with watch. **DO NOT FAIL when sending anything to us for repairs to PLAINLY WRITE YOUR NAME AND ADDRESS ON PACKAGE.**

OUR BINDING GUARANTEES.

WATCH CASE GUARANTEE. Where a watch case in this catalogue is described as guaranteed for life, 25, 20, 10 or 5 years, it applies to gold filled watch cases, and means that the case is covered by plates of solid gold over an inner plate of hard composition metal, and the gold is guaranteed to wear and retain its perfect color for the time stated, and if the gold in any piece or part of the case wears through within the stipulated time mentioned in the description and in the guarantee, the case will be replaced with a new case free of cost to you.

OUR PLYMOUTH LIFE GUARANTEE.

Where we describe any gold filled case or article of jewelry or silverware as carrying our **PLYMOUTH LIFE GUARANTEE**, we mean that should any of these articles fall in any part to be exactly as warranted, we will exchange same at any time within your natural life, whether you have owned the article five years, twenty years or fifty years. Return it to us, and we will upon receipt of it send another one of the same quality **FREE OF CHARGE.**

MOVEMENT GUARANTEE. Where we guarantee a watch movement for five years, the guarantee is absolute and binding upon us to replace or repair, free of cost to you, any piece or part of the watch movement that may become defective by reason of imperfect material or workmanship at any time within five years; and while this guarantee does not include removing dirt, cleaning of movement or repairing, free of cost, any piece or part that may be broken or damaged through careless or improper handling, it is the widest, longest and strongest watch movement guarantee ever issued, and if you buy any movement from us and on the last day of the fifth year the watch stops or fails to keep accurate time, and this failure is in any way due to imperfect material or workmanship, it will be repaired by us or replaced with a new movement free of any cost to you. Our written guarantees which accompany every watch and movement are so written over our own signature that there can be no question of your absolute security in the purchase of any watch case, watch movement or complete watch from us.

DIAMOND GUARANTEE. Our Refund, Exchange and Guarantee Certificate. With every diamond we issue a written, binding guarantee with a further agreement that you can at any time return any diamond you may select, where weight and quality are quoted, and exchange it for any other diamond or other article of jewelry at the same or higher price.

We further agree on the return of any diamond purchased from us within sixty days of purchase, when so requested, to refund in cash your full purchase price, and we further agree at any time after sixty days, on return of any diamond to us, when requested to do so, to refund your full purchase price less 10 per cent.

JEWELRY GUARANTEE. Where we describe any article of jewelry as solid gold, gold filled or gold plated, where we describe it as 18, 14 or 10-karat or solid silver or silver plated, the article of jewelry is covered by our binding guarantee, guaranteeing it to be in every way exactly as represented by us, and if after received, and examined and put to any kind of test, acid or otherwise, it should prove any different, should fall short in the slightest degree of the representation made in this catalogue, we will replace the article purchased with a new article or refund your money, as you may direct.

TECHNICAL TERMS USED IN DESCRIBING JEWELRY AND SILVERWARE.

BRIGHT POLISH is a finish on silver and gold showing the bright polished surface of the metal itself without coloring, and always has a bright and shining surface.

SATIN FINISH. The finishing of jewelry and silverware by sand blasting or a scratch brush, which dulls the surface and gives it a peculiar satiny effect and shows the dull color of the metal without any other coloring.

ROMAN COLOR is the absolutely pure color of virgin gold. It is pure gold plated upon a lower karat of gold and is of a rich, bright yellow or canary color, the same color as nuggets of pure 24-karat gold. Two methods are used in putting this color on, the electro plating process and the acid process. The acid process is used only on 14 and 18-karat jewelry. When Roman color is used the article is generally satin finished after.

HAND ENGRAVING. When stated that the article is hand engraved, we mean that the article is beautified, as the illustration of the article shows, by bright cutting done by hand with an engraving tool.

GOLD FILLED STOCK. Gold filled stock is made of stock that is gold filled, the outside or visible surface being a sheet of solid gold of substantial thickness, hard soldered on a plate of base metal.

ROLLED GOLD PLATE. Rolled gold plate is made very similarly to gold filled stock, with the exception that the plate is rolled to a thinner degree and has not the wearing ability of gold filled stock.

ELECTRO PLATE. Electro plate is a process of gold plating by electricity. This is the cheapest and quickest method of gold plating. Electro plated jewelry cannot be guaranteed, and will wear but a short time. It is very difficult to recognize electro plated jewelry from rolled plate or gold filled. Only one well versed and educated in the jewelry business can recognize the difference.

TECHNICAL TERMS USED IN DESCRIBING WATCHES.

FULL ADJUSTMENT. A high grade watch is fully adjusted when it is adjusted to heat, cold, isochronism and to six positions.

ADJUSTED TO TEMPERATURE. As a watch is only as perfect as the balance wheel and hairspring is perfect, and as these parts are made of metal, and the metal contracts and expands with the variations in temperature, a watch to be adjusted to temperature must have the balance wheel so constructed as to allow for extreme cold or extreme heat. In other words, the balance wheel must be so constructed that one metal will expand to such an amount as can be taken up by the other metal used in its makeup. When the balance wheel is so constructed that this variation does not affect it, it is known then to be adjusted to temperature.

ADJUSTED TO ISOCHRONISM is an adjustment of the hairspring by which it vibrates with the balance wheel in perfect uniformity; that is, when the long and short arcs of a balance wheel are caused to perform in the same time by means of the hairspring. This assures accuracy in timekeeping.

ADJUSTED TO POSITION. This adjustment can only be brought about by having the balance wheel in perfect poise and absolutely trued. The watch is run and timed in six different positions and corrections are made from time to time until the watch runs in each position without any variation in time.

BREGUET HAIRSPRINGS. This hairspring differs from the old style flat hairspring in having the outer coil adjusted above the other coil and tempered in this position. This arrangement insures a condition for perfect adjustment of the hairspring in all positions, thus obviating all chances of its becoming misplaced and entangled, as has always been the case with flat hairsprings.

PATENT REGULATOR is a device for controlling the vibrations of the hairspring, and by its use a watch can be regulated to the smallest fraction of time.

STEM WIND AND STEM SET. All watches that are set by turning the winding crown, whether they are set by pulling out a setting lever or by pressing in a push pin, are known as stem set and stem wind watches.

PENDANT SET. All watches that are set without setting lever or push pin are known as pendant set watches, being set by pulling out the winding crown, which is located at top of pendant or neck, as it is sometimes called; the hands may be set by simply turning the crown, which is pushed back into place when the hands are in desired position.

TIMING SCREWS. With the use of these screws a watch can be brought down to accurate time without in any way changing the position of the hairspring. Only a watchmaker can manipulate these screws. Care must be taken in the use of them in timing a watch, together with great skill, as a well poised balance wheel is very delicate and easily put out of true and is often spoiled by incompetent workmen.

CUT BALANCE. The cut or expansion balance is the most reliable for accurate time. They are so constructed that there can be only a minimum amount of variation by any climatic change, whereas the solid balance wheel, by contraction or expansion, will vary when used where variations of temperature are met with.

RUBY JEWELS are used in the high priced, fine finished watches. By ruby jewels we mean the jewels are of genuine ruby. Garnet jewels are mostly used in the average middle priced watches, and are made of garnet, and cheap imported watches are sometimes fitted with glass jewels.

DOUBLE SUNK DIALS are made of three pieces: The outer part on which the numerals are placed, the center or plain field, and the small circular disc for registering the seconds. This construction is a great advantage over the plain dial as a preventive of the hands catching, thereby causing the watch to stop.

SAFETY PINION is a patent device on the center wheel arbor of a watch, the purpose of which is to protect the train wheels and mainspring barrel from damage in cases where the mainspring breaks.

WATCHMAKERS', WIRE WORKERS' AND JEWELERS' TOOLS AND MATERIALS

ONLY \$1.18 FOR THIS WIRE WORKERS' OUTFIT.



No. 4K2 Wire Artists' or Wire Workers' Tool Set for \$1.18.

SEND US \$1.18 and we will ship you by express our entire Wire Workers' Outfit, exactly as illustrated, and if after you have carefully examined it you do not find it equal or better than sets offered for \$1.95 and \$2.25, return it and we will refund your money, together with the express charges. This outfit consists of the following items:

1 pair snipe nose pliers, 1 pair round nose pliers, 1 pair side cutting pliers, 1 file with handle, 1 ounce gold plated wire (1/2-ounce round and 1/4-ounce square), 1/2-gross plated washers, assorted, 1 lot assorted shells, 1 drill, 2 sample names. Follow the principle used in making these names and you will know the entire art. Shipping weight, about 1 1/4 pounds. Order by number.

No. 4K2 Price, \$1.18. If by mail, postage extra, 18c.

No. 4K32 Gold Filled Bar, gent's size. Price, 16c.

No. 4K33 Gold Filled Bar, ladies' size. Price, 15c.

No. 4K39 Gold Filled Swivel, gent's size. Price, 22c.

No. 4K39 Gold Filled Swivel, ladies' size. Price, 22c.

WE DO NOT carry any other watch and clock material for sale except that quoted and illustrated on this page. Should you desire balance staffs, hole jewels, mainsprings, etc., and you are not positive of the exact size of watch that you want it for, send a sample to us and state the make of the watch and the movement number and the size in inches and fractions of an inch, write us that you have sent the sample and enclose in the package your name and address so as to prevent possible loss and confusion. REGARDING WATCH CRYSTALS. We carry two kinds, the Geneva crystal used in hunting style cases and the mi-concave crystal or the thick beveled edge style for open face watches. These crystals vary in sizes and heights. The sizes vary 1-1/6 of a millimeter in diameter and the heights range from 4 to 8 millimeters. Therefore, it will be absolutely necessary, and we will undertake to fill no orders unless the exact sizes and heights are given. If you do not know these send us the bezel of the watch to be fitted with a crystal.

No. 4K570 Watch Glasses, hunting style. Price, per gross, \$4.00.

No. 4K572 Watch Glasses, thick for open face. Price, per gross, \$4.00.

No. 4K574 Hands, steel, for watches, hour and minute, for all sizes of American and imported watches. Price, per dozen pairs, 22c.

No. 4K575 Hands, for clocks, all lengths. Price, per dozen pairs, 20c.

No. 4K576 Hands, steel, seconds, for all sizes American and imported watches. Price, per dozen, 12c.

No. 4K578 Mainsprings, for watches, all styles and sizes. Price, per dozen, 96c.

No. 4K580 Mainsprings, for clocks, 1-day. Price, each, 14c.

No. 4K582 Mainsprings, for clocks, 8-day. Price, each, 36c.

No. 4K590 Elgin Balance Staffs, all sizes. Price, per dozen, \$1.25.

No. 4K591 Waltham Balance Staffs, all sizes. Price, per dozen, \$1.25.

No. 4K592 Hampden, Springfield, Seth Thomas, Plymouth, New York Standard, Trenton or Rockford Balance Staffs, all sizes. Price, per dozen, \$1.25.

No. 4K593 Hole Jewels, plate or cock and foot for Elgin, Waltham, Hampden, Springfield, Rockford, Plymouth, New York Standard, Trenton or Seth Thomas, all sizes. Doz., 75c.

No. 4K596 Roller Jewels or Ruby Pins for Elgin, Waltham, Hampden, Springfield, Rockford, Plymouth, New York Standard, Trenton or Seth Thomas, all sizes. Doz., 60c.

No. 4K250 Alcohol Cup. Glass. Height, 1 1/2 inches. Diameter, 3 inches. Price, 18c. Postage extra, 11 cents.

No. 4K310 Drills, 1 dozen, assorted sizes. Crown make. Price, per dozen, 21c. No less than 1 dozen sold.

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Prices of Gold Plated Wire and Wire Workers' Material.

We cannot sell any of this material in smaller quantities than quoted.

No. 4K4 1st quality round wire. Sizes, 16 to 21 gauge. Price, per ounce, 62c.

No. 4K6 2d quality round wire. Sizes, 16 to 21 gauge. Price, per ounce, 43c.

No. 4K8 3d quality round wire. Sizes, 16 to 21 gauge. Price, per ounce, 18c.

No. 4K10 1st quality square wire. Sizes, 18 to 22 gauge. Price, per ounce, 62c.

No. 4K12 2d quality square wire. Sizes, 18 to 22 gauge. Price, per ounce, 43c.

No. 4K14 3d quality square wire. Sizes, 18 to 22 gauge. Price, per ounce, 18c.

No. 4K94 Jobbing Stones, assorted. Containing all colors and sizes in imitation of genuine. Price, per gross, 72c.

No. 4K96 Fine Eye Shells for Hat Pins. Price, per dozen, 28c.

No. 4K98 Shells Assortment. In box. Price, 14c.

No. 4K100 Money Cowrie Shells for Cuff Buttons. Price, per 100, 34c.

No. 4K102 Coffee Shells. Price, per 100, 22c.

No. 4K104 Rice Shells. Price, per 100, 16c.

No. 4K107 Panama Shells. Price, per 100, \$1.00.

No. 4K120 Large Brown Sea Beans. Price, per dozen, 18c.

No. 4K122 Large Red Sea Beans. Price, per 100, 38c.

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No. 4K122 Large Red Sea Beans. Price, per 100, 38c.

THE TOOLS AND IMPLEMENTS we herewith illustrate are the most necessary in the equipment of a watchmakers' kit. The material of our tools is made of the very finest procurable.

EACH TOOL



No. 4K584 Complete Tool Set, including Text Book, \$7.12.

clude to favor us with an order for one of these wonderful watchmakers' and jewelers' sets. Shipping weight, 12 pounds.

No. 4K584 Price for complete set, including text book, \$7.12.

OUR SPECIAL DRIVE IN TOOLS.

WATCHMAKERS', JEWELERS' AND SILVERSMITHS' OUTFITS FOR \$3.30.

No. 4K124 Our Special Drive in Tools. A Watchmakers', Jewelers' and Silversmiths' Outfit for \$3.30, consisting of twenty-four distinct tools, each one being used to perform certain important work. This set can be used not only by beginners, but by anyone wishing to repair watches, clocks or silversmiths. A splendid set to practice with. You can always add from time to time necessary tools from our list of watchmakers' tools described on this page. This set consists of twenty-four separate and distinct tools and appliances, as follows: One jewelers' flat file with handle, 1 watchmakers' hammer with handle, 1 watchmakers' rubber magnifying eyeglass, 1 pair jewelers' cutting pliers, 1 pair calipers, 1 watchmakers' riveting stake, 1 small bench vice, 1 pair soldering tweezers, 1 pair watchmakers' tweezers, 1 pair of jewelers' flat pliers, 1 watchmakers' or jewelers' pin vise, 3 watchmakers' screwdrivers, each being a different size, 1 jewelers' soldering copper, 1 watchmakers' or clockmakers' brush, 4 needle files, very important for watchmakers and jewelers; 1 bundle peg wood, 3 pivot broaches; to this complete set of twenty-four distinct and separate tools is likewise added, 1 cube of refined jewelers' chalk, one bottle of watchmakers' oil, 1 bundle of watchmakers' pith wood, 1 bundle of brass wire, 1 text book. This book gives recipes, new methods, and much valuable information regarding watch repairing, stone setting and other valuable pointers.

No. 4K124 Price, complete, with all above mentioned additions, and boxed, \$3.30. In a neat wooden box. (Weight, complete, about 6 pounds.)

No. 4K388 Keys. Birch patent key will wind any watch. Price, 8c.

No. 4K384 Jewelers' Cement. For cementing china, glass, ivory, beads, pearls, jewels, etc. Price, per bottle, 23c.

No. 4K385 Granite Hold Fast Cement. Price, per bottle, 14c.

No. 4K506 Soldering Copper, small, for jewelers. Price, 14c.

No. 4K510 Soldering Fluid. Price, per bottle, 14c.

No. 4K511 Anti-Oxidizer, used for retaining the color on metal while soldering. Price, per bottle, 14c.

No. 4K512 Soft Solder. Price, per bunch, 8c.

No. 4K514 Screw Stock and Dies, with four taps, imported. Price, 85c.

No. 4K516 Tweezer, fine point, nickel plated. Price, 12c.

No. 4K517 Tweezer, hold w handle, genuine Boley make, very light, with fine points, for hairsprings and other fine work. Price, 24c.

No. 4K518 Tweezer, medium point, nickel plated. Price, 14c.

No. 4K522 Tweezer, hand remover. Price, 23c.

No. 4K524 Tweezer, hairspring collector. Price, 28c.

No. 4K528 Pin Vise, hollow handle. Extra quality. Price, 45c.

No. 4K532 Pin Vise, small, adjustable. Price, 14c.

No. 4K536 Vise, 1 1/2-inch steel jaws, clamp vice, handy to adjust to any work bench. Weight, 2 1/2 lbs. Price, 70c.

No. 4K537 Same size jaws as above, but with steel bar base. Weight, 3 pounds. Price, 94c.

No. 4K472 Screwdrivers, set of six, nickel plated, with colored celluloid heads, in pasteboard box. Set of six, \$1.25.

No. 4K474 Screwdriver, adjustable, nickel plated, with four different sized blades. Price, 23c.

No. 4K480 Staking and Punching Set. 4 punches and hollow steel stake in boxwood box with cover. Ea., \$1.08. If by mail, postage extra, 8 cents.

No. 4K500 Saw Frame, nickel plated, extra quality. Price, 80c.

No. 4K501 Saw Frame, Swiss, imported, not nickel plated. Price, 30c.

No. 4K502 Saws. Price, per dozen, 7c. No less than 1 dozen sold.

DESCRIPTION OF OUR OWN WATCH MOVEMENTS.

OUR OWN MOVEMENTS as listed through our Watch Department, complete with the various cases, movements, that are made especially for us under contract and as illustrated and described on this and following pages, are recommended by us in preference to any other movement you can buy, for in these movements we can give you far greater value for your money than is possible for us or any other house to give you in any other watch movement made. Why you get almost double the watch movement value when you select one of our movements, illustrated and described on this page, as compared with any other movement made.

ALL WATCH MOVEMENTS bearing the manufacturer's name are sold at a fixed list price, subject to certain fixed discounts, and for these movements, no matter whether the wholesaler buys a dozen or a thousand at a time, the fixed list price and the fixed list discount is exactly the same, and as a result the very largest buyer pays the exact same price for an Elgin, Waltham, Hampden, Illinois, Hamilton or other factory made movement that the very smallest wholesaler buyer pays. Everyone pays a price that means for the manufacturer a very handsome profit.

DETERMINED that we should give our customers far greater watch value for their money than any other house does or can give, that we should sell direct to our customer one movement, quality considered, at a much lower price than the largest wholesaler can buy from the regular manufacturer even in thousand lots, we took the matter up with one of the largest manufacturers of strictly high grade movements in America, with the idea of making a contract for so large a number of movements, for so large a part of the entire capacity of his factory as would induce this manufacturer to depart from the long established custom of one list price and one discount, and we succeeded to this extent:

THIS MANUFACTURER agreed that on condition that we would take one-half of all the movements they would produce in their factory they would agree with us on a plan by which we could own the movements at a cost to us approximately the very same as if we owned the factory ourselves, but as this meant that we could produce and offer for sale their movements at about one-half the price which they were getting from the largest wholesalers, the agreement made restricted us from using the manufacturer's name. For example, take the gents' 18-size, 17-jeweled, patent regulator Edgemere movement which the manufacturer sells to the largest wholesale dealers at \$14.00, less 50 per cent (or \$7.00), under his name. We sell the exact same movement, piece for piece and part for part, made in the same factory under our name, the Edgemere, complete with a 3-ounce silver case for \$4.90; in other words, we sell this movement complete with case and all, selling one single watch to any customer for \$1.20 less than the manufacturer sells the identical same movement alone without the case, under his own name, to the largest wholesale watch dealers.

THE MANUFACTURER OF OUR MOVEMENTS is quite correct: if we were permitted to put these movements out under his name, mentioning his (the manufacturer's) grade, and sell them, including cases, at the price we do, it would ruin his business with every wholesale and retail watch dealer in America, since we sell the complete watch, movement, case and all, for less than the wholesale dealers buy the movement alone from the manufacturer, or the complete watch for about one-half the price the little retail dealer must pay the wholesale dealer for the movement alone.

THESE, OUR SPECIAL EDMERE AND PLYMOUTH WATCH CO.'S MOVEMENTS as illustrated and described on this and following pages, and as priced complete with the different cases on the following pages, are made by one of the largest, most reliable and best known watch movement manufacturers in America, a watch company whose name is almost a household word, a movement maker whose name appears on the dial and plate of hundreds of thousands of watches that are now in the pockets of users all over the world, and our contracts permit us to sell you the identical same movement, the same high grade work, everything exactly alike, piece for piece and part for part, under our own name, at about one-half the lowest price at which you can buy the identical same movement from almost any retail jeweler in the country; for this company's movements will be found in almost every jewelry store in the land.

Gents' 18-Size, Open Face or Hunting Case, 7-Jeweled Edgemere Movement.



Gents' 18-size Edgemere, open face or hunting case, full nickel, 7-jeweled, neatly damasked and expansion balance, hairspring hardened and tempered, highly finished, regulator, patent pinion, polished screws, marginal figures on dial, true timing screws, quick train, worth double any of the cheap 7-jeweled movements and guaranteed the equal of any 7-jeweled movement made.

NOTE—We sell the high grade 7-jeweled movement complete in any case for less than others sell the cheap grades of 7-jeweled movements.

Gents' 18-Size, Stem Wind, Open Face or Hunting Case, 12-Jeweled Edgemere Movement.

This movement is solid nickel, fancy gold damasked and ornamented, patent regulator, upper plate full jeweled, all jewels are set in screw settings, cut expansion balance, true timing screws, Breguet hairspring. You will note from the prices as shown on the following pages that we can furnish you a case fitted with this 12-jeweled patent regulator Edgemere movement complete for less than we can furnish the same case with a 7-jeweled movement bearing the manufacturer's name. If you order a watch with this 12-jeweled patent regulator Edgemere movement and do not consider the movement double the value of any 7-jeweled movement made, you can return it to us at any time and we will immediately refund your money.



Gents' 18-Size, Open Face or Hunting Case, 17-Jeweled Edgemere Movement.



This movement is regular 18-size, it is solid nickel, beautifully gold and nickel damasked and finished; it has 17 jewels, all set in screw settings, patent regulator, Breguet hairspring, cut expansion balance, true timing screws, a quick train, safety pinion, compensating balance, exposed winding wheel, fine sun enamel dial.

You will note from the prices on the following pages that we furnish this 17-jeweled patent regulator movement at a few cents less than the plain 15-jeweled movement without patent regulator furnished under manufacturers' names, and at from \$3.00 to \$5.00 less than the identical same grade 17-jeweled patent regulator movement furnished under the manufacturer's name. Therefore, to get double the value for your money in a gents' 18-size watch, we especially recommend, in preference to all other movements, that you select a case and order us to fit in the case one of these 17-jeweled patent regulator movements.

TRAINMEN'S SPECIAL.

This is a Cheap Traveling Watch, Made to Look Like the Most Expensive 23-Jeweled Adjusted Railway Watch Made.

While it is in interior construction a plain 7-jeweled movement, to give to it all the appearance of the highest priced railway movement made, it is made of nickel, the upper plate is very showily gilt damasked, imitation of rich ruby jewels in imitation of solid gold screw settings have been set with the screws over the pinion places of the entire top of the plate, including the pinion, center, first, second and third wheels and balance; has a patent regulator; it is stamped "23-Jewels, adjusted"; it is also stamped with a locomotive on the plate and on the front or dial and is named "Trainmen's Special." It is essentially a trading watch. We have sold thousands of these movements to such as houses for premiums, etc., for while we sell it for just what it is, in interior construction a plain 7-jeweled American movement, it has all the appearance of a movement that you would pay \$25.00 or more for. It is especially popular in our No. 4114 Alaska silver stem wind case, and all for \$3.00, making an ideal trading watch or watch that really has the appearance of a \$25.00 gold filled, 23-jeweled, adjusted watch, but you buy the complete watch for \$3.00. Many of our customers among the traveling men carry them as a side line and sell them at from \$5.00 to \$20.00, adding from \$5.00 to \$25.00 a week to their net income. If you want a very showy watch for trading purposes there is nothing that will match this watch.

Gents' 18-Size Open Face or Hunting Case 15-Jeweled Plymouth Movement.



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with a view of making it in every way a higher grade 15-jeweled movement than is made by any other manufacturer, an improvement over any other 15-jeweled movement on the market; full plate, solid nickel, richly damasked, full 15-jewels have

screw settings, micrometer patent regulator, cut expansion balance, overstrung Breguet hairspring, patent pinion and escapement. In quality of material and fine mechanical lines, in workmanship, finish, in lasting qualities, in accurate time keeping, nothing is spared to make this positively the highest grade 15-jeweled movement on the market, and while, as shown in the following pages, we furnish it for less than we sell 15-jeweled movements bearing the manufacturer's name, if you buy this movement and after giving it a reasonable test as to time, if you do not consider it better than any other 15-jeweled movement on the market, you can return it to us at our expense and we will immediately refund your money. NOTE, that different from any of the 15-jeweled movements of other makes, this, our 15-jeweled movement, is accurately adjusted to all positions, and you get in this the only accurately adjusted 15-jeweled movement made.



OUR 7-JEWELLED EDMERE.

NOTE THE ILLUSTRATION AND DESCRIPTION OF our gents' 18-size 7-jeweled Edgemere movement as shown on this page, and note, especially, the very low prices at which we furnish this movement complete, with the various cases, as shown on the following pages. Remember, in spite of the low price, we guarantee this 7-jeweled Edgemere movement the equal of any 7-jeweled movement made, regardless of name, make or price.

DON'T COMPARE THIS, our 7-jeweled Edgemere movement, with any of the cheap 7-jeweled movements on the market. We have discontinued the sale of the Trenton, Standard and Century 7-jeweled movements, since our contract enables us to offer you one of the highest grade 7-jeweled movements made at a lower price than other houses can sell even the cheap grade of 7-jeweled movements. Our 7-jeweled Edgemere is put out under our binding five years' guarantee as the equal of any 7-jeweled movement made in America, and in running and lasting qualities worth more than double any of the cheap 7-jeweled movements, and if you order one and do not find it so, you may return it to us at our expense and we will immediately refund your money. Therefore, if you want a 7-jeweled movement you will get double the value in our Edgemere that you will get in any one of the cheap 7-jeweled movements, and we guarantee you will get all and more value than you will get in any of the 7-jeweled movements you can buy of any make at any price.

OUR 12-JEWELLED, GENTS' 18-SIZE, PATENT REGULATOR EDMERE MOVEMENT.

WHILE OUR CONTRACTS FOR MOVEMENTS permit of our furnishing this high grade, full 12-jeweled, fancy nickel damasked, patent regulator, cut balance, Breguet hairspring movement for less money than we could sell you under the manufacturer's name, even 7-jeweled Elgin, Waltham, Hampden, Hamilton or Illinois movement, if you order a watch with one of our 12-jeweled Edgemere movements, and if after receiving it you are not satisfied that the movement intrinsically is worth double that of any 7-jeweled movement made, you can return the watch to us at our expense, we to refund your money.

OUR 17-JEWELLED, PATENT REGULATOR, GENTS' 18-SIZE EDMERE MOVEMENT.

WHILE THIS MOVEMENT HAS FULL 17 JEWELS, fancy nickel, fancy gold damasked, patent regulator, Breguet hairspring, cut balance, patent pendant, all jewels in screw settings, everything the highest grade, yet under our contract we own this movement at a price, and we can furnish you even this, our 17-jeweled Edgemere movement, fitted complete in any case shown on the following pages at from \$3.00 to \$5.00 less money than it would be possible to furnish you the exact same movement under the manufacturer's name, or any other movement of equal grade; in short, we can furnish you this movement for less than it is possible to furnish it so, the plain 15-jeweled non patent regulator Elgin, Waltham, Hampden or Illinois movement; in short, for a strictly high grade watch, by selecting this, our 17-jeweled patent regulator Edgemere movement, we can almost double the value we can give you in any watch with a movement bearing the manufacturer's name and therefore also bearing the manufacturer's long profit.

OUR OTHER SPECIAL MOVEMENTS.

THE OTHER SPECIAL MOVEMENTS we furnish in the different sizes and grades illustrated and described on this page, all movements that we own on the basis of the actual cost of material and labor, to which we add but our one small percentage of profit, and can therefore furnish you almost double the watch movement value in any one of these movements that we can possibly furnish you in any movement bearing the name of the manufacturer.

OUR FIVE YEARS' GUARANTEE.

EVERY ONE OF THESE MOVEMENTS is covered by our binding five years' guarantee, covering every piece and part that enters into the movement, and if any part should fail to perform its duty within five years through defective material or workmanship, it will be replaced or repaired by us free of any charge.

WE WOULD ESPECIALLY RECOMMEND in selecting a watch from the following pages, to get the greatest possible value for your money, to avoid paying unnecessary profit to any manufacturer for name only that you select one of our special movements fitted in any case you may choose. Remember, the movement goes to you under our binding five years' guarantee and with the understanding and agreement that if you don't perfectly satisfy you, if you are not convinced you have made a big saving by buying one of our special movements rather than buying an Elgin, Waltham, Hampden or any other make of movement, you can return the watch to us at our expense and we will immediately refund your money.

Gents' 18-Size, Open Face or Hunting Case, Stem Wind, 17-Jeweled, Adjusted Plymouth Watch Co. Movement.



This movement is made under our new contract, and is highly finished and an accurate timekeeper. It has full nickel plates, jewels in screw settings, high polished exposed winding apparatus, cut expansion balance, with Breguet hairspring, fine polished patent regulator, the equal of any 15-jeweled movement manufactured bearing the makers' name. By reason of our new contract, we are able to quote it in this catalogue on the various pages at less than we ask for 7-jeweled movements bearing the makers' name. If you want a good and accurate timekeeper, we would advise you to select this watch above all other 18-size movements with 7 jewels, stamped with the makers' name.

lines on any watch made; quick train, hand finished escape wheel, compensating balance, Breguet overstrung tempered hairspring, new improved patent micrometer regulator barrel arbor pivots, double sunk glass enamel dial with marginal figures. This 17-jeweled, full adjusted, full plate movement is gotten out for us with a view to furnishing a higher grade adjusted movement than is made and sold by any watch company in America. While we furnish it at a much lower price than you can buy a 17-jeweled adjusted movement bearing the manufacturer's name, if you order this movement and do not find, after giving it a thorough trial, that it gives better satisfaction than any other 17-jeweled movement made, you can return it to us at our expense and we will immediately refund your money.

Note the difference between this 17-jeweled Plymouth Watch Co. and our 17-jeweled Edgemere. It is the very fine adjustment of this movement, the adjustment to all positions temperature and isochronism, which accounts for the difference in cost to manufacture.

Gentlemen's 18-Size, Stem Wind, Lever Set, Open Face or Hunting Style, 21-Jeweled King Edward Movement, Manufactured by the Plymouth Watch Co.

This movement procured by us under a new deal and in an immense quantity, represents the



best in the line of fine watches in the world. It is a new safety pinion, patent regulator, adjusted to temperature and the positions, the most accurate and most modern watch on the market to day quoted throughout our catalogue, at less cost than the 17-jeweled adjusted movements bearing the makers' name. This watch we can recommend as being perfection in the watchmaking art, and is made with the idea not to equal any 21-jeweled watch on the market but to have something better than has been heretofore manufactured. By all means, if you want the best watch manufactured, we would advise either the Prince of Wales in the 18-size or the King Edward in the 18-size.

Gentlemen's 16-Size, Open Face or Hunting Style, 7-Jeweled Nickel Edgemere Movement.



plates, richly damaskeened, exposed high polished winding wheels, non-magnetic balance and hairspring, full polished pinions, handsome double pressed dial with red marginal figures, is stem wind and pendant set and positively gives the best satisfaction of any 7-jeweled cheap watch on the market. Its equal cannot be procured for twice what we ask for it.

Gentlemen's 16-Size, Open Face or Hunting Style, 15-Jeweled Patent Regulator Edgemere Movement.



This movement is made under our new arrangement, is highly finished and an accurate timekeeper. It has full nickel plates, jewels in screw settings, high polished exposed winding apparatus, cut expansion balance, with Breguet hairspring, fine polished patent regulator, the equal of any 15-jeweled movement manufactured bearing the makers' name. By reason of our new contract, we are able to quote it in this catalogue on the various pages at less than we ask for 7-jeweled movements bearing the makers' name. If you want a good and accurate timekeeper, we would advise you to select this watch above all other 16-size movements with 7 jewels, stamped with the makers' name.

Gents' 16-Size, Open Face or Hunting Case, Stem Wind Plymouth Watch Co. Movement.

This is positively the highest grade 15-jeweled 16-size movement made, each movement stamped "Plymouth Watch Co." It is full 15-jeweled, all jewels in screw settings and it is accurately adjusted to positions; has cut expansion balance, overstrung Breguet hairspring, gotten out with a view of giving our customers in every respect a better 15-jeweled 16-size movement than is made or sold by any watch company in the country. This movement has the latest exposed winding wheel, solid nickel plates, every up to date feature found in any 16-size movement, and still we furnish it for a little less than any other named 16-size movement.



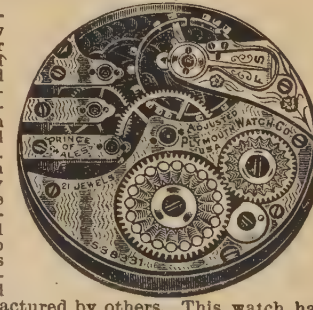
Gents' 16-Size, Open Face or Hunting Case, 17-Jeweled Adjusted Plymouth Watch Co. Movement.



This is our gents' 17-jeweled adjusted 16-size movement, each movement stamped "Plymouth Watch Co." It is 17-jeweled, all jewels in screw settings, accurately adjusted to heat, cold, position and isochronism; has the latest patent micrometer regulator, patent pinion and escapement, exposed winding wheel, has every new and up to date improvement, combines all the best in all the highest grade 17-jeweled 16-size movements made, and yet we offer it at a lower price than we can offer any other 17-jeweled movement.

Gentlemen's 16-Size, Open Face or Hunting, 21-Jeweled, Nickel, Patent Regulator Prince of Wales Movement, Manufactured by the Plymouth Watch Company.

This movement is a new addition to our exceptional value page and represents positively the highest grade watch in 21-jeweled manufactured. A new deal with a new company for an immense quantity enables us to sell this watch to you at less money than 17-jeweled named watches manufactured by others. This watch has full nickel plates, jewels all in settings, cut expansion balance, double sunk dial, patent regulator, in fact, all modern improvements, adjusted to temperature and positions, in fact, a watch such as cannot be compared with any other watch quoted or illustrated in our catalogue. If you purchase this watch you are making a saving of no less than \$12.00 to \$15.00 and are getting the best production of modern watch making.



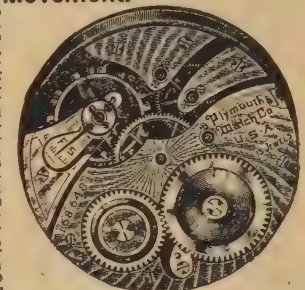
Gents' 12-Size, Open Face or Hunting Case, Solid Nickel, 10-Jeweled, Stem Wind and Stem Set Movement.



These movements are stamped "Edgemere." They are 10-jeweled, exposed winding wheels, cut expansion balance, Breguet hairspring, true timing screws. This is a movement made especially for us. It is extra high grade, and under our contract we can furnish it for less money than we can furnish 7-jeweled 12-size movements of other makes, and in buying a 12-size gents' watch, we especially recommend that you select this movement.

Gents' 12-Size, 15-Jeweled, Open Face or Hunting Style, Stem Wind and Stem Set, Plymouth Watch Co. Movement.

These movements are stamped "Plymouth Watch Co." They have fifteen fine ruby jewels, patent regulator, exposed polished winding wheels, Breguet hairspring, accurately trued and timed and positively the finest 15-jeweled 12-size movement manufactured. We control the prices on account of an immense contract and while this watch is positively the finest 15-jeweled 12-size movement on the market, still we are able to offer it at less money than any of the 12-size stamped movements offered by such factories as the Elgin, Waltham, Hampden and other makers. If you want the latest extra thin model 12-size watch in 15-jeweled grade, we recommend, above any other, this movement fitted in any of the cases illustrated and described in our catalogue.

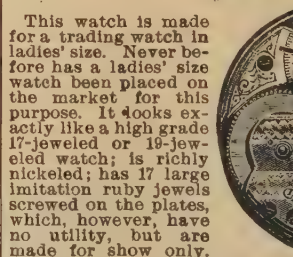


Gentlemen's 12-Size, 17-Jeweled, Open Face or Hunting Style, Stem Wind and Pendant Set, Plymouth Watch Co. Movement.



As positively the case of production in 17-jeweled 12-size movements, we offer this, our latest production from the factory. This movement is stamped "Plymouth Watch Co." and represents the highest order in this grade above all other makes. This movement is adjusted, trued and timed before leaving the factory to the very closest, possible degree. It has high polished exposed winding wheels, Breguet hairspring, true timing screws, patent safety pinion, handsomely damaskeened nickel plates and patent regulator, jewels in screw settings; in fact, every detail in watchmaking has been covered and perfected. While this movement stands pre-eminent for timekeeping and perfection of finish, still, by our new contract in placing our immense order, we are able to sell it at less than watches stamped with the maker's name throughout these pages. We would advise, if you are looking for a small size extra thin gents' watch in a high jeweled grade, to positively select this one to the exclusion of all other grades and makes.

Ladies' 6-Size Hunting Style Countess Janet.



This watch is made for a trading watch in ladies' size. Never before has a ladies' size watch been placed on the market for this purpose. It looks exactly like a high grade 17-jeweled or 19-jeweled watch; is richly nickelled; has 17 large imitation ruby jewels screwed on the plates, which, however, have no utility, but are made for show only. The movement itself is merely a 7-jeweled American made movement, manufactured for our express use by one of the big watch companies. It is for a trading watch only, but as a timekeeper will keep only fair time. It is richly damaskeened so as to make a beautiful appearance; is stem wind and stem set. Our 18-size cheap trading watch for travelers has met with exceptionally fine sale. The profit from a watch of this sort cannot be estimated. Never before have they been placed on the market. They have the appearance of a watch being worth twenty times more than what we ask. This watch is particularly attractive for the purposes of watch trading, for peddlers' use, publishing houses, scheme houses, partial payment houses, in fact, any one wanting a watch having the appearance of the very highest grade for next to nothing in cost.

18-SIZE THIN MODEL OPEN FACE OR HUNTING STYLE GOLD FILLED WATCHES, WARRANTED FOR 20 YEARS.



\$ **5.15**
WONDER OF VALUE



THIN MODEL



\$ **6.90**
MARVEL OF VALUE



No. 4F1725 Open Face, Screw Back and Bezel.
No. 4F1727 Hunting Style.

No. 4F1729 Open Face, Screw Back and Bezel.
No. 4F1731 Hunting Style.

No. 4F1733 Open Face, Screw Back and Bezel.
No. 4F1735 Hunting Style.

No. 4F1737 Open Face, Screw Back and Bezel.
No. 4F1739 Hunting Style.

YOUR CHOICE of any 18-size, thin model, open face, 20-year gold filled case on this page, fitted with a fine 7 jeweled movement for \$5.15. Better than ever, higher grade, better made, more gold, better engravings, latest antique bow, better in every way, yet less than ever before and is one of our challenge offers in 18-size watches. This is the Kingston case; they are made of two plates of solid gold, heavy enough that the manufacturer guarantees them to us, and we in turn guarantee them to you for a term of twenty years. See the guarantee that goes out with every one of these watch cases. This guarantee, exactly as illustration shows, together with our own binding guarantee, means sending you double insurance on your watch. No firm ever made such an offer. You are doubly protected, doubly insured. Any part or piece of this case should wear down to the inner composition metal you can return it to us, and we will, upon its receipt, immediately exchange it for a new one free of all charge and transportation charges. Twenty years means a long time, a lifetime, yet we are able to make this proposition, knowing the quality of gold contained in each case. This, together with the fact that the manufacturer is not harming himself by his own product being undermined, as we do not use the maker's name, and are thereby not in direct competition against his own goods, but each watchmaker knows, though, how cheap these watches are.



\$6.90 FOR THE COMPLETE WATCH. You can select the style you desire from this page. Any case you desire, fitted with the 7 jeweled Edgemere movement, a movement that is the best cheap 7 jeweled movement on the market, better than many movements called high class. We guarantee it to give entire satisfaction. We guarantee it for a term of five years against defective material and workmanship. With care it will last your actual lifetime.

HOW THESE GOLD FILLED CASES ARE MADE
Two sheets of solid gold are rolled down to the proper thickness. These two sheets are then soldered over a plate of tough patent composition metal. Therefore this plate is gold outside and inside. From this plate all the parts of the gold filled cases illustrated on this page are made. No piece skinned, no piece but is thoroughly inspected, no joint but is gold soldered; in fact, this is our challenge case, called the Kingston. We consider it the best value of any gold filled case (we bar none) placed on the market at anywhere near the price.

The illustration shows the screw back and bezel case arranged in three parts before they are put together.



No. 4F1741 Open Face, Screw Back and Bezel.
No. 4F1743 Hunting Style.

No. 4F1745 Open Face, Screw Back and Bezel.
No. 4F1747 Hunting Style.

We fit these cases with the following 18-size movements. Prices quoted are for the complete watch, movement and case.

	Open Face, Screw Back and Bezel.	Hunting Style
7 JEWELLED EDMERE, nickel plates, special make.....	\$ 5.15	\$ 6.90
7 Jeweled Elgin or Waltham, gilt plates.....	7.10	8.92
7 Jeweled Elgin or Waltham, nickel plates.....	7.70	9.45
7 JEWELLED EDMERE, nickel plates, special make.....	6.65	8.40
5 JEWELLED PLYMOUTH WATCH CO., patent regulator, nickel plates, special make.....	8.15	9.90
5 Jeweled Waltham, gilt plates.....	8.25	10.90
5 Jeweled Elgin or Waltham, nickel plates.....	8.75	10.30
7 JEWELLED EDMERE, patent regulator, nickel plates, special make.....	8.05	9.80
7 Jeweled Elgin or Waltham, not adjusted.....	9.80	11.55
7 JEWELLED PLYMOUTH WATCH CO., patent regulator, adjusted, nickel plates, special make.....	11.75	13.50
7 Jeweled G. M. Wheeler, Elgin or P. S. Bartlett Waltham, patent regulator, adjusted, nickel plates.....	11.90	13.65
7 Jeweled Appleton, Tracy & Co., Waltham, patent regulator, adjusted, nickel plates.....	19.25	21.00
1 JEWELLED KING EDWARD PLYMOUTH WATCH CO., patent regulator, adjusted, nickel plates, special make.....	18.50	20.25
1 Jeweled John Hancock Hampden, patent regulator, adjusted, nickel plates.....	18.30	20.05
1 Jeweled Special Railway Hampden, patent regulator, adjusted, nickel plates.....	22.25	24.00
3 Jeweled Special Railway Hampden, patent regulator, adjusted, nickel plates.....	29.75	31.50
RAINMEN'S SPECIAL, stamped 23 jeweled adjusted, special make.....	6.85	7.60

WE ARE ABLE TO GIVE YOU POSITIVELY THE HIGHEST POSSIBLE GRADE IN 17 JEWELLED MOVEMENTS FITTED IN EITHER OPEN FACE OR HUNTING STYLE CASE FOR \$11.75 OR \$13.50.

PLEASE EXAMINE CAREFULLY THE DESIGNS ON THIS PAGE. We supply any one of these cases, either open face or hunting style. No. 4F1741 shows the screw back and bezel style case, the different parts well exposed to view, the back, center and front bezel. This is a dust and dampproof case. Your gold filled case. No. 4F1751 shows one of the hunting style Kingston gold filled cases, warranted for 20 years. Note how carefully all the joints are made. Note how carefully all edges have been fastened. Notice the beautiful centers, the antique bow and pendant and winding crown, above all, the neatness and the thinness of these 18-size watches. This is one of the principal ideas gold filled than the 17 jeweled adjustment movements bearing the makers' name. By all means, if you want the best watch manufactured, we would advise either the Prince of Wales in the 16-size or the King Edward in the 18-size.



The illustration shows the Hunting Case with the front and back slightly opened.

No. 4F1749 Open Face, Screw Back and Bezel.
No. 4F1751 Hunting Style.

18-SIZE THIN MODEL HUNTING STYLE AND OPEN FACE WATCHES.



PLYMOUTH, gold filled, life guaranteed.
No. 4F1801 Open face, screw back
and bezel.
No. 4F1803 Hunting style.



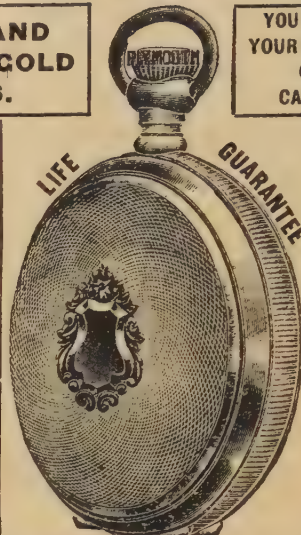
PLYMOUTH, gold filled, life guaranteed.
No. 4F1805 Open face, screw
back and bezel.
No. 4F1807 Hunting style.

**SCREW BACK AND
BEZEL, 14-KARAT GOLD
FILLED CASES.**

**Warranted
for
25 Years.**

Manufactured by
The Wadsworth Case Co.
John C. Dueber Watch
Co.
Illinois Watch Case Co.

AND OUR
SPECIALLY MADE
CASE
Manufactured by
**THE
PLYMOUTH
WATCH
CO.**



PLYMOUTH, gold filled life guar-
anteed.
No. 4F1809 Open face, screw
back and bezel.
No. 4F1811 Hunting style.

**YOU HAVE
YOUR CHOICE
OF
CASES.**



JOHN C. DUEBER, gold filled, war-
ranted for 25 years.
No. 4F1813 Open face, screw
back and bezel.
No. 4F1815 Hunting style.

THE PLYMOUTH CASE WE RECOMMEND ABOVE ALL OTHERS.

**WE FIT THESE CASES WITH THE FOLLOWING
18-SIZE MOVEMENTS. PRICES QUOTED
ARE FOR THE COMPLETE WATCH, MOVE-
MENT AND CASE.**

	Open Face	Hunting Style	Plymouth Life Guar- antee. Open Face	Plymouth Life Guar- antee. Hunting Style
7 JEWELLED EDGEEMERE, nickel plates, special make.	\$ 7.65	\$ 9.15	\$ 8.90	\$10.90
7 Jeweled Elgin or Waltham, gilt plates.	9.47	11.17	10.92	12.92
7 Jeweled Elgin or Waltham, nickel plates.	10.20	11.70	11.45	13.45
12 JEWELLED EDGEEMERE, nickel plates, special make.	9.15	10.65	10.40	12.40
15 JEWELLED PLYMOUTH WATCH CO., patent regulator, nickel plates, special make.	10.65	12.15	11.90	13.90
15 Jeweled Waltham, gilt plates.	10.73	12.23	11.98	13.98
15 Jeweled Elgin or Waltham, nickel plates.	11.25	12.75	12.50	14.50
17 JEWELLED EDGEEMERE, patent regulator, nickel plates, special make.	10.55	12.05	11.80	13.80
17 Jeweled Elgin or Waltham, not adjusted.	12.30	13.80	13.55	15.55
17 JEWELLED PLYMOUTH WATCH CO., patent regulator, adjusted, nickel plates, special make.	14.25	15.75	15.50	17.60
17 Jeweled G. M. Wheeler, Elgin or P. S. Bartlett Waltham, patent regulator adjusted, nickel plates.	14.40	15.90	15.65	17.65
17 Jeweled Appleton Tracy & Co. Waltham, patent regulator, adjusted, nickel plates.	21.75	23.25	23.00	25.00
21 JEWELLED KING EDWARD PLYMOUTH WATCH CO., patent regulator, adjusted, nickel plates, special make.	21.00	22.50	22.25	24.25
21 Jeweled John Hancock Hampden, patent regulator, adjusted, nickel plates.	20.80	22.30	22.05	24.05
21 Jeweled Special Railway Hampden, patent regulator, adjusted, nickel plates.	24.75	26.25	26.00	28.00
23 Jeweled Special Railway Hampden, patent regulator, adjusted, nickel plates.	32.25	33.75	33.50	35.50
TRAINMEN'S SPECIAL, stamped 23 jeweled adjusted, special make.	8.35	9.85	9.60	11.60



WADSWORTH, gold filled, warranted for 25 years.
No. 4F1817 Open face, screw back and bezel.
No. 4F1816 Hunting style.



ILLINOIS WATCH CO. Command-
or case, gold filled warranted for 25
years.
No. 4F1825 Open face screw
back and bezel.
No. 4F1827 Hunting style.



ILLINOIS WATCH CO. Command-
or case, gold filled, warranted for 25
years.
No. 4F1829 Open face, screw
back and bezel.
No. 4F1831 Hunting style.

**WHAT WE MEAN BY
THE PLYMOUTH
LIFE GUARANTEED
CASE.**

This case is a gold filled case of the very highest quality and the nearest approach to a solid gold case manufactured. The Plymouth Life Guaranteed Case means that should any one of these cases wear down to the inner composition metal any time within your natural life, whether you have owned the case five years, twenty years or fifty years, return it to us, and we will, upon the receipt of same, exchange it for a brand new case of same quality FREE OF CHARGE.



JOHN C. DUEBER gold filled, war-
ranted for 25 years.
No. 4F1833 Open face screw
back and bezel.
No. 4F1835 Hunting style.



ILLINOIS WATCH CO. Command-
or case, gold filled, warranted for 25 years.
No. 4F1837 Open face, screw
back and bezel.
No. 4F1839 Hunting style.

**WONDERFUL
VALUES.**

**ALL
NEW
DESIGNS.**

**YOU CAN BUY
ONE WATCH
FROM US
CHEAPER THAN
YOUR LOCAL
DEALER DOES
WHEN HE
BUYS TEN
ELSEWHERE.**

**\$7.65
AND
UP**

LADIES' 6-SIZE GOLD FILLED CASES, GUARANTEED FOR 25 YEARS.

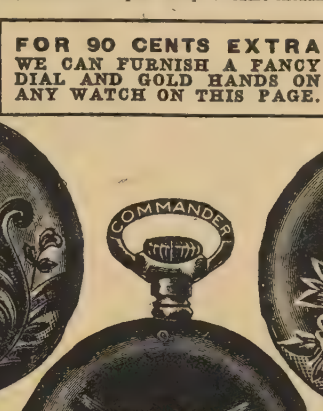
WHAT WE MEAN BY THE PLYMOUTH LIFE GUARANTEE CASE. The Plymouth Life Guarantee Case is a gold filled case of the very highest quality and the nearest approach to a solid gold case manufactured. The Plymouth Life Guarantee Case means that should anyone of these cases wear down to the inner composition metal any time within your natural life, whether you have owned the case five years, twenty years or fifty years, return it to us, and we will upon receipt of same exchange it for a brand new case of same quality, free of charge.



No. 4F3050 6-size Solid Silver Case inlaid with solid gold ornaments and shield with 7 jeweled Edgemere. Price \$6.40. With Countess Janet, stamped 17 jeweled, adjusted. Price \$6.60. With 7 jeweled Elgin or Waltham, gilt. Price \$7.95. With 12 jeweled Edgemere. Price \$7.85. With 15 jeweled Plymouth Watch Co.'s Special. Price \$9.35. With 15 jeweled Elgin or Waltham. Price \$9.50. With 17 jeweled Edgemere. Price \$8.95. With 17 jeweled Plymouth Watch Co.'s Special. Price \$11.90.



Illinois Watch Case Co.
No. 4F3051
14-K. Filled.
Warranted 25 years.



Illinois Watch Case Co.
No. 4F3052
14-K. Filled.
Warranted 25 years.
Set with genuine rose diamonds.



No. 4F3053 Wadsworth.
Gold Filled. Warranted for 25 years.



No. 4F3054 Plymouth. 14-K. Filled. Warranted for life.



Illinois Watch Case Co.
GOLD FILLED—6-SIZE.
No. 4F3058 Warranted 25 years.



Illinois Watch Case Co.
GOLD FILLED—6-SIZE.
No. 4F3060 Warranted 25 years.
Set with Genuine Brilliant Cut Diamond. Raised Ornamentation.

**BEAR IN MIND
YOU CAN BUY
NOTHING BET-
TER IN 17 JEW-
ELED GRADE
THAN THE
PLYMOUTH
WATCH CO.
MOVEMENT**



PLYMOUTH.
14-K. GOLD FILLED—6-SIZE.
No. 4F3063 Warranted for life.



No. 4F3065
PLYMOUTH. 14-K. FILLED.
Warranted for life.



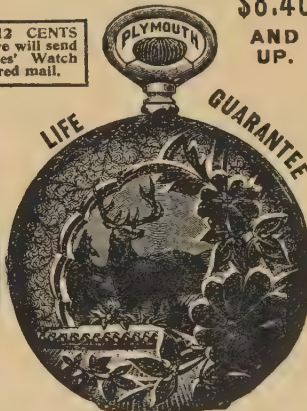
No. 4F3062 PLYMOUTH.
14-K. GOLD FILLED.
Warranted for Life.
Genuine Diamond Set. Plain Polished.



Illinois Watch Case Co.
No. 4F3068 14-K. FILLED.
Warranted 25 years.
No. 4F3070 Same make.
Plain engine turned.



No. 4F3072
DUEBER. 14-K. FILLED.
Warranted 25 years.
No. 4F3074 Same make.
Plain engine turned.



No. 4F3076
PLYMOUTH. 14-K. FILLED.
Warranted for life.
No. 4F3077
Same make, but engine turned.

FOR 23c
WE FURNISH A
BEAUTIFUL
LEATHERETTE
PRESENTATION
CASE,
to Fit Any Watch.
Order by Number
and Give Size
of Watch.
See No. 4F588, on
page 25.



Illinois Watch Case Co.
No. 4F3078 14-K. FILLED.
Warranted 25 years. Plain polished. Set
with five genuine rose diamonds.

WE FIT THESE CASES WITH THE FOLLOWING 6-SIZE
MOVEMENTS. PRICES QUOTED ARE FOR THE
COMPLETE WATCH, MOVEMENT AND CASE.

	No. 4F3051	No. 4F3053	No. 4F3058	No. 4F3068	No. 4F3072	No. 4F3076	No. 4F3077	No. 4F3078
7 JEWELLED EDMERE, special make.	\$7.40	\$8.65	\$15.15	\$8.40	\$9.40	\$9.40	\$9.40	\$9.40
COUNTRESS JANET, stamped 17 jeweled, adjusted.	7.60	8.85	15.35	8.60	9.60	9.60	9.60	9.60
7 jeweled Elgin or Waltham, gilt plates.	8.95	10.20	16.70	9.95	10.95	10.95	10.95	10.95
7 jeweled Elgin or Waltham, nickel plates.	9.47	10.72	17.22	10.47	11.47	11.47	11.47	11.47
12 JEWELLED EDMERE, nickel plates, special make.	8.85	10.10	16.60	9.85	10.85	10.85	10.85	10.85
15 JEWELLED PLYMOUTH WATCH CO., nickel plates, special make.	10.35	11.60	18.10	11.35	12.35	12.35	12.35	12.35
15 jeweled Elgin or Waltham, nickel plates.	10.53	11.78	18.28	11.53	12.53	12.53	12.53	12.53
16 jeweled Lady Waltham, nickel plates.	13.15	14.40	20.90	14.15	15.15	15.15	15.15	15.15
17 JEWELLED EDMERE, nickel plates, patent regulator, special make.	9.95	11.20	17.70	10.95	11.95	11.95	11.95	11.95
17 JEWELLED PLYMOUTH WATCH CO., nickel plates, patent regulator, special make.	12.90	14.15	20.65	13.90	14.90	14.90	14.90	14.90

LADIES' HUNTING STYLE O-SIZE 10-KARAT GOLD FILLED WATCHES, \$7.15 TO \$29.62.**GUARANTEED FOR 20 YEARS.****AT \$7.15 TO \$29.62**

according to the prices listed below, we offer these handsome, beautifully engraved, guaranteed watches, made by the most responsible and representative manufacturers, at prices that are below any kind of competition. At \$7.15 to \$29.62, according to the movement selected, you can buy from us a ladies' O-size, 10-karat case, 20-year guaranteed watch, the equal of what would cost you elsewhere 20 to 30 per cent more money.

EVERY CASE IS A GEM OF THE ENGRAVER'S ART, and we call attention to the handsome **PLYMOUTH CASE**, as shown below. Every case represents a standard for quality. Whether you select a Dueber, Plymouth, Wadsworth or Giant case, you cannot make a mistake.

12 CENTS WILL CARRY ANY ONE OF THESE WATCHES TO ANY PART OF THE UNITED STATES BY MAIL. 25 CENTS BY EXPRESS.



Edgemere Movement. We advocate 15 jeweled movements.

THE PLYMOUTH GOLD FILLED CASE is recommended above all others, being made of two extra heavy plates of solid gold over a hard composition metal. Will wear longer than any other gold filled case made, and is the handsomest, best finished and best fitting gold filled watch case made. **IF YOU SELECT A PLYMOUTH CASE YOU WILL HAVE THE BEST GOLD FILLED WATCH CASE EVER MADE.**

TRY OUR 15 JEWELLED EDMERE Movement at \$10.15 to \$12.15 fitted in any one of these cases. This is the picture of the 15 Jeweled



No. 4F3250
Guaranteed for 20 Years.
Illinois Watch Case Co. Make.

**YOU SHARE
IN OUR
PROFIT ON
EVERY
PURCHASE.**



No. 4F3252
Guaranteed for 20 Years.
Illinois Watch Case Co. Make.

Regarding the engravings. We generally have the exact pattern. If not, we will send a very similar design.



No. 4F3254
Guaranteed for 20 Years.
Illinois Watch Case Co. Make.

Pictures show the exact size of watch.



No. 4F3256 Colored Gold Ornamented.
Guaranteed for 20 Years.
Illinois Watch Case Co. Make.

Twelve cents extra for postage if watch is to go by registered mail.



No. 4F3258
Guaranteed for 20 Years.
Plymouth Make.

FOR PRICES SEE LIST AT BOTTOM OF PAGE.



No. 4F3260
Guaranteed for 20 Years.
Plymouth Make.

**THESE PICTURES
SHOW THE EXACT
SIZE OF
THE WATCHES.**



No. 4F3262
Guaranteed for 20 Years.
Illinois Watch Case Co. Make.

**Free Furniture,
Free Clothing,
Free Guns,**



No. 4F3264
Guaranteed for 20 Years.
Dueber Watch Case Co. Make.

**On the first
pages of this
book.**



No. 4F3266
Guaranteed for 20 Years.
Plymouth Make.

**These cases come
with assorted
engravings, all
the new designs.**



No. 4F3268
Guaranteed for 20 Years.
Plymouth Make.



No. 4F3269
Guaranteed for 20 Years.
Wadsworth Watch Case Co. Make.



No. 4F3270
Guaranteed for 20 Years.
Illinois Watch Case Co. Make.
No. 4F3272 Same make,
but Plain Engine Turned.

**We fill orders
with prompt-
ness and care.**



No. 4F3274
Guaranteed for 20 Years.
Wadsworth Watch Case Co. Make.



No. 4F3276
Guaranteed for 20 Years.
Wadsworth Watch Case Co. Make.
No. 4F3277 Same make,
but Plain Engine Turned.

**For prices on
these cases with
different move-
ment, see price
list below.**



No. 4F3278
Guaranteed for 20 Years.
Plymouth Make.

**For 23 cents we
furnish a beauti-
ful plush Presen-
tation Case, to fit
any watch. See
No. 4F588 on
page 25.**



No. 4F3280
Guaranteed for 20 Years.
Dueber Watch Case Co. Make.

**WE FIT THESE CASES WITH THE FOLLOWING O-SIZE MOVEMENTS.
PRICES QUOTED ARE FOR THE COMPLETE WATCH, MOVEMENT AND CASE.**

7 Jeweled Swiss Lever	7 Jeweled Trenton	11 Jeweled Swiss Lever	15 JEWELLED EDMERE, special make	7 Jeweled Elgin or Waltham, nickel plates	15 JEWELLED PLYMOUTH WATCH CO., patent regulator, special make	16 Jeweled Lady Waltham, nickel plates	17 Jeweled Riverside Waltham, nickel plates	17 JEWELLED PLYMOUTH WATCH CO., patent regulator, adjusted, special make	19 Jeweled Riverside Maximus Waltham, or 201 Grade Elgin
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PRICES OF COMPLETE WATCH.

No.	No.	No.	No.	No.	No.
4F3250	4F3258	4F3264	4F3269	4F3274	4F3280
4F3252	4F3260	4F3266	4F3270	No. 4F3276	No. 4F3280
4F3254	4F3262	4F3268	4F3272	No. 4F3278	No. 4F3280
\$ 7.15	\$ 7.15	\$ 7.15	\$ 7.15	\$ 7.15	\$ 9.15
8.15	8.15	8.15	8.15	8.15	10.15
8.35	8.35	8.35	8.35	8.35	10.35
10.15	10.15	10.15	10.15	10.15	12.15
10.83	10.83	10.83	10.83	10.83	12.83
12.10	12.10	12.10	12.10	12.10	14.10
14.00	14.00	14.00	14.00	14.00	16.00
17.13	17.13	17.13	17.13	17.13	19.13
23.42	23.42	23.42	23.42	23.42	25.42
16.50	16.50	16.50	16.50	16.50	18.50
27.62	27.62	27.62	27.62	27.62	29.62

LADIES' O-SIZE 25-YEAR GOLD FILLED WATCHES

AND PLYMOUTH GOLD FILLED CASES GUARANTEED FOR LIFE.



This is a picture taken direct from our 15 jeweled EDMERE, the best 15 jeweled movement on the market.

We warrant it for five years.

DESCRIPTION OF OUR O-SIZE 15 JEWELLED EDMERE MOVEMENT. Solid nickel plates through and through, 15 finely polished ruby jewels, cut balance, lever escapement, patent pinion, perfect in finish and detail, and warranted for 5 years.

MANUFACTURED BY THE MOST REPRESENTATIVE GOLD FILLED CASE MANUFACTURERS IN THE WORLD.

THE GUARANTEE GIVEN: Each case is warranted by the maker, and we send, together with this, our own special binding guarantee.

WHAT WE MEAN BY THE PLYMOUTH LIFE GUARANTEED CASE

The Plymouth Life Guaranteed Case is a gold filled case of the very highest quality and the nearest approach to a solid gold case manufactured. The Plymouth Life Guaranteed Case means that should any one of these cases wear down to the inner composition metal any time within your natural life, whether you have owned the case five years, twenty years or fifty years, return it to us, and we will upon the receipt of same exchange it for a brand new case of same quality, free of charge.

REGARDING THE ENGRAVINGS, WE GENERALLY HAVE THE EXACT PATTERN; IF NOT, WE WILL SEND A VERY SIMILAR DESIGN.

\$8.05
TO
\$28.52



No. 4F3450
14-karat. Guaranteed for 25 years' wear. Made by the Illinois Watch Case Co.

FOR 90¢ EXTRA
WE CAN FURNISH FANCY DIAL AND GOLD HANDS ON ANY WATCH ON THIS PAGE.



No. 4F3452
14-karat. Guaranteed for 25 years' wear. Made by the Illinois Watch Case Co.

If sent by mail, include 12 cents extra for postage and registration fee.



No. 4F3454
14-karat. Guaranteed for 25 years' wear. Made by the Wadsworth Watch Case Co.

25 cents will carry any watch to any part of the United States by express. We recommend sending watches by express, as they do not receive the hard usage as when sent by mail.



No. 4F3456 Gold Ornamented and genuine cut diamond Set, 14-karat. Guaranteed for 25 years' wear. Made by the Illinois Watch Case Co.

The higher the grade the better the time. We advocate higher jewelery than the 7 jeweled grades.



No. 4F3458 Set with genuine rose diamonds. 14-karat. Guaranteed for 25 years' wear. Made by the Illinois Watch Case Co.

\$9.40
AND UP

\$10.40
AND UP



No. 4F3460 Set with genuine rose diamonds. 14-karat. Guaranteed for 25 years' wear. Made by the Illinois Watch Case Co.

YOU GET A VALUABLE PROFIT SHARING CERTIFICATE



No. 4F3462
14-karat. Guaranteed for life. THE PLYMOUTH CASE.

AS WELL AS SAVING MONEY ON YOUR WATCH PURCHASE.



No. 4F3464 14-karat. Guaranteed for 25 years' wear. Made by the Wadsworth Watch Case Co.

For 90¢ Extra
We can furnish fancy dial and gold hands on any watch on this page.



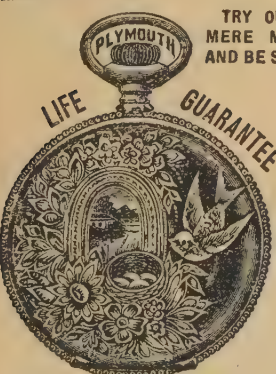
No. 4F3466 14-karat. Guaranteed for 25 years' wear. Made by John C. Dueber.
No. 4F3467 Above make. Plain. Polished or Engine Turned.

No. 4F3457 Same style and make as No. 4F3456, but set with genuine rose diamond.



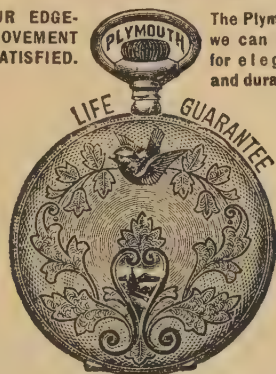
No. 4F3469 Genuine diamond set, raised gold ornamented, 14-karat. Guaranteed for 25 years' wear.

\$14.00
AND UP



No. 4F3470 14-karat. Guaranteed for life. THE PLYMOUTH CASE.

TRY OUR EDMERE MOVEMENT AND BE SATISFIED.



No. 4F3472 14-karat. Guaranteed for life. THE PLYMOUTH CASE.

The Plymouth cases we can recommend for elegant finish and durability.



No. 4F3474 14K. Guaranteed for 25 years. Made by the Illinois Watch Case Co.

For 23 cents we furnish a beautiful Leatherette Presentation Case to fit any watch. See No. 4F588 on page 25.



No. 4F3476 14-karat. Guaranteed for life. THE PLYMOUTH CASE.

We carry only the most celebrated standard goods made.



No. 4F3477 14K. Guaranteed for 25 years. Made by the Illinois Watch Case Co.

WE FIT THESE CASES WITH THE FOLLOWING O-SIZE MOVEMENTS. PRICES QUOTED ARE FOR THE COMPLETE WATCH, MOVEMENT AND CASE.

	Nos. 4F3450, 4F3460 Nos. 4F3454, 4F3467 Nos. 4F3452, 4F3474 Nos. 4F3464, 4F3477	No. 4F3458	Nos. 4F3456 4F3469	No. 4F3457	Nos. 4F3462 4F3472 4F3470 4F3476	No. 4F3460
7 Jeweled Swiss Lever.....	\$ 8.05	\$ 9.40	\$14.00	\$ 8.50	\$ 8.95	\$10.40
7 Jeweled Trenton.....	9.25	10.40	15.00	9.60	9.95	11.40
11 Jeweled Swiss Lever.....	10.60	12.40	17.20	10.95	11.95	13.40
15 JEWELLED EDMERE, special make.....	11.73	13.08	17.68	12.18	12.63	14.08
7 Jeweled Elgin or Waltham, nickel plates.....	15.40	16.75	21.35	15.85	16.30	17.75
15 Jeweled Elgin or Waltham, nickel plates.....	18.90	20.25	24.85	18.35	18.80	19.75
15 JEWELLED PLYMOUTH WATCH CO., patent regulator, special make.....	19.38	20.73	25.38	19.78	20.23	21.68
15 Jeweled Lady Waltham, nickel plates.....	24.32	25.67	30.27	24.77	25.22	26.67
17 Jeweled Riverside Waltham, nickel plates.....	17.40	18.75	23.35	17.85	18.30	19.75
17 JEWELLED PLYMOUTH WATCH CO., patent regulator, adjusted, special make.....	28.52	29.87	34.47	28.97	29.42	30.87
17 Jeweled Riverside Maximus Waltham or No. 201 Grade Elgin.....						

GENTLEMEN'S 18-SIZE AND LADIES' 6-SIZE WATCHES

OPEN FACE AND HUNTING STYLE, MADE IN ELECTRO PLATE, GOLD FILLED AND SOLID SILVER

The movements quoted on this page are all of representative makes. They are all well known throughout the country. We warrant each one of them for a term of five years against defective material or workmanship.



IN
OPEN FACE
OR
HUNTING
STYLE.

Electro Plate, 18-Size.
No. 4F903 Open Face,
Screw Back and Bezel.
No. 4F905 Hunting Style.



Above all others as the highest possible perfection in watch movements for accurate timekeeping, we recommend the 21 Jeweled King Edward movement, manufactured by the Plymouth Watch Co., quoted on this page, described and illustrated on page 24.



These cases are often used by unscrupulous merchants and fake concerns and offered as "high grade gold filled and solid silver" but we tell you plainly just what they represent.



Solid Silver, 18-Size.
No. 4F919 Hunting Style.

ELECTRO PLATED CASES.

These cases are made by the electro plating process. This is the cheapest known process of plating and we do not guarantee the wearing ability of them. They may wear for one month or six. We offer these electro plated cases for just what they are.

Gold Filled, 18-Size, Guaranteed for 2 years.
No. 4F900 Open Face, Screw Back and Bezel.
No. 4F909 Hunting Style.

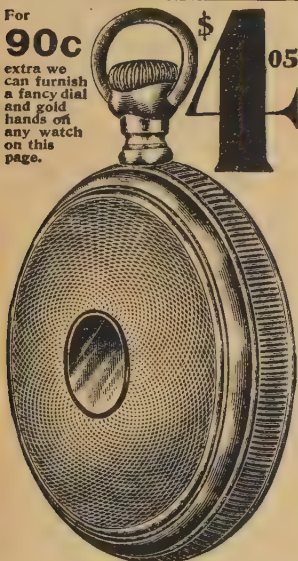
Gold Filled, 18-Size, Guaranteed for 5 years.
No. 4F911 Open Face, Screw Back and Bezel.
No. 4F913 Hunting Style.

Gold Filled, 18-Size, Guaranteed for 10 years.
No. 4F915 Open Face, Screw Back and Bezel.
No. 4F917 Hunting Style.

OUR SOLID SILVER CASES

We guarantee to be PURE COIN SILVER through and through, and give our written guarantee to that effect.

We can furnish a fine Leatherette Presentation Case to fit any watch. See page 25.



Solid Silver, 18-Size.
No. 4F921 Open Face, Screw Back and Bezel.

We fit these cases with the following 18-size movements. Prices quoted are for the complete watch, movement and case.

	No. 4F903	No. 4F905	No. 4F907	No. 4F909	No. 4F911	No. 4F913	No. 4F915	No. 4F917	No. 4F921	No. 4F919
7 JEWELLED EDGEEMERE, nickel plates, special make	\$2.24	\$3.15	\$3.50	\$3.55	\$4.00	\$3.85	\$4.40	\$4.05	\$4.40	\$4.40
7 Jeweled Elgin or Waltham, gilt plates	4.26	5.17	5.52	5.57	6.02	5.87	6.42	6.07	6.42	6.42
7 Jeweled Elgin or Waltham, nickel plates	4.79	5.70	6.05	6.10	6.55	6.40	6.95	6.60	6.95	6.95
12 JEWELLED EDGEEMERE, nickel plates, special make	3.74	4.65	5.00	5.05	5.50	5.35	5.90	5.55	5.90	5.90
15 Jeweled Plymouth Watch Co., patent regulator, nickel plates, special make	5.24	6.15	6.50	6.55	7.00	6.85	7.40	7.05	7.40	7.40
15 Jeweled Waltham, gilt plates	5.32	6.23	6.58	6.63	7.08	6.93	7.48	7.13	7.48	7.48
15 Jeweled Elgin or Waltham, nickel plates	5.84	6.75	7.10	7.15	7.60	7.45	8.00	7.65	8.00	8.00
17 JEWELLED EDGEEMERE, patent regulator, nickel plates, special make	5.14	6.05	6.40	6.45	6.90	6.75	7.30	6.95	7.30	7.30
17 Jeweled Elgin or Waltham, not adjusted	5.89	7.90	8.15	8.20	8.65	8.50	9.05	8.70	9.05	9.05
17 JEWELLED PLYMOUTH WATCH CO., patent regulator, adjusted, nickel plates, special make	8.84	9.75	10.10	10.15	10.60	10.45	11.00	10.65	11.00	11.00
17 Jeweled G. M. Wheeler Elgin or P. S. Bartlett, Waltham, patent regulator, adjusted, nickel plates	8.99	9.90	10.25	10.30	10.75	10.60	11.15	10.80	11.15	11.15
17 Jeweled Appleton, Tracy & Co. Waltham, patent regulator, adjusted, nickel plates	16.34	17.25	17.60	17.65	18.10	17.95	18.50	18.15	18.50	18.50
21 JEWELLED KING EDWARD PLYMOUTH WATCH CO., patent regulator, adjusted, nickel plates, special make	15.59	16.50	16.85	16.90	17.35	17.20	17.75	17.40	17.75	17.75
21 Jeweled John Hancock Hampden, patent regulator, adjusted, nickel plates	15.39	16.30	16.65	16.70	17.15	17.00	17.55	17.20	17.55	17.55
21 Jeweled Special Railway Hampden, patent regulator, adjusted, nickel plates	19.34	20.25	20.60	20.65	21.10	20.95	21.50	21.15	21.50	21.50
23 Jeweled Special Railway Hampden, patent regulator, adjusted, nickel plates	26.84	27.75	28.10	28.15	28.60	28.45	29.00	28.65	29.00	29.00
TRAINMEN'S SPECIAL, STAMPED 23 Jeweled, adjusted, special make	2.94	3.85	4.20	4.25	4.70	4.55	5.10	4.75	5.10	5.10

We fit these cases with the following 6-size movements. Prices quoted are for the complete watch, movement and case.

	No. 4F923	No. 4F925	No. 4F927	No. 4F929	No. 4F931	No. 4F933
7 JEWELLED EDGEEMERE, special make	\$3.20	\$4.05	\$4.95	\$4.33	\$4.55	\$4.90
7 COUNTERS JANET, stamped 17 Jeweled, adjusted	3.40	4.25	5.15	4.53	4.75	5.10
7 Jeweled Elgin or Waltham, gilt plates	4.75	5.60	6.50	5.88	6.10	6.45
7 Jeweled Elgin or Waltham, nickel plates	5.27	6.12	7.02	6.40	6.62	6.97
12 JEWELLED EDGEEMERE, nickel plates, special make	4.65	5.50	6.40	5.78	6.00	6.35
15 JEWELLED PLYMOUTH WATCH CO., nickel plates, special make	6.15	7.00	7.90	6.98	7.50	7.85
15 Jeweled Elgin or Waltham, nickel plates	6.35	7.20	8.10	7.48	7.80	8.15
16 Jeweled Lady Waltham, nickel plates	8.95	10.40	10.70	10.08	10.30	10.65
17 JEWELLED EDGEEMERE, nickel plates, patent regulator, special make	5.75	7.20	7.50	6.88	7.10	7.45
17 JEWELLED PLYMOUTH WATCH CO., nickel plates, patent regulator, special make	8.70	10.15	10.45	9.83	10.05	10.40



Electro Plate, 6-Size.
4F923 Hunting Style.



Solid Silver, 6-Size.
No. 4F925 Open Face.
No. 4F927 Hunting Style.



This is an exact picture of the 15 Jeweled Plymouth Watch Co. Movement.

At \$6.15

This high grade 15 Jeweled movement fitted in any one of these cases at \$6.15 to \$7.90, according to case.



Gold Filled, 6-Size.
Guaranteed for 2 years.
No. 4F929 Hunting Style.



Gold Filled, 6-Size.
Guaranteed for 5 years.
No. 4F931 Hunting Style.



Gold Filled, 6-Size.
Guaranteed for 10 years.
No. 4F933 Hunting

REGARDING the engraving we generally have the exact pattern, if not we will send very similar design.

WE give with each watch sold our own guarantee to substantiate and verify the manufacturer's.

YOU SHARE IN OUR PROFITS ON EVERY PURCHASE. SEE FIRST PAGES.



\$37.28 **12 BEAUTIFUL WATCHES**
 EXACTLY AS ILLUSTRATED.
 SELL THEM IN ONE WEEK FOR \$88.50
 AND MAKE \$51.22 NET PROFIT.

These twelve watches are all gents' 18-size, all stem wind and stem set, all high grade, all covered by our binding guarantee. They are watches that you can easily sell at from \$2.00 to \$15.00 or \$20.00 each.

WATCH No. 1 is an 18-size, nickel plated, open face, American made watch, stem wind and stem set watch, a watch you should sell readily for \$2.00.
WATCH No. 2 is a gents' 18-size, nickel plated, open face American made watch, stem wind and stem set, a very reliable time piece. You should be able to sell this watch easily for \$2.50.

WATCH No. 3 is a gents' 18-size solid silver, open face, screw back and bezel case, fitted with a high grade 7 jeweled American movement. It is a stem wind watch you ought to be able to sell easily for \$5.00.

WATCH No. 4 is a gents' 18-size, open face, screw back and bezel, stem wind and stem set, gold plated case, beautifully engraved, fitted with a 7 jeweled, high grade American movement. A watch you should be able to sell easily for \$5.00.

WATCH No. 5 is a gents' 18-size hunting case, stem wind and stem set, gold plated, an elaborately engraved watch, fitted with high grade 7 jeweled American movement, a watch you should be able to sell easily for \$5.00.

WATCH No. 9 is a gents' 18-size hunting case gold filled watch, guaranteed for 5 years, elaborately engraved, stem wind and stem set, fitted with a high grade 7 jeweled American movement. You should sell this watch easily for \$7.00.

WATCH No. 10 is a gents' 18-size hunting gold filled case, guaranteed for 20 years, elaborately engraved and decorated, stem wind and stem set, fitted with an extra high grade 23 jeweled Locomotive Special Movement. This watch you should sell easily for \$15.00.

WATCH No. 11 is a gents' 18-size open face, screw back and bezel gold filled case, guaranteed for 20 years, elaborately engraved, stem wind and stem set, fitted with a 23 jeweled Locomotive Special Movement. This watch you should sell easily for \$15.00.

WATCH No. 12 is a 12-size gents' open face, snap front and snap back oxidized white metal, an exact imitation of solid silver, fitted with a fine jeweled Swiss imported cylinder movement, stem wind and stem set. This watch you should sell easily for \$5.00.

WATCH No. 6 is a gents' 18-size, open face, a screw back and screw bezel, gold filled case, made of two plates of solid gold over an inner plate of hard composition metal, guaranteed for 10 years, elaborately engraved and decorated, fitted with a 7 jeweled American movement. You should be able to sell it easily for \$10.00.

WATCH No. 7 is a gents' 18-size hunting case, stem wind and stem set, gold filled, guaranteed for 5 years (will last a natural lifetime), elaborately engraved and decorated, stem wind and stem set, fitted with a high grade 7 jeweled American movement, and you should be able to sell it easily for \$10.00.

WATCH No. 8 is a gents' 18-size, screw back and screw bezel, gold filled watch, guaranteed for 5 years (will last a natural lifetime), elaborately engraved and decorated, stem wind and stem set, fitted with a high grade 7 jeweled American movement. You should sell this watch easily for \$7.00.

SEND US \$37.28 mention Special Offer No. 4F950, we will send these watches to you by express, guaranteeing them to reach you in perfect order in just a few days. After you receive them you can give them a thorough test and if you are not perfectly satisfied with your purchase, if you are not satisfied with the watches at from \$75.00 to \$100.00 in a very short time and thus make from \$50.00 to \$75.00 net profit, you can return them to us at our expense, and we will immediately refund your money.

THE ILLUSTRATIONS AND ENGRAVINGS, taken direct from the watches by our artists, will give you a general idea of the appearance. They are all high grade, all new styles for this season. The movements shown hereon are the movements fitted in these watches, Trainmen's Locomotive Special, stamped 23 jewels, with patent regulator and the other a high grade American movement. Among these watches are the highest grade 20-year, 10-year and 5-year gold filled cases made in the world. Cases made by the best makers in the country, made from two heavy plates of solid gold over inner plates of hard composition metal, and guaranteed to wear for five, ten and twenty years as stated, and with fair usage will last a natural lifetime. NEVER BEFORE WAS SUCH WATCH VALUE OFFERED!

SEND \$37.28 FOR THESE TWELVE WATCHES, trade one or two of the watches in even pay for a cow or a horse, trade them for horses, cattle, vehicles, accounts, due bills, sell them for cash, trade them in on lots and other property. You can realize the \$37.28 you paid us three or four times over, for no such trading value was ever given in any lot of merchandise as we show in these twelve watches for only \$37.28. **AT OUR SPECIAL PRICE WE CANNOT BREAK THE LOT.** Not less than twelve watches will be sold. To get this heretofore unheard of price, to get a lot of watches that you can easily sell in a week's time at from \$75.00 to \$100.00 you must order the whole lot. Send us \$37.28 and we will send the watches to you with the understanding and agreement that if they are not perfectly satisfactory you can return them to us at our expense and get your money back.

YOUR MONEY BACK IN A DAY. It is more than likely if you send \$37.28 for these twelve watches you will sell one or two of them the day you get the twelve for enough to pay for the entire lot of twelve watches. You will most likely sell the No. 10 or No. 11 or both 20-year gold filled cases with Locomotive Special Movements, you are likely to sell either of the ten watches over for your profit free of any cost to you. This is a great opportunity for dealers, for general stores, for traders of all kinds, for no such value ever before went out of any wholesale watch house or watch factory.

No. 4F950 TWELVE WATCHES AS DESCRIBED. Price. \$37.28

18-SIZE HUNTING STYLE, SOLID 14-K. GOLD WATCHES

A NEW LINE JUST
SELECTED BY US

For 23 cents we furnish a beautiful Leatherette Presentation Case, to fit any watch. Order by number and give size of watch. See page 23.
No. 4F588
Price...23c

Each piece and part of gold that enters into the making of these cases is guaranteed to be 14-karat solid gold, with the exception of the lifting and locking springs necessary in every case to operate the opening and closing of same. We do not handle quantities less than 14-karat.

Many concerns are offering watch cases as 14-karat solid gold cases that in reality only assay 11 to 12-karat. Ours we positively guarantee, or money refunded to assay 14-karat by any assayer.

These pictures show the exact size of the watches.

25 cents will carry a gentleman's watch to any point in the United States by express.

No. 4F4258 Solid gold, open face, plain polished, solid back, screw bezel, swing ring cup case, heavy weight.

B.W.C. CO.



No. 4F4250 Solid gold, Hunting style light weight.

No. 4F4252 Solid gold, Hunting style, plain polished or engine turned, light weight.

No. 4F4254 Same style as No. 4F4252, but heavy weight.

No. 4F4256 Solid gold, Hunting style, engraved, heavy weight.



18-SIZE, STEM WIND, LEVER SET, 21 JEWELLED KING EDWARD MOVEMENT. Manufactured by the PLYMOUTH WATCH CO.



This movement procured by us under a new deal and for an immense quantity, represents the highest perfection in watchmaking. It has 21 fine ruby jewels in gold settings, cut expansion balance, Breguet hairspring, patent safety pinion, patent regulator, adjusted to temperature and the positions, the most accurate and most modern watch on the market today quoted throughout our catalogue, at less cost than the 17 jewelled adjusted movements bearing the maker's name. This watch we can recommend as being perfection in the watchmaking art, and is made with the idea not to equal any 21 jewelled watch on the market but to have something better than has been heretofore manufactured. By all means, if you want the best watch manufactured, we would advise the King Edward.

We fit these cases with the following 18-size movements. Prices quoted are for the complete watch, movement and case.

	No. 4F4250	No. 4F4252	No. 4F4254	No. 4F4256	No. 4F4258	No. 4F4260	No. 4F4262
15 JEWELLED PLYMOUTH WATCH CO. patent regulator, nickel plates, special make	28.65	30.65	33.15	36.15	41.15	68.65	60.65
15 Jeweled Waltham, gilt plates	28.73	30.73	33.23	36.23	41.23	68.73	60.73
15 Jeweled Waltham, nickel plates	29.25	31.25	33.75	36.75	41.75	69.25	61.25
17 JEWELLED EDGEMERE, patent regulator, nickel plates, special make	28.55	30.55	33.05	36.05	41.05	68.55	60.55
17 Jeweled Elgin or Waltham, not adjusted	30.30	32.30	34.80	37.80	42.80	70.30	72.30
17 JEWELLED PLYMOUTH WATCH CO. patent regulator, adjusted, nickel plates, special make	32.25	34.25	36.75	39.75	44.75	72.25	64.25
17 Jeweled G. M. Wheeler Elgin or P. S. Bartlett Waltham, patent regulator, adjusted, nickel plates	32.40	34.40	36.90	39.90	44.90	72.40	64.40
17 Jeweled Appleton Tracy & Co. Waltham, patent regulator, adjusted, nickel plates	39.75	41.75	44.25	47.25	52.25	79.75	71.75
21 JEWELLED KING EDWARD PLYMOUTH WATCH CO. patent regulator, adjusted, nickel plates, special make	39.00	41.00	43.50	46.50	51.50	79.00	71.00
21 Jeweled John Hancock Hampden, patent regulator, adjusted, nickel plates	38.80	40.80	43.30	46.30	51.30	78.80	70.80
21 Jeweled Special Railway Hampden, patent regulator, adjusted, nickel plates	42.75	44.75	47.25	50.25	55.25	82.75	74.75
23 Jeweled Special Railway Hampden, patent regulator, adjusted, nickel plates	50.25	52.25	54.75	57.75	62.75	90.25	82.25

18-SIZE GOLD FILLED SOLID GOLD BOX JOINTED HUNTING STYLE WATCHES.

Guaranteed for 20 and 25 Years Continuous Wear.

Many of our customers want more pretentious, more elegant appearing watches than are being shown by the local merchants. To accommodate them we have had the Illinois Watch Case Co. make for our especial use the two cases illustrated here, the engraving, antique bow and general get up, something entirely new in the box hinge case line. We show two grades, 14-karat gold filled, warranted for 25 years, and the 10-karat gold filled, warranted for 20 years.

We Fit these Cases with the Following 18-Size Movements. Prices quoted are for the complete watch, movement and case.

	25-year 4F4265	20-year 4F4268
7 Jeweled Elgin or Waltham, gilt plates	\$ 13.17	\$ 14.17
7 Jeweled Elgin or Waltham, nickel plates	18.70	14.70
15 JEWELLED EDGEMERE, nickel plates, special make	17.65	13.65
15 Jeweled Waltham, gilt plates	19.15	15.15
15 Jeweled Elgin or Waltham, nickel plates	19.23	15.23
17 JEWELLED EDGEMERE, patent regulator, nickel plates, special make	19.75	15.75
17 Jeweled Elgin or Waltham, not adjusted	19.05	15.05
17 JEWELLED PLYMOUTH WATCH CO. patent regulator, adjusted, nickel plates, special make	20.80	16.80
17 Jeweled G. M. Wheeler Elgin or P. S. Bartlett Waltham, patent regulator, adjusted, nickel plates	22.75	18.75
17 Jeweled Appleton Tracy & Co. Waltham, patent regulator, adjusted, nickel plates	22.90	18.90
21 JEWELLED KING EDWARD PLYMOUTH WATCH CO. patent regulator, adjusted, nickel plates, special make	30.25	26.25
21 Jeweled John Hancock Hampden, patent regulator, adjusted, nickel plates	29.50	25.50
21 Jeweled Special Railway Hampden, patent regulator, adjusted, nickel plates	29.30	25.30
23 Jeweled Special Railway Hampden, patent regulator, adjusted, nickel plates	33.25	29.25
TRAINMEN'S SPECIAL, stamped 23 jeweled, adjusted, special make	40.75	36.75
	16.85	12.85



No. 4F4265 Gold filled, solid gold box jointed, warranted for 25 years. Made by the Illinois Watch Case Co.



No. 4F4268 Gold filled, solid gold box jointed, warranted for 20 years. Made by the Illinois Watch Case Co.

12 AND 16-SIZE EXTRA THIN MODEL, SOLID 14-KARAT GOLD WATCHES, IN OPEN FACE AND HUNTING STYLE.

Each one of these watches carries our written binding guarantee regarding quality. We warrant them to be solid gold through and through, every piece and particle of the case except the springs which open and close the case, is solid 14-karat gold.

\$18⁷⁵

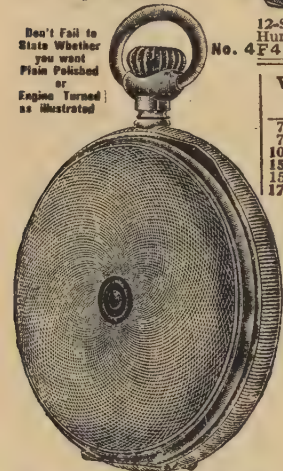
12-Size Solid Gold.
No. 4F4500
Hunting style, light weight.
No. 4F4501
Open face, light weight.
No. 4F4502
Hunting style, heavy weight.
No. 4F4504
Open face, heavy weight.

EACH CASE IS
STAMPED

14-KARAT

WITH THE
INITIAL OF THE
MAKER.

Don't Fail to
State Whether
you want
Plain Polished
or
Engine Turned
as Illustrated



16-Size Solid Gold. Plain Polished or Engine Turned.
No. 4F4528 Hunting style, light weight.
No. 4F4530 Open face, light weight.
No. 4F4532 Hunting style, heavy weight.
No. 4F4534 Open face, heavy weight.

\$28.25 to \$38.50.
This is the illustration of our PLYMOUTH MOVEMENT made with 17 jewels, it has Breguet hair-spring, patent pinions, patent regulator and nickel plates, adjusted to temperature and positions. Quoted with any 16-size case for \$28.25 to \$38.50.



THE
ENGRAVINGS
POSITIVELY
ALL HAND WORK.
EVERY CASE
EXACTLY AS
ILLUSTRATED
ACCORDING
TO PATTERN.



12-Size Solid Gold.
No. 4F4506
Hunting style, light weight.
No. 4F4508
Open face, light weight.
No. 4F4510
Hunting style, heavy weight.
No. 4F4512
Open face, heavy weight.

THE ANTIQUE
BOW
AND THE NEW
FRENCH
BOW
USED
THROUGHOUT
THESE
CASES.



12-Size Solid Gold.
Hunting style only.
No. 4F4514
Light weight.

NOTHING FINER,
NOTHING
BETTER
MADE IN SOLID
GOLD
WATCHES
IN
THE UNITED
STATES



12-Size Solid Gold.
Hunting style only.
No. 4F4520 Heavy weight.

PRICES.

The prices vary according to the weight of gold in the case and the amount of work on the engraving. However, even those cases we quote as being light weight are sufficiently heavy to give good satisfaction, and thick enough to properly protect the movement.

WE FIT THESE CASES WITH THE FOLLOWING 12-SIZE MOVEMENTS.

Prices quoted are for the complete watch, movement and case.

7 JEWELLED SWISS LEVER, NICKEL PLATES.....	\$18.75	\$21.75	\$25.25	\$27.75	\$31.25	\$32.25
7 JEWELLED ELGIN or WALTHAM, NICKEL PLATES.....	20.75	21.50	23.75	29.75	33.25	34.25
10 JEWELLED EDGEMERE, Special Make.....	20.50	21.25	23.50	27.00	29.50	33.00
15 JEWELLED PLYMOUTH WATCH CO., NICKEL PLATES, Patent Regulator, Special Make.....	22.50	23.35	25.60	29.10	31.60	35.10
15 JEWELLED ELGIN or WALTHAM, NICKEL PLATES, Patent Regulator.....	22.85	23.60	25.85	29.35	31.85	35.35
17 JEWELLED PLYMOUTH WATCH CO., NICKEL PLATES, Patent Regulator, Special Make.....	29.00	29.75	32.00	35.50	38.00	41.50
17 JEWELLED No. 321 Grade Elgin or Royal Grade Waltham.....	29.93	30.68	32.93	36.43	38.93	42.43
19 JEWELLED RIVERSIDE WALTHAM.....	37.02	37.77	40.02	43.52	46.02	50.52
19 JEWELLED No. 199 Grade Elgin.....	41.22	41.97	44.22	47.72	50.22	53.72
21 JEWELLED SWISS, NICKEL PLATES, Patent Regulator, Adjusted.....	35.15	35.90	38.15	41.65	44.15	47.65

4F4500	4F4501	4F4506	4F4508	4F4514	4F4504	4F4512	4F4520	4F4502	4F4510	4F4524	4F4526	4F4527
\$18.75	\$19.50	\$21.75	\$25.25	\$27.75	\$31.25	\$32.25	\$20.75	\$21.50	\$23.75	\$29.75	\$33.25	\$34.25
20.50	21.25	23.50	27.00	29.50	33.00	34.00	22.50	23.35	25.60	29.10	31.60	35.10
22.85	23.60	25.85	29.35	31.85	35.35	36.35	29.93	30.68	32.93	36.43	38.93	42.43
37.02	37.77	40.02	43.52	46.02	50.52	51.52	41.22	41.97	44.22	47.72	50.22	53.72
35.15	35.90	38.15	41.65	44.15	47.65	48.65						

16-SIZE EXTRA THIN MODEL, 14-KARAT SOLID GOLD WATCHES,

OPEN
FACE AND
HUNTING
STYLE.

\$21³⁵\$24³⁵\$28³⁵\$29⁸⁵

16-Size Solid Gold.
Hunting style only.
No. 4F4536 Light weight.



16-Size Solid Gold.
Hunting style only.
No. 4F4538 Medium weight.



16-Size Solid Gold.
Hunting style only.
No. 4F4540 Heavy weight.



16-Size Solid Gold.
Hunting style only.
No. 4F4542 Heavy weight.

WE FIT THESE CASES WITH THE FOLLOWING 16-SIZE MOVEMENTS.

Prices quoted are for the complete watch, movement and case.

4F4528	4F4530	4F4536	4F4538	4F4540	4F4542
\$19.60	\$21.35	\$24.35	\$28.35	\$29.85	\$32.85
22.50	24.25	27.25	31.25	32.75	35.75
22.35	24.10	27.10	31.10	32.60	35.60
25.60	27.35	30.35	34.35	35.85	38.85
24.25	26.00	29.00	33.00	34.50	37.50
26.70	28.45	31.45	35.45	36.95	39.95
29.33	31.08	34.08	38.08	39.58	42.58
28.25	30.00	33.00	37.00	38.50	41.50
31.69	33.44	36.44	40.44	41.94	44.94
40.35	42.10	45.10	49.10	50.60	53.60
34.25	36.00	39.00	43.00	44.50	47.50

Gentlemen's

FINEST QUALITY GOLD FILLED, ROLLED GOLD PLATE, GOLD ELECTRO PLATE, WHITE METAL, NICKEL AND SOLID SILVER

Vest Chains

WE GUARANTEE

them to be exactly as described on this page. All chains come 12 inches long, and they have the regular bar, swivel and drop attachment for charm. Each chain is enclosed in a separate envelope, upon which is printed our binding guarantee, as described. Postage on gent's chains, 3 cents; registry, 8 cents extra.

No. 4F04 Solid nickel snake chain. Price, 3 for 76c; each.....28c

No. 4F06 Two-strand soldered curb, solid sterling silver. No drop attachment. Price, 3 for \$6.16; each.....\$2.28
No. 4F08 White metal, soldered, as above. Price, 3 for \$1.03; ea......38

No. 4F010 Curb chain, solid sterling silver. Price, 3 for \$4.38; ea.....\$1.62
No. 4F012 Solid white metal. Price, 3 for 49c; each......18

No. 4F013 Fancy trace, soldered links, solid silver. Price, 3 for \$3.87 Each.....1.33
No. 4F014 Solid white metal, soldered. Price, 3 for 76c; each......28

No. 4F016 Fancy soldered rope pattern, solid sterling silver. Price, 3 for \$5.13; each.....\$1.90
No. 4F018 Solid white metal, soldered. Price, 3 for 90c; each......33

No. 4F020 Plain polish trace, links soldered, solid silver. Price, \$1.58
No. 4F022 Solid nickel, soldered links. Price, 3 for 52c; each......19

No. 4F024 Fine gold gilt fancy pattern. Not warranted. Not soldered. Price, 3 for \$1.19; each......44c

No. 4F025 Plain polish, soldered trace links, good rolled gold plate. Price, 3 for \$1.52; each......56c

No. 4F026 Trace links, soldered, rolled gold plate. Warranted 6 years. Price, 3 for \$2.43; each......90c

No. 4F030 Trace links, rolled gold plate, soldered links. Warranted 6 years. Price, 3 for \$2.43; each......90c

No. 4F040 Pony vest chain, soldered links, plain trace links, patent fastener; just the thing for a boy. You can't drop your watch; chain is 8 inches long. Warranted 6 years. Price, 3 for \$2.70; each......95c

No. 4F042 Fancy center Boston and square links, bright polish. Rolled gold plate, not soldered. Warranted 6 years. Price, 3 for \$2.87; ea.....\$1.06

No. 4F044 Loose curb soldered links, rolled gold plate. Warranted 6 years. Price, 3 for \$2.92; each.....\$1.08

No. 4F046 Plain soldered trace links, rolled gold plate. Warranted 6 years. Price, 3 for \$2.70; each......95c

No. 4F048 Fancy rope, rolled gold plate, not soldered. Warranted 6 years. Price, 3 for \$3.19; each.....\$1.18

No. 4F050 Trace links, soldered, rolled gold plate. Warranted 6 years. Price, 3 for \$3.22; each.....\$1.19

No. 4F052 Chased soldered trace links, alternated with bright polish, rolled gold plate. Warranted 6 years. Price, 3 for \$3.22; each.....\$1.19

No. 4F054 Boston square links, not soldered, rolled gold plate. Warranted 6 years. Price, 3 for \$3.35; each.....\$1.24

No. 4F056 Fancy links, not soldered, rolled gold plate. Warranted 6 years. Price, 3 for \$3.35; each.....\$1.24

No. 4F058 Plain soldered trace links, rolled gold plate. Warranted 6 years. Price, 3 for \$4.24; each.....\$1.57

No. 4F060 Fancy chased trace links, extra heavy, soldered, rolled gold plate. Warranted 6 years. Price, 3 for \$4.24; each.....\$1.57

No. 4F062 Fancy chased trace links, rolled gold plate, soldered. Warranted 6 years. Price, 3 for \$4.59; each.....\$1.70

No. 4F064 Fancy chased soldered trace links, rolled gold plate. Warranted 6 years. Price, 3 for \$4.76; each.....\$1.76

No. 4F066 Two-strand rolled gold plate, soldered links. Warranted 6 years. Price, 3 for \$4.76; each.....\$1.76

No. 4F068 Three-strand gold plate, soldered links. Warranted 6 years. Price, 3 for \$5.89; each.....\$2.18

No. 4F070 Gold filled curb chain, soldered links, bright polish. Warranted 10 years. Price, 3 for \$5.13; each.....\$1.90

No. 4F080 Gold filled, soldered, loose links. Warranted 10 years. Price, 3 for \$5.54; each.....\$2.05

No. 4F082 Gold filled, soldered curb chain. Warranted 10 years. Price, 3 for \$5.89; each.....\$2.18

No. 4F084 Fancy cable links, gold filled, soldered links. Warranted 10 years. Price, 3 for \$5.89; each.....\$2.18

No. 4F086 Gold filled, extra strong Boston links, not soldered. Warranted 10 years. Price, 3 for \$5.89; each.....\$2.18

No. 4F088 Gold filled, soldered trace links, very strong. Warranted 10 years. Price, 3 for \$5.94; each.....\$2.20

No. 4F090 Gold filled, soldered rope chain. Warranted 10 years. Price, 3 for \$5.94; each.....\$2.20

No. 4F092 Gold filled, soldered rope chain. Warranted 10 years. Price, 3 for \$6.67; each.....\$2.47

No. 4F094 Fancy links, hand engraved, gold filled, not soldered. Warranted 10 years. Price, 3 for \$7.43; each.....\$2.75

No. 4F096 Fancy chased, soldered links, gold filled. Warranted 10 years. Price, 3 for \$7.70; each.....\$2.85

No. 4F098 Gold filled, small fancy curb, soldered. Warranted 20 years. Price, 3 for \$3.24; each.....\$1.20

No. 4F0100 Boston square links, not soldered, rolled gold plate. Warranted 6 years. Price, 3 for \$3.49; each.....\$1.29

No. 4F0102 Chased trace soldered links, rolled gold plate. Warranted 6 years. Price, 3 for \$3.78; each.....\$1.40

No. 4F0104 Rolled plate, plain, soldered trace links. Warranted 6 years. Price, 3 for \$3.87; each.....\$1.43

No. 4F0106 Fancy engraved trace links, soldered, rolled gold plate. Warranted 6 years. Price, 3 for \$4.00; each.....\$1.48

No. 4F02 Gold filled, bright polish, extra strong. Illustration shows exact size. Warranted 20 years. Price, 3 for \$10.94; each.....\$4.05

For Cheap Vest Chains and Fobs that we do not guarantee, see page 95.

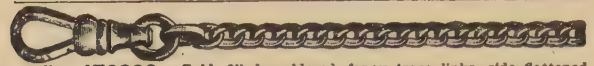
No. 4F041 Pony Vest Chain, plain trace links, patent fastener; just the thing for a boy. You can't drop your watch; chain is 8 inches long. Warranted 6 years. Price, 3 for \$2.70; each......95c

GENTLEMEN'S GOLD FILLED CHAINS.WARRANTED FOR
20 YEARS WEAR.


REGULATION LENGTH, 12 INCHES, EXCEPT WHEN OTHERWISE STATED.

All these chains have the regular bar, swivel, and drop attachment for charm.


Postage on gentlemen's chains, 3 cents; registry 5 cents extra.



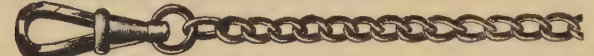
No. 4F0200 Gold filled, soldered fancy trace links, side flattened, very neat. Warranted 20 years. Price, 3 for \$4.00; each\$1.48




No. 4F0202 Gold filled, fancy square shaped curb, soldered. Warranted 20 years. Price, 3 for \$4.76; each\$1.76



No. 4F0204 Gold filled, soldered links, hand chased trace links, bright finish. Warranted 20 years. Price, 3 for \$4.65; each\$1.72




No. 4F0206 Gold filled, bright polish, flattened trace links, soldered, new. Warranted 20 years. Price, 3 for \$5.35; each\$1.98



No. 4F0208 Gold filled, soldered, double curb chain. Warranted 20 years. Price, 3 for \$5.78; each\$2.14



No. 4F0210 Gold filled curb chain, bright polish, soldered links, solid gold front tips. Warranted 20 years. Price, 3 for \$5.78; each\$2.14



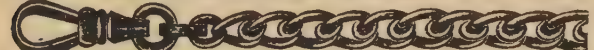
No. 4F0212 Gold filled, Boston square links, not soldered. Warranted 20 years. Price, 3 for \$6.11; each\$2.26



No. 4F0214 Gold filled, extra strong Boston square links, not soldered, bright polish. Warranted 20 years. Price, 3 for \$6.36; each\$2.36



No. 4F0216 Gold filled, bright polish, soldered trace links, extra strong. Warranted 20 years. Price, 3 for \$6.48; each\$2.40



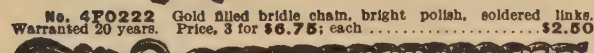
No. 4F0218 Gold filled, soldered links, bright polish trace links. Warranted 20 years. Price, 3 for \$6.30; each\$2.33



No. 4F0220 Gold filled, bright polish, soldered double curb chain. Warranted 20 years. Price, 3 for \$6.43; each\$2.38



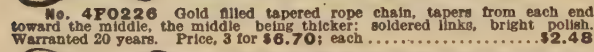
No. 4F0222 Gold filled, bright polish, soldered links. Warranted 20 years. Price, 3 for \$6.75; each\$2.50



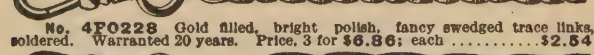
No. 4F0224 Gold filled, bright polish lapped side links, soldered. Warranted 20 years. Price, 3 for \$6.65; each\$2.46



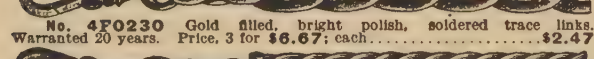
No. 4F0226 Gold filled tapered rope chain, tapers from each end toward the middle, the middle being thicker; soldered links, bright polish. Warranted 20 years. Price, 3 for \$6.70; each\$2.48



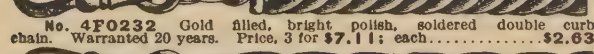
No. 4F0228 Gold filled, bright polish, fancy swaged trace links, soldered. Warranted 20 years. Price, 3 for \$6.86; each\$2.54



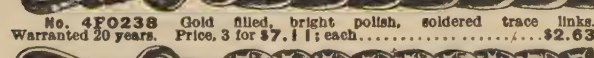
No. 4F0230 Gold filled, bright polish, soldered trace links. Warranted 20 years. Price, 3 for \$6.67; each\$2.47




No. 4F0232 Gold filled, bright polish, soldered double curb chain. Warranted 20 years. Price, 3 for \$7.11; each\$2.63



No. 4F0238 Gold filled, bright polish, soldered trace links. Warranted 20 years. Price, 3 for \$7.11; each\$2.63



No. 4F0242 Gold filled, bright polish, chased loose trace links, soldered. Warranted 20 years. Price, 3 for \$7.11; each\$2.63



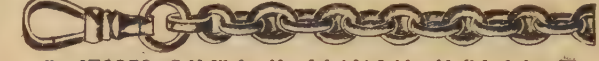
No. 4F0244 Gold filled, bright polish curb chain, soldered links, solid gold front tips. Warranted 20 years. Price, 3 for \$7.56; each\$2.80



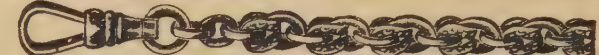
No. 4F0246 Gold filled, soldered, double strand, double curb chain, with solid gold front slide, bright polish. Warranted 20 years. Price, 3 for \$7.32; each\$2.71



No. 4F0248 Gold filled, fancy pattern links, not soldered, bright polish. Warranted 20 years. Price, 3 for \$8.10; each\$3.00



No. 4F0250 Gold filled, soldered, bright finish cable link chain. Warranted 20 years. Price, 3 for \$8.10; each\$3.00




No. 4F0252 Gold filled, California pattern, Roman and bright finish links, not soldered. Warranted 20 years. Price, 3 for \$7.83; ea. \$2.90




No. 4F0254 Gold filled, gold soldered, double strand, double curb chain, with solid gold front slide, bright polish. Warranted 20 years. Price, 3 for \$8.78; each\$3.25




No. 4F0256 New and nobby fine gold filled rope chain, 10 inches long, soldered. Warranted 20 years. Price, 3 for \$8.37; each\$3.10



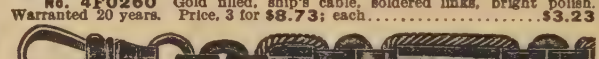
No. 4F0258 Gold filled, soldered double strand, double curb chain, with solid gold front slide, bright polish. Warranted 20 years. Price, 3 for \$9.64; each\$3.57



No. 4F0260 Gold filled, ship's cable, soldered links, bright polish. Warranted 20 years. Price, 3 for \$8.73; each\$3.23




No. 4F0262 Gold filled, fancy pattern, bright polish, not soldered but very strong. Warranted 20 years. Price, 3 for \$9.08; each\$3.36



No. 4F0264 Gold filled, extra strong Boston square links, not soldered, bright polish. Warranted 20 years. Price, 3 for \$9.08; each\$3.36



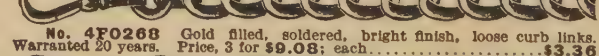
No. 4F0266 Gold filled, bright polish, soldered, double curb chain. Warranted 20 years. Price, 3 for \$9.08; each\$3.36




No. 4F0268 Gold filled, soldered, bright finish, loose curb links. Warranted 20 years. Price, 3 for \$9.08; each\$3.36




No. 4F0270 Gold filled, fancy double trace links, soldered and bright finish throughout, very substantially made. Warranted 20 years. Price, 3 for \$9.18; each\$3.40



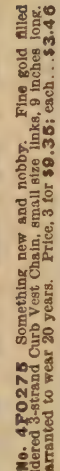
No. 4F0272 Gold filled, bright finish Boston links, not soldered. Warranted 20 years. Price, 3 for \$9.24; each\$3.42



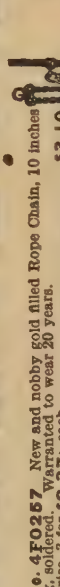
No. 4F0274 Something new and nobby. Fine gold filled, soldered, 3-strand curb vest chain, small size links, 9 inches long. Warranted 20 years. Price, 3 for \$9.35; each\$3.46



No. 4F0276 Gold filled, soldered, hand engraved loose curb links. Warranted 20 years. Price, 3 for \$9.72; each\$3.60



No. 4F0278 Something new and nobby. Fine gold filled, soldered, 3-strand Curb Vest Chain, small size links, 9 inches long. Warranted to wear 20 years. Price, 3 for \$9.35; each\$3.46

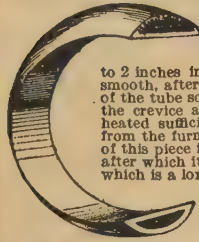


No. 4F0280 New and nobby gold filled Rope Chain, 10 inches long, soldered. Warranted to wear 20 years. Price, 3 for \$8.37; each\$3.10

For Cheap Vest Chains and Fobs that we do not guarantee see page 95.

No. 4F0280 Gold filled, extra especially made for customers wanting a strong chain for heavy work; illustration shows exact size; soldered throughout. Warranted 20 years. 3 for \$10.26; each, \$3.80

GOLD FILLED, GOLD PLATED AND SOLID SILVER RINGS. HOW GOLD FILLED RINGS ARE MADE.



WE OFFER YOU HERE a line of gold filled rings. It will be interesting to you and much more satisfactory before making a purchase of a gold filled ring to know just how they are made. The operation is very easy when it is understood. To start with, a piece of solid gold tube from 1 1/2 to 2 inches in diameter is taken, and the hole on the inside is made perfectly smooth, after which a piece of hard, fine composition metal is placed on the inside of the tube so as to fit the opening perfectly. Some fine gold solder is now placed in the crevice and the whole is inserted in the furnace. As soon as the two pieces are heated sufficiently the solder flows into the crevice, after which it is removed from the furnace, and after it is cold the two original pieces are one. One end of this piece is then hammered and drawn out, so as to make it a little smaller, after which it is inserted in what is called the draw plate, which is a long steel plate with a number of holes in it of such shape as the pieces which it is desired to make. These holes are graduated in size at one end being very large and at the other end small. The piece of material to be worked on is inserted in the large hole first, and with a pair of tongs it is drawn through; this reduces the piece, when it is again hammered at the end to make it small enough to be inserted in the next smaller hole and in turn drawn through this.



THE EDGES OF THE HOLES are all polished so as not to scrape, but to press the metal. This drawing hardens the metal to such an extent that after drawing it through several times it would break easily. It is then annealed by inserting it in the fire and allowing it to cool gradually. After the piece has been drawn out to the required shape and size, one end is bent around a steel mandrel until it has formed a circle of the size the ring is to be made. It is then cut off at the proper place and both ends are carefully surfaced in order to bring them together and make a perfect joint, and on this joint is placed some fine gold solder and the ring inserted in a furnace sufficiently heated to cause the solder to flow into the joint. The ring is then polished carefully on a cotton buff wheel with tripoli and rouge, after which it is ready for the market. Solid gold rings are made in the same manner with the exception of the composition metal on inside.



The market is flooded with cheap brass rings which are electro gold plated, and are called rolled plate or rolled gold plate, and which are utterly worthless. In gold filled rings we handle nothing but the very best.

SEE OUR PRICES ON FIRST QUALITY 14-KARAT GOLD FILLED RINGS. WILL BE FURNISHED IN SIZES 5 TO 13.

 No. 4FO1700 Plain oval band. Each .....\$0.53 3 for 1.44	 No. 4FO1702 Plain oval band. Each .....\$0.85 3 for 2.30	 No. 4FO1704 Plain oval band. Each .....\$1.13 3 for 3.06 For price on saving see page 19.	 No. 4FO1706 Plain oval band. Each .....\$1.50
 No. 4FO1708 Plain flat band. Each .....\$1.10 3 for 2.97	 No. 4FO1710 Plain flat band. Each .....\$1.28	 No. 4FO1712 Flat band, chased. Each .....\$0.76c	 No. 4FO1714 Flat band, chased. 3 for \$1.62; ea. 60c
 No. 4FO1716 Flat band, chased. 3 for \$1.68; ea. 62c	 No. 4FO1718 Flat band, fancy engraved and embossed. Each .....\$0.82c	 No. 4FO1720 Flat band, fancy engraved and embossed. Each .....\$0.88c	 No. 4FO1724 Flat band, fancy engraved and embossed. Each .....\$1.23

Don't fail to give size of ring wanted.

SECOND QUALITY GOLD FILLED RINGS. FOR THE PRICE NOTHING BETTER ON THE MARKET. If by mail, postage on rings, extra, 2 cents.

 No. 4FO1728 Plain oval band. Each .....\$0.40 3 for 1.08	 No. 4FO1730 Plain oval band. Each .....\$0.54 3 for 1.46	 No. 4FO1732 Plain oval band. Price .....72c	 No. 4FO1733 Plain oval band. Each, 90c
 No. 4FO1736 Plain flat band. Price .....90c	 No. 4FO1738 Flat band, chased. Each .....\$0.40 3 for 1.08	 No. 4FO1740 Flat band, chased. Each .....26c 3 for 71c	 No. 4FO1742 Flat band, chased. Each .....\$0.40 3 for 1.08
 No. 4FO1744 Flat band, chased. Each .....\$0.38c	 No. 4FO1746 Flat band, chased. Each .....\$0.42 3 for 1.14	 No. 4FO1748 Flat band, chased. Each .....60c	 No. 4FO1752 Flat band, chased. Each80c

GOLD FILLED AND SOLID SILVER SET RINGS, GUARANTEED TO GIVE ENTIRE SATISFACTION.

 No. 4FO1760 Gold filled, 8 rhinestones, 1 turquoise. Each .....62c	 No. 4FO1762 Gold filled, 1 rhinestone. Each .....\$0.58 3 for 1.57	 No. 4FO1764 Gold filled, 1 emerald. Each .....64c	 No. 4FO1766 Gold filled, 3 rubies. Each .....68c
 No. 4FO1784 Gold filled, 1 rhinestone, extra fine. 3 for \$1.30; ea. 48c	 No. 4FO1786 Gold filled seal ring. Each .....28c 3 for 76c Monogram 10c extra.	 No. 4FO1790 Gold filled, 1 fine imitation ruby. Each, 16c 3 for 44c	 No. 4FO1804 Gold filled, fine imitation opal. Each .....\$0.68 3 for 1.84
 No. 4FO1796 Gold filled, carbuncle. Each .....\$0.58 3 for 1.03	 No. 4FO1798 Gold filled, 1 genuine tiger eye cameo. Each .....46c	 No. 4FO1800 Gold filled, brilliant and 2 garnets. 3 for \$1.54; each, 57c	 No. 4FO1802 Solid silver, same style as No. 4FO1800, but set with ruby and emerald. 3 for \$2.27; each, 84c
 No. 4FO1840 Gold filled, imitation emeralds and pearls. Each, \$0.58 3 for 1.66	 No. 4FO1842 Gold filled, imitation diamonds and emeralds. 3 for \$2.17; ea. 76c	 No. 4FO1844 Gold filled, large, imitation pearls. Each, 22c 3 for 63c	 No. 4FO1852 Solid silver seal ring, gray finish, extra heavy. Price .....60c Two or three-letter monogram, 30c extra.

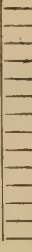
 No. 4FO1770 Gold filled, 1 diamond. Price .....23c	 No. 4FO1772 1 ruby. Price .....23c	 No. 4FO1774 1 emerald. Each, 23c	 No. 4FO1778 1 fine brilliant. Price .....42c
 No. 4FO1780 1 ruby 3 for \$1.14; ea. 42c	 No. 4FO1782 1 emerald. Price .....42c	 No. 4FO1793 Gold filled, fine ruby doublet. Each .....\$0.38 3 for 1.03	 No. 4FO1794 Gold filled, fine imitation ruby. Each .....\$0.80 3 for 2.16
 No. 4FO1810 Gold filled, rubies and pearls. Each .....\$0.38 3 for 1.03	 No. 4FO1806 Gold filled, 2 imitation rubies, 1 imitation diamond. 3 for \$2.06; ea. 76c	 No. 4FO1812 Gold filled, emerald set. Price .....36c 3 for 98c	

DON'T FAIL TO GIVE SIZE OF RING WANTED.

 No. 4FO1846 Gold filled, imitation pearls. Price\$0.56 3 for 1.60	 No. 4FO1848 Gold filled, imitation pearls and rubies. Each\$0.56 3 for 1.60	 No. 4FO1850 Gold filled, imitation diamonds and rubies. Each\$0.79 3 for 2.23
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HOW TO DETERMINE THE SIZE OF RING WANTED. Cut a strip of thick paper so that the ends will exactly meet when drawn tightly around the second joint of the finger. Lay one end of slip on the diagram at O and order the size the other end indicates; also send slip so that we can verify size wanted.

RING SIZES.



Don't Fail to Give Exact Size Wanted.

SOLID SILVER RINGS.

 No. 4FO1852 Solid silver seal ring, gray finish, extra heavy. Price60c Two or three-letter monogram, 30c extra.	 No. 4FO1854 Solid silver, bright polish, set with emerald doublets. Price75c	 No. 4FO1856 Solid silver, extra heavy; set with ruby doublet. Price\$1.38	 No. 4FO1858 Skull and cross bones, solid silver, gray finish. 3 for \$1.89; ea. 70c
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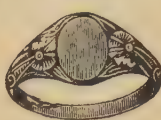
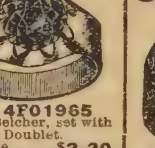
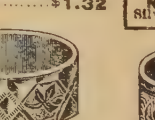
SOLID SILVER RINGS.

 No. 4FO1860 Solid silver seal ring. Price48c	 No. 4FO1862 Solid silver, plain polish, set with imitation ruby. Price62c	 No. 4FO1864 Solid silver, engraved, set with imitation turquoise. Price65c	 No. 4FO1866 Horseshoe seal ring. Solid silver, ruby doublet. Price85c
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FOR CHEAP RINGS THAT WE DO NOT GUARANTEE, SEE PAGE 97.

See Page 65 to Determine
the Size of Ring Wanted.

SOLID GOLD AND SOLID SILVER SEAL AND ENGRAVED RINGS.

Don't Fail to Give Exact
Size Wanted.No. 4F01900
Seal Ring,
bright polish.
Price.....\$1.43
Monogram 20
cents extra.No. 4F01902
Ladies' Seal Ring,
Roman yellow finish,
light weight.
Price.....\$1.82
Monogram 20
cents extra.No. 4F01904
Misses' Seal Ring,
bright polish, sub-
stantial weight, hand
carved shank.
Price.....\$1.70
Monogram 15 cents
extra.No. 4F01906
Ladies' Seal Ring,
hand carved, Ro-
man yellow finish.
Price.....\$1.90
Monogram 20
cents extra.No. 4F01908
Ladies' Seal Ring, hand
carved fancy heads,
Roman yellow finish.
Price.....\$2.06
Monogram 25 cents
extra.No. 4F01910
Ladies' Seal Ring,
Roman yellow finish.
Price.....\$1.92
Monogram 25 cents
extra.No. 4F01911
Ladies' Seal Ring,
Roman yellow finish.
Price.....\$2.54
Monogram 25 cents
extra.No. 4F01912
Ladies' Seal Ring, set
with 6 pearls, Roman
yellow finish.
Price.....\$2.14
Monogram 20 cents
extra.No. 4F01914
Gentlemen's Seal
Ring, hand carved,
Roman yellow finish.
Price.....\$2.40
Monogram 25 cents
extra.No. 4F01916
Ladies' Seal Ring,
very artistic, Roman
yellow finish, hand
carved.
Price.....\$2.32
Monogram 25 cents
extra.No. 4F01918
Seal Ring, ladies' or
gentlemen's, hand
carved, Roman yellow
finish.
Price.....\$2.45
Monogram 25 cents
extra.No. 4F01920 Seal
Ring for young men,
hand carved, Roman
yellow finish. Price.....\$2.60
Monogram 25c extra.No. 4F01924 Young
Men's Seal Ring, Roman
yellow finish, hand
carved. Price.....\$2.65
Monogram 25c extra.No. 4F01926
Seal Ring, gentle-
men's style, Roman
yellow finish, hand
carved. Price.....\$2.70
Monogram 25c extra.No. 4F01928
Ladies' Seal Ring,
hand carved, Roman
yellow finish.
Price.....\$2.70
Monogram 25 cents
extra.No. 4F01930
Seal Ring, bright
polish.
Price.....\$2.82
Monogram 25 cents
extra.No. 4F01932 Gentle-
men's hand carved
seal ring, Roman yellow
finish, very heavy.
Price.....\$3.75
Monogram 25c extra.No. 4F01934
Seal Ring, Roman
yellow finish.
Price.....\$3.90
Monogram 25c
extra.No. 4F01936
Seal Ring, Ladies' or
Gentlemen's, Roman
yellow finish. Hand
carved. Price.....\$4.20
Monogram 25c extra.No. 4F01938
Seal Ring, Roman
yellow finish.
Price.....\$4.50
Monogram 25c extra.No. 4F01940
Seal Ring, Ladies' or
Gentlemen's, Roman
yellow finish, hand
carved mermaids.
Price.....\$4.65
Monogram 25 cents
extra.No. 4F01942 Seal
Ring, gentlemen's style,
Roman yellow finish,
hand carved, extra
heavy. Price.....\$5.25
Monogram 25c extra.No. 4F01944
Seal Ring, Gentlemen's.
Roman yellow finish,
very heavy, hand carved.
Price.....\$5.30
Monogram 25 cents
extra.No. 4F01946
Gentlemen's Seal Ring,
hand carved, 4 emerald
doublers, Roman yellow
finish.
Price.....\$6.22
Monogram 30c extra.No. 4F01948
Gentlemen's Seal Ring,
extra heavy, hand carved,
Roman yellow finish.
Price.....\$7.60
Monogram 30c extra.No. 4F01950
Seal Ring, Extra finely
carved and extra heavy.
Roman yellow finish.
Price.....\$7.60
Monogram 30c extra.No. 4F01960
Extra Heavy Engraved,
set with Ruby Doublet.
Price.....\$5.20No. 4F01962 Gypsy Ring.
Set with 3 Ruby Doublets.
Price.....\$3.78
No. 4F01963 Same style as
No. 4F01962, set with Emerald
Doublet. Price.....\$3.78
No. 4F01964 Same style
as No. 4F01962, but set with genu-
ine Opals. Price.....\$5.68No. 4F01965
Flat Belcher, set with
Ruby Doublet.
Price.....\$3.30
No. 4F01966
Same as No. 4F01965,
set with Emerald
Doublet.
Price.....\$3.30No. 4F01982 Solid
Silver. Price.....57c
No. 4F01984 Gold
Topped Shield. Price.....76cNo. 4F01986 Solid
Silver. Price.....48c
No. 4F01988 Gold
Topped Hearts. Price.....68cNo. 4F01968
Extra Heavy Large
Genuine Opal Set.
Price.....\$5.72No. 4F01970
Carbuncle.
Price.....\$2.68No. 4F01972
Set with Ruby Doublet.
Price.....\$3.32
No. 4F01974 Same
set with Emerald Dou-
blet. Price.....\$3.32No. 4F01976
Tiger Eye
Cameo. Price.....\$1.42No. 4F01978
Onyx Intaglio.
Price.....\$1.95No. 4F01980
Tiger Eye Cameo.
Price.....\$2.80No. 4F02000
Very Light Weight.
Price.....90cNo. 4F02002
Very Light Weight.
Price.....\$1.05No. 4F02004
Light Weight.
Price.....\$1.12No. 4F02006
Light Weight.
Price.....\$1.16No. 4F02008
Light Medium Weight.
Price.....\$1.24No. 4F02010
Light Medium Weight.
Price.....\$1.32No. 4F02012
Light Medium Weight.
Price.....\$1.32No. 4F02014
Light Medium Weight.
Price.....\$1.32No. 4F02016
Medium Weight.
Price.....\$1.40No. 4F02018
Medium Weight.
Price.....\$1.50No. 4F02020
Medium Weight.
Price.....\$1.50No. 4F02022
Medium Weight.
Price.....\$1.60No. 4F02024
Medium Weight.
Price.....\$1.68No. 4F02026
Heavy Medium Weight.
Price.....\$1.72No. 4F02028
Heavy Medium Weight.
Price.....\$1.85No. 4F02030
Heavy Medium Weight.
Price.....\$1.94No. 4F02032
Heavy Medium Weight.
Price.....\$1.98No. 4F02034
Heavy Weight.
Price.....\$2.10No. 4F02036
Heavy Weight.
Price.....\$2.10No. 4F02038
Heavy Weight.
Price.....\$2.14No. 4F02040
Very Heavy Weight.
Price.....\$2.45No. 4F02042
Very Heavy Weight.
Price.....\$2.50No. 4F02044
Very Heavy Weight.
Price.....\$2.60No. 4F02046
Extra Heavy Weight.
Price.....\$3.20No. 4F02048
Extra Heavy Weight.
Price.....\$3.35No. 4F02050 Heavy
Medium Weight. Colored
Gold Inlaid. Price.....\$2.40No. 4F02052 Heavy
Weight. Colored Gold In-
laid. Price.....\$2.85

DON'T FAIL TO GIVE SIZE OF RING.

DON'T FAIL TO
GIVE EXACT
SIZE WANTED

LADIES' FINE SOLID GOLD SET RINGS.

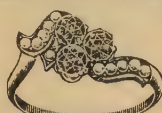
SEE PAGE 97
FOR CHEAP
UNGUARANTEED
RINGS.

Remember, postage on rings is only 2c extra; insurance 5c extra, up to \$5.00 purchase.

GET A BIRTHDAY RING. We illustrate below as No. 4F02987 and No. 4F02988 two rings that are particularly adapted for use as birthday rings. No. 4F02987 has a double cup ring. No. 4F02988 is an ideal birthday ring, being the regulation Tiffany style. The double cup setting increases the brilliancy of the stone and emphasizes in every way the beauties of the 4F02988, price, \$1.46. The best value in birthday rings ever offered. The stones used according to months are as follows: January, garnet; February, amethyst; March, bloodstone; April, diamond doublet; May, emerald; June, agate; July, ruby; August, sardonyx; September sapphire; October, opal; November, topaz; December, turquoise. Do not fail, when ordering, to give catalogue number and month or stone desired, also size of ring wanted. For prices on engraving see page 19.



No. 4F02900
Extra heavy,
ruby set.
Each.....\$3.10
3 for.....8.37



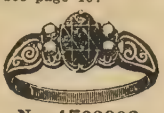
No. 4F02901
Fancy shank, ruby
and pearls.
Each.....\$2.95
3 for.....8.41



No. 4F02904
One ruby doublet.
Each.....\$3.47
3 for.....9.37



No. 4F02906
12 rubies, 5 pearls.
Each.....\$3.58
3 for.....9.67



No. 4F02908
1 ruby doublet, 4
genuine half
pearls.
Each.....\$3.80
3 for.....10.26



No. 4F02910
2 rubies, 2 genuine
whole pearls.
Each.....\$3.80
3 for.....10.26



No. 4F02912
Plain mounting, 3
large ruby doublets.
Each.....\$2.52
3 for.....6.81



No. 4F02914
Fancy mounting,
1 large ruby doublet.
Each.....\$1.90
3 for.....5.13



No. 4F02920
4 rubies, 5 whole
pearls.
Each.....\$3.80
3 for.....10.26



No. 4F02922
Fancy mounting,
6 ruby doublets, 1
genuine whole
pearl.
Each.....\$3.86
3 for.....10.43



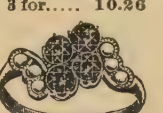
No. 4F02924
Fancy mounting, 2
ruby doublets, 3
genuine whole
pearls.
Each.....\$3.86
3 for.....10.43



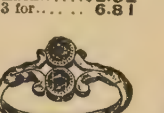
No. 4F02926
Fancy mounting,
3 ruby doublets, 6
genuine whole
pearls.
Each.....\$3.98
3 for.....10.75



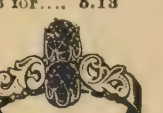
No. 4F02928
10 rubies, 5 real
pearls.
Each.....\$4.23
3 for.....11.43



No. 4F02930
4 ruby doublets, 6
genuine pearls.
Each.....\$4.56
3 for.....12.32



No. 4F02931 2 emerald sets.
Each.....\$1.28
3 for.....3.46



No. 4F02934
Emerald and
ruby.
Each.....\$1.48
3 for.....4.00



No. 4F02940
Plain shank,
rhinestones and
emerald doublets.
Each.....\$2.40
3 for.....6.48



No. 4F02944
7 emerald doublets,
4 pearls.
Each.....\$2.38
3 for.....6.43



No. 4F02946
5 emeralds, 8
pearls.
Each.....\$2.60
3 for.....7.02



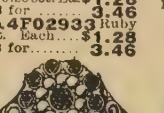
No. 4F02948
Fancy mounting, 1
large emerald doublet,
2 genuine pearls.
Each.....\$2.75
3 for.....7.43



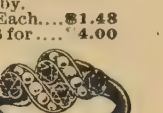
No. 4F02950
Fancy shank, emerald
and pearls.
Each.....\$3.40
3 for.....9.18



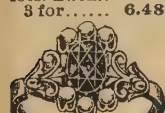
No. 4F02962
1 large emerald doublet,
3 genuine pearls.
Each.....\$2.95
3 for.....7.97



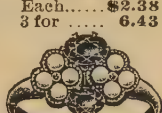
No. 4F02964
1 emerald, 10
pearls.
Each.....\$3.16
3 for.....8.51



No. 4F02968
Plain polished mounting,
4 emerald doublets,
10 genuine pearls.
Each.....\$3.46
3 for.....9.38



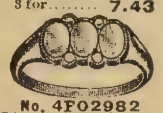
No. 4F02972
1 emerald doublet,
6 genuine pearls.
Each.....\$4.75
3 for.....12.83



No. 4F02974
4 emeralds, 8
genuine pearls.
Each.....\$4.64
3 for.....12.53



No. 4F02980
2 ruby doublets, 1
emerald doublet.
Each.....\$7.60
3 for.....20.52



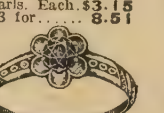
No. 4F02982
Light weight, 3
genuine opals, 4
pearls.
Each.....\$1.52
3 for.....4.11



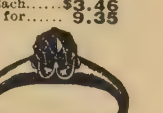
No. 4F02984
Light weight, 6
genuine opals, 3
pearls.
Each.....\$1.52
3 for.....4.11



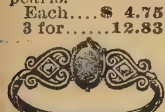
No. 4F02986
Light weight, 4
genuine opals, 5
pearls.
Each.....\$1.52
3 for.....4.11



No. 4F02987
Special Value Birthday
Ring, fancy
shank, double cup
setting. See variety
of stones for birthday
days described at top
of page.
Each.....\$1.65



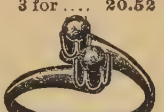
No. 4F02988
Special Bargain
Birthday Ring,
plain Tiffany.
See description at
top of page.
Each.....\$1.46
3 for.....3.95



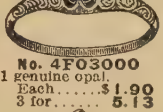
No. 4F02990
1 genuine opal, 2
pearls.
Each.....\$1.77
3 for.....4.78



No. 4F02992
2 genuine opals, 4
pearls.
Each.....\$1.80
3 for.....4.86



No. 4F02994
2 genuine opals.
Each.....\$1.90
3 for.....5.13



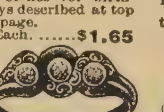
No. 4F03000
1 genuine opal.
Each.....\$1.90
3 for.....5.13



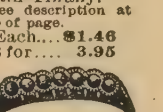
No. 4F03002
2 large genuine
opals, 2 pearls.
Each.....\$1.72
3 for.....4.65



No. 4F03004
Tiffany mounting,
5 genuine opals.
Each.....\$2.10
3 for.....5.67



No. 4F03006
3 genuine opals.
Each.....\$2.38
3 for.....6.43



No. 4F03008
7 genuine opals.
Each.....\$2.55
3 for.....6.89



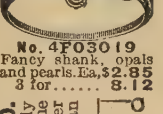
No. 4F03010
1 large genuine
opal.
Each.....\$2.64
3 for.....7.13



No. 4F03012
3 genuine opals.
Each.....\$2.70
3 for.....7.29



No. 4F03013
Fancy shank, cup setting,
genuine opal.
Each.....\$2.65
3 for.....7.55



No. 4F03019
Fancy shank, opals
and pearls.
Each.....\$2.85
3 for.....8.12



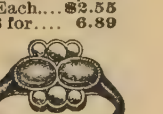
No. 4F03024
1 large opal.
Each.....\$2.20
3 for.....5.94



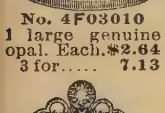
No. 4F03026
Large genuine opal.
Each.....\$3.92
3 for.....9.05



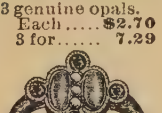
No. 4F03028
2 genuine opals, 8
pearls.
Each.....\$3.40
3 for.....9.18



No. 4F03038
Light weight,
genuine opals and
pearls.
Each.....\$1.50
3 for.....4.05



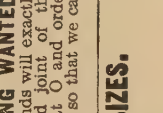
No. 4F03040
Fancy pearl encrusted
shank, genuine opals
and ruby doublets.
Each.....\$1.90
3 for.....5.13



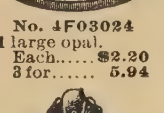
No. 4F03044
Plain shank, 2
genuine opals, 4
ruby doublets, 3
pearls.
Each.....\$2.40
3 for.....6.48



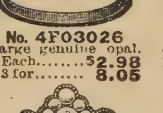
No. 4F03048
Fancy shank,
opals and pearls.
Each.....\$2.60
3 for.....7.02



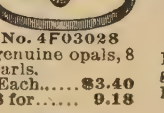
No. 4F03052
3 opals, 4 rubies.
Each.....\$3.78
3 for.....10.21



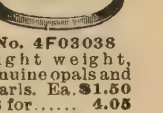
No. 4F03054
3 genuine fire
opals, 12 pearls.
Each.....\$3.90
3 for.....10.33



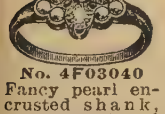
No. 4F03200
1 genuine opal, 6
emerald doublets.
Price.....\$5.50



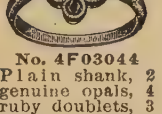
No. 4F03202
3 large genuine
opals.
Price.....\$5.35



No. 4F03204
1 fine genuine
opal.
Price.....\$7.15



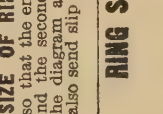
No. 4F03060
4 genuine opals,
12 pearls.
Each.....\$4.05
3 for.....10.94



No. 4F03062
3 genuine opals, 4
garnets, 16 pearls.
Each.....\$4.50
3 for.....12.15



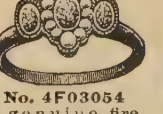
No. 4F03066
1 genuine opal.
Each.....\$4.20
3 for.....11.34



No. 4F03212
Plain shank,
pearls and
amethysts.
Price.....\$2.10



No. 4F03214
3 amethysts.
Price.....\$2.15



No. 4F03216
1 large amethyst.
Price.....\$2.15



No. 4F03218
Fancy mounting,
amethyst doublet.
Price.....\$2.38



No. 4F03228
1 large amethyst,
12 genuine pearls.
Price.....\$5.25



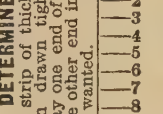
No. 4F03206
1 amethyst doublet.
Price.....\$1.43



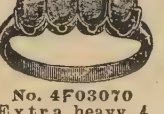
No. 4F03208
1 amethyst, 2
pearls.
Price.....\$1.57



No. 4F03212
Plain shank,
pearls and
amethysts.
Price.....\$2.10



No. 4F03214
3 amethysts.
Price.....\$2.15



No. 4F03216
1 large amethyst.
Price.....\$2.15



No. 4F03218
Fancy mounting,
amethyst doublet.
Price.....\$2.38



No. 4F03228
1 large amethyst,
12 genuine pearls.
Price.....\$5.25



No. 4F03228
1 large amethyst,
12 genuine pearls.
Price.....\$5.25

RING SIZES.

0
1
2
3
4
5
6
7
8
9
10
11
12
13

HOW TO DETERMINE THE SIZE OF RING WANTED.
Cut a strip of thick paper so that the ends will exactly meet when drawn tightly around the second or third finger. Lay one end of strip in the diagram at O and order the size the other end indicates, also send slip so that we can verify size wanted.



This is an illustration of a fine glaze lined ring box, that goes out free of charge with every ring we show on this page.

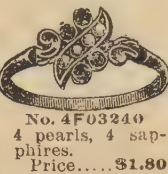
Don't Fail To Give Exact Size Wanted.

LADIES' SOLID GOLD FANCY STONE SET RINGS.

For Prices on Engraving, see page 19.



No. 4F03230
Light weight, 12 pearls, 2 rubies.
Price...\$1.52



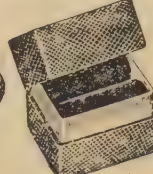
No. 4F03240
4 pearls, 4 sapphires.
Price...\$1.80



No. 4F03242
3 pearls, 2 garnets.
Price...\$1.88



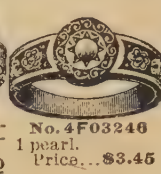
No. 4F03244
1 fine Egyptian pearl.
Price...\$1.90



No. 4F03245
Fancy raised ornamented shank, garnets and pearl set.
Each...\$2.30
3 for...6.55



No. 4F03246
1 pearl.
Price...\$3.45



No. 4F03247
Fancy heavy shank, genuine pearl set.
Each...\$2.20
3 for...6.27



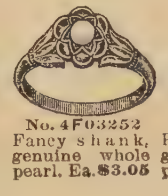
No. 4F03249
Extra heavy shank, fine imitation oriental pearl.
Each...\$2.25
3 for...6.42



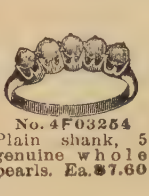
No. 4F03250
Fancy shank, genuine whole pearl.
Price...\$5.70



No. 4F03250
Fancy shank, genuine whole pearl.
Price...\$5.70



No. 4F03252
Fancy shank, genuine whole pearl. Ea. \$3.05



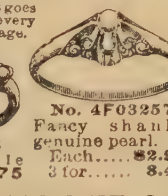
No. 4F03254
Plain shank, 5 genuine whole pearls. Ea. \$7.60



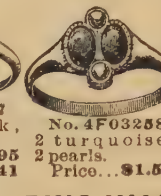
No. 4F03255
Plain polished, 2 fine imitation oriental pearls. Each \$2.48
3 for...7.07



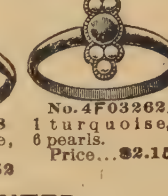
No. 4F03256
9 genuine whole pearls. Price \$3.75



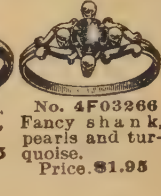
No. 4F03257
Fancy shank, genuine pearl.
Each...\$2.95
3 for...8.41



No. 4F03258
2 turquoise, 2 pearls.
Price...\$1.53



No. 4F03262
1 turquoise, 6 pearls.
Price...\$2.15



No. 4F03266
Fancy shank, rhinestones and turquoise.
Price \$1.95

DON'T FAIL TO GIVE SIZE OF RING WANTED.



No. 4F03268
Fancy shank, imitation turquoise.
Price...\$2.35



No. 4F03270
Fancy engraved shank, turquoise and pearls.
Price...\$2.35



No. 4F03280
6 rhinestones, 1 turquoise.
Price...\$2.20



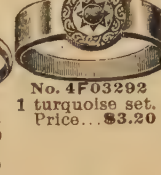
No. 4F03284
2 turquoise, 1 pearl.
Price...\$2.38



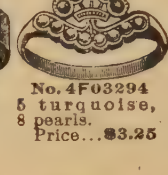
No. 4F03286
4 turquoise, 6 pearls.
Price...\$2.62



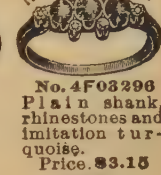
No. 4F03290
1 large turquoise, 20 pearls.
Price...\$3.10



No. 4F03292
1 turquoise set.
Price...\$3.20



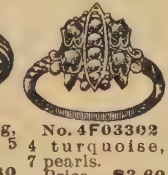
No. 4F03294
5 turquoise, 8 pearls.
Price...\$3.25



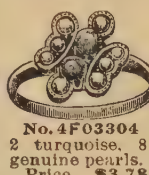
No. 4F03296
Plain shank, rhinestones and imitation turquoise.
Price \$3.15



No. 4F03300
Fancy mounting, 6 turquoise, 5 genuine pearls.
Price...\$3.30



No. 4F03302
4 turquoise, 7 pearls.
Price...\$3.60



No. 4F03304
2 turquoise, 8 genuine pearls.
Price...\$3.78



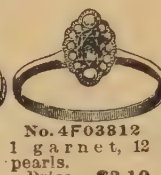
No. 4F03306
1 turquoise, 6 genuine pearls.
Price...\$4.05



No. 4F03308
1 fine garnet doublet.
Price...\$1.68



No. 4F03310
3 garnets.
Price...\$1.70



No. 4F03312
1 garnet, 12 pearls.
Price...\$2.10



No. 4F03314
Roman yellowish shank, sapphire doublet.
Price...\$1.70



No. 4F03320
7 garnets, 12 pearls.
Price...\$3.05



No. 4F03322
1 garnet.
Price...\$3.35



No. 4F03324
Plain mounting, 1 garnet and 12 genuine pearls.
Price...\$4.37



No. 4F03326
3 almandines.
Price \$1.37



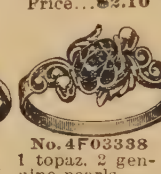
No. 4F03330
3 almandines, 10 pearls.
Price...\$2.75



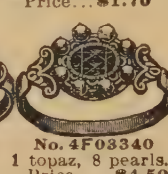
No. 4F03332
4 almandines, 10 pearls.
Price...\$2.90



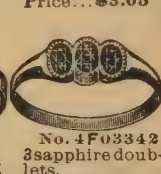
No. 4F03336
1 topaz.
Price...\$1.37



No. 4F03338
1 topaz, 2 genuine pearls.
Price...\$2.28

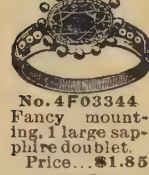


No. 4F03340
1 topaz, 8 pearls.
Price...\$4.50



No. 4F03342
3 sapphire doublets.
Price \$1.41

SEE THE FREE ARTICLES ON THE FIRST PAGES.



No. 4F03344
Fancy mounting, 1 large sapphire doublet.
Price...\$1.85



No. 4F03346
Sapphire doublet, 6 pearls.
Price...\$2.15



No. 4F03348
1 sapphire, 6 genuine pearls.
Price...\$2.85



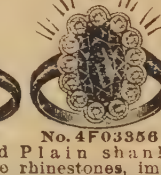
No. 4F03350
Plain polished mounting, sapphire doublet and 2 whole genuine pearls.
Price...\$3.10



No. 4F03352
1 large sapphire doublet, 6 pearls.
Price...\$3.05



No. 4F03354
Fancy engraved shank, sapphire and rhinestones.
Price...\$2.50



No. 4F03356
Plain shank, rhinestones, imitation sapphire.
Price...\$2.65

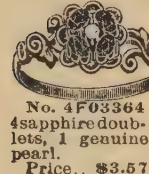


No. 4F03360
4 sapphire doublets, 2 genuine pearls.
Price...\$3.25



No. 4F03362
Plain polished mounting, 3 sapphire doublets, 4 genuine whole pearls. Ea. \$3.47

For Cheap Rings that we do not guarantee, from 4 to 25 cents, see page 97.



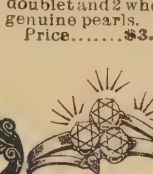
No. 4F03364
4 sapphire doublets, 1 genuine pearl.
Price...\$3.57



No. 4F03366
1 rhinestone.
Price...\$1.42



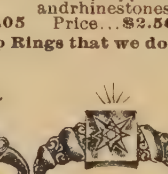
No. 4F03368
7 rhinestones.
Price...\$1.77



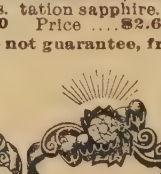
No. 4F03369
Fancy shank, 3 imitation diamonds and pearl.
Each...\$1.98
3 for...5.94



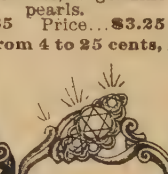
No. 4F03370
1 rhinestone, 2 rubies, 10 pearls.
Price...\$3.10



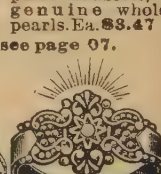
No. 4F03371
Fancy shank, 1 genuine rose diamond.
Each...\$2.15
3 for...6.13



No. 4F03372
1 rhinestone, 1 genuine pearl.
Price...\$3.90



No. 4F03373
Fancy shank, 3 rhinestones.
Each...\$2.60
3 for...7.41



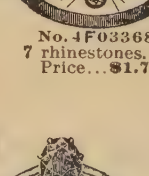
No. 4F03374
Fancy mounting, 1 genuine rose diamond.
Price \$3.00



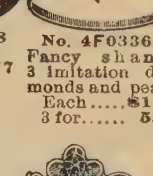
No. 4F03376
Fancy carved shank, 1 large genuine rose diamond.
Price...\$3.75



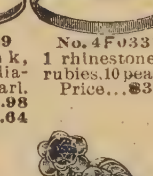
Fancy engraved shank.
No. 4F03400
Ruby.



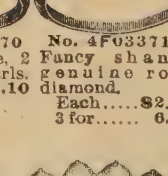
Extra heavy engraved shank, 1 setting.
No. 4F03402
Emerald.



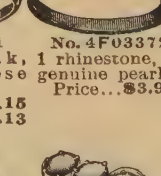
Topaz.
No. 4F03410
Sapphire.



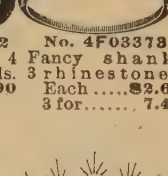
Amethyst.
No. 4F03412
Sapphire.



Opal.
No. 4F03416
Opal.



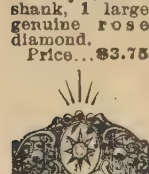
Opal.
No. 4F03418
Opal.



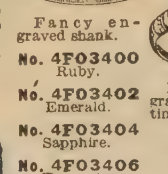
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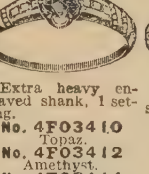
Opal.
No. 4F03422
Opal.



Extra heavy carved shank, large genuine rose diamond.
Price...\$4.25



Sapphire.
No. 4F03404
Sapphire.



Turquoise.
No. 4F03406
Turquoise.



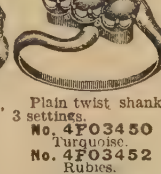
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Opal.
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Opal.



Opal.
No. 4F03426
Opal.



Opal.
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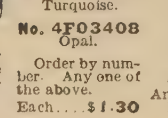
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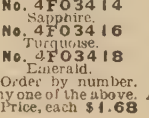
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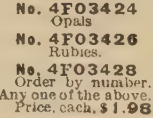
Extra heavy carved shank, large genuine rose diamond.
Price...\$4.25



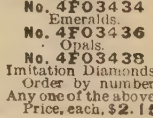
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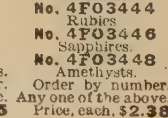
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Turquoise.



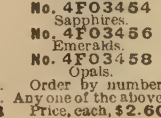
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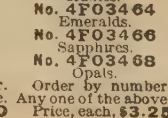
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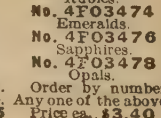
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Opal.
No. 4F03428
Opal.



Opal.
No. 4F03430
Opal.



Opal.
No. 4F03432
Opal.

GENUINE DIAMONDS and SOLID GOLD 14-KARAT MOUNTINGS.

WITH EVERY DIAMOND we issue a written, binding guarantee, with a further agreement that you can at any time return any diamond you may select from this catalogue, and exchange it for any other diamond or other article of jewelry at the same or a higher price. **WE FURTHER AGREE** on the return of any diamond purchased from us within 60 days of purchase, when so requested, to refund in cash your full purchase price, and we further agree, at any time after 60 days, on return of any diamond to us, when requested to do so, to refund your full purchase price, less 10 per cent.

YOU CAN BUY A DIAMOND from us today at \$3.66 to \$251.25 and you can keep it for three months or three years or longer, and if you so desire return it to us and we will refund you in cash the full amount of money you paid us for it, less 10 per cent. But we must caution you that we positively will not exchange, refund, or allow credit for any diamond purchased from us unless it is in or with the origi-

nal setting and is accompanied by our guarantee and refund certificate that was sent with the diamond.

EXCEPTIONS WHERE WE DO NOT GIVE OUR REFUND AND EXCHANGE CERTIFICATE WITH A PURCHASE. This ruling applies to such items plainly marked "no refund certificate," and is made necessary for the reason that where we allow a refund certificate, the cost of making the mounting is but a small item of cost and the gold value is the principal one. Where we do not give our refund certificate, the actual gold value amounts to but little and the principal cost is in the making and the cost of the pearls, fancy stones, etc., and as we melt up all returned mountings, our loss would be too great where the cost of making the article is the principal expense. However, we will allow for the diamond without the mounting. On most of our diamond mounted jewelry we quote quality and weight. Where quality and weight are not given we do not allow refunds or exchange after goods have been worn.

Diamonds are advancing in price. We expect an advance of 10 to 15 per cent this year. Buy now.

GRADES OF

DIAMONDS.

With every diamond we send a plush covered and plush lined case for same, free.

FIRST QUALITY.

These stones are perfect in color, proportion, brilliancy, shape and are free from all flaws.

SECOND QUALITY

(sometimes called "Commercial White"). A second quality diamond is in every particular the same as a first, except for the color. The second quality has a slight shade of yellow. This yellow sometimes increases the brilliancy of the stone. At night it is often more fiery than the best grade in the first quality. To the inexperienced it is difficult to see the yellow tinge. This can be discovered by holding the diamond sidewise to the sunlight.

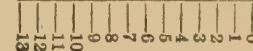
THIRD QUALITY.

A third quality diamond is one that is brilliant and well cut, but has some imperfection or blemish, generally so small and so slight that it requires one high in the knowledge of diamonds to be able to detect the imperfection at all. Our own third quality diamonds are practically perfect in cut and shape. The color may be the same as in our first or second quality, but by close examination it is possible to detect a blemish of some sort. Our third quality diamonds never have cracks in them or large, unsightly chunks or pieces knocked out

of them. The same quality that we sell for third quality is sold by some monthly payment houses and by small dealers as first quality stones. These people either buy and sell them as first quality because they are unable to judge diamonds, or they are fully aware of the imperfections and are simply misrepresenting the goods.

HOW TO DETERMINE THE SIZE OF RING WANTED.

Cut a strip of thick paper so that the ends will exactly meet when drawn tightly around the second joint of the finger. Lay one end of slip on the diagram at O and order the size the other end indicates, also send slip so that we can verify size wanted.



RING SIZES.

WE ASK A CAREFUL COMPARISON

of our goods with those shown by other concerns, which will do more toward showing the value we give than any other argument.

Our binding guarantee and refund certificate goes with every ring.

FINE SOLID GOLD FINGER RINGS, SET WITH FINE SELECTED GENUINE DIAMONDS.



Flat Belcher Mounting, set with 1/2-carat diamond.
No. 44F10002
Third quality diamond. Price, \$8.88
No. 44F10004
Second quality diamond. Price, \$11.38
No. 44F10006
First quality diamond. Price, \$13.50
No. 44F10008
Mounting only, without stone. Ea. \$2.25



Flat Belcher Mounting, set with 1/2-carat diamond.
No. 44F10010
Third quality diamond. Price, \$19.35
No. 44F10012
Second quality diamond. Price, \$25.85
No. 44F10014
First quality diamond. Price, \$30.25
No. 44F10016
Mounting only, without stone. Ea. \$2.50



Flat Belcher Mounting, set with 1/2-carat diamond.
No. 44F10017
Third quality diamond. Price, \$57.59
No. 44F10019
Second quality diamond. Price, \$68.28
No. 44F10021
First quality diamond. Price, \$81.78
No. 44F10023
Mounting only, without stone. Ea. \$4.15



Flat Belcher Mounting, set with 1/2-carat diamond.
No. 44F10025
Third quality diamond. Price, \$83.25
No. 44F10027
Second quality diamond. Price, \$96.00
No. 44F10029
First quality diamond. Price, \$118.50
No. 44F10031
Mounting only, without stone. Ea. \$4.50



Flat Belcher Mounting, set with 1/2-carat diamond.
No. 44F10026
Third quality diamond. Price, \$51.50
No. 44F10028
Second quality diamond. Price, \$61.00
No. 44F10030
First quality diamond. Price, \$73.00
No. 44F10032
Mounting only, without stone. Ea. \$4.00



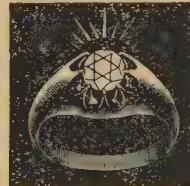
Flat Belcher Mounting, set with 1/2-carat diamond.
No. 44F10034
Third quality diamond. Price, \$96.63
No. 44F10036
Second quality diamond. Price, \$112.38
No. 44F10038
First quality diamond. Price, \$137.50
No. 44F10040
Mounting only, without stone. Ea. \$4.75



Flat Belcher Mounting, set with 1 1/4-carat diamond.
No. 44F10042
Third quality diamond. Ea. \$149.25
No. 44F10044
Second quality diamond. Ea. \$170.50
No. 44F10046
First quality diamond. Ea. \$211.75
No. 44F10048
Mounting only, without stone. Ea. \$5.50



Round Belcher Mounting, set with 1/2-carat diamond.
No. 44F10051
Third quality diamond. Price, \$51.50
No. 44F10053
Second quality diamond. Price, \$61.00
No. 44F10055
First quality diamond. Price, \$73.00
No. 44F10057
Mounting only, without stone. Ea. \$4.00



Round Belcher Mounting, set with 1/2-carat diamond.
No. 44F10074
Third quality diamond. Price, \$82.75
No. 44F10076
Second quality diamond. Price, \$95.50
No. 44F10078
First quality diamond. Price, \$118.00
No. 44F10080
Mounting only, without stone. Ea. \$4.00



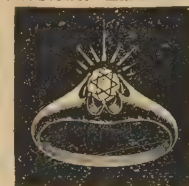
Round Belcher Mounting, set with 1-carat diamond.
No. 44F10082
Third quality diamond. Price, \$114.75
No. 44F10084
Second quality diamond. Price, \$134.75
No. 44F10086
First quality diamond. Price, \$162.75
No. 44F10088
Mounting only, without stone. Ea. \$4.75



Round Belcher Mounting, set with 1 1/4-carat diamond.
No. 44F10090
Third quality diamond. Price, \$134.63
No. 44F10092
Second quality diamond. Price, \$152.63
No. 44F10094
First quality diamond. Price, \$183.00
No. 44F10096
Mounting only, without stone. Ea. \$5.25



Tiffany Belcher Mounting, set with 1/2-carat diamond.
No. 44F10106
Third quality diamond. Price, \$12.34
No. 44F10108
Second quality diamond. Price, \$16.09
No. 44F10110
First quality diamond. Price, \$19.28
No. 44F10112
Mounting only, without stone. Ea. \$2.40



Tiffany Belcher Mounting, set with 1/2-carat diamond.
No. 44F10114
Third quality diamond. Price, \$19.25
No. 44F10116
Second quality diamond. Price, \$25.85
No. 44F10118
First quality diamond. Price, \$30.25
No. 44F10120
Mounting only, without stone. Ea. \$2.50



Tiffany Belcher Mounting, set with 1/2-carat diamond.
No. 44F10122
Third quality diamond. Ea. \$22.69
No. 44F10124
Second quality diamond. Ea. \$30.81
No. 44F10126
First quality diamond. Ea. \$35.81
No. 44F10128
Mounting only, without stone. Ea. \$3.00



Six-Pronged Tooth Mounting, set with 1/2-carat diamond.
No. 44F10146
Third quality diamond. Price, \$20.08
No. 44F10148
Second quality diamond. Price, \$26.68
No. 44F10150
First quality diamond. Price, \$31.08
No. 44F10152
Mounting only, without stone. Ea. \$3.25



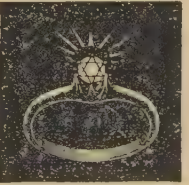
Six-Pronged Tooth Mounting, set with 1/2-carat diamond.
No. 44F10162
Third quality diamond. Price, \$52.00
No. 44F10164
Second quality diamond. Price, \$61.50
No. 44F10166
First quality diamond. Price, \$73.50
No. 44F10168
Mounting only, without stone. Ea. \$4.50



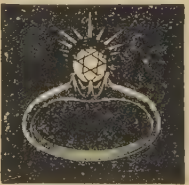
Fancy Belcher Mounting, set with 1/2-carat diamonds.
No. 44F10169
Third quality diamond. Price, \$1.50
No. 44F10171
Second quality diamond. Price, \$61.00
No. 44F10173
Third quality diamond. Price, \$73.00
No. 44F10175
Mounting only, without stone. Ea. \$4.00



Six-Pronged Tooth Mounting, set with 1/2-carat diamond.
No. 44F10178
Third quality diamond. Price, \$84.25
No. 44F10180
Second quality diamond. Price, \$97.00
No. 44F10182
First quality diamond. Ea. \$119.50
No. 44F10184
Mounting only, without stone. Ea. \$5.50



Tiffany Mounting, set with 1/2-carat diamond.
No. 44F10300
Third quality diamond. Price, \$8.63
No. 44F10302
Second quality diamond. Price, \$11.13
No. 44F10304
First quality diamond. Price, \$13.25
No. 44F10306
Mounting only, without stone. Ea. \$2.60



Tiffany Mounting, set with 1/2-carat diamond.
No. 44F10316
Third quality diamond. Price, \$13.98
No. 44F10318
Second quality diamond. Price, \$25.58
No. 44F10320
First quality diamond. Price, \$29.98
No. 44F10322
Mounting only, without stone. Ea. \$2.25



Tiffany Mounting, set with 1/2-carat diamond.
No. 44F10326
Third quality diamond. Ea. \$28.60
No. 44F10328
Second quality diamond. Price, \$39.10
No. 44F10330
First quality diamond. Ea. \$46.23
No. 44F10332
Mounting only, without stone. Ea. \$2.35

Be sure to state the size of ring when you write your order.

FINE SOLID GOLD FINGER RINGS, SET WITH FINE SELECTED GENUINE DIAMONDS

With every Diamond we send a plush covered and plush lined case for same, free.

OUR BINDING GUARANTEE AND REFUND CERTIFICATE GOES WITH EVERY RING SHOWN ON THIS PAGE.

Diamonds are advancing in price. We expect an advance of 10 to 15 per cent this year. Buy now.

PRICE QUOTED IS FOR COMPLETE RING, THAT IS, STONE AND MOUNTING.



Tiffany Mounting, set with 1/4-carat diamond.
No. 44F10334
Third quality diamond. Price, \$50.00
No. 44F10336
Second quality diamond. Price, \$59.50
No. 44F10338
First quality diamond. Price, \$71.50
No. 44F10340
Mounting only, without stone. Ea. \$2.50



Tiffany Mounting, set with 1/4-carat diamond.
No. 44F10342
Third quality diamond. Price, \$65.78
No. 44F10344
Second quality diamond. Price, \$75.15
No. 44F10346
First quality diamond. Price, \$93.28
No. 44F10348
Mounting only, without stone. Ea. \$2.65



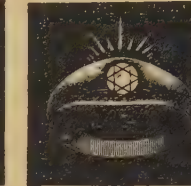
Tiffany Mounting, set with 1/4-carat diamond.
No. 44F10351
Third quality diamond. Price, \$81.75
No. 44F10353
Second quality diamond. Price, \$94.50
No. 44F10355
First quality diamond. Price, \$117.00
No. 44F10357
Mounting only, without stone. Ea. \$3.00



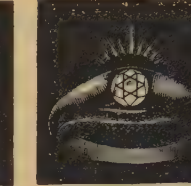
Tiffany Mounting, set with 1-carat diamond.
No. 44F10359
Third quality diamond. Ea. \$113.25
No. 44F10361
Second quality diamond. Ea. \$133.25
No. 44F10363
First quality diamond. Ea. \$161.25
No. 44F10365
Mounting only, without stone. Ea. \$3.25



Tiffany Mounting, set with 1 1/4-carat diamond.
No. 44F10367
Third quality diamond. Ea. \$194.25
No. 44F10369
Second quality diamond. Ea. \$212.25
No. 44F10371
First quality diamond. Ea. \$251.25
No. 44F10373
Mounting only, without stone. Ea. \$3.75



Plain Gypsy Mounting, set with 1/4-carat diamond.
No. 44F10350
Third quality diamond. Price, \$21.45
No. 44F10352
Second quality diamond. Price, \$28.05
No. 44F10354
First quality diamond. Price, \$32.45
No. 44F10356
Mounting only, without stone. Ea. \$4.50



Plain Gypsy Mounting, set with 1/4-carat diamond.
No. 44F10358
Third quality diamond. Ea. \$31.85
No. 44F10360
Second quality diamond. Ea. \$41.75
No. 44F10362
First quality diamond. Ea. \$48.88
No. 44F10364
Mounting only, without stone. Ea. \$5.00



Fancy Flat Belcher Mounting, set with 1/4-carat diamond.
No. 44F10382
Third quality diamond. Price, \$29.75
No. 44F10384
Second quality diamond. Price, \$40.25
No. 44F10386
First quality diamond. Price, \$47.38
No. 44F10388
Mounting only, without stone. Ea. \$3.50



Fancy Flat Belcher Mounting, set with 1/4-carat diamond.
No. 44F10390
Third quality diamond. Price, \$43.38
No. 44F10392
Second quality diamond. Price, \$51.25
No. 44F10394
First quality diamond. Price, \$61.31
No. 44F10396
Mounting only, without stone. Ea. \$4.00



Perforated Fancy Flat Belcher Mounting, set with 1/4-carat diamond.
No. 44F10406
Third quality diamond. Price, \$30.50
No. 44F10408
Second quality diamond. Price, \$41.00
No. 44F10410
First quality diamond. Price, \$45.13
No. 44F10412
Mounting only, without stone. Ea. \$4.25



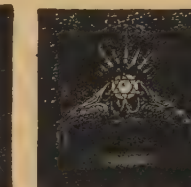
Fancy Prong and Fancy Shank Mounting, set with 1/4-carat diamond.
No. 44F10431
Third quality diamond. Price, \$22.69
No. 44F10433
Second quality diamond. Price, \$30.81
No. 44F10435
First quality diamond. Price, \$35.81
No. 44F10437
Mounting only, without stone. Ea. \$3.00



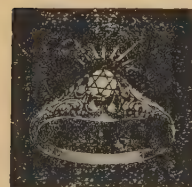
Fancy High Prong Belcher Mounting, set with 1/4-carat diamond.
No. 44F10439
Third quality diamond. Price, \$66.88
No. 44F10441
Second quality diamond. Price, \$76.25
No. 44F10443
First quality diamond. Price, \$94.38
No. 44F10445
Mounting only, without stone. Ea. \$3.75



Fancy Carved Belcher Mounting, set with 1/4-carat diamond.
No. 44F10465
Third quality diamond. Price, \$60.61
No. 44F10467
Second quality diamond. Price, \$69.25
No. 44F10469
First quality diamond. Price, \$85.56
No. 44F10471
Mounting only, without stone. Ea. \$4.00



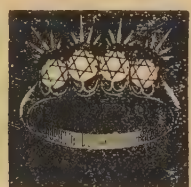
Carved Belcher Mounting, set with 1/4-carat diamond.
No. 44F10448
Third quality diamond. Price, \$9.63
No. 44F10449
Second quality diamond. Ea. \$12.13
No. 44F10450
First quality diamond. Ea. \$14.25
No. 44F10452
Mounting only, without stone. Ea. \$3.00



Carved Belcher Mounting, set with 1/4-carat diamond.
No. 44F10454
Third quality diamond. Price, \$20.08
No. 44F10456
Second quality diamond. Price, \$26.88
No. 44F10458
First quality diamond. Price, \$31.08
No. 44F10460
Mounting only, without stone. Ea. \$3.25



Carved Belcher Mounting, set with 1/4-carat diamond.
No. 44F10462
Third quality diamond. Ea. \$30.00
No. 44F10464
Second quality diamond. Ea. \$40.50
No. 44F10468
First quality diamond. Ea. \$47.63
No. 44F10470
Mounting only, without stone. Ea. \$3.75



Four-Stone Plain Tiffany Mounting, total weight of diamonds, 1 carat.
No. 44F10524
Third quality diamonds. Price, \$56.75
No. 44F10526
Second quality diamonds. Price, \$77.75
No. 44F10528
First quality diamonds. Price, \$91.75
No. 44F10530
Mounting only, without stone. Ea. \$4.25



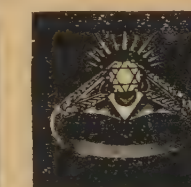
Fancy 2-Stone Mounting, total weight of diamonds, 1 carat.
No. 44F10532
Third quality diamonds. Price, \$98.50
No. 44F10534
Second quality diamonds. Price, \$117.50
No. 44F10536
First quality diamonds. Ea. \$141.50
No. 44F10538
Mounting only, without stone. Ea. \$3.50



Plain Cluster Mounting, set with 7 diamonds, total weight of diamonds, 1/2 carat.
No. 44F10533
Third quality diamonds. Price, \$31.00
No. 44F10535
Second quality diamonds. Price, \$41.00
No. 44F10537
First quality diamonds. Price, \$49.50
No. 44F10539
Mounting only, without stone. Ea. \$4.50



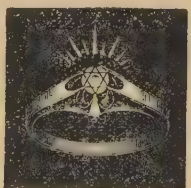
Three-Stone Plain Tiffany Mounting, total weight of diamonds, 1/2 carat.
No. 44F10540
Third quality diamonds. Price, \$41.35
No. 44F10542
Second quality diamonds. Price, \$56.35
No. 44F10544
First quality diamonds. Price, \$66.35
No. 44F10546
Mounting only, without stone. Ea. \$3.85



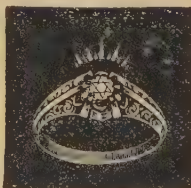
Fancy Belcher Mounting, set with 1/4-carat diamond.
No. 44F10558
Third quality diamond. Ea. \$22.69
No. 44F10560
Second quality diamond. Ea. \$30.81
No. 44F10562
First quality diamond. Ea. \$35.81
No. 44F10564
Mounting only, without stone. Ea. \$3.00



Fancy Twist Belcher Mounting, set with 1/4-carat diamond.
No. 44F10566
Third quality diamond. Price, \$12.59
No. 44F10568
Second quality diamond. Price, \$16.34
No. 44F10570
First quality diamond. Price, \$19.53
No. 44F10572
Mounting only, without stone. Ea. \$2.65



Fancy Flat Belcher Mounting, set with 1/4-carat diamond.
No. 44F10574
Third quality diamond. Price, \$12.44
No. 44F10576
Second quality diamond. Price, \$16.19
No. 44F10578
First quality diamond. Price, \$19.38
No. 44F10580
Mounting only, without stone. Ea. \$2.50



Fancy Carved Belcher Mounting, set with 1/4-carat diamond.
No. 44F10575
Third quality diamond. Price, \$9.63
No. 44F10577
Second quality diamond. Price, \$12.13
No. 44F10579
First quality diamond. Price, \$14.25
No. 44F10581
Mounting only, without stone. Ea. \$3.00



Fancy Belcher Mounting, set with 1/4-carat diamond.
No. 44F10582
Third quality diamond. Price, \$7.07
No. 44F10584
Second quality diamond. Price, \$8.94
No. 44F10586
First quality diamond. Ea. \$10.54
No. 44F10588
Mounting only, without stone. Ea. \$2.10



Fancy High Prong Mounting, set with 1/4-carat diamond.
No. 44F10583
Third quality diamond. Price, \$11.28
No. 44F10585
Second quality diamond. Price, \$14.41
No. 44F10587
First quality diamond. Price, \$17.06
No. 44F10589
Mounting only, without stone. Ea. \$3.00



Engraved Belcher Mounting, set with 1/4-carat diamond.
No. 44F10590
Third quality diamond. Price, \$7.47
No. 44F10592
Second quality diamond. Price, \$9.34
No. 44F10594
First quality diamond. Price, \$10.94
No. 44F10596
Mounting only, without stone. Ea. \$2.50



Fancy High Prong Mounting, set with 1/4-carat diamond.
No. 44F10591
Third quality diamond. Price, \$19.80
No. 44F10593
Second quality diamond. Price, \$26.40
No. 44F10595
First quality diamond. Price, \$30.80
No. 44F10597
Mounting only, without stone. Ea. \$3.00

DON'T FAIL TO GIVE SIZE OF RING WANTED.

DIAMOND RINGS AND BROOCHES, SET WITH FINE SELECTED DIAMONDS.

Diamonds are advancing in price. We expect an advance of 10 to 15 per cent this year. **BUY NOW.**

EACH ONE CARRIES OUR BINDING GUARANTEE AND REFUND CERTIFICATE, UNLESS

"NO REFUND CERTIFICATE" IS PRINTED UNDER THE QUOTATION.

PRICE QUOTED IS FOR BROOCH COMPLETE, STONE AND MOUNTING.

With every diamond we send a plush covered and plush lined case for same, FREE.



Fancy Belcher Mounting, set with 1/4-carat diamond.
No. 44F10600 Third quality diamond. Price..\$6.39
No. 44F10602 Second quality diamond. Price..\$7.95
No. 44F10604 First quality diamond. Price..\$9.28
No. 44F10606 Mounting only, without stone. Ea..\$2.25



Fancy Belcher Mounting, set with 1/4-carat diamond.
No. 44F10608 Third quality diamond. Price..\$6.74
No. 44F10610 Second quality diamond. Price..\$8.30
No. 44F10612 First quality diamond. Price..\$9.63
No. 44F10614 Mounting only, without stone. Ea..\$2.60



Engraved Round Belcher Mounting, set with 1/4-carat diamond.
No. 44F10616 Third quality diamond. Price..\$5.81
No. 44F10618 Second quality diamond. Price..\$7.06
No. 44F10620 First quality diamond. Price..\$8.13
No. 44F10622 Mounting only, without stone. Ea..\$2.50



Engraved Flat Belcher Mounting, set with 1/4-carat diamond.
No. 44F10624 Third quality diamond. Price..\$5.81
No. 44F10626 Second quality diamond. Price..\$7.06
No. 44F10628 First quality diamond. Price..\$8.13
No. 44F10630 Mounting only, without stone. Ea..\$2.50



Fancy Belcher Mounting, set with 1/4-carat diamond.
No. 44F10632 Third quality diamond. Price..\$3.66
No. 44F10634 Second quality diamond. Price..\$4.28
No. 44F10636 First quality diamond. Price..\$4.81
No. 44F10638 Mounting only, without stone. Ea..\$2.00



Fancy Belcher Mounting, set with 1/4-carat diamond.
No. 44F10640 Third quality diamond. Price..\$3.66
No. 44F10642 Second quality diamond. Price..\$4.28
No. 44F10644 First quality diamond. Price..\$4.81
No. 44F10646 Mounting only, without stone. Ea..\$2.00



Fancy Belcher Mounting, set with 1/4-carat diamond.
No. 44F10641 Third quality diamond. Price..\$5.06
No. 44F10643 Second quality diamond. Price..\$6.31
No. 44F10645 First quality diamond. Price..\$7.38
No. 44F10647 Mounting only, without stone. Ea..\$1.75



Fancy high prong mounting, set with 1/4-carat diamond.
No. 44F10649 Third quality diamond. Price..\$5.39
No. 44F10651 Second quality diamond. Price..\$7.45
No. 44F10653 First quality diamond. Price..\$8.70
No. 44F10655 Mounting only, without stone. Ea..\$1.75



Fancy high prong mounting, set with 1/4-carat diamond.
No. 44F10657 Third quality diamond. Price..\$6.79
No. 44F10659 Second quality diamond. Price..\$8.59
No. 44F10661 First quality diamond. Price..\$10.19
No. 44F10663 Mounting only, without stone. Ea..\$1.75



No. 44F11000 Fancy brooch, Roman color, set with 1 small diamond.
Price.....\$3.75
No refund certificate.



No. 44F11003 Fancy brooch, Roman yellow finish, set with 2 small diamonds.
Price.....\$4.60
No refund certificate.



No. 44F11001 Solid gold baby or cuff pins, Roman finish, set with 1 small fine cut diamond.
Price, per pair, \$4.30



No. 44F11014 Fancy brooch, Roman yellow satin finish, set with genuine pearls and one small diamond.
Price.....\$5.00
No refund certificate.



No. 44F11016 Bright finished fancy brooch, set with genuine pearls and one small diamond.
Price.....\$5.50
No refund certificate.



No. 44F11017 Fancy brooch or pendant, bright finish, set with pearls and 1 small diamond.
Price.....\$7.25
No refund certificate.

REMEMBER you share in our profit when you send us an order. See first pages in the catalogue.



No. 44F11018 Fancy pearl brooch, set with 1 small diamond.
Price.....\$6.25
No refund certificate.



No. 44F11020 Fancy brooch or pendant, bright finish, set with genuine pearls and one small diamond.
Price.....\$5.75
No refund certificate.



No. 44F11028 Fancy pearl brooch or pendant, set with 1 small diamond.
Price.....\$8.75
No refund certificate.



No. 44F11034 Fancy pearl brooch or pendant, likewise can be used as watch chatelette. Set with 1 fine diamond.
Price.....\$12.00
No refund certificate.



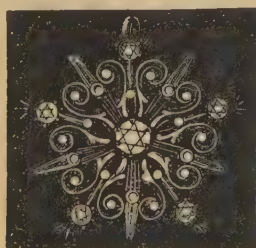
No. 44F11046 Fancy pearl brooch or pendant, set with 1 small diamond. Price, \$16.50
No refund certificate.



No. 44F11048 Fancy pearl brooch or pendant, set with 1 small fine diamond. Price, \$21.00
No refund certificate.



Brooch or pendant, bright finish, set with 9 stones, 1/4 carat of diamonds in all.
No. 44F11084 Third quality diamonds. Price.....\$24.88
No. 44F11086 Second quality diamonds. Price.....\$32.38
No. 44F11088 First quality diamonds. Price.....\$38.75
No. 44F11090 Mounting only, without stone. Price.....\$5.00



Brooch or pendant, bright polish, set with 6 diamonds. Weight, 1/4 carat.
No. 44F11100 Third quality diamonds. Price.....\$37.00
No. 44F11102 Second quality diamonds. Price.....\$47.00
No. 44F11104 First quality diamonds. Price.....\$55.50
No. 44F11106 Mounting only, without stone. Price.....\$10.50



Fancy brooch, rose gold finish, set with 1 diamond weighing 1/4 carat.
No. 44F11156 Third quality diamond. Price.....\$7.16
No. 44F11158 Second quality diamond. Price.....\$7.78
No. 44F11160 First quality diamond. Price.....\$8.31
No. 44F11162 Mounting only, without stone. Price.....\$5.50



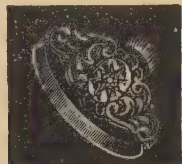
Brooch or pendant, bright polish, set with 1/4-carat diamond; one stone only.
No. 44F11230 Third quality diamond. Price.....\$23.10
No. 44F11232 Second quality diamond. Price.....\$29.70
No. 44F11234 First quality diamond. Price.....\$34.10
No. 44F11236 Mounting only, without stone. Price.....\$6.00



Fancy pearl brooch or pendant, set with 1/4-carat diamond and genuine pearls.
No. 44F11238 Third quality diamond. Price.....\$30.53
No. 44F11240 Second quality diamond. Price.....\$37.13
No. 44F11242 First quality diamond. Price.....\$41.53
No. 44F11244 Mounting only, without stone. Price.....\$12.75
No refund certificate.

FINE SOLID GOLD FANCY FINGER RINGS,

SET WITH GENUINE ROSE AND SELECTED DIAMONDS AND IN COMBINATION WITH OTHER GEMS. With every diamond we send a plush covered and plush lined case for same, FREE.



No. 44F11920
Hand engraved mounting, set with fine rose diamond.
Price.....\$1.90



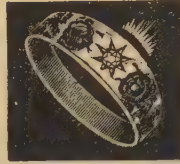
No. 44F11921
Fancy mounting, set with 2 almandine doublets and 2 rose diamonds.
Price.....\$2.14



No. 44F11922
Two genuine rose diamonds, 1 genuine opal.
Price.....\$3.10

We issue no refund certificate with these rings, but IF THEY ARE NOT EXACTLY AS REPRESENTED RETURN THEM AT ONCE,

and we will refund your money together with transportation charges.



No. 44F11923
Hand engraved mounting, set with 1 fine rose diamond.
Price.....\$3.12



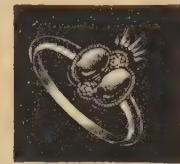
No. 44F11924
Two fine rose diamonds and 2 emeralds. Price...\$3.90



No. 44F11925
Hand carved and chased. Extraheavy ring, set with 1 fine rose diamond.
Price.....\$3.48



No. 44F11926
Two very fine rose diamonds and 2 fire opals. Price..\$4.04



No. 44F11927
Two rose diamonds and 2 turquoise.
Price.....\$4.10



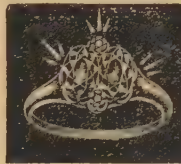
No. 44F11928
Fancy shank, set with 1 fire opal and 6 rose diamonds.
Price.....\$4.48



No. 44F11929
Two fine rose diamonds and 1 almandine.
Price.....\$4.48



No. 44F11930
Two fine genuine rose diamonds, 2 amethysts.
Price.....\$4.60



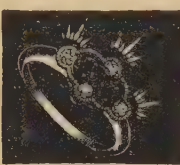
No. 44F11931
Two rose diamonds, 2 oriental topaz.
Price.....\$4.70



No. 44F11932
Two large rose diamonds, 1 genuine opal.
Price.....\$5.10



No. 44F11933
Two large rose diamonds, 2 topaz.
Price.....\$5.45



No. 44F11934
Four rose diamonds, 2 emerald doublets.
Price.....\$5.98



No. 44F11935
Four fine rose diamonds and 3 fine opals. Price...\$6.05



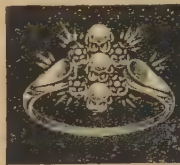
No. 44F11936
Four genuine rose diamonds, sapphire doublet.
Price.....\$6.25



No. 44F11937
One large genuine rose diamond, 8 genuine opals.
Price.....\$6.40



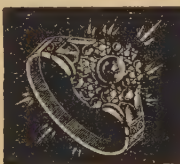
No. 44F11938
Six fine rose diamonds and 1 emerald doublet.
Price.....\$6.80



No. 44F11939
Four large genuine rose diamonds, 3 genuine oriental pearls.
Price.....\$7.25



No. 44F11940
Four large genuine rose diamonds, 1 genuine opal.
Price.....\$7.50



No. 44F11941
Six very fine rose diamonds and 1 fire opal.
Price.....\$7.60



No. 44F11942
Four large rose diamonds, 2 genuine opals.
Price.....\$7.80



No. 44F11943
Six genuine rose diamonds, 3 genuine opals.
Price.....\$7.80



No. 44F11944
Six genuine rose diamonds, one emerald doublet.
Price.....\$8.00



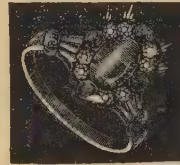
No. 44F11945
Six large genuine rose diamonds, 1 turquoise.
Price.....\$8.25



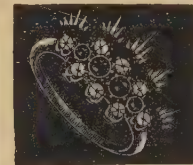
No. 44F11946
Six large rose diamonds, 1 large genuine opal.
Price.....\$8.60



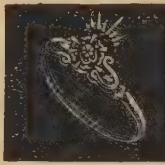
No. 44F11947
Eight genuine rose diamonds, 3 oriental topaz.
Price.....\$8.50



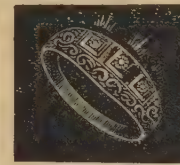
No. 44F11948
Set with 5 fire opals and 8 rose diamonds.
Price.....\$8.90



No. 44F11949
Eight fine rose diamonds and 4 almandines.
Price.....\$9.00



No. 44F11950
One diamond.
Price.....\$2.98



No. 44F11951
One diamond, 1 emerald and 1 ruby doublet.
Price.....\$3.80



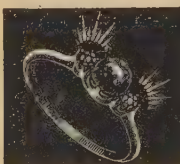
No. 44F11952
One diamond.
Price.....\$5.60



No. 44F11953
One diamond, emerald and ruby eyes.
Price.....\$6.00



No. 44F11954
Two diamonds, 2 ruby doublets.
Price.....\$7.75



No. 44F11955
Two diamonds and 1 large fire opal.
Price.....\$9.00



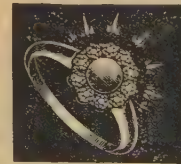
No. 44F11956
Two garnet eyes, 1 fine cut diamond, Roman rose finish.
Price.....\$10.40



No. 44F11957
Twenty rose diamonds, 2 rubies.
Price.....\$13.50



No. 44F11958
Two diamonds, 1 garnet.
Price.....\$14.25

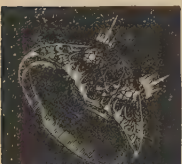


No. 44F11959
Ten diamonds, 1 fire opal.
Price.....\$15.98



No. 44F11960
Plain mounting, set with 1 sapphire and 2 genuine diamonds.
Price.....\$16.10

DON'T FAIL TO GIVE SIZE OF RING WANTED.



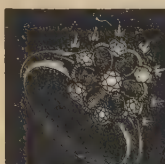
No. 44F11961
One oriental topaz and 2 diamonds.
Price.....\$16.70



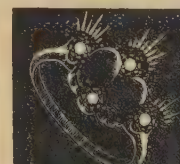
No. 44F11962
Eight diamonds, 4 fire opals.
Price.....\$18.98



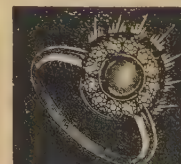
No. 44F11963
Plain shank, set with 3 imitation turquoise and 4 diamonds.
Price.....\$19.25



No. 44F11964
Plain shank, set with 7 fine diamonds and 6 fire opals.
Price.....\$20.50



No. 44F11965
Four diamonds, 2 imitation turquoise.
Price.....\$19.50



No. 44F11966
Plain shank, set with 1 large Hungarian opal and 14 diamonds.
Price.....\$22.95



No. 44F11967
Six fine diamonds and 1 large Hungarian opal. Price..\$24.00

FINE SOLID GOLD FANCY LOCKETS, TIE CLASPS, CUFF LINKS, BRACELETS AND PINS, SET WITH ROSE AND REGULAR CUT GENUINE SELECTED DIAMONDS.

With every diamond we send a plush covered and plush lined case for same, free.

We do not give a refund certificate with any of these diamonds, but if they are not found exactly as represented and described, return them at once and we will immediately refund the purchase price, together with transportation charges. PRICE QUOTED IS FOR ARTICLE COMPLETE, INCLUDING STONE AND MOUNTING.



No. 44F11850 One rose diamond, solid gold. Holds one picture. Price.....\$5.70



No. 44F11852 One rose diamond, solid gold. Holds one picture. Price.....\$6.42



No. 44F11854 One diamond, solid gold. Holds one picture. Price.....\$8.55



No. 44F11856 Six rose diamonds, solid gold. Holds one picture. Price.....\$11.90



No. 44F11858 One diamond, two emeralds, solid gold. Holds one picture. Price.....\$11.88



No. 44F11860 One diamond, solid gold. Holds two pictures. Price....\$13.30



No. 44F11862 One diamond, solid gold. Holds two pictures. Price.....\$6.70



No. 44F11863 One fine rose diamond, solid gold. Holds one picture. Price, \$3.50



No. 44F11865 Roman satin finish, solid gold, made to hold two pictures; one fine diamond. Price.....\$6.00



No. 44F11866 One diamond, solid gold. Holds one picture. Price.....\$8.08



No. 44F11867 One fine cut diamond, solid gold. Holds one picture. Price...\$6.25



No. 44F11868 Four large rose diamonds, solid gold. Holds one picture. Price...\$8.10



No. 44F11869 Satin finish, bright polished edges, one fine diamond. Holds two pictures. Price.....\$7.00



Solid gold, extra heavy Gentlemen's Locket, for two pictures, with 1/2-carat diamond. No. 44F11874 Third quality diamond. Price.....\$14.63 No. 44F11876 Second quality diamond. Price.....\$17.13 No. 44F11878 First quality diamond. Price.....\$19.25 No. 44F11880 Mounting only. Price.....\$8.00



No. 44F11897 Solid gold; 1 diamond. Per pair.....\$4.98



No. 44F11898 Solid gold; 1 diamond. Per pair.....\$5.23



No. 44F11899 Solid gold, Roman satin finish, set with 1 fine cut diamond. Per pair.....\$5.70



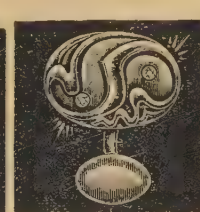
No. 44F11900 Solid gold; 1 diamond. Per pair...\$5.68



No. 44F11901 Solid gold, Roman yellow finish, set with 1 fine cut diamond. Per pair...\$6.04



No. 44F11902 Solid gold; 1 diamond. Per pair.....\$5.92



No. 44F11903 Solid gold, Roman yellow finish, set with 1 genuine diamond and 1 genuine Oriental ruby. Per pair, \$6.50



No. 44F11904 Solid gold; 1 diamond, 1 ruby and 1 sapphire. Per pair.....\$8.05



No. 44F11905 Solid gold, Roman yellow finish, set with 1 fine cut diamond. Per pair...\$8.10



No. 44F11907 Solid gold, red rose and green gold satin finish, set with 1 fine cut diamond. This is one of the most artistic buttons put on the market this year. Per pr. \$8.30



No. 44F11908 Solid gold; set with 3 diamonds. Per pair....\$15.60



No. 44F11911 Solid gold, Roman yellow finish, set with 1 fine cut diamond. Per pair, \$9.50



No. 44F11913 Solid gold, Roman yellow satin finish, set with 1 fine cut diamond. Price, per pair...\$9.98



No. 44F11916 Solid gold, Roman yellow finish, set with 1 fine cut diamond. Per pair...\$4.75



No. 44F11917 Solid gold, Roman yellow finish, set with 1 fine cut diamond. Per pair...\$6.00



No. 44F11918 Solid gold, Roman yellow finish, set with 3 genuine cut diamonds. Per pair, \$6.75



No. 44F11526 Roman finish, Bright finish, set with pearls and 1 fine small diamond. Price...\$1.62 No refund certificate.



No. 44F11528 Roman yellow finish, set with 1 small diamond. Price...\$2.35 No refund certificate.



No. 44F11529 Roman yellow finish, set with 1 diamond. Price...\$2.50 No refund certificate.



No. 44F11530 Roman finish, set with 1 fine small diamond. Price...\$2.70 No refund certificate.



No. 44F11533 Roman finish, set with 1 fine small diamond. Price...\$3.32 No refund certificate.



No. 44F11542 Roman finish, Tiger Head, set with 1 small fine diamond. Price...\$3.35 No refund certificate.



No. 44F11550 Roman finish, 1 fine diamond. Price...\$3.70 No refund certificate.



No. 44F11552 Roman finish, bright cut, with pearls and 1 small diamond. Price...\$4.28 No refund certificate.



No. 44F11566 Bright finish, set with pearls and 1 fine small diamond. Price...\$4.30 No refund certificate.



No. 44F11580 Roman finish, set with 1 fine small diamond. Price...\$5.72 No refund certificate.

FINE SOLID GOLD

SCARF PINS, NECK CHAINS, STUD AND EARRING MOUNTINGS

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Our Binding Guarantee and Refund Certificate Goes with Every Stud or Pair of Earrings Shown on This Page, Unless "No Refund Certificate" is Printed Under the Quotation. With Every Diamond We Send a Plush Covered and Plush Lined Case For Same, Free of Charge.

PRICE QUOTED IS FOR COMPLETE ITEM, INCLUDES DIAMOND AND MOUNTING.

Diamonds are Advancing in Price. We Expect an Advance of 10 to 15 Per Cent This Year. BUY NOW.



No. 44F11582 Bright finish, set with genuine pearls and one small diamond. No refund certificate. Price.....\$2.58



No. 44F11584 Roman yellow satin finish, set with one small diamond. No refund certificate. Price.....\$2.60



No. 44F11586 Roman yellow finish, set with one small diamond. No refund certificate. Price.....\$2.60



No. 44F11590 Roman yellow finish, set with one garnet and one small genuine diamond. No refund certificate. Price.....\$2.75



No. 44F11592 Bright finish, set with genuine pearls and one small diamond. No refund certificate. Price.....\$3.50



No. 44F11600 Solid gold, soldered link neck chain, rose Roman yellow finish, floral pendant, set with fine cut diamond and pearls, 14 inches long. No refund certificate. Price.....\$13.00



No. 44F11605 Solid gold, Roman yellow finish, treston neck chain soldered links, very artistic, 14 inches long, set with one fine cut diamond. No refund certificate. Price.....\$15.00



No. 44F11594 Roman yellow finish, set with one small diamond. No refund certificate. Price, \$3.65



No. 44F11593 Roman yellow finish, set with one small diamond. No refund certificate. Price.....\$3.95



Fancy Stud Mounting, set with 1/4-carat diamond. No. 44F11610 Third quality diamond. Price, \$5.06 No. 44F11612 Second quality diamond. Price, \$6.31 No. 44F11614 First quality diamond. Price, \$7.38 No. 44F11616 Mounting only, without stone. Ea. \$1.75



Fancy Stud Mounting, set with 1/4-carat diamond. No. 44F11626 Third quality diamond. Price, \$8.63 No. 44F11628 Second quality diamond. Price, \$11.13 No. 44F11630 First quality diamond. Price, \$13.25 No. 44F11632 Mounting only, without stone. Ea. \$2.00



Plain Stud Mounting, set with 1/4-carat diamond. No. 44F11642 Third quality diamond. Price, \$16.75 No. 44F11644 Second quality diamond. Price, \$22.75 No. 44F11646 First quality diamond. Price, \$26.75 No. 44F11647 Mounting only, without stone. Ea. \$1.75



Fancy Stud Mounting, set with 1/4-carat diamond. No. 44F11656 Third quality diamond. Price, \$28.50 No. 44F11658 Second quality diamond. Price, \$39.00 No. 44F11660 First quality diamond. Price, \$46.13 No. 44F11662 Mounting only, without stone. Ea. \$2.25



Plain Stud Mounting, set with 1/4-carat diamond. No. 44F11672 Third quality diamond. Ea. \$49.75 No. 44F11674 Second quality diamond. Ea. \$59.25 No. 44F11676 First quality diamond. Ea. \$71.25 No. 44F11678 Mounting only, without stone. Ea. \$2.25



No. 44F11596 Bright finish, set with genuine pearls and one small diamond. No refund certificate. Price.....\$3.75



No. 44F11599 Solid Gold Necktie Clasp, set with one small diamond. No refund certificate. Price.....\$3.82

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Plain Stud Mounting, set with 1/4-carat diamond. No. 44F11688 Third quality diamond. Price, \$81.00 No. 44F11690 Second quality diamond. Price, \$93.75 No. 44F11692 First quality diamond. Price, \$116.25 No. 44F11694 Mounting only, without stone. Ea. \$2.25



Plain Stud Mounting, set with 1-carat diamond. No. 44F11704 Third quality diamond. Price, \$112.50 No. 44F11706 Second quality diamond. Price, \$132.50 No. 44F11708 First quality diamond. Price, \$160.50 No. 44F11710 Mounting only, without stone. Ea. \$2.50



Plain Stud Mounting, set with 1 1/4-carat diamond. No. 44F11720 Third quality diamond. Price, \$146.40 No. 44F11722 Second quality diamond. Price, \$167.65 No. 44F11724 First quality diamond. Price, \$208.90 No. 44F11726 Mounting only, without stone. Ea. \$2.65



Fancy, regular, bright polished earrings. Total weight of diamonds, 1/4 carat in pair. No. 44F11750 Third quality diamonds. Price, \$6.32 No. 44F11752 Second quality diamonds. Price, \$7.56 No. 44F11754 First quality diamonds. Price, \$8.62 No. 44F11756 Mountings only, without stone. Price, \$3.00



Fancy, regular, bright polished earrings. Total weight of diamonds, 1/2 carat in pair. No. 44F11758 Third quality diamonds. Price, \$9.87 No. 44F11760 Second quality diamonds. Price, \$12.37 No. 44F11762 First quality diamonds. Price, \$14.51 No. 44F11764 Mountings only, without stone. Price, \$3.25



Fancy, regular, bright polished earrings. Total weight of diamonds, 3/4 carat in pair. No. 44F11766 Third quality diamonds. Price, \$17.01 No. 44F11768 Second quality diamonds. Price, \$22.01 No. 44F11770 First quality diamonds. Price, \$26.25 No. 44F11772 Mountings only, without stone. Price, \$3.75



Fancy, regular, bright polished earrings. Total weight of diamonds, 1 carat in pair. No. 44F11776 Third quality diamonds. Price, \$43.63 No. 44F11778 Second quality diamonds. Price, \$59.88 No. 44F11780 First quality diamonds. Price, \$69.88 No. 44F11782 Mountings only, without stone. Price, \$4.25



Fancy, regular, bright polished earrings. Total weight of diamonds, 1 1/4 carats in pair. No. 44F11782 Third quality diamonds. Price, \$56.75 No. 44F11784 Second quality diamonds. Price, \$77.75 No. 44F11786 First quality diamonds. Price, \$92.00 No. 44F11788 Mountings only, without stone. Price, \$4.25



Plain, regular, bright polished earrings. Total weight of diamonds, 1 carat in pair. No. 44F11802 Third quality diamonds. Price, \$99.00 No. 44F11804 Second quality diamonds. Price, \$118.00 No. 44F11806 First quality diamonds. Price, \$142.00 No. 44F11808 Mountings only, without stone. Price, \$4.00



Plain, polished, screw earrings. Total weight of diamonds, 1/2 carat in pair. No. 44F11814 Third quality diamonds. Price, \$33.00 No. 44F11816 Second quality diamonds. Price, \$45.00 No. 44F11818 First quality diamonds. Price, \$53.00 No. 44F11820 Mountings only, without stone. Price, \$3.00



Plain, polished, screw earrings. Total weight of diamonds, 3/4 carat in pair. No. 44F11822 Third quality diamonds. Price, \$56.00 No. 44F11824 Second quality diamonds. Price, \$77.00 No. 44F11826 First quality diamonds. Price, \$91.25 No. 44F11828 Mountings only, without stone. Price, \$3.50



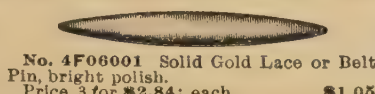
Plain, polished, screw earrings. Total weight of diamonds, 1 1/4 carats in pair. No. 44F11830 Third quality diamonds. Price, \$130.75 No. 44F11832 Second quality diamonds. Price, \$149.50 No. 44F11834 First quality diamonds. Price, \$185.75 No. 44F11836 Mountings only, without stone. Price, \$4.50

LADIES' LACE PINS, CUFF PINS, BABY PINS AND PIN SETS.

MAIL CHARGES on Lace Pins, Brooches, Cuff Pins, Baby Pins and Sets, 2 cents extra; 8 cents extra by insured or registered mail.



No. 4F06004 Gold filled, bright polish, ruby doublet-set, handy pin. Price, each.....50c

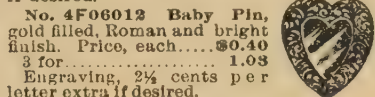


No. 4F06001 Solid Gold Lace or Belt Pin, bright polish. Price, 3 for \$2.84; each.....\$1.05



No. 4F06010 Baby Pin, gold filled, Roman and bright finish. Price, each.....\$0.45
3 for.....1.22

Engraving 2½ cents per letter extra if desired.



No. 4F06012 Baby Pin, gold filled, Roman and bright finish. Price, each.....\$0.40
3 for.....1.03

Engraving, 2½ cents per letter extra if desired.



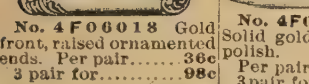
No. 4F06015 Gold filled, bright polish, handy pin, signet style. Price, each.....42c
2½ cents each for script letters engraved.



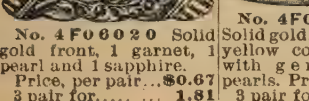
No. 4F06016 Solid gold front, engraved. Price, per pair, \$0.58
3 pair for.....1.57



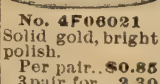
No. 4F06006 Gold filled, bright polish, handy pin, imitation diamond and genuine pearl baroque. Each.....75c



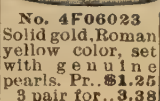
No. 4F06018 Gold front, raised ornamented ends. Per pair.....36c
3 pair for.....98c



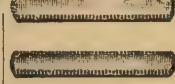
No. 4F06020 Solid gold front, 1 garnet, 1 pearl and 1 sapphire. Price, per pair.....\$0.67
3 pair for.....1.81



No. 4F06021 Solid gold, bright polish. Per pair.....\$0.85
3 pair for.....2.30



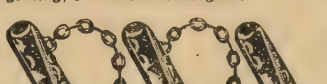
No. 4F06023 Solid gold, Roman yellow color, set with genuine pearls. Pr.....\$1.25
3 pair for.....3.38



No. 4F06024 Solid gold front, bright finish, set with pearls and turquoise. Per set of 3.....\$0.90
3 sets for.....2.43



No. 4F06026 Solid gold front, bright finish, set with pearls and turquoise. Per set of 3.....\$1.13
3 sets for.....3.08



No. 4F06028 Gold filled, hand engraved, bright finish, soldered chain. Price, 3 for \$1.57; each.....58c



No. 4F06030 Solid gold front, Roman finish, bright engraved, soldered chain. Price, 3 for \$3.11; each \$1.16



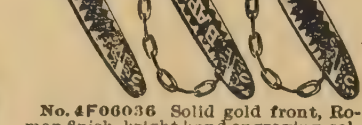
No. 4F06032 Solid gold front, bright finish, soldered chain, set with turquoise. 3 for \$3.11; each.....\$1.15



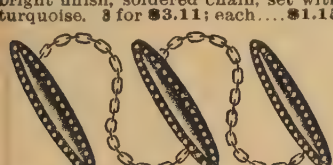
No. 4F06034 Gold front, bright finish, hand engraved, soldered chain. Price, 3 for \$2.08; each.....77c



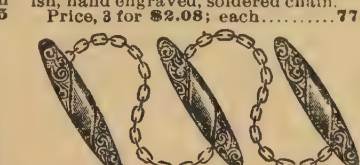
No. 4F06035 Solid gold, bright polish, soldered links. Price, each.....\$1.65
3 for.....4.48



No. 4F06036 Solid gold front, bright hand engraved, soldered chain. Price, each.....\$0.93
3 for.....2.52



No. 4F06037 Solid gold, Roman yellow color, beaded edge, soldered links. Price, 3 for \$4.46; each.....\$1.65



No. 4F06039 Solid gold, bright polish, raised ornamented ends, soldered links. Price, each.....\$1.70
3 for.....4.59



No. 4F06041 Solid gold, Roman yellow color, set with genuine pearls, soldered links. Price, each.....\$2.25
3 for.....6.08



No. 4F06042 Button Sets, solid gold, soldered links, Roman finish. Price, 3 for \$5.54; each.....\$2.05

No. 4F06044 Same as above, gold filled. Price, 3 for \$1.25; each.....46c

ROLLED GOLD PLATE AND GOLD FRONT BROOCHES.



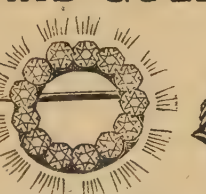
No. 4F06046 Gold filled, bright polish, 3 amethysts and 1 rhinestone. Price, each.....30c
3 for.....81c



No. 4F06048 Mourning Brooch Pin, black enamel and jet ornaments. Price, each.....33c
3 for.....90c



No. 4F06052 Gold filled, bright plain polish. Each.....34c
3 for.....92c



No. 4F06054 Rolled gold plate, bright polish, 13 rhinestones. Price, each.....35c
3 for.....95c



No. 4F06058 Gold filled, Roman and bright polish, 1 amethyst. Each.....36c
3 for.....98c



No. 4F06060 Gold filled, Roman and bright polish, 1 emerald doublet. Price, each.....36c
3 for.....98c



No. 4F06062 Gold front, bright polish, 5 rhinestones. Ea.....\$0.38
3 for.....1.03



No. 4F06064 Gold filled, bright polish, 3 rhinestones and 1 ruby. Each.....\$0.40
3 for.....1.08



No. 4F06066 Hard enameled in black, 6 pearls. Each.....\$0.42
3 for.....1.14



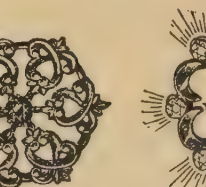
No. 4F06068 Gold filled, bright polish, 9 pearls and 1 rhinestone. Ea.....43c
3 for.....\$1.17



No. 4F06070 Gold front, bright polish, 5 rhinestones and 1 ruby doublet. Each.....\$0.44
3 for.....1.19



No. 4F06072 Gold front, bright polish, 1 turquoise. Ea.....\$0.48
3 for.....1.30



No. 4F06074 Gold front, bright polish, 1 amethyst. Price, ea.....\$0.48
3 for.....1.30



No. 4F06078 Gold front, bright polish, 7 rhinestones. Price, each.....\$0.38
3 for.....1.03

For Cheap, Unwarranted Brooches and Cuff Pins, see Pages 93 and 94.



No. 4F06076 Rolled gold plate, light and Roman finish, one emethyst and 2 rhinestones. Price, 3 for \$1c; each.....30c



No. 4F06080 Gold front, hand engraved, bright polish. Price, 3 for \$1.17; each.....43c



No. 4F06082 Gold front, bright polish and Roman finish, 1 ruby doublet. 3 for \$1.44; ea.....53c



No. 4F06084 Gold filled, bright and Roman finish, for initial. Price, each.....\$0.50
3 for.....1.35



No. 4F06085 Gold filled, bright finish, genuine branch mother of pearl. Price, each.....\$0.52
3 for.....1.48

Extra for engraving 2½ cents per letter for script, 5c for Old English.

LADIES' WARRANTED GOLD FILLED FANCY BREAST PINS

Set with various fancy stones, finished in Roman yellow satin style, bright polished and enameled floral work.

Under each illustration we fully describe exactly how pin is set and finished. The joints, catches and hinges on all brooches illustrated on this page are given special attention in their construction and inspected before leaving our house. Nothing better or finer on the market. Postage, extra, on brooches, 2 cents. Insurance or registry extra.



No. 4F06100 Gold filled, bright polish, beaded edge, genuine opal set. Each.....\$0.36
3 for.....2.42



No. 4F06102 Gold filled, bright polish, sapphire set. Each.....\$0.62
3 for.....1.77



No. 4F06104 Gold filled, bright polish, ruby doublet set. Each.....\$0.80
3 for.....2.28



No. 4F06106 Gold filled, Roman yellow finish, hard enamel flower work. Each.....\$0.70
3 for.....2.00



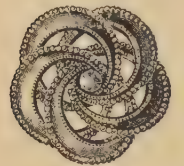
No. 4F06110 Gold filled, bright polish, ruby doublet set. Each.....\$0.75
3 for.....2.13



No. 4F06112 Gold filled, Roman yellow, satin finish, pearl set. Each.....\$0.85
3 for.....2.42



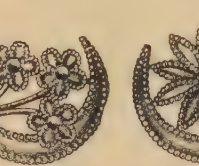
No. 4F06114 Gold filled, bright polish, beaded edges, genuine opal set, extra heavy. Each.....\$1.16
3 for.....3.28



No. 4F06116 Gold filled, bright polish beaded edge, turquoise set. 3 for \$2.00; each, 70c



No. 4F06118 Gold filled, bright polish, beaded border. Each.....\$0.54
3 for.....1.54



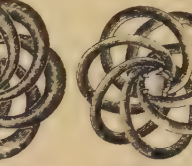
No. 4F06120 Gold filled, bright polish, beaded border. Each.....\$0.78
3 for.....2.22



No. 4F06122 Gold filled, bright polish, beaded border, pearl set. 3 for \$2.00; each, 70c



No. 4F06124 Gold filled, bright polish, imitation diamond and ruby set. Each.....\$0.85
3 for.....2.42



No. 4F06126 Gold filled, bright polish. Each.....\$0.78
3 for.....2.22



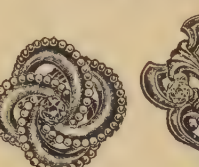
No. 4F06132 Gold filled, bright polish, genuine opal set. Each.....\$0.74
3 for.....2.11



No. 4F06134 Gold filled, bright polish scroll, with Roman yellow satin finish star, ruby doublet set. Each.....\$1.10
3 for.....3.14



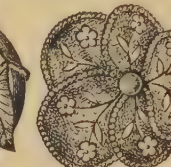
No. 4F06136 Gold filled, bright polish, beaded edge, ruby doublet set. Each.....\$0.70
3 for.....2.00



No. 4F06138 Gold filled, bright polish, beaded edge, amethyst set. Each.....\$0.60
3 for.....1.71



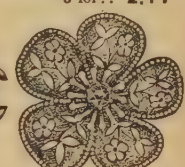
No. 4F06140 Gold filled, bright polish, ruby doublet and pearl set. Each.....\$0.85
3 for.....2.42



No. 4F06142 Gold filled, rose Roman yellow finish, genuine pearl baroque set. 3 for \$3.14; each \$1.10



No. 4F06146 Gold filled, Roman yellow finish with fancy flower enamel work. Ea. \$0.56
3 for.....1.60



No. 4F06148 Gold filled, bright polish, pearl and ruby set. Each.....\$0.95
3 for.....2.71



No. 4F06152 Gold filled, bright polish, sapphire set. Each.....\$0.85
3 for.....2.42



No. 4F06154 Gold filled, bright polish, amethyst set. 3 for \$1.86; each, 65c



No. 4F06155 Set with genuine opal. 3 for \$2.22; each, 78c



No. 4F06156 Gold filled, bright polish, ruby doublet set. 3 for \$2.14; each, 75c



No. 4F06157 Set with genuine opal. 3 for \$2.11; each, 74c



No. 4F06158 Gold filled, bright polish, genuine opal set. 3 for \$2.34; each, 82c



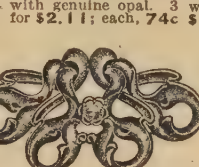
No. 4F06159 Set with amethyst. 3 for \$1.71; each, 60c



No. 4F06166 Gold filled, bright polish, signet style. Each.....\$0.78
3 for.....2.22
2½¢ per letter extra for engraving; 35¢ extra for 2 or 3-letter monogram if desired.



No. 4F06168 Gold filled, bright polish, signet style. Each.....\$0.70
3 for.....1.99
2½¢ extra for engraving; 1 or 2 letters, script style.



No. 4F06170 Gold filled, bright polish, genuine opal set. 3 for \$2.14; each, 75c



No. 4F06171 Set with imitation sapphire. 3 for \$1.86; each, 65c



No. 4F06172 Gold filled, rose Roman yellow finish, genuine pearl baroque set. 3 for \$0.89
3 for.....2.54



No. 4F06174 Gold filled, bright polish, Roman yellow finish, ruby doublet center. Each \$0.90
3 for.....2.28



No. 4F06176 Gold filled, hard enamel natural colors Roman yellow satin finish edge, pearl set. 3 for \$2.14; each 75c



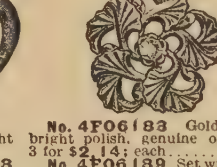
No. 4F06180 Gold filled, bright polish, rose Roman satin finish flower, genuine pearl baroque set. Each.....\$0.80
3 for.....2.28



No. 4F06182 Gold filled, rose Roman yellow finish, genuine pearl baroque set. Each.....\$1.10
3 for.....3.14



No. 4F06186 Gold filled, bright polish. Each.....\$0.38
3 for.....1.08



No. 4F06188 Gold filled, bright polish, genuine opal set. 3 for \$2.14; each, 75c



No. 4F06189 Set with ruby doublet. 3 for \$1.64; each, 58c



No. 4F06190 Gold filled, rose Roman yellow finish, genuine pearl baroque sets. Each.....\$1.10
3 for.....3.14



No. 4F06192 Gold filled, Roman yellow and green gold finish, ruby set eyes. Each.....\$0.60
3 for.....1.71



No. 4F06194 Gold filled, rose Roman yellow finish, amethyst set. Each.....\$0.60
3 for.....1.71



No. 4F06196 Gold filled, bright polish, ruby set. Each.....\$0.65
3 for.....1.86



No. 4F06197 Solid gold front, Roman and bright finish, engraved. 3 for \$2.71; each, 95c



No. 4F06198 Gold filled, bright polish, imitation diamond and amethyst set. 3 for \$3.13; ea. \$1.10



No. 4F06199 Gold filled, Roman yellow, satin finish back, hard enamel front, pearl set. Each.....\$1.18
3 for.....3.36



No. 4F06200 Solid gold front, bright polish, set with 17 garnets. 3 for \$3.36; each.....\$1.18



No. 4F06200 Solid gold front, bright polish, set with 17 garnets. 3 for \$3.36; each.....\$1.18

FOR CHEAP BROOCHES THAT WE DO NOT GUARANTEE, FROM 9 TO 21 CENTS, SEE PAGE 93.

Ladies' Fancy Solid Gold Brooches and Pendants.

eastern markets. Every brooch is guaranteed to be solid gold through and through, including catch, pin and joint. Brooches sent by mail, postage extra, 2 cents; registered mail, 8 cents extra.

Illustrations show exact size. Where noted brooches can be used as pendants to hang on neck chains. The brooches illustrated have been selected as the best possible values in the latest and best designs from the most representative manufacturers in the



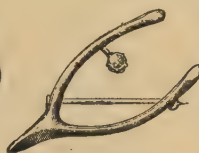
No. 4F06501
Bright polish.
Price, ea. \$1.32
3 for. 3.57



No. 4F06503
Roman yellow satin finish, set with genuine pearl.
Price, ea. \$1.42
3 for. 3.84



No. 4F06505
Bright polish, set with genuine pearl.
Price, ea. \$1.54
3 for. 4.16



No. 4F06507
Bright polish, set with genuine opal.
Price, each. \$1.68
3 for. 4.54



No. 4F06509
Bright polish.
Price, each. \$1.72
3 for. 4.65



No. 4F06511
Roman yellow satin finish, set with genuine pearl.
Price, each. \$1.74
3 for. 4.70



No. 4F06513
Rose Roman yellow finish, set with genuine pearl.
Price, each. \$1.75
3 for. 4.73



No. 4F06515
Bright polish.
Price, each. \$1.80
3 for. 4.86



No. 4F06517
Bright polish, set with ruby doublet.
Price, each. \$1.82
3 for. 4.92



No. 4F06519
Bright and Roman yellow finish, set with genuine pearl.
Price, each. \$1.83
3 for. 4.95



No. 4F06521
Roman yellow, satin finish, set with genuine pearl.
Price, ea. \$1.84
3 for. 4.97



No. 4F06523
Bright polish and chased effect, set with ruby doublet.
Price, each. \$1.85
3 for. 5.00



No. 4F06525
Bright polish, hand chased.
Price, each. \$1.87
3 for. 5.05



No. 4F06527
Roman yellow, satin finish, set with genuine opal.
Price, each. \$1.88
3 for. 5.08



No. 4F06529
Rose Roman yellow finish, set with genuine pearl.
Price, each. \$1.89
3 for. 5.11



No. 4F06531
Roman yellow finish.
Price, each \$2.00
3 for. 5.40



No. 4F06533
Bright polish, set with ruby doublet.
Price, ea. \$1.90
3 for. 5.13



No. 4F06535
Fancy colored leaves, set with ruby, doublet and genuine pearls.
Price, ea. \$2.05
3 for. 5.54



No. 4F06537
Bright polish, set with genuine pearl.
Price, each. \$2.05
3 for. 5.54



No. 4F06538
Roman yellow finish, hand chased, set with ruby doublet.
Price, each. \$2.08
3 for. 5.62



No. 4F06540
Bright polish, set with genuine opal.
Price, each. \$2.08
3 for. 5.65



No. 4F06542
Bright finish, set with genuine pearl.
Price, each. \$2.10
3 for. 5.67



No. 4F06544
Rose Roman yellow finish, set with genuine opal.
Price, ea. \$2.10
3 for. 5.67



No. 4F06546
Brooch or pendant, bright polish, set with genuine opal.
Price, each. \$2.25
3 for. 6.00



No. 4F06548
Bright polish, set with ruby doublet.
Price, each. \$2.30
3 for. 6.21



No. 4F06550
Bright polish and green colored leaves, set with ruby doublet.
Price, each. \$2.40
3 for. 6.48



No. 4F06552
Rose Roman yellow finish, set with genuine pearls.
Price, each. \$2.43
3 for. 6.57



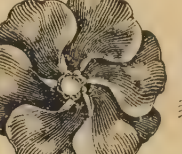
No. 4F06554
Bright polish, set with almandine and genuine pearls.
Price, each. \$2.60
3 for. 7.02



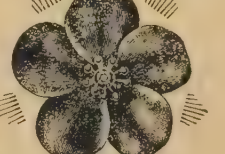
No. 4F06556
Roman yellow finish, set with genuine pearl.
Price, each. \$2.65
3 for. 7.16



No. 4F06558
Bright polish, set with genuine pearl.
Price, each. \$2.65
3 for. 7.16



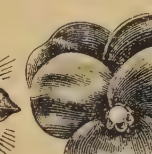
No. 4F06560
Brooch or pendant, hand chased, Roman finish, set with genuine rose diamond.
Price, ea. \$2.70
3 for. 7.29



No. 4F06562
Brooch or pendant, hand chased, Roman finish, set with genuine diamond.
Price, each. \$2.70
3 for. 7.29



No. 4F06566
Rose Roman yellow finish, set with genuine pearls.
Price, ea. \$3.10
3 for. 8.37



No. 4F06568
Hand chased, Roman yellow finish, set with ruby doublet and genuine pearls.
Price, each. \$3.25
3 for. 8.78



No. 4F06570
Brooch or pendant, rose Roman yellow color, set with genuine garnet.
Price, each. \$3.35
3 for. 9.05



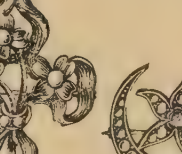
No. 4F06571
Rose Roman yellow finish, genuine pearl sets, can be used for chatelette.
Price, each. \$3.40
3 for. 9.18



No. 4F06572
Bright finish, set with opal and genuine pearls.
Price, ea. \$3.45
3 for. 9.32



No. 4F06574
Bright finish, set with opal and genuine pearls.
Price, ea. \$3.75
3 for. 10.13



No. 4F06576
Rose Roman yellow finish, set with genuine opals.
Price, each. \$3.85
3 for. 10.40



No. 4F06578
Rose Roman yellow finish, set with genuine pearls.
Price, ea. \$3.90
3 for. 10.53



No. 4F06580
Bright polish and fancy colored leaves, set with genuine pearls.
Price, ea. \$4.05
3 for. 10.94



No. 4F06582
Bright polish, set with genuine pearls.
Price, each. \$4.10
3 for. 11.07



No. 4F06584
Bright polish and green colored leaves, set with genuine pearls.
Price, each. \$4.50
3 for. 12.15



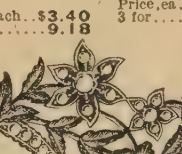
No. 4F06586
Bright finish, set with opal and genuine pearls.
Price, each. \$4.50
3 for. 12.15



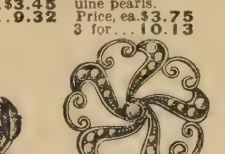
No. 4F06588
Bright finish, set with genuine Bohemian garnets.
Price, each. \$4.50
3 for. 12.15



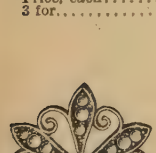
No. 4F06590
Bright finish, set with genuine Bohemian garnets.
Price, each. \$4.50
3 for. 12.15



No. 4F06592
Bright polish, set with genuine pearls.
Price, ea. \$4.60
3 for. 12.15



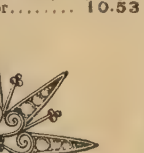
No. 4F06594
Bright polish and hand chased leaves, set with genuine pearls.
Price, ea. \$4.65
3 for. 12.15



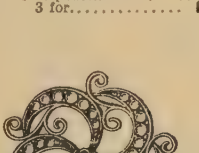
No. 4F06596
Bright finish, set with genuine Bohemian garnets.
Price, each. \$4.65
3 for. 12.15



No. 4F06598
Bright finish, set with genuine Bohemian garnets.
Price, each. \$4.65
3 for. 12.15



No. 4F06599
Bright finish, set with genuine Bohemian garnets.
Price, each. \$4.65
3 for. 12.15



No. 4F06600
Bright finish, set with genuine Bohemian garnets.
Price, each. \$4.65
3 for. 12.15



No. 4F06601
Bright finish, set with genuine Bohemian garnets.
Price, each. \$4.65
3 for. 12.15



No. 4F06602
Bright finish, set with genuine Bohemian garnets.
Price, each. \$4.65
3 for. 12.15



No. 4F06603
Bright finish, set with genuine Bohemian garnets.
Price, each. \$4.65
3 for. 12.15



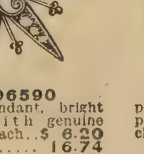
No. 4F06604
Bright finish, set with genuine Bohemian garnets.
Price, each. \$4.65
3 for. 12.15



No. 4F06605
Bright finish, set with genuine Bohemian garnets.
Price, each. \$4.65
3 for. 12.15



No. 4F06606
Bright finish, set with genuine Bohemian garnets.
Price, each. \$4.65
3 for. 12.15



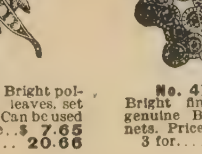
No. 4F06607
Bright finish, set with genuine Bohemian garnets.
Price, each. \$4.65
3 for. 12.15



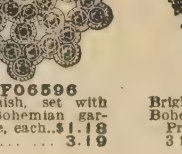
No. 4F06608
Bright finish, set with genuine Bohemian garnets.
Price, each. \$4.65
3 for. 12.15



No. 4F06609
Bright finish, set with genuine Bohemian garnets.
Price, each. \$4.65
3 for. 12.15



No. 4F06610
Bright finish, set with genuine Bohemian garnets.
Price, each. \$4.65
3 for. 12.15



No. 4F06611
Bright finish, set with genuine Bohemian garnets.
Price, each. \$4.65
3 for. 12.15



No. 4F06612
Bright finish, set with genuine Bohemian garnets.
Price, each. \$4.65
3 for. 12.15

HIGHEST GRADE, EXTRA HEAVY, 14-KARAT SOLID GOLD, GENUINE STONE SET BROOCHE.

EACH BROOCH IS GUARANTEED SOLID 14-KARAT GOLD, genuine, highest possible workmanship, setting and general finish. The settings are extra heavy and all stones are safely and firmly set. The patterns shown are the very latest in

jewelry designs, the same high class jewelry found only in Chicago and New York jewelry stores.

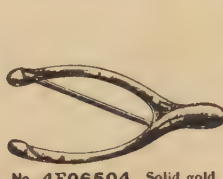
Any one of these brooches can be sent by mail to any part of the United States for 8 cents and for 8 cents extra (10 cents in all) any brooch can be sent by registered mail.



No. 4F06500 Solid gold, 14-karat, Roman yellow satin finish. Price, each... \$1.20
3 for... \$3.24



No. 4F06502 Solid gold, 14-karat, Roman yellow satin finish. Price, each... \$1.85
3 for... \$5.00



No. 4F06504 Solid gold, 14-karat, Roman yellow satin finish. Price, each... \$2.50
3 for... \$6.75



No. 4F06506 Solid gold, 14-karat, fancy brooch or chatelette for watch. Roman yellow satin finish. Set with genuine pearl. Price, each... \$2.75
3 for... \$7.43



No. 4F06508 Solid gold, 14-karat, Roman yellow satin finish wreath, set with genuine pearls. Price, each... \$2.85
3 for... \$7.76



No. 4F06510 Solid gold, 14-karat, mourning pin, hard black enamel, set with genuine pearls. Price, each... \$3.00
3 for... \$8.10



No. 4F06512 Solid gold, 14-karat, English polish, bright finish watch chatelette or brooch. Price, each... \$3.19
3 for... \$8.39



No. 4F06514 Solid gold, 14-karat, bright finish, with hard enameled flower in colors, genuine pearl center. Price, each... \$3.15
3 for... \$8.51



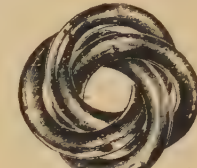
No. 4F06516 Solid gold, 14-karat, Roman yellow satin finish, set with genuine pearls. Price, each... \$3.35
3 for... \$9.05



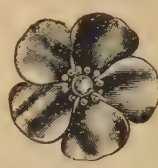
No. 4F06518 Solid gold, 14-karat, Roman yellow satin finish. Price, each... \$3.65
3 for... \$9.86



No. 4F06520 Solid gold, 14-karat, bright finish, beaded border. Price, each... \$3.75
3 for... \$10.13



No. 4F06522 Solid gold, 14-karat, Roman yellow satin finish. Price, each... \$4.20
3 for... \$11.34



No. 4F06524 Solid gold, 14-karat, fancy flower brooch, Roman yellow satin finish, genuine pearl set. Price, each... \$4.20
3 for... \$11.34



No. 4F06526 Solid gold, 14-karat, bright finish, set with genuine pearls. Price, each... \$4.28
3 for... \$11.56



No. 4F06528 Solid gold, 14-karat, bright finish, set with genuine pearls. Price, each... \$4.29
3 for... \$13.23



No. 4F06530 Solid gold, 14-karat, mourning brooch, hard black enameled. Price, each... \$5.00
3 for... \$13.50



No. 4F06532 Solid gold, 14-karat, fancy knot, hand chased, Roman yellow satin finish, large genuine pearl. Price, each... \$5.25
3 for... \$14.18



No. 4F06534 Solid gold, 14-karat, bright finish, genuine pearl set. Price, each... \$5.50
3 for... \$14.85



No. 4F06536 Solid gold, 14-karat, bright finish, large genuine pearl. Price, each... \$16.20
3 for... \$48.00

SEE WHAT IS YOURS
FREE
ON THE FIRST PAGES WHEN
YOU BUY FROM US.

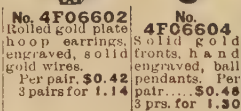
WE WILL SEND YOU A
**PROFIT SHARING
CERTIFICATE.**

FINEST QUALITY ROLLED GOLD PLATE AND SOLID GOLD EARRINGS AND DROPS.

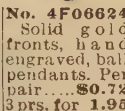
POSTAGE EXTRA, 2 CENTS. REGISTERED MAIL, 8 CENTS EXTRA.



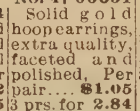
No. 4F06600 Rolled gold plate hoop earrings, engraved, solid gold wires. Per pair... \$3.30
3 prs. for... \$9.00



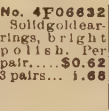
No. 4F06602 Rolled gold plate hoop earrings, engraved, solid gold wires. Per pair... \$0.42
3 prs. for... \$1.14



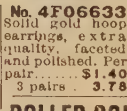
No. 4F06604 Solid gold hoop earrings, hand engraved, ball pendants. Per pair... \$0.46
3 prs. for... \$1.30



No. 4F06624 Solid gold hoop earrings, extra quality, faceted and polished. Per pair... \$0.72
3 prs. for... \$1.05



No. 4F06631 Solid gold hoop earrings, extra quality, faceted and polished. Per pair... \$1.05
3 prs. for... \$2.84



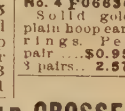
No. 4F06632 Solid gold hoop earrings, extra quality, faceted and polished. Per pair... \$1.40
3 prs. for... \$3.78



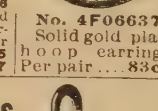
No. 4F06633 Solid gold hoop earrings, extra quality, faceted and polished. Per pair... \$0.93
3 prs. for... \$2.52



No. 4F06634 Solid gold hoop earrings, extra quality, faceted and polished. Per pair... \$0.63
3 prs. for... \$1.71



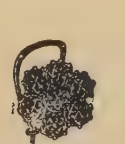
No. 4F06635 Solid gold hoop earrings, extra quality, faceted and polished. Per pair... \$0.95
3 prs. for... \$2.57



No. 4F06637 Solid gold hoop earrings, extra quality, faceted and polished. Per pair... \$0.83
3 prs. for... \$2.30



No. 4F06640 Solid gold, pearl center, set with 7 genuine Bohemian garnets. Per pair... \$0.95
3 prs. for... \$2.57



No. 4F06654 Solid gold, fancy cup set, genuine pearl set. Per pair... \$1.52
3 prs. for... \$4.11



No. 4F06664 Solid gold, plain polished ball. Per pair... \$1.18
3 prs. for... \$3.19



No. 4F06672 Solid gold, set with 12 rhinestones, one turquoise. Per pair... \$3.22
3 prs. for... \$8.70



No. 4F06684 Solid gold, plain setting, set with pearls. Per pair... \$1.13
3 prs. for... \$3.06



No. 4F06688 Solid gold, plain setting, set with pearls. Per pair... \$1.13
3 prs. for... \$3.06



No. 4F06708 Rolled gold plate, set with pearls. Price, each... \$1.30
3 prs. for... \$3.71



No. 4F06709 Solid gold, set with pearls. Price, each... \$1.30
3 prs. for... \$3.71



No. 4F06711 Fine solid gold, set with pearls. Price, each... \$1.30
3 prs. for... \$3.71



No. 4F06716 Solid gold, front, fancy engraved, satin finish. Price, each... \$2.06
3 prs. for... \$5.76

ROLLED GOLD PLATE AND SOLID GOLD CROSSES.

SOLID SILVER, GOLD FILLED, ROLLED GOLD PLATE AND SOLID GOLD CROSSES.

Illustrations Show
Exact Size.

For cheap Crosses that we do not guarantee, see pages 96 and 97.



No. 4F06712 Gold filled cross, set with imitation pearls and ruby center. The latest idea, very fashionable. Each... \$0.90
3 for... \$2.43



No. 4F06714 Gold filled, set with almandines and 1 brilliant. Each... \$0.85
3 for... \$2.30



No. 4F06717 Solid gold, very massive, bright polish, hand engraved. Price, each... \$1.39
3 for... \$3.97



No. 4F06719 Fine solid gold, fancy engraved, satin finish. Price, each... \$1.40
3 for... \$3.78



No. 4F06720 Solid silver. Price, each... \$0.54
3 for... \$1.56



No. 4F06722 Gold filled, bright burnished. Price, each... \$0.26
3 for... \$0.78



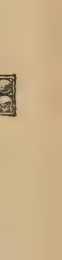
No. 4F06724 Solid gold. Price, each... \$1.37
3 for... \$3.70



No. 4F06728 Solid silver. Price, each... \$0.81
3 for... \$2.43



No. 4F06740 Gold filled cross, Roman yellow finish, hand engraved, set with amethysts. Price, each... \$1.75
3 for... \$5.13



No. 4F06744 Gold filled cross, Roman yellow finish, set with rubies and pearls. Price, each... \$2.13
3 for... \$5.76

POSTAGE
ON CROSSES,
3 CENTS
EXTRA; IN-
SURANCE
OR REGIS-
TRY EXTRA

SPECIAL VALUES IN GOLD PLATED JEWELRY.

A GROWING DEMAND from clothing stores, furnishing goods stores, dry goods stores, traders and others for a grade of gold plated jewelry such as is commonly sold by retail clothiers and dry goods merchants, has induced us to add the following special lines of gold plated jewelry, to our already big line of the highest grade gold plated, gold filled and solid gold jewelry.

THERE IS A GREAT DEMAND among our millions of customers, those who buy for their own use, as well as those who buy to sell again, for a dependable quality of gold plated jewelry that can be sold at a fraction of the price we are compelled to ask for the highest grades of gold plated and gold filled and solid gold jewelry, such as is shown in the other pages of this catalogue.

TO SUPPLY THIS DEMAND, on the following pages we show a variety of jewelry in the very latest styles and patterns which we offer at the lowest price at which any dependable grade of gold plated jewelry can possibly be offered, and at prices very much lower than the same grade of jewelry is or has ever been offered by any other house in any quantity.

THE SPECIAL GOLD PLATED JEWELRY which we offer on the following pages is not to be compared with any of the cheap electro plated jewelry that is so widely advertised and sold by cheap jewelry houses, peddlers, etc. Every piece of jewelry illustrated is well made and beautifully finished, all nicely gold plated, highly polished and finished, and has all the appearance of the higher grade of gold plated and gold filled jewelry which sells at several times the price we ask.

SPECIAL OPPORTUNITY FOR DEALERS, JEWELERS, CLOTHIERS, GENERAL STORES, TRADERS AND OTHERS TO BUY IN QUANTITIES AT HERETOFORE UNHEARD OF LOW PRICES.

WE ARE SELLING THIS JEWELRY AT PRICES MUCH LOWER than the same grade of jewelry was ever sold by any manufacturer or wholesale dealer. At our special prices you can supply your wants at a much lower cost than you have ever before been able to buy. If you have a general store or are engaged in the clothing, dry goods or furnishing goods business and do not carry a stock of jewelry, we especially urge that you order a small assortment selected from the following pages. We will guarantee you will find the goods the very latest style, gold plated goods that will give satisfaction, an assortment of gold plated jewelry that will find ready sale with your trade and at prices from three to five times the price you pay us. If you don't carry jewelry, put in a little stock, if only an assortment of \$5.00 or \$10.00, and you will be surprised how rapidly these goods will sell. A \$10.00 assortment at our prices, as selected from these pages, would, at average retail prices, bring \$50.00 to \$75.00, and we are sure if you make the start you will in time carry a liberal stock and add greatly to your profit by the small investment made.

DEALERS AND TRADERS are especially urged to make up a small order of this popular priced gold plated jewelry, as selected from these pages. Make up a \$5.00 assortment, if you please, and the shrewd peddler or trader will be able to sell the lot for at least \$25.00.

WHILE THE VERY LOW PRICES at which we sell this popular grade of gold plated jewelry will attract thousands of our customers, who may wish to buy one item for their own use, the prices we offer enable you to buy for 10 or 15 cents, one article for which you would have to pay at retail from 25 cents to \$1.00. This grade of gold plated jewelry is offered especially to supply the retail jeweler, the peddler and the trader who wishes to buy in dozen lots and take advantage of our very low prices, prices much lower than were ever before quoted on this grade of goods.

REMEMBER, WE ACCEPT NO ORDER FOR LESS THAN 50 CENTS. If less than 50 cents, select enough more needed jewelry or other merchandise to make your order amount to 50 cents or more.

THIS IS THE EXACT SAME GRADE of gold plated jewelry as you will find in the best dry goods stores as well as in many of the most representative retail jewelry stores. For example, the cuff buttons and cuff links which we offer at from 10 to 20 cents each (special prices in dozen lots), are the exact same links and buttons that retail generally at from 25 to 50 cents per pair. The handsome, new style brooches which we offer at 10 to 25 cents are the exact same style and grade of gold plated goods that retail generally at 25 cents to \$1.00. The stick pins, scarf pins and other pieces of gold plated jewelry shown in this line, which we offer at 10 to 20 cents (special prices per dozen quantities), are the exact same goods that retail everywhere at from 25 to 50 cents each. The chains which we show in a big variety, at prices ranging from 10 to 50 cents each (special prices in dozen quantities), are the exact same new, late style goods that are retailed generally at from 50 cents to \$1.50.

WHILE WE DO NOT GUARANTEE THE WEARING QUALITIES of this grade of jewelry, as before stated, it is the exact same grade of gold plated jewelry that is sold largely by dealers under one, two and three year guarantees at from two to ten times the price we ask. The length of time any piece of this jewelry will wear without the gold wearing off and without tarnishing or discoloring depends on the kind of wear the piece of jewelry gets. For example, a scarf pin, brooch, charm or cuff button will wear much longer than a ring. Every piece we offer will give the best of satisfaction and we guarantee it the equal of any gold plated jewelry retailed generally at from two to five times the price we ask.

YOU WILL NOTE UNDER EACH ARTICLE OF JEWELRY we quote the single price, also the price per one-half dozen and the price per dozen, making a special price where orders are placed for dozen lots, and in ordering a dozen you are at liberty to assort the dozen. For example, if you are selecting cuff buttons and wish to take advantage of our dozen price you can make up the dozen by selecting one or two of each number at the same price. For instance, there may be one-half dozen numbers that sell at \$1.50 a dozen, in which case you are at liberty to select two of each number and get the benefit of the dozen price. In this way it gives the dealer, the peddler or the trader an opportunity to get together a very attractive assortment of the showiest cheap gold plated jewelry made for a very small investment. Just a few dollars, \$5.00 to \$10.00, would make up an assortment of jewelry that would prove very attractive in any clothing store, dry goods store, general store or in the stock of any peddler or trader.

REMEMBER, THESE ARE BEAUTIFUL GOODS, handsomely finished and highly polished, all gold plated, the same grade of latest style goods as is handled usually by the retail clothing trade and dry goods trade, but none of this jewelry is guaranteed by us, nor will it be replaced or repaired by us after being worn except when otherwise specified. We will fill any order for this jewelry, sending it to anyone with the understanding and agreement that if it isn't perfectly satisfactory when received, it can be returned to us at our expense, and the money sent us will be immediately refunded, together with any express charges paid by the customer, but after the jewelry has been worn, used or carried in stock, or offered for sale, it is not returnable to us and no repairs will be made on it by us. If you wish to buy jewelry which is guaranteed to wear for years you should select the higher grade gold plated, gold filled and solid gold jewelry shown in this catalogue.

If you wish to buy an item of jewelry for your own use, the price of which is less than 50 cents, select enough more needed jewelry or other merchandise to make your order amount to 50 cents or more.

Collar Button Price List, No. 4F15000 to No. 4F15100.

To order correctly, give catalogue number for shape wanted and letter as shown for quality and style desired.

	Price for 1 Dozen only	Price for 1/2 Gross only	Price per Gross, for 1 Gross or more
A Gold plated top, post and bottom.....	\$0.18	\$1.05	\$2.00
B Gold plated, with pearl bottom.....	.28	1.58	3.00
C Gold plated, with celluloid bottom.....	.18	1.05	2.00
D Second quality, rolled gold plated top, post and bottom.....	.36	2.10	4.00
E Second quality, rolled gold plated, with pearl bottom.....	.39	2.23	4.25
F Second quality, rolled gold plated, with celluloid bottom.....	.36	2.10	4.00
G First quality, rolled gold plated top, post and bottom.....	.59	3.94	7.50
H First quality, rolled gold plated, with pearl bottom.....	.73	4.20	8.00
I First quality, rolled gold plated, with celluloid bottom.....	.69	3.94	7.50



No. 4F15000
Large size
pointer.



No. 4F15010
Narrow shape
pointer.



No. 4F15020
Small size
pointer.



No. 4F15030
Large size
lever.



No. 4F15040
Medium size
lever.



No. 4F15050
Tall flat top
post.



No. 4F15060
Medium flat top
post.



No. 4F15070
Medium size ball
top.



No. 4F15080
Large size ball
top.



No. 4F15090
Wedge shape,
large size, solid
post.



No. 4F15100
Wedge shape,
small size, solid
post.

Collar Button Sets, Consisting of Two Lever, One Ball Top and One Pointer.

No. 4F15110

Collar Button Set Price List.

To order correctly, give catalogue number of set and letter for quality desired.

	Price for 1 Dozen only	Price for 1/2 Gross only	Price for 1 Gross or more
A Gold plated top post and bottom.....	\$0.72	\$4.20	\$8.00
B Gold plated top post, pearl bottom.....	1.12	6.32	12.00
C Gold plated top post, celluloid bottom.....	.72	4.20	8.00
D Second quality rolled gold plated top post and bottom.....	1.44	8.40	16.00
E Second quality rolled gold plated top post with pearl bottom.....	1.56	8.92	17.00
F Second quality rolled gold plated top post with celluloid bottom.....	1.44	8.40	16.00
G First quality rolled gold plated top post and bottom.....	2.76	15.76	30.00
H First quality rolled gold plated top post with pearl bottom.....	2.93	16.80	32.00
I First quality rolled gold plated top post with celluloid bottom.....	2.76	15.76	30.00



No. 4F15110
COLLAR AND CUFF SETS.



No. 4F15180
Bone collar button,
one piece.
One dozen.....50c
One gross.....50c



No. 4F15190
Bone collar button,
one piece.
One dozen.....6c
One gross.....6c



No. 4F15200
Pearl collar button,
one piece.
One dozen...46c



No. 4F15210
Pearl collar button,
one piece.
One dozen...42c



No. 4F15220
Pearl collar button,
one piece.
One dozen...52c

For a Complete Line of High Grade Gold Filled and Solid Gold Collar Buttons, see page 81.

A
B
C
D
E
F
G
H
I

No. 4F15120
Separable, en-
graved top, solid
silver bottom.
One dozen..\$0.69
Half gross.. 3.94
One gross.. 7.50

No. 4F15130
Separable, celluloid
top, solid bottom, fancy
stone set.
One dozen..\$0.48
Half gross.. 2.70
One gross.. 5.25

No. 4F15140
Separable, pearl
setting, celluloid
bottom.
One dozen..\$0.58
Half gross.. 3.35
One gross.. 6.38



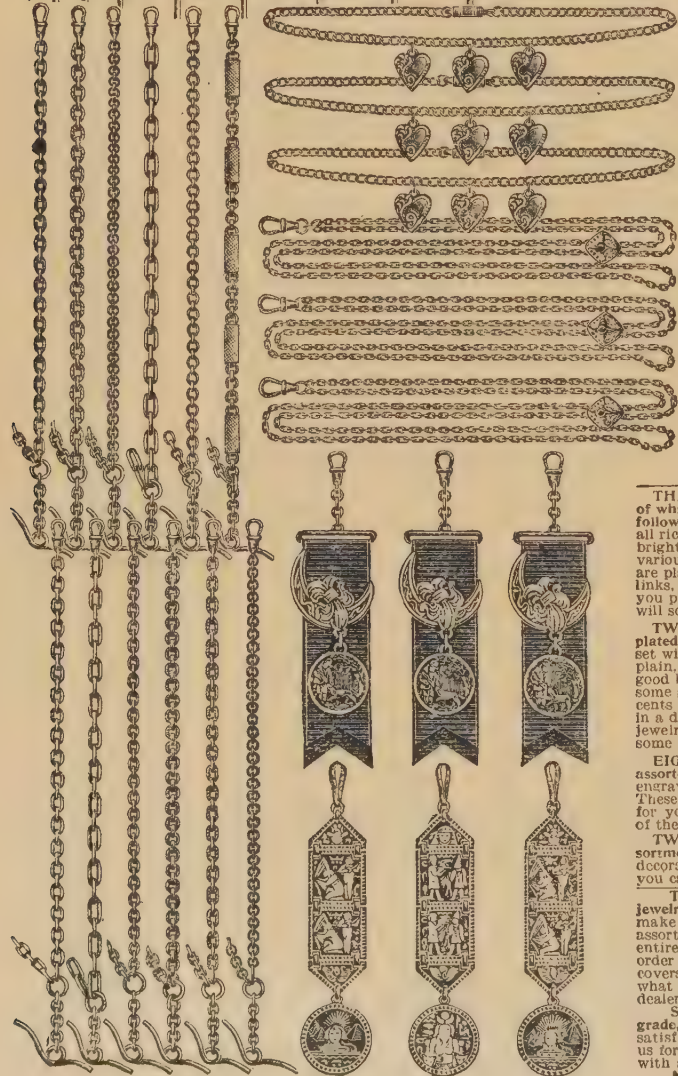
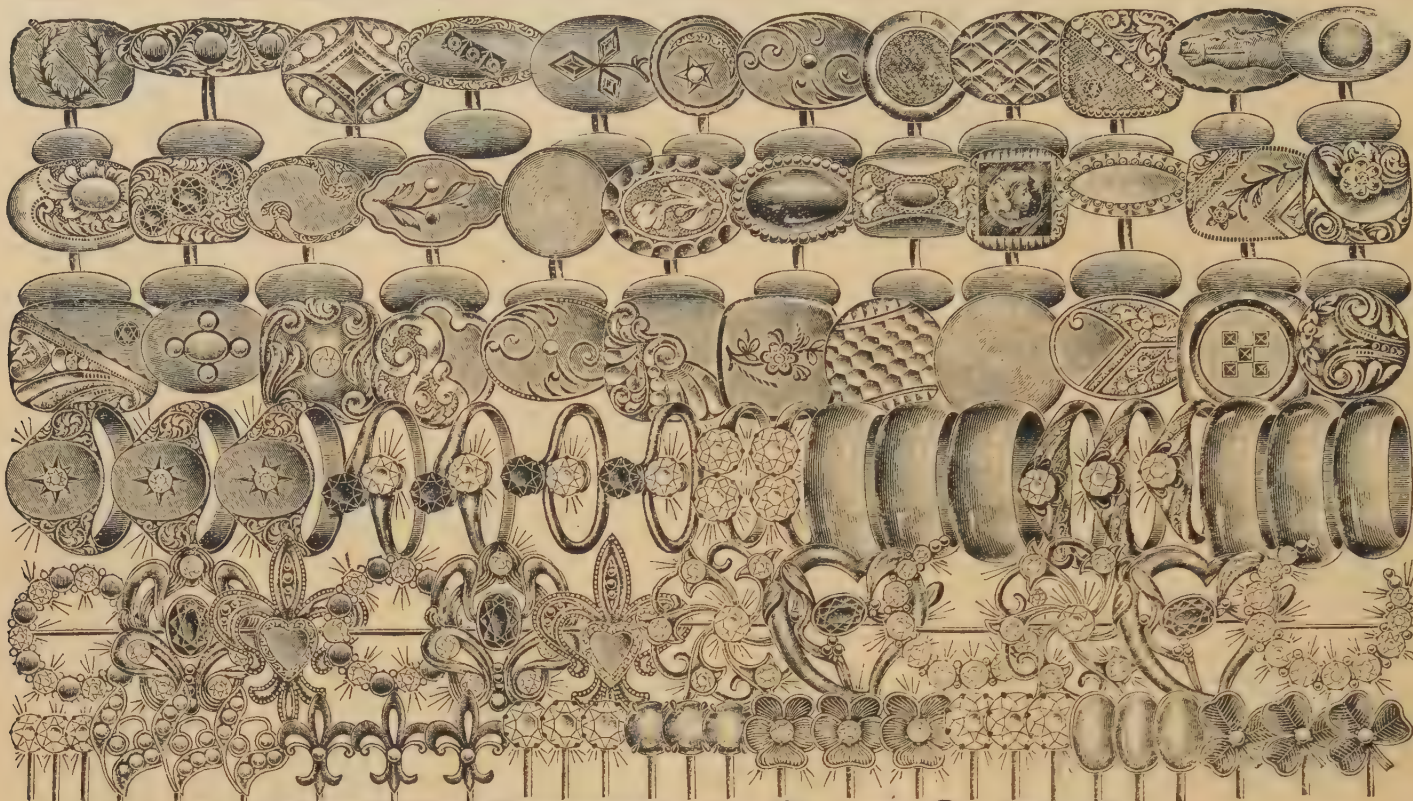
No. 4F15150
Separable, rhinestone, pearl set
top, celluloid bottom.
One dozen..\$0.58
Half gross.. 3.35
One gross.. 6.38



No. 4F15160
Separable, rhinestone, pearl set
top, celluloid bottom.
One dozen..\$0.48
Half gross.. 2.76
One gross.. 5.25



No. 4F15170
Separable, rhinestone set, pearl
bottom.
One dozen..\$0.58
Half gross.. 3.35
One gross.. 6.38



\$12.87

WONDERFUL JEWELRY ASSORTMENT OF 141 PIECES.

MENTION SPECIAL OFFER No. 4F15225, ENCLOSE \$12.87, and we will send you this enormous assortment of fine gold plated jewelry, 141 pieces in all, a big assortment for a retail dealer, a jewelry merchant, general store, peddler or trader. If you have any ability at all in buying and selling or in trading you can dispose of this big assortment of gold plated jewelry, 141 pieces, easily within a week for from \$25.00 to \$75.00. You can make a profit of \$25.00 to \$50.00 in a week's time by disposing of this jewelry in your immediate neighborhood. Such an assortment of fancy gold plated, engraved, ornamented and elaborately set gold plated jewelry as was never before offered at anything like the price. It's an ideal big assortment for traders, peddlers, money makers of all kinds. It's an assortment that gives a young man an opportunity to make a start in business, a vast variety, 141 pieces, a chance to get your money back in a day and still have a liberal stock of jewelry left to sell for your profit.

THIS BIG ASSORTMENT OF 141 PIECES, all of which we furnish for only \$12.87, comprises the following: 24 pairs of handsome link cuff buttons, all rich gold plated, assorted, no two pairs alike, bright, polished, engraved, embossed, set with various fancy stones and mother of pearl. They are plain and engraved, a good liberal stock of cuff links, 24 pairs, no two pairs alike. Sell them, if you please, at from 25 cents to \$1.00 a pair, and you will soon get back all the money you have paid us.

TWELVE PAIRS OF CUFF BUTTONS, gold plated, bright polished, engraved raised, ornamented, set with various fancy stones and mother of pearl; plain, engraved and embossed, no two pairs alike, a good big assortment, all the very latest style, handsome gold plated. You can sell them at from 25 cents to \$1.00 per pair. You get your money back in a day or two and will be left with a big stock of jewelry on hand, jewelry that will pay you a handsome profit.

EIGHTEEN GOLD PLATED FINGER RINGS, assorted sizes and assorted patterns, bright polished, engraved and plain, set with various fancy stones. These rings will sell readily for enough to repay you for your entire purchase and leave you the balance of the jewelry.

TWELVE GOLD PLATED BROOCHES, a fine assortment, bright polished, engraved, embossed and decorated, set with fancy stones. These are brooches you can sell at 50 cents to \$1.00 each. You can sell

all the brooches for about enough to pay for the entire assortment of 141 pieces which we furnish you. TWENTY-SEVEN FANCY GOLD PLATED SCARF PINS, Enameled, bright polished in Roman yellow finish, set with various stones, a beautiful assortment of gent's fine scarf pins, scarf pins you can sell at 25 cents to \$1.00 each.

TWELVE GENT'S GOLD PLATED VEST CHAINS. All new up to date patterns, bright polished, with bar, toggle and swivel, regular 12-inch length. Want of space compels us to use a very small picture of these chains. You can easily sell these gold plated chains for enough to pay for entire assortment we send you.

THREE LADIES' GOLD PLATED, BRIGHT POLISHED NECK CHAINS, 13 inches long. These are new 1907 styles, chains you can easily sell at from 25 cents to \$1.00 each.

THREE LADIES' GOLD PLATED GUARD CHAINS. Very elaborate, new 1907 styles, bright polished, made with fancy set slides, regular 45-inch lengths. You can sell them easily at from \$1.00 to \$2.00 each.

THREE GENTS' FINE SILK FOBS, 6 inches long, made with slide and charm; rose roman yellow finish.

THREE GENTS' EGYPTIAN FOBS, Egyptian finish, 6 inches long.

TWO DOZEN HANDSOME ASSORTED GOLD PLATED COLLAR BUTTONS, full size, gold plated, bright polished, consisting of six pointers, six bull top and twelve levers.

THIS WONDERFUL ASSORTMENT OF 141 pieces of gold filled jewelry, all new 1907 styles, pieces of jewelry that you can sell easily at from 25 cents to \$1.50 each, we offer you for only \$12.87. We can make this especially low price of \$12.87 for these 141 pieces only by your sending for the complete assortment. We cannot divide the assortment or sell any piece or part of it. You must take the entire assortment exactly as illustrated and described, the big outfit of 141 pieces for \$12.87, in order to take advantage of our most extraordinarily low price offer. The special \$12.87 price barely covers the actual cost to us with but our one small percentage of profit added. It's about one-third what these goods would ordinarily wholesale at. You can sell them at one-half the price charged by dealers generally and still make \$25.00 to \$50.00 on the outfit.

SEND US \$12.87, mention Special Offer No. 4F15225, we will send this big outfit of 141 pieces of high grade, new 1907 style jewelry to you with the understanding and agreement that if it isn't perfectly satisfactory, if you are not satisfied when you get it that you can sell it at several times what you pay us for it you can return it to us at our expense, and we will immediately return your money together with any express charges paid by you.


No. 4F15225 Jewelry Assortment, as described above. Price \$12.87

GENTLEMEN'S GOLD PLATED LEVER LINK CUFF BUTTONS.

For a Complete Line of Gold Filled and Solid Gold Link Cuff Buttons, See Pages 81 and 82.

IT-SO-EZIE.

No. 4F15340 It-So-Ezie Combination Button and Cuff Holder. The set consists of four heavy rolled gold plated buttons. The base of the button worn in the cuff is provided with a reliable and durable mechanism for engaging and disengaging the head of the button that is worn in the wristband. The illustrations show the button attached and detached. To release them, tip the top button and they will separate.



ATTACHED

Price, per set \$0.19
6 sets..... 1.05
12 sets..... 1.90



 No. 4F15253 Electro gold plated, bright polish, fancy stone center, lever end cuff links. Per pair...\$0.09 6 pair... .52 12 pair... .99	 No. 4F15277 Gold plated, bright polish, fancy stone set, lever end cuff links. Per pair...\$0.14 6 pair... .30 12 pair... 1.52	 No. 4F15275 Perfectly plain, gold plated, bright polish, lever end cuff links. Per pair...\$0.14 6 pair... .30 12 pair... 1.52	 No. 4F15281 Gold plated, bright polish, raised ornamentation, lever ends. Per pair...\$0.17 6 pair... .97 12 pair... 1.84	 No. 4F15283 Gold plated, bright polish, raised ornamentation, lever end cuff links. Per pair...\$0.17 6 pair... .97 12 pair... 1.84	 No. 4F15238 Electro gold plated, bright polish, lever end cuff links, with imitation fancy stone center. Per pair...\$0.03 6 pair... .46 12 pair... .87	 No. 4F15243 Fire gilt gold plated, bright polish, raised ornamentation, lever end cuff links. Per pair...\$0.08 6 pair... .46 12 pair... .87	 No. 4F15252 Electro gold plated, bright polish, lever end cuff links. Per pair...\$0.08 6 pair... .46 12 pair... .87
 No. 4F15327 Gold plated, bright polish, fancy ornamented cuff links, lever ends. Per pair...\$0.21 6 pair... 1.20 12 pair... 2.28	 No. 4F15297 Gold plated, bright polish, raised ornamentation, lever end cuff links. Per pair...\$0.18 6 pair... 1.03 12 pair... 1.96	 No. 4F15299 Gold plated, Roman yellow and bright finish effect, diagonal design, lever end cuff links. Per pair...\$0.18 6 pair... 1.03 12 pair... 1.96	 No. 4F15232 Electro gold plated, bright polish cuff links, imitation fancy stone centers, lever ends. Per pair...\$0.07 6 pair... .40 12 pair... .76	 No. 4F15236 Electro gold plated, bright polish, imitation stone set, lever end cuff links. Per pair...\$0.07 6 pair... .40 12 pair... .76	 No. 4F15270 Electro gold plated, bright polish, lever end, imitation cameo center cuff links. Per pair...\$0.14 6 pair... .80 12 pair... 1.52	 No. 4F15272 Gold plated, bright polish, lever end cuff links. Per pair...\$0.14 6 pair... .80 12 pair... 1.52	 No. 4F15274 Gold plated, bright polish, fancy stone center, lever end cuff links. Per pair...\$0.14 6 pair... .80 12 pair... 1.52
 No. 4F15254 Electro gold plated, fancy stone center, lever end cuff links. Per pair...\$0.09 6 pair... .52 12 pair... .99	 No. 4F15256 Electro gold plated, bright polish, imitation fancy stone centers, lever end cuff links. Per pair...\$0.09 6 pair... .52 12 pair... .99	 No. 4F15262 Electro gold plated, bright polish, fancy stone center, lever end cuff links. Per pair...\$0.11 6 pair... .63 12 pair... 1.20	 No. 4F15266 Gold plated, bright polish, lever end cuff links, set with mother of pearl. Per pair...\$0.12 6 pair... .69 12 pair... 1.31	 No. 4F15268 Electro gold plated, lever end cuff links. Per pair...\$0.13 6 pair... .69 12 pair... 1.41	 No. 4F15286 Dumbbell links, blue enameled bell ends, gold plated bar. Per pair...\$0.11 6 pair... .57 12 pair... 1.07	 No. 4F15288 Dumbbell links, white enameled bell ends, gold plated bar mountings. Per pair...\$0.11 6 pair... .57 12 pair... 1.07	 No. 4F15294 Mother of pearl, with gold plated band, lever end cuff links. Per pair...\$0.18 6 pair... 1.03 12 pair... 1.96
 No. 4F15276 Electro gold plated, bright polish, yellow fancy stone set. Per pair...\$0.14 6 pair... .80 12 pair... 1.52	 No. 4F15278 Gold plated, fancy pearl center, with imitation diamond set, lever end cuff links. Per pair...\$0.16 6 pair... .91 12 pair... 1.73	 No. 4F15280 Gold plated, bright polish, lever end cuff links, fancy stone center. Per pair...\$0.17 6 pair... .97 12 pair... 1.84	 No. 4F15282 Gold plated, bright polish, moonstone set, lever end cuff links. Per pair...\$0.17 6 pair... .97 12 pair... 1.84	 No. 4F15284 Gold plated, Roman yellow finish, lever end cuff links. Per pair...\$0.18 6 pair... 1.03 12 pair... 1.96	 No. 4F15292 Gold plated, bright polish, lever end cuff links, fancy variegated colored center, set with imitation diamond. Per pair...\$0.18 6 pair... 1.03 12 pair... 1.96	 No. 4F15308 Gold plated, Roman yellow satin finish, imitation diamond set, lever end cuff links. Very attractive. Per pair...\$0.19 6 pair... 1.08 12 pair... 2.06	 No. 4F15312 Gold plated, Roman yellow finish, lever end cuff links. Per pair...\$0.19 6 pair... 1.08 12 pair... 2.06
 No. 4F15296 Gold plated, bright polish, raised ornamentation, rhinestone set, lever end cuff links. Per pair...\$0.18 6 pair... 1.03 12 pair... 1.96	 No. 4F15298 Plain polished mother of pearl lever end cuff links. Per pair...\$0.18 6 pair... 1.03 12 pair... 1.96	 No. 4F15302 Gold plated, bright polish, lever end cuff links. Per pair...\$0.18 6 pair... 1.03 12 pair... 1.96	 No. 4F15304 Gold plated, bright polish, lever end cuff links, set with fancy stones. Per pair...\$0.18 6 pair... 1.03 12 pair... 1.96	 No. 4F15306 Gold plated, bright polish, imitation diamond set, lever end cuff links. Per pair...\$0.19 6 pair... 1.08 12 pair... 2.06	 No. 4F15314 Mother of pearl, hand carved, gold band, lever end cuff links. Per pair...\$0.19 6 pair... 1.08 12 pair... 2.06	 No. 4F15316 Gold plated, bright polish, imitation diamond set, lever end cuff links. Per pair...\$0.20 6 pair... 1.14 12 pair... 2.17	 No. 4F15318 Gold plated, bright polish, engraved, lever end cuff links. Per pair...\$0.20 6 pair... 1.14 12 pair... 2.17
 No. 4F15316 Gold plated, bright polish, imitation diamond set, lever end cuff links. Per pair...\$0.20 6 pair... 1.14 12 pair... 2.17	 No. 4F15318 Gold plated, bright polish, engraved, lever end cuff links. Per pair...\$0.20 6 pair... 1.14 12 pair... 2.17	 No. 4F15322 Gold plated, bright polish, engraved, lever end cuff links. Per pair...\$0.20 6 pair... 1.14 12 pair... 2.17	 No. 4F15324 Gold plated, bright polish, set with imitation opals, lever end cuff links. Per pair...\$0.20 6 pair... 1.14 12 pair... 2.17	 No. 4F15326 Hand carved, mother of pearl, gold plated band, lever end cuff links. Per pair...\$0.20 6 pair... 1.14 12 pair... 2.17	 No. 4F15328 Gold plated, bright polish, set, lever end cuff links. Per pair...\$0.21 6 pair... 1.20 12 pair... 2.28	 No. 4F15332 Gold plated, bright polish, imitation diamond set, lever end cuff links. Per pair...\$0.21 6 pair... 1.20 12 pair... 2.28	 No. 4F15334 Gold plated, bright polish, cuff links, imitation diamond center, lever ends. Per pair...\$0.22 6 pair... 1.25 12 pair... 2.37

GENTLEMEN'S GOLD PLATED REGULAR STYLE CUFF BUTTONS.

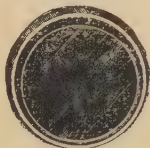
For a complete line of Gold Filled and Solid Gold Cuff Buttons, see pages 81 and 82.



No. 4F15491
Electro gold plated, bright polish, imitation stone set cuff buttons.
Price, per pair... 5c
6 pairs for... 29c
12 pairs for... 55c



No. 4F15492
Fire gilt, gold plated, bright polish, fancy center cuff buttons.
Price, per pair... 6c
6 pairs for... 34c
12 pairs for... 65c



No. 4F15493
Fire gilt, gold plated, bright polish, set with fancy imitation stone.
Price, per pair... 6c
6 pairs for... 34c
12 pairs for... 65c



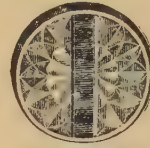
No. 4F15494
Electro gold plated, bright polish, fancy stone set cuff buttons.
Price, per pair... 7c
6 pairs for... 42c
12 pairs for... 76c



No. 4F15496
Gold plated, bright polish, imitation taglio stone set.
Price, per pair... 8c
6 pairs for... 46c
12 pairs for... 87c



No. 4F15497
Electro gold plated, bright polish, fancy stone set cuff buttons.
Price, per pair... 8c
6 pairs for... 46c
12 pairs for... 87c



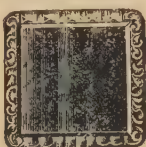
No. 4F15498
Fire gilt, gold plated cuff buttons, imitation fancy stone center.
Price, per pair... 9c
6 pairs for... 51c
12 pairs for... 99c



No. 4F15502
Fire gilt, gold plated, bright polish, fancy stone center.
Price, per pr. \$0.11
6 pairs for... .63
12 pairs for... 1.20



No. 4F15504
Gold plated, fancy raised ornamental work, imitation diamond center.
Price, per pair... \$0.11
6 pairs for... .63
12 pairs for... 1.20



No. 4F15505
Fire gilt, gold plated, bright finish, mother of pearl centers, fancy stone buttons.
Price, per pr. \$0.11
6 pairs for... .63
12 pairs for... 1.20



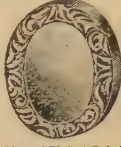
No. 4F15506
Electro gold plated, bright polish, fancy stone set cuff buttons.
Price, per pr. \$0.13
6 pairs for... .74
12 pairs for... 1.41



No. 4F15508
Hand carved, mother of pearl cuff buttons, bright finish, gold plated ornamentation.
Price, per pr. \$0.15
6 pairs for... .86
12 pairs for... 1.64



No. 4F15512
Gold plated, bright polish, engraved cuff buttons.
Price, per pr. \$0.16
6 pairs for... .91
12 pairs for... 1.73



No. 4F15514
Gold plated, bright polish center, Roman yellow border, cuff buttons.
Price, per pr. \$0.16
6 pairs for... .91
12 pairs for... 1.73



No. 4F15515
Gold plated, bright polish, raised ornamentation.
Price, per pr. \$0.16
6 pairs for... .91
12 pairs for... 1.73



No. 4F15516
Gold plated, bright finish cuff buttons, mother of pearl centers with imitation diamond.
Price, per pair \$0.16
6 pairs for... .91
12 pairs for... 1.73



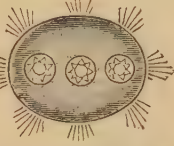
No. 4F15518
Gold plated, bright finish, mother of pearl centers, with imitation diamonds.
Price, per pr. \$0.17
6 pairs for... .97
12 pairs for... 1.84



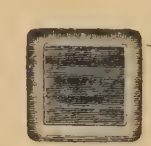
No. 4F15519
Hand carved, mother of pearl cuff buttons.
Price, per pr. \$0.17
6 pairs for... .97
12 pairs for... 1.84



No. 4F15520
Gold plated, bright polish, raised ornamentation, imitation diamond set.
Price, per pr. \$0.18
6 pairs for... 1.03
12 pairs for... 1.96



No. 4F15524
Gold plated, Roman yellow satin finish, set with imitation diamonds.
Price, per pair... \$0.18
6 pairs for... 1.03
12 pairs for... 1.96



No. 4F15522
Gold plated, bright polish cuff buttons, set with genuine tiger eye.
Price, per pr. \$0.18
6 pairs for... 1.03
12 pairs for... 1.96



No. 4F15526
Gold plated, bright polish, imitation diamond set cuff buttons.
Price, per pr. \$0.18
6 pairs for... 1.03
12 pairs for... 1.96



No. 4F15527
Gold plated, bright polish, raised ornamentation.
Price, per pr. \$0.18
6 pairs for... 1.03
12 pairs for... 1.96



No. 4F15530
Hand carved, mother of pearl cuff buttons, bright finish, gold plated ornamentation.
Price, per pr. \$0.19
6 pairs for... 1.09
12 pairs for... 2.06



No. 4F15532
Gold plated, mother of pearl cuff buttons, plain polish, extra fine.
Price, per pr. \$0.20
6 pairs for... 1.14
12 pairs for... 2.17



No. 4F15534
Gold plated, bright polish, fancy mother of pearl center, cuff buttons.
Price, per pr. \$0.20
6 pairs for... 1.14
12 pairs for... 2.17



No. 4F15536
Hand carved, mother of pearl cuff buttons.
Price, per pr. \$0.21
6 pairs for... 1.20
12 pairs for... 2.28



No. 4F15538
Gold plated, bright polish, hand chased cuff buttons.
Price, per pr. \$0.21
6 pairs for... 1.20
12 pairs for... 2.28



No. 4F15542
Gold plated, bright polish, hand chased cuff buttons.
Price, per pr. \$0.21
6 pairs for... 1.20
12 pairs for... 2.28



No. 4F15544
Gold plated, bright polish, raised ornamentation, set with fancy stones.
Price, per pr. \$0.21
6 pairs for... 1.20
12 pairs for... 2.28



No. 4F15545
Gold plated, bright finish, raised ornamentation.
Price, per pr. \$0.22
6 pairs for... 1.25
12 pairs for... 2.37



No. 4F15546
Gold plated, bright finish, raised ornamentation.
Price, per pr. \$0.22
6 pairs for... 1.25
12 pairs for... 2.37

GENTLEMEN'S GOLD PLATED SCARF PINS.

For a complete line of Gold Filled and Solid Gold Scarf Pins, see page 84.



No. 4F15620
Roman finish, imitation pearl.
Price, ea... 5c
12 for... 42c



No. 4F15625
Roman finish, fancy enameled, large imitation diamond.
Price, ea... 5c
6 for... 23c
12 for... 42c



No. 4F15630
Bright finish, set with one large imitation diamond.
Price, ea... 5c
6 for... 23c
12 for... 42c



No. 4F15635
Imitation diamond.
Price, ea... 6c
6 for... 29c
12 for... 54c



No. 4F15645
One imitation diamond.
Price, ea... 6c
6 for... 29c
12 for... 54c



No. 4F15650
Roman color, fancy enameled, one imitation pearl.
Price, ea... 6c
6 for... 29c
12 for... 54c



No. 4F15655
Bright polish, Egyptian pearl.
Price, ea... 7c
6 for... 33c
12 for... 72c



No. 4F15660
Bright finish, imitation pearls.
Price, ea... 7c
6 for... 33c
12 for... 72c



No. 4F15670
Roman finish, fancy enameled, imitation turquoise.
Price, ea... 9c
6 for... 49c
12 for... 95c



No. 4F15677
Bright and Roman finish.
Price, ea... 9c
6 for... 49c
12 for... 95c



No. 4F15678
Roman rose finish.
Price, ea... 9c
6 for... 49c
12 for... 95c



No. 4F15680
Roman gold, enameled, imitation diamond.
Price, ea... 9c
6 for... 49c
12 for... 95c



No. 4F15685
Imitation diamonds and large imitation opal.
Price, ea... 9c
6 for... 49c
12 for... 95c



No. 4F15690
Bright polish, engraved.
Price, ea... 9c
6 for... 49c
12 for... 95c



No. 4F15695
Three Egyptian finish, rhinestone.
Price, ea... \$0.10
6 for... .56
12 for... 1.07



No. 4F15705
Bright finish, fancy enameled.
Price, ea... \$0.10
6 for... .56
12 for... 1.07



No. 4F15710
Bright finish, raised ornamentation, imitation opal.
Price, ea... \$0.10
6 for... .56
12 for... 1.07



No. 4F15711
Roman finish, rhinestone set.
Price, ea... \$0.11
6 for... .59
12 for... 1.13



No. 4F15712
Rose and Roman finish, rhinestone set.
Price, ea... \$0.12
6 for... .62
12 for... 1.17



No. 4F15715
Bright finish, 4 imitation diamonds and Egyptian pearl.
Price, ea... \$0.17
6 for... .88
12 for... 1.67



No. 4F15720
Bright finish, imitation diamond.
Price, ea... \$0.17
6 for... .88
12 for... 1.67



No. 4F15725
Imitation diamonds.
Price, ea... \$0.17
6 for... .88
12 for... 1.67



No. 4F15730
Roman finish, imitation diamond.
Price, ea... \$0.17
6 for... .88
12 for... 1.67



No. 4F15732
Roman yellow finish, rhinestone.
Price, ea... \$0.18
6 for... 1.00
12 for... 1.90



No. 4F15735
Roman finish, imitation diamond.
Price, ea... \$0.18
6 for... 1.00
12 for... 1.90



No. 4F15737
Roman yellow finish, hard enameled.
Price, ea... \$0.18
6 for... 1.00
12 for... 1.90



No. 4F15740
Roman color, imitation diamond.
Price, ea... \$0.18
6 for... 1.00
12 for... 1.90



No. 4F15745
Bright finish, imitation diamond.
Price, ea... \$0.18
6 for... 1.00
12 for... 1.90



No. 4F15750
Imitation diamonds and Egyptian pearl.
Price, ea... \$0.24
6 for... 1.32
12 for... 2.50

GENTLEMEN'S CHAINS AND FOBS.

For a Complete Line of Gentlemen's Fine Gold Filled Vest Chains and Fobs, see pages 55 to 59.



12 inches long. Price, 12 for 90c; 6 for 48c; each.....

No. 4F16055
Gold plated
gentlemen's
vest chain,
bright polish;
.....9c



12 inches long. Price, 12 for \$1.07; 6 for 56c; each.....

No. 4F16070
Gold plated
gentlemen's
vest chain,
bright polish;
.....10c



12 inches long. Price, 12 for \$1.07; 6 for 56c; each.....

No. 4F16075
Gold plated
gentlemen's
vest chain,
bright polish;
.....10c



12 inches long. Price, 12 for \$1.07; 6 for 56c; each.....

No. 4F16080
Gold plated
gentlemen's
vest chain,
bright polish;
.....10c



12 inches long. Price, 12 for \$1.43; 6 for 75c; each.....

No. 4F16105
Gold plated
gentlemen's
vest chain,
bright polish;
.....14c

No. 4F16110
Gold plated
gentlemen's
double vest
chain, bright
polish; 12 inches
long.



Price, 12 for \$2.49; 6 for \$1.31; each.....



No. 4F16115

Fine gold
plated gentle-
men's vest
chain, bright
polish throughout; length, 12 inches; warranted for one year.

Price, 12 for \$4.28; 6 for \$2.26; each.....

No. 4F16120

Fine gold
plated gentle-
men's vest
chain, bright
polish throughout; length, 12 inches; soldered links; warranted for one year.

Price, 12 for \$4.28; 6 for \$2.26; each.....

No. 4F16140

Fine gold
plated gentle-
men's vest
chain, bright
polish throughout; soldered links; length, 12 inches; warranted for one year.

Price, 12 for \$4.28; 6 for \$2.26; each.....



No. 4F16141 Gentlemen's silk fob, bright polished buckle, patent safety catch, imitation diamond set Roman secret locket. Length, 5 1/2 inches; width, 1 1/4 inches. Price, 12 for \$1.62; 6 for 85c; each.....



No. 4F16143 Gentlemen's fob, rose gold finish, Roman yellow secret locket, imitation diamond set, patent safety catch, safety chain. Entire length, 5 inches. Price, 12 for \$1.96; 6 for \$1.03; each.....



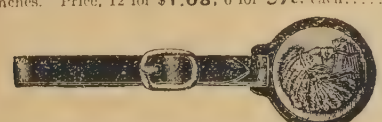
No. 4F16144 Gentlemen's silk fob, gold plated mountings, bright finish, stone set charm, 5 1/2 inches long. Price, 12 for \$1.52; 6 for 80c; each.....



No. 4F16146 Gentlemen's gold plated fob, Roman yellow and rose gold finish, something very artistic. 4 1/2 inches long. Price, 12 for \$1.52; 6 for 80c; each.....



No. 4F16170 Gentlemen's silk fob, bright polish, gold plated trimmings, with fancy stone charm; entire length of fob, 6 1/2 inches. Price, 12 for \$1.08; 6 for 57c; each.....



No. 4F16176 Gentlemen's leather fob, something very durable, gold plated, Roman rose finish. Length, 4 1/4 inches. Price, each..... \$0.18
6 for..... 1.03
12 for..... 1.95



No. 4F16180 Gentlemen's fob, gold plated, bright finish, with stone set charm. Entire length 6 inches. Price, 12 for \$1.43; 6 for 76c; each.....
No. 4F16181 Same style as No. 4F16180, but nickel plated. Price, 12 for \$1.52; 6 for 80c; each.....



No. 4F16185 Gentlemen's fob, nickel plated, with fancy stone charm. Entire length of fob, 6 1/2 inches. Price, 12 for \$1.43; 6 for 76c; each.....



No. 4F16186 The latest craze. Gentlemen's fob, imitation ancient Egyptian design, silver plated, oxidized finish on German silver. Length, 5 1/2 inches.

No. 4F16187 Same as No. 4F16186, but gilt finish. Price, No. 4F16186 or No. 4F16187, 12 for \$1.00; 6 for 53c; each.....



No. 4F16188 The latest craze. Gentlemen's fob, imitation ancient Roman coin design, silver plated, oxidized finish on German silver. Length, 5 inches.

No. 4F16189 Same as No. 4F16188, but gilt finish. Price, No. 4F16188 or No. 4F16189, 12 for \$1.18; 6 for 62c; each.....



No. 4F16190 Gentlemen's fob, gold plated, bright finish, with gold plated charm. Entire length, 7 inches. Price, 12 for \$2.14; 6 for \$1.13; each.....



No. 4F16191 Gentlemen's fob, nickel plated. Will give splendid satisfaction. Length, 5 1/2 inches. Price, 12 for \$1.62; 6 for 85c; each.....



No. 4F16192 Gentlemen's nickel plated fob, 6 inches long, with medallion charm. Price, each..... \$0.16
6 for..... 85c 12 for..... 1.69



No. 4F16193 Gentlemen's leather fob, with silver plated, oxidized, fancy charm. Entire length, 5 1/4 inches. Price..... \$3.00



No. 4F16194 Gentlemen's silk fob, with rose gold plated fancy trimmings. Length, 6 inches; width, 1 1/4 inches. Something new and novel. Price, each..... \$0.16
6 for..... 85c 12 for..... 1.69



No. 4F16195 Gentlemen's silk fob, with rolled plated mountings, warranted to give satisfaction. Entire length of chain, 6 inches. Price, 12 for \$3.21; 6 for \$1.67; each.....



No. 4F16196 Gentlemen's silk fob, 6 inches long, 1 1/4 inches wide, bright polished, gold plated slide locket, set with stones. Price, each..... \$0.18
6 for..... 95c 12 for..... 1.80



No. 4F16197 Gentlemen's fob, gold plated, bright polish, fancy stone charm. Entire length, 5 inches. Price, each..... \$0.12
6 for..... 68
12 for..... 1.29



No. 4F16198 Gentlemen's silk fob, gold plated mountings, bright finish stone set charm. 5 1/2 inches long. Price, 12 for \$1.95; 6 for \$1.03; each.....



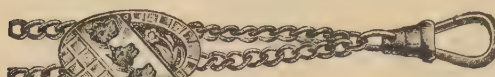
No. 4F16199 Gentlemen's silk fob, with rose Roman color mounting. Length, 6 inches. Price, 12 for \$1.95; 6 for \$1.03; each.....



No. 4F16200 Gentlemen's silk fob, with rolled plated mountings, warranted to give satisfaction. Entire length of chain, 6 inches. Price, 12 for \$3.37; 6 for \$1.75; each.....

GENTLEMEN'S AND LADIES' CHAINS, NECK CHAINS, BEADS, ETC.

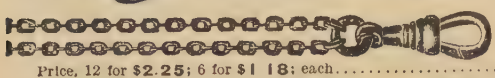
For a complete line of High Grade Gold Filled and Solid Gold Guard Chains, see page 60.



No. 4F16400 Gold plated guard chain, bright polish, 48 inches long, fancy chased slide.
Price, each...\$0.16
6 for... .91
12 for... 1.73



No. 4F16404 Gold plated guard chain, bright polish, 48 inches long, slide set with imitation emerald. Each...\$0.16
6 for... .91
12 for... 1.73



No. 4F16406 Gold plated guard chain, bright polish. Chain 48 inches long.
Price, each...\$0.21
6 for... 1.18
12 for... 2.25



No. 4F16408 Gold plated guard chain, bright polish, slide set with imitation stone, 48 inches long. Price, each...\$0.21
6 for... 1.18
12 for... 2.25

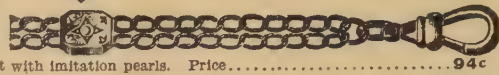
No. 4F16410 Rolled gold plated guard chain, guaranteed for two years, soldered links. Length, 48 inches; slide set with imitation pearls.
Price... 94c



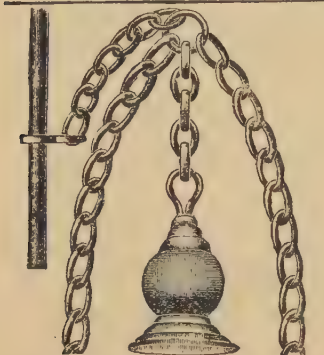
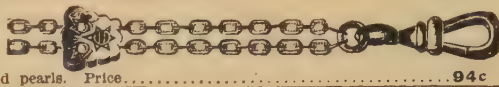
No. 4F16412 Rolled gold plated guard chain, guaranteed for two years, soldered links. Length, 48 inches; slide set with imitation pearls.
Price... 94c



No. 4F16420 Rolled gold plated guard chain, guaranteed for two years, soldered links. Length, 48 inches; slide set with imitation pearls.
Price... 94c



No. 4F16422 Rolled gold plated guard chain, guaranteed for two years, soldered links. Length, 48 inches; slide set with imitation ruby and pearls.
Price... 94c



No. 4F16424 Gold plated, bright polish chain, 13 inches long, fancy lantern charm.
Price, 12 for 76c; 6 for 40c; each... 7c



No. 4F16426 Gold plated, bright polish chain, 13 inches long, fancy seal charm.
Price, 12 for \$1.62; 6 for 85c; each... 15c



No. 4F16428 Gold plated, bright polish chain, 13 inches long, fancy pearl charm.
Price, 12 for \$1.62; 6 for 85c; each... 15c



No. 4F16430 Gold plated bright polish, double sided royalty chain, with charm, 14 inches long.
Price, 12 for \$2.25; 6 for \$1.18; ea. 21c



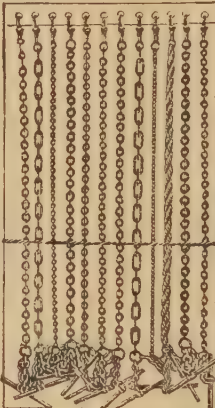
No. 4F16432 Gentlemen's jewelry set, consisting of three bright gold plated collar buttons, pearl backs, 1 pair pearl cuff buttons, 1 gold plated bright polish chain and 1 fancy stone set charm. Price, for complete set...\$0.25
6 sets for... 1.43
12 sets for... 2.72



No. 4F16434 Gentlemen's jewelry set, consisting of 3 gold plated collar buttons, celluloid backs, 1 pair gold plated fancy stone set cuff buttons, and 1 gold plated bright polish chain and charm. Price, for complete set...\$0.18
6 sets for... 1.03
12 sets for... 1.96

No. 4F16436 Gentlemen's nickel plated vest chains. One dozen on pad, assorted styles as illustration shows.
Price, per pad...\$1.25

No. 4F16438 Same style as above, but gold plated; bright finish.
Price, per pad...\$1.25



No. 4F16440 Gold plated Roman yellow finish necklace, with Roman yellow finish imitation diamond set love locket.
Price, each...8c
6 for... 48c
12 for... 96c



No. 4F16444 Gold plated bright finish neck chain, with eight imitation diamond set pendants.
Price, each...\$0.22
6 for... 1.26
12 for... 2.30



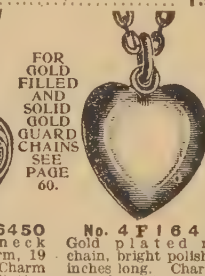
No. 4F16446 Gold plated neck chain, bright polish, 14 inches long, with three heart pendants. Price, each...\$0.11
6 for... .60
12 for... 1.14



No. 4F16448 Gold plated neck chain, Roman yellow color, 13 inches long. Heart set with one rhinestone.
Price, each...\$0.17
6 for... .95
12 for... 1.78



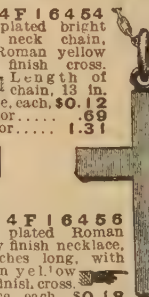
No. 4F16450 Gold plated neck chain and charm, 19 inches long. Charm is set with imitation turquoise.
Price, each...\$0.17
6 for... .95
12 for... 1.78



No. 4F16452 Gold plated neck chain, bright polish, 19 inches long. Charm is perfectly plain polished secret locket.
Price, each...\$0.21
6 for... 1.13
12 for... 2.14



No. 4F16454 Gold plated bright polish neck chain, with Roman yellow satin finish cross.
Length of chain, 13 in.
Price, each...\$0.12
6 for... .69
12 for... 1.31



No. 4F16456 Gold plated Roman yellow finish necklace, 21 inches long, with Roman yellow satin finish cross.
Price, each...\$0.18
6 for... 1.03
12 for... 1.95



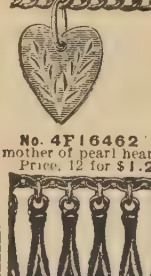
No. 4F16458 Gold plated, bright finish necklace, 22 inches long, with imitation diamond set cross.
Price, each...\$0.28
6 for... 1.60
12 for... 3.04



No. 4F16470 Imitation pearl, good quality one size smaller than illustration shows.
Price, each... 24c



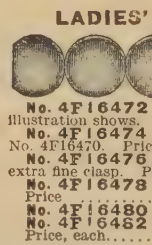
No. 4F16460 Ladies' fancy colored glass graduated faceted bead necklace, with fancy stone set cross, 15 inches long. Can supply following colors: Red, blue, green, yellow and amethyst. Price, 12 for \$1.78; 6 for 95c; each... 17c



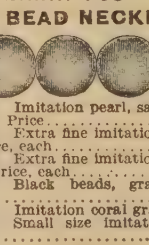
No. 4F16462 Gold plated bright finish neck chain, fancy carved mother of pearl heart pendants, 13 inches long.
Price, 12 for \$1.20; 6 for 63c; each... 11c



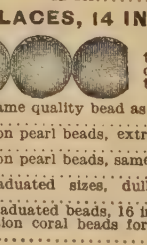
No. 4F16464 Gold plated Roman yellow finish necklace, something new and artistic, 14 inches long, containing 24 hanging pendants, as illustration shows.
Price, each...\$0.32
6 for... 1.82
12 for... 3.46



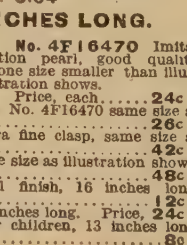
No. 4F16472 Imitation pearl, same quality bead as No. 4F16470 same size as illustration shows.
Price... 26c



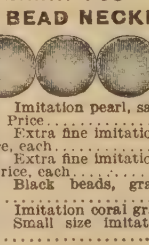
No. 4F16474 Extra fine imitation pearl beads, extra fine clasp, same size as No. 4F16470.
Price, each... 42c



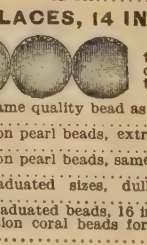
No. 4F16476 Extra fine imitation pearl beads, same size as illustration shows, extra fine clasp.
Price... 48c



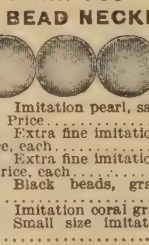
No. 4F16478 Black beads, graduated sizes, dull finish, 16 inches long.
Price... 12c



No. 4F16480 Imitation coral graduated beads, 16 inches long.
Price... 24c



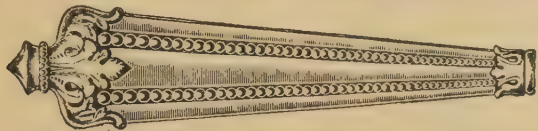
No. 4F16482 Small size imitation coral beads for children, 13 inches long.
Price, each... 8c



No. 4F16490 Ladies' fancy colored glass graduated faceted bead necklace, 15 inches long. Can supply the following colors: Red, blue, green, yellow and amethyst. Price, 12 for 97c; 6 for 51c; each... 9c

HEAVY SOLID SILVER NOVELTIES.

NOTHING MORE APPROPRIATE FOR A GIFT. EVERY NOVELTY ILLUSTRATED ON THIS PAGE IS OF SOLID SILVER AND HEAVIER THAN ANY OTHER LINE ON THE MARKET AT PRICES MORE THAN DOUBLE WHAT WE ASK.



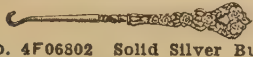
The above illustration shows the exact size of the solid silver Colonial pattern handle, used on silver novelties illustrated on this page.



No. 4F06800 Solid Silver Cuticle Knife, Rose pattern, 4½ inches long. Price60c
If by mail, postage extra, 4 cents.



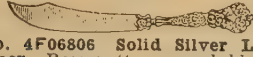
No. 4F06801 Nail File, Rose pattern, 6 inches long. Price60c
If by mail, postage extra, 4 cents.



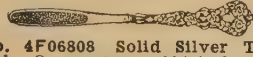
No. 4F06802 Solid Silver Button Hook, Rose pattern, 6½ inches long. Price60c
If by mail, postage extra, 4 cents.



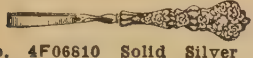
No. 4F06804 Solid Silver Desk Knife, Rose pattern, 5½ inches long. Price60c
If by mail, postage extra, 4 cents.



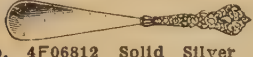
No. 4F06806 Solid Silver Letter Opener, Rose pattern, pearl blade, 8 inches long. Price80c
If by mail, postage extra, 5 cents.



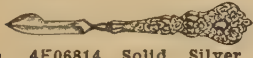
No. 4F06808 Solid Silver Tooth Brush, Rose pattern, 6½ inches long. Price60c
If by mail, postage extra, 4 cents.



No. 4F06810 Solid Silver Hair Forceps, Rose pattern, 6 inches long. Price60c
If by mail, postage extra, 5 cents.



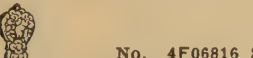
No. 4F06812 Solid Silver Shoe Horn, Rose pattern, 7 inches long. Price60c
If by mail, postage extra, 6 cents.



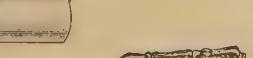
No. 4F06814 Solid Silver Ink Eraser, Rose pattern, 5½ inches long. Price60c
If by mail, postage extra, 4 cents.



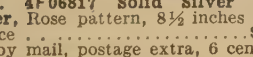
No. 4F06815 Solid Silver Letter Seal, Rose pattern, 3½ inches long. Price62c
10 cents extra for deep engraved letter. If by mail, postage extra, 4 cents.



No. 4F06816 Solid Silver Roller Writing Blotter, roller style, Rose pattern, 5½ inches long. Price60c
If by mail, postage extra, 5 cents.



No. 4F06817 Solid Silver Hair Curler, Rose pattern, 8½ inches long. Price\$1.35
If by mail, postage extra, 6 cents.



No. 4F06818 Solid Silver Stocking Darning Needle, Rose pattern, 6 inches long. Price60c
If by mail, postage extra, 5 cents.

No. 4F06820 Solid Silver Table Bell, Rose pattern, 5 inches high. Price75c
If by mail, postage extra, 5c.



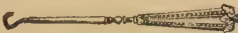
No. 4F06822 Solid Silver Hair Remover, Colonial pattern, 5½ inches long. Price52c
If by mail, postage extra, 4 cents.



No. 4F06824 Nail File, Colonial pattern, 6½ inches long. Price80c
If by mail, postage extra, 4 cents.

No. 4F06826 Nail Knife, Colonial pattern, 5½ inches long. Price52c
If by mail, postage extra, 4 cents.

No. 4F06828 Cuticle Knife, Colonial pattern, 4¼ inches long. Price52c
If by mail, postage extra, 4 cents.



No. 4F06830 Solid Silver Shoe Buttoner, Colonial pattern, 6¼ inches long. Price52c
If by mail, postage extra, 4 cents.

No. 4F06832 Shoe Horn, Colonial pattern, 6¾ inches long. Price52c
If by mail, postage extra, 4 cents.

No. 4F06834 Double Handle Curling Iron, Colonial pattern, 8 inches long. Price\$1.20
If by mail, postage extra, 4 cents.



No. 4F06836 Solid Silver Nail Brush, Colonial pattern, 6½ inches long. Price57c
If by mail, postage extra, 4 cents.

No. 4F06838 Tooth Brush, Colonial pattern, 6½ inches long. Price52c
If by mail, postage extra, 4 cents.

No. 4F06840 Solid Silver Letter Seal, Colonial pattern, 3¼ inches long. Price52c
10 cents extra for deep engraved letter. If by mail, postage extra, 4 cents.

No. 4F06842 Roller Letter Blotter, Colonial pattern, 4½ inches long. Price52c
If by mail, postage extra, 4 cents.

No. 4F06844 Desk Knife, Colonial pattern, 5 inches long. Price52c
If by mail, postage extra, 4 cents.

No. 4F06846 Paper Cutter, Colonial pattern, pearl blade, 7½ inches long. Price85c
If by mail, postage extra, 4 cents.

No. 4F06848 Letter Opener, Colonial pattern, 6 inches long. Price52c
If by mail, postage extra, 4 cents.

No. 4F06849 Ink Eraser, Colonial pattern, 5 inches long. Price52c
If by mail, postage extra, 4 cents.

No. 4F06850 Solid Silver Stocking Darning Needle, Colonial pattern, 5½ inches long. Price52c
Postage extra, 5 cents.

No. 4F06852 Table Bell, Colonial pattern, 4½ inches high. Price65c
Postage extra, 5 cents.

No. 4F06854 Solid Silver Hat Brush, Colonial pattern, 6 inches long. Price95c
If by mail, postage extra, 4 cents.

No. 4F06858 Solid Silver Nail Buffer, fancy handle, 4½ inches long. Price\$1.70
If by mail, postage extra, 4 cents.

No. 4F06860 Solid Silver Nail Buffer, fancy handle, 4½ inches long. Price\$1.70
If by mail, postage extra, 4 cents.

No. 4F06862 Solid Silver Needle Emery, fancy handle, 3 inches long. Price38c
If by mail, postage extra, 6 cents.

No. 4F06864 Solid Silver Key Ring and Chain, 17 inches long. Price\$1.50
If by mail, postage extra, 4 cents.

No. 4F06866 Solid Silver Ladies' Toilet Mirror for hand bag, fancy handle, 4½ inches long. Price\$1.25
If by mail, postage extra, 4 cents.

No. 4F06868 Silver Book Mark, silk ribbon, sterling silver mounted book mark. Price21c
If by mail, postage extra, 2 cents.

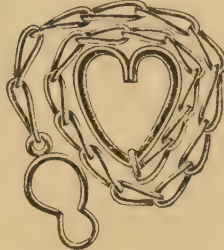


The above illustration shows the exact size and pattern of the Rose pattern handle used on silver novelties illustrated on this page.

No. 4F06860 Solid Silver Nail Buffer, fancy handle, 4½ inches long. Price\$1.60
If by mail, postage extra, 4 cents.



No. 4F06862 Solid Silver Needle Emery, fancy handle, 3 inches long. Price38c
If by mail, postage extra, 6 cents.



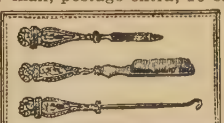
No. 4F06864 Solid Silver Key Ring and Chain, 17 inches long. Price\$1.50
If by mail, postage extra, 4 cents.

No. 4F06866 Solid Silver Ladies' Toilet Mirror for hand bag, fancy handle, 4½ inches long. Price\$1.25
If by mail, postage extra, 4 cents.

No. 4F06868 Silver Book Mark, silk ribbon, sterling silver mounted book mark. Price21c
If by mail, postage extra, 2 cents.



No. 4F06870 Solid Silver Crocheting Set. Needle, 7 inches; scissors, 3½ inches. Price95c
If by mail, postage extra, 10 cents.



No. 4F06872 Solid Silver Toilet Set. Button hook, 6 inches; tooth brush, 6 inches; nail file, 4½ inches. Price76c
If by mail, postage extra, 10 cents.

No. 4F06874 Needle Emery, 1½ inches long. Price18c
If by mail, postage extra, 5 cents.

No. 4F06876 Solid Silver Embroidery Scissors, fancy handles, 4 inches long. Price75c
If by mail, postage extra, 4 cents.

No. 4F06877 Solid Silver Manicure Scissors, fancy handles, curved blades, 4½ inches long. Price90c
If by mail, postage extra, 4 cents.

No. 4F06878 Solid Silver Manicure Scissors, extra fine blades, fancy handles, 4 inches long. Price\$1.15
If by mail, postage extra, 4 cents.

No. 4F06879 Solid Silver Sewing Scissors, fancy handles, 6 inches long. Price\$1.20
If by mail, postage extra, 5 cents.

No. 4F06880 Solid Silver Nail Scissors, fancy handles, 4 inches long. Price\$1.60
If by mail, postage extra, 5 cents.

No. 4F06881 Solid Silver Gentlemen's Pocket Scissors and Cigar Clip, fancy handles, 4 inches long. Price\$1.60
If by mail, postage extra, 5 cents.

No. 4F06882 Solid Silver Match Box, medium weight, 2¼ inches long. Price\$1.20
If by mail, postage extra, 3 cents.

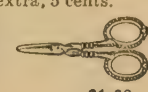
No. 4F06879 Solid Silver Sewing Scissors, fancy handles, 6 inches long. Price\$1.20
If by mail, postage extra, 5 cents.



No. 4F06880 Solid Silver Nail Scissors, fancy handles, 4 inches long. Price\$1.60
If by mail, postage extra, 5 cents.



No. 4F06881 Solid Silver Gentlemen's Pocket Scissors and Cigar Clip, fancy handles, 4 inches long. Price\$1.60
If by mail, postage extra, 5 cents.



No. 4F06882 Solid Silver Match Box, medium weight, 2¼ inches long. Price\$1.20
If by mail, postage extra, 3 cents.

No. 4F06884 Solid Silver Match Box, extra heavy, plain polish, 2½ inches long. Price\$1.65
If by mail, postage extra, 5 cents.

No. 4F06886 Solid Silver Match Box, extra heavy, bright polish, 2½ inches long. Price\$1.75
If by mail, postage extra, 4 cents.

No. 4F06888 Solid Silver Match Box, very heavy, gray finish, 2½ inches long. Price\$1.87
If by mail, postage extra, 4 cents.

No. 4F06890 Solid Silver Match Box, extra heavy, bright polish, 2½ inches long. Price\$2.25
If by mail, postage extra, 3 cents.

No. 4F06892 Solid Silver Match Box, extra heavy, gray finish, very artistic, 2½ inches long. Price\$2.25
If by mail, postage extra, 5 cents.

No. 4F06894 Solid Silver Match Box, oxidized gray finish, extra heavy, 2½ inches long. Price\$2.50
If by mail, postage extra, 5 cents.

No. 4F06896 Solid Silver Match Box, oxidized gray finish, extra heavy, 2½ inches long. Price\$2.50
If by mail, postage extra, 5 cents.

No. 4F06898 Solid Silver Match Box, oxidized gray finish, extra heavy, 2½ inches long. Price\$2.50
If by mail, postage extra, 5 cents.

No. 4F06899 Solid Silver Match Box, oxidized gray finish, extra heavy, 2½ inches long. Price\$2.50
If by mail, postage extra, 5 cents.

No. 4F06900 Solid Silver Match Box, oxidized gray finish, extra heavy, 2½ inches long. Price\$2.50
If by mail, postage extra, 5 cents.

No. 4F06901 Solid Silver Match Box, oxidized gray finish, extra heavy, 2½ inches long. Price\$2.50
If by mail, postage extra, 5 cents.

No. 4F06902 Solid Silver Match Box, oxidized gray finish, extra heavy, 2½ inches long. Price\$2.50
If by mail, postage extra, 5 cents.

No. 4F06903 Solid Silver Match Box, oxidized gray finish, extra heavy, 2½ inches long. Price\$2.50
If by mail, postage extra, 5 cents.

No. 4F06904 Solid Silver Match Box, oxidized gray finish, extra heavy, 2½ inches long. Price\$2.50
If by mail, postage extra, 5 cents.

No. 4F06905 Solid Silver Match Box, oxidized gray finish, extra heavy, 2½ inches long. Price\$2.50
If by mail, postage extra, 5 cents.

No. 4F06906 Solid Silver Match Box, oxidized gray finish, extra heavy, 2½ inches long. Price\$2.50
If by mail, postage extra, 5 cents.

No. 4F06907 Solid Silver Match Box, oxidized gray finish, extra heavy, 2½ inches long. Price\$2.50
If by mail, postage extra, 5 cents.

No. 4F06908 Solid Silver Match Box, oxidized gray finish, extra heavy, 2½ inches long. Price\$2.50
If by mail, postage extra, 5 cents.

No. 4F06909 Solid Silver Match Box, oxidized gray finish, extra heavy, 2½ inches long. Price\$2.50
If by mail, postage extra, 5 cents.

No. 4F06910 Solid Silver Match Box, oxidized gray finish, extra heavy, 2½ inches long. Price\$2.50
If by mail, postage extra, 5 cents.

No. 4F06911 Solid Silver Match Box, oxidized gray finish, extra heavy, 2½ inches long. Price\$2.50
If by mail, postage extra, 5 cents.

No. 4F06912 Solid Silver Match Box, oxidized gray finish, extra heavy, 2½ inches long. Price\$2.50
If by mail, postage extra, 5 cents.

No. 4F06913 Solid Silver Match Box, oxidized gray finish, extra heavy, 2½ inches long. Price\$2.50
If by mail, postage extra, 5 cents.

No. 4F06914 Solid Silver Match Box, oxidized gray finish, extra heavy, 2½ inches long. Price\$2.50
If by mail, postage extra, 5 cents.

No. 4F06896 Solid Silver Cigar Cutter, 1½ inches long. Price.....62c

If by mail, postage extra, 3 cents.

No. 4F06898 Solid Silver Gentlemen's Cigar Cutter, fancy handles, 3 inches long. Price.....\$1.48

If by mail, postage extra, 3 cents.

No. 4F06900 Solid Silver Stamp Box.

Price.....49c

If by mail, postage extra, 3c.

No. 4F06902 Solid Silver Shaving Brush, 4½ inches long. Price.....76c

If by mail, postage extra, 3 cents.

No. 4F06904 Silk Suspenders, solid silver buckles, in fine glass covered box. Price.....\$1.48

If by mail, postage extra, 25 cents.

No. 4F06906 Solid Silver Fancy Handled Baby Set. Brush, 5 inches long; comb, 4½ inches long.

Price, complete in box.....\$1.36

If by mail, postage extra, 6 cents.

No. 4F06908 Solid Silver Rose Pattern Baby Set. Brush, 6 inches long; comb, 5½ inches long.

Price, complete in box.....\$2.00

If by mail, postage extra, 6 cents.

No. 4F06910 Solid Silver Toilet Set, extra heavy pattern, six pieces, complete in box. Tooth brush, 6 inches long; nail file, 5½ inches long; button hook, 6 inches long; shoe horn, 7 inches long; hair curler, 6½ inches long.

Price, complete.....\$2.25

If by mail, postage extra, 8 cents.

No. 4F06912 Solid Silver Toilet Set, Rose pattern, three pieces, complete in box. Tooth brush, 6 inches long; nail file, 5½ inches long; button hook, 6 inches long; shoe horn, 7 inches long; hair curler, 6½ inches long.

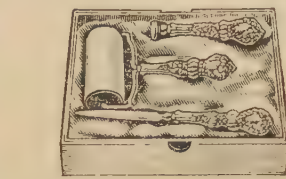
Price, complete.....\$4.25

If by mail, postage extra, 20 cents.

No. 4F06914 Solid Silver Manicure Outfit, extra heavy, fancy pattern, six pieces. Nail polisher, 4½ inches long; nail shears, 3½ inches long; cuticle scissors, 3½ inches long; nail knife, 5 inches long; nail file, 5½ inches long; cuticle knife, 4½ inches long.

Price, complete.....\$6.50

If by mail, postage extra, 20 cents.



No. 4F06916 Solid Silver Desk Set, Rose pattern. Paper cutter, 6½ inches long; blotter, 5 inches long; letter seal, 3½ inches long.

Price, complete in box.....\$1.95

If by mail, postage extra, 10 cents.



No. 4F06918 Gentlemen's Vest Pocket Toilet Set, in mirrored case. Solid silver comb and nail file. Length of case, 3½ inches; width, 2 inches.

Price.....95c

If by mail, postage extra, 5 cents.



No. 4F06924 Solid Silver Embroidery Set, three pieces. Price, 98c

If by mail, postage extra, 6 cents.



No. 4F06926 Garters, Solid Silver mountings, set with fancy stone, fine silk web; in box. Price, per pair.....\$1.90

If by mail, postage extra, 6 cents.



No. 4F06928 Garters, Solid Silver mountings, fine silk web. Price, per pair.....\$1.27

If by mail, postage extra, 6 cents.



No. 4F06930 Solid Silver Three-piece Toilet Set, fancy raised ornamental pattern, in pretty paper covered cloth lined case. Mirror, 8½ inches; brush, 8 inches; comb, 7½ inches.

Price, complete.....\$7.00

Not available.

No. 4F06932 Mirror alone, not available. Price.....\$3.75

No. 4F06934 Brush alone. Price.....\$2.25

If by mail, postage extra, 5 cents

No. 4F06936 Comb, alone. Price.....\$1.00

If by mail, postage extra, 4 cents.



No. 4F06938 Three-piece Solid Silver Tiger Lily Pattern Toilet Set, in pretty lined leatherette covered case. Mirror, 9½ inches; brush, 8½ inches; comb, 7½ inches. This is an extra heavy weight toilet set, and one of the handsomest on the market.

Price.....(Not available).....\$11.75

No. 4F06940 Mirror, alone, not available. Price.....\$6.75

No. 4F06942 Brush, alone. Price.....\$3.75

If by mail, postage extra, 4 cents.

No. 4F06944 Comb, alone. Price.....\$1.25

If by mail, postage extra, 4 cents.



No. 4F06946 Solid Silver Tooth Brush, Tiger Lily pattern, 7 inches long. Price.....75c

No. 4F06948 Hand Brush. Same style handle, 6½ inches long. Price.....75c

No. 4F06950 Shoe Horn. Same style handle, 7½ inches long. Price.....75c

No. 4F06951 Solid Silver Cuticle Knife. Same style handle, 5 inches long. Price.....75c

No. 4F06952 Button Hook. Same style handle, 7 inches long. Price.....75c

No. 4F06953 Solid Silver Hair Curler. Same style handle, 7½ inches long. Price.....\$1.50

No. 4F06954 Nail File. Same style handle, 6½ inches long. Price.....75c

Any above articles, from No. 4F06946, to No. 4F06954, if by mail, postage extra, 5 cents.

No. 4F06956 Solid Silver Velvet Brush, Tiger Lily pattern, 4½ inches. Price.....\$1.35

If by mail, postage extra, 6 cents.

No. 4F06958 Solid Silver Clothes Brush, Tiger Lily pattern, 7x2¼ inches. Price.....\$3.00

If by mail, postage extra, 10 cents.

No. 4F06960 Solid Silver Military Hair Brush, Tiger Lily pattern, 4½x3 inches. Price, per pair.....\$6.00

If by mail, postage extra, 8 cents.

No. 4F06962 Solid Silver Clothes Brush, fancy top, 6½x1½ inches. Price.....\$1.95

If by mail, postage extra, 10 cents.

No. 4F06964 Solid Silver Fancy Raised Ornamented Military Brush, 4½ inches long, 2¼ inches wide. Price, per pair.....\$4.65

If by mail, postage extra, 8 cents.

BEATRICE SILVER PLATED TOILET SETS.

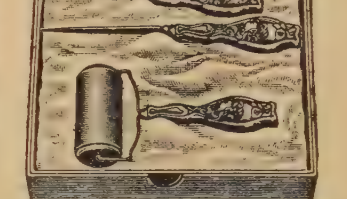
A brand new pattern on the market, and the biggest value ever offered for the money. To satisfy the popular demand for toilet sets and manicure pieces, ranging from 48 cents to \$2.80, we contracted for a large quantity of the very handsome articles illustrated below. They are silver plated on white metal, strong, substantial and good for practical purposes. They are all full sizes, in fact, run larger in size than similar articles quoted on this page in solid silver. Each complete in box, as illustration shows.



No. 4F06970 Silver Plated Toilet Set, consisting of the twelve following pieces: nail brush, hand brush, nail file, cuticle knife, paper cutter, roller blotter, letter seal, ink eraser, curling iron, button hook, shoe horn and corn knife.

Price, complete in white paper cloth lined box.....\$2.80

Not available.

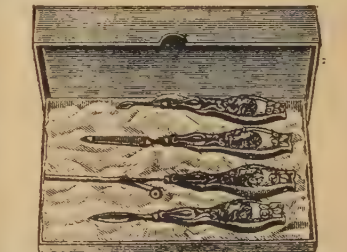


No. 4F06975 Silver Plated Writing Set, consisting of paper knife, roller blotter, seal and ink eraser.

Price, complete in box.....95c

If by mail, postage extra, 25 cents.

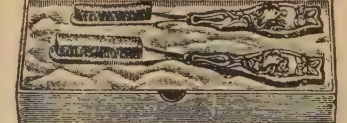
15 cents extra for any letter cut deep on letter seal.



No. 4F06980 Silver Plated Manicure Set, consisting of file, cuticle knife, nail knife and hair curler.

Price, complete in box.....95c

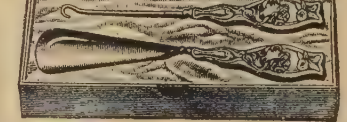
If by mail, postage extra, 20 cents.



No. 4F06985 Silver Plated Toilet Set, consisting of nail brush and tooth brush.

Price, complete in box.....58c

If by mail, postage extra, 15 cents.



No. 4F06990 Silver Plated Toilet Set, consisting of shoe horn and button hook.

Price, complete in box.....48c

If by mail, postage extra, 15 cents.

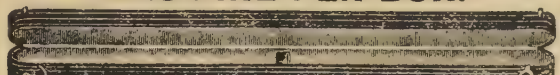
SOLID GOLD PENS AND PEARL HOLDERS.

MADE UNDER CONTRACT FOR US. THE SPECIFICATIONS ARE CARRIED OUT IN EVERY DETAIL.

OUR PENS AND HOLDERS.

THE BEST ON THE MARKET. The manufacturer, following the exact details of our contract, produces for us, at a price cheaper by 25 per cent, pens that are worth 50 per cent more than the best pen sold by others. We have them made of solid gold through and through, heavy and well tempered. The points of every one of them are tipped with genuine iridium (sometimes called diamond pointed). Iridium, a very hard metal, being applied at the writing point of a pen, gives it a wearing period of practically a lifetime. The pearl sticks, gold filled holders and noses are made and selected from the best stock to be purchased. Illustrations are reduced size. The actual size of pens and holders are from 6 to 7 3/4 inches long. No. 1 pen and holder is 6 inches long, balance of sizes in proportion.

Don't be misled by fancy prices asked by others. We warrant our pens and holders the equal of any and better than the most.

FOR 19 CENTS EXTRA WE WILL FURNISH THIS FINE PEN BOX.

No. 4F07142 Genuine silk plush covered, plush lined pen box.....19c

With any pen you select.

BEST QUALITY SOLID GOLD PEN IN GOLD FILLED AND EBONY DESK HOLDER.

No. 1 Pen.	No. 2 Pen.	No. 3 Pen.	No. 4 Pen.	No. 5 Pen.	No. 6 Pen.	No. 7 Pen.
No. 4F07100 10-karat gold Pen with Holder.	\$0.57	\$0.62	\$0.67	\$0.72	\$0.86	\$0.95
No. 4F07102 16-karat gold Pen with Holder.	.67	.72	.86	.95	1.10	1.19
					1.19	1.43

BEST QUALITY SOLID GOLD PEN IN GOLD PLATED AND EBONY SLIDE HOLDER.

No. 1 Pen.	No. 2 Pen.	No. 3 Pen.	No. 4 Pen.	No. 5 Pen.	No. 6 Pen.	No. 7 Pen.
No. 4F07104 10-karat gold Pen with Holder.	\$0.80	\$0.85	\$0.95	\$1.00	\$1.15	\$1.35
No. 4F07106 16-karat gold Pen with Holder.	.90	.95	1.15	1.25	1.40	1.60
					1.60	1.80

BEST QUALITY GOLD PEN IN GOLD FILLED AND PLAIN PEARL DESK HOLDER.

No. 1 Pen.	No. 2 Pen.	No. 3 Pen.	No. 4 Pen.	No. 5 Pen.	No. 6 Pen.
No. 4F07108 10-karat gold Pen with Holder.	\$0.59	\$0.86	\$0.91	\$1.05	\$1.28
No. 4F07110 16-karat gold Pen with Holder.	.81	.95	1.10	1.29	1.52
					1.71

SOLID GOLD PEN IN BEST QUALITY GOLD FILLED AND PLAIN PEARL SLIDE HOLDER.

No. 1 Pen.	No. 2 Pen.	No. 3 Pen.	No. 4 Pen.	No. 5 Pen.	No. 6 Pen.
No. 4F07112 10-karat gold Pen with Holder.	\$0.95	\$1.10	\$1.14	\$1.33	\$1.43
No. 4F07114 16-karat gold Pen with Holder.	1.05	1.19	1.37	1.57	1.67
					1.90

SOLID GOLD PEN IN BEST QUALITY GOLD FILLED AND FANCY FULL TWIST PEARL DESK HOLDER.

No. 1 Pen.	No. 2 Pen.	No. 3 Pen.	No. 4 Pen.	No. 5 Pen.	No. 6 Pen.
No. 4F07116 10-karat gold Pen with Holder.	\$0.95	\$1.10	\$1.14	\$1.33	\$1.43
No. 4F07118 16-karat gold Pen with Holder.	1.05	1.25	1.45	1.65	1.85
					2.05

SOLID GOLD PEN IN BEST QUALITY GOLD FILLED AND FANCY THREE-QUARTER TWIST CUT PEARL DESK HOLDER.

No. 1 Pen.	No. 2 Pen.	No. 3 Pen.	No. 4 Pen.	No. 5 Pen.	No. 6 Pen.
No. 4F07120 10-karat gold Pen with Holder.	\$0.95	\$1.10	\$1.25	\$1.40	\$1.60
No. 4F07122 16-karat gold Pen with Holder.	1.05	1.25	1.45	1.65	1.85
					2.05

SOLID GOLD PEN IN BEST QUALITY GOLD FILLED AND FANCY HAND TURNED PEARL DESK HOLDER.

No. 1 Pen.	No. 2 Pen.	No. 3 Pen.	No. 4 Pen.	No. 5 Pen.	No. 6 Pen.
No. 4F07124 10-karat gold Pen with Holder.	\$1.00	\$1.15	\$1.35	\$1.45	\$1.65
No. 4F07126 16-karat gold Pen with Holder.	1.10	1.30	1.50	1.70	1.90
					2.10

SOLID GOLD PEN IN BEST QUALITY GOLD FILLED AND TWIST PEARL SLIDE HOLDER.

No. 1 Pen.	No. 2 Pen.	No. 3 Pen.	No. 4 Pen.	No. 5 Pen.	No. 6 Pen.
No. 4F07128 10-karat gold Pen with Holder.	\$1.20	\$1.40	\$1.50	\$1.60	\$1.85
No. 4F07130 16-karat gold Pen with Holder.	1.30	1.50	1.75	1.85	2.10
					2.20

SOLID GOLD PEN IN BEST QUALITY GOLD FILLED AND RUSTIC CUT PEARL DESK HOLDER.

No. 1 Pen.	No. 2 Pen.	No. 3 Pen.	No. 4 Pen.	No. 5 Pen.	No. 6 Pen.
No. 4F07132 10-karat gold Pen with Holder.	\$0.90	\$1.05	\$1.19	\$1.38	\$1.52
No. 4F07134 16-karat gold Pen with Holder.	1.00	1.19	1.38	1.57	1.76
					1.95

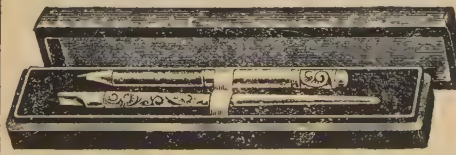
If by mail, postage extra, 3 cents; registry or insurance extra. Be sure to state how much is inclosed for postage, and follow instructions in front of book.

Sterling Silver Desk Set.

No. 4F07144 Sterling Silver Desk Set on card. Set consists of silver penholder, 6 inches long; silver handled ink eraser, 3 3/4 inches long; silver handled letter seal, 3 inches long.

Price, complete set.....\$1.19

If by mail, postage extra, 6 cents.

Combination Desk Set.

No. 4F07146 Combination Desk Set, consisting of one solid silver penholder, 6 1/4 inches long, and one solid silver lead pencil holder with rubber eraser attached, 2 3/4 inches long; entire length, with pencil, 5 inches. Complete in hardwood polished oak box, silk plush lined. Price, per set.....\$1.88

If by mail, postage extra, 6 cents.

Our \$1.77 Desk Set.

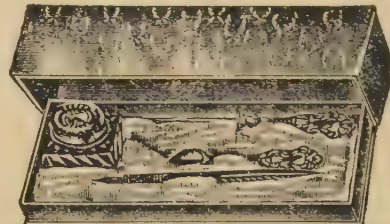
No. 4F07148 Combination Desk Set, with the best gold filled mountings, consisting of one pearl letter opener, 4 1/4 inches long; one pen and penholder, pen, solid gold; entire length, 6 1/4 inches; one fancy screw toothpick, full extended length, 2 3/4 inches; and one screw pencil, full extended length, 3 inches. Price, complete in enameled paper velvet lined box.....\$1.77

If by mail, postage extra, 4 cents.

Combination Desk Sets.

No. 4F07150 Desk Set, consisting of pearl paper cutter and pearl handled penholder and solid gold 16-K. No. 1 pen. Cutter and penholder made to match, ornamented with gold filled wire work. Price, with box complete.....\$1.90

If by mail, postage extra, 3 cents.



No. 4F07152 Sterling Silver Desk Set, in fine silk lined paper box. Set consists of silver covered fluted square ink well, 1 1/4 x 1 1/4 inches; silver handled letter seal, 2 3/4 inches long; pearl penholder with solid No. 1 gold pen, 5 inches long; silver handled, ink eraser, 3 3/4 inches long.

Price, for complete set.....\$1.85

If by mail, postage extra, 20 cents.



No. 4F07154 Desk Set, consisting of pearl pen and pearl pencil and plush covered and lined box. Pen is solid gold, 16-karat, No. 1 size; pencil is pearl with gold filled trimmings.

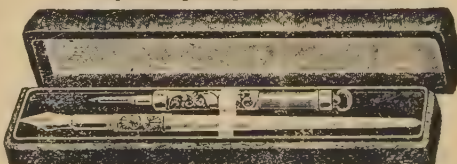
Price, for complete set.....\$2.42

If by mail, postage extra, 4 cents.



No. 4F07156 The Ideal Desk Set, consisting of one fine pearl letter seal, 2 3/4 inches long; one fine pearl hand turned penholder with solid silver nose, fitted with a solid gold pen; full length of penholder and pen, 6 1/4 inches, and one pearl handled steel eraser; full length, 3 3/4 inches. Price, complete in beautiful silk plush box, velvet lined.....\$3.06

If by mail, postage extra, 4 cents.



No. 4F07158 Combination Desk Set, consisting of one gold filled magic pencil, full extended length, 5 inches; one pearl penholder with gold filled nose, fitted with large size solid gold pen; full length of pen holder, including pen, 7 1/4 inches. Price, complete in beautiful silk plush box, velvet lined.....\$3.12

If by mail, postage extra, 4 cents.

Screw Pencils.

No. 4F07160 Rolled Gold Plate Screw Pencil; full extended length, 2 3/4 inches. Price.....17c

If by mail, postage extra, 2 cents.

No. 4F07162 Rolled Gold Plate Screw Pencil, handsomely engraved; full extended length, 4 inches. Price.....52c

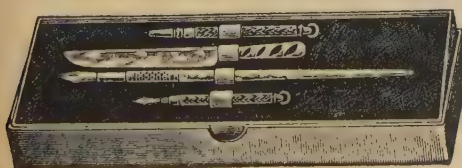
If by mail, postage extra, 2 cents.

No. 4F07164 Rolled Gold Plate, Bright Polish, Fancy Screw Pencil; full extended length, 4 inches. Price.....54c

If by mail, postage extra, 2 cents.

No. 4F07166 Gold Filled, Bright Polish, Handsomely Engraved Magic Pencil; full extended length, 3 3/4 inches. Price.....72c

If by mail, postage extra, 2 cents.



No. 4F07200 Rolled Gold Plate, Bright Polish, Handsomely Engraved Magic Pencil; full extended length, 4½ inches. Price.....76c
If by mail, postage extra, 3 cents.

No. 4F07202 Rolled Gold Plate, Bright Polish, Perfectly Plain Magic Pencil; full extended length, 4½ inches. Price.....86c
If by mail, postage extra, 3 cents.

No. 4F07204 Gold Filled, Bright Polish, Handsomely Chased Magic Pencil; full extended length, 4½ inches. Price.....\$1.12
If by mail, postage extra, 3 cents.

No. 4F07206 Gold Filled, Bright Polish, Fancy Magic Pencil; full extended length, 6 inches. Price.....\$1.44
If by mail, postage extra, 3 cents.

PAUL E. WIRT FOUNTAIN PENS AND OUR OWN SPECIAL MAKE, THE NEW WABASH, MADE ONLY FOR US.

BEFORE LISTING A LINE OF FOUNTAIN PENS we have thoroughly investigated the mechanism of all makes, and have spared no pains to place at the disposal of our customers, the finest fountain pens manufactured. The construction of these pens is of such a simple and practical kind that it is utterly impossible for one of them to become out of order, and cause more trouble to the writer and destroy more copy than the entire thing is worth, instead of being a convenience, making it in reality an absolute inconvenience.

THE PAUL E. WIRT FOUNTAIN PEN stands at the head without a peer. It is most simple and practical in construction as to operation and beauty of workmanship. Their popularity rests upon the fact that their ink feed device is the most perfect and simplest ever discovered. Do not buy inferior imitations, but get the original, genuine article. They are elegant, simple, clean and durable; every fountain is fitted with a 14-karat solid gold pen. Each one is warranted by the manufacturers, and we guarantee them to you personally to be the finest and most practical pen made.

No. 4F07304 Our New Wabash, with patent, non-breakable cap, something brand new in the fountain pen line. The cap has a ferrule of rolled gold plate, as illustration shows, which makes it practically non-breakable. The cap is the weak point on the fountain pen. The case is perfectly plain and has non-leakable screw nozzle, medium length and fitted with a No. 2 solid gold pen. Comes only medium pointed, a pen well selected for general work. Price.....\$1.16
No. 4F07306 The Wabash. Plain case, screw nozzle, medium length, fitted with No. 2 medium 14-karat solid gold pen; medium pen only furnished. Price.....65c
We guarantee this pen to be equal to any sold by others for \$1.00 to \$1.25.

No. 4F07342 The Gold Filled, Fancy Pick and Spoon. Entire length, 4 inches. Pick and spoon can be shoved back in case when not in use. Price.....\$1.26
No. 4F07344 The Gold Filled, Fancy Pick and Spoon. Entire length, 4 inches. Pick and spoon can be shoved back in case when not in use. Price.....\$1.26
No. 4F07346 The Gold Filled, Fancy Pick and Spoon. Entire length, 4 inches. Pick and spoon can be shoved back in case when not in use. Price.....\$1.26
No. 4F07348 The Gold Filled, Fancy Pick and Spoon. Entire length, 4 inches. Pick and spoon can be shoved back in case when not in use. Price.....\$1.26
No. 4F07350 The Gold Filled, Fancy Pick and Spoon. Entire length, 4 inches. Pick and spoon can be shoved back in case when not in use. Price.....\$1.26
No. 4F07352 The Gold Filled, Fancy Pick and Spoon. Entire length, 4 inches. Pick and spoon can be shoved back in case when not in use. Price.....\$1.26
No. 4F07354 The Gold Filled, Fancy Pick and Spoon. Entire length, 4 inches. Pick and spoon can be shoved back in case when not in use. Price.....\$1.26
No. 4F07356 The Gold Filled, Fancy Pick and Spoon. Entire length, 4 inches. Pick and spoon can be shoved back in case when not in use. Price.....\$1.26
No. 4F07358 The Gold Filled, Fancy Pick and Spoon. Entire length, 4 inches. Pick and spoon can be shoved back in case when not in use. Price.....\$1.26
No. 4F07360 The Gold Filled, Fancy Pick and Spoon. Entire length, 4 inches. Pick and spoon can be shoved back in case when not in use. Price.....\$1.26
No. 4F07362 The Gold Filled, Fancy Pick and Spoon. Entire length, 4 inches. Pick and spoon can be shoved back in case when not in use. Price.....\$1.26
No. 4F07364 The Gold Filled, Fancy Pick and Spoon. Entire length, 4 inches. Pick and spoon can be shoved back in case when not in use. Price.....\$1.26
No. 4F07366 The Gold Filled, Fancy Pick and Spoon. Entire length, 4 inches. Pick and spoon can be shoved back in case when not in use. Price.....\$1.26
No. 4F07368 The Gold Filled, Fancy Pick and Spoon. Entire length, 4 inches. Pick and spoon can be shoved back in case when not in use. Price.....\$1.26
No. 4F07370 The Gold Filled, Fancy Pick and Spoon. Entire length, 4 inches. Pick and spoon can be shoved back in case when not in use. Price.....\$1.26
No. 4F07372 The Gold Filled, Fancy Pick and Spoon. Entire length, 4 inches. Pick and spoon can be shoved back in case when not in use. Price.....\$1.26

No. 4F07308 Chased case, slip nozzle, medium length, fitted with No. 2 fine, medium or stub gold pen. Price.....\$1.10
No. 4F07310 Chased case, medium length, regular nozzle, fitted with No. 2 fine, medium or stub gold pen. Price.....\$1.20

No. 4F07316 Hexagon, regular plain case, fitted with No. 3 fine, medium or stub gold pen. Price.....\$2.50
No. 4F07318 Regular hexagon, special size case, fitted with No. 4 fine, medium or stub gold pen. Price.....\$2.75

No. 4F07326 Ladies' pen, full gold and silver mounted, thin taper case, fitted with fine, medium or stub gold pen. Price.....\$3.64

No. 4F07328 Hexagon case, regular size, gold trimmed, fitted with No. 3 fine, medium or stub gold pen. Price.....\$3.00
No. 4F07330 Hexagon case, gold mounted, special size thick case, fitted with No. 4 fine, medium or stub gold pen. Price.....\$3.50

No. 4F07334 Solid Sterling Silver Holder, beautifully chased and tapered, very pretty and stylish. Price.....\$1.15

Gold Filled and Ebony Telescopic Holder, with the best quality iridium pointed pens.
No. 4F07336 10-karat Pen with Holder. Price, No. 3 Pen, \$0.95; No. 4 Pen, \$1.00; No. 5 Pen, \$1.20; No. 6 Pen, \$1.40; No. 7 Pen, \$1.55
No. 4F07338 16-karat Pen with Holder. Price, No. 3 Pen, 1.15; No. 4 Pen, 1.25; No. 5 Pen, 1.45; No. 6 Pen, 1.65; No. 7 Pen, 1.85

No. 4F07340 Gold Filled, Improved Telescopic Penholder and Combined Screw Pencil. When it is desired to use the pencil the pen can be slid back into the holder by means of a band on the outside, and the pencil can be brought into position.
16-karat Pen with Holder. Price, No. 3 Pen, \$1.70; No. 4 Pen, \$1.95; No. 5 Pen, \$2.10; No. 6 Pen, \$2.45

GOLD PENS REPOINTED

for 23 cents each. 2 cents extra for mail charges.

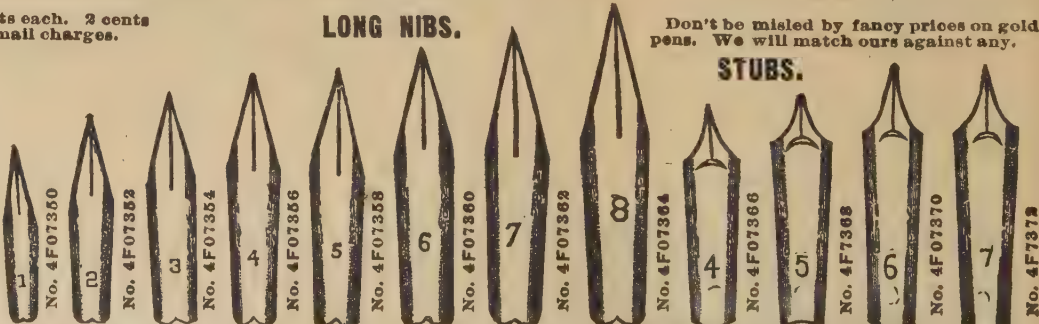
Finest Quality Solid Gold Pens.			
LONG NIBS.			
Catalogue No.	10-karat	16-karat	
4F07350	No. 1	\$0.85	\$0.45
4F07352	No. 2	.40	.50
4F07354	No. 3	.45	.65
4F07356	No. 4	.50	.75
4F07358	No. 5	.65	.90
4F07360	No. 6	.75	1.00
4F07362	No. 7	.90	1.20
4F07364	No. 8	1.10	1.45

STUB.

MADE IN 16-KARAT ONLY.			
Cat. No.	No.	Cat. No.	No.
4F07366	4	\$0.75	4F07370 6
4F07368	5	.90	4F07372 7
			1.20

If by mail, postage extra, on Fountain Pens, Holders and Picks, 3 cents; registry or insurance extra.

LONG NIBS.



Don't be misled by fancy prices on gold pens. We will match ours against any.

STUBS.

If jewelry is returned for exchange, or any other reason, be sure to follow instructions in front part of this book.

OUR SILVERWARE DEPARTMENT.

DO NOT BE MISLED IN THE TERMS TRIPLE AND QUADRUPLE PLATE,

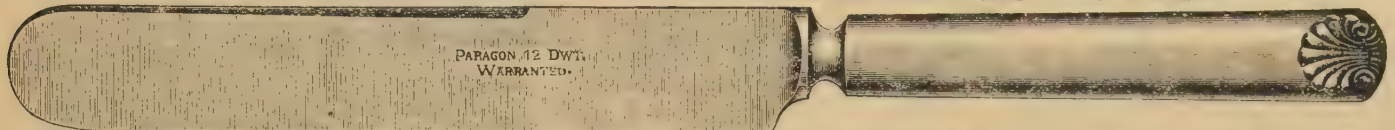
these terms do not show quality. They merely indicate, although there is positively no way of proving it, that the article has been in the silver bath three times for triple plate or four times for quadruple plate. The merchandise could be good or very bad. It depends on the length of time the article has been left in the silver plating bath and the richness of the bath in silver. A knife can be triple plated but still contain only four pennyweights of silver to the dozen, and can be quadruple plated and only have the same amount. We sell our knives for exactly what they are. When branded as 12 pennyweight knives, we guarantee 12 pennyweights of silver has been deposited on each dozen of knives and forks; if 16 pennyweight is branded on them, 16 pennyweights have been deposited. There is no knife in the market at the present time that contains more than 16 pennyweights of pure silver.

Mail Charges on Knives and Forks, About 48 Cents Per Dozen.

Sears, Roebuck & Co.'s Special Brand 12 and 16-dwt. Knives and Forks.—Stamped Paragon.

as applied to steel knives and forks. These terms apply only to silver plated hollow ware, tea spoons, forks, etc., made of nickel, then plated, positively no way of proving it, that the article has been in the silver bath three times for triple plate or four times for quadruple plate. The merchandise could be good or very bad. It depends on the length of time the article has been left in the silver plating bath and the richness of the bath in silver. A knife can be triple plated but still contain only four pennyweights of silver to the dozen, and can be quadruple plated and only have the same amount. We sell our knives for exactly what they are. When branded as 12 pennyweight knives, we guarantee 12 pennyweights of silver has been deposited on each dozen of knives and forks; if 16 pennyweight is branded on them, 16 pennyweights have been deposited. There is no knife in the market at the present time that contains more than 16 pennyweights of pure silver.

OUR SEARS, ROEBUCK & CO.'S FLAT WARE, stamped "Paragon" Brand Silver Plated Cutlery (Sears, Roebuck & Co.'s name does not appear on it) is made under special contract. We can recommend them above all other makes. A full description and prices are quoted on page 105. We cannot engrave knives as they are made of steel.



No. 5F100 Medium Shell Pattern Knives, 12 dwt. Price, per dozen. \$2.56

No. 5F102 Medium Shell Pattern Forks, 12 dwt. Price, per dozen. \$2.56



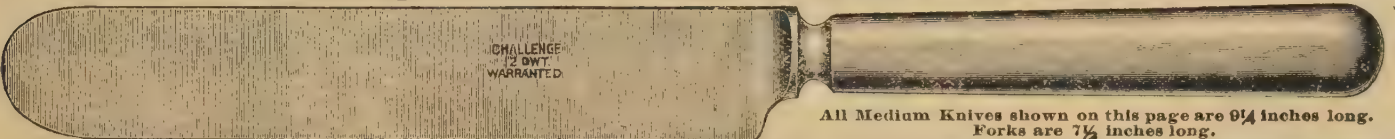
No. 5F104 Medium Plain Pattern Knives, 12 dwt. Price, per dozen. \$2.44

No. 5F108 Medium Plain Pattern Knives, 16 dwt. Price, per dozen. \$3.05

No. 5F106 Medium Plain Pattern Forks, 12 dwt. Price, per dozen. 2.44

No. 5F110 Medium Plain Pattern Forks, 16 dwt. Price, per dozen. 3.05

Challenge Brand Knives and Forks. Made Especially for Sears, Roebuck & Co.



No. 5F174 Plain Medium Knives, 12-dwt. plate. Price, per dozen. \$2.25

No. 5F178 Plain Medium Knives, 16-dwt. plate. Price, per dozen. \$2.85

No. 5F176 Plain Medium Forks, 12-dwt. plate. Price, per dozen. 2.25

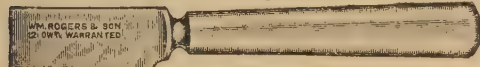
No. 5F180 Plain Medium Forks, 16-dwt. plate. Price, per dozen. 2.85



No. 5F179 Our Latest Paragon Brand Fleur de Lis Pattern Hollow Handled Knives. This knife is made on the same plan as solid silver handled knives are. Look anywhere, and select the finest pattern hollow handled knife you can find and we are positive they cannot compare with this brand, in quality or design. The blade is of the finest tempered crucible No. 1 steel and the handle is of 21 per cent nickel silver, the entire knife plated with 16 pennyweights of pure silver, the heaviest amount plated on any knife manufactured. This knife is made with the idea of surpassing any that have heretofore been placed on the market. The hollow handled knife that you can buy from any other firm will cost you from \$7.50 to \$9.00 per dozen, and it does not compare even favorably with this knife. Length, 9½ inches. Each dozen put up in fancy lined, white glazed paper box. Price, complete in box, per dozen. \$6.95

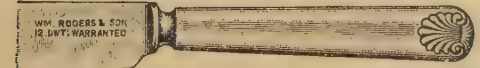
Wm. Rogers & Son 12-dwt. Knives and Forks.

1847 Rogers' Brand 12-dwt. Knives and Forks.



No. 5F115 Medium Knives, plain. Per dozen. \$2.50

No. 5F117 Medium Forks, plain. Per dozen. 2.50



No. 5F121 Medium Knives, shell. Per dozen. \$2.60

No. 5F123 Medium Forks, shell. Per dozen. 2.60



No. 5F127 Medium Knives, fancy. Per dozen. \$2.70

No. 5F129 Medium Forks, fancy. Per dozen. 2.70



No. 5F142 Medium Knives, plain. Per dozen. \$3.25

No. 5F144 Medium Forks, plain. Per dozen. 3.25

No. 5F148 Dessert Knives, plain. Per dozen. 3.15

No. 5F150 Dessert Forks, plain. Per dozen. 3.15



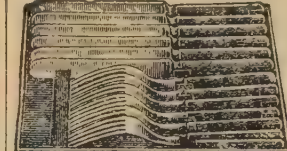
No. 5F154 Medium Knives, shell. Per dozen. \$3.35

No. 5F156 Medium Forks, shell. Per dozen. 3.35

No. 5F160 Dessert Knives, shell. Per dozen. 3.25

No. 5F162 Dessert Forks, shell. Per dozen. 3.25

\$1.18 for Silver Plated Knife and Fork Set.



No. 5F182 Plain Pattern Knife and Fork Set, regular size, plated with 4 dwt. of silver; excellent value. Price for complete set. \$1.18

No. 5F184 As above, marked CHALLENGE, 6 dwt. to the dozen. Price. \$1.72

No. 5F185 Set of six Knives and Forks, marked CHALLENGE, 8 dwt. to the dozen. Price. \$1.88

Our \$1.05 Silver Plated Knife and Fork Set.

No. 5F187 Knife and Fork Set, the knives are plain handles, but the forks are engraved like the flat fancy patterns: six knives and six forks in box, complete. Price, per set. \$1.05

If by mail, postage extra, 35 cents.

Our \$1.65 Knife and Fork Set.

No. 5F188 Set of six each. Fancy Knives and Forks, engraved handles. Both the knives and forks are made of solid steel, heavily plated with pure silver. Price, per set. \$1.65

If by mail, postage extra, 35 cents.

A POINT OF INFORMATION. Pure solid silver will tarnish. Coal gas, smoke, even the atmosphere will cause silver to oxidize, that is, turn dark. This does not denote that it is of inferior grade or poor manufacture. Silverware, to be kept bright and clean, should be polished from time to time.

No. 5F198 Silver Sunshine is unquestionably the purest and best silver polish made, contains no acid and will not scratch. Price, per ¼ pint bottle. 22c

Cannot be sent by mail.

No. 5F200 Silver Sunshine Powder, for silverware, cut glass, china, etc. Contains no acid and will not scratch. Price, per dozen, 78c; per box. 7c

If by mail, postage extra, per box, 4 cents.



\$3.58

with some of the other brands that we quote. As a wedding wearing ability of five years, we can recommend this set. This set displayed in any store would positively bring double what we ask. No one but an expert, and only by the closest examination and tests, would know but that it was one of the highest grade. We cannot sell any of the pieces separately. The very close price will not permit of the set being divided. You must order it complete.

No. 5F189 Price, for complete set, including case. \$3.58

KNIVES. The knives, on account of being silver plated over crucible steel, the silver plating will in time wear off on the cutting edge. This will happen to the very best silver plated knives on the market. We, therefore, do not include the knives in this five-year guarantee. Shipping weight, about 6½ pounds.

ALASKA SILVERWARE—A NEW DISCOVERY

THE CHEAPEST AND BEST FLAT WARE MADE

but is the same solid metal through and through, and color as long as there is any portion of the goods left. Do not be deceived by any dealer who undertakes to sell you any of the numerous imitations of this ware, that are sold on the market for more money than we ask for the genuine. The genuine Alaska Silverware can be had only of us.

BEFORE TAKING HOLD OF THIS NEW DISCOVERY

we left nothing undone to thoroughly investigate the properties of this metal, and to test the same in every conceivable manner, to satisfy ourselves that it was all that it was represented to be. After having made all sorts of experiments, and it stood all tests, we made a contract with the factory to handle the goods. It has now been about seven years since we began to handle this line, and it has not only proved from experiment to be as represented, but with seven years of actual service in the hands of many thousands of our customers, who send us the most flattering recommendations in praise of these goods, and with the rapidly increasing sales, we feel that we cannot recommend it too highly.

THE METAL IS VERY DENSE AND TOUGH,

is almost

as white as genuine silver, takes a beautiful polish and requires much less care than does silver plated ware.

OUR GUARANTEE.

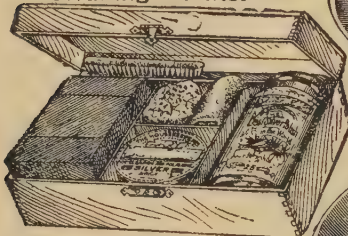
ALASKA SILVERWARE KNIVES are not plated. They are the same metal and color through and through. They are proof against all table and fruit acids. They will not rust. They will not tarnish. They will cut and cut well. They can be ground and sharpened like a steel knife, and we guarantee them for the term of your natural lifetime.

Relative Lengths of Alaska Silverware: Tea spoons, 5½ inches; dessert spoons, 7¼ inches; table spoons, 8¼ inches; dessert forks, 7 inches; medium forks, 7¼ inches; medium knives, 9 inches; sugar shells, 5½ inches; butter knives, 7 inches.

SEE WHAT YOU GET FOR PROFIT SHARING CERTIFICATES

On the first pages.

Silverware and Jewelry Cleaning Outfits.



No. 5F300 Our Silverware and Jewelry Cleaning Outfit, consisting of one cleaning brush, one box of fine sifted drying sawdust, one fine India sponge, one piece chamomile skin, one box Silver Sunshine powder, with full directions; one ¼ pint bottle Silver Sunshine polish, with full directions. This complete cleaning outfit in wooden case, made especially for the purpose.

Price.....72c
Weight, packed for shipment, 2¼ pounds.

No. 5F302 Our Cleaning Outfit, similar to above described outfit, but consisting of one cleaning brush, drying sawdust, sponge, chamomile, and Silver Sunshine in powder form, in fine pasteboard leatherette case made for the purpose, durable and strong. Price.....44c
If by mail, postage extra, 16 cents.

Postage on the silverware, if to go by mail, will be extra per half dozen as follows: On tea spoons, 6 cents; dessert spoons or forks, 12 cents; table spoons or medium forks, 15 cents; medium knives, 34 cents; and sugar shells or butter knives, 2 cents each. It is cheaper to send them by express, if you have an express office near by.

The standard of quality and finish of the silverware we purchase is the same as that of the goods we guarantee to be exactly as represented, they can be returned to us and your money will be refunded.

WE DO NOT MAKE ANY OTHER PIECES OF ALASKA SILVERWARE THAN THOSE MENTIONED ABOVE

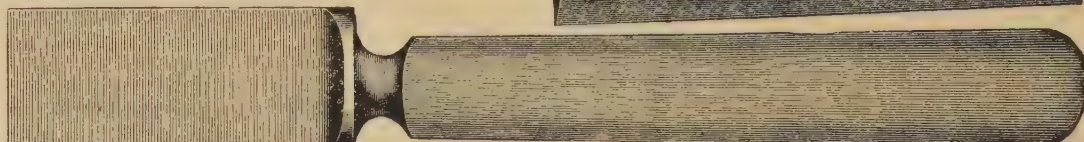
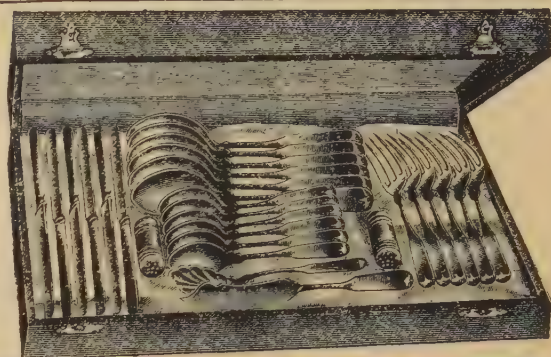
THE FANCY PATTERN

is equal in appearance and artistic finish to any of the best silver plated or solid silver goods on the market. The immense quantities of these goods we handle, and the conditions of our contract direct with the factory, puts us in a position to furnish this genuine Alaska Silverware at a slight advance over cost to manufacture.

ALASKA SILVERWARE SET.

28-piece Set of Alaska Silverware in fancy lined leatherette case, consisting of six medium size knives, six medium size forks, six table spoons, six tea spoons, one butter knife, one sugar shell; one salt and one pepper shaker; a complete dinner set.

No. 5F352 Tipped pattern, 28-piece set. Price.....\$3.14
No. 5F354 Shell pattern, 28-piece set, plain knives. Price.....\$3.14
No. 5F356 Fancy pattern, 28-piece set plain knives. Price.....\$3.36
No. 5F358 Beaded pattern, 28-piece set, plain knives. Price.....\$3.36
Knives have plain handles as shown in illustration.



No. 5F332 Medium Alaska Silverware Knife.

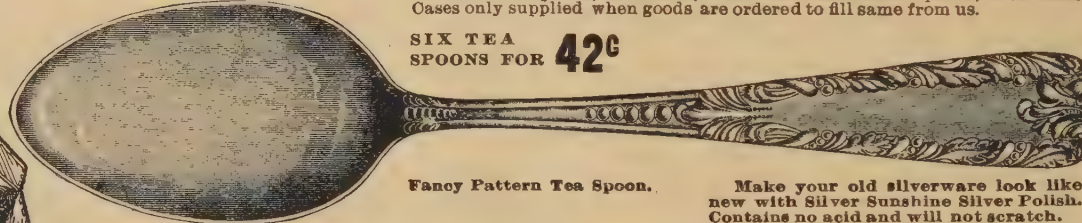
SIX TEA SPOONS FOR 38¢



Tipped Pattern Tea Spoon.

We can supply leatherette cases, fancy lined, to hold twelve tea spoons for 25 cents, to hold six knives and six forks, for 25 cents; to hold twelve tea spoons, butter knife, sugar shell and pickle fork, at 25 cents; to hold twelve tea spoons and six table spoons, at 38 cents; to hold one dozen table spoons, at 25 cents. Cases only supplied when goods are ordered to fill same from us.

SIX TEA SPOONS FOR 42¢



Fancy Pattern Tea Spoon.

Make your old silverware look like new with Silver Sunshine Silver Polish. Contains no acid and will not scratch.

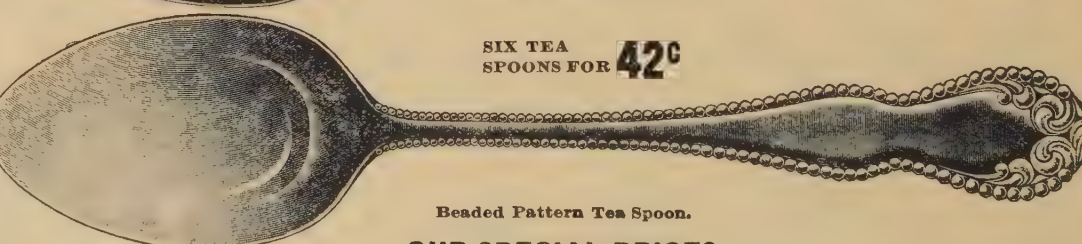
No. 5F198 In paste form.
Price, per ¼-pint bottle.....22c
No. 5F200 In powder form.
Price, per box.....7c

SIX TEA SPOONS FOR 38¢



Shell Pattern Tea Spoon.

SIX TEA SPOONS FOR 42¢



Beaded Pattern Tea Spoon.

OUR SPECIAL PRICES.

Any of these goods can be sent by mail on receipt of price and additional amount named to pay postage.

	Tipped or Shell Pattern, per Set of Six	Tipped or Shell Pattern, per Gross	Fancy or Beaded Pattern, per Set of Six	Fancy or Beaded Pattern, per Gross
No. 5F326 Tea Spoons.....	set of ½ dozen, \$0.38	\$ 8.66	\$0.42	\$ 9.58
No. 5F327 Dessert Spoons.....	set of ½ dozen, .60	13.68	.74	16.88
No. 5F328 Table Spoons.....	set of ½ dozen, .76	17.32	.84	19.16
No. 5F329 Medium Forks (regular size).....	set of ½ dozen, .76	17.32	.84	19.16
No. 5F330 Dessert Forks.....	set of ½ dozen, .60	13.68	.74	16.88
No. 5F332 Knives, plain handle only, as illustration shows. set of ½ dozen, 1.00		22.80	Not made	Not made
No. 5F333 Sugar Shells.....	each, .12 pr doz. 1.36	each, .13 pr doz. 1.48		
No. 5F334 Butter Knives.....	each, .12 pr doz. 1.36	each, .13 pr doz. 1.48		

Paragon Brand Silver Plated Tableware

MADE EXCLUSIVELY FOR US BY THE INTERNATIONAL SILVER CO., OF BRIDGEPORT, CONN.

WE QUOTE AND ILLUSTRATE TWO WEIGHTS, medium and extra heavy; also two grades, extra plate and triple plate. The triple plate is the highest grade. All fancy pieces come only in the extra heavy weight and triple plate. Our order for this highest grade silverware was placed very early. The factory has worked six months on it, so as to give us a brand of silverware unequalled by any manufacturer. To own exclusively the patterns shown, it was necessary to place an unheard of contract for quantity. It is an accepted fact that it was the largest contract placed by any concern for silverware last year with any factory. The disposition of manufacturers of late years has been to reduce the quality of tableware, so as to be able to increase their profits. Our customers must have the best, so we had this new Paragon brand made under our own specifications. We therefore are safe in sending with every piece of silverware that we sell our written guarantee as to quality. Considering the high grade of the Paragon brand, silverware was never sold as cheap.

THE MOST VITAL DEFECTS CONQUERED. We offer a brand of silverware that for quality, wearing ability and finish is unequalled at one-half the price inferior silverware is sold by others. In this, our Paragon brand silverware, you are buying the name. There is no weight or style that you cannot procure from us. We have in our specifications used the good points of the other makes and improved on them, and eliminated all faults.

HOW OUR PARAGON BRAND SILVERWARE IS MADE. Large ingots of solid, high grade, proper thickness. These sheets are then passed into the cutting room where the blanks for tea spoons, table spoons, etc., are stamped out. From the stamping room they are passed into the die room, where the blanks are then placed in hydraulic presses and the patterns are stamped on them. This high pressure stamping toughens and strengthens the blanks. These blanks are now ready for the finisher. After they have been thoroughly polished and trimmed down, all rough and raw edges smoothed and finished, they are turned over to the platers, who plate the necessary amount of absolutely pure silver on them. The hand burnishers take them next, who, with bloodstones burnish the silver on the blank, which toughens it and leaves the same amount of silver on the piece as was deposited. The old method of polishing on a wheel with rouge has been done away with in the manufacture of this silver, as it wears away some of the silver. After they have been properly burnished, they are then packed in tissue paper according to kind and placed in boxes, ready for shipment, each package containing our guarantee as to quality.

PARAGON BRAND SILVERWARE IS BETTER THAN ALL OTHERS, because the highest possible grade of nickel silver is used in the blank. The article itself, all the way through, consists of the closest approach to solid silver of any foreign metal. After years of wear, should any spot show through, it cannot be seen, as the metal underneath so closely resembles silver. The blank and the amount of silver deposited on the blank, are the two main features in silverware. We offer you in the Paragon Brand Silverware the highest grade nickel silver blank with the greatest amount of solid silver deposited on it.

OUR GUARANTEE.

OUR PARAGON SILVER PLATED WARE, stamped according to quality, is guaranteed to be plated with pure silver. The extra plate tea spoons, stamped "Paragon Extra," contain 50 pennyweights of pure silver to the gross; the table spoons and medium forks, 100 pennyweights to the gross. This is 25 per cent heavier silver deposit than the regular standard plate offered by other factories. The same percentage of increased silver deposit is contained in our triple plate, which is the highest grade manufactured, stamped "Paragon Triple." We claim our goods superior in quality, finish and durability, and guarantee them to give perfect satisfaction in every respect.

Shell Pattern. Tipped Pattern.

PLEASE NOTE THAT WE MAKE A SPECIAL PRICE for gross quantities on any one item, but only on quantities quoted. understand that these prices are in force

When ordering Tipped and Shell Patterns, be sure to state whether medium or extra heavy weight, also which pattern is desired.

Colonial Pattern, Medium Weight Tea Spoon.

Fleur de Lis Pattern, Extra Heavy Weight Tea Spoon.

BE SURE TO MENTION .. PATTERN DESIRED ..

		Tipped or Shell Pattern.		Colonial Pattern.		Tipped or Shell Pattern.		Tipped or Shell Pattern.		Fleur de Lis Pattern.		Fleur de Lis Pattern.	
		Medium Weight.	Price, per Doz.	Medium Weight.	Price, per Doz.	Medium Weight.	Price, per Doz.	Medium Weight.	Price, per Doz.	Medium Weight.	Price, per Doz.	Medium Weight.	Price, per Doz.
No. 5F502	Tea Spoons, extra plate....	\$0.90	\$10.30	\$0.95	\$10.84	\$1.46	\$16.65	\$1.62	\$18.46				
No. 5F504	Tea Spoons, triple plate....	1.52	17.34	1.60	18.25	2.06	23.50	2.22	26.30				
No. 5F506	Dessert Spoons, extra plate....	1.76	20.07	1.80	20.55	2.65	30.20	2.90	33.06				
No. 5F508	Dessert Spoons, triple plate....	3.00	34.20	3.06	34.92	3.42	39.00	3.76	42.86				
No. 5F510	Dessert Forks, extra plate....	1.76	20.07	1.80	20.55	2.65	30.20	2.90	33.06				
No. 5F512	Dessert Forks, triple plate....	3.00	34.20	3.06	34.92	3.42	39.00	3.76	42.86				
No. 5F514	Table Spoons, extra plate....	1.80	20.60	1.90	21.68	2.92	33.30	3.24	36.92				
No. 5F516	Table Spoons, triple plate....	3.04	34.64	3.20	35.68	4.12	47.00	4.44	50.60				
No. 5F518	Medium Forks, extra plate....	1.80	20.60	1.90	21.68	2.92	33.30	3.24	36.92				
No. 5F520	Medium Forks, triple plate....	3.04	34.64	3.20	35.68	4.12	47.00	4.44	50.60				
		Each	Per Dozen	Each	Per Dozen	Each	Per Dozen	Each	Per Dozen				
No. 5F524	Sugar Shell, triple plate....	\$0.16	\$1.81	\$0.18	\$2.06	\$0.23	\$2.62	\$0.26	\$2.96				
No. 5F526	Butter Knife, triple plate....	.18	2.06	.20	2.28	.27	3.08	.30	3.42				

No. 5F528 Bouillon or Soup Spoons. Paragon brand, triple plate, Fleur de Lis pattern, round bowl soup spoons. The very latest idea in soup spoons. Length, 7 inches. In fancy lined box.

Price, per set of six.....\$1.60
If by mail, postage extra, 15 cents.

No. 5F530 Hollow Handle Knives and Triple Plated Fork Set. Paragon brand, 16-pennyweight hollow handle knives, Length of knife, 9 3/4 inches; length of fork, 7 1/4 inches. In fancy lined box.

Price, per set.....\$5.70
If by mail, postage extra, 36 cents.

No. 5F532 Pie Set. Paragon brand, triple plate, Fleur de Lis pattern. Length of pie knife, 9 1/2 inches. Length of fork, 7 inches.

Price, per set.....\$2.62
If by mail, postage extra, 28 cents.

No. 5F529 Eight-piece Combination set, consisting of six tea spoons, sugar shell and butter knife, Paragon brand, Fleur de Lis pattern. Tea spoons are made in extra plate, sugar shell and butter knife in triple plate. In fancy lined box.

Price, per set, \$1.38
If by mail, postage extra, 17 cents.

No. 5F531 Oyster Forks. Paragon brand, triple plate, Fleur de Lis pattern. Length, 6 inches. In fancy lined box.

Price, per set of six, \$1.10
If by mail, postage extra, 11 cents.

No. 5F533 Knife and Fork Set. Paragon brand, 12 pennyweight knives; the best 12-pennyweight knife on the market with six Paragon brand Fleur de Lis pattern forks in lined box.

Price, per set \$2.95
If by mail, postage extra, 48 cents.

See the first pages for what your PROFIT SHARING ARTICLES BRING YOU FREE.

PER DOZEN FOR THIS TEA SPOON IN EXTRA PLATE.

95c

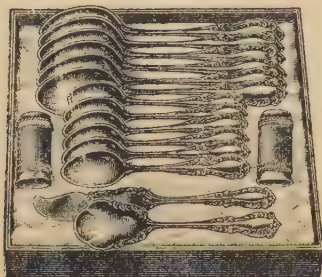
ENGRAVING We charge for Engraving 5 Cents per letter in Old English, and 2 1/2 Cents per letter for Script.

Illustration shows exact size of tea spoon.

PER DOZEN FOR THIS TEA SPOON IN EXTRA PLATE.

\$1.62

PARAGON BRAND FLEUR DE LIS PATTERN TRIPLE PLATED FANCY PIECES. THE BLANKS USED IN PARAGON BRAND FANCY PIECES ARE EXTRA HEAVY WEIGHT.



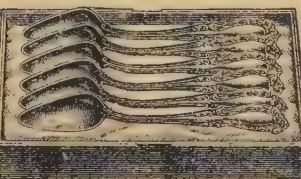
No. 5F534 Dinner Set. 16 pieces. Paragon brand, Fleur de Lis pattern, six extra plate table spoons, six extra plate tea spoons, one triple plate sugar shell, one triple plate butter knife, together with quadruple silver plated salt and pepper shaker, in fancy lined box. Price, per set..... \$3.00
If by mail, postage extra, 36 cents.



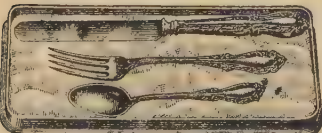
No. 5F536 Four-Piece Combination Set. Paragon brand, triple plate, Fleur de Lis pattern; length of cold meat fork, 7 3/4 inches; length of pie knife, 9 1/4 inches; length of berry spoon, 8 1/4 inches; length of gravy ladle, 7 inches. In fancy lined box. Price, per set..... \$2.38
If gilt bowls and tines are desired, send 65 cents extra.
If by mail, postage extra, 27 cents.



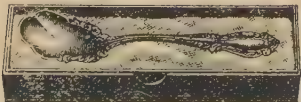
No. 5F537 Pie Forks. Paragon brand, triple plate, Fleur de Lis pattern. Length of pie fork, 7 inches. In fancy lined box. Price, per set..... \$1.69
If by mail, postage extra, 16 cents.



No. 5F538 Orange Spoons. Paragon brand, triple plate, Fleur de Lis pattern. Length of orange spoon, 5 3/4 inches. In fancy lined box. Price, per set of six..... \$1.04
If gilt bowls are desired, send 40c extra.
If by mail, postage extra, 10 cents.



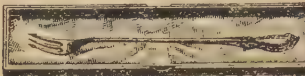
No. 5F539 Child's Set. Paragon brand, triple plate, Fleur de Lis pattern with hollow handle knife. Length of knife, 7 1/4 inches; length of fork, 6 1/4 inches; length of spoon, 5 inches. In fancy lined box. Price, per set..... 95c
If by mail, postage extra, 9 cents.



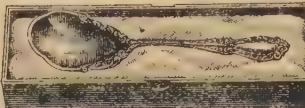
No. 5F540 Sugar Shell. Paragon brand, triple plate, Fleur de Lis pattern. Length, 6 inches. In fancy lined box. Price..... 30c
If gilt bowl is desired, send 10c extra.
If by mail, postage extra, 4 cents.



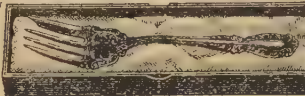
No. 5F541 Butter Knife. Paragon brand, triple plate, Fleur de Lis pattern. Length, 7 inches. In fancy lined box. Price..... 35c
If gilt blade is desired, send 10 cents extra. (Postage extra, 6 cents.)



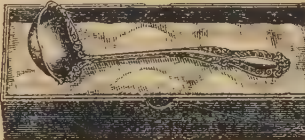
No. 5F542 Long Pickle Fork. Paragon brand, triple plate, Fleur de Lis pattern. Length, 8 inches. In fancy lined box. Price..... 32c
If gilt tines are desired, send 10c extra.
If by mail, postage extra, 4 cents.



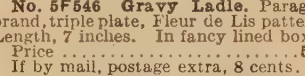
No. 5F543 Berry Spoon. Paragon brand, triple plate, Fleur de Lis pattern. Length, 8 1/4 inches. In fancy lined box. Price..... 68c
If gilt bowl is desired, send 15c extra.
If by mail, postage extra, 10 cents.



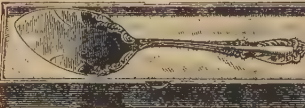
No. 5F544 Cold Meat Fork. Paragon brand, triple plate, Fleur de Lis pattern. Length, 7 3/4 inches. In fancy lined box. Price..... 42c
If gilt tines are desired, send 15 cents extra. (Postage extra, 7 cents.)



No. 5F545 Cream Ladle. Paragon brand, triple plate, Fleur de Lis pattern. Length, 5 3/4 inches. In fancy lined box. Price..... 40c
If gilt bowl is desired, send 15c extra.
If by mail, postage extra, 8 cents.



No. 5F546 Gravy Ladle. Paragon brand, triple plate, Fleur de Lis pattern. Length, 7 inches. In fancy lined box. Price..... 52c
If by mail, postage extra, 8 cents.



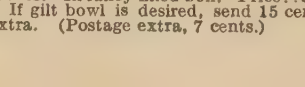
No. 5F547 Soup Ladle. Paragon brand, triple plate, Fleur de Lis pattern. Length, 11 inches. In fancy lined box. Price..... \$1.35
If by mail, postage extra, 8 cents.



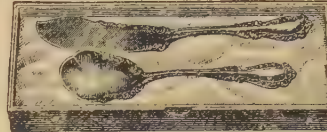
No. 5F548 Pie Knife. Paragon brand, triple plate, Fleur de Lis pattern. Length, 9 1/4 inches. In fancy lined box. Price..... 86c
If gilt blade is desired, send 20 cents extra. If by mail, postage extra, 10 cents.



No. 5F549 Jelly Server. Paragon brand, triple plate, Fleur de Lis pattern. Length, 7 1/2 inches. In fancy lined box. Price..... 52c
If gilt blade is desired, send 15 cents extra. (Postage extra, 15 cents.)



No. 5F551 Cucumber or Tomato Server. Paragon brand, triple plate, Fleur de Lis pattern. Length, 7 1/2 inches. In fancy lined box. Price..... 68c
If gilt bowl is desired, send 15 cents extra. (Postage extra, 7 cents.)



No. 5F553 Sugar Shell and Butter Knife Set. Paragon brand, triple plate, Fleur de Lis pattern. Length of butter knife, 7 inches; length of sugar shell, 6 inches. In fancy lined box. Price, per set..... 64c
If gilt bowl and blade are desired, send 20 cents extra.
If by mail, postage extra, 8 cents.



No. 5F555 Coffee Spoons. Paragon brand, triple plate, Fleur de Lis pattern. Length, 4 1/4 inches. In fancy lined box. Price, per set..... 82c
If gilt bowls are desired, send 40 cents extra.
If by mail, postage extra, 7 cents.



No. 5F557 Cream Set. Paragon brand, triple plate, Fleur de Lis pattern. Length of cream ladle, 5 3/4 inches; length of butter knife, 7 inches; length of sugar shell, 6 inches. In fancy lined box. Price, per set..... \$1.02
If by mail, postage extra, 11 cents.



No. 5F559 Child's Set. Paragon brand, triple plate, Fleur de Lis pattern. Length of knife, 7 1/2 inches; length of spoon, 5 inches. In fancy lined box. Price, per set..... 66c
If by mail, postage extra, 6 cents.



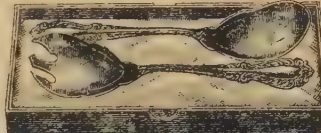
No. 5F561 Cream and Gravy Set. Paragon brand, triple plate, Fleur de Lis pattern. Length of gravy ladle, 7 inches; length of cream ladle, 5 3/4 inches. In fancy lined box. Price, per set..... 96c
If by mail, postage extra, 9 cents.



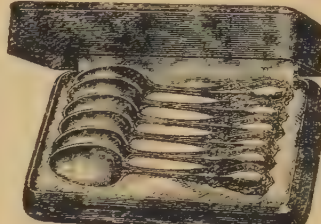
No. 5F563 Child's Set. Paragon brand, triple plate, Fleur de Lis pattern. Length of knife, 7 1/2 inches; length of spoon, 5 inches. Cup and napkin ring are quadruple silver plated. In fancy lined box. Price, per set..... \$1.22
If by mail, postage extra, 14 cents.



No. 5F565 Our Combination Set. Paragon brand, triple plate, Fleur de Lis pattern. Length of berry spoon, 8 1/4 inches; length of cold meat fork, 7 1/4 inches; length of jelly server, 7 1/2 inches. In fancy lined box. Price, per set..... \$1.74
If gilt bowls and tines are desired, send 45 cents extra. (Postage extra, 16 cents.)



No. 5F567 Salad Set. Paragon brand, triple plate, Fleur de Lis pattern. Length of salad spoon, 8 1/4 inches; length of salad fork, 8 1/4 inches. In fancy lined box. Price, per set. (Postage extra, 14c) \$1.34
If gilt bowls are desired, send 30c extra.



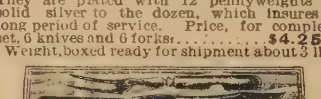
No. 5F575 Six Table Spoons. Paragon brand, triple plate, Fleur de Lis pattern. Length of spoon, 5 inches. In fancy lined box. Price, per set..... \$2.24
If by mail, postage extra, 11 cents.



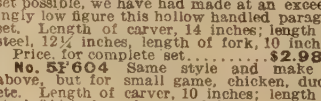
No. 5F577 Six Tea Spoons. Paragon brand, triple plate, Fleur de Lis pattern. Length of spoon, 4 1/4 inches. In fancy lined box. Price, per set..... \$1.20
If by mail, postage extra, 11 cents.



No. 5F579 Six Table Spoons. Paragon brand, triple plate, Fleur de Lis pattern. Length of spoon, 5 inches. In fancy lined box. Price, per set..... \$2.72
If by mail, postage extra, 11 cents.



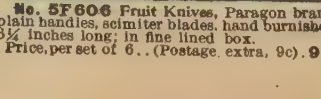
No. 5F581 Twelve Table Spoons. Paragon brand, triple plate, Fleur de Lis pattern. Length of spoon, 5 inches. In fancy lined box. Price, per set..... \$4.04
If by mail, postage extra, 11 cents.



No. 5F583 Twelve Table Spoons. Paragon brand, triple plate, Fleur de Lis pattern. Length of spoon, 5 inches. In fancy lined box. Price, per set..... \$5.24
If by mail, postage extra, 11 cents.



No. 5F600 Paragon Brand Plain Hollow Handled Knife and Fork Set. Knives are 9 1/4 inches long; forks are 9 1/4 inches long. The handles are hollow, plain bright finish, hand burnished. A most elegant appearing knife. These knives are a new addition to our already most representative line of silverware. They are plated with 12 pennyweights of solid silver to the dozen, which insures a long period of service. Price, for complete set, 6 knives and 6 forks..... \$4.25
Weight, boxed ready for shipment about 3 lbs.



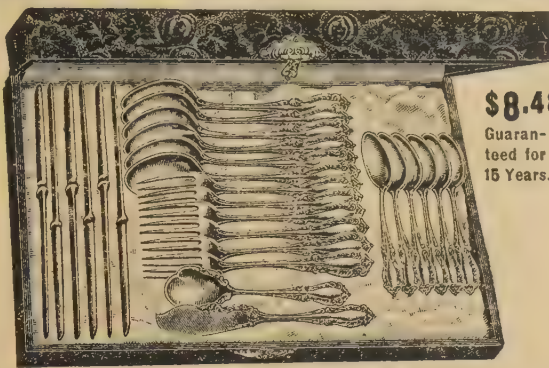
No. 5F602 Paragon Brand Plain Hand Burnished Hollow Handled Carving Set. So as to have a serviceable, yet very best wearing set possible, we have had made at an exceedingly low figure this hollow handled paragon set. Length of carver, 14 inches; length of steel, 12 1/2 inches; length of fork, 10 inches. Price, for complete set..... \$2.98
No. 5F604 Same style and make as above, but for small game, chicken, duck, etc. Length of carver, 10 inches; length of steel, 9 1/2 inches; length of fork, 7 1/2 inches. Shipping weight, about 3 pounds. Price, for complete game set..... \$1.58



No. 5F606 Fruit Knives. Paragon brand, triple plate, length of knife, 8 1/2 inches; length of fork, 7 1/2 inches. In fancy lined box. Price, per set of 6..... (Postage extra, 9c) 96c

OUR SPECIAL OFFER, TRIPLE PLATED DINNER SET, GUARANTEED FOR FIFTEEN YEARS, \$8.48

For \$8.48 we offer this 26-piece combination silver plated dinner set, made in the Paragon brand, triple plated, Fleur de Lis pattern, the peer of all silver plated ware on the market. The set consists of six Paragon brand 16-pennyweight knives, six Paragon brand triple plated forks, six Paragon brand triple plated table spoons, six Paragon brand triple plated tea spoons, one Paragon brand triple plated sugar shell and one Paragon brand triple plated butter knife. The knives are made of the very best crucible steel, highly finished, and are plated with 16 pennyweights of pure silver to the dozen, and are the very best grade of knives ever placed on the market.



\$8.48
Guaranteed for 15 Years.

At \$8.48 we offer you this fine dinner set in a beautiful plush covered purple satin lined case. The case is divided to hold the pieces just as illustration shows, which protects the silverware from becoming marred when not in use. We also furnish this set in a leatherette fancy lined case. For comparison, we would ask you to order a dinner set from us and compare it with a dinner set from your local merchant or any one else you might desire, and if upon examination, you do not find our set to be superior in quality and finish, and that we can save you from \$3.00 to \$4.00 on this set, return it to us at our expense and we will cheerfully refund your money, together with the transportation charges. With this Paragon brand Fleur de Lis pattern triple plated dinner set, catalogue No. 5F585, we issue our fifteen-year written binding guarantee. If any

piece should wear out or prove defective within this time, it can be returned to us and we will cheerfully exchange it for another.

No.	Price for 26-piece set	Price of set in leatherette case	Price of set in plush case
No. 5F585	Price for 26-piece set	\$8.08	\$8.48

We can also furnish this set in the extra plate in the Fleur de Lis pattern, but we do not issue a written guarantee with this extra plate set. However, this grade of goods is superior to the regular standard brands on the market.

BE SURE AND STATE PATTERN WANTED.

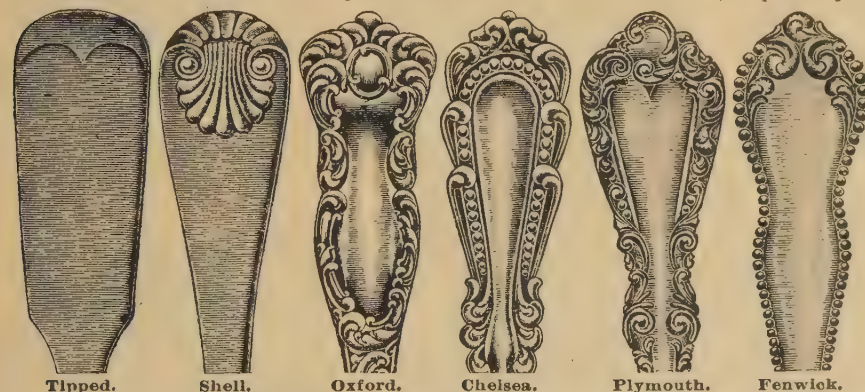
No.	Price of set in leatherette case	Price of set in plush case
No. 5F587 26 pieces in the Fleur de Lis pattern, extra plate, with 12-pennyweight Paragon brand plain knives.	\$6.28	\$6.68
No. 5F589 Paragon brand extra plate dinner set, 26 pieces, as described above, but in the tipped or shell pattern, extra heavy weight, with 12-pennyweight Paragon plain knives.	5.88	6.28
No. 5F591 Paragon brand triple plate dinner set, 26 pieces, as described above, in the tipped or shell pattern, extra heavy weight, with 12-pennyweight Paragon plain knives. These knives are superior to the 12-pennyweight knives on the market.	7.37	7.74
No. 5F593 Paragon brand extra plate dinner set, 26 pieces, as described above, but in the tipped or shell pattern, medium weight, with 12-pennyweight Paragon plain knives.	4.32	4.98
No. 5F595 Paragon brand triple plate dinner set, 26 pieces, as described above, but in the tipped or shell pattern, medium weight, with 12-pennyweight Paragon plain knives.	5.87	6.27
No. 5F597 Paragon brand extra plate dinner set, 26 pieces as described above, but in the Colonial pattern, medium weight, with 12-pennyweight Paragon plain knives.	4.42	4.82
No. 5F599 Paragon brand triple plate dinner set, 26 pieces, as described above, but in the Colonial pattern, medium weight, with 12-pennyweight Paragon plain knives.	6.05	6.45

WM. ROGERS & SON'S SILVER PLATED TABLEWARE

TEA SPOONS	Price, per dozen, \$0.94
TABLE SPOONS	Price, per dozen, 1.88
MEDIUM TABLE FORKS	Price, per dozen, 1.88

EACH PIECE IS STAMPED ON THE BACK exactly what grade it is. AA, and triple plate is stamped 6 on tea spoons and 12 on table spoons. This well known brand we have selected in preference to all other Roger brands of silverware, for the reason they charge less for their name and offer more in quality for the money than any other Roger manufacturer. Do not be misled by the name Rogers. Many fake brands are on the market. We handle only the brands that we can conscientiously recommend.

THIS BRAND COMES IN TWO WEIGHTS and in two grades: Medium weight extra plate and heavy weight extra plate. The only difference between the two weights is in the weight of the blank. The heavy triple plate line is the best weight and is the highest quality silver plated ware in the Rogers brand on the market. While the medium weights will wear a great many years and give splendid service, the triple heavy weights will practically wear a lifetime. The Tipped pattern and the Shell pattern we quote both medium weight and heavy weight in extra plate and triple plate.



FANCY PIECES in the most beautiful pattern of all, the Oxford pattern. All fancy pieces come in the heavy weight. We illustrate and quote the Oxford pattern, as this pattern makes the best show in fancy pieces and likewise because we are able to sell it much cheaper than any of the other fancy line by reason of our special contract. If you want to own the most elegant knives manufactured, we recommend hollow handled knives, made after the same plan as solid silver knives are made.

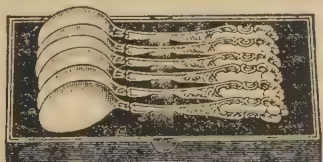


No. 5F1831 Child's Cup, embossed, satin finished, gold lined. Price 25c.
No. 5F1878 Baby Cup, quadruple silver plated, plain hand burnished, gold lined. Height, 2 1/2 inches. Price 90c.
Guaranteed for 5 Years.

Catalogue No.	BE SURE TO STATE PATTERN DESIRED. PLEASE NOTE	that we make a special price for gross quantities on any one item, but understand that these prices are in force only on quantities quoted.	Tipped or Shell Pattern, Medium Weight. Per dozen	Tipped or Shell Pattern, Medium Weight. Per gross	Oxford Pattern, Medium Weight. Per dozen	Oxford Pattern, Medium Weight. Per gross	Tipped or Shell Pattern, Heavy Weight. Per dozen	Tipped or Shell Pattern, Heavy Weight. Per gross	Chelsea, Plymouth or Fenwick Pattern, Heavy Wt. Per dozen	Chelsea, Plymouth or Fenwick Pattern, Heavy Wt. Per gross
5F802	Tea Spoons.	Extra Plate.	\$0.94	\$10.72	\$1.02	\$11.62	\$1.45	\$16.54	\$1.60	\$18.24
5F804	Tea Spoons.	Triple Plate.	1.58	18.02	1.66	18.92	2.00	22.80	2.20	25.08
5F814	Table Spoons.	Extra Plate.	1.88	21.44	2.04	23.24	2.90	33.08	3.20	36.48
5F816	Table Spoons.	Triple Plate.	3.16	36.04	3.32	37.84	4.00	45.60	4.40	50.16
5F818	Medium Forks.	Extra Plate.	1.38	21.44	2.04	23.24	2.90	33.08	3.20	36.48
5F820	Medium Forks.	Triple Plate.	3.16	36.04	3.32	37.84	4.00	45.60	4.40	50.16
5F824	Sugar Shells.	Extra Plate only.	each, .18	doz., 1.83	each, .18	doz., 2.06	each, .24	doz., 2.74	each, .26	doz., 2.96
5F826	Butter Knives.	Extra Plate only.	each, .18	doz., 2.06	each, .20	doz., 2.28	each, .28	doz., 3.20	each, .29	doz., 3.32



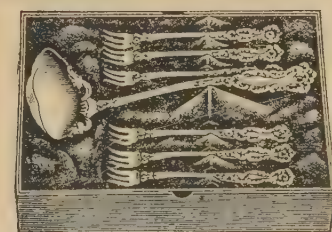
No. 5F828 Knife and Fork Set, Wm. Rogers & Son, Chelsea pattern. The knives are hollow handled, finest made, guaranteed 12-pennyweight, 9 1/2 inches long. The forks are triple plate, 7 1/2 inches long. Weight, 3 1/2 pounds. Price, per set \$5.90



No. 5F832 Soup Spoon Set, Wm. Rogers & Son, Oxford pattern. The latest round bowl; in fancy box. Price, per set \$1.62. If by mail, postage extra, 8 cents.



Silver Sunshine Silver Polish will make old silverware look like new.
No. 5F192 In paste form. Price, 1/2-pint bottle, 22c.
No. 5F200 In powder form. Price, per box, 7c

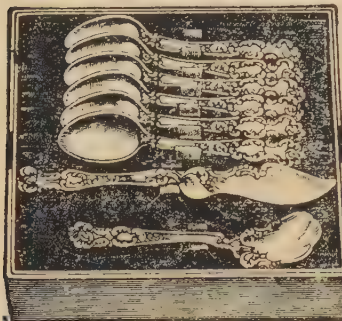


No. 5F834 Oyster Set, Wm. Rogers & Son, Oxford pattern; oyster ladle, 9 1/2 inches long, six oyster forks, 6 inches long; in lined box. Price, per set \$1.98. If by mail, postage extra, 22 cents.



No. 5F836 Knife and Fork Set, Wm. Rogers & Son, six plain handle knives, guaranteed 12 pennyweight; and six Oxford pattern medium forks, triple plate; in lined box. Weight, 2 pounds. Price, per set \$3.05

WM. ROGERS & SON'S BRAND FANCY PIECES.



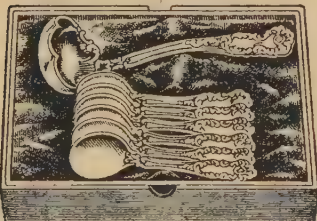
No. 5F830 Tea Set, Wm. Rogers & Son, Oxford pattern; eight pieces, six tea spoons, butter knife and sugar shell. Price, per set.....\$1.05
If by mail, postage extra, 10 cents.



No. 5F838 Dinner Set, Wm. Rogers & Son, Oxford pattern; sixteen pieces, six table spoons, six tea spoons, sugar shell, butter knife and salt and pepper shaker. Weight, 2 pounds. Price, per set.....\$2.48



No. 5F840 Oyster Forks, Wm. Rogers & Son, Oxford pattern; 6 inches long; set of six in lined box. Price, per set.....\$1.08
If by mail, postage extra, 9 cents.



No. 5F842 Soup Set, Wm. Rogers & Son, Oxford pattern; soup ladle is 9 1/2 inches long, soup spoons are the latest round bowl pattern; in fancy lined box. Weight, 1 1/2 pounds. Price, per set.....\$2.72



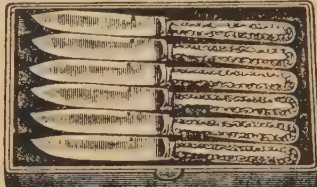
No. 5F844 Nut Cracker and Pick Set, Wm. Rogers & Son, Oxford pattern; pie knife, 9 inches long; cold meat fork, 7 1/2 inches long; berry spoon, 8 1/2 inches long. Wt. 2 lbs. Price, per set, \$2.48
If gilt bowls are desired send 65 cents extra.



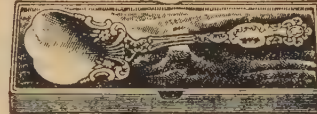
No. 5F846 Cream Set, Wm. Rogers & Son, Oxford pattern; butter knife, 7 inches long, sugar shell and cream ladle. Price, per set, 98c
If by mail, postage extra, 11 cents.



No. 5F848 Hollow Handle Knives, Wm. Rogers & Son, Chelsea pattern; regular dinner size, length, 9 1/2 inches; in fancy box. Weight, about 2 pounds. Price, per set, \$3.68



No. 5F850 Fruit Knives, Wm. Rogers & Son, fancy embossed handles; length, 6 inches. Price, per set, \$1.35



No. 5F852 Berry Spoons, Wm. Rogers & Son, Oxford pattern; 8 1/4 inches long. Price, per set, 68c
No. 5F853 Same as No. 5F852, but gold bowl. Price, per set, 83c
If by mail, postage extra, 8 cents.



No. 5F854 Cold Meat Server, Wm. Rogers & Son, Oxford pattern; 7 1/2 inches long. Price, per set, 43c
No. 5F856 Same as No. 5F854, but gold tines. Price, per set, 58c
If by mail, postage extra, 6 cents.



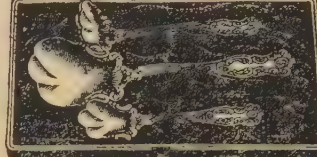
No. 5F858 Jelly Server, Wm. Rogers & Son, Oxford pattern; 7 1/2 inches long; in fancy box. Price, per set, 52c
If by mail, postage extra, 6 cents.



No. 5F860 Sugar Tongs, Wm. Rogers & Son, Oxford pattern; 5 1/4 inches long. Price, per set, 48c
If by mail, postage extra, 4 cents.



No. 5F862 Combination Four-Piece Set, Wm. Rogers & Son, Oxford pattern. Pie knife, 9 inches long; gravy ladle, 7 inches long; cold meat fork, 7 1/2 inches long; berry spoon, 8 1/2 inches long. Wt. 2 lbs. Price, per set, \$2.48
If gilt bowls are desired send 65 cents extra.



No. 5F864 Combination Three-Piece Set, Wm. Rogers & Son, Oxford pattern. Berry spoon, 8 1/4 inches long; cream ladle, 6 inches long; sugar shell, 6 inches long. Price, per set, \$1.32
If by mail, postage extra, 15 cents.



No. 5F866 Child's Set, Wm. Rogers & Son, Oxford pattern. Five pieces, cup and napkin ring; quadruple silver plated; in fancy box. Price, per set, (Postage extra, 19c.), \$1.40



No. 5F868 Coffee Spoons, Wm. Rogers & Son, Oxford pattern. Set of six, 4 1/2 inches long. Price, per set, (Postage extra, 6c.), 85c



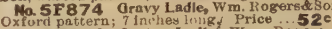
No. 5F870 Orange Spoon Set, Wm. Rogers & Son, Oxford pattern. Set of six, 6 inches long. Price, per set, \$1.08
If by mail, postage extra, 8 cents.



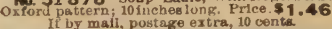
No. 5F896 Wm. Rogers & Son A1 Extra Plate, Medium Weight, Shell Pattern. Price, for complete set, \$4.46
No. 5F897 Wm. Rogers & Son Triple Plate, Medium Weight, Shell Pattern. Price, for complete set, \$6.06
No. 5F898 1847 Rogers Bros. Brand A1 Plate, in Avon, Columbia, Berkshire or Vintage patterns (see illustration of pattern, page 109), plain handle knives and forks. Price, for complete set, \$7.98
No. 5F899 1847 Rogers' Brand, Triple Plate, in Avon, Columbia, Berkshire or Vintage patterns, plain handle knives and forks. Price, for complete set, \$9.34



No. 5F872 Cream Ladle, Wm. Rogers & Son, Oxford pattern; 6 inches long. Price, 40c



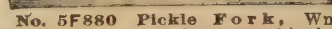
No. 5F874 Gravy Ladle, Wm. Rogers & Son, Oxford pattern; 7 inches long. Price, 52c



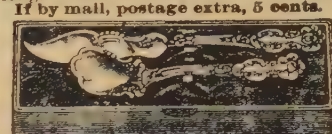
No. 5F876 Oyster Ladle, Wm. Rogers & Son, Oxford pattern; 9 inches long. Price, \$1.12



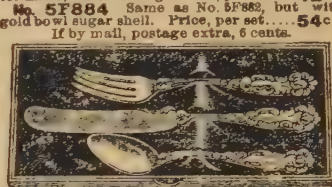
No. 5F878 Soup Ladle, Wm. Rogers & Son, Oxford pattern; 10 inches long. Price, \$1.46
If by mail, postage extra, 10 cents.



No. 5F880 Pickle Fork, Wm. Rogers & Son, Oxford pattern; 8 inches long. Price, 32c
If by mail, postage extra, 5 cents.



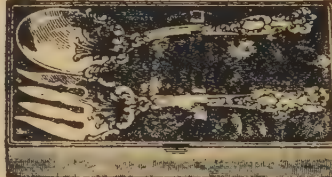
No. 5F882 Sugar Shell and Butter Knife Set, Wm. Rogers & Son, Oxford pattern; butter knife, 7 inches long. Price, per set, 42c
No. 5F884 Same as No. 5F882, but with gold bowl sugar shell. Price, per set, 54c
If by mail, postage extra, 6 cents.



No. 5F886 Child's Set, Wm. Rogers & Son, Oxford pattern; three pieces, knife, 7 inches long. Price, per set, 69c
If by mail, postage extra, 8 cents.



No. 5F888 Cream and Gravy Set, Wm. Rogers & Son, Oxford pattern; gravy ladle, 7 inches long. Price, per set, 98c
If by mail, postage extra, 9 cents.



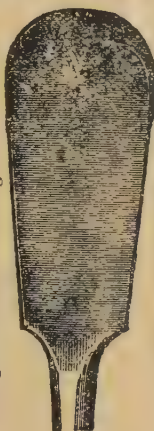
No. 5F890 Salad Set, Wm. Rogers & Son, Oxford pattern; fork, 9 inches long. Price, per set, \$1.50
No. 5F892 Same as No. 5F890, but with gilt tines and bowl. Price, per set, \$1.80
If by mail, postage extra, 13 cents.

Wm. Rogers & Son 26-piece Combination Set, in fancy lined leatherette case, consisting of 6 tea spoons, 6 table spoons, 6 dinner forks, 6 dinner knives, butter knife and sugar shell; a splendid wedding gift; complete dinner set for six people. Prices quoted include case. Weight, 6 lbs. Be sure to state pattern desired.

1847 ROGERS BROTHERS' GOODS.



ENGRAVING.
We charge for engraving, 2½ cents per letter for script, 5 cents per letter for Old English.



If by mail, postage extra,
dozen Tea Spoons..... 8c
dozen Dessert Spoons..... 10c
dozen Dessert Forks..... 10c



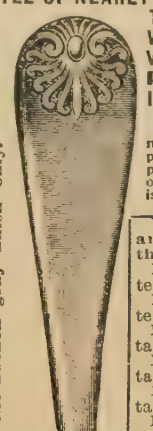
If by mail, postage extra,
dozen Table Spoons..... 15c
dozen Medium Forks..... 12c
dozen Coffee Spoons..... 5c



If by mail, postage extra,
Sugar Shells, each..... 3c
Butter Knives, each..... 3c



The Vintage pattern is furnished in the French gray finish only.



THESE GOODS ARE MADE, WHICH INCLUDES THEIR VERY LATEST AND BEST PATTERNS. SEE PAGE 103 FOR KNIVES.

We list the goods in two grades, namely what is known as the A1 plate marked A1 and the triple plate marked 6 on table spoons, 12 on table spoons; the latter of which is the better of the two.

We can supply white enameled, fancy lined boxes at the following prices:
No. 5F974 Box to hold 6 tea spoons only. Price... 6c
No. 5F976 Box to hold 12 tea spoons only. Price... 10c
No. 5F978 Box to hold 6 table spoons only. Price... 10c
No. 5F980 Box to hold 12 table spoons only. Price... 12c
No. 5F982 Box to hold 6 table forks only. Price... 10c
No. 5F984 Box to hold 12 table forks only. Price... 12c

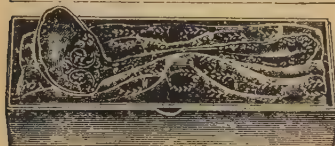
Avon Pattern	Tipped Pattern	Columbia Pattern	Berkshire Pattern	French gray finish	Shell Pattern
No. 5F902 Tea Spoons.	A1 Plate.....	Tea Spoons are 6 inches long.....	Tea Spoons are 6 inches long.....	Tipped.....	Shell.....
No. 5F904 Tea Spoons.	Triple Plate.....	Dessert Spoons are 6 inches long.....	Dessert Spoons are 6 inches long.....	2.15	2.15
No. 5F906 Dessert Spoons.	A1 Plate.....	Dessert Spoons are 7 inches long.....	Dessert Spoons are 7 inches long.....	3.05	3.05
No. 5F908 Dessert Spoons.	Triple Plate.....	Table Spoons are 7 inches long.....	Table Spoons are 7 inches long.....	3.81	3.81
No. 5F914 Table Spoons.	A1 Plate.....	Table Spoons are 8 inches long.....	Table Spoons are 8 inches long.....	5.08	5.08
No. 5F916 Table Spoons.	Triple Plate.....	Table Spoons are 8 inches long.....	Table Spoons are 8 inches long.....	4.30	4.30
No. 5F918 Medium Forks.	A1 Plate.....	Medium Forks are 7½ inches long.....	Medium Forks are 7½ inches long.....	6.10	6.10
No. 5F920 Medium Forks.	Triple Plate.....	Medium Forks are 7½ inches long.....	Medium Forks are 7½ inches long.....	4.30	4.30
No. 5F924 Sugar Shells.	A1 Plate only.	6 inches long. Price, each.....	6 inches long. Price, each.....	6.10	6.10
No. 5F926 Butter Knife.	A1 Plate only.	7½ inches long. Price, each.....	7½ inches long. Price, each.....	.36	.36
				.43	.43

FOR PRICES ON 26-PIECE 1847 ROGERS BROS.' DINNER SETS, SEE PAGE 108, CATALOGUE No. 5F898.

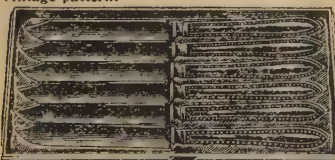
1847 ROGERS BROS.' KNIVES AND FORKS.

These knives have solid steel handles and are plated with 12 pennyweight of silver to the dozen. For hollow handle knives, see No. 5F950, illustrated below.

No. 5F142 Medium Knives, plain.	Price, per dozen.....	\$1.25
No. 5F144 Medium Forks, plain.	Price, per dozen.....	\$1.25
No. 5F148 Dessert Knives, plain.	Price, per dozen.....	\$1.25
No. 5F150 Dessert Forks, plain.	Price, per dozen.....	\$1.25
No. 5F152 Medium Knives, shell.	Price, per dozen.....	\$1.25
No. 5F154 Medium Forks, shell.	Price, per dozen.....	\$1.25
No. 5F160 Dessert Knives, shell.	Price, per dozen.....	\$1.25
No. 5F162 Dessert Forks, shell.	Price, per dozen.....	\$1.25



No. 5F934 1847 Rogers Bros. Gravy Ladle, Berkshire pattern, 7¼ inches long, in box. Price..... 75c
No. 5F938 1847 Rogers Bros. Medium Soup Ladle, Berkshire pattern, 11 inches long, in box. Price... \$2.00
No. 5F940 1847 Rogers Bros. Large Soup Ladle, Berkshire pattern, 13½ inches long, in box. Price. (Postage 10c) \$2.25
Same price as above in Avon, Columbia or Vintage pattern.



No. 5F944 1847 Rogers Bros. Fruit Knives, beaded handle, 6½ inches long, set of six in box. Price, per set..... \$1.35
If by mail, postage extra, 12 cents.



No. 5F948 1847 Rogers Bros. Combination Sugar Shell and Butter Knife Set, Berkshire pattern, in box. Price, per set..... 88c
If by mail, postage extra, 7 cents.
Same price as above in Avon, Columbia or Vintage pattern.



No. 5F950 1847 Rogers Bros.' Set of six Berkshire pattern hollow handle regular size knives, 10 inches long, in box. Price, per set of 6..... \$4.40
Weight, about 2 pounds.
Can supply hollow handle knives at above prices in any of the following patterns: Columbia, Vintage or Avon.

No. 5F952 Jelly Knife. Berkshire pattern, 8½ inches long, in lined box. Price..... (Postage, 6c)..... 75c



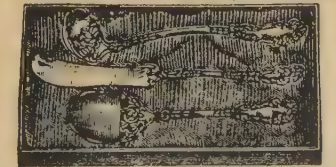
No. 5F956 1847 Rogers Bros.' After Dinner Coffee Spoons, Avon pattern, 4¼ inches long, per set of six in box. Price, per set... \$1.20
Can furnish in all other patterns at same price. If by mail, postage extra, 6 cents.



No. 5F960 1847 Rogers Bros.' Cold Meat Fork, Berkshire pattern, 8½ inches long, in box. Price..... 68c
No. 5F962 Gilt Tines..... 88c
Avon or Vintage pattern same price. If by mail, postage extra, 6 cents.



No. 5F964 Pickle Fork, 7½ inches long, in lined box. Price..... (Postage 3c)..... 53c



No. 5F966 1847 Rogers Bros.' Combination Set, Berkshire pattern. Cream ladle, 6½ inches long, butter knife and sugar shell, in box. Price, per set. (Postage, 11c)..... \$1.65



No. 5F970 1847 Rogers Bros.' Berry Spoon, Berkshire pattern, 9 inches long, gilt bowl. Price..... \$1.37
Avon or Vintage pattern same price.
No. 5F971 Same as No. 5F970, but plain bowl. Price..... (Postage, 8c)..... \$1.12



No. 5F972 1847 Rogers Bros.' Child's Set, Columbia pattern. Knife 7 inches long. Price, per set..... (Postage, 8c)..... 98c

SILVER PLATED CHILD'S SETS, NUT PICK AND CRACKER SETS, AND SUGAR SHELL AND BUTTER KNIFE SETS.



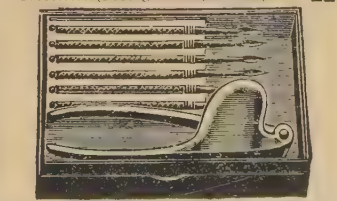
No. 5F201 Child's Set. Five pieces in a lined box. Hand engraved, gold lined cup, engraved napkin ring and embossed pattern fork and spoon. Price, per set. (Postage 12c)..... 75c



No. 5F212 Sugar Shell and Butter Knife, beaded pattern. Price, per set, in lined box. 18c
If by mail, postage extra, 8 cents.



No. 5F202 Nut Set, silver plated, six picks and one cracker. Price..... 38c
No. 5F204 Same as above, nickel plated. Price..... (Postage extra, 10 cents)..... 22c



No. 5F208 Nickel Plated Nut Pick and Cracker Set. The cracker is the very latest design and is so arranged as to keep the hulls from falling on the floor. This set includes six nickel plated nut picks in a paper box. Price 45c
If by mail, postage extra, 10 cents.



No. 5F215 Sugar Shell and Butter Knife, Wallingford pattern. Price, per set, in lined box..... 30c
If by mail, postage extra, 8 cents.

A POINT OF INFORMATION. Pure solid silver will tarnish. Coal gas, smoke, even the atmosphere will cause silver to oxidize, that is, turn dark. This does not denote that it is of inferior grade or poor manufacture. Silverware, to be kept bright and clean, should be polished from time to time.

No. 5F198 Silver Cream is unquestionably the purest and best silver polish made, contains no acid and will not scratch. Price, per ½ pint..... 22c

No. 5F200 Silver Soap Polish, for silverware, cut glass, china, etc. Contains no acid and will not scratch. Price, per box..... 7c
If by mail, postage extra, 8 cents.

No. 5F219 Silver Plated Baby Spoon. Fancy pattern. Something new, just the thing, at a small cost, to give the baby. It is made in the best possible manner, beautifully embossed pattern, comes in a neat box. Price..... 25c
If by mail, postage extra, 2 cents.

No. 5F224 Child's Set, three pieces, good plate. Price, per set..... 38c
If by mail, postage extra, 12 cents.



No. 5F234 Child's Set, three pieces, ivory handled knife, fine quality. Price, per set... 68c
If by mail, postage extra, 15 cents.

BE SURE TO MENTION PATTERN DESIRED.

SOLID SILVER FLATWARE. GUARANTEED TO BE ⁹²⁵/₁₀₀₀ FINE. POSITIVELY THE FINEST QUALITY MANUFACTURED.

We give weights on sterling silver flatware, but we recommend the 8 or 10-ounce tea spoons, as they are very heavy, and will positively wear forever.

REMEMBER,

that our Solid Silver Flatware is solid silver through and through, every grain of it being of the same quality, fine silver. We merely show the tops of the handles so as to give you a correct idea of the patterns. We carry all the fancy pieces. Please note that we quote in the price list, butter knives, sugar shells, berry spoons, cream ladies, gravy ladles, cold meat forks, etc. All of the fancy pieces come in a beautiful lined box, for which there is no extra charge. Our solid silverware is stamped Sterling Silver, not coin, which is only ⁹⁰⁰/₁₀₀₀ fine but Sterling Silver. When you see this mark you are positive that you are getting honest goods.



Princess Pattern.

Engraving Script Letters, 2½ cents each; for Old English Letters, 5 cents each, extra.



Plymouth Pattern.



Altair Pattern.

Postage extra, as follows, when goods are sent by mail.

Registered mail, 8 cents extra.
Sugar Shells, 3 cents.
Cold Meat Forks and Cream Ladies, 5 cents.
Tea Spoons, 6 cents.
Table Spoons and Forks, 12 cents.
Butter Knives, 3 cents.



Orchid Pattern.



Wild Rose Pattern.



Tipped Pattern.

WE SUPPLY LEATHERETTE CASES,

fancy lined, to hold twelve tea spoons for 25 cents; to hold six knives and six forks for 25 cents; to hold twelve tea spoons, butter knife, sugar shell and pickle fork at 25 cents; to hold twelve tea spoons and six table spoons at 35 cents; to hold one dozen table spoons at 35 cents. Cases only supplied when goods are ordered to fill same from us.

Catalogue Number	BE SURE TO STATE THE PATTERN YOU WANT WHEN ORDERING.					Princess Pattern	Plymouth Pattern	Altair Pattern	Orchid Pattern	Wild Rose Pattern	Tipped Pattern
5F1200	Tea Spoons, 6 ounces to the dozen, light weight.	Price, per set of six...	\$2.84	\$3.15	\$3.15	Not Made	Not Made	Not Made	Not Made	Not Made	\$3.15
5F1202	Tea Spoons, 8 ounces to the dozen, med. weight.	Price, per set of six...	3.78	4.20	4.20	4.60	4.60	4.60	4.60	4.60	4.20
5F1204	Tea Spoons, 10 ounces to the dozen, heavy weight.	Price, per set of six...	4.79	5.25	5.25	5.75	5.75	5.75	5.75	5.75	5.25
5F1206	Tea Spoons, 12 ounces to the dozen, ex. heavy wt.	Price, per set of six...	Not Made	Not Made	6.30	6.90	6.90	6.90	6.90	6.90	Not Made
5F1210	Table Spoons, 20 ounces to the dozen, heavy weight.	Price, per set of six...	9.45	10.50	10.50	11.50	11.50	11.50	11.50	11.50	10.50
5F1212	Medium Forks, 21 ounces to the dozen, heavy weight.	Price, per set of six...	9.92	11.02	11.02	12.08	12.08	12.08	12.08	12.08	11.02
5F1214	Dessert Spoons, 15 ounces to the dozen, med. weight.	Price, per set of six...	7.08	7.88	7.88	8.62	8.62	8.62	8.62	8.62	7.88
5F1216	Medium Knives, hollow handles. Price, per set of six...	Price, per set of six...	9.90	9.90	9.90	13.50	13.50	13.50	13.50	13.50	9.90

WE BAR NONE, WHETHER RETAILER OR WHOLESALE. OUR PRICES ARE 10 TO 15 PER CENT CHEAPER THAN THE CHEAPEST AND THE WARE IS POSITIVELY THE BEST.



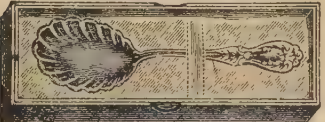
Sugar Shell, gilt bowl. Length, 5½ inches. Princess, Plymouth or Altair pattern. Price, \$1.38
No. 5F1222 Wild Rose or Orchid pattern. Price, \$1.96
If by mail, postage extra, 4 cents.



Butter Knife, plain blade. Length, 6½ inches. No. 5F1220 Princess, Plymouth or Altair pattern. Price, \$1.52
No. 5F1226 Wild Rose or Orchid pattern, extra heavy. Price, \$2.24
If by mail, postage extra, 4 cents.



Sugar Tongs. Length, 4½ inches. No. 5F1228 Princess, Plymouth or Altair pattern. Price, \$1.46
No. 5F1230 Wild Rose or Orchid pattern. Price, \$2.56
If by mail, postage extra, 4 cents.



Berry Spoon, gilt bowl. Length, 7½ inches. No. 5F1232 Princess, Plymouth or Altair pattern. Price, \$3.62
No. 5F1234 Wild Rose or Orchid pattern. Price, \$4.98
(Postage extra, 8c.)



Cream Ladle, gilt bowl. Length, 5½ inches. No. 5F1236 Princess, Plymouth or Altair pattern. Price, \$1.74
No. 5F1238 Wild Rose or Orchid pattern. Price, \$2.40

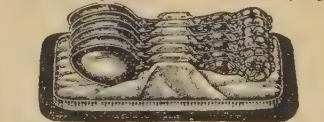
Gravy Ladle, gilt bowl. Length, 6 inches. No. 5F1240 Princess, Plymouth or Altair pattern. Price, \$2.98
No. 5F1242 Wild Rose or Orchid pattern. Price, \$3.65
(Postage extra, 8c.)



Cold Meat Fork, gilt tines. Length, 7½ inches. No. 5F1244 Princess, Plymouth or Altair pattern. Price, \$2.98
No. 5F1246 Wild Rose or Orchid pattern. Price, \$4.35
(Postage extra, 8c.)



After Dinner Coffee Spoons, gilt bowls, set of six complete in box. Length of spoons, 4½ inches. (Postage extra, 5 cents). No. 5F1248 Princess, Plymouth or Altair pattern. Price, per set, \$2.75
No. 5F1250 Wild Rose or Orchid pattern. Price, per set, \$4.00

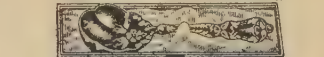


Solid Silver Teaspoons, in a fancy lined satin covered case. We made up this set, consisting of six teas in a case, especially as a presentation set, and we will furnish this set in the following patterns.

If by mail, postage extra, 15 cents.
No. 5F1271 Wild Rose pattern. Price, per set, \$4.95
No. 5F1273 Orchid pattern. Price, per set, 4.95
No. 5F1275 Altair pattern. Price, per set, 3.50
No. 5F1277 Princess pattern. Price, per set, 3.19
No. 5F1279 Plymouth pattern. Price, per set, 3.50

Solid Silver Fancy Pieces in the medium weight. These pieces are made in Sterling Silver 925-1000 fine and not in the coin silver 850-1000 fine sold by other concerns at higher prices.

Each piece comes in a glazed paper box lined with jeweler's cotton.



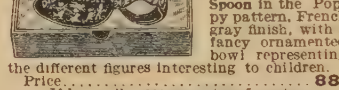
No. 5F1252 Solid Silver Sugar Shell, Poppy pattern, French gray handle, gilt bowl. Length, 5½ inches. Price, \$8.80
If by mail, postage extra, 5 cents.



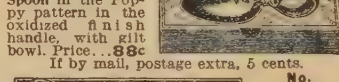
No. 5F1254 Solid Silver Sardine or Meat Server. Poppy pattern, French gray handle, gilt tines. Length, 5¼ inches. Price, \$8.80
If by mail, postage extra, 5 cents.



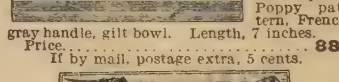
No. 5F1256 Solid Silver Cream Ladle. Poppy pattern, French gray handle, and gilt bowl. Length, 5½ inches. Price, \$8.80
If by mail, postage extra, 5 cents.



No. 5F1258 Solid Silver Baby Spoon in the Poppy pattern, French gray finish, with a fancy ornamented bowl representing the different figures interesting to children. Price, \$8.80
If by mail, postage extra, 5 cents.



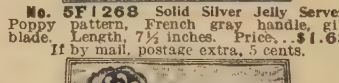
No. 5F1264 Solid Silver Olive Spoon. Poppy pattern, French gray handle, gilt bowl. Length, 7 inches. Price, \$8.80
If by mail, postage extra, 5 cents.



No. 5F1266 Solid Silver Pickle Fork, in the Poppy pattern, French gray handle, gilt tines. Length, 7 inches. Price, \$8.80
If by mail, postage extra, 5 cents.



No. 5F1268 Solid Silver Jelly Server. Poppy pattern, French gray handle, gilt blade. Length, 7½ inches. Price, \$1.68
If by mail, postage extra, 5 cents.



No. 5F1270 Solid Silver Cucumber or Tomato Server. Poppy pattern, French gray handle, gilt bowl. Length, 6½ inches. Price, \$1.85
If by mail, postage extra, 5 cents.



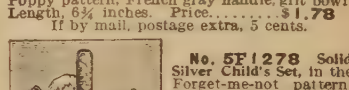
No. 5F1272 Solid Silver Cold Meat Fork. Poppy pattern, French gray handle, gilt tines. Length, 7½ inches. Price, \$2.24
If by mail, postage extra, 5 cents.



No. 5F1274 Solid Silver Berry Spoon, in the Poppy pattern, French gray handle, gilt bowl. Length, 7½ inches. Price, \$2.35
If by mail, postage extra, 5 cents.



No. 5F1276 Solid Silver Gravy Ladle. Poppy pattern, French gray handle, gilt bowl. Length, 6½ inches. Price, \$1.78
If by mail, postage extra, 5 cents.



No. 5F1278 Solid Silver Child's Set, in the Forget-me-not pattern. Spoon and fork are solid silver, knife has a steel blade heavily plated with silver, and pearl handle. The set is attached to a card, as illustration shows. The most useful set for the money ever placed on the market. Length of knife, 7 inches. Length of spoon, 5 inches. Price, per set, \$2.45
If by mail, postage extra, 10 cents.



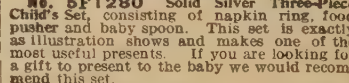
No. 5F1280 Solid Silver Three-Piece Child's Set, consisting of napkin ring, food pusher and baby spoon. This set is exactly as illustration shows and makes one of the most useful presents. If you are looking for a gift to present to the baby we would recommend this set. Price, per set, complete, \$2.36
If by mail, postage extra, 10 cents.



No. 5F1282 Solid Silver Child's Set. Fork and spoon are solid silver, in a very beautiful pattern. The knife has steel blade heavily plated with silver and fine pearl handle. Comes in a very neat case and makes a very appropriate present. Price, per set, complete, \$2.72
If by mail, postage extra, 10 cents.



No. 5F1284 Solid Silver Child's Set. Fork and spoon are solid silver, in a very beautiful pattern. The knife has steel blade heavily plated with silver and fine pearl handle. Comes in a very neat case and makes a very appropriate present. Price, per set, complete, \$2.72
If by mail, postage extra, 10 cents.



No. 5F1286 Solid Silver Child's Set. Fork and spoon are solid silver, in a very beautiful pattern. The knife has steel blade heavily plated with silver and fine pearl handle. Comes in a very neat case and makes a very appropriate present. Price, per set, complete, \$2.72
If by mail, postage extra, 10 cents.



No. 5F1288 Solid Silver Child's Set. Fork and spoon are solid silver, in a very beautiful pattern. The knife has steel blade heavily plated with silver and fine pearl handle. Comes in a very neat case and makes a very appropriate present. Price, per set, complete, \$2.72
If by mail, postage extra, 10 cents.

No. 5F1290 Solid Silver Child's Set. Fork and spoon are solid silver, in a very beautiful pattern. The knife has steel blade heavily plated with silver and fine pearl handle. Comes in a very neat case and makes a very appropriate present. Price, per set, complete, \$2.72
If by mail, postage extra, 10 cents.

BE SURE TO STATE PATTERN WANTED.

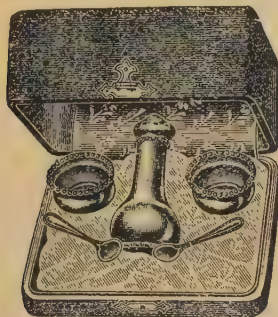
SOLID STERLING SILVER $\frac{925}{1000}$ FINE GUARANTEED SILVERWARE

AT PRICES ONLY A LITTLE MORE THAN WHAT RETAIL DEALERS ASK FOR PLATED WARE, WE OFFER A WONDERFUL ASSORTMENT, A BEAUTIFUL VARIETY OF THE HIGHEST GRADE GUARANTEED SOLID SILVERWARE.

OUR SOLID SILVER GUARANTEE.

ORDER ANY ITEM SHOWN ON THIS PAGE

and when you receive the article, examine it carefully, compare it with the solid silver shown by any of your friends or offered by others, and compare the price you paid with the price asked by any other house for a similar article in solid silver and if you do not find that the silver you get from us is even handsomer in every way, in make, finish, design, ornamentation, and if you do not find that you have saved from 25 to 40 per cent on the price, return the article to us and we will immediately refund your money in full, together with what you paid for express charges.



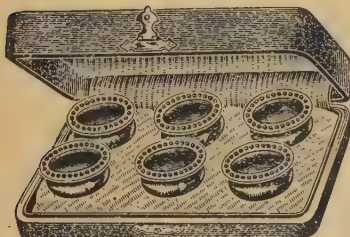
No. 5F1312 Salt and Pepper Set of solid sterling silver with leatherette fancy lined case. Set consists of two salt cups, gold lined, two salt spoons with gold lined bowls and one pepper shaker. Nothing can be more appropriate or handsomer as a wedding present or gift on any occasion. Dimensions of complete set in box, $5\frac{1}{2} \times 3\frac{3}{4}$ inches.

Price, for complete set... \$6.00
If by mail, postage extra, 20 cents.



No. 5F1314 Solid Silver Bon Bon Dish, gray finished with beautiful repousse floral border. Can be used for jelly, salted almonds and many other delicacies. The dimensions are $7\frac{1}{2}$ inches long by $5\frac{1}{2}$ inches wide.

Price... \$5.95
If by mail, postage extra, 12 cents.



No. 5F1316 Complete Set of Solid Silver Individual Salt Cups with beautiful beaded edge, each one gold lined; complete in fancy lined leatherette case. Case is $7\frac{1}{2}$ inches long by 5 inches wide by $1\frac{1}{2}$ inches high. Never before has such a value been offered in sterling silver as this our six-piece salt set.

Price, for complete set in case, \$4.30
If by mail, postage extra, 20 cents.



No. 5F1326 Solid Silver Baby Cup. This cup is made of solid silver, very heavy and was made especially for us, in order to give our customers a solid silver cup at a very low price. Stands 2 inches high, and is gold lined.

Price... \$3.75
If by mail, postage extra, 4 cents.

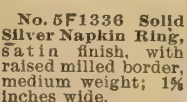
No. 5F1330 Solid Silver Napkin Ring, heavy weight, with applied fancy floral border, satin finish; $1\frac{1}{2}$ inches wide.

Price... \$2.12
If by mail, postage extra, 4 cents.



No. 5F1334 Solid Silver, Very Heavy Weight, Bright Polished Napkin Ring, with heavy applied fancy rocco edge; 1 inch wide.

Price... \$1.88
If by mail, postage extra, 4 cents.



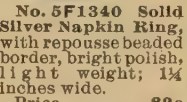
No. 5F1336 Solid Silver Napkin Ring, satin finish, with raised milled border, medium weight; $1\frac{1}{2}$ inches wide.

Price... \$1.24
Postage extra, 4c.



No. 5F1338 Solid Silver, Bright Polished Napkin Ring, with knurled center, milled edge, medium weight; $1\frac{1}{2}$ inches wide.

Price... 96c
Postage extra, 4c.



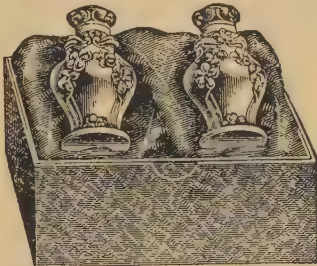
No. 5F1340 Solid Silver Napkin Ring, with repousse beaded border, bright polish, light weight; $1\frac{1}{2}$ inches wide.

Price... 82c
Postage extra, 4c.



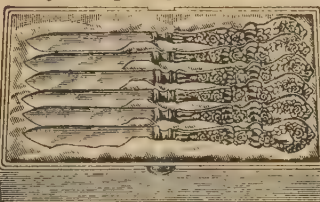
No. 5F1362 Solid Silver Salt and Pepper Shakers, in medium weight, with fancy raised chased ornamentation. Height, $2\frac{1}{4}$ inches.

Price... \$2.25
If by mail, postage extra, 8 cents.



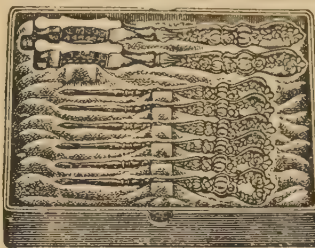
No. 5F1364 Solid Silver Salt and Pepper Shakers, pretty floral design ornamentation. Height, $2\frac{1}{4}$ inches.

Price... \$2.25
If by mail, postage extra, 8 cents.



No. 5F1366 Fruit Knives, solid silver hollow handles in the latest design, with steel blades, heavily plated with nickel; complete in a fancy lined box. Length, $6\frac{1}{2}$ inches.

Price, per set of six... \$4.45
If by mail, postage extra, 14 cents.



No. 5F1368 Nut Pick and Cracker Set, solid silver hollow handles in fancy design. Picks have steel tips, nickel plated. The cracker is steel, nickel plated. Complete in fancy lined box.

Price, per set... \$4.75
If by mail, postage extra, 20 cents.



No. 5F1370 Orange Knives, solid silver hollow handles with steel blades, nickel plated. The blade is the very latest design, the back has teeth like a saw so as to easily cut the orange skin. One of the latest creations in this line. Length, $7\frac{1}{2}$ inches.

Price, per set of six... \$4.50
If by mail, postage extra, 14 cents.



No. 5F1372 Nut Cracker, solid silver hollow handles, nickel plated, steel cracker. We guarantee it will not break with ordinary use.

Price... \$1.60
If by mail, postage extra, 8 cents.



No. 5F1374 Nut Cracker, hollow handles, in the latest design, made like No. 5F1372, only a very much handsomer design.

Price... \$1.70
If by mail, postage extra, 8 cents.



No. 5F1376 Nut Pick, solid silver hollow handles. The pick has steel point, heavily nickel plated. Length, 6 inches.

Price... 85c
If by mail, postage extra, 4 cents.

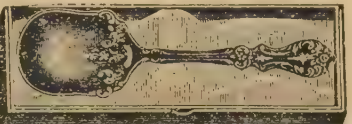


No. 5F1365 Solid Silver Salt Spoons, length, 2 inches; in a fancy lined box.

Price, per set of six... 88c
If by mail, postage extra, 4 cents.

Wonderful Bargains

SEVEN ARTICLES LEFT, but we have a large quantity of each piece. Last year we ran the Rose pattern in our Paragon brand high grade silver plated ware. We have discontinued this pattern, and rather than sell our remaining stock to the job lot concerns we are giving you the advantage of our bargain prices, $33\frac{1}{3}$ per cent less than we sold it for, which means a frightful loss to us. Your choice for 48 cents each for sugar shell and butter knife combination, berry spoon, cold meat fork, pie knife or gravy ladle, each one put up in a beautiful paper lined box, exactly as illustrated below; 28 cents your choice for butter knife, pickle fork or sugar shell, each one put up in fancy box.



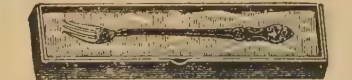
No. 5F410 Berry Spoon. Paragon brand, triple plate, Rose pattern; $8\frac{1}{4}$ inches long; in fine lined box.

Price... (Postage extra, 8c)... 48c



No. 5F415 Butter Knife. Paragon brand, triple plate, Rose pattern; $7\frac{1}{4}$ inches long; in fine lined box.

Price... (Postage extra, 4c)... 28c



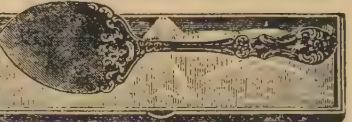
No. 5F419 Pickle Fork. Paragon brand, triple plate, Rose pattern; $7\frac{1}{4}$ ins. long; in fine lined box. Price, 28c.

If by mail, postage extra, 4 cents.



No. 5F426 Cold Meat Fork. Paragon brand, triple plate, Rose pattern; 8 ins. long; in fine lined box. Price... 48c.

If by mail, postage extra, 8 cents.



No. 5F430 Pie Server. Paragon brand, triple plate, Rose pattern; 9 inches long; in fine lined box. Price... 48c.

If by mail, postage extra, 8 cents.



No. 5F436 Gravy Ladle. Paragon brand, triple plate, Rose pattern; 7 inches long; in fine lined box. Price... (Postage extra, 8c) 48c.



No. 5F443 Sugar Shell. Paragon brand, triple plate, Rose pattern; 6 inches long; in fine lined box. Price... (Postage extra, 4c) 28c.

OUR 28-PIECE INITIAL SILVERWARE SET FOR \$4.10

FOR \$4.10 we offer a 28-piece set of silverware, engraved with any initial, complete with case, the equal of anything you can buy anywhere at three times the price.

EXPRESS CHARGES. will amount to next to nothing as compared with what you will save in price. The express charges will average for 500 miles, 35 cents; 1,000 miles, 50 cents. Greater distances in proportion.

THIS SET CONSISTS OF 6 full size table spoons, as illustrated, each spoon engraved on the handle with any initial desired, as shown in illustration; 6 teaspoons, as illustrated, each spoon engraved on the handle with any initial desired, as shown in illustration; 6 full size forks, as illustrated, each fork engraved on the handle with any initial desired, as illustrated; 1 sugar shell, 1 butter knife, 1 pepper and 1 salt shaker (these two pieces are of hard solid metal), and 6 knives (the knives we cannot engrave).

ALASKA SILVERWARE KNIVES ARE NOT PLATED. They are the same metal and color through and through. They are proof against all table and fruit acids, they will not rust, they will not tarnish. They will cut and cut well. They can be ground and sharpened like a steel knife and we guarantee them for the term of your natural lifetime.

IN ADDITION TO THE 28 PIECES of silverware as illustrated, we furnish this handsome plush covered and fancy blue lined case. Case is 12 inches long, 10 inches wide and 2 inches deep, nicely finished with a fancy metal clasp and so divided as to just hold the 28 pieces in position, as shown in illustration, so that when the tableware is not in use it can be kept in perfect condition in the case, as illustrated.

THIS SOLID SILVER METAL is the nearest approach in composition to the pure coin silver that has ever been attained. This composition silver is one solid metal through and through, guaranteed to retain its perfect silver color and wear forever. Each piece is stamped "Alaska Silverware."

IT WILL NEVER TARNISH if properly used. It is stronger than silver; more springy, you can scour it with a brick; you cannot harm it, but like solid silver or most any other metal, do not leave it stand in salt butter, vinegar or any acid for any considerable time, six or eight hours or over night, as it will tarnish; however, it can be cleaned again and made bright as when new.

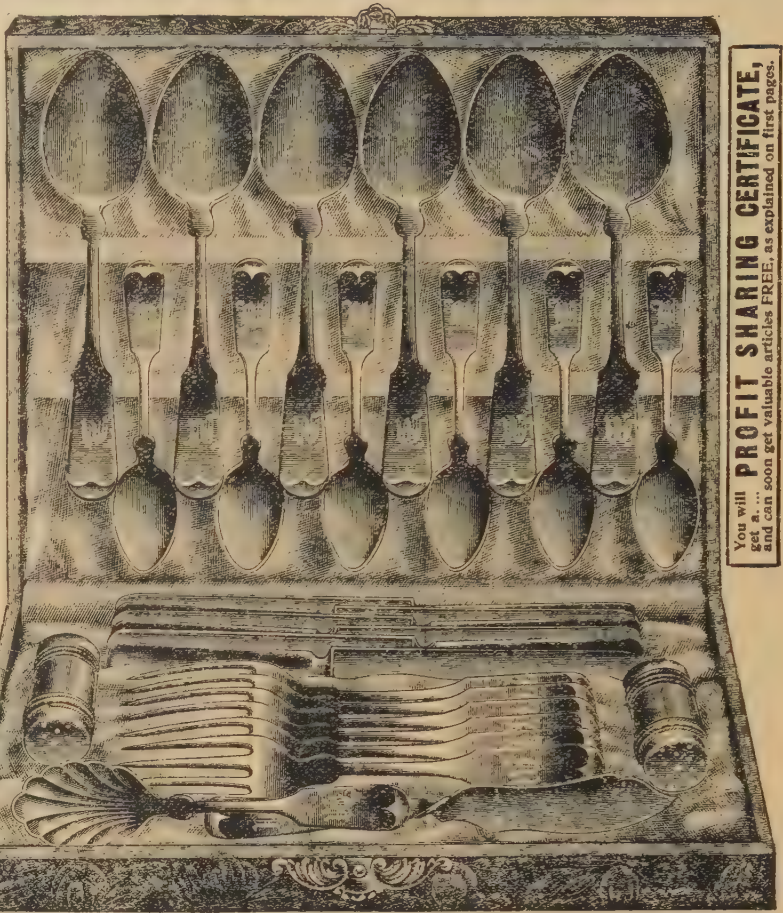
THIS SILVER COMPOSITION METAL is made by a process known only to the manufacturer of these sets, who supplies them to us in immense quantities; is in appearance, finish and every way (except intrinsic value) equal to coin silver. In appearance it cannot be told from solid coin silver. It must be examined by an expert to detect the difference. We can furnish the pieces separately, engraved with any letter, at the prices quoted here.

No. 5F1472	Tea Spoons.	Price, per set of six.....	\$0.54
No. 5F1473	Table Spoons.	Price, per set of six.....	1.08
No. 5F1474	Medium Forks.	Price, per set of six.....	1.08
No. 5F1476	Dessert Spoons.	Price, per set of six.....	.96
No. 5F1477	Dessert Forks.	Price, per set of six.....	.96
No. 5F1478	Sugar Shells.	Price, each.....	.17
No. 5F1479	Butter Knives.	Price, each.....	.24
No. 5F332	Plain Medium Knives.	Price, per set of six.....	1.00
No. 5F1470 COMPLETE SET, WITH CASE, \$4.10.			

AT \$4.10 WE FURNISH THIS 28-PIECE SET of initial silverware complete with case as the greatest value ever offered in this class of goods; in fact, our \$4.10 price is based on the actual cost to us in immense quantities for cash, with but our one small percentage of profit added.

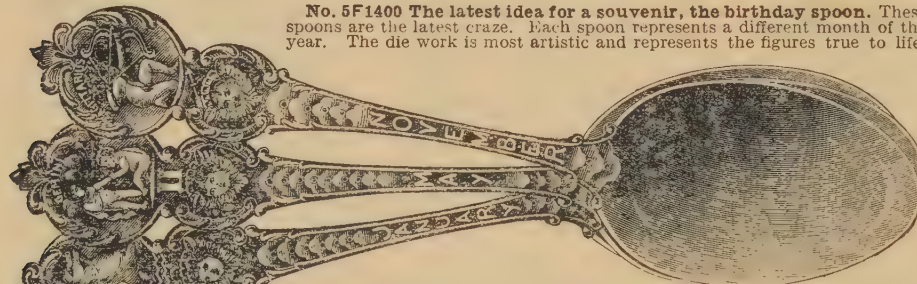
Postage on these goods, if to go by mail, will be extra per half dozen as follows: Tea spoons, 6 cents; dessert spoons or forks, 12 cents; table spoons or medium forks, 15 cents; sugar shells or butter knives, 2 cents each. It is cheaper to send by express, if you have an express office near by.

DO NOT COMPARE THIS, any of the cheap plated ware that is offered in cases. We could furnish a 28-piece set of cheap silver plated ware with a cheap case similar to the cases that are being furnished by some houses at \$1.50 to \$2.00, but we believe our customers want a higher grade of goods and we have received so many letters of commendation for this class of goods the past two seasons that we have decided to increase our contracts and offer the goods in sets of twenty-eight pieces at even a lower price than we have ever before been able to sell the same class of goods without the case.



You will get a good value for your money, and can soon get valuable articles FREE, as explained on first pages.

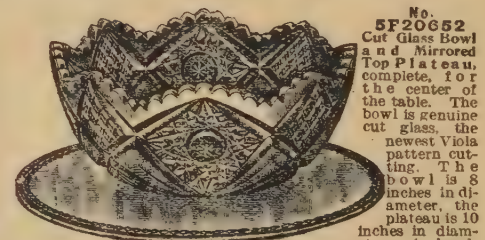
No. 5F1400 The latest idea for a souvenir, the birthday spoon. These spoons are the latest craze. Each spoon represents a different month of the year. The die work is most artistic and represents the figures true to life.



These spoons are sold throughout the country for \$1.50 apiece. But following our policy of one small percentage of profit above the actual cost of manufacture, we offer these birthday spoons to our customers at 95 cents. The spoons are 5 inches long, have French gray handles and gilt bowls.

When ordering be sure to state month desired. Price.....95c

SPECIAL OFFER AT \$3.90



No. 5F20652 Cut Glass Bowl and Mirrored Top Plateau, complete, for the center of the table. The bowl is genuine cut glass, the newest Viola pattern cutting. The bowl is 8 inches in diameter, the plateau is 10 inches in diameter. Weight, about 12 pounds. Price, complete for the two pieces.....\$3.90

OUR SOLID SILVER MEDIUM WEIGHT STATE SOUVENIR SPOONS. PRICE, EACH, 65 CENTS.

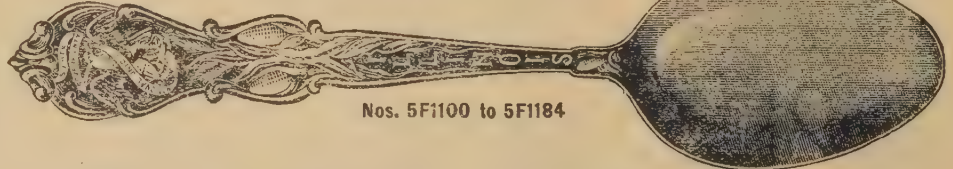
JUST THE PROPER THING for whist prizes, birthday presents, in fact, appropriate on any occasion as a gift. In our cosmopolitan cities friends are exchanging souvenir spoons.

THE ILLUSTRATION No. 5F1114 shows the exact size of these spoons. They are solid sterling silver, and are stamped so on the back of each spoon. They are manufactured by the most representative silverware house in the United States. They are of good medium, serviceable weight, and will last your natural lifetime. They are 5 inches long, gray oxidized finish; the bowls are gilt. Each state spoon shows the state seal, together with the state motto and other points of identification, such as some particular point that identifies and is characteristic of that state. Illinois, as shown under No. 5F1114, shows the state seal, together with the main produce of that state, wheat and corn. Michigan her state seal and a woodman hewing timber in the northern woods.

Be sure to order by catalogue number, so as to avoid any possible mistake.

No. 5F1100 Alabama	No. 5F1132 Kentucky	No. 5F1144 New Jersey
No. 5F1102 Arkansas	No. 5F1134 Louisiana	No. 5F1146 New York
No. 5F1104 Colorado	No. 5F1136 Maine	No. 5F1148 New Mexico
No. 5F1106 California	No. 5F1138 Maryland	No. 5F1150 North Carolina
No. 5F1108 Florida	No. 5F1139 Massachusetts	No. 5F1152 North Dakota
No. 5F1110 Georgia	No. 5F1140 Michigan	No. 5F1154 Ohio
No. 5F1112 Idaho	No. 5F1142 Minnesota	No. 5F1156 Oklahoma
No. 5F1114 Illinois	No. 5F1144 Mississippi	No. 5F1158 Oregon
No. 5F1116 Indiana	No. 5F1146 Missouri	No. 5F1160 Pennsylvania
No. 5F1118 Iowa	No. 5F1148 Montana	No. 5F1162 South Carolina
No. 5F1120 Kansas	No. 5F1150 Nebraska	No. 5F1164 South Dakota

No. 5F1114
Illustration shows exact size.



Nos. 5F1100 to 5F1184

NEVER BEFORE has a solid silver spoon of such beauty been offered at the astonishingly low price we name, 65 cents each. The average solid silver spoon, not as elaborate, not as beautiful in workmanship and finish, and not in any way comparable with our souvenir spoons are sold for much more money.

These spoons cannot be furnished in any other size or weight, or of any other state but those illustrated and quoted here. State Souvenir Spoons. Price, each.....65c

No. 5F1560 Our National Roosevelt Spoon, extra heavy weight; front of spoon shows bas-relief of President Roosevelt, also American flag and White House, the reverse side of handle has President Roosevelt's home at Oyster Bay. Length, 5 1/2 inches. Mail charges on souvenir spoons, extra, 5 cents; if by insured mail, 5 cents extra. Price.....\$1.65

OUR QUADRUPLE SILVER PLATED HOLLOW TABLE WARE DEPARTMENT.

OUR SILVER WARE IS SOLD WITH A FIVE-YEAR INSURANCE GUARANTEE.

IN THIS DEPARTMENT we have added many new designs and bettered the quality of every piece. The growing demand for the highest possible grade silver plated hollow ware has indicated to us the advisability of bettering our present lines and increasing the number of pieces. We have investigated this branch of merchandise along entirely new lines with this result, that we are able to offer this new line made especially for us, a higher grade silver plated hollow ware than has ever before been offered at prices 20 to 30 per cent less than asked by others for inferior goods. In every instance we find our already small profit reduced to smaller, still we believe that quantities count and through the bettering of this line, that is by increasing the silver deposit, using a higher grade of Britannia metal, will result in increase of sales and therefore greater business for us.

A FIVE-YEAR INSURANCE with our silver plated hollow ware. Every piece of hollow ware when so stated is covered by one of our five-year written binding guarantees. This guarantee goes out with every piece of silver plated hollow ware except when otherwise stated. It is far reaching. It protects you in every direction, makes you absolutely assured that you are owning the best quadruple silver plated ware procurable.

EVERY PIECE OF HOLLOW WARE with few exceptions, listed throughout these pages carries our five-year insurance guarantee. Our five-year insurance guarantee only goes out on such pieces where it is plainly stated. All other pieces we guarantee to be genuine Britannia metal, heavily plated with silver. Every item shows a saving from 20 to 40 per cent over that asked by any other merchant and in every instance represents the best article considering the price, that is to be found on the market.

OUR BINDING GUARANTEE.

WE GUARANTEE this piece of table ware to be quadruple plated and to be made of genuine Britannia metal of the very highest quality white metal compound, plated with absolutely pure silver and we warrant it to retain its silver like appearance, if properly cleaned, and used in ordinary domestic service for a term of five years. We further agree to take back at any time within five years from date of purchase and exchange for new any piece of silver plated table ware sold under this guarantee that shows the silver worn off and exposes the Britannia metal underneath it used as described above.

SEARS, ROEBUCK & CO.

THE ABOVE is practically a facsimile of the guarantee that goes out with our insured quadruple silver plated hollow ware. Different than any other firm in the United States, we know how our hollow ware is made. Different from any other merchant we know our hollow ware is positively quadruple silver plated. Different from any other dealer, we have compared our line of silver plated hollow ware with practically every other line that is shown or comes to Chicago or New York markets, which practically includes every maker, and our stands pre-eminently the best. Therefore, we feel perfectly safe in making this offer, that is, to give a five-year insurance. Notwithstanding the reason of a special engagement with the manufacturer, by reason of our one small percentage of profit system, our prices are less than the trashy premium stuff, so called the triple, double or quadruple silver plated ware offered by others at 30 to 40 per cent more than we ask for ours, which is the very best. Every piece purchased from us represents a double saving to you; a money saving first, because you save money in the original purchase, and because it will outwear from three to four times silver plated ware of inferior quality.



No. 5F1622 Cracker Jar, fancy engraved, satin finish, height, 8 1/2 inches. Shipping weight, about 7 1/2 pounds. Price, \$1.72. Guaranteed for five years.



No. 5F1602 Pickle Caster and Tongs combined, imitation cut crystal glass. Height, 10 1/2 inches. Shipping weight, about 8 pounds. Price 78c.



No. 5F1604 Combination Pickle Caster and Tongs, burnished top and base, ruby glass. Height, 10 1/2 inches. Shipping weight, 3 pounds. Price, \$1.24.



No. 5F1606 Pickle Caster and Tongs, crystal figured glass, fancy handle. Height, 11 1/2 inches. Shipping weight, 3 pounds. Price, \$1.60. Guaranteed for five years.



No. 5F1609 Pickle Caster or Sugar Bowl, handsome ruby decorated glass. Satin finish, top and base with raised ornamental designs in gray finish. Shipping weight, 3 pounds. Price, \$2.76. Guaranteed for five years.



No. 5F1608 Pickle Caster, silver plated, with rococo ornamentation to the base, fancy pickle tongs and handle with gold decorated ruby glass. Stands 10 1/2 inches high. Shipping weight, about 3 pounds. Price, \$2.95.



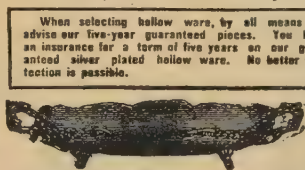
No. 5F1670 Quadruple Silver Plated Candelabrum, five lights. This candelabrum is especially designed for us and can be had nowhere else. We have had this made in order to furnish our customers with a very artistic candelabrum at a moderate price. Stands 11 inches high, and is finished in the latest oxidized French gray finish. Shipping weight, 7 pounds. Price, \$4.45. Guaranteed for five years.



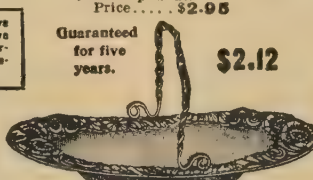
No. 5F1610 Individual Caster, satin finish, with repousse ornamentation, bottles are genuine cut glass. Height, 3 1/2 inches. Price, \$1.42. If by mail, postage extra, 22c. Guaranteed for five years.



No. 5F1617 Spoon Tray, with bale handle, plain bright burnished, gold lined. Length, 7 1/2 inches. Shipping weight, about 4 pounds. Price, \$1.72. Guaranteed for five years.



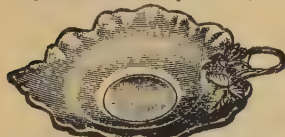
No. 5F1620 Spoon Tray, bright burnished, ornamented with beautiful rose border, gold lined, fancy handles and feet. Length, 9 inches. Shipping weight, about 4 pounds. Price, \$1.98. Guaranteed for five years.



No. 5F1631 Spoon Tray, quadruple silver plated, with embossed floral design border. Is finished in the latest French gray. Length, 9 1/2 inches; height, 5 inches. Feet and handle are solid Britannia metal. Shipping weight, about 4 pounds. Price, \$2.12. Guaranteed for five years.



No. 5F1618 Cracker Jar, the base is pink colored glass, the top is quadruple silver plated with a floral effect. Stands 6 1/2 inches high. Shipping weight, about 7 pounds. Price, \$1.25.



No. 5F1625 Quadruple Silver Plated Card Receiver or Bon Bon Dish, satin finish, hand burnished edge. Has beautiful vine ornamentation. Length, 6 1/2 inches; width, 6 inches. Price, 98c. If by mail, postage extra, 16 cents.



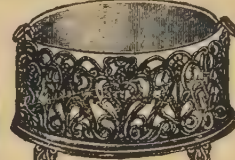
No. 5F1623 Quadruple Silver Plated Embossed Bon Bon or Jelly Dish, satin finish border with fluted, hand burnished center. Diameter, 7 inches. Price, \$1.22. If by mail, postage extra, 22 cents.



No. 5F1630 Toothpick Holder, gold lined. Height, 2 1/2 inches. Price, 88c. If by mail, postage extra, 6 cents. Guaranteed for five years.



No. 5F1614 Salt and Pepper, bright finished stand, crystal bottles. Shipping weight, about 1 pound. Price, 88c. Guaranteed for five years.



No. 5F1626 Fern Dish, quadruple silver plated, new art design. French gray finish, with white porcelain lining, fern holder. 3 1/2 inches high, diameter, 7 inches. Shipping weight, about 7 pounds. Price, \$2.35. Guaranteed for five years.



No. 5F1628 Toothpick Holder, gold lined, beaded edge, satin finish. Price, 64c. Postage extra, 4c. Guaranteed for five years.



No. 5F1634 Caster, five bottles, frame is satin finish with bright cut engraving. Height, 14 inches. Shipping weight, 7 1/2 pounds. Price, \$1.42.



No. 5F1636 Caster, five bottles, satin finish, with bright hand engraving. Height, 14 inches. Shipping weight, 7 1/2 pounds. Price, \$1.76. Guaranteed for five years.



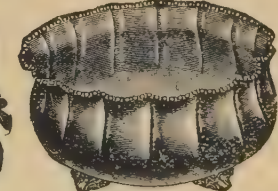
No. 5F1642 Caster, five fancy glass bottles, fancy handle and frame satin finish, with bright hand engraving. Height, 16 inches. Shipping weight, 7 1/2 pounds. Price, \$3.76. Guaranteed for five years.



No. 5F1632 Caster, five bottles bright finish. Height, 14 inches. Shipping weight, 7 1/2 pounds. Price, 96c.



No. 5F1627 Quadruple Silver Plated Nut Bowl, in the latest French gray finish. The ornamentation represents a squirrel cracking a nut. Inside is gold lined. Height, 5 inches; diameter, 7 inches. Shipping weight, 3 pounds. Price, \$2.92. Guaranteed for five years.



No. 5F1668 Quadruple Silver Plated Nut or Fruit Bowl. Stands 3 inches high, 6 1/2 inches in diameter. The very latest fluted pattern, full burnished with ornamental feet. Shipping weight, 3 pounds. Price, \$1.88. Guaranteed for five years.



No. 5F1672 Quadruple Silver Plated Jewelry Box. French gray finish, is satin lined throughout, stands 2 1/2 inches high and 4 inches in diameter. Is ornamented with grape vine trimmings. Shipping weight, about 1 pound. Price, \$2.20. Guaranteed for five years.

SILVER PLATED BABY CUPS, NAPKIN RINGS, ETC.

Postage on Cups and Napkin Rings, 4 Cents Extra.



No. 5F1827 Baby Cup, silver plated, hand engraved, satin finish, 2 inches high with gold lining. Price..... 25c



No. 5F1830 Child's Cup, satin finish, bright engraved, gold lined; height, 2 1/2 inches. Price..... 42c
If by mail, postage extra, 4 cents.



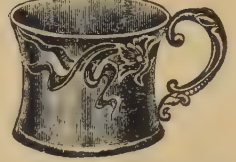
No. 5F1828 Child's Cup, bright engraved, satin finish, gold lined; height 2 1/2 inches. Price..... 78c
Guaranteed for five years



No. 5F1822 Child's Cup, satin finish, hand engraved, gold lined; height, 2 1/2 inches. Price..... 82c
Guaranteed for five years.



No. 5F1818 Child's Cup, satin finish, bright engraved, gold lined; height, 3 inches. Price..... 98c
Guaranteed for five years.



No. 5F1815 Child's Cup, fancy engraved, gold lined; height, 2 1/2 inches. Price..... \$1.14
Guaranteed for five years.



No. 5F1816 Baby Cup, The latest out in a baby cup. Is finished in the French Gray finish, gold lined, and engraved with nursery rhyme, as illustration shows. Stands 2 1/2 inches high. Price..... \$1.15
Guaranteed for five years.



No. 5F1812 Child's Cup, beaded, burnished and gold lined; height, 3 1/4 inches. Price..... \$1.22
Guaranteed for five years.



No. 5F1832 Cup and Saucer, Colonial pattern, fancy handle, gold lined; height, 2 1/2 inches. Price..... \$2.40
If by mail, postage extra, 12 cents. Guaranteed for five years.



No. 5F1836 Cup and Saucer, fancy embossed, hand burnished, beaded edges, gold lined; height, 3 1/2 inches. Price..... \$1.98
If by mail, postage extra, 12 cents. Guaranteed for five years.



No. 5F1834 Mustache Cup and Saucer, satin finish, fancy rococo border, bright hand engraved, gold lined; height, 3 1/4 inches. Price..... \$2.64
If by mail, postage extra, 12 cents. Guaranteed for five years.



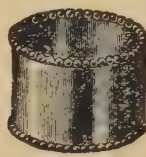
No. 5F1848 Napkin Ring, satin finish, bright engraved. Price..... 21c



No. 5F1846 Napkin Ring, satin finish, bright engraved. Price..... 32c



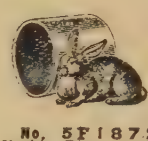
No. 5F1864 Napkin Ring, satin finish, bright hand engraved, hand burnished; height, 1 3/4 inches. Price..... 46c



No. 5F1860 Napkin Ring, satin finish, fancy hand engraved. Price..... 46c



No. 5F1854 Napkin Ring, satin finish, engraved "Father." Price..... 42c
No. 5F1856 Engraved "Mother." Price..... 42c



No. 5F1872 Napkin Ring, quadruple silver plated, height, 2 1/2 inches. Price..... 78c
Guaranteed for five years.



No. 5F1874 Napkin Ring, quadruple silver plated, 2 1/2 inches in diameter. Price..... 82c
Guaranteed for five years.



No. 5F1868 Napkin Ring, fancy base, open work; height, 2 1/4 inches. Price..... 60c
Guaranteed for five years.



No. 5F1862 Napkin Ring, satin finish, hand engraved, fancy border. Price..... 62c
Guaranteed for five years.



No. 5F1852 Napkin Ring, very fancy hand engraved; height, 2 1/4 inches. Price..... 75c
Guaranteed for five years.



No. 5F1866 Napkin Ring, satin finish, hand burnished, bright engraved; height, 2 1/2 inches. Price..... 75c
Guaranteed for five years.



No. 5F1840 Napkin Ring, satin finish, bright engraved, beaded edges. Price..... 88c
Guaranteed for five years.



No. 5F1838 Napkin Ring, beautifully ornamented, plain burnished, revolving wheels; length, 4 1/2 inches. Price..... \$1.20
Guaranteed for five years.



No. 5F198 Silver Cream Soap Polish, 6 for 37c. Price, per box..... 7c
If by mail, postage extra, 8 cents.

KEEP CLEAN SILVER.

No. 5F198 Silver Cream is unquestionably the purest and best silver polish made, contains no acid and will not scratch. Price, 1/2 pint... 22c



No. 5F2100 Crumb Set, quadruple silver plated with beaded edge, satin finish, bright cut hand engraved. Twisted scraper handle. Length of tray, 9 inches. Length of scraper, 9 1/2 inches. Shipping weight, 2 lbs. Price, per set... \$1.65



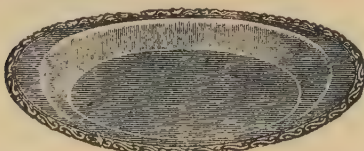
No. 5F2112 Crumb Set, bright burnished, beautiful repousse border, ebony handle. Dimensions of tray, 5x9 inches; scraper in proportion. Shipping weight, 2 pounds. Price, per set..... \$2.65
Guaranteed for five years.



No. 5F2103 Crumb Set, quadruple silver plated, embossed floral design, with French gray border and hand burnished center. Black ebony handle scraper. Length of scraper, 9 1/2 inches. Shipping weight, 2 pounds. Price, per set... \$2.48
Guaranteed for five years.



No. 5F2116 Bread Tray, hand burnished, fancy flowered border. The latest design; others ask double our price. Width, 6 1/2 inches; length, 13 inches. Shipping weight, 3 pounds. Price..... \$2.62
Guaranteed for five years.



No. 5F2106 Bread Tray, full satin finish; fancy rococo border. Length, 12 inches; width, 6 1/2 inches. Shipping weight, 3 pounds. Price..... 98c



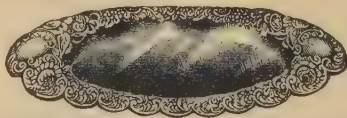
No. 5F2114 Bread Tray, hand burnished finish; fancy rococo border, hand engraved. Length, 12 inches; width, 6 1/2 inches. Shipping weight, 3 pounds. Price..... \$1.40



No. 5F2107 Silver Plated Bread Tray, in the Vintage pattern. Is 12 1/2 inches long, beautifully embossed and finished in the French gray finish. Shipping weight, 3 pounds. Price..... \$1.25



No. 5F2113 Bread Tray, quadruple silver plated, floral design, heavy embossed, French gray finish. Length, 11 1/2 inches. Shipping weight, 3 pounds. Price..... \$2.08
Guaranteed for five years.



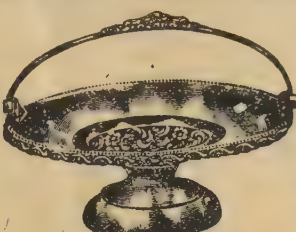
No. 5F2109 Bread Tray, quadruple silver plated. Edge is embossed in a very fancy design, full burnished center. Length, 12 1/2 inches. Shipping weight, 3 pounds. Price..... \$1.72
Guaranteed for five years.



No. 5F2111 Bread Tray, quadruple silver plated, embossed floral design. Length, 11 1/2 inches. Shipping weight, 3 pounds. Price..... \$1.90
Guaranteed for five years.



No. 5F2108 Cake Basket, satin finish, bright cut engraved. Base is hand burnished. Extreme height, 9 inches; diameter, 9 inches. Shipping weight, about 7 pounds. Price.....\$1.32



No. 5F2118 Cake basket, full hand burnished, with rocco border center, is handsomely ornamented. Extreme height, 9 1/2 inches; diameter, 9 inches. Shipping weight, about 7 pounds. Price.....\$1.64



No. 5F2125 Silver Plated Cake Stand, has fancy rocco border, ornamented feet and handle. 9 1/4 inches in diameter, stands 8 1/2 inches high. The center is satin gold lined with a full burnished border. Shipping weight, about 7 pounds. Price.....\$1.85



No. 5F2123 Cake Basket, satin finish, bright cut engraving. Height, 9 inches; diameter, 10 inches. Shipping weight, about 7 pounds. Price.....\$2.55



No. 5F2151 Fruit or Nut Bowl, quadruple silver plated fluted pattern, hand burnished bright bowl with grape vine trimmings. Height, 6 1/2 inches; diameter, 7 1/2 inches. Gold lined. Shipping wt., about 9 lbs. Price \$3.65



No. 5F2131 Cake Stand. This quadruple silver plated cake stand is embossed with floral effect, finished in the latest oxidized Butler finish, with good substantial base. Stands 9 1/2 inches high, is 10 inches in diameter. Shipping weight, about 7 pounds. Price.....\$3.18



No. 5F2133 Cake Basket, quadruple silver plated, fluted pattern, hand burnished. Height, 9 1/4 inches; length, 7 3/4 inches. Shipping weight, about 7 pounds. Price.....\$3.52



No. 5F2135 Cake Stand, quadruple silver plated, extra heavy, with fancy feet and handle. Is finished in the latest French gray finish with applied floral trimmings. This cake stand is extra heavy. Length, 10 1/2 inches; height, 8 1/2 inches. Shipping weight, about 7 pounds. Price.....\$3.88



No. 5F2137 Cake Dish, very fine quadruple silver plated, with fancy feet and handle. Is finished in the latest French gray finish, with floral design, applied trimmings. Diameter, 10 inches; height, 8 1/4 inches. Shipping weight, about 7 pounds. Price.....\$4.35



No. 5F2168 Comport used for raisins, salted peanuts, almonds, etc., or can be used as a card receiver. Quadruple silver plated on heavy Britannia metal, with floral design. Stands 8 1/2 inches high, is 6 1/2 inches wide at top, finished in the latest French gray. Shipping weight, about 5 lbs. Price, \$2.96



No. 5F2139 Sugar and Cream Set. Quadruple silver plated sugar and creamer, is hand burnished throughout, has Britannia metal handles. The creamer stands 5 1/4 inches high, sugar bowl, 3 1/4 inches high. Both are gold lined. Shipping weight, about 7 pounds. Price.....\$3.75

Silver Sunshine Silver Polish will make old silverware look like new.
No. 5F198 In paste form, pint bottle. Price.....22c
No. 5F200 In powder form, per box. Price.....7c



No. 5F2148 Bake Dish, French gray finish, rocco border with hand burnished cover, ornamented feet and handles. Inside porcelain dish holds 3 pints. Shipping weight, 9 pounds. Price.....\$3.58



No. 5F2141 Quadruple Silver Plated Fluted Soup Tureen. This tureen was made especially for us and we furnish a fleur de lis large size soup ladle in Paragon brand triple plate with each tureen; has handsome feet and handles and comes in bright finish. Holds four portions. Shipping weight, about 7 lbs. Price for tureen and ladle complete..\$5.07



No. 5F2146 Bake Dish, latest fluted pattern, with embossed base and scalloped rim, cover has fancy center. All hand burnished. Inside porcelain dish holds 2 quarts. Shipping weight, 9 pounds. Price.....\$5.35



No. 5F2143 Quadruple Silver Plated Gravy Boat. This boat is 4 inches high, is hand burnished throughout, gold lined; tray is hand burnished, with a beaded border. Shipping weight, 4 pounds. Price.....\$3.94

Guaranteed for five years.

Our Quadruple Silver Plated Special Three-Piece Berry Set, only \$3.95.



No. 5F2150 Berry Set, consists of three pieces as illustrated. Cream pitcher is 2 1/4 inches high; sugar bowl, 3 inches high and 7 1/4 inches in diameter. This set is made in the fluted pattern, beautifully burnished. All pieces are gold lined, fancy beaded edges and fancy handles on the sugar and creamer. Weight, ready for shipment, about 12 pounds. Price, complete set.....\$3.95



No. 5F2303 Syrup Pitcher, quadruple silver plated, French gray finish, with applied trimmings. Height, 6 1/2 inches. Shipping weight, 2 pounds. Price.....\$2.00



Our 3-piece Water Set, quadruple silver plated, satin finish, hand engraved. The pitcher is 8 inches high, capacity 2 quarts. Goblet is 5 inches high, gold lined; tray is 11 inches in diameter, with fancy rocco border. Shipping weight, about 12 pounds.



No. 5F2134 Pitcher, fancy crystal glass, cut glass effect, with quadruple plate silver ornamented top. Height, 11 1/4 inches. Holds 2 quarts. Shipping weight, about 9 pounds. Price.....\$1.20



No. 5F2160 Berry Bowl. Price.....\$1.78
No. 5F2162 Sugar Bowl. Price.....1.20
No. 5F2164 Cream Pitcher. Price.....1.08



No. 5F2302 Syrup Pitcher, satin finish with bright cut engraving, lid and plate hand burnished. Height, 5 inches; width, 4 1/4 inches. Shipping weight, 1 1/2 pounds. Price.....\$1.25



No. 5F2301 Syrup Pitcher, quadruple silver plated, lid and imitation cut glass base. It is finished in the latest French gray. Height, 5 1/2 inches. Shipping weight, 1 1/2 pounds. Price.....86c



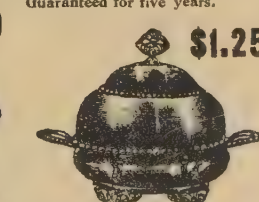
No. 5F2305 Syrup Pitcher, quadruple silver plated, satin finish, with fancy spout, feet and handle. The top has a beaded edge, is hand burnished, stands 6 inches high. Shipping weight, 2 pounds. Price.....\$3.18



No. 5F2310 Syrup and Plate, full satin finish with bright cut hand engraving, handsome rocco border, lid and plate hand burnished, extra quadruple plate, ornamented feet. Height, 5 inches; width, 4 inches. Sold everywhere for \$4.00. Shipping weight, 2 pounds. Price.....\$2.68



No. 5F2316 Butter Dish, all hand burnished, the latest design with beaded border, fancy handles and feet, glass rest. Height, 6 inches; width, 5 1/2 inches. Shipping weight, 2 1/2 pounds. Price.....\$2.40



No. 5F2312 Butter Dish, satin finish with burnished edge, quadruple plated rest. Height, 5 inches; width, 6 inches. Shipping weight, about 2 pounds. Price.....\$1.25



No. 5F2318 Butter Dish, quadruple silver plated, with fancy rocco border and white metal feet and side handles. Is finished in the latest French gray; stands 5 1/4 inches high. Shipping weight, 2 1/4 pounds. Price.....\$2.85



No. 5F2319 Butter Dish, quadruple silver plated, with floral applied trimming. It is extra heavy made and finished in the latest French gray. Height, 5 1/4 inches. Shipping weight, 2 1/4 pounds. Price.....\$3.35

FIVE-YEAR GUARANTEED SILVER PLATED SUGAR BOWLS, FRUIT DISHES, TEA SETS AND ALTAR SERVICE OR COMMUNION SETS.

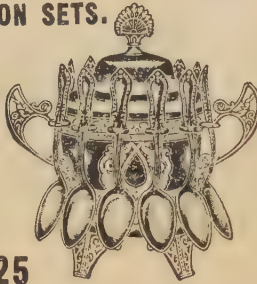


\$2.38

Guaranteed for five years.

No. 5F2331 Quadruple Silver Plated Sugar Bowl. Finished in the latest French gray finish, has beautiful floral design, is 9 inches high, fine ruby glass bowl and embossed cover.

Price.....\$2.38
Shipping weight, 3 pounds.



\$2.25

No. 5F2333 Our Combination Sugar Bowl and Spoon Holder combined. A very good idea in a practical table accessory revived. The sugar bowl is of ruby glass, set in a fine triple plated silver stand with a silver plated cover. Stands 9 inches high, 8 1/2 inches wide from handle to handle. Surrounding the bowl, properly arranged, is a rack fitted with 12 silver plated beaded pattern tea spoons of good serviceable quality and weight. The purchase of an immense quantity makes it possible to offer this complete outfit, including bowl and spoons, for \$2.25. Shipping weight, 7 lbs. Price.....\$2.25

No. 5F2332 Sugar Bowl only, without tea spoons.....\$1.30



\$1.35

Guaranteed for five years.

No. 5F2324 Fruit Stand, hand burnished base with decorated handle, bowl is handsome fluted effect in pink and white glass. Height, 13 inches; width, 11 inches.

Price.....\$1.35
Shipping weight, 8 pounds.



\$3.82

Guaranteed for five years.

No. 5F2339 Fruit Dish. This fine silver plated fruit dish, fancy ornamented handle and base. Bowl is hand painted and gold decorated glass. Height, 12 inches; diameter, 10 1/4 inches.

Price.....\$3.82
Shipping weight, 8 pounds.



\$2.95

Guaranteed for five years.

No. 5F2343 Fruit Stand, quadruple silver plated, with floral design base, hand burnished, with beaded trimmings. Bowl is pink scalloped glass, 11 1/2 inches in diameter; stands 10 inches high. Price.....\$2.95

Shipping weight, 9 pounds.



\$3.75

Guaranteed for five years.

No. 5F2340 Fruit Stand. This is certainly the finest fruit stand on the market; the figure represents Cupid, is heavily plated with pure silver; hand burnished. Height, 11 1/2 inches. Bowl is pink and white, fluted edge. Price.....\$3.75

Shipping weight, 10 pounds.

\$4.19 FOR A \$6.00 TEA SET.



finished. This set is of good serviceable weight and will stand good service. Tea pot stands 7 inches high, sugar bowl stands 5 1/2 inches high, cream pitcher stands 3 inches high, spoon holder stands 3 inches high. This set comes complete. We cannot sell the pieces separately. Complete set boxed ready for shipment weighs about 12 pounds.

No. 5F2503 Price for complete set, which includes 4 pieces.....\$4.19



Guaranteed for five years.

No. 5F2334 Sugar Bowl and Spoon Rack combined. Full satin finish, with burnished top and base, fancy rococo border. Height, 7 1/2 inches; width, 5 inches.

Price.....\$2.62
Weight, packed, about 5 lbs.



\$1.88

No. 5F2335 Fruit Stand, quadruple silver plated, on extra heavy Britannia base, bright burnished; height, 12 1/4 inches, with pink scalloped glass bowl.

Price.....\$1.88
Shipping weight, 9 pounds.



\$5.55

No. 5F2347 Fruit Dish, quadruple silver plated; stand is extra heavy, raised New Art design, finished in the latest French gray finish; the bowl is hand decorated in raised gold ornamentations, 11 1/2 inches in diameter. Height of dish, complete, 16 1/4 inches. This fruit dish must be seen to be appreciated.

Price.....\$5.55
Shipping weight, 9 pounds.



\$2.64

Guaranteed for five years

No. 5F2337 Fruit Stand. This elegant fruit stand, heavily plated with pure silver, latest design; perfectly finished, hand burnished. Bowl is a rich pink, scalloped edge. Height, 9 inches; diameter, 10 inches. Weight, packed, about 9 pounds. Price.....\$2.64



\$2.40

Guaranteed for five years.

No. 5F2338 Silver Plated Fruit Stand. Base is full burnished, very heavily silver plated with fancy feet and handle. The bowl is pink, hand decorated in gold. Diameter of bowl, 10 inches; height of the stand complete, 14 inches. Weight, packed, 9 pounds. Price.....\$2.40

ALTAR SERVICE OR COMMUNION SET.



\$13.30

Guaranteed for five years.

No. 5F10540 Church Altar Service or Communion Set. The very best quadruple silver plated on genuine Britannia metal, warranted to give entire satisfaction. Six pieces, as illustrated; plain bright burnished, with delicate beaded borders; complete, 2 plates, 2 goblets, 1 flagon (2 quarts) and 1 bowl. Shipping weight, about 6 pounds. Price, complete.....\$13.30

No. 5F10550 Same set, 6 pieces, with gold lined bowl and goblets. Price, complete.....\$14.20

Prices separately, as follows:

No. 5F10560 Flagon, 2 quarts. Price, each.....\$4.60

No. 5F10570 Bowl, plain. Capacity, 1 quart. Price, each.....\$2.40

No. 5F10580 Bowl, gold lined. Price, each.....\$2.75

No. 5F10590 Goblet, plain. Capacity, 1/2 pint. Price, each.....\$1.45

No. 5F10600 Goblet, gold lined. Price, each.....\$1.72

No. 5F10610 Plates, plain only. Price, each.....\$1.72

Quadruple Silver Plated Trays or Waiters with satin finish centers and hand burnished rococo border

No. 5F2357 7 inches in diameter. Price.....\$1.22
No. 5F2358 8 inches in diameter. Price.....\$1.38
No. 5F2360 10 inches in diameter. Price.....\$1.98
No. 5F2361 11 inches in diameter. Price.....\$2.30
No. 5F2363 13 inches in diameter. Price.....\$2.98
No. 5F2364 14 inches in diameter. Price.....\$3.66



OUR \$9.90 SIX-PIECE TEA SET.



Guaranteed for five years.

generally advocate buying cheap sets, we can conscientiously recommend this cheap set as being serviceable and will in every way prove entirely satisfactory.

No. 5F2510 Set of Six Pieces. Price.....\$9.90

No. 5F2511 Tea Pot. Price.....2.85

No. 5F2512 Sugar Bowl. Price.....1.55

No. 5F2513 Cream Pitcher. Price.....1.55

No. 5F2514 Spoon Holder. Price.....1.35

No. 5F2515 Butter Dish. Price.....1.55

No. 5F2516 Syrup Pitcher. Price.....1.55

Weight of set, packed for shipment, about 20 pounds.

No. 5F2510 Six-Piece Tea Set, consisting of tea pot, sugar bowl, cream pitcher, spoon holder, butter dish and syrup pitcher; spoon holder and cream pitcher gold lined. This set is satin finished and has latest applied trimmings, as illustrations show. The pattern is the very latest idea in this kind of ware. Tea pot holds 5 1/2 half pints, height, 7 1/2 inches; sugar bowl is 6 inches high, cream pitcher 3 1/2 inches high, spoon holder 3 1/2 inches high, syrup pitcher 5 inches high, butter dish 5 1/2 inches high. Cream pitcher and spoon holder are gold lined. We guarantee it to be quadruple plated. While we do not

QUADRUPLE SILVER PLATED SIX-PIECE WILD ROSE PATTERN TEA SET. Price, \$14.40



No. 5F2520 This Hand-some Silver Plated Tea Set has raised and chased ornamentation, finished in the latest French gray finish. This tea set that would retail for \$15.00 to \$18.00 by your local merchant, we offer to our customers at the manufacturer's price of \$14.40. Tea pot is 7½ inches high, holds 5½ pints; spoon holder is 4½ inches high, gold lined; cream pitcher is 4½ inches high, gold lined; butter dish is 5 inches high and has silver plated drainer; syrup pitcher with plate is 5½ inches high. We will sell these pieces separately, if you so desire.

No. 5F2520	Quadruple Silver Plated Six-Piece Tea Set.	Price	\$14.40
No. 5F2521	Tea Pot. Price	3.35	
No. 5F2522	Spoon Holder. Price	1.94	
No. 5F2523	Cream Pitcher. Price	2.40	
No. 5F2524	Butter Dish. Price	2.40	
No. 5F2525	Sugar Bowl. Price	2.40	
No. 5F2526	Syrup Pitcher. Price	2.40	

Guaranteed for five years. Shipping weight, 20 pounds.

OUR \$12.60 FOUR-PIECE SILVER PLATED BEADED PATTERN TEA SET WITH TRAY.

QUADRUPLE SILVER PLATED.



Our Four-Piece Tea Set and Tray is an extra special bargain, extra heavy quadruple plate, hand burnished and hand finished, beaded edges, for \$12.60. We sell any of the pieces separately. We bought 950 sets exactly as picture shows from a very large representative manufacturer, who retired from business. \$12.60 really does not represent the market value of this five-piece set, which includes tea pot 8 inches high, sugar bowl 6 inches high, spoon holder, gold lined, 4 inches high; cream pitcher, gold lined, 4 inches high, and tray, 11x15 inches. Remember, that every point, both in quality and finish, in this five-piece set is covered. Positively nothing better on the market. Nothing finer shown by the finest institutions in the country. If you want to own a serviceable, heavy and exquisite tea set together with a server, one that you can be proud to own, we can suggest no better than the one shown above.

No. 5F2531	Four-Piece Set, with Tray. Price	\$12.60
No. 5F2532	Four-Piece Set, without Tray. Price	8.00
No. 5F2533	Tray, 11x15 inches. Price	4.60
No. 5F2534	Tea Pot. Price	2.70
No. 5F2535	Sugar Bowl. Price	2.00
No. 5F2536	Cream Pitcher. Price	1.63
No. 5F2537	Spoon Holder. Price	2.10
No. 5F2538	Butter Dish. Price	2.06
No. 5F2539	Syrup Pitcher. Price	2.06

Guaranteed for five years. Weight of set, packed for shipment, about 25 pounds.

OUR \$12.08 POPPY PATTERN TEA SET.

QUADRUPLE SILVER PLATED.



Our New Poppy Pattern Quadruple Silver Plated Five-Piece Tea Set for \$12.08. This is one of the newest up to date patterns on the market, comes in plain polished hand burnished, fancy flowered, raised border and beaded edges. Do not compare this set with cheap silver sets on the market, sold for \$12.00 to \$15.00. Money cannot buy a better quality or finer finished set than the one shown here. It was only on account of a special contract for an immense quantity that we are able to quote this unmatchedable price. Set consists of tea pot 8½ inches high, sugar bowl 7 inches high, spoon holder, gold lined, 5 inches high, and tray, 11x15 inches. We will sell any piece separately of this set if you so desire.

No. 5F2541	Four-Piece Set, with Tray. Price	\$12.08
No. 5F2542	Four-Piece Set, without Tray. Price	8.90
No. 5F2543	Tea Pot. Price	3.35
No. 5F2544	Sugar Bowl. Price	1.95
No. 5F2545	Cream Pitcher. Price	1.63
No. 5F2546	Spoon Holder. Price	1.80
No. 5F2547	Butter Dish. Price	2.35
No. 5F2548	Syrup Pitcher. Price	2.35
No. 5F2549	Tray, 11x15 inches. Price	3.18

Guaranteed for five years. Weight of set, packed for shipment, about 20 pounds.

FIVE-PIECE QUADRUPLE SILVER PLATED TEA SET, \$12.36



Order our Five-Piece Quadruple Silver Plated Hand Engraved Satin Finished Tea Set for \$12.36 and compare it with the finest silver tea set that you know of, costing from \$17.00 to \$22.00. If ours is not superior, return it and we will refund your money. Quadruple plate is one plate heavier than triple plate and we guarantee it to wear and give entire satisfaction. You cannot buy a better quality set even if you paid \$17.00 to \$22.00. The set is made from the best Britannia metal, and is hand engraved and satin finished throughout. It has

fancy handles, spout and feet and is finished in a thorough manner. The tea pot is 8½ inches high, capacity about 2 quarts; sugar bowl 6½ inches high, cream pitcher 3½ inches high, spoon holder 3½ inches high, and tray is 11 inches wide by 15 inches long. We will sell any piece separately of this set if you so desire.

No. 5F2551	Four-Piece Set, with Tray. Price	\$12.36
No. 5F2552	Four-Piece Set, without Tray. Price	9.18
No. 5F2553	Tea Pot. Price	3.40
No. 5F2554	Sugar Bowl. Price	1.00
No. 5F2555	Cream Pitcher. Price	1.00
No. 5F2556	Butter Dish. Price	1.00
No. 5F2557	Spoon Holder. Price	1.84

Guaranteed for five years. Weight of set, packed for shipment, about 20 pounds.

\$15.70 FOR OUR FOUR-PIECE BLACKBERRY PATTERN TEA SET.

This 1907 Pattern Tea Set was made with the object of surpassing anything that was on the market at anywhere near this price. It is made extra heavy, fluted pattern, finished in the latest French gray finish with blackberry vine trimmings. The body, feet, spout and handles are made of solid Britannia metal, not like some sets now advertised, made of lead and Britannia metal. At \$15.70 for this set nothing equal to this has ever been placed on the market by us or anyone else at anywhere near this price. In offering this set to our customers we give you the benefit of our buying facilities and offer you saving of at least 20 to 30 per cent.

The tea pot is 7 inches high, capacity five half pints. Spoon holder is 4½ inches high and gold lined; sugar bowl is 6½ inches high and the cream pitcher is 4½ inches high and gold lined. We will sell any piece separately of this set if you so desire.



No. 5F2563	Four-Piece Set, complete. Price	\$15.70
No. 5F2564	Tea Pot. Price	3.25
No. 5F2565	Sugar Bowl. Price	1.00
No. 5F2566	Spoon Holder. Price	1.00
No. 5F2567	Cream Pitcher. Price	1.00
No. 5F2568	Butter Dish. Price	1.00
No. 5F2569	Syrup Pitcher. Price	1.00

Guaranteed for five years. Shipping weight, about 20 pounds.

OUR COLONIAL FIVE-PIECE TEA SET, \$25.50.



Our five-piece extra quadruple silver plated guaranteed for 20 years continual wear, Colonial Tea Set, price \$25.50 for the five pieces. The duplicate of this set is manufactured, in solid silver at a cost of \$180.00. It is extra quadruple plated, that is, four distinct platings, with an additional or extra plating put on, really making five contacts with the silver plating solution. It is bright hand burnished, has beautiful applied beaded borders. Sugar bowl and cream pitcher are gold lined. Tea pot and coffee pot have solid ebony non-beatable handles. Coffee

pot stands 6½ inches high, with a capacity of 3 pints. Tea pot stands 7½ inches high, with a capacity of 2 pints. The sugar bowl is 7 inches high and the cream pitcher and spoon holder 5½ inches high. Order one of

\$25.50

our tea sets, send us \$25.50. When you get it examine it carefully. Compare it with any tea set owned by any neighbor or friend, go to any retail jeweler or any merchant in your community handling silverware, whether wholesale or retail, and if our set is not a better set and at less money than what your retail or wholesale merchant will sell this set for or what your friend or neighbor paid for theirs, return it, and we will, upon receipt, refund your money together with the express charges. We will sell any piece separately of this set if you so desire.

No. 5F2570	Five-Piece Set, complete. Price	\$25.50
No. 5F2571	Tea Pot, Sugar Bowl, Cream Pitcher and Spoon Holder. Price	18.45
No. 5F2572	Butter Dish to match. Price	4.05
No. 5F2573	Coffee Pot. Price	7.05
No. 5F2574	Tea Pot. Price	6.55
No. 5F2575	Sugar Bowl. Price	3.05
No. 5F2576	Cream Pitcher. Price	3.85
No. 5F2577	Spoon Holder. Price	3.85
No. 5F2578	Syrup Pitcher. Price	4.95

Guaranteed for five years. Weight of set, packed for shipment, about 25 pounds.



No. 5F2704 Shaving Mug and Brush, bright burnished, fluted pattern. Gold lined. Height, 3½ in. Complete, \$3.98. If by mail, postage extra, 14 cents. Guaranteed for five years.



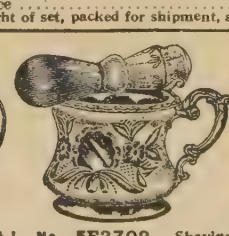
No. 5F2702 Shaving Mug and Brush, hand burnished, border, gold lined. Height, 2½ inches. Price, complete, \$1.60. Postage extra, 14 cents.



No. 5F2780 Tobacco Box, gold lined. Height, 4½ inches; capacity ½ pound. Price, \$2.40. Postage, extra, 16 cents. Guaranteed for five years.



No. 5F2705 Shaving Mug, silver plated, stands 2½ inches high, with fancy ornamented trimmings, finished in the latest Butlin finish. Price, \$2.40. Postage, 15c. Guaranteed 5 yrs.



No. 5F2709 Shaving Mug, silver plated, satin finish, hand engraved, with full burnished shield. Height, 3¼ inches. Price, \$2.65. Postage, 14c. Guaranteed 5 yrs.



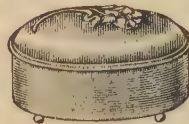
No. 5F2700 Shaving Mug, quadruple silver plated, stands 2½ inches high. Price, \$1.98. Postage extra, 14c. Not guaranteed.



No. 5F2715 This Handsome Quadruple Silver Plated Set for \$3.00. All four pieces are satin finish, the plate has rococo border and is partly hand burnished. Match safe, ash tray and cigar holder are gold lined. The plate is 6 inches wide by 8 inches long. Height of cigar jar 2½ inches. Price, \$3.00. If by mail, postage extra, 40 cents. Guaranteed for five years.



No. 5F2717 Quadruple Silver Plated Puff Jar, is full hand burnished, has beaded ornamented top. Height, 5 inches. Price, including French powder puff, \$1.40. Postage extra, 10 cents. Guaranteed for five years.



No. 5F2719 Quadruple Silver Plated Oval Shape Jewelry Box, finished in the latest French gray finish, has applied floral design, and is lined with white satin. Height, 2½ inches; length, 4½ inches; width, 3½ inches. Price, \$1.90. Postage extra, 10 cents. Guaranteed for five years.



No. 5F2711 Silver Plated Three-Piece Toilet Set, handsomely ornamented with figure of lady's head, in French gray finish. The center is full hand burnished. Has 5-inch French beveled mirror. This set is commonly sold in retail stores at \$7.50. Price, per set, \$4.96. If by mail, postage extra, 36 cents. Guaranteed for five years.



No. 5F2713 Very Heavy Quadruple Silver Plated Three-Piece Toilet Set, in the very latest French gray finish, the back is ornamented with California poppy floral effect. The center is hand burnished; 5-inch French beveled mirror, comes in a fancy lined box. Price, per set, \$5.22. If by mail, postage extra, 36 cents. Guaranteed for five years.



No. 5F2782 Smoking Set, quadruple silver plated, satin finish, handsomely ornamented, gold lined; tray, 8 inches in diameter. Price, per set, \$2.88. Guaranteed for five years.



No. 5F2766 Writing Set, cut glass bottle, pen rack, wiper and stamp box. Length, 7½ inches. Shipping weight, 2 pounds. Price, \$2.92. Guaranteed for five years.



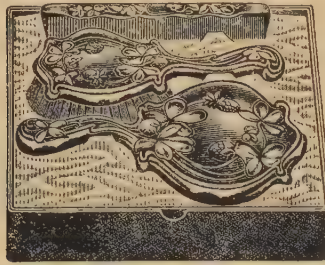
No. 5F2768 Military Brush Set, quadruple silver plated brush set; bristles are the very best procurable, the backs are ornamented with floral effect. Comes complete in a fancy lined box. Price, per set, \$3.95. If by mail, postage extra, 18c. Guaranteed for five years.



No. 5F2770 Cigar Jar. The base is crystal glass, very good imitation of genuine cut glass. The top is quadruple silver plated, with arrangement to hold sponge to keep tobacco moist. Stands, 6½ inches high. Price, \$1.20. Shipping weight, 4 pounds. Not guaranteed.



No. 5F2784 Collar Button Box, hand burnished. Height, 2½ inches. Price, 62c. If by mail, postage extra, 6 cents. Not guaranteed.



No. 5F2772 Three-Piece Toilet Set, finished in the latest Butler finish, ornamented with a beautiful four-leaf clover design, 5-inch beveled glass mirror; without exception the finest set made. Comes complete in a fancy lined box. Price, per set, \$6.65. (Postage extra, 42c.) Guaranteed for five years.



No. 5F2808 Chafing Dish nickel plated, with wrought iron stand has extra pan for hot water and double tin lined throughout. Diameter, 8½ inches. Capacity, 2 pints. Price, \$2.30. Shipping weight, 10 pounds.

No. 5F2810 Same style as No. 5F2808. Diameter, 9½ inches. Capacity, 3 pints. Price, \$2.95. Shipping weight, 10 pounds.



No. 5F2820 Table Tea Kettle, nickel plated with nickel plated stand, all ready for use, includes lamp stand and kettle. Capacity, 2 pints. Height, 12 inches. Price, \$2.48. Shipping weight, 8 pounds.



No. 5F2818 Nickel Plated Table Kettle, fitted with ventilating asbestos lamp; height, 11 inches; capacity, 2 pints. Price, \$1.85. Shipping weight, 8 lbs.



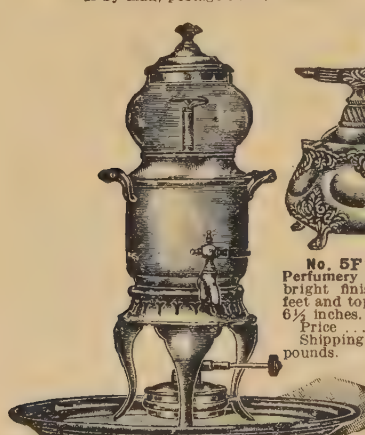
No. 5F2822 Tilting Table Kettle, nickel plated, ventilating lamp. The ideal 5 o'clock tea kettle. Price, complete, \$3.32. Shipping weight, 8 pounds.



No. 5F2832 Chafing Spoon, nickel silver, ebony handle. Price, 88c. If by mail, postage extra, 6 cents.



No. 5F2834 Chafing Fork, nickel silver, ebony handle. Price, 88c. If by mail, postage extra, 6 cents.



No. 5F2740 Perfumery Atomizer, bright finish, fancy feet and top. Height 6½ inches. Price, \$3.00. Shipping weight, 2 pounds.



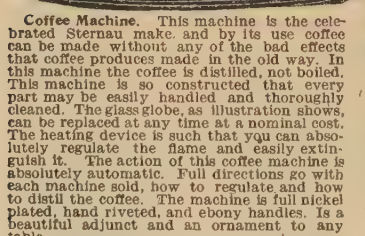
No. 5F2812 Chafing Dish, ebony trimmings, nickel finish; capacity, three pints; 9 inches in diameter. Price, complete, \$3.25. Shipping weight, about 10 pounds.



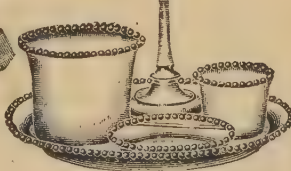
No. 5F2814 Chafing Dish, ebony trimmings, nickel, with fancy border. Improved lamp; capacity, 3 pints; 9 inches in diameter. Price, complete, \$4.88. Shipping weight, 10 pounds.



No. 5F2816 Chafing Dish, ebony trimmings, nickel plated with fitted top and fancy beaded border. Has double pan for hot water, non-heating handles on hot water pan, double tin lined throughout. Diameter, 9½ inches; capacity, 3 pints. Price, complete, \$6.75. Shipping weight, 10 pounds.



No. 5F2802 Capacity, 6 after dinner cups or three large cups. Price, \$5.98. No. 5F2804 Capacity, 10 after dinner cups or 5 large cups. Price, \$6.58. No. 5F2806 Capacity, 14 after dinner cups or 7 large cups. Price, \$7.58. No. 5F2807 Tray, extra, for coffee machine or chafing dish. Price, \$7.25. Shipping weight, 10 pounds.



No. 5F2825 Quadruple Silver Plated Four-Piece Smoking Set. Made of very heavy Britannia metal with applied beaded border. Please notice the cigar lamp which we send with this set. It has an alcohol lamp with colored glass. Height, 8½ inches; diameter of plate, 8 inches. Price, for complete set, four pieces, \$5.00. Shipping weight, about 3 pounds.



No. 5F2824 Tilting Table Tea Kettle, nickel plated, complete with stand lamp and kettle. One of the most handsome table kettles ever placed on the market. Height, complete, 12 inches; diameter of base, 6½ inches; capacity of kettle, 2½ pints. This kettle is full nickel plated, hand made throughout and will give absolutely perfect satisfaction. Price, \$5.48. Shipping weight, 8 pounds.



No. 5F2826 Alcohol Flagon, air tight, pours when you press the knob on handle; nickel plated. Something very substantial, makes a very handsome adjunct to a chafing dish outfit. Capacity, ½ pint. Price, \$1.65. Shipping weight, 3 pounds.



No. 5F2760 Salt and Pepper. Imitation cut glass effect, with silver plated top. Height, 3½ inches. Price, per pair, 35c. If by mail, postage extra, 16 cents.



No. 5F2764 Quadruple Silver Plated Bouquet Holder or Flower Vase. The base is made of heavy Britannia metal, quadruple silver plated and hand burnished. The crystal glass is a very good imitation of genuine cut glass. Stands 10½ inches high. Price, \$4.66. Shipping weight, 4 pounds.

A POINT OF INFORMATION. Pure solid silver will tarnish. Coal gas, smoke, even the atmosphere will cause silver to oxidize, that is, turn dark. This does not denote that it is of inferior grade or poor manufacture. Silverware to be kept bright and clean, should be polished from time to time.

No. 5F198 Silver Sunshine is unquestionably the purest and best silver polish made, contains no acid and will not scratch. Cannot be sent by mail. Price, per ½-pint bottle, 22c.

No. 5F200 Silver Sunshine Powder, for silverware, cut glass china, etc. Contains no acid and will not scratch. If by mail, postage extra, per box, 4 cents. Price, per dozen, 78c; per box, 7c.



GENUINE CUT GLASS.

Many of the patterns illustrated this year are brand new from the cutter's hand. Every piece bright, sparkling, scintillating and attractive. Prices reduced again, notwithstanding finer, richer cuttings have been added to the line. Never before in the history of cut glass have such magnificent pieces been offered at our prices. Take any catalogue that you get, any advertising from any periodical or newspaper, go to your local merchant and compare our cut glass with what they are offering. Compare the brilliancy and intricacy of cut, and if ours is not superior in every way and if you do not save money besides, return it to us, and we will cheerfully refund your money together with transportation charges. Our cut glass is conspicuous because of the clearness of the crystal and well defined sharp edges in the cutting, the total absence of cracks, flaws and blemishes, and above all the remarkable brilliancy of each piece. No dining room or table complete without some cut glass. No tableware has become so popular in such a short time as beautiful cut glass. Yet, on account of our one small per cent of profit system, our remarkable purchasing power, on account of our immense outlet, we are able to sell this absolutely perfect line of cut glass at prices that some merchants ask for pressed imitation cut glass. We guarantee each piece to reach destination in perfect condition.



Fruit or Salad Bowl. Genuine hand cut glass, in the Chrysanthemum pattern, the most delicate and up to date pattern on the market. The cutting is exceedingly heavy and is perfect in every detail. Weight, packed ready for shipment, about 7 pounds.

No. 5F20001 7 inches in diameter. Price.....\$2.45
No. 5F20011 8 inches in diameter. Price.....\$3.40
No. 5F20021 9 inches in diameter. Price.....\$4.30



Fruit or Salad Bowl, in the Sunburst pattern. The small sizes like the 5 and 6 inch

are used for salted almonds, bonbons, etc. The larger size is used for small cakes and ice cream. These bowls are genuine cut glass, and the design is the most popular on the market. Shipping weight, about 6 pounds.

No. 5F20030 5 inches in diameter. Price.....\$1.80
No. 5F20040 6 inches in diameter. Price.....\$2.25
No. 5F20060 8 inches in diameter. Price.....\$4.15

Our very finest genuine cut glass Nappy. The 8-inch size used as an ice cream tray. This most gorgeous design, the Iris, is the most intricate cutting manufactured this season. The depth of the cutting and the excellent finish are unsurpassed in the cut glass line. Shipping weight, 7 pounds.



No. 5F20084 5 inches in diameter. Price.....\$3.05
No. 5F20086 6 inches in diameter. Price.....\$4.05
No. 5F20088 7 inches in diameter. Price.....\$5.52
No. 5F20092 8 inches in diameter. Price.....\$7.45



Genuine hand cut glass Corona Spoon Tray, can be used for olives, pickles, etc. In the Corona pattern. The cuttings are very deep and highly polished. Is 8 inches long. Shipping weight, 6 pounds.

No. 5F20315 Price.....\$1.98



Celery or Salad Dish. Genuine hand cut glass, extra heavy weight, in the Chrysanthemum pattern, the most attractive design out this year. Length, 11 inches. Weight, packed ready for shipment, about 5 pounds.

No. 5F20325 Price.....\$3.38

Our Corona pattern genuine cut glass Nappy. The design, as illustration shows, is very pretty. Weight, packed ready for shipment, about 2 pounds.



No. 5F20332 5 inches in diameter, handled nappy. Price.....\$1.45
No. 5F20334 6 inches in diameter, handled nappy. Price.....\$1.80
No. 5F20336 5 inches in diameter, without handle. Price.....\$1.45
No. 5F20338 6 inches in diameter, without handle. Price.....\$1.80



Genuine cut glass Nappy, in the Chrysanthemum pattern. This is the very latest, most up to date cutting on the market. The very intricate design, as illustration shows, makes this one of the most beautiful patterns on the market. Shipping weight, 4 pounds.

No. 5F20372 5-inch, handled nappy. Price.....\$1.35
No. 5F20374 6-inch, handled nappy. Price.....\$1.65
No. 5F20376 5-inch, without handle. Price.....\$1.18
No. 5F20378 6-inch, without handle. Price.....\$1.48



Our \$3.00 Corona genuine hand cut glass Bowl, 6 inches in diameter. This bowl for \$3.00 represents a value at least 25 to 30 per cent more than we ask. Every piece of cut glass we sell, even though as cheap a bowl as \$3.00, is thoroughly inspected and is guaranteed to be entirely free of faults and flaws and in every way as described. Shipping weight, 8 pounds.

No. 5F20385 Price.....\$3.00



Fruit, Berry or Preserve Bowl. 8 inches in diameter, genuine cut glass, extra heavy weight, in the Sunburst pattern. This beautiful cut glass can hardly be described. The cuts are extremely deep and the design is becoming so popular with our trade that we are now able to purchase this bowl in lots of thousands, thereby getting them at a very small percentage above the actual cost of manufacture and we give our customers the benefit. This bowl on a 10-inch plateau, as illustration shows, is one of the most beautiful and valuable wedding presents. Shipping weight, 12 pounds.

No. 5F20414 Price for complete set.....\$5.95

No. 5F20416 Price for bowl without plateau.....\$4.88



Our Chrysanthemum pattern 8-inch genuine cut glass Bowl for \$4.80. This bowl is 8 inches in diameter, genuine hand cut glass, and in every way as represented. The plateau is 10 inches in diameter with metal base which amply protects the edge of the mirror. Weight, packed ready for shipment, about 12 pounds.

No. 5F20396 Price for complete set.....\$4.80

No. 5F20398 Price for bowl without plateau.....\$3.75



Our wonderful \$5.85 fancy fluted square shaped pointed edge Bowl. This bowl is one of our challenge bowls, made especially with a view of producing at \$5.85 a bowl unequaled in the market, a bowl that jobbers would want no less than \$7.00 to \$9.00 for. This bowl is 8 inches in diameter, is genuine hand cut glass, brilliant and scintillating, a bowl we take particular pride in offering. Shipping weight, 8 pounds.

No. 5F20418 Price.....\$5.85



A handsome Venus genuine hand cut glass 8-inch Bowl for \$6.30. Complete with metal bottom plateau, as illustration shows. This Venus pattern bowl we consider one of the biggest bargains in our entire cut glass department. The glass is extra thick, free of any faults or flaws, one of the most attractive up to date cuttings in the market. Yet on account of our wonderful quantity buying powers we are able to sell you this entire set, which includes bowl and plateau, for \$6.30, at least 10 to 15 per cent less than what the average merchant pays for it. Shipping weight, 12 pounds.

No. 5F20424 Price for complete set.....\$6.30

No. 5F20426 Price for bowl, without plateau.....\$5.25



Our Iris pattern genuine hand cut Bowl for \$8.45. The Iris pattern is one of the very latest patterns in glass cuttings. This bowl represents the highest degree of efficiency in glass cutting. It is one of the most brilliant, one of the most gorgeous bowls in the market. Yet we are able to sell it, after our one small percentage of profit, system for \$8.45. A smaller bowl and one of inferior quality would bring in an average store no less than \$14.00 to \$16.00. This bowl is 8 inches in diameter. Bowl packed ready for shipment, weighs about 8 lbs.

No. 5F20435 Price.....\$8.45



Genuine cut glass Sugar Bowl and Cream Pitcher in the Chrysanthemum pattern. We particularly call your attention to the beautiful design as well as the deep cutting in this very popular sugar bowl and cream pitcher. Stands 3 inches high. Shipping weight, 6 lbs.

No. 5F20545 Price for complete set.....\$3.24



Genuine cut glass Sugar Bowl and Cream Pitcher in the Corona pattern. This beautiful pattern must be seen to be appreciated. The cuttings are extremely heavy and the very highest polish possible is put upon this line of glass. Stands 3 inches high, with jeweled notch handle. Shipping weight, 6 pounds.

No. 5F20548 Price for complete set.....\$3.98



Sugar and Cream Set, Sunburst pattern, two pieces, genuine cut glass, extra heavy weight, cutting reaches from the very base to the top edge. The cutting in this set is extremely heavy and is finished in the very best possible manner. A sugar and cream set others would charge double the price. We offer this extra high grade article at a very remarkable low price. The design of this set shows the brilliancy to a very marked degree. The handles are jeweled notch handles. Depth of sugar bowl, 3 inches; depth of cream pitcher, 3 1/2 inches. Weight packed ready for shipment, about 6 pounds.

No. 5F20552 Price for complete set.....\$5.95



Our \$8.60 8-piece Cut Glass Water Set, which includes six fine hand cut full size tumblers, standing 4 inches high, and full one quart hand cut water bottle, which stands 8 inches high, and a very fine fancy edge, double quicksilvered mirror, 14 inches in diameter. Don't compare this with the cheap shoddy so called genuine cut glass extensively advertised through the newspapers and periodicals. This, our \$8.60 8-piece set we guarantee to be unequalled and, as represented, genuine cut glass, no skinning in the cutting, size or weight; in fact, just such a set as you

will see in fine jewelry stores quoted at \$12.00 to \$15.00. This set, packed ready for shipment, weighs about 20 pounds.

No. 5F20602 Price for complete 8-piece set.....\$8.60
No. 5F20604 Water Bottle only. Price.....2.85
No. 5F20606 Tumblers only. Price, each......82

Our 8-piece Water Set, in the glorious Star pattern. Tumblers are the regulation half pint size, cutting is the beautiful star pattern, very deep and well finished, the water bottle holds one quart, the design is very beautiful, the neck of bottle is jewel notched, the plateau is 14 inches in diameter. For the price we quote, this set is without doubt the biggest bargain offered by any concern in cut glass. Order one of these sets from us, and compare it with the goods from any house or retail store, and if ours is not superior in quality and finish, together with being at least 30 per cent cheaper, return the set to us at our expense and we will refund your money together with transportation charges. Weight, packed ready for shipment, 20 pounds.



No. 5F20612 Price for complete 8-piece set \$8.20
No. 5F20614 Water Bottle only. Price 3.00
No. 5F20616 Tumblers only. Price, each62



cutting; in fact, no detail is left unfinished. Top edge, spout and handle, in fact, each and every detail of it has been thoroughly finished. This set comes complete, eight pieces, which includes six tumblers, pitcher and a fine double quicksilvered plateau, sometimes called lake, which is 14 inches in diameter with handsome finished edge. Weight, packed ready for shipment, about 20 pounds.

No. 5F20622 Price for the entire set, which includes 8 pieces \$10.98
No. 5F20624 Water Pitcher only. Price 4.62
No. 5F20626 Tumblers only. Price, each94

The Sunburst pattern, genuine hand cut 8-piece Water Set for \$12.78, a price never before heard of for this exquisite intricate pattern. The tumblers stand 4 inches high, each one most elaborately cut all around as close to the very edge as possible and practical. The bottle stands 8 inches high, and has a capacity of one quart. The plateau on which this set stands is 14 inches in diameter, has fine quicksilvered mirror with metal base and cut notched edging. The Sunburst cutting, the most elaborate cutting of all. Nothing more exquisite, nothing more attractive is possible in hand cut glass water sets. This is the pride of all of our sets, our challenge set. The same set shown by your merchant could not be delivered for less than \$16.00 to \$18.00. The tumblers alone are worth \$18.00 a dozen if marketed in the regular way through regular channels. This set, packed ready for shipment, weighs about 20 pounds.



No. 5F20632 Price for the complete set, including water bottle, 6 tumblers and plateau \$12.78
No. 5F20634 Water Bottle only. Price 4.50
No. 5F20636 Tumblers only. Price, each 1.08



Salt and Pepper Shakers. Genuine cut glass, German silver tops, Glasgow pattern cutting. No. 5F20740 Price, per pair 34c If by mail, postage extra, each, 16 cents.

Salt and Pepper Shakers. Genuine cut glass, very artistically cut, with sterling silver tops. Height, 2 1/2 inches. No. 5F20750 Price, per pair \$0.48 3 pair for 1.35 Postage extra, each, 16 cents.

Salt and Pepper Shakers. Genuine cut glass, very latest design and cutting. Solid silver tops. Height, 3 1/4 inches. No. 5F20770 Price, per pair \$0.78 3 pair for 2.22 Postage extra, each, 16 cents.



Individual Cut Glass Salt Cellars, 1 1/4 inches in diameter. No. 5F20785 Price 6 for 55c each, 1.00 Postage extra, 4 cents.

Individual Salt Cellars. Genuine cut glass. No. 5F20790 1 1/2 inches in diameter. Price, each 12c 6 for 68c

No. 5F20810 2 1/4 inches in diameter. Price, each \$0.25 If by mail, postage extra, each, 1.42

Knife Rest. Genuine cut glass. No. 5F20820 Length, 3 1/4 inches Price, each \$0.18 6 for 1.02 If by mail, postage extra, each, 10 cents.

No. 5F20850 Length, 5 1/4 inches. Price, each \$0.60 6 for 3.42 If by mail, postage extra, each, 15 cents.

No. 5F20820 Length, 3 1/4 inches Price, each \$0.18 6 for 1.02 If by mail, postage extra, each, 10 cents.

No. 5F20850 Length, 5 1/4 inches. Price, each \$0.60 6 for 3.42 If by mail, postage extra, each, 15 cents.

No. 5F20820 Length, 3 1/4 inches Price, each \$0.18 6 for 1.02 If by mail, postage extra, each, 10 cents.

No. 5F20850 Length, 5 1/4 inches. Price, each \$0.60 6 for 3.42 If by mail, postage extra, each, 15 cents.

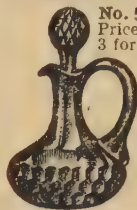
No. 5F20820 Length, 3 1/4 inches Price, each \$0.18 6 for 1.02 If by mail, postage extra, each, 10 cents.

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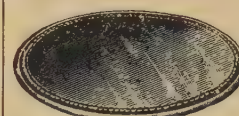


Toothpick Holder. Genuine cut glass, scalloped top, heavy solid base. Extreme height, 2 1/2 inches. No. 5F20860 Price, 3 for 91c; each 32c Postage extra, each, 15c.

Toothpick Holder. Genuine cut glass, one of the newest designs, 2 inches high. No. 5F20890 Price, each, 18c 3 for 51c If by mail, postage extra, each, 15c.



Oil or Vinegar Bottle. Genuine cut glass, very neat and effective pattern. Shipping weight, about 3 pounds. No. 5F20892 Price, each \$0.65 3 for 1.85



very handsome ornament either for the table or to place cut glass on. No. 5F21030 8 inches in diameter. Shipping weight, 4 pounds. Price, 80c

No. 5F21040 10 inches in diameter, used as stand for 7 or 8-inch berry or salad bowl. Shipping weight, 4 pounds. Price, \$1.10

No. 5F21050 12 inches in diameter, for 9 or 10-inch berry bowls. Shipping weight, 4 pounds. Price, \$1.50

No. 5F21060 14 inches in diameter, for water bottle and six tumblers. Shipping weight, 4 pounds. Price, \$1.85

RELIGIOUS CEREMONIAL ARTICLES OR ECCLESIASTICAL GOODS FOR HOME, PERSONAL AND CHURCH USE.

WE IMPORT DIRECT FROM EUROPE every article illustrated under this heading. We therefore save you the profit made by wholesaler and retailer. We are satisfied with one small percentage of profit, less than the profit made by the importer. Compare prices and you will be astonished. Never before has this merchandise been offered at anywhere near what we ask, we save you no less than one-half. Different from any other line of ecclesiastical goods shown on the market, ours have been made with the idea of bettering lines heretofore shown. The bisque is of finer material, the tinting and gilding of a more lasting quality, the celluloid and silver plated goods as fine as artists can turn them out, and yet our prices are less than any competitor's. We desire particularly to point out the advantages of buying your rosaries from us. Our prices are really one-half of what others are asking. The majority were made under special contract for us in Europe, especially selected beads, each one large and perfect, special care in stringing them, special care in the finishing of them. We guarantee every rosary we sell to be exactly as represented and if after examination you are not pleased with them, or do not want them or they are in any way different from what you supposed them to be after reading our description and comparing our goods, return them and we will at once refund your money together with transportation charges.



Madonna and Child. Imported French bisque statue. Appropriately tinted in colors. Shipping weight, 4 pounds. No. 5F10000 Height, 4 1/2 inches. Price, each 5c 3 for 13c

No. 5F10010 Height, 7 inches. Price, each 10c 3 for 27c

No. 5F10020 Height, 10 1/2 inches. Price, each \$0.40 3 for 1.14

No. 5F10030 Height, 12 inches. Price, each \$0.60 3 for 1.72

Bisque Statue of St. Anthony, tinted in colors, stands 9 1/2 inches high. We especially call attention to the artistic work done on the clear cut features in this statue. Shipping weight, 4 lbs. No. 5F10032 Price, each \$0.40 3 for 1.14

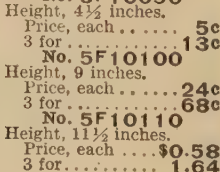


No. 5F10082 The Holy Family. Genuine bisque ornament, stands 7 1/2 inches high. Ornamented in natural colors and gilt trimmings. Shipping weight, 4 pounds. Price, each \$0.50 3 for 1.40

Sacred Heart of Jesus. French imported bisque statue, tinted in appropriate colors and gold. Shipping weight, 4 lbs. No. 5F10090 Height, 4 1/2 inches. Price, each 5c 3 for 13c

No. 5F10100 Height, 9 inches. Price, each 24c 3 for 68c

No. 5F10110 Height, 11 1/2 inches. Price, each \$0.58 3 for 1.64



Queen of Heaven. French imported bisque statue, beautifully tinted in colors and gold. Shipping weight, about 4 pounds. No. 5F10120 Height, 10 1/2 inches. Price, each \$0.48 3 for 1.36

No. 5F10130 Height, 14 1/2 inches. Price, each \$1.60 3 for 4.50

No. 5F10140 Height, 16 1/2 inches. Price, each \$2.30 3 for 6.50

St. Joseph with Child and Lily. French imported bisque statue, highly decorated in colors and gold. Shipping weight, about 4 pounds.

No. 5F10150 Height, 9 inches. Price, each \$0.40 3 for 1.14

No. 5F10160 Height, 12 inches. Price, each \$0.80 3 for 2.25

No. 5F10170 Height, 16 1/2 inches. Price, each \$2.25 3 for 6.35

Bisque Statue of St. Ann. This beautiful statue tinted in colors, stands 12 inches high. The artistic work on this statue is without equal, the finest done on any bisque statue. Shipping weight, 4 pounds. No. 5F10175 Price, 3 for \$2.62; each, .92c

Sacred Heart of Mary. French imported bisque statue, delicately tinted in colors and gold. Shipping weight, about 3 lbs. No. 5F10180 Height, 9 inches. Price, each \$0.40 3 for 1.14

No. 5F10190 Height, 10 1/2 inches. Price, each \$0.50 3 for 1.40

No. 5F10200 Height, 12 inches. Price, each \$0.80 3 for 2.25

No. 5F10210 Height, 14 inches. Price, each \$1.20 3 for 3.42

No. 5F10220 Height, 16 inches. Price, each \$1.60 3 for 4.50

No. 5F10230 Height, 18 inches. Price, each \$2.00 3 for 5.60

No. 5F10240 Height, 20 inches. Price, each \$2.40 3 for 6.72

No. 5F10250 Height, 22 inches. Price, each \$2.80 3 for 7.92

No. 5F10260 Height, 24 inches. Price, each \$3.20 3 for 9.00

No. 5F10270 Height, 26 inches. Price, each \$3.60 3 for 10.08

No. 5F10280 Height, 28 inches. Price, each \$4.00 3 for 11.16

No. 5F10290 Height, 30 inches. Price, each \$4.40 3 for 12.24

No. 5F10300 Height, 32 inches. Price, each \$4.80 3 for 13.32

No. 5F10310 Height, 34 inches. Price, each \$5.20 3 for 14.40

No. 5F10320 Height, 36 inches. Price, each \$5.60 3 for 15.48

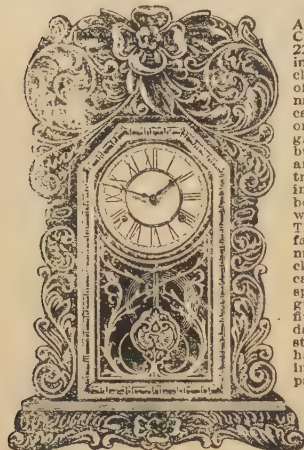
No. 5F10330 Height, 38 inches. Price, each \$6.00 3 for 16.56

No. 5F10340 Height, 40 inches. Price, each \$6.40 3 for 17.64

No. 5F10350 Height, 42 inches. Price, each \$6.80 3 for 18.72

Our \$2.20 Cabinet Clock.

Five-Year Written Guarantee Sent With This Clock.



No. 5F3096 THE AMSTERDAM Cabinet Clock. This clock stands 22 inches high and is 15 inches wide. Made exclusively for us by one of the four big clock manufacturers. The case is made of solid oak only, not veneered, or painted to imitate oak, but solid oak through and through. The illustration shows you, but in a very faint way, the beautiful floral design worked out in the wood. The movement is manufactured by one of the most representative clock companies and carries with it our own special written binding guarantee for a term of five years. It runs eight days with one winding, strikes the hours and half hours. Dial, 6 inches in diameter. We would particularly advise purchasing this clock, as we know that it is, without the shadow of a doubt, the greatest clock value ever offered. You positively will be more than pleased with your purchase should you favor us. Weight of clock, boxed ready for shipment, about 15 pounds. Price.....\$2.20

No. 5F3098 With alarm attachment. Price.....\$2.40

The Netherlands, \$2.64.

Five-Year Written Guarantee Sent With This Clock.

No. 5F3099 THE NETHERLANDS. We cannot tell you the maker's name on account of the special cut price, but we can tell you that it is manufactured by one of the four big clock companies in the United States, and we guarantee it to give entire and absolute satisfaction. Our written binding guarantee goes with every clock sold. This clock is made of solid oak only, guaranteed not veneered or stained to represent oak, but is solid oak through and through. The clock stands 22 inches high and is 15 inches wide. The illustration does not, by any means, give you any idea of the beautiful effect this clock has. The movement runs 8 days with one winding, strikes the hours and half hours, and has calendar attachment, showing the days of the month, likewise has barometer and thermometer, indicating at all times the temperature and enabling you to anticipate the changes in the weather. Dial, 6 inches in diameter. Our price for this specially made clock is \$2.64. Don't think that because we have named such a wonderfully low price on this clock that it is not the best on the market. Money cannot buy a better clock, no matter what price you pay for this style of clock. This price is possible only for the reason that we maintain our one small per cent profit policy and on account of a special arrangement with the factory for an immense quantity at a remarkably low price, as and always, we give you the benefit of this remarkable purchase. Weight of clock boxed ready for shipment, 15 pounds. Price.....\$2.64

**This Eight-Day Clock for \$1.85.**

THE ALDRICH is made by the Waterbury Clock Co., in either oak or walnut, as desired. It runs eight days with one winding, it stands 22 inches high, has 6-inch dial, strikes the hours and half hours on a wire bell. Case is beautifully carved and perfectly made in every detail. Weight, boxed ready for shipment, about 15 pounds.

No. 5F3102 Price.....\$1.85

No. 5F3104 With alarm. Price.....\$2.20

No. 5F3106 With cathedral gong, no alarm. Price.....\$2.10

No. 5F3108 With cathedral gong and alarm. Price.....\$2.35

Nothing Finer for \$4.00.**Our Price, \$2.10.**

No. 5F3115 THE LAYTON. Fancy Cabinet Clock; 22 1/4 inches high; dial, 6 inches; made in oak only; beautifully carved and ornamented; fine eight-day movement; made by the Ansonia Clock Company; strikes the hours and half hours on wire bell. Weight, boxed ready for shipment, about 18 lbs.

No. 5F3115 Price.....\$2.10

No. 5F3117 With alarm. Price.....\$2.38

No. 5F3119 With gong. Price.....\$2.30

The Stanton, \$2.40.

A new pattern eight-day clock, made by the Waterbury Clock Company and is guaranteed to give entire satisfaction. The case is made of solid oak, stands 22 inches high, embellished with beautiful gilt ornaments, which lend a beauty to this style of clock, unequalled by any other style of ornamentation. The dial is 6 inches in diameter. The pendulum is of corrugated brass. The clock runs 8 days at one winding, strikes the hours and half hours on a wire bell. Weight, boxed ready for shipment, about 15 pounds.

No. 5F3121 Price.....\$2.40

No. 5F3123 With alarm. Price.....\$2.65

No. 5F3125 With gong and alarm. Price.....\$2.85

The Prophet, only \$3.24.

5-Year Written Guarantee Sent With This Clock.

No. 5F3126 8-day clock with calendar, thermometer and barometer attached, called the Prophet. A new addition to our extensive line of guaranteed clocks, made under special contract for us by one of the four great clock companies. Our guarantee for a term of five years goes with every one sold. The manufacturers' name does not appear on it. It was made for us not with the idea of making similar clocks on the market, but rather to improve on any heretofore manufactured. The idea being not how cheap a clock could be produced, but rather how fine a one for the price. Clock stands 44 inches high, width, 15 inches; has 6-inch dial. The case is handsome carved oak. We do not supply in walnut nor can it be had with alarm attachment. This clock is especially adapted as a wall clock, having a shelf attachment. Runs eight days with one winding on a wire bell, likewise shows day of the month, temperature, and changes of the weather, having calendar attachment and supplied with barometer and thermometer on either side of case, as illustration shows. The movement is of oil tempered hand rolled steel and brass, pivots and all friction gear being well polished to avoid friction, thereby increasing its ability as a timekeeper. Weight, boxed ready for shipment, 18 pounds.

Price.....\$3.24

A Special Value for \$2.40.

THE FELIX Eight-Day Clock, suitable for the office, workshop or the house. It has a complete calendar attachment, showing the days of the month. It strikes the hours and half hours on a wire bell. Stands 22 inches high, has 6-in. dial, beautifully embossed, made in oak or walnut by the Waterbury Clock Co., guaranteed an accurate timepiece. Weight, boxed ready for shipment, about 15 pounds.

No. 5F3128 Price.....\$2.40

No. 5F3130 Same with cathedral gong. Price.....\$2.55

**\$2.20 Buys This \$4.50 Clock.**

No. 5F3132 THE CHAPMAN Cabinet Clock, made by the Waterbury Clock Co., in either oak or walnut. It runs eight days with one winding, it strikes the hours and half hours on a wire bell. The case stands 22 inches high, is beautifully carved and ornamented. Has a fancy roccoco dial. Warranted to give entire satisfaction. Weight, boxed ready for shipment, about 15 lbs.

No. 5F3132 Price.....\$2.20

No. 5F3134 With cathedral gong.....\$2.35

No. 5F3136 With alarm attachment.....\$2.50

Our \$2.55 Cabinet Clock.

No. 5F3144 THE DABNEY. One of the most complete clocks ever offered to the public. It has an eight-day movement, guaranteed by the Waterbury Clock Company. Oak or walnut case, beautifully carved and decorated, glass door. Strikes the hours and half hours on a wire bell. It also has thermometer and barometer attachment. The pendulum is ornamented and very fancy. Entire clock stands 22 inches high and has a 6-inch fancy roccoco dial. Weight, boxed ready for shipment, about 16 pounds.

No. 5F3144 Price.....\$2.55

No. 5F3146 With alarm. Price.....\$2.85

No. 5F3148 With cathedral gong. Price.....\$2.75

**A Bargain for \$3.45.**

No. 5F3151 THE ROCHESTER. Fancy Cabinet Clock in solid black walnut only; very fancy ornamented and carved case; height, 26 1/2 inches; dial, 8 inches; fitted with eight-day movement; made by the Waterbury Clock Company; strikes hours and half hours on wire bell; with calendar attachment. Weight, boxed ready for shipment, about 20 pounds.

No. 5F3151 Price.....\$3.45

No. 5F3153 With cathedral gong. Price.....\$3.75

\$2.65 Buys a Calendar Clock with Barometer and Thermometer.

No. 5F3166 THE GIBSON. Calendar 8-Day Clock with thermometer and barometer.

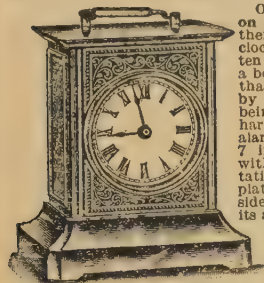
This clock is one of the greatest bargains that we have ever been able to offer to our customers. It can be furnished in black walnut or antique oak case, as desired. The height is 24 inches, dial, 6 inches. The movement is one of the best made by the Waterbury Clock Co. Runs eight days with one winding and strikes the hours and half hours. It is warranted to be an accurate timekeeper. Has a complete calendar attachment which works automatically and always indicates correctly the day of the month.

It has a perfect thermometer on one side and on the other a barometer. We cannot furnish it with alarm. Weight of clock, boxed ready for shipment, 17 pounds.

Price.....\$2.65



\$2.48 for a Musical Alarm Clock.



One of the newest novelties on the market. We import them ourselves direct. This clock plays one tune for about ten minutes instead of ringing a bell. What is more beautiful than to be awakened from sleep by hearing a beautiful tune being played instead of the harsh, clanging sound of an alarm bell. This clock stands 7 inches high, 5 inches wide with front arabesque ornamentation around dial, full nickel plated brass frame with glass sides so that the movement and its action is visible at all times.

The movement is a very fine one imported from Germany. The musical attachment is ingeniously hidden at the bottom of this clock, and is so arranged that when the clock is set at a certain time, instead of the alarm from a bell being heard, a beautiful tune is played. The device is simple and strong in construction. The danger of it getting out of order is very remote. With care, that is if the clock is not handled or played with, but merely wound and set, and placed on the mantel shelf or bureau should last for many years and give entire satisfaction. Construction is so simple, the parts are so well made that there should be no trouble in getting entire satisfaction, both for timekeeping and for music part combined. \$2.48 is a remarkably low figure for such a unique piece of clock mechanism, and this price is only possible on account of our one small percentage of profit system, and the fact that you are owning it exactly at what wholesalers would own this clock, as we import them ourselves direct, saving all the different handling expense. Weight of clock packed ready for shipment about 2½ pounds.

No. 5F3048 Musical Alarm Clock. Price.....\$2.48

Gold Plated Clock for \$1.10.



\$1.10



No. 5F3050 (GOLD PLATED.) No. 5F3052

Bureau or Bedroom Clock. Runs 30 hours with one winding. This clock is made by the Waterbury Clock Co., stands 5 inches high, dial 2 inches. Frame is solid metal plated with pure gold, and is a very handsome ornament as well as useful timepiece.

No. 5F3050 Price.....\$1.10
No. 5F3052 Price.....1.10

The Conqueror.

\$4.70 for a genuine Waterbury hard enameled eight-day bronze ornamented large size mantel clock with solid bronze figure.

This is our special offer, \$4.70 for this grand clock, and we challenge any manufacturer, jobber or retailer to duplicate it.



We ask for comparison. We want you to investigate. Write for prices. Never before has such a value in a clock, marked with the name of one of the greatest clock manufacturers been offered. The Conqueror, so named because it beats any clock on the market. Height, including figure, 23 inches; width at base 17½ inches; depth, 8 inches; height of clock alone, 11 inches. It is durably made of hard seasoned wood, guaranteed not to warp or crack, beautifully hand black enameled to imitate black marble, and trimmed in colors to imitate the lighter Mexican onyx.

A special feature of this clock is the secret process of enameling. It is guaranteed not to peel or chip off. A rag slightly moistened with oil keeps it as new for a lifetime. This clock is magnificent in its bronze metal ornamentation, which includes the heavy one-inch border all around the clock just above the base, massive bronze feet and massive side bronze scroll ornaments. The dial is plain but still beautiful, with bright finished gilded sash.

The Waterbury Clock Co. guarantees the movement in this clock to give perfect satisfaction. It runs eight days with one winding, strikes the hours on a cathedral gong and the half hours on a cup bell. No clock but what is absolutely perfect in going and timekeeping is allowed to leave this splendidly organized factory. The manufacturer, by reason of a big contract, reduced his profits to a mere fraction compared to what he generally makes, and we, following out our accustomed rule and method, have added only our one small percentage of profit. Weight of clock, boxed ready for shipment, 20 pounds.

No. 5F3290 Price, including figure.....\$4.70
No. 5F3292 Price of figure alone......88

\$3.65 for Our Prince Elias.



\$3.65

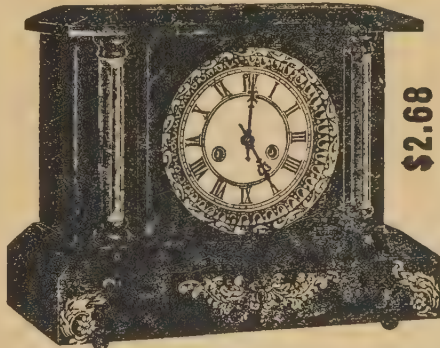
OUR PRINCE ELIAS, the newest clock out of the factory, exactly in every particular as illustration shows, for \$3.65. Don't think that you will not get or cannot buy from us a fine clock for this price. In fact, this price is no criterion. The clock is really worth twice as much. Your local dealer or the jobber he buys it from would pay 25 to 45 per cent more than we ask you for it. In other words you would have to pay your local dealer for a clock as good as this and as handsome as this one, from \$5.00 to \$6.00. This clock is made expressly for us by the Waterbury Clock Co., of Waterbury, Conn. Each one of them is thoroughly guaranteed and we warrant them to give entire satisfaction.

DESCRIPTION OF CASE. The case is made of wood, covered with a secret prepared enamel, imitating black marble. It is guaranteed not to chip or wear off and always retains its deep black marble-like appearance. It has handsome gilt feet, marbleized gilt metal capped and gilt metal based columns, beautiful gilt scroll metal work at top and base. The sides are also ornamented by two gilt metal designs, exactly as the illustration shows. The dial is very pretentious, made of metal fancy work and is 5 inches in diameter.

DESCRIPTION OF MOVEMENT. The movement fitted in this case is one of the Waterbury guaranteed movements, runs eight days with one winding. It is made of the finest tempered steel and hand wrought brass. It strikes the hours on a cathedral gong and the half hours on a brass bell. You can always know the time without seeing the clock. The hands are very fine hand sawed blue steel of the fleur de lis pattern. Shipping weight, 16 pounds.

No. 5F3302 Price.....\$3.65

Our Queen Clyde Mantel Clock, for \$2.68.



\$2.68

Never before in the history of the clock business was ever such a fine clock offered for this price, \$2.68.

Description of case. The clock case is of wood, well seasoned and guaranteed not to warp or crack, it is enameled in black, then polished to a high gloss.

The ornamentation. A beautiful gilt border of the rococo pattern made of metal sets off the top. This is entirely a new idea in clock ornamentation, no other clock has it. The front of the clock on the base is ornamented by three beautiful gilt metal scrolls, two fine columns, one on each side of the dial, made in exact imitation of marble, lend a rich appearance to the clock; the dial is 5½ inches in diameter with ornamented sash.

This clock stands 10½ inches high and is 12½ inches wide at the base.

The movement is manufactured by one of the most representative clock makers in the United States. On account of the cut price we cannot give name. It runs eight days with one winding, strikes the hours and half hours on a soft toned gong. Weight, packed ready for shipment, about 14 pounds.

No. 5F3305 Price.....\$2.68

Remember, you get a **VALUABLE PROFIT SHARING CERTIFICATE** for the full amount of your purchase. See the front of book for what you get Free for your Certificates.

\$31.50

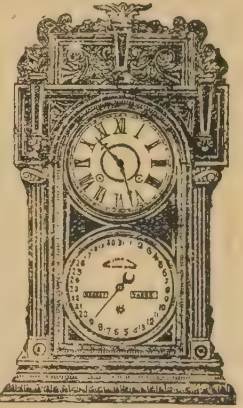


No. 5F3308 \$31.50 for our genuine mahogany Grandfather's 8-day Clock, exactly as illustrated, exactly as described below. The same clock costs the retail merchant, if he pays cash for his goods, \$35.00 to \$38.00. This very handsome clock is not an imported one, but is an American production, American case and American movement. We are able to make this price because we assemble the clock ourselves, that is, we have had the case made under our specifications, and the movements we buy direct from the clock companies. We put the parts together and are able by this handling to save 25 to 30 per cent in the purchase. According to our customary rule, we give you the advantage of it, which means no less than \$15.00 saving to you. The dimensions of the clock stand 7½ feet high, 11½ inches wide at base; 13½ inches deep; dial is 12 inches in diameter. The case is made of mahogany, beautifully finished and polished. No rough edges, no unfinished joints, in a perfect masterpiece of the joiner's art. As illustration shows, the clock is beautifully ornamented by solid fancy turned top ornament and side pillars. The crystals in this clock are all the finest beveled edge, firmly set in strong sashes hung on double hinges. The movement is a genuine American made movement, runs eight days with one winding; not a spring movement used in many cheap and shoddy clocks now on the market and advertised extensively in newspapers and periodicals as mission, grandfather's clock, etc., but is a genuine weight clock; that is the motive power which operates this time piece is two fine brass weights. This mechanism when properly constructed is such that it insures the most accurate possible time, and is used by the big conservatories where accurate time without variation is required. Black numerals and fine blue steel hands lend a handsome touch to the clock. Interior clocks sold as high grade have poorly penciled numerals and poor clock hands. The pendulum is 32 inches long, and is visible. The glass front makes it possible to see the swaying of the brass pendulum and the two weights hung on chains, one of the charms in a grandfather's clock. The movement is especially tested and tried before it leaves the factory and again before we make shipment of same. It is thoroughly oiled and regulated and we guarantee it to reach destination in perfect running order. Don't think because of this unheard of price for such a handsome grandfather's clock, \$31.50, that this clock will not wear a lifetime. With proper care we guarantee it to be serviceable and to keep good and accurate time for the lifetime of any human being. In fact, the face of this clock purchased through any other channel in the regular way could not be procured for double of what we ask. Weight, boxed and crated ready for shipment, about 180 pounds.

Regular Eight-Day Clock with Perpetual Calendar Attachment for \$5.80.

No. 5F3310 This clock is manufactured by the Waterbury Clock Company in either oak or walnut. Stands 28½ inches high. It runs 8 days with one winding, strikes the hours and half hours on a cathedral gong. It has the calendar attachment as shown on the lower dial, which is a perpetual one, marking even the leap years without having to be reset. The dials are 8 inches in diameter. This clock is particularly adapted for dining rooms, libraries and offices. We warrant it to be an accurate timekeeper. The parts are made of finely wrought brass and oil tempered steel, most accurate for timekeeping, and giving it great durability. The case is beautifully hand engraved and embossed. The glass in the door is decorated in black and gold. See our price, \$5.80. We absolutely guarantee it to give satisfaction. Weight, boxed for shipment, about 25 pounds.

Price.....\$5.80



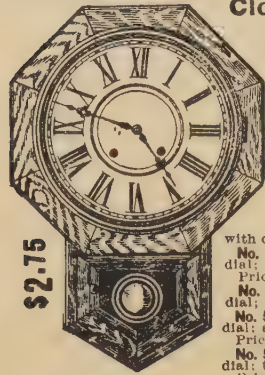
Our Challenge Clock at \$3.20 For Church, School or Store Regulator.

This clock is made by the Gilbert Clock Co., and is one of their latest productions. The case is made of golden oak, ornamented with hand carvings throughout. The movement is made of solid brass with oil tempered steel parts. The clock runs eight days with one winding, has long wooden pendulum with brass ball which can be lowered or raised so as to regulate the clock. The clock stands 37 inches high, 15½ inches wide and has a 12-inch dial.

No. 5F3503 Time only. Price.....\$3.20
No. 5F3505 Time and Calendar. Price.....\$3.30
No. 5F3507 Strikes half hours. Price.....\$3.80
No. 5F3509 Strikes half hours, with Calendar. Price.....\$3.90



Office, Church and School Room Clocks.



\$2.75

\$3.98 Buys an \$8.00 Clock.



\$3.98

\$3.98

No. 5F3722 The Dawson. A polished wood, eight-day clock, strikes the hours on a gong and the half hours on a cup bell. Clock stands 11 inches high; width, 16½ inches; dial, 5½ inches. The combination of two colors, black and marble, together with the gilt front, side ornaments and gilt feet, lends a beauty to this clock that cannot be described. You must see the clock to appreciate it. Remember, this clock is not made by a cheap manufacturer, but is the creation of the celebrated Waterbury Clock Co., Waterbury, Conn., and warranted in every respect. Weight, boxed ready for shipment, about 18 pounds. Price.....\$3.98

SPRINGFIELD, made in solid oak for office or school room use, manufactured by the Waterbury Clock Co. It runs eight days with one winding. Height of clock, 39½ inches; width of clock, 16½ inches; dial, 8 inches in diameter. This clock is made in four different styles, as noted below. The picture shows the calendar style. Weight of clock, boxed ready for shipment, about 30 pounds.

No. 5F3530 One-half hour strike, with gong and calendar attachment...\$4.80

No. 5F3532 Calendar attachment only.....\$4.10

No. 5F3534 One-half hour strike on cathedral gong, without calendar.....\$4.50

No. 5F3536 Time only. Price.....\$3.85



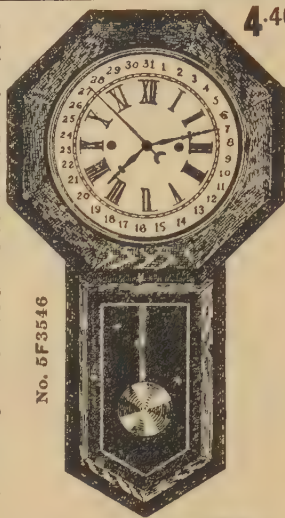
\$2.44

one, manufactured by the Ansonia Clock Co., and is warranted to give entire satisfaction. \$2.44 may seem little or nothing for a clock such as we describe, and this \$2.44 price is only made possible by a new deal with the Ansonia Clock Co. It is made especially for us by them and sold to no one else but to us. The purchase of an immense quantity was the only way to make this deal possible. Remember, this clock is not just a show clock but a clock that runs eight days with one winding, strikes the hours and half hours on a wire bell, in every way timed and accurately adjusted, so as to give satisfaction. Weight, boxed for shipment, 17 pounds. Price.....\$2.44

THE REGENT Regulator. Has solid oak or handsome veneered case. Height, 32 inches; with 12-inch dial; has very fine eight-day movement, with calendar; made by the Waterbury Clock Company. Has wood pendulum rod, which is not affected by changes of temperature. It makes a very fine office clock or regulator. Weight, boxed, 23 pounds.

No. 5F3546 Price.....\$4.40

No. 5F3548 Same as above, without calendar. Price.....\$4.10



4.40

No. 5F3546

Our 44-Cent Miniature Cuckoo Clock.

No. 5F3552 A Miniature Cuckoo Clock, imported from Switzerland, imitating a genuine cuckoo clock. It does not cuckoo or strike; runs 24 hours with one winding; is 7½ inches high. Made of dark wood. We examine and test each one before shipping; we do not warrant this clock, but if it is not in good going order when received, return same at once and we will ship another. Shipping weight, 6 pounds.

Price.....44c



Second to None at the Price.

No. 5F3555 CUCKOO CLOCK. Case is made of German oak or walnut ornamented with inlaid ash, ebony and mahogany. Beautifully hand carved throughout, strikes the hours and half hours on a wire bell, the cuckoo appears and calls at the same time. Height of clock, 21 inches; width, 14 inches. The movement is made in the Black Forest, Germany, of the finest tempered steel and polished brass, finely finished and adjusted, guaranteed to be a good timekeeper. One of the most artistic ornaments for a parlor ever made. Weight, boxed, 20 pounds.

Price.....\$4.08



\$4.08

Hand Carved Cuckoo Clock, \$5.10.



No. 5F3558 Our New Triple Bird Hand Carved Cuckoo Clock. This clock is made of black walnut with three beautiful hand carved birds and sprays of grape leaves. Height from head of bird to base of clock, 18 inches; extreme width, 14 inches. The movement is built of tempered steel and brass. We guarantee the clock to give entire and absolute satisfaction. Runs 30 hours with one winding and the cuckoo calls the hours and half hours. Winds up by pulling chain, as illustration shows. The movement is imported from Germany. The case is carved and made in the United States. Dial is 6 inches in diameter with white celluloid figures and genuine white bone hands. Full directions how to hang and regulate clock printed on back of case. While it is not the equal of other cuckoo clocks, which we illustrate, in finish or quality, and the movement not as fully adjusted, considering the price, it will give excellent satisfaction. Weight, packed for shipment, 22 pounds.

Price.....\$5.10

German Cuckoo Clock, \$6.65.

It strikes the hours and half hours on a wire bell, a cuckoo appears and calls at the same time.

\$6.65

No. 5F3557 CUCKOO. Case made of German oak or walnut, hand carved oak leaves. The entire carving on this clock is done by hand by the natives of the Schwarzwald, Germany, and is especially fine and artistic. The figures are accurate and lifelike. The movement is made of the very finest tempered steel and highly wrought brass. It is finely finished and perfectly adjusted. Height, 18 inches; width, 14 inches. Weight, boxed, 20 lbs. Price.....\$6.65



Quail and Cuckoo Clock.

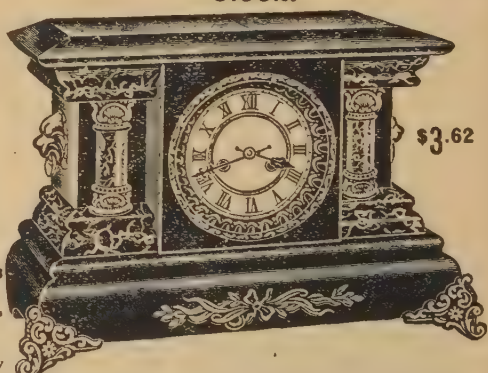
No. 5F3561 The quail whistles the quarter hours and the cuckoo calls the full hours. The latest improved and genuine Black Forest masterpiece, imported especially for us from Germany. It is new, novel and practical. The case is hand carved German walnut or oak, as desired. Height of clock, 21 inches; width, 16 inches. The movement is of fine polished brass and steel. Each one is carefully examined and adjusted before shipment. It strikes the hours and quarter hours on a fine toned gong. The quail whistles the quarter hours and the cuckoo calls the full hours. Every detail in this clock is finished to perfection. Weight, boxed ready for shipment, about 32 pounds. Price.....\$10.78



Price, \$10.78.

We guarantee this clock to satisfy you.

A Five-Year Guarantee With This Clock.



\$3.62

No. 5F3711 OUR COUNTESS JANET Mantel Clock. The most wonderful bargain ever offered in the United States. This mantel clock is made of wood, then hand enameled in black with marbled ornamentation, exactly as illustration shows. Stands 10½ inches high, 7½ inches deep, 16½ inches wide. Has gilt metal feet, side ornaments and tops and bases of the two columns on front of clock. It has an eight-day movement, strikes the half hours on a bell, and the hours on a gong. The dial is 5½ inches in diameter, with plain numerals; the dial ash is the latest Parisian pattern. This is one of the most wonderful values offered. It was made especially for us, and carries our five-year binding guarantee. We cannot divulge the maker's name on account of the low price quoted. The movement will give particularly good satisfaction, it is of hard rolled brass and oil tempered steel parts. All friction in the train and delicate running parts has been reduced to a minimum, thereby giving it a life of accurate time keeping not possible in other clocks. Weight, 18 pounds. Price.....\$3.62

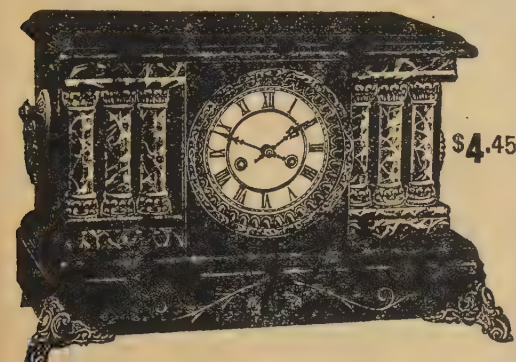
No. 5F3301 Handsome Bronze Figure, representing a cowboy on horseback, throwing a lariat. This figure placed on top of the Countess Janet Clock makes a most beautiful parlor ornament. Price, figure only.....65c

Beautiful Mantel Clock for \$5.25.

No. 5F3723 THE PATMOS. A very handsome mantel clock, a most excellent imitation of Mexican onyx, and unless it is examined very closely no one would believe that it was not a real onyx clock. It holds a beautiful polish and with proper care will last a lifetime. If the case gets soiled or dirty it can be wiped off with a damp cloth. Has fancy bronze feet in artistic design and side dragon head metal ornaments. Length of clock, 17 inches; height, 11 1/4 inches. Has an eight-day movement, made by Seth Thomas Clock Company. Strikes hours on a cathedral gong and half hours on a cup bell. Weight, boxed, about 16 pounds. Price.....\$5.25



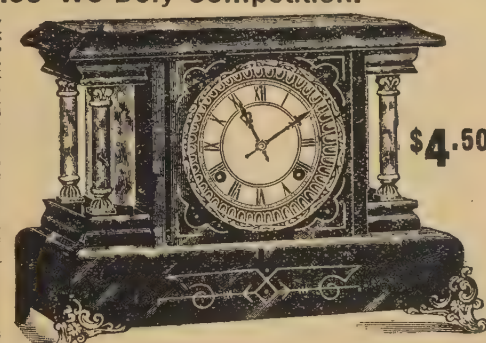
5-Year Guarantee Sent with this Clock.



hours on a sweet toned gong. It is manufactured by one of the most celebrated clock companies in the United States. On account of the low price quoted here, we cannot print the maker's name. The movement, as in all of our own special clocks, is made of hardened rolled brass and oil tempered steel parts. The bearings and all intricate and delicate parts, where friction reduces the wearing ability, are so constructed that it is reduced to a minimum, therefore we know our special line of clocks will outwear any on the market and give accurate time. This clock is the most massive and most pretentious and biggest value for the money ever before offered. Clocks sold by the makers of this clock, of similar design but not so massive or elaborate, bring from the retail jewelers and from the jobbers from 25 to 30 percent more than the price we ask. Just compare this with others, and we are satisfied that we will get your order. Weight, boxed for shipment, 18 pounds. Price.....\$4.45

At \$4.50 We Defy Competition.

No. 5F3900 Our new eight-day, striking, black finished, six column Waterbury Clock for \$4.50. The case is of hard black enameled wood, not a joint, crack or crevice to be found in any part of it. It is warranted to give entire and absolute satisfaction. A cloth slightly moistened with sweet oil will keep this clock in its pristine beauty for many years. Six columns, made to imitate Mexican marble and ornamented with gilt tops and bases, ornament the sides. This is a new idea in clock ornamentation. The feet are of fine gilt metal with beautiful scroll work, which lends a fancy and charm to this clock rarely equaled. The sash which holds the dial is of fine gilt brass 5 1/2 inches in diameter. The dial is plain and distinctly marked with Roman numerals and fitted with fine fleur de lis hands. The clock stands 10 1/2 inches high, the base from foot to foot, 15 1/2 inches wide, depth, 7 inches. The movement is manufactured by the Waterbury Clock Co., Waterbury, Conn., and is tried and timed and guaranteed in every respect runs eight days with one winding, strikes the half hours on a brass bell and the hours on a cathedral toned gong. It is made of fine hard wrought brass, oil tempered steel parts, and with care will wear and keep time for a lifetime. Weight, packed for shipment, about 20 pounds. Price.....\$4.50



\$4.50

Our Leader. \$14.46 for this \$25.00 Clock.

No. 5F3904 A genuine French pattern American made full polished, solid gold plated brass eight-day, crystal clock and the highest possible degree of perfection in clock making, for \$14.46. A steady inquiry and a persistent demand for a high grade crystal sided clock, such as is here illustrated, impelled us to have made under special contract this beautiful highly polished solid brass beveled crystal glass sided clock at a special price for a large quantity. The case is solid brass, heavily gold plated, has the rich Californian yellow pure gold finish. The case stands 10 1/2 inches high, 4 1/2 inches deep with a 6 1/2 inch base. The front, back and sides are paneled, as illustration shows, with the finest beveled edge crystal glass, free from any blemish, flaw or defect. The front of the clock opens, has a patent safety catch, swung on an extra strong pivoted steel hinge. By this arrangement the clock is practically dustproof. The movement is manufactured by the Waterbury Clock Co. The duplicate, made in France and imported to this country, would cost no less than \$40.00 to \$50.00. The steel parts, pivots, pinions and wheels are all made in the highest possible perfection. No part, no piece left unfinished or unpolished, even the screws used throughout are blued and screw tempered. The pendulum is of the attractive regulator style, being an imitation of the accurate going mercury pendulum, an exact imitation of a pendulum that would cost no less than \$10.00 to \$15.00. It can be adjusted so as to regulate the time of the clock to the closest degree of accuracy. The clock runs with one winding full eight days, has a fine blue steel wire gong. The strike is so beautifully toned and mellow that it resembles the stroke of a cathedral bell when heard from a distance. The dial is of solid kiln burnt porcelain with Arabic numerals. The hands are the fleur de lis pattern, extra hard and blued. The clock has a fine French visible escapement fitted with two genuine cut garnet stones. No soldering, no swedging, no riveting contained in this clock. Everything of the highest clock making perfection. All parts fastened by screws. Every piece can be detached and every piece or part of it can be examined; yet all we ask for this absolutely perfect piece of timekeeping mechanism and most beautiful appearing clock is \$14.46, a price unheard of before for a clock of this type or quality. Weight, packed for shipment, about 12 pounds. Price.....\$14.46



The Hollis. Rare Value for \$4.48.

No. 5F3905 THE HOLLIS. Adamantine finished clock, manufactured by the Seth Thomas Clock Co. The movement fitted in this case we guarantee to give entire satisfaction. The enamel is guaranteed not to wear or chip off. A beautiful head of a lion in solid bronze ornaments the sides. Handsome bronze feet. Hand engraved scrolls of various designs ornament the front. The dial is 5 inches, with Roman figures. This clock stands 11 inches high and 4 inches long; goes eight days with one winding; strikes the hours on a cathedral gong and half hours on a cup bell. Guaranteed to keep accurate time; with care will last a natural lifetime. Weight of clock when boxed is 15 pounds. Price.....\$4.48



\$4.48

This Beauty Mantel Clock and Ornament for \$5.85.

No. 5F3902 THE BEAUTY. One of the finest and most artistic clocks ever manufactured. We contracted with the factory to use an immense quantity at an unheard of price. We quote a selling price unheard of before for a clock of this high standard of make. Height, without ornament, 11 inches; base, 17 inches; with ornament, clock stands 19 inches high. The movement is manufactured by the Seth Thomas Clock Company, and is guaranteed to keep accurate time. It runs for eight days with one winding. The parts are made of fine wrought polished brass and oil tempered steel. It strikes the half hours on a cup bell and the hours on a cathedral gong that is toned with the church bells. The case is adamant finished and highly polished; therefore can be cleaned without injury with a damp cloth. Foot and side ornaments are of highly burnished bronze. It is a clock such as you have never seen before for the price. Clock and ornament, boxed ready for shipment, weigh 25 pounds.

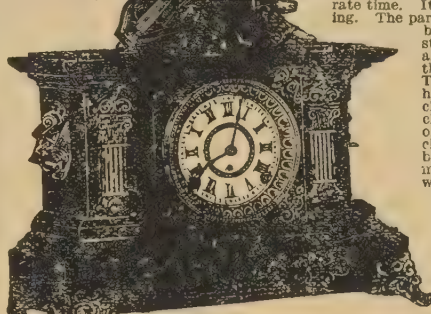
No. 5F3908 Price, complete with figure.....\$5.85

No. 5F3910 Price, without figure.....\$4.95

No. 5F3912 Figure alone. Price.....90c

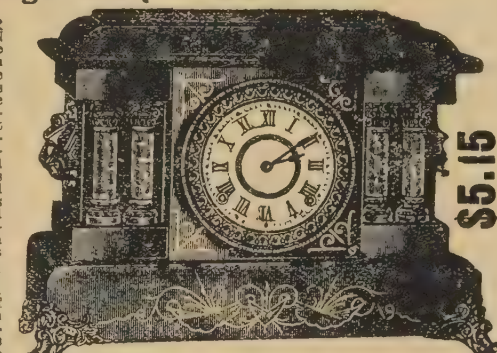
\$5.85

as illustrated.



Our Edgemere Queen Mantel Clock.

No. 5F3915 OUR EDMERE QUEEN MANTEL CLOCK. The latest and newest design in clocks. This is one of the Seth Thomas Co.'s latest productions. The case is mahogany, covered with a transparent material called adamantine, guaranteed impervious to dust, damp and age. A damp cloth keeps it new and polished forever. It is always glossy, always new and one of the richest appearing clocks ever placed on the market. Dimensions of clock—Height, 11 1/2 inches; length, 16 1/2 inches; depth, 6 1/2 inches. The movement is one of the latest improved Seth Thomas clock movements. It runs eight days with one winding. The parts are guaranteed fine wrought polished brass and oil tempered steel. It strikes the hours on a cathedral gong and the half hours on a cup bell. The case is of mahogany and with two gilt lion heads, one on each side, topped and based with fine gilt metal ornaments. The entire clock rests upon four gilded feet, exactly as shown in illustration; the design is brought out most elaborately. Dial is 5 1/2 inches in diameter, making it possible for you to see the time from quite a distance. We consider this one of the most artistic and one of the most beautiful clocks on the market. It embodies the perfections of all and the faults of none. Weight, boxed for shipment, about 17 pounds. Price.....\$5.15



\$5.15



\$3.98

5-Year Guarantee sent with this Clock.

No. 5F3917 OUR AMERICAN LADY MANTEL CLOCK, manufactured by one of the biggest and most representative makers in the United States, but in account of the very low price quoted, we dare not print the maker's name. However, it carries our 5-year written binding guarantee, and we know you will be entirely satisfied with it. This clock stands 10 1/2 inches high, 7 inches deep and 17 inches wide. It has solid gilt bronze ornaments; also metal top and base on the four columns, as illustration shows. The dial is 5 1/2 inches in diameter, the very latest pattern of fancy fret work, with a beautiful roccoco sash. The case is of wood, black enameled, warranted not to peel, chip or crack off. A soft woolen cloth, sprinkled with sweet oil, will keep it as new, practically, for a lifetime. The movement runs eight days with one winding; strikes the half hours on a metal bell and the hours on a soft toned gong. This, our American Lady mantel clock, is one of the special bargains we have referred you to in our description on page 123. If this clock suits your taste (we refer to the design), we know that a better clock or a greater value for the money cannot be had for twice what we ask. We are particularly proud of the movement used in this clock, as it is made of solid hardened rolled brass and oil tempered steel parts. The bearings and other delicate parts are so constructed that the friction is reduced to a minimum, therefore, the life of the clock is greater than any other. Weight, boxed for shipment, 18 pounds. Price.....\$3.98

en cloth, sprinkled with sweet oil, will keep it as new, practically, for a lifetime. The movement runs eight days with one winding; strikes the half hours on a metal bell and the hours on a soft toned gong. This, our American Lady mantel clock, is one of the special bargains we have referred you to in our description on page 123. If this clock suits your taste (we refer to the design), we know that a better clock or a greater value for the money cannot be had for twice what we ask. We are particularly proud of the movement used in this clock, as it is made of solid hardened rolled brass and oil tempered steel parts. The bearings and other delicate parts are so constructed that the friction is reduced to a minimum, therefore, the life of the clock is greater than any other. Weight, boxed for shipment, 18 pounds. Price.....\$3.98

DEPARTMENT OF GUNS, REVOLVERS AND AMMUNITION.

the largest dealers in guns, revolvers and ammunition selling direct to the consumer, and owning our own gun and revolver factory, we are able to offer you such values in this line as were never before heard of. We give you higher grade fire arms than were ever offered in any catalogue and save you so much money on your purchase that you could not possibly afford to buy elsewhere.

JR MANY YEARS we have been headquarters on guns, revolvers and ammunition, building up a steadily increasing trade by reason of asking only a very small profit above our cost and our trade has grown so much that we have been enabled to build, equip and maintain a very large arms manufacturing plant located at Meriden, Conn., where our own guns and revolvers are made, those re arms in which we can by reason of having our own factory offer you so much in high quality and save you so much by reason of the low price.

WE ESTABLISHED OUR OWN FIRE ARMS FACTORY principally for two reasons: first, in order that we might have several profits for our customers and furnish them this line direct from the factory, and second, that we might be enabled to more thoroughly control the quality of the fire arms we offer. For in this great fire arms factory at Meriden, Conn., we turn out only high grade arms, use only the very best material and employ the most skilled artisans. Only in this way can we furnish our customers such high grade goods which we can so thoroughly guarantee.

THE MERIDEN FIRE ARMS COMPANY at Meriden, Conn., is a factory that we own and control. You can get an idea of the size of this factory from the next illustration. It consists of five buildings, one 3-story building 30x200 feet, one 3-story building 30x70 feet, one 1-story building 50x125 feet, one 3-story building 30x140 feet, one 4-story building 40x100 feet. It is erected in the center of the fire arms manufacturing district where the skilled labor for this line can best be secured and where the expenses of operating are reduced to the minimum. It is conveniently situated as regards transportation. The plant is equipped with the highest type of gun and revolver making machinery, every machine that reduces labor and therefore expense, and we believe it is the most complete and most ideal fire arms factory in the world. Our output is so large that we reduce the cost of our materials and the Meriden Fire Arms Company is able to operate continuously every day of the year, all of which tends greatly to reduce manufacturing cost.



Our Gun and Revolver Factory at Meriden, Conn.

MR. A. J. AUBREY, who is known as the designer and maker of some of the highest grade guns on the market, is in charge of the factory. Mr. Aubrey is vice president and general manager and through his experience combines the ability to produce the highest grade fire arms at the smallest possible manufacturing cost. In this factory quality is the watchword. Every gun and revolver is carefully inspected and tested and must come up to certain specifications, a certain high standard of quality and in this way we can positively guarantee the quality of every gun and revolver we turn out.

OUR TWENTY YEAR GUARANTEE, A GUARANTEE NOT GIVEN BY ANY OTHER MANUFACTURER OR SELLER IN THE LAND.

TO SHOW THE HIGH QUALITY of our fire arms and our confidence in the guns we turn out at Meriden, Conn., we issue this twenty year guarantee with every gun made by the Meriden Fire Arms Company. This illustration is a reduced facsimile of the guarantee we issue and by its terms and conditions we guarantee the gun twenty years, guaranteeing its quality and workmanship and agreeing to replace or repair, free of charge, any piece or part that gives out at any time within twenty years through a defect in material or workmanship.

REMEMBER, this twenty year binding guarantee goes to you if you buy an Aubrey gun. It is sent with the gun we ship, protects you in every way, assures you that you have a strictly high grade fire arm guaranteed for twenty years, a guarantee that you cannot get from any other dealer. We have gone so much further on the question of quality in guns, we use such a high grade of material throughout and employ such skilled mechanics that we are able to place on every gun this seal of our confidence, our written twenty-year guarantee that protects you in every way.

HOW TO ORDER. Select the gun you want, be sure that you give the right catalogue number, the gauge and length of barrel wanted, enclose our price and send your order to us and if the gun is not perfectly satisfactory when received, you can return it to us at our expense and your money including the express or freight charges you paid will be immediately refunded. You take no risk whatever in ordering from us, for if we do not furnish you with a better gun than you can buy elsewhere and at a much lower price, you can return it to us at our expense and all your money, including transportation charges you paid, will be promptly returned to you.

Certificate of Guarantee

This certifies that the Gun the name and number of which has been registered is made of strictly high grade materials by skilled mechanics. We guarantee it for twenty years and if any piece or part gives out by reason of defect in material or workmanship during that time, we will replace or repair it free of charge.

Meriden Fire Arms Co. *Fred Briffel* President.
A. J. Aubrey Vice President.

DATE _____

MERIDEN FIRE ARMS CO.
MERIDEN, CONN.

\$29.75 WORTH \$75.00

This genuine A. J. Aubrey Hammerless Double Barrel Breech Loading Shotgun, which we offer at \$29.75, has a very elaborate fine line and game engraving, very rich finish; it has genuine three-blade Damascus steel barrels, carefully selected, beautifully finished and with rich hand engraving on lock, frame, guard, etc., with its English walnut stock, elaborately checkered grip and fore end, we guarantee it the equal of any hammerless double barrel breech loading shotgun you can buy elsewhere for \$75.00; otherwise, it is exactly the same as the A. J. Aubrey Hammerless Guns described on the following pages, 12-gauge only, 30 or 32-inch barrels, an especially high grade gun put out at \$29.75, based on the actual cost of material and labor in our own factory, with but our one small percentage of profit added, guaranteed in every way the equal of any gun made, guaranteed in workmanship, style, finish, etc., the equal of any gun you can buy elsewhere for \$75.00. Order this gun, try it, compare it with guns you can buy elsewhere for \$75.00, and if you do not find it in every way the equal, you can return the gun to us at our expense and we will immediately return your money. If you want a very fine gun, three-blade Damascus steel barrels, bored for black or smokeless powder, extra fine finish, elaborately hand engraved, let us send you this gun to examine, give the gun a thorough test, thorough trial, thorough examination and comparison, and then if you like you can return it to us at our expense and we will immediately return your money, together with any express charges paid by you.

No. 6F56 Our special price with very elaborate hand engraving, with very fine genuine three-blade Damascus steel barrels, elaborately finished throughout, 12-gauge, 30 or 32-inch barrels; weight, 7½ to 8 pounds. **\$29.75**
Weight, packed for shipment, about 14 pounds.

\$39.75 WORTH \$100.00

\$39.75 is our price for this genuine A. J. Aubrey Double Barrel, Hammerless, Breech Loading Shotgun, the very finest carefully selected, beautifully finished four-blade Damascus barrels, very elaborately hand engraved locks, frame, guard, stock and fore end, extra fine finish throughout. For detailed description of the mechanical construction, locking bolts, frame, action, etc., see the large illustrations of the Aubrey guns on the next page. This differs only from the Aubrey guns offered at lower prices in that it is more elaborately finished, richly hand engraved, has the finest four-blade Damascus steel barrels. This gun comes in 12-gauge only, 30 or 32-inch barrels. Let us send you this gun, examine it and give it a thorough trial, test it out in every way, and if you do not find it the equal of any double barrel hammerless shotgun you could buy anywhere for \$100.00, you can return it to us at our expense and we will immediately return your money.

No. 6F58 Our special price for this Genuine A. J. Aubrey Hammerless Double Barrel Breech Loading Shotgun, 12-gauge, 30 or 32-inch barrels, fancy four-blade Damascus barrels; weight, 7½ to 7¾ pounds. **\$39.75**
Weight, packed for shipment, about 14 pounds.

plates, etc., selected English fine grain walnut, beautifully finished throughout. For detailed description of the mechanical construction, locking bolts, frame, action, etc., see the large illustrations of the Aubrey guns on the next page. This differs only from the Aubrey guns offered at lower prices in that it is more elaborately finished, richly hand engraved, has the finest four-blade Damascus steel barrels. This gun comes in 12-gauge only, 30 or 32-inch barrels. Let us send you this gun, examine it and give it a thorough trial, test it out in every way, and if you do not find it the equal of any double barrel hammerless shotgun you could buy anywhere for \$100.00, you can return it to us at our expense and we will immediately return your money.

No. 6F58 Our special price for this Genuine A. J. Aubrey Hammerless Double Barrel Breech Loading Shotgun, 12-gauge, 30 or 32-inch barrels, fancy four-blade Damascus barrels; weight, 7½ to 7¾ pounds. **\$39.75**
Weight, packed for shipment, about 14 pounds.

WE LET YOU SHARE IN THE PROFITS OF THIS BUSINESS, and you cannot afford to buy elsewhere. Our prices are guaranteed lower than those asked by any other concern, our goods are guaranteed the highest quality, we guarantee to save you money on every purchase and you get a Profit Sharing Certificate good for something valuable shown on the first pages.

\$49.75 WORTH \$125.00

This is the Genuine A. J. Aubrey Made to Order Hammerless Double Barrel Breech Loading Shotgun, made in our own factory, the Meriden Fire Arms Company, of Meriden, Conn., and offered to you at \$49.75, under our guarantee that it is in every way the equal of any double barrel hammerless breech loading shotgun you can buy elsewhere at \$125.00, and our \$49.75 price barely covers the cost of material and labor, with but our one small percentage of profit added. This is the exact same style of gun, all working parts the very same as the lower priced hammerless A. J. Aubrey guns illustrated and described in detail on the following pages. This gun differs in that it has the finest five-blade Damascus steel barrels, that it is very elaborately finished, that it is elaborately hand engraved on locks, frame, guard, barrels, trimmings, etc., it has a beautifully selected, imported English or Italian walnut stock, handsomely checkered, ornamented and finished, and is, in fact, in every way the equal of any hammerless gun you can buy elsewhere for \$125.00.

MADE TO ORDER. Our \$49.75 and \$69.00 guns are made to order. When a customer selects a gun at this price he usually has certain ideas how the gun should be built, so we show only the style of engraving. The barrels will be best quality five-blade Damascus, the stock will be carefully selected and of a high order close grain and figured English or Italian walnut, and special attention will follow these guns through the entire operations and only our most skilled workmen will be put on them under Mr. Aubrey's supervision. Send us \$49.75, send us the length, weight, drop of stock at butt and comb and the kind of choke wanted, allow us four to six weeks time and this gun will go to you exactly as you order it.

No. 6F60 The A. J. Aubrey Special Made to Order Hand Engraved, Five-Blade Damascus Steel Barrel 12-gauge Gun, 30 or 32-inch barrels; weight, 7½ to 7¾ pounds. **\$49.75**
Our special price.....(Weight, packed for shipment, about 14 pounds).....

\$69.00 WORTH \$150.00

Our \$69.00 Aubrey Hammerless Double Barrel Shotgun is made to order. When a customer orders a gun at this price he usually wants some special features, and these we are prepared to furnish. Send us your order, enclose our selling price of \$69.00, send us the weight, length of barrels, length of stock, say which kind of choke you prefer, drop of stock at butt and comb, allow us six weeks to two months time and we will build this gun for you and it will be equal to any gun which you can get from any other house at \$150.00, and will be just exactly as you order it. All our \$49.75 and \$69.00 guns will be built to order. We put our most skilled workmen on these guns. Select the finest material and steel, also the finest wood for the stocks, and all will go through under the personal supervision of Mr. Aubrey. This is the finest A. J. Aubrey made to order hammerless double barrel breech loading shotgun made, the most elaborately hand engraved, most beautifully finished, the highest grade American gun made, regardless of name, make or price; has the very finest six-blade Damascus steel barrels, finest imported English or Circassian material figured, close grained walnut stock and fore end possible to produce; the hand engraving is the most elaborate shown on any gun made in this country or in Europe, elaborately hand engraved locks, frame, barrel, breech, guard, etc. In the mechanism the locks, locking bolts, mechanical construction are identically the same as the Aubrey gun shown in large illustrations on the following page. It is positively the finest gun we make, the equal of any gun made, regardless of price.

No. 6F62 A. J. Aubrey Made to Order Finest Hand Engraved Six-Blade Damascus Steel Barrels Hammerless Double Barrel Shotgun, 12-gauge, 30 or 32-inch barrels; weight, 7½ to 7¾ pounds. **\$69.00**
Our special price.....
Weight, packed for shipment, about 14 pounds.

close our selling price of \$69.00, send us the weight, length of barrels, length of stock, say which kind of choke you prefer, drop of stock at butt and comb, allow us six weeks to two months time and we will build this gun for you and it will be equal to any gun which you can get from any other house at \$150.00, and will be just exactly as you order it. All our \$49.75 and \$69.00 guns will be built to order. We put our most skilled workmen on these guns. Select the finest material and steel, also the finest wood for the stocks, and all will go through under the personal supervision of Mr. Aubrey. This is the finest A. J. Aubrey made to order hammerless double barrel breech loading shotgun made, the most elaborately hand engraved, most beautifully finished, the highest grade American gun made, regardless of name, make or price; has the very finest six-blade Damascus steel barrels, finest imported English or Circassian material figured, close grained walnut stock and fore end possible to produce; the hand engraving is the most elaborate shown on any gun made in this country or in Europe, elaborately hand engraved locks, frame, barrel, breech, guard, etc. In the mechanism the locks, locking bolts, mechanical construction are identically the same as the Aubrey gun shown in large illustrations on the following page. It is positively the finest gun we make, the equal of any gun made, regardless of price.

No. 6F62 A. J. Aubrey Made to Order Finest Hand Engraved Six-Blade Damascus Steel Barrels Hammerless Double Barrel Shotgun, 12-gauge, 30 or 32-inch barrels; weight, 7½ to 7¾ pounds. **\$69.00**
Our special price.....
Weight, packed for shipment, about 14 pounds.

A. J. AUBREY HAMMERLESS

Made by the Meriden Fire Arms Co., Meriden, Conn.

Let us send you this gun to try, to test, compare with guns that others sell at double the price, and if you are not perfectly satisfied, if you are not convinced you have saved from \$15.00 to \$25.00 on your purchase you can return the gun to us at our expense, and we will immediately return your money.

DETAILED DESCRIPTION

OF THIS, THE NEW 1906

A. J. AUBREY HAMMERLESS

GUN. BARRELS—The barrels of the \$13.85 gun, are made from genuine armory steel. We also furnish it with laminated steel or twist (as illustrated) or 2-blade Damascus steel, as desired. **FRAME**—The frame is made of steel top forging, beautifully case hardened and well fitted. **LOCKS**—The locks are simple and strong, not liable to get out of order, having only four parts in lock, namely, main spring, hammer, sear and bridle. **LOCKING DEVICE**—Our locking device is something entirely new, and gives four distinct locks, namely: two in the lugs, one in the extension rib, which has a tendency to draw the barrels up to the frame, and another one in the extension rib, which has a tendency to draw the rib down into the frame. All operate by the top lever, which releases the four locks at the same time when opening the gun. It is really and truly a quadruple locking gun. **GUARD**—The guard is fastened to the trigger plate in the usual manner by two screws in the grip, and then it unscrews from the trigger plate. **TRIGGER PLATE**—The trigger plate is so constructed that a half turn of the screw forward of the trigger guard operates a cam under the plate, and it is instantly released. **FORE END**—The fore end fastening device is a new and simple device, since it locks to the lug by two springs, one from each side, and the fore end iron is made of first quality steel, fitted with straight grain, well seasoned and handsomely checkered and well proportioned. **SAFETY SLIDE**—The safety slide is very simple and composed of only two parts. We believe we have the best safety slide device on any hammerless gun made. **TRIGGERS**—The triggers are well proportioned, handsomely curved and easy in the pull. **EXTENSION RIB**—The extension rib is beautifully matted, tapered toward the muzzle, a feature that is found only on the highest grade guns made. **WORKING PARTS**—All working parts are made from the best tool steel, finished, polished and hardened so they will give the longest possible service. **CHOKE BORING**—The choke boring in this gun is done by a special machine and on the celebrated Taper system. **SIGHTS**—This gun is furnished with front and disappearing rear sight, a very desirable feature and one which most shooters have added to their guns by a gunsmith at an extra expense of 75 cents to \$2.00, while on this gun we furnish the front and rear sight free, the rear being 14 inches back of the front sight, a valuable assistance in "lining" up a gun for a good center shot. Our rear sight is our own invention and can be made to appear or disappear with a pin. Without the rear sight the shooter is very liable to sight down one side of the rib and miss his bird. In case you do not wish to use the rear sight, you can push it into the rib. To make it reappear, take a pin or pencil point and push down on the stud back of the rear sight. It works like a rocker.

STOCKS. The stocks are all straight grain, well seasoned walnut, made full pistol grip, with fancy cap, fitted with fancy butt plate, nicely checkered and fit perfectly in every part, the lines of which are equal to any high grade gun, regardless of name, make or price.

ENGRAVING. This, our \$13.85 hammerless gun, is furnished with line engraving of neat design, taking it away from the finish of plainer guns.

COCKING DEVICE. Our cocking device is operated from the fore end. By opening the gun the fore end goes through a cam motion on the cocking bolt, which cocks the hammers, a very simple and ingenious device, which cannot possibly get out of order, and one which is positive in its action.

The Aubrey Gun can be taken apart and put together as easily and as quickly as a hammer gun.

Want you let us send you this gun to see, examine, try for ten days and compare with other double barrel hammerless guns that sell at from \$30.00 to \$50.00?

ILLUSTRATION OR LENGTHY DESCRIPTION will not do this gun justice. The mechanical construction, the workmanship throughout, the frame, the locks, the break, the safety mechanism, the three-bolt locking mechanism, the sliding locking extension rib, the general outline of the gun, and above all, the shooting qualities, penetration, target and lasting qualities, while it will compare in general appearance with any double barrel hammerless gun you can buy elsewhere at \$30.00 to \$50.00, this you can only understand when you have seen, examined and compared an A. J. Aubrey side by side with the guns that sell at \$30.00 to \$50.00, so we ask you to let us send you this gun on our liberal terms, and if it does not all we claim for it and more, if you are not satisfied you have gotten a much better hammerless gun than you could have gotten elsewhere at double our price, you can return the gun to us at our expense, and we will immediately return your money.

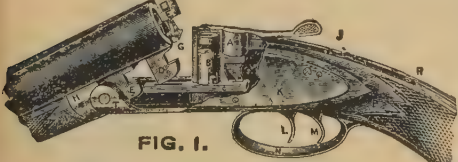


FIG. 1.

slide, "R" is the tang screw, "H" is the fore end iron and "K" is the lock plate. With this mechanism there is no possible chance of the gun shooting loose. You will make the same target, you will get the same results after you have shot the gun for years that you will get from the gun when new. There is no hammerless gun you can buy at any price that has any bolt or bolt locking construction or device that will in any way compare with the A. J. Aubrey.

\$1.32 PER 100

FOR

LOADED SHELLS.

SEE PAGE 164.

Catalogue No.	Grade	Style of Barrels	Gauge	Length of Barrels	Weight, Pounds	Finish	PRICE
6F18	A. S.	Genuine Armory Steel	12	30 or 32 in.	7½ to 8	Line Engraved	\$13.85
6F20	A. T.	Laminated Steel	12	30 or 32 in.	7½ to 8	Line Engraved	14.85
6F22	A. D.	Genuine 2-Blade Damascus	12	30 or 32 in.	7½ to 8	Line Engraved	17.35

Weight, packed for shipment, about pounds.

Size 9—1st Ed. ★★

SEND US YOUR ORDER FOR THIS GUN,

our price, and we will send you this, our new 1906 Model Genuine A. J. Aubrey Double Barrel Hammerless 12-Gauge Breech Loading Shotgun. It will go to you with the understanding and agreement that you can use the gun for ten days after you receive it, put it to every test, compare it with any gun made for long range shooting, for penetration, pattern and target, compare it with any double barrel hammerless gun you can buy, regardless of name, make or price, and if you do not find it in outline, in mechanical construction, workmanship and finish and in all up to date points and features the equal of any hammerless gun on the market, you can return it to us at our expense, and we will immediately return your money, together with any express charges paid by you. This is a strictly high grade double barrel hammerless shotgun, one of the highest grade double barrel hammerless guns on the market. It embraces every late improvement, all the best features of the highest priced guns made, therefore, should not be compared in any way with the double barrel hammerless guns of other makes that sell under \$30.00. It is in no sense a cheap or low grade hammerless shotgun; designed and built throughout by Mr. A. J. Aubrey, maker of the finest guns made in America. The Aubrey Double Hammerless Gun combines every new improvement, every up to date feature, with many new special points of improvement, not found on any other double barrel hammerless shotgun made.

HOW WE MAKE THE PRICE SO LOW.

Our special \$13.85 price barely covers the cost of material and labor in our own factory at Meriden, Conn., with but our one small percentage of profit added. We own the factory, Mr. Aubrey is in charge of the factory as vice president and general manager, thus insuring for us the highest grade gun work possible to produce, the lowest possible manufacturing cost, and to this cost we add our one small percentage of profit, so that our customers can buy one double barrel hammerless breech loading shotgun from us for about one half the price that wholesale dealers can buy hammerless shotguns from their manufacturers, even in one hundred lots. We furnish this style of the A. J. Aubrey gun exactly as illustrated in the plain line engraving, richly finished, beautifully case hardened and polished, fine checkering throughout. This gun we furnish in either armory steel or laminated steel or twist or Damascus barrels at the special prices as quoted below. We also furnish the A. J. Aubrey gun in very elaborate engraving and decorations, with very fine two and four-blade Damascus steel barrels, at prices ranging from \$16.35 to \$69.00 as shown on the following pages; but whether you order the most elaborately finished A. J. Aubrey Hammerless Gun at \$69.00, or this, our \$13.85 Armory Steel Double Barrel Hammerless Aubrey Gun, understand, the mechanism and working parts are all the same, one will shoot exactly the same as the other, one will last as long as the other, and every Aubrey gun we send out at \$13.85 to \$69.00 goes out under our binding guarantee, and we guarantee it in shooting qualities the equal of any gun made, regardless of name, make or price. We guarantee the mechanical construction, the new locking mechanism and every up to date feature the equal of any gun on the market, and if you do not find it so, you can return it to us at our expense, and we will immediately return your money.

ILLUSTRATION OF No. 6F20

FROM THIS ILLUSTRATION, drawn by our artist, you can form some idea of the bolting mechanism of our Double Barrel Hammerless Aubrey Gun, the strongest and most lasting and altogether the best bolting mechanism furnished in any hammerless gun made. THE LETTER "A" represents the top lever. This, by being pushed to the right causes the double locking bolt "C" to operate in a sliding motion. The bolt "C" is connected with the extension rib locking bolt "B" by a steel pin, as shown in the illustration. The extension rib locking bolt "B" has a vertical slot in which the extension rib "E" enters, so that the sliding motion of the bolt "C" gives a rotary motion to the top bolt "B," thus locking and unlocking the gun. FIGURE 1 represents a portion of the frame and barrels, with the locking mechanism in its position when unlocked. "J" is the safety



GENUINE LAMINATED STEEL

CHOKE BORED

SIGHT FREE WITH THIS GUN. PAT. APPLIED FOR OUR PATENT GLOBE FOR OR SMOKELESS POWDER.

\$13.85

AUBREY ENGRAVED HAMMERLESS

OUR PATENT GLOBE SIGHT FREE WITH THIS GUN

\$16.35

DETAILED DESCRIPTION

See preceding page for detailed description of the bolting mechanism. The bolting mechanism is exactly the same on all double barrel hammerless Aubrey guns. See preceding page for description of locks, break, safety barrel, extension rib, bolt construction, etc. In this regard all double barrel Aubrey guns are alike.

SIGHTS. This gun is furnished with sight, a very desirable feature and one which most shooters have added to their guns by a gunsmith at an extra expense of 75 cents to \$2.00, while on this gun we furnish the front and rear sight free, the rear being 14 inches back of the front sight, a valuable assistance in "lining up" a gun for a good center shot. Without the rear sight the shooter is very liable to sight down one side of the rib and miss his bird. In case you do not wish to use the rear sight you can push it down into the rib and when you wish to use it take a pin or pencil point and push down the little stud in front of rear sight and it will come out of the rib. It works like a rocker.

THIS, OUR SPECIAL high grade Aubrey double barrel hammerless, which we furnish at \$16.35 and \$18.85, according to barrels, is elaborately engraved in front creux leaf design. From the illustration, engraved by our artist from a photograph you can form some little idea of the general appearance of the gun. With its beautiful engraved locks, frame, guard, etc., its specially selected walnut stock with special fancy hand checkering on the full pistol grip and fore end, it makes a finished double barrel hammerless shotgun, the equal of which you could not buy elsewhere at less than \$40.00. It's a gun you must see, examine and compare with guns that sell at \$40.00 and upward to appreciate the value we are giving.

LET US SEND YOU THIS GUN TO EXAMINE.

Send us your order, giving catalogue number of the gun you select, state whether you wish this beautiful hand engraved gun with finest laminated steel or twist barrels, at \$16.35, or with genuine two-blade Damascus steel barrels as illustrated, at \$18.85, state whether you wish 30 or 32-inch barrels and the weight of gun wanted, and we will send the gun to you with the understanding and agreement that you can give the gun ten days' thorough trial, during which time you can put it to every test, test it for long range hard shooting, test it for penetration, for pattern, compare it with any hammerless double gun you can buy elsewhere at \$40.00 to \$50.00, compare the treble bolt extension rib and automatic locking device with any gun made, regardless of price, and if you are not perfectly satisfied with your purchase, if you are not convinced you have gotten such a double barrel hammerless breech loading shotgun as you could not have bought elsewhere at less than \$40.00, if you do not feel you have saved from \$15.00 to \$25.00 by sending your order to us, you can return the gun to us at our expense and we will immediately return your money.

HOW WE MAKE THE PRICE SO LOW

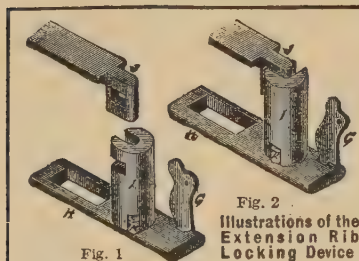


Fig. 1
Fig. 2
Illustrations of the Extension Rib Locking Device

amine and compare these guns with guns sold by others to appreciate the value we are giving. We, therefore, especially urge that before you buy a gun elsewhere you, at least, let us send you one of these guns to examine.

WE FURNISH THIS GUN IN 12-GAUGE ONLY,

in 30 or 32-inch barrels as desired, in the different weights as listed below, at the special prices named below, namely \$16.35 and \$18.85.

REMEMBER OUR PROFIT SHARING PLAN.

You get a PROFIT SHARING CERTIFICATE for every purchase, and will soon be able to get some valuable article of furniture or other goods ABSOLUTELY FREE OF COST TO YOU, shown on the first pages of this catalogue.

Catalogue No.	Grade	Style of Barrels	Gauge	Length of Barrels Inches	Weight, Lbs.	Finish	Price
6F30	A. L. E.	Genuine Laminated Steel	12	30 or 32	7½ to 8	Leaf Style	\$16.35
6F34	A. D. E.	Genuine 2-Blade Damascus	12	30 or 32	7¼ to 8	Engraving	\$18.85

Weight, packed for shipment about 14 pounds.

THIS 12-GAUGE double barrel, full engraved, hammerless, quadruple lock action, breech loading shotgun is made by the Meriden Fire Arms Company of Meriden, Connecticut, a factory owned, controlled and operated by us, designed, modeled by and built under the direct personal supervision of Mr. A. J. Aubrey, vice president and general manager of the Meriden Fire Arms Company, and maker of the highest grade double barrel breech loading shotguns made in America. Mr. A. J. Aubrey is recognized as authority in this country on high grade gun building, and he has been associated in the past years with a number of the largest American gun factories, where he has designed, modeled and brought out their very finest guns, guns made to retail as high as \$500.00 each.

The A. J. AUBREY GUNS have a distinctiveness in design, mechanical construction, up to date features, shooting qualities,

IN FACT, in every essential point, an individuality, ality found only in guns of the Aubrey make, and they are such guns as can be compared only with the highest grade guns made in this country and in Europe. They are from the lowest priced to the highest priced models, free from every earmark of cheapness common to American guns that sell at \$30.00 and under.

THE AUBREY DOUBLE HAMMERLESS GUN,

whether you buy our cheapest gun at \$13.85, as shown on preceding page, or the finest Aubrey gun we build for stock, our \$69.00 Aubrey, you will find in the gun every essential feature of the highest grade guns made in the world, an Aubrey individuality throughout, a mechanism that stands alone. You will have a gun there is practically no wear out to, a gun you cannot shoot loose, a gun with a locking or bolt mechanism unequalled by any other gun made, the mechanical construction throughout stands alone, shooting qualities unexcelled by any gun at any price, a gun that is evenly balanced, beautiful in outline and shape, an A. J. Aubrey contour, a gun that "hangs" beautifully, one that you can handle quickly for quick wing shooting, a gun possessing the good qualities of every other high grade double barrel breech loading hammerless gun made, with the defects of none.

WE HAVE BROUGHT OUT THE A.

J. AUBREY double barrel hammerless breech loading shotgun in a variety of designs to suit all buyers, the armory steel barrel, plain hammerless gun with line engraving, at \$13.85, as described on preceding page, gotten up in various grades of engraving, barrels, trimmings, etc., at prices ranging \$16.35, \$18.85, \$19.35, \$22.35, \$29.75, \$39.75, \$49.75 and \$69.00, as illustrated and described on this and the following pages; but whether you order the armory steel barrel at \$13.85 or the very finest double Aubrey gun we build at \$69.00, the mechanical construction, the working parts, the shooting qualities, the lasting qualities, the satisfaction the gun will give will be the same in every Aubrey gun, regardless of price. The Aubrey gun embodies all improvements found on other guns and has many improvements not to be found on other makes.

Illustration shows our

No. 6F34

AT

\$18.85

UNDERSTAND, the A. J. AUBREY guns are made in our own factory, made by the Meriden Fire Arms Company, at Meriden, Connecticut, a factory we own, control and operate. In this factory all our guns are made at a cost to us covering only the cost of material and labor, to this we add our one small percentage of profit, and as a result we can sell you one gun of the Aubrey make, a genuine Aubrey gun, a gun that can be compared only with the highest priced guns made in America, this gun we can sell you at less than dealers can buy guns that will in any way compare with the Aubrey, even in dozen or hundred lots.

NO ILLUSTRATION

that we can engrave and print on paper, no description that we can give will give you any idea of how much more value for your money we can furnish you in the A. J. Aubrey gun than you can possibly get in any other gun you can possibly buy from your dealer at home or elsewhere. You must see, examine and compare these guns with guns sold by others to appreciate the value we are giving. We, therefore, especially urge that before you buy a gun elsewhere you, at least, let us send you one of these guns to examine.

NOTICE OUR SPECIAL PRICES ON SMOKELESS

POWDER SHELLS. We lead all sporting goods dealers and hardware merchants in ammunition. None can compete with us.

No. 6F34

ORDER BY NUMBER.

THE AUBREY ELABORATELY ENGRAVED.

Made in our own factory, the Meriden Fire Arms Co., Meriden, Conn., under the personal supervision of Mr. A. J. Aubrey, one of the foremost gun makers in this country.



BORED FOR BLACK OR SMOKELESS POWDER.

Be sure to state length of barrels wanted.

FOR FULL DESCRIPTION of bolting mechanism, of barrels, locks, frame and mechanical construction throughout, see preceding pages, or the description of the \$13.85 gun. All Aubrey guns are in mechanical construction alike, and whether you buy the cheapest Aubrey double barrel gun at \$13.85 or the one illustrated and described hereon at \$19.35 or \$22.35, or the highest grade Aubrey gun we make, the \$69.00 gun, the mechanical construction, the shooting qualities, the durability are exactly the same. The difference in the price represents only the difference in the barrels, the difference in the elaborate engraving and finish, and in these more elaborately finished guns we actually furnish you from three to five times as much value for your money as you could possibly get elsewhere.

THIS GUN comes in 12-gauge only, in 30 or 32-inch barrels, the finest twist or laminated steel barrels or genuine two-blade Damascus barrels, as desired. Weight, packed for shipment, about 15 pounds.

THIS GUN is made by the Meriden Fire Arms Company, of Meriden, Conn., under the personal direction of Mr. A. J. Aubrey, maker of the highest grade shotguns made in America. It combines every new, high grade, up to date feature of every other high grade double barrel hammerless shotgun made, with the defects of none.

Cat. No.	Grade	Style-Barrels	Gauge	Length of Barrels	Weight	Finish	Price
6F50	A. S. E.	Genuine Laminated Steel	12	30 or 32 in.	7 1/4 to 7 3/4 lbs.	Fine Line Scroll & Game Engraving	\$19.35
6F52	D. S. E.	Genuine Two Blade Damascus	12	30 or 32 in.	7 1/4 to 7 3/4 lbs.		22.35

KNICKERBOCKER HAMMERLESS GUN, \$15.50.

Made by the American Gun Co., of New York, factory in Connecticut.



ALIGNMENT. The Celebrated Knickerbocker Hammerless Double Barrel Shotgun, as turned out by the American Gun Co., possesses perfect alignment, in fact, the alignment is equal to that of any gun made, regardless of name, make or price.

Every minute feature has been studied with a view of producing a gun which "handles" and "hangs" nicely, which is a comfort to the shooter, a gun that makes a good pattern, has excellent shooting qualities and one which is bound to become a favorite with hunters or trap shooters. The above illustration is engraved direct from a photograph of the gun itself by our artist and will give you some idea of its appearance, but you should see the gun and examine it and compare it with high priced guns in order to get a proper idea of the gun. We recommend this gun very highly and know that you will be pleased with it. **THIS IS THE LATEST HAMMERLESS SHOTGUN ON THE MARKET.** It is made from the best material that money can buy—made on fine lines, balances perfectly and is a neat, attractive and serviceable gun.

DESCRIPTION. The Knickerbocker is fitted with top snap break, laminated steel or genuine Damascus barrels, strong bar locks, beautifully matted L-shape Edwards' extension rib, double bolt locks, straight grained walnut stock and fore end handsomely checkered, Deesley & Edge patent fore end, full pistol grip capped with ornamental rosette, choke bored for close shooting; a good, sound, honest, hammerless gun. Wt., packed for shipment, about 14 lbs.

Catalogue Number	Grade	Style of Barrels	Gauge	Length of Barrels	Weight of Guns	Price
6F100	No. 7	Laminated Steel	12	30 or 32 in.	7 1/4 to 8 lbs.	\$15.50
6F102	No. 8	Genuine Damascus	12	30 or 32 in.	7 1/4 to 8 lbs.	17.50

LOADED SHOTGUN SHELLS, \$1.32 per 100. See page 164.

ENGRAVED, SPECIALLY FINISHED HAMMERLESS GUN, \$13.30 AND \$15.30.

HOW WE CAN MAKE THE PRICE \$13.30

As explained on other pages, we own, control and operate our own gun factory and this factory is equipped with every high grade, up to date, labor saving gun making machine, tool and device, and it is the only gun factory that runs every working day in the year at full capacity, the only gun factory with practically no overhead expense, no expense for traveling salesmen, no expense for collection, none of the big office and officers expense common to other gun factories. This is one gun factory in which practically every dollar expended goes into raw material and pay roll, the only factory where the cost of the finished gun can be figured by the cost of the original raw material and the labor.

THE HAND ENGRAVING. From the illustration you can get an idea of the beautiful scroll and floral effect worked out in this hand engraved design, a full engraving covering the sides and top of frame, top lever, the guard and the fore end connection. The hand engraving alone that we show on this gun would not be furnished by any other maker much short of an extra charge

BARRELS. We furnish this gun either in genuine laminated steel or twist barrels for \$13.30, or in extra high grade two-blade Damascus steel barrels for \$15.30. We would especially recommend that in selecting one of our guns that you select the highest grade double barrel breech loading shotgun we make, the specially finished, hand engraved gun with the genuine two-blade Damascus steel barrels at \$15.30. You will find it such a gun as you could not buy elsewhere at less than \$30.00 to \$40.00. Our barrels are all specially well made, they are made from the highest grade barrel steel. They are bored, true to gauge, they are taper choke bored by the celebrated taper system, they have an especially finished, shaped, true and matted rib; they are accurately sighted, made for extra long and extra hard shooting. They are all 12-gauge and will take 12-gauge shells only. They are made with extra long, heavy, full extension rib; have the latest patent shell extractor and extra strong lug.

FRAME. The frames are made from the best quality steel. They are beautifully mottled and finished, they are elaborately engraved by hand, as shown in the illustration, fitted with a top snap break, and with patent safety.

ACTION. The action includes the locking, cocking, safety double lever, the sears, triggers and main spring of the mechanism, and we say, without fear of contradiction, that in this we have the simplest, strongest, safest action, less liable to get out of order, than any other gun action made.

Illustration showing the Gun Lock used in our Aubrey Double Barrel Hammerless Shotguns. You will notice it is strong and simple, having but

four pieces, namely, hammer, sear, top spring and bridge.

\$19.35

FOR \$19.35 in the highest grade steel barrel or for \$22.35 in the genuine two-blade Damascus barrel, with the elaborate fine line scroll and game hand engraving on the locks, frame, guard, etc., the quality is equal to any gun made; with special finish throughout, with specially selected and elaborately finished stock and fore end, with every new and up to date high grade feature, we furnish you this genuine A. J. Aubrey Hammerless Double Barrel Breech Loading Shotgun, exactly as shown in the illustration, under our guarantee that it is in every way the equal of any hammerless double barrel breech loading shotgun you can buy elsewhere for \$50.00. We will gladly accept your order and, in fact, we especially urge that you let us send you this gun to examine. We will send the gun to you with the understanding and agreement that you can use it for ten days, during which time you can put it to every test, compare it with any gun made for long range shooting, penetration, target, for mechanical construction, and if you do not find it perfectly satisfactory, the equal of any double barrel hammerless gun you could buy elsewhere for \$50.00, if you do not find the bolting mechanism, the locking device and all essential parts superior to any other hammerless gun on the market, regardless of name, make or price, if you do not feel you have saved from \$20.00 to \$30.00 by sending your order to us, if you are not convinced you have gotten one of the highest grade double hammerless guns made, if you cannot see wherein this gun is worth double that of any of the cheaper grades of double hammerless guns on the market, you can return the gun to us at our expense and we will immediately return your money.

THIS SPECIAL, high grade, elaborately engraved A. J. Aubrey Hammerless Double Barrel Shotgun, which we furnish at \$19.35 and \$22.35, according to the barrels, has every late improvement, every up to date feature, is put out under our binding guarantee. We especially urge that you send us your order for this gun, enclosing the full amount of cash, and if the gun isn't perfectly satisfactory you can return it to us at our expense and we will immediately return your money. Weight, packed for shipment, about 15 pounds.

NOTICE OUR PRICES ON AMMUNITION, especially Shotgun Shells. We beat all competitors, wholesale or retail; none can compete with us.

THE NEW FOREHAND DOUBLE BARREL

HAMMER GUN.

12-GAUGE ONLY

\$12.45



BORED FOR NITRO OR BLACK POWDER.

For \$12.45 we offer this season the celebrated Forehand Double Barrel Hammer Gun, fitted with fine laminated steel or twist barrels, low circular ham mers,

patent nitro cross bolt in the extension rib which locks the gun firmly when the barrel is closed. Straight grain walnut stock and fore end nicely checkered, rebounding hammers, patent top lever, fancy butt plate, elegantly case hardened frame and lock works, choke bored for close, hard shooting; a well made, good shooting, well balanced gun and one that is bound to give satisfaction. The factory price on this gun with laminated steel or twist barrels is \$19.50, but owing to a large contract which we have made for them we are able to make you a reduced price of \$12.45 this season, and it is certainly a great bargain at this price. All Forehand Arms Company's product is now manufactured by Hopkins & Allen Manufacturing Company, who purchased the entire plant of the Forehand Arms Company, including patents, machinery, tools, etc., about seven years ago.

Catalogue Number	Grade	Style of Barrels	Gauge	Length of Barrels	Weight of Gun	Price
6F103	T. P.	Laminated Steel	12	30 or 32 in.	7 1/4 to 8 lbs.	\$12.45

Weight, packed for shipment, 14 pounds.

\$1.32 PER 100 FOR HIGHEST GRADE LOADED SHELLS. SEE PAGE 164.

NOTICE. All our guns are tested with heavy loads and cannot burst unless by carelessness in improper loading of nitro or dense powders. Read how gun barrels burst on another page so you will avoid accidents.

IN OUR OWN FACTORY WE MAKE THE HIGHEST GRADE OF GUNS AND REVOLVERS AND OFFER THEM DIRECT TO OUR CUSTOMERS ON THE BASIS OF FIRST COST OF MATERIAL AND LABOR WITH BUT ONE SMALL MANUFACTURING PROFIT ADDED.

YOU WILL SHARE IN OUR PROFIT if you send us an order from this department. We send you a profit sharing certificate showing the amount of your purchase for every order, and when these certificates amount to certain sums you can get various kinds of goods entirely free of charge, as explained in the first pages of this book.

FOR \$13.30

we offer this specially finished, extra well made, elaborately engraved and decorated, double barrel, hammerless breech loading, 12-gauge shotgun with laminated steel barrels, and for \$15.30 we furnish it with genuine Damascus barrels as illustrated, under our

guarantee for quality, workmanship, material, finish, shooting qualities, pattern, penetration. Your money back if it isn't in every way superior to any double barrel, hammerless shotgun you can buy elsewhere at less than \$20.00 to \$25.00.

STOCK. The stocks are made of carefully selected walnut, beautifully finished, fancy checkered pistol grip and fore end, fancy butt plate. At our special price of \$13.30 for twist barrel, \$15.30 for two-blade Damascus barrel, we furnish the gun complete under our binding guarantee. We guarantee the gun to reach you in the same perfect condition it leaves us, and if there is a defect of any kind, or if the gun doesn't prove perfectly satisfactory, return it to us at our expense and we will immediately return your money. This gun is the same identical gun as described on the following page, the "Champion Ramrod Wonder," except it is highly engraved by hand and highly finished, otherwise, in general details, it is the same.

Catalogue Number	Grade	Style of Barrels	Gauge	Length of Barrels	Weight of Guns	Finish	Price
6F104	T. E.	Laminated Steel	12	30 or 32 in.	7 1/4 to 8 lbs.	En-grav'd	\$13.30
6F106	D. E.	Two-Blade Damascus	12	30 or 32 in.	7 1/4 to 8 lbs.		15.30

Weight, packed for shipment, about 14 pounds.

OUR STRICTLY AMERICAN HAMMERLESS SHOTGUN. THIS GUN IS KNOWN AS THE BOX FRAME SHOTGUN.

AT \$9.95 IT IS THE WORLD'S WONDER.

\$9.95 buys the now justly celebrated, high grade, 12-gauge, Chicago Long Range Wonder, Double Barrel Breech Loading Hammerless Shotgun, with Armory Steel Barrels, a double barrel hammerless gun, which in gun making is indeed the "World's Wonder."

OUR OWN PATENT GLOBE SIGHT FURNISHED FREE WITH THIS SHOTGUN.

**NOW
A \$9.95
PRICE IS
MADE POSSIBLE.**

The manager of our gun department being convinced that high grade hammerless shotguns, such as are usually offered, were being sold at prices unreasonably high, conceived the idea of establishing a strictly up to date modernized gun factory of our own, where a high grade gun, embodying all the good points of other high grade guns could be made and offered to our customers at a price that would barely cover the cost to make and leave us our one small percentage of profit. To accomplish this we secured as manager of our gun factory one of the best gun makers in America, a gentleman who has for years been in charge of several of the best gun and revolver factories in this country. We also secured the services of a number of expert gun machinists, gun and gun tool makers. These gentlemen, in charge, selected and had built for our factory the very highest types of gun making machinery, machines built with marked improvements of their own over the machines employed by other gun factories. Ample time was taken for the making of all special tools, dies, patterns, jigs, chucks, gauges, etc., everything essential to the accurate making and finishing of every part of the gun was completed and perfected before any start was made to get out guns. All the machinery, all necessary tools and appliances were perfectly placed in one of the most modern gun plants in this country. A competent corps of selected mechanics, the best men picked from the best factories, where they had formerly been in charge, were engaged and detailed to take charge of, operate and make the different parts that go into our \$9.95 LONG RANGE WONDER so that when the factory was opened for the production of the Long Range Wonder, every piece came out with a nicely and perfectness of shape and finish to be found only on the highest grades of guns made, a gun with a general outline, weight, shape, proportion, dimensions, style, finish, fit, strength, durability, long and hard range shooting, simplicity of action such as can be equaled only by the most expensive guns on the market.

ABOUT THE SAFETY OF HAMMERLESS GUNS.

Many hunters who have always used hammer guns are under the impression that hammerless guns are dangerous. We would like to say in regard to this, that hammerless guns are just as safe as hammer guns, in fact they may be considered safer for it is possible to lock a hammerless gun by the safety slide so that it is absolutely impossible to pull off the hammers, whereas with a hammer gun it has often happened that when the hammer was at half cock, something coming in contact with the hammer has discharged a shell accidentally. This is not possible with a hammerless gun, for the hammer is concealed within the frame, and it is impossible for it to come in contact with anything. Remember every time you open a hammerless gun you cock it and it is ready to shoot.

DETAILED DESCRIPTION.

BARRELS. We furnish this gun with either blued steel at \$9.95, genuine twist or laminated steel barrels at \$10.45, or genuine Damascus barrels at \$13.90, as desired.

THE TWIST OR LAMINATED STEEL BARRELS we use in these guns are the highest grade of genuine laminated steel, and should not be compared with the cheap imitations and so called laminated steel barrels that are not safe for high explosive powders. Our barrels are made for the highest explosive gun powders used, such as white or nitro powder. The Damascus barrels are extra high grade, beautifully finished. The method of making Damascus barrels is illustrated and described on another page. These barrels are all beautifully browned and given an extra high finish. They are the highest strength barrels of the kind made, and are made with handsome heavy matted rib, tapering from breech to muzzle, as found only on the most expensive guns made. The matted rib is especially fine and neat design. The rib is extra heavy and beautifully finished. The barrels are made with a strong Edwards extension rib. They are taper choke bored, by the celebrated Taper system, to insure the strongest long range shooting qualities, the best possible target, the highest possible penetration, and being made in the proper proportion of length at the butt, the minimum of recoil is obtained. The barrels are fitted at the breech with a genuine flat water table, found only on the most expensive guns made. They have a very heavy self locking steel lug, the strongest ever end lug tried on any gun made.

FRAME. The frame is made of the best quality steel, case hardened beautifully mottled and finished. It is thoroughly machined and accurately fitted, and made especially strong at the points where the recoil acts in order to insure perfect safety. In design it is one of the handsomest hammerless shotgun frames made, smooth, symmetrical, strong at every part, perfect fitting and highly polished.

ACTION. This includes the locking, cocking safety double lever, the concealed hammers, sears, triggers and main spring of the mechanism with which the gun is operated, and these parts are made from the very best material procurable. Positive, yet simple in construction, made interchangeable so that if the parts should break (which rarely happens) they can be immediately replaced at a very slight expense. The action will, in simplicity of construction, strength, durability, in finish and every essential feature, compare favorably with the action furnished on the highest priced hammerless shotguns made.

STOCK. The stock is handsomely shaped, pistol grip, case hardened checked in a neat design, fancy checked butt plate. The stock is made from carefully seasoned selected walnut, hand finished and hand polished, and fitted to the gun by one of the best gun stock fitters in the country.

FORE END. The fore end is made from carefully selected walnut, handsomely finished and polished, beautifully checked in a neat design, made with a special patent spring fastener.

SAFETY. We offer in our \$9.95 Long Range Wonder Hammerless Gun one of the best safety devices used on any gun. It is positive and automatic in its action and renders an accident next to impossible, as the gun always stands on safe when loaded, unless pushed forward ready to shoot. Standing on safe the triggers are locked and the gun cannot be discharged. By a very ingenious mechanical device, we feel we have the best automatic safety made.

ORDER BY CATALOGUE NUMBER IN FULL AND BE SURE TO STATE LENGTH OF BARRELS WANTED.

Catalogue No.	Grade	Style of Barrels	Gauge	Length of Barrels	Weight of Gun	Price
6F110 1/2	C.L.W.	Armory Steel	12	30 or 32 in.	7 3/4 to 8 lbs.	\$9.95
6F112 1/2	C.L.W.	Laminated Steel	12	30 or 32 in.	7 3/4 to 8 lbs.	10.45
6F114 1/2	C.L.W.	2-Blade Damascus	12	30 or 32 in.	7 3/4 to 8 lbs.	13.90

Weight, packed for shipment, about 14 pounds.



YOU CANNOT ESTIMATE THE
VALUE OF OUR PATENT
GLOBE SIGHT.

Don't Buy
a Gun
Without It.

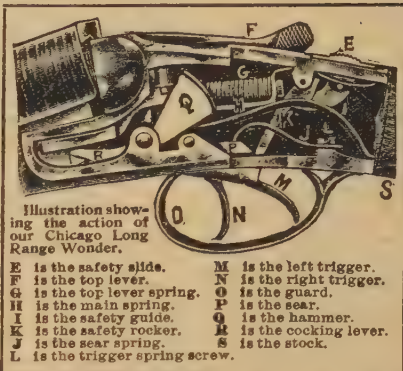


Illustration showing the action of our Chicago Long Range Wonder.

E is the safety slide.
F is the top lever.
G is the top lever spring.
H is the main spring.
I is the safety guide.
J is the safety rocker.
K is the sear spring.
L is the trigger spring screw.
M is the left trigger.
N is the right trigger.
O is the guard.
P is the sear.
Q is the hammer.
R is the cocking lever.
S is the stock.

AT \$9.95 we know we are offering a hammerless gun with genuine Armory steel barrels that once seen, you would have no more. If you are about to select a cheap foreign made gun at \$10.00 to \$20.00, a single barrel gun at \$5.00 to \$15.00 or a high priced gun at \$30.00 to \$50.00, and could first see our Hammerless Long Range Wonder at \$9.95, you would instantly accept this gun in preference to any other gun made.

BUILT IN OUR OWN FACTORY

under the direct supervision of one of the most skilled gun makers in America, utilizing the highest types of automatic gun making machinery, buying only the highest grades of raw gun material, we produce the finished hammerless, double barrel shotgun as illustrated, at a net shop or factory cost that enables us to undersell almost any other maker by half, and quote the astonishingly low price of \$9.95.

THE \$9.95 LONG RANGE WONDER, with genuine Armory steel barrels, is a hammerless gun that must be seen to be appreciated, a gun that is seldom equaled even by the most expensive guns, in its perfect proportion, in its beautiful case hardened finish, in all those lines so much appreciated by the lover of a fine hammerless shotgun.

EXAMINE OTHER CATALOGUES. Ask your dealer for prices on double barrel hammerless shotguns and you will find no one can quote within 25 to 50 per cent of our prices, gun for gun and quality for quality, besides every gun goes out under our binding guarantee for quality, and if you do not find it the greatest gun value you have ever seen, return it to us at our expense of transportation charges both ways and we will return your money.

THIS ILLUSTRATION, which is engraved from a photograph taken direct from our \$9.95 Chicago Long Range Wonder, which is exactly the same as the \$9.95 gun, except it has laminated steel barrels instead of Armory steel, and will give you some idea of the appearance of this handsome gun, but it must be seen and compared with other hammerless shotguns to appreciate the value we are giving.

GENERAL FINISH. This gun is not only honestly built from the best material procurable, by skilled makers, but in finish you will find it has none of the ear marks of cheapness common to hammerless guns that sell for from \$20.00 to \$50.00, on the contrary, in finish it is given all the appearance of a high priced hammerless gun such as sells at \$30.00 and upwards. The beautiful browning effected on the barrel, the case hardening of the frame and trigger guards, bringing out clear handsome mottled effect unequalled by any other maker; the high finish given to stock and fore end, the artistically finished checkering, the taper extension rib (a special mark of high grade) and the generally well proportioned outlines of the gun throughout given you in this gun at \$9.95 all the show and style, as well as all the essential features, everything that you would get in a hammerless shotgun that cost three times the money.

SHOOTING QUALITIES. This all essential point has been the foundation from which the manufacturer has built this gun up, to furnish a gun that would not shoot loose, that would be the equal of any gun made for durability and a gun that could be relied upon for close, hard shooting at long range, and one in which white or nitro powder could be used as safely as the regular black powder. This gun has been built on lines to insure all this in the highest degree. The barrels are made gauged and bored (choke bored by the celebrated Taper system) to effect the best possible target, the longest range that it is possible for white or black powder to throw shot, and no matter what make or what price you may pay for a gun you will get no gun that will shoot stronger or better.

WEIGHT, LENGTH, GAUGE, ETC. These guns are made in 12-GAUGE ONLY. They can be furnished in no other gauge. They are made in 30 or 32-inch barrels as desired, and can be furnished in weights ranging from 7 3/4 to 8 pounds, as desired. In ordering, be sure to state length of barrel and weight wanted.

ABOUT BROKEN PARTS OR REPAIRS. While this gun is built with a view of making repairs or replacements unnecessary, in case by accident or otherwise, any piece or part should get broken or lost, we wish to say that from our factory we can at any time to come furnish at a comparatively small expense to the purchaser any piece or part to replace any part that may break or get lost. This should be quite an object to the purchaser of a gun, for it may mean the saving to you of quite an expense at some future date.

AN ALL PURPOSE GUN. We are manufacturing this gun to meet the general demand throughout the country for a thoroughly reliable, high grade hammerless all purpose double barrel breech loading shotgun, and it is suitable for all kinds of game that can be hunted with any shotgun—geese, ducks, prairie chickens, partridges, squirrels, quails, snipe, rabbits, in fact it is an all around general purpose, high grade, up to date guaranteed, double barrel, hammerless, breech loading shotgun.

We make the price, \$9.95, a very small percentage above the actual cost to produce in our own factory, the cost of material and labor, for we must depend upon our customers, upon the illustrations and descriptions given on this page to consume the entire output of our factory.

We have at present a capacity of about 40 guns a day, or 12,000 a year, and to insure our selling every gun we make, we have really made the price ridiculously low, namely, \$9.95. Understand, you send us your order, we taking all the risk, guaranteeing the gun to you in every respect, guaranteeing it to reach you in the same perfect condition it leaves us, and further, if not found perfectly satisfactory to you, to be returned to us at our expense of transportation charges both ways, we to return your money at once.

Illustration of No. 6F112 1/2
\$13.95 PER 100 BUYS HIGHEST
GRADE BLACK POWDER
LOADED SHOTGUNS
MADE. See Page
164.

L. C. SMITH HAMMERLESS BREECH LOADING SHOTGUNS.

MADE BY THE HUNTER ARMS CO., FULTON, N. Y.

OUR BINDING GUARANTEE. Every gun which we sell is covered by our binding guarantee, which means that if any piece or part of charge. You may order any gun of us, and if you do not find it satisfactory, or as represented, you may return it to us at our expense of transportation charges both ways and we will immediately refund your money.

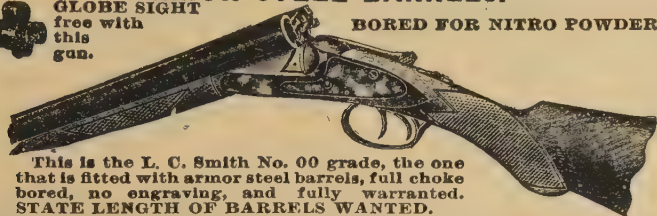
PRICES. The manufacturer fixes the selling price of these guns and will not allow us or any other house to sell them lower.

GENERAL DESCRIPTION. All L. C. Smith Hammerless Guns are full choke bored, have English walnut pistol grip stock, tapered matted rib, case hardened locks and frame, rubber butt plate, compensating extension rib and fore end and patent safety slide. **OUR PATENT GLOBE SIGHT** is furnished free with all Smith guns.

ARMOR STEEL BARRELS.

GLOBE SIGHT
free with
this
gun.

BORED FOR NITRO POWDER.



This is the L. C. Smith No. 00 grade, the one that is fitted with armor steel barrels, full choke bored, no engraving, and fully warranted. **STATE LENGTH OF BARRELS WANTED.**

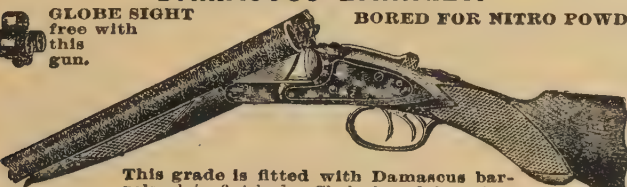
Catalogue Number	Grade	Style of Barrels	Gauge	Length of Barrels	Weight	Price
6F126	No. 00	Armor Steel	12	30 or 32 inches	7½ to 8 lbs.	\$25.00

Weight, packed for shipment, about 14 pounds.

DAMASCUS BARRELS.

GLOBE SIGHT
free with
this
gun.

BORED FOR NITRO POWDER.



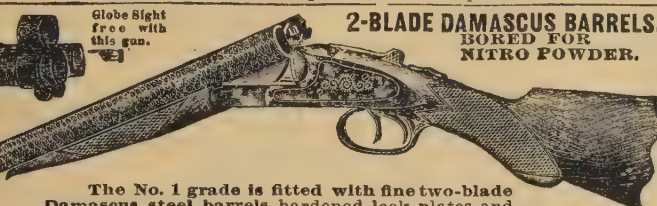
This grade is fitted with Damascus barrels, plain finished. Choke bored for nitro powder, a good strong, substantial gun, not engraved, and every one warranted. **State length of barrels wanted.**

Catalogue Number	Grade	Style of Barrels	Gauge	Length of Barrels	Weight	Price
6F132	No. 0	Damascus	12	30 or 32 inches	7½ to 8 lbs.	\$32.90

Weight, packed for shipment, about 14 pounds.

2-BLADE DAMASCUS BARRELS. BORED FOR NITRO POWDER.

Globe Sight
free with
this gun.



The No. 1 grade is fitted with fine two-blade Damascus steel barrels, hardened lock plates and action. Plain line engraving, but well made and desirable, and just as good a shooter as a higher priced gun. **State length of barrels wanted.**

The No. 2 grade is practically the same gun fitted with three-blade Damascus steel barrels, frame and breech nicely hand engraved with a quail, and scroll engraving on the lock plates, is made to special order.

Catalogue Number	Grade	Style of Barrels	Finish	Gauge	Length of Barrels	Weight, Lbs.	Price
6F136	No. 1	2-Blade Damascus	Plain Line Engraving	12	30 or 32 in.	7½ to 8	\$42.00
6F140	No. 2	3-Blade Damascus	Game and Scroll Engraving	12	30 or 32 in.	7½ to 8	\$56.00

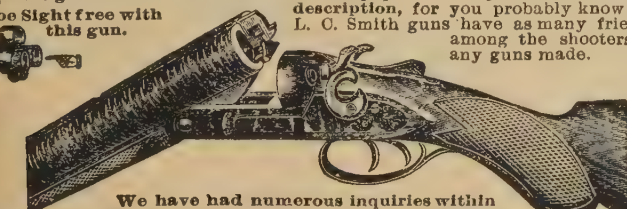
Weight, packed for shipment, about 14 pounds.

OUR L. C. SMITH HAMMER GUNS.

The L. C. Smith Hammer Guns have the patent cross bolt locks, top snap action, compensating fore end, rebounding bar locks, circular hammers, best American walnut stock and fore end, checkered pistol grip, fancy butt plate, case hardened frame, and are choke bored for black or smokeless powder.

These guns are too well known and too popular to require an exhaustive description, for you probably know the L. C. Smith guns have as many friends among the shooters as any guns made.

Globe Sight
free with
this gun.



We have had numerous inquiries within the last two years for the celebrated L. C. Smith Hammer Guns, and are now prepared to furnish them in the following specified grades. **STATE LENGTH OF BARRELS WANTED.**

Catalogue Number	Grade	Style of Barrels	Gauge	Length of Barrels	Weight	Price
6F149	FT	Laminated Steel	12	30 or 32 in.	7½ to 8 lbs	\$18.50
6F151	FD	Damascus	12	30 or 32 in.	7½ to 8 lbs	\$23.00

Weight, packed for shipment, about 14 pounds.

NOTICE. All our Guns are tested with heavy loads and cannot burst except by carelessness, obstruction in the barrel or improper home loaded shells with nitro or dense powder.

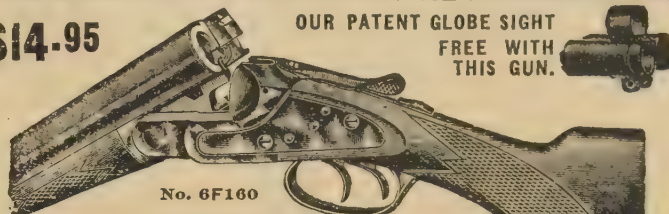
RUSTED AND DAMAGED GUNS. Do not return to us a gun, revolver or rifle which is rusted, pitted or has the finish worn off, for we have no way of selling these guns. If you have a gun, revolver or rifle which needs repairing, first write us fully describing the article and what is broken, as we may be able to send you the part necessary, thus saving the express charges on the gun both ways.

OUR MANUFACTURERS' SPECIAL HAMMERLESS

\$14.95

OUR PATENT GLOBE SIGHT

FREE WITH THIS GUN.



No. 6F160

For only \$14.95 we offer you this standard, hammerless, double barrel, breech loading shotgun, a splendid gun in every particular, guaranteed to give satisfaction, well made, fitted and finished, made by a well known manufacturer of reliable hammerless shotguns, and sold by various concerns under their own brand and name at various higher prices. Look in other catalogues, see the prices others ask for this particular double barrel, hammerless, breech loading shotgun, the exact same gun we offer for \$14.95. You will recognize it immediately by the extension rib and cocking device which is peculiar to this manufacturer's gun, and you will find it offered by others under a special name at several dollars more than we ask. Our price, however, is based on the lowest possible cost, with just our one extremely narrow margin of profit added, and in this particular gun, as well as all other lines of merchandise we positively undersell all competition. The frame is made from the best steel drop forging, locks are simple and not liable to get out of order, the cocking mechanism is simple and positive, has safety slide, so that the gun can be made operative or inoperative, fitted with blue steel barrels, taper choke bore, rib is matted and tapered from breech to muzzle, and the extension rib has a nitro cross bit. Full pistol grip, fore end and grip nicely checkered. This our manufacturers' special gun offered by us for only \$14.95 is guaranteed the lowest price ever heard of on this well known standard make, which you will find offered by other concerns under their own brands as one of their highest grade guns and at much higher prices.

No. 6F160 Manufacturers' Special Hammerless Double Barrel Shotgun, 12-gauge, 30 or 32-inch barrels. **State length wanted; weight, 7½ to 8 pounds. Price.....\$14.95**

Weight, packed for shipment, 14 pounds.

REMINGTON NEW MODEL DOUBLE BARREL SHOTGUNS.

MANUFACTURED BY THE REMINGTON ARMS CO., ILION, N. Y.

WE GUARANTEE EVERY REMINGTON GUN to be free from defective material and workmanship and if any piece or part gives out by reason of defect within one year we will replace it free of charge. Order one of these guns and if you do not find it satisfactory and exactly as represented, return it to us at our expense and we will refund your money.

PLEASE NOTICE. It is the policy of our house to sell all classes of merchandise as low or lower than any other house, and by comparing our prices on Remington goods with those of other houses you will find they are 10 to 30 per cent lower than you can buy elsewhere. Our motto is to sell goods to our customers on the smallest possible margin of profit and we shall endeavor to maintain this motto for the benefit of our customers. Our selling price is based on actual cost with one small percentage of profit added.

REMINGTON DOUBLE BARREL SHOTGUNS.

GLOBE SIGHT
free with
this Gun.

Priced at \$16.50

Illustration of
No. 1
Grade.



NOTE THE PRICES.

They are much lower than any other house can offer you.

Our Patent Globe Sight furnished free with every Remington gun.

This sight can be instantly adjusted to or taken from any gun and is a remarkable help in getting game if you are not an expert shot.

DESCRIPTION All No. 1 Grade Remington Double Barrel Shotguns have genuine armory steel barrels, Remington extension top rib and all have matted rib, rebounding hammers, checkered pistol grip stock and fore end, top snap action choke bored on the latest improved system for nitro or black powder, frame beautifully case hardened. All parts are interchangeable and have Deley & Edge patent fore end. Always state the length of barrels wanted.

Catalogue Number	Grade	Style of Barrels	Gauge	Length of Barrels	Weight	Price
6F163	No. 1	Armory Steel	12	30 or 32 inches	7½ to 8 lbs.	\$16.50
6F165	No. 2	Twist	12	30 inches	7½ to 8 lbs.	20.00

Weight, packed for shipment, about 14 pounds.

REDUCED PRICES ON No. 3 GRADE REMINGTON DOUBLE BARREL SHOTGUNS.

GLOBE SIGHT
free with
this Gun.

\$21.50



DESCRIPTION

All No. 3 Grade Remington Double Barrel Shotguns have two-blade Damascus barrels, matted rib, double bolt locks, extension rib, rebounding hammers, checkered pistol grip stock and fore end, top snap action, choke bored on the latest improved system for nitro or black powder, frame beautifully case hardened. All parts are interchangeable. A hammer guns have Deley & Edge patent fore end. Order by catalogue number in full and be sure to state length of barrels wanted.

Catalogue Number	Grade	Style of Barrels	Gauge	Length Barrels	Weight	Price
6F167A	No. 3	Damascus	12	30 or 32 inches	7½ to 8 lbs.	\$21.50
6F167D	No. 3	Damascus	10	32 inches	9 to 9½ lbs.	

Shipping weight, about 14 pounds.

REMINGTON "K" GRADE DOUBLE BARREL HAMMERLESS SHOTGUNS

Globe Sight FREE with
this Gun.

The "K" Grade has patent snap fore end.

Priced at \$20.00



The "K" Grade Remington Double Barrel Hammerless Shotgun is a plain, well built substantial gun built for service, and like all Remington guns the greatest care is given to every piece and part. It is fitted with blue armory steel barrels, matted nitro extension rib, top snap action, strong forged frame beautifully case hardened, straight grained walnut stock and fore end nicely checkered; a plain finished gun but a good one.

Cat. No.	Grade	Style of Barrels	Style of Extractor	Gauge	Length Barrels	Weight, Lbs.	Price
6F166	K	Blued Armory Steel	Regular	12	32 in.	7½ to 7¾	\$20.00

Shipping weight, about 14 pounds, when packed.

OUR REMINGTON AUTOMATIC SHELL EJECTING DOUBLE BARREL SHOTGUN, ONLY \$26.50.



GLOBE
SIGHT
FREE
with this
Gun.

REMEMBER, these are the genuine Remington Shotguns, manufactured by the Remington Arms Company, of Ithaca, N. Y., one of the oldest and most reliable manufacturers of arms, a company which has made arms a study for many years, a company which has manufactured arms for the hunter as well as for the United States and other governments, and the name Remington on a firearm is a guarantee of first class workmanship, high grade rifles and shotguns and arms which can be depended upon.

\$26.50

GENUINE 2-BLADE DAMASCUS.



No. 6F172

The above illustration, engraved by our artist direct from a photograph, will give you some idea of this celebrated Remington Automatic Shell Ejecting Hammerless Shotgun.

\$26.50 is the lowest price ever named on a standard, hammerless, double barrel, breech loading shotgun, fitted with an automatic shell ejector and genuine two-blade Damascus barrels.

ABOUT THE AUTOMATIC SHELL EJECTOR.

The Remington Automatic Shell Ejector is constructed with a "split extractor," so when you open the gun it ejects only the shell which is fired and the unfired shell remains in the gun. If you fire both shells, the gun ejects both upon opening it. In addition to this the ejector is also constructed that should anything happen to the automatic ejector device, the gun will act as a plain extractor, pushing the shells out far enough so that they can be removed by the thumb and first finger. This is an improvement which very few ejectors have. Don't miss this opportunity to buy a high grade gun at a low price. Mention weight wanted when ordering.

Cat. No.	Grade	Style of Barrels	Style of Extractor	Gauge	Length of Barrels	Weight Lbs.	Price
6F172	KED	2-Blade Damascus	Automatic	12	30 inches	7 to 7½	\$26.50

Shipping weight, about 14 pounds when packed.

ITHACA NEW MODEL BREECH LOADING SHOTGUNS.

MANUFACTURED BY THE ITHACA GUN CO., ITHACA, N. Y.

The manufacturer fixes the selling price of these guns and will not allow us or any other house to sell them lower.

ILLUSTRATION showing the heavy breech of Ithaca guns. This illustration is intended to show our customers the double thick breech of Ithaca guns. All guns made for us by the Ithaca Gun Co. have this reinforced breech and are made extra strong for any proper load of black or nitro powder. We charge you nothing for boxing guns for shipment as some houses do.

ITHACA FIELD GRADE HAMMERLESS SHOTGUN

Our Patent Globe Sight free on these guns.



Bored for Black or Nitro Powder.

\$18.00



THE ITHACA FIELD GRADE HAMMERLESS

SHOTGUN is the latest creation of the Ithaca Gun Co., Ithaca, N. Y., and is viewed on the market with a view of giving our customers a lower priced gun and, at the same time a good, honest, substantial gun at a lower price than we have heretofore been able to offer. The lock, working parts and frame are essentially the same as on the high grade guns and the principal difference between the Field grade and the No. 1 grade is the style of barrel. The Field grade is fitted with smokeless steel barrels, while the No. 1 grade is fitted with the twist barrel, and we heartily recommend the Field grade gun as one of the best medium priced hammerless shotguns made. State length of barrels wanted. Weight, packed for shipment, about 14 pounds.

Catalogue Number	Grade	Style of Barrels	Gauge	Length Barrels	Weight	Price
6F174A	Field	Smokeless Steel	12	30 or 32 in.	7½ to 8 lbs.	\$18.00
6F174D	Field	Smokeless Steel	10	32 in.	9 to 9½ lbs.	

OUR GLOBE SIGHT free with every Ithaca Gun.



ITHACA HAMMER GUN.



Illustration of No. 6F175A

GENERAL DESCRIPTION. All of our Ithaca guns are fitted with the best grade of selected

barrels, nicely case hardened breech, beautiful matted rib, top snap action, selected walnut stock, extension rib, blued mountings, compensating patent fore end, and choke bored for trap and long range shooting. The shooting qualities of the Ithaca guns cannot be surpassed, and for penetration and long range shooting are equal to any guns, regardless of price. All are bored for black and nitro powder and all barrels have heavy breech. State length of barrels wanted. Shipping weight, when packed, about 14 pounds.

Catalogue Number	Grade	Style of Barrels	Gauge	Length Barrels	Weight	Price
6F175A	A	Stub Twist	12	30 or 32 in.	7½ to 8 lbs.	\$19.00
6F175D	A	Stub Twist	10	32 in.	9 to 9½ lbs.	
6F177A	AA	Damascus	12	30 or 32 in.	7½ to 8 lbs.	21.00
6F177D	AA	Damascus	10	32 in.	9 to 9½ lbs.	

All Bored for Nitro or Black Powder.

Globe Sight free with this gun.



ITHACA HAMMERLESS SHOTGUNS.

\$24.00 AND \$29.50



No. 6F176

THIS GRADE has fine English stub twist barrels, American walnut stock, with checkered

pistol grip, checkered compensating fore end, nitro lock ing extension rib. Top snap break, the strongest break made, choke bored for black or nitro powder and long range shooting, fancy tapered and matted rib. A good, strong, honest gun in every way. All barrels are bored and guaranteed for all proper loads of smokeless powder. The No. 1½ grade is the same as the No. 1 grade, but fitted with Damascus barrels. State length of barrels wanted. Weight, packed for shipment, about 14 pounds.

Catalogue Number	Grade	Style of Barrels	Gauge	Length Barrels	Weight	Price
6F176	No. 1	Stub Twist	12	30 or 32 in.	7½ to 8 lbs.	\$24.00
6F178	No. 1½	Damascus	12	30 or 32 in.	7½ to 8 lbs.	\$29.50

AT \$26.50

we furnish this celebrated Remington Double Barrel Hammerless Shotgun, fitted with top snap break, genuine two-blade Damascus barrels, nicely milled engine turned matted rib, with nitro bite on the extension, making it safe for black, smokeless or nitro powder, strong cocking device which cocks the hammers when opening the gun, patent safety slide, making the gun perfectly safe until you are ready to shoot, bored true and smooth to the Remington gauge and taper choke bored for black or nitro powder, steel forged frame beautifully mottled and case hardened, well seasoned, straight grained walnut stock with the pistol grip nicely checkered, walnut patent snap fore end, also checkered and fitted with the Remington latest patent automatic shell ejector.

READ ABOUT OUR PROFIT SHARING PLAN.

\$26.50

NEW IMPROVED BAKER BREECH LOADING SHOTGUNS.

MADE BY THE BAKER GUN AND FORGING CO., BATAVIA, N. Y.

PRICES—The manufacturer makes the selling price of these guns and will not allow us or any other house to sell them lower.

Our patent Globe Sight, free with this gun.



IMPROVED BAKER HAMMER SHOTGUN.

\$20.00



No. 6F183A

ALL BAKER GUNS have nitro cross bite matted rib, beautiful case hardened breech and locks, selected walnut pistol grip stocks, top snap action, compensating patent fore end, and each and every gun is choke bored and thoroughly tested before leaving the works, and no gun is allowed to go out that will not make a good target. All are bored for black or nitro powder, and the hammerless guns have a patent safety slide.

Catalogue Number	Grade	Style of Barrels	Gauge	Length of Barrels	Weight of Guns	Price
6F183A	Hammer	Twist	12	30 or 32 in.	7½ to 8 lbs.	\$20.00
6F183D	Hammer	Twist	10	32 inches	9 to 9½ lbs.	

IMPROVED BAKER HAMMERLESS SHOTGUNS.

The Batavia Leader.

\$21.00



No. 6F186
Bored for Nitro Powder

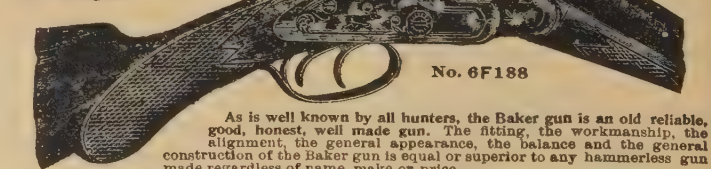
The Leader is a plain finished but a good strong shooting gun. (See the above illustration). The frame, guard, lock plates and lever are made from drop forgings. The rib is beautifully matted and has a nitro cross bite in the extension to take up wear of the top lever. The stock is of imported walnut, fully checkered in a neat design. The checkering is laid out in handsome pattern and is of a high class workmanship. State length of barrels wanted.

Catalogue Number	Grade	Style of Barrels	Gauge	Length of Barrels	Weight of Guns	Finish	Price
6F186	Leader	Twist	12	30 or 32 inch	7½ to 8 lbs.	Plain	\$21.00

THE IMPROVED BAKER HAMMERLESS SHOTGUNS.

\$31.00

This illustration from a photograph by our artist will give you some idea of the Model B Baker Hammerless Double Barrel Shotgun.



No. 6F188

As is well known by all hunters, the Baker gun is an old reliable, good, honest, well made gun. The fitting, the workmanship, the alignment, the general appearance, the balance and the general construction of the Baker gun is equal or superior to any hammerless gun made regardless of name, make or price.

The model B gun is fitted with celebrated Baker nitro bite extension rib, which is made to take up the wear of the ribs, and any hunter will tell you that Baker guns will stand more hard usage and not shoot loose than any gun made.

The model B gun is fitted with the celebrated block safety device, so that if the hammer accidentally falls before you are ready to shoot, the hammer falls on the safety block instead of on the firing pin, a feature which has made the Baker model A and B grades very popular.

The model B grade is fitted with finest laminated steel barrels, beautifully matted and tapered rib, celebrated Baker bar locks, imported English walnut stock and, fore end, beautifully checkered, patent safety device which makes the gun always ready to shoot but can be made inoperative to lock the triggers by pushing the safety slide backward, fitted with Baker top lever, fine artistic hand engraving on the locks and frame as shown in the illustration, well fitted, well made, well balanced and well lined up, a gun that comes up to the shoulder as easily and as comfortably as any gun made.

The model A grade is almost identical with the model B grade except that it is fitted with beautiful four-blade Damascus barrels instead of laminated steel barrels and the design of the engraving varies slightly. Weight, packed for shipment, about 15 pounds.

Catalogue Number	Grade	Style of Barrels	Gauge	Length of Barrels	Weight of Guns	Finish	Price
6F188	Model B	Twist	12	30 inch	7½ to 8 lbs.	Engr'd	\$31.00
6F190	Model A	Damascus	12	30 inch	7½ to 8 lbs.	Engr'd	\$36.50

OUR LINE OF IMPORTED DOUBLE BARREL SHOTGUNS.

WE IMPORT OUR OWN GUNS direct from Belgium thereby saving the profit of the importer and jobber which enables us to offer imported guns at less money than dealers pay for them. Our principle is to sell imported guns as we do all other merchandise at one small narrow margin of profit from the maker to the consumer. We handle more goods than any house in the United States selling to the consumer and by comparing our prices with other houses you will find that we are 10 per cent to 25 per cent below any competition.

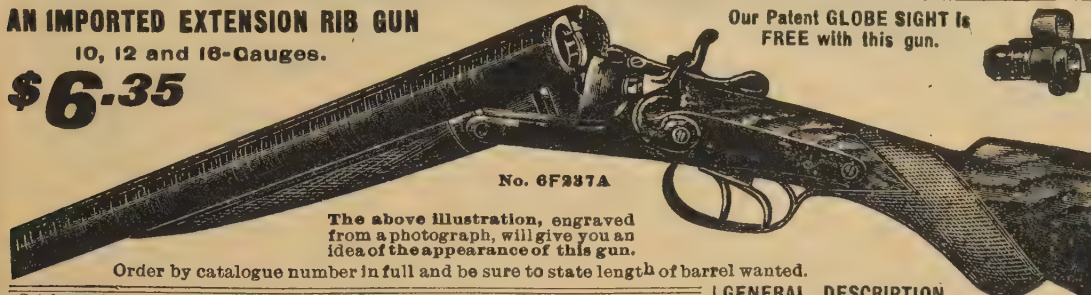
In our line of imported guns we desire to call your attention to our **Double Barrel Breech Loader**, our **T. Barker**, our **Special Greener Action Guns**, and our high grade machine guns. We are in a position to make you prices on this class of goods below any competition, and if you will favor us with your order we know you will be so well pleased that you will not only give us your future orders, but recommend our house to your friends. Think also of our **PROFIT SHARING PLAN**.

HOW OUR IMPORTED GUNS are tested by the Belgian Government. All our imported guns are tested by the government of Belgium in the following manner: After the barrels are first made and before they are brazed together, reamed or chambered, they are sent to the government proof house where a plug is screwed into the breech of the barrel and it is loaded with 11 drams of good quality black powder and a bullet weighing 1 ounce. After this test they are brazed together and tested again with 7 drams of good black powder and a bullet weighing 1 ounce. After this second test is made, the frame, or breech, is fitted to the barrels and they are tested for the third time with 8½ drams of powder and 1½ ounces of shot. You will see that the test is very severe, and each and every Belgian gun which we sell, from the cheapest to the best, is put through this same test, so if you buy a Belgian gun of us you are assured that you are getting a gun which has been thoroughly tested for Sears, Roebuck & Co. with more powder and more shot than you can possibly put into a shell. In order to put such a heavy charge into the barrels, the government must load from the muzzle, and any gun you buy from us is safe, as you will see by the foregoing rigid tests.

AN IMPORTED EXTENSION RIB GUN

10, 12 and 16-Gauges.

\$6.35



No. 6F237A

The above illustration, engraved from a photograph, will give you an idea of the appearance of this gun.

Order by catalogue number in full and be sure to state length of barrel wanted.

Catalogue No.	Grade	Style of Barrels	Gauge	Length of Barrels	Weight	Price
6F237A	No. 559	Laminat'd	12	30 or 32 in.	7½ to 8 lbs.	\$6.35
6F237B	No. 559	steel	16	30 inches	6½ to 7 lbs.	6.60
6F237D	No. 559	finish	10	32 inches	8½ to 9½ lbs.	6.85

Weight, packed for shipment, about 14 pounds.

Our Patent **GLOBE SIGHT** is FREE with this gun.



OUR \$6.35 BACK ACTION GUN

We offer you a high grade, imported double barrel shotgun at \$6.35 which cannot be duplicated elsewhere for less than \$8.00 to \$10.00. We import these guns direct, and you save the wholesale and retail dealers' profit. The result is you buy a gun for less than one-half the retail price, 20 to 40 per cent cheaper than other houses advertise, and far below the price you would pay for a poorer gun from other houses. We guarantee every gun to have barrels of best Raleigh steel.

GENERAL DESCRIPTION.

This gun is fitted with top snap break, laminated steel finished barrels, made of best Raleigh steel, strong back action rebounding locks, L-shaped Edwards' extension rib, rebounding hammers, straight grain walnut stock and fore end nicely checkered, pistol grip stock, patent snap fore end, flat plain rib, left barrel choke bored, right barrel cylinder bored, nitro firing pins, case hardened lock plates and frame.

RUSTED AND DAMAGED GUNS OR RIFLES.

Do not return to us a gun, revolver or rifle which is rusted, pitted or has the finish worn off, for we have no way of selling these guns. If you have a gun, rifle or revolver which needs repairing, first write us, fully describing the article and what is broken and we may be able to send you the part necessary, thus saving the express charges on the gun both ways.

OUR HIGHLY ENGRAVED DIANA BREECH SHOTGUN.

30 OR 32-INCH,

\$7.85

38-INCH,

\$9.78

ENGRAVED LOCKS,
MATTED RIB,
TOP SNAP, 12-GAUGE
ONLY, PISTOL GRIP,
PATENT FORE END.

Send 10 cents for our Booklet of Useful Information to Shooters.



No. 6F238

This illustration, engraved from a photograph, will give you some idea of the gun. All our imported guns are thoroughly tested for safety (see our Belgian government test above), and we have no hesitation in saying that they are superior to any guns in the market. Don't buy guns known as seconds when you can buy first quality guns of us.

WE FURNISH OUR PATENT GLOBE SIGHT FREE WITH EVERY SHOTGUN.

Doubles the Value of any Shotgun.



CASE HARDENED FRAME, 30, 32 OR 38-INCH BARRELS.

WE CHARGE YOU NOTHING FOR BOXING AND PACKING GUNS FOR SHIPMENT.

DESCRIPTION. This gun is fitted with top snap break, back action locks, two-blade Damascus finished barrels, Edwards' L-shaped extension rib, handsomely matted, rebounding circular hammers, straight grained seasoned walnut stock and fore end nicely checkered, pistol grip stock, nitro firing pins, patent snap fore end, case hardened frame and lock plates, Diana style breech, the frame and locks being highly engraved, and the barrels are bored smooth and true to gauge for black or smokeless powder. The left barrel is choke bored and the right barrel cylinder bored. Always state length of barrel when you order.

Catalogue Number	Grade	Style of Barrels	Gauge	Length Barrels	Weight	Price
6F238	No. 569	Two-blade Damascus	12	30 or 32 in.	7½ to 8 lbs.	\$7.85
6F239	No. 569	finish	12	38 inches	8 to 8½ lbs.	9.78

Weight, packed for shipment, about 14 pounds.

\$1.32 per Hundred Buys Highest Grade Loaded Shells Made. SEE PAGE 164.

Our Patent Globe Sight Furnished Free with this Gun.

FOR \$8.38 we offer you a GENUINE BAR LOCK DOUBLE BARREL BREECH LOADER.

THIS IS A LOWER PRICE for a bar lock gun than most houses in this country ask for a back action lock double barrel breech loader. All these guns have been put through the Belgian government rigid test and for strength, durability and finish they are superior to any bar lock gun ever offered by any other house.

LOADED SHELLS

\$1.32 per 100.

See page 164.

Notice our prices on

SMOKELESS POWDER SHELLS

We beat all competitors.

Catalogue Number	Grade	Style of Barrels	Gauge	Length Barrels	Weight	Price
6F247	No. 659	Laminated	12	30 or 32 in.	7½ to 8 lbs.	\$8.38

Weight, packed for shipment, about 14 pounds.

OUR CELEBRATED SAM HOLT GUNS FOR \$8.38.

CASE HARDENED MOUNTINGS. EXTENSION RIB. BAR LOCKS.

12-Gauge Only.

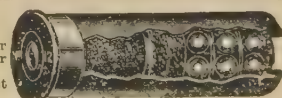


No. 6F247

The Celebrated SAM HOLT GUN

is made especially for us under season contract and will be found to give entire satisfaction for field shooting. THE BARRELS are made from celebrated Raleigh steel and the frame from best forgings. The barrels are bored smooth and accurate and are chambered to gauge.

DESCRIPTION. Our Sam Holt Gun is fitted with top snap break, strong bar locks, laminated steel finished barrels, Edwards' L-shaped extension rib nicely fitted, rebounding circular hammers, straight grain well seasoned checkered stock and fore end, pistol grip stock, nitro firing pins, patent snap fore end, chase engraving on the locks, case hardened frame and lock plates, bored smooth and true to gauge for black or smokeless powder. The left barrel is choke bored and the right barrel is cylinder bored for field shooting. Always state length of barrels wanted in your order.



WE GUARANTEE ALL OUR SHOTGUNS FOR BUCKSHOT WHEN LOADED AS FOLLOWS:

This illustration shows how buckshot should be loaded in a shell. 1st—put in the powder; 2d—put in a card wad; 3d—put in two felt wads; 4th—put in a layer of buckshot; 5th—a card wad, then another layer of buckshot and a card wad. Always put a card wad between each layer of buckshot and if you wish you may sprinkle sawdust around the buckshot or in cold weather you may use lard or paraffin around the buckshot instead of sawdust.

RULE FOR LOADING BUCKSHOT. The following rule is for Raymond shot which we have tested. You may use other shot, but if you do it must be the same size as Raymond, so the pellets will lie flat and not pile up on the wad, otherwise they will strain the muzzle of the gun.

A 12-gauge shell should take three No. 4 buck, four No. 6 buck or five No. 8 buckshot in each layer. Don't vary from this. Notice, these are all even numbers of buckshot.

A 10-gauge shell should take three No. 3 buck, four No. 5 buck or five No. 7 buckshot in each layer. Notice, they are all uneven numbers.

A 16-gauge shell should take three No. 5 buck or four No. 7 buckshot in each layer. Don't try to use larger sizes or you may injure the barrel and we will not be responsible for same.

HOW A SHOTGUN BARREL IS CHOKE BORED.

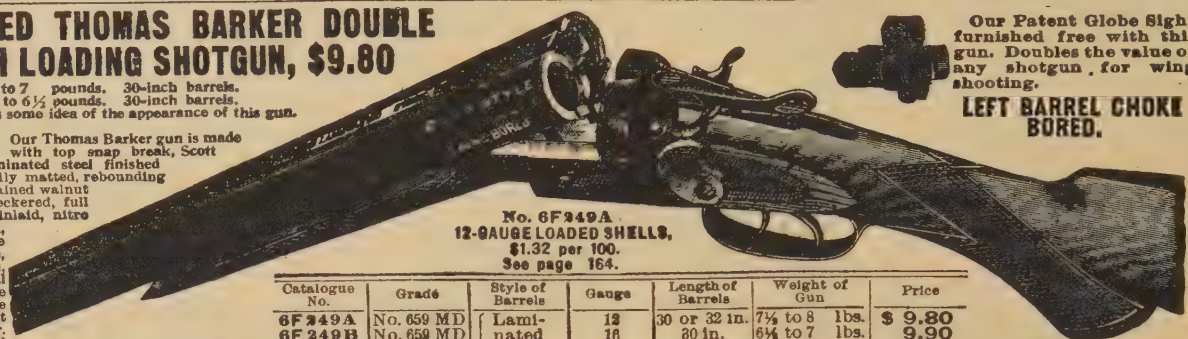
For the benefit of our customers who are not familiar with choke boring, we give here illustration of how a shotgun barrel is choke bored. From the illustration you will imagine that a shotgun barrel has been cut in two the entire length, and you are looking at the inside of the barrel. You will notice that the chamber is large, the rest of the bore (cylinder bore) is smaller and of the same diameter until you come to about 1 inch from the muzzle, which is smaller than the cylinder bore from the chamber to the choke. This is known as taper choke; that is to say, the diameter is the same after it leaves the chamber until it meets the choke about 1 inch from the muzzle, when it tapers slightly leaving the muzzle about one or two gauges smaller than the diameter of the cylinder bore from the chamber forward. It requires fine reamers and skill to taper choke a shotgun barrel. The difference between the cylinder and choke bore is hardly great enough to notice with the naked eye and the philosophy of choke bore is that the shot travels normally until it meets the choke when it becomes concentrated while leaving the barrel, and being concentrated puts a larger number of pellets in a 36-inch circle than if the shotgun was cylinder bored. Cylinder bored shotguns are similar, except that they are not smaller at the muzzle, the bore being the same from the chamber to the muzzle end of the barrel.

**THE CELEBRATED THOMAS BARKER DOUBLE BARREL BREECH LOADING SHOTGUN, \$9.80**

Made in 16-gauge, 6½ to 7 pounds. 30-inch barrels.
20-gauge, 6½ to 6¾ pounds. 30-inch barrels.

The illustration will give you some idea of the appearance of this gun.

GENERAL DESCRIPTION. Our Thomas Barker gun is made with top snap break, Scott action, strong bar locks, laminated steel finished barrels, extension rib beautifully matted, rebounding circular hammers, straight grained walnut stock and fore end nicely checkered, full pistol grip stock with shield inlaid, nitro firing pins, patent snap fore end, chased engraving on locks, case hardened frame and lock plates, left barrel full choke bored, right barrel cylinder bored; all barrels bored smooth and true to gauge. A wonder for the money and a gun that will shoot black or smokeless powder. Always state length of barrel and gauge wanted. They come in 10, 12, 16 and 20-gauge. One of the best guns made for field shooting. Mention gauge wanted. Weight, packed for shipment, about 14 pounds.



No. 6F249A
12-GAUGE LOADED SHELLS,
\$1.32 per 100.
See page 164.

Catalogue No.	Grade	Style of Barrels	Gauge	Length of Barrels	Weight of Gun	Price
6F249A	No. 659 MD	Laminated	12	30 or 32 in.	7½ to 8 lbs.	\$ 9.80
6F249B	No. 659 MD	Laminated	16	30 in.	6½ to 7 lbs.	9.90
6F249C	No. 659 MD	Steel	20	30 in.	6¼ to 6¾ lbs.	9.95
6F249D	No. 659 MD	Finish	10	32 in.	8¼ to 9¼ lbs.	10.15

Our Patent Globe Sight furnished free with this gun. Doubles the value of any shotgun for wing shooting.

LEFT BARREL CHOKE BORED.

Always look through the barrels before putting in a new shell, to avoid accident.

OUR PATENT GLOBE SIGHT FURNISHED FREE WITH THIS GUN.

Our sight adds many dollars' value to the shooting possibilities of a gun, but

we furnish it FREE with this gun.



THIS GUN IS MADE ESPECIALLY FOR US under season contract and will be found to give entire satisfaction for field shooting. **THE BARRELS** are made from celebrated **RALEIGH STEEL** and the frame from best forgings. The barrels are bored smooth and accurate and are chambered to gauge.

Catalogue No.	Grade	Style of Barrels	Gauge	Length of Barrels	Weight of Gun	Price
6F250	No. 639 ME	2-Blade Damascus Finish	12	30 or 32 in.	7½ to 8 lbs.	\$9.42

Weight, packed for shipment, about 14 pounds.

and fore end nicely checkered, full pistol grip stock with inlaid shield, patent snap fore end, nitro firing pins, scroll engraving on the lock plates, case hardened frame and lock plates, bored smooth and true to gauge for black and smokeless powder, left barrel choke bored, right barrel cylinder bored, suitable for black or smokeless powder. Always mention length of barrel wanted.

Our Patent Globe Sight furnished free with this gun. Worth the price of the gun for wing shooting.

AT \$10.98 we offer you this handsome double barrel genuine bar lock breech loading shotgun, fitted with our hexagon matted breech and two-blade Damascus finished barrels.

DESCRIPTION. Our Carved Stock Shotgun is fitted with Scott action top snap break, bar locks. Damascus finished barrels with matted hexagon breech beautifully matted as shown in the illustration. Extension rib, Edwards' patent, rebounding circular hammers, straight grained walnut stock and fore end beautifully carved in leaf design, pistol grip stock, nitro firing pins, patent snap fore end, case hardened frame and lock plates, left barrel choke bored, right barrel cylinder bored, bored true to gauge for black or smokeless powder. Always mention length of barrels wanted.

No. 6F257
Order by Number.

Send 10 cents for our Booklet of Useful Information to Shooters.

Catalogue No.	Grade	Style of Barrels	Gauge	Length of Barrels	Weight of Gun	Price
6F257	No. 669O	Damascus Finish	12	30 or 32 in.	7¼ to 7½ lbs.	\$10.98

Weight, packed for shipment, about 14 pounds.

OUR CARVED STOCK DOUBLE BARREL BREECH LOADING SHOTGUN,

We sell more guns to the consumer than any five mail order houses combined. **\$10.98**

OUR CELEBRATED EBONIZED DOUBLE BARREL BREECH LOADING SHOTGUN,

\$10.69

Our Globe Sight FREE with this gun.

MADE IN 12-GAUGE ONLY.
LEFT BARREL CHOKE BORED.



WE ARE THE LARGEST IMPORTERS

in the United States, selling goods from the manufacturers to the consumer. We import all our own foreign guns direct from Liege, Belgium, which is probably the largest gun making center in the world, and all our imported guns have the Belgium Government test, as explained on another page of this catalogue. When you buy a Belgium gun from us you do not pay a wholesaler's, jobber's, or retail dealer's profit, but you buy the gun at one small profit from the manufacturer to the consumer, thus making a great saving on your purchase.

OUR CELEBRATED EBONIZED STOCK and fore end double barrel breech loading shotgun is fitted with a forged breech, lock plates are nicely polished and handsomely nickel-plated, elegantly engraved in scroll design, as shown in the illustration. The barrel is finished in two-blade Damascus pattern with handsome matted rib, latest style Edwards' patent, rebounding circular hammers, straight grained walnut stock and fore end beautifully carved in leaf design, pistol grip stock, nitro firing pins, patent snap fore end, case hardened frame and lock plates, left barrel choke bored, right barrel cylinder bored and the left barrel is choke bored for field shooting.

THE LOCKS are of the bar lock type with rebounding hammers, which fly back to half cock after the gun is fired. The butt plate and top lever are nickel-plated to conform with the frame and locks of the gun. The stock is beautifully finished in black ebonized color, checkered in diamond design with German silver pins in the diamonds; has scroll carving on the outer edge of the diamond field, as shown in the illustration. The general ap-

pearance of the ebonized stock, engraved nickel-plated frame, locks and top lever, nickel-plated butt plate and the two-blade Damascus finished barrels makes a combination of contrast pleasing to the eye. Always mention length of barrel wanted.

Catalogue No.	Grade	Style of Barrels	Gauge	Length of Barrels	Weight of Gun	Price
6F258	No. 739	2-Blade Damascus Finish	12	30 or 32 in.	7¼ to 8 lbs.	\$10.69

Weight, packed for shipment, about 14 pounds.

AN IMPORTED GUN, MADE IN LIEGE, BELGIUM.

FOR \$10.69 we furnish our celebrated ebonized black stock and black fore end double barrel hammer breech loading shotgun, one of the most attractive and well made shotguns ever offered by any house, a gun that must be seen to be appreciated, as it is so different from the regular walnut stock and fore end usually applied to shotguns.

FREE FURNITURE, FREE CLOTHING.

See our

PROFIT SHARING PAGES

for what is yours

FREE WHEN YOU BUY GOODS FROM US.

GUN AND OUTFIT

THIS GENUINE AMERICAN MADE GUN

made by the American Gun Company of New York, factory at Norwich, Conn., an American high grade, double barrel, breech loading shotgun, a gun that you could not buy elsewhere at less than \$15.00, better than many guns that are retailed at from \$20.00 to \$25.00, with a complete sportsman's outfit, as illustrated and described hereon, an outfit that is really indispensable to anyone owning and using a double barrel breech loading shotgun, such an outfit as could not be bought in any market for less than \$6.00, an outfit that would cost \$8.00 to \$10.00 in many stores, all furnished by us, gun, outfit, and all, exactly as illustrated, under our binding guarantee, complete for \$11.98.

\$11.98

SEND US \$11.98
GENUINE ARMORY STEEL.
PAPER CHOKE BORED

with your order for this outfit. Be sure to state the size of coat wanted. Merely give the number of inches around the body at the breast taken under the arms over your regular coat, also size of the cap. Give us the size of the hat you wear and your waist measure for the belt, and we will send you a gun and complete outfit fit with the understanding and agreement that you can examine the gun and outfit thoroughly in your own home, compare the goods with similar goods sold by others at nearly double our price; give the gun ten days' trial, during which time you can put it through every test; if you do not find it thoroughly well made, first class in every particular and in shooting qualities, the equal of any gun made, and do not find that it will make as good a pattern at as long a range and an equal penetration with the highest priced gun on the market; in short, if you do not find everything entirely satisfactory, you can return the gun and the outfit to us at our expense any time after you have given the gun a thorough trial up to ten days and we will then return your \$11.98, including any express charges paid by you.

AT THE BOTTOM OF THE PAGE we give a list of the different articles furnished in this complete outfit with a very abbreviated description of same, and opposite each article we name the average retail price of the different articles we furnish, although in many stores these articles sell at much higher prices. Remember, the prices named below are merely to give you an idea of the average market value of the items.

OUR PRICE OF \$11.98 PAYS FOR EVERYTHING, THE HIGH GRADE GUN AND EVERY ONE OF THE 21 DIFFERENT ITEMS INCLUDED IN THE BIG OUTFIT.

QUALITY OF OUTFIT.

Limited space prevents our describing each of the 21 different items in detail, but we wish to state that they are of the highest grade, the best of everything and if you do not find them so, understand, that you are to return the outfit and get all of your money back, including the transportation charges paid by you.

DESCRIPTION OF GUN.

This is a genuine American made high grade gun, made at Norwich, Conn., and should not be in any way compared with the many cheap imported or Belgian guns on the market. It can only be compared with guns that retail alone at from \$15.00 to \$25.00, for in this American made gun all parts are machine made and interchangeable. Every part is made true to gauge. They are all gauged to the thousandth part of an inch, built exceedingly strong, intended for hard usage, for long range use, for great penetration and close target.

These guns come in 12-gauge only. The barrels are made from genuine armory steel which adapts them to the use of either smokeless or black powder, preventing any possibility of accident; they are choke bored by the latest taper system; they have the latest type of matted top rib, extension lock rib, the latest type of shell extractor, heaviest and strongest double bolt construction.

FRAME. The frame is the highest type of gun construction, made with heavy barrels, low circular hammers, large straight plungers, new top snap break-bar lock construction, beautifully shaped triggers, accurate triggers and trigger action, the whole beautifully finished in handsome mottled decarbonized effect.

STOCK. The stock is made of selected walnut perfectly shaped, giving the gun a perfect balance, has full pistol grip fancy butt plate, fancy checkering on grip.

FORE END. The fore end is the genuine celebrated Deely & Edgepatent fore end. The illustration, showing the bottom of the gun, also shows the Deely & Edgepatent fore end, a fore end construction which is only used on the highest priced guns. The stock and fore end is made of selected walnut and beautifully checkered, as illustrated.

THE OUTFIT CONSISTS OF THE FOLLOWING ARTICLES,

which usually retail at the following prices at most stores, and at some stores much more:

No. 1. Loading Block for holding 20 shells.....	\$0.25	No. 13. Wad Cutter, best steel.....	\$0.15
No. 2. Jointed Cleaning Rod.....	.25	No. 14. One Box Loaded Shells.....	.45
No. 3. Wool Swab for cleaning rod.....	.05	No. 15. Webbing Shell Belt, 12-gauge.....	.50
No. 4. Wire Scratch Brush for cleaning rod.....	.05	No. 16. Victoria Gun Cover, made of 8-ounce canvas.....	.50
No. 5. Matted Wiper for cleaning rod.....	.05	No. 17. Hunting Coat, with Corduroy Collar and Cuffs, made of 8-ounce canvas. Give chest measure when ordering.....	1.50
No. 6. Shell Crimper with Expelling Pin.....	.40	No. 18. Hunting Cap, with Cape Neck and Ear Protector. Give size when ordering.....	.50
No. 7. Rammer and Decapper.....	.15	No. 19. Bottle of Gun Oil.....	.10
No. 8. Loading Tube.....	.10	No. 20. Ferris Gun Cleaner.....	.50
No. 9. Base Block for loader.....	.05	No. 21. Game Carrier to sling over shoulder.....	.15
No. 10. Ring Shell Extractor.....	.10		
No. 11. Recapper, Japanned.....	.10		
No. 12. Interchangeable Powder and Shot Measure.....	.10		

This makes all told twenty-one pieces and the above prices are what dealers generally charge you, which would be a total of \$6.00.

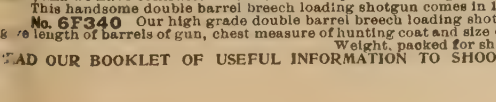
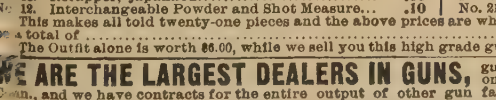
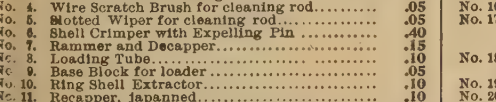
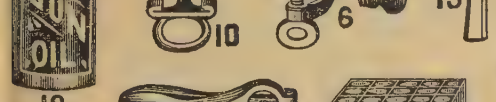
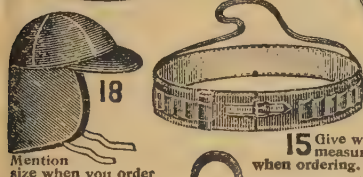
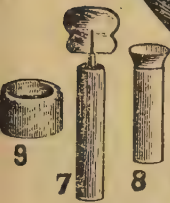
The outfit alone is worth \$6.00, while we sell you this high grade gun and the complete outfit described above for only \$11.98.

WE ARE THE LARGEST DEALERS IN GUNS, gun implements, accessories and sporting goods in the world. We own the largest gun and revolver factories in the world at Meriden, Conn., and we have contracts for the entire output of other gun factories. This alone makes possible our extremely low prices.

This handsome double barrel breech loading shotgun comes in 12-gauge, 30 or 32-inch barrels as desired. Weights 7 1/4 and 8 pounds.

No. 6P340 Our high grade double barrel breech loading shotgun in 12-gauge, 30 or 32-inch barrels, and outfit complete length of barrels of gun, chest measure of hunting coat and size of cap. Price, for the gun and outfit as above illustrated, only \$11.98. Weight, packed for shipment, about 19 pounds.

READ OUR BOOKLET OF USEFUL INFORMATION TO SHOOTERS SO YOU WILL HAVE NO ACCIDENTS WITH FIRE ARMS.



OUR PATENT GLOBE SIGHT
 Goes FREE with each gun and outfit. This sight will aid you much in shooting.

ORDER BY
 CATALOGUE
 MUNNEN.

OUR \$10.99 DOUBLE BARREL AMERICAN BAR LOCK WONDER

Manufactured by the American Gun Co., New York, N. Y.
FACTORY AT NORWICH, CONN.

How the bird appears when using our Globe Sight.



FOR \$10.99

WE OFFER THIS STRICTLY HIGH GRADE, A1, AMERICAN MADE, EXTRA STRONG, FULL PISTOL GRIP, DOUBLE BARREL BREECH LOADING SHOTGUN, as the superior of any imported machine made gun sold generally at \$20.00 to \$30.00, and the first time a strictly high grade, bar lock, choke bored, genuine laminated steel, breech loading, genuine American gun WAS EVER OFFERED AT ANYTHING LIKE THE PRICE.

OUR PATENT GLOBE SIGHT FURNISHED FREE WITH THIS GUN.

This sight can be instantly adjusted to, or taken off from any shotgun without in any way marring or scratching the gun barrel. When the gun is aimed at a bird on the wing, no matter how swiftly it flies or how inexperienced the marksman it describes a large circle around the bird, and once the bird is within the circle and you fire you are sure of hitting the mark. It makes possible the most effective and accurate wing shooting, even in the hands of an inexperienced hunter. This sight really doubles the value of any shotgun for actual service. Once you have used our sight, you would not be without it even at the cost of the gun, and yet we furnish it free with this and all other shotguns. Understand, we own and control the patent. The sight can only be had from us. It is free with this gun.

SEE WHAT IS
FREE
TO YOU—

Look on the first pages and see what you get FREE for your

PROFIT SHARING CERTIFICATES, free to you as your share of our profit.

\$10.99

LOADED SHELLS,
\$1.32 per 100.
See page 164.

BORED FOR NITRO POWDER

No. 6F342
ORDER BY NUMBER.

WHERE
THE GUN IS
MADE.

THIS GUN is made for us under contract by a large manufacturer who has gained the reputation for the manufacture of strictly high grade breech loading shotguns, guns that are made and offered in competition with other American guns that sell at double the price. Only skilled mechanics are employed.

Every piece and part that enters into this gun is made true to gauge and is interchangeable. The locks are rebounding and all have double locking bolts.

\$10.99

GENERAL DESCRIPTION.

BARRELS. The barrels are genuine laminated steel. They are made on the most approved process. Every barrel, before leaving the factory, is thoroughly tested with nitro (white and black) powder, tested to the greatest possible strain. These barrels are choke bored on the latest taper system, with a view to giving the most perfect target, the greatest possible penetration, to insure long range effect such as can be had only from the highest grade American guns made.

FINISH OF BARRELS. These barrels are given an extra fine finish and polish. The illustration will give you some idea of the effect worked out on the coloring process, the barrels being browned, colored and decorated by the latest barrel coloring process.

RIB. The rib to these barrels is handsomely finished, beautifully matted, perfectly leveled and comes with a heavy genuine Edwards' lock extension rib.

EXTRACTOR. These barrels are fitted with the very latest shell extractor, as illustrated; positive in its action.

EXTRA HEAVY BOLTS. These barrels are fitted with extra heavy double bolts, made very strong, thus insuring perfect lock and a strength from which the gun, even with the use of white or black powder, cannot give out or wear loose or shaky.

LENGTH OF BARREL. The American Wonder comes with either 30 or 32-inch barrels, as desired. In ordering, be sure to state whether you wish 30 or 32-inch barrels.

WEIGHT. The American Wonder is made to weigh from 7 3/4 to 8 pounds.

AMERICAN WONDER FRAME.

This gun is made with one of the heaviest, strongest and most durable steel gun frames made. The frames are extra heavy, strong in every part, extra well finished, case hardened and handsomely colored. They have the latest nitro firing pins, handsomely shaped; perfect acting top snap break, neat circular rebounding hammers, very strong genuine bar lock, with steel hardened interchangeable parts, perfectly finished.

STOCK. The stock is made from carefully selected straight grained walnut, thoroughly seasoned. It is perfectly shaped. The maker of these guns employs only the most expert stock makers. The stock is fitted to the frame by an automatic stock fitting machine that insures a perfect fit and the frame and stock are so constructed at the point of construction as to insure the strongest kind of a stock where many guns are weakened. This stock is full pistol grip with a handsome fancy cap on grip. The grip is handsomely checkered, as illustrated. Stock comes with handsomely ornamented butt plate.

FORE END. Our American Wonder is fitted with the Deely & Edge automatic fore end, made of selected walnut, handsomely checkered as here illustrated, beautifully finished, self locking in its application.

GAUGE. These guns come in 12-gauge only, but in shooting qualities, penetration, pattern and for long range work they are the equal of any ordinary 10-gauge American kinds of game for which a shotgun is used this American Wonder is perfectly suited.

SAFETY AND DURABILITY. First, in shooting hard, long range shooting, extra penetration, extra target, the question of strength, durability and safety has not been overlooked, and while it is not safe to use white or nitro powder in any cheap foreign made guns or many of the cheap American guns manufactured, this gun is built for shooting any white powder of proper load that can be safely used in any of the highest priced American guns made. It has been built extra strong, of the best material, strongly locked, strongly reinforced, especially strong where many guns are weak, all with a view of giving you a gun that will be always safe, always reliable; a gun that will last for years and give the very best of satisfaction.

SHOOTING QUALITIES. Too much cannot be said for the shooting qualities of our \$10.99 Wonder. Nothing has been spared to make this gun in shooting quality the equal of any gun made, regardless of price. The gun was in every part designed by one of the best and most practical gun makers in this country. It was designed after considering all the strong points for shooting work of all other American guns, and has been built with a view of embodying the strong features of other double barrel breech loading American guns with the defects of none. If a strong point, one that would add to the target or penetration, anything that would help for long range shooting, was found in another American gun, it has been applied in this, so that we feel perfectly safe in assuring the purchaser that he will find in this gun a gun that will equal if not outdo in strength and shooting qualities any other gun he has ever used.

12-GAUGE LOADED SHELLS, \$1.32 PER 100. See page 164

HOW WE MAKE THE PRICES SO LOW.

While a thoroughly reliable genuine American Double Barrel Breech Loading gun has never been sold at anything beginning to approach our special \$10.99 price, determined that we would get out a genuine American gun at as low or a lower price than the very inferior machine made foreign or Belgian gun could be sold, we took the matter of manufacturing this high grade gun up with a celebrated New England gun maker, figuring how, by running a certain branch of his factory at its utmost capacity, the price of a reliable gun might be greatly reduced. We found by employing the very highest type of automatic working machinery for making the different parts, by buying the raw material, including the drop forgings, steel, walnut, etc., in large quantities, and by running the factory to its utmost capacity, the actual factory cost, the cost of material and labor, could be reduced even below what we ourselves or the manufacturer had any idea of reaching, and to this net factory cost, the cost of material and labor, we add our one small percentage of profit and name you the heretofore unheard of price of \$10.99.

THE BARRELS ON THESE GUNS are all genuine laminated steel, and not imitation laminated steel as sold by some houses. We guarantee them just as represented or money refunded. **NO OTHER HOUSE** will give you such a guarantee on a gun at the price which we offer you this gun, and it is certainly the best gun value offered by any house in the United States.

ABOUT SMOKELESS POWDER. We have heard of a great many guns bursting through the use of home made smokeless powder, containing chlorate of potash, and we desire to caution our customers to be very careful how they handle such home made powders, as expert powder makers inform us they have never been able to control the detonating qualities of chlorate powders. We will not guarantee any gun with chlorate powder.

No. 6F342 Our American Bar Lock Wonder, 12-gauge, 30 or 32-inch barrels; weight, 7 3/4 to 8 pounds. State length wanted. When boxed for shipping, weight is about 14 pounds. Price..... **\$10.99**

WHEN ORDERING PARTS for guns, rifles or revolvers, always give catalogue number in full, also give the name, caliber, gauge of the gun, rifle or revolver. This will save us from writing you for this information.

NOTICE. The Canadian government charges 30 per cent duty on guns shipped into Canada from this country.

\$2.96 BUYS THE LONG RANGE WINNER

OUR \$2.96 PRICE is made possible by reason of our building this gun in our own factory. We started the manufacture of these guns with a view of giving our customers something better than the regular grade of single barrel guns turned out by factories generally. We started our own factory that we might produce a gun free from all the weak points of the many guns that are being manufactured under competitive conditions that compel the manufacturer to slight vital parts in order to meet the price made by other makers.

OUR METHOD. By our system each barrel is choke bored for strong and long range shooting, made and bored to shoot either white, nitro or black powder, is more highly polished, better finished and blued than any similar gun on the market. We have installed special machinery for making every screw, every piece and every part for the milling, cutting, polishing, shaping, making and fitting of stock, the most economical and finest case hardening plant, everything combined to turn out a perfect gun at the very minimum of cost, and to this actual cost we add our one small percentage of profit and quote the ridiculous low price of \$2.96.

WILSON'S WELDED STEEL.
TAPER CHOKE BORED

WE LOCATED our single gun factory at Meriden as a matter of economy and efficiency of labor. Meriden, Conn., is located in the very center of the gun and revolver making industry of America. Within a short radius of our factory, nearly all the American gun and revolver factories are located, hence we have the most skilled labor concentrated and always at our disposal. The supply usually being in excess of the demand of other factories, we are able to build this gun at a lower wage scale at Meriden than at any other point in the country. All this helps to make possible our special \$2.96 price.

COMPARE THIS, OUR \$2.96 LONG RANGE WINNER, breech loading guns on the market, those catalogued by other houses at \$4.50 to \$6.00, those that retail generally at \$5.00 to \$8.00, and if you do not find our Long Range Winner at \$2.96 the equal of any other shell ejecting breech loader, you can return the gun to us at our expense of express charges both ways, and we will immediately return your money.

GENERAL DESCRIPTION. Our Long Range Winner is fitted with blued finish genuine armory steel barrel, top snap brake, rebounding hammer, half pistol grip walnut stock and walnut fore end, case hardened frame, automatic shell ejector, which throws the shell automatically when you open the gun, and fancy butt plate.

SPECIAL POINTS OF EXCELLENCE. We claim for the Long Range Winner superiority over other single barrel guns, especially on the following points: First, genuine armory steel barrels, choke bored, and finished in our own factory, smoother, stronger and better than other makers furnish, and bored for nitro or black powder.

RUSTED AND DAMAGED GUNS. Do not return to us a gun, revolver or rifle which is rusted, pitted or has the finish worn off, for we have no way of selling these guns. If you have a gun, revolver or rifle which needs repairing, first write us fully describing the article and what is broken, as we may be able to send you the part necessary, thus saving you the express charges on the gun both ways.

MISFIRES. Misfires are often caused by shells which have been reloaded, as follows: When putting on a new primer with a common recapper, the shooter forces the primer so hard as to cause the head of the shell to become concaved in the center, which renders the firing pin incapable of exploding the primer. Do not use too much pressure when recapping a shell.

OUR COMBINATION SINGLE BARREL SHOTGUN AND OUTFIT, COMPLETE, \$3.98.

\$3.98

OUR PATENT GLOBE SIGHT is free with this gun and outfit.

GENUINE ARMORY STEEL
TAPER CHOKE BORED

FOR \$3.98

ing shotgun must have, an outfit that would retail anywhere at from \$3.00 to \$5.00. We furnish the entire outfit, gun, implements and all, for only \$3.98.

We offer the High Grade Genuine American Made Pistol Grip Breech Loading Shotgun, such a gun as retails generally at \$6.00 to \$8.00, together with a complete gun outfit, such an outfit as every owner of a breech loading gun must have, an outfit that would retail anywhere at from \$3.00 to \$5.00. We furnish the entire outfit, gun, implements and all, for only \$3.98.

Give waist measure when ordering.

SEND \$3.98 and we will send you this gun and complete outfit, exactly as illustrated and described, and it will go to you with the understanding and agreement that you can give the gun ten days' trial during which time you can shoot it and put it through every test, compare it with guns that retail at from \$5.00 to \$8.00, compare the implements and supplies with those of any other outfit which you could buy at home from \$3.00 to \$4.00, and if you do not find this gun and outfit satisfactory in material, workmanship, finish, if it is not satisfactory in every way, and you do not find that you have made a big saving in cost, you can return the gun and outfit to us at our expense and we will immediately refund the \$3.98, together with any express charges you may have paid.

THE PRICE, \$3.98, is made possible because, first, we are one of the largest manufacturers in our own factory in Meriden, Conn., and through our own factory we are able to contract with other factories on more favorable terms than any other buyer or seller of guns and sporting goods. No such price has ever before been attempted nor could any other concern think of making such an offer.

The gun is strictly high grade, one of the best American made single barrel breech loading shotguns on the market. The tools and implements are also of the highest standard of quality, the very best, and fully guaranteed.

DESCRIPTION OF THE GUN.

The gun is 12-gauge, and the barrel is made from genuine armory steel, made especially so that either smokeless or black powder can be used. They are choke bored by the tapered taper system. They have the latest style of shell extractor (not ejector), beautifully finished, guaranteed for long range hard shooting, make a close target and the gun has derful penetrative powers.

AT \$2.96, reduced from \$5.50, our original price, and afterward reduced to \$4.45, we now offer the genuine Long Range Winner as one of the highest grade automatic shell ejecting, single barrel breech loading shotguns made for white or black powder.

\$2.96 BARELY COVERS THE COST of material and labor in our own gun factory, with but our one small percentage of profit added. It is lower than dealers can buy in any quantity, a gun the equal of guns that retail everywhere at from \$5.00 to \$8.00.

Loaded Shells, \$1.32 per 100. See page 164.

Our Globe Sight is Free with this Gun.

**AUTOMATIC SHELL EJECTOR,**

stronger, more sure and less liable to get out of order than any other single barrel shell ejecting device known.

FRAME AND ACTION. The strongest, handsomest, most case hardened frame and action used on a single barrel ejector.

LOCKING BOLT. The heaviest, strongest and best locking bolt used on any single gun.

SHOOTING QUALITIES. Above all, we claim for our \$2.96 shooter of any single barrel gun of this type on the market. Our barrels and frames are made and the gun is hung in a way that insures a better target at longer range than you will get from any single barrel gun you can buy from any other house at \$1.00 to \$3.00 more money.

UNDERSTAND, we accept your order and money with the agreement to immediately return your money to you and pay the express charges both ways if the gun is not found perfectly satisfactory. **BE SURE TO STATE LENGTH OF BARREL WANTED.**

Catalogue No.	Grade	Style of Barrel	Gauge	Length of Barrel	Weight, about	Price
6F401	L. R. W.	Armory Steel	12	30 or 32 in.	6½ pounds	\$2.96

Weight, packed for shipment, about 10 pounds.

WE RECOMMEND THE FOLLOWING CALIBERS OF RIFLES:

For Squirrels, Muskrats and similar game, - 22-Caliber Rim Fire
For Rabbits, Birds and similar game, - 32-Caliber Rim or Center Fire
For Mountain Sheep and similar game, 25-20 or 32-20-Caliber Center Fire
For Small Deer and similar game, - 38-40-Caliber Center Fire
For Moose, Bear and similar game, - 32-40, 38-55, 30-30 or 303 Caliber

FRAME. The frame is extra heavy and is fitted with the strongest kind of lock work, beautifully finished with a decarbonized mottled effect, has the latest style top snap break. It is made with a selected walnut stock. Mottled with pistol grip, fancy butt plate and selected walnut fore end. We furnish it in 30-inch barrel and the gun goes out under our binding guarantee for quality, durability and excellent shooting qualities.

THE OUTFIT includes the gun, all for \$3.98. Includes one some jointed cleaning rod, which retails at from 30 cents to 50 cents; a shell crimper, one of the best made, such as retails at from 50 cents to \$1.00; one loader and decapper, which retails at from 20 cents to 40 cents; one recapper, japanned, which retails at from 10 cents to 20 cents; one interchangeable powder and shot measure, which retails at from 10 cents to 25 cents; one extractor, retail price, 10 cents to 25 cents; one wad cutter, retail price 10 cents to 25 cents; one genuine Victoria canvas gun cover, retail price 50 cents to \$1.00; one genuine web shell belt, retail price 50 cents to \$1.00; one box of twenty-five loaded shells, retail price 40 cents to 50 cents.

All of the above outfit, eleven valuable and needed accessories, and the gun complete, can be furnished for only \$3.98. Send us \$3.98, mention the number of the outfit as given below, and the gun and outfit will go to you under our binding guarantee, and if it is not entirely satisfactory and does not mean a big saving to you, return it at our expense and get your money back at once. Our price for the complete outfit, gun and all, is only \$3.98.

No. 6F410 Our High Grade Single Barrel Shotgun in 12-gauge, with 30-inch barrel, and the outfit as illustrated and described above, for, . . . **\$3.98.**

Weight, packed for shipment, about 16 pounds.
Examine the Foster Rear Sight for single guns on page 155. It is a wonderful adjunct to a single barrel gun.

\$3.39 BUYS THE NEW WHITE POWDER WONDER

FITTED WITH AUTOMATIC SHELL EJECTOR.

AT \$3.39, REDUCED FROM \$7.00, OUR ORIGINAL PRICE, AND AFTERWARD REDUCED TO \$4.40, WE NOW OFFER THE GENUINE WHITE POWDER WONDER AS ONE OF THE HIGHEST GRADE AUTOMATIC SHELL EJECTING, SINGLE BARREL BREECH LOADING SHOTGUNS MADE FOR WHITE OR BLACK POWDER.

\$3.39 barely covers the cost of material and labor in our own gun factory with but our one small percentage of profit added. It is lower than dealers can buy in any quantity, a gun the equal of guns that retail everywhere from \$7.00 to \$10.00.

HOW WE MAKE THE PRICE \$3.39

WE OWN THE FACTORY in which these guns are made and control the entire output. The cost to us is gotten down to merely the cost of the raw material and labor, and to this we add our one small percentage of profit, making the heretofore unheard of price of \$3.39. This gun is made in our own factory at Meriden, Conn., and the factory is in charge of one of the best single gun makers in the world, and we believe under his management, utilizing the modern machinery we do, that we produce a better automatic shell ejecting single barrel shotgun at a lower cost than any other factory.

WE MAKE AND FINISH MORE BARRELS of this kind than any other maker, thus reducing the cost. On the item of barrels alone there is a saving to us in the cost of every gun over other manufacturers of about 50 cents. Where nearly all makers of single guns import the barrels, the barrels being made in Belgium, we make our barrels in our own factory from solid bars of genuine Armory steel. To make the barrels we buy the highest grade of genuine Armory steel in solid bars of about 12 foot lengths. We cut this steel up into lengths of 30 and 32 inches, and in a new improved automatic barrel boring machine we bore two barrels at a time, and by this process we not only reduce the cost of the barrels about 50 cents each, but we furnish a higher grade, truer, stronger, better finish, and hence a better shooting barrel than is furnished on any single gun made.

SPECIAL POINTS OF SUPERIORITY in the New Model White Powder Wonder Ejector over the many other single guns made: Genuine highest grade full Armory steel barrel, bored for black or white nitro powder, choke bored by the celebrated taper system; more perfect and more positive action; stronger built and lock mechanism; highest grade automatic shell ejector made; greater strength, accuracy and better finished frame; interchangeable and better finished parts, longer range, better target and more carefully tested. All these very essential points in the shooting and lasting qualities of a gun go to make our New Model White Powder Wonder Ejector superior to any of the regular factory made ejectors now on the market.

BROKEN PARTS ALWAYS REPLACED. If by accident or otherwise, any part should get broken or become lost, being interchangeable they can be readily replaced and can always be had from us at a very nominal charge.

FROM THE ILLUSTRATION, engraved by our own artist from a photograph, taken direct from our \$3.39 New White Powder Wonder Ejector, you can form some idea of the appearance of this gun, but you must see this gun, examine it, compare it with others, must put it to the test of its shooting qualities, compare its target, penetration, long range, killing effect, to realize fully what we have, from our own factory, from the material we ourselves control, from the workmanship we put on the gun by employing the very finest automatic machinery, attained in this justly termed New White Powder Wonder Ejector; the only white powder ejector American gun offered at \$3.39.

ILLUSTRATION SHOWS THE ACTION OF WONDER.



- T** is the Hammer
U is the Top Lever.
V is the Top Lever Spring.
W is the Locking Bolt.
X is the Mainspring.
Y is the Trigger Spring.
Z is the Trigger.
- G** is the Stock.
1 is the Extractor Cam Spring.
2 is the Extractor Cam.
3 is the Extractor Hook.
4 is the Fore End.
5 is the Screw Key.
6 is the Trigger Guard.

ABOUT SMOKELESS POWDER. We have heard of a great many guns bursting through the use of home made smokeless powder, containing chlorate of potash, and we desire to caution our customers to be very careful how they handle such home made powders, as expert powder makers inform us they have never been able to control the detonating qualities of chlorate powders. We will not guarantee any gun with chlorate powder.

GENERAL FINISH. This gun is gotten up to present a more symmetrical, shapely and in every way a better general appearance than the ordinary single barrel gun. With its neat stock, handsome butt plate, beautifully decarbonized frame and trimmings, highly finished blued barrel, nicely proportioned parts and fittings throughout, even at our special \$3.39 price, it is one of the handsomest single guns on the market.

GAUGE. This gun comes in 12-gauge only, and being made and bored for white or black powder, made extra strong throughout, the gun is suitable for any kind of shooting where any shotgun can be used suitable for game, geese, ducks, chickens, partridge, quail, snipe, rabbits, squirrels, etc.

LENGTH OF BARREL. The barrel is either 30 or 32 inches in length as desired. When ordering be sure to state the length of barrel wanted.

DETAILED SPECIFICATION. Genuine Armory steel barrel bored from the solid bar, choke bored by the celebrated taper system; very finest automatic ejector, heavy bolted, self locking, self compensating, interchangeable parts, beautifully case hardened; reinforced frame; barrel detachable from frame; rebounding hammer, latest top snap break, fine selected straight grain full pistol grip walnut stock, fancy butt plate to stock. Wt., about 6½ lbs.

ABOUT THE EXPRESS CHARGES. The gun weighs, packed for shipment, about 10 pounds, and you will find the express charges will amount to next to nothing as compared with what we will save you in price. The express charges will average for 300 miles, 40 cents; for 500 miles, 50 to 65 cents; for 1,000 miles and upward, 75 cents to \$1.00.

EXACT DESCRIPTION.

FRAME. The \$3.39 White Powder Wonder has one of the very strongest solid steel frames, made extra heavy, reinforced at all parts, nicely shaped, perfectly finished. It is given a handsome mottled finish on the outside. It has the latest rebounding hammer, positive springs, the very latest top snap break. The gun is the latest type of take-down or detachable model. By simply removing the thumbscrew the barrel and fore end can be detached from the frame.

THE BARREL is bored from a solid bar of the highest grade, extra fine, thoroughly tested genuine Armory steel, choke bored by the celebrated taper system, each barrel is blued, decarbonized finish, fitted with automatic shell ejector, one of the strongest, positive, perfect working automatic shell ejectors made, so constructed that when you open the gun the empty shell is automatically thrown clear from the gun.

The illustration shows the action of the shell as it is being automatically ejected. By this device there is no stopping to remove the shell by hand, it being thrown clear from your way ready to receive the new loaded shell. This makes possible very rapid firing; in fact, you can load and unload very much faster than with the ordinary extractor gun. The device is only appreciated by those who have used automatic shell ejecting guns, and such people would have no other; in fact with this single barrel automatic shell ejecting gun you shoot almost as rapidly and do almost the same execution that you can accomplish with a double barrel hammer breech loading shotgun.

STOCK. This gun is fitted with an extra quality, thoroughly seasoned straight grain walnut stock, with full capped pistol grip as illustrated, and the stock is fitted with a fancy butt plate. The fore end is of selected straight grained seasoned black walnut.

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Catalogue Number	Grade	Style of Barrel	Gauge	Length of Barrel	Weight	PRICE
6F414	W. P. W. Ejector	Armory Steel	12	30 or 32 inches	About 6½ pounds	\$3.39

WEIGHT, PACKED FOR SHIPMENT, ABOUT 10 POUNDS.



Our Globe Sight is FREE with this Gun.

COMPARE THIS, OUR \$3.39 WHITE POWDER WONDER with any of the single barrel, automatic shell ejecting, breech loading guns on the market, those catalogued by other houses at \$4.50 to \$6.00, those that retail generally at \$7.00 to \$10.00, and if you do not find our White Powder Wonder at \$3.39 the equal of any other shell ejecting breech loader, you can return the gun to us at our expense of express charges both ways and we will immediately return your money.

WE HAVE SUCCEEDED in turning out in our New White Powder Wonder Ejector, a gun combining the good points of all strictly high grade guns with the defects of none, and yet on a basis of the actual manufacturing cost, the cost of material and labor with but our one small percentage of profit added.

OUR BINDING GUARANTEE. Every New White Powder Wonder Ejector offered at \$3.39, is sent out under our binding guarantee, by the terms and conditions of which if any piece or part gives out by reason of defect in material or workmanship within one year from date of purchase, we will replace or repair it free of charge.

YOU SHARE IN OUR PROFIT.

We send you a valuable PROFIT SHARING CERTIFICATE and you can soon get something valuable, entirely FREE, as shown on the first pages.

Read our booklet of Useful Information to shooters, so you will familiarize yourself with your arms and you will have no accidents.

THE WORLD'S CHALLENGE AUTOMATIC EJECTOR, \$4.30

A GENUINE TWIST BARREL, FANCY CHECKERED FULL PISTOL GRIP, AUTOMATIC SHELL EJECTING, SINGLE BARREL BREECH LOADING SHOTGUN FOR ONLY \$4.30.

NOTE THE SPECIAL STRONG POINTS OF EXCELLENCE.

- No. 1. Genuine twist barrel. See our booklet explaining how twist barrels are made, and do not compare the genuine twist barrel with any of the plain steel barrels usually found in single guns. This is a genuine twist barrel, sometimes known as laminated steel.
- No. 2. Case hardened frame. The frame used in the World's Challenge Ejector is the very latest style, extra heavy and strong, beautifully mottled, case hardened finish effect, accurately milled and nicely fitted.
- No. 3. Full pistol grip. The World's Challenge Ejector has a good straight grained walnut stock and a full pistol grip. The stock is nicely shaped, close and firmly fitted, with the result that the gun hangs beautifully.
- No. 4. Checkered grip. The full pistol grip on the World's Challenge Ejector is nicely checkered by hand. Note the fancy checking as shown in the illustration, and bear in mind that none of the cheaper single barrel guns are finished in this way.
- No. 5. Taper Choke Bored. The World's Challenge Ejector is choke bored by the celebrated taper system. The barrel is so taper choke bored as to confine all the gas behind the charge, insuring the greatest possible penetration, and the barrels being twist or laminated steel, are of the very greatest strength, hence are perfectly safe for the use of either smokeless or black powder.

DON'T COMPARE THIS GENUINE

checkered grip, automatic shell ejecting, breech loading shotgun with any of the many cheaper grades of single barrel shotguns of which there are many on the market. This single barrel gun is made in our own factory at Meriden, Conn., and the barrels, frame, action, stock, in fact all the parts, all the material and workmanship are calculated to give our customers a higher grade single barrel breech loading shotgun than they could get from any other factory. If you want a cheaper single barrel breech loader, and yet a thoroughly reliable gun, select our Long Range Winner Automatic Shell Ejector at \$2.96, shown on another page; but if you want one of the highest grade single barrel guns made, a genuine twist or laminated steel barrel, a single barrel automatic shell ejector, combining the good points of all single barrel shotguns made with the defects of none, then pay a little more; add \$1.34 more to the price of our \$2.96 Long Range Winner and select this, the World's Challenge Ejector at..... **\$4.30**

Examine the Foster Rear Sight for single guns, on page 155. It is a wonderful adjunct to a single barrel gun.

THE WORLD'S CHALLENGE AUTOMATIC EJECTOR...

which we offer at \$4.30, is made in our own gun factory at Meriden, Conn., the most complete, up to date, thoroughly modern gun factory in America. We started this factory with a view of turning out a uniformly high grade of guns and revolvers, and by employing the most modern type of automatic gun making machinery, and buying our material in large quantities for cash, reduced the cost of manufacture, so that after adding our one small percentage of profit, we could furnish our customers direct from our own factory the

HIGHEST GRADE GUNS AND REVOLVERS

at but a fraction of the price charged by other makers. In our own factory at Meriden, using nothing but the most modern type of automatic gun making machinery, having no traveling salesmen, no high salaried officers, making no losses by bad debts, we can produce and sell direct to our customers the highest grade guns and revolvers at about one-half the price charged by others.

THE ILLUSTRATION

does not do the gun justice, since by picture we are unable to show the difference between a twist barrel and the plain steel barrel. We are unable to show satisfactorily the difference between this and a cheaper frame. The many points of excellence in this, OUR WORLD'S CHALLENGE EJECTOR, can only be appreciated when you have seen and examined the gun and compared it with other single guns, and particularly after you have put it through the test of long range shooting, and more particularly after it has stood the test of years of service.

WE FURNISH FREE

with every WORLD'S CHALLENGE EJECTOR at \$4.30 our own patent Globe Sight as illustrated.

THIS GLOBE SIGHT IS OWNED BY US

and can be had only from us, and is furnished free with every World's Challenge Ejector at \$4.30. You cannot afford to buy a single barrel shotgun from any other house when you can get our World's Challenge Ejector at \$4.30 and our patent Globe Sight attachment FREE. With this globe sight you can do wing shooting which it would be impossible to do without the sight. By the aid of this sight the most swift winged game can be

DETAILED DESCRIPTION.

THE BARREL. The barrel of the World's Challenge Ejector is twist, which is sometimes known as laminated steel, and is made by hand by skilled workmen, who have spent years of their lives learning this art, and no machine has ever been invented which could do this work. It is made by a hand welding process of iron and steel, which makes one of the strongest barrels conceivable, free from flaws and defects. All barrels in the World's Challenge Ejector are made with a view of using black or nitro smokeless powder.

STOCK. The stocks are made from carefully selected straight grain, well seasoned walnut, turned out and finished from the solid plank, and the full pistol grip is handsomely checkered.

FORE END. The fore end is made from the same grade of material as the stock.

PARTS. All the parts which go into this gun are made accurate and true to gauge and are interchangeable, so if you accidentally break a hammer top lever or similar part, it may be replaced without the assistance of a gunsmith.

CHOKE BORED. The World's Challenge Ejector Gun is choke bored on the latest scientific principles, choke bored by the taper system, which insures the best possible target at the longest possible range.

BUTT PLATE. Each gun is fitted with a handsome fancy butt plate of neat design.

EJECTING DEVICE. Our ejecting device is made with the fewest possible parts, which renders it less liable to get out of order than any other ejecting device made, and throws out the shell automatically when opening the gun.

HAMMER. The hammer is rebounding and comes back to half cock, so the gun may be opened without cocking the hammer.

GAUGE. The World's Challenge Ejector comes in 12-gauge only, and is bored for either black, nitro or smokeless powder.

LENGTH OF BARREL. These guns come in 30 or 32-inch barrel. When ordering, state which you prefer.

\$4.30



OUR PROFIT SHARING PLAN enables you to get back part of your money. Consider what you get FREE as shown on the first pages.

REMEMBER OUR LIBERAL TERMS

by which you can give this gun ten days' free trial, and if not found satisfactory you can return it to us at our expense and have your money returned to you. Remember, this is a genuine twist barrel gun, not a plain steel barrel gun. Note that

IT HAS A CHECKERED FULL PISTOL GRIP...

not a plain half pistol grip. REMEMBER, WE GUARANTEE it combines the good points of all high grade single barrel automatic ejectors, with the defects of none. It is, in short, the only single barrel shotgun to buy. There is no need of paying more money for any single barrel ejector made.

THE MAIN POINTS

to be considered when buying a single barrel breech loading shotgun are these: Are the barrels bored true to gauge, so they will shoot well? Are they so strong, they will withstand black, nitro or smokeless powder? Are the stocks well seasoned so they will not open in the grain after being fitted on the gun? Is the frame case hardened and strong? Is the hammer rebounding, and does it come back to half cock so you do not have to raise it every time you wish to open the gun? Is the automatic ejector simple, so that the gun can be taken apart to be cleaned?

ALL THESE POINTS

are covered in the World's Challenge Ejector, and we are satisfied that if you send us your order for one of these guns you will not part with it for three times the cost if you could not get another. Read our booklet of Useful Information to Shooters so you will become familiar with fire arms and the explosive nature of powder, as we wish our customers to have no accidents whether you buy guns of us or other houses.

Loaded Shells, \$1.32 per 100. See page 164.

Order our \$4.30 World's Challenge Ejector Gun and we will send it to you with the understanding and agreement that you can give it ten days' free trial, during which time you can put it to every test; you can compare it with other guns for long range shooting, for target and for penetration, for quality of barrels, for workmanship and finish, for strength and durability, and if you do not find our World's Challenge Ejector better than any single gun you can buy elsewhere at anything like the price, you can at any time within ten days return the gun to us at our expense and we will immediately return your money, together with any express charges you may have paid; further, we guarantee every piece and part of the material that goes into the construction of the gun. Any part proving defective by reason of defective material or workmanship within one year will be replaced or repaired free of charge.

WEIGHT, PACKED FOR SHIPMENT, ABOUT 10 POUNDS.
No. 6F422

No. 6F422 Our World's Challenge Ejector, 12-gauge, 30 or 32-inch barrel, as desired; state length wanted; every barrel guaranteed genuine twist. Weight, about 6½ pounds. Price, including our Globe Sight... **\$4.30**

Weight, packed for shipment, about 10 pounds.

THE BEST GUN MADE ONLY \$9.95

OUR CHALLENGE COMPARISON TEST OFFER.

DETAILED DESCRIPTION

A Few of the Many Special Features of the A. J. Aubrey Hammerless Single Barrel Breech Loading Shotguns.

FRAME. The frame is made of steel, with water table, the lugs of the barrel fitting strongly into the same, so that it will stand the maximum amount of shooting, no possibility of shooting loose. So far as we know, it is the only single barrel construction of the kind on the market, and such as you will find on \$100.00 double barrel ejector guns.

BARREL. The barrel is made from the best quality armory steel, Taper choke bored by the celebrated Taper system, fitted with automatic shell ejector, which throws the shell automatically with the opening of the gun, and it is the strongest, most positive, perfect acting, most effective and best made automatic shell ejector ever used in a single gun, equaled only by the most expensive shell ejector systems found in \$100.00 double barrel guns.

TOP LEVER. The top lever is of the new design, invented by Mr. Aubrey, and constructed with a cam motion, that by opening the gun, it simultaneously cocks the hammer, working very smoothly and easily, a feature not to be found in any other gun made.

THE LOCK. The lock is fitted on the trigger plate, which may be removed with the aid of a screwdriver in a few seconds, for oiling or repairing, by removing the two screws in the trigger plate and the two screws in the tang under and back of the top lever. This alone more than doubles the value of this gun over any other single gun made.

BARREL LUG. The barrel lug is made of the best steel, which will wear longer than any ordinary iron lug, such as is used on other single guns.

FORE END. The fore end may be taken off or put on the same as any double barrel shotgun, and is held fast to the fore end lug by two side springs; a feature of fore end fastening not to be found on any other single gun made. The fore end design is a novel feature, the shape of which is pleasing to the eye and more easily removed than any other fore end made, the wood part of which is made from well seasoned, straight grained walnut in a handsome diamond design checkering.

STOCK. The stock is made from well seasoned walnut lumber, with a handsome checkered pistol grip, with ornamented cap, shaped and aligned on the order of regular \$100.00 double barrel guns, and, in fact, in appearance, general outline, hang, construction and all is on the lines of the \$100.00 double hammerless gun.

LUG AND OILING DEVICE. All the lock parts are made of the very best tool steel, and with ordinary care should last the owner a lifetime. The main spring is a "V" shaped spring, which acts in combination as a hammer spring as well as a seat spring.

WATER TABLE. The water table construction is a feature that is distinctive in the Aubrey single barrel gun only, a feature of construction that you will find only on the most expensive double guns that sell at \$100.00 each and upwards.

SHOOTING QUALITIES. This gun is built with a view to giving you in a single gun, in shooting quality, in penetration, in pattern, in long range shooting, in fact, in every particular all the results that can possibly be attained in the highest priced double barrel hammerless ejector shotgun made, a gun that you would pay \$100.00 or more for, and we guarantee this gun to shoot as far, to give pattern and penetration equal to any gun made, single or double, regardless of name, make or price, and if you order this gun and do not find it all this, you can return it to us at our expense, and we will immediately return your money.

FROM THIS ILLUSTRATION of the working parts of the Aubrey single gun you can get just a little idea of how far we have gone beyond anything yet produced in single guns, and how closely we approach the highest priced double guns ever made.

The pushing to the right of the top lever "A" causes the cocking lever "B" to have a swinging motion, which gives to the locking bolt "C" a sliding motion, which causes the hammer "D" to be thrown into a cocked position and held there by "D" by the trigger "M." The letter "J" represents the safety lever "H" to be swung backwards in such a manner as to draw the safety rod "I" from its locked position on the trigger. The automatic safety rod "G" raising rearward, with the sliding motion of the locking bolt "C" when the gun is being cocked. The letter "K" represents the automatic ejector, which has a notch at its forward end which engages with a pin driven through the lug, which holds it in position until the gun is opened far enough for the shell to pass over the top of the frame, when it is released by being pushed from the pin in the lug by the end of frame when opening the gun.

FIGURE 3 shows the manner in which the lock, cocking and safety mechanism is fastened to the trigger plate.

THE ABOVE ILLUSTRATION AND DESCRIPTION of the working parts of the \$5.95 Aubrey Single Gun will give you just a little idea of the wonderful mechanism worked out in this most wonderful gun.



Be sure to state length of barrel wanted.

Catalogue No.	Grade	Style of Barrels	Gauge	Length of Barrels, Inches	Weight, Pounds	PRICE
6F424	A. S.	Genuine Armory Steel	12	30 or 32	6½	\$5.95
6F425	L. S.	Genuine Laminated Steel	12	30 or 32	6½	6.75

Weight, packed for shipment, about 10 pounds.

NOTICE the L. H. Foster rear sight for single barrel shotguns on another page. It's a wonderful help in "lining up" a single gun for good shooting.

SEND US \$5.95, give length of barrel which you prefer and we will send you this, our new improved 1906 Model, Genuine A. J. Aubrey Hammerless Single Barrel Automatic Ejector Shotgun, with the understanding and agreement that if you do not and it in every way the highest grade single barrel shotgun you ever saw, if you do not say it is worth a dozen of any other single barrel guns on the market, regardless of name, make or price, if you do not say it is far cheaper at \$5.95 than any other single gun would be for just one dollar, if you do not find it smoother, handsomer, better shooting, stronger, higher grade in every way, if you do not say that it carries an individuality, a finish, a workmanship, a style, a high grade effect not found in any other single gun made, if you do not find in this single gun every up to date feature that you will find in the highest grade double barrel hammerless ejectors that sell at \$50.00 to \$100.00 each, if it has not every earmark of every \$100.00 double barrel, automatic ejector hammerless gun, if it does not outclass, in every particular, any single gun yet produced, return it to us at our expense, and we will immediately return your money. Do not buy any kind of a single barrel gun until you see this. If all other makes of single barrel guns were sold at \$1.00 each, you could not afford to buy one even at \$1.00 until you had seen this new A. J. Aubrey hammerless single gun. Nothing like it was ever produced before, nothing on the market that resembles it, nothing that begins to approach it; it stands in a class by itself, higher grade in every detail, better in every piece and part than anything yet produced in a single barrel shotgun.

GENUINE ARMORY STEEL

WE SELL SINGLE BARREL BREECH LOADING SHOTGUNS as low as \$2.65; we sell hammerless ejector single barrel guns as low as \$3.92, and they are standard guns of good quality, they are the equal of shotguns sold by others at one to three dollars more money.

You will find them illustrated and described in this catalogue, but we sell no single gun in which we give so much value for the money, we or no other house sell any single gun that will in any way compare with this, the new improved A. J. Aubrey Single Barrel Ejector Hammerless Shotgun which we offer at \$5.95.

IT IS DIFFERENT FROM ANY SINGLE BARREL HAMMERLESS AUTOMATIC SHELL EJECTING BREECH LOADING SHOTGUN YOU EVER SAW.

YOU CANNOT COMPARE it in any particular with any other single gun on the market.

You really can compare it in quality only with the highest priced double barrel ejector guns, guns that retail at \$100.00 or more. In short, it has every feature found in the highest grade \$100.00 double hammerless guns, the same safety device, same style of frame, bolt action, lock work, finish and general mechanism, the same water table construction; it is a gun in a class by itself.

This A. J. Aubrey Hammerless Automatic Shell Ejecting Shotgun is made in our own factory, a factory we own, control and operate, the Meriden

Fire Arms Company, of Meriden, Conn. The gun is designed, modeled and made by that celebrated gunmaker, Mr. A. J. Aubrey, vice-president and general manager of the Meriden Fire Arms Company, the designer of a number of the highest grade guns on the market, a recognized authority as a maker of the highest grade fire arms produced.

DON'T BUY A CHEAP SINGLE BARREL GUN. By all means select this A. J. Aubrey gun. While we sell cheaper single barrel guns at lower prices, as good guns as others sell at prices much higher than ours, for the slight difference in cost you will get ten times the difference in value if you order this A. J. Aubrey at \$5.95. If you could see and compare this with any other single gun made before buying, you would have no other. It contains every high grade feature of every high grade double barrel ejector hammerless breech loading shotgun, with the defects of none, and is entirely free from any of the earmarks of cheapness, common to all other single barrel shotguns and common with the cheaper grades of double guns.

WANT OF SPACE prevents our going into detail as to the mechanical construction, the workmanship, the finish and more than a hundred little points of superiority in this gun over any other single gun made. We tell you what we can in the limited space, and urge that you let us send you this gun to see, examine and test in every way, of course, with the understanding that if it is not perfectly satisfactory, you can return it to us at our expense, and we will immediately return your money, together with any express charges paid by you.



PAT. APPLIED FOR

THESE ILLUSTRATIONS show the water table construction on the barrel, a construction found on no other single gun made, the same construction as is used on the highest priced ejector double hammerless guns, guns that sell generally at \$100.00 and upwards. **NO ILLUSTRATIONS, NO DESCRIPTIONS.** No explanation will give you any idea of the difference in the real value between this wonderful A. J. Aubrey hammerless ejector single gun and any of the many other grades of single guns on the market. There is no comparison; the difference in quality is many times the difference in price, therefore, if you want a single gun that outclasses anything heretofore produced, by all means send for this our A. J. Aubrey single ejector. Let us send it to you with the understanding and agreement that it must prove perfectly satisfactory to you, you must feel that this gun is cheaper at our special price of \$5.95 than any other single gun made would be at one-fourth the price, and remember, our \$5.95 price barely covers the cost of material and labor in our own factory, with but our one small percentage of profit added.

OUR PATENT GLOBE SIGHT FREE WITH THIS GUN.

No. 6F424



WE FURNISH
FREE WITH THIS
GUN OUR PATENT
GLOBE SIGHT.

\$1.32 PER 100 FOR BLACK POWDER, \$1.49 FOR SMOKELESS, BUYS BEST GRADE 12-GAUGE LOADED SHELLS. SEE PAGE 1.64.

Our 36 and 40-inch SINGLE BARREL SHOTGUNS

BORED FOR NITRO POWDER

36 AND 40 INCH GENUINE ARMORY STEEL BARRELS

No. 6F510A

These Special 36 and 40-inch Barrel Guns are made of the best material throughout, with automatic shell ejectors, made on the latest improved

principle, choke bored by the latest taper system, fine quality of walnut stock, nicely checkered, and fore end nicely shaped and finished, as shown in the illustration; and bored for nitro or black powder. The automatic ejector device is very strong and simple and less liable to get out of order than any other device known. The frame is made from the best material that money can buy; the barrel from Wilson's best quality of Armory steel, and we consider it one of the best guns that was ever put upon the market. The frame and trigger guard are case hardened and beautifully finished; all are made with pistol grip walnut stocks, hand checkered. The hammer is hung in the center of the frame so as to strike the primer squarely, the butt plate is of ornamental design and the gun can be taken down by removing the patent fore end.

ORDER BY
CATALOGUE
NUMBER.

\$4.85
AND
\$5.35

Catalogue No.	Grade	Style of Barrel	Gauge	Length of Barrel, inches	Weight of Gun, pounds	Price
6F510A	Ejector	Genuine	12	36	7 to 7½	\$4.85
6F510B	Ejector	Armory	16	36	6½ to 7	
6F511A	Ejector	Steel,	12	40	7½ to 7¾	5.35
6F511B	Ejector	choke bored	16	40	7 to 7½	

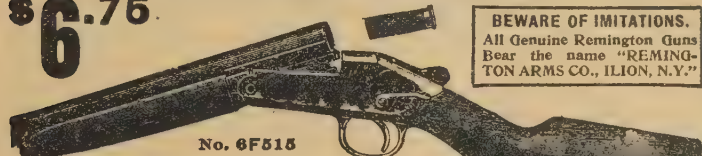
WEIGHT, PACKED FOR
SHIPMENT,
ABOUT 12 POUNDS.

THINK of the wonderful,
Liberal Profit Sharing
Plan we offer you.

THE GENUINE REMINGTON SEMI-HAMMERLESS, AUTOMATIC EJECTING, SINGLE BARREL BREECH LOADING SHOTGUN.

ALL HAVE AUTOMATIC EJECTORS.

\$6.75



No. 6F515

This gun has been on the market for many years, is very popular HANDSOME AND WELL MADE. CAN YOU MATCH IT? REMINGTON GUNS ARE UNSURPASSED FOR STYLE, FINISH, MATERIAL AND WORKMANSHIP.

The Remington Semi-Hammerless Single Barrel Breech Loading Shotgun, top lever break, the best break made, blued armory steel barrel, choke bored, side choking lever, case hardened frame and butt plate, pistol grip stock, rebounding lock. The material, finish and shooting qualities are the same high standard as the Remington double barrel gun. Every gun is warranted perfect and a strong shooter. They are all put to a test before leaving the factory and none are allowed to go out until a perfect pattern has been shown. You take no risk in buying the old and reliable Remington.

Catalogue No.	Grade	Style of Barrel	Gauge	Length Barrel, inches	Weight, about	Price
6F515	No. 9	Armory Steel	12	30	6½ lbs.	\$6.75

Weight, packed in box, about 10 pounds.

BEWARE OF IMITATIONS. Many houses are selling guns that are similar, but not genuine. We guarantee our guns to be as represented or money refunded.

Examine the Foster Rear Sight for single guns on page 155. It is a wonderful adjunct to a single barrel gun.

TESTING SHOTGUNS. When testing a shotgun do not attempt to test it on a target 12 inches square, but take three or four sheets of newspaper, rest the muzzle on some solid object, and shoot at 40 yards. This will give you a chance to see how the shot groups and will not deceive you in case you shoot to one side of the target, which often happens, and shows only about half the pellets. After you get the target, draw a 30-inch circle around the shot, and you will find, as a rule, that any gun you get from us will make a satisfactory target. Always remember that the shot begins to fall at 40 yards. It cannot remain in the air. When a gun puts 60 per cent of the entire charge in a 30-inch circle it is considered a good shooting gun. If you live in Canada, the duty on guns is 30 per cent when shipped from the United States.

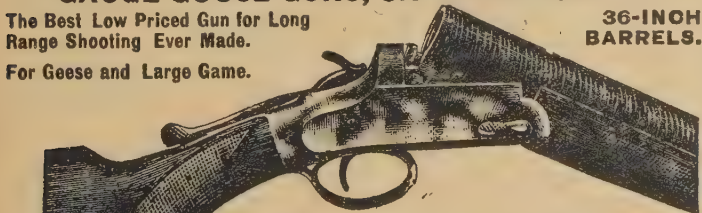
\$1.32 per 100 for black powder, \$1.49 for smokeless, buys the best grade 12-gauge loaded shells. See page 164.

OUR LONG RANGE SINGLE BARREL 8 AND 10-GAUGE GOOSE GUNS, \$15.50 AND \$12.50.

The Best Low Priced Gun for Long Range Shooting Ever Made.

For Geese and Large Game.

36-INCH BARRELS.



8-GAUGE
\$15.50

10-GAUGE
\$12.50

AT \$15.50 FOR 8-GAUGE AND \$12.50 FOR 10-GAUGE we will furnish you our celebrated Long Range Goose Guns. These guns are made especially for us and all guns are TESTED BEFORE THEY LEAVE OUR STORE.

COMPARE OUR GOOSE GUNS WITH ANY OTHER, and you will find them better made and better finished than any goose guns on the market. All have top snap break, checkered pistol grip stock and rebounding hammer.

No. 6F518 8-Gauge Heavy, Long Range, Single Barrel Goose Gun, adapted to heavy shooting. A very popular goose gun for long range, hard shooting. All parts made with a view to securing a strong, lasting gun. Choke bored, fine laminated steel barrel, 36 inches long; weight, 10 pounds. Our patent Globe Sight is not made in 8-gauge. Price. \$15.50

No. 6F520 Our Heavy Long Range, 10-Gauge, Single Barrel Gun, adapted to heavy shooting. A very popular goose gun for long range, hard shooting. All parts made with a view to securing a strong, lasting gun. Choke bored, fine laminated steel barrel, 36 inches long; weight, 9 pounds. Price. \$12.50

Weight, packed for shipment, 14 pounds.

Our New 36 and 40-Inch Barrel, Automatic Ejector, Single Barrel Breech Loaders, for Long Range Shooting, \$4.85 and \$5.35.

SINGLE BARREL BREECH LOADER

OTHERS ASK

\$3.00 TO \$5.00



FOR \$2.28 WE OFFER YOU THIS NEW 1906 MODEL 12-gauge, hammer single barrel breech loading shotgun under our guarantee that it is in every way equal to single barrel breech loading shotguns that are being widely advertised and sold by other houses at \$3.00 to \$5.00.

If you want to buy a thoroughly reliable single barrel breech loading shotgun, a gun that is bored for smokeless or black powder, one that will kill at long range, a gun that is choke bored by the celebrated Taper system, then we especially urge that you select one of our higher grade guns, either our \$2.96 Long Range Winner, as shown on page 147, our White Powder Wonder, as shown on page 148, or, better still, our celebrated World's Challenge Ejector, as shown on page 149, which we furnish for only \$4.30, complete with genuine twist barrels, checkered grip, automatic shell ejector, all the very latest improvements, a better gun than you could buy elsewhere at less than double our price. However, if you want a single barrel breech loading shotgun at a low price, rather than buy any gun now being advertised by other houses at \$3.00 or less, or sold by retail dealers generally at \$3.00 to \$5.00, then send us an order for this single barrel gun, enclose our special price, \$2.28, and we will send the gun to you with the understanding and agreement that if you do not find it satisfactory, and in every way equal to any single barrel breech loading shotgun you can buy from any other catalogue house at \$3.00 or less, the equal of single barrel guns that retail dealers sell at \$3.00 to \$5.00, you can return it to us at our expense and we will immediately return your money.

In your own interest, to give you the strongest, best shooting and best wearing gun, the greatest value possible for your money, we especially urge that you select our celebrated World's Challenge Automatic Ejector, as shown on page 149, and as offered by us at \$4.30.

This, our \$2.28 gun, has blued steel barrel, strong frame and breech, top snap break, straight grained black walnut stock, pistol grip, black walnut fore end, ornamental butt plate, case hardened frame, rebounding hammer, comes in either 12 or 16-gauge, as desired, offered in 12-gauge at \$2.28, in 16-gauge at \$2.48, under our guarantee that it is equal to any single barrel gun advertised by any other house at \$3.00 or less, equal to guns sold by retail dealers at \$3.00 to \$5.00.

Catalogue No.	Grade	Style of Barrel	Gauge	Length of Barrel	Weight of Gun	Price
6F530A	N. V.	Blued	12	30 inch	6½ to 6¾ lbs.	\$2.28
6F530B	N. V.	Steel	16	30 inch	6¼ to 6½ lbs.	2.48

Weight when packed for shipment about 10 pounds. Understand, we furnish this gun at \$2.28, guaranteeing it equal to guns that others advertise at \$3.00 and dealers sell at \$3.00 to \$5.00; but to get the most possible for your money, we urge you to select our World's Challenge Automatic Ejector, shown on page 149, which we sell at \$4.30 under our guarantee that it is the equal of guns others sell at double the price or more.

OUR 1906 CRESCENT GENUINE TWIST BARREL TAKE DOWN GUN, WITH ALL MODERN IMPROVEMENTS.

Our Patent Globe Sight is Furnished FREE with this Gun. 16-GAUGE ONLY. READ THE DESCRIPTION. Choke Bored.....\$4.08. Examine the Foster Rear Sight for single guns on page 155. It is a wonderful adjunct to a single barrel gun.



BORED FOR NITRO POWDER.

No. 6F533

Order by Number

OUR NEW CRESCENT TWIST SINGLE BARREL GUN

Is one of the best single guns made. This gun is made on modern lines and in the most approved manner to shoot any proper load of black or smokeless powder. It has fine laminated steel or twist barrel, center hammer, patent top lever break, pistol grip stock, rebounding hammer, fancy butt plate, and is choke bored. These new guns, as now made for us, leave absolutely nothing that is to be desired in a first class single gun, as they are a combination of every real improvement of merit. The barrels used are genuine laminated steel or twist of the best quality, imported especially for them. These guns make an average target of 560 pellets in a 30-inch circle at 40 yards. Load used, ¾ drams black powder, 1 ounce of No. 8 shot. Weight, packed in box, about 10 pounds.

No. 6F533 16-gauge, 30-inch barrel; weight, 6½ pounds. Price.....\$4.08
12-GAUGE LOADED SHELLS, \$1.32 PER 100. SEE PAGE 164.

OUR 16-GAUGE ARMORY STEEL AND TWIST BARREL AUTOMATIC EJECTOR SINGLE GUNS. 12-GAUGE LOADED SHELLS, \$1.32 PER 100.

See page 164. Our Patent Globe Sight is furnished FREE with these Guns.



\$3.78 and \$4.55

BORED FOR NITRO POWDER.

Our \$3.78 Gun is fitted with genuine armory steel barrel and our \$4.55 16-gauge Ejector Single Gun is fitted with a genuine twist barrel; all have walnut pistol grip stock, walnut fore end, bored smooth and true to gauge, choke bored for field shooting and has fancy butt plate. The hammer is hung in the center so as to strike the cartridge squarely. The automatic ejector device is very strong and simple and cannot get out of order. The barrel is detachable, making it convenient to carry the gun apart in a Victoria style gun case. It has rebounding hammer, top snap break, and the frame and trigger guard are case hardened and beautifully finished. The shell is thrown out automatically when you open the gun. State length of barrel.

Catalogue Number	Grade	Style of Barrel	Gauge	Length of Barrel	Weight, about	Price
6F534	No. 1	Armory Steel	16	30 or 32 inches	6 1/2 pounds	\$3.78
6F535	No. 2	Genuine Twist	16	30 or 32 inches	6 1/2 pounds	\$4.55

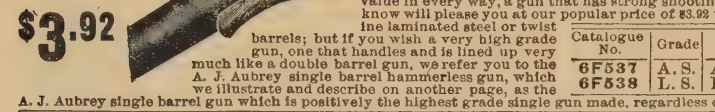
Weight, packed for shipment, about 10 pounds.

OUR BOX FRAME SINGLE BARREL HAMMERLESS AUTOMATIC EJECTOR, REALIZING THAT THERE IS A MARKET

for a single barrel hammerless shotgun at a popular price, we have closed a contract with an eastern manufacturer for a large quantity of Box Frame Single Barrel Hammerless Shotguns with automatic ejector, and we are giving our customers the benefit of our large contract by furnishing this gun at the manufacturing cost, adding our one small percentage of profit. **IN ORDER TO GIVE OUR CUSTOMERS** a better value and a better gun than can be had from any other house at \$3.92, we have stipulated these must be manufactured from the best material that money can buy, the barrels must be made from the very best armory barrel steel and all other parts of the gun must be proportionately good in quality. **THE BARREL** is made from the best quality of armory barrel steel, taper choke bored for black or smokeless powder at \$3.92, and for 75 cents more we furnish the same gun with genuine laminated steel or twist barrel.

THE STOCK is made from well seasoned walnut, the pistol grip is fitted with an ornamental cap on the pistol grip, nicely checkered, and the butt is fitted with an ornamental butt plate. The fore end is also fitted with well seasoned straight grained walnut, nicely finished and nicely shaped, as shown in the illustration.

\$3.92

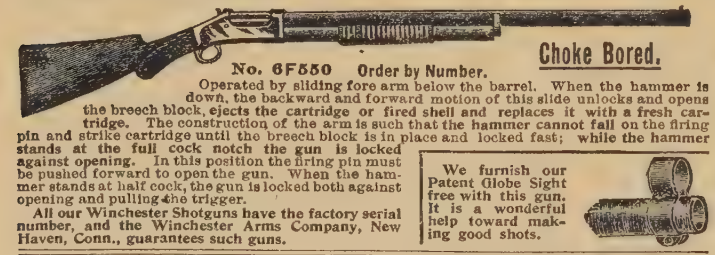


No. 6F537 THE FRAME is made of steel and the lock works are easy of access. The top lever is so constructed that it is next to impossible for it to get out of order. **WHILE WE HIGHLY RECOMMEND** this gun as being positively the best hammerless single gun upon the market at \$3.92, a gun that will give you good satisfaction, a gun that is good in every way, a gun that has strong shooting qualities and good penetration, a gun which we know will please you at our popular price of \$3.92 with armory steel barrels, or 75 cents extra for genuine laminated steel or twist barrels; but if you wish a very high grade gun, one that handles and is lined up very much like a double barrel gun, we refer you to the A. J. Aubrey single barrel hammerless gun, which we illustrate and describe on another page, as the value in every way, a gun that has strong shooting qualities and good penetration, a gun which we know will please you at our popular price of \$3.92 with armory steel barrels, or 75 cents extra for genuine laminated steel or twist barrels.

A. J. Aubrey single barrel gun which is positively the highest grade single gun made, regardless of name, make or price. It is impossible to make a higher grade gun at any price.

WINCHESTER MODEL 1897. REPEATING SHOTGUN, PRICED AT \$16.10

THIS GUN IS KNOWN AS THE WINCHESTER PUMP GUN. MODEL 1897. For an extra inducement on this gun, equal to a BIG DISCOUNT, see Profit Sharing Dept. on first pages. While we will gladly furnish this Winchester Repeater for only \$16.10, we can furnish you the celebrated Take Down Model Marlin Repeating Shotgun, a gun we consider worth \$10.00, more for only 40 cents additional for a take down gun, only \$16.50, as shown at bottom of page, No. 6F580. If you want a repeating shotgun we would advise by all means that you order the Marlin Take Down Repeater, No. 6F580, at \$16.50.



No. 6F550 Order by Number. Operated by sliding fore arm below the barrel. When the hammer is down, the back ward and forward motion of the slide unlocks and opens the breech block, ejects the cartridge or fired shell and replaces it with a fresh cartridge. The construction of the arm is such that the hammer cannot fall on the firing pin and strike cartridge until the breech block is in place and locked fast; while the hammer stands at the full cock notch the gun is locked against opening. In this position the firing pin must be pushed forward to open the gun. When the hammer stands at half cock, the gun is locked both against opening and pulling the trigger.

All our Winchester Shotguns have the factory serial number, and the Winchester Arms Company, New Haven, Conn., guarantees such guns.

Catalogue No.	Grade	Style of Barrel	Gauge	Length of Barrel	Number of Shots	Weight	Price
6F550	Model 1897 Solid frame	Roller Steel Choke Bored	12	30 inches	6	7 1/4 lbs.	\$16.10
6F560	Model 1897 take down	Roller Steel Choke Bored	12	30 inches	6	7 1/4 lbs.	17.50
6F565	Brush Gun take down	Roller Steel Cylinder Bared	12	28 inches	5	7 1/4 lbs.	19.00

Weight, packed for shipment, about 14 pounds.



MARLIN 6-SHOT REPEATING TAKE DOWN SHOTGUNS, \$16.50. The Marlin Take Down Repeating Shotgun, model 1898, can be taken apart and put together very quickly and easily. Made in 12-gauge, 30-inch barrel only. Weight, about 7 pounds. Barrel made of blued smokeless steel, choke bored, guaranteed for nitro powder. Magazine grip stock. This gun has been tried and thoroughly tested by the best shooters in the country and found to be perfect in every detail. Magazine holds five shells, and one in the chamber, making six shots.

A FEW WORDS ABOUT MARLIN SHOT-GUNS AND RIFLES. Mr. Marlin was the original maker of the Ballard Rifle, which was so absolutely perfect in every detail, and this policy has been pursued by the Marlin Company ever since. Later on the company made repeating rifles which immediately became popular with hunters, and in 1893 they put this present shotgun on the market, which has been growing more and more popular ever since. We cannot recommend Marlin goods too highly. Not only the best material enters into the construction and only the best skilled workmen are employed in the factory. If you wish a repeating take down shotgun, by all means order this gun.

Catalogue Number	Grade	Style of Barrel	Gauge	Length of Barrel	Weight	Price
6F580	A	Smokeless Steel	12	30 inches	7 pounds	\$16.50

Weight, packed for shipment, 14 pounds.

HOW GUN BARRELS BURST AND CAUTION TO SHOOTERS. FOLLOW THESE INSTRUCTIONS and you will never have a burst gun or rifle barrel. Do not accidentally put two charges of smokeless powder in the shell, always look through the barrels before loading and see that there is nothing in them. Don't ram the wad edgewise into the powder, nor crimp the shell more than 1/4 of an inch.

DON'T USE A Mallet for ramming the powder, use hand pressure. Don't rest the muzzle on the ground, nor leave the gun in the bottom of a boat or buggy, for something is liable to get into the barrel in this way. When using 12-gauge brass shells use 10-gauge wads so they will not get loose in the shell and bulge the barrel. If you get a bullet stuck in the barrel don't try to shoot it out or you may bulge the barrel. No manufacturer is held responsible for a burst gun or rifle barrel, because barrels are made to withstand a greater bursting strain than you can possibly get from any factory loaded ammunition. When a gun barrel bursts at the breech or chamber it is caused by some obstruction, such as a dent, snow, water, moss, mud, etc., and will generally show a distinct ring inside the barrel. Nitro powder should only be used by people familiar with it; and dense nitro powder should be weighed by an apothecary's scale and not measured. Chlorate of potash powder should never be used. We will not guarantee any gun with chlorate powders.

GUN AND RIFLE BARRELS can only burst by having some obstruction in the barrel or by overloading with nitro powder. We would like our customers to read this, for it will prevent accidents.

PLEASE OBSERVE THE FOLLOWING CAUSES for we are extremely anxious that our customers have no accidents with firearms, whether they buy them from us or some other house. Every gun or rifle which we offer for sale is bought from reliable manufacturers, made from the very best materials that money can buy, and is made to stand any proper load of nitro or black powder, but no matter how good or how strong the material is, you can burst the very strongest barrels by misuse or improper loading. Even an army cannon may be burst in this way. A strong rifle barrel, such as made by the Winchester Arms Co., which has a bursting strain limit of 40,000 to 80,000 pounds to the square inch, can be burst by misuse or carelessly loading smokeless powder, but no barrel will ever burst by using factory loaded ammunition, providing there is no obstruction or foreign substance inside the barrel.

FREE FURNITURE! READ OUR PROFIT SHARING PLAN. See how easily you can share in our profits. Buy everything you need from us, save money on everything you buy, get it from us at a lower price than anyone else offers, and in addition get your PROFIT SHARING CERTIFICATES. Save your CERTIFICATES and get the FREE FURNITURE and other valuable articles shown in our PROFIT SHARING DEPARTMENT ON FIRST PAGES.

\$3.92

Our Patent Globe Sight is furnished free with this gun. It is a remarkable assistance in shooting game on the wing.

THIS WELL MADE AND WELL FINISHED hammerless single barrel automatic ejecting shotgun is made on the box frame type, as shown in the illustration. The automatic ejecting device is a recent improvement on automatic ejectors and is very positive in its action. The cocking device is operated from the fore end, so that every time you open the gun to insert a shell the hammer cocks itself automatically and the gun is ready to shoot by pushing forward the safety slide just back of the top lever. The fore end is made on the spring locking principle, which may be removed in order to take down the gun and is fitted with a metal joint where it connects with the frame.



No. 6F537 THE FRAME is made of steel and the lock works are easy of access. The top lever is so constructed that it is next to impossible for it to get out of order. **WHILE WE HIGHLY RECOMMEND** this gun as being positively the best hammerless single gun upon the market at \$3.92, a gun that will give you good satisfaction, a gun that is good in every way, a gun that has strong shooting qualities and good penetration, a gun which we know will please you at our popular price of \$3.92 with armory steel barrels, or 75 cents extra for genuine laminated steel or twist barrels; but if you wish a very high grade gun, one that handles and is lined up very much like a double barrel gun, we refer you to the A. J. Aubrey single barrel hammerless gun, which we illustrate and describe on another page, as the value in every way, a gun that has strong shooting qualities and good penetration, a gun which we know will please you at our popular price of \$3.92 with armory steel barrels, or 75 cents extra for genuine laminated steel or twist barrels.

Catalogue	Grade	Style of Barrel	Gauge	L'gh Barrel, inches	Weight, about	Price
6F537	A.S.	Armory Steel	12	30 or 32	7 lbs.	\$3.92
6F538	L.S.	Laminated Steel	12	30 or 32	7 lbs.	4.67

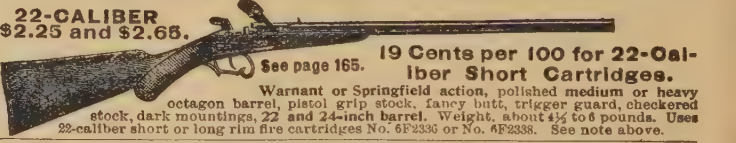
Weight, packed for shipment, about 14 pounds.

FLOBERT RIFLES.

NOTE. We do not recommend or guarantee Flobert Rifles. Buy a good rifle. It will pay in the end. We recommend Nos. 6F695, 6F697 and 6F698. We do not guarantee Flobert Rifles, but handle them because many of our customers insist on having them.

WARNANT SYSTEM FLOBERT RIFLE.

22-CALIBER \$2.25 and \$2.65.



See page 165. 19 Cents per 100 for 22-Caliber Short Cartridges. Warrant or Springfield action, polished medium or heavy octagon barrel, pistol grip stock, fancy butt, trigger guard, checkered stock, dark mountings, 22 and 24-inch barrel. Weight, about 4 1/2 to 6 pounds. Uses 22-caliber short or long rim fire cartridges No. 6F2330 or No. 6F2338. See note above.

No.	Caliber	Barrel	Shots Cartridge	Weight	Price
6F658	22 Short or Long Rim Fire	22 inches	No. 6F2330	4 1/2 pounds	\$2.25
6F659	22 Short or Long Rim Fire	24 inches	No. 6F2338	6 pounds	2.65

Weight, packed for shipment, about 8 pounds.

NEW MODEL WARNANT ACTION FLOBERT RIFLE.

Our New Model Warrant Action. Oiled walnut stock, checkered pistol grip, 24-inch octagon barrel, 22-caliber short, rim fire, shell extractor; barrel very finely finished. Weight, 6 1/2 pounds. Shots cartridges No. 6F2332. See note above.

No. 6F663 Our cash with order price, \$2.75

Weight, packed or shipment, about 10 pounds.

NOTICE. 22 caliber short cartridges are good for 35 yards. 22-caliber long cartridges are good for 50 yards, and 22-caliber long rifle cartridges are good for 100 yards.

Catalogue Number	Grade	Style of Barrel	Gauge	Length of Barrel	Weight	Price
6F680	A	Smokeless Steel	12	30 inches	7 pounds	\$16.50

Weight, packed for shipment, 14 pounds.

MARLIN 6-SHOT REPEATING TAKE DOWN SHOTGUNS, \$16.50. The Marlin Take Down Repeating Shotgun, model 1898, can be taken apart and put together very quickly and easily. Made in 12-gauge, 30-inch barrel only. Weight, about 7 pounds. Barrel made of blued smokeless steel, choke bored, guaranteed for nitro powder. Magazine grip stock. This gun has been tried and thoroughly tested by the best shooters in the country and found to be perfect in every detail. Magazine holds five shells, and one in the chamber, making six shots.

NEW ATLAS TAKE DOWN RIFLE ONLY

THE GREAT 1906 BREECH LOADING RIFLE. 22-INCH BARREL. LATEST 1906 MODEL. EVERY NEW UP TO DATE IMPROVEMENT. RETAILED GENERALLY FOR \$5.00, FIRST SOLD BY US AT \$2.75, THEN REDUCED TO \$2.25, LATER REDUCED TO \$1.85. NOW WE OWN THE FACTORY AND ON BASIS OF COST TO MAKE WE OFFER IT FOR ONLY \$1.69.

\$1.69

IF YOU WANT A 22-CALIBER RIFLED BARREL, 22-inch barrel, take down model rifle to shoot 22-caliber short cartridges, 22-caliber long cartridges, 22-caliber long rifle or BB caps, and the most wonderful rifle value ever offered, then send us \$1.69 for this new 1906 model improved take down 22-inch barrel Atlas Rifle.

This illustration shows the rifling of our Atlas Rifles.

LIST OF PARTS FOR ATLAS RIFLES. 22-CALIBER.



- 1 Barrel.
- 2 Extractor.
- 3 Extractor. Screw
- 4 Hammer.
- 5 Main Spring
- 6 Trigger.
- 7 Stock.
- 8 Barrel Lug.
- 9 Barrel Lug Screw.
- 10 Trigger Guard.
- 11 Trigger Guard Screw.
- 12 Rear Sight.
- 13 Front Sight.
- 14 Trigger Spring.

especially an accuracy not found in any other rifle on the market at three times the price. For target shooting, target practice, for small game such as squirrels, rabbits, birds, etc., it is the equal of any rifle made. The barrels are blued steel finished, tapering gently from the breech to the muzzle, a finish not found on any rifle at within two or three times the price. BREECH LOADING DEVICE. The breech loading, or locking, extracting and loading mechanism, is as strong and as positive as any loading and extracting mechanism made on a breech loading gun. The lock parts being all made true to gauge, interchangeable and strong, having an exceptionally strong spring construction and a positive locking mechanism, a misfire is impossible, an explosion is impossible and the breech locking mechanism is so much firmer than on any other rifle on the market at within two to three times the price, that you get a greater penetration and a more accurate target. The extractor, a very ingenious device, is positive in its action and no cartridge can stick in the barrel that cannot be quickly extracted by this positive extractor device.

RAPID SHOOTING. The breech loading construction of the Atlas rifle is such that you can load or reload and shoot with great rapidity. As soon as you become accustomed to the handling of this wonderful little breech loader you will have no desire for a repeating rifle, since it is not only one of the strongest, safest and most accurate breech loading rifles made, but by its construction it is possible to load, fire and reload with wonderful rapidity.

SPECIAL FEATURES. This rifle is made with a front and rear sight, carefully gauged; has a strong trigger guard, nicely blued and finished, has the latest Atlas lock, half and full cock trigger and locking device.

STOCK. The stock is made of selected, full seasoned, straight grained black walnut, nicely finished.

TAKE DOWN SYSTEM. This is one of the best take down rifles made. One screw in the fore end of the stock immediately in front of the trigger guard removes and the barrel is then free from the stock. In this shape it can be carried in a small space, put in a very small gun or rifle cover, making it most convenient to carry. 19 cents per hundred buys 22-caliber cartridges.

OUR FREE TRIAL OFFER. As a guarantee that this, our new 1906 model, 22-inch barrel, breech loading Atlas rifle which we offer at \$1.69 is the equal of any 22-caliber, 22-inch barrel rifle you can buy elsewhere at two to four times the price, we make this free offer:

WE OWN THE FACTORY THAT MAKES THIS RIFLE.

By purchase we became owners of everything connected with the plant. We bought the tools, machinery, patents and all. We have greatly improved the rifle, increased the manufacturing capacity, thus greatly lowering the cost of production, and we give you all the benefit, all the saving in cost, all the betterments in quality, all the saving in expense, selling expense and losses of the old factory; all of this goes to you in our great offer of the new 1906 model 22-inch barrel take down Atlas rifle for only \$1.69. Our many improvements over the Atlas rifle, which heretofore retailed at \$4.00 to \$5.00 and which wholesaled at \$2.25 to \$2.75, and which we are now selling for only \$1.69, have been brought about by new and better machines and tools, general remodeling, better materials, more skilled mechanics, better inspection, more thorough and better tests.

DETAILED DESCRIPTION.

BARRELS. The barrels are 22 inches long. Note, you can get a 22-inch rifle barrel only in target rifles that others sell at two to four times the price. The barrels are made extra heavy from finest crystal carbon rifle drill steel, especially prepared, extra well finished, beautifully blued. The rifle is bored to shoot all three of the 22-caliber cartridges, either a short or long rifle or long cartridge or BB caps, and in the boring it is rifled by the same process, with the same care, the same accuracy and finish as the boring and rifling in the most expensive rifles made, and as a result you get a trajectory, a velocity and more

OUR 30 DAYS FREE OFFER.

Send us \$1.69, and we will send you this rifle with the understanding and agreement that you can give it thirty days' trial, during which time you can put it to every test, test it for target practice, for killing small game, compare it for accuracy with any single shot breech loading rifle made, and if at any time during the thirty days you become dissatisfied with your purchase, if you are not convinced that you have gotten such a rifle as you could not get elsewhere at less than two to three times our price, you can return it to us at our expense, and we will immediately return your money.

THE MOST ECONOMICAL RIFLE FOR TARGET PRACTICE.

At 19 cents per hundred we sell the highest grade 22-caliber cartridges made, more than five shots for one cent. These cartridges are good to shoot in this rifle for target practice or for small game, and there is no better ammunition and no other regular ammunition that can be used for target practice at so small a cost.

At \$1.25 per thousand, eight shots for one cent, we furnish high grade BB caps which shoot in this rifle. This is an ideal ammunition for indoor or out of door target practice. Use these BB caps in this rifle and you have an ideal outfit for target practice. It can be shot indoors, in the basement, in the attic, in the barn, and affords unusually interesting amusement in winter. In the summer the target can be placed out of doors.

Our \$1.69 price is the manufacturing cost to us in our own factory, with but one small percentage of profit added. It's the actual cost of material and labor, with but one small percentage of profit added. It's a great reduction from the price that the Atlas factory formerly sold this same rifle to dealers in large quantities, and yet the rifle has been wonderfully improved. The barrel has been lengthened to 22 inches, it is now made tapering shape, it is now rifled by the same process that the most representative rifles are rifled, it has been improved in every particular, and we offer it at the bare cost of material and labor, with but one small percentage of profit added, only \$1.69.

This wonderful new improved 1906 model, breech loading, 22-caliber, 22-inch model Atlas rifle, which we offer for only \$1.69, weighs about 2 1/2 pounds; is neat, showy, light, convenient and reliable, suitable for man or woman, boy or girl, suitable for every purpose that a high grade 22-caliber, accurate target or game rifle can be used.

No. 6F664 Our special price for the rifle all complete, exactly as illustrated and described. (If by mail, postage extra, 48 cents).....\$1.69

TARGET RIFLES.

THE GENUINE NEW PIEPER RIFLE FOR \$2.45.

With Remington Action. Good for 35 to 100 yards.

19 CENTS PER 100 FOR 22-CALIBER SHORT CARTRIDGES. See page 165. THE BEST BOYS' RIFLE MADE FOR SQUIRREL AND SMALL GAME.

The New Pieper Rifle. Patented 1897. This is the best boys' rifle made. It fills a long felt want, and is first class in every respect. This rifle has the celebrated Remington action, which is the best action used. It is entirely machine made. All parts are interchangeable, which is a great advantage. It shoots accurately, is adapted to and will shoot either 22-caliber No. 6F2336 or No. 6F2338 cartridge, or BB caps, and 22-inch fine rifled octagon barrel. Weights about 3 1/2 pounds. Just the rifle for squirrels, rabbits and small game. Don't buy a cheap rifle when you can get a genuine Pieper for \$2.45.

No. 6F665 Pieper Rifle. 22-caliber, 20-inch octagon barrel. Price.....\$2.45

Weight, packed for shipment, about 8 pounds.

THE STEVENS' CRACK SHOT TAKE DOWN RIFLE FOR \$3.00.

FOR \$3.00 we furnish you the STEVENS' CRACK SHOT RIFLE which is well worth \$5.00. This is a strictly American made rifle, smooth, well bored and well rifled, all the working parts are of steel and interchangeable, and if any part breaks we can furnish you another part to replace it. It is an excellent rifle for boys.

The CRACK SHOT RIFLE will shoot accurately and is chambered to take a BB cap No. 6F2331, No. 6F2332, or 22-caliber cartridges Nos. 6F2336, 6F2338 or 6F2340. We recommend using any of the above cartridges in it. It has a blued steel barrel, solid breech block, as shown in illustration, and can easily be taken apart by unscrewing the screw in front of the guard. We guarantee the stock to be of the best American walnut. The CRACK SHOT has 20-inch barrel and weighs about 4 pounds, and is good for 35 to 100 yards.

No. 6F666 Stevens' Crack Shot Rifle. 22-caliber, 20-inch barrel. Price.....\$3.00

Weight, packed for shipment, about 8 pounds

OUR NEW NO. 6 REMINGTON TAKE DOWN RIFLE, \$2.75

The New Remington No. 6 Take Down Rifle is placed upon the market with the view of giving the best possible value at a low price. This new No. 6 Remington Rifle is made from the best material that money can buy, and the shooting quality is of a high order, and each rifle is bored and rifled with the same accuracy and precision that follows the entire line of Remington rifles which have become famous for their shooting qualities. It is made in 22-caliber only, shoots the 22-caliber cartridges Nos. 6F2336 or 6F2338, and is good for 35 yds. No. 6F681 Remington Rifle No. 6, 22-caliber, 20-inch round barrel; weight, 3 1/2 pounds; walnut stock and fore end; case hardened frame; take down model. Weight, packed for shipment, about 8 pounds. Price.....\$2.75

OUR QUACKENBUSH JUNIOR RIFLE, \$2.76.

The Quackenbush Junior Rifle is practically the same as the Quackenbush Safety Rifle No. 6F674, except it has a nickel plated skeleton stock and metal fore end, as shown in the illustration, otherwise the rifle is identical with the Quackenbush Safety Rifle. The Junior rifles are no longer made and we will have no more after our stock is sold. If fitted with globe and peep sights, 25c extra. No. 6F672 Quackenbush Junior Rifle. 22-caliber, 18-inch blued steel barrel, with open sights, as illustrated. Price.....\$2.76

No. 6F672 1/2 The same rifle with nickel plated barrel. Price.....2.85

QUACKENBUSH SAFETY CARTRIDGE RIFLE. \$3.68 AND \$3.87.

19 CENTS PER 100 FOR 22-CALIBER SHORT CARTRIDGES. See page 165. Fine steel barrel, automatic cartridge extractor. Stock is black walnut, handsomely finished, and so fastened to the barrel that the two may be easily and quickly separated, making the rifle handy to carry in a trunk, valise or package. The barrel is rifled and durably blued, except the breech block, which is case hardened in color. Whole length, 33 inches, 18 or 22-inch barrel, 22-caliber. Shoots cartridges Nos. 6F2336, 6F2338, 6F2340, or 6F2635; good for 35 to 100 yards. Plain open sights, as shown in illustration. Weight, about 4 1/2 pounds. Guaranteed good shooter.

Catalogue No.	Caliber	Barrel, inches	Shoots Cartridge	Good for	Price
6F674	22 Rim Fire	18	No. 6F2336	35 to 100 yards	\$3.68
6F676	22 Rim Fire	22	No. 6F2338		
			No. 6F2340		
			No. 6F2635		

Weight, packed for shipment, about 8 pounds.

OUR NEW NO. 4 REMINGTON TAKE DOWN RIFLE, \$4.50.

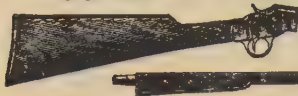
19 CENTS PER 100 FOR 22-CALIBER SHORT CARTRIDGES. SEE PAGE 165. These are the Genuine Remington Rifles. Don't buy imitations offered by many houses. They are worthless. All have walnut stock, case hardened frame and mountings, open front and rear sights. As finely rifled as any rifle in the market, and made of the very best rifle material. Perfectly accurate and every one warranted as represented. Weight about 4 1/2 lbs.

No.	Caliber	Barrel	Shoots Cartridge	Good for	Price
6F678	22 Short or Long Rim Fire	22 1/2 in.	No. 6F2336 No. 6F2340	35 to 100 yards	\$4.50
6F680	32 Short Rim Fire	24 inches	No. 6F2352	100 to 125 yards	

Weight, packed for shipment, about 8 pounds.

SEE PAGE 165. 19 CENTS PER 100 FOR 22-CALIBER SHORT CARTRIDGES.

HOPKINS & ALLEN'S TAKE DOWN RIFLE, \$2.35.



For \$2.35 we offer you the latest model Hopkins & Allen Take Down Rifle, factory No. 722. We have bought a large quantity of these rifles, thus insuring ourselves the very lowest price, and by adding our one small percentage of profit we are able to make you this unheard of price of \$2.35 for a genuine Hopkins & Allen rifle. As the factory price is \$3.60 on this rifle you can readily appreciate the bargain you will get by buying this rifle from us. Description—This Hopkins & Allen Take Down Rifle has a finely rifled steel barrel. The frame, breech and trigger guard, as well as all working parts, are case hardened, making them durable. The stock and fore end are of selected straight grain walnut. The rifle is fitted with fancy butt plate and plain open sights. In order to take the barrel from the frame, remove the screw in front of the trigger guard.

No. 6F696 Hopkins & Allen Rifle, 22-caliber, suitable for cartridges Nos. 6F2336 and 6F2338, 19-inch barrel, weight, about 3½ pounds. Weight, packed for shipment, about 4 pounds. The factory price, \$3.50, our price—**\$2.35**

THE OLD RELIABLE HOPKINS & ALLEN JUNIOR RIFLE, \$4.50.



The Hopkins & Allen Junior Rifle is one of the most popular 4½ to 5 pound rifles that has ever been placed on the American market. For years this rifle has been in the front rank of good shooting, well made, well proportioned American made rifles until a fire completely destroyed the Hopkins & Allen Mfg. Co.'s plant at Norwich, Conn. Long after this fire took place we continued to receive orders for Hopkins & Allen Junior rifles, which we were unable to fill and our customers were obliged to buy other rifles instead. The Hopkins & Allen Mfg. Co., of Norwich, Conn., has been reorganized and has built a very large new factory, installed hundreds upon hundreds of new, up to date machines and are now making their same old line of goods which they made before the fire, among which is the celebrated Hopkins & Allen Junior rifle.

GENERAL DESCRIPTION. The Hopkins & Allen Junior Rifle is made with the celebrated vertical sliding breech block similar to that used on the Sharps rifles in past years, which is conceded to be one of the strongest breech block systems ever invented and which made the Sharps rifles so popular in the large caliber years ago. The Hopkins & Allen Junior Rifle is made in the latest down model, so that by unscrewing the bolt in front of the guard lever, the barrel may be detached so it may be carried in a Victoria style gun cover. The hammer of this rifle is rebounding, a feature very seldom found on rifles and one which commends itself to the user. The barrel is made from the very best quality crucible steel, bored true to gauge, well rifled with the proper amount of twist and the proper depth of rifling grooves to give the very best possible execution and the most accuracy and the empty shell is ejected by throwing the lever forward. The stock and fore end are made from well seasoned straight grained lumber, finished and fitted accurately and perfectly and the stock is also fitted with rubber butt plate.

SIGHTS. The Hopkins & Allen Junior Rifle is fitted with sporting rear and sporting front sights, a special feature which has been added to the old original rifle and a feature which makes it far better than any rifle made at this price. We have purchased a large lot of these rifles in order to secure supplies, for we anticipate an immense sale as soon as our customers know that this rifle is again manufactured, as a 4½ pound to 5 pounds rifle in 22 and 22-caliber is very desirable. All Junior rifles are fully guaranteed.

Cat. No.	Grade No.	Caliber	Barrel	Shoots Cartridge	Good for	Price
6F697	992	22 Rim Fire	22 inches	{ No. 6F2336 No. 6F2340 No. 6F2358	85 to 100 yds. 100 to 200 yds.	\$4.50
6F698	992	32 Rim Fire	22 inches			

Weight, packed for shipment, about 8 pounds.
For fitting Lyman Sights, add 25 cents to cost for fitting.

STEVENS' FAVORITE RIFLE WITH DETACHABLE BARREL.

All our Stevens' Favorite Rifles are carefully selected for finish, accuracy and workmanship, and we do not send out any rifle which has not passed a rigid inspection at the factory. The manufacturer fixes the price at which we shall sell these rifles, and will positively not allow our store to sell them cheaper. The prices are guaranteed to be as low as offered by any reliable broker in the United States, and should you be offered these rifles lower by any dealer, you will confer a great favor by advising us, to give us an opportunity of adjusting the prices. All our Favorites are made to our special specifications.

19 CENTS PER HUNDRED FOR 22-CALIBER SHORT CARTRIDGES. SEE PAGE 165.

THE FAVORITE
is guaranteed as well finished and rifled a barrel as found in the most costly rifles. Entirely new model. The barrel is held to stock by a set screw, and is easily separated or put together. Rifling and quality of barrel same as the higher cost rifle. All have case hardened frames, walnut stock, finely finished, warranted accurate; all shoot rim fire cartridges and have open sights, 22-inch barrel and weigh about 4½ pounds.

Catalogue No.	Caliber	Barrel	Shoots Cartridge	Good for	Price
6F708	22 Rim Fire	22 inches	{ No. 6F2336 No. 6F2338 No. 6F2340	85 to 100 yards	\$5.10
6F709	25 Rim Fire	22 inches	No. 6F2346	75 to 150 yards	
6F710	32 Rim Fire	22 inches	No. 6F2352	100 to 125 yards	

Weight, packed for shipment, about 8 pounds.
No. 57F4718 18-ounce Canvas Victoria Gun Cover, for above rifle. Price.....71c
For fitting Lyman sights, add 25 cents to cost of sights for fitting.
ANY DEVIATION FROM THIS CATALOGUE MAY CAUSE A DELAY IN YOUR ORDER.

STEVENS' LATEST MODEL IDEAL RIFLE, 7 TO 7½ POUNDS.

The Ideal Rifle is manufactured by the Stevens' Arm & Tool Co., Chicopee Falls, Mass. The rifle is made so that it can be instantly detached from the frame, and put into a Victoria gun cover. The rifling in the barrel is equal to any rifle made, regardless of price, and the Ideal Rifle, as made for us, will be found extremely accurate. Finish—The barrel is blued and fitted with sporting rear and sporting front sight; the frame is handsomely case hardened, and the lock works are hardened to insure them being good wearing parts; stock and fore arm are made from selected straight grain, well seasoned walnut, and in fact, the Ideal Rifle is all that its name implies, an Ideal Rifle. The manufacturer fixes the price at which we shall sell these rifles, and will not allow us to sell them cheaper. **NOTE OUR PRICES ON POINTER SMOKELESS SHELLS. NO HOUSE CAN COMPETE WITH US.**

19 CENTS PER 100 FOR 22-CALIBER SHORT CARTRIDGES. SEE PAGE 165.

STEVENS IDEAL, N244
This rifle meets the demand for a reliable and accurate rifle at a moderate price. It is recommended by us and fully guaranteed by the maker. All have half octagon barrel, oiled walnut stock and forearm, rifle butt, sporting rear and Rocky Mountain front sights, 7 to 7½ lbs.

Catalogue No.	Grade No.	Caliber	Length of Barrel	Shoots Cartridge No.	Good for	Weight about	Price
6F718	44	22 Rim Fire	24 inch.	{ 6F2336 6F2338 6F2340	85 to 100 yds.	7½ lbs.	\$8.40
6F719	44	26 Rim Fire	24 inch.	6F2346	100 to 150 yds.	7 lbs.	
6F720	44	22-20 O.F.S.S.	26 inch.	6F2373	200 to 300 yds.	7 lbs.	
6F721	44	38-40 C.F.	26 inch.	6F2396	200 to 300 yds.	7 lbs.	\$9.75
6F725	44	32-40 C.F.	26 inch.	6F2429	200 to 400 yds.	7 lbs.	

Weight, packed for shipment, about 12 pounds.
No. 57F4716 18-ounce Canvas Victoria Gun Cover. Leather lock and muzzle protector. for this rifle. Price.....71c
If wanted with Lyman Sights, add 25 cents to cost of sights for fitting.

MARLIN REPEATING RIFLES.

A FEW WORDS ABOUT MARLIN FIRE ARMS.
THE MARLIN FIRE ARMS CO., of New Haven, Conn., have been manufacturing rifles and shotguns for more than twenty-five years, they have had a large and wide experience in manufacturing fire arms and each and every fire arm which leaves their factory is thoroughly tested, the shotguns with loaded shells and the rifles with measured ranges and no shotgun or rifle is allowed to leave the factory until it is true and accurate in every particular.

INSPECTION. Each and every fire arm is rigidly inspected by an expert in this line for workmanship, quality, accuracy and rifling, and on the smaller detail work a magnifying glass is used to be sure that every piece and part is interchangeable, correct, made to gauge and free from defective workmanship.

THE MARLIN FIRE ARMS CO., became famous when All old hunters, marksmen and rifle clubs used the Ballard rifles to the exclusion of nearly all other rifles, and marksmen used to say they could drive a tack into a board with a bullet coming from the Ballard rifle at one hundred to three hundred yards. Many of our customers who have hunters and marksmen used to sit around the fireside and talk "Ballard" rifles, load the cartridges after their own liking, and prepare for the match which they were going to shoot tomorrow or within a few days. We cannot recommend Marlin goods too highly. This company (in addition to the many innovations they have injected into the rifle business) was the one which brought out the celebrated 32-40 and 38-55 center fire cartridges to take the place of the 45-70 Government, 50-70 Government, 45-90, 45-110 and 50-110 and other large calibers, which the Marlin company contended were too hard on the shoulders of the hunters, and the 32-40 and 38-55 caliber cartridges, which the Marlin company invented, are today the most popular cartridges for large game and probably will always remain so. Other cartridges, such as 38-56, 38-72 and many others have come, but they have never been able to supplant the celebrated 32-40 and 38-55 calibers.

BEFORE BUYING A REPEATING RIFLE make we strongly recommend that you consider the Marlin, for we know that you will be so well pleased with it that you will not use any other.

MARLIN'S NEW BABY REPEATER, \$8.50.

15-SHOT ROUND OR OCTAGON BARREL SHOTS 22-CALIBER SHORT RIM FIRE CARTRIDGES.

The above illustration will give you some idea of the Marlin Baby Carbine, the latest production of the Marlin Fire Arms Company, and is known as the Model 18 Baby Carbine. The new Marlin Baby Carbine has been gotten out with a view of placing on the market a neat small repeating rifle for ladies and boys at a popular price. In general appearance this rifle looks very much like the model 1897 except it is smaller and lighter and is made regularly to take the 22-caliber short rim fire cartridges.

GENERAL DESCRIPTION. The Baby Carbine has a blued finished frame or breech made from the very best steel forging, blued steel barrel accurately rifled, well seasoned, straight grained walnut stock and fore end, 20-inch barrel, plain open front and rear sights, made so the side plates may be removed for cleaning and oiling, the same as model 1897 rifle is made, weighs about 3½ pounds, and the entire length of the rifle is 36 inches. The butt stock may be removed by taking out the tang screw, which would leave the rifle 26½ inches long, so that it may be packed in a trunk.

Catalogue Number	Caliber	Barrel	Weight	Shoots Cartridge Number	Number of Shots	Price
6F731	22 Short	24-inch round	3¼ lbs.	6F2336 only	15	\$8.50
6F732	22 Short	24-inch octagon	3¼ lbs.	6F2336 only	15	

Weight, packed for shipment, about 10 pounds.

MARLIN TAKE DOWN MODEL 1897 RIFLE.

19 CENTS PER 100 BUYS HIGHEST GRADE 22-CALIBER SHORT CARTRIDGES MADE. See page 165. We undersell all makers on ammunition of all kinds.

The New Marlin Model '97 Take Down Rifle, is the latest 22-caliber arm of its class on the market. This rifle is practically the model '92 with the addition of the "take down" feature and many other valuable improvements. It has finely tapered barrel and a neat rubber butt plate; the receiver is made of special steel, same as is used in the high power smokeless rifles, and is finely case hardened. This rifle is very easily cleaned; by simply removing the side plate (by use of the thumbscrew for the purpose), makes ready access to the inside of this rifle. It comes in 22-caliber only. Magazine holds 25 cartridges 22-caliber short, 20 cartridges 22-caliber long, and 18 cartridges 22-caliber long rifle. Shoots cartridges No. 6F2336, No. 6F2338 or No. 6F2340.

Catalogue Number	Caliber	Length of Barrel	Shoots Cartridge	Number of Shots	Good for	Weight	Price
6F734	22 rim fire	24-inch Octagon	{ 6F2336 6F2338 6F2340	25 20 18	35 to 100 yards	5½ lbs.	\$13.45
6F735	22 rim fire	24-inch Round			35 to 100 yards	5½ lbs.	

Weight, packed for shipment, 14 pounds.
For fitting Lyman Sights, add 25 cents to the cost of the sights for fitting

MARLIN REPEATING RIFLES, MODEL 1892.

The Model 1892 Rifles have BLUED FRAMES.
\$10.83
11.65

FOR SMALL GAME AND TARGET WORK.
Made in 22-caliber rim fire, 32-caliber rim fire and 32-caliber center fire.

In the 22-caliber rifles any or all of the following rim fire cartridges may be used; 22-short, 22-long, and 22-long rifle. This is the only repeater that will do this. Other systems require two or three rifles to do this same work. This model takes entirely to pieces without tools, allowing of perfect cleaning. The magazine holds 25 cartridges 22-short, 20 cartridges 22-long and 18 cartridges 22-long rifle.

All 32-caliber rifles are sent out with two firing pins. This rifle is so made that in the same rifle may be used 32-short rim fire, 32-long rim fire cartridges, and by changing the firing pin, 32-short and 32-long center fire cartridges may be used. The magazine holds 18 cartridges 32-caliber short and 18 cartridges 32-caliber long. This ammunition is cheap, and as compared to repeaters using the 32-20 cartridge will save the entire cost of the rifle on first 2,000 cartridges.

Catalogue Number	Caliber	Length of Barrel	Shoots Cartridges	Good for	Weight	Price
6F740	22 rim fire	24-in. Octagon	{ 6F2336 6F2338 6F2340	35 to 100 yds.	5½ lbs.	\$11.64
6F741	22 rim fire	24-in. Round		35 to 100 yds.	5½ lbs.	
6F742	32-caliber rim or central fire.	24-in. Octagon	{ 6F2352 6F2353 6F2380 6F2381	100 to 200 yds.	6 lbs.	\$11.65
6F743	32-caliber rim or central fire.	24-in. Round		100 to 200 yds.	6 lbs.	

Weight, packed for shipment, 14 pounds.
For fitting Lyman Sights, add 25 cents to the cost of the sights for fitting.

THE POINT BLANK RANGE of a rifle means that if you hold the rifle perfectly horizontal, the bullet will travel in a true horizontal line up to a certain distance, and after this distance the bullet will necessarily drop toward the earth as it cannot remain in the air. A bullet falls at the rate of 15 feet per second coming out of a rifle.
The point blank range of rifles using 22-caliber cartridges is 30 to 35 yards and on larger caliber black powder cartridges the point blank range is from 50 to 75 yards, and with smokeless cartridges, such as 303 Savage and 30-06 Winchester, the point blank range is 100 yards, and the rear sight should be kept at the lowest notch for these ranges. For longer ranges elevate the rear sight according to the distance you intend to shoot. All Winchester rifles are point blank at 50 yards.



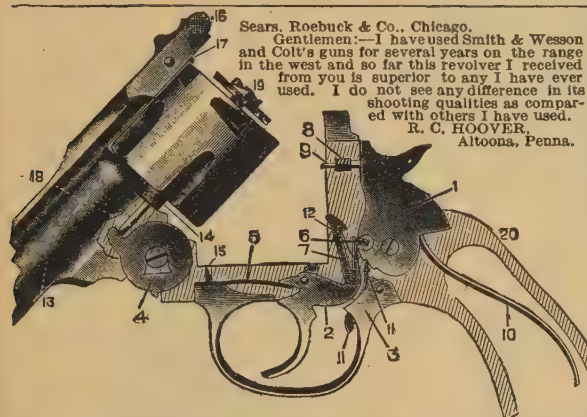
THESE MATCHLESS AUTOMATIC REVOLVERS COVERED BY 20-YEAR BINDING GUARANTEE.

THE THREE REVOLVERS SHOWN ON PAGES 156, 157 AND 158, our Meriden Automatic Self Acting Revolvers, made in our own factory at Meriden, Conn., are not only the most wonderful values in revolvers offered by any manufacturer or dealer, but they also carry our binding 20-year guarantee, the only revolvers in the world carrying such a guarantee for such a length of time. We know that these fine arms are so carefully made, of such fine materials, the workmanship is of such a high order and the mechanism so simple and so durable that these revolvers will last almost forever, and we have no hesitancy in warranting them to give perfect satisfaction, and in giving this long time guarantee against defects in material and workmanship.

THE ILLUSTRATION OPPOSITE shows in reduced facsimile our 20-year issue with every revolver made by the Meriden Fire Arms Company, our own revolver factory at Meriden, Conn., and they are the only revolvers manufactured in the world which are thus guaranteed.

IF YOU BUY ONE OF THESE SPECIAL REVOLVERS at our wonderfully low prices, if you order the nickel plated, rubber handled, self acting revolver at \$2.69, or the beautifully engraved, self acting rubber handled revolver at \$3.12, or our matchless hammerless rubber handled revolver at \$3.25, you will receive such value as has never been put in any revolver offered by any manufacturer or dealer, and if you add the slight difference in price to any one of the revolvers mentioned above and order one of our beautiful pearl handled revolvers, with blued steel finish, you will receive such a revolver as you cannot possibly secure anywhere else at a price ranging from two to four times that asked by us.

PLEASE REMEMBER, ALSO, that every style of these Meriden Automatic Revolvers carries this 20-year guarantee, so that if anything happens to the fire arm purchased by you and it gets out of order because of defect in workmanship or materials, we guarantee to protect you with the strongest and the most binding guarantee it is possible to give. You cannot afford to order a revolver from any other firm or individual when you can secure these high grade, perfect fire arms at these marvelous price saving quotations.



EXTREME SIMPLICITY OF THE MERIDEN AUTOMATIC DOUBLE ACTION REVOLVERS.

THIS ILLUSTRATION, showing cross section view of the working parts of our famous Meriden Revolvers, made in our own factory at Meriden, Conn., together with the description of the numbered parts, as shown in table below, give you a very clear idea of the careful construction of these fine high grade revolvers, the simplicity of their action, the limited number of parts, freedom from springs and the general excellence of their construction. No other revolvers made have fewer parts or equal the Meriden Revolvers in positiveness of action, simplicity and speed. We urge you, therefore, if you are in the market for a revolver of any kind that you select one of these made by us in our own factory and shown on pages 156, 157 and 158; send us the price of the revolver you select and if, upon its arrival, you are not satisfied to keep it as bringing to you very great value, the very highest type of pocket fire arm, you may return it to us at our expense of transportation charges both ways and we will refund your money.

DESCRIPTION OF PARTS.			
No. 1 Hammer.	No. 6 Hammer Lifter.	No. 11 Seal.	No. 16 Barrel Latch.
No. 2 Trigger.	No. 7 Hand or Fall.	No. 12 Hand Spring.	No. 17 Cylinder Catch.
No. 3 Guard.	No. 8 Firing Pin Spring.	No. 13 Barrel.	No. 18 Extractor Stem.
No. 4 Extractor Cam.	No. 9 Firing Pin.	No. 14 Extractor Quill.	No. 19 Extractor Spider.
No. 5 Trigger Spring.	No. 10 Main Spring.	No. 15 Guard Screw.	No. 20 Frame.

FAR AHEAD OF THEM ALL.

Bay Wood, Virginia.

Gentlemen:—I have received two of your revolvers in the last month and both have proven very satisfactory. They are fine guns and, I think, better than any revolver that I have ever used, considering finish, style, size, shooting qualities, etc., and I have used a Harrington & Richardson, a Hopkins & Allen, Iver Johnson and others. I think your gun is far ahead of them all.

T. F. DIAMOND.

HAND ENGRAVED, AUTOMATIC, SELF COCKING REVOLVER, \$3.12.

FOR \$3.12 we furnish this highest grade, automatic, self cocking revolver, elaborately engraved by hand, as shown in illustration, each revolver heavily nickel plated and highly polished or beautifully blued and highly polished. **THIS HAND ENGRAVED REVOLVER** is made in our own factory at Meriden, Conn., which alone makes possible our \$3.12 price, a price that barely covers the cost of material and labor, less than one-half the price at which revolvers of inferior grade and other makes are sold everywhere.

OUR BINDING GUARANTEE, MONEY REFUND, FREE TRIAL TEST AND COMPARISON OFFER.

As a guarantee that this is one of the handsomest, strongest and best revolvers made, as a guarantee that it is superior to revolvers that are sold generally at double the price, we make this extraordinary offer:

SEND US \$3.12 and we will send the revolver to you by express, with the understanding and agreement that you can give it ten days' trial, during which time you can put it to every test. You can compare it with revolvers sold by others at double the price, you can compare it piece for piece and part for part, note the difference in our hinge device, note our cocking device, the automatic shell action, the safety, note the alignment, shape and finish, note the beautiful hand engraving in comparing with other revolvers, and after you have given the revolver a ten days' test and compared it with revolvers of other makes, if you are not satisfied you have received for your money \$3.12, double the value you would get in any other revolver, you can return the revolver to us at our expense and we will immediately return your money.

From the illustration, engraved by our artist from a photograph, you can get some idea of the appearance of this handsome revolver, although it must be seen, examined and compared with the cheaper makes of revolvers to appreciate the value we are giving.

THIS REVOLVER EXCELS IN STRENGTH, DURABILITY, STYLE, FINISH, SHAPE AND SHOOTING QUALITIES, ANY OTHER REVOLVER MADE AND SOLD AT NOT LESS THAN DOUBLE THE PRICE.

SPECIAL POINTS OF SUPERIORITY.

OUTLINE. Our revolvers have an evenness of balance, shape and outline, a modeling that we do not feel is approached by any other revolver on the market sold at double the price.

PATENT BARREL LATCH. Our revolvers have a patent barrel latch, made under letters patent and owned by us, that far exceeds any other device made for the secure, rigid fastening of the barrel to the frame. Different from many of these devices, the perfect sight is not interfered with, and we get an evenness of finish not found on other revolvers.

SHELL EXTRACTOR. Our special device for operating the shell extractor is a great improvement over all others; stronger, more simple, less liable to get out of order, positive in its action, always ready for work, no danger of sticking and never missing.

LOCK MECHANISM. We claim for our lock mechanism an advantage over all other revolvers in being more simple, stronger, positive in its action and less liable to get out of order than any other lock mechanism made.

SHOOTING QUALITIES. We claim for our revolver that you can shoot more accurately and farther than with any other revolver made and sold at double the price.

FINISH. Our revolvers are given the highest possible finish. The nickel finished revolvers

COMPARE THIS, our special hand engraved, elaborately finished, automatic, self cocking hammer revolver which we offer at \$3.12 with any of the half dozen or more cheap makes on the market that are retailed at from \$3.50 to \$5.00. If you want to know how our revolver differs from those cheap makes of revolvers, how in quality of material, workmanship and finish, in the action, in the various devices, in the mechanism, in the shooting qualities and practically in every respect our revolver is superior to revolvers sold generally at \$3.50 to \$5.00, order one of our revolvers, compare it with any of these and decide for yourself. If you are not perfectly satisfied you have gotten such a revolver as you could not get elsewhere at anything like the price, return it to us at our expense and we will immediately return your money.

DON'T BUY A CHEAP REVOLVER of any kind until you have seen our own high grade automatic, self cocking, hand engraved, nickel plated or blued steel revolver which we offer from our own factory at Meriden, Conn., at the bare cost of material and labor, with but our one small percentage of profit added.



are all heavily nickel plated and highly polished, the blued steel finished revolvers are always given the highest grade blued finish. The trigger and trigger guards are beautifully mottled and case hardened in the finish, have handsome monogram and checkered rubber handles, one of the latest raised ribbed sights, a revolver that is gotten out with a view of combining the good qualities of all high grade revolvers, with the defects of none.

Catalogue No.	Caliber, Center Fire	Length of Barrel	Finish, All Hand Engraved	No. of Shots	Shoots Cartridge No.	Weight, ounces	Handles	Price
6F11221	32 c. f.	3 in.	Nickel Plated	6	6F2377	12	Rubber	\$3.12
6F11223	32 c. f.	3 1/4 in.	Nickel Plated	6	6F2378	15	Rubber	\$3.12
6F11224	32 c. f.	3 1/4 in.	Blued Steel	6	6F2377	12	Rubber	\$3.37
6F11224	32 c. f.	3 1/4 in.	Blued Steel	6	6F2378	15	Rubber	\$3.37

Extra for pearl handles on any of the above revolvers.....\$1.00
If by mail, postage extra, 32-caliber, 18 cents; 33-caliber, 22 cents.

SEE THE NEXT PAGE FOR MERIDEN HAMMERLESS AUTOMATIC REVOLVER.

\$3.25

FOR OUR HAMMERLESS AUTOMATIC SHELL EJECTING SELF COCKING REVOLVER.

The 32-caliber takes this cartridge.



No. 6F2377
Price, per hundred.....70c

AT \$3.25 WE OFFER THIS HAMMERLESS AUTOMATIC SHELL EJECTING REVOLVER in 32 or 38-caliber, built in our own factory and **QUARANTEED SUPERIOR IN EVERY RESPECT** to hammerless revolvers of other makes that sell at much higher prices.

THIS HAMMERLESS REVOLVER AT \$3.25 like our special \$2.69 Automatic Hammer Revolver, illustrated on preceding page, is built in the same factory—a factory we own and control at Meriden, Conn.—and our special \$3.25 price barely covers the cost of material and labor with but our one small percentage of profit added. It is made from the same materials, on the same machines, by the same skilled labor as our \$2.69 revolver described on page 156. It differs only in that it is hammerless instead of a hammer revolver.

The 38-caliber takes this cartridge.



No. 6F2388
Price, per hundred.....91c

IN EVERY DETAIL, in the making of the barrel, stock, this is the exact same type of revolver as our special \$2.69, as illustrated and described on page 156. It is gotten out with a view to giving our customers the highest type of hammerless revolver it is possible to make, yet at the very minimum price, a price much lower than you can buy such a high grade revolver for elsewhere.

IF YOU ARE IN THE MARKET FOR

A REVOLVER of any kind, we especially urge that you select either this \$3.25 hammerless or our \$2.69 hammer revolver, shown on page 156, as representing the best revolver value in the market.

Shooting Qualities as Good as Colt or Smith & Wesson.

Messrs. Sears, Roebuck & Co., Chicago, Ill.

Gentlemen:—The revolver I ordered from you is certainly all right; it has given excellent satisfaction, and its shooting qualities are certainly as good as any revolver, including either Colt's or Smith & Wesson. Certainly nothing cheaper than a Colt's or a Smith & Wesson will begin to compare with it.

M. D. W. BARR.



THIS ILLUSTRATION

IS THE EXACT LIFE SIZE of our 32-caliber revolver, engraved by our artist direct from a photograph of the revolver, and from it you can get a general idea of the outline and style of the revolver, and we believe you will agree with us that it carries a distinctiveness in beauty of design and general style, and above all, we guarantee it to excel in workmanship and general finish any revolver on the market approaching it in price.

\$3.25

32-CALIBER CARTRIDGES

70 CENTS
Per 100

SEE PAGE 165.

hammer being exposed, a fall, stumble or other accident that may bring the horn of the hammer immediately in contact with a rigid surface is liable to drive the hammer onto the cartridge and discharge the revolver. Such accidents are not infrequent with hammer revolvers, whereas it could not happen

WHY WE RECOMMEND THE HAMMERLESS REVOLVER OVER ALL OTHERS.

We especially recommend that you select this our hammerless revolver at \$3.25 in preference to the hammer revolver at \$2.69. We recommend this additional outlay in the interest of safety. There is no hammer revolver that can be carried with absolute safety to the owner, for the horn of the hammer, in case of accident, is liable to drive the hammer onto the cartridge and discharge the revolver. Such accidents are not infrequent with hammer revolvers, whereas it could not happen

WE RECOMMEND THE FOLLOWING CALIBERS OF RIFLES.

For Squirrels, Muskrats and Similar Game, 22-Caliber Rim Fire
For Rabbits, Birds and Similar Game, 32-Caliber Rim or Center Fire
For Mountain Sheep and Similar Game, 25-20 or 32-20-Caliber Center Fire
For Small Deer and Similar Game, 38-40-Caliber Center Fire
For Moose, Bear and Similar Large Game, 32-40, 38-55, 30-30 or 303 Caliber

OUR 5-INCH BARREL AUTOMATIC HAMMERLESS REVOLVER.

THE 5-INCH BARREL REVOLVER

is made exactly the same as our Automatic Hammerless Revolver except that the barrel is 5 inches long, which makes it preferable for target shooting, while the 3 or 3½-inch barrel revolver is mostly used as a pocket or home revolver for defense.

When ordering, write catalogue number in full and mention caliber, length of barrel and finish wanted.



\$3.75

Catalogue Number	Caliber	Length of Barrel	Finish	Handles	Wgt.	No. of shots	Shoots Cartridge	Price
6F1085	32 C. F.	5 ins.	Nickel Pl't'd	Rubber	12 oz.	5-shot	No. 6F2377	\$3.75
6F1086	38 C. F.	5 ins.	Nickel Pl't'd	Rubber	15 oz.	5-shot	No. 6F2388	
6F1087	32 C. F.	5 ins.	Blue Steel	Rubber	12 oz.	5-shot	No. 6F2377	
6F1088	38 C. F.	5 ins.	Blue Steel	Rubber	15 oz.	5-shot	No. 6F2388	4.00

If by mail, postage extra, 32-caliber, 22 cents; 38-caliber, 26 cents.

HOW TO TAKE APART REVOLVERS.

The average revolver is usually taken apart by First—Removing the stocks. Second—Removing the main spring. Third—Removing the hammer. Fourth—Removing the pins which hold the guard. Fifth—Removing the pin which holds the trigger. Nearly all revolvers can be taken apart in this manner.

NOTE—These Revolvers are not made for Rim Fire Cartridges.

WE SELL MORE REVOLVERS

than any five mail order houses combined and more than any wholesale dealer. Our magnificent manufacturing equipment, our special patented features which make these the best automatic self cocking revolvers on the market, our wonderfully low prices, below those asked by others for revolvers of inferior make, have all contributed to the remarkable sales of these high class revolvers. Please remember that with each revolver we sell you you have our

binding 20-year guarantee and refund offer. Order one of our own revolvers, as shown on pages 156, 157 and this page, at our special price, and we will send it to you with the understanding that if it is not perfectly satisfactory when received, you can return it to us at our expense of express charges both ways, and we will immediately return your money. Further, we guarantee every piece and part that goes into these revolvers for 20 years, and if any revolver proves defective when received, in any piece or part, it can be returned to us at our expense of express charges both ways, and we will exchange it for another or your money will be refunded, at your option.

with a hammerless revolver; the trigger being protected by a guard and the revolver being hammerless, there is no possibility of accidental discharge.

WHILE THE PROFIT IS EXACTLY

THE SAME TO US whether you order a hammerless revolver or a hammer revolver, for the above reasons we especially recommend that you order the hammerless in place of the hammer revolver. All are 5-shot and use center fire cartridges.

WE FURNISH THIS REVOLVER

in either nickel plate or blued steel finish, either in 32-caliber, using cartridge No. 6F2377, or 38-caliber, using cartridge No. 6F2388, with fancy rubber handles at the following prices:

Catalogue Number	Caliber	Length of Barrel	Finish	Handles	No. of shots	Weight, ounces	Shoots Cartridge	Price
6F1081	32 C. F.	3 inches	Nickel Plated	Rubber	5-shot	12	6F2377	\$3.25
6F1082	38 C. F.	3½ inches	Nickel Plated	Rubber	5-shot	15	6F2388	
6F1083	32 C. F.	3 inches	Blued Steel	Rubber	5-shot	12	6F2377	
6F1084	38 C. F.	3½ inches	Blued Steel	Rubber	5-shot	15	6F2388	3.50

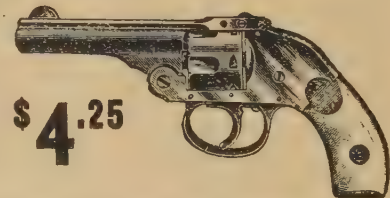
If by mail, postage extra, 32-caliber, 18 cents; 38-caliber, 24 cents.

OUR PEARL HANDLE AUTOMATIC HAMMERLESS REVOLVER.

THIS IS OUR REGULAR AUTOMATIC HAMMERLESS REVOLVER,

but fitted with pearl handle instead of rubber handle. The pearl used is strictly first class quality. We use no seconds or inferior pearl.

When ordering, write catalogue number in full and mention caliber, length of barrel and finish wanted.



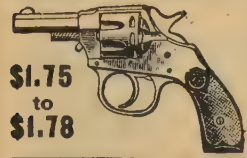
\$4.25

Catalogue Number	Caliber	Length of Barrel	Finish	Handles	Wgt.	No. of shots	Shoots Cartridge	Price
6F1091P	32 C. F.	3 ins.	Nickel Plated	Pearl	12 oz.	5-shot	No. 6F2377	\$4.25
6F1092P	38 C. F.	3½ ins.	Nickel Plated	Pearl	15 oz.	5-shot	No. 6F2388	
6F1093P	32 C. F.	3 ins.	Blued Steel	Pearl	12 oz.	5-shot	No. 6F2377	
6F1094P	38 C. F.	3½ ins.	Blued Steel	Pearl	15 oz.	5-shot	No. 6F2388	4.50
6F1095P	32 C. F.	5 ins.	Nickel Plated	Pearl	15 oz.	5-shot	No. 6F2377	
6F1096P	38 C. F.	5 ins.	Nickel Plated	Pearl	18 oz.	5-shot	No. 6F2388	4.75
6F1097P	32 C. F.	5 ins.	Blued Steel	Pearl	15 oz.	5-shot	No. 6F2377	
6F1098P	38 C. F.	5 ins.	Blued Steel	Pearl	18 oz.	5-shot	No. 6F2388	5.00

If by mail, postage extra, 32 caliber, 18 to 22c., 38 caliber, 24 to 26 cents.

WHILE WE ESPECIALLY URGE**IN ORDERING A SINGLE REVOLVER**

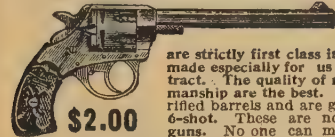
extra money to cover postage. The postage is 1 cent per ounce. **INSURED MAIL.** If sent by insured mail, allow 5 cents extra for revolvers valued at \$5.00 or less, and 10 cents extra for revolvers costing \$10.00 or less; and 15 cents extra for revolvers costing \$15.00 or less, and if in transit you will be entitled to a new revolver.

DOUBLE ACTION REVOLVERS, \$1.75 to \$1.78.

\$1.75
to
\$1.78

Catalogue Number	Caliber	Length of Barrel	Style of Barrel	No. of Shots	Shots Cartridge	Weight	Price
6F1181	22 r.f.	2 1/2 in.	Octagon	7	6F2340	10 oz.	\$1.75
6F1183	32 r.f.	2 1/2 in.	Octagon	5	6F2352	10 oz.	1.76
6F1185	32 c.f.	2 1/2 in.	Octagon	5	6F2377	12 oz.	1.77
6F1186	38 c.f.	2 1/2 in.	Octagon	5	6F2388	16 oz.	1.78

Extra for pearl stock for any of the above revolvers, Price \$1.00. If by mail, postage extra, 12 to 20 cents. CARTRIDGES, 70 AND 91 CENTS PER 100. SEE PAGE 165.

DOUBLE ACTION 4 1/2-inch Barrel..... \$2.00

\$2.00

are strictly first class in every respect and made especially for us under season contract. The quality of material and workmanship are the best. All have octagon rifled barrels and are good shooters; 5 or 6-shot. These are not toys, but good guns. No one can meet our prices on these guns. They are self cocking, all full nickel plated and checked rubber stocks, and parts are interchangeable, and they weigh about 16 and 18 ounces. See our 63c Revolver Stock on next page.

Catalogue Number	Caliber	Length of Barrel	Finish	No. of Shots	Shots Cartridge	Weight	Price
6F1189	32 c.f.	4 1/2 in.	Nickel Plated	8	6F2377	16 oz.	\$2.00
6F1190	38 c.f.	4 1/2 in.	Nickel Plated	5	6F2388	18 oz.	2.05
6F1191	32 c.f.	6 in.	Nickel Plated	5	6F2377	16 oz.	2.25
6F1192	38 c.f.	6 in.	Nickel Plated	5	6F2388	18 oz.	2.30

Extra for pearl stock.....\$1.00. If by mail, postage extra, 20 to 27 cents. CARTRIDGES, 70 AND 91 CENTS PER 100. SEE PAGE 165.

DOUBLE ACTION REVOLVERS, \$1.75.

Manufactured by the Hopkins & Allen Manufacturing Co., who bought the Forehand & Wadsworth factory. Forehand & Wadsworth New Double Action, Self Cocking Revolver, full nickel plated, rubber stock, octagon rifled barrel, safe and reliable, accurate, rebounding lock, parts are interchangeable. See our 63c Revolver Stock on next page.

Catalogue Number	Caliber	Length of Barrel	Finish	No. of Shots	Shots Cartridge	Weight	Price
6F1195	32 c.f.	2 1/2 in.	Nickel Plated	5	6F2377	15 oz.	\$1.75
6F1196	38 c.f.	2 1/2 in.	Nickel Plated	5	6F2388	15 oz.	1.76

If fitted with pearl handles, extra.....\$1.00. If by mail, postage extra, 20 cents.

If you wish us to send a revolver by insured mail, see top of this page for rates of insurance. CARTRIDGES 70 AND 91 CENTS PER 100. SEE PAGE 165.

SAFETY HAMMER DOUBLE ACTION REVOLVER, \$1.76.

Forehand & Wadsworth Safety Hammer, Double Action Revolver is now made by the Hopkins & Allen Manufacturing Co., who have purchased the tools, machinery and patents of the Forehand Co. All are full nickel plated, rubber stock, octagon rifled barrel, rebounding lock, safe, reliable and accurate, and weigh about 15 ounces.

Catalogue Number	Caliber	Length of Barrel	Finish	No. of Shots	Shots Cartridge	Weight	Price
6F1197	32 c.f.	2 1/2 in.	Nickel Plated	5	6F2377	15 oz.	\$1.76
6F1198	38 c.f.	2 1/2 in.	Nickel Plated	5	6F2388	15 oz.	1.77

If fitted with pearl handles, extra.....\$1.00. If by mail, postage extra, 20 cents.

These guns are genuine, and new from the factory. Beware of imitations and shop worn goods, which are sold for new goods by some firms. We handle nothing but first class goods. 70c PER 100 FOR 32-CALIBER CARTRIDGES, 81c PER 100 FOR 38-CALIBER CARTRIDGES. SEE PAGE 165.

See our 63c Revolver Stock on next page.

HOW TO TEST A PISTOL OR REVOLVER.

PLEASE NOTE that expert pistol and revolver shooting can only be accomplished by experience and when once you become an expert shot, it is difficult for you to do poor shooting when you are in good form. **ALL REVOLVERS ARE TESTED** at 12 to 20 yards except the high power strong shooting arms, which are tested at 50 yards, and if you do not make a good target, it is not the fault of the revolver, but is usually the fault of the sighting; for instance, a revolver that is tested at a target at 12 yards, and you can do good shooting at this range, you will find if you shoot the same revolver at 50 yards the bullets will fall under

THE PURCHASE OF A REVOLVER MADE IN OUR OWN FACTORY, as illustrated and described on the preceding pages, we show on this and the following pages A LINE OF THE WELL KNOWN DOUBLE ACTION MAKES, AND AT PRICES LOWER THAN YOU CAN BUY ELSEWHERE.

This can be done by enclosing enough

IF YOU ORDER SEVERAL REVOLVERS IT IS BEST TO SHIP THEM BY EXPRESS.

REMEMBER when you buy a revolver from us we ship it to you with the understanding and agreement that if it is not as represented you may return it to us at our expense of transportation charges. We sell more revolvers than any five mail order houses combined. We best all competition. Notice our prices on Guns and Ammunition.

OUR BABY HAMMERLESS.

Our Baby Hammerless Revolver is manufactured by Henry M. Kolb, Philadelphia, Pa., who guarantees the revolver against defective parts. It is made to carry in the vest pocket, length of revolver is 4 inches, all parts made interchangeable. All have folding trigger, rifled steel barrel, fancy rubber stock, fluted cylinder, can be loaded from the side, rebounding hammer, full nickel plated; taking 22-caliber rim fire cartridge No. 6F2336.



22-caliber
\$1.75

Catalogue Number	Caliber	Length of Barrel	Finish	No. of Shots	Shots Cartridge	Handles	Price
6F1249	22rim	1 1/2 in.	Nickel Plated	7	6F2336	Rubber	\$1.75
6F1250	22rim	1 1/2 in.	Nickel Plated	7	6F2336	Pearl	2.65

If by mail, postage extra, 8 cents. 22-CALIBER CARTRIDGES, 19c PER 100. SEE PAGE 165. See our 63c Revolver Stock on next page.

IVER JOHNSON AUTOMATIC, 32 and 38-Caliber.

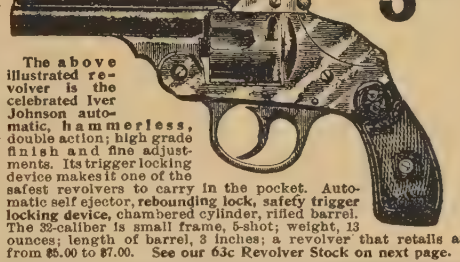
\$3.40

70c and 91c per 100 for Cartridges. See page 165.

The Iver Johnson Automatic Shell Ejecting, Safety Hammer Revolver, double action, self cocking, 5-shot, weight, 13 and 15 ounces, 3-inch and 3 1/4-inch barrels, finely nickel plated, neatly finished. Every one warranted. All take center fire Smith & Wesson cartridges.

Catalogue Number	Caliber	Length of Barrel	Finish	No. of Shots	Shots Cartridge	Weight, Ounces	Price
6F1253	32 c.f.	3 in.	Nickel Plated	5	6F2377	13	\$3.40
6F1254	38 c.f.	3 1/4 in.	Nickel Plated	5	6F2388	18	3.40

Pearl handles on any of the above will cost extra.....\$1.00. 70 AND 91 CENTS PER 100 FOR CARTRIDGES. SEE PAGE 165.

IVER JOHNSON HAMMERLESS, 32 and 38-Caliber.

\$3.90

The above illustrated revolver is the celebrated Iver Johnson automatic, hammerless, double action; high grade finish and fine adjustments. Its trigger locking device makes it one of the safest revolvers to carry in the pocket. Automatic self ejector, rebounding lock, safety trigger locking device, chambered cylinder, rifled barrel. The 32-caliber is small frame, 5-shot; weight, 13 ounces; length of barrel, 3 inches; a revolver that retails at from \$5.00 to \$7.00. See our 63c Revolver Stock on next page.

Catalogue Number	Caliber	Length of Barrel	Finish	No. of Shots	Shots Cartridge	Weight	Price
6F1321	32 c.f.	3 in.	Nickel Plated	5	6F2377	13 oz.	\$3.90
6F1322	38 c.f.	3 1/4 in.	Nickel Plated	5	6F2388	18 oz.	3.90

If fitted with pearl stocks, extra.....\$1.00. If by mail, postage extra, 17 to 22 cents.

THE STEVENS' TIP UP PISTOL.

22-CALIBER CARTRIDGES, 19c PER 100. SEE PAGE 165.

22-caliber only. 3 1/2-inch barrel.



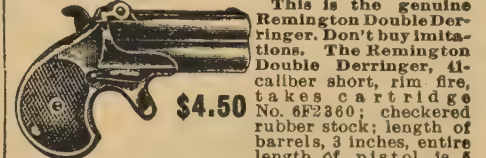
No. 6F1343 For 22-caliber short cartridges No. 6F2336. (Postage extra, 15c) Price.....\$1.95

STEVENS' DIAMOND MODEL TARGET PISTOL.

22-CALIBER CARTRIDGES 19 CENTS PER 100. SEE PAGE 165.

The Celebrated Stevens Target Pistol is the best pistol made for fine, close shooting. It has fine blued barrel, nickel plated frame, rosewood stock, 6-inch tip up barrel; fitted with fine globe and peep target sights, 22-caliber, rim fire. Shoots either 32 long rifle or 25 short cartridges; good for 50 yards. 22-caliber, 6-inch barrel.

No. 6F1344 Diamond model, with globe and peep sights. Price.....\$3.95
No. 6F1345 The same pistol, but with open sights. (Postage extra, 15c).....\$3.97

REMINGTON DERRINGERS.

This is the genuine Remington Double Derringer. Don't buy imitations. The Remington Double Derringer, 41-caliber short, rim fire, takes cartridge No. 6F2360; checked rubber stock; length of barrels, 3 inches, entire length of pistol is 6 inches; nickel plated, No. 6F1347 Price, nickel plated.....\$4.50
No. 6F1348 Same, blued. Price.....\$4.50
If fitted with pearl handles, extra.....1.00
If by mail, postage extra, 24 cents.

HARRINGTON & RICHARDSON'S REVOLVERS. YOUNG AMERICA, LADIES' REVOLVER.

Double Action, Reduced Size, 22-Caliber, Rim Fire and 32-Caliber Central Fire.

Young America. Full nickel plated, 22-caliber, 7-shot or 32-caliber 5-shot, with 2-inch rifled octagon barrel. The Young America can be carried in the vest pocket as conveniently as a watch, and is designed especially for ladies' use. The Young America is positively the best double action self cocking revolver made. It may be had with pearl handles or rubber handles as priced below. This illustration shows pearl handle.

Catalogue Number	Caliber	Length of Barrel	Weight	No. of Shots	Shots Cartridge	Handles	Price
6F1352	22 r.f.	2 in.	7 oz.	7	6F2336	Rubber	\$1.75
6F1354	22 r.f.	2 in.	7 oz.	7	6F2336	Pearl	2.50
6F1355	32 c.f.	2 in.	9 oz.	5	6F2377	Rubber	1.75
6F1357	32 c.f.	2 in.	9 oz.	5	6F2377	Pearl	2.50

If by mail, postage extra, 13 to 15 cents.

YOUNG AMERICA, SAFETY HAMMER, SELF COCKER.

70 CENTS PER 100 FOR CARTRIDGES. See page 165. Is reduced size, full nickel plated, rubber stocks, 5-shot, rifled octagon barrel with safety hammer.

32-CALIBER ONLY. The safety hammer is very much desired by many of our customers as it leaves no horn on the hammer to catch in the pocket when pulling it out quickly. Like the regular hammer revolver this safety hammer is one of the very best double action revolvers made. See our 63c Revolver Stock on next page.

Catalogue Number	Caliber	Length of Barrel	No. of Shots	Shots Cartridge	Weight	Handle	Price
6F1359	32 c.f.	2 in.	15 oz.	6F2377	15 oz.	Rubber	\$1.76
6F1361	32 c.f.	2 in.	15 oz.	6F2377	15 oz.	Pearl	2.50

If by mail, postage extra, 15 cents.

YOUNG AMERICA TARGET REVOLVER.

22-CALIBER CARTRIDGES, 19c PER 100. SEE PAGE 165.

Double Action, Reduced Size, 22-Caliber, Rim Fire, with 6-inch Rifled Octagon Barrel.



The Young America is full nickel plated, rubber or pearl stocks, 7-shot, 6-inch rifled octagon barrel; takes cartridge No. 6F2336 and weighs 10 ounces. See our 63c Revolver Stock on next page.

Catalogue Number	Caliber	Length of Barrel	Finish	No. of Shots	Shots Cartridge	Handles	Price
6F1368	22 r.f.	6 in.	Nickel Plated	7	6F2336	Rubber	\$2.25
6F1369	22 r.f.	6 in.	Nickel Plated	7	6F2336	Pearl	3.00

This is the only 22-caliber, 7-shot, target pistol on the market and we were the first to offer it to our customers. If by mail, postage extra, 14 cents.

the target, so in order to become an expert shot it is quite necessary for you to become acquainted with the revolver you intend to shoot, and in a short time you will know whether to hold above or below the bull's eye in order to hit it. **WHEN TESTING A REVOLVER** always take a muzzle rest, and shoot 5 or 6 consecutive shots at a bull's eye without stopping, then examine your target and see how the shots group and how near the group is to your bull's eye. This will give you an idea whether you should hold high, low, to the right or to the left of your mark. Always bear in mind that the wind has more or less effect on target shooting, and 6-inch barrel revolvers are better than 3-inch for target shooting. It requires long practice to become skilled with a 3-inch barrel.

COLT'S NEW NAVY REVOLVER.

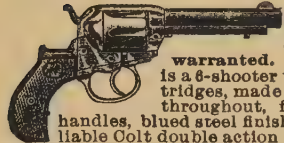
Colt's New Navy side ejecting, double action revolver has been adopted by the U. S. Navy, and every one must pass a rigid inspection and test. This Colt's New Navy double action, self cocking, side shell ejecting revolver is fitted with rubber stock, beautifully finished, and made of finest material, length about 13½ inches; six shooter, weight, 2 lbs.; blue steel finish. The 38-caliber takes cartridges No. 6F2392, and the 41-caliber takes cartridges No. 6F2401. This revolver is very similar to the New Army, differing slightly in the handle.

Catalogue Number	Caliber	Length of Barrel	Finish	No. of Sh'ts	Shots Cartridge No.	Weight Ounces	Price
6F1521	38 c.f.	4½ in.	Blued	6	6F2392	32	\$14.50
6F1523	38 c.f.	6 in.	Blued	6	6F2392	32	
6F1525	41 c.f.	4½ in.	Blued	6	6F2401	32	14.50
6F1527	41 c.f.	6 in.	Blued	6	6F2401	32	

If fitted with pearl stocks, extra.....\$2.75
If by mail, postage extra, 40 cents.
SEE OUR 63c REVOLVER STOCK on the PRECEDING PAGE.

COLT'S DOUBLE ACTION REVOLVER.

38 and 41-Caliber.



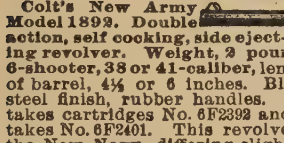
Colt's Double Action, sliding side ejector. Every one warranted. 38 or 41-caliber. It is a 6-shooter using center fire cartridges, made of best revolver steel throughout, fitted with rubber handles, blued steel finish. This is the old reliable Colt double action which has been popular for many years. The 38-caliber takes cartridges No. 6F2392, and the 41-caliber takes No. 6F2401.

Catalogue Number	Caliber	Length of Barrel	Finish	No. of Sh'ts	Shots Cartridge No.	Weight Ounces	Price
6F1531	38 c.f.	4½ in.	Blued	6	6F2392	26	\$12.25
6F1533	38 c.f.	6 in.	Blued	6	6F2392	28	
6F1537	41 c.f.	6 in.	Blued	6	6F2401	28	13.50
					6F2401		

If fitted with pearl stocks, extra.....\$2.75
If by mail, postage extra, each, 40 cents.
SEE OUR 63c REVOLVER STOCK on the PRECEDING PAGE.

COLT'S NEW ARMY MODEL 1892.

38 and 41-Caliber.



Colt's New Army Model 1892, Double Action, self cocking, side ejecting revolver. Weight, 3 pounds, 6-shooter, 38 or 41-caliber, length of barrel, 4½ or 6 inches. Blued steel finish, rubber handles. The 38-caliber takes cartridges No. 6F2392 and the 41-caliber takes No. 6F2401. This revolver is very similar to the New Navy, differing slightly in the handle.

Catalogue Number	Caliber	Length of Barrel	Finish	No. of Sh'ts	Shots Cartridge No.	Wgt. Oz.	Price
6F1541	38 c.f.	4½ in.	Blued	6	6F2392	32	\$14.50
6F1543	38 c.f.	6 in.	Blued	6	6F2392	32	
6F1545	41 c.f.	4½ in.	Blued	6	6F2401	32	14.50
6F1547	41 c.f.	6 in.	Blued	6	6F2401	32	

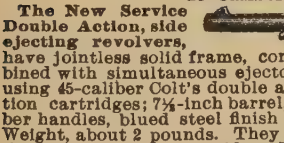
If fitted with pearl stocks, extra.....\$2.75
If by mail, postage extra, each, 40 cents.
SEE OUR 63c REVOLVER STOCK on the PRECEDING PAGE.

WE RECOMMEND THE FOLLOWING CALIBERS OF COLT'S REVOLVERS:

For small game, 32 short, 32 long and 38 short.
For medium size game, 32-20, 41 short; 38 long and 41 long.
For deer, bear, etc., 44-40 and 45-caliber.
For quantity of powder and weight of bullet in each above caliber, see central fire cartridges, loaded with black powder, on another page.

COLT'S NEW SERVICE DOUBLE ACTION REVOLVER.

45-Caliber.



The New Service Double Action, side ejecting revolver, have jointless solid frame, combined with simultaneous ejector, using 45-caliber Colt's double action cartridges; 7½-inch barrel, rubber handles, blued steel finish only. Weight, about 2 pounds. They are powerful shooters and take cartridges No. 6F2413.

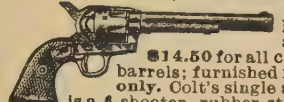
Catalogue Number	Caliber	Length of Barrel	Finish	No. of Sh'ts	Shots Cartridge No.	Wgt. Oz.	Price
6F1563	45 c.f.	7½ in.	Blued Steel	6	6F2413	36	\$17.00

If fitted with pearl stocks, extra.....\$5.50
If by mail, postage extra, 44 cents.

SEE OUR 63c REVOLVER STOCK on the PRECEDING PAGE.
SEND 10 CENTS for our Booklet of Useful Information to Shooters. It tells how gun barrels burst and gives interesting data to shooters.

COLT'S SINGLE ACTION "COWBOY" FRONTIER ARMY.

32, 41, 44 and 45-Caliber.



This is the old reliable Cowboy's Gun, and our price is \$14.50 for all calibers and length of barrels; furnished in blued steel finish only. Colt's single action army revolver is a 6-shooter, rubber stock, solid frame, the best quality of steel and finish; warranted perfect and accurate in every detail. Barrel 5½ or 7½ inches; entire length, 12½ inches; 32, 41, 44 or 45-caliber, as desired. We can furnish these in blued steel finish only.

Catalogue Number	Caliber C. F.	Length of Barrel	Finish	No. of Sh'ts	Shots Cartridge No.	Wgt. Oz.	Price
6F1571	32-20	5½ in.	Blued	6	6F2384	40	\$14.50
6F1573	32-20	7½ in.	Steel	6	6F2384	40	
6F1575	41 c.f.	5½ in.	Blued	6	6F2401	40	14.50
6F1577	41 c.f.	7½ in.	Steel	6	6F2401	40	
6F1579	44-40	5½ in.	Blued	6	6F2409	40	14.50
6F1581	44-40	7½ in.	Blued	6	6F2409	40	
6F1583	45 c.f.	5½ in.	Blued	6	6F2413	40	14.50
6F1585	45 c.f.	7½ in.	Steel	6	6F2413	40	

Pearl stocks on any of the above revolvers, extra.....\$4.00
If by mail, postage extra, 44 cents.

Nickel Plated Colt's Revolvers are not carried in stock, but we ship these from factory. Send cash in full with order, as we cannot send these C. O. D.

COLT'S SPECIAL PEARL HANDLE REVOLVER.

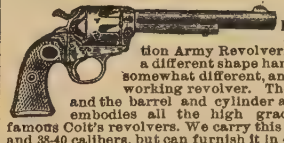
SINGLE ACTION FRONTIER.



This is our special Cowboy's Six Shooter with pearl handles. The right handle has an Ox Head carved in raised design and makes a handsome revolver. This illustration is engraved from a photograph of the revolver and will give you some idea of its appearance. Made in blued steel finish only. We handle these regularly in 32-20 and 44-40-calibers but can furnish them on special order in caliber 41 c.f. or 45 Colt's c.f. with 5½ or 7½-inch barrel at \$20.00 each. Weight, 41 ounces. When ordering, say which length barrel you prefer.

Catalogue Number	Caliber C. F.	Length of Barrel	Finish	No. of Sh'ts	Shots Cartridge No.	Wgt. Oz.	Price
6F1587	32-20	5½ in.	Blued	6	6F2384	41	\$20.00
6F1589	32-20	7½ in.	Steel	6	6F2384	41	
6F1591	44-40	5½ in.	Blued	6	6F2409	41	20.00
6F1593	44-40	7½ in.	Steel	6	6F2409	41	

Above may be had in 41 and 45-calibers or in blued steel to special order, cash with order.
If by mail, postage extra, 46 cents.

COLT'S SINGLE ACTION BISLEY MODEL.

The Colt's Bisley Model Revolver is patterned after the Colt's Single Action Army Revolver, but has a longer handle, a different shape hammer, and the lock work is somewhat different, and it makes a good smooth working revolver. The frame is case hardened, and the barrel and cylinder are blued. This revolver embodies all the high grade workmanship of the famous Colt's revolvers. We carry this revolver regularly in 32-20 and 38-40 calibers, but can furnish it in 45-caliber to special order.

Catalogue Number	Caliber	Length of Barrel	Finish	No. of Sh'ts	Shots Cartridge No.	Weight Ounces	Price
6F1610	32-20	5½ in.	Blued	6	6F2384	40	\$14.50
6F1611	32-20	7½ in.	Steel	6	6F2384	40	
6F1612	38-40	5½ in.	Blued	6	6F2396	40	14.50
6F1613	38-40	7½ in.	Steel	6	6F2396	40	

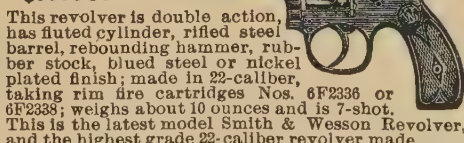
If by mail, postage extra, 45 cents.

GENUINE SMITH & WESSON REVOLVERS.

OUR 22-CALIBER SMITH & WESSON SIDE

EJECTING REVOLVER,

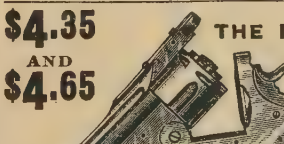
\$10.00.



This revolver is double action, has fluted cylinder, rifled steel barrel, rebounding hammer, rubber stock, blued steel or nickel plated finish; made in 22-caliber, taking rim fire cartridges Nos. 6F2336 or 6F2338; weighs about 10 ounces and is 7-shot. This is the latest model Smith & Wesson Revolver, and the highest grade 22-caliber revolver made.

Catalogue Number	Caliber	Length of Barrel	Finish	No. of Sh'ts	Shots Cartridge No.	Wgt. Oz.	Price
6F1700	22	3½ in.	Nickel	7	6F2336	10	\$10.00
6F1701	Rim	3½ in.	Blued	7	6F2338	10	

If fitted with pearl handles, extra.....90c
If by mail, postage extra, 14 cents.

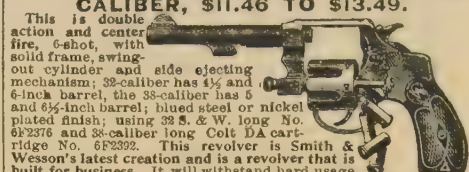


\$4.35 AND \$4.65
THE IMPORTED AUTOMATIC DOUBLE ACTION REVOLVER.
This illustration, engraved from a photograph by our artist, will give you some idea of the revolver. It is central fire and has 5½-inch barrel, finished in blued or nickel plated. Made in 44-40-caliber only. It is 6-shot, has rebounding hammer, rubber stock, weighs 35 ounces and is automatic shell ejecting. This revolver takes same cartridge as the Winchester Rifle, 44-caliber (No. 6F2409), so that a man who has a 44-caliber rifle can use the same ammunition in both the rifle and this revolver. We have contracted for a large lot of these revolvers in order to get the price so we can sell them with our one small percentage of profit.

Catalogue Number	Caliber	Length of Barrel	Finish	No. of Sh'ts	Shots Cartridge No.	Weight Ounces	Price
6F1780	44-40	5½ in.	Nickel	6	6F2409	35	\$4.35
6F1781	44-40	5½ in.	Blued	6	6F2409	35	4.65

GENUINE SMITH & WESSON REVOLVERS.

S. & W. SIDE EJECTING 32 AND 38-CALIBER, \$11.46 TO \$13.49.



This is double action and center fire, 6-shot, with solid frame, swing-out cylinder and side ejecting mechanism; 32-caliber has 4½ and 6-inch barrel, the 38-caliber has 5 and 6½-inch barrel; blued steel or nickel plated finish; using 32 S. & W. long No. 6F2376 and 38-caliber long Colt DA cartridge No. 6F2392. This revolver is Smith & Wesson's latest creation and is a revolver that is built for business. It will withstand hard usage and the 38-caliber has a movable firing pin on the nose of the hammer, which absolutely closes the firing pin hole and prevents any possible gas from going back of the frame. They are highly recommended for target shooting, and made in blued steel or nickel plated finish, fitted with rubber handles.

Catalogue No.	Caliber	Length of Barrel	Finish	No. of Shots	Shots Car'tge	Weight	Price
6F1704	32 c.f.	4½ in.	Nickel	6-shot	6F2376	19 oz.	\$11.46
6F1705	32 c.f.	4½ in.	Blued	6-shot	6F2376	19 oz.	
6F1706	32 c.f.	6 in.	Nickel	6-shot	6F2376	20 oz.	11.47
6F1707	32 c.f.	6 in.	Blued	6-shot	6F2376	20 oz.	
6F1714	38 c.f.	5 in.	Nickel	6-shot	6F2392	30 oz.	13.48
6F1715	38 c.f.	5 in.	Blued	6-shot	6F2392	30 oz.	
6F1716	38 c.f.	6½ in.	Nickel	6-shot	6F2392	32 oz.	13.49
6F1717	38 c.f.	6½ in.	Blued	6-shot	6F2392	32 oz.	

FIRST QUALITY PEARL STOCKS ON THE ABOVE, EXTRA. 32-caliber, \$1.00; 38-caliber, \$2.00.
If by mail, postage extra, 32-caliber, 25 cents; 38-caliber, 40c.
We cannot furnish Smith & Wesson Revolvers for 38-40 cartridges.

S. & W. DOUBLE ACTION REVOLVERS.

These revolvers are warranted genuine Smith & Wesson. Manufactured by Smith & Wesson, Springfield, Mass. All are self cocking and double action, with automatic shell extractor, finely rifled steel barrel, and rubber stocks, nickel plated or blued steel finish. Made of the finest material that money can buy and the workmanship is equal in finish to that of any ordinary watch. If you want the best work for your money buy a Smith & Wesson. The 32-caliber takes cartridge No. 6F2377 and the 38-caliber takes cartridge No. 6F2388.

Catalogue No.	Caliber	Length of Barrel	Finish	No. of Shots	Shots Car'tge	Weight	Price
6F1724	32 c.f.	3½ in.	Nickel	5-shot	6F2377	13 ozs.	\$10.47
6F1725	32 c.f.	3½ in.	Blued	5-shot	6F2377	13 ozs.	
6F1726	32 c.f.	6 in.	Nickel	5-shot	6F2377	15 ozs.	10.48
6F1727	32 c.f.	6 in.	Blued	5-shot	6F2377	15 ozs.	
6F1730	38 c.f.	3½ in.	Nickel	5-shot	6F2388	18 ozs.	11.45
6F1731	38 c.f.	3½ in.	Blued	5-shot	6F2388	18 ozs.	
6F1732	38 c.f.	4 in.	Nickel	5-shot	6F2388	18 ozs.	11.46
6F1733	38 c.f.	4 in.	Blued	5-shot	6F2388	18 ozs.	
6F1734	38 c.f.	5 in.	Nickel	5-shot	6F2388	19 ozs.	11.47
6F1735	38 c.f.	5 in.	Blued	5-shot	6F2388	19 ozs.	
6F1736	38 c.f.	6 in.	Nickel	5-shot	6F2388	20 ozs.	11.48
6F1737	38 c.f.	6 in.	Blued	5-shot	6F2388	20 ozs.	

FIRST QUALITY PEARL STOCKS, EXTRA.....\$1.00
If by mail or prepaid express, 32-caliber, 18 cents; 38-caliber, 24 cents.

SMITH & WESSON HAMMERLESS.

Made by Smith & Wesson, Springfield, Mass. Latest type new model, hammerless, automatic shell ejector, patent safety catch, self locking rebounding locks, double action, blued steel or nickel plated finish, fitted with rubber handles. This is positively the best hammerless revolver made. "A thing of beauty is a joy forever." If you own one of these revolvers you are certain to own one of the best revolvers made and one which always has a market value. The 32-caliber takes cartridge No. 6F2377 and the 38-caliber takes cartridge No. 6F2388.

Catalogue No.	Caliber	Length of Barrel	Finish	No. of Shots	Shots Car'tge	Weight	Price
6F1756	32 c.f.	3½ in.	Nickel	5-shot	6F2377	15 oz.	\$11.48
6F1757	32 c.f.	3½ in.	Blued	5-shot	6F2377	15 oz.	
6F1760	38 c.f.	3½ in.	Nickel	5-shot	6F2388	17 oz.	12.45
6F1761	38 c.f.	3½ in.	Blued	5-shot	6F2388	17 oz.	
6F1762	38 c.f.	4 in.	Nickel	5-shot	6F2388	18 oz.	12.46
6F1763	38 c.f.	4 in.	Blued	5-shot	6F2388	18 oz.	
6F1764	38 c.f.	5 in.	Nickel	5-shot	6F2388	19 oz.	12.47
6F1765	38 c.f.	5 in.	Blued	5-shot	6F2388	19 oz.	
6F1766	38 c.f.	6 in.	Nickel	5-shot	6F2388	19 oz.	12.48
6F1767	38 c.f.	6 in.	Blued	5-shot	6F2388	19 oz.	

FIRST QUALITY PEARL STOCKS, EXTRA.....\$1.00
If by mail, postage extra, 18 to 30 cents. See our prices on cartridges.

Catalogue Number	Caliber	Length of Barrel	Finish	No. of Sh'ts	Shots Cartridge No.	Weight Ounces	Price
6F1780	44-40	5½ in.	Nickel	6	6F2409	35	\$4.35
6F1781	44-40	5½ in.	Blued	6	6F2409	35	4.65

POINTER SMOKELESS SHELLS



\$1.49
PER
100

\$7.25
PER CASE OF
500

39¢ PER BOX
OF
25

GUARANTEED HIGHEST GRADE SMOKELESS POWDER LOADED SHOTGUN SHELLS MADE. WARRANTED TO OUTSHOOT ANY OTHER SMOKELESS POWDER SHOTGUN SHELL ON THE MARKET, REGARDLESS OF NAME, MAKE OR PRICE.

WHY THEY ARE THE BEST AND HOW WE MAKE THE PRICE SO LOW.

We are sole owners of the Meriden Fire Arms Co., Meriden, Conn. Every fire arm that goes out of this factory is made, controlled and sold by ourselves, the sole owners of the factory. So it is with Pointer Smokeless Shells. We absolutely control them. We use a higher grade smokeless powder than goes into any other shells made, heavier, truer and better brass, full finished and properly gauged heads, the best primers made, heavier, stronger and better firing anvils. We use the highest grade waterproof paper known in shell making. We use specially prepared wads.

OUR SHELL MAKING MACHINERY is the latest, most modern and, therefore, the most perfect shell making machinery, on the market. The top brass head, the anvil, the paper are all perfectly shaped, perfectly fitted, producing a finished product not approached by any other shell maker.

OUR LOADING MACHINERY is of our own special designs and guarantees an accuracy of measure, pressure, crimp and smoothness not approached by any other shells on the market. In short, with our equipment we get a loading effect that cannot be approached even by the most carefully hand loaded shells. There is an accuracy that can only be effected by the most accurate automatic machinery, an accuracy that insures every shell in the box being exactly alike, one shooting the same as the other.

USE POINTER SMOKELESS SHELLS once and you will never use any other again. Every hunter knows the joy that the long so called chance shot brings to him when, on the duck pass or in the field, you have on rare occasions brought your bird down from what appeared to be almost the clouds, or you have dropped your bird when apparently far out of range. Hunter, this is not always a chance shot, but very often a chance shell, one shell that was just right, almost as good as a Pointer Smokeless, which are all, every one in the box, exactly alike. They are the shells that bring down the bird, the quail or goose, dove or turkey after the bird is out of the range of all other ammunition. Pointer shells, in the poor gun, will give better results in the field than other ammunition in the most expensive guns made, and as there is a difference in the shooting qualities of guns, so there is a vastly greater difference in the ammunition you use.

DON'T USE BLACK POWDER. Don't use black powder shells when Pointer Smokeless Shells cost so little more, and double the sport and comfort of shooting.

DON'T USE ANY OF THE COMMON GRADES OF SMOKELESS SHELLS until after you once try Pointer Smokeless Loaded Shells. Try them in the field. If your bird seems out of range, never mind, take aim and pull. Try the Pointer at long range. When others refuse to shoot, you shoot Pointer Shells, for Pointer Shells claim the game others cannot reach.

SAFETY. The Pointer Shells are positively the safest loaded shotgun shells made. The brass head construction, the heavy anvil, the waterproof grade of smokeless powder used, the system of loading, the uniformity throughout, the evenness with which the primers are fitted and the grade of primers we use, everything combines to make Pointer Smokeless Shells in every way the safest shotgun shells on the market.



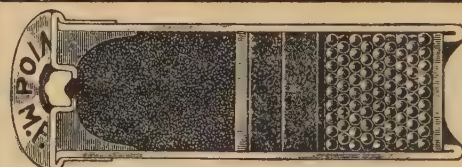
This illustration shows an exact life size picture of one of our 12-gauge Pointer Smokeless Loaded Shells.

SHOOTING QUALITIES.

WE GUARANTEE FOR OUR
POINTER SMOKELESS POWDER SHELLS
GREATER PENETRATION, BETTER PATTERN,
LESS RECOIL, BETTER COMBUSTION,
BETTER EXECUTION IN EVERY RESPECT,
THEREFORE, LONGER RANGE SHOOTING.

A BETTER BAG than can be accomplished with any other smokeless powder shells made, regardless of name, make or price, and we accept every order for Pointer Smokeless Powder Shells with the understanding and agreement that you can test the shells with any other make, and if you do not find that the Pointer Shells outshoot all others under all conditions, you can return them to us at our expense, and we will immediately return your money.

EVERY SHELL EXACTLY ALIKE. If you kill with the first shell, you can depend on it every shell in the box will produce the exact same results under the same conditions. Where is there another make that would do this?



This illustration shows a shell split in half to show the loading, a finish, strength and evenness of load not approached in any other shell made.

NOTICE OUR PRICES ON METALLIC AMMUNITION, GUNS, RIFLES AND REVOLVERS. NO HOUSE CAN COMPETE WITH US.

HOW WE MAKE THE PRICE SO LOW.

OUR PRICE OF \$1.49 PER HUNDRED AND UP, according to load, is so much lower than the prices you have been in the habit of paying for smokeless powder shells that you may wonder how we can possibly make such low prices. The lowest price at which loaded smokeless powder shells are sold by others is about \$2.25 a hundred; others have asked from \$2.25 upward per hundred for smokeless powder shells that we guarantee will in no way compare with the smokeless powder shells we sell at \$1.49 per hundred; in fact, our shells are put out under our guarantee with a thorough test and trial privilege, and if you do not find that the smokeless shells that you buy from us at \$1.49 per hundred will outshoot any smokeless powder shells you can buy elsewhere at \$2.25 per hundred, you can return them to us at our expense and we will immediately return your money.

COMPARE OUR PRICES on the highest grade shells made with the prices others ask for the common black powder shells, and you will find that other houses ask from \$1.60 per hundred upward for the most common grades of black powder loaded shotgun shells as against our price of \$1.49 per hundred for the highest grade smokeless powder shotgun shells made.

OUR FACTORY AT MERIDEN, CONN., is run on the most economical lines. No high priced officers' salaries are paid; economy is studied in every way, every possible labor saving, automatic machine is employed, everything is done that can possibly be done to increase quality and lower cost, and you get the benefit of all this. Our price to you barely covers this cost of production, with but our one small percentage of profit added. No selling expense, no manufacturer's profit, no jobber's profit, no salesman, no commissions, no losses, no expense allowance to pay for fancy trap shooters, no fancy publicity advertising expense, no losses, none of the multitude of expenses common to other manufacturers of loaded smokeless powder shells are figured into our cost. You pay for the material and labor only, with just our one small percentage of profit added. This is why we can furnish you the highest grade smokeless powder shells made in the world at less money than you can buy the most common black powder shells elsewhere, at a little more than one-half the price others charge for the common grades of smokeless powder shells, which we guarantee will, in shooting qualities, in no way compare with Pointer Smokeless Powder Shells.

Mr. Doolittle likes our Pointer Shells better than the Winchester Shells, because they are Longer Range.

Hunt, N. Y.

Sears, Roebuck & Co., Chicago, Ill.
Gentlemen:—I have been using Winchester Repeater Shells, but I like the Pointer Shells which you sent me much better, they shoot a greater distance than the Winchester repeaters.
Yours respectfully,
ALBERT DOOLITTLE.

39
CENTS
PER BOX OF
25



This illustration shows a box of 25, the way in which our Pointer Shells are put up, 25 in a box, each box sealed with a handsome colored lithographed label. Always look for the Pointer dog on the label to get the genuine. The label is registered in Washington, D. C. Inside, outside, in appearance, finish, safety, regularity, comfort, shooting qualities—in every particular Pointer Smokeless Shells stand ALONE.

ONE BOX FREE.

OUR TERMS, FREE TRIAL, COMPARATIVE
TEST AND GUARANTEE OFFER ON
ORDER FOR ONE CASE OF 500 OR MORE.

SEND US AN ORDER FOR 500 SHELLS OR MORE, and we will send the shells to you with the understanding and agreement that you can shoot one box of 25 shells for careful test, and, if you do not find them by far the best shells you ever used, you can return the balance to us at our expense and we will immediately return your money, including any freight charges you paid, and we will make no charge for the 25 shells you used for test; these 25 shells will be FREE to you.

Mr. Bell says Our Pointer Shells have greater Shooting Qualities than the High Priced Winchester or Peters Shells.

Versailles, Ohio.

Sears, Roebuck & Co., Chicago, Ill.
Gentlemen:—I have tried your Pointer Smokeless Shotgun Shells. I find them to be up to the standard, they have greater shooting qualities than any of the high priced Winchester or Peters. I am well satisfied with them.
Yours truly,
N. E. BELL.

POINTER SMOKELESS POWDER LOADED SHOTGUN SHELLS.

\$7.25
PER
CASE
OF
500
SHELLS

EXACTLY AS ILLUSTRATED



This case contains 500 shells, 20 boxes of 25 shells each.

\$14.50 PER
TWO CASES
1,000

SPECIAL TO
DEALERS, GUN CLUBS,
MARKET HUNTERS,
CLUB ORDERS,

OR ANY OTHER SPORTSMAN WHO WISHES
TO TAKE ADVANTAGE OF OUR LOWEST
QUANTITY OFFER.

AT \$14.50 PER 1,000 OR \$7.25 FOR CASE OF 500 for the lightest loads in proportion. As shown in list, we furnish Pointer Smokeless Shells when ordered in one and two-case lots. Every shell, box and cover is branded Pointer Smokeless Powder Shells, Meriden Fire Arms Co., Meriden, Conn. Our name, S. R. & Co., does not appear anywhere, so any dealer, sporting goods house, gun store, hardware dealer, general store or other seller of shells can put Pointer shells in stock and add his profit and no one will know where he bought them or what he paid for them. Sell Pointer shells once and your customers will never again have any other.

WE ADVISE EVERYONE to order 500 or 1,000 lots, by so doing you get our lowest quantity price, you get the lowest possible freight rate, you make the greatest possible saving.

NOTICE OUR PRICES ON CARTRIDGES, WE BEAT ALL COMPETITION

OUR GUARANTEE, SENT WITH EVERY CASE OF SHELLS, GUARANTEES EVERY SHELL MECHANICALLY PERFECT, HIGHEST GRADE MATERIALS AND THE STRONGEST, LONGEST RANGE SHOOTING SHELLS MADE IN THE WORLD.

Mr. Bremner says for penetration, good pattern and long range shooting, our Pointer Shells outdo the Winchester, Nitro Club or any other shells he ever used.

Kewanee, Ill.
Sears, Roebuck & Co.,
Chicago, Ill.

Gentlemen:
For the last two seasons I have used your Pointer Smokeless Powder Shotgun Shells. I formerly used Nitro Club and Winchester shells, but from experience and severe tests, I find that for a shell yielding the two essential qualities, a good pattern and penetration, that they outclass any shells I have ever used. For long range, and in fact any kind of shooting, they cannot be equaled.

Respectfully,
J. S. BREMNER.

Mr. Wilt says our Pointer Shells kill at longer range, and are the best shells on the market.

Portage, Penna.
Sears, Roebuck & Co.,
Chicago, Ill.

Gentlemen:
Your Smokeless Shells are number ONE. I shall use no other make as long as I can get the Pointer shell. Have tried all other makes and find the Pointer shell the best for long range and dead shot; have killed birds from 80 to 100 yards with No. 5 shot. Your shells make better pattern and greater execution, will kill at longer range than any shell I have used before, they are the best shell on the market. Shall order more in next order.

Yours respectfully,
THOMAS WILT.

Mr. Dale likes our Pointer Shells better than the Winchester Leader, U. M. C. or Arrow brands.

Twin Lakes, Minn.
Sears, Roebuck & Co.,
Chicago, Ill.

Gentlemen:
I bought from you some time ago the Pointer Smokeless Shotgun Shells. I must say that I was well pleased with what I received from you. I have used the highest priced shells made, the Winchester Leader, U. M. C. Arrow, etc., but cannot find a shell I like better than the Pointer made by the Meriden Fire Arms Company. Yours, ever a customer,
H. G. DALE.

YOU GET BACK PART OF OUR PROFIT.

WHEN YOU SEND US AN ORDER for Pointer Shells, if your total order amounts to \$1.00 or more, we send you a PROFIT SHARING CERTIFICATE, and these certificates entitle you to various valuable articles entirely free, as explained on the first pages. Do not forget this great feature—our Profit Sharing Department. Remember, also, that this profit sharing feature of our business does not add a fraction of a penny to our selling price, as it is a liberal free division of our profits with our customers, and we guarantee our prices always as low as possible, by far lower than the prices you can get from any other concern.

PRICES ON POINTER SMOKELESS SHELLS

ALWAYS GIVE CATALOGUE NUMBER AND LOAD NUMBER.

Please notice we furnish only one size and one load in a case, just as they come to us from the factory at the case price. Order by catalogue number in full, and be sure to mention load number wanted.

SMOKELESS POWDER SHELLS, LOADED WITH DROP SHOT.

Always give Catalogue Number and Load Number.

Catalogue No. **6F2322** 12 Gauge LOADED WITH SMOKELESS POWDER.

Load No.	Grains of Smokeless Powder Equal to	Wt. of shot	Size of Drop Shot	Price per box of 25 Shells	Price per 100 Shells	Price per case of 500 Shells	Price per 1000 Shells
B6x 6 B6x 8 B6x 10	3 Drams	1 Oz.	No. 6 No. 8 No. 10	39c	\$1.49	\$7.25	14.50
B7x 2 B7x 4 B7x 6 B7x 8	3 Drams	1 Oz.	No. 4 No. 5 No. 6 No. 7 No. 8	43c	\$1.65	\$7.83	15.66

Always give Catalogue Number and Load Number.

Catalogue No. **6F2320** 10 Gauge LOADED WITH SMOKELESS POWDER.

Load No.	Grains of Smokeless Powder Equal to	Wt. of shot	Size of Drop Shot	Price per box of 25 Shells	Price per 100 Shells	Price per case of 500 Shells	Price per 1000 Shells
A1x 2 A1x 4 A1x 6 A1x 7 A1x 8	3 Drams	1 Oz.	No. 4 No. 6 No. 7 No. 8	47c	\$1.80	\$8.56	17.12

Always give Catalogue Number and Load Number.

Mr. Betz says our Pointer Shells are better for long range shooting than the Nitro Club, Winchester or New Rival Shells.

Sears, Roebuck & Co.,
Chicago, Ill.

Gentlemen:—I received your Pointer Shells, and found them just as they were recommended. They are better shells than any shell I have ever used before for long range and hard shooting. I was very well pleased with the shells, as they did fine work. I have used Nitro Club, New Rival, Winchester Repeater and other makes of shells, but found that they did not come up to your shells.

Yours truly,

HARRY R. BETZ.

ORDER AT LEAST ONE CASE OF 500 SHELLS. Our shells will keep shoot 500 shells sooner than you realize, especially when you have Pointer shells. Order at least one case of 500, even if you have to get one or more neighbors to join with you in making up an order.

A full case of 500 shells for only \$7.25. In quoting full case lots we furnish only one gauge and one size in a case, same as it comes to us from the factory.

WE CAN MAKE A PRICE OF \$1.49 per hundred and upward for smokeless powder shells that will outshoot any other

AS MANUFACTURERS we reduce the cost of our shells to the actual cost of material and labor, the cost of brass, paper, powder, shot, wads, etc., as made in our factory, and the price we name to you on the highest grade smokeless powder shotgun shells made barely covers the cost of the different materials that enter into the construction, with but our one small percentage of profit added.

Mr. Fisher says our Pointer Shells at 47 cents are far better than Peters' Shells sold at 60 cents per box.

Sunny Side, N. J.
Sears, Roebuck & Co.,
Chicago, Ill.

Gentlemen:
I received some of your special smokeless powder shotgun shells (the Pointer). I am greatly pleased with them for various reasons. First, they have a good penetration, second, they will kill at longer range, third, they have but little jar, fourth, they are quick and sure fire, fifth, they are much cheaper in price than any shells I have ever seen or bought. Your shells sell at 47 cents per box, while the Peters' Cartridge Company shells sell at 60 cents and are not so good a grade of goods. In fact, the Pointer Shells are a better shell in every respect than any other shells I have ever used.

Yours respectfully,
JAMES R. FISHER.

Mr. Tice gets better results from our Pointer Shells than any Shells he ever used.

Buford, N. D.
Sears, Roebuck & Co.,
Chicago, Ill.

Gentlemen:
I am well pleased with the Pointer Smokeless Shells I received from you. They will carry a great deal further and give much better penetration than any shell I have ever used. I have been using U. M. C. Nitro Club and Winchester Leader, and have no luck at all with them, as they would not carry far enough, so I gave your Pointer shells a trial, and have been more than pleased with the results I get. I remain, Ever your customer,
WALTER TICE.

Mr. Gates likes our Pointer Shells better than the Winchester, U. M. C. or Peters.

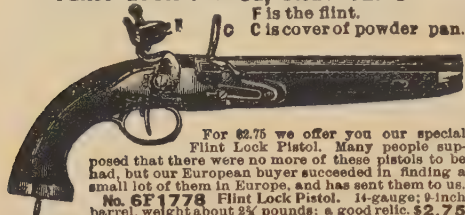
Columbia Cross Roads, Pa.
Sears, Roebuck & Co.,
Chicago, Ill.

Gentlemen:
The Pointer Shells I got from you are the best shells I ever used. I have tried all kinds of shells, the Winchester, U. M. C., Peters' and several other makes, but I like Pointer shells the best for penetration and pattern, especially the three-dram and 1 1/4-ounce shot load. Will order some more as soon as I need them. Yours truly,
G. W. GATES.

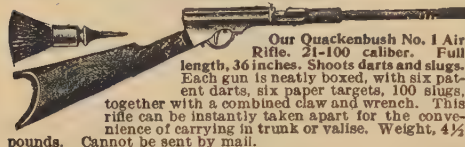
NOTICE OUR PRICES ON METALLIC AMMUNITION, GUNS, RIFLES AND REVOLVERS. OUR PRICES ARE BELOW ALL COMPETITION.

FLINT LOCK PISTOL, ONLY \$2.75.

Find the flint.
Discover of powder pan.



QUACKENBUSH IMPROVED NICKEL PLATED AIR RIFLE \$4.25



Our Quackenbush No. 1 Air Rifle. 21-100 caliber. Full length, 36 inches. Shoots darts and slugs. Each gun is neatly boxed, with six patent darts, six paper targets, 100 slugs, together with a combined claw and wrench. This rifle can be instantly taken apart for the convenience of carrying in trunk or valise. Weight, 4½ pounds. Cannot be sent by mail.

No. 6F1820 No. 1 Air Rifle. Price \$4.25
No. 6F1822 Caliber 21-100 Darts for Quackenbush rifle. Price, not shown.

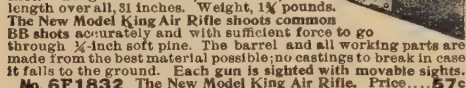
No. 6F1824 Caliber 21-100 Feathered Slugs for Quackenbush rifle. Price, per 100 10c

ATTENTION BOYS!

Look at These Prices on AIR RIFLES, 57c and \$1.09.

THE NEW MODEL KING AIR RIFLE, SINGLE SHOT.

Our King Rifles we Guarantee the Highest Grade Made.



All metal, nickel plated, shoots BB shot. Length of barrel, 19 inches; length over all, 31 inches. Weight, 1½ pounds. The New Model King Air Rifle shoots common BB shots accurately and with sufficient force to go through ½-inch soft pine. The barrel and all working parts are made from the best material possible; no castings to break in case it falls to the ground. Each gun is lighted with movable sights.

No. 6F1832 The New Model King Air Rifle. Price 57c
It by mail, postage extra, 35 cents.

THE COLUMBIAN 1,000-SHOT AIR RIFLE.

\$1.09

The Columbian 1,000-Shot Air Rifle, as now made, with improved lock parts and magazine, is a rifle which will give universal satisfaction. The loading device is similar to the old model air rifle, that by pushing the sleeve forward you fill the magazine with BB shot, and to operate the rifle place the butt under your right knee, pull lever upward until the trigger catches. This rifle will hold about 1,000 pellets of BB shot, and every time the lever is pulled forward one of the shots is placed automatically in the barrel. Shot is an imperfect shot get into the barrel, it can easily be removed by cocking the rifle and inserting a wire from the muzzle, which pushes the shot into the chamber, from which it can be easily removed. The entire length of the Columbian 1,000-Shot Air Rifle is 35 inches; the barrel is nickel plated and the frame is japanned. The stock is of good seasoned hardwood. This rifle weighs about 4½ pounds. It looks like a Winchester, works like a Winchester and pleases the boys. Cannot be sent by mail, as the postoffice will not take anything over four pounds.

No. 6F1846 The Columbian Air Rifle. Price... \$1.09

PEARL HANDLES FOR REVOLVERS.

Many of our customers who are owners of revolvers having rubber handles would like to have them fitted with pearl handles and we are now prepared to furnish pearl handles for the following standard revolvers. Understand, these pearl handles are not interchangeable and will have to be fitted by the customer; but it is a simple matter to fit them, all you need is a file and a drill, and they can be fitted in this manner: First drive out the pin which holds the rubber stock in position from the frame; then clamp one pearl handle on the frame in position and drill the hole in the pearl stock through the pin hole in the frame. First drive out the pin which holds the rubber stock in position from the frame; then drive pin back again into the frame. The reason you must do this is because the pins in frame are not always in the exact same place. After you have filed the pearl to fit, take a piece of very fine emery paper or emery cloth to take out file marks, then rub briskly on a piece of cloth or felt to polish the places where you have been filing. Anyone can fit a pair of pearl stocks in this manner. Be sure to mention the name, caliber, style and model of the revolver, or send us a pencil sketch of the rubber stock, so we can match it.

PRICES OF PEARL HANDLES.

Catalogue No.	Be sure to mention the name and caliber of your revolver.	Caliber	Price per pair	Postage Extra
6F1901	Smith & Wesson Hand Ejectors	22-32	\$1.00	2c
6F1903	Smith & Wesson Hand Ejectors	38	2.00	4c
6F1906	Smith & Wesson Double Action	32-38	1.00	2c
6F1908	Smith & Wesson Hammerless	32-38	2.00	2c
6F1914	Colts Police	32-38	2.00	2c
6F1918	Colts Double Action	38-41	2.75	4c
6F1921	Colts New Army and Navy	38-41	2.75	4c
6F1925	Colts New Service	All Cal's	5.50	6c
6F1927	Colts Single Action Army	All Cal's	6.00	6c
6F1929	Colts Single Action Revolver	All Cal's	6.50	6c
6F1931	Colts Single Action Bisley	All Cal's	5.75	4c
6F1932	Colts Automatic	32	1.75	3c
6F1933	Colts Automatic	38	2.00	3c
6F1934	Iver Johnson Automatic	32-38	1.00	2c
6F1935	Iver Johnson Hammerless	32-38	1.00	2c
6F1936	XL Double Action	22-32	1.00	2c
6F1937	American Double Action	32-38	1.00	2c
6F1938	Remington Derringer	41	1.00	2c
6F1939	Young America	22-32	.90	2c
6F1940	Young America	32-38	1.00	2c
6F1941	H. & R. Premier	22	1.00	2c
6F1942	H. & R. Automatic	32-38	1.00	2c
6F1943	H. & R. Hammerless	32-38	1.00	2c
6F1944	Forehand Perfection	32	1.00	2c
6F1945	Forehand Automatic	32-38	1.00	2c
6F1946	Forehand Hammerless	32-38	1.00	2c

OUR BLACK POWDER LOADED SHOTGUN SHELLS.

LOADED SHOTGUN SHELLS \$1.20 PER HUNDRED AND UP for the highest grade loaded shotgun shells made, in both black and white powder, prices heretofore unknown. 12-gauge black powder shells ranging from \$1.20 to \$1.60 per hundred, and other sizes at proportionately low prices. We direct your attention to our illustrations, descriptions and incomparable low price quotations on the highest grade loaded shotgun shells made.

EVERY LOADED SHELL COVERED BY OUR BINDING GUARANTEE. We guarantee our loaded shells to be superior to any other loaded shotgun shell on the market, regardless of price.

WHILE OUR PRICES ARE VERY MUCH LOWER than you can buy elsewhere, we use a higher grade empty shell than other makers use, and if you wish to reload them, they will stand more reloading than any other paper shell made. No swelling, no sticking in the gun, the strongest, smoothest and best empty shell on the market.

QUALITY OF POWDER USED. We use a higher grade of black and smokeless powder than is used in any other machine loaded shell on the market, and we guarantee our shells, loaded with the high grade powder we use, under our special system of loading and wadding, to give better penetration, better target, in short, to kill at longer range than any other machine loaded shell made, regardless of price.

WE HAVE TESTED OUR LOADED SHELLS by the Chronograph Testing Machine with all other so called reliable makes of machinery shells, and have found, by the most accurate test, that the shot from our shells goes with greater rapidity, hence it shoots farther, gives more penetration, and more perfect target than any other machine loaded shell on the market. There is less recoil, no misfires; in short, there are no other machine loaded shells made that will in durability, safety and shooting qualities compare with ours.

ABOUT OUR LOW PRICES. The price we name barely covers the cost of material and labor, with but our one small percentage of profit added; hence, we can furnish loaded shotgun shells of a higher

grade than you can buy elsewhere, and yet at a price very much lower than any other house can furnish you.

BUY EARLY. We aim to carry on hand at all times, one to three millions of loaded shells in the sizes which we advertise, but in the early spring and fall when hunting is at its height, it sometimes happens that we receive hundreds of orders in one day, from all parts of the United States, for the self same load, which temporarily exhausts our stock, and in these two seasons all loaded shell manufacturers are taxed to their utmost capacity, and even then are unable to supply the demand, so if you can give us a second choice of load number when ordering, it will oftentimes assist us in filling your order promptly in case we are out of the particular load which you prefer. We advise buying shells early when you can do so.

THE VELOCITY OF OUR SHELLS. The velocity of our shells means that the shot travels a certain number of feet per second after leaving the shell. We have repeatedly tested our shells on the electrical chronograph, which is an electrical machine constructed to measure the number of feet that shot will travel per second, and our average velocity for black powder shells is 950 feet per second, and for smokeless powder shells is 1,050 feet per second; while other makes of shells which we have tested of the same size load as our own, do not in most cases come up to this average.

THE CHRONOGRAPH is a scientific electrical instrument made for testing velocity, and shells are tested with a chronograph as follows: One electric wire is attached from the chronograph to the trigger of the gun, and another electric wire is attached from the chronograph to a metallic target. As soon as the trigger is pulled the chronograph registers and when the shot strikes the target the chronograph ceases to register, which gives us the exact velocity of the shell.

SEND GOODS BY FREIGHT. We advise sending goods by freight, as it is cheaper than by express. If you order a gun or a rifle, and you include enough needed goods from our big catalogue to make a shipment of 50 to 100 pounds, the entire shipment will be very near as cheap by freight as the gun alone would cost you by express. When shipping 50 to 100 pounds or more by freight, it makes the freight cost practically next to nothing on each item.

NUMBER OF PELLETS TO ONE OUNCE OF SHOT.

We give below the number of pellets to one ounce of shot. The number is approximate. It may vary ten or more pellets.

Size of shot.....	No. 10	No. 9	No. 8	No. 7½	No. 7	No. 6	No. 5	No. 4	No. 3	No. 2	No. 1	BB
1 ounce contains pellets.....	850	570	390	335	290	220	170	130	105	85	70	60

OUR LINE OF BLACK POWDER LOADED SHELLS.



Why not get your friends to join with you and buy shells by the case or 1,000 and ship by freight? It will save you money and freight charges.

OUR CASE PRICE is for one size and one gauge in a case, just as it comes to us from the factory. We cannot sell less than a case at the case price, nor can we assort the case with different loads.

A case of 500 12-gauge shells weighs about 65 pounds.

A case of 500 10-gauge shells weighs about 75 pounds.

A case of 500 16-gauge shells weighs about 35 pounds.

Our terms on loaded shells are cash with order. We do not ship them C. O. D.

ORDER BY CATALOGUE NUMBER AND LOAD NUMBER.

Catalogue No. 6F2212 12 Gauge LOADED WITH BLACK POWDER.

Load No.	Drams of Black Powder	Oz. of Shot	Size of Dr'p Shot	Price per box of 25 Shells	Price per 100 Shells	Price per case of 500 Shells	Price per 1,000 Shells
178	3	1	8	32c	\$1.20	\$6.00	\$12.00
177	3	1	7½	32c	1.20	6.00	12.00
76	3	1	10	34c	\$1.32	\$6.55	\$13.10
84	3	1 1/8	8	36c	\$1.40	\$6.95	\$13.90
86	3	1 1/8	8	36c	1.40	6.95	13.90
112	3 1/4	1 1/8	8	37c	\$1.43	\$7.10	\$14.20
114	3 1/4	1 1/8	8	37c	1.43	7.10	14.20
115	3 1/4	1 1/8	8	37c	1.43	7.10	14.20
116	3 1/4	1 1/8	8	37c	1.43	7.10	14.20
146	3 1/2	1 1/8	8	38c	\$1.45	\$7.18	\$14.36
178B	3 3/4	1 1/8	8B	42c	\$1.59	\$7.90	\$15.80
5B	3 1/2	1 1/8	4 Buck	43c	\$1.60	\$7.95	\$15.90

ALWAYS GIVE CATALOGUE NUMBER AND LOAD NUMBER.

Catalogue No. 6F2210 10 Gauge LOADED WITH BLACK POWDER.

Load No.	Drams of Black Powder	Oz. of Shot	Size of Dr'p Shot	Price per box of 25 Shells	Price per 100 Shells	Price per case of 500 Shells	Price per 1,000 Shells
282	4 1/4	1 1/8	8	42c	\$1.59	\$7.90	\$15.80
284	4 1/4	1 1/8	8	42c	1.59	7.90	15.80
286	4 1/4	1 1/8	8	42c	1.59	7.90	15.80
288	4 1/4	1 1/8	8	42c	1.59	7.90	15.80
198B	5	1 1/8	BB	47c	\$1.80	\$8.95	\$17.90

ALWAYS GIVE CATALOGUE NUMBER AND LOAD NUMBER.

Catalogue No. 6F2216 16 Gauge LOADED WITH BLACK POWDER.

Load No.	Drams of Black Powder	Oz. of Shot	Size of Dr'p Shot	Price per box of 25 Shells	Price per 100 Shells	Price per case of 500 Shells	Price per 1,000 Shells
418	2 3/4	1	8	38c	\$1.45	\$7.20	\$14.40

Catalogue No. 6F2220 20 Gauge LOADED WITH BLACK POWDER.

Mention Load Number.

Load No.	Drams of Black Powder	Oz. of Shot	Size of Dr'p Shot	Price per box of 25 Shells	Price per 100 Shells	Price per case of 500 Shells	Price per 1,000 Shells
4206	2 1/2	7/8	8	39c	\$1.48	\$7.35	\$14.70
4208	2 1/2	7/8	8	39c	1.48	7.35	14.70

ALWAYS GIVE CATALOGUE NUMBER AND LOAD NUMBER.

We have taken great pains to select loads which are suitable for all purposes, and these loads should meet all requirements. WE DO NOT SEND SHELLS C. O. D.

RUSTED AND DAMAGED GUNS.

Do not return to us a gun, revolver or rifle which is rusted, or has the finish worn off, for we have no way of selling these guns. If you have a gun, revolver or rifle which needs repairing, first write us, fully describing the article and what is broken, and we may be able to send you the part necessary thus saving you the express charges on the gun both ways.

EMPTY PIN FIRE PAPER SHELLS.

We cannot furnish the loaded. Order your ammunition and reloading tools from us and load your own shells to your own liking. These shells come 100 in a box and we cannot sell less than a box.

Catalogue No.	Gauge	Weight Per 100	Price Per 100
6F2250	80 Pin Fire	1 1/4 pounds	53c
6F2252	16 Pin Fire	1 1/4 pounds	54c
6F2253	12 Pin Fire	1 1/4 pounds	62c

Shells cannot be sent by mail.

Pin Fire Primers for Above Paper Shells.

No. 6F2256 Primers for Pin Fire Paper Shells. Cannot be sent by mail. Price, per box of 100..... 19c

FIRST QUALITY EMPTY BRASS SHELLS.

Not loaded. We cannot furnish brass shells loaded. These shells come in two qualities, first quality and second quality; the first quality shell is a trifle heavier than the second quality shell, but they are both good, durable and serviceable shells and may be reloaded many times. These shells come put up 25 shells in a paper box and all use the No. 3 primer and cannot be used in the magazine of repeating shotguns.

Catalogue Number	Gauge of Shell	Length of Shell	Weight Per Box of 25	Price Per Box of 25
6F2301	8	3 in.	2 lbs.	\$2.00
6F2303	10	3 1/4 in.	1 1/4 lbs.	1.15
6F2304	12	3 1/4 in.	1 1/4 lbs.	1.10
6F2305	16	3 1/4 in.	1 1/4 lbs.	1.10
6F2306	20	3 1/4 in.	1 1/4 lbs.	1.10

Brass shells cannot be sent by mail.

SECOND QUALITY EMPTY BRASS SHELLS.

Catalogue Number	Gauge of Shell	Length of Shell	Weight Per Box	Price Per Box of 25
6F2316	12	2 1/2 in.	1 1/4 lbs.	75c
	10	2 1/2 in.	1 1/4 lbs.	

Brass shells cannot be sent by mail.

Something free to you under our PROFIT SHARING PLAN.

You can soon get Something Valuable ENTIRELY FREE.

PARTS FOR GUNS, RIFLES OR REVOLVERS.

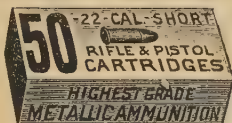
When ordering parts for guns, rifles or revolvers always give the name, caliber, gauge of gun, rifle or revolver and us the broken part. This will save us from writing you for this information.

HIGHEST GRADE METALLIC AMMUNITION AT WONDER PRICES.

19 CENTS PER 100 FOR CARTRIDGES



These illustrations show the exact size of the 22, 32 and 38-caliber cartridges that we offer as our leaders in our high grade metallic ammunition at the lowest prices ever known.



These illustrations show the method in which our metallic ammunition is put up, 50 in a box, every box and cartridge guaranteed perfect, the best metallic ammunition that ever went out of any factory. In the larger quantities the 22-caliber comes 500 cartridges in a carton (10 boxes of 50 each) and the 32 and 38-caliber come 250 cartridges in a carton (5 boxes of 50 each).



19 C PER 100; \$1.90 PER 1,000
for the highest grade 22-caliber short, rim fire, loaded metallic cartridges made in the world.

70 C PER 100; \$6.90 PER 1,000
for highest grade 32-caliber central fire, S. & W., loaded metallic cartridges, the best made in the world.

91 C PER 100; \$8.90 PER 1,000
for highest grade 38-caliber central fire, S. & W., loaded metallic cartridges, the best made in the world.

THESE ARE THE LOWEST PRICES ever heard of, and we guarantee this ammunition to be equal to the very best on the market, regardless of name, make or price. **WE GUARANTEE** the quality of our metallic ammunition in every way. We guarantee it the equal, if not the superior of any you have ever used, any

ammunition you can get from any other dealer or catalogue house. You can send us your order with the understanding that if you do not find our ammunition strictly high grade in every way, the very best ammunition it is possible to make; if you find it inferior in any particular, you are at liberty to return it to us at our expense and we will promptly refund your money.

19 CENTS per 100 for 22-caliber, 70 cents per 100 for 32-caliber, and 91 cents per 100 for 38-caliber; these are the lowest prices ever heard of for high grade loaded pistol and rifle cartridges, each and every one shipped under our binding guarantee for quality.

SHOOTING GALLERIES

PLEASE NOTICE THESE EXTREMELY
LOW PRICES FOR 22, 32 AND 38
CALIBER CARTRIDGES

HUNTERS, TARGET SHOOTERS

everyone using metallic ammunition, do not fail to take advantage of our wonderfully low prices and send us an order for the quantity of cartridges you use.

One Box Free. TO SHOW THE CONFIDENCE WE HAVE THAT WE ARE OFFERING ONLY THE

HIGHEST GRADE CARTRIDGES,
TO PROTECT YOU IN EVERY WAY
we make this ONE BOX FREE OFFER.

ORDER ONE THOUSAND and get the benefit of our quantity prices; we will get the cartridges to you in just a few days; the freight will be but a few cents. You will save about one-half in price as against the price you would pay others for an equal grade of ammunition, and if you don't find our cartridges the best you have ever used, if after testing one box of 50 you are not entirely satisfied with them, return the balance to us at our expense and we will promptly return all your money and make no charge for the box of 50 you used as a trial.

OUR BINDING GUARANTEE.

Every order for metallic ammunition is accepted by us with the understanding that the cartridges must be perfect, satisfactory to you in every way, equal to the best well known ammunition in the world; otherwise the goods can be returned to us and your money will be refunded. Our binding guarantee for quality protects you on every purchase of metallic ammunition from us and covers every sale we make.

WHY WE CAN GUARANTEE OUR CARTRIDGES THE BEST IN THE WORLD.

WE HAVE MADE A CAREFUL COMPARISON AND TEST of our cartridges with those of all other makes and we can positively guarantee that there is no ammunition that surpasses what we offer. We make our tests systematically from every lot we receive; every lot must come up to a certain high standard of efficiency. We know that the cartridges we send out are absolutely perfect, guaranteed to be sure fire and of unexcelled accuracy. We can guarantee that our metallic ammunition is better in these respects than any other ammunition. If you buy your cartridges from us you will have fewer misfires than with any others. We guarantee our cartridges to have greater penetration, to be surer fire, to shoot stronger, to make less smoke and heat the barrel less than any cartridges you ever used. For either hunting or for target shooting you will find our cartridges more satisfactory than any others.

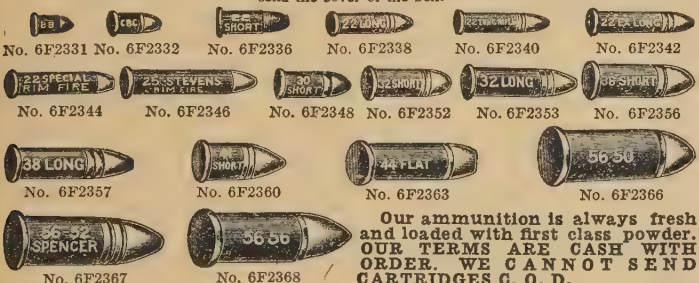
No. 6F2336 22-caliber short rim fire cartridges. Price, per thousand, \$1.90; per hundred, 19c.
No. 6F2337 32-caliber S. & W. central fire cartridges. Price, per thousand, \$6.90; per hundred, 70c.
No. 6F2338 38-caliber S. & W. central fire cartridges. Price, per thousand, \$8.90; per hundred, 91c.

These 32 and 38-caliber cartridges will fit all double action and automatic revolvers, except Colt's.

OUR HIGH GRADE RIM FIRE CARTRIDGES.

LOADED WITH BLACK POWDER. Cannot be sent by mail.

If in doubt about the caliber, send a sample shell which has been shot, with your order, or send the cover of the box.



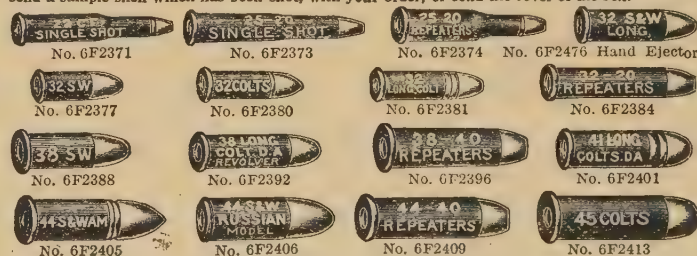
Our ammunition is always fresh and loaded with first class powder. **OUR TERMS ARE CASH WITH ORDER. WE CANNOT SEND CARTRIDGES C. O. D.**

No.	Caliber	CARTRIDGES Cannot be sent by mail.					
		Good for Yards	Grainsoft Powder	Grainsoft Lead	Weight per 100	Price for 50	Price for 100
6F2333	B. B. Caps (Round ball) Rim.	15	21	7 oz.	1.25	\$0.13	\$1.25
6F2334	B. B. Caps (Conical ball) Rim.	20	30	8 oz.	1.60	1.00	1.60
6F2335	22 Short Rim Fire	35	9 oz.	1.00	1.00	1.00	1.00
6F2336	22 Long Rim Fire	50	29	11 oz.	1.50	1.50	1.50
6F2337	22 Long Rifle Rim Fire	100	30	14 oz.	2.60	2.60	2.60
6F2338	22 Extra Long Rim Fire	125	30	15 oz.	4.10	4.10	4.10
6F2339	22 Rim Special for Model 1890	125	45	18 oz.	4.10	4.10	4.10
6F2340	25 Stevens Rim Fire	150	55	20 oz.	4.40	4.40	4.40
6F2341	30 Short Rim Fire	100	6	22 oz.	4.40	4.40	4.40
6F2342	32 Short Rim Fire	125	13	30 oz.	5.50	5.50	5.50
6F2343	32 Long Rim Fire	150	18	43 oz.	7.20	7.20	7.20
6F2344	32 Short Rim Fire	200	21	48 oz.	9.60	9.60	9.60
6F2345	32 Flat Rim Fire	125	13	40 oz.	5.70	5.70	5.70
6F2346	32 Long Rim Fire	300	28	200 64 oz.	11.40	11.40	11.40
6F2347	32 Short Rim Fire	400	45	220 4 1/2 lbs.	60c	60c	60c
6F2348	32 Long Rim Fire	400	45	350 6 1/2 lbs.	99c	99c	99c
6F2349	32 Short Rim Fire	400	45	350 7 lbs.	99c	99c	99c
6F2350	32 Long Rim Fire	400	45	350 7 lbs.	99c	99c	99c
6F2351	32 Short Rim Fire	400	45	350 6 1/2 lbs.	99c	99c	99c
6F2352	32 Long Rim Fire	400	45	350 6 1/2 lbs.	99c	99c	99c
6F2353	32 Short Rim Fire	400	45	350 6 1/2 lbs.	99c	99c	99c
6F2354	32 Long Rim Fire	400	45	350 6 1/2 lbs.	99c	99c	99c
6F2355	32 Short Rim Fire	400	45	350 6 1/2 lbs.	99c	99c	99c
6F2356	32 Long Rim Fire	400	45	350 6 1/2 lbs.	99c	99c	99c
6F2357	32 Short Rim Fire	400	45	350 6 1/2 lbs.	99c	99c	99c
6F2358	32 Long Rim Fire	400	45	350 6 1/2 lbs.	99c	99c	99c
6F2359	32 Short Rim Fire	400	45	350 6 1/2 lbs.	99c	99c	99c
6F2360	32 Long Rim Fire	400	45	350 6 1/2 lbs.	99c	99c	99c
6F2361	32 Short Rim Fire	400	45	350 6 1/2 lbs.	99c	99c	99c
6F2362	32 Long Rim Fire	400	45	350 6 1/2 lbs.	99c	99c	99c
6F2363	32 Short Rim Fire	400	45	350 6 1/2 lbs.	99c	99c	99c
6F2364	32 Long Rim Fire	400	45	350 6 1/2 lbs.	99c	99c	99c
6F2365	32 Short Rim Fire	400	45	350 6 1/2 lbs.	99c	99c	99c
6F2366	32 Long Rim Fire	400	45	350 6 1/2 lbs.	99c	99c	99c
6F2367	32 Short Rim Fire	400	45	350 6 1/2 lbs.	99c	99c	99c
6F2368	32 Long Rim Fire	400	45	350 6 1/2 lbs.	99c	99c	99c

CENTRAL FIRE PISTOL AND RIFLE CARTRIDGES.

LOADED WITH BLACK POWDER. Explosives cannot be sent by mail.

These illustrations are half the size of cartridges. If you are in doubt about the caliber, send a sample shell which has been shot, with your order, or send the cover of the box.



CARTRIDGES CANNOT BE SENT C. O. D.

No.	CARTRIDGES Cannot be sent by mail. Caliber for following Rifles or Revolvers				Good for Yards	Grainsoft Powder	Grainsoft Lead	Weight per 100	Price for 50	Price for 100	Price for 1000
6F2371	22 C. F. Single Shot Rifles	125	13	45	1 1/2 lbs.	54c	\$1.07	\$1.07	\$1.07	\$1.07	\$1.07
6F2372	25-20 Single Shot Rifles	200	19	65	2 1/2 lbs.	85c	\$1.69	\$1.69	\$1.69	\$1.69	\$1.69
6F2373	25-20 Repeating Rifles	200	17	86	2 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2374	32 Smith & Wesson Long	125	13	98	2 1/2 lbs.	47c	\$0.93	\$0.93	\$0.93	\$0.93	\$0.93
6F2375	32 Smith & Wesson	75	9	85	1 1/2 lbs.	33c	\$0.66	\$0.66	\$0.66	\$0.66	\$0.66
6F2376	32 Short Colt's Revolver	75	9	82	1 1/2 lbs.	33c	\$0.66	\$0.66	\$0.66	\$0.66	\$0.66
6F2377	32 Long Colt's Revolver	300	40	150	4 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2378	32 Long Colt's Revolver	200	20	115	3 lbs.	57c	\$1.14	\$1.14	\$1.14	\$1.14	\$1.14
6F2379	32 Smith & Wesson	100	14	145	3 1/2 lbs.	46c	\$0.92	\$0.92	\$0.92	\$0.92	\$0.92
6F2380	32 Short Colt's Revolver	100	18	130	3 lbs.	48c	\$0.96	\$0.96	\$0.96	\$0.96	\$0.96
6F2381	32 Long Colt's Revolver	175	19	150	3 1/2 lbs.	52c	\$1.04	\$1.04	\$1.04	\$1.04	\$1.04
6F2382	32-20 Repeating Rifles	300	40	200	4 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2383	32 Smith & Wesson	175	21	200	4 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2384	32 Long Colt's Revolver	100	15	168	3 1/2 lbs.	52c	\$1.04	\$1.04	\$1.04	\$1.04	\$1.04
6F2385	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2386	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2387	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2388	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2389	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2390	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2391	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2392	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2393	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2394	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2395	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2396	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2397	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2398	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2399	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2400	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2401	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2402	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2403	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2404	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2405	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2406	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2407	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2408	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2409	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2410	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2411	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2412	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2413	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2414	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2415	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2416	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2417	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2418	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2419	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2420	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2421	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2422	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2423	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2424	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2425	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2426	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2427	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2428	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2429	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2430	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2431	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2432	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2433	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2434	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2435	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2436	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2437	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2438	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2439	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2440	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2441	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2442	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2443	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2444	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2445	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2446	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2447	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2448	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2449	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2450	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2451	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2452	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2453	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2454	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2455	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2456	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2457	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2458	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2459	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2460	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2461	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2462	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2463	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2464	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2465	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2466	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2467	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2468	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2469	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2470	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2471	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2472	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2473	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2474	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2475	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90
6F2476	32-40 Repeating Rifles	300	40	250	5 1/2 lbs.	95c	\$1.90				

SUPERIOR AMMUNITION

OUR HIGH GRADE LOADED PISTOL AND RIFLE CARTRIDGES AT LOWEST PRICES EVER KNOWN.

COMPARE OUR PRICES WITH OTHERS. NONE CAN COMPETE WITH US ON THESE GOODS.

WE GUARANTEE our Dominion rifle and pistol cartridges to be equal or superior to any cartridges made regardless of make, name or price. SEND US YOUR ORDER FOR CARTRIDGES, and if you find them otherwise, you may return them at our expense of transportation charges and we will return your money. COULD ANYTHING BE MORE FAIR?

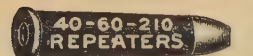
DOMINION CENTER FIRE MILITARY AND SPORTING CARTRIDGES LOADED WITH BLACK POWDER.



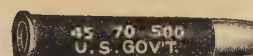
No. 6F2429



No. 6F2434



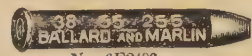
No. 6F2438



No. 6F2474

These illustrations are one-half size of cartridges. If you are in doubt about the correct caliber, send a sample shell, which has been shot, with your order, or send the cover of the box. Cartridges cannot be sent by mail.

CARTRIDGES CANNOT BE SENT C. O. D.



No. 6F2432



No. 6F2439



No. 6F2440



No. 6F2490

ALL THESE CARTRIDGES have lead bullets only, and are good for 200 to 500 yards. Explosives cannot be sent by mail. Cartridges cannot be sent C. O. D.

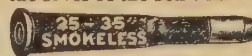
No.	Cartridges cannot be sent C. O. D. Kind	Grains of Powder	Grains of Lead	Weight per 100	Price for 20	Price for 100
6F2429	32-40 Ballard and Marlin	40	165	6 lbs	42c	\$1.96
6F2432	38-56 Ballard and Marlin	55	255	7 lbs	51c	2.40
6F2434	38-56 For Repeating Rifles	58	255	8 lbs	51c	2.40
6F2438	40-60 For Winchester Rifles	62	210	7 1/2 lbs	51c	2.32
6F2439	40-60 Marlin and Colt's Rifles	60	260	8 1/2 lbs	51c	2.40
6F2440	40-65 For Repeating Rifles	65	260	8 lbs	51c	2.40
6F2458	40-82 For Repeating Rifles	82	280	9 1/2 lbs	56c	2.63
6F2466	45-70-405 Government	70	405	11 lbs	58c	2.76
6F2474	45-70-500 Government	70	500	12 1/2 lbs	58c	2.76
6F2490	50-70 Government	70	450	11 1/2 lbs	57c	2.69

The above cartridges may be reloaded with Ideal tools, No. 6F2494.

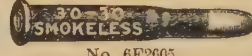
SMOKELESS SPORTING RIFLE AND MILITARY CARTRIDGES.

FOR LARGE GAME HUNTING. All smokeless cartridges are the same style and size as black powder regular cartridges but they have less grains of powder than black powder cartridges. Cartridges cannot be sent by mail.

These illustrations are half size of cartridges. If you are in doubt about the correct caliber, send us a shell which has been shot, with your order, or send the cover of the box with the label on it.



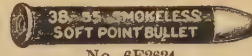
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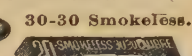
No. 6F2603



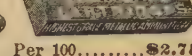
No. 6F2613



No. 6F2624



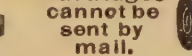
No. 6F2603



No. 6F2608



No. 6F2619



No. 6F2633

Cartridges cannot be sent by mail.

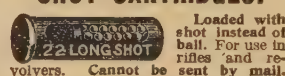
SEE OUR PRICES ON LOADED SHELLS.

M. P. means Metal Patched Bullet. S. P. means Soft Point Bullet. The powder weight which we quote is Laflin & Rand's. It may vary in other brands.

No.	Cartridges cannot be sent C. O. D. Kind	Grains of Powder	Grains of Lead	Weight per 100	Price for 20	Price for 100
6F2601	25-35 For Winchester Rifles	19	117 S. P.	4 1/4 lbs	\$0.52	\$2.50
6F2603	25-35 Marlin Winchester Rifle	19	117 S. P.	4 1/4 lbs	.59	2.88
6F2605	30-30 For Repeating Rifles	23	160 M. P.	6 lbs	.58	2.75
6F2607	30-30 For Repeating Rifles	23	160 S. P.	6 lbs	.58	2.75
6F2608	303 Savage Repeating Rifle	27	180 M. P.	8 1/4 lbs	.59	2.76
6F2609	303 Savage Repeating Rifle	27	180 S. P.	8 1/4 lbs	.59	2.76
6F2613	30 U. S. Army	34	220 M. P.	7 1/2 lbs	.88	4.37
6F2614	30 U. S. Army	34	220 S. P.	7 1/2 lbs	.88	4.37
6F2619	32-40 For Repeating Rifles	12	165 M. P.	5 1/4 lbs	.51	2.45
6F2620	32-40 For Repeating Rifles	12	165 S. P.	5 1/4 lbs	.51	2.45
6F2623	38-55 For Repeating Rifles	14	255 M. P.	7 lbs	.63	3.02
6F2624	38-55 For Repeating Rifles	14	255 S. P.	7 lbs	.63	3.02
6F2633	40-70 For Repeating Rifles	17	330 M. P.	9 lbs	.75	3.75

We handle only fresh ammunition, loaded with best grades of powder. Cartridges cannot be sent by mail. They must be sent by express or freight. We cannot send cartridges C. O. D.

SHOT CARTRIDGES.



Loaded with shot instead of ball. For use in rifles and revolvers. Cannot be sent by mail.

Catalogue No.	Caliber	Weight per 100	Price per 100	Price per 60
6F2710	22 Long, R. F.	8 lb.	\$0.45	\$0.25
6F2712	22 S. & W. C. F.	1 1/2 lbs.	.80	.40
6F2717	44 XL C. F.	5 lbs.	1.50	.75

How to Load Paper Shells to Get the Best Results.

Our experience is that the loading of shells is largely responsible for good or poor targets. Some guns will make a good pattern with a certain size of shot, and a poor pattern with another size, but nearly all guns will do better when the shell is properly loaded. Try the following rules if you load your own shells. For black powder—first, put in the powder, second, one thick cardboard wad; third, two 1/4-inch felt wads; fourth, another card wad; fifth, the shot; sixth, one thin card wad. Test load for 12-gauge, 3 drams black powder, 1 1/2 ounces No. 4 shot. For nitro powder use the same rules, except put a thin card wad, or a wad which is free from grease, over the powder instead of a thick card wad. When loading nitro powder don't put in a heavier charge than the directions on the can. Guns are usually tested on a 30-inch circle, at forty yards distance.

OUR BLACK POWDER EMPTY PAPER SHELLS, SUITABLE FOR BLACK POWDER LOADING.

These shells come packed 100 shells in a box and we cannot sell less than 100 shells of one size at a time. All these shells take No. 2 primer. If you wish to shoot smokeless powder in these shells put 2 grains of black powder into the shell before you put in the smokeless powder. Two grains is about half as much as a 22-caliber rim fire cartridge shell will hold. This is called "priming shell" with black powder. Empty shells cannot be sent by mail.

TO BE AS GOOD AS ANY PAPER SHELLS MADE.	Catalogue No.	Gauge	Length of Shell	Weight per 100	Takes Primer	Price, per 100	Price, per 1000
	6F2728	12	2 1/2 in.	3 lbs.	No. 2	57c	\$5.45
	6F2729	10	2 1/2 in.	3 lbs.	No. 2	65c	6.26
	6F2730	14	2 1/2 in.	2 1/2 lbs.	No. 2	60c	5.70
	6F2731	16	2 1/2 in.	2 1/2 lbs.	No. 2	60c	5.45
	6F2732	20	2 1/2 in.	2 1/2 lbs.	No. 2	60c	5.70

PRICES—Our prices are ROCK BOTTOM. Positively no reduction made for quantity.

OUR SMOKELESS POWDER EMPTY PAPER SHELLS FOR BULK SMOKELESS POWDER.

These shells are especially adapted to smokeless powder, all have a quick primer. They come up to 100 in a paper box, and we cannot sell less than a 100 of a size, except the 8-gauge, which come 60 in a box.

Catalogue No.	Gauge	Length of Shell	Weight per 100	Price per 100	Price per 1000
6F2733	12	2 1/2 in.	3 lbs.	\$0.76	\$7.42
6F2734	10	2 1/2 in.	3 lbs.	.89	8.16
6F2735	16	2 1/2 in.	2 1/2 lbs.	.75	7.08
6F2736	8	3 1/2 in.	5 lbs.	2.00	19.00

SEND TEN CENTS FOR OUR BOOKLET OF USEFUL INFORMATION FOR SHOOTERS.

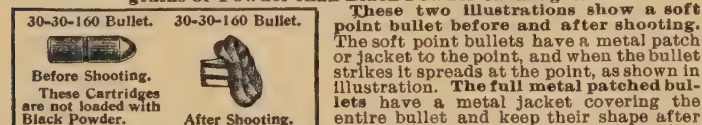
BLANK CARTRIDGES.

Primed with regular powder charges, but without bullets. For 4th of July and celebrations.

CANNOT GO BY MAIL.	Catalogue No.	Caliber	For	Weight, per 100	Price, per 100	Price, per 1000
	6F2762	22 Rim	Pistols	4 ounces	\$0.13	\$1.20
	6F2763	38 S. & W.	Pistols	18 ounces	.60	4.40
	6F2763	38 S. & W.	Pistols	18 ounces	.63	4.40

SMOKELESS CARTRIDGES.

Metallic Cartridges, loaded with Smokeless Powder, are all the same shape and size as regular Black Powder Cartridges, but have less grains of Powder than Black Powder Cartridges.



These two illustrations show a soft point bullet before and after shooting. The soft point bullets have a metal patch or jacket to the point, and when the bullet strikes it spreads at the point, as shown in illustration. The full metal patched bullets have a metal jacket covering the entire bullet and keep their shape after shooting. We recommend soft point bullets for hunting purposes, but for powerful shooting, full metal patched are better; for instance, a 30-caliber Army metal patched bullet will go through 58 pine boards, 1/2-inch thick, 15 feet from the muzzle of the rifle. A 30-30 caliber metal patched bullet will go through 35 boards, 1/2-inch thick, in the same distance, while a lead bullet would go through only about one-half as many boards.

RIM FIRE SMOKELESS. COME WITH LEAD BULLETS ONLY.

These illustrations are half size of cartridges. If you are in doubt about correct caliber, send us a sample shell, which has been shot, with your order, or send cover of box. No. 6F2535 No. 6F2539

No.	Rim Fire Smokeless Cartridges are not guaranteed for accuracy. Caliber	Grains of Powder	Grains of Lead	Weight per 100	Price for 50	Price for 100
6F2535	22 Short, Rim Fire	1 1/4	30	10 oz.	13c	26c
6F2539	22 Long, Rim Fire	2 1/4	35	12 oz.	18c	36c

CENTER FIRE SMOKELESS CARTRIDGES. RIFLE AND PISTOL SIZES. BY MAIL NOR C. O. D.

All Smokeless Cartridges are the same style and size as Black Powder Cartridges, but they have less grains of powder than Black Powder Cartridges.



No. 6F2554

No. 6F2566

No. 6F2575

No. 6F2580

NOTICE: M. P. means Metal Patched Bullet. S. P. means Soft Point Bullet. Cartridges cannot be sent by mail.

The powder weight which we quote is Laflin & Rand's and it may vary in other brands.

No.	Cartridges cannot be sent C. O. D. Kind	Grains of Powder	Grains of Lead	Weight per 100	Price for 50	Price for 100
6F2554	25-20 For Repeating Rifles	3	86 S. P.	2 1/4 lbs.	\$0.83	\$1.65
6F2555	25-20 For Repeating Rifles	3	86 Lead	2 1/4 lbs.	.78	1.56
6F2560	32 Colt's Automatic Pistol	3 1/2	71 M. P.	2 1/4 lbs.	.72	1.44
6F2566	32-20 For Repeating Rifles	4	115 M. P.	3 lbs.	.83	1.66
6F2568	32-20 For Repeating Rifles	4	115 S. P.	3 lbs.	.83	1.65
6F2573	38-40 For Repeating Rifles	12	180 M. P.	4 lbs.	.99	1.98
6F2575	38-40 For Repeating Rifles	12	180 S. P.	4 lbs.	.99	1.98
6F2580	38 Colt's Automatic Pistol	8	105 M. P.	3 lbs.	1.07	2.14

REMEMBER you not only save money at our prices but you get your PROFIT SHARING CERTIFICATES and can soon get something valuable FREE—a wonderful plan for our customers to share in our profits. See first pages.

A FEW WORDS ABOUT RELOADING RIFLE CARTRIDGES.

The only economical way to reload rifle or pistol cartridges is to buy the cartridges and after being shot, remove the primer as quickly after shooting as possible, for the fulminate of the same is liable to bring about a corrosion of the brass.

When reloading bottle neck shells, our customers should use a shell resizing tool in order to realize the neck of the shell properly. This is not always necessary on straight shells.

Extreme caution should be exercised when reloading smokeless cartridges so that they do not get too much smokeless powder in the shell, which will either burst the rifle or destroy the barrel for accuracy. Most smokeless powders generate a terrific heat when the shell is overloaded and this causes the bullet to lead the barrel and rifling, and this causes the bullet to deteriorate the metal of the barrel. So when loading smokeless powder always follow the directions of the manufacturer whose powder you use, and be sure to weigh the powder on an apothecary's scale to get the proper amount of grains in the shell.

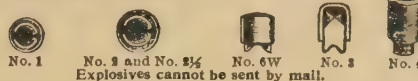
Read our booklet about loading rifle cartridges so you will have no accident.

AN EXPLANATION ABOUT PRIMERS. There are at

least fifty to sixty styles of primers manufactured, and it becomes confusing to customers as to which style of primer to order. When ordering primers advise us for which name and brand of shells the primers are wanted, and you will assist us greatly, for there are ever so many different styles of primers, and unless you give us the name and brand we are obliged to guess at what you want, but if you can tell us the maker's name of the shells, and whether they are wanted for black or smokeless powder, we can generally send you the right size.

PRIMERS AND GUN CAPS.

Illustrations show the exact size of caps and primers. Caps and primers cannot be sent by mail.



NOTICE—When ordering primers tell us if you want them for Winchester, U. M. C., or other shells or cartridges and state caliber, gauge and make of your shells or cartridges. The primers are different for each kind, except No. 2. All No. 2 primers are alike in size and are used for black powder paper or brass shells.

Catalogue No.	Factory No.	For Powder	Primers per box	Price per box	Price per 1,000
6F3201	No. 8	Black	100	15c	\$1.30
6F3207	No. 2 1/2	Black	250	40c	1.40
6F3208	No. 1 & 1 1/2	Black	250	40c	1.40
6F3209	No. 3	Black	100	15c	1.40
6F3212	No. 6 1/2, 7 1/2 and 8 1/2	Smokeless	250	42c	1.60
6F3222	Winch. No. 1, 1 1/2, 2, 2 1/2, 3, 4, 5 and 6	Smokeless	100	18c	1.60

GUN CAPS.

For Muzzle Loaders and Muskets.

Catalogue No.	Kind of Gun Caps	For	Price per 100	Price per 1,000
6F3226	Trimmed Edge.	Guns.	5c	45c
6F3227	U. S. Musket.	Muskets.	5c	65c

NOTICE—In 12-gauge brass shells, use 10-gauge wads. In paper shells, use wads the same size as shell. Always put the wad down to place flat and evenly, otherwise the shooting qualities of your gun will be greatly impaired.

A FEW WORDS ABOUT GUN WADS.

There is considerable difference of opinion among shooters about the best method of loading shells, with reference to the wadding. We have gone into this matter extensively and our experience is as follows: That if you place one cardboard wad next to the powder, then use one or two 1/4-inch black edge wads (according to the length of the shell), after this put another cardboard wad over the black edge wads, then put in your shot and a thin cardboard wad over the shot, leaving about 1/4-inch of the shell to be crimped, you will get as good results as you will from any fancy loading, all other things being equal.

The main scientific principle in shooting is to confine the gas generated by the burning powder behind the shot. If loading as above mentioned does not give the proper pattern we advise you to try one size larger felt wad. For instance, if you do not get good results with No. 12 black edge wads, try No. 11 wad, for it is sometimes happens that the diameter of one gun barrel is a mere trifle larger than another. If you are doing rapid shooting, enough so as to cause the barrel of your gun to become heated, bear in mind that this heating process expands the bore of the gun, though not enough to notice it with the naked eye, still enough to impair the shooting qualities.

CARDBOARD GUN WADS.

Made from specially prepared cardboard. To be used next to the powder, but may be used over the shot also. Mention gauge wanted when ordering. They come \$20 in a box.

Catalogue Number	Gauge	Weight per box	Price per box of 250	Price per 1,000
6F3300	7 or 8	7 oz.	7c	24c
6F3301	9 or 10	8 oz.	8c	26c
6F3302	11 to 12	8 oz.	8c	16c

If by mail, postage extra, 1 cent per ounce.

THIN CARDBOARD WADS.

Thin Cardboard Wads to use over the shot. Made from specially prepared paper. Mention gauge wanted. They come \$20 in a box.

Catalogue Number	Gauge	Weight per box	Price per box of 250	Price per 1,000
6F3320	9 or 10	4 oz.	6c	20c
6F3321	11 or 12	4 oz.	6c	16c

If by mail, postage extra, 1 cent per ounce.

BLACK EDGE GUN WADS.

For use over black or smokeless powder. See above instructions about loading. Always put the wad card wad next to the powder. They come \$20 wads in a box. Made in 1/4-inch and 1/2-inch thickness. Mention gauge wanted.

Catalogue Number	Gauge	Thickness	Weight per box	Price per box of 250	Price per 1,000
6F3330	6	1/4 in.	10 oz.	30c	\$1.14
6F3331	7 or 8	1/4 in.	10 oz.	20c	.74
6F3332	9 or 10	1/4 in.	10 oz.	17c	.63
6F3333	11 to 12	1/4 in.	7 oz.	15c	.53
6F3340	9 or 10	1/2 in.	9 oz.	23c	.82
6F3341	11 or 12	1/2 in.	9 oz.	23c	.82

If by mail, postage extra, 1 cent per ounce.

PRIMED EMPTY RIFLE AND PISTOL SHELLS.

These shells have the primer, but contain no powder and bullets. All are center fire. Shells cannot be sent by mail. Order by number, caliber, model of gun and style. Small sizes come 50 in a box. Sporting rifle and military sizes come 25 in a box. No. 6F3230

Style	Caliber and Kind	Weight per 100	Price per 100	Price per 1,000
G	32-44 Smith & Wesson, target	1 lb.	\$1.00	\$ 9.00
AA	25-35 Winchester.....	2 1/2 lbs.	1.50	13.50
BB	25-35 Marlin.....	2 1/2 lbs.	1.50	13.50
CC	30-30 Winchester.....	2 1/2 lbs.	1.50	13.50
DD	30-40 U. S. Army.....	3 lbs.	2.00	18.00
EE	32-40.....	2 1/2 lbs.	1.50	13.50
FF	32-55.....	2 1/2 lbs.	1.50	13.50
GG	38-55 Winchester.....	2 1/2 lbs.	1.50	13.50
OO	56-70 Government.....	3 1/2 lbs.	2.00	18.00
PP	303 Savage.....	3 1/2 lbs.	1.85	16.65
QQ	40-85 Ballard 3 inches long, for Gun No. 6F276.....	4 lbs.	2.50	23.40

OUR GUN SHOP

Is equipped with first class, up to date press, turret lathe, tools, etc., and we are prepared to give estimates on almost any kind of repair work. Tell us the make, name, style, model, caliber, gauge of your shotgun, rifle or revolver, say what is broken and the manager of our gun shop will estimate the cost of repairing same and will advise you if it is necessary to send the fire arm to us or if he can make or furnish the part or parts necessary so you need not return the fire arm to us. We always aim to save you the transportation charges of sending the fire arm to us if we can do so.

OUR APOTHECARY SCALE With Weights. FOR SMOKELESS POWDER.

Will weigh from 2 grains to 120 grains. The little weights made of sheet brass are the grain weights, weighing from 2 to 6 grains; the 10-grain weights are made of aluminum and stamped 10 grains. In addition to the above weights we also furnish the regular apothecary scruple and dram weights for druggists. 1 scruple being equal to 30 grains. These scales have 2-inch pans and come put up in a box 5 1/4 inches long, 2 1/2 inches wide and 1 1/4 inches deep. No. 6F3451 Price.....35c

If by mail, postage extra, 6 cents.

DYNAMITE, BLACK AND SMOKELESS POWDER.

In order to conform with the laws of the City of Chicago, and as a necessary economy in the way of getting a low rate of fire insurance, we are UNABLE TO HANDLE, BUY OR SELL ANY KIND OF POWDER OR DYNAMITE.

Understand, this does not apply to loaded ammunition, such as shotgun shells and metallic cartridges. These we carry in immense stocks in a great variety of styles, which we sell in any quantity at much lower prices than you can buy elsewhere.

BULLETS FOR SMOKELESS CARTRIDGES.

S. P. means soft point. M. P. means full metal patched bullets. Order by catalogue number and style number.

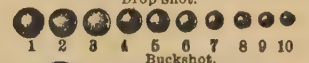
Style No.	Catalogue No.	Weight of Bullet, Grains	Weight per 100, lbs.	Price per 100
7A	25-35 Winchester, M. P.	117	1 1/4	\$0.45
8A	25-35 Winchester, S. P.	117	1 1/4	.45
9A	25-35 Marlin, M. P.	117	1 1/4	.45
10A	25-35 Marlin, S. P.	117	1 1/4	.45
11B	30-30 Winchester, M. P.	160	1 3/4	.54
12B	30-30 Winchester, S. P.	160	1 3/4	.54
13B	30-40 U. S. Army, M. P.	180	2 1/4	1.35
14B	30-40 U. S. Army, S. P.	180	2 1/4	1.35
15B	32-40 Marlin, M. P.	165	1 3/4	.75
16B	32-40 Marlin, S. P.	165	1 3/4	.75
17B	38-55 Marlin, M. P.	255	2 1/4	.95
18B	38-55 Marlin, S. P.	255	2 1/4	.95
19B	38-55 Marlin, S. P.	255	2 1/4	.95
20B	303 Savage, M. P.	180	2 1/4	.95
21B	303 Savage, S. P.	180	2 1/4	.95

DON'T USE HOME

MADE POWDERS, nor chlorate of potash powders to load shells or cartridges. We will not guarantee the use of these powders. Use standard powders only and follow manufacturer's directions on the powder can.

SHOT AND BAR LEAD.

Subject to market changes without notice. Drop Shot.



Chilled and dropped shot in sacks of 5 pounds and 25 pounds at lowest market rates. We do not sell less than a sack. The price of shot fluctuates so much that we cannot quote permanent prices. Prices are subject to change without notice. Always mention size wanted. WE CANNOT SELL SHOT IN 5-POUND SACKS AT 25-POUND SACK RATE.

Catalogue Number	Kind of Shot	Size of Shot	Wt. of Sack	Per Sack
6F3601	Drop	1 to 10	25 lbs.	\$2.10
6F3602	Chilled	1 to 10	25 lbs.	2.30
6F3603	Chilled	1 to 10	25 lbs.	2.30
6F3604	Chilled	1 to 10	25 lbs.	2.30
6F3605	Buck Drop	8 to 10	5 lbs.	.55
6F3606	Buck Drop	8 to 10	5 lbs.	.55
6F3607	Buck Drop	8 to 10	5 lbs.	.55
6F3608	Buck Drop	8 to 10	5 lbs.	.55

In case of fluctuation chilled shot is always 25 cents higher in 25-pound sacks and 5 cents higher in 5-pound sacks than drop shot. We will always bill shot at the lowest market rates.

No. 6F3613 Bar lead for running bullets. Take 1 part tin (or solder) to 40 parts of this lead for bullets. If too soft, add tin (or solder). Price, per pound.....9c

No. 6F3616 BB Shot in 1-pound packages for air rifles. Price, per pound.....12c

We always bill at lowest market prices. We guarantee lowest market prices on cartridges, shells, primers, wads, shot, etc. Prices are subject to change without notice.

B. G. I. LOADING TOOL, 45c.



These Reloading Tools, made by the Bridgeport Gun Implement Co., Bridgeport, Conn., consist of the following articles, and the bullet mould alone is worth as much as we ask for the complete set. No. 1 is the recapper; No. 2, a charge cup; No. 3, a decapper; No. 4, a bullet mould for the 38 L.C.F. 38-40 and 44-40 calibers, and No. 5, is the base block. They come in the following sizes only: state caliber wanted. No. 6F4279

Caliber	For	Price per Set
38 L. O. F.	Colt's Revolver Cartridge	45c
38 S. & W.	Winchester Rifle Cartridge	45c
44-40	Repeating Rifle Cartridge	45c

If by mail, postage extra, per set, 18 cents.

IDEAL RELOADING TOOL, No. 1. \$1.43.

This tool is nicely nickel plated. All parts necessary to load the cartridge and make bullets are combined in this one tool.

No. 6F4288 Order by catalogue number and state caliber wanted, also name of revolver or rifle.

Caliber (All are Center Fire)	For	Price, per Set
22 C. F.	Winchester singleshot	\$1.43
30 Long	Colt's Revolver	
32 S. & W.	Colt's Revolver	
38 Long	Colt's Revolver	
38 S. & W.	Colt's Revolver	1.43
41 Long	Colt's Revolver	

If by mail, postage extra, per set, \$3 to 35 cents.

Note—If you want to load S. & W. Cartridges buy S. & W. tools. No other tool will load them.

IDEAL RELOADING TOOL No. 4, \$1.65 and \$1.68.

All parts necessary to load the cartridge and cast bullets are combined in this one tool. State which caliber is wanted and give name of rifle or revolver.

No. 6F4291 Order by catalogue number, style and state caliber wanted, also name of rifle or revolver.

Style	Caliber	For	Mention style wanted	Price, per Set
A	25-35 Single Shot	Single Shot Rifles only	This tool will not load Repeater Shells.	\$1.68
B	25-30 Rep'r	Repeating Rifles only	Long, Hand Ejector	1.65
C	38 S. & W. L.	Repeating Rifles and Single Shot		1.65
F	38-40	Repeating Rifles and Single Shot		1.65
H	44-40	Repeating Rifles and Single Shot		1.65
M	44 Russian	S. & W. Revolvers		1.65
N	45 Amer. Ican	S. & W. Revolvers		1.65
N	45 C.F.	Colt's Revolvers		1.65

If by mail, postage extra, per set, \$2 to 30 cents.

RUSTED AND DAMAGED Do not return to us GUNS OR RIFLES. A gun, revolver or rifle which is rusted, pitted or has the finish worn off, for we have no way of selling these goods. If you have a gun, revolver or rifle which needs repairing, first write us, fully describing the article and what is broken and we may be able to send you the part necessary, thus saving the express charges on the gun both ways.

IDEAL TOOL No. 6, ADJUSTABLE. \$1.99.

Ideal Reloading Tool No. 6, adjustable, complete with bullet mould. This tool is substantially the same as No. 6F4294, with an adjustable chamber to accommodate various lengths of shells and contains all the necessary appliances to make bullets, decap and recap shells, load and seat the bullets, and is without doubt the best tool made. The mould will cast grooved bullets only. Order by catalogue number. State caliber wanted.

Cat. No.	Caliber	For	Per Set
6F4293A	25-35	Marlin.....	\$1.99
6F4293B	25-35	Winchester.....	1.99
6F4293C	30-30	Marlin.....	1.99
6F4293D	30-30	Winchester.....	1.99
6F4293E	303	Savage.....	1.99
6F4293F	32-40	Marlin.....	1.99
6F4293G	32-40	Winchester.....	1.99
6F4293H	38-55	Marlin.....	1.99
6F4293J	38-55	Winchester.....	1.99

If by mail, postage extra, per set, 32 cents.

IDEAL TOOL No. 6, \$1.99.

Ideal Reloading Tool No. 6, complete with bullet mould. This tool contains all the necessary appliances to make grooved bullets, decap and recap shells, load and seat the bullets, and is without doubt the best tool made. Order by catalogue number. State caliber wanted.

Cat. No.	Caliber	For	Per set
6F4294A	38-55	Winchester.....	\$1.99
6F4294B	40-55	Winchester.....	1.99
6F4294C	40-55	Winchester.....	1.99

If by mail, postage extra, per set, 32 cents.

6F4294D 45-50-300 Winchester..... \$1.99
6F4294H 45-70-405 Government..... 1.99
6F4294J 45-70-500 Government..... 1.99
6F4294K 50-70-450 Government..... 1.99

If by mail, postage extra, per set, about 32c.

TO PRESERVE SHELLS.

always wash them out with hot soapsuds or hot soda water and take out the primers as soon after shooting as possible.

Shell Reducer and Resizer.

Shell Reducer and Resizer for any size from 25 to 45 caliber and larger; will resize shells which have become bulged. Shipped from New Haven, Conn. Allow for postage. State size wanted. No. 6F4296 Price.....\$1.34

If by mail, postage extra, 15 cents.

Our Supplemental Chamber.

No. 6F4297 Our Supplemental Chamber to be used in 30-caliber rifles. This is an ingenious device which admits of your shooting the 30 S. & W. cartridge in a 30-caliber rifle. The supplemental chamber is made exactly like a 30-caliber shell, and it is chambered to take a 30-caliber S. & W. cartridge, so that if you own a 30-caliber rifle you can insert a 30 S. & W. cartridge in this supplemental chamber, put it in the barrel and use your rifle for short range practice at much less expense than shooting 30-caliber cartridges. In other words, with this chamber you can shoot a 30-caliber S. & W. cartridge in a 30-caliber rifle. These rifles we require chamber take the regular 30 S. & W. cartridges. No. 6F2377. Price.....45c

If by mail, postage extra, 2 cents.

WINCHESTER MAKE LOADING TOOLS, \$1.25.

No. 6F4298 Order by catalogue number and state style wanted.

Caliber	Style	Price
38-90	Express	1.00
40-90	Sharp's Straight	1.00
40-110	Express	1.00
44	Wheley	1.00
50-95	Express	1.00
30-40	Army, without mould.	1.00

If by mail, postage extra, 45 cents.

Bullet Moulds.

Be sure and give the size wanted, also give the name of the rifle or revolver. For all sporting and military size cartridges, of regular weight bullets, 1 part tin (or solder) and 40 parts of lead makes a good bullet. If bullet is too soft, add more tin. These moulds are all made specially and we require cash with order. Shipped from New Haven, Conn. Allow for postage.

No. 6F4300 To make grooved bullets. State caliber wanted. Price, each.....74c

No. 6F4302 B. G. I. Bullet Mould, with iron handle instead of wood, in 32-20, 38-40, 44-40, 50 long C. F. Price.....40c

Give caliber of molding.

If by mail, postage extra, 15 cents.

No. 6F4307 Ideal Dipper for running bullets. Price.....35c

If by mail, postage extra, 7 cents.

No. 6F4308 Ideal Melting Pot for melting lead. Weight, packed, 15 ounces. Price.....35c

If by mail, postage extra, 26 cents.

No. 6F4309 Adjustable Cover, to fit any stove, for ideal melting pot. It is 9 1/2 inches in diameter and weighs about 24 ounces. Price.....36c

If by mail, postage extra, 45 cents.

No. 6F4310 Ideal Melting Pot for melting lead, etc. Price.....36c

If by mail, postage extra, 45 cents.

No. 6F4311 Ideal Melting Pot for melting lead, etc. Price.....36c

If by mail, postage extra, 45 cents.

No. 6F4312 Ideal Melting Pot for melting lead, etc. Price.....36c

If by mail, postage extra, 45 cents.

No. 6F4313 Ideal Melting Pot for melting lead, etc. Price.....36c

If by mail, postage extra, 45 cents.

No. 6F4314 Ideal Melting Pot for melting lead, etc. Price.....36c

If by mail, postage extra, 45 cents.

No. 6F4315 Ideal Melting Pot for melting lead, etc. Price.....36c

If by mail, postage extra, 45 cents.

No. 6F4316 Ideal Melting Pot for melting lead, etc. Price.....36c

If by mail, postage extra, 45 cents.

SHELL LOADERS.

Shellac finished Rammer, Cap and Base with 10 1/2 inch nickel spun tube. Mention gauge wanted.

No. 6F4330A 12-gauge. Price.....14c

No. 6F4330B 10-gauge. Price.....14c

No. 6F4330C 16-gauge. Price.....14c

No. 6F4330D 20-gauge. Price.....14c

No. 6F4330E 8-gauge. Price.....14c

If by mail, postage extra, each 4 cents.

NOTICE—The decapper, or expelling pin, will be found in all loaders by taking the knob off the rammer—see illustration.

The Paragon Recappers.

Black Japanned Recapper, neat and handy for recapping shells.

Catalogue No. For Shells Price Postage Extra

6F4350A 12-gauge 6c 8c

6F4350B 10-gauge 6c 8c

6F4350C 16-gauge 6c 8c

6F4350D 20-gauge 6c 8c

6F4350E 8-gauge 6c 8c

If by mail, postage extra, 45 cents.

Our Excelsior Paper Shell Crimper.

In order to give our customers an extra fine paper shell crimper at a low price, we have arranged to manufacture them ourselves. Nearly all cheap and medium grade crimpers are manufactured of common cast iron, with common crimping cups, no expelling pin to discharge the shell from the crimper after being crimped, a short chamber, and in many respects not properly gauged. On our own paper shell crimper, which we ourselves manufacture we have covered and improved all the weak points of cheap crimpers, by making our levers and cranks of the very best wrought steel which money can buy; our crimping cups are turned out of solid bars of brass, true to gauge, with steel crimping pins, which last longer and do better work than the ordinary stamped brass cups. Each and every crimper which we make is fitted with an expelling pin and long chamber, all are handsomely japanned, and they are by far the best crimpers ever offered by any house at higher prices. We furnish them in 8, 10, 12, 16 and 20 gauge as desired. Order by catalogue number and state gauge wanted.

NOTICE—To make a good crimp, turn fast and feed slowly.

Catalogue Number For Shells Price Postage Extra

6F4357A 12-gauge 30c 18c

6F4357B 10-gauge 30c 18c

6F4357C 16-gauge 30c 18c

6F4357D 20-gauge 30c 18c

6F4357E 8-gauge 30c 18c

If by mail, postage extra, 45 cents.

Our Excelsior Paper Shell Crimper. Gold bronzed body, japanned handle, with expelling pin; good, strong crimper.

To produce perfect crimp, turn fast and feed slowly.

Catalogue Number For Shells Price Postage Extra

6F4358A 12-gauge 40c 18c

6F4358B 10-gauge 40c 18c

6F4358C 16-gauge 40c 18c

6F4358D 20-gauge 40c 18c

6F4358E 8-gauge 40c 18c

If by mail, postage extra, 45 cents.

The New Improved Ideal Diamond Square or Round Crimp.

The New Improved Ideal Diamond Square or Round Crimp. To change the crimp from square to round or round to square, unscrew the crimping cup and reverse the pins which are fastened by small screws. It has a new straight feed lever, with steel grip. The only tool that will crimp every shell alike, no matter what variations of load may be. The only tool having an automatic plunger that prevents the end of the shell from spreading over the wad. All wearing parts and cups are of steel. The best crimper ever made.

Catalogue Number For Shells Price Postage Extra

6F4360A 12-gauge 1.47 8c

6F4360B 10-gauge 1.47 8c

6F4360C 16-gauge 1.47 8c

If by mail, postage extra, 4 cents.

TO LUBRICATE BULLETS, Dip the bullet in lubricant and set them on a board till the lubricant is hard in the grooves. Good lubricant can be made from beef tallow with enough vasoline to soften it, or pure vasoline with enough paraffin to harden it. Never use fat which has salt or acid in it. It is liable to rust or pit the barrel.

For information on casting bullets, send 3 cents to pay the postage on our Handbook of Useful Information.

SHELL LOADING BLOCKS, 86c.

Our 20-Hole Shell Loading Block. Made of well seasoned wood, holed bored with shoulder to fit the twenty hole shell. The top of hole is reamed out to act as a wad starter; shells do not come within 1/4 inch from top of block; shells cannot bulge or break. With this block you can load 20 shells in half the time you could in the old way, and no danger of upsetting the shells when half loaded. Weight, about 3 pounds.

Catalogue No. Holds Gauge Price

6F4362A 20 shells 12 86c

6F4362B 20 shells 10 86c

6F4362C 20 shells 16 86c

If by mail, postage extra, 55 cents.

SHELL LOADING BLOCK, 18c.

No. 6F4363 Our 20-hole Block is 1 1/2 inch deep, 1 1/2 inch wide, and made in 10, 12 and 16 gauge only. You will not upset shells while loading when using a block. State gauge wanted. Price, each 18c

If by mail, postage extra, 3 cents.

GUN CLEANING IMPLEMENTS.

No. 6F4364A Our Jointed Cleaning Rod, made of best or maple wood; patent brass joints and three implements, swab, scratch brush and wiper; 10, 12 or 16-gauge. Weight, packed, 15 ounces. Full length 38 inches. Price per set. (Postage extra, 10 cents). 21c

No. 6F4365B The same rod, 48 inches long. Price.....30c

VERMILION JOINTED CLEANING RODS

No. 6F4366 Our New Fancy African Vermilion Jointed Cleaning Rod is made in three joints, as shown in the above illustration. It is made of Vermilion wood, with nickel plated joints and trimmings, universal, threaded for implements which take any of the standard swabs, slots or wire scratch brushes. The rod when joined is 37 inches long, and when disconnected, each joint is 13 inches long. It is a very handsome cleaning rod, and each rod is accompanied by a wire scratch brush, wool swab and a double slotted brass wiper. Price, for rod and implements, per set.....53c

If by mail, postage extra, 13 cents.

Attachments for Jointed Rods.

No. 6F4375 No. 6F4376 No. 6F4377

Catalogue Number Article For Rods No. Price each Postage extra

6F4375 Wool Swab Double 6F4376 5c 4c

6F4376 Wire Brush 6F4377 8c 4c

No. 6F4378A The Celebrated Ferris Gun Cleaner. The best cleaner on the market. It can be attached to jointed cleaning rods. 10 or 12-gauge. Excellent for removing lead or burnt powder from the barrel. Price, each.....35c

If by mail, postage extra, 5 cents.

The Tomlinson Gun Cleaner.

This is the best cleaner on the market; fits any standard jointed cleaning rod.

No. 6F4379A 12-gauge. Price.....50c

No. 6F4379B 10-gauge. Price.....50c

If by mail, postage extra, 5 cents.

No. 6F4379C Extra wire gauge to replace sides. Price, per pair.....10c

THE A. B. C. SHOTGUN CLEANER

No. 6F4380 This is the latest and one of the best shotgun cleaners made. It has broad, sharp blades covering the entire circumference of gun barrel, which instantly cuts out all lead and burnt powder. Is made of brass, nickelled, will not harm the finest barrel. When used for holding cloth for wiping, and brass strainer cloth for burnishing, it is the finest burnisher made. Constant use only makes it sharper. Turning thumb nut adjusts it to 10 or 12-gauge. Price, nickel plated.....37c

If by mail, postage extra, 4 cents.

Brass Wire Brushes.

10, 12, 16 or 20-Gauge.

No. 6F4381 Brass Wire Brush for removing lead, powder caking and rust spots; can be attached to any jointed rod, 10, 12, 16 or 20-gauge. Order by gauge, as one brush will fit but one gauge. Price.....37c

If by mail, postage extra, 2 cents.

McMillan's Shell Extractor.

No. 6F4383 The Universal Shell Extractor will extract any shell from 22-caliber to 8-gauge. Nickel plated. Price.....8c

If by mail, postage extra, 1 cent.

Ring Shell Extractors.

Catalogue Number	Gauge	Price	Postage Extra
6F4385A	12	5c	1c
6F4385B	10	5c	1c
6F4385C	16	5c	1c
6F4385D	20	5c	1c

Hickory Rods.

No. 6F4386 Our Hickory Cleaning Rod, with ball handle and ing on end, 38 inches long, 7-16 inch diameter; for shotguns and large caliber rifles.

Price.....(Postage extra, 5 cents).....10c

Powder and Shot Measure.

No. 6F4388 Interchangeable Powder and Shot Measure Combined; finished handle, polished nickel finish; the same measure will answer for powder or shot. Price.....10c

If by mail, postage extra, 3 cents.

Revolver Cleaner Brush.

No. 6F4390 Twisted Wire and Bristle Revolver Brushes. State caliber and length of barrel when ordering. Comes in 22, 32, 38 or 44-caliber. Price.....6c

If by mail, postage extra, 1 cent.

Rifle Cleaning Rod.

No. 6F4391 Twisted wire, bristle brush on end, 32-caliber, 34 inches long. Price 6c

If by mail, postage extra, 5 cents.

Brass Rifle Brushes.

22 to 50-Caliber.

No. 6F4396 Brass Wire Brush to fit No. 6F4398 Cleaning Rod. Brass shank especially made for cleaning rod and burnt powder out of rifles. Made in 22, 25, 30, 32, 38, 40, 44, 45 and 50-calibers. State caliber wanted. Price.....14c

If by mail, postage extra, 2 cents.

Brass Cleaning Rods, 25c.

No. 6F4398 Four-Jointed Brass Cleaning Rods; can be carried in the pocket. This rod has a revolving handle so the brush or cleaning rag follows the rifled grooves. Made for 22, 25, 30, 32, 38, 40, 44 and 50-caliber. State caliber wanted. Price.....25c

If by mail, postage extra, 10 cents.

U. S. Government Cleaner.

No. 6F4400 Consists of a bristle brush and a slotted wiper, with detachable cord and weight for dropping through barrel; a separate slotted wiper for drawing through a dry cloth and for oiling. The No. 6F4400 brush in 22, 32, 38, 44 and 50-caliber. State caliber wanted. Price.....22c

If by mail, postage extra, 40 cents.

GUN IMPLEMENT SETS

OUR 8-PIECE LOADING SET \$1.00.

This complete Gun Implement Set for loading paper shells and cleaning a gun as illustrated and described, contains eight articles, and comes in a strong pasteboard box; size, 5 1/2 inches; neatly divided into compartments for each article, and each implement is made of good material and recommends itself to every owner of a breech loading shotgun. The best ever offered for the money. No house can compete with us on these goods; in fact if you bought these goods one at a time from regular stores you would have to pay about the following prices: A retail dealer's price for 1 Shell Loading Block with 20 holes.....\$0.25

1 Jointed Cleaning Rod, with attachments.....35c

1 Paper Shell Crimper Japanned, with Expelling Pin.....45c

1 Combined Powder and Shot Measure.....15c

1 Rammer, Decapper (take off the knob to find decapper pin) and Nickel Loading Tube.....20c

1 Shell Recapper, japanned.....15c

1 Ring Shell Extractor, nickelled.....15c

1 Steel Wad Cutter.....15c

Eight pieces, making a total of.....\$1.85

WHILE OUR PRICE for the complete set is \$1.00, or nearly one-half what you would have to pay, and the quality of our set is much better than offered by others, our cleaners are iron and steel, while others are gray iron. Our closer cups are turned from solid bars of brass, with steel pins, while others are common stampings.

Our Prices for the Above 8-Piece Sets.

Order by catalogue number and state gauge wanted. If sent by mail, allow for postage.

Catalogue No. Gauge Weight of Set Price per Set Postage extra

6F4401A 12 42 oz. \$1.00 45c

6F4401B 10 37 oz. 1.01 45c

6F4401C 16 37 oz. 1.02 45c

6F4401D 20 41 oz. 1.03 44c

OUR 7-PIECE LOADING SET 75c.



Our 7-piece Loading and Cleaning Set is put up in a nice box 5x13 inches and is practically the same quality in every way as our 8-piece set, with the exception that it has no shell loading block, otherwise it is as high grade and of the same exceptional value. We would like you to compare our loading tools in quality and price with other houses and convince yourself that we are headquarters on these goods. We show below how much you would have to pay for an outfit of this kind if you bought it at a regular store. A retail dealer would charge for

1 Jointed Cleaning Rod with Attachments.....\$0.35
1 Paper Shell Crimper with Expelling Pin......45
1 Combined Powder and Shot Measure.....15
1 Rammer, Decapper (take off knob to find decapper pin) and Loading Tube.....20
1 Shell Recapper.....15
1 Ring Shell Extractor.....15
1 Steel Wall Cutter.....15

Seven pieces, making a total of.....\$1.60

WHILE OUR PRICE for a better outfit is only 75 cents, REMEMBER, we give you the best quality outfit that you can get anywhere in the United States and for less money than you can buy elsewhere.

Our Prices for the Above Described and Illustrated Set.

Order by catalogue number and mention gauge wanted. If by mail, allow for postage.

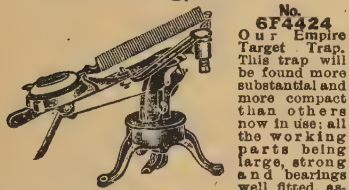
Catalogue No.	Gauge	Weight per Set	Price	Postage Extra
6F4403A	12	33 oz.	75c	35 cents
6F4403B	12	33 oz.	75c	35 cents
6F4403C	12	33 oz.	75c	35 cents
6F4403D	12	33 oz.	75c	35 cents
6F4403E	12	33 oz.	75c	35 cents
6F4403F	12	33 oz.	75c	35 cents
6F4403G	12	33 oz.	75c	35 cents

Amateur Trapper and Trap Makers' Guide.

By Stanley Harding. A new work based upon the experience of the most successful trappers, trap makers and hunters, containing plain directions for constructing the most approved traps, snares, nets and dead falls, the most successful baits for attracting all kinds of animals, birds, etc. Chapters for preparing skins and furs for the market and for tanning them for future use; with concise and comprehensive instructions for preserving and stuffing specimens of birds, animals, etc. Illustrated.

No. 3F096124 Paper covers. Price.....18c
No. 3F096125 Cloth. Price.....27c
If by mail, postage extra, paper, 3c, cloth, 6c.

Empire Target Trap For Trap Shooting, \$5.00.



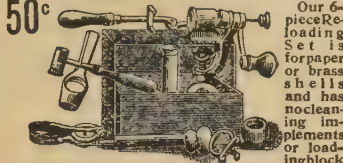
No. 6F4424 Our Empire Target Trap. This trap will be found more substantial and more compact than other traps now in use; all the working parts being large, strong and well fitted, assuring positive action in every detail. The Empire Target Trap is constructed with a lever trigger pull, which allows the trap to be changed to any desired angle without obtaining with the pulling device, and the ropes always have the same length and tension of the pull. These traps will throw any standard target, such as the blue rock, white fly, black bird and others, at all angles. Weight, packed for shipment, 10 pounds. Price.....\$5.00

OUR NEW J. C. PISTOL HAND TRAP. \$1.65



The above illustration, engraved direct from a photograph, was taken from some of our J. C. Hand Traps, which we formerly sold at \$3.25. Believing that we could manufacture this trap cheaper than the former manufacturer, we have made a contract with him whereby we obtain the right to manufacture these traps on a royalty, and under this contract we can offer this trap to our customers on our policy of one small percentage of profit above the cost of production, \$1.65. This is the latest and most novel contrivance ever invented for trap shooters. It weighs but 6 pounds and will throw any standard target, such as blue rocks, white flyers, etc., as far as any stationary trap. The trap when sprung is 18 inches long, and when it is set for shooting is 24 inches long. The carrier is made adjustable and the mainspring is made so that it can be tightened or loosened for fast or slow birds as the shooter may desire. This J. C. Pistol Trap is made of malleable iron. The carrier is made of steel stampings, and the entire trap resembles a pistol, as you will notice by the above illustration, and the main feature of this trap is that you can trap shooting anywhere with it. Two or more friends can go out together, and you do not have to stop and fasten down the trap, as you must do with a regular trap for it is always ready, and it will throw targets at any and all angles. All you have to do is to point the trap the way you wish the target to fly; for throwing at unknown angles, let the trapper stand behind you. When throwing targets let the trap swing forward about 4 to 6 inches after pulling trigger to obtain the best results and to reduce vibration. Weight, packed for shipment, about 6 pounds. No. 6F4425 Price on this J. C. Pistol Trap.....\$1.65
No. 6F4426 The same trap, but finished in oxidized copper and gun metal color, very handsome. Price.....\$1.95

OUR 6-PIECE LOADING SET.



otherwise it is of the same high quality as our 7 and 8-piece sets. We will give you here a list of the prices which regular stores would charge you for an outfit if you bought it separately. No doubt many of our customers have bought these goods and can verify our figures. A retail dealer would charge for

1 Paper Shell Crimper with Expelling Pin.....\$0.45
1 Combined Powder and Shot Measure.....15
1 Rammer, Decapper (take off knob to find decapper pin) and Loading Tube.....20
1 Shell Recapper.....15
1 Ring Shell Extractor.....15
1 Steel Wall Cutter.....15

Six pieces, making a total of.....\$1.25

WHILE OUR PRICE for a better outfit is only 75 cents, REMEMBER, we give you the best quality outfit that you can get anywhere in the United States and for less money than you can buy elsewhere.

Our Prices on This 6-Piece Outfit.

Order by catalogue number and mention gauge wanted. If by mail, allow for postage.

Catalogue No.	Gauge	Weight per Set	Price	Postage Extra
6F4406A	12	33 oz.	50c	22 cents
6F4406B	12	33 oz.	50c	22 cents
6F4406C	12	33 oz.	50c	22 cents
6F4406D	12	33 oz.	50c	22 cents
6F4406E	12	33 oz.	50c	22 cents
6F4406F	12	33 oz.	50c	22 cents
6F4406G	12	33 oz.	50c	22 cents

POWDER FLASKS.

Order by catalogue number in full.

No. 6F4415 Holding 4 ounces black powder. Price.....14c
No. 6F4416 Holding 8 ounces black powder, with cord, common top. Price.....18c
No. 6F4417 Holding 12 ounces black powder, with cord, common top. Price.....24c
No. 6F4418 Holding 16 ounces black powder, with cord, common top. Price.....30c
If by mail, postage extra, 6 to 9 cents.

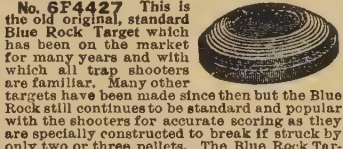
LEATHER SHOT POUCHES.

No. 6F4420 Embossed Leather Pouch with lever charger, for holding 2 1/2 to 3 pounds shot. Price.....25c
No. 6F4421 Embossed Shot Pouch with lever charger, solid leather, holding 4 to 5 lbs. of shot. Price.....35c
If by mail, postage extra, 8 to 10 cents.

OUR BLUE ROCK TARGETS.

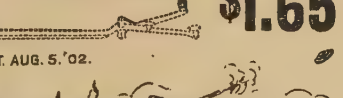
NOTE OUR PRICES OF \$2.30 for 500, \$4.55 for 1,000, and you will observe our price is below all others. Our terms are cash with order on these goods.

No. 6F4427 This is the original, standard Blue Rock Target which has been on the market for many years and with which all trap shooters are familiar. Many other targets have been made since then but the Blue Rock still continues to be standard and popular with the shooters for accurate scoring as they are specially constructed to break if struck by only two or three pellets. The Blue Rock Target will fly from any standard trap such as the Empire, White Flyer, etc. We buy these Blue Rock Targets in carload lots in order to obtain the best possible price on the targets and so in order to obtain the best possible freight rate on them from the factory so that we can quote our customers the lowest possible price on them. Price, per barrel (500). Wgt., 150 lbs.....\$2.30
Price, per 1000. Wgt., 300 lbs.....\$4.55
Our terms are cash with order on these goods.



No. 6F4428 Double Leather Shot Belt to sling over shoulder. With a double belt you can carry two sizes of shot. Price, each.....28c
If by mail, postage extra, 11 cents.

SHOOTING GALLERY TARGETS.



Round Steel Face Plain and Figure Targets.

No. 6F4430 Steel Target, 12-inch diameter, heavy, for 22 or 32 caliber rim fire cartridges. Without the bird figure, but it rings when bull's eye is hit. Bull's eye is 1/2 inch or 3/4 inch diameter. State size wanted. Weight, 15 pounds. Price.....\$1.48
No. 6F4433 12-inch diameter, 1/2 inch thick. Bird is thrown up and bell rings when bull's eye is hit. Must be reset with rope from the shooting stand. Intended for cartridges not larger than 32 long rim fire. Bull's eye is 1/2 inch or 3/4 inch diameter. State size wanted. Weight, 15 lbs. Price.....\$2.49
No. 6F4434 Our new skeleton face steel target, 12 inches in diameter. Made of sheet steel 1/2 inch thick and adapted to 22 caliber cartridges. When the bull's eye is hit a bell rings and the face of the target turns down, showing a skeleton head, where the face of target was. The target being swiveled on each side. The skeleton head may be removed and you can use any other figure or an advertisement to take its place. This target may be reset from the shooting stand and the skeleton is not in view to the shooter, which creates quite a little amusement when the shooter first hits a bull's eye and then sees the skeleton head facing him. Bull's eye is 1/2 inch or 3/4 inch in diameter. State size wanted. Weight, about 13 pounds. Price.....\$2.55

CUN GREASE, CUN OIL ETC.

No. 6F4444 The N.P. Leach famous Gun Grease is the best gun grease ever put on the market by any house. It prevents rust on a steel or polished surface, such as the inside and outside of gun or rifle barrels, cutlery, razors, in fact, it is invaluable for all polished surfaces of steel or iron, and our price is lower than you can possibly buy from any other dealer. It is put up in a neat tin box so it may be carried in the pocket. Weight, 3 ounces. Price, per box, 6 boxes for.....35c
Postage extra, 2 cents per box.

Good Quality Gun Oil.

No. 6F4546 S. R. & Co.'s Sperm Gun Oil; put up exclusively for guns, gunlocks and fine machinery, prevents rust and will not gum. 6 bottles for.....35c
If by mail, postage extra, 8 cents.

DUCK, TURKEY AND SNIPE CALLS.

Kankakee Marsh Duck Call.

The Kankakee Marsh Duck Call is a call which we manufacture ourselves in order to give our customers the very best duck call at the lowest possible price. We guarantee the call to be equal to any call made regardless of name, make or price. These calls are fitted with best quality reeds and have not the metallic sounds found in many duck calls and sounds which are unnatural to the tones of wild duck, each call is toned by an old experienced duck hunter when it leaves us and should not be altered in any way. With a little practice an amateur will soon learn to call duck as well as an old experienced hunter. Directions for calling accompany each call.

Order by Catalogue Number in full.

No. 6F4561 Our Kankakee Marsh Duck Call, made so that it can be carried by a string fastened in the buttonhole when hunting. Price.....(If by mail, postage extra, 2c).....24c

Our Latest Turkey Caller.

No. 6F4564 Our Turkey Caller is made from well seasoned wood, adapted to make the proper sound for decoying wild or domestic turkeys. Hold the caller in the left hand, as shown in the illustration, and with the right hand rub the slate on the side of the caller, either with the edge or with the flat side, and a little practice you will be able to decoy turkeys successfully. This caller is 4 1/2 inches long, 2 1/2 inches wide, and may be carried in the pocket. Price.....(Postage extra, 3c).....44c
Order by Catalogue Number.

Horn Turkey Call.

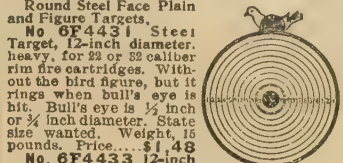
No. 6F4565 Turkey Calls, horn tip with rosewood mouthpiece. Calls by sucking into it, like kissing. Price.....19c
If by mail, postage extra, 4 cents.

No. 6F4566 Snipecall, made of best horn and a perfect snipe call. Price.....(If by mail, postage extra, 2c).....14c

Our Hawk Call, 43 Cents.

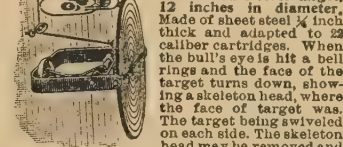
No. 6F4568 Our Hawk Call is designed and manufactured by a man who has much trouble with hawks killing his chickens, and the hawk caller pays for itself many times over every time a hawk is killed. Hold the caller in the left hand, as shown in the illustration and by blowing through it you can soon become expert in decoying hawks toward you. Price.....(Postage extra, 2c).....43c

Wild Goose Caller.



No. 6F4570 Fuller's Metallic Wild Goose Caller. Very good. Price.....(If by mail, postage extra, 50c).....71c
Order by Catalogue Number.

CEDAR WOOD DECOY DUCKS.



In making these decoys great care has been used to select only sound white cedar for their construction and to secure a perfect balance. They are light, substantial and naturally painted. They will not sink if you shoot them. \$2.45 and \$3.65 per dozen. Each dozen contains 8 drakes and 4 females. We cannot furnish them any other way except by special order, which causes delay. Decoys below these prices cannot be properly made and painted to look natural. For highest grade wood decoy ducks, these prices are BELOW ANY COMPETITION. They come in mallard, canvasback, redhead, bluebill, teal or sprigtail. Weight, 35 to 40 pounds per dozen. State which style you wish.

REMEMBER—We can only furnish 8 drakes and 4 females in each dozen.

No. 6F4595 No. 1, our best decoy ducks with glass eyes. These decoys are as nicely painted and as well shaped as most decoys which sell at \$6.00 to \$7.50 per dozen in regular stores. They are really fine decoys and will please you. State which style you wish. Price, per dozen, \$3.65; each.....35c

No. 6F4596 No. 3, good decoy ducks, nicely painted in natural colors, with painted eyes. The decoys are as quite as well painted nor shaped as the No. 1; but are excellent value for the money. State which style you wish. Price, per dozen, \$2.45; each.....28c

No. 6F4597 Anchors with cord for decoys. Price, per dozen.....39c

The Acme Folding Canvas Mallard Decoy.

No. 6F4604 The New Acme Folding Canvas Decoy Mallard is very simple in construction. Mounted on a wood base, with wire frame. The best collapsible duck on the market. The interior canvas ducks are useless when punctured with shot, but this duck still keeps its shape, even though there were several holes through the canvas. Packed one dozen in a neat wooden carrying case, complete with cords and anchors. Price, per dozen.....\$4.95
If by mail, postage extra, each, 20 cents.

OUR CROW DECOYS.

On account of the scarcity of game and the very stringent game laws, now existing at certain seasons of the year in some states, we have conceived the idea of manufacturing crow decoys, to provide sport during the "closed" as well as "open" season on game, as there is no law in most states prohibiting the killing of crows, and in doing so you are helping to protect crops and game, for it is a well known fact that crows destroy the eggs of quail, prairie chicken, grouse, etc., and also those of song birds, and it is also well known that crows abuse song birds.

HOW TO USE OUR CROW DECOYS SUCCESSFULLY.

In "setting out" decoys, we suggest you place them on high ground, stumps, logs or fences, (by sticking their sharp legs in same), where they may be seen at a long distance. Then find a good hiding place, as the crow has very keen eyes and long range of sight. In the brooding season when the young crows are about full grown, it is more difficult to decoy the old ones; at such times take a gunny sack and dump it with black paint or axle grease and fill it with hay or straw. This at a distance will make a good likeness of a dead hog, on which crows are in the habit of feeding. Place the sack on some high ground where it may easily be seen, and you will see your crowd around it, get into a "blind" within killing range and use a duck or crow call or imitate a crow call just enough to attract attention and the results will be surprising. You might try a grouse suit, as a blind, if you have one.

No. 6F4610 Crow Decoys, packed one dozen in a carrying case. Price, per dozen, \$3.75; each.....40c
Weight, packed for shipment, about 24 pounds.

Our Crow Caller, 65 Cents.

No. 6F4615 Our Crow Caller, made of well seasoned wood, fine reed. With a little practice you can soon learn to call crows successfully. Price.....65c
If by mail, postage extra, 2 cents.

Crows will sometimes decoy to the hooting of a horn owl. You can imitate the horn owl with an empty 2-ounce or 4-ounce bottle by blowing into it. Try it.

Grass Suits reduced to 90c.
90c PER SUIT is our price and thousands are being worn by sportsmen everywhere.

No. 6F5112 For wild goose, duck and all kinds of shore bird shooting; made of long, tough imported marsh grass into a cape coat with hood. They weigh about five pounds and are convenient to wear and shoot from. Make good waterproofs in rainy weather, are easily packed and carried. Hunters appreciate the value of these suits, as no blind or bough house is necessary when shooting on marshes. Weight, about 5 pounds. Price, per suit, 90c.

Cannot be sent by mail. Order by Catalogue Number.

REPAIR PARTS FOR FLOBERT RIFLES.

NOTICE—These parts are not fitted. They are in a filed state and must be fitted by a gunsmith or mechanic. If possible send us the broken part and we will try to match it as near as we can.

FLOBERT BREECH BLOCKS.

These parts are not fitted. No. 6F7300 Remington Action Breech Blocks, Filed, cut nose, not fitted. Price, 23c.

If by mail, postage extra, 2 cents.
No. 6F7301 Remington Action Breech Blocks, Filed, pointed nose, not fitted. Price, 20c.

If by mail, postage extra, 2 cents.
Warrant Breech Blocks.
No. 6F7303 For Light Warrant Action Floberts, weighing about 4½ pounds, not fitted. Price, 30c.

No. 6F7304 For Heavy Warrant Floberts weighing about 6 pounds, not fitted. Price, 34c.

If by mail, postage extra, 2 cents.

Improved Warrant Breech Blocks.

No. 6F7305 For Light Improved Warrant Action, like our No. 6F658, not fitted. Price, 35c.

No. 6F7306 For Heavy Improved Warrant Action, like our Nos. 6F659 or 6F663, not fitted. Price, 40c.

If by mail, postage extra, 2 cents.

FLOBERT EXTRACTORS.

No. 6F7307 Filed for Side Extractor Floberts, not fitted. Price, 14c.

No. 6F7308 Filed for Remington Action Floberts, not fitted. Price, 11c.

No. 6F7309 Filed for Warrant Action Floberts (to go with No. 6F7303), not fitted. Price, 14c.

No. 6F7310 Filed for Heavy Warrant Action Floberts (to go with No. 6F7304), not fitted. Price, 22c.

(Postage extra, 2 cents.)

Flobert Hammers, Filed.

No. 6F7311 For Side Extractor Floberts, not fitted. Price, 27c.

No. 6F7312 For Light Warrant Action Floberts, old style, not fitted, to go with No. 6F7303. Price, 30c.

Remember, these parts must be fitted by a gunsmith or mechanic.

If by mail, postage extra, 2 cents.

No. 6F7313 For Light Remington Action Flobert Rifles, not fitted. Price, 29c.

No. 6F7314 For Improved Warrant Action Floberts, for our No. 6F658 rifle, not fitted. Price, 25c.

No. 6F7315 For Heavy Improved Warrant Floberts, for our No. 6F659 or No. 6F663 rifle, not fitted. Price, 30c.

If by mail, postage extra, 2 cents.

No. 6F7316 Hammer Swivels for Flobert hammers, filed, not fitted. Price, 5c.

If by mail, postage extra, 1 cent.

Flobert Main Springs.

No. 6F7317 Flobert Main Springs, suitable for all styles of Floberts, not fitted. Price, 17c.

If by mail, postage extra, 2 cents.

No. 6F7318 Flobert Trigger Springs, suitable for all Floberts, not fitted. Price, 9c.

If by mail, postage extra, 2 cents.

No. 6F7319 Flobert Front Sights, filed, not fitted. Price, 9c.

No. 6F7320 Flobert Rear Sights, filed, not fitted. Price, 10c.

If by mail, postage extra, 1 cent.

Flobert Triggers.

No. 6F7321 Flobert Triggers, filed, not fitted. Price, 13c.

Postage extra, 2 cents.

Flobert Screws.

No. 6F7322 Fore End, 7c.

No. 6F7323 Trigger Springs, 8c.

No. 6F7324 Breech Blocks, 9c.

If by mail, postage extra, 1 cent.



Nipple Wrench.
No. 6F7325 Nipple Wrench, for muzzle loaders, polished. Price, 24c.

If by mail, postage extra, 5 cents.

Folding Pocket Screwdrivers.

No. 6F7326 Our Steel Pocket Screwdriver, with U.S. shape nipple wrench for musket nipples. Per doz., 20c.

If by mail, postage extra, 25c.

WHEN ORDERING PARTS for guns, rifles or revolvers, always give the name, caliber or gauge of the gun, rifle or revolver. This will save us from writing for this information.



GUN TUBES FOR MUZZLE LOADERS.

The nipples have the following threads to the inch and are of the specified diameter:

Name	Threads	Diameter
Enfield are.....	20 per inch	5-16 inch
Springfield are.....	24 per inch	5-16 inch
Belgian are.....	30 per inch	1/4 inch
English are.....	28 per inch	15-64 to 30-64

When ordering English nipples always give diameter or send the old nipple.

Catalogue No.	Style	Polished	Price, each	Postage extra
6F7330	English	Shank	5c	1c
6F7331	English	Outside	10c	1c
6F7332	English	Bottom	10c	1c
6F7333	English	Inside	15c	1c
6F7334	Belgian	Medium	10c	1c

For

6F7335 Springfield Musket Caps 10c 1c

6F7336 Springfield Gun Caps 12c 1c

6F7337 Enfield Musket Caps 10c 1c

6F7338 Enfield Gun Caps 12c 1c

6F7339 Enfield Gun Caps 12c 1c

6F7340 Enfield Gun Caps 12c 1c

6F7341 Enfield Gun Caps 12c 1c

6F7342 Enfield Gun Caps 12c 1c

6F7343 Enfield Gun Caps 12c 1c

6F7344 Enfield Gun Caps 12c 1c

6F7345 Enfield Gun Caps 12c 1c

6F7346 Enfield Gun Caps 12c 1c

6F7347 Enfield Gun Caps 12c 1c

6F7348 Enfield Gun Caps 12c 1c

6F7349 Enfield Gun Caps 12c 1c

6F7350 Enfield Gun Caps 12c 1c

6F7351 Enfield Gun Caps 12c 1c

6F7352 Enfield Gun Caps 12c 1c

6F7353 Enfield Gun Caps 12c 1c

6F7354 Enfield Gun Caps 12c 1c

6F7355 Enfield Gun Caps 12c 1c

6F7356 Enfield Gun Caps 12c 1c

6F7357 Enfield Gun Caps 12c 1c

6F7358 Enfield Gun Caps 12c 1c

6F7359 Enfield Gun Caps 12c 1c

6F7360 Enfield Gun Caps 12c 1c

6F7361 Enfield Gun Caps 12c 1c

6F7362 Enfield Gun Caps 12c 1c

6F7363 Enfield Gun Caps 12c 1c

6F7364 Enfield Gun Caps 12c 1c

6F7365 Enfield Gun Caps 12c 1c

6F7366 Enfield Gun Caps 12c 1c

6F7367 Enfield Gun Caps 12c 1c

6F7368 Enfield Gun Caps 12c 1c

6F7369 Enfield Gun Caps 12c 1c

6F7370 Enfield Gun Caps 12c 1c

6F7371 Enfield Gun Caps 12c 1c

6F7372 Enfield Gun Caps 12c 1c

6F7373 Enfield Gun Caps 12c 1c

6F7374 Enfield Gun Caps 12c 1c

6F7375 Enfield Gun Caps 12c 1c

6F7376 Enfield Gun Caps 12c 1c

6F7377 Enfield Gun Caps 12c 1c

6F7378 Enfield Gun Caps 12c 1c

6F7379 Enfield Gun Caps 12c 1c

6F7380 Enfield Gun Caps 12c 1c

6F7381 Enfield Gun Caps 12c 1c

6F7382 Enfield Gun Caps 12c 1c

ROUGH TURNED WALNUT GUN STOCKS.

No. 6F7361 Rough Turned Gun Stocks, turned to shape, leaving the square end 1½ inches wide and 2 inches from top to bottom, length 1½ inches, but measure 5½ x 1½ inches. Made of good American walnut, not fitted, just shaped, for double barrel breech loading guns. Weight, 20 ounces. Price, 47c.

If by mail, postage extra, 27 cents.

NEW STOCKS AND FORE ENDS FITTED TO GUNS.

When stocks of double guns are broken so you can't repair them with glue, a new one will have to be fitted by hand and we can do this work all the way from \$5.00 to \$12.00, according to the quality of wood and amount of labor required. Fore ends fitted to back action guns from \$2.75 to \$4.00; to bar lock guns from \$3.00 to \$4.00. You to pay transportation charges both ways on the gun.

No. 6F7365 Worms for Ram Rods, reversed, medium size. Price, 12c.

If by mail, postage extra, 2 cents.

TUMBLER PINS.

No. 6F7369 Tumbler Pins, threaded, for muzzle loading locks. Send sample, showing size, so we can match it. Price, each, 10c.

Per pair, 19c.

If by mail, postage extra, 1 cent.

No. 6F7370 Tumbler Pins, threaded for American made guns. Mention for which gun it is wanted. Price, per pair, 25c; each, 15c.

If by mail, postage extra, 1 cent.

SIDE PINS.

No. 6F7371 Side Pins, threaded for muzzle loading locks. Price, 10c.

If by mail, postage extra, 1 cent.

CROSS PINS.

No. 6F7372 Cross Pins for muzzle loading guns.

Price, each, 10c.

No. 6F7373 Cross Pins, for breech loading guns. Price, 12c.

If by mail, postage extra, 1 cent.

INSIDE LOCK SCREWS.

No. 6F7374 Inside Lock Screws, threaded. Price, each, 8c.

Price, per pair, 14c.

If by mail, postage extra, 1 cent.

NICKEL PLATING REVOLVERS.

While we do not recommend nickel plating rusty revolvers, as it never makes as good a job as a new revolver, nor can an old revolver be made to look like new, we are, however, equipped to do this work if our customers wish it done, at prices ranging from \$1.25 to \$1.50 each for pocket size, and \$1.50 to \$1.75 for belt size. Add postage at the rate of 1 cent per ounce.

TOP LEVER SPRINGS.

Order by Number

Catalogue No. 6F7370

No. 75. No. D. No. C. No. B. No. A.

Be sure to state style number wanted.

6F7376 No. A. English Guns 20c

6F7377 No. B. Bonehill Guns 21c

6F7378 No. C. English Guns 22c

6F7379 No. D. Tolley Guns 23c

6F7380 No. 75. Belgian Guns 14c

If by mail, postage extra, 2 cents.

SEAR SPRINGS, FILED.

Cat. No. Style For Price

6F7377 Back Action Right 9c

6F7378 Back Action Left Hand 9c

6F7379 Bar Action Right 10c

6F7380 Bar Action Left Hand 10c

If by mail, postage extra, 1 cent.

Front Sights for Double Guns.

No. 6F7383 Made of Brass, Threaded for Double Guns.

Price, (Postage extra, 1 cent), 5c.

NOTICE—This material is not finished nor ready to put into guns. It has to be fitted by a gunsmith or mechanic. If possible, send us the broken part, so we can better match it.

BREECH LOADING GUN HAMMERS.



No. 6F7384 Flat Round Body. Hammers are measured from center of hole to middle of nose. State which size and which hand you wish. These hammers are not fitted and must be fitted by a gunsmith or mechanic.

Catalogue No. Style Body Size State size wanted Hand Price

6F7384 Flat 1 to 1½ in. Left 19c

6F7385 Flat 1 to 1½ in. Right 20c

6F7386 Round 1 to 1½ in. Right 22c

6F7387 Round 1 to 1½ in. Left 22c

6F7388 Circular 1 to 1½ in. Right 24c

6F7389 Circular 1 to 1½ in. Left 25c

6F7390 Concave 1 to 1½ in. Right 35c

6F7391 Concave 1 to 1½ in. Left 36c

If by mail, postage extra, 2 cents.

If you wish one of these hammers fitted, send old sample and allow 75 cents extra for fitting.

For fitting special hammers not listed above, allow \$1.25 to \$1.50 for fitting each hammer.

SPRING PLUNGERS.

No. 6F7395 For Old Style Spring Plungers, Guns, not fitted.

Price, per pair, 15c; each, 9c.

No. 6F7396 For Zulu Guns, not fitted.

Price, per pair, 25c; each, 15c.

If by mail, postage extra, 1 cent.

NITRO FIRING PINS.

No. 6F7397 For Latest Style Belgian Guns, not fitted.

Price, per pair, 17c; each, 10c.

If by mail, postage extra, 1 cent.

STEEL FIRING PINS.

Catalogue No. Diameter of Head Length, inches Price, each Price, per pair

6F7398 8-32 inch 1½ in. 11c 19c

6F7399 9-32 inch 1½ in. 12c 20c

6F7400 10-32 inch 1½ in. 13c 24c

6F7401 11-32 inch 1½ in. 14c 26c

If by mail, postage extra, 1 cent.

Special Firing Pins.

Made to order, or Firing Pins for Ithaca, Baker, Smith and other American made guns. Send the broken one when ordering. Price, when they resemble the above in style, each, 25c.

Plunger Springs.

No. 6F7402 Taper, for Old Style Double Guns, Price, each, 15c.

Per pair, 15c.

No. 6F7403 For Zulu Guns. Price, each, (Postage extra, 1 cent), 11c.

Plunger Seats.

No. 6F7404 For English Guns, 6-cornered shoulder, not fitted.

Price, per pair, 32c; each, 18c.

No. 6F7405 For Belgian Guns, 6-cornered shoulder, not fitted.

Price, per pair, 30c; each, 17c.

No. 6F7406 Seats for Firing Pins No. 6F7395. Price, per pair, 36c; each, 20c.

If by mail, postage extra, 1 cent.

Fore End Iron. Extractor.

No. 6F7407 No. 6F7406

No. 6F7406 Milled Extractor, in filed state, not fitted. Price, 34c.

No. 6F7407 Fore End Iron, milled for the frame of double guns, not fitted. Price, 32c.

If by mail, postage extra, 4 to 5 cents.

TRIGGERS.

No. 6F7408 Right Hand Filed Trigger, not fitted. Price, each, 7c.

No. 6F7409 Left Hand Filed Trigger, not fitted.

Our Combined Leather Cheek and Recoil Pad.

Give length of butt plate.
No. 57F4512 The Combined Leather Cheek and Recoil Pad, made of russet leather, oil tanned, will protect the stock and at the same time protect the cheek and shoulder of the shooter. It will fit any gun stock. This pad is fitted with a corrugated rubber cushion, the same as that used on the best recoil pads. The cheek pad on the comb of stock is left open at one end so that the shooter can remove or add padding as he desires. Price.....60c
If by mail, postage extra, 4 cents.

Rodgers Hunting Knife.

No. 28F04514 This is undoubtedly the best hunting knife for the hunter, guide or canoeist on the market. The blade on this knife is made of the best Sheffield steel, clip point finely ground and tempered, with heavy back made in swedge and on the finished and is 4 1/2 inches long. This knife is fitted with a solid polished bolster, finely scored, round hand fitting with 4-inch ebony handle. Each knife is furnished with a black grain leather sheath, the sheath protects the entire knife, leaving just sufficient protruding to enable the user to readily draw the knife from the sheath. Each knife fully guaranteed to be perfect in workmanship and material. Price.....\$1.92
If by mail, postage extra, 8 cents.

Our Arkansas Bowle Knife.

No. 28F04515 Bowle Knife, Stag handle, 6-inch steel clip blade, leather sheath, with loop to attach to belt; entire length, 11 inches. Price.....65c
No. 28F04516 Bowle Knife, with 7-inch blade. Price, with leather sheath.....75c
No. 28F04517 Bowle Knife, with 8-inch blade. Price, with leather sheath.....85c
If by mail, postage extra, 10 cents.

Western Guides' Hunting Knife.

No. 28F04518 This knife has 6-inch heavy awaged and polished blade of best tempered steel, solid guard and fancy bolster. Finely scored ebony handle. A good serviceable all around knife for camp or trail. Complete with leather sheath. Price.....53c

Deer Foot Hunting Knives.

No. 28F04519 Hunting Knife, deer foot handle, 6-inch clip blade, leather sheath, nickel bolster and hilt. Price.....\$1.00
No. 28F04520 Hunting Knife, deer foot handle, 7-inch clip blade, best steel, leather sheath, with loop to attach to belt, nickel bolster and hilt. Price.....\$1.10
If by mail, postage extra, 12 cents.

Hunters' Pocket Knife.

No. 28F0920 T. T. Cr. Hunters' Pocket Knife. It has stag handle, long, heavy German silver bolsters, cap and shield, brass lining, highly finished inside and out. The blades open and close freely without wobble. The knife blade is always true in the center, and it is these little points to which we pay so much attention, that cause our knives to give better satisfaction than those you can procure from any other dealer. Length of handle, 4 1/2 inches; length with large blade open, 8 inches. Price.....60c
If by mail, postage extra, 6 cents.
For a full line of pocket cutlery, see our Cutlery Department.

Sportsmen's Folding Lock Blade Knife.

No. 28F04521 Sportsmen's Folding Lock Blade Knife, with 3 1/2-inch (scimitar) blade of finest steel and 4 1/2-inch genuine deer foot handle, making the entire length when open, 8 1/2 inches. It has dagger hilt, with German silver bolster, nickel lock, which holds the blade either open or closed, and a corkscrew in the handle. Just the knife for camping. Price.....\$1.40
If by mail, postage extra, 12 cents.

Pearl and Stag Handle Daggers.

No. 28F04523 Our Finest Quality Ladies' Dagger. This is a little beauty, with the very finest quality of steel in blade. Length of blade, 4 inches, both edges sharp, with beautiful pearl handle and German silver guard and fancy bolster, furnished with fine leather sheath. This is the finest quality of a dirk knife, and the metal is warranted. Price, (Postage extra, 8c).....\$1.05

No. 28F04524 Our Stag Handle Dagger, 4-inch blade of good quality steel, with leather sheath. Price.....(Postage extra, 8c).....60c

Hunting Knife Sheath.

No. 57F4530 Hunting Knife Sheath, for 6-inch Bowle. 20c | For 8-inch Bowle. 28c
For 7-inch Bowle. 24c | For 9-inch Bowle. 32c
If by mail, postage extra, 4 cents.

No. 57F4771 Leather Belts, for knife sheaths, 1 1/2 inches wide. Price.....18c
If by mail, postage extra, 8 cents.

Hunters' Axes.

No. 57F4533 Hunters' Axe, with handle, extra cast steel blade, weight, 1 1/2 pounds, with heavy russet leather sheath, as per illustration. A very convenient tool; makes a light axe or a heavy hatchet for putting up tents, etc., when camping. Weight, with sheath, 2 pounds. Price, with carrying sheath.....78c

Thomas' Nipper

No. 4. No. 57F4552 Thomas' Nipper, nicely finished and nickel plated. This nipper locks automatically when it is put on the prisoner's wrist. Price.....\$1.70
If by mail, postage extra, 8 cents.

Detectives' Double Lock Handcuffs.

These handcuffs are adjustable to any size wrist and lock automatically, but cannot be unlocked without a key. They are made of forged steel, strong and durable. No. 57F4553 Nicely polished and finished. Price, per pair.....\$2.90
No. 57F4554 Nicely polished and nickel plated. Price, per pair.....\$3.50
If by mail, postage extra, 30 cents.

Police Permanent Lock Handcuffs.

These handcuffs unlock with a key but lock automatically and are adjustable to any size wrist. They are made of good quality steel, are light, and used generally by detectives and other officers of the law. No. 57F4555 Nicely polished and finished. Price, per pair.....\$2.70
No. 57F4556 Nicely polished and nickel plated. Price, per pair.....\$3.15
If by mail, postage extra, 16 cents.
DARK LANTERNS—See our Hardware Department.

Police Billies.

No. 57F4573 Plaited Billy, leather covered head. Weight, about 7 ounces, hand made. Price.....17c
If by mail, postage extra, 7 cents.

No. 57F4576 Leather Billy, sewed down the side, loaded with shot, made of the best material and cannot be equalled for the price. Length, 9 inches. Weight, about 9 ounces. Price.....(If by mail, postage extra, 9c).....32c

Hunting or Driving Gloves.

No. 57F4583 These Gloves are made of soft, pliable leather, with first finger and thumb, as shown in illustration. They have gauntlet cuffs, as shown in illustration, to keep the wrists warm, and are made lined with flannel. Be sure to state size wanted. Price, per pair.....75c
If by mail, postage extra, 8 cents.

Canvas Shell Bags for Carrying Loaded Shells.

No. 57F4665 10-oz. Brown Canvas Bags, leather bound, with pocket. To hold 50 shells. Price, 24c
To hold 75 shells. Price.....27c
To hold 100 shells. Price.....30c
If by mail, postage extra, 10 to 14 cents.

OUR GUN AND RIFLE COVERS.

We have selected the following line of gun and rifle covers and placed a large season contract for them, so as to enable us to give you the best possible value for the least amount of money in this line of goods. When you order a gun cover from us you are getting it at a price based on the actual cost of material and labor with only our one small percentage of profit added. You will assist us materially when ordering these goods if you will give us the name of your gun or rifle, also length of barrel, and advise us whether it is a single barrel, double barrel, repeating shotgun or rifle for which you want the cover; this will enable us to furnish you the exact cover you wish without any delay. For special lengths not mentioned in this catalogue allow us one week's time to make them.

8-oz. canvas means a yard weighs 8 oz.
10-oz. canvas means a yard weighs 10 oz.
12-oz. canvas means a yard weighs 12 oz.
The more ounces to the yard, the heavier the canvas.

Mention length of barrel and name of gun or rifle when ordering a gun cover.

Our 39-Cent Leather Bound Cover.

No. 57F4695 Rifle and Gun Cover, best 8-ounce tan canvas, leather bound, leather sling, cotton flannel lined, best quality. For 24, 26, 28, 30 or 32-inch barrels. Mention length of barrel when ordering and say if you wish it for a rifle or shotgun. Price.....39c
If by mail, postage extra, 15 cents.

Special Value for 64 Cents.

No. 57F4698 Heavy Tan 18-ounce Duck Cover, for rifle and shotgun. Full leather, leather sling, leather bound, leather protector, with handle and sling. For 24, 26, 28, 30 or 32-inch barrels. State length wanted. Price.....64c
If by mail, postage extra, 16 cents.

Our \$1.40 Leather Rifle and Shotgun Cover.

No. 57F4701 Soft Leather Cover, made of heavy, soft russet bag leather, with combined sling and handle. Bright trimmings. For 24, 26, 28, 30 or 32-inch barrels; give length of barrel and name of gun or rifle when ordering. Absolutely waterproof. The finest gun cover made. Price.....\$1.40
If by mail, postage extra, 25 cents.

Rifle and Carbine Sheath.

No. 57F4703 Rifle Sheath, made of best russet leather, for sporting rifles. These sheaths are not full length covers, but are intended for carrying rifle on saddle, leaving stock of rifle exposed so it may be easily grasped when needed. Be sure to give name of rifle, model and length of barrel when ordering, as different makes require different sheaths. We furnish these for 24, 26, 28 and 30-inch barrel rifles only. Price.....\$1.20
If by mail, postage extra, 30 cents.

Our 85-Cent Duck Gun Case, Victoria Style.

No. 57F4704 The same identical sheath for carbines. State name of carbine and length of barrel when ordering. We furnish these for 30 and 32-inch barrel carbines only. Price.....\$1.15
If by mail, postage extra, 25 cents.

Our 85-Cent Duck Gun Case, Victoria Style.

No. 57F4706 Heavy 18-ounce tan duck, waterproof, leather bound with straps and tool pocket, leather lock and muzzle protector, flannel lined, for 28, 30 or 32-inch barrels. State length wanted. Price.....85c
If by mail, postage extra, 30 cents.

Our Victoria Gun Case, 98c.

No. 57F4707 Victoria Gun Case, heavy 18-ounce waterproof canvas, reinforced with leather, erlock and muzzle protector, with pocket cleaning rod; also shell bag to hold 50 shells. The most complete cover offered to sportsmen and trap shooters. For 28, 30 or 32-inch barrels. State length wanted. Price.....98c
If by mail, postage extra, 30 cents.

8-Ounce Duck Gun Case, 43c.

No. 57F4713 Tan Colored Duck Gun Case, for take down shotguns, with rod pocket, made of 8-ounce canvas. For 28, 30 or 32-inch barrels. Weight, 9 ounces. Give length of barrel. Price.....43c
Give name of rifle or shotgun and length of barrel when ordering.

Folding Gun Case.

85c No. 57F4714 Folding Gun Case. Heavy 18-ounce tan colored canvas, reinforced ends, leather muzzle protector, with sling strap and handle. Mention length of barrel when ordering. For 28, 30 and 32-inch barrels. Weight, 22 ounces. Price.....85c

Our 18-Ounce Canvas Victoria Rifle Case for Take Down Rifles, only 71 Cents.

No. 57F4716 Heavy 18-ounce tan duck, with lock and muzzle protector, rod pocket on the side, Victoria style, flannel lined, well made. This case is made for take down rifles only and the Ladies' Little Double Gun. When ordering state for which gun or rifle you wish it, and say if barrel is 24, 26 or 28 inches long. Give length of barrel and model and name of rifle when ordering. Weight, about 9 ounces. Price.....71c

IF YOU OWN A FINE GUN it pays to have a sole leather cover, as it protects the gun from bruises, dents, etc., when carrying it in a wagon, etc. For special lengths, not mentioned in this catalogue, allow us a week's time to make.

Our Sole Leather Victoria Gun Case, \$2.20.

No. 57F4726 Victoria Gun Case, made of heavy russet leather, embossed, strongly stitched, with rod pocket, making it very strong and durable. For 28, 30 and 32-inch barrels. State length wanted. Weight, about 43 ounces. Price.....\$2.20

English Victoria Gun Case.

No. 57F4731 English Victoria Gun Case, leg of mutton shape, oak tanned sole leather, flannel lined, handle and sling, lock buckle, name plate. The best case on the market for the money. For 30 or 32-inch barrels. State length wanted. Weight, about 60 ounces. Price.....\$2.75

Our Oak Tanned Russet Case, only \$3.18.

No. 57F4733 English Victoria Gun Case, leg of mutton shape, made of oak tanned russet color sole leather, brass trimmings, with lock, buckle and name plate, handle and sling. Flannel lined. A beauty. For 30 or 32-inch barrels. State length wanted. Weight, 56 ounces. Price.....\$3.18

Our Best Quality French Gun Case, \$3.80.

No. 57F4734 The same case, but made for two sets of barrels, 30 or 32-inch. State length wanted. Weight, about 60 ounces. Price.....\$4.15

French Style Gun Cases.

No. 57F4736 French Style Leather Gun Case. This is the latest style case and is the most compact, neatest sole leather case ever placed on the market. This case is made of oak tanned sole leather, fitted with lock buckle, heavy leather handle and sling, lined with Canton flannel, with partition for barrels, adapted for any take down gun whether single barrel, double barrel or repeater. This case is the largest and is 6 1/2 inches high by 3 1/2 inches wide. Made for 28, 30 or 32-inch barrels. State length wanted. Weight, about 60 ounces. Price.....\$2.70

Our Best Quality French Gun Case, \$3.80.

No. 57F4738 Our Best Quality French Style Gun Case. This case is made the same as the above described case, except made of the finest orange sole leather, it is lined with green felt, fitted with brass trimmings and name plate, finely finished throughout, otherwise the same as the No. 57F4736. Made for 28, 30 or 32-inch barrels. State length of barrel when ordering. Weight, about 60 ounces. Price.....\$3.80

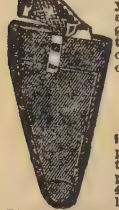
Our U. S. Leather Mail Bag, \$2.85.

No. 57F4750 An ideal mail bag for rural mail carriers, hotels, merchants and manufacturers. This bag is made from regular mail bag leather, welted seams and sides and bottom, four loops with leather strap fastener, as shown in the illustration. The strap is made with a hump so it may be locked with a padlock on the reverse side, round leather handle extra strongly stitched, riveted throughout. Size, 21 inches long, 13 inches wide. This same bag could not be duplicated by other dealers for less than \$4.00. Weight, 1½ pounds. Price,\$2.85 If by mail, postage extra, 30 cents.



REVOLVER AND PISTOL HOLSTERS.

Our Line of Revolver Holsters. By taking advantage of the leather market and laying in a supply of leather before the advance, we are enabled to make you the following prices. When you order holsters of us you are buying them on our system of one small percentage of profit from the maker to the consumer, and we are sure you will agree with us that, quality considered, our prices are below any competitor. When ordering holsters, always give the name of your revolver, length of barrel and caliber, to enable us to give you the exact size, for these holsters vary in size, according to caliber and length of barrel.



Our Acme Rubber Pocket Holsters.

Made of black rubber and lined with drilling, soft and pliable, with nickel plated clasp to hook to pocket, and made for pocket size revolvers only up to 4-inch barrel. Order by catalogue number in full.

Catalogue Number	Caliber of Revolver	Length of Barrel, Inches	Price, Each	Postage Extra
57F4755B	32	3 to 4	20c	5c
57F4755E	38	3½ to 4	22c	5c
57F4755G	44	4 to 5	25c	5c

Our Leather Flap and Open Top Holsters.

Made of best quality russet leather, nicely embossed, with loop for belt. When ordered, state make, caliber and length of barrel of your revolver. Order by catalogue number in full.

Flap Holster No. 57F4756 Open Top Holster No. 57F4761 For Young America revolvers.

Caliber of Revolver	Length of Barrel, Inches	Catalogue No. 57F4756 Flap Holster Price, each	Catalogue No. 57F4761 Open Top Holster Price, each	Postage Extra
32	3	21c	18c	4c
38	3	22c	16c	4c

For Smith & Wesson, Harrington & Richardson, Hopkins & Allen, Forehand, Iver Johnson, Colt's New Pocket, Colt's Police and our own revolvers. Order by catalogue number in full.

Caliber of Revolver	Length of Barrel, Inches	Catalogue No. 57F4756 Flap Holster Price, each	Catalogue No. 57F4761 Open Top Holster Price, each	Postage Extra
32	3 to 4	23c	17c	6c
38	3½ to 4	24c	18c	6c
38	3½ to 4	25c	19c	6c
38	3½ to 4	26c	20c	6c
38	3½ to 4	27c	21c	7c
38	3½ to 4	28c	22c	7c

For Colt's New Navy, Colt's New Army, Colt's Double Action and Smith & Wesson Military revolvers. Order by catalogue number in full.

Caliber of Revolver	Length of Barrel, Inches	Catalogue No. 57F4756 Flap Holster Price, each	Catalogue No. 57F4761 Open Top Holster Price, each	Postage Extra
38 or 41	4½ to 5	33c	22c	8c
38 or 41	5½ to 6	34c	23c	8c

For large frame revolvers, such as Colt's Frontier, Army, Single Action and Double Action, 32-30, 38-40, 44 and 45 caliber. Order by catalogue number in full.

Caliber of Revolver	Length of Barrel, Inches	Catalogue No. 57F4756 Flap Holster Price, each	Catalogue No. 57F4761 Open Top Holster Price, each	Postage Extra
32-30 to 45	4½ to 5	35c	24c	10c
32-30 to 45	5½ to 6	36c	25c	10c
32-30 to 45	7½	37c	26c	10c

The following holsters are made to fit the Smith & Wesson, Harrington & Richardson, Hopkins & Allen, Forehand, Iver Johnson, Colt's New Pocket, Colt's New Army, Colt's New Navy and Colt's New Police.

Catalogue Number	Caliber of Revolver	Length of Barrel, Inches	Price, Each	Postage Extra
57F4767E	38	3½ to 4	\$0.90	8c
57F4767F	38	4½ to 5	.95	8c
57F4767G	38	5½ to 6	1.00	8c

The following holsters are made to fit the Colt's Double Action, Colt's New Navy and New Army revolvers and Smith & Wesson Military and Police revolvers.

Catalogue Number	Caliber of Revolver	Length of Barrel, Inches	Price, Each	Postage Extra
57F4767H	38 or 41	4½ to 5	\$1.10	10c
57F4767J	38 or 41	5½ to 6½	1.15	10c

The following holsters are made to fit the large Frontier and Army frame revolvers, 32-30, 38-40, 44-40 and 45 caliber.

Catalogue Number	Caliber of Revolver	Length of Barrel, Inches	Price, Each	Postage Extra
57F4767K	32-30 to 45	4½ to 5	\$1.20	10c
57F4767L	32-30 to 45	5½ to 6	1.25	10c
57F4767M	32-30 to 45	7½	1.35	10c

Texas Shoulder Holster. Keeps revolver always safe and ready. Made of fine soft russet leather, nicely embossed, with leather strap to pass around the chest to hold holster on shoulder, as shown in the illustration. When ordering, always give catalogue number in full and state the make and style of your revolver, give length of barrel, and we will fit your revolver.

No. 57F4768A 22-Caliber Young America Revolver. Mention length of barrel wanted. Price,\$4.70 (Postage extra, 50c.)

For Smith & Wesson, Harrington & Richardson, Hopkins & Allen, Forehand, Iver Johnson, Colt's New Pocket and New Police and our own revolvers.

Catalogue Number	Caliber of Revolver	Length of Barrel, Inches	Price, Each	Postage Extra
57F4768B	32	3 to 4	50c	5c
57F4768C	32	4½ to 5	51c	5c
57F4768D	32	5½ to 6	52c	5c
57F4768E	32	6½ to 7	53c	5c
57F4768F	32	7½ to 8	54c	5c
57F4768G	32	8½ to 9	55c	5c

To fit Colt's Double Action New Navy and New Army, 38 and 41 caliber, and Smith & Wesson Military and Police revolvers.

Catalogue Number	Caliber of Revolver	Length of Barrel, Inches	Price, Each	Postage Extra
57F4768H	38 or 41	4½ to 5	55c	8c
57F4768J	38 or 41	5½ to 6½	56c	8c

To fit large frame 44 or 45 caliber revolvers.

Catalogue Number	Caliber of Revolver	Length of Barrel, Inches	Price, Each	Postage Extra
57F4768K	32-30 to 45	4½ to 5	57c	8c
57F4768L	32-30 to 45	5½ to 6	58c	8c
57F4768M	32-30 to 45	7½	60c	8c

OUR HOLSTER AND CARTRIDGE BELTS.

We would like you to compare our line of belts with any line offered by any other house, and, quality considered, we think you will find that our prices are equal to those paid by the largest dealers. Our leather goods are the best in the market. Always give waist measure and caliber when ordering.

Plain Leather Belts and Cartridge Belts.

No. 57F4771 Belt only, russet leather, 1½ inches wide, finely embossed, without loops for cartridges. Length, 32 to 40 inches. Give length wanted. Price,\$1.80 If by mail, postage extra, 5 cents.

No. 57F4772 Belt only, russet leather, nicely embossed, with loops for cartridges; 22, 32, 38, 41 or 44 caliber, 1½ inches wide, plain roller buckle, 30 to 40 inches long. Give length and caliber wanted. Price,\$2.60 If by mail, postage extra, 5 cents.

Russet Leather Cartridge Belt.

No. 57F4773 Belt only, fine russet leather, nicely embossed edge, with loops for cartridges, 32, 38, 44 or 45 caliber; 3½ inches wide, large nickel plated buckle, 38 to 40 inches long. Give length and caliber wanted. Price,\$4.40 If by mail, postage extra, 10 cents.

Our Hand Carved Mexican Style Cowboy Holsters.

Made of heavy russet saddle leather, to match our fancy cowboys' saddles. These holsters are all hand carved, and are not to be compared with the holsters that other houses sell as the fine cowboy holster, which are embossed under a large press; but these are the most handsome and best holsters in the market.

Catalogue Number	Caliber of Revolver	Length of Barrel, Inches	Price, Each	Postage Extra
57F4767E	38	3½ to 4	\$0.90	8c
57F4767F	38	4½ to 5	.95	8c
57F4767G	38	5½ to 6	1.00	8c

Combination Cartridge and Money Belts.

Mexican Combination Cartridge and Money Belt. Made of the very best soft russet leather; belt is 3 inches wide; soft and pliable and will not get hard and crack; neatly embossed. Mention caliber wanted.

No. 57F4774 32-caliber, give waist measure. Price,95c
No. 57F4774X 38-caliber, give waist measure. Price,95c
No. 57F4774Y 44 or 45 caliber, give waist measure. Price,95c
No. 57F4774Z 50-caliber, give waist measure. Price,95c
Don't forget to state caliber wanted, also waist measure.
If by mail, postage extra, 15 cents.

No. 57F4775 The Cowboy Combined Cartridge and Money Belt. Made of heavy russet leather; set tanned leather; strong and durable; nicely embossed; edges double stitched; designed to match our cowboy scabbard and holster; 32, 38, 44 or 45 caliber. Mention caliber wanted and give waist measure. Price,\$1.15 If by mail, postage extra, 15 cents.

Web Cartridge Belts. No. 57F4776 Web Belts, for rifle and pistol cartridges; 32, 38, 44 or 45 caliber. Made of heavy web with loops for cartridges. A very strong and durable belt, not impaired by any kind of weather. Mention caliber and waist measure wanted when ordering. Price,35c If by mail, postage extra, 5 cents.

Shell Belts for Shotgun Shells. Shell belts with loops for carrying shotgun shells. Made of web and leather and lined with heavy web with shoulder straps to go over the shoulder. Order by number and give waist measure. No. 57F4780

Catalogue Number	Made of	Size Gauge	Price	Postage Extra
57F4780A	Web	18	30c	8c
57F4780B	Web	10	30c	8c
57F4780C	Web	12	30c	8c
57F4780D	Web	30	30c	8c
57F4780E	Rus. Leather	18	45c	10c
57F4780F	Rus. Leather	10	45c	10c
57F4780G	Rus. Leather	12	45c	10c
57F4780H	Rus. Leather	30	45c	10c
57F4780I	Rus. Leather	8	62c	10c

OUR HUNTING CLOTHING.

We are the largest handlers of hunting clothing selling direct to the consumer in the United States, and we know that we are offering greater value in this line of goods than it is possible for you to obtain elsewhere. Our hunting clothing is guaranteed to be made of the highest grade full weight canvas, full size, made with the same care and finish found in tailor made goods. Quality, both in material and workmanship, considered, our prices cannot be equalled, as they are based on our one small profit, manufacturer to consumer plan, and by reason of our enormous trade in this line, our cost of production is far smaller than that experienced by other manufacturers. In ordering, state number of inches around the chest under the arms, and state what size dress coat you wear. Special sizes not mentioned in the following descriptions, will have to be made specially, and will cost 35 per cent more than the prices named below.

NOTICE: DO NOT FAIL TO GIVE SIZE. Hunting clothing should be ordered one size larger than regular clothing to allow plenty of freedom.

Our Best 12-ounce Army Duck Coat, \$3.80.

Our Very Best Quality Hunting Coat, made of the very best quality 12-ounce army duck, dead grass color, double stitched throughout, lined with the entire back with best quality 2-ounce army duck, sleeves lined with Walker's sateen, corduroy collar and adjustable cuffs lined with corduroy, reinforced waterproof padded leather shoulder pieces, leather bound throughout, including the pocket flaps; silk crow's foot stitching at the pockets and silk stitched buttonholes. Note the gusset under the arms, as shown in the illustration. This enables you to freely raise your arms without feeling the weight of shells and game in the pockets. The pockets are made on the cut in principle, with large flaps, which is very neat, and the game pockets are made so as to be accessible from the front and at the side seams, as shown in illustration. This is our best hunting coat, has six outside pockets and three spacious game pockets, with best quality of horn buttons, and no pains have been spared to make this hunting coat the best canvas hunting coat on the market, and is as nearly waterproof as a canvas coat can be. It comes in sizes of 36 to 46 inches. Give chest measure when ordering. Price,\$3.80 Cannot be sent by mail, as it weighs over 4 pounds. 12-ounce canvas weighs 12 ounces to the yard.

No. 57F5135 Our Very Best Quality Hunting Coat, made of the very best quality 12-ounce army duck, dead grass color, double stitched throughout, lined with the entire back with best quality 2-ounce army duck, sleeves lined with Walker's sateen, corduroy collar and adjustable cuffs lined with corduroy, reinforced waterproof padded leather shoulder pieces, leather bound throughout, including the pocket flaps; silk crow's foot stitching at the pockets and silk stitched buttonholes. Note the gusset under the arms, as shown in the illustration. This enables you to freely raise your arms without feeling the weight of shells and game in the pockets. The pockets are made on the cut in principle, with large flaps, which is very neat, and the game pockets are made so as to be accessible from the front and at the side seams, as shown in illustration. This is our best hunting coat, has six outside pockets and three spacious game pockets, with best quality of horn buttons, and no pains have been spared to make this hunting coat the best canvas hunting coat on the market, and is as nearly waterproof as a canvas coat can be. It comes in sizes of 36 to 46 inches. Give chest measure when ordering. Price,\$3.80 Cannot be sent by mail, as it weighs over 4 pounds. 12-ounce canvas weighs 12 ounces to the yard.

NOTICE—DO NOT FAIL TO GIVE SIZE. Hunting clothing should be ordered one size larger than regular clothing to allow plenty of freedom.

The New Anson Mills Woven Shell Belts.



No. 57F4791 In these Mills belts, the loops are woven into the belts, making them very strong and durable in all kinds of weather; 10 or 12-gauge, with shoulder strap and game hooks. Mention gauge wanted. Price, \$1.18 If by mail, postage extra, 25 cents.

No. 57F4794 Anson Mills Hunter's Belt. The loops are woven closed at the bottom, protecting the crimped end of the shell, no sewing whatever on the belt; 10, 12 or 14 gauge. Mention gauge wanted. Price, 79c If by mail, postage extra, 20 cents.

For Indian Snow Shoes See Our Shoe Department.

The Lanz Canteen.

No. 57F4796 The only canteen which will keep water in palatable condition in any climate. With the Lanz Canteen a doctor can always have a cool drink of water in summer, or warm coffee or tea in winter, when making long rides through the country. With it, the farmer and ranchman always have a cool drink at hand, when at work in the field, or upon the prairie.

Automobile tourists' or sportsmen's tongues never parch when carrying a Lanz Canteen. Where water in an ordinary canteen would freeze solid, under like conditions water in this canteen would not fall below a temperature of 60 degrees. The same theory applies to this canteen used in hot climates. Where water in an ordinary Government canteen would reach a temperature of 135 degrees, water in this canteen would not exceed a temperature of 88 degrees. Endorsed by doctors, explorers, soldiers and government officials. The canteen is made of heavy tin covered with a layer of felt, which in turn is covered with a removable canvas cover. Fitted with an adjustable web sling strap. The canteen is 9 inches in diameter, holds 45 fluid ounces, weighs about 1 pound. Price, (By mail, postage extra, 20c) \$1.00.

CANOEES.

For PRICES AND DESCRIPTIONS OF THE BEST CANOES, SEND FOR OUR FREE CATALOGUE

Our 10-ounce Army Duck, Leather Bound Hunting Coat, \$2.25.

No. 57F5137 Best quality 10-oz. army duck, dead grass color, lined with 8-oz. army duck, full padded, reinforced waterproof, corduroy collar, corduroy lined adjustable cuffs, six outside pockets with flaps, three game pockets with entrance from front edge and side seam, double stitched throughout; leather bound all around. Sizes, chest measure, from 36 to 46 inches. Give chest measure when ordering. Price,\$2.25 If by mail, postage extra, 45 to 55 cents.

Our 10-ounce Canvas Special Value Coat for \$1.82.

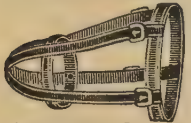
No. 57F5139 Hunting Coat, made of 10-oz. duck, dead grass color, three-quarter drill lined, corduroy collar and adjustable corduroy lined cuffs, reinforced, three game pockets with entrance from front edge and side seam, fancy stitching around entrance to game pockets. Sizes, chest measure, from 36 to 46 inches. Give chest measure when ordering. Price,\$1.82 If by mail, postage extra, 35 to 45 cents.

ORDER YOUR HUNTING COAT ONE SIZE LARGER THAN YOUR DRESS COAT. TO ALLOW PLENTY OF FREEDOM.

DOG MUZZLES.

NOTICE—When ordering Dog Muzzles, please give measurement around the dog's neck and around about 1 inch from the tip of the nose, and the length from the tip of the nose to the top of head where the strap goes around his neck, and you will assist us in fitting the muzzle, for muzzles vary considerably in size.

Leather Strap Dog Muzzle.



Leather Strap Dog Muzzle to buckle around neck and buckles to take up length around head if too large. Give measurements when ordering.

No. 57F6347 Small sizes, 12 to 18 inches around neck. Price, 20c
No. 57F6348 Large sizes, 17 to 26 inches around neck. Price, 30c
If by mail, postage extra, 4 cents.

The Improved Surprise Whistle.

No. 57F6372 The Surprise Whistle, the loudest and best dog call in the market. By squeezing in the bulb at the end you can regulate the sound and produce any effect from purring or muffled notes up to a great swelling, booming, piercing note. A good snipe or plover call, also. Price, each, 12c
3 for 32c
If by mail, postage extra, 4 cents.

Horn Whistles.



Horn Whistles, loud and shrill and leaves no bad taste in the mouth.

Catalogue Number	Length	Price	Postage extra.
57F6375	5 1/2 inches	18c	5c
57F6376	8 inches	23c	5c

Combination Whistle and Compass.

No. 57F6377 This is the ideal whistle, made of horn; loud and shrill, and finely finished, fitted with an accurate compass in lower end, the face of which is flush with the top of whistle. Length of whistle, about 2 1/2 inches. Price, 26c
If by mail, postage extra, 3 cents.

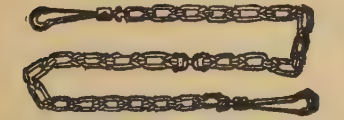
Drilled Key Dog Collar Locks.

No. 57F6400 Padlock, 1 1/2 inch, all nickel plated, with key. Price, 15c
No. 57F6402 Our Little Secret Dog Collar Lock. A very neat and substantial lock, as strong as any lock, and does not require a key. Keyhole has center post and is opened by pressing pin to the right. Price, each, 10c
3 for 25c
If by mail, postage extra, 3 cents.

Aluminum Dog Combs.

No. 57F6404 Made of pure aluminum, finely finished, very strong, 4 1/2 inches long. Price, 10c
If by mail, postage extra, 2 cents.

Kennel Chains.



Kennel Dog Chain, polished steel, round wire, new style safety links, three swivels, two snap hooks, so it will not kink; well made and durable, no dog can break it; comes in two lengths and two sizes.

Catalogue No.	Size Links	Length Chain	Price	Postage Extra
57F6420	Medium	4 1/2 feet	22c	10c
57F6421	Medium	6 feet	27c	10c
57F6425	Heavy	6 feet	35c	10c

Spratt's Dog Cakes.

No. 57F6454 Spratt's Patent Flourine Dog Cakes (with best root); these celebrated biscuits are supplied to all the leading kennels and are used at the principal dog shows in America and England, and have been before the public for more than a quarter of a century; 5-pound boxes. Per box, 30.39
25-pound boxes. Price, per box, 1.58
Each cake weighs 5 to 6 ounces. 3 to 4 cakes per day for pointers and setters, 3 to 5 cakes per day for mastiffs, is considered sufficient food.

No. 57F6455 Each cake weighs 5 to 6 ounces. 3 to 4 cakes per day for pointers and setters, 3 to 5 cakes per day for mastiffs, is considered sufficient food.

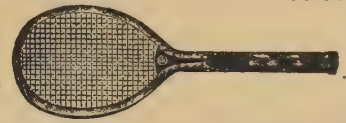
No. 57F6661 Tennis Nets, 87 1/2 feet, 12-thread. Weight, packed, 31 ozs. Price, 65c
No. 57F6662 Tennis Nets, 88 1/2 feet, 15-thread. Weight, packed, 36 ozs. Price, 85c
No. 57F6663 Tennis Nets, 123 feet, 15-thread. Weight, packed, 36 ozs. Price, 1.08
No. 57F6664 Tennis Nets, 123 feet, 15-thread, canvas bound. Weight, packed, 46 ounces. Price, 1.58
No. 57F6665 Double Center Net, 63 ft., 21-thread, hand made, canvas bound. Weight, packed, 55 ounces. Price, 2.50
No. 57F6666 Back Stop Net to prevent balls from rolling out of grounds, 60 1/2 feet, 12-thread. Weight, packed, 58 ounces. Price, 2.15

LAWN TENNIS GOODS.

We are exclusive selling agents for the celebrated Harvard line of tennis rackets, which we guarantee to be the superior of any rackets upon the market. These rackets all have hand polished ash frames; the gut in these rackets is the very best obtainable and is strung by experienced men. The fitting of handles and throats is perfect and you will find our rackets have a swing and balance to them not found in any other line.



No. 57F6650 Our Junior Racket is made from second growth ash, walnut throat, cedar handle, well strung with American gut, well balanced; for boys and girls. Each, 30.82
Price, per set of four, 3.00
No. 57F6651 Our Oak Park Racket, full size head; made from second growth ash, with walnut throat, cedar handle; closely strung with best American gut, leather capped, well balanced. An excellent low priced racket for youths and misses. Price, each, 1.25
Price, per set of four, 4.80
No. 57F6652 Our Seroco Racket, full size head; made from selected second growth ash, with walnut throat, cedar handle; strung with good quality selected imported gut, leather capped. Designed for rapid, effective work, well strung and well balanced. Each, 1.75
Price, per set of four, 6.80
No. 57F6653 Our Volley Racket, full size, highly polished head; is made from selected second growth ash, five-piece walnut and maple throat, polished and scored cedar handle, closely strung with a fine quality imported gut, leather capped and well balanced. A racket suitable for amateur or professional work. Price, each, 3.45
Price, per set of four, 13.80
No. 57F6654 Our Champion Tennis Racket. This is a full sized racket, large popular shaped head and full 5-inch grip. Frame is made of second growth white ash, fitted with five-piece throat, scored cedar handle. Strung with the highest grade oriental gut, trimmed at throat and at top of racket. Guaranteed to be the equal in finish, service, balance and quality to any of the \$5.00 or \$6.00 rackets on the market. Price, each, 3.00
Price, per set of four, 11.34



No. 57F6655 Our Expert Racket. This racket has proven to be the most popular high grade racket on the market. We have made a number of improvements on same which will make it even more popular and will cause it to excel any other racket on the market. The frame of this racket is made of selected white ash, fitted with five-piece walnut and maple throat, polished and scored extra large cedar handle 5 1/2 inches in circumference. This racket is strung with the very best clear white gut in the most improved manner. As shown in the illustration the racket is very nicely strung through the center, giving it greater driving power and making it more effective for fast playing than any racket strung in the ordinary manner. Designed especially for professional work. Price as well as any racket on the market regardless of price and would ordinarily sell at from \$6.00 to \$8.00. Comes in 13, 13 1/2, 14, 14 1/2 ounce weights. When ordering give weight wanted. Price, each, 3.85
Price, per set of four, 15.40
If by mail, postage extra each, 14 to 16 cents

RACKETS RESTRUNG WITH BEST CLEAR GUT, \$1.50.

Racket Cover.

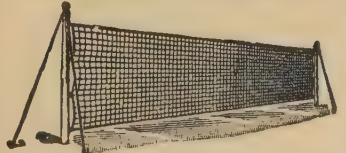
No. 57F6656 Mackintosh Cloth Waterproof Racket Cover. Keeps moisture from racket, saves racket and gut from injury. Price, 50c
If by mail, postage extra, 6 cents.

No. 57F6657 Soft Felt Racket Cover. Price, 35c
If by mail, postage extra, 6 cents.

Lawn Tennis Balls.

No. 57F6658 Seroco Special. Imported English ball, felt cover, full size, guaranteed the equal of any tennis ball made. \$0.19
Per dozen, 2.00
No. 57F6659 Goodrich Championship Tennis Balls. Positively the best ball made. Price, per dozen, \$3.60; each, 32c
No. 57F6660 Wright & Ditson Championship Tennis Balls. Price, each, 30.35
Per dozen, 3.90
If by mail, postage extra, 8 cents.

Lawn Tennis Nets.
Note our hand made double center net for \$2.50



Seroco Tennis Net Poles.

No. 57F6667 Solid (one piece) Tennis Poles, nicely finished, complete with guy ropes and pegs. Weight, 8 1/2 lbs. Price, per pair, 85c

Dry Tennis Court Marker.

No. 57F6668 Uses marble dust or air-slaked lime, no mixing of material required. The wheel revolves on its axle. Comes fitted with handle. Price, 95c

Tennis Double Court Marking Tapes.

No. 57F6669 Double Court Lawn Tennis Marking Tapes, complete with pins and staples. These tapes enable you to lay out your court in a few minutes; put up in a few minutes the boundary lines very prominently on all kinds of grounds. Put up in paper box. Weight, about 10 pounds. Price, per set, \$2.90

Our Seroco Croquet Sets.



No. 57F6670 Our Junior Four-ball Croquet Set, four striped mallets, four hardwood varnished and striped balls and striped and varnished stakes, ten wire arches; put up in neat, strong wood box with hinged cover. Weight, about 13 pounds. Price, per set, 54c
No. 57F6672 Our Amateur Eight-ball Croquet Set, eight striped mallets, eight hardwood varnished and striped balls, two striped and varnished stakes, ten wire arches; put up in a strong wood box with hinged cover. Weight, about 25 pounds. Price, per set, 75c
No. 57F6674 Our Favorite Eight-ball Croquet Set, consists of eight nicely painted and varnished mallets with 5-inch heads, eight striped and varnished balls, two large fancy striped stakes, heavy wire arches; an excellent set at a low price; put up in a strong, Croquet wood box with hinged cover. Weight, about 24 pounds. Price, per set, 1.25
No. 57F6676 Our Champion Eight-ball Croquet Set, consisting of eight finely finished striped mallets, with 5-inch heads, eight hard maple striped and varnished balls, two striped fancy stakes, heavy pointed wire arches; well made and finished set in every respect; put up in strong wood box with hinged cover. Weight, about 27 pounds. Price, per set, 1.45

Our Professional Croquet Set.

No. 57F6678 Our Professional Eight-ball Croquet Set, consists of eight finely finished varnished and striped mallets, with 5-inch heads, eight hard maple striped and varnished balls, two striped fancy stakes, heavy pointed wire arches; well made and finished set in every respect; put up in a strong wood box, hinged cover. Weight, about 31 pounds. Price, per set, 2.20

OUR BOXING GLOVE DEPARTMENT.

We are the largest handlers of boxing gloves in the United States, selling more gloves direct to the consumer than any other house. We have made the requirements of the pugilist a careful study and you will find that our gloves fit better, last longer, and quality and construction considered, are cheaper than any other gloves on the market.

We send free a copy of the Marquis of Queensbury Rules with every set. A set consists of four gloves, two pairs, packed in a box.

No. 57F6800 Boys' size, made of selected, especially tanned French kid leather, ecru color, stuffed with good quality short hair, ventilated palm, elastic wristband, good shape, well made and durable glove. Weight, per set, boxed, about 28 ounces. Price, per set of four gloves, 82c
If by mail, postage extra, 31 cents.

No. 57F6801 Youth's size, about 5 ounces. Made of wine colored kid leather, soft and pliable, stuffed with good quality curled hair; ventilated fingers, laced wristband, laced wristband, ventilated palm. Weight, per set, boxed, about 34 ounces. Price, per set of four gloves, 1.20
If by mail, postage extra, 37 cents.

No. 57F6803

Our Frank Snyder 8-ounce Men's 8-ounce Standard Pattern. Improved. Made of claret colored California napa leather, with padded finger ends, ventilated palm, split and laced wrist, stuffed with good quality curled hair, drill lined. Weight, per set, boxed, about 46 ounces. Price, per set of four gloves, \$1.35
If by mail, postage extra, 49 cents.

No. 57F6804 Our Ben Heerstad Corbett Pattern 8-ounce Glove. Claret back, palm and wrist; ventilated palm, drill lined, laced wristband stuffed with good quality curled hair. Weight, per set, boxed, about 46 ounces. Price, per set of four gloves, \$1.60
If by mail, postage extra, 49 cents.

No. 57F6805 Our Original Corbett Pattern. Made of wine colored kid leather, serge lining, attached fingers, ventilated palm, split wrist with laced wristband and padded cuffs; stuffed with best quality curled hair. Weight, per glove, about 8 ounces. Price, per set of four gloves, \$1.75
If by mail, postage extra, 53 cents.

No. 57F6806 Trainer's Corbett Pattern 8-ounce Glove. Made of selected green California napa leather, with stitched binding, laced wrist, ventilated palm, stuffed with best quality curled hair. Weight, per set, boxed, about 48 ounces. Price, per set of four gloves, \$1.85
If by mail, postage extra, 51 cents.

No. 57F6808 Instructor's Pattern 8-ounce Glove. Made of selected especially tanned wine color kid, laced wrist, padded cuff, leather bound; best of serge lining, ventilated palm, stuffed with extra quality curled hair, double silk stitched, with finger grip. Weight, per set, boxed, about 48 ounces. Price, per set of four gloves, \$3.00
If by mail, postage extra, 51 cents.

The Dudley Club Special, \$3.90

No. 57F6811 The Dudley Club Special 9-ounce Boxing Glove. Corbett pattern, full heel pad below the lacing, center palm grip, full padded cuff, laced wristband, double stitched with silk, made from specially selected, California tanned kid, stuffed with finest quality white curled hair, a new departure in boxing gloves, the latest on the market. Price, per set of four gloves, \$3.90
If by mail, postage extra, 55 cents.

No. 57F6812 Barry Pattern. 8-ounce. Made of selected, especially tanned French kid leather, green color with grip in center, thumb well padded on top, affording absolute protection, serge lined and leather binding, laced wrist with tape laces, wrist extra full padded, hand sewed; stuffed with extra quality curled hair, double stitched throughout with silk. Weight per set, boxed, about 48 ounces. Price, per set of four gloves, \$3.50
If by mail, postage extra, 51 cents.

AWNINGS We manufacture Awnings of all sizes and descriptions. It is surprising what little money buys a good Awning. See page 196.

BOATS. For lowest prices on steel and wood row boats, canvas covers, canoes, sail boats, sails, marine engines and accessories, send for our Free Boat Catalogue.

Approved Pattern Gloves.



No. 57F6813 Approved Amateur Pattern Men's Size Gloves, made of best green color California kid leather, with finger grip and toe padded, ventilated palm, padded wrist, best serge lining, leather binding, laced wrist, stuffed with best quality curled hair, double stitched throughout. A good sparring glove. Price, per set of four gloves.....\$2.15 If by mail, postage extra, 48 cents.

Our Highest Grade Gloves at \$3.25 per Set.



French kid leather, green color, with grip and heel pad, serge lined and leather binding, laced wrist with tape laces, wrist made with extra padded roll, hand sewed; stuffed with extra quality curled hair, double stitched throughout with silk. Weight, per set, boxed, about 33 ounces. Price, per set.....\$3.25 If by mail, postage extra, 53 cents.

Professional Fighting Gloves.

No. 57F6815 Our Official Professional Fighting Glove, Made of selected green California napa leather, with grip in center and toe pad, ventilated palm, lined throughout, laced and leather bound wrist; stuffed with very best quality curled hair, made extra strong for hard usage, double stitched with linen thread, padded cuff. Weight, per set, boxed, about 45 ounces. Price, per set of four gloves.....\$2.10 If by mail, postage extra, 48 cents.

5-Ounce Fighting Gloves.

No. 57F6816 The Genuine Root Pattern Fighting Gloves, made of the very finest quality, selected tan color kid leather, and leather lined, made with padded wrist, finger grip, ventilated palm, laced and leather bound wrist, with silk, stuffed with very best quality curled hair. Each glove weighs 5 ounces. Regular price, \$5.00; our price.....\$3.90 If by mail, postage extra, 35 cents.

STRIKING BAGS.

Bag punching is the most pleasant, least tiring and best of all exercises. Our line of striking bags is made especially for us in accordance with our specifications. Quality considered, they are superior to any bags on the market. They are all lined in the best manner and are guaranteed to hang absolutely true. Our bags have been used in many gymnasiums throughout the country for years and are highly endorsed by amateur and professional fighters. Price includes bag and bladder complete, with rope and screw eye.

Single End Bags.

No. 57F6824 Made of good strong leather, drill lined, strong loop, all well made. This is a good practice bag for a very little money. Weight, about 10 ounces. Price, complete, 90c.
No. 57F6825 Made of gold tan napa leather with strong loop. Drill lined, good, desirable and strong, 30 inches circumference when inflated. Weight, complete, about 10 ounces. Price, with bladder.....\$1.12
No. 57F6828 Made of olive tan leather, with strong loop and drill lined, very good strong bag, 32 inches circumference when inflated. Weight, complete, about 18 ounces. Price, with bladder.....\$1.45
No. 57F6830 Best quality California olive tan leather, strong loop, drill lined, welted seams, triple stitches, one-piece top, a fine bag and very fast, 32 inches circumference when inflated. Weight, complete, about 18 ounces. Price, with bladder.....\$1.70
No. 57F6835 Soft tan satin calf, drill lined, triple seams, welted, strong loop, one-piece top. A good article, retails for \$3.50, 32 inches circumference when inflated. Weight, complete, about 14 ounces. Price with bladder.....\$2.18
No. 57F6836 Expert Bag, made of special selected olive tan horsehide, very strong and tough. Drill lined, triple seams, welted, strong loop, one-piece top, made up first class in every respect; very fast and the finest bag made, 32 inches circumference when inflated. Weight, complete, about 14 ounces. Price, with bladder.....\$2.40 If by mail, postage extra, 20 to 25 cents.

Our Pear Shape Bag.

This is the latest thing in punching bags. The pear shape bag is made that the strain is on all sections of the bag instead of one place. The top and bottom are stitched by hand and the bag is built to withstand constant use. In fact, the bag is built for work.

No. 57F6838 Made of napa leather, plain seams, canvas lined, wine color, 30 inches circumference when inflated. Weight, complete, 11 ounces. Price, with bladder.....\$1.35

No. 57F6839 Fine quality goatskin, olive green color, napa tanned, bound lips, eyeleted lace holes, welted triple seams, canvas lined, 32 inches circumference when inflated. Weight, complete, 11 ozs. Price with bladder.....\$1.80

No. 57F6840 Fine quality selected horsehide, tan color, bound lips, eyeleted lace holes, welted seams, canvas lined, 32 inches in circumference when inflated, hand stitched top and bottom, with very best quality of rubber bladder that can be had; just the bag for professional bag punchers. Weight, complete, 11 ounces. Price, with bladder.....\$2.45 If by mail, postage extra, 23 to 25 cents.

Double End Bags.

Here is a line of double end bags which are lively, good and can be put up anywhere where you can put in two screw eyes. Illustration shows a bag put up in a doorway. Bore a 1-inch hole in your door sill, turn a screw eye into it so it will be below the sill and out of the way; fasten a hook to the elastic cord, and hook it to the screw eye, and you can take down the bag or put it up in a few seconds any time. These prices include the bag, bladder, a piece of rope, two screw eyes and a piece of elastic cord.

No. 57F6845 Made of gold tan napa leather, with strong loop, drill lined. Double end, good, desirable and strong, 30 inches circumference when inflated. Weight, complete, about 18 ounces. Price, with bladder, rope and elastic cord.....\$1.33

No. 57F6846 Best quality, claret color, soft tanned leather, drill lined, strong loop, triple seams, making an extra strong double end bag, and one of the best sellers; 33 inches circumference when inflated. Weight, complete, about 14 ounces. Price, with bladder, rope and elastic cord.....\$1.71

No. 57F6847 Soft tan calf, drill lined, triple seams, welted, the best double end bag on the market. A good article, retails for \$4.00, 32 inches circumference when inflated. Weight, complete, about 15 ounces. Price, with bladder, rope and elastic cord.....\$2.40 If by mail, postage extra, 23 to 27 cents.

Rubber Striking Bag and Football Bladders.

No. 57F6852 10-inch Bladders, made of pure Para rubber, 4 to 5 inches long, 3 to 4 inches wide, for striking bags and Association football balls. Price.....48c
No. 57F6853 12-inch Bladders, made of finest quality Para rubber, for bags 33 inches in circumference. Price.....59c If by mail, postage extra, 6 cents.

Striking Bag Swivel.

No. 57F6854 Striking Bag Swivel. Rope can be taken out without unscrewing from platform and permits bag to be punched in any direction without twisting rope. Price.....21c Postage extra, 6 cents.

Striking Bag Knuckle Gloves.

No. 57F6855 The Celebrated Frazer Striking Bag Knuckle Glove, small hand, made of the best soft tanned horsehide, heavily padded, thus making a complete protection for the knuckles. For ladies and men. Price, per pair.....34c If by mail, postage extra, 5 cents.

Striking Bag Mitts.

No. 57F6858 Striking Bag Mitts, made of kid, with grip in center, padded back, elastic wristband. This is the best mitt to use for elastic work. Per pair.....(Postage extra, 10 cents).....60c

Maple Indian Clubs and Dumb Bells.

Sold in pairs only, and made of the best first quality rock maple and finely polished. Weight given is the weight of each club or dumb bell. If you ordered one pair of 1-pound clubs, you get two 1-pound clubs, etc. When ordering, state which weight you want.

Weight of each Club or Bell	Indian Clubs No. 57F6855 Price, per pair	Dumb Bells No. 57F6857 Price, per pair	Weight of each Club or Bell	Indian Clubs No. 57F6856 Price, per pair	Dumb Bells No. 57F6857 Price, per pair
1 lb.	15c	16c	2 lbs.	24c	24c
1 1/2 lb.	22c	19c	4 lbs.	37c	37c
2 lbs.	28c	25c	6 lbs.	44c	44c
			8 lbs.	55c	55c

Iron Dumb Bells.

No. 57F6859 Our Iron Dumb Bells are cast from pure gray iron. We make them in weights as follows: 1, 2, 3, 4, 5, 6, 8, 10, 12, 15, 20 and 25 pounds. These are the weights of each dumb bell. Sold by the pound. Mention weight you wish when ordering. Price, per pound.....4c

Expert Striking Bag Swivel.

No. 57F6865 The Expert Striking Bag Swivel is undoubtedly the best swivel on the market. Bag can be instantly removed or a new rope inserted by unscrewing the projecting stem from the round disk, which is screwed solid to the platform. This swivel consists of three parts, namely, flat disk 3 1/2 inches in diameter, a projecting threaded stem and a half round metal ball, which reverses inside of the projecting stem. The swivel is nicely oxidized and is as rapid and accurate a swivel as any on the market. Put up in a neat paper box complete with screws. Price.....(Postage extra, 8 cents).....35c

Our Perfect Chicago Bag Platform, \$3.35.

No. 57F6866 This platform is made of selected wood, 36 inches in diameter, well braced and is so constructed that the platform may be raised or lowered after it is fastened to the wall. The platform should be fastened so that the 4 iron rods will be about 4 feet from the floor. Price for the Chicago Punching Bag Platform (this price does not include the punching bag or swivel).....\$3.35 Weight, crated for shipment, about 85 pounds.

Elastic Floor Attachments.

No. 57F6867 Elastic Floor Attachments for Double and Single End bags, made of elastic and covered with braided cotton and used for attaching the bottom of the bag to the floor. Price.....18c If by mail, postage extra, 5 cents.

Exercising or Swinging Rings.

No. 57F6869 Wooden Rings, three pieces, made of walnut and maple, glued together, 6 in. in diameter. Per pair.....\$0.45 3 pair for.....1.24

Horizontal Bars.

No. 57F6870 Made of the best quality of second growth, straight grain pickery, square ends. 4 1/2 feet long. Price.....1.00 5 feet long. Price.....1.30 6 feet long. Price.....1.65 8 feet long. Price.....2.74 State length wanted when ordering.

Whiteley Chest Pull.

No. 57F6871 Just what you need to broaden your shoulders and to strengthen the muscles of your back and arms. More beneficial than the heavy chest weight, and far less expensive. Made of three strands of elastic cable, attached to two wood handles with nickel plated trimmings. Comes in three tensions. A—Light tension, for ladies and children, 27 inches. Price.....45c B—Medium tension, for youths, 30 inches. Price.....50c C—Heavy tension, for men, 33 inches. Price.....55c (Postage extra, 12 cents).

Whiteley Exercisers.

No. 57F6873 Made of elastic cord with wood pulleys, handles and foot attachment. Price.....\$1.50 If by mail, postage extra, 22 cents.

No. 57F6874 Made of elastic cord with metal pulleys running in brass bushings, enameled handles with foot attachment. Price.....\$2.20 If by mail, postage extra, 30 cents.

No. 57F6875 Made of elastic cord, with nickel plated trimmings, enameled handles with foot attachment. Price.....(Postage extra, 30 cents).....\$2.85

No. 57F6877 Whiteley Special Exerciser, for adults or children, full size, 00 grade, made of elastic cable with plain wood pulleys and wood handles, nickel plated trimmings, complete with hinge attachments, screw eyes, also chart of exercising. Packed in neat paper box. Price.....95c

Massage Rollers.

The wood balls revolve on wire spindles, causing no friction or irritation of the skin, giving a better massage than that obtained by the hands of an expert. Very beneficial to sore or stiff muscles, also in such diseases as rheumatism, neuritis, insomnia, etc.
No. 57F6878 Massage Roller, 18 balls with non-slip elastic sides, complete with instructions. Price.....45c
No. 57F6879 Massage Roller, 23 balls elastic sides, making a combination exerciser and roller, complete with instructions. Price.....(Postage extra, 23 cents).....80c

BASEBALL GOODS FOR AMERICA'S NATIONAL GAME BASEBALLS.

The National League Ball.



Made by hand, with the best pure rubber center, wool yarn wrapping and horsehide cover, sewed with linen thread. This is not a new ball on the market but it is a ball that has been sold for years for \$1.25 and which we, by reason of a contract agreeing to take a very large quantity and selling this ball under a different name than it has been sold heretofore, are able to sell for 75 cents. We guarantee this ball to be the equal of any ball made and to conform with every specification in regard to weight and size of the National and American Leagues. This ball is guaranteed to hold its shape for nine innings and is further guaranteed to be the equal if not the superior of any ball on the market regardless of price. Each ball comes wrapped in tissue paper and tin foil in a sealed box.

No. 57F6883 The National League Ball. Price, per dozen, \$8.00; each.....75c If by mail, postage extra, 9 cents.

Reach Official American League.

No. 57F6884 The Reach Official American League Ball, officially adopted by the American League and officially recognized by the National League. Sold everywhere for \$1.25. Price.....1.00 If by mail, postage extra, 9 cents.

No. 57F6885 Victor League Ball. Made entirely by hand, best Para rubber center, best quality two-piece all purpose cover made of the best material in the best possible manner, adopted by various leagues throughout the country. Guaranteed for a full game of nine innings, equal to any of the higher priced balls on the market in every respect. Conforms with the specifications of the National and American leagues. Price. (Postage extra, 9 cents) 90c
No. 57F6886 For those who wish the Spalding League Balls we have them at, Price, each.....\$1.05 If by mail, postage extra, 9 cents.

No. 57F6887 Our National Association, made of best materials exactly in accordance with approved specifications. A regular dollar ball. Each ball in separate box and sealed. Price.....(If by mail, postage extra, 8c) 70c
No. 57F6889 Our Boys' League Rubber Center, yarn wrapped, horsehide cover. A lively, high grade ball, 8 1/2 inches in circumference, weighs 4 1/2 ounces. Price.....45c If by mail, postage extra, 8 cents.

No. 57F6890 Our Pitchers' Pride. A beauty, has horsehide cover, well made; each in a separate box, sealed. A fine ball for boys. Price.....(If by mail, postage extra, 8c) 25c
No. 57F6892 Our Little Victor, the best ball ever offered for the money. Price, ea \$0.10 Price, per dozen.....1.10 If by mail, postage extra, each, 7 cents.

No. 57F6893 Our Michigan White Ash, made ball for the money. Not an ordinary ball but well worth twice our price. Price, each, 5c Price, per dozen.....54c If by mail, postage extra, each, 5 cents.

Baseball Bats.

Our line of Baseball Bats is the best in the country. Our bats are made from Michigan white ash, dried under cover. Every bat is hand finished and is turned in a manner to give it the swing and balance not to be found in any other line of bats.

No. 57F6914 The Natural Grip or Bunter Bat, the favorite professional bat. Made from finest Michigan second growth white ash, flame burnt finish, highly polished. No better bat made at any price. Price, each.....\$0.65 Three bats for.....1.78

No. 57F6915 Professional League Bat. Made from second growth white ash, natural finish, extra rough polish, with tape wound handle. Price, each.....\$0.70 Three bats for.....1.98

No. 57F6916 Men's Game Bat. A good, durable, well balanced ash bat, flame burnt finish. Regularly sells for 50 cents. Three bats for 95c; each.....35c

No. 57F6917 Antique. This is a full sized white ash bat, dark ash, flame burnt finish, well balanced and a finely finished bat. Ea. 20c Three bats for.....54c

No. 57F6919 Boy's Choice. Made from selected hardwood, fine oil finish. Will give good satisfaction. Price, each.....10c Three bats for.....27c

BASEBALL UNIFORMS.

Send for our Free Catalogue of Baseball Uniforms — describes, illustrates and shows samples of the largest, best and lowest priced uniforms on the market.

Baseball Shoes.

No. 57F6936 Our Men's Amateur Special Baseball Shoes: best kangaroo calfskin, steel plates riveted to heel and sole, best oak sole, flexible shoe made. Sizes, 6 to 11, in O. D and E widths. State a size and width wanted. Per pair.....**\$1.79**
If by mail, postage extra, per pair, 30 cents.
See our Shoe Department for a complete line of baseball, football and running shoes, quoted at lowest wholesale prices.

Baseball Mitts.

No. 57F6923 The Sullivan Professional Catcher's Mitt is made of the very highest grade drab colored horsehide, made extra large on an improved model with patent adjustable thumb strap, laced heel, strap and buckle at wrist, reinforced double front and best felt padding, which is hand quilted, so it cannot get out of shape. This mitt is so tailored, or made, that it forms a deep round pocket and requires no breaking in. It is double stitched throughout and guaranteed in every respect. This is the finest mitt on the market, material, workmanship and design considered, and cannot be excelled at any price. Price (Postage extra, 40c).....**\$4.00**

No. 57F6925 The Victor Professional Mitt made of the highest grade drab horsehide. This mitt is designed especially for professionals and embodies suggestions received from many of the league catchers. Workmanship the best, material the best. Has patent thumb strap and patent lace. The patent thumb strap forms and keeps a deep pocket in the mitt, thus you buy a mitt that is already broken in. Lined. This mitt is 11 inches long and 10 inches wide. Price.....**\$4.70**
(Postage extra, 35 cents.)

No. 57F6927 Our Victor Cleveland Mitt. We believe this mitt superior to any \$5.00 mitt on the market. The front is of best quality horsehide and the back and trimmings are of calf. Has the patent thumb strap and lace, same as our \$4.70 mitt. Made on lines of the professional mitts and felt lined. This mitt is 10 1/2 inches long and 9 1/2 inches wide. Price.....**\$3.70**
If by mail, postage extra, 40 cents.

No. 57F6928 Our Amateur League Mitt. 10 inches long, 9 inches wide, made of selected, oil tanned, genuine kip leather, double stitched, leather bound around the edge, padded with good quality heavy felt, same as is used in \$5.00 mitts, made with laced heel, the thumb is adjustable with strap and buckle, forming a deep pocket in the palm; thumb reinforced at the base with a quirk. This mitt is regulation size, made after the improved pattern professional league mitt, and of best material and workmanship; warranted to give satisfaction and service. Price.....**\$2.45**
(Postage extra, 35c.)

No. 57F6931 Our Commercial League Mitt made of fine, selected oil tanned, genuine kip leather throughout, double stitched, leather bound around the edge; has crescent heel pad, the thumb is adjustable with strap and buckle, forming a deep pocket in the palm, padded with heavy felt, is 10 inches long and 9 1/2 inches wide, and is first class in every respect; must be seen to be appreciated. Price.....**\$2.25**
(Postage extra, 35c.)

No. 57F6933 Our Men's Buck Mitt made with buckskin palm, goatskin back, calfskin fingers and leather bound around the edge, double stitched, stuffed with good quality felt padding, adjustable strap and buckle on thumb, crescent heel pad. This is a well made mitt, and nicely finished article. Makes an ideal amateur mitt for school or clerical clubs. Price.....**\$1.85**
If by mail, postage extra, 30 cents.

No. 57F6934 Our Chelsea Mitt buckskin palm, back and fingers of selected goatskin, leather bound around the edge, thumb adjustable, crescent heel pad, with deep cup shape palm. An excellent mitt for little money. All are stuffed with felt, and the workmanship is first class. An excellent mitt for school clubs. Price.....**\$1.65**
(Postage extra, 30c.)

No. 57F6937 Our Medium Size Amateur Mitt. Palm is made of selected horsehide, back is made of selected glove leather, leather bound around the edge, crescent heel pad, medium deep pocket in the palm and well stuffed. Price.....**\$1.25**
If by mail, postage extra, 28 cents.

No. 57F6938 Our Men's Medium Size Amateur Mitt. Palm is made of asbestos buckskin, back is made of light tan color glove leather, leather bound around the edges, well stuffed, with medium size pocket in the palm. An excellent glove for young men for amateur games. Price.....**75c**
(If by mail, postage extra, 28c.)

No. 57F6939 Our Youth's Large Size Mitt made from yellow or red well tanned leather, crescent heel pad, with medium deep pocket in the palm, machine stitched around the edges, well stuffed. An excellent mitt for youths. Price.....**38c**
Postage extra, 20 cents.

No. 57F6940 S. R. & Co's Youth's Mitt made of selected tan leather, with fingers well padded. A good, strong mitt. Price.....**30c**
Postage extra, 20 cents.

No. 57F6941 Boys' Mitt made with leather on canvas back and leather fingers, well padded. Price.....**20c**
(Postage extra, 18 cents.)

Basemen's Mitts.
No. 57F6944 Basemen's Mitt. Made of best quality drab horsehide throughout, made on an improved pattern without seam finish, leather bound, adjustable web thumb, strap and buckle at the wrist, crescent heel pad and padded with best quality felt. A very fine pilable and durable mitt. Price.....**\$1.48**
If by mail, postage extra, 12 cents.

No. 57F6948 Basemen's or Outfielder's Mitt. Made with horsehide front, fine glove leather back with fingers like a catcher's mitt, padded with good grade of felt, crescent heel pad, web thumb, strap and buckle at the wrist. This is a mitt that will give exact service at a medium price. Price.....**82c**
If by mail, postage extra, 10c.

Fielder's Gloves.
Made for right or left hand. We send glove for left hand unless otherwise ordered.

No. 57F6950 League Fielder's Glove. Made of very finest high grade light drab color buck, on the latest improved model, extra large size pattern with large little finger, heavily padded on the heel, forming large, deep pocket in the palm; leather lined, leather bound, web thumb, strap and buckle at the wrist, web between thumb and first finger. This glove contains all of the best features of the most popular gloves on the market and the quality of the stock and workmanship is the best obtainable. Price.....**\$2.50**
If by mail, postage extra, 14 cents.

No. 57F6952 The Professional Style Fielder's Glove of latest improved Pattern, is made of the very best, fine selected oil tanned leather, very soft and pliable, made on very large pattern with large little finger and correctly padded. Has heavy padding at the heel, forming a large deep natural pocket in the palm. Leather lined, leather bound, strap and buckle wrist and welled seams. The glove is so constructed that it does not require "breaking in," and is guaranteed to be equal and to wear as long as any \$3.50 glove on the market. No better to be had at any price, and it must be seen to be appreciated. Price.....**\$2.15**
If by mail, postage extra, 14 cents.

No. 57F6973 Men's Professional League Mask. fitted with our pneumatic pad, as above illustrated and described. This mask is full size made of black enamel wire, 5-32 and 3-32 inch in diameter. The pneumatic pad extends around the face and across the chin, making this mask more comfortable and better fitting than any other mask. This mask is 10 1/2 inches long, 7 1/2 inches wide and weighs about 24 ounces. Price.....**\$1.85**
If by mail, postage extra, 29 cents.

No. 57F6954 The Victor Professional Fielder's Glove. Made of horsehide, correctly padded, crescent heel pad extending in a semicircle around palm, with adjustable web between the thumb and first finger, as shown in the illustration, making a deep pocket, correctly padded. Price.....**\$1.95**
If by mail, postage extra, 11 cents.

No. 57F6956 Basemen's and Infielder's Glove. Made of good quality buckskin, crescent heel pad, palm and fingers heavily padded, lined with good quality felt, web between thumb and first finger, a medium priced professional glove and a good one. Price.....**\$1.25**
If by mail, postage extra, 14 cents.

No. 57F6958 Our Chicago Glove men's size, made of napa tanned horsehide, well padded, with finger tips; crescent padded palm, full men's size, first class workmanship. A glove that will give you satisfaction. Leather finger tips will be popular this season. Price.....**\$1.00**
If by mail, postage extra, 13 cents.

No. 57F6959 Made in men's large size, of buckskin leather, felt lined, crescent heel pad, heavily padded palm, web thumb and first finger, leather bound edges, button wrist. A first class semiprofessional glove. Price.....75c**
If by mail, postage extra, 15c.**

No. 57F6961 Made of Napa tanned glove leather; felt padded palm and fingers, leather bound edges, button wrist. Price.....40c**
If by mail, postage extra, 5c.**

Youths' and Boyes' Fielders' Gloves.
No. 57F6964 Our Youths' Infielder's Glove. Made of finest oil tanned leather, heavily padded crescent heel pad, leather bound all around, button fastener. A regular boy's professional glove. Price.....**35c**
If by mail, postage extra, 3c.

Our 180 Boys' Glove.
No. 57F6966 Our Boys' Infielder's Glove. Made of fine, colored sheepskin, palm is felt lined and padded, well stitched seams, elastic fastener. Each.....**18c**
3 gloves for.....**50c**
If by mail, postage extra, 3 cents.

Baseball Catchers' Masks.
This illustration shows the Patent Pneumatic Cushion or Pad we are placing on our Nos. 57F6972 and 57F6973 baseball masks. Unquestionably these pneumatic pads represent the best invention within the past five years in baseball goods. The old style leather pads were hard and rigid, they would never conform to the face of the wearer and were never comfortable. These pneumatic pads of ours are made of rubber covered with perspiration proof brown khaki cloth, extend around the face and across the chin, conform to the contour of the face and are at all times comfortable, making our masks the most perfect fitting and most comfortable masks on the market. These pads are inflated or deflated by means of the nozzle shown in the illustration. One operation inflates the entire pad.

No. 57F6972 Our Patent Neck Protecting Pneumatic Pad Mask. The best mask on the market, fitted with our pneumatic pads as above described, made of the best annealed steel wire of extra heavy gauge covered with black enamel to prevent the reflection of light. Fitted with an extension at the bottom of mask to give protection to the neck, which extension does not in any way interfere with the free movement of the head. Endorsed by professional and amateur players throughout the country. Price.....**\$2.10**
If by mail, postage extra, 30 cents.

No. 57F6977 Men's Professional League Mask. Black enamel wire of 5-32 and 6-32 inch diameter, which prevents the reflection of the light; 2 1/2 inch wide and cheek piece with head and chin pieces; weight, 33 ounces; an A1 quality mask; 10 1/2 inches long, 7 1/2 inches wide. A strong mask. Price.....**\$1.25**
If by mail, postage extra, 27 cents.

No. 57F6978 Men's Professional Mask. Black enamel wire, 5-32 inch in diameter, temple and cheek pads, head and chin pieces; well made; weight, 18 ounces; 10 inches long, 7 inches wide. Price.....**90c**
If by mail, postage extra, 18 cents.

No. 57F6980 Men's Amateur Mask. Bright wire, 4-32 inch in diameter; temple and cheek pads; nicely finished; weight, 11 ounces; 10 inches long, 7 inches wide. Price.....**50c**
If by mail, postage extra, 10 cents.

No. 57F6983 Youths' Mask. Bright wire, 5-32 inch in diameter; temple and cheek pads; nicely finished; weight, 4 ounces; frame, 6 inches long, 5 inches wide. Price.....**35c**
If by mail, postage extra, 9 cents.

No. 57F6984 Boys' Mask. Bright wire, 5-32 inch in diameter; temple and cheek pads; nicely finished; weight, 4 ounces; frame, 6 inches long, 5 inches wide. Price.....**18c**
If by mail, postage extra, 5 cents.

Baseball Catchers' Body Protectors.

No. 57F6990 Our Special Professional League Body Protector made of the very best rubber, inflated with air, light, pliable, and does not interfere with movements of the wearer. When not in use air may be let out and the protector rolled into a small package. Price.....**\$3.50**
Postage extra, 40 cents.

No. 57F6991 Our Special Amateur Body Protector. Inflated with air, similar to our league, but has fewer air compartments. It is made with the same care as our professional and all are warranted perfect when they leave our store. Price.....**\$2.30**
If by mail, postage extra, 40 cents.

No. 57F6992 Our Boys' Body Protector. Made of canvas, well stuffed and quilted, same shape as our league but smaller, for boys. Price.....**60c**
If by mail, postage extra, 20 cents.

No. 57F6993 Our Men's Body Protector. Made of canvas, with soft leather front, stuffed and quilted. Price.....**\$1.00**
If by mail, postage extra, 30 cents.

Baseball Shoe Plates.

Our Professional League Shoe Plates are made of finest tempered razor steel, guaranteed the best shoe plates on the market. Come put up in an envelope complete with screws.

No. 57F6996 Professional League Razor Steel Shoe Plates. Price, per pair.....**30c**

No. 57F6997 Professional League Razor Steel Shoe Plates. Price, per pair.....**31c**
If by mail, postage extra, 4 cents.

Amateur Shoe Plates.

No. 57F7001 Amateur Toe Plates. complete with screws. Price, per pair.....**9c**
6 pair for.....**50c**

No. 57F7002 Amateur Heel Plates. Price, per pair.....**8c**
6 pair for.....**45c**
If by mail, postage extra, 3 cents.

No. 57F7003 Pitchers' Brass Toe Plate. For either left or right foot. Soft, which is wanted when ordering. Price, each.....**18c**
If by mail, postage extra, 3 cents.

Athletic Guides.

No. 57F7028 Annual Baseball Guide. giving official rules of this game. Not issued before April 1st of each year. Price.....**10c**

No. 57F7029 Annual Tennis Guide. giving rules and instructions. Price.....**10c**

No. 57F7039 Annual Basketball Guide. Price.....**10c**

No. 57F7040 Annual Football Guide. 10c
If by mail, postage extra, 7 cents.

Indoor Baseball.

No. 57F7048 The Victor Official Indoor Baseball. 16 inches in circumference, weight, 11 ounces; best quality horsehide cover. The official ball. Price.....**75c**
If by mail, postage extra, 12 cents.

No. 57F7049 Regulation Indoor Baseball. Bat, made from second growth hickory, with tape wound handle. Weight, about 25 ounces. Price.....**35c**



BASEBALL UNIFORMS.

OUR BASEBALL UNIFORM SAMPLE BOOK OF WHICH WE HEREWIT SHOW A SMALL ILLUSTRATION, IS ABSOLUTELY FREE. SEND US A POSTAL CARD STATING, "SEND ME YOUR BASEBALL SAMPLE BOOK," AND IT WILL BE SENT TO YOU AT ONCE POSTPAID.

Our Baseball Uniform Business is so enormous that we find it necessary to issue a special illustrated catalogue to do full justice to the large and varied line of uniforms we are handling. We make our own uniforms and buy our own material, and therefore positively guarantee our uniforms to be the superior in quality, workmanship and to be lower in price than any other uniforms on the market. In this special catalogue which we will send you free upon receipt of your request, we describe, illustrate and furnish samples of five different grades of uniforms at \$2.40, \$3.25, \$4.50, \$5.80 and \$7.40 per uniform complete. These prices include lettering. This special catalogue contains illustrations of the various styles of pants, caps and shirts and is the most complete uniform catalogue ever issued.

IF YOU ARE INTERESTED IN BASEBALL UNIFORMS,

Don't Fail to Send for this Free Catalogue.

Send us a postal card for our

SAMPLE BOOK OF BASEBALL UNIFORMS.

and we will send it to you postpaid, together with an order blank and instructions for taking measurements.

BASE BALL UNIFORMS.

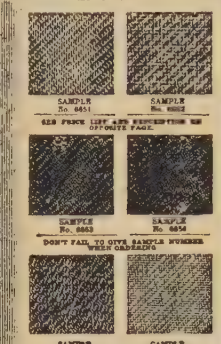


How the Pants Are Made.



SEARS, ROEBUCK & CO. SEARS, ROEBUCK & CO.

SAMPLES FOR LEAGUE UNIFORMS.



Grain Leather Association Round Footballs.



ball, made of good quality pebbled cowhide, canvas lined, raw hide lace and bladder. A very strong, well made ball, that retails at \$2.00. Our price (Postage extra, 15c), \$1.59 For Football Bladders, see No. 5770852.

The Victor Rugby Football, Oval Pattern.



No. 577087 The Victor International Collegiate Official Rugby Football. Made of best imported grain leather, with all possible stretch removed, stretched with wax thread and has patented double laced opening. The highest grade football on the market, guaranteed; has lacing needle and pump. Price, with bladder, \$3.20 If by mail, postage extra, 12 cents.

No. 577088 Rugby Football, made of the best quality selected American grain pebbled leather, lined with canvas, stitched on lock stitch machine, with waxed thread, furnished with rawhide lace, lacing needle and pure rubber bladder. An extra strong regulation size ball. Price, \$1.50 If by mail, postage extra, 12 cents.

No. 577089 Rugby Football, made of good quality pebbled cowhide, canvas lined, full size and well made. Rawhide lace and bladder. A very good strong ball for a little money, that looks like a \$2.50 ball. Price, \$1.15 If by mail, postage extra, 12 cents.

No. 577090 Our Leader Rugby Football, made of good quality pebbled leather, well lined and well made. A genuine bargain for the boys. Will give them satisfaction. Price, with bladder, \$2.82 If by mail, postage extra, 12 cents.

Bladders. Our Bladders are all the best grade. We do not carry cheap composition bladders. They are worthless.

No. 577091 Pure Rubber for regulation Rugby footballs. Price, \$1.48 If by mail, postage extra, 6 cents.

Black Rubber Footballs. American Round Rubber Footballs. These footballs are inflated through the key. When inflated turn key to right to close the valve.

No. 577092 Order by catalogue number and size number.

Size	Diameter	Weight	Price
No. 1	6 inches	8 ounces	32c
No. 2	7 inches	8 ounces	42c
No. 3	8 inches	10 ounces	47c
No. 4	9 inches	13 ounces	54c
No. 5	10 inches	15 ounces	64c
No. 6	11 inches	16 ounces	66c

If by mail, allow 1 cent per ounce.
No. 577093 Extra keys for football. 5c If by mail, postage extra, 1 cent.

Football and Striking Bag Inflators.

No. 577094 Pocket Football and Striking Bag Inflators. nickel-plated tubes, for pumping up bladders. Price, (Postage extra, 4 cents) 15c

Basket Balls.

No. 577095 Amateur Basket Ball, made of high grade pebbled leather, canvas lined and well made, cheapest basket ball on the market. Will give good service and worth much more than we ask for it. Price, with bladder, \$1.45 If by mail, postage extra, 20 cents.

No. 577096 Our Regulation Basket Ball, made of best quality American grain pebbled leather, best lining and stitched with waxed linen thread, furnished with rawhide laces and pure rubber bladder. A ball that will stand lots of hard service. Price, \$2.70 If by mail, postage extra, 28 cents.

No. 577097 Pure Rubber Bladders for Basket Balls. Price, \$0.50 If by mail, postage extra, 5 cents.

Basket Ball Goals.

No. 577098 Basket Ball Goals, regulation style, made of iron frame with cotton netting. Price, per pair, \$2.75

FOOTBALL GOODS.

Football Jackets, Full Sleeves. These jackets are made to order. Send cash with the order.

No. 577100 Made of finest quality heavy white twilled drilling, laced front, well sewed, a good strong jacket; give chest measure under arms. Price, \$60c If by mail, postage extra, 12 cents.

No. 577102 Made of very best quality tan colored army khaki cloth, which is growing in favor as football material, because it is light and strong, made in laced front, reinforced with double seams; give chest measure under the arms. Price, \$85c If by mail, postage extra, 25 cents.

Send for free sample card of football suits.

Sleeveless Football Jackets.

No. 577107 Made of finest quality heavy white twilled drilling, laced front, well sewed; a good strong jacket; give chest measure under the arms. Price, \$45c If by mail, postage extra, 11 cents.

No. 577110 Made of very best quality tan colored army khaki cloth, which is the coming material for football clothing, made with laced front, double seam reinforced, well made and well finished; give chest measure under the arms. Price, \$70c If by mail, postage extra, 16 cents.

Superior Football Pants.

The knees and hips of all our pants are heavily padded and all have elastic bottoms.

No. 577116 Finest quality heavy white twilled drilling, laced front, quilted, give waist measure. Price, per pair, \$65c

No. 577118 Fine quality sage green bounce duck, laced front, cane reeds at thighs, large loose padding at hips and knees, well made; give waist measure. Price, per pair, \$1.25

No. 577119 Made of very best quality tan colored army khaki cloth, made of knee, cane reeds at thighs, the latest thing in football pants; well made and well finished; give waist measure. Price, per pair, \$1.60 If by mail, postage extra, 23 to 36 cents.

Send for a sample card of football shoes, see our Shoe Department.

Boys' Complete Football Uniform.

No. 577121 Boys' Complete Football Uniform, consisting of full sleeve canvas jacket, full padded canvas pants, strong cotton web belt, heavy cotton ribbed stockings, canvas shin guards, jacket and pants made of best quality canvas drill, finely finished and reinforced, shin guards have rattan reeds in them and are fitted with adjustable straps. This is a first class outfit in every respect. The items if purchased singly would aggregate double the price of this complete outfit. When ordering give waist measurement. Not made larger than 32 inches waist measure. Price, complete, without ball, \$1.55

FOOTBALL SUNDRIES.

No. 577122 Made of finest rubber with detachable mouthpiece. Fastens around the head. Gives absolute protection to nose and teeth, and hangs by neck band when not in use. Price, 75c Extra mouthpiece, 10c If by mail, postage extra, 10 cents.

Head Helmet.

No. 577123 Our Regular Head Harness, specially intended to protect the head and ears; made of oil tanned horsehide, padding for ears, of soft material open in center, allowing same to entirely surround ear and rest on head without pressing ear or obstructing hearing. Price, \$3.10 If by mail, postage extra, 10c.

Shin Guards.

No. 577124 Boys' Shin Guards, 9 inches long, made of light weight canvas, padded and stiffened with reeds. A good, well made, durable shinguard. Price, per pair, 35c

No. 577125 Men's Shin Guards, 12 inches long, made of heavy weight canvas, leather bound, leather straps, padded and stiffened with reeds. A first class shin guard and very substantial in every respect. Price, per pair, 58c If by mail, postage extra, 8 cents.

BASEBALL AND FOOTBALL JERSEYS.

No. 577129 Our All Wool Jersey, made of fine quality hard twisted worsted yarn, closely knitted, made to stand wear on the football field as well as for other athletic work; a perfect jersey with roll collar, made in three solid colors only, navy blue, white or maroon. Give chest measure and color wanted when ordering. Price, \$1.80 If by mail, postage extra, 15c.

We can furnish these in stripes when ordered in lots of 9 or more, made to special order and shipped from our factory in the east at \$2.00 each.

No. 577130 Our Full Weight Cotton Jersey, same style as above, navy blue or maroon. Sizes, 35 to 40. State size and color wanted. Price, \$2.80 If by mail, postage extra, 14 cents.

Football Stockings.

No. 577134 Medium Weight Ribbed Cotton Stockings, black, navy or maroon. Price, per pair, 23c

No. 577135 Heavy Ribbed Cotton Stockings, black, navy or maroon. State size and color wanted. Price, per pair, 30c

No. 577136 Medium Weight Wool Ribbed Stockings with cotton feet, colors, black, navy or maroon. State size and color wanted. Price, per pair, 50c

No. 577137 Fine Heavy Wool Ribbed Stockings, black, navy or maroon. State size and color wanted. Price, per pair, 60c

No. 577138 Very Fine Wool Ribbed Stockings, black, navy or maroon. State size and color wanted. Price, per pair, 75c If by mail, postage extra, 8 to 10 cents.

ATHLETIC ELASTIC BANDAGES.

See our Drug Department.

No. 577139 Improved Morton's Supporters. Made of cotton flannel, laced front. Give waist measure when ordering. Price, each, 18c 3 pair for, 50c

Admiral Elastic Supporters.

No. 577142 This supporter is made of elastic web with the exception of the front piece, which is open mesh finely woven, washable fabric, which is attached to the elastic belt with three snap glove fasteners, making this the most comfortable, most sanitary, the most practical jockey strap on the market. The elastic web is self adjusting and conforms to the body in any position. This supporter can be washed in lukewarm water. When ordering give waist measure. Price, 45c If by mail, postage extra, 6 cents.

Leather Wrist Supporter.

No. 577146 A perfect support and protection to the wrist. Invaluable to baseball, tennis and cricket players or in any game where the strain is on the wrist. In domestic grain leather, tan or black. State color wanted. Price, each, 16c If by mail, postage extra, 3 cents.

The Hackey Ankle Supporter.

No. 577150 Hackey Supporter relieves pain immediately, cures a sprain in a short time and prevents turning of the ankle. Made of fine, soft calf skin and is worn over stocking, lacing very tight in center, loose at top and bottom. The shoe usually worn can be used. These supporters are not made in children's sizes. Mention size shoe you wear when ordering. Price, per pair, 65c If by mail, postage extra, 3 cents.

FENCING FOILS.

Weight, 12 to 16 ounces each.

No. 577175 No. 1 Fencing Foils, with steel blades, iron mounted figure 8 guard, corded handle. Price, each, 58c

No. 577176 No. 2 Fencing Foils, with Solingen steel blades, iron mounted figure 8 guard, leather handles. Price, each, 86c

No. 577177 No. 3 Fencing Foils, best Solingen tempered steel blades, beautifully tapered, 4-inch bell guard or hilt, leather wound handles. Price, each, \$1.45 If by mail, postage extra, 16 cents.

Fencing Mask.

No. 577178 Our Fencing Mask, Face and Ear Guards, made of finest quality wire, extra small mesh, the best mask made. Price, each, \$1.05 If by mail, postage extra, 40 cents.

Fencing Glove.

No. 577179 Our Gauntlet Fencing Glove, made of fine quality buckskin, with red gauntlet lined, made for either right or left hand. Unless otherwise specified, glove for right hand will be sent. Price, each, 75c If by mail, postage extra, 6 cents.

Y. M. C. A. Trousers.

No. 577180 Our Regulation Y. M. C. A. Gymnasium Trousers are made of good quality gray color athletic flannel, with belt loops and elastic foot straps. The material and style of these pants is the same as is used in nearly all gymnasiums. Give measure of waist and inseam when ordering. Price, per pair, \$1.20 Per dozen pairs, \$14.00 If by mail, postage extra, per pair, 20 cents.

ATHLETIC AND THEATRICAL SUITS.

Full Sleeve Shirts.

No. 577190 Full Sleeve Fine Cotton Shirt, black or flesh color. Give chest measure and color wanted. Price, 50c If by mail, postage extra, 10c.

Quarter Sleeve Shirts.

No. 577196 Quarter Sleeve Shirt. Medium quality worsted, solid colors, seamless made in black or navy blue. Give chest measure and color wanted when ordering. Price, \$1.35 If by mail, postage extra, 12 cents.

No. 577197 Cotton Shirt, quarter sleeve, good quality. Made in solid colors of black or navy blue. Give chest measure and color wanted when ordering. Price, 35c If by mail, postage extra, 10 cents.

Full Length Theatrical Tights.

No. 57F7200 Full Length Tights, made of medium grade worsted, in solid colors of black or navy blue. Give waist and inseam measure and color wanted when ordering.
Price, per pair.....\$1.95
If by mail, postage extra, 10 cents.
No. 57F7201 Full Length Cotton Tights, in solid colors of black, navy or flesh color. Give waist and inseam measure and color wanted when ordering.
Price, per pair.....80c
If by mail, postage extra, 5 cents.

Athletic Knee Tights.

No. 57F7203 Made of medium grade worsted in solid colors of black or navy blue. Give waist measure and color wanted.
Price, per pair.....\$1.25
No. 57F7204 Cotton Tights. Good quality cotton tights, made in solid colors of black or navy blue. Give waist measure and color wanted.
Price, per pair.....30c
If by mail, postage extra, 5 to 10c.

Velvet Puff Theatrical Trunks.

No. 57F7206 Beautiful Velvet Puff Trunks, made of the finest velvet. All pair, either black, burgundy blue, navy blue, emerald green or maroon color, for theatrical or athletic exhibitions. Give waist measure and color wanted.
Price, per pair.....78c
If by mail, postage extra, per pair, 7 cents.

BATHING SUITS.

Our One-Piece Best Cotton Bathing Suit is made like a union suit (buttons over shoulder). Made in solid colors and fancy stripes, and ranging in size from 32 to 44 inches chest measure. When ordering give chest measure.
No. 57F7208 Cotton One-piece Suit, in solid color, black or navy blue; give chest measure and color wanted.
Price.....65c
No. 57F7210 Cotton One-piece Suit, in fancy stripes, assorted patterns; give chest measure. Sizes, 24 to 48. Price.....75c
If by mail, postage extra, 12 cents.

OUR LINE OF HAMMOCKS.

We claim our hammocks are the best, strongest hammocks on the market. They contain more material and are closer knitted than any other. The valance or curtain on our hammock is wider and longer than those offered elsewhere. Color effects, making ours the most handsome fast and well made hammock. We particularly note Nos. 57F7243, 57F7244 and 57F7245.

Our Hand Knitted Seine Twine Hammock, 95c.

This hammock is knitted by hand, of double seine twine, forming a 2-inch square mesh, and each hammock is made in white and one other neat attractive color. The edge on each side is chain braided, and interwoven into the meshes, making a strong, substantial and durable hammock, and with ordinary care will last a number of years. The entire hammock is about 13 feet long and the bed is about 7 feet long; and we furnish it without spreaders.
No. 57F7230 Our hand made double seine twine hammock. Price.....95c
If by mail, postage extra, 32 cents.

Our Hann's Patent Canvas Hammock.

The Hann Patent Hammock is the latest and most comfortable hammock yet produced. It is so constructed that by simply moving the arm rest from one position to another along the ropes, the hammock may be changed from one position to another instantly. By removing the arm rests the hammock may be used as a regular hammock, and by inserting the arm rests, as shown in the above illustration, the hammock has the effect of a reclining chair, and is an excellent thing for invalids as well as being one of the most comfortable hammocks on the market. All are made of striped canvas. Bed is 30 inches wide and 73 inches long and weighs about 7 1/2 pounds.
No. 57F7234 Made of striped canvas with spreader pillow and valance. Price.....\$1.35
When hanging a hammock always hang it so that the head will be higher than the foot.

Open Weave Cotton Hammock, 55 Cents.

No. 57F7235 Open Weave Cotton Hammock. Fine cotton weave, quarter color, with fancy colored stripes. Size of bed, 6 feet long, 3 feet wide. Strong and durable, fitted with good wood spreader; without pillow. A good hammock for children. Weight, 2 pounds. Price.....55c

Two-Piece Bathing Suits.

GIVE CHEST AND WAIST MEASURE.
No. 57F7216 Two-Piece Cotton Bathing Suit, consisting of quarter sleeve shirt and knee pants, made in black or navy blue color. Give waist measure and color wanted.
Price, per suit.....55c
No. 57F7217 Same in fancy stripes. Price, per suit, 70c
No. 57F7218 High Grade Worsted Two-Piece Bathing Suit, consisting of sleeveless shirt and trunk. Navy blue color, with fancy stripes around the bottom of the garments. Most up to date and best bargain on the market. If you wear a worsted suit, you will not experience that chill so disagreeable to bathers. Give waist measure and color wanted.
Price, per suit.....\$2.25
Postage extra, 15 cents.

Our Swimming Trunks.

Our Cotton Swimming Trunks, made up in assorted designs of stripes, with draw string; assorted sizes for men or boys. When ordering, give waist measure.
No. 57F7219 Men's and Boys' Swimming Trunks. Give waist measure.
Price, per pair.....\$0.20
6 pair for.....1.05
Postage extra, per pair, 5c.

LADIES' BATHING SUITS, SEE INDEX.

Capoe Swimming Jacket.

This jacket, as shown in the illustration, is made in two parts, front and back. It is 9 1/2 inches wide, length of each half about 25 inches. Weight about 2 pounds. It is designed for the shoulders with tapes, fastened round the body in such a manner as not to interfere with the free movement of the limbs. Can be instantly removed. Capoe is a vegetable wool and is very buoyant. These jackets are guaranteed to support any average person. Come in two styles, for men, ladies and children.
No. 57F7225 For ladies and children. Price.....80c
No. 57F7226 For men. Price.....85c
If by mail, postage extra, 37 cents.

Wire Pillow for Hammocks.

This illustration shows the Torsion Braided Wire Pillow used on the following three styles of hammocks, No. 57F7243, No. 57F7244 and No. 57F7245. This pillow is undoubtedly the greatest improvement on hammocks within the past five years. It is entirely free from the heat and stiffness of the ordinary pillow, self ventilating, very soft and comfortable and accommodates itself to every movement of the head. It will always retain its shape and elasticity and will not rust. Other manufacturers charge from 50 cents to \$1.00 more for a pillow of this kind. We are furnishing the following three numbers of hammocks fitted with our spring pillow for less money than other dealers charge for the same quality of hammock with the ordinary stuffed pillow.
No. 57F7243 Our Big Leader Hammock, made in figured fancy weave, damask pattern, full fancy fluted valance, with fringe and scroll pattern. One strong spreader at head, with fancy patent spring pillow, also one short wood spreader at the foot. Size of bed, 40x80 inches. One of the most beautiful hammocks ever placed on the market. Strong and durable, and which generally sells at retail for \$3.00. Weight, 6 1/2 pounds. Price.....\$1.90

Our Damask Weave Spring Pillow Hammock, \$1.90

No. 57F7244 Our Large Size, Torsion Spring Pillow Hammock. This hammock is made in full fancy colors, strong spreader and full size spring pillow at one end and extra wood bar at the foot. Full deep valance at the sides. Size of bed, 40x83 inches. Made of heavy three-ply warp, color of old gold effect, and we consider this one of the best bargains which we offer in hammocks. Weight, 10 lbs. Price, for this full size hammock.....\$2.45

Our Old Gold Pattern Spring Pillow Hammock, \$2.45

No. 57F7245 Hammock, extra heavy fancy close canvas weave, fine fancy bright colors, in contrasting design, extra deep fluted valance with fancy extra large patent spring pillow, heavy strong spreader. One short wood bar at the foot. Size of bed, 46x88 inches. This is a large size hammock, strong, durable and very showy. Weight, 9 pounds. Price.....\$2.75

Hammock Ropes.

No. 57F7262 Hammock Ropes, 6 1/2 feet long, adjustable anchor fastening that remains where you place it; no knots to tie after attached to hammock, no slipping in hammock. Hammock can be raised and lowered in an instant.
Price, per pair.....15c
If by mail, postage extra, per pair, 10 cents.

Hammock Hooks.

No. 57F7266 Screw Hammock Hooks, tinned, 7-16 inch diameter, screw in. Price, per pair.....9c
Postage extra, 6c.
No. 57F7267 Plate Hammock Hooks, tinned, 7-16 inch in diameter to fasten with screws. Price, per pair.....11c
If by mail, postage extra, 6 cents.

Our Acme Folding Lawn or Porch Settee 83 Cents.

No. 57F7274 For 83 cents we offer you our Acme Lawn Settee, made of selected wood, painted in a bright attractive color, the seat is in natural wood finish. Unlike other settees, the slats are not nailed but are screwed to the frame. This lawn settee is made so it may be folded up and set away during the winter or it may be left on a porch, as desired. The Acme lawn settee is a very useful and desirable article and will recommend itself to our customers; in fact, it requires no care or attention and saves many times its value in the wear and tear of regular household furniture. Our Acme lawn settee, 34 inch seat, high, painted. Weight, 30 pounds. Price.....83c

Gold Medal Folding Arm Chair, \$1.80

No. 57F7276 This is the ideal chair for porch or veranda. It is made from air dried elm or oak, seat and back made of heavy drab duck. This is a very comfortable, roomy chair guaranteed to support 300 pounds. This chair can be folded into a very compact space as shown in the above illustration. Height of chair, 34 inches; weight of chair, 12 pounds. Price.....\$1.80

The Chicago Folding Porch Chair, 80 Cents.

No. 57F7278 The Chicago Folding Porch Chair. Made of wood frame with denim body. All joints riveted and may be folded when not in use. Weighs about 10 1/2 pounds and the back may be adjusted to various angles for comfort. Seat and back, are easily carried about and save the household furniture. Price.....80c

Metal Telescope Collapsing Cup.

Our Fine Metal Collapsing Cup. It can be folded into a very small space and carried in vest pocket. Neat and substantial, nicely nickel plated and the body fits into the cover. Large size about size of an ordinary tumbler. Medium size. Price 17c
No. 57F7289 Large size, aluminum; satin finish. Price.....23c
If by mail, postage extra, 3 to 5 cents.

Rubber Drinking Cups.

No. 57F7290 Soft White Rubber Drinking Cup, tumbler shape, will hold about as much as a common table tumbler. Flexible, and can be folded and put in a vest pocket. Price.....13c
If by mail, postage extra, 3 cents.

LAWN SWINGS, \$3.25 and \$4.00.

For Children and Adults.

This is the best Lawn Swing on the market. It is made of hard pine and gum wood, with connections well bolted and well braced, painted in red color, and after they have started the swinging is continued by pressing the feet on the footboard. It is great fun for the children, and adults will find them very comfortable. These swings are shipped from factory in Illinois and cannot be sent with other goods. Not sent C. O. D.
No. 57F7271 Adults' size, about 8 1/2 feet high. The seat is 20 inches wide, which is fewer than the ordinary chair, and will hold two grown persons or four children. Weight, about 100 pounds. Shipped from our factory and cannot be sent with other goods. Price.....\$3.25
No. 57F7272 Large size, 8 1/2 feet high, seat 33 inches wide, large enough to seat four adults or six children. Weight, about 140 pounds. Shipped from our factory and cannot be sent with other goods. Price.....\$4.00
No. 57F7273 Giant Park or School Swing, 10 feet high, 36-inch seat space, hard wood, frame full bolted, adjustable seats, back and foot board, frame painted bright red and varnished. Strongest swing made. Price.....\$8.00

FISHING TACKLE DEPARTMENT.

BY REFERRING TO THE FOLLOWING PAGES you will find a most complete line of highest quality fishing tackle of great variety. We have been very careful to uphold the standard of quality in this line and our rods, lines, baits, etc., quality considered, are the best values ever offered. Our lancewood and bamboo rods are not imitations, but are genuine. They are not wrapped with cotton, but are wrapped with silk. Our reels, lines and baits are made of the best material and finished in the most high grade manner.

We call attention to the exceedingly low prices we are making on steel fish rods. Send for our free catalogue of boats.

Japanese Two-Piece Rod, 7½ to 8½ Feet, 12 Cents.

No. 57F8597 Japanese Two-Piece Bamboo Rod. Natural color, double telescope ferrules, ringed guides for line. Length, about 7½ to 8½ feet. Price, 6 rods for 68c; each..... (If by mail, postage extra 8 cents)..... 12c

Japanese Two-Piece Rod with Zylonite Butt, 7 to 8 Feet, 45c.
No. 57F8600 Japanese Two-Piece Rod, about 7½ feet long. Made of genuine Japanese cane fitted with nickel telescope ferrules, solid reel seat above the grip, black zylonite butt, line guides for line. The best rod on the market for the money. Weight, about 13 ounces. Price..... (If by mail, postage extra, 14 cents)..... 45c

Japanese Three-Piece Rod with Zylonite Butt, 8½ to 9 Ft., 58c.
No. 57F8602 Japanese Three-Piece Rod, about 8½ to 9 feet long, made of genuine Japanese cane, nickel plated telescope ferrules, solid reel seat above the grip, black zylonite butt, line guides for line. The best 3-piece rod on the market for the money. Weight, about 13 ounces. Price..... (If by mail, postage extra, 15 cents)..... 58c

Japanese Four-Piece Rod, with Zylonite Butt, about 14 Ft., 85c.
No. 57F8604 Japanese Four-Piece Rod, about 14 feet long, made of genuine Japanese cane, fitted with nickel plated telescope ferrules, solid reel seat above the grip, black zylonite butt, line guides for line. The best long rod on the market for the money. Weight, about 24 ounces. Price..... (If by mail, postage extra, 26 cents)..... 85c

Japanese Mottled Three-Piece Casting Rod.
No. 57F8605 Our Japanese Three-Piece Casting Rod is a hand-some mottled rod, fitted with large Kalamazoo ring guides, full nickel mounted throughout, with solid nickel plated reel seat and finger hook and cord wound grip. This rod is silk wrapped between the guides, which greatly strengthens the rod and adds to its appearance. Three joints, each 24 inches long, total length, 6 feet. Put up in neat partitioned cloth bag. Weight, about 10 ounces. Price..... (If by mail, postage extra, 26 cents)..... 95c

Calcutta Four-Piece Trunk Rod, About 8 Feet, 75 Cents.
No. 57F8606 Calcutta Four-Piece Trunk Rod, 7½ to 8 feet long. Made of genuine mottled Calcutta cane, nickel plated telescope ferrules, strong line guides for line, solid reel seat above the grip, zylonite butt, nickel plated trimmings. Each piece is 24 inches long, so it may be carried in a trunk or grip. Weight, 8 ounces. Price..... (Postage extra, 12 cents)..... 75c

Calcutta Four-Piece Splashing Rod, 12 to 16 Feet, 85 Cents.
No. 57F8607 Calcutta Four-Piece Bamboo Rod, double telescope ferrules, ringed for line, with butt cap and reel bands. An excellent rod for splashing or sparring or trolling among the weeds and lily pads. Length, 12 to 16 feet. Weight, about 3 pounds. Price..... 85c

LANCEWOOD RODS.

There are about thirty to fifty styles of Lancewood rods manufactured by the various makers, and each style necessitates a change in equipment, machinery, etc., and by reducing the number of styles of our lancewood rods, we are able to save the expense of these changes, which expense is necessarily added to the rods when so many styles are handled by one house. We have decided to reduce the number of styles of lancewood rods in order to handle a few.

St. Croix River Lancewood Fly Rod, 10 to 10½ Feet, 82 Cents.
No. 57F8616 Our St. Croix River Lancewood Fly Rod, made in three pieces, with an extra tip, genuine lancewood throughout, nickel plated mountings and raised telescope ferrules. Silk wound tie guides and silk whippings at each mounting. Solid reel seat below hand. Zylonite corrugated grip. Length, about 10 to 10½ feet. Put up in neat partitioned cloth bag. A fine looking rod. Weight, about 9 ounces. Price..... 82c
If by mail, postage extra, 12 cents.

GENUINE LANCEWOOD BAIT CASTING ROD FOR 75 CENTS.

Bait Casting Rod, 8 to 9 feet in length, for 75 cents. This rod is made of genuine lancewood, 6 joints, with extra tip, has double shouldered nickel plated telescope ferrules, select silk wound round wire tie guides, which are guaranteed not to cut the line, is nicely wrapped with silk, solid nickel plated reel seat above handsome corrugated zylonite grip. Weight, about 9 ounces. This rod is put up in a neat, partitioned cloth bag, is a fine looking rod, very strong and pliable, a regular \$1.50 to \$2.00 rod. Our price..... (If by mail, postage extra, 18 cents)..... 75c
Agate Tip fitted to this rod, 65 cents extra; Agate Guide fitted to this rod, 65 cents extra; Agate Tip and Guide, \$1.20 extra over the stated price of the rod.

Eight In One Combination Lancewood Rod, \$2.85.

No. 57F8623 The best combination rod on the market. You can make eight different rods of this rod, can place the reel seat above or below the handle, and with the aid of the shortener carried in the butt of rod make a short, medium or long bait casting rod or a fly rod, as desired. The rod can be shortened when in use without taking the line from the entire rod by drawing the line to the side of the guides, which are open for that purpose. Made of the best grade lancewood, solid nickel reel seat, nickel mounted throughout, fitted with frictionless guides, beautifully wrapped at close intersections with silk. Comes put up four joints and extra fly tip, making five joints in all, with detachable cord wound grip, in a neat partitioned cloth bag. Price..... \$2.85
If by mail, postage extra, 19 cents.

OUR SPLIT BAMBOO RODS.

his illustration will give you as near as it is possible, an idea of how a split bamboo rod is made. At first the bamboo cane is split in a sort of triangle shape, as shown in illustration, and glued together, forming a hexagonal shape. This is where the rod derives its name—Split Bamboo—(the bamboo is split and glued together).

Our Western Expert Split Bamboo Bass Rod 5½ Feet, \$2.00.

No. 57F8629 This rod was designed by us to meet the large demand for a high grade short length bait casting rod, and is one that is generally sold for from \$4.00 to \$5.00. This rod is original with us. It was made in exact accordance with the specifications furnished by us, made by one of our men who has been in business for years and whose rods ordinarily sell for very fancy prices. This rod is made of special selected clear straight grain, hand split bamboo, the joints are beautifully tapered and balanced, giving this rod just the right amount of life and elasticity which has always been so hard to obtain in a cheap rod. It is handsomely and closely wrapped with alternate wrappings of black and red silk, is fitted with German silver anti-friction trumpet guides, double hole funnel tip, handsome solid nickel plated reel seat with nickel plated finger hook, corrugated black and white celluloid grip, nickel plated butt cap, heavy welded shouldered ferrules, shouldered dowels, put up at a price fully \$2.00 less than it could possibly be duplicated for elsewhere. Weight, 5½ ounces. Length, 5½ feet. Price..... \$2.00
If by mail, postage extra, 30 cents.

Agate tip fitted to this rod, 65 cents extra; agate guide fitted to this rod, 65 cents extra; agate tip and guide fitted to this rod, \$1.20 extra over stated price of the rod.

Our Climax Split Bamboo Bass Rod, 8 to 9 Feet, 75 Cents.

No. 57F8630 Solid reel seat above the hand. This rod is one that we are making a run on at an exceedingly low price and are positive the rod cannot be duplicated for twice the amount anywhere in the country. Split and glued bamboo bass rods, nickel plated telescope ferrules, silk wound line guides, with alternate wrappings, nickel mounted mountings, three pieces, with an extra tip. Put up on a wooden form in a cloth bag. About 8 to 9 feet long. Weight, about 11 ounces. Price..... (If by mail, postage extra, 30 cents)..... 75c
Agate tip fitted to this rod, 65 cents extra; agate guide fitted to this rod, 65 cents extra; agate tip and guide fitted to this rod, \$1.20 extra stated price of the rod.

Our Tournament Bamboo Bait Casting Rod, \$2.88.

No. 57F8633 This rod is made of the highest grade selected split bamboo, beautifully tapered from grip to tip, giving it the needed elasticity for accurate and distance bait casting. It is beautifully wrapped with two colors of silk, the wrappings are very closely clustered, presenting a most handsome appearance. The rod is fitted with a double mottled cord wound grip, large two-ring Kalamazoo guides. Comes three joints and extra tip, 5 feet long. Weighs 6 ounces. Put up in partitioned flannel bag. This same rod sells for \$5.00 or \$6.00 all over the country, and at our price of \$2.88 is the best value ever offered in a split bamboo bait casting rod. Price..... \$2.88
If by mail, postage extra, 18 cents.

Our Aome Split Bamboo Fly Rod, 9½ to 10 Feet, 82 Cents.

No. 57F8634 Solid reel seat below the hand. This rod is the same quality as our Climax, except that the reel seat is below the hand for trout and light fishing. Has silk wound ring guides, with wrappings of fine silk every few inches, solid reel seat and nickel plated telescope ferrules and mountings. Length, about 9½ to 10 feet. Weight, about 11 ounces. Worth \$1.75 anywhere. Comes in three pieces with an extra tip on a wood form and in a cloth bag. Price..... 82c
If by mail, postage extra, 19 cents.

Our Special Willowmuck Split Bamboo Fly Rod, 9½ to 10 Feet, \$1.50.

No. 57F8641 Solid reel seat below the hand. This rod is made of special selected bamboo, hexagonal in shape, with close wrappings of colored silk, full nickel plated telescope ferrules and mountings, cork grasp. Put up in three pieces with an extra tip on a fine tapered wood form and in a neat bag. Length, about 9½ to 10 feet. A rod that retails at \$3.00 in stores. Weight, 6 ounces. Price..... (If by mail, postage extra, 18 cents)..... \$1.50

Sunday Pocket Fly Rod, \$2.85.

No. 57F8645 This is an ideal rod for the man that wants a rod he can carry in his pocket or in a small grip. The joints of this rod are but 13 inches long, made of select split bamboo, closely wrapped with two colors of silk, fitted with improved snake guides, welded ferrules, nickel plated reel seat, below the cork grip. With the heavy tip you can make a short six-piece rod, 6 feet long, by placing the heavy tip in the fifth joint. By using the light tip you can make a seven-piece rod, 7 feet long. This is a high grade rod in every respect, and while the joints are short they do not in any way injure the life and spring of the rod. The rod has as much life as any rod with joints twice as long. Put up in neat partitioned cloth bag. Price..... \$2.85
If by mail, postage extra, 10 cents.

Our High Grade Split Bamboo Fly Rod, 9 to 10 Feet Long, \$3.24.

For \$3.24 we offer our Walton Split Bamboo Fly Rod which is the equal of any \$6.00 rod on the market. This rod is made of the very best select bamboo, fitted and joined by hand. Mountings of rod, including the reel seat and ferrules, are solid German silver. To add strength and beauty to the rod it is fitted with an extra inlaying of cedar at the butt; wrappings are of silk and are beautifully clustered at close intervals. Fitted with improved snake guides and cork grip. Put up three joints and an extra tip on a handsome covered wood form in a flannel bag. Each joint is about 36 inches long and rod weighs about 7 ounces. This is the liveliest, handsomest and strongest fly rod ever offered at anything like the price.

No. 57F8668 Our Walton Split Bamboo Fly Rod. Price.....\$3.24
If by mail, postage extra, 17 cents.

STEEL FISHING RODS.

Manufactured by the Horton Manufacturing Co., of Bristol, Conn.

Note the exceptionally low prices we are making on our line of steel rods. These are excellent rods in every respect and we guarantee each and every one to give satisfaction. We guarantee them for one year against breakage caused by defective material or workmanship. This guarantee, however, does not apply when the rods are broken through careless handling. If the joints go together rather tightly, do not file the ferrule but put a drop of oil, a bit of graphite or soap on the ferrule and the joints will go together very easily.

Our High Grade 10-Foot Jointed Steel Fly Rod, \$2.35.

No. 57F8675 Steel Fly Rod, 10 feet long, full nickel mounted, with solid reel seat below the hand. This rod is jointed and fitted with two-ring German silver tie guide and one-ring German silver fly tip. It is made with three pieces and handle; each joint being 33 inches long. Does not telescope. With cork grip. Weight, 9½ ounces. Price.....\$2.35
If by mail, postage extra, 13 cents.

Genuine Henshall 8½-Foot Steel Bass Rod, \$2.25.

No. 57F8677 Full nickel mounted with solid reel seat above the hand. This rod is jointed and fitted with two-ring German silver tie guides and German silver three-ring tip. Does not telescope. With cork handle. Price.....\$2.25
If by mail, postage extra, 15 cents.

The Expert 6½-Foot Steel Bass Rod, \$2.32.

No. 57F8681 The Expert Steel Bass Casting Rod, 6½ feet long, full nickel mounted, with solid reel seat above the hand. This rod is jointed and fitted with two-ring German silver tie guides and German silver three-ring tip. It is made with three pieces and handle; the joints are 24 inches long. This is a fine rod for long casts and for heavy work. Does not telescope, but is jointed. With cork grip. Weight, 8½ ounces. Price.....\$2.32
If by mail, postage extra, 13 cents.

The Kalamazoo Steel Bass Casting Rod, \$2.95.

No. 57F8686 This rod has a short cork grip, large polished German silver two-ring guides, and solid agate double hole tip. The reel seat is so arranged that the reel is brought close to the grip, which enables the fisherman to thumb the reel without tiring his hand. The free running qualities of the large guides and tip are such that a novice can cast from 75 to 100 feet after a few trials. Length, 5 feet. Weight, 8½ ounces. Price.....\$2.95

The Champion Steel Bass Casting Rod, \$3.65.

No. 57F8689 The Champion Steel Bass Casting Rod, 5½ feet long with agate tip and one agate guide, which saves the wear on the line, the other guides are German silver, trumpet style. This rod is intended for those who prefer a short rod, which is rapidly becoming more and more popular, being more readily handled and not so severe on the wrist. This rod does not telescope, but is jointed and fitted with cork handle. Weight, 8½ ounces. Price.....\$3.65
If by mail, postage extra, 13 cents.

Emergency Tip.

No. 57F8690 Emergency Tip, to be used with Bristol steel fishing rods only, in case of incident to the regular tip joint or in place of the tip joint, to make a very stiff trolling rod. Can be carried in the vest pocket. About ¾ inches long. Every owner of a Bristol rod should have one. Price.....\$1.75
If by mail, postage extra, 2 cents.

Steel Rod Shortener.

No. 57F8695 Our Steel Rod Shortener. This shortener fits in the grip of jointed steel rods and in doing so takes only the two smallest joints, leaving out the joint which fits in the grip. With this shortener you can make an 8½-foot rod 6 feet long. Price.....\$2.35
(If by mail, postage extra, 2 cents)

WHITE ASH OARS.

One pair of 6½-foot oars weigh about 6 pounds and one pair of 8½-foot oars weigh about 13 pounds. All our oars are first quality.

Plain Ash Oars.

No. 57F8710 Length given is length of each oar.
Length..... 6 ft. 6½ ft. 7 ft. 7½ ft. 8 ft. 8½ ft.
Price, pair.....\$8c \$9c \$1.00 \$1.05 \$1.17 \$1.24

Copper Tipped Ash Oars.

No. 57F8711 Length given is length of each oar.
Length..... 6 ft. 6½ ft. 7 ft. 7½ ft. 8 ft. 8½ ft.
Price, pair.....\$9c \$1.04 \$1.10 \$1.20 \$1.25 \$1.34

Spruce Paddles.

No. 57F8712 Single, straight grained, first quality Spruce Paddle. None better made. Price, each.....\$1.00

Copper Tipped Spruce Oars.

No. 57F8713 Genuine Adirondack Spruce Oars. Lighter than ash oars and strong, copper tipped.
Length..... 6-foot 7-foot
Price, per pair.....\$1.05 \$1.25

Oar Locks.

No. 57F8714 North River Oar Lock, galvanized malleable iron, 2 inches between horns. Weight, per pair, about 2 pounds.
Price, per pair.....\$2.00

No. 57F8715 Socket Oar Locks, malleable iron. Weight, per pair, 2 pounds. Width, 2 inches between horns.
Price, per pair.....\$1.80

No. 57F8716 Combination Side Plate and North River Oar Lock. This oar lock is fitted with a spring, which springs enures with the shank of the horns, making it impossible to pull the horns out of the socket accidentally. This feature, together with the pin which attaches the oar to the oar lock, commends this oar lock to every boatman, fisherman and hunter as the most practical oar lock on the market. Made of galvanized malleable iron, 2 inches between horns. Weight, per pair, 2½ pounds. Price, per pair.....\$3.80

BOATS

A SPECIAL CATALOGUE IS FREE.



If you are interested in boats of any description

ROW BOATS, SAIL BOATS, DUCK BOATS OR CANOES

Send for our free Boat Catalogue which quotes a complete line of the highest grade pleasure boats made. In this catalogue we show a full line of both steel and wood boats and show illustrations of the various boats, quote prices we know cannot be equaled by any other house. In this catalogue we also illustrate, describe and quote prices on a complete line of marine engines. This catalogue is absolutely free. Send us a postal card saying, "Please send me your Boat Catalogue," and we will send it to you at once.

Safety Oar Locks.

No. 57F8717 Safety Side Plate Oar Lock. Impossible to pull horn out of socket accidentally. Made of malleable iron. Weight, per pair, 4½ pounds.
Price, per pair.....\$3.40

Universal Bow Facing Oar Locks.

No. 57F8718 Do not row backwards because your grandfather did. Buy a pair of Universal Oar Locks and face the way you are rowing. This oar lock is very simple, made of malleable iron, contains but few parts and can be easily attached to a boat by most anyone. Weight, per pair, 8 pounds.
Price, per pair.....\$2.00
Send for our SPECIAL BOAT CATALOGUE.

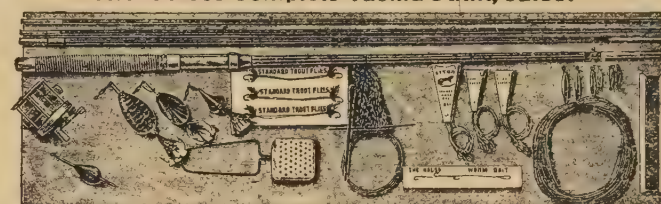
Life Preservers.

No. 57F8719 Never Sink Solid Cork Jacket. Adopted as standard and the government inspector's stamp on each one; easily put on, durable and has great buoyancy. Weight, 8 lbs.
Price.....\$1.40

No. 57F8720 Life Belts, made of square blocks of cork around the body. One of the best in the market; safe and durable. Weight, 8 lbs.
Price.....\$1.15

Notice—We do not use granulated cork in our life preservers—we use solid block cork only.

The Seroco Complete Tackle Outfit, \$2.35.



No. 57F8726 This is a first class outfit, one that will please any fisherman, no matter how critical. Same consists of a split bamboo bait casting rod, 8 feet long, three joints and extra tip, zylonite grip, anti-friction tie guides, mounted wood frame in cloth bag, excellent 60-yard fly pool quadruple reel, fitted with click and drag, full nickel plated, fancy bone balance handle; 25 yards of hard silk braided casting line, one linen line suitable for trolling or still fishing, one and a half dozen assorted gut hooks, three popular attractive artificial baits, half a dozen trout flies, half a dozen assorted sinkers, one 3-foot double gut leader, one worm gage, one chain fish stringer, one fancy float, one fish scaler; all put up in a durable pasteboard box. This outfit, if the items were purchased separately, would cost about \$3.75.
Our price for above outfit as stated.....\$2.35
If by mail, postage extra, 42 cents.

The Shakespeare Service Takeapart Reel.

This is a fine improved model reel, made with the celebrated Shakespeare take down feature, which is the simplest taken down on the market. When taken down there are only three parts; no small pieces or screws to become lost. Can be taken apart in a few seconds and as quickly put together without the aid of any tools by giving the two knurled pillars in front and back a few turns. This reel is handsomely finished in nickel and is a full quadruple. Fancy knurled screw off oil caps, steel piston and steel axle. The click is on the left side, the adjustable graduated drag is on the top of the right side, as shown in the illustration. These reels are built for service, are very strong and rigid and possess free running qualities. Extra wide 1½ inch spool. Weight, about 7 ounces.
No. 57F8730 Price, 80-yard size, \$3.60
No. 57F8731 Price, 100-yard size, 4.05
If by mail, postage extra, 15 cents.

Our Orleans Reel, single action, raised pillar, riveted brass reel. A very strong and durable reel.

Catalogue Number	Holds No. 4 Line	Click	Price
57F8737	25 yards	With	12c
57F8738	60 yards	With	18c

If by mail, postage extra, 4 to 6 cents.

Double Multiplying Reel.

Raised Pillar, balance handle, screwed connections, brass and nickel plated reel, with patent adjustable slide drag and back sliding click, polished bearings.

Catalogue No.	Holds No. 4 Line	Finish	Price
57F8740	40 yards	Brass	35c
57F8741	60 yards	Brass	40c
57F8743	40 yards	Nickel	43c
57F8744	60 yards	Nickel	50c

If by mail, postage extra, 9 cents.

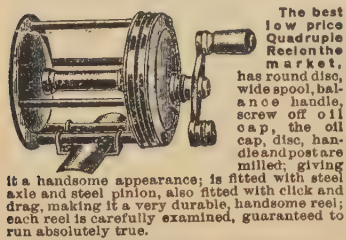
Rubber Cap Reel.

Double multiplying raised pillar, balance handle, screwed connections, nickel plated reels, with patent adjustable slide drag and back sliding click.

Catalogue No.	Holds No. 4 Line	Price
57F8746	40 yards	65c
57F8747	60 yards	60c
57F8748	80 yards	70c

If by mail, postage extra, 9 cents.

Our Ideal Quadruple Reel.



Catalogue No.	Holds No. 4 Line	Price
57F8750	40 yards	\$0.95
57F8751	60 yards	1.10
57F8752	80 yards	1.20

If by mail, postage extra, 14 cents.

Carlton Ideal Reels.

No. 57F8753 The Carlton Ideal Reel is an ideal reel for fly casting. It is doubtless the lightest reel on the market; it is a single action reel, but the construction of the spool enables this reel to reel in the line as fast as a multiplying reel, also thoroughly dries the line, as the air can easily get at same. The reel is finely nickel plated, fitted with click and balance handle, the base and side plate are made of one piece of metal, making the reel doubly strong.



80 yards. Price.....\$0.85
120 yards, large size. Price.....1.15

If by mail, postage extra, 10 to 14 cents.

Kelso Automatic Reel.

No. 57F8754 The best automatic reel made, possessing all the improvements embodied in the various automatic reels in addition to various valuable features of its own. This reel is made of aluminum and weighs but 7 ounces. It is very simple in construction, has but few parts and will not get out of order. This is an ideal reel for fly casting; can also be used for trolling. A slight pressure on the brake causes reel to rapidly take in the line, keeping the line taut at all times. Will handle 100 feet of line with one winding. Spool will hold 100 yards of No. 6 or H line. The tension of the mainspring is automatically thrown off, which relieves the wear and strain on the spring and allows the line to unwind even if the spring is wound up tight. This reel is 3 1/2 inches in diameter, 1 inch wide.

Price.....\$3.25

If by mail, postage extra, 12 cents.

Our Genuine Quadruple Pennell Reel.

Each reel is carefully tested for smooth running and carefully adjusted before leaving the factory. We guarantee this to be the genuine Pennell Quadruple Reel, the best reel for bass fishing or trolling. Our Quadruple Pennell Round Disc Reel is fitted with adjustable sliding click and drag, steel pivots, bridge over gear made of the best material possible, handsomely nicked, fancy bone balance handle.

Catalogue No.	Holds No. 4 Line	Price
57F8755	40 yards	\$1.65
57F8756	60 yards	1.90
57F8757	80 yards	2.00

If by mail, postage extra, 15 cents.

Shakespeare Universal Quadruple Reel.

A low priced reel made in a high grade manner. This reel is full quadruple, is of the wide spool pattern, full nickel plated, fitted with strong click, steel pivot, bridge over cog, fitted with fancy bone balance handle, every reel stamped with the maker's name.

No. 57F8764 40 yards. Price.....\$0.75
No. 57F8765 60 yards. Price.....1.00
No. 57F8766 80 yards. Price.....1.00

If by mail, postage extra, 12 cents.

Our Kentucky Pattern Jeweled Reel.



No. 57F8767 Our Kentucky Pattern Jeweled Reel is undoubtedly the best reel of its kind on the market. It is made especially for us by one of the most famous reel makers in the country. This reel is full quadruple, 80-yard size, extra wide 1 1/2-inch spool, steel pinion and steel axle. The pinion and gear wheel are securely bridged and locked so as to obviate all lost motion and to insure smooth frictionless running qualities not found in reels that sell for twice its price. The pillars extend clear through the front and rear, thus insuring greater strength and rigidity in this reel than found in any other reel of the same pattern. The click and drag are on the handle side and are of an improved positive type. The steel axle bears on jeweled ball bearings, which are fitted by hand with the same degree of accuracy as is employed in fitting jewels in a watch. The mechanism of this reel is quickly accessible by removing two small screws, for which purpose a small flat steel screwdriver (which can be carried on a key ring) is furnished with each reel. Reel is beautifully finished in nickel plate throughout, screw off agate oil caps are nicely knurled, fitted with handsome large side bone balance handle and improved cross blade. Each reel put up in neat box, complete with screwdriver, as shown in the illustration.

Price.....\$3.00

If by mail, postage extra, 11 cents.

The Shakespeare Standard Takeapart Reel.

This reel holds the world's record for long distance bait casting. Made with the celebrated Shakespeare takeapart features, which enables you to take the reel apart in a few seconds' time and as quickly put it together again. When taken apart there are but three parts, no screws to get lost or out of adjustment. This is a beautifully finished reel, made as accurately and carefully as a watch, hard rubber heads mounted between turned plates, heavily silver plated and oxidized on hard drawn rolled brass with English silver steel journal and pinions, is fitted with the harmonic click and adjustable drag, both being operated by knurled wheels placed in a convenient position on the edge of a head and end plates. The adjustable graduated drag prevents the overrunning and snarling of the line when casting. 1 1/2-inch wide spool pattern.

No. 57F8768 80 yards. Price.....\$5.40

If by mail, postage extra, 15 cents.

The Illinois Takeapart Reel.



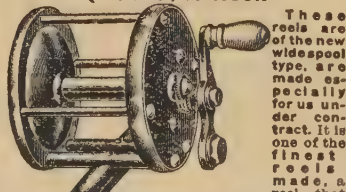
This reel can be instantly taken apart by pressing in the small button at top of right disk and giving disk half turn to the left. Reel is absolutely locked when in position, cannot accidentally become loose. This is a full quadruple reel with extra large balance handle, steel axle and pinions, goose neck click, spiral gears. The material and workmanship in this reel is equal to that in any \$6.00 or \$8.00 reel on the market. This reel is absolutely noiseless and runs very true and smooth.

No. 57F8770 60-yard size. Price \$2.34

No. 57F8771 80-yard size. Price, 2.45

If by mail, postage extra, 15 cents.

The Expert Serozo Agate Rubber Plate Metal Boud Quadruple Reel.



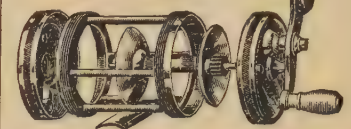
These reels are of the new wide spool type, are made of great strength and are especially for us under contract. It is one of the finest reels made, a reel that would ordinarily sell for twice the price we are asking for same. Rubber plates incased with nickel bands, jeweled bearings, the agates being accurately adjusted to the axle, has handsome white bone milled balance handle, is bridged to prevent action from becoming loose, insuring smooth running qualities, gears are carefully cut and adjusted by experts, finely finished, being extra heavily nickel plated, new style cross blade, fitted with click and drag. Made in 60 and 80-yard size.

No. 57F8775 60-yard size. Price \$1.90

No. 57F8776 80-yard size. Price, 2.20

If by mail, postage extra, 15 cents.

Perfection Pennell Takeapart Reel.



No tools required. This reel may be taken apart in a moment's time by unscrewing the ring at either end. This reel is made by the most skilled mechanics, built on entirely different principles than other reels, and is the strongest, simplest, swiftest reel on the market. Has a scientific friction device by which any degree of friction can be instantly secured on the spool. The pinion gear of quadruple steel is cut upon a solid steel shaft running through and securely fastened into the non-corrosive German silver spool. The pivots are turned upon this hardened steel shaft and have cone bearings. The large gear is perfectly cut in bronze, and is securely bridged on the cap of the reel. The fancy bone handle is screwed upon the solid post of this gear and can be placed in four different positions. This reel is of the wide spool pattern, is the best bait casting reel of its kind ever placed upon the market. Absolutely true and accurate.

No. 57F8777 60 yards. Price.....\$2.60

No. 57F8778 100 yards. Price.....2.75

No. 57F8779 This reel is the same as that above described except the frame instead of having riveted pillars and cross blade is made of one solid piece, making a very strong, substantial reel and guarding against loose joints, otherwise same as No. 57F8777. Comes 80-yard size only, wide spool pattern. Price.....\$4.00

If by mail, postage extra, 14 cents.

The Twentieth Century Line Guide.

This is the simplest, most practical spooling device on the market today. Can be attached to any reel within a few moments' time by anyone, the only tool required being a screwdriver. It does not retard the cast or wear the line. Weighs only one ounce. This spooler works on a pivot, being worked slowly from side to side with the thumb of the hand that holds the rod. The loop is made of German silver and can be bent in and out to suit.

No. 57F8781 Price.....\$3.50

If by mail, postage extra, 2 cents.

TWISTED COTTON AND LINEN FISH LINES

NOTE A. This illustration shows as near as possible the sizes of all twisted fish lines. It is impossible to make an illustration show the sizes exact. This is as near correct as a picture can be made. When ordering, tell us which size you wish. Order by catalogue number.

Excellent Braided Line.

No. 57F8785 Excellent Braided Linen Finished Line. This is a beautifully mottled hard braided line, very strong, put up 60 yards on a nicely finished spool, comes in three sizes. Be sure to state size wanted. Sizes 4, 5, 6
Per spool 17c 17c 17c

If by mail, postage extra, 4 cents.

Our Rival Waterproof Mixed Silk Line.

No. 57F8788 This is an excellent mixed silk mottled line, which has been waterproofed. A fine strong line at a very low price, good for fly casting, trolling or still fishing. Comes 25 yards on a card. Can be furnished 100 yards connected if desired.
Price, per 25 yards.....17c 17c 17c
Price, per 100 yards connected.....64c
If by mail, postage extra, 3 cents.

Hawser Laid Trolling Lines.

No. 57F8793 Our Hawser Laid Line is a heavy line of great strength and is fully finished; line No. 3 will hold the largest fish. Put up in coils of 100 feet, 6 coils connected if desired, making 600 feet in one piece.
Size 1, cable laid coils of 100 ft., per coil.....12c
Size 2, cable laid coils of 100 ft., per coil.....14c
Size 3, cable laid coils of 100 ft., per coil.....17c
If by mail, postage extra, 4 cents.

NOTE B. This illustration shows size of braided lines as near as it is possible to print sizes or to illustrate them. Order by catalogue number and state size you wish.

Braided Cotton Lines.

No. 57F8796 Braided Cotton Lines, put up 24 feet in a coil, strong and durable, made of best Sea Island cotton, guaranteed even strength. Mention size wanted. See Note B for sizes.
Size, Nos.....5 4 3 2 1 1-0 8-0 8-0
Price, per coil.....5c 5c 5c 7c 7c 10c 11c 12c
If by mail, postage extra, 3 cents.
The No. 5 is tested to 10 pounds; the No. 3-0 is tested to 40 pounds pull. All others are tested in proportion.

Hard Braided Linen Lines.

No. 57F8798 Hard Braided Linen Lines, put up 25 yards in a coil and may be had four coils connected, making 100 yards. Much stronger than twisted or laid lines. The No. 5 is tested to 25 pounds; the No. 2-0 to 50 pounds, and all the other sizes are tested in proportion. See illustration Note B for sizes. State size wanted. Order by catalogue number and size number.
Size, Nos.....5 4 3 2 1 1-0 8-0 8-0
Per coil.....13c 13c 13c 15c 15c 16c 18c
If by mail, postage extra, 3 to 10 cents.

NOTE C. This illustration shows as near as possible the size of our silk lines. It is impossible to show the exact size by illustration.

Our Famous Braided Oil Silk Lines in Coils.

No. 57F8810 Fine Quality Braided Oil Silk Lines, put up 25 yards in a coil and may be had four coils connected, making 100 yards. This is a very strong line, closely braided, of the finest silk, oiled, making it a waterproof line; soft and pliable. A good line for trolling and fly casting. For sizes, see illustration Note C. State size wanted. Order by catalogue number and size number.
Size, Nos.....5 4 3 2 1 1-0 8-0 8-0
Price, per coil.....25c 34c 39c 44c
If by mail, postage extra, 4 cents.

Our Kingfisher Special Silk Bass Lines.

This line is the highest quality dressed silk casting line made. It is especially braided to our order under contract that it will stand the test we print. This line has been tested by experts and pronounced perfect for bass and game fish. It runs freely on the reel and does not kink. Put up 50 yards on a spool and may be had two spools connected, making 100 yards, if wanted. This is the genuine Kingfisher line.

Catalogue Number	Size	For Fish Weighing	Price, per Spool
57F8811	No. 5	1 to 3 lbs.	50c
57F8811 1/2	No. 4	3 to 4 lbs.	60c
57F8812	No. 3	4 to 10 lbs.	70c

If by mail, postage extra, 7 cents.

Martin's Special Enamelled Silk Trout Lines.

No. 57F8814 Our Extra Quality Kingfisher, Enamelled Oil Silk Trout Lines are giving excellent satisfaction and the demand for these lines is becoming greater each season, they being of small diameter and possess a great strength. This result is obtained not only by using the highest grade of silk, but by braiding more strands into each line and plating very close. Try one of these lines and you will want more. 25 yards on neat card.
Price, per card.....(Postage extra, 3c) \$0.32
Price, per 100 yards, 4 coils connected, 1.25

Kingfisher Special Enamelled Finish Potomac Bass Lines.

No. 57F8815 Our Special Potomac Bass Line. Comes 25 yards in a coil and may be had two or four coils connected, or 60 yards, if so wanted.
Price, per coil of 25 yards.....44c
If by mail, postage extra, 3c

Our Italian Enamelled Silk Fly Casting Line.

No. 57F8816 Our Italian Enamelled Silk Fly Casting Line, made from the best Italian silk, braided over a silk core. It is undoubtedly the best fly casting line on the market. The enamel is guaranteed not to crack or become sticky as is the case with many enamelled silk lines. Put up 25 yards in a coil. May be had four coils connected if desired. Sizes.....5 4 3 2 1 1-0 8-0 8-0
Price, per 25 yards.....45c 52c 58c 65c
If by mail, postage extra, 3 cents.

The New Model Sleeping Tent.

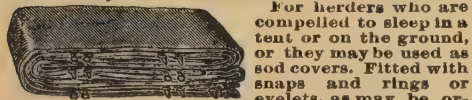
\$5.70



An excellent tent for cowboys and ranchmen and for people who are compelled to sleep out in the open or to move from place to place. The above illustration shows the tent set up, also rolled. This tent when set up is 6 feet 9 inches long; 42 inches wide. When rolled up it is 42 inches long and about 12 inches in diameter. Weighs 11 pounds complete. The tent is made of heavy white canvas of a heavy waterproof seamless canvas floor. The ribs in the tent are made of steel that are sewed fast to the tent. There are no parts to get lost and the entire tent is made of one piece. There is sufficient room in this tent for two people to sleep, permitting the use of several pairs of blankets. Owing to its construction it permits an excellent ventilation, which is a big advantage over the sleeping bag. Fitted with loops at the corners so it can be staked down.

No. 57F10361 Price.....\$5.70

Cowboys' or Stockmen's Bed Sheets.



For herders who are compelled to sleep in a tent or on the ground, or they may be used as sod covers. Fitted with snaps and rings or eyelets, as may be ordered. When ordering, say if you wish snaps and rings or eyelets. Made to order of very best heavy white duck, and cannot be returned if sent as ordered. Allow 2 to 6 days for making. We do not ship Bed Sheets C. O. D. Weight, packed for shipment, 10 to 20 pounds.

No. 57F10362 Be sure to state size wanted.

Style	Weight,	Feet	13-oz.	15-oz.	18-oz.
No.	13-ounce				
A	4 1/2 lbs.	6x12	\$3.59	\$4.30	\$4.62
B	4 1/2 lbs.	6x14	4.12	5.04	5.41
C	4 1/2 lbs.	6x16	4.44	5.36	5.79
D	5 lbs.	6x18	5.54	6.64	7.20
F	4 1/2 lbs.	7x14	4.78	5.70	6.29
G	4 1/2 lbs.	7x16	5.50	6.59	7.61
H	5 1/2 lbs.	7x18	6.27	7.62	8.32
I	6 lbs.	8x18	8.04	9.71	10.66

Cowboy's Brown Waterproof, Wool Lined Bed Sheet.

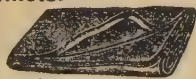
No. 57F10363. The best bed sheet made for herders, prospectors, explorers, who are compelled to sleep in a tent or on the ground. This bed sheet is made of 11-ounce brown waterproof canvas, 34 inches wide, lined with best quality wool blanket. The waterproof canvas will keep the moisture out from above and below, the wool blanket will keep you warm. Fitted with snaps and rings, possessing every advantage of a sleeping bag and none of the disadvantages of weight and bulk, in addition to being waterproof and far less expensive. State size wanted.

Size, 6x12 feet. Price.....\$5.00

Size, 7x16 feet. Price.....7.90

8-ounce duck means a yard will weigh 8 ounces; 10-ounce duck means a yard will weigh 10 ounces; 12-ounce duck means a yard will weigh 12 ounces, etc.

Rubber Blankets.

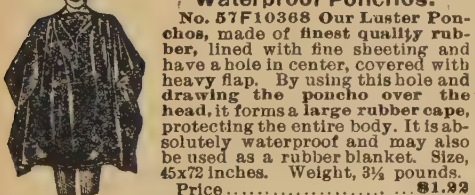


Our Rubber Blankets are made chiefly for camping purposes, to keep warm while sleeping on cots or on the ground in wet or cold weather, and may also be used for certain kinds of sickness where the mattress is to be preserved. In such cases place the blanket over the mattress and a bed sheet over the blanket. They come in two styles, black rubber, lined with white sheeting, and black rubber lined with black cotton fleece cloth.

No. 57F10364 Black Rubber Blanket, lined with white sheeting, 3 1/2 feet wide and 6 feet long. Weight, about 3 pounds. Price.....\$1.07

No. 57F10366 Black Rubber Blanket, lined with black cotton fleece cloth, 4 1/2 feet wide and 8 feet long. Weight, about 4 1/2 pounds. Price.....\$2.70

Waterproof Ponchos.



No. 57F10368 Our Luster Ponchos, made of finest quality rubber, lined with fine sheeting and have a hole in center, covered with heavy flap. By using this hole and drawing the poncho over the head, it forms a large rubber cape, protecting the entire body. It is absolutely waterproof and may also be used as a rubber blanket. Size, 45x72 inches. Weight, 3 1/2 pounds. Price.....\$1.22

PAULINS OR STACK AND MACHINE COVERS.

Weight given below is for 8-ounce duck; 10-ounce will weigh one-fourth more than 8-ounce, and 12-ounce will weigh one-half more than 8-ounce. Protect your crops, implements and machinery from snow, rain and inclement weather. Made to special order. Allow from two to five days, according to the number of orders we have on hand when we receive yours. We do not ship Paulins or Covers C.O.D.

Made of white duck. Always state size wanted when ordering. These goods are not tents, but paulins or stack covers. Stack covers have short ropes, BUT NO POLES; machine and merchandise covers have eye-lets around side. Paulins are made to order and cannot be returned if sent as ordered. Write for samples of canvas which goes into our covers. Write for prices for special paulins, conveyer and elevator canvases not in this catalogue.

No. 57F10370 Be sure to state size wanted.

Style No.	Size, Feet	Wgt. of 8-oz. Duck	8-oz. Duck	10-oz. Duck	12-oz. Duck
A	10x16	11 lbs.	\$ 3.37	\$ 4.24	\$ 5.02
B	10x18	12 lbs.	3.74	4.74	5.75
C	12x14	12 lbs.	3.63	4.58	5.40
D	12x16	13 lbs.	4.16	5.24	6.24
E	12x18	16 lbs.	4.70	5.94	7.17
F	12x20	17 lbs.	5.04	6.50	7.82
G	14x16	16 lbs.	4.87	6.34	7.64
H	14x18	18 lbs.	5.60	7.19	8.53
J	14x20	20 lbs.	6.10	7.81	9.38
K	14x24	25 lbs.	7.29	9.31	11.28
L	16x16	18 lbs.	5.76	7.20	8.60
M	16x18	19 lbs.	6.29	7.90	9.47
N	16x20	23 lbs.	6.70	8.15	10.39
P	16x24	26 lbs.	8.05	10.62	12.54
Q	18x20	25 lbs.	7.84	9.90	11.79
R	18x24	30 lbs.	9.14	11.94	14.30
S	18x28	38 lbs.	11.21	14.02	16.85
T	18x30	39 lbs.	11.99	15.29	17.94
U	20x24	34 lbs.	10.61	13.59	16.00
V	20x36	51 lbs.	15.60	20.04	24.06
W	24x30	51 lbs.	15.10	18.45	23.64
X	24x40	68 lbs.	19.98	25.05	31.05
Y	24x50	84 lbs.	25.00	30.64	39.04

BLACK OILED OR TARPULIN WAGON COVERS



These covers, although black and called tarpaulins, have no tar in their composition. Our waterproofing is an oil preparation and is entirely free from anything calculated to rot or burn the canvas, but adds to the durability of the cover.

No.	Size	Price	Size	Price	Size	Price
57F	6x 8 ft.	\$2.28	7x 9 ft.	\$3.02	8x10 ft.	\$3.80
10375	6x 9 ft.	2.52	7x10 ft.	3.32	8x12 ft.	4.60
	6x10 ft.	2.85	7x12 ft.	3.95	8x14 ft.	5.38
	6x12 ft.	3.43	7x14 ft.	4.70	8x16 ft.	6.15
	6x14 ft.	4.00			9x14 ft.	6.07

Prices given on other sizes upon application.

Brown Waterproof Covers.

No. 57F10377 These Waterproof Covers are made of 11-ounce brown duck, 34 inches wide and are treated with paraffine wax, making an excellent waterproof cover for wagons, machinery, merchandise, etc. The canvas is run between hot rollers and the paraffine wax fills every pore, making these covers thoroughly waterproof. These covers are particularly adapted to warm southern climates where a line-seal waterproof cover would rot in a short time. Give length and width desired. Price, per square foot.....5c

WHITE DUCK EMIGRANT WAGON COVERS.

ALWAYS GIVE SIZE WHEN ORDERING. Weight given below is on 8-ounce covers. 10-ounce weighs one-fourth more and 12-ounce about one-half more than 8-ounce. We do not send wagon covers C.O.D. Write for prices on covers not quoted in this list.

Size, Feet	Lbs.	8-oz. Duck	10-oz. Duck	12-oz. Duck
10x10	7	\$2.44	\$3.02	\$3.58
10x12	7 1/2	2.74	3.41	4.05
10x14	7 3/4	3.25	4.07	4.82
10x15	8	3.47	4.34	5.19
10x16	9	3.78	4.75	5.65
11x13	9	3.35	4.19	4.99
11x15	10	3.82	4.77	5.67
12x15	20	4.28	5.19	6.37
12x16	25	4.56	5.72	6.80
12x20	30	5.07	6.99	8.34

Allow from two to five days to make.

Comstock Malleable Iron Tent Pegs.

They last a lifetime. Cannot be broken.

No. 57F10387 Short Peg, 8 1/4 inches long. Weight, about 4 1/2 ounces each. Price, per dozen.....50c

No. 57F10388 Long Peg, 13 1/4 inches long. Weight, about 7 1/2 ounces each. Price, per dozen.....68c

Our Palmetto Lawn Tents.



These Palmetto Lawn Tents are calculated for temporary use; as play-houses for children, for lawn parties, fairs, etc. They are made of about 8-ounce awning material and come in stripes of blue and white, are set up with one pole, and a light iron frame sewed into the tent around the eaves; are handsome in appearance upon the lawn. Order by catalogue number and state size wanted.

WARNING:—There are Lawn Tents on the market quoted as being the same size as ours, but which are 6 inches shorter in height of center and size of top.

No. 57F10393

Size of Base	Size of Top	Height at Center	Height at Side	Wgt., lbs.	Price, each
7x 7 ft.	2 ft. 4 in.	7 ft. 6 in.	6 ft.	17	\$4.40
8x 8 ft.	2 ft. 4 in.	8 ft.	6 ft. 6 in.	19	5.40
10x10 ft.	3 ft. 6 in.	9 ft.	7 ft. 6 in.	23	8.05

THE "KAUTNIK" FOLDING TORCH.

A folding gasoline vapor lamp, designed for all outdoor uses. This is the ideal torch for people who require light in a convenient and portable form. This torch is very compact, folds up into the small space of 2 1/4 inches thick by 8 1/2 inches wide and 10 inches long; has a flat tank with semi-oval sides; in the center throughout its length on one side is a hollow recess as shown in the illustration, into which the 42 inches of jointed brass pipe folds up entirely out of the way. If desired, the joint next to the tank can be locked into the steel strap that otherwise is used to retain the pipe when folded. This torch can be easily carried in a valise or suit case, thereby possesses a great advantage over the old style rigid one-piece pipe torch. The joints of this torch are perfectly tight, being packed with braided asbestos. It is fitted with a powerful burner which gives an excellent light, burns 7 to 8 hours with one filling.

No. 57F10396 Price, each, aluminum finish, including a wrench to keep joints from wearing loose. Packed in a strong paper box. (If by mail, postage extra, 45c).....\$2.00

PORCH CURTAINS.

If you have a porch or piazza, a porch curtain will enable you to enjoy the full benefit of same, as it will protect you from the heat of the sun; will also keep out dust and rain, and will help to make your porch very comfortable during the summer months.

Our porch curtains are made of fancy striped or plain white duck, furnished complete with pulleys, ropes and roller, and all necessary screws and adjustments ready to attach to your porch. No experience is required to put up one of these curtains. This curtain is made with double pulleys—the roller is at the bottom. By pulling the rope you revolve the roller, the curtain being raised or lowered, as desired.

When ordering, give actual height and width of the opening for which you desire the curtain. These curtains are made to order. Cannot be returned if made as ordered. We sell these curtains by the square foot, the price per square foot includes all accessories. A curtain 10 feet high and 16 feet wide would contain 160 square feet, and at 6 cents per square foot would cost \$9.60.

Plain Striped White Duck 4c 6c

No. 57F10397 Price, per square ft.

Our Adjustable Window Awning.

Our Adjustable Window Awning is constructed so that anybody can quickly fix same to a window, and can be as quickly removed if desired. It is not necessary to have an experienced awning hanger to hang these awnings. You can do it yourself just as well. They are made of regular awning material, blue and white striped, with scallops at the bottom, as shown in the illustration; are raised and lowered with ropes over pulleys, same as other awnings. These awnings will help to make your home pleasant, keep the sun from fading your carpets and furniture, and will greatly add to the appearance of the house. They come in three sizes to fit windows from 2 feet 4 inches to 4 feet 5 inches wide. When ordering, give width of your window so that we shall know which of the three sizes to send you.

No. 57F10399 No. 2 Awning will fit any size window from 2 feet 4 inches to 3 feet 10 inches wide.....\$1.68

No. 3 Awning to fit any window from 3 ft. to 3 ft. 7 in. wide.....1.75

No. 4 Awning to fit any window from 3 ft. 10 in. to 4 ft. 5 in. wide (Weight, packed for shipment, 11 pounds).....1.90

CONVEYER, ELEVATOR AND

ADJUSTER CANVAS.

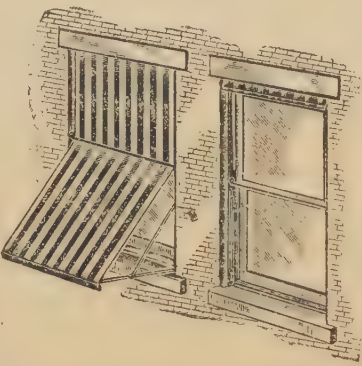
Give name, number and model of your threshing or binder, state what canvas is wanted and we will quote lowest prices.

Prices on stable tents, stable tops, Sibley tents, canopy tops without walls, photographers' tents, square hip-roof tents or any other style, given on application and at bottom prices.

Prices quoted on ORE BAGS upon receipt of specifications.

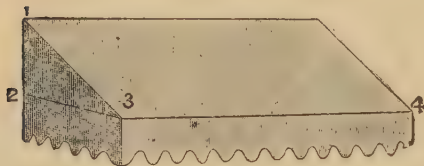
The New Century Awning.

This is the latest, most improved awning on the market. It is absolutely noiseless, storm and wind-proof, does not stick or jam, can be instantly raised or lowered when raised does not block out the light, no catch and retain water, when lowered allows free circulation of air and, as the canvas when lowered is tightly stretched, no creases or folds can form to collect dirt or soot. This awning operates with a roller and is fitted with brackets the same as a window shade. The roller, instead of working with a spring, is operated with a cord, the two side arms, as shown in the illustration, sliding on steel bars, which are fastened on either side of the window frame. This awning, where no screens are used, can be hung inside of window and used as a shade as well as for an awning. Adapted for schools, hospitals, factories and residences. When ordering give actual height and width of window. Give measurement in inches. Made of fancy striped canvas; the metal work is heavily galvanized.



No. 57F10400 No. 1 Awning. Any size up to 34 inches wide. Price.....\$2.25
No. 2 Awning. Any size over 34 inches and not exceeding 40 inches in width. Price.....\$2.70
No. 3 Awning. Any size over 40 inches in width and not exceeding 45 inches. Price.....\$2.80
Prices on larger sizes quoted on application. When ordering be sure to give actual measurements in inches, the width and height of window, measuring inside of the casing.

STORE AWNINGS.



We are headquarters for awnings of all kinds. Our business in awnings exceeds that of any other house. Our awnings are made of the best full weight canvas, and all exposed metal parts are either japanned or galvanized. The quality, workmanship and material in our awnings are superior to that in awnings furnished by any other house. We here-with quote prices on a few of the most popular sizes of store awnings. On any awning not quoted in the following list, we will be pleased to quote prices on receipt of specifications. The prices quoted herewith are for awnings complete, ready to be set up and include all the necessary fittings.

No. 57F10405 The following prices are for awnings made of plain white duck, blue and white and brown and white. (State which color is desired when ordering.)

Height from 1 to 2	Projection from 2 to 3	Width of Front—from 3 to 4					
		10 Feet	12 Feet	14 Feet	16 Feet	18 Feet	20 Feet
4 ft.	4 ft.	\$5.50	\$6.15	\$6.73	\$7.38	\$8.11	\$8.75
4 ft. 6 in.	4 ft. 6 in.	6.18	6.74	7.41	8.05	8.74	9.51
5 ft.	5 ft.	6.72	7.37	8.03	8.64	9.46	10.26
5 ft. 6 in.	5 ft. 6 in.	7.38	8.04	8.69	9.41	10.25	11.07
6 ft.	6 ft.	8.02	8.74	9.45	10.20	11.02	11.94

If cover only is wanted, deduct 20 per cent or one-fifth from the above price. Lettering on curtain or roof of awning, 4 cents per letter extra.

Camp Chairs and Stools.

No. 57F10431 Canvas Top Camp Stool well made. Weight, 2 1/2 lbs. Price, each.....\$0.22
Per crate of 12 stools 2.00
No. 57F10432 Canvas Top Camp Chair, same as No. 57F10431, with back. Weight, 3 1/2 pounds. Price, per crate of 12 chairs, \$3.85; each.....30c



The Bradley Folding Chair.

The Most Compact Folding Chair on the market. Frame is made of the best straight grain white maple, seat and back made of heavy brown duck. It has best quality blue steel braces. This chair is guaranteed not to collapse. It will hold 300 pounds without straining the chair in any way. Can be instantly folded without the use of any tools or loosening any screws. When folded it occupies a space of 36 inches long and 12 inches circumference. Weight, 5 1/2 pounds.
No. 57F10433 The Bradley Chair. Price, per dozen, \$7.50; each.....60c

Our Entertainment Folding Chair, 55c.

This chair is constructed on the folding principle and with a view of furnishing a firm substantial chair for societies, clubs and other people who have occasion to use a large hall for entertainments or for open air concerts, parties, receptions, etc. The chair is constructed entirely of wood with steel seat, the seat being 18 inches from the ground and about 14 inches square. The back is fitted with rounded ends shown in the illustration, the legs are fastened with bolts, and the chair is made so that the seat will fold flat against the back in order to stack away and will not take up much room.

No. 57F10434 Our Entertainment Folding Chair. Weight, about 9 pounds. Price, each.....\$0.55
Per dozen.....6.00



Our Combination Folding Cot and Litter, \$1.46.

Just the thing for camping purposes, harvest help and may be used as a stretcher; made of 10-ounce duck. This is the lightest, strongest and most compact folding cot made. It has the only practical pillow ever put on a cot. It is made so that you can stuff straw or clothing into the pillow casing. Length, 6 feet 3 inches; width, 29 inches. Dimensions, when folded and ready for shipment, 6 feet 3 inches by 5 inches by 2 inches. Weight, 16 pounds.
No. 57F10435 Price, complete with pillow.....\$1.46

Our Gold Medal Folding Camp Bed.

This is positively one of the most substantial, well made and well finished folding cots upon the market. It is so constructed that it can be folded into a parcel 3 feet long and about 6 inches in diameter, and is guaranteed to hold 1,000 pounds. The frame is made strong and substantial, and is covered with heavy brown canvas and has a pillow casing which may be stuffed with straw, hay or clothing to act as a pillow. It is about 6 1/2 feet long and 3 1/2 feet wide and weighs about 16 pounds.

No. 57F10438 Gold Medal Folding Camp Bed. Price, \$2.10
No. 57F10439 Gold Medal Cot, same as above, but extra wide, 36 inches wide, 20 inches high, 6 feet 5 inches long; weight 24 pounds. Price.....\$3.05

CAMPING OUTFIT COMPLETE AT \$5.35.



No. 57F10455 Wilson's Kamp Kook's Kit. Just the thing for camping out. 53 pieces. Fire jack, two boilers suitable for using as an oven, fry pan, coffee pot and all utensils and tableware for a party of six. Everything first class. Boilers are made of 26-gauge smooth iron. The entire kit nests in small space, and when packed ready for shipment makes a package 14 1/2 x 10 1/2 x 8 inches, all nested together and can be firmly locked up by an ordinary padlock. Weight, complete, 20 pounds. Price, complete.....\$5.35
This outfit can be packed inside of either the oven or the fire box of our No. 57F10470 Stove. Making the most complete compact and serviceable combined outfit on the market.

Our Rival Camp Stove.

No. 57F10470 Perfect baker, good heater. The stove is made of heavy sheet steel, has heavy half-inch rolls all around bottom line of body, the corners are well braced inside; also has half-inch rolls around the doors to stiffen them, strong steel latches for each door. The cooking top is supported by strong angle braces which connect with the side of the stove thereby preventing warpage from the weight of cooking vessels. The pipe collar is in the corner, increasing the space for top cooking. The bake oven is corrugated to prevent warping, and an air space formed by a double wall is made between the fire and the oven; this prevents burning of food in the oven. The stove pipe is nested in six short lengths, so as to pack inside of either the firebox or oven. This stove burns wood; fire is placed on the ground, burns equally well inside or outside of the tent; is an excellent heater, will hold fire all night and keep the tent very comfortable; is undoubtedly the best stove of this kind on the market. The stove is not only for campers, but good for contractors, surveyors, cattlemen, people of all occupations who are compelled to stay in the open air and move from place to place. Length of stove, 29 inches; width, 16 inches; height, 14 inches. Size of oven, height, 9 inches; depth, 16 inches; width, 12 inches. Size of pot holes on top, 7 inches. Weight, crated for shipment, about 40 pounds. Price.....\$3.15

Our No. 57F10455 can be packed inside of either the fire box or oven of this stove, making one compact piece of baggage. For a complete line of Blue Flame Oil Stoves, hard and soft coal cooking and heating stoves, see our Stove Department.

The Camper's Alcohol-Gas Stove.

No. 57F10472 The Camper's Double Burner Alcohol-Gas Stove, the ideal stove for campers, prospectors, canoeists, etc. This stove is very compact, is 14 inches long, 6 1/2 inches wide and 4 1/2 inches high, is made entirely of brass and weighs only 2 1/2 pounds. It has a capacity of one quart of alcohol and, using two burners at one time, would burn over 2 1/2 hours. With one burner, it will burn five hours. It will burn any kind of alcohol and will boil a quart of water in nine minutes. Absolutely safe and reliable. This stove is nickel plated and polished and well finished throughout. Put up in strong paper cartons. Weight, 24 ozs. Price.....\$1.70



FLACS.



United States Muslin Flags.

On Sticks.
Finest Quality, Bright, Fast Colors.

Catalogue No.	Size	Price, per dozen	Price, per gross
57F10501	2 x 3 inches	\$0.03	\$ 0.20
57F10502	2 1/2 x 4 inches	.04	.24
57F10503	4 x 6 inches	.05	.41
57F10504	6 1/2 x 7 1/2 inches	.08	.57
57F10505	6 x 10 inches	.12	.80
57F10506	8 x 14 inches	.18	1.06
57F10507	11 x 13 inches	.22	1.30
57F10508	14 x 24 inches	.33	2.00
57F10509	18 x 27 inches	.56	6.25
57F10510	20 x 36 inches	.66	10.00
57F10511	26 x 42 inches	1.30	14.00

United States Printed Silk Flags.

No. 57F10512 Mounted on Neat Staff with Gilt Top. Be sure to mention size wanted when ordering.

Size	Price, each	Price, per dozen
2 x 3 inches	\$0.04	\$0.39
4 x 6 inches	.09	.74
7 x 10 inches	.14	1.10
8 x 12 inches	.16	1.28
12 x 18 inches	.25	2.00
24 x 36 inches	.85	8.50
32 x 48 inches	1.45	14.30

United States Cotton Bunting Flags.

Not Mounted.

Standard cotton bunting, sewed stars and stripes, fast colors, full number of stars, sewed on both sides. All have heavy canvas head, with grommets according to size. All flags have extra heavy hems, which prevents ripping and fraying. Do not confuse these flags with the cheap cotton printed flags.

Catalogue No.	Length, feet	Width, feet	Price, each	Price, per dozen
57F10523	5	3	\$0.60	\$ 3.45
57F10524	6	4	.70	3.95
57F10525	8	5	1.05	5.80
57F10526	10	6	1.45	7.80
57F10530	12	8	2.25	13.50
57F10530	15	10	4.10	23.45

Sewed Wool Bunting U. S. Flags.

Not Mounted. Made of Best Navy Bunting.

The best finished and strongest wool bunting flag ever offered to the trade. Seams all double stitched; hems made with interlining of strong tape. Full complement of stars sewed on both sides of the field, placed Government regulation. The regulation school house flag is 8 feet.

Catalogue No.	Length, feet	Width, inches	Price, each	Price, per dozen
57F10541	5	27	\$1.10	\$ 6.05
57F10543	6	38	1.40	6.45
57F10545	7	44	1.65	6.95
57F10547	8	48	2.00	12.00
57F10549	10	61	3.20	27.40
57F10552	12	71	3.35	38.45
57F10552	14	84		

National Decorating Bunting.

No. 57F10560 Fast Color Cotton Bunting. 23 inches wide, red, white and blue stripe with or without stars as desired. Price, per yard.....4 1/2c
By the piece of about 60 yards. Price, per yard.....4 1/2c

Flag Poles.

With Wooden Trucks, Ball and Halyard.

Catalogue No.	Length	Price
57F10564	8 feet	\$0.52
57F10565	10 feet	.65
57F10566	12 feet	.78
57F10567	14 feet	1.30
57F10568	16 feet	1.70

Our Patent Adjustable Flag Pole Bracket.

This bracket is the best and most complete bracket on the market.

It will hold flag poles of various diameters. The cleat on this bracket enables you to fasten the rope securely without wrapping it around the pole. Nicely finished, will not rust. Fastens to window sill with three screws.

No. 57F10570 Large size, for flag poles from 1 inch to 2 1/2 inches in diameter. Weight, 2 pounds. Price.....50c

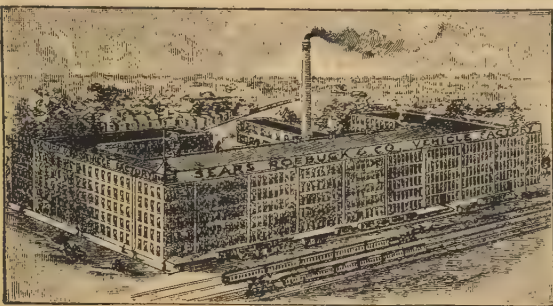
No. 57F10571 Small size, same as above, for flag poles 3/4 inch to 1 inch in diameter. Price.....30c
If by mail, postage extra, 24 cents.

Fireproof and Mildewproof Tents.

Following is the British Government method of water and fireproofing tents, also making them mildewproof: 2 or 3 buckets of rain water; add to this 3 or 4 pounds sugar of lead and 3 or 4 pounds of alum. Soak your tent in this solution during the night. In the morning take it out and hang it up to drip and dry or spread it out on the grass. Let it dry thoroughly. Your tent will be mildewproof, fireproof and waterproof. Stock covers and white emigrant covers can also be treated in this manner.

For prices on sugar of lead and alum, see our Drug Department Catalogue.

VEHICLE DEPARTMENT. 1907 ADVANCE STYLES IN OPEN AND TOP BUGGIES, SURREYS, WAGONS ETC



Where we build over 50,000 vehicles a year.

SOLID COMFORT VEHICLES are built in our elegant new vehicle factory in Evansville, Indiana. The Solid Comfort line of vehicles, are in demand because we are particular to see that they are easier riding, stronger and more comfortable than any other line of vehicles manufactured in America. There is no other factory that pays so much attention to the little points that make a vehicle comfortable. If you order one of the Solid Comfort line of vehicles shown in this catalogue you will appreciate the efforts we have made to furnish you a vehicle that is more comfortable, easier riding, stronger and handsomer than any vehicle you could secure elsewhere.

HOW TO ORDER.

IT IS EASY TO ORDER A BUGGY FROM THIS CATALOGUE. Each and every buggy is fully described and given a catalogue number and if you want to send us an order it is only necessary to give us the catalogue number, and state whether you want the narrow or wide track (see page 199 explaining how to measure track). We will then send the buggy to you exactly as shown in the illustration in this catalogue, and the buggy will be built exactly as we describe it. You do not have to have one of our order blanks to send us an order for a vehicle of any kind. On a plain piece of paper or one of our order blanks if you have it, just state the catalogue number, whether wide or narrow track, extend the price, enclose the amount to pay for same, according to instructions on page 198, and the vehicle will go forward to you promptly. Just as illustrated and described in this catalogue under the catalogue number which you select.

CHANGES AND EXTRAS. Of course, if you desire some little changes that we are always pleased to make, kindly state what changes you desire. If any extras, be sure to extend the price for them, and we will fill the order according to your directions.

NOTICE. It is not necessary to give us a full set of specifications; simply give us the catalogue number, state whether wide or narrow track, extend the price and allow for all extras if any are wanted, and we can fill your order.

WHY OUR VEHICLES ARE EASIER RIDING, STRONGER, MORE DURABLE, MORE ROOMY, HANDSOMER, MORE STYLISH AND BETTER FINISHED THAN ANY OTHER VEHICLE YOU CAN BUY ELSEWHERE.

OUR FACTORY is located in Indiana, in the very center of the best hardwood lumber market in the United States, so situated that we have our first pick from the very best stock of the different hardwood mills, insuring us a grade of carriage wood not to be had by other makers. We have in our factory the highest type of carriage making machinery that can be procured, every piece of machinery is as good as the best in any vehicle factory, and a great many machines of our own patent that other factories cannot obtain, hence our gear wood, wheels, bodies, tops, irons, shafts, poles and all the different parts that go to make up a buggy or carriage, come through our factory exactly alike, all interchangeable, all perfect in size and shape, all with the same high grade finish which you will find in no other factory. Our new automatic axle welder insures a perfect axle, our micrometer axle gauge insures perfect gather and pitch, our new patent tire welder insures a perfect weld, our automatic tire bender gives tires better shape; our system of putting on the tires insures a perfect dish to the wheel, while the twin wheel tire evener makes all tires true to the rims; our hydraulic press for putting boxes in the wheels makes them everlasting, our hub boring device insures perfect track, our latest patent cushion and back machines, for making upholstery, produce the finest work possible to make, our patent method

of cementing the axles and axle caps produces a finish not found on any other work made.

NO OTHER FACTORY turns out a gear where the wheels track as perfectly, where the bearings rest as true, where the adjustment is so accurate, and, therefore, where the wear is so minimized, the draft so light or the rig as easy riding. Our bodies, by our system of gluing, screwing and plugging, make a stronger, handsomer and better finished buggy or carriage body than goes out of any other factory. To produce a high grade finish in the painting, a more perfect surface, better luster, a finish that will not crack, peel or blister, a job that will look better after two years of service than other makers' work will look in six months, we employ facilities and a system in our paint department not to be found in any other factory. We use only the highest grade of paint that can be procured, all our oils, colors, lead, pigments and varnish are put to a chemical test before they are accepted, and in putting a carriage body through our paint department we know it receives more coats, more and better finish under more favorable conditions than any vehicle turned out by any other factory in the country.

WHY THE DEALER IS COMPELLED TO CHARGE YOU \$20.00 TO \$25.00 MORE THAN WE DO.

OUR METHOD OF BUILDING VEHICLES, selling them direct from does away with the jobber's profit, and the profit of the local dealer. In order to find out just what price the consumer would have to pay for our regular line of vehicles, if sold through the jobber and local dealer, last season we made an arrangement to sell a large jobber in vehicles 200 buggies, and sold them at the regular jobber's price, our catalogue price to the consumer. These vehicles were distributed to the vehicle dealers by this jobber, the jobber, of course, making his profit off of the dealer, together with the freight he had paid on the job from our factory. The dealer then paid the local freight from the jobbing house to his warerooms, adding his expense of handling and profit and sold them to the consumer. As an example: Our No. 11F105 buggy, illustrated and described on page 206, and quoted at \$39.95 in this catalogue, is the identical job sold by vehicle dealers to the consumer at \$60.00 and \$65.00, according to the different profits added by the different dealers. This is easily explained when we tell you that the jobber in buying these 200 buggies from us paid the same price that we quote you, namely, \$39.95. (This price is lower than most jobbers buy.) The freight in carload lots to his warehouse averaged \$1.80 per buggy, and as he sold these jobs to the vehicle dealers by traveling men, their expenses and salaries had to be paid, and as he had to figure in the cost of storing these jobs, and hauling them from the cars to the warehouse, in addition to figuring his own profit, he was compelled to sell the buggy to the vehicle dealers at \$50.75. The jobber or dealer, you understand, does not charge an excessive profit, but by their method of marketing goods you are compelled to pay three profits; factory profit, the jobber's profit and the dealer's profit.

WE GIVE YOU THE FOLLOWING FIGURES which you will see justifies the dealer in selling this same buggy at \$60.00 to \$65.00:

Our price to the jobber (or to you) for the buggy.....	\$39.95
Freight in carload lots, per buggy.....	\$1.80
Cost of selling to the dealer by traveling men, 10 per cent.....	4.00
Cost of storing, insuring and handling each buggy.....	1.00
The jobber's legitimate profit, 10 per cent.....	4.00
The dealer's price is now made by the jobber at.....	\$50.75
Local freight from jobber's warehouse.....	\$1.35
Cost of storing, insuring and handling each buggy.....	1.00
Dealer's margin of profit, 20 per cent.....	10.15
Price you would have to pay a retail dealer for this rig.....	\$63.25

YOU WILL READILY UNDERSTAND, after reading this explanation, why a buggy, such as we sell for \$39.95, must be sold by the vehicle dealers at from \$60.00 to \$65.00. If the customer had bought this job direct from us he would have paid our price, \$39.95, plus the local freight charges (a small item compared to the saving), making a net saving of \$18.00 to \$22.00. These figures are taken from a cash transaction. If the rig had been sold on time or partial payment plan it would have cost the user \$5.00 to \$10.00 more.

IF YOU ARE MORE INTERESTED in the welfare of your own dealer than you are in getting these buggies at first cost, you will continue to pay these high prices; but you can get the buggy at from \$20.00 to \$25.00 less by ordering direct from us, as manufacturers.

OUR WRITTEN, BINDING GUARANTEE. We reproduce below a copy of our written, binding guarantee, the most binding guarantee sent out by any vehicle manufacturer. While every one of our vehicles are so built that they will, with proper care, last a natural lifetime, as a guarantee that everything is first class and free from the slightest defect in material or workmanship, we send to each purchaser of a rig, a handsome registered guarantee, covering every piece and part that goes into the construction of the vehicle, one of the strongest binding guarantees issued.



INSPECTION AND SAFE DELIVERY GUARANTEED.

THOROUGHLY EXPERIENCED AND COMPETENT INSPECTORS, men who are expert vehicle builders, men who have had years of experience in shipping vehicles, are employed in our factory to carefully inspect each vehicle before it is shipped to our customers; every detail of the construction and finish is rigidly examined, before the vehicle is crated for shipment, each vehicle, after being thoroughly inspected as to workmanship, material, construction and finish, is covered with a dustproof bag so that it will not gather dirt or dust while in transit. We aim to so wrap, cover, pack and crate our work that it can travel any distance, and be sure to open up at destination in the same perfect condition in which it leaves our factory. We load all our vehicles direct from the shipping room floor into the car; no carting, hauling or handling; we crate in the best possible manner, in fact, we guarantee safe delivery.

REPAIRS. We can always furnish repairs at factory cost. We have a complete record of each vehicle we build and ship, and we keep this record for years in order to serve our customers in case of accidents.

THIS COMPLETE SPECIAL VEHICLE CATALOGUE IS FREE.

ON PAGES 201 AND 202 IN THIS CATALOGUE YOU CAN GET AN IDEA OF THE COLORED ILLUSTRATIONS SHOWN IN OUR SPECIAL FREE VEHICLE CATALOGUE.

IF YOU ARE UNABLE TO MAKE A SATISFACTORY SELECTION

of a rig from the following pages, don't place your order elsewhere before you first write and get our new Special FREE Vehicle Catalogue. We illustrate, describe and show our lowest prices on practically our entire line of 1907 style vehicles in the following pages, showing every desirable and popular runabout, top buggy, surrey, phaeton, etc., including every one of our wonderful values, our big vehicle leaders for 1907, and therefore you should have no trouble whatever in making a satisfactory selection and placing your order direct from the following pages. Almost all of our customers order direct from this, our big General Catalogue, since the best we have in every way is offered here, and since every vehicle is shipped with the understanding and agreement that you have ten days' trial, and if you are not perfectly satisfied you can return it to us and your money will be promptly refunded and we will pay all the freight charges. At the same time, for the benefit of those who would like to see larger illustrations by which we can show more of the detail of the rig as well as a more thorough description of our vehicle factory, our methods of manufacturing buggies, the various processes we use, for the benefit of those wanting more extended information on this subject, as well as a larger variety to select from, we issue this large, complete 96-page vehicle catalogue, as illustrated, and this book we will gladly send to you free on application. If you would like to have it before placing your order, just write us a letter or a postal and say, "Please send me your vehicle catalogue" and the book as shown will be sent to you immediately by return mail, free and postpaid. Understand, it is not absolutely necessary to first write and get this free special vehicle catalogue. You need not wait for the book. It is not necessary to delay your order to first write and get this special catalogue for you are perfectly safe in sending your order direct from this big general catalogue, selecting from what we show on the following pages.

THIS SPECIAL VEHICLE CATALOGUE

is a handsome book, 7 x 10 inches in size, containing 96 pages, printed in colors, shows our entire line of vehicles by means of large, handsome half-tone illustrations and carries most complete descriptions, shows an immense variety of rigs of all kinds, the entire 1907 line, the most complete ever offered, and this special book is by far the largest, handsomest, most complete and most interesting catalogue ever published. A number of pages are devoted to the full description of our wonderful, large vehicle factory at Evansville, Indiana, showing many pictures of the various divisions or departments in the big factory where the various parts of the rigs are made, finished and fitted, explains everything in detail, shows very clearly why we are able to produce such a high grade of vehicles and name such low prices, shows all our great manufacturing facilities and is thoroughly interesting from the first page to the last to anyone interested in the purchase of a vehicle of any kind. The book is FREE. We gladly mail it to you on request. A postal card request will secure it for you. Just write us a postal card and ask us to mail you our vehicle catalogue or make the request in your next letter or order to us and it will be sent to you promptly by return mail, postpaid.

ABOUT THE FREIGHT CHARGES.

The freight charges on any kind of a vehicle from our factory to your shipping point amount to practically nothing as compared to what you will save in price. Our factory was located in Indiana, first with a view of being right in the midst of the best source of supply for material and labor, and second, with a view of getting the lowest possible freight rates to all points in the United States. Our factory is located in a convenient center, from which we can ship East, West, North and South at the lowest possible rate of freight. We are so located that we can reach from New England to the Gulf States, and from the West to the Southwest, at a very much lower rate than from Chicago, and to the North and Northwest our freight rate is but a shade higher than the Chicago rate. Our shipping facilities are such that with the sharp competition of the several roads whose tracks run into our factory, we can reach any point in the United States at a rate of freight so low that the freight charges will amount to next to nothing as compared to what you will save in price. After you have added the freight charges to the price of any rig we quote in this catalogue, you will still own the rig at a much lower cost than you would have to pay others for inferior work. Remember that we guarantee to save you money after you pay the freight charges. If you should desire to know just exactly what the freight would cost on any rig before ordering, just drop us a postal card, or in a letter say,

"How much will the freight charges be on such and such a rig," and we will tell you exactly how much the rig will cost laid down at your railroad station.

OUR LIBERAL TERMS OF SHIPMENT.

If you buy a vehicle from us and it is not satisfactory after you have given it a ten days' thorough trial, send it back to us, and you will get your money back, including any our guarantee, for we leave it all with you. These few lines really explain our terms, our policy and our guarantee, for we leave it all with you. After you have received the vehicle from us you can give it a ten days' thorough trial, during which time you can compare it with vehicles sold by your local dealer, and if you are not satisfied that the amount you paid us, including freight charges, is not much lower than you could have secured the same rig elsewhere, with us. Remember, order the vehicle, give it a ten days' trial, and we will agree to give you a better vehicle than you could buy from any other maker or dealer, and after you pay our price and the freight charges, save you from \$15.00 to \$25.00. When you get the vehicle, if you don't feel we have done this, we don't want you to keep it, nor do we want to put you to one penny of expense, we will gladly refund your money and any freight charges you may have paid.

METHOD OF SHIPMENT. Most all of our customers send our full catalogue price direct to them, they uncrate it, are privileged to give it a thorough ten days' trial, as fully

Solid Comfort Vehicles



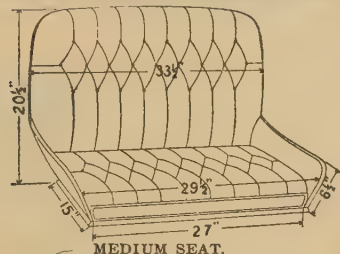
YOU SHARE IN OUR PROFIT
ON EVERY PURCHASE, AS EXPLAINED
ON THE LAST PAGES OF THIS BOOK

Sears, Roebuck & Co.
CHICAGO

explained above, and if at the end of ten days they are not fully satisfied that they have made a big saving and are not fully convinced that they have a much better rig than they could buy elsewhere, they are at perfect liberty to return the rig, and we will refund the money sent us and all freight charges. We recommend that you send the full amount of money with your order, for this is the most convenient way for both of us, you run no risk whatever, and we can make shipment direct to you. Remember, we give you a ten days' trial, and promptly refund your money and freight charges if you are in any way dissatisfied.

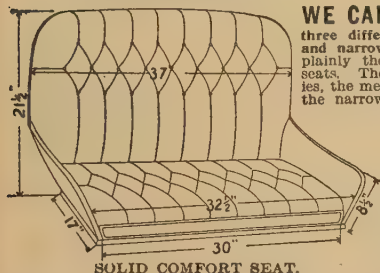
FOR THE CONVENIENCE of a few of our customers who do not wish to send the full amount of cash with their order, we ship C. O. D., subject to examination. If you live east of the Rocky Mountains send us a deposit of not less than \$5.00 on each vehicle ordered; we will ship any vehicle (excepting farm and delivery wagons) C. O. D., subject to examination, and draw through the express company for the balance of the price of the vehicle; the customer then pays the freight charges, the balance of the money due us, and pays the collection charges for the returning of the money. This latter charge is made by all express companies for carrying the bill of lading and returning the balance of the money to us. This extra charge can easily be avoided by sending the full amount of cash with your order, which is the most satisfactory way to order a vehicle, as explained above. We do not advise C. O. D. shipment, as the customer has the same privilege when he sends the full amount of cash, that he can examine and try the vehicle ten days, and if he is not satisfied he is not put to one penny of expense.

1907 ADVANCE STYLES AND IMPROVEMENTS SHOWN BELOW AND ON THE FOLLOWING PAGES.



NARROW SEAT.

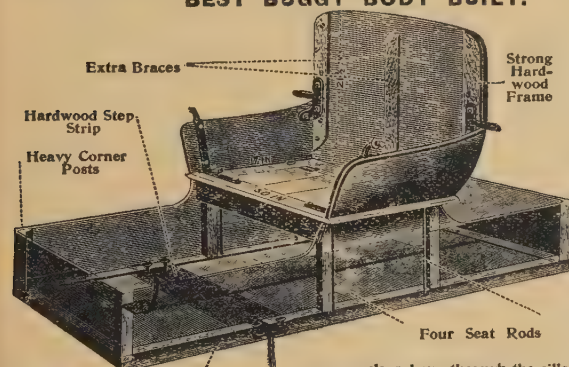
MEDIUM SEAT



SOLID COMFORT SEAT.

medium seat or a narrow seat on any job that is not quoted with the seat you desire, order it that way, and we will handle your order promptly. You must remember, however, that the wide seat can only be furnished on the 25-inch body, the medium sized seat on the 23-inch body, the narrow seat on the 19-inch body. It is not necessary to write us asking if we can make some of these changes, we are prepared to do most anything in our factory, just send the order in the way you want it, and if for any reason we cannot comply with your wishes or furnish the job according to your specifications, we will advise you before taking any action.

BEST BUGGY BODY BUILT.



Four Seat Rods

**Extra Strong
Hardwood Sills.**

to hold up the top; notice the width and depth of the seat, the high back and high seat panels. We use the greatest possible care in our factory to build these bodies and seats; they will outwear three ordinary buggy bodies, every little detail is watched carefully and we produce the finest looking, strongest and most durable bodies manufactured.

OLD STYLE BODY LOOP—USED BY OTHERS.



**NEW STYLE BODY LOOP
FOUND ONLY ON SOLID
COMFORT VEHICLES.**

This illustration shows our new style center bearing body loop. This loop can be found only on Solid Comfort vehicles built in our factory at Evansville, Indiana. Note that the loop sets on top of the spring; note that the loop is so shaped that there is a straight down center pull; note that by setting this loop directly on top of the spring you get all the possible good out of the spring, so that it will work easier and absorb nearly all the jars and the bumps in the road. With this loop all the strain is directly on top of the spring, where it belongs; no side pull, but a straight down center pull, which makes the vehicle very easy riding. This is the best looking loop on the market, the most practical and the strongest. It is carefully tested and guaranteed not to break.

See that Bend.

Pull from Center.

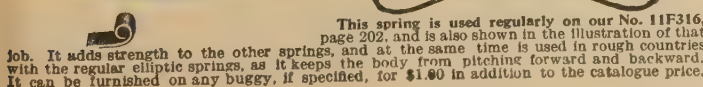
Straight Down Pull.



OPEN HEAD SPRINGS.

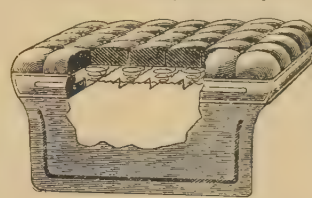
This illustration shows the open head spring that is described in our highest grade vehicles. It is the most comfortable riding spring on the market; has less friction, full sweep, and is made of the best oil tempered steel.

LONGITUDINAL SPRINGS.



SCREWED RIM WHEELS.

This illustration shows you the advantage of screwed rim wheels, which are furnished on the better grade of our vehicle work as noted in the descriptions. There is a screw on each side of the spoke, which prevents the rim from splitting. It is a very desirable feature, and screwed rim wheels will easily outlast any other kind.



OUR ACME STORM SHIELD.

This Stormshield is the best thing of its kind on the market. It can be easily attached or detached without the use of any tools. It is made of good heavy rubber and can be put on in less than a minute. It closes up the vehicle completely, keeping the occupants snug and dry. It is a great protection against the elements. It is made of a heavy gauge celluloid window, allowing an unobstructed view of the road. The window will not break. The pocket for the lines is very large and two horses can be driven with ease. Can be folded and carried under the seat. Stormshield is made of a very heavy waterproof rubber cloth and can be furnished on any of our burlaps for \$1.95 extra.




KELLY SPRINGFIELD RUBBER TIRES

WE FURNISH THE BEST.

WE FURNISH THE BEST.

We furnish the well known Kelly Springfield Buckeye Brand solid rubber tires, recognized by everyone as the best rubber tire that is made for vehicles. We quote them throughout our catalogue on the different jobs, and where they are not quoted on any job, they can be furnished at the prices quoted below. We recommend and guarantee these tires. We also furnish guaranteed cushion tires. Do not buy a rubber tire; get the best.



KELLY SPRINGFIELD BUCKEYE BRAND GUARANTEED TIRES

Look for this Brand on every tire. "The Kelly Springfield Tire, Pat. Feb. 18, 1896.

3/4-inch. Price...\$13.10 | 1-inch. Price...\$14.65 | 1-inch. Price...\$17.85
 GUARANTEED CUSHION RUBBER TIRES.
 1 1/2-inch, on wheels 34 inches front and 36 inches rear or 36 front and 38 rear. Price, \$18.10
 1 1/2-inch, on wheels 38 inches front and 42 inches rear or 40 front and 44 rear. Price, 20.65

Some few of our customers desire to use a cheap tire, and for this reason we furnish a cheap unguaranteed rubber tire at the prices quoted below. Our guaranteed Kelly Springfield Buckeye brand tires will outwear three sets of these tires.

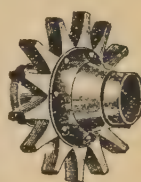
BEST SURREY BODY BUILT.



throughout of well seasoned tough, hardwood; It is almost impossible, with natural wear and tear, to wear out one of our surrey bodies.

SARVEN'S PATENT HUB WHEELS.

The Sarven's patent wheel is the most popular wheel on the market. It is furnished with sixteen spokes to each wheel. There is a heavy malleable iron flange on each side of the spokes, covering the hub. These flanges are bolted and riveted together between each spoke. It is very neat in appearance, and is the strongest and best wheel on the market. We furnish it on all of our vehicles unless compressed band hub wheels are specified.



COMPRESSED BAND WOOD HUB WHEELS.

This illustration shows the compressed band wood hub wheel that we use when so specified by customer in place of the regular Sarven's patent. The spokes are staggered, as shown in illustration. There is a steel band forced over each end of the hub by hydraulic pressure, which keeps it from splitting, and makes a very strong and neat appearing wheel.



Be sure to state width of track. With the exception of a few special track vehicles, as noted in this catalogue, all vehicles are furnished either in the 4 feet 8 inches narrow, or 5 feet 2 inches wide track, as desired.



**FARM WAGONS
ARE MEASURED
FROM CENTER TO
CENTER OF TIRE**

---NARROW TRACK 4 FT. 8
---WIDE TRACK 5 FT. 2 1/2

OUR \$21.75 ROAD WAGON.

\$21.75

BODY—23x55 inches Corning style, made of selected material; hard wood sills, seat frame, corner posts and step strips, carefully glued and plugged.

GEAR—Axles, $\frac{1}{2}$ inch, double collar and fantailed; hickory axle caps; reaches made of second growth hickory; axle bed cemented and clipped to axles; malleable iron full bearing fifth wheel; double reaches, braced with wrought iron stays; three and four-plate oil tempered springs, with Bailey body loops.

WHEELS—Sarven's patent, full bolted between each spoke; $\frac{3}{4}$ -inch rims, fitted with oval edge steel tires, 38 inches front and 42 inches rear.

PAINTING—Body painted black, with neat striping. Gear, Brewster gear green.

TRIMMINGS—Seat cushion and back are upholstered with imitation leather, solid panel back with springs, nicely tufted. Box spring cushion. Padded and lined seat ends. Evans' enameled black duck dash, short carpet, anti-rattlers, wrench, etc.

TRACK—4 feet 8 inches or 5 feet 2 inches.

No. 11F040 Price, complete, with double braced shafts and steel tires. \$21.75

EXTRAS.

Pole in place of shafts.....	\$1.60
Both pole and shafts.....	3.75
Genuine leather cushion and back.....	1.65

Weight, crated under 30 inches, 400 pounds. Shipped from factory.

OR GREATEST VALUES WE EVER BUILT IN OPEN BUGGIES, SEE Nos. 11F2400 AND 11F400, PAGE 203; AND No. 11F405, PAGE 201.

FREE FURNITURE. See what your PROFIT SHARING CERTIFICATE will help you get FREE, explained on pages 1 and 2.

HANDY GOABOUT WAGON.

\$28.65DONT FAIL TO
STATE TO
WIDTH OF
TRACK

No. 11F077

BODY—29 inches wide by 76 inches long, made of carefully selected material, with a hardwood frame and seasoned panels; one seat; very handsome design, as shown in illustration.

GEAR—1 $\frac{1}{2}$ -inch rear axle, $\frac{1}{2}$ -inch front axle, both fitted with double collar; selected hickory axle caps; single reach, ironed full length; 1 $\frac{1}{4}$ -inch four-plate spring in front, 34 inches long, two three-plate, 1 $\frac{1}{4}$ -inch springs in rear, 34 inches long.

WHEELS—Selected grade of Sarven's patent wheels, 38 inches front and 42 inches rear; 1-inch rims, fitted with oval edge steel tires, bolted between each spoke. Can furnish 40 inches front and 44 inches rear when wanted.

PAINTING—We make a very attractive wagon of this job, by painting the moulding on the body a jet black, dark green panels in between. Seat is painted black. Gear painted blood carmine, nicely striped, making a very attractive job.

TRIMMINGS—Seat and back upholstered in imitation leather, over a box spring cushion and panel back, as shown in illustration. Padded and lined seat ends. Job comes complete with one seat, dash, double braced shafts, wrench, etc.

TRACK—4 feet 8 inches or 5 feet 2 inches wide.

No. 11F077 Price, complete with double braced shafts..... \$28.65

EXTRAS.

Pole in place of shafts.....	\$1.60
Both pole and shafts.....	3.75
Four-bow leather quarter top.....	7.50

Weight, crated under 30 inches, 450 pounds. Shipped from factory.

OUR \$29.70 OPEN BUGGY.

\$29.70

BODY—Piano style, 23x55 inches, made of carefully selected material. Swell body panels and convex seat.

Round corners on seat; hardwood strips gained into sills, glued, screwed and plugged. Can furnish 19-inch body if desired.

GEAR—Axles, $\frac{1}{2}$ inch, dust and mud-proof long distance spindles, fantailed; selected hickory wood caps cemented and clipped to axles; double reaches, ironed and braced; three and four-plate 36-inch sweep oil tempered elliptic springs, with Bailey body loops; full bearing fifth wheel. Can furnish the job on Brewster side bar springs if ordered.

WHEELS—Sarven's patent, 38 inches front and 42 inches rear, full bolted between each spoke; screwed rims, $\frac{3}{4}$ -inch, fitted with oval edge steel tires. Can furnish 40 inches front and 44 inches rear if ordered, or $\frac{1}{2}$ -inch in place of $\frac{3}{4}$ -inch rims.

PAINTING—Body, plain black, with neat design on seat risers. Gear, blood carmine, with suitable striping. Can furnish New York red or Brewster green gear if ordered.

TRIMMINGS—Seat cushion and back are upholstered with keratol, padded and lined seat ends; Georgia drop back, spring cushion, short carpet, boot, lined panels, leather dash, double bar arm rails and seat handles; quick shifting shaft couplers, wrench, storm apron and double braced shafts trimmed with leather. Genuine leather if ordered, see extras.

TRACK—4 feet 8 inches or 5 feet 2 inches.

No. 11F139 Complete with double braced shafts and steel tires. \$29.70

Price, fitted with $\frac{1}{2}$ -inch Kelly Springfield guaranteed rubber tires. 42.80

Price, fitted with $\frac{3}{4}$ -inch Kelly Springfield guaranteed rubber tires. 44.35

For cheaper rubber tires, see page 199.

EXTRAS.

Pole in place of shafts.....	\$1.60
Both pole and shafts.....	3.75
Genuine leather upholstery in place of keratol.....	1.50
Armstrong single leaf springs in place of three and four-plate springs.....	.25

Weight, crated under 30 inches, 400 pounds. Shipped from factory.

OUR \$29.15 RUNABOUT.

\$29.15

BODY—Piano body, 23x55 inches; convex panels with concave seat risers; body glued, clamped, screwed and plugged, and finished.

hardwood seat frame, seat posts and step strips gained into sills.

GEAR—Axles, $\frac{1}{2}$ in., dust and mudproof, long distance, fantailed, with axle beds clipped; all wood parts are second growth hickory, sand finished. Full circle fifth wheel. Three and four plate, 26-inch sweep, elliptic oil tempered springs, clipped to Bailey body loops. Gear ironed and braced throughout with best Norway iron.

WHEELS—Sarven's patent, screwed rims, 40 inches front and 44 inches rear; rims, $\frac{1}{2}$ inch, fitted with oval edge steel tires, bolted between each spoke. Can furnish 38 inches front and 42 inches rear if ordered.

PAINTING—Body, jet black; gear, New York red, neatly striped with black. Can furnish blood carmine or Brewster gear green if ordered.

TRIMMINGS—Seat and back upholstered with No. 1 whipcord, light color; box spring cushion, 10-inch bent panel back, carpet, high patent leather dash; double braced shafts, leather trimmed; quick shifting shaft couplers, boot, wrench and storm apron.

TRACK—4 feet 8 inches or 5 feet 2 inches.

For the greatest values ever shown in open rigs, see Nos. 11F2400 and 11F400, page 203; and No. 11F405, page 201.

No. 11F155 Price, complete, with double braced shafts and steel tires. \$29.15

Price, fitted with $\frac{1}{2}$ -inch Kelly Springfield guaranteed rubber tires. 42.25

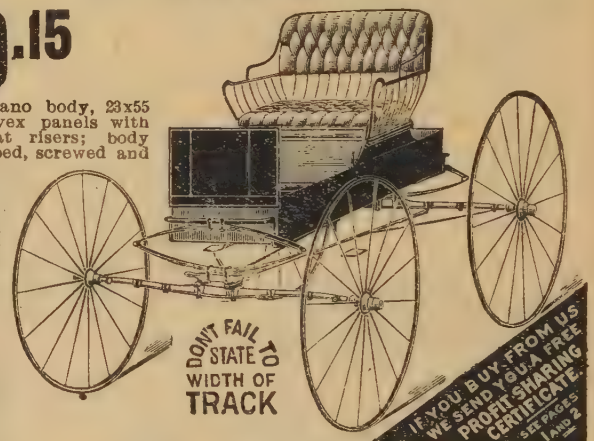
Price, fitted with $\frac{3}{4}$ -inch Kelly Springfield guaranteed rubber tires. 43.80

For cheaper rubber tires, see page 199.

EXTRAS.

Pole in place of shafts.....	\$1.60
Both pole and shafts.....	3.75
Leather upholstery.....	1.65

Weight, crated under 30 inches, 400 pounds. Shipped from factory.



No. 11F155

DONT FAIL TO
STATE TO
WIDTH OF
TRACKIF YOU BUY FROM US
WE SEND YOU A FREE
PROFIT SHARING
CERTIFICATE.
SEE PAGES
1 AND 2

\$56.50

NEW AUTO SEAT BUGGY

THE HANDSOMEST AND LATEST DESIGN IN AN AUTOMOBILE SEAT TOP BUGGY.

AUTOMOBILE SEATS on top buggies have proven to be very popular with buggy users, and we offer you in this one, No. 11F218 Top Buggy, one of the most comfortable and stylish Auto Seat Buggies ever built. \$56.50, our price, represents the actual cost of material and labor with our one small percentage of profit added. You get more for your money, better gear, better wheels, better top, higher grade finish, workmanship of expert mechanics, in fact, you get the best that can be furnished for the money when you order this, our NEW AUTO SEAT TOP BUGGY AT \$56.50.

ONE OF THE POPULAR NEW DESIGNS FOR 1907.

Before designing and building this buggy we made several different styles of automobile seats; our designer personally visited different repositories in large cities and noticed the designs of automobile seats that were being used, and he then designed this handsome seat, as shown in the illustration, which combines all of the good qualities and all the graceful lines found in other seats; at the same time we combine these ideas with our Solid Comfort Seat, and offer you herewith in our New Auto Seat Top Buggy, at \$56.50, one of the handsomest designs of automobile seats that was ever put on a top buggy, at the same time this seat is one of the most comfortable, roomy and easy riding seats built.

HOW TO TELL THE DIFFERENCE. When you order this buggy we want you to compare it with other makes; we want you to find another automobile seat top buggy, drive up along side of it, or if your dealer has one on the floor, we want you to drive up to his place and compare this, our New Auto Seat Top Buggy at \$56.50, with any automobile seat buggy he may have selling for \$25.00 to \$35.00 more money. In comparing, first look at the style; see if ours is not better in appearance in every way, then examine the graceful sweep of our top and look at the other, notice the graceful lines on our automobile seat, then examine the other, see how roomy and comfortable this job is, ride a few blocks if you can in the other buggy and see the difference, notice the arch of the axles, the size of the fifth wheel, the gather and dish of the wheels, notice how much easier it is to pull our buggy than it is the other, notice the finish and job of painting we give you, and notice how every adjustment in the construction of our New Auto

Seat Top Buggy is perfect. If you will get down to the little things and examine this, our New Auto Seat Top Buggy, and then examine another make, you will see why our buggies are called the Solid Comfort Line, why they are stronger, last longer, are easier riding and why they draw easier.

NOTICE how we stay and brace our gears, notice how the clips are put on, connecting the axle bed and the steel axle, take off a wheel and put it back again to see how perfectly our wheels fit on the spindles; in fact, make a most critical examination, and if you don't find that you have secured a much better buggy than is turned out from any other factory, if you find that you have not made a saving of \$20.00 to \$25.00 by having sent us your order, you are at liberty to return the rig to us and we will refund all money sent us together with the freight charges you paid.

BODY. On this, our New Auto Seat Top Buggy, we furnish a plain box body, 23 inches wide by 55 inches long. The body is carefully made of bone dry carefully selected material; the entire frame is made of the best possible hardwood, selected for the purpose; the seat frame is made of hardwood, and the step strips running from one side to the other side of the frame, are heavy hardwood; poplar panels are glued, screwed and plugged to the frame; the seat risers are con cave; the body is ironed and braced, one of the strongest and neatest appearing bodies built.

SEAT. Special design Automobile Seat, a new idea for 1907 buggy users, bound to be very popular. There is already a very large demand, as automobile seats are being used on top buggies and every large repository in a large city has top buggies with automobile seats. This seat is one of the best designs, the lines are more graceful and the seat is more comfortable in every way than any other automobile seat on the market.

GEAR. Arched Axle Gear. The axles are made of the best red and mudproof oil spindles; hickory axle caps are cemented, sanded and clipped to the graceful design of arched axles. We use the right number of clips; Bradley shaft couplings for the shafts; large 11-inch fifth wheel, with a long, graceful head block; open head, easy riding 36-inch springs, connected to the body with our special design center bearing body loops, double reach, ironed full length, stayed and braced.

No. 11F218 Price, complete, with steel tires and double braced shafts... \$56.50
Price, complete, fitted with 1/4-inch Kelly Springfield Guaranteed rubber tires... 71.15
Price, complete, fitted with 1-inch Kelly Springfield Guaranteed rubber tires... 74.35
Weight, crated under 50 inches, 450 pounds. Shipped from factory.



No. 11F218

DESCRIPTION.

WHEELS. We furnish regular on this job Sarven's Patent without extra charge compressed hand wood hub wheels. The wheels furnished on this automobile seat top buggy are made of carefully selected material throughout; the spokes are selected hickory; the rims are carefully bent; the hubs are of Sarven's patent style with iron flange riveted between each spoke (compressed hand wood hubs if ordered). The wheels on this job are bored true to the rim; the boxes are carefully set under a hydraulic press; they will never come loose. You will find the wheels will track perfectly, they will have the proper dish and the proper pitch. The regular height of wheels furnished are 38-inch front and 42-inch rear, although if ordered we will furnish 40-inch front and 44-inch rear.

TOP. On this Automobile Seat Top Buggy we furnish a very long, graceful sweep three-bow leather quarter top; the top is built special to fit this special seat, it has just the right sweep and the right height to make a nice appearing top buggy in connection with this automobile seat; four bows can be furnished if ordered. The quarters and back stays are made of the best top leather; the roof and back curtain are made of an extra heavy quality waterproof rubber; the back stays are padded and lined; four roll-up straps are used for the back curtain; good heavy side curtains are furnished. We line the top throughout with an extra heavy quality of all wool faced head lining; the top is stitched carefully; leather valance front and rear; black propnuts; Peerless curtain fasteners; long curved top joint, as shown in illustration.

PAINTING. One of the nicest finished buggies on the market. We paint the body a plain jet black. The gear, as shown in the illustration, is painted a rich dark blood carmine. We stripe the gear neatly with black, very modest, and the surface of our finish throughout this buggy is the best possible that can be turned out. Will furnish dark Brewster green gear if ordered.

TRIMMING. As shown in the illustration, this seat is up-small biscuit tufting of diamond shape. The tufting extends clear around the back of the seat and up the sides; it is fitted with springs tufted in the best possible manner, with a spring cushion to match. We use regularly a very heavy dark green imported cloth, which matches perfectly the head lining in the top, the whole effect is pleasing and corresponds nicely with the balance of the job. If desired we can upholster the job in genuine leather instead of cloth, extra price quoted below. The job comes complete with full length velvet carpet, lined body panels, boot on the rear of body, 13-inch padded patent leather dash with hand holds, Bradley shaft couplers, storm apron, side curtains, wrench and double braced shafts, nicely trimmed with leather.

TRACK. 4 feet 8 inches narrow or 5 feet 2 inches wide.

EXTRAS.

Pole with Bradley couplings in place of shafts... \$1.90
Both pole and shafts with Bradley couplings... 4.25
Genuine leather upholstery in place of cloth upholstery... 2.50

FREE TEN DAYS' TRIAL.

So confident are we, knowing as we do, after looking over the field of automobile seat top buggies that will be offered by different manufacturers during the season of 1907, that no one can compete with us, that we will be glad to accept your order for this buggy with the understanding that you can try it ten days, hitch to it, get in and ride, compare it with other makes, test it out thoroughly, and, if then you have any reason to feel that you are not perfectly satisfied, return the rig to us at our expense and we will refund your money, together with any freight charges you may have paid.

PROMPT SHIPMENT. We build and carry in stock a large number of these New Auto Seat Top Buggies.

Send us your order, enclose our price, and the job will go forward to you a few days after your order is received. There is no other concern in the country in a position to ship as promptly as we do.

1907 ADVANCE STYLE.

If you are going to need a buggy during the next year, do not wait, order now, have your buggy long before your neighbors. This job will be one of the popular sellers for 1907; these styles will be offered by all manufacturers through the jobber and retail dealer at prices from \$25.00 to \$35.00 in advance of what we ask. There will be a large demand for this buggy during the spring of 1907, and if you are going to have any use for a buggy, do not wait for the rush, but order now.

WE LET YOU SHARE IN THE PROFITS

of this business, and you really cannot afford to buy elsewhere. Our prices are guaranteed lower than those asked by any other concern; our goods are guaranteed the highest quality; we guarantee to save you money on every purchase and you get a PROFIT SHARING CERTIFICATE, good for something valuable, shown on pages 1 and 2.

\$45^{.25} - LEADERS FOR 1907 - \$49^{.75}



No. 11F406 SAME DESCRIPTION AS No. 11F405, EXCEPTING AUTO SEAT.

OUR No. 11F405 STICK SEAT DRIVING WAGON and our No. 11F406 AUTOMOBILE SEAT RUNABOUT are selling so fast and giving such general satisfaction that they are bound to be the leaders for the coming season of 1907. Complimentary letters we receive say their equal cannot be found at local dealers for twice the price we ask.

DON'T BUY A CHEAP RUNABOUT.

While in this catalogue we show runabouts at a lower price, we urge you to select one of these leaders for 1907, for every dollar that you invest in a runabout, selected from this catalogue, means just so many dollars invested in material and labor. Our profit is alike on each and every rig. We sell all our vehicles on the same same percentage of profit, upon actual factory cost of material and labor, and while our cheaper runabouts and driving wagons listed in this catalogue are much better than you could purchase elsewhere for \$15.00 to \$20.00 more money than we ask, at the same time you will get far better value for your money by selecting one of these leaders for 1907.

DESCRIPTION.

BODY. 23 inches wide by 55 inches long, hardwood sills, corner posts, seat frame and step strips; poplar panels glued, screwed and plugged. One of the strongest and nicest appearing and best proportioned bodies made.

GEAR. Graceful arched axle, of the long distance pattern, with dust and mudproof bell collar; large 11-inch fifth wheel, with a long graceful head block; Bradley shaft couplers; open head 36-inch easy riding springs; special design center bearing body loop; double reaches, ironed full length, strongly stayed and braced. If desired, we will furnish drop axles instead of arch.

WHEELS. If not specified we furnish, just as shown in the illustration, the Sarven's patent wheel, but will furnish the compressed band wood hub wheel if ordered. Wheels are made throughout of carefully selected material, with second growth hickory spokes; the rims have a screw on either side of the spoke to prevent it from splitting. The wheels are regular 7/8-inch, and when ordered with steel tires are fitted with an oval edge steel tire, bolted between each spoke, most of these runabouts, however, are furnished with rubber tires. The front wheels are 42 inches high, the rear wheels 46 inches. We will furnish, when ordered, 40-inch front and 44-inch rear wheels.

PAINTING. Body painted plain black without any striping; we finish these bodies in the best possible manner, a regular piano mirror finish. The gear on both the No. 11F405 and No. 11F406 runabout is furnished as shown in the large illustration No. 11F405, a very rich, dark blood carmine, neatly striped with black, which corresponds nicely with the finish we put on the bodies and seats of these two jobs. If desired, we will furnish New York red or dark Brewster green gear instead of blood carmine, although the blood carmine is the popular color.

TRIMMING. We upholster this job in an extra quality of light colored whipcord, both cushion and back are tufted in the best possible manner in a very neat pattern. Springs in the cushion. The jobs come regular with a 13-inch padded patent leather dash with hand holes, as shown in the illustration, full length velvet carpet, Bradley shaft couplers, boot on rear of body, storm apron, seat fenders on the stick seat job, but none on the automobile seat job, double braced shafts, trimmed, 36-inch shaft leathers and round tug straps, wrench, etc.

TRACK. 4 feet 8 inches, narrow; or 5 feet 2 inches, wide. State width wanted. No. 11F405 Price, complete, with steel tires and double braced shafts... \$45.25
No. 11F406 Same as No. 11F405, excepting it has automobile seat, as shown in small illustration. Price, complete, with steel tires and double braced shafts... 49.75

EXTRAS

1/4-inch Kelly Springfield guaranteed rubber tires	\$13.10	Pole in place of shafts	\$1.90
1/2-inch Kelly Springfield guaranteed rubber tires	4.65	Both pole and shafts	4.25
1-inch Kelly Springfield guaranteed rubber tires	7.85	Leather upholstery in place of whipcord	2.50
Weight crated, under 30 inches, 400 pounds. Shipped from factory.			

EVERY UP TO DATE FEATURE WILL BE FOUND ON EITHER ONE OF THESE VEHICLES.

No. 11F405

1/4-inch Kelly Springfield guaranteed rubber tires
1/2-inch Kelly Springfield guaranteed rubber tires
1-inch Kelly Springfield guaranteed rubber tires

\$51.95 YOUNG MAN'S BUGGY.

NEW design with all the newest and latest improvements. Our own design, embodying every up to date feature without leaving out any of the special easy riding qualities of our solid comfort vehicles.

A GREAT DIFFERENCE would be noticed if you could go through any other vehicle if you could see a Young Man's Buggy built in an ordinary factory and then could see this, our No. 11F316 Young Man's Buggy at \$51.95, built in our large vehicle factory at Evansville, Indiana, you would then understand why this Young Man's Buggy will outwear two ordinary buggies.

A DOZEN REASONS. If you were in our factory, if you could see this job, you would easily see a dozen reasons why you should purchase this, our Young Man's Buggy, in preference to any buggy offered by any other vehicle manufacturer. We pay attention to the small things in our factory, to the little points that count so much in the construction of a vehicle, that figure so largely in the easy riding qualities, the lasting qualities and the easy running qualities of a buggy.

DESCRIPTION.

BODY. 55 inches long and 19 inches wide; the sills, cross pieces, step strips and uprights, are made of carefully seasoned hardwood, poplar panels, clamped, glued, screwed and plugged. Seat measures 23 inches wide by 15 inches deep, can furnish Corning body if desired.

GEAR. Long distance axle with dust and mudproof bell collar; we furnish regularly an arched axle, fitted with a wood axle cap, we will furnish drop axles without extra charge. We cement, sand and clip the axle caps to the steel axles; two hickory reaches ironed full length on the bottom, carefully stayed and braced; large 11-inch full bearing fifth wheel; long, neat design head block; single leaf elliptic springs, of the Armstrong pattern, clipped to our special center bearing body loops. Longitudinal spring running from front axle to rear axle, connecting to the body in the center. The regular three and four-plate elliptic springs can be furnished if ordered, without extra charge.

WHEELS. 38-inch front and 42-inch rear wheels furnished regularly, although, if desired, we will furnish 40-inch front and 44-inch rear wheels; 1/4-inch screwed rims, fitted with 1/4-inch oval edge steel tires furnished regularly; wheels are of Sarven's patent style, selected grade tire; is bolted between each spoke. Can furnish compressed band wood hub wheels if ordered, without extra charge.

TOP. We use an extra quality of leather in the quarters and back stay; the quarters are cut extra wide; the back stays are padded and lined; full leather valance, stitched front and rear. The top, back curtain and stays are lined throughout with heavy all wool head lining; heavy rubber roof and rubber back curtain; good quality of waterproof rubber side curtains; Higgins' patent fasteners; three-bow top is furnished regular. Comes with a hood as shown in illustration. Can furnish four bow top if ordered.

PAINTING. This job is painted in the best possible manner, a job of painting that you will have to see before you can understand how much farther we go in painting and finishing a job than any other manufacturer. The body is painted a plain black with a piano mirror finish, no striping; gear as shown in illustration, is furnished in a blood carmine color, neatly striped with black; will furnish New York red, dark Brewster green or canary yellow gear in place of blood carmine.

TRIMMING. Neat biscuit effect in cushion and back; we pad and line the seat ends and the cushion and back, which makes it a very comfortable and easy riding job. Leather when ordered, see list of extras. The job comes complete when ordered with a 13-inch padded



No. 11F316

patent leather dash with hand holes, as shown in the illustration, boot on rear of body, storm apron, Bradley shaft couplers, dust hood, wrench, and shafts nicely trimmed with leather. We use 36-inch leathers on the shafts and furnish them double braced.

TRACK. 4 feet 8 inches, narrow; or 5 feet 2 inches, wide. State width wanted. Extras same as No. 11F405 above. No. 11F316 Price complete with double braced shafts and steel tires... \$51.95
Shipping weight crated, under 30 inches, about 450 pounds. Shipped from factory.

DON'T FAIL TO STATE A WIDTH OF TRACK

\$39.75 IMPROVED NAKED AXLE BIKE RUNABOUT.

VERY HIGHLY IMPROVED FOR 1907. Combines every up to date feature of every other high grade, new, 1907 advance style bike runabout on the market, all our own features, all new improvements. HAND-SETTER, STRONGER, EASIER RIDING, LIGHTER DRAFT, more stylish, more lasting, in every way a better runabout rig than you could buy elsewhere at \$15.00 to \$25.00 more money. OUR \$39.75 price barely covers the cost of material and labor in our own factory with but our own small profit added. **WE CAN MAKE IMMEDIATE SHIPMENT,** for we carry a large number.

WE HAVE THESE RIGS IN STOCK at our factory in Evansville, Indiana, ready for immediate shipment, so if you send us your order it will take only a few days for your order to reach us and the runabout to reach you. You will find that the freight will amount to next to nothing compared to what you will save in price.

OUR OFFER.

Send us your order for one of these new 1907 advance style runabouts at \$39.75, enclose our price; we will send the rig to you with the understanding and agreement that you can give it ten days' trial, during which time you can put it to every test, and if you do not find it perfectly satisfactory, one of the nearest, most stylish, best finished, strongest built, highest grade runabouts on the market, if you are not convinced you have gotten a better rig than you could have gotten elsewhere, you can return the rig to us at our expense, and we will immediately return your money, together with any freight charges paid by you.

Understand, the rig goes to you complete, every piece and part, all covered by our binding guarantee. We guarantee it to reach you promptly and in perfect order and agree to return your money if you are not satisfied in every way.

DESCRIPTION.

BODY. Piano box style, 23 inches wide by 54 inches long, thoroughly well made, with a hardwood body frame, corner posts and seat frame; convex panels thoroughly glued, clamped, screwed and plugged. The edges of the panels are fitted with oval edge irons at the top and at the corners; hardwood step straps are gained into slots.

GEAR. This gear is of our own design and manufacture, we make it right in our blacksmith shop, we do not use any wood axle bed or axle caps, but use the high arch hickory steel axles, made of the best steel 15-16-inch spindles. The axles have a 3 1/2-inch arch; they are swedged top and bottom; spindles are the celebrated dust and mudproof, self oiling, long distance spindles, fitted with the bell collars. The fifth wheel is riveted and brazed to the front axle; the rear reach circle is connected to the center of the rear axle; the braces, running from the reaches to the point of the axle are bolted to the reaches and riveted and brazed to the axle, making a very strong connection. The reaches are selected second growth hickory, rounded full length, with a 3-16-inch reach plate. We use 36-inch oil tempered, easy riding, open head, full bright springs, clipped to our own pattern center bearing body loops, the nearest designed body loops on the market. We use a heavy wrought iron fifth wheel.

YOUR \$39.75 PROFIT SHARING CERTIFICATE will almost pay for another big valuable article. See pages 1 and 2. No. 11F2400

WHEELS. Wheels on this job are made of selected second growth hickory, fully warranted, they are the Sarven's patent style; 36 inches front and 38 inches rear. We use wheels slightly lower than the regular wheel used on a top buggy, on account of the high arch axle. This makes the body about the regulation height from the ground. The wheels are thoroughly made throughout, the spokes are selected second growth hickory; the rims are 3/4 inch, with a screw on each side of the spokes, they are fitted with oval edge steel tires regular, the tires are full bolted between each spoke. We sell a large portion of these runabouts, however, with the rubber tires, 3/4 inch, as quoted below. Compressed band wood hub wheels, if ordered.

PAINTING. We paint this runabout in the best possible manner, the body being painted a plain black with a mirror finish. We use more coats of paint and rub and polish this body more than any other runabout we build, except our No. 11F400, which gets the same treatment. The gear is finished in the best possible manner, regularly a rich carmine, neatly striped with black. Gear furnished New York red, Brewster green or canary yellow, if specified in the order.

TRIMMINGS. We upholster this job in the best possible manner, using regularly a heavy light colored Bedford cord, which is heavier than a whipcord. The seat and back are both upholstered in this material. We put springs in the cushion and use a polished 10-inch bent panel back; there is a double bent stick seat, full length velvet carpet, Stanhope seat fenders, 13-inch padded patent leather dash, good storm apron, wrench, and a fine pair of shafts trimmed with leather 36 inches back from the points, round shaft straps and Bradley shaft couplings.

TRACK—4 feet 6 inches only, not built in the wide track.
No. 11F2400 Price, complete, with double braced shafts and steel tires \$39.75
Price, fitted with 3/4-inch Kelly Springfield guaranteed rubber tires \$52.85
Price, fitted with 3/4-inch Kelly Springfield guaranteed rubber tires \$54.40
Price, fitted with 1 1/4-inch cushion rubber tires \$7.85
For cheaper rubber tires, see page 199.

EXTRAS.

Pole in place of shafts, Bradley couplings.....\$1.90
Both pole and shafts, Bradley couplings..... 4.25
Genuine leather upholstery..... 1.75
Weight, crated under 30 inches, 400 pounds. Shipped from factory.

OUR 1907 ADVANCE "BLUE RIBBON" RUNABOUT \$42.95



No. 11F402

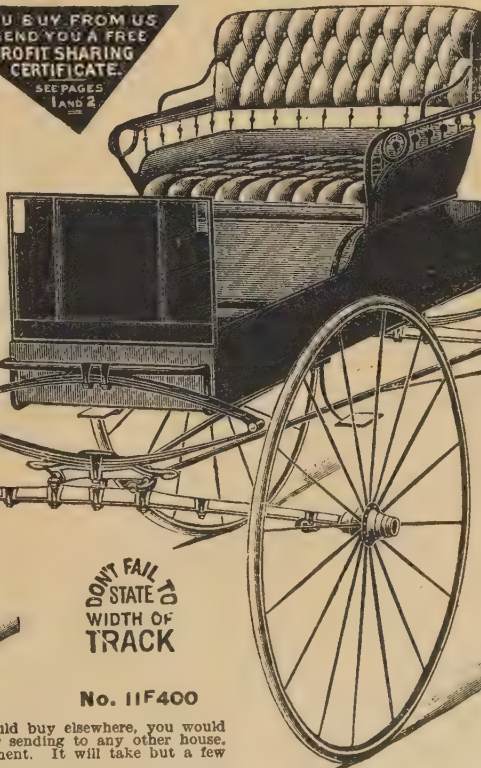
FOR \$42.95 we offer this handsome Boulevard Blue Ribbon Runabout with all the new 1907 improvements, with its handsome combination panel and stick seat, Stanhope seat fenders, beautiful panel back, with our new special gear construction, our new system of bracing, bolting and staying, a rig that will ride easier, run lighter and wear longer than any runabout rig you could buy elsewhere at \$20.00 more money, a runabout made in our own factory and put out under our binding guarantee as the highest grade work on the market. More than a hundred little special features in the manufacture go to make a smoother, handsomer, more stylish, more lasting and better runabout in this, our Blue Ribbon at \$42.95, than any runabout you could buy at \$50.00 to \$60.00.

IF YOU COULD BE IN OUR FACTORY and see what we do in wheel construction, gear making, body making, trimming, painting, finishing, etc., to make our buggies wear longer, look new longer and give better satisfaction than any work you could buy elsewhere, you would not think of buying a runabout from your dealer at home or sending to any other house. We have these rigs on hand and can make immediate shipment. It will take but a few days for your order to reach us and the rig to reach you.

No. 11F400 Price, complete, with double braced shafts and steel tires.....\$42.95
Price, fitted with 3/4-inch Kelly Springfield guaranteed rubber tires..... 56.05
Price, fitted with 3/4-inch Kelly Springfield guaranteed rubber tires..... 57.60
Price, fitted with 1 1/4-inch cushion rubber tires..... 63.60
For cheaper rubber tires, see page 199.

No. 11F402 This job is the same as No. 11F400, except it has solid panel seat, as shown in small illustration. Price.....\$41.95
EXTRAS—Same as No. 11F2400.

IF YOU BUY FROM US
WE SEND YOU A FREE
PROFIT SHARING
CERTIFICATE.
SEE PAGES
1 AND 2



No. 11F400

DON'T FAIL TO
STATE TO
WIDTH OF
TRACK

DESCRIPTION.

BODY. Body is 23 inches wide by 55 inches long, it is built in the best possible manner; with a hardwood frame, corner posts and seat frame. The panels are thoroughly glued, clamped, screwed and plugged to this hardwood frame.

GEAR. 15-16-inch arched axles, of the long distance pattern, with dust and mudproof bell collars, the axles are fitted with a selected hickory wood axle cap, which is cemented and clamped to the axle, then sanded down so as to make a perfect joint; has a large wrought iron fifth wheel, with selected hickory reaches. 17-18-inch full length, with a 3-16-inch reach plate; stays and braces are of wrought iron, thoroughly bolted and clipped to the axles and reaches. 36-inch open head, oil tempered, easy riding springs, to which are clipped our new style body loops, the best on the market.

WHEELS. 42-inch front wheels and 46-inch rear wheels. Will furnish 40-inch front and 44-inch rear wheels if ordered. The wheels are made throughout of carefully selected second growth hickory; they are Sarven's patent style, with the rims screwed on either side of the spokes; the rims are 3/4 inch wide, fitted when furnished with steel tires with a regular oval edge steel tire, which is bolted between each spoke to the rim; the majority of these runabouts, however, we furnish with rubber tires. Compressed band wood hub wheels if ordered.

PAINTING. The way this job is painted and finished makes it one of the most attractive runabouts on the market today. Body plain black with a mirror finish, the panel or solid part of seat is finished in a handsome dark maroon, the gear is painted a rich carmine, striped with black.

TRIMMINGS. This job we upholster regularly with a heavy light colored Bedford cord, which is heavier than a whipcord. We furnish springs in the cushion, and as shown in the illustration, we upholster in a very fine pattern, with a 10-inch bent panel back. The job comes complete with a full length velvet carpet, padded patent leather dash, wood storm apron, Stanhope seat fenders, Bradley shaft couplings, and a nice pair of shafts trimmed with leather 36 inches back from the points, and round shaft straps.

TRACK—4 feet 8 inches narrow or 5 feet 2 inches wide.
Weight, crated under 30 inches, 400 pounds. Shipped from factory.

SOLID COMFORT CONCORD RUNABOUT.

\$39.85

BODY—27 inches wide by 56 inches long, making it very roomy. Body is extra well made of selected material, with hardwood sills, beams and seat frames, ironed and braced; seat is extra wide and deep, with a high, solid panel spring back. Seat measures 32½ inches across top of cushion.

GEAR—Full Concord gear, with three reaches made of carefully selected second growth hickory, ironed and braced; 1-inch long distance axles, fitted with dust and mudproof bell collars. The axle caps are selected hickory, cemented and clipped to the axles; extra long Concord side, 1½-inch four-plate springs, hung on equalizers, both front and rear; an extra strong gear throughout.

WHEELS—Sarven's patent, second growth hickory spokes, ¾-inch screwed rims, fitted with oval edge steel tires, 38 inches front and 42 inches rear. If ordered, we can furnish compressed band wood hubs, also 40-inch front and 44-inch rear wheels.

PAINTING—Body and seat panels, black, nicely striped, shutter work on the seat risers being painted carmine to harmonize with the gear. Gear, blood carmine, neatly striped. Can furnish Brewster gear green if ordered, with shutter work on the seat risers to correspond.

TRIMMINGS—Seat cushion and back upholstered in genuine leather over solid panel spring back and box spring cushion, nicely tufted. Can furnish whipcord upholstery if ordered. Velvet carpet, handsome patent leather dash, quick shifting shaft couplers, double braced shafts, leather trimmed.

TRACK—4 feet 8 inches or 5 feet 2 inches.

No. 11F225 Price, complete, with shafts and steel tires.....\$39.85

Price, fitted with ¾-inch Kelly Springfield guaranteed rubber tires. 54.50

Price, fitted with 1-inch Kelly Springfield guaranteed rubber tires. 57.70

EXTRAS.

Pole in place of shafts.....\$ 1.60

Both pole and shafts..... 3.75

Can furnish with a three-bow leather quarter top for..... 11.25

Weight, crated under 30 inches, 450 pounds. Shipped from factory.

OUR \$29.95 TOP BUGGY.

\$29.95

While this top buggy is covered by our binding guarantee and is a better buggy than you could buy elsewhere at \$10.00 to \$15.00 more money, to get the greatest value possible for your money, we advise you by all means, to add a few dollars and order our American Beauty at \$39.95, as shown in the full page illustration, or one of our still higher grades.

BODY—23x55 inches, piano style, convex side panels, frame of hardwood, step strips gained into sills, panels of well seasoned poplar, glued, screwed and plugged.

GEAR—Axles, ½ inch, double collar, fantailed; hickory axle caps, reaches and spring bars; three and four-plate elliptic springs.

WHEELS—Selected hickory, Sarven's patent, ¾-inch rims, fitted with ¾-inch oval edge steel tires, bolted between each spoke; 38 inches front and 42 inches rear.

TOP—Three-bow, enameled bow sockets, drill quarters, stays and roof. Dark green head lining and lined back stays; roll up back curtain with black knob fasteners; drill side curtains.

PAINTING—Body, plain black; gear, dark Brewster gear green, with two-line stripe on wheels.

TRIMMINGS—Imitation leather cushion and back, nicely upholstered on solid panel spring back and spring cushion, padded and lined seat ends; storm apron, drill boot, black enameled duck dash, wrench, anti-rattlers and carpet.

TRACK—4 feet 8 inches or 5 feet 2 inches.

No. 11F01 Price, complete, with double braced shafts and steel tires, \$29.95

EXTRAS.

Pole in place of shafts.....\$1.60

Both pole and shafts..... 3.75

Weight, crated under 30 inches, 450 pounds. Shipped from factory.

\$30.90

While this is the best buggy that was ever turned out of any vehicle factory for the money, you can secure far greater value for every dollar invested, by spending a few more dollar and buying our

BODY—Piano body, 23x55 inches; convex side panels; hardwood frame, with step strips gained into sills; seasoned poplar panels, screwed, glued and plugged.

GEAR—Axles, ½ inch, double collar, fantailed; hickory wood parts, with axle beds cemented and clipped to axles; three and four-plate oil tempered elliptic springs.

WHEELS—Sarven's patent, ¾-inch rims, fitted with ¾-inch oval edge steel tires, bolted between each spoke; 38 inches front and 42 inches rear. Can furnish 40 inches front and 44 inches rear if ordered.

TOP—Three-bow, rubber drill roof and quarters, with black enameled back stays, lined; dark green wool faced head lining; roll up back curtain, unlined side curtains. Can furnish four-bow top if ordered.

PAINTING—Body black, nicely striped and decorated, as shown in illustration; gear painted dark Brewster gear green, with neat striping to match body.

TRIMMINGS—Latest pattern cushion and back of Union body cloth, over solid panel back, with springs in both cushion and back; seat ends padded and lined; drill boot, carpet, storm apron, wrench, anti-rattlers and drill dash.

TRACK—4 feet 8 inches or 5 feet 2 inches.

No. 11F02 Price, complete, with double braced shafts and steel tires, \$30.90

EXTRAS.

Pole in place of shafts.....\$1.60

Both pole and shafts..... 3.75

Genuine leather cushion and back..... 1.35

Weight, crated under 30 inches, 450 pounds. Shipped from factory.

\$33.95

Our American Beauty, shown on page 206, at \$39.95, costs just \$6.00 more than this \$33.95 Leather Quarter Top Buggy. Why? Because the material used costs just \$6.00 more than the material used in this \$33.95 Buggy. Small difference in money, but it means a great deal in the wearing qualities of a top buggy.

BODY—23x55 inches, piano body; hardwood frame, with step strips gained into sills; seasoned poplar panels, glued, screwed and plugged. Can furnish Corning body if ordered.

GEAR—½-inch double collar steel axles, fantailed; hickory reaches, ironed full length; axle beds cemented, sanded and clipped to axles; elliptic oil tempered springs, three-plate front, four-plate rear, clipped to Bailey body loops.

WHEELS—38 inches front and 42 inches rear; ¾-inch rims, fitted with oval edge steel tires, full bolted, Sarven's patent hub. Can furnish 40-inch front and 44-inch rear wheels if ordered.

TOP—Three-bow, leather quarter top, with leather back stays; drill roof and back curtain; all wool faced head lining; roll up back curtain; drill side curtains. Can furnish four-bow top if ordered.

PAINTING—Body black, with fancy stripe and design on seat risers. Gear, dark Brewster gear green, striped to match. Will furnish carmine or New York red gear if ordered.

TRIMMINGS—Seat and back upholstered with good heavy cloth, over solid panel spring back, with springs in cushion. Seat ends padded and lined; boot, patent leather dash and lined panels, wrench, storm apron, etc.

TRACK—4 feet 8 inches or 5 feet 2 inches.

No. 11F05 Complete, with double braced shafts and steel tires....\$33.95

EXTRAS—SAME AS No. 11F02.

OUR
\$30.90
TOP
BUGGY.

IF YOU BUY FROM US
WE SEND YOU A FREE
PROFIT SHARING
CERTIFICATE
SERIES
PAGE 2



IF YOU BUY FROM US
WE SEND YOU A FREE
PROFIT SHARING
CERTIFICATE
SERIES
PAGE 2

LEATHER
QUARTER
TOP
BUGGY.

65-10 HIGHEST GRADE FARM WAGON BUILT

OUR IMPROVED "FAMOUS" WAGONS ARE THE EASIEST RUNNING, STRONGEST AND BEST FINISHED WAGONS MADE.

Wagon Complete, Greatly Improved.

Guaranteed to Draw Easier, Last Longer and Carry Heavier Loads, Size for Size, Than Any Other Wagons Made. 3x9 Cast Skein Standard Wagon Complete, \$42.95.

OUR FAMOUS WAGONS, GREATLY IMPROVED, are without exception, the highest grade, the easiest running, strongest and best finished wagons that go out from any factory in the United States.

If you could have the privilege of going through our factory and seeing the extra care we use in the manufacturing of our wagons to make them the easiest running, strongest and best finished wagons on the market, you would have no hesitancy in placing your order for one of these wagons.

WHEELS—Four of the strongest wheels it is possible to make, size for size, is the claim we make for the wheels furnished on our Famous Wagon. Our wheels have larger hubs, larger spokes, heavier rims, size for size, than any other wagon manufactured. For instance, you will find that on our 3x9 cast skein standard wagon, No. 11F1509, quoted below at \$42.95, that the wheel has as large a hub, as heavy a spoke and as heavy a rim as is usually found on any so called standard wagon, 3 1/2 x 10-inch skein. The hubs we use are made of the toughest kind of black birch, which is thoroughly seasoned, and before putting into the workshop is bone dry; this makes the best hub for farm wagons that it is possible to make. The spokes are large in size, made from selected air seasoned, bone dry, second growth oak in the two-horse wagons, and bone dry, second growth hickory in the one-horse wagons. The spokes are dipped into hot casein glue just before they are driven into the hub with a power sledge hammer. You will never hear of a spoke coming loose at the hub on any of our Famous Wagon wheels. The rims which are extra large size, are fitted by hand, and the entire wheel is then dipped into boiling linseed oil, so that the oil can saturate every part and crevice; this makes the wheel stand in any climate, and the Famous farm wagon wheels will need tire resetting less than any wagon wheel made. The hubs are bored for the boxings by a special patent boring machine, and are so set in this machine that they are bored true to the rim, so that every wheel we turn out of our factory will run perfectly true. In setting the boxes under the hubs are bored, we first paint the inside of the hub with red lead, we set the boxes under an eighty-ton press, which is self centering, insuring every boxing to be driven straight and true to the rim. The tires are heated in an oven, so that they will expand in every part; they are put on the wheel while hot. The rims are clipped and bolted to the tires, making a wheel that will wear twice as long as the ordinary farm wagon wheel, without having the tires reset.

AXLES—The material used in the axles of a Famous Wagon is all made of selected second growth hickory, they are hewn from a log, which insures their running with the grain, and is far superior to axles that are sawed. Every axle is air seasoned for three years, and we guarantee it to be bone dry before going into our workshop. We have a patent axle lathe, which turns the ends of the axles for the skeins, insuring a perfect fit. This machine is set at such an angle, and the axle turned in such a manner, that every wheel has exactly the correct gather. Before the skeins are put on the axle, we dip the axle in boiling linseed oil, and then force the skeins on under our eighty-ton press, making the skeins and axle like one solid piece. In addition to this, we use our special truss rod on the axles, as shown in the small illustration on this page. This consists of a steel rod running the entire length of the axle, from point

to point of skeins, making a regular bridge construction, at the same time this truss rod is drawn so tight that even though the skeins were not forced on the axle under our eighty-ton press, they would be held securely.

SKEINS—Our cast skeins are made of the best cast iron, being cast right from the pig iron, we never use a particle of scrap on any of our cast skeins. We have a special sand and mudproof collar, which makes them the easiest running skeins on the market, they are level bearing, the weight of the wagon and load rests on the entire length of the skein and not on one part, there is less friction, in fact, our cast skeins are as much better than a regular skein found on so called standard wagons as the long distance axle on a buggy is superior to the common axle.



Illustration showing our Truss Rod connection and our Famous Sand and Mudproof Skeins

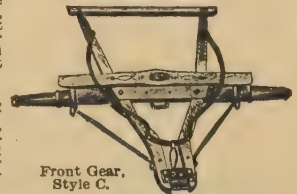


Front Gear, Style A.



Front Gear, Style B.

gear, style C; be sure and advise when sending your order which style you want, otherwise we will send the wagon just as illustrated on this page, with front gear, style A, and drop tongue.



Front Gear, Style C.

GEAR—All of our gear wood, such as reaches, bolsters, hounds, etc., are made of thoroughly air seasoned bone dry second growth oak and rock elm, every piece being saturated in boiling linseed oil before being ironed, they are heavily steel braced throughout. The wood parts and irons are heavier than found on most wagons, in fact, the gear on our Famous Wagon could not be made stronger.

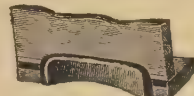


Illustration showing the Famous Cut Under Rub Iron.

BOXES—Our boxes have pine and birch flooring on the bottom, which is grooved and matched. The sides are made of poplar, the stakes and trap plates are on the outside of the box, heavy sills and cleats, strong side braces, etc. The ends of the boxes are fitted with hardwood cleats, taking the wear off of the sideboards. Before being painted the boxes are given a coat of linseed oil, Comstock patent endgate is furnished on this our standard farm wagon box.

PAINTING—Our wagons are painted in the best possible manner, the work being done by hand, the box being handsomely finished in green, neatly decorated and striped, with the word "Famous" on each side (if desired we will leave the word "Famous" off of the sides of the box). We do not put our name anywhere on our Famous Wagon. The gear is painted a very handsome shade of red, handsomely striped. All of our Famous Wagons are finished in the best possible manner, in fact, they are the best finished wagons on the market.



Illustration showing the Famous Evener and Singletree.

OUR BINDING GUARANTEE. In order that there will be no doubt in your mind as to our claims for this Famous Farm Wagon, we send to each customer ordering one of these wagons, one of the strongest binding guarantees issued by any manufacturer. We guarantee every piece and part entering into the construction of these wagons, to be exactly as described and represented, to be free from defect in material or workmanship, and while these wagons will outwear any other make of wagon in the country, and while it will last a natural lifetime, in order to guarantee you against any defect in material or workmanship that might through error enter into the construction of our wagon, we send to each customer a binding guarantee, by which we agree to replace free of all expense to the customer any part that may prove defective in material or workmanship, during a period of one year from date of sale.

HOW TO ORDER—When sending an order, give us the catalogue number of the size wagon you desire, state whether you want gear only or complete wagon, allow the price given below, state whether you want wide or narrow track, and the wagon will go forward to you within a few days after you order, just as illustrated and described herein.



Illustration showing Boot End Box. Can be furnished for \$1.50 extra.



Illustration showing how the Truss Rods are fastened through the skein and why all our skeins are level bearing.

IF YOU BUY FROM US
WE SEND YOU A FREE
PROFIT SHARING
CERTIFICATE.
SEE PAGES
1 AND 2

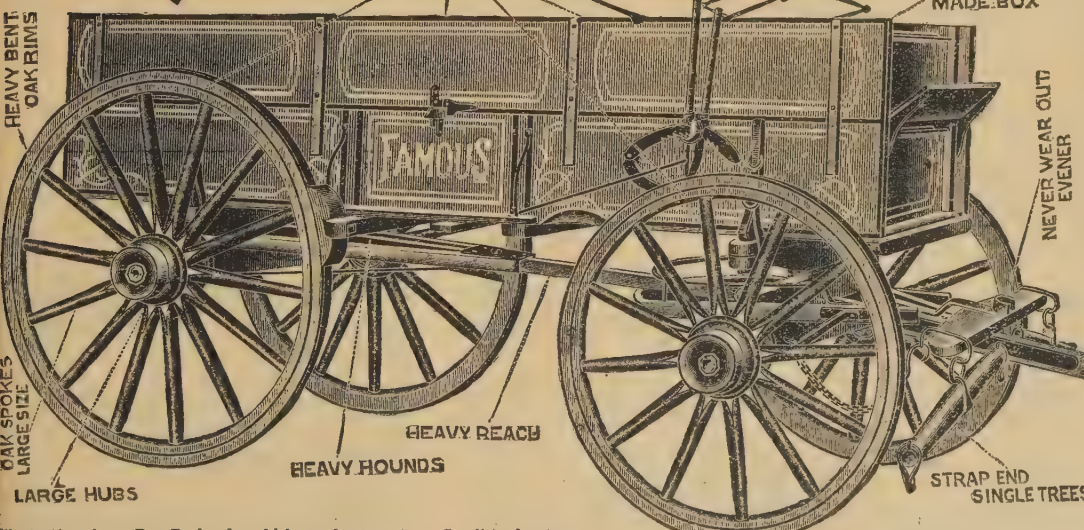
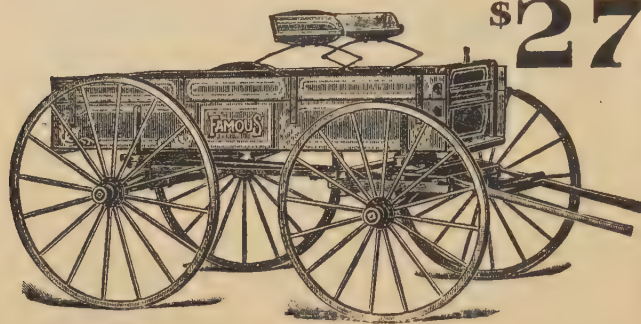


Illustration shows Box Brake, for which we charge extra. See list of extras.

Specify Number when Ordering	Size of Skeins	Capacity	Size Regular Tires	Dimensions of Boxes (Outside Measurement)				Weight	Price of Wagon with Double Box and Seat. No Brake.	Price of Gear with Whif- fletrees and Neckyoaks. No Brake.	EXTRAS			
				Length		Depth of Sides					Add extra for Gear Brake	Add extra for Steel Skeins	Add extra for 2-inch Tires	Add extra for 3-inch Tires
				Bottom	Top									
No.	Inches	Pounds	Inches	Feet	Inches	Inches	Inches	Pounds	Cast Skein	Cast Skein				
11F1507	2 1/2 x 8	2,000	1 1/2 x 8	10	0	10	6	795	\$36.65	\$28.15	\$3.00	\$1.75	\$3.20	
11F1508	2 1/2 x 8	2,500	1 1/2 x 8	10	0	12	8	875	39.90	32.63	3.50	1.80	4.00	
11F1509	3 x 9	3,000	1 1/2 x 16	10	6	13	9	1,015	42.95	36.55	4.25	2.10	4.25	
11F1510	3 1/2 x 10	4,000	1 1/2 x 16	10	6	14	10	1,080	45.75	38.75	4.50	2.15	4.30	
11F1511	3 1/2 x 11	5,000	1 1/2 x 16	10	6	16	12	1,220	47.95	39.90	5.00	2.85	5.50	
11F1512	3 1/2 x 11	6,000	1 1/2 x 16	10	6	18	12	1,290	49.35	40.75	5.25	2.10	6.40	
11F1513	4 x 12	8,000	2 x 16	10	6	20	14	1,400	52.90	42.25	5.75	4.55	6.80	

NOTE:—Wheels are regular 3 feet 8 inches front and 4 feet 4 inches rear, but we can furnish low wheels, 3 feet 4 inches front and 3 feet 8 inches rear if ordered. Boxes on narrow track wagons are 38 inches wide and on wide track wagons are 42 inches wide. We can furnish 38-inch boxes on wide track wagons if ordered. When steel skeins are furnished no truss rod can be used. All skeins are level bearing.

EXTRAS
If deeper sides are wanted, add per inch.....\$0.35
If third or tip top boxes, 6 inches to 10 inches deep.....2.00
If grain cleats are wanted, add......50
If bow staples are wanted, add......40
If bows are wanted, add.....\$0.75
If feed box is wanted, add......80
If box brake is wanted, add.....2.00
If riveted rims are wanted, add......30



\$27.²⁵

THE FAMOUS STEEL AXLE ONE-HORSE WAGON.

One-Horse Solid Steel Axle Wagon With Sarven's Patent Wheels.

Specify Number Wanted	Size of Axles	Capacity	Size of Tires	Length of Box	Depth of Sides		Weight of Complete Wagon	Complete Wagon
					Bot.	Top		
No.	Inches	Pounds	Inches	Ft. In.	In.	In.	Pounds	Price
11F1501	1 1/2 x 7	1500	1 1/2 x 7	9 0	10	6	525	\$27.25
11F1502	1 1/2 x 7	2000	1 1/2 x 7	10 0	10	6	825	\$32.00

NOTE—Wheels are 3 feet 6 inches front and 4 feet rear. Boxes are all 3 feet 2 inches wide.

EXTRAS.

If box brake is wanted, add.....	\$3.00
If gear brake is wanted, add.....	3.75
If pole in place of shafts is wanted, add.....	2.50
If 2-inch tires in place of regular tires, add.....	1.75
If 2 1/2-inch tires in place of regular tires, add.....	3.00
NOTE—If box and seat are not wanted, deduct.....	6.00

\$28.¹⁰

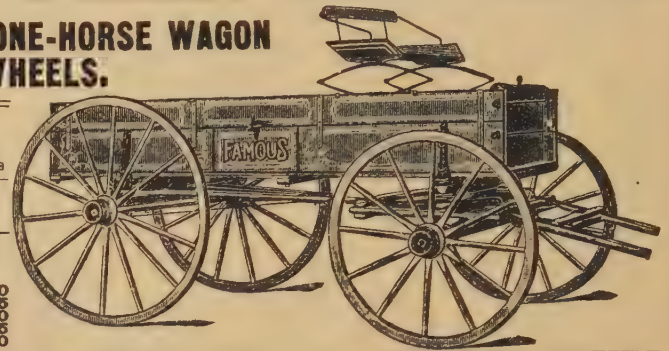
THE FAMOUS THIMBLE SKEIN ONE-HORSE WAGON WITH WOOD HUB WHEELS.

Specify Number Wanted	Size of Cast Skeins	Capacity, pounds	Size of Tires	Length of Box	Depth of Sides		Weight of Complete Wagon	Price of Complete Wagon with Shafts	Price of Gear only with Shafts
					Bot.	Top			
11F1508	2 1/2 in.	1500	1 1/2 x 5-16	9 ft. 0 in.	9 in.	6 in.	525 lbs.	\$28.10	\$21.70
11F1509	2 1/2 in.	2000	1 1/2 x 5-16	10 ft. 0 in.	10 in.	6 in.	825 lbs.	\$33.90	\$28.10

NOTE—Wheels are 3 feet 6 inches front and 4 feet rear. Boxes are all 3 feet 2 inches wide.

EXTRAS.

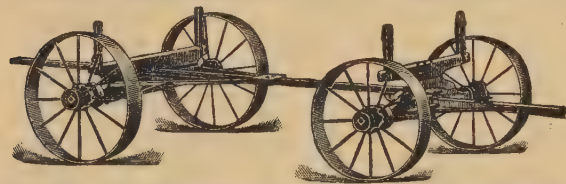
If box brake is wanted, add.....	\$3.00
If gear brake is wanted, add.....	3.75
If pole in place of shafts is wanted, add.....	2.50
If 2-inch tires in place of regular tires, add.....	1.75
If 2 1/2-inch tires in place of regular tires, add.....	3.00



\$20.³⁷

OUR GIANT HANDY WAGON.

Our GIANT HANDY WAGON is furnished on different height of wheels, as shown in the table below. When on wheels 26 inches front and 32 inches rear, the top of bolsters are only 26 inches from the ground, making it a very handy wagon for loading. Axles are made of the best hickory; bolsters, coupling pole and tongue are made of the best oak; stakes are oak, bound with flat iron. Coupling pole in 9 feet 4 inches long, and if wanted, can be furnished at the same price. Front and rear boards are of angle steel, almost indestructible, and the wheels are the best metal wheels made. Spokes and tires are made of the best wrought steel, guaranteed not to break on the rockiest roads. Hubs are made of superior cast iron, cast onto the spokes, making an almost one-piece construction, and we guarantee the spokes never to come loose in the hub. This wagon with its broad tires is handy in the field and over soft roads, and is guaranteed fully by us. Come with either 4 feet 8 inches narrow or 5 feet wide track. Do not fail to state track desired.



Catalogue Number	Diameter of Wheels	Tires	Carrying Capacity, 4,000 lbs.		Carrying Capacity, 6,000 lbs.		Carrying Capacity, 8,000 lbs.	
			Price	Weight	Price	Weight	Price	Weight
11F1626	24x30 in.	4 in.	\$20.37	550 lbs.	\$25.14	650 lbs.	\$29.90	750 lbs.
11F1627	26x32 in.	4 in.	21.18	590 lbs.	25.94	700 lbs.	31.48	800 lbs.
11F1628	28x34 in.	4 in.	21.40	600 lbs.	25.97	750 lbs.	33.78	920 lbs.
11F1629	30x36 in.	4 in.	21.92	630 lbs.	26.72	780 lbs.	34.67	940 lbs.
11F1630	32x38 in.	4 in.	22.75	678 lbs.	27.54	820 lbs.	36.25	950 lbs.
11F1631	34x40 in.	4 in.	23.55	694 lbs.	28.31	850 lbs.	37.84	970 lbs.
11F1632	36x42 in.	4 in.	24.34	703 lbs.	29.11	870 lbs.	39.44	990 lbs.
11F1633	38x44 in.	4 in.	25.15	758 lbs.	29.90	900 lbs.	40.88	1000 lbs.

wagons have 3 1/2 x 11-inch skeins and tires 1/2 inch thick; 8,000-pound capacity wagons have 4x12-inch skeins and tires 1/2 inch thick. Where brake is furnished on 4,000-pound capacity wagons, 1/2 inch thick tires at \$1.20 extra must be used. Can furnish log blocks at extra charge of \$3.00.

EXTRAS.

If tires 1/2-inch thick are wanted on 4,000-pound capacity wagon, add.....	\$1.20
If tires 5 inches wide are wanted, add.....	1.20
If tires 6 inches wide are wanted, add.....	2.50
All sizes obtainable are quoted in the above table. In ordering be particular to give the size of wheels required, width of tires, carrying capacity and width of track. 4 feet 8 inches or 5 feet.	
If tires 8 inches wide are wanted, add.....	\$5.10
If nekyoke, single and doubletrees are wanted, add.....	1.60
If brake is wanted, add.....	3.00

This wagon comes with pole complete, as shown in illustration, without whiffletrees or nekyoke. If desired, we can send it fitted with shafts instead of pole at same price. Prices for extras apply only when furnished in connection with a regular order for wagon, as extras are not sold separately at the prices quoted.

IF YOU HAVE ANY USE FOR A FARM WAGON

select the size you want, enclose our catalogue price as quoted, tell us whether you want wide or narrow than any wagon you could buy elsewhere, and we will guarantee to save you from \$15.00 to \$25.00 on the purchase price. Knowing as we do, after examining other so called standard wagons, that our Famous Wagons are better in every way and are furnished at a much lower price, that we will gladly accept your order for a Famous Wagon, you send us the order, enclose our price, (as we do not ship farm wagons C. O. D.) and we will send you the wagon. After you have paid the freight charges, which by the way is a very small item as compared with the amount you will save, and after you have added these freight charges to the price you have sent us for the wagon and given it a thorough ten days' trial, during which time you can put it to every test and compare it with other makes of wagons, if for any reason you do not feel that we have furnished you a much better wagon than you could secure elsewhere, if you are not satisfied that you have made a large saving by having ordered a Famous Farm Wagon, we don't want to put you to one penny's expense, but if you will advise us we will give you instructions for returning the wagon, and we will refund your money and any freight charges you may have paid.

OUR SPECIAL FREE WAGON CATALOGUE.

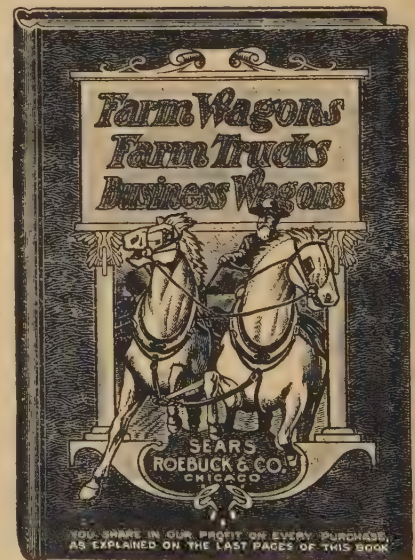
ON THESE TWO PAGES IN THIS CATALOGUE WE SHOW A FULL LINE OF FARM WAGONS AND TRUCKS, WE SHOW THE BEST SELLERS, THE ONES THAT ARE MOST POPULAR WITH OUR CUSTOMERS.

WE SELL THE STYLES SHOWN ON THESE TWO PAGES IN LARGE NUMBERS

to our customers in every state in the Union, and if you have any use for a farm wagon, you can order any of the Famous Wagons shown on these two pages and you will get far greater value than you could possibly secure elsewhere. However, there are a few styles used in different sections of the country that are not shown on these two pages, and to serve satisfactorily those customers who desire something different than shown on these two pages, we issue a very handsome Farm Wagon Catalogue, containing large halftone illustrations, with full complete descriptions, printed on the best kind of paper; every little detail is shown; every detail and part is carefully described, and we list in this Special Farm Wagon Catalogue a very complete line of all the various different styles of farm wagons used in the different sections of the United States, and while, as stated above, we show on these two pages practically a complete line of standard wagons, if you are not able to find what you want on these two pages, if you are unable to send us your order, do not fail to write for our Special Farm Wagon Catalogue. In a letter or on a postal card simply say, "Send me your Special Farm Wagon Catalogue," and it will go forward to you the day we receive your request. When you receive this catalogue you will find listed therein every kind of a farm wagon that is manufactured, steel axle wagons, tubular axle wagons, block tongue wagons, Pennsylvania wagons, special New York wagons, long trucks, in fact, every kind of a wagon that is used by the American farmer today.

THIS CATALOGUE IS ONE OF THE HANDSOMEST FARM WAGON CATALOGUES EVER ISSUED BY ANY CONCERN IN THE UNITED STATES,

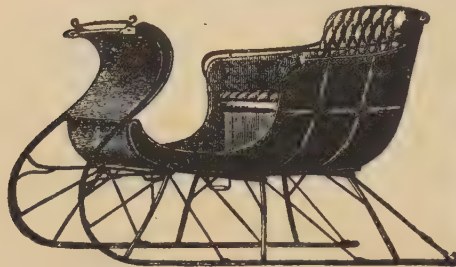
very large illustrations, printed in halftone cuts on fine paper. We reproduce herewith a picture of this Special Farm Wagon Catalogue, and while this catalogue shows all the specialties in the farm wagon line, it is not necessary for you to send for one of these if you desire a regular standard farm wagon, either one or two-horse, as you will find on these two pages in this catalogue, our Famous Wagons, one-horse and two-horse, as fully illustrated and described herewith. They are much better wagons than you could secure elsewhere, and we will guarantee to make you a large saving in price. We say again, however, if you have any use for any kind of a farm wagon, and if you do not find on these two pages just what you want, do not fail to send for our Special Farm Wagon Catalogue,



WE GUARANTEE PROMPT SHIPMENT AND SAFE DELIVERY.

Pole in place of shafts	\$1.95
Both pole and shafts	4.25
Red or green velour in place of cloth	4.00
Red or green crushed plush in place of cloth	2.25
Shipped from our factory in Kalamazoo, Michigan. Weight, crated for shipment, 200 lbs.	

OUR \$22.50 CUTTER.



Very handsome design of body, with moulding on the sides, as shown in illustration. The body has a rounding front, one of our own special designs, and one of the most graceful style of bodies we furnish. The body throughout is made of strictly air seasoned bone dry material. The body frame work is made from the very best materials obtainable for the purpose. The body panels are strictly No. 1 one-piece wide stock lumber. Single ply panels in the body and dash are used instead of the inferior three-ply stock used in the majority of cutters built. The body is very comfortable and roomy, with a wide seat and high back. The gear is well made, all wood parts being made of tough stock, bone dry. The runners are fitted with channel shoes, the knees are thoroughly braced, the braces being clipped to the knees. All bolts and rivets used are of the best Norway iron, all braces are forged in our own blacksmith shop, a very strong and stylish gear, one that will give long and satisfactory service. The job comes complete with removable cushion and back. The cushion and back are upholstered in the best possible manner, nicely tufted, and we use an all wool heavy imported dark green broadcloth. As shown in illustration, the job has nickel dash rail, nickel arm rails, carpet, channel shoes, wing dash and shafts trimmed with leather. The way we paint this job makes it one of the handsomest cutters on the market, the body is painted a rich olive green, making a very fine finish, and a very handsome appearing job. The dash and gear are neatly striped, the gear is furnished with a handsome dark Brewster green, which harmonizes beautifully with the olive green body. We cannot paint this job any other way. Track, 38 inches. Patent quick shifter is used regular, so that horse can be driven in the center or side as desired. Regular Albany direct hitch furnished if ordered. No. 11F1412 Price, complete, with shafts. \$22.50

EXTRAS.

Pole in place of shafts	\$1.95
Both pole and shafts	4.25
Red or green velour in place of cloth	1.00
Red or green crushed plush in place of cloth	2.25
Shipped from our factory in Kalamazoo, Michigan. Weight, crated for shipment, 200 lbs.	

OUR \$24.95 OLD COMFORT PORTLAND.



As shown in the illustration, this Old Comfort Portland is roomy and comfortable. It has a very handsome and artistic design of body. It is very stylish and handsome in appearance, and while roomy is not at all cumbersome looking. The body panels are made of one-piece No. 1 wide stock. The dash is bent out of one-piece wide stock lumber, we do not use the three-ply material that goes into the construction of most cutters. This body is strong and lasting, the material used is first class, strictly bone dry. Body has rounding front, and a very handsome wing dash. As shown in the illustration, this job is furnished with a regular rave gear, a very artistic design, with scroll braces. All wood parts are made of strictly bone dry tough stock. The runners are fitted with channel shoes, the braces are clipped to the knees. All bolts and rivets are of Norway iron, and all braces are forged in our own blacksmith shop, a very handsome, and at the same time, very strong cutter gear. The job comes complete with removable cushion and back, upholstered with a heavy all wool dark green broadcloth. As shown in illustration, this is a very handsome roomy Old Comfort Portland, and comes complete with nickel dash rail, carpet, channel shoes, wing dash and leather trimmed shafts. We finish this job in the best possible manner, the body being painted a handsome black, gear a dark Brewster green. If ordered, we will furnish a blood carmine gear, nicely striped. Track, 38 inches. Patent quick shifter, so that horse can be driven in the center or side, is furnished regular. Regular Albany direct hitch furnished if ordered. No. 11F1413 Price, complete, with shafts. \$24.95

EXTRAS.

Pole in place of shafts	\$1.95
Both pole and shafts	4.25
Red or green velour in place of cloth	1.00
Red or green crushed plush in place of cloth	2.25
Shipped from our factory in Kalamazoo, Michigan. Weight, crated for shipment, 200 lbs.	

OUR SPECIAL TOP PORTLAND, \$31.90.



We build this Portland with a top, to meet the demand of our customers who desire to use a closed top in winter. The body is a very neat design, graceful and stylish in appearance, roomy and comfortable, made throughout of thoroughly seasoned bone dry material. Body frame is made of tough solid stock, panels are made of strictly No. 1 one-piece wide stock lumber, dash is made of one-piece, we do not use the two and three-ply stock in this cutter body. The gear is very strong and substantial. All wood parts are made of the toughest kind of seasoned bone dry stock, Norway iron bolts and rivets being used, all braces are hand forged, it is a very strong and substantial gear throughout. The knee braces are clipped and cushioned, is upholstered with a heavy dark green cloth. We build the job two ways. At the price of \$31.90 we furnish this job with a regular three-bow top, with loose side curtains that is, the side curtains can be taken off. This kind of top is preferred by many. At \$37.90 we build the job with a solid closed top, as shown in illustration. Be sure and mention whether you desire the top with removable side curtains or whether you desire the solid closed top as shown in illustration, and allow the correct price when ordering. The job comes complete with nickel dash rail, wing dash, some top, carpet, channel shoes, wing dash and shafts leather trimmed. This cutter is painted in the best possible manner, the body being painted black, the gear a dark Brewster green, neatly striped. The dash panel is painted in a color to harmonize with the color of gear. We will furnish blood carmine gear if ordered. Track, 38 inches. Patent shifter, so that horse can be driven in center or to one side, is furnished regular. We will furnish the Albany direct hitch if so ordered.

No. 11F1418 Price, complete, with shafts, with loose curtain top	\$31.90
Price, complete, with shafts and with solid top, (see illustration)	\$37.90

EXTRAS.

Pole in place of shafts	\$1.95
Both pole and shafts	4.25
Red or green velour in place of cloth	1.00
Red or green crushed plush in place of cloth	2.25
Shipped from our factory in Kalamazoo, Michigan. Weight, crated for shipment, about 200 pounds.	

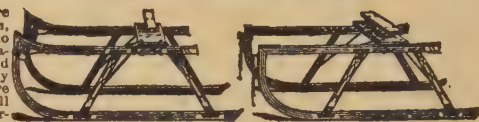
THE ACME RUNNER.



At the prices quoted below, which prices represent the actual factory cost of material and labor, with our one small percentage of profit added, we furnish a complete set of four runners with attachments, so that they can be placed on any vehicle. The runners and raves are made of carefully selected tough stock. The knees are fastened with T plates instead of being mortised into the raves and runners, so that the vehicle will set level. These runners are made to order, and it makes them much stronger. The runners are fitted with hardened steel shoes, four wrought iron braces hold the runner rigid, by connecting with a steel box, which covers the spindle, and is held on by the regular axle nut. It is so arranged that it can be changed to either wide or narrow track. The oscillating connection clamps to the axle, and is adjustable so that it will fit the square part of any axle without wedging. The oscillating device gives the runner free play over rough roads. The rear runners are 2 inches higher than the front runners, so that the vehicle will set level. These runners are fully guaranteed in every respect, are painted dark red and striped, and can be shipped as soon as order is received. Safe delivery guaranteed. Shipped from factory in Michigan.

Size of axle to be used on	Weight per set	Price per set
No. 11F1430 1/2 or 1 in.	35 lbs.	\$5.25
No. 11F1431 1 1/4 or 1 1/2 in.	55 lbs.	6.15
No. 11F1432 1 3/4 or 2 in.	75 lbs.	7.05

LIGHT SPRING WAGON BOBS.



These light wagon bobs are used a great deal by livermen, grocers and dairymen to haul light loads. The wood material in the runners, raves and knees are made of carefully selected tough stock to endure the strain to which they will be subjected. We do not mortise the knees into the runners and raves, but use the regular T plate which is riveted, making a very strong connection, around sleds on the market. They are thoroughly braced to the beams which are 1 1/2 inches. The knees and raves are 1 1/2 inches. Any size wagon bed can be bolted on to the bolsters. The rear bolster is oscillating. The height of bottom of wagon bed when set on these bobs is 21 inches from the ground. The runner is 3 feet 1 inch long. The rear runners have chains that can be attached to the box. The front runners are furnished with regular draw bar and shaft shackle so that any width of shafts or pole can be attached to same, and it can be used either for center or side draft. The runners are fitted with hardened steel shoes. Painted dark red. Shipped from factory in Michigan. Width of track, 3 feet 1 inch.

No. 11F1440 Price, per set. \$8.70

MORTISELESS BOB SLED.



We have in our Mortiseless Bob Sleds, one of the best all around sleds on the market. It is very light and exceptionally strong. The runners are solid bent second growth ash, fitted with cast iron shoes, with grooved bottom, which prevents slipping or sliding sideways. The knees and runners are made of the toughest kind of stock, and are connected to the runners with T plates, which are riveted instead of having the knees mortised into the raves and runners. The bolsters are 38 inches between stakes. The front and rear sleds are connected with a light strong reach. They have a great clearance, will run light and are very strong. Prices quoted below are for the bobs sleds complete with shafts on four-knee bob and pole on six-knee bob. Can furnish bolsters 48 inches wide when wanted, at 50 cents extra. Track 3 feet 2 inches. Painted dark red. Shipped from factory in Northern Illinois.

Catalogue No. Horse
No. 11F1452 1-horse
2-horse

OUR HEAVY BOB SLED.



This illustration shows our regular six-knee bob, although we build same in four-knee as well as the six-knee, prices quoted below. Runners and raves are made of hickory elm, balance of tough oak and maple, strongly ironed and braced. The raves are 6 inches wide by 48 inches long. The runners 1 1/2 inches wide by 3 inches deep, 4 feet 8 inches long, fitted with a 40-inch chilled grooved shoe. The front and rear sleds are connected with a heavy, strong reach, and we can guarantee these bobs in every respect, to be free from all defects. Prompt shipment and safe delivery guaranteed, are nicely painted dark red and striped, and at the prices quoted below, come complete as shown in illustration with pole. Bolsters are 38 inches between stakes, but can furnish 48 inches between stakes when desired, at an extra charge of 50 cents. Track 3 feet 2 inches, outside to outside runner. Weight, four-knee bob, 300 pounds; six-knee bob, 350 pounds. Shipped from factory in Northern Illinois.

No. 11F1461 Four-Knee Bob. Price, per set \$12.25
Six-Knee Bob. Price, per set

OUR SPECIAL MANDT PATENT BOB SLED.



Our Special Mandt Patent Bob Sled is one of the lightest, and at the same time one of the strongest bob sleds on the market. Both front and rear bolsters are oscillating, and each runner oscillates independent of the other one. This is one of the best kind of bob sleds to be used over rough roads. The runners are made of the toughest kind of hickory elm, fitted with steel shoes. The knees are made of one solid piece of steel, all braces, plates, etc., are hand forged; beams, bolsters, reach and tongue are made of tough white oak. The beams are 3 1/2 inches; reach is 3 1/2 inches; bolster, 3 1/2 inches. Our Special Mandt Oscillating Bobs are the best on the market, so constructed that while they oscillate freely, the load cannot tilt forward or backward, they are nicely painted dark red and striped. The bolsters are 38 inches between stakes, but we can furnish bolsters 48 inches between stakes, at an extra charge of 50 cents. At the prices quoted below, they come complete with pole. Track 3 feet 2 inches, outside to outside of runner. Shipping weight, 380 pounds. Shipped from our factory in Northern Illinois.

No. 11F1472 Price, 2 1/2-inch by 5 feet 8-inch runners \$13.95
2 1/2-inch by 6 feet runners 15.35

PROMPT SHIPMENT.

REMEMBER WE BUILD OUR CUTTERS, Runner Attachments, Cutter Gears and Bob Sleds during the summer months, and after October 1st can ship as SOON AS YOUR ORDER IS RECEIVED. Order early and have your shipment when the first snow falls.

QUALITY GUARANTEE

WE MAKE NO CHARGE FOR BOXING, CRATING, PACKING OR CARTAGE, BUT DELIVER ALL GOODS AT ANY EXPRESS OFFICE OR FREIGHT DEPOT IN CHICAGO FREE OF CHARGE.

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Our Special Buggy Harness.



This harness is made with good bridle, overcheck or round side rein, spring billet lines, folded breast collar with double neck strap and line ring to keep the lines from under the shafts; folded body breeching with double hip straps; double and stitched traces. One of the big sellers, and a popular harness, suitable for all kinds of buggy use. Dundee oak leather used in this harness throughout. Breeching, 1/2-inch box loop cheek, patent leather blind, round winker brace, overcheck or side line as desired, with tie straps. We will always send overcheck bridle unless ordered side check; lines, 1/2-inch front with spring billets, 1 1/2-inch hand parts; all black leather line; breast collar, folded, double stitched with layer, box loop, double neck strap with line ring attached; traces, 1 1/2-inch double and stitched raised center, round edge finish to buckle in the breast collar; breeching, folded body, double and stitched layer; double hip straps; double and stitched turnback with crupper to buckle on; 3/4-inch side strap; gig saddle, 3-inch full pad saddle, patent leather body, enamel leather lines; old style pollywog shaft tug and double bellyband; trimmings, nickel or Davis imitation rubber. Weight of harness packed for shipment, about 32 pounds.

No. 10F43 Price of harness with nickel or Davis rubber trimming.....\$13.40

Our Maine Single Buggy Harness, \$12.20.



See our Terrets and Hook, Solid Nickel, German Silver, solid throughout, will not wear yellow.

Bridle, 1/2-inch, box loop, round winker brace, (overcheck or side rein, blind or open bridle), patent leather blind, fancy front with initial letter rosettes; lines, black, 1-inch, to loop in bit, extra strong and well made; gig saddle, good single strap skirts, made of harness leather, double and stitched shaft bearer and shaft tug; bellyband, folded, Griffith style only; breeching, folded, with straight layers, 1/2-inch DOUBLE hip strap, 1/2-inch side strap, 1/2-inch turnback with round crupper sewed on; traces, the most important part of any harness, are made of selected stock, flat, round edge, 1 1/2-inch by 6 feet, to buckle in hame tug; hame and hame tug, iron hame, japanned body and nickel terret, 1 1/2-inch hame tug, box loop, collar, fold edge, 1/2-inch, to loop in bit, extra strong and well made. Every harness we send out is carefully inspected, and when you get a harness from us you will not find any of the parts missing or mislabeled. Weight, about 35 pounds.

No. 10F45 Price, with collar, \$12.20
Price, is a collar.....11.00
Add extra for buckles on crupper......15
Add extra for russet hand parts......25

Our Kansas Single Harness, \$10.95.

See our Hook and Terrets. Solid Nickel, German Silver, will not wear yellow.



Our great bargain in Single Breast Collar Harness, double and stitched. This harness is made of fine selected stock, has a fine single strap saddle, with 10-inch patent leather jockey, with 1-inch swing bearer, with terret and terret post, so you can change the terret and make a low track saddle; the bridle is made with nose band. The lines are extra fine, 1 1/2-inch black hand parts, with spring billet. Bridle, 1/2-inch, box loop overcheck with nose band or side rein, with initial rosettes, round winker braces, fine patent leather blinds; gig saddle, fine single strap, with patent leather jockey, swing bearer; lines, 1 1/2-inch hand parts, black or russet; breast collar, folded, with layer and box loop, folded neck strap; turnback, 1/2-inch, scalloped, with round crupper sewed on; breeching, folded with good layer 3-ring breeching strap, 1/2-inch hip strap, 1/2-inch side strap; bellyband, Griffith style; traces, one of the most important parts about this harness, they are extra heavy, raised round edges, 1 1/2-inch by 6 feet long, extra good. This trace is made for service; trimmings, fine nickel on composition or Davis imitation rubber, fancy pattern. Weight, boxed, about 24 pounds.

No. 10F55 Price.....\$10.95
Add extra for buckles on crupper......15
Extra for double hip strap breeching.....1.00
Add extra for russet hand parts......25

Solid Nickel, German Silver Hook and Terrets.



See the Solid Nickel German Silver Hook and Terrets we use on harness Nos. 10F40, 10F43, 10F45, 10F55, 10F60, 10F66, 10F150, 10F166, 10F167, 10F171, 10F175, 10F476, 10F195, 10F201, 10F210, 10F277, 10F485, 10F495, 10F501, 10F506, 10F510, 10F570, 10F574, 10F576, 10F580, 10F620. We are the only dealers who have adopted solid nickel German silver for the hook and terrets. They are superior to the regular nickel plated hooks and terrets, for our Solid Nickel, German Silver Hook and Terrets will wear beautiful and bright forever, will never tarnish, never turn brassy or yellow like the ordinary nickel plated hook and terrets; adds 50 percent to the appearance of your harness, especially after a year's use. It costs us money to put solid nickel, German silver hooks and terrets on these special harnesses but it represents such an improvement, such an advantage, adds so much to the life and appearance of the harness that we are sure our customers will appreciate it. Remember, on the special harness mentioned, the hook and terrets are solid nickel through and through and you can file them or saw them and you will find them solid nickel, will positively look bright and shiny forever, never wear dull, brassy or yellow.

Our New Jersey Special Harness.



Bridle, 1/2-inch, cheek, heavy patent leather blind, round winker brace, with heavy overcheck or side reins as preferred. Will always send overcheck unless side reins is ordered; lines, 1 1/2-inch throughout, 1 1/2 feet long, with buckle billets to buckle in the bit; breast collar, extra wide, folded, folded neck strap, with heavy 1 1/2-inch traces to buckle into the breast collar; gig saddle, 3 1/2-inch, patent leather, pollywog shaft tug and double bellyband. Extra heavy folded breeching, 1/2-inch turnback, with crupper to buckle on; 1/2-inch hip strap and 1-inch side straps to wrap around the shafts. This is a very heavy, well made harness. Extra good quality leather used in this harness. Trimmings, nickel or imitation rubber. Weight of harness, boxed for shipment, about 45 pounds.

No. 10F56 Price, per set, in nickel trimming.....\$12.25
No. 10F57 Price, per set, in nickel trimming.....12.25
tation rubber.....12.25

Our Bradford Single Buggy Harness.

Solid Nickel German Silver Hook and Terrets. Always the best. Solid Throughout.



Lace Saddle, double hip strap breeching, made of extra fine quality of Dundee oak leather, with 10-inch patent leather jockey, with 1-inch box loop cheek, round winker brace, patent leather blinds, fancy front, initial rosettes, overcheck or side rein, with tie strap; lines, 1/2-inch front with 1 1/2-inch black hand parts and spring billets; breast collar, folded, with buckle and box loop, 1/2-inch, double stitched, raised round the edge trace. Dea shaft tug with double bellyband or Griffith style if wanted; gig saddle, fine patent leather, hand leaved, leather blind; breeching, folded with layer, 1/2-inch double hip straps, double scalloped and stitched back strap with crupper to buckle on, 1/2-inch side strap. This harness made for 900 to 1200-pound horse. Weight, 30 pounds.

No. 10F60 Nickel or Davis rubber.....\$12.20
Add extra for collar and hames in place of breast collar.....2.50
Extra for russet hand parts on lines......25

This harness is made extra heavy for physician's usage; is a strictly up to date, well made harness, having a heavy bridle, double hip straps on the collar with line ring; double hip strap breeching, folded body, double and stitched trace; a well finished and well made harness. Any one using a harness continually, doing a great deal of driving in all kinds of weather, wants a strictly first class harness, and this will answer such requirements. Good, heavy saddle, solid nickel, German silver hook and terrets. Bridle, 1/2-inch, box loop cheek, patent leather blind, round winker brace, overcheck or round side rein, tie strap; lines, 1-inch front with spring billet, 1 1/2-inch hand part, all black line; breast collar, heavy glove-finished fold leather with scalloped raised layer, box loop, double buckle to prevent the buckle from cutting the neck strap with line ring chafe under the trace; traces, selected quality Dundee oak finish, to buckle to the breast collar; breeching, scalloped layer, double hip straps, 1/2-inch side straps, turnback with round crupper sewed on; gig saddle, 3 1/2-inch patent leather jockey, double and stitched bearer, double and stitched shaft tug, Griffith style bellyband; trimmings, made in three trimmings, nickel, brass and genuine rubber.

No. 10F66 Price of harness with nickel trimming.....\$17.95
No. 10F72 Price of harness with genuine rubber trimming.....17.95
No. 10F73 Price of harness with brass trimming.....18.15



Williams' Dundee Stock only \$12.15. This harness made for 900 to 1300-pound horses.

Genuine Dundee Leather in every strap, the highest grade stock used in harness, there is no wear out to it. You can't buy better at any price. Highest grade trimming throughout the harness is made by WILLIAMS, maker of the best single strap work on the market.

Bridle 1/2-inch, patent leather blinds, box loops, round winker stay, layer on crown, overcheck with nose piece or round side rein, initial rosettes; breast collar, extra wide, V-shaped, traces, 1 1/2-inch single strap, stitched to breast collar, with scalloped points; breeching, 1 1/2-inch; side straps, 1/2-inch; hip straps, 1/2-inch; turnback, 1/2-inch, scalloped with round crupper sewed on; saddle 3-inch, single strap, swell padded patent leather jockey, harness leather skirt, leather bottom; bellyband wide single strap, Griffith style; lines, 1 1/2-inch black hand parts with spring billets, hitch rein 1/2-inch, with snap. Made plain, smooth, round edge trimmings, nickel or Davis rubber.

No. 10F150 Price, nickel trimmings or Davis rubber.....\$12.15
No. 10F155 Price, genuine rubber trimmings.....13.80
No. 10F160 Williams' Fancy Brass Harness, same style as No. 10F160, made with brass trimmings throughout, yellow bridle front and yellow beaded gig saddle. Stitching on blinds and pads is yellow. This makes a very handsome harness, trimmed in brass. Nobby and very stylish. Price.....\$13.25
Add extra for double hip strap breeching.....1.00
Russet hand parts on lines, 25 cents extra. For buckle on breast collar of this harness, add \$1.00 extra to price of harness. Open or blind bridle with this harness. Shipping weight, about 30 pounds.

No. 10F166 Our Special Stallion Harness, made in Nickel or Brass, all parts made extra large for horse weighing 1,500 to 1,800 pounds. This is the only large stallion harness we carry in stock. A big, strong, well made harness. Price.....\$14.75
No. 10F167 Williams' All Hand Made Harness, same harness as No. 10F160 only all hand made, nickel or Davis rubber trimmings. Price, per set.....\$13.99
No. 10F169 Genuine Rubber, all black, hand made. Price.....15.85

Our Ohio Single Buggy Harness, \$13.25. Collar and Hames.

We use the best Solid Nickel German Silver Hook and Terrets on Gig Saddle.



This harness is made for 900 to 1250-pound horses.

Bridle, 1/2-inch box loop cheek, patent leather blinds, round winker brace, fancy front, overcheck with nose band or side rein, blind or open bridle, initial rosettes, tie strap; lines, extra good lines, 1/2-inch front with spring billet, 1 1/2-inch hand parts black; gig saddle, fine single strap harness leather skirts, leather bottom, double and stitched shaft bearer and shaft tug; bellyband, folded, Griffith style only; breeching, folded, with layer, 1/2-inch DOUBLE hip strap, 1/2-inch back strap with round crupper sewed on, 1/2-inch side strap; traces, 1 1/2-inch, 6 feet long, raised round edge finish; collar and hames, the hip collar, buggy size, buckle top, Dixon hame japanned body, nickeled terret, box loop hame tug. Weight, about 35 pounds, boxed.

No. 10F171 Price of harness complete with collar.....\$13.25
Add extra for buckle on crupper......15
Add extra for 3-inch full faced saddle.....2.00
Add extra for russet hand parts......25
Add extra for Dea shaft tug......25

Our Special Doctor's Run-about Harness.

Solid Nickel, German Silver Hook and Terrets on this Harness.



This harness made for 900 to 1200-pound horse. Bridle, 1/2-inch, overcheck, patent leather blinds, box loops, round winker stays, layer on crown, side rein or overcheck, initial rosettes, open or blind bridle; breast collar, 1 1/2-inch, traces, 1 1/2-inch, stitched to breast collar; breeching, 1 1/2-inch; side straps, 1/2-inch; hip straps, 1/2-inch; turnback, 1/2-inch, scalloped, with round crupper sewed on; saddle 2 1/2-inch, single strap, patent leather jockey, harness leather skirt, enamel leather bottom; bellyband, Griffith style; lines, 1-inch, black, to loop in bit. Harness all made plain, with single edge crease. Nickel or imitation rubber trimmings throughout. Weight, boxed, about 28 pounds.

No. 10F180 Price.....\$9.95
Add extra for buckle on crupper......15
Add extra for russet hand parts......25
No. 10F181 Same style harness as No. 10F180, only imitation rubber trimmings. Price, \$10.40
We do not make any other changes in this harness.

A Regular \$25.00 Harness for only \$12.15.

See our Hook and Terrets, Solid Nickel, German Silver. Always the best. Will not wear yellow.



We Use the Best Solid Nickel, German Silver Hook and Terrets on Gig Saddle. Will Not Wear Yellow.

Williams' Dundee Stock only \$12.15. This harness made for 900 to 1300-pound horses.

Genuine Dundee Leather in every strap, the highest grade stock used in harness, there is no wear out to it. You can't buy better at any price. Highest grade trimming throughout the harness is made by WILLIAMS, maker of the best single strap work on the market.

Bridle 1/2-inch, patent leather blinds, box loops, round winker stay, layer on crown, overcheck with nose piece or round side rein, initial rosettes; breast collar, extra wide, V-shaped, traces, 1 1/2-inch single strap, stitched to breast collar, with scalloped points; breeching, 1 1/2-inch; side straps, 1/2-inch; hip straps, 1/2-inch; turnback, 1/2-inch, scalloped with round crupper sewed on; saddle 3-inch, single strap, swell padded patent leather jockey, harness leather skirt, leather bottom; bellyband wide single strap, Griffith style; lines, 1 1/2-inch black hand parts with spring billets, hitch rein 1/2-inch, with snap. Made plain, smooth, round edge trimmings, nickel or Davis rubber.

No. 10F150 Price, nickel trimmings or Davis rubber.....\$12.15
No. 10F155 Price, genuine rubber trimmings.....13.80
No. 10F160 Williams' Fancy Brass Harness, same style as No. 10F160, made with brass trimmings throughout, yellow bridle front and yellow beaded gig saddle. Stitching on blinds and pads is yellow. This makes a very handsome harness, trimmed in brass. Nobby and very stylish. Price.....\$13.25
Add extra for double hip strap breeching.....1.00
Russet hand parts on lines, 25 cents extra. For buckle on breast collar of this harness, add \$1.00 extra to price of harness. Open or blind bridle with this harness. Shipping weight, about 30 pounds.

No. 10F166 Our Special Stallion Harness, made in Nickel or Brass, all parts made extra large for horse weighing 1,500 to 1,800 pounds. This is the only large stallion harness we carry in stock. A big, strong, well made harness. Price.....\$14.75
No. 10F167 Williams' All Hand Made Harness, same harness as No. 10F160 only all hand made, nickel or Davis rubber trimmings. Price, per set.....\$13.99
No. 10F169 Genuine Rubber, all black, hand made. Price.....15.85

Our Dandy Jim Light Buggy Harness.



This harness is made with V-shaped Breast Collar, double neck strap and double hip strap. A style of harness that is growing popular throughout the country in all localities, on account of its strength and durability, quality of leather, and the workmanship and style of harness. Suitable for light buggies or runabouts. Trimming, nickel trimming only, with solid nickel German silver hook and terrets; bridle, 1/2-inch box loop cheek, patent leather blind, round winker brace, layer on the crown piece; overcheck with nose band or side rein if preferred. (Will always send overcheck unless ordered otherwise); lines, 1/2-inch front, spring billets to buckle in the bit; 1 1/2-inch hand parts, all black; breast collar, single strap V-shaped double neck strap with line ring, 1 1/2-inch traces stitched to breast collar, single strap body double and stitched at the back end with three dart holes; breeching, 1 1/2-inch single strap harness leather body, round edge finish, double hip strap, scalloped and stitched layer, scalloped and stitched turnback with crupper sewed on; 1/2-inch side straps; gig saddle, flexible saddle, patent leather pad placed in double and stitched bearer, double and stitched shaft tugs to buckle on. Griffith style bellybands. Weight of harness boxed for shipment, about 26 pounds.

No. 10F175 Price, nickel trimming, only.....\$13.55

Our Lexington Single Strap Track or Buggy Harness.



This harness made for 900 to 1200-pound horse. Bridle, 1/2-inch, overcheck, patent leather blinds, box loops, round winker stays, layer on crown, side rein or overcheck, initial rosettes, open or blind bridle; breast collar, 1 1/2-inch, traces, 1 1/2-inch, stitched to breast collar; breeching, 1 1/2-inch; side straps, 1/2-inch; hip straps, 1/2-inch; turnback, 1/2-inch, scalloped, with round crupper sewed on; saddle 2 1/2-inch, single strap, patent leather jockey, harness leather skirt, enamel leather bottom; bellyband, Griffith style; lines, 1-inch, black, to loop in bit. Harness all made plain, with single edge crease. Nickel or imitation rubber trimmings throughout. Weight, boxed, about 28 pounds.

No. 10F180 Price.....\$9.95
Add extra for buckle on crupper......15
Add extra for russet hand parts......25
No. 10F181 Same style harness as No. 10F180, only imitation rubber trimmings. Price, \$10.40
We do not make any other changes in this harness.

DEPARTMENT OF SADDLES.

WE GUARANTEE to furnish you a better saddle for less money than you can possibly get elsewhere. Our saddles are strictly high class, thoroughly well made, guaranteed in every way and our prices are lower than the wholesaler's or jobber's, very much lower than the retail dealer's prices. Our line of stock saddles is especially adapted for western and southwestern trade and they are the best and handsomest saddles it is possible to produce.

OUR STOCK SADDLE TREES are guaranteed against breaking. We guarantee the tree in every one of our stock saddles and if the tree should break in roping cattle or doing other work, you can send the saddle back to us and we will replace it with a new tree without any expense to you and pay the transportation charges both ways, or else we will send you a new saddle. We know that the trees we use in our stock saddles are built to last and stand any amount of hard usage and we therefore positively guarantee them against breaking.

WE ISSUE A SPECIAL SADDLE CATALOGUE showing our entire line of saddles in large, clear, handsome half tone illustrations; showing every detail of the saddle. If you are unable to make a satisfactory selection from these pages, don't hesitate to write us for our Free Special Saddle Catalogue.

Men's \$2.95 Plain English Saddle.



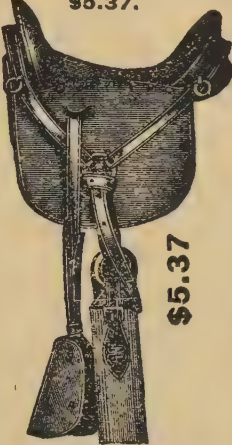
\$2.95

Men's \$4.65 Morgan Saddle.



\$4.65

McClellan Saddle, \$5.37.



\$5.37

No. 10F1345 Westernish tree saddle in russet leather. Has 15½-inch tree; full leather covered seat, fancy pigskin impression skirts, full padded, sheepskin face, drill lined; ¾-inch stirrup leathers; No. 4 cotton girth; 3-inch wood stirrups. Weight, about 6 pounds; boxed, about 12 pounds. Price.....**\$2.95**

No. 10F1305 This saddle is made of russet leather, 15-inch tree, genuine hide covered, Morgan horn; seat is half leather covered; has 1½-inch tie straps; 1-inch stirrup leathers, with large fancy fenders; 4-inch soft woven hair cinch; leather covered wood stirrups. This is a single cinch rigged saddle. Weight, about 9 pounds. Shipping weight, 18 pounds. Price.....**\$4.65**

No. 10F1321 Tree, 14-inch, yellow rawhide covered, stirrup straps, 1-inch with 2¼-inch covered stirrups; ¾-inch cotton cinch with leather safe; leather skirt; a good, cheap saddle; men's size only. Trimmed black leather. Shipping weight, about 10 pounds.

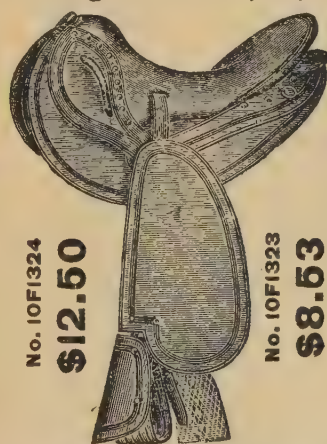
Price.....**\$5.37**
Add extra for fenders on stirrup straps.....**\$1.50**

Our Genuine Batesville Saddle, \$6.15.



\$6.15

Our Ferguson Saddle, \$8.53.

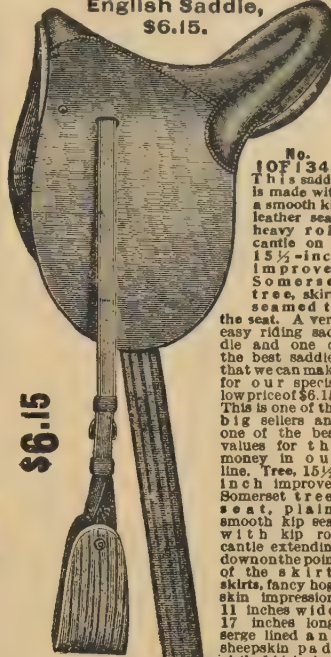


\$8.53

Made on a high grade Mosby tree, full leather covered, round leather skirt, round hand loop on the near side, heavy tie straps and large fender attached. This saddle is made in two sizes on a 14-inch tree and on a 17-inch tree. This is one of the very popular styles of single cinch saddles. Tree, 14-inch Mosby; seat, full leather covered; tie straps, 1½ inches to tie; cinch, 4-inch white woven cotton; stirrup straps, 1½ inches to buckle with large fender attached; stirrups, 3-inch wood covered stirrups; Weight of saddle, about 12 pounds. Packed for shipment, 20 pounds.

No. 10F1323. Price of saddle...**\$8.53**
No. 10F1324 Same style saddle as No. 10F1323, only extra large on a 17-inch Mosby tree, for men weighing from 180 to 225 pounds. Weight of saddle, about 19 pounds. Packed for shipment, about 27 pounds. Price.....**\$12.50**

Our Special Smooth Seat English Saddle, \$6.15.



\$6.15

to buckle with heavy cotton cord; buckle with heavy wood stirrups. Weight of saddle, 11 pounds. Packed for shipment, 18 pounds. Price.....**\$6.15**

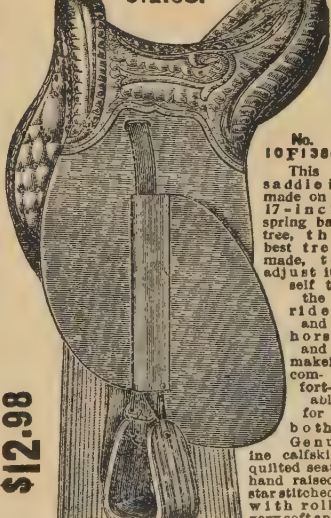
Special Mosby Saddle, \$10.40.



\$10.40

No. 10F1360 Sears, Roebuck & Co.'s Special Mosby Saddle, made on a 14-inch tree; seating, fine calfskin skirting in fancy stitch; stirrup leathers, 1½ inches with heavy fenders. This saddle has large skirts and jockey. Tie straps, 1½ inches and heavy corded strand Texas girth; 4-inch wood Texas stirrups; is a strictly high grade Mosby saddle. We are making a leader of this saddle. Weight, 10 pounds; boxed for shipment, 18 pounds. Price.....**\$10.40**

Our Lexington Spring Bar Somerset Saddle, \$12.98.



\$12.98

No. 10F1368 This saddle is made on a 17-inch spring bar tree, the best tree made, to adjust itself to rider and horse and makes comfortable for both. Genuine fine calfskin quilted seat, hand raised, star stitched, with roll; very soft and easy to the rider; white Lindsey lined pad; stirrup leathers, 1½ inches with large pipe fender attached. This fender can be easily removed if you do not want to ride with fenders; heavy cotton corded girth and 4-inch Texas wood bolt stirrups. This saddle has a large sale throughout the South. A strictly first class, high grade, spring bar saddle. Weight, about 16 pounds; boxed, 26 pounds. Price.....**\$12.98**

Our Solid Leather Tree Saddle, \$9.25.



\$9.25

Our solid leather tree is used in this saddle.

No. 10F1347 This saddle is made on our special 16-inch solid leather tree, a tree that is flexible and will adjust itself to the horse and rider. Made with a smooth calfskin seat, calfskin roll in front and cantle, large pigskin impression skirts, heavy stirrup straps. An excellent high grade leather tree saddle. Tree, 16-inch, solid leather, plain kip seat, roll front and roll cantle; pad, German serge lined pad, sheepskin top; skirts, 20 inches long from center of saddle, 1½-inch wide pigskin impression; stirrup straps, 1½ inches, to buckle, with heavy wood stirrups; girth, heavy cotton cord girth, 1½-inch billets; girth to buckle. Weight of saddle, 16 pounds. Packed for shipment, 22 pounds. Price.....**\$9.25**

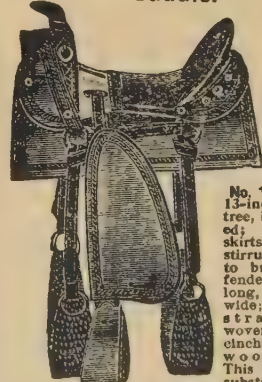
Black Leather Covered McClellan Saddle, \$7.43



\$7.43

No. 10F1391 This McClellan Saddle is made on a 14-inch tree with 12-inch seat, full leather covered; 1½-inch solid kip, over front and rear; 1½-inch tie cinch with 1-inch solid woven hair cinch; 1-inch stirrup leathers with covered stirrups; short leather skirt. This is just the saddle you want. Weight about 13 pounds; boxed, 20 pounds. Price.....**\$7.43**
Add for fenders, extra.....**\$1.50**

Our Special \$6.95 Stock Saddle.



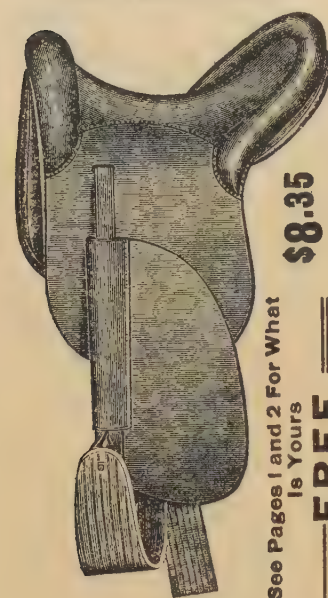
\$6.95

No. 10F1395 13-inch Morgan tree, hide covered; 21-inch skirts; 1½-inch stirrup leathers to buckle with fenders 14 inches long, 7¼ inches wide; 1½-inch tie straps; 4-inch woven soft hair cinches; 3-inch wood stirrups. This is a good substantial, well made saddle. Weight, about 11 pounds; boxed for shipment, 21 pounds. Price.....**\$6.95**

Remember Our Profit Sharing Plan.

YOU WILL GET A VALUABLE PROFIT SHARING CERTIFICATE.

Our Kentucky Special Smooth Seat Saddle, \$8.35.



\$8.35

See Pages 1 and 2 For What
Is Yours
FREE.

No. 10F1348 This saddle is made on a 15-inch Somerset tree, plain smooth kip seat, roll front and roll cantle, serge lined pad, sheepskin top, heavy pie skin impression skirts and piped fender. This saddle has a very large sale throughout the Southwest, and is one that gives the very best of satisfaction. Just the saddle for youths and young men. Tree, 15-inch Somerset tree, Kentucky style; skirts, hogskin impression. 11½ inches wide and 17 inches long from center of saddle; seat, smooth kip seat, roll front and kip roll cantle; pad, sheepskin top, German serge pad; stirrup straps, 1 inch, to buckle, with piped fender attached, 7 inches wide, 14 inches long, with heavy wood stirrup, girth, 1½-inch billets, heavy buckle cord girth. Weight of saddle, 12 pounds. Packed for shipment, 18 pounds. Price.....\$8.35

Large Leather Tree Kentucky Saddle, \$10.95.



\$10.95

Our solid leather tree is used in this saddle.

No. 10F1349 This saddle is made on our special high grade 16-inch solid leather tree, commonly known as the Kentucky spring seat. This tree is made so as to conform to the horse and rider and will not make the horse's back sore or tire the rider. The saddle is made with plain, smooth kip leather seat, roll front and roll cantle; heavy serge lined pad, sheepskin top; heavy 1½-inch stirrup straps to buckle with heavy stirrup attached. Tree, 16-inch solid leather tree, double gullet and heavy iron; skirts, hogskin impression skirt, 12½ inches wide, 23 inches long from center of saddle; seat, plain calfskin seat, plain calfskin roll front and calfskin roll cantle; sheepskin pad with heavy German serge lining; stirrup straps, 1½ inches, extra heavy, to buckle, with extra heavy Texas wood stirrups; girth, heavy 4-inch cotton cord girth to buckle, 1½-inch billets. Weight of saddle, 18 pounds. Packed for shipment, 25 pounds. Price.....\$10.95



\$5.06

Men's
\$5.06
Morgan
Saddle.

No. 10F1398 This saddle is made of russet leather. It has a 13-inch hide covered Morgan tree; 1-inch stirrup leathers with fenders 13 inches long and 7 inches wide; 1-inch tie straps; solid woven hair cinches, wood stirrups. This is a double cinch rigged saddle. Weight, about 10 pounds. Price...\$5.06

Our Special Roll Cantle Morgan Saddle.



\$8.00

No. 10F1400 Our Special Morgan Saddle, made on 13-inch strictly high grade Morgan tree, hide covered; with 21-inch skirts, 1½-inch stirrup straps and three-quarter leather seat and roll cantle; fenders 14 inches long attached to stirrup straps; heavy tie straps, web cotton girths with leather chafes and connecting strap; 3-inch wood stirrups. This is one of our improved new saddles at a very moderate price, with leather roll cantle. Weight, about 15 pounds; boxed for shipment 20 pounds. Price.....\$8.00

Morgan Roll Cantle Saddle.



\$6.44

No. 10F1402 Our Special Roll Cantle Morgan Saddle. This saddle is made out of fine russet tan saddle skirting with a fine border crease on a 13-inch Morgan tree, hide covered; three-quarter leather seat and heavy leather roll cantle; 1-inch stirrup leathers with fender 13 inches long; cotton web cinches 3-inch wood stirrups. This is the latest improved Morgan saddle, one that we believe will please a large number of boys and young men. Weight, about 15 pounds; boxed for shipment, 20 pounds. Price.....\$6.44

YOU WILL SAVE MONEY

ON YOUR SADDLE AND GET A VALUABLE PROFIT SHARING CERTIFICATE ALSO.

Our Improved Morgan Full Leather Covered Seat Saddle.

\$6.56

No. 10F1406 This saddle is made on a 13-inch tree, Morgan style, 21-inch unlined skirts, with horn, covered and stitched; full covered leather seat with roll cantle; tie strap 1 inch. Stirrup straps, with fenders 15 inches long and 8½ inches wide, attached, to buckle; 4-inch soft gray hair cinches, 3-inch common wood stirrups. Weight of saddle, about 11 pounds; shipping weight, 23 pounds. Price...\$6.56



STOCK SADDLES.

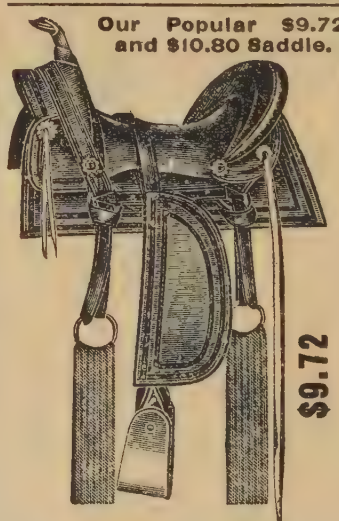
\$9.65

Our Missouri Saddle, \$9.65

No. 10F1415 Our Special Missouri Saddle, made on 14-inch steel fork, hide covered tree. Skirts, 14 inches long, good, solid stock, unlined, with bars of tree lined with wool sheepskin. Stirrup leathers, 1½ inches, to buckle; fenders, 14 inches long and 8 inches wide; tie straps, 1 inch; 4-inch cotton cinches, 4-inch Texas wood stirrups. Weight, about 15 pounds; boxed for shipment, 20 pounds. Price.....\$9.65

Our Special Kansas Runabout Saddle, \$10.46

No. 10F1416 This saddle is made of selected skirting, seat and jockey in one piece, covered rings, solid, full length, stirrup straps, steel horn and roll cantle, wool lined bars, Tree, 4-inch steel fork and hide covered; bar sheepskin covered; seat and jockey in one piece; full covered roll cantle, 21-inch skirts, 15-inch stirrup straps with fenders 14 inches long and 7 inches wide; 1½-inch tie straps; 4-inch soft gray cinches, and 4-inch plain Texas stirrups. Weight, about 18 pounds; shipping weight, 28 pounds. Price.....\$10.46



Our Popular \$9.72 and \$10.80 Saddle.

\$9.72

with edged creasing throughout, with steel strainer and roll cantle, 1½-inch stirrup straps, with tie straps, 4-inch woven cinches and 4-inch Texas wood stirrups. Weight of saddle, about 16 pounds; packed for shipment, about 30 pounds. We can highly recommend this saddle as being one of the best cheap stock saddles we handle, and is sure to give excellent service.

No. 10F1420 Price, with unlined skirts.....\$ 9.72
No. 10F1425 The same saddle made with sheepskin wool lined skirts. Price.....10.80

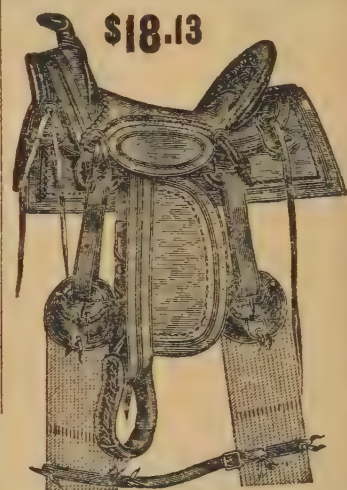
Our Gunnison Stock Saddle.



\$12.90

No. 10F1430 Our Gunnison Stock Saddle. We have lately improved this saddle by making it on a new steel fork Gunnison tree, hide covered, 14½-inch tree. The leather used in this saddle is a fine quality oil tanned skirting, well selected and well finished. The stirrup leathers and jockey are fancy stamped. The saddle is made with 21½-inch skirts and lined with an extra quality wool sheepskin, with steel strainer and roll cantle, raised and beaded gullet, 1½-inch stirrup straps to buckle, with large fenders attached, size of fender, 14 inches long, 7 inches wide; 1½-inch latigo straps, to tie, on a double cinch rig, genuine Mexican strong hair cinches and 3-inch California wood stirrups, leather bottom. This Saddle is one of our leading sellers and, when compared with other saddles of like price, you will find it superior in quality of material and in workmanship. Weight, 20 pounds, net, and 45 pounds boxed for shipment. Price.....\$12.90

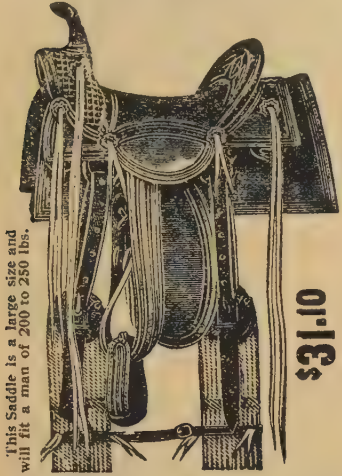
Winfield Special Stock Saddle,



\$18.13

No. 10F1440 Made of selected oil tan Oregon saddle skirting. All parts of saddle are given special attention where extra heavy grain is required. Made on a 16-inch Winfield steel fork tree, hide covered, with 24-inch sheepskin wool lined skirts. Full extended seat; seat and jockey in one piece. Steel strainer and bound cantle. Stirrup leathers, 2-inch to lace, with fenders, 15 inches long and 8 inches wide, attached. Tie straps, 1½-inch on near side, to tie, and 1½-inch, to buckle, on the off side; 20-strand white Angora hair cinches; wool lined chafes and connecting straps; leather covered steel stirrups. We will make this saddle in roll cantle if wanted, but will always send bound cantle unless otherwise ordered. A strictly up to date good saddle, a saddle that would sell for \$5.00 to \$8.00 more than our special price. Weight, about 25 pounds; boxed, 35 pounds. Price.....\$18.13

Our Popular Saddle is made on a thoroughly first class steel fork tree, with high horn. This tree is made for general purposes, for all kinds of ordinary use, and will stand a great deal of rough work. The leather used in the making of this saddle is a fine oil tanned skirting, well selected and nicely finished. The tree is 14½ inches (this is the only size we make this saddle), with 21½-inch unlined skirts. The seating is of solid leather, fancy stamped. The saddle is made with large fenders attached. Size, 15 inches long, 7 inches wide. It is double rig to tie with 1½-inch tie straps, 4-inch woven cinches and 4-inch Texas wood stirrups. Weight of saddle, about 16 pounds; packed for shipment, about 30 pounds. We can highly recommend this saddle as being one of the best cheap stock saddles we handle, and is sure to give excellent service.

Casper Big Heavy Stock Saddle, \$31.10.

This Saddle is a large size and will fit a man of 200 to 250 lbs.

\$31.10

No. 10F1442 Made on a 17-inch Visalla tree, heavy steel fork, rawhide covered. We will also make this saddle on a 17-inch Nelson tree if wanted. Large, heavy 30-inch skirts; sheepskin wool lined. Extended full seat; bound cantle; seat and jockey in one piece. This is an extra large, roomy saddle, for a big, heavy, stout rider; 3-inch stirrup leathers, to lace, with extra heavy steel leather covered stirrups. Large, heavy fender, 18 inches long, 9½ inches wide, attached. Heavy, 20-strand, white hard hair cinches; wool lined chafes and connecting straps, 1½-inch tie straps, 7 feet long on the near side, to buckle, and 2 inches wide on the off side, to buckle. We will make any changes in cinches wanted on this saddle; either all cotton or back band webbing cinches, but will send cinches listed regular with the saddle unless otherwise specified. We will also make this saddle in roll cantle if wanted. Remember, this saddle is made of an extra quality of fine Oregon heavy oil skirting, with full extended seat; seat and jockey in one piece. This saddle is made with lariet strap on the off side, and head string on the inner side. Weight of this saddle is about 38 pounds; shipping weight, 60 pounds. This saddle will sell in most places from \$45.00 to \$65.00, and at our low price it is a special bargain.

Price.....\$31.10

Our Kit Carson Cowboy Saddle.**\$21.80**

No. 10F1445 This saddle is strictly new; made with full extended seat and jockey in one piece. Made on a 15-inch new San Juan tree, steel fork and hide covered. This is one of the new San Juan trees, 25-inch sheepskin lined skirts. Stirrup leathers, 2½ inches, to lace, with fenders, 16 inches long and 8½ inches wide, attached. Tie straps, 1½ inches wide on the near side and 1½ inches, to buckle, on the off side. Cinches, California strand, white angora hair. 20 iron stirrups, made in bound or roll cantle. Will always send bound cantle unless ordered roll cantle. Fine quality of saddle skirting. Every part of the saddle is well selected and well finished. Strictly high grade throughout. Weight, about 38 pounds; shipping weight, 40 pounds.

Price.....\$21.80

No. 10F1483 This saddle is made on a strictly high grade 15-inch Cherokee steel fork tree, hide covered; bastos 24 inches long and 11½ inches wide, wool lined; full seat and jockey in one piece; bound or roll cantle (will always send bound cantle unless ordered roll); full solid back rigged saddle; 2-inch stirrup leathers to lace with fenders 15½ inches attached; 2½-inch Texas wood stirrups with leather bottom, 1½-inch latigo on the near side and 1½-inch latigo on the off side. Covered rings and solid rigging in one piece. Cinches, California gray hair, with leather chafes and connecting strap. Weight of saddle, 20 pounds; boxed for shipment, 35 pounds.

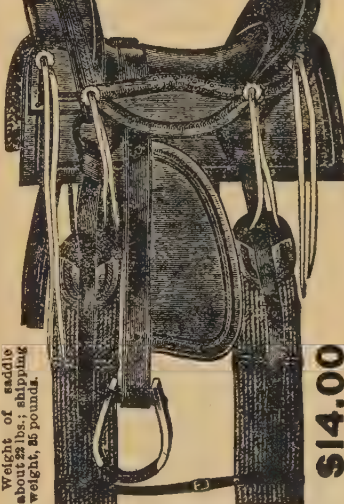
Price.....\$18.30

Omaha Saddle, \$16.96.
Improved La Platte Tree. New Omaha Style.

Weight, about 19 pounds; packed for shipment, 30 pounds.

\$16.96

No. 10F1466 Made on 15-inch La Platte steel fork tree, hide covered, solid leather seat, roll cantle, stitched jockey; 23¼-inch wool lined skirts; tie strap to buckle, 1½ inches on near side, 1½ inches on off side; double rig covered rings. Cinches; 20-strand, white angora hair, with chafes and tongue and connecting strap; stirrup straps, 2 inches to lace, with fender 14½ inches long attached; 4-inch wood Texas stirrups, leather covered. Price.....\$16.96

Our Special Kiowa Stock Saddle.

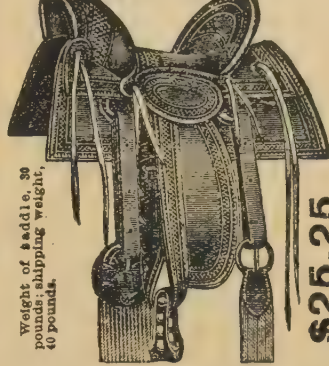
Weight of saddle about 22 lbs.; shipping weight, 35 pounds.

\$14.00

No. 10F1454 This saddle is made on an Improved Kiowa tree, 14½ inches, steel fork and hide covered. Has the latest improved bars and is a very good easy riding saddle tree. The saddle is made of russet tanned oil skirting. Roll cantle. The skirts, 22 inches long and 11¼ inches wide, sheepskin wool lined. Stirrup leathers, 1½ inches to buckle, with fender 8 inches wide and 14 inches long attached. Tie strap on the off side, 1½ inches to buckle, 1½ inches on the near side to buckle; 15-strand soft hair cinches with leather chafes and tongues with connecting strap. Bent wood stirrups with leather bottom. This is one of the greatest bargains in our line. This saddle made in single cinch at same price. Price.....\$14.00

Our Cherokee Stock Saddle**\$18.30**

Weight, about 24 pounds; boxed for shipment, 35 pounds.

Our Special Montana Stock Saddle.

Weight of saddle, 30 pounds; shipping weight, 40 pounds.

\$25.25

No. 10F1473 Our special Montana Stock Saddle made on a strictly new up to date Montana swell fork tree; 15-inch full seat and jockey in one piece; rawhide trimmed, braided rawhide horn. This saddle is made in black skirting or russet skirting as desired, with white rawhide covered rings, rawhide covered bound cantle and gullet. This is a strictly new style of saddle; 27-inch wool lined skirts, 2½ inch stirrup leathers with 9x16-inch fenders attached; iron stirrups; soft cotton front cinch, heavy belting web back cinch with connecting strap. We consider this saddle one of the greatest bargains in our line. Price.....\$25.25

Our California Stock Saddle.

Weight, about 24 pounds; boxed, 40 pounds.

\$26.25

No. 10F1475 This saddle is made on a 14½-inch steel fork, beef hide covered tree, with 12-inch seat, high horn and cantle; full seat and jockey; in one piece; bound or roll cantle; hand stitched 27-inch wool lined skirts; 1½-inch tie strap on near side and 2-inch on off side to buckle; cinches, 4-strand extra hard laid fish cord with double connecting strap, wool lined chafes, 3-inch stirrup leathers with fenders 18 inches long; 7-inch wide steel leather covered stirrups. This is a very fine stock saddle, oiled skirting. Price.....\$26.25

Single cinch at same price.

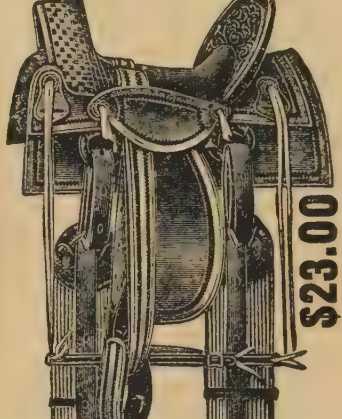
Oklahoma Saddle, \$17.19.

No. 10F1455 Tree, 15-inch El Reno, steel fork, hide covered roll cantle, stitched jockey; 24-inch wool lined skirts, double rig covered rings; tie strap to buckle, 1½ inches on near side, 1½ inches on off side; 20-strand hair cinches with tongue and chafes, with connecting strap; stirrup leathers to lace, 2½ inches wide, with fenders 15 inches long attached; stirrups, 3-inch wood, California style, leather bottom. Price.....\$17.19

Colorado Full Seat Stock Saddle.**\$31.25**

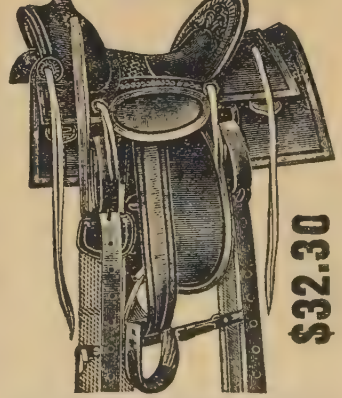
No. 10F1482 Improved and up to date Stock Saddle. Full seat and jockey tree; 16-inch Nelson steel fork, hide covered shell seat, seat and jockey in one piece, hand attached roll cantle; 30-inch wool lined skirts; tie strap, 1½ inches to buckle on near side, 2 inches to buckle on off side; 20-strand gray California hard hair cinches with wool lined chafes and connecting strap, 3-inch stirrup straps with fenders 18 inches long and 9 inches wide; steel leather covered stirrups; ¾-inch rope strap on off side. Weight, about 35 pounds; boxed for shipment, 55 lbs.

Price.....\$31.25
Single cinch rig at same price.

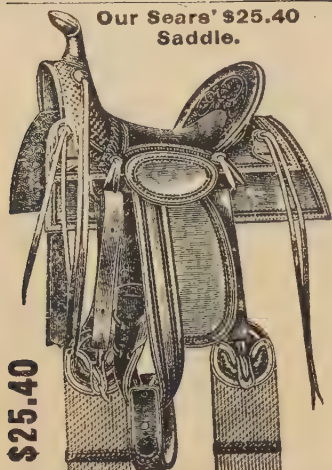
Our \$23.00 San Juan Saddle.**\$23.00**

No. 10F1490 This saddle is made on 15-inch improved San Juan steel fork tree; 26-inch wool lined skirts, 2½-inch stirrup leathers to lace, with fenders 16 inches long and 8 inches wide; 1½-inch tie strap to buckle on near side, 1½-inch on off side; Angora hair cinches with leather chafes and connecting strap with tongue; steel leather covered stirrups; roll or bound cantle. Will send bound cantle, unless order calls for roll. This is one of our big bargains in saddles. Weight, about 23 pounds; boxed, 40 pounds.

Price.....\$23.00

Our Idaho Stock Saddle \$32.30**\$32.30**

No. 10F1498 Big Horn Bucking Tree, Improved. Our Big Horn bucking tree, 16-inch tree, steel fork, beef hide covered. This tree takes the place of bucking roll, full seat and jockey in one piece, bound or roll cantle, hand stitched 29-inch wool lined skirts, 1½-inch tie strap on near side, 2-inch on off side, to buckle; cinches, 20-strand white hard twisted cotton cord in front, 4-inch three-ply belting web in rear, double connecting strap, 3-inch stirrup leathers with large fender attached, brass or bow bound stirrups, leather bottom. Weight, about 38 pounds; boxed 50 pounds. Price.....\$32.30



No. 10F1511 Sears' Special Stock Saddle. This is one of the latest improved saddles in our line. Made on a 15-inch Spokane steel fork hide covered tree and we guarantee it to stand all kinds of heavy work. If the tree should break we will pay the transportation charges both ways on the saddle and put in a new tree free of charge. Made with a full seat and jockey in one piece. The saddle seat is built up solid with heavy leather and blocked to shape so as to be easy on the rider. Made in bound or roll cantle. (Will always send bound cantle unless ordered roll.) Skirts, 25½ inches long, 13 inches wide, full sheepskin lined. Stirrup leathers, 3 inches wide to lace with fenders 8 inches wide and 16 inches long attached, making a very heavy, strong and substantial stirrup strap. 2½-inch Moran pattern brass bound stirrups, full leather lined and leather capped; 1½-inch wide long latigo on the near side and 1½-inch wide short latigo on the off side. Cinches, 20-strand Angora hair with leather chafes and connecting strap and buckle tongues. Heavy leather rigging back of cantle and over and around the horn with heavy leather covered rings. Lariat strap on the off side, long head string on the near side. This is another of our great values in a moderate priced high grade stock saddle. Remember, we guarantee the tree and will replace it if broken. Saddle not as good as this are sold at from \$36.00 to \$45.00. Weight of saddle, 30 pounds; packed for shipment, about 40 pounds.

Price.....\$25.40

Our Cowboys' Pride Saddle, \$20.50.



No. 10F1513 This, our Special Cowboys' Pride Stock Saddle, is made on a high grade 15-inch Modock tree. It is a very easy riding saddle, well built up in the seat with the seat and jockey in one piece. Made in bound or rolled cantle. This saddle has the appearance of a much higher priced saddle. The stamping on this saddle is all done by hand, double checked stamping. It is a heavy, double flanged saddle with leather covered rings, heavy stirrup straps and fenders, and strong cinches. This is a strictly new saddle and one we guarantee to give perfect satisfaction. Tree, 15-inch Modock, steel fork, hide covered; seat, full seat and jockey in one piece, bound or roll cantle (will always send bound cantle unless roll is ordered); skirts, 13 inches wide, 26½ inches long, sheepskin wool lined; tie straps, 1½-inch long tie strap to buckle on the near side, and 1½-inch billets to buckle on the off side; cinches, 20-strand Angora front cinch and 3½-inch back band web rear cinch with leather chafes and connecting strap; stirrup straps, 2½ inches wide to lace with large fender attached; stirrups, 3-inch wood, California pattern, leather bottom. Weight of saddle, about 25 pounds. Packed for shipment, about 35 pounds.

Price.....\$20.50

REMEMBER OUR PROFIT SHARING DEPARTMENT AS EXPLAINED ON PAGES 1 AND 2.

Our Wild West Saddle, \$37.65.



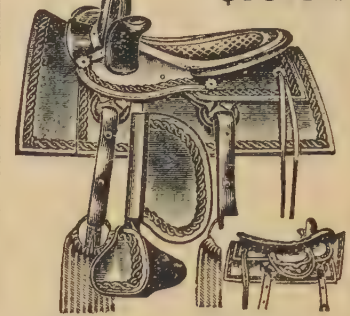
No. 10F1516 This is one of the highest grade saddles that we make. Made out of a very choice selection of Dundee oak saddle skirting. The leather is specially selected for all parts of this saddle. Made on a 16-inch Pocatiello steel fork tree, beef hide covered, one of the best trees that can be made; has a wide pommel and low slanting cantle, a tree that is very easy on the horse and very easy on the rider. The stamping on this saddle is all done by hand. All figures and flowers are very handsome raised stamping. Nothing but the highest skilled mechanics can work on this saddle. Extra long sheepskin wool lined skirts, heavy 3-inch stirrup leathers with large fenders attached. Cotton cord girth and belting web back cinch; heavy double rigged with leather covered rings, full seat and jockey in one piece, bound or roll cantle (we will always send bound cantle unless roll cantle is ordered). If you want a strictly high grade up to date handsome hand raised stamped saddle this saddle will please you. Tree, 16-inch Pocatiello steel fork tree, beef hide covered; seat, full leathered seat and jockey in one piece, handsome raised stamped jockey and raised stamped seat, bound or roll cantle; skirts, 14 inches wide and 30 inches long, sheepskin wool lined; tie straps, 1½-inch long tie strap to buckle on the near side and 2-inch billets to buckle on the off side, cinches, 6-inch hard twisted cotton Mexican strong front cinch, 4-inch belting web rear cinch, with leather chafes and connecting straps; stirrup straps, 3-inch, to lace with large fender attached; stirrups, brass bound ox bow with leather bottom. Weight of saddle about 38 pounds. Packed for shipment, about 50 pounds. Price.....\$37.65

Our Big Horn Fancy Raised Stamped Saddle, \$56.75.



No. 10F1519 This is the best high grade full raised stamped saddle that we make. It is equal to any saddle that is sold anywhere for \$100.00 to \$150.00. We offer this saddle as the greatest bargain that was ever offered in a high grade full raised stamped saddle. It is made on an extra high grade quality steel fork Big Horn tree, beef hide covered; extra large skirts; extra large fenders; extra heavy stirrup straps, double clear around, California style. The horn is rawhide braided. Only the highest skilled workmen are employed on this saddle. The stamping is all done by hand and the very choicest quality of Dundee saddle skirting is used on this saddle. Tree, 16-inch Big Horn steel fork, beef hide covered, rawhide braided horn; seat, full seat and jockey in one piece; seat and cantle in one piece; fancy raised stamped jockey and raised stamped seat, bound or roll cantle (will always send bound cantle unless roll is ordered); skirts, extra large, 16 inches wide, 30 inches long, sheepskin wool lined; tie straps, 1½ inches extra long to buckle on the near side and 2 inches on the off side; cinches, 6-inch hard twisted cotton Mexican front cinch, 4-inch web back band cinch, chafes and connecting straps; stirrup leathers, 3-inch to lace, California style, double all around and laces to the fender. Extra large fender attached; stirrups, 1½-inch ox bow, brass bound, leather capped and leather lined; horn, rawhide, braided. Weight of saddle, about 45 pounds. Packed for shipment, about 60 pounds. Price.....\$56.75

Our Special Southwest Side Saddle, \$15.84

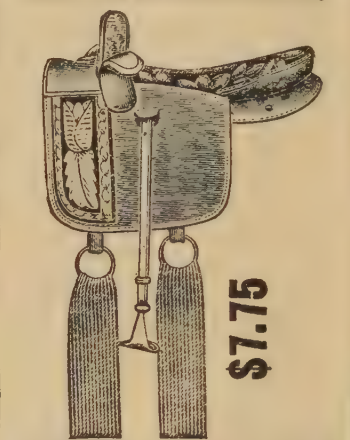


No. 10F1567 This saddle is made of oiled California skirting, double rigged seamed leaping horn, made on the Western style tree, and heavy rolled cantle, the same as men's heavy stock saddle. The tree used in this saddle is the genuine Ruwert tree; skirts, wool lined, 12½ inches wide and 24 inches long on the near side and 12½ inches wide and 23½ inches long on the off side, with pocket 5½ x 8½ inches on the off side. The illustrations show both sides of this saddle. The seat is all leather covered, basket stamped pattern; hand stitched solid rolled cantle. Makes a very firm, strong, durable side saddle. Stirrup strap, ¾-inch, with 2½-inch hooded, wool lined stirrup; cinches, 20-strand white Angora hair, with long 1½-inch buckle tie straps on the off side and 1½-inch buckle tie straps on the near side. This is one of our special leaders for 1907. Weight, about 31 pounds; boxed, 35 pounds.

Price.....\$15.84

Sears, Roebuck & Co.'s Special Iowa Side Saddle.

Greatest Value ever Offered for the Money.



No. 10F1580 Our Special Iowa Side Saddle, made on 18-inch Ruwert tree, skirts fancy stamped pigskin impression with fancy figured seating. Has heavy padded bars so as not to hurt the horse, 1½-inch tie strap on cinches; ¾-inch stirrup leather with metal shoe stirrup; 4-inch soft woven hair cinches and seamed buckskin lined leaping horn. An extra good double cinch ladies' side saddle. Weight, about 14 pounds. Price.....\$7.75

Our Special. The Princess Side Saddle.



hooded stirrup; leather bottomed, lined with sheepskin, leaping horn seamed and buckskin lined; heavy double undergirding with woven hair cinches with 1½-inch tie straps on each side. If you order this saddle and do not find it the greatest bargain you have ever seen for the money, you can return it to us at our expense and we will refund you the money paid for this saddle. Weight, about 16 pounds; boxed for shipment, 30 pounds.

No. 10F1565 Princess Side Saddle without pocket. Price.....\$10.69

No. 10F1566 Princess Side Saddle with large pocket on off side, as shown in small illustration. Price.....\$11.40



Our Double Cinch Boys' Saddle, \$5.92.

No. 10F1540 Our Double Cinch Boys' Saddle. This saddle is made in russet leather only; 20-inch skirts; 1½-inch stirrup straps with heavy fenders, and 3½-inch wood bolt stirrups; 1½-inch 4-foot tie strap, and 3-inch cotton back band, web cinches; tree, extra good solid fork, 12½-inch. The rigging of this saddle is strong. Weight of saddle, packed for shipment, 12 pounds.

Fine Covered Stirrup Boys' Saddle.

No. 10F1550 Fine Covered Stirrup Boys' Saddle. This saddle is made in russet leather, 1-inch stirrup straps with heavy fenders covered stirrups. The boy's foot will never push through. Weight of saddle, packed for shipment, 10 pounds.

Price.....\$4.13

Eugene Boys' Stock Saddle.



the best double cinch boys' ket. Weight, 13½ pounds; boxed, 24 pounds.

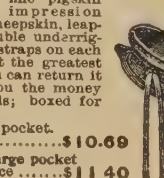
Price.....\$9.95

Sears, Roebuck & Co. Old Style Side Saddle.



No. 10F1570 Price of saddle \$5.97

Tree: The tree used in the manufacture of this, our Special Princess Side Saddle, is a strictly first class Ruwert tree, with bars of saddle padded with sheepskin so as to be soft and easy on the horse's back. Seating: The seating of this saddle is of the finest quality of buckskin, handsomely ornamental stitched, making a very soft and easy cushion. This saddle is made with large jockey on back; the skirting is handsomely stamped four pieces, pigskin impression body; extra heavy 1½-inch leather surcingling, with ¾-inch stirrup strap; fine pigskin impression.



This saddle is made on the famous Somers tree, flat seat with slanting cantle. The tree is so constructed as to make it easy for a fleshy person to ride this saddle without being uncomfortable. The seat is calfskin, quilted and hand raised. The skirts are embossed in russet leather with iron stirrup. Tree, 17-inch, old style; skirts, large russet skirts, embossed; seating, calfskin seat, silk stitched, hand raised, lined and stitched horns; padded heavy drill, hair stuffed, quilted, making the saddle easy on the horse's back; girth, cotton, to buckle on each side. Weight, packed for shipment, about 20 pounds.

Our High Grade Improved Old Style Side Saddle.

\$9.65



The seat of this saddle is so constructed that it is very easy for the rider to sit in this saddle with the greatest comfort. The lady using this saddle will find it one of the easiest riding saddles that can be made, as the seat is so constructed as to give the rider plenty of room. The cantle is slanting, so as to protect from slipping backward. The horns are so constructed as to be easy on the limb. This style of tree is used in all high grade English saddles and gives the best satisfaction. Tree, 18-inch old style tree; seat, calfskin leather, zik stitched, hand raised; skirts, large leather skirt, hogskin impression and embossed edges, leather jockey, leather stirrup strap, iron stirrup, web cinch and a leather surcingle over the skirt; pad, sheepskin lined pad, serge bottom, hair stuffed, making the saddle easy on the horse's back; girth, cotton cord girth to buckle on each side, leather surcingle to buckle on the off side, adjustable stirrup strap with iron stirrup. Weight, shipped for shipment, about 25 pounds.

No. 10F1573 Price of saddle, \$9.65

Our Special Cowboy Bridles.

No. 10F1700 Our Special Two-Ear Flat Russet Cowboy Bridle. 1/2-inch double cheeks, adjustable on both sides, with large nickel ornament. Spotted crown piece with two ear holes. Weight, about 14 ounces. Price, as shown in illustration, without bit, \$1.00. Add extra for 1/2 inch x 7 feet reins with quirt ends. .65. Add extra for six-plait braided bridle reins with quirt ends. .15. Postage extra, 18 cents.

No. 10F1701 Our Special Two-Ear Flat Russet Cowboy Bridle. With spotted face piece and fancy scalloped cheeks, with three nickel cheek ornaments, adjustable on each side. Bridle is made out of russet old leather. Weight, about 16 ounces. Price, as shown in illustration, without bit, \$1.49. Add extra for 1 inch by 7 feet bridle reins with quirt ends. .60. Add extra for six-plait braided bridle reins with quirt ends. 1.30. Add for bit, as shown in illustration, with bridle extra, \$1.25. If by mail, postage extra, 20 cents.

Our Great Western Bridle.

No. 10F1702 Our Great Western Cowboy Bridle, made with wide pointed cheek, fancy stamped, adjustable crown and throat latch. Fancy stamped brow band. One of the new, up to date Western bridles; 1/2 inch by 8 feet reins. Weight, about 24 ounces. Price of bridle, with bit, as shown in illustration, 3 for \$7.70; each, \$2.80. Without bit, 3 for \$6.70; each, 2.45. If by mail, postage extra, 20 cents.

Price of bridle, with bit, as shown in illustration, 3 for \$7.70; each, \$2.80. Without bit, 3 for \$6.70; each, 2.45. If by mail, postage extra, 20 cents.

Braided Bridle Reins.

No. 10F1709 Our Special Braided Bridle Reins, made of fine quality calfskin, extra long, with round and quirt ends. These reins are made in three sizes, 4-plait, 6-plait and 8-plait. Weight, 10 ounces. Price, for 4-plait, 3 for \$2.85; each, \$1.00. Price, for 6-plait, 3 for \$3.80; each, 1.33. Price, for 8-plait, 3 for \$4.80; each, 1.67. If by mail, postage extra, 12 cents.

No. 10F1710 Our Special Braided Bridle Reins, made of fine quality calfskin, extra long, with round and quirt ends. These reins are made in three sizes, 4-plait, 6-plait and 8-plait. Weight, 10 ounces. Price, for 4-plait, 3 for \$2.85; each, \$1.00. Price, for 6-plait, 3 for \$3.80; each, 1.33. Price, for 8-plait, 3 for \$4.80; each, 1.67. If by mail, postage extra, 12 cents.

No. 10F1711 Our Special Flat Cowboy Bridle Reins. Made of 1/2-inch russet leather, buckle bit ends to buckle in the bit. 7 feet long, with lace string. Weight of bridle reins, 12 ounces. Price, pair for one bridle, \$0.65. 3 pair reins for, 1.85. If by mail, postage extra, 14 cents.

Extra Fine Fringed Bridle Reins.



No. 10F1715 Our Extra Fine Fringed Cowboy Bridle Rein, made of russet bridle leather, buckle and billet end to buckle in the bit. Fringed, solid loop and fringed quirt end. 7 feet long, 1 inch wide. Weight, 18 ounces. Price, per pair, for one bridle, \$1.18. 3 pair reins for, \$3.38. If by mail, postage extra, 20 cents.

Flat Snaffle Bridles.

No. 10F1800 Flat Snaffle, flat head and reins, solid crown piece, leather front. Made of good russet leather, with XC bar buckles and XC two-ring port bit and 1/2-inch curb strap. Weight, about 24 ounces. 1/2-inch. Price, 3 for \$2.48; each, \$0.87. 3/4-inch. Price, 3 for \$2.75; each, .97. 1-inch. Price, 3 for \$3.05; each, 1.07.

No. 10F1803 Flat Snaffle, flat russet leather head and reins, with XC bar buckles, head stall and reins sewed into a full cheek XC snaffle bit. Weight, about 18 ounces. 1/2-inch. Price, 3 for \$3.11; each, \$1.10. 3/4-inch. Price, 3 for \$3.44; each, 1.20.

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No. 10F1803 Flat Snaffle, flat russet leather head and reins, with XC bar buckles, head stall and reins sewed into a full cheek XC snaffle bit. Weight, about 18 ounces. 1/2-inch. Price, 3 for \$3.11; each, \$1.10. 3/4-inch. Price, 3 for \$3.44; each, 1.20.



No. 10F1821 Made of heavy Oregon oiled tanned leather. 1/2-inch double head stall to buckle on top; 1/2-inch reins, 6 feet long to loop in bit, XC buckles, port bit and curb strap. Weight, about 14 pounds. Price, without bit, \$0.99. 3 for \$2.87. Price with bit, 3 for \$2.99; each, 1.05. No. 10F1822 1/2-inch bridle with bit. Price, 3 for \$3.42; each, \$1.20.

No. 10F1823 Made extra heavy and strong, Oregon oiled tanned leather. 1/2-inch double head stall to buckle on top, 1/2-inch reins, 6 feet long, XC buckles and curb strap. Weight, 14 pounds. Price, without bit, each \$1.33; 3 for \$3.70. Price, with XC port bit, 1.43; 3 for 4.10.

No. 10F1825 Extra fine and durable. Made of Oregon oiled tanned leather. 1/2-inch double head stall to buckle on top; 1/2-inch reins, 6 feet long; nickel buckles and box loops throughout. Ends of reins laced with buckskin. Weight, about 14 pounds. Price, without bit, \$1.71. 3 for \$5.05. No. 10F1826 Price, with blued Texas port bit, 3 for \$5.37; each, \$1.85.

Extra Heavy Cowboy Bridle. No. 10F1827 Extra heavy Oregon oiled tanned leather, 1/2-inch double head stalls to buckle on top; 1-inch reins, 6 feet long, laced at ends with buckskin. Heavy fringed front, fringed slide loops on cheeks and throat latch, 1/2-inch curb strap. Nickel buckles. Weight, about 2 1/2 lbs. Price without bit, each, \$2.50. 3 for \$7.35. No. 10F1829 Price, with blued Texas port bit, 3 for \$7.75; each, \$2.66.

Heavy Fringed Front Bridle. No. 10F1835 Fringed Front Bridle. This bridle is made with lower heavy bridle reins with quirt end, double cheeks, 1/2-inch buckskin bit, and ring on crown piece, heavy fringed front, sewed in ring on crown piece, crown has wide scalloped chafe with layer, making one of the best of Cowboy bridles. Weight, about 2 pounds. Price, without bit, each \$1.65. 3 for \$4.70.

Special Mexican Diamond Braided Bridles. Our Special Mexican Cowboy Fine Diamond Braided Bridle, made of extra fine oiled tanned calfskin, 8-plait, double head, double cheek and double front, with fancy rosettes; extra braided billets, self adjusting crown piece, fancy braided knots and frills, extra fine long braided reins with round loop and romal or quirt ends. The finest fancy diamond braided bridle ever offered to our many customers. Equal, if not superior, to bridles which retail at \$12.00 to \$15.00. Weight, 1 1/2 pounds. No. 10F1841 8-plait bridle, without bit. Price, 2 for \$8.07; each, \$4.25. No. 10F1843 Same style of bridle as No. 10F1841, only six-plait. Without bit. Price, 2 for \$6.65; each, \$3.50. No. 10F1844 Same style as No. 10F1841, only four-plait. Without bit. Price, 2 for \$5.23; each, \$2.75.

Riding Martingales. No. 10F1845 Made of russet leather, with neck strap, XC center bar buckles and rings. Weight, about 8 ounces. Price, each, \$1.11. 2 for \$2.11. No. 10F1849 Heavy russet leather with flat neck strap, XC or imitation leather covered buckles and rings. Weight, about 8 ounces. Price, each, \$0.58. 2 for \$1.11. No. 10F1851 Extra fine russet leather, with neck strap, round borks, balance flat. Imitation leather covered buckles and rings. Weight, about 8 ounces. Price, 2 for \$1.85; each, \$0.90.

Driving Martingales. No. 10F1855 Our Fine Black Leather Driving Martingale, made with buckle and billet on lower end and two black rubber rings, fine round edge finish. Weight, about 8 ounces. Price, 3 for \$1.50; each, .75c. No. 10F1860 Our Fine Driving Martingale, made of black leather, round jaw piece with buckle and billet, round body martingale runs from bellyband to bit. Weight, 1/2 pound. Price, 3 for \$2.08; each, .73c.

Fancy Chain Martingales. No. 10F1861 S. R. & Co.'s Fancy Chain Martingales, for buggy or carriage use. Fine nickel or brass chains. Weight, 10 ounces. Price, without strap, each, \$0.73. 3 for \$2.08; each, .73c. Price, with strap, 3 for \$2.85; each, 1.00.

Buggy Bridles. No. 10F1895 Our 1/2-inch Cheap Buggy Bridle (no box loop), overdraw cheek or side rein, patent leather blind, flat winker brace, XC buckles throughout. Weight, about 2 pounds. Price, each, \$0.98. 3 for \$2.80. No. 10F1896 Our 1/2-inch box loop cheek, patent leather blind, round winker brace, XC trimmings, over check or side reins. Weight, about 2 1/2 pounds. Price, each, \$1.72. 3 for \$4.90.

Williams' Humane Buggy Bridle. This bridle is made with side check and over check with nose-band combined, 1/2-inch box loop cheek, round winker stay, patent leather blind, light round side cheek, fancy front, layer on crown; a very easy bridle on horse, holds head correct, and once used you will have no other. Trimming, nickel, Davis rubber or genuine rubber. Weight, about 2 1/2 pounds. No. 10F1897 Nickel bridle. Price, 2 for \$4.95; each, \$2.60. No. 10F1898 Davis rubber bridle. Price, 2 for \$4.95; each, \$2.60. No. 10F1900 Genuine rubber bridle. Price, 2 for \$5.57; each, \$2.93.

Our Fine Chicago Track Bridle. Made of selected stock, check loop in bit and buckle on crown piece, light over check with nose band, light front and rosettes. The finest grade of light driving bridle. Trimmings, nickel or Davis rubber. Weight, about 1 1/2 pounds. No. 10F1905 Nickel or Davis rubber trimmings. Price, each, \$2.00. 3 for \$5.85. No. 10F1909 Genuine rubber trimmings. Price, 3 for \$6.50; each, \$2.25.

Our \$1.28 Open Bridle. No. 10F1911 Our fine 1/2-inch Flat Check Open Bridle, over check with nose band, nickel or Davis rubber trimmings, with initial rosettes. Weight, about 1 1/2 pounds. Price, each, \$1.28. 3 for \$3.64.

Fine Open Bridle, \$1.53. No. 10F1913 Our fine Open Bridle, 1/2-inch box loop cheek and long layer on crown piece, over check with nose band or side rein, fancy front with initial rosettes. Weight, about 1 1/2 pounds. Price, each \$1.53. 3 for \$4.35.

Extra Fine Round Open Bridle. No. 10F1915 Our Extra Fine Round Open Bridle, over check with nose band or round side rein, long layer on crown piece, round front with initial rosettes. Weight, about 1 1/2 pounds. Price, each, \$1.85. 3 for \$4.70.

Flat Bridle Reins. No. 10F1712 Our Special Flat Cowboy Bridle Reins. Made of 1/2-inch russet leather, buckle bit ends to buckle in the bit. 7 feet long, with lace string. Weight of bridle reins, 12 ounces. Price, pair for one bridle, \$0.65. 3 pair reins for, 1.85. If by mail, postage extra, 14 cents.

Round Pelham Bridle. No. 10F1813 Round Pelham. Superfine round russet leather bridle, round cheeks, front and two round reins, narrow loops, leather covered buckles, fine XC port bit and curb strap. Weight, about 32 ounces. Price, each, \$2.66. 3 for \$7.58. No. 10F1815 Same style as No. 10F1813, only single reins in place of double reins. Price, 3 for \$5.66; each, \$2.00.

New Stallion Bridle. No. 10F1818 Our Special Norman Stallion Bridle. Made of fine russet leather, brass buckles, school and round reins, front and nose band, 13-foot lead rein with chain and round stopper. This is a very fine russet stallion bridle. Weight, 2 1/2 pounds. Price of bridle, without bit, \$3.38. 3 for \$9.30.

Cowboy Bridles. No. 10F1819 Made of oiled russet leather, with double head stall to buckle on top, reins, 6 feet long, to loop in bit, XC bar buckles, port bit and curb strap, 1/2-inch. Weight, about 33 ounces. Price, each \$1.03. 3 for \$2.94. No. 10F1820 1/2-inch bridle with bit. Price, 3 for \$3.14; each, \$1.10.

Flat Bridle Reins. No. 10F1712 Our Special Flat Cowboy Bridle Reins. Made of 1/2-inch russet leather, buckle bit ends to buckle in the bit. 7 feet long, with lace string. Weight of bridle reins, 12 ounces. Price, pair for one bridle, \$0.65. 3 pair reins for, 1.85. If by mail, postage extra, 14 cents.

Round Pelham Bridle. No. 10F1813 Round Pelham. Superfine round russet leather bridle, round cheeks, front and two round reins, narrow loops, leather covered buckles, fine XC port bit and curb strap. Weight, about 32 ounces. Price, each, \$2.66. 3 for \$7.58. No. 10F1815 Same style as No. 10F1813, only single reins in place of double reins. Price, 3 for \$5.66; each, \$2.00.

New Stallion Bridle. No. 10F1818 Our Special Norman Stallion Bridle. Made of fine russet leather, brass buckles, school and round reins, front and nose band, 13-foot lead rein with chain and round stopper. This is a very fine russet stallion bridle. Weight, 2 1/2 pounds. Price of bridle, without bit, \$3.38. 3 for \$9.30.

Cowboy Bridles. No. 10F1819 Made of oiled russet leather, with double head stall to buckle on top, reins, 6 feet long, to loop in bit, XC bar buckles, port bit and curb strap, 1/2-inch. Weight, about 33 ounces. Price, each \$1.03. 3 for \$2.94. No. 10F1820 1/2-inch bridle with bit. Price, 3 for \$3.14; each, \$1.10.

Flat Bridle Reins. No. 10F1712 Our Special Flat Cowboy Bridle Reins. Made of 1/2-inch russet leather, buckle bit ends to buckle in the bit. 7 feet long, with lace string. Weight of bridle reins, 12 ounces. Price, pair for one bridle, \$0.65. 3 pair reins for, 1.85. If by mail, postage extra, 14 cents.

Round Pelham Bridle. No. 10F1813 Round Pelham. Superfine round russet leather bridle, round cheeks, front and two round reins, narrow loops, leather covered buckles, fine XC port bit and curb strap. Weight, about 32 ounces. Price, each, \$2.66. 3 for \$7.58. No. 10F1815 Same style as No. 10F1813, only single reins in place of double reins. Price, 3 for \$5.66; each, \$2.00.

New Stallion Bridle. No. 10F1818 Our Special Norman Stallion Bridle. Made of fine russet leather, brass buckles, school and round reins, front and nose band, 13-foot lead rein with chain and round stopper. This is a very fine russet stallion bridle. Weight, 2 1/2 pounds. Price of bridle, without bit, \$3.38. 3 for \$9.30.

Cowboy Bridles. No. 10F1819 Made of oiled russet leather, with double head stall to buckle on top, reins, 6 feet long, to loop in bit, XC bar buckles, port bit and curb strap, 1/2-inch. Weight, about 33 ounces. Price, each \$1.03. 3 for \$2.94. No. 10F1820 1/2-inch bridle with bit. Price, 3 for \$3.14; each, \$1.10.

Flat Bridle Reins. No. 10F1712 Our Special Flat Cowboy Bridle Reins. Made of 1/2-inch russet leather, buckle bit ends to buckle in the bit. 7 feet long, with lace string. Weight of bridle reins, 12 ounces. Price, pair for one bridle, \$0.65. 3 pair reins for, 1.85. If by mail, postage extra, 14 cents.

Round Pelham Bridle. No. 10F1813 Round Pelham. Superfine round russet leather bridle, round cheeks, front and two round reins, narrow loops, leather covered buckles, fine XC port bit and curb strap. Weight, about 32 ounces. Price, each, \$2.66. 3 for \$7.58. No. 10F1815 Same style as No. 10F1813, only single reins in place of double reins. Price, 3 for \$5.66; each, \$2.00.

New Stallion Bridle. No. 10F1818 Our Special Norman Stallion Bridle. Made of fine russet leather, brass buckles, school and round reins, front and nose band, 13-foot lead rein with chain and round stopper. This is a very fine russet stallion bridle. Weight, 2 1/2 pounds. Price of bridle, without bit, \$3.38. 3 for \$9.30.

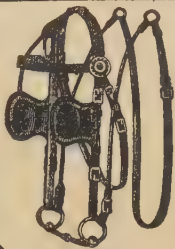
Cowboy Bridles. No. 10F1819 Made of oiled russet leather, with double head stall to buckle on top, reins, 6 feet long, to loop in bit, XC bar buckles, port bit and curb strap, 1/2-inch. Weight, about 33 ounces. Price, each \$1.03. 3 for \$2.94. No. 10F1820 1/2-inch bridle with bit. Price, 3 for \$3.14; each, \$1.10.

Flat Bridle Reins. No. 10F1712 Our Special Flat Cowboy Bridle Reins. Made of 1/2-inch russet leather, buckle bit ends to buckle in the bit. 7 feet long, with lace string. Weight of bridle reins, 12 ounces. Price, pair for one bridle, \$0.65. 3 pair reins for, 1.85. If by mail, postage extra, 14 cents.

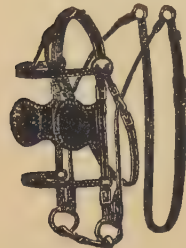
Round Pelham Bridle. No. 10F1813 Round Pelham. Superfine round russet leather bridle, round cheeks, front and two round reins, narrow loops, leather covered buckles, fine XC port bit and curb strap. Weight, about 32 ounces. Price, each, \$2.66. 3 for \$7.58. No. 1

Team Bridles

No. 10F1917
Our Fine Long Cheek
Team Bridle, Concord
blinds, round rein
and winker stay, har-
ness leather front,
good bit, 1/4-inch
throughout. Weight,
about 3 pounds.
Price, each, \$1.80
4 for..... 6.95

**Our Extra Fine Team Bridle.**

No. 10F1919
Our Extra Fine 1/4-
inch Team Bridle,
short cheek, Con-
cord blinds, round
rein and winker
stay, flat nose band,
harness leather
front, good heavy
bit and one of the
best bridles made.
Weight, about 3 lbs.
Price, each, \$1.95
4 for..... 7.80

**Our Special Team Bridle.**

No. 10F1921 Made
of fine Dundee oak
leather 1/4-inch short
cheek. Concord blinds,
round winker braces,
round front, round nose
band and round reins.
Extra fine team bridle.
Weight, 3 pounds.
Price, each, \$2.24
4 for..... 8.96

**Our \$2.25 Team Bridle.**

No. 10F1925
Our Fine Round Rein,
Long Cheek, Sensible
Blind Team Bridle.
Face piece with spots.
Extra good team bridle
for team work.
Weight, 3 1/2 pounds.
Price, each, \$2.25
4 for..... 8.95

**Our Express Bridle.**

This bridle is
made with a
3/4-inch box loop
cheek, patent
leather, sensible
blind, round
winker brace,
round side reins
(or overcheck if
wanted), brass
fronts and rosettes.
A bridle that is used
on single express
harness or 1 1/4
inch spring
wagon harness.
Made in XC
nickel or brass.
Weight of bridle,
3 pounds.
Price of bridle, XC
trimming, 4 for \$8.60; each, \$2.25
No. 10F1918 Price of bridle, nickel or
brass trimmed, 4 for \$9.20; each, \$2.40

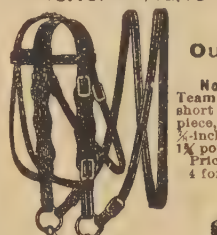
Our Heavy Oval Brass Trimmed Bridle.

No. 10F1920
This bridle is made
with 1/2-inch box
loop cheek, large
square patent
leather blind, fancy
spotted face piece,
brass front and
rosettes, round
winker brace, round
side cheeks (or over-
check, if wanted).
The trimming on
this bridle is solid
brass swedge pat-
tern buckles. Only
made in one style
trimming. Weight,
about 3 pounds.
Each, \$3.25
2 for..... 6.20

Write for Our Free Sample Book of
MEN'S
READY MADE CLOTHING.

Round Team Bridle.

No. 10F1927 Wil-
liams' Celebrated Round
Team Bridle, made of Dun-
dee oak leather, with round
bridle front, short round
cheek, with ring and bit
strap, round face piece with
ring, long round rein, Japan
roller buckles. The best,
nicest and handsomest all
around heavy team open
bridle on the market, with
Japan bit. This bridle is made
with Japanese leather only.
Weight, about 3 pounds.
Price, heavy team bridle,
4 for \$8.15; each, \$2.15

**Our 80-Cent Bridle.**

No. 10F1929
Team Bridle, open face,
short rein, fancy face
piece, XC trimmings,
1/4-inch. Weight, about
1 1/2 pounds.
Price, each, \$0.80
4 for..... 3.05



No. 10F1926 Our
Extra Heavy Southern
Bridle, made with large
sensible blind, 1 1/4-inch
cheek and 1-inch flat
rein to throw over the
hame. Folded winker
brace, solid leather
crown piece and front.
Weight of bridle, about
2 pounds. Each, \$1.11
4 for..... 4.22

**Our 60-Cent Bridle.**

No. 10F1931
Our Short Flat Rein,
Pigeon Wing Blind
Bridle, XC trimming,
3/4-inch cheek and
rein, harness leather
front. Weight, about
1 1/2 lbs. Each, \$0.60
4 for..... 2.20



No. 10F1924
Our Extra Heavy Pigeon
Wing Bridle. Southern
style, 1 1/4-inch cheeks,
flat winker brace,
heavy crown piece in
front, flat reins to throw
over the hames. Weight,
about 2 pounds.
Price, each, \$1.05
4 for..... 4.00

**Our \$2.15 Team Bridle.**

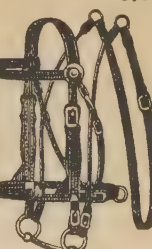
No. 10F1933
Fine Team Bridle,
made with roller
buckles, four small
loops on each cheek,
round rein, round
winker brace, sensible
blinds, leather front.
An extra good team
bridle. XC trimmed.
Weight, about 3 lbs.
Price, each, \$2.15
4 for..... 8.15



No. 10F1934
Extra Heavy. Extra
Strong Square Blind
Bridle, made 1 1/4-inch
cheek and rein, Japan
roller buckles, with
short rein to throw
over the hames, joint-
ed bit, a very heavy
durable bridle.
Weight, 2 1/2 pounds.
Price, each, \$1.75
4 for..... 6.95



No. 10F1935
Our Jenny Lind
Team Bridle, with
ouppped pigeon wing
blind, flat winker
brace, leather front,
flat side rein. A farm
bridle. XC trimmed.
Weight, about 2 1/2 lbs.
Price, each, \$0.96
4 for..... 3.84



No. 10F1937
Our Fine Open Bri-
dle, made with 1/4-inch
cheek, with scallop
chafe, 3/4-inch nose
band, 3/4-inch double
chin strap with ring,
leather front, long
round rein, the best
open team bridle
made. Weight, about
3 pounds.
Price, each, \$2.00
4 for..... 7.60

**Montana Bridle.**

No. 10F1939
Sears, Roebuck &
Co.'s 3/4-inch Special
Montana Team Bridle,
1/4-inch box loop
cheek, flat rein,
round winker
brace and spotted
face piece, Con-
cord blinds.
Weight, 3 1/2 lbs.
Price,
each, \$2.15
4 for..... 8.15

Dakota Bridle.
No. 10F1941
Sears, Roebuck &
Co.'s Fine Dakota
Team Bridle, made of
fine Dundee oak leather,
Concord blinds, 1/4-inch
cheek, roller buckle,
four small loops, face
piece brass spotted,
brass front and rosettes,
round winker brace,
flat rein. Weight,
about 3 1/2 pounds.
Price, each, \$2.05
4 for..... 7.80

No. 10F1942 Same style bridle as
No. 10F1941 only made extra heavy. 1 1/4-
inch japanned trimmed, one of heaviest bridles
we make. Price, 4 for \$9.90; each, \$2.60

**HALTERS. Shipping Halter.**

No. 10F1975 Web
Shipping Halter, 1/4-inch
web head stall, web
strap and rope tie.
Weight, about 8 ounces.
Price, each, \$1.4c
3 for..... 39c

Fancy Web Halter, 27 Cents.

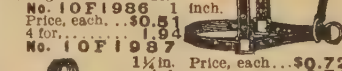
No. 10F1980 Our
Special 1-inch Fancy
Web Halter, adjustable
long web throat latch, web
front, leather chin strap
and rope tie, made in
three colors, red, white
or blue. Weight, each,
15 ounces.
Price, each, \$0.27
4 for..... 1.00

**Special Heavy Halter.**

No. 10F1985 Sears,
Roebuck & Co.'s Special
Heavy Assorted Color
Web Halter, 1 1/4-inch web,
adjustable leather chin
strap with rope tie, throat
latch with web front. This
is the best web halter you
can buy. Weight, each,
10 ounces.
Price, each, 25c
4 for..... 95c

Our Norman Surface Tanned Rawhide Halter.

This halter is made in two
sizes, 1 inch and 1 1/4 inches.
The 1-inch halter made with
1 1/4-inch crown piece and
chin strap, the 1 1/4-inch halter
made with 1 1/4-inch crown
piece and chin strap. Sur-
face tanned rawhide wears
the best. This halter is
strong and well made.
No. 10F1986 1 inch.
Price, each, \$0.51
4 for..... 1.94
No. 10F1987 1 1/4 inch.
Price, each, \$0.72
4 for..... 2.74

**Russet Leather Halters.**

Our Russet Belting Leather
Halter, made in two sizes, 1-
inch and 1 1/4-inch only.

No. 10F1988 1-inch hal-
ter. Price, each, \$0.42
4 for..... 1.60
No. 10F1989 1 1/4-inch
halter. Price, each, \$0.53
4 for..... 2.00



Leather Halters.
No. 10F1990 This il-
lustration shows our fine
five ring 1-inch black
leather halter. The
leather is firmly riveted,
and all parts are not only
made of an excellent
grade of leather, but are
well put together by the
best workmen. It is not
furnished with the strap.
Size, 1 inch. Weight, about
2 1/2 ozs. Price, each, \$1.94
3 for..... \$5.85
No. 10F1999 We are furnishing the
same halter as illustrated and described
above, but extra heavy and large, being
1 1/4 inches in size, without the strap. Weight,
about 2 1/2 ounces. Price, each, \$2.43
3 for..... 7.29

Colt Halter.
No. 10F2003 Our Special Colt Halter,
made of black leather. Same style as No.
10F1990. Small size halter. Price, each, \$0.68
3 for..... 1.90

A Genuine Hand Made Leather Halter for 94 Cents.

No. 10F2005 The
remarkable value which
we offer in this halter
can only be judged fully
by a personal examina-
tion. No one who buys
this halter will be dissat-
isfied with it, but on the
contrary, will be sur-
prised at the unusual
quality we are able to
give them. This is a gen-
uine hand made black
leather halter, five rings,
good heavy stock, fur-
nished without tie strap. Size, 1 inch. Weight,
about 1 1/2 lbs. Price, 3 for \$2.68; each, 94c

No. 10F2007 Hand Made Black Leather
Halter, five-ring, same as above, without the
strap, but heavier stock, being 1 1/4 inches in
size. Weight, about 1 1/2 lbs. Each, \$1.09
3 for..... 3.10

No. 10F2009 Extra Fine 1 1/4-inch Hand
Made Black Leather Halter, same as illustrated
and described above, but extra heavy and large
size. Weight, about 2 1/2 lbs. Each, \$1.28
3 for..... 3.65
For prices on halter straps see Nos. 10F1987,
10F1989 and 10F2331.

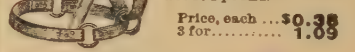
85 Cents Buys a \$1.50 Rawhide Halter.

No. 10F2019 We
show here an illustration
of our special grade
five-ring riveted Raw-
hide Halter. This hal-
ter is extra good qual-
ity, very heavy and well
made, complete with tie
strap. Size, 1 inch.
Weight, about 18 ounces.
Price, each, \$0.85
3 for..... 2.42
Price, each, without
halter strap, \$0.52
3 for..... 1.48

No. 10F2021 Five-
ring Riveted Rawhide
Halter, complete with tie strap, same as illus-
trated and described above, but 1 1/4 inches wide.
Weight, about 40 ounces. Price, each, \$1.09
3 for..... 3.11
Price, each, without halter strap, \$0.75
3 for..... 2.00

Our 38-Cent Cow Halter.

No. 10F2023 This
is a heavy 1-inch leather
cow halter, is easy on
head, does not chafe
around horns. The best
cow halter made. Weight,
about 1 pound.
Price, each, \$0.38
3 for..... 1.09

**Halter Ropes.**

No. 10F2035
Made of 3/4-inch
sisal rope,
8 feet long,
extra strong, tapers to a point, with loop braid-
ed. Weight, about 4 ounces.
Price, 4 for 26c; each, 7c

Rope Ties.

No. 10F2037
Covert's Cattle Tie,
3/4-inch rope, full length, weight,
about 8 ounces.
Each, \$0.31
3 for..... 0.93

No. 10F2039
Covert's Horse Tie,
3/4-inch rope, full length,
weight, about 13
ounces.
Price, each, \$0.42
3 for..... 1.26

Rope Halter.

No. 10F2041 Round Rope Halter, 1/4-inch
sisal rope, weight, about 12 ounces.
Price, 3 for 31c; each, 11c

Heavy Leather Neck Halters.

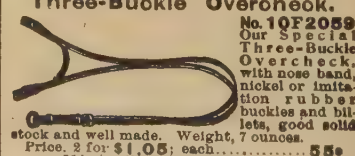
No. 10F2049 1 1/4-inch Neck Strap, 1 1/4-
inch stail. Weight, about 12 ounces.
Price, 3 for \$2.50; each, 88c

Round Bridle Cheeks.

No. 10F2055 Our Round Bridle Cheeks,
made with buckle and billet, used for making
open bridle. For one horse. Weight, about 4
ounces. Price, per pair, \$0.88
2 pair for..... 1.76
If by mail, postage extra, 5 cents.

Three-Buckle Overcheck.

No. 10F2059
Our Special
Three-Buckle
Overcheck,
with nose band,
nickel or imita-
tion rubber
buckles and bil-
lets, good solid
stock and well made. Weight, 7 ounces.
Price, 2 for \$1.05; each, 55c
If by mail, postage extra, 7 cents.



THE
DAKOTA

HORSE CLIPPING MACHINE \$8.95

AT \$8.95 we offer you our famous Dakota Horse Clipping Machine, all complete as shown in the illustration ready to attach to a post or board in your stable, and at this price it is really the most wonderful value ever offered in a clipping machine. No other clipping device compares with the Dakota in simplicity of parts, in easy running, in perfection of work, in lowness of price and we send it out under our unqualified guarantee that it will give absolute satisfaction to every user, that it is in every way the very best clipping machine on the market, and if it is not all that we represent it to be or all that you could ask in a clipping machine, it may be returned to us at our expense and we will promptly refund the purchase price.

EVERY HORSE OWNER, every farmer who works his horses hard and long during the busy season on the farm, every team owner whose horses toil through the long hot days of the summer time, every livery owner who desires to keep his animals in the very pink of condition, in short, everyone who has a horse should own one of these Dakota Clipping Machines, and at our astonishingly low price of \$8.95 you have the opportunity to secure a clipper which does absolutely perfect work under all conditions, and which will give you the utmost satisfaction.

ALL THE LEADING AUTHORITIES ON LIVE STOCK now agree that the clipping of horses is decidedly beneficial to the animal. Experiments and careful observation have established the fact that clipping is quite as essential to the welfare of the horse as shoeing him or giving him a comfortable place to sleep at night, and when the reasons for this belief are stated they appeal to the common sense of every horse owner.

A CLIPPED HORSE dries out rapidly after a hard day's work and he refreshed on the following day than he would be if he were permitted to stand in the stable all night, and when the cool nights of spring in a thick coat of hair wet and soggy with perspiration.

MANY OF THE DISEASES to which the horse is subject, and he falls a prey to many, are due to his working hard and perspiring freely, and afterward standing or lying in a stable at night in his wet, shaggy coat of hair and catching cold. From a simple cold it is but a step to heaves, pneumonia, rheumatism, distemper and various other kindred troubles, and this danger of disease is always present in the early spring when the animal comes out of a season of long inactivity and he is consequently unhardened to exercise or hard work and is what is commonly called "soft." Under these conditions, when he is taken from the stall and begins his spring and summer work he perspires freely. The moisture is held by his long coat of hair, and as he stands in the stable at night, wet and cold, the food that should go to build up the tissues of his body is used instead to develop heat to evaporate the cold perspiration and overcome the chill resulting from his exposure. No horse can be healthy under these conditions.

ON THE OTHER HAND, if before this horse is taken thoroughly clipped with a Dakota Clipping Machine, when he goes into the stable at night his coat will be dry in a few minutes, in fact, the perspiration dries almost as soon as it is secreted. He is not covered with a wet, cold blanket of hair and he therefore rests comfortably. He assimilates his food and under these conditions he is in every way a better horse, a stronger horse and at all times he is practically free from disease, especially those diseases which follow severe colds. He will be a more economical horse for you to keep because he will require less food to remain in condition. He will be a much handsomer and a much better horse from every standpoint and it will pay you to purchase a Dakota Horse Clipping Machine. Keep the animal clipped in the summer more satisfactory service, and you will undoubtedly save the price of the machine after a few short months, because he will eat less, he will do more work and his freedom from colds and similar diseases will mean freedom from the services of the veterinary surgeon and the entire absence of bills for veterinary remedies.

IF YOU OWN ONE HORSE time and your driver will be handsomer, he will have a brighter, smoother, finer coat, he will give you more satisfactory service, and you will undoubtedly save the price of the machine after a few short months, because he will eat less, he will do more work and his freedom from colds and similar diseases will mean freedom from the services of the veterinary surgeon and the entire absence of bills for veterinary remedies.

IF YOU OWN MORE THAN ONE HORSE, if you have several teams, you cannot afford to be without one of these superior Horse Clipping Machines, for if the proper clipping of a horse in the spring will improve his general health, if he rests better, feels better and works better, the amount represented in the purchase price of this machine is certainly very insignificant when compared to the returns this investment will yield you from day to day. If it will save the horses from one day's sickness now and then, it will quickly pay for itself and if you have never used a horse clipping machine, if you have never had any experience along this line and you own several horses, we urge you to wholly in your interest to order one of our Dakota Horse Clipping Machines at our \$8.95 price, and on our free trial plan and refund proposition, as explained further on this page, and we know that a brief experience will convince you that it is just as necessary in your stable as your investment in harness, in wagons, in buggies or in any other equipment you find absolutely essential as a horse owner.

FROM THE STANDPOINT OF ECONOMY, therefore, and leaving out of the question the matter of appearance, it will pay you immensely to order one of these perfect horse clipping machines at our \$8.95 price. It requires very little saving along any one of the lines mentioned to quickly return the purchase price. No matter what your experience may have been with other machines, no matter if you have tried other horse clipping machines and they have proven unsatisfactory, we want you to send us an order for this wonderful machine. We send it to you on the broadest sort of a guarantee so that if it isn't perfectly satisfactory it comes right back to us and your money will be refunded and you will not be out one cent on the transaction. If we were not absolutely sure of the high quality of this machine, if we were not absolutely certain that it is the best clipping machine on the market and is in every way all that we represent it to be we could not afford to send it to you on such broad and liberal terms, but there are many thousands of them in use, they are giving such universal satisfaction in all cases that we have no hesitation in recommending the Dakota Clipping Machine to you as the very acme of perfection in a horse clipping machine.

OUR WONDERFULLY LIBERAL TERMS.

SEND US \$8.95 for this machine all ready to attach to a post or board, or send us \$9.95 for the machine complete with iron stand as shown in the larger illustration. When it has arrived and is connected up, clip your horses with it and after you have tried it on all of them, if you are not perfectly satisfied that it is a wonderful value, that it is as fine a clipping machine as you could get from anyone at any price, if you are not fully satisfied to keep the machine you may return it to us at our expense of transportation charges both ways and we will promptly refund your money. If you have any doubt of the quality of the machine as compared to any other horse clipping machine on the market, we would be pleased to have you order any other horse clipping machine that you think compares favorably with ours, at the same time you send us the price of the Dakota and we will be glad to have you try them side by side, to compare them from every standpoint; from the standpoint of simplicity, of easy running, of perfect clipping without grinding or pulling, and if you do not decide after making this test your self in your own way that our machine is by far the better of the two, you may return it to us at our expense and we will refund the purchase price.

OUR BINDING GUARANTEE.

The Dakota Horse Clipping Machine is made by us in our own factory and we control the patents under which it is manufactured. We own the special machinery used in its construction; we know the quality of every piece of material which enters into it and we employ skilled workmen to build it. The materials used in its construction are the very best that money can buy, all the working parts are very carefully fitted and we guarantee this machine against defective materials or workmanship for a period of 20 years, and if any piece or part gives out or breaks by reason of defective material or workmanship within that period, we will promptly replace such defective piece or part absolutely free of charge. This guarantee, however, does not cover the comb or cutting knife, because they are tempered very hard to give perfect cutting surface and the careless handling of the machine, such as dropping on the floor, is liable to break these delicate parts. Our guarantee, therefore, does not cover these two pieces. We guarantee the Dakota Clipping Machine to be better made, to carry better material, to do better work, to wear longer than any other clipping machine on the market, and we send it out to you under this the strongest guarantee covering the longest period of time offered by any manufacturer.

DESCRIPTION OF THE DAKOTA HORSE CLIPPER.

THE FRAME is very substantially constructed and the material used is the best gray iron. It is well painted to preserve it from rust, it is very strong and of graceful design. **THE BEARINGS** are of the best cold rolled steel, case hardened. They are accurately milled and equipped with proper oil holes. **THE COMBINATION DRIVE AND BALANCE WHEEL** weighs 20 pounds, it is accurately turned on a lathe to insure its running true and it is fitted with handle. **THE SMALLER GEARS** are made of the best cold rolled steel, case hardened. The flexible shaft is made of cold rolled steel links especially designed for use in this machine. Casing covering of flexible shaft is of best woven fabric. **ALL GEARS** are properly protected so that the operator is in no danger from accidental catching of the clothing or person in the mesh. **THE HEAD** is the vital part of this machine and it is illustrated herewith. The comb is very carefully milled with teeth close together and it is adjustable to the cutter knife. The teeth are open and short, properly beveled and will not clog. The machine eats its own way through the hair without hard pushing on the part of the operator; just the gentlest pressure will keep it moving rapidly. The cutting blade which vibrates back and forth over the teeth of the comb is speeded to about 1,600 vibrations to the minute and possesses a cutting power exceeding any other cutter head ever devised. It clips very rapidly and there is practically no limit to the speed of this machine as it will clip as rapidly as the experience of the operator will permit. Because of the short, blunt comb and protected cutting knife, it is absolutely impossible to cut the animal by accident. The cutter lever is made of Manganese Bronze, hung on perfect bearings and it is practically everlasting. The comb and knives are made of a special high grade cold rolled tool steel especially hardened and tempered for use in these machines. The cutter knife is easily inserted or removed and a small thumb screw on the cutter lever regulates the tension of the cutting knife, and as the blade grows dull a slight turn of this thumb screw presents a new cutting surface. This cutting head has an absolute shear cut. It doesn't grind off the hair as many other machines do, but cuts it clean and smooth and it doesn't pull. It is no trick at all to remove the dull cutter blades and insert sharpened blades. All the working parts in the head are made of the best cold rolled steel, case hardened and are enclosed in a malleable cast handle, heavily nickel plated.

No. 10F4890 Dakota Horse Clipping Machine, ready to fasten to post or board, complete with four cutting blades.

Price \$8.95

No. 0F4892 Dakota Horse Clipping Machine, complete with iron stand and four cutting blades. Price \$9.95

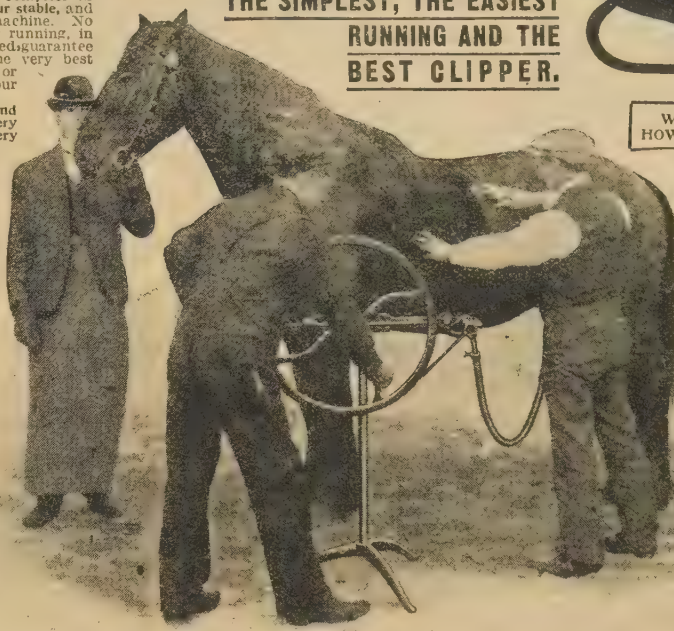
Extra Cutting Blades, each. Price 95c

Extra Combs, each. Price 1.00

WE WILL EXCHANGE one sharp blade for every two dull cutting blades sent us or we will sharpen dull blades free of charge provided you pay postage both ways.

THE SIMPLEST, THE EASIEST
RUNNING AND THE
BEST CLIPPER.

WE DON'T KNOW
HOW WE CAN MORE
FORCEFULLY
CONVEY TO
YOU OUR CON-
FIDENCE IN
THE SUPER-
IOR QUALI-
TIES OF THIS
MACHINE
THAN TO SAY
YOU CAN TRY
IT AT OUR
EXPENSE.



\$8.95

is our price for the DAKOTA HORSE CLIPPING MACHINE complete ready to fasten to post or board as shown in this illustration.



No 10F4892

\$9.95

is our price for the DAKOTA HORSE CLIPPING MACHINE complete with iron stand and as shown in this illustration.



The Head.

OUR MONTANA MACHINE,
The only
Perfect
Shearing
Device on
the Market.

THE

WORLD'S BEST SHEEP SHEARING MACHINE

GET FROM HALF A POUND TO TWO POUNDS MORE WOOL PER HEAD.

The use of the MONTANA Sheep Shearing Machine will get from 8 to 32 ounces more wool from every sheep you own than you can get by the old method of hand shearing. You can prove this statement yourself if you will take advantage of our free trial offer and refund proposition as explained on this page. After receiving one of our machines have the most expert hand shearer in the business clip one of your sheep as closely as he knows how, let him take all the time he needs to do a strictly first class close job of hand shearing, and when he has finished his work take the shorn sheep in hand yourself, use the perfect Shearing Machine you have received from us, and in five minutes time you can go over the same animal from its hoofs to its eyelashes and get an additional 8 to 32 ounces of wool. What you can do with one head, you can do with all, which means from 15 cents to 60 cents additional income from every head of sheep you own. The Montana Sheep Shearing Machine clips closer, clips easier and clips better than any other method, machine or hand, and will add an average of one pound of wool to the fleece throughout your entire herd, an increase in wool yield which if you own a flock of 200 head means an addition to your WOOL PROFITS OF FIVE TIMES THE COST OF THIS MACHINE.

\$37.50 MORE WOOL FROM 200 SHEEP. Our records show that on a herd of 200 sheep the use of this perfect sheep shearing machine will get at least 150 pounds more wool than can be gotten by hand shearing. At a conservative price of 25 cents per pound this would mean an increase in wool profits amounting to \$37.50, and in the face of this established record no stockman can afford to shear his sheep by the old method, because every ounce of wool he fails to get by hand shearing that he can get by using the Montana Shearing Machine represents just so much lost income, just so much lost profit, and on a large herd the loss would be tremendous. Owners of large sheep ranches have been most enthusiastic in praise of this specially valuable profit producing feature of the Montana.

GET MORE MONEY FOR YOUR WOOL TOO. If you will shear your sheep with the Montana Sheep Shearing Machine you will get better prices for your wool than you can get for it clipped by any other method. The best wool grows close to the skin, and as this machine clips so closely that it gets from 8 to 32 ounces per head more wool of the finest grade that grows than can be gotten by any other shearing process, this increased weight, made up of the finest and highest grade wool, brings up the average quality of the whole clip to the very highest degree and wool buyers in every market pay top prices for it. Stockmen who use our machine are getting better prices for their wool than they ever received before, and better prices than are paid any sheep raiser for hand clipped wool.

\$12.00 SAVED IN SHEARING 100 SHEEP.

SAVE THREE-QUARTERS OF THE COST OF SHEARING. The MONTANA Sheep Shearing Machine will cut the labor cost of shearing your herd at least 75 per cent, and if you own 200 sheep you will save in wages usually paid hand shearers to do the same work enough money to pay for this machine twice over, and save a labor bill of \$25.00 every time you shear thereafter. Shearing by hand at the average price of 15 cents per head would cost you \$30.00. Two men with this perfect sheep shearing machine can shear 150 head per day, and at a fair daily wage of \$2.50 each, the expense of clipping 200 sheep would be \$6.67, a clear saving over hand shearing of \$23.33. The tremendous saving in wages for shearing large herds can be seen at a glance. No sheep raiser can longer afford to shear by hand when for an investment of only \$10.40 he can save from 10 to 12 cents per head every year on every sheep he owns.

BUYERS AT THE STOCK YARDS pay a half cent a pound more for sheep sheared by the Montana Sheep Shearing Machine than they pay for sheep shorn by hand. The Montana shears so closely and smoothly, it leaves the stubble in such fine condition, that the general appearance of the animal is a hundred per cent better than that of the animal sheared by hand, and the stock yards people willingly pay a premium for sheep sheared by this perfect machine.

YOU CAN'T CUT YOUR SHEEP when you shear them with a MONTANA Shearing Machine, a claim which cannot be successfully made for any other shearing machine ever invented. It means something to the sheep raiser to send his herd to market free from ugly wounds or scars which are sure to reduce the selling value of his animals. It means still more to him to turn his sheep on the range free from open sores caused by cutting when shearing, sores which become infected from poisonous

weeds and insects and which frequently introduce disease which sweeps away whole herds of valuable animals.

NO MATTER IF YOU HAVE TRIED

OTHER MACHINES, which have proved utter failures and which you have given up MONTANA at our expense. No sheep shearing machine on the market can compare with the Montana. We challenge the maker of any other machine on any and all good features. Order any other machine, if you like, and compare it with ours. Try them both. See which runs easier, requires the least power to operate, clips closer; see which one clogs or sticks when shearing thick or matted wool, note carefully the materials and workmanship, and if your judgment on every point is not entirely in our favor, send our machine back at our expense and we will return your money.

YOU CAN'T CLOG THE MONTANA, no matter how thick the wool or how fast you shear. It cuts faster than you can handle the sheep. It is the only machine which will clip the wool from every part of the animal from its legs from around the ears, etc. It shears over the abdomen without the slightest danger of injury to the sheep. You don't have to use the hand shears to start the shearing nor to finish up on the job, as you have to do when you use any other shearing machine on the market. If the wool on the brisket is matted the Montana cutting head will eat its way under it, and do it easily and without extra exertion. No other machine will do this. The user of any other machine is compelled to use the hand shears from a third to half the time, but the user of the MONTANA can throw away his shears, as he will never have further use for them.

IT DOES NOT MATTER whether you have ever used a shearing machine or not, you can learn to operate the MONTANA quickly and do perfect work with it. We send a book of instructions with every machine we sell, showing in both pictures and descriptive matter the various steps in shearing from the time the sheep is taken in hand until the fleece is entirely removed. It is all very easy. By the time you have had the practice which comes from shearing a half dozen sheep you will be able to do as perfect work, you will be able to clip as closely and as thoroughly as the most expert workman and speed will come to you as you become more experienced. Therefore, do not hesitate to order this machine. You will not have the slightest trouble in operating it, in doing perfect work with it, as it is so simply constructed and has absolutely nothing to get out of order.

OUR FREE TRIAL OFFER AND REFUND PROPOSITION. SEND US AN ORDER FOR THIS PERFECT SHEEP SHEARING MACHINE

at our price, \$10.40. When it reaches you read our instruction book containing very full and very plain information, oil all the bearings and shear 50 sheep with it. We want you to use it in your own way, give it every trial you want to give it, and decide for yourself the merits of this machine. If you do not find that it does all we claim for it, if you are not satisfied after having taken the fleece from 50 sheep that this machine is a great economizer in the practice which comes from shearing a half dozen sheep you will be able to do as perfect work, you will be able to clip as closely and as thoroughly as the most expert workman and speed will come to you as you become more experienced. Therefore, do not hesitate to order this machine. You will not have the slightest trouble in operating it, in doing perfect work with it, as it is so simply constructed and has absolutely nothing to get out of order.

OUR BINDING GUARANTEE.

WE BUILD THIS MONTANA Sheep Shearing Machine in our own factory under our own supervision and as we put into it the finest materials obtainable, all the steel we use is specially hardened and tempered for our use, and as we employ the most skilled workmen in its construction, we give with every machine we sell a binding guarantee that if at any time within 20 years any piece or part gives out or breaks by reason of defective material or workmanship we will promptly replace such defective piece or part absolutely free of charge. This guarantee does not apply to comb or cutter, minor parts which are sometimes broken by careless handling and dropping on the floor. We guarantee the Montana Sheep Shearing Machine to be better made, to be more durable, faster and easier to operate, simpler, stronger and to clip closer than any other shearing machine ever invented and in offering it to you we send it out under the strongest, most binding guarantee offered by any manufacturer or dealer.

EXTRA PROFITS ON 200 HEAD OF SHEEP.

THIS IS WHAT THE MONTANA

will do for you if you have a herd of 200 sheep, basing the figures on the most conservative estimates, 150 pounds extra wool at 25 cents per pound... \$37.50
Cost of shearing, \$6.67 instead of \$30.00, saving..... 23.33
Additional profits..... \$60.83

Add to this the increased price your wool will bring because of better quality, add saving in board of sheep shearers for days and weeks at a time, and you will find that your sheep will yield you from 60 to 75 cents a head more than they did before you used the Montana.

DESCRIPTION OF THE MONTANA MACHINE.

THE FRAME is made of the best gray iron and is very substantially constructed. It is of graceful design and very strong, and is well painted to preserve it from rust. **THE BEARINGS** are of the very best cold rolled steel, case hardened; they are accurately milled and properly fitted. **THE COMBINATION BALANCE** is of the best material and is accurately turned on a lathe to insure its running true. **AND DRIVE WHEEL** weighs 20 pounds and is accurately turned on a lathe to insure its running true. **SMALL GEARS** are made of the very best cold rolled steel, case hardened. **SHAFT** is of cold rolled steel made especially for use in these machines. **CASING** is of best cold rolled drawn steel tubing. **ALL GEARS** are carefully protected at the knuckle joints so that the operator cannot get his clothing or fingers caught in the mesh. **THE HEAD** is the most important part of the machine and the illustration herewith shows the general style of construction. The comb is carefully milled; it carries nine teeth and is adjustable to the cutter knife. The teeth are open and short and readily enter the wool and absolutely will not clog. It does not require hard pushing, just the gentlest pressure, just enough to keep the teeth against the uncut wool will keep it moving rapidly. The cutting blade which vibrates back and forth upon the teeth of the comb, is speeded to about 1600 vibrations per minute, cutting power being exerted upon any other cutting head ever devised. It cuts so rapidly that there is no limit to the amount of shearing it will do, the speed depending altogether upon the ability of the operator to handle the sheep. Because

ESPECIALLY for those who are raising sheep in sections of the country where the weather becomes very warm and where it is desirable to leave longer stubble on the back as a protection against the sun, we equip the cutter head with a special comb guard, by the use of which the length of stubble may be easily regulated. For price of this attachment see price list below.

No. 10F4855 Montana Sheep Shearing Machine, ready to fasten to post or board. Complete with four cutting blades. Price..... \$10.40
No. 10F4856 Montana Sheep Shearing Machine. Complete with iron stand for fastening to post. Price..... 11.40
Extra Cutting Blades. Each..... \$0.50
Extra Combs. Each..... 1.00
Comb Guard, for regulating length of stubble to protect back of sheep from sun..... 1.00



\$11.40

Is our price for this wonderful sheep shearing machine, complete with stand exactly as shown in this illustration.

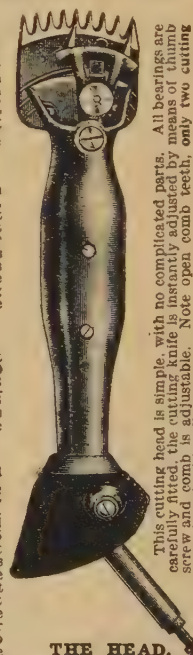
of the short, blunt comb and protected cutting knife it is absolutely impossible to cut the sheep by accident. The cutter lever is made of manganese bronze, it is hung on perfect bearings and it will last forever. The comb knives are made of a special high grade cold rolled tool steel, specially hardened and tempered for use in these machines. One knife will shear from 20 to 50 sheep, depending on the condition of the wool; if it is free from sand and dirt it will be no trouble at all to shear 50 head with one knife. A small thumbscrew on the cutter lever regulates the tension on the cutting knife and as the blade grows dull a slight turn of the screw presents a new cutting surface. This cutting head has an absolute shear cut and does not grind off the wool as other machines do, but cuts it clean and smooth and does not pull. The dull cutter blades are quickly removed and sharpened blades inserted. All the working parts are made of the best cold rolled steel, case hardened and are enclosed in a malleable cast handle heavily nickel plated.

SPECIAL NOTICE—We will exchange one sharp blade for every two dull cutting blades sent us, or we will sharpen dull cutting blades free of charge, providing you pay postage both ways.

\$10.40

IS OUR PRICE FOR THIS WONDERFUL SHEEP SHEARING MACHINE.

Ready to fasten to a post or board, as shown in this illustration.



This cutting head is simple, with no complicated parts. All bearings are carefully fitted, the cutting knife is instantly adjusted by means of thumb screw and comb is adjustable. Note open comb teeth, length of handle, etc.

THE HEAD.

Mane and Curry Comb Combined.

No. 10F4920 Mane and Curry Comb Combined. Lacquered steel, six bars, with comb on top for carding the horse's mane. Enamelled handle. Extra value for the money. Weight, about 11 ounces. Price, each, 14c 3 for 38c; each, 11c. If by mail, postage extra, each, 11 cents.

Special 10-Cent Open Back Curry Comb.

No. 10F4935 S. R. & Co.'s Improved Extra Fine Wire Grasp Open Back Curry Comb. Made of fine rolled steel, extra fine lacquered finish. Eight bars with riveted end pieces, wire grasp and steel shank riveted through handle. Price, each, 10c 3 for 27c. If by mail, postage extra, 11 cents.

Our New Steel Bon Ton, Gilt Edge, Rustless and Plain Steel Curry Combs. The Best.

Made solid back, eight bars, wrought shank, running through handle and riveted, strong brace and knocker. Made in four styles, as follows. Weight, 14 ozs.

No. 10F4940 Plain Steel Finish. Price, 3 for 32c; each, 12c.
No. 10F4941 Rustless. Galvanized steel. Price, 3 for 43c; each, 15c.
No. 10F4942 Gilt edge. Brass plated. Price, 3 for 45c; each, 16c.
No. 10F4943 Bon Ton. Oxidized finish. Price, 3 for 47c; each, 17c.

Our Reform Curry Comb.

No. 10F4946 Our Reform Curry Comb is perfectly self cleaning, has no facilities for the storage of hair, and requires but a gentle tap on its face to rid it of all dirt. Steel comb, with leather handle. Weight, 10 ounces. Price, 3 for 40c; each, 14c. If by mail, postage extra, each, 10 cents.

Perfection Steel Curry Combs.

No. 10F4950 Our Perfection Back Grasp Six-Bar Japaned Steel Curry Comb, with mane comb, riveted through handle. Weight, about 12 ounces. Price, each, 12c 3 for 31c. If by mail, postage extra, each, 12 cents.

Fancy Brass Curry Comb.

No. 10F4953 Fancy Brass Curry Comb. Same style as No. 10F4950. Six bars, solid brass, wire shank riveted through handle; mane comb. A very fine solid brass curry comb. Weight, about 12 ounces. Price, each, 20c. If by mail, postage extra, each, 12 cents.

Circular Spring Steel Curry Comb.

No. 10F4960 Circular Spring Steel Curry Comb. Three complete circles of steel, working independent of each other, attached to an iron back by a hinge joint; wood handle, a good solid comb. Weight, 10 ounces. Price, 3 for 34c; each, 12c. If by mail, postage extra, each, 10 cents.

Our American Rubber Curry Comb.

No. 10F4980 This Comb is made flexible, every other row of teeth with brass and rubber combined, and every other row a solid rubber tooth. This comb is flexible and will bend around the horse's leg, removing mud without hurting the horse's leg. Rubber handle. The standard of all rubber combs. Weight, about 13 ounces. Price, 3 for 1.83; each, 63c.

HORSE BRUSHES.

We guarantee our line of Palmetto, Rice Root and Leather Back Horse Brushes to be strictly high grade, our bristle brushes the finest and the very best that labor and quality of material can produce. Our bristle brushes are of the very best.

No. 10F5000 Mexican Rice Root Horse Brush, wood back and strap, 3 inches wide and 7 inches long. Weight, 8 ounces. Price, each, 25c 3 for 75c; each, 8c. If by mail, postage extra, each, 8 cents.

No. 10F5015 Sears, Roebuck & Co.'s India Fibre, wood back, with pointed ends horse brush. Fibre 1 1/2 inches long. Size of brush, 2 1/2 by 10 inches. Weight of brush, 9 ounces. Strictly first class. Price, 3 for 38c; each, 14c. If by mail, postage extra, each, 10 cents.

No. 10F5050 Our Heavy Wood Back India Fibre Horse Brush. 2-inch long. India fibre. Size of brush, 8 1/2 inches long and 3 1/2 inches wide, with leather strap. Weight of brush, 12 ounces. Price, 3 for 55c; each, 20c. If by mail, postage extra, each, 12 cents.

No. 10F5055 Our Extra Fine Solid Palmetto Brush. Same style as No. 10F5050. The best palmetto horse brush made. Weight, 14 ounces. Price, 3 for 50c; each, 18c.

No. 10F5070 Sears, Roebuck & Co.'s Special Grade of India Fibre Horse Brush, 1 1/2 inches long, 10 1/2 inches long by 3 inches wide; pointed ends; the best grade of India fibre brush. Weight of brush, 14 ounces. Price, 3 for 55c; each, 20c. If by mail, postage extra, each, 14 cents.

No. 10F5091 Sears' Special Extra High Grade Italian Rice Root Horse Brush, made out of the very best quality wire drawn. Brush is very full and stocky with leather thumb and finger guards. Size of brush, 10 inches long and is considered by all horsemen to be the best rice root horse brush. Weight of brush, 16 ounces. Price, each, \$0.70 3 for 2.00. If by mail, postage extra, each, 16 cents.

No. 10F5093 Sears' Special Jockey Size Dandy Brush, made out of the best imported Italian Rice Root. A very full, stocky brush. Size of brush, 8 inches long. Weight, 12 ounces. This is one of the best Jockey Size Dandy Brushes made. Price, 3 for 90c; each, 35c. If by mail, postage extra, each, 12 cents.

S. R. & Co.'s Horse Brushes.

No. 10F5090 Sears, Roebuck & Co.'s Special Quality Extra High Grade Rice Root Horse Brush. Size of brush, 10 inches long and 2 1/2 inches wide; double polished top, pointed ends, leather thumb and finger guards. A strictly high grade brush. Weight of brush, 12 ounces. Price, 3 for \$1.00; each, 36c. If by mail, postage extra, each, 12 cents.

No. 10F5094 Nine-Row Horse Brush, made of tampo, heavy back with patent leather strap. 8 1/2 inches long, 4 1/2 inches wide. Weight, 8 ounces. Price, 3 for 40c; each, 14c. If by mail, postage extra, each, 10 cents.

No. 10F5095 Gray Mixed Tampico Center Horse Brush with outside row of bristles. A good all-row brush with heavy leather strap. 8 1/2 inches long, 4 1/2 inches wide. Weight, 8 ounces. Price, 3 for 54c; each, 19c. If by mail, postage extra, each, 10 cents.

No. 10F5096 Crawford Leather Back Horse Brush. This brush is made with dark mixed tampico center with 15 rows of white tampico on the outside, making a fifteen-row brush. The brush is made about 9 inches long and 4 1/2 inches wide, with a good leather strap. Weight, 9 ounces. Price, 3 for 95c; each, 35c. If by mail, postage extra, each, 9 cents.

No. 10F5097 Our Evansville Leather Back Horse Brush. One row of white bristles outside and nine rows of good mixed tampico center; a good eleven-row horse brush; good, heavy grain leather back; 9 inches long and 4 1/2 inches wide, with good heavy strap; attached all around with good heavy thread. Weight, 10 ounces. Price, each, \$0.40 3 for 1.15. If by mail, postage extra, each, 10 cents.

No. 10F5098 Our Sacsau Leather Back Horse Brush. Made of fifteen rows of extra quality mixed gray tampico, solid leather back, extra fine, well stitched with a heavy thread, flexible back; 9 inches long and 5 inches wide. The best 47-cent leather back horse brush made. A big seller. Weight, 10 ounces. Price, 3 for 1.35; each, 47c. If by mail, postage extra, each, 10 cents.

Lincoln Army Brush.

No. 10F5099 Leather Back Horse Brush. Made with flexible leather back. The back is attached with wire. Fifteen rows of mixed tampico and bristles. Outside row of gray bristles; body of brush extra fine quality of gray tampico. Looks like an extra fine quality brush. A good flexible leather back horse brush. Weight, 10 ounces. Size, 9 inches long and 4 1/2 inches wide. Price, 3 for 1.85; each, 65c. If by mail, postage extra, each, 10 cents.

No. 10F5102 Our Improved All Bristle Brush, 15 rows, and every other tuft white and black bristles. The black bristles are long and the white bristles are short, which gives the brush a chance to penetrate the hair. Leather back and adjustable leather strap handle. This is one of the latest improved brushes, and if not found entirely satisfactory, the factory can be returned at our expense. Size, 9 inches long, 4 1/2 inches wide. Weight, 11 ounces. We show face and back of this brush. Price, 3 for \$3.30; each, \$1.15. If by mail, postage extra, each, 12 cents.

No. 10F5100 Army Pattern Horse Brush; gray mixed tampico center. Size of brush, 11 rows of bristles. Big 11-row brush with good leather strap. Size, 8 1/2 inches long, 4 1/2 inches wide. Weight, 9 ounces. Price, 3 for 85c; each, 30c. If by mail, postage extra, each, 10 cents.

No. 10F5109 Leather Back Oval Shape Tampico Center. Size of brush, 9 inches long, 4 1/2 inches wide, with leather strap, length of tampico, 1 inch. Extra good cheap brush. Weight of brush, 12 ounces. Price, each, \$0.60 3 for 1.70. If by mail, postage extra, each, 12 cents.

No. 10F5110 Oval Shape Horse Brush, warranted all bristles, oval face, 15 rows, sewed stub bristles. Size of brush, 9 inches long, 4 inches wide, leather strap. Same style as No. 10F5109. Weight of brush, 10 ounces. Price, 3 for \$2.30; each, 80c. If by mail, postage extra, each, 10 cents.

No. 10F5120 Our fine quality of Mixed Bristle Brush, flat face, fine quality of mixed black and brown bristles, flexible back, leather strap. Size of brush, 9 inches long, 4 1/2 inches wide. Weight of brush, 10 ounces. Same style as No. 10F5109. Price, 3 for \$2.55; each, 89c. If by mail, postage extra, each, 10 cents.

No. 10F5130 Sears, Roebuck & Co.'s Special Bristle Horse Brush, 15 rows of black bristles. Flat face. Size of brush, 9 inches long, 4 1/2 inches wide. Weight of brush, 10 ounces. Price, 3 for \$3.75; each, \$1.30. If by mail, postage extra, each, 10 cents.

No. 10F5140 Sears, Roebuck & Co.'s Special Warranted All White Bristle Oval Faced Brush, 15 rows of bristle, adjustable strap, leather back. Size of brush, 9 by 4 1/2 inches. Extra fine horse brush. Weight of brush, 12 ounces, packed in single box. Price, 3 for \$3.95; each, \$1.40. If by mail, postage extra, each, 12 cents.

No. 10F5160 Sears, Roebuck & Co.'s Extra, extra fine warranted all white pure Russia bristles. 21 rows, solid leather, flexible back, leather handle loop. The best horse brush on the market, flat face, 1-inch bristles. Size of brush, 8 1/2 inches long by 4 1/2 inches wide. Best brush we can offer to our trade. Weight, 12 ounces, packed in single box. Price, each, \$3.50 3 for 10.00. If by mail, postage extra, each, 12 cents.

Our Jumbo Broom.

No. 10F5163 Our Jumbo Stable, Warehouse or Factory Broom. This broom is made of the best quality of broom corn and bound enough rattan round neck to make the broom strong and elastic. For heavy sweeping, such as stables, factories and warehouses, where the dirt is heavy, this is the best broom for that purpose. The rattan mixed in the center gives the broom the strength required to remove the dirt. The broom is iron bound with extra rows of stitching to stiffen the broom. The handle is well fastened and will not pull out. Weight of broom, 3 1/2 pounds. Price, 4 for \$1.85; each, 49c.

Stable or Street Broom.

This is made with 14-inch wood back, four rows rattan splints. Should be used on every stable. Furnished with or without handle. Weight, 2 pounds. **No. 10F5165** Price of broom, each, \$0.45 3 for 1.25. **No. 10F5170** Price of handle, each, .04

Our Acme Bass Broom.

Made with heavy wood back, the brush part made of fine bass fibre. The brush will last for years. The price of broom is without handle. Weight, 3 pounds. **No. 10F5175** Price of broom, 3 for \$1.42; each, .50c. **No. 10F5180** Price of handle, each, 4c.

Our Common Ankle Boot.

No. 10F5300 Our Common Ankle Boot, made of heavy leather, cup shaped pad in top, with one strap. Weight, per pair, 6 ounces. Price, each, 33c 4 for 1.35. If by mail, postage extra, each, 6 cents.

Our Fine Two-Strap Ankle Boot.

No. 10F5305 Our Fine Two-Strap Ankle Boot, made of fine leather, cup shaped, leather bound. Weight, per pair, 8 ounces. Price, 4 for 90c; each, 24c. If by mail, postage extra, each, 8 cents.

Our Fine Calfskin Ankle Boot.

No. 10F5310 Our Fine Calfskin Ankle Boot, made with heavy cup shaped body lined with fine calfskin, two straps. Weight, per pair, 10 ounces. Price, 2 pair for \$1.10; per pair, .60c. If by mail, postage extra, per pair, 10 cents.

No. 10F5311 Our Fine Calfskin Ankle Boot. Made of the very finest quality of buff calfskin; heavy cupped boot; leather body, two straps with roller buckles. High grade calfskin ankle boot. Price, 3 pair for \$4.45; per pair, \$1.55.

Graco Bond Fine Scalper Boot.

No. 10F5315 Graco Bond Fine Scalper Boot. Made of fine boot leather, calfskin pad top, one strap, rubber lined, spur strap to buckle. Weight, per pair, 12 ounces. Price, per pair, \$1.60 3 pair for 4.65. **No. 10F5320** Front and Side Scalper. Price, per pair, \$2.00 3 pair for 5.70. If by mail, postage extra, per pair, 18 cents.

Major Delmar Coronet Boot.

No. 10F5325 Major Delmar Coronet Boot. This boot is made of fine boot leather, felt lined, one strap, an extra fine coronet boot for pacing horses. Weight, per pair, 3 ounces. Price, 3 pair for \$4.70; per pair, \$1.67. If by mail, postage extra, per pair, 10 cents.

Cresceus Pacing Quarter Boot.

No. 10F5330 Cresceus Pacing Quarter Boot. Made of high grade inside, two-strap, calfskin lined, rubber brace in back. The finest cross ring pacer quarter boot made, neat and good. Try a pair. Weight, per pair, 14 ounces. Price, per pair, \$2.75 3 pair for 8.10. If by mail, postage extra, per pair, 30 cents.

Morning Star Low Cut Quarter Boot.

No. 10F5335 Morning Star Low Cut Quarter Boot. One strap, with spur strap, felt lined, one of the best boots made. This is a special with us. Weight, per pair, 12 ozs. Price, per pair, \$1.75 3 pair for 5.00. If by mail, postage extra, per pair, 14 cents.

Black Hat Quarter Boot.

No. 10F5350 Black Hat Three-Strap Quarter Boot. This quarter boot is made of fine boot leather, calfskin lined, three-strap, well braced and shaped at bottom; this boot can be washed with soap. Weight, per pair, 12 ounces. Per pair, \$2.75 3 pair for 7.85. If by mail, postage extra, per pair, 12 cents. **No. 10F5355** Two-Strap Quarter Boot. Same style as No. 10F5350. Price, 3 pair for \$7.15; per pair, \$2.50.

Royal King Pacing Quarter Boot.

No. 10F5351 This boot is made out of the very best of russet tan boot leather and lined with an extra quality of calf lining, with high inside protection or pacing attachment. This boot is a big seller and for a one-section, is one of the best boots on the market. Made in large, medium and small sizes. Weight, per pair, 8 ounces. Price, per pair, \$2.75 3 pair for..... 7.85 If by mail, postage extra, 10 cents.

Riveted Hinge Quarter Boot.

No. 10F5360 S. R. & Co.'s Riveted Hinge Quarter Boot. This boot is made of fine boot leather, elk skin lined, two straps, lower draw strap. One of our best quarter boots. Made in three sizes. Weight, per pair, 10 ounces. Price, per pair, \$2.73 3 pair for..... 8.00 If by mail, postage extra, 15 cents.

No. 10F5365 Back Hinge Quarter Boot. Same style as No. 10F5360, only back hinge. Price, 3 pair for \$8.00; per pair, \$2.73 S. R. & Co.'s Shin and Ankle Boot.

No. 10F5390 S. R. & Co.'s Shin and Ankle Boot. This boot is made of fine russet leather, cupped bottom, padded shin, calf skin lined, three-strap. This boot can be washed with soap and water. Weight, per pair, 8 ounces. Price, per pair, \$1.67 3 pair for..... 4.70 If by mail, postage extra, 10 cents.

No. 10F5386 Shin, Ankle and Tendon Boot. Price, per pair, \$3.75 3 pair for..... 10.70

No. 10F5370 Plain Shin Boot. Price, 3 pair for \$3.42; per pair, \$1.20 S. R. & Co.'s Knee Boot.

No. 10F5390 S. R. & Co.'s Knee Boot. This boot is made of fine russet boot leather, felt lined, with two straps. This is an extra good knee boot, and one we know you will be pleased with. Weight, per pair, 8 ounces. Per pair, \$1.67 3 pair for..... 4.70 If by mail, postage extra, 10 cents.

Trotting Balls. No. 10F5405 Rubber Trotting Ball. Weight, per string, 12c 3 strings..... 30c If by mail, postage extra, per string, 7 cents.

Dan Patch Close Fitting Quarter Boot.

No. 10F5410 Made of fine russet boot leather, calf skin lined, high inside, extra pad, very close fitting, one pulley strap; considered by all horsemen one of the finest racing boots on the market. This boot has, without a doubt, had the largest sale of any quarter boot ever made. Made in three sizes, small, medium and large. Weight, per pair, 8 ounces. Price, per pair, \$3.09 3 pair for..... 8.55 Be sure to state the size boot wanted. We shall always send medium size where size is omitted.

Lou Dillon Quarter Boot.

No. 10F5415 Calf skin lined double strap, and has an independent purchase strap encircling the hoof, which holds the boot in the proper position without binding or resting on the horse's quarter. This is pronounced by all horsemen to be one of the best and lightest of close fitting quarter boots; an excellent boot for trotters and pacers. Weight, per pair, 8 ounces. Price, 3 pair for \$9.00; per pair, \$3.25 If by mail, postage extra, per pair, 15 cents.

Interfering Device.

No. 10F5450 This device has been used for some time, has never failed to stop the most obstinate case of interfering, and in most cases can be dispensed with after ten days to two weeks. They will spread the colt's gait and make him a wide traveler. Every horseman will understand the merits of them when seen. Weight, each, 4 ounces. Price, each..... 25c 3 for..... 75c If by mail, postage extra, each, 5 cents.

Our Special Felt Soaking Boot.

No. 10F5465 Made of extra heavy double felt with Sponge Frog Pad. Buckle toe and buckle and billet, round pad. This is the finest soaking boot we handle. You can make a horse's foot very soft and take all soreness out by using this boot. Weight, 8 ounces. Price, 4 for \$5.75; each, \$1.50 If by mail, postage extra, per pair, 8 cents.

Star Pointer Knee and Arm Boots.

No. 10F5495 Russel Leather body, padded arm, wool felt lined, with suspender. Protects the knee on hard hitters. Weight, about 10 ounces. We do not break pairs. Price, per pair, \$3.50 3 pr. for..... 10.00 If by mail, postage extra, per pair, 10 cents.

Extra Heavy Rubber Mane Comb.

No. 10F5540 Rubber Mane Comb, made of the finest quality of rubber, heavy thick back, oval shape. The teeth in this comb are strong and will not break with ordinary care. The best rubber mane comb we can sell. Each..... 1.00 3 for..... 3.30 If by mail, postage extra, 8 cents.

Plain Wood Sweat Scraper.

No. 10F5600 Flat tip and round handle with screw eyes. A fine wood sweat scraper. Weight, 4 ounces. Price, 3 for 25c; each..... 1.00 If by mail, postage extra, each, 4 cents.

Common Sense Toe Weights.

No. 10F5612 The demand for a toe weight that is easily and quickly adjusted from one ounce to six, is so great, that we have had made for us this special toe weight set, consisting of a pair of spurs and five pairs of weights, 2, 3, 4, 5 and 6 ounces. The spur itself weighs 1 ounce. You will be able, therefore, to weight your horse with 1, 2, 3, 4, 5 and 6 ounce weights. The Common Sense Toe Weight is the best. We furnish as many pairs of spurs as you want at 10 cents per pair, and bolts and screws extra, per pair, 10 cents. This set of weights you can use on five horses at one time, with extra spurs. The most complete set of toe weights on the market. If not satisfactory, you can return them. Weight, 2 pounds. Price, 3 sets for \$1.10; per set..... 40c Common Sense Spurs, extra, per pair..... 1.00 Bolts and screws, extra, per pair..... 1.00 If by mail, postage extra, per set, 30 cents.

New York Shield.

No. 10F5630 This shield can be easily adjusted or taken off. This feature alone commends it to every owner. The pouch is of the highest quality of rubber with linen insertion, which makes it strong and durable. The main feature in this shield from all others is in the pouch. This shield can be made extremely severe, medium or easy by raising or lowering and it is made open in front by a lacing of lace string and eyelets. In this way can easily be cleaned. This is one of the best shields that can be used on horses. Price, 3 for \$11.40; each..... \$4.00

The Old Reliable Springsteen Shield.

No. 10F5631 This shield is easily adjusted, the harness is made as to raise and lower the pouch. It is one of the best made shields on the market and one that is easily cleaned. It is considered by a great many of the horsemen of the country to be superior to any other on the market. Price, 3 for \$11.40; each..... \$4.00

Pacing and Trotting Hopples.



No. 10F5640 A Genuine Sears, Roebuck & Co.'s Hopple, made with lace straps, extra strong loop, covered with very fine calf skin so as not to wrinkle, made for trotting or pacing horses, strong or light weight. Finely finished, with snap adjustment, made to put on and take off the horse very quickly. This is positively the finest hopple made. Neck, hip and quarter straps complete ready for use. Medium weight hopple. Weight, about 3 1/2 pounds. Price, 3 pair for \$22.80; per pair, for one horse..... \$8.00 If by mail, postage extra, 4 cents.

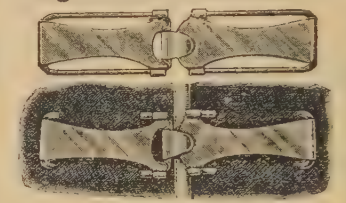
Horse Tail Holder.

No. 10F5665 For clamping and holding together the hair of the horse's tail, protecting it from the mud. Weight, 3 ounces. Price, each..... 8c 4 for..... 28c If by mail, postage extra, each, 3 cents.

Common Sense Horse Tail Clasp.

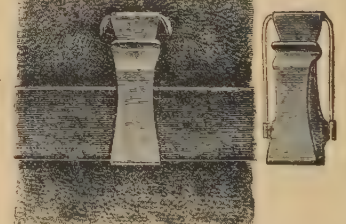
No. 10F5670 This is a simple device for holding the hair of a horse's tail. It is made of one piece of spring brass, without buckles or other contrivances. Weight, each, 2 ounces. Price, each 10c 4 for..... 35c If by mail, postage extra, each, 3 cents.

Our Farmer Blanket Pin or Horseman's Quick Fastening Blanket Attachment.



No. 10F5673 This blanket pin is made in two parts, with a double pin on each and hook together. You put the double pin through the blanket, snap the pins on each side of the blanket and then to fasten the blanket around the horse's neck you hook the pin together. It is a very simple attachment and can be handled in the winter time with gloves or mittens. This is something entirely new and practicable and the very best blanket pin you can buy, as the pins are always on the blanket and do not have to be removed to put the blanket on or off the horse. This Farmer Blanket Pin and you will use no other. Price, 12 for 68c; 6 for 38c; 2 for..... 18c

The Farmer Blanket Trace Pin.



No. 10F5674 This Pin is used on the lower side of the blanket, so the trace may be dropped in the hook, and hold the blanket in place while the horse is standing. With the use of this blanket hook, your blanket will not pull over the horse and be tramped under the horse's feet and the horse receive no benefit from the blanket. If you use this Farmer's Blanket Trace Pin your horse will get the full benefit of his blanket and you will save wear and tear on the blanket. The blanket pin is very substantial, and can be used on all kinds of blankets for team harness or single and double driving harness. No farmer or horse owner should be without the Farmer Blanket Trace Pin. Price, 12 for 68c; 6 for 38c; 2 for..... 18c

Horse Blanket Pins.

No. 10F5675 Blanket Pins, protected points. Size, 3 1/2 inches. Weight, per dozen, 8 oz. Price, 3 dozen for 50c; per dozen..... 16c If by mail, postage extra, per dozen, 8 cents.

Our Handy Blanket Pin.

No. 10F5679 Made the same style as a blanket pin with extra safety loop to fasten around the traces, which prevents the blanket from blowing off the horse. This pin can be fastened to the blanket and when placed on the horse can be fastened around the traces which will prevent the blanket from blowing off the horse. Price, 3 dozen for 70c; per dozen..... 25c If by mail, postage extra, per dozen, 8 cents.

Canvas Feed Bags.

No. 10F5695 Canvas Feed Bags. Leather bottom, perforated side, with strap running over head. Price, each..... \$0.45 4 for..... 1.70 If by mail, postage extra, each, 10c.

No. 10F5696 Our Half Leather Feed Bag.

Extra heavy, well made, perforated to give the horse air while feeding, strap over head adjustable. Leather is about half way up the sides, and leather bottom. Weight, 24 ounces. Price, 4 for \$3.75; each..... \$1.00 If by mail, postage extra, each, 25 cents.

Stallion Supports.

No. 10F5705 This Stallion Support is made of the best quality chamols skin instead of rubber. These supports have met with a very large sale, and we can recommend them very highly to every horse owner. Weight, about 10 ounces. Price, 3 for \$4.85; each..... \$1.70 If by mail, postage extra, 10 cents.

No. 10F5710 Silk Stallion Support.

made of heavy silk, very strong, with rubber tubes and leather billet. A silk stallion support is the best for the horse and the best wearing support made. Price, 3 for \$6.25; each..... \$2.25 If by mail, postage extra, 10 cents.

Horse Tooth Rasps.

No. 10F5720 The Horse Tooth Rasp shown in this illustration is made of finely polished steel, nickel plated, with stiff handle, has removable file. This is one of the most desirable rasps of the kind on the market. Guaranteed first class in every respect. Weight, about 1 pound. Price, each..... \$0.60 3 for..... 1.75 If by mail, postage extra, each, 16 cents.

Our 70-Cent Jointed Handle Rasp.

No. 10F5725 This illustration is that of House's Patent Horse Tooth Rasp. As shown in the illustration, it has a jointed handle, a very desirable feature. It is finely polished and nickel plated, complete with file and ready for use. Weight, about 1 pound. Price, 3 for \$2.00; each..... 70c If by mail, postage extra, each, 16 cents.

A \$2.50 Horse Tooth Rasp for \$1.20.

No. 10F5730 This illustration shows the Sears, Roebuck & Co.'s Special Horse Tooth Rasp. It has finely polished handle and float. It is adjustable and is about the finest rasp made. The file can be removed and replaced almost instantly. Complete and ready for use. Weight, about 1 1/4 pounds. Price, 3 for \$3.30; each..... \$1.20 If by mail, postage extra, each, 24 cents.

No. 10F5735 Extra Steel Files.

3 1/2 inches long, for any of the above horse tooth rasps. Weight, about 4 ounces. Price, each..... 15c 3 for..... 35c If by mail, postage extra, each, 4 cents.

Bride Plumes.

Curled Horse Hair Plumes or Tassels, for team harness. No. 10F5750 Bride Plumes, colors, red or yellow, 9 inches long. Price, per pair..... 21c 3 pair for..... 60c No. 10F5755 Bride Plumes, colors, red or blue, 11 inches long. Price, per pair..... 25c 3 pair for..... 75c No. 10F5760 Bride Plumes, colors, red or green, 13 inches long. Per pair..... 30c 3 pair for..... 80c Mention color wanted. Weight, per pair, 8, 9 and 5 ounces. If by mail, postage extra, 10 cents.

Our Center Ring Plume.

No. 10F5762 Our Center Ring Plume used on cross check lines between horses. Made with large wood center ring, long red plume attached. Weight, about 8 ounces. Price, each 20c 3 pair for..... 55c Postage, each, 10c

Plush Robe Lining



Sears' special quality of Plush Robe Lining. We furnish our special plush robes in three qualities and patterns. Plain red or green, fancy printed medallion and fancy colors. Animal center. This, our special grade of plush lining, is just the kind of plush to be used in lining fur robes or in making plush robes. We furnish this in two widths and the price is per yard and pattern. Order by yards and state size of robe you want to line or make.

No. 10F10590 Pattern No. 1. Plain ruby red, 54 inches wide. Price, per yard, .95c

No. 10F10591 Pattern No. 2. Plain ruby red, 60 inches wide. Price, per yard, \$1.05

No. 10F10592 Pattern No. 3. Plain solid green, 54 inches wide. Per yard, .95c

No. 10F10593 Pattern No. 4. Plain solid green, 60 inches wide. Per yard, \$1.05

No. 10F10594 Pattern No. 5. Fancy medallion, fancy colors, 54 inches wide. Price, per yard, \$1.35

No. 10F10595 Pattern No. 6. Fancy medallion, fancy colors, 60 inches wide. Price, per yard, \$1.60

No. 10F10596 Pattern No. 7. Fancy medallion, center large dog, fancy colored plush. Size of pattern, 54x60 inches. Price, per pattern for one robe, \$2.75

No. 10F10597 Pattern No. 8. Fancy double horse pattern robe lining, fancy colors. Size of pattern, 54x60 inches. Price, per pattern for one robe, \$2.75

Always state size of robe you want to line or make.

No. 10F10598 Scalloped felt border, to be used with our plush lining for fur robes. This is a good quality of scalloped felt. Colors are red, brown and black. Be sure to state color wanted.

Price, for 7 1/2 yards single border, .33c

Price, for 7 1/2 yards double border, .65c

Pony Stable Blankets.

No. 10F10616 Our Special Burlap Pony Stable Blanket, 48 inches long from shoulder to tail, two surcingle, full lined.

Price, 3 for \$3.33; each, \$1.17

No. 10F10617 Our Brown Duck Full Lined Pony Blanket, two surcingle.

Price, 3 for \$4.74; each, \$1.63

No. 10F10618 Our Burlap Pony Stable Sheet, 48 in. long. Price, 3 for \$2.16; ea. 77c

Our Pine Ridge Stable Blanket, \$1.17.



No. 10F10657 Made of fancy printed plaid blanket stock, cut to shape of horse; two surcingle, buckle front; extra stay and reinforced front. A good shaped stable blanket. Size, 72 inches. Weight, about 5 1/2 pounds. Price, 3 for \$3.35; each, \$1.17

Our White Oak Stable Blanket, \$1.77.



No. 10F10659 Our White Oak Stable Blanket, made of heavy brown duck, lined with fancy mixed wool blanket lining, reinforced at neck and front, extra stay at neck making it very strong. Edge turned up to lining, two web surcingle and stay to first surcingle. Made in one size, 26 only. Weight, 5 1/2 pounds. Price, 3 for \$5.05; each, \$1.77

Our Special Stable Blanket, \$1.97, \$2.05, \$2.10.



No. 10F10665 Made of heavy brown duck, boot web lining, extra heavy, wide corded surcingle with snaps and patent fasteners. Lined with heavy fancy plaid wool lining, extra heavy reinforced front, making one of the best brown duck stable blankets on the market. This is one of our big bargains. Made in sizes 24, 26, 28 and 30. Weight, about 5 1/2 lbs.

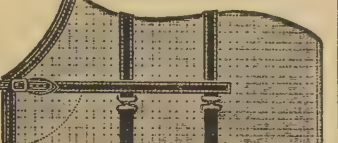
Size 24. Price, 3 for \$5.75; each, \$1.97

Size 26. Price, 3 for \$5.98; each, \$2.05

Sizes 28 and 30. Price, 3 for \$6.10; ea. 2.10

NOTE—Our blankets are made to fit horses of different weights. Size 24, a horse from 900 to 1100 pounds; size 26, 1100 to 1300 pounds; size 28, 1300 to 1450 pounds; size 30, 1450 to 1550 pounds. Weight of stable blankets, about 4 1/2 to 6 1/2 pounds.

Our Cromwell Fancy Plaid Burlap Full Lined Stable Blanket, \$1.50.



No. 10F10671 Made of soft, mangled burlap, extra quality, 36 inches deep and 72 inches long, two white corded surcingle, extra stay to second surcingle, reinforced neck and reinforced on the hips, making it very strong and durable. Extra strong quartered, adjustable buckle snap fastener, bound around the neck and down the front, lined with soft, mixed gray wool blanket lining. The best printed burlap stable blanket on the market. Weight of blanket, 7 lbs. Price, each, \$1.50

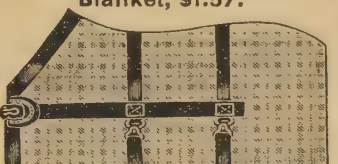
3 for, \$4.28

Our Security Shaped Kersey Stable Blanket, \$1.35.



No. 10F10667 This blanket is made of heavy imported Kersey. This Kersey is very strong and very warm. It is a blanket shaped to the horse, with two surcingle and stayed to the first surcingle, snap front. Size 72 inches. This is one of our new style stable blankets. Weight, about 5 1/2 pounds. Price, 4 for \$5.15; each, \$1.35

Our Strong Arm Kersey Stable Blanket, \$1.57.



No. 10F10670 The Kersey Cloth used in this, our Special Strong Arm Blanket, is made specially for horse blankets, and it is very strong. This blanket is made with double surcingle and stayed to the second surcingle, snap front, bound around the neck and down the front. It is strong, warm, and serviceable. Size, 76 inches. Weight, about 3 1/2 pounds. Price, each, \$1.57

3 for, \$4.50

Our Newton Kersey Stable Blanket, \$1.47.

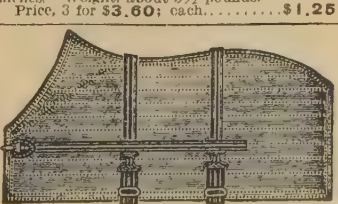


No. 10F10668 One of our improved styles, Newton Kersey Stable Blanket. Size, 74 inches. Weight, about 5 1/2 pounds. Double surcingle, stayed to the first surcingle, snap front. This blanket is shaped to the horse. Strong, warm, and well made and will give the very best of satisfaction. Price, 3 for \$4.20; each, \$1.47

Our Cromwell Kersey Stable Blanket, \$1.25.



No. 10F10669 One of our new style stable blankets. Made of a solid piece of imported Cromwell Kersey, double surcingle, snap front, cut to the shape of the horse. A blanket that is very strong, warm, and well made. We know this Cromwell Kersey will give you the very best satisfaction. Size, 72 inches. Weight, about 3 1/2 pounds. Price, 3 for \$3.60; each, \$1.25



Our Blue Ribbon Hackney. Burlap Stable Blanket, \$1.35



No. 10F10639 This blanket is made out of the very best quality of mangled burlap, gray wool mixed blanket lining, extra reinforced front, with snap attachment; two wide duck surcingle, with snap fasteners, extra stay to first surcingle. The biggest seller of the season. Made in one size only, size 28, and will fit a horse from 1100 to 1300 pounds. The greatest bargain in a genuine Burlington full lined stable blanket ever offered. Weight, of blanket, 6 pounds.

Price, 3 for \$3.87; each, \$1.35

Blackhawk Morgan Full Lined Burlap Stable Blanket, \$1.25.



No. 10F10641 Turned and stitched blanket edge around the neck and front. Full lined throughout with a gray blanket lining, two corded surcingle, extra stay to first surcingle, extra reinforced front with snap fastener. A good, cheap burlap stable blanket. A horse cannot get this blanket off. Weight, 5 1/2 pounds.

Price, 3 for \$3.60; each, \$1.25

Willemore Fancy Plaid Duck Stable Blanket \$1.65.



No. 10F10648 Full lined with a gray mixed wool lining, two surcingle, extra stay to first surcingle, turned and stitched binding around the neck and down the front, extra quarter stay snap front, cut to fit the horse. Made in size 26 only, and will fit 1100 to 1300 pound horse. One of the best cheap Hackney duck stable blankets on the market. Weight, 5 pounds.

Price, 3 for \$3.80; each, \$1.65

Our Locust Glen Stable Blanket, \$1.40.



No. 10F10653 Made of good blanket stock, heavy cotton wadding, fancy block printed blanket. This blanket has two surcingle attached. Buckle front. This is a very large seller. Good value at our low price. Size, 73 inches long. Weight, 6 lbs. Price, each, \$1.40

3 for, \$4.10

Our Glen Dale Stable Sheet, Brown Duck and Burlap, 79 Cents and \$1.18.



No. 10F10619 Our Glen Dale Special Brown Duck Sheet, made with two web surcingle, snap front, cut to fit the horse. Made in sizes 24, 26, 28 and 30. State size wanted. The best cheap brown duck stable sheet on the market. Weight, about 2 pounds.

Price, 3 for \$3.35; each, \$1.18

No. 10F10621 Our Burlap Glen Dale Stable Sheet, made of 10-ounce burlap, two surcingle, snap front. A good sheet, cut to fit the horse. Made in sizes 24, 26, 28 and 30. State size wanted. The best cheap burlap sheet made. Weight, about 2 1/2 pounds. Price, each, \$0.79

3 for, \$2.20

Our Walnut Grove Stable Blanket, \$1.90.

No. 10F10636 This Golden Brown Duck Stable Blanket is made extra strong. Rope edge, extra stay in neck, Kersey lined, twenty rows stitching through body, two surcingle, extra stay to the second surcingle. This is one of the best stable blankets we can make. 76 inches long. Weight, about 6 1/2 pounds. Price, each, \$1.90

3 for, \$5.50

Our Galloway Cattle Cover. Burlap, 83c; Brown Duck, 97c; Brussel Galloway, \$1.20.



No. 10F10626 Our Brussel Galloway Cow Fly Cover, very cool, ventilating admits the air but not the fly. Size, 100 inches long. Weight, about 1 1/2 pounds. Price, ea. \$1.20

3 for, \$3.50

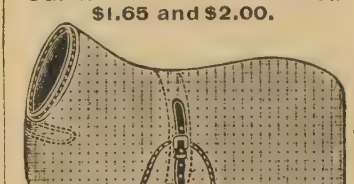
No. 10F10627 Our Fine Burlap Cattle Cover. Made of fine burlap with two surcingle, snap front. Weight about 3 1/2 pounds.

Price, 3 for \$2.37; each, .83c

No. 10F10629 Our Fine Buckeye Cattle Cover. Made from brown duck, buckle front, two wide surcingle with snap. Size, 40 in. deep. Weight, about 1 1/2 pounds.

Price, 3 for \$2.77; each, .97c

Our Winona Stable Blanket. \$1.65 and \$2.00.

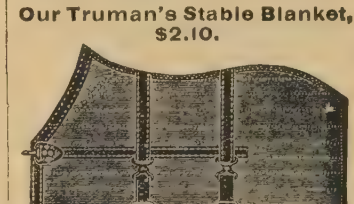


Our New Style Winona Stable Blanket is made with closed front as shown in the illustration. The surcingle that goes under the horse is made of the same goods that is used in the blanket with buckle and billet, the billet attached to the blanket. The horse cannot get this blanket off in the stable. Comes in two grades. No. 1 grade, brown duck Kersey lined. No. 2, solid plaid Kersey blanket. Both are big sellers and excellent value. Weight, about 5 1/2 pounds.

No. 10F10631 Brown Duck. Price, 4 for \$7.80; each, \$2.00

No. 10F10632 Solid Kersey. Price, 4 for \$6.30; each, \$1.65

Our Truman's Stable Blanket, \$2.10.



No. 10F10633 Heavy Brown Duck Lined Stable Blanket. Bound around neck, two surcingle, stay to second surcingle. Kersey lined, full quilted. Blankets not as good as this are sold by others for \$2.50 to \$2.75. This is the best \$2.10 stable blanket we can make. This blanket is 76 inches long. Weight, about 6 1/2 pounds. Price, each, \$2.10

4 for, \$8.00

Our Hartman Stable Blanket, \$1.70.



No. 10F10634 The Hartman Stable Blanket is one of the best \$1.70 stable blankets we can make. Full size and extra strong, rope edge around the neck, reinforced neck on shoulder, two surcingle, extra stay to first surcingle. Six rows stitching, Kersey, full lined. Old sold brown duck. Our Hartman stable blanket is 76 inches long. Weight, about 6 pounds. Price, each, \$1.70

4 for, \$6.50

Our Hewo Stable Blanket, \$1.35.



No. 10F10635 Golden Brown Duck Stable Blanket. The best \$1.35 duck blanket on the market. Blankets not as good as this are sold for \$1.95 to \$2.10 by others. Two surcingle, stay to first surcingle. Kersey lined, full quilted. This blanket is 72 inches long. Weight, about 5 pounds.

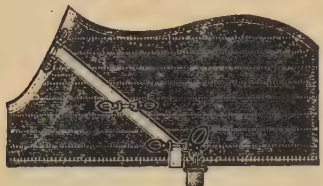
Price, 4 for \$5.10; each, \$1.35

Our English Hackney Stable Blanket, \$2.35.



No. 10F10637 The best \$2.35 Stable Blanket we can make. English cut and trimmed, buckle front, bound all around with boot web binding, two surcingles, extra stayed in neck; extra heavy golden brown duck, kersey lined, twenty rows stitching through the body. If you want a good stable blanket, try our English Hackney style. Size, 76 inches long. Weight, about 7 pounds. Price, 4 for \$9.10; each.....\$2.35

Our Percheron Stable Blanket, \$2.10.



No. 10F10638 Our New Style Percheron Stable Blanket. This blanket is made solid around the breast, three snap fasteners, heavy brown duck, kersey lined, eighteen rows of stitching through body. One of our new style stable blankets; will not slip around on the horse; will stay in place; good, heavy, well made blanket. Size, 76 inches. Weight, about 6½ pounds. Price, each.....\$2.10 4 for.....8.00

Our Roseburg Brown Duck Storm Blanket.



No. 10F10682 Our Extra Large Roseburg Storm Blanket. Made of brown duck, full fancy lined, extra large, 84x90 inches with V in the neck. This is a very large, warm and exceptionally strong blanket, full quilted. Weight of this blanket, 7½ pounds. Price, each.....\$2.00 4 for.....7.80

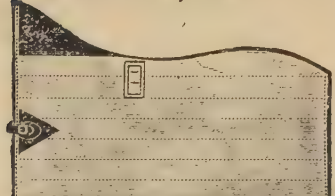
No. 10F10683 Made of good strong duck, patent adjustable front fastening, gray wool blanket lining, extra V-shaped gore neck to fit the horse, well hemmed all around. For a good, cheap, storm blanket this is a very big seller. Size, 80x80 inches. Weight, 6 pounds. Price, 4 for \$6.30; each.....\$1.65

Our Heavy Wisconsin Golden Brown Duck Storm Blanket, \$2.47.



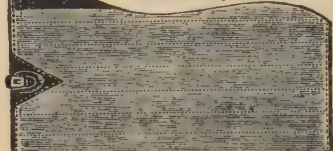
No. 10F10684 Our Heavy Wisconsin Golden Brown Duck Storm Blanket, with a large number of rows of stitching, full lined with fancy striped wool blanket lining, making a very strong, warm blanket. The golden colored duck does not show the dirt. Full quilted. This blanket has had a very large sale and we are satisfied you will be well pleased with it. This blanket has lame leathers and tug straps. Size of blanket, 84x84 inches. Weight, about 7½ pounds. Price, each.....\$2.47 4 for.....9.48

Our Champion Burlap Storm Blanket, \$1.85.



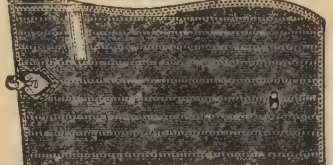
No. 10F10697 This blanket is made from heavy mangle burlap, blanket lined, full quilted, V-shaped neck, buckle and billet front on the blanket, lame leathers and tug straps. Size of blanket, 80 inches. Weight, 7½ pounds. This style blanket makes a good, strong, warm horse blanket. Price, 4 for \$7.00; each.....\$1.85

Our Murdoch Storm Blanket, \$1.65.



No. 10F10698 This Murdoch Storm Blanket is made from heavy mangle burlap, blanket lined, full quilted, and is extra strong. Well stayed in the neck and where the buckle sews onto the blanket. For a good, strong, everyday farm or storm blanket this is one of our exceptional values. Weight, about 8½ pounds. Size, 80 inches. Price, each.....\$1.65 4 for.....6.00

Our Elkhorn Storm Blanket, \$3.25.



No. 10F10697 The Elkhorn Storm Blanket, the best \$3.25 Storm Blanket on the market. Extra heavy duck, heavy ribbed blanket lined; comes down over the horse and keeps him good and warm. Rawhide lame leather and tug strap, full quilted. One of the best heavy storm blankets. Size, 90 inches long by 94 inches wide. Weight, about 11 pounds. Price, 4 for \$12.60; each.....\$3.25

Our Belgian Storm Blanket, \$3.50.



No. 10F10680 Our Belgian Storm Blanket, Polar Blanket Lined, is the best \$3.50 blanket you can buy. Made of heavy brown duck, with 20 rows stitching, full quilted. Comes down over the horse's sides and will keep them warm. Tug strap, so blanket will not blow off; lame leather strap and snap in front. Our Polar blanket lining is very heavy and makes the blanket very warm. This our Belgian Storm Blanket has no equal at our price. Size, 84 inches long by 90 inches wide. Weight, about 11 pounds. Price, 4 for \$13.70; each.....\$3.50

Our Milo City Storm Blanket, \$3.25.



No. 10F10700 This storm blanket is made of heavy waterproof cloth, lined throughout. The lining and waterproof are glued together. This blanket is very strong and warm, and as near waterproof as it can be made. Rawhide lame leather and tug strap. Light gray color. The Milo City Storm blankets are good. Size, 80 inches long and 80 inches wide. Weight, about 9 pounds. Price, 4 for \$12.60; each.....\$3.25

Our Special Montana Duck Blanket, \$2.75.

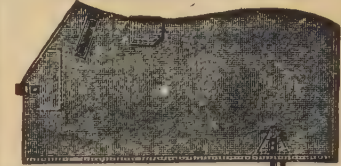


No. 10F10696 Our Special Montana Brown Duck Blanket. Made up size, 84x80 inches. Front of the blanket to go around the breast with a double snap fastener on the side giving full protection to the horse's breast, also two snaps to fasten the blanket round the neck of the horse. Two extra heavy wide surcingles. This blanket is largely used in Colorado, the west and the northwest where they want a good warm blanket on a horse. Weight of blanket, 8 pounds. Price, 4 for \$10.70; each.....\$2.75

Special Montana White Duck Blanket, \$3.15.

No. 10F10695 Same style as No. 10F10696. Made of extra heavy white duck, full lined, with heavy fancy striped gray wool blanket lining, full quilted throughout. This blanket is made with front to lap around the breast with double snap fasteners on the side, also two snap fasteners to hold blanket around the neck of the horse. The reinforcements on this blanket are extra heavy and strong, and it has two heavy, wide bootweb adjustable surcingles. Made in size, 80x84 inches. Weight, 8½ pounds. Price, each.....\$3.15 4 for.....12.00

Our Klondike Oiled Duck Waterproof Storm Covers, \$1.99. The Best Storm Cover on the Market.

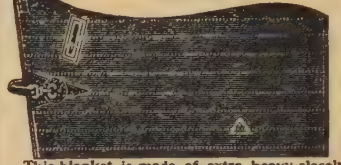


No. 10F10701 Our Heavy Klondike, Black Oiled, 8-ounce Duck, Waterproof Horse Cover is absolutely rainproof and one of the best storm blankets made. Size, 6 feet 8 inches. Snap front, rawhide lame and tug straps, extends about 12 inches in front of hames. Weight, about 6 pounds. Price, each.....\$1.99 4 for.....7.56

S. R. & Co.'s Special White Duck Storm Cover, \$2.15.

No. 10F10702 Made of heavy 14-ounce double filled storm duck, 66 inches deep. Weight, about 8 pounds. Lame leather and tug strap. This is a better and stronger storm blanket than any oil cover. Same style as our Klondike. Price, for one horse, each.....\$2.15 4 for.....8.20

Our St. Paul Storm Blanket.



This blanket is made of extra heavy closely woven brown duck, full lined, with heavy, gray wool blanket lining, and quilted throughout with lock stitch quilting and seams. It is reinforced at every point where strain comes on the blanket, and is trimmed with rawhide lame leathers, trace carriers and adjustable front strap, making a strong, warm and durable blanket, which cannot fail to give satisfaction. This blanket is made in three sizes.

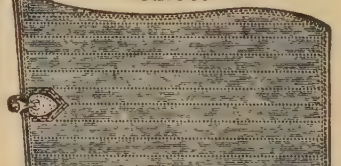
No. 10F10688 80 inches long, 76 inches wide. Small horse. Weight, about 7½ pounds. Price, 4 for \$9.00; each.....\$2.37
No. 10F10689 Size, 84 inches long, 80 inches wide. Medium horse. Weight, about 7½ pounds. Price, 4 for \$10.80; each.....\$2.77
No. 10F10690 Size, 90 inches long, 84 inches wide. Large horse. Weight, about 9 pounds. Price, 4 for \$11.50; each.....\$2.97

Our Hanoverian Storm Blanket, \$2.10.



No. 10F10692 Our Hanoverian Storm Blanket is the best \$2.10 blanket you can buy. Green duck, heavy blanket lined, full quilted, twenty rows stitching; rope binding all around the edge making the blanket very strong. If you want a good pin storm blanket, try our Hanoverian Storm. It will please you. Size, 80 inches long and 80 inches wide. Weight, about 7 pounds. Price 4 for \$8.00; ea.....\$2.10

Our Lafayette Storm Blanket, \$2.00.



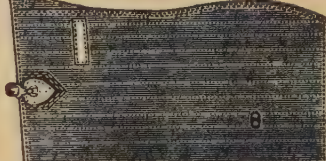
No. 10F10693 Our Lafayette Storm Blanket is the best \$2.00 blanket we can make. Good heavy brown duck, full lined with good heavy blanket lining, full quilted, with twenty rows stitching, snap fasteners. Size, 80 inches long and 76 inches wide. Weight, about 6½ pounds. Price, 4 for \$7.60; each.....\$2.00

Our Lakewood Storm Blanket, \$2.95.



No. 10F10694 Our Lakewood Brown Duck Storm Blanket is the best \$2.95 Storm Blanket we can make. Rawhide lame leather and tug strap, extra heavy, striped blanket lining, twenty rows stitching, full quilted. This is one of the best blankets you can buy. It is strong, warm and well made. It always pays to get good blankets. Our Lakewood Storm blanket will please you. Size, 84 inches long by 80 inches wide. Weight, about 9½ pounds. Price, 4 for \$11.60; each.....\$2.95

Our Clydesdale Storm Blanket, \$3.10.



No. 10F10699 Our Heavy Clydesdale Storm Blankets are extra large. Full quilted, heavy blanket lined, rawhide lame leather and tug straps; blanket comes down over the horse's sides and keeps them warm. Our Clydesdale storm blankets are very heavy weight. Our heavy storm blankets are always the best. Size, 80 inches long by 85 inches wide. Weight, about 11½ pounds. Price, 4 for \$12.00; each.....\$3.10

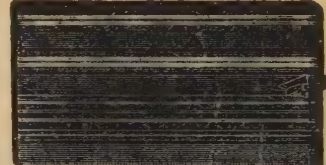
Celebrated Directly Square Horse Blanket. Price, \$1.30 and \$1.70.



No. 10F10803 Made of fine wool blanket-lining, dark snuff color, fancy stripe body and border headings. Round sewed strap and buckle front. Extra strong double and twisted warp, making an exceedingly strong, durable blanket; and one wanting an extra good, strong, firm blanket will do well to order this. Made in two sizes.

Size, 76x80 ins. Weight, 5 lbs. Ea.....\$1.30
4 for.....5.00
Size, 84x90 ins. Weight, 7 lbs. Ea.....\$1.70
4 for.....6.80

Our Famous Nelson Square Horse Blanket. Price, \$1.57, \$2.10 and \$2.60.



This blanket is made of dark gray and brown mixed body of the very finest of blanketing with extra strong heavy warp, with bright red stripes and bright border. This is one of the very best standard team blankets on the market, made for us specially and considered by us the leader this year. Size Weight Price

No. 10F10805 76x80 ins. 5 lbs. Ea.....\$1.57
4 for.....5.00
No. 10F10806 84x90 ins. 7 lbs. Ea.....\$2.10
4 for.....8.00
No. 10F10807 90x90 ins. 9 lbs. Ea.....\$2.60
4 for.....9.60

Our Celebrated Fallnot Square Horse Blanket, \$1.50, \$1.65, \$1.85 and \$2.35.



No. 10F10809 Made of good wool blanketing, with heavy, firm, solid warp, dark gray body with fancy body stripes and heading. Round sewed strap, buckle front. Made in four sizes.

Size, 76x80 ins. Weight, 5 lbs. Each.....\$1.50
4 for.....5.00
Size, 80x84 ins. Weight, 6 lbs. Each.....\$1.65
4 for.....6.10
Size, 84x90 ins. Weight, 7 lbs. Each.....\$1.85
4 for.....7.00
Size, 90x90 ins. Weight, 9 lbs. Each.....\$2.35
4 for.....9.00

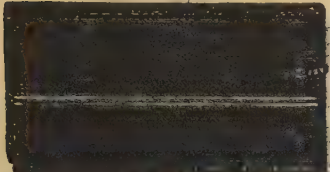
Our Special Leader Square Horse Blanket.



No. 10F10835 Made of rich, dark colored blanket stock, dark colored mixed gray body, firmly woven, heavy hard twisted warp, making one of the best and strongest cheap blankets on the market, fancy stripe heading, one-strap front. Made in three sizes.

Size, 74x76 ins. Weight, 4 lbs. Each.....\$1.00
4 for.....3.88
Size, 76x80 ins. Weight, 5 lbs. Each.....\$1.25
4 for.....4.60
Size, 84x90 ins. Weight, 7 lbs. Each.....\$1.65
4 for.....6.10

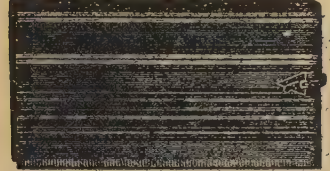
Dare Devil Square Horse Blanket, \$1.30, \$1.65 and \$2.10.



No. 10F10837 This blanket is made of fine fancy gray blanketing, well givged, made with firm, solid twisted warp which makes the blanket very hard to tear. Round strap and buckle front. Fine body stripes and border heading. A blanket suitable for any kind of team use. Made in three sizes.

Size, 76x80 inches, 6 lbs. Price, each... \$1.30
4 for... \$4.80
Size, 80x84 inches, 6 lbs. Price, each... 1.65
4 for... 6.15
Size, 84x90 inches, 9 lbs. Price, each... 2.10
4 for... 8.00

Our Pioneer Horse Blanket, \$2.20 and \$2.90.



Our Pioneer Blanket. Made with good heavy double warp, soft fine blanket filling made in two sizes, 84x90 inches, weight about 7 lbs., and 90x96 inches, weight about 9 lbs. Bright fancy color blankets (two patterns) green body fancy striped, and brown body fancy striped, extra wide headings.

No. 10F10840 GREEN BODY PAT-
TERN, fancy stripe, red, white, lemon and old gold. Extra wide fancy bright heading and stripe through body. Fine, handsome horse blanket. Size, 84x90 inches.

Price, 4 for \$8.10; each... \$2.20

No. 10F10841 BROWN BODY PAT-
TERN, fancy stripe, wine, orange, green and white stripe through body, extra wide fancy heading. An extra large size heavy horse blanket. Size, 90x96 inches.

Price, 4 for \$11.20; each... \$2.90

Our Prince Henry Horse Blanket, \$2.75.



Our Prince Henry Stripe Horse Blankets are made large size, 84x90 inches. Weight, about 7 pounds, heavy double warp, fine blanket filling. Made in four patterns, Nos. 10F10842, 10F10843, 10F10844 and 10F10845. Patterns are red body, blue body, wine body or fawn body, with fancy stripe heading and through body. These are our best grade striped horse blankets.

No. 10F10843 Pattern, RED BODY; fancy stripe, black, orange, lemon, and white, wide fancy heading, bright colors. A handsome blanket. Size, 84x90 inches.

Price, 4 for \$10.60; each... \$2.75

No. 10F10844 Pattern, BLUE BODY, stripe through body and fancy wide heading. Seal brown, lemon, green and red. A fine blanket. Size, 84x90 inches.

Price, 4 for \$10.60; each... \$2.75

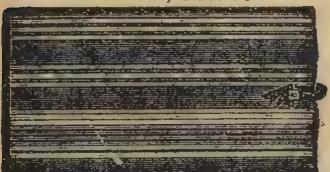
No. 10F10845 Pattern, WINE BODY; fancy bright colors, green, black, white and seal brown stripe through body, and wide fancy heading. One of our fine pattern horse blankets. Size, 84x90 inches.

Price, 4 for \$10.60; each... \$2.75

No. 10F10846 Pattern, FAWN BODY; bright fancy colors, seal brown, red, orange, white and green stripe through fawn body and wide fancy heading. One of our new patterns. Size, 84x90 inches.

Price, 4 for \$10.60; each... \$2.75

Our Middletown Horse Blanket, \$3.50.

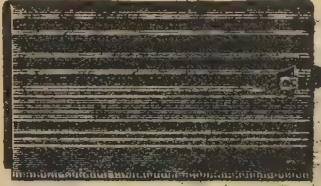


Our Middletown Horse Blankets are the heaviest horse blankets we handle in striped horse blankets. Weight, about 9 pounds, fine soft long filling, fancy bright colored blankets. We make this Middletown blanket in two patterns, fawn body and blue body, with fancy heading and fancy stripe through body; Nos. 10F10847 and 10F10848.

No. 10F10847 Pattern, FAWN BODY; fancy stripe, green, white, red, seal brown and orange; wide fancy heading. Fine colors for extra large size heavy horse blanket. Size, 90x96 inches. Price, 4 for \$13.60; each... \$3.50

No. 10F10848 Pattern, BLUE BODY; fancy stripe, seal brown, lemon, green, red and orange through body; extra wide fancy heading. One of our new patterns in extra large heavy horse blankets. Size, 90x96 inches. Price, 4 for \$13.60; each... \$3.50

Our Winter King Horse Blanket \$1.95.



The Winter King Stripe Horse Blanket is made in two patterns, Nos. 10F10849 and 10F10850, one red body and one green body, with fancy stripes through body and wide fancy heading. Made in one size, 76x80 inches. Weight, about 5 pounds. The Winter King is one of our best grade striped blankets.

TWO HANDSOME PATTERNS.

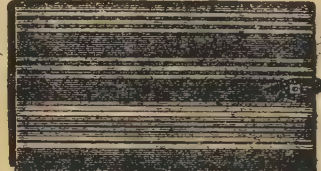
No. 10F10849 Pattern, GREEN BODY; fancy stripe through body, color, purple, white and lemon stripes, wide fancy heading, color, black, lemon and seal brown, a good strong and warm horse blanket. Size, 76x80 inches.

Price, 4 for \$7.40; each... \$1.95

No. 10F10850 Pattern, RED BODY; fancy stripes through blanket, color of stripes, seal brown, orange, white and green. A fine pattern, good, strong, well made horse blanket; bright colors, extra wide heading, green, white and orange. Size, 76x80 inches.

Price, 4 for \$7.40; each... \$1.95

Our Flora Bell Horse Blanket, \$2.45.



Our Flora Bell Stripe Horse Blankets are made in two patterns, Nos. 10F10851 and 10F10852. Blue body, fancy stripe, wine body with fancy stripe. The colors of these two patterns are handsome; the best pattern in this our best grade of striped horse blankets. Heavy double warp, fine blanket filling, soft and warm. This blanket is made in one size, 80x84 inches. Weight, about 6 pounds.

TWO PATTERNS.

No. 10F10851 Pattern, FLORA BELL BLUE BODY, with fancy bright stripe through body, green, seal brown and white, fancy bright wide heading, seal brown, white, black and green, a good blanket and low price. Size, 80x84 inches. Price, each... \$2.45

Price, 4 for \$9.40; each... \$2.45

No. 10F10852 Pattern, FLORA BELL WINE BODY; fancy heading, fancy stripe through body, colors, lemon, green, black and white. OF10852 patterns are the best in all grades of horse blankets. Size, 80x84 inches.

Price, 4 for \$9.40; each... \$2.45

Our Dan Patch Overplaid Horse Blanket, \$2.65 and \$2.95.



We make this our New Overplaid Horse Blanket in two sizes and four patterns; something very new in overplaid blankets. With four patterns to select from, you can get the color of blanket you want. Made only in two sizes, 80x84 inches, weight, about 6 pounds, and size 84x90 inches, weight about 7 pounds. Nos. 10F10857, 10F10858, 10F10859 and 10F10861. The numbers are the color of pattern you want.

FOUR PATTERNS.

No. 10F10857 Pattern, DAN PATCH RED BODY, overplaid; brown, lemon and white striped; wide border, seal brown, green, lemon and white; a very handsome horse blanket. Size, 80x84 inches.

Price, 4 for \$10.20; each... \$2.65

No. 10F10858 Pattern, DAN PATCH FAWN BODY, overplaid; seal brown, white and lemon; fancy border, purple, orange and lemon; a very new pattern in a fine overplaid horse blanket. Size, 80x84 inches.

Price, 4 for \$10.20; each... \$2.65

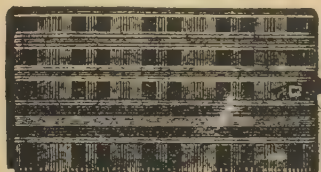
No. 10F10859 Pattern, DAN PATCH BLACK BODY, overplaid; white, lemon and orange; fancy border, lemon, orange and white. This pattern made especially for us this year. Very fine. Size, 84x90 inches.

Price, 4 for \$11.40; each... \$2.95

No. 10F10861 Pattern, DAN PATCH RED BODY, fancy overplaid; brown, lemon and white striped body; border, brown, lemon and white; extra wide heading. We have never shown as fine a line of overplaid horse blankets. Size, 84x90 inches.

Price, 4 for \$11.40; each... \$2.95

Our Navajo Indian Plaid Horse Blanket, \$2.45.



Our Navajo Indian Plaid Horse Blankets are made in two fancy patterns; handsome drop box plaid, alternate colors, new pattern for our line for 1907; heavy double warp, fine soft long blanket filling, very bright fancy colors. Made in one size, 76x80 inches. Weight, about 5 pounds. Nos. 10F10887 and 10F10888.

TWO PATTERNS.

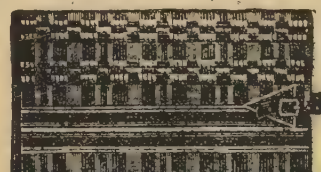
No. 10F10887 Pattern, BLACK and GREEN, alternate drop box plaid in 7, wide fancy heading, purple, green and white stripe in border. One of our best grade plaid blankets. Size, 76x80 inches.

Price, 4 for \$9.30; each... \$2.45

No. 10F10888 Pattern, RED and BLACK, alternate drop box plaid body, fancy colors, red, black, white and orange, stripe and plaid, extra wide heading. Very new pattern this year. Size, 76x80 inches.

Price, 4 for \$9.30; each... \$2.45

Our Princess Drop Box Plaid Horse Blanket, \$2.65.



Our Fine Princess Plaid Horse Blankets are made in one size, 80x84 inches, weight, about 6 pounds. Three patterns, Nos. 10F10889, 10F10890 and 10F10891. We give you three choice selections; fancy color plaid body, alternate fancy body, stripe and heading; all new patterns.

THREE PATTERNS.

No. 10F10889 OUR PRINCESS PAT-
TERN, drop box plaid, alternate green, brown and white body, fancy red, white, green and brown heading. A handsome selection for a horse blanket. Size, 80x84 inches.

Price, 4 for \$10.25; each... \$2.65

No. 10F10890 OUR PRINCESS PAT-
TERN, drop box plaid, alternate wine body, red, white, green and lemon body stripes, lemon, red, green and white; black plaid heading. One of our best selections. What is your choice? Size, 80x84 inches.

Price, 4 for \$10.25; each... \$2.65

No. 10F10891 OUR PRINCESS PAT-
TERN, box plaid pattern, gold, black and green, reversible plaid body, fancy plaid heading, red, black white and green stripes alternate. Make two selections when you order above blankets; if we are out of one we can give you the other. Size, 80x84 inches.

Price, 4 for \$10.25; each... \$2.65

Our Royal Plaid Horse Blanket, \$3.10.



Our Royal Plaid Horse Blanket is made in three patterns. You have three handsome selections; you can order the colored blanket that suits your fancy; they are the finest patterns made in this style, new this year. Always make your second choice. This blanket is made in one size only, 84x90 inches. Weight, about 7 pounds. Pattern Nos. 10F10892, 10F10893 and 10F10894.

THREE PATTERNS.

No. 10F10892 Pattern, WINE and OLD GOLD color, body drop plaid, alternate wine and old gold, fancy wide plaid heading, white, green and old gold cottons, fancy stripes. The Royales. Plaid. Size, 84x90 inches.

Price, 4 for \$11.95; each... \$3.10

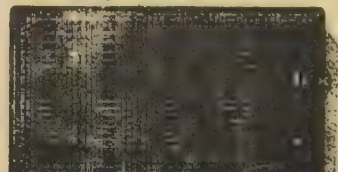
No. 10F10893 Pattern, GREEN and TAN color, plaid body, alternate, extra wide plaid heading, purple, green and white color. One of the finest horse blankets we make in this style, new this year for us. The Royal Plaid. Size, 84x90 inches.

Price, 4 for \$11.95; each... \$3.10

No. 10F10894 Pattern, BLACK and GREEN body, alternate plaid, fancy heading, green and black stripes; dark color horse blanket; very handsome. State your second choice when ordering. The Royal Plaid. Size, 84x90 inches.

Price, 4 for \$11.95; each... \$3.10

Our McGregor Wool Plaid Horse Blanket, Extra Fine, \$4.50, \$5.80 and \$7.20.



Our Fine McGregor Wool Plaid are the best wool blankets we make. One pattern, Extra Fine. All fine wool blanket filling, double warp, fancy plaided dark color blanket.

Our McGregor Extra Fine Pattern, seal brown ground, plaided with orange, white and green. Made in three sizes.

No. 10F10854 Size, 76x80 inches; weight, about 5 pounds.

Price, 2 for \$8.75; each... \$4.50

No. 10F10855 Size, 84x90 inches; weight, about 7 pounds.

Price, 2 for \$11.35; each... \$5.80

No. 10F10856 Size, 90x96 inches; weight, about 9 pounds.

Price, 2 for \$14.20; each... \$7.20

Our Great Eastern Fawn Square Horse Blanket, \$2.25, \$2.70, \$3.10 and \$3.95.



This blanket is made of good, clean fawn wool blanket filling, well carded with heavy double hard twisted cotton warp. Blanket finely woven, soft and warm, with bright red heading. Looks like the best fawn blanket; the greatest bargain in a handsome fawn blanket, with bright red heading, ever offered at our price. Made in four sizes.

No. 10F10862 Size, 76x80 inches; weight, 5 pounds.

Price, 4 for \$8.65; each... \$2.25

No. 10F10863 Size, 80x84 inches; weight, 6 pounds.

Price, 4 for \$10.40; each... \$2.70

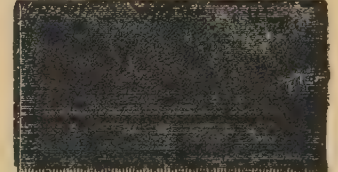
No. 10F10865 Size, 84x90 inches; weight, 7 pounds.

Price, 4 for \$12.00; each... \$3.10

No. 10F10866 Size, 90x96 inches; weight, 9 pounds.

Price, 4 for \$15.40; each... \$3.95

Bears' Special Army Blue Horse Blanket, \$2.70 and \$3.45.



This blanket is made especially for us of fine blue blanket stock, soft and warm, with round, heavy, hard twisted warp, making the blanket extra strong; with round, sewed strap and buckle front; extra wide border of dark red stripes. Made in two sizes.

No. 10F10878 Size, 84x90 inches; weight, 7 pounds.

Price, 4 for \$10.40; each... \$2.70

No. 10F10879 Size, 90x96 inches; weight, 9 pounds.

Price, 4 for \$13.40; each... \$3.45

Our Great Challenge Value Plain Black or Green Horse Blanket at \$2.75 to \$4.90.

Nothing to equal this blanket sold in retail stores for less than 50 per cent higher price.



Our Special Boston Solid Black or Green Horse Blanket, made of fine all black or green blanket filling, heavy hard twisted black warp, making a very strong and serviceable blanket, one solid color. No stripes in this blanket. Plain solid black or green body, strong warp, a warm, durable and handsome blanket. Our prices, as shown below, will interest dealers everywhere, for we know they cannot buy a blanket to equal this from the jobber at as low prices as we quote. Made in four sizes. Be sure to state color wanted.

No. 10F10883 Size, 76x80 inches; weight, 5 pounds.

Price, 4 for \$10.60; each... \$2.75

No. 10F10884 Size, 80x84 inches; weight, 6 pounds.

Price, 4 for \$12.80; each... \$3.25

No. 10F10885 Size, 84x90 inches; weight, 7 pounds.

Price, 4 for \$14.95; each... \$3.85

No. 10F10886 Size, 90x96 inches; weight, 9 pounds.

Price, 4 for \$19.20; each... \$4.90

WALL PAPER DEPARTMENT.

THIS BIG NEW 1907 WALL PAPER SAMPLE BOOK IS FREE

*A Book of Wall Paper Samples
From Sears Roebuck & Co.*

JUST SAY IN A LETTER OR ON A POSTAL, "Send me your new Wall Paper Sample Book," as illustrated, a large book 5½x7½ inches in size, containing over 40 samples, our entire line of new 1907 wall paper, will be sent to you immediately by mail, postpaid. Do not order a single roll of wall paper, and do not let any of your friends or neighbors order wall paper from anyone else until you first get this free sample book and see for yourself the beautiful high quality of wall paper we are now furnishing at the most remarkably low prices. **3 CENTS TO 25 CENTS PER DOUBLE ROLL** of 16 yards is our range of prices for our new line of wall paper, all new, desirable and stylish patterns, the handsomest line of wall paper we have ever been able to offer.

IN THIS SAMPLE BOOK we show a fair sized sample of the actual paper in all its beauty of color and pattern, and these samples you can compare with any wall paper offered you by anyone and see for yourself what wonderful values we offer in this department.

IF YOU ARE AT ALL INTERESTED IN WALL PAPER, if you expect to paper one or more rooms, if one or more rooms in your house look old and dingy, don't fail to write and

ask for this free Wall Paper Sample Book, and it will be sent to you by return mail. You will be surprised to find what beautiful wall paper we furnish for so little money. You will be more than pleased with the handsome new patterns, the splendid quality of wall paper we furnish at 6 cents, 8 cents, 9 cents, 10 cents, 12 cents and 15 cents per double roll, such paper as you could not buy at retail for less than double the price. If you are at all interested, do not fail to write for this free Wall Paper Sample Book.

YOU CAN PUT THE PAPER UP YOURSELF. You will not need to pay an expert paperhanger to do the job; if you want to save money you can hang the paper yourself, as we furnish complete instructions in every sample book. These instructions are so plain and simple that anyone without any previous experience can do the work. Just a small amount invested in wall paper will beautify your home wonderfully.

IT IS SURPRISING HOW LITTLE MONEY IT REQUIRES to buy beautiful up to date wall paper and paper one or more rooms in the house. So much is added to every room in beauty, cleanliness and utility by the use of wall paper, there is no method of treating the walls that pleases so constantly, that it really becomes the duty of every householder to make the small investment necessary and keep the home beautiful.

HOW WE CAN MAKE SUCH LOW PRICES, AND HOW WE CAN FURNISH THE HIGHEST GRADE WALL PAPER MADE IN THE WORLD.



WE MAKE OUR OWN WALL PAPER in our own big wall paper mill, one of the largest and most up to date wall paper mills in America. We show here a picture of our wall paper mill, located here in Chicago at No. 400 to 410 E. Illinois St., and in this mill we have ten big wall paper machines running day and night. If you could visit this wall paper mill, see these big machines turning out the printed wall paper in ten endless streams, go through the various departments of this big mill, the pattern designing room, the color room, the machine room, the rewinding room, the inspection room; see on what a large scale everything is conducted, how everything is running at top speed and fullest capacity you would understand how we have been able to reduce the cost of wall paper manufacturing to its lowest point. You would easily believe this fact, which is a fact, namely: that we produce wall paper at a lower cost than is produced in any other mill in the country. Our demand is so steady we are able to run continuously on a certain number of patterns. We have much fewer changes on the machines, our runs are long, we are not shifting constantly as other mills are shifting in accordance with the fluctuation in their orders, and all this makes for a lower cost of production.

YOU BUY THE WALL PAPER FROM US on the basis of this, our low mill or manufacturing cost, and the price you pay us is just a trifle more than mill cost, it is a price that represents our mill cost with only our one small percentage of profit added. You buy the paper from us for a lower price than most mills are able to make to wholesalers and jobbers, and you can easily understand for how much less you buy it than at the prices asked for similar grades at retail.

ABOUT THE QUALITY. Material, the colors, pigments; having the brass rollers from which the patterns are furnished made under our own supervision by our expert mechanics; overseeing every branch of the work we are in position to control the quality and keep it up to the highest standard and maintain the grade of every roll of paper we turn out. Manufacturing our own wall paper in such immense quantities and selling it direct to you without any intermediate profits, with just our narrow margin of profit added to the manufacturing cost it is comparatively easy for us to make a higher grade of paper than is turned out by other mills and yet offer lower prices than you can get elsewhere.

From this, our own wall paper mill, we turned out ten million rolls of paper in 1906 and we expect to make and sell fifteen million rolls in 1907.

YOU CAN ORDER YOUR WALL PAPER DIRECT FROM THIS CATALOGUE WITHOUT WAITING TO WRITE FOR SAMPLES
OUR GUARANTEE OR MONEY REFUND OFFER. We guarantee every roll of wall paper we put out to be strictly first class and the very best quality of its kind. We accept every order with the understanding and agreement that if you do not find the wall paper perfectly satisfactory in every way, if you are not convinced that you have saved money you are at liberty to return the paper to us, at our expense and we will promptly return your money, including what you paid for transportation charges.

IN THIS BOOK we show illustrations of our big leaders and greatest values in wall paper for this season, describe and price them fully, and if you are needing wall paper immediately you can safely order from the prices and descriptions here shown without waiting to get the free Wall Paper Sample Book. We will accept your order for wall paper ordered direct from this catalogue with the understanding that if you are not thoroughly satisfied you can return the paper and we will promptly refund your money.

JUR LOCOST PAINT; Our Competition Brand, a ready mixed paint offered by us in competition with the cheap ready mixed paint sold by other concerns at 80 to 90 cents per gallon, better than such paints in every way and yet not to be compared with our famous Seroco, the highest grade paint possible to make.

We furnish LoCost Paint in 20 of the most popular colors and only in the colors named. We cannot furnish it in any other colors. Always mention the name of color as well as the catalogue number.

No. 30F101 French Gray
No. 30F104 Pea Green
No. 30F105 Light Drab
No. 30F106 Canary
No. 30F108 Pearl
No. 30F110 Pink
No. 30F113 Nile Green
No. 30F115 Cream
No. 30F123 Light Blue
No. 30F126 Willow Green

No. 30F129 Red
No. 30F133 Slate
No. 30F135 Light Stone
No. 30F137 Dark Gray
No. 30F141 Green Tint
No. 30F142 Light Slate
No. 30F143 Outside White
No. 30F144 Sky Blue
No. 30F151 Orange
No. 30F152 Oak Wood

PRICES FOR ABOVE COLORS.

1 quart cans, each.....	25c	5 gallon kits, per gallon.....	78c
2 quart cans, each.....	46c	25 gallon half-barrels, per gallon.....	73c
1 gallon cans, each.....	83c	50 gallon barrels, per gallon.....	39c

Seroco Ready Mixed House Paint.

GUARANTEED FOR 10 YEARS.

FOR A READY MIXED PAINT for houses, for interior or exterior work, or even for barns, fences, for wood or iron where an extra grade, an extra durable and hand-some, easy working and fine finish paint is desired, the very best ready mixed paint made, we especially recommend this, our own Seroco Ready Mixed Paint.

REMEMBER, Seroco Ready Mixed Paint is made in our own factory, we guarantee every gallon to be full weight and full measure, to give perfect satisfaction or we will refund your money. At 85 cents to 98 cents per gallon, according to quantity ordered, we furnish this, our Seroco Ready Mixed Paint, made in our own paint factory, at prices that are based on the actual manufacturing cost, the cost of the raw material and labor, with but our one small percentage of profit added, and you can buy this, the highest grade ready mixed house paint from us at a lower price than dealers can buy their paint from other sources in any quantity.

YOU CAN ORDER DIRECT from this catalogue, selecting the color wanted from the colors listed below, with our guarantee that the color and quality will please you, or we will immediately return your money; but if you prefer to see the exact colors before ordering, write us and we will mail you our special Paint Color Sample Booklet free, with our compliments. This booklet shows samples of the actual colors of all the different paints we handle.

DIRECTIONS FOR SEROCO READY MIXED HOUSE PAINTS. For first coat, thin the paint with boiled linseed oil, in the proportion of one-half gallon oil to one gallon ready mixed paint. For second coat, use the paint as received, unless it should be very thick, when a little linseed oil may be added.

OUR GUARANTEE: We guarantee our Seroco Ready Mixed House Paint to wear for ten years, if the directions are carefully followed. Seroco Ready Mixed House Paint will not peel, scale, blister or chalk, our guarantee covers this.

WE FURNISH our Seroco Ready Mixed House Paint, the highest grade house paint on the market, at prices ranging from 85 cents to 98 cents per gallon, according to package, as follows:

Our 98-Cent Seroco House Paint.



At 98 cents per gallon we furnish the Seroco Ready Mixed Paint put up in 1-gallon tin pails, exactly as illustrated. The difference in price between 85 and 98 cents per gallon only represents the difference in cost of the package to us. If you require five gallons or more it will pay you to order this paint in buckets or barrels. Understand, it is put out under our binding guarantee that if it does not please you, if

you don't find it better than any ready mixed paint made, regardless of price, return it to us at our expense, and we will immediately return your money.

AT 93 CENTS PER GALLON we furnish our Seroco, the highest grade

ready mixed paint made, in 5-gallon buckets, exactly as illustrated.

In this package, in a 5-gallon wooden baled bucket, we can furnish our Seroco Paint at 93 cents per gallon. 93 cents barely covers the actual cost of material and labor; made, ground and put up in our own factory, with but our one small percentage of profit added. If you buy this paint from us you will get such value as you could not get from any other house.



88 Cents per Gallon for Seroco Mixed Paint, in 25-Gallon Half Barrels.

88 cents per gallon buys our highest grade Seroco Ready Mixed House Paint, put up in 25-gallon half barrels, exactly as illustrated.

This shows the style in which we put up Seroco paint in half-barrel lots and are able to offer it at 88 cents per gallon, just enough to cover cost of manufacture, with but our one small profit added.

GIVES A CLEAR, DEEP COLOR.

Sears, Roebuck & Co., Chicago, Ill.

Gentlemen:—Having given your new Seroco Ready Mixed Paint a fair trial, am prepared to say that it covers more surface than any other ready mixed paint, giving a clear, deep color. It gives a fine finish and will undoubtedly cover more surface than any other, and is much cheaper to use than ordinary paints.

Very truly yours, J. C. YELTON.

Anderson, Ind.

85 Cents per Gallon for Seroco Paint in Full 50-Gallon Barrels.

At 85 cents per gallon, made in our own factory,

In 50-gallon barrels this excellent Seroco Ready Mixed Paint is offered at 85 cents per gallon. Remember, every gallon of Seroco Ready Mixed Paint is guaranteed to give satisfaction in wearing qualities and covering capacity. This means you are absolutely safe when purchasing a barrel of this paint. The money paid will be promptly refunded if for any reason you should think that the paint is not as represented.

PRICES AND LIST OF COLORS OF SEROCO READY MIXED HOUSE PAINT.

Always mention name of color as well as catalogue number.

30F201 French Gray	30F226 Willow Green
30F203 Lavender	30F227 Drab
30F203 Straw	30F229 Red
30F204 Pea Green	30F230 Brown
30F205 Light Drab	30F231 French Yellow
30F206 Canary	30F233 Slate
30F207 Lemont Stone	30F235 Light Stone
30F208 Pearl	30F237 Dark Gray
30F209 Beaver	30F239 Black
30F210 Pink	30F240 Yellow Stone
30F211 Milwaukee Brick	30F241 Green Tint
30F213 Nile Green	30F242 Light Slate
30F214 Olive Drab	30F243 Outside White
30F215 Cream	30F244 Sky Blue
30F216 Fawn	30F246 Colonial Yellow
30F217 Pure Blue	30F250 Azure Blue
30F218 Buff	30F251 Orange
30F219 Terra Cotta	30F252 Oakwood
30F220 Apple Green	30F254 Cream Tint
30F221 Leather Brown	30F255 Flesh Color
30F223 Light Blue	30F256 Tinted White
30F224 Maroon	30F257 Inside White
30F225 Bronze Green	

Prices for above colors. Each Gallon.

1-quart cans.....	25c
1-gallon cans.....	53c
5-gallon kits.....	98c
25-gallon half barrels.....	88c
50-gallon barrels.....	85c

Be sure to mention name of color and catalogue number.

Special to Dealers.

We will furnish the above Seroco House Paints in lots of one dozen cans at the following prices. We cannot send assorted colors in this offer; we will allow two selections of colors, six cans of each shade.

Price, 1-quart cans, per dozen.....	\$ 3.10
Price, 1-gallon cans, per dozen.....	6.10
Price, 1-gallon cans, per dozen.....	11.40

Special Colors.

No.	per gal.	1-gal.	2 qts.	1 qt.
30F232 Myrtle Green.....	\$1.25	\$1.30	70c	40c
30F234 Vermillion.....	1.75	1.80	95c	50c
30F236 Emerald Green.....	1.25	1.30	70c	40c
30F247 Carmine.....	1.75	1.80	95c	50c
30F253 Golden Green.....	1.25	1.30	70c	40c

Special Prices to Dealers.

No.	per doz.	1-gal. cans.	1/2-gal. cans.	1-qt. cans.
30F232 Myrtle Green.....	\$15.00	\$ 8.00	\$ 4.40	
30F234 Vermillion.....	21.00	11.00	5.50	
30F236 Emerald Green.....	15.00	8.00	4.40	
30F247 Carmine.....	21.00	11.00	5.50	
30F253 Golden Green.....	15.00	8.00	4.40	

Brushes to Use With Seroco Ready Mixed House Paint.

For inside wall painting, use No. 30F3084 or No. 30F3086 wall brush, any size, 3/4 or 4-inch recommended. For interior wood work use a round paint brush, No. 30F3076 or No. 30F3078, any size, 3- or 4-0 recommended. For windows use a sash tool, No. 30F3072 or No. 30F3074; sizes 4 to 8 are best adapted for this work.

For outside house painting the following brushes are required: Wall brush, round paint brush, two or three sash tools. No. 30F3084 or No. 30F3086 wall brush, sizes 3/4, 4 or 4 1/2 inches in width are recommended for the walls. No. 30F3076 or No. 30F3078 round paint brushes, sizes 3-0 to 5-0, for applying the trimming colors. No. 30F3072 or No. 30F3074 sash tools, one each, sizes 4 and 8, for general trimming and used where the round paint brush will be found too large.

Seroco Graphite-Creosote Paint.

For barns, roofs, iron work, etc. Some prefer a graphite paint for painting barns, roofs, etc.; for this reason, we have made a paint which consists of pure air-floated graphite, sufficient mineral to give it the proper color, creosote and linseed oil. While it makes an excellent barn paint, it is especially recommended for surfaces under water, such as posts and timbers to be put under ground.

30F360 Dark Red	30F363 Dark Lead
30F361 Brown	30F364 Black
30F362 Willow Green	

Price, 1-gallon cans, per gallon.....	70c
5-gallon buckets, per gallon.....	85c
1/2-barrel, 25 gallons, per gallon.....	58c
1-barrel, 50 gallons, per gallon.....	53c

Seroco Graphite-Creosote Paint is applied with the same brushes recommended for our Seroco Weatherproof Mineral Barn, Roof and Fence Paint.

Seroco Ready Mixed Floor Paints.

No. 30F104 Made from the very best pigments, by the latest and most improved machinery. Absolutely the best floor paint made; guaranteed to please or can be returned at our expense. Paint will dry in one night.

The best wearing paint for interior floors, steps, etc. Has wonderful covering power and will wear longer than any other paint made.

30F530 Drab	30F530 Lead
30F530 Maroon	30F530 Oxide Red
30F530 French Gray	30F530 Dark Yellow
30F530 Floor Green	

Price, 1-quart cans.....	28c
Price, 2-quart cans.....	53c
Price, 1-gallon cans.....	98c
Price, 5-gallon kits, per gallon.....	93c

Be sure to mention name of color and catalogue number. Use No. 30F3084 or No. 30F3086 wall brush for applying above Seroco Floor Paint, 3/4, 3/8 or 1/2 inches in width recommended.

SPECIAL PRICES IN LOTS OF ONE DOZEN CANS.

We cannot send assorted colors. We will allow two selections, six cans of each shade.

Price, 1-quart cans, per dozen.....	\$ 3.10
Price, 1-gallon cans, per dozen.....	6.10
Price, 1-gallon cans, per dozen.....	11.40

READ WHAT A FEW OF OUR CUSTOMERS SAY ABOUT SEROCO READY MIXED PAINT. THOUSANDS WRITE THE SAME WAY.

THIS EXPERT PAINTER SAYS THE SPREADING QUALITIES ARE EXCELLENT.

Sears, Roebuck & Co., Chicago, Ill. Evanston, Ind.
Gentlemen:—Being a practical painter and having used your Seroco Ready Mixed Paint can say that its equal would be impossible to find. Its spreading qualities are excellent, almost doubling those of other paints. It is easily worked and finishes handsomely with less than one-half the labor of the ordinary paint on the market. Ordinary mixed paints are much dearer than your Seroco Ready Mixed Paint would be at \$1.75 per gallon. Yours truly, E. F. ELBRECHT.

Experienced Painter's Verdict.
Sears, Roebuck & Co., Chicago, Ill. Carlton Center, Mich.
Gentlemen:—I am very much pleased with your paint. The man that did my painting says it is the best ready mixed paint he ever used, and he is an experienced painter. It holds its color well and will not peel off as I have seen some other brands do. I think I saved 30 per cent in buying your paint of you. Yours truly, JOHN USBORNE, SR.

Iron Paint Paddle.



No. 30F2942 Many a poor job of painting can be traced direct to the paint pot, in that the paint was not properly stirred. This paint paddle will mix the paint thoroughly in less time than can be done with a wood paddle, furthermore, a wood paddle will float and be always in the way of the brush. Made of malleable iron, strong and durable.

Price, small size, for 1-gallon cans, each.....\$0.10
Per dozen.....1.05
Price, large size, for 5-gallon kits, each.....1.12
Per dozen.....1.30

Seroeco Weatherproof Mineral Barn, Roof and Fence Paint.

Seroeco Weatherproof Mineral Barn, Roof and Fence Paint, the most durable mineral paint, finely ground and thinned with linseed oil, the very best barn, roof and fence paint that we handle, is especially recommended for these purposes and for all purposes where the paint is especially exposed to the weather.

As a preservative this paint cannot be excelled, and we recommend it in every way for shingles, tin or iron roofs, structural iron work, barns, elevators and posts or timbers to be put under the ground. This mineral and weatherproof paint is acknowledged to be the best preserver of wood and the most durable. It is also water and rustproof, will stop leaks, prevent corrosion and is free from surface two coats. We know that Seroeco Weatherproof Mineral Barn, Roof and Fence Paint will cover more surface, last longer, will give better satisfaction and is altogether the most desirable and durable paint for these purposes ever manufactured, and considering the covering surface and wearing qualities, it is worth double the price of any ordinary roof, fence or barn paint.

While our Free Color Sample Booklet shows the six different colors of this special weatherproof mineral barn, roof and fence paint and will be sent to any address on application, we would advise you to send your order direct from the catalogue, stating which of the six colors you desire; we will send the paint to you, guaranteeing the color to please you and the paint to prove satisfactory, or you can return it to us at our expense and we will immediately refund your money. Put up in 1-gallon cans, 5-gallon buckets, one-half barrels containing 25 gallons and barrels containing 50 gallons. Made in six shades.

OUR GUARANTEE: We guarantee our Seroeco Weatherproof Mineral Barn, Roof and Fence Paint to wear for ten years if the directions are carefully followed. Our guarantee covers any and all defects due to the quality of the paint.

Prices and List of Colors of Seroeco Weatherproof Mineral Barn, Roof and Fence Paint.



Mention name of color as well as catalogue number when ordering.

No. 30F800 Oxide Red
No. 30F810 Lead Color
No. 30F820 Dark Gray
No. 30F830 Yellow
No. 30F850 Maroon
No. 30F860 Natural Green

Price, 1-gallon can.....65c
Per 5-gallon bucket.....90c
Per 25-gallon barrel.....55c
Per 50-gallon barrel.....50c

Be sure to mention name of color and catalogue number.

The Kind of Brushes to Use with Seroeco Barn, Roof and Fence Paint.

For painting roofs and the walls of barns, sheds, etc., use a No. 30F3084 or No. 30F3086 wall brush, 4 or 4 1/2 inches in width. For fences use the same brush but narrower, 3 or 3 1/2 inches in width, or No. 30F3076 or No. 30F3078 round paint brush, size 3-0. For trimming use a round paint brush, No. 30F3076 or No. 30F3078, size 3-0.

Pure Graphite Ready Mixed Paint.

This paint is made of absolutely pure graphite and pure boiled linseed oil. It is the purest that can be made. Used extensively for painting smokestacks, tin and iron roofs, and structural iron and wood work. Pure graphite paint is a dark slate color. The black listed below is the pure graphite paint, with the addition of lamp black. Be sure to mention name of color and catalogue number.

No. 30F1110 Graphite Color
No. 30F1111 Black
Price, 1-gallon can, per gallon.....\$1.00
Per 5-gallon kit, per gallon......95
Per 25-gallon 1/2 barrel, per gallon......90
Per 50-gallon barrel, per gallon......87

Saved 52 Cents a Gallon.

Bears, Roebuck & Co., Chicago, Ill. Boyden, Iowa.
Gentlemen—Seroeco Ready Mixed is as good a paint as I ever used, was well pleased with it. The same paint I would have to pay \$1.50 per gallon for here, I got you for 72 cents, so you see I have saved 52 cents per gallon. Yours truly, ALBERT DEAN.

Seroeco Shingle Stain and Preservative.



While our Mineral Paint is highly recommended for shingled roofs, still some prefer a shingle stain. These stains are the best manufactured, the shingles can be dipped in same or it may be applied with a brush. A shingled roof coated with these stains will last twice as long. When applied with a brush, one gallon will cover about 150 square feet of surface, one coat, or 100 square feet, two coats. When dipped, 2 1/2 to 3 gallons will cover 1,000 of the regulation 4x16 shingles. Two-thirds the length of the shingle only need be dipped. Be sure to mention name of color and catalogue number. Furnished in the following shades:

No. 30F1181 Moss Green No. 30F1185 Red
No. 30F1182 Dark Green No. 30F1186 Brown
No. 30F1183 Dark Slate No. 30F1187 Black
No. 30F1184 Light Slate

Price, 1-gallon can, per gallon.....60c
Per 5-gallon kit, per gallon.....55c
Per 25-gallon barrel, per gallon.....50c
Per 50-gallon barrel, per gallon.....45c

Apply above Seroeco Shingle Stain with a No. 30F3084 or No. 30F3086 wall brush, the largest size recommended.

Seroeco Buggy Paints.

Our buggy paints are ground in the best coach varnish. The colors are guaranteed not to fade. It is prepared especially for buggies and carriages, but can be used on chairs, settees, benches, or any article exposed to the weather. One coat makes a beautiful and durable finish. Ready for use and no varnish required. Do not fail to state name of color as well as catalogue number.

No. 30F1600 Yellow
No. 30F1610 Vermillion
No. 30F1620 Light Wine
No. 30F1630 Coach Green
No. 30F1640 Dark Green
No. 30F1650 Blue
No. 30F1660 Dark Wine
No. 30F1670 Black

Apply Seroeco Buggy Paint with a varnish brush. We recommend No. 30F3028 or No. 30F3036 for fine work. A 2-inch brush is the best size.

Wagon Paint.

Wagon Paint, ground in pure linseed oil and the best coach varnish. It is the best wagon paint, extremely tough and will not crack. The colors are permanent and will not fade. One coat of Seroeco wagon paint, at a small expense, will preserve your wagon or implement and make it look like new. Dries hard with a high gloss. Apply with a No. 30F3028, 30F3034 or 30F3036 varnish brush 1, 2 or 2 1/2 inches in width. Be sure to mention name of color and catalogue number.

No. 30F1854 Red No. 30F1857 Yellow
No. 30F1855 Blue No. 30F1858 Vermillion
No. 30F1856 Green No. 30F1859 Black
Price, 1-quart can.....\$0.45
Per 1/2-gallon can......80
Per 1-gallon can.....1.50

Liquid Weatherproof Canvas Coating.

No. 30F2117 The greatest waterproof preparation for cotton duck. A coat of this material applied on cotton duck or canvas of the lightest weight will make it absolutely waterproof. The canvas can be folded without the danger of cracking. It acts like rubber. Especially adapted for hay stack covers, tents, wagon covers, tarpaulins, awnings; in fact, it can be applied to anything made of canvas or cotton duck and make it absolutely waterproof. Five gallons will cover an ordinary hay stack cover.

In 1-gallon cans. Price, per gallon, 60c
In 5-gallon cans. Per gallon.....50c
In 10-gallon cans. Per gallon.....48c

Radiator Enamel.

This enamel is especially made for radiators, steam pipes and other steam heated surfaces. It is ready for use and dries with a fine glossy finish, very durable and tough. Apply with a No. 30F3074 Sash Tool, size 6 or 8. Be sure to mention name of color and catalogue number.

Gallon Quart Pint
No. 30F2118 Maroon.....\$1.05 30c 18c
No. 30F2119 Pea Green......25 35c 20c
No. 30F2120 Terra Cotta......25 35c 20c
No. 30F2121 Bronze Green......25 35c 20c

Seroeco Aluminum Radiator Enamel.

No. 30F2122 Aluminum Enamel or Silver paint for radiators or other steam or hot water heated surfaces. The brightest silver finish may be obtained with this material. The powder and liquid come separately in a neat, compact can and must be mixed when ready to use. Ready mixed aluminum enamel dries out dull and sandy, while this, our Seroeco Aluminum Enamel dries with a finish almost like nickel plate. We furnish a brush free with each can.

Price, 1/2-pint can.....\$ 3.30
Per 1-pint can.....5.90
Per 1-quart can.....10.00

Seroeco Gold Radiator Enamel.

No. 30F2123 Gold Radiator Enamel for radiators and other steam or hot water heated surfaces. Covers more surface than any other. It dries very hard with a smooth finish and will not discolor. The powder and liquid come separately in a neat compact can and must be mixed when ready to use. A satisfactory ready mixed gold enamel cannot be made. Most gold paints dry out dull and sandy while our Seroeco Gold Enamel produces a bright smooth finish.

Dozen Each
Price, 1/2-pint can.....\$3.90 \$0.36
Per 1-pint can.....6.30 .56
Per 1-quart can.....12.40 1.12

Seroeco Decorative Enamel.

No. 30F120 For all decorative work; is ready mixed, can be applied on anything and everything, any kind of furniture, iron beds, shelves, wickerwork, baby carriages, clocks, etc. One-half pint can is sufficient for an ordinary iron bed and will make it look like new. When ordering, be sure and mention color wanted. Apply with a varnish brush, 1 or 1 1/4 inches in width. No. 30F3034 and No. 30F3036 will do good work. For painting very small articles use a Sash Tool, No. 30F3072 or 30F3074, size 2 or 4.

No. 30F2130 White No. 30F2136 Red
No. 30F2131 Pink No. 30F2137 Brown
No. 30F2132 Light Blue No. 30F2138 Maroon
No. 30F2133 Light Green No. 30F2139 Chrome Green
No. 30F2134 Yellow No. 30F2140 Black
No. 30F2135 Vermillion

Price, 1-pint can, 35c; 1/2-pint can.....20c
Be sure to mention name of color and catalogue number

Seroeco Aluminum Enamel or Silver Paint.

No. 30F2145 The brightest and most brilliant Aluminum Enamel made. The dry powder and liquid come separately in a neat, compact can and is mixed when ready to use. It is unlike the ready mixed article in that the finish is bright and smooth, almost like nickel plate. Old scratched picture frames can be reclaimed and made to look like new with one coat of this material. It produces a rich aluminum or silver finish on picture frames, room moulding, chairs, iron beds, tables, baskets, bicycles, statues, sewing machines, curtain poles and trimmings, baby carriages, trays, mail boxes, umbrella holders, chandeliers and gas fixtures, kitchen and bathroom fixtures, iron fences, water and gas pipes.

Dozen Each
Small can.....\$0.90 9c
Medium can.....1.50 14c
Large can.....2.30 22c
1/2-pint.....3.50 32c
Pint.....5.65 50c
We include a brush free with each can.

Seroeco Indestructible Aluminum Paint for Heated Surfaces.

No. 30F2146 This Aluminum Paint will withstand tremendous heat and is especially prepared for stoves, boilers, engines, motors, mantels, furnace fronts, interior of ovens, smokestacks or any metal surface likely to be subjected to intense heat.

Dozen Each
Medium can.....\$1.50 15c
Large can.....2.50 24c
1/2 pint.....3.95 37c
Pint.....6.60 60c
We include a brush free with each can.

Seroeco Gold Leaf Enamel.

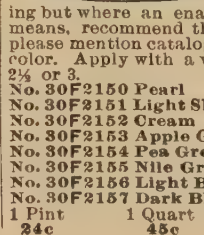
No. 30F2147 The best Gold Paint on the market. It dries with a bright smooth finish, almost like gold leaf. Ordinary gold paint dries out very dull and sandy, but this article will leave a smooth finish as though it were burnished. The gold powder and liquid are put up separately in a patented double can and is mixed when ready to use. If you do not find this the best gold paint you have ever used, brighter than any other, also, that it will cover more surface than any other, write to us and we will promptly refund your money. For picture frames, lamps, chandeliers, statuary, bird cases, hinges, baby carriages, iron beds, chairs, baskets, wickerware, toys, curtain poles, room moulding, bric-a-brac, etc.

Dozen Each
Sample size.....\$1.00 10c
Small can.....1.50 16c
Medium can.....2.50 26c
Large can.....3.00 38c
1/2 pint.....4.80 58c
We include a brush free with each can.

Seroeco Gloss Enamel. A High Gloss Interior Paint.

This enamel is intended for high grade interior decoration. It produces a beautiful luster on walls, plastered or wood, interior woodwork, doors and windows. This is the finest enamel on the market for any kind of interior painting and the best work can be done with it. Ready mixed paints, such as our Seroeco Ready Mixed House Paint, are highly recommended for interior painting but where an enamel finish is desired we, by all means, recommend this enamel. When ordering, please mention catalogue number as well as name of color. Apply with a varnish brush, No. 30F3036, size 2 1/2 or 3.

No. 30F2150 Pearl
No. 30F2151 Light Slate
No. 30F2152 Cream
No. 30F2153 Apple Green
No. 30F2154 Pea Green
No. 30F2155 Nile Green
No. 30F2156 Light Blue
No. 30F2157 Dark Blue
No. 30F2158 Lavender
No. 30F2159 Pink
No. 30F2160 Lilac
No. 30F2161 Carmine
No. 30F2162 Ivory
No. 30F2163 Black
No. 30F2164 White



MUSICAL GOODS DEPARTMENT—PIANOS AND ORGANS.

OUR NEW AND REMARKABLE OFFER No. 1

SEND NO MONEY. Deposit nothing in advance. We will send the instrument of the bank with which you expect to deposit the money for the instrument, and we will make immediate shipment and notify you. We will send the instrument to you freight prepaid, so that it will not be necessary for you to send us a cent either for the price of the instrument or freight charges. When you are notified that the instrument has arrived in your town you can deposit the price, together with freight charges, with your banker and take the instrument to your home for a thorough trial and examination. You can have it in your home full 30 days from the date you receive it, during which time you can call in your friends or any musical expert that you may desire and make a thorough test of the instrument, and if you are not fully satisfied with it in every particular, and fully convinced that you have made a great saving in purchasing from us you can box the instrument up and return it to us, and the banker will refund you every cent you have deposited.

So well convinced are we that our pianos and organs are among the very finest manufactured and sold anywhere that we are now making our customers an astonishing, new and liberal offer. If you wish to try one of our pianos or organs and will send us your order, it will not be necessary for you to send us one cent or deposit any money in advance. Particulars of this remarkably liberal proposition are more fully stated below.

agree to anything or to obligate yourself in any way whatever: all we ask is your permission to show you the wonderful quality represented by the Beckwith Pianos and Organs; we only ask you to test one for 30 days in your own home, and at the end of 30 days, either buy it or send it back to us at our expense. Remember, that if for any reason whatever you should return the shipment, you need not wait one moment for the return of your money in full; because all during your trial term, your money is at your own bank waiting for you.

OUR OFFER No. 2. In spite of this astonishingly liberal offer, even though we do not ask our customers to send us any money with the order, yet almost everyone prefers to do this for three reasons: In the first place they realize that with our Five Million Dollars paid up capital, our enormous forty-acre plant, our buildings and our millions of dollars' worth of merchandise, we are as strong and safe as any bank, and our reputation for honest and square dealing, our established reputation for fulfilling every agreement and promise we make, is full protection to the customer who sends the money to us.

In the second place, our friends prefer that the purchase of a piano or organ should be a confidential matter between us; they do not care for the banker or anyone else to know what they pay for this high class instrument; hence, they send the money with the order, knowing that they are amply protected under our positive agreement to refund every dollar at once, if the instrument is not satisfactory at the end of 30 days trial.

In the third place, they prefer to send the money to us, not only for the two reasons given, but also because we agree to such cases to deposit the money to their account in our Customers' Profit Sharing Department, and agree to refund the money as explained on the copy of the certificate printed below with interest at the rate of 7 per cent per annum, in case the shipment should be returned at the end of 30 days at our expense, together with any freight charge or other cost to the customer. Our standing in the business world, our financial responsibility, our reputation for fair dealing, all invite your confidence, and if you prefer to send the money direct to us, we shall be glad to deposit the money for you in our Customers' Profit Sharing Department. If you prefer to take advantage of either plan, remember we hereby obligate ourselves to fulfill every agreement made, and to refund every dollar should you return the shipment as unsatisfactory at the end of 30 days trial.

SEARS, ROEBUCK & CO.
CAPITAL AND SURPLUS OVER FIVE MILLION DOLLARS

Certificate of Deposit

Town _____ State _____ Date _____

Received from Mr. _____ Dollars _____

In payment of Sears, Roebuck & Co.'s _____
We agree to hold this money until the instrument has been received by Mr. _____ residing in _____
and has 30 days' trial, when we shall forward the amount to Sears, Roebuck & Co., Chicago, Ill.

If Mr. _____ is not perfectly satisfied with the instrument, we will refund money on surrender to us of a bill of lading showing instrument has been recognized to Sears, Roebuck & Co.

Name of bank. _____

Your banker should sign his name here. _____

REGISTERED PATENT OFFICE CHICAGO, ILL. SEARS, ROEBUCK & CO. CHICAGO, ILL. CHICAGO SECOND NATIONAL BANK, CHICAGO, ILL.

Above is shown a facsimile copy of the certificate of deposit which your banker will give you when the instrument arrives in your town and you deposit the money with him.

BOND OF INDEMNITY
THE Beckwith PIANO

STYLE OF PIANO _____ CERTIFICATE _____

This certifies that the Beckwith Piano of the style and certificate numbers above mentioned, is guaranteed by us for a period of 25 years against any defect in material or workmanship. This instrument is sold under our distinct agreement that if it does not prove entirely satisfactory during one year's trial, it may be returned, at our expense, and we will either replace it with another or we will refund the purchase price, together with interest at the rate of 7 per cent per annum.

Should any piece or part prove defective in material or workmanship or should any defect manifest itself during a period of 25 years that does not arise from misuse, accident, moisture or extreme of temperature, we agree to replace the same, or to repair the instrument, wholly at our expense during this entire period.

SEARS, ROEBUCK & CO.
Dated at Chicago this _____ day of _____ A. D. _____ by R. W. Sears, Pres.

WHEN ORDERING AN INSTRUMENT under this plan, be sure to send us the deposit the money for the instrument and freight charges, after it arrives. Immediately upon receipt of your order, we will enter it at our factory and ship it at the earliest possible date, which will be inside of a few days. Under this plan of shipment, we take absolutely all the risk, you run no risk whatever. You are not called upon to promise anything or

CERTIFICATE OF DEPOSIT

Chicago, _____ 1900

This certifies that we have received from you the sum of _____ dollars (\$ _____) which has been placed to your credit in our Customers' Profit Sharing Department, this amount to be used in payment of one of our Beckwith _____

subject to the following conditions:
We agree to hold the money on deposit in our Customers' Profit Sharing Department until you have received the instrument and have had a 30 days trial of the same in your home. If the instrument should not prove satisfactory within 30 days from the time you have received it, it is agreed that you are to return it to us at our expense by taking it to the freight depot, properly packed and addressed to us, and obtain a bill of lading from the freight agent. Immediately upon receipt of bill of lading, together with this certificate, we will return to you the full amount called for in this certificate, WITH INTEREST ADDED AT THE RATE OF 7 PER CENT per annum from the date we receive the money, together with all the freight charges advanced by you.

Invoice No. _____ SEARS, ROEBUCK & CO.
Order No. _____ R. W. SEARS, Pres't.

OUR 25 YEARS BINDING GUARANTEE is really a bond of indemnity, and this we show on the opposite side of the page. This is the strongest and most binding bond ever issued covering a piano or organ, and we are glad to show you a copy in order to remove any doubt, should doubt exist, as to the high quality of these instruments. We could not afford to offer such a strong guarantee to our customers unless we positively knew the great value and the high quality of the Beckwith.

OUR 1-YEAR TRIAL OFFER. Not only do we allow you to try the instrument in your home for a full period of 30 days, giving it a thorough test, trial and examination, but we also allow you to return it to us at any time within one year should you not be perfectly satisfied with it in every particular. In such case we will return you every cent you have paid, together with charges for freight and cartage.

OUR SPECIAL PIANO CATALOGUE. We especially recommend that you select and purchase a piano from us as illustrated and described in this big catalogue, rather than to cause a delay by writing for our free Special Piano Catalogue, since we guarantee that any piano which you may order from these pages will reach you in perfect condition, prove in every way satisfactory, and that you will find it a much better piano than you can buy elsewhere at anything like the price we offer. We also guarantee that you will make a big saving in the cost, and if you do not find this to be so, you can return the piano to us any time within thirty days and we will immediately and cheerfully refund your money and pay the freight charges both ways. If, however, you are unable to make a selection from the illustrations and descriptions shown in this catalogue, and you feel that you would like to have better illustrations and more complete descriptions, then we will be glad to send you a copy of our Special Piano Catalogue. This catalogue will be sent to you, upon request, postage prepaid, and it will only be necessary for you to send us a postal card in order to obtain it. Simply say, "Please send me your Piano Catalogue," and it will be sent by return mail.

READ THIS LETTER.

The name "Beckwith" on a piano is an absolute guarantee of excellence. It stands for all that is represented in the word "quality." The Beckwith Piano represents the very highest attainment in the art of piano making. The Beckwith Piano is second to none regardless of name or make.

THEO. A. SALVO,
Practical
Piano and Organ Tuner and Repairer,
Formerly of Chickering's

Sears, Roebuck & Co.,
Chicago, Ill.

Gentlemen:—

I was called upon the other day to look at a piano that you sold to Mr. J. Triplett at Goshen, N. C. The piano needed tuning and after I tuned it I must say I never was more surprised in my life. How can you make and sell such a piano as that at that extremely low price? The mechanism and material are excellent and I know if all who wish to purchase pianos could only see a Beckwith there would be lots of them sold. I have been in the business 54 years and have worked at three of the largest high grade piano factories. My knowledge of pianos and piano construction prompts me to write this unsolicited letter of praise for the Beckwith which I have just examined the second time. Again I say I am surprised that you can sell such a piano at such a low price. As I am on the road all the time following my vocation, I can and will speak to all I find who are about to purchase a piano, and advise them to give the Beckwith the first trial.

Wishing you success in this branch of business, I remain

Very respectfully,
Theo. A. Salvo.

The Beckwith Organs secured the highest award at the recent St. Louis Louisiana Purchase Exposition, as explained on page 295. The Beckwith Organs represent "quality" of the highest degree. The Beckwith is the finest organ offered regardless of name or make.

HICKORY, N. C., Sept. 19, 1905.

THIS WONDERFUL PIANO BOOK IS **FREE**

If you do not order a piano from these pages, and from the descriptions and illustrations given herein, do not, under any circumstances, place your order elsewhere until you have written for and secured our beautiful special Piano Book, our big, **SPECIAL PIANO CATALOGUE**, as illustrated below. If you desire further information not contained in these pages, more complete description of any piano, just write us a letter or postal card, asking us to send our big, free Piano Book, and it will go to you immediately by return mail, all postage paid.



YOU CAN ORDER A PIANO from the following pages with absolute confidence and safety. Every instrument is exactly as illustrated and described. We take all the risk and responsibility ourselves in shipping a piano to you, and if you are in a hurry, do not hesitate to order from the following pages, because you will find every piano as it is described herein. Our entire line of pianos is thoroughly illustrated and described and our very lowest prices, and all our inducements, privileges and offers are shown in the pages of this big catalogue; but if you are not able to make a satisfactory selection, or if you wish further information on the construction of the superior Beckwith piano or if for any reason everything is not thoroughly clear to you, if you desire to learn more about the Beckwith Piano before placing an order, then do not fail to write and get this big free Piano Book.

WE STRONGLY SOLICIT YOUR ORDER for a piano direct from the following pages, under our personal guarantee that we will please you in the fullest degree or immediately return your money. You do not take any risk whatever in ordering now direct from these pages for you have every privilege we extend and are fully protected in every way; yet if more information is desired, do not fail, under any circumstances, to send for this big Piano Book, free, postpaid. This handsome Piano Book is the most comprehensive work of this kind that has ever been printed or offered. The most complete piano catalogue ever issued, giving more valuable information on pianos, better illustrations, more detailed descriptions than any other ever published. It contains large handsome halftone pictures of all the Beckwith pianos, shows pictures of every

piece and part, and explains why the Beckwith pianos are as fine as any in the world, why we can furnish a piano of the highest quality at prices never before attempted; tells why it is a mistaken idea to believe that a large price is a guarantee of quality, why it is that over one-half of the prices of high class fine pianos can be saved and how you can avoid this useless expense. This beautiful catalogue contains illustrations of our guarantees and certificates of deposit. All our offers are fully explained. It is the most interesting book ever issued. It shows actual illustrations in color of the San Domingo mahogany, French burled walnut and English quarter sawed oak veneers. It will tell you all that you can possibly know about the building of a good piano and will actually give you more information than you could secure from any other source.

REMEMBER when we solicit your order for a piano, whether from these pages or from home on trial, with the understanding that you are to test it for thirty days, and that you and your musical friends are to judge the piano. Even if you send the money with the order, to be deposited for you in our Customers' Profit Sharing Department, as most of our friends do, we do not consider the piano sold unless you accept it and agree to keep it after the thirty days trial and test.

YOU ARE PERFECTLY SAFE in sending your order from these pages, yet if you desire further information, more detailed description of the Beckwith piano, write us a postal card now, asking us to send you this big Piano Book and we will mail the handsome work, absolutely free, postpaid.

A SPLENDID MUSICAL EDUCATION FREE

A FULL COURSE OF MUSIC LESSONS ON THE PIANO, ORGAN, BANJO, MANDOLIN,
VIOLIN OR CORNET GIVEN FREE TO OUR CUSTOMERS.

THE MOST WONDERFUL OFFER EVER MADE.

THIS REMARKABLE OFFER MAKES IT POSSIBLE FOR ANYONE TO ACQUIRE A MUSICAL EDUCATION, AND BECOME A FINISHED PERFORMER UPON HIS FAVORITE INSTRUMENT, ABSOLUTELY FREE OF CHARGE.

OUR OFFER

WE ARE MAKING THE ABOVE OFFER TO ALL OF OUR CUSTOMERS WHO PURCHASE MUSICAL INSTRUMENTS FROM US.

IN order to make this wonderful offer, we have not found it necessary to raise the prices on our musical instruments whatever, but give away this course of instruction absolutely free to our customers. The fact that many of our customers live in communities where musical instruction is difficult to procure, has led us to make this remarkable offer. Each course, consisting of from 10 to 96 lessons, according to the instrument purchased, is given entirely by mail by one of the best and most widely known music colleges in the country. These courses of instruction by mail, possess several advantages over the usual method of personal instruction.

The Musical Education Which You Will Secure From This Course Will, Therefore, be Broad and Thorough, and Fit You Perfectly for Further Study in the Very Highest Branches of the Art.

THE pupil can suit his own convenience as to the time for taking his lesson, and can use his spare time only, if he desires, in securing his musical education. Another great advantage in this course is that the lessons are brought right to your home, and it is not necessary to wait on the convenience of a music teacher. The lessons are right on your instrument, waiting for you at any time when it will suit your convenience to attend to them. The courses which we offer you, place you in a position to take advantage of a large conservatory of music and the personal attention of a large corps of teachers, each one a specialist in his own line.

HOW TO TAKE ADVANTAGE OF OUR GREAT FREE MUSICAL INSTRUCTION OFFER.

TO EVERY PERSON WHO PURCHASES A BECKWITH PIANO OR ORGAN, OR ANY ONE OF THE GUITARS, BANJOS, VIOLINS, MANDOLINS OR CORNETS SHOWN IN OUR CATALOGUE, WE GIVE, ABSOLUTELY FREE, A CERTIFICATE WHICH ENTITLES THE HOLDER TO A FULL COURSE OF LESSONS ON THE INSTRUMENT.

To All Who Purchase One of Our Cottage Home Organs, Boudoir Pianos at \$79.45 or one of our Home Favorite Pianos at \$89.00, we will give a certificate which entitles the holder to a full course of **six months lessons.** With each of the other Beckwith Pianos or Organs shown in our catalogue, we give a certificate which entitles the holder to a full course of **96 weekly lessons,** covering a period of two years. The only cost to the purchaser will be for postage, stationery and music, which we guarantee will not exceed 13 cents per week.

To Each Person Who Purchases a Violin, Guitar, Banjo, Mandolin or Cornet quoted at \$3.00 or under, we send a certificate which entitles the holder to a course of instruction, consisting of 10 weekly lessons. The only cost to the purchaser will be for postage, stationery and music, which we guarantee not to exceed \$1.00 for the entire course.

To Each Person Who Purchases a Violin, Guitar, Banjo, Mandolin or Cornet at prices in excess of \$3.00, we will give a certificate which entitles the holder to a course of **50 weekly lessons,** covering a period of one year. The only cost to the purchaser will be for postage, stationery and music, which we guarantee not to exceed 13 cents per week.

We Wish to Call Your Attention to the fact that to all but our customers, the course of music which we are offering you free, would cost the regular terms, which are \$24.00 for each course of 48 lessons. Not only is the regular fee \$24.00, but the books and music used in the course ordinarily amount to over \$15.00. All of this we give you free when you purchase one of our instruments. Not only do we save you the amount you would otherwise have to pay for tuition in the school, but we save you a much greater amount which you would have to pay for the personal instruction of a teacher if you took lessons in the usual way.

EXPERIENCE HAS DEMONSTRATED THAT MUSIC TAUGHT BY MAIL PROVES MUCH MORE SUCCESSFUL THAN WHEN ACQUIRED UNDER PERSONAL TUITION.

Because the pupil, not having a teacher present to whom he can always refer, is taught to think for himself and often thinks out many points which he would otherwise find it much easier to refer to his teacher. Knowledge acquired in this way is always more thorough and lasting. Any point which may arise about which the pupil is in doubt and which he cannot figure out for himself can always be referred by letter to the professors at the college and they will gladly explain any point which may seem to be obscure. Do not get the idea that you can learn music as well from a book of instructions as you can from one of these courses, because that would be a great error.

Bear in Mind that the receipt by you of one of these certificates places you under no obligation whatever to take the course, or if you begin you are under no obligation to continue any longer than it suits your convenience to do so. We wish to give our endorsement unreservedly to this musical course, because a careful investigation on our part has shown that wherever the lessons have been received in good faith by the pupil and a conscientious and patient effort made, it has resulted in complete success. By taking one of these courses you acquire a musical education according to the best and latest method and are in no danger of acquiring false ideas and wrong methods which would have to be gotten rid of sooner or later. You have the assurance that everything taught and every point covered is correct and according to the recognized standard of musical teaching. Having acquired a musical education in this way you will not suffer the embarrassment experienced by some players who have really fine musical ability, but have learned by methods which bring a smile to the experienced and correctly taught musician.

The Lessons are Sent to You Weekly and you are required to master each one of the lessons before you are allowed to proceed farther. The professors at the college will know at any stage of the course just exactly what proficiency you have acquired and everything given in the lessons must be thoroughly mastered and fixed in your mind. In attempting to learn music from an instruction book the tendency is to slight many important points and carry on the study in a slipshod manner so that you finally find yourself in the middle of the book with many important things unlearned which it is necessary you should know before proceeding farther. You are then in the situation of a military commander who leaves an untaken fortress behind him and finds it necessary to return and capture the stronghold before proceeding farther on the march. Of course, no good soldier will ever do this, but the temptation to do so on the part of the student who studies from a book, is very strong. You are never allowed to do this when studying music through one of these courses, but each step must be taken and each important point acquired with the view to further proficiency.

HOW TO PROCURE THE COURSE.

IN ORDER TO TAKE ADVANTAGE OF THIS GREAT OFFER IT IS ONLY NECESSARY FOR YOU TO TAKE ADVANTAGE OF ANY OF THE WONDERFUL VALUES WHICH WE ARE OFFERING IN MUSICAL INSTRUMENTS.

We Desire to Protect Our Customers in Every Way and we could not afford to offer anything to them that would be apt to prove unsatisfactory from any standpoint. Therefore, before entering into any contract with the college we personally examined into its facilities and methods and found them to be excellent in every respect. We found the officers and professors to be men of great musical ability and attainments and high character. The history of the school has been one of untiring devotion to the interests of its students, and the unswerving desire to place itself at the very head of the musical colleges of the country. That the school has been successful in its efforts is fully proved by the numerous testimonials which it has received from successful and satisfied students. We thoroughly satisfied ourselves that the institution is fully capable of living up to every contract it may make and fulfilling every promise it may give.

If You are Thinking of Buying a Piano, Organ or Any Other Musical Instrument, YOU CANNOT AFFORD TO MISS THIS GREAT OPPORTUNITY to Purchase it at an EXTREMELY LOW PRICE, and at the Same Time Secure for Yourself a THOROUGH and COMPLETE MUSICAL EDUCATION.

The Fact That We Allow a Full Year's Trial on all of the pianos and organs which we sell, and from ten to twenty days trial upon all of our other instruments, will prove to you at once that we have not sacrificed quality in order to make low prices. It has been our policy to give the customer the benefit of every reduction we could secure in the cost of the instruments to us, as we only desire to make a uniformly small profit on all of the instruments which we sell. As we have been able lately to buy our musical goods to greater advantage on account of the immense contracts which we have been able to make, we are placed in a position where we can safely offer to our customers the advantage of a splendid musical education absolutely free. If there are any questions which our customers desire to ask that will not be found answered on this page, we will be glad to answer them at any time, as we are always glad to have our customers investigate any offer which we may make them.

THE BECKWITH PIANOS.

A STANDARD LINE OF HIGH GRADE INSTRUMENTS AT PRICES LOWER THAN EVER BEFORE.
A FEW POINTERS ON THE ESSENTIALS OF A HIGH GRADE PIANO.

DO NOT BE DECEIVED by the remarkably low prices at which we offer the Beckwith piano. It is a mistaken idea to measure the quality of an instrument by the amount that the manufacturer, dealer, or agent seeks to secure for it. It is not true that the more you pay for a piano, the more value you receive. The manufacturing cost of a really fine piano is not a large amount. If you are one of the few who still believe that it is necessary to pay a large price to secure a good piano, you would be doing the Beckwith an injustice to attempt to measure its quality by our low price. We would be glad to have you forget the small amount that we are willing to accept for this high grade instrument, and order one under our liberal thirty days' trial offer, with the understanding that you are to judge the instrument from the standpoint of quality alone. Remember that "fine feathers do not make fine birds," and a high price is not a guarantee of quality. It is the system under which most pianos are sold that increases the price, but not the quality. Prices above that which we ask for the Beckwith piano represents absolutely nothing of any value which is not found developed to the fullest degree in the Beckwith. In paying the larger price demanded by others, do not be deceived into the belief that you are securing a better quality, because this is not a fact; you are only paying the larger profits, commissions and expenses of jobbers, dealers, agents and others through whose hands the piano passes on its journey to you. Or half or more of the prices of pianos sold in the ordinary manner represent nothing but useless expense, profits and commissions, which can be avoided and are saved to you under our "from factory to customer" direct plan. When we place a price that we are willing to receive upon the Beckwith piano, we are asking only the bare factory cost for the high grade material and skilled workmanship entering into its construction, to which we add the same narrow margin of profit which we reserve for ourselves and are willing to accept on the sale of any ordinary merchandise. Under this plan you pay only what any high grade standard, fine, artistic and widely advertised piano is honestly worth; no more and no less. The greatest favor you can do us is to secure any one of the pianos illustrated in this catalogue on trial under our liberal terms of shipment and place it beside any other make sold at double our prices, in your own home for an actual test for quality for thirty days at the hands of yourself and any unprejudiced, disinterested person. If you will do this you will be convinced of the superiority of the Beckwith, and the fact that the ordinary price charged for a high grade piano is altogether too high, and represents a great deal more than the honest cost to make it, with one margin of profit added.

THE SCALE. In the making of a piano the drawing of a scale is one of the most important points to be considered, as it is the foundation or fundamental principle on which the construction of the piano depends. A scale may be perfect upon its first drawing, or it may be redrawn innumerable times and still be a failure. A great many piano manufacturers have redrawn the scale of their pianos, have experimented with it during the entire period of their business lives, and then have not succeeded in securing satisfactory results or a perfect scale. The scale of the piano is the correct mathematical division of each tone and semi-tone; or in other words, of each note on the entire keyboard of the piano. It can be likened to any mechanical drawing. It is a plan to be followed by piano makers in laying out the strings of the piano; it determines the proper length of each string, the exact position it must occupy across the sounding board, how far apart on each string the bridges must be set so as to secure the balance of power and uniformity of vibration which must be properly distributed throughout the whole piano. A good scale is beyond value or price. Without a good scale there is no evenness of tone, and the instrument would lack that indefinable something in the tone which not only appeals to the musical ear, but appeals also to the finer sensibilities of the hearer. Another important feature in a true scale, such as the Beckwith's, is the proper location of the striking line, or that point on the string which the hammer must strike so as to secure the proper tonal quality. In the ordinary piano, this is something that is wholly neglected, and the consequence is a coarse, raw, unrefined and unsympathetic tone which really repels and does not attract. In the artistic piano, in the piano of a higher grade, and better kind and quality, the striking line is of the first consideration and one of the first requisites. Scientific research carried on by the best piano makers in the early history of piano building and years of subsequent experience, demonstrates that by striking the string practically upon a nodal point produces the best quality of tone; the most desirable quality, the pure piano tone, is best brought out by striking the string at a point at about one-eighth of its entire length below the upper bridge. This point is exactly between two nodes, or upon a nodal point. The string vibrates in waves. These waves or curves are called nodes. If the hammer strikes on one of these waves, it will bring out a light, peculiar tone; or what is called a harmonic tone. Strange as it may seem, there is really more than one tone in a string, and unless care is used in determining the striking line more than the fundamental tone will be heard. The lighter qualities of a piano string are known as "upper partials," whereas the required tone, the true tone, is known as a "fundamental" tone. The surface of the hammer dampens or kills the "upper partials," allowing the fundamental tone to sing out in all its purity. The point of contact of the hammer on the string determines the tone quality, and experience and mathematical precision has determined in the Beckwith the one only true point of contact, and this desirable quality is found in every Beckwith piano. The scale of the Beckwith is as close to perfection as human knowledge, experience and ingenuity can make it.

THE PIANO ACTION. This is a term applied to the mechanical part of the piano, that part through the medium of which the tone is produced. From a strictly mechanical standpoint, it is that portion of the piano which conveys the motion of the keys to the hammer and thus to the strings, producing the tone. The action contains many small levers, many separate pieces of felt, etc. The levers and centers of the action must be adjusted so perfectly that they respond with the same prompt elasticity to the most delicate as well as to the most powerful touch. In a fine action, such as is in the Beckwith piano, the material used in the construction of these parts is of a very fine quality and selected with the utmost care. The stock going to make an action is composed of many different kinds of wood and several kinds of felt and metal as well. That quality known as a "repeating" quality in an action is most necessary to fine execution. When a key is struck it acts on a series of levers which communicate to the hammer, throwing it forcibly against the string. For the action to respond properly, it is necessary that the lever adjustment be perfect and that the action be properly adjusted to the keys. It must be well balanced and finely and delicately adjusted. Each and every point covered above is found in the Beckwith piano. This piano is noted for the repeating qualities of the action and for the tone produced at each stroke of the key, no matter how often the stroke is repeated. The hammers are a very important part of the action and they must be made in such a manner that they are perfectly balanced and that they respond instantly to every demand. The Beckwith piano hammer is made of genuine 14-pound felt of the very highest quality. Each hammer head is constructed of two layers of felt, the inner felt being hard so as to give a solidity to the hammer, and the outer felt being of a softer fibre, gives elasticity to the stroke and hence a fine quality to the tone. Each bearing in the action is bushed throughout with felt, and there is not one single point of contact in the entire action that is not felted, so as to prevent rattling and looseness of motion. The actions in the Beckwith are all equipped with a continuous brass flange.

Remember also you get a Profit Sharing Certificate if you order a piano, as fully explained on pages 1 and 2 of this book.

There are many fine points in the construction of a piano about which the purchaser knows nothing. One of these points is the quality of the felt which enters into the instrument. This has a great deal to do with the quality of the instrument. Many cheap pianos are made without a particle of genuine piano felt entering into their construction. Some of these instruments sound very well for a time, but the tones soon become lifeless and unresponsive. The action of a piano felted in this way will rattle after being used for a time and the keys will refuse to work with that responsiveness so much desired and the piano will be altogether a disappointment. There is no remedy for this and it is simply a bad bargain. This can never happen to a Beckwith piano, as they are all thoroughly inspected before leaving the factory and are guaranteed in every way. The felts used in all of the Beckwith pianos are the finest quality of strictly high grade, all wool piano felts.

THE METAL FRAME is another important part of the piano. This frame must be so constructed as to give the least weight with the greatest amount of strength. As there is a strain of from 19 to 20 tons on the metal frame of the concert piano, tuned to international pitch, it is necessary that this frame should be constructed in the strongest possible manner so as to prevent its twisting or "buckling." It is on this frame that the strings are placed and it is securely bolted to the back and pin block in which the tuning pins are set. The scale of the piano must be of fine quality in order to produce a good tone. The scale of the Beckwith piano has a three-string union in the treble and two-string union in the overstrung bass. By "three-string union" we mean three strings for every note. The bass strings are carefully wound, and all but a few of the lowest ones, which are single, are known as a two-string union.

THE SOUNDING BOARD of the piano mellows and increases the tone of the strings and must be made of wood which is absolutely perfect and thoroughly seasoned. The sounding board in the Beckwith pianos is made of the choicest selected Canadian spruce and ribbed with braces of the same material, which insures it against warping or splitting.

THE KEY of the piano is a lever used to put the action in motion, throwing the hammer against the string and producing the tone. In order to have these keys balance perfectly they are weighted with small lead weights, inserted into the key shank back of the pivot, allowing the key, when released, to rise instantly into its former position. This requires the very nicest adjustment and is one of the most famous characteristics of the Beckwith pianos. The white keys are faced with ivory, the black keys are made of genuine ebony.

THE CASES of the Beckwith pianos are perfect in every respect and it is a fact not generally known that it takes about three months to put the finish on a good piano case. Each case is given from seven coats of varnish upward and each coat of varnish has to set from eight to ten days in order to become thoroughly dry before the next coat can be applied. These different processes, when perfectly performed, will consume from 70 to 90 days. These are points which are never slighted in the cases of the Beckwith pianos. Upon the thoroughness of this process depends the extremely high class finish for which the Beckwith piano cases are noted. In building the Beckwith piano cases the manufacturers use nothing but the best grade of richly figured sawed veneers. The case work on all these (with the exception of the Home Favorite) are double veneered inside and outside so as to provide against cracking or splitting. Anyone who is familiar with veneers and veneer work can tell by looking at the edge of either the music desk or the lower panel whether or not the piano is double veneered. If you cannot see the two layers of veneer you can rest assured that they are not there.

BUYING A PIANO.

WHEN YOU ARE READY TO PURCHASE your piano you are not only to purchase a fine instrument but also to buy it from a concern which is willing to stand behind its instruments at all times. Many concerns are ready and willing to issue a guarantee with the instruments which they sell, but in nine cases out of ten the concern issuing the guarantee has not the necessary financial standing to make the guarantee of any value. It is one thing to sell a piano at a low price and quite another to guarantee it at all times. Our low prices and our guarantee go hand in hand. Our guarantee protects you against any defect which may appear in our pianos, the result of defective material or workmanship. When a local agent places a piano in your home it looks fine and the tone appears to be excellent. So far as you can see, it is a high grade piano in every way, but when the agent goes away, then the real test begins; will it be as good tomorrow, next month, and next year as it is today, and will the guarantee that the agent gives you protect you in any way? Should the instrument prove defective in any particular whom will you hold responsible and to whom will you appeal for redress? As the piano is an instrument purchased but once in a lifetime, it is certainly to your interest to use great care in selecting your piano, and as there are many points of superiority for which you have to take the word of the salesman, how necessary it is for you to purchase your piano from a house which has a standing in the business world, which has a reputation for fulfilling its promises and guarantees.

WHEN WE TELL OUR CUSTOMERS that we can save them over \$200.00 on the purchase of a fine high grade piano, many of them cannot understand how this is done. People have been paying \$400.00 to \$500.00 for pianos for such a long time that they have grown to believe that it is necessary to pay that price in order to secure a good instrument. Some, before studying the matter fully, may doubt that we can sell them a strictly high grade piano, up to the musical standard in every way, with a splendid tone and beautiful finish for \$195.00. Very few people know that the ordinary piano costs, to manufacture, less than one-half the price which the dealer asks the customer for it. They do not realize that the expenses of sale and the profits which the different dealers make through whose hands the instrument passes, make up more than one-half of the retail price of the instrument. These profits and selling expenses do not add anything at all to the quality of the piano after it leaves the factory. This being true, the customer can easily understand that if we ship our pianos from the factory direct, simply adding our one small percentage of profit to the manufacturing cost we can sell the piano for less than one-half the price which the local dealer and agent charges for identically the same grade. The dealers through whose hands the piano must pass before it reaches the customer cannot afford to handle it for nothing and a profit of \$50.00 for the jobber, \$50.00 for the district agent and \$100.00 for the local dealer is not considered generally, a large profit to make on a single transaction; especially in view of the fact that a piano is a luxury and that the agent or dealer sells comparatively few of them. Whether he sells one or none, his expenses go on just the same and he is compelled to make a large profit on every sale to enable him to do business profitably.

BUT NOT ONLY DO WE MAKE A GREAT SAVING for our customers by cutting out the intermediate dealers' profits and expenses, but we are also able to make a great reduction in price on account of the immense buying advantage which we possess. We make contracts for thousands of pianos at one time on a spot cash basis and this places the manufacturer in a position to buy his material at the very lowest possible figure, and all of these advantages

go to the customer in low prices. Do not be afraid of the low prices which we make on our pianos. Remember, that we are taking all the chances ourselves and do not ask you to take any risk whatever. As you have to take the dealer's word for a great many qualities of the piano, why not purchase from a concern which cannot afford to sell a poor piano or ask their customers to be satisfied with an instrument which is not up to the standard in every way? That we are not exaggerating when we tell you that we can save you \$250.00 on the purchase of a Concert Grand Piano is fully proved by the testimonials which you will find on lower part of this page. We do not ask you to take our word for anything we say in favor of the Beckwith, and when we ship you a piano we do not ask you to promise anything or assume any obligations whatever, but we do ask you to believe the statements of your friends and neighbors as found in these voluntary testimonials.

BUYING FROM THE DEALER.

REMEMBER that where a dealer buys four or five pianos on consignment, or where he pays for them by turning in the notes at a very large discount received on other pianos sold on time, we contract for from two to three thousand pianos on a spot cash basis, therefore, at the lowest possible cost, making a great saving, all of which goes to you in the lower prices quoted.

WHEN A DEALER OFFERS YOU A PIANO, when he offers to at low prices, you must bear in mind that any low prices he can name does not represent the legitimate value of the instrument; it does not represent the honest factory cost with but one margin of profit added. When he offers you a piano he is not only offering you a handsome case and perhaps all that goes to make up a good piano, but he is offering you something more which, however, you cannot see, and which adds absolutely nothing to its value; he is compelled, by the very nature of things, to charge you the large profit the manufacturer made in selling the piano to the jobber, also the jobber's legitimate profit when he sells the piano to the agent. The agent must live and has expenses to meet. He cannot do business for nothing and must charge a large profit to cover his expenses, owing to the limited number of pianos he sells. The agent, in order to do business profitably, must secure what to him and to other agents and dealers may appear a legitimate profit, but it is many, many times more than the amount that we are perfectly willing to accept as our small margin of profit above the honest factory cost to make any fine piano. The dealer is under a disadvantage because his customers are few and far between, because his trade is confined, perhaps, to a village or a township or at the most, to a county. We sell pianos over the entire country, from Maine to California and from the Great Lakes to the Gulf. We enjoy an enormous purchasing power, and while we could very easily secure a great deal more for the superb Beckwith than we do, yet our policy is to reserve for ourselves always our one small margin of profit, and to give every dollar we can save to our customers, in the lower prices quoted.

STOP AND THINK how many pianos an agent will sell each year; consider the amount of store rent he must pay; consider how much he loses on bad debts when he sells on the installment plan;

The Profit Sharing Certificate we will send you on your purchase of a Piano will help you get valuable merchandise entirely free of charge.

See pages 1 and 2 in this book for full explanation.

WHAT OUR FRIENDS SAY ABOUT THE MAGNIFICENT VALUES WHICH WE ARE GIVING IN PIANOS.

Voluntary Testimonials From Just a Few of Those Who Have Purchased Pianos From Us in the Last Year.

What Our Customers Say About Our Pianos is the Best Evidence of Their Splendid Finish and Magnificent Tone.

AN EXPERIENCED TEACHER IS PLEASED WITH THE BECKWITH.

The following testimonial is from Prof. J. Dempster Towne of Grand Rapids, Mich. Prof. Towne is known all over Michigan as a splendid teacher of the piano and a brilliant performer on that instrument. A word of commendation from him is doubly valuable, because he is an expert pianist, understands the mechanical construction of the instrument thoroughly and renders his judgment only after careful examination and due consideration.

Sears, Roebuck & Co., Chicago, Ill. Grand Rapids, Mich.
Gentlemen:—The Beckwith Cabinet Grand Piano which I recently bought of you is a much better piano than I expected to get for that money. This piano is fully equal, and in some respects superior to a great many pianos ordinarily sold for \$300.00, and I have seen many pianos sold for \$350.00 and \$400.00 that were no better. During my long experience as a teacher of the piano, a great variety of pianos, of various makers and styles, have come under my observation, but I never before heard of good serviceable pianos, brand new, being sold at retail for such low prices. I have no hesitation in recommending anybody who wishes a strongly made, durable, and good looking family piano, to buy of you. I have for several years been sending to you for various articles, and have always found you willing and able to do the fair thing. In fact, I never dealt with a more reasonable, honorable or courteous house.
Very truly yours,
J. DEMPSTER TOWNE,
8 George Street.

AS GOOD AS HIS NEIGHBOR'S PIANO WHICH COST \$450.00.

The customer whose testimonial appears below, took advantage of our great 30 Days Free Trial Offer, which gave him a splendid opportunity to compare his piano with the \$450.00 instrument owned by his neighbor, and by reading the testimonial you will see that he found his piano in every way equal to the one purchased by his neighbor at \$450.00.

Sears, Roebuck & Co., Chicago, Ill. Sterling, Nebraska.
Dear Sirs:—The Beckwith piano I received of you in January has given good satisfaction so far. We are well pleased with the same. We cannot see but what it is as good as our neighbor's, that cost \$450.00. We are well pleased with the mandolin attachment. My neighbor's has no attachments. C. B. SMITH.
EQUAL TO PIANOS SOLD BY DEALERS AT \$350.00 AND BETTER TONED.

Below we give another testimonial from a customer who says that the piano we shipped him is equal to pianos sold by dealers at \$350.00 and is much better in tone. Bear in mind, that the customer writes this letter entirely of his own accord and without any dictation from us in any respect. We would be glad to have you write to the writer of any one of these testimonials and get his opinion of the merits of our instruments.

Sears, Roebuck & Co., Chicago, Ill. Three Rivers, Mich.
Dear Sirs:—I received the piano April 6th, all O. K. In appearance it is equal to a \$350.00 Wellington, sold by a dealer here and better toned.
Yours respectfully,
G. W. BARTO.

WOULD NOT PART WITH IT FOR ANY \$300.00 PIANO IN TOWN.
It is the universal verdict of our customers, as gleaned from the numerous voluntary letters which we receive, that they would not exchange the pianos which we have sold them for other pianos in the neighborhood which have cost much more in price.

Sears, Roebuck & Co., Chicago, Ill. St. Cloud, Minn.
Dear Sirs:—We received our piano and must say that we are more than pleased with it. I would not part with it for any \$300.00 piano in town. In fact, we are well pleased with all our goods. I wish to thank you very much. I'll advise everybody to get their goods from Sears, Roebuck & Co.
Yours very truly,
MISS M. STUCKE.

what his losses must be in taking various articles in exchange as part payment; figure what his honest living expenses are; the expenses of his family and the expenses of his salesmen, and bearing in mind his sales during the year, you can easily determine how much he must make on each piano he sells in order to meet these various expenses, without even allowing one dollar to be laid away for a rainy day.

WHEN A DEALER ASKS YOU MORE THAN \$195.00 FOR

A PIANO he is simply asking you to pay him, not only the large profit also the profits and selling expenses of other men through whose hands the piano passes before it comes to him. Perhaps a dealer or agent will come to you, as they have to a number of our customers and offer to sell a piano at from \$165.00 to \$250.00, claiming that they are equal to the Beckwith, but in every single case upon comparison such a piano offered by dealers at that price is found to be no better than the cheaper pianos we sell at \$89.00 and \$115.00; this has been proved time and again, and it merely upholds our claim that the ordinary piano sold in the ordinary way is sold at over twice its actual value.

A WORD ABOUT FREIGHT CHARGES.

REMEMBER that the freight charges on a piano are exactly the same, whether they are paid by the customer or by the dealer or agent. We guarantee that these charges will be nothing as compared to your large saving on the purchase of a Beckwith piano. Your regular dealer or agent must pay the same freight charge on any instrument he offers to you, and whether you pay this freight charge yourself on a piano purchased under our "from factory to consumer direct" plan at factory cost, with one margin of profit added, or whether you pay it to the agent or dealer in paying his prices, you pay it just the same. This freight charge must be borne by you, whether in the form of freight charge itself, or the larger prices demanded. By comparing our prices on pianos with those asked by your local dealers, and then comparing the freight charges which you will have to pay with the amount which we can save you on your purchase, you will see at once that the freight charge is but a very small amount in comparison with the amount you can save on a piano. Another advantage is, that in purchasing a piano from us you know exactly what the instrument costs you at the factory, and you know exactly what you pay in freight charges; while on the other hand, in purchasing from the local dealer, you know what the piano costs you, but do not know how much of it is his profit and how much the freight charge. The railroad companies are very reasonable in freight charges, and when you consider the fact that you have to pay the freight charges whether you buy from us or from the local dealer, we believe that you should not hesitate in giving us an opportunity to send you one of our splendid instruments under our great Thirty Days Free Trial Offer. Do not let the small amount of freight charges prove any obstacle to your purchasing one of these pianos, as we ship each one under our express promise to save you at least one-half, according to the grade of piano which you purchase.

Piano will help you get valuable merchandise entirely free of charge.

See pages 1 and 2 in this book for full explanation.

THE BUYER DOES NOT TAKE ANY CHANCES IN ORDERING A BECKWITH.

Mr. Ebel, the writer of this letter had a good many doubts as to our ability to live up to the representations made in our catalogue. We receive many letters every day from people who say that they would like to order pianos from us, but doubt our ability to furnish a good piano at the prices charged. Where we can prevail upon these people to let us send them a piano on trial we never have any difficulty in convincing them that the instrument is everything that we claim for it, and in many cases such customers say that we do not make our claims strong enough. Mr. Ebel was prejudiced against our instruments, but he is honest and frank enough to say that the instrument cannot be duplicated for less than \$400.00.

Sears, Roebuck & Co., Chicago, Ill. Moscow, Idaho.
Gentlemen:—I must say that I am surprised at the beauty of the wood, workmanship, finish and tone of the Beckwith piano I received. The tone is deep and full and the action is very responsive. I was skeptical of your ability to furnish a high grade piano at the prices you name. I went through every part of the instrument and, not wanting to rely entirely on my own judgment, I had the Rev. Father Keyser call, and both of us went through the piano very carefully. I can say, as this is my third piano, and I was examining and trying most every piano around here for sale, that this instrument cannot be duplicated for less than \$400.00. The buyer does not take any chances in placing an order with you. With best wishes, I am,
Very truly yours,
CHAS. F. EBEL.

EQUAL TO A KNABE AT \$600.00.

We give below a testimonial from one of our enthusiastic customers, who is a business man in Columbus, Ohio, and not given to exaggeration in any way. We desire to call the attention of our customers to the difference in the two prices which the dealers made on the Knabe piano, \$495.00 for cash and \$600.00 on payments, being a difference of \$105.00, which proves our assertion that dealers who sell instruments upon the installment plan must necessarily have their prices much higher than those who sell for cash. We do not know that we can add anything to this testimonial as it is complete in every respect. It is simply one of many which we receive from time to time.

Sears, Roebuck & Co., Chicago, Ill. Columbus, Ohio.
Dear Sirs:—I have already written you how well I like the Acme Cabinet Grand Piano, recently bought from you, but I would like again to state that according to my opinion the case is made and finished in the highest type of art. The tone is excellent and exquisite. I do not believe that I could have secured a better piano, no matter how much I paid or what I bought. That was my opinion the first day I received it, and it is still my opinion. In fact, the better I know the piano the better I like it. I would also add that the gentleman who selected the piano for me surely thoroughly understands pianos and piano construction. I do not believe that anyone else could have selected a piano for me that would suit me any better, and I thank him sincerely for the trouble to which he has gone. Miss Rose Lange, a young lady who is a fine pianist, has tried our piano very thoroughly. Last evening she told me that she liked my piano every bit as well as her own. She has a Knabe, which sells here for about \$600.00 on payments, and for which she paid \$495.00 spot cash. She says the case of my piano is much finer and more artistic than hers and that the action is easier and more responsive and the tone every bit as good as in her own piano. If you wish a recommendation at any time, refer anyone to me, I will gladly tell them how much money they can save in buying a piano from you and how honorably you have treated me and of your very liberal terms of shipment. I will certainly recommend anyone to get one of your pianos and thoroughly try it, knowing that you can suit them so well and save them so much money.
Respectfully yours,
HENRY W. MUELLER,
662 Briggs St.

\$79⁴⁵

No. 46F3

OWING TO LACK OF SPACE, WE ARE UNABLE TO SHOW ANY ILLUSTRATION OF THIS PIANO.

OUR BECKWITH BOUDOIR 6-OCTAVE PIANO

Particularly suitable for small houses, summer cottages and other places where a large piano is not desirable. The tone is full and sweet, of a very pleasing quality and all that could be desired or expected in a piano of this size.

\$79.45 REPRESENTS THE BARE COST TO MANUFACTURE THE INSTRUMENT, with our usual small margin of profit added. It is the finest and most satisfactory small piano ever offered. It is built upon what is known as the F scale, beginning with the lower F and ending on the high F. Remember that the keyboard only contains 6 octaves. The keyboard is, therefore, one and one-third octaves shorter than the keyboard of all other Beckwith pianos. The compass is the same as in all other 6-octave pianos and is quite practical. We recommend it as the best 6-octave piano ever attempted.

THE CASE is double veneered in genuine mahogany, with a beautiful panel effect in the upper and lower front. The trusses are square; in keeping with the balance of the case. All plasters, trusses and mouldings are solid wood, highly polished. The piano is furnished in mahogany veneer only.

THE ACTION, 6-octave, is of a very fine grade, responsive and repeats very nicely. The material and workmanship are of the best. **THE SCALE** is not overstrung. This piano has a straight stringing; in other words, it is strung straight up and down like a harp, and is not overstrung as is our Home Favorite Piano. There is not room enough in any 6-octave piano for the usual Beckwith overstringing. **THE PIN BLOCK** is built up in an approved manner, and cannot warp, crack or split. This construction holds the pin firmly. **THE SOUNDING BOARD** is very finely constructed of Canadian spruce pine, scientifically ribbed. **THE KEYS** are of highly polished ivory and ebony, and not celluloid. **THE PEDAL ACTION** is complete, having a loud and soft pedal and a practice pedal as well. This piano is not furnished with the mandolin attachment.

The price includes a handsome solid wood stool and complete instruction book.

THIS PIANO, THE BECKWITH BOUDOIR, in 6 octaves, is offered under our great 30 days free trial plan, as explained on page 283. All money refunded in full, together with the freight charges both ways, if you are not entirely satisfied. We guarantee this piano for five years only. Owing to its size and the peculiar manner of construction in all 6-octave pianos, we could not well afford to guarantee it for a longer period. If you contemplate the purchase of a 6-octave piano, you will find this the finest, the best, the most serviceable and attractive 6-octave piano ever offered.

YOUR PARTICULAR ATTENTION IS INVITED

to the fact that this instrument is not a full size, upright piano. It is only 48 inches high, 4 feet long and 20 inches wide. It has not the usual 7½ octaves. It has 6 octaves only. The tone, however, and the volume of tone is all that you could possibly expect in a piano of this size. Remember, this is a Beckwith piano, and as such is sent out under our binding guarantee for quality and under the provisions of our great 30-day free trial offer.

With every purchase of this piano, we give, free, a scholarship certificate in one of the largest music schools in the United States, which entitles the holder to a course of fifty complete lessons on the piano, as fully explained on page 285.

\$89⁰⁰

THE BECKWITH HOME FAVORITE PIANO

A Regular 7½ Octave Piano, With Overstrung Scale. A Full Size Parlor Piano, 4 Feet 6 Inches High, 5 Feet 1 Inch Long, and 2 Feet 2 Inches Deep. Weight, Boxed for Shipment, 750 Pounds.

A GUARANTEED PIANO, FULL PARLOR SIZE, FOR \$89.00.

THE PRICE INCLUDES THE PIANO, a handsome solid wood stool and complete instruction book. To every purchaser of this piano we give, free, a scholarship certificate in one of the largest music schools in the United States, which entitles the holder to a six months course of instruction on the piano, as explained on page 285.

FULL DESCRIPTION.

Our HOME FAVORITE PIANO is a full size instrument, very substantially built, and is a most remarkable value at the price named.

THE CASE is of a handsome design, as the illustration, taken direct from the photograph, will show. The panel in the front of the music desk is ornamented with a handsome scroll and extends the full length of the piano. It is finished in either mahogany or walnut finish, but is not veneered, therefore we can only guarantee it for five years. This piano is fitted with the latest style of rolling fall board.

THE SCALE is a regular full 7½ overstrung scale, the same as will be found in any piano offered by others at \$200.00. It is not harp strung as is our Boudoir Piano, above described, but is overstrung in the regular manner, thus giving the greatest possible length to the string.

THE PIN BLOCK is built up of several pieces of rock maple, which holds the tuning pin firmly.

THE STRINGS are of a very fine quality, thoroughly tested, and the piano is fitted with overstrung, wound bass strings.

THE KEYS are genuine ivory and ebony, very finely polished.

THE SOUNDING BOARD is made of selected Canadian spruce, scientifically braced.

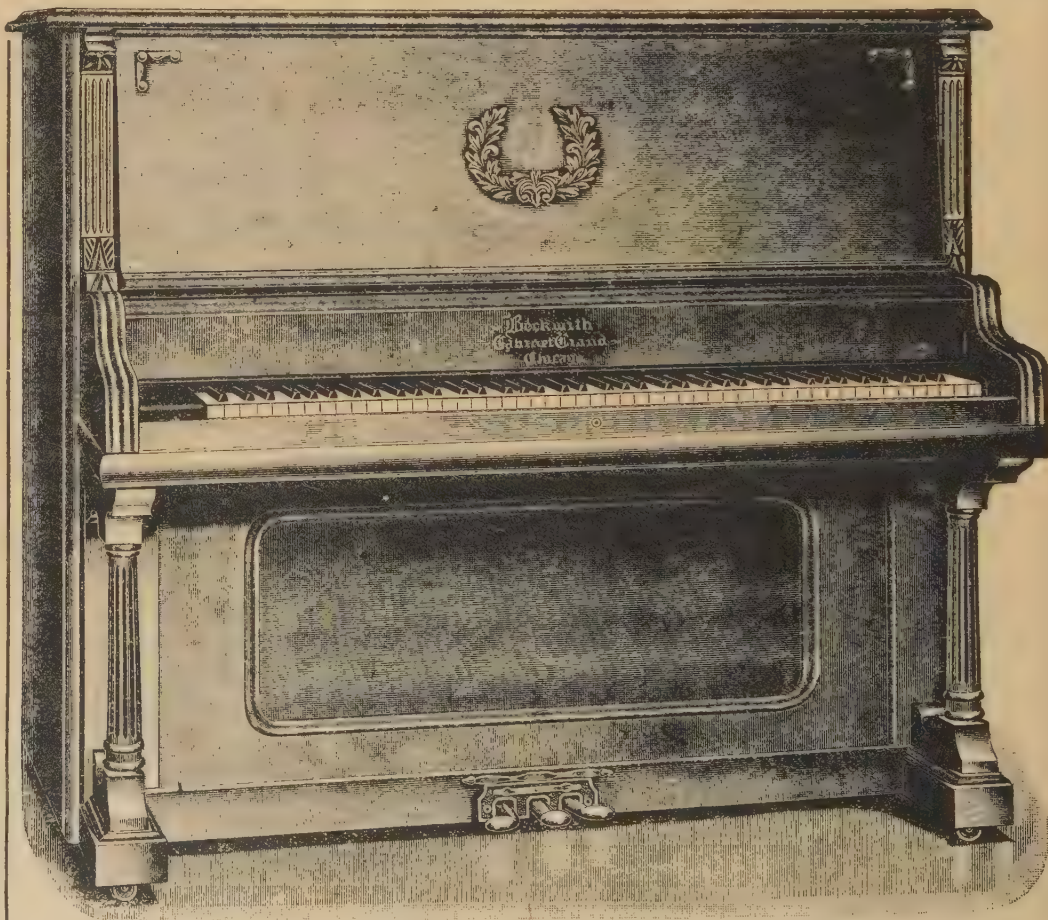
THE METAL FRAME is as strong as it is possible to have in a piano of this size, and is large enough to withstand the strain in this piano when it is tuned to pitch.

THE TONE is very full, sweet and melodious and of ample power for all ordinary requirements.

THE SIZE. Height, 4 feet 6 inches; length, 5 feet 1 inch; depth, 2 feet 2 inches. Weight, boxed for shipment, 750 pounds.

WITH THIS PIANO we will include, charge, either the mandolin attachment or the practice pedal, which is fully described on page 289. It will be necessary for you to advise us which attachment you desire, but we advise you to order the practice pedal. The price includes a substantial stool and complete instruction book.

REMEMBER, that this piano has full 7½ octaves, overstrung scale, ivory and ebony keys, and is the most marvelous value ever offered at this price. Owing to the size of the piano, however, the strings are not so long nor as heavy, the action is not so strong or as large as in our better grades, the case is not double veneered but is only finished, hence, we are compelled to guarantee this piano for five years only.



No. 46F1 Our Home Favorite Beckwith Piano, Price, \$89.00.

YOU SHARE IN THE PROFITS OF OUR BUSINESS IF YOU PURCHASE EITHER OF THESE PIANOS, AS EXPLAINED ON PAGES 1 AND 2 OF THIS CATALOGUE. SOLD UNDER OUR LIBERAL 30 DAYS FREE TRIAL OFFER, AS EXPLAINED ON PAGE 283.

\$115.00

THE BECKWITH PALACE GRAND PIANO.

A VERY HANDSOME PIANO WITH A FINE TONE.

MADE OF SELECTED MATERIAL AND SOLD TO YOU AT \$115.00, which represents only the bare cost at added, the equal of any piano sold through other channels for \$250.00, and offered to you for a 30 days trial in your own home under our great "send no money with order" plan. Sold under our guarantee for quality, running 25 years.

PIN BLOCK is built up of rock maple and holds pin firmly, thus preventing it from turning.
METAL FRAME is the same as used in all Beckwith pianos, but is not quite so large as in those instruments sold at a higher price, but it is just as scientifically cast.

SOUNDING BOARD is the genuine Beckwith sounding board, made of Canadian spruce of the best quality, specially prepared for this purpose, and it is ribbed in the most approved manner, which is a guarantee that the sounding board will never crack, split or warp.

FINISH. This piano can be furnished in either English quarter sawed oak, French burled walnut or richly figured mahogany veneer, very highly polished and hand rubbed. When ordering please state the veneer desired.

SIZE, 4 feet 7 inches high, 2 feet 3 inches deep, 5 feet 1 inch long. Weight, boxed for shipment, 780 pounds.

THE PRICE INCLUDES a handsome stool with adjustable seat, a velour scarf, complete instruction book, and a certificate, which entitles you to ninety-six weekly lessons on the piano, covering a period of two years, as thoroughly explained on page 285. **A Profit Sharing Certificate, as explained on pages 1 and 2, will be yours if you purchase this piano.**

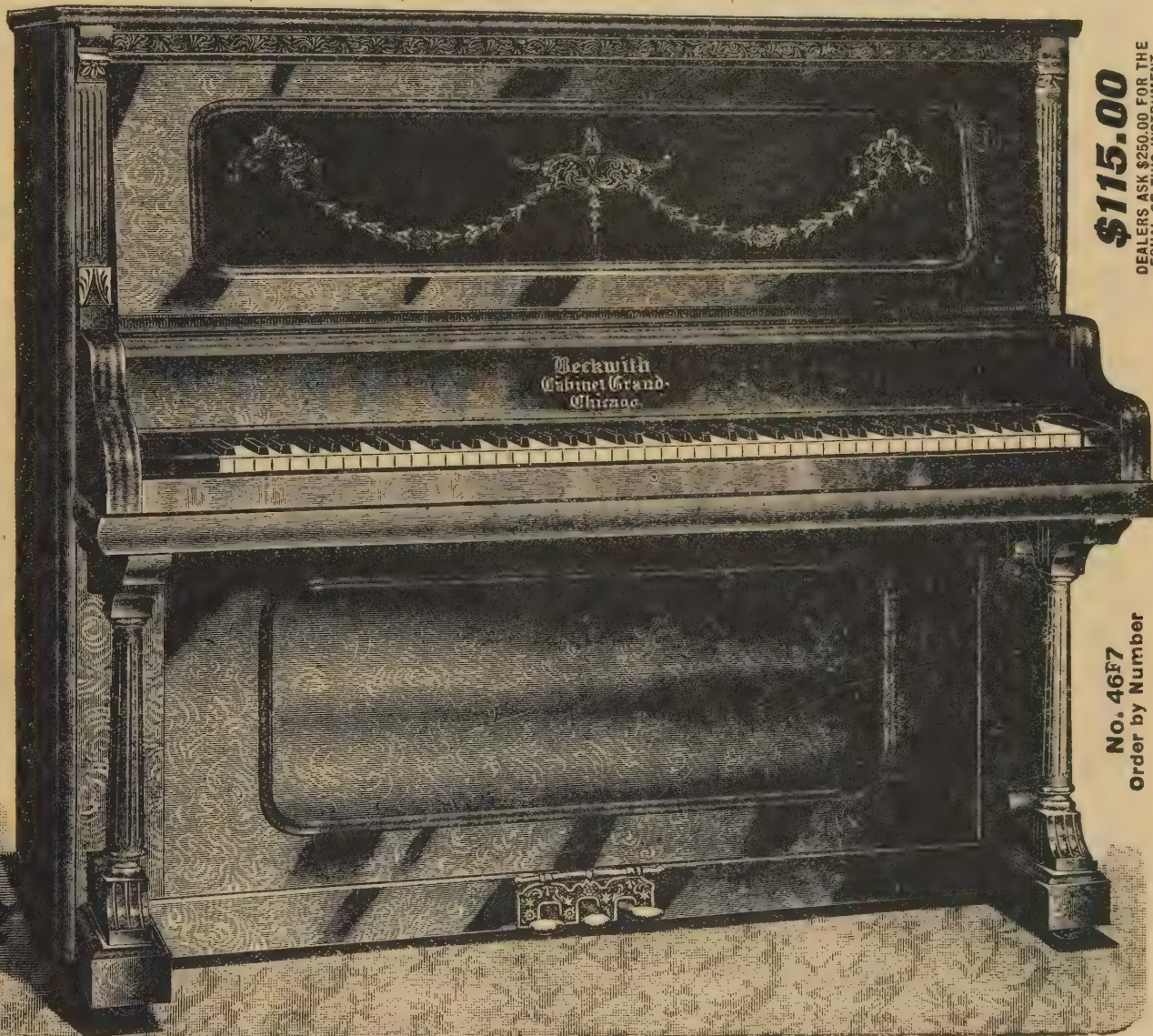
REMEMBER, that in ordering a piano from us you do not obligate yourself in the least. We take all the risk. In shipping a piano to you we are only placing it in your parlor for examination, so you can see it and test it and know the wonderful value we are offering. We are only showing it to you so you can make up your mind whether to buy it or not. You will probably only buy one piano in a lifetime and we feel that as our prices are so remarkably low, as we can furnish you a high grade Concert Piano for less than others charge for a cheap piano of low grade, you ought to invest all that you can possibly spare. You ought to purchase, if you possibly can, our Special Concert Grand Piano at \$195.00 as we guarantee it is a regular \$450.00 piano of high quality.

CASE is double veneered inside and outside, with cross banded, sawed veneer, and fitted with very handsome one-leg trusses, finished and polished in a beautiful manner. All mouldings, pilasters and trusses are of solid wood; a continuous music desk with handsomely raised panel in an artistic design; latest style of Boston rolling fall board. The hinges, pedals, pedal guards and metal parts are heavily nickel plated.

SCALE, full 7 1/4 octaves, overstrung. Three-string unison in treble and two-strings, string unison in bass register. Best quality Poehmann piano wire strings. Keys of the best ivory with ebony sharps.

ACTION, very responsive, and adjusted in a most thorough manner, so that it responds to every call made upon it. All wool piano felt in the hammers and all bearings in the action properly bushed.

TOPE is a full, rich Beckwith tone in all its beauty, but owing to the size of the instrument, the tone is not so full as in our Artists' Cabinet Grand Piano, but it is full and rich enough for all ordinary requirements.



\$115.00
DEALERS ASK \$250.00 FOR THE
EQUAL OF THIS INSTRUMENT.

No. 46F7
Order by Number

No. 46F7 The Beckwith Palace Grand Piano, \$115.00.

SEND US NO MONEY. DEPOSIT NOTHING IN ADVANCE.

We will ship this piano, freight charges prepaid, for a full 30 days free trial, as explained on page 283. Just send your trial order and write us the name of the bank where you wish to deposit the price of the piano with the freight charges after it is received at your local station and we will ship promptly.

If the piano does not please you, send it back at our expense and the bank will refund your money. Remember that you assume no risk, because every dollar of your money will be at your own bank waiting for you.

PRICE. At \$115.00 we furnish this piano carefully boxed, including stool, velour scarf and instruction book, all delivered on board cars at Chicago.

No. 46F7 The Beckwith Palace Grand Piano. Price.....\$115.00

THE MANDOLIN ATTACHMENT AND THE MUFFLER OR PRACTICE PEDAL.

We furnish with all our pianos, without any extra charge, a mandolin attachment which is the best and most practical device yet invented for imitating the tones of the harp or mandolin. While this is unquestionably the best device of its character yet offered to the public, we do not advise our customers to order it in connection with their instruments. We find it necessary to furnish this mandolin attachment, as we frequently have calls for it, but in every case we advise the purchaser to substitute the practice pedal, as

it is of much more practical value than the mandolin attachment. While the practice pedal muffles the tone of the instrument during practice, its use also preserves the hammers from wear and injury, while the constant use of the mandolin attachment is certain to injure the hammers to a greater or less degree, and impair the tone of the instrument in the same proportion. While we will gladly furnish the mandolin attachment to anyone desiring it, still we expressly recommend that the practice pedal be substituted for it. Teacher, pupil and the inmates of the home where music lessons are practiced will all testify to the practical value of the muffler, or practice pedal.

\$138⁰⁰

THE BECKWITH ARTISTS' CABINET GRAND PIANO.

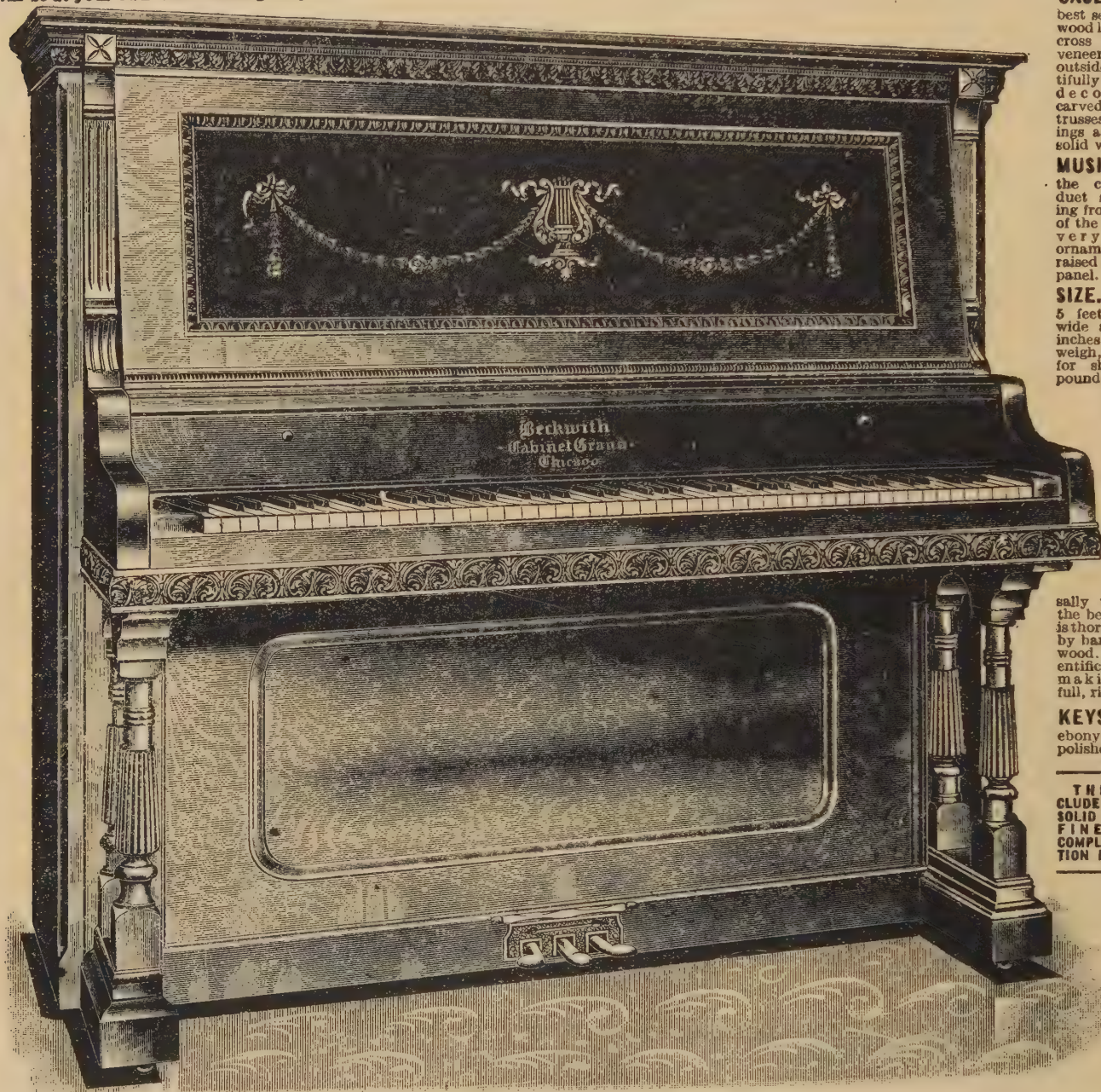
A PARLOR UPRIGHT PIANO OF STERLING QUALITY, excellent workmanship, neat and attractive case, offered under our "from factory to customer direct" plan. Guaranteed to be the equal of pianos which regularly retail at \$300.00.

IT IS A PIANO OF SPLENDID QUALITY AND IS WARRANTED BY US FOR TWENTY-FIVE YEARS.

The material and workmanship are of an excellent grade and we are perfectly willing to ship it to you with the understanding that you will find it the equal of any piano regularly sold at \$300.00 or it must be returned at our expense.

SEND NO MONEY. DEPOSIT NOTHING IN ADVANCE. We will ship the piano, freight charges prepaid, for a full 30 days free trial, as explained on page 283. Just send us your trial order and write us the name of the bank where you wish to deposit the price of the piano with the freight charges after it is received at your local station, and we will ship promptly. If the piano does not please you, send it back at our expense and the bank will refund your money. Remember that you assume no risk, because every dollar of your money will be at your own bank waiting for you.

does not please you, send it back at our expense and the bank will refund your money. Remember that you assume no risk, because every dollar of your money will be at your own bank waiting for you.



CASE is made of the very best seasoned hardwood lumber, double cross band sawed veneers inside and outside. It is beautifully finished and decorated with carved pilasters and trusses; all mouldings and trusses in solid wood.

MUSIC DESK is of the continuous or duct style, extending from side to side of the piano and is very handsomely ornamented with raised design on the panel.

SIZE. 4 feet 8½ inches high, 5 feet 2½ inches wide and 2 feet 3 inches deep, and will weigh, when boxed for shipment, 800 pounds.

SOUNDING BOARD

is made of the very best thoroughly seasoned Canadian spruce pine especially prepared for this purpose and universally used in only the best pianos. It is thoroughly braced by bars of the same wood. Ribs are scientifically placed, making the tone full, rich and sweet.

KEYS are tusk ivory, with ebony sharps, highly polished.

THE PRICE INCLUDES A HANDSOME SOLID WOOD STOOL, FINE SCARF AND COMPLETE INSTRUCTION BOOK.

No.

46 F 9

Order
by
Number.

The Profit Sharing Certificate we send you will help you get valuable articles free, as explained on pages 1 and 2 of this book.

FINISH. We furnish this piano either in English quarter sawed oak veneer, elegant burl walnut veneer, or richly figured mahogany veneer, as desired. The price is the same, and in ordering be sure to mention the veneer wanted.

ACTION responds instantly. It is a repeating action, built of selected materials and adjusted to a nicety. All bearings are carefully bushed with bushing felt. All hammers are genuine all wool piano felt; nickel plated action rail and brackets.

THE TONE is very full and sweet, pleasing to a wonderful degree. It is a Beckwith tone in all its purity and must be heard to be fully appreciated.

PIN BLOCK, in which the tuning pins are set, has four thicknesses of maple veneers, the grain of each running in opposite directions, making it impossible to warp or split.

FALL BOARD is of the Boston rolling pattern, the same as used on the highest grade pianos made.

MANDOLIN ATTACHMENT. We furnish the mandolin attachment with this piano absolutely free of charge; or if the customer desires, we will furnish, as a substitute for this attachment, the Beckwith practice pedal, which muffles the tone of the instrument while the student is practicing. See what we have to say in regard to this mandolin attachment on page 289.

SCALE is full size, 7¼ octaves, overstrung bass, three strings to each note except wound bass strings, full length metal frame, and is so constructed as to produce a remarkably even quality of tone throughout.

WITH EVERY PURCHASE of this piano we give, free, a scholarship certificate in one of the largest music schools in the United States, which entitles the holder to ninety-six complete lessons on the piano, covering a period of two years, as fully explained on page 285.

THERE IS A REASON WHY we can offer a piano of the highest grade at a lower price than any other dealer. Our enormous purchasing power enables us to secure better prices than others for high grade pianos because where a dealer or agent buys one or two pianos and pays for them by turning in installment notes at a large discount from their face value, we contract for from two to three thousand at one time, thus securing the best possible price.

No. 46 F 9 The Beckwith Artists' Cabinet Grand Piano. Price.....\$138.00

THE BECKWITH SPECIAL CONCERT GRAND PIANO.

THE HIGHEST ATTAINMENT IN PIANO MAKING.

No. 46F13 Price

\$195.00

AS ILLUSTRATED ON OPPOSITE PAGE.



Fig. 1.

THE CASE. The case of this piano is artistic in design, the highest degree. This beautiful design is entirely new, and was only adopted after the keenest competition on the part of several of the best piano designers in the country. It is ornamented and tastefully decorated with handsomely executed genuine hand carving. There is not a particle of stained wood in the case; it is double veneered inside and outside in genuine woods and all pilasters, trusses, etc., are made of genuine solid oak, walnut or mahogany. All carvings are on natural wood. It is fitted with rolling fall cover with continuous hinges and has a handsome automatic two-thirds music desk. We believe it to be the most elegant piano that has yet been offered to the public, and will be glad to have you see it and examine it for yourself. The keyboard is supported by massive double pilasters and the pedals and pedal guards are of ornamental metallic design beautifully nickel plated and polished. The panels are very artistic and in perfect harmony with the richness of the very finely designed case. Each one of these cases is given an extremely high finish which takes from 70 to 90 days to apply. Each case is double veneered inside and out, and cross banded so that it cannot crack, warp or split. Cross banding means that the first or inner layer of veneer is glued to the base wood of the case under an enormous pressure, while the second or outer layer is glued in a like manner across the grain of the inner veneer, so that it will not be affected by climatic changes, no matter how severe. The engraving which accompanies this, marked Figure 1, shows how the veneer is placed on the piano case. These pianos are given a very high finish, each coat of varnish being allowed to become thoroughly dry, then being rubbed down before the next coat of varnish is applied. These successive coats of varnish give the case that smooth, glassy appearance so much admired in all fine pianos. As this varnish is perfectly transparent, of the very highest grade and most expensive kind, the delicate grain of the wood shows through it in all its natural beauty. In most cheap pianos the finish of the case is entirely superficial. This part of a cheap commercial piano is slighted just as all the rest of it is, and only about one-third the number of coats of varnish are applied as is applied to the Beckwith and the varnish itself is of a very low grade. **The design of these cases is everything that can be desired and will harmonize with the furnishings of any parlor.** We furnish them in English quarter sawed oak, French burled walnut, and San Domingo mahogany. Each case is thoroughly hand rubbed and carefully inspected before being turned out of the factory.

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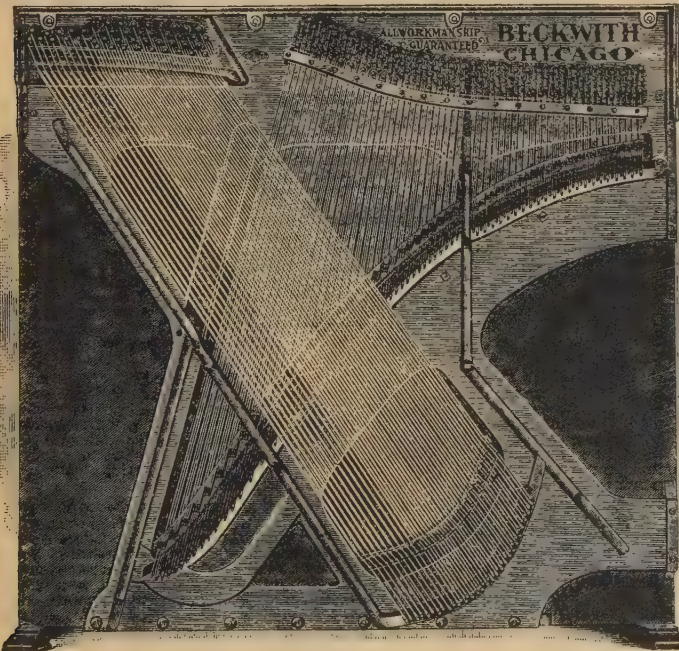


Fig. 2.

THE METAL PLATE of this piano is of the pattern known as a full metal plate. There is no cap upon it, but it is cast in one solid piece and is of the strongest possible construction. It must be strong to resist the tension of the strings when tuned to pitch, and with the extra strong back shown in another illustration, this metal plate makes a piano of unrivaled strength and durability, powerful enough to stand, if necessary, twice the strain that is put upon it. Examine this plate closely and you will find it has bushed tuning pins, ample reinforcements and braces, and with the extra strong back it will be seen at once, by a reference to Figure 2, that with this foundation the instrument is as strongly made as human ingenuity can make it. The metal plate in this piano receives the most careful consideration. Not one single plate is accepted until it receives the most searching inspection at the hands of experts. The fault with many cheap pianos is, that, to the manufacturer, a metal plate is a metal plate and neither the quality of the workmanship or the quality of the casting receives any consideration whatever. The ordinary manufacturer of the ordinary piano is content to buy a metal plate at the lowest possible price, whereas, in the Beckwith the price is the last consideration. The quality and fitness of the plate must not only represent the highest quality in material, the most scientific casting, and be perfect in every way, but it must be the best that money can buy regardless of the price asked for it. Each plate is cast in the most approved manner and is thoroughly examined for any flaw or other imperfection. In casting the plate, allowances must be made for any tendency to warp in cooling,

otherwise as the plate cools it naturally contracts, and in obedience to well defined natural laws the contraction would follow the line of least resistance and the plate would warp; this is guarded against in the casting of the perfect Beckwith plate. Should a plate be found which contains a so called blow hole, no matter how small or insignificant it might be, the plate is broken up. In the metal plate of the cheap commercial piano blow holes are numerous, because the manufacturer of such an instrument does not look upon the piano as an object of pride. To such a manufacturer the making of a piano resolves itself merely into the getting of dollars, and when an instrument has once passed out of his hands, with its many imperfections adroitly covered, it is forgotten. If a guarantee is issued with such a piano, it is of doubtful value and is more ornamental than it is useful; it is no protection to the purchaser because there is neither reputation or financial resource back of it. Not so with the Beckwith piano. This Special Concert Grand Piano is guaranteed with a written and binding guarantee running for a period of twenty-five years, backed by unlimited capital and a reputation of years of honorable dealing. We could not assume the responsibility of such a guarantee if we did not positively know that it is impossible to purchase a better grade or better quality of material than enters into its construction. The best of every thing goes into this piano. The highest priced veneers, the very best imported German steel piano strings, genuine high grade ivory and ebony keys, skilled workmanship of the best class, the highest priced and best selected piano felts and all that goes to make a recognized, standard, high grade, artistic piano. This plate is extra strong and very handsomely finished in gold bronze. From the illustration, which is necessarily small on account of our limited space, it is nevertheless easy to see how massive it is, how well it is braced and how securely it is fastened and bolted, together with the sounding board, to the extra strong foundation and frame.

PIN BLOCK. The pin block is one of the most important features of a piano. It is that part of the instrument which is built into the upper part of the foundation or back frame and into which the tuning pins are set. This pin block is also known among piano makers as a "wrest plank" and is made up of a number of separate layers of rock maple, as this is the best wood for this purpose. Each piece of wood is laid so that the grain runs in a different direction, and this in turn, presents to the tuning pins, as they go through the different layers of wood, a different face or grain. This binds the tuning pin and holds it firmly. In this piano is the very latest method of piano construction. It is equipped with what is known as "bushed" tuning pins. The metal plate of this piano is cast in one solid piece and extends from the bottom to the top of the piano, covering the pin block completely. Openings are drilled through this solid metal into which a plug, or "wood bushing" of hard maple is driven and through this bushing the heavily nickel plated, extra long tuning pin extends into the pin block. This wood bushing prevents over vibration, over brilliancy of tone, and also aids in holding the pin firmly, and by this method of construction the best tonal results are obtained. This late improvement is only found in pianos sold at \$400.00 and over. The pin block in this piano is of an extra strong construction, as a glance at Figure 3 will convince you. It is necessary to make it very strong and to use an extra strong nickel plated tuning pin on account of the strain when the piano is tuned to pitch, which in this instrument is over twenty tons. It is one of the finest and most scientific pin blocks ever constructed.

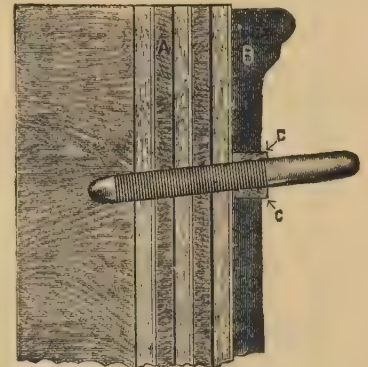


Fig. 3.

A—Built Up Pin Block.
B—Full Metal Plate.
C—Wood Bushing in Metal Plate.

A plug, or "wood bushing" of hard maple is driven and through this bushing the heavily nickel plated, extra long tuning pin extends into the pin block. This wood bushing prevents over vibration, over brilliancy of tone, and also aids in holding the pin firmly, and by this method of construction the best tonal results are obtained. This late improvement is only found in pianos sold at \$400.00 and over. The pin block in this piano is of an extra strong construction, as a glance at Figure 3 will convince you. It is necessary to make it very strong and to use an extra strong nickel plated tuning pin on account of the strain when the piano is tuned to pitch, which in this instrument is over twenty tons. It is one of the finest and most scientific pin blocks ever constructed.

SOUNDING BOARD. This may be called the heart and soul of the piano and occupies the entire back of the instrument. A good sounding board is made of the very choicest quality of selected materials. Over the sounding board the strings are stretched and the vibration of the strings is reinforced and the sonority is increased. It improves the quality of the tone and starts the vibration of the string, running through all parts of the instrument and out from it, when the string is struck by the hammer. Without the sounding board there would be no tone, the sounding board is, as you might say, the tone center. The importance of a good tone center is therefore essential. In the Beckwith piano only the finest selected spruce is used for both the sounding board itself and for the ribs or braces. Every piece of wood used in the Beckwith sounding board is carefully examined and tested. The making of a good sounding board is a delicate operation; especially constructed rooms and appliances must be used to bring out the most perfect results. The temperature is a large factor in its construction, as well as the proper consistency and the color of the glue used. Glue enters largely in the making of sounding boards and only the finest glue should be used. Furthermore in gluing the sounding boards the parts must be heated to a high degree of temperature so as to take the glue properly. In the Beckwith Piano the sounding board is of the highest type; it is thoroughly air and kiln dried until the wood from which it is made becomes as resonant as the top of an old violin. In some pianos the sounding board has a great number of ribs on it, and while these are necessary to protect it against warping or splitting, yet no more ribs should be placed on the sounding board than are absolutely necessary to protect it against these dangers. In the Beckwith pianos there are just enough ribs placed on the sounding board, no more and no less, and the exact number of these is mathematically determined by study and experience. We guarantee that the sounding board of this piano will not become weak or cracked, as is often the case with other pianos, and if this instrument is compared with other pianos costing from \$450.00 to \$500.00, we know that the customer will find that in volume and sweetness of tone the Beckwith is the equal of any other piano made.

THE ACTION is that part of the piano, through the medium of which the tone is produced. It means the keys, the hammers, and all the mechanism that transmits the stroke of the keys to the hammer, and thus produces the tone. The Beckwith piano is famous for its even tone and the remarkable quickness with which it responds to every touch of the performer. The Beckwith piano is fitted with a repeating action and the hammers come back into position ready for the repeat with marvelous rapidity. On a great many pianos it will be found that if you attempt to strike a succession of notes on one key, the hammer refuses to register any, except the

first stroke, but when the same experiment is tried upon the key of a Beckwith each tone is distinctly marked, in fact it is impossible to strike the notes with such rapidity that the hammer fails to respond. Each piece and part is selected with extreme care and is assembled only by experts. Every bearing in the entire action is bushed with specially prepared bushing felt. All of the felt in the hammers and the action itself is of the very highest grade possible to secure of all wool piano felt. After the action is assembled and before it is placed in the piano it is given a most searching examination. Every piece and part is gone over. After it is placed in position and fastened into the piano it is then given a most severe test for responsiveness, for quick action and is adjusted and voiced to perfection.

THE SCALE. This is the underlying or fundamental principle upon which all pianos are built. It is a so called "lay out" of the strings, and in drawing the scale, the scale maker or designer determines, by mathematical calculation, the exact position that each particular string of the entire 7½ octaves must occupy across the sounding board; the exact point where the lower bridges must rest upon the sounding board, the exact curve in the upper bridge just below the tuning pins, the size and length of strings to be used for each tone; must determine exactly where each particular hammer is to strike each particular string so as to bring out the fundamental tone. If these points are not very carefully considered, the result would be an uneven scale, and there would be what is called a "dead string" here, or perhaps a "wild tone" there, and that is what you find in cheap pianos of the commercial grade. Such tones are to a piano what flaws are to a diamond, and the peerless Beckwith piano can be likened to a diamond that is absolutely flawless, as no such tone will be found in it. The scale is as clear and as liquid as running water from one end of the piano to the other. To give some idea of what is required of a scale maker in drawing or designing a perfect scale, it is necessary for him to know the number of vibrations per second of each string. For example, when pianos are pitched to international pitch, middle "A" vibrates at the rate of 435 vibrations to a second. The least number that the ear can detect runs to about 24 per second, the highest number that the human ear can detect is about forty thousand per second. All this he must know and he must proportion the strings accordingly. He must know the exact point on each string where the hammer must strike to produce the true piano tone; he must remember that sound travels at the rate of 1090 feet per second in the air and that these sound waves may be reflected, refracted, or deflected exactly as light waves are. The scale of a Beckwith piano is so perfect that you will not find a single so called "metallic" sound or an unsympathetic "woody" quality. The scale in the Beckwith piano is accurate and true and we defy the most expert performer to find a break in it from the highest to the lowest tone. The scale is the heart of the piano; it is the piano, and the Beckwith scale has been pronounced by eminent authorities to be perfect in every detail.

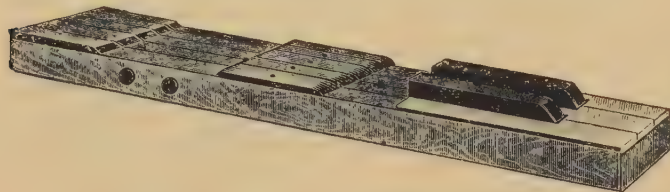


Fig. 4.

KEYS. Figure 4 illustrates five Beckwith keys and shows how they are constructed. A well made piano key must be made of thoroughly seasoned and kiln dried wood of perfect grain and absolutely free from any imperfection. This is the quality of wood used in the Beckwith piano keys. The ivory used is of the best grade of tusk ivory which is glued on to the wood under enormous pressure. The sharps are of genuine ebony highly polished. The keys are so evenly balanced that they fall back to their position instantly, after being struck by the performer, ready for the repeat. It is through the medium of the keys that the hammers strike the strings, or in other words, it is through the keys that the performer plays the piano, and this is one of the points of the Beckwith that receives the utmost care in construction and the most searching scrutiny and inspection when the piano is completed.

THE PIANO HAMMER in this, our largest and best piano, is a genuine 14-pound hammer, the greatest size and weight possible in any piano. This extra size, shown in Figure 5, is demanded by a larger sounding board area and longer and heavier strings. All these features, combined, give greater volume and purity of tone, and the increased striking surface in this hammer lessens the liability (which, however, is very slight in the Beckwith) of the felt hardening.

A hardened hammer means a hard and unsympathetic tone. The tone, and the scale, after all, is the piano, and as the hammer is what produces the tone, too much care cannot be given to it. No matter how fine a grade of string is used, the string does not vibrate unless made to do so by the striking of the hammer. The better the hammer in weight, the more nicely it is poised, the larger the striking surface, the better the quality of felt, the more perfect it is in construction, then naturally, the better the tone. It gives the string a chance to be heard to advantage. All of these essential points are combined in the hammer which is shown in the illustration and which we use in this Special Concert Grand Piano. The felt used is of the finest quality, selected for elasticity and firmness; the shank is large enough to withstand the hardest blow, but is not unwieldy and does not burden the action with superfluous weight. The illustration shows the new, special two-piece felt hammer, the very latest advancement in hammer head construction. It is the finest hammer that it is possible to make; and the peculiar quality in the felt of this special hammer head gives it an elasticity which is a large factor in producing a most beautiful quality of tone.

This improved hammer is found only in the highest priced pianos in the market; its cost prohibits its use in the cheap commercial pianos.



Fig. 5.



Fig. 6.

THE STRINGS. This instrument has an over-known as a three-string unison, and is what is known as a three-string unison, each treble note having three strings, all of which are tuned in unison. Figure 6 illustrates the way the instrument is strung. Each one of the strings placed in this piano is thoroughly inspected and properly tested before it is placed in position. The bass or heavier part of the scale is what is called a two-string unison. All strings in the Beckwith pianos are of the very finest quality Poehlmann piano steel wire. Each string is tested for strength, size, and perfect formation before being accepted. They must all be free from any trace of phosphorus or sulphur, otherwise they would be brittle or liable to crack. An imperfect string produces an imperfect tone, and destroys the uniformity of tone so much desired in a fine piano. A good string is a very important part of a piano, as the string when struck by the hammer vibrates and produces the tone. The sounding board vibrates in harmony with the string and increases the volume of tone, therefore, if the string is poor the piano will produce a poor quality of tone. The bass strings in this Special Concert Grand Piano are all copper wound.



Fig. 7.

THE BACK FRAME. This is sometimes known as the foundation and is a very important part of a piano, as it must bear its just proportion of the strain upon it when the piano is tuned to pitch. The illustration, Figure 7, shows the seven massive uprights which are mortised into the top and bottom of the frame and shows the veneer on the two cross pieces as well as the scientifically ribbed sounding board. Into this back or foundation the pin block is built, and in a large piano, such as the Special Concert Grand, such a strong back is really essential. While the back of the piano really has nothing to do with the tonal production, yet many manufacturers give no thought to this important part and the relation it bears to the piano proper. Many piano makers use too few uprights in the back; others use too many and make them too heavy. It is unwise to burden a piano with superfluous weight, and a careful manufacturer, or one who studies this part of a piano, determines exactly the proper bracing to be used according to the size of the piano, the length of strings and other important features. The foundation or frame of a piano bears somewhat the same relationship to the instrument as a foundation of a building does to the superstructure, and therefore the maker of a high class piano bestows every consideration upon the back.

The wood in the Beckwith piano back is carefully selected and thoroughly seasoned. It really is a source of gratification to have every intending purchaser of this piano take the time and trouble to examine the back of this instrument, the uprights, the veneered upper and lower cross pieces, the general appearance of the back, the material, workmanship, finish, etc. If you will do this you will be convinced that the back receives the same loving care and attention as do the more delicate parts of the interior construction. It should do most to impress you with the quality of the piano as a whole.

REMEMBER, you run no risk of any sort whatever in sending your order to us for a piano today, making your selection from the pages of this our general catalogue; because we promise, agree and guarantee that you will find everything exactly as represented, illustrated and described, or we will cheerfully and willingly refund every dollar of expense on your part attending the transaction. If you are in a hurry for a piano, and you wish to have an instrument in your possession at the earliest possible date, then do not take the time to send for our free Special Piano Catalogue, but mail your order at once, making your choice from the illustrations and descriptions contained in these pages. You can safely rely upon each and every statement we make and can save valuable time in following this suggestion; but if you feel that you prefer to see our big Special Piano Book, the most complete work ever printed, if you feel there is other information that you desire before you place your order, then write us at once asking for our book, and it will be sent to you immediately free of charges.

If you are in the market for a high grade fine piano, then you cannot afford to place your order elsewhere, or consider the purchase of any other piano, no matter what the maker's name may be, before trying the high grade Beckwith of superlative quality under our great SEND NO MONEY OFFER.

THE MANDOLIN ATTACHMENT AND THE MUFFLER OR PRACTICE PEDAL.

WE FURNISH WITH ALL OF OUR PIANOS

without any extra charge, a mandolin attachment which is the best and most practical device yet invented for imitating the tones of the harp or mandolin. While this is unquestionably the best device of its character yet offered to the public we do not advise our customers to order it in connection with their piano. We find it necessary to furnish this mandolin attachment, as we frequently have calls for it, but in every case we advise the purchaser to substitute the practice pedal, as it is of much more practical value than the mandolin attachment. While the practice pedal muffles the tone of the instrument during practice, its use also preserves the hammers from wear and injury, while the constant use of the mandolin attachment is certain to injure the hammers to a greater or less degree, and impair the tone of the instrument in the same proportion. While we will gladly furnish the mandolin attachment to anyone desiring it, still we expressly recommend that the practice pedal be substituted for it. Teacher, pupil and the inmates of the home where music lessons are practiced will all testify to the practical value of the muffler or practice pedal. Be sure and state which attachment you desire, but we urge the use of the practice pedal and advise against the mandolin attachment.

No. 46F13 Beckwith Special Concert Grand Piano. Price.....\$195.00



BECKWITH ORGANS

HIGHEST AWARD AT ST. LOUIS WORLD'S FAIR

A MAGNIFICENT LINE OF

REED ORGANS

WHICH FOR DURABILITY OF CONSTRUCTION, ELEGANCE OF APPEARANCE, BEAUTY OF FINISH AND MUSICAL CAPACITY IS SUPERIOR TO ANY IN THE WORLD.

ON THE FOLLOWING PAGES you will find illustrated and described the most beautiful line of church and parlor organs ever offered to the American public. All of these organs are manufactured under our direct supervision, fully guaranteed by us for 25 years and sold under our liberal terms of shipment as outlined and explained on page 283 of this catalogue. The Beckwith Organ Company has established two of the largest organ factories in the world for the purpose of manufacturing these splendid instruments. In these factories they have installed the very latest improved labor saving organ making machinery, the very best system of handling materials, employed the most skillful and experienced workmen and established the most rigid system of inspection. We take the entire output of these two immense factories and so popular have the Beckwith organs become that the capacity of these two big plants is taxed to the utmost to supply the demand. These organ factories are being enlarged and the increased capacity guarantees prompt shipment on all orders. Our immense organ business is not the result of chance or a combination of favorable circumstances, but has been built up through a careful and conscientious attention to details, untiring efforts to perfect, these

splendid instruments, prompt service to our customers, a careful consideration of their wants and interests and the fact that we can sell high grade splendid organs for less money than any other house in the world. If you could visit one of our great factories either at Louisville, Ky., or St. Paul, Minn., examine the great labor saving machines, the modern, up to date methods of manufacture and see the immense number of organs turned out daily you would realize at once that we are in a position to make lower prices than any other dealer in the world. If you could witness the careful attention to details, the strict system of examination and inspection and examine the high grade of material purchased by the factory for these instruments, you would not wonder that we gladly guarantee them for a quarter of a century. Upon every employee of these great factories, from the superintendent to the shipping clerk, rests the responsibility for the excellence of the instruments turned out, and so thorough is our system of inspection that should a defect appear in any organ we could immediately place our hands upon the man responsible for it. It is this strict supervision on our part which has placed the Beckwith organs upon such a high plane and made them the standard of organ value throughout the world.

OUR LOW PRICES. Why should you be afraid of our low prices?

High prices on organs have been established and maintained for such a long time that many people are apt to believe that they cannot purchase a good organ for less than from \$75.00 to \$150.00, according to its grade and musical capacity. This is absolutely true under the usual method of sale, where the instruments are passed through the hands of several dealers before they reach their destination in the home; because, as each dealer has to make his profit, and as this profit must be included in the ultimate price, the amount that you are compelled to give for the organ will depend altogether upon the number of profits included in it and the amount of money you are willing to part with, rather than upon the cost of manufacturing it. Under our method of sale the instrument is shipped direct from the factory to you, and the only profit included in the price you pay is the one small profit which we add to the manufacturing cost. The price which we charge you for the organ is based upon the actual manufacturing cost and is the same to all of our customers. No other dealer can afford to sell organs at the same small margin of profit that we do, because the system under which he sells will not admit of it, and the number of organs sold is so few, as compared with our immense business, that it is necessary for him to make a large profit on each organ sold or go out of business. He must carry his organs in stock for a long time before he secures a customer, and it would be very poor business policy for him to tie up his money in this way without securing a large return on his investment. All organs become shop worn after being carried in stock for a short time, and must either be sold as second hand at a loss to the dealer or polished up and palmed off as new at a loss to the customer. Not only do we save you a large amount of money in the difference between our small profit and the several large profits which you would have to pay if you purchased your organ in the usual way, but we also make you a large saving on account of the great buying advantages we possess. As we take the entire output of the three great Beckwith organ factories we secure these instruments at the exact manufacturing cost and sell them to you at the same figures with but our one small margin of profit added. Our inexpensive method of handling business is another point to be considered. Our organ department is but one of 63 large merchandise departments in our house, occupies but a small office space, employs very few people, never sends out any traveling men, never has to rent store rooms or store buildings for exhibition purposes and receives its business from a few inexpensive pages in this large catalogue. We give you the benefit of all of this saving. When you consider the following facts: First, that we own all of our organs at the exact cost to manufacture, because we take the entire output of the two immense Beckwith organ factories; second, that we can handle the business at a much less expense, because our organ department is only one small section of our immense institution and uses but a small space in this big catalogue, and, third, that we sell these organs in such immense quantities (having sold over 125 in a day), that a very small amount added to the manufacturing cost yields us a sufficient profit, we know you will be convinced at once that we are in a position to sell you a high grade organ at about one-half the price which any other dealer will charge you.

THE QUESTION OF QUALITY is one which we have constantly kept in view since we first began the exclusive sale of the Beckwith organs.

The prices on our organs have never been lowered as the result of a reduction in the quality of the instruments. On the contrary, the quality of these instruments has grown higher as the prices have become lower. Labor saving machinery, skillful workmen and a great saving in buying and selling have brought about this great result. As we guarantee each one of these organs for a period of 25 years it is absolutely necessary for us to put into them the very best material and the most skilled workmanship obtainable, so that they will be certain to last and prove satisfactory during the entire period for which they are guaranteed. Our immense organ business has been built up on the basis of quality. Quality of tone, quality of finish, quality of design, quality of material and quality of workmanship have all combined to make the Beckwith organs the standard of quality throughout the world. With the Beckwith organs it is quality first and price second, and you are always sure of receiving the very highest quality no matter how low the price may be.

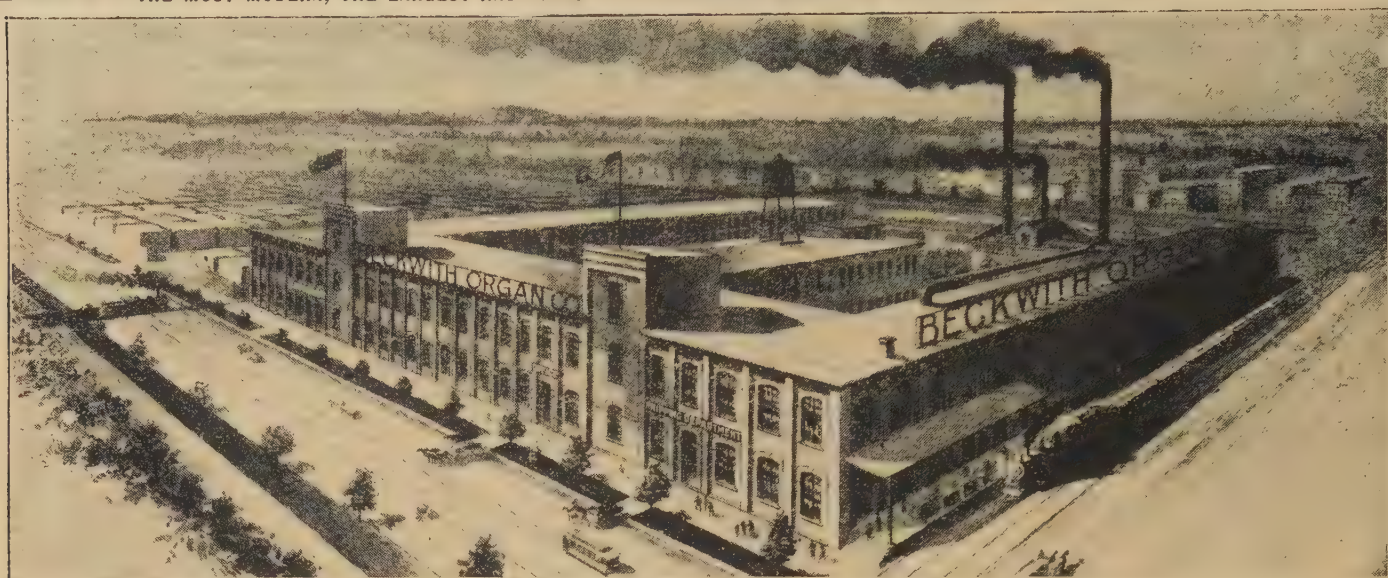


Diploma of Merit awarded the Beckwith Organs.

WE ARE SHOWING on this page a reproduction of the great diploma of merit awarded by the St. Louis World's Fair to the magnificent exhibit of Beckwith organs at the Louisiana Purchase Exposition. This exhibit was viewed by the thousands of visitors to the Liberal Arts Building and was a great surprise to musicians and manufacturers from all over the world. The high quality of the instruments awakened the admiration of all and the extremely low prices quoted astonished organ dealers and manufacturers alike. It was a signal triumph for the Beckwith line of organs and demonstrated to the entire world that our method of manufacturing and selling organs is the only one which will give the customer full value for his money. It was conceded from the beginning that the Beckwith organs would secure the highest prize offered for such an exhibit and the result fully confirmed these expectations, because the Superior Jury of Awards was unanimous in voting the highest award to the Beckwith organs. Not only were the Beckwith organs awarded the splendid diploma shown on this page, but they were also granted a medal for superior excellence of construction, great musical capacity, beauty of appearance and modern design. That the Superior Jury of Awards should grant the Beckwith organs the highest award, effectually and finally answers the question as to which is the standard line of organs of the world. When you buy one of the Beckwith organs you are not only buying an instrument which is covered by our binding 25-year guarantee, but you are also buying an instrument which the very highest authority in the world has declared to be the unquestioned standard of organ quality.

THE BECKWITH ORGAN FACTORIES

THE MOST MODERN, THE LARGEST AND FINEST FACTORIES EVER BUILT FOR THE MANUFACTURE OF REED ORGANS



LOUISVILLE FACTORY.

ON THIS PAGE WE SHOW PICTURES of our two immense Beckwith organ factories. These factories are built for the manufacture of reed organs exclusively, and are equipped with the most modern, up to date labor saving machinery. In these factories the Beckwith organs are built complete from top to bottom. Every known method, device or machine which will in any way reduce the cost of organ manufacture or work an improvement in their construction have been installed in these two big plants. Producing as they do, the very highest grade of organs in the world, covered by our binding guarantee which is as solid as any national bank, and sold at prices which are at least one-half lower than any other manufacturer can offer, they cannot afford to overlook any improvement in machinery or methods which will in any way better their methods of manufacture. When you purchase one of these organs you have the assurance that it is Beckwith all the way through. The bellows, the reeds, the stops, the valves, the couplers, the swells, and in fact everything in connection with the organ bears the stamp of Beckwith quality. Most of the organ factories throughout the country purchase their reeds, stops, bellows and other parts from different manufacturers, assemble these parts at the factory, put their name on the case and send the organ out as their own manufacture. This is the commonest method of organ making, and the result is always an instrument whose future is uncertain at the very best, which cannot be guaranteed by any reputable concern, and is sure to prove unsatisfactory to the purchaser sooner or later. The country is flooded today with organs which are manufactured in this way and sold at immense profits by irresponsible agents and dealers whose guarantee, if they venture to give any, is not worth the paper it is written on. These organs are fitted with reeds stamped out of sheet brass, dummy stops and an inferior bellows, which is bound to leak and ruin the organ sooner or later. When the organ is put in your house it looks nice; the case is handsomely finished and the tone appears to be fairly good. So far as you can see it is a good organ. But when the agent goes away the real test of the organ begins. Will it last? Will it be as good next week, next month or next year as it is today? The United States Government guarantees the money you give the agent, but who guarantees the organ the agent sells you? When the bellows gives out, the reeds break off, the top connections break or the valves get out of place and the organ begins to show the natural results of bad material and poor workmanship, to whom will you look for redress? By this time the agent is far away and the only way for you to do is to call in some local repair man and pay him to tinker it up and put it in condition—if he can. You have made a bad bargain and there is no help for it. The only way to avoid this danger is to buy your organ from a reputable dealer of sound business and financial standing whose guarantee will protect you against any defect in material or workmanship which may develop in the instrument through use. The 25-year guarantee which we send with all of our organs is as good as a government bond. It is backed by five million dollars of capital and surplus, buildings and appliances which are worth five million dollars more and an immense business in all classes of merchandise, an asset which cannot be estimated. This guarantee absolutely protects you against any loss and guarantees the future of your investment during every day of the twenty-five years for which it is drawn. We're safe in issuing this guarantee, because these organs are all manufactured under the strictest supervision, by the most skillful workmen that can be secured, and directly under the eyes of men in whom we have the greatest confidence.

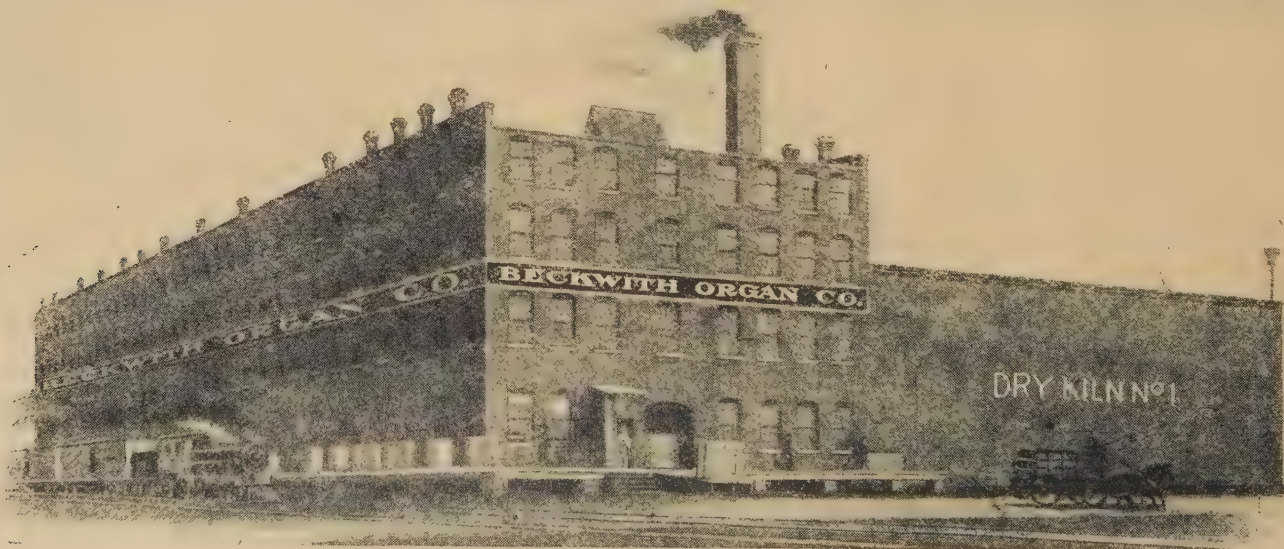
BESIDES THE TWO IMMENSE FACTORIES, pictures of which we are showing on this page, we have a third factory devoted exclusively to the manufacture of the celebrated Home Queen Piano-Organ. This factory is also equipped with all of the most improved labor saving machinery for the manufacture of organs and all of our piano-organs are made complete from top to bottom under our strict supervision. Nothing but the very highest quality of

material is used in the manufacture of these organs and the reeds, bellows, and every piece and part is thoroughly and carefully inspected and tested before being placed in the instrument. The numerous and valuable improvements with which the Home Queen Piano-Organ is fitted require the use of many special and very costly machines which, while they are very costly to install, prove very economical in the end as they enable the factory to make the magnificent Home Queen Piano-Organ at much less cost than any other manufacturers can make organs of much inferior grade and quality. In the making of organs our factories have found that the installation of the very best machines and the employment of the most skillful workmen is the very best kind of economy, as skilled labor and improved machinery always improves the quality of the manufactured article and lowers the cost of production.

IN ORDER TO MAKE OURSELVES PERFECTLY SECURE under this guarantee, every piece and part which enters into the makeup of the Beckwith Organs is manufactured complete in our factories. The reeds are cut, bent, tuned, voiced and inspected by men who have a peculiar aptitude for this and have made a life study of the work. The cutting of the different parts, the adjustment and connection of the action and the assembling of the entire instrument are all in the hands of men who are specialists in their line, have made a study of that particular branch of organ manufacture and are especially fitted for the work.

THE LUMBER FROM WHICH WE MAKE THESE ORGANS is all cut, sized and seasoned in our saw mills at Lyons, Ky., is thoroughly inspected and selected by men who have had the widest experience in this line of work, and who make a business of purchasing this material for the Beckwith organs. In fact, we have left nothing undone to make the Beckwith organs the very highest standard of quality in the world. We have found it necessary to build these factories on a very large scale in order to give our customers the very best service and make immediate shipment upon all orders. As we guarantee them a sale for every organ they make, their buyers are able to go out into the markets of the world and buy organ material in immense quantities at the very lowest limit of price. The great modern, labor saving machines with which these factories are equipped have cheapened the cost of manufacture without in any way affecting the high quality of the instruments. With their splendid equipment they can manufacture an organ of the very highest quality for one-third less than it would cost any other factory to turn out an instrument of the same grade. All of this saving goes to you in reduced prices, and together with the great saving which we make in handling and selling, enables you to purchase one of these splendid instruments at a price which no dealer can in any way approach. We established these two big factories, not for the purpose of making a greater profit for ourselves, but for the purpose of giving our customers better service and lower prices. Every employee in these factories, from the highest to the lowest, fully understands that while the cost of manufacturing these organs must be kept down the quality of the instruments must be kept up, and that every piece of wood or metal, and every bit of workmanship must measure up to the standard of our 25-year guarantee.

ANOTHER IMPORTANT POINT is that these two great factories have been established at points which are admirably located in regard to shipping facilities. By making our northern and western shipments from the St. Paul factory and our southern and eastern shipments from the Louisville factory, we can place these organs in the homes of our customers at the very least possible expense for freight charges. This is a great advantage, because it enables us to make the freight charges on each shipment from \$1.00 to \$5.00 lower than the purchaser would otherwise have to pay.



ST. PAUL FACTORY.

THIS NEW SPECIAL ORGAN CATALOGUE IS FREE

THE MOST COMPREHENSIVE, THE MOST EXHAUSTIVE AND MOST BEAUTIFUL ORGAN CATALOGUE EVER ISSUED. FILLED FROM COVER TO COVER WITH INFORMATION, FACTS AND FIGURES CONCERNING THE MAKING, BUYING AND SELLING OF REED ORGANS.



WE ARE SHOWING an illustration on this page of the complete new Special Organ Catalogue, which we are now prepared to send free to all who are thinking of purchasing one of these instruments. This catalogue is the most complete work of its kind ever attempted, and contains everything in connection with the making and selling of reed organs. It contains 84 pages of illustrations and type matter, is printed on heavy, highly finished paper with large readable type and illustrated with the most expensive half-tone engravings. The cover is made of the very heaviest grade of cover material, and is ornamented with a beautiful panel in scroll work, showing a shepherd at rest, playing on his pipes. It has large illustrations of our organ factories, showing different sections with the organs in the process of manufacture. It shows the tuning rooms, the cabinet making rooms, the varnish rooms, the packing and shipping rooms, etc. Also a large picture of the Beckwith exhibit which was given the highest award at the World's Fair, with a full and complete description. It shows facsimile letters from the First National Bank and the Corn Exchange National Bank, both of Chicago, testifying as to the soundness of our financial standing and business methods. On page 5 you will find outlined and explained our liberal terms of shipment and the new and wonderful free trial offers which we make on our organs. Following this you will find illustrations of the indemnity bond under which we guarantee all of our organs, also the different certificates of deposit which we use with our 30 days free trial offer. Following this you will find a complete description of the different processes in organ making from the preparation of the wood to the final tuning and inspection. This chapter will give you many valuable suggestions in regard to the general construction and the vital and important parts of an organ, and will enable you to select your instrument to much greater advantage than you could otherwise. Following this are several pages which fully explain to you how we can afford to sell such high grade organs at such extremely low prices, and also giving you an outline of the methods pursued by traveling organ agents and dealers throughout the country. These pages explain to you how agents and dealers are able to make large discounts and allowances and pay commissions on the sale of their instruments. It clearly shows to you why it is not to your advantage to purchase an organ on installments, and explains the great advantage and saving to you in buying for cash. These pages also explain and illustrate the old method of buying and selling organs and clearly show you how many hands the organ must go through from the time it leaves the factory until it reaches you, and how many large profits are necessarily

included in the price you pay. Following this you will find the different Beckwith actions fully explained, the number and names of the stops given and the names and characteristic tone qualities of the different sets of reeds employed. Then follow 46 pages illustrating and describing our complete line of Beckwith organs. All of these illustrations are perfect photographic reproductions of the instruments, are etched on copper plates and reproduced on these pages with photographic exactness. The descriptions are complete, full and exact in every particular. On the back pages of the book you will find a complete table of freight rates on organs to different parts of the country, enabling you to figure out the exact freight charges to your home on any organ shown in the book; also numerous testimonial letters from satisfied and delighted purchasers.

BEFORE SENDING for a copy of this book, we ask you to refer to the following pages of this big General Catalogue, and see if you cannot make a selection without causing a delay by first writing for this special catalogue. You are perfectly safe in making your selection immediately from the pages of this our big catalogue, for our complete line, our lowest prices, our most liberal terms are shown on the following pages. You take no risk whatever in sending us your order immediately without waiting to get our Special Organ Catalogue, as illustrated on this page. All of the illustrations are made directly from photographs and printed from wood cuts, accompanied by complete descriptions and show our line complete. Furthermore, you can purchase the organ upon exactly the same terms as if you had the special catalogue, and as the actual examination and trial of the instrument is the final and most satisfactory test of its merits, and, as we do not ask you to pay us one cent until you are fully satisfied that the organ is everything that you desire, it is much preferable for you to order from the catalogue which is now in your hands rather than to cause any delay by writing for the special book illustrated here. If, however, you feel that you desire larger and finer illustrations and more complete descriptions of these organs, or wish to post yourself in regard to organ making and organ values before making your selection, or if you want further information about the Beckwith Organs, we will be glad to send you a copy of this book absolutely free on request. If you don't, send us your order direct from the following pages. Don't buy an organ from anyone until you first write and get this big, handsome special free Organ Catalogue with all its valuable organ information.

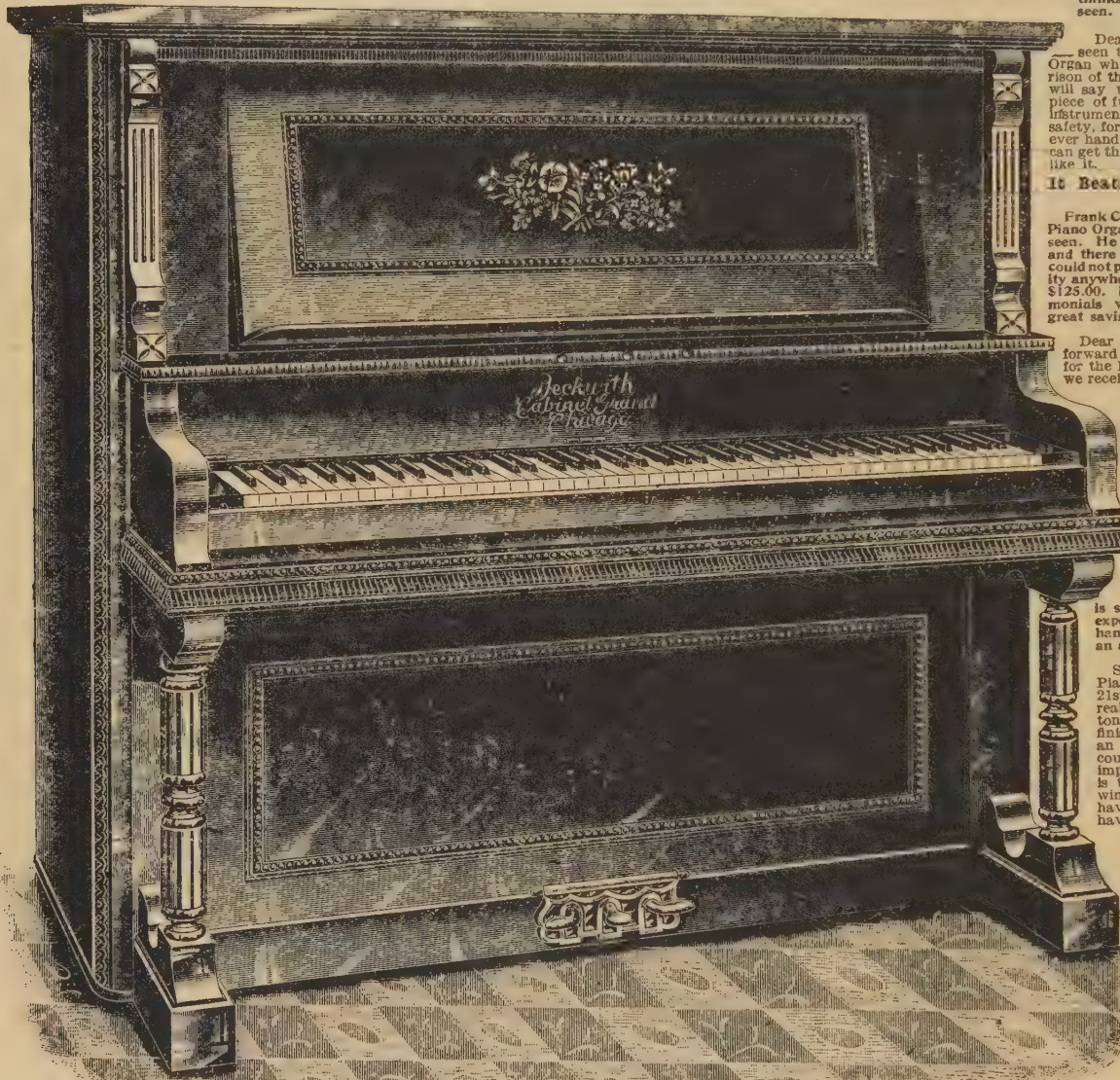
OUR BECKWITH HOME QUEEN PIANO-ORGAN

\$69.00

No. 46F115 ORDER BY NUMBER.

THIS is the same grade of organ which is usually offered throughout the country at \$100.00 and \$125.00, and we are only able to offer it to you at \$69.00 because we ship it directly from the factory to you, charging you the manufacturer's price only, with our one small margin of profit added. We do not ask you to take our word for the merits of this splendid instrument as we make you the sole judge of its splendid qualities and you are the one to be satisfied in every respect. We furnish it in splendid mahogany, beautifully figured oak or rich, solid walnut. Be sure and state the veneer desired.

SEE OPPOSITE PAGE FOR DESCRIPTION.



No. 46F115 ALWAYS ORDER BY NUMBER.

SHIPPED FROM CENTRAL OHIO ONLY.

DIMENSIONS. This instrument is as large as a regular concert size piano, being 56½ inches high, 60 inches long and 29½ inches wide.

WEIGHT. Properly boxed and packed for shipment this organ weighs about 470 pounds. It is carefully packed and we guarantee it will reach you in perfect condition. We do not ask you to take any chances in this respect because we will be responsible for its safe arrival at your town. We would be glad to give you the freight charges upon request, or you can figure them up yourself by taking the weight of the instrument and consulting the table of freight rates given in the front of the catalogue.

REMEMBER, we will ship you this organ with the understanding that if you do not find, when you receive it, that you are saving from \$50.00 to \$75.00, at least, in comparison with the price which other dealers would ask for the same grade of organ, we will cheerfully receive it back, refund your money and pay the freight charges both ways. Our sales

on these organs have been immense, owing to the extremely high qualities of the instrument, its handsome appearance and splendid tone. The piano-organ for which your dealer charges you from \$100.00 to \$125.00 ought to cost any more to make than does our Home Queen. The difference in the price is made necessary by the profits made and the expenses incurred by the different dealers through whose hands this instrument must pass before it reaches you. This in many cases more than doubles the original cost of the instrument, and you have to pay the extra profits and expenses. We simply charge you the original manufacturer's price with our one small margin of profit added.

TO EVERY PURCHASER of this instrument we give a certificate of musical instruction on the instrument, which entitles him to a complete course of musical instruction on the instrument, consisting of 96 weekly lessons, covering a period of two years. In order to make this magnificent offer we have not found it necessary to add anything extra to the price of the organ.

The Finest Toned Organ He Has Ever Handled or Played On.

Mr. Foose's testimony is especially valuable because he is a thorough musician and knows what he is talking about. He was called in to test and examine the Home Queen Piano-Organ that we sent to Miss Florence Garrison, and he thinks it is the finest organ he has ever seen.

Conway, Mo.

Dear Sirs:—I want to say that I have seen the Beckwith Home Queen Piano-Organ which you sent to Miss Florence Garrison of this place and also played on it and will say that if anyone wants a beautiful piece of furniture, and an excellent musical instrument, they may send to you with perfect safety, for it is the finest toned organ I have ever handled or played on, and as soon as I can get the price I intend to buy one exactly like it.

KYRTLE FOOSE.

It Beats All the Organs in His Neighborhood.

Frank Carlson thinks that the Home Queen Piano Organ is the greatest organ he has ever seen. He says that he saved at least \$50.00, and there is no doubt about it, because he could not purchase an organ of as high quality anywhere else in the world for less than \$125.00. Everyone of the thousands of testimonials which we receive testify to the great saving made by purchasing from us.

Ridgeway, Pa.

Dear Sirs:—We told our banker to forward the money to you on May 23d for the Home Queen Piano-Organ, which we received some time ago. We are very much pleased and like it very much in every way. It beats all the organs in our neighborhood. We feel that we have saved at least \$50.00 in buying it from you.

F. CARLSON, 302 E. 2nd St.

The Home Queen Piano-Organ Better Than He Expected.

John F. Sills is a well known music teacher and has had years of experience with organs. He did not expect to receive such a beautiful instrument as we shipped him, and naturally he is surprised and delighted. His wide experience in teaching music and handling organs certainly makes him an authority upon this subject.

Fallon, Wash.

Sirs:—The Beckwith Home Queen Piano-Organ was received on Nov. 21st, all in good condition. It was really better than I expected. The tone and action is good and the finish is the grandest I ever saw on an organ. The new patent octave coupler is surely one of the greatest improvements on an organ, and it is the easiest organ supplied with wind that I ever played on and I have played on a good many, as I have been teaching music for the past ten years. I believe that I am capable of expressing my judgment, as I have had years of experience in music with organs of all kinds and styles.

JOHN F. SILLS.

Likes the Home Queen Better Than a Piano.

Mr. Phelps of Pawnee, Okla., is delighted with the Home Queen Piano-Organ we shipped him. He says it has the sweetest and richest tone he has ever heard, and he knows what he is talking about, because we did not receive this testimonial from him until he had given the organ a thorough and severe test and trial.

Pawnee, Okla.

Gentlemen:—The piano-organ we purchased of you reached us on the 28th of May in perfect order without a scratch, and to say we are delighted with it is saying the least that could be said for it. It has the deepest, sweetest and richest tone I ever heard in an organ, and would be an ornament to anyone's parlor. Some of our best judges of musical instruments have seen it and say it is fine and that we surely got a bargain in it. My wife says she likes it better than a piano. With best wishes, we remain,

W. M. PHELPS.
L. G. "PHELPS.

BECKWITH ORGANS

HIGHEST AWARD AT ST. LOUIS WORLD'S FAIR

HOME QUEEN PIANO-ORGAN



THE PIANO-ORGAN is an instrument which has become very popular in the last few years on account of its resemblance to an upright piano. This resemblance has been more or less exact, depending to a great extent upon the factory making the instrument. The piano-organs offered by other makers are all fitted with the ordinary knee swell levers which at once rob the instruments of their resemblance to a piano. This difficulty was never overcome until we fitted our Home Queen Piano-Organ with the wonderful pneumatic swell which is fully described below. A piano-organ is not an instrument which can be used both as a piano and organ, as some people erroneously suppose, but is a reed organ placed in a piano case. We have spent much time, study and expense in perfecting this wonderful instrument and we have brought it to such a high state of perfection that it is beyond any question the very finest piano-organ ever offered. We could easily obtain a much higher price for this instrument, but it is our settled policy to sell all of our organs at the actual manufacturing cost with but one small percentage of profit added, and we are, therefore, in a position to offer you this magnificent instrument for \$69.00. Do not make the mistake of judging this beautiful organ by the remarkably low price we ask for it. Bear in mind the fact that our great buying advantage, our inexpensive way of handling business and our money saving method of sale are the only things which make such a wonderfully low price possible. All of the reeds in these splendid organs are manufactured, bent, tuned and voiced with the same great care and consummate skill which characterizes the making of the reeds for all of our other organs. We sell these piano-organs under our great free trial offers as fully explained on page 283 and all we ask is an opportunity to place one of them in your home and if the instrument does not convince you of its own merits after a thorough test and trial you can return it to us at our expense and we will cheerfully refund you every cent you have paid. This organ is unquestionably the finest instrument of its kind ever placed on the market, and at the price we offer it, \$69.00, it represents a saving to the purchaser of at least \$50.00 or \$75.00 on the purchase. This instrument has been steadily reduced in price owing to the improving and cheapening of manufacturing processes and the reduction of selling expenses, until we are able, at the present time, to offer it at this exceedingly low price. It is made in response to a demand for a reed organ which will exactly resemble a grand piano, and the engraving will show you that we have succeeded in producing an instrument which the casual observer will not be able to distinguish from a \$400.00 grand piano. In making this organ we have avoided the deadening and muffling of the tone, which is so common a fault with the ordinary piano-organ. Indeed, we have taken advantage of the shape of the case to produce in the instrument a large tone qualifying chamber, which amplifies and increases the tone of the instrument. By examining the engraving you will notice that we have avoided the necessity of placing knee swells on this instrument and their place is taken by our grand pneumatic swell.

See our wonderfully liberal terms of shipment fully outlined and explained on page 283 of this catalogue.

CASE.

The case of this organ is in every way equal to the case on an ordinary piano and can be furnished in San Domingo mahogany only. It is veneered like any piano case and given the same high finish. The wood of this case is so treated by the finisher as to show the beautiful grain through the different coats of transparent varnish with which it is covered. The carving and ornamentations are the finest ever placed on an organ case of this variety, and the design is modeled after the most approved piano design. We have been very successful in selling this instrument as it has given such universal satisfaction. It has a full duet music desk which can be pulled forward as shown in the engraving and is fitted with a regular piano fall cover. This instrument is fitted with regular piano pedals and pedal guard of regular piano design, handsomely nickel plated and polished. While the engraving gives a very good idea of the design and ornamentations of the case it falls far short of giving you an idea of its handsome appearance and beautiful finish.

CAPACITY.

The tone quality and power of this organ is far superior to the ordinary reed organ and it is fitted with three full sets of reeds and has a 7½-octave keyboard. It has 238 reeds in all and these can be formed into an immense number of harmonious combinations by the aid of the stops which can be seen in the engravings directly over the name of the organ. These stops are so arranged as not to be noticeable by the casual observer and do not detract from the piano effect in any way. The reeds are all the celebrated Newell reeds, are made of solid brass of the highest grade and the tongues are double riveted to the reed block. They are all tuned and bent especially for this instrument and we can guarantee their volume and sweetness of tone. The peculiar shape of the inside of the case adds to the singing quality and tone power of these reeds, and when the full power of the bellows is turned on, the effect of their different combinations is startling in its beauty.

GRAND PNEUMATIC SWELL.

This organ contains several improvements not found on any other instrument, among which is the grand pneumatic swell. This swell is placed on the organ to avoid incumbering it with knee swells. It is automatically opened by air pressure when the pedals are pumped hard and closes automatically when they are pumped lightly. When the performer desires to get more power out of the organ he naturally pumps the instrument harder and this opens the swell, allowing the full power of the organ to be heard, and when he does not desire such a volume of tone he naturally pumps the pedals with less violence and the swell closes, reducing the power of the instrument. This swell does not open suddenly, or all at once, but is opened gradually according to the power exerted on the pedals. This simple improvement will be recognized at once as being something especially fine in connection with the piano-organ, and it is not found in any other instrument on the market.

NEW PATENT OCTAVE COUPLER.

Another feature of this instrument is the new patent octave coupler operated by the middle pedal of the organ. This avoids the necessity of placing two extra stops on the organ, which would only detract from the piano effect of the case. It is an attachment whereby the tones of the instrument are coupled in both the treble and bass by pressing down the middle pedal. In order to release it, it is only necessary to press it a second time, when the coupler releases automatically. This will be recognized as a valuable addition to the instrument and will not be found on any other piano-organ on the market. The third pedal on this instrument gives the effect of a practice pedal on a grand piano, and adds to the magnificent appearance of the organ.

ACTION.

The action which we place in this organ is the very finest that can be obtained, and every bit of the material is thoroughly tested and examined before being used. Every bit of wood which enters into this action is thoroughly kiln and air dried before being worked up into the different parts for the action and so well are these things taken care of that we can guarantee our actions against defects in workmanship and material for a period of 25 years. All the different connecting parts are thoroughly felted with the best quality of wool felt, and all parts of the action intended to be air tight are covered by felt and sheepskin. In most organs the connecting parts are not felted and after they have been used for awhile they become loose and rattle. This is never found in the Beckwith organs. Every part of the action which we place in this organ is thoroughly and substantially built, so that the chances of it getting out of order are reduced to a minimum.

PIPE SWELL ATTACHMENT.

This instrument has fitted over the reeds a patent pipe swell attachment which so qualifies their tone as to make them a close imitation of the pipes on the grand pipe organ. This is an improvement much sought after by organ builders, but so far it is the only invention of its kind that has ever proven successful. It has caused the sale of a good many hundreds of these organs, and has never failed to call forth the highest praise of the performer.

BELLOWS.

This organ is fitted with the celebrated Beckwith bellows and reservoir which produces a powerful and well balanced tone. These bellows are constructed of three-ply built-up stock which cannot warp or split, and covered with fine rubber cloth which guarantees them against leaking. They are so arranged that the bellows exhausts the air in the reservoir, forming a vacuum, into which the air rushes through the reeds causing them to sound. The reservoir is fitted with our Patent Automatic Pressure Valve, which relieves the surplus air pressure and prevents the bellows being over strained by violent pumping. While these bellows have an extra large capacity the pedals are so arranged that the greatest amount of leverage is taken advantage of and the smallest child can sustain the full power of the instrument for an indefinite length of time without any great effort. By the bellows and reservoir combination which we place in this instrument, and in fact, all of our organs, we insure an easy and steady supply of air to the reeds and thus avoid that jerky, spasmodic effect which is so noticeable in other organs when the pedals are pumped violently.

THE STOPS.

All of the different sets of reeds which we place in this instrument are at all times under the control of the performer and can be worked into all sorts of harmonious combinations so as to bring out the real beauty of the instrument. These stops, or rather buttons, are easily within the reach of the player's hands and enable him to change the tone combinations of the instrument at will.

OUR OHIO FACTORY.

This splendid piano-organ is shipped direct from our factory in Central Ohio where it is made by the most improved labor saving machinery and skillful workmen. As this factory is centrally located, a great reduction in freight charges to all parts of the country is the result.

OUR 25 YEARS GUARANTEE.

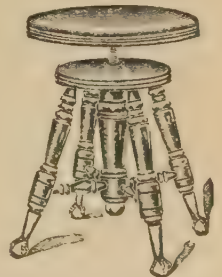
We are willing to stand behind our organs, and we do not ask our customers to take any chances whatever when they purchase from us. We will ship you one of these organs with the understanding and agreement that if you should discover any defect in the workmanship or material within 25 years from the time you receive it we stand ready to make the defect good and satisfy you perfectly.

OUR 30 DAYS FREE TRIAL OFFER.

We send this organ out upon the same terms that we ship all our other organs and can place it in your home for 30 days, allow you to try it thoroughly and get the opinions of your friends before finally accepting it. How you can take advantage of this trial offer is fully explained on page 283, which we trust you will read carefully. Should you take advantage of our 30 days free trial offer, and the organ proves satisfactory within that length of time, we will then allow you one year in which time you can return the instrument at our expense and have your money refunded in case it should prove unsatisfactory. This is known as our one-year trial offer.

FREE.

We furnish absolutely free with this instrument a splendid stool, manufactured of wood to match the case of the organ, with handsome turned legs, brass claws and glass balls on the feet. We also furnish a handsome piano scarf, and a splendid instruction book by the aid of which anyone can learn how to play the instrument without the aid of a teacher.



YOUR \$69.00 PROFIT SHARING CERTIFICATE ENT'
OR SOME ARTICLE ABSOL'

3 YOU IMMEDIATELY TO A FINE CHAIR, FINE COUCH,
FURTHER COST TO YOU.

\$42.25

BUYS THE NEW BECKWITH COTTAGE HOME ORGAN

A FINE, LARGE, HANDSOME ORGAN WITH 10 STOPS AND 122 REEDS. GOLDEN OAK CASE, 78½ INCHES HIGH, 44½ INCHES LONG AND 24 INCHES DEEP. Weight, boxed for shipment, 450 pounds. Sold under our liberal terms of shipment and covered by our Binding 25-Year Guarantee.

THIS ORGAN is manufactured for those of our customers who feel that they desire an instrument in their homes and are not situated financially so that they can purchase an organ of a higher grade. To those customers we wish to say that this organ is a very satisfying instrument, and while not as fine an organ as the other instruments of our line, it is far superior to other organs placed on the market at a much higher price. We seldom advise our customers as to which organ they should purchase, but we desire to say that it is always the very best kind of economy to purchase the best organ that your circumstances will permit.

because the small additional cost to you will be more than made up in the increased musical capacity of the organ which you purchase. Therefore, while we do not wish to discourage you from purchasing this organ, we suggest that you consider the other organs of our line, because every slight increase in price guarantees to you greater organ value, greater musical capacity, and a much more

satisfying instrument in every respect.

CASE. We furnish this organ in solid oak with the case nicely finished. The carvings with which the case is ornamented are all carefully cut by hand. The case is of a good design, as shown in the engraving, and is one which will prove a fine addition to any parlor. It has a pretty canopy top, finished with hand carvings and turned ornaments and fitted with an oval top mirror. The music desk is very wide and covers a large and roomy music cabinet. The top is designed so as to provide for lamp stands and brace-a-brace shelves and gives a very pretty effect to the entire instrument. The case is fitted with handles, casters and fall cover with lock and key. The pedals are furnished with tasty metallic guards, covered with Brussels carpet and fitted with the Beckwith device for preventing the pedal straps from wearing out and breaking. The instrument is one which will appeal to every one of taste and good judgment, and if you will compare it with any organ offered by any other dealer at a much higher price we know that you will find it to be a superior instrument in every respect.

ACTION. We fit this organ with 10 stops, 122 reeds and five swells for operating the swell and grand organs, making possible a great many harmonious and musical combinations. It is furnished with the very best reeds, with vibrating brass tongues solidly double riveted to heavy brass reed blocks. All of these reeds are made at our factory; cut, riveted, inspected, bent, voiced and tuned by the most skillful workmen. A constant and steady current of air is supplied to the reeds by the celebrated Beckwith bellows with which the instrument is fitted. The ten stops are as follows: Diapason, Principal, Celeste, Cremona, Diapason Forte, Principal Forte, Treble Coupler, Bass Coupler, Dulciana and Melodia. It has four sets of reeds as follows: One set of Principal reeds, 24 notes, one set of Melodia reeds, 37 notes, one set of Diapason reeds, 24 notes and one set of Celeste reeds, 37 notes. Every piece and part of this action is fully covered by our 25-year guarantee.

THE TONE. We guarantee the tone quality of this organ, and while it has not the immense musical capacity of the other organs of our line it has a sweet and mellow tone of good volume and is very pleasing. The stop and reed combinations are those which time and experience have proved to be the very best for an organ of this character. Every stop on the organ can be used for controlling and shading the tone in some way and the organ has no dummy stops whatever. There are a vast number of organs on the market today fitted with dummy stops, 1½ sets of reeds and an inferior action which are offered at a much higher price than we ask for this organ.

WE CAN SELL YOU THIS ORGAN AT

\$24.35 because we give you the full benefit of every advantage which we can gain in buying, handling and selling. It is the very best organ that can possibly be made and sold at this price, and you must not make the mistake of comparing it with any other organ at the same price, because it is a physical impossibility for any dealer, not possessing our buying and selling advantages, to offer you such an instrument as this at this low price. While we are always glad to ship this organ to our customers, we would much prefer to have them purchase one of the other organs of our line, not because we would expect to make a greater profit on the sale, but because they would be sure to receive an organ which would give them much better satisfaction in every respect. As we make the same small margin of profit upon every organ that we sell, of whatever style and price, the only advantage to us in selling a higher priced instrument rests in the greater satisfaction and pleasure which the customer receives from his purchase. By all means purchase one of our higher priced organs if possible, and if not possible, then we will gladly ship you this instrument with the assurance to you that you are receiving an organ which cannot be duplicated anywhere in the world for less than double the money.

OUR GREAT 30 DAYS FREE TRIAL OFFER fully explained and outlined on page 283, makes it very easy for you to place one of these organs in your home for a full trial and examination before paying us one cent.

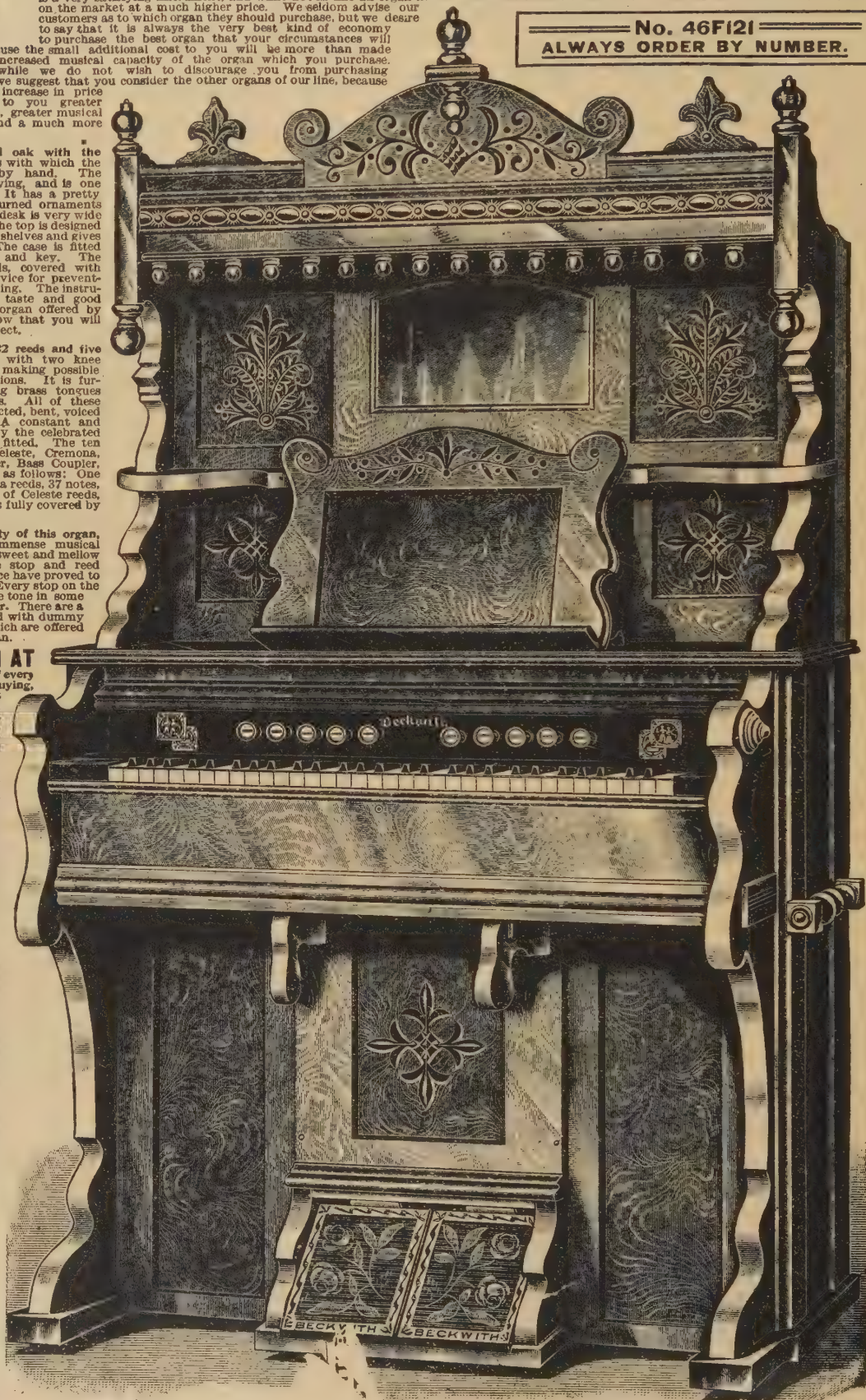
FREE MUSIC LESSONS. To each purchaser of this organ we give a certificate entitling the holder to a complete course of music lessons on the instrument absolutely free. This course of lessons will be given by one of the best music colleges in the country.

THE PROFIT SHARING CERTIFICATE for \$24.35 goes free to every purchaser of this organ. It will entitle you to share at once in the profits of our immense business.



FREE. With this organ we give a very fine stool, made of wood and finished so as to match the case of the organ. The top is made of polished wood and so arranged that it can be raised and lowered at the convenience of the player. We also send a complete instruction book which will be of great assistance to the purchaser in learning to play the instrument.

No. 46F121 New Beckwith Cottage Home Organ. Five octaves, ten stops, oak only... \$24.35



No. 46F121
ALWAYS ORDER BY NUMBER.

\$29.45

BUYS THE COTTAGE FAVORITE ORGAN

ONE OF THE LATEST AND MOST GRACEFUL DESIGNS PRODUCED BY THE CELEBRATED BECKWITH ORGAN CO.

THE BECKWITH COTTAGE FAVORITE ORGAN is a very pretty instrument in every way, and has become very popular considering the short time it has been in our catalogue. A glance at the engraving will show you that it is a very attractive instrument from the standpoint of appearance, and as we furnish it with an action of good quality it is sure to be very pleasing and satisfactory from the standpoint of quality and volume of tone. While this organ does not possess the brilliant tone, quality and great volume which is a particular characteristic of the higher priced organs of our line, it is an instrument which will give you good service and be very ornamental and attractive in your home. We ship it out under our 25 year binding guarantee and in order that it may last and

No. 46F123

built by the most skillful workmen which we can secure. The Beckwith Cottage Favorite Organ is a substantial instrument in every way. The reeds are of high quality, the lumber of which it is made is thoroughly seasoned, the stop and reed combinations are adequate for the performance of any ordinary music, and we will be glad to have it compared with any organ which you may purchase from any other dealer at a much higher price. \$29.45 does not begin to represent the value contained in this instrument as compared with the

prices charged by dealers all over the country for organs of the same grade. If you are looking for an organ at a moderate price, which will give you good service we strongly recommend this instrument to your attention, but if you desire an organ of great volume, with a brilliant, mellow and rich tone, an organ fitted with all the latest devices for bringing the tone under easy control of the player, an organ of beautiful design and elegant finish; an organ which never fails to surprise and delight the purchaser, we refer you to either our Royal Grand Organ or our Imperial Grand Organ, as these are certainly the most splendid instruments which have ever been offered to the American public.

CASE. The case of this organ is of very pretty design, ornamented with neat hand carvings and covered with transparent varnish. We furnish it in either oak or walnut and it is very durable and solidly constructed. It has a very pretty canopy top finished and ornamented in keeping with the general outline of the design, furnished with a large music cabinet so arranged that the front can be pulled outward and downward by the player when taking out or replacing music. The front of this cabinet is fitted with an oval French bevel plate mirror as shown in the engraving and the top is so arranged as to provide for lamp or brace-brac shelves on each side. The music desk is extra large and acts as a cover for a large and roomy music cabinet and the top of the organ is so arranged that there is room on each side of this cabinet for a lamp or music books. The entire front of the organ below the knee swells is one large panel so arranged that it can be instantly removed should it be necessary to examine the bellows for any purpose. The pedals are fitted with metallic nickel plate frames, covered with Brussels carpet and fitted with the Beckwith device for preventing the pedal straps from wearing out and breaking. The case is fitted with handles, casters, fall cover, lock and key.

ACTION. As the tone is the most important feature of any organ this has been well provided for in the Beckwith Cottage Favorite Organ. It is fitted with a good quality of reeds manufactured in our own factories with vibrating brass tongues solidly double riveted to heavy brass reed blocks. They are all cut, riveted, inspected, bent, voiced and tuned by the most skillful workmen. For full information in regard to the making of these reeds see page 308 of this catalogue. The stop and reed combinations are those which long experience and study have shown to be peculiarly fitted for an organ of this grade and every stop can be used in some way for controlling and qualifying the tone and there are NO DUMMY STOPS WHATSOEVER. For a description of the characteristic tone quality of the reeds in this organ see page 308. The celebrated Beckwith bellows furnishes an even and steady supply of air to these reeds, avoiding the jerky, spasmodic effect which you will notice on other organs when the pedals are pumped violently. The construction of this bellows is fully explained on page 308, of this catalogue, and we know that you will find it to your advantage to read everything that we have to say regarding it.

FREE MUSIC LESSONS. To every purchaser of this organ we give a certificate which entitles the holder to a COMPLETE COURSE OF MUSIC LESSONS on the instrument. This course of instructions will be given by one of the very best music teachers in the country, and will be complete and satisfactory in every particular.

FREE. We furnish with this organ a very fine STOOL, made and finished to match the organ. The top is made of polished wood and can be raised or lowered at the convenience of the player. We also send free with this organ a complete instruction book, which will prove a great help in learning to play on the instrument.

THIS IS A LARGE STANDARD SIZE ORGAN. six feet six inches high, 44½ inches long and 24 inches deep. It weighs boxed and packed for shipment, 450 pounds.

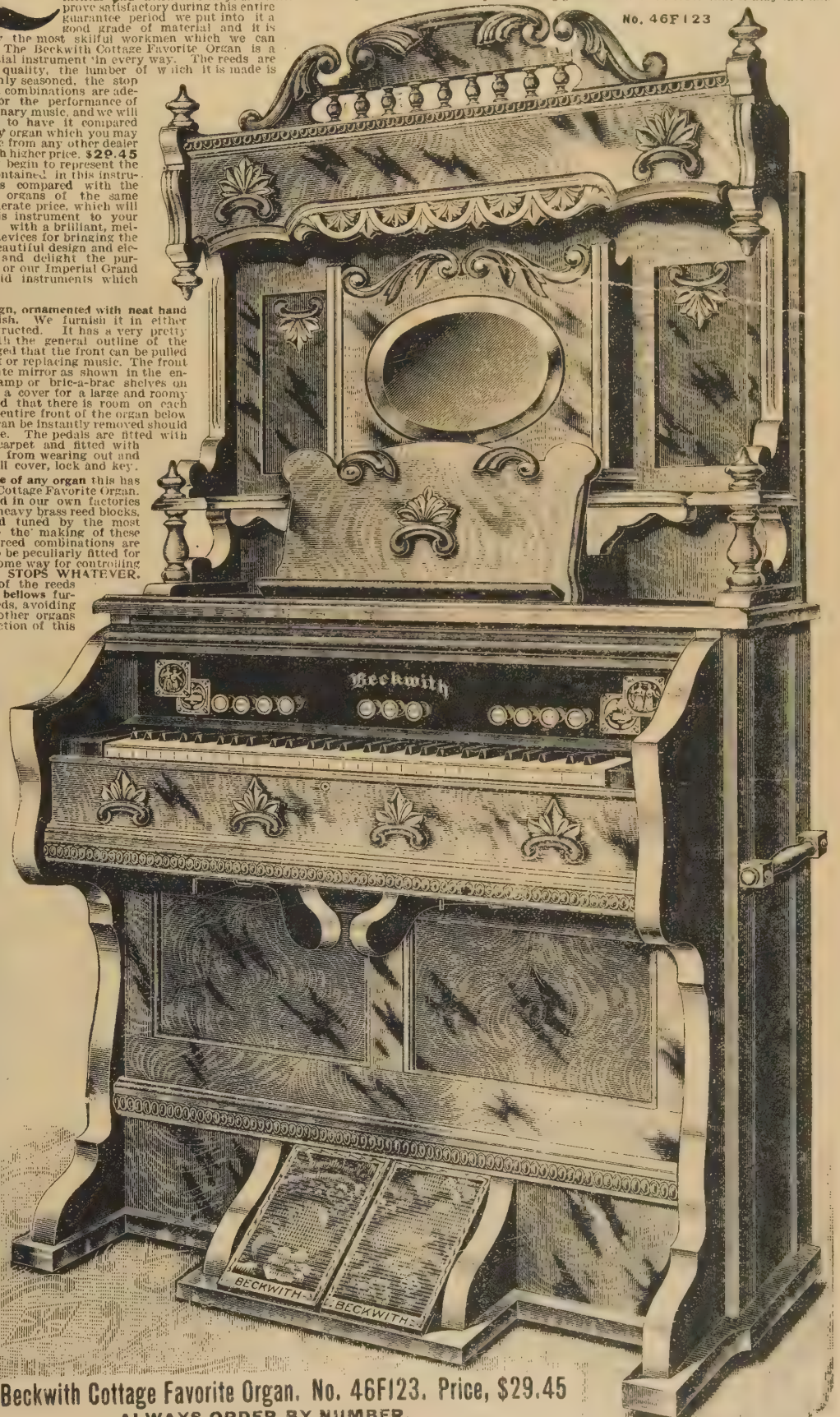
TO GIVE YOU AN OPPORTUNITY TO THOROUGHLY TEST AND TRY ONE OF THESE ORGANS, we offer the most Liberal Terms of Shipment, which you will find fully explained on page 283 of this Catalogue.

A PROFIT SHARING CERTIFICATE GOES TO YOU FREE when you buy this organ. On pages 1 and 2 of this book you will find a complete list of the beautiful and valuable articles which we give in exchange for these PROFIT SHARING CERTIFICATES. No. 46F123 Action A, five octaves \$29.45 in oak. Price

THIS ACTION has 11 stops, as follows: Diapason, Principal, Celeste, Cremona, Diapason Forte, Principal Forte, Treble Coupler, Bass Coupler, Dulciana, Melodia, and Vox Humana; also two knee swells, swell organ and grand organ. It has four sets of reeds as follows: One set of Principal reeds, 24 notes; one set of Melodia reeds, 37 notes; one set of Diapason reeds, 24 notes; one set of Celeste reeds, 37 notes. No. 46F124 Action C, five octaves \$33.45 in oak. Price

THIS ACTION has 15 stops, as follows: Diapason, Dulciana, Celeste, Viola, Diapason Forte, Treble Coupler, Bass Coupler, Principal Forte, Dulcet, Bourdon, Flute, Cremona, Melodia, Principal and Vox Humana; also two knee swells, swell organ and grand organ. It has six sets of reeds as follows: One set of Principal reeds, 24 notes; one set of Melodia reeds, 37 notes; one set of Diapason reeds, 24 notes; one set of Flute reeds, 37 notes; one set of Bourdon reeds, 24 notes; 84 reeds in all.

If you desire this organ in solid walnut you must add \$2.00 to the above price.



The Beckwith Cottage Favorite Organ. No. 46F123. Price, \$29.45
ALWAYS ORDER BY NUMBER.

\$27.35 OUR NEW PARLOR GEM ORGAN

THE FINEST LOW PRICE, SIX-OCTAVE COTTAGE ORGAN EVER PLACED ON THE MARKET.

AN ENTIRELY ORIGINAL DESIGN CONTAINING THE VERY LATEST IDEAS IN ORGAN CONSTRUCTION.

81 INCHES HIGH.

54 INCHES WIDE.

24 INCHES DEEP.

Boxed and packed for shipment it weighs 530 pounds.

WHAT SOME OF THE SATISFIED PURCHASERS OF THE PARLOR GEM ORGAN HAVE TO SAY ABOUT IT.

Below you will find a few of the many testimonial letters received from customers who have purchased the Parlor Gem Organ, and if you are considering the purchase of an organ of this grade it will be to your advantage to read them.

ARE VERY PROUD OF THE PARLOR GEM ORGAN.

To say that we are well pleased with the organ is to draw it mildly. The instrument came in good shape, and we are very proud of it.

New Harmony, Ind.
R. F. CARWRIGHT.

THE PARLOR GEM ORGAN A GREAT ADVERTISEMENT FOR US IN THIS COMMUNITY.

The organ we bought of you some time ago has been tested, and has proved to be a fine instrument, and the tone is very powerful. It is a great advertisement for you in this community.

C. C. WALFORD.

THE PARLOR GEM AS GOOD AS ANY \$65.00 ORGAN IN THE NEIGHBORHOOD.

I have received my organ and am well pleased with it. Some of my neighbors say that it is as good as any \$65.00 organ in the neighborhood.

FRED SHAW.

THE TONE OF THE PARLOR GEM AS GOOD AS ORGANS COSTING \$135.00.

We are very much pleased with the organ. We have had expert players to try it, and they all say it is a grand instrument. I saved from \$20.00 to \$25.00 in buying from you, and probably more. One player said the tone is as good as one she played on costing \$135.00.

Negley, Ohio.
JOHN BRAKRAM.

THE PARLOR GEM ORGAN IS THE FINEST IN HER LOCALITY.

I beg to say that my organ ordered from you is simply grand. Excellent in tone and quality and is considered to be the finest organ in my locality.

Vaughns Sta., Miss.
MONIA MARTIN.

PARLOR GEM MAKES THE SWEETEST MUSIC OF ANY ORGAN IN THEIR NEIGHBORHOOD.

I have used the organ about six months and can say that I am very much pleased with it. My friends and neighbors say that it makes the strongest and sweetest music of any organ in our neighborhood, and I thought it my duty to tell you of the praise your organ receives.

Wirtz, Va.
VIRGIE PEEL.

THE TONE OF THE PARLOR GEM AS GOOD AS AN ORGAN COSTING \$80.00.

We received the organ and are very well pleased with it. It's tone is today as good as when we first got it. Everyone who sees it and hears its tone thinks it is fine. Our neighbor thought it had a tone as good as their organ and they paid \$80.00 for theirs.

MRS. PETER DUERCKHEIMER.

THE PARLOR GEM ORGAN BETTER THAN CAN BE BOUGHT FROM AGENTS AT DOUBLE THE PRICE.

The organ came without a mar, and was just as represented. I think your organs are as good as can be bought from agents at double the price I paid. It has been tried by first class musicians and they all compare it with \$75.00 and \$80.00 organs. They say the tone is perfect. I will recommend your organs to all my friends.

MRS. H. K. NARACON.

THE ORGANISTS ALL SAY THAT THE PARLOR GEM IS A SPLENDID INSTRUMENT.

I had the organs tested by two good organists, and they say it is a splendid sounding instrument. I am satisfied that your company is honest and reliable, and can sincerely recommend your organ.

REV. H. COLBERT.

BOUGHT THE PARLOR GEM ORGAN FOR ONE-HALF THE PRICE HE WOULD HAVE TO PAY AN AGENT.

I am more than pleased with the organ. It is much better than I expected. I consider that I have saved half of what I would have had to pay an agent for one, so I want to advise all my neighbors to let agents alone and patronize Sears, Roebuck & Co. I can recommend your organs to any who may want to buy.

WM. HARDING.

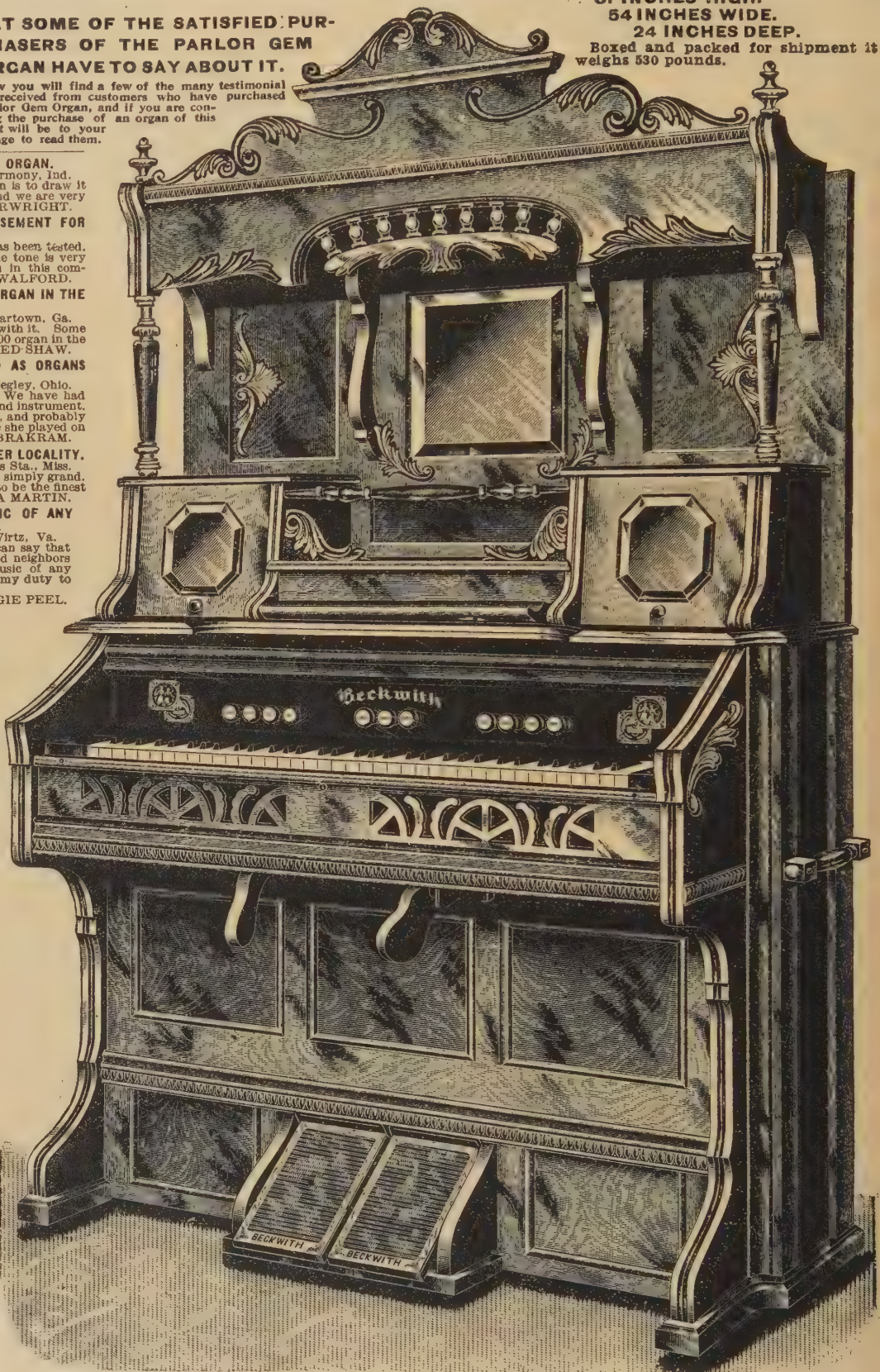
THE PARLOR GEM ORGAN SURPASSED THEIR EXPECTATIONS IN SIZE, WORKMANSHIP AND TONE.

We enclose you a check for the Beckwith Organ, the number and quality of which you know. The organ has proven very satisfactory in every particular. It has the sweetest, most distinct tone and has such pretty carvings. It surpassed our expectation in size, workmanship and tone. We thank you very much for kindness and accommodation shown us and we can praise you upon your integrity which will be done gladly. Everything has been fulfilled in the contract. Hoping to have a receipt from you in the near future, I remain.

PEARL E. BREEDING.

No. 46F128 Beckwith Parlor Gem Organ (solid oak case). **\$37.35**

Price, oak.....
If you desire the organ in walnut you must add \$2.00 to the above price.



See opposite page for full description

No. 46F128

BECKWITH CHAPEL ORGANS.

AN ESPECIALLY BEAUTIFUL LINE OF ORGANS FOR CHURCHES, SUNDAY SCHOOLS AND ALL KINDS OF PUBLIC HALLS.

WE ARE ESPECIALLY PROUD of our line of chapel organs, because no other on the market today is so well suited for the purpose of public meetings. We have made a study of the conditions under which such organs are to be used, have carefully considered the great demands which are to be made upon their musical capacities, the size of the rooms in which they are to be used, the character of the music to be played, etc., and as a consequence the Beckwith Chapel Organs have no superior on the market today. The musical qualities which a church organ must possess in order to meet all of the demands upon it and prove successful are entirely different from those required in a parlor organ. A parlor organ is, as its name suggests, for use in the parlor, which is generally a small room and does not require great depth and volume of tone. In a public hall conditions are entirely changed, and an organ for use in such a place must contain great breadth and volume of tone combined with sweetness and purity in order to come up to the requirements of such a place. The reeds which we place in these organs are all manufactured at our own factories, made out of the very best quality of brass with the tongues double riveted, bent, tuned and voiced by the most expert workmen. In preparing reeds for church organs the fact must always be kept in view that they are intended to be used in public halls and they must be prepared accordingly. In order to secure the breadth and volume of tone necessary for such purposes the reeds must be especially treated with this object in view. Very few manufacturers consider this point in building their church organs. They fit them with the same reeds, which are bent, tuned and voiced for parlor organ purposes and as a consequence the organ has a thin piping tone not at all suitable for church purposes. The manner in which we handle the reeds for all of our organs is largely responsible for the great reputation acquired by them. The care and skill which we put into this branch of organ manufacture has made the Beckwith Tone the standard of quality.

CASE DESIGNS. The designs for our church organ cases are drawn for us by some of the best designers in the country. They are all strictly new and handsome and you will find no out of date designs among them. A comparison of these cases with those offered by other dealers will convince you at once that for beauty of appearance, elegance of finish, and general fitness for public use they are far superior to any others on the market. Each one is given the finish which is most suitable for an organ of this character. They are all thoroughly and heavily covered with several coats of transparent varnish, which brings out the beautiful grain of the wood in splendid style. They are all fully covered by our wonderful 25 years guarantee, and sold under our great 30 days free trial offer. We make you and your church society the sole judge of the merits of the organ and its suitability for church use. It must prove satisfactory to you after a careful test and trial, and we do not ask you to make any decision on these points until after you have examined and tried it thoroughly.



37. William Park House Oct 21, 1904

Messrs. Sears, Roebuck & Co.,
Chicago, Ill.

Gentlemen:

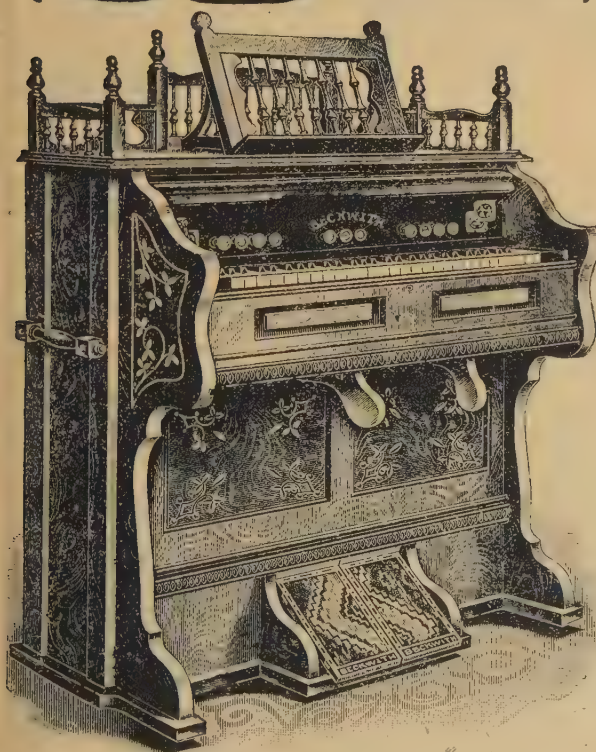
This makes the fifth Beckwith Organ I order from you, for my pupils. Your organs give perfect satisfaction in every respect your prices are certainly astonishing, considering the excellence of tone and quality in these instruments. Thanking you for past favors I remain as

Yours truly
Otto Gerhardt
Organist & Music Teacher

U. C. Summary, St. Anthony P. Mine

\$28.85 OUR NEW QUEEN CHAPEL ORGAN No. 46F177

One of the Very Latest and Prettiest Designs in Church Organs.



No. 46F177 Showing Front of Organ.

MUSIC LESSONS FREE. With each one of these organs we give a certificate, which entitles the holder to a complete course of instructions on the organ to be given by one of the very best music colleges in the country. The only expense to the student will be for music, postage and stationery, which we guarantee will not exceed 13 cents per week.

For our wonderfully liberal terms of shipment see page 283.

A WELL MADE STOOL is also given free with each one of these organs. This stool is made in wood to match the case of the organ, and nicely finished. The top is arranged so that it can be raised and lowered at the convenience of the player. We also give free, a complete instruction book.

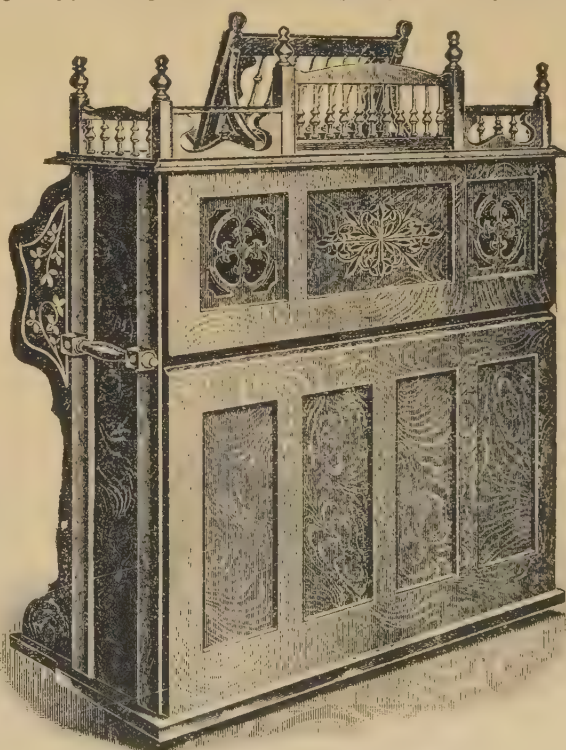
A PROFIT SHARING CERTIFICATE FOR \$28.85 each one of these organs, absolutely free. For full particulars see pages 1 and 2 in this book.

DIMENSIONS. wide and weighs, boxed for shipment, 380 pounds.
No. 46F177 New Queen Chapel Organ. Action A, five octaves, oak, \$28.85
This action has eleven stops as follows: Diapason, Principal, Celeste, Cremona, Diapason Forte, Principal Forte, Treble Coupler, Bass Coupler, Dulciana, Melodia and Vox Humana. It has four sets of reeds as follows: one set of Principal reeds, 24 notes, one set of Melodia reeds, 37 notes, one set of Diapason reeds, 24 notes, one set of Celeste reeds, 37 notes. For a full description of the characteristic tone quality of these different sets of reeds see page 308.
If you desire the organ in solid walnut you must add \$2.00 to the above price.

WHEN YOU ARE READY TO SELECT YOUR ORGAN we wish to call your attention to this pretty instrument. While the case of this organ is very modest it is at the same time very neat and tasty and one which will prove very satisfactory for all kinds of public services. It has sufficient volume and general musical capacity to fill any ordinary church or public hall and is fully guaranteed for 25 years. It is offered especially for those who feel that they cannot afford to buy one of our higher priced church organs, and desire an organ of good musical capacity at a moderate price. This is the organ for which your dealer is asking from \$40.00 to \$45.00, and we will be glad to have you compare it with any church organ which he has to offer at these prices. While this is not by any means as fine an organ as our Cathedral Chapel, yet it is an instrument which will prove very satisfactory in any ordinary size church and will prove itself much superior to other church organs for which you will pay a much higher price. When you buy this organ you are not only buying an organ which is fully covered by our binding guarantee, but one which the Superior Jury of Awards at the World's Fair declared to be the very best in the world. For a confirmation of this statement, see page 295 of this catalogue.

CASE. The design of this case is very pretty and graceful and we can furnish it either in solid oak or walnut. It is nicely hand carved, decorated and ornamented, substantially and durably constructed and well finished. It is fitted with ornamental handles, casters and the latest design of fall cover with lock and key. It has an ornamental music desk, and top railing made of turned spindles and mouldings. The back is nicely paneled and ornamented so that it can be set in any position on the platform without presenting any unfinished sides to the audience. The pedals are covered with Brussels carpet bound with metallic frames, nickel plated, polished, and are fitted with the Beckwith device which prevents the pedal straps from wearing out and breaking. The back is so arranged that it can be opened instantly should it be necessary to examine the action for any purpose. We are willing to ship you this organ with the understanding that you cannot duplicate it anywhere for less than double the price we are asking, and if after examination and comparison you find that this statement is not absolutely true we will receive the organ back at our expense and cheerfully refund your money.

THE TONE. The tone of this organ is everything that can be desired in an instrument of its size and capacity. The reeds are all manufactured in our factory especially for this organ. They are made from the very best quality of brass with vibrating tongues solidly double riveted to heavy reed blocks. They are all bent, tuned and voiced by men who have made a life study of this work, and guarantee to this organ the breadth, volume and sweetness of tone necessary for an organ of this character. The stop and reed combinations are those which experience has proved to be the very best for a church organ of this size, and the entire action is so arranged that it is at all times under the easy control of the player.



No. 46F177 Showing Back of Organ.

Catalogue No. 46F185. Order by Number.

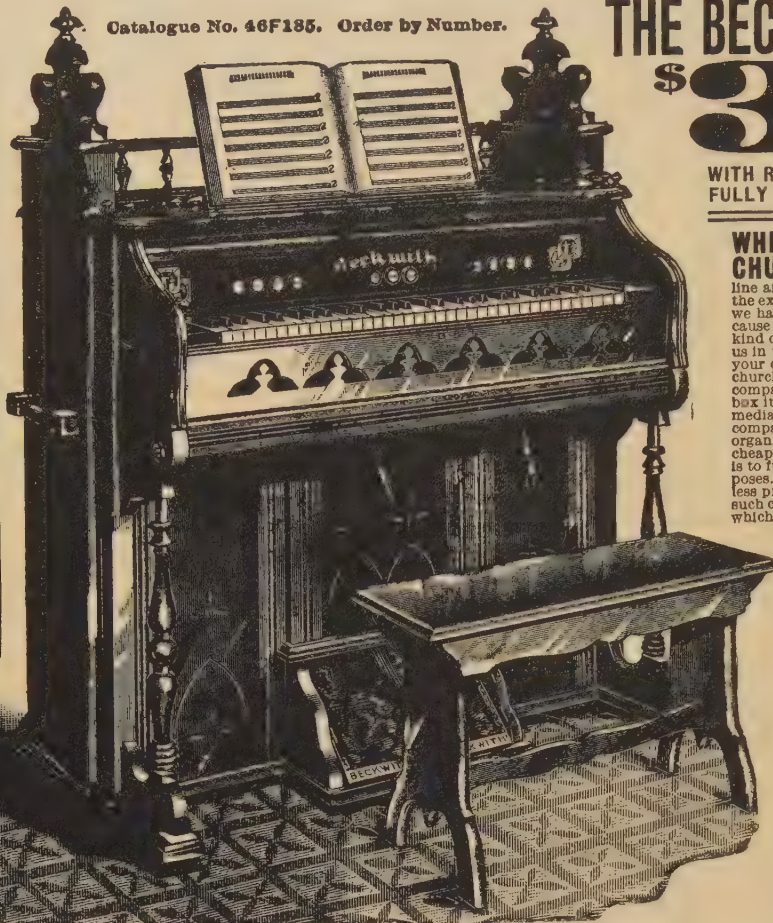
THE BECKWITH CHOIR GEM ORGAN

\$34.65 = A VERY BEAUTIFUL CHURCH ORGAN,

WITH RICH MELLOW TONE AND GREAT MUSICAL CAPACITY.
FULLY GUARANTEED FOR 25 YEARS AND SOLD UNDER
OUR GREAT 30 DAYS FREE TRIAL OFFER

GUARANTEED FOR 25 YEARS.

THIS IS THE LONGEST, STRONGEST AND MOST BINDING
GUARANTEE ISSUED WITH ANY ORGAN.



WHEN YOU ARE READY TO PURCHASE A CHURCH ORGAN we want to call your attention to this beautiful instrument. This is one of the favorite organs of our line and has become very popular on account of its many splendid qualities and the extremely low price which we make on it. In fixing a price on this instrument we have followed our usual policy and cut the price down to the very limit, because as these organs are always used in public places, they act as the very best kind of advertising for our house, and the profit which we sacrifice comes back to us in the shape of increased business. We desire to place one of these organs in your church or Sunday school and allow you to place it in comparison with any church organ offered you by any other dealer, and if you do not find, after such comparison, that an organ of this same grade will cost you at least \$65.00 you can box it up and return it to us at our expense and we will refund your money immediately without asking a question. All we ask is a fair and impartial trial and comparison and we are prepared to make you the sole judge of the merits of the organ. It is not fair to judge an organ by its outward appearance. It is much cheaper and easier to give an organ case a beautiful design and high finish than it is to furnish it with sufficient musical capacity to make it suitable for church purposes. It is possible that some other dealer may make you the same, or even a less price, upon an organ which appears to be the same instrument as ours, and in such case, if you will do us the justice to write us fully, stating the different claims which are made for the other organ, we will be glad to point out the different superior points in ours. In such case it will always be found that our organ has more reeds, more stops and greater musical capacity in every way than the organ offered by our competitor. As you desire to purchase the very best organ you can for the least money it will certainly pay you to give us every opportunity to prove that our organ is a superior one, because it gives you an opportunity to make your purchase intelligently and insures your receiving the very greatest amount of value for your money.

CASE. The case of this organ is furnished either in American black walnut or solid oak. It is very highly finished, is given several coats of transparent varnish and hand rubbed with pumice stone, oil and water, which removes the varnish gloss, leaving a deep, rich finish. The design is very handsome, strictly modern in every respect and will harmonize with the furnishings of any church, Sunday school or public hall. It is finished with a full paneled back, ornamented with carvings and scroll work, backed by colored dustproof cloth and so arranged that it can be removed instantly should it be necessary to examine the action for any reason. It has ornamental handles, casters, and the latest design of fall cover with lock and key. This fall cover is hung on a swinging frame and can be opened or closed without sticking or binding. The music rack is of graceful design and the top of the case is ornamented with a pretty railing, hand carvings and machine turned ornaments. The top is so arranged as to provide for lamp stand on each side of the music rack to allow ample room for placing music and hymn books. The front lower panel can be removed without difficulty in case it is necessary, and the pedals are covered with Brussels carpet, bound with metallic frames highly nickel plated and fitted with the Beckwith device for preventing the pedal straps from wearing out and breaking. The neat bench which we give with this organ is in perfect keeping with the design and is ornamental and tasty. The keyboard is supported on each side by machine turned spindles giving the entire instrument an appearance of elegance not found on other church organs at anywhere near this price.

TONE. This organ has a very sweet and mellow tone combined with sufficient volume to fill any church, Sunday school or public hall. All of the reeds are manufactured, bent, tuned and voiced in our own factories and are prepared especially for this instrument. They are all made of the very highest quality of brass with brading tongues solidly double riveted to heavy reed blocks. For a full description of the making of these reeds, their names and different characteristic tone qualities see page 308. A great many manufacturers do not discriminate between parlor and church organs in preparing their reeds and the consequence is that the tone of their different organs is not marked by that character which distinguishes the Beckwith line. While we place the same sets of reeds in our church organs that we do in our parlor organs they are all bent, tuned and voiced according as they are to be used for church or parlor organ. Perfectly satisfactory results cannot be secured in any other way, because church and parlor organs are used for an entirely different purpose and under entirely different conditions. In order to insure an even and powerful volume of tone this organ is fitted with the celebrated Beckwith Automatic Bellows, which is fully described on page 308.

IF YOU ARE THINKING OF PURCHASING A CHURCH ORGAN you cannot afford to make your purchase elsewhere without giving us an opportunity to send you one of these fine instruments for examination and trial. When you ask us to send you one of these organs under our liberal terms of shipment, which are fully explained on page 283, you do not take any responsibility or assume any obligations whatever. We take all the risks of shipment and assume all of the chances and responsibilities and only ask you to give the organ a perfectly impartial test and trial. We do not care how severe this test may be, if it is fair and impartial and made by disinterested parties, we will be perfectly satisfied with the result. As you and your church society are the ones who have to use the organ you should be perfectly satisfied that it is everything that you desire and an organ which will prove satisfactory with continued use; and we are perfectly confident that such trial and examination will fully convince you that you cannot purchase an organ of this grade from a local dealer for less than \$65.00. We have made a special effort to make our line of church organs the very highest in quality and that we have succeeded is fully proved by the decision of the Superior Jury of Awards at the World's Fair and the thousands of testimonials we receive every year from satisfied purchasers. We are aware of the fact that local dealers are always ready to make a large discount, or allowance from their prices in order to place one of their organs in a church or Sunday school and this always looks as though they were really giving something to the society, but a little thought will show you that they are simply reducing a trifle the usually large profit which they make and that the original price of the instrument was placed at a high figure for the very purpose of making you this allowance or discount. We do even better than this. We place our original prices so low that no matter how large a discount or allowance the dealer may make he cannot make it sufficiently large to bring his price anywhere near as low as ours. We often have requests from church societies to make discounts or allowances from our catalogue prices, but we find it impossible to do so, because we are selling these organs now at such a very narrow margin of profit that any allowance we might make would result in a loss to us.

FREE MUSIC LESSONS. With every Choir Gem Organ we give a certificate of musical instruction on the instrument, which entitles the holder to a free course of

A NEAT ORGAN BENCH is given free with this organ and also a complete instruction book.

YOU SHARE IN OUR PROFITS WHEN YOU BUY THIS ORGAN, because we give you a profit sharing certificate for \$34.65, or \$38.65, according to the organ you purchase. For a complete list of the many valuable articles which we give in exchange for these certificates, see pages 1 and 2 in this book.

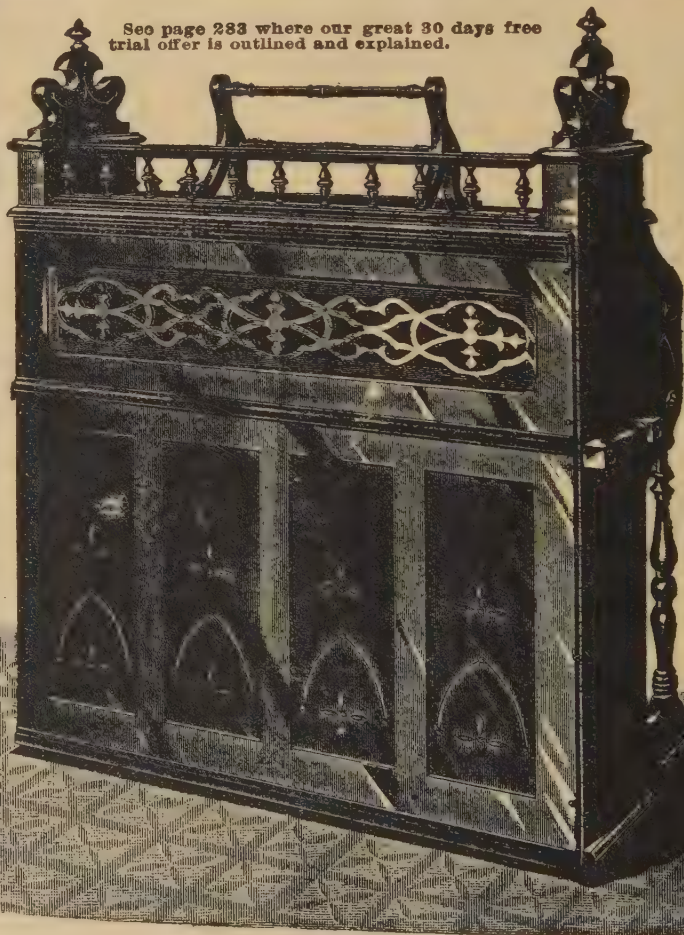
DIMENSIONS. This organ is 4 feet 8 inches high, 3 feet 10 1/2 inches wide, 2 feet deep and weighs, boxed for shipment, about 400 pounds.

No. 46F185 Action A, Five Octaves, in oak \$34.65
This action has eleven stops as follows: Diapason, Principal, Celeste, Cremona, Diapason Forte, Principal Forte, Treble Coupler, Bass Coupler, Dulciana, Melodia and Vox Humana. It has four sets of reeds as follows: one set of Principal reeds, 24 notes; one set of Melodia reeds, 37 notes; one set of Diapason reeds, 24 notes, and one set of Celeste reeds, 37 notes.

No. 46F186 Action C, Five Octaves, in oak \$38.65
This organ has fifteen stops as follows: Diapason, Principal, Dulciana, Melodia, Celeste, Cremona, Viola, Flute, Bordón, Dulcet, Diapason Forte, Principal Forte, Treble Coupler, Bass Coupler and Vox Humana. It has six sets of reeds as follows: one set of Principal reeds, 24 notes; one set of Diapason reeds, 24 notes; one set of Flute reeds, 37 notes; one set of Melodia reeds, 37 notes; one set of Celeste reeds, 37 notes; and one set of Bordón reeds, 24 notes.

Should you desire the organ in walnut, add \$2.00 to the above prices

See page 283 where our great 30 days free trial offer is outlined and explained.



BACK VIEW OF OUR
Choir Gem Organ.

No. 46F185
ORDER BY NUMBER.

For a detailed description of the making of a Beckwith Organ read page 308

...THE...
BECKWITH

CATHEDRAL CHAPEL ORGAN

No. 46F198
FOR

\$56.65

Without Doubt the Most Magnificent Chapel Organ Ever Placed on the Market. Splendid in Tone, Elegant in Appearance, Beautiful in Finish and Graceful in Design.

WE OFFER THIS ORGAN as being superior to any organ ever offered to the public. The design is elaborate and at the same time simple; it is handsome and at the same time solid and substantial. It has an appearance of quiet strength which is one of its distinctive features and the details of the case are very delicate and pretty. The entire design is full of original ideas so consistently worked out that the result is highly satisfactory and pleasing. We do not hesitate to advise our customers to purchase this organ to the exclusion of any other church organ made. The organ bench which we send with this instrument is made especially for it so as not to destroy the effect of unity and consistency which is such a prominent feature of this design. For churches, Sunday schools, lodges, public schools and public halls of all kinds this instrument has no equal. This is the organ for which dealers are asking from \$100.00 to \$150.00, and if you will give us the opportunity to ship you one of these organs, and do not find when you receive it that it is in every way equal, if not superior to any organ for which you would have to give the above mentioned price, you can return it to us at our expense, and we will gladly return your money, paying all freight charges both ways. If you are figuring on purchasing a church organ you naturally desire to secure the very best bargain you can for the money which you have to invest, and we desire to give you the fullest opportunity to thoroughly test and try one of our organs before calling upon you to make your final decision. We will be glad to place this organ in your church where it can be examined by every member of the society, where it can be inspected and tested by the most competent musicians and critics and compared impartially with any other church organs in your neighborhood of whatever price or grade, and if you are not completely convinced that our organ is the superior instrument in every respect, and the one which will give you the best service with continued use, send it back to us entirely at our expense, and we will return your money. Please read page 283, where you will find our wonderful "Send No Money Offer" fully and clearly explained.

An examination of the accompanying engravings will at once convince you that this is the most superb design that you have ever seen in a church organ. We secured this design at the cost of great trouble and expense, as it appealed to us as being one of the richest, most graceful and elegant we had ever seen in our long experience. Notice the simple and graceful way in which all of the

carvings and scroll work have been treated, and the generally solid and massive effect which has been secured by their consistent combination. A detailed description of this design would not tell you nearly as much as one glance at the instrument itself. We furnish it either in beautiful solid oak with quarter sawed oak front, rich American black walnut. All of the carvings are hand wrought, the scroll work is carefully and clearly cut, and not one part is slighted. The music desk is a beautiful piece of scroll work and the top is finished with machine cut designs and turned spindle moldings. The keyboard is supported on each side by elegant three column trusses and the key slip is ornamented with scroll work backed by colored dustproof cloth. It has ornamental handles, casters, and an improved fall cover with lock and key. This fall cover is hung on a swinging frame which allows it to open and close without sticking or binding. The back is beautifully ornamented with hand carvings and scroll work, the top being so arranged that it can be instantly removed should it be necessary to examine the action. The pedals are fitted with metallic frames highly nickel plated and polished, are covered with Brussels carpet and fitted with the well known Beckwith device for protecting the pedals and preventing them from wearing out and breaking.

ONE. The tone of this organ is remarkable in every respect. It is fitted with nine sets of reeds all manufactured in our own factories of the very best quality of brass, not tuned, voiced and especially prepared for this organ. For a full description of the characteristic tone qualities of these reeds see page 8. We fit this organ with the Beckwith Grand Orchestral Action, the best wonderful combination of reeds and stops ever placed in an organ. This wonderful action is controlled by the grand organ knee swell and is drawn on and off at the pleasure of the player. Besides the usual reeds we supply this organ with an extra set of subbass reeds which increase the profundity of tone to a wonderful degree. The nine sets of reeds, the thirteen necessary stops and the wonderful Beckwith Grand Orchestral action make this the most powerful reed organ ever placed on the market. In order that the full capacity of this organ may be at the command of the player at all times we fit it with an extra large automatic Beckwith swell which enables the performer to control the full power of the instrument without difficulty. Each set of reeds can be used separately so desired or the performer can throw on the grand orchestral action which combines all these different sets of reeds into one sonorous and ofoud volume of tone, which never fails to produce an effect of startling beauty. All of these splendid qualities combine to make the Beckwith Cathedral Chapel Organ an ideal church organ in every respect, and unhesitatingly recommend it as an organ which will satisfy you in every way.

FREE MUSICAL INSTRUCTION. With every one of these organs we give a certificate which entitles the purchaser to a complete course of musical instruction on the organ to be given by one of the best music teachers in the country.

FREE. We send free a fine organ bench, as shown in the illustration, and a complete instruction book which will be of great assistance in learning to play on the instrument.

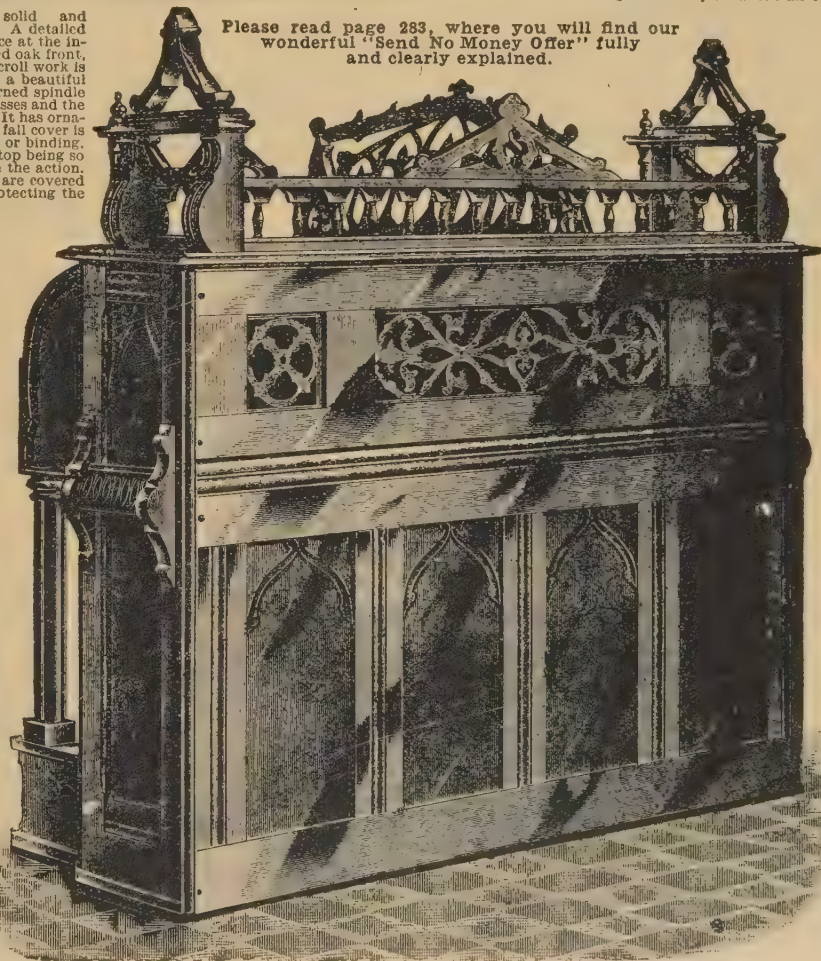
PROFIT SHARING CERTIFICATE GOES TO YOU FREE when you buy this organ. The certificate which we give you entitles you to share at once in the profits of our business. For a complete list of the many beautiful and valuable articles which we give in exchange for these certificates, see pages 1 and 2.

NO. 46F198 Action E, Five Octaves, Oak, Price..... \$56.65
NO. 46F200 Action E, Six Octaves, Oak, Price..... 63.65

This action has eighteen stops as follows: Diapason, Principal, Dulciana, Melodia, Bourdon, Clarinet, Cornet, Cornet Echo, Cremona, Treble, Viola, Celeste, Subbass, Bass Coupler, Treble Coupler, Diapason Forte, Principal Forte and Vox Humana. It has nine sets of reeds as follows: one set of Principal reeds, 24 notes; one set of Melodia reeds, 37 notes; one set of Diapason reeds, 24 notes; one set of Celeste reeds, 37 notes; one set of Flute reeds, 37 notes; one set of Bourdon reeds, 24 notes; one set of Clarinet reeds, 24 notes; one set of Cornet Echo reeds, 37 notes; one set of Subbass reeds, 13 notes; 257 reeds in five octaves; 305 reeds in six octaves.

If you desire the organ in walnut you must add \$2.00 to the above price.

Please read page 283, where you will find our wonderful "Send No Money Offer" fully and clearly explained.



BACK VIEW OF OUR CATHEDRAL CHAPEL ORGAN.

\$1.95 VIOLINS \$22.45

AT \$1.95 TO \$22.45

**WE OFFER GREAT BARGAINS IN VIOLINS,
EACH AND EVERY INSTRUMENT CAREFULLY
TESTED AND APPROVED BY OUR VIOLIN EXPERT.**

OUR LINE OF VIOLINS was never so complete and of such high grade as at the present time. Our prices were never so low and we were never in a position to offer greater values in these popular instruments than we are at the present time. Some dealers are offering violins as low in price as 79 cents, but we feel that in offering a violin at \$1.95 we are striking the very lowest limit at which a violin can be offered containing any qualities of real merit. We could sell to our customers' violins lower in price than any other dealer can offer, but we could not afford to sell and recommend to our customers violins which we know will not give satisfaction. From the very lowest to the very highest priced violin in our line each instrument is the very best value that can possibly be offered for the money. We will be glad to have you compare any instrument in our line with any violin offered by others at double the prices we are asking.

THE VALUE OF A VIOLIN depends upon two things—workmanship and material. The grade of workmanship and the quality of the material which enter into a violin can be fully judged by an expert only. The manager of our musical department has made a life study of violins and violin values, and has selected from among the hundreds of samples submitted, the following violins, which represent the very greatest values which can possibly be given at the prices asked. The purchase of a violin from us guarantees your receiving an instrument which cannot be duplicated for less than double the prices we are asking. The expert knowledge of the manager of this department and our great purchasing power are both entirely at the service of our customers. Should you desire a personal selection to be made for you, the manager will be glad to comply with your wishes, and select a violin for you which will represent full value and more for the price you pay. No instruments

are so susceptible of false valuations, but our knowledge and experience of violin values fully protect you against any danger of loss in this respect.

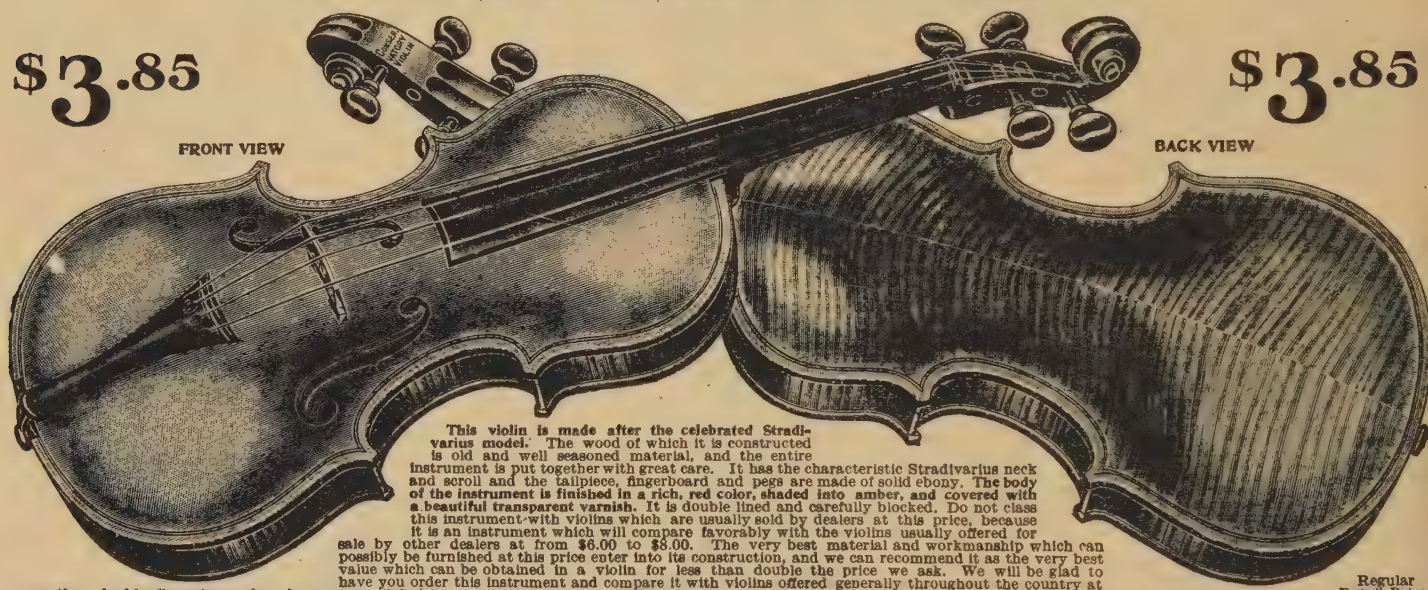
OUR LIBERAL TERMS OF SHIPMENT make it possible for you to order any violin from us for examination and comparison without entering into any obligations or making any promise to accept it until you satisfy yourself by examination that it is the very best value that can be obtained anywhere for less than double the price we ask.

THE FITTINGS which we send with all of our violins are in every way equal in value to the instrument itself, and the bow which we give, free, with each instrument is not the usual cheap thrashy affair sent out with the violins sold by other dealers, but is in every way on a par with the violins themselves. The bow is a very important part of the outfit, and as it is good or bad, so will be the tone produced on the instrument. These are all things which you should take into consideration when figuring on the purchase of a violin. Do not be misled by the apparently lower prices offered by other dealers, as our great buying advantage and our inexpensive method of sale make it possible for us to sell our goods at lower prices than any other dealer can make. It is impossible for other dealers to undersell us on any goods without sacrificing quality to price.

FREE FURNITURE, FREE CLOTHING, Etc.

You get a **PROFIT SHARING CERTIFICATE** for every purchase and these entitle you to valuable articles **FREE**, as explained on pages 1 and 2 of this book.

OUR \$3.85 CONSERVATORY VIOLIN.



This violin is made after the celebrated Stradivarius model. The wood of which it is constructed is old and well seasoned material, and the entire instrument is put together with great care. It has the characteristic Stradivarius neck and scroll and the tailpiece, fingerboard and pegs are made of solid ebony. The body of the instrument is finished in a rich, red color, shaded into amber, and covered with a beautiful transparent varnish. It is double lined and carefully blocked. Do not class this instrument with violins which are usually sold by dealers at this price, because it is an instrument which will compare favorably with the violins usually offered for sale by other dealers at from \$6.00 to \$8.00. The very best material and workmanship which can possibly be furnished at this price enter into its construction, and we can recommend it as the very best value which can be obtained in a violin for less than double the price we ask. We will be glad to have you order this instrument and compare it with violins offered generally throughout the country at

more than double the price, and we know you will find it superior in every way. Shipping weight, 10 pounds.

With this violin we furnish the following outfit:

Our Conservatory Violin, as described above.....

One Genuine Brazilwood Bow.....

One Case of Solid Wood, handsomely lined and finished.....

One Extra Set of Glendon Strings.....

One Piece of Rosin, good quality.....

No. 12F215 Our Special Outfit Price.....

Regular

Retail Price.....

\$10.00

1.00

.25

.05

One Winner's New American School Instruction Book.....

One Fingerboard Chart, adjustable to any violin.....

One Tuning Pipe.....

Total Value of Outfit.....

\$13.65

We also give a certificate which entitles the holder to a complete course of instruction on the instrument, to be given by one of the best music colleges in the country.

\$3.35

\$1.95

OUR \$1.95 STRADIVARIUS MODEL VIOLIN.

\$1.95



No. 12F210 In this violin we are furnishing a genuine Stradivarius model at an extremely low price. While we always recommend that our customers buy the very best violin their circumstances will permit, still we believe

you will find no instrument at this price which will give equal satisfaction. This violin is modeled very carefully after the celebrated violins of Stradivarius. It is made of selected wood, has very neat maple back and sides with top of resonant spruce. The tailpiece, fingerboard and pegs are of very fine imitation ebony and the body of the violin is finished in a brownish red color shaded into yellow. The purfling is very neatly and evenly inlaid and the entire instrument has the appearance of the \$4.00 violin ordinarily sold by music dealers. Do not make the

mistake of comparing it with the violins usually sold by dealers at \$1.95, as it will be found far superior in every respect. With this violin we give a certificate entitling the

holder to a course of ten weekly lessons on the instrument.

Price, STRADIVARIUS MODEL.....

\$1.95

\$4.35

OUR GENUINE MAGGINI MODEL VIOLIN.

\$4.35

FRONT VIEW

BACK VIEW



AN EXACT COPY OF
THE CELEBRATED
MAGGINI
VIOLIN.

No. 12F216 This violin is one of the neatest violins we have to offer in our cheaper line. It is an exact copy of the celebrated Maggini violins and the characteristic Maggini double purfling gives it a very trim, graceful appearance. The back is made of two pieces of beautiful flamed maple, and the sides of the same material. The top is made of old, well seasoned spruce and the soundholes are evenly and gracefully cut. The tailpiece, fingerboard and pegs are of solid ebony and the scroll is the characteristic neat Maggini model. The body of the instrument is finished in golden red, blending into the natural color of the wood in a very effective manner. This is one of the very best values that we have to offer in a moderate priced violin and in beauty of appearance, excellence of tone and durability of construction it cannot be equaled by any violin on the market at anywhere near this price.

WE FURNISH WITH THIS VIOLIN a very nicely finished serviceable bow, which is in every way as good a value as the violin itself, a box of rosin, an extra set of strings, a complete instruction book, fingerboard chart and a marbled pasteboard case. We also give a certificate which entitles the holder to a course of fifty weekly lessons on the instrument. Price.....

\$4.35

\$5.15

OUR STAINER MODEL VIOLIN.

\$5.15

FRONT VIEW

BACK VIEW



REMEMBER you not only save money on your violin purchase, but you get one of our valuable Profit Sharing Certificates also.

No. 12F218 This violin is an exact copy of the famous Stainer violins, a characteristic of which is the bulging top and back and a long flat scroll. The original Stainer violins are today much sought after by artists on account of their exceedingly beautiful tone. Great care has been used to pattern this instrument exactly after this celebrated model. The back of the instrument is made of two pieces of very highly flamed, well seasoned maple, the sides being of the same material. The top is made of well seasoned resonant silver spruce, and the soundholes are graceful and very sharply and neatly cut and the purfling is accurately and evenly inlaid. The body of the violin is a deep red color blending into the natural color of the wood. The tailpiece, fingerboard and pegs are of solid ebony. If you will compare it with the violins usually sold by dealers throughout the country you will find that you cannot purchase an instrument of this grade elsewhere for less than \$10.00 to \$12.00.

THIS VIOLIN GOES COMPLETE with well made, durable bow of good pattern and finely finished, a complete instruction book, a box of rosin, an extra set of strings, a fingerboard chart and a very nice marbled pasteboard case. Also a certificate which entitles the holder to a course of fifty weekly lessons on the instrument. Price.....

\$5.15

\$6.10

OUR STRADIVARIUS MODEL VIOLIN.

\$6.10

FRONT VIEW

BACK VIEW



WE SHARE our profit with you. Your PROFIT SHARING CERTIFICATE will help you get something for nothing from us.

No. 12F222 This violin is a very accurate copy of the celebrated Stradivarius violin, and is the characteristic flat pattern of this maker. The Stradivarius violins are the most gracefully made instruments of all the celebrated makers. Antinous Stradivarius unquestionably carried the art of violin making to its very highest perfection and today his violins are the most highly prized of any of the works of the great violin makers. Our \$6.10 Stradivarius model violin has a two-piece back of fine grained, well flamed maple, the sides being of the same material. The top is made of old, well seasoned resonant silver spruce, and the soundholes are of the graceful Stradivarius pattern. The body of the violin is finished in rich, deep red color, shaded into a light yellowish red, and the transparent varnish brings out the grain of the wood and the color of the finish in a beautiful manner. The tailpiece, fingerboard and pegs are made of solid ebony. The edges of the top, back and scroll are finished in the natural color of the wood, giving it a rich, graceful appearance.

We ship this instrument complete with a durable and well finished Brazilwood bow, a complete instruction book, an extra set of strings, a box of rosin, fingerboard chart and a nicely marbled pasteboard case. We also give free a certificate which entitles the holder to a full course of fifty weekly lessons on the instrument. Price....

\$6.10

\$7.25

OUR AMATI MODEL VIOLIN.

\$7.25

FRONT VIEW

BACK VIEW



No. 12F223 Amati Model Violin. This violin is a perfect copy of the violins of the celebrated Nicholas Amati and has the characteristic one-piece back of that celebrated maker. It is handsomely finished and gracefully outlined and contains wonderful value for the price we ask. The back is made of one piece of selected curly maple. The sides are made of maple, and the top of very old, thoroughly seasoned silver spruce. The soundholes are of the small graceful Amati pattern and the purfling is very fine and beautifully inlaid. The instrument is finished in a light chocolate brown color, and the transparent varnish with which it is coated is highly polished and brings out many beauties in the grain of the wood. The tailpiece, fingerboard and pegs are of solid ebony and the scroll is neatly cut. This is the violin for which your dealer is obtaining from \$12.00 to \$15.00, and we will be glad to have you compare it with any instrument at this price offered by any other dealer.

\$7.25

No. 12F226 Amati Model Violin, seven-eighth size. Same description as No. 12F223. Price.....

\$7.25

No. 12F224 Amati Model Violin, three-quarter size. Same description as No. 12F223. Price.....

\$7.25

\$8.75

OUR GUARNERIUS MODEL VIOLIN.

\$8.75

FRONT VIEW

BACK VIEW

YOU WILL GET A
PROFIT SHARING
CERTIFICATE FOR \$8.75,
and can soon share in our profit.

No. 12F262 This violin is a fine copy of the celebrated King Joseph violins, made by Joseph Guarnerius in the best period of his career. It has a beautifully flamed two-piece back made of selected, well seasoned maple. The sides are made of maple, the top of especially selected Cremona silver spruce. The soundholes are the characteristic Guarnerius pattern and the purfling is perfectly inlaid. The edges of the top, bottom and scroll are finished in natural wood, adding greatly to the beauty of its appearance. The instrument is a deep, rich red throughout,

covered with a splendid transparent amber varnish and highly polished. The tailpiece, fingerboard and pegs are of solid ebony and the scroll is accurately and gracefully cut. Order this violin and give it a thorough trial and examination, and if you do not find that it is in every way equal to any violin that you can purchase elsewhere for from \$14.00 to \$16.00, we will cheerfully receive it back and return you your money. This instrument is shipped com-

plete, with a good quality Brazilwood bow, finely finished and skillfully made, complete instruction book, box of rosin, extra set of strings, fingerboard chart and a very nicely finished wooden case, also a certificate entitling the holder to a complete course of instruction on the instrument. Price..... \$8.75

\$9.45

OUR SPECIAL STRADIVARIUS MODEL VIOLIN.

\$9.45

FRONT VIEW

BACK VIEW

A HANDSOME, HIGH
GRADE VIOLIN, EX-
CELLENTLY MADE AND
TASTEFULLY ORNA-
MENTED.

No. 12F263 If you desire a violin at a moderate price, handsome in appearance, beautiful in tone and durable in construction we know that this fine Stradivarius model violin will appeal to you. This instrument is made of old, well seasoned wood especially selected for its resonant qualities and its great age. The color of the body is deep rich red blending into a yellowish tint. The scroll is handsomely hand carved and the tailpiece, the fingerboard and pegs are made of genuine ebony. The pegs and tailpiece are beautifully inlaid with mother-of-pearl. The nut is

made of ivory, which is very durable fingerboard. The entire instrument is covered with beautiful transparent varnish, which shows off the grain of the wood very nicely, but the real beauty of this violin does not consist in its elegant appearance, but in its splendid tone. It is double lined throughout and blocked so as to insure the permanency of its tone. With this instrument we give the following out-

fit without extra charge: One Brazilwood bow, well balanced, made of selected wood after the best model, with ebony frog, German silver trimmed and inlaid with a handsome design in mother-of-pearl; one nicely finished wood case, one extra set of strings, one piece of rosin, one complete instruction book, one fingerboard chart and a certificate entitling the holder to a complete course of instruction on the instrument. Price..... \$9.45

\$11.35

ANOTHER FINE STAINER MODEL VIOLIN.

\$11.35

FRONT VIEW

BACK VIEW

REMEMBER
Our Wonderful
CUSTOMERS'
PROFIT SHARING
DEPARTMENT
SHOWN ON PAGES 1 AND 2.

No. 12F264 This violin is a copy of the celebrated violins of Jacob Stainer of a higher grade than the No. 12F218, quoted on a previous page. It is a very good specimen of the expert violin maker's art and is a magnificent value at the price we ask. It has a two-piece maple back made of old, thoroughly seasoned maple, beautifully figured and flamed. The sides are maple and the top is made of carefully selected, thoroughly seasoned old Cremona spruce. It has the characteristic Stainer soundholes and the tailpiece, fingerboard and pegs are made of

solid ebony. The instrument is finished in a rich wine color blending into the natural color of the wood. It is covered with beautiful transparent varnish polished to a high degree. This is an instrument which cannot be duplicated for less than from \$18.00 to \$20.00 anywhere in the country, and we are only able to offer it at this extremely low price on account of our inexpensive method of sale. We would be glad to send you one of these instruments under our 10 days trial proposition, and give you an opportunity to compare it with any violin in your neighborhood purchased at anywhere near this price, and if you do not find

that this is superior in every way, you can return it to us, and we will cheerfully refund your money.

We ship this violin complete with a very fine Brazilwood bow, equal in quality to the violin, a complete instruction book, a box of rosin, an extra set of strings, fingerboard chart and a nicely finished well constructed wooden case; also a certificate which entitles the holder to fifty weekly lessons on the instrument, covering a period of one year. Price..... \$11.35

\$13.85

GENUINE DA SALO MODEL VIOLIN.

\$13.85

FRONT VIEW

BACK VIEW

A \$25.00 Violin for \$13.85
and a PROFIT SHARING
CERTIFICATE for \$13.85
to help you get your share
of our profit, as explained
on pages 1 and 2.

No. 12F266 This violin is an elegant copy of the violins of Caspar da Salo, who was born in Lombardy in 1558. The illustration given above will give you a very good idea of the characteristic ornamentation of the violins of this maker. These violins have the double purfling, the same as the Maggini, but the bulge of the top and back is not so marked, and the soundholes differ in shape. The back of this violin is made of two pieces of beautifully marked and flamed maple. The sides are made of maple, and the top of very close grain, thoroughly seasoned

Cremona spruce. The purfling is beautifully and accurately set, and the model is one of the finest ever conceived. The instrument is a deep, rich red, softened by a tinge of yellow, giving the instrument a very elegant appearance. The instrument is very highly polished and covered with a coat of transparent varnish. The tailpiece, fingerboard and pegs are made of genuine ebony, and the outlines of the scroll are graceful in the extreme.

We ship this violin complete with a high quality, well balanced, Brazilwood bow, a complete instruction book, an extra set of strings, a box of rosin, a fingerboard chart and a well finished and constructed case. We also give a complete course of fifty lessons on the instrument. Price..... \$13.85

\$16.25

OUR PERUGINI VIRTUOSO VIOLIN.

\$16.25

FRONT VIEW

BACK VIEW

No. 12F271 This violin is an excellent copy of some of the very rarest of the violins of Antonius Stradivarius, which were made with one-piece back. It will be necessary for you to see this violin and examine it before its real beauty will become apparent. Its beautiful outlines show the handwork of the violin maker who loves his profession for its own sake. The back is made of one piece of especially selected beautifully figured maple. The sides are of the

same material, and the top is made of very rare old Cremona spruce. The violin gets its delicate appearance from the manner in which the purfling is inlaid, it being set very close to the outside edge of the top and bottom of the instrument. The instrument is finished in a beautiful shade of reddish brown and polished to the last degree of completion. The tailpiece and fingerboard are made of genuine ebony and the pegs of rosewood. It is double lined throughout and carefully blocked. The scroll is beautifully carved and has the word "Virtuoso" stamped upon it. This is a violin such as you will very seldom find for sale by local music dealers.

We ship this instrument complete with an exceptionally high grade Pernambuco bow with frog German silver trimmed, complete instruction book, extra set of strings, box of rosin, fingerboard chart and a well finished wooden case. Please notice that the label in each one of these violins is carefully signed with the autograph of its maker. We give with this violin a complete course of instruction on the instrument, consisting of fifty weekly lessons. Price..... \$16.25

\$19.95

OUR GENUINE HEBERLIN.

\$19.95

FRONT VIEW

BACK VIEW

No. 12F278 This violin is an exact copy of the violins made by Nicholas Amati, one of the chief characteristics of which was a one-piece back. It would be an extremely difficult matter to find a violin more beautiful in

appearance than this exquisite instrument. The one-piece back is made of especially selected curled and flamed maple. The sides are made of the same material, and the top is made of very rare, old Cremona spruce. The model of the violin is very dignified and beautiful, and the body of the violin is finished in natural wood, tinged with golden yellow, blending off into a beautiful yellowish red. The instrument is double lined, carefully blocked, and the tailpiece, fingerboard and pegs are made of polished ebony. The pegs and tailpiece are ornamented with

gold plated tips, which add much to the beauty of the instrument. This is an instrument which has been extensively imitated throughout the country, and we desire to caution our customers against purchasing a so-called Heberlin violin, unless fully satisfied that it is genuine. We send a certificate of guarantee with each violin, signed by the maker, and each instrument has the autograph of the maker written across the label on the inside of the violin, and should anyone offer to sell you a Heberlin violin, you can easily detect the

fraud by examining the label. The illustration given above will give you but a very poor idea of the real beauty of this instrument. We ship this violin complete with a very high quality Pernambuco Tourte model bow, with full German silver trimmed frog, complete instruction book, extra set of strings, box of rosin, fingerboard chart and a finely finished wooden case. We give to each purchaser of this violin a certificate which entitles the holder to a course of instruction, consisting of fifty weekly lessons. Price..... \$19.95

\$22.45

OUR LUDWIG CONCERT VIOLIN.

\$22.45

FRONT VIEW

BACK VIEW

No. 12F281 This violin is a copy of the celebrated Stradivarius violin, beautifully worked out by the maker, L. Ludwig. It has a two-piece back of carefully selected, well seasoned maple, beautifully figured and flamed. The sides are maple and the top is made of carefully selected, close grained, thoroughly seasoned silver spruce. The soundholes are accurately and delicately cut, and the entire general appearance of the instrument is very handsome. The body is finished in brownish red color covered with especially prepared varnish. It is highly polished and the pegs and tailpiece are furnished with gold plated ornaments. Should you desire an instrument for orchestra or solo work where a

powerful and sweet tone is desired we would unhesitatingly recommend this violin. Each violin bears the autograph of the maker across the label on the inside. Do not allow yourself to be deceived by imitations. This is a violin which cannot be duplicated anywhere in the country for less than \$35.00 to \$40.00. It will improve with age, and prove in the end a very

profitable investment. We ship this violin complete with an extra quality Pernambuco wood bow, Tourte model, complete instruction book, extra set of strings, box of rosin, fingerboard chart and well finished wooden case. We also give with this violin a complete course of instruction, consisting of fifty weekly lessons. Price..... \$22.45

\$29.85 OUR GENUINE CURATOLI STRADIVARIUS MODEL VIOLIN. \$29.85

FRONT VIEW

BACK VIEW

An Exact Copy of one of the very best specimens of the Violins made by the celebrated Antonius Stradivarius.

No. 12F282 Antonius Stradivarius was the greatest maker of violins that ever lived. His violins are today among the

very highest priced and some specimens have been sold for as high as \$10,000.00. Curatoli, one of the best known modern violin makers of Italy has copied one of the choicest of these rare old violins and furnished us with a limited number of violins, which are an exact imitation of the wonderful Stradivarius violin mentioned above. Not only has he copied the model and proportions exactly, but he has also imitated the violin in every respect. The varnish and wood show the same signs of age, the top around the chinrest is worn, the color is exactly the

same and so exactly has he copied the old violin that no one but the most clever expert can distinguish it from a violin worth thousands of dollars. The varnish has the same rich glow and luster, which is one of the chief characteristics of the old Cremona varnish, and, while the maker has succeeded in duplicating the old violin in appearance he has also duplicated the deep sonorous tone which gives it its great value. If you wish to be the possessor of a

violin which is an exact duplicate of a \$10,000.00 Stradivarius this is the instrument you are looking for. We furnish with this violin a splendid Pernambuco wood bow, Tourte model, complete instruction book, extra set of strings, box of rosin, fingerboard chart and well finished wooden case. Also a complete course of instruction consisting of 50 weekly lessons. Price..... \$29.85

\$2⁹⁵ VIOLIN OUTFITS \$23⁴⁵

AT \$2.95 TO \$23.45 WE OFFER A COMPLETE LINE OF HIGH GRADE VIOLIN OUTFITS

These outfits are put up for the purpose of furnishing to the customer everything necessary in connection with the violin. Every article that appears in these outfits is the very best that can be obtained, considering the price that we ask for the outfit. Each article is selected from our own stock, which is a guarantee of quality, and each violin is selected for its peculiar fitness according to the price asked.

IN ORDER TO SHOW YOU COMPARISONS between our prices and the prices generally asked for these articles, under each outfit we give the usual retail price and then quote our special bargain price for the entire outfit. Each one of these outfits is put up under the special supervision of the manager of our musical department, who is fully acquainted with the articles necessary to violin outfits, for amateur and professional alike. **WE OFFER** the same liberal terms of shipment on these outfits that we are offering upon all our other violins. Each one of these violins is strictly hand made.

\$2.95 BUYS A REGULAR \$10.20 OUTFIT.

THIS OUTFIT IS THE BEST VALUE ever offered for the money. Anyone desiring a complete outfit for general use should not fail to examine this famous bargain. This outfit must not be compared with the outfits offered generally by dealers at this price, because an outfit of this grade is sold by dealers generally at from \$10.00 to \$12.00. We furnish the following articles with this outfit:



One genuine Stradivarius model violin, with two-piece curly maple back, sides of the same material and top of silver spruce. Tailpiece, fingerboard and pegs are solid ebony, the body of the instrument is finished in brown shaded to yellow. The violin is double lined and blocked throughout.	\$8.00
Regular retail price of this violin.	\$10.20
One Brazilwood bow with ebony frog inlaid with dots.	.75
One marbled pasteboard case.	.40
One full set of strings.	.25
One piece of rosin good quality.	.05
One instructor. Simplest and most complete published.	.50
One lettered fingerboard chart.	.25

Total value of outfit. \$10.20

No. 12F300 Price, for complete outfit. \$2.95

Shipping weight, 7 pounds.

SEND \$2.95 with your order and we will send you this outfit by express, and if you do not find it the greatest bargain you ever saw or heard of and perfectly satisfactory to you in every respect, you can return it to us at our expense and we will cheerfully refund your money. With this outfit we give a certificate which entitles the holder to a complete course of musical instruction.

OUR CHALLENGE \$13.10 VIOLIN OUTFIT, \$5.50.

THIS IS THE GREATEST VALUE OFFERED in a violin outfit at this price, and that this is true will be recognized at once by all who are familiar with violin values. We send this entire outfit complete, consisting of one Maggini model violin, instruction book, bow, rosin, case, set of strings and fingerboard chart for \$5.50. The most wonderful bargain ever offered in a violin outfit.

THE VIOLIN which we offer with this outfit is modeled after the celebrated Maggini violin, and is very skillfully and durably made. It has the characteristic double purfling of the well known

One regular Maggini model violin.	\$10.00
One genuine Brazilwood bow.	1.00
One canvas, fleece lined, leather bound case.	1.00
One extra set of strings.	.25
One piece of rosin.	.10
One complete instruction book.	.50
One fingerboard chart.	.25

Total regular price of outfit. \$13.10

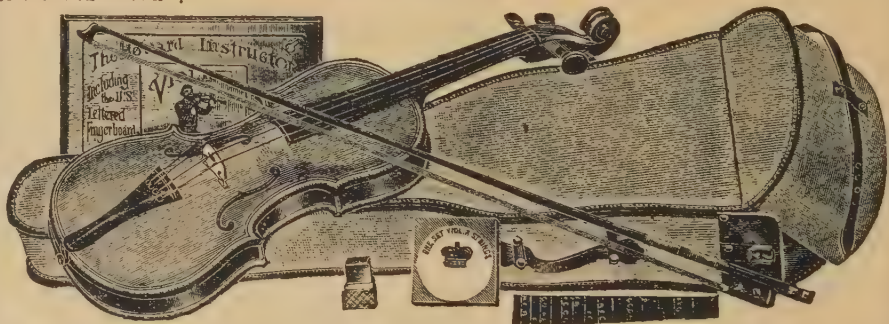
No. 12F306 Our great bargain price for outfit \$5.50

Shipping weight, 7 pounds.

WE SHIP THIS OUTFIT to the customer with the assurance that it cannot be purchased in the regular way for less than \$13.00 to \$14.00. We are willing to have the purchaser compare it with anything his local dealer has to offer at these prices, and if he does not find that it is equal, and in many points superior, he can return the entire outfit to us, we will refund the money paid and pay the express charge both ways.

WITH THIS OUTFIT we give a certificate which entitles the holder to a complete course of musical instructions.

Maggini model and is the very best violin ever offered in an outfit at this price. The back is made of two pieces of very nicely flamed maple and the sides are constructed of the same material. The top is made of a carefully selected piece of thoroughly seasoned silver spruce, and the tailpiece, fingerboard and pegs are made of solid ebony. The body of the instrument is finished in a dark reddish brown, blending into the natural color of the wood. You will find this a very handsome violin and a very great bargain at this price. The neck is curly maple, very finely finished, and the scroll is neatly and gracefully cut.



OUR HIGH GRADE CHALLENGE OUTFIT FOR \$7.25.

THIS OUTFIT IS OFFERED to those who desire to invest a little more money in an outfit than we ask for the above. Every article which it contains is the very best which can possibly be supplied for the price we ask, the entire outfit has been gotten up with great care so as to insure the customer receiving something which will be perfectly satisfactory to him and fully supply his needs. Remember, also, that you will get a Profit Sharing Certificate, and in this way you can quickly share in our profit and get something entirely free, as explained on pages 1 and 2.

WITH THIS OUTFIT we send a certificate which entitles the customer to a full course of instructions on the instrument, consisting of fifty weekly lessons, covering a period of one year. This certificate costs you absolutely nothing, and the lessons are given by one of the best musical colleges in the country. You will find full particulars of this splendid offer fully outlined and explained on page 285 of this catalogue.

THIS OUTFIT is made up of one genuine Stradivarius model violin, one Brazilwood bow, case, extra set of strings, rosin, instruction book, fingerboard chart and a tuning pipe.

THE VIOLIN which we give with this outfit is a genuine Stradivarius model, very handsomely and durably made. The back is made of two pieces of beautifully curled and flamed maple. The sides are made of a very pretty piece of maple and the top of a well selected piece of close grained silver spruce. The tailpiece, fingerboard and pegs are made of solid ebony, the scroll is very nicely cut and the body of the instrument is finished a yellowish brown color very nicely blending into yellow.

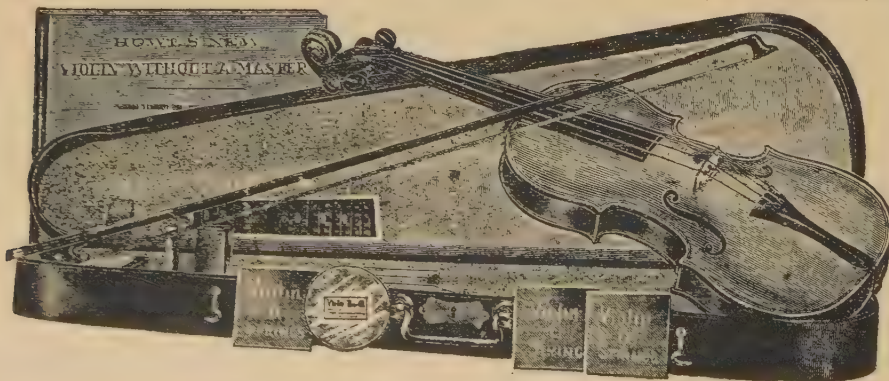
Regular retail price. \$12.00

The bow which we furnish with this outfit is made of Brazilwood, with ebony frog, German silver trimmed and has German silver buttons.	1.50
The case is of solid wood, handsomely lined and has lock, handle and hook.	1.50
One extra set of Acme strings.	.75
One piece of rosin.	.10
One instruction book.	.50
One fingerboard chart.	.25
One tuning pipe.	.25

Total value of outfit. \$16.85

No. 12F308 Our great bargain price \$7.25

Shipping weight, 12 pounds.



OUR SPECIAL CONSERVATORY OUTFIT FOR \$9.85.

THIS OUTFIT is a little higher in price than those preceding it and is fully as great a bargain as any in our line. Each article which goes to make it up is carefully selected and is of the very best, considering the price of the outfit. Do not make the mistake of comparing this outfit with the outfits sold generally by dealers throughout the country at this price, as this is a regular \$30.00 outfit, and cannot be purchased for less than that amount from any dealer in the country. Our buying advantage is so great that we are in a position to get the very lowest possible prices upon all classes of goods, and as we import all of these goods from Europe we are able to quote the actual importing price with but our one small percentage of profit added. Every bit of advantage we can gain, either in buying or selling, we give to our customers in

low prices. That is the reason why we can sell this \$30.00 violin outfit at \$9.85. The outfit contains one special high grade Guarnerius model violin, with a beautifully flamed two-piece back made of selected well seasoned maple. The sides are made of maple and the top of especially selected Cremona spruce. The soundholes are of the characteristic Guarnerius pattern and the purfling is perfectly and tastefully inlaid. The edges of the top, bottom and scroll are finished in natural wood, adding greatly to the beauty of its finish. The instrument is a deep, rich red throughout covered with a splendid transparent amber varnish and highly polished. The tailpiece, fingerboard and pegs are of solid ebony, and the scroll is accurately and gracefully cut.

Regular retail price of violin \$20.00
One Vuillaume model bow, imitation snakewood with carved ivory frog 4.00
One solid wood case with lock, handle and spring clasps, lined with red flannel 2.75
One piece genuine Gustave Bernadel rosin, the best manufactured imported by us directly from France25

One Howe's Original Violin School, complete in every respect75
One extra set of Acme Professional strings, imported from Europe85
One fingerboard chart25
One set of violin tuning pipes65
One book of choice violin music50

Total value of outfit \$30.00

No. 12F314 Our great bargain price \$9.85

Shipping weight, 10 pounds.

WITH THIS OUTFIT WE GIVE A CERTIFICATE

Which entitles the holder to a full course of fifty weekly lessons in violin instruction, covering a period of one year. This certificate is absolutely free.

You also get your PROFIT SHARING CERTIFICATE, which entitles you to valuable articles, entirely **FREE**

OUR SPECIAL PROFESSIONAL VIOLIN OUTFIT, \$13.95.

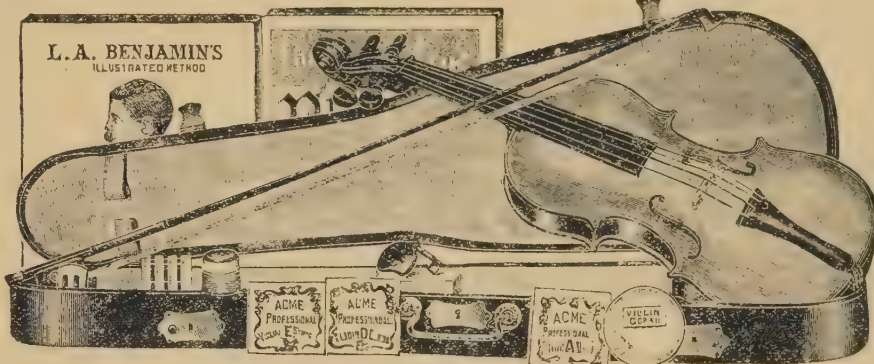
THIS OUTFIT is regularly sold by dealers throughout the country for from \$45.00 to \$55.00. We have been furnishing this outfit for the past five years, and it has given the greatest satisfaction to every purchaser. We send with each outfit a certificate which entitles the holder to a complete course of instruction on the violin consisting of fifty weekly lessons covering a period of one year. These lessons are given by one of the best music schools in the country and we charge you absolutely nothing for the certificate. **WE ARE OFFERING** This outfit in response to a demand from professionals who desire an outfit for general work and do not desire to pay the usual high prices asked by dealers generally for outfits of this grade. We furnish with this outfit one special high grade Stradivarius model violin, one

bow, case, rosin, instruction book, extra set of strings, fingerboard chart, tuning pipes, violin and collection of violin music. All of these articles are of the very best that can possibly be purchased at the price.

THE VIOLIN which we furnish with this outfit is a genuine Stradivarius model and is very elegant in appearance. It has two-piece back of highly flamed well seasoned maple. The sides are made of a very nice quality of maple, and the top is made of a carefully selected piece of close grain Cremona spruce. The tailpiece, fingerboard and pegs are of solid ebony, the neck is of curly maple and the scroll is carefully and tastefully cut. The body of the instrument is finished in a very rich, brownish red color. It is the most elegant violin ever offered at this price.

Regular retail price of violin \$30.00
One Tourte model bow with full German silver trimming and best quality of Brazilwood stick 5.00
One solid wood case, Exposition shape, full flannel lined, provided with lock and spring clasp 3.00
One piece of genuine Gustave Bernadel rosin, the best manufactured and imported by us direct from Europe25
One instruction book, complete in every respect 1.00
One extra set of Acme Professional strings, our own importation85
One latest patent chin rest 1.50
One fingerboard chart25
One set of tuning pipes50
One violin mute15
One choice collection of violin music50
Total value of outfit \$43.00

No. 12F317 Our great bargain price \$13.95
Shipping weight, 10 pounds.



A GENUINE HEBERLIN VIOLIN OUTFIT, \$17.65.

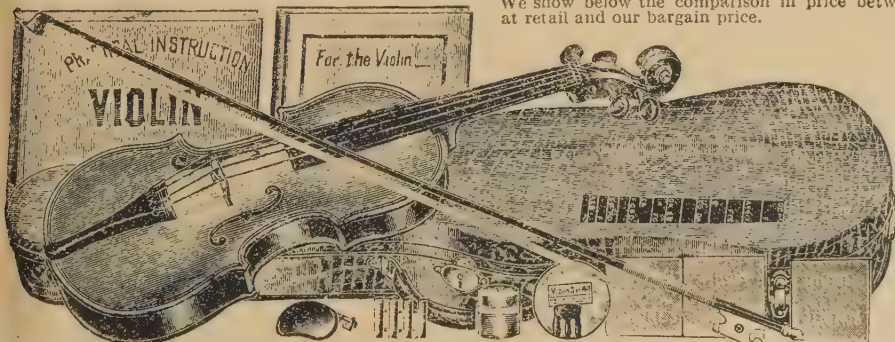
THIS OUTFIT is high grade in every respect, and every article in it is fully guaranteed by us. The maker of the violin which we send with this outfit is among the best known violin makers of Europe and we have been able to arrange with him to furnish us with a limited number of these instruments, which we can supply in an outfit at this exceptionally low price. The violin is guaranteed to be perfect in every respect and is accompanied by a numbered certificate countersigned with the autograph of the maker. Should anyone attempt to sell you a Heberlin violin you can easily detect the fraud by asking for the certificate. We are showing herewith a facsimile of the certificate which goes with every one of these violins.

THE VIOLIN is a genuine Stradivarius model, has two-piece, highly flamed maple back, nicely figured maple sides and top of old, well seasoned Cremona silver spruce. The edges of the top, bottom and scroll are finished in natural wood, adding greatly to the instrument's appearance. The fingerboard and tailpiece are of solid ebony and the pegs of rosewood. The violin is double lined throughout and carefully blocked. The body is a very deep, rich brown. An elegant instrument in every respect, and one which will please amateur and professional alike. We show below the comparison in price between this outfit at retail and our bargain price.



Regular retail price of violin \$40.00
One genuine snakewood Vuillaume model bow with handsomely carved genuine ivory frog, double pearl eye, German silver lining and ivory buttons 5.00
One violin case, covered with a durable waterproof material, made in perfect imitation of alligator skin, full lined with velvet, leather handles, nickel link clasps and nickel spring lock 5.00
One piece genuine Gustave Bernadel rosin25
One Henning's School, for the Violin, one of the most complete instruction books published. 101 pages printed on fine paper, bound in boards 1.50
One mammoth collection of violin music with 350 selections75
One extra set of Acme Professional strings85
One latest patent violin chin rest 1.00
One violin mute15
One fingerboard chart25
One set tuning pipes50
Total value of outfit \$55.25

No. 12F321 Our great bargain price \$17.65
Shipping weight, 12 pounds.



WITH THIS OUTFIT we give a certificate which entitles the holder to a complete course of instruction on the violin, consisting of fifty weekly lessons, covering a period of one year. See page 285 for full particulars.

THE PROFIT SHARING CERTIFICATE FOR \$17.65 which we will send you if you buy this outfit, will enable you to share in our profit, as explained on pages 1 and 2.

OUR GENUINE L. LUDWIG OUTFIT, \$18.95.

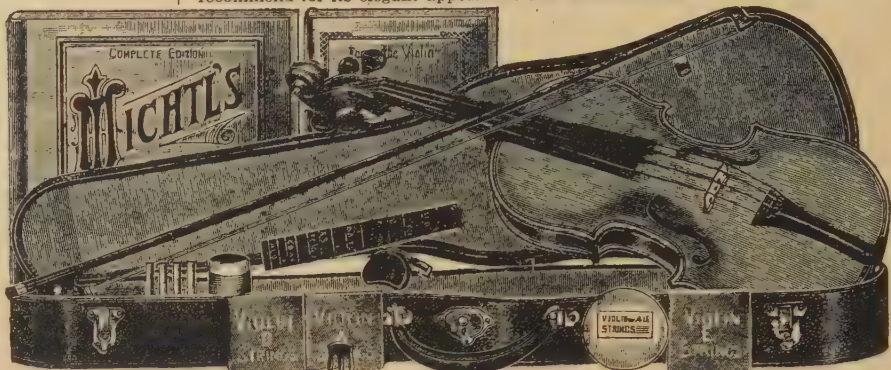
BY A SPECIAL ARRANGEMENT with this celebrated maker we are able to offer a limited number of these fine violins in these outfits. We guarantee absolutely that each one of these outfits is genuine and the maker's autograph will be found plainly written across the label on the inside of the instrument. This entire outfit is of exceptionally high grade and one which will satisfy anyone who desires an outfit which will prove satisfactory under all conditions. If any dealer should offer to sell you an L. Ludwig violin be sure to examine the label on the inside, and if you do not find the maker's signature written across it you will know at once that it is an imitation.

Regular retail price of violin.....	\$35.00
One Tourte model bow with full German silver trimming and best quality Brazilwood stick.....	5.00
One leather case, Exposition shape, full velvet lined, nickel trimmed, spring clasps, lock, key and leather handle.....	5.00
One piece of genuine Gustave Bernadel rosin.....	.25
One "Wichtl's Young Violinist," containing 100 exercises and celebrated violin duets.....	1.00
One extra set of Acme Professional strings.....	.85
One latest patent chin rest.....	1.00
One fingerboard chart.....	.25
One set of violin tuning pipes.....	.50
One violin mute.....	.15
One Gigantic collection violin music.....	.50
Total value of outfit.....	\$49.50

No. 12F325 Our great bargain price \$18.95

Shipping weight, 12 pounds.

TO EVERY PURCHASER of this violin outfit we give a certificate entitling the holder to a full course of instruction on the violin, consisting of 50 weekly lessons, covering a period of one year. These lessons will be given by one of the best known and thorough music colleges in the country.



OUR GENUINE CHADWICK (LONDON) VIOLIN OUTFIT, \$23.45.

THIS IS AN EXTREMELY HIGH GRADE VIOLIN OUTFIT which we up for the use of professionals and high class amateurs, and which we are prepared to furnish at the present time at a price never before heard of. This is one of the very best outfits we have ever offered to our customers, and its sale up to the present time proves that it is destined to become as popular as any of our other high grade outfits. If you are looking for a violin outfit which will be strictly high class in every respect and in which every article will be of the very best, you will make no mistake in purchasing this. You will not find an outfit of this grade offered for sale by any of your local dealers. The violin which we furnish with this outfit is made under the direct supervision of Chadwick, the famous London violin maker, and we guarantee its beauty of

appearance, the durability of its workmanship and the quality of its tone. If you could purchase an outfit of this high grade from your local dealer it would cost you as follows: One high grade Chadwick violin, Stradivarius model, beautifully worked out by the maker. We cannot begin to describe the elegant and graceful appearance of this instrument, as it must be seen to be appreciated. The back is made of two pieces of very close grain, finely flamed maple. The sides are made of the same material and the top is made of a rare old piece of Cremona silver spruce. It is double lined throughout and carefully blocked. The tailpiece, fingerboard and pegs are made of solid ebony, and the body of the instrument is finished in deep orange yellow. This is undoubtedly the most elegant violin which we furnish with any outfit shown in our catalogue. It has the words, "The Chadwick London Violin" stamped on the back of the scroll.

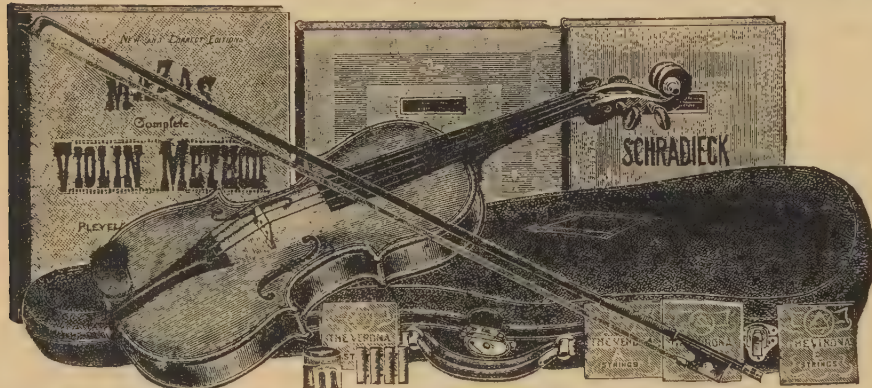
Regular retail price of violin..... \$40.00

One Tourte model bow, full German silver trimmed, and of the very best quality Pernambuco wood.....	12.00
One pulp case, covered throughout with a fine grade of leather, velvet lined and nickel trimmed.....	8.00
One genuine Quinn telescope music stand.....	2.00
One genuine piece Gustave Bernadel rosin.....	.25
One Mazas complete violin instructor.....	1.00
Two volumes of Schradieck's violin studies.....	1.00
One extra set of Verona strings.....	.85
One latest pattern chin rest.....	1.00
One set of tuning pipes.....	.50
One violin mute.....	.15

Total value of outfit..... \$66.75

No. 12F330 Our great bargain price \$23.45

Shipping weight, 14 pounds.



WITH THIS OUTFIT We give a certificate which entitles the holder to a full course of instruction on the violin, consisting of 50 weekly lessons, covering a period of one year. These lessons will be

given by one of the best known and most thorough music colleges in the country, and we give you this certificate absolutely free

VIOLONCELLOS.

WEIGHT, PACKED FOR SHIPMENT, ABOUT 45 POUNDS.

Our \$9.25 Violoncello with Patent Head.

No. 12F400 We furnish it complete with perfect fitting canvas bag, violoncello bow, a piece of fine rosin in pasteboard case, one fingerboard chart, and a complete instruction book, and the instrument is ready to play as soon as received by you. Price..... \$9.25

No. 12F406 This instrument is of excellent quality and has handsome inlaid edges which add greatly to its general appearance. It has patent head as shown in illustration. It is fitted with a complete set of the best strings, and with it are furnished FREE,

A Perfect Fitting Canvas Bag,
A Handsome Violoncello Bow,
An Extra Large Piece of fine Rosin and
A Valuable Instructor.

Price..... \$11.20

Our Highest Grade Violoncello with Peg or Patent Head, \$15.45.

No. 12F420 This is an instrument which must be seen, examined and tested in order to fully appreciate all its merits. This violoncello is extra fine quality, beautifully polished. Solid ebony trimmings throughout, including the solid ebony fingerboard and solid ebony tailpiece. The peg head is the very best which is manufactured and the material used in the body is such as is found only in the highest grade instruments. It is made by expert workmen, and the construction is such that it produces a tone such as you would naturally expect only from instruments which retailers sell at from \$25.00 to \$30.00. We include a perfect fitting canvas bag, valuable instruction book, a violoncello bow and a large piece of our best rosin in a pasteboard box, so that the instrument is ready to play as soon as received. Price..... \$15.45

No. 12F422 Same description as our No. 12F420, but fitted with best quality patent head on brass plates. Price..... \$17.85



DOUBLE BASS VIOLS.

EACH INSTRUMENT IS PACKED WITH GREAT CARE, AND WHEN READY TO SHIP WEIGHS 125 POUNDS.

Our \$18.95 One-Half Size Double Bass Viol.

No. 12F450 At \$18.95 we offer a four string Double Bass Viol, one-half size, with bow, and complete instruction book. This double bass viol is of the very best model, is dark red shaded, very highly polished, and is superior quality in every respect. Best patent head. Price..... \$18.95

Our Three-Quarter Size Double Bass Viol.

No. 12F462 A High Grade Three-Quarter Size Double Bass Viol for \$19.50. This double bass viol has four strings, finest iron patent head and is beautifully shaded and colored. In finish it is wonderfully fine, being highly polished throughout. Price..... \$19.50

\$22.85 Double Bass Viol.
Three-Quarter Size.

No. 12F466 This Double Bass Viol has four strings, high grade iron patent head, solid ebony fingerboard. The inlaid purfling is very handsome and adds greatly to the attractiveness of the instrument, giving it the appearance of the most expensive and highest priced viols on the market. We furnish free with each instrument a good double bass bow and complete instruction book. Price... \$22.85



\$1⁹⁵ GUITARS \$25¹⁵

AT \$1.95 TO \$25.15 WE OFFER THIS MATCHLESS LINE OF HIGH GRADE GUITARS

OUR LINE OF GUITARS is more than usually complete this year, and we are glad to be able to offer to our customers such especially wonderful values in this line. We wish to say that we could offer for sale guitars as low in price as \$1.25, but the reputation, which we have been so many years in building up, is much too valuable for us to sacrifice for the sake of a few cents profit on the sale of such an instrument. Do not allow yourself to be misled by the apparently lower prices offered by others upon these instruments, because a careful examination and comparison will at once convince you that such instruments are not by any means what they appear to be, and that the guitar which we offer at \$1.95 is superior in every way to those offered by others at a much higher price. Each one of the following guitars from the highest to the lowest in price contains the very best material and workmanship that can possibly enter into a guitar at the price named.

THE DIMENSIONS OF THE DIFFERENT SIZES of guitars are as follows:
STANDARD SIZE—Length of body, 18½ inches; total length, 37 inches; width, small end, 9½ inches; width, large end, 12¼ inches; depth, small end, 3¼ inches; depth, large end, 3½ inches.

CONCERT SIZE—Length of body, 18¾ inches; total length, 37¼ inches; width, small end, 9½ inches; width, large end, 13¼ inches; depth, small end, 3¼ inches; depth, large end, 3½ inches.

GRAND CONCERT SIZE—Length of body, 19 inches; total length, 38 inches; width, small end, 10 inches; width, large end, 14 inches; depth, small end, 3½ inches; depth, large end, 4 inches.

AUDITORIUM SIZE—Length of body, 19½ inches; total length, 38¾ inches; width, small end, 10½ inches; width, large end, 14½ inches; depth, small end, 3½ inches; depth, large end, 4 inches. **The auditorium size guitars are made to order only, and require from two to three weeks' time.**

WE SELL ALL OF THESE GUITARS upon the same liberal terms upon which we sell all other musical instruments, and give every purchaser 10 days trial.

REMEMBER You get a Profit Sharing Certificate for your purchase entitling you to share in our profits as explained on pages 1 and 2. **WITH EACH GUITAR** we send an extra set of strings, one magic Capo d'Astro, one book of Guckert's chords and one lettered fingerboard chart. Shipping weight, 12 pounds.

OUR EDMERE GUITAR OUTFIT.

\$3.95

Part of the \$3.95 you send us you will soon get back. **YOUR PROFIT SHARING CERTIFICATE** Will help you get something **FREE** Your share of our profit, as explained on pages 1 and 2.

See what is yours **FREE** on pages 1 and 2. You will get a

PROFIT SHARING CERTIFICATE If you buy this outfit, and will soon be able to **SHARE IN OUR PROFITS**



FRONT VIEW

BACK VIEW

This guitar is rosewood finished, being an exact imitation of the highest priced genuine rosewood. It has a spruce top, inlaid with variegated wood around the edge and soundhole, and bound with white celluloid. It is also inlaid down the back with a strip of different colored wood. The fingerboard is made of genuine rosewood with pearl position dots and raised frets. It has the best quality of American made patent head, nickel plated metal tailpiece and ebony bridge.

With this guitar outfit we give a certificate, entitling the holder to a complete course of instruction on the instrument, consisting of ten weekly lessons, given by one of the best music colleges in the country.

We offer this outfit as the very best that could possibly be put up at this price. The material and workmanship which enter into the construction of every article offered is the very best that has ever been offered at anywhere near this price. The tone and finish of the guitar is everything that could be found in an instrument sold by others at from \$7.00 to \$10.00.

We can furnish these guitars in standard size only. Shipping weight, about 12 pounds.

With this guitar we furnish the following

	Reg. Retail
One Canvas Case, flannel lined, leather bound	\$5.00
One Book of Guckert's Chords	1.50
One Extra Set of Glendon Strings	.50
One Guitar Tuner	.50
One Lettered Fingerboard Chart	.25
One Thumb Pick	.10
One Magic Capo d'Astro	.25
Total value of outfit	\$8.60
	\$3.95

No. 12F605 Our bargain price.

No. 12F606 We can also furnish this guitar in quarter sawed oak, exactly as described above, complete with outfit. Price **\$3.95**

\$1.95 THE TROUBADOUR GUITAR.

THE OAKWOOD GUITAR AT \$2.35.



No. 12F600 This is the greatest bargain that was ever offered in a guitar at this price, and the very best material and workmanship which can be furnished at this figure enters into its construction. The back

and sides are made of hardwood, finished in a very beautiful imitation of San Domingo mahogany. The top is made of resonant spruce inlaid around the soundhole with five strips of different colored wood, bound with celluloid

and two strips of black inlaying. The entire body and neck of the instrument is varnished with transparent varnish and beautifully polished. It has a brass patent head of good quality and the fingerboard is accurately fretted with raised metallic frets and inlaid with three pearl position dots. Standard size only. Price **\$1.95**

No. 12F601 This instrument is a splendid bargain at the price we ask for it, the body being finished in a splendid imitation of quarter sawed oak, the top being made of a very nice piece of spruce with the edges inlaid with nine layers of different colored wood and bound with white celluloid. The soundhole is inlaid with two rings of seven different colors of wood. It has a good quality of brass patent head, a fingerboard accurately fretted with raised metallic frets and a nickel plated tailpiece.

The back has a very pretty decalcomania strip down the center. To each purchaser of one of these guitars we give, free, a certificate entitling the holder to a complete course of instruction on the instrument. Standard size only. Price **\$2.35**

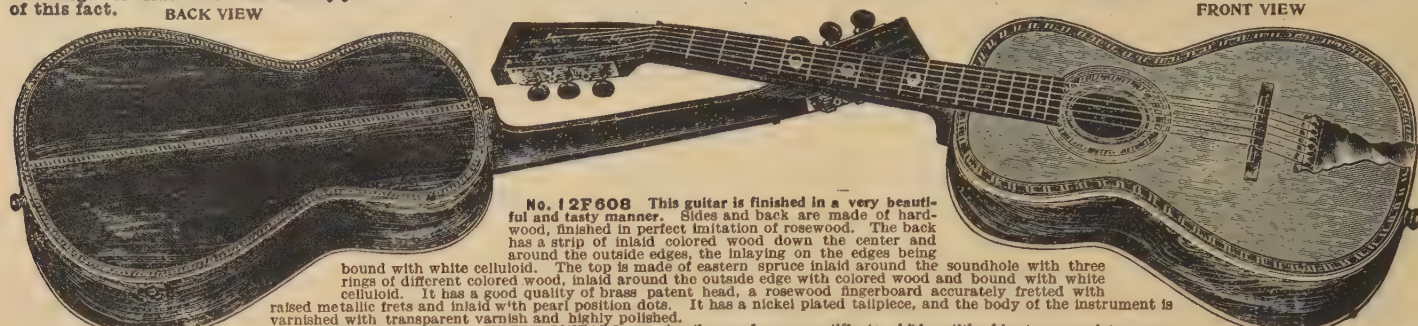
Our college line of guitars represents the very highest attainment in guitar building. A trial order will satisfy you of this fact.

BACK VIEW

THE STANFORD GUITAR, \$4.20.

YOU WILL GET A PROFIT SHARING CERTIFICATE for your purchase and can soon get a valuable article entirely FREE, as explained on pages 1 and 2.

FRONT VIEW



No. 12F608 This guitar is finished in a very beautiful and tasty manner. Sides and back are made of hardwood, finished in perfect imitation of rosewood. The back has a strip of inlaid colored wood down the center and around the outside edges, the inlaying on the edges being rings of different colored wood, inlaid around the soundhole with three rings of different colored wood and bound with white celluloid. It has a good quality of brass patent head, a rosewood fingerboard accurately fretted with raised metallic frets and inlaid with pearl position dots. It has a nickel plated tailpiece, and the body of the instrument is varnished with transparent varnish and highly polished.

WITH EACH ONE OF THESE GUITARS, we give the purchaser a certificate which entitles him to a complete course

of instruction on the instrument, consisting of fifty weekly lessons, covering a period of one year. This course of instruction will make you a performer upon the guitar if you have a fair amount of perseverance and intelligence. We will be glad to have you compare this instrument with anything your dealer has to offer in this line at double the price we are asking you for this, as we know you will find it superior in every way. While we always recommend that our cus-

tomers purchase the very best guitar of which their circumstances will admit, still, if you feel that you do not desire to pay more than \$4.20 for a guitar, we would recommend this instrument to you as something especially good at this price. Standard size only.

No. 12F608 Price..... \$4.20

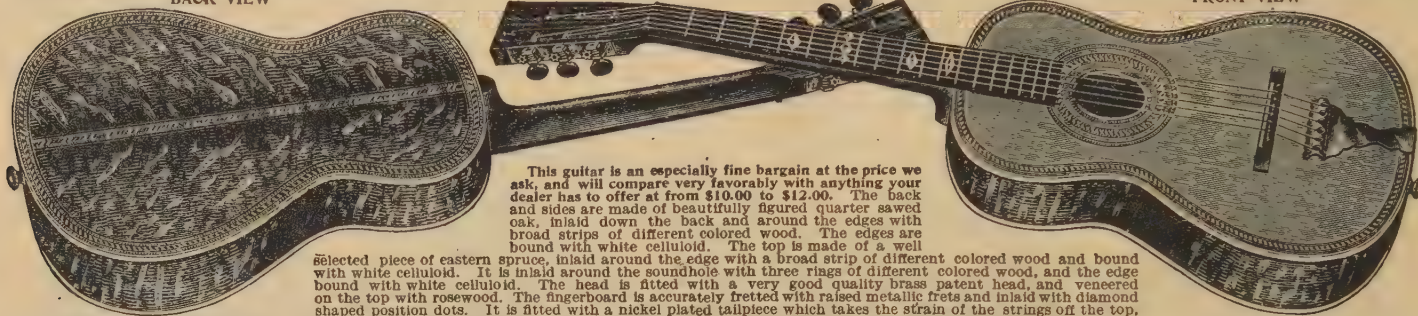
You will not find these guitars for sale by dealers. The designs are our exclusive property and can be obtained from us only.

BACK VIEW

THE COLUMBIA GUITAR, \$6.90.

From the lowest to the highest in price, each guitar is the very best that can be sold for the price.

FRONT VIEW



This guitar is an especially fine bargain at the price we ask, and will compare very favorably with anything your dealer has to offer at from \$10.00 to \$12.00. The back and sides are made of beautifully figured quarter sawed oak, inlaid down the back and around the edges with broad strips of different colored wood. The edges are bound with white celluloid. The top is made of a well

selected piece of eastern spruce, inlaid around the edge with a broad strip of different colored wood and bound with white celluloid. It is inlaid around the soundhole with three rings of different colored wood, and the edge bound with white celluloid. The head is fitted with a very good quality brass patent head, and veneered on the top with rosewood. The fingerboard is accurately fretted with raised metallic frets and inlaid with diamond shaped position dots. It is fitted with a nickel plated tailpiece which takes the strain of the strings off the top, and the entire instrument is coated with transparent varnish, highly polished.

A FREE COURSE OF MUSICAL INSTRUCTION goes absolutely free with each one of these guitars. This course consists of fifty weekly lessons, covering a period of one year. The splendid value which we are offering in this instrument fully justifies us shipping it out under our liberal terms of shipment. It is a guitar which cannot be purchased from your local

dealer for less than from \$10.00 to \$15.00. We can recommend this instrument as being a splendid bargain, considering the low price we ask for it.

No. 12F614 Standard size. Price..... \$6.90
Concert size. Price..... \$7.60

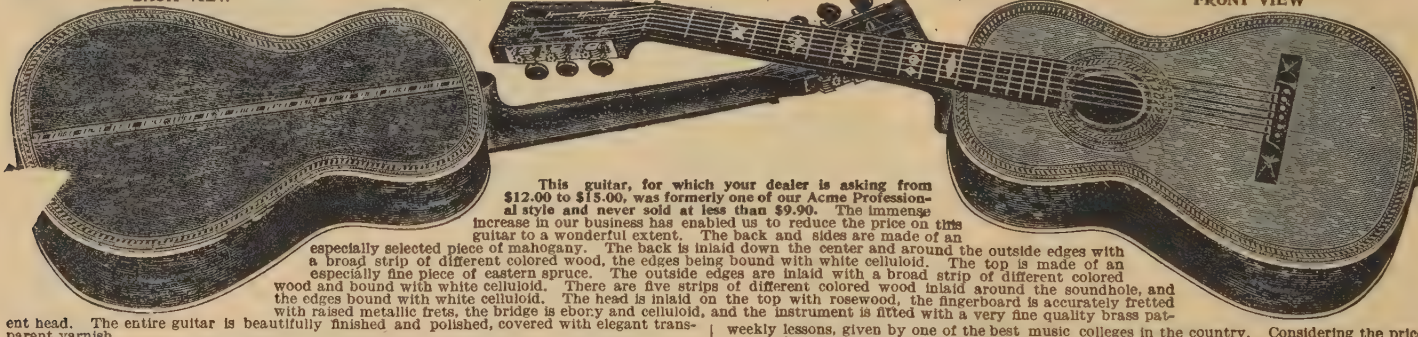
Give us a trial order for one of our best guitars. If you are an artist you will admire the finish. If you are a musician you will fall in love with the tone.

BACK VIEW

THE OXFORD, \$7.85.

Nothing is quite so satisfying as a guitar with an elegant finish and beautiful tone. Our guitars never fail to satisfy the purchaser in both of these points.

FRONT VIEW



This guitar, for which your dealer is asking from \$12.00 to \$15.00, was formerly one of our Acme Professional style and never sold at less than \$9.90. The immense increase in our business has enabled us to reduce the price on this guitar to a wonderful extent. The back and sides are made of an

especially selected piece of mahogany. The back is inlaid down the center and around the outside edges with a broad strip of different colored wood, the edges being bound with white celluloid. The top is made of an especially fine piece of eastern spruce. The outside edges are inlaid with a broad strip of different colored wood and bound with white celluloid. There are five strips of different colored wood inlaid around the soundhole, and the edges bound with white celluloid. The head is inlaid on the top with rosewood, the fingerboard is accurately fretted with raised metallic frets, the bridge is ebony and celluloid, and the instrument is fitted with a very fine quality brass patent head. The entire guitar is beautifully finished and polished, covered with elegant transparent varnish.

WE GIVE ABSOLUTELY FREE to every purchaser of this guitar a certificate which entitles him to a complete course of instruction on the instrument, consisting of fifty

weekly lessons, given by one of the best music colleges in the country. Considering the price we ask for this instrument it cannot be duplicated anywhere on the market.

No. 12F651 Concert size. Price..... \$7.85

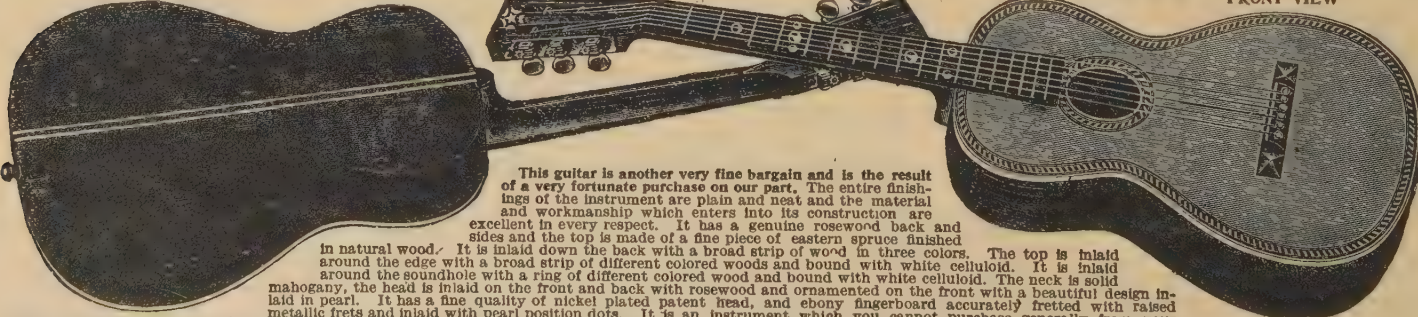
We guarantee tone, finish, durability and price. You cannot possibly make a mistake when you purchase one of these guitars.

BACK VIEW

THE CAMBRIDGE, \$8.75.

Nothing adds quite so much elegance to your apartment as a well made, elegantly finished guitar. Our guitars are within the reach of all.

FRONT VIEW



This guitar is another very fine bargain and is the result of a very fortunate purchase on our part. The entire finishings of the instrument are plain and neat and the material and workmanship which enters into its construction are excellent in every respect. It has a genuine rosewood back and sides and the top is made of a fine piece of eastern spruce finished

in natural wood. It is inlaid down the back with a broad strip of eastern spruce finished around the edge with a ring of different colored woods and bound with white celluloid. It is inlaid around the soundhole with a ring of different colored wood and bound with white celluloid. The neck is solid mahogany, the head is inlaid on the front and back with rosewood and ornamented on the front with a beautiful design inlaid in pearl. It has a fine quality of nickel plated patent head, and ebony fingerboard accurately fretted with raised metallic frets and inlaid with pearl position dots. It is an instrument which you cannot purchase generally from your

dealer for less than from \$15.00 to \$18.00 and we would be glad to have it compared with any instrument at this price.

WE GIVE WITH THIS GUITAR a certificate which entitles you to a complete course of instruction by one of the very best music colleges in the country. This course consists of fifty

weekly lessons, covering a period of one year.

No. 12F653 Standard size. Price..... \$8.75
No. 12F654 Concert size. Price..... \$9.25
No. 12F655 Grand Concert size. Price..... \$10.25

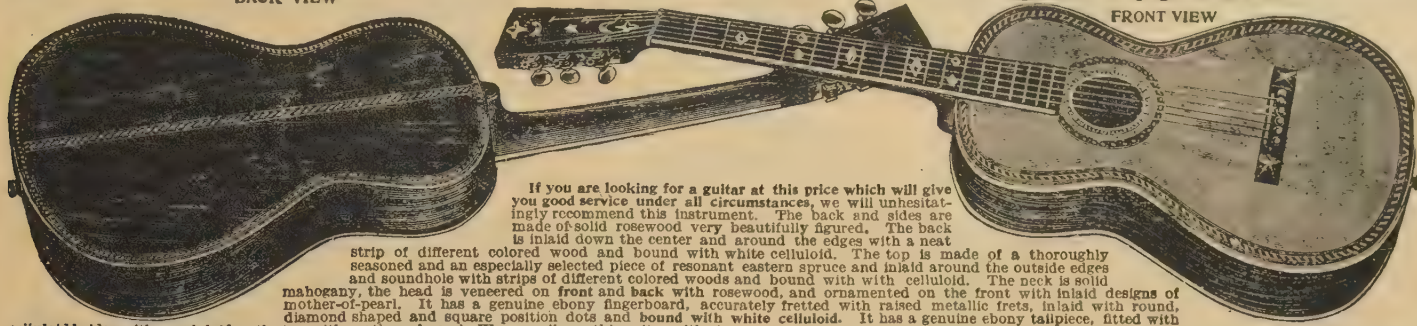
We will return your money for any guitar which does not prove satisfactory.

BACK VIEW

THE CORNELL, \$10.95.

SOMETHING FREE FOR YOU. You share in our profit. The PROFIT SHARING CERTIFICATE is yours, as explained on pages 1 and 2.

FRONT VIEW



celluloid bridge with pegs inlaid on the top with mother-of-pearl. We can sell you this guitar with the assurance that you cannot purchase the same instrument for less than from \$18.00 to \$20.00. WITH EACH CORNELL GUITAR we give a certificate which entitles the purchaser to a complete course of instruction on the instrument. The college which gives these lessons is not one organized especially to give lessons with our instruments, but is a college of long standing and of good reputation in the city of New York.

If you are looking for a guitar at this price which will give you good service under all circumstances, we will unhesitatingly recommend this instrument. The back and sides are made of solid rosewood, very beautifully figured. The back is inlaid down the center and around the edges with a neat strip of different colored wood and bound with white celluloid. The top is made of a thoroughly seasoned and an especially selected piece of resonant eastern spruce and inlaid around the outside edges with celluloid. The neck is solid mahogany, the head is veneered on front and back with rosewood, and ornamented on the front with inlaid designs of mother-of-pearl. It has a genuine ebony fingerboard, accurately fretted with raised metallic frets, inlaid with round, diamond shaped and square position dots and bound with white celluloid. It has a genuine ebony tailpiece, fitted with

No. 12F661	Standard size. Price.....	\$10.95
No. 12F662	Concert size. Price.....	12.20
No. 12F663	Grand Concert size. Price.....	13.35
No. 12F664	Auditorium size, made to order. Price.....	14.60

Do not order a guitar elsewhere without first giving us an opportunity of placing one of these fine instruments in your hands for examination.

BACK VIEW

THE PRINCETON GUITAR, \$13.70.

These illustrations will give you but a very poor idea of the splendid appearance and beautiful tone of our guitars. Nothing but an examination will show this.

FRONT VIEW



covering a period of one year. This offer is the chance of a lifetime to purchase a high grade instrument at a low price and fit yourself to become a finished player.

This guitar is a very elegant instrument in every respect. It is an instrument which we can recommend under all conditions and is certainly a great bargain at the price we ask. The back and sides are made of solid rosewood, the back is inlaid down the middle with a broad strip of beautifully colored wood and the edges bound with white celluloid. The top is made of a very fine piece of eastern spruce, is beautifully ornamented around the edge and soundhole with very broad strips of different colored woods combined with round and diamond shaped figures in mother-of-pearl and bound with white celluloid. The head is inlaid on front and back with rosewood, the fingerboard is solid ebony accurately fretted with raised metallic frets, inlaid with round, square, diamond and star shaped pearl position dots and bound with white celluloid. The bridge is of solid ebony, fitted with pins inlaid with mother-of-pearl. The screw patent head is of the very best quality and the neck is carved with a very tasty design. We give, free with each Princeton guitar, a certificate which entitles the purchaser to fifty weekly lessons on the instrument.

No. 12F669	Standard size. Price.....	\$13.70
No. 12F670	Concert size. Price.....	14.90
No. 12F671	Grand Concert size. Price.....	\$16.10
No. 12F673	Auditorium size, made to order. Price.....	17.60

Our guitars are all guaranteed to be satisfactory. We guarantee \$1.50 worth of value for every dollar invested.

BACK VIEW

THE UNIVERSITY GUITAR, \$17.85.

You cannot do us a greater favor than to compare our guitars with those offered generally by dealers.

FRONT VIEW



WE SELL THE GUITAR TO YOU AT THE LOWEST POSSIBLE PRICE, AND LET YOU SHARE IN OUR PROFIT, AS EXPLAINED ON PAGES 1 AND 2.

This is a guitar offered especially in connection with this college line of guitars, to fill a demand for a guitar elegant in design, beautiful in finish, handsome in model, durably built, and mellow and powerful in tone. The back and sides are beautifully figured rosewood, handsomely finished and polished. The top is made of thoroughly seasoned resonant spruce, ornamented with purfling of inlaid wood around the entire edge. It has a black ebony guard plate, with a handsome design in metal and colored wood. The neck is made of solid mahogany, fitted with genuine ebony fingerboard, accurately and evenly fretted, and beautifully trimmed with a design of inlaid mother-of-pearl. The head is veneered with rosewood, ornamented with inlaid mother-of-pearl design and fitted with the very best American patent head. The back of the instrument is exquisitely ornamented with splendid designs of inlaid colored wood, with an ornamental strip of inlaid woods down the center and around the entire edge. This is certainly one of the handsomest guitars on the market today, and you cannot duplicate it anywhere outside of our house for less than double the price we are asking you. We send the guitar complete, with a full set of strings

and a handsome canvas case, lined with flannel and thoroughly leather bound. With this guitar we give a certificate which entitles the purchaser to a full course of instruction on the instrument. This course consists of fifty weekly lessons.

No. 12F677	Standard size. Price.....	\$17.85
No. 12F678	Concert size. Price.....	18.95
No. 12F679	Grand Concert size. Price.....	20.15
No. 12F680	Auditorium size, made to order. Price.....	21.90

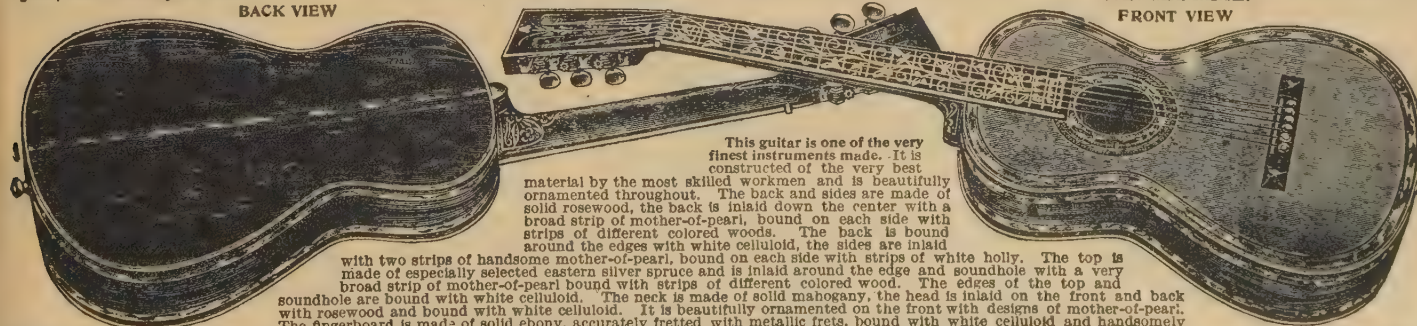
These guitars are all musical instruments. Made to play upon, not merely to sell.

BACK VIEW

THE HARVARD GUITAR, \$21.35.

It is cheaper to furnish a guitar with a high finish than to give it a beautiful tone. We furnish both tone and finish.

FRONT VIEW



This guitar is one of the very finest instruments made. It is constructed of the very best material by the most skilled workmen and is beautifully ornamented throughout. The back and sides are made of solid rosewood, the back is inlaid down the center with a broad strip of mother-of-pearl, bound on each side with strips of different colored woods. The back is bound around the edges with white celluloid, the sides are inlaid with two strips of handsome mother-of-pearl, bound on each side with strips of white holly. The top is made of especially selected eastern silver spruce and is inlaid around the edge and soundhole with a very broad strip of mother-of-pearl bound with strips of different colored wood. The edges of the top and soundhole are bound with white celluloid. The neck is made of solid mahogany, the head is inlaid on the front and back with rosewood and bound with white celluloid. It is beautifully ornamented on the front with designs of mother-of-pearl. The fingerboard is made of solid ebony, accurately fretted with metallic frets, bound with white celluloid and handsomely

ornamented with a vine, flowers and leaves made of inlaid metal and different colored mother-of-pearl. The bridge is made of solid ebony and has pegs of white celluloid inlaid on top with ebony. It has the very best pattern brass American patent head, and the neck is beautifully carved and capped with white celluloid. The entire instrument is handsomely finished and polished and is one of the most beautiful in design, finish and tone ever offered to the public.

No. 12F681	Standard size. Price.....	\$21.35
No. 12F682	Concert size. Price.....	23.35
No. 12F683	Grand Concert size. Price.....	25.15
No. 12F685	Auditorium size, made to order. Price.....	27.15

\$1.95 MANDOLINS \$19.85

AT \$1.95 TO \$19.85 WE OFFER THIS SPLENDID
LINE OF MANDOLINS.

WE FEEL CONSIDERABLE PARDONABLE PRIDE in the line of mandolins which we have to show this season. Our buyer has been more than usually careful and fortunate in his work, and has succeeded in getting together a line of mandolins which we believe to be unsurpassed by any line offered for sale in the country. We could offer mandolins as low in price as \$1.25, but they would be instruments which would be entirely unsatisfactory to our customers, and while they would be in every way equal to the mandolins offered by others at from \$2.25 to \$2.50, still, we do not feel that they are instruments which would meet with the approval of our customers, and therefore, we do not offer them for sale. Other dealers are offering mandolins a little lower in price than we are showing, but a careful comparison of our instruments with theirs will show you at once that they are far inferior to any mandolins that we are offering.

OUR TERMS OF SHIPMENT are as liberal upon our mandolins as upon all of our other instruments. We allow any mandolin purchased from us to be tried and tested for ten days, and will receive it back and cheerfully refund the price paid, together with transportation charges, if it does not prove satisfactory.

YOU WILL GET A PROFIT SHARING CERTIFICATE for every order you send us, as well as saving money on your purchase.

WITH EACH ONE OF THESE MANDOLINS we give an extra set of strings, a complete instruction book, a very nice pick, a fingerboard chart, and a complete course of instruction on the instrument absolutely free. Weight of mandolin, about 7 pounds.

BACK VIEW



FRONT VIEW

This mandolin outfit is complete in every respect, and is one of the greatest bargains ever offered at this price. The mandolin has 11 ribs of alternate rosewood and mahogany, with strips of white holly between. It has a solid rosewood cap, top of resonant spruce, inlaid around the edge with a broad strip of different colored wood and bound with white celluloid. The soundhole has a ring of different colored wood, the guard plate is of fancy design, inlaid with a neat ornament in different colored wood. The neck is solid mahogany, the patent head is of the best screw pattern, the fingerboard is solid rosewood with raised metallic frets and genuine mother-of-pearl position dots. It has a nickel plated sleeve protector and a solid rosewood bridge. This is the most complete mandolin outfit ever offered at this price, and is one which dealers are generally selling at from \$6.00 to \$8.00.

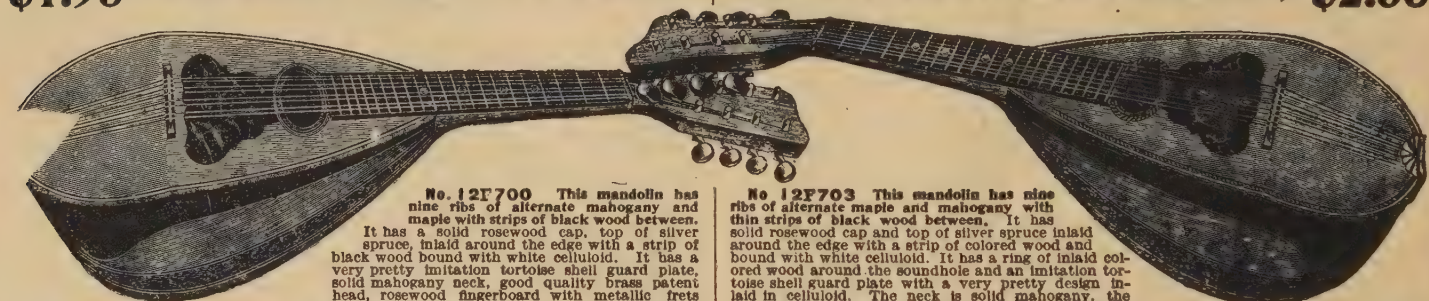
OUR
EMPIRE MANDOLIN
OUTFIT AT \$3.95.



We also give with this mandolin a complete course of instruction by one of the best music colleges in the country.

	Regular	Price
This outfit consists of the following:		
One Empire Mandolin, as described above	\$	8.00
One Extra Set of Glendon Strings		.60
One Lettered Fingerboard Chart		.25
One Complete Instruction Book		.50
One Guckert's Chord Book		.25
One Fine Canvas Flannel Lined Case, leather bound		1.80
One Mandolin Pick		.05
One Mandolin Tuner		.25
Total value of outfit		\$11.30
No. 12E705 Our great bargain price		3.95

\$1.95 Our BALLINGER MANDOLIN. | Our COMPETITION Mandolin, \$2.35



sleeve protector and is very highly finished. A complete course of musical instruction goes with this mandolin as well as the outfit described in the introduction.

\$1.95

No. 12F703 This mandolin has nine ribs of alternate maple and mahogany with thin strips of black wood between. It has a solid rosewood cap and top of silver spruce inlaid around the edge with a strip of colored wood and bound with white celluloid. It has a ring of inlaid colored wood around the soundhole and an imitation tortoise shell guard plate with a very pretty design inlaid in celluloid. The neck is solid mahogany, the patent head is of a good quality brass, the fingerboard is rosewood with raised metallic frets and inlaid pearl position dots. It has a nickel plated sleeve protector and is very highly finished. Besides the usual outfit, we give with this mandolin a complete course of musical instruction. See page 285

\$2.35

\$3.45 Our CHALLENGE MANDOLIN. | Our New Departure Mandolin, \$4.65



No. 12F707 This mandolin has 13 ribs of mahogany with strips of black wood between. It has a solid rosewood cap and top of silver spruce, inlaid around the edge with a very neat strip of colored wood and bound with white celluloid. The soundhole is inlaid around with a ring of colored wood, the guard plate is imitation tortoise shell, inlaid with a very handsome design in white celluloid. The neck is solid mahogany, the patent head is of the very best screw design, the fingerboard is solid rosewood, fitted with raised metallic frets and inlaid pearl position dots. The head is veneered on the front with rosewood and the sleeve protector is highly nickel plated. Besides the usual outfit mentioned above, we furnish with this mandolin a complete course of musical instruction. Price.....

\$3.45

No. 12F715 This mandolin has 13 ribs of solid rosewood with fine strips of white holly between. It has a solid rosewood cap, top of fine silver spruce inlaid around the edge with a strip of different colored wood and bound with white celluloid. The soundhole is inlaid around with a ring of different colored wood, the guard plate is of a handsome pattern, inlaid with a tasty design of different colored wood. The neck is solid mahogany, the head is inlaid on the front with rosewood, the patent head is of the best screw variety, the fingerboard is solid ebony, has raised metallic frets and inlaid pearl position dots. The sleeve protector is highly nickel plated and the bridge is solid ebony. We give with this mandolin a complete course of musical instruction absolutely free. Price.....

\$4.65

THE 20th CENTURY MANDOLIN.

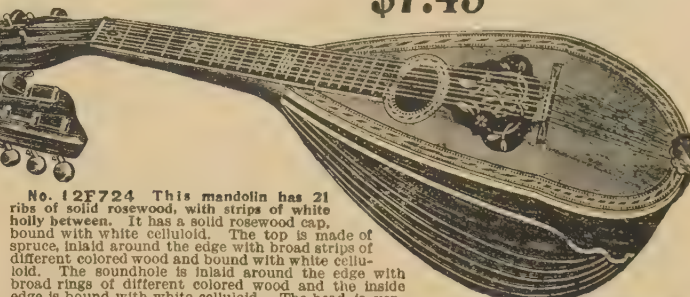
\$5.65



No. 12F718 This instrument has 21 ribs of alternate birdseye maple and rosewood, with strips of red colored wood between, making a very beautiful effect. The top is made of silver spruce, inlaid around the edge with ebony and mother-of-pearl, in alternate blocks and strips of inlaid wood. Inlaid around the soundhole with a ring of ebony and inlaid mother-of-pearl, and bound with white celluloid. The guard plate is imitation tortoise shell, inlaid with a butterfly design in mother-of-pearl. The head is veneered on the front with rosewood, and has the best pattern screw patent head. The fingerboard is rosewood, with raised metallic frets and pearl position dots. The sleeve protector is nickel plated and the cap, or apron, is solid rosewood. With each instrument we give a certificate for a complete course of musical instruction. Price..... \$5.65

THE NONPAREIL MANDOLIN.

\$7.45



No. 12F724 This mandolin has 21 ribs of solid rosewood, with strips of white holly between. It has a solid rosewood cap, bound with white celluloid. The top is made of spruce, inlaid around the edge with broad strips of different colored wood and bound with white celluloid. The soundhole is inlaid around the edge with broad rings of different colored wood and the inside edge is bound with white celluloid. The head is veneered on the front with rosewood and ornamented with a pretty design in mother-of-pearl. The neck is solid mahogany and furnished with the best pattern screw patent head. The fingerboard is solid ebony, with raised metallic frets, ornamented with designs in inlaid mother-of-pearl and bound with white celluloid. It has a very handsome black guard plate, inlaid with a design in colored wood. The sleeve protector is separable and highly nickel plated. With this mandolin we furnish a free course of musical instruction. See page 285. Price..... \$7.45

\$9.85

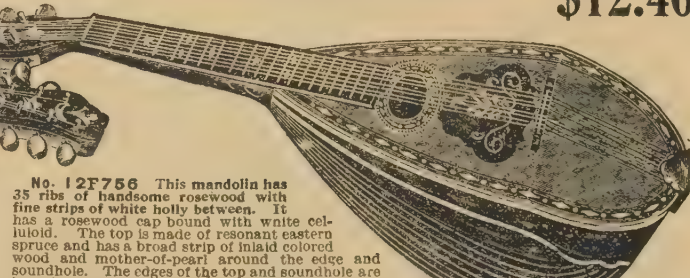
THE NEAPOLITAN.



No. 12F752 This mandolin has 28 ribs of solid rosewood with fine strips of white holly between. It has a solid rosewood cap, bound with white celluloid. The top is of silver spruce inlaid around the edge with broad strips of different colored wood and bound with white celluloid. The soundhole has two rings of different colored wood and is bound with white celluloid. The guardplate is imitation tortoise shell inlaid with a pretty design in celluloid. The head is veneered on front and back with rosewood and ornamented on the front with star, crescent and flower shaped designs in mother-of-pearl. The neck is solid rosewood, the patent head is of the best quality with nickel plated hand carved guard and white celluloid buttons. The fingerboard is solid ebony with raised metallic frets ornamented with diamond and square designs in mother-of-pearl and bound with white celluloid. The sleeve protector is separable and highly nickel plated. A FULL COURSE of musical instruction is given with each one of these mandolins absolutely free. Price..... \$9.85

THE PALOMA.

\$12.40



No. 12F756 This mandolin has 35 ribs of handsome rosewood with fine strips of white holly between. It has a rosewood cap bound with white celluloid. The top is made of resonant eastern spruce and has a broad strip of inlaid colored wood and mother-of-pearl around the edge and soundhole. The edges of the top and soundhole are bound with white celluloid. The guard plate is made of tortoise shell beautifully inlaid with mother-of-pearl. The neck is solid mahogany hand carved. The head is inlaid on front and back with rosewood and ornamented on the front with star, crescent and flower shaped figures inlaid in mother-of-pearl. The fingerboard is solid ebony with raised frets, diamond shaped position dots inlaid with mother-of-pearl and is bound with white celluloid. Has the best covered aluminum American patent head, hand carved, with celluloid buttons. It also has a very handsome hand carved aluminum sleeve protector. A COMPLETE COURSE of instruction goes with this mandolin. Price..... \$12.40

\$16.95

SEE OUR REMARKABLE MUSICAL INSTRUCTION OFFER, on page 285.

THE SEVILLA.

A COMPLETE MUSICAL EDUCATION ABSOLUTELY FREE WITH EACH MANDOLIN.

\$16.95



SOMETHING ESPECIALLY FINE IN A MANDOLIN.

No. 12F763 This mandolin has 21 rosewood ribs divided with thin strips of white holly, heavy rosewood cap beautifully inlaid in fancy figures made of different colored woods. The top is made of thoroughly seasoned resonant spruce and is bound with celluloid. It has an ebony guard plate beautifully inlaid with brilliant mother-of-pearl and German silver. The top has a strip of purfling made of beautifully inlaid wood, around the edge, and the soundhole is lined with celluloid. It has a genuine ebony fingerboard edged with celluloid and beautifully ornamented with a handsome design of inlaid mother-of-pearl and the frets are accurately and evenly placed. The neck is made of solid mahogany, and the head is veneered with rosewood and ornamented with a pretty design inlaid with mother-of-pearl. The back of the head has a guard plate of German silver and is fitted with a high grade patent head. The bridge is made of solid ebony and ivory, and the instrument is fitted with a highly nickel plated tailpiece and guard. The engraving gives but a very poor idea of the many fine qualities of this mandolin, and it must be seen and heard to be fully appreciated. We furnish this instrument complete with a full set of strings, mandolin pick and flannel lined, durable canvas case. We give, free, with each instrument a certificate which entitles the holder to a complete course of fifty weekly lessons on the instrument. Price..... \$16.95

\$19.85

A PROFIT SHARING CERTIFICATE IS YOURS WITH EVERY PURCHASE. YOU WILL SOON BE ABLE TO GET SOMETHING VALUABLE FREE AS YOUR SHARE OF OUR PROFIT, AS EXPLAINED ON PAGES 1 AND 2.

THE CAMPANELLO.

WE SAVE YOU ONE-HALF ON A MANDOLIN AND TEACH YOU HOW TO PLAY IT.

\$19.85



No. 12F764 The purchaser of this instrument may rest assured that he is the possessor of one of the very finest instruments in this line that it is possible to produce. It has 41 ribs of the best quality of rosewood, with white holly strips between. The cap is of solid rosewood, inlaid all the way around with a beautiful strip of mother-of-pearl and colored wood, and bound with white celluloid. The top is made of the very best quality of eastern spruce, inlaid around the edge with a broad strip of mother-of-pearl and alternate strips of colored wood. The soundhole is inlaid around with four rings of colored wood and mother-of-pearl. The edges of the top and soundhole are bound with white celluloid. The guard plate is tortoise shell, inlaid with a very tasty design in mother-of-pearl. The head is inlaid on front and back with three alternate layers of rosewood and white holly, making a very elegant effect. The front of the head is inlaid with star, crescent, diamond and flower shaped designs in mother-of-pearl. The neck is solid mahogany, hand carved. The patent head is of the very best American design, with gold plated cover, beautifully hand carved. The fingerboard is of solid ebony and is ornamented with a beautiful design in metal and mother-of-pearl, representing a flower pot, vines, leaves and lilies, and has raised metallic frets and is bound with white celluloid. The bridge is of solid ebony, capped with white celluloid and the sleeve protector is gold plated, beautifully hand carved. The engraving which we show of this instrument, falls very far short of giving you any idea of its beautiful appearance and splendid tone quality. With this mandolin we give absolutely free, a complete course of instruction in the instrument. See page 285 for full particulars. Price..... \$19.85

\$2⁴⁵ BANJOS \$19⁶⁵

AT \$2.45 TO \$19.65 WE SHOW A SPLENDID LINE OF BANJOS, THE GREATEST VALUES EVER OFFERED.

WE WANT YOU TO MAKE A CAREFUL COMPARISON between the instruments which we are offering in this line and those offered by any other house. Such a comparison will convince you at once that no dealer can sell banjos which are in any way equal to ours at anywhere near the price we are quoting. It is not a question with us how cheap we can sell our banjos, but rather how good we can make them at the prices we quote. We could sell banjos at much lower prices than we are offering, but they could not possibly prove satisfactory to our customers, and they would prove very poor advertisements for our line of musical goods. From the highest to the lowest priced banjos in this line, each one contains the very best workmanship and material which it is possible to put into it at the price.

SEND US YOUR ORDER, enclose our price and we will send the banjo promptly; filed in every way, return the instrument to us and we will promptly return your money and transportation charges. We guarantee complete satisfaction in every transaction.

A PROFIT SHARING CERTIFICATE will be sent to you when you order, and you can soon get something valuable entirely FREE.

WE FURNISH, FREE, WITH EACH BANJO one set of Glendon strings, one instruction book of chords, one lettered fingerboard chart, and a complete course of instruction on the instrument.

OUR CHALLENGE BANJO OUTFIT.

You share in our profit when you buy from us, as well as saving a great deal on your purchase. See pages 1 and 2.

\$5.75



FRONT VIEW

This is one of the best and most complete banjo outfits ever placed on the market at this price. Every article that goes to make up this outfit is the very best that possibly can be procured for the price asked. The banjo has an 11-inch head, with nickel shell, strainer hoop and wood lined. It has 30 nickel plated hexagon brackets, a well made neck, finished in mahogany. The front of the head is veneered with wood finished in ebony, the fingerboard is ebony, fitted with raised metallic frets, and inlaid pearl position dots. It is a very acceptable instrument and cannot be duplicated anywhere in the country for less than double the price we are asking. We would be glad to have you order this banjo and outfit, and compare it with anything your dealer has to offer at from \$10.00 to \$12.00, and if you do not find it to be superior in every respect, it can be returned to us, and we will cheerfully refund your money.

This outfit consists of the following:

One Challenge Banjo.....	Regular Retail Price
One Extra Set of Glendon Strings.....	\$10.00
One Book of Guckert's Chords.....	.50
One Lettered Fingerboard Chart.....	.25
Total Value of Outfit.....	\$11.25
No. 12F822 Our Great Bargain Price.....	5.75

We give, free, with this outfit a complete course of musical instructions, given by one of the very best music colleges in the country. This course consists of fifty weekly lessons, covering a period of one year, and will be thorough and complete. Remember, that this outfit goes to

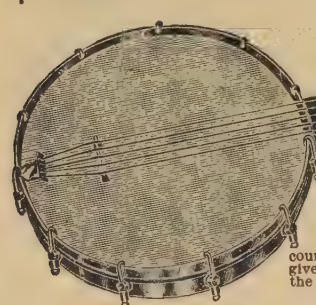
you strictly on trial, and if you are not fully satisfied that it is a great bargain in every respect, we will gladly receive it back and refund every cent you have paid, including transportation charges. Shipping weight, about 12 pounds.



BACK VIEW

\$5.75

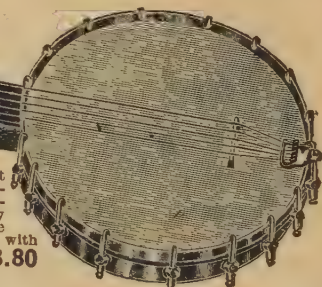
\$2.45 OUR STUDENTS' BANJO.



No. 12F809 We would like to have you compare this banjo with any one ordinarily sold by dealers throughout the country for less than \$5.00. It has a 10-inch nickel shell, wood lined. It has a well made imitation mahogany neck with fingerboard fitted with raised metallic frets. It has eleven brackets and is carefully and thoroughly made. Besides the usual outfit, we give with this banjo a complete course of instruction, consisting of ten weekly lessons, given by one of the best music colleges in the country. Shipping weight, 12 lbs. Price. \$2.45

OUR EDMERE BANJO. \$3.80

No. 12F812 This banjo is sold throughout the country by dealers generally for from \$5.00 to \$7.00. It has an 11-inch head with nickel shell and strainer hoops, and seventeen nickel plated hexagon brackets. It has a wooden rim, imitation mahogany neck, ebony fingerboard with raised metallic frets and inlaid pearl position dots. It is a very satisfactory instrument in every respect; a great value at the price we ask. Besides the usual outfit, we give with this banjo a complete course of instruction. Shipping weight, 12 pounds. Price. \$3.80



\$4.85 Our CONSERVATORY BANJO



No. 12F816 This Banjo is a splendid value at the price we ask. It has an 11-inch head, nickel shell and strainer hoop and maple rim. It has a well made, graceful neck and head veneered on front with rosewood. It has a rosewood fingerboard fitted with raised metallic frets and inlaid pearl position dots. It has 21 hexagon brackets and is a very handsome instrument in every respect. The frets are all accurately placed on the fingerboard, the nickel shell is highly polished and the entire instrument is well finished. Besides the usual outfit, we give with this banjo a complete course of musical instruction. Shipping weight, 12 pounds. Price. \$4.85

Our NEW CENTURY BANJO. \$6.85

No. 12F824 This is a regular \$12.00 banjo and is sold at that price generally throughout the country. It has a nickel shell and strainer hoop, and is wood lined. It has an extension removable neck with metal truss and is tightened by two ebony keys. It has 25 hexagon brackets and genuine ebony fingerboard fitted with raised metallic frets and diamond and flower shaped position dots inlaid in mother-of-pearl. The head is veneered with a heavy piece of ebony, as well as the heel, and fitted with ebony pegs. We recommend this instrument as being something particularly good in a banjo at this price and we will be glad to send it to you for comparison and examination. Besides the usual outfit, we give with this banjo a complete course of instruction. See page 285 for full particulars. Shipping weight, about 12 lbs. Price. \$6.85



Price.....\$4.85

\$9.65**OUR GEM BANJO.****OUR ROYAL BANJO.****\$11.95**

No. 12F858 This banjo is high class in every respect and is an instrument for which your local dealer easily receives \$18.00 to \$20.00. It has an 11-inch head, a heavy nickel shell and strainer hoop and has cherrywood lining. It has thirty-one nickel plated hexagon brackets with protection nuts. It has a very neatly cut extension neck held in place by two ebony keys. The head is veneered on the front with a heavy piece of ebony and inlaid with star, crescent and flower shaped designs in mother-of-pearl. It has white celluloid keys and genuine ebony fingerboard, fitted with raised metallic frets and square and diamond shaped inlaid pearl position dots.

WE CAN RECOMMEND THIS BANJO as being first class in every respect and an instrument which will give the best of satisfaction under all conditions. Besides the usual outfit, we give with this banjo a complete course of instruction, consisting of fifty weekly lessons, covering a period of one year. This is certainly the greatest value ever offered in a banjo at this price, and if you do not feel perfectly satisfied, you can return it to us entirely at our expense and we will cheerfully refund your money. Price..... **\$9.65**

No. 12F862 This banjo is a strictly professional instrument and one which we can highly recommend to all who desire a banjo for concert purposes. It has an 11-inch head, nickel shell and strainer hoop, and is cherrywood lined. It has twenty-nine nickel plated hexagon brackets with protection nuts. The head is veneered on the front, fitted with patented friction pegs with celluloid buttons, and the head is ornamented on the front with star, crescent, diamond and flower shaped figures inlaid in mother-of-pearl. The fingerboard is of solid ebony with raised metallic frets and star and square shaped position dots inlaid in mother-of-pearl. The neck is mahogany, nicely hand carved and veneered with ebony on the heel. It is fitted with a patented extension neck appliance with swivel screw strainer and ebony keys. This is a very pleasing instrument, both from the standpoint of tone and general appearance. Besides the usual outfit, we give a complete course of musical instruction, for full particulars of which see page 285. This course of musical instruction is given by one of the best music colleges in the country. Shipping weight, about 12 pounds. Price..... **\$11.95**

**\$17.85**

A valuable **PROFIT SHARING CERTIFICATE** is yours when you send us your order.

OUR SPECIAL CONCERT BANJO.

Your **PROFIT SHARING CERTIFICATE** will help you get something valuable entirely **FREE.**

\$17.85

FRONT VIEW

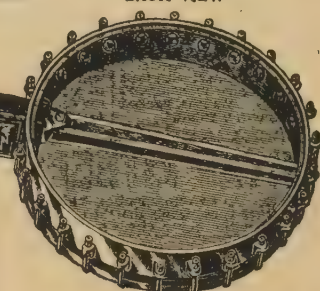


No. 12F867 If you are looking for something particularly fine in a banjo, at a price which will astonish you, this is certainly the instrument you desire. We make the assertion, without fear of contradiction, that this is the handsomest banjo ever offered to the musical public. It is manufactured in response to a demand for something particularly elegant in the line of a solo banjo, to be sold by our great money saving method. This instrument is fitted with a heavy nickel 11-inch rim with wire spun edge and lined with birdskin head. It has 25 patent hexagon brackets, and a high grade calfskin head. It has a nickel plated metallic staypiece with solid ebony keys, which prevents the neck from coming loose. The neck extension is bound with white celluloid on each of the four corners, veneered with narrow strips of ebony. The neck is made of birdseye maple and the heel is beautifully carved and tipped with a solid plate of genuine ebony. The head is veneered with six layers of wood consisting of ebony, white holly and rosewood. The fingerboard is bound with celluloid, together with narrow strips of rosewood, white celluloid and ebony and is solid ebony with handsome position ornaments

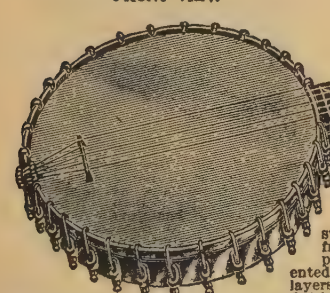
of inlaid mother-of-pearl. The head is beautifully ornamented with elegant designs of inlaid mother-of-pearl. All the frets are accurately and evenly placed, and the instrument is fitted with the very highest grade of patent pegs. We furnish this banjo complete with strings,

tuning key, and a handsome flannel lined, leather bound canvas case. We also give, free, a certificate which entitles the holder to a complete course of musical instruction, consisting of fifty weekly lessons on the instrument. Shipping weight, 12 pounds. Price, **\$17.85**

BACK VIEW

**\$19.65****OUR UNIVERSITY GLEE BANJO.****\$19.65**

FRONT VIEW

**OUR VERY FINEST BANJO—NOTHING BETTER MADE.**

No. 12F868 This banjo is artistic in every respect. It has an 11-inch head, heavy nickel shell and strainer hoop, lined with red stained birdseye maple. It has thirty-one hexagon brackets with protection nuts. It has a patent extension neck held in place by two ebony keys and fitted with swivel strainer screw. The head and fingerboard are veneered with three layers of different colored wood capped with a heavy layer of genuine ebony. The front of the head is profusely inlaid with star, crescent and flower shaped figures in mother-of-pearl. The fingerboard is fitted with raised metallic frets and ornamented with beautiful designs inlaid in white mahogany and mother-of-pearl, representing a flower pot, vines, leaves and lilies running the full length of the fingerboard. The instrument is fitted with patented friction pegs with white celluloid buttons. The heel of the neck is heavily hand carved and inlaid with different layers of colored wood capped with ebony. The banjo has a genuine Joseph Rogers, Jr., calfskin head and is elegantly finished throughout. If you are looking for a banjo which will be a work of art as well as an elegant musical instrument,

this is the banjo which you should buy. We would be glad to send you this instrument and give you an opportunity to compare it with anything your dealer has to offer in this line, and if you do not find, after the most critical comparison and examination, that it is much superior to anything you can buy from any local dealer for less than \$40.00 to \$45.00, you can box it up and return it to us and we will cheerfully refund every cent you have paid, including transportation charges. Besides the usual outfit, we give with this banjo a complete course of

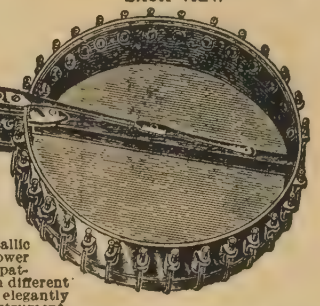
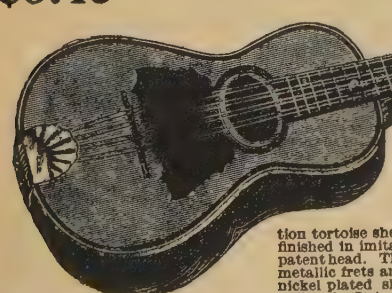
musical instruction, consisting of fifty weekly lessons, extending over a period of one year. This course of instruction is absolutely free and will be furnished by one of the best music colleges in the country. Price..... **\$19.65**

Shipping weight, about 12 pounds.

For banjo strings and furnishings, see pages 342 and 344

For banjo folios and instruction books, see page 348.

BACK VIEW

**\$3.45****OUR MANDOLINETTO.****OUR BANJO MANDOLIN.****\$6.95**

This is a very neat little instrument, 10 inches long and 8 inches wide. It is made of maple with beautiful rosewood finish, has light colored spruce top inlaid around the edge with a strip of different colored woods and bound with white celluloid. The soundhole has one ring of inlaid colored wood and the guard plate is beautiful imitation tortoise shell. The neck and head are neatly cut, finished in imitation mahogany and furnished with brass patent head. The fingerboard is ebony fitted with raised metallic frets and inlaid pearl position dots. It has a nickel plated sleeve protector and is highly finished and polished. It is played exactly the same as a mandolin.

and can be used by any mandolin player. We include without extra charge, one genuine tortoise shell mandolin pick, one complete instruction book, and one fine canvas leather bound and flannel lined case. The regular price of this outfit is \$10.00.

No. 12F912 Our price..... **\$3.45**

No. 12F913 Same style as No. 12F912, but made of solid rosewood, celluloid bound edges, top and back; gutta serena guard plate, mahogany neck, best quality American head with the same outfit as given above. Price..... **\$6.25**

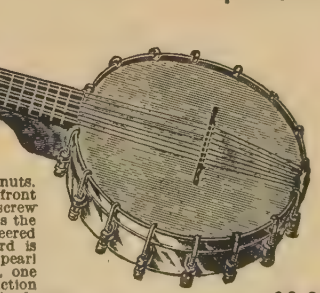
Shipping weight, 7 pounds

No. 12F916 This little instrument is strung and played upon exactly the same as a mandolin. It has a 7-inch head with nickel shell and strainer hoop. It is lined with wood and has 17 nickel plated hexagon brackets with protection nuts. It has a neatly cut imitation mahogany neck, the front of the head is veneered with rosewood and the screw pattern on the head is of the very best pattern. It has the regular banjo extension neck with ebony veneered heel and two ebony strainer keys. The fingerboard is solid ebony with raised metallic frets and inlaid pearl position dots. We furnish with this instrument, one genuine tortoise shell pick, one mandolin instruction book and one canvas, leather bound and flannel lined case.

Regular retail price, \$20.00. Shipping weight, 9 pounds. Our price..... **\$6.95**

Our \$7.85 Acme Professional Banjoline.

No. 12F914 Our Acme Professional Banjoline is 11 inches in diameter, has nickel plated rim with spun wire edge, 24 brackets, heavy band or strainer hoop, and best quality calfskin head; 12-inch neck, highly polished, solid ebony extension fingerboard, 20 raised frets, rosewood veneered head inlaid with pearl, ebony pegs, six inlaid position dots, nickel plated tailpiece, and fine canvas case, leather bound and flannel lined. A strictly high grade instrument. Shipping weight, about 15 pounds. Price..... **\$7.85**

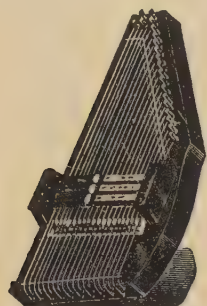


THE AUTOHARP

difficulty in following it. With each autoharp we give a complete instruction book with many different selections of music. Each one of these instruments is finished in the most beautiful manner, and carefully and durably constructed. If your time will not allow you to learn to play upon a violin, piano or other instrument of this class we would by all means, advise you to purchase one of these instruments.

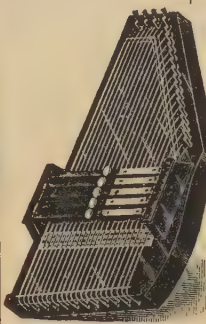
has become one of the most popular of small musical instruments. Our trade in these instruments has become enormous, and is largely due to two points: our extremely low prices and the general excellence of the instruments we handle. These are favorite musical instruments, because it requires but little practice to play upon them, and the music is of the very highest order. Anyone who can read English and possesses ordinary intelligence can play upon an autoharp, because the music that we furnish is simply and plainly figured and the player will find no difficulty in following it. With each autoharp we give a complete instruction book with many different selections of music. Each one of these instruments is finished in the most beautiful manner, and carefully and durably constructed. If your time will not allow you to learn to play upon a violin, piano or other instrument of this class we would by all means, advise you to purchase one of these instruments.

\$1.75



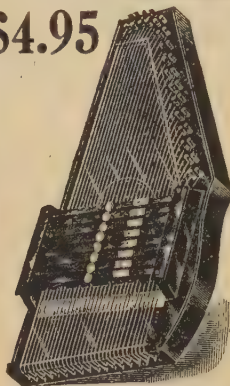
No. 12F900 Our \$1.75 Autoharp has 20 strings, 3 bars and produces 3 chords. With this instrument the simpler airs and chords may be played. The best steel strings are furnished and the tone is remarkably sweet. Without a single exception, every purchaser has been delighted with this autoharp, and would not part with it at any price if another could not be secured. Weight, packed for shipment, 6 pounds. Price.....**\$1.75**

\$2.95



No. 12F902 Our \$2.95 Autoharp has 23 strings, 5 bars and produces 5 chords. The possibilities of this beautiful instrument are unbounded, and while but little practice is needed for the beginner to play nicely, constant practice will enable the performer to produce very difficult music. Weight, packed for shipment, 7 pounds. Price.....**\$2.95**

\$4.95



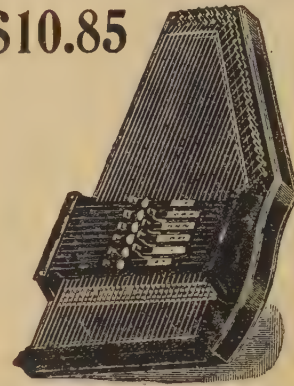
No. 12F904 For \$4.95 we offer an autoharp that is entirely new, strictly first class in workmanship and susceptible of wonderful manipulation. This special autoharp is complete with 32 strings and is fitted with 8 bars, as it has 8 chords, as follows: C major, G seventh, F major, C seventh, Bb major, B minor, A seventh and G minor. The range of different music is very great and the possibilities of the instrument are beyond that of any other of similar construction and much higher price. You cannot purchase this autoharp from any other dealer for less than from \$8.00 to \$10.00. Weight, packed for shipment, 9 pounds. Price.....**\$4.95**

\$6.45



No. 12F906 This Autoharp is the very latest product of the manufacturers, and is destined to become the most popular style of their entire list. It has 37 strings and 12 chord bars; these bars are placed close together making the manipulation of them exceedingly easy. They produce 12 chords, as follows: G major, E seventh, C major, A minor, G seventh, E seventh, F major, D minor, C seventh, A seventh, Bb major and G minor. It is strung and tuned in a perfect chromatic scale. The finish is beautiful; highly polished ebony finish; altogether a handsome, useful musical instrument. Weight, packed for shipment, 10 pounds. Price.....**\$6.45**

\$10.85



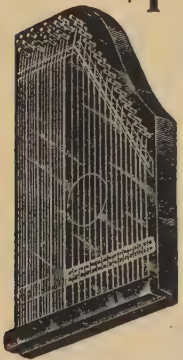
No. 12F908 The back and sides of this beautiful Autoharp are made of well seasoned hardwood and enameled in black. The top or sounding board is made of a carefully selected piece of beautifully close grain pine and finished in a light brown color. The edges are inlaid in white maple with a narrow strip of black between, giving the instrument a very elegant appearance. The bars and supporters are enameled in black and fitted with celluloid buttons for the fingers. It has six bars, by the use of which 16 chords are made possible. Weight, packed for shipment, 16 pounds. Price.....**\$10.85**
No. 12F909 Same as above, but packed in fine black wood autoharp case, flannel lined. Price.....**\$11.85**

GUITAR ZITHERS.

out effort. As an accompaniment of the voice these chords are invaluable. In connection with the violin, piano or other musical instrument, the guitar zither is especially delightful. It rewards individual skill more than any other harp in existence. These are musical-instruments which charm alike the home circle and the concert audience.

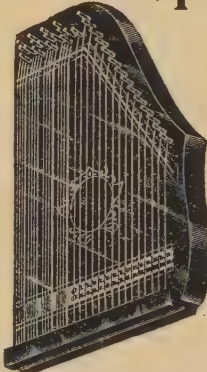
The Guitar Zither is an improved and simplified German zither, upon which may be rendered the most difficult music without the aid of a teacher. Our method of instruction is so easy that anyone can learn to play the instrument in a very short time. The bass notes are tuned in groups of chords. This is a very attractive feature because the various chords of the key are ready to be picked without effort. It rewards individual skill more than any other harp in existence. These are musical-instruments which charm alike the home circle and the concert audience.

\$1.65



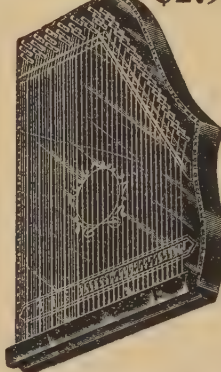
No. 12F921 The Guitar Zither at \$1.65, illustrated herewith, made of maple, cherry stained and polished. It has a hand rest, 31 strings and 4 chords, namely, C, G, F major and G minor, complete with instruction book, key and ring. Lovers of music will find this a particularly fine instrument, as it is very easily learned and is delightfully entertaining. We will be glad to place this instrument in your hands for trial and examination, as we know you will find it to be an instrument which will meet your wants in every respect. Shipping weight, about 9 pounds. Price.....**\$1.65**

\$1.98



No. 12F923 This is another splendid Guitar Zither, and is made of maple, ebonyed and beautifully finished. It has hand rest, and is considerably larger in size than No. 12F921. It is inlaid around the soundhole with beautiful ornamental designs, has 31 strings and 4 chords, namely, C, G, F major and G minor. Complete with instruction book, key and ring. This instrument will be found by players to be handsome in every respect, and possesses a deep tone which never fails to delight the listener. It is new in our line, and we highly recommend it for its many excellent qualities. Shipping weight, about 9 pounds. Price.....**\$1.98**

\$2.95



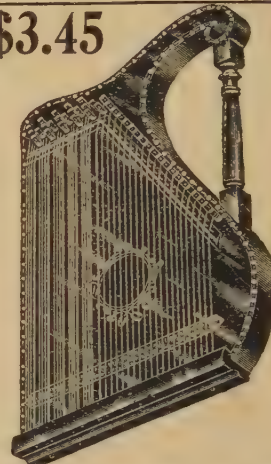
No. 12F925 This is another Guitar Zither, made of maple, ebonyed and handsomely finished. It has hand rest, highly polished and is beautifully inlaid around the soundhole, has 41 strings and 6 chords, namely, C, G, F, D and A major. It is beautifully ornamented around the edge of the sounding board and is an instrument of which one may well be proud. We furnish a chart also with this instrument, which can be laid under the strings, giving the position of every note. It comes complete, with instruction book, key and ring. Shipping weight, about 9 lbs. Price **\$2.95**

\$3.95



No. 12F927 This is a particularly fine instrument of great musical capacity. It is made of maple, ebonyed, has hand rest, highly polished, and beautifully inlaid around the soundhole and the edge of the sounding board. Has nickel plated tuning pins, full chromatic scale with 51 strings and 6 chords, namely, C, G, F, D major and A minor. It has a deep, full, rich tone, and by the aid of the chart and instruction book which we send, it can be easily learned. We send it complete with chart, instruction book, key and ring, and the purchaser will find that it will prove a never ending source of entertainment and delight. Shipping weight, about 9 pounds. Price.....**\$3.95**

\$3.45



No. 12F929 Our new Harp Zither. This is the latest addition to our fine line of zithers and we know will prove very acceptable to our customers. It is beautifully made and handsomely finished in imitation ebony. In appearance it perfectly resembles a beautiful Italian harp and has 21 melody strings with 5 groups of chords, as follows: A, D, F, G and C. The illustration will give you but a very poor idea of the beautiful appearance of this instrument and nothing but a trial and test will give you a thorough appreciation of its handsome finish and exquisite tone. It has the very best quality of strings, nickel plated tuning pins, hand rest and chart for placing under the strings, showing exactly what each string and chord represents. We furnish it with tuning hammer, instruction book and extra charts. It is 25 inches wide, and 23 inches high and the shipping weight, about 12 pounds. Price.....**\$3.45**

MANDOLIN-GUITAR-ZITHER.

Three Instruments Combined at the Price of One.

No picks or rings are required to play this instrument, a patent keyboard being used instead. As you will see in the illustration, the instrument is made after the style of the guitar-zither, having treble strings on which the air is played and accompaniment strings for the accompaniment. The keyboard, which is placed over the strings, is the greatest feature with which the mandolin effect is produced. These mandolin-guitar-zithers are made of selected material beautifully ebonyed and decorated with decalcomania ornamentations around the edges.

No. 12F940 Has 31 strings, 4 chords G, C and F major and G dominant 7th. Price.....**\$3.35**
Weight, packed for shipment, 9 pounds.

No. 12F942 Has 41 strings, 5 chords C, G, F, D and A major. Price.....**\$4.35**
Weight, packed for shipment, 12 pounds.

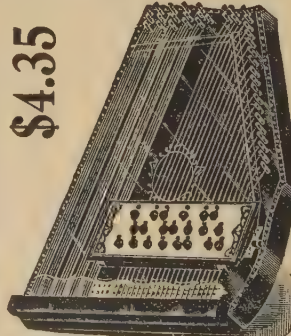
Each packed in neat pasteboard box with instruction book and tuning key.

\$3.35



No. 12F940

\$4.35



No. 12F942

THE FAMOUS MARX PIANO HARP.

No. 12F947 This instrument is picked with the right hand, same as an ordinary autoharp, while the hammers are manipulated with the left hand. These hammers are so arranged as to produce the chords of C major, G seventh, F major, C seventh, and their relative minors. The figured music which is used on this piano harp is the simplest ever offered in any instrument of this kind. By its use anyone, even though not familiar with music, can play any tune without any previous instruction. It has 23 strings and 7 hammers. It differs from the ordinary autoharp in the important particular that there are no dead strings over which the performer has to play. It is 11 inches long and 20 inches wide, and weighs, boxed for shipment, 10 pounds. With this instrument we furnish one tuning key, one pick, one music holder and 30 pieces of figured music. Price.....**\$2.65**

\$2.65



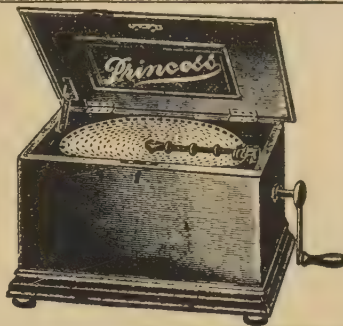
OUR NEW LINE OF PRINCESS MUSIC BOXES

This well known and popular line of Music Boxes offered to the public for the first time by our great money saving method of sale.

WE HAVE SUCCEEDED IN MAKING SUCH A FAVORABLE CONTRACT WITH THE MANUFACTURERS of the well known Princess Music Boxes that we are now able to offer them for the first time by our great money saving method of sale. These boxes are all fitted with removable discs so that each box will play any number of tunes desired. We will be glad to send to anyone a list of the different discs which we can supply for these famous music boxes, and our wonderful bargain prices make it possible for you to furnish your home with music with but a very small outlay. Each one of these boxes is operated by a spring and wound up with a crank, which is shown in each illustration. If you desire to purchase something in the line of a music box which will furnish you with a never ending source of pleasure at a very small cost, we would recommend one of these boxes to you. Each box is furnished with twelve discs without extra charge.



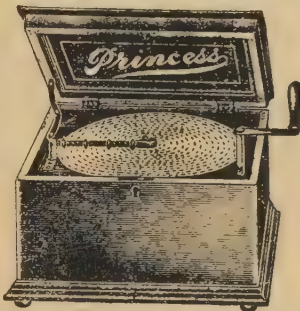
No. 12F930 Princess Music Box. This music box is 12 1/2 inches long, 9 1/2 inches wide and 7 1/2 inches deep. It takes a disc 3 1/2 inches in diameter and is well and thoroughly made. The woodwork is mahogany very highly finished and the metallic parts are all beautifully finished and polished. We will be glad to have you examine anything in this line offered by other dealers and make any comparison or test you desire, and we know that you will find that this box surpasses anything else of the kind offered by other dealers at very much higher prices. Do not get the idea that because we are offering this box at this extremely low price it is not of high grade, because the very low prices which we are making are only made possible by our great buying and selling advantage. We have succeeded in making these extremely low prices without detracting in any way from the high quality of these boxes. The fact that each one of these goes to the customer under an absolute guarantee of merit will prove to you at once that the goods are of the very highest quality. Shipping weight, 24 pounds. Price.....\$13.85



No. 12F936 Our Princess Cabinet Music Box. This is the largest Princess Music Box which we handle, and is certainly a splendid instrument in every way. It is grand concert size, being 22 1/2 inches long, 20 inches wide, 13 inches deep and taking a disc 15 1/2 inches in diameter. It will play an innumerable number of tunes, as the disc is large enough to play the longest composition. The box winds on the side with a crank, as shown in the illustration, but do not get the idea that any of these boxes turn with the crank, as the crank is only used to wind them up. This is the largest Princess Music Box ever placed on the market, and at the price which we quote we have made competition absolutely impossible. The illustration will give you but a very poor idea of the beautiful finish of this box and the elegant music which it will furnish. It must be seen and heard to be appreciated. The box is finished in beautiful mahogany and all the metallic parts are nickel plated, gilt finished and highly polished. Shipping weight, 96 pounds. Price.....\$59.85

No. 12F934 Princess Music Box. This box is a trifle larger than No. 12F932, being 18 1/2 inches long, 15 inches wide and 10 1/2 inches deep. It is handsomely finished in mahogany with all of the metallic parts nickel plated and finely polished. This is a box of great musical capacity, and it takes a disc 12 1/2 inches in diameter. This is a very large and handsome music box and one which will not only make a handsome ornament in the home but also prove a never ceasing source of amusement and entertainment. We would be glad to have you compare the prices which we are making on this box with the prices asked anywhere else in the country for this same kind and grade of music box, and we know you will find that our prices are very much lower than any which you can obtain elsewhere. We desire to place one of these boxes in every home in the country, and we recommend them as the greatest entertainers which we have yet offered to the public. Shipping weight, 52 pounds. Price.....\$34.45

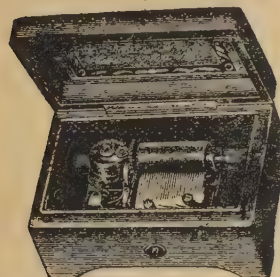
No. 12F932 Princess Music Box. This box is somewhat larger than the No. 12F930, being 13 inches long, 12 inches wide and 8 1/2 inches deep. It takes a disc 3 1/2 inches in diameter and has greater musical capacity. We can furnish extra discs for this music box which you can select from the list which we will send you on request. This music box has never before been offered to the public at anywhere near the price which we are quoting here. We will be glad to send you this box with the understanding that if you do not find that it is much superior to the same style of music box offered by your dealer at a much higher price, we will receive it back and cheerfully refund your money. It is finished in mahogany, highly polished, and all the metal parts are finished and finely burnished. It is neat, and compact and occupies but very little room. We offer it to you as something very desirable in this line, and know that you will be more than pleased with it. Shipping weight, 37 pounds. Price.....\$24.95



MUSIC BOXES

SELF ACTING—AUTOMATIC—CYLINDER. These boxes are made by the best manufacturer in Switzerland, the home of the music box. It is a recognized fact that the originators and best makers of music boxes are the Swiss people. In presenting this line to our customers, we have made a very careful selection from the catalogue of one of the best known Swiss makers, and know we are offering an assortment that is unsurpassed. Every box is made with the greatest care, and the comb and mechanism being firmly attached to the bottom (the sounding board) of the beautifully finished cases, brings forth the best possible quality of tone—that sweet, delightful tone so peculiar to the Swiss box. The mechanism is simple and will not get out of order, unless tampered with. A drop of oil occasionally in the worm of the governor keeps them running nicely, and each box is furnished with a safety catch that makes serious accidents impossible.

Our \$1.59, \$2.95 and \$3.55 Swiss Music Boxes.



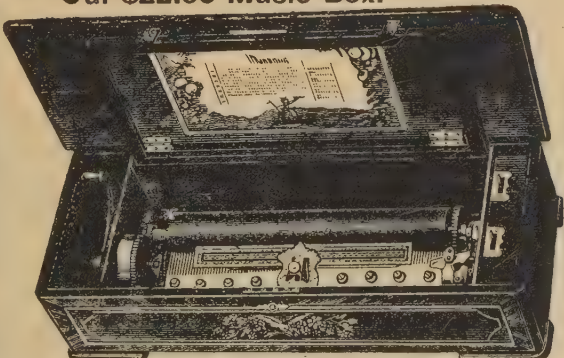
No. 12F948 This box measures 4 1/2 x 3 1/4 x 2 1/4 inches; is a perfect little musical instrument. It plays two tunes. The case is highly finished in natural wood. The mechanism winds with a key and can be started and stopped by a small lever on the front of the box. Shipping weight, 16 ounces. Price \$1.59

No. 12F950 This music box, as shown in illustration, is 5 1/4 inches long, 3 1/4 inches wide and 2 1/4 inches high. The case is made of walnut, beautifully polished and highly finished. The cylinder is 2 1/4 inches long; the comb has 36 teeth, plays three tunes. It is wound with a key and changes automatically. Shipping weight, 19 ounces. Price.....\$2.95

No. 12F952 This box is the same as No. 12F950, shown in the illustration; the same size and finish, but plays four tunes. Shipping weight, 19 ounces. Price...\$3.55

Our \$22.95 Music Box.

No. 12F958 This box is the largest and finest box which we furnish and is the most wonderful value ever offered in this line. The case is of handsome rosewood veneer, with beautiful white wood inlaying, highly polished and finished.



The box is 24 x 9 1/2 x 6 1/2 inches. The cylinder is 11 inches in length and plays 12 complete and different tunes. The tone is exceptionally pleasing, and with the new auto-zither attachment a surprising and delightful change in tune can be made. This can be used at will by the simple moving of a lever and a very pretty effect can be secured. **PLAYS 12 TUNES.**

The box is operated by a very large strong spring, which is wound up by a lever handle. There are also two levers, one to enable you to repeat any tune desired and which can be repeated as many times as you wish, the other lever to start and stop the box. Our price on this box is considerably less than what other dealers are obliged to ask, as we import all of our Swiss boxes direct and list them at our usual one small percentage of profit.

No. 12F955 Price.....(Shipping weight, 45 pounds).....\$22.95

Our \$6.25 and \$7.85 Swiss Music Boxes.



No. 12F954 This box is made in imitation rosewood highly polished and handsomely decorated. The box is 13 1/4 inches long, 7 inches wide, 5 1/4 inches high. Has a 3 1/2-inch cylinder. It plays six tunes and has a tune indicator, showing which selection is being played. It is operated by a strong steel spring. It is wound up by a lever handle; is also provided with two levers which enable you to have the box repeat any tune and the other lever to stop or start the music. The mechanism is covered by a glass lid to protect it from dust. This box is a great bargain at the price at which we offer it. Shipping weight, 12 pounds. Price.....\$6.25

No. 12F956 This box is the same description as No. 12F954, but is somewhat larger. It has a 4 1/2-inch cylinder and plays eight tunes; it is every other detail the same as No. 12F954. Shipping weight, 15 pounds. Price.....\$7.85

Our Swiss Concert Music Box for \$16.95.

THIS BEAUTIFUL MUSIC BOX IS MADE IN SWITZERLAND, AND, AT THE PRICE WE ASK, IS ONE OF THE BEST MUSIC BOXES ON THE MARKET.

No. 12F959 This case is handsomely veneered with rosewood and has a very high piano finish. The ornaments on the case are of inlaid colored woods in handsome designs. Size, 10 1/2 inches wide, 17 inches long and 8 inches high. The cylinder is 6 1/2 inches long and fitted with eight of the prettiest and most popular tunes. Besides the cylinder, this box is fitted with snare drum and orchestra bells, which can be thrown on and off at pleasure by means of a lever.

It has repeat, change, stop and start levers and winds with a handle on the side.

The action is protected from dust and dirt by a. extra glass cover which can be raised so as to increase the volume of tone. The comb contains 44 resonant steel tongues and the entire mechanism of the box is well and strongly made. Shipping weight, 45 pounds. Price.....\$16.95



OUR GEM ROLLER ORGAN, \$3.25

THE MOST MARVELOUS MUSICAL INSTRUMENT EVER OFFERED TO THE PUBLIC.

By contracting for the entire output of the factory we are able now to offer this beautiful Musical Instrument at the wonderfully low price of \$3.25.

It is the greatest opportunity ever offered for supplying your home with a splendid musical instrument at an extremely low price.

THE GEM ROLLER ORGAN is an excellent instrument in every respect. It is durably made, beautifully finished, handsome in appearance and wonderful in tone. It is so simply arranged that a child can operate it and no previous knowledge of the music is necessary in order to play the most delightful pieces on this beautiful little organ. The music is produced by a roller which has teeth or pins like the cylinder of a regular Swiss music box. These pins operate upon valve keys allowing the air to pass through and thus producing the different tones.

ALL THE WORKING PARTS of the instrument are easily accessible, and are made of solid metal, the rollers and keys being mounted on castings. Nothing has been omitted to give these instruments their crowning qualities of extreme simplicity and durability. They are beautifully finished, making a handsome parlor ornament, and are genuine musical instruments which are recommended by good musicians. Full sized organ reeds are used, and the volume of sound will fill any ordinary sized hall.

THEY WILL PLAY hymns and popular airs with clarity and accuracy, and furnish acceptable music for any occasion. For dances, lodges, etc., they are most admirable. Perfect execution of music is obtained without the services of a skilled musician. There is no limit to either kind or quality of music they will play, and they are the most perfect mechanical musical instruments in design, operation and effect that have been produced.

WE CAN FURNISH ANY KIND OF MUSIC including sacred, Spanish, German, Norwegian and all the latest popular selections.

THE GEM ROLLER ORGAN is 16 inches long, 14 inches wide and 9 inches high.

No. 12F985 Gem Roller Organ, including three rollers. Price, \$3.25

Order by number. Shipping weight, 12 pounds.

IN ORDERING ROLLERS ALWAYS BE SURE TO GIVE A SECOND CHOICE, SO THAT IF THE FIRST IS OUT OF STOCK WE CAN SUBSTITUTE WITHOUT DELAY.

COMPLETE LIST OF THE BEST ROLLERS FOR GEM AND CONCERT ROLLER ORGANS.

Series No. 12F986 Order by Number.

Price, per dozen, \$2.16; each, 18c

If by mail, postage extra, each, 6 cents.

SACRED MUSIC.

- 1 The Sweet Bye and Bye
- 2 Nearer, My God, to Thee
- 3 I Need Thee Every Hour
- 4 From Greenland's Icy Mountain
- 6 Onward, Christian Soldiers
- 12 Hold the Fort
- 13 Just as I Am
- 14 America
- 18 He Leadeth Me
- 19 I Love to Tell the Story
- 20 The Home Over There
- 21 Is My Name Written There
- 22 Almost Persuaded
- 23 Where Is My Boy Tonight
- 24 Bringing in the Sheaves
- 25 Let the Lower Lights be Burning
- 26 Only an Armor Bearer
- 27 I Will Sing of My Redeemer
- 29 Pull for the Shore
- 30 Precious Name
- 65 What a Friend We Have in Jesus
- 67 Rock of Ages
- 68 Sweet Hour of Prayer
- 72 Pass Me Not
- 73 Jesus, Lover of My Soul
- 78 Beulah Land
- 81 We Shall Meet Beyond the River
- 90 All the Way My Saviour Leads
- 91 Rescue the Perishing
- 603 Knocking, Knocking, Who is There?
- 634 Shall We Gather at the River
- 721 Anywhere With Jesus
- 726 Glory to His Name
- 728 The Haven of Rest
- 730 Everlasting Arms
- 734 Lead, Kindly Light
- 101 Waltz—Les Roses

POPULAR SONGS, DANCES.

- 103 When the Swallows Homeward Fly
- 106 The Soldiers' Joy
- 107 When the Leaves Begin to Fade
- 108 Sweet Violets
- 109 Marching Through Georgia
- 111 Waltz—My Queen
- 112 Old Uncle Ned
- 115 Climbing Up the Golden Stairs
- 118 Meet Me in the Lovely Twilight
- 119 Vienna Polka
- 121 Old Folks at Home
- 122 Sailors' Hornpipe
- 123 Home, Sweet Home
- 124 The Marseillaise Hymn
- 127 Die Wacht am Rhine
- 132 The Dreamland March
- 138 The Parade March
- 144 Nellie Gray
- 146 Annie Laurie
- 149 The Last Rose of Summer
- 150 Waltz—German Hearts
- 152 See-Saw Waltz
- 153 Polka—On the Wing
- 155 The Beautiful Blue Danube
- 156 Listen to the Mocking Bird
- 157 Then You'll Remember Me
- 161 The Blue Bells of Scotland
- 163 The Wearing of the Green
- 166 Little Old Log Cabin
- 188 The Flyaway Galop
- 190 Yankee Doodle
- 194 The Gipsy Slippers
- 195 The Quilting Party
- 196 Love Comes—Waltz
- 200 I
- 201 II
- 202 III
- 203 IV
- 204 V

Gay Life Quadrilles

- 205 Dixie
- 207 The Arkansas Traveler
- 209 The Kiss Waltz
- 212 When You and I Were Young
- 213 College Hornpipe
- 217 Medley Jig
- 226 Bring Back My Bonnie to Me
- 229 Tramp, Tramp
- 230 Don't Be Angry With Me, Darling
- 232 Johnny Get Your Hair Cut
- 233 Poor Old Dad
- 247 Waltz—Cricket on the Hearth
- 238 Put My Little Shoes Away
- 243 Money Musk
- 246 The Irish Washerwoman
- 252 The Devil's Dream
- 251 I'll Take You Home Again
- 254 Jennie, the Flower of Kildare
- 256 The Little Fishermans
- 262 Old Black Joe
- 266 Killarney
- 268 Comin' Thro' the Rye
- 270 Massa's in de Cold, Cold Ground
- 272 Grandfather's Clock
- 273 The Star Spangled Banner
- 275 Maryland, My Maryland
- 277 Hail Columbia
- 279 Red, White and Blue
- 280 Tenting on the Old Camp Ground
- 283 The Old Oaken Bucket
- 290 In Her Little Bed We Laid Her
- 293 You Never Miss the Water
- 295 The Way to be Happy—Waltz
- 297 St. Patrick's Day
- 298 Miss McLeod's Reel
- 301 The Girl I Left Behind Me
- 309 Down Went Ginty
- 335 Little Annie Rooney—Waltz
- 336 Sweetbitter Waltz
- 347 Good Luck Mazurka
- 349 Dairy Maid Waltz

- 351 Flee as a Bird
- 363 Only a Dream of My Mother
- 368 Schottische—Little Beauty
- 374 Some Day I'll Wander Back Again
- 375 Take Me Back to Home and Mother
- 390 The Battle Cry of Freedom
- 392 Come Back to Erin
- 399 John Brown
- 406 Schottische—Always Smiling
- 407 Waltz—Loves' Dreamland
- 410 Why Did They Dig Ma's Grave so Deep
- 416 Captain Jinks
- 420 Schottische—Happy-go-Lucky
- 421 My Mother's Old Red Shawl
- 423 Peep-O-Day—Polka
- 443 O My Darling Clementine
- 444 Galop—Jolly Brothers
- 446 Manhattan Polka
- 450 Clayton's Grand March
- 452 Fresh Life, Waltz
- 453 Galop—Little Fairy
- 456 Racquet Waltz
- 457 Waltz—Estudiantina
- 476 Silver Threads Among the Gold
- 480 General Grant's Grand March
- 517 Mary and John
- 527 Farewell Till We Meet Again
- 577 The High School Cadets' March
- 578 The Skirt Dance
- 600 After the Ball
- 617 God Be With You
- 635 Happy Day
- 1003 Won't You Be My Sweetheart
- 1004 The Bowery
- 1006 Two Little Girls in Blue
- 1009 The Washington Post March
- 1016 The Miner's Dream of Home
- 1019 Molly and I and the Baby
- 1020 Little Alabama Coon
- 1030 In Love With the Man in the Moon
- 1036 Sweet Marie
- 1038 The Sidewalks of New York
- 1039 The Fatal Wedding (Yard)
- 1050 I Don't Want to Play in Your Back
- 1051 Ben Bolt
- 1054 The Honeymoon March

- 1058 Just Tell Them That You Saw Me
- 1059 Only One Girl in the World for Me
- 1061 The Sunshine of Paradise Alley
- 1069 My Old Kentucky Home
- 1070 The Darkies' Dream
- 1071 Sweet Rosie O'Grady
- 1083 Hot Time in the Old Town
- 1084 Bombasto March, Two Step
- 1086 There'll Come a Time
- 1087 All Coons Look Alike to Me
- 1090 On the Banks of the Wabash
- 1096 Stars and Stripes Forever—March
- 1100 Sunnyside Clog
- 1101 She was Bred in Old Kentucky
- 1102 Break the News to Mother
- 1107 Georgia Camp Meeting
- 1112 Hello, Ma Baby
- 1113 High Born Lady
- 1114 Smoky Mokes
- 1115 Bill Greene's Cake Walk
- 1116 Whistling Rufus
- 1117 Just as the Sun Went Down
- 1118 Just One Girl
- 1119 Zenda Waltzes
- 1120 Home to Our Mountains
- 1121 Narcissus
- 1122 Intermezzo Rusticana
- 1123 The Moth and the Flame
- 1124 Sunny Tennessee
- 1125 El Capitaine—No. 1
- 1126 El Capitaine—No. 2
- 1127 Soldiers in the Park
- 1128 Holy City
- 1129 Mosquito Parade
- 1130 Good Bye, Dolly Grey
- 1131 Fishers' Hornpipe
- 1132 Creole Belle
- 1133 Tale of the Kangaroo
- 1134 Down Where the Cotton Blossoms Grow
- 1135 I Left Because I Love You
- 1136 In the Good Old Summer Time
- 1137 Mister Dooley
- 1138 Bill Bailey
- 1139 Hiawatha
- 1140 The Sycamore Tree
- 1141 Laughing Water

OUR \$7.60 CONCERT ROLLER ORGAN.

THIS ORGAN is of somewhat higher grade than the Gem roller organ, has greater musical capacity, is much better constructed and a finer instrument in every way. The cylinder and all of the mechanism are enclosed and covered with a glass door, which effectually excludes dust and dirt. It is operated in the same way as the Gem roller organ and uses the same cylinder, so that in ordering cylinders for this organ you can make your selections from the list above.

THIS IS A VERY DESIRABLE INSTRUMENT, produces delightful music and, as great many different pieces can be played. The tone is similar to that of a parlor organ, as the tone is produced by reeds operated by a cylinder containing teeth, which open and close the valves. It is made of genuine black walnut, nicely finished.

PART of our profit is given back to you under our **PROFIT SHARING SYSTEM** as explained on pages 1 and 2.

The Rollers Cost as Follows:

Series No. 12F986 Price, for extra rollers, each \$0.18

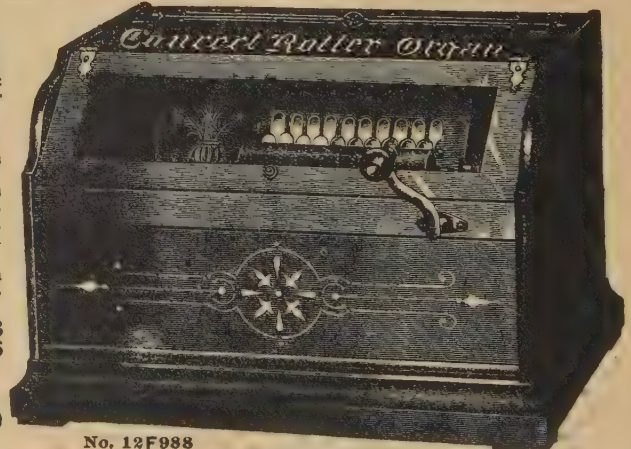
Per dozen 2.16

If by mail, postage extra, each, 6 cents.

Five Tunes Furnished Free With Each Concert Organ.

No. 12F988 Concert Roller Organ. Price \$7.60

Weight, packed for shipment, 30 pounds.

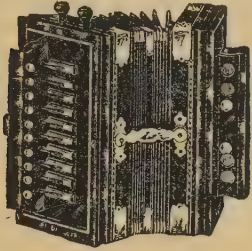


No. 12F988

OUR BÖHM LINE OF SOVEREIGN ACCORDIONS.

A FINE LINE OF LOW PRICED ACCORDIONS. We assure all admirers of the accordion that they will find in these instruments the greatest value ever offered in low priced accordions. They are made especially for us by a maker who has an international reputation for manufacturing these instruments. They are all well and thoroughly made throughout, and we know that we can sell them to you at a price much lower than what other dealers will ask for the same grade of instrument. We ship them upon the same terms that we ship out other musical goods and allow full ten days' trial. They are all handsomely finished and ornamented and are instruments which we can conscientiously recommend to our customers. With each instrument we include a complete and comprehensive instruction book, by the aid of which anyone can learn to play on these instruments without the aid of a teacher. This is a line of old favorite accordions and we have been so successful in handling them that we have come to look upon them as a staple article in the accordion line. Our contract with the manufacturer of these accordions is such a favorable one that we are in a position to make prices which are lower than ever before. As a proof of this we ask you to examine the accordions shown below and compare the prices which we quote with anything any other dealer has to offer. If you are looking for an accordion of sterling merit, handsome in appearance, well made and beautifully toned at prices one-half lower than you can obtain elsewhere we will recommend any accordion in this line. Why should you go to the local dealer and purchase an accordion in the usual way, paying a price which is more than half made up of intermediate dealers' profits and selling expenses, when you can purchase just as good an accordion from us at about one-half the price?

WITH EACH ACCORDION WE GIVE A COMPLETE INSTRUCTION BOOK.



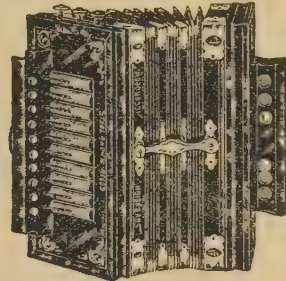
No. 12F994 This is a very fine accordion, is highly polished and finished with fancy fluted mouldings, and has double bellows with eight folds, with corner protectors and nickel clasps. It is very prettily ornamented with nickel stripes on the inside of the panels and is fitted with ten keys and two sets of reeds and stops. We can recommend this accordion very highly as being a durable and splendidly made instrument. It is well built and handsomely finished throughout, and has great volume and mellowness of tone. We sell all accordions under our offer to refund your money and pay the express charges both ways should you decide that you did not care to keep it after a thorough trial and examination. It is exactly such an accordion as those for which you would be compelled to pay your local dealer from \$3.50 to \$4.00. We are satisfied that you will gladly admit this. If you could see it and test it, which you can do under our liberal offer. Size, 6x7x10 1/4 inches. Weight, boxed about 8 pounds.

Price \$1.65

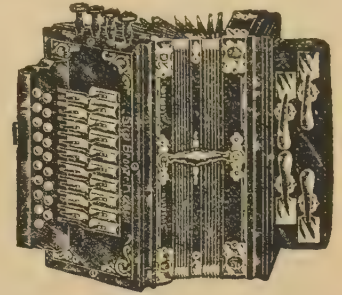


No. 12F995 This is a very fine accordion with fluted, ebonyized mouldings and dark red panels, triple bellows, nine folds, in three alternate colors, red, black and green. Highly ornamented corner protectors, ten nickel plated keys, two sets of reeds, two stops, fancy gold paper ornamentations around the frame. Nickel plated clasps and trimmings throughout. Fitted with strips of fancy webbing. A beautiful instrument at a medium price. Should you purchase an accordion of this same grade from your local dealer he will charge you from \$4.00 to \$4.50 for it. Give us an opportunity of placing this splendid instrument in your hands for examination, with the understanding that we will receive it back and refund your money if it does not prove satisfactory in every particular. We guarantee the instrument to be a high class accordion in every respect. We have sold a good many thousands of these instruments, and they have given universal satisfaction. Size, 5 1/2 x 7 x 10 1/4 inches. Weight, boxed, about 10 pounds.

Price \$1.95



No. 12F996 Fancy fluted mouldings finished in imitation ebony. Keyboard also in imitation ebony; rich deep blue panels, with gold decorations. Triple bellows of nine folds with corner protectors, bellows and all leather work being in two colors, green and brown with rich Turkish red paper between the folds. Ten long nickel keys, clasps and trimmings, three sets of steel bronze reeds, three stops. A regular \$5.00 instrument and sold for this price by dealers throughout the country. We will be glad to have you compare it with any accordion your local dealer has to offer in the same grade at double the price. We offer it to you as one of the greatest bargains that has ever been offered in such an instrument. We sell this accordion with the understanding that if you do not find when you receive it, that you have saved at least \$3.00 on your purchase, that it is the greatest bargain you ever saw, you are to return it to us, and we will refund your money and pay the express charges. Size, 6x7 1/2 x 12 1/2 inches. Weight, boxed, about 12 pounds. Price \$2.65



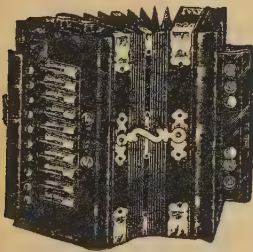
No. 12F997 This is undoubtedly the best double row accordion for the money yet placed on the market. It is finished with fancy fluted mouldings, highly polished ebonyized keyboard, and is also furnished in imitation ebony, beautiful green panels ornamented with gold pencil designs, double bellows of ten folds, and each fold is protected by metal protectors. The clasps are all nickel, and it is trimmed in three colors, red, black and green. It contains four sets of reeds, nineteen keys, four stops and four bellows. This accordion is sold under our guarantee for quality and is shipped out with the distinct understanding and agreement that if it is not all that you expect or if it is not entirely satisfactory after a thorough trial and examination, it is to be returned to us at our expense and all money paid by you is to be refunded in full. This is the offer we make on all our accordions. Size, 7 1/2 x 12 inches. Weight, boxed, about 14 pounds. Price \$4.25

No. 12F998 The same accordion as described above except that it has twenty-one keys. Weight, boxed, about 14 pounds. Price \$4.65

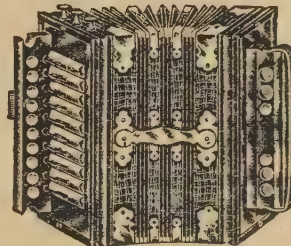
OUR WEIDLICH ACCORDIONS.

This line of accordions is manufactured by one of the best known makers of accordions in Germany, and they are all furnished for us under special contract with the manufacturers. We guarantee each instrument to be satisfactory and the purchaser has the privilege of returning any instrument he may order from us should it fail to satisfy him in any particular. These accordions are all finely finished with the metallic parts beautifully nickel plated and the frames ebonyized and stained in beautiful colors. There are many imitations of these accordions on the market, but for strictly guaranteed instruments of good grade and standard reputation, our prices are far below any competition. We include, free with each instrument, a complete, valuable instruction book, by the aid of which anyone can learn this instrument without a teacher. Your Profit Sharing Certificate will help you get some valuable article absolutely FREE of cost to you.

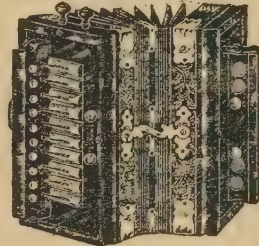
A SPLENDID LINE OF ACCORDIONS AT AN EXTREMELY LOW PRICE.



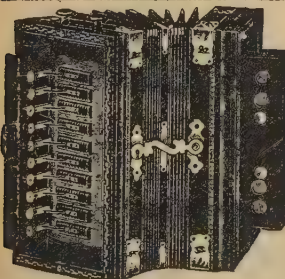
No. 12F1001 This is the greatest bargain in our line of accordions. It is 10 1/4 inches high by 6 1/2 inches wide. The case is made of imitation mahogany, beautifully polished and finished. It has ten nickel keys, two stops and two sets of reeds, and double bellows with nickel corners and clasps. Our Empress Accordions have established themselves in public favor to a wonderful extent, and this popularity is due altogether to the fact that these instruments give perfect satisfaction to all purchasers. We recommend this entire line as being something particularly fine at the extremely low prices quoted. Weight, boxed for shipment, 7 pounds. Price \$1.55



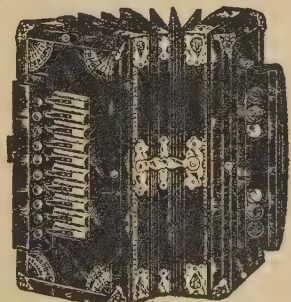
No. 12F1002 We offer this accordion as something new and particularly desirable. It has three stops, controlling three sets of powerful steel bronze reeds. It has two basses and ten keys with highly nickel plated valves. It has triple bellows of nine folds furnished with nickel corner protectors. The auxiliary bellows folds are covered with green and light brown pebbled leatherette, and protected with broad nickel corner protectors. The instrument is fitted with two nickel clasps to keep it closed when not in use, and the woodwork is finished in black enamel. It measures 5 1/2 inches in depth, is 10 inches wide and 10 inches long. It is a very powerful, sweet toned instrument, and one which we are sure will be a welcome addition to this line. Weight, boxed for shipment, 10 pounds. Price \$2.25



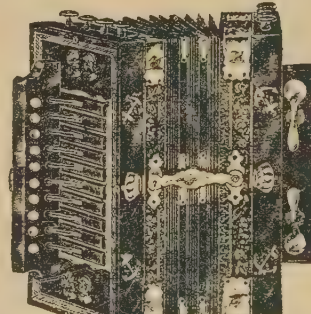
No. 12F1003 Genuine Celebrated Empress Accordion. It is 9x10 1/4 x 5 1/4 inches in size. The frame is beautifully made, with highly polished ebonyized mouldings with gilt lines; has nickel corners and clasps, ten nickel keys, leather straps, two ebonyized stops, powerful double bellows with the center fold protected with nickel corners. The space will not allow us to dwell with any great length upon the merits of this instrument. It has two sets of extra broad reeds, giving it a specially strong and beautiful quality of tone. Weight, boxed for shipment, about 10 pounds. Price \$2.35



No. 12F1005 Empress Accordion. This is a handsome instrument with great musical capacity and powerful tone. It has a double bellows of eight folds bound with red cloth. It has a sunken keyboard enameled in silver and the entire instrument is finished in black and yellow enameled wood, red and green cloth ornamented with silver bronze and corners fitted with nickel protectors. It has two powerful basses, ten keys fitted with elegant mother-of-pearl buttons, two stops controlling two sets of richly toned reeds, making it suitable for all kinds of concert music. This is one of the nearest accordions in our Weidlich line and we recommend it to all who desire a handsome and durable instrument at a price which is within the reach of all. If you should buy this same accordion from the dealer you would find that he would be compelled to ask you a very much higher price than we do. This instrument is 11 1/2 inches high, 10 inches wide and 5 1/2 inches deep. Weight, boxed for shipment, about 10 pounds. Price \$2.75



No. 12F1004 We offer this accordion in competition with any instrument you can buy elsewhere at from \$4.00 to \$6.00. This accordion is 13 inches in height, 6 1/2 inches in width, has beautiful ebonyized case, fancy cut corners, handsome gilt ornaments on corners and top. Beautiful gilt beading around same. Has two stops and two sets of reeds. Open action, nickel corners and clasps. Double bellows. This is an especially handsome instrument and we have sold thousands to professionals and amateurs alike, who desire an instrument which will meet all their demands. The workmanship and material throughout is the very best that possibly can be put into an accordion at this price, and we know that the instrument will surprise and delight you, because it is one of the very best low priced accordions on the market. In tone, quality and general appearance it is in every way equal to accordions sold throughout the country at double the price. Weight, boxed, about 12 pounds. Price \$2.85



No. 12F1022 The Empress Professional Instrument. This is a large accordion, being 14 1/2 inches high by 9 inches wide, with two sets of mahogany moulded frame, mahogany panels and keys, ornamented with handsome gilt and nickel ornaments. Clasp and corners are fully nickel plated, sunken open keyboard, double ribbed bellows, ten keys, eight stops, four sets of reeds, tuned in chords. Complete instruction book free. This is the best we offer, and is an instrument of great capacity and volume of tone. It is our very best Empress accordion, and is highly ornamented throughout. We will be glad to place this instrument in your hands and give you an opportunity to compare it with any accordion which your dealer has to offer at from \$10.00 to \$12.00. It is elegantly finished, and no accordion at this price on the market can in any way equal it in quality and volume of tone. Weight, boxed, about 15 pounds. Price \$6.40

SEE OUR CUSTOMERS' PROFIT SHARING DEPARTMENT ON PAGES 1 AND 2 OF THIS BOOK.

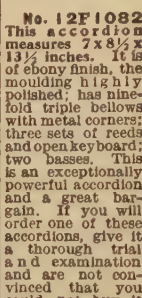
THE CELEBRATED PITZSCHLER ACCORDIONS.

We have selected five of the very large number of instruments made by this celebrated maker, and by special arrangement and by contracting for a large quantity, we are able to list them at prices representing the very greatest value ever quoted in instruments of this kind. Anyone desiring to purchase an accordion should see and try our Pitzschler's before deciding to purchase elsewhere. Most remarkably superior in richness and purity of tone, ease of action as well as details of construction.

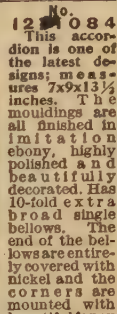
THIS LINE OF ACCORDIONS IS SO WELL KNOWN that it is not necessary for us to say much in its favor. These instruments are in universal use not only in the United States, but throughout Europe as well. An accordion player who has one of these accordions can very well feel that he is prepared for any demand which may be made upon him. We ask you to examine the accordions kept in stock by your local dealer and we know that you will see at once that we are prepared to sell you a high class instrument for about one-half the price which he would charge you. **ALL OF THESE ACCORDIONS ARE FITTED WITH PEARL BUTTON KEYS. WITH EVERY ACCORDION WE GIVE A COMPLETE INSTRUCTION BOOK.**



No. 12F1080 This accordion measures 7 1/2 x 8 1/2 x 13 1/2 inches. It is of ebony finish, the moulding highly polished; has nine-fold triple bellows with metal corners; three sets of reeds and open keyboard; two basses. This is an exceptionally powerful accordion and a great bargain. If you will order one of these accordions, give it a thorough trial and examination and are not convinced that you could not buy it from your local dealer for less than \$10.00, you can return it to us, and we will cheerfully refund the purchase price. We include with each accordion a complete instruction book. We feel justified in recommending this accordion to our customers, as it is one of the greatest triumphs for our method of sale and is certainly a magnificent bargain in every respect. Every instrument is carefully packed. Shipping weight, 10 pounds. Price.....\$2.85



No. 12F1082 This accordion measures 7 1/2 x 8 1/2 x 13 1/2 inches. It is of ebony finish, the moulding highly polished; has nine-fold triple bellows with metal corners; three sets of reeds and open keyboard; two basses. This is an exceptionally powerful accordion and a great bargain. If you will order one of these accordions, give it a thorough trial and examination and are not convinced that you could not buy it from your local dealer for less than \$10.00, you can return it to us, and we will cheerfully refund the purchase price. We include with each accordion a complete instruction book. We feel justified in recommending this accordion to our customers, as it is one of the greatest triumphs for our method of sale and is certainly a magnificent bargain in every respect. Every instrument is carefully packed. Shipping weight, 10 pounds. Price.....\$4.90



No. 12F1084 This accordion is one of the latest designs; measures 7 1/2 x 8 1/2 x 13 1/2 inches. The mouldings are all finished in imitation ebony, highly polished and beautifully decorated. Has 10-fold extra broad single bellows. The end of the bellows are entirely covered with nickel and the corners are mounted with beautiful fancy metal caps, making this one of the handsomest accordions ever offered by any music dealer. This instrument has a sunken keyboard, with open action. The keys are all mounted with mother of pearl buttons. This accordion has three sets of reeds, three stops and two basses, and produces a beautiful and powerful tone. An examination of the illustration will give you some idea of the fine appearance of this accordion, but no illustration however good can give you any idea of its beautiful appearance and splendid tone. We include with each accordion a complete instruction book. Every instrument is carefully packed. Shipping weight, 11 pounds. Price.....\$5.80

accordion a complete instruction book. which you will find in your local musical dealer's window priced at from \$6.00 to \$6.50. He cannot afford to sell such an instrument as this for any less than that amount, because he has not the same buying and selling advantage which we have. We sell so many thousands of these accordions that we can afford to be contented with a very small profit, and can sell them at the manufacturer's price with but our one small margin of profit added. Every instrument is carefully packed. Shipping weight, 10 pounds. Price.....\$2.85



No. 12F1086 This instrument is one of the best of the Pitzschler make. It measures 7 1/2 x 8 1/2 x 13 1/2 inches. The mouldings are all made in imitation ebony, highly polished and decorated. Has 10-fold, double, very powerful bellows protected with nickel corners; four stops, four sets of reeds and two basses. Sunken keyboard, open action. The keys are fitted with mother of pearl buttons, making the accordion easy to play. The tone of this instrument is especially powerful and of excellent quality. Accordions of this grade are sold generally throughout the country for about \$12.00, and are considered to be great bargains at that price. Our money saving method of sale enables us to sell them to you at the wonderfully low price quoted. If you will compare this accordion with any instrument offered at the same price at the music stores you will find that everything that we have told you in regard to the great saving which we offer you is absolutely true in every respect. We recommend this instrument as the finest accordion that can be purchased anywhere in the country at this price. Shipping weight, about 20 pounds. Price.....\$6.40

No. 12F1088 This is the finest Pitzschler accordion we handle. It has the finest mouldings in imitation mahogany; panels genuine mahogany; all woodwork finely polished and finished; sunken open action keyboard; double row, nineteen nickel keys; heavy double bellows, with nickel protectors; nickel plated corners and clasps; four stops; four sets of reeds. Size, 14 inches by 8 inches. A complete instruction book free. Weight packed, about 20 pounds. Price.....\$7.40



No. 12F1090 Genuine Pitzschler Accordion. Is just the same in every way as No. 12F1088, described above, but has twenty-one nickel plated keys, as shown in the illustration. The additional three keys on this instrument increase the volume of tone to a wonderful extent and give the instrument a much greater musical capacity. The slight addition in price is more than compensated for in the greater musical value which will be obtained. Weight packed, about 20 pounds. Price.....\$7.80

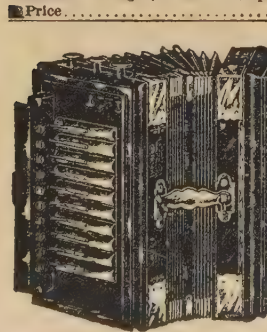
KALBE ACCORDIONS.

The name Imperial, together with the "double anchor" trade mark, on an accordion is a guarantee of its being of the very highest grade. While the price of these goods may be a trifle higher than others, the satisfaction derived from them, on account of the perfect workmanship and wearing qualities will amply repay for the difference in price, and they will be found much the cheapest in the end. We guarantee every one to arrive in perfect playing condition. You cannot make a mistake in buying a Kalbe Imperial for you get the very best article of the kind that is made. Attention is especially called to the patent simplex keys, which are made of heavy metal, in one piece, and are extremely durable. All of the styles of Imperial Accordions that we carry are supplied with patent metal bellows corners and patent folding clasps. Every part of these instruments is of the very best material and workmanship. The Kalbe Accordions are known throughout the world as standard instruments in every way, and we have sold an enormous number since we first began to handle them. The name Kalbe on an accordion is an evidence of the finest grade, most thorough workmanship and most beautiful tone. You will get a **PROFIT SHARING CERTIFICATE** with your purchase and can soon share in our profit, get some valuable article **FREE**, shown on pages 1 and 2, and in this way your Accordion will cost you even less money. At the same time our prices are as low as possible, guaranteed lower than you can get from any other dealer.

Our Kalbe Accordion at \$3.19.



No. 12F1100 This is a splendid Kalbe instrument with an ebonized maple frame very handsomely finished. It is very highly polished and is ornamented with fluted moulding. It has a powerful double bellows of eight folds, with nickel plated corner protectors. Highly polished nickel trimmings and clasps, two sets of reeds and two stops. This accordion is fitted with a tremolo or vox humana attachment, which gives the tone a wavy and undulating effect in imitation of the human voice. The tremolo can be thrown in and out of action at the will of the player by means of a lever, operated by the thumb of the right hand. The instrument is splendidly fitted throughout and will be sure to satisfy all players upon the accordion. Weight, boxed for shipment, about 10 pounds. Price.....\$3.19

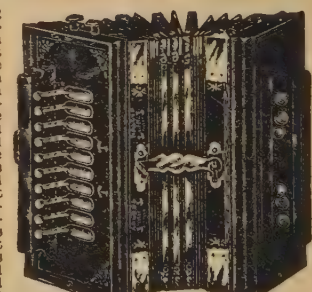


No. 12F1104 Kalbe's Imperial Miniature. Beautifully polished ebonized frame, open action, patent simplex keys, which are very durable; double bellows, with hand painted artistic design on bellows frame, patent nickel plated corners on bellows, thus protecting the weakest part of the accordion. Ten keys, two stops, two sets of reeds and patent clasps. The size of this accordion is 10 1/2 inches high by 6 1/2 inches wide. This is a very ornamental instrument, very highly finished and attractive. It has a very beautiful tone and is accurately tuned. Its good quality has caused an immense sale as it is one of the favorites in the Kalbe line. If you desire a small accordion which will be satisfactory in every way, at a price which no dealer can afford to take, we are recommending this instrument to your notice. Weight, boxed for shipment, about 10 pounds. Price.....\$3.40

Our Kalbe Accordion at \$3.40.



No. 12F1112 Kalbe Imperial Accordion. This is an instrument of great sweetness and volume of tone, very rich in appearance and with highly polished ebonized case. The corners are protected by fancy ornamental nickel plated corner protectors and the corners of the bellows panels are protected in the same way. It is handsomely ornamented and decorated throughout, has triple bellows of eight folds. The bellows folds are ornamented in gold trimmings and the entire instrument is one of the handsomest on the market. It has two sets of reeds and two stops and fitted on each side with patent clasps to keep the instrument closed when not in use. Size of instrument, 6 1/2 inches wide. Weight, boxed for shipment, about 10 pounds. Price.....\$4.40



No. 12F1120 Kalbe Imperial Accordion. This is a splendid instrument in every respect and has a very nicely finished ebonized case; has broad nickel plated corner protectors and handsome clasps on each side to keep it closed when not in use. Has powerful double bellows of ten folds, four sets of reeds and four stops. Is very highly ornamented throughout and we guarantee it to give satisfaction. Size, 6 1/2 inches deep by 11 1/2 inches wide. This is certainly one of the handsomest accordions on the market and is not only a beautiful musical instrument, but is a fine piece of workmanship as well. This accordion at \$6.45 represents a wonderful saving in price to you. We could not afford to sell this magnificent instrument at this price if it were not for the fact that we buy them in such enormous quantities that we secure the lowest possible price, a price that represents the actual cost of making at the factory to which we add our one small margin of profit. Weight, boxed for shipment, about 12 pounds. Price.....\$6.45



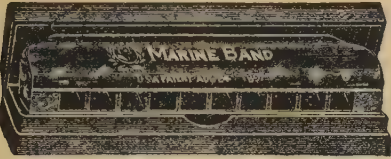
THE CELEBRATED HOHNER HARMONICAS.

In every trade, in every business, there can generally be found one firm that stands at the head of all the rest; and so in the small musical goods business, the firm of M. Hohner is known throughout the world as the largest manufacturers of these instruments. Not only do the Hohner goods enjoy a very large sale in the United States, but also in Europe and in all other foreign countries; and no business as extensive as the Hohner stands today, could possibly have been built up and held had not the lines laid down at the very inception—of superior quality in material and superlative excellence of workmanship—been strictly adhered to during the intervening years. Through the efforts on the part of M. Hohner, Sr., founder of the business, whose adaptability to his chosen work, coupled with sterling qualities which always command success, has established a trade of which one has every reason to feel justly proud; the name Hohner, as applied to harmonicas, has become a household word in all parts of the globe. The factories of M. Hohner stand at the head of all others in this industry, and their products are unquestionably of the best materials, expert workmanship and excel in tone. The customer can, therefore, rest assured that any instrument bearing the name of M. Hohner carries with it the same good qualities that have distinguished the Hohner harmonicas during the past half century.



M. HOHNER

During the past fifty years the Hohner Harmonicas have been leading the market as the best mouth organs made, and have grown steadily in popularity and perfection on account of their admitted excellence. This success is not the result of chance but of superior skill and conscientious work along the line of harmonica betterment. The primary efforts of these years have been to perfect the tone. With the tone perfected, it was a comparatively easy matter to obtain the most modern machinery and to carry out all improvements and new ideas. To satisfy the constantly increasing demand for these harmonicas there are employed in the main factory and its fifteen branches over 1,500 men who turn out daily over 20,500 of these instruments. We are glad to be able to announce that we are prepared to sell these harmonicas by our great money saving method of giving our customers an opportunity to purchase them at prices away below what other dealers are prepared to make. Each one of these harmonicas is sold with our absolute guarantee of merit and we recommend them to all players who desire harmonicas of beautiful appearance and splendid tone at exceedingly low prices. The engravings shown below give but a very poor idea of the handsome appearance of these instruments, and no matter how fine the illustration may be it will always be necessary for the player to thoroughly test the tone, to prove the merits of the harmonica.



No. 12F1604 M. Hohner Marine Band Harmonica. This is a beautiful little instrument, is exactly suited to performers who desire an instrument of good compass and volume to carry in the pocket. It is handsomely and durably made and accurately tuned. It has ten single holes and twenty silver toned reeds set in brass plates. It is fitted with heavy convex brass covers with open back handsomely nickel plated. We send each one of these instruments complete with neat hinged pasteboard case. 4 inches long; furnished in A, B, C, D, E, F and G. When ordering, be sure and specify key desired. Price..... (If by mail, postage extra, 6 cents) 19c



No. 12F1606 Three Little Hohners. This is a very pretty set of three very fine Hohner harmonicas in a handsomely finished leather covered case. These harmonicas come in three different keys, which is a great advantage to the player. The case is 4 1/2 inches long 4 inches wide and 1 inch deep, and can be carried very nicely in the pocket. Each of these harmonicas has ten holes and twenty bell metal reeds exquisitely tuned. The reed plates are made of the very best quality of brass and the reed plate covers are highly nickel plated and polished. This is the handsomest little set of harmonicas ever placed on the market. Price..... (If by mail, postage extra, 8 cents) 68c



No. 12F1608 Hohner's Marine Band. This is a beautiful little harmonica, 4 1/4 inches long, very neatly finished and durably made. It has ten double holes, twenty reeds, brass plates, nickel plated convex covers with flat sides. We send each one of these harmonicas out in a fine leatherette pouch, which closes with button clasp, the style of which has never before been used in the harmonica line. Not only is this pouch very handy and durable but it also keeps the mouth organ in much better condition than the old style pasteboard box. Furnished in A, B, C, D, E, F and G. When ordering, be sure to state the key desired. Price..... (If by mail, postage extra, 6 cents) 45c



No. 12F1610 The Chimewood. This is the newest idea in harmonicas, having a hollow wooden backing giving the harmonica an almost perfect violin tone. The ends of this hollow wooden backing can be covered by the hands, thus subduing the tone at the will of the player. The wooden back is very handsomely finished and highly polished with nickel plated binding on the ends. The harmonica has ten holes and twenty bell metal reeds. The reed plates are made of the very finest brass with nickel plated covers. The harmonica is 4 1/4 inches long and one of the most exquisite little instruments ever made. Price..... (If by mail, postage extra, 5 cents) 38c



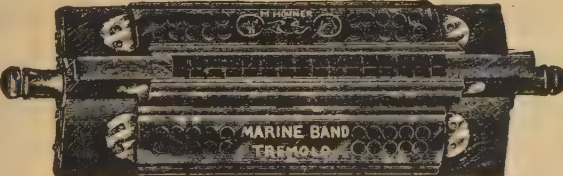
No. 12F1612 Hohner's Autovalue Harp. This is absolutely a new idea in an harmonica and is fitted with a wind saving device, which is the greatest improvement that has been made in the harmonica line within the last 20 years. This improvement makes a concert harp as easy blowing as any single reed mouth organ. It has ten double holes, forty silver toned reeds, brass plates, nickel plated covers in new design, and is sent out complete in a handsome leatherette pouch shown in the engraving. 4 1/4 inches long. Furnished in A, B, C, D, E, F and G. When ordering, be sure to state key desired. Price..... (If by mail, postage extra, 6 cents) 70c



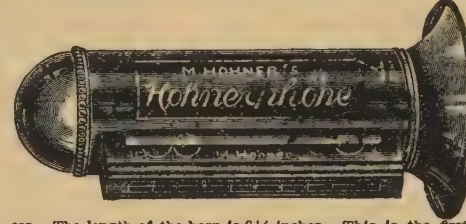
No. 12F1614 The Hohner Alpenecho. This is another new idea in harmonicas, being a double instrument with sixteen double holes on each side. It has sixty-four beautifully tuned bell metal reeds solidly riveted to heavy brass reed plates with nickel plated cylindrical covers. The horn like shape of these covers increases the tone of the instrument in a wonderful degree and make it one of the most powerful harmonicas on the market. It comes tuned in two different keys and is 5 inches in length. Price..... (If by mail, postage extra, 7 cents) 62c



No. 12F1624 Hohner's Triple Tremolo Harmonica. This instrument is offered in response to a demand for a harmonica which can be played in three different keys. The instrument is supplied with three sides, each tuned to a different key, and the changes from one key to another can be made instantly. The instrument is handsomely finished throughout and furnished with turning bars on each end for turning the instrument from one harmonica to the other. It has forty-eight double bell metal reeds, brass plates, nickel covers, three sides and three keys and is a wonderful instrument in many ways. The fact that this instrument is tuned in three different keys is of great importance when playing with other instruments or for accompaniments for songs. 6 1/4 inches long. Price..... (If by mail, postage extra, 8 cents) 86c



No. 12F1624 Hohner's Triple Tremolo Harmonica. This instrument is offered in response to a demand for a harmonica which can be played in three different keys. The instrument is supplied with three sides, each tuned to a different key, and the changes from one key to another can be made instantly. The instrument is handsomely finished throughout and furnished with turning bars on each end for turning the instrument from one harmonica to the other. It has forty-eight double bell metal reeds, brass plates, nickel covers, three sides and three keys and is a wonderful instrument in many ways. The fact that this instrument is tuned in three different keys is of great importance when playing with other instruments or for accompaniments for songs. 6 1/4 inches long. Price..... (If by mail, postage extra, 10 cents) 1.25



No. 12F1620 The Hohnerphone is an harmonica with a brass horn which amplifies the tone and increases it in volume. By placing the right hand over the end of the bell the most crescendo effect can be obtained, and much more conveniently than by using a glass tumbler for the same purpose. For concert work on the stage as well as for home playing, this attachment is of great importance. The harmonica has ten double holes, forty reeds, brass plates and nickel covers. The length of the horn is 6 1/4 inches. This is the first time that this fine instrument has been offered to the public at this wonderfully low price. Our contract with the manufacturer is such that we are able to sell this instrument by our direct from the factory to customer method and thus offer it to you for about one-half the price generally asked by dealers for the same instrument. Price..... (If by mail, postage extra, 10 cents) 75c

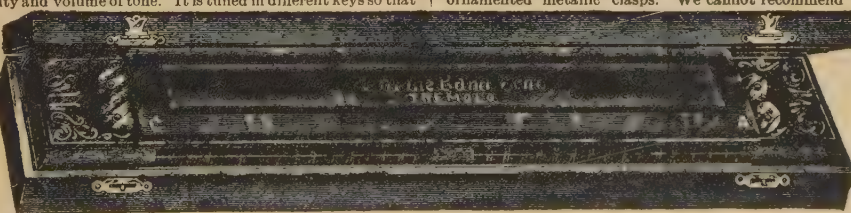
No. 12F1628 Hohner's Trumpet Call. This is one of the very latest designs in the Hohner line, and it is an instrument which will be welcomed with enthusiasm by harmonica players throughout the country. It has twenty-four double holes, forty-eight bell metal reeds, extra heavy brass reed plates and heavy nickel plated covers with flaring edges. By a special construction a beautiful tremolo effect is given to the music produced on this harmonica and we recommend this instrument for all kinds of concert work. We ship this instrument to the customer in a very fine leatherette case, and guarantee it to give satisfaction in every way. 7 1/2 inches long. Furnished in A, B, C, D, E, F and G. In ordering, be sure to specify key wanted. Price..... (If by mail, postage extra, 8 cents) 58c



HOHNER'S MARINE BAND ECHO HARMONICA—ELEVEN AND ONE-HALF INCHES LONG.

No. 12F1632 This is a grand concert instrument in every respect, and is intended for those who desire an instrument of great capacity and volume of tone. It is tuned in different keys so that the performer can change instantly from one key to another. It is with a great deal of pleasure that we offer this instrument to the harmonica players of this country, and we know it will fill a long felt want and will be an instrument which will always be useful to the purchaser who requires an instrument that will meet all of the demands which may be made upon him. This instrument has sixty-four double holes, one hundred and twenty-eight reeds, brass plates, nickel plated convex covers and handsomely decorated extension ends. Each instrument

comes in four keys. It goes to the customer complete with a fine case fitted with hinges and ornamental metallic clasps. We cannot recommend this instrument too highly, and desire to place it in the hands of every harmonica player who does concert playing. Like all other harmonicas which we handle, this instrument goes to the customer under our absolute guarantee of merit and with the distinct understanding that if the customer does not find, when he receives it, that he is getting an instrument of the same grade as the one for which his dealer asks double the price, it can be returned to us, and we will cheerfully refund the money paid. 11 1/2 inches long. **No. 12F1632 Price, \$1.45** (If by mail, postage extra, 12 cents).





No. 12F1804 Harmonica Holder. Will fit any harmonica not more than 4 1/2 inches in length. Two springs which instantly adjust themselves to any sized harmonica, thus firmly securing the same. When not in use, it may be folded into a small compass.
Price.....30c
If by mail, postage extra 5c.



No. 12F1812 Bohm's Sovereign Harmonica. A rare bargain in harmonicas. This harmonica is 5 1/2 inches long and 1 1/2 inches wide; has sixteen double holes and thirty-two steel bronze reeds, heavy metal reed plates and beautiful fancy nickel covers. Price.....15c
If by mail, postage extra, 5 cents.



No. 12F1816 Youth's Companion. Instead of the ordinary nickel cover the harp is made in the shape of a horn which enables the player to get the various effects which are ordinarily produced by using a tumbler. This harp has ten double holes, twenty accurately tuned brass reeds and heavy brass reed plates. 5 1/2 inches long. Furnished in A, B, C, D, E, F and G. State key desired. Price.....29c
If by mail, postage, extra, 7 cents.



No. 12F1808 Bohm's Jubilee Harmonica. has ten single holes, twenty brass reeds mounted on heavy brass reed plates, nickel covers. Made in imitation of organ pipes, producing an exceptionally nice quality of tone. This is a very neat little instrument and has proved a great favorite on account of being made a convenient size to carry in the pocket, 4 inches long. It comes in A, B, C, D, E, F and G. State key desired. Price, 13c
If by mail, postage extra, 5 cents.

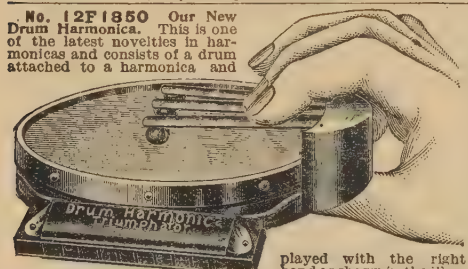


No. 12F1830 This is an illustration of our World's Ruler Swan Brand Harmonica, and the illustration shows an entirely new model. The instrument is fitted with twelve trumpets which carry the tone from the reeds and increase them wonderfully in volume. The instrument has a black frame highly polished. The reeds are riveted solidly to brass plates and it has nickel plated covers of very fancy artistic design. It is fitted with ten holes, twenty bellmetal extra sonorous reeds and goes to the customer complete in a fancy hinged cover box. It is 4 1/2 inches long and 1 1/2 inches wide at top. It comes in A, B, C, D, E, F and G. State key desired. Price.....21c
If by mail, postage extra, 6 cents.

No. 12F1834 This is the David's Harp Harmonica. It has a wood frame finished in rich red color, and the reeds are riveted solidly to heavy brass plates. It is fitted with twenty holes, twenty extra broad musical reeds in perfect tune. By using the hand at the bell of this trumpet the same effect can be obtained as when using a glass. On account of the shape of the harmonica the player is enabled to perform easily, as no breath is lost through the corner of the mouth, 4 inches long. We furnish it in seven different keys, as follows: A, B, C, D, E, F and G. State key desired. Price.....22c
If by mail, postage extra, 6 cents.



No. 12F1844 David's Harp. This Harmonica is 6 inches long, has 20 double holes and 40 powerful, beautifully tuned bellmetal reeds solidly riveted to heavy reed plates. The cover is elegantly nickel plated, polished and ornamented with beautiful enameled and embossed flower designs. The harmonica is made by Ch. Messner & Co., and is furnished in the keys of A, B, C, D, E, F and G. State key desired. The wood frame is finished in yellowish brown, beautifully finished and polished. Price.....43c
If by mail, postage extra, 5c.



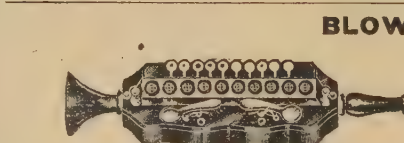
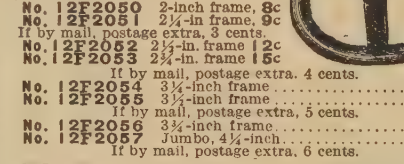
No. 12F1850 Our New Drum Harmonica. This is one of the latest novelties in harmonicas and consists of a drum attached to a harmonica and played with the right hand as shown in the illustration. The entire instrument is very nicely finished, the metallic parts are nickel plated polished and durably made. We furnish one harmonica with this instrument with 10 double holes and 20 finely tuned reeds riveted to heavy brass reed plates. This instrument never fails to make a hit wherever exhibited and very little practice will enable the player to become very proficient in the use of the drum. It is 5 1/2 inches long and oval in shape. Price.....(If by mail, postage extra, 8c).....65c



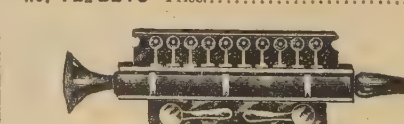
Ocarinas—Flehn's Vienna Make.
No Better Ocarinas can be had at any price than these genuine imported instruments. We import these direct from Europe and own them at prices enabling us to offer them to you at about what your dealer himself pays. These instruments are easily broken and must be packed with care. We guarantee that each Ocarina leaves our hands in perfect condition. A sheet of instructions with each instrument showing exactly how it is played.
No. Key of Price
12F2020 C. Soprano \$0.11
12F2021 Bb. Soprano .11
12F2022 A. Soprano .11
12F2023 C. Soprano .11
12F2024 E. Soprano .14
12F2025 B. Soprano .14
12F2026 Bb. Soprano .14
12F2027 D. Alto .21
12F2028 F. Alto .21
No. 12F2046 Quartettes: 1st and 2d Tenor, 1st and 2d Bass. Price, per set \$2.75
If by mail postage extra, Sopranos, each, 4 cents; Altos, each, 14 cents; Bases, each, 20 cents.

No. 12F1846 David's Harp. This is another harmonica of this well known name made by Ch. Messner & Co., with 14 double holes and 28 beautifully tuned reeds. It has heavy brass reed plates, nickel plated polished covers, ornamented with enameled flowers and tasteful embossed designs. It is 4 1/2 inches long; the wood work is finished in deep yellow and highly polished. Furnished in A, B, C, D, E, F and G. State key desired. Price.....29c
If by mail, postage extra, 5 cents.

Jews' Harps.
The Jews' Harps which we list below are made by the best maker in America, and are known as the genuine E. L. American Jews' Harps and are not to be compared with the many inferior harps on the market. They are all made of white metal frames and have brass tipped tongues. If you are thinking of ordering a Jews' Harp it will pay you to buy our genuine E. L. harp. They will outlast six of the ordinary harps offered for sale by other dealers.
No. 12F2050 2-inch frame, 8c
No. 12F2051 2 1/4-inch frame, 9c
If by mail, postage extra, 3 cents.
No. 12F2052 2 1/2-inch frame, 2c
No. 12F2053 2 3/4-inch frame, 15c
If by mail, postage extra, 4 cents.
No. 12F2054 3 1/4-inch frame.....18c
No. 12F2055 3 1/2-inch frame.....26c
If by mail, postage extra, 5 cents.
No. 12F2056 3 3/4-inch frame.....29c
No. 12F2057 Jumbo, 4 1/4-inch.....39c
If by mail, postage extra, 6 cents.



Flute Accordion. Substantially made, with ten bone keys, two basses and excellent reeds. Wood case with projecting bell. Weight, 20 ounces.
No. 12F2210 Price.....68c



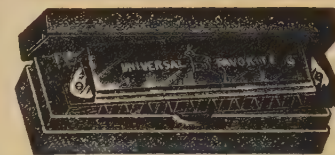
This is the newest pattern, made of black wood, polished case, projecting bell, imitation ebony, trimmed and decorated with white celluloid. Has ten keys, the same style of action as our most expensive accordions and two basses. Weight, 24 ounces.
No. 12F2214 Price.....82c



No. 12F1820 Concert Harmonica, made by And. Koch, whose name is a guarantee for quality. This harmonica has ten double holes, forty bellmetal reeds, accurately tuned. Heavy brass reed plates, brass nickel plated covers, 4 1/2 inches long and furnished in A, B, C, D, E, F and G. Be sure to give key desired. Exceptionally sweet and powerful tone. Price.....23c
If by mail, postage extra, 7 cents.



No. 12F1824 Sousa's Band, 4 inches long, 1 inch wide; ten holes and twenty heavy brass reed plates; handsome nickel covers. We can recommend this harmonica as being something especially fine in a low priced instrument. Furnished in A, B, C, D, E, F and G. State key desired. Price, 16c
If by mail, postage extra, 6 cents.



No. 12F1828 Universal Favorite Harmonica, made by And. Koch, whose name is a guarantee for quality. This harmonica has ten single holes, twenty bellmetal reeds accurately tuned, fine tone, heavy brass reed plates, handsome nickel covers. Packed in a pasteboard box with hinge cover as illustrated. The illustration shown above falls far short of doing this instrument full justice. It is a neat and compact instrument and very convenient for carrying in the pocket. If you desire a harmonica which will be a constant source of pleasure, we unhesitatingly recommend this instrument. We recommend this instrument to all who are looking for a good harmonica at an unusually low price. It is 4 inches long and we can furnish it in A, B, C, D, E, F and G. State key desired. Price.....14c
If by mail, postage extra, 6 cents.



at a low price. We furnish this instrument in seven keys, as follows: A, B, C, D, E, F and G. State key desired. Price, complete with case.....(If by mail, postage extra, 7 cents).....26c

No. 12F1836 The Tremolo Concert Harmonicas are made by And. Koch. Sixteen double holes; 7 1/2 inches in length, 1 1/2 inches wide; two reeds to each hole, sixty-four reeds in all. Brass reed plates and nickel plated covers. The illustration gives but a very poor idea of the size and beautiful appearance of this harmonica. It is one of the best harmonicas which we handle and is a great bargain at the price which we fix upon it. We recommend it to all who desire a harmonica for general playing, as we know it will give the greatest satisfaction in every way. Comes in the following combinations of keys: A-G, C-F, A-E. State key desired. Price, 45c
If by mail, postage extra, 6 cents.

No. 12F1840 Same as No. 12F1836, except larger. Has twenty double holes, eighty reeds in all. Price.....(If by mail, postage extra, 7 cents).....59c

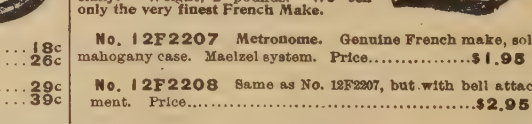


No. 12F1840 Same as No. 12F1836, except larger. Has twenty double holes, eighty reeds in all. Price.....(If by mail, postage extra, 7 cents).....59c



No. 12F1848 The Echo Bell. This Harmonica is made by Fred Hotz, and has ten double holes and 20 exquisitely tuned reeds solidly riveted to heavy brass reed plates. The entire instrument is so arranged as to amplify and increase the tone power of the reeds, making it an instrument which will prove very satisfactory to harmonica players. The wooden frame is finished in imitation ebony on the front and back and highly polished red on the ends. It is 4 1/2 inches long and is a very neat looking instrument. Furnished in A, B, C, D, E, F and G. State key desired. Price.....(Postage extra, 5c).....21c

Metronomes.
The Metronome is used by students of music, especially of the piano, to indicate the tempo or time. The upright rod moves backward and forward like an inverted pendulum, the movement being actuated by a spring which is wound up with a key. The time is indicated both to eye and ear, the movement being in sight and ticking similar to a clock. The time is regulated fast or slow by the sliding weight on the pendulum, while the latter has a graduated scale. This is an invaluable instrument for pupils of the piano and organ especially. Weight, 2 pounds. We sell only the very finest French Make.
No. 12F2207 Metronome. Genuine French make, solid mahogany case. Maelzel system. Price.....\$1.95
No. 12F2208 Same as No. 12F2207, but with bell attachment. Price.....\$2.95



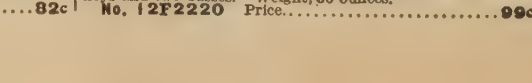
BLOW ACCORDIONS.

The Clarlophone.

A handsome little musical instrument that possesses all the necessary qualities for pleasing the ear with melodious sounds. Wood body, with fancy metal ornaments; ten keys, two basses and excellent reeds. Weight, about 28 ounces.
No. 12F2216 Price.....87c



Our Finest Blow Accordion none better made; in fact this instrument is of far better quality than any other blow accords usually found in retail stores. The case is made of imitation ebony, highly polished and beautifully nickel trimmed. Has projecting bell. The action is the same as used on high grade accordions; the entire key being in one piece. Has ten keys and two basses. Weight, 30 ounces.
No. 12F2220 Price.....99c

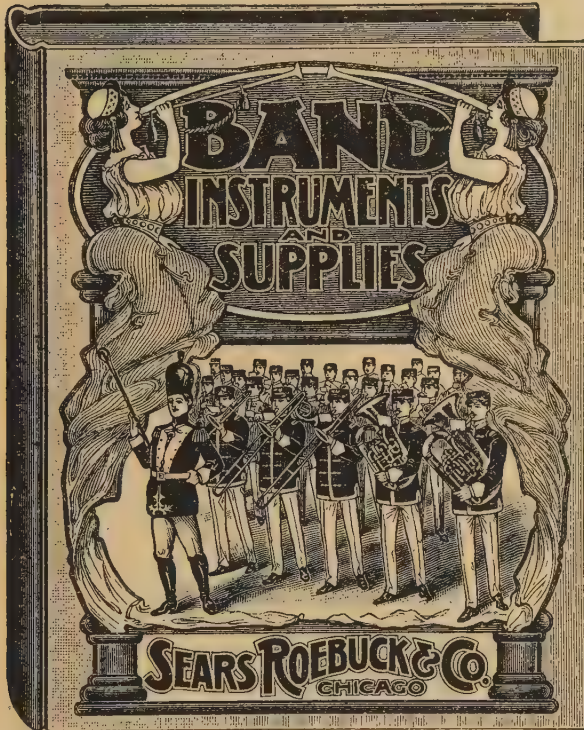


OUR BAND INSTRUMENT DEPARTMENT

THREE MAGNIFICENT LINES OF BRASS INSTRUMENTS SOLD EXCLUSIVELY BY US. A COMPLETE LINE OF WOOD WIND INSTRUMENTS, DRUMS, AND GENERAL BAND SUPPLIES EVERY INSTRUMENT COVERED BY OUR WRITTEN BINDING GUARANTEE

OUR FREE SPECIAL BAND INSTRUMENT CATALOGUE.

THE MOST COMPLETE AND COMPREHENSIVE CATALOGUE OF BAND INSTRUMENTS EVER ISSUED WILL BE SENT TO YOU ABSOLUTELY FREE ON REQUEST.



WE ARE SHOWING ON THIS PAGE an illustration of the splendid special catalogue which we are now issuing, containing illustrations and descriptions of band instruments and supplies, showing the most complete line ever offered to the bandmen of the United States. This book contains large illustrations and full descriptions of our three splendid lines of brass instruments also clarinets, saxophones, flutes, oboes, bassoons, drums and all kinds of band instrument supplies. It also tells you how to select and purchase your band instruments, how to organize and manage your band, and gives a table showing the correct instrumentation for bands of all sizes together with many suggestions regarding the care of band instruments. This book should be in the hands of every bandman in the United States, as it marks a startling revolution in the purchase and sale of all kinds of band instruments. It fully explains the reasons why we are able to sell high class band instruments for one-half the prices asked by others. It tells you why the prices on band instruments have been so high in the past, and gives valuable information which will prove a great advantage to you when you are ready to purchase your instruments. We desire to place this book in your hands, but will say that if you are ready to make your purchase you are perfectly safe in making your selection of band instruments from the following pages, and it is much preferable for you to do so rather than cause a delay by writing for our Special Band Catalogue. The illustrations which we give on the following pages are faithful reproductions of the instruments themselves from photographs, and the descriptions are as complete as we can possibly make them in the small space allowed for this purpose. As the true and final test of any article ordered from us is the examination and trial which you give it after it is received, and as you are not asked to accept it until after a thorough trial you are fully satisfied that it is everything that you desire and a great bargain in every respect, you will see that you have the same advantages in ordering from this big catalogue that you would have in ordering from the special catalogue. If, however, you desire illustrations and descriptions of our complete line before ordering, we will be glad to send you this special catalogue, and it will only be necessary for you to send us a postal card saying, "Please send me your Special Band Catalogue," when it will be forwarded to you absolutely free. We are now the largest band instrument dealers in the world selling directly to users, and we are in a better position than any other house in the country to furnish you instruments of a high grade at the same small margin of profit which we make on groceries, dry goods, etc. If you are not particularly interested at the present time in the purchase of band instruments, we would esteem it a favor if you would send us the name of the band leader in your town, or some member of the band who will be interested in these goods. You probably know of some band about to be organized, and you will not only do us a great favor, but you will also do them a great service as well by sending us the name of the leading member, so that we may place this catalogue in his hands.

WE WANT ALL BANDMEN TO KNOW that we are now the largest band instrument dealers in the country selling directly to the user. Last year we furnished over 500 bands with complete sets of instruments besides selling an immense number of single instruments of all kinds, and this year our business will undoubtedly be doubled. The reason for the growth of this immense business is easily explained. Our methods of sale have worked the same revolution in this line of goods as in all other lines. We sell our instruments directly to the user adding but one small percentage of profit to the maker's price, and in this way the cornet which was formerly sold at \$50.00 is now sold at \$15.00, and a proportional saving is made throughout the entire line of band instruments. As our business has grown in this line and we have sold these instruments in greater quantities, we have been able to reduce the prices from time to time, so that now we are selling all classes of band instruments at prices ranging from one-third to one-half

lower than any other dealers are able to offer. We ask you to compare all the instruments and prices shown in our catalogue with those offered by other dealers and you will find the above statement to be absolutely true in every particular. The fact that we send all of our instruments out with the understanding that the purchaser is to be the sole judge of their merits and decide for himself whether or not they are everything we claim for them and high grade instruments in every respect, will remove all doubt in regard to the truthfulness of the statements we make. It is our desire and intention to make our band instrument department headquarters for band instruments and supplies in the United States, and we certainly could not do this by misrepresenting our goods in any way. There is no class of goods so susceptible to false valuation as musical instruments. The true value of such an instrument can only be fixed by one who is expert in its manufacture or handles it constantly in buying or selling. The fact that a man is a musician does not always make him a good judge of musical instrument values. He can judge of tone or ease of execution, but as to the material and workmanship contained in the instrument he is often the poorest kind of a judge. These are points for which the purchaser has to take the dealer's word absolutely, and, as a general rule, is entirely at the mercy of the man from whom he purchases. The value of every musical instrument which we handle is accurately determined by an expert at the time we purchase it. We base our prices upon the value determined at that time and sell the instrument to the customer under our binding guarantee, so that the purchaser is always sure of receiving an instrument the real value of which is in proportion to the price we charge. There are many so called high class cornets on the market today for which the manufacturer is charging from \$50.00 to \$100.00, when as an actual fact the real cost of manufacturing the instrument does not exceed \$15.00 at the outside. He is able to fix and receive this large price because he has established a reputation, possesses a monopoly and is absolutely without competition. The price is fixed without any reference whatever to the real value of the instrument, but with the idea of getting as much as the unsuspecting customer is willing to pay.

THE MARCEAU BAND INSTRUMENTS are certainly the very finest line of low priced band instruments ever offered to American bandmen. They are fully guaranteed by us, shipped under our ten days' trial offer and we ship them with the distinct understanding and agreement that the buyer must be perfectly satisfied or they can be returned entirely at our expense. They are especially suitable for beginners or amateurs who are playing a medium grade of music and desire a set of instruments which will give satisfactory service at a low price. We have sold hundreds of sets of these instruments and they have proved universally satisfactory. They are all of the very best models with French pattern silver piston valve and are thoroughly tested and inspected by us before shipping.

OUR DUPONT BAND INSTRUMENTS. This is our line of medium priced band instruments, and we are willing to have them compared with band instruments offered by other dealers and sold at more than double our prices. These instruments are especially suitable for the better grade of amateur bands and the thousands of testimonials which we receive every year sufficiently prove that they give satisfaction in every case. We have handled them for the last five years, and during that time have furnished them to hundreds of bands. They are instruments which will meet every demand made upon them, are of the very best model, and are fitted with French light action piston valves. If you are figuring on purchasing a new set of instruments for your band and desire a set of instruments at a low price, which will give satisfaction under all conditions, we especially recommend them for your consideration.

TOURVILLE & CO. BAND INSTRUMENTS. This is certainly the most magnificent line of band instruments ever sold in this country. We are the sole American agents for these splendid instruments, and while we have only been selling them for about three years our sales have grown to enormous proportions. They will compare favorably with the very highest class of band instruments made in this country, and in many instances they have been selected in preference to several well known makes of instruments manufactured in this country. They are of beautiful model, handsome chased reinforced joints, splendidly made and fitted with the French light action silver piston valves. We recommend them to all bands who desire to do the very finest kind of concert playing, as they will meet every demand made upon them and prove satisfactory under all conditions. They are superb instruments in every respect and all we ask is an opportunity to place one or more of them in your hands for trial and examination, and if you do not find that they are up to your expectations in every way, and that the price you have paid is only about one-half what you would have to give any other dealer for the same grade of instruments, we will not ask you to keep them, but you can return them entirely at our expense and we will cheerfully refund your money. We have equipped some of the largest concert bands in the country with these splendid instruments, and in almost every case they have been selected in preference to well known and high priced instruments of American make. All of these instruments are of the latest improved short model, handsomely ornamented with chased bands around the joints, made of the very best material and by the most skillful workmen. They are all imported from France, the home of modern high grade band instruments. We desire an opportunity to place a set of these magnificent instruments in your hands for trial and examination.

HOW TO ORDER.

Select the instrument you want, order by number, enclose our price and we will make prompt shipment with the understanding and agreement that the buyer must be perfectly satisfied on our part that it will prove perfectly satisfactory to you in every way, just as represented by us and a wonderful value for the money; and if on receipt you do not find all this true, you are at liberty to return it to us at our expense and we will promptly return all your money including what you paid out for transportation charges.

OUR TEN DAYS TRIAL OFFER.

After the customer has received the instrument we allow him to try it for ten days, and if at any time within that period it should prove unsatisfactory, it can be returned to us and we will refund the full price paid and pay express charges both ways. This fully protects the customer against any possible loss, and we make him the sole judge of the merits of the instruments. We ship all our band instruments and musical goods upon these terms, as we desire our customers to be perfectly satisfied before finally accepting their purchase.

A COMPLETE COURSE IN MUSIC FREE.

With each cornet sold by us we give absolutely free to the purchaser a certificate which entitles him to a complete course, consisting of fifty weekly lessons, extending over a period of one year. This course of lessons is so complete and thorough that the student will have no difficulty in understanding them. The lessons will be given by one of the best music colleges in the country, the only expense to the student being the cost of the instrument which we guarantee not to exceed 13 cents a week. You will find this course of lessons fully outlined and explained on page 285 of this catalogue, which we ask you to read carefully. The fact that we give this course of lessons absolutely free does not in any way affect the extremely low prices which we make on our instruments, and we shall continue to offer to our customers the very highest grade of instruments that can be secured at the very lowest possible prices.

OUR CELEBRATED MARCEAU BAND INSTRUMENTS.

GREATEST BARCAINS IN BAND INSTRUMENTS EVER OFFERED TO THE BANDMEN OF AMERICA.

THIS IS ONE OF THE FINE LINES of band instruments which we have been handling for years and which have given such immense satisfaction.

MUSIC RACKS and INSTRUCTION BOOKS are sent with all of these instruments.

YOU GET A PROFIT SHARING CERTIFICATE WITH EVERY PURCHASE and CAN SOON GET SOMETHING VALUABLE FREE OF COST, AS EXPLAINED ON PAGES 1 AND 2.

WE GUARANTEE EVERY INSTRUMENT

In this line and sell them on the same terms that we sell all of our other band instruments. Each horn is fitted with celebrated French piston light action valves and is splendid in model and finish. On page 335 of this catalogue you will find the terms upon which we sell these instruments fully given and also estimates of bands of different sizes, which may prove of interest to you.

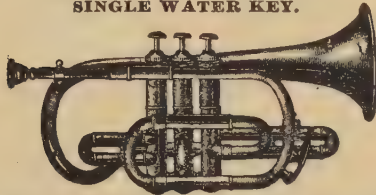
Marceau E Flat Cornet.



A clear toned splendid instrument for the use of leaders. Guaranteed in every way. Beautiful in model, perfect in tune and tone. The E flat cornet is never used except for playing in a band. If you wish a cornet for general playing, you should order a B flat cornet.

No. 12F7980 Brass, highly polished.....\$5.75
No. 12F7981 Nickel plated, highly polished 6.65

Marceau B Flat Cornet. SINGLE WATER KEY.



This is a fine B Flat Cornet in every way and is suitable for use in either band or orchestra. We send with it an A shank for use in orchestra, and it is a splendid instrument in every way.

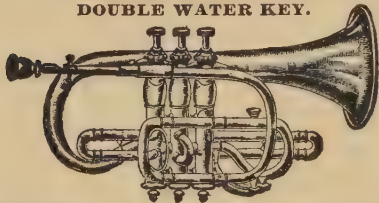
No. 12F7984 Brass, highly polished.....\$5.85
No. 12F7985 Nickel plated, highly polished 6.75

Marceau C Cornet.

We can also furnish this cornet in the key of C at the following prices:

No. 12F7988 Brass. Price.....\$6.05
No. 12F7989 Nickel plated. Price.....6.95

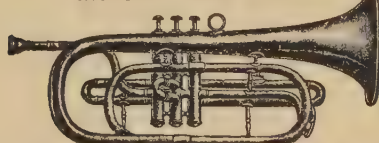
Marceau B Flat Cornet. DOUBLE WATER KEY.



This Double Water Key Cornet has been a favorite with bandmen for a long time on account of its beautiful model and splendid tone. It is furnished with an A shank for use in orchestra and is a fine instrument in every way.

No. 12F7992 Brass, polished. Price.....\$ 7.95
No. 12F7994 Nickel plated, highly polished. Price.....8.95

Marceau Solo Altos.



These instruments are manufactured for solo alto purposes and have been great favorites ever since their appearance. They are easy blowing, have a splendid tone and a handsome appearance.

No. 12F8011 Brass, highly polished.....\$ 9.25
No. 12F8012 Nickel plated, highly polished.....10.75

Marceau Valve Trombones.



These Trombones are all fine in every respect and have that deep, rich tone so peculiar to trombones. Each band should be fitted with at least two of these, as they give a coloring harmony, which could be obtained in no other way.

No. 12F8023 E Flat Alto Trombone, brass. Price.....\$ 9.75
No. 12F8024 E Flat Alto Trombone, nickel plated. Price.....11.25

Special Hillyard Long Model Marceau Trombones.

No. 12F8029 B Flat Tenor Trombone, brass. Price.....\$11.25
No. 12F8030 B Flat Tenor Trombone, nickel plated. Price.....13.15

Marceau E Flat Altos and B Flat Tenors.

These instruments are splendid for harmony work in a band, and we recommend them highly for those who desire fine altos and tenors at extremely low prices. They have a splendid tone, a beautiful model and a handsome appearance. They are perfect in tune and tone and so well constructed that they will last a lifetime. The action of the valves is extremely light and either one of these instruments can be used very nicely for solo purposes. We guarantee them to be satisfactory, and we believe that alto and tenor players will find in these instruments just what they desire at a very small cost. We desire to place them in the hands of all who are looking for something in this line at a moderate price, and we do not ask the customer to take any chances as we assume all the risk of shipping them.

No. 12F8013 Alto, brass, polished.....\$ 9.75
No. 12F8014 Alto, nickel, polished.....11.25
No. 12F8015 Tenor, brass, polished.....10.65
No. 12F8016 Tenor, nickel, polished.....13.05

REMEMBER OUR WONDERFUL PROFIT SHARING PLAN, AS WELL AS THE ENORMOUS SAVING WHEN YOU BUY FROM US.

Marceau B Flat Baritone.



These instruments have been used with great success in all sorts of solo playing and general band work. A large number of bandmen have pronounced them the finest baritones on the market for less than double the price given below. Their tone is full and sonorous without being dull, and is light and clear without being too snappy. The model is handsome and the general workmanship on the instruments is all that can be desired. We recommend these baritones highly to baritone players throughout the country and we are always willing to have them compared with instruments offered by other dealers for twice the price.

No. 12F8017 Brass, highly polished.....\$12.15
Price.....
No. 12F8018 Nickel plated, highly polished.....\$15.15
Price.....

Marceau Circular Alto.

This style of alto horn has become very popular with all kinds of military and concert bands in the last few years on account of its beautiful mellow tone. It is used almost exclusively by all of the larger bands and we recommend its use to all bandmen. Its circular model makes it a very easy blowing and sensitive instrument and not only does it add to the appearance of the band but it gives the music a coloring which can be obtained in no other way. It is made by the same celebrated makers who manufacture the balance of this line, and is a valuable addition to the well known Marceau & Co. band instruments which we have handled so successfully for years. If your band does not possess allos of this model you should by all means procure them without delay and you will find that the beautiful effect which you will obtain will much more than compensate for the small expense incurred.

No. 12F8033 Brass, highly polished.....\$17.95
Price.....
No. 12F8034 Nickel plated. Price, 20.45

Marceau Slide Trombones.



We know that these instruments will appeal to all trombone players who desire good, serviceable trombones at an extremely low price. For band and orchestra use they will be found equal to all requirements. For solo playing they have given general satisfaction. The slide works with ease and rapidity and the tone is mellow and powerful.

No. 12F8031 Brass, highly polished. Price.....\$6.65
No. 12F8032 Nickel plated, highly polished. Price.....8.55

Marceau B Flat Bass.



No. 12F8019 Brass, highly polished.....\$15.65
Price.....

No. 12F8020 Nickel plated, highly polished. Price.....\$16.95

Marceau E Flat Bass.



strument to be satisfactory in every particular.
No. 12F8021 Brass, highly polished....\$19.35
No. 12F8022 Nickel plated, highly polished, 23.45

We wish to call your attention particularly to this instrument and will say, without fear of contradiction, that it has never been equaled, price considered. It has a deep, rich tone and furnishes an excellent fundamental bass for any brass band. It has enough volume to answer for a large instrumentation and the tone is full and sweet enough for use, if desired, in orchestras. The model is fine and the tubing is so thoroughly braced and reinforced that it will not break down under severe use. The valves are all quick and responsive and we guarantee the in-



OUR WORLD RENOWNED DUPONT BAND INSTRUMENTS.

Saved \$200.00 on a Set of Band Instruments.

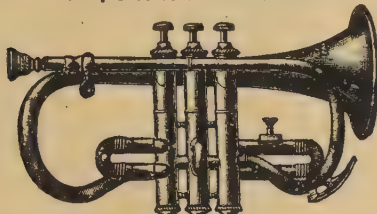
Edenville, Mich.

Sears, Roebuck & Co., Chicago, Ill.

The set of band instruments purchased of your house is giving the best possible satisfaction. I have had them examined by experts in the band business and it was hard for me to make them believe that they were bought for so little money. The valve action, taken with the ease in blowing, is simply marvelous. In finish and appearance I consider the band instruments excelled by no others in the world, regardless of price. I earnestly thank you in behalf of the band for the generous and courteous manner in which you have treated me in the purchasing of our band. Our band has cost us \$300.00 and I do not believe that I could have purchased the same high grade instruments elsewhere for less than \$500.00. I would earnestly recommend all interested to compare your goods and prices with those of any other firm doing band business before placing their orders.

JOHN P. LEE.

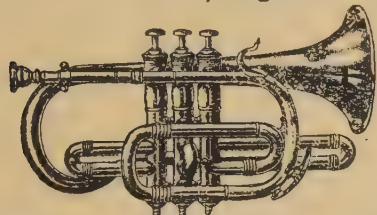
Dupont E Flat Cornet.



This is an especially fine instrument, and is so constructed that many of the objectionable features to be found in other E flat cornets have been entirely avoided. The E flat cornet is never used except for playing with a band. If you want a cornet for general playing you should order a B flat cornet.

No. 12F8040	Brass, polished.....	\$ 7.95
No. 12F8042	Nickel plated.....	9.25
No. 12F8044	Silver plated, satin finish.....	12.45
No. 12F8046	Silver plated, polished.....	14.55

Dupont B Flat Cornet, Single Water Key.



For general band and orchestra work where steady, conscientious results are required, this cornet is particularly desirable.

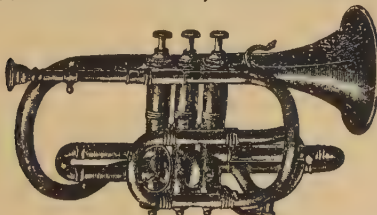
No. 12F8047	Brass, polished.....	\$ 8.45
No. 12F8049	Nickel plated.....	9.65
No. 12F8048	Silver plated, satin finish.....	12.90
No. 12F8050	Silver plated, polished.....	15.15

Dupont C Cornet.

We can also furnish the above cornet in the key of C at the following prices:

No. 12F8039	Brass, polished.....	\$ 8.40
No. 12F8041	Nickel plated.....	9.60
No. 12F8043	Silver plated, satin finish.....	12.90
No. 12F8045	Silver plated, polished.....	15.10

Dupont B Flat Cornet, Double Water Key.



The B Flat Cornet, illustrated above, has never been excelled in playing qualities by any band instrument ever made. The material of which it is made is of the very finest, and the skill of the maker is splendidly shown in the beautiful model and excellent finish.

No. 12F8052	Brass, polished.....	\$10.95
No. 12F8054	Nickel plated.....	12.15
No. 12F8056	Silver plated, satin finish.....	14.45
No. 12F8058	Silver plated, polished.....	16.75

Dupont Tenor Slide Trombone.



We take pleasure in offering the Dupont Slide Trombones to players because we believe that they represent the very highest possible attainments in this line, considering the extremely low prices which we are able to make. Great care and study has been given to their manufacture, and the result has been gratifying, indeed.

No. 12F8156	Brass, polished.....	\$ 7.95
No. 12F8158	Nickel plated.....	9.90
No. 12F8160	Silver plated, satin finish.....	13.45
No. 12F8162	Silver plated, polished.....	16.10

The Best Cornet He Has Ever Seen.

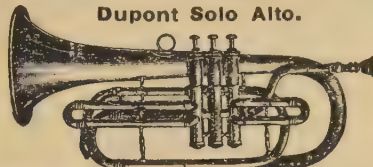
Newton, Ala.

Sears, Roebuck & Co., Chicago, Ill.

I can truly say that the cornet I purchased from you is the best I have ever seen for the money. One member of our band preferred it to his \$25.00 silver cornet. It is still a very fair cornet although it has been kicked about very much. I can recommend it to all my friends.

SAXON P. POYNER.

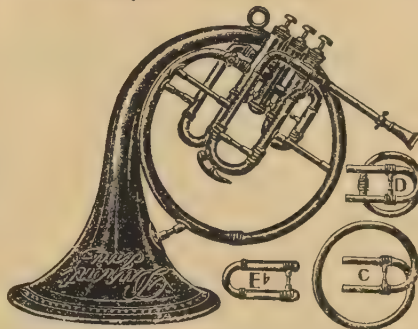
Dupont Solo Alto.



This instrument is intended for use as a solo alto, and while it can be used as a harmony instrument it is best adapted for use on solo alto parts in band music which have been so popular of late years.

No. 12F8076	Brass, polished.....	\$11.90
No. 12F8078	Nickel plated.....	13.90
No. 12F8080	Silver plated, satin finish.....	18.90
No. 12F8082	Silver plated, polished.....	22.75

Dupont Concert Alto.



This is fast becoming a very popular instrument, both in bands and orchestras. It adds a dash of color to the harmony in band music, which can be obtained in no other way, and is fast supplanting the regular upright alto as an accompaniment horn. In orchestra it is considered valuable because it does not require the constant practice which is required on the French horn, and its tone is every bit as mellow and sweet. Anyone who has learned to play a cornet or alto can play this instrument, because it fingers exactly the same as a cornet and blows exactly the same as the alto. It is furnished in the key of F, with C, E flat and D crook. When used in a band it is always played in E flat, and when used in the orchestra, the F and D crooks are used. The C crook is very useful, as it throws the instrument into a key which enables the performer to play right along with the piano or organ without transposing the music. It is the beautiful French horn model and is furnished complete, with music rack, mouthpiece and instruction book. We especially recommend this instrument and we know it will prove acceptable to all band and orchestra men who use it.

No. 12F8075	Brass, polished.....	\$22.45
No. 12F8077	Nickel plated.....	24.95
No. 12F8079	Silver satin finish.....	30.15
No. 12F8081	Silver polished.....	37.75

Dupont Altos and Tenors.



These instruments are intended for harmony purposes and for playing accompaniment parts, but they can both be used for solo work and are excellent for that purpose. They are of fine model, made of the very highest quality of spun brass and the tubing is rolled until it is absolutely seamless. These altos and tenors are all thoroughly tested and inspected before they leave our house and we guarantee them in every respect.

No. 12F8084	E Flat Alto, brass.....	\$11.95
No. 12F8086	Nickel plated.....	13.95
No. 12F8088	Silver, satin finish.....	18.95
No. 12F8090	Silver plated.....	21.95
No. 12F8092	B Flat Tenor, brass.....	\$13.25
No. 12F8094	B Flat Tenor, nickel plated.....	15.45
No. 12F8096	B Flat Tenor, silver plated, satin finish.....	21.60
No. 12F8098	B Flat Tenor, silver plated, polished.....	25.95

Dupont B Flat Baritone.

We take pleasure in bringing to the notice of baritone players the magnificent instrument shown in the engraving opposite. We have supplied these instruments to a large number of bands, and in every case they have called forth the unstinted praise of the player. The tone is round, full and deep, and in solo playing it leaves nothing to be desired. Particular care has been used by the manufacturer in the production of this instrument, and we do not hesitate to say that it is certainly one of the best baritones made today.

No. 12F8100	Brass, polished.....	\$15.95
No. 12F8102	Nickel plated.....	18.55
No. 12F8104	Silver plated, satin finish.....	25.15
No. 12F8106	Silver plated, polished.....	31.45

Dupont B Flat Bass.

This instrument is particularly adapted for shading and blending the deep diapason tones of the tuba, and forms a connecting link in the harmony between that instrument and the baritone. It produces an excellent effect in the heavy bass solos of modern street marches and selections, and serves to blend and distribute the harmony of the bass section.

No. 12F8108	Brass, polished.....	\$16.75
No. 12F8110	Nickel plated.....	19.35
No. 12F8112	Silver plated, satin finish.....	29.15
No. 12F8114	Silver plated, polished.....	34.75

Dupont E Flat Bass.



We do not believe that these instruments have ever been equalled for dignity and profundity of tone by any other basses ever made, where the price is taken into consideration. They are capable, in the hands of an ordinary player, of furnishing a fundamental bass for any band, and when used in an orchestra the effect is striking and grand. They possess the quality so rare in bass instruments of being in perfect tune in the upper register, and from low B flat clear up through the entire chromatic scale, every note is full, accurate and in perfect tune. We have supplied a great many bass players throughout the country with these instruments and in every instance they have called forth the loudest praise.

No. 12F8116	Medium, brass, polished.....	\$23.25
No. 12F8118	Medium, nickel.....	27.45
No. 12F8120	Medium, silver, satin finish.....	38.25
No. 12F8122	Medium, silver, polished.....	46.95
No. 12F8124	Contra-Bass, brass.....	24.95
No. 12F8126	Contra-Bass, nickel.....	29.15
No. 12F8128	Contra-Bass, silver, satin finish.....	39.95
No. 12F8130	Contra-Bass, silver, polished.....	47.95

Dupont Valve Trombones.



The valve trombones of this line are made after the latest approved models and are fine instruments in every respect.

No. 12F8131	E Flat Alto Trombone, brass, polished.....	\$11.85
No. 12F8133	E Flat Alto Trombone, nickel plated.....	13.85
No. 12F8136	E Flat Alto Trombone, silver plated, satin finish.....	18.85
No. 12F8138	E Flat Alto Trombone, silver plated, polished.....	23.75
No. 12F8140	B Flat Tenor Trombone, brass, polished.....	13.15
No. 12F8142	B Flat Tenor Trombone, nickel plated.....	15.35
No. 12F8144	B Flat Tenor Trombone, silver, satin finish.....	21.45
No. 12F8146	B Flat Tenor Trombone, silver plated, polished.....	25.95

OUR SPLENDID LINE OF TOURVILLE & CO. BAND INSTRUMENTS.

MADE BY TOURVILLE & CO., OF PARIS, FRANCE

AND THE ENTIRE LINE FITTED WITH THE WONDERFUL TOURVILLE LOW PITCH ATTACHMENT

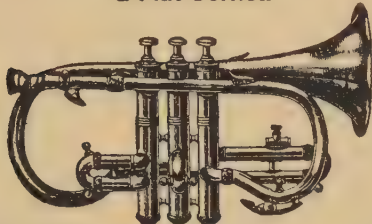


AN EXAMINATION OF THE ENGRAVINGS SHOWN BELOW

will show you that each one of these splendid instruments is now fitted with a low pitch attachment, enabling the performer to change the instrument instantly from high to low pitch. This is of immense advantage, because the performer never knows when it will be necessary for him to change his instrument from one pitch to another, and with ordinary band instruments it would be necessary to possess both a high and low pitch instrument in order to be prepared for every emergency. With this attachment only one instrument is necessary. As all pianos manufactured nowadays are tuned to low pitch, and as the large majority of band instruments used throughout the country are tuned to high pitch, a great deal of confusion arises and professional musicians have always found it necessary to own both a high and low pitch instrument, in order to be fully prepared for every emergency. With the Tourville instruments this is not necessary, as the low pitch attachment makes it easy to change from one pitch to another. The engraving which we show herewith illustrates how this appliance is attached to upright horns. It adds to the appearance of the instrument and is one of the most valuable improvements ever made in brass instruments. The addition of this attachment to these instruments has not in any way affected the price, and the low prices which we have always quoted on this splendid line places this great improvement easily within your reach. All of the cornets are fitted with extra low pitch slides which can be inserted instantly if necessary to change from one pitch to another.

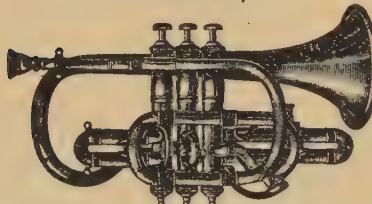
horns. It adds to the appearance of the instrument and is one of the most valuable improvements ever made in brass instruments. The addition of this attachment to these instruments has not in any way affected the price, and the low prices which we have always quoted on this splendid line places this great improvement easily within your reach. All of the cornets are fitted with extra low pitch slides which can be inserted instantly if necessary to change from one pitch to another.

E Flat Cornet.



- | | | |
|-------------|-------------------------------|---------|
| No. 12F8180 | Brass, polished..... | \$13.85 |
| No. 12F8182 | Nickel plated..... | 15.10 |
| No. 12F8184 | Silver plated, satin finish.. | 17.35 |
| No. 12F8190 | Silver plated, polished..... | 19.35 |

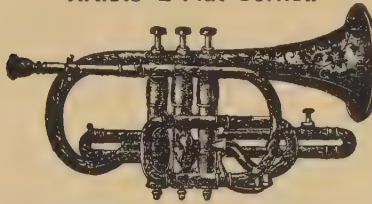
Leaders' B Flat Cornet. Double Water Key.



This cornet is a splendid instrument for general street and concert work, an ideal cornet for leaders who use a B flat cornet in their work.

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|-------------|---------------------------------|---------|
| No. 12F8201 | Brass, polished..... | \$15.95 |
| No. 12F8202 | Nickel plated..... | 17.25 |
| No. 12F8203 | Silver plated, satin finish.... | 19.45 |
| No. 12F8204 | Silver plated, polished..... | 21.45 |

Artists' B Flat Cornet.



We offer this instrument as something particularly fine for soloists and those who desire a cornet of the highest possible grade in both looks and playing qualities.

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|-------------|---|---------|
| No. 12F8205 | Brass, polished..... | \$18.15 |
| No. 12F8206 | Nickel plated..... | 19.45 |
| No. 12F8207 | Silver plated, satin finish, gold lined bell..... | 21.95 |
| No. 12F8208 | Silver plated, polished, gold lined bell..... | 23.95 |

Valve Trombones.



The Trombones of this line are all well balanced and easy to hold, and the model is one which has received the approval of both maker and player. Owing to the peculiarly sweet tone they possess, they are favorite instruments in all brass bands.

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|-------------|--|---------|
| No. 12F8266 | E Flat Alto Trombone, brass, polished..... | \$16.80 |
| No. 12F8268 | E Flat Alto Trombone, nickel plated..... | 18.55 |
| No. 12F8270 | E Flat Alto Trombone, silver plated, satin finish.... | 22.75 |
| No. 12F8272 | E Flat Alto Trombone, silver plated, polished..... | 25.80 |
| No. 12F8274 | B Flat Tenor Trombone, brass, polished..... | 18.95 |
| No. 12F8276 | B Flat Tenor Trombone, nickel plated..... | 21.45 |
| No. 12F8278 | B Flat Tenor Trombone, silver plated, satin finish.... | 26.45 |
| No. 12F8280 | B Flat Tenor Trombone, silver plated, polished..... | 28.95 |

Solo E Flat Alto.



This is a favorite model with Alto players and is one which we highly recommend as handsome and durable. This instrument is easily the equal of other instruments of this line, and is very acceptable for playing solo alto parts.

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|-------------|---------------------------------|---------|
| No. 12F8192 | Brass, polished..... | \$15.95 |
| No. 12F8194 | Nickel plated, polished..... | 18.45 |
| No. 12F8196 | Silver plated, satin finish.... | 22.80 |
| No. 12F8198 | Silver plated, polished..... | 25.95 |

Tenors and Altos.

These are by far the best harmony instruments ever turned out by any maker. Their tone is peculiarly adapted for accompaniment parts and is heavy enough for solo work. As great care has been used in their manufacture as is used in the manufacture of the finest cornets of this line, and we do not hesitate to say that they are the best instruments of their kind ever produced.

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|-------------|---------------------------------|---------|
| No. 12F8210 | Alto, brass, polished..... | \$16.45 |
| No. 12F8212 | Alto, nickel plated..... | 18.45 |
| No. 12F8214 | Alto, silver, satin finish..... | 22.35 |
| No. 12F8216 | Alto, silver, polished..... | 25.85 |
| No. 12F8218 | Tenor, brass, polished..... | 18.25 |
| No. 12F8220 | Tenor, nickel plated..... | 20.45 |
| No. 12F8222 | Tenor, silver, satin finish.... | 26.55 |
| No. 12F8224 | Tenor, silver, polished..... | 29.45 |

WE FURNISH EACH ONE OF THESE INSTRUMENTS WITH A

Music Holder and Instruction Book

AND OFFER THE COMPLETE LINE AS BEING UNSURPASSED BY ANY LINE OF BAND INSTRUMENTS ON THE MARKET TODAY.

B Flat Baritone.



Of all brass instruments the baritone is perhaps the most difficult to make, for the reason that great depth and breadth of tone are required, combined with the lightest possible action. This happy combination is fully realized in this baritone.

The valve action in this instrument is the result of much special thought and experiment, and the maker has succeeded in so regulating the air pressure as to produce the lightest valve action ever known.

- | | | |
|-------------|----------------------------------|---------|
| No. 12F8226 | Brass, polished..... | \$21.25 |
| No. 12F8228 | Nickel plated..... | 24.35 |
| No. 12F8230 | Silver plated, satin finish..... | 30.55 |
| No. 12F8232 | Silver plated, polished..... | 35.20 |

B Flat Basses.

- | | | |
|-------------|---------------------------------|---------|
| No. 12F8234 | Brass, polished..... | \$23.45 |
| No. 12F8236 | Nickel plated..... | 26.95 |
| No. 12F8238 | Silver plated, satin finish.... | 35.45 |
| No. 12F8240 | Silver plated, polished..... | 39.95 |

E Flat Bass.



The Tuba shown in the engraving is without any question the finest E flat bass ever made in tone, tune and finish. Too much cannot be said in its praise, but we would prefer to place it in the hands of bass players and let it speak for itself. In tone, tune and valve action it is certainly a revelation, and never fails to receive the greatest praise from all who may use it. It has that grand, sonorous and at the same time mellow tone which has been the dream of both player and manufacturer for years, and only realized in this production of the master hand.

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|-------------|---------------------------------|---------|
| No. 12F8242 | Brass, polished..... | \$32.25 |
| No. 12F8244 | Nickel plated..... | 36.45 |
| No. 12F8246 | Silver plated, satin finish.... | 48.55 |
| No. 12F8248 | Silver plated, polished..... | 56.25 |

Helicon Bases.

We can furnish Helicon Bases in this line at the following prices:

- | | | |
|-------------|---------------------------------|---------|
| No. 12F8258 | Brass, polished..... | \$46.85 |
| No. 12F8260 | Nickel plated..... | 51.55 |
| No. 12F8262 | Silver plated, satin finish.... | 62.95 |
| No. 12F8264 | Silver plated, polished..... | 71.25 |

He Wouldn't Take \$30.00 for His Cornet.

Pleasantville, N. J.

Sears, Roebuck & Co., Chicago, Ill.
The cornet is worth as much again as I gave for it, and I am well pleased. I would not take \$30.00 for it now. I only gave \$15.00 for it. Thanks to you for the same, and I recommend it highly.

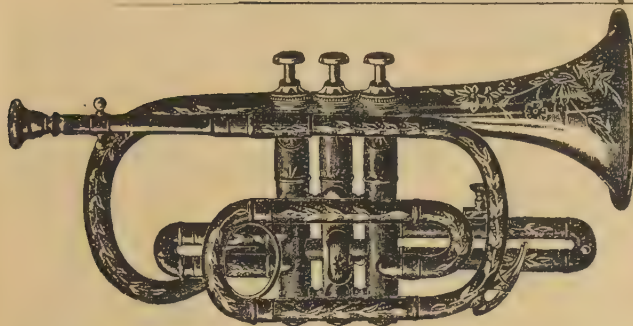
JOHN R. RICE.

Tenor Slide Trombones.



In this instrument the maker has succeeded in combining the profound tone of the old German instruments with the light, airy tones of the more recent French trombones, thus realizing a dream which has haunted both maker and player for so many years. The tone of this trombone is mellow and rich, and the style of action is perfection itself. Wonderful saving in price, and a PROFIT SHARING CERTIFICATE with every order to help you share in our profit.

- | | | |
|-------------|---------------------------------|---------|
| No. 12F8282 | Brass, polished..... | \$12.35 |
| No. 12F8284 | Nickel plated..... | 14.45 |
| No. 12F8286 | Silver plated, satin finish.... | 17.85 |
| No. 12F8288 | Silver plated, polished..... | 20.45 |



Our Engraved Marceau Bb Cornet, \$8.25.

We are offering this instrument in response to a demand for a highly engraved Bb cornet at a moderate price. We can say, without fear of contradiction, that never before in the history of the band instrument business has a fully engraved Bb cornet been offered at any where near the price which we are quoting on this instrument. This cornet is one of our Marceau line, handsomely and completely engraved, and an instrument which is sure to please you in every way. It is fitted with French piston light action valves, the model is very handsome and the instrument is very carefully and skilfully made. If you desire a fine looking instrument, one which is easy blowing, and has a beautiful tone, we will unhesitatingly recommend this cornet to you. The engraving gives but a very poor idea of the appearance of this splendid instrument and nothing but an examination and trial will bring out all of its good qualities. Compare this instrument with any cornet of the same grade offered by any other dealer and you will find at once that we are offering it to you at one-half the price generally charged throughout the country. Weight, packed for shipment, 12 pounds.

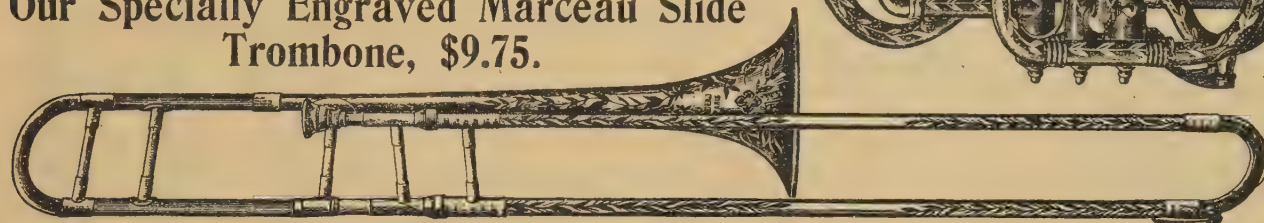
No. 12F7850	Brass, polished. Price	\$ 8.25
No. 12F7852	Nickel plated. Price	9.25
No. 12F7854	Silver plated, satin finish. Price	12.25
No. 12F7856	Triple silver plated, polished. Price.....	14.95

Our Engraved Double Water Key Marceau Cornet, \$12.45

This is one of our double water key Marceau cornets, Courtols model, engraved especially in response to a demand for a cornet of handsome appearance and good tone at a moderate price. We are pioneers in offering instruments of this high grade at the exceedingly low prices quoted below. Up to the time when we began to offer these instruments to the public the prices on all engraved band instruments were exceedingly high and were so fixed and maintained by the dealers, as it was to their interest to do so. We found that by importing the instruments directly from Europe and selling them with our one small margin of profit added we could furnish these beautifully engraved instruments at prices in many cases two-thirds lower than the dealers could afford to make.

No. 12F7860	Brass, highly polished. Price	\$12.45
No. 12F7862	Handsomely nickel plated. Price	13.65
No. 12F7864	Triple silver plated, satin finish. Price	17.45
No. 12F7866	Triple plated, polished, with gold bell. Price.....	19.95

Our Specially Engraved Marceau Slide Trombone, \$9.75.

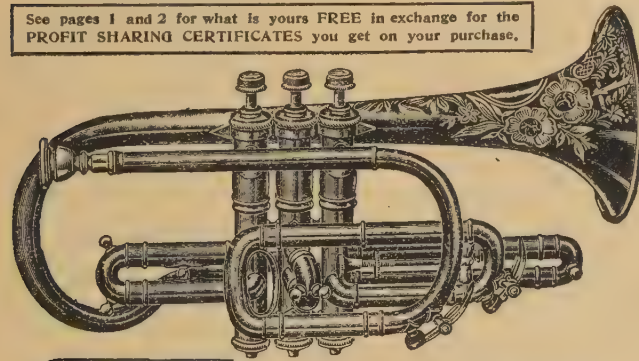


With each one of these instruments we give a complete instruction book and music holder, also a complete course of instruction free.

We have had so many calls for a slide trombone of good grade engraved throughout at a moderate price that we are now offering this instrument to the public as one of the finest trombones of this description that was ever offered. One important feature of this instrument deserves especial notice on our part, and that is the fitting and adjustment of the slide. The slides on these instruments are carefully and skilfully adjusted by being ground into the tubing until they become perfectly airtight and at the same time work absolutely without friction. The tone of this instrument is rich and mellow, and is everything that can be desired by the most critical performer. The many splendid qualities which this instrument possesses cannot be shown in an engraving, however fine it may be. We offer this instrument to bandmen with the assurance that nothing finer in this line has ever been offered at less than double the prices which we charge.

No. 12F7868	Brass, polished. Price	\$ 9.75	No. 12F7872	Triple silver plated, satin finish, gold lined bell.	\$15.75
No. 12F7870	Nickel plated, polished. Price	11.25	No. 12F7874	Silver plated, burnished gold lined bell. Price.....	17.25

See pages 1 and 2 for what is yours FREE in exchange for the PROFIT SHARING CERTIFICATES you get on your purchase.



LOW PITCH SLIDES

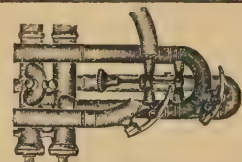
Lamoreaux Freres Slide Trombone.



Our New HIGH and LOW Pitch Cornet, Four in One.

OUR PROFESSIONAL LAMOREAUX FRERES Bb CORNET, \$22.45.

This splendid instrument is the finest cornet that we have so far offered to bandmen and is manufactured in one of the finest band instrument factories in Paris, France, and imported directly by us. It has many improvements, the most important of which is the screw device shown in the engraving for regulating the pitch of the cornet. It is not necessary to carry around a Bb and A chanck with this cornet, because the instrument is accurately tuned in Bb and in order to throw it into the key of A it is only necessary to reach down with the thumb of the right hand and push out the A slide by using the knob shown in the engraving. By using the screw attachment shown in the engraving the pitch of the instrument can be regulated to the very finest shade of tone, and you have a Bb and A cornet complete without the use of shanks, which are liable at any time to get lost or mislaid. We furnish also with this instrument a set of low pitch slides so that the cornet can be changed from high pitch to low pitch by pulling out the Bb slides and inserting these slides in their places. The bell of this instrument is handsomely engraved, as shown in the illustration, and the valve buttons are decorated with beautiful pearl tips.



This illustration shows the screw regulating device with which this cornet is fitted. Its many good points can be seen at a glance.

No. 12F7876	Brass, polished. Price	\$22.45
No. 12F7878	Nickel plated. Price	23.70
No. 12F7880	Silver plated, satin finish. Price	26.95
No. 12F7882	Silver plated, polished. Price ..	29.55

\$17.45

This trombone is an instrument of exceptionally high grade and great care and skill are used in its manufacture. One of the greatest virtues of a slide trombone is that the slide shall work easily and quickly and that virtue is possessed by this instrument in the highest degree. The engraving shown above gives but a very poor idea of the beauty of this instrument and must be tested and examined before its many fine qualities can be fully appreciated. One of the important improvements that this instrument possesses is the screw attachment for regulating the pitch of the instrument. By placing the set screw in a certain position the instrument can be instantly thrown into low pitch by drawing the tuning slide. By the use of the set screw the pitch of the instrument can be regulated to the finest shade of tone. The bell of this instrument is beautifully engraved, and the instrument is highly finished throughout. It has the latest improved water key and the model is very handsome. We have no hesitation in recommending this instrument to professionals and amateurs alike, as we know that it will prove satisfactory under every condition. We shall be glad to have you compare this instrument with anything shown you of a similar grade by other dealers, and you will always find that our price is about one-half lower. In fact, we are prepared to ship you this beautiful trombone with the distinct understanding and agreement that if you do not find when you receive it that it is equal, and in many points, superior to instruments sold by other dealers at double the price, you can return it to us and we will cheerfully refund your money. This is a splendid instrument for presentation purposes and never fails to attract attention and create admiration when used as a solo instrument on the stage.

No. 12F7884	Brass, polished. Price	\$17.45	No. 12F7888	Silver plated, satin finish. Price.....	\$22.95
No. 12F7886	Nickel plated. Price	19.65	No. 12F7890	Silver plated, polished. Price.....	25.95

OUR FINE LINE OF FLUTES.

All of these Flutes are made of grenadilla wood, selected stock, accurately bored and handsomely finished. They are fitted with pure German silver keys, highly polished and we guarantee them absolutely as to tone, tune and wearing qualities. These instruments are all made by one of the most celebrated European flute makers, and we take pleasure in offering them to American musicians. Remember that we send out all of these flutes with the understanding that if they do not prove satisfactory in every way, and up to your expectations in every particular, we will refund your money and pay the express charges both ways. The prices which we make on these flutes are less than one-half the prices which other dealers are asking for instruments of inferior grade, and these prices are only made possible by the fact that we ship them directly from our house to the customer. They are suitable for bands or orchestras, and can be used right along with piano or violin if the proper key is selected. Do not class these instruments with the different cheap flutes which local dealers are offering throughout the country, because these are high class instruments in every way, and when we ship them to our customers they go with our absolute guarantee of quality. If you are looking for a good flute at a very small price, we highly recommend these instruments to your consideration. We can furnish anything in this line from one-key flutes to the very finest Boehm instrument with a guarantee to sell them for lower prices than any other dealer can make.



No. 12F9070 Genuine cocoa wood, German silver trimmed, tuning slide, 1 key. Price.....\$1.45



No. 12F9072 Grenadilla wood, German silver trimmed, tuning slide, 4 keys. A very serviceable instrument at an unusually low price. Price.....\$1.95



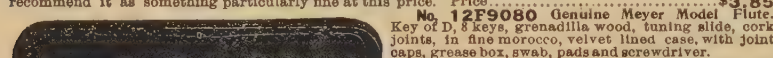
No. 12F9074 Grenadilla wood, tuning slide, cork joints, 6 keys, German silver caps and trimmings. A fine instrument never before offered at this price. Price.....\$2.65



No. 12F9076 Grenadilla wood, tuning slide, cork joints, 8 keys, German silver caps and trimmings. A well made, beautifully finished instrument. An exceptional bargain. Price.....\$3.25



No. 12F9078 Grenadilla wood, tuning slide, cork joints, 8 keys, German silver caps and trimmings and metal embouchure. This flute is finely trimmed, handsomely finished and well made. We recommend it as something particularly fine at this price. Price.....\$3.85



No. 12F9080 Genuine Meyer Model Flute. Key of D, 10 keys, grenadilla wood, tuning slide, cork joints, in fine morocco, velvet lined case, with joint caps, grease box, swab, pads and screwdriver. Price.....\$5.45



No. 12F9082 Genuine Meyer Model Flute. Key of D, 10 keys, grenadilla wood, tuning slide, cork joints, in fine morocco, velvet lined case with joint caps, grease box, swab, pads and screwdriver. Price.....\$8.45



No. 12F9084 Genuine Meyer Model Flute. Key of D, 10 keys, grenadilla wood, tuning slide, cork joints, genuine ivory head in velvet lined morocco case, with joint caps, grease box, swab, pads and screwdriver. Price.....\$11.45

Sears, Roebuck & Co., Chicago, Ill.

I have bought several of your band instruments for myself and friends. I bought an upright alto horn, Dupont make, nickel plated, about a year and a half ago and used it in the band. I found that it blew easy and the valve action was good and the old bandmen said that it was the nicest toned horn in the band. Next I bought a Marceau B flat cornet, which I played in the band for a while and found it satisfactory in every way. Then I bought a slide trombone of the same make and found it satisfactory in every way. The slide works very easy and it has a good tone. Then I bought another nickel plated cornet of the same make for a Christmas present, which was satisfactory and pleasing.

WM. C. COWGILL, Jr.

Messrs. Sears, Roebuck & Co., Chicago, Ill.

The Marceau Solo Bb Cornet I bought of you at \$7.95 I don't only think, but I know is a great bargain. I have it now one year, and as you know it was sent with a written guarantee for one year and I have not had the privilege of sending it to you for repairs of any kind. I have compared this horn with one sold by another company at \$10.55, and it is superior to the \$10.55 horn in tone, valve action and ease of blowing and of course lets the water out better, as the \$10.55 horn was a single water key cornet, which you know sell about \$2.00 cheaper than a double water key, the kind I got of you. So you see it would take \$12.55 to get the cornet from the other company with double water key like the one I got of you. Then I'm afraid it would be behind it in some things. But this I know. I think I know what I am talking about. I ordered my brother one of those \$8.95 cornets from you and it's a dandy. Double water key and nickel plated and fine enough for any man, and I would say to anyone wishing to buy band instruments that they can get as good ones, or better ones, from Sears, Roebuck & Co. as from any other place I know of and keep one-third their money in their pockets.

Yours respectfully,
W. E. ALDERMAN, (Band Leader).

P. S.—I bought 7 horns of you lately which are giving satisfaction, also 2 drums which are all right.

Elthefelts, Va., April 6, 1906.

OWING TO THE PECULIAR CHARACTER

of the construction of wood wind instruments, they are liable to crack at any time, and no music dealer can give a guarantee for any length of time. We, however, guarantee that these instruments will reach you in perfect condition and should they be cracked when you receive them we will replace them with others in perfect condition. If, however, they are in perfect condition when you receive them we could not be responsible for their checking or cracking, as this depends entirely upon atmospheric conditions and is not governed in any way by the high or low quality of the material of which they are constructed.

FIFES.

Key of B Flat or C only. Be sure to state key wanted. Instruction Book, 12 cents.



No. 12F3358 Solid rosewood; brass ferrules. Price.....25c

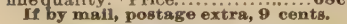
No. 12F3359 Cocoa wood; German silver. Price.....27c

No. 12F3361 Solid ebony; nickel plated ferrules. Price.....48c

No. 12F3362 Solid ebony; long metal ferrules. Crosby model; extra fine quality. Price.....68c

If by mail, postage extra, 9 cents.

Nickel Plated Fifes.



No. 12F3363 Highly Nickel Plated Fife, for beginners, with mouthpiece adjusted all ready for playing. A very fine instrument for those who desire to learn the fife. Key of B flat or C. Be sure to state key wanted. Price.....19c

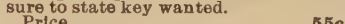
If by mail, postage extra, 7 cents.



No. 12F3364 Key of B Flat or C. Nickel plated with raised finger holes, with gutta percha embouchure. Be sure to state key wanted. Price.....55c

If by mail, postage extra, 9 cents.

Our Special Acme Hand Made Fife.



No. 12F3365 Metal nickel plated, strictly high grade Fife for professional players. Made in two pieces. Easy blowing, perfect in scale. None better made. Key of C or B flat. Be sure to state key wanted. Price.....95c

If by mail, postage extra, 7 cents.

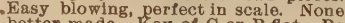
Flageolets.



No. 12F3376 Grenadilla; German silver trimmed; 6 keys. Price.....\$1.85

If by mail, postage extra, 10 cents.

Atlas Flageolets.



No. 12F3378 Atlas Flageolets, made of cast metal, nickel plated, are of French manufacture and imported by us direct from France. Is an exceptionally well made instrument, accurately tuned in key of D. Price.....45c

If by mail, postage extra, 12 cents.

OUR SPLENDID LINE OF CLARIONETS.

LaFayette & Co.'s Clarionets.

The clarionets are certainly the finest line of low priced clarionets ever offered to the American market. They are substantially made and well finished. They are made of grenadilla wood and all of the trimmings are pure German silver, highly polished. We promise to save the purchaser from \$5.00 to \$10.00 upon each one of these clarionets bought from us, and will ask our friends to compare them and the prices we ask, with the instruments and prices offered by other dealers. LaFayette & Co. have been manufacturing these clarionets for years. They have always given the greatest satisfaction.

No. 12F8850 13 keys, 2 rings, grenadilla wood, in A, Bb, C or Eb. Be sure to state key wanted. Price.....\$9.95

No. 12F8852 15 keys, 3 rings, grenadilla wood, in A, Bb, C or Eb. Be sure to state key wanted. Price.....\$11.95

Shipping weight, 60 ounces.

J. B. Martin Clarionets.

This is the line of favorite clarionets which we have handled for years, and which have given such universal satisfaction. We do not believe that there is a line of moderate priced clarionets on the American market today which in any way equals them in tone and finish. They are all made of genuine grenadilla wood, with trimmings of pure German silver, highly polished. They are bored through cleanly and evenly and are accurately in A, Bb, C or Eb. We guarantee them as to tone and tone and are prepared to take back any instrument which does not give satisfaction in every way. These clarionets, as well as the balance of our line, are fitted with the Albert system, and we can furnish them in all of the different keys. Bear in mind that you take no chances in purchasing one of these instruments, because we send them out on approval and we do not ask you to accept them unless you are perfectly satisfied in every respect. Many expert clarionet players have been surprised at the wonderful degree of superiority demonstrated by these clarionets. Bandmen desiring to furnish their reed sections with clarionets, and who are not prepared to pay a large amount for such instruments, cannot do better than purchase a set of these splendid clarionets.

No. 12F8854 13 keys, 2 rings, grenadilla wood, in A, Bb, C or Eb. Be sure to state key wanted. Price.....\$11.25

No. 12F8856 15 keys, 3 rings, grenadilla wood, in A, Bb, C or Eb. Be sure to state key wanted. Price.....\$13.25

No. 12F8858 15 keys, 4 rings, grenadilla wood, in A, Bb, C or Eb. Be sure to state key wanted. Price.....\$15.35

Shipping weight, 13 keys, 60 ounces. Shipping weight, 15 keys, 64 ounces.

Tourville & Co.'s Universelle Clarionets.

Tourville & Co.'s Universelle Clarionets are considered by experts to be the finest in the world. We are offering these instruments in response to a demand for a line of clarionets which will be as fine as can be procured. We are willing to say without question that no clarionet, however costly, can excel these instruments in tone, tone and wearing qualities. They are used by all the finest concert bands of Europe and are meeting with an enthusiastic reception from clarionet players in this country. They are all made of the finest selected grenadilla wood, accurately and evenly bored, with the intervals absolutely perfect. The trimmings are all pure German silver, highly polished and strongly made. Because we are offering these clarionets at such extremely low prices, we do not want you to make the mistake of classing them with the different lines of low class clarionets which are offered throughout the country by dealers today. The reason we are able to make such extremely low prices upon these instruments is because we purchase them directly from the manufacturer in France, and sell them by our usual method directly to the customer. No clarionet should cost over \$20.00, and when you pay a higher price than this you are simply paying for the name of the maker, which in many cases adds no value to the clarionet in any way.

No. 12F8860 13 keys, 2 rings, grenadilla wood, in A, Bb, C or Eb. Be sure to state key wanted. Price.....\$13.95

No. 12F8862 15 keys, 3 rings, grenadilla wood, in A, Bb, C or Eb. Be sure to state key wanted. Price.....\$16.45

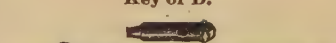
No. 12F8866 15 keys, 4 rings and 4 roller keys. Price.....\$19.45

Shipping weight, 13 keys, 70 ounces. Shipping weight, 15 keys, 73 ounces.

We can ship all accessories for clarionets. For prices send for our special Free Band Catalogue.

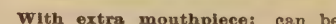
Piccolo-Flageolets.

Key of D.



No. 12F3393 Cocoa wood, one key, German silver trimmed. Price.....40c

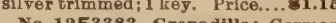
No. 12F3394 Grenadilla wood, with tuning slide and four keys, German silver trimmed. Price.....95c



No. 12F3395 Grenadilla wood, with tuning slide, six keys, German silver trimmed, cork joints. Price.....\$1.35

If by mail, postage extra, 15 cents.

Multiflutes.



No. 12F3391 Multiflute, the latest French novelty. Is a combination instrument. It is made of cast metal, nickel plated, and has three distinct mouthpieces, as shown in the illustration. The instrument is of French manufacture and imported by us direct from France. It is accurately tuned in key of F, and is easy to play. Price.....58c

If by mail, postage extra, 16 cents.

Piccolos.

Key of D or E flat. Be sure to state key wanted. In pasteboard box.



No. 12F3396 Grenadilla, ivory head, six keys, with slide cork joints and German silver trimmed, in fine velvet lined morocco case, as shown in illustration. Key of D or E flat. Be sure to state key wanted. Price.....\$3.95

If by mail, postage extra, 16 cents.

ACME PROFESSIONAL DRUMS

OUR NEW PATENT DRUM ROD AND CORD HOOK.

THE GREATEST IMPROVEMENT
EVER MADE IN DRUMS.

LINE OF ACME PROFESSIONAL DRUMS.

do not purchase elsewhere without having first given us an opportunity to place one of these instruments in your hands and demonstrate to you what a wonderful improvement these drum rods are. All of our Prussian pattern bass and snare drums are fitted with these patent drum rods, and we do not add anything extra to the price in order to give our customers the benefit of this wonderful invention.

THE NEW PATENTED DRUM HOOK

is another remarkable invention for the improvement of Regulation Pattern Drums. They are made of white metal and are very durable. Like the drum rods they can be obtained only from us and will be found only upon our Acme Professional Drums. Instead of having an eye for the cord to run through, like the old fashioned drum hooks, they are furnished with an open hook, which holds the cord securely in its place. Should it be necessary to fit the drum with a new cord or repair the cord when broken it is not necessary to remove all the hooks, as with the old fashioned pattern, but it is only necessary to loop the cord over the hooks and tighten it up. All of our Regulation Drums are fitted with this new cord hook, and you can obtain them from no one else and upon no other line of drums.

CAN ONLY BE FOUND UPON OUR CELEBRATED
THESE WONDERFUL NEW INVENTIONS

are certainly the greatest improvements that have ever been made in bass and snare drums. We know that they will be gladly welcomed by drummers all over the country, and they can only be secured on our drums. A glance at the above illustration will show you at once how vast an improvement OUR NEW PATENT DRUM ROD is over the old fashioned device. It is stamped out of sheet steel and nickel plated. It is tightened by a double screw in the center and can be operated with almost any wrench. It fits snugly on the strainer hoops of the drum, and unlike the old fashioned drum rod does not allow the end to stick up beyond the hoop to catch on the clothing. It is very much neater in appearance than the old fashioned drum rod, and imparts a graceful appearance to the instrument which cannot be obtained with any other drum rod. One of the greatest advantages which it possesses is that it makes the drum very much lighter than when fitted with the old fashioned drum rod. This increase in lightness makes a wonderful improvement in the tone of the instrument, and adds 100 per cent to its responsiveness. REMEMBER, you can only obtain these drum rods with our Acme Professional Drums, and if you are thinking of purchasing a drum

THE ACME PROFESSIONAL TENOR OR SNARE DRUMS.
PRUSSIAN PATTERN.

Weight, packed, about 15 pounds.
No. 12F8506 Has 14-inch maple shell, 6 inches high; seven nickel rods, white metal plated heads and trimmings, six snares, one calfskin head, one pair rosewood sticks. Price.....\$4.35

No. 12F8508 Has 16-inch maple shell, is 6 inches high with eight nickel plated rods and hoops of maple, finished in imitation rosewood or ebony, with trimmings of white metal, plated, best quality calfskin head, eight rawhide snares, Price, including one pair of rosewood sticks \$4.85

No. 12F8510 The same style of drum as No. 12F8508, with brass shell, nickel plated polished rods. Price.....\$4.95

No. 12F8512 The same drum as No. 12F8508, but has two best quality calfskin heads, nickel plated polished rods. Price, including one pair of rosewood sticks.....\$5.10

No. 12F8514 Same drum as No. 12F8508, but has brass shell, and two best quality calfskin heads, nickel plated polished rods. Price, including one pair of rosewood sticks.....\$5.20

No. 12F8516 Has 16-inch shell, is 6 inches high with eight nickel plated polished patent rods, hoops of maple, decorated with fancy decalcomania ornamentation, trimmings of white metal plated, best of calfskin heads, eight rawhide snares. Price, including one pair of rosewood sticks.....\$5.25

No. 12F8518 Same description as No. 12F8516, with the exception of the shell, which is made of brass, nickel plated polished rods. Price, including one pair of rosewood sticks.....\$5.45

REGULATION PATTERN.

Weight, packed, about 15 pounds.
No. 12F8500 This is the regulation pattern with a shell 14 inches in diameter, made of birdseye maple, varnish finish, 8 inches high, cord hooks, with seven braces. The hoops are of maple, finished in imitation ebony or rosewood, best of calfskin heads, six snares, new pattern snare strainer, nickel plated heads. Price, including one pair of sticks.....\$4.85

No. 12F8502 Regulation pattern, but with a 16-inch shell, 9½ inches high, made of birdseye maple with maple hoops, finished in ebony or rosewood. Shell has fine varnish finish, eight braces, best calfskin heads, new pattern snare strainers, nickel plated heads. Price, including one pair of rosewood sticks \$5.25

No. 12F8504 The same description as No. 12F8502, but has a shell made of rosewood, fine varnish finish, nickel plated heads. Price.....\$5.60

We can furnish any of the following bass drums, either in regulation or Prussian pattern, at the same price, and when ordering be sure to state which pattern is desired:

No. 12F8527 Birdseye Maple Shell, finished in natural wood, 24 inches in diameter, 10 inches high, one calf and one sheepskin head. Complete, including one stick with buckskin head.....\$7.45

No. 12F8529 Same as above, but two calfskin heads. Price.....\$8.45

No. 12F8528 Same as No. 12F8527, imitation mahogany shell. Price.....\$7.45

No. 12F8530 Same as above, but two calfskin heads. Price.....\$8.45

No. 12F8531 Birdseye Maple Shell, 28 inches in diameter, finished in natural wood, 12 inches high; maple hoops, finished in imitation ebony or rosewood, one calfskin and one sheepskin head. Complete, including stick with buckskin head. Price.....\$8.90

No. 12F8533 Same as above, with two calfskin heads. Price.....\$10.25

No. 12F8532 Same as No. 12F8531, imitation mahogany shell. Price.....\$8.90

No. 12F8534 Same as above, with two calfskin heads. Price.....\$10.25

No. 12F8535 Birdseye Maple Shell, 30 inches in diameter, finished in natural wood, 12 inches high; maple hoops, finished in imitation ebony or rosewood, one calfskin and one sheepskin head. Complete, including one stick with buckskin head. Price.....\$9.85

No. 12F8537 Same as above, with two calfskin heads. Price.....\$11.95

No. 12F8538 Same as No. 12F8535, imitation mahogany shell. Price.....\$9.85

No. 12F8539 Same as above, with two calfskin heads. Price.....\$11.95

No. 12F8540 Birdseye Maple Shell, 36 inches in diameter, 12 inches high, finished in natural wood, two calfskin heads. Complete, including one stick with buckskin head. Price.....\$15.45

No. 12F8542 Same as above, imitation mahogany shell. Price.....\$15.45

PRUSSIAN PATTERN

No. 12F8535 Birdseye Maple Shell, 30 inches in diameter, finished in natural wood, 12 inches high; maple hoops, finished in imitation ebony or rosewood, one calfskin and one sheepskin head. Complete, including one stick with buckskin head. Price.....\$9.85

No. 12F8537 Same as above, with two calfskin heads. Price.....\$11.95

No. 12F8538 Same as No. 12F8535, imitation mahogany shell. Price.....\$9.85

No. 12F8539 Same as above, with two calfskin heads. Price.....\$11.95

No. 12F8540 Birdseye Maple Shell, 36 inches in diameter, 12 inches high, finished in natural wood, two calfskin heads. Complete, including one stick with buckskin head. Price.....\$15.45

No. 12F8542 Same as above, imitation mahogany shell. Price.....\$15.45

OUR LINE OF BUGLES AND TRUMPETS.

These instruments are all of regulation pattern, size and key, and are fully guaranteed by us. They are all made of the very highest grade of spun brass and are tempered just to the proper point where they become the best medium for the transmission of musical sounds. They are all of good model, handsomely finished and splendid tone.

No. 12F3329 Officer's Bugle, made of brass and finely finished; key of C. Two turns. Weight, boxed, about 5 pounds. Price.....\$1.25

No. 12F3330 Same, finely nickel plated. Price.....\$1.65

No. 12F3334 Cavalry Bugle, brass, key of F. Two turns. Weight, boxed, 6 pounds. Price.....\$1.65

No. 12F3335 Same, nickel plated. Price.....\$2.15

No. 12F3341 Infantry Bugle, brass; key of C, with B flat crook. Weight, boxed, 6 pounds. Price.....\$1.85

No. 12F3342 Same, nickel plated. Price.....\$2.30

No. 12F3345 Genuine Hunting Horn, brass; one turn. Price.....50c

If by mail, postage extra, 15 cents.

No. 12F3346 Genuine Hunting Horn, brass, four turns. Price.....85c

If by mail, postage extra, 15 cents.

No. 12F3347 Cavalry Trumpet, key of F, made of brass, with tuning slide. Price.....\$2.25

No. 12F3348 Same, nickel plated. Price.....\$2.70

This Cavalry Trumpet is in the key of G, but the tuning slide is long enough so that it can be tuned to F.

We furnish this trumpet with two mouthpieces.

No. 12F3350 Brass polished. Price.....\$2.90

No. 12F3352 Same, nickel plated. Price.....\$3.45

Weight, boxed, 8 pounds.

OUR ACME PROFESSIONAL ORCHESTRA DRUMS.

No. 12F8520 Has 16-inch brass shell, 4 inches high, maple hoops finished in imitation ebony, ten nickel plated polished rods, white metal heads and trimmings, eight rawhide snares and two selected calfskin heads. Price, including one pair rosewood sticks.....\$5.55

No. 12F8522 Same description as No. 12F8520, but with nickel plated shell.....\$5.95

No. 12F8524 This is our best orchestra drum. It has a 16-inch diameter, nickel plated shell, 4 inches high. Hoops are of maple, highly finished in imitation ebony and inlaid with a very fine white band, ½ inch wide, giving the drum a very handsome and striking appearance. It has ten nickel plated rods, nickel plated heads and trimmings, eight rawhide snares and two selected calfskin heads. Price, including one pair of genuine ebony sticks.....\$6.45

two calfskin heads. With this drum we include, free, a pair of genuine ebony sticks. Price.....\$6.45

Price, including a pair of genuine ebony sticks.....\$6.95

DRUMMERS' DELIGHT—SINGLE HEADED DRUMS.

No. 12F8526 This drum has been designed to meet the requirements of drummers wishing a very sharp drum. It is quick in responding to the lightest touch of the sticks. It has a birdseye maple shell, highly polished, 14½ inches diameter, 3¼ inches high including hoop, twelve special pattern nickel plated rods, highly polished, silk snare with special patent adjuster. Best quality transparent head. The real thing for trap drummers. Easily carried. Occupies little space.

Price, including a pair of genuine ebony sticks.....\$6.95

OUR LINE OF DRUMS

has been very carefully selected, and we have used every endeavor to improve the instruments wherever possible. Comparison of our line with drums handled by any other dealer will prove their superiority at once. The immense increase in our sales has enabled us to reduce our prices from time to time, and we have never found it necessary to increase our prices in order to recompense us for the numerous improvements which we have made in our line. If you are thinking of organizing a drum corps or a brass band in your vicinity we will be glad to make you an estimate upon complete outfits, and will guarantee to save you a large amount of money and furnish you with superior instruments in every respect.

Price, including a pair of genuine ebony sticks.....\$6.95

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STRINGS.

line, knowing that we can



SILVER TONED BELL BRAND STRINGS.

Without doubt the best steel strings on the market. They are carefully and accurately made of tested materials of superior quality. The steel used is especially made, giving the strings the true tone of silver like bell quality. Each string is carefully tested, heavily silver plated and polished, wrapped in anti-tarnish ribbed silver tissue paper and enclosed in an oil paper envelope, making the strings impervious to moisture and climatic changes and preserves them against tarnish and rust. We recommend the Bell Brand strings as being strictly high grade in every particular.

Silk Violin E Strings.
No. 12F4125 Muller's Celebrated Eternelle. Most reliable. Doz. Each string in existence. 90c 8c
If by mail, postage extra, 2 cents.

Extra Quality Violin Strings.
All E strings have 4 lengths, A and D strings 2½ lengths and G strings 1 length.

No.	Length	Doz.	Each
No. 12F4130	E, polished	76c	7c
No. 12F4132	E, rough finish	76c	7c
No. 12F4134	A	76c	7c
No. 12F4136	D	99c	9c
No. 12F4138	G	65c	6c
No. 12F4139	Set of four	28c	

If by mail, postage extra, per set, 2 cents.

No. 12F4140 G string, extra fine quality, pure silver wire wound on gut. Each. 40c
If by mail, postage extra, 2 cents.

Our Special Waterproof Violin Strings.
The virtue of a special preparation these are in tone than the ordinary strings. They are made scientifically correct and absolutely susceptible to climatic influences. They are especially desirable for players who are troubled with moist fingers, as they possess extraordinary durability. Every string is tested and warranted. All E strings have 4 lengths, A and D strings 2½ lengths and G strings 1 length.

No.	Length	Doz.	Each
No. 12F4141	E	1.28	12c
No. 12F4142	A	1.28	12c
No. 12F4143	D	1.92	18c
No. 12F4144	G	.76	7c
No. 12F4145	Set of four	.45c	

If by mail, postage extra, per set, 2 cents.

Our "Verona" Brand Violin Strings.

Special attention is called to this splendid line of strings, as they are unquestionably as fine as any Italian strings made. They are made of the very best quality of sheep gut, and particular attention is called to the way they are wrapped, which insures them against injury in transmission through the mails. We recommend them to all who are looking for fine violin strings at a reasonable price. All E strings have 4 lengths, A and D strings 2½ lengths and G strings 1 length.

No.	Length	Doz.	Each
No. 12F4146	E	1.92	18c
No. 12F4147	A	1.92	18c
No. 12F4148	D	2.28	19c
No. 12F4149	G	1.20	10c
No. 12F4150	Set of four	.61c	

If by mail, postage extra, per set, 2 cents.

Extra Quality Acme Professional Violin Gut Strings.
All E strings have 4 lengths, A and D strings 2½ lengths and G strings 1 length.

No.	Length	Doz.	Each
No. 12F4162	E	1.09	9c
No. 12F4164	A	.99	9c
No. 12F4166	D	1.20	11c
No. 12F4168	G	.76	7c
No. 12F4170	Set of four	.36c	

If by mail, postage extra, per set, 2 cents.

No. 12F4171 G string, pure silver wire wound on gut, burnished, superfine quality. Price, each. 50c
If by mail, postage extra, 2 cents.

Glendon Violin Strings.
Silvered steel. Each string one full length.

No.	Length	Doz.	½ Doz.
No. 12F4172	E	5c	
No. 12F4174	A	5c	
No. 12F4176	D, covered	12c	6c
No. 12F4178	G, covered	12c	6c
No. 12F4180	Set of four	.36c	

If by mail, postage extra, per set or dozen, 2c.

Bell Brand Violin Strings.
Steel, triple silver plated and polished. Each string one full length.

No.	Length	Doz.	½ Doz.
No. 12F4182	E	24c	12c
No. 12F4184	A	24c	12c
No. 12F4186	D, covered	36c	3c
No. 12F4188	G, covered	48c	4c
No. 12F4190	Set of four	11c	

If by mail, postage extra, per set or dozen, 3c.

Extra Quality Acme Professional Banjo Gut Strings.
Each string one full length.

The same string is used for both first and fifth on the banjo.

No.	Length	Doz.	Each
No. 12F4194	B and E	76c	7c
No. 12F4196	G	84c	8c
No. 12F4198	E	99c	9c
No. 12F4200	A	65c	6c
No. 12F4202	Set of four	35c	

If by mail, postage extra, per set, 2 cents.

Glendon Banjo Strings.
Silvered steel. Each string one full length.

No.	Length	Doz.	½ Doz.
No. 12F4220	B and E	5c	
No. 12F4222	G	5c	
No. 12F4224	A	5c	
No. 12F4226	D	24c	12c
No. 12F4228	Set of five	.6c	

If by mail, postage extra, per set, 2 cents.

Bell Brand Banjo Strings.
Steel, triple silver plated and polished. Each string one full length.

No.	Length	Doz.	½ Doz.
No. 12F4230	B and E	24c	12c
No. 12F4232	G	24c	12c
No. 12F4234	A	24c	12c
No. 12F4236	D	48c	4c
No. 12F4238	Set of five	12c	

If by mail, postage extra, per set, 3 cents.

Professional Guitar Strings.

The E, B and G strings are of superior quality gut and the D, A and E or 6th string are silver wire wound on silk.

All of these strings are of the very highest quality. Each string one full length. Doz. Each

No.	Length	Doz.	Each
No. 12F4240	E	30.99	8c
No. 12F4242	B	3.99	8c
No. 12F4244	G	1.20	10c
No. 12F4246	D	.48	4c
No. 12F4248	A	.60	5c
No. 12F4250	E	.72	6c
No. 12F4252	Set of six	4c	

If by mail, postage extra, per set, 3 cents.

Extra Quality Acme Professional Guitar Gut Strings.
D, A and E strings silvered wire on silk, plush knots.

No.	Length	Doz.	Each
No. 12F4260	E	30.99	9c
No. 12F4262	B	.99	9c
No. 12F4264	G	1.20	11c
No. 12F4266	D	.98	8c
No. 12F4268	A	1.08	9c
No. 12F4270	E	1.20	10c
No. 12F4272	Set of six	.66c	

If by mail, postage extra, per set, 3 cents.

Glendon Guitar Strings.
Silvered steel. Each string one full length.

G, D, A and E strings silvered wire wound on steel.

No.	Length	Doz.	½ Doz.
No. 12F4270	E	5c	
No. 12F4272	B	5c	
No. 12F4274	G	12c	6c
No. 12F4276	D	24c	12c
No. 12F4278	A	36c	3c
No. 12F4280	E	48c	4c
No. 12F4282	Set of six	23c	

If by mail, postage extra, per set, 2 cents; per dozen, 4 cents.

Bell Brand Guitar Strings.
Steel, triple silver plated and polished. Each string one full length.

G, D, A and E strings silvered wire wound on steel.

No.	Length	Doz.	½ Doz.
No. 12F4283	E	24c	12c
No. 12F4285	B	48c	12c
No. 12F4286	D	.60c	4c
No. 12F4287	A	.72c	6c
No. 12F4288	E	.84c	6c
No. 12F4289	Set of six	23c	

If by mail, postage extra, per set, 3 cents; per dozen, 5 cents.

Glendon Mandolin Strings.
Silvered steel. Each string one full length.

No.	Length	Doz.	½ Doz.
No. 12F4290	E	5c	
No. 12F4292	A	5c	
No. 12F4294	D	12c	6c
No. 12F4296	G	12c	6c
No. 12F4298	Set of eight	6c	

If by mail, postage extra, per set, 3 cents; per dozen, 4 cents.

Bell Brand Mandolin Strings.
Steel, triple silver plated and polished. Each string one full length.

No.	Length	Doz.	½ Doz.
No. 12F4310	E	24c	12c
No. 12F4312	A	24c	12c
No. 12F4316	D	36c	3c
No. 12F4318	G	48c	4c
No. 12F4320	Set of eight	22c	

If by mail, postage extra, per set or dozen, 3c.

Best Quality Double Bass Strings.

The G and D strings are of high grade Italian gut, the A string can be furnished either in plain gut or wound with silvered wire and the E strings wound with silvered wire on gut.

No.	Length	Doz.	Each
No. 12F4321	G	30.65	
No. 12F4323	D	.85	
No. 12F4325	A, wound	1.10	
No. 12F4326	A, plain	.95	
No. 12F4329	E	1.35	

If by mail, postage extra, single string, 4 cents; per set, 12 cents.

Acme Violoncello Strings.
These strings are the very best quality and we highly recommend them in every respect.

No.	Length	Doz.	Each
No. 12F4340	A	11c	
No. 12F4342	D	17c	
No. 12F4344	G	8c	
No. 12F4346	E	9c	
No. 12F4348	Set of four	40c	

If by mail, postage extra, single string 2 cents; per set, 5 cents.

Autoharp Strings.

No.	Length	Doz.	Each
No. 12F4350	Set for No. 71	20c	
No. 12F4352	Set for No. 24	25c	
No. 12F4354	Set for No. 72, or 3, 4, 5	30c	

If by mail, postage extra, single string, 3c; per set, 5c.

Autoharp Strings.

No.	Length	Doz.	Each
No. 12F4358	Set for No. 6	35c	
No. 12F4359	Set for No. 73	40c	
No. 12F4360	Steel strings	3c	
No. 12F4362	Bass or wound strings	5c	

If by mail, postage extra, single string, 1 cent; per set, 4 cents.

When ordering single strings always mention number of harp, letter of string, and whether bass, low, middle, high or highest.

Columbia Zither Strings.

No.	Length	Doz.	Each
No. 12F4380	Set for Nos. 1 and 2	50c	
No. 12F4382	Set for Nos. 2½, 3 and 4	70c	

If by mail, postage extra, per set, 6 cents.

No. 12F4386 Steel strings. ½ doz. 12c

No. 12F4387 Wound or bass strings. 4c

If by mail, postage extra, each, 1c; per set, 6c.

Guitar-Zither Strings.

No.	Length	Doz.	Each
No. 12F4390	Set for No. 0½	48c	
No. 12F4392	Set for No. 2	48c	
No. 12F4394	Set for No. 2½	55c	
No. 12F4396	Set for No. 3½	75c	
No. 12F4398	Plain strings	3c	
No. 12F4400	Wound strings	5c	

Piano and Dulcimer Wire.

No. 12F5594 English Steel Wire, best quality, ½-pound coils. Sizes from 7 to 23. Be sure to state size wanted. Price, per coil. 26c

VIOLIN CASES.

No. 12F4528 Violin Case, brown canvas. Opens at end. Leather bound edges, flannel lined, leather handle. Shipping weight, 7 pounds. Price. 58c

No. 12F4529 Violin Case, common shape, well made of wood and half lined with flannel, complete with handle and hooks. Shipping weight, 8 pounds. Price. 78c

No. 12F4530 Same as No. 12F4529 above, with lock. Shipping weight, 8 pounds. Price. 88c

No. 12F4533 Violin Case, of select wood, American made, black varnished, full lined with flannel, complete with nickel plated lock, handle and hook clasps. Shipping weight, 8 pounds. Price. 1.30

No. 12F4534 Violin Case, made solidly of wood, finely varnished black, exposition shape, full lined throughout with flannel; complete with lock, handle and spring clasps. Full, three-quarter or half size. Shipping weight, 8 pounds. Price. 1.68

No. 12F4535 Violin Case, covered with durable waterproof material, made in perfect imitation alligator skin, full lined with velvet, leather handle, nickel link clasps and nickel spring lock. Shipping weight, 8 pounds. Price. 2.90

No. 12F4536 Violin Case, made of leather pulp, black finish, waterproof, fleece lined, has leather handle, nickel plated trimmings and patent spring lock. A very strong, durable and light case. Shipping weight, 8 pounds. Price. 2.75

No. 12F4538 Violin Case, full leather covered and full lined with velvet, leather handle, nickel plated lock and hook clasps. Comes in either black or russet color. Especially good value. Shipping weight, 8 pounds. Price. 3.45

No. 12F4541 Violin Case, seal grain leather covered, lined throughout with silk plush, has hand sewed valance, leather handle and nickel plated spring clasps. This is the best case we handle and retails regularly at \$7.00 to \$8.00. Comes in black only. Shipping weight, 8 pounds. Price. 5.45

Violin Bows.

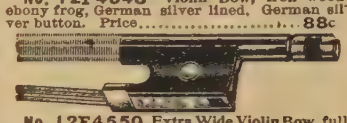
If by mail, postage extra, each, 15 cents



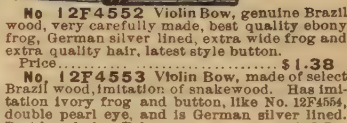
No. 12F4543 Violin Bow, made of imitation snakewood, ebony frog, inlaid dot, pearl slide, bone button. Price. 37c



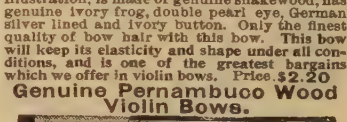
No. 12F4546 Violin Bow, ebony frog, pearl slide, pearl eye, German silver button, superior quality bow hair. Price. 48c



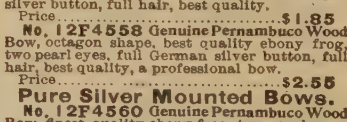
No. 12F4547 Violin Bow, genuine Brazil wood, ebony frog, pearl slide, pearl dot, German silver lined, German silver button. Price. 69c



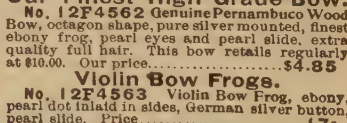
No. 12F4548 Violin Bow, iron wood, ebony frog, German silver lined, German silver button. Price. 88c



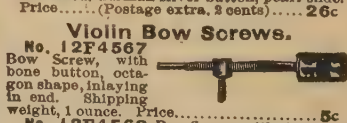
No. 12F4550 Extra Wide Violin Bow, full genuine Tourte model, Brazil wood, ebony frog, full German silver lined, German silver button, best quality bow hair. Price. 95c



No. 12F4552 Violin Bow, genuine Brazil wood, very carefully made, best quality ebony frog, German silver lined, extra wide frog and extra quality hair, latest style button. Price. 1.38



No. 12F4553 Violin Bow, made of select Brazil wood, imitation of snakewood. Has imitation ivory frog and button, like No. 12F4554, double pearl eye and is German silver lined. Best bow hair. Price. 1.03



No. 12F4554 Violin Bow, as shown in the illustration, is made of genuine snakewood, has genuine ivory frog, double pearl eye, German silver lined and ivory button. Only the finest quality of bow hair with this bow. This bow will keep its elasticity and shape under all conditions, and is one of the greatest bargains which we offer in violin bows. Price. 2.20

Genuine Pernambuco Wood Violin Bows.

No. 12F4557 Genuine Pernambuco Wood Bow, best quality, ebony frog, two pearl eyes, full German silver lined, pearl slide, German silver button, full hair, best quality. Price. 1.85

No. 12F4558 Genuine Pernambuco Wood Bow, octagon shape, best quality ebony frog, two pearl eyes, full German silver lined, pearl slide, full hair, best quality, a professional bow. Price. 2.55

Pure Silver Mounted Bows.

Aluminum Bow Tip.

No. 12F4569 This is a new idea and is intended for the purpose of repairing violin bows which are broken at the neck. It is so light that it does not destroy the balance or add to the weight of the bow, and makes the bow tip much stronger than if repaired in the usual way. It has a socket in the end into which the stick of the bow can be easily fitted. Price.....(Postage extra, 2 cents).....29c

Violin Patent Heads.

No. 12F4570 Violin Patent Head, made of solid brass, with handsome engraving on sides, bone buttons. Price, per set.....19c
No. 12F4572 Violin Patent Head, handsomely nickel plated, fancy engraved sides, bone buttons. Price, per set.....23c
If by mail, postage extra, 4 cents.
NOTE: Patent heads are made in one size only.

Violin Pegs.

No. 12F4582 Solid Ebony Violin Peg, hollow shape, pearl dot in head. Price, each, 3c
Per set of four.....10c
If by mail, postage extra, 1 cent; per set, 2c.

No. 12F4589 Solid Ebony Violin Peg, handsomely inlaid with pearl.

Price, per set of four, 64c; each.....16c
By mail, postage extra, each, 1 cent; per set, 2c.

The Champion Key.

No. 12F4592 Genuine Celluloid Violin Peg, made of metal, nickel plated, celluloid, polished thumbpiece, white, black or amber. State color desired. Price, per set of four, 83c; each.....16c
If by mail, postage extra, 6 cents.

Becker Friction Pegs.

No. 12F4594 These pegs are an entirely new idea, and are so arranged that they do not injure the tone of the violin whatever. They are of great value to ladies and younger scholars especially, who find difficulty in turning up the pegs of their violin. The great advantage of these pegs is that they never slip, and when the string is once tuned up to the pitch it remains there. Price, per set.....58c
If by mail, postage extra, 6 cents.

Violin Chin Rests.

No. 12F4603 Violin Chin Rest. Gutta percha; single screw; double acting. Easily adjusted to any violin. A chin rest which has been found very satisfactory. Price.....18c
No. 12F4604 Violin Chin Rest. Becker's celebrated patent. Ebony and nickel. Same as No. 12F4603, but without shoulder rest. Price.....(Postage extra, 6 cents).....23c

Chin and Shoulder Rest.

No. 12F4606 As shown in illustration, chin and shoulder rest combined. The most perfect and complete violin rest made. Price.....57c
If by mail, postage extra, 6 cents.

The Columbia Chin Rest.

No. 12F4607 The Columbia Chin Rest. One of the most desirable features of this chin rest is that it is adjustable to any size instrument. It is made of best gutta percha with full nickel plated mountings. It is very desirable in every respect, and we consider it one of the best chin rests on the market. Price.....53c
If by mail, postage extra, 6c.

The Ideal Chin Rest.

No. 12F4609 This is the very latest idea in a chin rest and one which will certainly please every violinist. It is made with a very deep cup and a horn which fits over the tailpiece. This gives the chin of the performer a very strong grip on the violin. It is very carefully and durably made, and is very easily fastened to the violin. When once attached it will not work loose. It is made of solid ebony, and has nickel plated attachments. Price.....58c
If by mail, postage extra, 7 cents.

Violin Tailpieces.

If by mail, postage extra, each, 2 cents.
No. 12F4611 Solid Ebony Violin Tailpiece. Excellent model and finish. Fitted complete with tailpiece gut. Price.....9c

No. 12F4615 Solid Ebony Violin Tailpiece, New Model. Best quality. Fitted complete with tailpiece gut. Price.....16c

No. 12F4617 Solid Ebony Tailpiece, highly polished, inlaid with five colored pearl flowers. Fitted complete with tailpiece gut. Price.....23c

No. 12F4618 Violin Tailpiece; is made of solid ebony, inlaid with seven pearl flowers and has pearl inlay around string holes. Complete with tailpiece gut. Price.....45c

No. 12F4620 Our very finest Violin Tailpiece, made of select solid ebony, highly polished, inlaid with 11 fancy pearl flowers and bird. Pearl inlaying around string holes. Fitted with tailpiece gut. Price.....68c
If by mail, postage extra, each, 2 cents.

Violin Tailpiece Gut.

No. 12F4621 Violin Tailpiece Gut, best quality, in 12-inch lengths to fasten tailpiece to violin. Price, per length.....2c
If by mail, postage extra, 1 cent.

Violin Bridges.

No. 12F4622 Violin Bridge, made of maple, three scrolls, good quality. Price.....3c
If by mail, postage extra, 1 cent.
No. 12F4624 Violin Bridge, Vuillaume model, made of extra select maple, three scrolls, very fine quality. Price.....8c
If by mail, postage extra, 1 cent.

No. 12F4626 Violin Bridge, made of selected maple. Superfine quality, three scrolls. Made for artistic use. Price.....14c
If by mail, postage extra, 1 cent.

Violin Mutes.

No. 12F4630 Violin Mute, made of plain solid ebony. Price.....4c
If by mail, postage extra, 1 cent.
No. 12F4632 Violin Mute, German silver. Price.....6c
If by mail, postage extra, 1 cent.

No. 12F4636 Violin Mute, as illustrated, is made of German silver, and has tuning pipe and string gauge. Price.....15c
If by mail, postage extra, 1 cent.

Violin Fingerboards.

No. 12F4642 Solid Ebony Fingerboard, fine model, highly finished. Price.....14c
If by mail, postage extra, 8 cents.
No. 12F4643 Finest Quality Ebony. French polished. Price.....34c
If by mail, postage extra, 8 cents.

Chart for Violin Fingerboard.

You can learn how to play the violin without the aid of a teacher by using the patent lettered fingerboard chart. It is a great help for beginners.

No. 12F4644 This Chart is made in the shape of the fingerboard, and can be easily attached under the strings without changing the instrument, and will enable a beginner to find every note and each position readily. Retail dealers ask 25 cents for this chart. Price.....4c
If by mail, postage extra, 8 cents.

Violin Nuts or Saddles.

No. 12F4646 Solid Ebony Nut for upper end of fingerboard. Price.....2c
If by mail, postage extra, 1 cent.
No. 12F4648 Solid Ebony Nut, for supporting the tailpiece string. Price.....3c
If by mail, postage extra, 1 cent.

Violin End Pins.

No. 12F4652 Ebony, best model, pearl dot inlaid in head. Price.....3c
If by mail, postage extra, 1 cent.

Bow Hair.

No. 12F4660 Siberian, good quality, for full length bows. Price, per bunch.....9c
If by mail, postage extra, 1 cent.
No. 12F4662 French, finest quality, slightly bleached. Price, per bunch.....14c
If by mail, postage extra, 1 cent.
No. 12F4664 Russia, extra quality. Price, per bunch.....17c
If by mail, postage extra, 1 cent.

Violin Bow Rosin.
No. 12F4672 Bow Rosin, large size cakes in oblong pasteboard box. Price.....2c
If by mail, postage extra, 2 cents.

No. 12F4673 Large Size Metal Spoon, in pasteboard case. Price.....6c
If by mail, postage extra, 2 cents.

Violin Bow Rosin.

No. 12F4674 Large Sized Cakes Bow Rosin, in neat wood case, to be used without removing from case. Price.....6c
If by mail, postage extra, 2 cents.

No. 12F4678 Genuine Gustav Berna Paris Rosin, put up in convenient form. Imported direct from France. Nothing better made. Price.....13c
If by mail, postage extra, 2 cents.

No. 12F4679 Same rosin as No. 12F4678, put up in fine metal box. Price.....19c
If by mail, postage extra, 2 cents.

Violin Necks.

No. 12F4680 Violin Necks, maple, unfinished, carved in scroll. Price.....21c
If by mail, postage extra, 8 cents.
No. 12F4682 Violin Necks, maple, unfinished, fine quality, finely carved scroll. Price.....36c
If by mail, postage extra, 8 cents.
No. 12F4684 Violin Necks, curly maple, unfinished, best quality, finely carved scroll. Price.....49c
If by mail, postage extra, 8 cents.

Sound Post Setter.

No. 12F4688 Sound Post Setter. Steel, nickel plated; can be used in adjusting sound post of any violin. Price.....19c
If by mail, postage extra, 4 cents.

Violin Tuner.

No. 12F4690 Four Tuning Pipes, E, A, D, G, combined, for tuning violin. Made of German silver and tuned to concert pitch. Price.....16c
If by mail, postage extra, 3 cents.

Double Bass Bows.

No. 12F4955 Made of Maple, red painted, light wood frog, excellent quality, common model. Shipping weight, 18 ozs. Price.....85c
No. 12F4957 Redwood, natural color, ebony frog, good quality, superior model. Price.....(Postage extra, 18 cents).....\$1.65

Double Bass and Violoncello Fingerboard Chart.

No. 12F4997 This Chart is an accurate guide, having all the notes with sharps and flats in full view, and can be adjusted on any double bass fingerboard without changing the instrument. With the use of the lettered fingerboard chart, anyone can learn how to play. Price.....(If by mail, postage extra, 2c).....9c
No. 12F5043 This Chart is similar to the Double Bass Chart. No. 12F4997, but is adapted only for the violoncello. Price.....7c
If by mail, postage extra, 2 cents.

Violoncello Bags.

No. 12F5045 Perfect Fitting Canvas Bag, with button fastener. Shipping weight, 10 ounces. Price.....(Postage extra, 20c).....\$1.20

Violoncello Bows.

No. 12F5062 Brazil Wood, plain ebony frog, bone button, good quality. Price.....70c
If by mail, postage extra, 17 cents.
No. 12F5064 Brazil Wood, ebony frog, pearl eye, German silver button. Price.....93c
If by mail, postage extra, 17 cents.
No. 12F5066 Brazil Wood, ebony frog, double pearl eye, full German silver lined, pearl slide, German silver button. Price.....(Postage extra, 17 cents).....\$1.65

Violoncello Bow Hair.
No. 12F5073 Fine Quality Siberian Bow Hair, each filling tied separately. Price, 14c
If by mail, postage extra, 2 cents.
Violoncello Patent Head.

No. 12F5104 Violoncello Patent Head. Made with separate brass plates, iron screws and maple pegs, each peg having a pearl inlaid dot in head. Shipping weight, 1 lb. Price, per set.....\$1.65

GUITAR FURNISHINGS.**Guitar Cases.**

No. 12F5160 Brown Canvas, as illustrated, leather bound edges, open end, complete with strap, buckle and handle. Standard or regular size. Weight, 5 1/2 lbs. Price, 82c
No. 12F5162 Same as No. 12F5160, for concert size. Weight, 6 1/2 pounds. Price, 88c
No. 12F5163 Same as No. 12F5160, for grand concert size. Weight, 6 lbs. Price, 94c

No. 12F5164 Hand Sewed Leather, embossed black or russet, very superior quality, for standard size guitar. Shipping weight, 10 pounds. Price.....\$4.48
No. 12F5166 Same as No. 12F5164, for concert size. Shipping weight, 10 pounds. Price.....\$4.85

Guitar Bags.

When ordering, give size of guitar.
No. 12F5168 Fine Green Cloth, with buttons for standard concert guitar. Shipping wt. 1 lb. Price, (Postage 10 cents).....40c
No. 12F5170 Green Felt, fleece lined, patent fasteners; fine quality; for standard, concert or grand concert size guitar. Shipping wt. 1 lb. Price, (Postage 10 cents).....68c

Guitar Tuners.

No. 12F5172 Six tuning Pipes, E, B, G, D, A, E, combined, for tuning guitar. Made of German silver and tuned to concert pitch. Price, 23c
If by mail, postage extra, 5 cents.

Guitar Patent Heads.

No. 12F5174 Brass, bone buttons, fine quality. Price, per set.....27c
If by mail, postage extra, per set, 6 cents.
No. 12F5176 Same as No. 12F5174, nickel plated. Price, per set.....36c
If by mail, postage extra, per set, 6 cents.

Guitar Tailpieces.

No. 12F5188 This is the latest novelty in the line of Guitar Tailpieces. It is made of German brass, beautifully nickel-plated, and of genuine American manufacture. Price.....5c
If by mail, postage extra, 5 cents.
No. 12F5190 Brass, nickel plated, for any size guitar. Price.....37c
If by mail, postage extra, 5 cents.

Guitar Tailpiece Bridge.

No. 12F5194 Ebony, plain with German head, for 1 1/2 lb. silver fret, used in connection with metal tailpiece. Price.....7c
If by mail, postage extra, 2 cents.

Guitar Bridges.

No. 12F5198 Ebony, plain, best model and finish. Price.....12c
If by mail, postage extra, 4 cents.
No. 12F5200 Ebony, neat pearl inlaying at each end. Price, each.....40c
If by mail, postage extra, 4 cents.

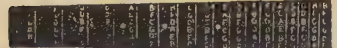
Guitar Bridge Pins.

No. 12F5208 Ebony, polished pearl inlaying in head. Price, per set of six.....4c
No. 12F5214 Ivory, polished, pearl inlaying in head. Price, each.....3c
If by mail, postage extra, each, 1 cent.

Guitar Fingerboards.

No. 12F5218 Ebony, with frets. Price.....69c
If by mail, postage extra, 10 cents

Guitar Fingerboard Chart.



No. 12F5220 Guitar playing made easy by using the Patent Lettered Fingerboard Chart. It is an accurate guide, having all notes, with sharps and flats, in full view, and can be easily adjusted to any guitar without changing the instrument. Price.....4c
If by mail, postage extra, 2 cents.

Guitar Capo d'Astro.

The Capo d'Astro is for the purpose of changing the key of the guitar without retuning it. This is done by simply moving the Capo d'Astro up on the neck of the guitar and tightening it. This instrument is very convenient when playing accompaniments for the voice.

The Magio Capo d'Astro.

No. 12F5222 Nickel plated, steel spring action, cork lined. The simplest and best Capo d'Astro made. Price.....7c
If by mail, postage extra, 3 cents.

No. 12F5225 Capo d'Astro, another brass, highly nickel plated appliance for changing the key of the guitar. It is finely cork lined and the pressure bar fitted with rubber so as not to mar the finish of the neck of the guitar. Price.....13c
If by mail, postage extra, 3 cents.

Used to clamp on fingerboard to facilitate playing in flat keys.

No. 12F5226 Capo d'Astro nickel plated, spring action, felt covered clamps. Shipping weight, 3 ounces. Price.....18c
If by mail, postage extra, 3 cents.

No. 12F5230 Capo d'Astro, made of brass, polished and lacquered, cork lined clamps, improved model, extra weight and strength. Weight, 3 ounces. Price.....20c
No. 12F5232 Same, brass, finely nickel plated. Price.....25c
If by mail, postage extra, 3 cents.

Guitar End Pine.

No. 12F5242 Ebony, plain polished head, with pearl dot inlaid. Price.....4c
If by mail, postage extra, 1 cent.

Guitar and Banjo Frets.

No. 12F5246 German Silver, in sets of eighteen. Price, per set.....14c
NOTE—We do not break sets.
If by mail, postage extra, 3 cents.

BANJO FURNISHINGS.

Banjo Cases.

No. 12F5310 Brown canvas case, superior quality, edges bound with leather, flannel lined, with handle, for any size banjo from 7 to 13 inches. Shipping weight, 9 pounds. Price.....82c

No. 12F5312 Extra fine black or russet leather case, embossed, flannel lined, open on end, complete as illustrated, with strap, buckle and handle, for 10 or 11-inch banjo. Shipping weight, 7 pounds. Price.....\$4.35
No. 12F5314 Same, for 12 or 13-inch banjo. Price.....\$4.55
NOTE—When ordering case for banjo, give diameter of head only.

No. 12F5320 Fine green cloth, with buttons, for 9 to 13-inch banjo. Weight, 7 ounces. Price.....34c
No. 12F5324 Green felt, box shape, 2-piece lined, patent fasteners, for any size banjo. Shipping weight, 12 ounces. Price.....66c

No. 12F5326 Five tuning pipes, B, G, sharp, E, A and E, combined, for tuning banjo. Made from German silver and tuned to concert pitch. Price.....19c
If by mail, postage extra, 4 cents.

No. 12F5328 Maple or rosewood; professional model. Price.....2c
No. 12F5330 Solid ebony, regular model. Price.....3c

Genuine Stewart's special professional; hand made. Price.....6c
If by mail, postage extra, 1 cent.

No. 12F5336 Plain solid ebony. Price.....3c
No. 12F5339 A very practical tailpiece. Brass, nickel plated. Price.....8c
By mail, postage extra, 3c.

No. 12F5340 Fancy design, complete with screw, bracket and nut, ready for use. Will fit any banjo. Brass, nickel plated. Price.....14c
If by mail, postage extra, 4 cents.

No. 12F5350 Imitation ebony, hollow shape, polished, pearl dot in head. Price, each.....2c
No. 12F5352 Same, but side peg. Price, each.....2c
No. 12F5354 Solid Ebony, hollow shape, pearl dot in each end, regular. Price, each.....4c
No. 12F5356 Same, side peg. Price, each.....4c
If by mail, postage extra, each, 1c, per set, 3c.

No. 12F5362 Made of metal, nickel plated, celluloid, polished thumb piece, white, black or amber. Be sure to state color wanted. Price, per set of five, 88c; each.....18c
If by mail, postage extra, per set, 3 cents.

No. 12F5370 Our Hexagonal Pattern Banjo Bracket is made of solid brass, highly polished, with bolt and nut. Price, per dozen, 36c; each, 3c
No. 12F5372 Same as above, but handsomely nickel plated. Price, per dozen, 48c; each, 4c
No. 12F5374 Our Ball Banjo Bracket is made of solid brass, highly polished, complete with safety nut and bolt. Price, per dozen, 48c; each, 5c
No. 12F5376 Same as above, but handsomely nickel plated. Price, per dozen, 60c; each, 6c
Weight, about 9 ounces to the dozen. If by mail, postage extra, per dozen, 10 cents.

No. 12F5386 German silver, imported pattern. Weight, 3 ounces. Price.....3c
If by mail, postage extra, 1 cent.

No. 12F5387 Brass, key shape. Price, 4c
No. 12F5388 As above, nickel plated. Price.....6c
If by mail, postage extra, 3 cents.

No. 12F5392 With the aid of the fingerboard chart anyone can easily locate the notes. This chart can be adjusted to the fingerboard of any banjo and does not change the instrument in the least. Price.....4c
If by mail, postage extra, 2 cents.

No. 12F5460 Mandolin Case, brown canvas, with leather bound edges, flannel lined handle and patent fastenings. Shipping weight, 5 pounds. Price.....65c

No. 12F5462 Mandolin Case, made of russet or black leather, extra quality, hand sewed, flannel lined, same as illustration. Shipping weight, 7 pounds. Price.....\$3.54

Banjo Bridges.

No. 12F5328 Maple or rosewood; professional model. Price.....2c
No. 12F5330 Solid ebony, regular model. Price.....3c

Genuine Stewart's special professional; hand made. Price.....6c
If by mail, postage extra, 1 cent.

No. 12F5336 Plain solid ebony. Price.....3c
No. 12F5339 A very practical tailpiece. Brass, nickel plated. Price.....8c
By mail, postage extra, 3c.

No. 12F5340 Fancy design, complete with screw, bracket and nut, ready for use. Will fit any banjo. Brass, nickel plated. Price.....14c
If by mail, postage extra, 4 cents.

No. 12F5350 Imitation ebony, hollow shape, polished, pearl dot in head. Price, each.....2c
No. 12F5352 Same, but side peg. Price, each.....2c
No. 12F5354 Solid Ebony, hollow shape, pearl dot in each end, regular. Price, each.....4c
No. 12F5356 Same, side peg. Price, each.....4c
If by mail, postage extra, each, 1c, per set, 3c.

No. 12F5362 Made of metal, nickel plated, celluloid, polished thumb piece, white, black or amber. Be sure to state color wanted. Price, per set of five, 88c; each.....18c
If by mail, postage extra, per set, 3 cents.

No. 12F5370 Our Hexagonal Pattern Banjo Bracket is made of solid brass, highly polished, with bolt and nut. Price, per dozen, 36c; each, 3c
No. 12F5372 Same as above, but handsomely nickel plated. Price, per dozen, 48c; each, 4c
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No. 12F5376 Same as above, but handsomely nickel plated. Price, per dozen, 60c; each, 6c
Weight, about 9 ounces to the dozen. If by mail, postage extra, per dozen, 10 cents.

No. 12F5386 German silver, imported pattern. Weight, 3 ounces. Price.....3c
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No. 12F5387 Brass, key shape. Price, 4c
No. 12F5388 As above, nickel plated. Price.....6c
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No. 12F5392 With the aid of the fingerboard chart anyone can easily locate the notes. This chart can be adjusted to the fingerboard of any banjo and does not change the instrument in the least. Price.....4c
If by mail, postage extra, 2 cents.

No. 12F5460 Mandolin Case, brown canvas, with leather bound edges, flannel lined handle and patent fastenings. Shipping weight, 5 pounds. Price.....65c

No. 12F5462 Mandolin Case, made of russet or black leather, extra quality, hand sewed, flannel lined, same as illustration. Shipping weight, 7 pounds. Price.....\$3.54

No. 12F5464 Mandolin Bag, made of green cloth with buttons, good quality. Shipping weight, 12 ounces. Price.....28c
No. 12F5466 Mandolin Bag, made of green felt, full lined, patent fasteners, superior quality. Shipping weight, 12 ounces. Price.....45c

No. 12F5468 High Class Tailpiece, arm rest and sleeve protector combined; hinge pattern; made of brass, nickel plated, highly burnished. Price.....23c
If by mail, postage extra, 5 cents.

No. 12F5469 American Made Brass Patent Head. Guitar Style; bone buttons. Price, per set.....32c
If by mail, postage extra, per set, 3 cents.

No. 12F5478 The Patent Mandolin Pick, fastened to the finger by steel clasp, the pick proper being held between rubber discs. It is possible for it to be held more firmly and at the same time not require the tightness of clasp which is necessary with the old pick when playing soft music. By placing the thumb and index finger lightly on the disc the player will be able to play the sweetest and softest music possible, and if necessary he can tremolo a chord with the utmost ease. Price.....12c
If by mail, postage extra, 3 cents.

No. 12F5484 Genuine Tortoise Shell, triangular shape. Price.....4c
If by mail, postage extra, 1 cent.

No. 12F5486 Bridges, ebony, plain finish. Price.....4c
No. 12F5490 Bridges, ebony, ivory inlaid. Price.....13c
If by mail, postage extra, 3 cents.

No. 12F5498 With the aid of the Lettered Fingerboard Chart, anyone can easily locate the notes. The chart can be adjusted on the fingerboard of any mandolin, and does not change the instrument in the least. Price.....4c
If by mail, postage extra, 3 cents.

No. 12F5578 Mandolin Tuning Pins, made of blued steel. Price, per doz.....5c
If by mail, postage extra, per dozen, 4 cents.

No. 12F5576 Autoharp Picks, celluloid. Price.....2c
If by mail, postage extra, 2 cents.

No. 12F5577 Autoharp Picks, brass spiral. Price.....2c
If by mail, postage extra, 1 cent.

No. 12F5578 Autoharp Tuning Pins, made of blued steel. Price, per doz.....5c
If by mail, postage extra, per dozen, 4 cents.

No. 12F5579 Autoharp Case, made of brown canvas, bound all around the edges with leather, flannel lined, superior model and quality, complete with handle and strap. To fit autoharp No. 71, catalogue No. 12F900; No. 23, catalogue No. 12F901; No. 73, catalogue No. 12F904; No. 73, catalogue No. 12F906; No. 6, catalogue No. 12F908. Price.....85c

No. 12F5584 Autoharp Case. Price.....85c

No. 12F5585 Autoharp Case, made of brown canvas, bound all around the edges with leather, flannel lined, superior model and quality, complete with handle and strap. To fit autoharp No. 71, catalogue No. 12F900; No. 23, catalogue No. 12F901; No. 73, catalogue No. 12F904; No. 73, catalogue No. 12F906; No. 6, catalogue No. 12F908. Price.....85c

No. 12F5586 Autoharp Case, made of brown canvas, bound all around the edges with leather, flannel lined, superior model and quality, complete with handle and strap. To fit autoharp No. 71, catalogue No. 12F900; No. 23, catalogue No. 12F901; No. 73, catalogue No. 12F904; No. 73, catalogue No. 12F906; No. 6, catalogue No. 12F908. Price.....85c

No. 12F5587 Autoharp Case, made of brown canvas, bound all around the edges with leather, flannel lined, superior model and quality, complete with handle and strap. To fit autoharp No. 71, catalogue No. 12F900; No. 23, catalogue No. 12F901; No. 73, catalogue No. 12F904; No. 73, catalogue No. 12F906; No. 6, catalogue No. 12F908. Price.....85c

No. 12F5588 Autoharp Case, made of brown canvas, bound all around the edges with leather, flannel lined, superior model and quality, complete with handle and strap. To fit autoharp No. 71, catalogue No. 12F900; No. 23, catalogue No. 12F901; No. 73, catalogue No. 12F904; No. 73, catalogue No. 12F906; No. 6, catalogue No. 12F908. Price.....85c

No. 12F5589 Autoharp Case, made of brown canvas, bound all around the edges with leather, flannel lined, superior model and quality, complete with handle and strap. To fit autoharp No. 71, catalogue No. 12F900; No. 23, catalogue No. 12F901; No. 73, catalogue No. 12F904; No. 73, catalogue No. 12F906; No. 6, catalogue No. 12F908. Price.....85c

No. 12F5590 Autoharp Case, made of brown canvas, bound all around the edges with leather, flannel lined, superior model and quality, complete with handle and strap. To fit autoharp No. 71, catalogue No. 12F900; No. 23, catalogue No. 12F901; No. 73, catalogue No. 12F904; No. 73, catalogue No. 12F906; No. 6, catalogue No. 12F908. Price.....85c

No. 12F5591 Autoharp Case, made of brown canvas, bound all around the edges with leather, flannel lined, superior model and quality, complete with handle and strap. To fit autoharp No. 71, catalogue No. 12F900; No. 23, catalogue No. 12F901; No. 73, catalogue No. 12F904; No. 73, catalogue No. 12F906; No. 6, catalogue No. 12F908. Price.....85c

No. 12F5592 Autoharp Case, made of brown canvas, bound all around the edges with leather, flannel lined, superior model and quality, complete with handle and strap. To fit autoharp No. 71, catalogue No. 12F900; No. 23, catalogue No. 12F901; No. 73, catalogue No. 12F904; No. 73, catalogue No. 12F906; No. 6, catalogue No. 12F908. Price.....85c

No. 12F5593 Autoharp Case, made of brown canvas, bound all around the edges with leather, flannel lined, superior model and quality, complete with handle and strap. To fit autoharp No. 71, catalogue No. 12F900; No. 23, catalogue No. 12F901; No. 73, catalogue No. 12F904; No. 73, catalogue No. 12F906; No. 6, catalogue No. 12F908. Price.....85c

No. 12F5594 Autoharp Case, made of brown canvas, bound all around the edges with leather, flannel lined, superior model and quality, complete with handle and strap. To fit autoharp No. 71, catalogue No. 12F900; No. 23, catalogue No. 12F901; No. 73, catalogue No. 12F904; No. 73, catalogue No. 12F906; No. 6, catalogue No. 12F908. Price.....85c

No. 12F5595 Autoharp Case, made of brown canvas, bound all around the edges with leather, flannel lined, superior model and quality, complete with handle and strap. To fit autoharp No. 71, catalogue No. 12F900; No. 23, catalogue No. 12F901; No. 73, catalogue No. 12F904; No. 73, catalogue No. 12F906; No. 6, catalogue No. 12F908. Price.....85c

Mandolin Bage.

No. 12F5464 Mandolin Bag, made of green cloth with buttons, good quality. Shipping weight, 12 ounces. Price.....28c
No. 12F5466 Mandolin Bag, made of green felt, full lined, patent fasteners, superior quality. Shipping weight, 12 ounces. Price.....45c

No. 12F5468 High Class Tailpiece, arm rest and sleeve protector combined; hinge pattern; made of brass, nickel plated, highly burnished. Price.....23c
If by mail, postage extra, 5 cents.

No. 12F5469 American Made Brass Patent Head. Guitar Style; bone buttons. Price, per set.....32c
If by mail, postage extra, per set, 3 cents.

No. 12F5478 The Patent Mandolin Pick, fastened to the finger by steel clasp, the pick proper being held between rubber discs. It is possible for it to be held more firmly and at the same time not require the tightness of clasp which is necessary with the old pick when playing soft music. By placing the thumb and index finger lightly on the disc the player will be able to play the sweetest and softest music possible, and if necessary he can tremolo a chord with the utmost ease. Price.....12c
If by mail, postage extra, 3 cents.

No. 12F5484 Genuine Tortoise Shell, triangular shape. Price.....4c
If by mail, postage extra, 1 cent.

No. 12F5486 Bridges, ebony, plain finish. Price.....4c
No. 12F5490 Bridges, ebony, ivory inlaid. Price.....13c
If by mail, postage extra, 3 cents.

No. 12F5498 With the aid of the Lettered Fingerboard Chart, anyone can easily locate the notes. The chart can be adjusted on the fingerboard of any mandolin, and does not change the instrument in the least. Price.....4c
If by mail, postage extra, 3 cents.

No. 12F5578 Mandolin Tuning Pins, made of blued steel. Price, per doz.....5c
If by mail, postage extra, per dozen, 4 cents.

No. 12F5576 Autoharp Picks, celluloid. Price.....2c
If by mail, postage extra, 2 cents.

No. 12F5577 Autoharp Picks, brass spiral. Price.....2c
If by mail, postage extra, 1 cent.

No. 12F5578 Autoharp Tuning Pins, made of blued steel. Price, per doz.....5c
If by mail, postage extra, per dozen, 4 cents.

No. 12F5579 Autoharp Case, made of brown canvas, bound all around the edges with leather, flannel lined, superior model and quality, complete with handle and strap. To fit autoharp No. 71, catalogue No. 12F900; No. 23, catalogue No. 12F901; No. 73, catalogue No. 12F904; No. 73, catalogue No. 12F906; No. 6, catalogue No. 12F908. Price.....85c

No. 12F5584 Autoharp Case. Price.....85c

No. 12F5585 Autoharp Case, made of brown canvas, bound all around the edges with leather, flannel lined, superior model and quality, complete with handle and strap. To fit autoharp No. 71, catalogue No. 12F900; No. 23, catalogue No. 12F901; No. 73, catalogue No. 12F904; No. 73, catalogue No. 12F906; No. 6, catalogue No. 12F908. Price.....85c

No. 12F5586 Autoharp Case, made of brown canvas, bound all around the edges with leather, flannel lined, superior model and quality, complete with handle and strap. To fit autoharp No. 71, catalogue No. 12F900; No. 23, catalogue No. 12F901; No. 73, catalogue No. 12F904; No. 73, catalogue No. 12F906; No. 6, catalogue No. 12F908. Price.....85c

No. 12F5587 Autoharp Case, made of brown canvas, bound all around the edges with leather, flannel lined, superior model and quality, complete with handle and strap. To fit autoharp No. 71, catalogue No. 12F900; No. 23, catalogue No. 12F901; No. 73, catalogue No. 12F904; No. 73, catalogue No. 12F906; No. 6, catalogue No. 12F908. Price.....85c

No. 12F5588 Autoharp Case, made of brown canvas, bound all around the edges with leather, flannel lined, superior model and quality, complete with handle and strap. To fit autoharp No. 71, catalogue No. 12F900; No. 23, catalogue No. 12F901; No. 73, catalogue No. 12F904; No. 73, catalogue No. 12F906; No. 6, catalogue No. 12F908. Price.....85c

No. 12F5589 Autoharp Case, made of brown canvas, bound all around the edges with leather, flannel lined, superior model and quality, complete with handle and strap. To fit autoharp No. 71, catalogue No. 12F900; No. 23, catalogue No. 12F901; No. 73, catalogue No. 12F904; No. 73, catalogue No. 12F906; No. 6, catalogue No. 12F908. Price.....85c

No. 12F5590 Autoharp Case, made of brown canvas, bound all around the edges with leather, flannel lined, superior model and quality, complete with handle and strap. To fit autoharp No. 71, catalogue No. 12F900; No. 23, catalogue No. 12F901; No. 73, catalogue No. 12F904; No. 73, catalogue No. 12F906; No. 6, catalogue No. 12F908. Price.....85c

No. 12F5591 Autoharp Case, made of brown canvas, bound all around the edges with leather, flannel lined, superior model and quality, complete with handle and strap. To fit autoharp No. 71, catalogue No. 12F900; No. 23, catalogue No. 12F901; No. 73, catalogue No. 12F904; No. 73, catalogue No. 12F906; No. 6, catalogue No. 12F908. Price.....85c

No. 12F5592 Autoharp Case, made of brown canvas, bound all around the edges with leather, flannel lined, superior model and quality, complete with handle and strap. To fit autoharp No. 71, catalogue No. 12F900; No. 23, catalogue No. 12F901; No. 73, catalogue No. 12F904; No. 73, catalogue No. 12F906; No. 6, catalogue No. 12F908. Price.....85c

No. 12F5593 Autoharp Case, made of brown canvas, bound all around the edges with leather, flannel lined, superior model and quality, complete with handle and strap. To fit autoharp No. 71, catalogue No. 12F900; No. 23, catalogue No. 12F901; No. 73, catalogue No. 12F904; No. 73, catalogue No. 12F906; No. 6, catalogue No. 12F908. Price.....85c

No. 12F5594 Autoharp Case, made of brown canvas, bound all around the edges with leather, flannel lined, superior model and quality, complete with handle and strap. To fit autoharp No. 71, catalogue No. 12F900; No. 23, catalogue No. 12F901; No. 73, catalogue No. 12F904; No. 73, catalogue No. 12F906; No. 6, catalogue No. 12F908. Price.....85c

No. 12F5595 Autoharp Case, made of brown canvas, bound all around the edges with leather, flannel lined, superior model and quality, complete with handle and strap. To fit autoharp No. 71, catalogue No. 12F900; No. 23, catalogue No. 12F901; No. 73, catalogue No. 12F904; No. 73, catalogue No. 12F906; No. 6, catalogue No. 12F908. Price.....85c

No. 12F5596 Autoharp Case, made of brown canvas, bound all around the edges with leather, flannel lined, superior model and quality, complete with handle and strap. To fit autoharp No. 71, catalogue No. 12F900; No. 23, catalogue No. 12F901; No. 73, catalogue No. 12F904; No. 73, catalogue No. 12F906; No. 6, catalogue No. 12F908. Price.....85c

No. 12F5597 Autoharp Case, made of brown canvas, bound all around the edges with leather, flannel lined, superior model and quality, complete with handle and strap. To fit autoharp No. 71, catalogue No. 12F900; No. 23, catalogue No. 12F901; No. 73, catalogue No. 12F904; No. 73, catalogue No. 12F906; No. 6, catalogue No. 12F908. Price.....85c

No. 12F5598 Autoharp Case, made of brown canvas, bound all around the edges with leather, flannel lined, superior model and quality, complete with handle and strap. To fit autoharp No. 71, catalogue No. 12F900; No. 23, catalogue No. 12F901; No. 73, catalogue No. 12F904; No. 73, catalogue No. 12F906; No. 6, catalogue No. 12F908. Price.....85c

No. 12F5599 Autoharp Case, made of brown canvas, bound all around the edges with leather, flannel lined, superior model and quality, complete with handle and strap. To fit autoharp No. 71, catalogue No. 12F900; No. 23, catalogue No. 12F901; No. 73, catalogue No. 12F904; No. 73, catalogue No. 12F906; No. 6, catalogue No. 12F908. Price.....85c

No. 12F5600 Autoharp Case, made of brown canvas, bound all around the edges with leather, flannel lined, superior model and quality, complete with handle and strap. To fit autoharp No. 71, catalogue No. 12F900; No. 23, catalogue No. 12F901; No. 73, catalogue No. 12F904; No. 73, catalogue No. 12F906; No. 6, catalogue No. 12F908. Price.....85c

No. 12F5601 Autoharp Case, made of brown canvas, bound all around the edges with leather, flannel lined, superior model and quality, complete with handle and strap. To fit autoharp No. 71, catalogue No. 12F900; No. 23, catalogue No. 12F901; No. 73, catalogue No. 12F904; No. 73, catalogue No. 12F906; No. 6, catalogue No. 12F908. Price.....85c

No. 12F5602 Autoharp Case, made of brown canvas, bound all around the edges with leather, flannel lined, superior model and quality, complete with handle and strap. To fit autoharp No. 71, catalogue No. 12F900; No. 23, catalogue No. 12F901; No. 73, catalogue No. 12F904; No. 73, catalogue No. 12F906; No. 6, catalogue No. 12F908. Price.....85c

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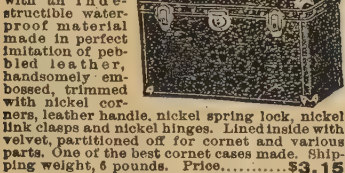
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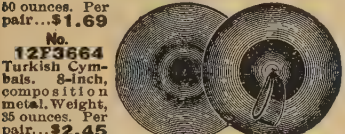
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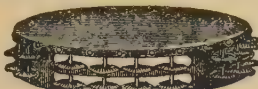
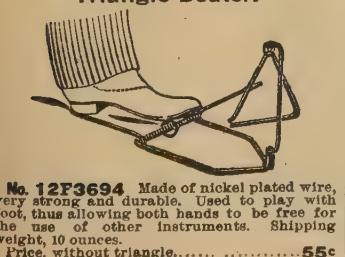
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No. 12F6021 This Music Bag is made of a new waterproof material known as Yohese, manufactured by the Japanese by a secret process, and is a perfect imitation of genuine leather. It is pressed to imitate woven basket work, has black straps, nickel plated buckle and is lined with fancy material. It opens flat and takes a full size sheet of music, which is held in place by two flaps of special design. It is bound and stitched and is the very latest article in music bags. It comes in black only. Price.....(Postage extra, 12 cents).....57c
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In the Valley That the Sunshine Never Leaves It Wasn't a Real One, J. T. Brannen & H. S. Sawyer
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If by mail, postage extra, 8 cents.

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No. 12F6838 The Young Violinist's Favorite, No. 1. A collection of the best music for the violin, including overtures, quadrilles and a wide selection of dance music; 60 pages. Price.....25c
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No. 12F6849 20th Century Violinist's Library. A magnificent collection of popular violin solos. A complete library of all the very best music for this popular instrument. Violinists possessing this book will play as a solo for the first time on all occasions. It contains over 150 pages of high grade violin music. Price.....16c
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No. 12F6854 Collegiate Guitar Folio. This folio contains eight first class songs arranged for voice and guitar and four very fine selections as guitar solos. Among the songs are the following: When the Sunset Turns the Ocean Blue to Gold, You're as Welcome as the Evening Star, Big Indian Chief, Egypt, The Goo-goo Man, Peggy Brady and many others. Price.....20c
If by mail, postage extra, 3 cents.

The Witmark Folios for Guitar are filled from cover to cover with the finest kind of music and contain the latest and most popular selections for this instrument. None of the selections will be found duplicated in any two of the following numbers, and the folios are all handsomely and durably bound. The music is all printed from fine plates.

No. 12F6855 The Witmark Guitar Folio No. 1. A folio of vocal and instrumental music, containing all the songs of the High Born Lady and 26 others just as good; 74 pages, printed on fine music paper and bound in a heavy lithographed cover. Price.....23c
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No. 12F6866 Banjo Folio, by Brooks & Denton. This is a splendid banjo folio, filled with fine selections for the instrument and giving right along with the music an easy method of learning to play it. The following are some of the pieces: Congo Love Song, What the Matter with the Moon Tonight, The Glow Worm and the Moth, The Colored Major and numerous others. Price.....30c
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No. 12F6884 Mark Stern's Mandolin and Guitar Folio No. 4. A collection of popular successes, such as The Maiden with the Dreamy Eyes, While the Convent Bells are Ringing, and May Be. This book is arranged in very nice and easy form so that anybody can play the contents with good effect. This book is arranged for first and second mandolin and guitar and piano. In separate books. Price of each book, 3 cents.
If by mail, postage extra, 20c

No. 12F6884 Mark Stern's Mandolin and Guitar Folio No. 5. Contains a splendid collection of popular and operatic selections. Among the twenty-five successes we shall mention: Under the Bamboo Tree, No One But You, If You'll Be Mine, Had I Not the Moon, Summer Moon-Gavotte. Published for first and second mandolin, guitar and piano in separate parts. Price, each book.....20c
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No. 12F6889 Brainard's Ragtime Collection for first and second mandolin, guitar and piano. The very latest collection of popular ragtime and characteristic selections, such as marches, cakewalks, waltzes, and other dances, etc. Price for each instrument.....20c
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If by mail, postage extra, 5 cents.

No. 12F6886 The Witmark Standard Mandolin and Guitar Folio. Published in separate book form for mandolin solo, guitar accompaniment and piano accompaniment. The following are some of the pieces: Adoration Waltzes, The Anniversary March, Bell and Beau, The China Town March, The Senegambian Patrol, The Scorching, The Spirit of Liberty and many others. Price.....20c
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No. 12F6902 Popular Duets for Cornet and Piano No. 1. A splendid collection of popular, sacred and operatic selections arranged in an easy, effective manner by the celebrated D. L. Ferruzzi. Price.....28c
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The Witmark Cornet and Piano Folios are splendid collections of the latest popular music arranged as duets for these two instruments. We can safely promise that the purchaser will be perfectly satisfied with every selection contained in any of these folios. They are all handsomely and durably bound and the music is printed from new plates on heavy paper.

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No. 12F6906 Par Excellence Cornet and Piano Selections. As light, interesting and brilliant solos, cornetists will find these selections all that can be desired. No cheap, raggy music, but all of the popular favorites. Price.....30c
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No. 12F6907 Cornet Players' Pastime. This is one of the most remarkable books of cornet solos ever issued. It contains 1,000 of the very best solos for the instrument. Not printed very plainly on fine paper. Is strongly bound and contains 472 pages. It will be welcomed by every cornet player and is something very desirable in a library. Price.....25c
If by mail, postage extra, 23 cents.

TROMBONE AND PIANO FOLIOS.

No. 12F6908 The Witmark Trombone and Piano Folio No. 3. This is the only folio of its kind on the market containing all of the latest hits of the day. The following are a few of the new pieces contained in this book: Good Night, Beloved, Good Night, The Tale of a Sea Shell, Mosquito Parade. Price.....23c
If by mail, postage extra, 6 cents.

VIOLIN, CORNET AND PIANO.

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If by mail, postage extra, 3 cents.

No. 12F6911 Peerless Collection No. 2. This is another fine collection of violin solos of the same series as No. 12F6909 filled with very fine popular music for the violin, as follows: Hail to the Nation, March; The Jolly Friars, Waltzes; Selections from the Jewel of Asia, Moonlight on the Mississippi, Oh, Didn't He Ramble, and many others as good. Price, each book.....20c
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No. 12F6914 Violin, Cornet and Piano Dance Folio by George Rosely. This folio contains 26 complete compositions by American composers, including all of his world famous successes. All the pieces are suitably arranged for parlor or ballroom in the form of dances, waltzes, cakewalks, etc. Price, each book.....20c
If by mail, postage extra, 3 cents.

DANCE JOURNAL FOR BALL ROOM ORCHESTRAS.

No. 12F6916 Contra Dance Journal for Ball Room Orchestras. New and good. Thirty of the very best new and old jigs, reels and hornpipes. Arranged for first, second, third, fourth, fifth, sixth, seventh, eighth, ninth, tenth, eleventh, twelfth, thirteenth, fourteenth, fifteenth, sixteenth, seventeenth, eighteenth, nineteenth, twentieth, twenty-first, twenty-second, twenty-third, twenty-fourth, twenty-fifth, twenty-sixth, twenty-seventh, twenty-eighth, twenty-ninth, thirtieth, thirty-first, thirty-second, thirty-third, thirty-fourth, thirty-fifth, thirty-sixth, thirty-seventh, thirty-eighth, thirty-ninth, fortieth, forty-first, forty-second, forty-third, forty-fourth, forty-fifth, forty-sixth, forty-seventh, forty-eighth, forty-ninth, fiftieth, fifty-first, fifty-second, fifty-third, fifty-fourth, fifty-fifth, fifty-sixth, fifty-seventh, fifty-eighth, fifty-ninth, sixtieth, sixty-first, sixty-second, sixty-third, sixty-fourth, sixty-fifth, sixty-sixth, sixty-seventh, sixty-eighth, sixty-ninth, seventieth, seventy-first, seventy-second, seventy-third, seventy-fourth, seventy-fifth, seventy-sixth, seventy-seventh, seventy-eighth, seventy-ninth, eightieth, eighty-first, eighty-second, eighty-third, eighty-fourth, eighty-fifth, eighty-sixth, eighty-seventh, eighty-eighth, eighty-ninth, ninetieth, ninety-first, ninety-second, ninety-third, ninety-fourth, ninety-fifth, ninety-sixth, ninety-seventh, ninety-eighth, ninety-ninth, one hundred, one hundred and one, one hundred and two, one hundred and three, one hundred and four, one hundred and five, one hundred and six, one hundred and seven, one hundred and eight, one hundred and nine, one hundred and ten, one hundred and eleven, one hundred and twelve, one hundred and thirteen, one hundred and fourteen, one hundred and fifteen, one hundred and sixteen, one hundred and seventeen, one hundred and eighteen, one hundred and nineteen, one hundred and twenty, one hundred and twenty-one, one hundred and twenty-two, one hundred and twenty-three, one hundred and twenty-four, one hundred and twenty-five, one hundred and twenty-six, one hundred and 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The Witmark Progressive Method for the Piano.

A distinctly modern book, especially desirable, as it contains a series of up to date instructive compositions instead of the old fashioned studies. It is arranged in a melodious form, making it more interesting for the pupil. A book of exceptional merit, as it starts at the first rudiments and instructs by easy stages.

No. 12F6966 Board cover. Price.....80c
If by mail, postage extra, boards, 12c.; paper, 10c.

ORGAN INSTRUCTION BOOKS.

No. 12F6968 Chord Book for Organ. This book was especially compiled for us by E. N. Guckert, the celebrated instructor and composer. It contains 24 illustrations of the keyboard of the organ, showing the fingers used in each chord, besides other valuable instructions for the beginner or advanced pupil. This book will teach anyone how to play chords and accompaniments without the aid of a teacher. Price (Postage extra, 16c.).....\$1.00

No. 12F6982 White's School for the Reed Organ. One of the best methods ever offered. Contains a full and comprehensive method of instruction, all directions, scales, studies, exercises, voluntaries, songs, marches, waltzes, polkas, opera melodies, hymns, tunes, etc., arranged expressly for the reed organ, by C. A. White and Charles C. Blake. Contains 152 pages. Bound in board. Price.....65c
If by mail, postage extra, 12 cents.

No. 12F6984 Karl Merz's Improved Easy Method for the Parlor Organ. Contains complete elementary instruction, exercises in all keys, hints to pupils and teachers, voluntaries, preludes, popular airs and beautiful songs, to which is added a complete course of thorough bass instruction. This book is sold at.....55c
Our price.....(Postage extra, 18c.).....55c
Easy Method for the Parlor Organ.

No. 12F6988 Whitney's Improved Easy Method for the Parlor Organ. New and enlarged edition. This is a new and attractive system by which the pupil may rapidly learn to play the organ. Besides a thorough course in music, this book contains a choice collection of vocal and instrumental pieces, progressively arranged. Publisher's price, \$1.50. Our price (Postage extra, 13c.).....50c

No. 12F6985 Whitney's Complete Instructor for the Parlor Organ. Contains a complete graded system with pleasing exercises, easy waltzes, marches, polkas, quadrilles, schottisches, operatic airs, songs and ballads; in fact, selections from the best European and American composers. It gives all the directions for the organ, explanation of stops, technical studies and transposition are herein contained. Publisher's price, \$2.50. Our price, heavy board covers \$1.20
If by mail, postage extra, 19 cents.

Organ and Piano Charts.

No. 12F6995 Mason's Organ Chart. This chart is the most wonderful creation of the age, for with the use of Mason's Indicator, piano and organ playing can be learned in one day. A child ten years old can understand it perfectly. Mason's Indicator is a machine which gives the keys of a piano or organ, indicating where and how the hands are to be placed and the proper keys to strike, changing the position and the arrangement to suit the different keys. Price.....(Postage extra, 8c.).....75c

VIOLIN INSTRUCTION BOOKS.

No. 12F6996 Howe's Violin Without a Master. Contains a new and complete set of rules and exercises, with full directions in bowing and all necessary instructions to perfect the learner in the art of playing the violin; to which is added a large selection of popular airs and dance music, as well as operatic airs, with several pieces arranged as duets. Price.....22c
If by mail, postage extra, 3 cents.

The Howard Violin Instructor. No. 12F7007 Every finger instructor for this splendid instrument filled with scales and exercises in all the minor and major keys, and explains all the different parts of a violin and the best methods of studying it. It is filled with many fine musical selections of particular advantage to the student and easy to learn to play. It has a complete musical dictionary, giving an explanation of the different musical terms and also contains a finger-board chart which will be of great assistance in learning the instrument. Price.....20c
If by mail, postage extra, 4c.

No. 12F7004 Henning's School for the Violin. Especially arranged for the young, with finger marks added. In three parts, complete in one book; 101 pages, printed on fine paper, bound in board. Price, complete.....80c
If by mail, postage extra, 16c.

No. 12F7012 Mazas' Complete Violin Instructor. Contains besides a dictionary, of musical terms and exercises in all positions, several of Pleyel's celebrated duets. Price.....30c
If by mail, postage extra, 8 cents.

No. 12F7014 Benjamin's Illustrated Violin Method. This is the latest publication in the way of a violin instructor and is the best work for the beginner ever put upon the market. It contains the complete elementary course; is profusely illustrated; also contains a collection of popular music; 79 pages, sheet music size. Price.....37c
If by mail, postage extra, 5 cents.

No. 12F7016 Wicht's Young Violinist. An excellent book for beginners, as it contains the first instructions in the violin line, including one hundred progressive exercises in the first position through all intervals and keys, with the second violin part for the first violin. It contains also Pleyel's celebrated violin duets. Price.....38c
(Postage extra, 10c.).....38c

No. 12F7018 Howe's Original Violin School, new and enlarged edition. Contains complete rules and exercises, together with a collection of over 450 pieces of every variety. Hundreds of old familiar airs, never before published for the violin. Extra large type and fine paper. Price.....20c
If by mail, postage extra, 4 cents.

No. 12F7020 Howe's Diamond School for the Violin. Contains complete instruction, all directions for bowing and 558 pieces of dance music. Price.....20c
If by mail, postage extra, 4c.

No. 12F7021 The Violin: How to Master It. This book is a treatise on the violin itself. It gives all the points in the art of playing the violin besides all the special instructions on position and bowing. It is also furnished with a complete fingerboard chart showing the different positions in which the violin can be played. A great help to teacher and pupil. Price.....15c
If by mail, postage extra, 3 cents.

GUITAR INSTRUCTION BOOKS.

No. 12F7030 Bowers' Standard Method for the Guitar. Positively the most popular instruction book for the guitar ever published; bound in paper. Price.....25c
If by mail, postage extra, 4 cents.

No. 12F7033 New and Improved Method for the Guitar. By Carcassi, the celebrated guitarist combining music and technical matter not contained in other books. The number of popular songs in each of the different keys, together with the mastery with which Carcassi, make this a desirable method to both teacher and scholar. Price.....50c
(Postage extra, 13c.).....50c

No. 12F7039 Guckert's Complete Rapid Diagram Chord Book for the Guitar. The best book of its kind published. Written expressly for us by E. N. Guckert, the celebrated instructor and composer. It is the most complete diagram self instructor published. The book contains popular guitar solos that can be played by anyone at sight, a feature not to be found in other chord books. List price, 50 cents. Our price.....(Postage extra, 8c.).....18c

The Howard Guitar Instructor. No. 12F7040 This is one of the best guitar instructors yet issued for this instrument, and we recommend it to all who desire to play upon the guitar without the aid of a teacher. It is filled with all sorts of exercises and plain explanations, has a splendid musical dictionary, chords in all the minor and major keys, as well as a complete set of scales. It is filled with many fine musical selections among which are the following: Sweet Hour of Prayer, Blue Bells of Scotland, Robin Adair and many fine marches and waltzes. It also encloses in this instructor a very fine finger board chart which will prove of great assistance in learning to play the instrument. Price.....20c
If by mail, postage extra, 4 cents.

BANJO INSTRUCTION BOOKS.

No. 12F7053 Witmark's Progressive Banjo Method, written and compiled by G. L. Lang. A complete progressive, practical, thoroughly up to date method. A great aid to the teacher. The elementary or first part will enable the pupil to progress so as to play the popular selections of today within a short time. The entire work is arranged in a most progressive and systematic manner. The book contains 88 pages, superior quality paper, flexible cover, and linen back. Publisher's retail price, \$1.00. Our price.....(Postage extra, 10c.).....65c

No. 12F7055 Guckert's Complete Rapid Diagram Chord Book for the Banjo. The best book of its kind published. Written expressly for us by E. N. Guckert and published and copyrighted by us. Mr. Guckert claims it to be the most complete diagram self-instructor published. The book contains popular banjo solos that can be played by anyone at sight, a feature not found in other chord books. List price, 50 cents. Our price.....18c
If by mail, postage extra, 2 cents.

The Howard Banjo Instructor.

No. 12F7056 A very fine instruction book for the banjo, with all sorts of exercises, plates and descriptions, so that the beginner can learn the instrument without the aid of a teacher. Diagrams of all the principal minor and major chords, scales and many splendid pieces of music, among which are the following: Sailor's Horn Pipe, Dixie, Irish Washerwoman, Wedding March, Waltzes, etc., printed on heavy paper with a fine cover. Also includes fingerboard chart for the banjo. Price.....20c
If by mail, postage extra, 4 cents.

MANDOLIN INSTRUCTION BOOKS.

No. 12F7069 Guckert's Complete Rapid Diagram Chord Book for the Mandolin. The best book of its kind published. Written expressly for us by E. N. Guckert and published and copyrighted by us. Mr. Guckert claims it to be the most complete diagram self-instructor published. The book contains popular mandolin solos that can be played by anyone at sight, a feature not to be found in other chord books. List price, 50 cents. Our price.....(Postage extra, 20c.).....18c

No. 12F7070 Howe's Original Mandolin Collection and Instruction. A very easy and comprehensive method for this beautiful instrument, containing complete instructions of music, also a splendid collection of 450 selections, arranged in an easy and effective manner. New and enlarged edition. Price.....25c
If by mail, postage extra, 4 cents.

No. 12F7071 The Howard Mandolin Instructor. A fine instruction book for the mandolin filled with all sorts of plain instructions, exercises, scales and chords in all of the principal minor and major keys. With the aid of this instructor the beginner can learn to play the mandolin without the aid of a teacher. It has a very fine musical dictionary and contains many splendid pieces of music among which are the following: I Dreamt I Dwelt in Marble Halls, La Paloma and many fine marches and waltzes. Printed on heavy paper with a handsome cover. Price.....20c
If by mail, postage extra, 4 cents.

No. 12F7072 The Witmark Progressive Mandolin Method. A distinctly modern book, written and compiled by T. R. Trinkenbach, mandolin expert. Especially desirable, as it contains a series of simple melodies and exercises as well as a number of very fine pieces, it starts at the very first rudiments and instructs by easy stages so that by a slight effort, any person using the book can become a good player without a teacher. The book contains 105 pages, printed on superior quality of paper, flexible cover and linen back. Publisher's retail price, \$1.00. Our price.....65c
If by mail, postage extra, 10 cents.

No. 12F7077 Hamilton's Complete Mandolin Instructor. A wonderfully simple method for the mandolin. Adapted especially for the use of beginners without a teacher. It contains up to date and easiest methods to learn from published. In addition to the elementary department, the book contains nearly 50 pages of easy and beautiful music for mandolin, with guitar accompaniment. Price.....35c
If by mail, postage extra, 6 cents.

No. 12F7078 Singer's Complete Mandolin Method. This is one of the best mandolin instructors which has appeared for some time and thoroughly and carefully explains all the technicalities in connection with the mandolin. It is not only filled with instructions and exercises but contains many beautiful tunes arranged for solos and duets. It is complete in every respect. Any person who will use it patiently and conscientiously will certainly become a thorough master of the instrument. Special attention is devoted to tuning, shifting, memorizing, sight reading, tremolo playing, double and triple bowing and the care of the mandolin, besides other important subjects. Price.....(Postage extra, 8c.).....\$1.00

MISCELLANEOUS INSTRUCTION BOOKS.

NOTE, IMPORTANT—When ordering any of the instruction books listed be sure to state for which instrument.
No. 12F7079 Sherwood's Imperial Diagram Method, for guitar, mandolin and banjo. A new method, with new ideas, easily understood. Also contains an excellent variety of carefully graded teaching pieces, studies and exercises in all the various keys. Full instructions with illustrations on the manner of holding the instrument. Price.....28c
If by mail, postage extra, 5 cents.

No. 12F7081 White's Excelsior Method, for the violin, guitar, banjo, mandolin, viola, violoncello, contrabass, flute, clarinet, cornet, euphonium, trombone, accordion and piano. It illustrates the proper method of holding the instrument and gives a complete list of the technical parts. Not only does it deal with the technicalities of the instruments but it also gives a brief and complete instruction in the rudiments of music. Price.....30c
If by mail, postage extra, 6 cents.

No. 12F7083 National Teacher for Horn, accordion, violin, mandolin, guitar, guitar, clarinet, cornet, euphonium, slide trombone bass or treble clef. A chart system, by which, after slight practice, anyone can play at sight all the popular airs and any music adapted for the instrument. No knowledge of notes or scales is required, as only the necessary rudiments are given in condensed form. Price.....9c
If by mail, postage extra, 3 cents.

No. 12F7098 Winner's Primary School for any instrument, violin, mandolin, guitar, banjo, flute, fife, violoncello, clarinet and cornet. Not condensed; unabridged. Specify for which instrument book is wanted. Price, each book.....13c
If by mail, postage extra, 3 cents.

No. 12F7119 Otto Lange's Celebrated Instructor for a 100 Instruments. These books have a worldwide reputation as being among the finest instructors ever published, being easily understood, yet complete in every detail, so that a beginner using one of these books, can with practice easily master any instrument. Published for cornet, Eb alto, Bb tenor, bass clef; Bb tenor, slide trombone, bass clef; Bb baritone, bass clef; Bb baritone, treble clef; Bb bass, bass clef; Bb bass, treble clef; Eb alto, baritone, fife, piccolo, violin, viola, violoncello, double bass, guitar, mandolin, banjo, saxophone, oboe, bassoon, French horn, drums, fife, tympany, orchestra bells, xylophone and piano. Coleman's edition. Regular retail price, \$1.00. Our price.....38c
If by mail, postage extra, 7 cents.

No. 12F7120 A B C Figure System for Guitar, Banjo, Violin and Mandolin. Contains a choice selection of music, and a simple and original system, by which anyone can play music at sight, in five to ten minutes, and gain a perfect knowledge of the instrument with but little study, and without the assistance of a teacher. It also contains a complete diagram of the chords in major and minor keys, and their modulations, to play accompaniments at sight to any song, solo or duet, with an illustration of the fingerboard and position of the hands. Price.....20c
(Postage extra, 4c.).....20c

No. 12F7121 Autoharp Instructor. By C. F. Zimmerman, containing full instructions, besides a great number of easy selections for the beginner. Price (Postage extra, 8c.).....19c

No. 12F7123 Army and Navy Rifle Instructor, containing complete course of instructions, also calls, signals and the complete complete course of instruction as practiced in the United States army and navy, besides marches, quicksteps, waltzes, etc. Paper cover. Price.....(Postage extra, 4c.).....20c

No. 12F7127 Rudiments of Music. A concise and thoroughly practical course of instruction on the art of singing by note; prepared by J. R. Murray. Price.....9c
If by mail, postage extra, 3 cents.

No. 12F7146 Frolicquing Dictionary of over 600 musical terms. Price.....12c
If by mail, postage extra, 1 cent.

No. 12F7148 National Self Tuner. Contains complete instructions for tuning and regulating pianos, together with a specification of defects and their remedies, for those who wish to know more about the structure or care of their instrument. Contains illustrations and explanations of the various parts recommended by some of our best tuners and teachers. It also gives a short and concise treatise on the organ, its preservation, stops and effect, etc. Price.....(Postage extra, 4c.).....25c

BALL ROOM GUIDE AND CALL BOOKS.

No. 12F7150 Prof. Clendenen's Fashionable Quadrille Book and Guide to Etiquette. This book contains all the necessary instructions, both with reference to etiquette on the ball room floor, as well as description of figures and calling. The Pocket Edition contains the Trilby Two-Step Quadrille, Oxford Minuet, Aurora, La Veta, Chicago Glide, the latest German and 50 other popular dances; 89 pages. Price.....20c

No. 12F7152 Howe's New American Dancing Master, containing 400 dances and including 100 figures of the German. The latest and most approved dances are included, with full explanation of the latest and most approved figures and calls for the different changes, as well as rules on deportment, toilet and etiquette. Price.....140 pages. Price.....30c
If by mail, postage extra, 2 cents.

No. 12F7158 Gems of the Ball Room Call Book. Contains 100 pages of the latest and most approved dances should have; 55 Plain Quadrilles, several Praline Quadrilles, Lancers, Waltz Quadrilles, etc. Price.....25c
If by mail, postage extra, 5 cents.
For other Dancing and Call Books, see our BOOK DEPARTMENT.

OUR CROCKERY AND GLASSWARE DEPARTMENT.

DINNER AND TOILET SETS herein shown consist of only the best goods made by the world's foremost potters, and include French, German, Austrian, English and American ware, in the latest and most handsome patterns, which include the following celebrated makers' wares, which for years have been acknowledged by china experts to be the best:

Theo. Haviland, Limoges, France.
Elite China Company, Bavaria.
Hapsburg China Company, Germany.
Victoria China Company, Austria.
Johnson Bros., England.

The above potters comprise the world's best makers of high grade dinner ware, who for many years have enjoyed the reputation of producing goods absolutely perfect in body, finish and glaze, having wearing qualities that are unsurpassed.

THE LATEST PATTERNS. Being in close touch with the largest and best potteries in the world we are in a position to contract for the newest and best patterns at all times, and are, therefore, able to not only offer the best goods, but are in a position to offer the very latest patterns long before they are offered to the regular crockery dealer.

COMPARE OUR PRICES with those asked by your local dealer and you will readily appreciate that every dinner set herein offered represents a saving of from \$2.50 to \$10.00. DO NOT BE DECEIVED by allowing your dealer to lead you to believe that our goods are second quality, which is the only excuse he could offer for our low prices.

FOR 5 CENTS each we send, postpaid, an individual butter plate of any dinner set. This sample, though small, will show the quality of the ware and give a fair idea of the decoration of the set. It is impossible to show a dinner set to the best advantage by submitting so small a piece, as all pieces are decorated with sprigs best adapted to its respective size, and therefore the sprigs used on individual butters are quite small and will give you simply an idea of the colors and a general idea of the flower or decoration used.

NOTE—ALL PLATTERS ARE MEASURED FROM EDGE TO EDGE. UNDER THE ILLUSTRATION AND DESCRIPTION OF EACH STYLE OF DINNERWARE

will be shown the combination which can be furnished of that kind, and in every case it would be advisable for the customer to REFER TO THIS PAGE to see exactly what pieces are contained in each set.

100-Piece Dinner Set.
12 Tea Cups 1 Oval Open Vege- 1 Sauce Boat
12 Tea Saucers table Dish 1 Pickle Dish
12 Dinner Plates 1 Round Open 1 Covered Butter
12 Tea Plates Vegetable Dish Dish (3 pieces)
12 Pie Plates 1 Covered Vege- 1 Bowl
12 Sauce Dishes table Dish 1 Cream Pitcher
12 Butter Plates (2 pieces) 1 Pitcher, quart
1 Platter, 12-inch 1 Covered Sugar
1 Platter, 14-inch Bowl (2 pieces)
Shipping weight, 90 pounds.

101-Piece Dinner Set.
12 Tea Cups 1 Round Open 1 Cream Pitcher
12 Tea Saucers Vegetable Dish 1 Pickle Dish
12 Dinner Plates 2 Covered Vege- 1 Bowl
12 Tea Plates table Dishes 1 Covered Butter
12 Soup Plates (4 pieces) Dish (3 pieces)
12 Sauce Dishes 1 Platter, 12-inch 1 Sauce Boat
12 Butter Plates 1 Platter, 14-inch
1 Oval Open 1 Covered Sugar
1 Vegetable Dish Bowl (2 pieces)
Shipping weight, 90 pounds.

SEVEN OF OUR MOST POPULAR AND UP TO DATE DINNERWARE PATTERNS are listed as open stock patterns (each article quoted separately), on this page and pages 356 and 359. THE PRICES in many instances are less than regular wholesale prices.

\$4.25

OUR LEADER, 100-PIECE DINNER SET.

\$4.25

REMEMBER you will get a valuable PROFIT SHARING CERTIFICATE and can soon get something FREE, shown on pages 1 and 2.



When ordered with dinner set, we can furnish the following pieces:
Coffee Cups and Saucers, per doz. .85c Ind. Vegetable or Side Dishes, per doz. 75c
New shape Coupe Soups, per dozen 75c Bone Dishes, per dozen .65c

No. 2F195 100-piece Plain White Dinner Set. Shipping weight, 80 pounds. Price, \$4.25
For number and style of pieces included in above set, see top of this page.

\$4.98

100-PIECE SEMI-VITREOUS CHINA.



FINEST QUALITY OF AMERICAN PORCELAIN.

point the customer pays the freight. We will furnish the set in our regular 100-piece combination, as shown above, or in open stock at prices quoted below.
No. 2F200 100-piece Dinner Set. Price, \$4.98 (Shipping weight, 70 pounds).

Actual Size	Per Dozen	Actual Size	Per Dozen	Actual Size	Price, each	Actual Size	Price, each	Actual Size	Price, each
Tea Cups and Saucers... 8 1/4 oz.	\$0.85	Bone Dishes... 6 1/2 in.	\$0.65	Pickle Dishes... 9 1/4 in.	\$0.12	Platters... 13 1/4 in.	\$0.28		
Coffee Cups and Saucers 10 1/4 oz.	1.00	Oyster Bowls... 1 1/4 pt.	.85	Round Bakers or Vegetable Dishes... 8 1/4 in.	.12	Platters... 15 1/4 in.	.39		
Pie Plates... 7 1/4 in.	.48	Indv. Vegetable Dishes... 5 1/4 in.	.75	Round Bakers or Vegetable Dishes... 9 1/4 in.	.18	Platters... 18 in.	.69		
Tea Plates... 8 1/4 in.	.58			Cake Plates... 9 1/4 in.	.18	Covered Dishes... 9 1/4 in.	.45		
Dinner Plates... 9 1/4 in.	.69	Pitchers... 1 qt.	\$0.15	Oval Bakers... 9 1/4 in.	.18	Covered Casseroles... 9 1/4 in.	.55		
Dinner Plates, ex. large 10 1/4 in.	.85	Pitchers... 2 qt.	.25	Oval Bakers... 10 1/4 in.	.18	Soup Tureens and Stands 15 1/4 in.	1.98		
Coupe Soup Plates... 8 in.	.70	Pitchers... 3 qt.	.43	Platters... 10 1/4 in.	.08	Creamers... 7 1/4 in.	.12		
Sauce Dishes... 5 1/4 in.	.32	Tea Pots... 3 pt.	.35	Platters... 11 1/4 in.	.15	Sugar Bowls, covered... 4 qt.	.25		
Oatmeal Dishes... 6 1/4 in.	.59	Gravy or Sauce Boats... 3/4 pt.	.15			Covered Butter Dishes... 5 1/4 in.	.33		
Individual Butters... 2 1/4 in.	.21	Sauce Tureens and Stands 9 1/4 in.	.55			Bowls... 1 1/4 pt.	.07		

The above open stock dinnerware shipped from Chicago to our customers living in the West, and from the pottery in East Liverpool, Ohio, to our Eastern and Southern trade.

WE SELL NO SECONDS in any of these wares, and only handle the finest and most carefully selected goods the market affords.

WE GUARANTEE OUR WARE to please you in every respect, not only in wearing quality, but we also guarantee the decoration will meet with your entire approval and please you in every way, or it may be returned at our expense and we will immediately refund the price of the set, together with all transportation charges and extra expense you may have been put to. With this binding guarantee you take no risk whatever in sending us your order.

ABOUT FREIGHT CHARGES. Nearly all railroad companies carry crockery and glassware at second class rate, and sometimes as low as third class, depending on the section of the United States to which it is shipped. The second class rate averages from 40 to 50 cents per 100 pounds for 500 miles. The weights of different dinner sets and glassware sets are all plainly given in the catalogue, and by referring to the freight rates in the front of this book you can get the freight rate to your railroad station and this figure very close to what your freight will amount to, and you will find that it will amount to next to nothing as compared to what you will save in price.

OUR BINDING GUARANTEE. We guarantee that if you order one of our sets of dinnerware, new or glassware, and do not find it in every respect better in quality and lower in price than what you could procure the same grade of ware for from any other dealer, upon return of goods we will refund your money in full. We further more guarantee that our dinnerware will not craze, and will agree to replace, free of charge, any piece that may prove defective in material or workmanship. All the glassware listed is of the best grade it is possible to procure, and will, with ordinary care, stand the test of a lifetime.

56-Piece Dinner Set.

6 Tea Cups 1 Platter, 12-inch 1 Covered Butter
6 Tea Saucers 1 Platter, 12-inch Dish
6 Dinner Plates 1 Oval Baker (3 pieces)
6 Tea Plates 1 Covered Vege- 1 Sugar Bowl
6 Pie Plates table Dish (2 pieces)
6 Sauce Dishes (2 pieces) 1 Cream Pitcher
6 Butter Plates 1 Sauce Boat 1 Bowl
1 Pickle Dish

Shipping weight, 60 pounds.

80-Piece Dinner Set.

12 Tea Cups 1 Platter, 12-inch 1 Covered Vege-
12 Tea Saucers 1 Platter, 14-inch table Dish (3
12 Dinner Plates 1 Round Open pieces)
12 Pie Plates Vegetable Dish 1 Sauce Boat
12 Sauce Dishes 1 Oval Open Vege- 1 Pickle Dish
12 Butter Plates etable Dish

Shipping weight, 65 pounds.

AT \$4.25 we offer a complete 100-piece Plain White Dinner Set, which we guarantee to be the best value ever offered. It is made of plain white stone china (white granite), pure white in color with smooth white glaze. This set is absolutely first quality in every respect, and contains no crooked or chipped pieces, found in sets offered by many other dealers, who sacrifice quality in order to make an attractive price. While this set is the greatest value ever offered, we call special attention to our semi-vitreous set, illustrated and described below, at \$4.98, the equal of the best grade of genuine imported English dinnerware, usually sold at from \$7.00 to \$10.00 for a 100-piece set, and not equaled in quality nor price by any other dealer. Each set is carefully packed in a barrel and shipped from the pottery in East Liverpool, Ohio, from which point the customer pays the freight.

THE FINEST GRADE OF SEMI-VITREOUS CHINA DINNERWARE made in America, and is considered the most up to date and best modeled dinner service on the market. It is made by the celebrated Laughlin China Company, who enjoys the reputation of making only the finest ware. Its wearing qualities are unsurpassed, as the body is composed of the finest grades of clay, fired to a flinty hardness and covered by a deep, glossy, milk white glaze heretofore to be found only in the most expensive sets. As the illustration shows, this set is extremely handsome, as it is very light and thin and most gracefully modeled and neatly embossed. We positively guarantee the ware to be the finest selection, perfect in every way, without mishapes or small impractical sizes.

Each set is carefully packed by expert packers and shipped direct from the pottery in East Liverpool, Ohio, from which point the customer pays the freight.

No. 2F200 100-piece Dinner Set. Price, \$4.98 (Shipping weight, 70 pounds).

\$4⁴⁰

HAMPSHIRE DINNER SET.



No. 2F205 Hampshire Dinner Sets furnished in two combinations as follows:

56-piece Dinner Set. Shipping weight, 50 pounds. Price.....\$4.40

100-piece Dinner Set. Shipping weight, 70 pounds. Price.....5.98

For number and style of pieces, see list on page 354.

Each set is carefully packed and shipped from the pottery in East Liverpool, Ohio, from which point the customer pays the freight.

We also furnish our Hampshire dinner set decorated as described above, but with hand gold tracing added on all handles and knobs, at the prices mentioned below:

No. 2F206 Hampshire Sets, with gold decorated knobs and handles.

56-piece Dinner Set. Shipping weight, 50 pounds. Price.....\$4.98

100-piece Dinner Set. Shipping weight, 70 pounds. Price.....6.75

MOST WONDERFUL VALUE.

NEW THIS SEASON. Our Hampshire Dinner Set is made of high grade semi-porcelain, pure white in color, with a rich heavy glaze. It has a new and attractive shape which has never before been offered in a dinner set so low in price. The decoration consists of neat floral sprays with the background of dainty ferns arranged in a most effective manner, as illustration shows. The decoration is applied by the stencil process over the glaze and then thoroughly baked in, and therefore will not fade or wear off. It is made by the Laughlin China Co., whose reputation stands for only first class ware. Furnished in three decorations, green, blue or brown. Mention the color desired when ordering.

\$4⁶⁹

ARBUTUS DINNER SET.



These sets are shipped direct to our customers from East Liverpool, Ohio, and are carefully packed by expert packers, which insures safe delivery.

No. 2F214 Our Arbutus Semi-Porcelain Dinner Set.

56-piece Dinner Set. Shipping weight, 50 pounds. Price.....\$4.69

80-piece Dinner Set. Shipping weight, 60 pounds. Price.....4.98

For number and style of pieces quoted above, see page 354. In ordering, please mention number of pieces desired.

100-piece Dinner Set. Shipping weight, 70 pounds. Price.....\$6.49

101-piece Dinner Set. Shipping weight, 70 pounds. Price.....7.49

OUR ARBUTUS FLORAL PATTERN

is one of the best medium priced patterns in our line. The decoration is entirely new and exceptionally handsome, as it consists of dainty clusters and sprays of arbutus flowers and foliage, delicately shaded and artistically applied by the French decalcomania process, which heretofore has only been used on the highest priced ware. The decoration is furnished in two colors, a rich shade of green or a rich deep pink. Either is exceptionally handsome and is sure to harmonize with the finest table decorations. The ware is made of the finest grade of semi-porcelain by the famous Laughlin Pottery, one of America's best potteries. The ware is light and thin and is most carefully selected, and has a deep, glossy, milk white glaze. All pieces are handsomely modeled and embossed in such a manner as to form a neat border encircling each piece. Without doubt, this is the finest set ever offered at so low a price.

\$6⁹⁸

100-PIECE FLORAL BORDER DINNER SET.

MADE IN ENGLAND.

FURNISHED IN CANTON BLUE OR RICH SAGE GREEN.



The set consists of 100 pieces as follows:

12 Tea Cups 12 Individual Butters

12 Saucers 1 Platter, 10-inch

12 Dinner Plates 1 Platter, 14-inch

12 Tea Plates 1 Baker, 8-inch

12 Pie Plates 2 Covered Dishes, 10-inch

12 Sauce Dishes 1 Bowl

1 Covered Sugar Bowl

1 Creamer

1 Pickle Dish

1 Sauce Boat

1 Covered Butter Dish

Each set is carefully packed in a barrel and is shipped from Chicago to our customers in the Central and Western States, and from our warehouse in Boston, Mass., to eastern customers, thus assuring the lowest freight charges.

No. 2F243 100-piece Dinner Set. Price.....\$6.98

Shipping weight, 70 pounds. In ordering, please mention the color you desire.

OUR FLORAL BORDER DINNER SET

is the best value ever offered in good quality English ware. It is made by the celebrated W. Hulm Pottery, Burslem, Eng., and is guaranteed never to craze. The body of the ware is thin and light in weight and has a deep glossy milk white glaze. This set is superior in every respect to the average makes of medium priced English dinnerware and must be seen to be fully appreciated. The shape is new and attractive, having fancy scalloped edges, all covered pieces, including covered dishes, sugar, creamer, butter dish, etc., are very gracefully embossed. This is one of the best underglazed print decorations. It consists of a border of flowers and foliage, as shown in illustration, and can be furnished in CANTON BLUE or RICH SAGE GREEN.

\$5⁹⁸

ROSEMERE DINNER SET.

Made by the LAUGHLIN CHINA CO.



No. 2F260 56-Piece Dinner Set. Shipping weight, 50 pounds. Price.....\$5.98

80-Piece Dinner Set. Shipping weight, 60 pounds. Price.....6.98

100-Piece Dinner Set. Shipping weight, 70 pounds. Price.....8.38

101-Piece Dinner Set. Shipping weight, 70 pounds. Price.....9.45

For number and style of pieces included in the above dinner sets, see page 354.

When ordered with the dinner set, we can furnish the following pieces:

Coffee Cups and Saucers. Price, per dozen.....\$1.40

Soup Plates, new coupe shape. Price, per dozen.....1.20

Individual Vegetable or Side Dishes. Price, per dozen.....1.30

FULL GOLD TRIMMED.

One of the best medium priced dinner sets made. Our Rosemere dinner set is entirely new in design, shape and decoration. It is decorated with pretty pink climbing roses and rose buds, intermingled with small yellow roses, with background of green leaves and foliage artistically arranged to form sprays. Between each floral spray is a gold floral and scroll design which greatly adds to the richness of the set. All handles and knobs of the cups, sugar, creamer, sauce boats, bakers, covered dishes, etc., are elegantly hand traced in bright coin gold. Never has there been a set offered which is so perfectly finished and gold treated as our Rosemere, at such an exceptionally low price. The ware is made by the Laughlin China Co., and is guaranteed to give entire satisfaction. Every piece is highly embossed and modeled in the latest and most up to date shape. The set is carefully packed in a barrel and shipped from the pottery in East Liverpool, Ohio.

\$4 95

FLORENCE ROSE DINNER SET.

Made by the
E. M. KNOWLES CHINA CO.

No. 2F217 Our Florence Rose Dinner Set.

56-piece Dinner Set. Shipping weight, 60 pounds. Price.....\$4.95

80-piece Dinner Set. Shipping weight, 60 pounds. Price.....5.85

No. 2F217 Open Stock. Our Florence Rose Dinner Ware, as above illustrated and described, is also quoted in open stock at prices mentioned below, giving our customers the advantage of making their own selections of pieces at exceptionally low prices.

Each dinner set or order for open stock is very carefully packed in a barrel and shipped direct from the pottery in East Liverpool, Ohio, to customers in the east, and from Chicago to our western trade.

Actual Size	Per Doz.	Actual Size	Per Doz.	Actual Size	Price, each	Actual Size	Price, each
Tea Cups and Saucers.....	1/2 pt. \$1.30	Bone Dishes.....	1 1/2 in. \$1.20	Sauce or Gravy Boats.....	\$0.29	Platters, large.....	16 in. \$0.69
Coffee Cups and Saucers.....	3/4 pt. 1.69	Oyster Bowls.....	1 1/2 in. 1.69	Sauce Tureens and Stands.....	.98	Platters, extra large.....	17 1/2 in. .98
Bread and Butter Plates.....	6 in. .69	Individual Vegetable Dishes.....	5 1/2 in. 1.39	Pickle Dishes.....	.10	Oval Covered Dishes.....	9 1/2 in. .69
Pie Plates.....	7 1/2 in. .89			Round Nappies.....	.10	Oval Covered Dishes.....	9 1/2 in. .75
Tea Plates.....	8 1/2 in. 1.10			Cake Plates.....	.10	Covered Casseroles.....	8 1/2 in. .75
Dinner Plates.....	9 in. 1.29	Pitchers.....	1 1/2 pts. .19	Oval Bakers.....	.19	Soup Tureens.....	10 in. 1.98
Dinner Plates, extra large.....	9 1/2 in. 1.39	Pitchers.....	2 1/4 pts. .23	Round Nappies.....	.10	Creamers.....	3/4 pt. .19
Coupe Soup Plates.....	8 1/2 in. 1.29	Pitchers.....	3 1/2 pts. .23	Oval Bakers.....	.10	Covered Sugar Bowls.....	3/4 qt. .39
Sauce Dishes.....	5 1/2 in. .69	Pitchers.....	4 1/2 pts. .38	Platters, small.....	.17	Covered Butter Dishes.....	5 1/2 in. .69
Oatmeal Dishes.....	6 1/2 in. .95	Pitchers.....	6 pts. .59	Platters, medium.....	.29	Bowls.....	1 1/2 pt. .12
Individual Butters.....	3 1/2 in. .38	Tea Pots.....	3 pts. .59	Platters, medium large.....	.48		

100-piece Dinner Set. Shipping weight, 70 pounds. Price.....\$7.84

101-piece Dinner Set. Shipping weight, 70 pounds. Price.....8.85

For number and style of pieces quoted above, see page 354.

\$4 98

ENGLISH SEMI-PORCELAIN DINNER SET.

Made by JOHNSON BROTHERS,
ENGLAND.

No. 2F245 Johnson Bros.' English Semi-Porcelain Dinner Set.

56-piece Dinner Set. Shipping weight, 50 pounds. Price.....\$4.98

80-piece Dinner Set. Shipping weight, 60 pounds. Price.....5.98

No. 2F245 Johnson Bros.' Silver Shape White Semi-Porcelain Ware sold in open stock pattern. Choose the number of pieces you desire at the prices mentioned below. Open stock shipped from Chicago only.

Actual Size	Per Doz.	Actual Size	Per Doz.	Actual Size	Price, each	Actual Size	Price, each
Tea Cups and Saucers.....	1/2 pt. \$1.10	Individual Vegetable Dishes.....	5 1/2 in. \$0.95	Round Open Nappies.....	8 1/2 in. \$0.20	Pitchers.....	1 qt. \$0.17
Coffee Cups and Saucers.....	3/4 pt. 1.32	Oval Bakers.....	5 1/2 in. .95	Round Open Nappies.....	9 1/2 in. .24	Pitchers.....	2 1/2 pts. .27
Bread and Butter Plates.....	6 in. .60	Oyster Bowls.....	1 pt. 1.09	Oval Open Vegetable Dishes.....	9 in. 14	Pitchers.....	2 1/2 pts. .42
Pie Plates.....	6 1/2 in. .64			Oval Open Vegetable Dishes.....	10 1/2 in. .22	Bowls.....	1 1/2 pt. .07
Tea Plates.....	7 1/2 in. .78	Oval Covered Dishes.....	8 1/2 in. .48	Platters, small.....	9 1/2 in. .22	Bowls.....	1 pt. .09
Dinner Plates.....	8 1/2 in. .92	Round Covered Casseroles.....	8 1/2 in. .66	Platters, medium.....	13 1/2 in. .21	Bowls.....	1 qt. .11
Dinner Plates, extra large.....	9 1/2 in. 1.08	Sauce Tureens with Ladle and Stand.....	6 1/2 x 5 1/2 in. .72	Platters, medium large.....	14 in. .33	Creamers.....	3/4 qt. .33
New Coupe Soup Plates.....	8 in. .96	Sauce Tureens without Ladle and Stand.....	6 1/2 x 5 1/2 in. .63	Platters, large.....	14 1/2 in. .50	Covered Sugar Bowls.....	3/4 qt. .33
Coupe Soup Plates.....	8 in. .92	Gravy and Sauce Boats.....	1 pt. .19	Platters, extra large.....	16 1/2 in. .78	Covered Butter Dishes.....	5 1/2 in. .43
Sauce Dishes.....	5 1/2 in. .42	Soup Tureens with Ladle and Stand.....	10 x 8 in. 2.65	Pitchers.....	1 1/2 pt. .15	Tea Pots.....	1 qt. .38
Oatmeal Dishes.....	6 1/2 in. .76					Cake Plates.....	10 in. .20
Individual Butters.....	3 in. .28					Pickle Dishes.....	1 1/2 in. .18
Bone Dishes.....	3 in. .55						

\$6 95

GOLD WREATH DINNER SET.



No. 2F273 White and Gold Dinner Set.

56-piece Dinner Set. Shipping weight, 50 pounds. Price.....\$6.95

80-piece Dinner Set. Shipping weight, 60 pounds. Price.....7.95

No. 2F273 Open Stock. Our White and Gold Dinner Ware, as above illustrated and described, is also quoted in open stock at prices mentioned below, giving our customers the advantage of making their own selections of pieces at exceptionally low prices.

Actual Size	Per Doz.	Actual Size	Per Doz.	Actual Size	Price, each	Actual Size	Price, each
Tea Cups and Saucers.....	1/2 pt. \$1.33	Bone Dishes.....	6 x 3 in. \$1.10	Pickle Dishes.....	9 1/2 in. \$0.19	Platters.....	13 1/2 in. \$0.29
Coffee Cups and Saucers.....	3/4 pt. 1.53	Oyster Bowls.....	1 1/2 pt. 1.30	Round Bakers Vegetable Dishes.....	8 1/2 in. 21	Platters.....	16 1/2 in. .88
Pie Plates.....	7 1/2 in. .85	Individual Veg. Dishes.....	5 1/2 in. 1.23	Round Bakers Vegetable Dishes.....	9 1/2 in. 21	Platters.....	18 in. .88
Tea Plates.....	8 1/2 in. .94			Cake Plates.....	9 1/2 in. .23	Covered Dishes.....	9 1/2 in. .70
Dinner Plates.....	9 in. 1.15	Pitchers.....	1 qt. .23	Oval Bakers.....	9 1/2 in. .28	Covered Casseroles.....	9 1/2 in. .89
Dinner Plates, extra large.....	9 1/2 in. 1.23	Pitchers.....	2 qt. .28	Oval Bakers.....	10 1/2 in. .28	Soup Tureens and Stands.....	10 in. 2.95
Coupe Soup Plates.....	8 in. 1.15	Tea Pots.....	3 pt. .63	Platters.....	10 1/2 in. .28	Creamers.....	3/4 pt. .17
Sauce Dishes.....	5 1/2 in. .60	Gravy or Sauce Boats.....	3/4 pt. .26	Platters, medium.....	11 1/2 in. .17	Sugar Bowls, Covered.....	3/4 qt. .38
Oatmeal Dishes.....	6 1/2 in. 1.35	Sauce Tureens and Stands.....	9 1/2 in. .65			Covered Butter Dishes.....	5 1/2 in. .55
Individual Butters.....	2 1/2 in. .36					Bowls.....	1 1/2 pt. .12

THIS BEAUTIFUL PATTERN

stock and complete dinner sets. Our Florence Rose Ware is one of the prettiest and most dainty patterns on the market. The decoration is applied by the new decalcomania process and is an exact reproduction of one of the most popular Haviland china patterns. The decoration consists of a delicate spray border of pink roses, with background of small white daisies with pink tinted petals and green foliage, with small clusters of roses artistically arranged to form a border. It is made by the celebrated Edwin M. Knowles China Company, one of the best known potteries in America. The ware is made from the best quality of semi-porcelain, being handsomely modeled and embossed and covered with a heavy milk white glaze. We fully guarantee the ware to be of the finest selection, perfect in every respect.

100-piece Dinner Set. Shipping weight, 70 pounds. Price.....\$7.84

101-piece Dinner Set. Shipping weight, 70 pounds. Price.....8.85

For number and style of pieces quoted above, see page 354.

SILVER SHAPE PLAIN WHITE

Johnson Bros.' Genuine English Semi-Porcelain is recognized as the best in the world. The shape, as illustration shows, is far superior to any heretofore offered by this famous pottery. Every piece is gracefully modeled and handsomely embossed. The ware is pure white with a deep glossy glaze and is exactly the same quality and perfect selection as found in Johnsons' highest priced decorated sets. The ware is light and thin and closely resembles the highest priced Haviland china. We highly recommend this ware and fully guarantee it to be absolutely the best English semi-porcelain made, regardless of price.

We furnish this pattern in open stock and complete dinner sets. The dinner sets are carefully packed by expert packers, shipped direct to our customers in the Eastern and Southern States from our warehouse in Cleveland, Ohio, and to our customers in the West from Chicago, thus insuring the lowest freight charges on each shipment.

100-piece Dinner Set. Shipping weight, 70 pounds. Price.....\$7.65

101-piece Dinner Set. Shipping weight, 70 pounds. Price.....8.95

In ordering, state the number of pieces desired.

quoted above, see page 354.

For the convenience of our customers we also offer this fine ware (as described above) as an open stock pattern shipped from Chicago only.

THIS WHITE AND GOLD DINNER SET

is made by the Homer Laughlin China Company and is a dainty and most beautiful dinner set which is exceedingly low in price. Lovers of dainty china will most appreciate this rich dinner service, as the decoration consists of gold floral wreaths which form a complete border pattern encircling all pieces and has rich gold lace medallion centers. All handles and knobs are hand traced in gold. Your particular attention is drawn to the beautiful shape known as the Angelus pattern, which is much thinner than the ordinary dinner ware and closely resembles Haviland china. It is richly embossed and equaled in appearance to the best grade of English porcelain ware. In fact, this is of such a superior quality that we positively guarantee every piece against crazing even when put to extremely hard use. Being carefully packed by expert packers, we guarantee safe delivery.

We quote below four special sets at greatly reduced prices, but will also furnish white and gold dinner ware in open stock. Shipped from the pottery in Eastern Ohio to our customers living in the east and from Chicago to our western trade, thus insuring lowest freight rates.

100-piece Dinner Set. Shipping weight, 70 pounds. Price.....\$8.98

101-piece Dinner Set. Shipping weight, 70 pounds. Price.....9.85

In ordering, please mention the number of pieces desired.

TOILET SETS.

THIS BEAUTIFUL LINE OF TOILET SETS is comprised of the choicest patterns selected from only the most celebrated potteries. Every piece included in the various sets is guaranteed to be made of the finest selected quality of American Semi-Porcelain. The decorations are new and up to date and applied by the latest improved decalcomania process, which produces the flowers and foliage true to life. All sets, with the exception of Nos. 2F420 and 2F421, are trimmed in bright gold. This trimming is graded according to the price of the sets. Each piece is carefully molded with a view to general utility as well as pleasing design. Most of the patterns shown are furnished in artistic tints which permit a selection of color which will harmonize with the furnishings of any room.

THE PRICES QUOTED are in many instances lower than the regular wholesale price, which is only made possible by our making shipments direct from the pottery to our customers, thus saving the additional expense usually incurred by jobbing and wholesale houses, who are obliged to repack and handle, cost of cartage, freight, etc., which necessarily has to be added to the cost of the set. All the toilet sets herewith shown are furnished in two compositions, as follows:

10-PIECE TOILET SETS.

Fancy Roll Edge Wash Bowl.
One 8-Quart Pitcher or Ewer.
Covered Chamber (2 pieces.)
Covered Soap Dish (3 pieces.)

Hot Water Pitcher.
Tooth Brush Vase.
Fancy Mug.

12-PIECE TOILET SETS.

Fancy Roll Edge Wash Bowl.
One 8-Quart Pitcher or Ewer.
Covered Chamber (2 pieces.)
Covered Soap Dish (3 pieces.)

Hot Water Pitcher.
Tooth Brush Vase.
Fancy Mug.
Large Covered Slop Jar.

OUR ARDMORE TOILET SET, \$2.05.



Our Ardmore Toilet Set is made of absolutely the best grade of American semi-porcelain ware. The ware is equal to sets sold at double the price. The decoration consists of very large and beautiful Jack roses, prettily entwined with foliage. We can furnish it in green, blue or pink and it will therefore harmonize with the interior of any room. Be sure to specify color of decoration desired. Furnished in two combinations, securely packed in barrels. Shipped from our pottery in Eastern Ohio.

No. 2F420 10-piece Toilet Set, all pieces as illustrated, less slop jar. Shipping weight, 40 pounds. Price.....\$2.05
No. 2F421 12-piece Toilet Set, as illustrated, with jar. Shipping weight, 60 pounds. Price.....3.59

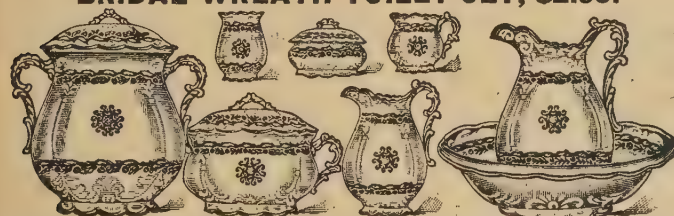
OUR HARVARD TOILET SET, \$2.59.



This is without exception the very best toilet set ever offered at so low a price. It is most handsomely tinted in light blue, light green or pink, at both upper and lower extremities of each piece, indicated by the dark shading in the illustration, and decorated with rich gold medallions, composed of pretty sprigs of wild roses, artistically placed between these tinted edges. This set is sure to harmonize with the furnishings of any room. It is made from the finest quality of semi-porcelain, in one of the newest shapes. These sets are well packed in a barrel and shipped from our pottery in Eastern Ohio.

No. 2F430 10-piece Toilet Set, all pieces as illustrated, less slop jar. Shipping weight, 40 pounds. Price.....\$2.59
No. 2F431 12-piece Toilet Set, as illustrated, with jar. Shipping weight, 60 pounds. Price.....3.98

BRIDAL WREATH TOILET SET, \$2.95.



This set is richly decorated with a broad, rich gold vine and floral wreaths which are artistically arranged so as to encircle each piece near the top and bottom. It has a neat, bright gold medallion center figure between the wreaths. The edges, as well as the handles, are hand traced in bright gold to match, which makes this set one of the most attractive white and gold toilet sets ever produced. Shipped from our pottery in Eastern Ohio.

No. 2F440 10-piece Toilet Set, all pieces as illustrated, less slop jar. Shipping weight, 40 pounds. Price.....\$2.95
No. 2F441 12-piece Toilet Set, as illustrated, with jar. Shipping weight, 60 pounds. Price.....4.75

THE NEW HOLLY TOILET SET \$2.98.



all gold trimmed. Exceptional value. The decoration consists of beautiful sprays of holly leaves and red berries which are intermingled with new gold floral sprays, as in the above illustration. The shape is the same as used in the most expensive sets. It is plain, yet exceptionally graceful. The body of the ware is made of white semi-porcelain and covered with a pure milk white glaze. We fully guarantee this set to give satisfaction and not to craze. This set is offered for the first time this season, and is please the most critical, as it will harmonize with the furnishings of any sleeping room.

No. 2F442 10-piece Toilet Set, all pieces as illustrated, less slop jar. Shipping weight, 40 pounds. Price.....\$2.98
No. 2F443 12-piece Toilet Set, as illustrated, with jar. Shipping weight, 60 pounds. Price.....\$4.98

OUR YALE TOILET SET, \$3.23.



Entirely new. The decoration is applied by the French decalcomania process, producing an exceptionally handsome pattern, consisting of large clusters of purple, blue and pink narcissus and tube roses, beautifully shaded, with a background of delicate ferns and green lily leaves. All handles are elegantly stippled with bright gold. These sets are beautifully tinted in blue, maroon or pink and therefore will harmonize with any room. In ordering, please mention color of tinting desired. Each set is carefully packed in a barrel. Shipped from our pottery in Eastern Ohio.

No. 2F455 10-piece Toilet Set, all pieces as illustrated, less slop jar. Shipping weight, 40 pounds. Price.....\$3.23
No. 2F456 12-piece Toilet Set, as illustrated, with jar. Shipping weight, 60 pounds. Price.....4.95

IRIS LILY TOILET SET, \$3.45.



The decoration of this set consists of iris lilies in their natural colors of rich purple and dark crimson, with large green leaves, making a very highly attractive set which will harmonize with the colors of any sleeping apartment. We wish to call particular attention to the beauty of this decoration, for it cannot fail to give entire satisfaction. Each set is carefully packed in a barrel and shipped direct from our pottery in East Liverpool, Ohio.

We furnish this set in two assortments as follows:
No. 2F460 10-piece Toilet Set, all pieces as illustrated, less slop jar. Shipping weight, 45 pounds. Price.....\$3.45
No. 2F461 12-piece Toilet Set, as illustrated, with jar. Shipping weight, 65 pounds. Price.....5.25

NEWPORT TOILET SET, \$3.90.



This handsome set is beautifully decorated with yellow and pink chrysanthemums and foliage, in addition to which, every piece is heavily stippled in rich gold, as shown by the dark shading in illustration. This gold treatment is very expensive and produces a rich and striking effect. It is made by one of the best potteries in America and is guaranteed strictly high grade and equal to sets sold for double the price we ask. Each set is carefully packed in a barrel and shipped from Eastern Ohio.

No. 2F470 10-piece Toilet Set, all pieces as illustrated, less slop jar. Shipping weight, 45 pounds. Price.....\$3.90
No. 2F471 12-piece Toilet Set, all pieces as illustrated, with jar. Shipping weight, 65 pounds. Price.....5.90

FLORIAN TOILET SET, \$3.98.



In offering our Florian Toilet Set we aim to give the finest toilet set made. This set usually retails for \$7.00 and \$8.00. Owing to the large contract made with the maker we are able to quote the set far below the regular price. It is made by the famous Haynes Art Pottery and fully guaranteed. It is heavily embossed in artistic floral design, each embossing being very carefully hand traced in bright gold, also all edges, knobs and handles are very elaborately and full traced in gold, as shown by dark lines in illustration. Shipped from Chicago to our customers in the west and direct from our pottery in Baltimore to customers living in the east, giving you the advantage of the lowest freight rates.

No. 2F480 10-piece Toilet Set, all pieces as illustrated, less slop jar. Shipping weight, 50 pounds. Price.....\$3.98
No. 2F481 12-piece Toilet Set, all pieces as illustrated, with jar. Shipping weight, 70 pounds. Price.....\$5.98

THE CELEBRATED DRESDEN HOTEL CHINA DOUBLE THICK WARE

CELEBRATED DRESDEN HOTEL CHINA. Is the finest grade hotelware made. It is extra heavy and especially made to withstand the most severe and rough use. It is the best and most economical ware made for hotels, restaurants and boarding houses. The body of the ware is made from the finest flint clays which are very finely ground and properly mixed, making the strongest and most serviceable ware. The glaze, which is heavy and extremely white and glossy, combined with the white flint body makes this a most desirable and satisfactory table service. We guarantee the ware to be first quality. We do not sell seconds, but quote a price which is less than usually asked for an inferior grade.

DOUBLE THICK HOTEL WARE is exactly what the name implies, a ware of double thickness especially adapted for large restaurants and hotels, where an extremely heavy and strong ware is needed. It is made to withstand the hardest kind of use.

PROMPT SHIPMENTS AND LOW FREIGHT RATES, made possible by our method of shipment. To our customers living in the East, shipments direct from the pottery in Eastern Ohio. Shipments going to our Western trade will be shipped from Chicago, thus insuring prompt service at the lowest possible rate of freight.

No. 2F130 Dresden Hotel China, sold in open stock. For prices, see list below:

	Capacity, pint	Weight, per doz., pounds	Price, per dozen
Tea Cups, handled.....	7	7	\$0.61
Tea Cups, unhandled.....	6 1/2	6 1/2	.47
Ovide Handled Teas.....	7 1/2	7 1/2	.95
Coffee Cups, handled.....	8 1/2	8 1/2	.67
Coffee Cups, unhandled.....	7 1/2	7 1/2	.64
Tea Saucers.....	7 1/2	7 1/2	.46
Coffee Saucers.....	8	8	.53

White Granite Toiletware.

Our toiletware is guaranteed to be the finest quality made. Every piece is carefully selected. It is perfect in workmanship, and will not crack. The items offered are medium thick, therefore suitable for home or hotel use.

No. 2F485 Wash Bowls and Pitchers, small size. Weight, 7 lbs. Price, 3 sets for \$2.00; per set, 69c.

No. 2F486 Wash Bowls and Pitchers, large size. Weight, 8 lbs. Price, 3 sets for \$2.25; per set, 83c.

Extra wash bowls or pitchers sold separately at one-half the above prices.

No. 2F490 Open Slop Jars. Medium size. Weight, 8 1/2 pounds. Price, 79c.

No. 2F491 Open Slop Jars. Large size. Weight, 10 pounds. Price, 98c.

No. 2F491 1/2 Large Size Covered Slop Jars or Combs in sets. Made of selected quality white granite porcelain ware. Has a fancy embossed shape with a strong ball handle, as shown in illustration. Weight, 6 lbs. Price, per dozen, \$9.50; each, 99c.

No. 2F495 Tooth Brush or Shaving Tubs. Weight, 3/4 pound. Price, 7c.

No. 2F496 Soap Slabs, with fast drainer. Weight, 3/4 pound. Price, 5c.

Our line of JARDINIERS, UMBRELLA STANDS, JARDINIERS, and EARTHENWARE CUSPIDORS are made by the famous Rozane pottery, makers of the finest grade of heavy glazed earthenware in this country. The body of the ware is made of stone china, beautifully colored and double glazed, which brings out the colors bright and strong. Sold only in first quality selection. Each article is guaranteed to be absolutely perfect in every respect. As each piece is carefully inspected and all pieces no matter how slightly imperfect are thrown out, giving our customers only the best quality of this class of ware made in this country. The prices are much lower than usually asked for inferior poorly selected grades. To insure prompt shipment and lower freight rates, we will ship all large jardiniere and pedestals; also jardiniere when bought in quantities of one dozen or more from the pottery at Zanesville, Ohio. Orders which are for smaller quantities or for pieces which do not warrant factory shipment, will be shipped from our stock in Chicago.

No. 2F1143 This High Grade Cuspidor is made from a stone china body which is beautifully colored in a dark green glazed effect, and highly embossed with scroll and ivy leaf with shield design. It is glazed both inside and out. It is an entirely new French shape with a very artistic scalloped top. Price, 6 for \$1.00; each, 19c.

No. 2F1144 Blue and Gold Cuspidors. Made of stone china, richly decorated with dark cobalt blue, under glaze. It is handsomely embossed and gold traced with tulip design; the top is hand stippled with bright gold. Glazed both inside and out. Measures 7 1/4 inches across the top. Weight, 2 1/4 pounds. Price, 6 for \$1.50; each, 29c.

No. 2F1147 Large Size Austrian China Cuspidors. Made of fine quality translucent white china, beautifully decorated with large American Beauty roses and green foliage. (Looks like hand painted china.) It is a delicately tinted with light green, as shown by dark shading in illustration. This cuspidor is exceptionally large. Weight, 4 pounds. Price, 3 for \$1.20; each, 48c.

New and Attractive Jardiniere, made of stone china body, beautifully decorated under the glaze, with rich cobalt blue, blended at the top with green and maroon mottled effects. The ware is finely selected and perfect in finish. Furnished in 5 sizes.

No. 2F1106 7 in. 3 lbs. \$0.29

No. 2F1107 8 in. 3 1/2 lbs. .45

No. 2F1108 10 in. 5 lbs. .65

No. 2F1109 11 in. 7 lbs. .85

Handled Jardiniere, made of earthenware, beautifully colored in green, blended at the top to light blue, yellow and cream color. Elegantly embossed and fully glazed inside and out. Sold in four sizes.

No. 2F1116 8 in. 6 lbs. \$0.45

No. 2F1117 9 in. 8 lbs. .75

No. 2F1118 10 in. 10 lbs. .95

No. 2F1119 11 in. 12 lbs. 1.25

Covered Chambers.

No. 2F591 1/2 Child size, made of yellow ware. Weight, 4 lbs. Price.....23c

No. 2F592 Medium size, made of yellow ware. Weight, 5 pounds. Price.....28c

No. 2F593 Large size, made of yellow ware. Weight, 6 lbs. Price.....35c

No. 2F593 1/2 Child size, made of white granite. Weight, 4 1/2 pounds. Price.....38c

No. 2F594 Medium size, made of white granite. Weight, 5 1/2 pounds. Price.....45c

No. 2F595 Large size, made of white granite. Weight, 6 1/2 pounds. Price.....65c

Bed Pans.

No. 2F596 Bed Pans, medium size, made of finest quality of stone china, finely finished. Weight, 8 pounds. Price, 85c

White Bowls.

No. 2F492 White Bowls, made from best quality of semi-porcelain, highly glazed. Small sizes very useful for gravies, soup, vegetables, etc., large sizes useful for mixing bread, cake, etc.

Capacity Weight Per doz. Price, each

1 1/2 pts. 1 1/2 lbs. \$0.50 5c

2 pts. 2 lbs. .70 8c

2 1/2 pts. 2 1/2 lbs. .85 10c

4 pts. 4 lbs. 1.20 15c

5 pts. 5 lbs. 1.50 20c

7 pts. 7 lbs. 2.00 25c

10 pts. 10 lbs. 3.00 35c

14 pts. 14 lbs. 5.25 48c

Latest design. Art Floral Jardiniere, the prettiest and most attractive pattern offered. As illustration shows, the upper part of jardiniere is formed by purple lilies and leaves painted by hand in the natural colors, on a light yellow background and shaded to a rich rosy brown effect at the bottom. The decoration and tinting is covered by a deep glossy glaze. Furnished in four sizes.

No. 2F1126 8 in. 8 lbs. \$0.95

No. 2F1127 9 in. 9 lbs. 1.45

No. 2F1128 11 in. 12 lbs. 1.95

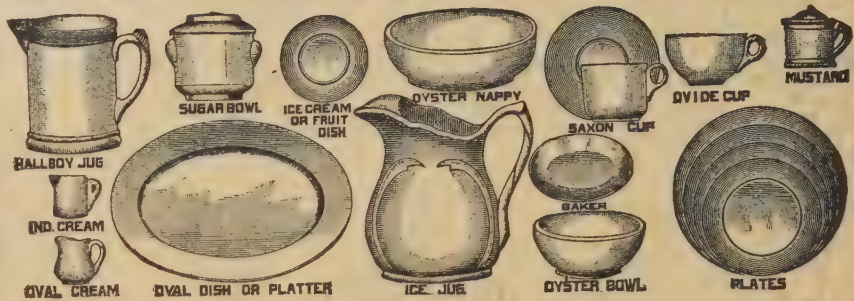
No. 2F1129 12 in. 20 lbs. 2.95

No. 2F1142 Umbrella Stands, made of earthenware, richly embossed at the top with clusters of grapes and foliage and bottom with rich scrolls. Side formed by four panels. Body colored with rich dark shade of maroon, blended to a light green at top with grapes in their natural color. Measures 8 1/4 inches across opening and is 20 inches high. Shipping weight, 30 pounds. Price.....\$1.95

No. 2F1150 Measures 27 inch with 12-inch jardiniere. Shipping weight, 30 pounds. Price.....\$1.95

No. 2F1151 Measures 33 inch with 14-inch jardiniere. Shipping weight, 30 pounds. Price.....\$1.95

Shipped from Chicago to Western from Eastern Ohio to customers living East.



	Outside Measure, inches	Weight, per doz., pounds	Price, per dozen
Fruit Plates, 7 inches.....	9	16 1/2	\$0.75
Soup or Sauce Dishes, 4 inches.....	5 1/2	4 1/2	.30
Ice Cream Dishes, 3 1/2 inches.....	4	4	.25
Individual Butters.....	3	4	.20
Bakers or Side Dishes, 2 1/2 in. 5	4	4	.09
Bakers or Side Dishes, 2 in. 5 1/2	10	19 1/2	.70
Large Bakers or Veg. Dishes, 6 in. 8	19 1/2	35	1.00
Large Bakers or Veg. Dishes, 8 in. 9	12	13 1/2	.80
Oyster Bowls, footed, 36's.....	12	15	3.00
Oyster Bowls, footed, 30's.....	12	3	.60
Oyster Bowls, low footed, 30's.....	12	3	.60
Butter Dishes, fast drainer.....	5	3	.60
Creamers, oval.....	3	3	.60

Creampers, closed handle.....

Oval Dishes or Platters, 4 in. 7 1/2

Oval Dishes or Platters, 6 in. 9

Oval Dishes or Platters, 8 in. 10 1/2

Oval Dishes or Platters, 10 in. 12 1/2

Oval Dishes or Platters, 12 in. 15

Mustards, handled.....

Sugar Bowls, round, 30's.....

Hall Boy Jugs, 30's.....

Hall Boy Jugs, 24's.....

Ice Jugs, covered lip, 12's.....

Ice Jugs, covered lip, 6's.....

Outside Measure, inches

Weight, per doz., pounds

Price, per dozen

1 pint, wt. 1 pound.....

1 lb. Price, each.....

Per dozen.....

1 quart; wt. 1 1/2 lbs. Price, each.....

Per dozen.....

Weight

Price, per doz. each

3 pints 2 pounds \$3.20 30c

2 quarts 2 1/2 pounds 4.30 35c

3 quarts 4 pounds 4.75 40c

No. 2F550 Rockingham Tea Pots. Made of imported German clay, highly glazed inside and out. Guaranteed fireproof.

1 pint, wt. 1 pound.....

1 lb. Price, each.....

Per dozen.....

1 quart; wt. 1 1/2 lbs. Price, each.....

Per dozen.....

Weight

Price, per doz. each

3 pints 2 pounds \$3.20 30c

2 quarts 2 1/2 pounds 4.30 35c

3 quarts 4 pounds 4.75 40c

No. 2F551 Finest quality made, imported English Earthenware Tea Pots. Finished in jet black color, heavily glazed inside and out. Very rich in enameled decorations. Gold decorations on edges, handle, spout and cover. All decorations burned on and will not wear off.

1 lb. Price, each.....

2 lbs. Price, each.....

3 lbs. Price, each.....

4 lbs. Price, each.....

Bean Pots, made of German fireproof earthenware. Glazed in dark brown inside and out. Guaranteed strictly fireproof.

No. 2F561 Bean Pots, with cover, furnished in two sizes.

2-quart size. Weight, 3 1/2 lbs. Price.....10c

4-quart size. Weight, 5 1/2 lbs. Price.....15c

No. 2F560 Boston Bean Pots, made of pebble Flemish ware, a gray glazed stoneware, with blue decoration and embossed name. Strictly fireproof. Best bean pot made.

2 qt. Weight, 3 lbs. Price.....39c

3 qt. Weight, 4 1/2 lbs. Price.....49c

4 qt. Weight, 6 lbs. Price.....59c

No. 2F1100 The Acacia Jar and Pedestal is one of the most popular patterns we show, especially when considering the low price. It measures 22 inches in height and is complete with a 9-inch jardiniere which will easily contain an 8-inch flower pot. It is beautifully embossed with the Acacia design and artistically blended in blue and green with wine color mottlings. Shipping weight, 40 pounds. Price.....\$1.95

Jardiniere and pedestal, a very rich and handsome. Entirely new design. The side is composed of fluted base of both feet. It is exceptionally well in and highly embossed illustration shows. Predominating color light green, blue shaded to dark green and brown and blue light yellow and covered with deep glaze. Sold in two sizes. Measures 27 inch with 12-inch jardiniere. Shipping weight, 30 pounds. Price.....\$1.95

No. 2F1151 Measures 33 inch with 14-inch jardiniere. Shipping weight, 30 pounds. Price.....\$1.95

Shipped from Chicago to Western from Eastern Ohio to customers living East.

THIS HANDSOME ASSORTMENT of glassware is made from the finest quality of crystal glass. It is pressed in a new convex panel design, which brings out all the fire and brilliancy, so characteristic of high grade crystal glass. It is exceedingly heavy; all edges are finely finished by hand. The bottom of pitchers and tumblers and all pieces included in the assortment are either cut or finished in such a manner as not to mar the finest polished table. The assortment contains thirty-seven pieces, including all the necessary articles made in glassware. Every piece is full sized and represents only the finest grade of American glassware made. The tops of the salt and pepper shakers and syrup pitcher are made of white metal, heavily plated with quadruple silver plate. This new and massive design is sure to please the most critical or expert buyer of the finest quality of glassware.

No. 2F538 Desplaines Assortment. The assortment consists of 37 pieces as follows:

- | | |
|----------------------------|-----------------|
| 1 Water Pitcher (½ gallon) | 1 Cream Pitcher |
| 1 Spoon Holder | 1 Vinegar Cruet |
| 1 Salt Shaker | 1 Fruit Stand |
| 1 Pepper Shaker | 12 Tumblers |
| 1 Sugar Bowl | 12 Nappies |
| 1 Celery Tray | 1 Jelly Glass |
| 1 Berry Dish | 1 Butter Dish |
| 1 Syrup Jug | |
- Packed complete in box. Shipping weight, 40 pounds.

Price.....\$2.98

DESPLAINES ASSORTMENT.

Price, \$2.98



THE STAR PRESSED CUT GLASSWARE.

A Perfect Imitation of Real Cut Glass.

OUR PRESSED CUT GLASSWARE is considered the most clever imitation of cut glass made. It is so perfect in finish and design, so clear and brilliant that even those best posted readily believe the ware to be genuine cut glass.

It is made from the best quality of crystal and pressed in steel moulds made from finest cut glass models. It is pressed sufficiently thick to make it exceedingly brilliant and also strong and durable.

The salt and pepper shakers and syrup pitchers have heavy silver plated tops.

On account of the large demand for this popular ware we are furnishing it in complete assortments of 48 pieces as mentioned below and also in open stock (single pieces.)



- No. 2F525 Glass Assortment (48 pieces) consisting of:**
- | | | |
|-------------------|----------------------|---------------------------|
| 1 Sugar Bowl | 1 8-inch Salad Bowl | 1 Salt Shaker |
| 1 Creamer | 1 ½-gallon Pitcher | 1 Pepper Shaker |
| 1 Butter Dish | 12 Tumblers | 1 Oil Cruet |
| 1 Spoon Holder | 1 Celery Tray | 1 8-in. Footed Fruit Bowl |
| 12 4-inch Nappies | 1 Footed Jelly Stand | 12 Individual Salts |
- Price, complete.....\$2.98

Shipping weight, 40 pounds.

No. 2F525 Star Pressed Cut Glassware in Open Stock.

Price, each	Price, each	Price, per doz.
Sugar Bowl.....15c	Salt Shakers.....5c	Tumblers.....60c
Creamer.....10c	Pepper Shakers.....5c	4-in. Sauce Dishes.....55c
Butter Dish.....15c	Vinegar Cruets.....15c	Individual Salt Cellars.....30c
Spoon Holder.....10c	½-gallon Pitchers.....29c	Custard Cups.....72c
Celery Tray.....12c	8-inch Salad Bowls.....15c	Handled Olive Dishes.....10c
Footed Jelly Stands.....10c	9-inch Salad Bowls.....25c	Syrup Pitchers.....25c
8-in. Footed Fruit Bowls.....25c		

Pressed Table Tumblers.



No. 2F500 Plain Glass Tumblers, finely oil finished and fire polished. Size, ½ pint. Weight, per doz., 5 pounds. Price, per dozen.....24c

No. 2F501 Medium Weight Crystal Tumblers, with fine imitation cut glass fluted bottom. Size, ½ pint. Weight, per dozen, 6 pounds. Price, per dozen.....36c

No. 2F502 Medium Weight Crystal Tumblers, with engraved band and fluted bottom. Size, ½ pint. Weight, per dozen, 5 pounds. Price, per dozen.....49c

No. 2F503 Extra Large, Medium Weight Colonial Ice Tea or Lemonade Tumblers, made of finest quality crystal glass. Size, ¾ pint. Weight, per dozen, 8 pounds. Price, per dozen.....75c

Light Blown Tumblers.



Made from the finest quality lead glass and blown very thin. Strong and durable.

No. 2F504 Plain Thin Blown Tumblers. Size, ½ pint. Weight, per dozen, 2½ pounds. Price, per dozen, 50c

No. 2F505 New Bell Shape Light Blown Tumblers, capacity ½ pint scant, beautifully needle etched in a handsome design. Weight, per dozen, 2½ pounds. Price, per dozen.....95c

No. 2F506 Thin Blown Lead Glass Tumblers, neatly engraved by hand with Grecian band and star design. Most popular pattern made. Weight, per dozen, 3 pounds. Price, per dozen.....75c

No. 2F507 Thin Blown Pure Lead Glass Tumblers, neatly engraved by hand with holly wreath, a very dainty pattern. Weight, per dozen, 3 pounds. Price, per dozen.....75c

Hotel and Preserve Tumblers.



No. 2F508 Extra Heavy Fluted Straight Hotel Tumblers made of strong clear glass, exceptional value. Capacity, ¾ pint. Weight, per dozen, 8 pounds. Price, per dozen.....45c

No. 2F509 Large Size Jelly or Preserve Tumblers with tin top. This tumbler is suitable for a drinking glass; neatly fluted bottom and band. Weight, per dozen, 5 pounds. Price, per dozen, 22c

No. 2F511 ½-Pint Tin Top Jelly Tumblers, good quality. Weight, per dozen, 4 pounds. Price, per dozen.....17c

No. 2F534 Three-Bottle Crystal Glass Castor, consisting of mustard bottle, salt and pepper shakers with polished metal tops. Weight, 1 lb. Price.....25c

No. 2F533 Two-Bottle Castor (exactly like No. 2F534) less mustard bottle. Weight, ¾ pound. Price.....10c



No. 2F535 Four-Bottle Castor, made of fine quality crystal glass, with silver plated center handle, a very handsome design. Castor consists of mustard and vinegar bottles and salt and pepper shakers with nickel plated tops. Neatly packed in a carton. Weight, 7 pounds. Price.....59c

No. 2F559 Vinegar Wine Set, consists of one quart wine decanter, six large wine glasses and 12-inch glass tray to match. The decanter has a large ground stopper of cut glass design. As illustration shows, the decanter and glasses are decorated with clusters of grapes and vines. This decoration is applied by the enamel etching process and is guaranteed not to wear off. Set complete with tray. Shipping weight, 10 pounds. Price, per set.....95c

7-Piece Wine Set, \$1.19.

No. 2F569 Wine Set, made of the best quality of Nile green glass, beautifully decorated and full gold trimmed by hand. The decoration is burnt on and will never wear off. The set consists of a large quart size handled decanter, with large ornamental imitation cut glass stopper, and six wine glasses to match. It has full gold line tracings and is very elaborate in decoration. Shipping weight, 10 pounds. Price, per set.....\$1.19

7-Piece Water Set, 79 Cents.

No. 2F536 This Handsome Water Set is made of the finest quality of pure crystal lead glass, and is entirely finished by hand. It consists of finely blown water tankard in the latest optic effect, and six water tumblers to match. Weight, 18 pounds. Price, 79c

Separate water pitchers like No. 2F536. Price.....39c

Shipping weight, 6 pounds.

High Grade Water Set, \$1.39.

No. 2F539 One of the finest Water Sets made. Elaborately etched by the new needle process, which is entirely done by hand, producing the richest effect. Set is composed of a large lead blown tankard in new French shape, and six thin blown tumblers to match; an exceptionally high grade set. Weight, 12 pounds. Price, per set.....\$1.39

No. 2F540 Water Set. Made of fine crystal glass, exactly like No. 2F539, less engraving and etching. Price.....98c

No. 2F541 This Beautiful and Useful Water Set consists of one-quart water bottle and six drinking glasses of the very latest style of a deep cut glass design. It is made of the highest grade crystal glass, with a special design which brings out all the fire of the glass, giving it the appearance of genuine cut glass. Shipping weight, 12 pounds. Price, complete set.....79c

Separate water bottles like No. 2F541. Price, each.....48c

Shipping weight, 5 pounds.

Tumblers like No. 2F541. Price, per dozen.....75c

Shipping weight, 7 pounds.

No. 2F573 This Handsome Water Set is made of hand finished Nile green glass, and is hand decorated in three delicate tints, which are fully burnt on and will not wear off. The set is composed of an extra large 12½-inch tankard pitcher, which has a fancy fluted top and is decorated with a wide amethyst band, covered with white enamel scroll pattern, and six hand finished tumblers, which are decorated to match, being a reproduction of a very high priced imported set. Shipping weight, 15 pounds. Price, per set.....95c

No. 2F575 Ruby Glass Water Set. This beautiful hand painted water set is made of finest quality ruby glass, which is artistically decorated with wild roses in their natural colors, every piece being traced in bright gold. The large tankard is blown in a new octagon Colonial fluted shape. The six tumblers are decorated to match the pitcher, being beautifully decorated in seven different shades. Shipping weight, 15 lbs. Price, per set, \$1.85

No. 2F577 Ruby Glass Water Set. This beautiful hand painted water set is made of finest quality ruby glass, which is artistically decorated with wild roses in their natural colors, every piece being traced in bright gold. The large tankard is blown in a new octagon Colonial fluted shape. The six tumblers are decorated to match the pitcher, being beautifully decorated in seven different shades. Shipping weight, 15 lbs. Price, per set, \$1.85

No. 2F579 Ruby Glass Water Set. This beautiful hand painted water set is made of finest quality ruby glass, which is artistically decorated with wild roses in their natural colors, every piece being traced in bright gold. The large tankard is blown in a new octagon Colonial fluted shape. The six tumblers are decorated to match the pitcher, being beautifully decorated in seven different shades. Shipping weight, 15 lbs. Price, per set, \$1.85

No. 2F581 Ruby Glass Water Set. This beautiful hand painted water set is made of finest quality ruby glass, which is artistically decorated with wild roses in their natural colors, every piece being traced in bright gold. The large tankard is blown in a new octagon Colonial fluted shape. The six tumblers are decorated to match the pitcher, being beautifully decorated in seven different shades. Shipping weight, 15 lbs. Price, per set, \$1.85

No. 2F583 Ruby Glass Water Set. This beautiful hand painted water set is made of finest quality ruby glass, which is artistically decorated with wild roses in their natural colors, every piece being traced in bright gold. The large tankard is blown in a new octagon Colonial fluted shape. The six tumblers are decorated to match the pitcher, being beautifully decorated in seven different shades. Shipping weight, 15 lbs. Price, per set, \$1.85

No. 2F585 Ruby Glass Water Set. This beautiful hand painted water set is made of finest quality ruby glass, which is artistically decorated with wild roses in their natural colors, every piece being traced in bright gold. The large tankard is blown in a new octagon Colonial fluted shape. The six tumblers are decorated to match the pitcher, being beautifully decorated in seven different shades. Shipping weight, 15 lbs. Price, per set, \$1.85

No. 2F587 Ruby Glass Water Set. This beautiful hand painted water set is made of finest quality ruby glass, which is artistically decorated with wild roses in their natural colors, every piece being traced in bright gold. The large tankard is blown in a new octagon Colonial fluted shape. The six tumblers are decorated to match the pitcher, being beautifully decorated in seven different shades. Shipping weight, 15 lbs. Price, per set, \$1.85

No. 2F589 Ruby Glass Water Set. This beautiful hand painted water set is made of finest quality ruby glass, which is artistically decorated with wild roses in their natural colors, every piece being traced in bright gold. The large tankard is blown in a new octagon Colonial fluted shape. The six tumblers are decorated to match the pitcher, being beautifully decorated in seven different shades. Shipping weight, 15 lbs. Price, per set, \$1.85

No. 2F591 Ruby Glass Water Set. This beautiful hand painted water set is made of finest quality ruby glass, which is artistically decorated with wild roses in their natural colors, every piece being traced in bright gold. The large tankard is blown in a new octagon Colonial fluted shape. The six tumblers are decorated to match the pitcher, being beautifully decorated in seven different shades. Shipping weight, 15 lbs. Price, per set, \$1.85

No. 2F593 Ruby Glass Water Set. This beautiful hand painted water set is made of finest quality ruby glass, which is artistically decorated with wild roses in their natural colors, every piece being traced in bright gold. The large tankard is blown in a new octagon Colonial fluted shape. The six tumblers are decorated to match the pitcher, being beautifully decorated in seven different shades. Shipping weight, 15 lbs. Price, per set, \$1.85

No. 2F595 Ruby Glass Water Set. This beautiful hand painted water set is made of finest quality ruby glass, which is artistically decorated with wild roses in their natural colors, every piece being traced in bright gold. The large tankard is blown in a new octagon Colonial fluted shape. The six tumblers are decorated to match the pitcher, being beautifully decorated in seven different shades. Shipping weight, 15 lbs. Price, per set, \$1.85

No. 2F597 Ruby Glass Water Set. This beautiful hand painted water set is made of finest quality ruby glass, which is artistically decorated with wild roses in their natural colors, every piece being traced in bright gold. The large tankard is blown in a new octagon Colonial fluted shape. The six tumblers are decorated to match the pitcher, being beautifully decorated in seven different shades. Shipping weight, 15 lbs. Price, per set, \$1.85

No. 2F599 Ruby Glass Water Set. This beautiful hand painted water set is made of finest quality ruby glass, which is artistically decorated with wild roses in their natural colors, every piece being traced in bright gold. The large tankard is blown in a new octagon Colonial fluted shape. The six tumblers are decorated to match the pitcher, being beautifully decorated in seven different shades. Shipping weight, 15 lbs. Price, per set, \$1.85

No. 2F601 Ruby Glass Water Set. This beautiful hand painted water set is made of finest quality ruby glass, which is artistically decorated with wild roses in their natural colors, every piece being traced in bright gold. The large tankard is blown in a new octagon Colonial fluted shape. The six tumblers are decorated to match the pitcher, being beautifully decorated in seven different shades. Shipping weight, 15 lbs. Price, per set, \$1.85

No. 2F603 Ruby Glass Water Set. This beautiful hand painted water set is made of finest quality ruby glass, which is artistically decorated with wild roses in their natural colors, every piece being traced in bright gold. The large tankard is blown in a new octagon Colonial fluted shape. The six tumblers are decorated to match the pitcher, being beautifully decorated in seven different shades. Shipping weight, 15 lbs. Price, per set, \$1.85

No. 2F605 Ruby Glass Water Set. This beautiful hand painted water set is made of finest quality ruby glass, which is artistically decorated with wild roses in their natural colors, every piece being traced in bright gold. The large tankard is blown in a new octagon Colonial fluted shape. The six tumblers are decorated to match the pitcher, being beautifully decorated in seven different shades. Shipping weight, 15 lbs. Price, per set, \$1.85

No. 2F607 Ruby Glass Water Set. This beautiful hand painted water set is made of finest quality ruby glass, which is artistically decorated with wild roses in their natural colors, every piece being traced in bright gold. The large tankard is blown in a new octagon Colonial fluted shape. The six tumblers are decorated to match the pitcher, being beautifully decorated in seven different shades. Shipping weight, 15 lbs. Price, per set, \$1.85

IMPORTED GLASSWARE.

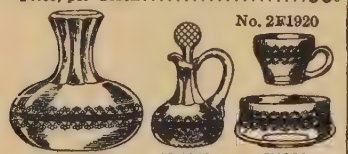
This fine line of glassware is imported direct by us from one of the best European manufacturers of high grade glassware. The goblets, wine glasses, champagnes, cordials, finger bowls and sherbet glasses are made of the very best quality of pure lead glass, and are blown very thin and light. The water bottles and cruet sets are made of fine medium weight lead glass, hand cut necks and stoppers. Every piece is guaranteed perfect in every respect and uniform in size. This line of glassware is etched with the latest style etching, and produced by the process known as needle etching, which is the highest grade of etching made.



2F1900 Goblets, needle etched, holds 9 ounces. Weight, per dozen, 4 pounds. Price, per dozen, \$1.85.
2F1902 Small Goblets, same as above, without etching. Price, per dozen, \$1.39.
2F1904 Small Goblets, needle etched, holds 7 ounces. Weight, per dozen, 3 pounds. Price, per dozen, \$1.78.
2F1906 Small Goblets, same as above, without etching. Price, per dozen, \$1.29.
2F1908 Large Claret or Cider Glasses, needle etched, holds 4 ounces. Weight, per dozen, 3 pounds. Price, per dozen, \$1.63.
2F1910 Large Claret or Cider Goblets, same as above, without etching. Price, per dozen, \$1.27.
2F1912 Small Wine, needle etched, holds 3 ounces. Weight, per dozen, 2 pounds. Price, per dozen, \$1.54.
2F1914 Small Wine, same as above, without etching. Price, per dozen, \$1.00.



2F1908 Saucer Champagne, needle etched, holds 5 ounces. Weight, per dozen, 4 pounds. Price, per dozen, \$1.88.
2F1909 Saucer Champagne, same as above, without etching. Price, per dozen, \$1.44.
2F1910 Brandy or Pusse or Cider Glasses, needle etched, holds 1 ounce. Weight, per dozen, 1 pound. Price, per dozen, \$1.45.
2F1911 Brandy or Pusse or Cider Glasses, same as above, without etching. Price, per dozen, 95c.
2F1912 Large Wine or Claret Glasses, needle etched, holds 4 ounces. Weight, per dozen, 4 pounds. Price, per dozen, \$1.54.
2F1913 Large Wine or Claret Glasses, same as above, without etching. Price, per dozen, \$1.05.
2F1914 Small Cordial or Whiskey Glasses, needle etched, holds 1 ounce. Weight, per dozen, 1 pound. Price, per dozen, \$1.45.
2F1915 Small Cordial or Whiskey Glasses, same as above, without etching. Price, per dozen, 90c.



2F1916 No. 2F1918 No. 2F1922
2F1916 Bottle with fancy cut neck and star bottom, needle etched as per illustration. Weight, 3 pounds. Price, each, 79c.
2F1917 One-Quart Water Bottle, same as above, without etching. Weight, 3 pounds. Price, each, 48c.
2F1918 Vinegar Cruet or Oil Bottle, with fancy cut neck, cut star bottom and cut stopper. Weight, 9 ounces. Price, each, 47c.
2F1919 Vinegar Cruet or Oil Bottle, same as above, without etching. Weight, 9 ounces. Price, each, 39c.
2F1920 Sherbet or Custard Glasses, very thin and light, with needle etching, holds 5 ounces. Weight, per dozen, 3 pounds. Price, per dozen, \$1.65.
2F1921 Sherbet or Custard Glasses, same as above, without needle etching. Weight, per dozen, 3 pounds. Price, per dozen, \$1.10.
2F1922 Finger Bowls, needle etched, weight, per dozen, 6 pounds. Price, per dozen, \$2.75.
2F1923 Finger Bowls, same as above, without etching. Weight, per dozen, 6 pounds. Price, per dozen, \$1.60.

2F1470 German China Hair Receivers, neatly tinted in pink with a floral spray. Measures 4 1/4 inches wide and 2 1/4 inches high. Weight, 7 ounces. Price, per dozen, \$1.00; each, 10c.

2F1475 Imported Bavarian China Hair Receivers. The body is made of select quality translucent china, with a beautiful fancy scalloped shape which is neatly embossed. The decoration consists of large rose sprays and the background of green foliage. The edges are decorated with fancy gold lace border. Exceptionally fine value. Outside diameter, 4 1/4 inches. Height, 2 1/4 inches. Weight, 6 ounces. Price, per dozen \$2.25; each, 23c.

AN EXCEPTIONALLY FINE AND EXCLUSIVE LINE OF JAPANESE CHINA.

OUR OWN IMPORTATION DIRECT FROM JAPAN.

THIS FINE WARE must be seen to be appreciated. It is made by the industrious little Japs, who for centuries have been without rivals in the art of making this character of chinaware. From an artistic standpoint, Japanese china is considered superior in decoration to other wares, as each piece is painted by free hand, with the exception of cheap plates, cups and saucers, and of metal dishes. The coloring and general finish is perfect, as each flower, leaf or figure is traced by hand and represents many hours of labor.

OUR LOW PRICES. The best potters and china decorators in Japan receive from 5 to 10 cents per day. Articles shown on this page and listed at 25 cents may represent one

or two days' work of a skilled Japanese artist. The same quality and kind of work, provided it could be executed in this country, would compel us to retail the same article for about \$2.00; hence the wonderful values—hand painted china at prices less than regularly asked for the cheapest grade of American or European wares.

EVERY ARTICLE, whether in sets or single pieces, is very carefully packed in Japanese rice straw or Japanese wood cases bearing the original Japanese marks and numbers. Due to the careful manner in which the goods are packed we can positively guarantee safe delivery. Shipped from Chicago.

Thin China Cups and Saucers, decorated in artistic flow blue, Jap design, very neat and dainty. Weight, per dozen, 5 1/2 pounds. Price, per dozen, \$1.49.

Fine Thin China Cups and Saucers, large size, beautifully hand decorated with Jap roses, gold illuminated and traced. Weight, per dozen, 6 pounds. Price, per dozen, \$2.25.

Finest Quality Thin Jap China Cups and Saucers, beautifully decorated by hand with pretty pink and blue floral design, fully gold scroll illuminated and gold traced edges. Usually retails at 50 cents. The cups are decorated both inside and out. Weight, per half dozen, 6 pounds. Price, per half dozen, \$2.95; each, 29c.

Japanese China 6-inch Plates, decorated in artistic flow blue, Jap figured designs; suitable for serving fruit, cake, dessert or ice cream. Packed one dozen in original Jap straw packages. Weight, 4 1/2 pounds. Price, per dozen, 89c.

Japanese China 7-inch Plates, decorated in artistic flow blue, Jap designs, very neat and handsome. Packed one dozen in original Jap straw packages. Weight, 9 pounds. Price, per set, \$1.29.

Japanese China Bowls, decorated in artistic flow blue figured designs; very suitable for serving out meal, desserts, broths, etc. Packed one dozen in original Jap straw packages. Weight, 9 pounds. Price, per dozen, 75c.

Fine Jap China Salt and Pepper Shakers, hand decorated with roses, green tinted neck, full gold traced, complete with cork stopper. Weight, per set, 8 ounces. Price, per set, two pieces, 19c.

Exceptionally Handsome Salts and Peppers, hand decorated with Jap roses, rich royal blue neck and bottom, full gold traced, with cork stopper. Weight, per set, 8 ounces. Price, per set, two pieces, 25c.

Fine Jap China Sugars and Creamers, Exceptionally handsome design with royal blue tinted edges and handles, hand decorated rose floral decorations, and full scroll gold tracings. Weight, 2 1/2 pounds. Price, per set, two pieces, 39c.

Fine Thin China Sugars and Creamers, beautiful new French pattern, with dark royal blue tinted edges and handles, hand decorated floral design, full gold scroll tracings. Weight, 2 1/2 pounds. Price, per set, two pieces, 78c.

Fine China Sugars and Creamers, exceptionally handsome Japanese pattern, consisting of large American Beauty roses, painted by hand, green tinted top and bottom, elaborately illuminated in dull gold scroll tracings. Weight, 2 1/2 pounds. Price, per set, two pieces, 95c.

Japanese China 7-inch Plates, decorated in artistic flow blue, Jap designs, very neat and handsome. Packed one dozen in original Jap straw packages. Weight, 9 pounds. Price, per set, \$1.29.

Japanese China 6-inch Plates, decorated in artistic flow blue, Jap figured designs; suitable for serving fruit, cake, dessert or ice cream. Packed one dozen in original Jap straw packages. Weight, 4 1/2 pounds. Price, per dozen, 89c.

Jap China Covered Jars, beautifully decorated by hand. Decoration consists of artistic sprays of pink Jap roses and green foliage. Delicately tinted in green and rich scroll work, traced in bright gold. Very appropriate for crackers, candy, rose leaves, etc. Weight, 1 1/4 pounds. Price, each, 35c.

Thin Jap China Covered Jar, represents highest quality of Japanese art, decorated with red American Beauty roses and green leaves on a light blue tinted background, and is profusely decorated with gold lattice work, fancy scrolls, and has full gold lined edges and ornamental gold traced feet. Very handy for crackers, sweet meats, rose leaves, etc. Weight, 2 1/4 pounds. Price, each, 98c.

Fine Thin Jap China Salad Sets, consisting of 9 1/2-inch salad bowl and six 5-inch nappies to match, beautifully decorated by hand, with pink daisies and violets; has rich royal blue scalloped edges, fully gold traced and rich lattice scrolls of dull gold. Regular \$3.00 value. Weight, 9 pounds. Price, per set, \$1.98.

Genuine Satsuma China (the finest Japanese art ware) Salad Sets, consisting of one 9 1/2-inch salad bowl and six 5-inch nappies. Hand painted by most expert Jap artists, representing Japanese landscapes and figures, fully outlined in rich gold. A real piece of art. The edges are delicately tinted in rich green and fully traced on edges with scroll gold relief work and clusters of variegated flowers. Weight, 9 pounds. Price, per set, \$2.75.

Fine Jap China Chocolate Sets, consisting of two-pint chocolate pot and six cups and saucers. Decoration consists of hand painted pink Jap roses and forget-me-nots. All pieces are ornamented with rich bright gold scrolls and edges are tinted in light green. Weight, 10 pounds. Price, per set, \$1.48.

Genuine Satsuma China Chocolate Sets, representing the finest specimens of fine Japanese art. The decorations consist of Japanese landscapes, together with Japanese subjects intermingled with Japanese flowers fully outlined in rich gold. The edges are delicately tinted with rich green and illuminated with gold scrolls. Set consists of large chocolate pot and six cups and saucers. Weight, 10 pounds. Price, per set, \$2.98.

These Genuine Satsuma China Chocolate Sets represent the finest specimens of fine Japanese art. The decorations consist of Japanese landscapes, together with Japanese subjects intermingled with Japanese flowers fully outlined in rich gold. The edges are delicately tinted with rich green and illuminated with gold scrolls. Set consists of large chocolate pot and six cups and saucers. Weight, 10 pounds. Price, per set, \$2.98.

Genuine Japanese Awata Vases, Measures 10 inches in height; made from Japanese porcelain, beautifully decorated with large Japanese wild roses and foliage in bold relief, fully outlined in bright gold, with leaves in natural colors, on rich dark blue body. Exceptional value. Packed one pair in a package. Weight, each, 5 pounds. Price, each, 59c.

Genuine Moraigi Vases, Measures 12 inches high; made from Japanese porcelain. The decoration, including Japanese figures, scrolls and all lines, are encased in bold relief, preventing the most unique and yet elaborate appearance, and can only be produced by the most skilled Japanese artists. These vases are usually to be had only in the highest price art stores. Do not judge the vase by the low price we quote. Weight, each, 6 1/2 pounds. Price, each, 99c.

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This represents one of the handsomest plate sets made. The china is exceptionally light and thin and very shapely. The decoration consists of red Japanese roses and forget-me-nots and green foliage. The edges are highly tinted with dark cobalt blue. All pieces are illuminated with scrolls and lattice work of rich gold. Set consists of one 12-inch plate and six 7-inch plates to match. Can be used as cake, ice cream, salad or chop sets. Weight, 12 pounds. Price, per set, 7 pieces, \$2.95.

No. 2F1881 Large 12-inch Chop or Ice Cream Plates, exactly like above illustration. Weight, 4 pounds. Price, each, \$1.48.

No. 2F1882 Small Size 7-inch Ice Cream or Dessert Plates, exactly like above illustration. Weight, 5 pounds. Price, per dozen, \$2.45.

Nine-Piece Tea Sets, consisting of tea pot, sugar bowl, cream pitcher, and six large tea cups and saucers. It is handsomely decorated with Jap roses and forget-me-nots and green foliage. The edges are delicately tinted with rich green and all pieces are handsomely illuminated with scrolls and lattice work of bright gold. The cups are decorated both inside and outside. The value speaks for itself. Neatly packed in original Japanese box. Weight, 10 pounds. Price, complete, \$2.29.

Handsomest Tea Set made, consisting of tea pot, sugar bowl, cream pitcher and six large tea cups and saucers. It is beautifully painted by hand. The decoration consists of American Beauty roses, on a pale blue background, and the edges are tinted with rich cobalt blue. It is elaborately illuminated with heavy lattice work and rich scrolls of bright gold. The cups are decorated both inside and out. No finer set made at any price. Neatly packed in original Japanese box. Weight, 12 pounds. Price, complete, \$3.48.

No. 2F1885 9-Piece Tea Sets, Price, complete, \$3.48.

Genuine Japanese Awata Vases, Measures 10 inches in height; made from Japanese porcelain, beautifully decorated with large Japanese wild roses and foliage in bold relief, fully outlined in bright gold, with leaves in natural colors, on rich dark blue body. Exceptional value. Packed one pair in a package. Weight, each, 5 pounds. Price, each, 59c.

Genuine Moraigi Vases, Measures 12 inches high; made from Japanese porcelain. The decoration, including Japanese figures, scrolls and all lines, are encased in bold relief, preventing the most unique and yet elaborate appearance, and can only be produced by the most skilled Japanese artists. These vases are usually to be had only in the highest price art stores. Do not judge the vase by the low price we quote. Weight, each, 6 1/2 pounds. Price, each, 99c.

Genuine Moraigi Vases, Measures 12 inches high; made from Japanese porcelain. The decoration, including Japanese figures, scrolls and all lines, are encased in bold relief, preventing the most unique and yet elaborate appearance, and can only be produced by the most skilled Japanese artists. These vases are usually to be had only in the highest price art stores. Do not judge the vase by the low price we quote. Weight, each, 6 1/2 pounds. Price, each, 99c.

Genuine Moraigi Vases, Measures 12 inches high; made from Japanese porcelain. The decoration, including Japanese figures, scrolls and all lines, are encased in bold relief, preventing the most unique and yet elaborate appearance, and can only be produced by the most skilled Japanese artists. These vases are usually to be had only in the highest price art stores. Do not judge the vase by the low price we quote. Weight, each, 6 1/2 pounds. Price, each, 99c.

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Lamp Department.



All Lamp Chimneys herein quoted are made by the famous Macbeth factories and are universally known as the best in the world.

All our Zenith chimneys are packed in square cartons.

Anchor Brand chimneys are packed in corrugated paper tubes.

Anchor Brand.
MADE FROM FLINT GLASS.

Catalogue No.	No.		Bottom Diameter, Inches	Price, per Dozen
2F600	0	Sun Crimp	2	40c
2F601	1	Sun Crimp	2½	48c
2F602	2	Sun Crimp	3	59c

Zenith Brand.
PURE LEAD GLASS.

Catalogue No.	No.		Bottom Diameter, Inches	Price, per Dozen
2F604	1	Sun Crimp	2½	63c
2F605	2	Sun Crimp	3	77c
2F607	1	Sun Hinge Crimp	2½	70c
2F608	2	Sun Hinge Crimp	2½	90c
2F609	1	Rochester	2½	85c
2F610	2	Rochester	2½	90c
2F612	2	Electric	3	88c

Macbeth Pearl Top and Pearl Glass.
HIGHEST GRADE CHIMNEY MADE.

Catalogue No.	No.		Macbeth No.	Price, per Dozen
2F614	0	Sun	500	\$0.79
2F615	1	Sun	502	.83
2F616	2	Sun	504	.95
2F617	1	Jr. Rochester	4	.85
2F618	2	Rochester	6	.92
2F620	1	10 inches	12	1.09
2F621½	2	Rochester	9	1.55
2F622	2	12 inches	10	1.95
2F623	3	Rochester	10	1.95
2F624	2	Electric, 10 inches	40	1.10
2F625	2	Electric, 10 in	63	1.12
2F630	1	Belgian	32	1.70
2F631	00	Belgian	32	1.70
2F632	1	Student	50	.90
2F633	...	Nutmeg, 3½ in. tall, 1½ in. bottom	...	.20
2F634	...	Gem, 4½ in. tall, 1½ in. bottom	...	.25

LaBastie Chimney.
THE STRONGEST LAMP CHIMNEY MADE.

Genuine LaBastie Unbreakable Glass Lamp Chimneys, tempered by the famous LaBastie French process. These chimneys are guaranteed unbreakable and are especially recommended to those desiring an extra heavy and strong chimney. Universally sold for 25 cents each.



Catalogue No.	No.		Per Box of 3 Dozen	Per Dozen
2F643	1	Sun Plain	\$3.30	\$1.25
2F644	2	Top Rochester	4.15	1.55
2F648	2	10 in.	4.75	1.90

Burners.

Genuine Banner Burners, made of solid brass. Best sun burner made. No. 2 takes No. 0 wick and No. 0 Sun chimney. Price, 4c.
No. 2F651 No. 1 takes No. 1 wick and No. 2 Sun chimney. Price, 5c.
No. 2F652 No. 2 takes No. 2 wick and No. 2 Sun chimney. Price, 6c.

No. 2F656 Genuine Climax Burner, solid brass. Has double thread to fit No. 2 and No. 3 lamp collar. Takes No. 3 wick, 1½ inches wide, and No. 2 Electric chimney. This is the most powerful single wick burner made. Price, 15c.

No. 2F658 American Duplex Burner, solid brass. Has double thread to fit No. 2 and No. 3 lamp collar. This is a double wick burner, using two No. 3 wicks 1½ inches wide and a No. 2 Electric chimney. Gives a strong, steady light and is perfectly safe. Price, 25c.

Lamp Wicks.

Catalogue No.	No.	Size, when Flat	Price, per Dozen
2F661	No. 0	¾ in.	3c
2F662	No. 2	1 in.	4c
2F664	No. 3	1½ in.	8c
2F669	Round Wick	1½ in.	14c
2F670	Junior Rochester	2¼ in.	11c
2F671	No. 1 Rochester	2½ in.	19c
2F672	No. 3 Rochester	4¼ in.	78c
2F673	No. 1 Belgian	2 in.	50c

Brass Night Lamps.



No. 2F701 Brass Night Lamp, 7½ inches high, complete with Gem burner, chimney and wick. Price, 15c. Weight, 6 oz.



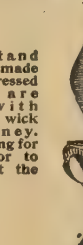
No. 2F703 Brass Night Lamp. This is the most practical night lamp made. The lamp is fitted with revolving reflector and a bracket which enables you to hang lamp on wall. Height, 7½ in. Price, 23c. Weight, 8 oz.

No. 2F705 This is a very useful lamp, has a removable glass fount and polished tin reflector. No. 2 Sun burner and chimney. It is made to hang on the wall or rest on a table. Shipping weight, 4 pounds. Price, 25c.

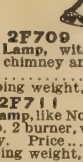
Stand Lamps.



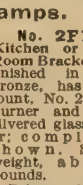
These stand lamps are made of clear pressed glass and are complete with Sun burner, wick and chimney. Just the thing for bedrooms or to carry about the house.



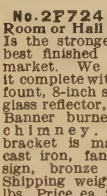
No. 2F707 Plain Footed Glass Stand Lamp, complete with No. 1 Sun burner and wick, just the thing for carrying about the house. Price, 24c. Shipping weight, 4 lbs.



No. 2F711 Large Stand Lamp, like No. 2F709, with No. 2 burner, wick and chimney. Price, 43c. Shipping weight, 6 lbs.

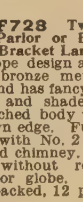


No. 2F722½ 7-inch Silvered Glass Reflectors, same as used on No. 2F722 lamp. Price, 3 for 50c; each, 19c.

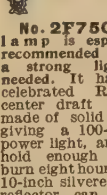


No. 2F724 Dining Room or Hall Lamp. Is the strongest and best finished on the market. We furnish it complete with glass fount, 8-inch silvered glass reflector, No. 2 Banner burner and chimney. The bracket is made of cast iron, fancy design, bronze finish. Shipping weight, 10 lbs. Price, ea., \$0.68. Per dozen, 7.50.

No. 2F724½ 8-inch Silvered Glass Reflectors, same as used on No. 2F724 lamp. Price, 3 for 60c; each, 22c.



No. 2F728 Two-Joint Church, Parlor or Bedroom Swinging Bracket Lamp, with 20-inch rope design arm. Is made of bronze metal, gold finished and has fancy crystal oil fount and shade, handsomely etched body with cut glass crown edge. Furnished complete with No. 2 Unique burner and chimney. Can be lighted without removing chimney or globe. Weight, securely packed, 12 pounds. Price, \$1.98.

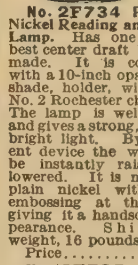


No. 2F750 This lamp is especially recommended where a strong light is needed. It has the celebrated Royal center draft burner made of solid brass, giving a 100-candle power light, and will hold enough oil to burn eight hours. The 10-inch silvered glass reflector can be so adjusted as to throw light wherever needed. Takes No. 2 Rochester chimney and round wick. Shipping weight, 20 pounds. Price, \$2.55.

Nickel Table Lamps.



No. 2F730 At 85 cents we offer a lamp which usually sells for twice this amount. It is made of solid brass, heavily nickel plated; has a nickel plated No. 2 burner and No. 2 wick, and is complete with a No. 2 Electric chimney, shade ring and 7-inch white dome shade, making the best and cheapest reading lamp on the market. Shipping weight, 15 lbs. Price, 85c.
No. 2F731 Lamp exactly like above, with 7-inch imported green shade. Price, \$1.23.



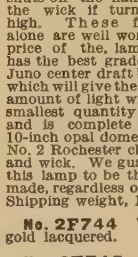
No. 2F734 Polished Nickel Reading and Table Lamp. Has one of the best center draft burners made. It is complete with a 10-inch opal dome shade, holder, wick and No. 2 Rochester chimney. The lamp is well made and gives a strong, steady, bright light. By a patent device the wick can be instantly raised or lowered. It is made of plain nickel with neat embossing at the base, giving it a handsome appearance. Shipping weight, 16 pounds. Price, \$1.48.



No. 2F735 Nickel Lamp, exactly like No. 2F734, excepting that it has a 10-inch imported green shade. Price, \$1.09.



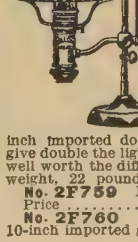
No. 2F738 This Handsome Nickel Center Draft Lamp is superior to all others, as it is suitable for a parlor as well as a sewing lamp. It is very rich in pattern, and its burning qualities are unequalled. It is richly embossed and has two handles at the sides, which greatly add to its appearance. The lamp is made of solid brass, full nickel plated throughout. The high grade Royal center draft burner is considered to be the best made. It is complete with a 10-inch white opal shade, tripod and No. 2 Rochester chimney and wick. Shipping weight, 16 pounds. Price, \$2.25.



No. 2F744 Our Vestal Parlor or Study Lamp has many improvements which are only to be found on this high grade lamp. It is absolutely smokeless. It has a safety gauge which shuts off the flame from the wick if turned too high. These features alone are well worth the price of the lamp. It has the best grade No. 2 Juno center draft burner, which will give the largest amount of light with the smallest quantity of oil, and is complete with a 10-inch opal dome shade. No. 2 Rochester chimney and wick. We guarantee this lamp to be the best made, regardless of price. Shipping weight, 16 pounds.



No. 2F744 Vestal Lamp, brass finished, gold lacquered. Price, \$1.95.



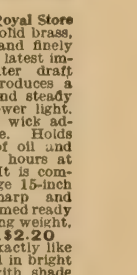
No. 2F745 Vestal Lamp, exactly like No. 2F744 above described, but furnished in bright nickel finish. Complete, with shade and chimney. Price, \$2.23.

Hall Lamps.

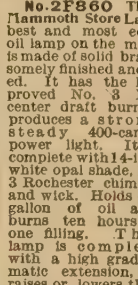


No. 2F854 Hall Lamp, with a rich opal globe. This is the cheapest and best in the market. Length, 29 inches. Made of solid brass, finished in rich bronze, complete with oil fount, No. 0 burner, chimney and wick. Price, \$1.23.
No. 2F855 Hall Lamp, like No. 2F854, with rich ruby globe, which produces a rich mellow light. Price, \$1.29.
No. 2F852 Hall Lamp, with rich ruby globe, complete with oil fount, No. 0 burner, chimney and wick. Finished in rich bronze metal. Length, 29 inches. Makes a soft red light, and is very attractive in a hall. Price, \$1.73.

No. 2F854 Hall Lamp, a new design in hand wrought black iron frame and rich ruby globe. Just the thing for halls and dens. Length, 29 inches. Complete with oil fount, No. 0 burner, chimney and wick. Price, \$1.98. Shipping weight of above lamps, about 14 lbs.



No. 2F856 Royal Store Lamps, made of solid brass, highly polished and finely lacquered, with the latest improved Royal center draft burner, which produces a perfect white and steady 85-candle power light. It has latest wick adjusting device. Holds one quart of oil and burns twelve hours at one filling. It is complete with large 15-inch tin shade, sharp and smokeless, trimmed ready to light. Shipping weight, 25 pounds. Price, \$2.20.
No. 2F857 Exactly like above, only finished in bright nickel, complete with shade and harp. Price, \$2.47.



No. 2F860 The Banner Mammoth Store Lamp. The best and most economical oil lamp on the market. It is made of solid brass, handsomely finished and lacquered. It has the latest improved No. 3 Mammoth center draft burner, which produces a strong, steady 400-candle power light. It is complete with 14-inch white opal shade, No. 3 Rochester chimney and wick. Holds one gallon of oil and burns ten hours at one filling. The lamp is complete with a high grade automatic extension, which raises or lowers the lamp to any desired height. When extended it measures 78 inches and when closed measures 42 inches. We positively guarantee this lamp to be an economical burner and produces the highest capillary power of any lamp made. Shipping weight, 35 pounds. Price, \$4.95.

No. 2F861 Same lamp as above, finished in bright nickel. Price, \$5.20.

Same lamp as above, but without automatic spring extension. You get the same service from this lamp, but you are obliged to use a step ladder or chair for lighting. Shipping weight, 40 pounds.

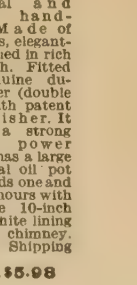
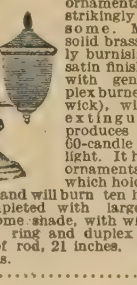
No. 2F862 Price, brass finish \$3.25.

No. 2F863 Price, nickel finish \$3.45.

Same lamp as No. 2F862 and No. 2F863, excepting it is furnished with 20-inch tin shade, and without spring extension, making a lower priced lamp, but one which will give equally as strong a light. Shipping weight, 35 pounds.

No. 2F864 Price, brass finish \$2.69.

No. 2F865 Price, nickel finish \$2.98.



No. 2F761 Duplex Study or Parlor Lamp. A new design. Very ornamental and striking. Made of solid brass, elegantly finished in rich satin finish. Fitted with genuine duplex burner (double wick), with patent extinguisher. It produces a strong 60-candle power light. It has a large ornamental oil pot which holds one and one-quarter pints and will burn ten hours with one filling. Completed with large 10-inch imported green dome shade, with white lining and heavy shade ring and duplex chimney. Height, to top of rod, 21 inches. Shipping weight, 25 pounds. Price, \$5.98.

Latest Improved Student Lamps.

The most perfect lamps made for reading or sewing as they can be raised or lowered to any height by patent thumb screw adjustment. These lamps are simple in construction, easily re-wicked, easy to keep clean and constructed on improved lines which make them entirely safe and reliable.

No. 2F756 Student Lamp, made of solid brass, finely nickel plated with center draft burner and patent wick adjustment, complete with 7-inch white dome shade and Junior Rochester chimney. Holds one pint of oil; will burn nine hours with one filling. Height to top of rod, 21 inches. Weight, 18 pounds. Price, \$2.98.

No. 2F757 Exactly like No. 2F756, but with imported green shade. Price, \$3.25.

We also furnish a student lamp like above equipped with large size Rochester burner, wick and 10-inch imported dome shade. This lamp will give double the light of the smaller size and is well worth the difference in price. Shipping weight, 22 pounds.

No. 2F759 Ideal Student Lamp. Price, \$4.49.

No. 2F760 Same as No. 2F759, with 10-inch imported green shade. Price, \$4.85.

All Metal Parts of Our Lamps are Made of Solid Brass, With Handsome Lacquered Bronze Finish.

A great many dealers advertise library lamps which in appearance are similar to ours, but are made of bronze metal, which is very often mistaken for brass when the lamps are new, but will not stand the wear and retain the handsome appearance of a solid brass lamp. We guarantee every one of our lamps to stand the wear of a lifetime, and guarantee them not to tarnish. Each lamp carefully packed to insure safe delivery.

No. 2F785 This handsome lamp is equal in every respect to lamps generally sold at \$3.50. It has a 14-inch plain white shade, No. 3 Olmax burner, No. 2 Electric chimney, and 1½-inch wick. It has a solid brass frame and patent automatic spring extension. Length, closed, 27 inches; extended, 33 inches.

Price, with plain white shade,\$1.89

No. 2F786 Lamp as described above, with a beautiful 14-inch hand decorated dome shade. Shipping weight, 30 pounds. Price,\$2.39



No. 2F787 Library Lamp.

Is made with an extra heavy reinforced frame of solid brass, making it very strong and durable. It has a crystal oil fount, 14-inch plain white opal dome shade, No. 3 Olmax burner, No. 2 Electric chimney and 1½-inch wick, and has a high grade automatic spring extension. Length, when closed, 30 inches; extended, 36 inches. Price, with opal shade,\$2.65

No. 2F788 Lamp, as described above with 14-inch hand decorated dome shade. Price,\$3.25 Shipping weight, 40 pounds.



No. 2F789 Solid Brass Library Lamp with No. 2 Juno center draft fount, 85-candle power. Fount removable for filling and cleaning. Automatic spring extension. Length, closed, 33 inches; extended, 39 inches. The base of the lamp is beautifully embossed and finished in rich bronze to match the frame. Complete with 14-inch white dome shade, No. 2 Rochester chimney and wick. Weight, 40 pounds. Price,\$3.69



No. 2F793 Library Lamp.

Lamp with automatic spring extension. Plain white 14-inch shade, crystal oil fount, No. 3 Olmax burner, No. 2 Electric chimney and 1½-inch wick. Solid brass frame. Has 30 cut glass pendants suspended from shade band. Length, closed, 30 inches; extended, 36 inches. Weight, about 40 lbs. Price,\$3.69

No. 2F794 Lamp as above, with beautifully decorated dome shade. Weight, about 40 pounds. Price,\$3.95



No. 2F797 Library Lamp. Has elaborate frame of solid brass. The frame is extra heavy and reinforced, ornamented with fancy castings of solid brass. Has 14-inch dome shade with 30 cut glass pendants suspended from the shade band. Fancy crystal fount, No. 3 Banner burner takes 1½ inch wick. No. 2 Electric chimney. Weight, 40 pounds. Price,\$4.39

No. 2F798 Lamp as described above, excepting that the dome shade is handsomely decorated with floral design on tinted background. Price,\$4.58

Extension Lamps.

No. 2F799 Parlor Extension Lamp, fitted with No. 2 center draft burner, 85-candle power; takes No. 2 round wick, No. 2 Rochester chimney. Fount can be removed from vase for filling. Automatic extension. Length, closed, 40 inches; extended, 76 inches. Can be used in room with either high or low ceiling. All metal parts are solid brass. Fancy collar at top of fount holder. Vase and globe are beautifully decorated with hand painted floral decorations on rich tinted background. Shipping weight, about 40 pounds. Price,\$4.98



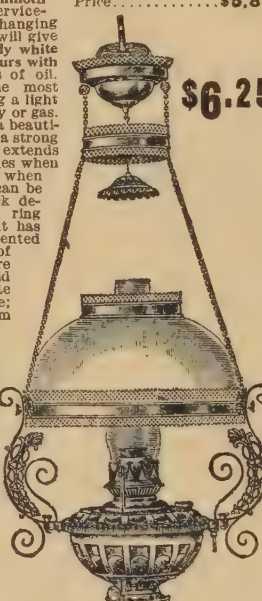
No. 2F799



No. 2F801 Library Lamp with automatic spring extension. Length, closed, 30 inches; extended, 73 inches. The celebrated No. 2 Juno fount and center draft burner giving 85-candle power light. Fount can be removed for filling and cleaning. No. 2 round wick, No. 2 Rochester chimney. Extra heavy collar at top of oil fount holder. Heavy reinforced, solid brass frame and beautifully decorated and tinted fount and dome with 30 cut glass prisms suspended from dome band, make this one of the most attractive lamps in our line. Shipping weight, about 40 pounds. Price,\$5.85

The Juno Dresden Mammoth Lamp This is the most serviceable and ornamental hanging lamp on the market. It will give a 400-candle power steady white light, and will burn 16 hours with one filling; holds 4 quarts of oil. It is constructed on the most scientific principles, giving a light which surpasses electricity or gas. It is made of solid brass in a beautiful satin finish; has an extra strong spring extension, which extends to the length of 72 inches when opened and 32 inches when closed. The lamp fount can be detached by a patent lock device, passing through the ring which holds the fount. It has heavy solid brass ornamented straps with center scrolls of brass; fittings and rings are suspended with strong solid brass chains. It is complete with large 14-inch dome shade, No. 00, Belzium chimney, smoke bell and rings. This lamp is especially suitable for large rooms, church or lodge halls, as it gives double the light of lamps of similar design.

No. 2F800 Dresden Mammoth Lamp complete as illustrated, No. 1 v.e. Weight packed, 31 lbs. Price,\$6.25 With 30 glass prisms,6.85



\$6.25

No. 2F803 Library Lamp. Has solid brass frame of most beautiful heavy castings. Has automatic spring extension; length, closed, 30 inches; extended, 73 inches. The part of the frame on which the lamp is suspended is made of twisted brass instead of chains. Has No. 2 Juno fount and center draft burner, giving 85-candle power light; can be removed for filling and cleaning. Has No. 2 round wick and No. 2 Rochester chimney. The fount and dome are beautifully decorated with hand painted carnations. A heavy brass collar strengthens the top of oil fount holder. Thirty cut glass pendants are suspended from the dome band. Shipping weight, 40 pounds. Price,\$6.98



ALL METAL PARTS OF OUR CHANDELIERS ARE OF SOLID BRASS (NO. 1 BRONZE METAL), WITH A HANDSOME BRONZE FINISH.

A great many dealers advertise chandeliers which, in appearance, are similar to ours, but are made of bronze metal or plated steel, which is often mistaken for brass when the lamps are new, but will not stand the wear and retain the handsome appearance of solid brass. We GUARANTEE every one of our chandeliers to stand the wear of a lifetime and warrant them not to tarnish.

Two-Light Chandelier for only \$6.98.

This Beautiful Chandelier is made of solid brass, finished in rich gold bronze, complete with fancy glass oil founts, etched globes of very popular shape. The No. 2 Unique burner is of a new design that can be lighted and filled without removing chimney or globe, thus avoiding all possibility of breakage in handling them. Takes 1-inch wick and No. 2 hinge chimney. It has the best patent automatic extension for raising and lowering so that it can be used with high or low ceilings. Packed complete in box to insure safe delivery. Shipping weight, 50 to 75 pounds.

\$6.98



No. 2F810 Price, two lights complete,\$ 6.98
No. 2F811 Price, three lights complete,3.98
No. 2F812 Price, four lights complete,10.95

Patent Extension Chandelier.

This Beautiful Chandelier has patent automatic extension for raising and lowering. It is made of solid brass, finished in rich gold bronze, with a center band studded with 12 beautifully colored cut glass jewels and 80 cut glass prisms suspended from same. This gives a very brilliant effect when lighted.

\$9.75



Has a fancy glass fount, best grade of No. 2 Unique burners and handsomely etched shades. The burners can be lighted without removing chimneys or shades, which is a great convenience. Takes 1-inch wick and No. 2 hinge chimney. The fancy rope shaped arms and standard make it very neat and attractive and it is an ornament as well as a fixture. Shipping weight, 70 to 100 pounds.

No. 2F826 Chandelier with two lights complete. Price,\$9.75
No. 2F827 Chandelier with three lights complete. Price,\$10.98
No. 2F828 Chandelier with four lights complete. Price,\$14.25

Three and Four-Light Chandeliers for Church, Hall or Dwelling Use.

Patent Extension Chandelier. Extended, 57 inches. This chandelier is solid brass, elegantly finished in rich gold, with large ball and cast ornaments in bright silver finish. The No. 2 Unique burners can be trimmed and lighted without removing the chimney or globe. Takes 1-inch wick and No. 2 hinge chimney. Furnished with fancy glass oil founts and etched crystal globes. Shipping weight of three lights, about 75 lbs.; four lights, about 90 lbs.

\$11.59



No. 2F841 Chandelier with three lights complete. Price,\$11.59
No. 2F842 Chandelier with four lights complete. Price,\$14.25
Church or Hall Chandelier. Same chandelier as above except founts. This fixture is trimmed with celebrated No. 1 Miller fount, with center draft 55-candle power burner, making a very strong light for church or hall use.
No. 2F843 Chandelier with three lights complete. Price,\$13.95
No. 2F844 Chandelier with four lights complete. Price,\$17.50

BANQUET LAMPS

We take pleasure in presenting an entirely new and complete line of Banquet Lamps and Globes, which were selected with the greatest care after long and careful investigation.

We feel confident we are offering the best line of lamps made, as every lamp is carefully tinted and decorated by the most skilled artists. Every lamp is equipped with the best quality burners, wicks and chimneys. Our prices are from 33 to 50 per cent less than quoted by the regular crockery dealers.

Each lamp is carefully packed in box or barrel to insure safe delivery.



No. 2F951 Rosalie Banquet Lamp. Very neat and attractive; best low priced lamp made. It is richly embossed with roses and scroll panels as shown in illustration. Made of rich satin finished glass. It is 18 inches high and complete with a 7½-inch globe, No. 2 burner and wick and No. 2 electric chimney. Has a brass metal base. Shipping weight, 14 pounds. Price.....89c

No. 2F954 Our Beauty Banquet Lamp is beautifully decorated by hand, with white and purple chrysanthemums and foliage, as shown in illustration. The body or background is richly tinted in pink, heavily shaded at the upper and lower extremities. It is 19 inches high, and has an 8-inch globe. The foot is made of cast metal heavily plated with brass and lacquered. It is furnished complete with No. 2 Sun burner and wick, and No. 2 Electric chimney and shade ring. Shipping weight, 20 pounds. Price.....99c



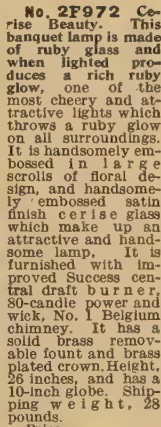
No. 2F964 Our Acme Banquet Lamp is without doubt the prettiest medium priced lamp made. Embossings form rich panels, and are decorated with beautiful sprays of wild roses and green leaves as shown in the illustration. It is richly tinted in pink and yellow, forming a beautiful contrast which can only be appreciated when seen. Complete with No. 3 Climax burner and wick, and No. 2 Electric chimney. Height, 22 inches. It has a beautiful brass plated cast metal base. Shipping weight, 23 pounds. Price.....\$1.98

Poppy Lamp, \$1.99.

No. 2F967 This Beautiful Parlor Lamp is exceptionally large and attractive. It is complete with 9-inch globe and vase, and measures 21 inches high. The decoration consists of large hand painted poppies in pink, purple and white. The globe and also the vase are delicately tinted at the top in light green and the bottom in pink. It has a heavy brass plated metal foot of scroll design. It is equipped with No. 3 Climax burner, No. 3 wick and No. 2 Electric chimney, and produces 60-candle power light. Shipping weight, 20 pounds. Price.....\$1.99



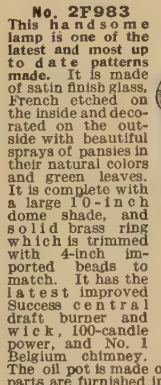
No. 2F968 Clematis Lamp. This lamp is the best low priced central draft lamp made. It is decorated with large sprays of pink Clematis and green leaves, which form a very pleasing design. The background is richly tinted with light green and orange. It is 23 inches high and has a 9½-inch globe. It has the latest improved Success central draft burner, 60-candle power with large removable brass oil fount, complete with a No. 1 Belgium chimney and wick. It has a heavy cast base, made of satin finish brass. Shipping weight, 22 pounds. Price.....\$2.48



No. 2F972 Cerise Beauty. This banquet lamp is made of ruby glass and when lighted produces a rich ruby glow, one of the most cherry and attractive lights which throws a ruby glow on all surroundings. It is handsomely embossed in large scrolls of floral design, and handsomely finished with cerise glass which make up an attractive and handsome lamp. It is furnished with improved Success central draft burner, 80-candle power and wick, No. 1 Belgium chimney. It has a solid brass removable fount and brass plated crown. Height, 26 inches, and has a 10-inch globe. Shipping weight, 28 pounds. Price.....\$2.96



No. 2F976 The American Beauty Lamp, \$2.98. This is one of the prettiest lamps shown this season. The globe measures 10½ inches in diameter; the vase or cylinder to match is of equal size. The lamp measures 26 inches high. The hand painted decorations consist of beautiful American Beauty roses and foliage on a blue tinted background. It has the improved Success central draft burner, and takes No. 1 Belgium chimney and round wick. It produces a strong and steady 80-candle power light. This lamp compares favorably with those sold by crockery dealers at \$4.50 and \$5.00. Shipping weight, 25 pounds. Price.....\$2.98



No. 2F983 This handsome lamp is one of the latest and most up to date patterns made. It is made of satin finish glass. French etched on the inside and decorated on the outside with beautiful sprays of pansies in their natural colors and green leaves. It is complete with a large 10-inch dome shade, and solid brass ring which is trimmed with 4-inch imported beads to match. It has the latest improved Success central draft burner and wick, 100-candle power, and No. 1 Belgium chimney. The oil pot is made of solid brass. All metal parts are furnished in satin finished brass. It is 24 inches high. Shipping weight, 25 pounds. Price.....\$3.48



No. 2F986 Romeo Lamp, \$3.49, is one of the prettiest lamps made in a lilac design. It is large and shapely throughout. The decoration consists of large hand painted lilacs, richly enameled with light green leaves. The lamp and globe are richly tinted in a dark green and when lighted the beautiful lilacs appear true to life. A decoration of this kind appeals to the most critical and is sure to meet with favor everywhere. The burner, which is the highest grade central draft type, produces a 100-candle power light and is complete with No. 2 Rochester chimney and wick. This is a 27½-inch high and has a large 10-inch globe and is adorned with heavy brass crown and base which is finely gold lacquered. Securely packed in a box. Shipping weight, 30 pounds. Price.....\$3.49



No. 2F980 This beautiful lamp is particularly attractive owing to the beautiful dark American Beauty roses which form the floral decorations. These roses with the green foliage are printed on the tinted green background before the last firing of the lamp in the kiln and then the large roses are put on by hand in the deep red color, making the flowers stand out distinct from the lamp. The base is of solid cast brass and the fount holder has a solid brass drawn ring. The removable oil fount is of brass and has the No. 2 100-candle power center draft burner, taking No. 2 Rochester chimney and round wick. Shipping weight, 30 pounds. Price.....\$3.55



No. 2F1009 Our Bordeaux Lamp. This is an exceptionally attractive lamp and represents the highest grade of workmanship. As illustration shows, it is elegantly embossed, bringing out the large clusters of grapes and leaves, and also panel scrolls in bold relief. The grapes and leaves are colored true to life. Body of globe and base are richly tinted in brown and shaded into dark orange. The mountings of this lamp are made of cast metal and gold plated. It has the latest imported Success central draft burner 100-candle power, and No. 1 Belgian chimney. It has a solid brass oil pot, and heavy brass gold plated crown. This lamp is one of the best values ever offered. It is 26 inches high and has a 10-inch globe. Shipping weight, 32 pounds. Price.....\$3.97

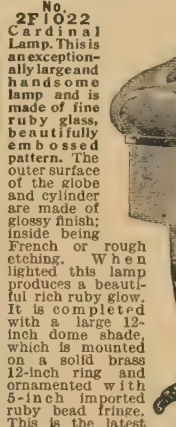


No. 2F1016 Kismet Lamp, \$4.88. Beautifully decorated by hand. This lamp is the work of high class artists, the decoration consisting of large white and pink chrysanthemums and light green leaves, very cleverly painted by hand and in such a manner that can surpass it in beauty. It is extra large, measuring 26½ inches high and 11½-inch globe and 13-inch base. It has the best grade central draft burner, which produces 100-candle power light, and removable oil fount made of solid brass and is complete with No. 2 Rochester chimney and round wick. All metal parts, including the fancy cast crown and large base, are made of brass, gold-plated and lacquered and will not tarnish. No better lamp made at any price. Securely packed in a barrel. Shipping weight, 40 pounds. Price.....\$4.88



pot of solid brass richly gold plated. It is securely packed in a barrel. Shipping weight, 45 pounds. Price.....\$4.98

No. 2F1017 Peony Lamp. This lamp represents one of the largest and best lamps we offer. It measures 29 inches high, and has a large 12-inch globe. The decoration consists of large pink and white peonies with green leaves. It is beautifully tinted pink and green background. The shape is the newest offered this season. It has a large massive brass crown and brass feet, which forms the base. All metal parts are gold plated fully protected from wear and tarnishing by a heavy coat of lacquer. It is fitted with the latest improved Success central draft burner 100-candle power, and wick, No. 1 Belgian chimney and oil pot. Shipping weight, 45 pounds. Price.....\$4.98



No. 2F1022 Cardinal Lamp. This is an exceptionally large and handsome lamp and is made of fine ruby glass, beautifully embossed with a pattern. The outer surface of the globe and cylinder are made of glossy finish; inside being French or rough etching. When lighted this lamp produces a beautiful rich ruby glow. It is completed with a large 12-inch dome shade which is mounted on a solid brass 12-inch ring and ornamented with 5-inch imported ruby bead fringe. This is the latest creation in high grade lamps. All metal parts are heavily brass plated and gold lacquered. It is equipped with the latest imported Success central draft 100-candle power burner and wick and No. 1 Belgium chimney. The oil pot is made of solid brass richly plated and lacquered. It is 27 inches high. Shipping weight, 33 pounds. Price.....\$6.25



Decorated Globes.



Decorated Globes for banquet or vase lamps, will fit any 4-inch globe ring. These globes are beautifully decorated by hand with large pink and green leaves on a tinted background. Furnished in three tints, pink, yellow or green. Be sure to mention color of tint and size desired.

Diameter	Price
8 inches	55c
9 inches	75c
10 inches	98c

Shipping weight from 8 to 12 pounds.

No. 2F1201 Crystal Etched Globes for banquet or vase lamps, made of etched crystal glass, beautifully figured like illustration. Will fit any 4-inch globe ring.

Diameter	Price
8 inches	55c
9 inches	75c
10 inches	98c

Shipping weight from 8 to 12 pounds.

No. 2F1255 Diameter, 8 inches. Price.....57c

No. 2F1256 Diameter, 9 inches. Price.....68c

No. 2F1257 Diameter, 10 inches. Price.....99c

No. 2F1258 Diameter, 10 inches, made of satin ruby glass. Price.....\$1.79

Shipping weight from 8 to 12 pounds.



Shipping weight from 8 to 12 pounds.

No. 2F1255 Diameter, 8 inches. Price.....57c

No. 2F1256 Diameter, 9 inches. Price.....68c

No. 2F1257 Diameter, 10 inches. Price.....99c

No. 2F1258 Diameter, 10 inches, made of satin ruby glass. Price.....\$1.79

Shipping weight from 8 to 12 pounds.

Banquet Lamp Globes beautifully decorated by hand with large white and pink chrysanthemums and dark green leaves on background, richly tinted in pink or light green. An exceptionally fine globe at an extremely low price. Be sure to mention the color of tinting and size desired.

Diameter	Price
8 inches	\$0.75
9 inches	.95
10 inches	1.39
11 inches	1.69

Shipping weight from 8 to 12 pounds.

No. 2F1264 Diameter, 8 inches. Price.....\$0.75

No. 2F1265 Diameter, 9 inches. Price......95

No. 2F1266 Diameter, 10 inches. Price.....1.39

No. 2F1267 Diameter, 11 inches. Price.....1.69

PROFIT SHARING ARTICLES
SEE THEM ON PAGES 1 AND 2.

Customers living in the Central and Eastern states who order one of our lamps only, will receive it shipped direct from our factory in Pennsylvania, thus effecting a saving in transportation charges.

HOUSE FURNISHING HARDWARE DEPARTMENT.

COMPLETE KITCHEN OUTFITS.

ABOUT THE QUALITY. Different from any department or novelty stores who sell assortments of inferior goods, our assortments are all made up from regular stock merchandise of the highest grade. Every article that goes into every combination we offer is strictly a high standard quality and so guaranteed, and if not found to be such in every instance, you are at liberty to return goods to us and we will cheerfully refund your money. We are able to make this extraordinary offer on combination outfits by reason of buying immense quantities of the different articles during the dull seasons, when the manufacturers have little to do and are willing to make very close prices; at the same time when it is quiet with us we can assemble the outfits, pack them and get them ready for shipment. As it costs no more to handle the complete outfit once ready for shipment than one single item in the lot, we can afford to figure our profit even lower than on a general line. All this you get the benefit of in our prices.

IRONSTONE ENAMELED WARE OUTFITS.

We guarantee our Ironstone Enameled Steel Ware to be the most durable and toughest enameled ware known. It is absolutely acid proof and will last two or three times as long as the fancy colored wares costing twice our price or more. The body of the vessels is of sheet steel and is covered with two coats of vitrified porcelain enamel. In color, it is a dark brown with fine white mottling, having a rich, glossy and pleasing appearance.



Ironstone Enameled Ware Outfits containing almost everything necessary in the kitchen for only \$1.98 to \$2.58. Ironstone Enameled Steel Ware is the most durable and toughest enameled ware made. The material used in the enamel is guaranteed to be absolutely pure. It is united with the steel body at an enormous temperature (more than twice as high as required in ordinary enameling) and is not only vitrified but forms a perfect union or clinch with the steel, making it tough and lasting. We furnish three assortments suitable for Nos. 7, 8 and 9 stoves respectively, containing the following articles:

Catalogue No.	No. 2F2001	No. 2F2002	No. 2F2003
Suitable for stove size	No. 7	No. 8	No. 9
Shipping weight	40 lbs.	45 lbs.	55 lbs.
Price	\$1.98	\$2.15	\$2.58
	Size of Vessels	Size of Vessels	Size of Vessels
1 Tea Kettle	7	8	9
1 Tea Pot	1½ quart	2 quart	3 quart
1 Coffee Pot	2 quart	3 quart	4 quart
1 Preserving Kettle	4 quart	5 quart	6 quart
1 Wash Basin	10½ inch	11½ inch	12½ inch
1 Pudding Pan	1½ quart	2 quart	3 quart
2 Pie Plates	9 inch	9 inch	9 inch
1 Soap Dish to Hang	6¼x4 inch	6¼x4 inch	6¼x4 inch
1 Ladle	3¼ inch	3¼ inch	3¼ inch
1 Dipper	3 quart	4 quart	5 quart
1 Sauce Pan	10 inch	12 inch	14 inch
1 Basting Spoon	10 inch	12 inch	14 inch
1 Drinking Cup	1 pint	1 pint	1 pint

No. 2F2007.....\$2.75

No. 2F2008.....2.98

No. 2F2009.....3.38

ORDER BY NUMBER.

\$2.75



These great big Ironstone Enameled Steel Ware Outfits containing everything necessary in the kitchen for the largest family at only \$3.75 to \$4.75. Ironstone Enameled Steel Ware is the most durable and lasting ware made. Will last twice as long as ordinary enameled ware. We have contracted for the entire output of this brand and offer these complete outfits at one-half what regular dealers must charge you for ordinary enameled ware. To insure lowest freight rates and prompt delivery we will ship to our customers living in the east and southern states, from Newcastle, Pa. When ordered with other goods, from Chicago, Ill.

Catalogue No.	No. 2F2004	No. 2F2005	No. 2F2006
Suitable for stove size	No. 7	No. 8	No. 9
Shipping weight	55 lbs.	75 lbs.	90 lbs.
Price	\$3.75	\$4.25	\$4.75
	Size of Vessels	Size of Vessels	Size of Vessels
1 Tea Kettle	7	8	9
1 Coffee Pot	2 quart	3 quart	4 quart
1 Tea Pot	1½ quart	2 quart	3 quart
1 Double Boiler for Rice or Milk	1 quart	2 quart	3 quart
1 Berlin Kettle	4 quart	5 quart	6 quart
1 Sauce Pan	2 quart	3 quart	4 quart
1 Sauce Pan	4 quart	5 quart	6 quart
1 Preserving Kettle	6 quart	8 quart	10 quart
3 Pie Plates	9 inch	9 inch	9 inch
1 Dish Pan	14 inch	17 quart	17 quart
1 Pudding Pan	1½ quart	2 quart	3 quart
1 Pudding Pan	3 quart	4 quart	5 quart
1 Milk Pan	2 quart	3 quart	4 quart
1 Basting Spoon	10 inch	12 inch	14 inch
1 Windsor Dipper	1 quart	2 quart	3 quart
1 Ladle	3¼ inch	3¼ inch	3¼ inch
1 Soap Dish to Hang	6¼x4 inch	6¼x4 inch	6¼x4 inch
1 Drinking Cup	1 pint	1 pint	1 pint
1 Wash Basin	11½ inch	11½ inch	12½ inch

Peerless Gray Enameled Steel Ware Outfits.

We have made up a combination of Peerless Gray Enameled Steel Ware in three different sizes, which we are able to offer in the complete assortment as listed below, at \$2.75, \$2.98 and \$3.38. In competition with anything you can buy anywhere at double the price. This Peerless Gray Enameled Steel Ware is the highest grade, strictly first, not seconds, made by the best makers in America. These outfits consist of the following articles:

- | | |
|--|---|
| 1 Peerless Enameled Steel Tea Kettle. | 1 Peerless Enameled Steel Windsor Pattern Dipper. |
| 1 Peerless Enameled Steel Coffee Pot. | 4 Peerless Enameled Steel Pie Plates, 9 inches in diameter. |
| 1 Peerless Enameled Steel Tea Pot. | 1 Peerless Enameled Steel Soap Dish to hang on the wall. |
| 1 Peerless Enameled Steel Preserving Kettle. | 1 Peerless Enameled Steel Dish Pan. |
| 1 Peerless Enameled Steel Sauce Pan. | 1 Peerless Enameled Steel Soup Ladle. |
| 1 Peerless Enameled Steel Pudding Pans. | |
| 1 Peerless Enameled Steel Wash Basin. | |

No. 2F2007	Our Peerless Enameled Steel Outfit for No. 7 Stove.
Weight, 45 pounds.	Price, complete.....\$2.75
No. 2F2008	Our Peerless Enameled Steel Outfit for No. 8 Stove.
Weight, 50 pounds.	Price, complete.....\$2.98
No. 2F2009	Our Peerless Enameled Steel Outfit for No. 9 Stove.
Weight, 60 pounds.	Price, complete.....\$3.38

TRUE BLUE ENAMELED WARE OUTFITS.

The Highest Grade Made, at \$4.25, \$4.95 and \$5.35.

Our True Blue Enameled Ware is the highest grade it is possible to procure. The purity of the material used in its composition, excellency of workmanship and beauty of design are unequalled. It is strong and durable, yet light and convenient to handle. The body of the ware is sheet steel, triple coated on the inside with absolutely pure white porcelain and on the outside with a bright, glossy, mottled blue and white enamel presenting a very handsome effect, every piece matching perfectly. Covers are enameled also and will never rust. It is as easily cleaned as china and the best and most durable ware for family use made. We furnish three assortments suitable for size No. 7, 8 and 9 stoves respectively, containing the following articles. Note the reduced prices.

Catalogue No.	No. 2F2012	No. 2F2013	No. 2F2014
Suitable for stove size	No. 7	No. 8	No. 9
Shipping weight	50 lbs.	55 lbs.	65 lbs.
Price	\$4.25	\$4.95	\$5.35
	Size of Vessels	Size of Vessels	Size of Vessels
1 Tea Kettle	7	8	9
1 Coffee Pot	3 quart	3 quart	4 quart
1 Tea Pot	1½ quart	2 quart	3 quart
1 Berlin Kettle with enameled cover	3½ quart	4 quart	5 quart
1 Handled Sauce Pan	3½ quart	4 quart	5 quart
1 Pudding Pan	3 quart	4 quart	5 quart
1 Wash Basin	11½ inch	11½ inch	11½ inch
1 Double Boiler for Rice, Milk, etc.	10 quart	14 quart	14 quart
1 Dish Pan	10 quart	14 quart	14 quart
1 Soap Dish to Hang	6¼x4 inch	6¼x4 inch	6¼x4 inch
1 Basting Spoon	12 inch	14 inch	14 inch
2 Pie Plates	9 inch	9 inch	9 inch
1 Dipper, Windsor Pattern	1 quart	1 quart	1 quart
1 Soup Ladle	3¼ inch	3¼ inch	3¼ inch



Genuine Imported German Seamless White Enamel Ware Dinner Sets.

No. 2F2016 Dinner Set consists of 6 dinner plates, 6 coffee cups, 6 saucers, 1 platter, 1 vegetable dish and 1 bowl. Each piece is full size and made in the most practical shape. The ware is made of sheet steel, coated inside and out with bright white porcelain, and ornamented with a bright blue border. This ware is more serviceable than crockery, as it is unbreakable, will not chip, and is less than one-half the weight of crockery. The enamel is entirely acidproof and will not discolor. Very suitable for camping parties, children, mining camps, and is also suitable for ordinary household use. Weight, boxed for shipment, 25 pounds.

Price, per set, as shown in illustration.....\$2.45



\$10.00 WORTH OF STOVE FURNISHINGS, KITCHEN AND HOUSEHOLD NECESSITIES FOR

FOR \$5.98 we will send you this mammoth assortment of stove furnishings and household necessities, the most complete outfit ever offered, consisting of 40 different articles; all the articles necessary to set up your stove, including the best grade full size stove board, stove pipe, elbows, shovels, coal hods, blacking, polishing mitt, etc. And in addition to all this we include the most complete line of the finest grade of steel enamel ware, such as tea kettle, coffee and tea pots, etc., copper bottom wash boilers, cast iron stove pots and kettles, fry pans, covered roast pans, in fact, any article which could be used in connection with any kitchen range and stove. Values exceeding \$10.00, all for the small sum of \$5.98 for sizes to fit No. 7 stove, \$6.48 for No. 8 stove, \$6.98 for No. 9 stove.

HOW WE CAN AFFORD TO MAKE THIS SPECIAL OFFER INDUCEMENT. By selling 40 items at once, making each sale amount to \$5.98 or more, we are able to figure our profit unusually low. Instead of figuring the profit on each one of the items, or adding the expense necessary for handling and packing the 40 items separately, we figure one small profit on the one sale, the sale of 40 items all together, a sale of \$5.98. We figure one expense in packing, we give you the benefit of all the saving in profit, all the saving in selecting the goods, and packing the goods, make you the lowest quantity price, less than most dealers are obliged to pay for a similar assortment. We make you a price of \$5.98 for an assortment or outfit which you could not buy elsewhere for less than \$10.00. If you buy a cook stove or range from us don't fail to include this set with your order; if you buy the stove elsewhere, don't fail to send us your order. There isn't an item in this list that you don't need.

If you are in need of anything in the line of stove or kitchen supplies, like kettles, wash boilers, stove boards, bowls, spiders, pots, drip pans, etc., we advise you by all means that instead of selecting just a few items from the catalogue that you include in your order this big outfit. Order this outfit at \$5.98 and thus get the greatest possible value for your money.

The regular retail prices listed opposite each article gives you an accurate idea of the value of each article included in the mammoth outfit, based on the prices usually asked by the regular retail dealer for goods of equal quality, showing you at a glance what you would ordinarily have to pay for the same items to fit a No. 7 stove (the smallest size stove or range).

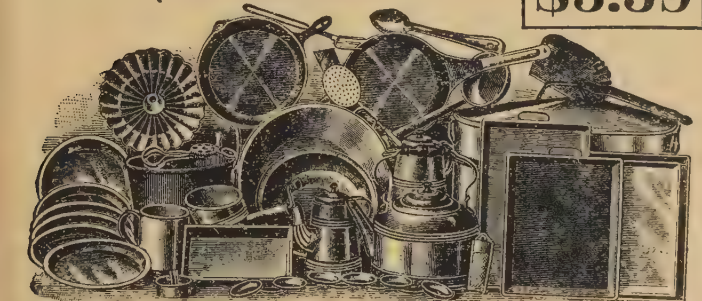
No. 2F2022 Climax Stove and Kitchen Outfit (Lids measure 7 inches.) **\$5.98**
Weight, 105 pounds. Price.

No. 2F2023 Climax Stove and Kitchen Outfit (Lids measure 8 inches.) **6.48**
Weight, 115 pounds. Price.

No. 2F2024 Climax Stove and Kitchen Outfit (Lids measure 9 inches.) **6.98**
Weight, 145 pounds. Price.

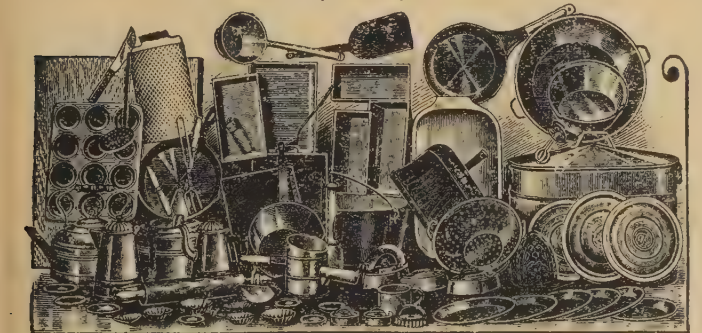
STOVE FURNISHING SETS.
MADE UP FROM FULL SIZE, FIRST QUALITY GOODS.
The first figure in stove size designates the size furniture that fits the stove.

THUS... No. 8-18 stove takes No. 8 furniture.
No. 9-18 stove takes No. 9 furniture.
Queen Assortment.



- | | | |
|---|---|-------------------------------|
| 1 Copper Bottom Tin Wash Boiler | 2 Black Dripping Pans, 10x12 and 10x14 inches | 3 Dozen 8-inch Tin Pie Plates |
| 1 Copper Bottom Tin Tea Kettle | 1 Tin Bread Pan, 5 1/2 x 10 1/2 x 3 inches | 1 14-inch Basting Spoon |
| 1 Cast Iron Stove Kettle | 2 Corn'n Square Bread Tins, 7 1/2 x 11 1/2 x 4 1/2 inches | 1 Cake Turner |
| 1 Cast Iron Spider | 1 Box Grater | 1 1-quart Tin Cup |
| 1 Wrought Iron Fry Pan, polished, 10 inches | 1 Biscuit Cutter | 2 Vegetable Fork |
| 1 1-pint Tin Tea Pot | 1 Dover Egg Beater | 1 Tin Dipper |
| 1 16-quart Tin Coffee Pot | 12 Corn'n 3-inch Plain Patty Pans | 1 Flat Handled Skimmer |
| 1 10-quart Retained Dish Pan | 1 Tube Cake Pan, 10-inch | 1 Fire Shovel |
| 1 Revolving Flour Sift | | 1 Tin Wash Basin |

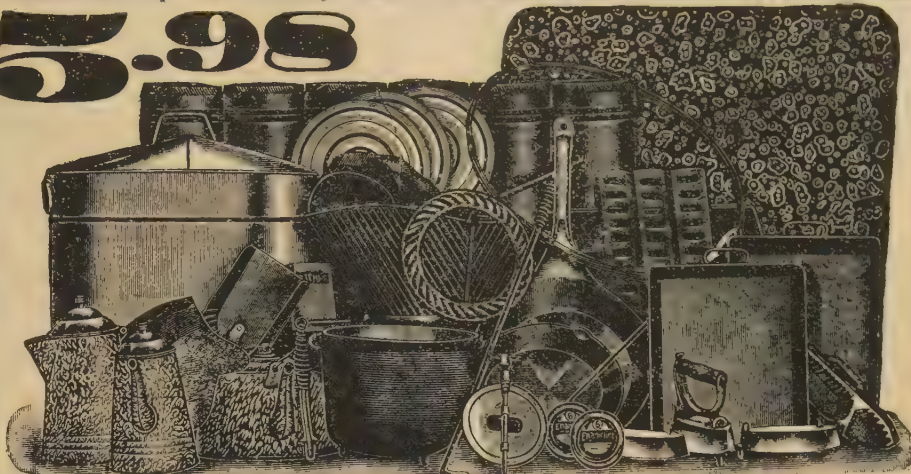
Acme Assortment, \$6.98, \$7.39 and \$7.98.



- | | | | |
|--|--|-------------------------------------|---|
| 1 Heavy 1X Tin Copper Bottom Wash Boiler | 1 Cover to fit | 2 Tin Bread Pans | 1 Dover Egg Beater |
| 1 Iron Stove Kettle | 1 Retained Sauce Pan | 2 Tin Cake Pans | 1 Covered Japanned Dust Pan |
| 1 Tin Cover to fit | 1 Cover to fit | 2 Drip Pans, 10x12 and 10x14 inches | 1 Butcher Knife |
| 1 Nickel Plated Copper Tea Kettle | 1 Basting Spoon | 1 Dozen Assorted Patty Pans | 1 Faring Knife |
| 1 Iron Spider | 1 Tin Muffin Frame, 12 cups | 1 Rolling Pin | 1 Mincing Knife |
| 1 Fry Pan, 10 inches | 3 Dozen Tin Pie Plates, 9 inches | 1 Cake Turner | 1 Bread Board |
| 1 Stove Shovel, heavy steel | 1 Extra Heavy Retained Dishpan, 14 etc. | 1 Retained Colander | 1 Wood Potato Masher |
| 1 Nickel Plated Copper 1-pint Coffee Pot | 1 Piced Tin Cup, 1-pint | 1 Biscuit Cutter | 1 Oval Hardwood Chopping Tray |
| 1 Nickel Plated Copper 4-pint Tea Pot | 1 Heavy Copper Bottom Water Dipper, 2 quarts | 1 Doughnut Cutter | 1 Steamer |
| 1 Retained Preserving Kettle | 1 Flat Handled Skimmer | 1 Nutmeg Grater | 1 Set Mrs. Potts' Sad Irons, consisting of Three Irons, Handle and Stand. |
| | 1 Vegetable Fork | 1 Revolving Flour Sifter | |

No. 2F2027 Acme Assortment for No. 7 stove. Weight, 110 pounds. Price..... **\$6.98**
No. 2F2028 Acme Assortment for No. 8 stove. Weight, 115 pounds. Price..... **7.39**
No. 2F2029 Acme Assortment for No. 9 stove. Weight, 120 pounds. Price..... **7.98**

\$5.98



We furnish this outfit in three sizes.

Regular Retail Price	Regular Retail Price	Regular Retail Price	Regular Retail Price
6 Stove Pipe, 6-in. \$0.60	1 Jap. Coal Hod, 17-in. \$0.40	1 IX Copper Bottom Boiler	1 Acme Fry Pan \$0.20
1 Elbow, 6-in. .... .10	1 Stove Board, 30x30. . 1.00	1 Enamelled Steel Tea Kettle	1 Steel Drip Pan, 10x12, .15
1 Stove Pipe Damper, 6-in. .... .05	25 ft. Stove Pipe Wire, .10	1 Enamelled Steel Coffee Pot	1 Steel Drip Pan, 10x14, .15
1 Pipe Collar, 6-in. .... .05	1 Polishing Mitten	1 Enamelled Steel Tea Pot	1 Covered Roasting Pan, 11x16, ..... .60
1 Fire Shovel, 16-in. .... .10	1 Stove Brush	1 Enamelled Steel Tea Pot	1 Match Safe
1 Fire Shovel, 22-in. .... .10	2 Boxes Stove Polish. .... .10	1 Cast Iron Stove Pot	3 Pot Covers
1 Stove Lifter	3 Sensible Sad Irons (1 Sad Iron Handle, 1 Sad Iron Rest) .. 1.25	1 Cast Iron Spider	Total
1 Bent Poker, 26-in. .... .15			\$10.00
1 Straight Poker, 26-in.15			

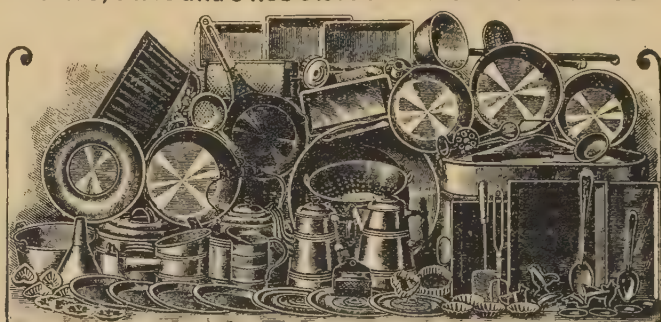
Our Special \$1.07 Housekeepers' Outfit of Tinware.

Every piece we show in this lot is strictly high grade, standard goods. There is not a piece in the whole outfit but what is in everyday use. If there happens to be one or more articles in this outfit you have no use for, do not hesitate to take advantage of the offer; you are getting a good portion of the outfit for nothing, and when you get the \$1.07 price you can afford to pay \$1.07 for this outfit if you give away one-third of the articles. The remainder will be very cheap at \$1.07.

Our \$1.07 Set of Tinware consists of the following articles:

- | | |
|---|--|
| 1 Heavily Retained Dishpan, 10-quart size | 1 Tinned Steel Kitchen Fork, 12 1/2 inches long, 3 prongs |
| 3 Retained Pudding Pans, 1 each 1, 2 and 3-quart size | 1 Apple Corer, size, 3 1/2 x 4 inches |
| 1 Retained Milk Pan, 4-quart size | 1 Wire Potato Masher, heavy retined wire and hardwood handle |
| 1 Spout Strainer, to attach to spout of Tea Pot | 1 Dover Egg Beater, regular family size |
| 1 Wire Handle Bowl Strainer, diameter 5 inches, to strain soups, etc. | 1 Rubber Scraper, used for cleaning windows and also for cleaning sinks |
| 1 Retained Wire Soap Bracket, to hang on the wall | 1 Dredge Box, japanned, size, 3 1/2 x 4 inches |
| 1 Doughnut Cutter, diameter 3 inches | 3 Tin Graters, with enameled wood handles, 1 each size, 5 1/2 x 13 and 3 1/2 x 13 inches |
| 1 Biscuit Cutter, diameter 3 inches | 1 Retained Wire Broiler, size, 9 x 6 inches |
| 8x6x6 Saver. Uses up all the small pieces of soap | 1 Heavy Asbestos Stove Mat, 9 inches in diameter, with metal rim |
| 1 Wire Pot Chain, 1 Nutmeg Grater | 1 Wood Handle Preserving Spoon |
| 1 Piced Tin Cup, 1-pint size | 1 Glass Cutter |
| 1 Wood Handle Slotted Mixing Spoon | |

No. 2F2033 Price for the entire outfit as listed above, weight 15 pounds. **\$1.07**
Our \$3.98, \$4.48 and \$4.98 Stove and Kitchen Tinware Out



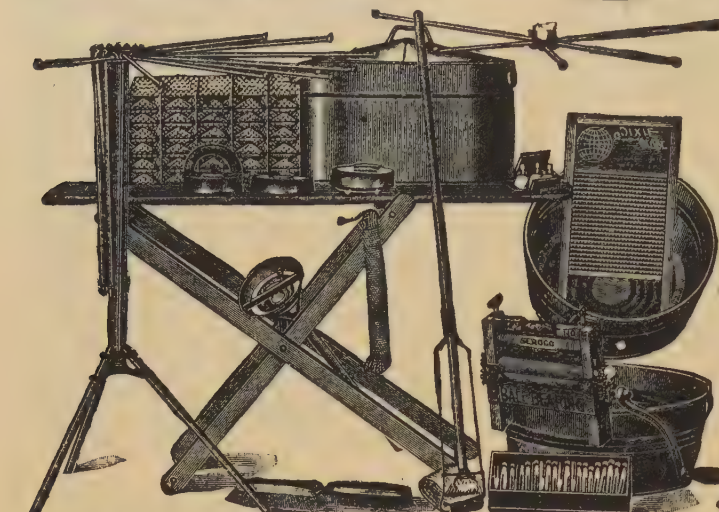
Everything needed in the kitchen or in the home. More tinware than you would be able to buy in any retail store at more than double the price. The goods we offer in this outfit are all strictly high standard grades. Full sizes and quality guaranteed. Outfit includes the following:

- | | |
|--|---|
| 1 IX Tin Wash Boiler, with flat copper bottom | 1 Retained Soup Ladle, with enameled wood handle |
| 1 IX Tin Tea Kettle, with flat copper bottom | 1 Tin Gravy Strainer |
| 1 IX Tin Coffee Pot, with copper bowl bottom and enameled wood handle | 10 Assorted Cake, Cookie, Biscuit and Doughnut Cutters. 1 Nutmeg Grater |
| 1 IX Tin Tea Pot, with copper bowl bottom and enameled wood handle | 1 Retained Flat Hand Skimmer |
| 1 Retained Wash Basin | 1 Cake Turner, with enameled wood handle |
| 1 IX Tin Dipper, with heavy copper bottom | 12 Assorted Tin Patty Pans |
| 1 Heavily Retained Preserving Kettles | 1 Patent Rotary Flour Sifter |
| 1 Heavily Retained Sauce Pan | 1 Covered Japanned Dustpan |
| 3 Retained Pudding Pans. 1 IC Tin Colander | 2 Retained Threaded Basting Spoons |
| 1 Heavily Retained Dishpan | 1 Tinned Kitchen Fork, 3 prongs, length, 12 1/2 inches |
| 1 IC Tin Steamer, with rimmed cover | 1 Dover Egg Beater |
| 4 Tin Pie Plates, 9 inches in diameter | 3 Assorted Tin Pot Covers, to fit kettles and saucepan. 1 Square Japanned Match Box |
| 3 Tin Bread Pans. 1 Tin Oblong Pan | 1 Polished Iridipped Frying Pan, with always cool handle |
| 1 Deep Oblong Pan | 3 Sheet Iron Dripping or Roasting Pans |
| 1 Tin Measure, 1-quart size, graduated by one half pints. 1 Tin Funnel | |
| 1 Tin Grater, with enameled wood handle | |

No. 2F2037 Our Stove and Kitchen Tinware Set for No. 7 Stove. Weight, 55 lbs., complete. Price..... **\$3.98**
No. 2F2038 Our Stove and Kitchen Tinware Set for No. 8 Stove. Weight, 60 lbs., complete. Price..... **4.48**
No. 2F2039 Our Stove and Kitchen Tinware Set for No. 9 Stove. Weight, 70 lbs., complete. Price..... **4.98**

AN **LAUNDRY OUTFIT** FOR \$6.65 | \$3.59 Buys this \$6.00 Complete Outfit of 41 PIECES HOUSEHOLD NECESSITIES

41 ARTICLES FOR



\$3.59

IT WILL PAY YOU HANDSOMELY, if in need of laundry or household necessities, to send us your order for this great big assortment; get a full \$11.50 worth of best, up to date laundry articles for only \$6.65. No housewife can afford to let this wonderful opportunity go by, especially if in need of a wash boiler, wash wringer, tubs or clothes bar, as the small price of \$6.65 barely covers the amount you would ordinarily be obliged to pay for these four articles alone. Remember, we give you thirty-one articles, a complete outfit, every article you could mention in connection with an up to date laundry; the most liberal bargain ever offered.

HOW WE MAKE THE PRICE SO LOW. We can make you this extraordinary offer of \$6.65, for the reason of our buying these articles in immense quantities, on many terms taking the entire output of the factory, thus reducing the cost to the very minimum; then to get the cost down to the very lowest penny, the outfits are put up or assembled during the dull season of the year when labor can be had at the lowest possible cost. We give you the benefit of all the saving of handling; we ask you but one small percentage of profit, figured on the \$6.65 basis, not on the basis of a sale of an individual item. This is the largest, best and most complete assortment of laundry accessories ever assembled. No family can afford to be without it. Remember, if you should try and only purchase a few items contained in the mammoth assortment from your regular dealer, you would pay more than our special price of \$6.65, for only one-third or half the variety of goods we furnish. Understand, we guarantee the quality. If you do not find it more than satisfactory, you can return it to us at our expense and we will immediately refund your money. If you have a home of your own you need this outfit as you need no other outfit in our book. There is no greater value offered in this big catalogue. It's the grandest combination of useful articles at a very low price that we have ever been able to offer. Our special price, complete outfit, exactly as illustrated and listed, only, \$6.65.

- | | | |
|--------------------------------|--------------------------------|-------------------------------|
| 1 Large Galvanized Tub. | 6 Clothes Line Hooks. | 1 Box Ironing Wax (3 pieces). |
| 1 Medium Galvanized Tub. | 1 Galvanized Water Pail. | 1 Palmetto Scrub Brush. |
| 1 Wood Frame Wringer. | 1 Clothes and Towel Bar, 5 ft. | 1 Rice Root Scrub Brush. |
| 1 Pair Wringer Attachments. | | 1 Self Wringing Mop. |
| 1 Copper Bottom Boiler. | 1 Folding Clothes Bar. | 1 Ideal Washer. |
| 144 Clothes Pins. | 1 Folding Ironing Board. | 1 Wash Board. |
| 1 Cotton Clothes Line, 160 ft. | 1 Set Mrs. Pott's Sad Irons. | 30 Bars of Seroop Soap. |
- No. 2F2025 Mammoth Laundry Outfit. Weight, 145 pounds. Price.....\$6.65

EVERY ARTICLE IN THIS OUTFIT is an indispensable daily necessity. The outfit consists of forty-one articles, including the latest improved quilting frame or curtain stretcher, fine bristle floor brush, bristle window brush, carpet stretcher, rug beater, picture nails and hooks. In fact, every article you could desire for maintaining cleanliness in the home. \$3.59 buys this assortment of every day useful articles which cannot be duplicated elsewhere for less than \$6.00. Remember, the quilting frame or curtain stretcher, floor broom and one or two other pieces, not including other numerous articles, alone would retail for more than we ask for this entire outfit of forty-one pieces. We guarantee it to please you. You take no risk, simply send us \$3.59, and tell us to send you No. 2F2026 assortment and if you do not find it to be the most complete outfit made, a far better value than you could buy elsewhere for \$6.00, send it back at our expense and we will return your money.

HOW WE ARE ABLE TO OFFER A \$6.00 OUTFIT FOR \$3.59. Buying in large quantities, in some instances contracting for a factory's entire output, we are able to buy the goods at the lowest possible price. In order to reduce our prices and in order to permit us to sell \$6.00 worth of goods for \$3.59, we are obliged to pack these assortments during the dull season of the year, when labor can be had at the best advantage. We give you the benefit of this large saving which is only possible by the most careful figuring, at the most favorable season of the year. We ask but one small percentage of profit figuring on the \$3.59 basis, not on the basis of a sale of an individual or separate item. You take no chance; we guarantee the quality, we guarantee goods to reach you quickly and safely, we further guarantee them to be first class in every way, an outfit which cannot be duplicated for anything like the price we make. Below we list useful articles contained in the set. The greatest set ever offered at \$3.59.

- | | | |
|---------------------------------|------------------------------|--|
| 1 Curtain Stretcher, 6x12 feet. | 1 Feather Duster, 14 inches. | 2 Packages Carpet Renovator. |
| 1 Bristle Floor Brush, 14 in. | 1 7-inch Wool Duster. | 2 Boxes Carpet Tacks. |
| 1 Floor Brush Handle. | 1 Palmetto Scrub Brush. | 12 Picture Knobs. |
| 1 Wire Carpet Beater. | 1 Rice Root Scrub Brush. | 12 Picture Nails. |
| 1 Self Wringing Mop. | 1 Carpet Stretcher. | 1 Package Picture Wire, No. 4, 25 yards. |
| 1 Oblong Window Brush. | 1 Tack Hammer. | 1 Box Wall Paper Cleaner. |
| | 1 Tack Puller. | |
- No. 2F2026 Housekeepers' Utility Outfit. Consisting of forty-one pieces. Shipping weight, 28 pounds. Price.....\$3.59

MRS. POTTS' SAD IRONS.



Set consists of one iron with rounded end, for polishing, weight, 5 pounds; two with regular ends, weighing 5½ pounds and one 5½ pounds; detachable wood handle, always cool, and on stand.

No. 2F2045 Mrs. Potts' Sad Irons, in sets of three, with detachable wood handle and iron stand, as described above; finely polished. Price, per set.....\$6.75

No. 2F2046 Set of three Mrs. Potts' Sad Irons, as above, finely polished and heavily nickel plated. Price, per set.....\$7.00

Our sad irons are neatly packed in strong wood boxes. This method of packing prevents the irons from rusting or becoming damaged, which quite frequently happens when handled in the ordinary way.

Sensible Sad Irons



No. 2F2056 Sensible Sad Irons. A handsome outfit, containing three highly nickel plated and polished solid sad irons, ground by perfect machinery, which makes every iron true; face shaped to make ironing easier than with the old style irons. These solid irons hold the heat longer than the ordinary Mrs. Potts' irons. The handle is the strongest and best made, will not shake, fits the hand perfectly and cannot become accidentally detached. Irons are double pointed and weigh 5, 6 and 7 pounds respectively. Price, per set of three irons, detachable handle and stand, 85c

Sleeve Irons.



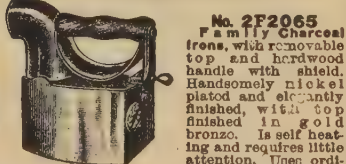
No. 2F2059 Sensible Sleeve Iron. For laundering shirt waists and children's clothes. Will iron a flat or tucked to the seam. Is nickel plated and polished. Weight, 4 pounds. Length, 8 inches. Price.....\$2.95

Old Style Sad Irons.



No. 2F2063 Old Style Sad Iron, with face finely polished. The 2½-pound is handsomely nickel plated and a splendid for laundering shirt waists and other light articles. Weight, lbs.....\$1.50 5 6 7 8 9 Price.....\$2.50 1.60 1.90 2.40 2.70 3.00

Charcoal Irons.



No. 2F2065 Family Charcoal Irons, with removable top and hardwood handle with shield. Handsomely nickel plated and elegantly finished, with top finished in gold bronze. Is self heating and requires little attention. Uses ordinary charcoal as fuel. Is easily regulated to any desired heat and does away with hot fire on ironing day. Agents charge \$2.00 to \$2.50 for this iron. Weight, 7 pounds. Price.....\$2.98

No. 2F2066 Family Charcoal Iron. Same pattern as above. Plain polished finish. Weight, 6½ pounds. Price.....\$2.69

Tailors' Goose.

No. 2F2070 Tailors' Goose, with extra polished face. Weight, lbs.....18 14 10 16 20 22 Price.....48c 56c 64c 78c 80c 85c

Sad Iron Handle.

No. 2F2075 Sad Iron Handle. Fits any Mrs. Potts' pattern sad iron; is all steel and cannot be broken. Asbestos insulated and the coolest handle made. Fits the hand and does not tire the wrist. Nice japanned finish. Price, 3 for 25c; each.....9c

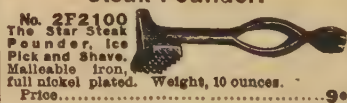
Flat Iron Heaters.



No. 2F2080 Iron Flat Iron Heaters. Will save one-half the time in heating irons. Deep pattern. For stove, size.....7 8 9 Weight, pounds.....5½ 6 7 Price.....22c 28c 34c

No. 2F2085 Sad Iron Heater, for gas, gasoline or oil stoves, heats three irons at one time and will keep two rapid ironers supplied with hot irons. The heat coming in direct contact with the irons heats them much faster than can be done on heaters with closed sides. Weight, 2½ lbs. Price.....\$1.95

Steak Pounder.



No. 2F2100 The Star Steak Pounder, Ice Pick and Shave. Malleable iron, full nickel plated. Weight, 10 ounces. Price.....\$0.95

Mop Handles.

No. 2F2110 Mop Handle and Brush Holder Combined. A reliable article, made from latest improved patterns, with free working and effective screw, hardwood handle. Weight, 1½ pounds. Price, 3 for 25c; each.....9c

No. 2F2115 Cotton Mops, 9 pounds to the dozen. Price, 3 for 20c; each.....11c

No. 2F2116 Cotton Mops, 18 pounds to the dozen. Price, 3 for 25c; each.....14c

Self Wringing Mop.

No. 2F2120 The Erie Self Wringing Mop. The mops made of cotton coils, large and full size. The hands do not come in contact with the water, the mop being wrung at arm's length. The use of scalding water is another important advantage. The floor washes easier, drier and quicker and dries more readily. Weight, 3 pounds. Price, 3 for 70c; each.....25c

Henle's Fruit Press.



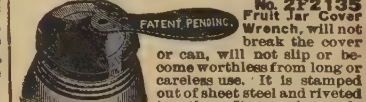
No. 2F2125 Henle's Fruit and Vegetable Press and Strainer; can be used for a variety of purposes in the kitchen. Especially recommended for mashing potatoes. Potatoes, after being forced through the strainer have a delicious creamy taste that no other method of mashing will impart. It is not necessary to peel the potatoes, as it mashes and removes the skin of boiled potatoes in one operation. Weight, 30 ounces. Price.....\$1.75

Bread and Bacon Slicer.



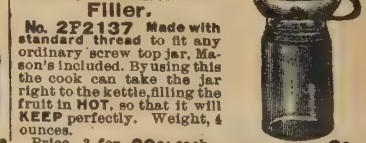
No. 2F2130 Bread and Bacon Slicer enables any one to produce slices of any desired thickness all exactly alike and all perfectly straight and even; a great time saver for hotels and restaurants; for making sandwiches alone this slicer is worth many times its cost. Strongly made and very simple in operation. Can be used with any bread knife, but the serrated edge knife, as shown in illustration, is best. Weight, complete, 1½ pounds. Price, slicer without knife.....\$1.25 Slicer and Knife complete.....\$1.50

Fruit Jar Wrench.



No. 2F2135 Fruit Jar Cover Wrench, will not break the cover or can, will not slip or become worthless from long or careless use. It is stamped out of sheet steel and riveted together. It saves jars, rubbers and covers and insures the fruit being properly sealed during the canning season. Weight, 6 ounces. Price, 3 for 20c; each.....7c

Climax Fruit Jar Filler.



No. 2F2137 Made with standard thread to fit any ordinary screw top jar. Mason's included. By using this the cook can take the jar right to the kettle, filling the fruit in HOT, so that it will KEEP perfectly. Weight, 4 ounces. Price, 3 for 20c; each.....8c

IF YOU BUY FROM US we will send you a **FREE PROFIT SHARING CERTIFICATE.** SEE PAGES 1 AND 2.

Perfect Cherry Stoner.

No. 2F2170 This Perfect Cherry Stoner does not crush the cherry or cause any loss of juice; a perfect machine for large, small or California cherries. The seed extracting knife drives the seeds into one dish and actually throws the cherries into another. The mark of the knife can scarcely be seen on the seeded fruit. It feeds from 20 to 30 quarts per hour. Heavily tinned to prevent rust. Weight, 1½ pounds. Price.....70c



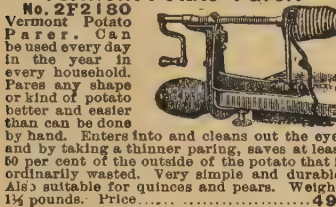
Raisin and Grape Seeder.

No. 2F2175 Enterprise Raisin and Grape Seeder is simple in construction, easily adjusted, does its work rapidly and effectively, seeding the raisins wet or dry. Will seed grapes for preserving and cooking purposes. Thoroughly should be sprinkled in the hopper as fast as the roller will grasp them. The best results will be obtained by feeding them one at a time. Will seed a pound in five minutes. Weight, 2½ pounds. Price.....80c



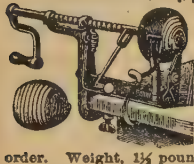
Vermont Potato Parer.

No. 2F2180 Vermont Potato Parer. Can be used every day in the year in every household. Pares any shape or kind of potato better and easier than can be done by hand. Enters into and cleans out the eyes and by taking a thinner paring, saves at least 50 per cent of the outside of the potato that is ordinarily wasted. Very simple and durable. Also suitable for quinces and pears. Weight, 1½ pounds. Price.....49c



Vermont Apple Parer.

No. 2F2185 Vermont Apple Parer. Pares, cores and slices the fruit and pushes off apple and core separately. Can be used to pare without coring and slicing if desired. Simple and easy to operate. Cannot get out of order. Weight, 1½ pounds. Price.....37c



Simplex Apple Parer.

No. 2F2190 Simplex Apple Parer. Pares very close to both ends of the apple, but does not core or slice. All parings fall clear of the machine. Has automatic push off, and after paring, knife recedes so as to leave room to place another apple on the forks. Very rapid and strong, and the best to use where paring only is desired. Weight, 2½ pounds. Price.....45c



Double Quick Apple Parer.

No. 2F2195 Double Quick Apple Parer. The most rapid hand paring machine in the world. One forward movement of the hand pares an apple from stem to blossom. A return of the handle pushes the apple off of the fork. Very simple, yet strongly built; does not core or slice. Weight, 2½ pounds. Price.....59c



Pepper and Spice Mill.

No. 2F2200 Pepper and Spice Mill. Buy the pure, unground pepper and spice, and grind it as you use it, thus preventing adulteration and retaining its full strength. This mill is made of walnut, highly polished, with nickel top. Height, 4½ inches; diameter, 2 inches. Price.....20c



COFFEE MILLS.

Our line of Coffee Mills shown this season represents all the latest and best makes by the leading manufacturers in the country.

Tin Canister Coffee Mill.

No. 2F2205 The Canister Coffee Mill. Made with Japanese tin canister holding one pound of coffee and cup for catching and measuring the ground coffee. The canister is practically airtight, and by buying the coffee in the bean and grinding it just as you need it, you secure the full strength of the bean, as it is well known that coffee rapidly loses its strength if allowed to stand after grinding. Weight, 3 pounds. Price.....28



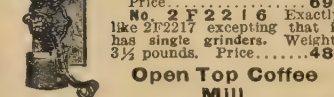
X-Ray Mill.

No. 2F2210 The X-Ray Mill, has wood frame and wood hopper with glass front, so coffee is always in sight. A 1-pound capacity wall mill of entirely new design. Easily regulated to grind fine or coarse, as desired. Turns easy. Grinds fast. The mill is well made, strong and durable, and is warranted to give satisfaction. Weight, 5 pounds. Price.....45c



Improved Oplex Coffee Mill.

No. 2F2217 Canister made of the steel, elegantly finished. Holds one pound airtight and visible. Heavy glass front. Fitted with the best double steel grinders. Adjusts to grind fine or coarse. The fastest grinder made. Has a detachable cup. Mounted on a varnished oak board. Weight, 4 pounds. Price.....69c



Open Top Coffee Mill.

No. 2F2220 A Raised Hopper Open Top Mill, hardwood box, dovetailed corners, highly polished and covered with best copal varnish, japanned iron patent regulator and improved grinding burrs. Size of box, 6x8x3½ inches. Weight, 3½ pounds. Price.....29c



Favorite Mill.

No. 2F2225 Raised Hopper Mill with hinged cover, hardwood box and dovetailed corners, highly polished and covered with best copal varnish, japanned iron patent regulator and improved grinding burrs that will thoroughly pulverize coffee when desired. This mill has an ornamental iron top to the box, which makes it strong and durable. Size, 6x6x5 inches. Weight, 4½ pounds. Price.....43c

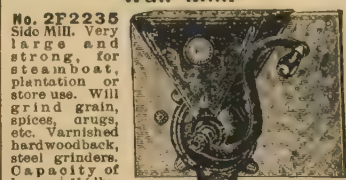
New Home Coffee Mill.

No. 2F2230 New Home Coffee Mill. Wood top, iron cover and side handle. This mill has a large hopper capacity, holding over a pound of coffee. It is constructed of the best materials. The box is made of hardwood, highly polished and varnished, and supplied with our improved grinding burrs, which are warranted to pulverize coffee, if desired, to 4½ inches. Weight, 4½ pounds. Price.....49c



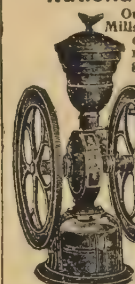
Wall Mill.

No. 2F2235 Side Mill. Very large and strong, for stationary use, plantation or store use. Will grind grain, spices, drugs, etc. Varnished hardwood back, steel grinders. Capacity of hopper, 1½ lbs. of roasted coffee. Weight, 9 lbs. Price.....79c



National Counter Mills.

Our Improved National Counter Mills are strictly high grade machines, of the very latest and most improved type. The grinders are made of steel and grind the kernels into uniform size; can be adjusted from fine to coarse or vice versa while in operation. Grinds quicker and easier than many mills offered in every respect. The price. Handsomely finished in maroon and gold, an ornament to any store. Fully guaranteed in every respect. Sold in two sizes.
No. 2F2240 Medium size with 12-inch fly wheels; hopper holds 1½ pounds. Grinds ¾ pounds of coffee per minute. Height, 24½ inches. Shipping weight, 47½ pounds. Price.....\$4.25
No. 2F2245 Large size with 17-inch fly wheels; hopper holds 2 pounds. Grinds 2 pounds of coffee per minute. Height, 28 inches. Shipping weight, 68 pounds. Price.....\$7.25



CARPET SWEEPERS.

Acme Carpet Sweeper.

No. 2F2300 The Acme Carpet Sweeper, is the best low priced carpet sweeper ever offered. It has broom action, reversible ball, improved dumping device, the new improved bristle brush, handsomely finished case. The metal parts are japanned finish. Weight, boxed, 9½ pounds. Price.....\$1.65



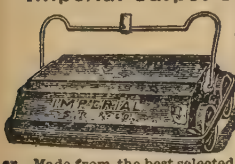
Bissell's Sanitary Sweeper.

No. 2F2305 Bissell's Sanitary Sweeper is made by the Bissell Carpet Sweeper Co. of Grand Rapids, Mich., the largest manufacturers of carpet sweepers in the world. It has the renowned Bissell broom action, reversible ball, new improved braid band furniture protector which never comes off, Bissell's reliable, new improved spring dumping device, pure bristle sweeping brush handsomely finished case. All metal parts are nicely japanned. Weight, boxed, 9½ pounds. Price.....\$1.89



Imperial Carpet Sweeper.

No. 2F2309 Our Imperial Carpet Sweeper contains the famous broom action, and every other feature necessary in a first class sweeper. Made from the best selected cabinet woods in an assortment of attractive finishes. Full nickel plated trimming. Nickel plated on copper, which is the best method known, permits the highest possible finish and will not rust or tarnish. Has the new improved braid band furniture protector encircling the case, patent reversible ball, wheels outside the case and our everlasting pure bristle brush; pans operate independently by an easy pressure of the finger. Weight, boxed, 9½ pounds. Price.....\$1.98



SEROCO CARPET SWEEPER, \$2.48

THIS IS THE FINEST AND LATEST PRODUCTION IN THE CARPET SWEEPER LINE.



Our patented roller bearings, shown in the accompanying illustration, are the most notable improvement ever made in the carpet sweeper construction and make the Seroco run far easier than an ordinary sweeper. Our roller bearings have not a single spring or delicate part to wear out or get out of order. Nothing that will ever require attention. They are constructed so that there is absolutely no friction or noise and they never require oiling.

OUR SEROCO SWEEPER will follow the best broom made over any carpet and take out more dust and dirt than the broom did. The pure elastic bristle brush in combination with our great broom action causes it to reach down into the nap of the carpet and draw the dirt out of it, making it look fresh and bright like new, after sweeping. It does not grind the dirt into the carpet to cut and wear the fibre as a broom does. It saves the carpet instead of wearing it out, and this feature alone will soon save its cost.

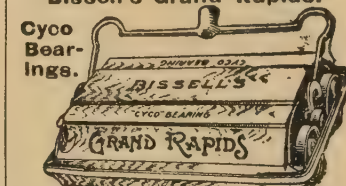
\$2.48, carried only in the finest retail stores in the larger cities and have never been sold for less than \$5.00. Our price represents but a bare margin over the actual cost to build in the largest and best equipped carpet sweeper factory in the United States. It costs you your carpets last longer and look brighter, but will sweep in six-fourth the time of the best broom and with almost no labor.

WE FULLY GUARANTEE the Seroco sweeper to give you splendid satisfaction and, if you ever saw, and well worth \$5.00, you are at liberty to return it to us and we will immediately refund your money. Shipping weight, packed securely in a strong wood box, 10½ pounds.

No. 2F2314 Price.....\$2.48

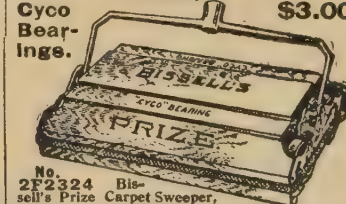
A CARPET SWEEPER SAVES TIME AND MONEY. Costs no more than four or five good brooms and will outwear several dozen. Will follow a broom on any carpet and remove more dirt and dust than the broom did and with very much less labor. Does not wear out carpet as a broom does, and in this way alone will quickly save its cost. Sold under our universal guarantee. If not satisfactory, return it and your money will be refunded.

Bissell's Grand Rapids.

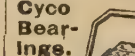


No. 2F2320 The best known and most widely sold carpet sweeper in the world. Contains the famous Bissell broom action, the anti-raveling collector brush ends, the dustproof axle tubes, the new improved Bissell's ball socket, and every other desirable feature necessary in a first class sweeper. Made from the best selected cabinet woods in an assortment of attractive finishes. Has improved braid band furniture protector encircling the case. Bissell's patent reversible ball spring, wheels outside the case and our everlasting pure bristle brush; both pans open at once by an easy pressure of the finger. Fully guaranteed. Weight, boxed, 9½ pounds. Price, Cyco bearings, japanned metal trimmings.....\$2.50

Bissell's Prize Carpet Sweeper.



No. 2F2324 Bissell's Prize Carpet Sweeper, the latest of the Bissell patents. A sweeper of the highest grade. The case is hand polished. The ball, trimmings and iron end pieces are plated with nickel, brass or antique copper, according to the finish of the case. It contains the Bissell broom action, has patent reversible ball, patent ball sockets, the improved braid band furniture protector and our pure bristle wire staple brush, adapted to be easily removed from the sweeper. Its spring dumping device is convenient, opening one pan at a time. Length of case, 14 inches. Its construction throughout is as perfect as care and skill can make it. This is, in our opinion, the handsomest design and the best finished carpet sweeper made. Weight, boxed, 10½ pounds. Price, with Cyco bearings.....\$3.00



Bird Cages.

Our various styles of jannaped cages are superior to any other jannaped cages manufactured. The rails or cross bands of these cages are made of the best charcoal tin plate, double punched, making a stronger and lighter cage than can be made of any other material. Feed cups, perches and swings sent with cages, no extra charge. Our bird cages are all very carefully packed and we guarantee they will reach our customers in good order.



No. 2F2400
Jannaped Bird Cage.
Size, 11x7 1/2 inches;
height, 10 inches. Shipping
weight, 10 pounds.
Price.....\$3.3c



**Our \$1.55
Jannaped
Bird Cage.**
With Revolving Perch.
No. 2F2405
Jannaped Bird Cage
with revolving perch.
Body, 21x13 1/2 inches;
height, 19 inches.
Shipping weight, 13 1/2
lbs. Price.....\$1.55

Breeding Cages.

With Partition,
Metal Drawer
and Flat Back.
No. 2F2410
20 inches long, 10
inches wide, 14 inches
high. Shipping
weight, 17 pounds.
Price.....\$1.67



Mocking Bird Cages.



With Metal Drawers
(Opening in Front).
These cages are
suitable for mock-
ing birds, red birds
and robins.
No. 2F2415
24 inches long, 14
inches wide, 14
inches high. Shipping
weight, 17 pounds.
Price.....\$2.35

Brass Cages.

The best spring brass wire is used in the construction of our brass cages. Every wire is firmly riveted to the rails by machinery, no solder being used. This gives these cages a strength and firmness combined with lightness and durability unequalled by any other in the market.

No. 2F2420 Brass
Bird Cage. Body, 9 1/2
inches; base, 12x10 1/2
inches; height, 12 1/2
inches. Shipping
weight, 10 lbs.
Price.....\$3.3c



No. 2F2425 Brass
Bird Cage with brass
guard to prevent seed
from scattering. Body
10 1/2x7 1/2 inches; base,
18 1/2x10 1/2 inches; height,
13 1/2 inches. Shipping
weight, 10 pounds.
Price.....\$1.59

Parrot Cages.

No. 2F2430 Parrot
Cage. Constructed with
tinned steel rails and No.
12 tinned wire, plain zinc
bases, with new door fast-
enings, the rails and up-
right wires being riveted
the same as our brass
cages. Upright wires are
1 1/2-inch space; 17 1/2 inches
diameter. Shipping
weight, 28 1/2 pounds.
Price.....\$2.98

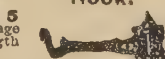


Bright Tin Squirrel Cages.

Wheel Outside.
No. 2F2435 Rod Squirrel or
Chipmunk Cage. Body, 9 1/2
inches; wheel, 8 1/2x7 1/2 inches; height,
11 inches. Shipping weight, 15 lbs.
Price.....\$1.79
No. 2F2440 Gray Squirrel
Cage. Body, 14x12 1/2 inches;
wheel, 12x10 1/2 in.;
height, 16 1/2 inches.
Shipping weight,
15 1/2 pounds.
Price.....\$2.38



No. 2F2445
Bronzed Iron Bird
Cage. Hook, to swing; length
10 inches.
Price, each.....7c
Four.....25c



Bird Cage Spring.

No. 2F2449 Double Bird Cage
Spring. The finest solid brass spring
wire, lacquered to prevent tarnishing.
The best made.
Price, each.....10c
Three.....25c



FLOWER STANDS.

Flower Stands for potted plants. Extra strong and heavy, with patent casters, very handsome designs, painted green and tastefully decorated in gold bronze. We carry in stock two styles, the regular pattern with frame of heavy wire rods which cannot be taken apart and is shipped set up ready for use; and our folding pattern which has a frame of light angle steel and is put together with bolts by means of a screwdriver. We recommend the purchase of the folding pattern as it can be shipped at a much lower rate of freight and, being packed securely in a case will reach you in better condition.

Semi-Circular Flower Stands.

No. 2F2453 With Trellis,
42 inches wide, 28 inches deep,
63 inches high, will hold from
15 to 24 pots. Weight, 21 pounds.
Price.....\$3.32
No. 2F2454 Folding
pattern, same as above, but
48 inches wide, 66 inches high,
28 inches deep, with round top
arch. Price.....\$3.98
No. 2F2455 Small Semi-
circular Flower Stand, same
as No. 2F2453, except that it
has no trellis, 36 inches high.
Weight, 15 pounds.
Price.....\$2.60

No. 2F2456 Folding pattern, same as
No. 2F2454, but has no trellis, 36 inches high.
Price.....\$3.33

No. 2F2457 With Trellis,
30 inches high, 48 inches
long, 33 inches deep. Weight,
30 pounds. Price.....\$4.75

No. 2F2458 Folding
pattern, same as No. 2F2457,
but 76 inches high, 48 inches
wide, 31 inches deep, with
round arch. Price.....\$5.25

No. 2F2459 Stand,
same as No. 2F2457, but
trellis, 44 inches high. Weight,
24 pounds. Price.....\$3.95

No. 2F2461 Folding
pattern, same as No. 2F2458,
but 41 inches high, without arch. Price, \$3.95

No. 2F2462 Stand,
same as No. 2F2461, but
trellis, 44 inches high. Weight,
24 pounds. Price.....\$3.95

No. 2F2463 With Arch,
three shelves 39 inches long, 78
inches high, 30 inches deep.
Will hold from 24 to 30 pots.
Weight, 35 pounds. Price in-
cludes arch and basket.
Price.....\$3.80

No. 2F2467 Folding
pattern, same as No. 2F2463,
but 78 inches high, 49 inches deep, 39
inches long, with round top
arch. Price.....\$5.25

No. 2F2468 Stand, the
same as No. 2F2466, without arch
or basket. 48 inches high,
shelves 38 inches long. Weight,
30 pounds. Price.....\$3.18

No. 2F2469 Folding pattern, same as
No. 2F2467, but without arch, 38 inches high.
Price.....\$4.20

No. 2F2470 Stand, same as
No. 2F2469, without arch, 38 inches high.
Price.....\$4.70

No. 2F2471 Fold-
ing pattern, same as
No. 2F2470, but 78
inches high, 48
inches long, 20
inches deep, with
round top arch.
Price.....\$6.60

No. 2F2472 Stand, same as
No. 2F2470, without
arch, 48 inches high.
Weight, 29 pounds.
Price.....\$3.95

No. 2F2473 Folding pattern, same as
No. 2F2471, but without arch. Height, 44
inches. Price.....\$5.25

No. 2F2474 Stand, same as
No. 2F2473, without arch, 44 inches high.
Weight, 29 pounds.
Price.....\$3.95

No. 2F2475 Stand, same as
No. 2F2474, without arch, 44 inches high.
Weight, 29 pounds.
Price.....\$3.95

No. 2F2476 Stand, same as
No. 2F2475, without arch, 44 inches high.
Weight, 29 pounds.
Price.....\$3.95

No. 2F2477 Stand, same as
No. 2F2476, without arch, 44 inches high.
Weight, 29 pounds.
Price.....\$3.95

No. 2F2478 Stand, same as
No. 2F2477, without arch, 44 inches high.
Weight, 29 pounds.
Price.....\$3.95

No. 2F2479 Stand, same as
No. 2F2478, without arch, 44 inches high.
Weight, 29 pounds.
Price.....\$3.95

No. 2F2480 Stand, same as
No. 2F2479, without arch, 44 inches high.
Weight, 29 pounds.
Price.....\$3.95

No. 2F2481 Stand, same as
No. 2F2480, without arch, 44 inches high.
Weight, 29 pounds.
Price.....\$3.95

No. 2F2482 Stand, same as
No. 2F2481, without arch, 44 inches high.
Weight, 29 pounds.
Price.....\$3.95

No. 2F2483 Stand, same as
No. 2F2482, without arch, 44 inches high.
Weight, 29 pounds.
Price.....\$3.95

No. 2F2484 Stand, same as
No. 2F2483, without arch, 44 inches high.
Weight, 29 pounds.
Price.....\$3.95

No. 2F2485 Stand, same as
No. 2F2484, without arch, 44 inches high.
Weight, 29 pounds.
Price.....\$3.95

No. 2F2486 Stand, same as
No. 2F2485, without arch, 44 inches high.
Weight, 29 pounds.
Price.....\$3.95

No. 2F2487 Stand, same as
No. 2F2486, without arch, 44 inches high.
Weight, 29 pounds.
Price.....\$3.95

No. 2F2488 Stand, same as
No. 2F2487, without arch, 44 inches high.
Weight, 29 pounds.
Price.....\$3.95

No. 2F2489 Stand, same as
No. 2F2488, without arch, 44 inches high.
Weight, 29 pounds.
Price.....\$3.95

No. 2F2490 Stand, same as
No. 2F2489, without arch, 44 inches high.
Weight, 29 pounds.
Price.....\$3.95

No. 2F2491 Stand, same as
No. 2F2490, without arch, 44 inches high.
Weight, 29 pounds.
Price.....\$3.95

No. 2F2492 Stand, same as
No. 2F2491, without arch, 44 inches high.
Weight, 29 pounds.
Price.....\$3.95

No. 2F2493 Stand, same as
No. 2F2492, without arch, 44 inches high.
Weight, 29 pounds.
Price.....\$3.95

No. 2F2494 Stand, same as
No. 2F2493, without arch, 44 inches high.
Weight, 29 pounds.
Price.....\$3.95

No. 2F2495 Stand, same as
No. 2F2494, without arch, 44 inches high.
Weight, 29 pounds.
Price.....\$3.95

No. 2F2515

Flower Pot Bracket.
Enamelled;
length, 10
inches; di-
ameter of dishes, two 4-inch and two 4 1/2-inch
inside, complete as shown. Weight, 6 1/2 pounds.
Price.....49c

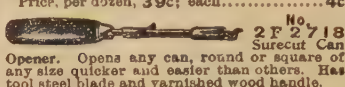
Pot Chain and Scraper.
No. 2F2700 The Sen-
sible Pot Chain and
Scraper. A new and
useful arti-
cle, each
ring is
double
which makes it very durable. The handle is
malleable iron; the blade is steel; the handle
and scraper are tinned. Weight, 4 ounces.
Price, three for 25c; each.....9c



Can Openers.
No. 2F2715
Sprague Can
Opener. Is
without question one of the best can openers in
the market. Weight, 5 ounces.
Price, per dozen, 39c; each.....4c



No. 2F2718
Surecut Can
Opener. Opens any can, round or square of
any size quicker and easier than others. Has
tool steel blade and varnished wood handle.
Price, three for 25c; each.....9c



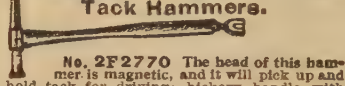
Mincing Knife.
No. 2F2755 Double
bladed Mincing Knife. Pol-
ished steel blades, en-
amelled handle. Weight,
3 ounces. Price, six
for 25c; each.....5c



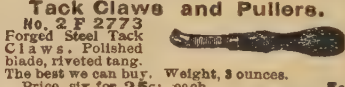
No. 2F2760 Mincing
Knife. Cast steel
blade, ground sharp;
solid malleable iron
handle, black enameled
which can't split or get
loose. Weight, 9 ounces.
Price each.....7c
Four.....25c



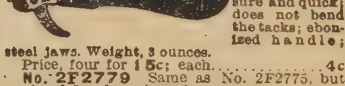
Tack Hammers.
No. 2F2770 The head of this ham-
mer is magnetic, and it will pick up and
hold tack for driving; hickory handle with
steel claw. Weight, 5 ounces.
Price, four for 25c; each.....7c



Tack Claws and Pullers.
No. 2F2773
Forged Steel Tack
Claws. Weight, 3 ounces.
The best we can buy. Weight, 3 ounces.
Price, six for 25c; each.....5c

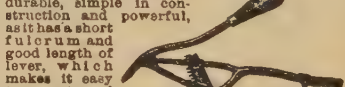


No. 2F2775
Tack Puller,
sure and quick
does not bend
the tacks; abou-
tized handle;
steel jaws. Weight, 3 ounces.
Price, four for 15c; each.....4c

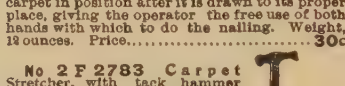


No. 2F2779 Same as No. 2F2775, but
made of fine forged steel.
Price, three for 25c; each.....9c

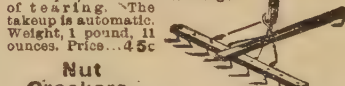
Carpet Stretchers.
No. 2F2780 Carpet
Stretcher. Is light and
durable, simple in con-
struction and powerful,
as it has a short
fulcrum and
good length of
lever, which
makes it easy
to operate and
is warranted
not to injure the finest carpet. It holds the
carpet in position after it is drawn to its proper
place, giving the operator the free use of both
hands with which to do the nailing. Weight,
19 ounces. Price.....30c



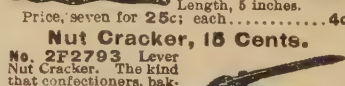
No. 2F2783 Carpet
Stretcher, with tack hammer
and claw. The drawer is long
enough to get enough bearing
on carpet, so there is no danger
of tearing it. The
takeup is automatic.
Weight, 1 pound, 11
ounces. Price.....45c



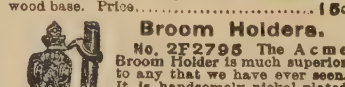
Nut
Crackers.
No. 2F2790 Nut
Cracker, nickel plated.
Length, 5 inches.
Price, seven for 25c; each.....4c



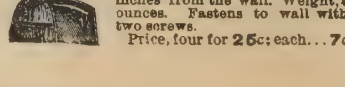
Nut Cracker, 15 Cents.
No. 2F2793 Lever
Nut Cracker. The kind
that confectioners, bak-
ers and dealers in nuts
use. Cracks any kind
of a nut. Mounted on
wood base. Price.....15c



Broom Holders.
No. 2F2795 The Acme
Broom Holder is much superior
to any that we have ever seen.
It is handsomely nickel plated
and has hooks to hang the dust
pan and brush on. Projects 4
inches from the wall. Weight, 5
ounces. Fastens to wall with
two screws.
Price, four for 25c; each.....7c



Alcohol Stove, 44 Cents.
No. 2F2830 Alcohol
Stove for travelers, sick
room, camp or nursery.
Produces more heat than
any other alcohol stove at
an expense of only two
cents per hour. Will boil a
quart of water in nine min-
utes. Cannot explode. Is
smokeless, odorless and
suitable for brass, nickel
plated. Weight, 8 ounces.
Price.....44c



Picture Nails.
No. 2F2850 White
Porcelain Picture Nails
with screw. Medium
size. Price, each.....2c
Per dozen.....17c
No. 2F2855 White Porcelain Picture
Nails with screw. Large size.
Price, per dozen, 20c; each.....3c



Picture Nails.
No. 2F2853 Picture Nails;
porcelain heads; gilt rims.
Price, per dozen, 20c; each.....1c



Wall Hooks.
No. 2F2855 Brass
Wall Hooks for hanging
pictures, etc. Put up with
an ordinary wire nail.
The round plate is re-
moved while nail is being
driven and when replaced
covers the head of nail.
Very ornamental.
Inches Price,
per doz. Each
Small.....1 1/2 16c 2c
Large.....2 1/2 32c 3c



Picture Wire.
No. 2F2870
Braided Wire Picture Cord, silver finish.
Moths can't eat it off; comes in coils of 35 yards.
We do not cut coils.
No. 2F2870 Braided Wire Picture Cord,
as above, No. 1, suitable for medium weight
pictures. Price, per coil of 25 yards.....5c
Six for.....25c
No. 2F2871 Braided Wire Picture Cord,
as above, No. 4, suitable for heavy pictures.
Price, per coil of 25 yards.....10c
Three for.....25c



Hat Racks.
No. 2F2885 Six-Hook Hat Rack. Size
43 1/2 inches. Weight, 1 pound.
Price, four for 30c; each.....9c
No. 2F2887 Four-Hook Hat Rack. Size,
43 1/2 inches. Weight, 1 pound.
Price, four for 20c; each.....6c



No. 2F2890 Improved Hat
Rack. Will
safely hold a stiff hat. Five hooks. Weight, 1 1/4
pounds. Price, four for 55c; each.....15c
No. 2F2892 Seven hooks. Weight,
1 1/4 pounds. Price, three for 50c; each.....14c



No. 2F2895
Thirteen-Pin Fold-
ing Rack. The regu-
lation folding pat-
tern. A hat rack
made of hardwood;
walnut stained. Weight, 1 1/4 pounds.
Price, three for 30c; each.....12c



Electric Carpet Renovator.
REGULAR
25x15
No. 2F2896 Dirty carpets are un-
healthy and dangerous, but Electric Carpet
Renovator will take all the dust, dirt, grease
spots, fruit stains and coal soot out of carpets
and rugs, and disinfect them. Will destroy
moths and raise the nap and restore the colors,
making old carpets as clean and bright as new
all without injury to the fabric, and without
removing the carpet from the floor. The work
is as simple and easy as scrubbing the floor.
Carpets can be renovated in the morning, and
company received on them in the afternoon,
they being thoroughly dry and clean, and
bright as new. This is the regular 25c 1 1/2 pound
can and will clean 30 yards of carpet.
Price, four for 55c; per can.....15c
No. 2F2899 Improved Jewel Carpet Re-
novator. For cleaning carpets, etc. Too well
known to need further introduction.
Price, for 1 pound cakes.....14c



Scraper.
No. 2F2898 Scraper to be
used in connection with the
Electric Carpet Renovator.
Made of heavy galvanized
iron with wood handle. Used
for removing the material from the floor, and
necessary for the proper use of the renovator.
Price, three for 25c; each.....9c



Wall Paper Cleaner.
No. 2F2899 Elastic Wall Paper
Cleaner for cleaning wall
paper, fresco,
water colors and win-
dow shades. Pre-
pared ready for in-
stant use; requires
no mixing; you do
not have to raise your
carpet or move your
furniture, as it makes
no dirt. It takes off
all the dust and dirt
and makes the walls as clean as new. Does not
crack, slide or leave streaks.
Price, three for 25c; per pound can.....10c



IMPERIAL STOVE HOLLOW WARE.

Imperial Stove Hollow Ware is made of smooth cast gray iron, heavily coated on the inside with pure white porcelain and on the outside with mottled blue and white enamel, all of which is united with the cast iron at an intense heat, thereby forming a perfect union of the two, which no subsequent heating can destroy. It is easy to clean, of pleasing appearance, and we warrant every piece to give satisfaction. The numbers given designate the size of stove the article is intended for.

Imperial Spiders.

No. 2F3565			
Imperial Enamelled Cast Spider.			
Enamelled inside and out.			
Number.....	7	8	9
Diameter at top, inches.....	7	10 1/2	11 1/2
Depth, inches.....	6 1/2	7 1/2	8 1/2
Weight, pounds.....	5 1/2	7 1/2	9 1/2
Price.....	33c	38c	39c

Imperial Kettles.

No. 2F3567			
Imperial All Enamelled Cast Kettle			
Number.....	7	8	9
Diameter at top, inches.....	7	10 1/2	11 1/2
Depth, inches.....	6 1/2	7 1/2	8 1/2
Weight, pounds.....	5 1/2	7 1/2	9 1/2
Price.....	60c	64c	65c

No. 2F3570			
Imperial All Enamelled Cast Stove Pots.			
Number.....	7	8	9
Diameter at top, inches.....	7	10 1/2	11 1/2
Depth, inches.....	6 1/2	7 1/2	8 1/2
Weight, pounds.....	5 1/2	7 1/2	9 1/2
Price.....	67c	69c	72c

No. 2F3574			
Imperial All Enamelled Coal Stove Tea Kettle.			
Number.....	7	8	9
Diameter at top, inches.....	7	10 1/2	11 1/2
Capacity, quarts.....	5 1/2	8 1/2	9
Weight, pounds.....	7 1/2	8 1/2	11
Price.....	90c	98c	\$1.05

Imperial Tea Kettles.

No. 2F3577			
New Ideal Cast Iron Kettles. White porcelain lined, enameled on outside with mottled blue porcelain. Smooth on glass and as easy to clean as a china dish. An ideal kettle for preserving fruits, etc., as it is not affected by acids, does not stain and will not discolor anything cooked in it.			
Capacity, quarts.....	6	8	10
Weight, pounds.....	4 1/2	6 1/2	8 1/2
Price.....	46c	55c	66c
Capacity, quarts.....	12	15	24
Weight, pounds.....	11 1/2	15 1/2	19 1/2
Price.....	76c	\$1.00	\$1.26

No. 2F3585			
Ham Boilers. Made of cast iron and lined with white porcelain; also used by many as a wash boiler; will not rust or discolor the clothes and with ordinary care should last a lifetime. Size indicates the size stove it will fit.			
Size.....	7	8	9
Length, inches.....	19	21 1/2	24
Width, inches.....	9 1/2	11 1/2	13
Weight, pounds.....	30	32 1/2	31
Price.....	\$1.02	\$1.22	\$1.33

No. 2F3589			
Solid Steel Ware. Solid Steel Seamless Taper Stove Kettles are made from one piece of wrought steel. The bottom is much thicker than the sides. Tinned to prevent rusting. Flat bottom.			
Number.....	8	9	10
Diameter, inches.....	8 1/2	10	11 1/2
Depth, inches.....	6	7 1/2	7
Weight, pounds.....	3 1/2	4 1/2	5
Price.....	63c	73c	90c

No. 2F3591			
Seamless Spiders. Solid Steel Seamless Spider. Pressed from No. 14 tubs gauge steel and guaranteed not to warp; polished.			
Number.....	7	8	9
Diameter at top, inches.....	7	10 1/2	11 1/2
Dia. at bottom, inches.....	8	9	10
Weight, pounds.....	3	4 1/2	5 1/2
Price.....	23c	26c	31c

No. 2F3593			
Solid Steel Seamless Spider. Pressed from No. 14 tubs gauge steel and guaranteed not to warp; polished.			
Number.....	7	8	9
Diameter at top, inches.....	7	10 1/2	11 1/2
Dia. at bottom, inches.....	8	9	10
Weight, pounds.....	3	4 1/2	5 1/2
Price.....	23c	26c	31c

No. 2F3593			
Solid Steel Seamless Spider. Pressed from No. 14 tubs gauge steel and guaranteed not to warp; polished.			
Number.....	7	8	9
Diameter at top, inches.....	7	10 1/2	11 1/2
Dia. at bottom, inches.....	8	9	10
Weight, pounds.....	3	4 1/2	5 1/2
Price.....	23c	26c	31c

Sugar Kettles.

No. 2F3775			
Sugar or Wash Kettles, with balls, milled and painted. No. 8, 40-gallon kettle, is the largest cast iron kettle, with ball, made. Average weight of kettles is given below.			
Actual Measure	Weight	Price	
No. 1..... 8 gallons	26 pounds	\$1.05	
No. 2..... 10 gallons	30 pounds	1.34	
No. 3..... 15 gallons	42 pounds	1.68	
No. 4..... 18 gallons	48 pounds	1.68	
No. 5..... 21 1/2 gallons	52 pounds	2.40	
No. 6..... 25 gallons	65 pounds	2.98	
No. 7..... 30 gallons	85 pounds	3.36	
No. 8..... 40 gallons	120 pounds	4.46	

Copper Kettles.

Hand made for one piece of pure copper, with out seam. Will never rust; lighter than iron kettles and with proper use will last a lifetime.

No. 2F3780			
Copper Kettles. Hand made for one piece of pure copper, with out seam. Will never rust; lighter than iron kettles and with proper use will last a lifetime.			
No. Size, Weight, Diam. on Depth, Price			
2F3780 12 20 lbs. 19 in. 13 1/2			\$ 5.33
2F3781 14 22 lbs. 19 1/2 in. 13 1/2			5.80
2F3782 16 23 lbs. 20 in. 13 1/2			6.13
2F3785 18 25 lbs. 21 in. 13 1/2			6.66
2F3786 20 27 lbs. 22 in. 14 1/2			7.20
2F3787 22 30 lbs. 23 in. 15			7.90
2F3788 30 33 lbs. 24 1/2 in. 17 1/2			10.13
2F3789 36 44 lbs. 26 in. 19			11.75
2F3790 40 46 lbs. 27 in. 19 1/2			12.26

Brass Preserving Kettles.

No. 2F3510 Full size, made in one piece with extra heavy bottoms.

No. 2F3510			
Full size, made in one piece with extra heavy bottoms.			
1 1/2 gallons, 9x6 inches.			95c
2 gallons, 10x7 inches.			1.23
3 gallons, 12x9 inches.			1.59
4 gallons, 12x9 1/2 inches.			1.98
6 gallons, 16x11 inches.			2.89
8 gallons, 17x11 1/2 inches.			3.29
10 gallons, 18x12 inches.			4.25
14 gallons, 20x14 inches.			6.75
18 gallons, 22x15 1/2 inches.			7.98
25 gallons, 24x17 inches.			10.98

Waffle Irons.

No. 2F3712			
Waffle Iron with ball bearing joint, instantly taken apart for cleaning or greasing; the best made.			
Size.....	8	9	
Diameter, inches.....	7 1/2	8 1/2	
Weight, pounds.....	8 1/2	10	
Price.....	65c	79c	

No. 2F3713			
Waffle Irons, similar to the above, but without the ball bearing joint and not as nicely finished; a good serviceable iron.			
Size, inches.....	7	8	
Price.....	45c	51c	58c

Soapstone Griddles.

Soapstone Griddles make delicious griddle cakes and require no greasing. Heat gradually and rub with a little dry salt before using.

No. 2F3732			
Round Soapstone Griddle, hooped, with handles. Never use grease.			
Diam. Weight Price			
10 inches 5 1/2 lbs. 43c			
12 inches 6 1/2 lbs. 60c			
16 inches 13 1/2 lbs. 78c			
18 inches 13 1/2 lbs. 90c			

Oval Soapstone Griddles.

No. 2F3733			
Oval Soapstone Griddles, hooped, with handles.			
Size, inches.....	8x16	9x18	10x20
Weight, pounds.....	7 1/2	9 1/2	11 1/2
Price.....	61c	72c	87c

Acme Frying Pans.

No. 2F3830			
Stamped Seamless Lipped Frying Pans. Polished, with patent handle, always cool.			
Number.....	9	10	11
Diameter at top, inches.....	9 1/2	10 1/2	11 1/2
Weight, pounds.....	1 1/2	1 3/4	1 1/2
Price.....	11c	13c	16c

No. 2F3833			
Brooklyn Steel Skillet. Made of one piece of high polished cold rolled steel, with always cool handle. Will never break.			
For stove No.....	7	8	9
Diameter at bottom, inches.....	7	8	9
Price.....	19c	21c	23c

Dripping Pans.			
No. 2F3815 Refined Smooth Steel Dripping Pan.			
Size, inches.....	7x10	7 1/2x10 1/2	10x12
Weight, pounds.....	1 1/2	1 3/4	2 1/2
Price.....	10c	11c	14c
Size, inches.....	10x14	11x16	12x17
Weight, pounds.....	1 1/2	1 3/4	2 1/2
Price.....	12c	16c	17c

Self Basting Roasting Pans.			
No. 2F3817 Self Basting Roasting Pan. The best low price roaster in the market. The projections shown in the illustration collect the condensation from the steam and cause it to fall on the meat instead of running down the sides of the pan. It is made of smooth iron.			
Length Width Height			
15 1/2 in. 10 1/2 in. 8 in.			
17 1/2 in. 12 1/2 in. 9 in.			
Weight Price			
4 lbs. 23c			

The Acme Roasting Pans.			
No. 2F3820 The Acme Roasting Pan is the strongest and best roasting pan in the market. The bottom is strengthened by two ribs. Has a heavy rack which keeps the meat out of the gravy. It is made of fine grade of smooth steel. Try the pan for baking bread and you will never use anything else. Sold by agents at more than twice our price.			
Number.....	1	2	3
Width, inches.....	9	10	11
Length, inches.....	13	15	16
Height, inches.....	7 1/2	7 1/2	8 1/2
Weight, pounds.....	3 1/2	4 1/2	6 1/2
Price.....	39c	47c	55c

Crown Steel Broiler.			
No. 2F3830 Crown Steel Basting Steel Broiler; broils and bastes perfectly. The juices of the meat are retained by the corrugated bars, and the meat is being thoroughly broasted on one side while the other is broiling. Turn the broiler frequently and you will get the best results. Can be used over coal or gas or gasoline fire. Diameter, 10 1/2 inches. Weight, 1 1/2 pounds.			
Price.....	20c		

Steam Egg Poachers.			
No. 2F3810 Steam Egg Poacher. Cooking by steam imparts a peculiar delicacy to the eggs, which, when ready for the table, are of uniform shape and inviting appearance; each being in a separate cup with handle, they may be easily slipped on toast or plate without handling. Capacity, 6 eggs. Nicely retined. Price.....			
Price.....	47c		

Soapstone Foot Warmers.			
No. 2F3741 Soapstone Foot Warmer. Can be heated in oven or on top of an ordinary stove and will hold the heat a long time. Will keep the feet warm and sleighing. Much used for bed warming.			
Size, inches.....	6x8	8x10	10x12
Weight, pounds.....	6 1/2	9 1/2	15 1/2
Price.....	16c	18c	23c
For 8.....	45c	50c	65c

Carriage Heaters or Foot Warmers.			
No. 2F3754 Economy Foot Warmers. Burns Prepared Fuel. Driving coal listed below. Makes comfortable in the coldest weather and at a cost of about 1/2 cent per hour. Strongly made of heavy galvanized iron with cast iron ends, nicely japanned. Has sliding drawer for fuel; is free from smoke and odor and will not scorch or burn blankets or robes. Size 14x7x3 1/2 inches. Weight, 5 pounds. Price.....			
Price.....	\$1.19		

No. 2F3755			
Perfect Carriage Heater. Is an oval metallic case, holding white metal ends and having between its walls a material of exceptional heat retaining qualities. A perforated metallic drawer, working on a slide and held in place by a spring, contains the prepared carbon which, when inserted in the heater, requires no further attention and burns without flame, smoke, odor or dirt for 12 to 15 hours, and can be extinguished with water and used again if desired. Keeps the feet warm and comfortable when sleigh or carriage riding in cold weather, and is so strongly constructed that it will last a lifetime. Length, 14 inches. Weight, 7 pounds. Price.....			
Price.....	\$1.58		

No. 2F3756			
Perfect Carriage Heater. Same as above, but covered with good quality Brussels carpet. Price.....			
Price.....	\$1.98		
No. 2F3757			
Perfect Carriage Heater. Extra large size. 20 inches in length. Plain finish. Price.....			
Price.....	\$2.35		
No. 2F3758			
Perfect Carriage Heater. Large size, 20 inches long. Covered with good quality Brussels carpet. Price.....			
Price.....	\$2.95		
No. 2F3760			
Perfect Prepared Coal for above heaters. Fully guaranteed to burn without smoke, odor, flame or soot, and can be extinguished at any time. Put up in boxes containing 1 dozen cakes each, size 7 1/2x3 1/2x1 1/2 inches. One third of a cake gives sufficient heat for ordinary purposes. Price, per box of 1 dozen cakes.....			
Price.....	62c		

Steam Cookers.

No. 2F3837			
You can cook sauerkraut, onion cabbage and pudding at the same time, without any one of them partaking of the odor or flavor of the other. It cooks well but not burns. It saves fuel, stove space, fits any stove, and saves one-quarter of the food which is lost when cooked the old way. Specially adapted for oil, gas and gasoline stoves where space is limited. Well made from good heavy tin, with copper bottom on bottom vessel.			
Vessels.....	4	4	5
Qts. each.....	4	8	8
Diam. in.....	8	6 1/2	8 1/2
Wt., lbs. 3 1/2	4 1/2	6 1/2	10 1/2
Price.....	98c	\$1.28	\$1.39

Arnold Steam Cooker.

Arnold Steam Cooker			
will cook perfectly anything that can be boiled, baked or roasted. Retains the natural richness and flavor of the food. It makes boiling or scorching impossible and saves watching. No odor can escape into the room. A good cook can cook better with one than without, and a poor cook cannot spoil a meal if she tries. Everything cooked is healthier and more easily digested than when cooked in any other way and it saves nearly one-third of the food which is lost by the old way. You simply put your entire dinner in the cooker at once, set it on any kind of a stove and let it alone until ready to serve. It has a quick boiling base, so that the steam is produced over an ordinary fire in three minutes from cold water. Also has hood which covers cooking drum, keeping an even temperature and prevents steam from escaping into the room. Price includes meat kettle, vegetable steamer, and pudding pan. Also complete directions and valuable recipes.			
No. 2F3830 Capacity, 3 gallons; 3 compartments; adapted for family of 3 to 6.			\$2.57
No. 2F3840 Capacity, 4 gallons; 5 compartments; adapted for family of 4 to 10.			\$2.98
No. 2F3841 Capacity, 5 gallons; 5 compartments; adapted for family of 11 to 15.			\$3.39

GENUINE PEERLESS ENAMELED STEEL WARE.

commonly used in the enameled ware of similar appearance. WE SELL NO SECONDS. Most dealers in order to quote attractive prices and second quality ware, which is similar in appearance to perfect goods. Second quality ware does not give satisfaction, and is not to be compared with finely selected, clean goods, quoted and supplied by us. Every piece of our Peerless ware is positively guaranteed to be absolutely the best quality of Gray Enameled Steel Ware made. Our low prices are only made possible by placing most favorable contracts with this famous factory during the dull season of the year, when the manufacturers need a volume of business to keep their expert forces together. Hence we are able to quote prices lower than usually asked for inferior grade goods. All Tinware and Enameled Ware is usually listed by all manufacturers and dealers at what is known as trade measures. Some articles actually hold more than trade measure. Most articles hold about the same, and a few articles do not hold the quantity indicated by the trade measure. For the guidance of those who are not familiar with trade size, we also give actual capacity of each utensil. When comparing our prices with those of other dealers, remember that our goods are standard size, and same size as listed by all manufacturers.

No. 2F4000 Peerless Enameled Steel Flat Bottom Coffee Boiler, with retinned cover and ebullient knob. Size Holds Weight Price
8 6 qts. 3½ lbs. 48c
11 8 qts. 3½ lbs. 53c
11½ 11 qts. 3½ lbs. 63c

No. 2F4002 Peerless Enameled Steel Teapots, with retinned cover and ebullient knob. Size Holds Wt. Price
1 1 qt. ½ lb. 20c
2 2 qts. 1 lb. 26c
3 3 qts. 1½ lbs. 30c
4 4 qts. 1½ lbs. 33c
5 5 qts. 1½ lbs. 39c

No. 2F4004 Peerless Enameled Steel Lipped Coffee Pots. Retinned covers. Actual capacity and weights same as teapot of same size. Size Holds Weight Price
1½ 1½ qts. 1½ lbs. 22c
2 2 qts. 1½ lbs. 26c
3 3 qts. 1½ lbs. 29c
4 4 qts. 1½ lbs. 32c
5 5 qts. 1½ lbs. 37c

Peerless Enameled Steel Flat Bottom Tea Kettles with Enameled Covers.
No. 2F4009
Size Holds Wt. Price
7 7 qts. 7½ lbs. 49c
8 8 qts. 7½ lbs. 67c
9 9 qts. 7½ lbs. 69c
10 10 qts. 7½ lbs. 83c

Colanders.
No. 2F4011 Peerless Enameled Steel Family Colanders. Size Holds Wt. Price
10 10 qts. 1½ lbs. 16c
12 12 qts. 1½ lbs. 30c

Wash Basins.
No. 2F4012 Peerless Enameled Steel Wash Basins, with patent rings. Size Holds Wt. Price
10 10 qts. 1½ lbs. 11c
12 12 qts. 1½ lbs. 13c
14 14 qts. 1½ lbs. 15c
16 16 qts. 1½ lbs. 19c

Dishpans.
No. 2F4015 Peerless Enameled Steel Seamless Deep Dishpans. Made of extra heavy steel, heavily enameled. Size Holds Wt. Price
10 10 qts. 1½ lbs. 32c
12 12 qts. 1½ lbs. 39c
14 14 qts. 1½ lbs. 46c
16 16 qts. 1½ lbs. 53c

Seamless Climax Cook Pots.
Arranged with patent Climax bottom which prevents burning or scorching and affords protection to that portion of the vessel that in ordinary usage receives the most wear. No. 2F4018 Peerless Enameled Steel Seamless Climax Cook Pot, with retinned cover. Sizes are actual capacity. Size Holds Wt. Price
8 8 qts. 8½ lbs. 35c
10 10 qts. 8½ lbs. 40c
12 12 qts. 8½ lbs. 45c

No. 2F4018 Peerless Enameled Steel Seamless Climax Cook Pot, with retinned cover. Sizes are actual capacity. Size Holds Wt. Price
8 8 qts. 8½ lbs. 35c
10 10 qts. 8½ lbs. 40c
12 12 qts. 8½ lbs. 45c

Climax Saucepans. With patent Climax bottom same as kettle. Milk and cereals can be cooked in these vessels without danger of scorching or burning. No. 2F4020 Peerless Enameled Steel Covered Seamless Climax Saucepans, with retinned cover. Size Holds Wt. Price
8 8 qts. 8½ lbs. 30c
10 10 qts. 8½ lbs. 35c
12 12 qts. 8½ lbs. 40c
14 14 qts. 8½ lbs. 45c

Peerless Enameled Strong Steel Lipped Saucepan.
No. 2F4021
Size Holds Wt. Price
8 8 qts. 8½ lbs. 12c
10 10 qts. 8½ lbs. 16c
12 12 qts. 8½ lbs. 19c
14 14 qts. 8½ lbs. 22c
16 16 qts. 8½ lbs. 24c

Steel Berlin Saucepans.
No. 2F4022 Peerless Enameled Steel Seamless Covered Berlin Saucepans, with retinned covers. Sizes are actual capacity. Size Holds Wt. Price
8 8 qts. 8½ lbs. 21c
10 10 qts. 8½ lbs. 26c
12 12 qts. 8½ lbs. 33c
14 14 qts. 8½ lbs. 40c

Lipped Preserving Kettles.
No. 2F4026 Peerless Enameled Steel Lipped Kettles. Size Holds Wt. Price
8 8 qts. 8½ lbs. 17c
10 10 qts. 8½ lbs. 18c
12 12 qts. 8½ lbs. 22c
14 14 qts. 8½ lbs. 24c
16 16 qts. 8½ lbs. 30c
18 18 qts. 8½ lbs. 50c

No. 2F4032 Peerless Enameled Steel Covered Seamless Stove Pots, retinned covers, flat bottom. Sizes are actual capacity. No. 7, 9 quarts, 6½ x 9, inches. Weight, 3 pounds. Price, 60c
No. 8, 13 quarts, 10½ x 9½, inches. Weight, 4½ pounds. Price, 80c
No. 9, 17 quarts, 12½ x 10½, inches. Weight, 5½ pounds. Price, 99c

No. 2F4039 Peerless Enameled Steel Seamless Water Pitcher. Size Holds Weight Price
1½ 1 qt. ¾ lb. 24c
2 2 qts. 1 lb. 30c
3 3 qts. 1½ lbs. 35c
4 4 qts. 1½ lbs. 45c

No. 2F4027 White Porcelain Enameled Bowls. Diameter, Price, Per dozen
5 inches each 14c 1.55
6 inches each 18c 2.10
7 inches each 24c 2.60

No. 2F4209 White Porcelain Enameled Vegetable Dishes. Diameter, Price, Per dozen
8 inches each 22c 2.25
10 inches each 26c 2.60
12 inches each 30c 3.00

No. 2F4212 White Porcelain Enameled Platters. Diameter, Price, Per dozen
11 inches each 26c 2.60
13 inches each 30c 3.00
15 inches each 34c 3.40
17 inches each 38c 3.80
19 inches each 42c 4.20

Deep Pudding Pans.
No. 2F4045 Peerless Enameled Steel Deep Pudding Pans. Size Holds Weight Price
8 8 qts. 8½ lbs. 8c
10 10 qts. 8½ lbs. 11c
12 12 qts. 8½ lbs. 13c
14 14 qts. 8½ lbs. 15c
16 16 qts. 8½ lbs. 17c

Straight Milk Pans.
No. 2F4046
Size Holds Weight Price
8 8 qts. 8½ lbs. 7c
10 10 qts. 8½ lbs. 9c
12 12 qts. 8½ lbs. 11c
14 14 qts. 8½ lbs. 13c
16 16 qts. 8½ lbs. 15c

Peerless Enameled Steel Water Pails.
No. 2F4051 Peerless Enameled Steel Seamless Straight Water Pails, flat bottom. Size Holds Wt. Price
10 10 qts. 10½ lbs. 39c
12 12 qts. 10½ lbs. 49c
14 14 qts. 10½ lbs. 59c

No. 2F4058 Peerless Enameled Steel Pie Plates. Full size. Size Holds Wt. Price
8 8 qts. 8½ lbs. 7c
10 10 qts. 8½ lbs. 9c
12 12 qts. 8½ lbs. 11c
14 14 qts. 8½ lbs. 13c
16 16 qts. 8½ lbs. 15c

No. 2F4059 Peerless Enameled Steel Deep Pie Plates. Full size. Size Holds Wt. Price
8 8 qts. 8½ lbs. 9c
10 10 qts. 8½ lbs. 11c
12 12 qts. 8½ lbs. 13c
14 14 qts. 8½ lbs. 15c
16 16 qts. 8½ lbs. 17c

No. 2F4062 Peerless Enameled Steel Flat Bottom Dinner Plates. Full size, 9½ inches. Weight, ounces. Price, each. Per dozen
8 8 oz. \$0.09 1.05
9 9 oz. \$0.10 1.25
10 10 oz. \$0.11 1.35
11 11 oz. \$0.12 1.45
12 12 oz. \$0.13 1.55

No. 2F4065 Peerless Enameled Steel Deep Jelly Cake Pans. Full size. Size Holds Wt. Price
8 8 qts. 8½ lbs. 9c
10 10 qts. 8½ lbs. 11c
12 12 qts. 8½ lbs. 13c
14 14 qts. 8½ lbs. 15c
16 16 qts. 8½ lbs. 17c

No. 2F4077 Peerless Enameled Steel Flaring Coffee Cups. Holds 1 pint. Weight, 6 ounces. Size, 4½ x 3 inches. Price, per dozen, \$1.05; each, 9c

Peerless Enameled Steel Saucers.
No. 2F4078 Peerless Enameled Steel Saucers. Size, 6½ x 1 inch. Weight, 4 ounces. Price, per dozen, 64c; each, 6c

No. 2F4215 White Porcelain Enameled Wash Basins. Diameter, Price, Per dozen
10 inches each 20c 2.00
11 inches each 22c 2.20
12 inches each 24c 2.40
13 inches each 27c 2.70
14 inches each 30c 3.00

Bread Raiser.
No. 2F4080 Peerless Enameled Steel Bread Raiser, with retinned ventilated cover. Sizes are actual capacity. Size Holds Wt. Price
10 10 qts. 10½ lbs. 14c
12 12 qts. 10½ lbs. 17c
14 14 qts. 10½ lbs. 20c
16 16 qts. 10½ lbs. 23c

Peerless Enameled Steel Seamless Oblong Pans.
No. 2F4094
Size Holds Wt. Price
10 10 qts. 10½ lbs. 26c
12 12 qts. 10½ lbs. 34c
14 14 qts. 10½ lbs. 37c
16 16 qts. 10½ lbs. 44c

Enameled Steel Bread Pans.
No. 2F4098 Enameled Steel Bread Pans. Size Holds Wt. Price
8 8 qts. 8½ lbs. 14c
10 10 qts. 8½ lbs. 17c
12 12 qts. 8½ lbs. 20c

Seamless Milk or Rice Boiler.
No. 2F4110 Peerless Enameled Steel Seamless Milk or Rice Boiler, with retinned cover, that fits both vessels. Size Holds Wt. Price
8 8 qts. 8½ lbs. 36c
10 10 qts. 8½ lbs. 46c
12 12 qts. 8½ lbs. 59c
14 14 qts. 8½ lbs. 73c

Windsor Dippers.
No. 2F4115 Peerless Enameled Steel Windsor Dippers. Size Holds Wt. Price
8 8 qts. 8½ lbs. 13c
10 10 qts. 8½ lbs. 17c

Soup Ladles.
No. 2F4118 Peerless Enameled Steel Soup Ladle. Size, 3½ x 1½ inches. Weight, 4 ounces. Price, 7c

Wall Soap Dish with Drainer.
No. 2F4134
Size Holds Wt. Price
8 8 qts. 8½ lbs. 10c

Peerless Enameled Steel Chambers.
No. 2F4140
Size Holds Wt. Price
8 8 qts. 8½ lbs. 16c
10 10 qts. 8½ lbs. 19c
12 12 qts. 8½ lbs. 24c

Peerless Enameled Steel Chamber Covers.
No. 2F4141
Size Holds Wt. Price
8 8 qts. 8½ lbs. 8c
10 10 qts. 8½ lbs. 10c
12 12 qts. 8½ lbs. 12c

Unbreakable Enameled Steel Bed Pans.
No. 2F4146
Size Holds Wt. Price
8 8 qts. 8½ lbs. 15c
10 10 qts. 8½ lbs. 17c
12 12 qts. 8½ lbs. 18c
14 14 qts. 8½ lbs. 19c

Unbreakable Enameled Steel Bed or Douche Pans.
No. 2F4147
Size Holds Wt. Price
8 8 qts. 8½ lbs. 15c
10 10 qts. 8½ lbs. 17c
12 12 qts. 8½ lbs. 18c
14 14 qts. 8½ lbs. 19c

IMPORTED WHITE PORCELAIN ENAMELED STEEL WARE.

pure white porcelain, and ornamented with a bright blue border. It cannot be broken, is not easily chipped and is less than one-half the weight of crockery. It will not discolor and is as easily cleaned as china. For ruiners, camping parties or children's use it is just what is needed. Also desirable for ordinary household use. Every piece is guaranteed first quality selection.

No. 2F4200 White Porcelain Enameled Dinner Plates. Diameter, Price, Per dozen
7½ inches each \$0.10 \$1.10
8½ inches each \$0.12 \$1.30
9½ inches each \$0.14 \$1.45

No. 2F4202 White Porcelain Enameled Cups. Diameter, Price, Per dozen
3 inches each 10c \$1.10
3½ inches each 11c \$1.20
4 inches each 12c \$1.28

No. 2F4204 White Porcelain Enameled Saucers. Diameter, Price, Per dozen
5 inches each 7c 80c
5½ inches each 8c 88c
6 inches each 9c 95c

No. 2F4207 White Porcelain Enameled Bowls. Diameter, Price, Per dozen
5 inches each 14c 1.55
6 inches each 18c 2.10
7 inches each 24c 2.60

No. 2F4209 White Porcelain Enameled Vegetable Dishes. Diameter, Price, Per dozen
8 inches each 22c 2.25
10 inches each 26c 2.60
12 inches each 30c 3.00

No. 2F4212 White Porcelain Enameled Platters. Diameter, Price, Per dozen
11 inches each 26c 2.60
13 inches each 30c 3.00
15 inches each 34c 3.40
17 inches each 38c 3.80
19 inches each 42c 4.20

No. 2F4215 White Porcelain Enameled Wash Basins. Diameter, Price, Per dozen
10 inches each 20c 2.00
11 inches each 22c 2.20
12 inches each 24c 2.40
13 inches each 27c 2.70
14 inches each 30c 3.00

No. 2F4217 White Porcelain Enameled Ewers or Water Pitchers. Size in inches, Price, Per dozen
5½ 6 6½ 6 6½ 6
Holds qts. 1 1½ 2 1 1½ 2
Weight, lbs. 1 1½ 2 1 1½ 2
Price, 49c 58c 69c

No. 2F4220 White Porcelain Enameled Soap Dishes, with removable drainer. Size, 4½ x 3 inches. Price, 17c

No. 2F4220 White Porcelain Enameled Soap Dishes, with removable drainer. Size, 4½ x 3 inches. Price, 17c

No. 2F4223 White Porcelain Enameled Chambers. Size, No., Price, Per dozen
1 2 3 4
Diameter, inches 7½ 8 8½ 9
Price, 26c 28c 34c 42c

No. 2F4224 White Porcelain Enameled Chamber Covers. To fit chamber, No., Price, Per dozen
1 2 3 4
Price, 15c 17c 18c 19c

THE CELEBRATED TRUE BLUE ENAMELED STEEL WARE. THE FINEST FANCY MOTTLED WARE MADE.


OUR TRUE BLUE WARE surpasses anything heretofore offered in fancy enameled ware, when taking beauty, strength and finish into consideration. The body is made of steel, heavily coated with three coats of glossy enamel. The outside is tastefully mottled in a rich dark blue and pure white; the inside or linings are made with three coats of pure milk white glaze, producing a beautiful contrast, only to be found in

the most expensive grades of ware. This ware is chemically pure, as the enamel contains no poisonous ingredients. Perfect selection. Every piece is carefully examined and bears the closest inspection before leaving the factory, thus insuring our customers of receiving only the choicest selection, and a guarantee against seconds or inferior goods.

No. 2F4400 True Blue Enameled Tea Pots, with enameled covers.

Trade size, holds, qts. 1 1/4 2
Wgt., lbs. 1 1/4 2
Price, 37c 40c 45c


Trade size, holds, qts. 3 4
Wgt., lbs. 3 4
Price, 51c 57c



No. 2F4402 True Blue Enameled Coffee Pots, with enameled covers.

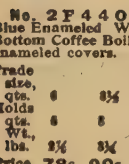
Trade size, holds, qts. 1 1/4 2
Wgt., lbs. 1 1/4 2
Price, 40c 45c 51c

Trade size, holds, qts. 3 4
Wgt., lbs. 3 4
Price, 57c 64c




No. 2F4406 True Blue Enameled Ware Flat Bottom Coffee Boilers, with enameled covers.

Trade size, holds, qts. 1 1/4 2
Wgt., lbs. 1 1/4 2
Price, 78c 90c 1.06



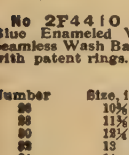
No. 2F4408 True Blue Enameled Ware Flat Bottom Tea Kettles.

Size, diam. bottom, holds, weight, price
No. inches qts. pounds
8 11 1 1/4 1.04
10 13 1 3/4 1.28
12 15 2 1/4 1.52



No. 2F4410 True Blue Enameled Ware Seamless Wash Basins, with patent rings.

Number size, inches holds, weight, price
No. inches qts. pounds
8 11 1 1/4 1.04
10 13 1 3/4 1.28
12 15 2 1/4 1.52



No. 2F4412 True Blue Enameled Ware Seamless Deep Dish Pans.

Size, holds, size, weight, price
No. inches qts. inches pounds
10 13 1 1/4 1.04
12 15 1 3/4 1.28
14 17 2 1/4 1.52



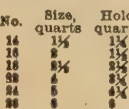
No. 2F4416 True Blue Enameled Ware Seamless Strong Lipped Saucepans.

No. Size, holds, size, weight, price
No. inches qts. inches pounds
10 13 1 1/4 1.04
12 15 1 3/4 1.28
14 17 2 1/4 1.52



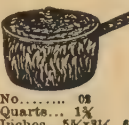
No. 2F4418 True Blue Enameled Ware Covered Seamless Berlin Saucepans, with enameled covers. Sizes are actual capacity.

No. Size, holds, size, weight, price
No. inches qts. inches pounds
10 13 1 1/4 1.04
12 15 1 3/4 1.28
14 17 2 1/4 1.52



No. 2F4422 True Blue Enameled Ware Flat Bottom Preserving Kettles.

No. Size, holds, size, weight, price
No. inches qts. inches pounds
10 13 1 1/4 1.04
12 15 1 3/4 1.28
14 17 2 1/4 1.52



No. 2F4426 True Blue Enameled Ware Flat Bottom Preserving Kettles.

No. Size, holds, size, weight, price
No. inches qts. inches pounds
10 13 1 1/4 1.04
12 15 1 3/4 1.28
14 17 2 1/4 1.52



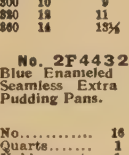
No. 2F4432 True Blue Enameled Ware Seamless Extra Deep Pudding Pans.

No. Size, holds, size, weight, price
No. inches qts. inches pounds
10 13 1 1/4 1.04
12 15 1 3/4 1.28
14 17 2 1/4 1.52



No. 2F4436 True Blue Enameled Ware Seamless Milk Pans.

No. Size, holds, size, weight, price
No. inches qts. inches pounds
10 13 1 1/4 1.04
12 15 1 3/4 1.28
14 17 2 1/4 1.52



No. 2F4438 True Blue Enameled Ware Seamless Water Pails, flat bottom.

No. Quarts, holds, inches, weight, price
No. qts. lbs. inches
10 13 1 1/4 1.04
12 15 1 3/4 1.28
14 17 2 1/4 1.52



No. 2F4441 True Blue Enameled Ware Seamless Pie Plates, full size.

Size, inches, weight, ounces, price
8 10 12
11 13 15
14 16 18




No. 2F4442 True Blue Enameled Ware Extra Deep Pie Plates, full size.

Size, inches, weight, ounces, price
8 10 12
11 13 15
14 16 18




No. 2F4443 True Blue Enameled Ware Seamless Drinking Cups.

Nos. size, inches, weight, ounces, price
8 10 12 14
11 13 15 17
14 16 18 20



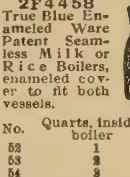
No. 2F4450 True Blue Enameled Ware Cups and Saucers. Cup is 4 1/2 inches, weight, 4 ounces; saucer is 5 1/2 inches, weight, 8 ounces.

Price, cups, per dozen, 1.25; each, 10c
Saucers, per dozen, 93c; each, 8c



No. 2F4452 True Blue Enameled Ware Soup Bowls.

Size, inches, weight, ounces, price
8 10 12
11 13 15
14 16 18



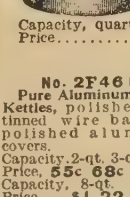
No. 2F4455 True Blue Enameled Ware Seamless Water Pitchers.

No. Qts. holds, wgt., price
No. qts. lbs. inches
1 1 1/4 1 1/4 41c
2 2 1/2 2 1/2 47c
3 3 3/4 3 1/2 55c
4 4 4 4 62c



No. 2F4458 True Blue Enameled Ware Patent Seamless Milk or Rice Boilers, enameled cover to fit both vessels.

No. Quarts, inside holds, weight, price
No. qts. lbs. inches
1 1 1/4 1 1/4 41c
2 2 1/2 2 1/2 47c
3 3 3/4 3 1/2 55c
4 4 4 4 62c



No. 2F4461 True Blue Enameled Ware Soup Ladle.

piece of solid cast aluminum and highly polished. Will not tarnish, rust or corrode, no plating to wear off. Equal to solid silver in appearance and durability at about one-tenth the price. Length, 12 inches. Weight, 3 ounces.



No. 2F4463 True Blue Enameled Ware Windsor Dippers, with round handles.

No. Size, holds, inches, weight, ounces, price
No. qts. lbs. inches
1 1 1/4 1 1/4 41c
2 2 1/2 2 1/2 47c
3 3 3/4 3 1/2 55c
4 4 4 4 62c



No. 2F4468 True Blue Enameled Ware Soup Ladles, threaded handles. No. 38, 3 1/2 inches. Weight, 7 oz.

Price, 17c 21c 25c



No. 2F4471 True Blue Enameled Ware Threaded Basting Spoons.

Inches, weight, ounces, price
12 14 16
18 20 22



No. 2F4474 True Blue Enameled Ware Deep Lipped Fry Pans.

No. Size, holds, inches, weight, ounces, price
No. qts. lbs. inches
1 1 1/4 1 1/4 41c
2 2 1/2 2 1/2 47c
3 3 3/4 3 1/2 55c
4 4 4 4 62c




No. 2F4477 True Blue Enameled Ware Wall Soap Dishes, with grates. Size, 6 1/2 x 4 1/2 inches. Weight, 8 ounces.

Price, 16c



No. 2F4485 True Blue Enameled Ware Seamless Chambers.

No. Size, holds, inches, weight, ounces, price
No. qts. lbs. inches
1 1 1/4 1 1/4 41c
2 2 1/2 2 1/2 47c
3 3 3/4 3 1/2 55c
4 4 4 4 62c



No. 2F4486 True Blue Enameled Ware Chamber Covers.

To fit chambers No. 1 1/4 2
Weight, ounces, 7 11 18
Price, 13c 16c 20c



Queen of the Kitchen Kettle.

No scalded or burned hands if you use this kettle. Carries level with either bail. Drained with one hand by drawing balls together. Can be used to dip water out of a boiler or tub. Handles will never get hot. Made in double coated vitrified gray enamel, and enamel outside and pure white enamel inside.

No. 2F4492 Gray enameled with tin covers.
Capacity, 5 qts. 6 qts. 8 qts. 10 qts.
Price, 48c 52c 58c 63c

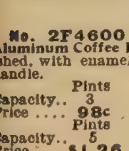
No. 2F4493 Turquoise blue and white enameled with tin covers.
Capacity, 5 qts. 6 qts. 8 qts. 10 qts.
Price, 59c 67c 73c 82c



OUR STERLING BRAND ALUMINUM COOKING UTENSILS are all stamped and spun from the finest chemically pure aluminum. They will never rust or corrode as tin vessels will, nor will they chip or scale off like enameled ware. In ordinary household use they are indestructible and will last almost a lifetime. While the first cost is somewhat more than that of other wares they are really the cheapest because of their wonderful wearing qualities. Aluminum is a remarkable conductor of heat and because of this property much time and fuel is saved in cooking. Nothing cooked in an aluminum vessel will have that scorched taste. It is not affected by any vegetable acids and it is the best in the world for preserving purposes. It is as pure and durable as solid silver, which it resembles very much in appearance. All our aluminum utensils are highly polished on the outside, giving them a beautiful and everlasting finish.


No. 2F4600 Pure Aluminum Coffee Pots, polished, with enameled wood handle.

Capacity, 3 pints 5 pints
Price, 98c \$1.15
Price, \$1.26 \$1.35



No. 2F4602 Pure Aluminum Tea Pots, polished, with enameled wood handle.

Capacity, 3 pints 5 pints
Price, \$1.25 \$1.39
Price, \$1.54



No. 2F4604 Aluminum Round Griddle;

most satisfactory griddle made. Will not burn; no smoke, no grease, no odor. Bakes nice and brown.

No. Size, side handle, price
No. inches
10 12 inches \$1.87
12 14 inches 2.35




No. 2F4605 Pure Aluminum Tea Kettles, polished, with always cool Alaska handle and seamless body.

Capacity, 7 pints 9 pints
Price, \$2.48 2.73
Price, 2.80



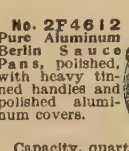
No. 2F4608 Pure Aluminum Lipped Sauce Pans, polished, with heavy tin handles.

Capacity, quarts, 1 1/2 2 3 4 5
Price, 24c 33c 48c 53c 60c



No. 2F4612 Pure Aluminum Berlin Sauce Pans, polished, with heavy tin handles and polished aluminum covers.

Capacity, quarts, 2 3 5
Price, 49c 65c 98c



No. 2F4614 Pure Aluminum Lipped Preserving Kettles, polished, with tin lined wire bail.

Capacity, quarts, 3 4 5
Price, 53c 58c 63c
Price, 72c 84c 92c



No. 2F4618 Pure Aluminum Berlin Kettles, polished, with tin lined wire bail and polished aluminum covers.

Capacity, 2-qt. 3-qt. 6-qt.
Price, 55c 68c \$1.03
Capacity, 8-qt. 10-qt.
Price, \$1.22 \$1.50



No. 2F4646 Pure Aluminum Soup Ladle.

piece of solid cast aluminum and highly polished. Will not tarnish, rust or corrode, no plating to wear off. Equal to solid silver in appearance and durability at about one-tenth the price. Length, 12 inches. Weight, 3 ounces.




No. 2F4624 Pure Aluminum Oat Meal or Rice Cooker, polished, with tin lined iron handle and aluminum cover. It is impossible to burn food of any kind in this vessel.

Capacity, inner vessel, 1-qt. 2-qt. 3-qt.
Price, \$1.02 \$1.25 \$1.55



No. 2F4627 Pure Aluminum Pudding Pans, polished, with taper sides and flat edge; very strong.

Capacity, quarts, 1 1/2 2 3 4
Price, 27c 32c 38c 46c



No. 2F4630 Pure Aluminum Wash Basins, polished, seamless, and will last a lifetime.

Diameter, inches 10 1/2 11 1/2 12 1/2 13
Price, 34c 44c 47c 52c

No. 2F4635 Pure Aluminum Pie Plates, polished, seamless, and will bake pies perfectly without burning bottom crust. Diameter, inches 9 10

Price, 17c 19c



PIECED TINWARE.

Measurements in inches are correct—size given in quarts is manufacturers' measure. Vessels will not hold as many quarts as size given, except where we use the word **HOLDS**.

Notice.

Wash boilers are being constantly reduced in size. A No. 9 boiler is being sold that is not any larger than our No. 8. We shall maintain standard size. When comparing our prices with those of others, please compare sizes and weights also.

Tin Wash Boilers, IX.

No. 2F5000 Flat copper bottoms, full sizes. Drop handles.
No. inches Weight Price
7 9 1/2 x 18 1/2 70c
8 10 1/2 x 20 1/2 72c
9 11 1/2 x 22 1/2 78c

**Copper Rim Wash Boilers, IX.**

No. 2F5002 Copper rim, flat copper bottoms, full sizes. Drop handles.

No. inches Weight Price
7 9 1/2 x 18 1/2 10 1/2 x 20 1/2 11 1/2 x 22 1/2
Weight, pounds. 6 1/2 8 1/2 10 1/2
Price. 9c 8 3/4 \$1.00

Copper Wash Boilers.

No. 2F5007 Polished copper, 14 ounce flat copper bottoms, tin covers, full sizes.

No. inches Weight Price
7 9 1/2 x 18 1/2 11 x 21 18 x 24 1/2
Weight, pounds. 6 1/2 7 1/2 8 1/2
Price. \$1.39 \$1.93 \$2.10

**Acme Copper Wash Boilers.**

No. 2F5008 Oval, full size, 16-ounce copper polished, flat copper bottoms, tin covers. Heaviest and best all copper boiler made. Full sizes.

No. inches Weight Price
7 11 1/2 x 21 18 x 24 1/2
Weight, pounds. 8 1/2 9 1/2 10 1/2
Price. \$2.29 \$2.55

Tin Tea Kettles, IX Tin.

No. 2F5133 Flat Copper Bottoms.

No. inches Weight Price
7 8 1/2 x 14 10 1/2 x 18 12 1/2 x 22
Diameter of bottom, inches. 6 1/2 7 1/2 8 1/2
Weight, pounds. 3 1/2 4 1/2 5 1/2
Price. 38c 44c 49c

Nickel Plated Brass Range Tea Kettles.

No. 2F5145 Nickel Plated Brass Range Tea Kettles. Made of solid brass heavily tinned on inside and nickel plated and polished on outside. Will fit on back of a base burning stove, and very handy to heat a small quantity of water in a short time for making tea, etc.

Quarts. 1 1/2 2 3
Diameter at bottom, inches. 6 1/2 7 1/2 8 1/2
Weight, pounds. 4 1/2 5 1/2 6 1/2
Price. 45c 52c 63c

Coffee Pots, IX Tin.

No. 2F5253 Copper bottoms, hinged one-piece covers, beased handles.

Quarts. 2 3 4 5 6
Holds, quarts. 2 1/2 3 1/2 4 1/2 5 1/2
Inches. 6 1/2 7 1/2 8 1/2 9 1/2 10 1/2
Weight, pounds. 2 1/2 3 1/2 4 1/2 5 1/2 6 1/2
Price. 22c 25c 29c 33c 36c

Acme Coffee Pots, IX Tin.

No. 2F5262 Copper bowl bottom, 8 1/2 ounce, hinged one-piece covers.

Quarts. 1 1/2 2 3 4 5
Holds, quarts. 1 1/2 2 3 4 5
Weight, pounds. 1 1/2 2 3 4 5
Price. 26c 29c 31c 34c

Acme Teapots, IX Tin.

No. 2F5270 Copper bowl bottoms, enameled wood handles, hinged one-piece covers.

Quarts. 1 1/2 2 3 4 5
Holds, quarts. 1 1/2 2 3 4 5
Weight, pounds. 1 1/2 2 3 4 5
Price. 23c 26c 29c 32c 35c

Tin Colanders, 10 Tin.

No. 2F5032 Eastern Pattern.
Inches. 10 12
Weight, pounds. 10 12
Price. 9c 13c

**Cake Cutters, 10 Tin.**

No. 2F5038 Animal Assorted styles. Weight, 2 ounces.
Price, each. 3c
For dozen, assorted figures. 26c

**Biscuit Cutters, 10 Tin.**

No. 2F5044 Size, 3 inches. Weight, 2 ounces.
Price, each. 3c
For dozen. 36c

**Doughnut Cutters, 10 Tin.**

No. 2F5046 Size, 3 inches. Weight, 2 ounces.
Price, each. 3c
For dozen. 36c

**Cooky Cutters, 10 Tin.**

No. 2F5047 Size, 3 1/2 inches. Weight, 2 ounces.
Price, each. 4c
For dozen. 48c

**Card Party Cake Cutters.**

For cakes resembling the different denominations of cards.
No. 2F5050 Hearts. Size, 3 1/2 x 3 1/2 inches. Diamonds. Size, 3 1/2 x 3 1/2 inches. Clubs. Size, 2 1/2 x 3 inches. Spades. Size, 2 1/2 x 3 inches. Sold in sets of four cutters only. Weight, per set, 8 ounces. Price, per set. 11c

Drinking Cups.

No. 2F5062 Straight Drinking Cups. 10 tin.
Pints. 1 1/2 2 3
Holds, pints. 1 1/2 2 3
Inches. 3 1/2 4 5
Weight, oz. 3 1/2 4 5
Price. 2c 2c 2c
Per doz. 17c 21c 25c
No. 2F5092 Water Dipper Copper Bottom, 10 tin. Two quarts holds 1 1/2 quarts; weight, 8 ounces; size, 6 1/2 x 3 1/2 inches. Price. 11c



No. 2F5090 Tin Bottom, 10 tin.
Quarts. 1 1/2 2 3
Holds, quarts. 1 1/2 2 3
Inches. 3 1/2 4 5
Weight, ounces. 4 1/2 5 6
Price. 6c 7c 8c

Funnels, 10 Tin.

No. 2F5106
Pints. 1 1/2 2 3
Inches. 3 1/2 4 5
Weight, ounces. 3 1/2 4 5
Price. 3c 3c 3c
Quarts. 1 1/2 2 3
Inches. 4 1/2 5 6
Weight, ounces. 4 1/2 5 6
Price. 4c 6c 8c

ABOUT SIZES—All dealers sell tinware and enameled ware by what is known as manufacturers' measure. It does not hold the number of quarts represented. We give both manufacturers' size and actual capacity.

Revolving Grater.

No. 2F5018 Revolving Grater, for grating horseradish, coarsenut, pumpkins, lemons, crackers, cheese, etc. The cylinder is 3 inches in diameter and 3 inches long. No family should be without one. Weight, 1 lb. 10 oz. Price. 46c

**Graters.**

No. 2F5119 Nutmeg Grater. It will not clog; tear the fingers, nor drop the nutmeg. It grates the nutmeg very fine, distributes it evenly, and grates it all up, leaving no pieces. It is simple and durable. Weight, 4 ounces.
Price, each. 8c
For dozen. 30c

**No. 2F5120 Cook's Graters.**

Enameled Wood Handle, braced.
Size. Small Medium Large
Inches. 3 1/2 4 5 1/2
Weight, ounces. 3 1/2 4 5 1/2
Price. 4c 5c 8c

**Combined Grater and Slicer Cutter.**

No. 2F5126 Grater and Slicer Cutter Combined. The slicer sheet is detachable. Two knives made of best quality of steel and can be sharpened. Length, not including handle, 4 1/2 x 10 inches. Weight, 1 pound. Price. 17c

**Cover Knobs.**

No. 2F5150 Cover Knob, with washers and nut. Any one can apply. When ordering, state if wanted for tea kettle or coffee pot. Enameled wood knob, tin flanges. Weight, per dozen, 5 ounces. Price, per hundred, 55c; per dozen, 7c; each. 1c

**Milk Kettles, 10 Tin.**

No. 2F5158 With bail.
Sizes are actual capacity.
Wt. Price Price
Qts. lbs. each per doz.
2 1/2 4 1/2 x 7 1/2 11c 1.25
3 1/2 5 1/2 x 8 1/2 12c 1.50
4 1/2 6 1/2 x 9 1/2 13c 1.75
5 1/2 7 1/2 x 10 1/2 14c 2.00
6 1/2 8 1/2 x 11 1/2 15c 2.25
7 1/2 9 1/2 x 12 1/2 16c 2.50
8 1/2 10 1/2 x 13 1/2 17c 2.75
9 1/2 11 1/2 x 14 1/2 18c 3.00

Graduated Tin Measures.

No. 2F5163 Extra heavy XX polished tin, with lip extending all around top. Capacity, 1 quart graduated by 1/2 pints. Weight, 8 ounces. Price. 15c
No. 2F5164 Graduated Tin Measure. 10 tin, with lip.
Capacity, quarts. 1 1/2 2 3
Weight, ounces. 1 1/2 2 3
Price, each. 5c 9c

Round Covered Pails.

No. 2F5167
Qts. Holds. Inches. lbs. doz. Each
1 1/2 3 1/2 x 12 1/2 10 1/2 \$0.55 5c
2 1/2 4 1/2 x 14 1/2 12 1/2 70c 6c
3 1/2 5 1/2 x 16 1/2 14 1/2 90c 8c
4 1/2 6 1/2 x 18 1/2 16 1/2 1.30 10c
5 1/2 7 1/2 x 20 1/2 18 1/2 1.60 14c

Miners' or Railroad Dinner Pails.

No. 2F5182 Miners' or Railroad Dinner Pail. Extra strong and heavy, made from 1X polished tin plate. Is oval-shaped, making it easy to clean and convenient to handle. Complete with large and small tray nesting together, and cup. Cover fits down over outside making it perfectly water tight. Best and handiest dinner pail made.
Capacity, quarts. 1 1/2 2 3
Size, inches. 9 1/2 x 12 1/2 11 x 14 1/2 12 1/2 x 16 1/2
Weight, pounds. 3 1/2 4 1/2 5 1/2
Price. 44c 48c 52c

DAIRY PAILS.

Better than the kind you bought 50 years ago.

No. 2F5191 Dairy Pails made of 1X tin. Well soldered with best solder. Patent bottom; will never leak. Sizes are actual capacity.
Quarts. 10 12 14
Weight, lbs. 15 18 21
Price. 19c 22c 27c
Price for 3. 55c 60c 75c
No. 2F5194 Steel Clad Dairy Pails Made of heavy 1X tin. Best dairy pails made. Sizes are actual capacity. Note the weights.
Quarts. 10 12 14
Inches. 11 1/2 x 14 1/2 12 1/2 x 16 1/2 13 1/2 x 18 1/2
Weight, pounds. 3 1/2 4 1/2 5 1/2
Price. 34c 36c 39c
For 3. 95c 1.00 1.10

Jersey Combination Strainer and Dairy Pails.

No. 2F5199 Jersey Combination Strainer and Dairy Pail, made of 1X tin plate. Strainer can be detached in a moment, making it easy to clean, smoothly finished and well soldered, with no corners or rough places where milk can collect and sour.
Capacity. Size, in. Price for 3
10 qts. 10 1/2 x 14 1/2 \$1.00 38c
12 qts. 11 1/2 x 16 1/2 1.10 39c
14 qts. 12 1/2 x 18 1/2 1.20 43c

Tin, Brass Bottom Milk Strainer.

No. 2F5200 Tin, Brass Bottom Milk Strainer, with hoop. Size, 8 1/2 x 10 inches. Weight, 10 ounces.
Price. 12c
For dozen. 32c

Combination Strainer.

No. 2F5205 Funnel Strainer and Fruit Jar Filler combined. Size, 9 1/2 inches wide, 3 1/2 inches deep. Made of heavy tin throughout. The funnels are corrugated and the strainer is of solid brass strainer cloth, made cone shaped to give a large straining surface. All three parts instantly attached or removed by means of the screw ring at bottom. It should be in every house.
Price, 3 for 45c; each. 17c

Genuine Vrooman Sink Strainer.

No. 2F5208 Vrooman Sink Strainer; the best sink strainer on the market. Made of charcoal tin, can be fastened in any sink, always in place and never in the way.
Price, each. 10c
No. 2F5209 Vrooman Sink Strainer; exactly like above excepting that it is richly enameled in blue.
Price, each. 15c

Steamers, 10 Tin.

No. 2F5312 Rimmed covers and perforated bottoms.
No. inches Weight Price
7 9 1/2 x 15 1/2 1 1/2 20c
8 10 1/2 x 16 1/2 2 1/2 22c
9 11 1/2 x 17 1/2 3 1/2 25c

Bread Pans.

No. 2F5314 Sanitary Bread Pans. Extra well made with all rounded corners and edges. No grease, dirt or dough can embed itself in the edges as in ordinary pans. Full wired. Guaranteed not to leak.
Size, inches. 8 1/2 x 14 1/2 9 1/2 x 15 1/2
Price, each. 6c 7c
Per dozen. 68c 78c
No. 2F5316
Size, inches. 8 1/2 x 14 1/2 9 1/2 x 15 1/2
Price, each. 7c 8c
Per dozen. 79c 90c

Deep Bread Pans, 10 Tin.

No. 2F5318
Size, inches. 8 1/2 x 14 1/2 9 1/2 x 15 1/2
Weight, oz. 6 7
Price, each. 59c 68c
Per dozen. 59c 85c

Handled Bread Pan, 10 Tin.

No. 2F5319
Size, inches. 8 1/2 x 14 1/2 9 1/2 x 15 1/2
Weight, 15 ounces.
Price, each. \$0.13
Per dozen. 1.45

Square Pans, 10 Tin.

No. 2F5319 Common. Size, 7 1/2 x 11 1/2 x 1 1/2 inches. Weight, 6 ounces.
Price, each. 5c
Per dozen. 55c

Ideal Bread Pans.

The Ideal Bread Pan makes a crisp, moist and wholesome loaf a certainty. It bakes evenly through and through. There is no danger of burning, and no special care is required. The crust is smooth and even, and the loaf of beautiful shape, the bread is more nutritious, more tasty and more digestible. There is no heavy crust.
No. 2F5324 Double Pan. Size, 13 1/2 x 10 inches. Weight, 10 ounces. Price. 19c
No. 2F5326 Single Pan. Size, 13 1/2 x 10 inches. Weight, 8 ounces. Price. 8c

Sap Pails.

No. 2F5210 Tin Sap Pail well made from 10 tin plate.
Quarts. 10 12 14
Holds, quarts. 10 12 14
Size, inches. 10 1/2 x 14 1/2 11 1/2 x 16 1/2 12 1/2 x 18 1/2
Price, per dozen. 3.75 4.25 4.75
Price, per crate of 6 dozen. 10.20 11.25 12.25
A crate of 10-quart tin sap pails weighs about 78 pounds; 12-quart, about 96 pounds. We carry a large stock of sap pails and can ship promptly.

Sap Spouts.

No. 2F5220 Mal-leable Sap Spout, open top, tinned heavily. Will not break, are not liable to clog. Will take a long time to stop by freezing. Will thaw out quicker and obtain more sap from a tree than any other spout known. All the sap must run through the spout and drop in the bucket. Will not injure the tree. Will not dry out or loosen by frost, and as they are the only spout with a hook for pail provided in one piece, no parts can be lost, and they are always ready for use. Made to fit a hole bored with a 3/4-inch bit. Weight, per 100, 7 pounds.
Price, per dozen. \$0.19
Per 100. 1.38

Retinned Wash Bowls, 10 Tin.

No. 2F5345 With eyelets.
Inches. 10 1/2 11 1/2 12 1/2
Weight, ounces. 10 11 12
Price. 7c 8c 10c

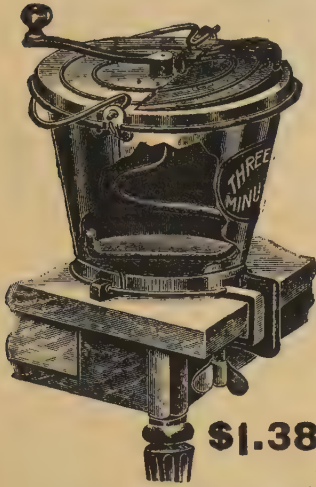
Family Colanders.

No. 2F5348 Retinned. 11 1/2 inches. Weight, 10 ounces.
Price. 16c

Retinned Water Dippers.

No. 2F5352 Size, 1 quart, holds 3/4 quart. Weight, 6 ounces.
Price. 6c
Size, 3 quarts, holds 1 quart. Weight, 6 ounces.
Price. 7c

THE WONDERFUL THREE-MINUTE BREAD MAKER, \$1.38.



MIX AND KNEAD YOUR BREAD

in the most scientific and sanitary manner possible in three minutes' time and without putting your hands near the dough from start to finish. Our Wonderful Three-Minute Bread Mixer enables you to do what formerly required half an hour of the hardest kind of work in three minutes and with almost no effort at all. It mixes the batter and kneads the dough more thoroughly and more evenly and makes more wholesome bread than is possible by hand in the old way. It runs so easy that even a little child can operate it. Use your own recipe and the Three-Minute Bread Mixer and you will make the lightest, smoothest and best bread you ever ate and with only three minutes' easy turning of the crank instead of the half hour's hard labor you have been accustomed to. The batter is mixed and left to raise in the pail and kneaded before it is removed. The hands never touch it. It is as easily cleaned and requires no more care than an ordinary tin pail. The bucket and cover are made from the finest heavy tin plate, the clamp is attached to the table, the mixing rod and rod support are stamped from heavy steel and are retinned so that they will never rust. It can be all taken apart and put together in a jiffy and we fully guarantee it to make better bread and do it quicker than any other method known.

ORDER A THREE-MINUTE BREAD MAKER

with the understanding that if after having tried it you do not find it will do all we claim that it will and if it is not perfectly satisfactory to you in every way, you can return it to us at our expense and we will immediately refund your money.

No. 2F5423 Size No. 1, capacity four loaves. Price.....\$1.38
Size No. 2, capacity ten loaves. Price.....1.68

Retinned Pre-serve Kettles.

No. 2F5359

Size, qts.	Holds, quarts	Inches	Wt. lbs.	Price
8 1/2	8 1/2	14 1/2	10 1/2	10.00
10 1/2	10 1/2	16 1/2	12 1/2	12.00
12 1/2	12 1/2	18 1/2	14 1/2	14.00

Retinned Soup Ladles.

Inches	Weight, ounces	Price
8 1/2	3 1/2	3c
10 1/2	4 1/2	4c

Scalloped Tubed Cake Pans.

No. 2F5377	With tubes.	Inches	Weight, ozs.	Price, each	3 for
8	10	8	6	6c	15c
10	12	10	8	8c	24c

Retinned Round Cake Pans.

No. 2F5382	Deep, with tubes.	Quarts	Holds, qts.	Inches	Weight, ozs.	Each	3 for
8	10	3	4 1/2	8 1/2	10 1/2	10c	29c
10	12	4 1/2	6 1/2	10 1/2	12 1/2	15c	42c

Retinned Angel Cake Pan, IC Tin.

No. 2F5387	With tube. Size, 9 1/2 x 4 inches.	Weight, 12 ounces.	Price, each	3 for
8	10	12	18c	50c

Plain Muffin Pans.

No. 2F5396	Plain Muffin Pans.	Inches	Holds, quarts	Weight, lbs.	Price, each	3 for
8	10	10 1/2	3 1/2	10 1/2	10c	28c
10	12	12 1/2	4 1/2	12 1/2	15c	42c

NICKEL PLATED ON SOLID COPPER WARE

superior in sanitary qualities to other metal wares. The body is made of one solid piece of and trimmed with nickel plated ferrules. This is the finest line of nickelware on the market.

Nickel Plated Copper Tea Kettles.



No. 2F5142 Nickel Plated Copper Tea Kettle. 14-ounce copper, heavily coated with pure black tin on the inside, highly polished and nickel plated on the outside. Body made from one piece of metal. Spout double seamed to body, patented. Strongest car with handle rest patented.

No.	Capacity	Diameter of bottom, inches.	Weight, pounds.	Price
8	8	8 1/2	1 1/2	85c
10	10	10 1/2	2 1/2	93c
12	12	12 1/2	3 1/2	98c

Made of full weight 14-ounce copper, heavily coated with pure black tin on the inside, and highly polished and heavily nickel plated on the outside.

Nickel Plated Copper Teapots.

No. 2F5280 Patent wood handle, always cool.

Pints	Capacity	Weight, lbs.	Price
3	3	3 1/2	48c
4	4	4 1/2	55c
5	5	5 1/2	62c
6	6	6 1/2	69c

Nickel Plated Coffee Pots.

No. 2F5282 Patent Ebonized wood handle, always cool.

Pints	Capacity	Weight, lbs.	Price
3	3	3 1/2	55c
4	4	4 1/2	62c
5	5	5 1/2	69c
6	6	6 1/2	79c

FREE PROFIT SHARING ARTICLES

SEE PAGES 1 AND 2.



Retinned Dish Pan, IX.
No. 2F5415

Quarts	10	14	17	21
Holds, qts.	10 1/2	14 1/2	17 1/2	21 1/2
Weight, lbs.	1 1/2	1 1/2	2 1/2	3 1/2
Price	22c	27c	32c	37c

Retinned Dish Pans, IXXX.

No. 2F5417	Extra heavy.	Quarts	10	14	17	21
Holds, qts.	10 1/2	14 1/2	17 1/2	21 1/2	25 1/2	29 1/2
Weight, lbs.	1 1/2	1 1/2	2 1/2	3 1/2	4 1/2	5 1/2
Price	36c	43c	46c	52c	58c	65c

Retinned Bread Raisers.

No. 2F5420

Sizes are actual capacity. Extra heavy.

Quarts	10	14	17	21
Holds, qts.	10 1/2	14 1/2	17 1/2	21 1/2
Weight, pounds	1 1/2	1 1/2	2 1/2	3 1/2
Price	49c	56c	68c	78c



Retinned Flat Skimmer.

Flat Skimmers.			
No. 2F5438	Flat handles.		
4 1/2 inches.	Weight, 4 ounces.	Price.....	5c
6 1/2 inches.	Weight, 6 ounces.	Price.....	



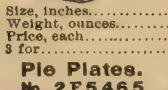
Cake Turner.

No. 2F5445	Enameled wood handles.	8 1/2 x 11 inch blade.	Weight, 8 ounces.	Each
2 for				3c



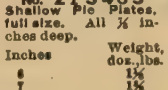
Retinned Covered Scoop.

No. 2F5450	6 1/2 x 9 1/2 inches.	Weight, ounces	Price
8 for			22c



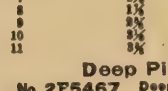
Pie Plates.

No. 2F5465	Shallow Pie Plates.	Weight, doz. lbs.	Price, each	Per dozen
10	11	1 1/2	3c	35c
11	12	2 1/2	4c	48c



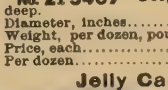
Deep Pie Plates.

No. 2F5467	Deep Pie Plates, 1 1/2 inches deep.	Diameter, inches.	Weight, per dozen, pounds.	Price, each	Per dozen
9	10	9	3 1/2	3c	35c
10	11	10	4 1/2	4c	48c



Jelly Cake Pans.

No. 2F5471	Deep Jelly Cake Pans, 1 inch deep.	Diameter, inches.	Weight, per dozen, pounds.	Price, each	Per dozen
9	10	9	3 1/2	3c	35c
10	11	10	4 1/2	4c	48c



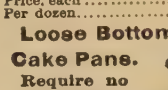
Loose Bottom Pie or Layer Cake Pans.

No. 2F5475	Loose Bottom Pie Plates, shallow, round, for layer cakes and pies.	Size, inches	Weight, doz. lbs.	Price, each	Per dozen
8 1/2	10 1/2	8 1/2	4 1/2	4c	48c
10 1/2	12 1/2	10 1/2	6 1/2	6c	72c



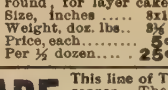
Ringed Pot Covers, IC Tin.

No. 2F5545	Hammed edges.	Inches	Weight, lbs.	Price
8 1/2	10 1/2	8 1/2	3 1/2	3c
10 1/2	12 1/2	10 1/2	4 1/2	4c



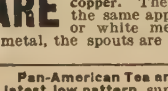
Handset outfit made of one heavy galvanized wire holder, made to hang upon the wall, and contains 6 pot covers, made of good quality tin; assorted sizes to fit any size kettles or pots. Set contains one each of 9, 10, 11, 12, 13, 14, 15, 16, 17, 18, 19, 20, 21, 22, 23, 24, 25, 26, 27, 28, 29, 30, 31, 32, 33, 34, 35, 36, 37, 38, 39, 40, 41, 42, 43, 44, 45, 46, 47, 48, 49, 50, 51, 52, 53, 54, 55, 56, 57, 58, 59, 60, 61, 62, 63, 64, 65, 66, 67, 68, 69, 70, 71, 72, 73, 74, 75, 76, 77, 78, 79, 80, 81, 82, 83, 84, 85, 86, 87, 88, 89, 90, 91, 92, 93, 94, 95, 96, 97, 98, 99, 100.

No. 2F5546	Handset outfit made of one heavy galvanized wire holder, made to hang upon the wall, and contains 6 pot covers, made of good quality tin; assorted sizes to fit any size kettles or pots. Set contains one each of 9, 10, 11, 12, 13, 14, 15, 16, 17, 18, 19, 20, 21, 22, 23, 24, 25, 26, 27, 28, 29, 30, 31, 32, 33, 34, 35, 36, 37, 38, 39, 40, 41, 42, 43, 44, 45, 46, 47, 48, 49, 50, 51, 52, 53, 54, 55, 56, 57, 58, 59, 60, 61, 62, 63, 64, 65, 66, 67, 68, 69, 70, 71, 72, 73, 74, 75, 76, 77, 78, 79, 80, 81, 82, 83, 84, 85, 86, 87, 88, 89, 90, 91, 92, 93, 94, 95, 96, 97, 98, 99, 100.			
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Royal Nickel Plated Tea Pot.

No. 2F5297	Royal Nickel Plated Tea Pot, Silver lined.	Capacity, pints	Price, each
3	4	3	\$1.03
4	5	4	1.08
5	6	5	1.15
6	7	6	1.25



Pan-American Tea and Coffee Pots.

No. 2F5292	Pan-American Nickel Plated Tea Pots, silver lined.	Capacity, pints	Price
3	4	3	75c
4	5	4	79c
5	6	5	85c
6	7	6	92c
7	8	7	98c



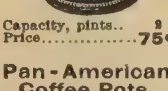
Pan-American Coffee Pots.

No. 2F5294	Pan-American Nickel Plated Coffee Pots, silver lined.	Capacity, pints	Price
3	4	3	79c
4	5	4	85c
5	6	5	92c
6	7	6	98c
7	8	7	1.12



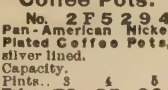
Royal Nickel Plated Coffee Pot.

No. 2F5298	Royal Nickel Plated Coffee Pot, Silver lined.	Capacity, pints	Price, each
3	4	3	\$1.05
4	5	4	1.14
5	6	5	1.21
6	7	6	1.28



Royal Nickel Plated Coffee Pot.

No. 2F5299	Royal Nickel Plated Coffee Pot, Silver lined.	Capacity, pints	Price, each
3	4	3	\$1.05
4	5	4	1.14
5	6	5	1.21
6	7	6	1.28



Royal Nickel Plated Coffee Pot.

No. 2F5300	Royal Nickel Plated Coffee Pot, Silver lined.	Capacity, pints	Price, each
3	4	3	\$1.05
4	5	4	1.14
5	6	5	1.21
6	7	6	1.28

JAPANNED WARE.
Flour Boxes.

No. 2F6000 Hinged covers, decorated.
Holds, pounds..... 25 50
Weight, pounds..... 24 4
Size, inches..... 9 1/2 x 16 1/2 12 1/2 x 20 1/2
Price..... 53c 75c
Holds, pounds..... 100
Weight, pounds..... 10 1/2 15 1/2 20 1/2
Size, inches..... 10 1/2 x 18 1/2 12 1/2 x 20 1/2
Price..... \$1.05

Perfect Flour Bin and Sifter.

No. 2F6002 Japanese and nicely ornamented. The sifter is protected from pressure of the flour in the bin by our new shield, which enables the reels to work easily and smoothly, and obviates all grinding through of foreign substances. A tin skirt below the sifter prevents the flour from scattering all over the bottom of the bin, but instead directs it into the proper receptacle. The sifter is easily removed for cleaning.
Holds, pounds..... 25 50 100
Weight, crated, lbs..... 10 1/2 15 1/2 20 1/2
Size, inches..... 10 1/2 x 18 1/2 12 1/2 x 20 1/2 15 1/2 x 24 1/2
Price..... \$1.34 \$1.53 \$2.13

**Square Bread Boxes.**

No. 2F6005 Nicely japanned and decorated.

Inches..... 9 1/2 x 9 1/2 x 13 1/2 10 1/2 x 11 1/2 x 15 1/2 12 1/2 x 17 1/2
Wgt., lbs..... 3 3 3 3 3
Price..... 47c 52c 61c

Fog or Dinner Horns.

No. 2F6037 Fog or Dinner Horns, 24 inches long with improved mouthpiece, nicely japanned.
Price, 3 for 25c; each..... 10c

**Match Box Holder and Safe.**

No. 2F6055 Match Box Holder and Safe. Holds full box of 200 matches. Nicely finished. Weight, 4 ounces.
Price..... 9c
3 for..... 25c

**Light Cash Boxes.**

No. 2F6080 Light Cash Box. Top and handle nicely japanned, with lock.
Length, in..... 8 1/2 9 1/2 10 1/2 11 1/2 12 1/2 13 1/2 14 1/2
Width, in..... 5 1/2 6 1/2 7 1/2 8 1/2 9 1/2 10 1/2 11 1/2
Height, in..... 3 1/2 4 1/2 5 1/2 6 1/2 7 1/2 8 1/2 9 1/2
Price..... 34c 38c 43c 48c 50c 51c 79c

**Combination Lock Cash or Treasure Boxes.**

No. 2F6090 These boxes are made from very heavy stock, finished in black enamel, striped with rich gold bronze. The dial is large and legible. The owner can set a new combination as often as may be required without taking the lock to pieces. Trays are not furnished with boxes. For trays, see No. 2F6092. Knobs project 1/2 inch beyond the ribs.

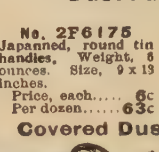
Length, outside..... Width..... Depth..... Price
9 1/2 in..... 6 1/2 in..... 3 1/2 in..... \$1.94
10 1/2 in..... 7 1/2 in..... 4 1/2 in..... 2.07
11 1/2 in..... 8 1/2 in..... 5 1/2 in..... 2.18
12 1/2 in..... 9 1/2 in..... 6 1/2 in..... 2.29
13 1/2 in..... 10 1/2 in..... 7 1/2 in..... 2.40
14 1/2 in..... 11 1/2 in..... 8 1/2 in..... 2.51



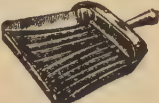
from the 9 1/2 inch tray.
Size, in..... 9 1/2 10 1/2 11 1/2 12 1/2 13 1/2 14 1/2
Price..... 16c 23c 25c 48c 85c 80c

Fireproof Cash Box.

No. 2F6094 Fireproof Cash Box. The fireproof walls of this box are sufficiently thick to make it absolutely fireproof in any residence. It is a perfectly safe receptacle for deeds, bonds, contracts, mortgages, notes, insurance policies, tax receipts, jewelry, etc. To test this box we had one subjected to an intense heat in a furnace. Not only was the iron heated red hot, but it reached a white heat, which is a point just before iron melts. The contents of box were not even marred. No fire could ever occur out in the open air to equal the intense heat to which this box was subjected. Furnished with a first class padlock with two keys. Dimensions: Outside, 13 inches long, 9 inches wide, 7 inches deep; inside, 10 inches long, 6 1/2 inches wide, 5 inches deep. Approximate weight, 50 pounds. Price..... \$4.60

**Dust Pan, 10 Tin.**

No. 2F6175 Japanned, round tin handles. Weight, 8 ounces. Size, 9 x 13 inches.
Price, each..... 9c
Per dozen..... 63c

Covered Dust Pan, 10 Tin.

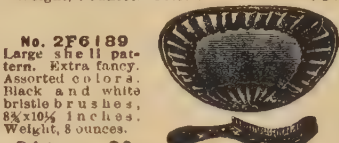
No. 2F6177 Japanned, round tin handles. Weight, 8 ounces. Size, 9 x 13 inches.
Price, each..... 9c
Per dozen..... 97c

Quaker Dust Pan.

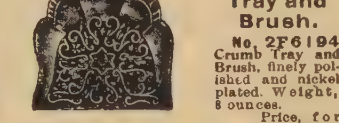
No. 2F6179 Quaker Dust Pan, made of XXX tin plate, extra heavy, with stiff, sharp edge. Built for wear, and will stand rough usage. Japanned finish. Size, 12 1/2 x 8 1/2 inches.
Price..... 16c

Crumb Pans and Brushes.

No. 2F6186 Assorted colors. Black Tam-
pico brushes. Pan, 6 1/2 x 10 1/2 inches. Weight, 6 ounces. Price..... 19c



No. 2F6189 Large shell pattern. Extra fancy. Assorted colors. Black and white bristle brushes. 8 1/2 x 10 1/2 inches. Weight, 8 ounces.
Price..... 33c



No. 2F6194 Crumb Tray and Brush, finely polished and nickel plated. Weight, 8 ounces.
Price, for tray and brush..... 48c

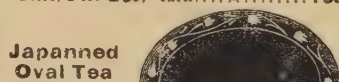
No. 2F6195 Crumb Tray and Scraper, same design as shown above, with scraper instead of brush. Weight, 8 ounces.
Price for tray and scraper..... 23c

Crumb Tray and Scraper.

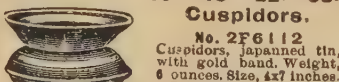
No. 2F6198 Crumb Tray and Scraper. An exact imitation of one of the most popular solid silver patterns, finely nickel plated, polished and etched with handsome designs. The scraper has a black enamel handle.
Price..... 33c

Carpathian Metal Trays.

No. 2F6200 Made of non-rusting white metal, richly embossed, highly polished. Equal in appearance to trays usually sold for \$1.00. It is 13 inches in diameter.
Price, 2 for 25c; each..... 15c

**Japanned Oval Tea Trays.**

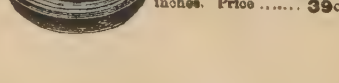
No. 2F6212
Inches, diameter..... 11 18 22 26
Weight, pounds..... 1 1 1 1 1 1 1 1
Price..... 10c 15c 22c 33c

**Cuspidors.**

No. 2F6112 Cuspidors, japanned tin, with gold band. Weight, 6 ounces. Size, 4 1/2 x 7 inches.
Price, each..... 8c
Per dozen..... 88c



No. 2F6116 Nickel Plated Cuspidors. Self righting pattern, with loaded bottom. Weight, 1 pound. Size, 5 1/2 x 7 1/4 inches.
Price..... 22c



No. 2F6119 Cast Iron Cuspidors. White enameled inside, outside painted, assorted colors, banded. Weight, 3 1/2 pounds. Size, 8 x 10 inches. Price..... 39c

Fancy Water Coolers.

No. 2F6130 Water Coolers. Double wall, with non-conducting material, galvanized iron reservoir, handsomely decorated in various colors, side handles, nickel plated faucets.
Gallons..... 4 6 8 10
Weight, crated, lbs..... 18 20 22 24
Price..... \$1.20 \$1.55 \$1.80 \$2.15 \$2.58 \$3.35

Oval Foot Tubs.

XXX Extra Heavy Tin Foot Tubs, strong and well made, heavy handles, double seamed, etc.
No. 2F6136 Size 17x13 1/2 inches. Weight, 28c
No. 2F6137 Size 18x14 1/2 inches. Weight, 33c
No. 2F6138 Size 20x16 1/2 inches. Weight, 46c

Infants' Bath Tubs.

Infants' Heavy XXXX Bath Tubs, well made, double seamed, strong rim and handles. Nicely japanned.
No. 2F6140 Size, 27 inches. Weight, 78c
No. 2F6141 Size, 30 inches. Weight, 88c
No. 2F6142 Size, 36 inches. Weight, 1.32
No. 2F6143 Size, 42 inches. Weight, 1.65

Plunge Bath Tubs.

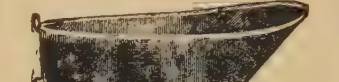
No. 2F6148 Extra Heavy Tin Plunge Bath Tubs, double seamed, heavy roll at top, extra wood bottom, waste pipe at end of tub. Nothing better made in a tin tub.
Size, 4 feet. Price..... \$4.30
Size, 5 feet. Price..... 4.95
Size, 6 feet. Price..... 5.55

Chamber Pails.

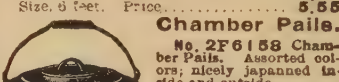
No. 2F6158 Chamber Pails. Assorted colors, nicely japanned inside and outside.
Quarts..... 10 11
Holds, qts..... 9 10
Size..... 10 1/2 x 10 1/2 11 1/2 x 11 1/2
Wgt. lbs..... 3 1/2 4 1/2
Price..... 29c 30c 31c 32c 33c 34c 35c

**Challenge Odorless Com-
mode and Slop Bucket
Combined.**

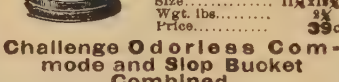
No. 2F6162 It is impossible for the foul air to escape, even when the lid is removed, as there is inside the lid a receptacle that holds a deodorizer, and which neutralizes all gases inside the commode. The deodorizer (a tablespoonful of chloride of lime), needs only to be renewed once in two weeks at a small cost. It is indispensable in the sick room, especially in cases of contagious diseases and fevers. Does not have to be emptied until filled, no matter how long it stands. Illustration shows construction. Made of heavy galvanized iron, nicely painted with enamel paint. Has removable inside bucket and also removable seat, etc. It needs only to be seen to convince you of its wonderful merit. Holds 9 quarts. Weight, 6 1/2 pounds. Price..... \$1.18

**Toilet Stand.**

No. 2F6260 Toilet Stand. Will hold any ordinary sized wash basin. Easily attached to wall, post or the side of a wooden pump, and can be folded up out of the way when not in use. Complete with soap holder, as shown in illustration, and towel hook. Made of steel, nicely japanned and is unbreakable. Weight, 9 pounds. Price..... 18c

**Pot Drainer.**

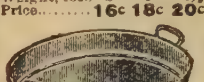
A practical drainer for cooking utensils. A safe, simple and easy way of draining utensils containing boiling water without any danger to the user. It grips the utensils securely, draining any size pan, iron pot, kettle, pail or sauce pan.
No. 2F6265 Pot Drainer, fits any utensil from 8 inches to 10 1/2 inches in diameter.
Price..... 22c
No. 2F6266 Pot Drainer, fits any utensil from 10 1/2 inches to 13 inches in diameter.
Price..... 24c

**Galvanized Chamber Pails.**

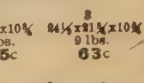
No. 2F6817 Worth a dozen cheap tin or wooden pails. 12 quarts. Holds 1 1/2 quarts. Weight, 3 1/2 pounds. Price..... 38c

Galvanized Water Pails.

No. 2F6820 Will never rust, no hoops to fall off. Sizes are actual capacity.
Quarts..... 10 12 14
Weight, lbs..... 2 3 3 1/2
Price..... 16c 18c 20c

**Galvanized Washtubs.**

No. 2F6836 Heavy Galvanized Washtubs, no locking, no hoops to fall off, strong and durable.
No. 2F6837 20x17 1/2 x 10 1/2 22x17 1/2 x 10 1/2 24x17 1/2 x 10 1/2
Weight, 7 lbs. 7 lbs. 9 lbs.
Price..... 49c 55c 63c

**Wringer Attachments.**

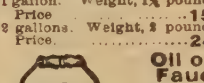
No. 2F6837 For clamping wringer on galvanized tub. A set consists of two devices like illustration. Weight, 6 ounces. Price, per set..... 6c

Galvanized Steel Baskets.

Galvanized Steel Bushel Baskets are provided with extra heavy corrugated bottoms, thus insuring great strength.
No. 2F6845 1 bushel. Weight, 5 1/2 pounds. Price..... 51c
No. 2F6846 1 1/2 bushels. Price..... 67c

**OIL CANS.****Spout Oil Cans.**

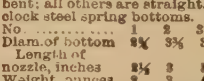
No. 2F6902 Galvanized iron, with lined screw on top and spout.
1 gallon. Weight, 1 1/2 pounds. Price..... 15c
2 gallons. Weight, 3 pounds. Price..... 24c

**Oil or Gasoline Faucet Cans.**

No. 2F6907 The Faucet Can. The most desirable faucet can made. Corrugated galvanized iron, brass faucet, nickel plated.
3 gallons. Weight, 3 1/2 lbs. Price..... 38c
5 gallons. Weight, 5 1/2 lbs. Price..... 47c

**Copperized Steel Oilers.**

No. 2F6950 Seamless Copperized Steel Oilers, are cheap, durable and elegant. They are heavily electro copper plated on the inside to prevent rust and to prevent the oil from becoming gritty. On the outside they perfectly resemble solid burnished copper. The 9-inch nozzles are bent; all others are straight. Have clock steel spring bottoms.
No. 2F6951 1 1/2 2 3 3 1/2 4 5 6 7
Diam. of bottom 1 1/2 2 3 3 1/2 4 5 6 7
Length of nozzle, inches 1 1/2 2 3 3 1/2 4 5 6 7
Weight, ounces 1 1/2 2 3 3 1/2 4 5 6 7
Price..... 13c 15c 16c 18c 22c 26c 30c

**Mowing Machine Oilers.**

Mowing Machine Oilers. Tin; bent or straight spout; hold about 1/2 pint. Weight, 5 ounces.
No. 2F6975 Bent spout. Price..... 5c
No. 2F6976 Straight spout. Price..... 5c

Copper Plated Mowing Machine Oiler.

No. 2F6983 Copper plated inside and outside. Made of one piece of steel, holds about 1/2 pint. Weight, 6 ounces. Price, 14c

Asbestos Stove Mat.

No. 2F6990 A household necessity. This mat is made of asbestos of superior quality, and is scorchproof as well as fireproof. Any cooking utensil used upon it becomes absolutely scorchproof. Diameter, 9 inches, with metal ring. Weight, 2 ounces.
Price, per dozen, 24c; each..... 3c

Lightning Bread Toasters.

No. 2F6995 Toasts four slices of bread in two minutes and boils tea or coffee at the same time on any gas, gasoline or oil stove, and for a quick meal beats a red hot coal fire. All heavy at 61, braided and dovetailed at corners. Weight, 1 1/2 pounds. Price..... 20c



Show Cases.



No. 2F9869 Show Case. Frame is solid oak, golden oak finish. Back and doors are ash, natural finish; all double strength glass, securely imbedded in putty and fastened with mouldings, preventing breakage and making a dustproof case. Have sliding doors lined with the best American glass mirrors. A very neat fixture at a low price. 2, 3 and 4-foot cases have one light of glass each top and front; 5, 6 and 7-foot cases have two lights each top and front, and 8 and 10-foot cases have three lights each top and front. Securely packed for shipment in a strong case.

Length, feet	2	3	4	5
Height, inches	12	12	13	13 1/2
Width, inches	24	24	27	27
Shipping weight, pounds	35	50	80	95
Price, each	\$3.75	\$4.12	\$6.07	\$6.80
Length, feet	6	7	8	10
Height, in.	13 1/2	13 1/2	13 1/2	13 1/2
Width, in.	27	27	27	27
Shipping weight, lbs.	115	140	160	200
Price, each	\$8.30	\$9.80	\$10.80	\$13.65

Combination Cigar Case.



No. 2F9871 One of the finest display cases on the market, to display a large line of goods in a pleasing manner. The front and sides are made of oak, handsomely finished in medium golden oak; doors and back are natural finished ash; fitted with double-strength glass throughout; top light glazed from top with moulding, and has sliding doors in upper and lower sections. The best American mirrors in upper sliding doors. Lower doors neatly paneled; equipped with rack shelf and moistening pan. The 3-foot and 4-foot cases have one light in front and top; 5, 6, 7 and 8-foot have two lights in front and top, and the 9 and 10-foot have three lights front and top. Unless otherwise ordered we will ship in style case knocked down, saving from one-half to two-thirds regular cost of freight. It can be easily set up in fifteen minutes. It can be furnished with a screwdriver; also furnished with casters if desired. Width, 28 inches; height, 24 inches.

Length, feet	3	4
Approximate weight, lbs.	135	130
Price, each	\$11.80	\$12.50
Length, feet	5	6
Approximate weight, lbs.	225	270
Price, each	\$16.45	\$20.35
Length, feet	8	10
Approximate weight, lbs.	315	360
Price, each	\$24.30	\$28.25
Length, feet	10	12
Approximate weight, lbs.	450	490
Price, each	\$36.05	

A \$6.00 Automatic Ash Sifter and Ash Can for \$3.48



A Money and Coal Saver. No home can afford to be without one. It will save more than it pays for itself in the saving of fuel, the first reason, say nothing of the convenience, cleanliness and the labor saved by using a receptacle of this kind. Place it close to your kitchen door, or in the summer kitchen, simply throw your ashes in the top; the sifter loses the rest, separating the ashes from the coal or charcoal. The worthless ashes or clinkers pass to the ash pit compartment as shown in illustration.

CONSTRUCTION—Exceedingly strong and well built. Made of extra heavy 22-gauge galvanized sheet steel, strongly braced. Edges are protected and strengthened, reinforced and riveted together. The grates, or sieves are extra strong, being made of 1/4-inch steel rods, and arranged in such a manner that with the aid of gravity the coal and ashes are separated. The back is fitted with a strong floor for the removal or dumping of ashes. It measures 33 inches high, 26 inches long and 22 inches wide. Being made of galvanized sheet steel it is weather or rust-proof—always retaining a neat appearance, an ornament to any yard. Packed in crates, to insure safe delivery; shipping weight, 25 pounds. Shipped from Chicago, and also from the factory in Northern Wisconsin when bought separately.

No. 2F9999 Automatic Ash Sifter \$3.48

Dietz Victor Slide Lift Tubular Lantern.

For Kerosene. No. 2F7002 Can be filled, lighted, regulated and extinguished without removing the globe. A side crank raises globe for lighting, and also lowers globe to burner. Has No. 1 burner with 1/4 inch wick and No. 0 globe. Fount holds enough oil to burn 17 hours. Weight, 1 1/2 pounds. Price, each.....45c

Dietz Crystal Tubular Lantern.

No. 2F7005 This is a strongly guarded tubular lantern with a glass fount instead of tin. This enables the user to see how much oil is in the fount, and the fount will never leak. Fitted with our improved slide lift. While the fount on this lantern is strongly guarded and is not liable to breakage, still in case of accidentally breaking it can easily be removed and a new one put in. No. 1 burner; 1/4-inch wick; No. 0 globe. Weight, about 3 1/2 pounds. Price, each.....62c

Dietz Royal Tubular Lantern.

For Kerosene. No. 2F7010 This lantern has the No. 2 burner, 1-inch wick and No. 0 globe, and should fill a want where a large amount of light is needed in a hand lantern. The oil pot holds 1 1/2 pints of oil, and the lantern will burn nineteen hours without refilling. Weight, about 2 pounds. Price, each.....62c

Ham's Cold Blast Tubular.

No. 2F7015 Cold Blast No. 2 Round Tube, Bottom Lift, Tin Tubular Lantern. No. 1 burner, 1-inch wick, No. 0 globe. Globe removable without taking off the guard, and is easily raised to light. This lantern is made on the same principle as a street lamp, with wind break, making it a superior lantern in its burning qualities. Very desirable for use in places where there are strong drafts of wind. In mills and other places where there is considerable draft, the burner will not clog up. Weight, 2 1/2 pounds. Price, each.....80c

Dietz Junior Cold Blast.

No. 2F7016 Only 12 inches high and gives a light equal to many others double its size. It can be filled, lighted, regulated and extinguished without removing the globe. It burns on the cold blast principle, taking most of its air supply from above the globe and will not blow out in the strongest wind. Our Junior Cold Blast possesses all the advantages of our regular No. 2 cold blast lantern, but in more compact form, and is unequalled where a light, handy lantern is required. Weight, 2 1/2 pounds. Price, each.....60c

No. 2F7018 Dietz Junior Cold Blast Lantern, same as No. 2F7016 except it is made of brass, highly polished. Price, each.....90c

No. 2F7019 Dietz Junior Cold Blast Lantern, same as No. 2F7016, except it is made of brass and is highly polished and nickel plated. Price, each.....\$1.10

Dietz Safety Tubular Mill.

No. 2F7017 The burner is locked in place by two positive locks on globe frame, which work automatically. In addition to this a plug may be used to secure the globe frame and the guard frame permanently, if desired. The guard has our patent wind break, which prevents access to the flame over the top of the globe. The oil fount holds 1 1/2 pints of oil, will burn 19 hours without refilling, has a solid drawn, retined oil fount. This lantern has been endorsed by insurance men wherever shown as the safest kerosene burning lantern made. Improved burner, 1/4-inch wick. No. 0 globe. Weight, 3 1/2 pounds. Price, each.....90c

Dietz Buckeye Dash Lantern.

No. 2F7025 This is really a very handy combination; it serves as a hand lantern and a side or dash lamp. The lamp is fastened under the body of the vehicle by means of a holder. (See No. 2F7028.) We furnish this lamp with our new bull's eye lens—bull's eye attached to the perforate plate. It is superior in every way to the bull's eye globe. No. 1 burner, 1/4-inch wick. No. 0 globe. Wt., about 3 1/2 lbs. Price, 63c

No. 2F6990 No. 0 Tubular Lantern Globe. For use on nos. 2F7002, 2F7005, 2F7012, 2F7015, 2F7017, 2F7018, 2F7019, or any other lantern using a No. 0 globe. Price, each.....6c

No. 2F6991 R. R. Lantern Globe to be used on 2F7069 lanterns or any other lantern this size and style. Price, each.....10c

No. 2F6992 Dietz Junior Lantern Globe. For use on 2F7016, 2F7018, 2F7019 lanterns. Price, each.....12c

No. 2F6993 Headlight Chimneys. For use on No. 2F7150. Price, each.....15c

Dietz No. 0 Reflector Tubular Lantern.

For Kerosene. No. 2F7027 The globe can be raised for lighting. The hood is 6 inches deep fitted with a 5-inch silvered glass reflector and a spring fastening for dash. Can also be used as a hand lantern with wall lamp. It is a desirable lantern for night driving, and will throw a strong light over 100 feet. We have never heard of one of them blowing or jarring out. The lamp can be fastened under the body of the vehicle, by means of our Warner holders. (See No. 2F7028.) No. 1 long cone burner, 1/4-inch wick. No. 0 globe. Wt., about 2 1/2 lbs. Price, \$1.10

Cold Blast Dash Lamp.

No. 2F7030 Cold Blast Dash Lamp, No. 2 burner, 1-inch wick, No. 0 globe. This lamp is intended for use when a very powerful light is required. It will not blow out in the strongest wind, and does not flicker as much as a lantern without windbreak. We furnish this lantern japanned blue. Weight, 2 1/2 pounds. Price, each.....\$1.00

Dietz Tubular Driving Lamp.

No. 2F7040 It is a practicable and perfect driving lamp. It will not blow out; it gives a clear, white light; it looks like a locomotive headlight. It throws all the light straight ahead; it burns kerosene. Handsomely finished; japanned. By means of a spring on the back, the lamp can be instantly placed on the front of dash; by means of the holder it can be attached to either side of the carriage. Fount holds oil to burn 21 hours. 11 inches high; 6 inches in diameter. Weight, 3 1/2 pounds. Price, japanned.....\$2.10

Dietz Tubular Hunting Lamp.

No. 2F7045 Looks like a locomotive headlight. It will not blow out. The hood over the front works perfectly and without noise; when the hood is down no light escapes. It will throw a powerful light. It burns kerosene and will burn ten hours without refilling. It is compact and handsome. Has ball and can be used as a hand and wall lantern in camp. Gives a brilliant light, and is absolutely safe. 11 inches high; 6 inches in diameter. Weight, 2 1/2 lbs. Price, \$3.00

Lantern Holder.

No. 2F7052 Warner Tubular Lantern Holder. For holding a tubular lantern under the body of a wagon for night driving. Weight, 6 ounces. Price, each.....20c

Wire Bottom R. R. Lantern.

Burns Lard Oil. No. 2F7069 The strongest of the lanterns made. The ball is made so that when the lantern is put down the ball stands up. Hinge top, removable globe wire, bottom, casts no shadow, ball fastened to guard. Bayonet catch on oil pot. Weight, 3 1/2 pounds. Price, each.....58c

Little Pearl Lantern.

No. 2F7073 Little Pearl Lantern. Only 7 inches high and made of good cut quality tin. Gives a good light and is very handy and serviceable where only a small lantern is needed. Furnished also with colored glass globes, red, blue, etc. These are fine for decorating purposes, lawn parties, picnics, etc. Burns kerosene, and fount holds enough to burn 12 hours. Weight, 12 ounces. Price, with white globe, ea, \$0.10. Per dozen......99. With colored globe, each.....1.12. Per dozen.....1.18

Police or Dark Lanterns.

No. 2F7125 Police or Dark Lanterns. 3 1/2-inch bull's eye. Weight, 19 ounces. Burns lard and sperm oil. Price, each.....33c

No. 2F7126 Police Lanterns. 3-inch bull's eye. Weight, 16 ounces. Price, each.....36c

No. 2F7130 Special quality dark lanterns, made of heavy tin, nickel plated, finest finish and strongest in the market; furnished with the best quality finely polished lens. Weight, each is ounces, with 3/4-inch lens. Burns lard or sperm oil. Price, each.....98c

No. 2F7131 With 3-inch lens. Weight, 15 ounces. Price, each.....\$1.18

Dietz Search Light.

No. 2F7148 For outside or indoor use. Will not blow out. Gives a powerful and brilliant light. Simple and effective device for raising globe, for lighting and trimming. No. 2 burner, 1-inch wick, No. 0 globe. Weight, 3 1/2 pounds. Price.....\$1.50

Traction Engine Headlight.

No. 2F7150 This headlight is especially adapted for traction engines, as it gives a very strong light, and the draft is so arranged that the flame will not smoke or blow out in high winds, nor jar out in passing over rough roads. Size, 21 x 12 x 6 inches. Has silver plated copper reflector, 10 inches in diameter, and improved locomotive headlight burner. Packed complete with attachments to fit to engine. Weight, box, 30 pounds. Price.....\$5.98

Dietz Tubular Hanging Street Lamp.

No. 2F7181 Will not blow out in the strongest wind. No chimney, new globe lifter, improved burner, outside view regulator, automatic extinguisher, does not smoke. Light equal to gas, at a less cost. Is useful wherever a strong light is desired. Has No. 3 burner, 1 1/4-inch wick, No. 3 globe. Weight, packed for shipment, 31 pounds. Price.....\$3.48

Dietz Corporation Street Lamp.

No. 2F7191 This Lamp is fitted with a glass oil fount, kerosene burner and chimney, and has removable cast iron socket that will fit a post or bracket. The upper part of lamp is removable and the lamp can be closed for shipment. Packed one in each case. Average weight, with case, 40 pounds. Net, with socket, 15 pounds. Height, 33 1/2 inches. No. 3 burner. 1-inch wick. No. 3 Sun chimney. Price.....\$3.20

Dietz No. 3 Globe Tubular Street Lamp.

No. 2F7196 Warranted to give perfect satisfaction. More sold than all other makes combined. No chimney. Light equal to gas at a less cost. New globe lifter. Outside view regulator. Does not smoke. Casts no shadow. Will not blow out in the strongest wind. Can be regulated to burn a certain number of hours. This lamp never fails to give perfect satisfaction. It can be filled, lighted and regulated without removing the globe. The reflector is painted white and the lamp painted green. Packed one each in a case. Weight, boxed, 50 pounds; 37 inches high. No. 3 burner; 1 1/4-inch wick; No. 3 globe. Price.....\$3.48

Gasoline and Oil Torches.

No. 2F7300 The Acme Gasoline Torches, for indoor or outdoor lighting; are not affected by wind, rain, cold or heat. They produce a large, brilliant, white flame, equal in volume to ten gas jet flames. The reservoir holds nearly six quarts and, when filled, will burn full flame for nine hours. Weight, 3 1/2 pounds. Price.....84c

No. 2F7302 Acme Gasoline Torch, with two burners, controlled by separate valves, so only one may be used if desired. The burners are 4 inches apart. Weight, 5 1/2 pounds. Price.....\$1.48

Torch Burner.

No. 2F7305 Gasoline Torch Burner, same as used on our Acme Gasoline Torch. Weight, 1 1/2 pounds. Price, without pipe or tank.....45c

Kerosene Torches.

No. 2F7308 The Acme Coal Oil or Kerosene Torch, is similar in general appearance to the gasoline torch, with the exception of burner. When the reservoir is filled it will burn full flame for 15 1/2 hours. Weight, 3 1/2 pounds. Price.....94c

No. 2F7310 Acme Coal Oil or Kerosene Torch, with two pipes, same as above, except the burner. Weight, 5 1/2 pounds. Price.....\$1.68

Torch Burner.

No. 2F7312 Coal Oil Torch Burners, same as used on our Acme Coal Oil Torch. Weight, 1 1/2 pounds. Price, without pipe or tank.....53c

Our Acme Torches are the highest grade made. They are made to special specifications and are worth double the many cheaper makes.

CUTLERY DEPARTMENT.

THE CUTLERY DESCRIBED AND ILLUSTRATED on the following pages represent the highest quality of the respective kinds and patterns. We have endeavored to avoid the various freak ideas, of which there are so many in the cutlery line, and quote only such goods as have practical merit which we know will give the purchaser or user absolute satisfaction. The various patterns and styles of table cutlery, shears, scissors, pocket knives, razors, etc., are all first quality goods. We do not handle what is known as second quality goods. In selecting cutlery from this catalogue you have the satisfaction of knowing that the goods are the best that skilled labor and best quality of material can produce, and are further reassured by our guarantee that these goods prove satisfactory or your money refunded.

OUR BUSINESS IN CUTLERY exceeds that of any five catalogue houses in the United States combined. This enormous business has been built up on high quality and sound values. There are many grades in cutlery and it is an easy matter for a competitor to illustrate second or third quality shears, knives and razors in a manner similar to the first quality select goods that we handle, and offer this inferior cutlery at prices as low or even lower than those quoted by us. But it is impossible for any dealer to offer equally high grade goods as those handled by us at prices as low as those we quote.

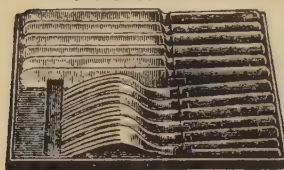


Table Knives and Forks, best grade steel. Fancy French pattern, double bolsters, with swaged scimitar blades. The best value in cutlery ever offered.

No. 28F6214 Cocobolo Handle Knives and Forks. Price, per set, 6 knives and 6 forks	\$0.99
No. 28F6215 Knives only. Price, per dozen	1.15
No. 28F6216 Ebony Handles. Price, per set, 6 knives and 6 forks	1.13
No. 28F6217 Knives only. Price, per dozen	1.25
No. 28F6218 Bone Handles. Price, per set, 6 knives and 6 forks	1.48

SILVER PLATED TABLEWARE.

\$1.18 for Knife and Fork Set.



No. 5F0182 Plain Pattern Knife and Fork Set, regular size, plated with 4 pennyweights of silver; excellent value. Price, for complete set.....\$1.18

No. 5F0184 Set of six Knives and six Forks, marked SEROCO, 6 pennyweights of silver to the dozen. Price.....\$1.72

No. 5F0185 Set of six Knives and Forks, marked SEROCO, 8 pennyweights of silver to the dozen. Price.....\$1.88

No. 5F0104 Sears, Roebuck & Co.'s Paragon Brand Medium Knives, 12 dwt. Price, per doz. \$2.44

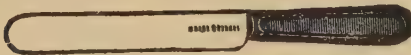
No. 5F0106 Sears, Roebuck & Co.'s Paragon Brand Medium Forks, 12 dwt. Price, per doz. \$2.44

Tea and Table Spoons.

No. 5F0502 Sears, Roebuck & Co.'s Paragon Brand Plain Tea Spoons. Price, per dozen.....90c

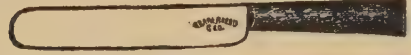
No. 5F0514 Sears, Roebuck & Co.'s Paragon Brand Plain Table Spoons. Price, per dozen.....\$1.80

FOR A FULL LINE OF SILVERWARE in all makes and grades, including flatware as well as castors, cake dishes and all hollow ware, at prices unheard of before, see our Silverware Department, pages 103 to 118.



No. 28F6100 Iron Handle Knives and Forks. Price, per set, 6 knives and 6 forks.....39c

No. 28F6101 Knives only. Price, per dozen.....50c

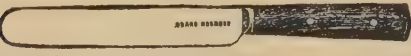


No. 28F6112 Cocobolo Handle Knives and Forks, no bolster. Per set, 6 knives and 6 forks.....37c

No. 28F6113 Knives only. Price, per dozen.....48c

No. 28F6114 White Bone Handle Knives and Forks, no bolster. Per set, 6 knives and 6 forks.....65c

No. 28F6115 Knives only. Price, per dozen.....76c

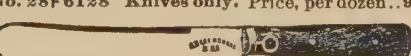


No. 28F6125 Cocobolo Handle Knives and Forks, single bolster. Per set, 6 knives and 6 forks.....55c

No. 28F6126 Knives only. Price, per dozen.....70c

No. 28F6127 White Bone Handle Knives and Forks, single bolster. Price, per set, 6 knives and 6 forks.....81c

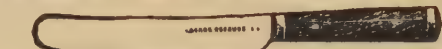
No. 28F6128 Knives only. Price, per dozen.....96c



No. 28F6134 Fancy Ring Pattern, Cocobolo Handle Knives and Forks, swaged scimitar blades. Price, per set, 6 knives and 6 forks.....80c

No. 28F6135 Knives only. Price, per dozen.....95c

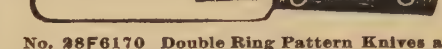
No. 28F6136 Same as No. 28F6134, with white bone handles. Per set, 6 knives and 6 forks.....\$1.11



No. 28F6152 Double Bolstered Cocobolo Handle Knives and Forks. Per set, 6 knives and 6 forks.....66c

No. 28F6153 Knives only. Price, per dozen.....81c

No. 28F6154 Double Bolstered Bone Handle Knives and Forks. Per set, 6 knives and 6 forks.....91c



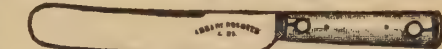
No. 28F6170 Double Ring Pattern Knives and Forks, Cocobolo handles.

Price, per set, 6 knives and 6 forks.....81c

No. 28F6171 Knives only. Price, per dozen.....96c

No. 28F6172 Same as No. 28F6170, with ebony handles. Price, per set, 6 knives and 6 forks.....\$0.94

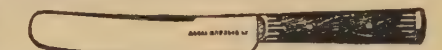
No. 28F6173 Knives only. Price, per dozen.....1.08



No. 28F6174 Same as No. 28F6170, with swaged scimitar blades, with bone handles.

Price, per set, 6 knives and 6 forks.....\$1.23

No. 28F6175 Knives only. Price, per dozen.....1.38



No. 28F6178 German Style, Cocobolo Handle Knives and Forks, swaged scimitar blades.

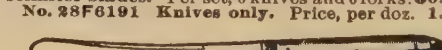
Price, per set, 6 knives and 6 forks.....\$0.90

No. 28F6179 Knives only. Price, per dozen.....1.11



No. 28F6188 Cross Pattern, Double Bolstered Cocobolo Handle Knives and Forks, swaged scimitar blades. Per set, 6 knives and 6 forks.....\$0.97

No. 28F6191 Knives only. Price, per doz. 1.12



No. 28F6226 Our latest style cross pattern, white bone handles, swaged scimitar blades.

Price, per set, 6 knives and 6 forks.....\$1.60

No. 28F6227 Knives only. Price, per dozen.....1.75

No. 28F6244 Same as No. 28F6226, with Cocobolo handles. Per set, 6 knives and 6 forks.....\$1.14

No. 28F6245 Knives only. Price, per dozen.....1.29



No. 28F6265 Imitation Stag Handle, Double Bolster Knives and Forks, swaged scimitar blades.

Price, per set, 6 knives and 6 forks.....\$1.19

No. 28F6267 Knives only. Price, per dozen.....1.34



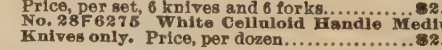
No. 28F6272 Hard rubber handles, medium blades. Price, per set, 6 knives and 6 forks.....\$2.65

No. 28F6273 Knives only. Price, per dozen.....2.66

No. 28F6274 White Celluloid Handle Medium Knives and Forks.

Price, per set, 6 knives and 6 forks.....\$2.66

No. 28F6275 White Celluloid Handle Medium Knives only. Price, per dozen.....\$2.67



IF SENT BY MAIL, Postage on Knives and Forks is from 35 cents to 40 cents extra, per set.

Knives with Four-Tined Forks. No. 28F6283 to No. 28F6314 have four-tined forks.



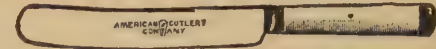
No. 28F6283 Tinned Steel Knives and Forks. Forged from steel, and are heavily coated with pure black tin to prevent rust. We do not break sets.

Price, per set, 6 knives and 6 forks.....45c

No. 28F6287 Tinned Steel Table Knives and Forks. Put up in cardboard case as illustrated. Handles of forks are same as knives. We do not break sets.

Price, per set, 6 knives and 6 forks.....72c

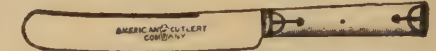
If by mail, postage extra, 44 cents.



No. 28F6296 Cocobolo Handle Knives and Four-Tined Forks. Double bolster; swaged scimitar blade. A handsome and durable article.

Price, per set, 6 knives and 6 forks.....\$1.00

No. 28F6298 Same as above with fine white bone handle. Price, set of 6 knives and 6 forks.....\$1.33



No. 28F6300 White Bone Handle Knives and Four-Tined Forks. Double fancy bolsters; swaged scimitar blades.

Price, per set, 6 knives and 6 forks.....\$1.55

No. 28F6301 Knives only. Price, per dozen.....1.70

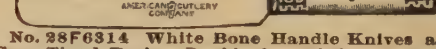
No. 28F6304 Cocobolo Handle Knives and Four-Tined Forks. Double fancy bolster; swaged scimitar blades. Price, per set, 6 knives and 6 forks.....\$1.09



No. 28F6310 Cocobolo Handle Knives and Four-Tined Forks. Double fancy bolsters; swaged scimitar blades. A very neat and attractive pattern.

Price, per set, 6 knives and 6 forks.....\$1.98

No. 28F6311 Knives only. Price, per dozen.....1.43



No. 28F6314 White Bone Handle Knives and Four-Tined Forks. Double fancy bolster; swaged scimitar blades.

Price, per set, 6 knives and 6 forks.....\$1.74

No. 28F6315 Knives only. Price, per dozen.....1.89

Dessert Knives.



No. 28F6330 Fancy Mikado pattern, best quality steel dessert knives, polished cap and bolster, 5 inch scimitar blade and 3-tined forks. Fine polished cocobolo handle.

Price, per set of 6 knives and 6 forks.....\$1.26

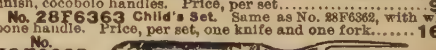
No. 28F6332 Same as above, fitted with fine bone handle. Price, per set of 6 knives and 6 forks.....\$1.70

Child's Sets. This blade of knife measures 4 1/2 inches. Entire length, 7 1/2 inches. If by mail allow 5 cents for postage.



No. 28F6362 Child's Set, one knife and one fork, no bolster, strong, well made set, best finish, cocobolo handles. Price, per set.....9c

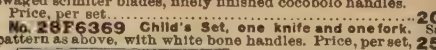
No. 28F6363 Child's Set. Same as No. 28F6362, with white bone handle. Price, per set, one knife and one fork.....16c



No. 28F6368 Child's Set, one knife and one fork, no bolster, double fancy bolsters, swaged scimitar blades, finely finished cocobolo handles.

Price, per set.....20c

No. 28F6369 Child's Set, one knife and one fork. Same pattern as above, with white bone handles. Price, per set.....25c



No. 28F6370 Child's Tinned Steel Set, put up in case, as illustrated. Weight 2 1/2 ounces. Price, per set, knife, fork and spoon, 10c

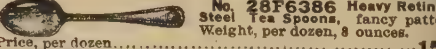


Tea and Table Spoons.

No. 28F6383 Heavy Retinned Steel Tea Spoons, tipped pattern. Weight, per dozen, 9 1/2 ounces.

Price, per dozen.....10c

No. 28F6384 Heavy Retinned Steel Table Spoons, tipped pattern. Weight, per doz., 17 1/2 ounces. Price, per dozen.....20c



No. 28F6386 Heavy Retinned Steel Tea Spoons, fancy pattern. Weight, per dozen, 8 ounces.

Price, per dozen.....15c

No. 28F6387 Heavy Retinned Steel Table Spoons, fancy pattern. Weight, per doz., 20 ounces. Price, per dozen.....30c

Aluminum Spoons.

These spoons are highly polished and in appearance are equal to the best solid silver goods, and as they are made of the same material throughout (having no plating to wear off) they will not tarnish nor corrode, but will have the appearance of silver goods even after years of use.

No. 28F6392 Cast Aluminum Tipped Tea Spoons. Full size. Very finely finished. Pure as solid silver. Never wear out or tarnish. Price, per set of six.....28c
If by mail, postage extra, 3 cents.

No. 28F6393 Cast Aluminum Tipped Table Spoons. Full size in every way. Length, 8 1/4 inches. Price, per set of six.....47c
If by mail, postage extra, 7 cents.

No. 28F6394 Aluminum Mix-er Spoon. 11 inches long, 2 1/2 inches wide across bowl. A good large serviceable spoon, finely finished. Price, per half dozen, \$1.20; each.....22c

Carving Knives and Forks.

The Carvers No. 28F6401 to No. 28F6421 have stag handles. The blades are 8 inches long, made from the best of steel and tempered to cut. The finish is first class and every pair is fully warranted.

No. 28F6401 Price, per pair, 8-inch blade.....\$1.25

No. 28F6405 Knife and Fork. 8-inch blade; polished cap bolsters; genuine stag handle. Price, per pair.....\$1.32

No. 28F6408 Knife and Fork. 8-inch blade; fine stag handle; fancy polished bolster. Price, per pair.....\$1.35

No. 28F6410 Stag handles and silver ferrules. The blades are made from the best of steel and are tempered to cut. Price, per pair, 8-inch blade.....\$1.60

No. 28F6421 Stag handle, sterling silver ferrules. They are very highly finished goods and the blades are tempered to cut. Price, per pair, 8-inch blade.....\$1.85

No. 28F6424 Steak and Bird Carvers. This is a very neat small carver for steak, roast and small birds. The knife is fitted with a 6-inch blade, best quality highly tempered steel, hand forged, swaged, finely finished. This carver is fitted with fancy solid polished bolsters; solid square ebony handles. The material in these carvers and the workmanship is positively the best. Price, per pair.....\$1.10

Opal Handle Game and Steak Carver.

No. 28F6426 Our Opal Handle Game Carvers have white opal handles, hand decorated with pictures of rabbits, etc. The decorations are beautiful work done in colors and baked in the white opal handle and cannot in any way be injured by hot water and grease. The carver has a 6-inch swaged, polished best quality steel blade fitted with fancy silver ferrule. The two-tine fork is decorated, fitted and finished to match carver. The material in this carving set is the very best, the workmanship is perfect and this is undoubtedly the most beautiful small game carver on the market. Price, per pair, put up in a neat lined box.....\$3.00
If by mail, postage extra, 14 cents.

Geo. Wostenholm Carvers.

The Genuine IXL Carving Knife and Forks, stamped Geo. Wostenholm & Sons' Celebrated IXL Cutlery, Sheffield, England. Every blade hand forged from the finest double shear steel, and tempered to cut and hold an edge. Finely finished and fully warranted. The reputation of this brand makes it unnecessary for us to say very much about the quality, for the goods are known as the standard the world over. They are guaranteed to be genuine IXL goods.

No. 28F6430 Geo. Wostenholm & Sons' Celebrated IXL Carving Knife and Fork. Imitation stag handles. Fancy solid forged steel bolsters with best electro silver plated ferrules. Length of blade, 8 inches. A very handsome pair of carvers of the very best quality. Price, per pair.....\$1.80
No. 28F6431 Steel to match. Price......65

No. 28F6432 Geo. Wostenholm & Sons' Celebrated IXL Carving Knife and Fork. French pattern blade, imitation stag handles; more durable and better looking than the genuine stag handle, as it will not crack and is the same color throughout. Fancy steel bolsters. The finest electro silver plate ferrules and caps. Length of blade, 8 inches. Price, per pair.....\$1.65
No. 28F6433 Steel to match. Price......45

No. 28F6434 Geo. Wostenholm & Sons' Celebrated IXL Carving Knife and Fork. Genuine stag handles, steel bolster and butt, with 8-inch blade. It is one of the most popular shaped blades made and is fully warranted. Price, per pair.....\$1.40
No. 28F6435 Steel to match. Price......55

No. 28F6541 Carving Set. Solid steel bolsters, sterling silver ferrules and caps, stag handles. Price, per set, 8-inch blade.....\$3.05
Price, per set, 9-inch blade.....3.30

No. 28F6545 Carving Set. Solid steel bolsters, sterling silver ferrules and tips, stag handles. Price, per set, 8-inch blade.....\$4.60
Price, per set, 9-inch blade.....4.85

15-Piece Stag Handle Knife Set, \$4.85.



be duplicated elsewhere for less than \$6.00. Price, per set.....\$4.85

Bread Knives.

No. 28F6576 Wilbert solid handle fancy bolster, best crucible steel blade slicer or bread knife. Blade is 9 inches long, made of the best crucible steel, swaged and finely polished. A better blade could not be made. Price... (Postage extra, 10c).....28c

No. 28F6577 Wilbert Cracker Jack Slicer, or general household knife, cocoa handle, three large head brass rivets, single bolster, clip point, swaged blade. Length of blade, 9 1/4 inches. The blade of this knife is made of the best crucible steel. A better blade could not be made, and it is fully guaranteed. Price.... (If by mail, postage extra, 10c).....33c

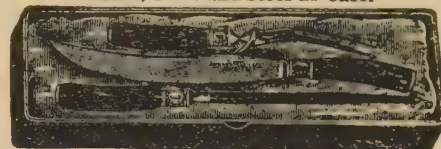
CONSIDER OUR PROFIT SHARING PLAN

Your Profit Sharing Certificate will go a long way toward getting you something handsome and valuable, shown on pages 1 and 2 of this catalogue.

No. 28F6436 Geo. Wostenholm & Sons' Celebrated IXL Carving Knife and Fork. Imitation stag handles, solid bolsters and caps. Length of blade, 8 inches. Price, per pair.....98c
No. 28F6437 Steel to match. Price.....33c

CARVING SETS.

Knife, Fork and Steel in Case.



No. 28F6506 Carving Set. Solid steel bolsters, sterling silver ferrules and caps, stag handles. Length of blade, 8 inches. Price, per set.....\$3.50
Length of blade, 9 inches. Price, per set.....3.95

No. 28F6507 Our Optimo Carving Set is a beauty and the best value ever offered. Has stag handles, heavy German silver ferrules and tips; 9-inch blades of highest grade cutlery steel. Set consists of knife, with fork and steel to match, all of best quality in neat cloth lined case. Per set.....\$2.20



No. 28F6550

This is a high grade set consisting of one 8-inch swaged steel blade, stag handle carver, silver cap and bolster, carving set consisting of three pieces and includes a two-tine finely polished fork with guard and best quality stag handle steel to match knife and fork; table knives have best quality double swaged steel blades, scimitar pattern, polished cap and bolster, handsome imitation stag handles. The forks are a neat pattern, four tines, nicely finished and fitted in the same manner as the knives. This 15-piece set is put up in a handsome, strong velvet lined partitioned box. Cannot

\$4.85

No. 28F6578 The Hurd Patent Bread Knife. This knife is so shaped and protected at each end that it is impossible to cut the table or table cloth. Blade is finely ground, 10 inches long, made of the best quality steel, finely tempered. Fitted with a hollow malleable handle. This knife will keep sharp longer than any other knife, and it is very easily sharpened when dull. Price.....16c
If by mail, postage extra, 9 cents.

Christy Pattern Knife Sets.

No. 28F6583 The Genuine Christy Knife Sets. Every knife warranted to be made of the best cutlery steel. Bread, cake and paring knife. Price, per set of three knives.....48c
No. 28F6586 Christy Pattern Knife Sets, made of the best cold rolled nickel steel. Will give satisfaction. Handles firmly swaged to the blade and will never come loose. Set consists of bread, cake and paring knife. Price, per set of three knives.....16c

Complete Kitchen Cutlery Outfit for 72c.



No. 28F6587 Our Six-Piece Complete Kitchen Outfit consists of one 7-inch cleaver with fine steel blade, nickel plated ferrule and round ebonyized handle, one 8-inch butcher knife, finely tempered steel blade and nickel plated ferrule, one serrated edge 9-inch bread knife, finely finished, ebonyized handle, one 8-inch best quality emery steel with guard and nickel plated ferrule, and two paring knives with nickel plated ferrule, solid ebonyized handles, making a total of six pieces. All of the articles mentioned in this list have solid wood handles, ebony finish. They are made in first class manner and the material used is the best, and we know this set will give satisfaction. These items, if bought singly, would aggregate a cost of at least \$1.00.

Price, per set, complete, put up in neat paper box..... 72c

If by mail, postage extra, 30 cents.

Kitchen Knives.

No. 28F6590 Kitchen Knife, sharp point, steel ferrule, natural wood handle, steel blade. Length of blade, 3 inches. Price, per dozen, 35c; each..... 4c

No. 28F6591 Kitchen Knife, with diagonal point, steel ferrule, natural wood handle. Length of blade, 3 inches. Price, per dozen, 35c; each..... 4c

No. 28F6592 Kitchen Knife, clip point, steel ferrule, natural wood handle. Length of blade, 3 inches. Price, per dozen, 35c; each..... 4c

No. 28F6593 Set of three Kitchen Knives, one each of the three preceding numbers. Price, per set of three..... 10c

No. 28F6594 Kitchen Knife, diagonal point, fancy curved handle, crutable steel blade. Length of blade, 3 inches. Price, per dozen, 45c; each..... 5c

No. 28F6595 Kitchen Knife, sharp point, walnut handle, three brass rivets, swaged blade. This knife is made of the very best crucible steel, and it's far better than any knife we have ever seen.

Price, per dozen, 68c; each..... 7c

No. 28F6596 Kitchen Knife, walnut handle, three brass rivets, clip point, swaged blade. This knife is made of the best crucible steel, and will cut and hold its edge. Price, per dozen, 68c; each..... 7c

No. 28F6598 Vegetable Parer and Corer. Takes off an even peel. Easily sharpened and cleaned. Just the thing for Saratoga chips. Price, per dozen, 50c; each..... 5c

No. 28F6601 Emery Knife Sharpener; has brass ferrule shield, whole length (including handle) 11 inches. Weight, 6 ounces. Price, per dozen, 54c; each..... 5c

No. 28F6602 Knife, Scissors and Skate Sharpener. A few seconds only is required to sharpen the kitchen knives or a pair of scissors. Screwed to a small block of wood of a suitable size for the hand, it makes a neat skate sharpener that will scance the skate runner.

Price, per gross, \$4.80; per dozen, 50c; each..... 5c

If by mail, postage extra, each, 3 cents.

Silver Steel Knife Sharpener.

No. 28F6604 The best sharpener for knives, scissors and tools. Instantly attached to any bench or table. This sharpener has two 1-inch hardened silver steel beveled wheels, which are adjustable to take up wear. Passing the knife or scissors a few times between these wheels will place a first class edge. Price, each..... 24c

If by mail, postage extra, 7 cents.

Butcher Knives.

Wilbert Butcher Knives, guaranteed first quality or money refunded. The following line of butcher knives is very complete, every number represents the highest quality of that particular pattern. The value of butcher knives is in the blade. The blades in the following line of knives are forged of the best steel, finely tempered and ground. Every knife guaranteed to give satisfaction or money refunded.

No. 28F6603 Wilbert Butcher Knife, Beech handle. Fully warranted in every way.

Length of blade, inches..... 5 1/2 6 7 8 10 12
Price..... 11c 12c 13c 16c 25c 40c

No. 28F6605 Wilbert Butcher Knife. Solid cocco handle, fancy bolster butcher knife with best crucible steel blade, tempered to cut, swaged and highly finished. It is impossible for this blade to get loose in the handle, and as there are no joints or places for grease and dirt to collect it is the most sanitary knife made. It is fully warranted in every way.

Length of blade, inches..... 6 6 1/2 7 8
Price..... 21c 23c 27c 33c

No. 28F6607 Wilbert Butcher Knife. Best quality swaged steel blade, three ridge brass shield rivets, cocobolo handle, high grade serviceable knife, guaranteed.

Length of blade, inches..... 6 7 8
Price..... 24c 28c 36c

No. 28F6611 French Cook or Sabatier Knives, ebony handle, solid polished bolster and polished blade of best forged steel. This is well tempered, well finished and guaranteed to give satisfaction or money refunded.

Length, inches..... 6 8 10 12
Price..... 45c 45c 72c 96c

No. 28F6622 Ebony Handle Clip Point Butcher Knife, made of best cutlery steel, stronger than the ordinary butcher knife. It is made the same pattern as a hunting knife for rough, heavy work.

Length of blade, inches..... 6 6 1/2 7
Price..... 20c 23c 26c

No. 28F6623 Our Prussia Pattern Butcher Knife. Forged from the bar, ground and finished by hand, and fully guaranteed. It has cocobolo handle, large head brass rivets. Warranted.

Length of blade, inches..... 6 7 8
Price..... 23c 25c 27c

No. 28F6626 Genuine Hollow Ground French Butcher Knife. Every blade stamped with man and French manufacturer's name. Has cocobolo handle, large head, copper rivet, metal bolsters and butt. Nicely finished. The finest knife we have ever seen.

Length of blade, inches..... 6 7 8
Price..... 26c 30c 33c

WILBERT BRAND SHEARS AND SCISSORS.

Wilbert Shears and Scissors are guaranteed to be the highest quality shears and scissors on the market. We guarantee each pair for uniformity of temper, cutting quality, finish, material and workmanship. Our shears are steel laid, which means that they have a plate of crucible tempered steel welded to a malleable frame, making these the toughest, strongest, best cutting shears on the market. The shears sold by us are what is known in the trade as best quality goods. They are carefully selected and any shears with the slightest imperfection are not branded "WILBERT." We do not sell the so-called second or medium quality shears or scissors. We have but one quality which is the very best that skilled labor and modern machinery and best material can produce. Remember that every shear and scissor bearing the trademark "WILBERT" which signifies highest quality, is absolutely guaranteed by our binding guarantee. If these goods are not found satisfactory, they can be returned at our expense and your money refunded. Our business in shears is larger than that of any other house selling direct to the consumer. Quality considered, it is impossible for any dealer to offer us any competition on this line. The WILBERT brand of shears and scissors are sold exclusively by us.

OUR GUARANTEE. If they are not in every way satisfactory they may be returned within thirty days, and money will be refunded or another pair sent to replace them. The shape of the blades makes them very stiff. They have steel laid blades and are finished in a superior manner. The fitting of the joints is as near perfect as the highest mechanical skill and careful inspection can make it. A drop of oil should be put on the joints of shears and scissors occasionally and the blades should be kept free from dust and grit, which quickly causes the blades to become dull. Don't use the shears to pull carpet tacks, draw corks, lift stove lids, etc., and then expect them to cut. While we claim our shears are the best on earth, they cannot be used for such purposes and give good satisfaction. Size of shears is the entire length.

Wilbert Shears, Straight Trimmers.

No. 28F6751 Wilbert Shears (Straight Trimmers). Japanned handles, nickel plated steel laid blades. Will cut clear to the points and are finished in a superior manner. Longer than any other we know of. Fully warranted, as explained in heading above.

Whole length, inches..... 6 7 8 9 10
Length of cut, inches..... 2 3/4 3 3 1/4 4 1/2
Price..... 30c 36c 41c 48c 64c

No. 28F6752 Wilbert Shears (Straight Trimmers). Full nickel plated, otherwise like those previously quoted. While the cutting qualities are the same in all shears of our brand, the nickel plated shear is most popular because it costs but very little more and looks much nicer.

Whole length, inches..... 6 7 8 9 10
Length of cut, inches..... 2 3/4 3 3 1/4 4 1/2
Price..... 36c 42c 49c 57c 69c

No. 28F6753 Wilbert Left Hand Straight Trimmers. Full nickel plated; fully warranted.

Whole length, inches..... 6 7 8 9 10
Length of cut, inches..... 2 3/4 3 3 1/4 4 1/2
Price..... 37c 44c 51c 59c 64c

Wilbert Shears, Bent Trimmers.

No. 28F6763 Wilbert Shears (Bent Trimmers). Japanned handles, nickel plated steel laid blades. For use on a table or board or for following a line, the bent hand shear is most convenient. Fully warranted.

Whole length, inches..... 8 9 10
Length of cut, inches..... 3 3/4 4 1/2 5
Price..... 42c 56c 68c

No. 28F6764 Wilbert Shears (Bent Trimmers). Full nickel plated, otherwise same as described under preceding number. Will cut clear to the points. Will cut more thicknesses of cloth, will keep sharp longer than other brands. They are fully warranted.

Whole length, inches..... 8 9 10
Length of cut, inches..... 3 3/4 4 1/2 5
Price..... 51c 67c 80c

Heinisch Straight Trimmers.

No. 28F6772 Heinisch Straight Trimmers, steel laid blades, full nickel plated, fully warranted.

Size, inches 6 6 1/2 7 7 1/2 8 8 1/2 9
Price..... 43c 48c 53c 56c 57c 63c 68c

Upholsterers' and Tailors' Shears.

No. 28F6775 Wilbert Upholsterers' and Tailors' best quality heavy steel laid blades with japanned handles. Fitted with strong steel screw and nut. The equal in cutting quality, material and workmanship to shears sold at double our price. Each pair is guaranteed to give satisfaction or your money refunded.

Length, inches..... 10 1/2 12 13
Price, per pair..... \$1.26 \$1.52 \$2.74

Barbers' Shears.

Wilbert Barbers' Shears fit the hand perfectly and work easily and smoothly. The blades are laid with a special steel and tempered by a patent process. Every shear is highly finished and must pass a rigid inspection before leaving factory, and we fully guarantee every pair we send out to give perfect satisfaction.

No. 28F6778 Highest Quality Steel Laid Barbers' Shears. Full nickel plated and polished; warranted.

Whole length, inches..... 7 7 1/2 8 8 1/2 9
Length of cut, inches..... 3 3/4 3 3/4 3 3/4 4 1/2
Price, per pair..... 45c 46c 48c 50c 54c

No. 28F6779 Wilbert Barbers' Shears, with enameled handles and full nickel plated blades; warranted.

Whole length, inches..... 7 1/2 8
Length of cut, inches..... 3 3/4 3 3/4
Price, per pair..... 38c 40c

No. 28F6780 Wilbert Highest Quality Solid Steel Barber Shears, full nickel plated and highly polished. Each pair guaranteed to give absolute satisfaction or money refunded. The material in these shears is the very best, the workmanship, grinding and tempering is absolutely perfect. They are made in a manner that we know will please any barber. Each pair fully guaranteed.

Whole length, inches..... 7 7 1/2 8 8 1/2
Length of cut, inches..... 3 3/4 3 3/4 3 3/4 4 1/2
Price..... 67c 68c 72c 76c

Heinisch Barbers' Shears.

No. 28F6785 Heinisch Barbers' Shears. Japanned handles, steel laid blades; warranted.

Size, inches..... 6 8 8 1/2
Price..... 42c 48c

No. 28F6786 Heinisch Barbers' Shears. Finely polished and full nickel plated; steel laid blades. Every pair warranted. Size, inches 8 8 1/2 9
Price..... 59c 62c 65c

No. 28F6787 Heinisch Left Hand Barbers' Shears. Japanned handles. Laid steel blades; only one size made; length, 9 inches. Price..... 78c

In our Special Barbers' Supply Catalogue (free on request) will be found a complete line of German and American make Barbers' Shears.

Wilbert Shears, Bent Trimmers.



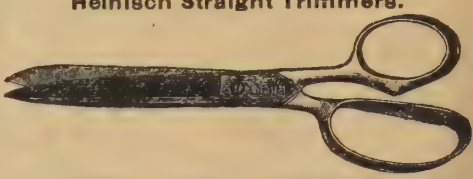
No. 28F6763 Wilbert Shears (Bent Trimmers). Japanned handles, nickel plated steel laid blades. For use on a table or board or for following a line, the bent hand shear is most convenient. Fully warranted.

Whole length, inches..... 8 9 10
Length of cut, inches..... 3 3/4 4 1/2 5
Price..... 42c 56c 68c

No. 28F6764 Wilbert Shears (Bent Trimmers). Full nickel plated, otherwise same as described under preceding number. Will cut clear to the points. Will cut more thicknesses of cloth, will keep sharp longer than other brands. They are fully warranted.

Whole length, inches..... 8 9 10
Length of cut, inches..... 3 3/4 4 1/2 5
Price..... 51c 67c 80c

Heinisch Straight Trimmers.



No. 28F6772 Heinisch Straight Trimmers, steel laid blades, full nickel plated, fully warranted.

Size, inches 6 6 1/2 7 7 1/2 8 8 1/2 9
Price..... 43c 48c 53c 56c 57c 63c 68c

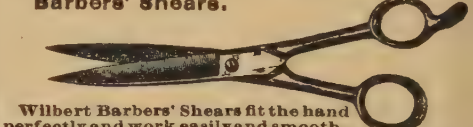
Upholsterers' and Tailors' Shears.



No. 28F6775 Wilbert Upholsterers' and Tailors' best quality heavy steel laid blades with japanned handles. Fitted with strong steel screw and nut. The equal in cutting quality, material and workmanship to shears sold at double our price. Each pair is guaranteed to give satisfaction or your money refunded.

Length, inches..... 10 1/2 12 13
Price, per pair..... \$1.26 \$1.52 \$2.74

Barbers' Shears.



Wilbert Barbers' Shears fit the hand perfectly and work easily and smoothly. The blades are laid with a special steel and tempered by a patent process. Every shear is highly finished and must pass a rigid inspection before leaving factory, and we fully guarantee every pair we send out to give perfect satisfaction.

No. 28F6778 Highest Quality Steel Laid Barbers' Shears. Full nickel plated and polished; warranted.

Whole length, inches..... 7 7 1/2 8 8 1/2 9
Length of cut, inches..... 3 3/4 3 3/4 3 3/4 4 1/2
Price, per pair..... 45c 46c 48c 50c 54c

No. 28F6779 Wilbert Barbers' Shears, with enameled handles and full nickel plated blades; warranted.

Whole length, inches..... 7 1/2 8
Length of cut, inches..... 3 3/4 3 3/4
Price, per pair..... 38c 40c

No. 28F6780 Wilbert Highest Quality Solid Steel Barber Shears, full nickel plated and highly polished. Each pair guaranteed to give absolute satisfaction or money refunded. The material in these shears is the very best, the workmanship, grinding and tempering is absolutely perfect. They are made in a manner that we know will please any barber. Each pair fully guaranteed.

Whole length, inches..... 7 7 1/2 8 8 1/2
Length of cut, inches..... 3 3/4 3 3/4 3 3/4 4 1/2
Price..... 67c 68c 72c 76c

Heinisch Barbers' Shears.

No. 28F6785 Heinisch Barbers' Shears. Japanned handles, steel laid blades; warranted.

Size, inches..... 6 8 8 1/2
Price..... 42c 48c

No. 28F6786 Heinisch Barbers' Shears. Finely polished and full nickel plated; steel laid blades. Every pair warranted. Size, inches 8 8 1/2 9
Price..... 59c 62c 65c

No. 28F6787 Heinisch Left Hand Barbers' Shears. Japanned handles. Laid steel blades; only one size made; length, 9 inches. Price..... 78c

In our Special Barbers' Supply Catalogue (free on request) will be found a complete line of German and American make Barbers' Shears.

Pocket Scissors.

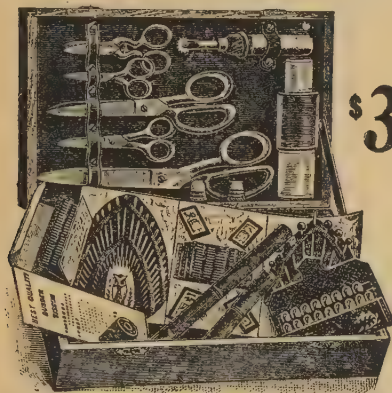
No. 28F6790 Wilbert Brand Extra Heavy, Full Gauge Pocket Scissors. These scissors have finely swaged blades. They are made of the best material and guaranteed superior to any pocket scissors on the market. Each pair is guaranteed to give satisfaction or money refunded. Give size wanted. Full length, inches... 4 4 1/2 5
Length of cut, inches... 1 1/2 2 2 1/2
Price, each... 31c 34c 36c

Paperhangers' or Bankers' Shears.

No. 28F6792 Wilbert Paperhangers' or Bankers' Shears. Nickel plated steel laid blades and enameled handles. Highest quality guaranteed. Give size wanted.
Size, inches... 10 12 14 18
Length of cut, inches... 5 1/2 7 8 10
Price... 54c 75c 96c \$1.28

No. 28F6793 Second Quality Paperhangers' Shears. Sorted from our best shears on account of some defect in finish. Nickel plated steel laid blades, enameled handles. The best shear ever sold at the price. Give size wanted.
Size, inches... 12 16
Price... 48c 62c

REMEMBER all Wilbert shears are guaranteed to be absolutely perfect or they can be returned and your money and transportation charges will be refunded. We guarantee Wilbert shears and scissors to be the superior of any other line of shears and scissors on the market. If you do not find them so, return them and your money will be refunded.

Our Acome Work Box Outfit.**\$3.00**

No. 28F6812 Our Acome Work Box Outfit consists of a well made nicely finished hardwood box, 12 1/2 inches long, 8 1/4 inches wide and 4 1/2 inches deep with brass hinges and hasps. It contains 1 pair 10-inch bent shears, 1 pair 8-inch straight shears, 1 pair 5-inch scissors and 1 pair 3 1/2-inch lace scissors, all of Wilbert brand, nicely finished and heavily nickel plated; 1 pair good German buttonhole scissors, 1 tracing wheel with hollow metal handle and an assortment of sewing, tape, crewel, crochet and knitting needles; bodkins, crochet hooks, safety pins, mending tissue, thread, thimble, etc.

Price for complete outfit as described... \$3.00

Ladies' Scissors.

The following patterns represent the highest quality of solid steel ladies' imported scissors. There are numerous grades of scissors on the market, both of American and foreign make and it is an easy matter for any dealer to sell scissors at lower prices than those we quote but it is impossible for any dealer to sell the grade of scissors we are handling at the prices that will in any way compare with those we quote. The following scissors, all solid steel goods, are made by the best factory in Germany. These scissors are fitted and finished and ground in a manner superior to that found in any other line of either American or foreign manufacture.

We guarantee every scissors to be perfect in material, cutting qualities, workmanship and finish or money and transportation charges will be refunded.

No. 28F6815 Wilbert Quality Ladies' Flat Solid Steel Scissors. Full nickel plated, highly polished, finely fitted every pair covered by our binding guarantee. Give size wanted.
Size, inches... 3 1/2 4 4 1/2 5 5 1/2 6 7
Length of cut, inches... 1 1/2 1 3/4 2 2 1/4 2 1/2 2 3/4 3
Price... 29c 31c 34c 40c 45c 50c

No. 28F6817 The Stork Embroidery Scissors. Body of stork and handles fancy gilt, bill polished steel, making handsome contrast. Best quality tempered steel, finely finished. Length, 3 1/2 inches. Price... (Postage extra, 2 cents)... 34c

Ladies' Solid Steel Scissors. Fancy Gilt Handle.

No. 28F6820 Ladies' Solid Steel Scissors, Fancy Gilt Handle. Every pair guaranteed to give satisfaction. Handles are finely engraved and finished in gold, which makes a handsome contrast to the highly polished oval nickel plated blades. Give size wanted.
Size, inches... 3 1/2 4 1/2 5 1/2
Price... 30c 32c 38c

If by mail, postage extra, 2 and 3 cents.

Buttonhole Scissors.

No. 28F6822 Solid Steel Buttonhole Scissors, with adjustable thumbscrew, as illustrated. Length, 4 1/2 inches. Price... 24c

No. 28F6823 Buttonhole Scissors, nickel plated, with inside set screws to adjust blades for cutting. Length, 4 1/2 inches. Price... 35c

Adjustable Buttonhole Scissors.

No. 28F6824 Adjustable Buttonhole Scissors, solid steel, nickel plated and polished, finely fitted, adjusted by means of a small notched brass wheel fitted inside of shank. Six different adjustments, each notch numbered, which guarantees uniformity in cutting the various sized buttonholes. Price... 40c

Scissor Sets.

No. 28F6827 Ladies' Combination Scissor Set, consisting of a fine black grain leather case lined with silk plush, containing three highest quality fancy handle scissors, one embroidery scissors, one medium scissors, one full size. Length of case, 6 inches. Price, per set... \$1.70
If by mail, postage extra, 8 cents.

NEW POCKET KNIVES DIRECT FROM OUR OWN FACTORY.

WE CALL YOUR ATTENTION ESPECIALLY to this line of highest grade American made pocket and pen knives, our Wilbert brand.

THE BLADES ARE FORGED from S. C. Wardlow's best English special blade steel, the finest and the best that can be procured for knife blades. We also use Wardlow's steel for the springs, which costs nearly double the price at which ordinary spring steel can be bought, but which greatly improves the wearing qualities of the knife and adds greatly to its durability. Every blade, from the cheapest to the best, which bears our brand, is hammered out by hand. Instead of using iron for the lining of our cheaper knives, we pay more for steel because it makes a much stronger and better knife. All work is done by skilled mechanics, particular attention being paid to making a keen cutting knife that will carry a lasting edge.

OUR POCKET KNIVES are fully guaranteed in every way. This means we guarantee the blades to be free from flaws and guarantee them to be neither too hard nor too soft. This does not mean that we guarantee the knives not to break. If we were to do this, we would be obliged to temper them so soft they would be of no practical use for cutting. They are not intended to be used as mortising chisels, tack pullers, can openers, screwdrivers, crowbars, nor for any of the purposes by which pocket knives are frequently misused.

ALL POCKET KNIVES should occasionally be oiled at the joint so the blade will not wear into the spring. Vaseline makes a very good lubricant for this purpose.

Two-Blade Jack Knives with Cocoa-bolo and Ebony Handles.

No. 28F6881 Wilbert Pocket Knife. Has rosewood handle, steel lining, iron bolsters. Length of handle, 3 1/2 inches. Length, with large blade open, 6 inches. Price... 23c
If by mail, postage extra, 4 cents.



No. 28F6835 Wilbert Equal End Pocket Knife, has cocoa handle, German silver bolsters, caps and shield, brass lined, finished inside and out. Length of handle, 3 1/2 inches. Length, with large blade open, 5 1/2 inches. Price... 40c
If by mail, postage extra, 5 cents.



No. 28F6846 Wilbert Equal End Jack Knife. Has cocoa handle, brass lining, finished inside and out. German silver bolsters, caps and shield. Length of handle, 3 1/2 inches. Length, with large blade open, 6 1/2 inches. Price... 45c
If by mail, postage extra, 6 cents.



No. 28F6858 Wilbert Hand Fitting High Grade Easy Opener Knife. Ebony handle, German silver bolsters, caps and shield, brass lined. Length of handle, 3 1/2 inches. Length, with large blade open, 6 1/2 inches. Price... 50c
If by mail, postage extra, 6 cents.



No. 28F6863 Wilbert Missouri Favorite, has clip point saber blade made of full 12-gauge steel. Has ebony handle, long German silver bolsters, caps and shield, brass lined, finished inside and out. Length of handle, 3 1/2 inches. Length, with large blade open, 6 1/2 inches. Price... 48c
If by mail, postage extra, 6 cents.



No. 28F6876 Wilbert Medium Weight Knife, finely finished with white bone handle, brass lining, finished inside and out. German silver bolsters, caps and shield. Length of handle, 3 1/2 inches. Length, with large blade open, 6 inches. Price... (If by mail, postage extra, 5 cents)... 39c

Two-Blade Jack Knives with Stag Handles.

No. 28F6880 Wilbert Pocket Knife, clip point, stag handle, two blades, steel lining, iron bolsters. This is a standard size full weight knife, is durable, and will give splendid satisfaction. Length of handle, 3 1/2 inches. Length, with large blade open, 6 1/2 inches. Price... 23c
If by mail, postage extra, 5 cents.



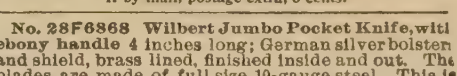
No. 28F6885 Wilbert Razor Blade Jack Knife, stag handle, steel lining, iron bolster. Length of handle, 3 1/2 inches. Length, with large blade open, 6 inches. Price... 25c
If by mail, postage extra, 5 cents.



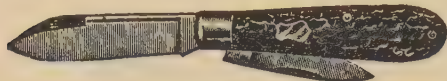
No. 28F6886 Two-Blade Barlow Pattern Jack Knife, steel lined, 1 1/4-inch iron bolster, bone handle. This is the original Barlow pattern. Length of knife, 3 1/2 inches. Length, with spear blade open, 4 inches. Price... 27c
If by mail, postage extra, 6 cents.



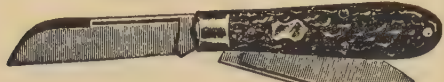
No. 28F6889 Wilbert Stag Handle Chain Knife, clip point, two blades, steel lining, iron bolsters and caps. German silver shield, with chain of suitable length to fasten over but ton. Length of handle, 3 1/2 inches. Length, with large blade open, 6 1/2 inches. Price... 35c
If by mail, postage extra, 6 cents.



No. 28F6868 Wilbert Jumbo Pocket Knife, with ebony handle 4 inches long; German silver bolster and shield, brass lined, finished inside and out. The blades are made of full size 10-gauge steel. This is a big, strong, heavy, durable knife. Length of handle, 4 inches. Length, with large blade open, 6 1/2 inches. Price... (Postage extra, 6c)... 58c



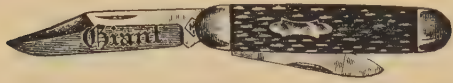
No. 28F6894 Wilbert Jack Knife, stag handle, swell butt, steel lining, iron bolsters, German silver shield. Length of handle, 3½ inches. Length with large blade open, 6¼ inches. Price.....35c
If by mail, postage extra, 5 cents.



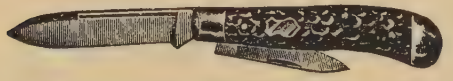
No. 28F6902 Wilbert Carpenters' Sensible Knife, having two large blades, one with clip point and one sheep's foot or carpenters' marking blade. The blades of this knife are made of 11-gauge steel; has stag handle, steel lining, iron bolsters, German silver shield, finished inside and out. Length of handle, 3½ inches. Length with large blade open, 6½ inches. Price... (If by mail, postage extra, 6 cents)....43c



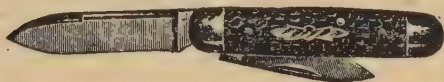
No. 28F6907 Wilbert Gentlemen's Jack Knife, stag handle, German silver bolsters, caps and shield, brass lining, thoroughly finished in every particular inside and out. Length of handle, 3½ inches. Length with large blade open, 5½ inches. Price.....42c
If by mail, postage extra, 5 cents.



No. 28F6913 Wilbert Little Giant Equal End Pocket Knife, with saber clip blade, stag handle, German silver bolsters, caps and shield, brass lined, finished inside and out. The amount of work which this knife will do is something never before attained in a knife of its size. Length of handle, 3½ inches. Length with large blade open, 5½ inches. Price...43c
If by mail, postage extra, 5 cents.



No. 28F6917 Wilbert Easy Opener Pocket Knife, with stag handle, German silver bolsters, caps and shield, brass lining. Finished inside and out. Length of handle, 3½ inches. Length with large blade open, 6¼ inches. Price.....47c
If by mail, postage extra, 6 cents.



No. 28F6921 Wilbert Equal End Knife, has stag handle, brass lining, German silver bolsters, caps and shield. Length of handle, 3½ inches. Length with large blade open, 6¼ inches. Price.....45c
If by mail, postage extra, 6 cents.



No. 28F6924 Wilbert Solid Worth Jack Knife, stag handle, brass lining, finished inside and out, iron bolsters and caps, German silver shield. Length of handle, 3½ inches. Length with large blade open, 6¼ inches. Price.....40c
If by mail, postage extra, 6 cents.



No. 28F6929 Wilbert Balloon Shaped Knife, stag handle, fancy German silver bolsters, caps and shield, brass lining, finished inside and out. Length of handle, 3½ inches. Length with large blade open, 6½ inches. Price.....53c
If by mail, postage extra, 6 cents.



No. 28F6934 Wilbert High Grade Easy Opener Jack Knife, stag handle, German silver bolsters, caps, and shield, brass lined, finely finished throughout. Length of handle, 3½ inches. Length with large blade open, 6½ inches. Price.....50c
If by mail, postage extra, 6 cents.



No. 28F6939 Wilbert Texas Toothpick, has stag handle, German silver bolsters and shield, brass lining, finely finished inside and out. Clip point saber blade. While the blade is long and slim, the peculiar shape makes it very strong and durable as well as an excellent whittler. Length of handle, 3½ inches. Length with large blade open, 7 inches. Price... (If by mail, postage extra, 6 cents)....45c



No. 28F6944 Wilbert Sensible Cattleman's Knife with saber clip point blade and spaying blade 3 inches long from bolster. The practical man will readily see the great advantage in the length of spaying blade in this knife. Has stag handle, German silver bolsters and shield, brass lined, highly finished throughout. Length of handle, 4 inches. Length, with clip point blade open, 7 inches. Price.....63c
If by mail, postage extra, 6 cents.



No. 28F6965 Wilbert Hunters' Pride Knife. It has stag handle, long, heavy German silver bolsters, caps and shield, brass lining, highly finished inside and out. The blades open and close freely without wearing. The knife blade is always true in the center, and it is these little points to which we pay so much attention that cause our knives to give better satisfaction than those you can procure from any other dealer. Length of handle, 4½ inches. Length with large blade open, 8 inches. Price.....60c
If by mail, postage extra, 6 cents.

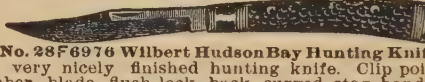
Hunting Knives.



No. 28F6970 Wilbert Daniel Boone Hunting Knife. Cocobolo handle, steel lined, iron bolsters and caps, saber clip point blade. Length of handle, 5¼ inches. Entire length with blade open, 9½ inches. A large, strong, well finished knife, fully warranted. Price... (If by mail, postage extra, 7 cents)....60c



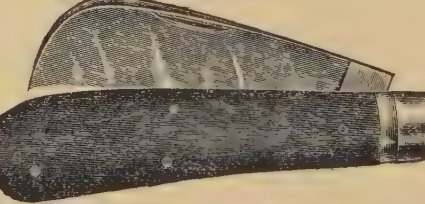
No. 28F6973 Wilbert Arkansas Lock Blade Hunter. A knife in which nearly every cent of the cost is spent in quality and not looks. It has clip point saber blade, flush lock back so blade cannot shut on the fingers, curved stag handle which just fits the hand nicely, fancy iron bolsters, steel lining. Length of handle, 4½ inches. Length with blade open, 8½ inches. Price... (If by mail, postage extra, 7 cents)....65c



No. 28F6976 Wilbert Hudson Bay Hunting Knife. A very nicely finished hunting knife. Clip point saber blade, flush lock back, curved stag handle, fancy German silver bolsters, caps and lining. Length of handle, 5¼ inches. Length with blade open, 9¼ inches. Price.....\$1.00
If by mail, postage extra, 8 cents.

For other Hunting Knives and a full line of Hunters' Goods, see Sporting Goods Department.

Pruning Knives.



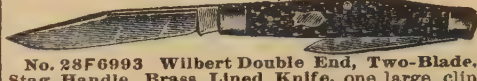
No. 28F6986 Wilbert Sampson Pruning Knife. Blade made of 10-gauge steel. The shape of blade, method of grinding, etc., being according to the ideas of one of the best fruit growers in the country, who had the original made just exactly the way he wanted it regardless of expense. Length of handle, 4 inches. Length with blade open, 7 inches. Price... (If by mail, postage extra, 6 cents)....35c

Two-Blade Double End Knives with Stag Handles.



No. 28F6991 Wilbert New England Workmen's Knife. A great favorite with carpenters, cabinet makers and other woodworkers. It has stag handle, German silver bolsters and shield, brass lining, finely finished and polished inside and out. Length of handle, 3½ inches. Length with large blade open, 6½ ins. Price... (If by mail, postage extra, 4 cents)....50c

IF A RAZOR EDGE is put on any of the Wilbert blades shave, but a razor edge should never be put on a pocket knife. To get a proper edge on a pocket knife blade, the blade should be held at an angle of about 20 or 25 degrees, and drawn from shoulder to point on each side until a true edge is obtained. This makes a stiff, keen cutting edge, and enables us to furnish a much higher tempered knife blade than we would were the blade to be laid flat and brought down to a razor edge.



No. 28F6993 Wilbert Double End, Two-Blade, Stag Handle, Brass Lined Knife, one large clip blade, one pen blade, polished brass bolsters and shield. Length, 3½ inches; length, with large blade open, 6 inches. This is a well finished and fitted knife, guaranteed to give satisfaction. Price...42c
If by mail, postage extra, 5 cents.



No. 28F6994 Wilbert Favorite Double End, with spear and clip point blades. Stag handle, German silver fancy bolsters and shield, brass lined and finished inside and out. Length of handle, 4 inches. Length with clip point blade open, 6½ inches. Price.... (Postage extra, 5 cents)....65c



No. 28F6997 Wilbert Gladiator Double End, has stag handle, German silver bolsters and shield, brass lined and finely finished throughout. Has saber clip and spear point blades. Length with spear blade open, 7¼ inches. Price.....75c
If by mail, postage extra, 5 cents.

Pearl Handle Jack Knives.



No. 28F7007 Wilbert Gentlemen's Pearl Handle Jack Knife. Has pearl handle, German silver bolster, caps and shield, German silver lining, satin finish. The blades are full crocus polished. The knife is in every way finished as finely as the best penknife you ever saw. Length of handle, 3½ inches; length with large blade open, 5½ inches. Price.....85c
If by mail, postage extra, 5 cents.



No. 28F7017 Wilbert Ranchero Cattle Knife. Has pearl handle, German silver bolsters and shield, German silver lining, satin finish. The blades are full crocus polished. It cannot fail to give satisfaction to those who want a knife of superior cutting qualities, workmanship and beauty. Length of handle, 3½ inches; length with large blade open, 6½ inches. Price.....\$1.35
If by mail, postage extra, 5 cents.



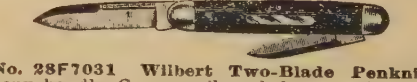
No. 28F7025 Wilbert Montana Beauty Stockmen's Knife. Has clip, sheep's foot and spaying blades, pearl handle, German silver lining, satin finish; the blades are beautifully crocus polished. In our ordinary grades of knives, knives which must sell at popular prices, we pay very much more attention to quality and workmanship than we do to beauty and finish, but in this particular knife we excel all others in finish as well as in quality. Length of handle, 8½ inches; length with large blade open, 6½ inches. Price..... (Postage extra, 5 cents)....\$1.50

Corn Knife.

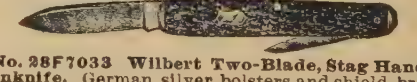


No. 28F7028 Wilbert Razor Ground Corn Knife. Is razor ground, razor tempered, and must not be put to any use excepting that for which it is designed. It has stag handle, brass lined; finished in a first class manner inside and out. Length of handle, 3½ inches; length with blade open, 5½ inches. Price..... (Postage extra, 3 cents)....25c

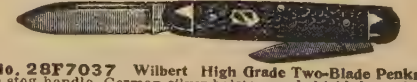
Penknives.



No. 28F7031 Wilbert Two-Blade Penknife. Ebony handle, German silver bolsters and shield, brass lined. Highly finished throughout. Length of handle, 3½ inches; length with large blade open, 5¼ inches. Price.....40c
If by mail, postage extra, 4 cents.



No. 28F7033 Wilbert Two-Blade, Stag Handle Penknife. German silver bolsters and shield, brass lined, nicely polished pocket knife. Length of handle, 3 inches; length, with large blade open, 5 inches. Price.....45c
If by mail, postage extra, 5 cents.



No. 28F7037 Wilbert High Grade Two-Blade Penknife, has stag handle, German silver bolsters and shield, brass lined, finely polished throughout. The blades are extra heavy, and are stronger than ordinarily found in a knife of this size. Length of handle, 3½ inches; length with large blade open, 5½ inches. Price..... (Postage extra, 4 cents)....45c

SOME FACTS ABOUT A RAZOR.

A GREAT MANY PEOPLE spoil a good razor by the use of a poor strop. The majority of people strop a razor too much and bear too hard on the strop.

WHEN YOU FIRST GET A RAZOR FROM US, it is in perfect condition and ready to use at once. If it shaves you well the first time you use it, if you keep it in the same condition it will always shave you satisfactorily. If at first you are unable to do this, you should at once learn how to keep your razor in good condition. The first thing is to get a good strop. Hold the blade lightly and evenly on the strop, being careful not to drop the hand toward the end of the stroke. Dropping the hand pulls the edge of the razor across the rough edge of the strop, which usually holds more or less dust or grit, and will quickly ruin the edge of any razor.

DO NOT STROP THE RAZOR TOO MUCH.

IF ANY OF OUR RAZORS are properly cared for, they should never require honing for private use. When one of our razors shows the need of honing, it also shows that the razor has been stropped too much, or stropped on a poor strop. Dust on a good strop will spoil a razor. It is quite a common practice to use a swing strop, having it hung up in some convenient place where dust will settle on it. Then if you take a cloth and wipe off this dust, still there is enough grit that cannot be removed to affect the edge of the razor. The strop should be kept as free as possible from dust.

HOW TO USE A RAZOR.

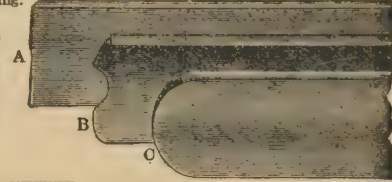
Draw the razor with an easy diagonal motion against the beard. Do not scrape with the razor, or hold it almost at right angles to the face as you will spoil the edge, irritate the skin and cause the best razor to fail. To strop a razor, always lay the blade flat, so that the back and edge rest on the strop, drawing from heel to point with a firm, steady stroke, turning on the back.

People who are not adepts in the handling of razors are apt to complain that their razors do not shave well, and are liable to condemn a good razor, when the fault lies not in the razor, but in the unskillful use of it. Time spent in softening the beard with hot water and soap adds materially to the comforts of shaving.

A Word of Explanation.

Reading the various descriptions of razors shown on the following pages, you will note razors described as square point, hollow point and round point. As many of our customers might not know what these various terms mean, we herewith show illustrations which are self explanatory.

A is square point.
B is hollow point.
C is round point.



WILBERT BRAND RAZORS.

OUR WILBERT BRAND RAZORS are the best possible to produce. They are ground by skilled German workmen under the personal supervision of an expert of many years' experience in the manufacture of razors. Every razor is carefully tested, stropped and hand honed ready to shave before leaving the factory and guaranteed to be equal to or better than any razor made, regardless of price. You take no chances in buying this brand of razor, as both the manufacturers and ourselves guarantee if it is not perfectly satisfactory to return purchase price with postage or send new razor in exchange, postpaid, as desired.

WILBERT MASTER RAZOR.

This Razor is hammered from the best Wardlow steel. It is ground by German grinders and tempered by English experts. This razor should never require honing in private use. It is guaranteed to shave any beard with satisfaction to the user. It is set and stropped ready for the face when it leaves our store, and our customers are requested to test the razor before putting it on a strop. If it is properly cared for, it will always shave as smoothly and easily as the first time it is used.

\$1.90



This razor has shell handle and shell tang. The tang is gimped to prevent thumb from slipping. It is a very handsome razor and just as good as it looks.

No. 28F7900 Width of blade, $\frac{1}{2}$ inch. Price..... \$1.90
No. 28F7901 Width of blade, $\frac{3}{8}$ inch. Price..... 1.85
No. 28F7902 Width of blade, $\frac{1}{4}$ inch. Price..... 2.00

\$1.45



No. 28F7911 Width of blade, $\frac{3}{8}$ -inch Price..... 1.55

No. 28F7909 Width of blade, $\frac{1}{2}$ inch. Price..... \$1.45
No. 28F7910 Width of blade, $\frac{3}{8}$ inch. Price..... \$1.50

\$2.25



No. 28F7905 Width of blade, $\frac{1}{2}$ inch. Price..... \$2.25
No. 28F7906 Width of blade, $\frac{3}{8}$ inch. Price..... 2.30
No. 28F7907 Width of blade, $\frac{1}{4}$ inch. Price..... 2.35

Wilbert High Art Razor.

Ground on a $\frac{1}{4}$ -inch stone by an expert German grinder. Has black rubber tang with fancy imitation onyx handle. Made from the highest grade steel and in the best possible manner, regardless of cost. Guaranteed to shave any beard or it may be returned and money will be refunded or a new razor given instead.



No. 28F7912 The Wilbert Acme Razor. Full hollow ground, $\frac{1}{4}$ -inch blade. This razor will probably "fit" more beards than any razor we sell. It is ground by experts and is suitable for barbers' or private use. Razors that are not its equal are usually sold at \$1.50. Our price..... 95c



No. 28F7914 The Wilbert Damascus Steel Razor. Extra hollow ground, $\frac{1}{4}$ -inch blade, black rubber handle. This razor has a heavy back and a very stiff edge, and is expressly recommended to those having a hard beard or who shave but once a week. It is a razor that gives satisfaction to everyone, but for the coarse, heavy beard, it will give better satisfaction than a lighter razor. It is finely finished and fully guaranteed. Price..... \$1.20

MADE TO ORDER RAZORS, \$1.80

WITH YOUR NAME ETCHED IN GOLD

WE HAVE MADE A NEW DEPARTURE

in offering a razor made to order to fit your face. It is a well known fact that a razor which shaves one man with the highest satisfaction may give very poor satisfaction to some other man. The reason for this is that a blade cannot be ground to fit every beard and give the very highest satisfaction. It is possible to make one that gives fair satisfaction. It is possible to make a razor that will shave any beard smoothly, but to get the very best results, a razor should be ground for the particular beard for which it is to be used. The man who has a coarse sandy beard requires a very different razor from the man who has a fine soft beard. The man who shaves but once a week requires a different razor from the man who shaves every day. In order to make a razor that will give the very best service we require the following information:

How often do you shave? What's the color of your beard? Is your beard fine or coarse? Is your beard stiff or soft? Is your skin tender? Do you have a good strop?

IN WRITING YOUR ORDER

for one of our Made to Order Razors, give the catalogue number, referring to the style of point and kind of handle you select. Copy the questions we have asked above and write your answers. We will make a razor that is best adapted to these specifications. We will etch your name in gold on the blade made especially for you, putting your name in place of the name Geo. W. Brown or John G. Smith, as shown in illustration. Be sure to print your name plainly.

DON'T FAIL TO STATE NAME YOU WISH ETCHED ON BLADE.

OUR 30 DAYS' TRIAL OFFER

YOU ARE AT LIBERTY TO TEST OUR RAZOR FOR 30 DAYS

and if at the end of 30 days you do not think we have sent you the best razor you have ever had, a razor that is entirely satisfactory to you, you may return it to us and we will either give you another razor instead or refund the price which you paid us. Being made to order, it requires from a week to ten days after the order reaches us before we can make shipment. We ship the razor by registered mail, postage paid, at the prices printed. The razors are shipped direct from our factory.

THE UPPER ILLUSTRATION

shows our Made to Order Razor with square point and black rubber handle with name etched on blade. We also furnish this razor with hollow point, if desired.

No. 28F7950 The Wilbert Brand Made to Order Razor with black rubber handle, and blade either $\frac{1}{2}$, $\frac{3}{8}$ or $\frac{1}{4}$ inch wide, square point, full crocus polished and etched with your name in gold. Fully warranted.

Price
Width of blade, $\frac{1}{2}$ inch..... \$1.80
Width of blade, $\frac{3}{8}$ inch..... 1.85
Width of blade, $\frac{1}{4}$ inch..... 1.90

No. 28F7951 The Wilbert Brand Made to Order Razor, same as No. 28F7950, except with hollow point. Warranted.

Price
Width of blade, $\frac{1}{2}$ inch..... \$1.80
Width of blade, $\frac{3}{8}$ inch..... 1.85
Width of blade, $\frac{1}{4}$ inch..... 1.90

THE LOWER ILLUSTRATION

shows our Made to Order Razor with hollow point and translucent wine colored handle. We furnish this razor with square point if desired. Be sure and designate by catalogue number which point and which handle you prefer.

No. 28F7952 The Wilbert Made to Order Razor with translucent wine colored handle, and blade $\frac{1}{2}$, $\frac{3}{8}$ or $\frac{1}{4}$ inch, with hollow point, full crocus polished and etched with name in gold. Warranted.

Price
Width of blade, $\frac{1}{2}$ inch..... \$2.00
Width of blade, $\frac{3}{8}$ inch..... 2.00
Width of blade, $\frac{1}{4}$ inch..... 2.05



No. 28F7953 The Wilbert Brand Made to Order Razor, same as No. 28F7952, except with square point. Fully warranted.

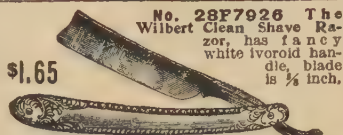
Price
Width of blade, $\frac{1}{2}$ inch..... \$2.00
Width of blade, $\frac{3}{8}$ inch..... 2.00
Width of blade, $\frac{1}{4}$ inch..... 2.05

We ship Our Made to Order Razors by registered mail, postpaid, at prices printed.



\$1.35

Each blade: round point; full crocus polished. A very superior razor for private use. Price.....\$1.35



\$1.65

full crocus polished, full hollow ground; has our new non-slip tang, a feature much appreciated by users. With this razor a clean shave is guaranteed. Fully warranted. Price.....\$1.65

Wilbert Magnetic Razors.

No. 28F7920 Wilbert Magnetic Razors have a magnetized steel blade of the highest quality. This blade is so magnetized that it will lift its own weight. The magnetic qualities of this razor are highly endorsed by many people. This razor is especially recommended for people with irritable and tender skins. 1/2-inch blade, full concave, nicely polished, has double shoulder and gimped tang. Fitted with a fancy black rubber handle. This razor is guaranteed to give satisfaction and to be a high grade razor in every detail of construction, workmanship, material and grinding.

\$1.45

Price, with hollow point.....\$1.45
No. 28F7921 The Wilbert Magnetic Razor, same as above with square point, blade. Price.....\$1.40



\$1.50

full concave, fancy back, gimped tang, a very beautiful razor and cannot fail to give satisfaction. It is suitable for private or barbers' use and fully warranted. Price.....\$1.50



\$1.85

ished, full concave. Is suitable for barbers' or private use, and is best value ever offered in a high grade razor. Fully warranted. Price.....\$1.85
If by mail, postage on each razor is 6 cents.

No. 28F7924 The Wilbert Private Citizen Razor, fancy white ivoryoid handle, 1/2-inch blade, extra hollow ground, fancy diamond back, finely finished. A razor especially made for private use, and for looks and quality cannot be beat. Fully warranted. Price.....\$1.60

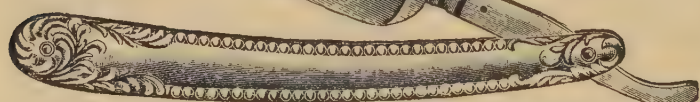
\$1.60

No. 28F7930 Wilbert Bernard Pattern Gold Premium Razor, 1/2-inch square point, diamond edge, full hollow ground blade. This razor is ground on a one and one-half inch stone, polished, fitted and especially recommended for the man who shaves but once or twice a week. It has a gimped tang and fitted with a new style flat polished black rubber handle. Handle nicely decorated with gold etching. The workmanship, grinding and material of this razor is of the very best. This razor is sent on our 30 days trial offer; if at

\$1.65

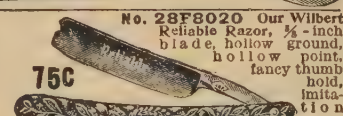


\$2.00



50c

Price.....50c



75c

No. 28F7935 The Wilbert Pearllette Razor has beautiful smoked pearl tang and imitation of smoked pearl handle, 1/2-inch blade of best Dannemora steel, full crocus polished, full German concave. A razor that for beauty, shaving qualities and workmanship cannot be equaled at double the price. Fully warranted. Price.....\$2.10

\$2.10



Each blade. Fully warranted. Price.....(if by mail, postage on each razor is 6 cents).....\$2.15

Made
In
Two
Sizes.

\$1.20



No. 28F8090 "Bismarck" Razor. Width of blade, 1/2 inch. Price.....\$1.22
No. 28F8091 "Bismarck" Razor. Width of blade, 1/2 inch. Price.....\$1.20
If by mail, postage extra on each razor is 6 cents.

THE ERN RAZOR.

The Ern Razors were awarded the grand prize at the St. Louis Fair, 1904. These razors are made in Germany, ground by the most skilled workmen, made of the best material and guaranteed to give satisfaction or money refunded. The Ern factory is one of the oldest and largest in the world.



No. 28F8093 The Ern Damascus Razor, 1/2-inch square point blade, flat black rubber handle, file tang, medium hollow ground, blade nicely etched in gold, highly polished. Price.....95c

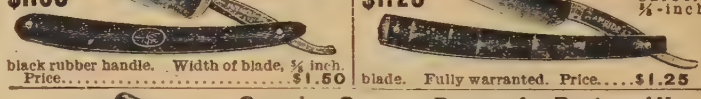
No. 28F8094 The Ern, full hollow ground razor; 1/2-inch square point, double shoulder, file tang, finely polished and fitted with oval black rubber handle. Guaranteed to give satisfaction or money refunded. Price.....\$1.15
If by mail, postage extra, 6 cents.

No. 28F8095 Same razor as above with round point. Price.....\$1.17



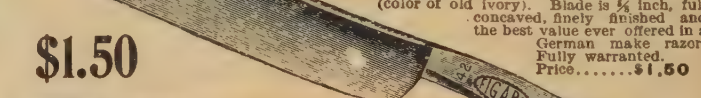
\$2.40

No. 28F8135 H. Boker & Co.'s Tree Brand Razor, extra full hollow ground. Price.....\$1.50

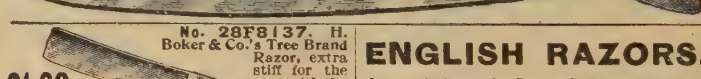


No. 28F8193 The Burzomaster. Another of the famous Solingen razors. Has Galalith shell handle, full concave, a beautifully finished and a razor which will suit any expert barber. 1/2-inch blade. Fully warranted. Price....\$1.25

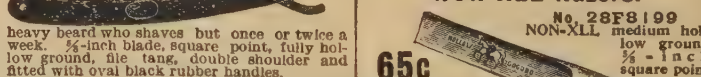
No. 28F8192 The Figaro Barbers' Razor, made in Solingen, Germany, by the most skilled workmen. Has the new Galalith non-shrinkable handle, (color of old ivory). Blade is 1/2 inch, full concave, finely finished and the best value ever offered in a German make razor. Fully warranted. Price.....\$1.60



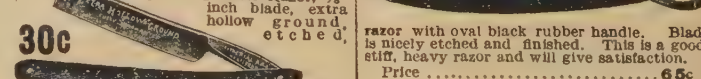
No. 28F8137. H. Boker & Co.'s Tree Brand Razor, extra full hollow ground, fitted with the man with the heavy beard who shaves but once or twice a week. 1/2-inch blade, square point, fully hollow ground, file tang, double shoulder and fitted with oval black rubber handles. Price.....\$1.20



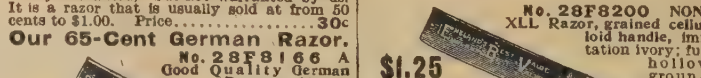
No. 28F8165 A Fair Grade German Razor, 1/2-inch blade, extra hollow ground, etched. Price.....30c



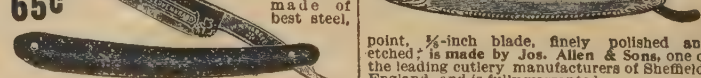
No. 28F8199 NON-XLL medium hollow ground 1/2-inch square point razor with oval black rubber handle. Blade is nicely etched and finished. This is a good, stiff, heavy razor and will give satisfaction. Price.....65c
If by mail, postage extra, 6 cents.



No. 28F8200 NON-XLL Razor, grain celluloid handle, imitation ivory; full hollow ground square point. Price.....\$1.25



No. 28F8166 A Good Quality German Razor, 1/2-inch blade, extra hollow ground, made of best steel, magnetized, warranted. Price.....65c



No. 28F8166 A Good Quality German Razor, 1/2-inch blade, extra hollow ground, made of best steel, magnetized, warranted. Price.....65c

No. 28F8166 A Good Quality German Razor, 1/2-inch blade, extra hollow ground, made of best steel, magnetized, warranted. Price.....65c

No. 28F8202 NON-XLL Razor, fancy carved celluloid handle, 1/2-inch blade with round point, full hollow ground, polished and etched. A razor which is warranted and which cannot fail to give satisfaction. Price.....**\$1.25**

No. 28F8203 Jos. Allen & Sons' NON-XLL Pearl Handed Razor, German silver lining. Price.....**\$2.75**

Hollow point, 1/2-inch blade, heavy back, file tang, blade of very best Wardlow's steel, finely finished, full crocus polished, and a razor that will fit any beard. A very high grade pearl handed razor at a reasonable price. Fully warranted. Price.....**\$2.75**

Wostenholm Razors.

We offer a line of razors made by George Wostenholm & Sons, of Sheffield, England, manufacturers of the genuine IXL cutlery and the Pipe Brand Razors, which are so widely known all over the world.

No. 28F8255 George Wostenholm & Sons' Genuine, Original and True Pipe Razor, medium hollow ground, black rubber handle. Width of blade, 1/2 inch. This razor is known all over the world and has established a most enviable reputation. Price.....**75c**

No. 28F8257 George Wostenholm & Sons' Original Pipe Razor, hollow ground. Width of blade, 1/2 in. A first class razor for general use. Price, **90c**

No. 28F8258 George Wostenholm & Sons' Original and True Pipe Razor, medium hollow ground. Width of blade, 1/2 inch. A fine razor for the beginner, also used for shaving a second time over; has black rubber handle, file cut tang. Price.....**\$1.00**

No. 28F8261 George Wostenholm & Sons' Celebrated IXL Razor, all hollow ground, black rubber handle. Width of blade, 1/2 inch. Price.....**\$1.25**

No. 28F8263 George Wostenholm & Sons' Original and True Pipe Razor, black handle, full hollow ground. Width of blade, 1/2 inch. Price.....**\$1.40**

No. 28F8265 George Wostenholm & Sons' Celebrated IXL Razor, 1/2-inch blade, hollow ground round point, Imitation Ivory handle; an excellent razor for private use. Price.....**\$1.50**

No. 28F8266 George Wostenholm & Sons' Original and True Pipe Razor, 1/2-inch blade, black rubber handle, file cut gimped back tang. A razor that if properly cared for will give the very best satisfaction. Price.....**\$2.00**

Wade & Butcher's Razors.

No. 28F8315 Wade & Butcher's Hollow Point, Medium Hollow Ground Razor, rubber handle, fully warranted and a superior cutter, 1/2-inch blade. Price.....**74c**

No. 28F8321 Wade & Butcher's Special Razor. Full hollow ground. A superior fine barbers' razor. Black rubber handle. Width of blade, 1/2 inch. Price.....**\$1.35**

No. 28F8322 Wade & Butcher's Special Razor. Same as above, except blade is 1/2 inch wide. Price.....**\$1.40**

Adjustable Razor Guard.

No. 28F8339 The "Shavey" Razor Guard, reversible and adjustable to any razor. Makes a perfect safety razor of your own favorite blade. Full directions accompany each guard. It is finely finished and heavily nickel plated. Price, per half dozen, **78c**; each, **15c**. If by mail, postage extra, each, **8 cents**.

OUR SHAVING OUTFITS.

We cannot furnish made to order razors with shaving outfits.

No. 28F8372 Our Acme Shaving Set consists of our Acme razor, a good double swing horseshoe and prepared web razor stop, a good shaving brush, a seamless hand engraved aluminum shaving mug, and a cake of Yankee shaving soap. Remember, the razor is fully warranted. Put up in neat paper box. Price, complete set.....**\$1.75**

No. 28F8376 Our High Art Shaving Set consists of a High Art razor with 1/2-inch or 3/4-inch blade, our best double leather swing stop, a seamless aluminum shaving mug, hand engraved, a fancy celluloid handle shaving brush and a cake of Yankee shaving soap. Put up in neat paper box. Price for complete set.....**\$2.98**

No. 28F8378 Our Bon Ton Shaving Set consists of your choice of any razor quoted by us, at \$3.00 or less, except the made to order razor, which we do not furnish with outfits, a good leather and prepared web double swing stop, a fancy celluloid handle shaving brush, a seamless hand engraved aluminum shaving mug and a cake of the genuine Williams' Yankee soap. Make your order for the above shaving set thus: "No. 28F8378, 1 shaving set with No. razor," filling in the blank with the catalogue number of the razor you select. Put up in neat paper box. Price for complete set.....**\$2.69**

No. 28F8387 Our Shaving Set in Case, is made up of No. 28F7923 razor, a seamless aluminum cup, No. 28F8572 shaving brush, a fine double swing horseshoe stop, and a cake of the genuine Williams' Yankee soap, all packed in an imitation leather covered case, nicely lined. Price for complete set.....**\$3.25**

No. 28F8395 Our Figaro Shaving Set consists of one Figaro genuine Solingen razor, a genuine Russian leather double swing stop, an engraved pure aluminum shaving mug, a Nox-All mounted razor hone, a shavers pride leather brush and a cake of Williams' shaving soap. All in neat imitation leather case. The best assortment ever offered in a shaving set. Price for complete set.....**\$4.20**

No. 28F8396 Travelers' Shaving Set, put up in a compact, finely finished oak case, 8 inches long, 5 1/2 inches wide and 2 1/4 inches high. The case contains one high grade, full hollow ground razor, one genuine Badger hair folding shaving brush with brass ferrule and handle finely nickel plated, one highest quality single swing shell horseshoe stop, one stick of best shaving soap in nickel plate screw top box, and one 5 1/2-inch shaving mirror with imitation tortoise shell back, which can be either hung or stood up. This is a high grade shaving set, every article in this set is of highest quality. We guarantee this set to give satisfaction or money refunded. Price, per set.....**\$3.22**

The Wilbert Safety Razor.

No. 28F8437 The Wilbert Safety Razor is not a toy or a novelty in razors. It is not a freak idea with the sole purpose of furnishing something different than has been made heretofore, but it is a substantial well made razor with a blade that is absolutely guaranteed to shave any beard and which with ordinary care will last a lifetime. We do not guarantee this blade to give 5, 6 or a dozen velvet shaves, but we do guarantee it, if properly cared for, to last a lifetime. The blade of this razor is the same thickness as a blade of a regular razor, it is hand forged, ground on a small stone, tempered and finished in the same manner as the highest priced razor on the market. This blade can be stropped and honed the same as the regular blade. The frame of the Wilbert Razor is strong, rigid and it is hinged so that it can be easily opened for cleaning, has a two jointed nickel plated handle with additional joint to hold blade for stropping. Each razor is put up in a neat metal case with complete instructions. We guarantee every Wilbert Razor to be perfect, in material, finish and workmanship, and to give the user a clean comfortable shave, or the razor can be returned to us and your money and transportation charges will be cheerfully refunded. It is impossible to cut yourself with the Wilbert Razor. Price.....**85c**

If by mail, postage extra, 6 cents.

No. 28F8438 Extra blades for the Wilbert Razor. Price, each.....**63c**

Swedish Razors.

No. 28F8334 Genuine Swedish Razor. A popular pattern, finely ground, warranted best 1/2-inch steel blade. Price.....**98c**

The Wilbert Stropping Machine.

No. 28F8439 No better stropping machine made. Will stropp blades for the Wilbert, Winner, Yankee and Star, in from 1-16 to 3-16 inch thick. The handle can be unscrewed, making this machine very compact. Length, 7 inches. Length, when folded, 4 inches. Fine nickel plated with solid ebony handle. Guaranteed to give satisfaction. Price.....**80c**

If by mail, postage extra, 7 cents.

The Automatic Stropping Machine.

No. 28F8441 The Automatic Stropping Machine will stop any razor, safety or regular. Simply place the razor or blade in the holder and the machine automatically reverses by being worked up and down over the stop and will put a keen edge on any razor. Remember, you can stop the old fashioned regular razor in this machine just as well as the blades of a safety razor. More razors are spoiled by poor stropping due to inexperience than from any other cause. With this stropping machine anyone can stop a razor. It is impossible to damage the razor in any manner. The holder is made of metal, nickel plated and polished. Handle is made of wood, nicely stained and finished. Length over all, 10 1/2 inches. Price.....**\$1.00**

(Postage extra, 10c).

The Real Safety Razor.

A safety razor that is really a razor and not a scraper. With this razor you hold the blade at the proper angle, thereby actually cutting the hair instead of scraping or breaking it off as is the case with most safety razors. No changing of blades. One razor will last a lifetime. The blade of this razor is made of the best razor steel by one of the oldest razor manufacturers in the United States. The forging, grinding and tempering of this blade is the same as that in any high grade regular razor. The blade is 2 1/4 inches long, 1/2 inch wide, full hollow ground and is fitted with a finger fitting handle which enables the user to shave more rapidly than with any other razor. Full length of razor, 6 1/2 inches. This razor can be honed and stropped the same as any regular razor and does not require a special honing and stropping machine. The guard which is made of brass, highly nickel plated, is instantly removed and can be reversed from right to left by a simple movement of the fingers. Each razor is perfectly honed and stropped ready for use. Sent out on 30 days' trial. Use the razor 30 days, if you don't find it satisfactory in every respect, return it to us and your money and transportation charges will be refunded.

No. 28F8443 Polished black handle. Price.....**\$1.70**

No. 28F8444 With white ivory handle. Price.....**\$1.95**

No. 28F8445 With imitation tortoise shell handle. Price.....**\$2.15**

If by mail, postage extra, 5 cents.

The Genuine Star Safety Razor.

No. 28F8397 Our Ebonoid Combination Shaving Stand and Outfit. This outfit consists of a French beveled adjustable, silver mounted mirror, ebony frame, and a stand attached to an ebony finish metal tray. This tray contains one fine hard rubber barber comb, one fancy china finish shaving mug, one first quality shaving brush and one full hollow ground, high grade razor. This is a handsome, well finished set, one that we know will give the purchaser or user satisfaction. Put up in a neat pasteboard box. Price, per set.....**\$3.05**

Star Safety Razor Sets.

No. 28F8449 Star Safety Razor, with the latest improved frame. High grade steel and full concave which can be easily removed and placed in handle for stropping. Full nickel plated, packed in latest improved box. Price.....**\$1.50**

If by mail, postage extra, 6 cents.

No. 28F8451 Extra Blades for Star Safety Razor. Price.....**85c**

Star Safety Razor Sets.

No. 28F8460 Star Safety Razor Combination Set consists of a Star Safety Razor, stropping machine and diagonal finish leather stop, all packed complete in imitation leather case. Just the thing for tourists' use. Price, for complete set.....**\$4.50**

If by mail, postage extra, 18 cents.

No. 28F8465 Star Safety Razor Set. Put up in elegant satin lined morocco case, and contains one safety frame and one blade. Price.....**\$2.00**

If by mail, postage extra, 6 cents.

No. 28F8467 Star Safety Razor Set. Elegantly finished in morocco. Contains one safety frame with two blades, and is a gem in the full sense of the word. Price, per set.....**\$3.10**

If by mail, postage extra, 8 cents.



Star Safety Razor Set.

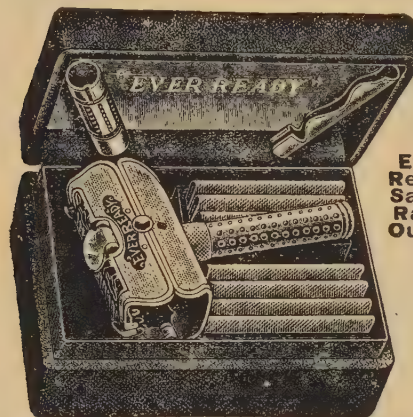
No. 28F8469 Star Safety Razor Set. Put up in an elegant satin lined morocco case, and contains one safety razor with two perfectly adjusted blades of finest steel; box of finely perfumed shaving soap; holder for stropping and honing blades; shaving brush, comb and cosmetic; in fact, everything requisite for an easy, quick and luxurious shave. Price, per set, \$5.00. If by mail, postage extra, 14 cents.

Star Safety Razor Pocket Set.



\$2.00

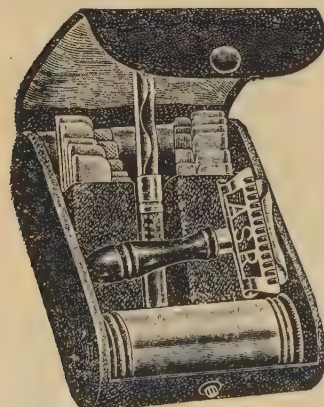
No. 28F8472 Star Safety Razor Pocket Set. A neat and compact flexible leather case, lined with black velvet, containing Star Safety Razor complete, frame and handle; handle can be used with the frame or for stropping the blade. Price, per set, \$2.00.



Ever Ready Safety Razor Outfit.

No. 28F8421 Our Ever Ready Safety Razor Outfit with seven blades at 94 cents. We furnish the safety razor frame with handle and holder for stropping the blades and seven blades complete in a neat imitation leather case, as illustrated. The blades may be stropped and honed same as any blade, if desired, for 30 days and, if you are not perfectly satisfied with it and we sell this outfit on a 30-day trial offer. Shave with the razor if you do not think it is the best thin blade safety razor you ever saw, return it to us and we will refund the price you paid us and stand the cost of transportation charges both ways. The blades are made from the very best crucible steel, tempered the same as an ordinary razor, not too hard nor too soft, but just right to shave smoothly and hold an edge. Price, complete outfit as described, (If by mail, postage extra, 6c.)...94c.

No. 28F8422 Extra blades for the above Ever Ready Safety Razor at one-half the price it costs to have blades honed. Those who cannot hone blades themselves will find it cheaper and better to buy new blades when the blades which they buy with the razor become dull. We furnish blades for the Ever Ready Safety Razor put up in a neat case containing one dozen. Price, per dozen, (By mail, postage extra, 6c.)...75c.



Traveler's Outfit.

No. 28F8424 The Ever Ready Traveler's Outfit. One ebony handle safety razor with fourteen blades, one nickel plated soap holder, containing a stick of the best shaving soap, one nickel plated best quality folding traveler's shaving brush, put up in a silk lined best quality black grain leather case, 5 inches long by 3 inches wide. This is strictly a high grade set, guaranteed to give satisfaction. Price, per set, \$3.45. If by mail, postage extra, 15 cents.

No. 28F8479 The Improved Diagonal Finish Leather Strap for the Star Safety Razor, also suitable for any other razor. Price, (If by mail, postage extra, 10 cents.)...75c.



Price.....

China Shaving Mugs.

No. 28F8490 Carlsbad China Shaving Mug. Floral decorations. Gold line. Price.....15c.

No. 28F8492 Genuine Austrian China Shaving Mug. Floral decorations. Heavily gold decorated. Price.....25c.



Aluminum Shaving Mugs.



sted to cup. Satin finish body neatly engraved. Bead and band polished bright. Very strong and serviceable. Price.....42c.

No. 28F8494 Pure Aluminum Shaving Mug. 3 3/4 inches high, 3 3/4 inches in diameter, satin finish; band at top, bright finish. Price.....36c.

No. 28F8496 Pure Aluminum Shaving Mug. Size, 3 3/4 x 3 3/4 inches. Cast aluminum handles strongly riveted. Satin finish body neatly engraved. Bead and band polished bright. A very neat design. Price.....45c.



No. 28F8498 Pure Aluminum Shaving Mug. Ebony finished body, neatly engraved. Bead and band polished bright. A very neat design. Price.....45c.

For Decorated Shaving Mugs, Bottles, Vases, etc., consult our Special Barber Supply Catalogue, free for the asking.

Shaving Brushes.

Aluminum Ferrule Shaving Brushes, Nos. 28F8544 to 28F8549, are put together with waterproof cement under heavy pressure and will wear to the ferrule without shedding bristles. They have no twine to foul, no metal that will corrode, no horn to crack. Made from sterilized, odorless, fine French bristles, with noncorrosive aluminum ferrule, ebony handle. They are the best line of shaving brushes we have seen.

No. 28F8544 Aluminum Ferrule Shaving Brush for private use. Length of bristles, 1 1/2 inches. Inside diameter of ferrule, 13-16 inch. Has flat end handle permitting brush to be stood on end. Price.....(If by mail, postage extra, 4c)....15c.

No. 28F8547 Aluminum Ferrule Shaving Brush for private use. Length of bristles, 1 1/2 inches. Inside diameter of ferrule, 13-16 inch. Has flat end handle permitting brush to be stood on end. Price.....(If by mail, postage extra, 4c)....20c.

No. 28F8548 Aluminum Ferrule Shaving Brush, for barbers or private use. Length of bristles, 2 1/2 inches. Inside diameter of ferrule, 15-16 inch. Price.....(By mail, extra, 5c.)...25c.

No. 28F8549 Aluminum Ferrule Shaving Brush, for barbers use. Length of bristles, 2 1/2 inches. Inside diameter of ferrule, 15-16 inch. Price.....(If by mail, postage extra, 5c.)...30c.

No. 28F8551 Our Kantum Out Brush. Solid brass ferrule, heavily nickel plated. Flat end ebony handle. A feature much desired by private users. Genuine French bristles, non-shed, are 2 inches long. Diameter at ferrule, 15-16 inch. Entire length, 3 1/4 inches. For utility and finish this brush cannot be excelled. Price, per dozen, \$2.50; each.....22c.

No. 28F8552 Shaving Brush. Genuine horn ferrule boxwood handle. Genuine French bristles, guaranteed not to split or lose bristles. Length of bristles, 2 1/4 inches. Diameter at ferrule, 1/4 inch. Price, each, \$0.20. For dozen.....25c.

No. 28F8554 Our Wire Ferrule Shaving Brush, with brown enameled handle, selected white French bristles. The ferrule is enameled wire, making this brush far superior to the wood ferrule brushes, which swell and crack. A good, serviceable brush. Length of bristles, 1 1/2 inches. Diameter of brush at ferrule, 1/4 inch. Price.....(If by mail, postage extra, 5c.)...10c.

No. 28F8559 Non-shed Barbers' Brush, two-toned, walnut handle. Fine boiled French bristles, reinforced with patent metal plate under twine which prevents corrosion or fouling. Will wear to ferrule and not lose a bristle. A favorite with barbers. Length of bristles, 2 1/4 inches. Diameter at ferrule, 1 inch. Price, per half dozen, \$1.85; each.....32c.

No. 28F8572 Our Fancy Handle Lily White French Bristles Shaving Brush, with fine white bone handle, ferrule of pure, natural black horn. This is a very neat, handsome brush, guaranteed not to spread, swell or crack, and will give satisfaction. Length of bristles, 2 1/4 inches. Length of entire brush, 5 inches. Diameter of ferrule, 1/4 inch. Price.....(If by mail, postage extra, 3 cents)....25c.

No. 28F8578 Pure Badger Hair Brush. Our latest design. Double oiled on white bone handle, with black horn ferrule. This is a handsome brush with black horn ferrule, making a handsome contrast to the white octagon handle. The bristles in this brush are guaranteed genuine badger hair and are 2 inches long. Diameter of ferrule, 1/4 inch. This brush is guaranteed to give satisfaction. Price.....(If by mail, postage extra, 5 cents)....75c.

No. 28F8582 Genuine Badger Hair Folding Handle Travelers' or Tourists' Shaving Brush. As shown in the illustration, this brush can be folded and the bristles placed in the hollow nickel plated handle. There are cheaper shaving brushes of this kind on the market, but we know the traveler has great need for a perfect brush, and we offer this brush as being the best folding brush on the market, or your money refunded. The bristles of this brush are guaranteed genuine badger hair, the handle and ferrule made of brass, heavily nickel plated. Length of brush complete, 4 1/2 inches; length when folded, 2 1/2 inches. Price.....(If by mail, postage extra, 5 cents)....35c.

When you are through using your shaving brush always stand same with the handle down and bristles up. Do not leave your brush standing resting on the bristles, as this spoils the shape of the brush and also ruins the bristles.

No. 28F8657 Double Swing Razor Strop. Porpoise hide, oil finished leather on one side and pure Irish linen hose, prepared and polished on the other. Has swivel and black enameled wood handle. Width, 2 inches; entire length, 23 inches. Price.....(If by mail, postage extra, 6 cents)....25c.

No. 28F8665 Double Swing Razor Strop. Porpoise hide, oil finished leather on one side and prepared tubular cotton hose on the other; has a swivel and fashioned handle. Width, 2 inches; entire length, 23 inches. Price.....(Postage extra, 5c.)....35c.

No. 28F8667 Our 50-Cent Leader. This strop is better value than we have ever before been able to offer at this price. This is a double swing strop. Special porpoise hide, oil finished leather on one side and extra prepared webbing on the other. Has swivel and padded leather handle. Width, 2 1/4 inches; entire length, 24 inches. Price.....(By mail, postage extra, 8c.)....50c.

No. 28F8672 Double Swing Strop. Porpoise hide, oil finished leather on one side and pure Irish linen hose, prepared and polished on the other. Removable nickel plated swivel, fashioned handle. A fine strop for professional barbers. Width, 2 1/4 inches; entire length, 25 inches. Price.....(If by mail, postage extra, 8 cents)....75c.

No. 28F8676 Double Swing Strop, very extra quality, satin finished genuine horseshide leather on one side and pure Irish linen hose, prepared and polished on the other. Removable nickel plated swivel, fashioned handle. A superior strop, good and durable, for any use. Width, 2 1/4 inches; entire length, 25 inches. Price.....(If by mail, postage extra, 8 cents)....\$1.00.

No. 28F8680 Single Swing Barbers' Strop, porpoise hide, oil finished prepared leather. The strop that barbers buy, fashioned handle and eyelet. Width, 2 1/4 inches; entire length, 24 inches. Price.....(If by mail, postage extra, 4 cents)....25c.

No. 28F8684 Single Swing Barbers' Strop. Pure Irish linen, prepared and polished especially for professional barbers use. Fashioned leather handle and eyelet. Width, 2 1/4 inches; entire length, 24 inches. Price.....(Postage extra, 4 cents)....35c.

No. 28F8687 Extra Fine Selected Shell Horseshide Razor Strop. Single swing. Width, 2 1/4 inches; entire length, 24 inches. Used by first class barbers. Price.....(Postage extra, 4c.)....75c.

No. 28F8690 Double Leather Swing Razor Strop. Width 2 inches. Length of stropping surface, 12 1/2 inches; length over all, 19 1/4 inches. Both strops are leather—one for sharpening, the other for finishing. Nickel plated swivel; sewed on handle. Price.....(If by mail, postage extra, 8 cents)....45c.

RAZOR STROPS.

The best razor is no good without a first class strop.

No. 28F8650 Combination Four-Side Extension Razor Strop. A fair strop for little money. Price.....20c. If by mail, postage extra, 10 cents.

No. 28F8653 Belt Two-Side Extension Razor Strop. A fair grade strop. Price.....(If by mail, postage extra, 10c.)...25c.

No. 28F8656 Combination Four-Side Extension Razor Strop with cushion buff. A fine strop. Price.....33c. If by mail, postage extra, 13 cents.

No. 28F8657 Cushion Strop, Four-Side. This is a very superior strop of this old favorite style. Price.....50c. If by mail, postage extra, 14 cents.

No. 28F8660 Patent Metallic Strop, for razors and surgical instruments, will quickly put a razor in condition to split a hair and shave easy. Sharp as the best hone without its harshness. You cannot spoil your razor with this strop. Price.....64c.

No. 28F8663 Swing Cushion Strop. This strop combines all the advantages of the swing strop and the stiff cushioned strop. It is better for the inexperienced user, as one is not so likely to round the edge of the razor. It is finished on one side for use when razor is dull; the other side for finishing. Made with heavy nickel plated swivel in handle, fashioned filled leather handle. Price.....(If by mail, postage extra, 10 cents)....\$1.22.

No. 28F8664 Double Swing Razor Strop, black leather on one side, tubular cotton hose on the other; has swivel and black enameled wood handle. Width, 2 inches; entire length, 23 inches. Price.....(If by mail, postage extra, 6 cents)....25c.

No. 28F8665 Double Swing Razor Strop. Porpoise hide, oil finished leather on one side and prepared tubular cotton hose on the other; has a swivel and fashioned handle. Width, 2 inches; entire length, 23 inches. Price.....(Postage extra, 5c.)....35c.

No. 28F8667 Our 50-Cent Leader. This strop is better value than we have ever before been able to offer at this price. This is a double swing strop. Special porpoise hide, oil finished leather on one side and extra prepared webbing on the other. Has swivel and padded leather handle. Width, 2 1/4 inches; entire length, 24 inches. Price.....(By mail, postage extra, 8c.)....50c.

No. 28F8672 Double Swing Strop. Porpoise hide, oil finished leather on one side and pure Irish linen hose, prepared and polished on the other. Removable nickel plated swivel, fashioned handle. A fine strop for professional barbers. Width, 2 1/4 inches; entire length, 25 inches. Price.....(If by mail, postage extra, 8 cents)....75c.

No. 28F8676 Double Swing Strop, very extra quality, satin finished genuine horseshide leather on one side and pure Irish linen hose, prepared and polished on the other. Removable nickel plated swivel, fashioned handle. A superior strop, good and durable, for any use. Width, 2 1/4 inches; entire length, 25 inches. Price.....(If by mail, postage extra, 8 cents)....\$1.00.

No. 28F8680 Single Swing Barbers' Strop, porpoise hide, oil finished prepared leather. The strop that barbers buy, fashioned handle and eyelet. Width, 2 1/4 inches; entire length, 24 inches. Price.....(If by mail, postage extra, 4 cents)....25c.

No. 28F8684 Single Swing Barbers' Strop. Pure Irish linen, prepared and polished especially for professional barbers use. Fashioned leather handle and eyelet. Width, 2 1/4 inches; entire length, 24 inches. Price.....(Postage extra, 4 cents)....35c.

No. 28F8687 Extra Fine Selected Shell Horseshide Razor Strop. Single swing. Width, 2 1/4 inches; entire length, 24 inches. Used by first class barbers. Price.....(Postage extra, 4c.)....75c.

No. 28F8690 Double Leather Swing Razor Strop. Width 2 inches. Length of stropping surface, 12 1/2 inches; length over all, 19 1/4 inches. Both strops are leather—one for sharpening, the other for finishing. Nickel plated swivel; sewed on handle. Price.....(If by mail, postage extra, 8 cents)....45c.



No. 9F9009 Our Pin Tumbler Spring Shackle Lock. Steel body, rustless gunmetal finish. Brass cylinder, two German silver keys with each lock. No two locks alike. This makes an excellent lock for stores and warehouses, as it cannot be picked and is very strong. Width, 1 1/2 inches. Length, including shackle, 3 inches. Price, 3 for \$1.79; each..... 61c

No. 9F9015 Solid Steel Padlock. Heavily brass plated to prevent rust. Brass bushing. Two flat steel keys. Self locking. Width, 1 1/2 inches. Length overall, including shackle, 3 1/2 inches. Price, 3 for 16c; each..... 6c

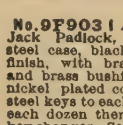


No. 9F9019 Solid Wrought Steel, heavily brass plated to prevent rusting. Self locking. Two flat steel keys to each lock. In each dozen locks there are five key changes. Width, 3/4 inches. Length, including shackle, 3 1/2 inches. Price, each..... 9c 3 for..... 26c

If you buy from us we send you a FREE PROFIT SHARING CERTIFICATE. See pages 1 and 2.



No. 9F9023 Our Heavy Wrought Steel Padlock, brass plated to prevent rusting, self locking. It has extra heavy spring shackle; six secure levers; two double bit keys to each lock, all different in a dozen. Width, 2 inches. Length, including shackle, 3 inches. Price, 3 for 43c; each..... 15c



No. 9F9031 A Cracker Jack Padlock, wrought steel case, black rustless finish, with brass rivets and brass bushing. Two nickel plated corrugated steel keys to each lock. In each dozen there are six key changes. Self locking strong steel swivel shackle. Width of lock, 2 inches. Length, including shackle, 3 1/2 inches. Price, 3 for 40c; each..... 14c



No. 9F9041 Our Six-Lever Solid Bronze Padlock. Heavy spring shackle. Six secure levers, two nickel plated flat steel keys to each lock, all different in a dozen. Width, 3/4 inches. Length, including shackle, 3 1/2 inches. Price, 3 for 97c; each..... 33c

No. 9F9043 Six-Lever Padlock, same style as above except is malleable iron brass plated. Price, 3 for 46c; each..... 16c

Look with Chain.



No. 9F9051 Our Solid Bronze Long Shackle Six-Lever Lock with Chain. Two nickel plated flat steel keys to each lock, all different in a dozen. Width, 2 1/2 inches. Length, including shackle, 5 inches. Price, ea. \$0.42 3 for..... 1.21

Dealers' Assortment of Padlocks.



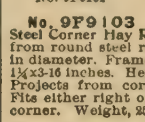
No. 9F9055 Our Dealers' Assortment of Six High Grade Padlocks as illustrated, which are usually retailed at 15c, 25c, 30c, 20c, 10c and 10c each, total \$1.30. Our price in sets only, per set of 6..... 75c

WE GUARANTEE OUR PRICES. BELOW ANY COMPETITION.

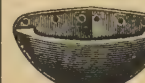
Hay Racks and Feed Boxes.



No. 9F9101 Cast Iron Corner Hay Rack. Projects from corner 22 inches; height, 27 inches. Weight, 29 pounds. Price..... 88c



No. 9F9103 Wrought Steel Corner Hay Rack; made from round steel rods, 3/4-inch in diameter. Frame, flat steel, 1 1/2 x 3-16 inches. Height, 3 feet. Projects from corner 2 feet. Fits either right or left hand corner. Weight, 25 pounds. Price..... \$1.25



No. 9F9111 Cast Iron Corner Feed Box; is 16 inches on each side; 10 inches deep. Weight, 22 pounds. Price, 89c



No. 9F9113 Cast Iron Corner Feed Box, with roll rim. Size, 16x16x10 inches. Price..... \$1.00



No. 9F9117 Cast Iron Corner Feed Box, 6x6x3 inches. Price..... 24c

Picket Pins and Chains.

No. 9F9121 Straight Fluted Malleable Iron Picket Pins. 16 inches long, with swivel. Weight, 1 1/2 pounds. Price, 3 for 20c; each..... 7c

No. 9F9125 Wire Link Picket Chain. Size 1. Light but strong. Length, feet..... 20 30 Price, each..... 41c 59c

These chains have a stake ring 3/4 inches in diameter on one end, a steel swivel snap on the other and a swivel in the center.

Lariat Swivels.

No. 9F9129 Malleable Iron Lariat Swivel. 3 inches long. One eye 1/2 inch inside, the other 1/2 inch inside. Price, per dozen, 22c; each, 2c

Calf Weaners.

No. 9F9141 No sharp points in front to prick or gouge the cow. Perfectly safe and reliable. Is the only weaner having any side protection to prevent sucking sideways, and is warranted to wean the most obstinate case without cruelty or injury. Does not go through the nose or swing loose to wear the nose or make it sore. No. 1, for small calves. Price, 3 for 40c; each..... 14c No. 2, for large calves. Price, 3 for 46c; each..... 16c No. 3, for yearlings. Price, 3 for 52c; each..... 18c No. 4, for two-year-olds and cows. Price, 3 for 58c; each, 20c Not malleable.

No. 9F9151 Hoosier Calf Weaner No. 1 will adjust to fit smallest calves or small yearlings. Weight, about 1 1/2 pounds. Does not interfere with feeding, but when the head is raised in position to suck, the weight forces the muzzle over the mouth. Good leather straps. Price, 3 for 55c; each..... 29c

No. 9F9153 Hoosier Range Weaner, same as above only larger. Suitable for large calves, yearlings or colts. Weight, about 2 pounds. Price, each..... \$0.37 3 for..... 1.09

No. 9F9155 Hoosier Cow Weaner, will adjust to fit large yearlings or large cows. The halter is made of heavy oil filled water proof leather. The frame is made of 3/4 x 3-16 wrought steel. The points of No. 5 steel wire; all metal parts are tinned to prevent rust. Weight, about 2 pounds. Price, 3 for \$1.34; each..... 46c

Basket Weaners.

Basket Weaners have been thoroughly tested and have given the best of satisfaction in every way. The straps are good solid leather, well filled with oil; substantial and durable; when the head is raised in position to suck, the wire basket drops over the mouth.

No. 9F9161 Size 1. For calves. Price, each..... 24c 3 for..... 70c
No. 9F9163 Size 2. For yearlings. Price, each..... 27c 3 for..... 79c
No. 9F9165 Size 3. For cows. Price, each..... 32c 3 for..... 96c

Premium Basket Calf Weaners. With rope halter. These weaners are so constructed that it is impossible for a calf to break them. They are strongly braced with extra heavy steel wire and are heavily tinned after being made. While our price on these weaners is very low, we can safely guarantee them to be equal in every respect to the highest priced basket weaner made. Made in three sizes.

No. 9F9171 Small size, for calves up to 1 year old. Price, 3 for 55c; each..... 19c
No. 9F9173 For calves 2 years old or colts. Price, 3 for 67c; each..... 23c
No. 9F9175 For large cows or horses. Price, 3 for 79c; each..... 27c

Dehorning Saw.

No. 9F9241 Dehorning Saw, with japanned malleable iron frame, beech handle, complete, with blade, 9 1/2 inches long, 3/4 inch wide. Price..... 42c
No. 9F9243 Extra Blades for this saw. Price, per dozen, 87c; 3 for..... 15c

V-Shape Blade Dehorning Clippers.

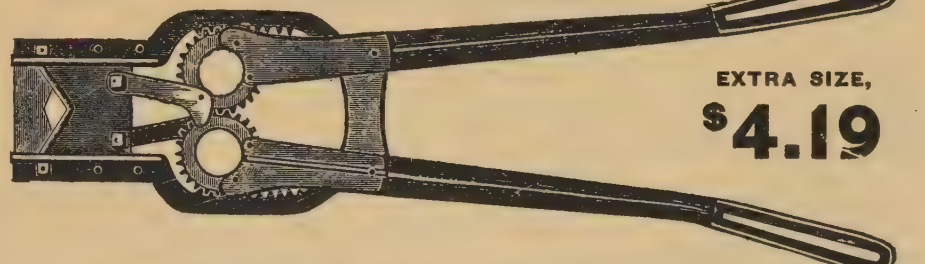


LARGE SIZE, \$4.75
SPECIAL SIZE, \$3.75

Our V-shape Blade Dehorner Clipper, cuts all around horn as handles are closed. Knives cannot interlock, or cut into each other. This style dehorner in the large size will clip any size horn from cattle of any age, smooth and clean. The malleable, while the knives are of the best crescent steel, can be easily cleaned and do not tarnish, thus preventing all possibility of blood poisoning, often occurring from the use of inferior machines. Every clipper is thoroughly tested before being sent out. Twisting or prying will cause the blades to break. We will not replace blades broken from this cause. Shipping weight, 14 pounds.

No. 9F9201 V Blade Dehorner. Special size. Knives open 3 inches. Large enough for any ordinary stock. Price, each..... \$3.75
No. 9F9203 Extra Sliding Knife for V Blade Dehorner. Price..... 39
No. 9F9205 Extra Stationary Knife, for V Blade Dehorner. Price..... 38

THE PERFECT DEHORNER.



EXTRA SIZE, \$4.19

The Perfect Multiple Power Dehorner is offered to supply the demand for a simple, well made, strong dehorning tool at a fair price. Will clip smooth and clean, any size horn that clipper will take in. Knives cannot cut into each other. It works easily. Opens 3 1/2 inches, which is large enough to admit any horn. We challenge the world to produce a better clipper than the Perfect Multiple Power Dehorner. The handles and frame are made of malleable iron. The blades are made of the best tool steel. It is practically unbreakable. The blades can be readily sharpened or replaced. The power obtained from the leverage is greater than in any other dehorner; it will cut instantly a horn of any size without crushing or twisting it. There are so few parts that we can sell these dehorners at a lower price than any dehorner made.

No. 9F9221 Price..... \$4.19
NOTICE. Cattle to be dehorned must be secured so they cannot move their heads. Care must be used not to pry or twist with the clippers. This will break the blades. We guarantee all clippers sold by us to be perfect in material and workmanship, but will not replace blades broken by improper use.

No. 9F9223 Extra Sliding Knives. Price, each..... 57c
No. 9F9225 Extra Stationary Knives. Price, each..... 56c

Cattle Leaders.

No. 9F9261 Malleable Iron Cattle Leaders, with brass spring; full size; regular goods, same as you pay double the price for or more. Price, 3 for 14c; each..... 5c

No. 9F9263 Malleable Iron Cattle Leaders. Holes in ends of handles to receive rope. Will hold animals securely. Length, 3/4 inches; weight, 18 ounces. Price, each..... 17c 3 for..... 50c

Bull Rings.

No. 9F9271 Copper Bull Rings, 2 1/2 inches in diameter; polished, with screwdriver to fit. Price, 3 for 29c; each..... 11c
No. 9F9273 Same as No. 9F9271, 3 inches in diameter. Price, 3 for 35c; each..... 13c

No. 9F9275 Self Piercing Copper Bull Rings. Cuts its own hole. Saves time, labor, accidents and danger of making bull vicious. Diameter of ring, 3/4 inches. Directions with each ring. Price, 3 for 41c; each..... 15c

Bull Snaps.

No. 9F9281 Patent Bull Snap. We furnish with snap three feet of chain, with ring on end and three screw eyes. No wood handle furnished. Price, 3 for 65c; each..... 23c

Brass Ox Balls.

Brass Ox Balls to put on the tips of the horns of vicious cattle. Octagon pattern.
No. 9F9283 Medium size, 3/4-inch. Price, per dozen, 29c; 4 for..... 12c
No. 9F9285 Large size, 1 1/4-inch. Price, 4 for 16c Per dozen..... 45c

Cattle Tie Irons.

No. 9F9289 Cattle Tie Irons, tinned, with patent covered spring bolt snap. Complete with thimble for rope 3/4-inch or smaller. Weight, complete, 6 ounces. Price, complete, 3 for 16c; each..... 6c

Hog Ringers and Rings

No. 9F9301 Hill's Patent Hog Ringer. Black japanned. Price, each.....6c
3 for.....17c
No. 9F9302 Hill's Hog Ringers made of malleable iron. Much stronger than above. Head painted red. Price, each.....9c
3 for.....26c



No. 9F9305 Hill's Patent Hog Ringers for above ringer; 100 rings in a box. Price, per dozen boxes, 43c; per box.....4c
No. 9F9307 Hill's Patent Hog Ringers for above ringer; 100 rings in a box. Price, per dozen boxes, 43c; per box.....4c
No. 9F9309 Hill's Patent Pig Ringers for above ringer; 100 rings in a box. Price, per dozen boxes, 43c; per box.....4c
No. 9F9311 Perfection Hog Ringer. Made of malleable iron. Price, each.....9c
3 for.....26c

No. 9F9313 Perfection Hog Ringer, to be used with above ringer; 100 rings in a box. Price, per box.....7c
Per dozen boxes.....78c

No. 9F9321 Hill's Malleable Iron Hog Holder, for holding hogs when placing rings in nose. Price, each.....18c
3 for.....52c

No. 9F9323 One Man Hog Holder. One man can hold and snout the largest hog, or hold the same while castrating. Pregnant sows can also be snouted without injury to the animal. Either end a holder, one end for holding, the other for castrating. No touching hogs with the hands. No throwing down. We guarantee it to give entire satisfaction if directions are followed. Price.....40c

No. 9F9325 One-Hand Hog Holder is made of malleable iron, japanned and coppered steel spring. Catches under the jaw (in fork of jaw) and over top of nose. The trigger section slips up and down on the handle bar and is closed on the nose by the spring. When trigger catches the jaw it trips. The handle is directly over the nose, which makes it very convenient for clipping the nose or castrating. Pregnant sows can be handled without danger of injury. A large hog can be easily held with one hand while operating on the nose with the other. By holding the mouth shut, it of course, stops that deafening squealing that is heard by holding a hog any other way. Price.....30c

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Ear Buttons.



ters, on top as shown and number on bottom. Best and cheapest on the market. All pure aluminum.
Price.....\$1.15 \$1.75 \$3.25 \$15.00 \$27.00
If by mail, postage extra, per 100, 10 cents.

No. 9F9353 Punch and Pliers. Price.....1.00
If by mail, postage extra, 10 cents.

Price quoted is for buttons F. O. B. our factory. Buttons cannot be shipped with other goods except No. 9F9335, No. 9F9337, No. 9F9339, No. 9F9341, No. 9F9343, No. 9F9347, No. 9F9349. If ordered shipped by mail be sure and allow sufficient money for postage.

No-Root Hog Clipper and Ear Marker.



PAT. APPLIED FOR.

No. 9F9361 Latest Improved No-Root Hog Nose Clipper and Ear Marker. It cuts the muscle in the tip of the nose—the only perfect way to entirely prevent rooting, and was never known to injure a single hog. It is only necessary to cut the nose about one-half as much as other clippers do. This nose blade has two sizes of cutting edges and blade can be instantly adjusted or reversed for various sized hogs. The square hole on the three cornered illustration, on edge of ear, can be made any size by gauging the depth cut on the ear up to three-fourths inch each way—the hole in the center being made by folding the ear and cutting on the folded part. By using our copyrighted rules, sent with each tool, you can number animals up to 100,000 or more, and not cut probably more than three or four small clips in an ear. We fully guarantee material, workmanship and working qualities of every instrument. Length, 9½ inches. Weight, 16 ounces. Price.....52c

Stock Marking Punch.
No. 9F9371 Strong malleable iron handle, best steel cutting dies. Practical, strong and durable.

The dies are from ½ to 1 inch long; entire length of tool, 11½ inches. The dies are hollow and cut, which is more humane than the use of solid dies, which simply punch a hole through the ear. When ordering, state the number of the die you prefer. Weight, packed for sale or express, 1½ pounds. Your choice of any one of the above dies. Price.....\$1.58

German Pattern Cow Ties.

No. 9F9401 Welded Links, closed ring cow ties, with toggle. No. 2-0 length, 4½ feet. Price, each.....14c
3 for.....40c

No. 9F9403 Welded Links. Ohio pattern cow ties, with two toggles. No. 2-0 length, 4½ feet. Price, each.....13c
3 for.....37c

Wire Link Cow Ties.

No. 9F9405 Niagara Wire Link Ohio Pattern Cow Ties, with toggle. Size, 2-0, suitable for ordinary size cows. This is the size and weight commonly sold. Price, 3 for 34c; each.....12c

No. 9F9407 Niagara Wire Link Ohio Pattern Cow Ties, with toggle. Size, 4-0, large and strong enough for the largest cow. Price, 3 for 52c; each.....18c

Flat Link Cow Ties.

No. 9F9413 The American Flat Link Ohio Pattern Cow Tie with two toggles. Size, 3-0. Larger and stronger than the size commonly sold. Price, 3 for 47c; each.....17c

No. 9F9415 The American Flat Link Ohio Pattern Cow Tie with two toggles. Size, 5-0. The largest and strongest cow tie made. Will hold the biggest bull. Price, 3 for 68c; each.....24c

Combination Link Cow Ties.

No. 9F9421 Combination Ohio Pattern Cow Ties, with toggles. This tie has the flat link to go around the neck and the wire link to fasten to stanchion or stall. Size, large and strong enough for ordinary size cows. The size that is commonly sold. Price, 3 for 37c; each.....13c

The accompanying illustration shows the Dominion or Short Cow Tie, with stall fixtures. The cheapest, safest and most convenient tie for either cows or horses. This tie and fixture gives great freedom to the head and avoids the long chain which can entangle the animal's feet.

No. 9F9431 The Dominion Niagara Wire Link Cow Ties. Size, 4-0, complete with stall fixtures. Large and strong enough for the largest cows. Price, 3 for 53c; each.....19c

No. 9F9433 The Dominion American Flat Link Cow Ties. Size, 3-0. Complete with stall fixtures. Larger and stronger than the size commonly sold. Price, 3 for 50c; each.....18c

No. 9F9435 Wrought Steel Cow Tie Fixture. Very safe and convenient. Can be used with any pattern tie. Entire length, 16 inches. Width at ends, 2 inches. Weight, 12 ounces. Price, 3 for 16c; each.....6c

The Dominion Cow Ties.

The accompanying illustration shows the Dominion or Short Cow Tie, with stall fixtures. The cheapest, safest and most convenient tie for either cows or horses. This tie and fixture gives great freedom to the head and avoids the long chain which can entangle the animal's feet.

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No. 9F9433 The Dominion American Flat Link Cow Ties. Size, 3-0. Complete with stall fixtures. Larger and stronger than the size commonly sold. Price, 3 for 50c; each.....18c

No. 9F9435 Wrought Steel Cow Tie Fixture. Very safe and convenient. Can be used with any pattern tie. Entire length, 16 inches. Width at ends, 2 inches. Weight, 12 ounces. Price, 3 for 16c; each.....6c

Iron and Brass Jack Chains.

Links not welded. Illustrations are exactly one-half the actual size. Number indicates size of wire by Brown & Sharpe's wire gauge. State size number wanted.

Size No. 8.
No. 9F9451 Iron. Per yard.....5c
Per dozen yards.....45c
No. 9F9453 Brass. Per dozen yards \$2.20; per yard.....20c

Size No. 10.
No. 9F9451 Iron. Per yard.....4c
Per dozen yards.....38c
No. 9F9453 Brass. Per doz. yds., \$1.60; per yd. 16c

Size No. 12.
No. 9F9451 Iron. Per yard.....3c
Per dozen yards.....27c
No. 9F9453 Brass. Per doz. yds. 94c; per yard, 9c

Size No. 14.
No. 9F9451 Iron. Per dozen yards, 24c; per yard.....3c
No. 9F9453 Brass. Per doz. yds., 62c; per yard, 7c

Size No. 16.
No. 9F9451 Iron. Per dozen yards, 20c; per yard.....2c
No. 9F9453 Brass. Per doz. yds. 44c; per yard, 5c

Size No. 18.
No. 9F9451 Iron. Per doz. yds. 17c; per yard, 2c
No. 9F9453 Brass. Per doz. yds. 35c; per yard, 4c

Size No. 20.
No. 9F9451 Iron. Per doz. yds. 15c; per yard, 2c
No. 9F9453 Brass. Per doz. yds. 27c; per yard, 3c

Size No. 22.
No. 9F9451 Iron. Per doz. yds. 14c; per yard, 2c
No. 9F9453 Brass. Per doz. yds. 21c; per yard, 2c

Brass Ladder Chain.

No. 9F9457 Brass Ladder Chain. Illustrations are exactly one-half actual size. Number indicates size of wire by Brown & Sharpe's wire gauge. State size number wanted.

Size No. 20.
Per yard.....3c
Per doz. yds.....32c

Size No. 18.
Per yard.....4c
Per doz. yds.....40c

Size No. 17.
Per yard.....5c
Per doz. yds.....48c

Wire Coil Chain.

No. 9F9461 Wire Coil Chain without welds. The wire will break before the links will pull apart. Illustrations are one-half actual size. State size number wanted.

No. 3-0 9 GA. Per foot.....\$0.03
Per 100 feet.....2.67

No. 0 11 GA. Per foot......02½
Per 100 feet.....2.10

No. 2 13 GA. Per foot......02
Per 100 feet.....1.60

No. 4 14 GA. Per foot......02
Per 100 feet.....1.41

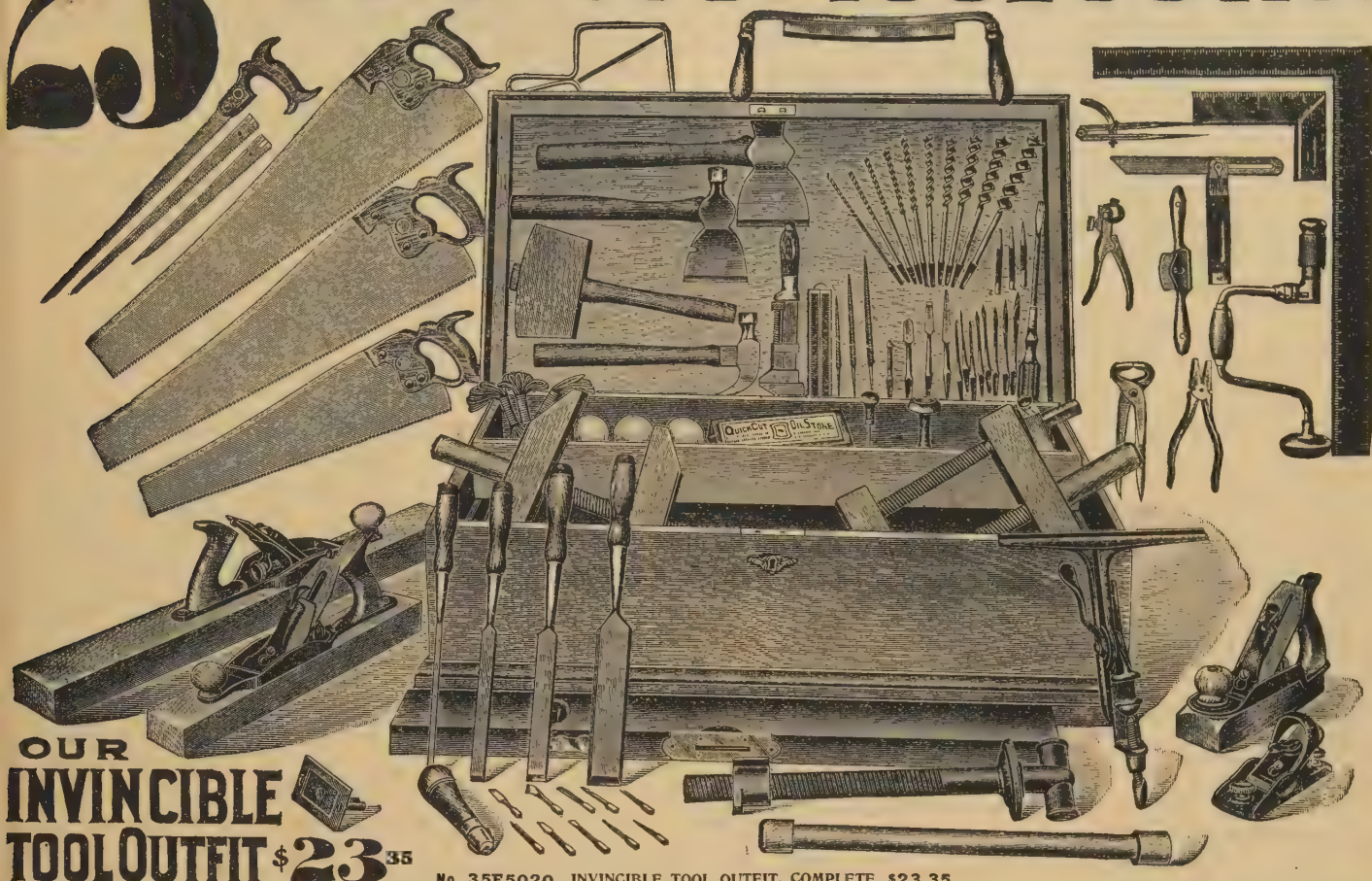
No. 6 15½ GA. Per foot......01½
Per 100 feet.....1.33

No. 8 16½ GA. Per foot......01½
Per 100 feet.....1.26

German Pattern Coll Chain.

No. 9F9469 Standard German Pattern, bright coil chain with welded twist links. Illustrations are one-half actual size of link. State size number wanted.

\$23³⁵ BUYS A \$50⁰⁰ TOOL OUTFIT



OUR INVINCIBLE TOOL OUTFIT \$23³⁵

No. 35F5020 INVINCIBLE TOOL OUTFIT, COMPLETE, \$23.35

The Tool Chest and Outfit of Tools shown on this page is truly named "Invincible." It is Invincible in every way—Invincible in Completeness—Invincible in Quality—Invincible in Price—Invincible in Sales—A \$50.00 Outfit of Tools for.....

\$23.35

NOTE THE WONDERFULLY LOW PRICE WE NAME OF \$23.35

for this, our Invincible Outfit of tools which we positively guarantee to be absolutely of the highest grade all the way through, and which we further guarantee cannot be matched in even the biggest and best hardware or tool supply houses for less than \$35.00 to \$40.00. Every article in this splendid outfit is positively the best of its kind. Every article is positively guaranteed by us and if you buy this Invincible Outfit of tools from us and are not more than pleased with your purchase we will cheerfully refund you your money and pay freight charges both ways.

OUR INVINCIBLE TOOL OUTFIT is the biggest selling outfit in the world. Only this fact and the tremendous volume of our tool business in general makes it possible even for us to offer you the wonderful value we do in this truly complete and highest quality outfit of tools at the unheard of low price of \$23.35, a price which positively cannot be matched by any other house and a price which does not begin to represent the actual value of the goods based on the lowest prices at which they can be bought from any other dealer. Our sales on our invincible outfit of tools runs into thousands of sets each season. As every set goes under our positive guarantee that the tools are the best made, will thoroughly please you and are unmatched at our price, you run no risk when you send us an order for one of these Invincible Outfits at \$23.35, because, after you have received the tools, if you are not entirely pleased with your purchase we will take back the goods and cheerfully refund your money to you.

Fulton Tool Co. Shingling Hatchet, solid steel, 3 1/4-inch cut, octagon neck, round poll. Full polished and etched.

Fulton Tool Co. Broad Hatchet, solid steel, 4 1/2-inch cut. Full polished and etched.

Fulton Tool Co. Nail Hammer, size No. 1 1/2, weight, 1 lb. Finely nickel plated, octagon neck and poll, ebony finished hickory handle.

Fulton Tool Co. Socket Firmer Chisels, Blades each 6 inches long with full beveled edges. Handles are finely polished first quality hickory, with leather tips. Chisels are one each 1/4, 1/2, 3/4 and 1 inch size.

Fulton Tool Co. Carpenters' Drawing Knife, Forged steel, 10-inch, finest razor blade.

Fulton Tool Co. Saws, one 28-inch Rip, one 26-inch hand cross cut, one 20-inch panel cross cut. Fulton saws are hand made from finest steel and are warranted best saws in the world.

Fulton Tool Co. Nest of Three Saws, consisting of 1 handle, 1 keyhole blade, 1 compass blade and 1 pruning blade, all interchangeable.

Fulton Tool Co. Carpenters' Planes, 1 handled adjustable wood base smooth plane. Length, 9 inches. 1 wood base 15-inch handled jack plane. 1 wood base 26-inch jointer. 1 iron block plane, 6 3/4 inches long with adjustable knuckle joint and nickel plated trimming. Fulton planes embody all the newest and best improvements and are superior to any other planes.

Fulton Tool Co. Double Spur, Extension Lip Auger Bits, Positively the best boring bit on the market. Heads are carefully fitted and bits finely finished. One each of the following sizes: 1/4, 5-16, 3/8, 7-16, 1/2, 9-16, 5/8, 3/4 and 1 inch.

Fulton Tool Co. Files, These files are superior in cut and finish to any other file at any price. 1 each, 4 and 6-inch slim taper, and 1 8-inch mill.

Adjustable Saw Clamp, Can be instantly adjusted to any angle.

Original Morrill's Pattern Saw Set, with improved anvil; will set hand, panel, rip, meat, buck or band saws.

Combined Try and Mitre Square, 7 1/2-inch blade, brass lined rosewood handle and graduated steel blade.

Sliding "T" Bevel, 10-inch blade, rosewood handle, brass tipped with flush adjusting screw and steel blade.

WE ASK YOU TO READ CAREFULLY below the list of tools we send you in this Invincible Outfit. Study the large illustration of this big and complete assortment of tools. Note that every tool you can possibly need is included in this outfit. Remember that every tool is guaranteed to be of the highest possible grade. Do not overlook the fact that the whole outfit is packed in a first class, well made hardwood tool chest, beautifully finished in weathered oak and that this chest alone, if bought at retail, is worth \$7.00 to \$8.00. Price this outfit of tools yourself at the best store in your neighborhood and see for yourself that they cannot be bought even of inferior quality for less than \$35.00 to \$40.00. Then note our wonderfully low price of \$23.35 for the complete outfit and send us your order. This is the outfit of tools you want and ought to have. Send us your order today. You will be well pleased if you do.

THE BEAUTIFUL WEATHERED OAK FINISH HARDWOOD TOOL CHEST in which we pack our Invincible Outfit of tools measures over 34 inches long, 18 inches wide and 10 inches high. This chest has a sliding tray, is fitted with a fine lock and strong hinges and is made just as well as it is possible to make it, out of the best materials and by skilled workmen. This beautiful chest is a worthy house for the fine tools we pack in it according to the following list which we ask you to read carefully, noting well the sizes and descriptions of the various items, which make up complete our Invincible Tool Outfit and all for \$23.35.

2-foot Rule, full brass bound, double arch joints, four-fold with drafting scale, 1 1/2 inches wide.

Improved Marking Gauge, made of beechwood with boxwood thumbscrew. Marked in inches.

Quick Cut Oil Stone, Size, 7x2 inches. Mounted in finished chestnut case.

Awl and Tool Set, with 10 forged steel awls and tools and hollow cocobolo handle which holds tools when not in use.

Combined Plier and Wire Cutter, 6-inch.

Pair Carpenters' Pincers, 8-inch, with claw on handle. Forged from superior steel.

Wrought Iron Bench Screw, 1 inch in diameter, with patent collar, double thread and wood handle.

Polished Forged Steel Wing Divider, 8-inch.

Warranted Tool Steel Machinists' Screwdriver, 6-inch blade; round, corrugated, imitation rosewood handle.

No. 3 Extra Quality Steel Square, Size of body 2 1/2x2 inches; size of tongue, 16x1 1/2 inches. Marked in sixteenths, twelfths and fourths, and also with brace and Essex board measure.

Adjustable Plumb and Level, mahogany polished, proved glasses, arched top plates, brass tipped, with two side views.

10-inch Sweep Ratchet Brace, Lignum vitae head. Well finished and heavily nickel plated.

Forged Steel, German Pattern, Gimlet Bits, 1 each of the following sizes: 1-16, 3-32, 1/4, 5-32, 3-16, 7-32, 1/2 and 9-16 inch.

Countersink Bits, forged from steel and polished. 1 each, flat head for metal and small head for wood.

Screwdriver Bit, for use in bit brace, 5 1/2 inches long, forged from steel.

Square Reamer Bit, for use in bit brace, forged from steel.

Knurled Cup Point Nail Sets, Assorted sizes.

Iron Handle Spoke Shave, with 2 1/4-inch steel cutter.

Nickel Plated Coping Saw, with 1 dozen extra blades.

Bench Stop, screw adjusting, with reversible cast steel head.

Sets 10-Inch Hand Screw Clamps, made of seasoned hardwood.

Square Hickory Mallet, mortised handle. Head is 6 1/2x2 1/2x3 3/4 inches.

Cakes Assorted Cord Carpenters' Chalk.

Beechwood Chalk Line Reel and Awl.

Hanks Braided Chalk Line.

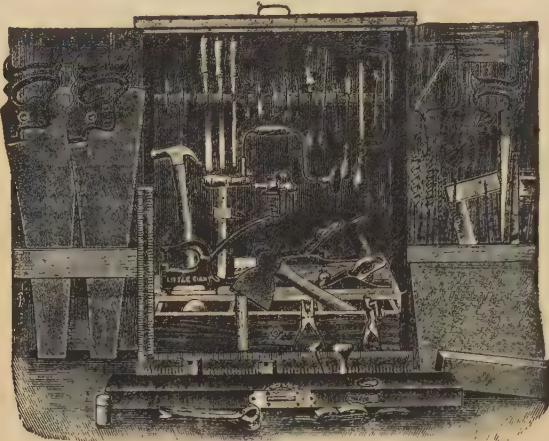
Monkey Wrench, Size, 10-inch. Strongly made and well finished.

ATTENTION is particularly called to the fact that more than half of the edged tools in this magnificent outfit are the celebrated Fulton Tool Co. goods. There are more tools sold under this old and well known brand than any other line in the world and every tool branded Fulton Tool Co. is absolutely guaranteed by us to be the best of its kind made. We will exchange or refund price on any article branded Fulton Tool Co. bought of us that does not give perfect satisfaction to our customer. Shipping weight, packed complete, 100 pounds.

No. 35F5020 Invincible Tool Outfit, complete. Price..... **\$23.35**

Only \$15.85 for this Elegant "Home Companion" Tool Cabinet and Big Complete Outfit of High Grade Tools.

IF YOU BUY FROM US, WE WILL SEND YOU A FREE PROFIT SHARING CERTIFICATE SEE PAGES 425-426



No. 35F5024 Price, Complete, \$15.85.

Our "Home Companion" Outfit embodies the latest idea in tool sets. As its name implies, this is just the thing for the home outfit, comprising, as it does, a complete lot of best quality tools packed compactly in a beautiful hardwood cabinet, which takes up very little room on bench or table, or can be fastened up to a wall or suspended on the back of a door. This is the set that has a place for everything and everything in its place. Our "Home Companion" Outfit at only \$15.85 is a big money saver, and we guarantee that such a high grade outfit cannot be bought at retail for less than \$20.00 to \$23.00. The beautiful cabinet in which we pack our "Home Companion" Outfit is made of hardwood, weathered oak finish, and measures, closed, 30 inches high, 25 inches wide and 8 1/2 inches deep, with two doors, as illustrated. Every tool in this outfit is fully guaranteed for quality, and if you order one of our "Home Companion" tool cabinets complete at \$15.85, and are not fully satisfied with your purchase, we will take the goods back and refund your money and pay the freight both ways ourselves. With our "Home Companion" Outfit we furnish complete set of tools as follows:

- | | |
|--|---|
| <ul style="list-style-type: none"> 1 24-inch Fulton Hand Saw. 1 24-inch Fulton Rip Saw. 1 12-inch Fulton Compass Saw. 5 Fulton Extension Lip Auger Bits, 1 each size, 1/4, 3/8, 1/2 and 1 inch. 1 Ratchet Bit Brace, 10-inch, finely polished and nickel plated. 1 8-inch Fulton Mill File. 1 5-inch Slim Taper File. 1 Forged Steel Nail Hammer, size No. 1 1/2. 1 Fulton Shingling Hatchet, size No. 2. 1 Morrill Pattern Saw Set. 1 8-inch Hack Saw Frame and Blade. 1 2-foot Boxwood Rule. 1 28-inch Spirit Level. 1 Carpenters' Steel Square. 1 6-inch Try Square. 1 9-inch Carpenters' Lead Pencil. 1 15-inch Fulton Wood Base Handled Jack Plane. 1 7 1/4-inch Fulton Block Plane. 3 Fulton Socket Firmer Chisels, 1 each size, 1/4, 1/2 and 3/4 inch. | <ul style="list-style-type: none"> 1 Double Cutter Spokeshave. 1 5-inch Forged Steel Screwdriver. 1 Pair 8-inch Forged Steel Carpenters' Placers. 1 Knurled Center Punch. 1 Octagon Tool Steel Cold Chisel. 1 Knurled Steel Nail Set. 1 Riveting Machine. 1 Box Assorted Rivets. 1 Box Assorted Tinned Rivets. 1 Soldering Outfit Complete. 1 Belt or Saddlers' Punch. 1 Countersink, with Gauge for Wood. 1 Rosehead Countersink, for Metal. 3 Bit Drills for Metal, 1 each size, 1/8, 1/4 and 3/8 inch. 1 Bench Vise with 1 1/2-inch jaws. 1 6-inch Quick Cut Oil Stone. 12 Sheets Assorted Sandpaper. 6 Pieces Assorted Carpenters' Chalk. 1 Hardwood Chalk Line Reel with Awl. 1 Hank Medium Chalk Line. 1 Pair 6-inch Forged Steel Wire Cutting Pliers. 1 Coping Saw Frame with 12 Blades. |
|--|---|

No. 35F5024 Home Companion Tool Outfit, complete. Price \$15.85

Our \$2.17 Every Day Tool Set.

A splendid set of tools for home use. Will save its cost on one job.



No. 35F5036 Price, \$2.17.

1 Screwdriver with forged steel blade 5 inches long; 1 Monkey Wrench, length 8 inches; 1 Iron Block Plane, length 5 1/2 inches; 1 Warranted Socket Firmer Chisel, 3/4-inch; 1 Combined Anvil and Vise, 1 1/2-inch jaws, opens 1 1/2-inch, weight 1 1/2 pounds; 1 Rosewood Handle Try Square with 6-inch blade.

No. 35F5036 18 Tools. Price \$2.17

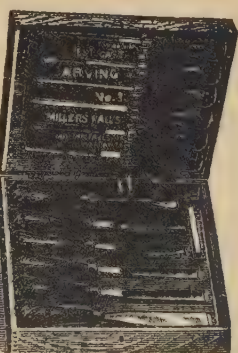
Weight, packed for shipment, 15 pounds.

CARVING TOOLS IN SETS.

No. 35F5040 Set of Carving Tools, consisting of twelve carving tools, assorted sizes and shapes, same as used by professional carvers. Length of blade to shoulder, 4 to 5 inches. Handles are cocobolo, finely polished. They are put up in a nice hardwood box with hinges and hook. Price, per set, complete, \$4.35

No. 35F5044 Set of Six Assorted Carving Tools, good quality, put up in a wood box with sliding cover. Price, per set, \$1.32

No. 35F5048 Set consisting of 48 Carving Tools, of various shapes and sizes, with rosewood handles. They are not intended for professionals. Full length of tool with handle, 5 1/2 inches. Weight of set, 10 ounces. Price, complete in a wooden box, \$8.85



No. 35F5040 Price, \$4.35.

This "Handy" Cabinet and Tools Complete for only \$9.40.



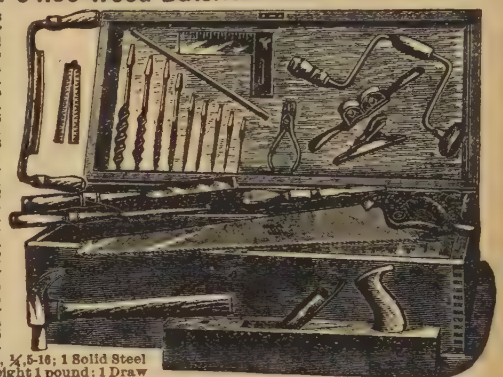
No. 35F5028 Price, Complete, \$9.40.

- | | |
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| <ul style="list-style-type: none"> 1 Solid Steel Shingling Hatchet, size No. 2. 1 Forged Steel Nail Hammer, size No. 1 1/2. 1 Fulton Socket Firmer Chisels, 1 each, size 1/4 and 1/2 inch. 1 8-inch Bit Brace, finely polished. 1 5-inch Forged Steel Screwdriver. 3 Cast Steel Auger Bits, 1 each, size 1/8, 1/4 and 1 inch. 7 Assorted Size Double Cut Steel Gimlet Bits. | <ul style="list-style-type: none"> 1 Forged Steel Reamer Bit. 1 Knurled Steel Nail Set. 1 Combination Piler and Wire Cutter. 1 Revolving Four-Tube Spring Punch. 1 Quick Cut Oil Stone. 1 Hardwood Chalk Line Reel and Awl. 6 Pieces Assorted Carpenters' Chalk. 1 Hank Medium Chalk Line. 1 9-inch Carpenters' Pencil. |
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Weight, complete, packed for shipment, 55 pounds. Price, \$9.40

Our \$4.90 Wood Butchers' Set.

The tools included in this set are selected from our regular stock and are all strictly high grade tools. We pack them in a neat wooden box with tray, furnished with hinges and lock. The box is large enough to hold other articles you might wish to keep in your tool box. All the tools are not shown in the illustration. Read the list. The set consists of the following tools: 1 Springfield Panel Saw, 22 inches long, fully warranted; 1 Two-foot Rule, 4-fold, 1-inch wide; 1 Try Square, with rosewood handle, brass lined, length of blade, 6 inches; 1 Combination Pliers and Wire Cutter, 5 1/2 inches long; 1 Bit Brace, 10-inch sweep, like illustration; 4 Auger Bits, 1 each size, 1/8, 1/4, 1/2 and 1 inch; 5 Gimlet Bits, German pattern, 1 each, size, 1-16, 1/8, 3-16, 1/4, 5-16; 1 Solid Steel Nail Hammer, warranted, weight 1 pound; 1 Draw Knife, 4-inch cut; 1 Spokeshave, with two cutters, one straight and the other convex; 2 Socket Firmer Chisels with leather tip handles, 1 each, size 1/4 and 1 inch; 1 Screwdriver, 5-inch blade; 1 Beech Jack Plane, 15 inches long, 3/4-inch double iron; 1 Iron Block Plane, 5 1/2 inches long, 1 1/4-inch cut; 1 good Carpenters' Pencil. Weight, packed for shipment, 40 pounds.



No. 35F5032 Price, \$4.90.

No. 35F5032 Wood Butchers' Set with this neat box, as described. Price, \$4.90

Hardwood Tool Cabinets.



and other boring tools in cover. The lumber in these cabinets is selected for perfect grain and is carefully filled and varnished. Have brass lifting handle to hang on hook or can be fastened to wall if desired.

No. 35F5052 Single Door Hardwood Tool Cabinet. Inside measurement 28 1/2 x 15 1/2 x 7 inches. Drawers measure 15 x 12 x 2 inches. Weight, crated for shipment, 35 pounds. Price, each, \$3.75

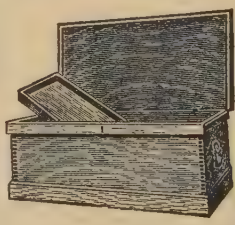
Carpenters' Empty Tool Chests.

Carpenters' Tool Chest, made of select hardwood with corners dovetailed and glued, made of 3/4-inch stock with hardwood mouldings and well varnished. They are fitted with strong lock and key and neat enameled handles.

No. 35F5056 Carpenters' Chest. Inside measurements 28 x 15 x 14 inches, with two sliding trays. Weight, 66 pounds. Price, each, \$4.36

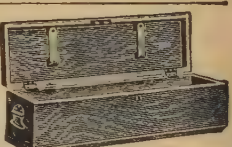
No. 35F5060 Large Size Carpenters' Chest. Inside measurements, 32 x 18 x 16 inches. With two sliding trays and saw rack. Weight, crated, 82 pounds. Price, each, \$5.82

No. 35F5064 Empty Tool Chests, same as furnished with our Victor Outfit of tools. Made of select hardwood of 3/4-inch stock, with moulding around bottom and extension top with round edges, fitted with strong hinges, lock and handles. Well made and finished and nicely varnished. Inside measurements, 31 1/2 x 16 x 9 1/2 inches. With sliding tray. Weight, crated for shipment, 37 pounds. Price, each, \$2.60



Carpenters' Shoulder Tool Chest.

No. 35F5068 Made of thoroughly seasoned kiln dried hardwood. Nicely varnished. With locked joints and fitted with good double link lock, brass elbow catch to hold cover open. Has saw rack and enameled handles. Chest is made of 3/4-inch stock and has rounded corners on bottom so as not to hurt shoulder when carrying.



Inside measurements of chest 32 x 33 x 3 inches. Weight, crated for shipment, 28 pounds. Price, each, \$2.55

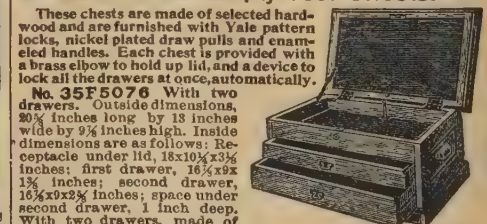
No. 35F5072 Double Door Hardwood Tool Chests. Same quality, description and finish as No. 35F5052. Only difference is in size. Inside measurements, 28 1/2 x 24 x 8 inches. Size of drawers, 21 x 5 x 3 inches. Weight, crated for shipment, 45 pounds. Price, each, \$4.85

Machinists' Empty Tool Chests.

These chests are made of selected hardwood and are furnished with Yale pattern locks, nickel plated draw pulls and enameled handles. Each chest is provided with a brass elbow to hold up lid, and a device to lock all the drawers at once, automatically.

No. 35F5076 With two drawers. Outside dimensions, 20 1/2 inches long by 13 inches wide by 9 1/2 inches high. Inside dimensions are as follows: Receptacle under lid, 18 1/2 x 10 x 3 1/2 inches; first drawer, 16 1/2 x 9 1/2 x 1 1/2 inches; second drawer, 16 1/2 x 9 1/2 x 1 1/2 inches; space under second drawer, 1 inch deep. With two drawers, made of chestnut, with black walnut panels. Price \$5.23

No. 35F5080 With three drawers. Outside dimensions, 23 1/2 inches long by 14 1/2 inches wide by 13 inches high. Inside dimensions are as follows: Receptacle under lid, 21 1/2 x 11 x 3 1/2 inches; first drawer, 20 1/2 x 11 x 1 1/2 inches; second drawer, 20 1/2 x 11 x 1 1/2 inches; third drawer, 20 1/2 x 11 x 1 1/2 inches; space under bottom drawer, 1 1/2 inches. With three drawers, made of chestnut, with black walnut panels. Price \$6.27



Hardwood Work Benches and Tool Cabinets.

To meet the demand for a good, strong, substantial work bench, suitable for manual training schools or private use for work about the house and odd jobs, we have designed a handsome line of benches and cabinets which will be found very useful and convenient in many ways. They take up considerable less floor space than the regular cabinet makers' bench, and are amply large for all practical purposes. They are finished beautifully in weathered oak which makes them very ornamental. They are all made with seasoned hardwood frame of 2x3-inch stock securely bolted together. Top is made of maple strips $\frac{1}{2} \times \frac{1}{4}$ inches, glued together. Width of bench over all is 20 $\frac{1}{2}$ inches. Width of top and sides is 16 inches. Depth is 18 inches. The front top is made of pieces $\frac{1}{2}$ inches wide and 2 $\frac{1}{2}$ inches thick, glued together to prevent warping. The front top is 16 inches wide and has a top (which is recessed) is 8 inches wide. Screws are 24 inches long and $\frac{3}{4}$ inches in diameter over the thread. It is put together with bolts, making the best and strongest cabinet makers' bench on the market. Length, 6 $\frac{1}{2}$ feet; width, 3 feet; height, 34 inches. Shipping weight, 190 pounds. Price, each.....\$12.00



No. 35F5092 Hardwood Work Bench and Cabinet, with three drawers, each 32 $\frac{1}{2}$ inches, with lock in upper drawer and automatic device to lock all drawers simultaneously. The ends and doors have hardwood panels. Cabinet is made of 1-inch seasoned hardwood; has back made of three-ply hardwood veneer to prevent tools falling off. This is the best, neatest and most convenient bench and cabinet ever offered. Shipping weight, 213 pounds. Price, each.....\$12.00

Cabinet Makers' Bench.

No. 35F5094 Cabinet Makers' Bench. Every piece of wood used in this bench is maple, except handle of screw, which is hickory. The front top is made of pieces $\frac{1}{2}$ inches wide and 2 $\frac{1}{2}$ inches thick, glued together to prevent warping. The front top is 16 inches wide and has a top (which is recessed) is 8 inches wide. Screws are 24 inches long and $\frac{3}{4}$ inches in diameter over the thread. It is put together with bolts, making the best and strongest cabinet makers' bench on the market. Length, 6 $\frac{1}{2}$ feet; width, 3 feet; height, 34 inches. Shipping weight, 190 pounds. Price, each.....\$12.00

Handy Work Bench.

No. 35F5096 The Handy Work Bench is intended for light work, amateur, manual training schools, etc. It is made the same as the regular standard cabinet makers' bench except it is lighter. Top is made of hard maple strips $\frac{1}{4}$ inches thick, glued together to prevent warping. Furnished with two 2-inch maple bench screws. The stand is made of 2-inch maple, dressed to about 1 $\frac{1}{2}$ inches. The top is 20 inches wide (the back being recessed) and 42 inches long. Mortises for spring bench hooks are provided. Height, 31 inches. Shipping weight, about 100 pounds. Price, each.....\$6.40

Steel Spring Bench Hook.

No. 35F5098 Steel Spring Bench Hook, suitable for above benches. Price, each.....29c

Fulton Iron Planes with Corrugated Bottoms.

Catalogue Number	Length, inches	Width of Cutter, inches	Weight, lbs.	Price, each
No. 35F5292	8	Smooth 1 $\frac{1}{2}$	3	\$1.00
No. 35F5294	9	Smooth 2	3 $\frac{1}{2}$	1.25
No. 35F5296	10	Smooth 2 $\frac{1}{2}$	4	1.26
No. 35F5298	14	Jack 3	4 $\frac{1}{2}$	1.28
No. 35F5300	18	Fore 3 $\frac{1}{2}$	7	1.59
No. 35F5302	22	Jointer 3 $\frac{1}{2}$	8 $\frac{1}{2}$	1.88
No. 35F5304	24	Jointer 3 $\frac{1}{2}$	9	2.18

No. 35F5308 Set of four high grade Fulton Iron Bench Planes, with corrugated bottoms, 1 each. No. 35F5292 Smooth; No. 35F5298 Jack; No. 35F5300 Fore and No. 35F5302 Jointer. Price, per set.....\$5.55

Fulton Block Planes.

Will be found far superior to any similar line offered at any price. The cutters are as good as can be made in every way. The castings are smooth and strong. The workmanship is good in every particular and they are fully guaranteed.

No. 35F5316 Fulton Iron Block Plane. Length, 8 $\frac{1}{2}$ inches, 1-inch cutter. Not a toy, but a practical tool for light work. Weight, 9 ounces. Price.....7c

No. 35F5318 The Fulton Midget Plane. Length, 8 $\frac{1}{2}$ inches. Width of cutter, 1 inch. Price.....9c

No. 35F5320 Fulton Iron Block Plane. Length, 6 $\frac{1}{2}$ inches; width of cutter, 1 $\frac{1}{4}$ inches; weight, 13 ounces. Price.....13c

No. 35F5322 Fulton Iron Block Plane. Length, 7 $\frac{1}{2}$ inches; width of cutter, 1 $\frac{1}{4}$ inches; weight, 1 $\frac{1}{2}$ pounds. Price.....20c

No. 35F5324 Fulton Iron Block Plane. This plane has two slots and two cutter seats. It can be used as a block plane, or, by reversing the position of the cutter and the clamping wedge, it can be used to plane close up into corners, or other difficult places. Length, 7 $\frac{1}{2}$ inches; width of cutter, 1 $\frac{1}{4}$ inches; weight, 1 $\frac{1}{2}$ pounds. Price.....27c

No. 35F5326 Fulton Adjustable Iron Block Plane. Length, 6 $\frac{1}{2}$ inches; width of cutter, 1 $\frac{1}{4}$ inches; weight, 12 ounces. Price.....21c

No. 35F5352 Smooth Plane, 8 inches long, 1 $\frac{1}{4}$ -inch cutter. Price.....\$1.30

No. 35F5354 Smooth Plane, 9 inches long, 2-inch cutter. Price.....1.40

No. 35F5356 Jack Plane, 15 inches long, 2 $\frac{1}{2}$ -inch cutter. Price.....1.70

No. 35F5358 Fore Plane, 18 inches long, 3 $\frac{1}{2}$ -inch cutter. Price.....2.00

No. 35F5360 Jointer Plane, 22 inches long 2 $\frac{1}{2}$ -inch cutter. Price.....2.30

No. 35F5362 Jointer Plane, 24 inches long, 3 $\frac{1}{2}$ -inch cutter. Price.....2.60

No. 35F5364 Set of four Chaplin's Iron Bench Planes with corrugated bottoms, 1 each. No. 35F5354 Smooth; No. 35F5356 Jack; No. 35F5358 Fore and No. 35F5360 Jointer. Price, per set.....\$7.15

Fulton Iron Block Planes.

No. 35F5328 Fulton Adjustable Iron Block Plane. Length, 7 $\frac{1}{2}$ inches; width of cutter, 1 $\frac{1}{4}$ inches. Weight, 1 $\frac{1}{2}$ pounds. Price.....29c

No. 35F5330 Fulton Iron Block Plane, with screw adjustment to regulate the thickness of the shaving. It also has adjustment for opening or closing the throat as may be required for coarse or fine work. Length, 6 inches. Width of cutter, 1 $\frac{1}{4}$ inches. Weight, 22 ounces. Price.....49c

No. 35F5332 Fulton Iron Block Plane. Same as preceding number except the length is 7 inches. Weight, 24 ounces. Price.....53c

No. 35F5334 Fulton Iron Block Plane. Knuckle lever with screw adjustment and adjustable mouth. With patent slide adjustment for exact adjusting of the cutter with the face of the plane. Nickel plated trimmings. Length, 6 inches. Width of cutter, 1 $\frac{1}{4}$ inches. Weight, 24 ounces. Price.....58c

No. 35F5336 Fulton Iron Block Plane. Same as above, except length is 7 inches. Weight, 22 ounces. Price.....62c

Scraper Plane

No. 35F344 Fulton Adjustable Veneer Scraper. Unscraper veneers, finishing cabinet work and removing old paint. Price.....\$1.25

and glue. Crucible steel cutters, rosewood handle and knob, and without doubt the finest plane of its kind made. Length, 9 inches, with 3-inch cutter. Price.....\$1.25

Chaplin's Improved Patent Iron Planes.

WITH CORRUGATED BOTTOMS AND CHECKERED RUBBER HANDLES

Chaplin Planes have fewest working parts of any planes made, therefore less liable to get out of order. The adjustment will carry cutting bit to any variation of depth desired and is absolutely accurate. The lateral adjustment brings edge of bit to an exact bearing. Has checkered rubber handle which insures great strength and firm grip. Are well made, strong and durable.

No. 35F5352 Smooth Plane, 8 inches long, 1 $\frac{1}{4}$ -inch cutter. Price.....\$1.30

No. 35F5354 Smooth Plane, 9 inches long, 2-inch cutter. Price.....1.40

No. 35F5356 Jack Plane, 15 inches long, 2 $\frac{1}{2}$ -inch cutter. Price.....1.70

No. 35F5358 Fore Plane, 18 inches long, 3 $\frac{1}{2}$ -inch cutter. Price.....2.00

No. 35F5360 Jointer Plane, 22 inches long 2 $\frac{1}{2}$ -inch cutter. Price.....2.30

No. 35F5362 Jointer Plane, 24 inches long, 3 $\frac{1}{2}$ -inch cutter. Price.....2.60

No. 35F5364 Set of four Chaplin's Iron Bench Planes with corrugated bottoms, 1 each. No. 35F5354 Smooth; No. 35F5356 Jack; No. 35F5358 Fore and No. 35F5360 Jointer. Price, per set.....\$7.15

\$10.20



to recess is 13 $\frac{1}{4}$ inches. Length over all, 55 inches. Fitted with a solid steel adjustable bench stop and a wrought iron 1-inch bench screw. The vice can be used for holding the work and filing saws. These are without doubt the neatest and best benches of their kind ever offered.

No. 35F5084 Hardwood Work Bench with two drawers, each 32 $\frac{1}{2}$ inches wide inside. Fitted with good, substantial lock and black enameled pulls. With 7-inch recess on back of top to prevent tools falling to floor. Weight, securely crated for shipment, 178 pounds. Price, each.....\$10.20

No. 35F5088 Hardwood Work Bench with recessed back as above except with one drawer. Shipping weight, 140 pounds. Price, each.....\$9.00



No. 35F5090 Hardwood Work Bench and Cabinet with large drawer, 32 $\frac{1}{2}$ inches, three small drawers, each 20 $\frac{1}{2}$ inches and roomy cupboard for tools too large to fit in the drawers. Weight, crated, 210 pounds. Price, each.....\$12.60

\$12.60

FULTON TOOL CO. PLANES.

GOOD CARPENTERS DEMAND THE BEST OF TOOLS. In our planes we have the best material properly assembled, well proportioned and warranted to be the best plane possible to produce. The patent adjustment is perfect, the finish is unsurpassed and the tool steel cutters are tempered by an improved patent process, assuring the best results. Every Fulton plane sent out is thoroughly tested and if not found equal to or better than any plane you ever saw, regardless of maker's name or price, same can be returned to us at our expense and purchase price will be refunded.

Fulton Wood Base Planes.

Our Fulton Wood Bottom Planes are positively the best and most reliable wood

planes made. The bottoms are made of carefully selected and seasoned beech and castings are strong and

changeable. The cutters are made from the best double refined English cast steel, tempered by the most improved process, highly polished and sharpened ready for use. Every cutter is fully warranted. All Fulton planes have our patent lateral or side adjustment for exact adjusting of cutter with the face of the plane.

No. 35F5200 Smooth. Length, 8 inches; width of cutter, 1 $\frac{1}{2}$ inches; weight, 2 $\frac{1}{2}$ pounds. Price, each.....67c

No. 35F5204 Smooth. Length, 8 inches; width of cutter, 2 inches; weight, 3 $\frac{1}{4}$ pounds. Price, each.....69c

No. 35F5206 Handled smooth. Length, 9 inches; width of cutter, 2 inches; weight, 2 $\frac{1}{2}$ pounds. Price, each.....83c

No. 35F5208 Handled smooth. Length, 10 inches; width of cutter, 2 $\frac{1}{2}$ inches; weight, 3 $\frac{1}{2}$ pounds. Price, each.....92c

No. 35F5212 15 Jack 3 $\frac{1}{2}$ 4 90.75

No. 35F5214 15 Jack 3 $\frac{1}{2}$ 4 92

No. 35F5216 18 Fore 3 $\frac{1}{2}$ 4 94

No. 35F5218 20 Fore 3 $\frac{1}{2}$ 5 96

No. 35F5220 22 Jointer 3 $\frac{1}{2}$ 6 1.00

No. 35F5222 24 Jointer 3 $\frac{1}{2}$ 6 1.04

No. 35F5224 26 Jointer 3 $\frac{1}{2}$ 7 1.10

No. 35F5226 28 Jointer 3 $\frac{1}{2}$ 7 1.12

No. 35F5228 30 Jointer 3 $\frac{1}{2}$ 8 1.17

No. 35F5230 Set of four High Grade Fulton Wood Planes, consisting of one each: No. 35F5204 Smooth; No. 35F5214 Jack; No. 35F5216 Fore and No. 35F5224 Jointer. Price, per set.....\$3.60

Wood Bench Planes.

Our Fulton Beechwood Bench Planes are correctly made of best material, are properly proportioned and fitted with high grade double steel cutting irons and polished ebony start. They are the best planes of their kind on the market.

Catalogue Number	Length, inches	Width of Cutter, inches	Weight, lbs.	Price, each
No. 35F5242	8	Smooth 1 $\frac{1}{2}$	3	\$1.00
No. 35F5244	9	Smooth 2	3 $\frac{1}{2}$	1.25
No. 35F5246	10	Smooth 2 $\frac{1}{2}$	4	1.26
No. 35F5248	14	Jack 3	4 $\frac{1}{2}$	1.28
No. 35F5250	18	Fore 3 $\frac{1}{2}$	7	1.59
No. 35F5252	22	Jointer 3 $\frac{1}{2}$	8 $\frac{1}{2}$	1.88
No. 35F5254	24	Jointer 3 $\frac{1}{2}$	9	2.18

No. 35F5254 Set of four planes, Smooth, Jack, Fore and 26-inch Jointer. Price, per set.....\$2.50

For Plane Handles, see page 428.

Stanley's Planes.

The Planes below are made by the Stanley Rule and Level Co., New Britain, Conn. We do not believe they are as good as our Fulton planes, with which they compare exactly in style and size, but as Stanley goods are largely sold by hardware stores throughout the country we carry a full line of them. We ask you to compare our prices on Stanley planes with the prices asked by your local dealer for the same goods. Although we put Stanley's second to our own superior line of Fulton planes, which we control and on which we make you factory cost prices, adding only our one small percentage of profit, even at that we are the largest buyers of Stanley's goods in the world. This enables us to name prices on these goods which no local dealer can match, and in many instances lower than the retail dealer pays to the jobber from whom he buys the goods. When you buy tools from us you are certain to save money on every purchase.

Wood Bench Planes.

Genuine Bailey Planes, made by the Stanley Rule & Level Co. Same style as Fulton planes of corresponding size illustrated on preceding page.

Catalogue Number	Stanley's Length, Number	Width, Inches	Cutter each	Price, each
35F5372	22 Smooth	8	1 1/2	\$0.76
35F5374	35 Handled	9	1 1/2	.84
35F5376	28 Jack	15	1 1/2	.96
35F5378	27 1/2 Jack	15	1 1/2	.96
35F5380	28 Fore	18	1 1/2	1.06
35F5382	29 Fore	20	1 1/2	1.07
35F5384	32 Jointer	24	1 1/2	1.24
35F5386	32 Jointer	26	1 1/2	1.27
35F5390	33 Jointer	28	1 1/2	1.27
35F5392	34 Jointer	30	1 1/2	1.36

No. 35F5396 Set of four Bailey Wood Bench Planes, 1 each. No. 35F5372 Smooth, No. 35F5378 Jack, No. 35F5382 Fore, and No. 35F5388 Jointer. Price, per set.....\$4.06

Bailey's Iron Bench Planes with Smooth Bottoms.

Catalogue Number	Stanley's Length, Number	Width, Inches	Cutter each	Price, each
35F5402	1 Smooth	5 1/2	1 1/2	\$0.85
35F5404	2 Smooth	7	1 1/2	1.06
35F5406	3 Smooth	8	1 1/2	1.14
35F5408	4 Smooth	9	1 1/2	1.26
35F5410	4 1/2 Smooth	10	1 1/2	1.42
35F5412	5 Jack	14	1 1/2	1.43
35F5414	4 1/2 Jack	15	1 1/2	1.60
35F5416	6 Fore	18	1 1/2	1.83
35F5418	7 Jointer	24	1 1/2	2.49
35F5420	8 Jointer	24	1 1/2	2.49

No. 35F5424 Set of four Bailey Iron Bench Planes, with smooth bottom, 1 each. No. 35F5408 Smooth, No. 35F5412 Jack, No. 35F5416 Fore, and No. 35F5418 Jointer. Price, per set.....\$7.00

Bailey's Iron Bench Planes with Corrugated Bottoms.

Catalogue Number	Stanley's Length, Number	Width, Inches	Cutter each	Price, each
35F5430	2C Smooth	5 1/2	1 1/2	\$1.07
35F5432	3C Smooth	7	1 1/2	1.15
35F5434	4C Smooth	8	1 1/2	1.27
35F5436	5C Smooth	9	1 1/2	1.43
35F5438	5C Jack	14	1 1/2	1.43
35F5440	5 1/2C Jack	15	1 1/2	1.61
35F5442	6C Fore	18	1 1/2	1.84
35F5444	7C Jointer	24	1 1/2	2.09
35F5446	8C Jointer	24	1 1/2	2.09

No. 35F5450 Set of four Bailey Iron Bench Planes, corrugated bottom, 1 each. No. 35F5434 Smooth, No. 35F5438 Jack, No. 35F5442 Fore, and No. 35F5444 Jointer. Price, per set.....\$7.05

Stanley's Bed Rock Planes.

Catalogue Number	Stanley's Length, Number	Width, Inches	Cutter each	Price, each
35F5454	602C Smooth	7 1/2	1 1/2	\$1.30
35F5456	603C Smooth	8 1/2	1 1/2	1.36
35F5458	604C Smooth	9 1/2	1 1/2	1.48
35F5460	605C Smooth	10 1/2	1 1/2	1.73
35F5462	605 Jack	14	1 1/2	1.73
35F5464	605 1/2 Jack	15	1 1/2	1.89
35F5466	606 Fore	18	1 1/2	2.12
35F5468	607 Jointer	24	1 1/2	2.43
35F5470	608 Jointer	24	1 1/2	2.43

No. 35F5474 Set of four Bed Rock Iron Bench Planes, with smooth bottom, 1 each. No. 35F5458 Smooth, No. 35F5462 Jack, No. 35F5466 Fore, and No. 35F5468 Jointer. Price, per set.....\$8.25

Stanley's Bed Rock Planes with Corrugated Bottoms.

Catalogue Number	Stanley's Length, Number	Width, Inches	Cutter each	Price, each
35F5480	602C Smooth	7 1/2	1 1/2	\$1.37
35F5482	603C Smooth	8 1/2	1 1/2	1.49
35F5484	604C Smooth	9 1/2	1 1/2	1.73
35F5486	604 1/2C Smooth	10 1/2	1 1/2	1.73
35F5488	605C Smooth	11 1/2	1 1/2	1.90
35F5490	605 1/2C Jack	14	1 1/2	2.13
35F5492	606C Fore	18	1 1/2	2.44
35F5494	607C Jointer	24	1 1/2	2.91
35F5496	608C Jointer	24	1 1/2	2.91

No. 35F5502 Set of four Bed Rock Iron Bench Planes, with corrugated bottom, 1 each. No. 35F5484 Smooth, No. 35F5488 Jack, No. 35F5492 Fore, and No. 35F5494 Jointer. Price, per set.....\$8.30

Stanley's Block Planes.

Catalogue Number	Stanley's Same Size as Fulton No.	Price, each
35F5512	110 35F5322	26c
35F5514	120 35F5328	34c
35F5516	130 35F5324	35c
35F5518	220 35F5322	36c
35F5520	240 35F5322	57c
35F5522	250 35F5322	63c
35F5524	18 35F5334	67c

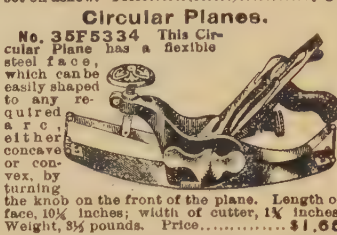
No. 35F5530 Stanley's Low Angle Block Plane, No. 60, 6 inches in length, 1 1/2-inch cutter. Weight, 1 1/2 pounds. Price.....64c

No. 35F5532 Stanley's Rabbet and Block Plane, No. 140, detachable side, 7 inches long, 1 1/2-inch cutter. A detachable side will easily change the tool from a block plane to a rabbet plane, or vice versa. The cutter is set on askew. Price.....76c



Circular Planes.

No. 35F5534 This Circular Plane has a flexible steel face, which can be easily shaped to any required arc, either concave or convex, by turning the knob on the front of the plane. Length of face, 10 1/2 inches; width of cutter, 1 1/2 inches. Weight, 3 1/2 pounds. Price.....\$1.65



Tonguing and Grooving (Match) Planes.

No. 35F5536 Tonguing and Grooving Plane (Commonly called match plane), which will match boards of any thickness from 1/2 to 1 1/2 inches. Weight, 1 1/2 pounds. Price.....\$1.55

No. 35F5538 Tonguing and Grooving Plane, which will match boards any thickness from 1/2 to 1 1/2 inch. Weight, 1 1/2 lbs. Price, \$1.63



Duplex Rabbet Plane.

No. 35F5540 Duplex Rabbet Plane and Filletster. Remove the arm to which the fence is secured and a handle rabbet plane is had, and with two seats for the cutter, so that the tool can be used as a bull nose rabbet if required. The arm to which the fence is secured can be screwed into either side of the stock, thus making a superior right or left hand filletster with adjustable spur and depth gauge. Length, 5 1/2 inches; 1 1/2-inch cutter. Weight, 3 1/2 pounds. Price.....90c



Stanley's Bull Nose Plow and Matching Plane.

Two interchangeable front parts go with this tool. The form shown in illustration is that of a bull nose plow, and the other cutter will easily work up to it and into a 1/2-inch hole or any larger size—as in sash fitting, stair work, etc. With the other front on, it takes the ordinary form of a plow, and is adapted to all regular uses. With each tool eight plow bits (3/8, 3/16, 1/4, 5/16, 3/8, 7/16, 1/2, 5/8, 3/4, 7/8, 1 1/8, 1 1/4, 1 1/2, 1 3/4, 2, 2 1/4, 2 1/2, 2 3/4, 3, 3 1/4, 3 1/2, 3 3/4, 4, 4 1/4, 4 1/2, 4 3/4, 5, 5 1/4, 5 1/2, 5 3/4, 6, 6 1/4, 6 1/2, 6 3/4, 7, 7 1/4, 7 1/2, 7 3/4, 8, 8 1/4, 8 1/2, 8 3/4, 9, 9 1/4, 9 1/2, 9 3/4, 10, 10 1/4, 10 1/2, 10 3/4, 11, 11 1/4, 11 1/2, 11 3/4, 12, 12 1/4, 12 1/2, 12 3/4, 13, 13 1/4, 13 1/2, 13 3/4, 14, 14 1/4, 14 1/2, 14 3/4, 15, 15 1/4, 15 1/2, 15 3/4, 16, 16 1/4, 16 1/2, 16 3/4, 17, 17 1/4, 17 1/2, 17 3/4, 18, 18 1/4, 18 1/2, 18 3/4, 19, 19 1/4, 19 1/2, 19 3/4, 20, 20 1/4, 20 1/2, 20 3/4, 21, 21 1/4, 21 1/2, 21 3/4, 22, 22 1/4, 22 1/2, 22 3/4, 23, 23 1/4, 23 1/2, 23 3/4, 24, 24 1/4, 24 1/2, 24 3/4, 25, 25 1/4, 25 1/2, 25 3/4, 26, 26 1/4, 26 1/2, 26 3/4, 27, 27 1/4, 27 1/2, 27 3/4, 28, 28 1/4, 28 1/2, 28 3/4, 29, 29 1/4, 29 1/2, 29 3/4, 30, 30 1/4, 30 1/2, 30 3/4, 31, 31 1/4, 31 1/2, 31 3/4, 32, 32 1/4, 32 1/2, 32 3/4, 33, 33 1/4, 33 1/2, 33 3/4, 34, 34 1/4, 34 1/2, 34 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1/2, 230 3/4, 231, 231 1/4, 231 1/2, 231 3/4, 232, 232 1/4, 232 1/2, 232 3/4, 23

Tool Steel.

No. 24F1548 American Tool Steel, furnished in round, square or octagon bars cut to any length. A good grade of steel to be used for drills, chisels, punches, etc. Be sure to state shape of bar, size and length wanted.

1/2-inch, per pound.....	14c	1/2-inch, per pound.....	11c
3/4-inch, per pound.....	14c	3/4-inch, per pound.....	11c
1-inch, per pound.....	12c	1-inch, per pound.....	11c
1 1/4-inch, per pound.....	11c	1 1/4-inch, per pound.....	11c
1 1/2-inch, per pound.....	11c	1 1/2-inch, per pound.....	11c

Plow Steel.

No. 24F1560 High Grade Plow Steel in slabs 16 feet to 20 feet long. We do not sell less than a full slab or bar. The average weight of a 6x1/2-inch slab is about 56 pounds, 6x1/2-inch about 65 pounds, 6x1/2-inch about 80 pounds. We can furnish this steel in the following sizes only: 3 inches, 3 1/2 inches and 5 inches by 1/2 inch thick and in two grades, soft center and crucible. State size wanted.

Price, per pound, soft center, 9c; per pound, crucible, 6c

Spring Steel.

No. 24F1566 Spring Steel, best grade, such as used on carriage springs, etc. Sizes, 1/2x1 1/2 inches, 1 1/2 inches, 1 1/2 inches and 2 inches. State size wanted.

Any size, price, per pound.....4c

Horseshoe Pads.

High Grade Rubber Horseshoe Pads in two styles with canvas and leather backs in sizes: No. 0 to 7, Hickory and Popular Brands. No. 0 and 1 will fit No. 0 and 1 shoe; No. 2 fits Nos. 1 and 2 shoe; No. 2 1/2 fits Nos. 1, 2 and 3 shoe; No. 3 fits Nos. 2 and 3 shoe; No. 3 1/2 fits Nos. 2, 3 and 4 shoe; No. 4 fits Nos. 3 and 4 shoe; No. 4 1/2 fits Nos. 3, 4 and 5 shoe; No. 5 fits Nos. 4 and 5 shoe; No. 6 fits Nos. 5 and 6 shoe; No. 7 fits Nos. 6 and 7 shoe. Be sure to state style and size number wanted.

No. 24F1565 Hickory Brand. Black rubber with canvas back.

Size.....	0	1	2	2 1/2	3	3 1/2
Price, per pair.....	45c	45c	55c	55c	65c	65c

No. 24F1567 Popular Brand. Black rubber with leather back.

Size.....	0	1	2	2 1/2	3	3 1/2
Price, per pair.....	65c	65c	75c	75c	85c	85c

No. 24F1566 Hickory Brand. Black rubber with canvas back.

Size.....	0	1	2	2 1/2	3	3 1/2
Price, per pair.....	90c	90c	\$1.00	\$1.00	\$1.10	\$1.10

\$3.85 PER KEG OF 100 POUNDS OF BEST HORSESHOES MADE.

THESE SHOES are made by one of the largest horseshoe makers in America, a concern having large interests in the East and in the West, a concern that is making shoes for nearly all of the jobbers or wholesale dealers in horseshoes in this country, horseshoes that are known and used by nearly every horseshoer in America, a concern whose name is not only known but very familiar to almost every horseshoer in the land.

QUALITY GUARANTEE. Every one of these shoes is guaranteed for quality, guaranteed strictly first class, guaranteed the highest grade shoes made, the equal of any shoes on the market.

Extra Light Weight Horseshoes.

No. 24F1543

FRONT SHOES.

Size	Weight, ounces	Average Number of Shoes in a Keg
1	13	123
2	15 1/2	108
3	18 1/2	87
4	22	73
5	25 1/2	63
6	30	53

HIND SHOES.

Size	Weight, ounces	Average Number of Shoes in a Keg
1	10	160
2	13	123
3	16	100
4	19	84
5	23	70
6	27	59

Price, per keg of 100 pounds, No. 1, \$4.10
Price, per keg of 100 pounds, Nos. 2 to 6, 3.85

Price, per keg of 100 pounds, assorted sizes, front and hind, as follows: Nos. 1, 2 and 3, Nos. 2, 3 and 4, Nos. 3, 4 and 5, either assortment, 4.10

Light Weight Horseshoes.

No. 24F1544 FRONT SHOES.

Size	Weight, ounces	Average Number of Shoes in a Keg
0	12	133
1	14	114
2	17	94
3	21	76
4	25	64
5	30	52
6	36	44
7	41	39

HIND SHOES.

Size	Weight, ounces	Average Number of Shoes in a Keg
0	10	180
1	12	153
2	14	133
3	16	114
4	18	94
5	22	73
6	27	59
7	31	51
8	34	47

Price, per keg of 100 pounds, Nos. 0 and 1, \$4.10
Price, per keg of 100 pounds, Nos. 2 to 7, 3.85

Price, per keg of 100 pounds, assorted front and hind, as follows: Nos. 1, 2 and 3, Nos. 2, 3 and 4, Nos. 3, 4 and 5, either assortment, 4.10

Concave Iron Snow Shoes.

No. 24F1554

FRONT SHOES.

Size	Weight, ounces	Average Number of Shoes in a Keg
1	12	133
2	14	114
3	16	89
4	22	76
5	26	64

HIND SHOES.

Size	Weight, ounces	Average Number of Shoes in a Keg
1	10	160
2	13	123
3	16	100
4	19	84
5	22	73
6	26	61
7	30	53

Price, per keg of 100 pounds, front or hind or front and hind mixed, No. 1, \$4.35

Price, per keg of 100 pounds, front or hind or front and hind mixed, No. 2 to 7, 4.10

Price, per keg of 100 pounds, put up in assorted kegs as follows: front and hind, Nos. 1, 2 and 3, Nos. 2, 3 and 4, Nos. 3, 4 and 5, either assortment, 4.35

Iron Mule Shoes.

No. 24F1558

Size	Weight, ounces	Average Number of Shoes in a Keg
1	10	160
2	13	123
3	16	100
4	20	80
5	24	66
6	27	59
7	29	55

Price, per keg of 100 pounds, No. 1, \$4.35
Price, per keg of 100 pounds, Nos. 2 to 7, 4.10

Price, per keg of 100 pounds, assorted sizes in one keg, 4.35

CARRIAGE HARDWARE AND SUPPLIES.

IN CALLING YOUR ATTENTION to this complete department, we are confident that we can supply the great need of thousands of our customers who find it constantly necessary to replace various parts of their vehicles, but who have been paying exorbitant retail prices. We offer a line that has no equal in general excellence of material and finish. At the same time our contracts with manufacturers are so advantageous that we are in a position to make unusually low prices.

OUR \$6.20 GENUINE RUBBER COMPLETE BUGGY TOP.

NOTICE—This top is made of genuine rubber drill not enameled cotton. Rubber drill will outwear three or four enameled tops. Rubber drill costs double the price of enameled cloth.

No. 24F2500

For \$6.20 we furnish this Buggy Top complete with full length side and back curtains with patent shifting rail, which adjusts itself to any buggy. The latest style top in every way. \$6.20 is a special price, based on the actual cost of material and labor, with but one small profit added. Made in our own factory.

We build these tops in our own factory here in Chicago; we build them in immense quantities. The bows, bow sockets, shifting rails, joints, prop nuts and fastenings are contracted for direct from the largest manufacturers for cash. Our rubber drill, cloth linings and trimmings are contracted for in very large quantities, and it is by reason of the low price at which we have been able to buy the material and by reason of our manufacturing them in our own factory that we are able to name this extremely low price of \$6.20.

From the two illustrations you can form an idea of the appearance of this, our special \$6.20 buggy top. The one illustration shows the top; the other illustration shows one of the side curtains. We furnish a pair of side curtains and a full length back curtain.

In ordering buggy tops follow our rules for measurement as given below, and we can guarantee the top we furnish will fit your buggy exactly.

This our \$6.20 top, is made of thoroughly reliable material. The roof and the quarters are made of good quality extra heavy rubber drill, well padded; roof and back straps lined with No. 14 X cloth, and backstays stiffened with two thicknesses of buckram. Side and back curtains are made of good weight colored back drill. We use nothing but the highest grade tubular steel bow sockets of the latest pattern, full black enameled metal buckle loops. Thomas top props, patent concealed joints, japanned prop nuts, patent curtain fasteners, wrought iron rail with patent buttons, which make it adjustable to any buggy. Side and back curtains are full length, large glass fitted in back curtain, patent buttonholes used throughout.

No. 24F2500 Price.....\$6.20

Can furnish this top with gray lining for 50 cents extra.

When these tops are wanted without shifting rail deduct 25 cents.

Read Instructions below HOW TO TAKE MEASUREMENTS.

Our \$5.95 Enameled Drill Top.

At \$5.95 we furnish an Enameled Drill Top complete with side and back curtains. It is made of light black enameled drill, light material throughout, made to compete with the many cheap tops now being advertised, and while we do not guarantee it, for a very cheap top it will give good satisfaction.

No. 24F2502 Price.....\$5.95

In ordering, be sure to give measure as per instructions below. Also state whether three or four-bow is wanted.

The top weighs, crated for shipment, about 50 pounds, and you will find the freight will amount to next to nothing as compared with what you will save in price. Can furnish this top with gray lining for 50 cents extra.

Our Special Silver King Top, \$8.00.

For \$8.00 we furnish this fine Buggy Top as described, a very showy top for a livery line and equal to tops usually sold at a much higher price.

No. 24F2504 This top is made of the same material and with the same care as our No. 24F2505 but with silver trimmings throughout. Silver prop nuts, silver joints and fastenings on the back stays. The back stays and head linings are hand stitched, nicely corded with pinked edges. It makes a top that can be used on any buggy, especially where a stylish, up to date rig is wanted. Just the top for a livery or hack line, the silver trimmings showing off to fine advantage against the black panels of a buggy. Crated singly, weight, 50 pounds. Price.....\$8.00

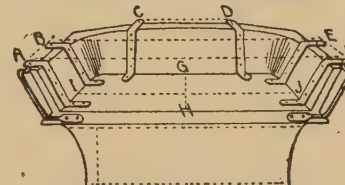
No. 24F2505 This is a full 22-ounce high grade rubber top, with 24-gauge steel bow socket, best quality of japan, solid forged wrought iron joints and adjustable shifting rail, best quality of japan, japanned prop nuts, Thomas top props, improved concealed joints between two back bows. Top lined with heavy wool cloth, back stays and back curtains lined double thick buckram in back stays. Rubber side curtains indigo dyed, Dickerson patent knob eyelets. No. 12 curtain link in back curtain. We use only second growth, select stock for our buggy tops. Three or four bows as desired. Price.....\$7.20

No. 24F2506 A Genuine Leather Quarter and Back Stay Top 28-ounce high grade of rubber in roof and back curtain. Double thick buckram in back stays. Top lined all through with heavy wool cloth, except side curtains, which are indigo dyed rubber, with Dickerson's knob eyelets. Second growth, selected stock buggy bows. 24-gauge steel bow socket, best quality of japan, solid forged wrought iron joints and adjustable shifting rail. Thomas top props, improved concealed joints between two back bows. Front valance stitched. No. 12 back curtain link. Three or four bows, as desired. Price.....\$9.40

Full Morocco Leather Top.

No. 24F2508 Full Morocco Leather Top. This is a perfect substitute for leather and will not show scratches or crack as readily as leather. Morocco leather is embossed by the same process as real leather and will last fully as long as leather. This top has the same forgings, bows and linings as our No. 24F2506 top. Price.....\$9.70

HOW TO TAKE MEASUREMENTS FOR TOPS AND CUSHIONS.



IN ORDERING BUGGY TOPS give measurements from center to center of holes in irons, as shown in illustration; width from A to F, from B to E, from A to B, from C to D. State whether you want three or four bows, and give choice of color of lining.

IN ORDERING CUSHIONS give measurements from I to J on bottom of seat; from G to H, width of seat at bottom, and state if square or round corners are wanted.

IN ORDERING CUSHIONS WITH FALL give measurements of cushion as above, and also width of fall at the bottom and distance from bottom of seat to floor of buggy. Our buggy tops are shipped in light but strong crates, and are not liable to injury in transportation.

OUR TERMS are cash with the order. But if anything is not entirely satisfactory when received, return it to us and we will immediately refund your money, including what you paid for transportation charges.

YOU WILL SAVE MONEY by buying your own needed repairs direct from us at manufacturers' lowest prices. Freight amounts to nothing compared with what you save in price. Nearly all these goods are taken at second class rate or lower.

Our Great Bargain Genuine Leather Top.

For \$14.95 we furnish this genuine Full Leather Top as the equal of any leather top on the market. Made in our own factory; great value for \$14.95. This is a full leather, machine buffed, guaranteed to be genuine leather, hand stitched front valance. This top is lined with wool cloth all through, except side curtains, which are indigo rubber; Dickerson patent fasteners, back stays are double thick buckram, 24-gauge steel sockets, best quality of Japan, solid forged wrought iron joints and adjustable shifting rail, improved concealed joints between two back bows. Thomas top props. No. 12 back light, second growth select stock bows. Three or four bows, as desired.

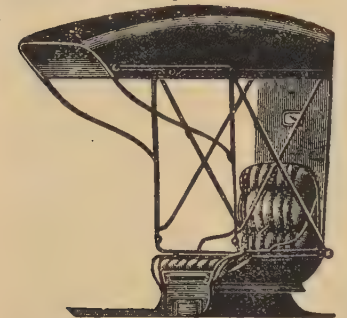
No. 24F2510 Price.....\$14.95

EXTRAS

No. 24F2513 Extra for rubber side curtains. Price per pair.....\$1.90

No. 24F2514 Extra for moroccoline side curtains. Price, per pair.....\$3.66

Handy Top.



No. 24F2515 Our Handy Top is light, strong and durable, dispensing with half of the objectionable front bows; permits one to get in and out easily without any exertion whatever.

If this style top is wanted add 25 cents extra to price of any top shown in our catalogue.

Only \$11.65 for Top, Cushions and Seat Complete.



No. 24F2516 The accompanying illustration shows our No. 4 Buggy Top, complete with seat, full back and cushion with fall. This top is made of 24-ounce rubber, has wrought rail and joints. Top and back stays lined with all wool fast color cloth, either blue or green, side and back curtains indigo dyed rubber, cushion and full back made of 18-ounce blue or green cloth, either bleached or diamond tufted, and filled with selected moss. Front and back valance nailed on. Black prop nuts and rivets. Three or four steel socket bows, as desired. Price for No. 4 top, complete, as described.....\$11.65

No. 24F2518 Our No. 5 Buggy Top, complete, with full back and cushion, is a duplicate of our No. 4, with 28-ounce rubber drill and leather quarters and stay, and is complete with seat, wrought rail and joints, three or four steel bows; the top roof, back stays and back curtain lined with all wool fast color cloth. Rubber side curtains and 14-ounce blue or green cloth in full back and cushions. Don't forget to give color wanted. Weight, about 60 pounds. Front valance sewed on. Furnished complete as shown in illustration of No. 24F2516. Price.....\$14.85

No. 24F2522 This is a very neat and durable top and seat for livermen. The roof and quarter back curtain and stays are made of 28-ounce rubber, all lined with covert cloth head lining, colored curtains are lined, corduroy laces in top, seat is white, solid high panel full back with corduroy roll at top and sides, also corduroy facing on front of cushion, covert cloth trimmed. Furnished complete as shown in illustration of No. 24F2516. Price, complete.....\$15.95

Machine Buff Leather Top.

No. 24F2523 This is a Machine Buff Leather Quarters and Stays. Roof and back curtain are made of 28-ounce rubber, wool whipcord head lining, nicely rooded, back and side curtains lined. Seat is white with solid high back, panel back, trimmed with heavy wool whipcord, springs in back. Thomas malleable top props, japanned joints and prop nuts. Wrought iron rail. Furnished complete as shown in illustration of No. 24F2516. Price.....\$23.45

EXTRAS

No. 24F2530 Extra rubber back curtains. Price.....\$1.10

No. 24F2532 Extra rubber back stays. Price.....\$1.30

Full Machine Buff Leather Top.

No. 24F2524 Full Machine Buff Leather Top, including leather side curtains, leather buckle loops, dust pockets, front and back hand bound, leather covered bow sockets, leather covered prop nuts. Trimmed with heavy wool whipcord all the way through. Complete with seat in the white, with solid high back panel, trimmed with heavy wool whipcord; has springs in back, solid forged joints and rail, an A1 top in every respect. Price, complete, as per illustration over No. 24F2516.....\$39.00

If wanted with 30-ounce rubber indigo dyed back, side curtains in place of all leather as described above, deduct from above price.....\$3.00

If wanted with japanned bow sockets in place of leather covered, deduct.....\$2.25

Canopy Top Sun Shades.

Canopy Top Sun Shades to use in connection with any canopy top, furnished complete, ready for use. Length, 60 inches.

No. 24F2540 No. 6, Extra Heavy Silesia; color, dark blue. Price.....65c

No. 24F2541 No. 3 Sateen; color, fast black. Price.....85c

No. 24F2542 No. 1, Austria; color, fast black. Price.....\$1.05

No. 24F2543 No. 9, Glorioso Silk; color, dark blue or drab; nickel plated trimmings. Don't forget to state color wanted. Price.....\$1.45

No. 24F2544 No. 11, English Cloth; nickel plated trimmings, with silk fringe; color, dark blue. Price.....\$2.00

Canopy Tops.

In measuring for canopy top give exact distance from back of back seat to front of and of body. Give exact width of seats from outside to outside on top. These canopy tops have drill roof X cloth, head lining and fringe all around 7 inches deep. Weight, crated, about 70 pounds.

NOTE—Please notice we do not furnish curtains or standards at prices given below, and cannot take back tops that have been made up as ordered. Be very careful in taking measurements.

No. 24F2550 Our \$6.50 Canopy Top is covered with black drill, lined with all wool X cloth, and ornamented with all wool fringe. Price, for 5-foot length or less top.....\$6.50

This price is without standards or curtains. See rule for giving measures in ordering canopy tops above.

For larger sizes over 5-foot, add extra for each additional foot.....\$1.15

No. 24F2555 Complete top, side and back curtains, indigo dyed rubber, for above tops. Price.....\$4.00

Extension Tops.

Give Measurements as Follows, if Seats are Ironed.



1—Give distance across front seat from eye to eye. From 1 to 2.

2—Give distance from eye down to cushion bottom. From 1 to C.

3—Give distance from eye on front seat to gooseneck on back seat. From 2 to 3.

4—Give distance across back seat from gooseneck to gooseneck. From 3 to 4.

5—Give distance from gooseneck down to cushion bottom. From 3 to D.

6—Give distance from gooseneck on back seat back to prop rests. From 4 to 5.

7—Give distance across back of panel. From 6 to 7.

8—Give difference in seat level (front and back seats). From A to B.

When Seats are not Ironed, for Above Top:

1—Give distance across seat from outside to outside of flare.

2—Give distance from top of flare down to bottom of cushion.

3—Give distance from back of front seat to front of back seat, from the bottom points of seats.

4—Give difference in seat levels. From A to B.

All tops over 42 inches wide cost from 65c to \$2.00 extra, in accordance with the extra width.



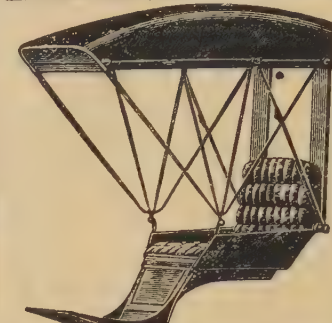
No. 24F2560 Our No. 7 Extension Top is a 4-bow, 28-ounce rubber top, lined throughout with all wool cloth, except side curtains, which are indigo dyed rubber. Wrought iron joints, japanned nuts and iron rivets. Front valance sewed on. Weight, crated, about 85 pounds. Price.....\$12.50

No. 24F2562 Our No. 8 Extension Top, just the same as our No. 7, described above, but has leather quarter and stay. Price.....\$16.45

No. 24F2564 Our No. 9 is a Full Leather Extension Top, otherwise the same as No. 7, described above. Price.....\$23.00

Phaeton Tops.

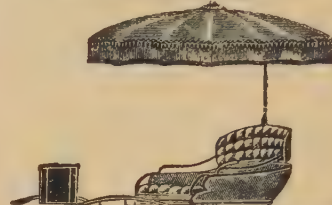
We can furnish Phaeton Tops of same materials as Nos. 24F2540, 24F2541, 24F2542, 24F2543 and 24F2510 at same prices.



In measuring for phaeton top for body that is ironed: No. 1—Give distance across from gooseneck to gooseneck. No. 2—Give distance across back panel. No. 3—Give distance from gooseneck down to cushion bottom. No. 4—Give distance from gooseneck to back prop. No. 5—State whether back is straight or rounding.

Round Buggy Umbrellas.

For General Purpose Runabouts.



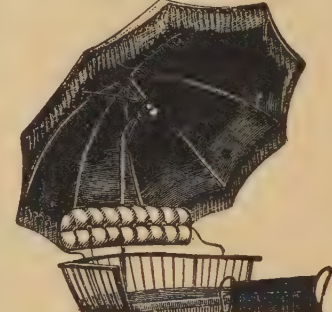
No. 24F2565 Where a light, serviceable top is wanted at a moderate cost, this umbrella comes nearer filling the bill than any top on the market. It is fitted with adjustable jointed steel standards, similar in construction and operation to the folding canopy; standards are detachable from umbrella and vehicle as well and the entire equipment folds compactly and can be carried under the seat.

NOTE—These umbrellas do not tilt. Heavy twill cover, tan color only.

Price.....\$3.60

Duck cover, special closely woven. Colors, tan, brown or green. Don't forget to state color wanted. Price.....\$4.35

Tilting Buggy Canopy, Umbrella Shape.



No. 24F2566 Umbrella Shape Canopies furnished complete, ready to attach to buggy. Unlined. Frame, 10-rib; attachments japanned; cover, buff drill; fringe, 5-inch bullion. Size, 36 inches. Spread about 60 inches. In ordering give size wanted, also length and width of body, also height from floor to top of lazy back. Price, complete.....\$5.40

No. 24F2567 Same as No. 24F2566. Made of better material, etc. Frame has 16 ribs, all attachments nickel plated; cover, United States government buff khaki cloth or double face Sumatra buff and green. Fringe, 5-inch wool bullion. Size, 34 inches. Spread about 58 inches. In ordering give size wanted, length and width of buggy body, also height from floor to top of lazy back. Price, complete.....\$6.85

Square or Oblong Adjustable Canopies.



No. 24F2568 Adjustable Canopies for Runabouts, etc. Frame has 14 ribs, all attachments nickel plated; cover, double face Sumatra duck or United States government khaki. Fringe, 7 inches, silk and wool with cord and tassels. Size, 36x44, 42x48 and 48x54 inches. In ordering, give size, also length and width of buggy body and height from floor to top of lazy back. Price, complete.....\$11.00

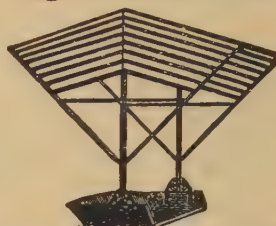
Rolled Steel Canopy Top Standards.

No. 24F2570 Finished complete, as shown in illustration. Made of 3/4-inch round steel; height, 36 1/2-inch hind, 53-inch front. We can send these standards in halves if so desired. Always sent as shown in illustration unless otherwise ordered. Price, per set of two front and two hind pieces.....\$1.05

Steel Canopy Top Sockets.

No. 24F2572 Rolled Steel Canopy Top Socket to be used in connection with the above canopy top standards. Price per set of four pieces.....19c

Wagon Sunshade Top.



Especially adapted for express and farm wagons. This top is furnished complete with irons and bolts, ready to attach to seat. The irons will fit any kind of a seat. The sizes we keep in stock are for seats measuring from 36 to 44 inches. For extra wide tops the additional cost of making will be added. When ordering, give width of seat outside to outside on top of seat at back corner.

No. 24F2580 Covered with brown duck. Price.....\$2.35

No. 24F2582 Covered with stripe awning. Price.....\$2.45

\$1.47 for Best Wagon Umbrella Made.



This is the most popular umbrella on the market. Has heavy duck covering, in blue, brown or white. Guaranteed strongest umbrella made; 6 steel ribs, 1 1/2-inch white ash handle, 5 feet 8-inch spread, cover removable. Price includes all fixtures complete. Don't forget to state color wanted.

No. 24F2586 Price.....\$1.47

Wagon Umbrellas with Fixture Sockets.

Compare our prices on these goods with those of other houses and see if we cannot save you 25 to 50 per cent on price. These umbrellas come with best quality heavy steel ribs and fixtures. Handles, 1 1/2-inch seasoned white ash, oiled and varnished. Colors, blue, green or buff. Heavy umbrella cloth muslin. Be sure to state color wanted. The most complete fixtures yet produced. Made of the best malleable iron, light and strong, quickly applied, and holds the umbrella secure. Weight, about 7 1/2 pounds.

No. 24F2587 36-inch, 8 ribs, with fixtures. Price.....\$1.16

No. 24F2588 38-inch, 8 ribs, with fixtures. Price.....\$1.20

No. 24F2589 40-inch, 10 ribs, with fixtures. Price.....\$1.36

No. 24F2590 40-inch, 10 ribs, double face duck, green inside, duck outside, with fixtures. Price.....\$1.55

Buggy Cushions and Falls and Full Backs.

These goods are first class in all respects. We make strictly inside prices on these goods and can save you a large per cent on every purchase. The price of full back is just the same as that of the cushion with fall. If you want both the full back and cushion with fall, the price will be just twice that of the cushion and fall alone.

NOTICE—All cushions are based on 34-inch length. We charge 6 cents per inch, extra, for larger sizes. Weight, about 6 pounds.

NOTICE—In ordering cushions give inside bottom of seat and do not include the flare. We cannot take back cushions or full backs that have been made up as ordered. Be very careful in taking measurements.

No. 24F2600 Black drill cushion with fall. Price.....68c

No. 24F2602 Black drill cushion without fall. Price.....59c

No. 24F2604 Rubber drill cushion with fall. Price.....89c

No. 24F2606 Rubber drill cushion without fall. Price.....79c

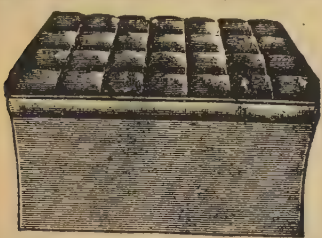
EXTRAS—We can furnish any of these cushions with springs, extra.....73c

Full backs with springs, extra.....34c

Full Backs.



This illustration shows the Full Back furnished with any of our cushions when wanted. If you wish a full back allow price of the cushion you order for same. For example, if No. 24F2600 cushion and full back to match is wanted, allow 68 cents each or \$1.36 for both.



No. 24F2607 Blue or green cloth cushion, plain top, with fall. Price.....\$1.53
 No. 24F2608 Blue or green cloth cushion, with fall, biscuit or diamond tufted, filled with moss. Price.....\$1.72
 No. 24F2610 Fancy leather cushion with fall, plain top. Price.....\$2.48
 No. 24F2613 Black leather cushion, with fall, plain top. Price.....\$2.72
 No. 24F2615 Black split leather cushion, with fall, plain top. Price.....\$2.28
 No. 24F2616 Black split leather cushion, without fall, plain top. Price.....\$1.73
 No. 24F2617 Green or black artificial leather cushion, with fall. Price.....\$1.64
 No. 24F2619 Brown corduroy cushion, with fall, plain top. Price.....\$1.58
 No. 24F2620 Brown corduroy cushion, without fall, plain top. Price.....\$1.59
 No. 24F2622 Light, colored, all wool, whipcord cushion with fall, tufted or plain top. Price.....\$1.60
 No. 24F2624 Light, colored, all wool, whipcord cushion without fall, tufted or plain top. Price.....\$1.50
 Full backs to match, same price as cushion.
 NOTICE—We cannot take back cushions or full backs that have been made up as ordered. Be very careful in taking measurements. Don't forget to state color wanted.

High Stick Seats for Driving Wagons.

High Stick Seats for driving wagons furnished complete as shown in illustration.

No. 24F2633 Trimmed with light colored covert. Price \$7.75

No. 24F2634 Trimmed with blue or green cloth, or whipcord. Price.....\$9.00

No. 24F2635 Trimmed with high grade black D B leather, for sizes, up to 32 inches wide. Price.....\$11.70
 NOTICE—For sizes over 32 inches 50c extra.

Toe Pads.



No. 24F2640 Patent Leather Toe Pads or Panel Protectors, placed on the side of the buggy, prevent the varnish from being scratched by the shoe while getting in or out of the buggy. The ornamental designs are embossed. They are an addition to the appearance of any buggy. 8 inches wide. Price, per pair.....11c

Buggy Boots.

Buggy Boots are used to cover back of buggy box. Adds to appearance of vehicle and keeps out all dirt, dust, etc. Made complete ready to attach to buggy.

No. 24F2644 No. 1, made of enameled drill. Price.....70c
 No. 24F2648 No. 2, made of enameled rubber. Price.....80c
 No. 24F2650 No. 3, made of leather. Price.....\$1.75

In giving measurements, give width No. 1 to No. 2, No. 3 to No. 3, No. 3 to No. 4, No. 4 to No. 5, No. 5 to No. 6. Be very careful in taking measurements.

Rubber Boot Straps.

This device is used for fastening buggy boots to buggy bodies. Fastenings are made of lined wire; straps of pure gum (double thick). No. 24F2653 Price, per pair.....5c

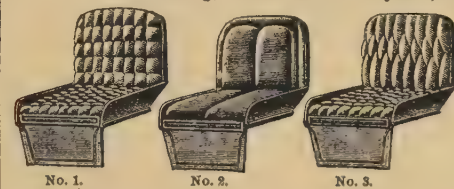
Narrow Lazy Backs.



Complete as shown in illustration. Directions for measurements: Give distance from A to F and C to D. See drawing on page 459.
 No. 24F2660 Covered with rubber drill. Price.....93c
 No. 24F2662 Covered with corduroy. Price.....\$1.00
 No. 24F2663 Covered with imitation leather. Price.....\$1.05
 No. 24F2664 Covered with black leather. Price.....\$1.35
 No. 24F2665 Covered with 12-oz. body cloth. Price.....\$1.30
 No. 24F2666 Covered with whipcord. Price.....\$1.20
 If wanted with 8-inch backs, add 45 cents extra to above prices.
 NOTICE—We cannot take back lazy backs that have been made up as ordered. Be very careful in taking measurements.

Full Backs and Cushions. All Styles Same Price.

In ordering, be sure to state style 1, 2 or 3, as wanted.



Cushion with fall only, 33 inches wide or under. Price.....\$2.13
 Full back only, 33 inches wide or under. Price.....2.13
 Seat with arm rail, cushion with fall, and full back, complete, as illustrated. Price.....6.48
 No. 24F2627 Made of deep buff leather. Cushion and fall only, 33 inches wide or under. Price.....3.18
 Full back only, 33 inches wide or under. Price.....3.18
 Seat with arm rails, cushion with fall and full back, complete, as illustrated. Price.....8.15
 No. 24F2628 Made of No. 1 machine buff leather. Cushion and fall only, 33 inches wide or under. Price.....3.40
 Full back only, 33 inches wide or under. Price.....3.40
 Seat with arm rails, cushion, with fall and full back, complete, as illustrated. Price.....8.95
 NOTICE—Seats 34 to 39 inches wide, 95 cents extra; seats 40 inches wide and over, \$1.10 extra. When cushions or full backs are 34 inches wide or over, we make an extra charge of 10 cents for each inch over 33 inches.

Steel Lazy Back Irons.

No. 24F2680 Steel Lazy Back Irons, finished complete with hexagon nuts. Length of round on standards, 9 inches; length from collar to end of flat on standards, 11 1/2 inches. Price, per set of four pieces.....17c
 Adjustable Sliding Clip Rails.



No. 24F2692 Price, per set, without lazy back irons.....65c
 Price, per set, with lazy back irons.....75c

Top Props.

No. 24F2693 Thomas' Malleable Top Props, complete, as shown in illustration. Price, per set.....9c



No. 24F2694 Buggy Top Joints, finished complete, as shown in illustration, japanned for three or four bows 9-16 inch. Price, per set.....49c
 Concealed Joints.

Concealed Buggy Top Joints, furnished complete, as shown in illustration. No. 24F2700 Price for 12-inch, per pair.....7c
 No. 24F2701 Price for 15-inch, per pair 8c



No. 24F2702 Crandall Pattern Three-Bow Tubular Steel Bow Sockets, japanned. Price, per set.....60c

Plain Full Lazy Backs.

Complete with irons; ready to attach to seat.



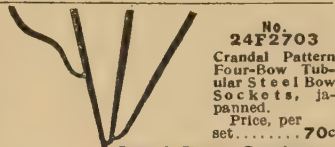
No. 24F2672 Covered with drill. Price.....\$1.20
 No. 24F2673 Covered with brown corduroy. Price.....\$2.08
 No. 24F2674 Covered with black leather. Price.....\$2.72
 No. 24F2674 1/2 Covered with 12-ounce body cloth. Price.....\$2.20

Steel Cushion Springs.

Flade of the best spring steel, carefully finished and tempered.
 No. 24F2675 Pillow Spring size, for lazy backs. Per dozen.....12c
 No. 24F2677 Cushion Spring size. Per dozen.....15c



Full Backs and Cushions. In sets, or cushion or full back only. We show three patterns of seats which we furnish at the same price. In ordering, be sure and give style wanted, No. 1, 2 or 3. If you wish seat and outfit complete give width of seat across the bottom. Order cushions and full backs the regular way, width across bottom, etc.
 No. 24F2626 Made of 12-ounce blue or green cloth or whipcord. Don't forget to state color wanted.



No. 24F2703 Crandall Pattern Four-Bow Tubular Steel Bow Sockets, japanned. Price, per set.....70c
 Steel Bow Sockets.

No. 24F2704 Tubular Steel Buggy Bow Sockets, japanned, three-bow; length, 29 inches. Price, per set.....50c
 Tubular Steel Buggy Bow Sockets.

No. 24F2705 Tubular Steel Bow Sockets, four-bow, japanned; length, 29 inches. Price, per set.....64c
 No. 24F2706 Back Socket. Price.....12c
 No. 24F2708 Front, Plain or Off Set. Price, each.....12c

Whip Sockets.

No. 24F2711 Skeleton Whip Sockets for leather dash. Price.....5c
 No. 24F2712 Metal Lever Whip Sockets, adjustable band fasteners riveted on. Length, 6 1/2 inches, for leather dash. Price.....8c
 No. 24F2714 Iron Whip Socket and Rein Holder. Can be used on wood or leather dash with line spring. Price.....11 1/2c
 No. 24F2718 Wood Top Whip Socket, with rubber holder; holds whip securely and prevents rattling. Price.....8c
 No. 24F2720 Metal Bell Top Whip Socket, with security band fasteners, nickel shell and bands. One of the neat and best made sockets on the market. Price.....14c
 No. 24F2722 All Wood Body Whip Socket, with rubber holder, same as above with 1m. proved bands which pass around the socket. Price.....8c

Steel Shaft End.

Double Tube, for repairing broken shafts. Used also on new work to prevent breaking. Easy to put on, perfect in strength and finish. Reversible; can be used either right or left. This device consists of two thick steel tubes, the inner tube having a hickory filler and being pressed into the outer tube in such a way that the shafts will break in any other place than where repaired. Anyone can repair a broken shaft with this device in a few minutes. Try it and be convinced.

No. 24F2709 Buggy size, japanned, with nickel shaft tip. Price, each.....23c
 No. 24F2710 Surrey or Wagon size, japanned, with nickel shaft tip. Price, ea.....30c
 Black Enameled Carriage Cloth.

Used for Covering Buggy Tops, Making Cushions, Curtains, etc. Don't forget to give color wanted.

No. 24F2750 Leather Grain Muslin, 40 inches wide, white bac. Price, per yard.....18c
 No. 24F2752 Leather Grain Drill, 60 inches wide, white bac. Price, per yard.....24c
 No. 24F2754 Green Drill (patent leather finish), 60 inches wide, white bac. Price, per yard.....24c
 No. 24F2756 Enamelled Duck, 60 inches wide, white bac. Price, per yard.....28c
 No. 24F2758 Tan Back Drill (patent leather finish), 45 inches wide, tan back. Price, per yard.....29c
 If Nos. 24F2752 or 24F2756 are wanted with green or blue back, add 8 cents per yard to above prices. We cannot furnish colored back in Nos. 24F2750 and 24F2754.

Moroccoline Leather.

Moroccoline Leather is a perfect substitute for leather. It will not show scratches. It will not crack, does not become soft or sticky, and grease does not affect it. Moroccoline leather is embossed by the same process as genuine leather, will last fully as long, and costs only one-third as much as the genuine leather.

Width. Hub 1st No. Color Ins. Grade Grade
 No. 24F2760 Black 50 Price, per yd. 59c 80c
 No. 24F2762 Green 50 Price, per yd. 59c 80c
 No. 24F2764 Dark Maroon 50 Price, per yd. 59c 80c
 No. 24F2766 Tan 50 Price, per yd. 59c 80c

Rubber Carriage Drill.

High Grade Embossed Rubber Carriage Drill for Cushions, buggy tops, etc. leather grain finish. We sell only the highest grade Rubber Drill. Nothing better made. Don't forget to state color wanted.

No. 24F2780 18 ounces, white back, 50 inches wide. Price, per yard.....28c
 No. 24F2781 22 ounces, white back, 50 inches wide. Price, per yard.....32c
 No. 24F2782 28 ounces, white back, 50 inches wide. Price, per yard.....38c
 No. 24F2783 22 ounces blue or green back, 50 inches wide. Price, per yard.....42c
 No. 24F2784 22 ounces, blue or green back, 50 inches wide. Price, per yard.....40c
 No. 24F2785 28 ounces, blue or green back, 50 inches wide. Price, per yard.....45c

Carriage Broadcloth.

For buggy cushions and backs; all wool guaranteed first quality. Can furnish in either blue or green. Always state which color you want. Width, 54 inches.
 No. 24F2790 10-ounce Indigo Cloth. Price, per yard.....\$1.10
 No. 24F2792 12-ounce Indigo Cloth. Price, per yard.....\$1.30
 No. 24F2794 14-ounce Indigo Cloth. Price, per yard.....\$1.38

Head Lining for Buggy Tops, etc., Wool.

No. 24F2798 XX Special Head Lining. Width, 38 inches. Price, per yard.....36c
 No. 24F2799 7 1/2-ounce Head Lining. Width, 38 inches. Price, per yard.....64c

Corduroy.

No. 24F2816 Corduroy for buggy cushions, full backs, etc. A good quality suitable for carriage work. Comes in assorted colors, drab, brown or green. Don't forget to state color wanted. Width, 37 inches. Price, per yard.....52c

Genuine English Buckram, used for stiffening buggy tops, etc.
 No. 24F2820 First quality. Price, per yard.....14c
 No. 24F2822 Medium quality. Price, per yard.....12c

Carriage Carpets.

Best Grade Tapestry Figured Carriage Carpeting; sold in any quantity.
 No. 24F2830 24 inches wide. Per yard.....40c
 No. 24F2832 27 inches wide. Per yard.....45c



No. 24F2842 Standard quality, 27 inches wide. Price, per yard.....27c

Carriage Mats.

No. 24F2850 Velour Center with Wool Fringe. Has an extra heavy lamb's wool fringe. Comes in assorted colors. Size, 12x14 inches. Price.....69c

Carriage Fringe.

Worsted Bullion Carriage Fringe. Evenly woven; well finished. A good fringe for the money. Either green or blue, same price. Be sure to state color wanted. No. 24F2854 4 inches wide. Price, per yard.....14c

No. 24F2855 5 inches wide. Price, per yard.....15c

Plain Head Genappe.

No. 24F2858 Plain Carriage Fringe. Medium quality, closely woven, well made. Comes in blue or green, same price. Be sure to state color wanted. 7 inches wide. Price, per yard.....19c

Fancy Head Genappe.
No. 24F2860 Best Made Fancy Carriage Fringe. Good enough for any job. Fancy head all luster genappe. Either blue or green, same price. Be sure to state color wanted. 7 inches wide. Price, per yard.....19c

Fancy Cord and Tassel Head Genappe.
Extra Quality Fancy Cord and Tassel Head Genappe Carriage Fringe. Well finished, will not fade. Either blue or green, same price. Be sure to state color wanted. 6 inches wide. Price, per yard.....23c

No. 24F2864 7 inches wide. Price, per yard.....24c

Stay Webbing.

No. 24F2870 English Stay Webbing. 1 1/2 inches wide, 12 yards in a piece. Price, per piece.....35c

No. 24F2871 English Stay Webbing. 3 inches wide, 12 yards in a piece. Price, per piece.....\$1.00

Moss.

No. 24F2885 XXX Moss. In bales of about 150 pounds. Price, per pound.....7 1/2c

Excelsior.

No. 24F2890 Excelsior, put up in bales of about 75 pounds. Price, less than full bales, per pound.....2c

Full bales. Price, per pound.....1 1/2c

Curtain Lights.

No. 24F2892 Buggy Curtain Lights, square corners, japanned frame, 1 1/2 inch opening, complete with glass and frame. Price.....3c

No. 24F2893 Same style, 1 1/2 x 5 1/2 inches. Price.....4c

Oval Curtain Lights.

No. 24F2894 New Side Lights for Buggies and Phaetons. Nicely finished. Size, 2 1/2 x 1 1/2 inches inside. French glass. Price.....14c

Curtain Lights.
Keystone Japanned Curtain Lights, nicely finished, double strength glass. No. 24F2897 Size opening, 3 1/2 x 7 inches; plain glass. Price.....32c

No. 24F2898 Size opening, 5 1/2 x 7 inches; beveled glass. Price.....75c

Buttonholes.

No. 24F2900 Talcott's Elastic Buttonholes for carriage or wagon curtains, round hole, japanned frame, rubber center. Price, per dozen.....19c

Knob Eyelets.

No. 24F2902 Knob Eyelets, japanned frame, goat leather center. Price, per dozen.....2 1/2c

Metallic Loops and Buckles.

No. 24F2908 Single Buckle and Loop. Price.....1 1/2c

Metallic Strap Loop.

No. 24F2910 Price.....1 1/2c

Complete Curtain Fasteners.
No. 24F2911 Complete Curtain Fasteners with metal loops and buckles japanned. Price, as shown in illustration.....2 1/2c

Curtain Straps and Fasteners.
No. 24F2912 Price.....1c

Roll Up Straps.

No. 24F2914 Roll Up Straps for buggy tops. Made of the best quality dash leather. Price, per pair.....3c

Adjustable Leather Axle Washers.

No. 24F2932 Made from the best oak tanned stock, durable and satisfactory, can be cut out to fit any nut or collar; have been thoroughly tested, are superior to all others. Put up 100 washers in a box. Size.....1/4 in. 1 in. 1 1/4 in. 1 1/2 in. 1 3/4 in. Price, per 100, 12c 13c 14c 17c 22c

Washer Cutter for Bit Brace.

No. 24F2931 Washer Cutter for Bit Brace. Extra fine steel knives, polished. Cuts any size washer with any size hole up to 5 1/2 inches in diameter. Price.....45c

Drive or Rivet Split Shank Carriage Knobs.
No. 24F2934 Japanned Carriage Knobs, to drive or rivet. With split shank. Price, per dozen.....3 1/2c

Japanned Carriage Knobs.
No. 24F2936 To drive. Price, per dozen.....2 1/2c

No. 24F2937 To screw. For single or double curtains. Price, per dozen.....4c

No. 24F2938 To screw. For single or double curtains. Price, per dozen.....4c

Wagon Curtain Patches.

No. 24F2939 Wagon Curtain Patches, with screw eyes. This is the most complete and durable fastening on the market. Complete with screw eyes. Price, per dozen.....19c

Tufting Buttons.

No. 24F2942 Japanned Tufting Buttons. Per paper of 1 gross.....5c

No. 24F2943 Cloth Covered Tufting Buttons, green or blue. Be sure to state color wanted. Price, per dozen.....2c

No. 24F2944 Leather Covered Tufting Buttons, green. Price, per dozen.....3c

Carriage Top Prop Nuts.

No. 24F2948 Imitation Covered and Stitched Japanned Top Prop Nuts. 1 1/2 in., for 7-16 in. bolt. Price, per dozen.....10c

No. 24F2949 Nickel Plated Top Prop Nuts. 1 1/2 in. Per dozen.....20c

1 inch. Per dozen.....19c

Lining Nails.

No. 24F2956 Lining Nails, japanned heads. Size, 4, 6, 8 or 12 ounce. State size wanted. Price, per paper.....5c

Size 14 or 16 ounce. Price, per paper.....6c

No. 24F2958 Cloth Covered Tacks for Carriage Trimming, etc. Price, per gross, 4-ounce.....15c

Price, per gross, 8-ounce.....15c

Price, per gross, 10-ounce.....15c

Prop Block Rubber.

No. 24F2962 Made of rubber. Sold in pieces 2 1/2 inches long. Price, per pair or two pieces.....4c

Upholstery Supplies.

Below we list a few staple Upholstery Supplies. No. 24F2970 Morocco, a perfect substitute for leather. Does not show scratches, will not crack or become soft and sticky and grease does not affect it. It is embossed the same as leather by the same process. The most perfect substitute for leather on the market. Width, 60 inches. Colors, black, maroon, light green, dark green, red or wine, brown or tan. Be sure to state color wanted. Price, per yard.....60c

Furniture Glmps.

No. 24F2972 Furniture Gimp. Acme cotton and silk, mixed colors. Price, per piece of about 30 yards.....20c

No. 24F2974 S. R. & Co.'s Furniture Gimp, made of silk, mixed colors. Price, per piece of about 30 yards.....35c

Metalene Nails.
No. 24F2976 Made of steel, enameled to match colors. Colors, black, maroon, green, red, or brown. Be sure to state color wanted. Price, per 1,000 nails, medium size.....70c

Per 1,000 nails, large size.....80c

Upholsterers' Tacks.

No. 9F8695 Swede's Iron Upholsterers' Tacks. In bulk; sold by quantity by the pound. Prices.....2 1/2c 2 1/2c 2 1/2c

Price, per pound.....\$0.10 \$0.09 \$0.08

Per box of 25 lbs.....2.25 2.00 1.75

Ounces.....4 5 6

Price, per pound.....\$0.07 \$0.07 \$0.07

Per box of 25 lbs.....1.60 1.55 1.38

Ounces.....10 12 16

Price, per pound.....\$0.06 \$0.06 \$0.06

Per box of 25 lbs.....1.34 1.32 1.30

Upholstery Buttons.

No. 24F2977 Velour Upholstery Buttons. Colors, black, maroon, green, red, or brown. Be sure to state color wanted. Price, per gross.....30c

Per 1,000.....85c

No. 24F2978 Silk Plush Upholstery Buttons. Colors, black, maroon, green, red or brown. Be sure to state color wanted. Price, per gross.....35c

Per 1,000.....95c

Mattress Tufts.

No. 24F2979 Mattress Tufts. Made of leather and cotton. Price, per 1,000 large leather tufts. Colors, red, maroon or blue. Be sure to state color wanted.....40c

Per 1,000 cotton tufts. Colors, blue or white. Be sure to state color wanted. 50c

Upholsterers' Needles.

No. 24F2980 Heavy Wire, Two Point, One Eye, Straight Needles. Round points. Length, inches.....8 10 12 14 16

Price, each.....2c 2c 2c 2c 3c

Per dozen.....29c 37c 55c 67c 70c

One Eye Straight Needles.

No. 24F2981 Heavy Wire, Round Point, One Eye, Straight Upholsterers' Needles. State length wanted. Length, inches.....8 10 12 14 16

Price, each.....2c 2c 2c 2c 3c

Per dozen.....13c 16c 18c 21c 30c

Packing Needles.

No. 24F2983 High Grade Steel Packing Needles. Length, inches.....4 5 6 8

Price, per dozen.....8c 13c 18c 32c

Curved Mattress Needles.

No. 24F2985 High Grade Steel Curved Mattress Needles with round points. Circumference, ins. 3 3 1/2 4 5 6

Price, each.....2c 2c 2c 3c 3c 3c

Price, per dozen.....16c 17c 19c 23c 28c

Seaming Cord.

No. 24F2986 Best Quality Seaming Cord, 12-ply, in 3-pound balls. We cannot break balls. Price, per 3-pound ball.....45c

No. 24F2987 Best Quality Tufting Twine. Price, per pound.....39c

Cotton Thread.

No. 24F2988 Clark's O. N. T. Spool Cotton Thread. Used for sewing buggy tops, cushions, etc. Five hundred yards on a spool. Price, per spool.....14c

Buggy Dashes with Iron Hand Holes.

No. 24F3001 High Grade Piano Body Dashes. Every dash guaranteed as first quality. We do not carry seconds. Prices are for dashes, complete, with feet. Average weight, about 5 pounds.

Width 11 inches high 13 inches high

21 inches.....Price, \$1.00 Price, \$1.16

23 inches.....Price, 1.04 Price, 1.20

25 inches.....Price, 1.06 Price, 1.22

27 inches.....Price, 1.08 Price, 1.24

29 inches.....Price, 1.10 Price, 1.26

31 inches.....Price, 1.12 Price, 1.28

33 inches.....Price, 1.14 Price, 1.30

35 inches.....Price, 1.16 Price, 1.32

37 inches.....Price, 1.18 Price, 1.34

39 inches.....Price, 1.20 Price, 1.36

41 inches.....Price, 1.22 Price, 1.38

43 inches.....Price, 1.24 Price, 1.40

45 inches.....Price, 1.26 Price, 1.42

47 inches.....Price, 1.28 Price, 1.44

49 inches.....Price, 1.30 Price, 1.46

51 inches.....Price, 1.32 Price, 1.48

53 inches.....Price, 1.34 Price, 1.50

55 inches.....Price, 1.36 Price, 1.52

57 inches.....Price, 1.38 Price, 1.54

59 inches.....Price, 1.40 Price, 1.56

61 inches.....Price, 1.42 Price, 1.58

63 inches.....Price, 1.44 Price, 1.60

65 inches.....Price, 1.46 Price, 1.62

67 inches.....Price, 1.48 Price, 1.64

69 inches.....Price, 1.50 Price, 1.66

71 inches.....Price, 1.52 Price, 1.68

73 inches.....Price, 1.54 Price, 1.70

75 inches.....Price, 1.56 Price, 1.72

77 inches.....Price, 1.58 Price, 1.74

79 inches.....Price, 1.60 Price, 1.76

81 inches.....Price, 1.62 Price, 1.78

83 inches.....Price, 1.64 Price, 1.80

85 inches.....Price, 1.66 Price, 1.82

87 inches.....Price, 1.68 Price, 1.84

89 inches.....Price, 1.70 Price, 1.86

91 inches.....Price, 1.72 Price, 1.88

93 inches.....Price, 1.74 Price, 1.90

95 inches.....Price, 1.76 Price, 1.92

97 inches.....Price, 1.78 Price, 1.94

99 inches.....Price, 1.80 Price, 1.96

101 inches.....Price, 1.82 Price, 1.98

103 inches.....Price, 1.84 Price, 2.00

105 inches.....Price, 1.86 Price, 2.02

107 inches.....Price, 1.88 Price, 2.04

109 inches.....Price, 1.90 Price, 2.06

111 inches.....Price, 1.92 Price, 2.08

113 inches.....Price, 1.94 Price, 2.10

115 inches.....Price, 1.96 Price, 2.12

117 inches.....Price, 1.98 Price, 2.14

119 inches.....Price, 2.00 Price, 2.16

121 inches.....Price, 2.02 Price, 2.18

123 inches.....Price, 2.04 Price, 2.20

125 inches.....Price, 2.06 Price, 2.22

127 inches.....Price, 2.08 Price, 2.24

129 inches.....Price, 2.10 Price, 2.26

131 inches.....Price, 2.12 Price, 2.28

133 inches.....Price, 2.14 Price, 2.30

135 inches.....Price, 2.16 Price, 2.32

137 inches.....Price, 2.18 Price, 2.34

139 inches.....Price, 2.20 Price, 2.36

141 inches.....Price, 2.22 Price, 2.38

143 inches.....Price, 2.24 Price, 2.40

145 inches.....Price, 2.26 Price, 2.42

147 inches.....Price, 2.28 Price, 2.44

149 inches.....Price, 2.30 Price, 2.46

151 inches.....Price, 2.32 Price, 2.48

153 inches.....Price, 2.34 Price, 2.50

155 inches.....Price, 2.36 Price, 2.52

157 inches.....Price, 2.38 Price, 2.54

159 inches.....Price, 2.40 Price, 2.56

161 inches.....Price, 2.42 Price, 2.58

163 inches.....Price, 2.44 Price, 2.60

165 inches.....Price, 2.46 Price, 2.62

167 inches.....Price, 2.48 Price, 2.64

169 inches.....Price, 2.50 Price, 2.66

171 inches.....Price, 2.52 Price, 2.68

173 inches.....Price, 2.54 Price, 2.70

175 inches.....Price, 2.56 Price, 2.72

177 inches.....Price, 2.58 Price, 2.74

179 inches.....Price, 2.60 Price, 2.76

181 inches.....Price, 2.62 Price, 2.78

183 inches.....Price, 2.64 Price, 2.80

185 inches.....Price, 2.66 Price, 2.82

187 inches.....Price, 2.68 Price, 2.84

189 inches.....Price, 2.70 Price, 2.86

191 inches.....Price, 2.72 Price, 2.88

193 inches.....Price, 2.74 Price, 2.90

195 inches.....Price, 2.76 Price, 2.92

197 inches.....Price, 2.78 Price, 2.94

199 inches.....Price, 2.80 Price, 2.96

201 inches.....Price, 2.82 Price, 2.98

203 inches.....Price, 2.84 Price, 3.00

205 inches.....Price, 2.86 Price, 3.02

207 inches.....Price, 2.88 Price, 3.04

209 inches.....Price, 2.90 Price, 3.06

Melodain Cloth Carriage Aprons.

Patent Buggy Aprons. Made of the best grade rubber drill, is adjustable to any dash. Round elastic cord extends across dash with a hook at each end, which holds the apron securely to the dash. Weight, about 24 pounds.

No. 24F3080 Buggy Apron. Made of 25-ounce rubber drill. Size, 50 x 64 inches. Fits dashes 21 to 30 inches wide. Price, **\$7.36**

No. 24F3082 Buggy Apron. Made of 22-ounce rubber drill. Size, 50x50 inches. Fits dashes 11 to 30 inches wide. Price, **\$6.65**

No. 24F3086 Large Size Apron. Made of 22-ounce rubber drill. Size, 60x78 inches. Fits dashes 24 to 38 inches. Price, **\$1.23**



The illustration shows a side view of a vehicle's front interior. A dark, rectangular rubber apron is stretched across the dashboard. It is held in place by two horizontal elastic cords that run across the top of the dash. Each cord has a metal hook at its end, which is attached to the top edge of the apron. The apron appears to be made of a heavy, dark material, likely rubber. The vehicle's steering wheel and part of the dashboard are visible in the background.

No. 24F3121 Price, in the white,
each..... \$3.90
No. 24F3122 Price, painted black,
each..... \$4.10

Size, inches....	1½	1¾	1¾	2
Weight, per doz.	21	22	35	36 oz
Price, per doz..	9c	10c	11c	12c

for 1 or 1¼-inch strap. Per pair .. 4c

The Perfect Hold Back.

No. 24F3247 Automatic Hold Back. Simple, neat and strong. Nothing to get out of order. Releases the horse from buggy in case of accident. No 10-12 back straps to unbuckle every time you hitch up. Anybody can put them on.

Price, per pair.....21c

**Acme Hold Backs.**

No. 24F3248 Made of the best gray malleable iron. Nicely jappanned and finished ready for use. Will take any size strap.

Price, per pair.....4c

Whiffletree Plates.

No. 24F3250 Whiffletree Plates. 3/4 inches long, 5-16 inch round hole. Weight, per set, 4 ounces. Price, per pair.....2c

Lamb's Patent Seat Fastener.

No. 24F3256 The only Seat Fastener that will hold a seat secure; seat can be removed instantly.

Price, per set.....8c

Buggy Rub Irons.

No. 24F3260 Buggy Rub Irons, malleable. Length, 6 1/2 inches; width, 2 inches. Price, per pair 8c

Roller Chafe Irons.

No. 24F3264 Rolled Steel Roller Chafe or Rub Irons for over spring buggies. Width, over all, 2 1/2 inches; length, 5 inches; inside flange, 1 inch. Price, per pair.....21c

Patent Roller Chafe Irons.

No. 24F3266 Patent Roller Chafe or Rub Irons for Carriages. A great improvement over the old style solid iron. Size, 4 1/2 inches long by 2 1/2 inches wide. Price, per pair.....26c

Rolled Steel Buggy Rub Irons.

No. 24F3268 Made of one solid piece of steel. Finished complete. Size, 5 inches long; flange, 3/4 inch inside, 1 1/4 inches wide over all. Price, per pair.....5c

Buggy Rub Irons.

No. 24F3270 Steel Buggy Rub Irons, with oblong holes; for splicing body loops without welding. Size, 5 inches long; width over all, 2 1/2 inches; flange, 1 inch; 2 1/2 inches wide over all. Price, per pair.....3 1/2c

Seat Braces.

No. 24F3275 Malleable Iron Seat Brace, for shifting rail on buggy top. Width of seat back, 4 inches. Price.....2 1/2c

Seat Handle and Braces.

No. 24F3280 Seat Handle and Brace. Square pattern malleable seat handle and brace for buggy tops. Width of seat arm, 4 1/2 inches. Come in pairs, right and left hand. Price, per pair.....15c

Whiffletree Couplings.

No. 24F3287 Whiffletree Couplings, low pattern.

Size	Wt.	Price
1 1/4"	10	3 1/2c
1 1/2"	12	4c
1 3/4"	14	4 1/2c
2"	16	5c
2 1/4"	18	5 1/2c
2 1/2"	20	6c

Axle Clips.

No. 24F3292 Axle Clips. 5-16-in. shank. Flat part, 3/4-in. Price.....1 1/2c
 Flat part, 1/2-in. Price.....1c
 Flat part, 3/8-in. Price.....3/4c
 Flat part, 1/4-in. Price.....1/2c
 Flat part, 1/8-in. Price.....1/4c
 Flat part, 1/16-in. Price.....1/8c
 Flat part, 1/32-in. Price.....1/16c
 Flat part, 1/64-in. Price.....1/32c
 Flat part, 1/128-in. Price.....1/64c
 Flat part, 1/256-in. Price.....1/128c
 Flat part, 1/512-in. Price.....1/256c
 Flat part, 1/1024-in. Price.....1/512c
 Flat part, 1/2048-in. Price.....1/1024c
 Flat part, 1/4096-in. Price.....1/2048c
 Flat part, 1/8192-in. Price.....1/4096c
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 Flat part, 1/33230699894622896822636565050937344-in. Price.....1/16615349947311448411318282525468672c
 Flat part, 1/66461399789245793645273130101874688-in. Price.....1/33230699894622896822636565050937344c
 Flat part, 1/132922799578491587290546260203749376-in. Price.....1/66461399789245793645273130101874688c
 Flat part, 1/265845599156983174581092520407498752-in. Price.....1/132922799578491587290546260203749376c
 Flat part, 1/531691198313966349162185040814997504-in. Price.....1/265845599156983174581092520407498752c
 Flat part, 1/1063382396627932698324370081629995008-in. Price.....1/531691198313966349162185040814997504c
 Flat part, 1/2126764793255865396648740163259990016-in. Price.....1/1063382396627932698324370081629995008c
 Flat part, 1/4253529586511730793297480326519980032-in. Price.....1/2126764793255865396648740163259990016c
 Flat part, 1/8507059173023461586594960653039960064-in. Price.....1/4253529586511730793297480326519980032c
 Flat part, 1/17014118346046923173189921306079920128-in. Price.....1/8507059173023461586594960653039960064c
 Flat part, 1/34028236692093846346379842612159840256-in. Price.....1/17014118346046923173189921306079920128c
 Flat part, 1/68056473384187692692759685224319680512-in. Price.....1/34028236692093846346379842612159840256c
 Flat part, 1/136112946768375385385519370448639361024-in. Price.....1/68056473384187692692759685224319680512c
 Flat part, 1/272225893536750770771038740897278722048-in. Price.....1/136112946768375385385519370448639361024c
 Flat part, 1/544451787073501541542077481794557444096-in. Price.....1/272225893536750770771038740897278722048c
 Flat part, 1/1088903574147003083084154963589114888192-in. Price.....1/544451787073501541542077481794557444096c
 Flat part, 1/2177807148294006166168309927178229776384-in. Price.....1/1088903574147003083084154963589114888192c
 Flat part, 1/4355614296588012332336619854356459552768-in. Price.....1/2177807148294006166168309927178229776384c
 Flat part, 1/8711228593176024664673239708712919105536-in. Price.....1/4355614296588012332336619854356459552768c
 Flat part, 1/17422457182352049329346476417425838211072-in. Price.....1/8711228593176024664673239708712919105536c
 Flat part, 1/34844914364704098658692952834851676422144-in. Price.....1/17422457182352049329346476417425838211072c
 Flat part, 1/69689828729408197317385905669703352844288-in. Price.....1/34844914364704098658692952834851676422144c
 Flat part, 1/139379657458816394634771811339406705688576-in. Price.....1/69689828729408197317385905669703352844288c
 Flat part, 1/278759314917632789269543622678813411377152-in. Price.....1/139379657458816394634771811339406705688576c
 Flat part, 1/557518629835265578539087245357626822754304-in. Price.....1/278759314917632789269543622678813411377152c
 Flat part, 1/1115037259670531157078174490715253645508608-in. Price.....1/557518629835265578539087245357626822754304c
 Flat part, 1/2230074519341062314156348981430507291017216-in. Price.....1/1115037259670531157078174490715253645508608c
 Flat part, 1/4460149038682124628312697962861014582034432-in. Price.....1/2230074519341062314156348981430507291017216c
 Flat part, 1/8920298077364249256625395925722029164068864-in. Price.....1/4460149038682124628312697962861014582034432c
 Flat part, 1/1784059615472849851325079185144405832813728-in. Price.....1/8920298077364249256625395925722029164068864c
 Flat part, 1/3568119230945699702650158370288811665627456-in. Price.....1/1784059615472849851325079185144405832813728c
 Flat part, 1/7136238461891399405300316740577623331254912-in. Price.....1/3568119230945699702650158370288811665627456c
 Flat part, 1/14272476923782798810600633481155246662509824-in. Price.....1/7136238461891399405300316740577623331254912c
 Flat part, 1/28544953847565597621201266962310493325019648-in. Price.....1/14272476923782798810600633481155246662509824c
 Flat part, 1/57089907695131195242402533924620986650039296-in. Price.....1/28544953847565597621201266962310493325019648c
 Flat part, 1/114179815390262390484805067892419773300078592-in. Price.....1/57089907695131195242402533924620986650039296c
 Flat part, 1/228359630780524780969610135784839546600157184-in. Price.....1/114179815390262390484805067892419773300078592c
 Flat part, 1/456719261561049561939220271569679093200314368-in. Price.....1/228359630780524780969610135784839546600157184c
 Flat part, 1/913438523122099123878440543139358186400628736-in. Price.....1/456719261561049561939220271569679093200314368c
 Flat part, 1/1826877046244198247556881086278716372801257472-in. Price.....1/913438523122099123878440543139358186400628736c
 Flat part, 1/3653754092488396495113762172557432745602514944-in. Price.....1/1826877046244198247556881086278716372801257472c
 Flat

Pitcher Spout Pumps.

This illustration represents our Closed Top Pitcher Spout Pump. These pumps are made of the very best materials in one of the best pump factories in the country and are equipped with a revolving bearing, which, by loosening the set screw, allows the handle to be placed on either side or back in any position desired. The cylinders of these pumps are carefully bored and are true and polished. Each pump is equipped

with trip valve and the water may be let out of the cylinder in the winter by simply raising the handle until it trips the lower valve. Each pump is fitted with a connection for either lead or iron pipe, but pipe is not included in the prices quoted below. See catalogue Nos. 24F5710, 24F5711 or 24F5264 for pipe. We also make these pumps with brass lined cylinder. As leather plungers operating in brass cylinders are practically indestructible, this pump with its brass lined cylinder will practically last forever, and we recommend the purchase of this type of cylinder for the slight difference in cost, as indicated in the table below. These pumps are designed for use in cisterns or shallow wells from 5 to 20 feet deep. The cylinder is contained in the body of the pump and is designed for lifting and not for forcing water. Therefore, do not order these pumps for wells beyond the depth indicated. To make a complete outfit, order the size pump wanted, state whether you want iron or brass lined cylinder and order enough pipe to reach from the base of the pump to within two feet of the bottom of the cistern or well. For pipe see page 470. We also recommend that you order foot valve No. 24F5670 to 24F5672, which is a combination strainer and foot valve, which not only prevents anything from entering the pipe that might clog the valves, but also holds water in the pipe and makes priming unnecessary. See How to Order a Pump on page 470, before ordering a pump.

No. 24F5200 No. 1, 2 1/2-inch cylinder for 1 1/2-inch pipe. Price, iron, \$0.91
Price, brass lined, 1.10

No. 24F5202 No. 2, 3-inch cylinder for 1 1/2-inch pipe. Price, iron, .97
Price, brass lined, 1.10

No. 24F5204 No. 3, 3 1/2-inch cylinder for 1 1/2-inch pipe. Price, iron, 1.10
Price, brass lined, 1.35

No. 24F5205 No. 4, 4-inch cylinder for 1 1/2-inch pipe. Price, iron, 1.35
Price, brass lined, 1.60

Acme Cistern Pumps.

In the Acme Cistern Pump, illustrated herewith, we have the very best, most up to date cistern pump which is finished extra well. It is made from high grade gray iron and brass and is machine fitted. We offer this pump in two styles, one with iron body and one with brass lined body, and there is such a slight difference in cost that it will pay you to get the very best equipment. All are fitted for 1 1/2-inch lead or iron pipe to well and back outlet for 1-inch pipe. The pump is equipped with shutoff cock in spout.

The Acme Cistern Pumps are designed for use in cisterns or shallow wells not over 20 feet deep. These pumps are also force pumps as they are equipped with a stuffing box which makes the pump airtight. The standard is tapped and threaded in the back of the pump, so that 1-inch pipe may be attached, and by turning off the cock in the spout which is furnished with the pump, water may be forced to an elevated tank or to a trough in another part of the premises. This pump may also be used for sprinkling. In ordering this pump, please remember, prices do not include any pipe. For this complete outfit, order this pump to reach within two feet of the bottom of the well or cistern and we suggest that you also order our combination foot valve and strainer, as described under Nos. 24F5670 and 24F5672. See How to Order a Pump on page 470, before ordering.

No. 24F5214 3-inch iron body. Price, \$4.00

No. 24F5215 3-inch brass lined body. Price, 4.95

The same pump with combination foot valve and shutoff cock instead of cock spout we offer at lower prices as quoted below. We furnish this style pump with shutoff clevs instead of shutoff cock, which may be placed on spout when pump is to be used for forcing water to elevated tank or water trough, through pipe attached to back of standard.

No. 24F5221 3-inch iron body. Price, \$3.05

No. 24F5222 3-inch brass lined body. Price, 3.90

We heartily recommend our brass lined pumps as fully equal to an all brass pump and very much cheaper in the end. The cylinders of our pumps are lined with a seamless drawn brass tube. The plunger, piston rod, stuffing nut and all working parts are brass and have leather plungers operating in brass cylinders which are known to be practically indestructible. For these reasons it will pay you in every instance to order the better grade brass lined cylinder instead of the iron cylinder. The pump is so much better and easier to work so much better and easier that for the slight difference in cost you can well afford to pay the difference.

Iron and Brass Lined Force Pump with Air Chamber, Revolving Bearer and Brass Piston Rod.

This is a staple pump for a force pump which we furnish with either iron or brass lined cylinder. This pump is usually placed on a platform or kitchen sink and is designed to force water into a tank or reservoir to supply bath rooms and wash basins throughout the house. Each pump is fitted with a shutoff cock at the spout so water may be drawn at the pump if so desired. The air chamber with which the pump is equipped makes pumping easier and also gives a continuous stream when the pump is in use. To force water to different parts of the house, supply pipe is connected at the top of the air chamber. Shut off the faucet at the spout of the pump, work the handle and water will flow to the reservoir. The cock at spout is threaded for 1/4-inch hose and it may be used for sprinkling purposes. As cylinder is coated in the pump standard, we do not recommend these pumps for use in wells over 20 feet deep. The prices do not include any pipe. For complete outfit, order sufficient pipe to reach within two feet of the bottom of the well or cistern, and we suggest that you add the combination foot valve and strainer, described under Nos. 24F5670 to 24F5672, which will prevent anything entering the pipe to clog the valves, and will also hold water in the pipe and make priming unnecessary. For full information as to equipment on all pumps, please see page 470. How to Order a Pump.

Complete, as shown in the illustration.

No. 24F5226 No. 2, 2 1/2-inch cylinder for 1 1/2-inch pipe. To fit 1/4-inch hose coupling. Price, iron, \$5.10
Price, brass lined, 6.40

No. 24F5228 No. 4, 3-inch cylinder for 1 1/2-inch pipe. To fit 1-inch boiler coupling. Price, iron, 5.95
Price, brass lined, 7.25

Iron and Brass Lined Force Pumps.

This pump is similar to our No. 24F5226 and No. 24F5228. This is a staple house pump but bolts to a plank and is designed to be fastened to the wall instead of setting up on a sink or platform. It is a force pump and, by attaching pipe to the top of air chamber, water may be forced to elevated tank in the attic or to bathroom and other portions of the house. It is fitted with shutoff cock at the spout so that water may be drawn there. It is as carefully made and as thoroughly dependable as the platform pump and can be used for the same purposes for which we recommend the other. No. 2 has 2 1/2-inch cylinder and is fitted for 1 1/2-inch pipe. No. 4 has 3-inch cylinder and is fitted for 1 1/2-inch pipe. Do not order this pump for use in wells over 20 feet deep. Comes complete, as shown in the illustration, but prices do not include any pipe. Please see How to Order a Pump on page 470 before ordering.

No. 24F5233 No. 2, iron. Price, \$5.10
No. 2, brass lined, Price, 6.40

No. 24F5235 No. 4, iron. Price, 5.95
No. 4, brass lined, Price, 7.25

House Force Pumps.

With Revolving Bearer and Brass Piston Rod.

The pump shown in the illustration is exclusively a force pump. It is not furnished with spout or faucet and no water can be drawn at the pump. It is designed for use in forcing water to an elevated reservoir and is very often used on second or third floors of houses where the water pressure from city mains is weak in order to draw water to the faucet. This pump is thoroughly well made, it has brass seat valve and is arranged for attachment either on iron or lead pipe. It comes fastened to a plank as shown in illustration

to be placed against the wall, thus being out of the way of the sink. It is strictly a high grade article and is guaranteed to do good work. In ordering, be sure to indicate whether you want iron or brass lined cylinder. Weight, about 55 pounds.

No. 24F5241 No. 2, 2 1/2-inch cylinder for 1 1/2-inch pipe. Price, iron, \$4.05
Price, brass lined, 5.10

No. 24F5242 No. 4, 3-inch cylinder for 1 1/2-inch pipe. Price, iron, 4.55
Price, brass lined, 5.59

Anti-Freezing Closed Top Lift Pumps.

The type of pump shown in the illustration is a lift pump and not a force pump and is adapted for wells not more than 30 feet deep. It has revolving top so handle may be placed on either side or at back of spout in any position desired. It measures 4 feet from platform to bottom of cylinder. The pipe connecting cylinder and pump screws into the pump at the spout, thus leaving an air space around the pipe above the platform which protects the pipe from frost in winter. The cylinder is of the very best quality and is fitted for 1 1/2-inch pipe unless otherwise ordered. If well is more than 20 feet deep, we recommend placing a foot valve on end of pipe at bottom of the well, for description and price of which see our No. 24F5670 to No. 24F5672. We also recommend that if wells over 20 feet deep the cylinder be lowered to within 10 feet of the bottom of the well as explained in instructions on page 470. How to Order a Pump. Pipe to reach from bottom of well is not furnished at prices named below. For pipe see No. 24F5710 and 24F5711.

No. 24F5256 No. 4, 3-inch cylinder. Price, \$2.55

No. 24F5257 No. 6, 3 1/2-inch cylinder. Price, 3.20

No. 24F5258 No. 8, 4-inch cylinder. Price, 3.39

10-inch iron cylinders furnished with above pumps.

New Pattern Close Top Lift Pump.

The description of the pump, as shown in this illustration, is exactly the same as description of No. 24F5256, with the exception that this pump has closed or covered top which prevents sticks, stones, etc., from falling into the pump from the top. This is a lift pump and not a force pump. The bolts on cap and pitman are large and will many times outwear the small ones in ordinary use. The pipe is screwed in the pump just below the spout and there is an air chamber between pipe and standard which protects the pipe from frost in winter. Has revolving top and handle may be placed in any desired position. Has swinging fulcrum. The cylinder is of best quality and is fitted for 1 1/2-inch pipe. It measures 4 feet from flange at platform to bottom of cylinder. This pump is designed for wells not over 30 feet deep and where well is over 20 feet deep we recommend the cylinder be dropped to within 10 feet of the bottom of the well. See page 470 for instructions on How to Order a Pump. Pipe is not included in the prices quoted below. For price of pipe see No. 24F5710 and 24F5711.

No. 24F5264 No. 2, 2 1/2-inch cylinder. Price, \$2.53

No. 24F5266 No. 4, 3-inch cylinder. Price, 3.20

No. 24F5268 No. 6, 3 1/2-inch cylinder. Price, 3.25

Above pump furnished with 10-inch iron cylinders.

Lift Pump With Windmill Head.

This is a lift pump and not a force pump and is adapted for wells not more than 80 feet deep. It is equipped with a windmill head so the pump rod may be attached to windmill as well as working by hand. The pipe screws into standard at the spout and there is an air chamber between pipe and pump standard which protects pipe from frost in winter. It has revolving top and swinging fulcrum and can therefore be swung to any position. It is very carefully made, strong and durable, and we recommend it as a strictly first class pump. Measures 4 feet from platform to bottom of cylinder. For wells not more than 25 or 30 feet deep, order pump as shown in illustration and enough 1 1/2-inch iron pipe to reach from bottom of cylinder to within two feet of bottom of well. Where well is over 20 feet deep we recommend dropping the cylinder to within 10 feet of the bottom of the well. Please see page 470 for instructions on How to Order a Pump, which gives full information as to complete equipment for this pump. Pipe is not included in prices quoted below.

For pipe, see Nos. 24F5710 and 24F5711.

Average weight of pump, 80 pounds.

No. 24F5274 No. 2, 2 1/2-inch cylinder. Price, \$3.50

No. 24F5276 No. 4, 3-inch cylinder. Price, 3.60

No. 24F5277 No. 5, extra heavy, 3 1/2-inch cylinder. Price, 3.70

No. 24F5278 No. 6, extra heavy, 3 1/2-inch cylinder. Price, 3.90

Above pump furnished with 10-inch iron cylinders; brass body cylinders furnished at an extra cost of difference in price of cylinders as explained on page 470, in How to Order a Pump.

Extra Heavy Lift Pumps, for Feed Yards and Heavy Work.

This illustration represents our heavy set length lift pump, adapted for stock and feeding yards and wells from which large quantities of water are required. It measures 4 feet from flange at platform to bottom of cylinder. The set lengths are screwed in the pumps at the spout leaving an air space between pipe and pump standard, which protects the pipe from frost in winter. The stocks are made extra heavy and cylinders are very heavy and strong and are capable of throwing large quantities of water. They are thoroughly and carefully made of the best materials and we fully recommend this pump for heavy work. When you purchase this pump you may do so in the fullest confidence that it is a general purpose pump and one which may be used in deep wells. In ordering this pump be sure to order enough pipe to reach to within two feet of the bottom of the well and of course the cylinders should be dropped to within 10 feet of the bottom. Remember, however, this is a lift pump, and not a force pump. In purchasing this pump for deep wells, we recommend that you buy brass body or ball valve cylinder and we ask you to see How to Order a Pump on page 470. Average weight, 88 pounds.

No. 24F5280 3 1/2-inch cylinder fitted for 1 1/2-inch pipe. Price, \$3.90

No. 24F5286 4-inch cylinder, fitted for 1 1/2-inch pipe. Price, 4.05

The above pumps are fitted with 10-inch iron cylinders.

Force Pumps.

The force pump illustrated herewith is adapted for use in wells not more than 60 feet deep. The pump is set to pump standard is screwed into pump at spout and the air chamber between the pump standard and pipe which protects pipe from frost in winter. The pump has an outlet in rear of spout, fitted with tap where a 1-inch pipe may be attached for forcing water to some other part of the premises. If desired, we can equip with back attachment consisting of nipples, fittings and shutoff cock at an additional expense of only 90 cents. See illustration of No. 24F5310, showing this equipment. Hose may be attached to the spout of this pump by means of a clevis which we furnish free, as shown in illustration. We can also furnish shutoff cock at the spout, if so desired, at an additional expense of only 75 cents. This pump is equipped with cylinder and short length of pipe which measures 4 feet from flange at platform to bottom of cylinder. The larger size pump as quoted below will give best results if you wish to use this pump in deep wells. Prices below do not include pipe. To complete equipment, order enough pipe to reach within 10 feet of bottom of well. For pipe see 24F570 and 24F5711. This pump is complete with iron cylinder, but if it is to be used well up to 60 feet deep we recommend a chasing brass cylinder with ball valves.

No. 24F5545. Please read How to Order Pump on page 470.

Number	Size	Size Cylinder	Price
24F5302	4	3 1/2 x 10	4.85
24F5303	5	3 1/2 x 10	5.00
24F5304	6	3 1/2 x 10	5.11

The above pumps are fitted with 1 cylinders.

Windmill Force Pumps.

This Force Pump is exactly the same as our No. 24F5301, with the exception that it is equipped with a windmill head. It is adapted for wells not more than 60 feet deep. The pipe from well connects with standard at the spout, and there is an air chamber between the pipe and standard which protects the pipe from frost in winter. We fully recommend this pump as a powerful force pump. Size 8 is fitted with 1 1/2 inch pipe; other sizes are fitted for 1 1/2-inch pipe.

This is a very satisfactory pump for use in deep wells, though if well is more than 25 or 30 feet deep the cylinder should be placed within 10 feet of the bottom of the well, and you should order pipe sufficient to reach to within two feet of the bottom of the well. The prices quoted are for pump equipped with combination foot valve and shutoff cock in spout at an extra charge of 75 cents. We will furnish back attachment, as shown in illustration herewith, short length of pipe, nipples and shutoff cock at an extra charge of 90 cents. This back attachment may be connected up with reservoir or elevated tank elsewhere on the premises and by turning the shutoff cock in the spout water may be forced to any part of the building or grounds.

Number. Size Size Cylinder Price

24F5310 2 2 1/2 x 10 \$5.30

24F5311 3 3 x 10 5.40

24F5312 4 3 1/2 x 10 5.55

24F5313 5 3 1/2 x 10 5.65

24F5314 6 3 1/2 x 10 5.75

24F5315 8 4 x 10 6.50

Above pumps are furnished with iron cylinders and 4 feet of pipe, as shown in illustration. If you expect to use this pump in a deep well, we recommend the purchase of our brass lined or ball valve cylinders which will give so much more satisfactory and lasting service, as explained in How to Order a Pump, on page 470.

Acme Double Acting Force Pumps with Brass Lined Cylinders.

The illustration shows our Acme Double Acting Force Pump with a windmill head and revolving spouts for shallow or deep wells. The upper cylinder is made of heavy seamless drawn brass tubing; the lower cylinder is equipped with brass valve seats. Each pump is furnished with our improved malleable iron hose attachment and suction strainer. For a deep well, say for a well from 125 to 150 feet deep, this pump has no equal on the market. This pump may be used by hand in case of accident to windmill.

Equipped with Double Cylinders this pump has very free movement, as with the upward stroke of the handle only one-half of the water is discharged, the other half being retained by the smaller or upper cylinder and discharged by the downward movement of the handle. This causes a continuous flow of water and does away with all lost motion, and there are no jars or jolts when this pump is working. The pump measures 5 feet from the base of the pump to the bottom of the lower cylinder. When ordered for wells over 25 feet deep, it is necessary that the lower cylinder be dropped, as explained in How to Order a Pump, on page 470. This pump is not intended or equipped to force water through iron pipe to reservoirs, but for ordinary pumping purposes and for sprinkling gardens, lawns, etc., through a hose. We furnish without charge a valve to attach to spout of pump to which hose may be connected. Prices do not include pipe or rods to extend from cylinder to bottom of well. For pipes see Nos. 24F5710 and 24F5711.

No. 24F5337 Size cylinder, brass lined, 2½ inches for 1½-inch pipe. Price, \$7.87
No. 24F5338 Size cylinder, brass lined, 3 inches for 1½-inch pipe. Price, \$8.12
No. 24F5339 Size cylinder, brass lined, 3½ inches for 1½-inch pipe. Price, \$8.23

Double Acting Force Pump with Three Way Cock and Brass Lined Cylinders.

The pump illustrated here-with is the same as No. 24F5337, with the exception that it is equipped with a vertical three way cock. With the aid of this three way cock water may be forced underground into tanks, reservoirs or cisterns elsewhere on the premises. The upper cylinder is brass and the lower cylinder is brass lined. The double cylinders so equalize the strain that the pump works very easily and smoothly and it gives a continuous flow of water. The pump measures 5 feet from base of standard to bottom of lower cylinder. This pump will give perfect service in wells from 125 to 150 feet deep. When to be used in wells 25 feet deep, lower cylinder should be dropped to within 10 feet of bottom of well, as explained in How to Order a Pump, on page 470.

Equipping this pump with a three way cock the attachment is about 3 feet below the form. One-inch pipe may be attached thereto and run up the ground below the line to tank or reservoir on other part of the yard or on property.

Cut off at three way cock is operated by rod reaching to head of pump. We furnish improved malleable iron hose attachment for use at the spout, and a suction strainer with each pump without additional charge. We recommend the use of our combination foot valve and strainer, for which please see catalogue No. 24F5670. Prices do not include pipe. For pipe, see Nos. 24F5710 and 24F5711.

No. 24F5337 Size cylinder, 2½ inches, for 1½-inch pipe. Price, \$8.36
No. 24F5338 Size cylinder, 3 inches, for 1½-inch pipe. Price, \$8.46
No. 24F5339 Size cylinder, 3½ inches, for 1½-inch pipe. Price, \$8.60

Acme Double Acting, Drilled Well, Hand Force Pump with Brass Lined Upper Cylinder and Brass Lower Cylinder.

This illustration shows our Acme Double Acting, Drilled Well Hand Force Pump, adapted for drilled wells of small bore of any depth. This pump is equipped with double cylinders and has very free movement, as with the upward stroke of the handle only one-half of the water is discharged, the other half being retained by the smaller or upper cylinder and is discharged with the downward movement of the handle. This gives a continuous flow of water and does away with all lost motion and prevents jar and jolts when the pump is being operated. It makes it particularly easy to operate by hand.

This pump is so constructed that the cylinders and all its parts below the platform will enter and pass into the casing or drilled hole. To use this pump it is not necessary to cut off casing, as with many other styles of pumps, and casing may therefore be carried up to the platform. This keeping out surface water and other impurities. Although the pump is especially adapted for drilled wells, it has no superior for dug or open wells. Upper cylinder is brass lined and lower cylinder is brass with brass seat valves. Pump is furnished with a strainer and hose attachment without additional charge. This is a strictly first class, desirable, dependable pump in every respect, and is guaranteed to give perfect satisfaction. This is a hand pump only and cannot be used with windmill.

Prices do not include pipe or pump rod. If to be used in wells more than 25 feet deep, lower cylinder should be dropped to within 10 feet of the bottom of well, and you should order pipe enough to reach to within two feet of the bottom. For pipe see Nos. 24F5710 and 24F5711. Read How to Order a Pump, on page 470, which gives full information on ordering pump and full equipment for any of our pumps.

No. 24F5327 Size 2, has 2½-inch cylinder for 1½-inch pipe. Will go into 3-inch cased well. Price, \$8.69
No. 24F5328 Size 4, has 3-inch cylinder for 1½-inch pipe. Will go into 3½-inch cased well. Price, \$8.88
No. 24F5329 Size 6, has 3½-inch cylinder for 1½-inch pipe. Will go into 4-inch cased well. Price, \$9.32
If wanted with brass lined lower cylinder in place of all brass, deduct 50 cents from above prices.

Windmill Head, Double Acting, Drilled Well Force Pump with Brass Lined Upper Cylinder and Brass Lower Cylinder.

This illustration shows our Acme Double Acting, Drilled Well Force Pump, adapted for drilled wells of small bore of any depth, equipped with windmill head and constructed so that all its parts below the platform will enter and pass into the casing or drilled hole. To equip a drilled well with this pump it is not necessary to cut off the casing, and therefore the casing may be carried up close to the platform, thus keeping out surface water and other impurities. It is equally as satisfactory in open wells or dug wells, and is a strictly first grade, satisfactory pump. The upper cylinder is brass lined, the lower cylinder is brass and the cylinders have brass seat valves. Pump is equipped with strainer and hose attachment without additional charge. Windmill head permits attachment of power. Owing to its double acting cylinder this pump operates very easily by hand and may be used as a hand force pump as well as windmill pump, as action is very free and smooth.

In ordering this pump for a deep well the lower cylinder should be dropped to within 10 feet of the bottom of the well, and you will please remember that prices do not include pipe, but only pump and equipment, as shown in illustration. For prices on pipe see Nos. 24F5710 and 24F5711. Read How to Order a Pump, on page 470, for complete information as to equipment for this and all other pumps handled by us.

No. 24F5332 Size 2, has 2½-inch brass cylinder for 1½-inch pipe. Will go into a 3-inch cased well. Price, \$8.76
No. 24F5333 Size 4, has 3-inch brass cylinder for 1½-inch pipe. Will go into a 3½-inch cased well. Price, \$8.79
No. 24F5334 Size 6, has a 3½-inch brass cylinder for 1½-inch pipe. Will go into a 4-inch cased well. Price, \$9.30

New Acme Drilled Well Force Pumps with Brass Cylinder.

This illustrates our new Acme Drilled Well Force Pump which discharges a smooth, continuous stream and operates unusually easy. While it is adapted for any kind of a well it is especially constructed for cased wells of smaller diameter. There is a large air space between the pump stock and the pipe which protects the pipe from frost in winter. It is very carefully constructed with a view to making it very simple and it will not get out of order beyond the wear which comes from ordinary use. The cylinders are fitted with brass seat valves. This pump can be used only and cannot be connected with a windmill. Strainer and hose attachment furnished free of charge. Prices named below do not include any pipe.

If you desire to use this pump in wells beyond 25 feet in depth you should order pipe enough to lower cylinder to within 10 feet of bottom of well. For information as to pipe and what to order to complete the equipment of this pump to give entire satisfaction, see How to Order a Pump, on page 470.

No. 24F5336 Size 2, has 2½x12-inch brass flush capped cylinder for 1½-inch pipe. Will go into a 3-inch cased well. Price, \$8.92
No. 24F5337 Size 4, has a 3x12-inch brass flush capped cylinder for 1½-inch pipe. Will go into a 3½-inch cased well. Price, \$8.98
No. 24F5338 Size 6, has a 3½x12-inch brass flush capped cylinder for 1½-inch pipe. Will go into a 4-inch cased well. Price, \$8.75

New Acme Drilled Well Force Pump with Windmill Head and with Brass Cylinder.

This is our New Acme Drilled Well Force Pump with windmill head. The description of the preceding pump applies to this with the exception that this pump has a windmill head for attaching to windmill. This pump and the preceding number are the best single acting pumps sold by anyone.

There is a large air chamber between pump jacket and water pipe which protects the pipe from frost in winter, and it is so thoroughly and simply constructed that it is practically impossible for this pump to get out of order. Equipped with brass cylinder and with our improved all brass poppet valves this pump will last forever; operates easily, and gives universal satisfaction. If wanted for wells beyond 25 feet in depth, cylinder should be lowered to within 10 feet of bottom of well. Prices do not include pipe.

For prices on pipe see Nos. 24F5710 and 24F5711. Read How to Order a Pump on page 470, which explains just what you should order to complete the pump outfit.

No. 24F5340 Size 2, has a 2½x12 brass flush capped cylinder for 1½-inch pipe, will go into a 3-inch cased well. Price, \$7.55
No. 24F5341 Size 4, has a 3x12 brass flush capped cylinder for 1½-inch pipe, will go into a 3½-inch cased well. Price, \$7.65
No. 24F5342 Size 6, has a 3½x12 brass flush capped cylinder for 1½-inch pipe, will go into a 4-inch cased well. Price, \$8.49

Acme Improved Windmill Force Pump Standards.

This illustrates our Improved Acme Windmill Force Pump Head or Standard. It is equipped with a large air chamber, has hose connection on the spout. Top is constructed with a special bushing which prevents the rod from wearing on the bearer. This standard is constructed with outlet back of spout of pump so that pipe may be attached for forcing water to an elevated tank or cistern elsewhere on the premises. This is a very much heavier standard than the regular size and is designed for deep wells. Prices quoted are for standard alone, and do not include any pipe or cylinder and this standard cannot be used without them. For pipe, see catalogue Nos. 24F5710 and 24F5711. For cylinders, see catalogue Nos. 24F5528 to 24F5582. For pump rods see catalogue No. 24F5633. Before ordering, please turn to page 470 and read How to Order a Pump, which will give you very complete information on this and all other pumps and standards which we handle and how to order equipment which will give absolute satisfaction under all conditions.

No. 24F5345 Size 1, 6-inch stroke, for 1½-inch pipe. Price, \$3.25
No. 24F5346 Size 2, 10-inch stroke, for 2-inch pipe. Price, \$3.60

EXTRAS—Standard is tapped back of spout so that 1-inch pipe may be connected through which water may be forced to elevated tank or reservoir. Back attachment consisting of short pipe, nipples and nut may be had for 90 cents extra. We can also supply this standard with shutoff cock in the spout at an additional charge of 75 cents.

Hand and Windmill Force Pump Standard with Long Fulcrum.

The special features of the pump illustrated here-with are the long fulcrum and extra heavy cap and large wrought iron turn of pipe making a better standard in every way than the common standard. The long fulcrum takes all strain off the top of the pump and gives a greater leverage, therefore the pump works much easier. It is made of the very best materials; it is very carefully fitted and has windmill head. It is tapped at the back, so that pipe may be attached through which to force water to an elevated tank or reservoir in the house or barn or other part of the premises. Prices named below are for standard only and do not include any pipe or cylinders. For pipe, please see Nos. 24F5710 and 24F5711. For cylinders, see No. 24F5528 to No. 24F5582. For full information as to the proper equipment of this pump see How to Order a Pump, which gives full information about all our pumps and standards. This pump may be furnished with back attachment, including nipple, short pipe and shutoff cock complete for 90 cents extra. Back attachment consists of short pipe, nipples and shutoff clevis for spout hose attachment and shutoff clevis for spout hose attachment.

No. 24F5348 6-inch stroke. Price, \$4.55
10-inch stroke. Price, \$4.55

Extra Heavy Windmill Pump Standard.

The illustration here-with represents our extra heavy windmill pump standard. This is not a force pump and can be used only for lifting water. It is much heavier than our common windmill pump and the spout is higher from the base. It is tapped for 1½-inch pipe to the well.

Prices do not include pipe or cylinders which you must have to complete your pump equipment. For pipes see Nos. 24F5710 and 24F5711, and for cylinders see Nos. 24F5528 to 24F5582. Please see page 470, How to Order a Pump, which will give you full information as to how to equip this pump standard.

No. 24F5349 6-inch stroke. Price, \$2.85
No. 24F5350 10-inch stroke. Price, \$3.25

Underground Valve Force Pumps.

This pump is especially adapted for 2-inch tubular wells, also 1½-inch pipe for open or drilled wells. By operating the wheel in the top of the gooseneck the water may be discharged either through the spout or through the underground pipe at the bridgepiece below, less than the frost line to reservoir or tank elsewhere on the premises. It differs from other three way valve pumps in that the operating screw, which is brass, is below near the valve and not at the gooseneck, consequently there is no liability to chill and freeze. The pipe on the right forms the bridgepiece below, less than the frost line to reservoir or tank elsewhere on the premises. It differs from other three way valve pumps in that the operating screw, which is brass, is below near the valve and not at the gooseneck, consequently there is no liability to chill and freeze.

The pipe on the right forms the bridgepiece below, less than the frost line to reservoir or tank elsewhere on the premises. It differs from other three way valve pumps in that the operating screw, which is brass, is below near the valve and not at the gooseneck, consequently there is no liability to chill and freeze. The pipe on the right forms the bridgepiece below, less than the frost line to reservoir or tank elsewhere on the premises. It differs from other three way valve pumps in that the operating screw, which is brass, is below near the valve and not at the gooseneck, consequently there is no liability to chill and freeze. The pipe on the right forms the bridgepiece below, less than the frost line to reservoir or tank elsewhere on the premises. It differs from other three way valve pumps in that the operating screw, which is brass, is below near the valve and not at the gooseneck, consequently there is no liability to chill and freeze.

No. 24F5352 6-inch stroke. Price, \$7.50
No. 24F5353 10-inch stroke. Price, \$7.80

Acme Siphon Force Pumps.

This illustrates our Acme Siphon Force Pump to be used in connection with windmill for pumping water from wells not over 20 feet deep. This pump is used for forcing water to tanks and reservoirs where large quantities of water are required. It is so constructed that all working parts may be removed without disturbing the suction or discharge pipes or breaking the connections in any way. It is very carefully made from the best materials, has a seamless brass valve cap, brass plunger and piston rod and improved brass poppet valve. It is equipped with all chamber of very large capacity and is fitted with check valve at discharge opening. The outlet may be set in different directions as location on pump may require. The siphon arrangement adds materially to the efficiency of this pump. It is in every way a very high grade pump and we guarantee it to give entire satisfaction when used for the purposes for which it is constructed.

Prices named below do not include any pipe. For pipe, see Nos. 24F5710 and 24F5711. Pipe should reach to within two feet of the bottom of the well. We suggest the use of our combination foot valve and strainer No. 24F5670 and 24F5672. Read How to Order a Pump, on page 470, which will give full information as to how to equip any pump catalogued in these pages.

No. 24F5356 Size Cylinder 2½ inches... \$9.55
No. 24F5357 3 inches... 10.15
No. 24F5358 3½ inches... 12.95
No. 24F5359 4 inches... 14.00

WE LET YOU SHARE IN THE PROFITS

of this business, and you really cannot afford to buy elsewhere. Our prices are guaranteed lower than those asked by any other concern, our goods are guaranteed the highest quality, we guarantee to save you money on every purchase and you get a Profit Sharing Certificate, good for something valuable, shown on pages 1 and 2.

Scythe Stones.

No. 24F9584 The Black Diamond Scythe Stone. Finest stone on the market. Nothing better. Size, 10 1/2 x 1 1/2 inches. Price, each, 7c. Price, for 3 stones, 19c.

No. 24F9585 Emery Scythe Stones, will put the right kind of an edge on a scythe and do it quickly. Size, 10 1/2 x 1 1/2 inches. Weight, about 1 lb. Price, 7c.

Hay or Straw Puller.



No. 24F9588 In using this Puller, push it into the stack a short distance with the hooks in a horizontal position. Turn it slightly and draw it out and the hay or straw will come out with it. Should you get more than you can draw out, push the puller further into the stack, turn it again to a horizontal position, then draw it out. It is made of steel, japanned. Length, 4 feet, 4 inches. Width, open, 12 inches. Weight, 3 1/2 pounds. Price, 39c.

Sears' New Improved Saw-Cut Hay Knife.



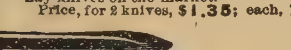
No. 24F9592 Extra quality Sears' Hay Knives. Made of the best grade tool steel. Well finished, finely tempered. Price, for 2 knives, \$1.00; each, 54c.

Genuine Hiram Holt Lightning Hay Knives.

No. 24F9593 Genuine Hiram Holt Lightning Hay Knives. Made of a high grade of tool steel, tempered and hardened the same as a scythe. The best saw cut hay knife made. Has no equal for rapid work. Weight 4 1/2 pounds. Price, each, 59c.

Spear Point Hay Knife.

No. 24F9594 Genuine Spear Point Hay Knives. Made of the best steel, finely tempered. One of the oldest makes of hay knives on the market. Price, for 2 knives, \$1.35; each, 72c.



Hay Knife.



No. 24F9596 The Heath Upright Hay Knife. Made of the best material. Cast steel sections, same as used in a mowing machine. Price, for 2 knives, \$1.10; each, 59c.

Clipper Corn Knife.



No. 24F9600 The Clipper Corn Knife. Made from high grade steel, tempered in oil. Price, for 2 knives, 26c; each, 14c.

Acme Clipper Corn Knife.

No. 24F9601 Hand forged, hardened and tempered in oil, hardwood, beaded handle, which prevents turning in the hand. Made from a fine quality of cutlery steel. We will replace any knife found defective in temper or workmanship. Price, each, 19c. Price, for 2 knives, 35c.

The Acorn Corn Knife.



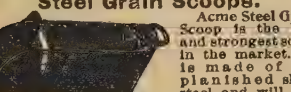
No. 24F9603 The Acorn Corn Knife. Cast steel blade. This knife has always been a big seller in the Western States. Price, each, 17c. Price, for 3 knives, 45c.

Lightning Corn Knife.



No. 24F9606 Made of the finest oil tempered steel, full polished. Price, for 3 knives, 60c; each, 22c.

Steel Grain Scoops.



Acme Steel Grain Scoop. Is the best and strongest scoop in the market. It is made of sheet steel and will outwear a dozen common scoops. One man can do double the work that can be done with an ordinary long handle scoop. Anyone who handles much grain cannot afford to be without it. No. 24F9616 Half bushel size. Price, \$0.67.

Tin Elevator Buckets.

Made of extra heavy tin, double seamed. This is one of the strongest and best made buckets at the price.

No.	Width on Belt	Projection	Price, each
No. 24F9616	2 -inch	2 -inch	3 1/2c
No. 24F9617	2 1/2 -inch	2 1/2 -inch	4c
No. 24F9618	3 -inch	3 -inch	4 1/2c
No. 24F9619	3 1/2 -inch	3 1/2 -inch	4 1/2c
No. 24F9620	4 -inch	4 -inch	5c

Steel Elevator Buckets.

Made of sheet steel formed up from one piece, with round corners and round bottom. They are constructed in such a manner that the lap comes on the end, making a double thickness and brace, which adds largely to the strength and stiffness of the cup. The back of the cup is perfectly smooth and flat, which is a great advantage in saving wear on the belt.

No.	Width on Belt	Projection	Price, each
No. 24F9630	3 -inch	3 -inch	5c
No. 24F9631	3 1/2 -inch	3 1/2 -inch	5 1/2c
No. 24F9632	4 -inch	3 1/2 -inch	6 1/2c
No. 24F9633	4 1/2 -inch	3 1/2 -inch	6 1/2c
No. 24F9634	5 -inch	4 -inch	9 1/2c
No. 24F9640	6 -inch	4 -inch	11 1/2c

Elevator Bucket Bolts.

No. 1 Elevator Bucket Bolts, with corrugated slot heads.

No.	Size	Per doz.
No. 24F9650	3/4 x 1/4 -inch	10c
No. 24F9652	7/8 x 1/4 -inch	10c
No. 24F9654	1 x 1/4 -inch	11c

Button Head Elevator Bucket Bolts.

No.	Size	Per doz.
No. 24F9656	3/4 x 1/4 -inch	6c
No. 24F9657	7/8 x 1/4 -inch	7c
No. 24F9658	1 x 1/4 -inch	7c

Flat Head Elevator Bucket Bolts.

No.	Size	Per dozen
No. 24F9660	3/4 x 1/4 -inch	10c
No. 24F9661	7/8 x 1/4 -inch	10c
No. 24F9662	1 x 1/4 -inch	11c

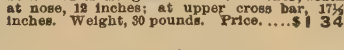
Warehouse Trucks.

Warehouse Truck (like illustration). Hardwood, well ironed, neatly finished. Axles turned and wheels bored. Steel nose, side straps, axles and legs. We guarantee this the best truck on the market, and, quality considered, 20 per cent cheaper in price than any other.

No.	Length, handles	Width	Weight	Price
No. 24F9682	8 ft. 11 in.	19 in.	44 lbs.	\$2.42
No. 24F9683	4 ft. 4 in.	20 in.	56 lbs.	3.17
No. 24F9684	4 ft. 8 in.	22 in.	77 lbs.	4.27

Daisy Truck.

No. 24F9690 Daisy Truck, with steam bent handles. Length of handle, 46 inches; width at nose, 12 inches; at upper cross bar, 17 1/2 inches. Weight, 30 pounds. Price, \$1.34.



Full Ironed Warehouse Trucks.

Warehouse Trucks same as No. 24F9682 (full ironed), which gives greater strength. Where much heavy trucking is to be done this is the truck to buy.

No. 24F9685 Length of handles, 3 feet 11 inches; width, 19 inches; weight 46 pounds. Price, \$2.75.

No. 24F9686 Length of handles, 4 feet 4 inches; width, 20 inches; weight, 59 pounds. Price, \$3.50.

No. 24F9687 Length of handles 4 feet 8 inches; width, 22 inches; weight, 80 pounds. Price, \$4.65.

FREE FURNITURE, FREE WATCHES AND JEWELRY, FREE CLOTHING, ETC.

UNDER OUR PROFIT SHARING PLAN if you buy your goods from us you will soon be able to share in the profits of this business, and will be able to get something valuable entirely free of cost to you as explained on pages 1 and 2.

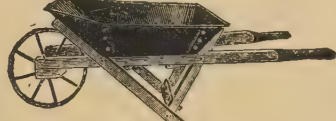
Wheelbarrows.



This Wheelbarrow is well made. Has full sized tray; wheel, 16 inches in diameter. When packed for shipment wheel is bolted on inside of tray and legs are folded on side of handle. Can be easily set up by anyone.

No. 24F9701 Half Bolted Railroad Wheelbarrow, with steel wheel. Price, \$1.29.

Acme Steel Tray Wheelbarrow.



No. 24F9704 The above steel tray barrow is strong and substantial. Has a well made steel tray, mounted on our Acme Special frame bolted in front and back to tie braces. Has a 5-16 inch rod turned under edge of tray. Frame is bolted and well braced. Has a 16 inch steel wheel. Price, \$2.15.

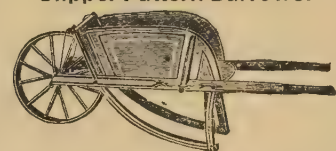
Garden Wheelbarrow.

Well Painted, Striped and Varnished.



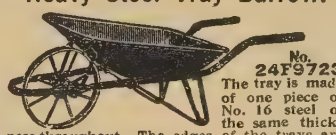
No. 24F9708 With finely shaped handles, black tipped. Braced with steel. Size of bed, 27 inches; depth, 12 1/2 inches; length over all, 68 inches. This barrow is fitted with wheels, 15 inches in diameter and is light but very strong broad tired wheel. Weight, about 50 pounds. Price, \$1.95.

Clipper Pattern Barrows.



No. 24F9712 In our Clipper Pattern Wheelbarrow, we have the best barrow for the money made by anyone. It is good enough for any garden and the price is lower than a barrow of this kind was ever sold at before. Size of body, is 30 inches long, 19 inches wide at wheel end and 24 inches wide at handle end. Has steel wheel. The body and frame painted green. A first class barrow. Price, \$2.40.

Heavy Steel Tray Barrow.



No. 24F9723 The tray is made of one piece of No. 16 steel of the same thickness throughout. The edges of the trays are flanged and turned over a 5-16 inch steel rod. This rod prevents the tray from breaking at the edge and makes it very much stronger. As the steel of the tray is of uniform thickness, there are no thin corners to give out after using a short time. These barrows are made to dump forward and are so constructed that at the dumping point they will not run back on the operator. They are well bolted and braced and made of the best material and painted. The wheel revolves on a heavy bolt which also passes through the handles and so materially strengthens the barrow. Price, \$4.29.

Solid Pressed Steel Tray Barrow.



Coal and Coke Barrow, with one piece tubular steel frame extensively braced and well ironed. The tray is made of best quality of steel, with wire edge. They will carry from 400 to 450 pounds of coal or five bushels of coke. Fitted with our extra heavy No. 4 wheel, 17 inches in diameter, 2 1/2 x 7-16 inch, nine 9-16 inch spokes, 3/4 inch axle. No. 24F9726 Gauge of steel in tray, 15; length of tray on top, 41 1/2 inches; width of tray on top, 33 inches; depth of wheel, 12 inches; capacity, 6 cubic feet. Weight, 95 pounds. Price, \$7.90.

No. 24F9727 Gauge of steel in tray, 13; length of tray on top, 41 1/2 inches; width of tray on top, 33 inches; depth of wheel, 12 inches; capacity, 6 cubic feet. Weight, 110 pounds. Price, \$8.40.

Boss Charcoal Peanut Roasters.

\$10.25



The Boss Peanut and Coffee Roaster is the only successful roaster on the market. The material used in their construction is the finest grade smooth rolled sheet steel for the roasters, and XX bright tin and 16-ounce cold rolled copper for the warmers. Peanuts roasted in the Boss Roaster retain that delicate flavor which is essential to the good peanut, and which is only obtained through perfect roasting. Prices are f. o. b. factory.

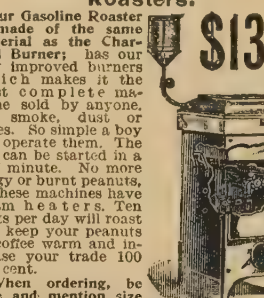
No. 24F9740 Size, 1 peck, with tin warmer. Price, \$10.25. With copper warmer. Price, 14.80.

No. 24F9741 Size, 1/2 bushel, with tin warmer. Price, \$12.40. With copper warmer. Price, 17.30.

When ordering be sure to state size wanted; also whether tin or copper warmer.

Boss Gasoline Peanut Roasters.

\$13.50



Our Gasoline Roaster is made of the same material as the Charcoal Burner; has our new improved burners which makes it the most complete machine sold by anyone. No smoke, dust or ashes. So simple a boy can operate them. The fire can be started in a half minute. No more soggy or burnt peanuts, as these machines have steam heaters. Ten cents per day will roast and keep your peanuts or coffee warm and increase your trade 100 per cent.

When ordering, be sure and mention size wanted; also tin or copper warmer. Prices are f. o. b. factory.

No. 24F9746 Size, 1 peck, with tin warmer. Price, \$13.50. With copper warmer, 17.50.

No. 24F9747 Size, 1/2 bushel, with tin warmer. Price, \$16.50. With copper warmer. Price, 20.00.

No. 6 Boss Peanut Roaster.

No. 6 Gasoline Roaster is the same as No. 24F9746, with a cone-shaped glass dome or show case. Dome can be filled with peanuts, which makes a much more attractive display. Made in copper only. Prices are f. o. b. factory. Copper warmer. No. 24F9750 Size, 1 peck. Price, \$17.95. No. 24F9751 Size, 1/2 bushel. Price, \$22.00. No. 24F9752 Size, 1 bushel. Price, \$24.25.

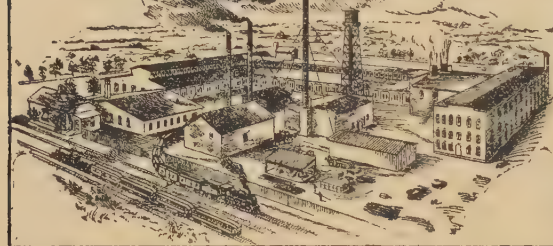
Quality Guarantee

We have a system of securing goods from other houses in this city and elsewhere to compare in quality with our own, and we have invariably found where a similar article is offered by any other house at as low or lower a price than ours, it is at a great sacrifice to quality. Remember, if any other dealer appears to sell any article at as low a price as we, we challenge them on the question of quality, and if you do not find our quality far superior at the same price, we want you to return the goods at our expense.

PLUMBERS' GOODS AND SUPPLIES.

NEW AND SURPRISINGLY LOW PRICES ON EVERYTHING IN THE PLUMBING GOODS LINE.
HIGHEST GRADE PLUMBING MATERIAL AT PRICES NEVER BEFORE HEARD OF.

OUR PLUMBING GOODS FACTORY IN
SOUTHEASTERN WIS.



under our guarantee to return your money immediately and pay the transportation charges both ways if everything does not prove entirely satisfactory.

OUR PLUMBING GOODS BINDING GUARANTEE. Knowing from a careful comparison of our goods with those turned out by other manufacturers that our plumbing goods, in quality, are far above what are generally offered, we make this bond and binding guarantee: Send us your order for anything in this line, take our goods and compare them with any other, and if our plumbing goods, grade for grade, are not far better than any goods you can get elsewhere we stand ready and willing to refund your money immediately, and pay the freight charges both ways.

WE ARE SAFE IN SAYING that we can save you about one-third in this department. Please compare our prices with the prices asked for goods of equal quality by specialty houses and exclusive dealers in plumbing supplies. We know that we can save you at least one-third as against the prices usually asked. **IN THIS, OUR LARGE CATALOGUE,** also show here our very greatest values in this line. In our Special Plumbing Goods Catalogue we are able to show a still larger variety and if you do not find exactly what you want here please write for our Free Special Plumbing Goods Catalogue which shows a most complete line of plumbing supplies, sectional and magazine heaters, radiators, etc.

DIRECT FROM OUR OWN BIG PLUMBING GOODS FACTORY

In Southeastern Wisconsin, the big plant, as shown in this illustration, we furnish direct to you everything in the line of plumbing material, everything guaranteed the very finest quality of goods at prices based on our own manufacturing cost with just one small profit added, lower prices than this line of merchandise has heretofore been sold by the manufacturers to jobbers in the largest quantities.

IN ORDER THAT WE COULD BREAK AWAY FROM THE PLUMBING TRUST,

the big combine of plumbing goods manufacturers which heretofore has controlled this industry, and in order that we could give our customers the benefit of the right prices on plumbing, so that we could follow out our well known policy of furnishing all kinds of merchandise as close to factory cost as possible, we have established our own factory. In this, our plumbing goods factory, we manufacture only the highest grade of plumbing goods that we can safely offer

Special High Grade, Low Down, Quarter Sawed Oak Tank, Syphon Jet Combination Closet.



No. 42F125 Low Down Tank, Syphon Jet Combination Closet. Has a round cornered quarter sawed oak tank with heavy moulding attached to cover. Piano finish and extra heavy trimmings. Tank is lined with copper, has copper float, brass valves, etc. Seat is quarter sawed oak with heavy offset brass hinges, heavily nickel plated, supply pipe is 1/2 inch, made of brass, nickel plated. Push button flush, a slight pressure empties the tank complete. The bowl is a genuine syphon jet high grade vitreous English earthenware. Nothing better made. It is similar to our No. 42F120 but made of much better material. All trimmings are heavier and the finish is very finest piano polish. A high class closet in every respect.

Price, complete with plain bowl, \$17.45
Embossed bowl \$1.00 extra.

Acme Water
At \$11.35 we offer this water closet as the equal of closets that plumbers sell at \$16.00 to \$20.00.

No. 42F130 Our Acme Water Closet is by far the best finished and most up to date closet on the market. It has a round cornered oak syphon tank. Golden oak finish, with double 1/2-inch sawed oak attached seat, 1 1/2-inch nickel plated flush pipe and 1/2-inch nickel plated supply pipe, with No. 3 front washout with plain earthenware bowl. The bowl roughs at 8 1/2 inches from the finish of wall to center of the bend. The chain and pull and all fixtures are nickel plated. Tank is copper lined, has patent float cut off, with chain and pull to flush closet. It is made of the very best materials throughout and the workmanship and finish are perfect. Furnished complete, ready for use, no fitting or extras required.

Price, \$11.35
No. 42F131 Closet, same as No. 42F130, only without supply and flush pipes. Price, \$10.00
If wanted with embossed bowl, add 60 cents to above prices.



Acme Combination Hopper and Trap Closet.

No. 42F136 Combination Hopper and Trap or Wash Down Closet. This makes one of the best low priced outfits we carry. The tank is made of oak, golden oak finish. The pipe and fittings are the same as described in our No. 42F130 closet. Everything is first class. Could not work better nor last longer at any price. A great many prefer this combination hopper to the regular No. 3 front washout as shown in No. 42F130 as it gives a more positive flush, has greater force, etc. Price, complete, ready to set up, \$12.90
If wanted with embossed bowl, add 60 cents to above price.



Syphon Jet Water Closets.

No. 42F141 Water Closet, complete as shown in illustration. Tank is copper lined. Outside made of quarter sawed oak, golden oak finish, has syphon jet; 1 1/2-inch nickel plated flush pipe; 1/2-inch nickel plated supply pipe. Has double oak seat attached to bowl; chain and pull nickel plated. Furnished complete, with chain, pull, striker and floor bolts. A very neat and substantial closet at a moderate price.

Price, \$17.60
No. 42F142 Closet, same as No. 42F141, but without supply and waste pipes. Price, \$16.25
If wanted with embossed bowl, add 75 cents to the above prices.



ENAMELED IRON HOPPER CLOSETS.



No. 42F100 Enamelled Iron Straight Hopper, self raising seat, complete as shown in illustration. No waste or supply pipes or tank furnished at the price.

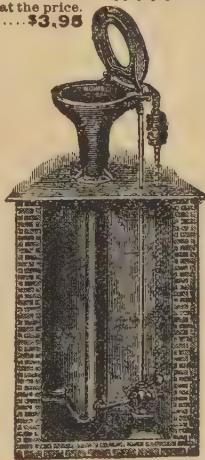
Price, \$3.95

Frost-proof Closets.

No. 42F105 Our Frostproof Closets have frostproof brass valves for outside and exposed places. The valve is below frost line, and is connected with hopper by a heavy chain, fastened to seat; when seat is depressed the valve is opened and hopper is flushed; when seat is relieved the supply is shut off and waste pipe opened, allowing the water which is in pipe to drain direct into trap; therefore valve and pipe are at all times free from water.

We furnish above, complete with cast iron hopper enameled inside, self raising seat, frostproof valve, 6-foot length of pipe, cast iron P trap complete with chain and lever. For cold or exposed places this outfit is the best on the market, water is always below frost line, it is easily connected, is substantially constructed and avoids rotting away of wooden supports, as all water wastes direct into sewer.

Price, complete, \$7.95



Low Tank, Wash Down Combination Closet, Special Price, \$11.39.



No. 42F110 Our Low Tank, Wash Down Combination is by far the most up to date closet sold by anyone, and at the price we ask for it, is 50 per cent lower than a closet of this kind was ever sold at before. Don't let the price lead you to believe it is a cheaply constructed affair, made only to sell. We guarantee it to be the equal of any wash out closet ever put on the market. The tank, seat and cover are made of solid oak, golden oak finish, tank is copper lined, has copper floats, solid brass valve, improved flushing valve. All trimmings, hinges, etc., made of cast brass, heavily nickel plated. Supply pipe is 1/2-inch in diameter, made of brass, also nickel plated. A slight pressure of the valve button gives a flush that empties the tank complete. Furnished complete as shown in the illustration.

Price, complete with plain bowl, \$11.39
If wanted with embossed bowl, add 60 cents to the above price.

Special High Grade, Low Tank, Wash Down Syphon Action, Quarter Sawed Oak Combination Closet.



No. 42F115 Low Tank, Wash Down Syphon Action, Combination Closet with round corner quarter sawed oak tank, with heavy moulding attached to cover; tank has copper lining, has copper float, brass valves and improved flushing valve. All trimmings, hinges, etc., are made of brass, nickel plated. Supply pipes are 1/2 inch, made of brass, nickel plated. Has the button push, a slight pressure on the valve button empties the tank complete. The bowl is a high grade syphon action. Made of vitreous English earthenware. It is similar to our No. 42F110 outfit but much better finish, etc. Tank is larger and trimmings heavier. Furnished in golden oak finish, piano polish.

Price, complete with plain bowl, \$12.95
If wanted with embossed bowl add 60 cents to above price.

Low Tank, Syphon Jet Combination Closet.



No. 42F120 Low Tank, Syphon Jet Combination Closet. The low tank closet is by far the most popular closet now on the market. It does away with the long supply pipes and high tank. Has a 2-inch opening in bowl, which insures a positive flush every time; is noiseless and neat in appearance. Can be placed in out of the way place or under stairs where high tank will not go. The tank is made of solid oak, golden oak finish, is lined with heavy sheet copper, has copper float, brass valve, etc. The valve is our improved positive flush valve, cannot get out of order. A slight pressure of the valve lever or button empties the tank complete. The seat and cover are made of oak, all trimmings, hinges, etc., of brass, heavily nickel plated; supply pipe is 1/2 inch in diameter, nickel plated; furnished complete ready to set up. The bowl is high grade vitreous English earthenware.

—syphon jet style, by far the best pottery made.
Price, complete with plain earthenware bowl, \$15.95
If wanted with embossed bowl, add \$1.00 to above price.

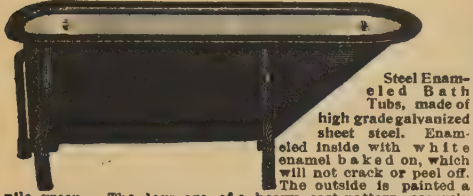
Child's Hygienic Toilet Seats.

No. 42F147 Indispensable to the comfort and health of children under seven years of age. Can be put on any adult seat, and patent device underneath holds it solid and firm until taken off. The seat only, as shown in small illustration.

Price, seat without rail, 35c
Price, seat with rail, as shown in illustration, 70c



Steel Enamelled Bath Tubs.

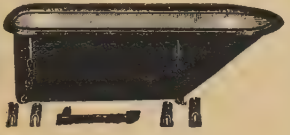


Steel Enamelled Bath Tubs, made of high grade galvanized sheet steel. Enamelled inside with white enamel baked on, which will not crack or peel off. The outside is painted a nice green. The legs are of a heavy cast pattern, securely fastened to rim at top and bolted together underneath the tub, thus protecting the seams. With adjustable feet that are attached to the tub the same as a stove leg. This allows the feet to be taken off in shipping which makes a smaller package; also prevents the legs being broken, which happens frequently where the legs and feet are made in one piece. The rim is made of polished oak which gives the tub a very tasty appearance. The overflow and waste are made of brass and are nickel plated. Furnished complete with plug and chain. Shipped from factory in Detroit, Mich. We would advise buying a 5 or 5 1/2 foot tub. While a 4 1/2 foot tub will answer where your space is limited, a 5 or 5 1/2 foot tub will be much more satisfactory.

NOTICE—For No. 4 1/2 Fuller Hot and Cold Combination Cock, add \$1.75 to prices given.

No. 422F152	Size, 4 feet 6 inches. Price.....	\$4.95
No. 422F153	Size, 5 feet. Price.....	\$5.40
No. 422F154	Size, 5 feet 6 inches. Price.....	\$5.85
No. 422F155	Size, 6 feet. Price.....	\$6.30

This illustration shows tub knocked down ready for shipment. Makes a much smaller package, thus a saving in freight charges.



Nickeloid Bath Tubs.

THE ONLY TUB ON THE MARKET WITH ADJUSTABLE FEET.

These tubs are constructed with an outer casing of heavy sheet steel and inner lining of heavy sheet zinc, both sides deposited with copper, and outside heavily nickel plated, planished and polished to a mirror finish. The interior of our shells is coated with our non-corrosive sheet steel mixture. The nickel plated zinc sheets are finely fitted into a heavy steel shell, and capped with a heavy oak rim securely fastened to rim of tub; the legs are heavy cast iron, which encircle the tub, being fastened on the bottom with bolts; the feet are adjustable and fasten to the legs the same as stove legs, which allows the tub to be shipped knocked down, making a small package and avoiding breakage which often happens with the old style tub; fitted with a patent brass nickel plated connected waste and overflow, and outside connections for 1 1/2 L. F. gauge. Finished on the outside in a beautifully tinted nickel green. Rims are made of polished oak, securely fastened to body of tub. Furnished complete with overflow and waste, also plug and chain. Fitted for No. 4 1/2 Fuller cocks. Shipping weight, 90 pounds.

NOTICE—For No. 4 1/2 Fuller Hot and Cold Combination Cock add \$1.75 to prices given below.

No. 422F160	Size, 4 feet 6 inches. Price.....	\$8.15
No. 422F161	Size, 5 feet. Price.....	\$8.50
No. 422F162	Size, 5 feet 6 inches. Price.....	\$8.85
No. 422F163	Size, 6 feet. Price.....	\$9.30

Copper Lined Bath Tubs.



These tubs are constructed with an outer casing of heavy sheet steel and inner lining of tinned copper, planished and polished. The interior of the shells are coated with our special non-corrosive sheet steel mixture. They are designed to meet the demand for a well made, carefully finished copper lined steel tub. They are constructed on the shape and model of our patent enameled tub; the rim and legs are of the same style and similarly secured. Brass nickel plated patent overflows and outside connections. Finished on outside in a beautifully tinted nickel green. The rims are polished oak, extra heavy, securely fastened to body of tub. Copper lining is as smooth, well tinned and polished as it is possible to make it, and finely fitted to steel shell; copper guaranteed up to weight. Furnished with our adjustable feet. No other make of tub has this feature. Fitted for No. 4 1/2 Fuller cocks. Weight averages 90 pounds. Tubs shipped from Detroit, Michigan.

NOTICE—For No. 4 1/2 Fuller Hot and Cold Combination Cock, add \$1.75 to prices given below.

No. 422F168	Size, 4 feet 6 inches. Price.....	\$ 9.95
No. 422F169	Size, 5 feet. Price.....	10.30
No. 422F170	Size, 5 feet 6 inches. Price.....	10.65
No. 422F171	Size, 6 feet. Price.....	11.55

Roll Rim Porcelain Enamelled Iron Bathe.



No. 422F178 Best Grade Porcelain Enamelled Bath Tub, extra heavy weight enameling, put on by a patent process, which we guarantee not to flake or peel off. We furnish the tub with 2 1/2 inch wide enameled roll rim; nickel plated overflow and waste plug with strainer. Enamelled inside, painted one coat outside. Height on legs, 23 inches; width over all, 30 inches; depth inside, 17 inches. Average weight, 300 pounds.

NOTICE—For No. 4 1/2 Fuller Hot and Cold Combination Cock, add \$1.75 to prices given below.

Size of tub.....	4 1/2 feet	5 feet	5 1/2 feet
Price.....	\$12.87	\$14.03	\$16.55

White Porcelain Enamelled Bath Tubs.



No. 422F181 Roll Rim White Porcelain Enamelled Bath Tub, complete with No. 4 1/2 Fuller Combination Cock. Has patent overflow, nickel plated plug and chain, 3/4 inch nickel plated supply pipe and outside nickel plated waste pipe, 3/4 inch roll rim. This is one of the best tubs on the market. Everything about it is new and up to date. We guarantee the enameling not to crack or peel off. A first class tub in every respect. Good enough for any residence. Manufactured by one of the largest makers of plumbing goods in the United States and guaranteed to be perfect in every respect. Enamelled inside, painted one coat outside. Price includes everything complete, ready for use. Height on legs, 23 inches; width over all, 30 inches; depth inside, 17 inches. Average weight, 300 pounds.

Size of tub.....	4 1/2 feet	5 feet	5 1/2 feet
Price.....	\$16.68	\$17.84	\$20.38

Extra Finish, Roll Rim, Porcelain Enamelled Iron Bath Tubs.

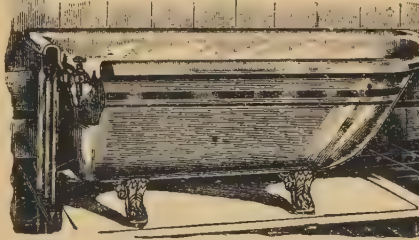


No. 422F186 Extra Grade Porcelain Enamelled Bath Tub, extra heavy weight enameling put on by a patent process, which we guarantee not to flake or peel off. Smooth outside finish, with or without gold bands or stripes. We furnish the tub with 2 1/2 inch wide enameled roll rim; nickel plated overflow and waste plug with strainer. Height on legs, 23 inches; width over all, 29 inches; depth inside, 20 inches. Average weight, 300 pounds. Shipped from factory.

NOTICE—These tubs are finished in zinc white outside. Prices do not include gold bands or stripes.

NOTICE—If wanted with gold bands or stripes, as shown in illustration, add \$2.25 to the following prices:			
Size of tub.....	4 1/2 feet	5 feet	5 1/2 feet
Length over rim.....	4 ft. 9 in.	5 ft. 3 in.	5 ft. 9 in.
Length over all.....	4 ft. 10 in.	5 ft. 4 in.	5 ft. 10 in.
Price.....	\$23.26	\$24.36	\$26.78

Extra Finish, White Porcelain Enamelled Bath Tubs, Complete.

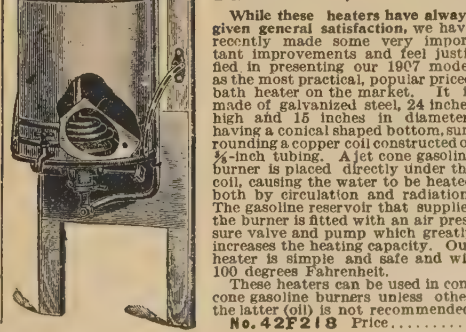


No. 422F191 Extra Finish, Roll Rim, White Porcelain Enamelled Bath Tub, complete with No. 4 1/2 Fuller Combination Cock. Has patent overflow, nickel plated plug and chain, 3/4 inch nickel plated supply pipe and outside nickel plated waste pipes. Stands 23 inches high, 29 inches wide over all, 20 inches deep and 2 1/2 inch roll rim. Smooth outside finish, with or without gold bands or stripes. This is one of the best tubs on the market. Everything about it is new and up to date. We guarantee the enameling not to crack or peel off. A first class tub in every respect. Good enough for any residence. Manufactured by one of the largest makers of plumbing goods in the United States and guaranteed to be perfect in every respect. Price includes everything complete, ready for use. Average weight, 300 pounds. Shipped from factory.

NOTICE—This tub is finished zinc white outside. Prices do not include gold bands or stripes. If wanted with gold bands or stripes, add \$2.25 to the following prices:

Size.....	4 1/2 feet	5 feet	5 1/2 feet
Price.....	\$26.56	\$27.66	\$30.00

Improved Bath Heater, \$10.50



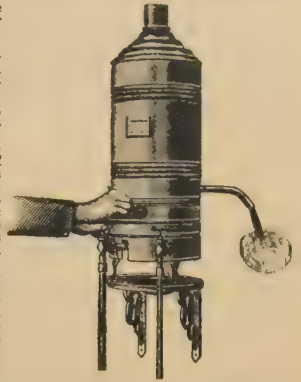
While these heaters have always given general satisfaction, we have recently made some very important improvements and feel justified in presenting our 1927 model as the most practical, popular priced bath heater on the market. It is made of galvanized steel, 24 inches high and 15 inches in diameter, having a conical shaped bottom, surrounding a copper coil constructed of 3/4 inch tubing. A jet cone gasoline burner is placed directly under the coil, causing the water to be heated both by circulation and radiation. The gasoline reservoir that supplies the burner is fitted with an air pressure valve and pump which greatly increases the heating capacity. Our heater is simple and safe and will 100 degrees Fahrenheit.

These heaters can be used in connection with any style bath and are always fitted with our jet cone gasoline burners unless otherwise ordered. Gas, natural gas or oil burners can be furnished; the latter (oil) is not recommended on account of its slowness in heating.

No. 422F218 Price.....\$10.50

• Aome Instantaneous Water Heater.

No. 422F223 We recommend this heater for the bath or lavatory. It will heat 1 1/2 gallons of water per minute raising the temperature of the water from 50 to 110 degrees. The inner arrangement is the most simple, yet effective in its results. The water passes up through the center of heater and escapes through an arrangement which sprays it over a deck-like disc which provides for the combustion and fumes to pass through several chimney-like openings, preventing water coming in contact with same. At the outer edge the deck extends downward within one-fourth of an inch of the upper part of a basin which catches the water as it flows over the deck and carries it towards its center where it comes in contact with the cone, allowing the water to be distributed in a film-like spray over the surface of the cone which receives the full effect of the intense heat from the burners. This heater is made of 14 ounce polished copper, nickel plated. The gas and water valves are extra strong. The inner construction of this heater is such that neither the product of combustion nor fumes of gas come in contact with the water, thereby furnishing a supply of hot water fit to drink as well as for the bath. It is built on common sense lines, is most simple in operation, has nothing to get out of order and will do better work and last longer than any heater of its kind made by any one and is sold at a price which defies competition. Capacity, 1 1/2 gallons per minute 110 degrees. Height, 31 inches; diameter, 10 inches. Price complete.....\$12.96



The Improved Safety Commode.



The Safety Commode is indispensable in all sickrooms, summer cottages, pleasure yachts, hospitals, sanitariums, asylums, etc., and is endorsed by physicians and all who have used it. A blessing for the invalid. The disinfectant is made especially for this commode, and is the result of a series of expert chemical researches extending over a period of a number of years. It never fails to perform its function, if used properly. Furthermore, it is practically non-poisonous and may be handled even by children. It is absolutely odorless and yet has the unique property of instantly destroying all odors, and it will also instantly destroy all germs pertaining to contagious diseases, such as typhoid, diphtheria, scarlet fever, malaria, dysentery, etc. The woodwork is of the best construction, thoroughly kiln dried, with enamel receptacle is made either of enameled earthenware or enameled metal, and is easily carried. The enameled receptacle is especially recommended. By merely raising the cover and seat part, the receptacle may be removed and the contents emptied whenever convenient.

No. 422F228 No. 1 Safety Commode, complete, as illustrated with one 1/2 pound package of disinfectant powder and metal enameled receptacle. Price, neatly boxed.....\$4.95

No. 422F229 No. 2 Safety Commode, same as No. 1, but with porcelain enameled earthenware receptacle. Price, neatly boxed.....\$5.90
Extra packages of disinfectant may always be obtained by mail, prepaid. Price, per 1/2 pound.....20c

SEE OUR WONDERFUL BATHROOM OUTFIT OFFERS ON NEXT PAGE.

The Sanitary Folding Toilet Cabinet.

No. 422F234

These illustrations show our Sanitary Folding Toilet Cabinet, which is designed especially for offices, stores, private and public buildings, where space is limited. The cabinet proper consists of a shelf for toilet supplies, towel rod, hat and coat hooks, a five-gallon galvanized iron reservoir (which can also be used for ice water), washstand with metal copper top and basin, pocket for comb, brush and soap, five-gallon galvanized iron tank for waste water, and, lastly, blacking stand with foot rest and receptacle for brushes, blacking, rubbers, etc. All of which is concealed when not in use, presenting a handsome appearance. The upper front part of cabinet is supplied with a hinged door, containing a 12x18 mirror, and by opening the same the top of reservoir is exposed, and can be easily filled. Price \$10.90



heat 20 gallons of water in the same number of minutes to

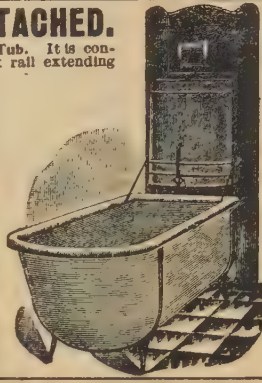
ACME FOLDING BATH TUB WITH HEATER ATTACHED.

This illustration shows our latest and greatly improved design of the Metal Folding Bath Tub. It is constructed of solid metal, the body being made of extra heavy nickeloid, having a solid oak rail extending around the top, supported by ornamental iron bands and feet, which make it very strong and rigid. The hands and feet are gold bronzed, and the outside is richly enameled, giving the bath tub a handsome appearance. The advantage this tub has over other folding tubs is the extreme lightness, having all the latest and best ideas incorporated in its construction, every feature to promote convenience and durability. The heater used in connection with the tub is the same as our No. 42F218, which gives full description as to material used, etc. It burns either gasoline, artificial or natural gas. Be sure and state which is wanted. Where kind is not stated we always ship gasoline burner.

No. 42F196	No. 1, 5 feet, zinc.	Price.....	\$19.25
No. 42F197	No. 2, 5 feet 6 inches, zinc.	Price.....	21.85
No. 42F198	No. 3, 5 feet, nickeloid.	Price.....	23.40

If wanted without heater, deduct \$8.40 from above prices.

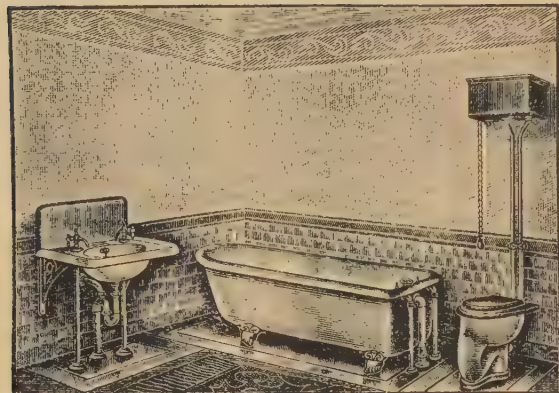
NOTICE—Nickeloid is a new metal used in the manufacture of bath tubs. It is superior to copper, inasmuch as it is almost impossible to obtain sheet copper, in sizes suitable for bath tubs that is free from defects. The nickel finish, nickeloid, is the most durable of all metals, will not crack or scale and is not affected by soap or water.



SEE THE FREE PROFIT SHARING ARTICLES

ON PAGES 1 AND 2.

OUR CHALLENGE BATHROOM OUTFIT, \$39.15.



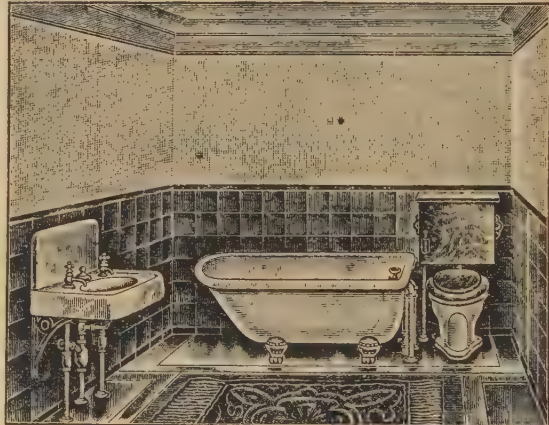
REMEMBER anything you buy from us in the plumbing line is A1. Don't let the low prices lead you to believe the goods are not first quality. Your plumber will tell you that we can't sell good goods at any such prices, and we perhaps could not if we were obliged to buy from the trust at holdup prices. We make 90 per cent of the plumbing we list at our own factory, which enables us to sell to the consumer direct at as low a price as the average plumber pays for his goods. Give us a trial order and if we do not save you from 50 to 75 per cent you can return the goods at our expense.

No. 42F203 Price of complete outfit, as shown in illustration, packed ready for shipment, only..... **\$39.15**

OUR IDEAL BATHROOM OUTFIT, \$43.85

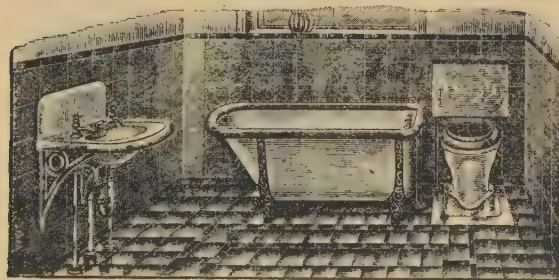
WITH OUR IDEAL BATHROOM OUTFIT WE DEFY COMPETITION.

Quality and price considered, every article is A1. The regular stone. The tub is a fine quality 5-foot porcelain enameled tub, with 2 1/2-inch roll rim, heavy cast legs, complete with No. 4 1/2 Fuller nickel plated hot and cold combination cock; patent brass nickel plated overflow and waste (extra heavy), 1/2-inch brass nickel plated supply pipes; also nickel plated plug and chain. The closet is the latest style low down tank syphon combination, the most up to date closet now on the market. The tank, seat and cover are made of solid oak, golden oak finish. Tank is lined with heavy sheet copper, has our positive flush valve, a slight pressure upon the valve button empties the tank complete. All valves are made of brass; tank floats are made of copper and all trimmings of brass, nickel plated. The lavatory is our No. 42F280, porcelain enameled iron, one-piece, with apron, with model waste, nickel plated low down basin cocks with china tops, nickel plated bottle trap with waste to floor and vent to wall, and two straight nickel plated supply pipes with air chambers. Slab is 20x24 inches, has 12-inch high back and 12x16-inch oval bowl. Enameled inside and bronzed outside. The tub, closet and lavatory are furnished complete, ready for use. If you should wish a larger tub, different style lavatory or closet, you can have them by adding or deducting the price of the article you wish to substitute from the ones shown in the above illustration. The articles we have selected are standard sizes and styles and are the kinds mostly used.



No. 42F208 Price of complete outfit, as shown in illustration..... **\$43.85**

OUR INVINCIBLE \$26.60 BATHROOM OUTFIT.



top; 1 1/2-inch brass nickel plated S trap, waste to floor and vent to wall; and two brass nickel plated supply pipes to floor with flanges. Size of slab 18x21 inches; height of back, 8 inches, with 10x14 inch oval patent overflow bowl. The tub is our No. 42F153, 5-foot steel clad tub. Length, 5 feet. Enameled inside with white enamel, baked on, which will not crack or peel off. The legs are made of heavy cast iron with our patent fastening. The rim is made of polished oak, which gives the tub a very tasty appearance. The overflow and waste are made of brass, heavily nickel plated, complete with waste and plug, also our heavy brass, nickel plated No. 4 1/2 Fuller hot and cold cock.

No. 42F213 Price of complete outfit, as shown in illustration..... **\$26.60**

IN THIS OUTFIT we show a porcelain enameled bath tub, No. 3 front wash out closet and a porcelain enameled lavatory. All A1 goods taken from our regular stock. The tub is our No. 42F181, a first quality tub, 5 feet long, with 2 1/2-inch roll rim, complete with No. 4 1/2 Fuller nickel plated hot and cold combination cock, patent nickel plated overflow and waste, 1/2-inch nickel plated supply pipes, with nickel plated plug and chain. The closet is our No. 42F130 Acme closet, with No. 3 sanitary front wash out bowl, 1 1/2-inch brass nickel plated flush pipe and 1/2-inch brass nickel plated supply pipe, round corner natural oak syphon tank, copper lined with float, etc., nickel plated chain and pull. Everything complete, ready to set up. The lavatory is our No. 42F296 porcelain enameled iron, one-piece, square pattern, with improved brackets, sanitary soap cup, waste plug and couplings, rubber stopper, nickel plated chain and stay, two Fuller nickel plated basin cocks, one 1 1/2-inch S trap, waste to floor and vent to wall, two straight nickel plated supply pipes to floor. Slab is 20x24 inches with 10-inch high back. Bowl is 11x15 inches. Everything complete, ready to set up.

THIS OUTFIT is good enough for any ordinary bathroom. Nothing cheap about it but the price. If, however, you wish to change the size of tub or wish a different style closet or lavatory you can do so by deducting the price of the article you wish to omit and adding the price of the article you wish to substitute at our regular catalogue prices.

Open Plumbing Marble Lavatories.



Italian Marble Slab, 20x24 inches, 1 1/2 inches thick, 8-inch back, 14-inch round patent overflow basin, nickel plated metal plug with rubber stopper, nickel plated S trap; No. 1 Fuller basin cocks, chain and stays, and nickel plated brackets.

No. 42F239 Tennessee Marble. Price, with 14-inch round bowl, \$9.00. 10.00

No. 42F240 Italian Marble. Price, with 14-inch round bowl, 9.85. 10.75

Open Plumbing

Marble Lavatory, furnished complete, as shown in illustration. Back and bottom slabs are made of Italian and Tennessee pink marble, highly polished. Back slab is 8 inches high; bottom slab 30x24 inches, with 14-inch earthenware patent overflow bowl; nickel plated No. 1 basin cocks; nickel plated brackets, with nickel plated supply pipe and air chamber; plug and chain nickel plated. We guarantee all parts to be made of the best materials and workmanship to be perfect. Being all nickel plated, it does not require much care to keep clean. Will not corrode. We furnish everything complete, ready for use.

No. 42F245 Tennessee Marble. Price, with 14-inch round bowl, \$11.40. 12.35

No. 42F246 Italian Marble. Price, with 14-inch round bowl, 12.15. 13.16

Open Plumbing Corner Lavatories.

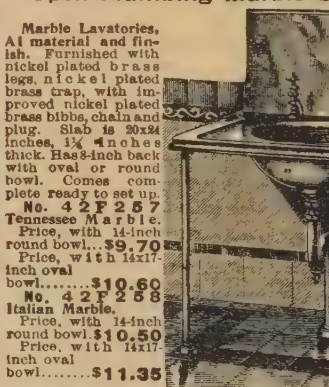


Corner Lavatory. Bottom slab is 30x24 inches; backs, 8 inches high, in either Italian or Tennessee marble. We use nothing but the best grade of marble. Furnished complete, ready for use, with brass nickel plated S-trap, No. 1 Fuller nickel plated cocks, chain stay and brackets, nickel plated. Everything first class. For either right or left hand corner. Be sure to state which is wanted. Illustration shows left hand corner.

No. 42F251 Tennessee Marble. Price, with 14-inch round bowl, \$10.45. 11.45

No. 42F252 Italian Marble. Price, with 14-inch round bowl, 11.25. 12.25

Open Plumbing Marble Lavatories.



Marble Lavatories, A1 material and finish. Furnished with nickel plated brass legs, nickel plated brass trap, with improved nickel plated brass bibbs, chain and plug. Slab is 30x24 inches, 1 1/2 inches thick, 8x8-inch back with oval or round bowl. Comes complete ready to set up.

No. 42F257 Tennessee Marble. Price, with 14-inch round bowl, \$10.70. 11.70

No. 42F258 Italian Marble. Price, with 14-inch round bowl, \$10.50. 11.50

No. 42F259 Italian Marble. Price, with 14-inch round bowl, \$11.35. 12.35

Plumbers' Handy Manual.



By John W. Johnson. This is a manual for plumbers and gas fitters, copyrighted in 1906, insuring its being up to date. Treats of steam and hot water heating, plumbing and gas fitting. If you have trouble with your heating system, or intend to build any small heating or gas plants, this book will be found indispensable. Care of pumps made easy. Measurements of all kinds arranged conveniently in tables. Fully illustrated with cuts and building plans. Cloth bound. Size, 8 1/2x6 1/2, 140 pages. No. 3F09363 Price..... 45c. If by mail, postage extra, 7 cents.

REMEMBER OUR WONDERFUL AND LIBERAL

PROFIT SHARING PLAN.

SEE PAGES 1 AND 2.

Fancy Pipe Straps.

No. 42F1027 Nickel Plated Brass Pipe Straps. Single straps to fit 1/2-inch pipe. Price.....4c
Double straps to fit 1 1/2-inch flush and 1/2-inch supply pipes. Price.....6 1/2c

Fancy Pipe Straps with Rubber Bumper.

No. 42F1032 Fancy Nickel Plated Pipe Straps with Rubber Bumper. Size, for 1 1/2-inch pipe. Price.....7c

Slip Joint Elbows.

No. 42F1037 Slip Joint Elbows. Made of brass, nickel plated. Size, 1 1/4 in. Price.....28c
Size, 1 1/2 in. Price.....29c

Rubber Head Nails.

No. 42F1042 Rubber Head Nails, to be used on closet seats, etc. Come in assorted sizes, No. 1 to No. 3. Price, each.....1c

Rubber Bumpers.

No. 42F1043 Rubber Bumpers, to be used on closet seats, etc. Assorted sizes, No. 1 to No. 6. Price, each.....1c

Lavatory Legs.

No. 42F1047 Nickel Plated Lavatory or Basin Legs. Used for open plumbing work. Price, per pair.....90c

No. 42F1052 Open Plumbing Lavatory Legs. Used in connection with our marble slabs. Make a very neat lavatory at a small cost. Price, per pair.....\$1.25

Closet Seats.

No. 42F1055 Natural Oak Closet Seats, without covers, nickel plated brass hinges. Price.....90c

Closet Seats with Cover.

No. 42F1060 High Grade Solid Oak Closet Seats. Natural finish, heavy brass hinges, nickel plated. Price.....\$1.05

Closet Seats.

No. 42F1065 Closet Seats with cover, furnished complete, well finished. Solid oak, golden finish, cast brass, offset hinges, nickel plated. Price.....\$1.60

High Tanks.

No. 42F1070 High Tanks for water closets. Made of solid oak, highly finished, complete with brackets, pull and chain, is lined with heavy sheet copper. Price, 5 1/2-gallon tank.....\$3.60
Price, 8-gallon tank.....\$4.25

Some Gas Water Heaters.

Circulating Water Heaters to attach to side of range boiler. A reliable, inexpensive heater that will do the work of a hard coal range at a much less cost. It is not necessary to start the range to have hot water. Will heat the contents of the range boiler in a few moments. In the summer time, when your range is not used over once a week, you are obliged to start a fire every time you wish a little hot water. With this heater, which can be easily attached to your boiler, you can have hot water any time of day or night in five minutes' time. The illustration shows the heater attached to boiler. We furnish the heater only, at prices given below. These heaters are made with plain black pipe and cast iron water chamber with black pipe covering and burn common illuminating gas.

No. 42F1075 Cold water supply pipes, 1/2 inch. Hot water outlet, 1/2 inch. Capacity, thirty to forty-gallon boiler. Price, each.....\$4.65

No. 42F1076 Cold water supply pipes, 1 inch. Hot water outlet, 1 inch. Capacity, fifty to sixty-gallon boiler. Price, each.....\$6.20

Range Boilers.

Range Boilers are used only where there is a water supply furnished with constant pressure through pipes—which can only be obtained in towns and cities having water works.

Galvanized Steel Range Boilers, tested to 300 pounds pressure. We furnish our boilers complete with stands, inside tubes and brass couplings for lead pipe.

Gallons	Height	Weight	Price
No. 42F1081	30	60	\$5.65
No. 42F1082	35	60	6.25
No. 42F1083	40	60	6.90
No. 42F1084	45	60	12.35
No. 42F1085	48	72	15.85

If any of above boilers are wanted without stand, deduct 35 cents from above prices.

Boiler Couplings.

No. 42F1090 Boiler Couplings for iron boilers, for lead pipe, straight. Size, 1/2-inch. Price, each.....45c

Water Back Couplings.

No. 42F1095 Straight Water Back Couplings, for lead and iron pipe. Size, 1/2-inch. Price.....44c

Bent Water Back Couplings.

No. 42F1100 Bent Water Back Couplings. Size 1/2-inch. Price, each.....26c

BATH ROOM AND LAVATORY FURNISHINGS.

Match Safe.

No. 42F1105 Brass Match Safe. Heavy nickel plated. Size, 3 1/2 x 4 1/2 inches. Price.....23c

Single Robe Hooks.

No. 42F1110 Brass, Nickel Plated Single Robe Hooks. Come complete with screws. Price, 7c

Double Robe Hooks.

No. 42F1115 Brass, Nickel Plated Double Robe Hooks. Medium size. Complete with screws. Price.....8c

Coat and Hat Hooks.

No. 42F1120 Heavy Brass, Nickel Plated Coat and Hat Hooks. Finest hook made, 7 inches long. Price.....23c

Towel or Wash Rag Holder.

No. 42F1125 Brass Towel or Wash Rag Holder. Nickel plated. Price.....6c

Wall Soap Cup.

No. 42F1130 Brass Nickel Plated Wall Soap Cups, 3 1/4 inches wide by 4 1/2 inches long. Price.....11c

Soap Dish.

No. 42F1135 Solid Brass Soap Dish. Nickel plated. Price.....24c

Soap Cups.

No. 42F1140 Soap Cups for the rim of the bath, solid brass, nickel plated, finely finished. Hanging rods can be adjusted so as to fit any tub. Size, 6 1/2 x 3 1/2 inches. Price.....83c

Wire Bath Tub Sponge Holder.

No. 42F1145 Brass Nickel Plated Bath Tub Sponge Holder can be adjusted to fit any bath tub rim. Price, each.....65c

Improved Sponge and Soap Dish.

No. 42F1150 Solid Brass Improved Sponge Holder, with detachable soap dish. Soap dish can be placed in either end of holder. Bands that go over side of tub can be detached, when holder can be placed against side of wall if so desired. Nickel plated. Price.....70c

Tumbler Holder.

No. 42F1155 Brass Nickel Plated Tumbler Holders. Size, 3 1/4 x 3 1/4 inches. Price, each.....37c

Tooth Brush and Tumbler Holder Combined.

No. 42F1160 Brass Nickel Plated Tooth Brush and Tumbler Holder. Height, 4 1/2 inches. Price.....44c

Combination Tumbler and Soap Holder.

No. 42F1165 Combination Tumbler and Soap Holder. Made of brass heavily nickel plated. Size, 5 1/2 x 3 1/2 inches. Price.....72c

Sponge or Soap Holder.

No. 42F1170 Brass Nickel Plated Sponge or Soap Holder. Size, 5 1/2 x 3 1/2 inches. Price.....50c

Whisk Broom Holders.

No. 42F1175 Brass Nickel Plated Whisk Broom Holder. Size, 4 1/2 x 3 1/2 inches. Price.....21c

Towel Racks.

Nickel Plated Towel Racks. Strong and durable, fully finished. 1/2-inch in diameter; projects 2 1/2 inches from wall.
No. 42F1180 Length 15 in. Price.....25c
No. 42F1181 Length 18 in. Price.....27c
No. 42F1182 Length 24 in. Price.....33c

Extra Heavy Towel Rack.

No. 42F1187 Extra Heavy Towel Rack. Made of brass, nickel plated. Diameter of bar, 1/2 inch; width from wall, 3 inches.
Size, 15 inches. Price.....43c
Size, 18 inches. Price.....44c
Size, 24 inches. Price.....48c

Two-Arm Towel Rack.

No. 24F1192 Nickel Plated Towel Rack. Two-arm; diameter of bars, 1/2 inch. Price.....36c

Wood Shelf with Brass Brackets.

A Highly Finished Oak Shelf, complete with brass nickel plated brackets.
No. 42F1197 Size, 18 inches long. Price.....41c
No. 42F1198 Size, 24 inches long. Price.....44c

All Steel Bath Room Bracket.

No. 42F1207 Steel White Enameled Bath Room Bracket. This bracket is made of one solid piece of steel. No joints to become loose. Will last a lifetime; is durable and cheap. Easily kept clean. Size, 12 x 8 inches. Price.....18c

All Steel Enameled Bath Room Bracket.

No. 42F1208 All Steel Enameled Bath Room Bracket, having two shelves, two tumbler holders and a holder for six tooth brushes. It is made of one single sheet of steel, no joints or seams to become loose, will last a lifetime, easily kept clean, enameled white, baked on; cannot peel or scratch. The most novel bracket on the market. Size, 18 x 8 inches. Price.....68c

Bath Spray.

No. 42F1217 Rubber band, nickel plated spray with 5 feet of white rubber hose and hold fast rubber bulb, will fit over any faucet. Price.....65c

Bath Tub Seats.

No. 42F1222 Rubber Covered Brackets, heavily nickel plated, on oak board, 6 x 18 inches, well finished. Price, steel rods, nickel plated.....44c
Price, brass rods, nickel plated.....63c

Toilet Paper Holder.

No. 42F1227 Brass Nickel Plated Paper Holder. Size, 4 1/2 x 1 1/2 inches. Price.....16c

Toilet Paper Holder.

No. 42F1232 Solid Brass Toilet Paper Holder. Nickel plated, takes standard size paper. Price.....65c

Toilet Paper Holder.

No. 42F1237 Solid Brass Toilet Paper Holder. Extra heavy, nothing better made, nickel plated, takes standard size paper. Price.....\$1.35

Excelsior Shower Bath.

No. 42F1242 The Best Shower Bath Made. Made of best rubber tubing, with celluloid eyelets and nickel hook. A hip bath can be taken without wetting the shoulders, or either limb may be showered separately. It leaves the arms entirely free and it can be as readily adjusted to recline as to an adult. Only a small quantity of water being necessary for the shower bath, it enables several persons to take a bath from a single tank of hot water. Can be attached to any faucet. Comes complete with 7 ft. of hose—all trimmings are made of brass, nickel plated. Price.....65c

Shower Bath Yoke.

With 6 feet of hose, \$1.17.

Highly Nickel Plated.

This Great Life Invigorator Can Be Attached To Any Faucet.

No. 42F1247 A lady can use it without wetting her hand. Each limb can be showered separately, placing the arm or leg through the yoke. There is no splashing of walls or floor, as the sprays or jets of water are directed inwardly and flow over all parts of the body. It can be attached to any faucet. Price.....\$1.17

Whito.

No. 42F1252 Specially prepared for the exclusive cleaning of porcelain and enameled bath tubs, sinks, wash basins and other enameled and porcelain ware. Whito is the result of long and various tests in the hands of an eminent enamel expert and comes to you as the only perfect and absolutely harmless enamel cleaner made. Comes in half pound package. Price, per package.....16c

Portable Shower Bath.

No. 42F1257 Portable Shower Bath, the most up to date spray on the market, can be attached to any tub in five minutes' time. All parts are brass, heavily nickel plated, no steel being used in its construction. Set comprises spray, ring, pipe, rubber curtain and 7 feet of hose. Complete, ready for use.
Price.....\$9.50



Portable Overhead Showers.

No. 42F1262 Portable Overhead Showers; can be placed over any style bath tub. A low priced, durable shower bath. Made of 1/2-inch brass tubing heavily nickel plated. Size of curtain 66x60 inches, diameter of curtain ring, 20 inches; diameter of shower, 7 inches. Is fitted with curtain rings, curtain, 6 feet of 3/4-inch rubber tubing and an Acme combination metal and rubber (hold fast) bulb that fits any faucet. Can be detached when not in use. Your bath room is not complete without one of these showers.
Price, complete with duck curtain.....\$6.45
Price, complete with rubber curtain.....\$7.35

Compression Basin Cocks.

No. 42F1267 Compression Basin Cocks, T handle. Made of brass, finely finished and polished.
Price.....56c



Nickel Plated Basin Cocks.

No. 42F1272 Low Down Nickel Plated Basin Cocks, with cross handles and china tops. Indented hot and cold quality, A1. Price.....84c



Self-Closing Basin Cocks.

No. 42F1292 Solid Brass Nickel Plated Self-Closing Basin Cocks. Insures water being shut off at all times when not in use. Have china tops, hot and cold. The best self-closing cock on the market, bar none. A heavy finished cock.
Price.....\$1.10

Fuller Basin Cocks.

No. 42F1277 High Grade Fuller Basin Cocks, furnished complete, nickel plated. In ordering single faucets be sure to state whether left or right hand is wanted.
Price.....78c



Fuller Pantry Cocks.

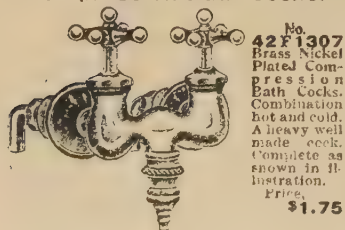
No. 42F1297 Fuller Nickel Plated Brass Pantry Cocks No. 1. Price.....\$1.25

Combination Bath Cocks.

No. 42F1302 No. 415 Fuller Cast Brass Combination Hot and Cold Bath Cocks. Nickel plated, complete, ready for use. One of the heaviest and best finished cocks on the market; nothing cheap about it but the price. Weight, 4 pounds. Price.....\$1.85

Compression Bath Cocks.

No. 42F1307 Brass Nickel Plated Compression Bath Cocks. Combination hot and cold. A heavy well made cock, complete as shown in illustration.
Price.....\$1.75



Hose Connection.

No. 42F1312 This connection is to be used on a faucet where there are no threads for connecting hose, for sprinkling and other purposes. Fits 1/2-inch hose. Price.....20c



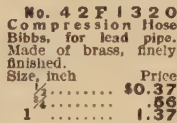
Compression Plain Bibbs.

No. 42F1315 Compression Plain Bibbs, for lead pipes. Made of brass, finished and polished complete. Size, inch.....Price
1/2.....\$0.31
3/4.....50
1.....1.25



Compression Hose Bibbs.

No. 42F1320 Compression Hose Bibbs, for lead pipe. Made of brass, finely finished. Size, inch.....Price
1/2.....\$0.37
3/4.....66
1.....1.37



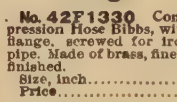
Compression Plain Bibbs, with Flange.

No. 42F1325 Plain Compression Bibbs, with flange, screwed for iron pipe. Made of brass, finely finished. Size, inch.....Price
1/2.....50c
3/4.....63c
1.....\$1.35



Compression Hose Bibbs with Flange.

No. 42F1330 Compression Hose Bibbs, with flange, screwed for iron pipe. Made of brass, finely finished. Size, inch.....Price
1/2.....56c
3/4.....67c
1.....\$1.40



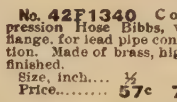
Plain Compression Bibbs, with Flange.

No. 42F1335 Plain Compression Bibbs, with flange, for lead pipe connection. Made of brass, highly finished. Size, inch.....Price
1/2.....\$0.54
3/4.....71
1.....1.35



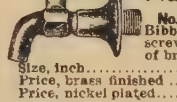
Compression Hose Bibbs, with Flange.

No. 42F1340 Compression Hose Bibbs, with flange, for lead pipe connection. Made of brass, highly finished. Size, inch.....Price
1/2.....57c
3/4.....77c



Fuller Bibbs, Plain, with Flange.

No. 42F1345 Fuller Bibbs, plain, with flange, screwed for iron pipe. Made of brass, highly finished. Size, inch.....Price
1/2.....57c
3/4.....60c
1.....\$1.40
Price, nickel plated.....66c 70c 1.65



Fuller Hose Bibb, with Flange.

No. 42F1350 Fuller Hose Bibbs, with flange, screwed for iron pipe. Made of brass, highly finished. Size, inch.....Price
1/2.....60c
3/4.....63c
1.....\$1.55
Price, nickel plated.....68c 72c 1.75



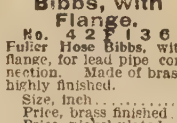
Fuller Bibbs, Plain, with Flange.

No. 42F1355 Fuller Bibbs, plain, with flange, for lead pipe connection. Made of brass, highly polished. Size, inch.....Price
1/2.....60c
3/4.....63c
1.....\$1.50
Price, nickel plated.....68c 72c 1.75



Fuller Hose Bibbs, with Flange.

No. 42F1360 Fuller Hose Bibbs, with flange, for lead pipe connection. Made of brass, highly finished. Size, inch.....Price
1/2.....63c
3/4.....66c
1.....\$1.70
Price, nickel plated.....70c 76c 1.85



Fuller Bibbs, Plain.

No. 42F1365 Plain Fuller Bibbs, for lead pipe connection, made of brass, highly polished. Size, inch.....Price
1/2.....44c
3/4.....50c
1.....\$1.15

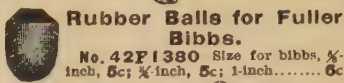


Fuller Hose Bibbs.

No. 42F1370 Fuller Hose Bibbs, for lead pipe connections. Made of brass, highly polished. Size, in. 1/2.....Price, 48c 52c \$1.25

Bibbs.

No. 42F1375 Fuller Pattern Plain Bibbs, for iron pipe, finished brass. Size, inch.....Price
1/2.....\$0.49
3/4.....53
1.....1.10



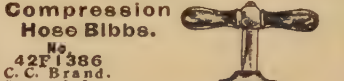
Rubber Balls for Fuller Bibbs.

No. 42F1380 Rubber Balls for Fuller Bibbs, 1/2-inch, 5c; 3/4-inch, 5c; 1-inch, 6c



C. C. Brand Hose Bibbs.

No. 42F1384 C. C. Brand Hose Bibbs, screwed for iron pipe. Lever handle, finished. Size, in. 1/2.....Price
3/4.....53c
1.....95c \$1.50



Compression Hose Bibbs.

No. 42F1386 C. C. Brand. Screwed for iron pipe with shoulder; finished. Size, in. 1/2.....Price
3/4.....\$0.40
1.....55
1.13



Compression Plain Bibbs.

No. 42F1390 Compression Plain Bibbs, screwed for iron pipe, with shoulder, finished. Size, in. 1/2.....Price
3/4.....\$0.32
1.....1.05



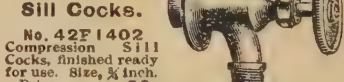
Self Closing Bibbs.

No. 42F1394 Plain Brass Self Closing Bibbs, screwed for iron pipe. Size, 1/2 inch.....Price.....92c



Telegraph Bibbs.

No. 42F1398 Plain Brass Telegraph Bibbs, screwed for iron pipe. Size, in. 1/2.....Price.....75c \$1.15



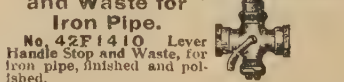
Compression Sill Cocks.

No. 42F1402 Compression Sill Cocks, finished ready for use. Size, 1/2 inch.....Price.....60c



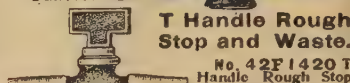
Lever Handle Stop and Waste for Iron Pipe.

No. 42F1410 Lever Handle Stop and Waste, for iron pipe, finished and polished. Size, inch.....Price
1/2.....70c
3/4.....98c
1.....\$1.70



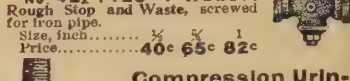
Rough Stop and Waste.

No. 42F1415 T Handle Rough Stop and Waste, for iron and lead pipe; riveted bottom. Size, in. 1/2.....Price, 48c 52c \$1.25
3/4.....53
1.....1.10



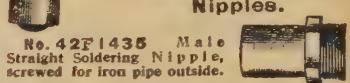
T Handle Rough Stop and Waste.

No. 42F1420 T Handle Rough Stop and Waste, for lead pipe. Complete as shown in illustration. Size, in. 1/2.....Price, 46c 55c 85c
3/4.....53
1.....1.10



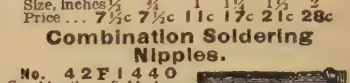
Compression Urinal Cocks.

No. 42F1430 Compression Urinal Cocks for iron pipe, polished brass. Price.....75c



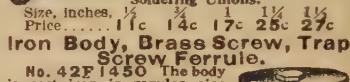
Male Soldering Nipples.

No. 42F1435 Male Straight Soldering Nipple, screwed for iron pipe inside. Size, inches 1/2.....Price.....75c 77c 11c 17c 21c 28c
3/4.....86c



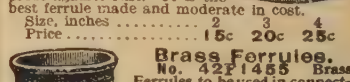
Female Soldering Nipples.

No. 42F1430 Straight Soldering Nipples, screwed for iron pipe inside. Size, inches 1/2.....Price.....75c 77c 11c 17c 21c 28c
3/4.....86c



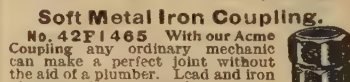
Combination Soldering Nipples.

No. 42F1440 Combination Soldering Nipples. Long part is lead, nut and screw are made of brass. Size, inches 1/2.....Price.....36c 46c 2x10 67c
3/4.....86c



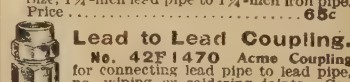
Brass Soldering Unions.

No. 42F1445 Brass Soldering Unions. Size, inches 1/2.....Price.....15c 20c 25c
3/4.....25c



Iron Body, Brass Screw, Trap Screw Ferrule.

No. 42F1450 The body is cast iron in regular pipe sizes, fitting the hub neatly and making a good water-tight seal. The projections on side prevent ferrule turning after being calked. The cover being of brass cannot unite with the iron, and the threads are thereby made proof against rust. It is the best ferrule made and moderate in cost. Size, inches 2.....Price.....15c 20c 25c
3.....30c



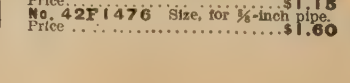
Brass Ferrules.

No. 42F1455 Brass Ferrules to be used in connecting closet waste pipe to soil pipe. Size, 2x4 inches. Price.....16c
Size, 4x4 inches. Price.....30c



Soft Metal Iron Coupling.

No. 42F1465 With our Acme Coupling any ordinary mechanic can make a perfect joint without the aid of a plumber. Lead and iron pipe can be connected in a few minutes. No wiping joints. Guaranteed to make a perfect joint. Size, 1/2-inch lead pipe to 1/2-inch iron pipe. Price.....32c
Size, 3/4-inch lead pipe to 3/4-inch iron pipe. Price.....44c
Size, 1-inch lead pipe to 1-inch iron pipe. Price.....53c
Size, 1 1/2-inch lead pipe to 1 1/2-inch iron pipe. Price.....65c



Lead to Lead Coupling.

No. 42F1470 Acme Coupling for connecting lead pipe to lead pipe, no wiping or soldering joints. Can be easily taken apart in case of stoppage in the pipe. Size, inches 1/2.....Price.....31c 44c 54c 64c
3/4.....44c



Acme Patent Ball Cock.

No. 42F1475 Size, for 1/2-inch pipe. Price.....\$1.15
No. 42F1476 Size, for 3/4-inch pipe. Price.....\$1.60



AGRICULTURAL IMPLEMENTS.



PLOWS, HARROWS, PLANTERS, CULTIVATORS, SEEDERS, GARDEN TOOLS, HAYING TOOLS, HAY PRESSES, TANKS, TANK HEATERS, ROAD SCRAPERS, HORSE POWERS, GRINDING MILLS, CORN SHELLERS, FEED CUTTERS, FANNING MILLS, CIDER MILLS, CANE MILLS, EVAPORATORS, BEE HIVES, HAND CARTS, STUMP PULLERS, INCUBATORS, BROODERS, FENCE MACHINES, STOCK FOOD COOKERS, WOOD SAW FRAMES, WINDMILLS AND TOWERS, GASOLINE ENGINES, MARINE GASOLINE ENGINES, STEAM ENGINES, STEAM BOILERS.

AND EVERY KIND OF SUPPLIES KINDRED TO THIS LINE OF GOODS.

BETTER QUALITY, Greater Values, Greater Variety, and a More Complete Line Than Has Ever Before Been Offered by Us or Any Other Catalogue House, Jobber, Wholesaler, Dealer or Agent, is Guaranteed to Be Perfectly Satisfactory to the Purchaser or It Can Be Returned to Us at Our Expense of Freight Charges Both Ways, and We Will Promptly Return Your Money. We Can Save You a Great Deal of Money On Any of These Goods, and We Will Surprise and Please You With the Exceptionally Low Prices, Most Excellent Quality and the Universally Great Values Which You Will Find Throughout This Entire Line.

OUR LIBERAL PROPOSITIONS.

IF YOU WANT AN IMPLEMENT OR MACHINE OF ANY KIND DON'T HESITATE TO SEND YOUR ORDER TO US.

IF ANY DEALER OR AGENT tries to convince you that it is not safe for you to remember our guarantee to return your money and pay all freight charges from us, please receive is not perfectly satisfactory and of a high standard of quality. Just select the implement or machine you want and send us your order, then when the goods reach you if you do not find that we have saved you a considerable sum of money and that the goods are perfectly satisfactory in every way you can return them to us at our expense of freight charges, and we will immediately return your money including what you paid for freight.

OUR POSITION PLAINLY STATED.

We will save you money; we will give you both quality and value, and above all, we will give you perfect satisfaction or return your money. We accept every order on the terms of this plain proposition.

OUR CHALLENGE COMPARISON AND TEST OFFER. If you are at all in doubt, make this comparison and test: Order from us at our extremely low prices, and at the same time order similar goods of like size from any other catalogue house, or from any dealer, or from any agent, at any price they may offer. Let the goods from both concerns come to you, compare them side by side, and if you do not find that our goods represent to you much more in value, or if you do not find that we have furnished you a high quality, we won't expect you to keep our goods, but you can return them to us and we will immediately return your money and pay all the freight charges. Under this offer you have the opportunity of comparing our goods with those of any other make or at any other price, at your own home, you to be the sole judge, without any risk of loss or expense on your part.



OUR FREE SPECIAL AGRICULTURAL IMPLEMENT CATALOGUE

MAILED ON REQUEST.

FROM LACK OF SPACE In this, our large general catalogue, we are compelled to use small pictures and give only short descriptions of this line of goods. However, you need not hesitate to order anything from this department direct from this catalogue, even though the illustrations are small and the descriptive matter very limited, since we accept your order with the positive understanding that the goods must please and satisfy you, otherwise they can be returned to us and your money will be immediately refunded. At the same time, if you feel that you must have a more extended description or see a larger illustration before ordering, do not order anywhere else until you write and get our free Agricultural Implement Catalogue. In this free Agricultural Implement Catalogue, sent to anyone free on request, we show large illustrations and give more complete descriptions of nearly everything in this entire line. However, the exact same goods are shown on these pages at the exact same prices, and offered on the same terms, the most liberal ever printed.

Kenwood Wood Beam Steel Pony Plows.

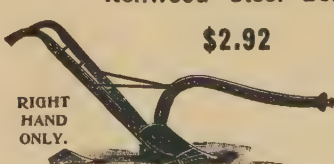


\$1.98

No. 32F121a	7-inch W. B. Pony Plow.	Wt., 37 lbs.	Price	\$1.98
No. 32F122a	8-inch W. B. Pony Plow.	Wt., 41 lbs.	Price	2.28
No. 32F123a	9-inch W. B. Pony Plow.	Wt., 43 lbs.	Price	2.58
No. 32F124a	10-inch W. B. Pony Plow.	Wt., 63 lbs.	Price	3.58
No. 32F125a	11-inch W. B. Pony Plow.	Wt., 66 lbs.	Price	4.08

WHEN YOU WRITE YOUR ORDER, GIVE CATALOGUE NUMBER IN FULL, INCLUDING ALL LETTERS.

Kenwood Steel Beam Steel Pony Plows.



\$2.92

No. 32F123b	9-inch S. B. Pony Plow.	Wt., 24 lbs.	Price	2.28
No. 32F124b	10-inch S. B. Pony Plow.	Wt., 25 lbs.	Price	2.42
No. 32F125b	11-inch S. B. Pony Plow.	Wt., 28 lbs.	Price	2.92
No. 32F126b	7-inch Extra Share.	Wt., 2 1/2 lbs.	Price	2.28
No. 32F127b	8-inch Extra Share.	Wt., 3 1/2 lbs.	Price	2.78
No. 32F128b	9-inch Extra Share.	Wt., 3 3/4 lbs.	Price	3.38
No. 32F129b	10-inch Extra Share.	Wt., 4 1/2 lbs.	Price	4.08
No. 32F130b	11-inch Extra Share.	Wt., 4 3/4 lbs.	Price	4.58
No. 32F131b	Gauge Wheel.	(State whether for wood or steel beam.)	Wt., 11 lbs.	52c
No. 32F132b	7, 8 or 9-inch Fin Cutter.	Wt., 1 1/2 lbs.	Price	24c
No. 32F133b	10 or 11-inch Fin Cutter.	Wt., 2 1/2 lbs.	Price	32c

OUR STANDARD OF QUALITY IS "THE BEST."

WE DO NOT MANUFACTURE OR SELL INFERIOR IMPLEMENTS, machines, engines, or farm tools of any description. Every article of this character which we sell, whether made by ourselves or by any of the many large factories who supply us with goods, is guaranteed to be of high quality, fully equal to and in many cases much above the standard goods which are sold by dealers and agents, and while in some few instances a higher class of goods can be obtained by paying fancy prices, on the whole we guarantee that better goods cannot be obtained at any price from the regular stock of any dealer or agent. You can easily prove this to your own satisfaction by placing your order for any of these goods and if they do not stand the test of both quality and value, at your home and beside goods of any other make, you can return our goods at our expense of freight charges both ways and we will return your money.

WE CAN ALWAYS FURNISH REPAIRS PROMPTLY AND AT THE LOWEST FACTORY COST.

PLEASE REMEMBER that we have a complete record of every implement and machine we sell, and in the years to come we can always furnish you repairs or parts promptly, and at the lowest factory cost. Don't let the repair question influence you against sending us your order. You can obtain any necessary piece or part from us and always at the lowest possible price.

OUR BROAD GUARANTEE.

EVERY IMPLEMENT, MACHINE, ENGINE OR ARTICLE of any description shown in this department of our catalogue, is guaranteed to give perfect satisfaction or it can be returned to us at our expense of freight charges both ways and we will return its price to the purchaser; guaranteed to be well made of good materials and finished in a workmanlike manner, to be perfectly adapted for the work which it is intended to do, and to do good and satisfactory work when correctly set up and adjusted, and properly cared for and operated, and to be serviceable and durable when given reasonable care and attention. Any defect either in material or workmanship, which causes a break within one year from date of shipment, will be made good by our furnishing free, new parts to take the place of the defective parts.

IMPROVEMENTS IN DESIGN AND CONSTRUCTION.

EACH OF OUR MANY GREAT FACTORIES, whether owned or controlled by us, or manufacturing for us, in quantities and by contract, are continually on the alert for any and every opportunity to better either the quality or efficiency of the goods which they make for us. Our factory management as well as ourselves realize that the continued success and growth of our business depends upon the perfect manner in which we satisfy our customers. Low prices alone do not satisfy, but low prices combined with high quality and up to date goods make for big value and that is what gives perfect satisfaction, therefore whenever an improvement can be made it is made at once, even though it may be necessary to change the entire design of some particular machine or line of machines, and the very latest and most modern and up to date goods are shipped on every order which we receive.

REGARDING SHIPMENT OF IMPLEMENTS.

WE STATE IN THIS CATALOGUE where our implements, windmills, engines, etc., are shipped from; that is, we state whether they are shipped from Chicago or from the factory, and when they are shipped from the factory we state from what section of any certain state they are shipped from, so that you can easily estimate the amount of the freight charges.

TEN DAYS' FREE TRIAL ON AGRICULTURAL IMPLEMENTS.

WE WILL REFUND YOUR MONEY and pay the freight charges if these goods are not perfectly satisfactory. All agricultural implements, Nos. 32F101 to 32F999 inclusive, are shipped on the understanding and agreement that after receiving them you are to have ten days in which to give them a thorough trial and to compare them with similar goods of any other make, and, if during the trial period you find any reason to be dissatisfied, either with the quality, utility or value of the goods, you can return them to us and we will not only return your money but pay the freight charges both ways. You take no risk whatever in ordering your agricultural implements from us. They must satisfy and please you or you get your money back.

Kenwood Steel Beam Steel Stubble Plows.



These plows are perfect in shape, style, construction, temper and finish and their quality is equal to the very best plows on the market. Moldboard is long and high, so shaped that it will scour perfectly in the most difficult soils. Adapted for use in stubble, old ground, and light soils, are excellent pulverizers, and leave the soil in prime condition. Strongly built, well clipped and braced, and made of the very best materials. Clevis is broad, adjustable, and suitable for two or three horses. Beam has high arch to clear in trashy land. Moldboard and share are soft center special plow steel, double shinned, and carefully hard tempered, ground and polished. Landside is medium high, hardened, ground, polished, and fitted with an adjustable slip heel. Land bar and frog are one solid piece and give perfect support and brace to moldboard and share. Handles are adjustable for height. Price is for the plow fitted with one steel share only. Chilled shares may be used and when so ordered, we will furnish one chilled share on the plow and four extra chilled shares, in place of the steel share, at the prices shown. Will also furnish one set of five chilled shares at price of one steel share. Any of the attachments listed with our turf and stubble plows will fit and can be ordered with these plows. Shipped knocked down from factory in Southeastern Wisconsin.

No. 322F102b	12-inch S. B. Stubble Plow.	Wt., 100 lbs.	Price.....	\$8.22
No. 322F102b	14-inch S. B. Stubble Plow.	Wt., 105 lbs.	Price.....	8.52
No. 322F103b	16-inch S. B. Stubble Plow.	Wt., 110 lbs.	Price.....	9.32
No. 322F101c	12-inch Extra Steel Share.	Wt., 11 lbs.	Price.....	1.72
No. 322F102c	14-inch Extra Steel Share.	Wt., 12 lbs.	Price.....	1.92
No. 322F103c	16-inch Extra Steel Share.	Wt., 13 lbs.	Price.....	2.12

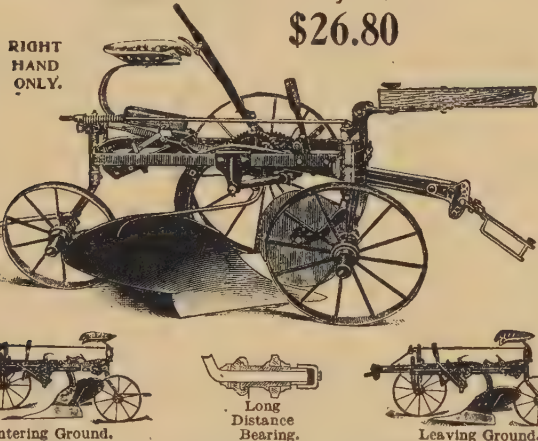
Kenwood Plow Riding Attachment.



This is a first class and very desirable article in every way. With it you can convert any right or left hand, wood or steel beam plow, or middle breaker, into a first class frameless medium high lift sulky plow which will be better and of lighter draft than any cheap sulky that you can buy, and by making a pole extension you can use the attachment as a harrow cart. It turns square corners either right or left when in the ground. Furrow can be gauged any depth from 1 to 12 inches. Plow draws steadily with absolutely no side draft. Easily attached to any size of plow, balances perfectly, and adjusts easily. Price does not include a plow. Attachment consists of two wheels with axles, levers, catches, a seat post and a seat, and is made of malleable iron and steel. Attaches to steel beam plows without any fitting, and to wood beam plows by boring one plow to another. Shipped knocked down from Chicago.

No. 322F115	Riding Attachment.	Wt., 110 lbs.	Price.....	\$9.98
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Kenwood Steel Sulky Plows.

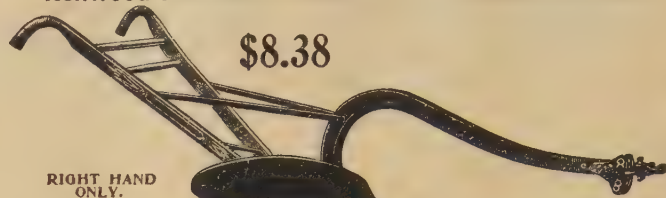


Now made with a Furrow Wheel Lever, which is not shown in the illustration.

We guarantee these plows to be the highest grade, most modern, most desirable sulky plows on the market and that they will give perfect satisfaction. Made with stubble bottom, adapted for use in stubble, old ground, and light soils, or with turf and stubble bottom, adapted for tame sod plowing, turning under clover, timothy or alfalfa sod and heavy stubble, also for plowing old pasture land, adobe, and clay soils and for deep plowing. Both styles of bottoms are excellent pulverizers, but the turf and stubble bottom which is known as a general purpose bottom is the best for use on farms where crops are rotated and for general purpose work, and they have a greater range of usefulness than any other style of bottom, being equally adapted for old ground or sod. These are the lightest draft sulky plows made. The levers adjust the wheels. All other operations are effected by a slight pressure of the foot, the actual work of raising or lowering the plow being done by the horses. A slight pressure of the foot releases the plow, which enters the ground point first and reaches its proper depth within eighteen inches of travel. The foot lift can be operated easily by any boy old enough to drive the team. It is directly in front of the driver and starts the plow out point first and the team in motion supplies the power to lift the plow. The spring lift assists in the operation. Plow locks automatically when it reaches its depth, but the locking device can be released so as to allow the plow to float in the frame and it then becomes an excellent stone dodger. The hitch is to the beam, the only correct way, the pole being simply to guide the plow. The front and rear furrow wheels act together, the latter being controlled by the former by a connecting rod which can be lengthened or shortened to adjust the furrow wheels and their relations to the furrow. Plow rides easily, no jar or jolt, and will turn square corners either way when in the ground. Moldboard and share are made of the finest quality soft center plow steel, carefully hard tempered, ground and polished. Share points are reinforced. Beams are very heavy and made extra heavy for certain sections of the country. Frame is also very heavy and strong. Wheels are of good height and are provided with dustproof, oil tight, long distance bearings with removable boxes. Price is for the plow complete with pole, neckyoke, three-horse eveners, weed hook and rolling coulter. There is no better sulky plow made. The illustration showing the top view of our steel gang plow, also shows the general construction of our steel sulky plow. Shipped knocked down from factory in Southeastern Wisconsin.

No. 322F132b	14-inch Stubble Sulky Plow.	Wt., 480 lbs.	Price.....	\$26.80
No. 322F132c	16-inch Stubble Sulky Plow.	Wt., 485 lbs.	Price.....	26.90
No. 322F132d	14-inch Extra Share.	Wt., 14 lbs.	Price.....	2.07
No. 322F132e	16-inch Extra Share.	Wt., 16 lbs.	Price.....	2.27
No. 322F133b	14-inch Turf and Stubble Sulky Plow.	Wt., 485 lbs.	Price.....	26.85
No. 322F133c	16-inch Turf and Stubble Sulky Plow.	Wt., 490 lbs.	Price.....	26.95
No. 322F133d	14-inch Extra Share.	Wt., 14 lbs.	Price.....	2.09
No. 322F133e	16-inch Extra Share.	Wt., 16 lbs.	Price.....	2.29

Kenwood Steel Beam Steel Turf and Stubble Plows.



These are known as general purpose or Scotch clipper plows. The design, materials, quality, construction, and equipment is exactly the same as our steel beam stubble plows except in the shape of the moldboard, which has a long easy turn, adapting the plows especially for tame sod plowing, the shape of the moldboard being such that the turf is turned completely under and trash and weeds are well covered. They are especially useful for turning under clover, timothy or alfalfa sod and heavy stubble, also in old pasture land, adobe and clay soils and for deep plowing, and are excellent pulverizers. They are the best plows for use on farms where crops are rotated and for general purpose work, in fact, have a greater range of usefulness than any other style of plow and are equally adapted for old ground or sod. Price is for the plow fitted with one steel share only. Chilled shares may be used, and when so ordered, we will furnish one chilled share on the plow and four extra chilled shares, in place of the steel share, at the prices shown. Will also furnish one set of five chilled shares at price of one steel share. Shipped knocked down from factory in Southeastern Wisconsin.

No. 322F105b	12-inch S. B. Turf and Stubble Plow.	Wt., 105 lbs.	Price.....	\$8.38
No. 322F106b	14-inch S. B. Turf and Stubble Plow.	Wt., 110 lbs.	Price.....	8.98
No. 322F107b	16-inch S. B. Turf and Stubble Plow.	Wt., 115 lbs.	Price.....	9.58
No. 322F107c	12-inch Extra Steel Share.	Wt., 11 lbs.	Price.....	1.74
No. 322F108c	14-inch Extra Steel Share.	Wt., 12 lbs.	Price.....	1.94
No. 322F109c	16-inch Extra Steel Share.	Wt., 13 lbs.	Price.....	2.14
No. 322F109	Steel Fin Cutter.	Wt., 4 lbs.	Price.....	.42
No. 322F110	Rolling Coulter.	Wt., 16 lbs.	Price.....	1.67
No. 322F111	Gauge Wheel.	Wt., 12 lbs.	Price.....	.58
No. 322F112	Reversible Quincy Coulter.	Wt., 6 lbs.	Price.....	.67
No. 322F113	Steel Moldboard Jointer.	Wt., 15 lbs.	Price.....	1.54

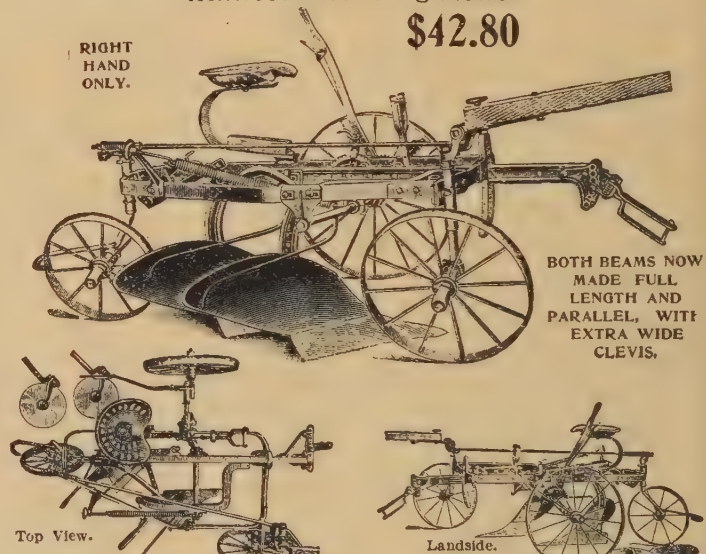
Kenwood Wood Beam Brush Plows.



These are first class high quality plows, made with general purpose shape and those who desire a wood beam plow for tame sod or stubble plowing and general purpose work will find them an exceedingly desirable plow. They are especially adapted for brush land and for plowing up hazel brush, blackberry vines and for similar work. The beam has a heavy iron strap on the under side to protect it from wear. Moldboard is soft center plow steel, high tempered, ground and polished. Landside and share are wrought steel, tempered, ground and polished. Standard and standard caps are solid steel. Entire plow is strongly braced throughout. Price is for plow with gauge shoe, reversible coulter and adjustable clevis. Shipped knocked down from factory in Southeastern Wisconsin.

No. 322F165a	12-inch W. B. Brush Plow.	Wt., 95 lbs.	Price.....	\$7.68
No. 322F166a	14-inch W. B. Brush Plow.	Wt., 100 lbs.	Price.....	8.18
No. 322F165b	12-inch Extra Share.	Wt., 11 lbs.	Price.....	1.47
No. 322F166b	14-inch Extra Share.	Wt., 12 lbs.	Price.....	1.67

Kenwood Steel Gang Plows.



Now made with a Furrow Wheel Lever, which is not shown in the illustration.

Our steel gang plows are designed and constructed in the same manner as our steel sulky plows and built of exactly the same materials, every part of the gang plow being the same as the sulky plow except that the frame is broader and heavier and the beams are heavier. In fact, they are the strongest and best built gang plows on the market and are guaranteed to give perfect satisfaction. The main beam to which the hitch is made is extra heavy. The short beam is also extra heavy and is close connected, making the plow very strong and rigid. These plows are made with stubble bottom, adapted for use in stubble, old ground and light soils, or with turf sod and heavy stubble or for plowing old pasture land, adobe and clay soils, and for deep plowing. Both bottoms are excellent pulverizers but the turf and stubble bottom is the best for use on farms where crops are rotated, and for general purpose work, being equally adapted for old ground or sod. The operation of the plow is exactly the same as the operation of the sulky plow, the levers, foot lift, spring lift, and foot trip being identical. Plow enters and leaves the ground in exactly the same manner, that is, point first. Wheels are provided with dustproof, oil tight, long distance bearings with removable boxes, the same as on the sulky plows. Price is for the plow complete with pole, neckyoke, weed hooks, rolling coulters, and four-horse eveners. An eveners will be furnished for four horses abreast unless otherwise specified, but if so ordered, we will furnish string-out hitch; that is, eveners for two horses attached to the plow and two horses ahead of the rear team. The illustrations in connection with the sulky plow show how the gang plow enters and leaves the ground. You cannot obtain a better gang plow at any price. Shipped knocked down from factory in Southeastern Wisconsin.

No. 322F147a	12-inch Stubble Gang Plow.	Wt., 695 lbs.	Price.....	\$42.80
No. 322F147b	14-inch Stubble Gang Plow.	Wt., 700 lbs.	Price.....	42.90
No. 322F147c	12-inch Extra Share.	Wt., 12 lbs.	Price.....	1.88
No. 322F147d	14-inch Extra Share.	Wt., 14 lbs.	Price.....	2.08
No. 322F148a	12-inch Turf and Stubble Gang Plow.	Wt., 700 lbs.	Price.....	42.85
No. 322F148b	14-inch Turf and Stubble Gang Plow.	Wt., 705 lbs.	Price.....	42.95
No. 322F148c	12-inch Extra Share.	Wt., 12 lbs.	Price.....	1.90
No. 322F148d	14-inch Extra Share.	Wt., 14 lbs.	Price.....	2.10

Kenwood Disc Plows.




\$29.75
TO
\$43.50

THE BEST DISC PLOWS IN ALL AMERICA

The Kenwood are the best disc plows on the market. They are the most satisfactory, the most durable and most desirable and are up to date in every respect. They are close connected, so that the rear disc is not lifted out by the draft on the hitch bar. They are easy to handle and can be given more or less land lead. They will turn a square corner and finish the land either way. Depth of furrow is easily adjusted from six to eight inches. Hitch can be adjusted as desired. All sizes have 24-inch discs. With one disc you can plow from 10 to 14 inches wide, with two discs up to 28 inches wide and with three discs up to 36 inches wide. The one-furrow plow is fitted with a three-horse hitch. The two and three-furrow plows have four-horse hitches. The three-furrow plow can be easily changed to either a one or a two-furrow plow and the two-furrow plow can be changed to a one-furrow plow. The hitches can be changed so as to use any smaller number of horses. Don't order a disc plow expecting that one unless you will be satisfied to use it in the kind of soil that it will do good work in. No disc plow will work satisfactorily in sod ground, or in ground that is full of weed roots, or on a hillside, or in stony land, or in wet soils of any kind, or in any soils which will not pulverize freely. A good disc plow will do perfect work in stubble or old land which is fairly dry or in any soils which will pulverize freely and is especially adapted for use in gumbo bottom lands and for the dry hard soils of the south and southwest. Where disc plows can be used, they will do more work, do the work with less draft, do it easier and better and will handle easier than a moldboard plow. We guarantee these to be the best disc plows on the market and that they will give perfect satisfaction when used in soils for which disc plows are adapted. Full instructions for setting up and operating accompany each plow. Shipped knocked down from factory in Eastern Ohio.

No. 32F157	One-Furrow Disc Plow.	Wt., 690 lbs.	Price.....	\$29.75
No. 32F158	Two-Furrow Disc Plow.	Wt., 890 lbs.	Price.....	\$38.25
No. 32F159	Three-Furrow Disc Plow.	Wt., 1090 lbs.	Price.....	\$43.50
No. 32F160	Extra Discs.	Wt., 23 lbs.	Price, each.....	2.98

Kenwood Pony Gang Plows.



\$13.72

RIGHT HAND ONLY.

These are the best designed and best constructed pony gang plows made. They are adapted for all kinds of shallow plowing and are especially desirable for orchard cultivation. Can be used to plow under and cover all kinds of grain, to prepare wheat or oat stubble for winter wheat, to turn loose or sandy soils, and in vineyards or hop fields. The frame is steel throughout. The wheels are of good height. All adjustments are provided and easily made. Moldboards are general purpose shape, suitable for either tame sod or stubble plowing. Each plow bottom is 9 inches wide and the entire width of cut is 27 inches. Will plow sod from 2 to 4 inches deep and stubble from 3 to 6 inches deep. Made with chilled bottoms having cast moldboards, chilled landsides, and chilled shares, or with combination bottoms having soft center highly tempered perfectly ground and polished steel moldboards, chilled landsides and chilled shares, or with all steel bottoms having moldboards and polished. Will be furnished with wheel outside the frame unless otherwise ordered, but can furnish with wheel inside the frame for special orchard or vineyard cultivation. Plows with chilled or combination bottoms are furnished with three extra chilled shares, but no extra shares are furnished with steel bottoms. Shipped knocked down from factory in Southeastern Wisconsin.

No. 32F150	Chilled Pony Gang Plow.	Wt., 300 lbs.	Price.....	\$13.72
No. 32F151	Combination Pony Gang Plow.	Wt., 300 lbs.	Price.....	15.48
No. 32F153	Steel Pony Gang Plow.	Wt., 300 lbs.	Price.....	18.96
No. 32F154	Extra Chilled Share.	Wt., 4 lbs.	Price.....	1.22
No. 32F156	Extra Steel Share.	Wt., 4 lbs.	Price.....	1.23

Kenwood Moldboard Prairie Breaking Plows.



\$9.92

RIGHT HAND ONLY.

Absolutely the best prairie breaking plows made. Adapted for use in breaking either old or new sod in any kind of soil. Has a long, tapering moldboard and will turn a flat, smooth furrow, laying the sod upside down. The wood beams are extra heavy and well proportioned. Standard and standard cap are solid steel. Handles are perfectly formed. Moldboard is high tempered, soft center plow steel; landside and share are solid steel with natural temper, all being carefully ground and polished, the share, however, being left soft enough to file. Entire plow is strongly braced and easy to handle. Price is for plow with gauge wheel, stiff shank rolling cutter and one extra share. Shipped knocked down from factory in Southeastern Wisconsin.

No. 32F220a	12-inch Prairie Breaking Plow.	Wt., 164 lbs.	Price.....	\$9.92
No. 32F221a	14-inch Prairie Breaking Plow.	Wt., 167 lbs.	Price.....	\$10.22
No. 32F222a	16-inch Prairie Breaking Plow.	Wt., 170 lbs.	Price.....	\$10.52
No. 32F220b	12-inch Extra Share.	Wt., 9 lbs.	Price.....	\$1.34
No. 32F221b	14-inch Extra Share.	Wt., 10 lbs.	Price.....	\$1.54
No. 32F222b	16-inch Extra Share.	Wt., 11 lbs.	Price.....	\$1.74

Kenwood Hillside Swivel Plow.



\$3.48

These plows are first class and well made in every respect. They are especially adapted for hillside plowing but will do perfect work on level land. Swivel is arranged to swing easily. Moldboard, landside and share are chilled iron, ground and polished. Entire plow is strong and well braced. These plows will turn a furrow from 1 to 3 inches wider than the share, varying according to condition of soil and steepness of incline. Joinder can be used on 10 and 12-inch plows; gauge wheel can be used on either size. Price is for the plow with one extra share. Shipped knocked down from factory in Southeastern Wisconsin.

No. 32F226a	6-inch Hillside Plow.	Wt., 70 lbs.	Price.....	\$3.48
No. 32F227a	8-inch Hillside Plow.	Wt., 78 lbs.	Price.....	\$4.28
No. 32F228a	10-inch Hillside Plow.	Wt., 105 lbs.	Price.....	\$5.48
No. 32F229a	12-inch Hillside Plow.	Wt., 132 lbs.	Price.....	\$6.28
No. 32F226b	6-inch Extra Share.	Wt., 4 lbs.	Price.....	2.9c
No. 32F227b	8-inch Extra Share.	Wt., 5 lbs.	Price.....	3.4c
No. 32F228b	10-inch Extra Share.	Wt., 7 lbs.	Price.....	3.9c
No. 32F229b	12-inch Extra Share.	Wt., 10 lbs.	Price.....	4.4c
No. 32F230	Gauge Wheel.	Wt., 12 lbs.	Price.....	58c
No. 32F231	Reversible Joinder.	Wt., 14 lbs.	Price.....	\$1.52

Kenwood Steel Beam Grub Plow.



\$4.96

RIGHT HAND ONLY.

As the name indicates, this plow is especially adapted for the toughest kind of plowing in rough and rooty land, and for hazel and general brush work. It is capable of enduring the hardest kind of service. All wearing parts are made of good tough steel. Width is 7 inches, but will turn a 9-inch furrow. Price includes coulters, as shown in the illustration. Shipped knocked down from the factory in Southeastern Wisconsin.

No. 32F163	Grub Plow.	Wt., 64 lbs.	Price.....	\$4.96
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Kenwood Steel Beam Brush Plow.



\$8.54

RIGHT HAND ONLY.

A very strong and substantial plow, suitable for breaking up rough and rooty land in timber country, and adapted for ordinary country road work. First class in every respect. Beam is made of two steel bars placed side by side and bolted together, and has extra high curve to prevent brush and trash from clogging. Moldboard is soft center plow steel, highly tempered and carefully ground and polished. Share and landside are chilled iron. Every part of the plow is strongly braced. It is 11 inches across the bottom, but will turn a 13-inch furrow. Price is for plow with gauge wheel, foot coulters, and one extra share. Extra shares, unless otherwise ordered, will be furnished for foot coulters, but we can furnish either plain point or fin cutter extra shares. Shipped knocked down from factory in Southeastern Wisconsin.

No. 32F172	11-inch S. B. Brush Plow.	Wt., 143 lbs.	Price.....	\$8.54
No. 32F176	Extra Share, either style.	Wt., 9 lbs.	Price.....	32c

Kenwood Rod Prairie Breaking Plows.



\$6.32

RIGHT HAND ONLY.

First class and well made in every respect. Intended for use on loose sandy soils which are easily worked, but not recommended for use in tough soils. Has solid steel beam and is well braced throughout. Adjustable steel rods take the place of a moldboard. Share and fin cutter are solid steel with high, natural temper. When used for the work they are designed for, will be found serviceable and very desirable. Price includes gauge shoe, fin cutter and one extra share. Shipped set up from factory in Southeastern Wisconsin.

No. 32F182a	12-inch Rod Breaking Plow.	Wt., 66 lbs.	Price.....	\$6.32
No. 32F187a	14-inch Rod Breaking Plow.	Wt., 67 lbs.	Price.....	\$6.62
No. 32F188a	16-inch Rod Breaking Plow.	Wt., 68 lbs.	Price.....	\$6.92
No. 32F186b	12-inch Extra Share.	Wt., 5 lbs.	Price.....	\$1.32
No. 32F187b	14-inch Extra Share.	Wt., 5 1/2 lbs.	Price.....	\$1.52
No. 32F188b	16-inch Extra Share.	Wt., 6 lbs.	Price.....	\$1.72

Kenwood Vineyard Plows:




\$5.28

RIGHT HAND ONLY.

This plow is especially adapted for use in vineyards, nurseries, orchards, and for all one-horse work. It is made on the general prairie pattern. The wood beam is set away from the handles and is adjustable, so that horse can walk in furrow or on the land. Moldboard is shaped to make light draft and clean out the furrow in loose soil. Will turn a furrow from 8 to 12 inches wide, and from 3 to 8 inches deep. No. 32F190 has cast moldboard, chilled landside and chilled share. No. 32F191 has soft center steel moldboard, hardened, ground and polished, and chilled landside and share. Price is for plow with gauge wheel, knife coulters and one extra share. Shipped knocked down from factory in Southeastern Wisconsin.

No. 32F190	Cast Moldboard Vineyard Plow.	Wt., 105 lbs.	Price.....	\$5.28
No. 32F191	Steel Moldboard Vineyard Plow.	Wt., 103 lbs.	Price.....	\$6.28
No. 32F192	Extra Share.	Wt., 4 1/2 lbs.	Price.....	26c

Kenwood Full Chilled Plows.



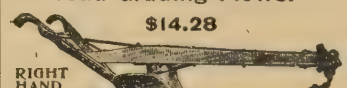
\$1.92

RIGHT HAND ONLY.

These are modern full chilled plows with general purpose shape and will scour well and give perfect satisfaction. Are adapted for either sod or stubble plowing and can be used for any work which a chilled plow will do. The wood beams are heavy and of good proportions. Moldboards, landsides and shares are perfectly chilled, ground and polished. Entire plow is well braced and very strong. Price is for plow with one extra share. Joinder can be used on 10 and 12-inch plows; gauge wheel can be used on either size. The 6-inch plow will turn a furrow 7 inches wide; the 8-inch will turn a furrow 9 inches wide; the 10-inch will turn a furrow 12 inches wide; and the 12-inch will turn a furrow 14 inches wide. Shipped knocked down from factory in Southeastern Wisconsin.

No. 32F203a	6-inch Chilled Plow.	43 lbs.	Price.....	\$1.92
No. 32F206a	8-inch Chilled Plow.	54 lbs.	Price.....	\$2.9
No. 32F209a	10-inch Chilled Plow.	92 lbs.	Price.....	\$5.32
No. 32F211a	12-inch Chilled Plow.	120 lbs.	Price.....	\$5.92
No. 32F203b	6-inch Extra Share.	2 1/2 lbs.	Price.....	18c
No. 32F206b	8-inch Extra Share.	3 1/2 lbs.	Price.....	23c
No. 32F209b	10-inch Extra Share.	6 lbs.	Price.....	28c
No. 32F211b	12-inch Extra Share.	7 1/2 lbs.	Price.....	33c
No. 32F212	Joinder.	Wt., 12 lbs.	Price.....	\$1.54
No. 32F213	Gauge Wheel.	Wt., 13 lbs.	Price.....	58c

Kenwood Township or Railroad Grading Plows.



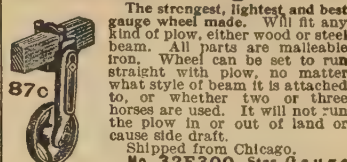
\$14.28

RIGHT HAND ONLY.

The strongest and best grading plows made. Especially designed for township, railroad and contract work, and adapted for heavy grading in hardpan, shale rock and hard baked soils. The heavy white oak beams are heavily ironed on both upper and lower sides and have wrought iron clevis with two strong rings on the end. Standards and standard caps are very heavy solid steel. Moldboards, shares and cutters are best quality soft center plow steel, carefully tempered, ground and polished, and both moldboard and share are double sided. Cutter is reversible and very strong. Handles are strapped on top and bottom with heavy iron, and Nos. 2 and 3 have iron hand holds. Entire plow is strongly braced and capable of standing the hardest kind of service. All measure 10 inches across the bottom, but will turn a 12 or 14-inch furrow. No. 0 plow is for two or three horses; the No. 2 plow, for four to six horses; and the No. 3 plow for six to eight horses. Price is for plow with gauge shoe and reversible cutter, but does not include extra share. Shipped set up from factory in Western Ohio.

No. 32F180a	No. 0 Grading Plow.	Wt., 150 lbs.	Price.....	\$14.2
No. 32F182a	No. 2 Grading Plow.	Wt., 200 lbs.	Price.....	\$18.96
No. 32F183a	No. 3 Grading Plow.	Wt., 300 lbs.	Price.....	\$22.
No. 32F180b	No. 0 Extra Share.	Wt., 20 lbs.	Price.....	\$1.52
No. 32F182b	No. 2 Extra Share.	Wt., 30 lbs.	Price.....	\$3.86
No. 32F183b	No. 3 Extra Share.	Wt., 35 lbs.	Price.....	\$4.72

Star Malleable Gauge Wheel.



\$1.53

The strongest, lightest and best gauge wheel made. Will fit any kind of plow, either wood or steel beam. All parts are malleable iron. Wheel can be set to run straight with plow, no matter what style of beam it is attached to, or whether two or three horses are used. It will not run in the plow in or out of land or cause side draft.

Shipped from Chicago.
No. 32F300 Star Gauge Wheel. Wt., 9 lbs. Price, 87c

Star Joiners.



\$1.53

These joiners are adjustable in every way and will fit any make of wood or steel beam plow. They can be adjusted very easily and set as desired. Point is reversible and has three separate adjusting points. Entire joinder is made of malleable iron except the moldboards and points, which are steel. These are the only joiners on the market which will positively turn down tall weeds and grass. We can furnish these joiners either right hand or left hand with steel moldboard and point, and the points are interchangeable. Shipped from Chicago.

No. 32F305	Left Hand Steel Joinder.	Wt., 14 lbs.	Price.....	\$1.53
No. 32F306	Right Hand Steel Joinder.	Wt., 14 lbs.	Price.....	\$1.54

King Rolling Coulters.**\$1.47**

After selling different makes of coulters for a number of years, we have found the King coulters to be the very best, most durable and most desirable coulters on the market. They will fit any make of wood or steel beam plow and are easily adjusted to any desired position, the adjustment requiring the loosening of only one bolt. Entire coulter is made of malleable iron except the blade. The blade is the best quality of coulter steel, highly tempered, ground and polished. Hub has device for taking up wear and will outwear the blade. Absolutely the best rolling coulter on the market, and universal in every way. Shipped from Chicago.

No. 32P315 12-inch Rolling Coulter. Wt. 15 lbs. Price \$1.47

No. 32P316 13-inch Rolling Coulter. Wt. 16 lbs. Price \$1.57

No. 32P317 14-inch Rolling Coulter. Wt. 17 lbs. Price \$1.67

Kenwood Disc Sharpener.

Is one of the desirable sharpeners on the market. It is a wonderfully back and forth action, and suitable for farm or shop use for sharpening disc harrows and disc cultivators. Will sharpen discs from 13 to 20 inches in diameter. Centers perfectly and does not chatter. Disc is supported by a roller carrier. Knife is made of best quality of tool steel and is easily removed, sharpened and reset. Regularly the machine is operated by hand, but we can furnish a 10x2 1/2-inch pulley to go on in place of the crank so that it can be run by power. Shipped from Chicago.

No. 32P405 Disc Sharpener. Wt. 40 lbs. Price \$2.69

No. 32P406 Pulley for Power. Wt. 8 lbs. Price 79c

No. 32P407 Extra Cutter Knife. Wt. 4 ozs. Price 22c

**\$2.69****Kenwood Disc Harrow and Cultivator.**

Designed especially for gardeners and small farmers, but adapted to a great range of work. Can be used either as a disc harrow or as a disc cultivator. Discs can be set at any desired angle and can be reversed to throw the dirt in or out. They can be set close together for harrowing or can be separated to 1 1/2 inches apart for cultivating corn or small grain, so as to straddle the row. When discs are close together, the 6-disc machine cuts about 2 1/2 feet, and the 8-disc machine about 3 1/2 feet. Can be used for cultivating grain, hilling potatoes, cultivating tobacco, etc. Discs can be tilted at either end to run on an incline, so as to hill or trench. Discs are carefully ground and oil tempered and fitted with scrapers. Two-horse hitch with each machine. Shipped knocked down from factory in Southwestern Ohio.

No. 32F420 6 16-inch Disc Harrow. Cultivator. Wt. 260 lbs. Price \$13.42

No. 32F421 8 16-inch Disc Harrow. Cultivator. Wt. 275 lbs. Price \$14.62

Mosher Bag Holder.

No. 32F729 Mosher Bag Holder. Wt. 20 lbs. Price \$1.96

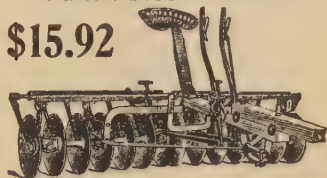
Kenwood Harvester Umbrella Holder.

Especially designed to attach to the side of a mower, harvester, cultivator, land roller or other similar tool, but can be attached to any other kind of machine seat. Price does not include umbrella. These you will find listed in another part of this catalogue. Shipped from Chicago.

No. 32F735 Harvester Umbrella Holder. Wt. 2 lbs. Price 29c

**29c**

WHEN YOU WRITE YOUR ORDER, GIVE CATALOGUE NUMBER IN FULL, INCLUDING ALL LETTERS.

Fulton Disc Harrows.**\$15.92**

These are the highest grade, best designed, best constructed, and most durable disc harrows on the market. They are made of steel throughout except the tongue and spools, which are very heavy and made of the best quality of material. Each gang is operated by an independent lever so that both gangs may be set at equal angles or each may be set at different angles. The lightest draft disc harrow made, as the hitch is low and the pull is directly from the bearings and gangs. Hitches are located so that no neck weight falls on the horses. Weight boxes are made of angle steel bars and form a part of the harrow frame. Journal bearings are made of the very best oil soaked maple, enclosed in cast boxes with pipe roller extensions to top of weight boxes which are closed with a spring cotter, making the bearings absolutely dustproof. Spool shaft is square and spools are solid. Fitted with steel scrapers, the pattern which is so well known and which is used on nearly every first class harrow. Scraper levers are within easy reach of the feet. Discs are carefully ground and oil tempered. The 8-disc harrow has two-horse hitch and cuts 4 feet; the 10-disc has two-horse hitch and cuts 5 feet; the 12-disc has three-horse hitch and cuts 6 feet; the 14-disc has four-horse hitch and cuts 7 feet; the 16-disc has four-horse hitch and cuts 8 feet. Better disc harrows cannot be obtained at any price. Shipped knocked down from factory in Southwestern Wisconsin.

No. 32F412 8 16-inch Disc Harrow. Wt. 475 lbs. Price \$15.92

No. 32F413 10 16-inch Disc Harrow. Wt. 495 lbs. Price \$17.32

No. 32F414 12 16-inch Disc Harrow. Wt. 515 lbs. Price \$18.92

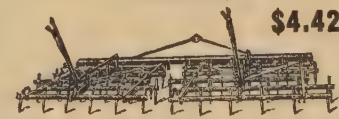
No. 32F415 14 16-inch Disc Harrow. Wt. 530 lbs. Price \$20.58

No. 32F416 16 16-inch Disc Harrow. Wt. 545 lbs. Price \$22.25

Handy Disc and Tool Grinder.

This will be found much more desirable than the common pattern of disc sharpeners, because instead of cutting the disc with a steel tool, it grinds the disc the same as you would grind any tool, and does the work perfectly, rapidly and easily. When crank is turned at ordinary speed, the emery wheel makes about 1,400 revolutions per minute. The disc is attached to a pivot hub on a slotted standard and both the hub and standard can be adjusted for any diameter of disc and to give any desired bevel. It will grind any disc or coulter blade up to 24 inches in diameter. By removing the disc holder from the tool rest the machine can be used as an ordinary tool grinder and for sharpening plow points, cultivator shovels, etc. Shipped from Chicago.

No. 32F410 Disc and Tool Grinder. Wt. 18 lbs. Price \$2.08

Kenwood "U" Bar Steel Lever Harrows.**\$4.42**

The best designed and best constructed "U" bar harrows made. Frames are made of steel throughout and are braced with diagonal cross braces. Teeth can be set at any angle by adjusting the ratchet levers, or harrow can be tilted to run on the runners. The teeth are square and are firmly secured by perfect fastenings. Made in sections, each section having 30 teeth and cutting about 5 feet wide. Each corner of each section is provided with a runner. Price is for harrow complete with drawbar, the 90 and 120-tooth harrows being furnished with adjustable drawbars so that a less number of sections can be used if desired. Shipped knocked down from factory in Southwestern Ohio.

PRICE WITH 1/4-INCH SQUARE TEETH.

No. 32F455a 30-tooth "U" Bar Lever Harrow. Wt. 115 lbs. Price \$4.42

No. 32F456a 60-tooth "U" Bar Lever Harrow. Wt. 225 lbs. Price \$8.62

No. 32F457a 90-tooth "U" Bar Lever Harrow. Wt. 335 lbs. Price \$12.72

No. 32F458a 120-tooth "U" Bar Lever Harrow. Wt. 485 lbs. Price \$16.92

PRICE WITH 1/2-INCH SQUARE TEETH.

No. 32F455b 30-tooth "U" Bar Lever Harrow. Wt. 130 lbs. Price \$4.74

No. 32F456b 60-tooth "U" Bar Lever Harrow. Wt. 250 lbs. Price \$9.24

No. 32F457b 90-tooth "U" Bar Lever Harrow. Wt. 395 lbs. Price \$13.64

No. 32F458b 120-tooth "U" Bar Lever Harrow. Wt. 535 lbs. Price \$18.14

Kenwood Disc Harrows.**\$14.88**

These are first class disc harrows; and are a great deal better than the harrows sold by the average dealer. They are perfect in operation and are well constructed throughout of the best materials. Frames are heavy angle steel bars, axles are square steel and spools are solid. Bearings are made on correct principles and are dustproof. Draft is from the axles, four draft rods connecting with the tongue, these rods being attached directly in front of the bearings. Discs are carefully ground and oil tempered. Each gang is operated by its own lever so that both gangs may be set at the same angle or each may be set at different angles. 8 16-inch and 10 16-inch harrows are furnished with two-horse hitch; 12 16-inch, 10 18-inch, 12 18-inch and 10 20-inch harrows are furnished with three-horse hitch; all other sizes are furnished with four-horse hitch. Harrows with eight discs cut 4 feet, with ten discs, 5 feet; with twelve discs, 6 feet; with fourteen discs, 7 feet; and with sixteen discs, 8 feet. Scrapers are from, operated by foot levers within convenient reach of the feet. Shipped knocked down from factory in Southwestern Ohio.

No. 32F425 8 16-inch Disc Harrow. Wt. 315 lbs. Price \$14.88

No. 32F426 10 16-inch Disc Harrow. Wt. 340 lbs. Price \$16.18

No. 32F427 12 16-inch Disc Harrow. Wt. 370 lbs. Price \$17.58

No. 32F428 14 16-inch Disc Harrow. Wt. 395 lbs. Price \$19.08

No. 32F429 16 16-inch Disc Harrow. Wt. 445 lbs. Price \$20.70

No. 32F430 10 18-inch Disc Harrow. Wt. 375 lbs. Price \$17.96

No. 32F431 12 18-inch Disc Harrow. Wt. 405 lbs. Price \$19.46

No. 32F432 14 18-inch Disc Harrow. Wt. 440 lbs. Price \$21.05

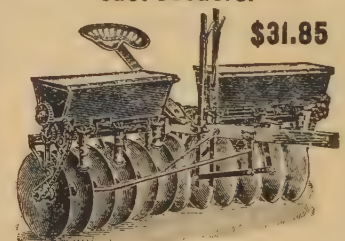
No. 32F433 16 18-inch Disc Harrow. Wt. 495 lbs. Price \$22.75

No. 32F434 10 20-inch Disc Harrow. Wt. 400 lbs. Price \$19.76

No. 32F435 12 20-inch Disc Harrow. Wt. 435 lbs. Price \$21.15

No. 32F436 14 20-inch Disc Harrow. Wt. 475 lbs. Price \$22.65

No. 32F437 16 20-inch Disc Harrow. Wt. 530 lbs. Price \$24.15

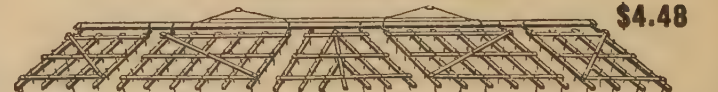
Kenwood Disc Harrow Broadcast Seeders.**\$31.85**

These are our regular Kenwood Disc Harrows, but with seeder attachments. The seeder attachment will sow broadcast, wheat, oats, barley and other similar seeds, but is not intended for grass seed. It has a force feed and can be adjusted to sow any desired quantity per acre. Gangs can be set at an angle so as to cover either deep or shallow. Has a center drag tooth back of and between the gangs. Either or both sides of the seeder can be used as desired, or attachment can be removed entirely. The harrows cut 6 feet. The 12 16-inch and 12 18-inch harrows have three-horse hitch, and the 12 20-inch harrow has four-horse hitch. Shipped knocked down from factory in Southwestern Ohio.

No. 32F442 12 16-inch Disc Harrow Seeder. Wt. 550 lbs. Price \$31.85

No. 32F445 12 18-inch Disc Harrow Seeder. Wt. 585 lbs. Price \$33.75

No. 32F448 12 20-inch Disc Harrow Seeder. Wt. 615 lbs. Price \$35.45

Kenwood Boss Harrows.**\$4.48**

These are guaranteed to be the best boss harrows made. Frames are made of seasoned oak, strongly riveted at each tooth and firmly braced. Teeth are 1/4 inch square. Sections are independently connected to drawbar with drop link clevises allowing flexibility. The 60-tooth harrow cuts 10 1/2 feet, has one center and one side section. The 78-tooth harrow cuts 13 feet, has one center and two narrow side sections. The 102-tooth harrow cuts 16 1/2 feet, has one center and two wide side sections. The 150-tooth harrow cuts 26 feet, has one center, two wide and two narrow side sections. Price includes drawbar, 102-tooth and 150-tooth harrows having adjustable drawbars so that a less number of sections can be used if desired. The 150-tooth harrow is fitted with chain equalizers. Shipped knocked down from factory in Southwestern Wisconsin.

No. 32F471 60-tooth Boss Harrow. Wt. 155 lbs. Price \$4.48

No. 32F472 78-tooth Boss Harrow. Wt. 190 lbs. Price \$5.58

No. 32F473 102-tooth Boss Harrow. Wt. 240 lbs. Price \$7.48

No. 32F474 150-tooth Boss Harrow. Wt. 390 lbs. Price \$10.88

Kenwood Flexible Harrows.**\$4.28**

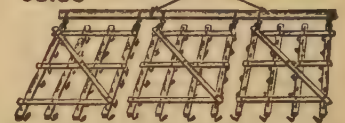
One of the most desirable harrows made. The flexible frame allows the harrow to adjust itself to uneven surfaces and do perfect work. Drawing the harrow one way the teeth are s'anting; drawing the other way, they are perpendicular. Frames are made of seasoned oak, strongly riveted at each tooth and connected by iron link bars. Made in sections, each section having forty 1/2-inch square teeth and cutting about 5 1/2 feet wide. Price includes drawbar, the 120-tooth and 160-tooth harrows having adjustable drawbars so that a less number of sections can be used if desired. Shipped knocked down from factory in Southwestern Wisconsin.

No. 32F481 40-tooth Flexible Harrow. Wt. 110 lbs. Price \$4.28

No. 32F482 80-tooth Flexible Harrow. Wt. 215 lbs. Price \$8.38

No. 32F483 120-tooth Flexible Harrow. Wt. 320 lbs. Price \$11.98

No. 32F484 160-tooth Flexible Harrow. Wt. 425 lbs. Price \$16.98

Kenwood Scotch Harrows.

This style of harrow is so well known that it needs no description. Our Scotch harrows are made with seasoned oak frames, riveted at each tooth and strongly braced. Made in sections and cuts about 2 feet wide for each twelve teeth. The 48 and 60-tooth harrows have two sections; 72 and 90-tooth harrows have three sections. Price includes drawbar. Shipped knocked down from factory in Southwestern Wisconsin.

PRICE WITH 1/4-INCH SQUARE TEETH.

No. 32F490a 48-tooth Scotch Harrow. Wt. 115 lbs. Price \$3.36

No. 32F491a 60-tooth Scotch Harrow. Wt. 135 lbs. Price \$4.26

No. 32F493a 72-tooth Scotch Harrow. Wt. 175 lbs. Price \$5.26

No. 32F494a 90-tooth Scotch Harrow. Wt. 195 lbs. Price \$5.44

PRICE WITH 1/2-INCH DIAMOND TEETH.

No. 32F490b 48-tooth Scotch Harrow. Wt. 125 lbs. Price \$3.54

No. 32F491b 60-tooth Scotch Harrow. Wt. 145 lbs. Price \$4.44

No. 32F493b 72-tooth Scotch Harrow. Wt. 190 lbs. Price \$5.44

No. 32F494b 90-tooth Scotch Harrow. Wt. 225 lbs. Price \$6.64

Kenwood Angle Bar Harrows.**\$3.52**

One of the most desirable wood frame harrows made. Will harrow lengthwise of sod and not track. Harrows square up on the ends and require no lap to complete the work. Frame is seasoned oak, strongly riveted at each tooth and firmly braced. Made in sections and cuts about 2 feet wide for each twelve teeth. The 48 and 60-tooth harrows have two sections; the 72 and 90-tooth harrows have three sections. Price includes drawbar. Shipped knocked down from factory in Southwestern Wisconsin.

PRICE WITH 1/4-INCH SQUARE TEETH.

No. 32F495a 48-tooth Angle Bar Harrow. Wt. 125 lbs. Price \$3.52

No. 32F496a 60-tooth Angle Bar Harrow. Wt. 150 lbs. Price \$4.42

No. 32F498a 72-tooth Angle Bar Harrow. Wt. 190 lbs. Price \$5.42

No. 32F499a 90-tooth Angle Bar Harrow. Wt. 210 lbs. Price \$6.52

PRICE WITH 1/2-INCH DIAMOND TEETH.

No. 32F495b 48-tooth Angle Bar Harrow. Wt. 140 lbs. Price \$3.69

No. 32F496b 60-tooth Angle Bar Harrow. Wt. 175 lbs. Price \$4.59

No. 32F498b 72-tooth Angle Bar Harrow. Wt. 200 lbs. Price \$5.59

No. 32F499b 90-tooth Angle Bar Harrow. Wt. 260 lbs. Price \$6.79

BEE KEEPERS' SUPPLIES.

Our line of bee keepers' supplies is comprised of the best, most modern and most desirable hives, etc., on the market. They are made by a manufacturer who has been in this line of business for over twenty years and who understands every requirement of the up to date bee keeper. Bee hives are generally used 1½ stories high, that is, with brood or bottom hive and one hive super or top hive, but you can make two-story hives by ordering extra hive supers. They are always shipped partly knocked down and are not painted. Usually they are ordered in lots of five.

The illustration at the top shows a crate of five hive supers; the one at the bottom shows a crate of five brood hives; together they make five 1½-story hives. Our brood hives are standard size, with Langstroth frames, and are 18½ inches long by 12½ inches wide inside. They have invertible bottom and rainproof top. Brood hives are 9½ inches deep and are complete with eight self-spacing frames. One follower, one bottom and one cover. Prices on hives and supplies are as follows:

Kenwood Extracting Dove-tailed Hives.**\$6.64 for 5**

These hives are especially designed for honey that is to be extracted from the comb. The illustration at the left shows a complete 1½-story hive. The illustration at the right shows the hive super, which is 5½ inches deep and fitted with eight 5¼-inch shallow Hoffman frames. Sections cannot be used in these supers. The brood hive is the same as is used with our Standard Hive. Shipped knocked down.

No. 32F2819 Crate of five 1½-story Extracting Hives. Wt., 127 lbs. Price, \$6.64
No. 32F2820 Crate of five 1-story Brood Hives. Wt., 92 lbs. Price, \$4.84
No. 32F2821 Crate of five Extracting Hive Supers. Wt., 35 lbs. Price, \$1.80
No. 32F2822 Single 1½-story Extracting Hive. Wt., 27 lbs. Price, \$1.57
No. 32F2823 Single 1-story Brood Hive. Wt., 19 lbs. Price, \$1.13
No. 32F2824 Single Extracting Hive Super. Wt., 8 lbs. Price, \$1.42

Kenwood Standard Dove-tailed Hives.**\$7.42 for 5**

These are standard dovetailed hives and are fitted with supers and sections for comb honey. The illustration at the left shows a complete 1½-story hive. The illustration at the right shows the hive super, which is 4½ inches deep and fitted with six scalloped section holders, five separators, one adjustable follower board, twenty-four 4¼x11½-inch scalloped sections and twenty-four foundation starters. Extracting frames cannot be used in these supers. Brood hives are standard. Shipped knocked down from Chicago.

No. 32F2825 Crate of five 1½-story Standard Hives. Wt., 130 lbs. Price, \$7.42
No. 32F2826 Crate of five 1-story Brood Hives. Wt., 92 lbs. Price, \$4.84
No. 32F2827 Crate of five Standard Hive Supers. Wt., 35 lbs. Price, \$2.58
No. 32F2828 Single 1½-story Standard Hive. Wt., 27 lbs. Price, \$1.80
No. 32F2830 Single 1-story Brood Hive. Wt., 19 lbs. Price, \$1.13
No. 32F2831 Single Standard Hive Super. Wt., 8 lbs. Price, \$1.42

Section Honey Boxes.

Our one-piece scalloped sections are made of clear basswood, perfect in finish and free from defects. They are No. 1 grade and the very best sections made. Size is 4¼x4¼x1½ inches. Sold only in full crates. Shipped knocked down from Chicago.

No. 32F2832 Crate of 500 Sections. Wt., 36 lbs. Price, \$2.48
No. 32F2833 Crate of 250 Sections. Wt., 18 lbs. Price, \$1.44

Hoffman Self-Spacing Frames.

The deep frame is the same size as the Langstroth frames used in all of our brood hives. It is 17½ inches long by 9½ inches deep, with 19-inch top piece. The shallow frame is the same as is used in our extracting hive supers. It is 17½ inches long, 5½ inches deep and has 19-inch top piece. Sold only in full crates. Shipped knocked down from Chicago.

No. 32F2834a Crate of 100 Shallow Hoffman Frames. Wt., 26 lbs. Price, \$1.58
No. 32F2834b Crate of 100 Deep Hoffman Frames. Wt., 45 lbs. Price, \$2.32

Wax Comb Foundation.

Made of strictly pure, bright yellow bees wax. Very tough, perfectly free from grit and dirt and easily worked by the bees. Brood foundation sheets are 8x16½ inches and run about 7 or 8 sheets to the pound. Super foundation sheets are 3¼x16½ inches and run about 27 sheets to the pound. Sold only in even pounds. Shipped from Chicago.

No. 32F2835 Medium Brood Foundation. Price, per lb. 56c

No. 32F2836 Thin Super Foundation. Price, per lb. 63c

Kenwood Section Press.

This press is for putting together one-piece section honey boxes. One sweep of the lever presses the dovetailed ends together squarely, without breaking the corners.

Made only for 4¼x4¼-inch sections. Shipped from Chicago.

No. 32F2837 Section Press. Wt., 1½ lbs. Price, \$4.42

Kenwood Foundation Fastener.

A splendid tool for fastening comb foundation into section boxes. Made only for 4¼x4¼-inch sections. Shipped from Chicago.

No. 32F2838 Foundation Fastener. Wt., ¼ lb. Price, \$23c

Kenwood Honey Shipping Cases.

These are the best and neatest shipping cases made. A heavy sheet of Manila paper in the bottom prevents them from leaking, and thin strips over this paper keep the sections away from the drippings. Front glass is 2 inches wide and fits into grooves. A follow board key sections close together and holds them tight. Each case holds twenty-four 4¼x4¼x1½-inch scalloped sections. Sold only in full crates. Shipped knocked down from Chicago.

No. 32F2839 Crate of ten Honey Shipping Cases. Wt., 40 lbs. Price, \$1.74

Kenwood Bee Feeder.

This is the most satisfactory feeder made. It sets into the brood hive in place of a brood frame or the division board. It can be used for stimulating as well as feeding in the winter. Bees can be fed without exposing the cluster and without smoking. Holds three pints, is nailed together and inside is coated with paraffine wax. Shipped from Chicago.

No. 32F2840 Bee Feeder. Wt., ¾ lb. Price, \$26c

Kenwood Swarm Catcher.

This is a very simple catcher but is the best made. It is a conical wire basket with four sides and a cover and is to be attached to a long pole or handle. Pole is not included in price, as any long pole will answer. Shipped from Chicago.

No. 32F2841 Swarm Catcher. Wt., 4 lbs. Price, \$2c

Kenwood Bee Escape.

This escape can be placed under hive supers which are crowded with bees, without fear of smothering the bees and it cannot become clogged. The hum of the bees below induces the upper bees to descend through the wire cones in less time than with any other escape. Shipped from Chicago.

No. 32F2842 Bee Escape. Wt., 1½ lbs. Price, \$34c

Kenwood Bee Smoker.

The best smoker on the market, convenient, well made and very serviceable. Has 3½-inch lined fire chamber, made of heavy tin, beaded. The metal parts which attach the fire chamber to the bellows are riveted to the fire chamber and screwed to the bellows. Nozzle is hinged to top of bellows. A conical connection between bellows and fire chamber compels all air from bellows to be forced through the fuel. Its strength of blast is surprising. Shipped from Chicago.

No. 32F2843 Kenwood Bee Smoker. Wt., 1½ lbs. Price, \$72c

Globe Bee Veil.

The best protection against bees. Has five light spring steel bars which keep the veil away from the face and neck. These bars are buttoned to studs on the neckband of the veil. Made of French cotton tulle with silk face piece. Shipped from Chicago.

No. 32F2844 Globe Bee Veil. Wt., 6 ozs. Price, \$92c

Kenwood Bee Veil.

This veil is a perfect protection for the head. It contains about 1½ yards of the very best imported French cotton tulle and has a silk face. It is long, is cut out for the shoulders and has a cord in the upper edge to draw around crown of hat.

Very light and will not obscure the vision. Price is for veil only and does not include a hat. Shipped from Chicago.

No. 32F2845 Bee Veil. Wt., ½ oz. Price, \$53c

Kenwood Uncapping Knife.

A large and strong knife, beveled on both edges so that it does not drag on the comb or adhere to the capping. Shipped from Chicago.

No. 32F2846 Uncapping Knife. Wt., ½ lb. Price, \$76c

Kenwood Honey Extractor.

The highest grade extractor on the market. Strongly made of galvanized steel, with conical bottom and supplied with anchor rods. The comb pockets are hinged like a door inside of a pair of hoops; the combs are put into these pockets (after uncapping), the honey extracted from one side by a few turns of the crank, and then without touching the comb, the pocket is swung around and a few more turns of the crank extracts the honey from the other side. Intended for extracting from frames, but pockets are 2½ inches wide, so that honey can be extracted from partly filled sections by placing them in a wide frame. Comb pockets 9½ inches, can 20 inches diameter and 28 inches high. The very best extractor made and suitable for general work. Shipped from Chicago.

No. 32F2847 Kenwood Honey Extractor. Wt., 70 lbs. Price, \$9.98

Fulton Honey Extractor.

This is a first class extractor, but smaller than the Kenwood, size of can being 28 inches high and 17 inches diameter. Screens of the comb basket are 10x17 inches. Will extract from two regular Langstroth or Hoffman frames at once, but frames have to be lifted out after extracting one side as comb pockets do not reverse, and it will not extract from sections. Shipped from Chicago.

No. 32F2848 Fulton Honey Extractor. Wt., 45 lbs. Price, \$7.52

Drone Trap and Swarm Guard

For exterminating drones when too numerous and to prevent loss of swarms. Front and back are covered with perforated zinc through which the workers can pass, but with holes too small for drones and fertile queens. In the act of swarming, the queen enters the upper compartment and the workers cluster on the trap ready to be hived. Shipped from Chicago.

No. 32F2849 Drone Trap. Wt., ¾ lb. Price, \$37c

Zinc Honey Board.

Made for 8-frame hives. Has thin slats within the rim, with strips of zinc having two rows of holes between each two slats. Stiffer and stronger than other forms, and preserves the bee space more accurately. Shipped from Chicago.

No. 32F2850 Zinc Honey Board. Wt., 1½ lbs. Price, \$24c

Kenwood Two-Wheel Delivery Carts.

These carts are absolutely the best, strongest, lightest and most durable carts made. They are higher in price than ordinary carts, but the best is always the cheapest. The wheels have steel rod spokes, firmly riveted into broad half oval steel tires and into both ends of the long wheel hubs. Boxes are made with bound tops. Both ends and sides can be removed, leaving bottom flat. Boxes are supported by strong steel leaf springs. When standing still the end of the cart is supported by a hinged steel drop leg. These carts may be pushed or pulled. The No. 1 cart has 28-inch wheels with 1-inch tires; box is 34 inches long by 18½ inches wide and 7 inches deep inside; will carry 200 to 400 pounds. No. 3 cart has 36-inch wheels with 1½-inch tires; box is 37 inches long by 22½ inches wide and 9 inches deep inside; will carry 500 to 1,000 pounds. Shipped knocked down from Chicago.

No. 32F2901 No. 1 Delivery Cart. Wt., 70 lbs. Price, \$4.63

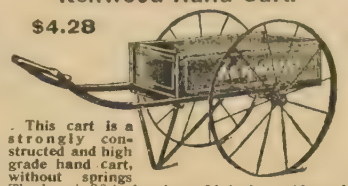
No. 32F2902 No. 3 Delivery Cart. Wt., 100 lbs. Price, \$7.92

Kenwood Three-Wheel Delivery Carts.

Exactly the same as our two-wheel delivery carts, except that they have a 14-inch third wheel at one end of the cart and do not have the drop leg. The No. 2 cart is the same dimensions and capacity as the No. 1 two-wheel cart. The No. 4 cart is the same dimensions as the No. 2 two-wheel cart. Shipped knocked down from Chicago.

No. 32F2903 No. 2 Delivery Cart. Wt., 85 lbs. Price, \$5.67

No. 32F2904 No. 4 Delivery Cart. Wt., 115 lbs. Price, \$8.98

Kenwood Hand Cart.**\$4.28**

This cart is a strongly constructed and high grade hand cart, without springs. The box is 36 inches long, 21 inches wide and 9½ inches deep inside. The axle is 1-inch round steel. The wheels are 36 inches high with 1½x¼-inch half oval tires. End boards are held in place by steel rods. Both ends and sides can be removed, leaving bottom flat. Shipped knocked down from Chicago.

No. 32F2907 Kenwood Hand Cart. Wt., 90 lbs. Price, \$4.28

Kenwood Steel Frame Barrel Cart.**\$2.88**

Will outlast several wood frame carts. Made entirely of steel and iron. The steel wheels are 36 inches high, with 1½x¼-inch half oval tires. The frame is bolted solidly to the axle castings and these castings are made to fit the side of a barrel to which they are to be bolted. A kerosene, molasses or vinegar barrel can be used. Price includes bolts to attach to barrel and one iron bracket or rest for bottom of barrel. Shipped knocked down from Chicago.

No. 32F2909 Barrel Cart. Wt., 55 lbs. Price, \$2.88

Kenwood General Utility Cart.**\$3.48 Without Box.**

Almost indispensable on the farm. Can be used as a barrel cart in connection with any number of barrels, only requiring an extra pair of barrel irons for each extra barrel. Can also be used with the box and the box can be dumped easily or removed instantly. With reel attachment it will be found very convenient for paying out or reeling up barbed wire. Wheels are steel and are 36 inches high with 1½x¼-inch half oval tires. Frame is hardwood and is strongly braced. Can be used with a kerosene, molasses or vinegar barrel. Price of the cart does not include the box, but does include one set of barrel irons and bolts for attaching. The cart box, wire reel attachment, box and ends, extra barrel irons when wanted, must be ordered at prices shown. Box is 41 inches long by 26 inches wide and 6 inches deep inside. Shipped knocked down from Chicago.

No. 32F2911 Utility Cart. Wt., 80 lbs. Price, \$3.48

No. 32F2912 Cart Box. Wt., 47 lbs. Price, \$1.47

No. 32F2913 Pair of Barrel Irons. Wt., 8 lbs. Price, \$1.42

No. 32F2914 Wire Reel Attachment. Wt., 18 lbs. Price, \$1.36

No. 32F2915 Pair of Box Ends. Wt., 7 lbs. Price, \$1.42

No. 32F2917 Pair of Cart Ends. Wt., 36 lbs. Price, \$1.72

Kenwood Portable Corn Crib.

Made of heavy hardwood fence lath, 4 feet long, securely woven together with six pairs of No. 12 galvanized wires, leaving slats about 1½ inches apart. Each crib consists of two sections, one to set on top of the other, making crib 8 feet high. They are rolled into bundles for shipping. To the outside bundle, which is for the lower section of the crib, we attach four wire stays which are to fasten inside the door to prevent crib from spreading when door is opened. Capacity is figured at 2 cubic feet to the bushel. Weights are subject to considerable variation. There is 74 lineal feet of woven cribbing in the 400-bushel crib, 88 feet in the 600-bushel crib, 108 feet in the 900-bushel crib, 124 feet in the 1200-bushel crib and 138 feet in the 1500-bushel crib. Shipped, bundled, from factory in Northern Illinois.

No. 32F2924 400-Bushel Corn Crib. Diam., 12 ft. Wt., 225 lbs. Price, \$3.63

No. 32F2925 600-Bushel Corn Crib. Diam., 14 ft. Wt., 300 lbs. Price, \$4.44

No. 32F2926 900-Bushel Corn Crib. Diam., 17 ft. Wt., 400 lbs. Price, \$5.52

No. 32F2927 1200-Bushel Corn Crib. Diam., 20 ft. Wt., 450 lbs. Price, \$6.08

No. 32F2928 1500-Bushel Corn Crib. Diam., 22 ft. Wt., 500 lbs. Price, \$7.34

Standard Fodder Ties.

These Ties are inexpensive, very convenient, hold better than a knot, are quickly fastened and can be used from year to year. You can prepare the ties for use before going to the field by tying the fodder yarn or twine to the loop. When you bind the shock or bundle you simply slip the end of the yarn into the grip and it holds fast. Price is for the metal ties only. You can use any kind of twine or yarn. Sold only in boxes of 100 ties. Shipped from Chicago.

No. 32F2931 Box of 100 Fodder Ties. Wt., 1 lb. Price.....21c

Kenwood Corn Shock Compressor.

43c With this Compressor one man can do more work and do it better than two men can do without it. It binds the shock tight and holds it while you tie the twine. Price is complete with rope. Shipped from Chicago.

No. 32F2933 Corn Shock Compressor. Wt., 2 1/2 lbs. Price.....43c

Kenwood Shoveling Boards.

The highest grade, best constructed, most convenient and most durable shoveling boards on the market. Can be easily adjusted to any depth of lower box. There are many cheap, low grade shoveling boards made, some of which can be sold for \$1.35 or less, but they are of no value and we will not sell that class of boards. The best are none too good. Shipped from Chicago.

No. 32F2935 Shoveling Board for 38-inch Box. Wt., 45 lbs. Price.....\$1.82

No. 32F2936 Shoveling Board for 42-inch Box. Wt., 48 lbs. Price.....\$1.86

Kenwood Swinging Cattle Stanchion, 96c.



This Stanchion is much superior to any other on the market. The illustration shows two stanchions set in the stable frame work. One shows closed and locked. When in this position it turns or swings freely on its pivots, allows the animal to take easy and natural positions whether standing or lying down, is securely locked so that the animal cannot open it. The other shows open, and when it is in this position it is held squarely so that the animal cannot turn it and has no trouble when putting its head into the stanchion. The stanchion is 4 feet high with 6 1/2 inch space between the upright bars. Both top and bottom are made of steel and iron, and the pivots are iron. Sold in any quantity, but the freight on six or eight is only about the same as on one. Shipped from Chicago.

No. 32F2939 Cattle Stanchion. Wt., 15 lbs. Price.....96c

Kenwood Stock, Grain and Hay Racks.



There are no better racks made at any price. Worth two of the ordinary, cheaply constructed racks. Made of the best quality of materials and of standard dimensions. Can be used as a stock rack, a hay rack or a grain box. Complete with high front ladder. Sides and ends of rack can be removed from the box. Weight about 600 pounds. Price per foot knocked down from factory in Northeastern Indiana.

No. 32F2950 14-foot Combination Rack for 38-inch Bolster. Price.....\$15.12

No. 32F2951 14-foot Combination Rack for 42-inch Bolster. Price.....\$15.42

No. 32F2952 16-foot Combination Rack for 38-inch Bolster. Price.....\$16.12

No. 32F2953 16-foot Combination Rack for 42-inch Bolster. Price.....\$16.42

Quality and Price Guarantee. We guarantee every article in this catalogue to be lower in price than the same quality of goods can be bought elsewhere. If a house ever meets our price on any article they do it at the expense of quality; if you do not find this so by comparing the goods or if you ever buy anything from us that is not lower in price than the same high quality of goods can be bought from any other house, you are especially requested to return our goods at our expense and get your money back at once.

STUMP PULLERS AND ATTACHMENTS.

A Special Stump Puller Catalogue Mailed Free on Request.



Our line of stump pullers and attachments for same is so extensive and complete that we have found it desirable to issue a Special Stump Puller Catalogue devoted exclusively to stump pullers and the items which go to make up a complete stump pulling outfit. This complete Stump Puller Catalogue will be sent to you free if you will write us and ask us for it. In this special catalogue we show large illustrations of our stump pullers and attachments, describe them in detail, tell you all about how to order a stump puller outfit and what size of machine you would require for certain classes of work. We also print in this special catalogue illustrations showing what the Kenwood stump pullers have done and many testimonials from users of Kenwood stump pullers. You can make your selection from this general catalogue with every assurance that you will get the goods you want and that you will be satisfied. We will save you money and furnish you with a better stump puller outfit than you can obtain from any other source.

TEN DAYS' FREE TRIAL OFFER ON STUMP PULLERS.

We Will Refund Your Money and Pay the Freight Charges if These Goods are Not Perfectly Satisfactory.

All stump pullers and attachments, Nos. 32F2715 to 32F3788 inclusive, are shipped on the understanding and agreement that after receiving them you are to have TEN DAYS in which to give them a thorough trial and to compare them with similar goods of any other make, and if during the trial period you find any reason to be dissatisfied with the quality, utility or value of the goods, you can return them to us and we will not only return your money but pay the freight charges both ways. You take no risk whatever in ordering your stump pullers from us. They must satisfy and please you or you get your money back.

The Kenwood Stump Pullers.

A first class stump puller is not an expense. It is simply an investment which is made in order that its owner may reclaim good lands and thus greatly increase his income.



Showing a Kenwood Stump Puller anchored and with straight hitch onto stump.

Showing a complete Kenwood Stump Puller.

The strength and efficiency of a stump puller is no greater than the strength of the steel cables which are furnished with the machine, and the quality and class of the steel cables as well as their size, govern their strength. On all sizes we can furnish Special steel cable made from a special grade of steel, combining high tensile strength with flexibility without any tendency to brittleness. On No. 3 and larger we can furnish English steel cable, the highest grade, the strongest, the toughest, and the most flexible steel cable which can be made. These cables cost a great deal more than ordinary cables, but they make our stump pullers many times more valuable than other machines because crucible steel or plow steel cables are not suitable for this class of work. Aside from this, the design and construction of our machines are greatly superior to other makes. Anchor cables are same size and same grade as pulling cables and are fitted complete with cable clips.

The main frame of our stump pullers is very solid, strong and heavy. The heavy anchor hook on the front arch is long, providing a good distance between the center of the spool and the hook, thus preventing the machines from tipping. The drum is of large diameter and grooved so that the cable will wind properly from bottom to top, placing an equal strain on each strand of the cable. The sweep casting has an eccentric on each side and the machine can be put in or out of gear easily without the slightest strain. The ratchet hook is at the point and the team can pass over the pulling cable with loose hitch or you can work the machine in corners or in close quarters. All but the two smallest machines are provided with a hand lever with which you can easily wind up slack cable. On all sizes the drum can be set free to pay out the cable.

Price is for the machine complete, as shown in the illustration at the right, but does not include a wood sweep or platform plank. We advise you to order and use a double power pulley in every case because it doubles the power and increases the efficiency of your stump puller. We also advise you to use a take-up, especially when your pulling cable is over 50 feet long or when pulling a stump on a short hitch, because you should not wind more than one layer of cable on the drum when at work, and the take-up practically doubles the amount of work you can do and enables you to pull a number of stumps at one setting.

We guarantee the machine part of every Kenwood Stump Puller we sell for one year from date of shipment, and will replace free any defective or broken part during that time, and we will replace any of our cable which breaks during that time, provided the cable does not show that it has been broken by a short bend or by misuse. Order a Kenwood Stump Puller, and if it is not a better machine than you can obtain elsewhere at any price, return it and we will refund your money and pay the freight. Shipped from factory in Eastern Iowa.

No. 32F3715 No. 1 Stump Puller, suitable for use by hand or for one horse on an 8-foot sweep. Furnished with a 6-foot anchor loop and 50 feet of 3/4-inch special steel pulling cable. Guaranteed to stand a strain of 45,000 pounds when a double power pulley is used. Wt., 300 lbs. Price.....\$14.38

No. 32F3716 No. 2 Stump Puller, suitable for use with one horse on a 10-foot sweep. Furnished with an 8-foot anchor loop and 50 feet of 3/4-inch special steel pulling cable. Guaranteed to stand a strain of 70,000 pounds when a double power pulley is used. Wt., 400 lbs. Price.....\$20.25

No. 32F3717 No. 3 Stump Puller, suitable for use with two horses on a 12-foot sweep. Furnished with a 10-foot anchor loop and 50 feet of 3/4-inch special steel pulling cable. Guaranteed to stand a strain of 100,000 pounds, when a double power pulley and English cable is used. Wt., 600 lbs. Price, with special cable, \$29.55. Price, with English cable.....\$35.55

No. 32F3718 No. 4 Stump Puller, suitable for use with two horses on a 14-foot sweep. Furnished with a 12-foot anchor loop and 50 feet of 3/4-inch special steel pulling cable. Guaranteed to stand a strain of 130,000 pounds when a double power pulley and English cable is used. Wt., 850 lbs. Price, with special cable, \$40.65. Price, with English cable.....\$49.65

No. 32F3719 No. 5 Stump Puller, suitable for use with two horses on a 16-foot sweep. Furnished with a 12-foot anchor loop and 75 feet of 1-inch special steel pulling cable. Guaranteed to stand a strain of 180,000 pounds when a double power pulley and English cable is used. Wt., 1,000 lbs. Price, with special cable, \$46.35. Price, with English cable, \$56.35

No. 32F3720 No. 6 Stump Puller, suitable for use with two horses on an 18-foot sweep. Furnished with a 14-foot anchor loop and 75 feet of 1 1/4-inch special steel pulling cable. Guaranteed to stand a strain of 240,000 pounds when a double power pulley and English cable is used. Wt., 1,200 lbs. Price, with special cable, \$52.12. Price, with English cable, \$62.12

NOTE: If you want a longer pulling cable or anchor loop, or a long single line and anchor cable with hook, allow price of such kind and extra length of cable and hooks as you may require and state whether you want the pulling cable in one length or in pieces.

Plain Double Power Pulleys.

For those who wish to make double power pulleys with different lengths of cable than as listed by us, or who have cable which they wish to use for this purpose, we are prepared to furnish plain double power pulleys without cable or hook. These pulleys are exactly the same as those furnished with our complete double power pulleys. The size number indicates the size of the machine with which they are to be used. Shipped from factory in Eastern Iowa.

No. 32F3721 No. 1 Plain Double Power Pulley. Wt., 45 lbs. Price.....\$2.72

No. 32F3722 No. 2 Plain Double Power Pulley. Wt., 50 lbs. Price.....\$2.92

No. 32F3723 No. 3 Plain Double Power Pulley. Wt., 55 lbs. Price.....\$3.22

No. 32F3724 No. 4 Plain Double Power Pulley. Wt., 70 lbs. Price.....\$4.12

No. 32F3725 No. 5 Plain Double Power Pulley. Wt., 75 lbs. Price.....\$4.82

No. 32F3726 No. 6 Plain Double Power Pulley. Wt., 95 lbs. Price.....\$6.12



Plain Steel Take-Ups.

This Take-Up consists of one solid piece of cast steel and requires no hitch cable. It serves the double purpose of a take-up and a cable hook and can be used at any desired point on the pulling cable. It is not so convenient or easy to operate as our cam take-up, but it is much superior to any form of take-up of other manufacture. No. 1 is for use with Nos. 1, 2 and 3 Stump Pullers; No. 2, for No. 4 Stump Puller; No. 3, for No. 5 Stump Puller, and No. 4, for No. 6 Stump Puller. Shipped from factory in Eastern Iowa.

No. 32F3735 No. 1 Plain Take-Up. Wt., 25 lbs. Price.....\$3.76

No. 32F3736 No. 2 Plain Take-Up. Wt., 33 lbs. Price.....\$4.72

No. 32F3737 No. 3 Plain Take-Up. Wt., 40 lbs. Price.....\$5.62

No. 32F3738 No. 4 Plain Take-Up. Wt., 50 lbs. Price.....\$6.82

Complete Double Power Pulleys.

We recommend that you include one of these attachments in your order for a stump puller, as it will double the efficiency and capacity of your machine. A complete double power pulley consists of the pulley with the cable a hook and the clips. The number indicates the size of machine with which they are to be used. Shipped from factory in Eastern Iowa.

No. 32F3728 No. 1 Complete Double Power Pulley, with 8 feet of 3/4-inch special steel cable. Wt., 75 lbs. Price.....\$5.48

No. 32F3729 No. 2 Complete Double Power Pulley, with 10 feet of 1-inch special steel cable. Wt., 81 lbs. Price.....\$6.72

No. 32F3730 No. 3 Complete Double Power Pulley, with 12 feet of 1-inch English steel cable. Wt., 101 lbs. Price.....\$10.76

No. 32F3731 No. 4 Complete Double Power Pulley, with 15 feet of 1 1/4-inch English steel cable. Wt., 120 lbs. Price.....\$13.12

No. 32F3732 No. 5 Complete Double Power Pulley, with 15 feet of 1 1/4-inch English steel cable. Wt., 125 lbs. Price.....\$15.12

No. 32F3733 No. 6 Complete Double Power Pulley, with 20 feet of 1 1/2-inch English steel cable. Wt., 190 lbs. Price.....\$23.55

Cam Take-Ups.

Our Cam Take-Up is the most satisfactory take-up ever made. It holds the cable between a grooved block and cam without injuring the cable. By using this attachment you will more than double the capacity of your stump puller, as it enables you to make hitches much more rapidly. It can be used with or without double power pulley, and at any point between the stump puller and the stump. The No. 1 is for use with our Nos. 1, 2 and 3 Stump Pullers; No. 2 is for use with our No. 4 Stump Puller; and No. 3 is for use with our Nos. 5 and 6 Stump Pullers. Price is for cam take-up complete, with hitch cable and hook. Shipped from factory in Eastern Iowa.

No. 32F3740 No. 1 Cam Take-Up, with 10 feet of 3/4-inch English steel cable. Wt., 48 lbs. Price.....\$7.42

No. 32F3742 No. 2 Cam Take-Up, with 10 feet of 3/4-inch English steel cable. Wt., 60 lbs. Price.....\$10.72

No. 32F3744 No. 3 Cam Take-Up, with 12 feet of 1-inch English steel cable. Wt., 75 lbs. Price.....\$13.48

Forged Steel Stump Hooks.

Our stump or root hooks are extra heavy and are made of the very best forged steel. Most hooks of other manufacture are made of cast steel or malleable iron. These hooks are intended to be used when stumps are too low or so badly decayed that the pulling cable cannot be hitched around them. They are made very deep so they will hook over the stumps. No. 1 Stump Hook is for use with our Nos. 1, 2 and 3 Stump Pullers; No. 2 is for use with our No. 4 Stump Puller, and No. 3 is for use with our Nos. 5 and 6 Stump Pullers. Shipped from factory in Eastern Iowa.

No. 32F3752 No. 1 Steel Stump Hook. Wt., 50 lbs. Price.....\$6.72

No. 32F3754 No. 2 Steel Stump Hook. Wt., 65 lbs. Price.....\$8.06

No. 32F3756 No. 3 Steel Stump Hook. Wt., 75 lbs. Price.....\$9.42

Special Steel Stump Puller Cable.

This is a strong, flexible and very high grade cable, not so good as our English steel cable, but better than most other stump puller cables. It is made from a special grade of steel and combines high tensile strength with flexibility and without a tendency to brittleness. When ordering additional cable for either machine or attachment, be sure to order the same size of cable the machine or attachment is regularly fitted with. Shipped from factory in Eastern Iowa.

No. 32F3760 3/4-inch Special Steel Cable. Wt., 1 lb. Price, per foot.....13c

No. 32F3761 1-inch Special Steel Cable. Wt., 1 lb. Price, per foot.....16c

No. 32F3762 1 1/4-inch Special Steel Cable. Wt., 1 1/4 lbs. Price, per foot.....20c

No. 32F3763 1 1/2-inch Special Steel Cable. Wt., 1 1/2 lbs. Price, per foot.....26c

No. 32F3764 1 3/4-inch Special Steel Cable. Wt., 2 lbs. Price, per foot.....32c

English Steel Red Strand Stump Puller Cable.

This is the highest grade, the strongest and most serviceable stump puller cable that has ever been produced. It is the cable we furnish with our highest priced Nos. 3, 4, 5 and 6 Stump Pullers and with heavy attachments. This cable is composed of eight steel strands, each made of 19 wires, carefully drawn from a patent steel, tempered to perfection. It is absolutely uniform in texture, elasticity and strength. When ordering additional cable for either machine or attachment, be sure to order the same size of cable the machine or attachment is regularly fitted with. Shipped from factory in Eastern Iowa.

No. 32F3768 3/4-inch English Steel Cable. Wt., 1 lb. Price, per foot.....26c

No. 32F3769 1-inch English Steel Cable. Wt., 1 1/4 lbs. Price, per foot.....33c

No. 32F3770 1 1/4-inch English Steel Cable. Wt., 1 1/2 lbs. Price, per foot.....40c

No. 32F3771 1 1/2-inch English Steel Cable. Wt., 2 lbs. Price, per foot.....49c

No. 32F3772 1 3/4-inch English Steel Cable. Wt., 2 1/4 lbs. Price, per foot.....60c

No. 32F3773 1 1/2-inch English Steel Cable. Wt., 3 1/2 lbs. Price, per foot.....82c

Hooks for Stump Puller Cable.

These hooks are the same as those furnished on the pulling cable of our stump pullers and on the hitch cable of the double power pulleys and can take-ups. They can be used on the pulling cables or anchor cables of any make of stump puller using the same size of cable. Shipped from factory in Eastern Iowa.

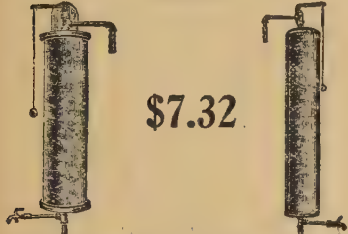
- No. 32F3775 Hook for 3/8-inch Cable. Wt. 7 lbs. Price, each \$1.10
- No. 32F3776 Hook for 1/2-inch Cable. Wt. 9 lbs. Price, each \$1.34
- No. 32F3777 Hook for 3/4-inch Cable. Wt. 12 lbs. Price, each \$1.62
- No. 32F3778 Hook for 1-inch Cable. Wt. 14 lbs. Price, each \$1.80
- No. 32F3779 Hook for 1 1/8-inch Cable. Wt. 17 lbs. Price, each \$1.98
- No. 32F3780 Hook for 1 1/4-inch Cable. Wt. 19 lbs. Price, each \$2.27
- No. 32F3781 Hook for 1 1/2-inch Cable. Wt. 25 lbs. Price, each \$5.14

Clips for Stump Puller Cable.

We use these clips on all of our stump pullers and attachments. At least two should be used on cable up to 1 inch in diameter, and at least three on cable of larger diameter. Shipped from factory in Eastern Iowa.

- No. 32F3782 Clip for 3/8-inch Cable. Wt. 1/2 lb. Price, each \$1.5c
- No. 32F3783 Clip for 1/2-inch Cable. Wt. 1 1/2 lbs. Price, each \$1.8c
- No. 32F3784 Clip for 3/4-inch Cable. Wt. 2 lbs. Price, each \$2.2c
- No. 32F3785 Clip for 1-inch Cable. Wt. 2 1/2 lbs. Price, each \$2.7c
- No. 32F3786 Clip for 1 1/4-inch Cable. Wt. 3 1/2 lbs. Price, each \$3.2c
- No. 32F3787 Clip for 1 1/2-inch Cable. Wt. 3 1/2 lbs. Price, each \$3.8c
- No. 32F3788 Clip for 1 3/4-inch Cable. Wt. 4 1/2 lbs. Price, each \$4.3c

Automatic Pressure House Tanks.



\$7.32

Pressure house tanks are galvanized steel and are to be placed in the kitchen or bath room, or in any place where you want a supply of fresh, cool water. They are used in connection with windmill force pumps. Connect the pipe from the pump to the bottom of the tank and then run the pipe from the top of the tank to the storage or stock tank putting a check valve below and above the house tank. The low pressure tank shown at the left is for use with ordinary force pumps, holds 23 gallons, is 45 inches high by 12 inches diameter, is attached to a finished wall board, has cast iron heads and is tested at 120 pounds pressure. The high pressure tank, shown at the right, is for use with regulator pumps or cylinders, holds 30 gallons, is 65 inches high by 12 inches diameter, is all steel, is furnished with two wall brackets and tested at 200 pounds pressure. Price is for the tank complete with a pipe tee, a short piece of pipe and a faucet at the bottom and a pipe tee and an air valve with lever and chain at the top. Connections are for 1-inch pipe, but are fitted with 3/4-inch bushings. Shipped from factory in Northeastern Indiana.

- No. 32F4430 Low Pressure House Tank. Wt. 105 lbs. Price, each \$7.32
- No. 32F4431 High Pressure House Tank. Wt. 94 lbs. Price, each \$9.72

Kenwood Pumping Windmill Feed Grinder.

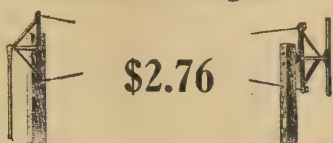


This feed grinder is for use in connection with 8-foot to 12-foot pumping windmills and can be used with any make of pumping windmill. Capacity is from one to six bushels or more per day, depending upon the velocity of the wind and the size of the windmill. Will grind any kind of small grain, either separate or mixed, and either coarse or fine. Price is for the grinder complete, which includes the iron elbow to connect with the windmill pump rod, but does not include the wood rod connection between the windmill and grinder, or bolts for attaching. Shipped from Chicago.

- No. 32F4460 Pumping Windmill Feed Grinder. Wt. 67 lbs. Price, each \$3.06
- No. 32F4461 Set of Extra Burrs. Wt. 10 lbs. Price, each \$1.04

FOR PRICES ON PUMP JACKS, PULLEYS AND SHEAVE WHEELS FOR POWER WINDMILLS
See pages 529 and 530.

Windmill Triangles.

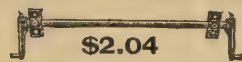


\$2.76

When a pumping windmill is placed so that it does not set directly over the pump, if the distance is over 20 and less than 500 feet, triangles should be used. Triangles can also be used with power windmill pumping jacks. Price includes bolts for attaching to posts and about 8 feet of wood pump pole for attaching to pump. Price does not include connecting wire. You will require connecting wire about 10 feet longer than twice the distance between the windmill and the pump. Shipped from factory in Northeastern Indiana.

- No. 32F4432 Pair of Windmill Triangles. Wt. 45 lbs. Price, each \$2.76
- No. 32F4433 Connecting Wire. Wt. 1-16 lb. per foot. Price, per foot 1/4c

Windmill Rocker Cranks.

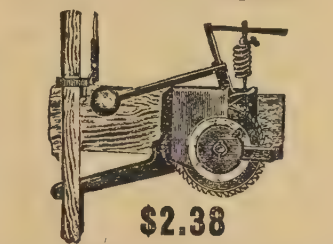


\$2.04

When a pumping windmill is placed so that it does not set directly over the pump, yet is within 20 feet, rocker cranks should be used. Price includes boxes for the shaft, lag screws for the boxes, pins to go into the ends of the shaft, hardwood bearing blocks for the crank pins, and about 8 feet of wood pump pole for attaching to the pump. Price does not include rocker shaft. You will require about 2 inches less than the distance between the center of the windmill pump rod and the center of the pump. Rocker cranks can also be used with power windmill pumping jacks. No. 1 cranks are for windmills 10 feet or less in diameter. No. 2 cranks are for the larger sizes of windmills. Shipped from factory in Northeastern Indiana.

- No. 32F4434 Pair of No. 1 Rocker Cranks. Wt. 24 lbs. Price, each \$2.04
- No. 32F4435 Pair of No. 2 Rocker Cranks. Wt. 32 lbs. Price, each \$2.56
- No. 32F4436 No. 1 Rocker Shaft. Wt. 2 1/2 lbs. Price, per foot 10c
- No. 32F4437 No. 2 Rocker Shaft. Wt. 3 1/2 lbs. Price, per foot 12c

Acme Windmill Regulator.



\$2.38

This is a particularly good regulator and easy to attach. We advise you to select it when the balance of your outfit is all shipped from the windmill factory. With a regulator attached to your windmill you control the amount of water pumped and have an additional protection against windstorms. Price is for the regulator complete, except the float, which you make of wood. Shipped from factory in Northeastern Indiana.

- No. 32F4442 Acme Windmill Regulator. Wt. 24 lbs. Price, each \$2.38

Peerless Windmill Regulator.

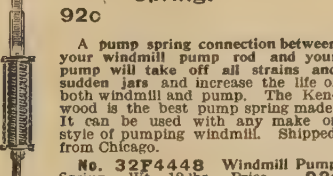


\$2.46

We consider this the best windmill regulator made, and when you are ordering other goods which will be shipped from our Chicago store, we advise you to select it. It is exceedingly simple in its construction and operation and easy to attach. The wire guide is in the form of a shunt so that the connecting wire is in one continuous piece. Price is for the regulator complete, except the float, which you make of wood, and includes directions for attaching. Shipped from Chicago.

- No. 32F4444 Peerless Windmill Regulator. Wt. 44 lbs. Price, each \$2.46

Kenwood Windmill Pump Spring.



92c

A pump spring connection between your windmill pump rod and your pump will take off all strains and sudden jars and increase the life of both windmill and pump. The Kenwood is the best pump spring made. It can be used with any make or style of pumping windmill. Shipped from Chicago.

- No. 32F4448 Windmill Pump Spring. Wt. 12 lbs. Price, each 92c

WINDMILLS AND TOWERS.

A SPECIAL WINDMILL CATALOGUE MAILED FREE ON REQUEST.



OUR LINE OF THIS CLASS OF GOODS is so complete and the goods are so important, that we issue a very large and handsome special catalogue, the most complete catalogue ever published, devoted exclusively to windmills, towers, tank structures and windmill attachments. This handsome and complete windmill catalogue will be mailed to you free, if you will write and ask us to send it to you. We list our complete line of these goods in this general catalogue, and you can make your selection from this catalogue, with every assurance that any of our windmill goods will give you perfect satisfaction, or your money and the freight charges will be refunded; but if you wish to see larger illustrations, or wish to learn more about the goods, how, and of what materials they are made, why our windmills and towers are better than any others, what many of our customers have to say about the windmills and the money they have saved by purchasing from us, don't think of buying from anyone until you have sent for and received our big free Special Windmill Catalogue.

SIXTY DAYS' FREE TRIAL OFFER ON WINDMILLS AND TOWERS.

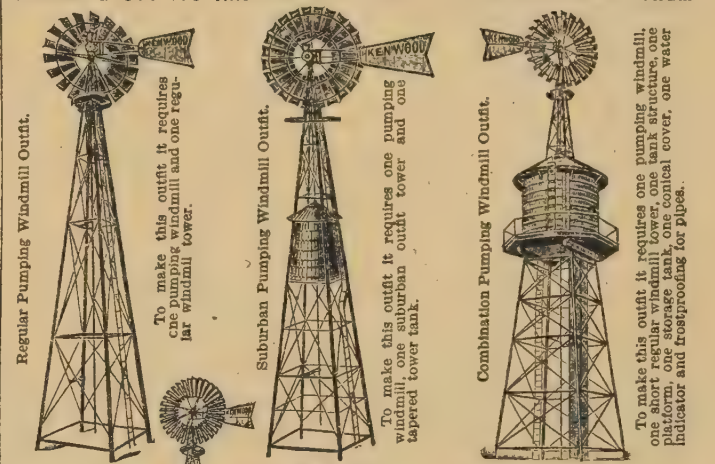
We will refund your money and pay the freight charges if these goods are not perfectly satisfactory.

ALL WINDMILLS, TOWERS AND TANK STRUCTURES, Nos. 32F4000 to 32F4430 inclusive, are shipped on the understanding and agreement that after receiving them you are to have SIXTY DAYS in which to give them a thorough trial and to compare them with similar goods of any other make, and if during the trial period you find any reason to be dissatisfied either with the quality, utility or value of the goods, you can return them to us and we will not only return your money, but pay the freight charges both ways. All other goods in this line, Nos. 32F4430 to 32F4730 inclusive, are shipped on TEN DAYS' trial terms, but under the exact same conditions that windmills and towers are shipped. You take no risk whatever in ordering windmill goods from us. They must satisfy and please you or you get your money back.

YOUR NAME ON THE WINDMILL RUDDER FREE OF CHARGE. OUR WINDMILLS ARE TIPPED WITH RED

on the ends of the windmill sails and around the rudder sheet and are the most handsomely finished windmills made. The name KENWOOD is stenciled on the upper part of both sides of the rudder. When you place your order, if you will attach to the order a slip of paper having your initials and last name CAREFULLY PRINTED thereon and state that you want your name put on the rudder of your windmill, we will stencil on both sides of the rudder, below the stem, without any charge whatever, but we cannot put on more than the initials and last name, because there is not room for more. If you want the windmill without any stenciling, so that you can sell it under your own name or brand, we will send the windmill with a plain rudder, but you must be careful to state this clearly in your order.

WINDMILL OUTFITS AND HOW TO SELECT THEM AND ORDER THEM.

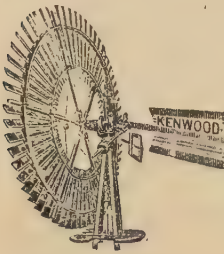


To make this outfit it requires one pumping windmill and one regular windmill tower. To make this outfit it requires one pumping windmill, one suburban outfit tower and one tapered tower tank. To make this outfit it requires one power windmill, one short regular windmill tower, vertical shafting 6 feet less in length than height from foot gear to top of tower, and one foot gear. You may also want horizontal shafting pulleys, a pump jack, etc. An outfit of this kind can be erected on a wood mast, in which case you would not require a tower, but you should order a set of guy rods.

THE FOLLOWING TABLE will tell you what size of pumping windmill to select for any depth of well, and what size of pump cylinder and piping you should use. Do not select too large a pump cylinder, and do not use a cylinder over four inches in diameter with ordinary pump or for other than irrigation work. Pumps and piping are not considered as being a part of a windmill outfit; these items you will find in another part of this catalogue.

CAPACITIES OF PUMPING WINDMILLS IN A 15-MILE WIND.

Size of Windmill	4 Feet	6 Feet	8 Feet	10 Feet	12 Feet	14 Feet	16 Feet	
Elevation of Water	Size of Cylinder	Size of Pipe	Size of Cylinder	Size of Pipe	Size of Cylinder	Size of Pipe	Size of Cylinder	Size of Pipe
For 10 ft. lift, use	3 3/4	2 1/2	4 1/2	2 1/2	6	3 3/4	7 1/2	4
For 15 ft. lift, use	3 3/4	2 1/2	4 1/2	2 1/2	6	3 3/4	7 1/2	4
For 25 ft. lift, use	3 3/4	2 1/2	4 1/2	2 1/2	6	3 3/4	7 1/2	4
For 35 ft. lift, use	3 3/4	2 1/2	4 1/2	2 1/2	6	3 3/4	7 1/2	4
For 50 ft. lift, use	3 3/4	2 1/2	4 1/2	2 1/2	6	3 3/4	7 1/2	4
For 75 ft. lift, use	3 3/4	2 1/2	4 1/2	2 1/2	6	3 3/4	7 1/2	4
For 100 ft. lift, use	3 3/4	2 1/2	4 1/2	2 1/2	6	3 3/4	7 1/2	4
For 125 ft. lift, use	3 3/4	2 1/2	4 1/2	2 1/2	6	3 3/4	7 1/2	4
For 150 ft. lift, use	3 3/4	2 1/2	4 1/2	2 1/2	6	3 3/4	7 1/2	4
For 200 ft. lift, use	3 3/4	2 1/2	4 1/2	2 1/2	6	3 3/4	7 1/2	4
For 250 ft. lift, use	3 3/4	2 1/2	4 1/2	2 1/2	6	3 3/4	7 1/2	4
For 300 ft. lift, use	3 3/4	2 1/2	4 1/2	2 1/2	6	3 3/4	7 1/2	4
For 350 ft. lift, use	3 3/4	2 1/2	4 1/2	2 1/2	6	3 3/4	7 1/2	4
For 400 ft. lift, use	3 3/4	2 1/2	4 1/2	2 1/2	6	3 3/4	7 1/2	4
For 450 ft. lift, use	3 3/4	2 1/2	4 1/2	2 1/2	6	3 3/4	7 1/2	4
For 500 ft. lift, use	3 3/4	2 1/2	4 1/2	2 1/2	6	3 3/4	7 1/2	4



Windmills with Side Rudders.

THE TEXAS FAVORITES.

When a windmill is erected on the plain or where it does not receive frequent attention, a side rudder is very desirable, because it assists the regular governor in controlling the windmill and protecting it against heavy wind storms. We can furnish side rudders with either direct stroke steel or direct stroke wood windmills, but the side rudder, if wanted, must be ordered and price allowed. They are priced below the windmill prices.

Kenwood Direct Stroke Steel Pumping Windmills.

Our direct stroke steel pumping windmills are built and finished in exactly the same manner as our back geared windmills, except that the wind fans have a different angle and curvature and the engine head is not back geared. The turntable and hub of the wind wheel on 8-foot, 10-foot, and 12-foot windmills have ball bearings. The larger sizes are too heavy for ball bearings. Every bolt has two nuts. These windmills will govern perfectly under all conditions. They can be furnished with side rudders if so desired, but the side rudders must be ordered and price allowed. The price is for the windmill complete, which includes the wood pump pole, the pull out wire, a first class reefing gear, and the bed plate and truing spider with which the windmill is attached to the tower or mast. The price does not include a tower or a platform, the platform being a part of the tower. Unless otherwise ordered, when the windmill is ordered without a tower, we will ship it with bed plate and truing spider for a four-post wood tower and with sufficient pump pole and pull out wire for a tower 40 feet high. With every windmill we send complete instructions for erecting windmills and towers and for building four-post wood towers. Shipped knocked down from factory in Northeastern Indiana.



No. 32F4009	8-foot Direct Stroke Steel Pumping Windmill. Wt. 405 lbs. Price	\$16.92
No. 32F4010	10-foot Direct Stroke Steel Pumping Windmill. Wt. 520 lbs. Price	\$23.20
No. 32F4011	12-foot Direct Stroke Steel Pumping Windmill. Wt. 855 lbs. Price	\$38.85
No. 32F4012	14-foot Direct Stroke Steel Pumping Windmill. Wt. 1,225 lbs. Price	\$54.75
No. 32F4013	16-foot Direct Stroke Steel Pumping Windmill. Wt. 1,800 lbs. Price	\$83.75
No. 32F4016	Side Rudder for 8-foot steel windmill. Wt. 10 lbs. Price	\$1.57
No. 32F4017	Side Rudder for 10-foot steel windmill. Wt. 14 lbs. Price	\$1.72
No. 32F4018	Side Rudder for 12-foot steel windmill. Wt. 17 lbs. Price	\$2.23
No. 32F4019	Side Rudder for 14-foot steel windmill. Wt. 26 lbs. Price	\$2.84
No. 32F4020	Side Rudder for 16-foot steel windmill. Wt. 35 lbs. Price	\$3.52

Kenwood Direct Stroke Wood Pumping Windmills.



No. 32F4023	8-foot Direct Stroke Wood Pumping Windmill. Wt. 380 lbs. Price	\$15.98
No. 32F4024	10-foot Direct Stroke Wood Pumping Windmill. Wt. 470 lbs. Price	\$21.70
No. 32F4025	12-foot Direct Stroke Wood Pumping Windmill. Wt. 625 lbs. Price	\$36.85
No. 32F4026	14-foot Direct Stroke Wood Pumping Windmill. Wt. 1,100 lbs. Price	\$52.75
No. 32F4027	16-foot Direct Stroke Wood Pumping Windmill. Wt. 1,400 lbs. Price	\$61.50
No. 32F4030	Side Rudder for 8-foot wood windmill. Wt. 14 lbs. Price	\$1.08
No. 32F4031	Side Rudder for 10-foot wood windmill. Wt. 18 lbs. Price	\$1.24
No. 32F4032	Side Rudder for 12-foot wood windmill. Wt. 20 lbs. Price	\$1.47
No. 32F4033	Side Rudder for 14-foot wood windmill. Wt. 30 lbs. Price	\$1.92
No. 32F4034	Side Rudder for 16-foot wood windmill. Wt. 40 lbs. Price	\$2.82

Steel Stub Tower.

We make a galvanized steel stub tower 5 feet high, which is suitable for either 4, 6, 8, or 10-foot pumping windmill. This stub is to fit onto the top of a wood tower to make the tower higher or to allow the wind wheel to clear the corners of the tower. It consists of four angle steel corner posts to fit the bed plate and truing spider of the windmill and eight bolts for attaching. It does not include a platform. Shipped knocked down from factory in Northeastern Indiana.

Kenwood Back Geared Steel Pumping Windmills.



\$11.62

These are the heaviest, strongest, best made and most hand-somely finished windmills on the market. They are galvanized after completion. The engine head is simple, strong and durable. The turntable and the hub of the wind wheel

on 4-foot, 6-foot, 8-foot, 10-foot and 12-foot windmills have ball bearings. The larger sizes are too heavy for ball bearings. Every bolt has two nuts. These are self governing windmills under all conditions. Each size of windmill has a different size and weight of engine head, whereas other windmills are made using the same engine head for different sizes. The price is for the windmill complete, which includes the wood pump pole, the pull out wire, a first class reefing gear, and the bed plate and truing spider with which the windmill is attached to the tower or mast, but price does not include a tower or a platform, the platform being a part of the tower. Unless otherwise ordered, when a pumping windmill is ordered without a tower, we will ship it with bed plate and truing spider for a 4-post wood tower and with sufficient pump pole and pull out wire for a tower 40 feet high. With every windmill we send complete instructions for erecting windmills and towers and for building 4-post wood towers. Shipped knocked down from factory in Northeastern Indiana.

No. 32F4000	4-foot Back Geared Steel Pumping Windmill. Wt. 240 lbs. Price	\$11.62
No. 32F4001	6-foot Back Geared Steel Pumping Windmill. Wt. 280 lbs. Price	\$12.98
No. 32F4002	8-foot Back Geared Steel Pumping Windmill. Wt. 425 lbs. Price	\$16.72
No. 32F4003	10-foot Back Geared Steel Pumping Windmill. Wt. 525 lbs. Price	\$22.95
No. 32F4004	12-foot Back Geared Steel Pumping Windmill. Wt. 880 lbs. Price	\$38.35
No. 32F4005	14-foot Back Geared Steel Pumping Windmill. Wt. 1,225 lbs. Price	\$54.25
No. 32F4006	16-foot Back Geared Steel Pumping Windmill. Wt. 1,800 lbs. Price	\$83.25

Self Oiling Attachments for Pumping Windmills.

If you have a self oiling attachment on your windmill, you will have to climb your tower only about once a year, because the oiler is operated from the ground and holds oil enough to last a year. Use Zero oil and it will not congeal in the coldest weather. We can furnish self oilers for our 6-foot, 8-foot, 10-foot, 12-foot, 14-foot and 16-foot pumping windmills, but the oiler must be ordered with the windmill so that it can be fitted at the factory. Price includes one gallon of oil. Shipped only with windmills from factory in Northeastern Indiana.

No. 32F3980	Oilier for 6-foot Windmill. Wt. 42 lbs. Price	\$3.89
No. 32F3981	Oilier for 8-foot Windmill. Wt. 45 lbs. Price	\$4.22
No. 32F3982	Oilier for 10-foot Windmill. Wt. 54 lbs. Price	\$5.16
No. 32F3983	Oilier for 12-foot Windmill. Wt. 60 lbs. Price	\$5.79
No. 32F3984	Oilier for 14-foot Windmill. Wt. 75 lbs. Price	\$6.92
No. 32F3985	Oilier for 16-foot Windmill. Wt. 75 lbs. Price	\$7.98

Kenwood High Geared Power Windmills.



\$43.60

Power windmills are made for transmitting power through shafting, pulleys and belts, so that you can run any pulley-driven machines within the limits of the power of the windmill. In a 15 to 20-mile wind a 12-foot power windmill will develop about two-horse power and a 14-foot power windmill will develop about three-horse power. The vertical shaft of both sizes makes about 275 revolutions per minute. Our power windmills are perfect in design, construction and finish. They are galvanized after completion. The engine heads and gearing are properly constructed, very strong and powerful. The turntable and the hub of the wind wheel on the 12-foot windmills have ball bearings. The 14-foot windmills are too heavy for ball bearings. Every bolt in the windmill has two nuts. These windmills are self governing under all conditions. Price is for the windmill complete which includes a vertical shaft extending 5 feet below the bed plate, the pull out wire, a first class reefing gear, and the bed plate and truing spider with which the windmill is attached to the mast or tower, but price does not include a tower or a platform, the platform being a part of the tower. The vertical shafting which connects with the vertical shaft of the windmill and extends to the foot gear and the foot gear which is at the bottom of the vertical shafting are not included in the price of the windmill. These are necessary, but they must be ordered as separate items and their price allowed. Unless otherwise ordered, when a power windmill is ordered without a tower, we will ship it with bed plate and truing spider for a 4-post wood tower and with sufficient pull out wire for a tower 40 feet high. With every windmill we send complete instructions for erecting windmills and towers and for building four-post towers and erecting power windmills on masts. Shipped knocked down from factory in Northeastern Indiana.

No. 32F4040	12-foot High Geared Steel Power Windmill. Wt. 850 lbs. Price	\$43.60
No. 32F4041	14-foot High Geared Steel Power Windmill. Wt. 1,250 lbs. Price	\$55.75

SELECTING A PUMPING WINDMILL.

Four-foot and six-foot pumping windmills are all right for very shallow wells, but we advise our customers to select an 8-foot windmill in preference to the smaller sizes.

FOR WINDMILL TOWERS, SEE NEXT PAGE.

Kenwood Galvanized Steel Tank Structures.



\$29.95

These are four-post structures and are built with the strength of five times the weight and wind strain they are to withstand. The corner posts and bands are extra heavy angle steel bars. The braces are heavy round steel and adjustable. The top beams are wood and rest on heavy iron top plates. Bands are 5 feet apart. There are eight braces for each 10 feet in height. The size number of the structure indicates the diameter and height of tank the structure will support. These structures can be used for supporting a tank only, as shown in this illustration, or they can be used in making up a combination pumping windmill outfit. The No. 6 structures have anchor posts and plates, all other sizes have foundation rods and foot plates for masonry foundations. Can furnish foundation rods with No. 6 structures, if so ordered, in place of anchor posts. Price is for the structure complete with anchorage, top beams, ladder, and plans and instructions for erecting. Price does not include platform and railing, tank, tank cover, or frostproof boxing for pipes. These, if wanted, must be ordered and price allowed. When a wood tank is ordered with a structure, we will extend the ladder to the top of the tank, without extra charge. Always order a wood tank when making up a combination pumping windmill outfit. Height of structures is from top of anchorage to bottom of top beams. Shipped knocked down from factory in Northeastern Indiana.

No. 32F3830	10-foot No. 6 Four-post Tank Structure. Wt. 850 lbs. Price	\$29.95
No. 32F3831	20-foot No. 6 Four-post Tank Structure. Wt. 1,165 lbs. Price	\$41.30
No. 32F3832	30-foot No. 6 Four-post Tank Structure. Wt. 1,470 lbs. Price	\$52.40
No. 32F3833	40-foot No. 6 Four-post Tank Structure. Wt. 1,790 lbs. Price	\$65.25
No. 32F3834	50-foot No. 6 Four-post Tank Structure. Wt. 2,160 lbs. Price	\$72.75

No. 32F3838	10-foot No. 8 Four-post Tank Structure. Wt. 1,270 lbs. Price	\$41.90
No. 32F3839	20-foot No. 8 Four-post Tank Structure. Wt. 1,730 lbs. Price	\$55.40
No. 32F3890	30-foot No. 8 Four-post Tank Structure. Wt. 2,140 lbs. Price	\$77.95
No. 32F3891	40-foot No. 8 Four-post Tank Structure. Wt. 2,640 lbs. Price	\$96.75
No. 32F3892	50-foot No. 8 Four-post Tank Structure. Wt. 3,210 lbs. Price	\$119.50

No. 32F3896	10-foot No. 9 Four post Tank Structure. Wt. 1,470 lbs. Price	\$46.50
No. 32F3897	20-foot No. 9 Four-post Tank Structure. Wt. 1,950 lbs. Price	\$66.90
No. 32F3898	30-foot No. 9 Four-post Tank Structure. Wt. 2,620 lbs. Price	\$95.50
No. 32F3899	40-foot No. 9 Four-post Tank Structure. Wt. 3,290 lbs. Price	\$108.00
No. 32F4400	50-foot No. 9 Four-post Tank Structure. Wt. 3,980 lbs. Price	\$130.50

No. 32F4404	10-foot No. 10 Four-post Tank Structure. Wt. 1,635 lbs. Price	\$78.75
No. 32F4405	20-foot No. 10 Four-post Tank Structure. Wt. 2,190 lbs. Price	\$100.50
No. 32F4406	30-foot No. 10 Four-post Tank Structure. Wt. 2,905 lbs. Price	\$133.75
No. 32F4407	40-foot No. 10 Four-post Tank Structure. Wt. 3,640 lbs. Price	\$149.75
No. 32F4408	50-foot No. 10 Four-post Tank Structure. Wt. 4,445 lbs. Price	\$194.50

Platforms and Railing for Tank Structures.

Platforms for our tank structure are octagonal, and consist of the joists which go on top of the structure beams, band boards for the ends of the joists, a floor and a handsome railing all fitted and ready to put together. Shipped knocked down from factory in Northeastern Indiana.

No. 32F4420	Platform for No. 6 Tank Structure. Wt. 97 lbs. Price	\$20.80
No. 32F4421	Platform for No. 8 Tank Structure. Wt. 1,395 lbs. Price	\$34.90
No. 32F4422	Platform for No. 9 Tank Structure. Wt. 1,625 lbs. Price	\$40.75
No. 32F4423	Platform for No. 10 Tank Structure. Wt. 1,870 lbs. Price	\$46.50

Windmill Hoisting Crab.

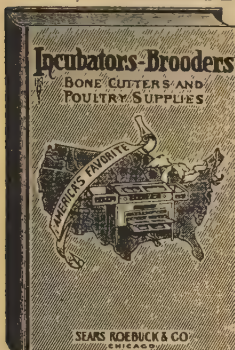


This is a very powerful little machine, arranged so that crank can be attached to drum shaft for light and speedy work, or to back geared shaft for heavy work. It will be found very useful for hundreds of purposes about the farm and is particularly adapted for hoisting windmills and towers. Is intended for use with manila rope and cannot be used with wire rope. Shipped from factory in Northeastern Indiana.

No. 32F4586	Windmill Hoisting Crab. Wt. 57 lbs. Price	\$5.67
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RELIABLE INCUBATORS AND BROODERS

MADE EXPRESSLY FOR US BY THE OLDEST, THE MOST REPUTABLE, THE BEST AND THE MOST FAVORABLY KNOWN INCUBATOR FACTORY IN THE WORLD, THAT OF THE RELIABLE INCUBATOR AND BROODER CO. A Special Incubator Catalogue Mailed FREE on Request.



There are no poultry raisers who are not familiar with the world-wide and enviable reputation of the RELIABLE Incubators and Brooders and but very few who do not know and acknowledge them to be the BEST Incubators and Brooders made. The RELIABLE Incubators were first made over twenty-three years ago and have been improved and modernized each year. They are used in all parts of the civilized world, and nearly every incubator now on the market has been copied from or made in imitation of the RELIABLE, which is an open acknowledgment that they are the BEST. We have been selling these incubators and brooders under the name KENWOOD but our sales have become enormous, being close to 25,000 machines each year, that the manufacturers have consented to our selling them under the RELIABLE name and giving to our customers the benefit of the RELIABLE reputation. If you buy a RELIABLE you can't go wrong, you have the reputation of the machine, the well known reliability of both the manufacturers and ourselves and our broad guarantee to protect you. No other concern or manufacturer can offer you equal protection. Remember, RELIABLE and KENWOOD Incubators are identical.

Our line of incubators, brooders, bone cutters and poultry supplies is so complete, so extensive, and so important that we issue a very large special catalogue which is devoted exclusively to this line of goods. This handsome and complete Incubator and Poultry Supply Catalogue will be mailed to you free if you will write and ask us to send it to you. We list our complete line of these goods in this general catalogue and you can make your selection from this catalogue with every assurance that any incubator, brooder, bone cutter or poultry supplies of any kind which you order from it will give you perfect satisfaction or your money and the freight will be refunded. We need not say to you, but you wish to see larger illustrations or wish to learn more about these goods, how and of what materials they are made, try our incubators, brooders, bone cutters, etc., are better than any others, what many of our customers have to say about this line of goods and the money they have saved by purchasing from us, don't think of buying from anyone until you have sent for and received our big Special Incubator Catalogue. We will save you money and furnish you with better goods than you can obtain from any other source.

Sixty Days' Free Trial Offer on Incubators and Brooders.

We will Refund Your Money and Pay the Freight Charges if These Goods are Not Perfectly Satisfactory. All incubators and brooders Nos. 32F6000 to 32F6559, inclusive, are shipped on the understanding and agreement that after receiving them you are to have SIXTY DAYS in which to give them a thorough trial and to compare them with the goods of any other make, and if during the trial period you find any reason to be dissatisfied either with the quality, utility or value of the goods, you can return them to us and we will not only return your money, but pay the freight charges both ways. Acme green bone cutters, Nos. 32F6521 to 32F6552, inclusive, are shipped on thirty days' trial terms, but under the exact same conditions that incubators and brooders are shipped. All other goods in this line, Nos. 32F6336 to 32F6515, inclusive, are shipped on TEN DAYS' trial terms, but under the exact same conditions that incubators and brooders are shipped. You take no risk whatever in ordering incubators and brooders or poultry supplies from us. They must satisfy you or you get your money back.

Description of Reliable Standard Incubators.

THE HIGHEST GRADE INCUBATORS MADE.

In the Reliable Standard Incubators we offer to our customers the highest degree of perfection that has ever been attained in the production of machines for artificial incubation. The case is made of the very best quality of thoroughly seasoned lumber and is most handsomely finished in the natural wood. The top, sides, ends and bottom of the case are double walled, with dead air spaces and non-heat conducting packing, the top being so thoroughly packed that it is impossible for any heat to escape from the machine. The doors are double, that is, there are two of them, and there is a heavy glass in each door. The heating apparatus is perfect and will maintain an even temperature and the heat regulator is absolutely accurate and dependable. In the hot air machines the heater tanks are made of steel, as are the fresh air tanks of the hot water machines, but the hot water tanks of hot water machines are made of 14-ounce copper, to make them durable and to keep them from rusting out. Some makers use steel for the hot air tanks, coat them with aluminum paint and call them aluminum. This kind of a tank is absolutely worthless for hot water and will rust out the first season, while copper tanks will last indefinitely. Our hot water machines are also supplied with a hot air system, thus combining the good qualities of both the hot water and hot air systems. All sizes of these machines are provided with a nursery beneath the egg tray. The egg trays of our Standard Incubators are provided with a patent turning rack with which you can turn all the eggs at one time without taking the tray out of the machine. The turning rack can be taken out if you do not wish to use it. If you desire to run the incubator to its full capacity. To those who want to obtain the best machines which money can buy, with the advantages of all of the improved appliances and special features which can be supplied, we recommend the Reliable Standard Incubators. The different sizes of these incubators are shown in the following illustrations.

Reliable 60-Egg Standard Incubators.

THE FANCIERS' FAVORITE.

\$6.98



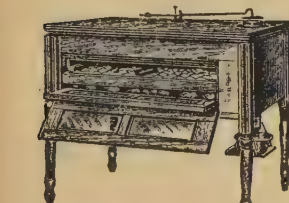
This is the smallest size of our high grade double wall incubators. It has double doors and a single egg tray and is fitted with a patent turning rack. When the turning rack is used the capacity is about one-third less. Incubators of this size are best adapted for raising fancy birds. Price includes a high grade thermometer, an egg tester, and an instruction book which also gives a great deal of practical information on poultry raising. Read the general description for details. Shipped from factory in Western Illinois.

No. 32F6000 60-Egg Standard Hot Air Incubator. Size, No. 49. Wt., 46 lbs. Price, \$6.98
No. 32F6001 60-Egg Standard Hot Water Incubator. Size, No. 50. Wt., 48 lbs. Price, \$8.23

Reliable 100-Egg and 200-Egg Standard Incubators.

THE POPULAR SIZES.

\$9.72



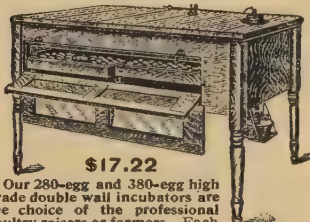
Our 100-egg and 200-egg high grade double wall incubators each have double doors and a single egg tray and are fitted with a patent turning rack. When the turning rack is used the capacity is about one-third less. These are the most popular sizes for home chicken raising. Price includes a high grade thermometer, an egg tester, and an instruction book which also gives more practical information on poultry raising than most poultry books. Read the general description for details. Shipped from factory in Western Illinois.

No. 32F6002 100-Egg Standard Hot Air Incubator. Size, No. 51. Wt., 120 lbs. Price, \$9.72
No. 32F6003 100-Egg Standard Hot Water Incubator. Size, No. 52. Wt., 125 lbs. Price, \$11.23
No. 32F6004 200-Egg Standard Hot Air Incubator. Size, No. 53. Wt., 174 lbs. Price, \$13.12
No. 32F6005 200-Egg Standard Hot Water Incubator. Size, No. 54. Wt., 175 lbs. Price, \$14.92

Reliable 280-Egg and 380-Egg Standard Incubators.

THE BEST SIZES FOR POULTRY FARMS.

\$17.22



Our 280-egg and 380-egg high grade double wall incubators are the choice of the professional poultry raisers or farmers. Each of these machines has double doors and two trays and the trays are fitted with patent turning racks. When the turning racks are used the capacity is about one-third less. Price includes a high grade thermometer, an egg tester, and an instruction book which also gives more practical information on poultry raising than most poultry books. Read the general description for details. Shipped from factory in Western Illinois.

No. 32F6006 280-Egg Standard Hot Air Incubator. Size, No. 55. Wt., 208 lbs. Price, \$17.22
No. 32F6007 280-Egg Standard Hot Water Incubator. Size, No. 56. Wt., 212 lbs. Price, \$20.35
No. 32F6008 380-Egg Standard Hot Air Incubator. Size, No. 57. Wt., 240 lbs. Price, \$21.45
No. 32F6009 380-Egg Standard Hot Water Incubator. Size, No. 58. Wt., 250 lbs. Price, \$26.20

Reliable 560-Egg Standard Incubators.

FOR LARGE POULTRY FARMS.

\$27.40



These machines are in reality two 280-egg high grade double wall incubators, placed back to back, but with only one back wall and one set of legs. The two separate heating systems and therefore each side of the machine can be operated independent of the other. Each side of the machine has double doors and two trays and the trays are fitted with patent turning racks. When the turning racks are used the capacity is about one-third less. Price includes two high grade thermometers, an egg tester, and our complete instruction book with information on practical poultry raising. Read the general description for details. Shipped from factory in Western Illinois.

No. 32F6010 560-Egg Standard Hot Air Incubators. Size, No. 77. Wt., 368 lbs. Price, \$27.40
No. 32F6011 560-Egg Standard Hot Water Incubator. Size, No. 78. Wt., 372 lbs. Price, \$34.45

Description of Reliable Bantling or Special Incubators.

STRICTLY HIGH GRADE SINGLE WALL MACHINES.

These incubators have a double top and a double bottom, but the ends and sides are single walls. They are intended only for use in a room or a cellar where the external temperature is not too low at all times, and when used under these conditions they will hatch just as large a percentage of fresh and well fertilized eggs and give just as good satisfaction as any high priced machine. The heating apparatus, the tanks, the regulator, the materials and the finish of these incubators are all exactly the same as in our Standard Incubators, except that the regulator of the 60-egg size is of slightly different form. There is a nursery beneath the egg tray of each machine. The doors are single, but each door has double glass with a dead air space between the glass. The egg trays are not fitted with turning racks and the eggs must be turned by hand. These are every way first class incubators, but as stated above, they are single walled and can only be used successfully under proper conditions. To those who wish an incubator to be used only in a room or place where the outer temperature is, practically even at all times, we recommend the Reliable Bantling Incubators, but under other conditions you should purchase a double walled machine. The different sizes of these incubators are shown in the following illustrations.

Reliable 60-Egg Bantling Incubator.

THE SMALL POULTRY RAISER'S FAVORITE.



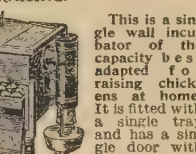
\$3.42

The success of this little incubator has been phenomenal. More of them have been sold than any other one incubator made in the United States. Look out for catches to low prices on small incubators. Don't be misled into buying an inferior machine. We guarantee our prices on this incubator to be lower than the same quality and style of the best of the others. If you see a lower price in any other catalogue, depend on it the quality is lower too. This we guarantee. If in doubt, send for both incubators, compare them, you be the judge, and if ours is not far superior, much lower in price, quality considered, you can send it back at our expense and we will promptly return your money including freight charges you paid. The Reliable Bantling is a success as thousands of our customers will testify, and we will guarantee. It is a single wall machine with a single tray and with a single door having double glass. Price includes a high grade thermometer, an egg tester, and our complete instruction book with information on practical poultry raising. Read the general description for details. Shipped from factory in Western Illinois.

No. 32F6048 60-Egg Bantling Hot Air Incubator. Size, No. 81. Wt., 44 lbs. Price, \$3.42
No. 32F6049 60-Egg Bantling Hot Water Incubator. Size, No. 82. Wt., 48 lbs. Price, \$5.52

Reliable 100-Egg Bantling Incubator.

THE POPULAR SIZE FOR HOME CHICKEN RAISING.



\$6.08

This is a single wall incubator of the capacity best adapted for raising chickens at home. It is fitted with a single tray and has a single door with double glass. Price includes a high grade thermometer, an egg tester, and our complete instruction book which also contains a great deal of practical information on poultry raising. Read the general description for details. Shipped from factory in Western Illinois.

No. 32F6050 100-Egg Bantling Hot Air Incubator. Size, No. 83. Wt., 58 lbs. Price, \$6.08
No. 32F6051 100-Egg Bantling Hot Water Incubator. Size, No. 84. Wt., 63 lbs. Price, \$8.22

RELIABLE STANDARD INCUBATORS

are the highest grade and most successful incubators made. We sell them at lower prices than others ask for inferior machines.

RELIABLE BANTLING OR SPECIAL INCUBATORS.

are excellent machines and are always successful when operated under proper conditions.

Reliable 220-Egg Bantling Incubator.

A SPLENDID SIZE FOR PROFIT MAKING.



\$10.38

The capacity of this machine adapts it especially to incubating chicks for early market. It is fitted with two trays and has a single door with double glass. Price includes a high grade thermometer, an egg tester, and our complete instruction book, which also contains much practical information on poultry raising. Read the general description for details. Shipped from factory in Western Illinois.

No. 32F6052 220-Egg Bantling Hot Air Incubator. Size, No. 85. Wt., 105 lbs. Price, \$10.38

No. 32F6053 220-Egg Bantling Hot Water Incubator. Size, No. 86. Wt., 110 lbs. Price, \$12.52

Description of Reliable Combined Incubators, Brooders and Yards.

Especially Adapted for Incubating and Brooding Early Chicks.

These machines are our regular incubators, fitted with a top brooder and with exercising yards. The incubator part of our Standard Combined Incubators and Brooders are exactly the same as our Standard Incubators. The incubator part of our Bantling Combined Incubators and Brooders are exactly the same as our Bantling Incubators. The different sizes and kinds of these machines are adapted for exactly the same classes of work as are like sizes and kinds of incubators, except that a combined incubator and brooder must be set in a room or building where there is plenty of light and sun when there are any chicks in the brooder, the more sunlight the better. In using these machines the first hatch is made in the brooder of the combined machine until about time for the second hatch, when all but the weaklings are to be transferred to a regular brooder. The surplus heat from the incubator lamp heats the top brooder, making a great saving of time, labor and fuel, as you only have the one lamp to care for. The heating arrangement is such that the fumes from the lamp cannot enter the brooder. The Standard machines are the best that can be made and are suitable for all classes of work. The Bantling machines are strictly high grade but are single wall machines and suitable for use only in a room or building where the external temperature is practically even at all times. The different kinds and sizes of these machines are shown in the illustrations on this and the next page.

Reliable 60-Egg Standard Combined Incubators and Brooders.



\$9.48

These machines have one yard with lamp and regulator at the end of the incubator. They are a splendid machine for raising fancy stock. Price includes a high grade thermometer, an egg tester, and an instruction book which also gives a great deal of practical information on poultry raising. Read the general description for details. Shipped from factory in Western Illinois.

No. 32F6096 60-Egg Standard Hot Air Combined Incubator and Brooder. Size, No. 59. Wt., 62 lbs. Price, \$9.48

No. 32F6097 60-Egg Standard Hot Water Combined Incubator and Brooder. Size, No. 60. Wt., 64 lbs. Price, \$10.72

BEFORE ORDERING INCUBATORS OR SUPPLIES FROM ANYONE, READ OUR PROPOSITIONS ON PAGE 505.

Reliable 100-Egg and 200-Egg Standard Combined Incubators and Brooders.



\$13.12

These machines have two yards. The lamp is under the incubator and the regulator is within the brooder, but protected by a metal casing. They are the popular sizes for home chicken raising. Price includes a high grade thermometer, an egg tester, and an instruction book, which also gives a vast amount of practical information on poultry raising. Read the general description for details. Shipped from factory in Western Illinois.

No. 32F6098 100-Egg Standard Hot Air Combined Incubator and Brooder. Size No. 61. Wt. 156 lbs. Price.....\$13.12

No. 32F6099 100-Egg Standard Hot Water Combined Incubator and Brooder. Size No. 62. Wt. 167 lbs. Price.....\$14.62

No. 32F6100 200-Egg Standard Hot Air Combined Incubator and Brooder. Size No. 63. Wt. 228 lbs. Price.....\$17.34

No. 32F6101 200-Egg Standard Hot Water Combined Incubator and Brooder. Size No. 64. Wt. 232 lbs. Price.....\$19.66

Reliable 280-Egg and 380-Egg Standard Combined Incubators and Brooders.



\$24.45

The size best adapted for use on ordinary poultry farms or on large farms where chickens are raised in quantities. Each of these machines has two yards. The lamp is under the incubator and the regulator is within the brooder but protected by a metal casing. Price includes a high grade thermometer, an egg tester, and an instruction book which contains a vast amount of practical information on poultry raising. Read the general description for details. Shipped from factory in Western Illinois.

No. 32F6102 280-Egg Standard Hot Air Combined Incubator and Brooder. Size No. 65. Wt. 273 lbs. Price.....\$24.45

No. 32F6103 280-Egg Standard Hot Water Combined Incubator and Brooder. Size No. 66. Wt. 285 lbs. Price.....\$27.95

No. 32F6104 380-Egg Standard Hot Air Combined Incubator and Brooder. Size No. 67. Wt. 335 lbs. Price.....\$29.75

No. 32F6105 380-Egg Standard Hot Water Combined Incubator and Brooder. Size No. 68. Wt. 341 lbs. Price.....\$34.50

Reliable 560-Egg Standard Combined Incubators and Brooders.



\$36.10

These machines are the same as two 280-Egg machines placed back to back, but with only one back wall and one set of legs. They have two separate heating systems and therefore either side of the machine can be operated independently of the other. They are especially adapted for large poultry farms. Price includes two high grade thermometers, an egg tester and an instruction book which contains a vast amount of practical information on poultry raising. Read the general description for details. Shipped from factory in Western Illinois.

No. 32F6106 560-Egg Standard Hot Air Combined Incubator and Brooder. Size No. 79. Wt. 467 lbs. Price.....\$36.10

No. 32F6107 560-Egg Standard Hot Water Combined Incubator and Brooder. Size No. 80. Wt. 472 lbs. Price.....\$42.95

Favorite Brood Coop.

\$1.42

A practical and convenient nursery for the young chicks and a comfortable enclosure for the mother hen. No one who raises chicks can afford to be without these coops unless they use good brooders. They are a safeguard at night against cats, minks, skunks, weasels and rats. Both the front and back are furnished with doors that are easily fastened. The rear door can be left open at night, as that end of the coop is enclosed with wire cloth. Shipped knocked down from Chicago.

No. 32F6387 Favorite Brood Coop.

Wt. 32 lbs. Price.....\$1.42

Reliable 60-Egg Bantling Combined Incubator and Brooder.



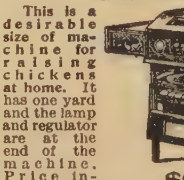
\$5.78

A splendid little machine for amateurs and for those who raise chicks for pleasure more than for profit. It has one yard and the lamp and regulator are at the end of the machine. Price includes a high grade thermometer, an egg tester, and an instruction book, which also gives a great deal of practical information on poultry raising. Read the general description for details. Shipped from factory in Western Illinois.

No. 32F6144 60-Egg Bantling Hot Air Combined Incubator and Brooder. Size No. 87. Wt. 55 lbs. Price.....\$5.78

No. 32F6145 60-Egg Bantling Hot Water Combined Incubator and Brooder. Size No. 88. Wt. 57 lbs. Price.....\$7.98

Reliable 100-Egg Bantling Combined Incubator and Brooder.



\$9.72

This is a desirable size of machine for raising chickens at home. It has one yard and the lamp and regulator are at the end of the machine. Price includes a high grade thermometer, an egg tester, and an instruction book which contains a vast amount of practical information on poultry raising. Read the general description for details. Shipped from factory in Western Illinois.

No. 32F6146 100-Egg Bantling Hot Air Combined Incubator and Brooder. Size No. 89. Wt. 100 lbs. Price.....\$9.72

No. 32F6147 100-Egg Bantling Hot Water Combined Incubator and Brooder. Size No. 90. Wt. 105 lbs. Price.....\$11.92

Reliable 220-Egg Bantling Combined Incubator and Brooder.



\$14.82

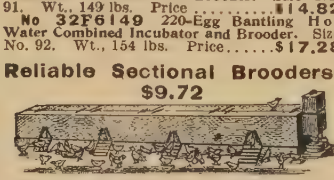
A very desirable size of machine for raising chickens for profit. It has one yard and the lamp and regulator are at the end of the machine. Price includes a high grade thermometer, an egg tester, and an instruction book, which also gives a great deal of practical information on poultry raising. Read the general description for details. Shipped from factory in Western Illinois.

No. 32F6148 220-Egg Bantling Hot Air Combined Incubator and Brooder. Size No. 91. Wt. 149 lbs. Price.....\$14.82

No. 32F6149 220-Egg Bantling Hot Water Combined Incubator and Brooder. Size No. 92. Wt. 154 lbs. Price.....\$17.28

Reliable Sectional Brooders.

\$9.72



These are hot water brooders and are for indoor use only. They are intended to be placed in a brooding house and for extensive breeders of poultry they are the most economical brooders on the market. They can be placed in the barn or in any room where there is plenty of sunlight. They have an overhead hot water heating system which consists of a heavy copper boiler and a copper supply tank at the end of the brooder and two out-dropping and two return pipes made of 3/4-inch iron pipe, which extend the whole length of the brooder. These machines are divided into compartments 3 feet long, so that as many different broods may be placed as there are compartments in the brooder. Each 3 feet in length of the brooder will brood 125 chicks. All sizes are 24 inches wide and 12 inches high. The lamp and boiler add about 9 inches to the length of the brooder. There is no room to these brooders and they are to be set on a 4-inch frame and a dirt floor, as shown in the illustration. Price includes the lamp and runways, also an instruction book, but does not include a bottom frame. Shipped from factory in Western Illinois.

No. 32F6253 3-foot Sectional Brooder. Size No. 83. Wt. 65 lbs. Price.....\$9.72

No. 32F6254 6-foot Sectional Brooder. Size No. 40. Wt. 110 lbs. Price.....\$11.96

No. 32F6257 9-foot Sectional Brooder. Size No. 42. Wt. 160 lbs. Price.....\$14.28

No. 32F6259 12-foot Sectional Brooder. Size No. 44. Wt. 210 lbs. Price.....\$16.68

Description of Reliable Indoor Brooders.

These brooders are intended for use within a building, but in mild weather they may be used out of doors if protected by a shed roof. They are built on the "mother hen" plan, that is, the heating apparatus is in the top as it should be, and are arranged so that the chicks can go to or from the heat at will. The pure air circulation is perfect and the brooders maintain an even temperature at all times. The hot air and hot water brooders are identical in construction, except that the hot air tanks are steel while the hot water tanks and reservoir are made of copper. These brooders are made of the very best of materials and are handsomely painted. They are guaranteed to be the best indoor brooders made. The heating arrangement of these machines is such that the fumes from the lamp cannot enter the brooding chamber, and the lamps are placed and protected so that they are absolutely safe under all conditions. A good brooder is just as essential as a good incubator, because you cannot successfully raise the chicks after they are hatched unless you have a properly constructed brooder which will raise them. The different sizes of these brooders are shown in the following illustrations.

Reliable 50, 100 and 200-Chick Indoor Brooders.



\$2.52

Our 50, 100 and 200-chick indoor brooders are all built on the plan shown in this illustration. They have a single door with a glass panel, are easy to clean and furnish plenty of light as well as heat for the young chicks. Price includes a high grade thermometer, a runway, an instruction book and all attachments. Read the general description for details. Shipped from factory in Western Illinois.

No. 32F6200 50-Chick Hot Air Indoor Brooder. Size No. 33. Wt. 35 lbs. Price.....\$2.52

No. 32F6201 50-Chick Hot Water Indoor Brooder. Size No. 22. Wt. 37 lbs. Price.....\$3.76

No. 32F6202 100-Chick Hot Air Indoor Brooder. Size No. 35. Wt. 60 lbs. Price.....\$4.72

No. 32F6203 100-Chick Hot Water Indoor Brooder. Size No. 24. Wt. 53 lbs. Price.....\$6.12

No. 32F6204 200-Chick Hot Air Indoor Brooder. Size No. 37. Wt. 57 lbs. Price.....\$6.22

No. 32F6205 200-Chick Hot Water Indoor Brooder. Size No. 26. Wt. 60 lbs. Price.....\$7.98

Reliable 300-Chick Indoor Brooders.



\$8.52

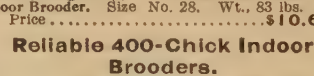
These brooders differ from the smaller machines only in the form of construction and that they have an additional heating pipe which is made necessary by the size of the machine. Price includes a high grade thermometer, a runway, an instruction book and all attachments. Read the general description for details. Shipped from factory in Western Illinois.

No. 32F6206 300-Chick Hot Air Indoor Brooder. Size No. 39. Wt. 79 lbs. Price.....\$8.52

No. 32F6207 300-Chick Hot Water Indoor Brooder. Size No. 28. Wt. 83 lbs. Price.....\$10.68

Reliable 400-Chick Indoor Brooders.

\$10.34



These are double brooders, that is, there is a division in the center of the machine so that two separate lots of chicks can be raised at the same time, but both compartments are heated by the one lamp. Price includes two high grade thermometers, two runways, an instruction book and all attachments. Read the general description for details. Shipped from factory in Western Illinois.

No. 32F6208 400-Chick Hot Air Indoor Brooder. Size No. 41. Wt. 130 lbs. Price.....\$10.34

No. 32F6209 400-Chick Hot Water Indoor Brooder. Size No. 30. Wt. 133 lbs. Price.....\$12.52

Reliable Folding Egg Tester.

10c

This is a very simple and inexpensive egg tester, but perfect in every respect. It is made of pasteboard with holes to receive the eggs and a mirror in the bottom to reflect the light. Shipped from Chicago.

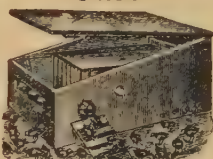
No. 32F6425 Folding Egg Tester. Wt. 4 ozs. Price.....10c

Description of Reliable Outdoor Brooders.

These brooders combine more good points than any other make or style of brooder. They are the best and most successful brooders made. While they are constructed especially for outdoor use, they can be used indoors just as successfully. They are warmed by top heat exclusively, on the "mother hen" plan, and are arranged so that the chicks can go to or from the heat at will. The heating lamp is placed within a metal lined chamber, thoroughly protected from wind and weather, easy to get at and arranged so that the fumes from the lamp cannot enter the brooding chamber. The pure air circulation is perfect and the brooders will maintain an even temperature at all times. These brooders are made of the very best materials, the roof and doors are covered with heavy sheet steel, and the entire machine is nicely painted. The glass in the front affords abundance of light for the young chicks. The tanks of the hot air machines are made of steel, but the hot water tanks and reservoirs of the hot water machines are made of copper. A good brooder is absolutely necessary because you cannot successfully raise the chicks after they are hatched unless you have one. We advise the selection of an outdoor brooder, because it can be used either out of doors or in a building under any reasonable weather conditions. The different sizes of these brooders are shown in the following illustrations.

Reliable 50-Chick Outdoor Brooders.

\$4.38



The entire top of these machines is hinged to form the door, so that every part of the brooder can be easily cleaned. In warm weather the door can be opened to any desired extent to let in sunlight and fresh air. Price includes a high grade thermometer, a runway, an instruction book and all attachments. Read the general description for details. Shipped from factory in Western Illinois.

No. 32F6226 50-Chick Hot Air Outdoor Brooder. Size No. 43. Wt. 60 lbs. Price.....\$4.38

No. 32F6227 50-Chick Hot Water Outdoor Brooder. Size No. 32. Wt. 62 lbs. Price.....\$5.52

Reliable 100 and 200-Chick Outdoor Brooders.

\$6.09



These brooders have a door on each side of the top, so that every part of the machine can be easily cleaned, and either door may be opened in warm weather to let in any desired amount of sunlight and fresh air. Price includes a high grade thermometer, a runway, an instruction book and all attachments. Read the general description for details. Shipped from factory in Western Illinois.

No. 32F6228 100-Chick Hot Air Outdoor Brooder. Size No. 45. Wt. 65 lbs. Price.....\$6.09

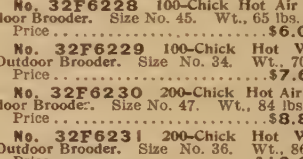
No. 32F6229 100-Chick Hot Water Outdoor Brooder. Size No. 34. Wt. 70 lbs. Price.....\$7.63

No. 32F6230 200-Chick Hot Air Outdoor Brooder. Size No. 47. Wt. 84 lbs. Price.....\$8.83

No. 32F6231 200-Chick Hot Water Outdoor Brooder. Size No. 36. Wt. 86 lbs. Price.....\$10.66

Reliable 300-Chick Outdoor Brooders.

\$11.58



These are exactly the same as the 200-chick brooders, except that they are larger and have an extra door in the end to allow of a greater volume of fresh air circulation. The opening for this door is covered with poultry netting to prevent the chicks from hopping out through it. Price includes a high grade thermometer, a runway, an instruction book and all attachments. Read the general description for details. Shipped from factory in Western Illinois.

No. 32F6232 300-Chick Hot Air Outdoor Brooder. Size No. 75. Wt. 152 lbs. Price.....\$11.58

No. 32F6233 300-Chick Hot Water Outdoor Brooder. Size No. 74. Wt. 161 lbs. Price.....\$13.42

Reliable 400-Chick Outdoor Brooders.

\$13.42



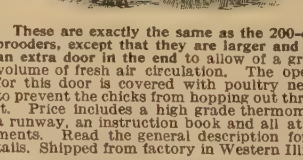
These are exactly the same as the 300-chick brooders, except that they are larger and have an extra door in the end to allow of a greater volume of fresh air circulation. The opening for this door is covered with poultry netting to prevent the chicks from hopping out through it. Price includes a high grade thermometer, a runway, an instruction book and all attachments. Read the general description for details. Shipped from factory in Western Illinois.

No. 32F6234 400-Chick Hot Air Outdoor Brooder. Size No. 76. Wt. 161 lbs. Price.....\$13.42

No. 32F6235 400-Chick Hot Water Outdoor Brooder. Size No. 77. Wt. 170 lbs. Price.....\$15.66

Reliable 500-Chick Outdoor Brooders.

\$15.66



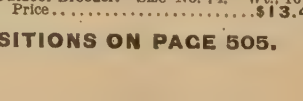
These are exactly the same as the 400-chick brooders, except that they are larger and have an extra door in the end to allow of a greater volume of fresh air circulation. The opening for this door is covered with poultry netting to prevent the chicks from hopping out through it. Price includes a high grade thermometer, a runway, an instruction book and all attachments. Read the general description for details. Shipped from factory in Western Illinois.

No. 32F6236 500-Chick Hot Air Outdoor Brooder. Size No. 78. Wt. 180 lbs. Price.....\$15.66

No. 32F6237 500-Chick Hot Water Outdoor Brooder. Size No. 79. Wt. 189 lbs. Price.....\$17.90

Reliable 600-Chick Outdoor Brooders.

\$17.90



These are exactly the same as the 500-chick brooders, except that they are larger and have an extra door in the end to allow of a greater volume of fresh air circulation. The opening for this door is covered with poultry netting to prevent the chicks from hopping out through it. Price includes a high grade thermometer, a runway, an instruction book and all attachments. Read the general description for details. Shipped from factory in Western Illinois.

No. 32F6238 600-Chick Hot Air Outdoor Brooder. Size No. 80. Wt. 200 lbs. Price.....\$17.90

No. 32F6239 600-Chick Hot Water Outdoor Brooder. Size No. 81. Wt. 209 lbs. Price.....\$20.14

THE UNIVERSAL ONE-HORSE POWER Gasoline Engine Outfit

\$54.95 This is the price at which we offer

OUR UNIVERSAL

strictly high grade and fully guaranteed Gasoline Engine, all complete with pumping jack, two regular pulleys, a friction clutch hub, a crank attachment, a web friction pulley, a walking beam pitman head, starter crank, funnel, oil can, instruction book, can of engine oil, electric igniter, spark coil, battery, wires and switch, all connected up and ready to run, just as shown in the illustration, and equipped with our modern cooling system, a first class gasoline tank and the best and simplest mixer made.

FOR ONLY \$54.95

WE OFFER OUR UNIVERSAL GASOLINE ENGINE complete with all its attachments, as shown in this illustration, an engine which is so unique in design and construction that it is strictly in a class by itself, and one which is adapted to a much greater variety of work than has ever been accomplished with any other small gasoline engine. For a number of years we have been engaged in the production and sale of gasoline engines direct to the consumer which has placed us in a much closer relationship to the actual user than any ordinary manufacturer could possibly be. This close relationship has caused us to realize and appreciate the actual needs of our customers and we have made a scientific study of these needs. We know that our customers in the first place, must have an engine which is simple and easy to operate and care for, that the engine must be of high quality in every particular, that it must be made of the best of materials and that every part must be perfectly fitted and finished, and be durable in every way. We know in order that the purchaser may be warranted in making the investment, the engine must be capable of doing an amount of work which will make it profitable to him, and we know that the engine must be furnished to the purchaser at a price well within his means and without any unnecessary selling expense. Every requirement mentioned above, will be found in our Universal Gasoline Engine, and the price of the complete outfit, that is, the engine and all its attachments, just as shown in the illustration, is only \$54.95, and further than this, we give the purchaser sixty days' free trial, guaranteeing that if at any time within the 60 days the engine fails in any particular to give perfect satisfaction, you can return it to us and we will refund the money paid for the engine and stand all freight charges.

THIS ENGINE

IS EQUIPPED WITH AN ELECTRIC IGNITER, whereas most other small engines are equipped with a hot tube igniter. An electric igniter of the simplest kind will actually cost to manufacture, from \$8.00 to \$10.00 more than a hot tube igniter, therefore, as we use the high tension jump spark igniting system on this engine, with an extra heavily wound spark coil, you can readily see that the igniter alone deserves a great deal of your consideration.

The spark coil for this igniter is contained in the iron box shown at the top of the standard above the gearing and is protected by the iron box so that it is absolutely waterproof. The battery cells are stored and secured in the iron base of the engine. They are enclosed in a wooden box and are securely packed in paraffine wax so that they also are entirely waterproof. Others who equip their engines with the electric igniters will send spark coils and battery cells either loose and without any protection at all or simply packed in wooden boxes and not protected in any way from water. Protected as our batteries and spark coils are, it is almost impossible to short circuit them and consequently they will last very much longer than ordinary igniter outfits.

OUR UNIVERSAL GASOLINE ENGINE HAS NO EXPERIMENTAL FEATURES. The carburetor, valve motion and cooling system are practically the same as have been used on our horizontal engines for more than three years. We believe that this is the only 1-horsepower stationary gasoline engine on the market that has a carburetor. This carburetor is practically automatic and handles the gasoline independent from the throttle, which makes it impossible to flood the cylinder. The air regulation is entirely automatic. The valve motion is the same as in our horizontal line. The exhaust valve stem is long and heavy, extending through the cylinder with a bearing on the outside away from the heat and with the water directly over and all around the valve stem and seat. This engine is balanced perfectly by the counter weight, which is drop forged and a part of the crank shaft. It has all the advantages of our horizontal engines in the way of economical carburetor, heavy and long lived valves, and a large and heavy crank shaft.

THE ENTIRE ENGINE

IS MOUNTED ON A HEAVY IRON BASE exactly as shown in the illustration and there is a hardwood block between the bottom of the engine and the top of the base, which acts as a shock absorber and which practically eliminates the metallic sound which would occur were the main engine frame bolted directly to the hollow iron base. Around the top of the iron base there is a rib or projection which provides for catching the oil drippings and keeps the engine neat in appearance. Mounted in the way the engine is, it will be found a very easy matter to move it from place to place. It can be moved without any platform or skids if so desired, or it can be mounted on ordinary skids or mounted on a small stone boat, or you can rig up a light truck with small cast iron wheels. No matter what you want to do with the engine, you will find it always convenient and always ready.

The price, \$54.95, is for the engine complete with all attachments and supplies exactly as shown in the illustration, from which point you must pay the freight.

No. 32P5301 One-Horse Power Universal Gasoline Engine Complete Outfit, with pumping jack attachment, friction hub, web friction pulley, crank attachment and pitman head, exactly as shown in the illustration. Shipping weight, 485 pounds. Price

\$54.95

BEFORE ORDERING ENGINES OR BOILERS FROM ANYONE, READ OUR PROPOSITIONS ON PAGE 503.

A housewife could not afford to do without a sewing machine—no more can you afford to do without this engine. IT IS THE SEWING MACHINE OF THE FARM, it is the dependable helping hand, and once you realize its value to you, you would not consent to part with it for many times its cost, and remember the price of the engine and complete outfit, as shown in the illustration, is only - - -

Don't let anyone tell you that it will not pay to buy this engine. A farm wagon will not take the place of a carriage, neither will a large engine answer for all purposes; you should have both a large and a small engine. There are hundreds of ways in which this engine and its attachments can be used profitably.

It will pump the water for your house, your barn or your stock, or for irrigation purposes. It will drive cream separators, churns, grindstones, bone cutters, washing machines, corn shellers, cider mills, root cutters, drill presses, small feed grinders, ice cream freezers, printing presses and any other small machines which can be operated by belt or crank or by reciprocal motion. We show a few of its uses in the illustrations on the following pages. Just try it yourself, you won't regret it and you can return the engine if it does not please and satisfy you.

THE FINISH OF THESE ENGINES

IS VERY HANDSOME. The body work is a bright red enamel finish; all bright parts are coated with aluminum paint which protects them from rust and still gives them the appearance of bright work. Pipes and some other parts of the engine are painted black so that withal the entire engine presents an exceedingly attractive appearance. Should you decide to favor us with your order for one of these engines, you will find that throughout the design, the workmanship, the quality and the finish, are as near perfection as it is possible to produce and that the utility of the engine will commend it to you over and above any engine you ever saw or used. A sectional illustration of our Universal engine is shown on page 539 of this catalogue and in connection with this illustration we describe the various parts of the engine minutely and give full information in relation to sizes and dimensions. The weight shown below is the weight of the engine pack for shipment. The engine and outfit complete, without packing, weighs about 35 pounds.

SIXTY DAYS' FREE TRIAL

A sixty days' free trial and comparison proposition to every purchaser of the Universal Gasoline Engine. Sixty days' time in which you have an opportunity to compare the Universal with any and all other engines on the market, you to be the only judge of the trial and comparison, and if the engine fails in any particular, if it does not bear out every claim we make for it, if you do not believe it more useful, more convenient, and more desirable than any other engine or if you do not find it useful enough to warrant you in keeping it, you will not be put to any expense whatever, but you may return it to us at our expense of freight charges and we will promptly refund your money including the freight charges paid by you. Every Universal Gasoline Engine is sold by us on this liberal and convincing sixty days' free trial offer by which we promise and agree to return your money if, for any reason, you decide to return the engine.

OUR BROAD AND LIBERAL ONE-YEAR BINDING GUARANTEE.

We guarantee every Universal Gasoline Engine we ship to be perfect in every way. We guarantee every engine to be strictly high grade in every particular, exactly as represented and described, to be perfect in material and workmanship and to run perfectly and give complete satisfaction in every way. We guarantee that every Universal Gasoline Engine is tested by us before shipment, at its normal speed of 500 revolutions per minute and at this speed it has developed more than 1-horse power on the high speed shaft and about 3/4-horse power on the low speed shaft. We further guarantee that if any piece or part proves defective in material or workmanship within one year from date of shipment, it will be replaced or repaired by us free of charge on evidence of defect being furnished to us.

OUR SAFE DELIVERY GUARANTEE.

Every Universal Gasoline Engine which we ship, will be all connected up ready to run even to the connection of the battery wires before it is crated for shipment. The crating will be solid and substantial and the entire outfit will leave the factory in perfect condition and in perfect running order and be ready to start immediately the crate is removed and the gasoline and water tanks are filled. We guarantee that the outfit will reach you in the same perfect condition and if by chance any part should be lost or damaged by rough or careless handling while in transit, we agree to replace or repair it or furnish another engine free of all expense to you.

REMEMBER

You will get a profit sharing certificate for \$54.95 if you order this outfit. Read about our profit sharing plan on pages 1 and 2.

crated in a substantial manner and delivered free on board cars at the

\$54.95

OUR UNIVERSAL GASOLINE ENGINE IS UNIVERSAL.

IT IS JUST WHAT ITS NAME IMPLIES AND IS UNIVERSALLY ADAPTED TO ALL CLASSES OF WORK WHICH CAN BE DONE WITH ONE MECHANICAL HORSE POWER.

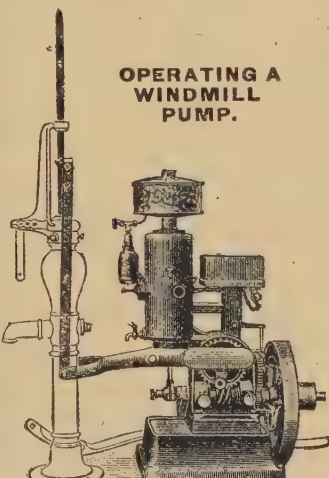
IT IS SO EASY TO OPERATE that a woman or a ten-year old boy or girl can start and stop it without difficulty. One turn of the starter crank, then a quick jerk at the proper instant starts the engine and opening the battery switch stops it. The starter crank is made so that it cannot possibly stick or harm anyone.

OUR UNIVERSAL ONE HORSE POWER GASOLINE ENGINE differs from gasoline engines of other makes in many very essential features. An ordinary engine is equipped with a large and bulky galvanized iron water cooling tank which must be placed near the engine and is usually connected to the engine by pipes and rubber hose. Our engine is equipped with our modern water cooling device, the reservoir of which forms a part of the engine, therefore making it a very easy matter to move the engine from one place to another without its being necessary to draw off the water and refill the tank. An ordinary engine has but one shaft which usually runs at a fixed speed and will only operate such machines as can be driven by a belt from the pulley on the shaft. Our Universal engine has a regular crank or engine shaft the same as other engines, but while the normal speed of this shaft is 500 revolutions per minute, the engine can be regulated so that the speed of the engine shaft can be any number of revolutions between 400 and 600 per minute, and as we furnish with the engine two pulleys, one of them 4 inches in diameter and the other one 8 inches in diameter, you can readily see that even from this one shaft, the Universal engine is capable of transmitting power to a greater variety of machines requiring different speeds than any other engine made. This shaft is the high speed shaft of the engine. Aside from the high speed shaft, the engine has a countershaft which runs only one-tenth as fast as the high speed shaft, or in other words, from 40 to 50 revolutions per minute, its normal speed being 50 revolutions per minute. This countershaft is driven by the worm and worm gear which are plainly shown in the illustration and from this countershaft power can be taken for a variety of operations which could not be accomplished with any other engine. In other words, the Universal engine provides means for transmitting power direct from the engine without the use of countershafts to machinery requiring to be run at almost any speed from the slowest hand driven machines up to machines requiring very high speed. Such a countershaft as we have just mentioned will not be found on any other gasoline engine and we doubt if any one can apply a countershaft of this description without infringing on our rights. By means of this novel countershaft we are enabled to apply to the engine a large number of special attachments which adapt the engine to a larger variety of work than could not possibly be accomplished in any other way or with any other engine. The special attachments which form a part of the Universal engine outfit and most of which cannot be applied in any way to any other engine, are as follows:

THE PUMP JACK ATTACHMENT, which is shown at the left and bottom of the worm gear, and has 3-inch, 4½-inch and 6-inch strokes, with slow lift and quick return. The engine with the pump jack attached can be used in connection with any style of windmill pump and we will guarantee it to pump as much water and from as deep a well as any 10-foot windmill will pump when the windmill is driven by winds of average velocity. By removing the cross head and pump links of the pumping jack, you can connect the walking beam of the jack direct to a working head or to the pump rod of an irrigation cylinder and pump with large cylinders from shallow wells or from ponds for irrigation purposes.

THE FOLLOWING ILLUSTRATIONS show a very few of the many different machines which can be operated by this engine, and illustrate the method of applying the different which can be driven by the engine, and many other ways in which the different driving attachments can be applied. The machines and belts shown are not furnished with the engine, neither do we furnish beam or levers which are shown in connection with the lever washing machine and the dash churn. These levers can be made of wood and in any desired form by the purchaser of the engine.

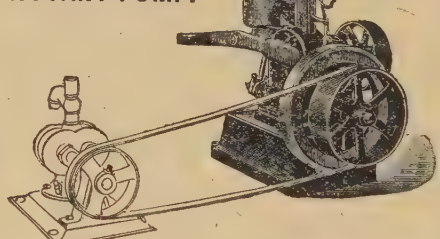
SHOWING THE ENGINE WITH PUMPING JACK ATTACHED TO WINDMILL PUMP. Either a working head or an irrigation cylinder can be connected to and be operated by this same pumping jack. It makes no difference if the wind don't blow. The Universal engine will pump for you at any old time, all day and all night if necessary. Its cost is much less than a dealer would charge you for an 8-foot windmill and a 30-foot tower, while it will do the work of a 10-foot windmill with any height of tower. Guess you'll see this point quick without any suggestion from us.



OPERATING A WINDMILL PUMP.

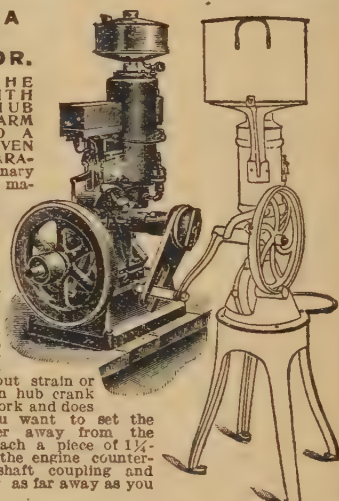
SHOWING THE ENGINE DRIVING A ROTARY PUMP. With a regular pulley of special size on the high speed shaft. The engine with this style of pump, will lift a tremendous amount of water when the water is not over 15 or 20 feet below the pump, and the pump will throw the water from 100 to 150 feet horizontally, affording splendid fire protection. Any reasonable diameter of regular pulley, either wood or iron, can be used on either the high or low speed shafts of the engine.

DRIVING A ROTARY PUMP.



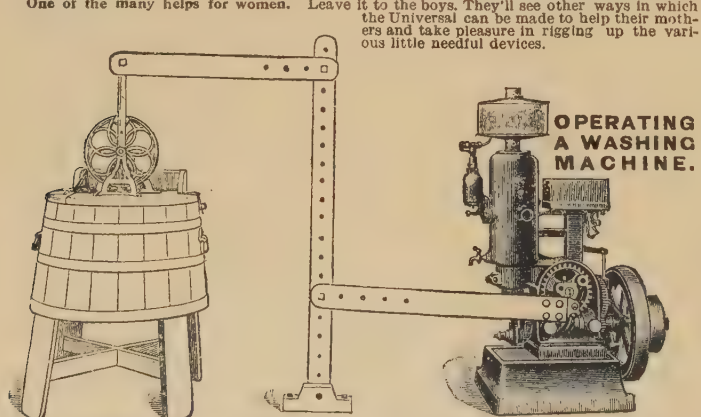
DRIVING A CREAM SEPARATOR.

SHOWING THE ENGINE WITH FRICTION HUB AND CRANK ARM ATTACHED TO A CRANK DRIVEN CREAM SEPARATOR. Any ordinary crank driven machine, no matter how large or how small, can be operated in the same manner. **HERE'S ONE OF THE MANY DRIVES** where the Universal beats every other engine. A cream separator is a high speed machine and must be started without strain or jar. Our friction hub crank drive does the work and does it right. If you want to set the separator further away from the engine, just attach a piece of 1½-inch shafting to the engine countershaft with a shaft coupling and set the separator as far away as you wish.

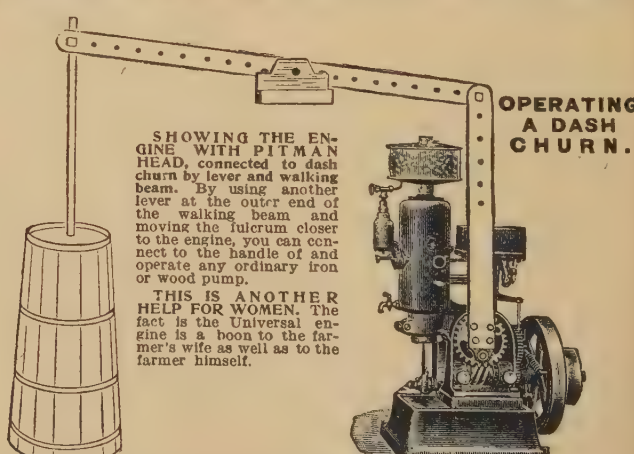


THE FARMER can use our Universal engine for pumping water with an ordinary windmill pump, or a rotary pump, or a working head, or an irrigation cylinder; he can use it to drive or granary, empty grinders, fanning mills, feed cutters, horse clippers, sickle grinders, pea hullers, root and vegetable cutters, sheep shears, small wood saws, tool grinders, hay carriers and, in fact almost every small belt, crank or lever driven machine which can be used on the farm.

SHOWING THE ENGINE WITH PITMAN HEAD, connected to lever washing machine by levers and walking beam. Many operations can be accomplished with similar connections. One of the many helps for women. Leave it to the boys. They'll see other ways in which the Universal can be made to help their mothers and take pleasure in rigging up the various little needful devices.



OPERATING A WASHING MACHINE.



OPERATING A DASH CHURN.

SHOWING THE ENGINE WITH PITMAN HEAD, connected to dash churn by lever and walking beam. By using another lever at the outer end of the walking beam and moving the fulcrum closer to the engine, you can connect to the handle of and operate any ordinary iron or wood pump.

THIS IS ANOTHER HELP FOR WOMEN. The fact is the Universal engine is a boon to the farmer's wife as well as to the farmer himself.

THE FARMER'S WIFE will find it not only useful, but necessary to her comfort, because the engine can be used to do much of the drudgery which usually falls to woman's lot to operate the machines which are used to prepare food for the chickens and it can be started and stopped and cared for by a woman or young girl, just as well as by a man.

BEFORE ORDERING ENGINES OR BOILERS FROM ANYONE, READ OUR PROPOSITIONS ON PAGE 505.

THE FULTON STATIONARY GASOLINE ENGINES

FOR INSTALLATION IN BUILDINGS PROTECTED BY INSURANCE

AND PERMITTED FOR USE WITHIN SUCH BUILDINGS WHEN INSTALLED ACCORDING TO THE REQUIREMENTS OF THE COMPANY INSURING THE PROPERTY.

THE FULTON IS ONE OF THE VERY FEW GASOLINE ENGINES WHICH CAN BE USED IN BUILDINGS PROTECTED BY INSURANCE.

\$101.²⁵ TO \$364.⁷⁵

complete with regular size of driving pulley, 60-gallon underwriters' underground gasoline tank with its fittings and suction and return pipe for 30 feet distance, can of gasoline engine oil, oil can, funnel, repair list, repair chart and a complete and thorough instruction book. Every engine GUARANTEED TO GIVE PERFECT SATISFACTION OR MONEY REFUNDED.

THIS CATALOGUE

gives you very complete information about nearly every detail of our gasoline engines, but if you want any further information, don't think of ordering from anyone without first writing us.

WE WILL BE GLAD TO ANSWER YOUR LETTERS FULLY AND PROMPTLY.

THERE ARE VERY FEW GASOLINE ENGINES MADE WHICH WILL STAND AND SATISFACTORILY PASS THE RIGID EXAMINATION OF THE FIRE UNDERWRITERS. THE FULTON IS ONE OF THIS SMALL NUMBER, AND IT IS MADE SO THAT IT MEETS EACH AND EVERY REQUIREMENT WHEN INSTALLED ACCORDING TO PROSCRIBED RULES.

IN CONSTRUCTION THE FULTON ENGINES are in every way exactly like the Kenwood Gasoline Engines. They are supplied with an underground gasoline tank with fittings to conform to the requirements of the Fire Underwriters and with suction and return pipe and fittings to connect the tank at 30 feet distance. The special information, sectional illustrations and general description of the Kenwood Engines, which will be found on pages 542 and 543, applies to the Fulton Engines in every detail, except in relation to the gasoline tank and its connections, and these are shown in detail in the above illustration.

THE FULTON ENGINES are made and especially equipped for use within an insured building and should always be ordered for this purpose, but if you want an engine for general outdoor use or for use in a building which is not insured, we cannot recommend the Kenwood Gasoline Engines too highly, because, except in special features, such as the underground gasoline tank, they are exactly like the Fulton Engines.

ENGINES WITH REGULAR PULLEYS.

No. 32F5430 2½-Horse Power Fulton Gasoline Engine, with 12-inch regular pulley. Shipping weight, 1,330 pounds. Price.....	\$101.25
No. 32F5431 4½-Horse Power Fulton Gasoline Engine, with 12-inch regular pulley. Shipping weight, 1,535 pounds. Price.....	135.50
No. 32F5432 6-Horse Power Fulton Gasoline Engine, with 20-inch regular pulley. Shipping weight, 2,060 pounds. Price.....	180.00
No. 32F5433 9-Horse Power Fulton Gasoline Engine, with 20-inch regular pulley. Shipping weight, 2,710 pounds. Price.....	243.75
No. 32F5434 12-Horse Power Fulton Gasoline Engine, with 24-inch regular pulley. Shipping weight, 3,510 pounds. Price.....	318.00
No. 32F5435 15-Horse Power Fulton Gasoline Engine, with 24-inch regular pulley. Shipping weight, 4,160 pounds. Price.....	346.50

THE PRICES OF THE FULTON ENGINES are for the engines complete and mounted on skids, with 60-gallon Underwriters' underground gasoline tank with its fittings and suction and return pipe for 30-foot distance, one driving pulley of regular size, a can of gasoline engine oil, an oil can, a funnel, a repair list, a repair chart and a complete and thorough instruction book. When you receive the engine it will be necessary for you to set it on the foundation, bury the gasoline tank in the ground and connect the suction and return pipes, but all other connections are made at the factory. The engine is crated in a substantial manner and delivered free on board the cars at the factory in Southeastern Minnesota, from which point you pay the freight.

ENGINES WITH FRICTION CLUTCH PULLEYS.

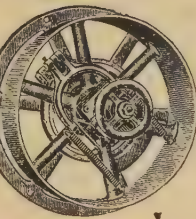
No. 32F5446 6-Horse Power Fulton Gasoline Engine, with 20-inch friction clutch pulley. Shipping weight, 2,195 pounds. Price.....	\$197.75
No. 32F5447 9-Horse Power Fulton Gasoline Engine, with 20-inch friction clutch pulley. Shipping weight, 2,845 pounds. Price.....	261.50
No. 32F5448 12-Horse Power Fulton Gasoline Engine, with 24-inch friction clutch pulley. Shipping weight, 3,660 pounds. Price.....	336.25
No. 32F5449 15-Horse Power Fulton Gasoline Engine, with 24-inch friction clutch pulley. Shipping weight, 4,210 pounds. Price.....	364.75

EXTRAS FOR KENWOOD AND FULTON GASOLINE ENGINES.

SHIPPED FROM THE FACTORY IN SOUTHEASTERN MINNESOTA.

EXTRA PULLEYS.

If you want extra pulleys for either the Kenwood or Fulton Gasoline Engines you must order from this list, because ordinary pulleys cannot be used. If you wish to change the size of the pulley on the engine when ordering, then subtract from the price of the engine the price of the pulley which we regularly furnish and add the price of the pulley which you want. Be sure to state in your order what size of pulley you want. No deduction will be made for pulley smaller than the one we regularly furnish. Pulleys with 6¼-inch face will only fit 2½ and 4½-horse power engines and those with 8½-inch face will only fit 6, 9, 12 and 15-horse power engines.



Regular Pulley

No. 32F5461 8x6½-inch Regular Engine Pulley. Weight, 18 pounds. Price.....	\$1.85
No. 32F5462 12x6½-inch Regular Engine Pulley. Weight, 23 pounds. Price.....	2.40
No. 32F5463 16x6½-inch Regular Engine Pulley. Weight, 24 pounds. Price.....	3.10
No. 32F5464 8x8½-inch Regular Engine Pulley. Weight, 40 pounds. Price.....	2.15
No. 32F5465 12x8½-inch Regular Engine Pulley. Weight, 48 pounds. Price.....	2.85
No. 32F5470 16x8½-inch Regular Engine Pulley. Weight, 53 pounds. Price.....	3.65
No. 32F5471 20x8½-inch Regular Engine Pulley. Weight, 56 pounds. Price.....	4.75
No. 32F5472 24x8½-inch Regular Engine Pulley. Weight, 58 pounds. Price.....	5.75
No. 32F5473 30x8½-inch Regular Engine Pulley. Weight, 141 pounds. Price.....	8.00
No. 32F5481 20x8½-inch Friction Clutch Engine Pulley. Weight, 190 pounds. Price.....	22.50
No. 32F5482 24x8½-inch Friction Clutch Engine Pulley. Weight, 205 pounds. Price.....	24.00
No. 32F5483 30x8½-inch Friction Clutch Engine Pulley. Weight, 285 pounds. Price.....	29.25

Friction Clutch Pulley

FOUNDATION RODS AND PLATES. When setting a stationary gasoline engine on a masonry foundation, rods to go through the foundation and plates for the lower ends of the rods are required. Their prices follow:

No. 32F5490 Set of Foundation Rods and Plates for 2½ or 4½-horse power engines. Price.....	\$1.45
No. 32F5492 Set of Foundation Rods and Plates for 6 or 9-horse power engines. Price.....	1.75
No. 32F5494 Set of Foundation Rods and Plates for 12 or 15-horse power engines. Price.....	2.25

GAS ATTACHMENTS. We will furnish either the Kenwood or the Fulton Engines fitted for gas instead of gasoline but without either gasometer or gas bag, without extra charge, but if you want an engine fitted for both gas and gasoline, the gas attachment will be extra and must be ordered with the engine and shipped from the factory.

No. 32F5504 Gas Attachment for 2½-horse power engine. Price.....	\$ 7.95
No. 32F5505 Gas Attachment for 4½-horse power engine. Price.....	8.95
No. 32F5506 Gas Attachment for 6-horse power engine. Price.....	12.95
No. 32F5507 Gas Attachment for 9-horse power engine. Price.....	15.90
No. 32F5508 Gas Attachment for 12-horse power engine. Price.....	18.70
No. 32F5509 Gas Attachment for 15-horse power engine. Price.....	19.95

SHAPED CANVAS COVERS. A gasoline engine like any other valuable piece of property, should receive reasonable care and attention. We advise our customers to clean their engine occasionally and to keep it covered when not in use, and are prepared to furnish shaped canvas covers and ship with the engine from the factory, at the prices shown below:

No. 32F5520 Shaped Canvas Cover for 2½ or 4½-horse power engines. Price.....	\$2.05
No. 32F5522 Shaped Canvas Cover for 6 or 9-horse power engines. Price.....	2.95
No. 32F5524 Shaped Canvas Cover for 12 or 15-horse power engines. Price.....	3.95

SPECIAL FEATURES WORTHY OF YOUR NOTICE.

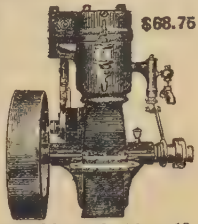
FACTORY TESTS. Every gasoline engine which we make or sell is run in the factory testing room until every detail of the engine shows that it is in perfect running order, then the engine is run under full load until it has developed and maintained continuously a reasonable surplus of power in excess of its rated horse power. In addition to these very thorough tests, just before the engine is crated and shipped it is given a running test under its own fittings and batteries, so that we know absolutely that the engine is in perfect condition when it leaves our factory and that it will be in the same perfect condition when it reaches the purchaser. An agent or dealer cannot deliver an engine to you in as perfect running order as ours, because the engine which he sells must necessarily be carried in his stock for a considerable length of time and when an engine stands idle or in stock the chances are that it will become gummy and sticky, if not rusty, and it is a certainty that the battery cells will become very weak or completely exhausted. Our engines are clean and free from rust and our batteries are fresh and strong when you receive them.

BEFORE ORDERING ENGINES OR BOILERS FROM ANYONE, READ OUR PROPOSITIONS ON PAGE 505.

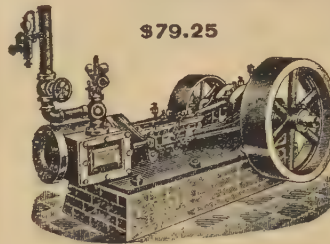
Kenwood Marine Gasoline Engines.

Our Marine Gasoline Engines are strictly high grade. They are of the four-cycle type, simple, practical, durable and easily operated. The water circulation is obtained by a brass pump which provides a steady flow of water for cooling the engine. The gasoline feed is by gravity from a tank which you must provide and place in the bow of the boat. These engines are built very low and compact and set firmly in the boat, overcoming vibration and making the boat run very smoothly. They are fitted with jump spark electric igniter with timing lever which makes the spark early or late and controls the speed of the engine. The speed can be varied from 150 to 700 revolutions per minute or from a slow trolling gait to full speed. When installed in a properly built boat and fitted with the size of propeller wheel which we recommend, these engines will drive a boat at from 6 to 8 miles per hour. The 1½-horse power engine is suitable for 15 to 17-foot row boats and should be used with a 12-inch propeller wheel. The 3-horse power engine is suitable for 15 to 18-foot launches and should be used with a 14-inch propeller wheel. The 5-horse power engine is suitable for 18 to 24-foot launches and should be used with an 18-inch propeller wheel. The 1½-horse power engine has 3¼-inch cylinder and 3½-inch stroke. The 3-horse power engine has 4-inch cylinder and 4½-inch stroke. The 5-horse power engine has 4½-inch cylinder and 5-inch stroke. The fittings and trimmings furnished with these engines are of the very best quality. Price is for the engine complete with electric igniter, muffler, oil cups, wrenches, starting crank, sample can of gasoline engine oil and full instructions for operating the engine. Shipped from factory in Southwestern Michigan.

No. 32F5070 1½-Horse Power Marine Gasoline Engine. Wt., 115 lbs. Price... \$68.75
No. 32F5075 3-Horse Power Marine Gasoline Engine. Wt., 200 lbs. Price... \$84.50
No. 32F5080 5-Horse Power Marine Gasoline Engine. Wt., 400 lbs. Price... \$121.50



\$68.75



\$79.25

Kenwood Horizontal Steam Engines.

These are strictly high grade engines of the center crank single slide valve type. Every part has been carefully designed with a view to making the engines perfect in every respect. The valve is the regular "D" pattern, accurately balanced by a circular plate on the back, in which is a floating ring, which is kept in place by the pressure of the steam. The ports are long and narrow which reduces the travel of the valve and allows both valve and seat to wear straight. The fittings and trimmings furnished with these engines are of the very best quality. Price is for the engine complete with governor, governor pulley, fly wheel, belt pulley, a set of nickel plated glass oilers, sight feed lubricator, throttle valve and two cylinder cocks. Price does not include steam and exhaust pipe or foundation rods; these we do not furnish. Shipped from factory in Southwestern Michigan.

Catalogue Number	Horse Power	Size of Cylinder, inches	Diam. of Shaft, inches	Size of Fly Wheel, inches	Size of Belt Pulley, inches	Steam Pipe, inches	Exhaust Pipe, inches	Revolutions per Minute	Weight in Pounds	Price
32H200	2	4	1 1/2	17 1/2	12	1	1	325	625	\$79.25
32H201	3	5	1 3/4	17 1/2	12	1 1/4	1 1/4	325	675	\$86.50
32H202	4	6	2	20	14	1 1/2	1 1/2	350	750	\$93.25
32H203	5	7	2 1/4	24	16	1 3/4	1 3/4	350	875	\$98.50
32H204	6	8	2 1/2	26	16	1 3/4	1 3/4	200	1100	\$108.75
32H205	8	10	3	30	18	2	2	200	1350	\$132.75
32H206	10	12	3 1/2	35	20	2 1/4	2 1/4	175	1450	\$139.25
32H207	12	14	4	40	24	2 1/2	2 1/2	175	1550	\$153.50
32H208	15	16	4 1/2	40	24	2 1/2	2 1/2	165	3200	\$216.50
32H209	20	18	5	40	24	2 1/2	2 1/2	165	3500	\$254.50

Reversible Bronze Blade Propeller Wheels.

Our propeller wheels are built on the lines of a perfect solid wheel, having the same form and appearance as the wheels on a solid wheel, with the advantage of reversing. We can furnish for either fresh or salt water. Price is for the propeller wheel complete with 6 feet of shaft, stuffing box, reversing lever and lever quadrant. The 12-inch wheel has ½-inch shaft, the 14-inch wheel has ¾-inch shaft and the 18-inch wheel has 1-inch shaft. Shipped from factory in Southwestern Michigan.

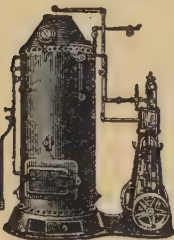


\$15.22

No. 32P5090a 12-inch Fresh Water Propeller Wheel. Wt., 30 lbs. Price... \$15.22
No. 32P5091a 14-inch Fresh Water Propeller Wheel. Wt., 35 lbs. Price... \$19.08
No. 32P5092a 16-inch Fresh Water Propeller Wheel. Wt., 40 lbs. Price... \$23.85
No. 32P5093a 18-inch Fresh Water Propeller Wheel. Wt., 45 lbs. Price... \$28.60
No. 32P5090b 12-inch Salt Water Propeller Wheel. Wt., 30 lbs. Price... \$16.98
No. 32P5091b 14-inch Salt Water Propeller Wheel. Wt., 35 lbs. Price... \$21.95
No. 32P5092b 16-inch Salt Water Propeller Wheel. Wt., 40 lbs. Price... \$26.75
No. 32P5093b 18-inch Salt Water Propeller Wheel. Wt., 50 lbs. Price... \$33.40

Combined Vertical Steam Engine and Boiler Outfits.

Our Vertical Steam Engines and Vertical Steam Boilers, when ordered together, can be mounted on a combined base as shown in this illustration, and when you specify in your order that you want the engine and boiler on a combined base, they will be mounted in this manner and will be furnished with both steam and exhaust pipe. If an engine and boiler are ordered together, but are wanted on separate bases, we will furnish separate steam and exhaust pipe to set the engine and boiler 5 feet apart, measuring from center to center. You should always select a boiler with as much or greater horse power than the engine. Vertical engines and boilers will be shipped on separate bases unless ordered on combined bases.



Kenwood Vertical Steam Engines.

These engines are of the center crank type, with throttling governor, perfect in design, thoroughly well built and of the best materials. They are low and compact, combining great strength and rigidity, are nicely finished and handsomely painted. Every point which could add to the strength and durability of the engine has been carefully considered and adopted. Each engine is furnished with governor, governor belt, governor pulley, oil cups, cylinder lubricator, belt pulley and fly wheel, and is complete, ready to start. Steam and exhaust pipe is not furnished unless a boiler is ordered with the engine, and foundation bolts or rods are not furnished by us under any circumstances. Shipped from factory in Southwestern Michigan.

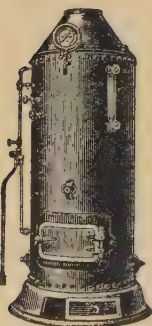


\$41.75

Catalogue Number	Horse Power	Size of Cylinder, inches	Diameter of Shaft, inches	Size of Fly Wheel, inches	Size of Belt Pulley, inches	Steam Pipe, inches	Exhaust Pipe, inches	Revolutions per Minute	Weight in Pounds	Price
32V200	2	4	1 1/2	13 3/4	6 3/4	1	1	400	250	\$41.75
32V201	3	5	1 3/4	16 3/4	8 3/4	1 1/4	1 1/4	350	325	\$43.45
32V202	4	6	2	18 3/4	10 3/4	1 1/2	1 1/2	350	350	\$48.20
32V203	5	7	2 1/4	20 3/4	12 3/4	1 3/4	1 3/4	325	500	\$67.45
32V204	6	8	2 1/2	22 3/4	14 3/4	1 3/4	1 3/4	325	550	\$73.25
32V205	8	10	3	24 3/4	16 3/4	2	2	350	750	\$85.50
32V206	10	12	3 1/2	26 3/4	18 3/4	2 1/4	2 1/4	300	1250	\$101.25
32V207	12	14	4	28 3/4	20 3/4	2 1/2	2 1/2	200	1500	\$118.25

Kenwood Vertical Steam Boilers, \$46.50.

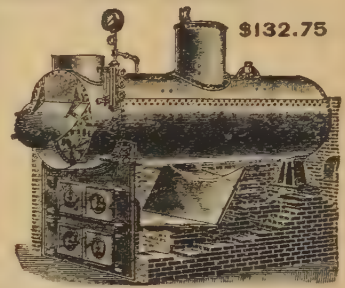
Our Vertical Steam Boilers are made with flange steel, heads and shell having a tensile strength of 60,000 pounds to the square inch. Lap welded tubes are used throughout. No second hand locomotive tubes or cast iron heads or cast iron water legs are used in these boilers, such as are used in many of the cheaply constructed vertical boilers now on the market. Each boiler has a handhole in the waterleg on each side of the boiler, and one at the front and back above the crown sheet, making them easy to clean. They are subjected to a thorough test under 150 pounds hydrostatic pressure, and are guaranteed to carry 125 pounds steam pressure with perfect safety. All boilers above 26 inches diameter have double riveted vertical seams. Steam boilers cannot be returned to us after they have once been used, but in a sixty days' trial, should a boiler show a defect which our factory has failed to detect, the defect will be corrected without charge by us. The fittings and trimmings furnished are as follows: Base, hood, door, gauges, injector fitted to boiler, steam gauge, water gauge, gauge cocks, pop safety valve, and blow off, check and stop valves. Whistle, stack and piping are not included in price of boiler. Shipped from factory in Southwestern Michigan.



Catalogue Number	Horse Power	Diameter of Boiler, inches	Total Height, inches	Diameter of Furnace, inches	Height of Furnace, inches	Thickness of Shell, inches	Thickness of Heads, inches	Thickness of Fire Box, inches	Length of Tubes, inches	Number of Tubes	Size of Stack Required, inches	Weight in Pounds	Price
32B200	2	20	50	16	18	3-16	5-16	5-16	18	19	8	475	\$46.50
32B201	3	20	54	16	18	3-16	5-16	5-16	25	19	8	560	\$46.75
32B202	4	20	58	16	18	3-16	5-16	5-16	32	19	8	620	\$50.50
32B203	5	20	62	16	18	3-16	5-16	5-16	38	31	10	1060	\$70.25
32B204	6	20	66	16	18	3-16	5-16	5-16	38	31	10	1060	\$70.25
32B205	8	26	76	22	22	5-16	5-16	5-16	36	37	10	1300	\$88.75
32B206	10	26	76	22	22	5-16	5-16	5-16	36	43	10	1550	\$102.25
32B207	12	30	84	26	26	5-16	5-16	5-16	48	43	10	1650	\$113.75
32B208	12	30	84	26	26	5-16	5-16	5-16	48	53	16	2350	\$137.50

Kenwood Horizontal Tubular Steam Boilers.

Our Horizontal Tubular Steam Boilers have both heads and shell made from flange steel, having a tensile strength of 60,000 pounds to the square inch. They are fitted with lap welded tubes, subjected to a thorough test under 150 pounds hydrostatic pressure and guaranteed to carry 125 pounds steam pressure with perfect safety. They have a manhole over the tubes and a handhole below the tubes, the handhole being in the front end. Steam boilers cannot be returned to us after they have once been used, but in a 60 days' trial, should the boiler show a defect which our factory has failed to detect, the defect will be corrected without charge by us. The fixtures furnished are as follows: Half arch front complete with all castings, grates, stack and guys, combination water column with steam and water gauges and three gauge cocks, pop safety valve, blow off valve and an injector complete with pipe and valve fitted. Price does not include brickwork, neither does it include steam or exhaust pipe; these we do not furnish. Shipped from factory in Southwestern Michigan.

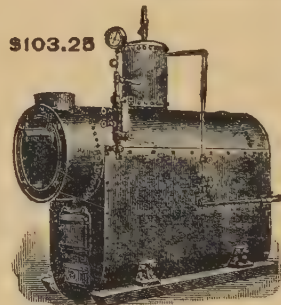


\$132.75

Catalogue Number	Horse Power	Diameter of Boiler, inches	Length of Boiler, feet	Surf. Heating Area, square feet	Number of Tubes	Thickness of Shell, inches	Thickness of Heads, inches	Grate Surface, inches	Length of Stack, feet	Diameter of Stack, inches	Weight Complete, Pounds	Price
32H200	2	30	120	20	20	5-16	5-16	30x30	24	14	2500	\$132.75
32H201	3	30	120	20	20	5-16	5-16	34x30	24	14	3250	\$142.50
32H202	4	30	120	20	20	5-16	5-16	34x30	24	14	3600	\$154.50
32H203	5	30	120	20	20	5-16	5-16	36x30	24	14	4000	\$166.50
32H204	6	30	120	20	20	5-16	5-16	42x36	24	16	4750	\$221.00
32H205	8	30	120	20	20	5-16	5-16	42x36	35	20	6050	\$259.50
32H206	10	30	120	20	20	5-16	5-16	42x44	35	22	7000	\$331.50
32H207	12	30	120	20	20	5-16	5-16	48x44	40	22	7250	\$360.00

Kenwood Economy Steam Boilers.

These are considered the most convenient and economical steam boilers made. They are self contained, require no setting, are portable and are quick and ready steamers. The fuel saved will soon pay for the boiler. Our Economy boilers are made with flange steel heads and shell, having 60,000 pounds tensile strength to the square inch, are tested under 150 pounds hydrostatic pressure and guaranteed to carry 125 pounds steam pressure with perfect safety. The fire box is lined with fire brick and the boiler is mounted on skids. The dome is detachable and the boilers can be loaded in box cars. These boilers are suitable for use with either vertical or horizontal steam engines. Steam boilers cannot be returned to us after they have once been used, but in a 60 days' trial, should a boiler show a defect which our factory has failed to detect, the defect will be corrected without charge by us. The fixtures and fittings furnished are as follows: Smoke box extension, door and cast steel grate bars, bearing bars, bridge wall, fire brick lining, pop safety valve, steam gauge and syphon, water column with glass water gauge, two gauge cocks, feed check and blow off valves, injector fitted to boiler, smoke stack and guys. Price does not include steam and exhaust pipe or whistle. Shipped from factory in Southwestern Michigan.



pipe or whistle. Shipped from factory

Catalogue Number	Horse Power	Diam. of Tubes, inches	Length of Tubes, feet	Number of Tubes	Thickness of Shell, inches	Thickness of Heads, inches	Grate Surface, inches	Length of Stack, feet	Diameter of Stack, inches	Weight Complete, Pounds	Price
32E200	2	26	15	15	5-16	5-16	24x20	20	12	2400	\$103.25
32E201	3	26	15	15	5-16	5-16	24x20	20	12	2800	\$119.50
32E202	4	26	15	15	5-16	5-16	24x20	20	12	3300	\$136.50
32E203	5	26	15	15	5-16	5-16	24x24	24	14	3800	\$153.50
32E204	6	26	15	15	5-16	5-16	30x24	24	14	4200	\$168.75
32E205	8	26	15	15	5-16	5-16	30x24	24	14	4700	\$186.75
32E206	10	26	15	15	5-16	5-16	30x24	24	14	5300	\$197.75

Smoke Stack and Whistles For Steam Boilers.

Our smoke stack is made in standard lengths and of standard thickness of material. Elbows for stack will be furnished at price of 8 feet of stack. Price does not include guys. Whistles are complete with valves and are fitted to the boiler. If you want a whistle fitted to the boiler you must order from this list. Shipped from factory in Southwestern Michigan.

No.	Size of Stack, per foot.	Wt., lbs.	Price
32W200	8-inch Stack, per foot.	5	\$0.43
32W201	10-inch Stack, per foot.	8	55
32W202	12-inch Stack, per foot.	9	66
32W203	14-inch Stack, per foot.	11	78
32W204	16-inch Stack, per foot.	13	90
32W205	20-inch Stack, per foot.	19	135
32W206	22-inch Stack, per foot.	21	147
32W207	1-inch Whistle.		1.07
32W208	1½-inch Whistle.		1.19
32W209	2-inch Whistle.		1.62
32W210	2½-inch Whistle.		2.10
32W211	3-inch Whistle.		2.82

WASHING MACHINE DEPARTMENT.

We are the largest dealers in washing machines, either wholesale or retail, in the United States, handling not only the entire output of our own big factory, but a large variety of machines manufactured by other makers, including every style or pattern for which there is a general demand. We handle nothing but the highest grade machines and fully guarantee every one that we send out, whether it be a simple and inexpensive one or a high grade rotary, and you can rest assured that no matter what style you may select, no matter what price you pay, you will receive a machine of the finest possible grade and finish that is made in the particular pattern which you order.

WE CAN SELL WASHING MACHINES AT WONDERFULLY LOW

PRICES, as we manufacture a large proportion of what we sell in our own big factory, where because of the large output and improved methods of production we have a very low factory cost, and we charge you only a single factory profit over the cost to build, and because of the fact that owing to our enormous selling capacity we are enabled to place very favorable contracts with other manufacturers from whom we get machines, buying them at a much lower price than the jobber, from whom your retailer must purchase, is obliged to pay.

EVERY WASHING MACHINE IS GUARANTEED.

Every washing machine we sell is guaranteed to reach you in the same perfect condition that it leaves us, and although they are all strongly and securely crated, if by chance a machine should be damaged in transit, which, however, is very rare, we will immediately repair or replace it entirely free of all expense to you. We guarantee every machine to be built throughout in the most careful manner, to be perfect in material, workmanship and finish, in fact, an absolutely perfect machine of its kind. Every machine is also covered with our binding guarantee for one, two or three years, according to quality, and we agree to replace or repair entirely free of charge any part which may give out through defect in material or workmanship during that time.



THIS IS THE GUARANTEE which we give with our Mississippi and Superba Washers, which we make in our own big washing machine factory. Note by the terms of this guarantee you are made absolutely secure against any defect in material or workmanship in these machines for a period of three years from date you purchase them. Should there be any hidden flaw or imperfection in the material it would surely come to light within that time and if it does not you can rest assured that your machine is perfect in every way and should last you for ten or twelve years at least if given ordinary care. Our rigid system of inspection by which every part is inspected before it enters into the construction of the machine and also in the finished machine makes it almost impossible for a defective machine to leave our hands. However, our certificate of guarantee, which we give not only with the Mississippi but with all washing machines, makes you perfectly secure on this point. Should a defect appear we agree to make it good at no expense whatever to you, so you run no risk of loss.

WHICH IS THE BEST WASHING MACHINE?

Our customers frequently ask us which is the best washing machine for them to buy and which one will give the best and most satisfactory results. This has been a difficult question for us to answer, as in some localities one pattern is used almost exclusively while in other sections of the country another pattern will be the general favorite. You may rest assured, however, that no matter which style you may select you will find it a perfect and practical machine that will do the work far quicker and easier than it is possible to do it by hand, washing the clothes cleaner and in less time. We especially recommend the purchase of our wonderful Mississippi or Superba Washing Machines as these are constructed on an entirely new principle and we absolutely guarantee either of them to wash any quantity of clothes in one-half the time of the next best washing machine made, to wash them cleaner, without wearing or tearing them and with almost no work at all on the part of the operator.

THEY ARE THE ONLY TRIPLE MOTION WASHERS IN THE WORLD.

They swing on a steel pivot and combine an oscillating and rotary motion with a reverse movement of the rubber. This triple motion makes them do the washing twice as quickly and far better than any other. These machines are covered with strong basic patents which we own. They are manufactured only by us and at our own factory and cannot be procured from other concerns.

WASHING MACHINES OFFERED BY OTHER CONCERNS AT FROM

\$10.00 TO \$14.00 do not possess the valuable patented improvements, the reverse acting rubber or agitator and the triple motion of the Mississippi and Superba Washers, which makes them do such wonderful work, and the best of these \$10.00 to \$14.00 washers require twice as long to wash a tub full as our Mississippi or Superba.

EVERY WASHING MACHINE SENT ON TRIAL.

Every washing machine we sell, regardless of price, except the Mississippi and Superba, are sold on 30 days' trial, during which time you can test them thoroughly, wash with them and convince yourself that they are just as we represent them to be, and if at the end of that time you are not satisfied with your purchase you can return it to us and we will immediately refund the entire purchase price and also the freight charges you have paid, so that you run no risk nor can you lose a penny in placing your order for a washing machine with us.

WE GIVE SIX MONTHS' TRIAL ON THE MISSISSIPPI AND SUPERBA WASHERS.

This means that you can use either of these washers in your own home for twenty-six weeks, every day or once a week. In fact, as often as you like in order to satisfy yourself that it suits you in every particular. In six months time you can become thoroughly familiar with their use. You can compare them with other styles of washing machines used by your neighbors and satisfy yourself that they are just as big time and labor savers as we claim them to be. You can find out for yourself that they will save the clothes and make them last twice as long. You can get a good idea of their strength and durability.

THIS SIX MONTHS' TRIAL IS FREE.

Should you decide to return your washer to us at any time within six months you may do so and we will immediately refund the money we have paid you and also the freight charges you paid. Our Mississippi and Superba washers are the only ones ever sold subject to six months' trial. They are such wonderful savers of time, work and clothes that we are glad to make this offer, knowing that having once used them you can never be satisfied with any other, the longer you use them the better you will like them. No one who has ever used a Mississippi or Superba could bear to go back to the old fashioned washday.



This illustration shows our big washing machine factory and warehouse having a capacity of hundreds of carloads of washing machines annually, equipped with every modern time and labor saving machine that money can buy, in both the wood and metal working departments. We buy all our raw material in large quantities on the most advantageous terms. We own outright the valuable patents covering the construction of the Mississippi and Superba washers and pay no royalties to anyone. This enables us to offer these machines at the low price of \$5.75 and \$6.50 and yet guarantee them not only to be equal in material and workmanship, but because of our special patented improvements, quicker and better washers than any \$12.00 to \$15.00 machine on the market. Remember, we fully guarantee this and give you six months' trial, as explained above, to prove to your own satisfaction that to pay more than our price for any washing machine is simply throwing money away as far as you are concerned.

THE WONDERFUL MISSISSIPPI WASHING MACHINE

\$ **5**.75 IS OUR

PRICE FOR THE WONDERFUL MISSISSIPPI WASHING MACHINE ON **SIX MONTHS' TRIAL**



Mother's Little Helper Finds it an Easy Task to Swing the Mississippi To and Fro.

ONLY 11 CENTS A WEEK

SAVED IN THE WEAR AND TEAR OF THE CLOTHES PAYS FOR THE MISSISSIPPI IN A YEAR, to say nothing of the big saving in time, saving in work and in health. No back breaking and arm tiring leaning over the washtub for hours at a time no inhaling of foul steam from the soiled clothes, no damp walls and wet floors.

IT REALLY COSTS YOU NOTHING AFTER THREE MONTHS' USE.

In that time you will have more than saved its entire cost in the wear and tear of the clothes which you avoid. The longer you use it, the better you will like it.

IT IS SUCH A BIG SAVER. SAVES CLOTHES, WORK, HOT WATER, SOAP, EVERYTHING.

It is the greatest saver you can invest in and will save its own cost five times over every year

WE WILL SHIP ON ONLY A DOLLAR DEPOSIT.

We ship the Mississippi to any address upon receipt of the purchase price, or if you prefer to see and examine it before paying we will ship it C. O. D. upon receipt of only a dollar deposit, balance payable after it has been received at your railroad station and found to be, upon examination, satisfactory and just as represented. If, however, you are not satisfied with it you need not accept it and we will immediately refund your dollar deposit, so you will not lose a single penny. We strongly advise sending cash in full with your order as you will thus save the charge of 25 to 50 cents which the express companies make for the collection and return of the money on C. O. D. shipments.

YOU HAVE A FULL SIX MONTHS' TRIAL whether you send cash in full with your order or only a dollar deposit and pay the balance at your railroad station, just as explained above, during which time you can put the Mississippi to any test, compare it with any \$10.00 to \$15.00 washer sold by any other concern and if the Mississippi does not wash the clothes cleaner with less wear and tear and do it in one-half the time and with almost no work at all you can return it to us at any time during the six months and we will immediately refund to you the entire purchase price and also the freight charges you have paid.

WE BUILD THE MISSISSIPPI AT OUR OWN FACTORY and pay the greatest attention to every detail of its construction. Every stave in the tub is inspected, every part of the mechanism is carefully adjusted and tested and the machine, when it leaves our hands, is in perfect condition ready for use and built to stand many years of continual usage.

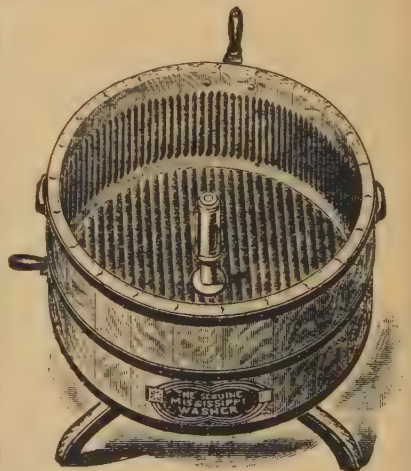
THE WONDERFUL MISSISSIPPI WASHER

is the new, easy way of washing clothes. This wonderful invention makes "Blue Monday" a thing of the past. It turns the sighs and groans of washday into smiles of delight and pleasure, it makes washday so easy—washing a whole tub full of clothes in less time than a single garment can be washed on a washboard in the old way and with almost no work at all. It runs so easy that a little child, eight or nine years old, can run it as easily as a grown person. **IN FACT, IT ALMOST RUNS ITSELF.** Best of all, it washes the clothes to snowy whiteness without rubbing or wearing. It does not tear off buttons, and does not fray the edges. Washes heavy rugs and blankets just as easily as handkerchiefs and napkins. Does not let the foul steam escape and does not slop the floor. **It is an entirely new invention** and operates on a new principle, washing clothes, not by dragging them back and forth through the water, as other washing machines do, but by forcing the boiling suds through and through every mesh and fibre of the clothes in a perfect cataract. By doing away with all the wear and tear of hand rubbing and of dragging back and forth through the water, as in other washing machines, it makes the clothes last more than twice as long, as they get more wear in one washing in the old hard way than in several weeks' use.

THE MISSISSIPPI IS SO MUCH EASIER TO OPERATE THAN ANY OTHER WASHER,

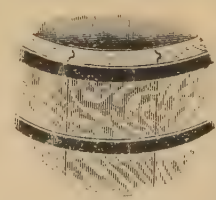
so much easier than using a washboard, washes so clean and does it so quickly that it makes washday a day to look forward to with pleasure. **YOU CAN SIT IN AN EASY CHAIR** and swing it just as easily as standing. The heavy steel motor spring underneath the tub does almost all the work. You grasp the operating handle and swing the tub in either direction. The motor spring stops it and swings it back the other way with a quick reverse movement. The tub travels one way about one-third of a revolution and the motor spring swings it back again. Back and forth the tub swings with just a little help from you at each swing. You can swing it fast or swing it slow, just as you like it. All the while the great cleansing currents of boiling water are being forced through and through every fibre and thread of the clothes inside the tub by centrifugal force and suction and washes them to snowy whiteness. It will wash a tubful in less time than you can wash a single garment by hand, and without any wear on the clothes.

THE TUB is generously large in size, measuring 23", by 12 inches and is built with the large end down, so that you have the most room just where you need it, at the bottom where the water and clothes are. It is built throughout of selected red Louisiana cypress, which grows in the southern swamps, and will resist the action of water, acid and chemicals better than any other wood known to man. The tub is corrugated on both the sides and the bottom inside, very much like a washboard. These corrugations help to clean the clothes that come in contact with them by gently rubbing them. This rubbing is not the hard, violent kind that they usually get on the washboard, as the clothes are swimming in the boiling water and are only gently stirred by the motion of the agitator and tub. The boiling currents forced through the clothes do practically all the cleaning. A heavy iron brace is fastened securely to the bottom of the tub on the outside which prevents any tendency of the bottom of the tub to warp. Into this brace is screwed the socket in which the agitator post runs and as the top is above the water line a perfect watertight joint is secured. The machine rests upon three heavy hardwood legs securely bolted to heavy iron sockets and will stand steady on any floor no matter how uneven. It is finished throughout in the natural color of the wood with one coat of filler and two coats of best varnish. All screws, nails and iron parts inside the tub are heavily galvanized, making rust spots on the clothes impossible.

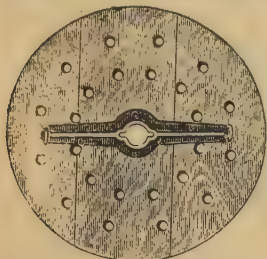


THE STAVES are cut from 1 1/4-inch stock and finish full than in other washing machines. The tub is bound with three steel hoops 1 1/4 inches broad and of ample strength and owing to its shape, they can never fall off. Notice in this illustration how the staves are tongued and grooved together at every joint. Then, too, every joint is set in waterproof cement, the bottom is also set in waterproof cement and at the point where the center post passes up through the bottom of the tub it is screwed down solid upon a heavy waterproof gasket, making a tub of the kind that doesn't leak.

THE COVER does not need to be heavy, because it is not intended to support five to twenty-five pounds of cast iron gear wheels as in other washers. It simply keeps the steam in the tub and helps to hold the heat in the water. It is made of light material and cross braced underneath, so that it is of ample strength and will not warp. It is so light that a little child can handle it without effort. Removing the cover and the rubber you have the tub open the full width of the top so that you can attach a clothes wringer to any convenient place on its rim and after setting the brake underneath, which holds the tub stationary, wring out the clothes.

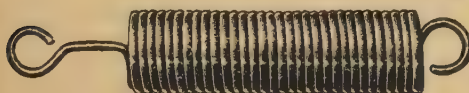


THE AGITATOR OR RUBBER sets down upon the center post which passes up through the bottom of the tub and adjusts itself automatically for any quantity of clothes from a few pieces to a tub full.



agitator does not drag the clothes, but gently stirs and turns them, so that every part of them is subjected to the cleansing currents of boiling water which pass through and through them, not once or twice, but hundreds of times, washing them cleaner and better than you could do it by hand and washing a tub full in less time than it would take to wash a single piece on the washboard.

THIS ILLUSTRATION shows you all the gearing there is to the Mississippi. Notice that there are no complicated cog wheels, no heavy fly wheels (the tub itself is the fly wheel), notice the heavy iron brace that strengthens the bottom and prevents it warping and at the same time forms a strong solid foundation for the center post. The powerful crucible steel spring, which is one of the main features of the Mississippi, is also shown. We guarantee it never to break or weaken. This motor spring really does almost all the work of swinging the tub and requires just a little help from you at each swing.



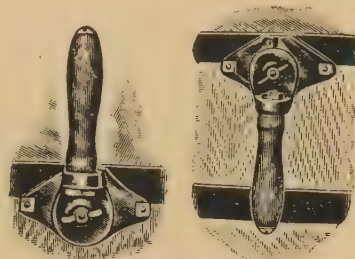
THIS IS THE MOTOR SPRING made of the finest crucible steel and carefully tempered. It is just the right weight and strength to reverse the motion of the tub and bring it back quickly without offering too much resistance to the swing of the operator, it gives the tub its full sweep, but does not permit it to lag. We fully guarantee the quality of these springs and will replace, free of charge, any that show a flaw of any kind or weakness in ten years constant use.

post which passes up through the bottom of the tub and adjusts itself. It is built of a clear two - ply lumber with hardwood cleats radiating out from the center on the underside and is provided with perforations to permit the water to pass through it freely. A rustless galvanized cleat, fastened to the agitator by screws, prevents warping and forms the bearing for the center post. It is also provided with two galvanized steel lifting rings for raising it out of the machine. The



floor. You don't have to oil the Mississippi often; once in six months is plenty.

THIS SIMPLE CRANK with its steel roller bearing at the only point where there is any friction, operates in a slot in the frame, giving the reverse movement to the rubber that gently stirs the clothes, so that all parts are washed equally clean. This gentle agitation of the clothes is one of the great reasons why the Mississippi washes so much quicker and cleaner than all other washers of this pattern, which are made with a stationary rubber, which is really no rubber at all.



THE OPERATING HANDLE is so arranged that by loosening the thumb nut it may be dropped down out of the way, as shown in this illustration. A groove in the handle holds it perfectly firm and rigid when raised. By locking the tub in a stationary position by means of the brake underneath and dropping the operating handle down out of the way, the Mississippi makes a very handy and convenient kitchen table.

EVERY PART that enters into the construction of the Mississippi Washer must pass a rigid inspection before it is used. The machine is also inspected at various stages of construction and carefully tested before it is finally packed for shipment. Every one is wrapped in heavy paper, strongly crated, leaving our factory in perfect condition and even though it should be shipped to points thousands of miles away it will reach you in the same perfect condition it leaves us, owing to our careful system of packing.

HERE IS WHAT WE GUARANTEE THE MISSISSIPPI WILL DO FOR YOU.

IT WILL WASH ANYTHING

DELICATE LACE CURTAINS, CARPETS, HORSE BLANKETS, RUGS, OR BED CLOTHES AS EASILY AS ORDINARY CLOTHES.

No matter what is in the tub, whether the quantity be small or large, it makes no difference to the easy work of the operator. It is the only washer that cleanses by really forcing the cleansing currents of hot, soapy water through every thread and fibre of the clothes, and by constantly and gently stirring them with an easy rolling motion, so that each part is subjected to a perfect cataclysm of boiling water; it will wash a big tub of dirty clothes in from five to ten minutes easily, and do it better than it could be done by hand. It does not pull off any buttons nor tear any clothes. It simply washes the dirt out of them quicker and more thoroughly than by any other known system. It is steamtight and watertight. No foul, steamy odors to endanger the health of the housewife; no sloppy floors or wet garments. The heat and steam are retained in the tub as they should be, and are not permitted to escape as in open washers or tubs.

ORDER A MISSISSIPPI WASHER TODAY

You will never regret it. It will make washday the easiest of all the week instead of the hardest. The difference will surprise you.

REMEMBER, every machine is sent to you subject to a six months' trial in your own home, which makes you absolutely secure and gives you every opportunity to prove for yourself that everything we say about the Mississippi is absolutely true.

WE GUARANTEE EVERY MACHINE

for three years against all defects in material and workmanship, and guarantee that it will reach you safely. The Mississippi has pleased and delighted thousands of others and it will surely satisfy you.



See! The Washing is Finished and the Little Maid Has Done it all Herself. Swinging the Mississippi is so Easy, Even for Little Hands.

No. 23F145 The Mississippi Washer. Price, (Shipping Weight, 65 Pounds) \$5.75

\$6.50 FOR OUR SUPERBA BALL BEARING WASHER

ONLY \$6.50 FOR THE WONDERFUL SUPERBA BALL BEARING WASHER, made in our washing machine factory under patents owned and controlled exclusively by us. The great patented features of our Superba Washer, which can be obtained in no other machine at any price, put it in a class by itself alone. It is the easiest running washer of any. It runs so light that washing clothes with it is child's play compared to any other. It runs on frictionless steel ball bearings, and runs so lightly that a touch will set it in motion—empty or full. Its great triple motion, found in no other machine sold by any other concern, makes it the most powerful and thorough washer in existence. It is built in the most substantial possible manner and if given ordinary care will be just as good after years of use as the day you bought it.

IT WILL WASH ANYTHING THAT CAN BE WASHED in a washing machine, and do it quicker and better than any other washer. Heavy blankets and rugs, comforters and carpets, mechanics' blouses and overalls, men's working clothes of all kinds it washes with ease, and, on the other hand, will wash the most delicate curtains and lace fabrics without injury.

WASHING MACHINES AT FROM \$12.00 TO \$15.00 sold by other manufacturers do not compare with the Superba all others. No other washing machine sold by any other maker has the triple motion, the reverse motion of the agitator and the combined rotary and oscillating movements of the tub, all the great patented improvements which are exclusively in the Superba Washer and can be obtained in no other.

SIX MONTHS FREE TRIAL ON EVERY SUPERBA WASHER. We know the Superba Washer is all that we claim it to be. That it will do everything we guarantee all this we do not expect nor ask you to believe it merely because we say so. We want you to order a Superba Washer on six months trial today. Use it once a week, or twice a week, or every day if you want to for six months. Become thoroughly accustomed to its use and if, at the end of six months, you feel that you are willing to go back to the old style way of washing clothes by hand, or are willing to use any other washing machine, and you do not find that the Superba is all we say it is and more, return it to us and we will immediately refund to you the entire purchase price and will pay the freight charges both ways. We make this offer because we want you to try the Superba Washer. We want to show you that it will make wash day so easy that you would not think of doing without it. In fact, we believe that after having used it for six months, your experience will be the same as thousands of others of our customers and you would not give it up for several times what you paid for it.

SEND US \$6.50 with your order for a Superba Washer, and we will ship it to you with the understanding that you have six months trial, and if you have any reason to feel dissatisfied at any time within six months you can return it to us at our expense and we will promptly return to you your \$6.50 and also what you paid out for freight charges. What more convincing offer of the wonderful value of the Superba Washer could we make?

OUR SUPERBA GUARANTEE.

We fully guarantee the Superba Washer to wash more clothes, wash them cleaner and wash them in less time than any other washing machine made. It will wash a tub full of hard, dirty clothing in from five to eight minutes easily, if our simple directions for use are followed, and will run so easily that a child can run it with ease. It makes wash-day so easy that it will surprise you. If you have been accustomed to spending an entire day in back-breaking labor over the washtub, you can, with our Superba Washer, do the same washing in a couple of hours and do it so much easier and so much better than the old style way that, after having used it once, you will never be satisfied to do without it.

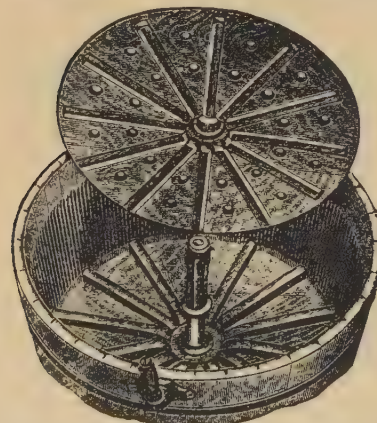
A WRITTEN 3-YEAR GUARANTEE against all defects in workmanship is best with every Superba Washer. This protects you against any hidden defect or flaw which may not appear at first or may not perhaps be noticed by our factory inspectors, as should any part break through defect or any flaw in workmanship or material appear, we will replace it entirely free of charge to you at any time within the three years.

THESE HARDENED STEEL BALL BEARINGS



One of the Superba Anti-Friction Ball Bearings

clothes more quickly, more perfectly than any other machine. It is equipped with two powerful crucible steel motor springs. These are mounted underneath the tub, out of the way, and do almost all the work of swinging the tub, requiring just a little help from you at each swing. You swing the tub on its ball bearings about one-sixth of a revolution and the motor springs underneath reverse the movement and swing the tub to an opposite direction. Back and forth the tub swings on its ball bearings with just a little help from you at each swing, and the washing is done almost before you know it. These motor springs are made from the finest tempered crucible steel, and we guarantee that they will never weaken and never break. A little child can run it just as well as a strong woman, and do the washing just as well. You can run it just as easily sitting down in a rocking chair, as standing. You can run it fast or slow, just as you like. No matter how you run it, it washes the



The rubber is perforated to permit free circulation of the hot soapy water. The clothes are thrown into the machine and the rubber set down over them. As you swing the tub in one direction the rubber revolves in the opposite direction and gently agitates the clothes, so that every thread of them is subjected to the powerful currents of boiling water created by the triple motion of the tub and the agitator. Back and forth the tub swings. At every swing these great boiling currents are forced through and through the clothes again and again, hundreds of times. The centrifugal force, generated by the rotary motion of the machine, throws

THIS ILLUSTRATION shows the interior construction. On the bottom of both the tub and the rubber are secured hardwood cleats which raise out from the center.

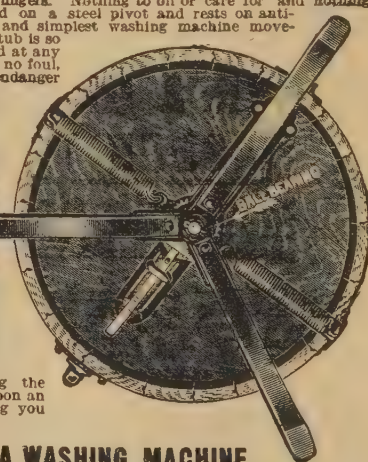


the cleansing currents of boiling water to the outside, and when the reverse movement occurs it is thrown back to the center on the top of the agitator whence it is drawn down through the holes and forced through and through the clothes, carrying all the dirt with it. In five to eight minutes the tubfull of clothes is washed to snowy cleanliness.

THIS IS THE BOTTOM VIEW OF THE TUB, showing the gearing, the friction ball bearings and the brake which holds the tub stationary when wringing out the clothes. Note the simplicity of the construction. There are no heavy fly wheels. No complicated gearing in which to catch and mutilate the fingers. Nothing to oil or care for and nothing to get out of order. The tub is carried on a steel pivot and rests on anti-friction ball bearings, making the strongest and simplest washing machine movement ever manufactured. The top of the tub is so constructed that a wringer can be attached at any point. The tub is steam tight. There are no foul, steamy odors from the soiled clothes to endanger the health of the user. No sloppy floors nor wet garments. The heat and steam are retained in the tub, as they should be, and are not permitted to escape.

BUY A SUPERBA WASHER

and get away from the back breaking and spirit breaking washday. Get away from the weekly washday slavery. Do your washing in an hour or so in the morning and have the rest of the day to devote to other things. Make Monday the easiest day of the week, instead of the hardest. Remember that the Superba Washer will pay for itself in a few months in the wear and tear of the washboard rubbing which it saves. It does not rub the clothes to pieces as you do on the washboard. It does not drag the clothes through the water on long prongs as other washing machines do. It cleanses by forcing the boiling water through the clothes and not by dragging the clothes through the water. It is built upon an entirely new principle and is the best thing you ever saw for washing clothes.



WE WANT YOU TO ORDER A WASHING MACHINE TODAY.

We want you to give it six months trial, to compare it with any washing machine you have used or is used by anyone in your neighborhood, and if at the end of that time you are not convinced that it is the greatest boon for womankind that has ever been put on the market, you can return it to us at our expense and we will refund all the money you have paid, including the freight charges.

No. 23F148 Superba Washer. Shipping weight, 70 pounds. Price.....\$6.50

ALL USERS ARE DELIGHTED. A FEW OF THE THOUSANDS OF TESTIMONIALS WE HAVE RECEIVED.

WOULD NOT PART WITH THE MISSISSIPPI FOR TWICE WHAT SHE PAID FOR IT.

Sears, Roebuck & Co., Chicago, Ill. Latrobe, Pa.
Dear Sirs:—I received my Mississippi Washer and it is everything you claim for it. I would sooner have this machine than any I have ever seen. I would not part with the machine for twice what I paid.

Yours truly,

MRS. B. F. GUNTER, 222 D Ave., S. S.

THE MISSISSIPPI IS SUCH A BIG TIME SAVER, SUCH A BIG LABOR SAVER THAT IF YOU USE IT ONCE YOU WILL NEVER BE ABLE TO GET ALONG WITHOUT IT.

Sears, Roebuck & Co., Chicago, Ill. Beaver Falls, Pa.
Gentlemen:—The Mississippi Washing Machine which I ordered from you was received in good condition. I can honestly say that it is giving entire satisfaction, as it saves much time and labor, and now I couldn't get along without it. Thanking you for so promptly filling my order, I am,

Yours truly,

MISS MARY SWEENEY, 1713 3rd Ave.

THINK OF A LITTLE GIRL, 13 YEARS OLD, DOING THE ENTIRE WASHING FOR NINE PEOPLE EASILY. THIS IS ONLY POSSIBLE WITH THE MISSISSIPPI.

Sears, Roebuck & Co., Chicago, Ill. Phalanx, N. J.
Gentlemen:—I received washer in good order and wish to say that the Mississippi Washer is a perfect machine in every respect. It washes clean and is easy to operate. My daughter of 13 does our family wash for nine people and does it with ease. My neighbor also states that it is the best washer she ever used and gives so far entire satisfaction.

Yours truly,

MRS. ERNEST SALM.

THE MISSISSIPPI DOES FINE WORK AND REALLY SELLS ITSELF TO ANYONE WHO SEES IT IN OPERATION.

Sears, Roebuck & Co., Chicago, Ill. Camden, Ark.
Gentlemen:—I have received your Mississippi Washer and I can say that it does fine work, and so I feel under many obligations to you, and I will try and advertise this washer for you. Some of my neighbors say they are going to send to you for washers. There are four of them.

Yours truly,

R. R. SMITH.

MRS. J. S. BRADEN SAYS: "I CANNOT SAY TOO MUCH FOR THE MISSISSIPPI WASHER. IT DOES THE WORK WITH LESS SOAP AND IN ONE-HALF THE TIME OF ANY OTHER I HAVE EVER USED."

Sears, Roebuck & Co., Chicago, Ill. Mason, Ill.
Dear Sirs:—I received your Mississippi Washer in good shape and I am much pleased with it, for it does its work so good, with less soap, less work and in half the time, than any other washer I have ever tried. My father-in-law has the 1900 Washer and he gave it up. The Mississippi does its work the best and runs the easiest. I cannot say too much for the Mississippi Washer.

Yours truly,

MRS. J. S. BRADEN, R. F. D. No. 3.

MR. J. P. ST. CLAIR SAYS: "OF COURSE, IT WASHES WITH LESS LABOR AND A GREAT DEAL QUICKER AND DOES NOT REQUIRE SO MUCH WATER AS OTHER MACHINES."

Sears, Roebuck & Co., Chicago, Ill. Mannington, W. Va.
Gentlemen:—Regarding the Mississippi Washer will say that we find that it washes easier than any washer that we have tried. Of course, we can wash with less labor and a great deal quicker. As to water, it does not require so much. We have not seen any of the 1900 Washers work. There are several of them in the community but we have not tried them. We are very well pleased with the washer. You can sell one here.

Yours truly,

J. P. ST. CLAIR.

MRS. FRANKIE WERLINE, SAYS "THE MISSISSIPPI IS FINE."

Sears, Roebuck & Co., Chicago, Ill. Trinity, Ky.
Gentlemen:—I received the Mississippi Washing Machine and I like it fine. It was received in good condition and all of my neighbors say they are going to send for one.

Yours truly,

MRS. FRANKIE WERLINE.

In writing to any of these people, please enclose a 2 cent stamp for reply.

PETER JONES SAYS: "MY NEIGHBOR BOUGHT A \$12.50 WASHING MACHINE AND IT DOES NOT WORK AS EASILY AS THE MISSISSIPPI."

Sears, Roebuck & Co., Chicago, Ill. Virgil, S. Dak.
Gentlemen:—I received the Mississippi Washer about four weeks ago. I can say it is a good machine for the money. My neighbor got a \$12.50 washing machine and it does not work as easy as the Mississippi.

Yours truly,

PETER JONES.

WOULD RATHER HAVE THE MISSISSIPPI THAN THE 1900 WASHER, BECAUSE IT IS A BETTER MACHINE. IT DOES THE WORK BETTER, CLEANER AND IN LESS TIME THAN ANY OTHER.

Sears, Roebuck & Co., Chicago, Ill. Lancaster, Pa.
Gentlemen:—In regard to the Mississippi Washing Machine, I wish to state that it proved to do more than I expected. It does the work better, cleaner and in less time than any other machine I have ever seen. There is a neighbor close by who has a 1900 Washer, but after seeing ours and trying it she would rather have ours, saying it is a better machine. I can safely say that I saved at least \$4.00 or \$5.00 on it. Hoping that you will meet with success in bringing your machine before the people, I remain,

Yours respectfully,

CHAS. M. STORK, 456 High St.

SO SIMPLE THAT A CHILD SIX YEARS OLD CAN PUT IT TOGETHER AND OPERATE IT. MRS. AUSTIN THINKS THE MISSISSIPPI IS THE QUEEN OF ALL.

Sears, Roebuck & Co., Chicago, Ill. Ganesvoort, N. Y.
Gentlemen:—The Mississippi Washer received all O. K., it took me about ten minutes to set it up ready for business. It is so simple a child could put it together, further, a child six years old can operate it. My wife has used several different kinds of the latest improved washers but thinks the Mississippi queen of all for easy operating, simplicity and results, no heavy flywheels to lift or grease to get on the clothes. If we could not get another like it we would not take twice the cost of it. We do not understand how you can sell them for such a small price. I will always praise the Mississippi above all others. I will answer any inquiry if stamp is enclosed.

Yours truly,

ELMER A. AUSTIN, Carrier on R. F. D. No. 1.

ORDER A MISSISSIPPI WASHER AND YOU WILL NEVER REGRET IT. THE PRICE IS SO REASONABLE, WASHES SO CLEAN AND SO QUICKLY, AND SAVES THE CLOTHES SO MUCH THAT IT SAVES ITS WHOLE COST IN TWO OR THREE WASHINGS.

Sears, Roebuck & Co., Chicago, Ill. New Albany, Ind.
Gentlemen:—In regard to Mississippi Washing Machine have this to say: We had about concluded to order a 1900 Washer, when we first saw the ad of your Mississippi Washer, and finding the price so reasonable we came to the conclusion to order one from you at a saving of \$4.25.

We have been using it and are much pleased with it. It shortens the time of washing and washes clean and does not tear or wear the clothes. We wish you success with it, for it will save many a backache. I think anyone would be pleased with it.

Respectfully yours,

E. R. A. SCHOONOVER, R. F. D. No. 2.

SAVED \$4.00 BY BUYING THE MISSISSIPPI WASHER FROM SEARS, ROEBUCK & CO.

Sears, Roebuck & Co., Chicago, Ill. Toledo, Iowa.
Gentlemen:—We are very well pleased with your Mississippi Washer, feel that we saved about \$4.00 on the price and quite a good deal in the running. It works all right. I can recommend it.

Yours truly,

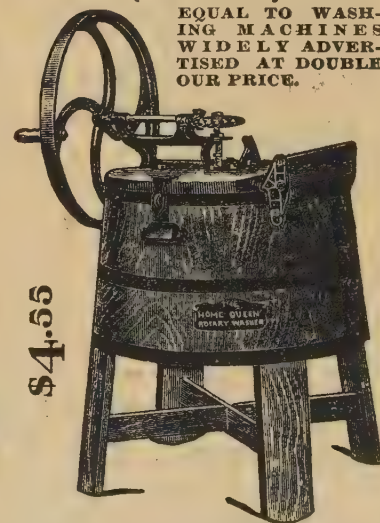
F. MERRITHEW, Lock Box No. 16.

In writing to any of these people, please enclose a 2-cent stamp for reply.

IF YOU BUY FROM US
WE SEND YOU A FREE
PROFIT SHARING
CERTIFICATE.
SEE PAGES
1 AND 2

The Home Queen Rotary Washer.

EQUAL TO WASHING MACHINES
WIDELY ADVERTISED AT DOUBLE
OUR PRICE.



\$4.55

No. 23F101 Saves three-fourths of the time and labor and will do an average washing in an hour. The simple high speed, light running gearing is the best and most durable made, the wearing parts being made of tough case hardened malleable iron. The rotary motion is by far the easiest for the operator. It will run forward or backward, has four separate motions of the agitator, forward and back and up and down, with positively no lost motion and washes the clothes by gentle friction and agitation; rubs off no buttons and tears no clothes. The tub is made of the best Louisiana cypress with the inside corrugated like a washboard. It will wash a few pieces or a tub full; blankets or handkerchiefs and napkins with equal ease. We fully guarantee the Home Queen to be the best rotary washer ever offered at the price and to please you in every way. Inside dimensions, 22 1/2 x 12 1/2 inches. Weight, 76 pounds. Our big bargain price.....\$4.55

THE CURTIS WASHER.



\$4.98

No. 23F110 This machine is made on the rubber principle, the same as used in the Quick and Easy, but has two cylinders working in opposite directions at the same motion of the crank shaft, thus cleaning the clothes quicker and more thoroughly than the former machine. It will not tear the clothes; and on account of the balance wheel the machine will work so easily that a child can work it without being fatigued. Made of selected Louisiana cypress, finished with two coats of paint and one coat each of graining color and coach varnish. Has heavy non-rusting galvanized bottom and all the iron parts coming in contact with the water are heavily tinned or galvanized to prevent spotting the clothes. Inside dimensions, 18 3/4 x 13 inches. Weight, 109 pounds. Price.....\$4.98

\$4.48 SUNNYSIDE

THE GREAT TWO-MINUTE WASHER.

IN TWO MINUTES YOU CAN WASH A TUB OF DIRTY CLOTHES CLEAN
WITH OUR WONDERFUL SUNNYSIDE WASHER.

Use one-half the hot water and one-half the soap you have been accustomed to using with any other washing machine, operate the machine for two or three minutes and your clothes are washed perfectly clean. You can throw away your washboard. If you use our Sunnyside Washer. It washes collars, wristbands and dirty spots just as well as they can be washed by hand on a washboard. It washes comforters and carpets as easily as the most delicate laces without wear-
ing or tearing. It will do a big week's washing in an hour or two and makes your Monday's work the easiest of all the week.

IT IS SO EASY TO OPERATE. You stand up straight in position and move the rubber handle back and forth with a long or short stroke, whichever you wish, for two or three minutes and the tub full of dirty clothes is washed clean. It runs so easily that a little child can run it just as easy as you can. It requires hardly any effort at all. You do not lean over a tub inhaling the steam and odors from soiled clothes as when washing with a washboard but stand far enough away so that you breathe pure air instead of unhealthful fetid steam.

THREE MONTHS' FREE TRIAL on every Sunnyside Washer. In order that every one of our customers may find out what a wonderful boon our Sunnyside Washer is, may find out how it reduces the work of wash day to almost nothing and makes washing an easy task instead of a hard one, in order that you may convince yourself that our Sunnyside Washer is the most wonderful invention that has ever been offered, we ship every one subject to three months' free trial. Order a Sunnyside Washer today and use it for twelve weeks in your own home; use it once a week, twice a week or every day. At the end of three months if you are not more than satisfied with the Sunnyside Washer, if you are not convinced that you could never go back to the old hard way of washing clothes by hand, return the Sunnyside Washer to us and we will refund the full purchase price and pay all the freight charges. You get all your money back including the freight charges which you have paid. This proposition is so fair and liberal that you cannot afford to wash again without our Sunnyside Washer. Order one today subject to three months' free trial.

IT IS BUILT TO LAST FOR YEARS.

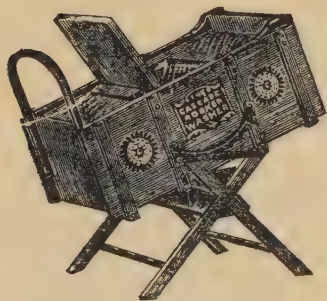
THE ROCKER OR RUBBER is built of selected clear hard maple rubbers. Southern cypress with clear hard maple rubbers. It rests in anti-friction bearings. The bottom rub board consists of a series of maple rubbers mounted on flexible galvanized steel rods with two automatic self adjusting springs to allow for the swelling of the rubbers when wet. It is instantly taken out so that the bottom of the machine can be quickly cleaned and is always in a perfectly clean and sanitary condition. The sides of the washer are of cypress, the bottom of heavy galvanized steel held in place by steel rods. These can be tightened with an ordinary wrench so that there is no danger of our Sunnyside Washer ever leaking. It is light and easily handled, weighing only about one-half as much as a rotary washer with its heavy cast iron gearing. It comes to you all ready for use after removing the crating.

THE RUBBER is mounted on long rocker irons and can be thrown clear out of the tub operator. All parts on which there is any wear are built of iron and steel. All metal that comes in contact with the clothes is heavily galvanized and will never rust. A wringer can be fastened on to one end and left there while the washing is being done, and on the other end is provided a receptacle for soap.



SPIRAL STEEL TENSION SPRINGS AND THE MAPLE RUBBER running in anti-friction bearings combined do the washing for you; do all the rubbing that is necessary; clean the clothes more easily and better in a minute than you could in one-half an hour by the hardest kind of hard work. You simply swing the operating handle back and forth easily and the machine does all the work. Order a Sunnyside Washer on trial today and use it for three months. At the end of that time you would not part with it for three times what you paid if you could not get another. You will find it to be the greatest wash day help ever invented. If not you can return it to us and your money will all be refunded at once including transportation charges. Shipping weight, 50 pounds.

No. 23F147 Our Sunnyside Washer. Price.....\$4.48



Our Cascade Rocker Washer, \$3.95.

No. 23F121 Rocks like a cradle and almost as easily. You can do your washing while sitting on a chair. Cannot possibly tear the clothes, has large capacity and washes quickly and easily. The galvanized cover is water and steam tight. No sloppy floors or foul steam to endanger your health if you use our Cascade Rocker. Has space for attaching a wringer, and can be instantly locked in a level position. It is extra well made and strongly braced, has no parts to wear or break and is the most durable machine manufactured. Inside dimensions, 16x25 inches. Weight, 60 pounds. Price.....\$3.95

The Genuine Improved Scott's Western Washer.

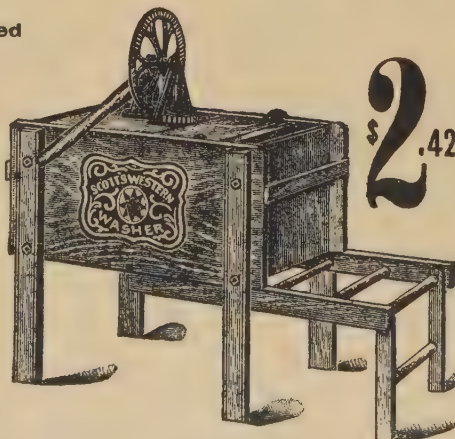
The standard family machine. The make up and finish of our Scott's Western will be the same as heretofore, and will not be excelled by any other make. All the bolts, washers, nuts, nails, in fact all iron parts that come in contact with the clothing are heavily tinned, absolutely no danger of rust spots on the clothes. Fitted up with our patent post and pin wheel, the greatest invention of the age in washing machines. Made in two sizes, No. 2 and No. 3. The former is the family size.

No. 23F124 Scott's Western Washing Machine. Size No. 2. Inside dimensions, 17x23x10 1/2 inches. Weight, 65 pounds.

Price.....\$2.42

No. 23F126 Scott's Western Washing Machine. Size No. 3. Inside dimensions, 19x25x11 1/4 inches. Weight, 65 pounds.

Price.....\$2.63



The Chicago American Washer, No. 22.



\$2.23

No. 23F102 The old reliable Chicago American, made better than ever before. Tub is now made of the best Louisiana cypress, corrugated on the inside like a washboard. Has our improved gearing and adjustable pin wheel agitator. Handsomely finished and varnished and is warranted to do perfect work and to be worth double the price of the washers of this pattern commonly sold. Inside dimensions, 24x14 inches. Weight, 50 pounds. Price.....\$2.23

See What is FREE to You.

Look on pages 1 and 2 and see what you get FREE for your PROFIT SHARING CERTIFICATES, free to you as your share of our profits.

READ THIS. You can WASH AS MUCH IN ONE HOUR with a good washing machine as you can in three by hand. Clothes are washed to snowy whiteness with little labor. They save your health and patience and make blue Monday a thing of the past.

\$2.38



The Desplaines American Washer, No. 5.

No. 23F104 This machine was gotten up at the special request of some of our customers. It is the same make and finish as our No. 22 Chicago American. Staves and bottom are corrugated; in fact, it is the No. 22 Chicago American reversed. Inside dimensions 23x11 inches. Weight, 44 pounds. Price.....\$2.38

DEPARTMENT OF DAIRY SUPPLIES.—Clean Easy Milk Cans.

We make all of our milk cans at our own factory and after the most approved modern designs. Our patterns were submitted to dairymen and milk shippers of long experience before the dies were made and embody every improvement that experience could suggest. Special attention has been given to the clean easy feature; there are no sharp angles, grooves or rough seams in which milk can collect and sour. The breasts are full and rounding, all seams are heavily loaded with solder and all rivet heads smoothly soldered over. Every can is as smooth and easily cleaned inside as a glass dish. Nothing but the best grade of steel plate is used in making; tinned and retinned by the palm oil process, which makes the most durable plate known. The Elgin, New York and St. Louis cans have our improved bottom hoop with offset, which supports the entire weight of the can and contents, so that no amount of jarring can strain the seams or rivets. Half round top hoops are heated and shrunk immovably onto the

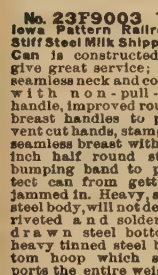
breast, the same as the tire is shrunk onto a wagon wheel; breast and hoop are then forced onto the cylinder by heavy machinery and would never loosen even if no solder were used. Breast handles are our improved, full round pattern, which cannot be bent or broken. Soldering is done by expert workmen and every seam is loaded with as much pure solder as it will carry. The weight of a milk can governs the price and when comparing prices always compare weights. We guarantee actual and full capacity. Remember that we will not only guarantee to furnish you with the best can of the weight that money can buy, but also guarantee to have you from \$5 to \$6 cents on every can you buy, or refund your money and pay transportation charges both ways. No other maker dare do this.

NOTE OUR REDUCED PRICES IN LOTS OF SIX OR MORE CANS.



No. 23F9000 The Wisconsin Pattern Milk Can. Seamless neck and cover, improved round breast, stamped seamless breast, heavy steel body, drawn steel bottom, strong heavy bottom, hoop is 3/4 inches wide, half round breast, hoopshunk immovably onto breast, then forced over body and heavily soldered. Body is double seamed. Bottom is flanged and riveted to body and bottom hoop, all parts tinned and retinned before being put together. All inside seams soldered with best solder and perfectly smooth. This style can be used all over the United States for a wagon can for hauling milk or cream to creameries, but is not as durable for shipping purposes as our heavier cans. We guarantee them to be actual capacity.

Capacity, gallons..... 5 8 10
Average weight, lbs. 15 18 20
Price..... \$1.64 \$1.69
In lots of 6 cans or more..... \$1.59 \$1.64



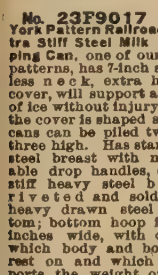
No. 23F9003 The Iowa Pattern Railroad Stiff Steel Milk Shipping Can. Constructed to give great service; has seamless neck and cover with a non-slip handle, improved round breast handles to prevent cut hands, stamped seamless breast with 1/2 inch half round steel bumping band to protect can from getting jammed in. Heavy stiff steel body, will not dent; riveted and soldered drawn steel bottom, heavy tinned steel bottom hoop which supports the entire weight of the can and contents; bottom is flanged and riveted through hoop and body. Extra well soldered, making them leakproof and durable.

Capacity, gallons..... 5 8 10
Average weight, lbs. 15 18 20
Price..... \$1.40 \$1.75 \$1.83
In lots of 6 cans or more..... 1.35 1.70 1.78



No. 23F9006 The Elgin Pattern Railroad Stiff Steel Milk Shipping Can. Has seamless neck and cover with non-slip off handle, improved round breast handles to prevent cut hands, stamped heavy steel breast with 1/2 inch half round steel bumping band. Heavy stiff steel body (will not dent), riveted and soldered, drawn steel bottom, extra heavy reversed bottom hoop, 1 1/2 inches wide with offset which takes all strain off the can and contents; riveted through flange of bottom and body and projecting just far enough below body and bottom to protect both. Material in the body, breast and bottom is of extra heavy steel carefully retinned. While this can is stronger than those having outside hoops, the hoops are shorter and lighter owing to the improved construction.

Capacity, gallons..... 5 8 10
Average weight, lbs. 15 18 20
Price..... \$1.42 \$1.77 \$1.85
In lots of 6 cans or more..... 1.37 1.72 1.80



No. 23F9017 New York Pattern Railroad Extra Stiff Steel Milk Shipping Can. One of our best patterns has a seamless neck, extra heavy cover, will support a cake of ice without injury, and the cover is shaped so the cans two or three high. Has stamped steel breast with malleable drop handles, extra stiff heavy steel body riveted and soldered, heavy drawn steel bottom; bottom hoop is 1 1/2 inches wide, with offset which body and bottom rest on and which supports the weight of the can and contents; breast hoop, 1/2-inch half round welded steel shrunk onto breast to act as a bumper and prevent can from jamming in. Smoothly soldered and a very easy can to clean on account of the large neck and rounding corners. We guarantee full capacity.

Capacity, gallons..... 5 8 10
Average weight, lbs. 15 18 20
Price..... \$1.60 \$1.90 \$2.00
In lots of 6 cans or more..... 1.55 1.85 1.95

No. 23F9026 The Cleveland Pattern Stiff Steel Milk Can. Deep, 7-inch seamless neck, extra heavy cover. Improved, round breast handles, stamped stiff steel breast with 1/2 inch half round welded steel bumping band, heavy stiff steel body, heavy drawn steel bottom, bottom hoop 1 1/2 inches wide, supports the entire weight of can and contents. Bottom rivets pass through flange of bottom, body and bottom hoop, making the construction almost as strong as a solid weld. All parts are tinned and retinned and carefully inspected before being put together. We guarantee actual capacity.

Capacity, gallons..... 5 8 10
Average weight, lbs. 15 18 20
Price..... \$1.62 \$1.92 \$2.02
In lots of 6 cans or more..... 1.57 1.87 1.97

Milk Can Links and Washers.

No. 23F9047 Milk Can Links and Washers. We always use this washer to strengthen can and prevent its wearing. We can link milk cans with link and washer, at an additional charge of, per can..... 5c

Milk Can Letters and Figures.

No. 23F9048 Copper Milk Can Letters or Figures. Size, 1 1/2 inches, soldered onto can at, per letter or figure..... 1 1/2c

Brass Faucet.

No. 23F9050 The illustration shows 1/2 inch brass faucet fitted to milk can for delivery purposes. When desired, it can be put on any of our cans at an additional cost, including price of faucet and labor of 1.40

No. 23F9051 Jersey Milk Can Brush. Best ox fibre stock, wide flaring end. Will clean corners perfectly and never mat down. Cleaned with scalding water. Size of face, 9 by 5 inches. Weight, 7 ounces.

Price, 6 for \$1.65; each..... 29c

Milk Stirrer.

No. 23F9072 Milk Stirrer. perforated wrought steel, with wrought handle shaped to hand and wide—suitable for 6, 8 or 10-gallon milk can of any pattern. Heavily coated with pure tin. Weight, 1/2 pound.

Price..... 22c

Milk Can Strainers.

No. 23F9080 Retinned, with 1/4-inch brass wire strainer cloth basket. Just the thing to use in connection with railroad milk cans. Heavy large bowl and straining surface. It measures 10 1/2 inches across the top and the brass cloth measures 4 1/2 inches, which will accommodate the milk as fast as poured in. It is retinned, easily cleaned and always

bright. Weight, 1/2 pound. Price..... 27c

No. 23F9082 Milk Can Strainer. Is made of the best quality 1XX charcoal tin plate, well soldered, with brass strainer. Has detachable hoop for holding straining cloth. The bowl or hopper is large enough to prevent milk overflowing. Strong, heavy and durable. Weight, 1 1/2 pounds. Price..... 55c

Simplex Milk Cooler and Aerator, \$11.70.

It cools and aerates your milk as fast as milked. This perfect aerator will remove all animal heat, all odors and unpleasant gases, remove flavors arising from excessive cabbage, turnip or silo rations. Makes the milk keep more than twice as long, makes better flavored butter and better cheese than is possible if the milk is not cooled. The milk is in better condition 24 hours after milking than it is three hours after milking if the Simplex Cooler is not used.

The cooling surface is made from solid copper tinned on the outside and will never corrode or rust. A hose connection is made with a water barrel or pump and the cold water is forced up in between the corrugated surfaces and passes out at the upper right end corner, while every drop of the milk passes over three feet of cooling surface and leaves the cooler at the same temperature as the water.

The supply can is made of fine XX charcoal tinplate. The cooler is fastened to the wall by means of brackets, as shown in illustration. Cooler is packed complete with reservoir, brackets, faucet for water barrel and 6 feet of 3/4-inch water hose. Upper and lower troughs are removable for cleaning.

No. 23F9088 Size of reservoir, 9x15x11 inches. Capacity, 6 gallons. Hourly capacity, 45 gallons. Shipping weight, 60 pounds. Price..... \$11.70

No. 23F9089 Size of reservoir, 9x18x11 inches. Capacity, 7 gallons. Hourly capacity, 55 gallons. Shipping weight, 63 pounds. Price..... \$15.60

No. 23F9090 Size of reservoir, 9x21x11 inches. Capacity, 9 gallons. Hourly capacity, 65 gallons. Shipping weight, 66 pounds. Price..... \$19.80

Milk Coolers and Aerators.

No. 23F9085 Makes the milk keep longer. takes out all animal heat and odors and thoroughly cools and aerates it. Four the milk into the hopper, and by the time you are through milking, it is cooled and aerated. It can be used either with running water or filled from a well, spring or with ice. The milk will be cooled to within a few degrees of the temperature of the water used in cooling. One filling with ice will cool 500 to 600 quarts of milk down to a temperature of 50 degrees. Attach rubber hose to water inlet and fill water compartment with cold water, or lift off top and fill from bucket, being careful to place the cooler and aerator where there is plenty of pure fresh air. Use the agitator freely to draw the warm water from the sides. The water overflow will permit of your keeping a running stream of water constantly passing through, and this is desirable where such can be resorted to. Built of heavy tin plate with galvanized steel bottom and painted inside with two coats of best anti-rust paint. With little care, should last for years. Securely crated for shipment.

Number	Capacity of Milk Receiver	Number of Cows	Takes Care of	Weight, Crated	Price
3	18 quarts	5 to 25	3 Milksters	21 lbs.	\$3.95
4	34 quarts	25 to 50	5 Milksters	29 lbs.	5.70
4	53 quarts	50 to 100	8 Milksters	40 lbs.	6.70

Prices include double cheese cloth strainer and spring pins. Special descriptive circular sent free on request.

Deep Cover Cream Settling Cane.



Without Gauge. With Gauge.

Have Air Tight Covers, with Self Locking Balls. It requires no locking device to hold the cover down, and is the only cream can that can be completely submerged in water without leaking. The graduated glass gauge enables you to watch and measure the rising cream. Note special price in lots of six cans.

No. 23F9100 Made of 1X tin plate, without gauge.

Quarts..... 14 18 20
Weight, pounds..... 8 1/2 3 3/4
Price, each..... \$0.30 \$0.32 \$0.34
Per crate of six cans..... 1.68 2.00 2.70

No. 23F9103 Made of 1XX tin plate, with gauge.

Quarts..... 14 18 20
Weight, pounds..... 8 1/2 3 3/4
Price, each..... \$0.42 \$0.43 \$0.44
Per crate of six cans..... 2.18 2.20 2.25

Milk Jar Delivery Baskets.

No. 23F9132 Milk Jar Delivery Basket. Extra heavy wire, double tinned after being made, which solders every joint and makes it strong and durable. No. 1 holds 6 1/2 quart bottles.

Price, 6 for \$2.40; each..... 42c

No. 2 holds 4 1/4 quart and 2 1/2 pint bottles.

Price, 6 for \$2.50; each..... 45c



Dairymen's Quick and Easy Cleaner.

No. 23F9119 A pure white flake, containing neither grease, caustic, alkali, animal nor vegetable matter. A wonderful cleaner, and will sweeten and purify milk cans, churns, milk bottles, separators, test tubes, strainer cloths, and all dairy woodwork. Invaluable for milk cans and separator parts, as it will instantly remove all grease and cream, and will not rust or corrode the tin. It makes no lather, is easily rinsed off and is tasteless. Quickly removes all grease and stain from milk bottles, leaving them sweet, clean and highly polished. Where you have been using 5 to 7 pounds of sad soda or similar washing compound, 1 pound of Dairymen's Quick and Easy Cleaner will do the work. Put up in wooden boxes with complete directions for use.

Price, per box, containing 6 pounds..... 25c
Price, per box, containing 12 pounds..... 48c

Tin Top Milk Jars.

Heavy annealed flint glass, with tin top and lightning fastener. Can be used repeatedly. Best bottle for test samples. Full capacity guaranteed.

Cat. No. Capacity. Per Doz. Per Gross

23F9122 1/2 pint 52c 15.65

23F9123 1 pint 55c 5.95

23F9124 1 quart 70c 7.80

Glass Milk Jars.

Strictly first quality flint glass; smooth, clear and heavy, with deep rim at top to hold stopper.

No. 23F9126 Capacity, two quarts. Price, per doz..... 1.22
Per gross..... 13.10

No. 23F9128 Quarts. Price, per gross, \$6.30; per dozen..... 59c

No. 23F9129 Pints. Price, per gross, \$4.20; per dozen..... 40c

No. 23F9127 Half Pints. Price, per gross, \$3.90; per dozen..... 35c

Milk Jar Stoppers.

No. 23F9130 Waterproof Fibre Stoppers for either size glass milk jars. Weight, per 1,000, 4 pounds. Price, per 1,000..... 19c

Price, per bushel basket containing 6,000 stoppers..... \$1.14

Price, per barrel containing 50,000 stoppers..... \$8.50

No. 23F9137 Our Big Leader Milk Jar Stoppers, medium weight, good quality stock, paraffined both sides, waterproof. Put up in barrels containing 50,000. Send for free samples and test them. We do not sell less than a barrel. Price, per barrel..... \$6.85

Milk Bottle Filler.

No. 23F9131 Built of 1XXX Cookie K imported tin plate. Capacity 60 quarts. Has two faucets at bottom and operates fully as fast as any automatic device. Faucets are straight bore and easily cleaned, and are equipped with filters which

remove all particles that may be in the milk and cause it to flow in smooth, even columns. Made so strong and heavy that it will last a lifetime. The sensible way to fill bottles.

Price..... \$2.85

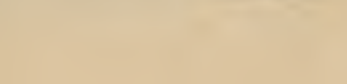
Milk Bottle Brushes.

No. 23F9134 Milk Bottle Brush. Best Russian bristles, securely fastened, with stiff tambo tufts for cleaning corners and bottom; length, 16 inches.

Price, 6 for 65c; each..... 12c

Cheese Factory Milk Cans at Greatly Reduced Prices.

No. 23F9140 Factory Cans. Made of heavy steel, heavily coated with pure black tin. Has improved handle and seamless floating cover, strictly first quality in every way. Holds, gals. 15 20
Weight, lbs. 23 26
Price..... \$2.40 \$2.70
Holds, gal. 30 40
Weight, lbs. 33 40
Price..... \$3.30 \$4.10



Factory Milk Cans.

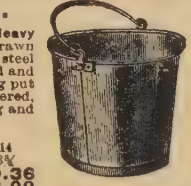


No. 23F9145 Has ventilated floating cover which slides down on to the milk and prevents churning and agitation. Body made from one piece Cookley K JAXXX best charcoal in plate, double seamed and soldered. Bottom is extra heavy. Bottom hoop is 1 1/2 inches wide welded steel, having a bead on which bottom rests. Bottom rivets pass through flange on bottom body and bottom hoop. Top and center hoops, 2 1/2 inches wide welded steel. Improved recessed malleable iron handle, its snugly over the middle hoop and is riveted on both sides, so when these cans are riding together in a wagon the handles cannot punch holes in the body of can. All hoops are soldered top and bottom. Great care is taken in soldering these cans, to assure strength and no leaks. The weight of this can indicates plainly its actual value; although the price may seem high, when durability is considered, it's the cheapest can we or anyone else can offer. We guarantee actual capacity.

Dairy Pails.

No. 23F9170 Heavy Dairy Pail, with drawn steel bottom, heavy steel ball. Stock is tinned and retinned before being put together. Well soldered, smooth seams, strong and durable.

For other Dairy Pails, Strainer Pails, etc., see Index. For Dairy and Butter Salting Scales, see page 558.



Actual capacity, quarts... 18 14
Wt., lbs... 3 3/4 3 1/4
Price... \$3.68 \$3.93 \$4.52 \$5.40

Improved Dilution Cream Separator.

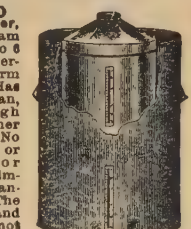


No. 23F9189 Improved Dilution Cream Separator; separates the cream from the milk in thirty to fifty minutes, and gives you the sweet diluted milk which is far superior to the sour cream from the pan system for stock food, and with a little oil meal added, makes a most nourishing ration. To use: Reverse the cover, which also contains a brass strainer, and attach conducting tube; pour in any quantity of milk up to half the capacity of the separator. Now slowly pour in an equal quantity of pure cold water, then reverse cover, unscrew tube and attach aerating plate. The water entering at the extreme bottom diffuses evenly upwards through the milk, separating the cream globules, which being lighter than either, rise quickly to the top. The rising of the cream can be watched through the glass gauges in the side, and when all has risen, draw off the skim milk through faucet at apex of the cone shaped bottom until cream line passes below lowest gauge. Then remove milk and draw off the pure cream in another vessel. Made of heavy XXX charcoal tin plate, enameled and decorated on the outside and furnished complete with legs.

Capacity Gallons	Outside Measure	Shipping Weight	Price Complete
10	12x30 in.	10 pounds	\$3.20
14	14x30 in.	15 pounds	\$3.55
18	16x30 in.	20 pounds	\$3.80
21	18x30 in.	25 pounds	\$4.10
24	18x30 in.	30 pounds	\$4.40
28	18x30 in.	35 pounds	\$4.75

Economical Creamers.

No. 23F9190 Economical Creamer will separate the cream from the milk in 4 to 6 hours and produce perfect separation in warm or cold weather. Has removable inner can, permitting thorough cleaning of both inner and outer cans. No loose parts to wear and get lost. No labor wasted in toffs skimming, lifting or handling of crocks. The milk is aerated and ventilated and is not churned as in a centrifugal separator. Milk compartment can be removed and cleaned as easily as one crock. Gives you pure, sweet, undiluted milk for family use. Glass gauges at top and bottom enable you to watch the progress of the cream rising and to draw off the milk and cream separately through valve in bottom. Inner can is made of heavy thinned steel, finished on outside to prevent rust. Outer can made from galvanized iron with double seamed bottom. All carefully soldered. Cover is cone shaped and by reversing forms a strainer, as it is provided with removable cone shaped brass wire strainer and also perforated plate for ventilating and aerating the milk. Special descriptive circular mailed on request.



Capacity Inner can	Size, inches	Shipping weight	Price
4 gals.	18x18x18	20 pounds	\$2.95
6 gals.	19x19x18	22 pounds	\$3.30
8 gals.	24x24x24	25 pounds	\$3.50
10 gals.	24x24x28	28 pounds	\$3.55
12 gals.	24x24x30	30 pounds	\$3.65
16 gals.	28x28x31	35 pounds	\$4.70

Economical Creamers.



No. 23F9191 Similar to No. 23F9190 except that outside water tank is oblong and is provided with two separate oval inner milk cans so that the morning and evening's milk can be kept separate and new milk need never be mixed with the old, which is a great advantage. Inner cans are made from heavy charcoal tin plate and each provided with a combined strainer and cover and painted on outside with anti-rust paint. Outside water tank is heavy galvanized iron, double seamed and soldered at joints. Inner cans can be easily detached and taken out for cleaning.

Capacity of each inner can	Outside measure of tank	Shipping weight	Price
10 5 gallons	25x16 1/2 x20 in.	30 pounds	\$5.70
14 7 gallons	27x18 x20 in.	35 pounds	\$6.35
18 9 gallons	29x20 x24 in.	40 pounds	\$6.95
22 11 gallons	31x22 x26 in.	45 pounds	\$7.35



No. 23F9193 Our Best Economical Creamer has two oval inside cans for milk and a smaller can in which to keep the cream from the different skimmings in good condition until ready to ripen for churning. Always stir the cream when you add more to it. Outside tank is made of heavy galvanized iron, strongly braced. Inner cans are best charcoal tin and are removable for cleaning. Milk cans and tank are provided with glass gauges to watch the rising of the cream. Made in the same careful manner as our other Economical creamers, but larger and more convenient.

Capacity of each inner can	Capacity of Cream Measure	Outside Measure of Tank	Shipping Weight	Price
10 5 Milk Cans, 2 Gallons	Can, 1 Gallon	31x16 1/2 x20 Inches	35 Pounds	\$6.98
14 7 "	"	35x18 x22 "	40 "	\$7.85
18 9 "	"	35x20 x24 "	45 "	\$8.65
22 11 "	"	35x22 x26 "	50 "	\$9.45

The Peerless Home Creamery.



No. 23F9192 The Peerless Home Creamery is a cabinet made in refrigerator style, with galvanized iron lining and having double walls with felt lining and a dead air space between, which greatly assists in maintaining a low temperature within. The milk cooling cans are oblong, 14 inches long, 5 inches wide and 14 inches deep, capacity 18 quarts, and are immersed in cold water with or without ice. By using ice and water and holding temperature at 45 degrees all cream can be raised in 12 hours, or by using running water at a temperature of 55 degrees cream can be obtained in 24 hours. Each can is provided with glass gauge for observing cream and faucet for drawing off both milk and cream. Tank is strongly made and well painted and with fair usage will last a lifetime.

No. cans	No. of cows	Ht. in.	Lth. in.	Wth. in.	Wt. lbs.	Price
2	2 to 4	35	25	23	100	\$19.30
3	4 to 6	35	34	23	125	\$23.30
4	6 to 10	35	41	23	160	\$29.30
5	8 to 15	35	41	23	200	\$37.30
6	10 to 20	35	41	23	250	\$43.30
8	12 to 30	35	41	23	300	\$51.30
10	15 to 40	35	41	23	350	\$59.30
12	20 to 50	35	41	23	400	\$67.30

If you want to save money on your Clothing write for our

FREE SAMPLE BOOK OF Men's Ready Made Clothing

Our low prices will surprise you.

WRITE TODAY

The Star Barrel Churns.



This style of churn is old, tried and reliable, easy to operate and keep clean; it is absolutely impossible for this churn to leak, as the wear can be taken up as simply as one can turn a thumbnut. The fasteners are attached to the outside of the churn, and it will be seen from the illustration that the ball and cover fastening is a compound leverage which increases the pressure ten times more than any other make of churn.

Cat. No.	Holds Gals.	Churns Gals.	Weight, pounds	Price
23F9200	6	1 to 3	38	\$2.39
23F9201	10	1 to 5	46	\$2.59
23F9202	15	1 to 7	50	\$2.70
23F9203	20	2 to 9	67	\$2.97
23F9204	25	2 to 12	77	\$3.22
23F9205	35	3 to 16	95	\$4.75

Rectangular Churns.

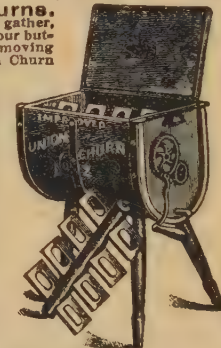


No. 23F9216 The Rectangular Churn works the easiest and quickest of any churn on the market. At the Dairy Fair, held in Chicago, it received the highest award, a gold premium and diploma, in competition with the world. Wisconsin butter won five medals at the Centennial Exhibition at Philadelphia, and four of these were awarded to butter made in the Rectangular Churn.

No.	Holds Gals.	Churns Gals.	Weight	Price
1	7	1 to 3	80 pounds	\$3.23
1	10	3 to 4	88 pounds	\$3.48
1	12	4 to 5	85 pounds	\$3.72
1	15	5 to 6	95 pounds	\$4.20
1	20	6 to 8	110 pounds	\$4.70
1	25	8 to 10	130 pounds	\$5.20
1	30	10 to 12	150 pounds	\$5.70

Union Churns.

You can make, gather, work and salt your butter without leaving from the Union Churn or without touching the butter with your hands. It churns with ease by the extra power and motion gained by gear wheels.



No.	Holds Gals.	Churns Gals.	Weight	Price
23F9221	Union Churn, holding 6 gallons	6 gallons	Weight, 35 pounds	Price, \$3.05
23F9222	Union Churn, holding 7 gallons	7 gallons	Weight, 40 pounds	Price, \$3.55
23F9223	Union Churn, holding 10 gallons	10 gallons	Weight, 45 pounds	Price, \$4.10
23F9225	Union Churn, holding 15 gallons	15 gallons	Weight, 60 pounds	Price, \$5.95

NOTE—To attain best results, churns should not be filled more than half full.

Improved Cedar Cylindrical Churns.



The top is large and dasher easily removed. The hoops are galvanized iron and will not rust. The best churn in use. Weights vary from 15 to 25 lbs. Nos. 1 2 3 4 5 6 7 8 9 10
Will hold, gal. 3 4 5 6 7 8 9 10 11 12
Price,.....\$1.63 \$1.93 \$2.30 \$2.58

Dash Churn.

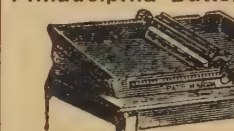
No. 23F9234 White Cedar Dash Churn. The old way is considered by many the best, and we can safely recommend our Cedar churns as the best dash churn made. Cedar is peculiarly adapted for milk and butter purposes.



Butter Worker.

No. 23F9245 Butter Worker. Solid maple, with sides and bottom tongued and grooved together; works and washes from 2 to 15 pounds of butter in one-half the time and much easier and more thoroughly than can be done in a bowl. Size, inside, 29x19 1/2 x3 1/2 inches. Weight, 10 pounds. Price,.....\$1.58

Philadelphia Butter Workers.



No. 23F9246 Size, 14x23 inches, to work 10 pounds of butter. Shipping weight, 20 pounds. Price,.....\$3.45
No. 23F9247 Size, 17x27 inches, to work 30 pounds of butter. Shipping weight, 35 pounds. Price,.....\$4.30
No. 23F9248 Size, 20x35 inches, to work 30 pounds of butter. Price,.....\$4.65
No. 23F9249 Size, 23x38 inches, to work 60 pounds of butter. Price,.....\$5.60

Lever Butter Workers.

No. 23F9250 It is simplicity, saving of time, ease of operation and very low price command it to every dairyman. No. 0 size, 20 inches wide; weight, 22 1/2 pounds; works 15 pounds.
No. 23F9251 No. 1 size, 30 inches wide; weight, 35 lbs.; works 25 lbs. Price, \$3.33
No. 23F9252 No. 2 size, 40 inches wide; weight, 50 lbs.; works 35 lbs. Price, \$4.95



HARPER'S BUTTER REAPER.

JUST THINK OF GETTING ELEGANT BUTTER OF THE FINEST FLAVOR AND BEST KEEPING QUALITIES FROM SWEET CREAM OR SOUR CREAM IN FROM ONE TO SIX MINUTES.



Harper's Wonderful Butter Reaper will take more butter from any amount of cream and do it quicker than any other churn manufactured. If you have spent from three to four hours in back-breaking toil turning a churn you can save almost all the time and almost all the labor with Harper's Butter Reaper. We fully guarantee it to do all we claim for it and to be not only the latest but the most wonderful improvement in churning ever devised. Butter is churned by concussion and agitation. The more violent it is the quicker the churning is done. Harper's Butter Reaper creates a terrific agitation so thorough and violent that it separates the globules of butter fat more effectively in a minute than any other churn does in one hour. It does this without in any way breaking the fat globules or spoiling the grain of the butter.

We give sixty days trial with every Harper's Butter Reaper in order that you may convince yourself that every word we say about it is absolutely a fact and if after churning with it as many times as you wish for sixty days, you do not find it to be all we claim you may return it to us and we will refund the entire purchase price, including transportation charges both ways. We could not make a fairer offer than this and we do it that every farmer may have an opportunity to see for himself the benefits of churning in a modern scientific manner—doing in from one to six minutes what formerly required hours of the hardest labor.

Harper's Butter Reaper is built to stand the hardest kind of use and will last for many years with even ordinary care. The frame is made of tough gray iron cast from cut ears and are mathematically correct. The can is made of heavy charcoal tin plate handsonely enameled on the outside to prevent rust. The propeller is plated with tin. There are no sharp corners or rough places where dirt can accumulate for four or five hours. Butter made in this machine will bring from three to ten cents a pound more than any other and it will pay for itself in six months on the milk of two cows. Every progressive dairyman should have a Harper's Butter Reaper—the scientific churn.

No.	Holds Gals.	Churns up to	Shipping weight	Price
23F9236	Holds 2 gallons;	churns up to 1 1/2 gallons.	Shipping weight, 25 pounds.	\$4.25
23F9237	Holds 3 1/2 gallons;	churns up to 2 1/2 gallons.	Shipping weight, 30 pounds.	\$4.85
23F9238	Holds 6 gallons;	churns up to 4 1/2 gallons.	Shipping weight, 40 pounds.	\$6.85

\$24.95

THE IMPROVED ECONOMY CREAM SEPARATOR FOR 1907

THE IMPROVED ECONOMY SEPARATORS FOR 1907 resemble in general appearance our 1906 model, which carried the country by storm last year, sweeping away all competition and which was acknowledged by all fair minded and competent judges to be the closest skimming and most practical farm cream separator ever devised. Our 1907 pattern possesses all the great improvements and exclusive features that made our 1906 machine famous. It has by far the closest skimming device ever invented. It is the easiest running, most durable and the nearest to a self cleaning and flushing separator ever made. In our 1907 pattern we have by the expenditure of hundreds of thousands of dollars for improved machinery, much of it designed exclusively for our use, and not to be had by other makers, by employing the very best talent in every department, by a rigid system of inspection by which every machine is scrutinized and tested at each stage of its construction, attained a mechanical perfection which is at once the wonder and envy of all other makers. Our 1906 Economy was the closest skimming separator ever offered, yet our 1907 model will skim closer.

OUR 1906 ECONOMY WAS THE SIMPLEST, EASIEST RUNNING, EASIEST CLEANED AND MOST PRACTICAL CREAM SEPARATOR EVER OFFERED, BUT OUR 1907 PATTERN RUNS STILL EASIER, CLEANS STILL EASIER AND IS STILL MORE PRACTICAL.

IN THE 1907 ECONOMY we have improved the oil cup, improved the composition of the high speed bushings, improved the construction of the bowl, simplified the adjustment of the cream screw, changed and improved the supply tank and its fastening, the milk cover and spout, the crank ratchet, the method of casting the frame, and in many other points have benefited by the experience of our customers and ourselves. As our 1906 Economy was the acme of separator construction last year, so our 1907 model this year excels all others.

OTHER MANUFACTURERS attracted by the wonderful success of the Economy are falling into line, other machines are being produced which in general outline at least, approach the Economy, that resemble it in outward appearance, but they one and all lack the vital point, the wonderfully effective skimming device of the Improved Economy, which is covered by strong basic patents and cannot be obtained in any other cream separator sold by any other maker.

THANKS TO THE MORE THAN LIBERAL PATRONAGE of the shrewd and careful farmers of our separator business has been almost beyond belief, really the marvel of the separator world. We are now by far the largest makers of hand cream separators in the world. Our great Economy factory, in Central Iowa, with its wonderful mechanical equipment, its great expert organization, its unrivaled facilities for the transformation of raw material to the finest separator in the world, now produces 300 complete Economy Separators every working day in the year, more than two carloads, more than twice as many as the next largest maker.

THIS WONDERFUL BUSINESS has been built up first by the genuine merit of the Economy, and then by the good will and the good words of our more than satisfied customers. Every Economy Separator we have sent out has sold others, single machines have led to our supplying whole communities. The story of its wonderful merit, quickly appreciated by our customers, has spread from mouth to mouth, from farm to farm in ever widening circles, leaped from neighborhood to neighborhood, from community to community. From far and wide orders have poured in upon us, our sales have been limited only by the capacity of our factory. While we have increased our output as fast as machinery could be made and installed, the demand has always exceeded the supply.

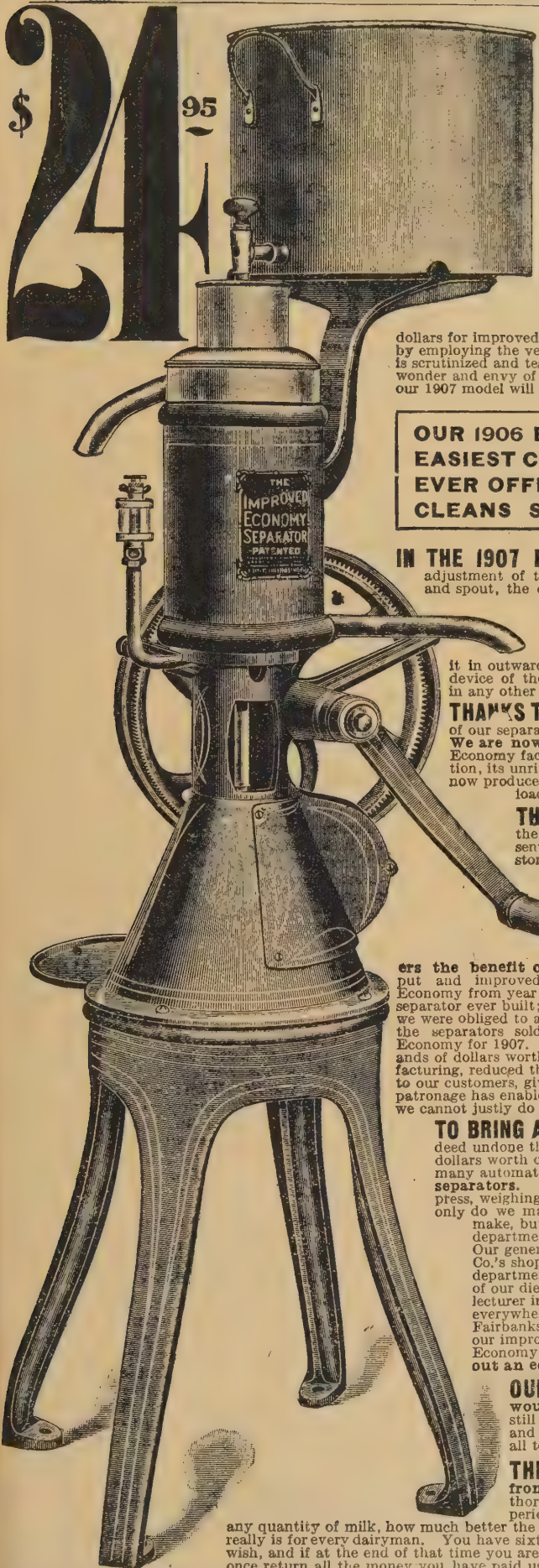
FOLLOWING OUR FIXED AND ALWAYS UNCHANGED POLICY of selling on a single small margin of profit and of giving our customers the benefit of every penny we can save in manufacturing cost, by reason of increased output and improved methods and machinery, we have steadily reduced the selling price of the Improved Economy from year to year until we can now offer our great 1907 Jumbo Economy, the most perfect hand cream separator ever built; the big 750 pounds per hour size, at the wonderfully low price of \$33.95. Three years ago we were obliged to ask \$106.25 for our old style Economy of the 500-pound size which, although equal to most of the separators sold by other manufacturers today, can in no way be compared with the Improved Economy for 1907. Each year we have, by reason of our increased output, by the installation of many thousands of dollars worth of improved machinery, by the introduction of the latest improved methods in manufacturing, reduced the manufacturing cost, and each year we have made a corresponding reduction in our price to our customers, giving them the benefit of every penny we have saved in the cost. Feeling that their liberal patronage has enabled us to reduce the cost and that they are, therefore, entitled to all that has been thus saved, we cannot justly do otherwise.

TO BRING ABOUT this great reduction in price, amounting to \$72.30 on the large 750-pound size and proportionately as great on the smaller sizes, we have left no stone unturned, no deed undone that would improve our manufacturing facilities. We have installed hundreds of thousands of dollars worth of the highest type of automatic and labor saving machinery. We now have five times as many automatic machines as any other maker. We make every bolt, screw and nut used in our separators. Other manufacturers buy these. We draw our own bowls and supply tanks in a huge press, weighing 37,000 pounds; all other makers buy these parts ready made from other concerns. Not only do we make these and many other parts which no other separator manufacturer has attempted to make, but we make our own tools, gauges, drawing and stamping dies. Our various manufacturing departments are in charge of picked experts, many of them having a national reputation in their line. Our general superintendent, Mr. M. A. Ganiard, was formerly superintendent of the DeLaval Separator Co.'s shops at Poughkeepsie, N. Y.; Mr. A. E. Jackson, manager of our lathe and automatic tool department, was formerly assistant superintendent for the same concern. Mr. J. G. Jones, manager of our die making, drawing and sheet metal departments, has a national reputation as an author and lecturer in these lines, and his treatises on metal drawing and stamping are the standard authority everywhere. Our tool and gauge making room is in charge of Mr. Edward Sheldrick, formerly with Fairbanks, Morse & Co., of Beloit, Wis. Thus in these and in all other departments, our expert help, our improved machinery and appliances, our painstaking inspection and tests insure to the Improved Economy purchaser a machine that in mechanical construction and effectiveness is without an equal and at a cost that is less than one-half the price asked by other makers.

OUR GREAT CHALLENGE OFFER of \$1,000.00 in gold to the separator manufacturer who could produce a machine that would outskim the Improved Economy at 50, 60, 70, 80 and 90 degrees, made last year, still stands unclaimed. Although advertised far and wide, no maker has dared to come forth and accept our challenge. The Improved Economy is still the closest skimmer in the world at all temperatures and under all conditions.

THE TERMS OF THE FREE TRIAL OFFER to purchasers of the Improved Economy have this year been extended from thirty days to sixty days in order to give our customers not only ample time to become thoroughly familiar with the operation of the machine, but also to find out from their own experience what a big money saver it is, how much more butter it will enable you to make from

any quantity of milk, how much better the butter is, and what a work saver, time saver and money maker the Improved Economy really is for every dairyman. You have sixty days in which to try our Improved Economy Separator and to put it to any test you may wish, and if at the end of that time you are not fully satisfied with it in every way, you are at liberty to return it to us and we will at once return all the money you have paid us, and also pay all the transportation charges both ways, so that you cannot lose a penny. This is the fairest and most liberal offer ever made by any separator maker, and is possible for the reason that our experience has proven that no other separator in any way compares with the Improved Economy.



\$24⁹⁵ BUYS THE ECONOMY

THE BEST CREAM SEPARATOR

MADE IN THE WORLD.

\$24.95 BUYS THE IMPROVED ECONOMY CREAM SEPARATOR, the machine exactly as illustrated and described, with a capacity of 250 to 300 pounds or 120 to 140 quarts per hour. Suitable for a dairy of three to eight cows, and guaranteed to be a better separator in every way than has heretofore been sold exclusively through agents and dealers at \$70.00 to \$75.00.

At **\$24.95 to \$33.95**, according to capacity, we offer the genuine Improved Economy Cream Separators as the very best and highest grade and most improved cream separators on the market. Guaranteed the closest skimming, the easiest running, strongest, most convenient, easiest cleaned, and most satisfactory hand cream separators manufactured today, the superior of any separator on the market, regardless of name, make or price. We are proud of our Improved Economy Cream Separator, and we have a right to be.

It is today the ideal farm cream separator and a real marvel of simplicity and effectiveness. It is the result of many years of continual and exhaustive experimenting by a practical man who has been directly connected with the centrifugal cream separator business since its infancy and whose sole aim in life has been to produce a cream separator so simple that any farmer's boy could run it; so durable that if given the ordinary care required by any piece of machinery there could be no wear out to it; so effective that it would get all the cream from the milk in any form, thick or thin, for its owner with the smallest possible effort under all dairying conditions. The Improved Economy is the closest skimmer in the world, under all conditions, and we can prove it. There is no other just as good.

WE WILL GIVE..... \$1,000.00 IN GOLD

to the separator manufacturer who can produce a machine that will outskim the Improved Economy at temperatures of 50, 60, 70, 80 and 90 degrees. We make this offer to the makers of the De Laval, the Sharples, the Empire, the United States and every other machine sold in the United States. We have tested them all and we know what we are talking about.

THE IMPROVED ECONOMY RANKS FIRST. THE BEST OF THE OTHERS IS A POOR SECOND.

There is no guess work about this. These are plain, proven facts. If they were not, we could not afford to make the offer that appears above.

\$100.00 IN GOLD TO ANY SEPARATOR AGENT

who can outskim the Improved Economy with any other machine made by any other maker at 50, 60, 70, 80 and 90 degrees. We make this offer to all agents regardless of the machine they sell. If you are a separator agent and think the machine you sell will outskim the Economy, come to Chicago and try it. If you succeed we will give you \$100.00 in gold. If you fail you lose nothing but your traveling expenses and time.

HERE ARE PLAIN SEPARATOR FACTS

PROVEN BY COUNTLESS TESTS under all conceivable conditions: Of the dozen or fifteen different makes of separators sold in the United States, there are six or seven that do fairly good work at a temperature of 75 degrees or over. Of these there are four that will skim approximately as close as the **IMPROVED ECONOMY**, that is to say, will leave in the neighborhood of one one-hundredth of one per cent of butter fat in the skim milk under favorable conditions and at a temperature of 75 or 90 degrees Fahrenheit. Below a temperature of 75 degrees we part company; at 70 degrees there are but two other machines that will do work that even approaches that of the **ECONOMY**; at 60 degrees but one, and

AT 50 DEGREES WE STAND ALONE.

The next best machine (one of the oldest and most widely sold) will on an average of a series of tests leave not less than three times the butter fat in the skim milk that the **ECONOMY** will at 50 degrees temperature. Skimming at temperatures of 50, 60, 70, 80 and 90 degrees, the next best machine will lose an average of twice the butter fat that is lost with the Improved Economy. The other machines lose from three to ten times as much.

OUR GREAT SIXTY-DAY FREE TRIAL OFFER.

AS A GUARANTEE

that the Improved Economy is the best and most satisfactory separator on the market today, as a proof of the truth of every claim we make we accept your order for a separator on these plain, simple terms, and with this understanding and agreement: You are to have 60 days trial on the Improved Economy Separator. Sixty days to

set it up and test it on your own farm. Compare it with the best high priced separator that is offered you. We are perfectly willing that the expert agent run the other machine and you run the Economy, which you can easily do by following the simple directions we send with each machine. If the Economy does not run easier, skim closer, skim colder milk and skim a heavier cream than the other machine in the hands of the expert; if the Improved Economy is not much the easiest to handle, to clean and care for, if the Improved Economy, after 60 days' use on your own farm, does not satisfy you that it is the best machine you ever saw or heard of and the only machine you would care to use, you are at perfect liberty to box it up and return it to us and we will promptly return all the money you have paid, including freight charges both ways.

THE IMPROVED ECONOMY CREAM SEPARATOR PRICE LIST.

No. 23F9173	Capacity, 250 to 300 pounds of milk per hour.	Shipping weight, 180 pounds.	Price, \$24.95
No. 23F9174	Capacity, 350 to 400 pounds of milk per hour.	Shipping weight, 190 pounds.	Price, 28.95
No. 23F9176	Capacity, 750 pounds of milk per hour.	Shipping weight, 250 pounds.	Price, 33.95

IF YOU KEEP COWS, no matter how many, you are losing money every day you are without a cream separator. A cream separator saves you money because it takes practically all the butter fat out of the milk, it skims to a small fraction of one per cent, to a trace so small that it frequently cannot be measured in a test tube. The best gravity raising systems lose 10 to 25 per cent of the butter fat that never rises to the top. If raised in crocks and pans, 30, 40 and often 50 per cent of the butter fat is wasted. With a cream separator you can easily make as much butter from the milk of three or four cows as from the milk of five cows by the old way. The separator cream will churn in one-half the time and the butter will bring from 2 to 10 cents per pound more on the market. The tiresome hand skimming, the everlasting handling and cleaning of crocks and pans and pumping water is done away with. Half an hour after the milking is done all the cream is separated from the milk and cared for, the separator has been washed and the warm, sweet skim milk fed to the calves, pigs or chickens. The value of the fresh warm skim milk as food for young animals cannot be overestimated. It contains all the nourishment of the whole milk and the addition of a small quantity of cotton seed or flax seed meal at a trifling cost makes a perfect food. Calves and pigs raised on this diet will bring twice the price on the market of the stop fed animal. If you are hauling your whole milk to the creamery, or having it hauled, the cost of hauling in time and labor will pay for a good cream separator in less than a year. There is the wait for the skim milk at the creamery, which is usually the longest in the busy season. You bring it home icy cold in winter and it has to be heated before it can be used. In summer it is usually thick, sour and disgusting, causing sickness and death among the animals to which it is fed.

THE CENTRIFUGAL ACTION of the cream separator removes all particles of dust and dirt, all impurities, bacteria and disease germs that may be in the milk, these remain in the bowl while the cream flows out, pure, smooth and velvety and after being cooled, will keep three or four times as long as the gravity raised cream that has been spread over the top of more or less sour milk for hours gathering dust and dirt and loaded with ferment germs.

THREE WAYS OF SEPARATING CREAM.

In olden times the dairyman knew of but one way of separating cream from milk. That was to set the whole milk in crocks or pans in a cool, quiet place, where in the course of time, the skim milk, being heavier gradually settled down, forcing a part of the lighter cream or butter fat to the top, from whence it was skimmed by hand. About forty years ago the deep setting system was introduced. This consisted in setting the milk in deep cans, instead of shallow pans, and submerging in ice water, making the separation of the cream more complete and rapid and improving its quality, but still leaving a considerable part of the cream or butter fat in the skim milk. A few years later the centrifugal separator to be operated by steam power, was put on the market, followed in the early 90's by the hand power centrifugal separator. While the first centrifugal separators were crude and clumsy, they were far more effectual than the old methods.

IMPROVEMENT has been constant and rapid and with the best centrifugal separators today the separation of the cream from the milk is well nigh perfect, leaving a trace of butter fat in the skim milk that is so small that it is interesting from a scientific standpoint only, and means practically no loss to the dairyman.

ALL THESE METHODS OF SEPARATING ARE IN USE TODAY.

Thousands upon thousands of dairymen still use the old pan raising system, and gather only from one-third to two-thirds of the cream, or the deep setting system and do a little better. Other thousands haul their whole milk over weary miles of country roads to local creameries, wait until the cream is separated by power centrifugal separators and then haul the skim milk back home again. A large and rapidly increasing army of up to date dairymen have awakened to the fact that a good hand separator on the farm makes this heavy hauling unnecessary and costs no more than must be paid out for hauling in a single year or less, to say nothing of its other advantages, which are many.

RAISING CREAM IN CROCKS AND PANS. Every dairyman knows the everlasting drudgery of the pan raising system, the endless scalding and cleaning of crocks and pans, pumping of water and handling of heavy loads, but few realize the waste of it. You know that it is making slaves of your wife and daughters as well as yourself, but did you ever stop to think what it is costing you in dollars and cents, that you are feeding one-quarter of all your butter, worth 20 or 25 cents a pound, to the calves and pigs and that fed in sour swill it does not do them any good, either? In fact, you simply waste it. You do not always leave one-quarter of the butter fat in the skim milk. It depends on the time of the year, the feed, the weather and a dozen other conditions. Sometimes you leave one-half of it in, and in certain conditions of the weather the cream will not raise at all and is all wasted.

Then again, the cream in some cows' milk is distributed in much smaller globules than in others, so small, in fact, that they are scarcely affected by the force of gravity and cannot rise to the surface. You have perhaps noticed that while the milk of some cows seemed to be rich, very little cream would rise and you have condemned them as no good, when it was not the cows, but the system, that was to blame.

THE BUTTER FAT which you leave in the skim milk will easily average one-fourth and probably more. Almost any business man would be well satisfied to take as a profit what you are wasting, really throwing away. And another point, you know that there are frequently harmful germs in milk as it comes from the cow and that in standing exposed in pans for twenty-four hours it gathers dirt and dust and more germs from the air, and sometimes absorbs unpleasant odors. A part of all this is gathered with the cream and mixed with the butter, spoiling its quality and making it worth from 2 to 10 cents a pound less than it should be. The rest helps to spoil the sour skim milk and makes it a little worse if possible.

After skimming, the cold, sour milk must be heated up before feeding it to the calves. That means more time, more labor and more heavy lifting.

THE DEEP SETTING SYSTEM of raising the cream in deep round or oval cans plunged in ice water is a little more economical than raising it in open pans. You get a little more cream and the quality is better; still the waste is very great, about one pound of butter fat lost to every four gathered, and the labor is as hard or perhaps harder because of the quantity of ice or water which is necessary to get good results.

These hard and wasteful ways of gathering cream are now as out of date as threshing grain by hand would be, and with modern methods it is a common thing for a dairyman to make 50 per cent more money, and with one-quarter of the labor of the old ways from the same number of cows.

HAULING THE WHOLE MILK TO THE CREAMERY. Hauling the whole milk to the creamery for separation has one great advantage over the gravity or pan raising system, and that is, that the dairyman gets credit for all or practically all, of the cream in his milk, which is impossible to secure with a gravity system. This gain is partly balanced by the cost of hauling, which will average 3 to 4 cents on every pound of butter made. You can figure the cost, the average haul is six miles and the cost 15 cents per 100 pounds of whole milk, containing usually about 3½ per cent butter fat, which will make about four pounds of butter. The cost of hauling the milk to make the four pounds of butter is 15 cents, or 3½ cents a pound. You can ship this butter from the Atlantic to the Pacific, over 3,000 miles, after it is made, for less than it costs you to have it hauled six miles. That is one great fault of the local whole milk creamery. The average farmer hauls 100 pounds of whole milk six miles for the sake of having four pounds of butter taken out of it, and then hauls 90 pounds of skim milk home again. Some one compared it to hauling a field of potatoes to the railroad depot and after having the potatoes taken out, hauling the soil back home again. The time and work required by the whole milk creamery system is greater than any other if you do your own hauling. In fact, it takes most of the time of one man and a team. The milk must be cooled off, put into cans and lifted onto the wagon. Then comes the long haul over all kinds of roads in good weather or bad weather, wearing alike on man, team, wagon and harness, the wait at the creamery while the milk is being weighed, heated up and separated, usually several hours in length. At last you get the skim milk and start back over the same long road. Upon your arrival at home the skim milk is partly frozen in winter, and must be heated up before it can be fed. In summer it is thick, sour and disgusting and actually does the calves and pigs more harm than good. But you are not through yet; the whole wagon load of cans must be carefully scalded and cleaned and the team cared for and the next day you do it all over again. All this is for the sake of having a few pounds of butter fat taken out of the milk. No wonder most farmers find it cheaper to pay someone else to do the hauling, even though it costs them 3 or 4 cents on every pound of butter. But even then you cannot avoid the milk cooling, the heavy lifting, the can cleaning and the waste of the frozen or sour skim milk. While the whole milk creamery system is more economical than the old style pan raising or gravity system and a great many dairymen can and do make a profit out of it when the price of butter is high, it is very doubtful if a dairyman can stand the hauling tax of 3 to 4 cents on every pound of butter he produces under all conditions of the market, and make more than a very small margin of profit, and as likely as not, if butter prices have been low, he will find that he has actually not made enough to cover his expenses, to say nothing of his time and labor for his year's work.

THE FARM CREAM SEPARATOR.

A centrifugal farm cream separator separates all the cream from the milk immediately after milking, while it is in its purest, sweetest and freshest state. It cleanses and purifies it and delivers it in the best possible condition, making a better quality of butter. It gives you warm, sweet skim milk for feeding and enables you to raise strong, healthy calves and pigs at a trifling expense. It will reduce your dairy work wonderfully. Half an hour after milking the cream has been separated and cared for, the separator cleaned and the work is finished. It makes you independent of the local market, as the sweet cream can easily be shipped hundreds of miles, if you can get a better price for it else-

where; in fact, it gives you all the benefits of a creamery in your own home.

THE BIGGEST PAYING MACHINE ON THE FARM.

If you are hauling your whole milk to a creamery for separation, it is costing you from 10 to 16 cents per 100 pounds to have it hauled, or probably more if you haul it yourself. At a fair estimate, each of your cows will give 5,500 pounds of milk a year, so that it costs you \$5.50 to \$8.80 for hauling the milk of each cow. A hand separator will save you practically all this, as, if your milk averages 3 4-10 per cent butter fat and you skim 30 per cent cream, you will have but 623 pounds of cream to haul, at a cost of but 63 cents to \$1.00 a year. Your hand cream separator will save you all the difference. If you are raising cream in crocks and pans and your cows are averaging 200 pounds of butter fat a year, you will not be able to skim more than 130 to 150 pounds, the rest remains in the skim milk and is lost. Figuring at 20 cents a pound for butter fat, your loss is \$10.00 to \$14.00 on the product of every cow. Your hand separator would have saved this for you. Consider the value of the fresh warm skim milk from the separator for feeding one's stock. It is one of the best foods in the world for young stock, with a little oat meal or oil meal added, and is estimated by dairy experts to be worth 15 cents per 100 pounds more than sour skim milk for feeding. With cows giving 5,500 pounds of milk per year, you will get at least 4,800 pounds of warm skim milk from each cow, and it is worth 15 cents per 100 pounds more than the old sour milk, making a saving on this item alone of \$7.20 per year on each cow. A hand cream separator will save not less than \$10.00 to \$15.00 a year on the product of every single cow you have, to say nothing of the saving of time and labor. No one who has used one has ever been known to go back to the old fashioned way. It will pay for itself more quickly and pay bigger returns than any other labor saving machine used on the farm. Other farm machines save you money and time for a few days each season only, but the farm cream separator is the only one that will save labor, time and money twice every day in the year.

HERE IS A FARMER'S ACCOUNT BOOK.

HE HAD TEN COWS.

The first year he raised the cream in pans and made a profit of \$4.92.

The second year he hauled his whole milk to the creamery and made a profit of \$31.20.

The third year he used a HAND CREAM SEPARATOR and made a profit of \$241.36.

The First Year—Ten cows and a Pan Raising System.

PAID OUT		RECEIVED	
Cost of feeding 10 cows for 1 year at \$30.00 a head . . .	\$300 00	60,000 pounds of whole milk, divided as follows:	
		1,800 pounds of butter, at 15c per pound	\$270 00
		58,200 pounds sour skim milk and buttermilk, at 6c per 100 pounds	34 92
		Total value of products . . .	\$304 92
		Deduct cost of feeding	300 00
		Profit	\$4 92

The Second Year—Ten cows and a Local Creamery.

PAID OUT		RECEIVED	
Cost of feeding 10 cows for 1 year, at \$30.00 a head . . .	\$300 00	For 60,000 pounds whole milk, sent to the creamery, at 60c per 100 pounds .	\$360 00
Paid for hauling 60,000 pounds of whole milk to the creamery, at 10 cents per 100 pounds	60 00	Had returned 52,000 pounds of sour skim milk, worth 6c per 100 pounds	31 20
	\$360 00		\$391 20
		Total value of products . . .	\$391 20
		Deduct cost of feeding and hauling	360 00
		Profit	\$31 20

The Third Year—Ten cows and a Hand Cream Separator.

PAID OUT		RECEIVED	
Cost of feeding 10 cows for 1 year, at \$30.00 a head . . .	\$300 00	60,000 pounds of whole milk, divided as follows:	
		2,400 pounds of butter fat, at 17c per pound	\$408 00
		52,000 pounds warm, sweet skim milk for feeding, worth 25c per 100 pounds .	130 00
		5,600 pounds buttermilk at 6c per 100 pounds	3 36
			\$541 36
		Total value of products . . .	\$541 36
		Deduct cost of feeding	300 00
		Profit	\$241 36

This farmer did not figure that his time and labor were worth anything. If he did he would have shown a larger profit with his hand cream separator, because he handled his milk in one-quarter the time and with one-quarter the labor, still he paid for his cream separator four or five times over in a single year.

A WONDERFUL SAVING OF TIME AND LABOR. No dairyman who has not used a cream separator can possibly appreciate how much time it will save him. Half an hour after milking the cream has been separated and cared for, the skim milk is fed to the stock, the separator washed and the work finished. There is no countless array of crocks and pans to be washed and scalded; only one milk can to clean in the place of ten or a dozen. No hand skimming, no heavy lifting, no handling of ice or pumping water.

IF YOU ARE SHIPPING YOUR CREAM or delivering it to the local creamery, a woman, a girl, or a boy can take it in a buggy or any light rig two or three times a week, saving the time of a man and team, daily, necessary to haul the heavy wagon load of whole milk. You do not have to build fires to warm the skim milk. You can churn separator cream in one-half the time. You will have time to spare for many things which you have before been obliged to slight, and your dairyming will become a pleasant and profitable occupation instead of an endless and tiresome task. The women of the house are relieved of the drudgery, and the work of the men is lightened.

YOU WILL SAVE MONEY in a dozen ways with an improved Economy Separator. Almost every farmer has from \$10.00 to \$25.00 invested in milk cans and pans, which are continually wearing out and the cost of repairing and replacing them every year is considerable. With a separator only one or two cans are needed. You do not need a milk house or an ice house, as you have but one can, or at most, two cans of cream to care for. You save the wear and tear on wagons, harness and horses. All this in addition to what you will save by getting all the cream, getting a better quality of cream and having the fresh, warm skim milk for feeding purposes. And another important point, your work being lightened you can increase the size of your herd and hence your profits, as it will actually take less time to handle and care for the milk of fifteen cows with a hand separator than that of five cows without one, and the results are sure, no guess work. A farmer with a separator can always do a dairy business at a profit, when the old fashioned dairyman is losing money and kicking about business when really he is himself to blame, for a large part of his product, and all the profits, go to waste in the sour skim milk.

VALUE OF FRESH WARM SKIM MILK FOR FEEDING. Fresh cow's milk is one of the purest and best foods for young animals. After having been passed through a separator it still contains all the elements necessary to develop the bone and tissue of the young animal. Only the butter fat has been removed, and scientists tell us that butter fat adds nothing whatever to the growth and strength of the animal, being useful only to supply animal heat and as a lubricant for the digestive tract. The warm skim milk, with a little oil meal or oat meal added at a cost of a cent or two a pound, makes a perfectly balanced ration, and calves and young pigs will thrive on it and grow just as rapidly as when fed on fresh whole milk. To feed whole milk to calves after the first day or two is simply throwing money away. A cent's worth of oil meal will do the calf just as much good as a pound of butter fat if mixed with the warm skim milk. Many exhaustive experiments have been made proving the value of skim milk for feeding to be from 20 to 40 cents per 100 pounds, according to the age of the animal and the prevailing market price. It is also excellent for human food, and if in the neighborhood of towns or cities, can frequently be disposed of to bakeries, etc., at a handsome margin of profit.

THE VALUE OF SWEET SKIM MILK as a flesh producer in young animals is well illustrated by a series of scientific experiments conducted by the Storrs Agricultural Experiment Station of Storrs, Conn., which are recorded in their bulletin No. 31, of November, 1904, which any dairyman can procure free by writing to them. Various experiments were made with approximately the same results. Because of lack of space, we can quote but one, as follows:

"SECOND TRIAL WITH PIGS. Table 42 gives the results of a second trial with pigs fed whole and skim milk ad libitum. The pair receiving skim milk gained 72 pounds in 30 days, the pair receiving poor milk, 58 pounds, and the pair receiving rich milk, 50 pounds. The pigs receiving skim milk required 1.48 pounds of total solids for one pound of gain; the pair receiving poor milk, 1.40, and the pair receiving rich milk, 1.56 pounds. The trial was closed at the end of 31 days, and pigs Nos. 3 and 6 were slaughtered."

TABLE 42.
Lot II. Milk fed to pigs ad libitum.

	SKIM MILK		MILK POOR IN FAT 3.3%		MILK RICH IN FAT 5.7%	
	Pig No. 1	Pig No. 2	Pig No. 3	Pig No. 4	Pig No. 5	Pig No. 6
Weight of pigs at beginning.....	29	30	31	34	28	33
Weight of pigs at end of 10 days.....	42	42	43	45	40	46
Weight of pigs at end of 20 days.....	50	49	50	56	50	54
Weight of pigs at end of 30 days.....	68	63	55	68	51	60
Total gain in weight.....	39	33	24	34	23	27
Total milk consumed.....	588.	573.	316.	370.	280.	251.
Total solids consumed.....	53.9	52.5	36.8	43.2	40.7	36.5
Solids for 1 pound gain.....	1.38	1.39	1.53	1.27	1.77	1.35
Average for each pair.....	1.48		1.40		1.56	

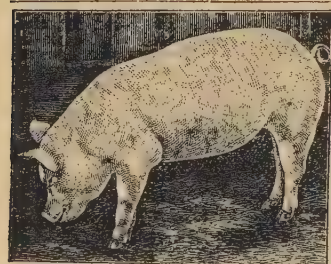


Fig. 4. Pig No. 1, fed skim milk. Lot II.



Fig. 7. Pig No. 2, fed skim milk. Lot II.



Fig. 5. Pig No. 3, fed milk poor in fat. Lot II.

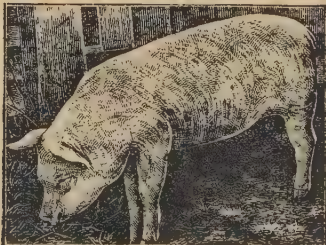


Fig. 8. Pig No. 4, fed milk poor in fat. Lot II.



Fig. 6. Pig No. 5, fed milk rich in fat. Lot II.



Fig. 9. Pig No. 6, fed milk rich in fat. Lot II.

"RESULT OF SLAUGHTER. The skim milk fed pig dressed 65 per cent of its live weight, and the rich milk fed pig, 70 per cent. The weight of liver, spleen and blood was practically the same. The sixth rib of each pig was dissected out and analyzed with the following results: There was 21.25 per cent of fat in the skim milk fed pig, which is about the amount found by Lawes and Gilbert in the Store Pig. The whole milk fed pig contained 35.68 per cent of fat. The skim milk fed pig had 1.78 per cent more lean meat and 11.93 per cent more water, and 14.43 per cent less fat."

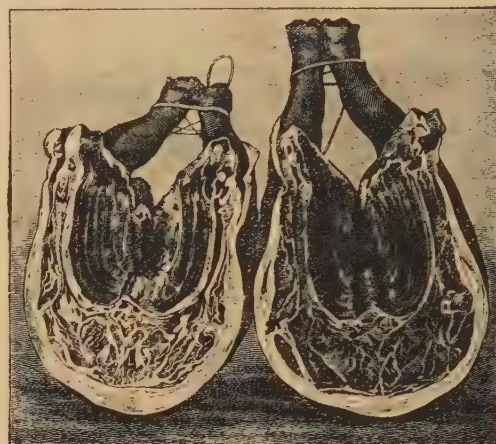


Fig. 11. Showing the distribution of fat in carcass of pigs fed skim milk and rich milk—the latter on the left side.

ON THE CONTRARY, milk that has been cooled, hauled across the country to the creamery, heated up, separated, mixed up with everyone else's skim milk, dirty or clean, hauled home and heated once again, is bound to be in a sour and disgusting condition; no more fit for the tender stomachs of young animals than it would be for a human baby's. Think what the condition of a baby would be after a few feedings of this kind of swill and you will not be surprised at the miserable condition of the young animals that are brought up upon this diet. Sour skim milk is almost worthless as animal food, the nutritious sugar of the new milk is changed to a harmful acid and it is certain to produce sickly and stunted calves afflicted with scours (which in a baby we would call colic) and a disgrace to the farm on which they were raised. It has also been proved that tuberculosis and other disease germs are frequently carried from one herd to another through mixing the milk from the infected cows in the common vat at the creamery with that of all the other patrons, each one taking home a share of the germ infected milk and feeding it, causing the infection to spread rapidly and surely.

SEPARATOR CREAM. The centrifugal action of the cream separator removes all particles of dust and dirt, all impurities, bacteria and disease germs that may be in the milk; these remain in the bowl while the cream flows out absolutely pure, smooth and velvety and after being cooled it will keep in good condition three or four times as long as the gravity raised cream which has been spread out over the top of more or less sour milk for hours, gathering dust and dirt and loaded with ferment germs.

SEPARATOR CREAM, properly cared for and ripened, will produce qualities than it is possible to make from gravity raised cream, because of its perfect purity. You have noticed that separator butter always takes the prize at fairs and exhibitions, easily outclassing the best gravity raised butter. A glance at the market reports will prove to you that it pays to make separator butter, the best separator or creamery butter bringing from 2 to 10 cents per pound more than the ordinary dairy article.

SEPARATOR CREAM is more churnable than the gravity raised cream, and more completely from the buttermilk. The reason for this is that a stringy weblike substance gradually forms in the milk as it becomes old. A part of this is carried to the top with the cream and prevents the butter granules from separating readily in churning, so that it will usually take twice the time to churn the gravity raised cream that is required for separator cream, and at times it cannot be churned at all. As the butter granules in the separator cream separate more completely, naturally there will be an increase in the quantity of the butter you can get from the cream of equal weight and richness. This will average almost an extra pound for every ten pounds of butter made, or fifteen to twenty pounds extra a year from the milk of each cow, which, at 20 cents a pound, will amount to \$3.00 to \$4.00. The saving on this single item alone, which is one of the smallest of the many savings made by the dairyman who uses a separator, will more than pay for the machine in the course of a year, if ten cows are milked.

THE IMPROVED ECONOMY SEPARATOR can be easily regulated to run off cream of any desired thickness, by a slight turn of the cream screw; this is a great advantage to the dairyman who ships his cream, because of the saving of freight. For example, if you ship a can containing eighty pounds of cream, containing 25 per cent butter fat, you pay freight on twenty pounds of butter fat and sixty pounds of worthless skim milk, while if the same can contains eighty pounds of cream, containing 50 per cent butter fat, you are enabled to ship forty pounds of butter fat for exactly the same amount of freight. In other words, by shipping a cream containing twice as much butter fat, the freight on each pound of butter fat is reduced exactly one-half. This is a very important point for the shipper of cream to consider, because, if the creamery should pay the freight, they will insist on a heavy cream and it is well to buy a separator which will run off cream of any desired thickness.

THE PROCESS OF CENTRIFUGAL SEPARATION OF CREAM OR BUTTER FAT FROM MILK IS VERY SIMPLE.

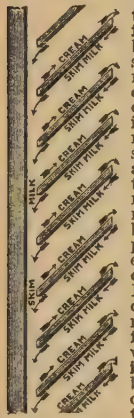
IN THE ECONOMY the whole milk is fed from the supply tank through a feed cup (where the supply is regulated by means of a float) continuously into the bowl during separation. The bowl is revolved at a high rate of speed by means of a crank and a series of three gear wheels. The milk passes into the bowl through the feed rod and center bolt into an upper chamber where it is instantly brought to the speed of the bowl by a wing attached to the bowl cover, the bottom of which forms the upper half of this chamber, thence it is distributed through a series of holes into the bowl proper where the centrifugal force generated by the rapid revolving of the bowl throws the skim milk, which is the heavier, toward the outer edge of the bowl, forcing the lighter butter fat to the center, the skim milk passing out at the bottom of the bowl while the cream is taken off through a small hole in the cover.

THE SECRET of the wonderful effectiveness of the Improved Economy lies in the skimming device inside of the bowl and like all great inventions it is remarkably simple. To appreciate it, it must be understood that almost from the day the centrifugal cream separator was invented, it has been the great object of inventors and students in this line to create and control currents in the bowl by which the separation of fat globules from the skim milk could be facilitated. Whole milk contains but 3 to 5 per cent butter fat and the balance of 95 to 97 per cent is skim milk. Upon entering the rapidly revolving bowl of the separator, the centrifugal force generated by the speed of the bowl seizes upon the 95 to 97 per cent of heavy skim milk particles and throws them with great force toward the outer edge of the bowl, the 3 to 5 per cent of butter fat particles, being lighter, are acted upon much less by the centrifugal force and are squeezed toward the center of the bowl, where the pressure is least, but in striving to reach the center of the bowl each single particle of butter fat must struggle against a great mass of heavier particles of skim milk traveling in the opposite direction, and to reduce this struggle of opposing particles to the smallest practicable distance and to provide ways or currents in which all of the particles will be of the same nature and travel in the same direction, has been the goal toward which cream separator makers have for many years been striving.

The first cream separators consisted simply of a large hollow bowl revolved at a high speed with a single wing soldered on to one side of it to give the milk the motion of the bowl. Because of the great size of the bowls, the distance the opposing particles of skim milk and cream traveled to reach their respective destinations was very great and these bowls were remarkably ineffective and crude from a modern standpoint. Since that time millions of dollars have been spent in experimenting, thousands of devices have been tried to increase the effectiveness and hence reduce the size of the bowls and the power necessary to run them, and while the great majority of them were of no scientific value, many real improvements have been made and the effectiveness of the bowl has been increased constantly. The most effective bowls up to the time of the advent of the Improved Economy contained a large number of loose pieces or discs, which made the operation of washing a lengthy and tiresome one and it usually required more time for the dairyman to wash his machine than to do the separating.

IN THE IMPROVED ECONOMY

the skimming device is reduced to two parts and they are practically self cleaning; there are but five parts to the bowl in all, the bowl proper or shell, cover, feed rod and the skimming device, which consists of two cores. In effectiveness, closeness of skimming and capacity it is miles in advance of any other. The manner in which the currents of skim milk and cream are created and controlled and the struggle of the conflicting particles of skim milk and cream reduced to a minimum in our skimming device, will be understood from the accompanying illustration, which is an enlarged sectional view of a portion of one side of one of the cores. Each of these cores is built up of a series of connected disc shaped rings which are but a very small fraction of an inch apart. The whole milk upon entering the bowl is divided into thin strata or layers by the disc shaped sections of the cores, the heavy skim milk particles, separating instantly from the fat globules and pressed outwardly by the centrifugal force, pass in currents along the inside surface of the disc toward the outer edge of the bowl. The fat globules, on the contrary, are pressed inwardly and travel along the outside surface of the disc below toward the center. The separation is almost instantaneous; in each layer or strata there are two distinct currents, an outside current of skim milk traveling toward the outside edge of the bowl and an inner current of butter fat traveling toward the center, and as the entire width of the strata or layer is but a very small fraction of an inch, no particle of skim milk or butter fat has to travel more than a mere fraction of an inch at most before falling in with a current which carries it in the proper direction; each layer or strata is a complete separator in itself, and as every particle of milk must pass from the top to the bottom of the bowl it is acted upon over and over by the separating discs so that the butter fat is practically all extracted long before it reaches the bottom of the bowl. The great merit of our separating device lies, first, in its extreme simplicity, consisting of but two parts, and second, in its effectiveness, as by our perfect control of the currents in the bowl which we create, by reducing the conflict of the particles traveling in opposite directions to a minimum, by acting upon every particle of milk over and over again while traveling from the top to the bottom of the bowl, we are enabled to not only skim cleaner than any other, but also to skim more and do it with a smaller bowl than any other, and a small bowl means a light running machine. All the leading features of our improved skimming device are covered by strong patents and other manufacturers cannot use them.



AN EASY RUNNING SEPARATOR must have a small bowl. The larger the diameter and the greater the weight of the bowl the more it is retarded by the friction of the air and the friction of its bearings. The Improved Economy bowl is small, only 3 1/2 to 5 inches in diameter in the largest size, and because of its effective skimming device it is run at a moderate speed only and is the easiest running machine on the market. There is one machine on the market which has a bowl of smaller diameter than the Improved Economy, but it must be run at an enormous speed to do effective work (more than twice the speed of the Improved Economy) and it is a much harder machine to run because of the extra gearing required to secure the necessary speed. A twelve year old boy can easily run the Improved Economy and do good work with it without special effort. It is the easiest running machine of any.

THE EASY CLEANING ECONOMY. If our Improved Economy had not separators except its easy cleaning feature, it would be a big seller on this account alone. It has the nearest to a self cleaning bowl that has ever been devised and by the use of three or four quarts of hot water and following the simple directions which we furnish with each machine, the work of cleaning is reduced to two or three minutes. In the first place, dirt does not enter the bowl proper at all, but is deposited in the upper chamber under the bowl head where it is removed by simply pulling out the rubber ring. The bowl empties itself at the bottom and the centrifugal action in combination with the hot water cleans and dries the cores so that they shine like a new dollar when removed. A little casein only remains on the smooth inner surface of the bowl and it is but a moment's work to brush it out with a brush furnished with the machine. It is a fact that you can clean the Economy completely during the time you would have to wait for the speed of the bowl of other machines to run down before you could take off the cover to empty it.

DETAILS OF CONSTRUCTION OF THE IMPROVED ECONOMY.

A MACHINE of the character of a centrifugal cream separator in which the speed of the crank shaft is multiplied a hundred times or more in the speed of bowl by means of gear wheels, must be of the utmost accuracy and simplicity to prevent too great a loss of power by friction and hence make a hard running machine. The accuracy and simplicity of the Improved Economy gearing is best proven by the fact that it is the easiest running machine on the market today. There are at least a dozen places in which the measurements are made in thousandths of an inch and we do not exaggerate when we say it is built just as accurately as a high priced watch. We have, at our factory, the latest improved gear cutters, lathes, drill presses, drawing presses, etc., but these in themselves, while necessary, are not of the utmost importance. Any separator manufacturer can buy just as good machines as we have if he wants to pay the price, so we have no special advantage there. These machines in themselves are of little value unless the accuracy of the tools with which they do their work is maintained. The secret of the easy running qualities of the Improved Economy, aside from the comparative lightness and smallness of the bowl, lies in the high standard we have set for our die and tool makers. The making and truing up of our dies and cutting tools is all done in our own shop and by our own men and is not done by outsiders, who have no interest in the work except to turn out a passable job at a profit to themselves, as is the case with many separator manufacturers. Every tool we use is subjected to a continual gauging and watching and not allowed to deviate from a set standard; any showing signs of wear are replaced and no tool is set in a machine until after it has been inspected and gauged. We pay our tool makers big wages and have the pick of the market, and in return insist upon absolutely accurate work, and the result is plainly shown in the easy running Economy.



The bowl and its parts. The spindle is forged of a single piece of solid steel and is turned down to size, the original forging being several times as heavy as the finished article. The bowl which set the milk in motion, these being securely soldered to it. The inner cores are built up from steel discs of ample strength and are as strong as if one solid piece. Every piece that enters into the construction of the bowl is solid steel and it is of ample strength to resist the strain of any speed at which the machine could be run by hand. There is no instance on record where an Improved Economy bowl has ever burst. All parts of the bowl are carefully retinned to prevent rust or corrosion, and after being assembled it is sent to the bowl balancers for final adjustment. Because of the high speed at which the bowl revolves, the weight of the metal must be adjusted so that the weight will be exactly the same on every side of the central point or the bowl will have a tendency to wobble or deviate from the true center when running; so great is the accuracy required that a thin piece of metal one-half the size of a silver dime will cause a deviation from the true center. The bowl balancers balance first the empty bowl and then the bowl complete with the cores in and the head fastened on, by adding small flat pieces of metal where necessary to bring the bowl to a true balance. These small pieces are afterward melted into place by a blow torch and become a part of the bowl. Because of the accuracy with which the Improved Economy bowl is built but little balancing is necessary and as this is an expensive operation we are thus enabled to materially reduce the cost of manufacture.

July 17, 1905.

THE MINNEAPOLIS JOURNAL.

INFECTED MILK IS DESTROYING HOGS

SKIMMED MILK FED SWINE SPREADS TUBERCULOSIS.

Head of Sioux City Bureau of Animal Industry Attributes Increase of Plague Among Hogs Shipped to Packers to Use of Diseased Milk Obtained from Creameries.

Special to The Journal.

Sioux City, Iowa, July 17.—The public outcry of the west side is spreading tuberculosis among hogs. So rapid has been the growth of this disease lately that it is feared that it will not only cause serious loss to stock-growers of the west, but will be communicated to the human family. Tuberculosis is appearing at all of the stock markets, and the bureau of animal industry reports that as much as 3 per cent of the hogs are often condemned after slaughter and consigned to the grease tank. This does not include the diseased hogs that are culled but by the farmer, the stock-buyer and the packer.

Dr. Johnson, chief of the Sioux City bureau of animal industry, says:

"The course of the increase of tuberculosis in swine is directly traceable to the hogs that come from the dairy districts where there are public creameries. The farmers bring in milk from herds of cattle that are afflicted with tuberculosis, and the cream is separated from the milk and the skimmed milk taken back to the farm and given to the hogs. The owners of the diseased cattle should be the only ones to suffer, but the skimmed milk is not always sent back to the farm from which it came and is fed to other hogs, thus scattering the disease thru the whole locality. The department cannot at the present time inspect all dairy herds, but it is hoped that in the near future all dairies will come under government inspection, which will do much to eradicate the tuberculosis in hogs. If the cost of the loss in hogs could be taxed to the producer, much more care would be exercised."

This newspaper clipping shows plainly the danger of having milk skimmed at a public creamery. It may infect your entire herd and your swine with tuberculosis. Don't take this risk for even a single day.

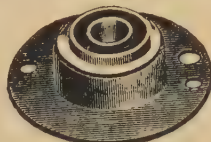
head or cover is turned from a steel forging also, and is one solid piece except the small wings which set the milk in motion, these being securely soldered to it. The center bolt or feed rod is turned down from a steel forging. The inner cores are built up from steel discs of ample strength and are as strong as if one solid piece. Every piece that enters into the construction of the bowl is solid steel and it is of ample strength to resist the strain of any speed at which the machine could be run by hand. There is no instance on record where an Improved Economy bowl has ever burst. All parts of the bowl are carefully retinned to prevent rust or corrosion, and after being assembled it is sent to the bowl balancers for final adjustment. Because of the high speed at which the bowl revolves, the weight of the metal must be adjusted so that the weight will be exactly the same on every side of the central point or the bowl will have a tendency to wobble or deviate from the true center when running; so great is the accuracy required that a thin piece of metal one-half the size of a silver dime will cause a deviation from the true center. The bowl balancers balance first the empty bowl and then the bowl complete with the cores in and the head fastened on, by adding small flat pieces of metal where necessary to bring the bowl to a true balance. These small pieces are afterward melted into place by a blow torch and become a part of the bowl. Because of the accuracy with which the Improved Economy bowl is built but little balancing is necessary and as this is an expensive operation we are thus enabled to materially reduce the cost of manufacture.



Worm Spindle and Bushings

moved. Inserted in the lower end is a slightly rounded hardened steel point which rests on a hardened steel ball. Slight adjustments in height can be made should they ever be necessary by means of the set screw at the bottom which passes through the bottom of the main frame.

THE UPPER BEARING. The position of the upper bearing is just under the bottom of the bowl. It is one of the most important parts of the separator, from the fact that it must be flexible without being too elastic or springy. It gently counteracts the vibration of the bowl in starting and assists it in finding its own true center. Should the bowl be thrown slightly out of balance by a sudden jar, the upper bearing brings it back to place. In stopping, the bowl has a tendency to vibrate as it loses speed, just as a top will wobble as it runs down, the upper bearing prevents this and causes the bowl to run down smoothly and quietly until it stops. The upper bearing of the Improved Economy, which, by the way, is covered by a strong patent, consists of a heavy cylindrical block which is seated on the cone shaped rim of the bearing plate and held in position by three vertical springs adjusted with set screws. The vibration of the bowl causes the upper portion of the bearing to slightly rise or climb up the side of the cone shaped rim toward the side where the pressure occurs, when it is gently pulled back to its true center by the vertical springs. The reflex action of the horizontal springs used by other separator manufacturers which causes jar, vibration and unnecessary wear on the upper bearing bushings, is entirely done away with in our improved bearing.



Upper or Neck Bearing.



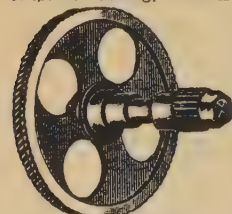
Large Gear Wheel and Shaft.

gearing is as accurately cut as human skill, assisted by the best automatic gear cutting machinery can make it. The crank shaft is turned from a solid bar of steel and is mounted and runs on two tapered phosphor bronze bushings (shown in the illustration), which reduce the friction while running to a minimum. Upon the opposite end to the gear wheel will be seen the ratchet plate against which the crank sets.

THE CRANK, as will be noticed, has a small pin actuated by a spring, which, in connection with the ratchet plate, enables the user to stop operating the crank at any time during the run without affecting the bowl, which will continue to run until it runs down. The crank of the Improved Economy is short, being only 9 1/4 inches long, because it requires less power to operate than other machines and the crank shaft is of ample height so that a person of ordinary height can operate it with one hand without the tiresome bending, which is a feature of the long crank machines.



The Crank.



Pinion, Pinion Shaft and Spur Wheel.

ANTI-FRICTION PHOSPHOR BRONZE BUSHINGS are used throughout the Improved Economy at all parts where there is any wear, they reduce the friction to a minimum and make it a remarkably easy running machine. The bearings or parts in which these bushings rest are bored with taper tools, and if at any time it is desired to replace a bushing it can be easily removed with the ordinary tools found on every farm and the aid of a machinist or an expert is not necessary.



The Cream Spout, Feed Cup and Float.

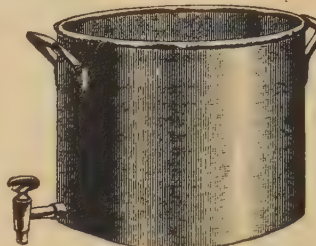
THE CREAM SPOUT, FEED CUP AND FLOAT are made of heavy steel, carefully retinned to prevent rust. They are soldered by experts, all seams being loaded with pure solder, making the corners smooth and rounding and leaving no rough places or crevices where milk can collect and sour. The building and fitting of these covers is fine work, as the measurements must be exact to the hundredth part of an inch in order to bring the hole for the bowl head and the feed inlet exactly in the center of the bowl.



Phosphor Bronze Bushings.

THE PINION, PINION SHAFT AND SPUR WHEEL. The pinion or small gear wheel is operated by the large gear wheel and in turn revolves the bronze spur wheel mounted upon the other end of the shaft and meshing with the worm spindle revolves the bowl. The small pinion wheel is cut from a steel bar and the shaft is also turned from solid steel; it runs upon two anti-friction phosphor bronze bushings which are mounted in the main frame of the machine.

THE BRONZE SPUR WHEEL is a splendid example of accurate and scientific gear cutting, imparting the motion to the bowl with little pressure or friction.



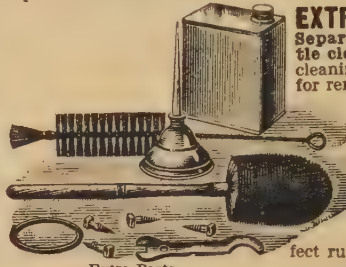
The Supply Can.

small details of construction, while it adds to the cost of building, insures perfect satisfaction to the user.

OIL CUPS. A constant supply of good oil, especially on the bearings of the bowl spindle which revolves at a high rate of speed, is absolutely necessary. It not only reduces the wear and adds greatly to the life of the machine, but makes it much easier to run. All parts of the Improved Economy on which there is any wear are provided with apertures for oiling. A heavily nickel plated sight feed oil cup of the latest pattern is provided to supply a steady and constant supply of oil to the bowl spindle. It is of the self feeding pattern with adjustable regulating device. The feed can be regulated at the desired number of drops per minute by means of the knurled adjusting lever which is then locked in position by a winged nut and it requires no more attention beyond keeping a supply of oil in the cup. By a half turn to the top lever when turning separating, the oil feed is stopped instantly, preventing all waste of oil. To again start the oil supply you simply reverse top lever one-half turn.



Oil Cup.



Extra Parts.

EXTRA PARTS. With every Separator is packed a large and small bristle cleaning brush with heavy tufted ends for cleaning corners, etc. A tin steel wrench for removing the center bolt of the bowl, a zinc oiler and a one-quart can of best separator oil, also four lag screws for fastening machine to floor, an extra rubber bowl ring and a screwdriver, not shown in illustration.

Complete directions for setting up and operating are packed with each machine and it requires no special tools and but little time to set up the Improved Economy and put it in perfect running order.

THE FRAME of the Improved Economy is heavy and substantial and of ample strength. It is simple in design and symmetrical in appearance and is a handsome piece of machinery. It is finished in bright blue enamel, decorated with gold stripings. The legs are cast in one solid piece, preventing all vibration and wearing while in operation, and are removable, so that it can be bolted to a bench or table if desired.

EVERY ECONOMY SEPARATOR

is set up and carefully adjusted at the factory, the gearing is tested by hand power by workmen who do nothing else and whose sense of touch has been so trained by years of testing that they can detect the slightest imperfection in the gearing or lack of adjustment in the bearings, which is too small to be detected in any other way. In addition to this, each machine is run for a number of hours by power and a delicate registering apparatus makes an exact record of the power required to run each machine, and any that requires more than a given amount of power are sent back for readjustment. The bowls are tested both with water and with milk and the separator as it reaches you is in perfect adjustment and ready to operate after setting up and cleaning according to the simple directions furnished with it.

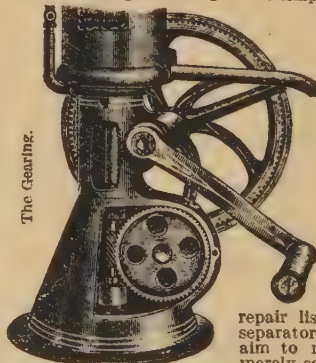
The Final Hand Test.

with water and with milk and the separator as it reaches you is in perfect adjustment and ready to operate after setting up and cleaning according to the simple directions furnished with it.

ABOUT REPAIRS.

OUR TWENTY-YEAR BINDING

GUARANTEE which goes with every separator protects you against defects in material and workmanship and any part that gives out through a flaw or through any fault in the workmanship will be replaced by us without a single cent of expense to you. If, however, in the years to come, any piece or part should be accidentally broken or lost, or if a bushing or other small part should require replacing, we can always furnish it promptly and at about one-half the price that other separator manufacturers would charge you for a similar part. We print in our booklet of directions which goes with every separator, a complete repair list which shows a picture of every part of the separator and tells you the price of it. We do not aim to make any money on repairs and our price merely covers the cost and handling expense.



The Gearing.

THE ACCOMPANYING ILLUSTRATION, which is reproduced from a photograph, shows a section of the main frame with the plate that covers the gearing and protects it from dust and dirt removed. The working parts are few and their relation to each other can be plainly seen. It is really a marvel of simplicity and durability. The few parts combined with the accurate and scientific workmanship, the high grade of the material used throughout, and, above all, the wonderfully effective bowl and skimming device which, skimming at varying temperatures, will leave on an average less than one-half as much butter fat in the skim milk as the next best machine, put the Economy in a class by itself. There is no other just as good, no matter what the price may be.

PURITAN WHITE ODORLESS

IN THIS LINE IS EMBODIED THE LATEST and best ideas of scientific construction of the best grade. While there are many higher priced refrigerators on the market, there is no other line in which all the essentials, namely: durability, economy in the use of ice and ease of cleaning are combined to such an extent as in our Puritan line.

CONSTRUCTION. Made of selected and thoroughly seasoned ash lumber. Paneled on sides, top and back to prevent warping; front ornamented with raised beveled panels, finished in antique, handsomely polished. Hinges and automatic airtight locks used are solid brass, Roman gold finish. Lids are extra heavy and will not warp. Ice racks and ice chambers are heavy galvanized steel, fitted with self closing drip cap, removable waste pipe, swinging baseboard and patent casters. The metal lining to provision chamber, shelves and drain pipe are enameled with a pure white sanitary odorless enamel, which is a mineral substance, containing no white lead, oil or turpentine. It is applied in three coats and baked on in ovens under a high temperature; after

PURITAN WHITE ODORLESS ENAMELED SOLID ASH REFRIGERATOR.

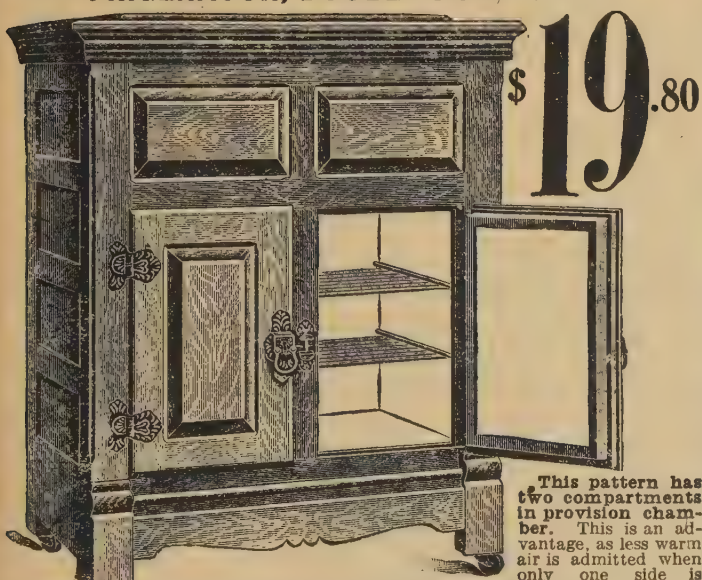


Puritan White Odorless Enameled Solid Ash Refrigerator, constructed as described above, with single

door to provision chamber and ice receptacle opening on top. Has perfect dry cold air circulation, our scientific insulation which makes the ice last longer and maintain a lower temperature than is possible in any other. Built of best thoroughly seasoned ash lumber, paneled on sides, top and bottom to prevent warping. Front ornamented with raised beveled panels, finished in antique and handsomely polished. An elegant ornament to the finest dining room.

No.	Width	Depth	Height	Ice Capacity	Shipping Weight	Price
23F1038	30 in.	20 in.	46 in.	75 lbs.	150 lbs.	\$12.25
23F1039	33 in.	22 in.	48 in.	90 lbs.	180 lbs.	14.25

PURITAN WHITE ODORLESS ENAMELED REFRIGERATOR, DOUBLE DOOR STYLE.



This pattern has two compartments in provision chamber. This is an advantage, as less warm air is admitted when only one side is

opened at a time. Has our perfect cold dry air circulation which makes mouldy or tainted provision impossible, as long as the ice supply is kept up. The white enameled lining makes the interior of the provision chamber look fresh, clean and inviting at all times and adds greatly to the beauty of the box. These Puritan White Odorless Enameled Refrigerators fulfill every requirement. They are the most economical and the most sanitary of any. We guarantee this, and give you ten days' trial in which to prove to your own satisfaction that they are all we claim them to be. Every one is guaranteed to reach you in a perfect condition, to be a big bargain and to satisfy you in every way

No.	Width	Depth	Height	Ice Capacity	Shipping Weight	Price
23F1047	40 in.	24 in.	49 in.	150 lbs.	275 lbs.	\$19.80

ENAMELED REFRIGERATORS.

cooling, a coating of white shellac is applied, which gives it a high glossy finish, easily cleaned with warm water and a damp cloth. Others use an enamel the same as used on iron beds, which is poisonous, bad smelling and not sanitary.

THE INTERIOR is always white, clean and inviting in appearance; being odorless it cannot possibly taint the food. We especially recommend that you purchase a Puritan refrigerator and guarantee that it will give you splendid satisfaction and be equal to refrigerators sold by others at double our price or more.

OUR SYSTEM of insulation is acknowledged to be the best known, and consists of six distinct walls as follows: Outside ash casing, sheet of mineral felt, dead air space, sheet of mineral felt, inner wood casing and metal lining. The doors are insulated in the same manner, with mineral felt and dead air space. The money you will save in the smaller consumption of ice through this perfect insulation will in a single season more than pay the difference in cost between a Puritan refrigerator and the ordinary grades which waste a large quantity of ice.

PURITAN WHITE ODORLESS ENAMELED REFRIGERATOR, APARTMENT HOUSE STYLE.



This style is very convenient where space is limited, as they combine large capacity with small floor space. The ice chamber door is in front, making it easy of access and the ice cannot be thrown or dropped in, as sometimes is done where the ice chamber opens at the top, often badly jarring the refrigerator and the contents. A splendid refrigerator for family use. One that will save ice every day it is in use and keep provisions in perfect condition as long as the one of our most popular styles.

Ice supply is kept up. This is

No.	Width	Depth	Height	Ice Capacity	Shipping Weight	Price
23F1045	29 in.	20 in.	54 in.	65 lbs.	175 lbs.	\$13.65
23F1046	31 in.	22 in.	56 in.	100 lbs.	210 lbs.	18.65

PURITAN WHITE ODORLESS ENAMELED REFRIGERATOR AT



Puritan White Odorless Enameled Refrigerator, large size. For hotels, boarding houses, restaurants and private families. Has double doors to both ice and provision chamber. Two compartments to provision chamber. Very economical in the use of ice. The white enameled lining makes the provision chamber fresh, clean and bright always.

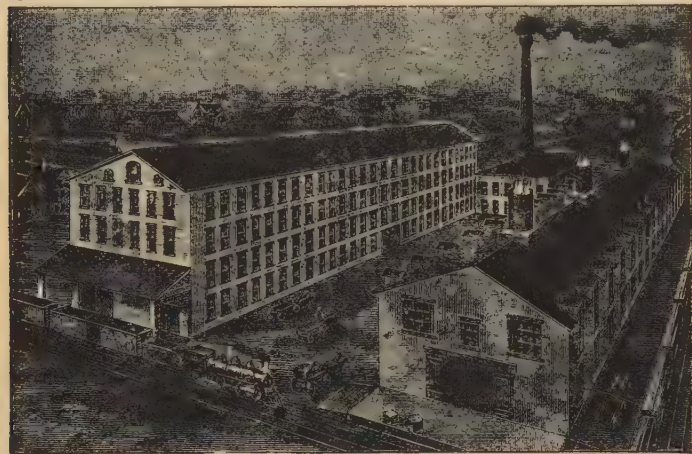
These highest grade refrigerators are elegant in appearance, solid in construction and will last a lifetime and be a delight to the user. Sold under our absolute guarantee to please you and at a price which is positively 40 to 60 per cent cheaper than the local dealer must ask for a refrigerator of anything like the same grade. Our great liberal guarantee and free trial offer makes you secure. The insulation is perfect, the cold dry air circulation insures the preservation of food in the best possible condition and the care we use in the selection of the material and building makes this a refrigerator which is bound to please you. In finish it is elegant. The trimmings are solid brass, Roman gold finish and it is fully guaranteed to be absolutely the finest refrigerator ever offered by anyone at any price.

No.	Width	Depth	Height	Ice Capacity	Shipping Weight	Price
23F1048	42 in.	27 in.	54 in.	200 lbs.	340 lbs.	\$25.55

THE VULCAN SAFE AND LOCK COMPANY'S GUARANTEED FIRE PROOF SAFES

WE HAVE PURCHASED THE BIG VULCAN SAFE AND LOCK COMPANY at Newark, Ohio, one of the largest

est and best known safe factories in the country. The Vulcan Safe and Lock Company have a capacity of fifty finished fireproof safes a day. Every week day, rain or shine, day in and day out, they turn out fifty fireproof safes, and in order to dispose of this big output we are offering fireproof safes at the most astonishingly low prices ever known. Take the price quoted you by any other safe manufacturer of high grade safes on a safe of any size and divide this price by three and the result will be about the price at which we are offering Vulcan Safes of the same size and capacity in order to dispose of the big factory output. Every one who knows anything about fireproof safes knows the Vulcan factory by reputation. Ask any safe salesman you may meet what he knows and what he thinks about the Vulcan factory and if he is frank and honest with you he will tell you that no manufacturer makes better safes. There are no safes that he finds it harder to compete with in quality, no safes which have a better reputation than the Vulcan Safes have. He will tell you and we can prove to you that there are thousands upon thousands of Vulcan Safes in use in every state, county and almost every town in the United States. They are used by merchants everywhere and no Vulcan Safe has yet failed to stand the greatest of safe tests—the test of fire. In hundreds of cases Vulcan Safes have passed through the hottest fires and preserved their contents intact and in perfect condition, in many instances where other safes were ruined and their contents totally destroyed. In fact, there is no case on record where a Vulcan Safe has failed to stand the fire test. It would pay you to buy a Vulcan Safe even at three times the price asked, which even then would be no more than other manufacturers charge for the same grade, because of the perfect security which it guarantees and the ease and peace of mind which is yours with the knowledge that in the Vulcan Safe your valuables are secure.



THIS ILLUSTRATION, which is reproduced from a photograph, gives you some idea of the size and area of our big Vulcan Safe factory at Newark, Ohio, where, owing to the favorable location and close proximity to the source from which the raw material used in safe construction is obtained and to the fact that we manufacture our fireproof safes complete from top to bottom, excepting only the locks, we are enabled to make safes cheaper than any other concern in the United States can manufacture an equal quality and grade for. We can build fireproof safes cheaper than any other concern for these reasons: First—on account of our most favorable location, coal and natural gas used for fuel are found almost at the door of our factory, and are probably cheaper here than at any other point in the United States. Steel plate and bars and fireproof material are all manufactured in the immediate vicinity, take a very low rate of freight and are received in car loads at the very door of the factory. Paint, filler, varnish and other finishing material can be obtained here as cheap or cheaper than elsewhere. Then, too, we have our own iron foundry. The door frames, door jams, legs and wheels which, in Vulcan Safes, as well as in every other safe manufactured, are made of cast iron, as this is the only proper material for this purpose, are cast right in our own foundry. Other safe makers buy these parts. We have our own brass foundry, our own finishing and nickel plating plant, where we make and finish all of the brass and nickel plated parts which other factories are obliged to buy ready made. We have every modern labor saving and time saving device that will assist us in manufacturing safes of the highest grade on the most economical basis. Powerful shears, punches and formers operated by power make the formation of the heavy steel angles and bodies rapid and accurate. We use gang drill presses and automatic riveters. Our adjustable high speed grinders reach every part of the body of the safe and do the finishing better and less than one-half time required by the old style stationary grinders. The bolt work is carefully fitted to each individual safe by experts who have power drills, punches, shears and grinders at their elbow to facilitate quick and accurate work. In our wood working depart-

NOT ONLY DO WE SELL THE GENUINE VULCAN SAFES at prices which

are so astonishingly low that no other safe manufacturer can attempt to compete with them, that in fact are just a very narrow margin over the actual cost to build under the most favorable circumstances even in a factory equipped with all the latest labor saving, time saving and money saving machinery, but we sell them on the most fair and liberal proposition that has ever been devised. A proposition which makes our customers the sole judge of the truth of everything we say in reference to the Vulcan Safes, by which we take all the risk and you take none. By the terms of our free trial offer you do not send a penny of money away from your home town, are enabled to examine and test any safe which you may buy and assure yourself that every word we say about the Vulcan Safe is true and, if you do not find it so, you are at liberty to return the safe to us and get all your money back, including even the freight charges. If you are doubtful as to the quality of the Vulcan Safes, because of the fact that our prices are only one-third what other safe manufacturers ask,

TAKE ADVANTAGE OF THE FREE TRIAL proposition explained below, which enables you to see for yourself just what the VULCAN SAFE IS AND TEST IT FOR YOURSELF, ALL AT NO EXPENSE TO YOU.

ment we build the interior cabinet work complete, from the cutting up of the lumber through the various operations of fitting, nailing, gluing, finishing and varnishing to the final fitting into the safe. Our filling room in which we mix our steam generating cement filling is in charge of an expert of 22 years' experience. Our filling is mixed right and we can absolutely warrant against damp or swollen safes. Nothing is more important in a fireproof safe than the filling and you cannot be too careful in selecting a safe made by a reliable concern who can guarantee the fireproof qualities of their safe. The materials we use and our method of mixing enables us to guarantee absolute protection against fire. We take pride in the beautiful finish and decoration of our Vulcan Safes. The painting is done with the greatest care and the best material. The decorating, striping and lettering is the work of artists in their line, who turn out beautiful work.

OUR NICKEL PLATED WORK is elegantly buffed and polished and a Vulcan Safe so land. In our packing department every safe is carefully wrapped in oil paper to preserve the high finish. Packed in excelsior and burlapped in such a way that damage in transit is almost impossible and our Vulcan Safes will reach you in the same perfect condition in which they leave the factory.

EVERY LITTLE DETAIL in the construction of our safes is carefully wrought out. Every Vulcan Safe is guaranteed to be a perfect one in every respect. Notwithstanding the careful construction, the skilled workmanship found in the Vulcan Safe, we can, because of our closeness to the source of supply from which we draw the raw material, our favorable location for manufacturing safes, our perfect facilities, make safes of the Vulcan grade much cheaper than other manufacturers with a smaller output and less favorable location can manufacture safes that are very much inferior.

THE REASON WHY WE CAN SELL SAFES SO CHEAP.

BUILDING SAFES UNDER THE MOST FAVORABLE CIRCUMSTANCES our factory cost is less than safes of the same quality can be made for by others, and to this factory cost we are enabled, by our simple catalogue selling system, to add just a single small margin of profit as this profit is practically all clear net gain to us on account of our insignificant selling expense. We list fireproof safes in this catalogue with many thousands of other items and the expense of issuing the catalogue is divided up among all the items according to the space they occupy. In the case of safes, of which we sell a great many, the cost of issuing this catalogue amounts to but a few cents on each one. The only additional expense is the cost of a special safe catalogue which we issue and print ourselves for the benefit of our customers who may desire more complete information than is found in this big catalogue so that at most our total expense of selling a safe is but a few cents. We load the safes from our storehouse directly on the cars as we have a switch track into our plant thus doing away with the expense of cartage and handling. Selling for cash only we have no force of bookkeepers and collectors. We have no agents to pay or other items of expense and as the small profit which we add to the factory cost is practically all profit for us we can sell you safes really cheaper than other makers with less improved manufacturing facilities can produce them.

THINK OF THE HEAVY EXPENSE the ordinary dealer is put to in disposing of his product. He must pay four or five men to aid him in marketing his safes, for every workman actually engaged in manufacturing. He must have branch stores in various cities with their train of expenses for rent, storage, light, heat, etc., and must employ traveling salesmen, local managers and agents. Selling a great many safes on time, he needs bookkeepers and collectors. He loses a percentage through bad debts. His selling expenses after the safe is actually made is more than it costs to make it. For this reason every other safe dealer must charge you from two to

three times the cost of building the safe in order to meet all his heavy expenses for selling it and still make a living profit. This is why no other safe manufacturer can attempt to compete with us. They all dispose of their output by the old fashioned branch store and agency system. The system of piling expense on expense and profit on profit which has always forced the user to pay from two to three times what the goods are actually worth.

THE VULCAN SAFE is the only safe you can buy at a fair margin of profit over the only safe that is covered by a written, long term guarantee. It is the safe for the shrewd and careful merchant, professional man or farmer to buy and use.

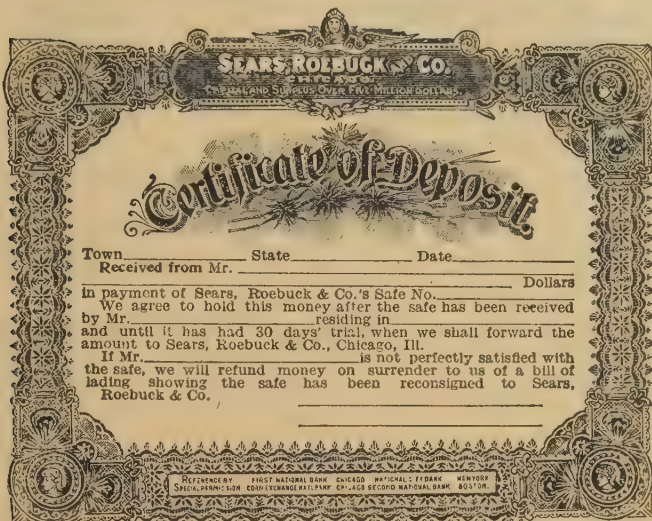
PROMPT SHIPMENT We carry a large stock of safes of all sizes in our season room at all times and can make prompt shipment of any number of safes within five to eight days from the time that the order is received. The safes carried in stock are finished up to the last stages of varnishing and decorating and as we do not put on the final touches until the order is received it requires from five to eight days before the safe is finally finished and ready for shipment. By following this system our customers are insured new, fresh and perfectly finished safes far superior in appearance to safes which are sold by regular safe dealers and frequently stand around in a storeroom a long time exposed to dust and dirt before they are sold to the user. Were you to visit our Vulcan factory you would be surprised at the care which is used in the building, lock adjustment, finishing, and in fact, in every department. Vulcan Safes are built right all the way through. The fireproof filling is right, the construction is right and the finish is the finest. Order a Vulcan Safe today. You will never regret it. It will dignify and add to the appearance of your store or office. It will increase your credit and enhance your standing in the community. The most important of all it will make you secure from loss of your valuable books, papers, money or jewelry from fire for all time to come. Vulcan Safes are built to last a lifetime. The fireproof qualities are permanent. A Vulcan Safe will be just as fireproof in ten, twenty or fifty years from now as it is today.

A FULL MONTH'S TRIAL ON EVERY VULCAN SAFE.

IF YOU ARE INCLINED TO HESITATE about purchasing a fireproof safe without first seeing it please remember that every Vulcan Safe is sold subject to thirty days' trial in your own office or salesroom during which time you can give it a most careful inspection, both inside and outside. You can assure yourself that it is the most suitable safe for your use. You can examine into the workings of the combination lock and bolt work, in fact into every detail of construction and after having used it for a full month you will have surely decided whether you want to keep the safe or not. In case you do not you are privileged to return it to us and just as soon as you send us the bill of lading which the freight agent gives you showing that the safe has been turned over to the railroad company, we will immediately refund to you the full purchase price. In addition to this we will refund all the freight or transportation charges

you paid when you received the safe so that after having used the safe for a month in your office you will have every penny of expense you have been put to returned at once should you decide that you do not want to keep it. During your thirty days' trial we ask you to compare the safe with those in the offices of your business friends, compare the price you paid with what your friends paid, compare the quality and workmanship of the safe and if you do not feel that you received a really wonderful bargain, you are, of course, at liberty to return the safe to us as already explained. We are more than willing to sell our safes on this liberal trial proposition because we have found from our past experience that the Vulcan Safes give such splendid satisfaction, they are so much cheaper than others and so much better that our customers, after having used them for a month would not think of getting along without them.

WE WILL SHIP YOU A VULCAN SAFE ON THE MOST LIBERAL TERMS EVER HEARD OF.



SEARS, ROEBUCK & CO.
CHICAGO, ILL. CAPITAL AND SURPLUS FIVE MILLION DOLLARS

Certificate of Deposit

Town _____ State _____ Date _____
Received from Mr. _____ Dollars _____

In payment of Sears, Roebuck & Co.'s Safe No. _____
We agree to hold this money after the safe has been received by Mr. _____ residing in _____
and until it has had 30 days' trial, when we shall forward the amount to Sears, Roebuck & Co., Chicago, Ill.

If Mr. _____ is not perfectly satisfied with the safe, we will refund money on surrender to us of a bill of lading showing the safe has been reconsigned to Sears, Roebuck & Co.

REFERENCE BY FIRST NATIONAL BANK CHICAGO NATIONAL CITY BANK NEW YORK
SPECIAL DEPOSIT CERTIFICATE OF DEPOSIT CHICAGO NATIONAL BANK NEW YORK

YOU DON'T NEED TO SEND US ANY MONEY with your safe order if you don't wish to; don't even send us a deposit. All you need to do is to just send your order stating the catalogue number and price of the safe you wish to order, also the name of your postoffice and shipping point. Be sure to state in the letter the name of your safe. As soon as we receive your order we will ship the safe to you just as you have selected, lettering your name on it in gold free of charge if you so order, and at the time we make shipment we will send you a certificate of deposit which reads just like the one which is reproduced above. At the same time we will write your bank, the name of which you have sent us, telling them that you will call and deposit with them the purchase price of the safe. You send no money to us nor pay any money to any one until the safe is received at the railroad station. Then, after the safe is received at the station, if you will kindly go to your bank and deposit with them the purchase price of the safe you have ordered as given in this catalogue, they will fill out this certificate of deposit with your name and address stating the amount of money you have deposited with them and also expressly agreeing by the terms and conditions as plainly written upon it, to hold all the money you have deposited one month to enable you to fully test and examine the safe which we send you and convince yourself that it is all right in every way. They also agree, according to the terms of this certificate, that if at any time during your month's trial you decide that you do not wish to keep the safe and you deliver it to the railroad company to be sent back to us, they will return all your money which you have deposited with them upon presenting them with the bill of lading which the railroad agent will give you when you deliver the safe to him. You will understand, as this certificate is signed by your bank through one of its officers, it binds them to its terms absolutely so that you run no risk of losing a penny in the transaction if you do not care to keep the safe. When you deposit your money with the bank and they fill out and give you the certificate, which is a receipt for your money, they will also give you the bill of lading and upon presenting this bill of lading to the railroad agent he will at once deliver the safe to you. Take advantage of this liberal offer and you have the use of all your money until the day the safe is received at your railroad station and you are ready to take it. Then deposit the money with your own bank in your own town and it will stay there during all the time you are testing the safe in your office or store. If you return the safe to us you get all your money back at once. No waiting or delay; no loss of time or money. Remember also that we agree to pay the freight charges both ways should you return the safe to us so that you are put to no expense whatever in the transaction in case the safe does not satisfy you. We will ship you any safe—C. O. D. if you prefer not to deal with us through your bank. Simply send us a sufficient deposit to cover transportation charges both ways. Fireproof safes take third class freight rate and are shipped from our factory at Newark, Ohio. The average rate per 100 pounds on shipments of 200 miles is 15 to 20 cents; 400 miles, 30 to 40 cents; 700 miles, 40 to 50 cents; 1000 miles, 60 to 75 cents and other distances in proportion, and as the weight of each safe is given in the description you can easily estimate the amount of the deposit necessary.

REALLY THE BEST WAY for you, however, is to send cash in full with your order. This saves you the bother of dealing with us through your bank. It also saves you the charge of 50 cents to \$1.00 which all express companies make for the collection and return of the C. O. D. and of course you have the same privilege of a full month's trial in your own office. The same privilege of returning the safe to us if it does not suit you and just as soon as we receive the bill of lading showing the safe has been sent back to us, we will not only return the full purchase price, but also all the freight charges which you have paid. This is the best and simplest way of any and is the way that all of our old customers deal with us, because they know from their past experience that their money is just as safe in our hands as it would be in their own bank and perhaps safer. They know that we are a big, reliable concern, fully able and more than willing to treat our customers fair and square and do just what we agree to do. It makes no difference to us which plan you may select, whether you send cash in full with your order, send only the deposit and pay the balance to the express agent, or deposit your money with your local bank. In any case you will receive the same fair treatment, all the advantages of every offer we make and every guarantee we give.



SEARS, ROEBUCK & CO.
CHICAGO, ILL. CAPITAL AND SURPLUS FIVE MILLION DOLLARS

Certificate No. _____
Certificate of Guarantee

This is to certify that the Catalogue No. _____
VULCAN FIREPROOF SAFE, sold to _____
town of _____ is warranted to be perfect in material and workmanship, and perfect in operation if given proper care. In fireproof qualities we fully guarantee it to be equal to any safe manufactured of the same thickness of wall. We agree to replace, free of charge, any piece or part giving out by reason of defect in material or workmanship for a period of 10 years from date.

Dated at Chicago, this _____ day of _____ A. D., 190____
SEARS, ROEBUCK & CO., Chicago, Ill.

REFERENCE BY FIRST NATIONAL BANK CHICAGO NATIONAL CITY BANK NEW YORK
SPECIAL DEPOSIT CERTIFICATE OF DEPOSIT CHICAGO NATIONAL BANK NEW YORK

THIS IS THE LONG TERM CERTIFICATE OF GUARANTEE that we give with every Vulcan Safe. Read its terms and conditions carefully and note that we bind ourselves to replace or repair any part of any Vulcan Safe that may give out through defect in material or workmanship, for a period of ten years from the date of sale. Guarantees that in material used, in strength and solidity of construction, workmanship, finish and decoration and above all in fireproof qualities, our safes are superior to any that can be bought for the same or more money elsewhere. This written guarantee is a protection for you. Protection against any hidden flaw or defect which may not be detected in the rigid inspection which we give every safe and if no defect appears within ten years, you may rest assured that your safe is perfect in every way.

WE GUARANTEE your safe to reach you in perfect condition. Our safes are wrapped, packed and padded with greatest care and only through a severe accident can they be marred or damaged in transit. To protect you against anything of this kind, we guarantee safe delivery and should your safe meet with an accident or be defaced in any way when you receive it, we will exchange or repair it free of all expense to you, so that you are assured of having a bright, new and perfect safe.

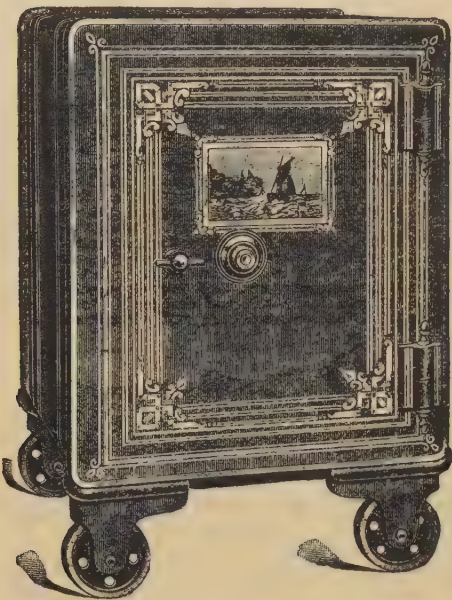
FIREPROOF SAFE CATALOGUE FREE.



WE ISSUE A BIG COMPLETE SAFE CATALOGUE

in which our entire line of Vulcan Fireproof Safes is shown most completely, every safe illustrated by a handsome halftone engraving, reproduced from a photograph, which shows you just how it will look; will give you as good an idea of the safe as if you had it before you. In our big special safe catalogue we go into details, describe the process of building Vulcan Safes from the first operation to the last; tell how our steam generating fireproof filling is mixed and explain why it will last and retain its fire resisting qualities for centuries. It tells of our improved method of construction which enables us to build Vulcan Safes so rapidly and accurately and at such a low cost. Explains more fully than we can in the limited space devoted to safes in this catalogue our simple selling system and why our prices are only about one-third what all other safe dealers ask. In fact, it is the most complete, comprehensive safe catalogue ever issued and contains information which every owner of a safe should know. Gives hints on the care of safes. Tells you how to change combinations on the locks. It explains why a fireproof safe is a necessity in every home and to every business man. Quotes court decisions to prove that unless the evidence of loss are protected and saved in a fireproof safe the insurance on stocks or merchandise and other valuables cannot be collected by law. It contains hundreds of testimonials from users of Vulcan Safes who are convinced from actual test that they are by far the best. We ask you to make a selection of a Vulcan Safe from this catalogue. Each safe is carefully described in detail. The interior and exterior measurements and measurements of all the various compartments are given and we believe you will have no difficulty in making a selection. However, if you feel that you wish more complete information before purchasing do not think of buying a fireproof safe from anyone before first getting a copy of our safe catalogue which, even if you do not buy from us, enables you to buy cheaper from some other concern through the inside information which it will give you. When a safe salesman offers to sell you a safe claiming, for some reason, it is superior to the Vulcan, ask him to put it in your office or storeroom subject to thirty days' trial—the same as we will give you on the Vulcan Safe—then order a Vulcan of corresponding size from us. Use the two safes side by side for thirty days and decide which one it is to your advantage to buy. If you do not find the Vulcan Safe to be far cheaper in price, superior in workmanship, finish and lock work and in every quality that tends to make a perfect fireproof safe, return it to us at our expense and have all your money refunded. If, on the other hand, you decide that you prefer the Vulcan Safe, return the safe which the other concern has left with you on trial and keep the Vulcan. Do not think of ordering any safe without having compared it with a Vulcan.

THE VULCAN CONSTRUCTION.



ALL VULCAN SAFES

are built with one piece of tough wrought steel forming the sides, top and bottom. This is strongly riveted with heavy boiler rivets to the wrought steel front and back frames which are each made from one continuous angle of bar steel passing entirely around the body of the safe. The bottom is made double to secure greater strength and rigidity. The back is a single plate of selected wrought steel. The front of the door is also a solid plate of heavy hammered wrought steel.

THE BODY OF THE SAFE

is riveted and braced in a way which insures enormous strength and avoids the danger of breaking open by falling from great heights or being crushed by heavy timbers or falling walls.

THE BOLT WORK AND LOCKS

are fitted on the inner edge of the doors and the inner steel door plate is removable making them easy of access for oiling or changing the combination.

THE DOORS are secured by heavy round bolts projecting from both sides into the jambs of the safe (on the larger sizes from the top and bottom also), insuring perfect security. The doors are provided with from three to seven flanges or rebates according to the size, which serve to prevent the entrance of heat and insure a perfectly tight joint.

WE USE OUTSIDE HINGES strongly riveted to the steel angle frame and to the heavy steel door plate without cutting, thus insuring great strength. They are fitted with finely nickel plated tips which are removable for oiling.

OUR SPECIAL VULCAN BOLT WORK is very strong but simple in design, is easily operated and never gets out of order. All bolts are turned, polished and nickel plated. No part of the bolt work is in any way connected with the lock plate but is operated independently by a cold, rolled steel handle to the left of the clock dial.

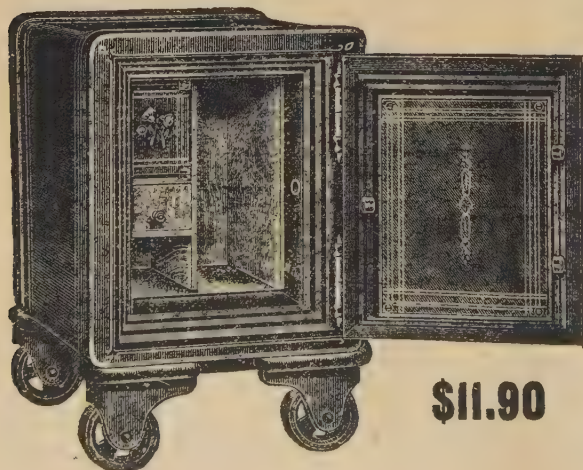
OUR FIREPROOF CEMENT is an absolutely fireproof steam generating preparation which is introduced between the interior and outer walls of our safes in a semi-liquid state, filling every crevice and adhering firmly to the steel body. In a short time it becomes perfectly dry and hard as granite, adding greatly to the strength of the safe. Our steam generating cement is the best and most costly that can be procured and is mixed by experts. There is nothing better to be had. It insures perfect safety to the contents of the safe in the hottest and fiercest fires. The chemical change which it undergoes when subjected to great heat levels off vast quantities of vapor which filling every pore of the filling forms a cool moist wall entirely surrounding and protecting the contents of the safe. The doors are protected in the same manner. A heavy wall of our fireproof cement between the lock case and the front of the door makes it just as fireproof as the body of the safe. Our fireproof filling will remain unchanged and retain its fire resisting properties for centuries. Vulcan Safes never wear out and never lose their fireproof qualities.

THE CABINET WORK is handsomely finished in imitation cherry and varnished. In the larger safes the front is decorated with fancy beaded moulding. The fronts of the drawers are finished in costly decorative woods, such as birdseye maple, and quarter sawed oak. The cabinets are all nicely carpeted, equipped with sub-treasury, with high grade lock, with two dat keys, also with pigeonholes, drawers and book spaces as described and illustrated.

OUR HIGH GRADE FINISH.

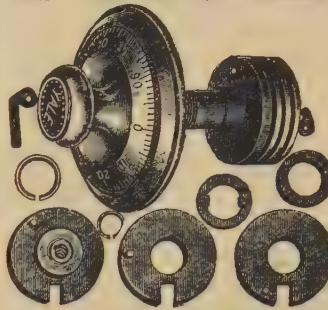
VULCAN SAFES ARE FINISHED IN BLACK, beautifully ornamented with gold stripings and decorated with original and artistic marine views and finished with the best varnish. Our decorators are real artists in their line and take pride in the beauty of their work. Dial knob, hinge tips and bolt handles are nickel plated and highly polished. The above illustration, which is reproduced from a photograph, gives you but a faint idea of the artistic finish and decorations on our Vulcan Safes. The designs are not all the same but vary according to the taste of the artist. The glossy black finish of the safe contrasting with the bright colors used in decorating and striping and in the marine views gives a beautiful effect which it is impossible to do justice to in a photograph. Our high grade finish makes the Vulcan Safe an ornament to the most elegantly furnished office or storeroom.

WE LETTER THE NAME OF THE PURCHASER in gold over the door, free of charge, when so ordered, but not otherwise. A printed copy of the name should be supplied if possible. The name of the manufacturers, the Vulcan Safe and Lock Company, is lettered on the inside of the door, unless otherwise desired. **OUR NAME DOES NOT APPEAR ON THE SAFE.**



\$11.90

THE YALE TRIPLEX COMBINATION LOCK.



used on our regular line of safes, is manufactured by the Yale & Towne Mfg. Co., of Hartford, Conn., a concern with a world wide reputation as manufacturers of locks of the highest quality. Our Yale Triplex Combination Lock is a model of strength and simplicity. It cannot be picked by the most expert thief, yet is so simple that the combination can be changed by the owner in a few minutes at any time by simply removing the inner steel door plate and following the simple directions which accompany the safe. It is susceptible to thousands of changes in combination and is absolutely positive in action. It always opens on the correct combination and there is no possibility of opening it on any other. It never slips and never fails. It is constructed throughout of solid brass and cold rolled steel and will never wear out in use. The dial knob is extra large and handsomely nickel plated and is connected with a series of three tumblers by a rolled steel shaft passing through a heavy metal tube. The lock is arranged so that the door can be closed, the bolts thrown and the dial turned five or ten numbers (practically locking the safe) without throwing the combination. This is a great convenience especially if the owner wishes to leave the office for a few minutes and at the same time have the safe locked. Upon his return he simply reverses the dial to the last number on which the combination is set and he can open the safe. The Yale Triplex Combination Lock is especially designed for the Vulcan Safe. It is stronger and better in every way than locks furnished by safe makers who make their own locks, and who making comparatively few, cannot turn out as good a lock as the Yale & Towne Mfg. Co., who make a specialty of high grade lock work exclusively.

NO SAFE CAN POSSIBLY BE MORE FIREPROOF THAN THE VULCAN.

Do not be misled by vague talk about cast iron safes. The facts are these: The flanges on the door, the door frame, the legs and the wheels of the Vulcan Safe, and on every other safe no matter who it is made by, are made of cast iron. Because this is the best and only suitable material for this purpose, the balance of the frame of the Vulcan Safe and of all other first class safes is made of steel. Having our own iron foundry, we have an advantage over other makers as we can and do control the quality of the iron so as to secure the greatest strength and toughness. Any part which fails to pass inspection is broken up and remoulded, so there is practically no waste. Nine-tenths of the other safe makers buy their castings where they can get them the cheapest and frequently use castings which are brittle or contain flaws, rather than stand the loss it would entail if they were not used.

BETTER AND MORE FIREPROOF SAFES than the Vulcan are not made and should you pay an agent or dealer more than our price, the difference is not in the quality of the safe but solely in the handling expenses and in the middleman's profit.

DIMENSIONS. Please note that in stating the dimensions we give, first, the height; second, the width, and third, the depth in inches.

WEIGHTS. We give the estimated weight of each safe in the descriptions as an aid in calculating freight charges. The exact weight of each safe cannot be given as safes of the same size will vary considerably, owing to the nature of the fireproof filling. When seasoning, a safe will lose from 50 to 200 pounds according to the size. The more porous the filling, the more fireproof it is and the lighter the weight of the safe.

REGARDING FREIGHT CHARGES. Our safes are all shipped from our factory Newark, Ohio, and take third class rates of freight. The freight charges amount to almost nothing compared to your saving in price. For example: Third class freight will be for 200 miles, 15 to 20 cents per hundred pounds, 400 miles, 30 to 40 cents per hundred pounds; 700 miles, 40 to 50 cents per hundred pounds and 1000 miles, 60 to 75 cents per hundred pounds, from which you can calculate very closely what the freight will amount to. You will note that it is a very small item indeed, compared to your saving in price, and to reassure you on this point we will guarantee that after having paid the freight charges in addition to our price, your Vulcan Safe will cost you less than one-half what you can procure a safe of the same size and grade for in your home town.

WE CAN MAKE CHANGES IN THE CABINET WORK IF DESIRED.

WE CAN BUILD ANY OF OUR SAFES TO ORDER with the cabinet work arranged in any way desired and any additional drawers or pigeonholes put in, charging only the extra cost of making the change. Complete change of cabinet work usually causes a delay of two or three weeks in making shipments as it necessitates building the safe to order. Send us a diagram of what is wanted and we will advise you what the additional cost will be, if any. While we cannot alter the height and width of our safes, we can build safes to order of any desired depth. This will usually require about a month's time and will add somewhat to the cost. If you cannot use any of the safes listed in this catalogue write us and tell us just what you need and we can probably furnish it much cheaper than you could buy it elsewhere.

IT IS NOT SAFE TO BUY A SECOND HAND SAFE.

A SAFE that has passed through a severe fire has lost its fireproof qualities. The moisture contained in the fireproof filling has been dissipated and evaporated. Such a safe is worthless as a protection from fire forever after. Some dealers buy such safes or take them in exchange and after refinishing them sell them as second hand safes. Such a safe, although new and bright in appearance, is almost as useless as a wooden box as a fire protection. Don't think of buying a second hand safe unless you know its whole history. Our prices for a brand new safe of the highest grade and guaranteed to be fireproof, elegantly finished and lettered with your name, is but little, if any, more than you will probably have to pay for a second hand safe. Whether you buy from us or elsewhere it is to your interest to insist on getting a new safe direct from the factory.

OUR LITTLE MASCOT \$11.90 FIREPROOF SAFE AT ONLY \$11.90

ONLY \$11.90 for our Little Mascot Safe. A perfect high grade safe equipped with the Yale Triplex Combination Lock at only \$11.90. A \$11.90 our Mascot Safe is wonderful value. It is just as well finished and just as well constructed as our larger safes and affords perfect protection against the hottest fire. You cannot afford to be without our Mascot Safe or a larger one for even a single day. It will protect you against tramps, sneak thieves and unwelcome intruders. It will preserve your notes, mortgages, leases, deeds and other valuable papers, your money, jewelry and postage stamps, so that you can leave your home for days with a feeling of security as you know they cannot be tampered with. We use the same grade of steel in the walls, the same steam generating fireproof cement in our Mascot Safe as in our larger safes. It is a little wonder in its way and the interior capacity is ample for protecting papers and valuables. Are your insurance policies and valuables in a safe place now? Are they protected from the ravages of fire and marauders? If not, order a Mascot Safe today and be sure. It will protect your valuables and guard your interests for more than a lifetime. Our Mascot Safe weighs 300 pounds. It is mounted on wheels and can be easily moved from room to room yet is sufficiently heavy so that it cannot be carried off without attracting attention. It is splendid value and we fully guarantee it to please you.

DIMENSIONS.

Outside Measure.	Inside Measure.
Height, 24 inches.	Height, 12 inches.
Width, 14 1/2 inches.	Width, 8 1/2 inches.
Depth, 16 1/2 inches.	Depth, 9 inches.

Arrangement of Cabinet Work.

- One 5x4-inch iron cash box with duplicate flat key lock.
- One 3x4-inch drawer with knob.
- One 3x4-inch pigeonhole.
- One 12x3 1/4-inch book space.

No. 23F8802 Our Mascot Guaranteed Fireproof Safe. Price.....\$11.90
Shipping weight, about 300 pounds.
Our Mascot Safe is not made with inner door.

\$57.55 BUYS OUR BIG FIRST NATIONAL SAFE.

OUR BIG FIRST NATIONAL SAFE AT \$57.55 is just the size for large stores, country banks, public institutions, insurance companies, town boards and other places where a roomy safe is required for the storage of valuable records which must be absolutely secure from fire. Our big First National Safe is the largest single door safe we make. In construction it is heavy and massive, with solid 6-inch walls of our high grade steam generating fireproof cement filling, not only insuring absolute safety in the hottest and fiercest fires but are as hard and strong as granite. Our First National Safe is fitted with the genuine Yale O. B. lock, which is susceptible to a million of changes in combination, and is the most convenient combination lock ever devised.

The combination can be changed in a few moments time by anyone. Read carefully the full description of this lock as given on page 584. The bolt work on our First National Safe is extra heavy and of the highest grade. It is carefully fitted and never gets out of order or fails to operate. It has heavy wrought steel angles and steel body. It is built throughout in the same careful and thorough manner as our largest and most expensive safes. **ORDER A FIRST NATIONAL SAFE** subject to the terms of our thirty days' trial offer and our liberal guarantee, which have in a few years enabled us to build up one of the largest safe businesses in America, and we know that you will be more than satisfied with your purchase. We know that the construction of the safe will more than please you; that you will be impressed with the safety which its heavy massive build insures; you will be delighted with the elegant exterior finish and the carefully and tastefully arranged interior. Do not think of buying a safe from any other concern at any price without first giving one of our First National or some other Vulcan Safe a trial. Remember that our prices are only one-half what other safe dealers and agents ask you for safes of a similar grade; that our guarantee and free trial offer make it perfectly safe for you to order a safe on trial from us because you cannot lose a penny if the safe does not please you. No other safe manufacturer will give you such liberal terms. No other manufacturer will quote you the same low prices and none can give you the same splendid values. If you are a shrewd and careful business man you cannot afford to be without a fireproof safe, nor will you be willing to pay more for a safe of any other make when you can save this money by giving a Vulcan Safe a free trial at our expense and at our risk, and are not put to a penny of expense in case you are not more than pleased with it. We make you the sole judge of the safe and take your decision in the matter without question. We are anxious to place a Vulcan Safe in your office or store room because we know that it will sell others for us in the vicinity. Our big safe business has been built up in a few years from the kind words of our more than satisfied customers. One Vulcan Safe always sells another. Our First National Safe at \$57.55 is a big bargain. It is a big, solid, massive high grade safe, a splendid purchase and will add dignity to the finest office. Order one today.

Dimensions.

Outside Measure.	Inside Measure.
Height, 51 inches.	Height, 29½ inches.
Width, 31½ inches.	Width, 18½ inches.
Depth, 32½ inches.	Depth, 18 inches.

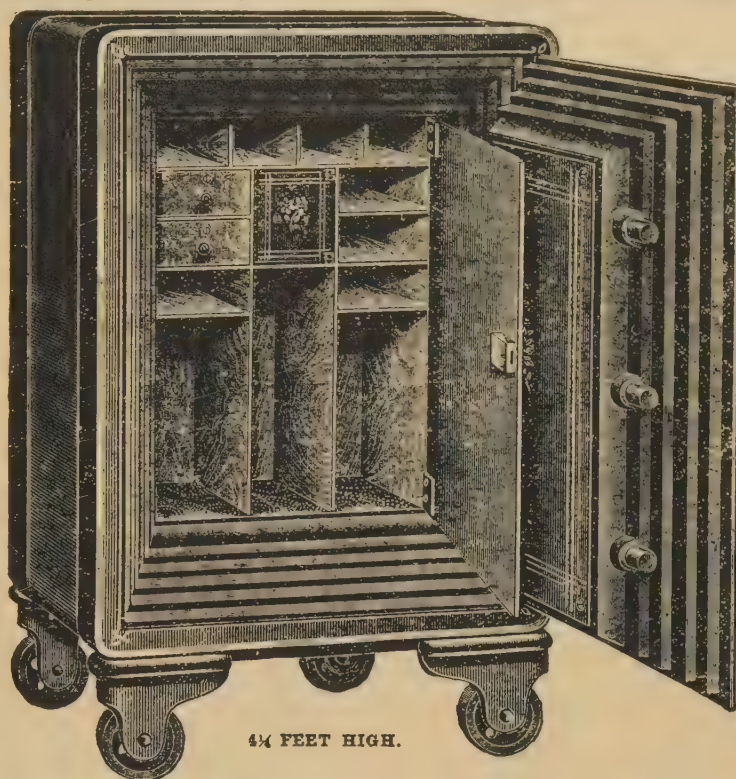
ARRANGEMENT OF CABINET WORK.

- One 6½x5½-inch iron cash box with duplicate flat key lock.
- Two 3½x6½-inch drawers with locks with two flat keys.
- Four 3x4½-inch pigeonholes.
- Four 3½x8½-inch pigeonholes.
- Two small book spaces, 15½x8½ inches.
- One large book space, 19½x5½ inches.

No. 23F8864 Our First National Guaranteed Heavy Wall Fireproof Safe. Price **\$57.55**

No. 23F8865 Our First National Safe, with extra heavy wrought steel inside door, with Yale pattern lock with two flat keys, in addition to the heavy fireproof outer door with combination lock. Price **\$59.85**

Shipping weight, 2,500 pounds.



4¼ FEET HIGH.

OUR ATLAS DOUBLE DOOR FIREPROOF SAFE AT \$71.75

ONLY \$71.75 for our Atlas Massive Double Door Heavy Wall Fireproof Safe with massive double outside doors, equipped with genuine Yale O. B. combination lock which cannot be picked by the most expert and is subject to endless changes in combination. It has the high grade Vulcan bolt work made doubly secure with heavy top and bottom bolts; double folding wrought steel inside doors with high grade Yale pattern flat key lock fitted to all our Atlas Safes afford additional security. The heavy six-inch fireproof walls in combination with the wrought steel angles and steel bodies on these safes not only make them absolutely fireproof in the fiercest fires but insure ample strength to resist any fall and prevent crushing by falling walls.

OUR ATLAS SAFE is elegantly finished. The exterior is the finest and is handsomely striped, decorated and varnished. The cabinet work is carefully fitted and finished with beaded mouldings, not shown in the illustration. Our Atlas Safe makes a handsome and dignified addition to any office because of its massive and imposing appearance. We would be obliged to ask \$125.00 to \$150.00 for this safe were we selling it through agents or safe dealers, or selling it on time and monthly payments, as other safe makers do, as this is the price which is regularly charged for safes of this size and grade. By selling this safe directly to the user for cash only and loading it on cars at our factory door and by selling at the smallest possible margin of profit we are able to offer this safe at only \$71.75. You can save yourself at least \$50.00 to \$75.00 by purchasing this safe from us subject to our long term written guarantee and free trial offer, as fully explained on the previous pages.

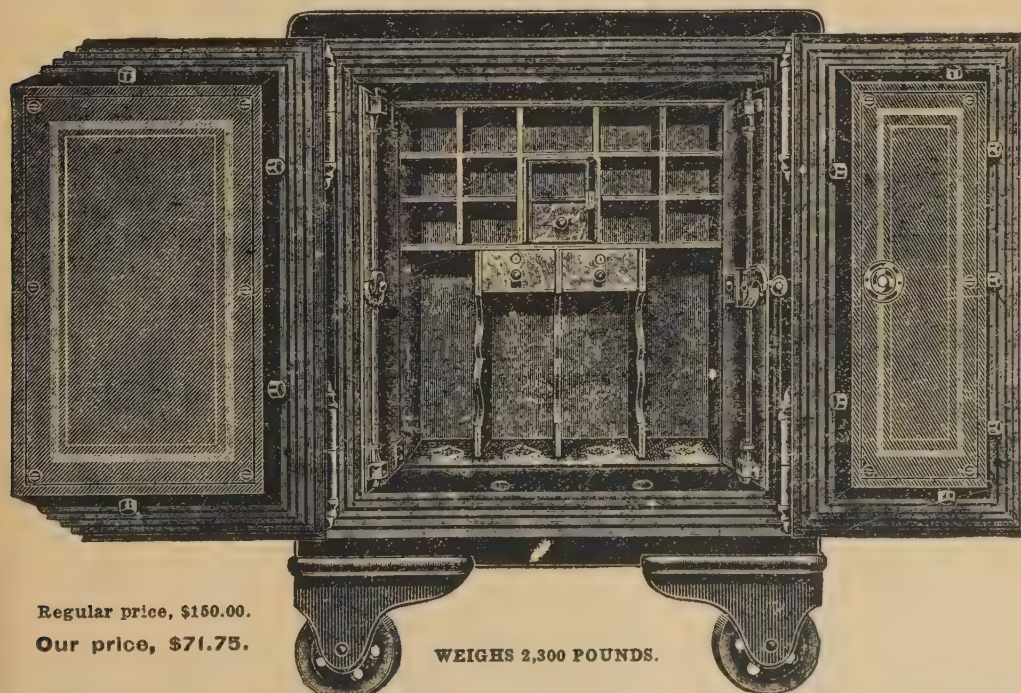
DIMENSIONS.

Outside Measure.	Inside Measure.
Height, 47½ inches.	Height, 26½ inches.
Width, 37½ inches.	Width, 24½ inches.
Depth, 29½ inches.	Depth, 17 inches.

ARRANGEMENT OF CABINET WORK.

- One 6½x5½-inch iron cash box with duplicate flat key lock. Cash box is provided with a 3x5½-inch drawer.
- Twelve 3x4½-inch pigeonholes.
- One 3x5½-inch pigeonhole.
- Two 3x6-inch drawers with locks with two flat keys.
- Two 13½x6-inch small book spaces.
- Two 16½x6-inch large book spaces.

No. 23F8868 The Genuine Atlas Heavy Wall Fireproof Safe, with massive folding double outside doors and double steel inside doors. **\$71.75**



Regular price, \$150.00.

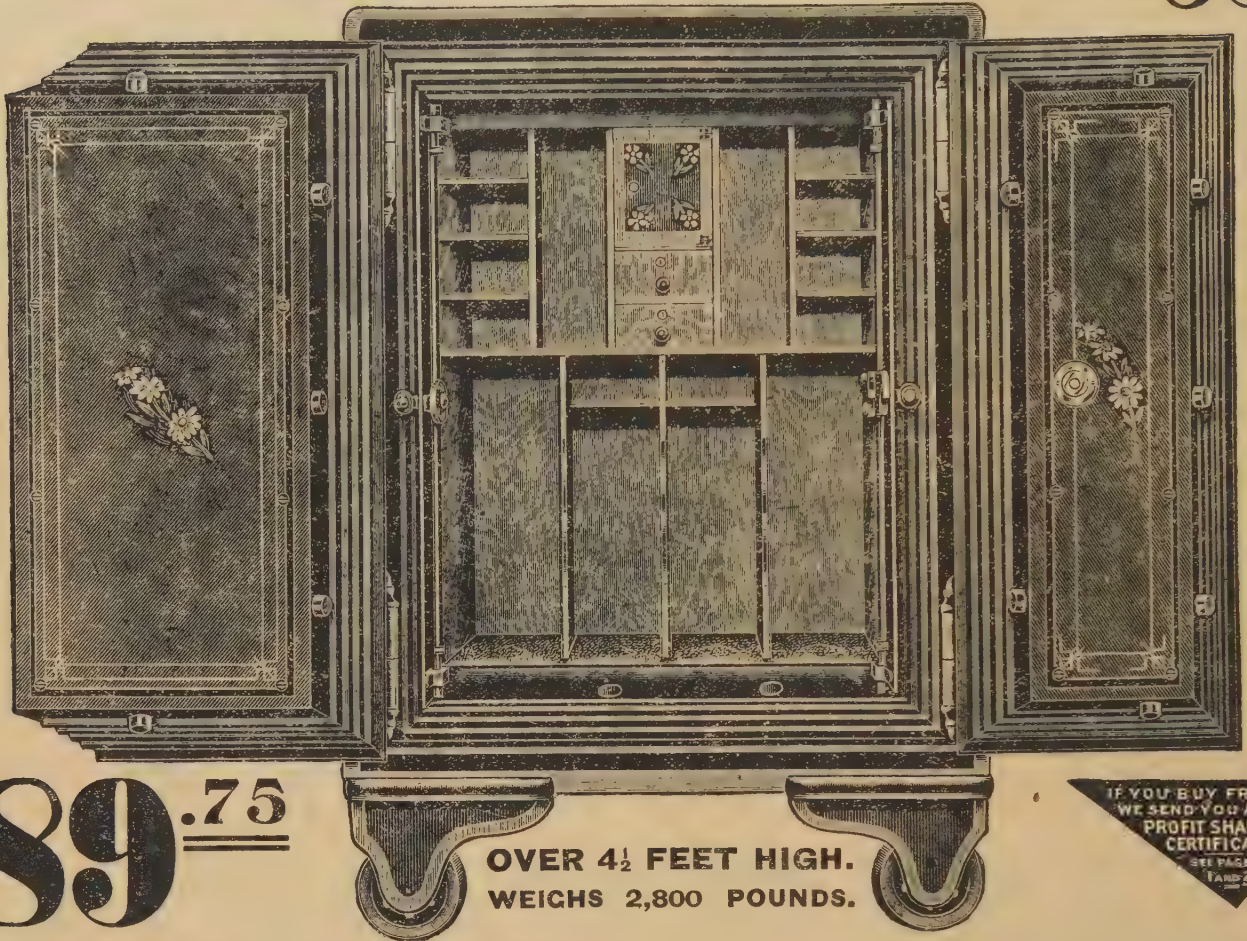
Our price, \$71.75.

WEIGHS 2,300 POUNDS.

Price Shipping weight, about 2,300 pounds.

OUR MASSIVE SECURITY DOUBLE DOOR SAFE \$89^{.75}

WONDERFUL VALUE.



\$89^{.75}

OVER 4½ FEET HIGH.
WEIGHS 2,800 POUNDS.

IF YOU BUY FROM US
WE SEND YOU A FREE
PROFIT SHARING
CERTIFICATE.
SEE PAGES
1 AND 2

THIS BIG \$200.00 TO \$300.00 FIREPROOF SAFE is the most bargain ever offered at our heretofore unheard of price of \$89.75. Think of the clear saving in money that you make of from \$125.00 to \$200.00 when you purchase this safe from us. No other safe dealer would think of offering you a safe of anything like the same grade, the same elegant finish, the same guaranteed security, fine workmanship and large capacity for less than \$200.00 to \$300.00, and this big difference in price is all clear gain for you.

THIS IS THE SAFE WE RECOMMEND. It is the size that is most suitable for hardware stores, grocery stores, markets and merchants of all kinds, for foundries and machine shops, professional men, bankers and lawyers, societies, lodges and township officials, in fact, for any and every one who has valuables of any kind that must be protected from fire. This is the safe that will save all its contents in perfect condition, just as good as the day they went in it, when your building is burned to ashes. When all other safes are destroyed and their contents are burned up, you will realize the wonderful advantage of having this big Security Safe, made by the Vulcan Safe and Lock Company, the only one that can never fail.

AT ONLY \$89.75 our Security Safe gives you protection for two hundred years or more. Absolute protection for all your money, deeds, mortgages, records, books, jewelry and gems at only 50 cents a year. Our Security Safe is built to last for several hundred years, and at \$89.75 it will cost you but 50 cents or less a year for all the safety which it provides for you. Can you even think of being without this necessary protection for even a single day when you consider that it costs you but 50 cents a year, an amount so small that you probably waste it every day almost without thinking of it?

IT PAYS TO BUY A BIG CAPACITY SAFE. Don't think of buying a small safe which does not provide for the fluctuations in your assets or the increase in your business. How much better it is to buy a big, strong, solid safe, large enough for any occasion with ample capacity to meet any emergency. A safe of the kind that commands respect for its owner and increases his credit.

WHEN A SALESMAN OR DEALER ENTERS YOUR PLACE of business and his eye is greeted with this big handsome massive Security Safe he is instantly impressed with the fact that you, requiring a big secure safe of this kind, must be financially strong and your credit is instantly established in his eyes. He becomes very anxious to sell to you. He will give you almost any amount of credit you will ask for and will make you much lower prices than he would if you had a small, or worst of all, no safe at all. Whether you need a safe of this size and capacity now or not, it will pay you well to buy a Security Safe any way. In fact, it will be the wisest purchase you will ever make. Not only in the absolute security this big safe gives you, because of the great thickness of its massive fire resisting walls, but because you will be able to buy closer than ever before. Your credit will be established and your standing in the community assured. It will bring you trade from those who prefer to buy from the best dealer in your town and the difference it will make in your business will really surprise you.

OUR PRICE for this big elegantly finished safe is about 3¼ cents a pound, about the price which your local blacksmith pays for

the common rough bars of iron which he makes horseshoes from. This price is wonderfully low. Lower than was thought possible before we entered into the safe manufacturing business and this is a rare opportunity for you to get a splendid safe for less than one-half the price usually charged. Nothing in the way of highest grade material or skilled labor has been omitted in our efforts to make the Security a perfect safe and we have in this pattern exceeded our expectations. You will be surprised at the elegance of the finish and the artistic decorations. The fine finish of the cabinet work. The high grade locks on all the drawers and sub-treasury. The massive cement filled walls of steel and the heavy doors will appeal to you. As soon as you see the Security safe you will be impressed with it and will realize what a wonderful bargain you have received at but \$89.75.

DON'T DELAY. Send us \$89.75 today and let us send you this big Security Double Door Safe with all its improvements, lettered with your name in handsome gold letters and equipped with the finest Yale combination lock, susceptible to countless changes of combination. Let us send you this safe on trial and all at our risk. Use it for thirty days in your own store or office. Compare it with safes owned by your business friends that cost from \$200.00 to \$300.00, and if you do not agree with us at the end of that time that it is without a doubt the most wonderful safe value ever heard of, send it back to us at our expense and get all your money back, including the freight charges.

YOU WILL NEVER REGRET the purchase of this safe. The cost is so small in proportion to the length of time which it will last, that it gives you all this perfect security, strengthens your credit and adds to your financial standing, for an amount that is so small that it can hardly be figured. Just a few cents a year. Take our advice and send us your order without delay, and you will be surprised at the wonderful value in the safe which we will send you, and will never have reason to regret your purchase. Whether you ever have a fire or not, the security which it affords to you from danger of burglars or marauders, from meddlers or inquisitive neighbors, the peace of mind which it gives you will be worth many times our \$89.75 price; and should the warning cry of fire be heard, you are comfortable in the knowledge that your assets, insurance policies and the records of your business are secure in the Security Safe and the hottest fire can do them no damage. Order one today.

Outside Measure.
Height, 55¼ inches.
Width, 38¾ inches.
Depth, 29½ inches.

DIMENSIONS.

Inside Measure.
Height, 34¾ inches.
Width, 26½ inches.
Depth, 17 inches.

ARRANGEMENT OF CABINET WORK.

One 8x7-inch iron cash box with duplicate flat key lock. Cash box is provided with a 3x7-inch drawer.

Eight 3½x5-inch pigeonholes.

Two 2½x6¼-inch pigeonholes.

Two 3x7-inch drawers with locks with two flat keys each.

Two 15½x4-inch book spaces.

Two 15½x6¼-inch book spaces.

Two 18½x6¼-inch book spaces.

No. 23F8872 The Genuine Security Heavy Wall Fireproof Safe with massive double folding outside doors, with combination lock and double wrought steel inside doors with key lock. Price.....(Shipping weight, about 2,800 pounds.)..... **\$89.75**

OUR NEW FACTORY TO USER METHOD OF SELLING ENABLES US TO MAKE THE PRICE OF HIGH GRADE TYPEWRITERS SO WONDERFULLY LOW THAT THEY ARE NOW WITHIN THE REACH OF ALL.

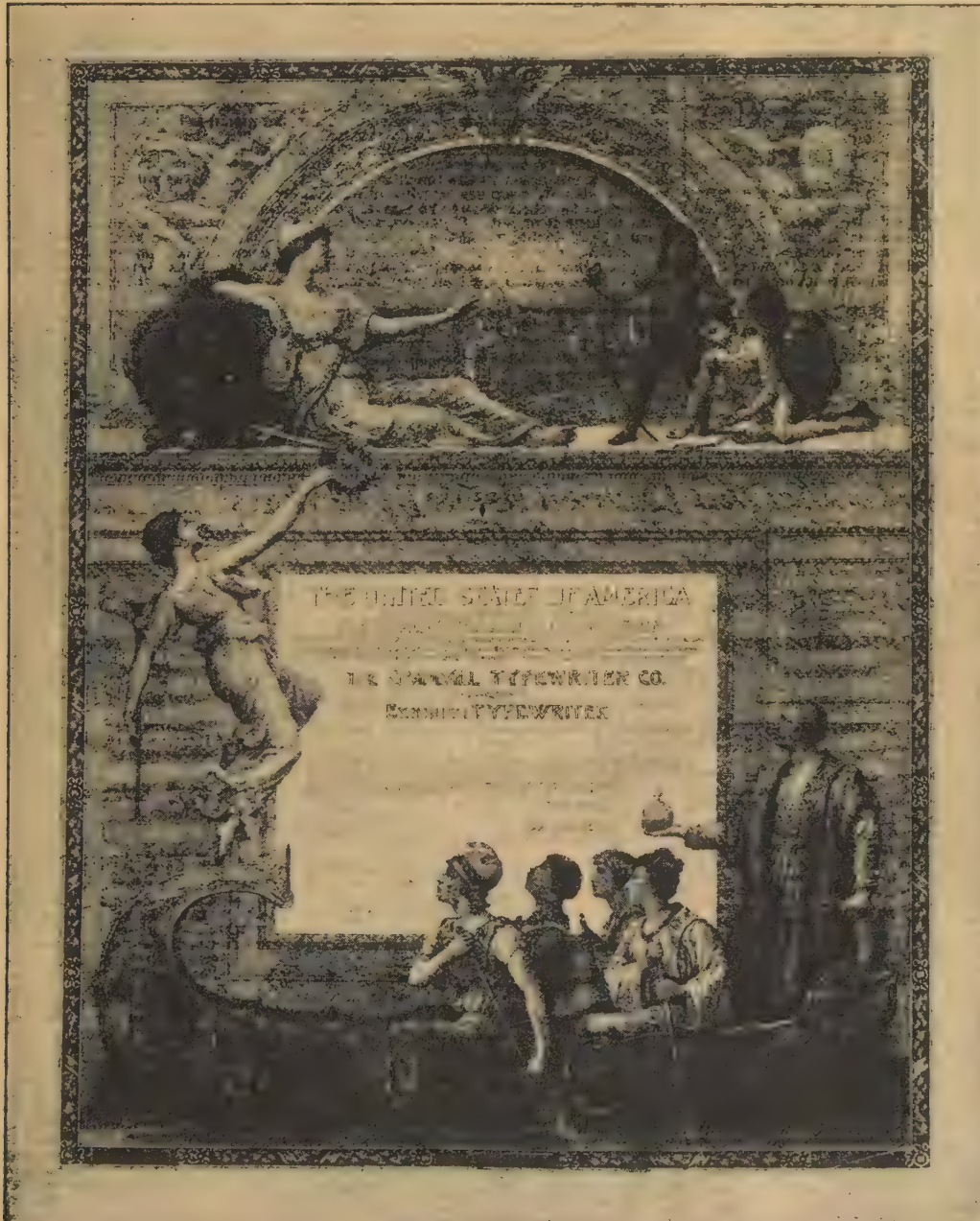
WE ASK YOU TO SEND US YOUR ORDER for one of these highest grade typewriters from these pages. Remember that you are fully protected by our great satisfaction guarantee, by the sixty days' trial which we give you on each machine, by our ten year quality guarantee and our safe delivery guarantee, all fully explained on the following page. You take no chances nor run any risk, as you are fully protected and are enabled to put the machine to a long, thorough test before finally deciding to keep it.

FOR THE BENEFIT OF OUR CUSTOMERS, who desire more complete information than we are able to give in this catalogue, we print two Special Typewriter Catalogues, one fully describing in detail our Crandall Typewriter and the other telling all about our Draper Typewriter. These two catalogues are probably the most complete ever issued on the subject of typewriters. They explain every detail regarding the manufacture and sale of typewriters by us and other concerns. They tell how they are built, show illustrations of the different parts and diagrams showing the use of each; explain the advantages of the various styles of machine; tell of the great improvements that make the Crandall the most convenient machine of any; why it is the only absolutely visible writer; why it has the speediest action, the lightest and easiest touch; explain fully its wearing qualities, its wonderful simplicity and strength; tell of the tests made in comparison with other machines and prove to you that no other \$100.00 machine is as good and possesses as many improvements as the Crandall.

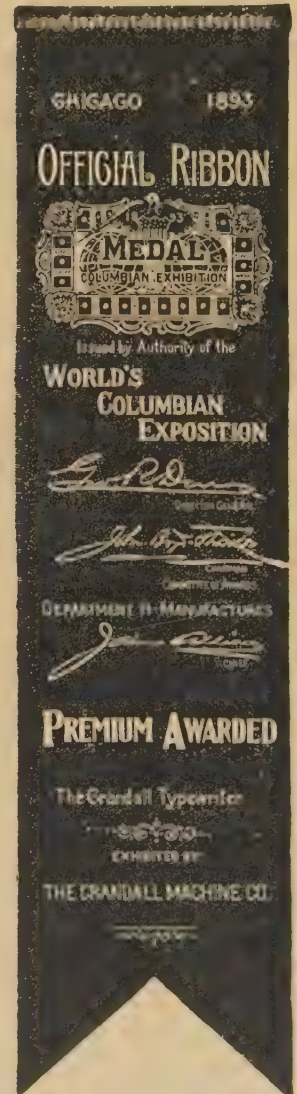
OUR DRAPER CATALOGUE describes our other machine just as fully machine of its class. Explains why the type cannot get out of alignment; how you can use it and write in almost any language under the sun; why it is a more powerful manifold than other type wheel machines; tells of the anti-friction action and the light, velvety touch.

THESE TWO CATALOGUES ARE FREE and they contain much valuable information that anyone thinking of buying a typewriter should know. They explain the inside working of the typewriter trust, give the reasons why the agents for all other machines must ask such high prices and tell why the \$100.00 price is at least \$75.00 too much for the best typewriter made. No matter what machine you may be thinking of buying, first of all send and get our Free Typewriter Catalogues. Just drop us a postal asking us to send either or both of them and they will go to you by return mail, postpaid. The information they contain will be worth money to you no matter what typewriter you may purchase as they show you plainly what you have a right to expect and prevent the agents and salesmen from pulling the wool over your eyes and persuading you into the purchase of an inferior machine at an exorbitant price.

SEND FOR THESE SPECIAL CATALOGUES TODAY. Do not forget our Crandall or Draper typewriters in on trial against any typewriter made at any price. It is to your advantage to give them a trial. It costs you nothing if you decide not to keep either of them, as we at once refund the full purchase price and all transportation charges. Thousands of critical operators are now using the Crandall and if it pleases them it will surely satisfy you.



THE
**CRANDALL VISIBLE
TYPEWRITER**
Regular Price - - \$100.00
OUR PRICE - \$24.50



Diploma awarded by the World's Columbian Exposition to the Crandall Typewriter Co. in competition with all other \$100.00 typewriters.

AT ONLY \$24.50 we offer the world renowned Crandall Visible Typewriter, for more than twenty-five years the standard of excellence toward which all other manufacturers have been striving. The Crandall Visible is a regular \$100.00 typewriter that has been sold for many years at this price. It has been exhibited at fairs and expositions in competition with all other \$100.00 machines and has been awarded medals and

prizes wherever shown, which guarantee its superiority. No other \$100.00 machine possesses as many distinctive features of merit or combines wonderful simplicity and strength with the latest modern improvements as does the Crandall. The Crandall is without a doubt the strongest and most durable typewriter manufactured. It contains fewer parts than any other high grade machine on the market and yet possesses every improvement of merit that has ever been devised.

IT IS ABSOLUTELY AND ALWAYS A VISIBLE WRITER. From the first character is printed upon the page until the page is finished not a single word or line passes out of sight of the operator. This is the only real visibility. Beware of so called visible typewriters, in which only a few words or a portion of a line is visible. It is sent to you equipped with the latest improved bi-chrome or two-colored ribbon, an improvement found upon only a few of the very best machines and at an extra price. By the touch of a button you can change the color of your writing from black to blue, or red to purple, or in fact almost any combination of colors. This improvement is of great value where it is desired to emphasize a few words and also in making credits when billing or invoicing on the typewriter.

WITH IT YOU CAN WRITE IN EVERY LANGUAGE used in civilized countries by changing the type wheel. We can furnish extra type wheels in all languages, and the change is made in just a moment.

THE MECHANISM IS SIMPLICITY ITSELF, containing only one ordinary typewriters, reducing the liability of its getting out of order or out of adjustment to almost nothing. The touch is surprisingly light and elastic. The key depression is uniform. As all the type are on one single piece of metal, the alignment remains permanent and unchanged, even after ten or fifteen years of use. In manufacturing it is perfect, regardless of the number of copies made, because of the direct hammer blow of the type wheel.

THE CRANDALL is furnished with the Universal keyboard, with double four characters. This is the style that is used in the best modern machines, and is the kind that the fastest typewriter operators call for. The universal keyboard is the easiest for the beginner to learn and the easiest for the experienced to operate.

THE \$100.00 CRANDALL VISIBLE TYPEWRITER is conceded to be the simplest and easiest to understand, the most durable and the most easily cleaned of any on the market. In finish and appearance it has never been excelled. All the bright parts are polished, heavily coppered, then nickel plated and burnished, making a practically everlasting finish. The frame is enameled, furnace baked and hand rubbed to an elegant, glossy black finish and decorated with gold stripings and ornamentation. In fact, the Crandall Typewriter is built and finished in every way as a \$100.00 typewriter should be. It is equal to the very best of the other \$100.00 typewriters and much superior to the majority of them.

THE STANDARD MACHINE FOR MORE THAN TWENTY-FIVE YEARS.

THE ORIGINAL CRANDALL TYPEWRITER was considered a triumph of the time it was devised, more than a quarter of a century ago. Year by year it has been improved. Valuable improvements, protected by patents in all civilized countries, have been added. Year by year it has maintained its lead. Hundreds of the original Crandall Typewriter, built fifteen, twenty and twenty-five years ago, although crude, compared with the splendid modern machine, are still

in use and giving perfect satisfaction to the user, proving that the principle upon which it is constructed is absolutely correct. Today it is better than ever.

CRANDALL MACHINES are being built today, which will be in use in twenty-five years from now, just as the old Crandalls, built twenty-five years ago, are still in use. This is the machine to buy if you do not wish to do business with the typewriter repair man. It does not require readjusting every few months as ordinary type bar machines do. It has no delicate, sensitive parts to break or wear out, like other machines. Having less than one-tenth the number of parts of ordinary typewriters, there is less than one-tenth of the chance of it getting out of repair.

WE ESPECIALLY RECOMMEND THE CRANDALL MACHINE to those located in the small cities, towns or villages, who are in the country, or to anyone who does not want to be in constant communication with the typewriter repair man. The first cost of the Crandall Typewriter is the only cost. There are no bills to be paid from time to time for readjustment and for the replacing of broken parts, as in all other machines.

ON ONLY \$1.00 DEPOSIT we will ship the genuine Crandall Visible Typewriter, the regular \$100.00 machine, to any address to be shipped C. O. D. for the balance of \$23.50 subject to your examination. You can examine it at your railroad station or express office and look it over carefully, and if you find it is just exactly as we say it is and if you are pleased with its appearance, pay the balance of \$23.50 to the agent and take up the shipment subject to sixty days' trial, in your own home or office, as explained below.

IT IS TO YOUR ADVANTAGE to send cash in full with the order as by so doing you save some little trouble in the payment of the C. O. D., also a charge of thirty-five to fifty cents, which all express companies make for the collection and return of the money, and of course whether you send cash in full with your order or \$1.00 deposit and pay the balance to the express agent, you receive the benefit of our sixty days' trial, which is fully explained below.

THIS IS OUR SIXTY-DAY TRIAL OFFER.

WE WANT EVERYONE who has any use for a typewriter to try the Crandall at our risk. We do not ask nor expect our customers to consider that they have purchased the Crandall Visible Typewriter until after they have given it a full sixty days' trial, in their own office or home, after the machine is received. Take the machine to your home and use it for sixty days. Examine its mechanical construction carefully, give it a most thorough test on mimeograph or stencil work, make as many carbon copies as you can, test its speed, examine the alignment carefully, use it until you have become accustomed to the touch and keyboard. Then, after you are thoroughly familiar with it, compare it with other standard machines on all these points and before the sixty days have passed you will surely have decided whether you want to keep it or not. If you do, well and good. If not, return it and get your money back, including all the transportation charges you have paid. There are no conditions to this offer. We make it just as plain and fair as we know how. If at any time during the sixty days you decide that you do not want the machine, send it back to us and get all your money back without quibble or question.

CRANDALL TYPEWRITER COMPANY

OF AMERICA

Hereby guarantees that this Crandall Visible Typewriter No. _____ is made of highest grade material, perfect in adjustment and operation. We fully warrant it for ten years, and will replace free of charge any defective part during that time.

Dated at Chicago this _____ day of _____ 190__

St. Harris

TREASURER

St. Harris

PRESIDENT

THIS IS THE GREAT QUALITY GUARANTEE, signed by the officers of the Crandall Typewriter Company, which goes with every machine and which makes you secure. When you receive this liberal guarantee with your Crandall Typewriter you receive not only the factory's guarantee signed by the officers of the company but you receive our guarantee also, for we are financially interested in this concern and hold ourselves liable to all the terms of this guarantee. Read it over carefully and note its terms and conditions. It means typewriter insurance for you for a period of ten years to come. It guarantees perfection in every detail of material or workmanship. It means free repairs for many years to come provided any broken part shows the slightest sign of a flaw or defect in workmanship. This guarantee is so broad and so liberal that you are protected against everything except violent misuse or severe accident. It is more liberal than any other typewriter manufacturer would think of giving you. In fact no other manufacturer gives a guarantee of any kind, as they one and all aim to make large profits out of repairs.

WHILE WE CAN ALWAYS FURNISH REPAIRS if they are needed, that the manufacturer is called upon to furnish a repair for the Crandall Typewriter. It is only in cases of severe accident usually, and in cases of this kind we furnish them at just enough margin over the cost to cover the handling expense as we do not aim to make a profit on repairs.

WE GUARANTEE SAFE DELIVERY. This means should your typewriter be broken or marred by very rough and careless handling by the employees of the transportation company (which is something which is unusual because of our careful system of packing in strong, secure cases), we will immediately replace it with a new machine free of all expense to you. You simply return the damaged machine and get a new one. You are put to no bother in making a railroad claim and no expense for transportation charges on the damaged machine.

ABOUT THE FREIGHT OR EXPRESS CHARGES. The Crandall Typewriter is shipped to you direct from our Chicago store. If ordered with other goods to go by freight the charges are so small that they really amount to almost nothing. The express charges on one machine to almost all points in Illinois, Indiana, Wisconsin, Michigan, Ohio, Iowa and Missouri, are usually from twenty-five to forty cents on one machine and greater distances in proportion. In every case they are but a very small amount indeed, practically nothing compared to your saving in price by purchasing from us. They are so small in every case that they need not be considered.

FOR TWENTY-FIVE YEARS THE WORLD STANDARD.

THINK OF THE ADVANTAGE

of buying a typewriter which has been a big success for more than a quarter of a century. One which was ahead of the times when it was first put on the market

twenty-five years ago and is ahead of the times today. A machine of such correct mechanical principles that the first ones put out twenty to twenty-five years ago are still in daily use, showing a durability unheard of in any other typewriter ever made. It will be a satisfaction to you in purchasing a Crandall Visible Typewriter to know that in ten, fifteen or twenty years from now, long after the complicated type bar machines which others are offering at \$100.00 have been consigned to the scrap heap or to the attic, the Crandall machine will be as good for all practical purposes as it is today. There is no wear out to the Crandall, no getting out of alignment, no getting out of adjustment. It is all so simple and so strong,



Medal awarded by the World's Columbian Exposition to the Crandall Typewriter in competition with all other \$100.00 machines.

THE FIRST COST IS THE ONLY COST. Were all typewriters built same correct mechanical principles as the Crandall Visible, the typewriter repair man would become extinct or change his vocation.

IF YOU ARE LOCATED IN ONE OF THE SMALLER CITIES, in a town or village, or in the country, even if you are located in the outskirts of a large city, it is difficult, often impossible, to secure the services of a regular typewriter expert. Even if your place of business is in the center of a good size town and the typewriter repair man is close at hand, his services are expensive and no matter what type bar machine you use you are sure to need him. Type bar machines contain an endless number of small parts which are put to a great strain in operation. They are constantly getting out of alignment and out of adjustment. The slightest defect in any one of the twelve to eighteen hundred parts, which go to make up the ordinary type bar machine, will put your machine out of commission until it is repaired. You are put to this annoyance and expense which amounts to a considerable sum of money every year even when you are so situated that you can call upon the typewriter repair man at any time. If you are located in the country or a small town where there is no repair man it necessitates shipping your machine away from home and a long period in which you will be without the use of it in addition to the transportation charges and the cost of overhauling and readjustment.

This is why you should buy a Crandall machine in preference to all others. It contains only 110 working parts in place of twelve to eighteen hundred as in other machines. The parts being few they have plenty of room for action and can be made of ample strength. There is no such thing as the Crandall Visible Typewriter getting out of alignment; no such thing as upsetting or twisting of type bars. The action never balks and never fails. Give it the ordinary care you will give any machine and you can use it year after year without a penny of cost for repairs.



The Crandall Visible Typewriter.

NOT ONLY THE SIMPLEST BUT THE BEST.

THE CRANDALL has every possible improvement. Every convenience that is found on any other \$100.00 typewriter. It is a more perfect visible writer than any other. It is fitted with a bi-chrome or two colored ribbon attachment without extra charge. It can be furnished with extra wide carriage for writing insurance policies and legal papers if desired. With it you can write in the languages of all civilized countries by simply exchanging type wheels, which is only a moment's work. Think what an advantage it is for a business man to be able to write to his customers in their own language. It is a most excellent manifold. It will make clean cut stencils for mimeograph work. It is one of the speediest machines of any. The touch is light and elastic. The key depression is even and uniform. It is equipped with the Universal keyboard with two shifts, having twenty-eight keys and printing eighty-four characters. This is the machine experts all call for and is the easiest of any to learn.

THE WRITING IS ALWAYS IN PLAIN SIGHT.

Every character is in plain sight as soon as printed



Perfect visible writing.

OUR CRANDALL VISIBLE is an absolutely visible writer. Every character is in plain sight from the moment it is printed until the page is removed from the machine. No other so called visible typewriter compares with the Crandall. In some only a portion of a line is shown, and in others but a few words. In the Crandall every character is visible from first to last. You read as you write, just as you would read a newspaper. This increases the speed of the operator immensely and reduces the liability of making errors to almost nothing. There is no lifting of platen or carriage, looking for real or imaginary errors, and no figuring or guessing at the printing point after they are corrected.

IN THE CRANDALL errors are as easily seen as when writing in long plain sight and the liability of errors is greatly reduced. The time spent in making corrections is cut in half, and the copy is neater than it can possibly be with the old style blind machines, in which the writing is done on the under side of the platen roll.

THE ABSOLUTELY VISIBLE WRITING ALONE would make the Crandall a general favorite even if it had not another single point of merit, as this is one of the most valuable features ever embodied in a typewriter.

THE CRANDALL VISIBLE TYPEWRITER is guaranteed to be the simplest and easiest to understand; the most durable and most easily cleaned of any. It has the finest possible finish and is a handsome piece of furniture, fitted to adorn the finest office.

THE LIGHT ELASTIC TOUCH.

THE CRANDALL is operated by gently pressing down the keys. No forcible blow with the finger tip is required as in many of the type bar machines. The touch is delightfully light, even and elastic. The speed is limited only by the speed of the operator. The Crandall touch is sure to please you. There is no dragging in the action. The key depression is perfectly uniform, and you can do more work with it in a given time and with less fatigue than on any other machine on the market. The action is almost perfectly silent. The contact of all the working parts is made on rounded surfaces, and they perform their work quietly and without friction. The annoying click of the steel type in type bar machines is entirely done away



The easiest of any to operate.

with. This is a great assistance in copying verbal dictation, as it is not necessary to raise the voice above its natural pitch in order that every word may be distinctly heard.

WE USE the simplest and most positive rack escapement of any. It operates instantly; so fast that there is no danger of piling up of letters even with the speediest operator.

IT MAKES THE FINEST CARBON COPIES. The type are deeply cut, and the printing cylinder is directly connected with the operating levers, enabling you to deliver a sharp hammer blow, and making the carbon copies as clear and legible as the original writing. As the printing cylinder delivers a direct hammer blow the alignment of the carbon copies is as perfect as in the original, regardless of how many copies are made. In almost all other typewriters the carbon copies are ragged in appearance, although the original may be in good alignment.

THE PLATEN can be removed instantly without disturbing the work in any way and can be replaced just as quickly and easily as it is removed and the writing continues at just the point where it was stopped. This valuable improvement, found in no other visible writing machine, is a great advantage. If, for instance, you are doing manifolding work and making a number of carbons and desire to write a telegram, letter or postal you simply remove the platen and place another platen in the machine. Do the necessary work



The platen can be instantly removed.

required on the second platen and replace it with the original, continuing the manifolding work just where you left off. No time lost in removing work from the feed roll and replacing it. No matching of copies, no handling of carbons or smutting of the work and fingers.



The Universal Keyboard.

THE UNIVERSAL KEYBOARD used in the Crandall machine is the most convenient and easiest to learn of any ever devised. It has been adopted for practically all the other standard \$100.00 typewriters so that anyone who has ever operated any other machine can learn to operate the Crandall in a few moments' time. For the beginner it is the easiest of any to learn. The Universal keyboard used in the Crandall machine is provided with twenty-eight character keys and two shift keys, writing eighty-four characters. The keyboard is so compact that every key is within easy reach of the extended fingers and it can be operated with practically no movement of the arms, making it the swiftest of any. The uniform key depression insures evenness of writing, ease of operation and high speed. The keys are made of a special composition which is very durable and pleasing to the touch. They offer a yielding surface and do not tire the fingers as the metallic and glass key tops used in other machines will do. By pressing down the key to the left of the keyboard marked CAPS, all capitals may be written, by depressing the key marked F & P, all figures or punctuation marks may be written. When depressed these keys are held in position by a small catch when desired, which can be released by a touch of the finger of the operator. The marginal release key on the right of the keyboard permits the finishing of a word or the insertion of a hyphen at the end of the line. This is the ideal arrangement, making the most convenient keyboard in use.

200 TO 500 PARTS SAVED BY OUR PRINTING CYLINDER, THE MOST SIMPLE EVER DEvised.



The Type Cylinder.

ALL THE CHARACTERS AND LETTERS are on this small cylinder. Depressing any key turns the cylinder to the character and at the same time drives it forward with a rapid, positive movement as quickly and easily as though it were a single type bar, making a sharp, clean cut impression on the paper. In fact, the distance which our printing cylinder must travel is so much less than that covered by a type bar in its forward and return movements that the effort on the part of the operator is greatly reduced. This wonderful cylinder not only does away with from 200 to 500 of the parts used in type bar machines but with it the writing is always straight and true. There is no getting out of adjustment nor out of alignment. Letters cannot print on top of each other. Type will never become battered by collision with each other. There are no type bars to become twisted or out of adjustment.

THE CYLINDER can be lifted off and all the type quickly that it is no work at all to keep them clean. You clean all the type in the same time as you could clean two or three of them in a type bar machine. Long life is insured to the type because of the fixed and rigid foundation and protection from accident by being surrounded with a metal frame. It makes the Crandall wonderfully simple. Makes it strong where other machines are weak and the most durable machine ever devised. Your Crandall machine will be as good as ever when other machines are worn out and thrown away. It will save money for you every year you use it because it will require neither repairs nor readjustment. Best of all it is, always ready for use when you are ready to use it.

IF YOU BUY FROM US, WE WILL SEND YOU A FREE PROFIT SHARING CERTIFICATE.
SEE PAGES 1 AND 2

Regular English Keyboard.	QWERTASDFGZXCVBNM?HJKL.YUIOP	qwertasdfgzxcvbnm,hjkl.yuiop
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Telegraphers' Keyboard.	ZXKC.PWFUDHIATENSORLCMY,BVQJ	-_.,(&/'"!1234567890,%&'@#;
Medical Keyboard.	ZXKC&PWFUDHIATENSORLCMY:BVQJ	zxcg.pwfudhiatensorlcmy,bvqj
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German Keyboard.	XQZV&PFLOCHARIENSTUGMDB:WKJY	xqzv.pflocharienstugmdb,wk jy
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French Keyboard.	WZYB'QPM DUIJASETONRLCèVGHFXK	wzyb~qpmduijasetonrlcévghfxk
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Swedish Keyboard.	ZCUFMLHKGDISANETRYVÄÄÖOPBJWX	zcufmlhkgdisanetryvääöopbjwx
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Danish Keyboard.	XQZVÆPFLOCHARIENSTUGMDBØWKJY	xqzvæpflochariadenstugmdbøwk jy
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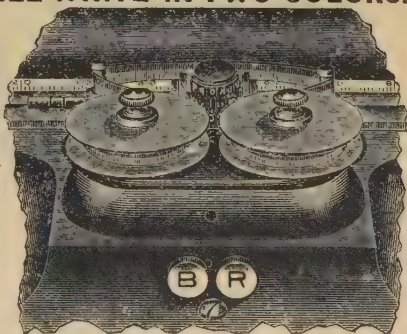
A few of the many keyboards that we can furnish with the Crandall.

YOU CAN WRITE IN ALMOST ANY LANGUAGE UNDER THE SUN WITH THE CRANDALL.

WE FURNISH TYPE CYLINDERS in languages of all civilized countries and by simply taking off the one cylinder and replacing it with another, which can be done more quickly than it takes us to tell it, you can write to anyone in any language. We furnish extra cylinders in any language at an extra cost of \$1.98 each. Consider the big advantage of being able to write to your customers or to those with whom you do business, in their own language, whether German, French, Swedish, Russian, Spanish, Polish, or, in fact, almost any language.

THE CRANDALL WILL WRITE IN TWO COLORS. EVERY CRANDALL TYPEWRITER

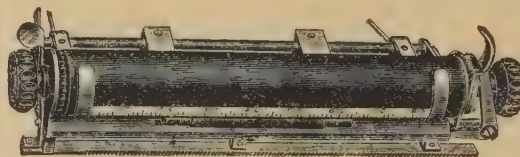
is furnished with a striped or two colored ribbon without extra charge. It is regularly furnished with a red and blue ribbon but almost any other combination of colors can be furnished if desired. By simply pushing a button just above the keyboard you change the writing from one color to another. The two colored ribbon is the latest typewriter improvement and is to be had on but few other machines and then at an extra cost. On the Crandall it does not cost you a penny extra. It is most useful for showing credits on invoices and for the purpose of emphasizing certain words in the preparation



The Ribbon Spools and Two Colored Ribbon.

of sermons, lectures, etc., and in business letters by introducing the name of an article or merchandise in a different color, thus instantly attracting attention. You can change from one color to the other in a moment's time and change back again just as quickly. The ribbon is made of the finest Irish linen fabric. The coloring matter is everlasting, not affected by heat or cold and is guaranteed never to fade. The push button by which the color is regulated is just above the keyboard in the very easiest position to reach and the color can be changed without a halt in the operation of the machine. No other machine possesses a two-color mechanism that compares with the Crandall. No other is as simple or as quickly and easily operated.

THE RIBBON SPOOLS are on top of the machine and are operated by the movement of the key levers. They are in plain view of the operator, easy to remove, easy to replace and the operation of putting on a new ribbon requires only a few moments' time.



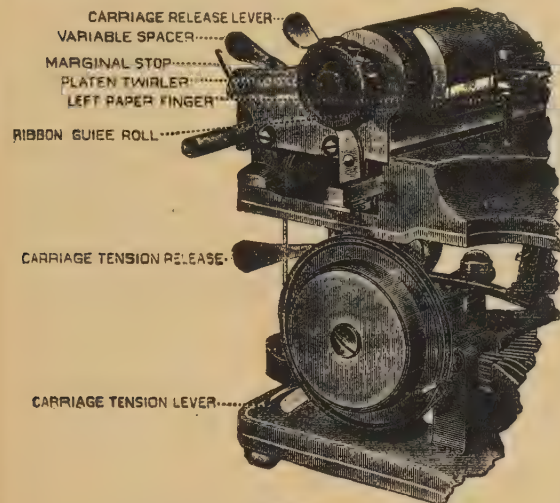
The Carriage and Platen.

THE CARRIAGE rests on a three-point contact. It is perfectly rigid and moves in a true parallel path. The carriage is not shifted up and down for capital letters as in almost all other shift key machines. This great feature insures the perfect alignment which has made the Crandall famous. The shifting of the carriage of other machines causes more bad alignment than any other feature. The carriage is instantly removed and just as quickly replaced. When removing the carriage the draw band is automatically caught and held, which prevents it accidentally slipping from the fingers of the operator, a common mishap on other machines.

as the change from small letters to capitals is made by shifting the position of the type cylinder. This great feature insures the perfect alignment which has made the Crandall famous. The shifting of the carriage of other machines causes more bad alignment than any other feature. The carriage is instantly removed and just as quickly replaced. When removing the carriage the draw band is automatically caught and held, which prevents it accidentally slipping from the fingers of the operator, a common mishap on other machines.

OUR REGULAR CARRIAGE will receive paper 9 inches wide and write a line $7\frac{1}{2}$ inches long. We can furnish special carriages for writing legal documents and other printed forms such as insurance papers, corporation and society minutes and any records where loose leaf books are used. Wide and extra wide carriages are interchangeable with the standard carriage in a moment's time and are furnished at a slight additional cost. If you wish to use a carriage for writing extra wide blanks or forms of any kind, be sure to write us, as the Crandall is especially adapted for this purpose.

THE PLATEN OR ROLLER of the Crandall is of pure Para rubber and from end to end. We use the very best grade of rubber and the Crandall platen will outwear any other and retain its shape to the last. The feed roll is held by adjustable supports and when the platen becomes worn from long use it can be adjusted to secure extra friction in a moment's time by anyone. The graduated scale reaches the full length of the writing line, assists in determining margins and affording a perfect straight edge for adjusting the paper.



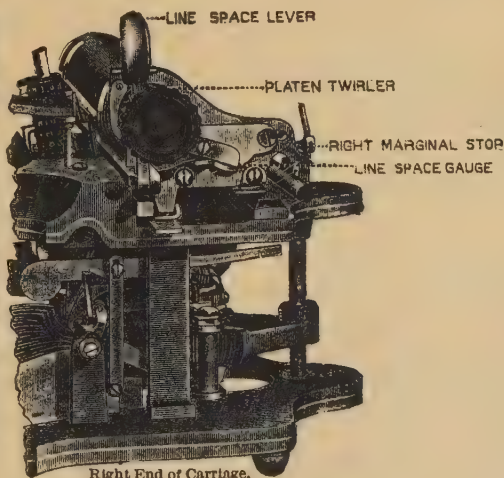
Left End of Carriage and Platen.

The carriage release lever enables you to move the carriage to the right or left and stop it at any point without touching the space bar. This is a splendid feature and almost indispensable in billing and in tabulating. The variable spacer permits you to write on ruled paper or printed forms, in fact, to print any character at any point on the paper and control the writing absolutely regardless of the regular spacing of the machine in ordinary writing. The marginal stop and paper fingers of the Crandall are combined. This is a splendid feature found in no other machine and enables you to automatically regulate the paper fingers at the same time that you regulate the width of the margin. In other words, you do the two operations in one and are sure that they are both done right.

THE PLATEN TWIRLER at each end of the platen gives the operator complete control; turning either of these knobs moves the paper up or down as desired. They are fastened to the platen shaft in such a way that it is impossible for them to become loose, thus avoiding a common annoyance with many other typewriters.

THE CARRIAGE TENSION LEVER increases the tension of the spring which draws the carriage when it is necessary.

THE CARRIAGE TENSION RELEASING LEVER just below it, decreases the tension so that it is an easy matter to regulate this to suit the operator exactly. The tension, however, is very carefully regulated by the factory and it is rarely necessary to change it. However, if you wish it changed, it can be done in just a moment's time.

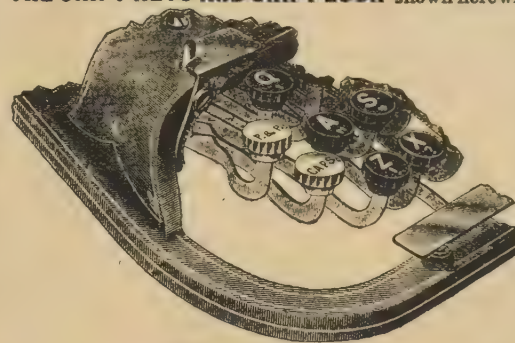


Right End of Carriage.

THE RIGHT END OF THE CARRIAGE, together with its various operating levers, is shown in this illustration. The platen twirler and right marginal stop perform the same functions as the similar parts at the left end of the carriage. The line spacing lever enables you to move the paper up to the next line at the same time that you move the carriage back and with a single motion of the hand. Please notice that our line spacing lever is operated with the right hand, saving time and greatly facilitating the work. In pushing the carriage back you can space or not just as you wish and can regulate the spacing so as to space single or double as desired.

THE LINE SPACE GAUGE controls and regulates the distance for the proper spacing it requires no further attention. Like all the other parts of the Crandall Visible it is easy of access and in a most convenient position for the operator.

THE SHIFT KEYS AND SHIFT LOCK

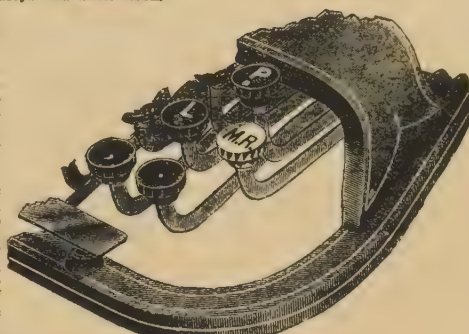


Shift Keys and Shift Lock.

on the left of the keyboard are shown herewith. By depressing the key marked CAPS, capitals may be written and by depressing the F & P key, figures and punctuation marks. The shift key locking device is shown attached to the frame of the machine just above the shift keys. It can be reached instantly and by depressing it all capitals or all figures will be written until when finished it is released by a touch of the finger and the regular writing is resumed.

THE LINE LOCK AND MARGINAL RELEASE.

The line lock prevents writing one letter on top of another at the end of the writing line, as when the end of the line is reached it automatically locks the printing mechanism and makes it impossible to make an impression on the paper. The operator does not need to be on the watch to avoid printing one letter on top of another at the end of the line. The line lock does this positively and surely.



Marginal Release Key.

THE MARGINAL RELEASE KEY, marked M. R. on the right of the keyboard, releases the line lock and permits you to insert a hyphen or finish a word before going forward to the next line as, after unlocking, the carriage will move on several spaces. This perfect device greatly increases the speed and relieves the mind of the operator.



THE CARRIAGE DRAW BAND CATCH automatically grasps the draw band and holds it when the carriage is removed from the machine. When the carriage is replaced it attaches the draw band in its proper place. It does its work quickly and quietly and never fails. It saves the annoying task of detaching the draw band by hand and the machine from the damage which invariably happens when the draw band is accidentally released.

THE BELL rings several spaces before the end of the writing line is reached and warns the operator, but even should this warning not be heeded the line locking device will prevent writing one character over another, marring the appearance of the work.

SEE HOW EASILY THE TYPE ARE CLEANED IN THE CRANDALL.

It is the easiest to clean and care for of any machine in the world. The operator simply lifts the type wheel off the machine and with a few strokes of an ordinary typewriter brush cleans all the type quickly and perfectly. It is all done so easily that it is really no work at all. This will be appreciated by those who have spent hours digging down into the interior of a type bar machine and laboriously cleaning the type one by one, smutting the fingers and scattering dirt everywhere. Twenty-five years of experience have made the Crandall a perfect machine.



Cleaning the Type Wheel.

TWENTY-FIVE YEARS OF THOUGHT AND EXPERIMENT on the part of the makers, twenty-five years of experience by the users insure for you the most perfect of all visible typewriters in the Crandall. It really embodies the best of all that is known in the art of typewriter building. There is no convenience found in any typewriter—at any price—which you do not get in the Crandall. It is far simpler and stronger than any other machine. Never gets out of order nor out of adjustment as other machines do. It is equipped with every time saving and labor saving device to assist the operator and all within easy, convenient reach. It has the universal keyboard, conceded to be the best in the world. It writes in any language by simply changing the type wheel. It is fitted with the bi-chrome or two-colored ribbon attachment found only in a few other high grade machines. It has the double shift, the line lock and release, perfect control of the paper and every other point of excellence. It can be furnished with wide or narrow carriage to do any kind of work that can be done on a typewriter. It is a perfect machine for billing and for tabulating and has the greatest of all typewriter features in its perfect visibility, which makes the writing far more rapid and far more accurate than is possible in the blind machines of the old style.

EVERYONE WHO WRITES LETTERS should have a Crandall Typewriter. It is the greatest of all modern business helps. No business, no matter how large or how small, can afford to be without one. Every merchant or manufacturer, every professional man—whether doctor, lawyer or minister—needs a typewriter and needs it almost every day.

IT IS A WONDERFUL EDUCATOR FOR CHILDREN and should be in every home. It teaches them spelling, grammar and punctuation. It interests them in their studies in a way that is really surprising. Teachers all recommend it.

A \$100.00 GUARANTEED TYPEWRITER FOR ONLY \$24.50. The Crandall Typewriter is built by a concern which has been in the typewriter business for more than a quarter of a century. They have won medals in competition with other \$100.00 typewriters wherever shown and it is superior to any other typewriter now in use at any price. Order one today.

USERS TELL WHAT THEY THINK OF THE CRANDALL TYPEWRITER:

EIGHTEEN YEARS OF USE MAKES THE CRANDALL AN OLD FRIEND.

Telephone, Wentworth 1532
ENGLEWOOD FIRST METHODIST EPISCOPAL CHURCH
William O. Shepard, Pastor.
6410 Stewart Ave., Chicago, Ill.

Crandall Typewriter Co., Chicago, Ill. June 7, 1906.
Gentlemen:—I have used the Crandall Typewriter for eighteen years. During that time I have had the use of nearly all other kinds of writers, but have never found one that seemed to me equal to the Crandall. Its simplicity, indestructibility and compactness have always argued in its favor with me. After so many years of almost daily use of the Crandall, I feel a tenderness for the machine as for an old friend, which makes me give most cheerfully this word of commendation.
Sincerely,
W. O. SHEPARD.

LIKE IT AND WILL SELL OTHERS FOR YOU.

Crandall Typewriter Co., Chicago, Ill. Union City, Ind.
Gentlemen:—The machine received O. K. and I like it. Shall keep same and think I can sell a good many machines here for you.
Truly,
REV. J. L. HILL.

MORE THAN SATISFIED.

Crandall Typewriter Co., Chicago, Ill. Detroit, Mich.
Gentlemen:—I have bought one of your Crandall Visible (No. 20,096) Machines from Gregory Mayer & Thom Co. of this city. Will you kindly send me a book of directions, as I could not obtain one in Detroit. We are more than satisfied with the work of your machine.
Yours respectfully,
A. W. ROTH.

IT IS STRONG AND IF HALF WELL TREATED, WILL ALWAYS DO GOOD WORK.

Crandall Typewriter Co., Chicago, Ill. Newark, Ohio.
Gentlemen:—Allow me to say that I have seen nothing that I like so well as the Crandall Visible. It is so strong and if half treated will always do good work.
Very truly yours,
REV. C. W. SIFFERD.

ANOTHER MACHINE THAT STANDS UP TO HARD WORK AFTER TWELVE YEARS' SERVICE.

Crandall Typewriter Co., Chicago, Ill. Cincinnati, Ohio.
Gentlemen:—Please send me four typewriter ribbons, purple. Enclosed find my check for payment of same. Address as above, but include Avondale as it is a suburb of Cincinnati. I bought my Crandall Visible from an agent who visited Canton, Ohio, ten or eleven years ago. Its work has always been most satisfactory. Yours very truly,
REV. EUGENE P. EDMONDS.

CAN'T DO WITHOUT IT FOR A DAY.

Crandall Typewriter Co., Chicago, Ill. Akron, Ohio.
Gentlemen:—I send you today under separate cover one typewritten for the Model No. 17718. You will please repair and return to me at once, sending bill for same, and I shall remit on receipt of same. I like the machine very well and can hardly do without the roll for a day at a time. Thanking you in advance for promptness in this matter, I remain
Yours truly,
H. S. BRANDON.

A MINISTER'S TESTIMONY.

Crandall Typewriter Co., Chicago, Ill. Jamestown, Pa.
Gentlemen:—I own one of your Crandall Visible Typewriters. I enclose fifty cents for which please send me one pair of spools. I need an extra pair. I should be pleased to receive your booklet describing the machine and how to care for it. I like the machine very much.
Yours most cordially,
REV. HENRY C. FOSTER.

BANKER FINDS IT SATISFACTORY.

Crandall Typewriter Co., Chicago, Ill. Van Wert, Ohio.
Gentlemen:—I presume that the ten days that I was to have to try your machine are past. During that time I have given the machine a very good test and find that it is all that I expected it to be. Should any of my friends or acquaintances wish to purchase a typewriter, I shall certainly recommend yours to them.
Yours very truly,
Vice Pres. Van Wert Nat'l Bank.

LIKES IT FINE.

Crandall Typewriter Co., Chicago, Ill. Moomaw, Neb.
Gentlemen:—I recently purchased one of your Crandall Visible Typewriters and like it fine. I have a chance to sell this machine for more than your price, and if I do, I shall buy another Crandall Visible.
Yours truly,
JNO. HARMON.

CAN WRITE FOR HOURS WITHOUT FATIGUE TO MY EYES.

Crandall Typewriter Co., Chicago, Ill. Fortress Monroe, Va.
Gentlemen:—The Crandall Visible Typewriter I purchased from you last year has given great satisfaction and happiness and relieved greatly the strain on my eyes by its black keys and large, plain letters. I have used it almost every day. I like the instrument very much because it is strong, and especially on account of its keyboard, at which I can write three or four hours together without fatigue to my eyes.
Yours truly,
REV. RICHARD L. CARNES,
Chaplain Old Point Comfort College.

Remember, we will guarantee it to please you and give you sixty days' trial, in your own home or office, in which to try and put it to any test you may see fit in order to assure yourself that all we say about it is true.

OUR GREAT TEN-YEAR GUARANTEE protects you against any possible defect in material or construction and we guarantee safe delivery. We know that you will be pleased with the Crandall Typewriter and we want you to try one at our risk, to be returned to us at our expense if it does not suit you. Order one today.

No. 23F8910 The Crandall Visible Typewriter. Shipped from our Chicago store. Weight, boxed for shipment, 30 pounds. Price.....\$24.50

WE FURNISH THE CRANDALL MACHINE regularly with a two-colored red and blue ribbon, but if the two colors are not desired, can be furnished in black, blue, green or purple ribbon, either copying or record, as specified. Be sure to state color desired. It is furnished with an English type cylinder in the regular pica type, the same as shown in the upper illustration on page 598, which is ordinarily used in all business correspondence. A special complete list of type cylinders, in all languages and in all styles, furnished on application. Any other language will be furnished instead of English, if desired, without extra charge.

TYPEWRITER CARRYING CASES.



TYPEWRITER CARRYING CASES with wood frame and steel valance, imitation black seal leather covered, with high grade linen linings and handsome nickel plated trimmings. These are indispensable where typewriters are to be carried from town to town and a great convenience in the office.

No. 23F8912 Carrying Case for the Crandall Visible Typewriter. Weight, 5 pounds. Price.....\$2.40

No. 23F8907 Carrying Case for the Draper Typewriter, same style as above. Weight, 6½ pounds. Price.....\$2.15

CAN'T GET ALONG WITHOUT THE CRANDALL.

Crandall Typewriter Co., Chicago, Ill. North Baltimore, Ohio.
Gentlemen:—I have an opportunity of selling my present Crandall and am ready to accept the proposition, but of course, I cannot get along without the Crandall in my business at all and shall not want to deliver my old machine until I receive a new one.
Yours respectfully,
GEO. W. WILKINSON,
Publisher The Weekly Beacon.

USED IT OVER THIRTEEN YEARS IN NEWSPAPER WORK AND NOW WANTS ANOTHER.

Crandall Typewriter Co., Chicago, Ill. Madison, Ind.
Gentlemen:—Having used one of your writers for the past thirteen years or more, we would like to trade the old machine in and get a new one. We are offered an exchange from other typewriter companies, but we wish to make a deal with you if possible.
Respectfully,
A. S. CHAPMAN,
Editor Madison Democrat.

IN HARD ROAD SERVICE EIGHT YEARS.

Crandall Typewriter Co., Chicago, Ill. Blue Canyon, Calif.
Gentlemen:—Please send me one of your latest model machines. You will remember I have bought seven or eight of your machines in the past few years and one of them I sold to the roadmaster of the Southern Pacific Railroad. He has used it hard for eight years and wants another. I like the Crandall better and better all the time. Kindly make prompt shipment and oblige.
Yours truly,
J. A. CAMERON.

I WOULD NOT GIVE IT UP FOR ANY OTHER MACHINE I KNOW OF.

Crandall Typewriter Co., Chicago, Ill. Bloomfield, Iowa.
Gentlemen:—I have two of your machines, one of which I have used ten years in succession. I would not give it up for any other machine I know of. I have perhaps done more on it than on all the other typewriters in our city put together, as I do all my editorial work on it besides being almost constantly employed taking depositions on it. Just filed a big one today.
Yours faithfully,
C. F. DAVIS.

I USE IT IN WRITING INSURANCE FORMS.

Crandall Typewriter Co., Chicago, Ill. Portville, N. Y.
Gentlemen:—I have one of your typewriters that I got of J. P. Nagle, of this place. It manifests very well, and though an old machine works well with the exception that it needs a new ribbon. Please send me new type cylinder and new ribbon. I want to use it by June first, as I write my insurance policies on it. Yours for the Crandall,
O. A. DEVORE.

ARRIVED IN GOOD CONDITION; MUCH PLEASED.

Crandall Typewriter Co., Chicago, Ill. Birmingham, Pa.
Gentlemen:—Typewriter received in good condition and I am very much pleased with it. Everything is O. K. and I know I shall enjoy using it. Yours truly,
REV. WARREN J. KEEFER.

USED SIX OR EIGHT YEARS; DON'T WANT TO GIVE IT UP.

Crandall Typewriter Co., Chicago, Ill. Northampton, Mass.
Gentlemen:—I have an old Crandall Visible machine, called the New Model, that I have used some six or eight years. I like it very much and do not want to give it up.
Respectfully,
L. L. CAMPBELL, Postmaster.

STILL GOOD, AFTER TWELVE YEARS.

Crandall Typewriter Co., Chicago, Ill. Passaic, N. J.
Gentlemen:—Please send me a couple of ribbons. I have had this Crandall Machine in constant use for twelve years and it has never been in the shop for repairs till about three years ago when your Mr. Benedict, of New York, overhauled it for me.
Yours very truly,
E. E. CLOCK.

WOULD ONLY EXCHANGE FOR UNIVERSAL KEYBOARD.

Crandall Typewriter Co., Chicago, Ill. Hunnewell, Mo.
Gentlemen:—The Crandall Visible I have has kept in good order all these years and gives good satisfaction. However, I have always had a longing desire to exchange it for one with the other keyboard. I should be glad if you would send me about three catalogues and other reading matter you may be able to. There are two persons near here who have been considering the matter of getting a machine. As soon as I can I shall bring your improved machine to their notice.
Yours truly,
G. H. AUSTIN.

BEST ON THE MARKET THAT I HAVE COME ACROSS.

Crandall Typewriter Co., Chicago, Ill. Holyoke, Mass.
Gentlemen:—My old Crandall Visible Machine is in such good order I do not think it best for me to pay out the difference in order to get the Universal Keyboard. I am glad to have had the chance to see your new machine, as I am sure it is the best one on the market that I have come across. I thank you for sending it on for me to see, and if I can help you in any way to the sale of one of these typewriters in this vicinity I will be pleased to do so. You may refer to me with the assurance that I will say a good word for this machine should anyone inquire. I remain,
Very truly yours,
S. B. WINCHESTER.

DEPARTMENT INDEX

TO THOSE WHO WISH TO REFER TO ANY ONE DEPARTMENT and not to any special item, we direct you to the following abridged department index; but if you are looking for any special item you will find it in the itemized index arranged alphabetically on these colored pages.

IF YOU FAIL TO FIND THE ITEM YOU ARE LOOKING FOR UNDER THE ITEMIZED INDEX, refer to the department and search carefully for the article you are looking for; otherwise you might overlook it, as we may have the exact same article indexed under a different number. In other words, if you should fail to find the item you are looking for in the itemized index, by referring to the department you are almost sure to find it, for there is scarcely an article imaginable that will not be found in our great stock of merchandise.

WHEN YOU REFER TO A CERTAIN PAGE and the item you are looking for is not shown on such page, but a special catalogue is described, don't fail to write for the special catalogue mentioned. In the special catalogue described you will find a large and complete line of the goods you are looking for.

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Wire Stretcher.
\$4.00

No. 63F5622 Self Locking Tackle Block Wire Stretcher for woven wire fencing. Can be used with either hand or horse power. Can be adjusted so a greater tension can be put upon either the upper or lower wire as desired. It will hold at any point without slipping. Every pound pulled on the rope is same as four pounds on the wire. It requires 1/2-inch rope, which is not furnished unless ordered separately. From 30 to 100 feet is commonly ordered, as blocks and rope can be used as an ordinary hoist. Do not spoil a good fence by failure to have it properly stretched. This picture shows the only proper way to stretch wire fencing. This combines a first class wire stretcher and a rope hoist.

Price, with hardwood bars, bolts and chain, but without rope or whiffletrees. \$4.00

The Security Automatic Rope Hoist.

The Security Automatic Rope Hoist illustrated herewith, hoists, lowers, locks and unlocks without the bother of a trip rope. The heavier the load the tighter it locks. It can be used in any position, horizontal or perpendicular. Just the thing for erecting windmills and taking out and putting down pumps. It is made of the best malleable iron and fully warranted. All sizes have double lower block. Those who wish to better their own clamping bars, chain, etc., by using one of our Security Automatic Rope Hoists can have a first class wire stretcher as illustrated above.

No. 9F9695 Made for 1/2-inch rope. One man can lift 600 pounds. Capacity, 2,500 pounds. Price, without rope, \$2.35

No. 32F1291 1/2-inch Manila rope, suitable for above stretchers and hoists. Price, per foot 2 1/2 c

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Fence Posts.

The prices of wood fence posts are high and are getting higher. Their life is short and getting shorter. Their quality is poor and getting poorer. They last but a few years and are gone.

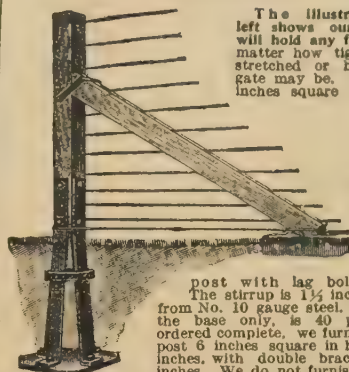
Our Tri-State Fence Post will last three times as long as the best and highest priced wood post that money can buy. It will last from six to ten times as long as a second class post and the price is right.

The illustration at the left shows the base of our Tri-State Fence Post which is made of iron. The neck of the base to which the post is bolted is not less than 3/4 inch thick, 1 1/2 inches wide and 18 inches long. The wings which hold the post steady in the ground are cut from a piece of 3 1/2 x 3-16 inches thick, and when in position they are 9 inches from outside to outside of wing.

They are bolted together with machine bolts 5-16 inch in diameter. The braces running from the neck of the post down to the feet, are not lighter than 11 gauge and they are 19 inches long. The base is not lighter than 11 gauge and is cut from a piece 5x5 inches, with the corners clipped. This base is bolted on to the neck with 5-16 inch machine bolts. We furnish two lag screws 5-16 inch in diameter to bolt the base to the wood post. The base weighs, complete, not less than 9 pounds. This base will follow a 6-inch auger or digger and as the metal is very heavy right at the top of the ground, where it is most affected by rusting, it will last for many years.

The illustration at the right shows the complete post. The wood part is made from hardwood 60 inches long, 2 1/4 inches thick, sawed tapering from 3 1/2 inches at the base to 2 1/4 inches at the top. You will notice that the wood does not touch the ground, hence will not rot. If you have fence posts which are rotted off at the top of the ground, do not throw them away. Just saw them off an inch or two above the ground where they are sound, dig out the rotted end, set a Tri-State base in the hole, bolt the base to your post and you will have a post that will last longer than the original post did. Our metal bases are thoroughly coated with a water-proof paint which will protect them from rusting many years.

In some cases where they have them, farmers use heavy sound rails from an old rail fence sawed to the proper length. Others use saplings of the proper size. Some take out posts which are rotted off at the top of the ground and split them into from two to four posts; others use a 2x4 scantling sawed the proper length, any of which when bolted to the iron base makes a first class post, for almost any kind of wood it does not touch the ground, will not rot. When you are using seasoned hardwood you should start the holes for the lag bolts with a 1/2-inch bit, but when green or softwood is used, this is not necessary, and a few blows with a hammer will start the lag bolts, and then tighten up with an ordinary wrench.

End Posts.

The illustration at the left shows our end post. It will hold any fence or gate no matter how tight the fence is stretched or how heavy the gate may be. The base is 13 inches square and 3-16 inch thick. The braces are not less than 3/4 inch thick, 1 1/2 inches wide and 4 feet 2 inches long. The cross braces are made of strips 3 inches wide, cut from No. 7 gauge steel. The braces are fastened to the post with lag bolts, 3/4 x 4 inches.

The stirrup is 1 1/2 inches wide, made from No. 10 gauge steel. The weight of the base only, is 40 pounds. When ordered complete, we furnish a hardwood post 8 inches square in height, up to 60 inches, with double braces, each 2 1/2 x 5 inches. We do not furnish the wire truss which binds the foot of the brace to the post. The weight of the complete post is about 90 pounds. The corner post is made the same as the end post, except that it is braced in two directions.

Price List of Tri-State Fence Post.

No. 63F5760 Line Post, complete, with wooden part, any height desired up to 5 feet. Price, each, 30c

No. 63F5763 Iron Base-only, for line post. Each, 25c

No. 63F5765 End Post, with wooden part, any height up to 5 feet, with braces. Price, each, \$2.15

No. 63F5769 Corner Post, complete, with wooden part, any height up to 5 feet, with braces for two ways. Each \$2.50

No. 63F5772 Iron Base only, for either corner or end post with stirrup for braces. Price, each, \$1.62

At the above prices, we deliver the goods free on board cars at factory at St. Anne, Ill., from which point the customer pays the freight. Other goods cannot be shipped with fence posts.

Special Notice.

If the above goods are ordered in carload lots, the price will be 1 cent less each for the base or the complete line post and 5 cents each less for the complete end or corner post or bases for same. In the limited space prevents us from cataloging the many prompt shipments and we respectfully solicit the business of railroad companies, fence contractors and other large users of fence posts.

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FROM THIS ILLUSTRATION you can get an idea of the appearance of our large and complete Seed Catalogue. It is a large 9x12-inch book, fully illustrated, describing hundreds of new and desirable varieties of vegetable, flower and farm seeds. It tells the plain truth about seeds; it tells you what varieties are best adapted to your section, what kinds are best for early planting and for late planting and what sorts are most profitable for market gardens to grow, which are to be preferred for home use and why; it offers you fresh, hardy seeds of the highest vitality and the purest type for a small part of the price that others charge; it offers you wonderful garden collections of the newest and best sorts grown at prices one-tenth what others would charge for the same quantity and quality; it explains the seed business as operated by all other seed dealers; tells you why we can and do sell so cheap and why others must charge such enormous prices.

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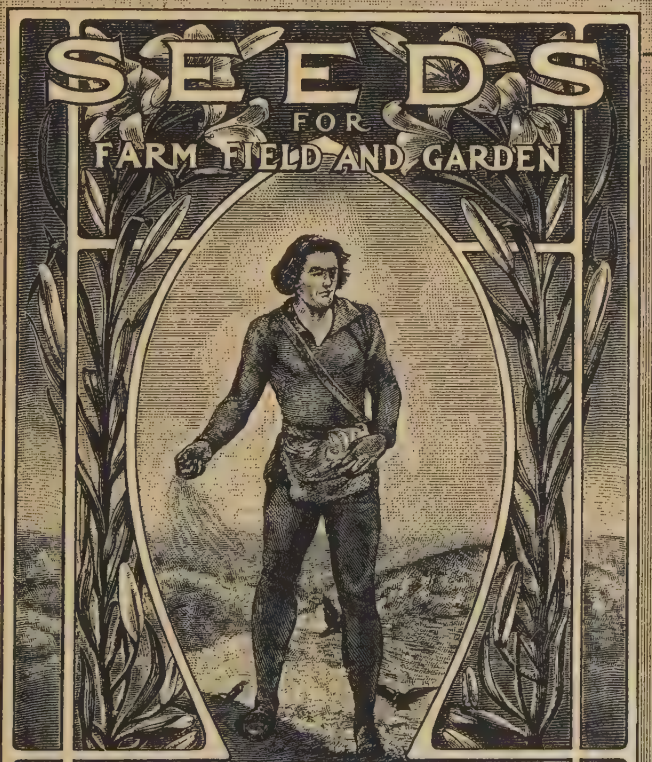
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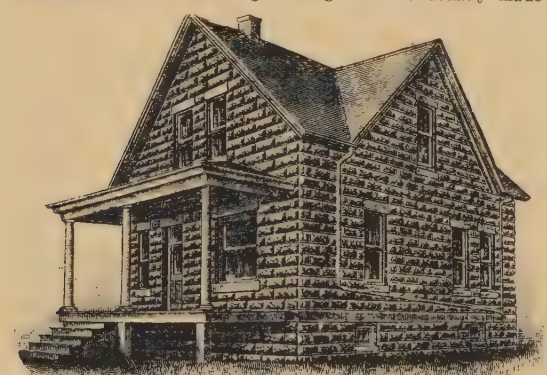
CEMENT BUILDING BLOCK MACHINES

CEMENT BUILDING BLOCKS HAVE QUICKLY ATTAINED A WONDERFUL POPULARITY THROUGHOUT THE COUNTRY. THERE ARE HUNDREDS OF DIFFERENT CEMENT BLOCK MACHINES ON THE MARKET, THOUSANDS OF PLANTS FOR MANUFACTURING THE BLOCKS HAVE BEEN ESTABLISHED THROUGHOUT THE COUNTRY, AND THOUSANDS OF STRUCTURES OF VARIOUS KINDS HAVE BEEN ERECTED. THE FIELD FOR THIS MATERIAL IS SO LARGE THAT IT WILL BE MANY YEARS BEFORE COMPETITION FORCES PRICES DOWN TO AN UNPROFITABLE BASIS.

At the present time the business is very profitable. Farmers who own a sand bank or gravel pit are starting to manufacture cement building blocks and find a ready sale for them at a very handsome profit. Lumber dealers are buying machines and starting the manufacture of building blocks and find it is a profitable side line for them to handle. Coal dealers, teaming companies, contractors and builders find it is profitable for them to invest in an outfit for making building blocks for their own use and for sale in their community. As in all other business lines, those who grasp the opportunity first will make the most money out of the business. Those who start first and establish a reputation for making good blocks will build up a trade that will pay them a handsome profit for years to come, as the business is now in its infancy. Competent authorities claim that cement blocks will be the chief building material of the future. In many localities contractors now specify a lower price for the cement block building than for one made from wood. The prices will vary according to the price at which the cement and other material can be purchased. In a large part of the United States 5 cents worth of cement will make a block 8x16x8 inches, the standard sized block. The average price at which blocks of this size are sold is from 15 cents to 25 cents each. Some builders claim that at 25 cents each they are cheaper to build with than bricks at \$6.00 per thousand. In order to build up a lasting business on cement blocks, it is absolutely essential that you have a machine that will make good blocks and make them economically. It is absolutely essential that all material be thoroughly mixed, and then it is absolutely essential that the blocks be thoroughly cured after they are made. To make a first class block, it is customary to make the face of a mixture containing one part cement to three parts of sharp sand or finely crushed screened stone. This face should be from one-half to three-quarters of an inch thick. The material for the body of the block is commonly made with one part of cement to five parts of crushed stone or gravel. The material should be thoroughly mixed when dry and not moistened until ready to use. The material should be moistened just enough to mold. If it is too dry it will crumble, and if too wet it will fall down. Care must be taken that the material is solidly tamped into the machine. The block should be left on the pallet as it comes from the machine until it has thoroughly set (from 12 to 24 hours). As soon as the block has set it should be thoroughly sprinkled and kept wet for not less than 48 hours. The sprinkling should be done at least twice a day, or, at any rate, often enough to keep the blocks wet all the time. This is one of the most important points in making good blocks. No matter how good the material, no matter how carefully made, no matter how perfect the machine may be, unless the blocks are properly cured they will, after a time, begin to crumble. Authorities on cement say that cement blocks improve in hardness and strength with age, but they can be used under ordinary conditions in thirty days after being made.

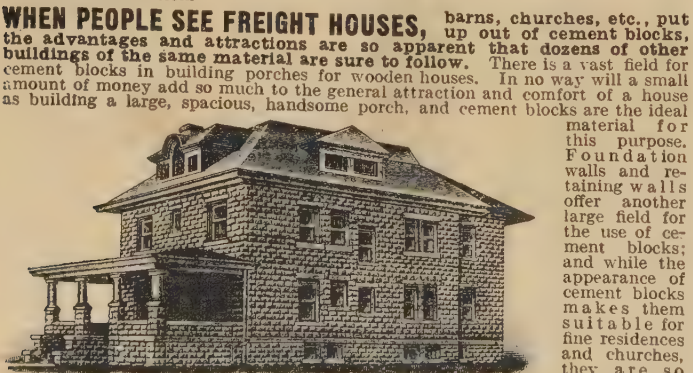
THE CAPS AND SILLS FOR WINDOWS AND DOORS

are common-ly made in wooden molds, made just the right size for the particular job they are intended for. Blocks that go underground are usually made without a facing and solid, without cores. Two men can mix the material and make 150 good blocks per day with our machine. It does not require a brick layer or stone mason to erect a building of cement blocks. Ordinary handy men can build barns, corn cribs and houses of cement blocks, making the blocks themselves. There is an opportunity now to build up a nice business in the manufacture and sale of cement blocks in almost any community in the United States. There is no doubt but in the next year, or two years, there will be one hundred buildings made from cement blocks where there is now one. There will be a constantly increasing demand that will insure a good profit in the business for many years. The future for this industry is extremely brilliant. It will be years before the field is covered or begins to be crowded. If there are persons in your town or locality now making cement blocks, do not let this deter you from entering into this profitable business quickly, for the demand in your section is sure to increase beyond the capacity of those already in the business to produce the blocks, for the cement block industry is today a matter of introduction.



Stylish six room cement block cottage, of low cost, built with X-L-ALL cement blocks. One of the coziest homes in one of Chicago's best suburban towns. Our Buckeye machine will make similar blocks.

When people see freight houses, barns, churches, etc., put the advantages and attractions are so apparent that dozens of other buildings of the same material are sure to follow. There is a vast field for cement blocks in building porches for wooden houses. In no way will a small amount of money add so much to the general attraction and comfort of a house as building a large, spacious, handsome porch, and cement blocks are the ideal material for this purpose. Foundation walls and retaining walls offer another large field for the use of cement blocks; and while the appearance of cement blocks makes them suitable for fine residences and churches, they are so cheap and can be so easily made that farmers are using them for the cheapest buildings, sheds, corn cribs, silos, cisterns and smoke houses as well as barns and residences. On the following pages we illustrate, describe and price the best cement block machines on the market today.



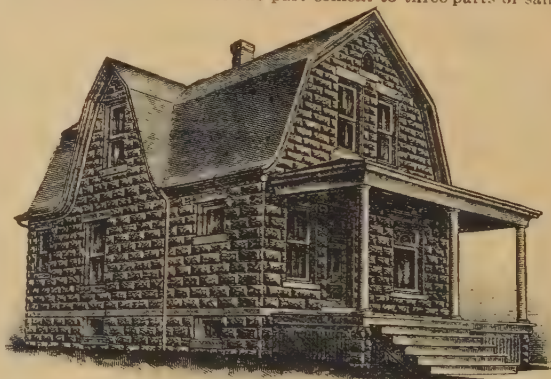
A large, beautiful residence, built entirely of cement blocks made on an X-L-ALL cement block machine, and one of the finest houses in Illinois. Our Buckeye machine will make similar blocks.

The cheapest buildings, sheds, corn cribs, silos, cisterns and smoke houses as well as barns and residences. On the following pages we illustrate, describe and price the best cement block machines on the market today.

A FEW POINTERS REGARDING CEMENT BLOCKS.

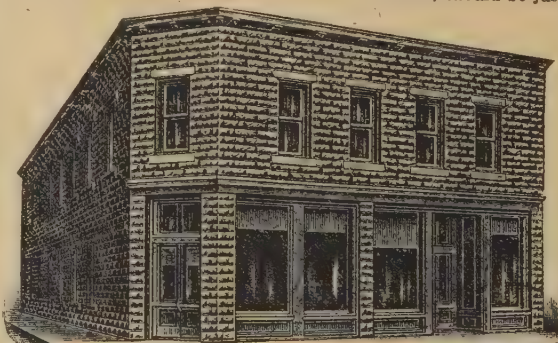
It is generally admitted by authorities on concrete construction

that the best and strongest mixture can be made with materials of different sizes. It will be found that by using coarse gravel or crushed stone, the strength of the block will be greatly improved. A mixture containing one part of cement to five parts of well mixed sand, large and small gravel or crushed stone, will make better blocks than a mixture of one part cement to three parts of sand only. So far as strength is required, mixture containing as little as one part cement to seven or eight parts of gravel, will answer all ordinary requirements, but the blocks made from such mixtures will soak up water and it would not be advisable to use them in the outside walls of a house. There can be no hard and fast rule laid down for mixtures. Every block maker must determine for himself by experiment, just what will give him the best results. Different kinds of materials are used in different parts of the country and an experienced block maker will quickly discover what mixture will make the best block. We simply call attention to the fact that the most expensive mixture will not always make the best block. The concrete when mixed, ready for the machine, should be just



Very attractive seven room cottage, built of cement blocks, made with our X-L-ALL machine. A beautiful home at moderate cost. Our Buckeye machine will make similar blocks.

what will give him the best results. Different kinds of materials are used in different parts of the country and an experienced block maker will quickly discover what mixture will make the best block. We simply call attention to the fact that the most expensive mixture will not always make the best block. The concrete when mixed, ready for the machine, should be just



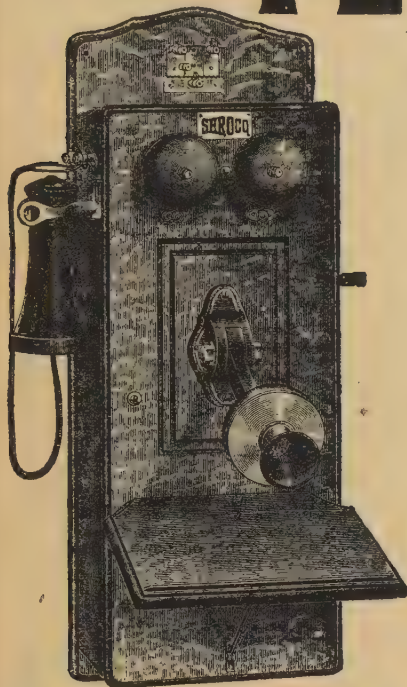
This large, substantial double store building was constructed entirely of cement building blocks made with our X-L-ALL machine. Our Buckeye machine will make similar blocks.

are also caused by imperfect mixing of the dry material. Remember, also, that the blocks must be protected from the sun until thoroughly cured.

SERIES
AND
BRIDGING

SEROCO TELEPHONES

70
TO
11¹⁵



Our Compact Cabinet Series or Bridging Seroco Phone.
Prices, \$7.70 to \$10.30, according to style.
See Nos. 48F2101 to 48F2173.

THERE IS NOT A TELEPHONE MADE AT ANY PRICE THAT WILL TALK PLAINER OR FARTHER THAN THE SEROCO. THERE IS NOT A TELEPHONE MADE, AT ANY PRICE, THAT WILL RING AS MANY BELLS ON A LINE OR THAT WILL RING FARTHER THAN THE SEROCO.

AS TO PRICES, WE WANT YOU TO ASK OTHER DEALERS FOR QUOTATIONS BEFORE ORDERING, THEN YOU WILL KNOW THAT WE SAVE YOU MONEY.

ABOUT THE QUALITY. When you buy a telephone, you want to be sure, first, that it is a good telephone. You want to be sure that it is good all the way through; you want to be sure that nothing but the very best materials are used and nothing but the highest class of skilled labor is employed in its construction; you want to be sure that it is mechanically and electrically perfect in every detail, correctly and scientifically designed. That is the first consideration—quality. Second, you want to be sure that you buy it at the right price. There is nothing to be gained simply by paying out more money for an article than it is worth, even if it is good quality.

THERE ARE MANY DEALERS IN TELEPHONES today who pretend to be manufacturers, but who are in reality merely assemblers, purchasing in the open market, wherever they can buy the cheapest, all of the various parts which enter into the construction of a telephone; and these so called "manufacturers" simply assemble these parts, that is, put them together. It is impossible to produce a thoroughly dependable telephone under such a system of manufacturing, because the various parts come first from one source of supply and then another; sometimes they are good; sometimes they are bad. They are always subject to variation, because different manufacturers never produce articles exactly alike, and the purchaser of such a telephone never knows whether he can obtain repair parts, never knows whether he can replace a worn out or broken part, and in the long run such a telephone is a very expensive instrument, regardless of the original cost.

THE SEROCO TELEPHONES are made complete from start to finish in one factory; the generator, the even the smallest screws, washers, etc., which enter into its construction are all made in the same factory. Every part of the Seroco Telephone is interchangeable, and we can furnish at any time in the future exact duplicates of every part. We can replace at any time any part that may wear out in service or become damaged in any way. **ALL OUR MATERIALS** are bought months in advance, to guard against possible delays, and lumber is all thoroughly seasoned for months and kiln dried before it is made up into cabinets. Our carbon and steel are imported direct from Europe and shipped from the Atlantic seaboard by an all water route to secure the lowest possible freight charges. Every lot of new material as it comes to the factory is chemically tested before acceptance. The workmen engaged in the construction of the Seroco Telephones are men of the highest degree of skill; men of long and practical experience in telephone work.

TESTING. Every one of the Seroco Telephones is tested before it leaves the factory, in ten different ways, by ten different electrical experts. Not a telephone is allowed to leave the factory that does not test better by 25 per cent than the standard established by the National Interstate Telephone Association. The fact that every part of the Seroco Telephone is made complete in the one factory, under the general supervision of one man, gives us absolute control of every part and enables us to maintain this very high standard of excellence, something which no manufacturer can do who is compelled to depend upon outside manufacturers for parts of his telephone.

PROMPT DELIVERIES. We carry in stock here at our store in Chicago the largest stock of telephones that is carried by any dealer or manufacturer in the United States. We have on hand at all times, boxed, packed and ready for shipment from 1,500 to 2,000 telephones, and we have arrangements with the factory under which we receive shipments of new stock daily, thus keeping our stock rooms full at all times and enabling us to fill all orders promptly.

SIMPLICITY OF CONSTRUCTION.

The Seroco Telephones are made with the greatest possible simplicity, all complicated parts having been eliminated. They are easy to put up and they are easy to keep in order after they are put up. They are equally easy to repair in case of accident or damage. Simplicity of construction in the telephone means simplicity of construction of the line. Anyone can put up a telephone line and install our instruments. There is nothing complicated, nothing hard to understand about it. No expert knowledge of electrical matters, no skill as a telephone man is required. The instruments are simple; they are made right in every way; they reach you in perfect order, and with the easily understood and simple directions which we send with every instrument it is easy for anyone, without the slightest previous experience, to put up a line and install the instruments satisfactorily.

ABOUT OUR PRICES. Our prices are lower than the prices made by any other telephone manufacturer or dealer, because, first, we are satisfied with a very much smaller percentage of profit, selling telephones on exactly the same small percentage of profit that we figure to make on the most staple merchandise; secondly, because the cost to us is figured on a basis of actual shop cost, without one cent added for general overhead expenses, which must be added to the cost of telephones marketed in the usual way. The factory which makes our telephones does no advertising, employs no salesmen, thus entirely eliminating all selling, collecting and other general expenses.

OUR GUARANTEE. As the astonishing low prices which we make on Seroco Telephones may, in spite of our explanation, lead some to doubt the high quality of the goods, we send out with every telephone our signed guarantee, under the terms of which we become responsible for the quality, material and workmanship of every telephone we sell. Remember that our guarantee means something, because Sears, Roebuck & Co., with their fully paid capital and surplus of over Five Million Dollars, stand back of it. Remember that the guarantee issued by unknown and financially weak concerns, who may be out of business six months after you buy their telephone, is not worth the paper it is written on.

OUR TWELVE MONTHS' FREE TRIAL OFFER. You may return to us, at our expense, at any time within one year from the time you receive your shipment, any Seroco Telephone not found entirely satisfactory in every way, mechanically and electrically perfect, and we will refund your money, together with any express or freight charges you may have paid. If there are any weak points in a telephone they will certainly show up within a year, so you assume no risk whatever in sending us your order for telephones.

OUR BIG FREE TELEPHONE CATALOGUE which we will be glad to send you free, tells all about the details of the Seroco Telephones, all about the transmitters, the receivers, the switch hooks, the ringers, the generators, the lightning arresters, and the cabinets. Explains in detail just how our instruments are made and why we can sell a better telephone for less money than anyone else.

While we will gladly send you this free telephone catalogue, you need not delay to write for it, but you can order direct from these pages, which show our complete line at lowest prices. We accept your order with the understanding and agreement that if you are not fully satisfied with the goods, if you don't find our telephones the highest grade instruments in every respect and if you don't find we have saved you a great deal of money, you can return the goods at our expense and we will promptly return all the money you sent us.

WANTS SEVENTEEN MORE.

Sears, Roebuck & Co., Chicago, Ill. Clinton, Ky.
Gentlemen—I recently ordered of you twenty telephones and they are highly satisfactory. I now order seventeen more just like the others—Five-Magnet Bridging, 1800-ohm ringer with double battery cabinet.
Yours truly,
E. T. SPICER.

LET US QUOTE YOU ON A SWITCHBOARD. WE CAN SAVE YOU MONEY.



SEE NEXT PAGE FOR
PRICES ON ALL
TELEPHONES.

THIS ILLUSTRATION
SHOWS
OUR FIVE-MAGNET
BRIDGING SEROCO
PHONE WITH
COMPACT CABINET.

Prices, \$9.70 to \$10.30.

See Nos. 48F2171
to 48F2173.

RINGS FORTY BOXES WITH OUR PHONE.

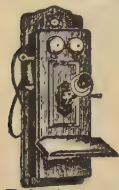
Sears, Roebuck & Co., Chicago, Ill. Chico, Texas.
Gentlemen:—Our boxes came last week and I think that the goods are the best I ever saw by odds. Two of the parties on the line would not let me send their order. Sent theirs to _____ and can't ring Central with only six boxes on the line, and we have runs forty with the Seroco.
Yours very truly,
W. B. NORWOOD.

BEST HE EVER SAW.

Sears, Roebuck & Co., Chicago, Ill. Coleman, Ga.
Gentlemen:—The lot of telephones which I received from you are the best that I ever saw. I don't want any other kind. Please let me know what you can sell me your express switchboard at with 100 drop capacity, and rigged up with forty drops to best work.
Yours truly,
C. A. BROWN.

Seroco Series Telephones.

Our Seroco Series Telephones are made with 50-ohm ringers and powerful series generators guaranteed to ring through 25,000 ohms resistance. This generator is made with extra long heavy laminated armature wound with silk insulated wire, wide noiseless gear and automatic shunt, highest grade bi-polar receiver, long distance solid back transmitter, self contained long lever switch hook and two-path lightning arrester and switch. The best series telephone that can be made regardless of price.



Series Telephone with Compact Cabinet.

No. 48F2101 Series Telephone, as described above, with latest style compact cabinet. Price, each.....\$ 7.70
Per dozen..... 88.70

Series Telephone with Double Battery Cabinet.

No. 48F2106 Series Telephone, as described above, with large double battery cabinet. Price, each.....\$ 8.20
Per dozen..... 94.25
Two dry batteries are included with each series telephone at above prices. If wet batteries are wanted instead of dry batteries add 26 cents to the price of each phone. Wet batteries can be used only with the double battery cabinet. Weight of one telephone when packed, about 50 pounds.



Seroco Bridging Telephones.

These telephones are used on party lines where a number of instruments are installed, and no switchboard or central office is necessary. Our bridging telephones are equipped with a special high grade ringer, designed especially for bridging work, and extra powerful four-magnet or five-magnet generators. The generators, transmitters, receivers, ringers, switch hooks, lightning arresters and cabinets are all of the highest grade. We guarantee our bridging telephones to be the best that skilled labor, money and expert electrical knowledge can produce.

Four-magnet Bridging Telephones.

These telephones, equipped with four-magnet generators, are adapted to party lines having twenty or less instruments.



With Compact Cabinets.

No. 48F2151 Four-magnet Bridging Telephone, with compact cabinet; 1000-ohm ringer. Price, each, \$ 9.25
Per dozen..... 106.15
No. 48F2152 Four-magnet Bridging Telephone, with compact cabinet; 1600-ohm ringer. Price, each, \$ 9.50
Per dozen..... 109.30
No. 48F2153 Four-magnet Bridging Telephone, with compact cabinet; 2000-ohm ringer. Price, each, \$ 9.80
Per dozen..... 112.50

Two dry batteries are included with each of our four-magnet bridging telephones at above prices. Weight of one telephone when packed, about 50 pounds.

With Double Battery Cabinets.

No. 48F2156 Four-magnet Bridging Telephone, with double battery cabinet; 1000-ohm ringer. Price, each, \$ 10.05
Per dozen..... 116.35
No. 48F2157 Four-magnet Bridging Telephone, with double battery cabinet; 1600-ohm ringer. Price, each, \$ 10.25
Per dozen..... 118.20
No. 48F2158 Four-magnet Bridging Telephone, with double battery cabinet; 2000-ohm ringer. Price, each, \$ 10.50
Per dozen..... 121.70
Two dry batteries are included with each of these bridging telephones at above prices. The double battery cabinet, however, is large enough to accommodate two wet batteries, and if preferred we will include wet batteries for 26 cents extra per telephone. Weight of one telephone when packed, about 50 pounds.



Five-magnet Bridging Telephones

These telephones, equipped with extra powerful five-magnet generators, are adapted to lines on which from twenty to forty instruments are installed.

With Compact Cabinets.

No. 48F2171 Five-magnet Bridging Telephone, with compact cabinet; 1000-ohm ringer. Price, each.....\$ 9.70
Per dozen..... 111.80
No. 48F2172 Five-magnet Bridging Telephone, with compact cabinet; 1600-ohm ringer. Price, each, \$ 9.95
Per dozen..... 114.75
No. 48F2173 Five-magnet Bridging Telephone, with compact cabinet; 2000-ohm ringer. Price, each, \$ 10.30
Per dozen..... 119.70
Two dry batteries are included with each of our five-magnet bridging telephones at above prices. Weight of one telephone when packed, about 50 pounds.

With Double Battery Cabinets.

No. 48F2176 Five-magnet Bridging Telephone, with double battery cabinet; 1000-ohm ringer. Price, each, \$ 10.60
Per dozen..... 121.70
No. 48F2177 Five-magnet Bridging Telephone, with double battery cabinet; 1600-ohm ringer. Price, each, \$ 10.85
Per dozen..... 124.90
No. 48F2178 Five-magnet Bridging Telephone, with double battery cabinet; 2000-ohm ringer. Price, each, \$ 11.15
Per dozen..... 129.70
Two dry batteries are included with each of these bridging telephones at above prices. The double battery cabinet, however, is large enough to accommodate two wet batteries, and if preferred we will include wet batteries for 26 cents extra per telephone.



Seroco Portable Desk Set.



For use on desks and tables. Made up the same as our high grade telephones.

No. 48F2200 Series Desk Set. Price, complete.....\$9.45
No. 48F2201 Four-magnet 1000-ohm Bridging Set. Price, complete.....\$11.25
No. 48F2202 Four-magnet 1600-ohm Bridging Set. Price, complete.....\$11.50
No. 48F2203 Four-magnet 2000-ohm Bridging Set. Price, complete.....\$11.75
No. 48F2204 Five-magnet 1000-ohm Bridging Set. Price, complete.....\$11.85
No. 48F2205 Five-magnet 1600-ohm Bridging Set. Price, complete.....\$12.10
No. 48F2206 Five-magnet 2000-ohm Bridging Set. Price, complete.....\$12.40

Pony Magneto Call Telephone.

No. 48F2270 This telephone is built for use on short lines of from 50 feet to 5 miles. It can be used with copper or iron wire or even with fence wire. It is equipped with a high grade transmitter, receiver and three-magnet pony generator. It is put up in a handsome oak case, and all parts are heavily nickel plated. We furnish an outfit complete, consisting of two telephones, four batteries, weighing thirty pounds.



Price.....\$9.50

Telephone Switchboards.

Our express type, automatic, self restoring drop switchboard is of the very latest design and most approved pattern. We can furnish a fifty-drop board, complete with five taking circuits, ten cords and plugs. Five ringing out drops, switchboard generator, night alarm circuit, complete operator's set and fifteen feet of cable.

No. 48F2300 Price, as described.....\$71.50
No. 48F2310 Series drops installed. Price, each, 1.40
No. 48F2320 Bridging drops installed. Price, each..... 1.90

We can furnish any kind or size of switchboard wanted. Tell us what you want and we will quote prices that will save you money.



No. 48F2544 Single Pole Fuse Block with Carbon Lightning Arrester. Porcelain base and brass mountings, up right carbons, with mica insulation. Western Union or Postal style. Price, each..... 11c

No. 48F2545 Double Pole Fuse Blocks with Carbon Lightning Arrester, either Western Union or Postal style. Price, each..... 18c

No. 48F2546 Veribest Glass Enclosed Fuses, for Western Union fuse blocks. Price, per 100, \$1.40; each..... 1 1/2c

Telephone Parts.

No. 48F2375 Our Solid Back Transmitter, the best long distance transmitter on the market. Our transmitters talk. Each one guaranteed. Price, each.....\$1.05

If by mail, postage extra, 24 cents.
No. 48F2385 Our Bi-polar Receiver, is the result of twenty years' experience. They are in use on 150,000 telephones today. Each one guaranteed. Price, each......85c

If by mail, postage extra, 20 cents.

No. 48F2400 Five-magnet Bridging Generator, guaranteed to ring through 100,000 ohms. Made of the best imported steel. Price, each.....\$3.35

No. 48F2403 Four-magnet Bridging Generator, guaranteed to ring through 50,000 ohms. Made of the best imported steel. Price, each.....\$2.60

No. 48F2405 Three-magnet Series Generator, guaranteed to ring through 25,000 ohms. Made of the best imported steel. Price, each.....\$2.00

No. 48F2430 Eight-ohm Series Ringer. Silk wound coils, imported steel magnet. Easily adjusted and fully guaranteed. Price, each.....\$1.45

No. 48F2435 1000-ohm Bridging Ringer. Silk wound coils, imported steel magnet, easily adjusted and fully guaranteed. Price, each.....\$1.45

No. 48F2440 1600-ohm Bridging Ringer. Silk wound coils, imported steel magnet. Easily adjusted and fully guaranteed. Price, each.....\$1.55

No. 48F2445 2000-ohm Bridging Ringer. Silk wound coils, imported steel magnet, easily adjusted and fully guaranteed. Price, each.....\$1.70

No. 48F2450 Nickel Plated Gongs and Stands. Price, per set......20c

No. 48F2489 Long Lever Switch Hook. German silver springs, platinum contacts. All nickel plated. Price, each......35c

No. 48F2490 350-ohm Induction Coil. Silk wound square fibre ends. Price, each......35c

No. 48F2492 500-ohm Induction Coil. Silk wound square fibre ends. Price, each......50c

Extension Bells, as an additional call for noisy places, and in other rooms away from the phone, must be same size as telephone ringer.

No. 48F2500 80-ohm Extension Bell. Price, each.....\$1.30

No. 48F2505 1000-ohm Extension Bell. Price, each......2.00

No. 48F2510 1600-ohm Extension Bell. Price, each......2.25

No. 48F2515 2000-ohm Extension Bell. Price, each......2.50

No. 48F2528 Adjustable Arm with transmitter and coil, all complete. Price, each.....\$1.80

No. 48F2534 Receiver Cords, worsted, 36 inches long. Price, per pair......12c

No. 48F2536 Telephone Mouthpieces. Male or female thread. Price, each......9c

If by mail, postage extra, 3 cents.

Calvanized Telephone Wire.



Our Double Galvanized Steel Wire is especially made for telegraph and telephone use. IT IS NOT FENCE WIRE. We guarantee this wire to be genuine BB and steel and to stand any standard test. For long spans, steel wire, which has double the breaking strain of iron wire, is always preferable. The No. 10 wire will weigh about 275 pounds to the mile, the No. 12, 165 pounds, and the No. 14 about 95 pounds. This wire is sold in half-mile coils only. Prices subject to change without notice. All shipments made from our factory in Central Indiana.

	B.W.G. Gauge	Price, per 100 pounds on B.B. Iron Wire	Price, per 100 pounds on Steel Line Wire
No. 48F2600	No. 10	\$3.25	\$3.00
No. 48F2601	No. 12	3.37	3.12
No. 48F2602	No. 14	3.67	3.25

Write for special prices on large quantities. We do not recommend fence wire for telephone use, but can furnish it at the lowest market price. Write for quotations.

Rubber Covered Telephone Wire.

No. 48F2610 Double Conductor Rubber Covered, braided, twisted, and covered with a saturated braud No. 19. Price, per hundred feet, \$1.63
No. 48F2612 Rubber Covered Braided, twisted telephone wire for inside use. Price, per hundred feet.....\$1.75

Office and Annunciator Wire.

No. 48F2625 Annunciator Wire, No. 18, in 1/4 and 1-pound coils. Price, per pound.....30c
No. 48F2630 Office Wire, No. 18, in 1-pound coils. Price, per pound.....32c
No. 48F2640 Morris Hard Fibre Cleats. Made with two grooves, especially adapted for putting up office and telephone wire, only one screw necessary to hold the cleat firmly in position. Size, 1/4 x 1/4 x 1/4 inch; groove, 1/4 x 1/4 inch. Price, per 1000, \$4.25; per 100.....50c

Magnet Wire, B. & S. Gauge.

No. 48F2705 Belden Double Cotton Covered Magnet Wire. One piece only on a spool. Insulation and wire is perfectly uniform.

Size	1-oz. Spool	2-oz. Spool	4-oz. Spool	8-oz. Spool	1-lb. Spool	5-lb. Spool per lb.
16	.....	.....	.....	.....	\$0.35	\$0.32
18	.....	.....	.....	.....	.36	.34
20	.....	.....	.....	.....	.30	.28
21	.....	.....	.....	.....	.35	.34
22	.....	.....	.....	.....	.40	.38
23	.....	.....	.....	.....	.45	.40
24	.....	.....	.....	.....	.50	.45
25	.....	.....	.....	.....	.55	.50
26	.....	.....	.....	.....	.60	.55
30	\$0.18	.35	.55	.85	1.30	1.25
32	.18	.35	.55	.95	1.50	1.45
34	.25	.40	.70	1.20	2.15	2.10
36	.35	.50	.90	1.70	3.25	3.00

NOTE—Above prices include the spool, and cost of spooling. The wire is furnished only on sized spools given. We can furnish single cotton, single and double silk covered in 5-pound lots. Prices on application.

Insulators, Brackets, Etc.

No. 48F2755 Pony Glass Insulator for telephone, telegraph and fire alarm work. Packed in a barrel. Weight, per barrel, ready for shipment, 300 pounds.

Price, per barrel, 400 insulators.....\$5.74
Price, each, in less than barrel lots......01 1/4

No. 48F2760 Double Groove Pony Glass Insulator for telephone, transportation work, packed 400 in a barrel. Weight, per barrel, ready for shipment, 300 pounds. Price, per barrel, 400 insulators \$5.74

Price, each, in less than barrel lots......01 1/4
No. 48F2765 Porcelain Insulator No. 4 1/2, new code; requiring 1 inch space between bottom and groove. Height, 1 1/4 inches; diameter, 1 1/4 inches; hole, 1/4 inch; groove, 1/4 inch. Price, per 100.....50c

Price, per standard package of 1,000.....\$4.60

No. 48F2770 Porcelain Insulator No. 5 1/2, new code; requiring 1 inch space between bottom and groove. Height, 1 1/4 inches; diameter, 1 inch; hole, 1/4 inch; groove, 1/4 inch. Price, per 100.....\$0.45

Price, per 1,000.....4.10

No. 48F2830 Pony Oak Telephone Bracket, painted and dipped, weight 1 pound each. Price, per sack containing 250 brackets.....\$2.50

Price, each, in less than sack lots......01 1/4

No. 48F2835 1 1/4-inch Pony Oak Pins, for telephone work, painted and dipped. Price, per sack, containing 250 pins.....\$1.70

Price, each, in less than sack lots......01

No. 48F2900 Black Insulating Friction Tape, will not vulcanize with heat, nor crack or harden and become defective by exposure and use; 3/4 inch wide. Price, per pound......28c

No. 48F2910 W. E. Soldering Salts, for making soldering acid. Mixed with water only. Will not corrode the finest metal. Directions on bottle. In 1/2-pound bottles. Price, per bottle......14c

No. 48F2915 Soldering Stick, a soldering flux in solid form, superior to any style of acid, very portable, used by applying on heated joint. Price, per stick......15c

No. 48F2920 Soldering Paste, 2-ounce box. Price, per box......9c

No. 48F2925 Wire Solder, for ordinary electric work. Price, per pound......27c

No. 48F2930 Soldering Paste, 2-ounce box. Price, per box......9c

No. 48F2935 Soldering Paste, 2-ounce box. Price, per box......9c

90 FOR THIS
\$ 14²⁵
OUTFIT

Harvard Jr. YOUR OWN
TALKING MACHINE AND SELECTION
OF
SUBJECTS.

COLUMBIA P RECORDS
FROM LIST ON PAGES
652 AND 653.

THE NEW HARVARD
JR. TALKING MA-
CHINE is a strictly high
class talking
machine for reproducing
standard size wax cylin-
der records. It is a thor-

oughly well made machine and not to be compared in any way with the cheap machines which have been so extensively advertised recently. It is a high class machine, made in America, made by expert and experienced workmen in one of the largest and most successful talking machine factories in the world. It is made of good materials throughout, fitted with a high class spring motor, with machine cut gears, everything about it strong and substantial. It is made with patent feed device which holds the reproducer firmly in place as it travels along over the surface of the record. There are cheap talking machines made without feed device, and with such machines the reproducer slips and slides off the surface of the record, but this trouble is entirely prevented in the Harvard Jr. Talking Machine, as the reproducer is held firmly and guided in its course over the surface of the record by the patent feed device, exactly the same as the highest priced machines. This machine is made with heavy, solid and substantial iron base, finished in black enamel, with gold stripe decorations. It is made with standard size tapered mandrel, and will use any standard size of wax cylinder record, Columbia, Edison or any other standard make.

THE REPRODUCTION OF THE HUMAN VOICE OR OF INSTRUMENTAL MUSIC, as rendered by the Harvard Jr. Talking Machine, is just exactly as good as with machines costing ten and fifteen times the price which we

ask for this machine. It is made with a high grade, aluminum, style D 1 reproducer, with mica diaphragm and Brazilian sapphire reproducing point. It is equipped with fine black enamel finish, the bell made of solid brass, highly polished, giving the machine a most handsome and ornamental appearance. The tone qualities of this large black and gold horn are unexcelled, adding greatly to the volume of sound and naturalness and sweetness of tone. 25 GENUINE COLUMBIA WAX CYLINDER STANDARD SIZE P RECORDS are furnished with this outfit, the exact same records which for years were sold at 50 cents each. and today are offered as great bargains at 25 cents each.

YOUR OWN SELECTION OF RECORDS. You can pick out your own list of records, any 25 selections from the big list of Columbia P Records on pages 652 and 653. Do not ask us to send records from other lists, because we can only make up these outfits from the list given on pages 652 and 653. You can leave the selections to us if you prefer and thus get the benefit of our experience and personal knowledge of each record in the big list, and if you leave the selection to us we can assure you that you will receive the finest possible assortment. Remember, our price, \$7.90, includes the 25 Columbia P Records, the Harvard Jr. Talking Machine complete with clock work motor, style D 1 aluminum reproducer, large black and gold horn, an outfit that a few months ago could not have been purchased for less than \$30.00, and which even today in the ordinary market would cost any purchaser \$14.25. Our special price, \$7.90.

No. 21F101 The Harvard Jr. Talking Machine and 25 records, your own selection, from pages 652 and 653, just as shown in the illustration and described above, all packed securely. Price... \$7.90

\$10.75 BUYS 50 COLUMBIA P RECORDS AND A HARVARD JR. TALKING MACHINE.

ONE MILLION RECORDS. We have contracted with the largest manufacturer of records in the world to furnish us for these outfits one million high class standard size wax cylinder records, genuine Columbia P Records, the exact same records that have for years been sold at 50 cents, and today cannot be purchased in any other market for less than 25 cents each. By contracting for this enormous quantity of one million records (more than fifty car loads), the largest order ever placed for talking machine records by any dealer anywhere in the world, we have succeeded in reducing the cost to us to just the merest fraction over the actual cost of labor and materials, the lowest cost at which high class graphophone records have ever been purchased by any dealer, and in making up these outfits, consisting of the HARVARD JR. TALKING MACHINE AND FIFTY OF THESE HIGH CLASS STANDARD SIZE RECORDS, AT \$10.75, we are giving you the benefit of the saving which we effect by means of our tremendous purchasing power.

THE HARVARD JR. TALKING MACHINE is not a toy. It is a high class machine, a machine that cannot be purchased in the ordinary market at less than double our price. Made of good materials all the way through, strong and substantial, easy to operate, made with fine clock work motor, automatic feed device and extra large black and gold horn.

YOU CAN SELECT YOUR OWN RECORDS

for this big outfit. We want you to get the exact titles and selections that you prefer when you order this big outfit, and on pages 652 and 653 you will find a complete list of the records which we include with these outfits. Make yours. Remember, we do not furnish any of the records shown on other pages with these outfits. You must make your selection from pages 652 and 653, the genuine Columbia standard size wax cylinder P records.

WE ALLOW YOU TO SELECT ANY RECORDS YOU DESIRE

In this outfit, provided the selection is made from pages 652 and 653. Understand, if the records for these outfits are selected from any other list or any other page we will be compelled to put up the outfit with our own selection of records. If you leave the selection to us we will give you the very cream of the best titles from our enormous stock of 1,000,000 high class records.

No. 21F102 The Harvard Jr. Talking Machine Outfit, complete with 50 genuine Columbia standard size wax cylinder P records, your own selection of subjects from pages 652 and 653. Price, complete,.... \$10.75

THIS
\$20⁰⁰
OUTFIT
FOR

\$10⁷⁵

HARVARD JR.
TALKING MACHINE
AND
50 Records



\$12.85 BUYS THIS \$22.25 OUTFIT

REGULAR \$12.00 MACHINE, FANCY \$4.00 FLOWER HORN AND STAND, 25 REGULAR 25-CENT RECORDS.

HARVARD SENIOR TALKING MACHINE AND 25 COLUMBIA RECORDS



SOME OF THE TITLES YOU CAN SELECT WITH THE HARVARD SENIOR OUTFIT.
For full list, see pages 652 and 653.

BAND RECORDS.

- 532311 Anona. Intermezzo two-step
- 532389 Bedelia. Medley march
- 53499 Circus Gallon (descriptive)
- 53535 Coon Band Contest
- 5518 Directorate March
- 532274 Dixie Girl. Two-step
- 5501 High School Cadets' March
- 5507 Jolly Coppermith (descriptive)
- 5500 Liberty Bell March (bell effect)
- 5519 Manhattan Beach March
- 532362 Any Rags (schottische)
- 5516 Say Au Revoir. But Not Good-bye
- 5532 Stars and Stripes Forever March
- 5520 Washington Post March
- 5514 America
- 55105 Bohemian Girl. Selection from
- 51637 Charge of the Light Brigade March
- 531480 Colored Major. The (ragtime march)
- 55158 Die Wacht am Rhein
- 55156 Dixie
- 55162 International Cake Walk
- 532297 Jack Tar March (Souza's latest)
- 51638 Marching Through Georgia
- 55152 Nearer, My God, to Thee (with cornet solo)
- 55159 Rock of Ages
- 55152 Star Spangled Banner
- 55158 Till We Meet Again Waltz

ORCHESTRA RECORDS.

- 551594 Battle of Manila (descriptive)
- 55152 Blue Danube Waltz
- 55206 Bugler's Dream. The (descriptive)
- 551591 Capture of Santiago (descriptive)
- 531688 Creole Belle
- 551545 Ducky's Dream (with clogs)
- 55129 Devy's Return (descriptive)
- 532191 Dixieland March
- 551064 Down on the Suwanee River (descriptive)

- 515202 Georgia Camp Meeting, At a
- 515007 Happy Days in Dixie
- 551542 Husking Bee (descriptive)
- 532283 Laughing Water
- 551521 Let Her Rip (quadrille, with figures)
- 551539 Limited Express. The (descriptive)
- 551063 Night Alarm (descriptive)
- 551595 Roosevelt's Rough Riders, Charge of
- 55220 Smoky Mokes March
- 551059 Virginia Skeddaddie (plantation medley)

515203 Whistling Rufus

BANJO SOLOS.

- 53881 Bunch of Rags
- 531412 Coon Band Contest, A
- 53816 Ducky's Dream
- 53860 Old Folks at Home (with variations)
- 53830 Rag Time Medley
- 53859 Whistling Rufus
- 551780 Whoa, Bill

MINSTRELS.

- 532045A Introductory Overture
- 532045D I'm a Nigger That's Living High.
- 532045E Jokes between Interlocutor and End Man
- 532045F I'm Wearing my Heart Away for You
- 532045L Banjo Solo, Yankee Doodle
- 531009 Coon. Coon. Coon
- 513000 Dese Bones Shall Rise Again
- 531608 Good-bye, Dolly Gray
- 513005 Hear Dem Bells
- 532392 Squash Town Minstrels
- 531691 I'd Leave My Happy Home for You

QUARTETTE-MIXED VOICES.

- 532074 Good Night, Good Night, Beloved
- 532332 Home Sweet Home by John Howard Payne
- 532338 The Lord's Prayer and Gloria Patria

MALE QUARTETTES.

- 59014 Annie Laurie
- 59068 Carry Me Back to Old Virginia (coon song)
- 59046 Coon Songs, Medley of
- 532242 Farmyard Medley
- 59037 I'd Leave My Happy Home for You
- 59010 I've Gwine Back to Dixie (coon song)
- 531893 Laughing Quartette, The
- 59015 Little Alabama Coon
- 59033 Massa's in the Cold, Cold Ground
- 59019 My Old Kentucky Home
- 59012 Nearer, My God, to Thee
- 59050 Old Black Joe (coon song)
- 59018 Old Oaken Bucket, The
- 59011 Rooked in the Cradle of the Deep
- 59064 Rock of Ages
- 531548 Soldier's Farewell
- 59048 Tenting on the Old Camp Ground
- 59038 Trip to the County Fair
- 59029 Way Down Yonder in the Corn Field
- 59061 Where is My Wandering Boy Tonight?
- 57705 Mocking Bird Medley, The

BARITONE AND TENOR VOCAL DUETS.

- 58416 Almost Persuaded
- 58404 Bye and Bye You Will Forget Me
- 531343 I Loved You Better Than You Knew
- 531878 Jerry Murphy is a Friend of Mine
- 532517 Possum Pie, or the Stuttering Coon
- 58420 Shadow of the Pines, In the
- 532267 Two Rubes in an Eating House
- 532409 Under the Anheuser Bush
- 531910 Under the Bamboo Tree
- 58421 While the Leaves Came Drifting Down
- 531684 Whoa, Bill (a trombone extravaganza)
- 532531 Listen to the Mocking Bird

VOCAL SOLOS, PIANO ACCOMPANIMENT.

- 531786 Bill Bailey, Won't You Come Home
- 531338 Columbia, the Gem of the Ocean
- 54615 Darling Nellie Gray
- 57181 Girl I Loved in Sunny Tennessee, The
- 531811 Good-Bye, Dolly Gray
- 531649 Go Way Back and Sit Down
- 531628 Hello, Central! Give Me Heaven
- 55801 Holy City, The
- 532335 I like you, Lil, for Fair
- 531725 I Need the Money (comic)
- 54582 I Want to Go To-Morrow
- 57134 Just As the Sun Went Down
- 54282 Little Bit Off the Top, A (comic)
- 531779 Mister Dooley
- 56301 Oh, Don't It Tickle You? (comic)
- 532245 On a Moonlight Night (waltz song)
- 531788 Please Let Me Sleep (coon song)

- 54085 Safe in the Arms of Jesus
- 54275 Way to Kiss a Girl, The
- 55068 What Do You Think of O'Hooltzan?
- 531699 Yarns the Captain Told the Mate

LAUGHING SONGS

- 531756 And Then I Laughed
- 57601 Negro Laughing Song
- 531767 Tickles, Reuben
- 514032 I'm Old, But I'm Awfully Tough
- 57711 Bye Bye, Ma Honey
- 57713 Negro Songs, Medley of
- 57703 Turkey in the Straw

VOCAL SOLOS WITH ORCHESTRA ACCOMPANIMENT

- 532382 Always in the Way
- 532515 Blue Bell (marching song and chorus)
- 531750 Good-Bye, Dolly Gray
- 532539 Good-Bye, Eliza Jane
- 532546 Good-Bye, Little Girl, Good-Bye
- 532512 Good-Bye, My Lady Love
- 532509 He Done Me Wrong
- 532597 I'm Just Barely Living, Dat's All
- 531879 In the Good Old Summer Time
- 532540 I've Got a Feelin' for You
- 531752 Little Boy in Blue, A
- 532456 The Man Behind
- 532318 When Mamie, Sweet Mamie's a Bride
- 532384 Under the Anheuser Bush

UNCLE JOSEPH WEATHERBY'S LAUGHING STORIES

- 514000 Arrival in New York, Uncle Josh's
- 514005 Base Ball Game, Uncle Josh at a
- 514011 Bicycle, Uncle Josh on a
- 514028 Chinese Laundry, Uncle Josh in a
- 514004 Department Store, Uncle Josh in a
- 514031 Husking Bee Dance, Uncle Josh's
- 531574 Jim Lawson's Horse Trade
- 531765 Last Day of School at Pumpkin Center
- 514029 Lightning Rod Agent
- 531773 Meeting of the Ananias Club
- 532406 Ohio, Uncle Josh on
- 532405 Political Meeting at Pumpkin Center
- 514027 Society, Uncle Josh in
- 532403 Threshing Time at Pumpkin Center

TALKING RECORDS

- 531666 Address of the late President McKinley
- 511095 Arkansas Traveler, The
- 511024 "Blazing Race" Concert Hall, The
- 510501 Stump Speech on Love
- 531839 Daybreak at Calamity Farm
- 511021 Dog Fight, The
- 531538 Passing of the Circus Parade, The
- 510006 Sale of Household Furniture
- 510001 Sale of Pawnbroker's Goods
- 531694 Scene in a Police Court
- 531837 Scipio to the Circus, A

THIS PRACTICAL WELL MADE TALKING MACHINE is designed by the makers to sell for \$12.00, thousands of them have been sold at \$12.00 and they are worth \$12.00 to anyone who wants a thoroughly serviceable, dependable machine.

THE HARVARD SENIOR TALKING MACHINE is an exceedingly handsome machine, thoroughly well made in every respect and perfectly finished. The operating power is furnished by a powerful spring motor guaranteed not to get out of order. The Gears and Pinions are all machine cut, thus insuring perfect accuracy of action. The Governor and Tension Screw effectively maintain the speed at an absolutely uniform rate. Large Size Reproducer, extra loud, made from aluminum, with sapphire reproducing point and latest improved mica diaphragm.

THIS TALKING MACHINE is substantially mounted on a handsome oak base with highly finished bent oak cover with handle, thus forming in itself a convenient and effective carrying case for the machine.

THE BIG HANDSOME FLOWER HORN Machine is equipped, adds immensely to the beauty and appearance of this outfit, and gives to the reproduction a tone quality, a genuine musical quality, heretofore possessed only by the highest priced machines. Not until you have heard this outfit can you appreciate the wonderful power, the softness, the sweetness and the volume of sound, the marvelously exact reproduction of the human voice and instrumental music of all kinds, even the largest bands and orchestras. It sings, it talks, it plays, it laughs, and all so naturally that it seems impossible that it can be a mere machine.

THE GREATEST ENTERTAINER IN THE WORLD. Nothing equals the talking machine as an entertainer. It brings to your home the same musicians, the same entertainers, the same

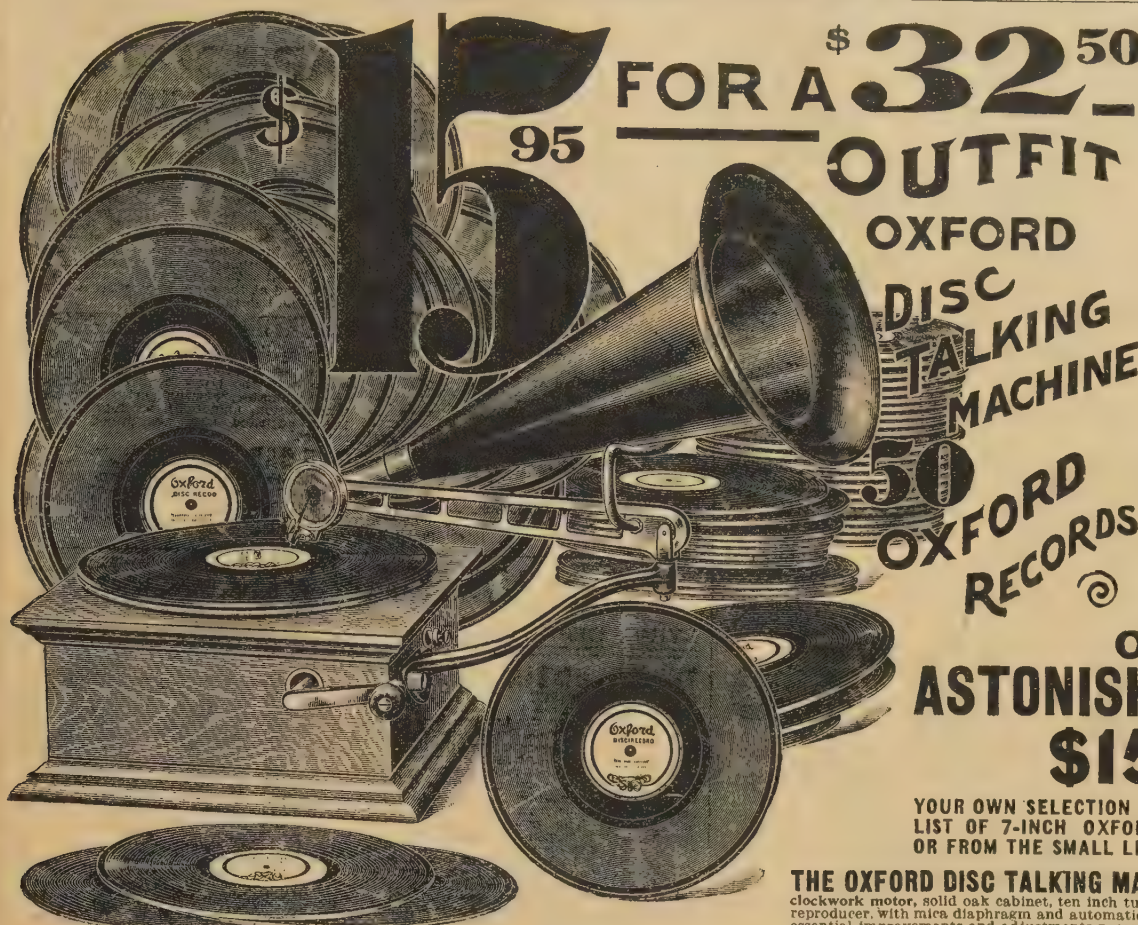
great bands and orchestras that amuse, delight and entertain great audiences in our most famous theatres. You can sing to its accompaniment, you can dance to its music, you can play to its songs.

YOU CAN SELECT YOUR OWN RECORDS. The 25 Records included Senior Flower Horn Outfit are the famous Columbia P Records, with this wonderful Harvard records and you can make your own selection of titles from the big list given on pages 652 and 653, or from the smaller list right on this page. You can pick out any selections you want, vocal solos, quartettes, bands, orchestras, instrumental solos, vaudeville and talking that you make your selection from the Columbia P Records, from the list given on pages 652 and 653.

HARVARD SENIOR TALKING MACHINE OUTFIT, complete, just as described on this page, the Harvard Senior Talking Machine with oak case, large flower horn, folding stand and 25 genuine P records. Your own selection of subjects from pages 652 and 653. If you prefer to leave the selection of records to us we will give you the very finest assortment afforded by our stock of more than 1,000,000 records, and by leaving it to us you may get an even more desirable collection than you would by selecting each title for yourself. Shipping weight, 60 pounds.

No. 21F108 Price, complete..... \$12.85

THE HARVARD SENIOR TALKING MACHINE, with oak case, flower same as above but without records. Shipping weight, 40 pounds.
No. 21F109 Price..... \$9.25



\$1.32⁵⁰ FOR AN OUTFIT

Select Your Records
From the List
on This Page,
OR IF YOU PREFER
PICK THEM FROM THE
REGULAR LIST
OF 7-INCH
Oxford Records
on Page 646.

50 Disc Records,
worth 85c each... **\$17.50**

1 Oxford Ma-
chine, worth... **15.00**

Never retailed
for less than... **\$32.50**

**OUR
ASTONISHING OFFER
\$15.95**

YOUR OWN SELECTION OF RECORDS FROM THE BIG
LIST OF 7-INCH OXFORD RECORDS ON PAGE 646,
OR FROM THE SMALL LIST ON THIS PAGE.

THE OXFORD DISC TALKING MACHINE is a regular \$15.00 talking machine, made with fine clockwork motor, solid oak cabinet, ten inch turn table, latest style sound analyzing reproducer with mica diaphragm and automatic spring needle holder, in short, all the essential improvements and adjustments necessary to the most perfect reproduction of sound.

THE POWERFUL SPRING MOTOR

is exactly the same type of motor used on the highest priced talking machines and music boxes, made with accurately cut brass gears.

rolled steel frame, improved governor and the most perfect speed regulating device. The mechanism is entirely protected from dust or

fatigue by the cabinet which incloses it, practically dustproof, so that it requires no attention whatever.

This List shows a few of the selections you can include with the Oxford Outfit. You can make your selection right from this list. But we also urge you to refer to the Complete List of 7-Inch Oxford Records on page 646.

16018	Creole Belle. Orchestra Selection.	16011	When Mr. Shakespeare Comes to Town. Baritone Solo.	16150	Easy Street. Baritone Solo.	16130	Who Threw the Overalls in Mrs. Murphy's Chowder. Tenor Solo.
16019	Winona. Orchestra Selection.	16012	In the City of Sighs and Tears. Baritone Solo.	16151	Listen to the Big Brass Band. Baritone Solo.	16135	Two Little Girls Loved One Little Boy. Tenor Solo.
16020	Happy Days in Dixie. Orchestra Selection.	16013	Throw Out the Life Line. Baritone Solo.	16154	Evilyn. Baritone Solo.	16138	My Lovely Nell. Tenor Solo.
16021	Broadway Hits. Orchestra Selection.	16014	Break the News to Mother. Baritone Solo.	16093	Oh! Didn't He Ramble. Baritone and Tenor Duet.	16140	A Nice Girl Could Do Wonders With Me. Tenor Solo.
16076	Merry Sleigh Bells (with sleigh bell effect). Orchestra Selection.	16015	He Leadeth Me. Baritone Solo.	16094	Oh! Such a Business. Baritone and Tenor Duet.	16141	A Good Clear is a Smoke. Tenor Solo.
16077	Spring Song (Mendelssohn). Orchestra Selection.	16016	Jerusalem. Baritone Solo.	16095	Strike Out, McCracken. Baritone and Tenor Duet.	16142	The Little House That Love Built. Tenor Solo.
16078	Birds and the Brook (with bird imitations). Orchestra Selection.	16024	Big Indian Chief. Baritone Solo.	16096	Two Rubes in an Eating House. Baritone and Tenor Duet.	16145	Knocking, Knocking. Tenor Solo.
16079	Gem Polka (with piccolo solo). Orchestra Selection.	16031	What the Brass Band Played. Baritone Solo.	16097	You Ain't the Man I Thought You Was. Soprano Solo.	16146	Nothing But Leaves. Tenor Solo.
16080	He Laid Away a Suit of Gray to Wear the Union Blue. Orchestra Selection.	16036	Ain't Dat a Shame. Baritone Solo.	16152	Just Plain Folks. Soprano Solo.	16155	Deutschland, Deutschland Uber Alles. Tenor Solo.
16081	Hawatha. Orchestra Selection.	16040	Mr. Dooley. Baritone Solo.	16153	Sammy. Tenor Solo.	16157	I'm Tienen Keller. Tenor Solo.
16082	Onward Christian Soldier and Old Hundred. Orchestra Selection.	16047	I Heard the Voice of Jesus Say. Baritone Solo.	16014	Ben Bolt. Contralto Solo.	16065	Wait Till the Sun Shines, Nellie. Tenor Solo.
16084	Songs Without Words—To Her. Orchestra Selection.	16048	On a Good Old Trolley Ride. Baritone Solo.	16017	Just For To-day. Tenor Solo.	16033	Carry Me Back to Old Virginia. Vocal Quartette.
16085	Noley Bill March. Band Selection.	16049	A Soldier's Bride. Baritone Solo.	16028	I Need Thee Every Hour. Tenor Solo.	16034	Soldiers' Farewell. Vocal Quartette.
16086	Dixie. Band Selection.	16051	In the Good Old Summer Time. Baritone Solo.	16029	Hello, Central, Give Me Heaven. Tenor Solo.	16137	Annie Laurie. Vocal Quartette.
16087	Zampa. Overture. Band Selection.	16097	Lead, Kindly Light. Baritone Solo.	16037	Little Alabama Coon. Tenor Solo.	16156	Lorelei. Vocal Quartette.
16088	Star Spangled Banner. Band Selection.	16099	I'm On the Water Wagon Now. Baritone Solo.	16038	It Takes the Irish to Beat the Dutch. Tenor Solo.	16132	Rabbit Hash. Negro Shout.
16089	Handicap March. Band Selection.	16101	Man in the Overalls. Baritone Solo.	16039	I'm Going to Live, Anyhow, Till I Die. Tenor Solo.	16133	Turkey in the Straw. Negro Shout.
16090	Silver Heels Waltz. Band Selection.	16102	Molly's Eyes. Baritone Solo.	16041	Absence Makes the Heart Grow Fonder. Tenor Solo.	16134	Whistling Coon. Whistling Song.
16091	Loin de Bal Waltz. Band Selection.	16103	Mormon Coon. Baritone Solo.	16052	Safe in the Arms of Jesus. Tenor Solo.	16025	When the Coons Have a Dreamland of Their Own. Baritone Solo.
16092	Baltimore Centennial March. Band Selection.	16104	My Dixie Lou. Baritone Solo.	16055	Louisiana Lou. Tenor Solo.	16027	Just a Little Ever-Loving Girl. Baritone Solo.
16093	Handicap March. Band Selection.	16106	'Taint No Disgrace to Run When You're Skered. Baritone Solo.	16059	She Rests By the Suwanee River. Tenor Solo.	16032	When the Winter Time Comes 'Round. Baritone Solo.
16094	Stars and Stripes Forever. March. Band Selection.	16108	Woodchuck Song. Baritone Solo.	16098	Ninety and Nine. Tenor Solo.	16042	When the Troops Come Back to Town. Baritone Solo.
16095	Jack Tar March. Band Selection.	16109	Afterwards. Baritone Solo.	16100	In the Days of Old. Tenor Solo.	16043	Keep on the Sunny Side. Baritone Solo.
16096	Brazilian Hymn. Band Selection.	16113	The Song Birds Sing Sweetly, Lad, at Home. Baritone Solo.	16105	Nobody Seems to Love Me Now. Tenor Solo.	16045	Shoo, Fly, Don't Bother Me. Baritone Solo.
16097	La Marsellaise. Band Selection.	16115	Good Morning, Carrie. Baritone Solo.	16110	BIT O' Blarney. Tenor Solo.	16056	Alleen Alanna. Baritone Solo.
16098	Star Spangled Banner. Band Selection.	16116	I Ain't Agoin' to Weep No More. Baritone Solo.	16114	Everybody is Awfully Good to Me. Tenor Solo.	16053	His Little Wife Was With Him All the Time. Baritone Solo.
16099	Any Rags (Schottische). Band Selection.	16119	Lads in Navy Blue. Baritone Solo.	16117	In the Valley of Kentucky. Tenor Solo.	16054	I Can't Give Up My Roush and Rowdiah Ways. Baritone Solo.
16074	Coon, Coon, Coon. Band Selection.	16122	The Pooh Bah of Blackville Town. Baritone Solo.	16118	It Was Just On the Tip of My Tongue. Tenor Solo.	16056	Why Don't You Write and Let Me Know. Baritone Solo.
16085	Amoureuse Waltz. Band Selection.	16123	Rip Van Winkle Was a Lucky Man. Baritone Solo.	16121	Little Black Me. Tenor Solo.	16057	Blue and the Gray. Baritone Solo.
16181	Handsome Harry. Band Selection.	16128	Since I Met You First. Baritone Solo.	16124	Runaway Motor Car. Tenor Solo.	16058	Banks of the Wabash. Baritone Solo.
16089	Almost Persuaded. Chimes.	16129	Where the Silvery Colorado Wends its Way. Baritone Solo.	16125	Sadie Moore. Tenor Solo.	16060	You're the Only One. Baritone Solo.
16090	Nearer, My God, To Thee. Chimes.	16131	Why He Don't Eat Lam' No Mo'. Baritone Solo.	16126	Seminole. Tenor Solo.	16120	Delight of the Sea. Baritone Solo.
16091	Old Hundred (with voice and organ).	16147	The Old Church Bell. Baritone Solo.	16127	Side By Side. Tenor Solo.	16112	In the Sweet Bye and Bye. Baritone Solo.
16086	Honor Bright. Banjo Solo.	16148	Mary Mine. Baritone Solo.				
16087	Old Folks at Home. Banjo Solo.						
16088	Peaceful Henry. Banjo Solo.						

THESE DISC RECORDS ARE MORE NATURAL, sweeter toned, louder and clearer than any other records on the market today, regardless of price. If you have been accustomed to the old style talking machines, with the old style scratchy, unnatural records which are found today in so many homes, you will feel, when you listen to the Oxford Talking Machine with the magnificent Oxford disc records, that you have never before heard a real talking machine, a machine with real musical quality.

REMEMBER, this big outfit consists of the Oxford Disc Talking Machine complete, with a powerful spring motor, clock work motor, sound analyzing reproducer and 16-inch turntable, fifty genuine Oxford records, 7-inch size, your own selection of subjects from the list of 7-inch Oxford records given on page 646.

FIFTY NEW OXFORD DISC RECORDS, 7-inch size, are included with this outfit. Fifty magnificent records, your own selection of subjects, vocal solos, quartettes, band selections, orchestra selections, talking, specialty and vaudeville selections, anything that you may desire. Make your selection from the big list of Oxford records given on page 646.

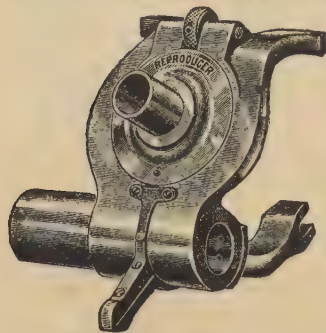
WE HAVE HUNDREDS OF THOUSANDS OF OXFORD RECORDS

in stock, all new and up to date selections, and while we will be glad to make up this outfit from your own list of titles, any selections you may prefer, provided, only, that your selection is made from the big list of 7-inch Oxford records given on page 646, we really believe that you will get a finer assortment, a collection that will include more extra fine selections if you leave the choice to us. Our stock is so large, and so many new selections are constantly coming in, that it is possible for us, knowing the merit of each record, to pick out unusually good assortments for those who leave the selection to us.

No. 212116 Oxford Talking Machine Outfit complete, just as illustrated and described on this page, regular Oxford Disc Talking Machine and 50 Oxford 7-inch records, your own selection of subjects from the list on page 646. Price, complete... **\$18.95**

No. 212117 Oxford Talking Machine Outfit, same as No. 212116, but with 10-inch records instead of 7-inch. Regular Oxford Disc Talking Machine and 50 10-inch Oxford Records. Make your selection of subjects from pages 646 to 648. Subjects on this page are not made in 10-inch size. Price, complete... **\$19.85**

THE NEW LYRIC REPRODUCER



THE REPRODUCER is the most important machine. The tone, the volume of sound, the clearness of reproduction, all depend upon the reproducer. No matter how perfect the machine may be in other respects, it cannot reproduce the record in the best possible way unless it is equipped with the very best reproducer.

THE IMPROVED LYRIC TONE REPRODUCER is the very latest and most perfect reproducer yet invented. It is made upon an entirely new scientific idea in the reproduction of sound, and results in greatly improved reproduction. If you have not heard the "New Lyric Tone" you have no idea how perfectly it is possible for a cylinder record graphophone to reproduce the human voice or instrumental music.

THIS ILLUSTRATION will give you some idea of the appearance of the new Lyric Tone Reproducer, which in its general construction is entirely different from all reproducers in use heretofore. It is made with the very highest grade genuine sapphire reproducing point, which by most of the surface of the record at exactly the same time.

ingenious arrangement is kept pressed against the record at exactly the same time. All of the cylinder record graphophones described on this page, the Jewel at \$20.00, the Leader at \$30.00, and the Peerless at \$40.00, are equipped with this magnificent new Lyric Tone Reproducer.

WE DO NOT SELL THIS REPRODUCER SEPARATELY, because it cannot be used on any of the ordinary types of machines, but is suitable only for use with the Jewel, the Leader and the Peerless machines; and these machines all come equipped with this reproducer.

UNDERSTAND, if you buy any one of the Cylinder Record Graphophones described on this page, the Jewel, the Leader or the Peerless, you get a machine equipped with the new lyric tone reproducer.

COLUMBIA LEADER = LYRIC = GRAPHOPHONE

THE COLUMBIA LEADER GRAPHOPHONE, TYPE B E,

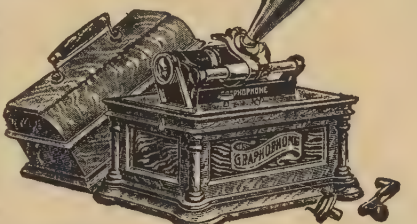
for cylinder records, is equipped with the new Lyric Tone Reproducer, the very highest grade and the most perfect reproducer made, exactly as described and shown in the illustration on this page. This reproducer works perfectly with any style or make of wax cylinder record reproducing all records with greater volume of sound, greater clearness and with more natural tone than any other reproducer made.

THE MOTOR in the Columbia Leader Graphophone is an extra powerful triple spring clock work motor, guaranteed to run four records with one winding and made with the latest style of speed regulating device and governor. This motor has extra long winding crank, special machine cut gears, in short everything that will contribute to uniformity of speed, smoothness of operation and freedom from liability to get out of order.

THE CABINET is extra large and ornamental, of very handsome design, made from solid quarter sawed oak, beautifully finished, with fine bent oak cover, just as shown in our illustration. An extra sensitive recorder, made of the same style and upon the same principle as the new Lyric Tone reproducer, is furnished with this machine, enabling the user to make his own records and greatly increasing the pleasure to be derived from a talking machine.

No. 21F126 The Columbia Leader Lyric Reproducer Graphophone, type B E, complete, just as shown in our illustration, with lyric tone reproducer, extra sensitive recorder, handsome bent oak cover and 14-inch solid brass horn. Price\$30.00
Shipping weight, 40 pounds.

\$30.00



COLUMBIA JEWEL

LYRIC REPRODUCER GRAPHOPHONE

\$20.00



THE COLUMBIA JEWEL GRAPHOPHONE TYPE B K

is equipped with the improved Lyric Tone Reproducer, exactly the same reproducer described and shown in the illustration on this page, made with genuine sapphire reproducing point. This high grade Columbia Jewel Graphophone is an ideal machine for home entertainment, a genuine Columbia Graphophone of the very latest type constructed with a view to strength and durability, and at the same time with a view to beauty and elegance of design.

AN EXTRA POWERFUL TANDEM SPRING MOTOR furnishes the power for operating this Columbia Jewel Graphophone, and this motor is made with the latest type of governor and speed regulator, insuring perfect and natural reproduction, made with machine cut gears, finely adjusted and guaranteed in every respect.

THE CABINET is made from quarter sawed oak, finely finished, with the best workmanship throughout and provided with a handsome bent oak top or cover, as shown in our illustration. No. 21F122 Columbia Jewel Graphophone, type B K, complete with Lyric Tone reproducer, 14-inch brass horn and bent oak cover. Price\$20.00
Shipping weight, 45 pounds.

COLUMBIA PEERLESS LYRIC REPRODUCER GRAPHOPHONE

THE COLUMBIA PEERLESS GRAPHOPHONE, TYPE B F,

\$40.00

like the Jewel and the Leader, is equipped with the new Lyric Tone Reproducer, with genuine sapphire reproducing point, but is a larger, more ornamental and more powerful machine. The cabinet is made of solid quarter sawed oak, of very elaborate and handsome design, beautifully finished, highly polished, making the machine an ornament to any parlor. The powerful quadruple spring motor is suspended from the top of the cabinet in such a way as to completely avoid all vibration, and is so constructed that it can be wound while playing. Provided with four powerful springs, this motor will play eight or more of the ordinary cylinder records with one winding. It is provided with extra long winding crank, accurately cut gears, the most approved style of speed regulating and governing devices, provided with easily accessible oil cups, in short, a motor that will give good results all the time with the least possible danger of becoming out of order.

AN EXTRA SENSITIVE RE-RECORDER with genuine sapphire recording point is furnished with this graphophone, enabling the owner of this Peerless machine to make records as well as to reproduce those which may be purchased.

No. 21F128 Columbia Peerless Lyric Tone Reproducer, type B F, Graphophone complete with Lyric Tone reproducer, extra sensitive recorder, bent oak cover and 14-inch brass horn. Price\$40.00
(Shipping weight, 50 pounds)



NEW COLUMBIA ALUMINUM TONE ARM GRAPHOPHONES CHAMPION, \$30.00. COLUMBIA CHAMPION DISC GRAPHOPHONE. STERLING, 45.00.



sawed oak, with dark finish, highly polished, handsome and ornamental design. It is fitted with a 10-inch turntable, making the machine suitable for disc records of any size.

THE REPRODUCER is the latest Columbia, knife edge, sound analyzing style, made in inserted or removed simply by pressing a lever.

THE BEAUTIFUL FLORAL HORN adds greatly to the beauty of this instrument. This horn is made of steel, with black enamel satin finish, and gold bands, and is 17 1/2 inches long with 19-inch bell.

No. 21F261 Columbia Champion Type B H Graphophone, complete with aluminum tone arm, sound analyzing reproducer and black satin finish floral horn, just as described above and shown in our illustration. Price, complete,\$30.00
Shipping weight, 40 pounds.

THE NEW ALUMINUM TONE ARM GRAPHOPHONES

represent the latest and highest development in disc talking machines. In these machines the sound is transmitted directly from the reproducer, through the hollow aluminum tone arm, to the horn, securing in this way the greatest possible volume of sound, the greatest beauty and naturalness of tone, and preventing, to a very large extent, the scratching sound sometimes noticed with machines of other styles of construction.

THE MOTOR is noiseless in operation, made with the most perfect speed regulator and governor, fine machine cut gears, made to run noiselessly, uniformly, and so simple in construction that repairs of any kind are very seldom necessary, and can be wound while playing.

THE CABINET is made from solid quarter sawed oak, with dark finish, highly polished, handsome and ornamental design. It is fitted with a 10-inch turntable, making the machine suitable for disc records of any size.

THE COLUMBIA STERLING GRAPHOPHONE

is a still larger, finer and more complete talking machine of the new aluminum tone arm construction, made with extra powerful double spring motor, with worm gear, insuring the most perfect operation, absolute noiselessness, every part fitted with the same care that is used in making a watch.

THE CABINET is very substantially made of solid quarter sawed oak, of very handsome and ornamental design, with piano finish.

THE SOUND ANALYZING REPRODUCER with automatic needle clamp, doing away entirely with the old style thumb screw, the most perfect reproducer made, is included with the Sterling Graphophone.

THE HORN IS OF A BEAUTIFUL FLORAL DESIGN, rising in shape a great morning glory, nickel plated and highly polished throughout, 17 1/2 inches long, with 21 1/4-inch bell, contributing greatly to the perfection of sound reproduction, and adding greatly to the ornamental appearance of the machine.

THE NEW ALUMINUM TONE ARM in talking machines for many years. This type of construction gives the greatest possible volume of sound, the clearest and most natural reproduction, the finest and most perfect musical quality, and does away with the disagreeable scratching sound heretofore noticed in machines of the ordinary style of construction. No. 21F263 Columbia Sterling Type B I Graphophone, complete with aluminum tone arm, sound analyzing reproducer, and nickel plated floral horn, just as described above and shown in our illustration. Price, complete,\$45.00
Shipping weight, 50 pounds.



\$8.75



\$8.75 BUYS THE No. 1 HARVARD DISC TALKING MACHINE

THIS TALKING MACHINE uses the wonderful disc records, the most marvelously realistic reproductions of sound ever made. This machine is strictly high grade in every respect, made from the very best materials, constructed in the most careful, accurate and substantial manner, exactly the same machine that is being sold today by other dealers for \$15.00, and never before sold for less than \$15.00. **THIS DISC TALKING MACHINE** is made with extra powerful clockwork spring motor, made with machine cut bevels and gears, and an improved form of governor, insuring an absolutely uniform rate of speed. **THE MECHANISM** is entirely enclosed within the case in such a way that it is perfectly protected from dust or injury and will require practically no attention whatever.

THE CABINET is strongly and substantially constructed from solid oak, made in a very handsome design and finely finished.

THE SOUND BOX, also known as the reproducer, is of an improved type, made with the latest mica diaphragm, producing a volume of sound combined with a fullness and roundness of tone which is a revelation to those accustomed to the ordinary wax cylinder talking machines. **THE NEW PROCESS HARVARD OR COLUMBIA DISC RECORDS,** THE GREATEST IMPROVEMENT IN RECORD MAKING SINCE THE INVENTION OF TALKING MACHINES.

THE DISC RECORDS ARE LOUDER AND CLEARER, and the reproduction is more perfect and more absolutely true to the original sound than has ever before been produced by any process. Those who have been accustomed to hearing the ordinary talking machine and the ordinary wax cylinder records will be astounded when listening for the first time to the latest new process disc records as used by this and our other disc machines.

FOR PUBLIC EXHIBITION WORK the disc machine is the only machine that should ever be used, as it is the only talking machine which reproduces the human voice, bands, orchestras and other instrumental music with sufficient volume, musical quality and absolutely perfect fidelity. **TO BE APPRECIATED.** It is impossible for anyone not having heard these wonderful machines to appreciate in any way the marvelous results which they give.

No. 21F207 No. 1 Harvard Disc Talking Machine, complete, as shown in illustration, with 16-inch japanned horn, improved sound box and 100 needles. Shipping weight, 28 pounds. Price, **\$8.75**

THE HARVARD TALKING MACHINES USE EITHER SIZE OF HARVARD RECORDS, COLUMBIA RECORDS, OXFORD RECORDS, OR ANY OTHER MAKE OF 7-INCH OR 10-INCH DISC RECORDS.

LATEST 1907 MODEL No. 3A HARVARD DISC TALKING MACHINE, \$14.90

Don't Miss Our Big Sale of
Genuine Harvard 7-inch and 10-inch
Disc Records
at 28c and 52c each.

For complete list of selections see pages 648 to 650. This Harvard Graphophone uses the Harvard Records, the Columbia Records, either 7-inch or 10-inch, or any other style of flat disc records.



THE No. 3A HARVARD DISC TALKING MACHINE

is similar in principle to our No 1 Harvard, but is a larger and finer machine, made with a larger horn, a larger, more substantial and more ornamental cabinet, and a larger and more powerful clockwork spring motor. We have designed this machine especially to meet the ideas of those who desire a somewhat better, larger and handsomer machine than the No. 1 Harvard Machine, and we have been able, in spite of the increased cost and the improvements made in this machine, to keep the price down to a figure within the reach of almost anyone.

THE POWERFUL SPRING MOTOR with which we equip the No. 3A Harvard Machine is the highest grade spring motor made for talking machines. It is made with machine cut gears, the latest type of governor and the most approved style of speed regulating device. It is a motor that we can absolutely guarantee to give satisfaction under any conditions.

THE SOUND BOX OR REPRODUCER is of the very latest type, designed expressly for the Harvard Talking Machines, made with extra heavy mica diaphragm, a sound box that is equal in volume sweetness and perfect reproduction to any sound box with which it may be compared. This reproducer is made with the latest automatic needle clamp, by which needles are inserted or removed simply by pressing a little lever, doing away entirely with the annoyance of the old style thumb screw arrangement.

THE CABINET with which we equip the No. 3A Harvard Disc Talking Machine is workmanship and material guaranteed in every way. In design this cabinet is very handsome, making the machine an ornamental addition to any parlor.

THE BLACK AND GOLD HORN is the same high grade horn that we use on all of the Harvard Machines, made of the best sheet steel, with solid brass bell, finished in black and gold, of large size, 21 inches long.

No. 21F282 No. 3A Harvard Disc Talking Machine, all complete, with 21-inch black and gold horn, improved sound box and 100 needles.

Price..... **\$14.90**
Shipping weight, 40 pounds.

LATEST 1907 MODEL No. 4 HARVARD DISC TALKING MACHINE, \$17.40

THIS IS THE HIGHEST GRADE HARVARD DISC TALKING MACHINE that we make, a machine that is equal in every way to disc talking machines sold by other dealers at from \$30.00 to \$40.00.

THE CABINET OF THE No. 4 HARVARD DISC TALKING MACHINE is in every way a beautiful piece of work, made from solid quarter sawed oak especially selected, thoroughly kiln dried and put together by high class experienced workmen. It is made with a five-ply, built up top, hand turned decorations and lock cornered mitred moulding. The finish is the highest grade dead oil hand rubbed finish, a finish that is not only pleasing in appearance, but at the same time durable.

THE MOTOR is an extra powerful tandem spring clockwork of the very latest type, made with machine cut gears, latest improved governor and patented speed regulating device.

THE SOUND BOX is our highest grade mica diaphragm Harvard reproducer, unsurpassed by any reproducer or sound box on the market in volume, naturalness of tone and freedom from scratch. This reproducer is made with the latest automatic needle clamp, by which needles are inserted or removed simply by pressing a little lever, doing away entirely with the annoyance of the old style thumb screw arrangement.

THE HORN is the same high grade black and gold horn with which we equip all of the Harvard Machines and is the largest size which we use on this line of machines, measuring 30 inches in length with bell 12 inches in diameter. This horn is made with solid sheet steel body, oxidized in black, with solid brass bell highly burnished.

IN APPEARANCE, SIZE, BEAUTY OF DESIGN, elegance of finish, and in all those points which mean quality and satisfaction in a talking machine, the No. 4 Harvard Machine is in every way equal and in most respects superior to disc talking machines sold by other dealers at more than double our price.

No. 21F284 No. 4 Harvard Disc Talking Machine, all complete, with solid oak highly ornamental cabinet, extra large 30-inch black and gold horn, improved Harvard sound box and 100 needles. Shipping weight 60 pounds. Price..... **\$17.40**



REMEMBER.

This No. 4 Harvard Machine

USES OUR FAMOUS

28-CENT HARVARD RECORDS.

For complete list of selections, see page 648.

This machine runs five 7-inch records or three 10-inch records with one winding.

Besides the Harvard Records, this machine, and all other Harvard machines described on this page, use any style, any size or any make of flat disc records.

OXFORD DISC RECORDS.

7-inch, 19 cents each, \$2.15 per dozen.

10-inch, 28 cents each, \$3.20 per dozen.

THE NEW OXFORD DISC RECORDS OFFERED THIS SEASON FOR THE FIRST TIME, AND SOLD ONLY BY US, ARE THE BEST VALUE EVER OFFERED in the way of high class disc records.

THE HIGH PRICES at which disc records have always been sold by dealers and manufacturers have been due entirely to patents on the process of a gramophone to pay tribute to the former owners of the disc record patents. The time limit on these patents has expired and the making of high class disc records by the most approved processes is now open to the world.

THE LOW PRICES at which we are able to offer the Oxford Disc Records may lead some to doubt their high quality. Many who have been accustomed to paying 50 cents for 7-inch and \$1.00 each for 10-inch disc records may think that perhaps the new Oxford disc records are only a small fraction of the 7-inch and only 28 cents each for the 10-inch may not be as good as the records which they have been accustomed to buying. But this enormous reduction in the price of disc records is made possible first, by the fact that the patents on these goods have expired, and secondly, the fact that we handle these records on exactly the same small percentage of profit plan upon which we sell the most staple merchandise. We do not need to make a big profit on records. Our sales are so enormous, not only in this line, but in all other lines of merchandise, that we can

afford to be content with an exceedingly small percentage of profit, and as a result of the elimination of the former patentees' profit on the records and our ability to sell records on our regular staple merchandise small profit plan, we can offer the Oxford Disc records, the very highest grade disc records that can be made, at prices which have heretofore been absolutely impossible.

THE MASTERS from which the Oxford disc records are made, are produced in New York City, in one of the most completely equipped laboratories for sound reproduction, situated in the heart of the theater district, where the very best artists, the best singers, the best speakers, the best entertainers of all classes are always at hand. In making good records, it is essential to employ good artists, and as there is no city in the world where there are so many good artists to be had as in New York, the laboratory for making the Oxford record masters has been located there.

THE MATERIAL from which a disc record is made is also a most important consideration. The best material naturally produces the finest results, and in the making of the Oxford disc records we use the very best material that it is possible to procure.

EVERY OXFORD DISC RECORD that we sell is sent out with the express understanding and agreement on our part, that if it does not meet with your entire approval, if it does not prove satisfactory in every way, it may be returned to us at our expense, and your money will be refunded.

LIST OF SEVEN-INCH OXFORD DISC RECORDS

The following selections are made in seven-inch size only. Do not order ten-inch records from this list, because they are not made in ten-inch size.

- No. 2171260 Seven-Inch Oxford Disc Records. Price, per dozen, \$2.15; each.
- ORCHESTRA SELECTIONS.**
- 16018 Creole Belle
16019 Winona
16020 Happy Days in Dixie
16021 Broadway Hits
16076 Merry Sleigh Bells (with sleigh bell effect)
16077 Spring Song. (Mendelssohn)
16078 Birds and the Brook (with bird imitations)
16079 Gem Folks (with piccolo solo)
16080 He Laid Away a Suit of Gray to Wear the Union Blue
16081 Hilartha
16082 Onward, Christian Soldiers, and "Old Hundred"
16083 Riding Through the Glen
16084 Songs Without Words, "To Her"
16160 Wiener Blut Waltz
- BAND SELECTIONS.**
- 16022 Naisy Bill March
16023 Dixie
16061 "Zampa," Overture
16062 Selections from Robin Hood
16063 Silver Heels Waltz
16064 Loin du Bal Waltz
16066 Baltimore Centennial March
16067 Handicap March
16068 Stars and Stripes Forever
16069 Jack Tar March
16070 Brazilian Hymn
16071 La Marsellaise
16072 Star Spang'd Banner
16073 Any Rags. (Schottische)
16074 Coon, Coon, Coon
16075 La Carina
16085 Amoureuse Waltz
16159 Kermies, from Faust
16161 Handsome Harry
- CHIMES**
- 16089 Almost Persuaded
16090 Nearer, My God, to Thee
16091 Old Hundred, (with voice and organ)
- BANJO SOLOS WITH PIANO ACCOMPANIMENT**
- 16086 Honor Bright
16087 Old Folks at Home
16088 Peaceful Henry
- BARITONE SOLOS. Piano Accompaniment**
- 16011 When Mr. Shakespeare Comes to Town
- 16012 In the City of Signs and Tears
16013 Throw Out the Life Line
16014 Break the News to Mother
16015 He Leadeth Me
16016 Jerusalem
16024 Big Indian Chief
16026 Here's My Friend
16032 What the Brass Band Played
16036 Ain't dat a Shame
16040 Mr. Do!
16047 I Heard the Voice of Jesus Say
16048 On a Good Old Trolley Ride
16049 A Soldier's Bride
16051 In the Good Old Summer Time
16097 Lead, Kindly Light
16099 I'm On the Water Wagon Now
16101 Man in the Overalls
16107 When the Bell in the Light House Rings Ding Dong
16144 When We Are Married
16102 Molly's Eyes
16103 Mormon Coon
16104 My Dixie Lou
16106 'Tain't No Disgrace to Skipped
16108 Woodchuck Song
16109 Afterwards
16111 Hoodoo Doctor Sam (The Song, Hit of Primrose Minstrels)
16113 The Song Birds Sing
16115 Sweetie, Lad, at Home
16116 Good Morning, Carrie
16116 I Ain't Agoin' to Weep no More
16119 Lads in Navy Blue
16122 The Pooh Bah of Blackville Town
16123 Rip, Yo Winkle was a Lucky Man
16128 Since I Met You First
16129 Where the Silvery Colorado Winds Its Way
16131 Why He Don't Eat Lam' no Mo
16147 The Old Church Bell
16148 Mary Mine
16149 The Songs of Other Days
16150 Easy Street
16151 Listen to the Big Brass Band
16154 Evelyn



7 INCH, EACH
\$ 2 15
PER DOZEN

10 INCH, EACH
\$ 3 20
PER DOZEN



LIST OF TEN-INCH

The following selections are made in ten-inch size only. Do not order seven-inch records from this list, because all these selections are made in ten-inch only.

No. 2171261 Ten-Inch Oxford Disc Records. Price, per doz., \$3.20; each, .28c

BAND SELECTIONS.

The following Band Selections have been played by musicians of rare excellence, and the music rendered is full toned, rising and falling with remarkable sweetness and clearness.

- 11861 America
11862 American Beauty Waltz
11863 Anona
11864 Bohemian Girl
11865 Commandress and Chief (from "It Happened in Nordland")
11866 Coax Me Medley
11867 Cavalleria Rusticana (Intermezzo from)
11868 Cavalleria Rusticana (Selections)
11869 Capture of Port Arthur
11871 Egypt (Two Step)
11873 Gloomy Gus (Two Step)
11874 God Save the King
11875 Happy Heine
11877 Japanese National March
11878 Larks
11879 Lights Out March
11880 Men of Harlech Quick Step
11881 Marching Through Georgia
11882 Medley of Irish Airs
11884 My College Chum Waltz
11885 Mendelssohn's Wedding March
11887 Paderewski's Minuet
11888 President McKinley's Memorial
11889 Roosevelt's Inaugural Parade
11891 Shogun Selections
11893 Star Spang'd Banner
11894 Stars and Stripes Forever
11895 Radium March
11896 The Watch on the Rhine
11897 The Free Lance March
11898 Tannhauser
11901 Yankee Patrol
11905 Ensemble of Helen, from Faust
11905 Finale to Aida
11907 Prelude to Overture of Traviata
11928 Ballet (from Faust) 1st suite

BANJO SOLOS

In the following selections the banjo is played with such consummate skill that it is difficult in cold type to give an adequate idea of the brilliancy and beauty of the records

- 11826 Creole Belles
11827 Colored Major
11828 El Capitán
11830 Hunky Dory
11834 Tell Me, Pretty Maiden, are there any more at home like you
11835 Whistling Rufus

Some of the above records are very ludicrous, and whenever a negro specialty is introduced it is true to life in every detail

CHIMES

The following records are magnificent reproductions. It is wonderful how clear and sweet the notes are recorded, and you could easily believe that you are standing in the nave of a cathedral listening to the master bell ringer.

- 11837 America
11838 Lead, Kindly Light
11840 Rock of Ages

ORCHESTRA

These orchestra selections are magnificent examples of what a trained orchestra can produce. The artists have been grouped so that the notes blend perfectly and the results are marvelously clear, full and beautiful.

- 11967 Dancing on the House Tops
11968 Way Down Upon the Suwanee River

BARITONE AND TENOR DUETS.

- 16035 Piano Accompaniment
16035 While the Leaves Come Drifting Down
16092 I Never Trouble Trouble Until Trouble Troubles Me

- 16093 Oh, Didn't He Ramble
16094 Oh, Such a Business
16095 Strike Out, McCracken
16096 Two Rubes in an Eating House

SOPRANO SOLOS. Piano Accompaniment

- 16152 You Ain't the Man I Thought You Was
16153 Just Plain Folks

CONTRALTO SOLOS. Orchestra Accompaniment

- 16044 Ben Bolt
16045 Tenor SOLOS. Piano Accompaniment

- 16017 Sammy
16028 Just for Today
16029 I Need Thee Every Hour
16030 Over the Line
16037 Hello, Central, Give Me Heaven

- 16038 Little Alabama Coon
16039 It Takes the Irish to Beat the Dutch
16041 I'm Goin' to Live, Anyhow, Till I Die

- 16060 Absence Makes the Heart Grow Fonder
16052 Safe in the Arms of Jesus
16055 Louisiana Lou
16059 She Rests by the Suwanee River

- 16098 Ninety and Nine
16100 In the Days of Old
16105 Nobody Seems to Love Me Now

- 16110 Bit o' Blarney
16114 Everybody Is Awfully Good to Me
16117 In the Valley of Kentucky
16118 It Was Just on the Tip of My Tongue

- 16121 Little Black Me
16124 Runaway Motor Car
16125 Lodie Moore
16126 Seminole

- 16127 Side by Side
16130 Who Threw the Overalls in Mrs. Murphy's Chowder

- 16135 Two Little Girls
16135 Loved One Little Boy

- 16138 My Lovely Nell
16139 John Anderson
16140 A Nice Girl Could do Wonders With Me
16141 A Good Cigar is a Smoke
16142 The Little House That Love Built

- 16143 Beyond the Smiling and the Weeping
16145 Knocking, Knocking
16146 Nothing But Leaves
16148 Deutschland, Deutschland, Ueber Alles
16157 Im Tiefen Keller
16158 She Waits by the Deep Blue Sea
16065 Wait Till the Sun Shines, Nellie

- VOCAL QUARTETTES. Piano Accompaniment.**
- 16033 Carry Me Back to Old Virginia
16034 Soldier's Farewell.
16137 Annie Laurie
16156 Lorelei.

- NEGRO SHOUTS.**
- 16132 Rabbit Hash.
16133 Turkey in the Straw
16134 Whistling Song.

- 16134 Whistling Coon.

- BARITONE SOLOS. Orchestra Accompaniment.**
- 16025 When the Coons Have a Dreamland of Their Own
16027 Just a Little Ever-Loving Girl
16032 When the Winter Time Comes 'Round
16042 When the Troops Come Back to Town

- 16043 Keep on the Sunny Side
16044 Shoo, Fly, Don't Bother Me
16046 A Ellen Alanna
16053 His Little Wife Was With Him All the Time

- 16054 I Can't Give Up My Rough and Rowdy Ways
16056 Why Don't You Write and Let Me Know
16057 Blue and the Gray
16058 Banks of the Wabash
16060 You're the Only One
16112 In the Sweet Bye and Bye

- 11969 Gon-doller
11972 Har-monie Mose
11974 Jolly Blacksmith
11975 Miss Dolly Dollars
11976 Moonlight
11977 Polly Prim
11979 Poppies
11980 Prince of Pilsen Medley
11981 Kitchy Coo (Cake Walk)
11982 St. Louis Tickle
11984 Vals De Las Golondrinas (Waltz of the Swallows)

- Yankee Girl March and Two Step
11458 Dream of the Dance Waltz
11459 Charmeuse Waltz
11464 The Radium Dance (from "Piff, Paff, Poff")

- 11467 Love's Garden Waltz
11532 Wedding of the Winds Waltz
11533 Helmet of Navarre Waltzes
11604 Ben Hur Chariot Race March
11605 Independencia March
11606 The Whistler and his Dog
11607 The Robin and the Wren
11608 Dance of the Song Birds
11610 Happy Birds
11611 The Birds and the Brook
11612 The Chirpers
11613 The Mocking Bird

TENOR SOLOS.

- 11675 Holy City
11439 Would You Care?
Yet at times I often wonder
Would you care, if I'd dare
11440 In the Shade of the Old Apple Tree (The season's hit)

- 11441 Violette
For they'll tell a tale so brave, of a lonely little grave,
And the message that he gave to Violette
11442 Pleno for Two
The girl's head was bowed,
The moon hid 'neath a cloud.
11443 Goodbye, Sweet Marie
I'll break the fighting line like you
broke this heart of mine
11444 Mamma's Boy
11447 I've Set My Heart on You
Now, why do you keep hanging 'round? says she,
You must have met girls fairer than me.
11481 When the Bees are in the Hive
Her cheeks were like the first red rose of June
11482 Please Come and Play in My Yard
Two little girls with two little curls
were living side by side.
11484 My Gal Sal
11485 Bright Eyes
Soldiers in line are falling,
Ye come to say good bye.
11486 He Looks Just Like His Mother
Sometimes I think I'll thrash him,
for he needs it very bad,
But, then, somehow, I never could chastise the little lad.
11487 A Little Boy Called Taps
A new march song written by the writers of the famous Blue Bell
11488 When the Sunset Turns the Ocean's Blue to Gold
11491 Bunker Hill
Where so many heroes fell,
I'm Trying so Hard to Forget You
Your dear face is ever before me.
11509 A Dream
11510 Home, Sweet Home
Be it ever so humble there's no place like home.
11511 Under the Rose
She "lays a rose in her hair,

OXFORD DISC RECORDS.

LIST OF 10-INCH OXFORD RECORDS CONTINUED ON FOLLOWING PAGES.

OXFORD 10-INCH DISC RECORDS—Continued from Preceding Page.

- 11512 Because I Love You, Dear
11513 Bendernere's Stream
There's a bower of roses by Bendernere's Stream.
11566 Loch Lomond
11570 Will You No Come Back Again?
11572 'Scots Wha' Hae' (Bruce's address to his army)
11579 Bonnie Doon
11581 If I But Knew
11668 Robin Adair

MALE QUARTETTES.

The following popular and standard selections we particularly recommend. The voices are perfectly blended and particular attention has been paid to the treatment of the chorus.

- 11592 Carry Me Back to Old Virginia
This is one of the old negro melodies which we are never tired of hearing and it is sure to be called for whenever lovers of music are gathered together.
11593 Down on the Farm
This record is very effective, and life on the farm is vividly portrayed.
11594 Darling Nellie Gray
Who has not heard this sweet song encoored again and again? It is always a favorite, and the older it grows the greater the demand for this record seems to be.
11595 Good Bye, Dolly Gray
11597 In the Evening by the Moonlight
Who has not strolled along in the evening by the moonlight, when a song sung with the sentiment this one contains would be most appropriate?

- 11598 Kentucky Babe
Kentucky is the land of beautiful women and fine horses. This is a combination hard to beat. "Kentucky Babe" does not treat of any of the subjects just mentioned, but it is a sweet old southern song nevertheless.
11599 Love's Old Sweet Song
This is quite a sentimental song, but is beautiful nevertheless and there are, times when sentiment is not out of place.
11600 Hoosier Hollow Quilting Party
This is a famous song. That is, famous if one takes into consideration all that happened at this particular quilting bee.
11601 Old Folks at Home: These songs are
11602 Old Black Joe (old favorites and it is hard to determine which has the greatest sale.)

- 11603 Starry Night for a Ramble
Almost any night is good for a ramble, whether starry or otherwise; possibly when the stars are out and the moon is up conditions are most favorable for the exchange of sentiment suitable to the occasion.
11604 Tenting on the Old Camp Ground
How many old soldiers have sung this song resting on the field of battle and when heard now what stern recollections it brings up.
11606 Sleigh Ride Party
11607 A Night Trip to Buffalo
11608 Steamboat Leaving the Wharf at New Orleans
11609 Characteristic Negro Melody
11610 A Barbecue in Old Kentucky
11611 A Coon Wedding in Southern Georgia
11612 'Way Down Yonder in the Corn Field
11715 Camp Meeting Jubilee
11716 The County Fair
11693 Every Day Will be Sunday Bye and Bye

BARITONE SOLOS.

- 11615 Ole Man Moon
11626 Keep a Little Cozy Corner in your Heart For Me
11568 Julie Dooley
11574 Glory
11575 Starlight
11576 In Limboctoo (A monkey ditty)
11577 Beyond the Gates of Paradise
11582 Good Bye, Maggie May
11583 The Tale of the Sea Shell (from the Prince of Pilsen)
11637 Somebody's Sweetheart I Want to Be (One of the latest hits sung by Lillian Russell)
11638 Out in an Automobile
11639 Right in This Old Town
11640 Asleep in the Deep
11658 If a Girl (One who You Loved a Boy Like Me. (Like of Lillian Russell's songs of the season))
11659 I Will Always Think of You
11662 Sister
11663 Paddle Your Own Canoe
11664 Nora, Floradora
11694 The Land of the Red, White and Blue
11741 'Cause I Like You (From "The School Girl")
11530 The Lost Chord
11753 Forty-five Minutes from Broadway
11388 I'm Praying for You
11422 All Hall the Power of Jesus' Name
Bring forth the royal diadem and crown Him Lord of all.
11424 Blest Be the Tie that binds our hearts in Christian Love.
11428 Am I a Soldier
A follower of the Lamb?
And shall I fear to own His cause
Or blush to speak His name?
11677 Is Everybody Happy?
The Devil and his wife were playing seven up
A playing for a silver half dollar
The Devil got a Jack from the bottom of the pack
11685 He's Nobody's Friend
I hate to tell of trouble
But my heart's too broken
'Cause that man of mine is so aggravatin'
11718 If You Can't Say Nothing Good, Say Nothing at all.
11721 Little Red Espouse
(Hit from "The Girl and The Band-Coach")

11722 When Mose with his Nose Leads the Band

BARITONE SOLOS.—Continued.

- 11723 I Want Somebody to Love
11726 Gretchen
11727 Moving Day
11729 Traveling
11731 Uncle Quit Work, Too
11732 Jessamine
11595 It Makes Me Think of Home, Sweet Home
A song of our flag.
11419 Down at the Baby Store
Can't I have a little sister?
Tell me, ain't there any more?
Mama hides her tears and answers
Yes, dear, at the baby store.
11421 Tell Me With Your Eyes
11423 Pal of Mine
Though the rose from your cheek has passed away
You will wear that sunny smile you wore that day.
11426 Nelle Dean
By the old mill stream I am dreaming, Nelle Dean.
Dreaming of your bright eyes gleaming, Nelle Dean.
11430 Just Across the Bridge of Gold
Once we were poor, mother darling.
Said a sad child one day:
But now we are rich and I'm lonely, longing for sister May
11519 Remember
"It was springtime when we parted"
11520 Her Boy in Blue
It's hard to say good bye, boy in blue
To the girl that's standing nigh, boy in blue.
11521 You're the Flower of My Heart Sweet Adeline
"In the evening when I set alone, a-dreaming,
Of the days gone by, love, to me so dear."
11522 Good-Bye, Eyes of Blue
"Eyes of blue, don't you hear the bugle calling?
Soon to you, I must say love, adieu!"
11523 Star of My Life
Dreaming once more I'm strolling hand in hand
With you, my darling, through love's wonderland.
11524 When the Harvest Moon is Shining on the River
"Then I'll come back to keep my loving promise."
11564 After the Battle
A maid received a note
Which her soldier boy wrote
Containing a lock of hair
11475 If Mr. Boston Lawson Had His Way
There wouldn't be any bucket shop to grab the Rule's gold
There wouldn't be any stocks or bonds in Wall street to be sold.
11476 Every Dollar Carries Troubles of its Own
Russell Sage eats apples for his dinner
Morgan is always worried about his dough
11478 Waltzing with the Girl You Love
11479 Jim Judson
Jim Judson, from the town of Hackensack
"He my horse, my harness and my stick."
11480 Lets All Go Up to Maud's
Her mother don't mind the noise, Her dad is one of the boys.
11496 Ramblin' Sam
Ramblin' Sam got a ramblin' job
On a ramblin' dray one day.
11498 The Blinky Band
Josh Tiers is the leader
And he's just as slick as grease.
11499 I'm Lonesome For You (from Bong-Bong)
11500 Welcome (Hit from "Sergeant Bruce")
No matter where you ever care
To hang your coat and hat,
Don't always think you're welcome 'Cause it says so on the mat.
11501 On the Joy Line
On board for a jolly good time.
11502 What You Goin' to do When the Rent Comes 'Round?
11630 Nothin' from Nothin' Leaves You
11600 Everybody Works But Father
11632 Central, Give Me Back My Dime
11633 I'm Beatin' the
11678 Drummer's Song, or Sweethearts in Every Town
(The hit from the Ham Tree.)
11679 Robinson Crusoe's Isle
(Hit from Marie Cahill in "Moonshine.")
No bills to pay or friends to loan
No wife to say when to come home
11681 Give My Regards to Broadway
(Hit from "Little Johnny Jones.")
Give my regards to Broadway,
Remember me to Herald Square
Tell all the gang at 42nd Street
That I will soon be there.
11682 What is the Use of Knocking When a Man is Down?
If he's down ain't that enough?
What's the use of being so tough?
Tell all the good about him, if you will;
If you cannot praise him, then you oughter keep still.
11683 Don't Be What You Ain't
(Another hit of Marie Cahill in "Moonshine.")
Be a little careful, don't you be a frog.
If you are the tall, don't you try to wag the dog.
11476 Milo
(Hit from "Babes in the Woods.")
11432 Abraham
O poor Abraham, I am so lonely,
Love you only;
I'm almost crazy about you Able, I am,

BARITONE SOLOS.—Continued.

- 11433 Why Adam Sinned
11434 Who's There?
I know it can't be William Ball
For we fell out away last fall.
11435 My Irish Molly, O
Mollie, dear, and did you hear, I've furnished up a flat,
Three little cosy rooms, a bath, with welcome on the mat,
Ten dollars down and two a week, I'll soon be out of debt.
It's all complete, except they haven't brought the cradle yet.
11436 Never
Once my wife's dear mother came to stay a week with her dear daughter,
The week she stayed was just a week longer than she'd daughter.
11438 The Indians Along Broadway
Talk about your Wild West, talk about your plains,
Talk about your wild and woolly hold up games;
They never were a mark to the Indians today
That are tomahawking people up and down Broadway.
11448 Don't Be So Mean
11450 Nobody
When Jackson threw a brick one day
And my face was in the way,
Who was it had the most to say?
11452 If I Were the Man in the Moon
There are lots of strange things that occur on a still night in June
nobody sees but the man in the moon.
11453 Let Me Go Back
I am so lonely, me and me only,
I must go back to my old Chicago Town
11454 Hal-le-lu-jah
Miranda was a colored girl who landed out west
She said the devil followed her and would give her no rest.
11472 In Vacation Time
Over in Jersey, down by the seashore
"Skeeters are hungry and thirsting for more"
In vacation time, for that is their ration time,
They wake up at five and eat you alive.
In vacation time.

BARITONE SOLOS.

- The following songs have been sung by some of the most famous artists here and abroad. They all display full, resonant tones of great power and compass.
11902 Absence Makes the Heart Grow Fonder
This well known song is exquisite in sentiment and is sung wherever the English language is known.
11904 Always in the Way
This is a very touching ballad.
Poor little girl, who is always in the way is a distressingly pathetic little figure.
11906 Come, Thou Almighty King
This well known song needs no description here. We all know it is one of the most powerful things ever written. It has a full swelling volume of melody which is not only impressive but very beautiful.
11907 Down Where the Wurzburger Flows
On a warm day what is there so refreshing as a cool stein. This song is so realistic it makes you thirsty to hear it. It has a swining chorus, and is a great favorite with the students at Heidelberg.
11909 Hiawatha
Hiawatha is an Indian song of wonderful rhyme and swing. You simply can't keep your feet still when the music of this selection is being played. It becomes an immediate favorite wherever heard, and is always carefully put away among the very best of the collection.
11910 He Laid Away the Suit of Gray to Wear the Union Blue
Thank God there is now no distinction between the gray and the blue. Both will fight for the Stars and Stripes with equal might and loyalty.
11911 I'm Wearing My Heart Away For You
This sentiment comes right home to every one, more or less often. Luckily hearts are not so very tender after all, and the wearing process takes a long time. This song, however, is a great favorite, especially among the gentler sex.
11915 My Cozy Corner Girl
It is hard to decide which is the better, one cozy corner girl or two cozy corner girls. However, in this song, we hear of only one and she is true to life and very enticing.
1191 The Man Behind
This is one of the favorite topical songs of the day. It has a ringing chorus and makes a great hit wherever heard.
11918 She's Just a Little Different from the Others That I Know
Show us the man who at one time or other didn't have in his thoughts a little girl, different from all others that he knew, and we'll show you a dead one.
11922 When the Harvest Days are Over
After the harvest days are over the man in this song is coming back to "Jessie Dear."
11923 You are as Welcome as the Flowers in May
There are some things we can think of which are just as welcome as the flowers in May, and if you think as we do you will ask for this record and learn what the composer thought on this subject.

BARITONE SOLOS.—Continued.

- 11924 Yankee Boodle Rhymes with Bunkie Boodle.
Which expression we are told has same significance as "Skidoo" and "23", but we don't say "Skidoo" to Yankee Boodle. Yankee Boodle is good enough for us provided we have enough of it.
LAUGHING STORIES.
These well known stories are very funny. The humor is rich and lively, but nothing therein contained will offend the most refined taste. Each one is a gem and their wide popularity is well deserved.
11853 Uncle Josh's Courtship
Uncle Josh in this record certainly knows what he is about. He is not one of your bashful young lovers who is afraid to come in and face the family. He is very much in love and not averse to showing it. A good many of us could take lessons from Uncle Josh, by gosh.
11854 Uncle Josh and Aunt Nancy go to Housewarming
No marble palace for Aunt Nancy. Simple home comforts are good enough for her. You can guarantee that she don't feed Uncle Josh on lycopodium, breeding baker's bread and city milk. He gets enough to eat at the right time; even if he hasn't got a million dollars in the bank. Many a man has got an "Aunt Nancy" in his mind whom he would like to have keep house for him.
11855 Uncle Josh and the Insurance Company
The Insurance company didn't get the best of Uncle Josh. He may not have studied high finance but you can trust to the native shrewdness of Uncle Josh whether he talks insurance or the price of crops.
11856 Uncle Josh on Jim Lawson's Horse Trade
He who has not traded a horse has failed to avail himself of one of the greatest privileges of American citizenship. In the average business deal a pound is a pound and it does not do to get 35 inches a yard, but in a horse trade everything goes, and if it is a dark night and you can risk in a broken down mule so much the better. Uncle Josh tells all about Jim Lawson's trade and how it was managed. Perhaps you can get some points that would come in handy some day.
11857 Uncle Josh and Aunt Nancy in the Subway
The subway is one of the most stupendous engineering works of the age. Busy at it is, with its teeming millions of ingoing and outgoing passengers, Uncle Josh and Aunt Nancy were not afraid but plunged boldly in, and after a vast experience came out wiser and happier, and like the boy who looped-the-loop ready to try again.
11858 Uncle Josh at the White House
To obtain a home in the White House for a period of four years (with a secret desire to make it eight) is the proud ambition of every man born in this great and glorious country. Uncle Josh didn't quite get to be president but he made himself at home in the White House all right, and Aunt Nancy thinks he is a bigger man than all creation, even if she don't always tell him so. Their trip to Washington is full of interest, and the only way to learn all about it is by securing this selection.
11859 Uncle Josh and the Fire Department
Who is there to protect the broad land who is not proud of the firemen and in love with the horses. To see an engine dashing through a crowded thoroughfare urged onward by the plunging horses, eagerly straining the lines held in the sinewy hands of the driver is one of the grandest sights possible, and one which will quicken the pulses of even the most staid of our citizens. Uncle Josh knows a thing or two about fire, and if you don't believe it all you got to do is to get this record and be convinced.
CHARACTERISTIC SHORT TALKS.
The following pieces have been carefully selected. The voice of each speaker is clear and resonant. They are trained declaimers and each selection is very fine.
11846 Down the Pike at the St. Louis Exposition
All who went to the St. Louis Exposition wanted to see the Pike. Everyone who did not see it will recognize how realistic this record is to those who did not have the privilege of visiting St. Louis, we say get this record. It tells you all about it.
11847 Lincoln's Speech at Gettysburg
This speech has been translated into almost every language known. It is a classic and brings out the characteristics of the great president who did so much to advance the honor and glory of our beloved country.
11848 On Trousers
Trousers are not pants, nor are pants trousers, yet every woman pants to wear the trousers. You should buy this record if only to find out what it is all about.
11849 President McKinley at the Pan-American Exposition
The world knows that our beloved President McKinley met his death while engaged in his official duties at the moment in Buffalo. This record should be and is particularly dear to the hearts of the American people.
(LIST CONTINUED ON NEXT PAGE.)

OXFORD 10-INCH DISC RECORDS—Continued from Preceding Page.

CHARACTERISTIC SHORT TALKS—Cont.

11850 **Schultz's Trip to Chicago**
All the world knows Chicago, and all the world wants to go there at times. The opportunity don't come to everyone, but it did to Schultz. He grasped it and went, and what he saw and what he did is set down on the record so that all may be as wise as he after the journey. What Schultz saw in Chicago is now known in the uttermost parts of the world. Do you know all about this trip?

11851 **"The Man Behind the Gun."**
It's the man behind the gun who counts in this life. Of what good is powder and bullets unless there is a man who has his nerve with him who is looking through the sight? In this country the man behind the gun is always to be found when the necessity arises. Schultz is in his happiest vein in this selection.

11852 **Happy German Twins**
These may be the Katzenjammer Kids, and then again they may not. They are happy and snappy, and as our honored President Roosevelt believes that no household is complete without at least one set of twins, every happy father should buy this record. If he is the fortunate possessor of twins he can compare the happy little Germans with his own, and if he hasn't twins at home he can learn all about them from this selection.

BUGLE CALLS.

The clear, sweet notes of the bugle on the following selections are recorded with no loss of tone power. They are wonderfully realistic and no collection of records is complete without at least one of these calls.

11841 **Rough Riders in Charge up San Juan Hill**

11842 **United States Army Bugle Calls**

CLARINET SOLOS.

The clarinet solos are as popular as those played by the bugle. They are beautifully clear and remarkable examples of the possibilities of this instrument.

11843 **Comin' Thro' the Rye**

11844 **Old Folks at Home**

11845 **Sally in Our Alley**

DUETS.

11400 **Coax Me**

11402 **Does You Love Me as You Used to, Miss Jane?**

11401 **Hears**

11494 **Hey, Mister Joshua**

11495 **On a Summer Night**

"They are giving you all kinds of jollies."

11507 **Making Eyes**

"In a cozy corner with your beau."

11330 **Mr. and Mrs. Murphy**

Since I paid the parson's fee

The boss of all you want to be,

All the housework I must do,

You made me cook your breakfast, too.

11329 **He's My Pal**
I know you're dead tough
But your love ain't no bluff.

11553 **Can't You See My Heart Beats all For You?**
Come, tell me, you big burly coon,
Does you love your little octoroon?

11555 **Reuben and Cynthia**
In this selection Reuben proposes
to Cynthia, which is so sudden.

11563 **The Hand of Fate**
(A dramatic sketch.)

11567 **The Future Mrs. Awkins**
(An English dialect sketch.)

11569 **Every Little Bit Helps**
Say, nigger, if you ain't the most
coaxiest man. Does you know it?
Does you love me? Then kiss me
more.

11418 **Life's Dream is O'er**

TENOR SOLOS.

The possessor of a beautiful tenor voice has an organ sweeter than the songs of birds. The following tenor solos have been sung by the greatest artists. They are clear and sweet and we cannot recommend them too highly.

11941 **Could You Be True to Eyes of Blue?**

11943 **Goodnight, Little Girl, Goodnight**

11944 **Goodbye, Blue Bird**

11945 **I've Got a Feeling for You**

11948 **Like a Star that Falls from Heaven**

11668 **Rosary**

(One of the best songs by Nevin.)

11684 **Sing Me to Sleep**

11644 **"The Girl of the U. S. A."**

11654 **Heidelberg**

(Stein Song from Prince of Pilsen)

11696 **Awake, My Beloved, Awake**

11697 **Dreaming Love, of You.**

11734 **I Know a Lovely Garden**

11580 **One Sweetly Solemn Thought**

11571 **How'd You Like to Spoon with Me**

(From the Earl and the Girl.)

Sit beneath an oak tree large and
shady.

Call me Tootsie Wootsie, Baby.

11660 **Fol-the-rol-rol**

(About the best song of the season.)

This song was sung by a prominent actress
from the stage to a man in a box, and is so
enticing that she almost induces him to jump
on the stage.

11950 **Teasing**

11951 **When the Frost is on the Pumpkin**

We particularly recommend the following
songs. They are sweet, loud and clear.

11930 **In the Shadow of the Pines**

11931 **Paddle Your Own Canoe**

11932 **Soldier Boy**

11933 **They Were All Doing the Same**

11935 **Whoa, Bill**

11936 **While the Leaves Come Drifting Down**

SOPRANO AND BARITONE DUETS.

The soprano tones in these records are mar-
velous. The quality and beauty of phrasing
in both soprano and baritone are magnificent.

The exquisite blending of the voices makes
these records particularly warm and brilliant.

The purchaser will find that the enunciation is
perfect.

11937 **'Deed I Do**

11938 **Suwanee River**

11939 **Tell Me, Pretty Maiden**

BARITONE AND TENOR DUETS

These duets are sung with perfectly blended
voices and the effect is remarkably rich and
charming.

11925 **Almost Persuaded**

This is a wonderful hymn and tre-
mendously effective.

11926 **Battle Cry of Freedom**

A stirring song, sung in every
school in the country.

11927 **Closing Time in the Country Grocery**

The title of this song will bring up
in the mind all the varied scenes
treated of. What is not known and
talked of in a country grocery store
is not worth remembering. They
treat there of everything that hap-
pens, and a good deal that never
happens at all.

11928 **Come Along, Little Girl, Come Along**

This song is a great favorite.

11929 **Down Where the Sweet Potatoes Grow**

As its name implies, this is a song
of the South, and Southern songs
are always melodious.

YODLE SONGS.

11415 **Hush-a-bye Baby**

11416 **Sleep, Baby, Sleep**

11417 **Medley of Emmet's Yodels**

DESCRIPTIVE.

11815 **Backyard Conversation between Two Irish Washerwomen**

This is a highly interesting tilt;
full of the native wit of old Ireland.

11816 **Banjo Evangelist**

The colored preacher starts the
service with a banjo. After giving
the announcements and for the week
"Come to Glory" is sung with the
banjo accompaniment, and the par-
son preaches from the text, "De
Lord Protects Us All."

11817 **Barnyard Serenade**

This is a great favorite and car-
ries one back to life on the farm.

11818 **Daybreak at Calamity Farm**

Crowing of the chickens announ-
ces the beginning of another day on
the farm. The old man threatens
to break another bed slat on his son
Hiram if he does not get up. The
calf calls it's mother in the field.

After his father has been milking
about an hour, Hiram appears, also
the dog, "Tige," who is warned not
to bother old "Brindle" or he will
have his head kicked off. The cow
tosses the morning's milk. "Every-
thing goes to calamity." The farm-
er discovers crows in the corn; then
sees a "pesky tramp" and thinks he
will have some fun with him. The
tramp refuses to say the word;
wants to know when asked to have
a chop, whether it's pork, lamb or
wood-pile; declares he never beats

his way. The old horse butts in and
kicks the tramp through the roof of
the hot house, breaking all the glass.
This is surely "Calamity Farm."

11819 **Flannigan's Night Out**

This is a very comical record, and
describes the joys of an Irishman
with nothing to do but to pursue the
fancies of his own sweet will.

11820 **Forge in the Forest**

This is very realistic, and is one
of our most popular selections.

11821 **Hickory Bill**

Everybody has heard of the fa-
mous old "Hickory Bill." He is not
as bad as his name would indicate.

11822 **Night Alarm**

This describes the fire scene from
one of our most famous plays.
Ringling of the fire alarm, galloping
horses, steam escaping, whistling
of the engines, running out of the hose
and the firemen singing character-
istic songs on their way home, tired
but happy in the knowledge of
duty performed.

11823 **A Little Old Log Cabin in the Lane**

Who has not heard of the little
old log cabin, and who would not
like to own one and return there for
a month or two each year, close to
nature? Water tastes sweeter from
the old oaken bucket than from a
golden cup, and life is oftentimes
happier in an old log cabin than in
a palace of marble.

11824 **You've Been a Good Old Wagon, But You've Done Broke Down.**

A good wagon is like a good gun;
the longer you have it the more you
value it, and the older it grows the
harder it is to give it up. The old
wagon has seen its best days, and
in this record an account of its ser-
vices and end has been realistically
portrayed.

11825 **Con Clancy and the Whistling News-
boy**

Newsboy whistling "Bedella" as
Clancy is passing. Clancy objects
to the whistling, but buys a paper to
see if Ireland is yet free. For a
nickel the boy whistles "Kilbarney,"
the "Wearin' of the Green" and "St.
Patrick." Clancy gives him a dol-
lar, either for the music or because
he addresses Clancy as "Mr.
Clancy," much to the latter's satis-
faction.

11431 **The Preacher and the Bear**

The coon got so excited that he
climbed a persimmon tree and cast
his eyes to the guardian of the skies
and these words said to him: "Lord,
didn't you deliver Daniel from the
lion's den, and didn't you deliver
Jonah from the belly of the whale,
and the Hebrew children from the
fiery furnace? so the Good Book did
declare; so, O Lord, if you can't
help me, for goodness sake don't
help that bear."

No. 21F1261 Ten-Inch Oxford Disc Records. Price, per dozen, \$3.20; each.....

28c

GENUINE HARVARD DISC RECORDS.

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THE MOST NATURAL RECORDS MADE. CAN BE USED ON ANY
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IN THE PRODUCTION OF THESE RECORDS, we have been able to utilize the very latest discoveries, the very latest improvements and the greatest possible skill and experience in record making.

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THE COST OF MANUFACTURING these records is just as much, and in some instances more, than the cost of manufacturing the 50-cent and \$1.00 records, and it is only by reason of the fact that we control the output

of these records and handle them upon our regular one small percentage of profit plan that we are able to make this special price of 28 CENTS AND 52 CENTS EACH, according to size.

EVERY ORDER WHICH WE RECEIVE upon any style of disc talking machine, and if not found entirely satisfactory in every respect, equal or superior to records sold at 50 cents and \$1.00 each, they may be returned to us, at our expense, and the money paid for them, including all transportation charges, will be refunded.

LIST OF 7-INCH HARVARD RECORDS.

See next page for list of 10-Inch records.

BAND.

2168 "American Republic March." Thiele.

3928 "An Arkansas Husking Bee." Thiele.

3406 "At a Georgia Camp Meeting." Thiele.

31372 "Cavalleria Rusticana." Sousa.

3322 "Columbia Phonograph Company March."

3325 "Dancing in the Dark." Song and dance with clogs.

3361 "Dixie." March.

3372 "Dream on the Ocean." Waltz.

3339 "Evening Chimes in the Mountains." With bell solo. Descriptive.

3479 "Forge in the Forest." With bells, cock crow and anvil effects.

3418 "Hands Across the Sea." March. Sousa.

3420 "High School Cadets March." Sousa.

3427 "In the Village Tavern." Song and dance with clogs.

3628 "Jolly Coppersmith." With bell effect and anvil chorus.

3268 "Jolly Fellows Waltz." Gungl.

31587 "Jack Tar March." Sousa.

3478 "Liberty Bell March." Sousa.

3495 "Love's Dreamland Waltz." March.

3240 "Mendelssohn's Wedding March." March.

3639 "McKinley Memorial." Introducing President McKinley's last speech and "Lead, Kindly Light," by brass quartet.

3522 "Mr. Thomas Cat." March Comique. Trombone imitations.

3507 "Marching Through Georgia." March.

379 "Mosquito Parade, The." A Jersey Review.

3526 "Nearer, My God, to Thee." March.

31397 "Noisy Bill." With characteristic march.

31009 "Paderewski's Famous Minuet." March.

3553 "Stars and Stripes Forever." March. Sousa.

3555 "Star Spangled Banner." March.

3972 "Stradella Overture." March.

3564 "Till We Meet Again." Waltz.

ORCHESTRA.

3592 "Bugler's Dream." Introducing "Just Before the Battle, Mother," bugle calls, etc., and ending with "Nearer, My God, to Thee."

3595 "Cirque Galop." Clown tells new jokes; applause, snapping of whip, etc.

3330 "Creole Belle." March.

31431 "Dixie Land March." March.

3596 "Dancing in the Kitchen." Song and dance with clogs.

3600 "Darkie Telling." Plantation medley, with clogs, shouts, etc.

3602 "Down on the Suwanee River." Pulling in the gang plank, steam-boat bells, whistle, dance on board, with negro shouts and clogs.

3233 "Españita Waltz." Rosey.

3337 "Go Way Back and Sit Down." March.

3609 "Husking Bee." Introducing rural characters and scenes, with country dance and calls in dialect.

3608 "Happy Days in Dixie." Plantation medley, with clogs, shouts, etc.

3129 "He Laid Away a Suit of Gray to Wear the Union Blue." March.

31155 "Hiawatha." March.

3616 "Kentucky Jubilee Singers." Plan- tation medley, with clogs, shouts, etc.

3618 "La Serenata Waltz." With casta- nets, Jane.

31571 "Laughing Water." March.

3243 "Night Alarm." With all the familiar descriptive effects, representing a fire alarm at night, fire bells, cries, horses' hoofs, winding of hose reel, whistling of engine, ending with firemen's chorus.

No. 21F1080 Harvard 7-inch Disc Records. Price, per dozen, \$3.25; each.....

28c

LIST OF 7-INCH HARVARD DISC RECORDS CONTINUED ON NEXT PAGE.

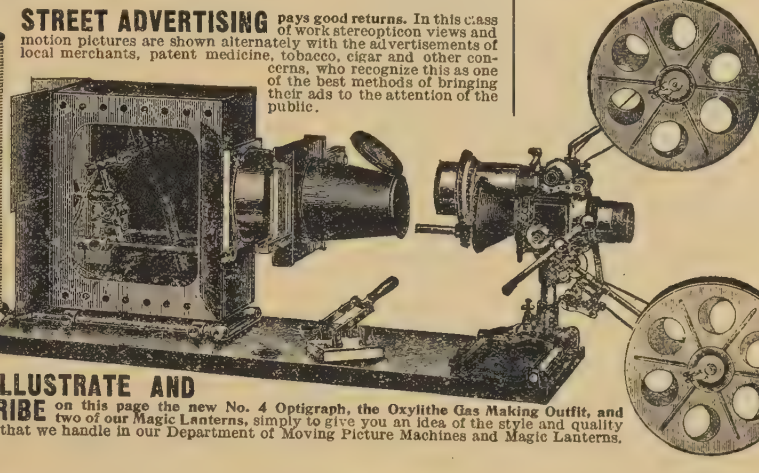
DEPARTMENT OF MOTION PICTURE MACHINES

Magic Lanterns, Double Stereopticons, Gas Making Outfits, Lantern Slides and Films, Complete Line of Optical Projection Apparatus and Supplies.

IF YOU ARE INTERESTED in Projection Instruments of any kind, Magic Lanterns, Stereopticons or Motion Picture Machines for public exhibition work, street advertising, educational purposes, religious and reform work, lodges and secret societies or home amusement, send for our **FREE CATALOGUE OF MOTION PICTURE MACHINES AND MAGIC LANTERNS.**

A PROFITABLE BUSINESS may be done in almost any locality with a well selected outfit. Since the introduction of motion pictures the business of exhibiting has grown better, and it never was so good as at the present time. There is an opening in almost any locality for a profitable business exhibiting in public halls, churches, schoolhouses, theaters, etc. This class of exhibiting may be done within a small radius of home, going over and over the same ground say once or twice a year with a new program, or it may be extended to any part of the country. Shows in store rooms or in tents, giving thirty minute entertainments at an admission of five to ten cents, are paying large returns on the investment. These may be permanently located or may be moved from time to time to other nearby towns.

STREET ADVERTISING pays good returns. In this class of work stereopticon views and motion pictures are shown alternately with the advertisements of local merchants, patent medicine, tobacco, cigar and other concerns, who recognize this as one of the best methods of bringing their ads to the attention of the public.



WE ILLUSTRATE AND DESCRIBE on this page the new No. 4 Optigraph, the Oxylithe Gas Making Outfit, and two of our Magic Lanterns, simply to give you an idea of the style and quality of goods that we handle in our Department of Moving Picture Machines and Magic Lanterns.

FOR MORE COMPLETE DESCRIPTIONS of these machines, with larger illustrations and complete descriptions which we handle, we refer you to our Special Catalogue of Motion Picture Machines and Magic Lanterns, which we will be glad to send to any address free. In this catalogue we show the most complete line of everything used for public exhibition work, advertising, educational work, church work, lectures of all kinds, and outfits suitable for home entertainment. We show the most complete line of Magic Lantern Slides, Moving Picture Films, supplies and accessories of all kinds, all priced at the lowest prices ever known for strictly high class, thoroughly dependable goods.

OUR GUARANTEE. Everything that we sell in the way of Optical Projection Apparatus, Moving Picture Machines, Magic Lanterns, Stereopticons, Slides, Films, complete outfits of all kinds, is sent out under our positive binding guarantee, under the terms of which any of the goods not proving entirely satisfactory in every way, no matter for what reason, may be returned to us at our expense, and the amount which you paid for the goods will be refunded to you in full, including the money you have paid out for transportation charges. We are the only house selling Optical Projection Apparatus of all kinds upon these terms, and you will readily understand that this policy upon our part is in itself an assurance that you will get the very best that the market affords as we could not send out inferior or defective goods under our policy of returning the money in full on any purchases not entirely satisfactory.

THE OPTIGRAPH No. 4, MODEL 1907

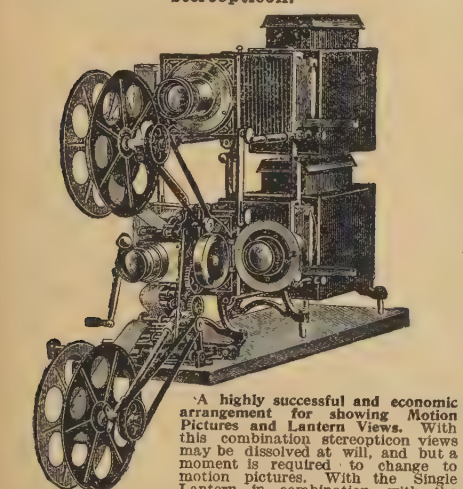
THE LATEST AND THE MOST PERFECT MOTION PICTURE MACHINE.

THE OPTIGRAPH No. 4 has the only perfect framing device, the vise grip sliding attachment, the compound rewind reel head, a geared detachable take up, interchangeable spring catch handle, and fireproof magnifying glass. It excels in quality of workmanship, quality of material, durability, portability, convenience, artistic design, and for results on the screen it has no equal. There are more than forty reasons why the new Optigraph No. 4, 1907 model is the best picture machine, and these forty reasons are fully explained in our Special Catalogue of Motion Picture Machines and Magic Lanterns.

- No. 21F2000 Optigraph No. 4, mechanism with 8-inch reel, lens, round base, belt, plain reel head and detachable crank. Price.....\$39.00
 - No. 21F2050 Takeup attachment with plain reel head, 8-inch rewinding wheel. Price.....\$8.00
 - No. 21F2075 Sliding attachment, without bracket, arm or screw ring. Price.....\$4.00
 - No. 21F2080 COMPLETE MACHINE ON SEPARABLE OAK BASE with Optigraph No. 4. Sliding adjustable lamp house, condensing lenses, burner support, sliding attachment, bracket, arm, screw ring, 1/4-size stereopticon lens, 8-inch reel, plain reel head, arc lamp, rheostat (52 to 110 volts), knife switch and 10 feet of insulated wire. Price.....\$68.50
 - No. 21F2090 Complete machine, with high grade calcium jet and 8 feet of rubber tubing instead of arc lamp, rheostat, switch, wire, etc. Price.....\$65.50
- NOTE:—If takeup device desired with any of the above machines, add to the above prices.....\$8.00

OPTIGRAPH No. 4, THE NEW 1907 MODEL

And Vise Grip Sliding Attachment in Combination with the Enterprise Double Dissolving Stereopticon.



A highly successful and economic arrangement for showing Motion Pictures and Lantern Views. With this combination stereopticon views may be dissolved at will, and but a moment is required to change to motion pictures. With the Single Enterprise Lantern in combination with the lantern views may be quickly and artistically changed by the use of the rapid slide changer, which accompanies the lantern.

No. 21F2100 Optigraph No. 4, with sliding attachment, single Enterprise Lantern, extension legs for lantern lenses and slide carrier. Price.....\$68.50

No. 21F2110 Optigraph No. 4, with sliding attachment, double dissolving stereopticon, extension legs on lower lantern, lenses and two slide carriers. Price.....\$93.50

The above prices do not include jets, dissolving key, etc. For more description of Optigraph and Lanterns see our Special Catalogue of Motion Picture Machines and Magic Lanterns.

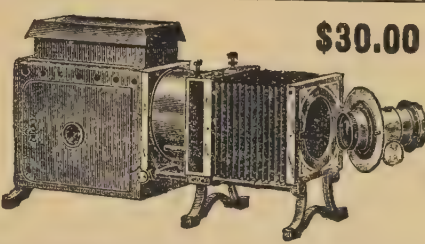
OUR MODEL "A" SINGLE STEREOPTICON, \$15.00

(FOR ILLUSTRATION SEE OUR SPECIAL CATALOGUE).

Adapted to the requirements of ministers in church work, teachers in classroom work, public exhibitors, lodges, etc. Has large Russia iron lamp house, extension front, folding bellows, telescopic nickel plated adjustment rods, a good quality of condensing lenses and achromatic objective lens. Material and workmanship throughout is the best and it is equipped with all attachments requisite for successful projection work. Our Model "A" Stereopticon may be used with calcium light, electric light, sun rival vapor light or any system of lighting at present employed by public exhibitors, but, at our special price of \$15.00 as listed below the light is not included.

No. 21F2200 Model "A" Stereopticon, complete as described above. Price.....\$15.00

If ready made oxygen or hydrogen gases are purchased in steel tanks no additional apparatus will be required, except six feet of small rubber tubing (at 10 cents per foot) to connect tank to lantern, and a can of limes (costing 95 cents).



THE ENTERPRISE Stereopticon has all necessary adjustments known in high class stereopticon work, is equipped with all the latest improvements, and is the neatest design as well as the most compact and convenient stereopticon made. It is made of metal throughout and beautifully nickel plated, has dark red bellows, steel lamp house and polished and nickel plated lens mountings.

THE DISSOLVING EFFECT which constitutes the highest art in stereopticon or magic lantern projection can be accomplished by adding the top section, which makes it a regular double dissolving stereopticon.

The Sliding Optigraph Attachment may be added to either the single or the double stereopticon at any time and is attached by means of machine screws which are furnished with the sliding attachment.

THE OBJECTIVE LENSES are Achromatic Rectilinear of high grade and fully guaranteed. Unless otherwise ordered we furnish what is known as the Short Focus Lens, which projects ten-foot picture at about thirty feet from the screen. The Objective Lens is attached to the stereopticon by a hinged door, which enables the operator to get at the rear combination instantly, and especially adapts it to use in connection with the Optigraph Motion Picture Machine and Sliding Attachment, as the Stereopticon Objective Lens can be instantly swung out of position and the Motion Picture Machine and Lens at the same time swung into its place, it being unnecessary to change the adjustments. The Lamp House is made of a fine grade of planished steel, is extra large so as to accommodate burners for vapor, gas, oxy-hydrogen, calcium, electric, acetylene or other illumination and is fully enclosed (except for ventilation).

- No. 21F2150 The Enterprise Single Stereopticon, full nickel plated with high grade Achromatic Rectilinear Objective Lens, one pair 4 1/2-inch dark red Condensing Lenses, dark red bellows, planished dark steel fully enclosed lamp house, all complete. Price.....\$30.00
- No. 21F2180 Enterprise Double Stereopticon, complete, with carrying case. Price.....60.00

Don't fail to send for our Big FREE Catalogue of MOTION PICTURE MACHINES AND STEREOPTICONS

Showing our complete line of public exhibition apparatus, everything in the way of Magic Lanterns, Slides, Films and Supplies. We can save you money on your outfit.

See page 695 for Juvenile Magic Lantern Outfits.

OXYLITHE GAS MAKING OUTFIT \$39.50



THE OXYLITHE Gas Making Apparatus represents the greatest advance made in magic lantern apparatus since the original invention of the lantern. This new apparatus, which enables the operator to instantly and easily produce a supply of absolutely pure oxygen gas at any time, will, we confidently predict, revolutionize the exhibition business. It is a well known fact to exhibitors that outside of the electric light, which is available only in the larger cities, the only practicable light for public exhibition work, either for stationary or moving pictures, is the calcium light, and until the invention of this wonderful new oxygen gas making outfit which we now place upon the market for the first time, the only means of producing the calcium light was by an expensive, heavy, cumbersome gas making outfit, very difficult to operate, actually dangerous owing to frequent explosions and successful only in the hands of expert and experienced chemists. The Oxylithe Gas Making Outfit does away with all the danger, with all the expense attached to the operation of these old style gas making outfits. Our illustration engraved direct from a photograph of the apparatus, shows the simple, compact and portable it is. It can be packed into a small carrying case, measuring only about 10 inches square by 30 inches high, and weighs complete only about 30 pounds. The only chemical required in operating this new oxygen gas making outfit is oxylithe, and a small package of this oxylithe, weighing only a few ounces, is sufficient for an evening's entertainment. The operation of this outfit is simplicity itself. There is no possible chance for mistakes, no possible chance for failure and absolutely no danger. A small quantity of the oxylithe is placed in the tank, which contains a little water, and the generation of oxygen gas commences at once and is conveyed from the gas making outfit by means of a small rubber tube directly to the burner of the lantern.

No. 21F2300 The Oxylithe Gas Making Apparatus complete. Price.....\$39.50

No. 21F2305 Oxylithe, for use with the Oxylithe Gas Outfit. Price, per box.....\$1.35

SEROCO CAMERAS OF HIGHEST QUALITY

THE ONLY CAMERAS IN THE WORLD GUARANTEED FOR TWENTY YEARS.

FOR MANY YEARS we have been supplying our customers with the highest grade cameras it is possible to produce at a price so much lower than inferior cameras have been offered by other firms and individuals, that the prices we have named have brought consternation to the ranks of those camera manufacturers who are members of the Camera Manufacturers Association or who are parties to the camera monopoly which has long held up the price of cameras and photographic supplies to unreasonable figures.

WE HAVE NOT BEEN CONTENT to build a good camera, the equal of those instruments offered by other manufacturers and dealers, but we have gone beyond that in our endeavor to give our customers the greatest camera values it is possible to produce, and we are manufacturing, in our own factory, the very finest cameras ever offered by any firm or individual.

TO ENABLE US TO BE INDEPENDENT of the camera monopoly, to enable us to offer the very finest cameras on the market, to enable us to offer our customers the very latest improvements in camera equipment, and furthermore to enable us to name prices which represent the mere cost of materials and labor, with but one-half margin of profit added.

WE ERECTED OUR OWN CAMERA FACTORY

as shown in this illustration—the most modern, the most up to date and the best equipped camera factory in America.

THIS MAGNIFICENT FACTORY with its wealth of up to date machinery, directed by the most expert camera manufacturer in the country, has enabled us to undersell any other camera manufacturer in existence and it has enabled us to produce such cameras as have never been equaled for high quality of materials, for perfection of workmanship and equipment, and for simplicity and perfection in operation. In short, it has enabled us to offer the best cameras at about one-half the prices charged by others.

WE ARE NOT A PARTY to any combination of camera manufacturers; we are not a party to any understanding or agreement to hold up the prices of cameras for the sake of larger profits and, in proof of this statement, we have only to refer you to the descriptions and prices quoted in the pages of this catalogue. When we decided to make our own cameras we determined to erect the finest camera factory in America, to produce the finest cameras that come out of any camera factory in the world, and we have spared no expense in securing the finest machinery, the best materials and the highest class mechanical experts that money could secure, and it is this combination of materials, skilled labor and superior equipment, this independence of ours which now enables us to give our

WONDERFUL TWENTY-YEAR BINDING GUARANTEE

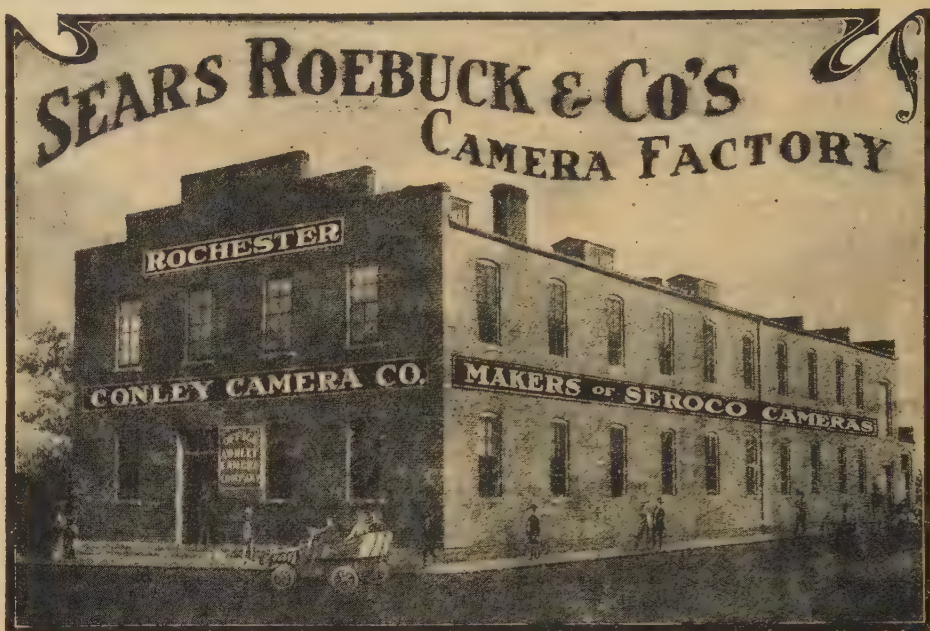
NO OTHER CAMERA OFFERED ON THE MARKET TODAY carries any such guarantee as a protection to the purchaser; no other camera is so well made, is so perfect in every detail of construction; no camera is manufactured from such high class materials, nor is equipped with such perfect lenses, shutters, bellows and other special features necessary to give perfect results when photographing and it is for this reason that no other manufacturer can give such a guarantee on his camera product as we give on every Seroco camera offered in these pages, the strongest, the most binding guarantee, covering the longest period of time ever given on a camera. In fact the Seroco cameras, manufactured by the Conley Camera Co., our own factory at Rochester, Minn., is the only camera in the world guaranteed by its makers as we guarantee every Seroco camera sold by us.

WE MAKE NO IDLE CLAIMS for Seroco Cameras, and when we say they are better made, of better materials, of better workmanship and that they will give better results in the hands of the average camera user than any other camera on the market, and that we offer these unequalled cameras at prices about one-half the price asked by those manufacturers and dealers who are members of the camera trust, we back up our statement with a guarantee of the quality of the materials and workmanship entering into our cameras and we show herewith a facsimile of the Certificate of Guarantee which we send to every customer with every camera we sell.

NO CAMERA CAN BE BETTER MADE, no camera has better materials, no camera will do better work than our Seroco Cameras, and you cannot afford to purchase from anyone else when we offer you such great value and such money saving prices and substantiate our claims and back our product with this unequalled long term guarantee, a guarantee which protects you from any defects in material and workmanship for a period of twenty years.

OUR 10 DAYS' FREE TRIAL COMPARISON OFFER.

SEND US AN ORDER for any camera. Remember, you get the outfit at factory cost. Enclose our price, as quoted in this catalogue, and we will send



This picture shows our own big new camera factory at Rochester, Minn., where we make the highest grade cameras made in the world, which we sell at about one-half the prices charged by others for cameras that will not compare with those made by us in our own factory at Rochester.

the camera you select with the understanding and agreement, first, that it must reach you promptly and in perfect condition; second, that you can give it ten days' free trial, during which time you can put it to any test. You can compare it with cameras sold by others at double our price and, if you do not find it PERFECTLY SATISFACTORY, LOWER IN PRICE, BETTER IN QUALITY and in every way more satisfactory and better than any similar style of camera you can buy elsewhere, you can send the camera back to us at our expense and we will immediately return your money, including any express charges paid by you.

WE WILL NOT BE INTIMIDATED.

ALTHOUGH WE HAVE BEEN THREATENED with all sorts of trouble if we refused to join the combination of camera manufacturers in an effort to compel you to pay two or three prices for your camera, we refused to be intimidated and will continue to manufacture our own cameras in our own factory and sell them at our own prices, prices which represent but the mere cost of materials and labor, with but one small percentage of profit added.

THIS WAR BETWEEN THE TRUST PEOPLE AND US IS ON

and will be on to a finish. We shall continue to sell at factory cost with one small percentage of profit added and we shall continue to give you better cameras than monopoly cameras and at about one-half the prices of monopoly cameras. Our customers are with us in this fight, and we assure you that we will continue to give to them the very highest grade cameras it is possible to produce in any factory and that we will constantly improve the quality of our goods, adding from time to time improvements which place them far in advance of the cameras made by the camera trust. There would be no comparison between Seroco Cameras and the trust cameras, even if we were to ask double the prices named in the pages of this catalogue.

TO COMPEL US TO FALL INTO LINE and to raise our prices on these highest grade cameras the trust people, who handle three-fourths of the photographic supplies sold in this country, have refused to sell us merchandise, thus compelling us to manufacture many other lines of photographic goods ourselves and, as a result of this war between the trust people and ourselves, you can now buy from us the highest quality of everything you need in photographic supplies for one-half the prices you would pay Mr. Dealer, who is compelled to handle trust made goods. All that we ask you to do is to compare our prices with those asked by others. Just note our low prices on plates, paper, card mounts, chemicals, etc., and you will quickly see how much we save you as compared with the prices others ask and when it comes to quality we guarantee that the goods we sell you will give you absolute satisfaction from every standpoint.

Conley Camera Company

Hereby guarantees that this camera, No. _____, is made of highest grade material throughout and is thoroughly inspected, and adjusted and perfect in operation. We guarantee it for twenty years and will replace any part that proves defective during that period of time.

Dated at Rochester this _____ day of _____ 190__

Richard M. Sears

Conley Camera Company

Terry Conley

PRINTED & TRUSS

COMPLETE INSTRUCTIONS IN PHOTOGRAPHY

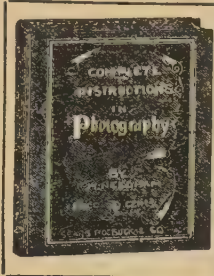
OUR NEW 112-PAGE MANUAL FREE WITH EVERY CAMERA WE SELL.

SPECIAL FEATURE of our photographic outfit is the book, "Complete Instructions in Photography," a 112-page manual, which is included free of charge with every camera or complete outfit.

HIS BOOK WAS WRITTEN EXPRESSLY FOR US by one of the most

expert photographers in the United States; a man who has spent fifteen years in making photographs, teaching photography, and selling photographic merchandise to both amateur and professional photographers. The experience thus gained, not only in the actual processes of photography, but in contact with other photographers—with amateurs and with beginners—enables him to appreciate and to understand, better than anyone else, the difficulties met with and the errors made by beginners. This experience enables him to understand just what the beginner wants to know, enables him to make it plain and simple, and the success which is attending the efforts of those who are already using "Complete Instructions in Photography" is the best proof we can offer as to its value.

COMPLETE INSTRUCTIONS IN PHOTOGRAPHY answers all your questions, anticipates all your troubles and makes photography easy. Indispensable to the beginner, invaluable to the advanced photographer. Complete Instructions in Photography tells secrets of the trade never before published; gives valuable information heretofore possessed only by a few pro-



fessional photographers; GIVES DOZENS OF VALUABLE FORMULAS OR RECIPES; tells you how to make your own developers, your own solutions of all kinds; tells you how to determine the correct amount of exposure, how to save plates which are wrongly exposed, how to make good portraits, how to make blue paper, how to dry a negative in five minutes, HOW TO MAKE MONEY IN PHOTOGRAPHY, how to avoid all the troubles sometimes met with by beginners, how to select a camera; tells all about a hundred other things which we haven't space to mention here.

REMEMBER, There is no other book like it. It was written expressly for us. It is published only by us, and can be secured only from us.

IT COSTS YOU NOTHING.

WE INCLUDE IT FREE OF CHARGE with every camera which we sell. If you already have an outfit and desire a copy of the book, we will include it free of charge with an order for photographic supplies amounting to \$2.50 or more (provided you state in your order that you desire it). We do not sell this book. We had it written and publish it exclusively for the benefit of our customers, but in order to protect ourselves against actual loss, we are obliged to give it only to those who send us an order for at least \$2.50 worth of photographic goods, and state in their order that a copy of "Complete Instructions in Photography" is desired.

THE PERFECTION JUNIOR CAMERA, ONLY \$1.48

"COMPLETE INSTRUCTIONS IN PHOTOGRAPHY" FREE WITH THIS CAMERA.

AND TAKES GOOD PICTURES.

SIZE OF PICTURE, 3½ X 3½.



THE PERFECTION JR. CAMERA.
\$7.50 OUTFIT FOR \$2.49

THIS CAMERA is fitted with a high grade single achromatic lens of universal focus and therefore always in adjustment, not requiring to be focused when a picture is taken. It is guaranteed to cover the plate sharp and clear to the extreme corners and to make first class, perfect pictures.

THE SHUTTER is an exceedingly effective device, and at the same time very simple, entirely automatic in action and arranged for both instantaneous and time exposures.

THE PERFECTION JR. CAMERA is made from thoroughly seasoned kiln dried lumber, workmanship and finish throughout is first class, covered with black seal grain keratol with black oxidized metal trimmings.

THE PERFECTION JR. CAMERA measures 4¾x5½x7¼ inches; weighs 18 ounces; has space in the back for three double plate holders, and is fitted with view finder and tripod socket.

YOU WILL PROFIT SHARING CERTIFICATE WITH YOUR GET A PURCHASE.



THE PERFECTION JR. OUTFIT CONTAINS:

1 Perfection Jr. Camera. 1 Metal Dark Room Lamp. 1 Tray for Developing Plates. 1 Tray for Fixing Plates. 1 Tray for Toning Prints. 1 Printing Frame. 1 Measuring Glass. 1 Print Roller for smoothing down the prints when mounted. 1 Paste Brush for mounting. ½ doz. Dry Plates for making negatives. 1 doz. Sheets Sensitized Paper. 1 doz. Embossed Border Cards for mounting the pictures. 1 Package Dry Developer (makes 8 oz. of solution). 1 Package Dry Toner (makes 8 oz. of solution). 1 Jar Prepared and Scented Mounting Paste. 1 Copy "Complete Instructions in Photography." The Camera alone, if purchased from the regular retail dealers, would cost you \$4.00, and the complete developing and material outfit as listed above would cost at least \$3.50, making the total value of the Perfection Jr. Camera and outfit at retail \$7.50. The fact that we make these goods in our own factory enables us to offer you the complete outfit for actually less than the retail dealer can buy it for.

No. 20F1200 The Perfection Jr. Camera and Complete Developing and Material Outfit, as described above, and one double dry plate holder. Price..... **\$2.49**

No. 20F1201 The Perfection Jr. Camera with one double dry plate holder, but without the complete outfit. Price..... **\$1.48**

No. 20F1202 Extra Double Plate Holders. Price, each..... **.25**
If by mail, postage extra, 5 cents.

THE 4x5 SEROCO MAGAZINE CAMERA, \$3.90

"COMPLETE INSTRUCTIONS IN PHOTOGRAPHY" FREE WITH SEROCO MAGAZINE CAMERA.

THE SEROCO MAGAZINE CAMERA.

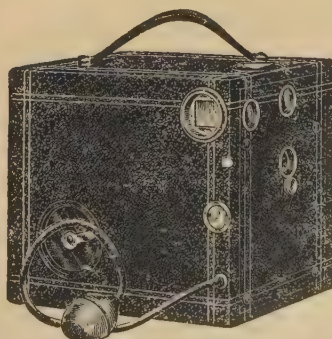
This camera represents the very latest advances in the construction of magazine plate cameras.

IT TAKES PICTURES 4x5 INCHES AND CARRIES TWELVE PLATES WITH ONE LOADING.

THE SEROCO MAGAZINE CAMERA is very substantially constructed from kiln dried lumber, covered with heavy seal grain black morocco leather and all exposed metal parts are finely nickel plated.

THE LENS in this camera is a high grade Single Achromatic of universal focus, made expressly for this camera and guaranteed to cover the plate sharp to the extreme corners.

THE SHUTTER is our latest design, fitted with three diaphragms, entirely automatic in action, and arranged to be operated either by finger release or pneumatic bulb and tube.



Size of Camera, 8x6½x7¼ inches.

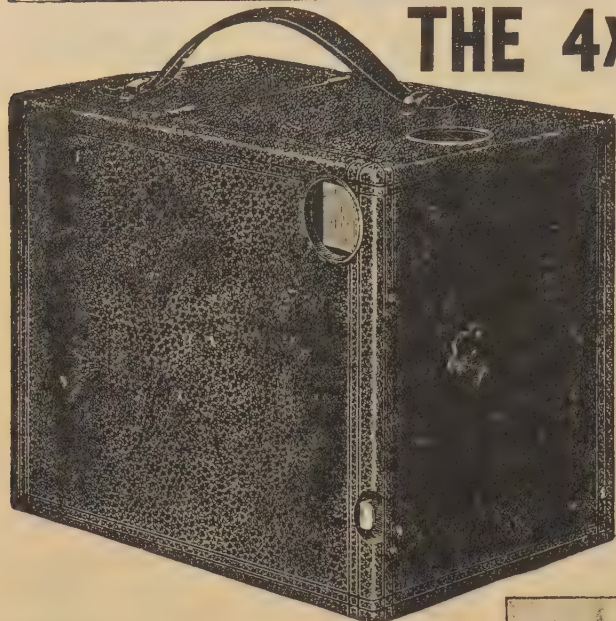
THE PLATE DROPPING DEVICE is the result of years of study and experiment by practical magazine camera builders and is in every respect superior to any plate dropping device ever before made.

IT IS ABSOLUTELY POSITIVE IN ACTION, an ingenious arrangement, making it impossible to drop more than one plate at a time, and it is operated simply by pushing a lever on the outside of the camera.

THE PLATES are inserted at the back of the camera, and are removed through a hinged door at the bottom. Any number of exposed plates can be taken from the camera for development, without disturbing the balance of the unexposed plates.

EQUAL TO A FILM CAMERA in compactness and simplicity of operation, but using dry plates, generally acknowledged to be the best medium for negative making, and presenting the additional advantage, as compared with film cameras, of greater economy, plates costing only one-half as much as film.

No. 20F1215 Seroco Magazine Camera. Price, complete, ready for use **\$3.90**



THE 4x5 DELMAR CAMERA, \$1.75

OUR SPECIAL FACTORY PRICE,

MADE IN OUR OWN FACTORY AT ROCHESTER.

THE IMMENSE SALE OF THESE most popular cameras and outfits has made it possible for us to manufacture them in enormous quantities and by purchasing the chemicals by the barrel, and the other materials by the thousands of each, and by assembling and boxing the outfits by the thousands, being satisfied with a very small percentage of profit, we are able to **CUT THE PRICE IN TWO**, while other concerns still insist on selling with large profits (which has always been the custom in the photographic line), with the result that they sell small quantities of goods and charge their patrons double what they should.

THE SIZE AND STYLE OF THE DELMAR 4x5 is by far the most popular on the market, and this statement will be better appreciated when we say that we believe at least seven out of ten of all the amateur cameras sold are of this same size and style. While it takes a 4x5 cabinet size picture, its outside dimensions are only 6x7x8 1/2 inches, and it weighs but 34 ounces. One Double Plate Holder for two plates is included with each camera, and there is space in the camera for two extra holders, giving a capacity for six plates.

THE LENS is what is known as the Meniscus Achromatic, and is the finest universal focus lens made; in fact, is the same grade and quality as used in cameras which sell as high as \$10.00 to \$15.00. It has great depth of focus, which gives full and sharp detail to objects at a distance as well as to those which are near by.

THE SHUTTER is automatic and always set, being operated by a spring in connection with a very ingenious device; is very simple, with no complicated parts to get out of order, but so perfect in its arrangement that it can be instantly changed for either snap shot or time exposures.

THE VIEW FINDERS form a part of the camera, and not only are they of invaluable assistance in locating and centering the objects to be photographed, but they add much to its artistic appearance.

SIMPLICITY. The ease of manipulation is one of the best features of this outfit. Remember, the shutter is always set, you don't have to turn any buttons or push any levers before making an exposure, operations which are very apt to be forgotten or wrongly executed in the excitement of the moment; and you don't have to focus each time a picture is made, as the lens is of universal focus, always ready. With other cameras many a fine picture is lost because of the delay in setting the shutter, focusing, etc. In the meantime the subject is gone or the scene is changed, but the Delmar Camera is always ready.

THINK SERIOUSLY of the opportunity to possess a camera and complete outfit for making 4x5 pictures for the small sum of \$2.98 and then ask yourself what would afford you more pleasure than to own a photographic outfit with which you could, as the opportunities present themselves, take the pictures of your friends and relatives, brothers and sisters; the pets, such as dogs, cats and horses; the home, both inside and out; pretty landscapes, buildings and places of interest seen while traveling; and especially the picture of the baby in all its cute and amusing positions. It will not be fully realized, until after years, what treasures have been secured in the way of pictures of friends and places or things of interest.

THE COMPLETE OUTFIT CONTAINS:

- | | | |
|---|--|---|
| 1 4x5 Delmar Camera, with Double Plate Holder. | 1 Paste Brush. | 1 Dozen Sheets Sensitized Paper. |
| 1 Metal Dark Room Lamp. | 1 Graduated Glass for Measuring Liquids. | 1 Printing Frame. |
| 1 Tray for Developing Plates. | 1 Dozen Card Mounts with fancy embossed borders. | 1 Package Hypo for fixing Negatives and Prints. |
| 1 Tray for Fixing Plates. | 1 Package Concentrated Dry Developer (makes 8 ounces of solution). | 1 Jar of fine Scented Photo Mounting Paste. |
| 1 Tray for Toning Prints. | 1 Package Concentrated Dry Toner (makes 8 ounces of solution). | 1 Copy of "Complete Instructions in Photography." |
| 1 Print Roller for smoothing down the mounted prints. | | |
| 1 Dozen Dry Plates. | | |

Everything in the outfit is the best that can be secured.



This Picture was taken with the Delmar Camera.

THE PICTURE OF THE FOOTBALL TEAM which we show above, will give you some idea of the style and an exact idea of the size of picture that can be taken with the Delmar Camera. It is, however, impossible for us to show by means of the above picture the fine detail and delicate shading that appears in the original photograph, as these fine points are lost when we reproduce a photograph by the ordinary process of printing, such as we use in printing this page.

THE DELMAR CAMERA has a beautiful black seal grain finished covering, has leather handle for carrying, and two tripod sockets for attaching a tripod when desired, for either perpendicular or horizontal pictures, and uses dry plates only, same as used by the best professional photographers.

YOUR PROFIT SHARING CERTIFICATE

WILL HELP YOU GET SOMETHING VALUABLE ENTIRELY FREE

THE DEVELOPING OUTFIT.



FREE with the DELMAR CAMERA "COMPLETE INSTRUCTIONS IN PHOTOGRAPHY." See Page 659.

No. 20F1225 The 4x5 Delmar Camera, with one double plate holder and complete developing, finishing and material outfit, as described above. **\$2.98**

NOTE—If you have no express office near you, we can, by making several packages of this outfit, ship same by mail, the postage required being \$1.50.

No. 20F1226 The 4x5 Delmar Camera, with one double plate holder but without the developing, finishing and material outfits. **\$1.78**

If by mail, postage extra, 50 cents.

No. 20F1227 Extra Double Plate Holders. Price, each. **28c**

If by mail, postage extra, 6 cents.

See following pages for extra supplies, such as dry plates, sensitized paper, developers, toners, etc. Any of the supplies listed in this catalogue are suitable for the Delmar Camera.

SEROCO POCKET FOLDING CAMERA, 3¼x4¼, \$3.45; 4x5, \$3.90

"COMPLETE INSTRUCTIONS IN PHOTOGRAPHY" FREE with these Cameras. See Page 659.



Seroco Pocket Folding Camera, closed.

SPECIFICATIONS.

WOODWORK. Solid mahogany, dovetailed corners, piano finish.
METAL PARTS. Brass, nickel plated, highly polished.
COVERING. Genuine seal grain leather.
BELLOWS. Best red Russia leather.
FRONT. One piece, all metal, with new screw actuated clamp.
FINDER. Ground glass, reversible.
PIANO HINGE. Nickel plated.
SHUTTER. Wollensak Junior, automatic, pneumatic release.
LENS. High grade single achromatic.

ALTHOUGH SOLD AT THE LOWEST PRICE EVER KNOWN

for a folding camera, the Seroco Pocket every way. Although not possessed of all the adjustments and improvements with which our higher priced cameras are equipped, it is nevertheless made throughout in the best possible way. Nothing but the best materials are used in its construction, solid Honduras mahogany all the way through, with piano finish, covered with genuine seal grain leather, all metal parts of brass, heavily nickel plated and highly polished, red Russia leather bellows, lined with lightproof gossamer cloth, first class workmanship all the way through.

THE SHUTTER is a genuine Wollensak Junior Automatic, with pneumatic release, arranged for time, bulb and instantaneous exposures; a shutter that we guarantee in every way. The **LENS** is a high class single achromatic, of the Meniscus type, guaranteed to cover the plate sharply to the extreme corners.

No. 20F1250 Seroco Pocket Folding Camera, 3¼x4¼, Price, \$3.45

No. 20F1251 Seroco Pocket Folding Camera, 4x5, Price, \$3.90

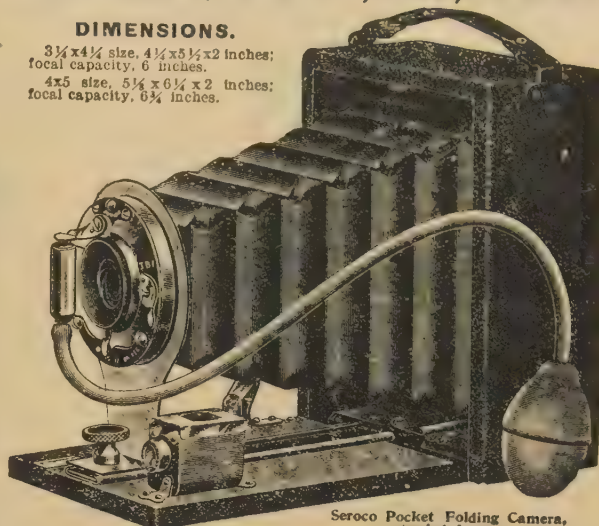
These prices include the camera complete, with lens and shutter and one double plate holder.

Extra Plate Holders for the Seroco Pocket Camera size, 3¼x4¼, price each, 30c; 4x5, each, 35c.

Complete Developing, Printing and Material Outfit, suitable for use with these cameras; size, 3¼x4¼, price, \$1.12; 4x5, \$1.20.

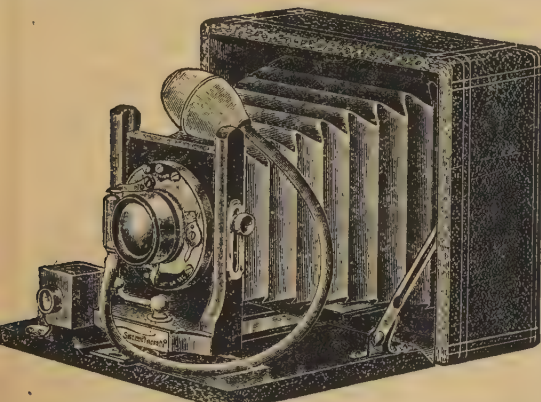
DIMENSIONS.

3¼x4¼ size, 4¼x5¼x2 inches;
 focal capacity, 6 inches.
 4x5 size, 5¼x6¼x2 inches;
 focal capacity, 6¼ inches.



Seroco Pocket Folding Camera, extended for use.

SEROCO SENIOR FOLDING CAMERA, 4x5, \$4.95; 5x7, \$5.95



Seroco Senior Folding Camera, extended for use.

1907
MODEL

SPECIFICATIONS.

WOODWORK. Solid mahogany, dovetailed corners, piano finish.
METAL PARTS. Brass and steel, nickel plated and highly polished.
COVERING. Genuine seal grain leather.
BELLOWS. Fine red Russia leather.
FRONT. Mahogany, with rising and falling adjustment.
FINDER. Ground glass, reversible.
SHUTTER. Wollensak Junior, automatic.
LENS. Double rectilinear.
CARRYING CASE. Keraol covered.

DIMENSIONS.

Size, inches	Focal Capacity, inches	Camera Closed, inches	Carrying Case, inches	Capacity of Carrying Case
4x5	6¼	2½x5½x8¼	3x6¾x11	Camera and Four Holders
5x7	8	2½x6½x8½	3½x9x13½	Camera and Five Holders

THE SEROCO SENIOR FOLDING CAMERA embodies the most up to date features of all high grade folding cameras without those adjustments which serve only to increase the cost of the camera without adding to its real value as a picture taking machine. The Seroco Senior Folding Camera is designed for those who want a camera that will make good pictures, a camera that can be in every way depended upon, and yet who do not care to pay for all the fancy adjustments with which the higher priced cameras are equipped. We put into this camera the very best materials, we employ in its construction only the best expert workmen, and while we are offering this camera at less than one-half the price charged by other dealers for cameras of corresponding quality, we can guarantee the camera in every way as an instrument that we know will make good pictures, that we know will give good service, that we know will be had for camera making, covered with genuine leather; the bellows is made of the best red Russia leather, gossamer lined, all metal parts are brass, nickel plated and highly polished, the best finish that can be put on the metal parts of a camera.

No. 20F1270 Seroco Senior Folding Camera, size, 4x5. Price, \$4.95

No. 20F1271 Seroco Senior Folding Camera, size, 5x7. Price, \$5.95

The above prices include the camera complete, with lens and shutter, one double plate holder, and carrying case.

These cameras use the regular Seroco Improved Plate Holders. Price for the 4x5 size, each, 38c; 5x7 size, each, 45c. See No. 20F1800 for complete description of these plate holders.

Think of a 5x7 Folding Camera, with rapid rectilinear lens, made of the best materials all the way through and fully guaranteed for only \$5.95, the lowest price ever heard of for a 5x7 folding camera.

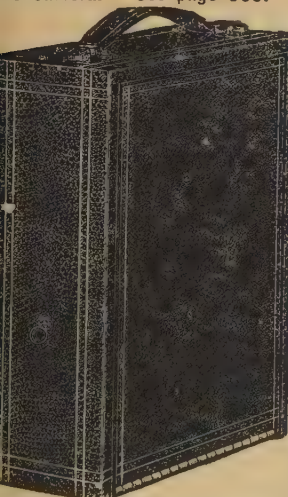


Carrying Case for Seroco Senior Folding Camera.

THE LENS with which we equip this camera is a high grade double rectilinear, exactly the same style and quality of a lens that is used by other camera manufacturers on cameras that sell at from \$15.00 to \$20.00; and this lens is equipped with the latest type of the Wollensak Junior Automatic Shutter, with pneumatic release. The Carrying Case is strongly and substantially made, covered with the best quality of black seal grain keraol, with leather handle.

SEROCO COMPACT FOLDING CAMERA, FOR 4x5 PICTURES, \$5.60

"COMPLETE INSTRUCTIONS IN PHOTOGRAPHY" FREE with this Camera. See page 659.



Seroco Compact Folding Camera, closed.

SPECIFICATIONS.

WOODWORK. Solid mahogany, dovetailed corners, piano finish.
METAL PARTS. Brass, heavily nickel plated and highly polished.
COVERING. Genuine seal grain leather.
BELLOWS. Best red Russia leather.
FRONT. All metal, with rising and falling adjustment.
FRONT CLAMP. New Conley automatic.
FINDER. Brilliant, reversible, brass bound.
PIANO HINGE. Extra quality.
SHUTTER. Wollensak Senior, automatic, pneumatic release.
LENS. Fine double rectilinear.

DIMENSIONS.

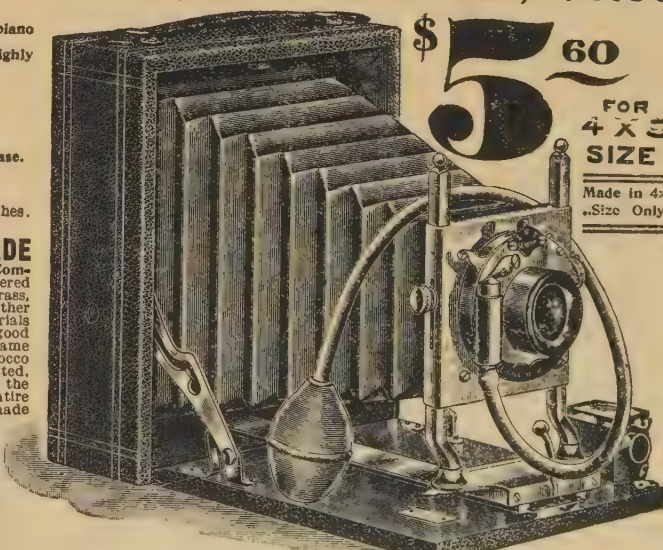
Camera closed, 5¼x6½x2 inches; focal capacity, 7¼ inches.

\$5.60 IS A PRICE NEVER BEFORE MADE

on so complete and so high class a camera as the Seroco Compact. Made of solid mahogany all the way through, covered with genuine seal grain leather, all metal parts of brass, heavily nickel plated and highly polished, and best red Russia leather bellows, lined with lightproof gossamer cloth. The materials and workmanship in the Seroco Compact Camera are as good as it is possible to put into any camera; exactly the same high grade of mahogany, exactly the same high grade morocco leather covering, the metal parts just as heavily nickel plated, just as highly polished and just as carefully adjusted, the bellows made of the same high grade leather, the entire camera just as carefully tested and just as thoroughly made as cameras ordinarily sold at three and four times the price we ask for the Seroco Compact.

SPECIAL FEATURES. We equip this camera with features which have heretofore been offered only in high priced cameras. This is the first camera ever sold at so low a price equipped with the Conley Automatic Patented Front Clamp, the most convenient and most satisfactory front clamp ever devised. This is the first camera ever sold at so low a price having the new all metal front, with rising and falling adjustment. This camera is equipped with brilliant, reversible brass bound finder, with extra quality nickel plated piano hinge, with ornamental nickel plated, with spring actuated ground glass focusing screen and

THE HIGH GRADE DOUBLE RECTILINEAR LENS furnished with this camera possesses great depth of focus and is guaranteed to cover the plate sharply to the extreme corners. This lens is equipped with the latest pneumatic release, Wollensak Senior Automatic Shutter, arranged for instantaneous exposures, or bulb and time exposures, of any desired length.

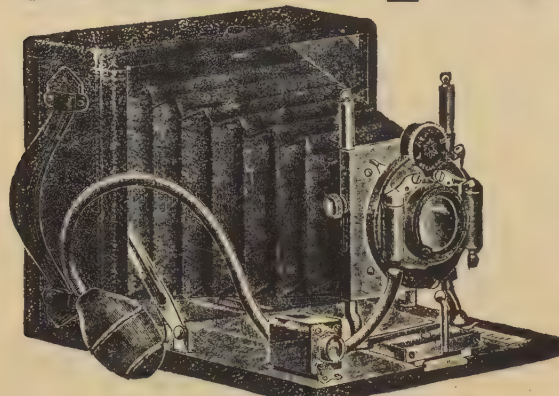


Seroco Compact Folding Camera, extended for use.

No. 20F1290 Seroco Compact Folding Camera, for 4x5 pictures. Price, \$5.60

This price includes the camera complete, ready for use, with lens and shutter and one double plate holder, but does not include carrying case, which is unnecessary with compact cameras of this type, as the camera is virtually self contained. This camera uses the Seroco Improved Plate Holders. Price, each, 38c. For complete description of these holders see No. 20F1800.

SEROCO A FOLDING CAMERA -1907- MODEL



Seroco A Camera extended for use

SPECIFICATIONS.

WOODWORK. Solid mahogany, dovetailed corners, piano finish.
METAL PARTS. Brass, nickel plated and highly polished.
COVERING. Genuine seal grain leather.
BELLOWS. Best red Russia leather.
BACK. Non-reversible.
FRONT. All metal, with rising and falling adjustment.
FRONT CLAMP. New Conley automatic.
FINDER. Ground glass, reversible.
PIANO HINGE. Nickel plated.
SHUTTER. Wollensak Regular, double valve, pneumatic release.
LENS. Double rectilinear.
CARRYING CASE. Solid sole leather.

DIMENSIONS.

	Focal Capacity, inches	Camera Closed, inches	Carrying Case, inches	Capacity of Carrying Case
4 x 5	6 1/4	2 1/4 x 5 1/4 x 6 1/4	3 x 6 1/2 x 11	Camera and Four Holders
5 x 7	8	2 1/4 x 6 1/2 x 8 1/2	3 1/4 x 8 1/2 x 13 1/2	Camera and Five Holders

4 x 5	5 x 7
\$7.95	\$9.30



Carrying Case for Seroco A Camera

WE MAKE THE SEROCO A FOLDING CAMERA just as good how. We put into it the very best materials that we can buy, genuine Honduras mahogany, thoroughly seasoned and kiln dried, with the finest French polish or piano finish, heavily nickel plated metal parts, best grade genuine leather covering and fine quality red leather bellows, lined with lightproof gossamer cloth. Every part of the camera made by the same workmen who build our very highest priced instruments.

THE LENS is a high grade double rapid rectilinear, made especially for us by the Wollensak Optical Co., being a lens that we can guarantee to cover the plate sharply to the extreme corners, and fitted with the latest type of the Wollensak Optical Co.'s Regular double valve shutter, the same shutter that we use on many of our highest priced cameras.

SPECIAL FEATURES. This camera is equipped with the new Conley Automatic Front Clamp, the very best front clamp ever invented, the new all time and rising and falling adjustment, spring actuated ground glass focusing screen, with mahogany back panel, accurately adjusted focusing scale, two tripod sockets, and high grade ground glass finder. The carrying case is made from the best grade black sole leather,

made without corner seams, stiffened and strengthened by an interlining of heavy straw-board, and lined with black cloth.

No. 20F1300 New Model Seroco A Folding Camera, 4x5. Price.....\$7.95
 No. 20F1301 New Model Seroco A Folding Camera, 5x7. Price.....\$9.30
 These prices include the camera complete, just as described and shown on this page, with one Seroco Double Plate Holder and Sole Leather Carrying Case.
"COMPLETE INSTRUCTIONS IN PHOTOGRAPHY" Free with this Camera. See page 659.
 Extra Plate Holders, 4x5, 38 cents each; 5x7, 45 cents each. See No. 20F1800. Shoulder Strap, 25 cents extra. For Developing Outfits, see page 667.

-1907- MODEL SEROCO B FOLDING CAMERA

4 x 5	5 x 7
\$8.95	\$10.45

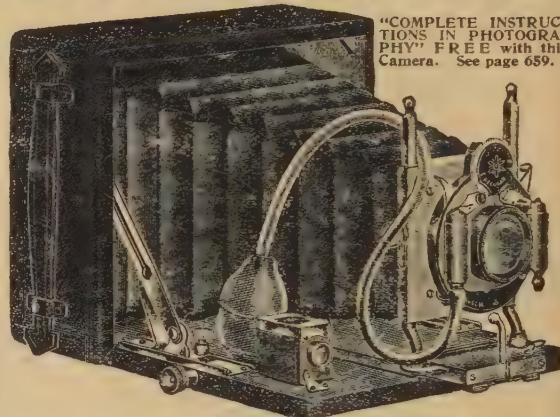
SPECIFICATIONS.

WOODWORK. Solid mahogany, dovetailed corners, piano finish.
METAL PARTS. Brass and steel, nickel plated and highly polished.
COVERING. Genuine seal grain leather.
BELLOWS. Best red Russia leather.
BACK. Non-reversible, with improved single swing.
FOCUS MOVEMENT. Rack and pinion.
FRONT. All metal, with rising and falling adjustment.
FRONT CLAMP. New Conley automatic.
FINDER. Ground glass, reversible.
PIANO HINGE. Nickel plated.
SHUTTER. Wollensak Regular, double valve, pneumatic release.
LENS. Double rectilinear.
CARRYING CASE. Solid sole leather.

DIMENSIONS.

	Focal Capacity, inches	Camera Closed, inches	Carrying Case, inches	Capacity of Carrying Case
4 x 5	7 3/4	2 1/4 x 5 1/4 x 6 1/4	3 x 6 1/2 x 11	Camera and Four Holders
5 x 7	9	2 1/4 x 6 1/2 x 8 1/2	3 1/4 x 8 1/2 x 13 1/2	Camera and Five Holders

IN MATERIALS AND WORKMANSHIP, the Seroco B is in every way equal to our very highest class Seroco Cameras. All the woodwork made from the best Honduras mahogany that we can buy, beautifully finished, with hand rubbed piano polish, covered with the best seal grain leather, all metal parts of brass, nickel plated, highly polished.



Seroco B Camera extended for use

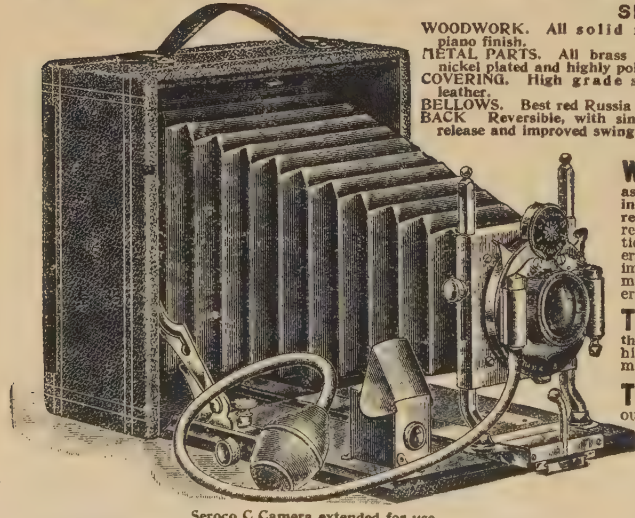
"COMPLETE INSTRUCTIONS IN PHOTOGRAPHY" FREE with this Camera. See page 659.

and most carefully adjusted. The bellows made of the best quality red leather, lined with lightproof gossamer cloth. The carrying case made of solid sole leather, with corner seams, finely finished, with leather handle, and

AMONG THE SPECIAL FEATURES of the new 1907 model of the Seroco B Camera, is the new Conley Automatic Front Clamp, the very latest improvement in front clamps, and exactly the same style that we use on our highest priced cameras. The rack and pinion focus movement, which affords the most convenient, rapid and accurate means of focusing, its operation being accomplished by turning a milled head screw, instead of sliding the front of the camera out by hand. The improved swing back, also a most valuable adjustment, especially when photographing buildings, oper-

ated in the most simple and ingenious manner, simply by loosening a milled head screw.
 No. 20F1310 New Model Seroco B Folding Camera, 4x5. Price.....\$8.95
 No. 20F1311 New Model Seroco B Folding Camera, 5x7. Price.....\$10.45
 These prices include the camera complete, with Lens and Shutter, just as described and shown on this page, with one Seroco Double Plate Holder and Sole Leather Carrying Case.
 Extra Plate Holders, 4x5, 38 cents each; 5x7, 45 cents each. See No. 20F1800. Shoulder Strap, 25 cents extra. For Developing Outfits, see page 667.

SEROCO C FOLDING CAMERA -1907- MODEL



Seroco C Camera extended for use

SPECIFICATIONS.

WOODWORK. All solid mahogany, piano finish.
METAL PARTS. All brass and steel, nickel plated and highly polished.
COVERING. High grade seal grain leather.
BELLOWS. Best red Russia leather.
BACK. Reversible, with single button release and improved swing.
FOCUS MOVEMENT. Rack and pinion.
FRONT. All metal, new design, with rising and falling adjustment.
FRONT CLAMP. New Conley automatic.
FINDER. Brilliant, hooded.
PIANO HINGE. Nickel plated.
SHUTTER. Wollensak Regular, double valve, pneumatic release.
LENS. High grade double symmetrical.
CARRYING CASE. Solid sole leather.

WE OFFER THE SEROCO C CAMERA

as the equal of any camera in its class on the market, regardless of price. It represents the acme of perfection in this style of a camera, embracing all the latest improvements and attachments ever put into a camera of this design.

THE SPECIAL FEATURES are the new Conley Automatic Front Clamp, the best device of this kind ever introduced, the latest all metal front, nickel plated, highly polished and beautifully finished, fine rack and pinion focus movement, improved swing back and extra quality, hooded, brilliant finder.

THE REVERSIBLE BACK enables the operator to make either upright or horizontal pictures, without changing the position of the camera, the back being instantly detached by pressing a single concealed button, and just as quickly snapped into place again, in either position desired. The simplest and most satisfactory reversible back yet made.

THE LENS is an extra high grade double symmetrical, equal in every respect to lenses used in the most expensive cameras, and equipped with the latest Wollensak Regular, double valve shutter, a thoroughly dependable, easily operated, up to date shutter.

Extra Plate Holders, 4x5, 38 cents each; 5x7, 45 cents each. See No. 20F1800. Shoulder Strap, 25 cents extra. For Developing Outfits, see page 667.

"COMPLETE INSTRUCTIONS IN PHOTOGRAPHY" Free with this Camera. See page 659.

4 x 5	5 x 7
\$9.95	\$12.90

DIMENSIONS.

	Focal Capacity, inches	Camera Closed, inches	Carrying Case, inches	Capacity of Carrying Case
4 x 5	9 1/4	3 1/4 x 6 1/4 x 6 1/4	3 1/4 x 7 x 12	Camera and Five Holders
5 x 7	12 3/4	3 1/4 x 8 1/2 x 8 1/2	4 1/4 x 9 x 15 1/4	Camera and Six Holders



Carrying Case for Seroco C Camera

No. 20F1320 New Model Seroco C Folding Camera, 4x5. Price.....\$9.95
 No. 20F1321 New Model Seroco C Folding Camera, 5x7. Price.....\$12.90
 These prices include the camera complete, with Lens and Shutter, just as shown and described on this page, with one Seroco Double Plate Holder and Sole Leather Carrying Case.

SEROCO LONG FOCUS FOLDING CAMERA,

4x5 \$11.50

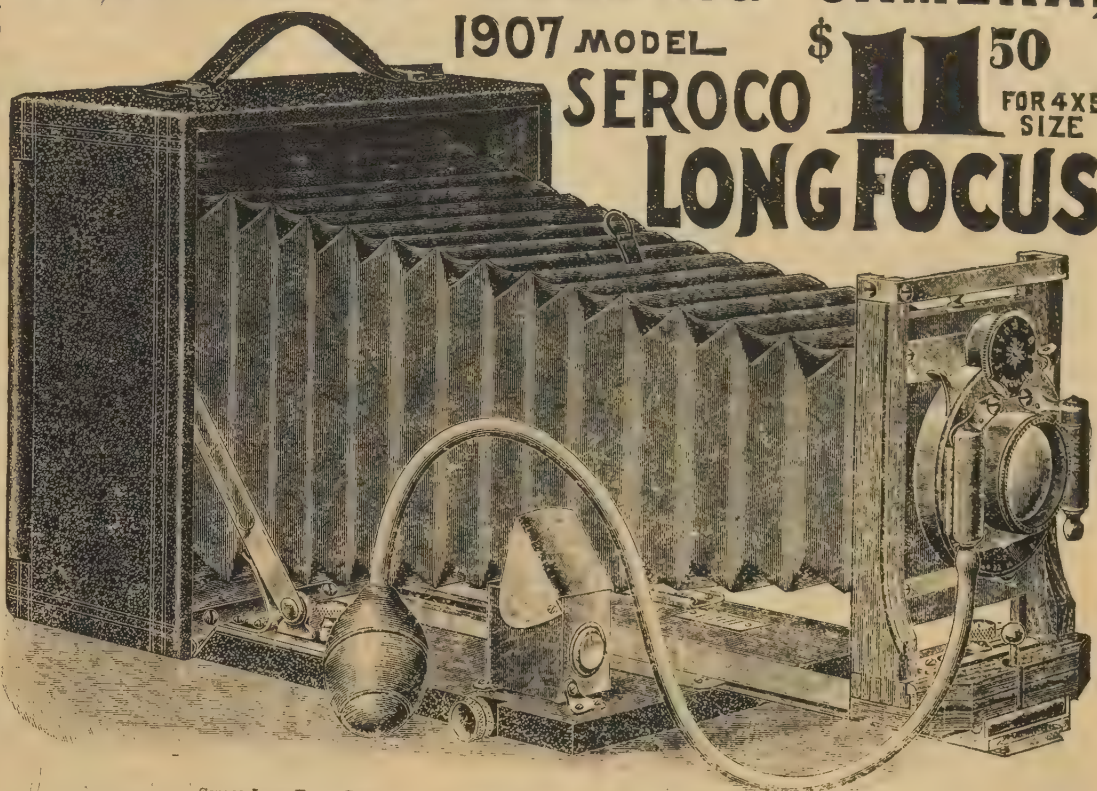
5x7 \$14.25

6½x8½ \$21.90

8x10 \$28.10

SPECIFICATIONS.

ALL WOODWORK—Solid mahogany, dovetailed corners, piano finish.
ALL METAL PARTS—Brass, nickel plated and highly polished.
COVERING—Best seal grain morocco leather.
BELLOWS—Best red Russia leather, extra long.
BACK—Reversible, with single button release and improved swing.
FOCUS MOVEMENT—Rack and pinion.
LENS BOARD—Detachable, instantly removed or replaced.
FRONT—Adjustable, both vertically and horizontally.
FRONT CLAMP—New Conley automatic.
FINDER—Brilliant, hooded.
PIANO HINGE—Nickel plated.
SHUTTER—Wollensak Regular double valve, pneumatic release.
LENS—High Grade Double Symmetrical.
CARRYING CASE—Heavy Sole Leather.



Seroco Long Focus Camera Extended for Use. Engraved from a Photograph of the 4x5 Size.

MADE IN OUR OWN FACTORY AT ROCHESTER. The special prices we name on the Seroco Long Focus Cameras are made possible only by the fact that we make these cameras ourselves, in our own factory, and sell them with only one small profit added to the actual factory cost.

OUR ILLUSTRATIONS, engraved by our artist direct from photographs of the Seroco Long Focus Camera, but in order to fully appreciate this instrument, you must see it. The beautifully polished mahogany woodwork and the highly finished nickel plated brass trimmings contrasted with the fine black morocco covering and the rich red leather bellows, gives this instrument a strikingly handsome appearance.

THE LENS. One of the features of this camera is the extra high grade Symmetrical Lens the very highest grade symmetrical lens that we can purchase. Either the front or rear combination of this lens can be used alone when desired, and as the focal length of either combination alone is about double that of the entire combination, the efficiency of the camera is greatly increased, as this is equivalent to having two lenses, one double the focal length of the other.

THE SHUTTER. We equip the Seroco Long Focus Camera with the Wollensak Double Valve Regular Shutter—a shutter that we can absolutely guarantee in every respect, simple and easy to operate, free from liability to get out of order—a shutter that has stood the test of time.

THE BELLOWS. good bellows, made from the best grade of leather, lined with special lightproof gossamer cloth, and no glue whatever is employed in its construction, only the best rubber cement being employed. This bellows is made extra long, thus securing results in distant landscape photography, portraiture, copying, etc., which are entirely beyond the capacity of ordinary short bellows cameras. This long bellows also permits the use of the rear combination alone when desired for very long focus work.

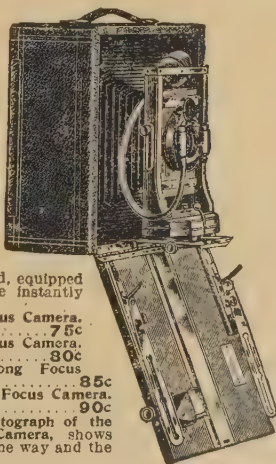
THE REVERSIBLE BACK is of the very latest design, a style that is more easily operated and more convenient than any reversible back heretofore made. Changing the plate from one position to another is accomplished simply by pressing a single button on top of the camera. There are no clips or catches of any sort to cause annoyance.

THE CONLEY AUTOMATIC FRONT CLAMP is one of the features of our best front clamp that has yet been devised. In extending the camera for use, the front of the camera is drawn out by grasping the small lever on the automatic front clamp, and the turning of this lever forward in drawing out the camera front, releases the automatic clamp, and when the camera is extended as far as desired, this lever flies back and automatically locks or clamps the front at any desired point.

AUXILIARY BED.

FOR SHORT FOCUS WIDE ANGLE LENSES.

THIS AUXILIARY BED permits the use of short focus lenses with the Seroco Long Focus Camera. The main bed of the camera is dropped down out of the way by detaching the side arms, and the auxiliary bed, which can be instantly placed in position, carries the front of the camera. When wide angle lenses are used with cameras not equipped with the auxiliary bed, the main bed, by reason of the wide angle embraced by the lens, is included in the picture, thus cutting off a part of the view and completely ruining the picture. This auxiliary bed is made entirely of brass, nickel plated and finely finished, equipped with rack and pinion focus movement, and can be instantly attached or detached.



No. 20F1352 Auxiliary Bed for 4x5 Long Focus Camera. Price 75c
 No. 20F1353 Auxiliary Bed for 5x7 Long Focus Camera. Price 80c
 No. 20F1354 Auxiliary Bed for 6½x8½ Long Focus Camera. Price 85c
 No. 20F1355 Auxiliary Bed for 8x10 Long Focus Camera. Price 90c

THIS ILLUSTRATION, engraved from a photograph of the Seroco Long Focus Camera, shows how the main bed may be dropped down out of the way and the auxiliary bed for wide angle lenses used.

1907 MODEL \$11.50

SEROCO LONG FOCUS FOR 4x5 SIZE

THE SWING BACK. The swing with which the Seroco Long Focus Camera is constructed, being controlled by the two set screws at the bases of the side arms on either side of the camera. By simply loosening these screws the back can be swung either forward or backward to any desired angle and securely clamped by tightening the same screws. An adjustment that is quickly and easily made.

IN ADDITION to the special points mentioned above, including the Reversible Back, the Extra Long Bellows and the Swing Back, this camera is also fitted with all the other adjustments with which high grade cameras are usually provided, including a finely made rack and pinion focus movement, detachable lens board, rising and falling front, sliding front, piano hinge, brilliant reversible finder, and accurately adjusted focus scale.

ABOUT THE CARRYING CASES.

We furnish with the Seroco Long Focus Camera the very best carrying cases that we can obtain, carefully and strongly made from a fine grade of heavy sole leather. They are made without corner seams, stiffened and strengthened by interlining of strong manila board, lined with black cloth, fitted with strong leather handle and metal rings for attaching shoulder strap. No better carrying case can be made. Shoulder straps are not included unless ordered extra.

Carrying Case for Seroco Long Focus Camera. Capacity in All Sizes, Camera and Six Plate Holders.

DIMENSIONS			
Focal Capacity, In.	Camera Closed Inches	Carrying Case, Inches	
4 x 5, 11 1/2	3 1/2 x 6 1/4 x 6 1/4	3 1/2 x 6 1/4 x 12	
5 x 7, 16 1/2	3 1/2 x 8 1/4 x 8 1/4	4 1/2 x 9 1/4 x 15 1/2	
6 1/2 x 8 1/2, 19 1/2	4 1/2 x 10 1/4 x 10 1/4	5 1/2 x 10 1/4 x 19	
8 x 10, 22 1/2	4 1/2 x 11 1/4 x 11 1/4	5 1/2 x 12 1/4 x 22 1/2	

PRICES ON SEROCO LONG FOCUS CAMERAS.

With Regular Equipment, Double Symmetrical Lenses and Wollensak Regular Shutters.
 No. 20F1330 The Seroco Long Focus Camera, 4x5. Price \$11.50
 No. 20F1331 The Seroco Long Focus Camera, 5x7. Price 14.25
 No. 20F1332 The Seroco Long Focus Camera, 6½x8½. Price 21.90
 No. 20F1333 The Seroco Long Focus Camera, 8x10. Price 28.10
 The above prices include the camera complete, with symmetrical lens and Wollensak Regular shutter, sole leather carrying case and one double plate holder.
 This camera uses the latest Improved Seroco Plate Holders, for complete description of which see No. 20F1300.

Shoulder Strap for carrying case, if desired. Price, each 25c
 For complete Developing and Printing Outfits, suitable for use with the Seroco Long Focus Camera, see page 667.

WIDE ANGLE LENSES. For interior views, architectural subjects in confined situations, etc., a very short focus or wide angle lens is necessary, and while wide angle lenses are not suitable for general work, they make a valuable addition to an outfit. These lenses are furnished in cells, made to fit the Wollensak Regular shutter with which this camera is regularly equipped. The regular symmetrical lens is simply unscrewed from the shutter and the wide angle lens screwed in.

No. 20F1340 Wide Angle Lens for 4x5 Long Focus Camera. Price \$2.90
 No. 20F1341 Wide Angle Lens for 5x7 Long Focus Camera. Price 3.70
 No. 20F1342 Wide Angle Lens for 6½x8½ Long Focus Camera. Price 5.95
 No. 20F1343 Wide Angle Lens for 8x10 Long Focus Camera. Price 7.80

SEROCO LONG FOCUS CAMERAS WITH ANASTIGMAT LENSES.

TO MEET THE DEMAND for cameras equipped with genuine Anastigmatic Lenses, the very highest grade outfits that can be obtained, we put up these cameras with the famous Bausch & Lomb Series II and Seroco-Goerz Anastigmats, with either Bausch & Lomb Volute or Wollensak Automatic Shutters.

No. 20F1360 Seroco Long Focus Cameras with Anastigmat Lenses, prices as follows:

SIZE	With Series II Busch F 5.5 Anastigmat Lens		With Seroco-Goerz F 6.8 Anastigmat Lens	
	With Automatic Shutter	With Volute Shutter	With Automatic Shutter	With Volute Shutter
4 x 5	\$32.00	\$41.40	\$25.80	\$33.30
5 x 7	40.35	49.35	33.85	42.35
6 1/2 x 8 1/2	59.60	69.25	49.35	58.85
8 x 10	not made	89.50	62.80	68.80

All prices quoted on the Seroco Long Focus Camera include the camera complete with lens, shutter, one double plate holder and carrying case.

SEROCO DOUBLE EXTENSION FOLDING CAMERA MODEL 1907

SEROCO MODEL 1907 \$16.50 FOR 4X5 SIZE DOUBLE EXTENSION

4x5 \$6.50
5x7 \$19.75
6½x8½ \$28.90

SPECIFICATIONS.

WOODWORK—All solid mahogany, dove-tailed corners, French polished.
METAL PARTS—All brass and steel, nickel plated and highly polished.
COVERING—Best quality heavy walrus grain leather.
BELLOWS—Best red Russia leather, gossamer lined, copying length.
BACK—Reversible with single button release and improved swing.
FOCUS MOVEMENT—Improved rack and pinion, with automatic pinion lock.
LENS BOARD—Detachable, instantly removed or replaced.
FRONT—Double adjusting, vertical and horizontal movements.
FRONT CLAMP—New Conley Automatic.
FINDER—Brilliant, brass bound and hooded.
CAMERA BED—Three-section with new Conley all metal track and piano hinge.
SHUTTER—Latest Wollensak Automatic, pneumatic release.
LENS—High grade, rapid convertible three-focus.
CARRYING CASE—Heavy sole leather, with space for the camera and six double plate holders.

DIMENSIONS.

	Focal Capacity	Camera Closed	Carrying Case
4 x 5	16 1/4 inches	4 x 6 1/4 x 6 1/4 inches	4 1/2 x 7 1/4 x 11 1/4 inches
5 x 7	23 inches	4 1/2 x 8 1/2 x 9 inches	4 1/2 x 8 1/2 x 15 1/2 inches
6 1/2 x 8 1/2	27 1/4 inches	4 1/2 x 10 1/2 x 11 1/4 inches	5 1/2 x 11 1/4 x 18 1/2 inches

THE VERY HIGHEST GRADE CAMERA THAT WE MAKE, THE EQUAL OF ANY CAMERA MADE, REGARDLESS OF PRICE.

MADE IN OUR OWN FACTORY AT ROCHESTER, and sold to you on profit, maker to user plan, the only possible method by which cameras of this grade can be sold at the prices we name.

WHEN YOU BUY the Seroco Double Extension Camera, you know that you are buying a camera which is as nearly absolutely perfect as the very best makers can possibly produce. You know that you are buying a camera which will be absolutely certain to give you perfect satisfaction, a camera that will do any kind or style of work which you may desire to attempt, and we are offering you this camera at prices no higher than ordinary dealers charge for common, short focus, poorly equipped cameras.

THE LENS. We equip the Seroco Double Extension Camera with a new extra high grade, convertible, three-focus lens, made expressly for this camera, the very best convertible lens that we can buy. This lens is composed of two perfectly corrected combinations, the front combination of longer focal length than the rear combination. As either the front or rear combination may be used alone, we have three different focal lengths available, thus meeting any possible requirement.

THE SHUTTER. The Seroco Double Extension Camera is fitted with the new Wollensak Automatic Shutter, a marvel of mechanical ingenuity, of most perfect construction and rigidly tested. This shutter makes automatic exposures of from 1-100 of a second to one full second, or time exposures of any desired length. The Wollensak Automatic Shutter is always set, one pressure of the bulb making the exposure and at the same time automatically resetting the shutter for the next exposure.

THE SEROCO DOUBLE EXTENSION CAMERA is made throughout from dried mahogany. No other wood is used in any part of its construction, and this mahogany is carefully selected, with particular attention to fine grain effects. The corners are all rounded and all joints are dovetailed. The back and front are finished with the highest piano polish.

THE COVERING is the very highest grade of heavy walrus grain leather, the best leather that we can buy.

THE METAL PARTS are made throughout from brass, heavily nickel plated, beautifully polished and accurately fitted.

THE BELLOWS is made from the very best grade red leather, lined with a special light-proof gossamer cloth, attached with pure rubber cement, which makes the leather remaining soft and pliable.

THE SWING BACK is so constructed that it is easily and quickly adjustable to any desired angle, and firmly held by simply tightening the set screw at the base of either side arm.

THE REVERSIBLE BACK. The Seroco Double Extension Camera is so made that the back can be instantly detached by pressing a single concealed button, and as readily replaced with the plate in position for either vertical or horizontal pictures; the most easily operated reversible back made, having no clips or catches of any sort to adjust.

THE FINE RACK AND PINION FOCUS MOVEMENT works very smoothly without the slightest lost motion, and when the camera is focused it may be securely locked by simply pressing in the pinion flush with the bed.

THE CONLEY AUTOMATIC FRONT CLAMP, the only absolutely satisfactory automatic front clamp yet devised, is one of the features of the 1907 model of the Seroco Double Extension Camera. This clamp automatically locks the front of the camera at any point to which it may be drawn out, holding it firmly and automatically, releasing it when the lever is grasped to push the front back before closing the camera.

THE DOUBLE SLIDING FRONT is made with both vertical motion and side motion, allowing control of the relative amount of sky and foreground, and also permitting more of one side or the other of a picture to be included in the view without changing the position of the camera.

PHOTO MINIATURES. Continued on page 666.

No. 20F3822 COPYING METHODS. Photographs, engravings, daguerotypes, tintypes, prints, paintings and other originals.
No. 20F3823 COLORING PHOTOGRAPHS. A practical handbook to the coloring of photographic prints of all kinds in water colors and oil. Written from experience.

No. 20F3825 DEVELOPMENT PRINTING PAPERS. How to successfully work gaslight papers, such as Velox, Vinco, Cyko, etc.
No. 20F3826 STUDIO CONSTRUCTION. A practical guide to the planning and building of photographic studios, skylights, their equipment, etc. Fully illustrated.

No. 20F3827 PRESS PHOTOGRAPHY. Photography for illustration of newspapers, periodicals, etc.

No. 20F3828 PICTORIAL TECHNIQUES. The principles upon which picture making by photography is based.

No. 20F3830 OUTDOOR EXPOSURES. A practical solution of this difficulty with tables for all latitudes and conditions.

No. 20F3831 ARCHITECTURAL PHOTOGRAPHY. A complete handbook, by an expert, with illustrations.

No. 20F3832 THE HURTER & DRIFFIELD SYSTEM. A clear explanation of this system of developing, which tells how perfect negatives can be secured.

No. 20F3833 OUTDOOR PORTRAITURE. How a professional worker makes portraits out of doors. A profitable book.

No. 20F3834 COMBINATION PRINTING. How to combine several negatives in one print for pictorial effect, with examples.

No. 20F3835 WHO DISCOVERED PHOTOGRAPHY? An interesting account of the beginnings of photography, with illustrations.

No. 20F3836 METHODS OF CONTROL IN PICTORIAL PHOTOGRAPHY. Invaluable to the advanced amateur; how to emphasize or suppress portions of negatives for pictorial effect.

No. 20F3838 PHOTOGRAPHY IN ADVERTISING. How the amateur can make money by making and selling photographs for the illustration of advertisements.

No. 20F3839 FIGURE COMPOSITION. By Henry R. Poore. Showing the application of art principles to the treatment of single figures and portrait groups.

No. 20F3840 HOME PORTRAITURE. Tells how to make good portraits in the house; at the window; on the porch, etc.

No. 20F3841 PRACTICAL METHODS OF DEVELOPMENT. A handbook to modern methods of developing negatives, with diagrams. The first attempt to put development on a rational basis, with an automatic "time and temperature" method and formula; also the Watkins factorial system and the old "tentative" method for those who prefer that way. Fully illustrated.

No. 20F3842 DECORATIVE PHOTOGRAPHY. A little book which tells how photography may be utilized in the decoration of the home. Interestingly written and cleverly illustrated by one who knows how.

Any of the above books, Nos. 20F3800 to 20F3842. Price, each **23c**
If by mail, postage extra, each, 2 cents.

THE TELESCOPIC DOUBLE EXTENSION TRIPLE BED, made in three sections and brass bound, is one of the features of this camera. Its construction is such as to secure the greatest possible strength and rigidity even when the bellows is fully extended. A single pinion moves each section of the bed either forward or back, the first section, carrying the lens and shutter, moving out first, and as soon as it is fully extended, automatically locking with the next section, which at once moves forward without the slightest lost motion. By pressing in this pinion the bed is securely locked at any desired point.

IN ADDITION to the special features already described, the Seroco Double Extension Camera is provided with the latest type of Triple Lens Brilliant View Finder, Detachable Lens Board and Piano Hinge. When we offer you the Seroco Double Extension Camera as the best camera made, we do so with perfect confidence that a rigid test and examination of the instrument will demonstrate that it is all and even more than we claim for it.

"COMPLETE INSTRUCTIONS IN PHOTOGRAPHY" free with these Cameras. See page 659.

PRICES ON SEROCO DOUBLE EXTENSION CAMERAS.
With regular equipment, Rapid Convertible Three-Focus Lenses and Wollensak Automatic Shutters.

No. 20F1400 Size, 4x5. Price.....\$16.50
No. 20F1401 Size, 5x7. Price.....19.75
No. 20F1402 Size, 6½x8½. Price.....28.90

Above prices are for the camera complete with lens and shutter, as specified above, one double plate holder and carrying case.

WIDE ANGLE LENSES, in cells to fit the Wollensak Automatic Shutters, and interchangeable with the regular Rapid Convertible Three-Focus Lenses.

No. 20F1412 Wide Angle Lens, for 4x5 Camera. Price.....\$2.90
No. 20F1413 Wide Angle Lens, for 5x7 Camera. Price.....2.70
No. 20F1414 Wide Angle Lens, for 6½x8½ Camera. Price.....5.95

AUXILIARY BED FOR WIDE ANGLE LENS. This Auxiliary Bed for the Seroco Double Extension Camera will be found a very essential addition to the camera when using wide angle lenses. On page 663 we show an illustration of this auxiliary bed as it appears when attached to the Seroco Long Focus Camera, and it is used in exactly the same way with the Seroco Double Extension Camera.

No. 20F1324 Auxiliary Bed for 4x5 Double Extension Camera. Price.....75c
No. 20F1325 Auxiliary Bed for 5x7 Double Extension Camera. Price.....80c
No. 20F1326 Auxiliary Bed for 6½x8½ Double Extension Camera. Price.....85c

SEROCO DOUBLE EXTENSION CAMERAS WITH ANASTIGMAT LENSES.

WITH SERIES II Busch F 5.5 ANASTIGMAT LENSES.
No. 20F1440 Size, 4x5. Price, with Volute Shutter.....\$44.50
No. 20F1441 Size, 5x7. Price, with Wollensak Automatic Shutter.....35.10
No. 20F1442 Size, 6½x8½. Price, with Wollensak Automatic Shutter.....52.80
No. 20F1443 Size, 4x5. Price, with Volute Shutter.....29.40
No. 20F1444 Size, 5x7. Price, with Wollensak Automatic Shutter.....43.30
No. 20F1445 Size, 6½x8½. Price, with Wollensak Automatic Shutter.....37.80
No. 20F1446 Size, 5x7. Price, with Volute Shutter.....59.20
No. 20F1447 Size, 6½x8½. Price, with Wollensak Automatic Shutter.....53.20

Above prices are for the camera complete with lens and shutter, as specified, and double plate holder and carrying case.

SEROCO IMPROVED VIEW CAMERA, 1907 MODEL



FOR AMATEUR PHOTOGRAPHERS,

Especially those who may some day take up photography as a profession, the Seroco Improved View Camera is an ideal outfit, as it is adapted to every branch of photography. Indoor and outdoor views, landscapes, buildings and groups, instantaneous and flash light pictures, high class portrait work either at home or in the studio, commercial work and copying, in fact, everything that can be done with any camera, can be done with the Seroco Improved View Camera.

OUR SPECIAL FACTORY TO USER PRICES

5x7...	\$12.00
6½x8½..	13.50
8x10...	15.50

ABOVE PRICES INCLUDE CAMERA, ONE PLATE HOLDER, COMBINATION TRIPOD AND CARRYING CASE.

MADE IN OUR OWN FACTORY AT ROCHESTER, the highest grade view camera that can be manufactured, combining beauty of design, elegance of finish and every convenience in operation and adjustment, with strength, rigidity and adaptability to the widest possible range of work.

FOR PROFESSIONAL PHOTOGRAPHERS,

the Seroco View Camera meets every possible requirement. An ideal outfit for general viewing, groups, landscapes, residences, architectural subjects; in fact, every class of work that naturally comes to the professional photographer in the course of his business, even including high class portrait work.

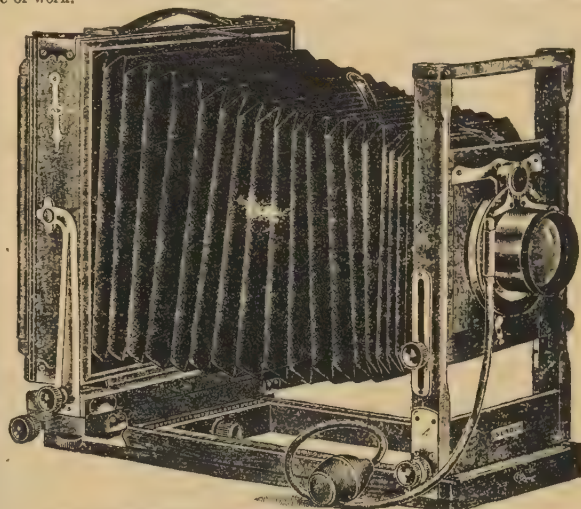
THE GENERAL CONSTRUCTION of the Improved Seroco View Camera combines all the good points that expert camera makers know how to put into a camera. The carefully selected mahogany, with finest high polish rubbed finish; the metal parts heavily nickel plated, carefully fitted and highly polished; the bellows of the best quality black keratol, lined with lightproof gossamer cloth; the three section bed, extra strong and rigid, made from selected cherry, with piano hinge. These are the points that, combined with conscientious, expert workmanship, make for strength, durability and elegance of appearance.

SPECIAL FEATURES OF THE SEROCO IMPROVED VIEW CAMERA.

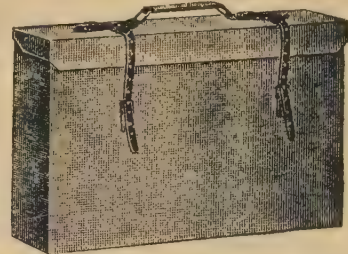
While keeping foremost in our minds at all times, the fact that a view camera must be suited to the hardest kind of practical service, strong, rigid, substantial and durable, we have at the same time incorporated into this camera all those conveniences, all those adjustments and all those improvements that help to make a camera easy to use, and that make it possible to do things which cannot be done with less perfectly equipped cameras. **THE BACK** is reversed instantly and easily, simply by lifting a small catch in plain sight; no concealed buttons, no clips nor other devices to get out of order and make the operation difficult. **THE LENS BOARD** is instantly detachable, and just as easily and quickly replaced, simply by turning a small button which automatically locks itself. **THE CENTRALLY PIVOTED DOUBLE SWING** is operated by two fine rack and pinion movements, one for the vertical swing and one for the side swing. **THE RISING AND FALLING ADJUSTMENT** of the front is also operated by a fine rack and pinion. **THE BED** is made in three sections, with the rear section detachable, so that it may be removed when no longer required. **THE TRIPOD** which we furnish with the Improved Seroco View Camera is an extra strong, extra heavy, extra rigid tripod, made from the best selected ash, folding so compactly that it may be carried in the same case with the camera; absolutely the best tripod that can be made. **THE CARRYING CASE** is made extra strong, covered with canvas lined with cloth, reinforced with wooden partitions and brass bound corners, and fitted with a substantial leather handle.

ABOUT THE LENS AND SHUTTER.

The prices which we quote on this page for the Seroco Improved View Camera, \$12.00 for the 5x7, \$13.50 for the 6½x8½, and \$15.50 for the 8x10 size, are for the camera complete, just as described and illustrated on this page, including the carrying case, one double plate holder and tripod; but these prices do not include lens and shutter. We quote prices on the Seroco Improved View Camera without lens and shutter, because most of the purchasers of a view camera prefer to select their own lens and shutter, or in many cases, already own a suitable lens and shutter. We therefore quote the prices as shown above on the outfit complete, except lens and shutter; and below under numbers 20F1512 to 20F1538 we quote prices on this view camera complete with various styles of lenses and shutters. For complete descriptions of the various lenses and shutters with which we equip the Seroco Improved View Camera, see pages 670 and 671.



Seroco Improved View Camera with rear section of bed detached.



The Carrying Case, with compartments for Camera, Lens and Shutter, Tripod and six Double Plate Holders.

DIMENSIONS.

	Focal Capacity	Size Lens Board	Size Camera Closed	Weight	Size Carrying Case
5x7	23 inches	3¼x3¾	11x9¼x4¼ inches	5¼ lbs.	23¼x15x1¼ inches
6½x8½	26 inches	4¼x4¼	12½x10½x4¾ inches	6¼ lbs.	25¼x16¾x4¾ inches
8x10	30 inches	4¾x4¾	14¼x12x5 inches	7¼ lbs.	28¼x19x5¼ inches

SPECIFICATIONS.

WOODWORK. Solid mahogany, French polish, corners dovetailed and brass bound.
METAL PARTS. Brass, heavily nickel plated and highly polished.
BELLOWS. Best quality black Keratol, gossamer lined, extra long draw.
BACK. Reversible, with spring actuated focusing screen.
FOCUS MOVEMENT. Double rack and pinion, operated at either front or rear.
LENS BOARD. Detachable, instantly removed or replaced.

WITHOUT LENS OR SHUTTER.

Seroco Improved View Camera, with one Seroco Double Plate Holder, combination tripod and carrying case, without lens or shutter.
 No. 20F1500 Size, 5x7. Price.....\$12.00
 No. 20F1501 Size, 6½x8½. Price.....13.50
 No. 20F1502 Size, 8x10. Price.....15.50

WITH SEROCO R. R. LENS AND UNICUM SHUTTER

Seroco Improved View Camera, with Seroco Rapid Rectilinear Lens and Umicum Shutter. See No. 20F2421 for complete description of this lens and shutter.
 No. 20F1512 Size, 5x7. Price.....\$21.50
 No. 20F1513 Size, 6½x8½. Price.....28.25
 No. 20F1514 Size, 8x10. Price.....32.25

WITH SEROCO EXTRA RAPID SYMMETRICAL LENS AND AUTOMATIC SHUTTER.

Seroco Improved View Camera, with Seroco Extra Rapid Symmetrical Lens and Bausch & Lomb Automatic Shutter. See No. 20F2430 for complete description of this lens and shutter. This makes a fine combination viewing and portrait outfit.
 No. 20F1520 Size, 5x7. Price.....\$36.75
 No. 20F1521 Size, 6½x8½. Price.....43.15
 No. 20F1522 Size, 8x10. Price.....52.10

FRONT. Mahogany, with rack and pinion movement for rising and falling adjustment.

BED. Three section, rear section detachable, made from selected cherry, extra strong and rigid, with piano hinge.

DOUBLE SWING. Centrally pivoted, both vertical swing and side swing operated by rack and pinion movements.

TRIPOD. Selected ash, combined folding and sliding, extra strong and rigid.

CARRYING CASE. Canvas covered, cloth lined, with brass bound corners.

PRICES.

WITH SEROCO-GOERZ F 6.8 ANASTIGMAT LENS AND AUTOMATIC OR VOLUTE SHUTTER.

Seroco Improved View Camera, with Seroco-Goerz Anastigmat Lens and either the Wollensak Automatic or Bausch & Lomb Volute Shutter. For complete description of this lens and shutter, see No. 20F2440.

No. 20F1528 Size, 5x7. Price, with Volute Shutter.....\$41.50
 With Automatic Shutter.....36.50
 No. 20F1529 Size, 6½x8½. Price, with Volute Shutter.....57.70
 With Automatic Shutter.....51.70
 No. 20F1530 Size, 8x10. Price, with Volute Shutter.....69.80
 With Automatic Shutter.....63.80

WITH SERIES II BUSCH F5.5 ANASTIGMAT LENS AND AUTOMATIC OR VOLUTE SHUTTER.

Seroco Improved View Camera, with genuine Series II Busch F 5.5 Anastigmat Lens and either Wollensak Automatic or Bausch & Lomb Volute Shutter. For complete description of this lens and shutter see No. 20F2447.

No. 20F1536 Size, 5x7. Price, with Volute Shutter.....\$52.00
 With Automatic Shutter.....43.00
 No. 20F1537 Size, 6½x8½. Price, with Volute Shutter.....71.15
 With Automatic Shutter.....61.50
 No. 20F1538 Size, 8x10. Price, with Volute Shutter.....90.50
 With Automatic Shutter.....79.50

All prices quoted on the Seroco Improved View Camera include tripod, carrying case and one double plate holder.



The Seroco Improved View Camera, closed.

SEROCO STEREOSCOPIC FOLDING CAMERA**\$23.80**

FOR STEREOSCOPIC VIEWS OR 5x7 PICTURES. 1907 MODEL.

SPECIFICATIONS.

WOODWORK—All solid mahogany, dovetailed corners, piano finish.
METAL PARTS—Brass, heavily nickel plated and highly polished.
COVERING—Best seal grain leather.
BELLOWS—Yellow, with single button release and improved swing.
BACK—Reversible, with single button release and improved swing.
FOCUS MOVEMENT—Rack and pinion.
LENS BOARD—Detachable, instantly removed or replaced.
FRONT—Mahogany, double shifting, with both vertical and horizontal movement.
FRONT CLAMP—New Conley automatic.
FINDER—Brilliant, hooded.
PIANO HINGE—Nickel plated.
SHUTTER—Wollensak Regular, double valve stereoscopic.
LENSES—High grade, stereoscopic, double symmetrical.
SEPTUM—Improved spring roller curtain.
CARRYING CASE—Heavy sole leather, with space for camera and six plate holders.
DIMENSIONS—Camera closed, $3\frac{3}{4} \times 8\frac{1}{2} \times 8\frac{3}{4}$ inches; focal capacity 16 inches; carrying case, $4\frac{1}{4} \times 9 \times 15\frac{1}{2}$ inches.

the latest improvements, including the new Conley Automatic Front Clamp, latest improved automatic spring roller septum, rolling or unrolling automatically, as the camera is opened or closed, double shifting front, detachable lens board, rack and pinion focus movement, reversible back—in short, all of the adjustments that go to make up a strictly high class camera. The materials and workmanship are the best that we can put into a camera, solid mahogany, nickel plated brass metal parts, genuine leather coverings and leather bellows, with lightproof gossamer lining. While this camera is designed especially for stereoscopic work, it is at the same time just as suitable for making ordinary single 5x7 pictures, and when used as a single camera, it possesses all of the good qualities that should be expected from any high class camera.

AT \$29.75 shutter, and in addition, a high grade 5x7 symmetrical lens, with Wollensak Regular double valve shutter, mounted on a separate front board, as shown in the illustration, making the camera instantly available for either stereoscopic pictures or full size single 5x7 pictures.

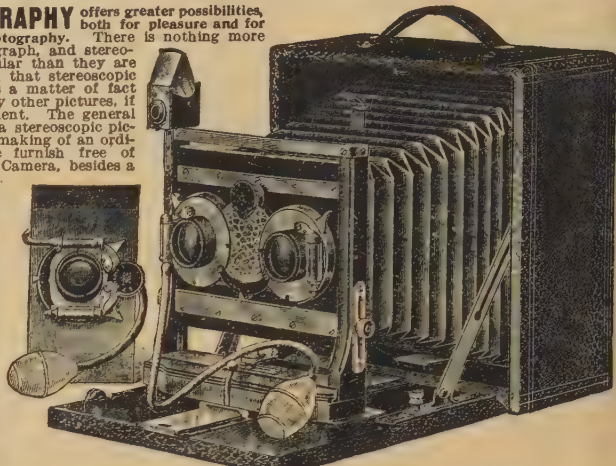
No. 20F1475 SEROCO STEREOSCOPIC CAMERA, arranged for stereoscopic work only. Complete with double symmetrical stereoscopic lenses, Wollensak Regular stereoscopic shutter, one double plate holder and leather carrying case. Price, **\$23.80**
No. 20F1476 SEROCO STEREOSCOPIC CAMERA, arranged for both stereoscopic work and single 5x7 pictures. Complete with stereoscopic lenses, stereoscopic shutter, one double plate holder, sole leather carrying case and also high class double symmetrical lens for 5x7 pictures, with Wollensak Regular double valve shutter, mounted on extra front board, as shown in the illustration. Price, **\$29.75**
 This Camera takes the Seroco Improved Plate Holder. See No. 20F1800 for full description and prices.

STEREOSCOPIC PHOTOGRAPHY

offers greater possibilities, both for pleasure and for profit, than any other branch of photography. There is nothing more beautiful than a stereoscopic photograph, and stereoscopic pictures were never more popular than they are today. There is a general impression that stereoscopic pictures are difficult to make, but as a matter of fact they are just as easy to make as any other pictures, if one is provided with proper equipment. The general principles involved in the making of a stereoscopic picture are exactly the same as in the making of an ordinary single picture. Moreover, we furnish free of charge with the Seroco Stereoscopic Camera, besides a copy of "Complete Instructions in Stereoscopic Photography," a copy of "Stereoscopic Photography," giving full and complete information regarding this branch of photography.

THE SEROCO STEREOSCOPIC CAMERA

is equipped with all of the latest improvements, including the new Conley Automatic Front Clamp, latest improved automatic spring roller septum, rolling or unrolling automatically, as the camera is opened or closed, double shifting front, detachable lens board, rack and pinion focus movement, reversible back—in short, all of the adjustments that go to make up a strictly high class camera. The materials and workmanship are the best that we can put into a camera, solid mahogany, nickel plated brass metal parts, genuine leather coverings and leather bellows, with lightproof gossamer lining. While this camera is designed especially for stereoscopic work, it is at the same time just as suitable for making ordinary single 5x7 pictures, and when used as a single camera, it possesses all of the good qualities that should be expected from any high class camera.



Seroco Stereoscopic Camera extended for use.

No. 1 Ansco Film Camera, \$4.10.FOR PICTURES $3\frac{1}{2} \times 3\frac{1}{2}$.

No. 20F2240 No. 1 ANSCO FILM CAMERA. This is a small, compact camera, thoroughly well made throughout, guaranteed to make perfect pictures. It possesses all of the good qualities that go to make up a strictly high class camera. The materials and workmanship are the best that we can put into a camera, solid mahogany, nickel plated brass metal parts, genuine leather coverings and leather bellows, with lightproof gossamer lining. While this camera is designed especially for stereoscopic work, it is at the same time just as suitable for making ordinary single 5x7 pictures, and when used as a single camera, it possesses all of the good qualities that should be expected from any high class camera.



THE CAMERA IS COMPLETE in itself, there are no loose parts to become broken or lost. Fitted with one brilliant finder and tripod socket, all metal parts nickel plated and polished. Price, **\$4.10**

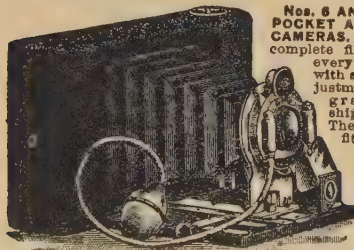
No. 20F2242 No. 2 ANSCO FILM CAMERA. Same style of construction as the No. 1, but of larger size, making pictures $3\frac{1}{2} \times 4\frac{1}{4}$ inches, and fitted with two view finders and two tripod sockets, adapting the camera to either horizontal or vertical pictures. Weight of camera, 25 ounces. Size, $6\frac{1}{2} \times 4\frac{1}{4} \times 4\frac{1}{4}$ inches. Price, complete, **\$4.95**

No. 20F2243 No. 3 ANSCO FILM CAMERA. Same as No. 2 described above, but larger size, making pictures 4×5 inches. Price, **\$5.85**

"COMPLETE INSTRUCTIONS IN PHOTOGRAPHY" FREE with the Ansco cameras. See page 659

Nos. 6 and 7 Folding Pocket Ansco Film Cameras.

DAYLIGHT LOADING.

84 x 44, \$13.25**4 x 5, \$16.25**

Nos. 6 and 7 FOLDING POCKET ANSCO FILM CAMERAS. Perfect and complete film cameras in every respect, fitted with all the latest adjustments, high grade workmanship throughout. These cameras are fitted with high grade double rapid rectilinear lenses, carefully selected and tested, and equipped with the new improved Wollensak Automatic shutters with Iris diaphragms, making instantaneous exposures of various speeds, bulb exposures and time exposures.

THE Nos. 6 AND 7 FOLDING POCKET ANSCO FILM CAMERAS are made throughout from the finest selected mahogany; all metal parts, except the shutter, are nickel plated and highly polished, and the covering is the best grade of black seal grain morocco leather, genuine leather double extension bellows, fine rack and pinion focus movement, brilliant reversible finder, two tripod sockets, in short, all the latest improvements.

No. 20F2283 No. 6 Folding Pocket Ansco Film Camera, for $3\frac{1}{2} \times 4\frac{1}{4}$ pictures. Price, **\$13.25**
No. 20F2284 No. 7 Folding Pocket Ansco Film Camera, for 4×5 pictures. Price, **\$16.25**

"COMPLETE INSTRUCTIONS IN PHOTOGRAPHY" FREE WITH THESE ANSCO CAMERAS. SEE PAGE 659.

Our Special Portrait Outfit.

THE FOLDING RACK is made of hardwood, holds twelve double plate holders, and is attached to side of stand.
KITS FOR 6x8, 6x6, 4x6, and 3x4 plates are furnished so that the outfit is complete for any size work from 8x10 down. Price, complete, **\$34.75**
 No lens or shutter is included. Make selection from this and next page to suit your requirements.

THE PHOTO MINIATURES.

A SERIES OF BOOKS on photographic subjects, each number complete in itself, the 64 pages in each book, fine halftone illustrations, printed on good paper.

THESE BOOKS will help you to make better pictures and will make photography more interesting. Include at least one every time you order supplies, and you will soon have a complete photographic library.

Price of any of these books, 23c each.

If by mail, postage extra, each, 2 cents.

No. 20F3800 THE POSE IN PORTRAITURE. A practical digest on the art of posing. With full instructions for posing single figures and groups.

No. 20F3801 PHOTOGRAPHY OUTDOORS. Choice of apparatus, treatment of subject, landscapes with and without figures, coast scenes, shipping.

No. 20F3802 STEREOSCOPIC PHOTOGRAPHY. The theory and practice of stereoscopic. Complete and practical. With special frontispiece and other illustrations.

No. 20F3803 PLATINOTYPE PROCESSES. How to use the different varieties of platinum paper. Glycerine development, etc. With special frontispiece and other illustrations.

No. 20F3804 LANTERN SLIDES. How to make slides by all practical methods. Special tones by development. Coloring slides, choice of mats, binding, etc.

No. 20F3805 RETOUCHING NEGATIVES AND PRINTS. Describes the various methods of retouching. Modeling. The "faking" of negatives. With illustrations.

No. 20F3806 STREET PHOTOGRAPHY. How to photograph the life of the streets. Composition. Perspective, etc. Wet day, snow, and night photography.

No. 20F3807 THE CARBON PROCESS. Single and double transfer. Sensitizing, printing, development, etc.

No. 20F3808 FORMAL NOTIONS FOR PHOTOGRAPHERS. A simple and lucid explanation of the chemical changes on which photography is based. Diagrams.

No. 20F3809 PHOTOGRAPHING CHILDREN. Contains original hints and ideas on this fascinating branch of work. With many illustrations showing how it should be done.

No. 20F3810 WINTER PHOTOGRAPHY. All the classes of outdoor work available in winter are dealt with in a plain and practical way.

No. 20F3811 TRIMMING, MOUNTING AND FRAMING. A plainly written handbook on the finishing and framing of photographs so as to secure the most effective results.

No. 20F3812 PHOTOGRAPHING CLOUDS. Plain information and charming illustrations; the getting of clouds separately, clouds in views, and printing in of clouds.

No. 20F3813 PINHOLE PHOTOGRAPHY. How to make photographs without a lens; how to make a pinhole camera; exposures, various classes of subjects.

No. 20F3814 PHOTOGRAPHING AT NIGHT. The only book dealing with photography out of doors at night; street views, buildings, festivals, pyrotechnics, park scenes, etc.

No. 20F3815 ENLARGING NEGATIVES. Practical method for making large negatives from small negatives.

No. 20F3816 FILM PHOTOGRAPHY. A practical digest of all the available information concerning cut films, roll films, paper films, and their successful manipulation.

No. 20F3817 PLATINOTYPE MODIFICATIONS. Describing with abundant formula all of the reliable ways of obtaining platinyopes in various colors. Examples in colors.

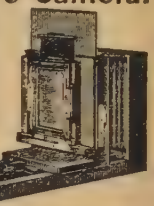
Price of any of these books, each 23c

If by mail, postage extra, each, 2 cents.

(CONTINUED ON PAGE 664).

Our Best Penny Picture Camera.

No. 20F2320 THIS CAMERA IS MADE FROM CAREFULLY SELECTED HARDWOOD and handsomely finished. It can be used for any regular portrait work in the studio, up to and including 6x7; also for copying. As a multiplying or penny picture camera, it makes 1, 4, 8, 12, 16, 20, 30 or 48 pictures on one 5x7 plate. Only one lens required. The mechanism is exceedingly simple, very easy to operate. Made with rising front and self locking focus lever. This camera has a 30-inch bed, rubber bellows and uses double plate holders of modern style.



Price, with one double plate holder, **\$16.90**
 Extra plate holders, each, **.65**
 We especially recommend our Portrait Lens No. 20F343 for use with this camera.

The Expo Watch Camera.

No. 20F2230 A True Vest Pocket Detective Camera. The Expo camera is the smallest practical camera ever made, and, although it is so small that it can readily be carried in the vest pocket, it is at the same time a strictly high class practical instrument in every way. The Expo camera is a daylight loading camera using film, and can be loaded for twenty-five exposures at a time. This camera looks exactly like a fair sized watch and pictures can be taken with it anywhere without anyone suspecting that a camera is being used. The pictures taken with the Expo camera are $\frac{1}{2}$ of an inch long by $\frac{3}{4}$ of an inch wide, the exact size shown in our illustration. This camera can be used for either time or instantaneous exposures and is suitable for landscapes, street scenes, groups, portraits, etc., in fact, just exactly the same kind of work which is accomplished by larger and more expensive cameras. The Expo camera is carefully constructed from metal throughout, nickel plated, fitted with a fine achromatic lens and is guaranteed in every respect. So perfect are the negatives made with this little vest pocket camera that the pictures can be enlarged without sacrificing the detail or other good qualities.

No. 20F2230 The Expo Watch Camera. Price complete, without film, (Postage extra, 10 cents), **\$2.25**
No. 20F2231 Daylight Loading Film for Expo Camera, twenty-five exposures to the roll. Price, per roll, **13c**
 If by mail, postage extra, 1 cent.

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IMPROVED SEROCO PLATE HOLDERS

WITH DRAKE LIGHTPROOF VALVE.

WE OFTEN SEE THE STATEMENT that the most important part of a camera, and in a certain sense this is true. It is a fact, however, that very good pictures can be taken even with a very cheap lens—even with a lens of quite inferior quality, provided all other parts of the camera are perfect. Looking at the matter purely from a standpoint of results, it would seem that the plate holder is the most important part of a camera, because good results are an absolute impossibility with any camera, regardless of its quality, unless the plate holders are perfect. No matter how finely the camera may be made, no matter how good the lens may be, good pictures cannot be made if the plate holders are faulty. A little light coming in through the valve when the slide is inserted or withdrawn, will offset all the good qualities that the rest of the outfit may possess. If the plate holder is not made of the very best materials throughout, the greatest care exercised in seasoning and kiln drying the lumber, the utmost precautions adopted in carefully and accurately fitting the various parts of the holder together it is inevitable that the holder will sooner or later leak light, resulting in ruined pictures and the loss of good material.

A SPECIAL FEATURE of the Improved Seroco Plate Holder is the New Drake Lightproof Valve, the most perfect device for excluding light from the plate holder that has ever been invented. This valve makes it impossible for any light to get into the plate holder at any time, either when the slide is in or out. The slide may be inserted cornerwise and the valve will automatically close up all around the edges of the slide, making



it impossible for the plate to become light struck. With other plate holders the valve opens clear across the end of the holder if the slide is inserted cornerwise, and of course lets in the light, both when the slide is inserted and when it is withdrawn, unless the greatest possible care is taken to insert it and withdraw it squarely. Every instruction book advises beginners in photography to start the slide into the holder squarely, and this advice has always been necessary until the new Drake Lightproof Valve was invented.

THE WOOD USED in the construction of the Improved Plate Holder is the very finest, carefully selected, straight grained, thoroughly seasoned cherry, which is carefully kiln dried before it is made up into holders. All joints are dovetailed, every part made with the utmost accuracy and put together by workmen of the highest skill. The Improved Seroco Plate Holders are made with fine hand rubbed, polished, mahogany finish, and furnished with either special coated black pressed board slides, or with genuine hard rubber slides.

THE HARD RUBBER SLIDES present the finest appearance, and are perfectly waterproof. The pressed board slides, while not practically waterproof by the special coating which we employ, are really just as good, and are not liable to breakage. They are rendered

No. 20F1800 Seroco Improved Plate Holder, with pressed board slides.			
Size.....	4x5	5x7	6½x8½
Price.....	38c	45c	60c
No. 20F1801 Seroco Improved Plate Holder, with hard rubber slides.			
Size.....	4x5	5x7	6½x8½
Price.....	52c	65c	90c

SERIES "A" DEVELOPING, FINISHING AND MATERIAL OUTFITS

98c to \$1.20

According to Size.

THESE SERIES "A" Developing, Finishing and Material Outfits contain everything necessary for developing, printing and finishing pictures. We urge everyone who orders a camera from us to include, with the camera, one of these fine outfits and thus secure, right at the start, at the lowest possible cost, everything necessary to commence work. Everything that we put into these outfits is good; plates and papers guaranteed fresh and perfect; chemicals guaranteed full weight and full strength; accessories guaranteed strictly high class, well made and serviceable. The Series "A" Outfits are put up in four sizes and are suitable for use with any cameras of corresponding sizes that we sell. Each outfit contains the following items:

- | | | | | | |
|--|---|---|--|---|---|
| 1 Package Concentrated Dry Toner (makes 8 ounces of solution). | 1 Tray for Toning Prints. | 1 Paste Brush. | 1 Package Concentrated Dry Developer (makes 8 ounces of solution.) | 1 Dozen Sheets Sensitized Paper. | 1 Jar of Fine Scented Photo Mounting Paste. |
| 1 Tray for Developing Plates. | 1 Print Roller for smoothing down the mounted prints. | 1 Graduated Glass for Measuring Liquids. | 1 Metal Dark Room Lamp. | 1 Printing Frame. | 1 Copy of "Complete Instructions in Photography." |
| 1 Tray for Fixing Plates. | ½ Dozen Dry Plates. | 1 Dozen Card Mounts, with fancy embossed borders. | | 1 Package Hypo for fixing Negatives and Prints. | |
- No. 20F1850 Series "A" Outfit for 2½x2½ camera. Price....\$0.98
 No. 20F1851 Series "A" Outfit for 3½x3½ camera. Price....1.05
 No. 20F1852 Series "A" Outfit for 3½x4½ camera. Price...\$1.12
 No. 20F1853 Series "A" Outfit for 4x5 camera. Price.....1.20

There is no camera included with these Outfits.

SERIES "B" DEVELOPING, FINISHING AND MATERIAL OUTFITS

\$2.25 to \$4.75

According to Size.

OUR SERIES "B" Developing, Finishing and Material Outfits are the largest, the best and the most complete outfits ever offered. They are suitable for use with every 4x5, 5x7, 6½x8½ and 8x10 camera which we sell and we strongly advise everyone who buys a 4x5 or larger camera to order one of these outfits and thus secure this big assortment of necessary supplies and apparatus for less than one-half the money these same goods would cost if purchased separately from the regular dealers in photographic supplies. Every item contained in our big Series "B" Outfits is extra high grade, the best the market affords, suitable for use with our very best cameras. Not an unnecessary item is included, you will need everything contained in these outfits when you commence making pictures. Each outfit contains the following items:



- | | | | | | |
|---|--|---------------------------------|---|---|---|
| 1 High Grade Metal Ruby Lamp with Oil Burner. | 1 Compressed Fibre Tray for fixing. | 1 8-Ounce Cone Shaped Graduate. | 1 Dozen Extra Rapid Roebuck Dry Plates. | 1 Package Hydro-Metol Developing Powders (makes 24 ounces developer). | 1 Dozen Seroco Sensitized Paper. |
| 25 Card Mounts. | 1 Compressed Fibre Tray for toning. | 1 Heavy Printing Frame. | 1 Package Toning and Fixing Powders (makes 24 ounces of Toner). | 1 Pound Hyposulphite of Soda. | 1 Jar Photo Paste. |
| 1 Compressed Fibre Tray for developing. | 1 Folding Negative Rack to hold 24 plates. | 1 Fine Gossamer Focus Cloth. | 1 Print Roller. | | 1 Copy of "Complete Instructions in Photography." |
- No. 20F1860 Series "B" Outfit for 4x5 camera. Price.....\$2.25
 No. 20F1861 Series "B" Outfit for 5x7 camera. Price.....3.10
 No. 20F1862 Series "B" Outfit for 6½x8½ camera. Price...\$3.65
 No. 20F1863 Series "B" Outfit for 8x10 camera. Price.....4.75

IF YOU BUY FROM US
WE SEND YOU A FREE
PROFIT SHARING
CERTIFICATE.
SEE PAGES
1 AND 2

IF YOU BUY FROM US
WE SEND YOU A FREE
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CERTIFICATE.
SEE PAGES
1 AND 2

SPECIAL ACCESSORY OUTFIT FOR 4X5 CAMERAS, \$6.48

EVERY PHOTOGRAPHER OUGHT TO HAVE every item that is included in this special outfit of accessories, and yet many are prevented from buying all of these useful and necessary items, because of the high cost when purchased in the ordinary way. By putting up all of these items in one big outfit, purchasing each item in enormous quantities from the various manufacturers, assembling and packing all of these items in advance, we are able to cut the cost down to about one-half the price usually asked for such goods, and we urge everyone who purchases a camera from us, and everyone who already owns a camera, to order one of these big outfits. You will be surprised at the pleasure and convenience of taking pictures when properly equipped. You will wonder how you ever got along without all of these items in the past.

\$13.14 EQUIPMENT FOR \$6.48



No. 20F1880 Special Accessory Outfit for 4x5 Cameras, complete, containing all the items just as shown in the list and illustration, \$13.14 worth of goods. Our special price, **\$6.48**

Our Special Accessory Outfit for 4x5 Cameras, contains the following items:

	Regular price
1 Double Spirit Level for Camera	\$0.40
6 Heavy Piano Hinge Professional Printing Frames	2.28
1 Morrison Vignetter, for portrait work	.50
1 Package Printing Masks, fancy and novel designs	.25
2 4x5 Genuine Stransky Steelware Enameled Trays	.50
1 8x10 Genuine Stransky Steelware Enameled Tray	1.15
1 One-ounce Graduate	.15
1 Four-ounce Graduate	.25
1 Sixteen-ounce Graduate	.60
1 Black Enameled Metallic Fixing Bath	.50
1 Zinc Washing Box, with patent lifting bottom	1.25
1 One-pint Ribbed Funnel	.20
1 Weightless Glass Pan Photo Scale	.75
1 Large Negative Rack	.20
1 Trimming Board, with steel blade and graduated measure	.75
1 Centering Square for mounting prints accurately	.25
1 Copy Smith's Photographic Instruction Book, cloth bound, 281 pages	1.00
1 Two-inch Paste Brush	.20
2 Perfection Blotter Books	.80
1 Package 13-inch Filter Paper	.10
3 10x14 Squeegee Plates	.36
1 Set Rubber Finger Tips	.15
1 Revolving Trimmer	.20
1 Celluloid Exposure Meter	.35

Total value, at regular prices, \$13.14

SPECIAL ACCESSORY OUTFIT FOR 5X7 CAMERAS, \$7.60

WOULD COST YOU \$15.66 AT RETAIL

THIS BIG ASSORTMENT of necessary Photographic Apparatus is exactly the same as the 4x5 Accessory Outfit, illustrated and described on this page, except that every item is suitable for use with 5x7 cameras. This outfit contains the following items, everything strictly high class and fully guaranteed:

	Regular price
1 Double Spirit Level for Camera	\$0.40
6 Heavy Piano Hinge Professional Printing Frames	3.00
1 Morrison Vignetter for portrait work	.50
1 Package Masks, fancy and novel designs	.25
2 5x7 Genuine Stransky Steelware Enameled Trays	1.00
1 10x12 Genuine Stransky Steelware Enameled Tray	1.70
1 One-ounce Graduate	.15
1 Four-ounce Graduate	.25
1 Sixteen-ounce Graduate	.60
1 Black Enameled Metallic Fixing Box	.75
1 Zinc Washing Box, with patent lifting bottom	1.50

	Regular price
1 One-pint Ribbed Funnel	\$0.20
1 Weightless Glass Pan Photo Scale	.75
1 Large Negative Rack	.20
1 Trimming Board, with steel blade and graduated measure	1.00
1 Centering Square for mounting prints accurately	.25
1 Copy Smith's Photographic Instruction Book, cloth bound, 281 pages	1.00
1 Two-inch Paste Brush	.20
2 Perfection Blotter Books	.80
1 Package 13-inch Filter Paper	.10
3 10x14 Squeegee Plates	.36
1 Set Rubber Finger Tips	.15
1 Revolving Trimmer	.20
1 Celluloid Exposure Meter	.35

Total value, at regular prices, \$15.66

No. 20F1885 Special Accessory Outfit for 5x7 Cameras, complete, containing all the items specified above, \$15.66 worth of goods. Our special price, **\$7.60**

Ray Filters.

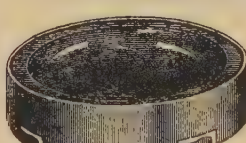


No. 20F2470 A Ray Filter is a small device to be slipped over the hood of the lens during exposure. It absorbs the violet and ultra-violet rays of light and produces a picture in which the color values are correct, that is, it enables us to produce, in monochrome, photographs with true color values. Certain colors or combinations of colors, such as white clouds and blue sky, or reds and yellows, show little or no contrast when photographed without a ray filter. Clouds in a photograph improve the artistic value of the picture wonderfully, and except under very unusual conditions they cannot be obtained at all without using a ray filter. Landscapes photographed with the ray filter possess a brilliancy and contrast which it is impossible to obtain otherwise; and in the photographing of flowers, paintings or any brightly colored subjects, the ray filter is practically indispensable.

No. 1 for lenses 1 1/4 inches in diameter	\$0.60
No. 2 for fixed focus or box cameras	.60
No. 3 for lenses 1 1/2 inches in diameter	.60
No. 4 for lenses 1 3/4 inches in diameter	.75
No. 5 for lenses 1 7/8 inches in diameter	.90
No. 6 for lenses 2 inches in diameter	.90
No. 7 for lenses 2 1/4 inches in diameter	1.05
No. 8 for lenses 2 1/2 inches in diameter	1.20
No. 9 for lenses 2 3/4 inches in diameter	1.35
No. 10 for lenses 3 inches in diameter	1.50
No. 11 for lenses 3 1/4 inches in diameter	1.80
No. 12 for lenses 3 1/2 inches in diameter	2.10
No. 13 for lenses 4 inches in diameter	2.50
No. 14 for lenses 4 1/4 inches in diameter	3.00

If by mail, postage extra, on Nos. 1 to 6, 3 cents; Nos. 7 to 10, 5 cents; on Nos. 11 to 14, 8 cents. Any of the above sizes are suitable for lenses 1/4 inch less in diameter than size mentioned. State exact diameter of lens when ordering.

AUXILIARY ENLARGING AND COPYING LENSES.



No. 20F2475 These lenses are used in connection with the regular lens of any folding camera, greatly increasing its power. By the use of these lenses, copying and enlarging may be done with any folding camera, enabling one to copy other pictures or photograph small articles to their full size or even larger. A 4x5 photograph copied with an ordinary camera will make a picture about the size of a postage stamp, but when copied with the aid of this lens can be made full size or larger. Many uses for this valuable discovery will readily suggest themselves to the user.

No. 1 for 4x5 camera with lens 1 1/4 in. in diam.	\$0.90
No. 2 for 5x7 camera with lens 1 1/2 in. in diam.	.90
No. 3 for fixed focus or box cameras	.90
No. 4 for 4x5 camera with lens 1 1/4 in. in diam.	.90
No. 5 for 5x7 camera with lens 1 1/2 in. in diam.	.90
No. 6 for 4x5 camera with lens 1 1/4 in. in diam.	1.20
No. 7 for 5x7 camera with lens 1 1/2 in. in diam.	1.20
No. 8 any size camera with lens 1 1/4 in. in diam.	1.35
No. 9 any size camera with lens 1 1/2 in. in diam.	1.50
No. 10 any size camera with lens 1 3/4 in. in diam.	1.65
No. 11 any size camera with lens 2 in. in diam.	1.80
No. 12 any size camera with lens 2 1/4 in. in diam.	1.95
No. 13 any size camera with lens 3 in. in diam.	2.10

If by mail, postage extra, on Nos. 1 to 7, 3 cents; Nos. 8 to 10, 4 cents; Nos. 11 to 13, 5 cents.

In measuring your lens, take the outside diameter, remembering that the enlarging lens slips over your regular lens same as a cap.

Any of the above sizes are suitable for lenses 1/4 inch less in diameter than size mentioned.

Auxiliary Portrait Lenses.



No. 20F2478 In making portraits with the ordinary folding hand camera, the great difficulty heretofore has been the small size of the faces. This portrait lens, however, entirely overcomes this difficulty and enables anyone with any kind of a folding camera to make portraits in which the faces are large and distinct. Constructed in the same style and used in same manner as the enlarging lens No. 20F2475.

No. 1 for 4x5 camera with lens 1 1/4 in. in diam.	\$0.90
No. 2 for 5x7 camera with lens 1 1/2 in. in diam.	.90
No. 3 for fixed focus or box cameras	.90
No. 4 for 4x5 camera with lens 1 1/4 in. in diam.	.90
No. 5 for 5x7 camera with lens 1 1/2 in. in diam.	.90
No. 6 for 4x5 camera with lens 1 1/4 in. in diam.	1.20
No. 7 for 5x7 camera with lens 1 1/2 in. in diam.	1.20
No. 8 any size camera with lens 1 1/4 in. in diam.	1.35
No. 9 any size camera with lens 1 1/2 in. in diam.	1.50
No. 10 any size camera with lens 1 3/4 in. in diam.	1.65
No. 11 any size camera with lens 2 in. in diam.	1.80
No. 12 any size camera with lens 2 1/4 in. in diam.	1.95
No. 13 any size camera with lens 3 in. in diam.	2.10

If by mail, postage extra, on Nos. 1 to 7, 3 cents; Nos. 8 to 10, 4 cents; Nos. 11 to 13, 5 cents.

In measuring your lens, take the outside diameter, remembering that the portrait lens slips over your regular lens same as a cap.

Any of the above sizes may be used on lenses 1/4 inch less in diameter than size given.

IF YOU BUY FROM US, WE WILL SEND YOU A FREE PROFIT SHARING CERTIFICATE.
SEE PAGES 1 AND 2

THIS \$21.10 ASSORTMENT \$9.75 4x5 SUPPLIES



FROM THE PICTURE shown herewith and from the list and descriptions of the various articles furnished, you can obtain some idea of the wonderful value we are offering in this big supply outfit.

EVERY PHOTOGRAPHER, every owner of a camera, everyone who takes pictures, either for pleasure or profit, needs every item that is shown in this big outfit. A list of supplies that would cost you in any retail photographic supply house, at regular retail prices, \$21.10, and which we offer you, all complete, exactly as shown in the picture on this page, each item carefully selected, carefully inspected, tested and absolutely guaranteed, for \$9.75.

IF YOU ARE ABOUT TO BUY ANYTHING in the way of photographic supplies, dry plates, sensitized paper, developers, toners, chemicals of any kind, card mounts, etc., it will pay you to take advantage of this big special offer. **SEND US \$9.75**, and let us ship this big \$21.10 outfit to you. It will go to you with the distinct understanding and agreement that if it is not satisfactory in every respect, if there is any item in the entire outfit that does not give you entire satisfaction, the shipment can be returned to us at our expense, charges collect, and we will refund your money in full.

THE GOODS INCLUDED IN THIS BIG OUTFIT are all strictly high class, all carefully selected, and so proportioned as to work out in the most economical way; there is just enough developer to develop all the plates included in the outfit, with just a little to spare in case of accident, and in the same way there is just enough developer to finish up all of the prints on Darko Paper; there is just enough toning and fixing solution to finish all the prints made on Sero Paper; there are just enough negative preservers to hold the negatives that will be made with the plates included with the outfit, figuring that you will make a few extra negatives that will probably be discarded; there is a big assortment of card mounts in different styles and different colors, so that cards suitable for various styles of pictures may be easily selected.

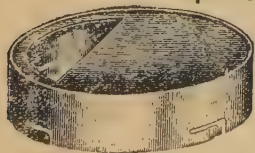
THIS BIG ASSORTMENT of supplies for users of 5x7 Cameras, contains exactly the same style and quality of materials which we furnish with the 4x5 assortment described above, but the plates, paper, cards and other supplies are all in 5x7 size and the assortment includes larger quantities of the various chemicals and other preparations, quantities carefully figured to properly handle the larger 5x7 pictures. The complete outfit contains the following goods:-

10 Dozen 5x7 Roebuck Dry Plates	Regular Price \$11.00
100 Negative Preservers	.25
12 Dozen Sheets 5x7 Sero Gelatine Printing-Out Paper	3.60
12 Dozen Sheets 5x7 Carbon Matte Darko Developing Paper	4.20
12 Packages Hydro-Metol Developing Powders	3.00
10 Packages Toning and Fixing Powders	2.50
8 Packages Darko Developer	2.00
10 One-lb. Carbons Pea Crystal Hypo	.50
100 5 1/2 x 7 1/2 Square Cornered Plain Tinted Cards, assorted colors, gray, tea and sage green	.75
100 Fine Embossed Border Card Mounts, for 5x7 prints, assorted colors, white, queen's gray and sage green	1.35
100 Extra High Class Plain Embossed Cards for 5x7 pictures, beveled edges, square corners, assorted colors, Scotch gray, olive brown and white	1.50
10 4-oz. Tubes Perfection Photo Paste	1.50
Total retail value of this outfit	\$32.15

No. 20F1875 Special Assortment 5x7 Supplies, just as described and illustrated, \$32.15 worth of goods.

\$17.60

Duplicators.



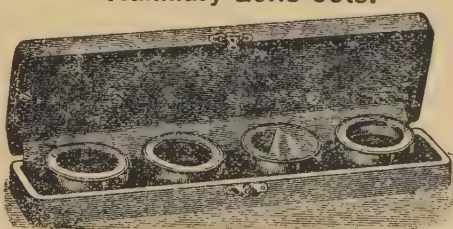
No. 20F2480 Duplicator. A device enabling one to photograph a person in two positions on the same plate. Very humorous and interesting pictures can be made in this way. Can be used with any folding camera. Made in same sizes as our auxiliary lenses. Cannot be used with box cameras. State diameter of lens. Be careful to state size wanted.

Price, each, any size.....17c
If by mail, postage extra, 3 cents.

YOU SHARE IN OUR PROFITS.

WHY NOT BUY EVERYTHING YOU USE FROM US? YOU WILL SAVE MONEY ON EVERY PURCHASE. WE GUARANTEE OUR PRICES THE LOWEST IN THE WORLD, AND YOU WILL GET YOUR PROFIT SHARING CERTIFICATES WHICH ENTITLE YOU TO VALUABLE GOODS FREE.

Auxiliary Lens Sets.



No. 20F2483 These sets contain one copying and enlarging lens, one portrait lens, one ray filter and one leather case. Be careful to mention size wanted. Put up only in the following sizes:
Set No. 1 for 4x5 camera with lens 1 1/4 in. diam. \$2.55
Set No. 2 for 5x7 camera with lens 1 3/4 in. diam. 2.55
Set No. 3 for 4x5 camera with lens 1 1/4 in. diam. 2.55
Set No. 4 for 5x7 camera with lens 1 3/4 in. diam. 2.55

Postage extra on any size, if sent by mail, 8 cents. Larger sizes are not put up in cases.

Multiplying Slides.

For Making Six Exposures, All Alike or All Different, on One 4x5 or 5x7 Plate.

One of the latest novelties. A set of three plate holder slides so arranged that six separate exposures can be made on one plate. Can be used with any 4x5 or 5x7 focusing camera. An ordinary plate holder becomes a multiplying plate holder when these slides are used. Very easy to use. Full instructions with each set.



No. 20F2522 Multiplying Slides. For 4x5 plate holder. Price, per set.....38c
No. 20F2523 Multiplying Slides. For 5x7 plate holder. Price, per set.....58c

Be sure to state name of holder that slides are to be used in. Cannot be used with box cameras.

ALL OF THE SENSITIZED PAPERS in this big outfit are packed in separate packages of one dozen sheets each, so that only one package need be opened at a time, thus leaving the balance of the paper in the original sealed packages, so there is no danger of its spoiling before it is all used up. The hypo is put up in separate one-pound sealed cartons, and the paste in separate airtight, collapsible tubes.

IN MAKING UP THIS OUTFIT, we give you considerably more than would be obtained when purchasing the same supplies in the regular retail stores, and we have selected the various items in such a way that there is nothing in the outfit that you will not need. There is nothing that will be wasted. Every package of paper, every box of plates, every lot of chemicals contained in this big outfit, will be used, and by ordering this outfit, instead of selecting separate items from the catalogue, you are sure to get your supplies in just the proportion that you will need them; not too much of any one item, and at the same time, plenty of everything, thus insuring the greatest possible economy in your photographic work.

THE COMPLETE OUTFIT CONTAINS THE FOLLOWING ITEMS:

10 dozen 4x5 Roebuck Dry Plates, strictly high class, first quality plates, guaranteed fresh and perfect.	Regular Price \$6.50
100 Negative Preservers, first quality, made of heavy manila paper	.20
12 dozen sheets, 4x5 Sero Gelatine Printing-out Paper, the highest grade printing-out paper made, each dozen sheets put up in separate sealed packages	3.00
12 dozen Carbon Matte Darko Paper, 4x5, the very finest developing paper made, all put up in separate sealed lightproof packages of one-dozen sheets each	3.00
6 Packages of our famous Hydro-Metol Developing Powders, in our opinion the very best developer made for dry plates	1.50
5 Packages of our celebrated Toning and Fixing Powders, the best combined toning and fixing solution made for gelatine printing-out paper, each package put up in sealed tin boxes	1.25
4 Packages Darko Developer, each package containing six hermetically sealed tubes of the very best developer made for developing papers	1.00
5 pounds of the highest grade crystallized pea crystal Hypo, put up in separate sealed airtight cartons, containing one pound each	.30
100 4 1/2 x 5 1/2 square cornered, plain tinted cards, in assorted colors, gray, tea and sage green	.75
100 fine embossed border card mounts, for 4x5 prints, with wide embossed margin, of very handsome design, assorted colors, white, queen's gray and sage green	1.35
100 high class extra quality cards for 4x5 pictures, made with new and very popular style of plain embossed, wide margin, beveled edges and square corners, assorted colors, Scotch gray, olive brown and white	1.50
5 big 4-ounce tubes of our Perfection Photo Paste, a pure vegetable paste of great adhesive power, put up in airtight collapsible tubes, thus keeping the paste in good shape until it is entirely used up	.75
Total retail value of this big outfit	\$21.10
No. 20F1870 Special Assortment 4x5 Supplies.	\$9.75
Our price	

WONDERFUL SAVING \$32.15 WORTH 5x7 SUPPLIES \$17.60



PHOTOGRAPHIC LENSES.**The Monarch Wide Angle Lens.**

No. 20F2415 The Monarch Wide Angle Lens embraces an angle of 90 degrees, making it especially adapted to photographing the interiors of buildings, out of door views in confined situations; in fact, any work where it is difficult or impossible to get far enough away from the subject in order to get it all on the plate with an ordinary lens. Our Monarch Wide Angle Lenses are handsomely mounted in lacquered brass with fine Iris diaphragm. Made expressly for us by the Bausch & Lomb Optical Company, and represents the latest advances in the making of lenses of this type. The speed of this lens is F 16.

Size of View, inches	Equivalent Focus, inches	Diameter Across Hood, inches	Price, with Iris Diaphragm
4 x 5	3 3/4	1 1/2	\$5.70
5 x 7	5 1/4	1 3/4	6.80
5 x 8	5 1/2	1 3/4	7.10
6 1/2 x 8 1/2	6 1/2	1 3/4	9.90
8 x 10	8	1 3/4	12.80

Seroco Rapid Rectilinear Lens.

No. 20F2421 The Seroco Rapid Rectilinear Lens, a double lens of the rapid rectilinear type, very handsomely mounted in lacquered brass with Waterhouse diaphragms. This lens is perfectly rectilinear, rendering the straight lines of buildings, or other subjects, absolutely without distortion, possesses a remarkable depth of focus and flatness of field, giving the most brilliant definition and detail. This lens is unsurpassed for landscape work, views of buildings, and other architectural subjects, flash lights, groups and instantaneous work. Represents better value than any other lens on the market, and is superior in every respect to many lenses sold at double the prices. In sizes 4x5 to 8x10 inches, inclusive, we furnish the Seroco Rapid Rectilinear Lens either with or without the Unicum Shutter. The speed of this lens is F 8.

The Unicum Shutter gives automatic exposures of 1 second, 1/2 second, 1/4 second, 1/8 second or 1/16 second, with one pressure of the bulb. With indicator set to "B" a pressure of the bulb opens the shutter, which remains open until the pressure is released. With indicator set to "T" the first pressure of the bulb opens the shutter, which remains open until the bulb is again pressed. Back of the shutter blades is a perfect Iris Diaphragm, the opening being instantly adjustable to any desired size by the index lever at lower margin of shutter. Accuracy and entire freedom from jarring are secured by a pneumatic retarding device, and the actuating mechanism of the shutter is fully protected from injury or dust. Made from bronze metal, with nickel plated trimmings, very handsomely finished throughout.

The Seroco Rapid Rectilinear Lens with Unicum Shutter.

Size of View, inches	Equivalent Focus, inches	Diameter Image Circle, inches	Diameter Across Hood, inches	Price of Lens Complete With Unicum Shutter
4 x 5	6 3/4	9	1 1/2	\$ 8.50
5 x 7	8 3/4	10 1/2	2 1/4	9.50
5 x 8	9 1/4	11	2 1/4	11.25
6 1/2 x 8 1/2	12	13 1/4	2 1/4	14.75
8 x 10	14 1/4	16	3	16.75

A COMBINATION PORTRAIT AND VIEWING LENS.**SPEED F 6. THE QUICKEST RECTILINEAR LENS MADE.**

No. 20F2430 The Seroco Extra Rapid Symmetrical Lens is particularly well suited to most rapid instantaneous work and for use on dark, cloudy or misty days, where an ordinary lens would utterly fail. Requires only one-half exposure that must be given with the ordinary rectilinear lens. For all around work, including landscapes, general viewing, high speed instantaneous work, etc., the Seroco Rapid Symmetrical Lens offers advantages over any other existing type of lens on the market today. This lens is perfectly rectilinear, rendering the straight lines of buildings or other subjects absolutely without distortion, possesses great depth of focus, flatness of field and brilliant definition. The great speed of this lens, almost equal to that of an ordinary portrait lens, makes it particularly desirable for portrait work, and for those who do not care to invest in both a rectilinear lens and a portrait lens, we can especially recommend the Seroco Extra Rapid Symmetrical Lens, which will answer both requirements.

Size of View, inches	Equivalent Focus, inches	Diameter Image Circle, inches	Diameter Across Hood, inches	Price of Lens Complete with Automatic Shutter
4 x 5	6 3/4	8 3/4	1 1/2	\$20.55
5 x 7	8	10 1/2	1 3/4	24.75
6 1/2 x 8 1/2	9 1/4	12 1/2	1 3/4	29.65
8 x 10	11 1/4	15 1/4	2 1/4	36.60

THE SEROCO PORTRAIT LENS.**SERIES I. SPEED F 6.**

No. 20F2432 This lens possesses those peculiar optical qualities necessary in portrait work, working very rapidly and yielding soft, brilliant negatives. The 1/4 size is particularly suitable for penny picture work and for small portraits. Many photographers purchase ordinary rectilinear lenses for penny picture work on account of the comparatively low price of such lenses as compared with regular portrait lenses, but in this lens we offer you an opportunity to equip your outfit with a lens designed and made expressly for portrait work, a true portrait lens, at a price even lower than the cost of a rectilinear lens. The 1/2 size and 4-4 size are both designed for regular cabinet work and of the two the 4-4 size is the most popular, as it can also be used for small groups and full figures.

Size	Plate covered, inches	Diameter lenses, inches	Back Focus, inches	Price, with Iris Diaphragm
3 1/2	3 1/2 x 4 1/4	1 1/4	4 1/4	\$ 7.50
4	4 x 4 3/4	2 1/4	7	13.85
4-4	6 1/2 x 8 1/4	3 1/4	11	26.70

The Seroco Rapid Portrait Lens.**SERIES II. SPEED F 5.**

No. 20F2436 The Seroco Rapid Portrait Lens, Series II, is a true portrait lens of the most approved type of portrait lens construction. These lenses are ground from the best imported optical glass, composed of two systems of two glasses each, the front system cemented and the rear system made with an air space between the two glasses. The special formula by which these lenses are ground, combined with their large diameter, gives them a high working speed, producing brilliant negatives with plenty of detail with the shortest possible exposures.

We recommend the Series II Seroco Rapid Portrait Lens as the very best moderate priced portrait lens ever placed on the market, and for general all around work in the studio these lenses cannot be surpassed. These lenses are beautifully finished in lacquered brass with black trimmings, and fitted with a very fine Iris diaphragm.

Size of Plate Covered, inches	Diameter of Lens, inches	Equivalent focus, inches	Distance from Stand'g Cabinet, Feet	Price with Iris Diaphragm
4 x 5	1 1/4	7	8	\$11.65
5 x 7	2 1/4	10	10 1/2	13.50
6 1/2 x 8 1/2	2 1/2	12	13	18.75
8 x 10	3	14	15	30.00

The Seroco Extra Rapid Portrait Lens, Series IV.**SPEED F 4. THE QUICKEST LENS MADE.**

No. 20F2441 At \$58.00 we offer the 6 1/2 x 8 1/2 Seroco Extra Rapid Portrait Lens as the equal in every way of portrait lenses heretofore sold at several times our price. In quality of glass, perfection of finish, careful adjustment and fine workmanship; in softness, delicacy and depth of focus; in speed, flatness of field and brilliancy of illumination; the Seroco Extra Rapid Portrait Lens is not equaled by any other portrait lens on the market, regardless of price or maker. The Seroco Extra Rapid Portrait Lens represents the very latest advances in scientific lens grinding, possessing all those peculiar optical qualities and special brilliancy of definition so necessary in high grade portrait work. The Seroco Extra Rapid Portrait Lens preserves that softness and roundness so essential in portrait making, even when stopped down, a quality possessed by no other portrait lens made, as all other lenses become distinctly wavy when a small diaphragm is employed. We particularly invite comparison of the Seroco Extra Rapid Portrait Lens with any other portrait lens on the market, regardless of price or maker, as we know that in all these special points, whereby a portrait lens is judged, the Seroco Extra Rapid Portrait Lens is the best that money can buy. Made by the Bausch & Lomb Optical Co. and sold everywhere at double our price.

Number	Size of Plate Covered, inches	Diameter of Lenses, inches	Back Focus, inches	Diameter Across Hood, inches	Price, with Iris Diaphragm
1	5 x 8	3 3/4	8 1/2	4 1/2	\$44.00
2	6 1/2 x 8 1/2	4 1/4	11 1/2	5 1/2	58.00
3	8 x 10	4 3/4	13 1/2	5 3/4	89.00

Series II Busch Anastigmat Lens.**SPEED F 5.5.**

No. 20F2447 The Series II Busch Anastigmat Lens works at an aperture of F 5.5, which is about double the speed of the ordinary anastigmat lens.

Absolute flatness of field and complete absence of astigmatism are obtained over the entire angle of 75 degrees, and equal definition is secured over the entire surface of the plate when the lens is used at full aperture. The use of smaller diaphragms greatly increases the covering power and renders the lens very valuable as a wide angle lens, when used on a plate larger than the size for which it is listed.

Both the front and rear combinations are perfectly corrected for spherical and chromatic aberration and astigmatism, and the back lens can be used alone (with small diaphragm) for landscape and portrait work, having a focal length one and three-fourth times that of the complete lens.

REMEMBER, that a lens having a large aperture will do any work that a lens of smaller aperture will do, and in addition will do very many things that cannot be done with a lens of smaller aperture. For instantaneous exposures on dark or cloudy days this lens is indispensable. For portrait work the length of exposure is greatly shortened, an advantage which will be readily appreciated. For high speed, instantaneous work this lens is undoubtedly the very best lens on the market today.

We furnish the Series II Busch Anastigmat Lens in Wollensak Optical Co.'s Automatic Shutter, or in the celebrated Bausch & Lomb Optical Co.'s Volute Shutter.

The Volute Shutter is the highest type of Iris diaphragm shutter, extra rapid, very compact, dust proof and durable. It is beautifully finished throughout; made like a watch in point of accuracy and fine workmanship. Recognized everywhere, by experts as the finest shutter made.

This is a large lens and can be fitted only to cameras having large lens boards and plenty of room in front. Send us your front board when you order, and we will mount the lens without charge.

The prices are for the lens complete with shutter, bulb and tube.

Size of plate covered at full aperture	Size of plate covered at F 11	Equivalent Focus, inches	Price, with Automatic Shutter	Price, with Volute Shutter
4x5	5x7	6	\$25.00	\$24.40
5x7	6 1/2 x 8 1/2	7 1/2	31.00	40.00
6 1/2 x 8 1/2	8x10	10	48.00	57.85
8x10	11x14	13	Not furnished.	75.00

The shutters furnished with these lenses are as follows:

With the 4x5 Lens, Wollensak 6 1/2 x 8 1/2 Automatic, or No. 1 Volute.

With the 5x7 Lens, Wollensak 6 1/2 x 8 1/2 Automatic, or No. 2 Volute.

With the 6 1/2 x 8 1/2 Lens, Wollensak 8x10 Automatic, or No. 2 Volute.

With the 8x10 Lens, No. 3 Volute.

Series III Busch Anastigmat Lens.**SPEED F 7.7.**

No. 20F2448 This lens is constructed upon exactly the same principle as the Series III Busch Anastigmat Lens described above, and in optical qualities is exactly the same in every respect but is a smaller lens, being of lesser diameter, permitting its use in smaller and more compact cameras.

The speed of the Series III Busch Anastigmat Lens is F 7.7, very much faster than the ordinary rectilinear lenses with which most cameras are equipped.

This is an ideal lens for any style of folding camera, and its small size and compact style of construction make it available for use with any kind of a camera. We particularly recommend this lens to those who desire to equip their cameras with a genuine anastigmat lens at the very lowest possible cost, as we are selling these lenses at lower prices than have ever been made for genuine anastigmat lenses.

Remember, this Series III lens is in every respect equal to the Series II described above, possessing the same high degree of correction, the same freedom from astigmatism, the same flatness of field, the same brilliant definition over the entire plate, the only difference being the working speed, which in this series is F 7.7.

Furnished either in the Wollensak Automatic Shutter or the Bausch & Lomb Volute Shutter.

The following prices include the lens complete with shutter, bulb and tube:

Size of plate covered at full aperture	Size of plate covered at F 45	Equivalent focus, inches	Price, with Automatic Shutter	Price, with Volute Shutter
4x5	5x8	6	\$17.50	\$25.00
5x7	7x9	7 1/2	19.75	27.25
6 1/2 x 8 1/2	9x12	10	37.00	43.50
8x10	12x16	13	46.00	52.00

The shutters furnished with these lenses are as follows:

With the 4x5 Lens, Wollensak 4x5 Automatic or No. 1 Volute.

With the 5x7 Lens, Wollensak 4x5 Automatic or No. 1 Volute.

With the 6 1/2 x 8 1/2 Lens, Wollensak 8 1/2 x 8 1/2 Automatic or No. 2 Volute.

With the 8x10 Lens, Wollensak 8x10 Automatic or No. 2 Volute.

The Seroco-Goerz Series II F6.8 Anastigmat Lens.

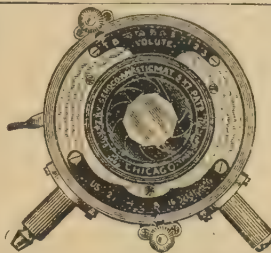
No. 20F2449 This high class anastigmat lens is made expressly for us by C. F. Goerz, of Berlin and New York, the most celebrated lens maker in the world. The name "C. F. Goerz," which is engraved on every one of these lenses, is in itself an absolute guarantee of quality.

The Seroco-Goerz Series II F6.8 Anastigmat Lens is corrected to the fullest extent for spherical, chromatic and astigmatic aberration. Will cover the plate sharp at full opening F 6.8 over an angle of 64 degrees and with a small diaphragm over an angle of 70 degrees.

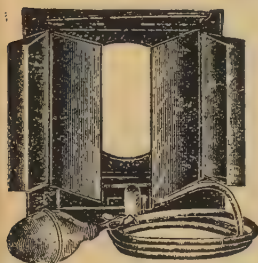
The single combinations, when used with medium or small diaphragms, make very valuable landscape lenses of about double the focal length of the complete objective.

We particularly recommend these lenses to owners of hand cameras, who desire to improve their pictures by discarding the ordinary lenses with which such cameras are equipped and replacing them with one of these high class, genuine Goerz objectives. We furnish these Seroco-Goerz anastigmat lenses equipped with either the Wollensak Automatic Shutter or the Bausch & Lomb Volute Shutter. In our illustration we show the lens equipped with the volute shutter. Be sure to state size wanted.

This lens can be fitted to any folding camera. The shutters furnished with these lenses are as follows: With the 4x5 Lens, Wollensak 4x5 Automatic, or No. 1 Volute, regular; with the 5x7 Lens, Wollensak 6 1/2 x 8 1/2 Automatic, or No. 1 Volute, special; with the 6 1/2 x 8 1/2 Lens, Wollensak 8x10 Automatic, or No. 2 Volute; with the 8x10 Lens, Wollensak 8x10 Automatic, or No. 3 Volute.



Size of plate covered at full aperture	Equivalent Focus, inches	Price, with Automatic Shutter	Price, with Volute Shutter
4 x 5	6	\$18.75	\$26.25
5 x 7	7 1/2	24.50	30.00
6 1/2 x 8 1/2	9 1/2	38.20	44.20
8 x 10	10	48.30	54.30

The New Silent Shutter.

No. 20F2574 The Silent Shutter, a new device absolutely noiseless in opening. The photographer who has experienced repeated failures by reason of a child subject or a member of a group looking toward the lens at the critical moment because he heard the "click" of the shutter will appreciate this new shutter, which opens with absolute silence. The cups at the sides form air cushions which arrest the wings as they open, thus avoiding all sound. Bulb and 6 feet of rubber hose furnished with each shutter.

This shutter is placed back of lens or inside of front board. Be sure to state size wanted.

Size of opening, inches	2 1/2	3	3 1/2	4
Size of shutter, inches	3 1/2 x 4 1/2	4 x 5	4 1/2 x 5 1/2	5 x 6
Price	\$4.50	\$4.50	\$4.50	\$4.50
Size of opening, ins.	4	4 1/2	5	5 1/2
Size of shutter, ins.	5 x 6 1/2	5 1/2 x 7 1/2	6 x 8 1/2	6 1/2 x 9
Price	\$4.50	\$5.40	\$6.30	\$7.20

The Wollensak Studio Shutter.

No. 20F2575 This is an Iris diaphragm shutter for studio cameras, noiseless, reliable, easy to attach and easy to operate. It operates against rubber cushions at all points of contact, making it without noise or jar. This shutter is used back of the lens board. It is finished in dead black and attached to the board by screws. Be sure to state size wanted.



No.	Outside diameter	Opening	Price
1	3 1/2 in.	2 1-16 in.	\$3.75
2	4 1/4 "	2 7-16 "	4.50
3	4 1/2 "	2 15-16 "	5.25
4	5 "	3 "	6.75
5	6 "	4 1/8 "	8.25

Camera Level.

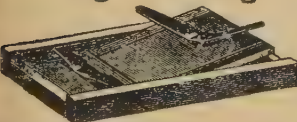
No. 20F2576 This Little Level is intended to be attached to the bed of the camera, enabling the operator to quickly and easily place the camera perfectly level. It is nicely made from brass, finely finished and accurately adjusted. Price,\$7.00

Camera Bulbs.

No. 20F2577 Bulb and Tube for Camera. Made from the very best quality of red rubber, very elastic; tube 2 feet long and can be fitted to any shutter. Rubber always becomes hard, brittle or rotten after a certain length of time, and if the bulb and tube you now have has become useless you can easily fit one of these to your shutter. Price,(If by mail, postage extra, 3c)18c



No. 20F2578 Bulb and Tube. Same as above, but small size for compact folding film cameras; short tube. Price,18c

Light Printing Frames.

No. 20F2580 Light Weight Printing Frame. The best light weight frame made and a great improvement over the ordinary

style. A special point of advantage is the piano hinge, heretofore fitted only to the highest priced frames, giving strength and durability. The finish throughout is good. Be sure to state size wanted. Size, inches. 2 1/2 x 2 1/2 3 1/2 x 3 1/2 4 x 4 4 1/2 x 5 5 x 7 Price, 9c 9c 9c 9c 10c 13c

Not made in larger sizes.

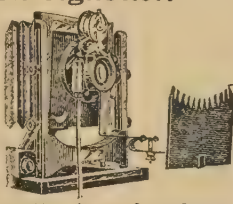
Heavy Weight Printing Frames.

The finest printing frame manufactured, strongly and substantially constructed throughout, heavy brass springs sliding under brass plates instead of grooves in the wood, thus preventing all wear, mortised corners, back in three pieces to prevent warping, high grade piano hinge, finished throughout in the best possible manner. It pays to get good printing frames, and these frames are the best made. Be sure to state size wanted.

Size	Price, per dozen	Price, each	Size	Price, per dozen	Price, each
3 1/2 x 4 1/2	\$2.25	\$0.19	6 1/2 x 8 1/2	\$3.70	\$0.32
4 x 5	2.45	.21	8 x 10	4.50	.37
4 1/2 x 6 1/2	2.68	.23	10 x 12	7.75	.67
5 x 7	2.78	.24	11 x 14	11.00	.92
5 x 8	2.90	.25	14 x 17	13.97	1.20

The Morrison Vignetter.

No. 20F2585 The Morrison Vignetter is a very ingenious device, which can be attached to any ordinary folding camera of any size and is used in portrait work for shading off the picture gradually toward the edges, just the same as is done by professional photographers. Our illustration shows the manner in which this vignetter is used, and it is substantially constructed from spring brass, nickel plated, is quickly and easily attached to the camera and should form a part of every photographic outfit. There are two vignetting cards, each with different colors on each side, making four colors in all: Black, dark gray, light gray and white, so that the color of any background can be exactly matched. Price, 39c

**Masks.**

Every package contains a large assortment of fancy and novel designs.

No. 20F2587 Made from tough opaque paper, and designed to be placed between negative and sensitized paper while printing, thus producing oval, circular or various fancy shaped prints from any negative. The illustration shows only one of the many sizes of styles. Made for the following

negatives: 2 1/2 x 3 1/2, 3 1/2 x 3 1/2, 3 1/2 x 4 1/2, 4 1/2 x 4 1/2, 4 1/2 x 5 1/2, 5 x 7, 5 x 8, 6 1/2 x 8 1/2, 8 x 10, 10 x 12, 11 x 14, 14 x 17. Assortment No. 1 contains one oval, one circle, one rectangle, one round corner rectangle, the balance being a variety of ornamental designs. Assortment No. 2 is composed entirely of ornamental designs, all different from Assortment No. 1. Price, per package, any size,18c

If by mail, postage extra, on small sizes, 2 cents; on size 4 x 5 3 cents; size 5 x 7, 4 cents. State which assortment you want and size of negative.

Our Special Trays.

No. 20F2588

Our Special

Trays. These are

the best

trays on

the mar-

ket for general

purposes, developing

negatives, toning,

washing prints, etc.

They are manufactured

expressly for us from a

peculiar composition

material known as

compressed fibre. These

trays are jet

black, perfectly

smooth, without

seam or joint,

and perfect in

shape. We

guarantee them to

stand all

photographic

chemicals without

deterioration

and to be

acid and alkali

proof. In

shape, finish

and durability

they are

superior to

all other

composition

trays. Be

sure to

state size

wanted.

For

plates, in-

ches.

2 1/2 x 2 1/2

3 1/2 x 3 1/2

4 x 4

4 1/2 x 5

5 x 7

Price,

5c 7c 7c 9c

For

plates, in-

ches.

5 x 7

5 x 8

6 1/2 x 8 1/2

8 x 10

10 x 12

Price,

16c 17c 25c 38c 88c

**Stransky Steel Ware Enameled Trays.**

No. 20F2589 Genuine Imported Stransky Steel Ware Trays for photographic use; guaranteed to be absolutely chemically proof.



We consider these trays superior to all others for general all around purposes. They are equally well adapted to developing and fixing plates, toning prints and washing. They are as easily cleaned as a porcelain tray. They are absolutely proof against the action of all chemicals, including the most powerful acids. They are made in one solid piece, without joints or seams, and are practically unbreakable. These Stransky steel ware trays are underglazed and quadruple coated; guaranteed to be the very finest tray that can be produced. Be sure to state size wanted.

For plates, inches.	4x5	5x7	6 1/2 x 8 1/2	8x10
Price,	14c	20c	56c	84c
For plates, inches.	10x12	11x14	12x16	14x17
Price,	\$1.32	\$1.78	\$2.25	\$2.62
For plates, inches.	10x12	11x14	12x16	14x17
Price,	\$2.94	\$3.75	\$4.75	\$5.75

NOTE—The 4x5 and 5x7 sizes are made with dark blue enamel inside; the large sizes are made with pure white enamel inside and blue rim all around the tray. The large sizes are fine for toning.

Porcelain Trays.

No. 20F2593 Porcelain Trays, the best grade of imported white porcelain, extra deep. These trays

are very easy to keep clean, are absolutely chemical proof, and are generally considered the finest trays made for toning and other work. Be sure to state size wanted.

For plates, inches.	4x5	5x7	6 1/2 x 8 1/2	8x10
Price,	49c	60c	79c	80c
For plates, in.	10x12	11x14	14x17	15x19
Price,	\$1.32	\$2.11	\$4.80	\$6.00

Developing Tank.

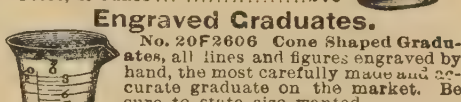
No. 20F2595 Developing Tank for developing roll films. This device consists of a tank 7 inches long by 4 inches wide, with a nickel plated metal rod extended lengthwise of the tank in such a manner that the end of a strip of film can be slipped under the roller and the film drawn up and down through the developing solution contained in the tank. This tank not only makes the developing of roll film in strips very easy and insures good results, but at the same time it is very economical, as the amount of developing solution required in a tank of this design is much less than would be used with an ordinary tray. Strongly and substantially made throughout of metal, and nickel plated. Price,88c

**Measuring Glasses.**

No. 20F2600 Tumbler Shaped Measuring Glasses. For liquids; graduated with ounces and drams; not quite as convenient as the regular cone shaped graduate, but preferred by many on account of the extremely low price. Be sure to state size wanted. Price, 2 ounce, .40c Price, 4 ounce, .60c Price, 8 ounce, .90c Not mailable.

Pressed Line Graduates.

No. 20F2605 Cone Shaped Graduates. For measuring liquids; marked with scale showing ounces and drams. Perfectly accurate. Be sure to state size wanted. Price, 1 ounce, .80c Price, 2 ounce, .90c Price, 4 ounce, .120c Price, 8 ounce, .180c Price, 16 ounce, .270c

**Engraved Graduates.**

No. 20F2606 Cone Shaped Graduates, all lines and figures engraved by hand, the most carefully made and accurate graduate on the market. Be sure to state size wanted.

Price, 1 ounce,	12c
Price, 2 ounce,	13c
Price, 4 ounce,	20c
Price, 8 ounce,	32c
Price, 16 ounce,	60c
Price, 32 ounce,	88c

Fixing Baths.

No. 20F2610 These Fixing Baths are made of metal, thoroughly coated with a preparation which renders them impervious to the action of hypo. They are a very great convenience at a very low price. The use of these baths for fixing avoids the danger of spots and stains, which is the frequent result of fixing in the ordinary tray. They hold six plates each. These baths are provided with a rising bottom, so that the plates are readily raised above the top—a great convenience in removing them from the box and avoiding the danger of scratching. Be sure to state size wanted.

No. 0, for plates 3 1/2 x 3 1/2. Price,20c
No. 1, for plates 3 1/2 x 4 1/2. Price,22c
No. 2, for plates 4 x 5. Price,24c
No. 3, for plates 5 x 7 or 5 x 8. Price,30c
If by mail, postage extra, 10, 16 and 22 cents.



Zinc Washing Box.



No. 20F2615 Zinc Washing Box, a perfect device for washing plates, and should form a part of every photographic outfit. Constructed throughout of zinc and cannot rust. The water enters through the inlet tube, is circulated through the whole area of the box and passes off through the outlet tube. The patent lifting bottom is a valuable feature of this box, as the plates can be lifted out with no danger whatever of scratching. If running water is not at hand, the box is simply filled and emptied several times, in this way thoroughly washing the plates. Once used you will never be without it again.

No. 1, for plates 3 1/2 x 3 1/2. Price.....48c
No. 2, for plates 4 1/2 x 3 1/2. Price.....53c
No. 3, for plates 3 1/2 x 4 1/2 or 4 x 4 1/2. Price.....59c
No. 4, for plates 5 1/2 x 3 1/2. Price.....63c
No. 5, for plates 6 1/2 x 3 1/2 or 8 x 10. Price.....75c

Too heavy to send by mail.

Glass Funnel.

No. 20F2630 Glass Funnel, plain, for filtering, bottling solutions, etc. Be sure to state size wanted.

1/2 pint. Price.....7c
1 pint. Price.....9c
1 quart. Price.....17c
2 quart. Price.....22c



Fluted Glass Funnel.

No. 20F2631 Glass Funnel, fluted, for filtering. More desirable than plain funnels, because filtering is much more rapid. Be sure to state size wanted.

Size Price Size Price
1/2 pint.....13c 1 quart.....20c
1 pint.....16c 2 quart.....34c

Too heavy to send by mail.

New Style Photo Scale for 32 Cents.

No. 20F2656 The best scale yet devised at a low price; answers all the requirements in making up solutions, etc. Simple, nothing to get out of order, accurate and convenient, no loose weights. Weighs up to 12 drams. Pan is made of glass and easily cleaned. Price.....32c
If by mail, postage extra, 10 cents.

No. 20F2657 Extra Glass Pans for No. 20F2656 Scale. Price.....10c



An Imported Scale for \$1.10.

No. 20F2658 Our Imported Balance Scale, made in Germany, has 2 1/2-inch brass pans, brass pillar, 6-inch beam, and stands 12 inches high when set up for use. The entire scale packs away in the box on which it is set up, has complete set of weights from 1/4 grain to 2 drams and comes complete in oak box.

Price, complete.....\$1.10
If by mail, postage extra, 20 cents.

Our Best Photo Scale.

No. 20F2659 All metal parts are nickel plated; it has large nickel plated pan, 3 1/2 in. in diameter; it is very sensitive, finely finished, accurately adjusted and durable. Two complete sets of weights are included, one set of avoirdupois, 1/2 of an ounce to 2 ounces, and one set of dram, scruple and grain weights. Price, complete.....\$1.85
If by mail, postage extra, 40 cents.



Flash Light Cartridges.

No. 20F2669 For making flash light pictures without a lamp. Each cartridge contains sufficient powder for one exposure, and for use the cartridge is simply placed on a stove shovel or other article which will not be injured and the picture is made instantaneously. Made in three sizes and put up in packages of 1/2 dozen each. Price per package. Be sure to state size wanted.

Size No. 1, 1/2 dozen 20-grain cartridges.....10c
Size No. 2, 1/2 dozen 40-grain cartridges.....20c
Size No. 3, 1/2 dozen 60-grain cartridges.....25c
(Unmailable.)

Folding Negative Rack.

No. 20F2675 The Folding Negative Rack is a very convenient and necessary accessory for the support of negatives while drying and prevents them from being scratched; will hold 20 negatives. For plates, 4 1/2 x 3 1/2. Price.....8c

No. 20F2676 Folding Negative Rack. Same as above, but larger, hold 24 negatives, suitable for any size up to and including 8x10. Price.....9c



Ruby Lamps.

No. 20F2680 Candle Ruby Lamp, constructed of metal, has deep ruby glass, burns candle. A very convenient and satisfactory lamp at a low price. Price.....14c

Extra Candles.

No. 20F2681 Candles to fit above lamp, small flat paraffine candles in pasteboard cups, burn two hours. Made especially for dark room lamps. Price, per dozen.....17c

Oil Ruby Lamp.

No. 20F2683 Oil Ruby Lamp. A strictly

first class metal lamp, fitted with both orange and ruby glass, which gives the safest and best light. Has adjustable screen for shielding the eyes, ventilation is perfect, reservoir can be filled from outside and light be turned up or down without opening the lamp. A regular \$1.00 lamp. Price.....34c

No. 20F2685 Ruby Oil Lamp, same as No. 20F2683. Regular \$1.50 size. Price.....60c



Print Rollers.

Indispensable for smoothing down prints after mounting and for squeezing prints on ferrotype plates.

No. 20F2695 4-inch Print Roller, rubber covered, large wood handle, as shown in illustration. Price.....10c

No. 20F2697 6-inch Print Roller, rubber covered, large wood handle, as shown in illustration. Price.....18c

Print Trimmers.

No. 20F2700 Prints always have to be trimmed before mounting, and while this can, of course, be done fairly well with scissors or knife, at the same time the advantages of a regular trimmer as here illustrated will be readily apparent. It trims the prints quickly, easily and squarely. The blade is made of finest tempered steel, the board of polished hardwood, has graduated measure which also serves as guide for the paper. Our illustration shows way in which this trimmer is used. Trims any size from 4x5 down. Price.....45c

No. 20F2701 Trimming Board, same as No. 20F2700, but larger, suitable for prints up to 5x7. Price.....85c

No. 20F2702 Trimming Board, same as No. 20F2700, but with 10 1/2-inch blade, suitable for any size up to and including 8x10. Price.....95c

Our Best Grade Trimmer.



No. 20F2710 The blade is made from the same steel used in the best paper cutting machines, finely tempered and ground to a perfect edge. The board is made of hardwood, polished, and so constructed that it cannot warp. The spring joint, by which the blade is attached, allows a slight lateral motion, so that the two cutting edges are in perfect contact at every point, insuring perfect, clean cut edges to either cards or paper. The illustration shows method of trimming a print. Length of blade, inches.....6 1/2 8 1/2 10 1/2 12 1/2
Price.....90c \$1.25 \$1.90 \$2.30

Centering Square.

No. 20F2711 Centering Square. A novel device by means of which photographic prints can be instantly and accurately centered on the card mount. Everyone knows how difficult it is to put the pictures over on the card sometimes, and this little device overcomes all this trouble, resulting in much better looking pictures. Made of brass, nickel plated, full instructions with each one. Price.....22c



Photographers' Kits.

KITS are thin wooden frames which fit into a plate holder, the same as an ordinary plate, and the opening in the center holds a plate of smaller size than the holder is designed for. They are to be used when it is desired to take smaller pictures than the regular size of the camera, and thus save the expense of the larger plates.

No.	Kit	Size	Price
No. 20F2692	Kit, 4 x 5	to hold 3 1/2 x 3 1/2 plates.....	10c
No. 20F2693	Kit, 4 x 5	to hold 3 1/2 x 3 1/2 plates.....	10c
No. 20F2694	Kit, 4 x 5	to hold 3 1/2 x 3 1/2 plates.....	11c
No. 20F2695	Kit, 4 x 5	to hold 3 1/2 x 3 1/2 plates.....	11c
No. 20F2696	Kit, 5 x 7	to hold 3 1/2 x 3 1/2 plates.....	13c
No. 20F2697	Kit, 5 x 7	to hold 3 1/2 x 3 1/2 plates.....	13c
No. 20F2698	Kit, 5 x 7	to hold 3 1/2 x 3 1/2 plates.....	14c
No. 20F2699	Kit, 5 x 7	to hold 3 1/2 x 3 1/2 plates.....	14c
No. 20F2700	Kit, 5 x 8	to hold 4 x 5 plates.....	4c
No. 20F2701	Kit, 5 x 8	to hold 4 x 5 plates.....	4c
No. 20F2702	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2703	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2704	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2705	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2706	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2707	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2708	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2709	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2710	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2711	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2712	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2713	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2714	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2715	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2716	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2717	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2718	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2719	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2720	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2721	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2722	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2723	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2724	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2725	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2726	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2727	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2728	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2729	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2730	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
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No. 20F2747	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2748	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2749	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2750	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2751	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2752	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
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No. 20F2759	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
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No. 20F2762	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2763	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2764	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
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No. 20F2767	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2768	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2769	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2770	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2771	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
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No. 20F2781	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2782	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2783	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2784	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2785	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
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No. 20F2790	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2791	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2792	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2793	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2794	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2795	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2796	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2797	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2798	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2799	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2800	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2801	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2802	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2803	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2804	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2805	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2806	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2807	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2808	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2809	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2810	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2811	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
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No. 20F2813	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
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No. 20F2817	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2818	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2819	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2820	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2821	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2822	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2823	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2824	Kit, 6 x 8 1/2	to hold 4 x 5 plates.....	16c
No. 20F2825			

We cannot furnish any sizes not quoted in above list.

Telescopic Metal Tripods.

No. 20F2570 These New Telescopic Metal Tripods are the lightest and most compact tripods on the market. They are very convenient to use under all conditions and especially desirable when traveling.

They are very substantially constructed, very carefully made and finely finished throughout. Each joint telescopes, or slides into the joint above it, a spring catch holding the legs of the tripod firmly when they are fully extended. Be sure to state size wanted.

Size No. 1. Three sections, adapted to light 4x5 or smaller cameras. Price.....\$1.50

Size No. 2. Four sections, heavier tubing than No. 1, adapted to ordinary 4x5 cameras. Price.....\$1.95

Size No. 3. Five sections and heavier and stronger tubing, adapted to heavy 4x5 and light 5x7 cameras. Price.....\$2.65

Size No. 4. Seven sections, extra high grade, made of heavier tubing giving additional strength and greater compactness, as the seven sections, when folded, fit together very compactly. Suitable for any style of 4x5 or 5x7 camera. Price.....\$3.00

Burnishers.

No. 20F2770 Amateur Burnishers, the only thoroughly practical oil heating, double roller burnishers yet placed on the market at a low price.

They are thoroughly well made in every respect, simple, clean, economical and safe. Make your outfit complete by adding one of these excellent machines. Suitable also for regular professional use. Be sure to state size wanted.

Size No. 1. Price, 6-inch roller.....\$3.45
Size No. 2. Price, 8-inch roller.....4.25
Size No. 3. Price, 10-inch roller.....5.50
Size No. 4. Price, 12-inch roller.....7.60

Brushes.

No. 20F2790 Bristle Brushes for painting, an exceptionally well made

wood brush designed especially for photographic use, handle, tin bound. Be sure to state size wanted.

1 inch wide.....3c 2½ inches wide.....9c
1½ inches wide.....4c 3 inches wide.....11c
2 inches wide.....6c

No. 20F2795 Camel's Hair Brushes, tin bound, wood handles, very soft and fine, used for dusting plates before placing in holder, dusting negatives, etc. Be sure to state size wanted.

1 inch wide.....11c 2½ inches wide.....33c
1½ inches wide.....16c 3 inches wide.....35c
2 inches wide.....31c

Blotting Paper.

No. 20F2800 Photographers' Blotting Paper, for mounting prints. Chemically pure and perfectly lintless. Be sure to state size wanted.

Price, 9x12 inches, per dozen.....8c
Price, 9x24 inches, per dozen.....29c
If by mail, postage extra, per dozen, 8c and 30c.

No. 20F2801 Perfection Blotter Book. A very handy device for drying prints perfectly flat. This book consists of 12 sheets of chemically pure, lintless blotting paper, 9x12 inches, interleaved with a fine quality of wax paper, bound in heavy manila, with leatherette back.

Price.....15c
No. 20F2802 Filter Paper. Round, in packages of 10 sheets.

Price, 18 inches in diameter, per package, 10c
Price, 13 inches in diameter, per package, 7c
Be sure to state size wanted.

No. 20F2810 Litmus Paper, for testing solutions to ascertain whether alkaline or acid; very useful in making toning baths. Put up in bottles containing 100 sheets. State whether red or blue is desired.

Price, per bottle.....7c
If by mail, postage extra, 3 cents.

No. 20F2815 Postoffice Paper. A yellow paper for dark room use, making ruby light, etc.

Size, 18x22 inches. Price, per dozen sheets.....12c
If by mail, postage extra, per sheet, 1 cent.

No. 20F2820 Ruby Fabric. A good substitute for ruby glass, and not liable to breakage. Size, 15x18 inches. Price, per sheet.....15c

If by mail, postage extra, per sheet, 1 cent.

No. 20F2822 Metal Push Pins. For hanging up films and prints to dry, strong sharp pointed steel pins with large substantial metal heads. A great convenience for any photographer.

Price, per box of 12 pins.....18c

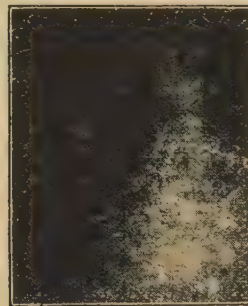
BACKGROUNDS

OUR BACKGROUNDS ARE ALL PAINTED IN OIL ON FINE MUSLIN, perfectly waterproof, and will not crack; practically indestructible. Do not compare our grounds with water color grounds or distemper, which are ruined if touched by water and can hardly be handled without cracking. A secret process known only to the painter who makes our backgrounds, enables him to get a perfect dull or dead finished surface in oil, making an ideal background, crackproof, waterproof and photographically correct.

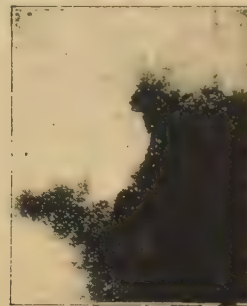
CLOUDED HEADGROUNDS.



Clouded Design No. 40.



Clouded Design No. 41.



Clouded Design No. 42.

No. 20F2719 The above headgrounds, in clouded designs, Nos. 40, 41 and 42, are especially suitable for bust pictures, although the larger sizes, 5x7 and 6x8 are extensively used for full figure work and small groups. Very artistic, up to date grounds, giving the soft shadowy effects so desirable in portrait work. Painted in oil on the best muslin. No better headgrounds are made at any price. State whether you want design No. 40, 41 or 42. These grounds are suitable for either right or left light, and several different effects can be obtained by using the ground in different positions. Be sure to state size wanted.

Size, 4x4 feet. Price.....\$0.70
Size, 5x6 feet. Price......84
Size, 5x7 feet. Price.....1.05
Size, 6x8 feet. Price.....1.50

SCENIC BACKGROUNDS.



Scenic Design No. 1.



Scenic Design No. 5.



Scenic Design No. 7.

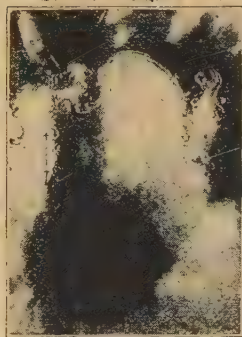
No. 20F2735 The above illustrations show our line of scenic backgrounds, painted expressly for us, the very latest and most artistic designs, painted in oil, on the best grade of muslin, guaranteed to be waterproof, will not crack, and will stand more rough handling than any other grounds made.

Size, 6x8 feet. Price.....\$3.30
Size, 8x8 feet. Price.....3.90
Size, 8x10 feet. Price.....4.95
Size, 8x15 feet. With Floor Extension. Price.....6.40
Size, 10x15 feet. With Floor Extension. Price.....8.90
Size, 12x15 feet. With Floor Extension. Price.....9.75

State size, design, and which side light falls on, when ordering. If light falls on right side of sitter, when sitter is in position, it is "right light." Right light falls on left side of operator when operator faces sitter. Do not judge these backgrounds by the prices we ask for them. There are no better grounds painted at any price.

SOMETHING FREE TO YOU UNDER OUR PROFIT SHARING PLAN.

You can get something valuable entirely FREE.
See pages 1 and 2.



Scenic Design No. 10.

Plain Black and Blue-White Grounds.

No. 20F2728 These perfectly plain, flat tinted backgrounds are the very latest and most up to date grounds for portrait work. They are suitable both for indoor and outdoor use. make splendid grounds for the use of amateur photographers and are extensively used by the most up to date professional photographers in the large cities.

The blue-white ground photographs almost white, having just enough tint in it to afford a little contrast with white draperies, and is the best color to use if the pictures are to be vignettied. The black ground is a perfect dead black and is particularly desirable when making portraits with Rembrandt lighting. Be sure to state size wanted.

Size, 5x6 feet. Price.....\$0.90
Size, 6x8 feet. Price.....1.60
Size, 8x10 feet. Price.....4.00
Size, 8x15 feet. With floor extension. Price.....6.00

Send for our FREE Sample Book of

MEN'S READY MADE CLOTHING.

This book explains everything, contains cloth samples, and our low prices will surprise you.

SPECIAL COLORED HEADGROUND.

No. 20F2723 This is a special design, made expressly for us and painted in colors; green, salmon, black and white, producing a most pleasing appearance and giving the most perfect photographic quality.

This ground is painted on the best grade of muslin, perfectly waterproof and guaranteed not to crack. Made in two sizes only. Be sure to state size wanted.

Design No. 60.
Size, 5x6 feet. Price.....\$1.30
Size, 6x8 feet. Price.....2.25



Headground No. 60.

Negative Preservers.



No. 20F2825 Envelopes for Preserving Negatives, made of strong manila, the proper size for negatives, open at the end and have notched cut for admitting thumb and finger in removing; printed on the face with lines for number, description, etc.; put up in packages of 50 each. Be sure to state size wanted.

Size	Per pkg.	Size	Per pkg.
3 1/2 x 3 1/4	7c	5 x 8	16c
3 1/2 x 4	8c	6 1/4 x 8 1/2	18c
4 1/2 x 5 1/2	11c	8 x 10	23c
5 x 7	14c		

Ground Glass.

No. 20F2830 Ground Glass for replacing broken screens in cameras, making transparencies, etc., finest quality, mud ground. Be sure to state size wanted.

Size	Price	Size	Price
8 1/4 x 4 1/2	8c	6 1/4 x 8 1/2	17c
4 x 5	8c	8 x 10	17c
4 1/2 x 6 1/2	8c	10 x 12	26c
5 x 7	12c	11 x 14	34c
5 x 8	12c	14 x 17, double thick	69c

Ruby and Orange Glass.

No. 20F2835 Ruby or Orange Glass for dark rooms where it is desired to have the lamp on the outside, replacing broken lantern glass, etc. Be sure to state size and color wanted.

Size	Price, per light
Size, 6 1/4 x 8 1/2	19c
Size, 8 x 10	23c
Size, 10 x 12	32c
Size, 11 x 14	40c
Size, 16 x 20	60c

Squeegee Plates.

No. 20F2840 Ferrottype Plates, extra fine quality, for squeegeeing or producing a glossy finish without burnishing. Be sure to state size wanted.

Size, 5 x 7 inches.	Price, 4c
Size, 7 x 10 inches.	Price, 7c
Size, 10 x 14 inches.	Price, 9c

If by mail, postage extra, 8 and 10 cents.

Extra Heavy Squeegee Plates.

No. 20F2842 Extra Heavy Squeegee Plates, very fine quality, made in 10x14-inch size only. Price, 19c.

Retouching Goods.

No. 20F2851 A. W. Faber's Pencils. The best pencils in the world for retouching; any degree of hardness; 3-H sent unless otherwise ordered.

Price, per dozen, 90c; each, 8c.

No. 20F2857 Sable Brushes. For spotting; polished cedar handles; nickel plated ferrules; Nos. 1 to 6. Price, 5c.

No. 20F2858 India Ink. Lion Head brand; for spotting. Price, per stick, 9c.

No. 20F2859 Spotting Colors. Set of three improved spotting colors on celluloid sheets, suitable for any kind of paper; very handy. Price, 12c.

No. 20F2860 Retouching Glass, 4 inches in diameter; highest grade manufactured; very powerful; nickel plated rim; black wood handle. Price, \$1.10.

No. 20F2861 Retouching Glass, 4 inches in diameter, ordinary quality, same as the regular photo supply houses furnish. Price, 73c.

No. 20F2862 Calcined Flour. A retouching medium for producing a fine matt surface on negatives so they will take the pencil readily and smoothly. Guaranteed not to scratch. Price, per can, 17c.

No. 20F2863 Retouching Varnish or Dope. A fine retouching medium, suited to either hard or soft pencil. Price, per bottle, 15c.

No. 20F2864 Retouching Frame. Fitted with adjustable reflector, ground glass and drawer for pencils. Folds compactly when not in use. For 8x10 or smaller. Price, \$2.30.

No. 20F2865 "Retouching Negatives and Prints." A complete guide to retouching, describing all the various methods and explaining everything very fully. Price, per copy, 25c.

Rubber Finger Tips.

No. 20F2870 Rubber Finger Tips, made of pure rubber, put up in sets of three; prevents staining the fingers when developing, etc. Price, per set, 8c.

If by mail, postage extra, 2 cents.

Trimmers.



No. 20F2874 Straight Trimmers, for trimming prints; the cutting knife is a small wheel which revolves and leaves very clean edge. Price, 14c.

Extra wheels, 8 cents each.



No. 20F2875 Swivel Trimmers, same as No. 20F2874 but cutting wheel is swivel mounted and can follow curved surface. Price, 16c.

Extra wheels, 8 cents each.

If by mail, postage extra, 4 cents.

NOTE—Prints must be laid on a sheet of metal or piece of glass when using above trimmers.

Rotary Trimmer.

No. 20F2877 Rotary Trimmer, for trimming round, oval or square prints; ball bearing knife, easily and quickly changed; a perfect cutter; very handy; can be carried in vest pocket. Price, 19c.

No. 20F2878 Extra Knives for No. 20F2877, regular style. Price, 11c.

No. 20F2879 Mask Knives, for above rotary trimmer, with shoulder constructed so that a white margin can be left around print. Price, 12c.

Round and Oval Trimming Forms.

No. 20F2880 Perfectly made steel trimming forms, with copper oxidized finish. Be sure to state size wanted.

No.	Size	A. Oval	B. Oval
No. 1.	Oval, 1 1/2 x 2	Oval, 1 1/2 x 2 1/2 inches	Oval, 1 1/2 x 3 1/2 inches
No. 2.	Oval, 2 x 2 1/2	Oval, 2 x 2 1/2 inches	Oval, 2 x 3 1/2 inches
No. 3.	Oval, 2 1/2 x 3 1/2	Oval, 2 1/2 x 3 1/2 inches	Oval, 2 1/2 x 4 1/2 inches
No. 4.	Oval, 3 x 3 1/2	Oval, 3 x 3 1/2 inches	Oval, 3 x 4 1/2 inches
No. 5.	Oval, 3 1/2 x 4 1/2	Oval, 3 1/2 x 4 1/2 inches	Oval, 3 1/2 x 5 1/2 inches
No. 6.	Oval, 4 x 4 1/2	Oval, 4 x 4 1/2 inches	Oval, 4 x 5 1/2 inches
No. 7.	Oval, 4 1/2 x 5 1/2	Oval, 4 1/2 x 5 1/2 inches	Oval, 4 1/2 x 6 1/2 inches
No. 8.	Oval, 5 x 5 1/2	Oval, 5 x 5 1/2 inches	Oval, 5 x 6 1/2 inches
No. 9.	Oval, 5 1/2 x 6 1/2	Oval, 5 1/2 x 6 1/2 inches	Oval, 5 1/2 x 7 1/2 inches
No. 10.	Oval, 6 x 6 1/2	Oval, 6 x 6 1/2 inches	Oval, 6 x 7 1/2 inches
No. 11.	Oval, 6 1/2 x 7 1/2	Oval, 6 1/2 x 7 1/2 inches	Oval, 6 1/2 x 8 1/2 inches

Price, each, any size, 12c.

Emboss Your Own Cards.

No. 20F2882 Embossing Tool, for making raised center mounts from ordinary plain cards. This tool is used in connection with above trimming forms. The card is simply laid on the form and the embosser, which consists of a very perfect steel ball, mounted in the end of a substantial handle, is run around the edge of the form with sufficient pressure to depress the cardboard. Our Nos. 20F3325 and 20F3330 cards are particularly well suited for embossing in this manner, although it works perfectly with any kind of plain cardboard. The card, of course, is embossed with the same form used to trim the prints, consequently oval prints of any size may be made without investing in a large assortment of embossed cards, and the print is sure to fit the embossing. Price, 65c.

If by mail, postage extra, 4 cents.

Hydrometers.

No. 20F2888 For making up solutions by hydrometer test instead of using scales and weights; very convenient. Complete, with glass jar, in wooden box. Price, 15c.

If by mail, postage extra, 10 cents.

Focus Cloth.

No. 20F2890 Fine Quality Black Gosamer Focus Cloth, 36x36 inches. Price, 22c.

No. 20F2891 Focus Cloth. Same as above, but double size; 36x72 inches. Price, 44c.

If by mail, postage extra, 10 cents.

The Little Gem Albums.



You frequently have a few pictures which are especially interesting, and which if mounted on cards are apt to get soiled or misplaced; but this neat little booklet will exactly fill your requirements, bring out the beauty of your photographs and please your friends. Made in two sizes only, one for 5x7 pictures, the other for pictures 4x5 or smaller. Has six flexible leaves, thus holding 12 pictures each. Be sure to state size wanted.

No. 20F3400 The Little Gem Album for pictures 4x5 or smaller. Price, 8c.

No. 20F3401 The Little Gem Album for pictures 5x7. Price, 12c.

Order several, they are cheaper than card mounts.

Souvenir Postal Card Albums.



No. 20F3480 Postal Card Album, bound in cloth with fine quality Melton leaves, 24 pages (12 leaves), holds 24 postal cards, one on a page. Price, 18c.

No. 20F3481 Postal Card Album, same as No. 20F3480 but larger size, 24 pages (12 leaves), holds 48 postal cards, two on a page. Price, 30c.

No. 20F3486 Postal Card Album, extra fine quality, substantially bound, 100 pages (50 leaves), holds 100 postal cards, one on a page. Price, bound in fine silk finish black cloth, 38c.

No. 20F3487 Postal Card Album, same quality as No. 20F3486 but larger size, 100 pages (50 leaves), holds 200 postal cards, two on a page. Price, bound in fine silk finish black cloth, 70c.

No. 20F3488 Postal Card Album, same as No. 20F3486 but still larger size, 76 pages (38 leaves), holds 304 postal cards, four on a page. Price, bound in fine silk finish black cloth, 1.25.

No. 20F3489 Postal Card Album, same as No. 20F3488 but still larger size, 76 pages (38 leaves), holds 304 postal cards, four on a page. Price, bound in heavy, extra quality black walrus grain leather, 2.70.

Flexible Leaf Albums.

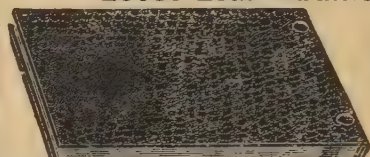


These very attractive albums are made with flexible covers and leaves, bound in best black English book cloth, or full leather with either seal grain or heavy walrus grain effect. The leaves are of the popular ash gray tint, harmonizing with almost any kind of print, and making the albums suitable either for matt surface prints on developing paper, or for glossy squeegeed prints on printing out papers. In mounting on these thin flexible leaves it is only necessary to put a little paste on each corner or along one edge of the print.

Catalogue No.	Size of Leaf, Inches	Number of Leaves	Price, English Cloth	Price, Seal Grain Leather	Price, Heavy Walrus Grain Leather
20F3450	5 1/2 x 7	25	\$0.23	\$0.55	\$0.64
20F3451	5 1/2 x 7	50	.32	.64	.96
20F3452	7 x 10	25	.32	.80	.96
20F3453	7 x 10	50	.48	.96	1.28
20F3456	10 x 12	25	.64	1.28	1.60
20F3457	10 x 12	50	.80	1.60	1.92
20F3458	11 x 14	25	.80	1.60	1.92
20F3459	11 x 14	50	.96	1.92	2.56

Pleasing effects are secured by putting several prints on page, for example, four prints, 4x5, just fit the 11x14 leaf.

Loose Leaf Albums.



The new Loose Leaf Flexible Extensible Album, a patented album presenting new and very desirable features. The covers of this album are made extensible so that additional leaves may be added at any time if desired. The leaves are also removable so that undesirable subjects can be taken out and new ones added at any time. The loose leaf and extensible features do not in any way detract from the pleasing appearance of the book, which in general appearance looks just the same as a solidly bound book.

The leaves are just heavy enough to be slightly stiff, thus keeping their shape perfectly, but at the same time are thin enough so that the book is flexible. The leaves lie perfectly flat when the book is open. This album contains 24 leaves and as many as 12 more can be added if desired. It is furnished in three styles of binding, fine quality black English book cloth, best genuine black seal grain leather and the new heavy walrus grain leather.

Catalogue No.	Size of Leaf	For Pictures	Price, English Book Cloth	Price, Seal Grain Leather	Price, Heavy Walrus Grain Leather
20F3465	6x7	4x5	\$0.96	\$1.44	\$1.68
20F3466	7x10	5x7	1.12	1.76	1.93
20F3467	10x12	6 1/2 x 8 1/2	1.44	2.40	2.63
20F3468	11x14	8x10	1.76	3.04	3.33

With the larger sizes, several prints can be mounted on a page. For example, with the 10x12 or 11x14 sizes two 5x7 or four 4x5 prints on a page present an attractive appearance.

Extra Leaves for Flexible Extensible Album.

Catalogue No.	Size of Leaf	For Pictures	Price, per dozen
20F3469	6x7	4x5	25c
20F3470	7x10	5x7	32c
20F3471	10x12	6 1/2 x 8 1/2	42c
20F3472	11x14	8x10	49c

Photographic Instruction Book.

281 Pages. Fully Illustrated. Bound in Cloth. By Townsend D. Stith.

Publisher's price, \$1.00; our price, 40c.

No. 20F3860. A systematic course and working guide in all the processes which ordinarily take up the attention of camera workers. This is absolutely the best book on the subject published. It tells how to choose a camera, all about developing, all about printing and the different methods of toning, tells all about the different kinds of plates and sensitized papers, how to use each and their special advantages. Explains in detail the best way to make interiors, flash lights, portrait groups, landscapes. Complete instructions for retouching, copying, making lantern slides and enlargements, and thousands of other subjects of interest for all who would know and understand the camera. Size, 5x7 inches. 281 pages. Retail price, \$1.00; our price, 40c.

If by mail, postage extra, 10 cents.

LUMIERE'S DRY PLATES.

For a great many years the Lumiere Plates have been known as the best and highest grade of dry plates manufactured in Europe.

THE LUMIERE COMPANY is the largest manufacturer of sensitized products in Europe, and this famous company has now opened a factory in the United States, in which they are making their complete line of extra high class dry plates.

WE CAN CONSCIENTIOUSLY RECOMMEND of perfection. We carry in stock the Sigma, the Halation Ortho brands of the Lumiere plates.

Lumiere's Sigma Plates.

No. 20F2951 The Sigma brand of Lumiere dry plate is a plate of extreme rapidity, the most rapid plate on the market. The Sigma plate produces negatives that are exceptionally fine grained and absolutely free from chemical fog. These plates are especially adapted to studio work on dark days, to flashlight work, instantaneous pictures on gloomy days, and for all classes of work where an extremely rapid plate is desirable. For general use with folding hand cameras, where most of the exposures are instantaneous, and where many of the pictures are taken under adverse conditions, these plates are unexcelled. For high speed instantaneous work, such as focal plane shutter exposures with the Reflex camera, the Sigma plate stands without an equal.

Lumiere's Green Label Plates.

No. 20F2952 The Green Label brand of the Lumiere plate is exactly the same kind of a plate as the Sigma, possessing all the good qualities of the Sigma plate, but is not quite so rapid, requiring exposures about 50 per cent longer than the Sigma. The Green Label Lumiere plate is adapted to general all around work, especially for portrait work in the studio. Although not possessing as great rapidity as the Sigma plate, it is at the same time sufficiently rapid for all ordinary requirements, including quick, instantaneous exposures. The Green Label plate allows a little more latitude in exposure than the Sigma, owing to the fact that it is a little slower, and for this reason is perhaps a somewhat easier plate to use, and is preferred by most workers for general purposes.

Size	Quantity in Case	No. 20F2952 Green Label Price per Case	No. 20F2951 Sigma Price per Case
3 1/2 x 3 1/2	30 doz.	\$ 8.15	\$ 8.73
3 1/2 x 4 1/2	30 doz.	9.17	9.82
4 x 5	30 doz.	13.25	14.19
5 x 7	20 doz.	14.94	16.01
5 x 8	20 doz.	16.98	18.20
6 1/2 x 8 1/2	12 doz.	13.45	14.41
8 x 10	10 doz.	16.30	17.46
10 x 12	4 doz.	11.41	12.23
11 x 14	4 doz.	16.30	17.46
14 x 17	3 doz.	18.34	19.65

Lantern Slide Plates.

No. 20F2956 Lumiere's Lantern Slide Plates. An extra high grade lantern slide plate, 3 1/2 x 4 inches. Price, per case, (thirty dozen), \$9.60; per doz., 34c

Special Lumiere Chemicals.

Lumiere plates can be worked with any of the standard developers and other chemicals in common use, but the special Lumiere chemicals are exceptionally good and we recommend them not only for the Lumiere plates, but for all other plates as well.

No. 20F3230 Diamodophenol, a new developing agent, requiring no alkali, developer is made with diamodophenol and sulphite soda only.

Price, per ounce, 45c

No. 20F3234 Formosulphite, a new product, used as a substitute for both preservative and alkali (sulphite of soda and carbonates) in developers. Used with pyro, hydrochinon and other developers it produces greater density and brilliancy. Other advantages are greater economy, good keeping qualities and hardening effect on the film.

Price, per pound, 45c; per 4-ounce bottle, 18c

No. 20F3237 Lumiere's Fixing Salt, makes one quart of fixing solution for plates, very fine.

Price, per package, 5c

Cramer's Isochromatic Plates.

MADE BY G. CRAMER DRY PLATE CO.
Not in the Trust.

No. 20F2962 Cramer's Isochromatic Plates are very desirable when photographing subjects in which color values are desirable, such as landscapes, flowers, paintings, portraits, etc.

Landscapes made with these plates possess a brilliancy impossible to secure with ordinary plates. Cloud effects are more easily obtained, and they are unsurpassed for portrait work.

We furnish the Cramer Isochromatic Plates in two speeds—the medium and the instantaneous.

Size	Quantity in case	Price, per case	Price, per dozen
3 1/2 x 3 1/2	30 doz.	\$ 7.95	\$ 0.27
3 1/2 x 4 1/2	30 doz.	8.94	.30
4 x 5	30 doz.	12.92	.44
5 x 7	20 doz.	14.59	.74
5 x 8	20 doz.	13.12	1.11
6 1/2 x 8 1/2	12 doz.	15.91	1.63
8 x 10	10 doz.	11.93	2.84
10 x 12	4 doz.	16.93	4.07
11 x 14	4 doz.	17.89	6.10
14 x 17	3 doz.		

State whether you want medium or instantaneous. For general use we advise the medium.

Lumiere's Panchromatic C Plates.

No. 20F2953 Lumiere's Panchromatic C Dry Plates are true orthochromatic plates, made especially sensitive to green, yellow and red, making them particularly adapted to landscape work and general outdoor photography.

The Panchromatic C Plates are particularly desirable for photographing landscapes, flowers, paintings, portrait work, etc., as they give true color values—that is, they show a difference between certain shades or colors, which would all appear alike if photographed with an ordinary plate.

With ordinary plates we have reds that take too black, blues that take too white, and yellow or orange that takes the same as red, black or green. These Panchromatic C plates discriminate in these and other colors, making negatives in which the true values of these colors are shown.

Landscapes made with the Panchromatic C plates possess a brilliancy not to be obtained with any ordinary plate. Flowers, paintings, and other highly colored subjects cannot be successfully photographed without the use of these color sensitive plates. Portraits made with these plates are far superior to portraits made with ordinary plates.

The speed of this plate is the same as the Lumiere Green Label.

Lumiere's Non-Halation Ortho Plates.

No. 20F2954 Lumiere's Non-Halation Ortho Plate is a combination orthochromatic and non-halation plate of the very highest quality.

Interior views can be made with these plates directly toward bright windows or open doors. They preserve perfect detail in tree tops outlined against a bright sky, they add wonderfully to the brilliancy of white draperies in portraiture, they are indispensable for photographing snow scenes. The combined non-halation and orthochromatic properties of this plate make it an ideal plate for landscape work, yielding brilliant negatives, absolutely free from halation, and with true color values.

Halation is avoided in this plate by an entirely new process, the plate being coated, before the emulsion is put on, with a dark red dye, which absorbs all light rays penetrating the emulsion, absolutely preventing reflection from the glass and in this way overcoming all halation. After the plate is developed and fixed the red dye is removed from the plate by immersing the negative for a few moments in the Lumiere Special Non-Halation Dye Remover.

The speed of this Non-Halation Ortho Plate is the same as Lumiere's Green Label Plate, making it suitable for general photography, including very quick instantaneous work.

Size	Quantity in Case	No. 20F2953 Panchromatic C		No. 20F2954 Non-Halation Ortho	
		Price, per Case	Price, per Doz.	Price, per Case	Price, per Doz.
3 1/2 x 3 1/2	18 doz.	\$ 5.59	\$ 0.33	\$ 6.29	\$ 0.37
3 1/2 x 4 1/2	18 doz.	6.29	.37	6.99	.41
4 x 5	12 doz.	9.06	.54	6.52	.39
5 x 7	12 doz.	10.25	.61	11.18	.69
6 1/2 x 8 1/2	8 doz.	10.25	1.36	11.18	1.47
8 x 10	6 doz.	11.18	1.98	12.11	2.14
10 x 12	2 doz.	6.52	3.46	6.52	3.46
11 x 14	2 doz.	9.32	4.95	9.32	4.95
14 x 17	2 doz.	13.97	7.42	13.97	7.42

The prices quoted above on the Non-Halation Ortho Plates include a sufficient supply of the Dye Remover, which comes packed right with each box of plates.

Hammer's Dry Plates.

MADE BY HAMMER DRY PLATE CO.
NOT IN THE TRUST.

No. 20F2967 Hammer's Dry Plates, another of the well known standard brands; is considered by professional photographers to be one of the best plates made. We furnish this plate in one speed only—the extra fast—suitable for studio work or general all around photography.

Size	Quantity in case	Price, per case	Price, per doz.
3 1/2 x 3 1/2	30 doz.	\$ 7.57	\$ 0.28
3 1/2 x 4 1/2	30 doz.	8.52	.31
4 x 5	30 doz.	12.30	.44
4 1/2 x 6 1/2	30 doz.	17.03	.62
5 x 7	20 doz.	13.90	.75
5 x 8	20 doz.	16.77	.86
6 1/2 x 8 1/2	12 doz.	12.48	1.12
8 x 10	12 doz.	18.16	1.63
10 x 12	4 doz.	10.60	2.86
11 x 14	4 doz.	15.14	4.08
14 x 17	3 doz.	17.03	6.12

THE ROEBUCK DRY PLATES.

NOT MADE BY THE TRUST.



No. 20F2960 We offer the Roebuck Dry Plate as the equal of any dry plate made, a plate that can be depended upon under any conditions, a plate that is suitable for any kind of work.

THE ROEBUCK DRY PLATES are coated on the finest quality of imported Belgium glass, carefully sorted and free from bubbles, scratches or other imperfections.

THE EMULSION IS RICH IN SILVER, yielding strong, vigorous negatives with a wealth of detail and no tendency whatever toward fogging. The factory in which the Roebuck plates are made is one of the most perfectly equipped dry plate factories ever built, furnished with the very latest and most approved styles of coating machines, and a most complete system of ventilation and refrigeration, giving perfect control of both temperature and hygroscopic conditions. It is this perfect equipment, combined with long experience in dry plate making and the most perfect materials, which enables us to produce perfect plates and offer them at prices heretofore considered impossible.

THE ROEBUCK PLATES ARE EXCEEDINGLY RAPID, giving the finest possible results in the studio where short exposures are so desirable. For landscapes, portraiture, interiors, flashlight work, instantaneous exposures; in fact, any work requiring a uniformly rapid and reliable plate, the Roebuck plate is unsurpassed. In brilliancy, detail, uniformity and speed, the Roebuck plate will satisfy the most exacting operator.

Size	Quantity in case, dozen	Price, per case	Price, per dozen
2 x 2	50	\$4.75	\$0.10
2 1/2 x 2 1/2	50	6.18	.13
2 1/2 x 4	50	8.55	.19
3 1/2 x 3 1/2	36	6.50	.19
3 1/2 x 4 1/2	36	7.87	.23
4 x 4 1/2	30	8.54	.31
4 x 5	30	9.40	.33
4 1/2 x 5 1/2	24	8.89	.39
4 1/2 x 6 1/2	24	10.49	.46
5 x 7	24	12.77	.56
5 x 8	24	14.59	.64
6 1/2 x 8 1/2	12	9.69	.85
8 x 10	12	14.02	1.23
10 x 12	4	7.45	1.92
11 x 14	3	7.98	2.74
14 x 17	3	15.00	5.10

Banner and Crown Plates.

MADE BY G. CRAMER DRY PLATE COMPANY.
Not in the Trust.



No. 20F2966 We furnish Cramer's Plates in two speeds—Banner and Crown. The Banner plate is extensively used for portrait work in the studio, and is sufficiently rapid for most instantaneous work out of doors.

The Crown plates are extremely rapid and suited to the shortest possible exposures.

Cramer's plates are so well known and have been so extensively used for years, both by amateurs and by professional photographers, that further comment on their merits seems unnecessary.

Size	Quantity in case	Crown		Banner	
		Price, per case	Price, per doz.	Price, per case	Price, per doz.
3 1/2 x 3 1/2	30 doz.	\$ 7.48	\$ 0.26	\$ 6.95	\$ 0.24
3 1/2 x 4 1/2	30 doz.	8.42	.29	7.82	.27
4 x 5	30 doz.	12.17	.42	11.29	.38
4 1/2 x 6 1/2	30 doz.	16.84	.67	15.64	.63
5 x 7	20 doz.	13.72	.70	12.73	.65
5 x 8	20 doz.	15.59	.80	14.47	.74
6 1/2 x 8 1/2	12 doz.	12.33	1.06	11.46	.98
8 x 10	10 doz.	14.97	1.53	13.90	1.42
10 x 12	4 doz.	10.46	2.68	9.72	2.49
11 x 14	4 doz.	14.97	3.83	13.88	3.56
14 x 17	3 doz.	16.83	5.74	15.63	6.34

REMEMBER, THAT A COPY OF

"COMPLETE INSTRUCTIONS IN PHOTOGRAPHY"

will be included, free of charge (if you ask for it), with every \$2.50 order for Photo Goods. See page 659.

SEROCO PAPER

OUR SPECIAL PRICE FOR
4x5 SIZE,

10c

Per Dozen,

95c

Per Gross.

NOT MADE BY THE TRUST.

AT ONLY 10 CENTS PER DOZEN OR 95 CENTS PER GROSS

(if ordered in gross lots), for the popular 4x5 size (other sizes at proportionately low prices), we offer our Seroco Gelatine Printing-Out Paper as the very best photographic paper it is possible to make, the equal of any gelatine printing-out paper on the market regardless of name or price, that may be offered at much higher prices. Seroco is not to be compared with the many cheap gelatine papers on the market which are offered at various prices.



**SEROCO PAPER
IS MADE ESPE-
CIAALLY FOR US**

by one of the best

and most perfectly equipped factories in America, under the personal supervision of an expert and successful maker of sensitized paper. It is a paper that is the result of long experience in the manufacture of sensitized paper, combining the good qualities of all other gelatine printing-out papers and the defects of none, a paper that we feel safe in putting out under our personal guarantee as not only the highest quality paper on the market, but also under our guarantee that the special prices we name are not to be approached by any paper of equal quality on the market.

DO NOT COMPARE SEROCO WITH ANY OF THE VARIOUS LOW PRICED PAPERS ON THE MARKET. Most of these other low priced papers are so called "mill run," which is only another name for second quality, and these are the papers that many dealers offer in an attempt to meet the prices on Seroco. We guarantee that every sheet of Seroco is first choice, first quality, carefully sorted, every sheet subjected to the most rigid scrutiny for blemishes or imperfections and every sheet we send out is positively perfect.

OUR CHALLENGE OFFER. Send us your order for Seroco paper at the special prices as printed opposite, give it a thorough test, and if you do not find it perfectly satisfactory in every way, exactly as we have described it, by far the best gelatine printing-out paper you have ever used, if you do not find it superior in every respect to any of the low priced papers offered by other dealers, say so, and we will return your money without question or argument.

IMPORTED STOCK. Seroco is coated on the very best and highest quality genuine imported stock, only the highest grade and the very best quality gelatine is used, chemically pure gelatine, manufactured expressly for emulsion making, and the paper is coated by the best and most up to date process, under expert handling. Seroco is rich in silver, the chemicals used in its preparation are the very best that money can buy, and when we offer Seroco as the best gelatine printing-out paper on the market, we know the result it gives will substantiate our claims. Seroco is a hardened paper, the film being absolutely insoluble and it will not soften even in the hottest weather. It can be used in any climate, and its keeping qualities are unexcelled.

SEROCO IS AN EASY PAPER TO WORK. It can be toned in any ordinary gold toning bath, or if preferred, it may be worked by the combined toning and fixing process. Seroco prints quickly, and it yields tones of unequal richness with a wealth of detail in the halftones and a clearness of whites that is unsurpassed.

If you want the very best gelatine printing-out paper it is possible to produce, don't fail to order Seroco. Our special prices, as named below, are based on the manufacturing cost, the cost of material and labor with but our one small percentage of profit added, a price we are able to name only by reason of our immense output of this paper, and while we sell this paper in immense quantities, we pay strictest attention to quality, and can guarantee each and every package.

There are many so called cheap papers on the market. We do not claim that Seroco is the lowest priced paper on the market, unless you take quality into consideration. If we were inclined to sacrifice quality for price, we could offer you cabinet size gelatine printing-out paper as low as 70 cents per gross. By using domestic stock, lower grade chemicals and less silver, we could make a paper to sell at this price that would be equal to the best of the so called cheap papers on the market, but our experience has taught us that there is nothing to be gained in using or selling low grade photographic paper. There is no satisfaction for the customer in using a paper of poor quality, for such papers only give dissatisfaction and spoil your work. We therefore urge you to buy the highest grade printing-out paper made, and order Seroco.

Our special prices on Seroco paper are as follows:
No. 20F2910 Seroco Paper.

Size	Dozen	Gross	Size	Dozen	Gross
2½x2½	\$0.07	\$0.68	6 x 8	\$0.30	\$2.90
3½x3½	.08	.89	6½x 8½	.33	3.06
3½x4½	.09	.90	7 x 9	.38	3.85
4 x 5	.10	.95	7½x 9½	.42	4.45
3½x5½ (Cabinet)	.12	.95	8 x10	.44	4.60
3½x5½ (3A Kodak)	.12	.98	10 x12	.60	6.00
3½x6 (Stereo, die-cut with arched tops)	.14	1.12	11 x14	.80	8.50
4 x 6	.15	1.25	14 x17	1.20	12.75
5 x 7	.23	2.10	20 x24	2.40	24.00
5 x 8	.24	2.35	4 x 5 Seconds		.73
10-foot rolls, 26 inches wide.			Cabinet Seconds		.75
10-foot rolls, 26 inches wide.			Price, each		1.15
10-foot rolls, 26 inches wide.			Price, each		2.98

Less than one gross is sold at dozen rate only. For example: One-half gross of 4x5 (which is 6 dozen) would cost 60 cents; (6 dozen at 10 cents per dozen), and not one-half of 95 cents. We cannot violate this rule under any circumstances.

**A DEVELOPING PAPER
FOR BLACK AND WHITE
PICTURES.**

DARKO

NOT MADE BY THE TRUST.

4x5, PER DOZEN, 10c
5x7, PER DOZEN, 16c

DARKO IS ABSOLUTELY THE BEST DEVELOPING PAPER MADE

easy to work, beautiful in its results and absolutely permanent. The artistic qualities of Darko are unsurpassed, combining the effects of carbon and platinum.

**DARKO IS PRINTED
BY LAMP LIGHT.**

Sunlight is entirely unnecessary. Printing may be done at night or at any other time, regardless of light or weather.

ONLY A FEW SECONDS

are required for printing, a few seconds for developing, and then, after fixing and washing, the pictures are complete. For simplicity, speed of manipulation and results, Darko stands without a rival.

DARKO PAPER IS

COATED on the very best quality of imported stock, the highest grade and in a factory equipped with all the latest improvements, under the personal supervision of a most experienced and successful maker of developing paper.

ABSOLUTELY PERMANENT. Prints made on Darko Paper will last as long as the paper itself, and WILL NEVER FADE OR DISCOLOR WITH AGE.

FREE PROFIT SHARING ARTICLES.
SEE PAGES 1 AND 2.



DARKO PAPER IS MADE IN FOUR STYLES, AS FOLLOWS:

No. 20F2911 CARBON MATT DARKO.

No. 20F2912 ROUGH DARKO.

No. 20F2913 GLOSSY DARKO.

No. 20F2914 SMOOTH PORTRAIT DARKO.

CARBON MATT DARKO AND SMOOTH PORTRAIT DARKO give results which are practically the same, namely, a fine matt surface or dull finish. Carbon Matt Darko is best suited to soft negatives, and Smooth Portrait Darko is best adapted to hard negatives, that is, negatives which show considerable contrast.

GLOSSY DARKO, as the name implies, finishes with a glossy or highly polished surface like ordinary gelatine printing-out paper, and should be squeezed or burnished.

ROUGH DARKO yields especially artistic effects and is suitable both for landscape work or portraits. The surface is quite rough, a style of finish which is now very popular.

DARKO WILL KEEP FOR MONTHS and you can safely order a considerable supply without fear of its spoiling on your hands.

PRICES ON DARKO. Order by number, as given above. Prices are the same on any kind of Darko.

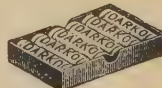
PRICES ON DARKO.				Order by number, as given above. Prices are the same on any kind of Darko.			
Size	Dozen	1/2 Gross	Gross	Size	Dozen	1/2 Gross	Gross
3 1/2 x 3 1/2	\$0.08	\$0.46	6 1/2 x 8 1/2	.....	\$0.29	\$1.66
3 1/2 x 4 1/209	.52	7 x 9	.....	.33	1.80
3 1/2 x 5 1/2 (3A Kodak)10	.58	7 1/2 x 9 1/2	.....	.36	1.95
4 x 510	.57	8 x 10	.....	.40	2.28
3 1/2 x 5 1/2 (Cabinet)11	.63	3 1/2 x 6 (Die-cut,			
4 x 613	.74	with arched tops,			
5 x 716	.91	for stereoscopic			
5 x 819	1.09	pictures) made in			
6 x 826	1.44	glossy only.....	.14	.68	1.30

Order by the gross; it will keep good for months.

DEVELOPER FOR DARKO PAPER

A combination of hydrochinon and metal in dry form, put up in tightly sealed pasteboard tubes, six tubes to a package. Each package makes twenty-four ounces of developer for Darko and all other developing papers.

No. 20F2915 Price, per package.....19c



ANTI-FRICTION DEVELOPER FOR DARKO.

No. 20F2917 This is a special developer, intended particularly for use with glossy Darko or any other style of glossy developing paper. It is a well known fact that all glossy developing papers are subject to a certain defect known as friction marks or abrasion marks which appear on the prints in the form of dark lines or scratches. It is impossible to guarantee all glossy papers to be free from this apparent defect; but the use of this developer with such papers entirely prevents any difficulty from this cause. It can also be used with any of the other styles of Darko or any developing papers, and many operators consider it superior to the regular developer for any kind of paper. Put up in powder form in sealed tubes. Price, per package of 6 tubes, .20c

SEPIA TONER FOR DARKO PAPER.

No. 20F2918 Re-Developer or Toner for prints made on Darko or other developing papers. This preparation, with which prints on developing papers are treated after development in the regular way, gives the prints a very beautiful sepia tone. The preparation is very simple to use, the resulting tones are very beautiful and a very agreeable change from the regulation black and white ordinarily obtained. Can be used with any of the different styles of Darko paper. Price, per package (not mailable), .28c

SILVERED DARKO PAPER.

No. 20F2923 Be sure to state size wanted.

SILVERED DARKO

PAPER is one of the latest novelties in the line of sensitized papers and is justly becoming very popular. Silvered Darko is a developing paper, being manipulated just the same as any other style of Darko, simply requiring a short exposure to artificial light, after which the picture is developed.

THE DISTINGUISHING FEATURE of this paper is the burnished silvery surface, due to a thin metallic coating, giving a beautiful silvery sheen to the picture and making it at once striking and different from anything else made. Silvered Darko must be seen to be appreciated; it is impossible to do it justice in a description. Be sure to state size wanted.

Order enough to give it a fair trial.

Size, 3½x3¼. Price, per dozen, 12c; per gross, \$1.20
Size, 3½x4¼. Price, per dozen, 12c; per gross, 1.20
Size, 4 x 5. Price, per dozen, 20c; per gross, 1.60
Size, 3½x5¼. Price, per dozen, 20c; per gross, 1.60
Size, 5 x 7. Price, per dozen, 28c; per gross, 2.80
Size, 5 x 8. Price, per dozen, 32c; per gross, 3.20
Size, 6½x8½. Price, per dozen, 48c; per gross, 4.80
Size, 8 x 10. Price, per dozen, 64c; per gross, 7.20

THIS PAPER KEEPS GOOD INDEFINITELY.

You can order by the gross without fear of its spoiling on your hands. For Developer, see No. 20F2915. Price, per package, 19 cents.

SENSITIZED POSTAL CARDS.

No. 20F2950 THIS IS A VERY POPULAR NOVELTY,

consisting of regulation size postal cards, printed on one side just like the government postal cards and sensitized on the reverse side. They make delightful souvenirs when printed with your favorite pictures and mailed to your friends. These postal cards are worked just the same as Darko, the prints being made by

artificial light and developed, yielding beautiful warm black and white tones. Put up only in packages of one dozen or one-half gross. Price, per half gross, 75c; per dozen, 1.50



literally true with Brilliant Darko. Printing is accomplished in a few seconds by artificial light, development is almost instantaneous, and then fixing and washing completes the work. Brilliant Darko is coated on the very finest grade of pure imported stock, the prints are absolutely permanent, and the wealth of detail in the halftones was never before produced in a developing paper. State size wanted.

Size Dozen Half Gross Gross
3½x3¼ .09 .50 \$0.93
3½x4¼ .10 .57 1.08
4 x 5 .12 .60 1.15
3½x5¼ .12 .65 1.20
4 x 6 .14 .75 1.50

Brilliant Darko keeps indefinitely. Don't hesitate to order in quantity, and thus reduce the cost of transportation. Brilliant Darko is developed with the same developer used for regular Darko. See No. 20F2915.

AZURO BLUE PAPER.

AZURO is an Extra High Grade Blue Print Paper, Fully Guaranteed.

No. 20F2925 Be sure to state size wanted.



BLUE PAPER is very easy to manipulate, as it requires no toning. Prints can be made from it very rapidly and no chemicals are necessary. It is merely printed for about ten minutes in the sunlight and then washed thoroughly in clean water. It will retain its sensitiveness longer than any other paper, and full instructions for working accompany each package.

It is a good paper for beginners for printing landscapes, etc.

The prints are of a brilliant blue and white color. Put up in hermetically sealed tin cans of 24 sheets. We guarantee our paper to be the best blue paper made. Be sure to state size wanted.

Size Price, per pkg. Size Price, per pkg.
3½x3¼ .12c 5 x 7 .25c
3½x4¼ .12c 6½x8½ .38c
4 x 5 .15c 8 x 10 .40c

MONOX BROMIDE PAPER.

No. 20F2934

A HIGH GRADE BROMIDE PAPER, coated on the best imported stock, made by the Defender Photo Supply Co. Suitable for either contact work or enlarging. We guarantee Monox Bromide Paper to be the best bromide paper which can be produced.

Size, 8x10. Price, per dozen, \$0.60; per gross, \$6.75
Size, 10x12. Price, per dozen, .90; per gross, 10.13
Size, 11x14. Price, per dozen, 1.17; per gross, 13.00
Size, 14x17. Price, per dozen, 1.74; per gross, 20.25
Size, 16x20. Price, per dozen, 2.40; per gross, 28.00
Size, 20x24. Price, per dozen, 3.60; per gross, 41.25
Special prices will be quoted, if desired, on larger sizes up to 40x72, or on rolls.

CARDBOARD DARKO PAPER.

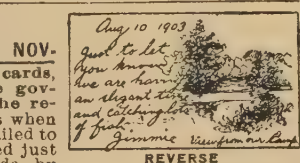
No. 20F2933

A SENSITIZED CARDBOARD,

producing results exactly like other styles of Darko, and worked in the same way. Instead of being a thin, flexible paper, like all other sensitized papers, Cardboard Darko is a thick, stiff cardboard, and the pictures do not need to be mounted. The finish is a dull or matt surface, the tone a pure black and white. Very pleasing results are obtained on Cardboard Darko by printing with a mask, thus leaving a white margin.

Size, 3½x3¼. Price, per doz., 8c; per ½ gross, \$0.45
Size, 3½x4¼. Price, per doz., 9c; per ½ gross, .49
Size, 4 x 5. Price, per doz., 11c; per ½ gross, .60
Size, 3½x5¼. Price, per doz., 13c; per ½ gross, .65
Size, 5 x 7. Price, per doz., 23c; per ½ gross, 1.20
Size, 5 x 8. Price, per doz., 24c; per ½ gross, 1.26
Size, 6½x8½. Price, per doz., 38c; per ½ gross, 2.10
Size, 8 x 10. Price, per doz., 45c; per ½ gross, 3.50

Cardboard Darko is developed with the regular Darko developer. See No. 20F2915.

**ANSCO FILM.**

DAYLIGHT LOADING. NON-CURLING. FOR USE IN ANY KODAK, BUCKEYE, ANSCO, HAWKEYE OR SEROCO FILM CAMERA.



No. 20F2970

THIS FILM

is put up in regular daylight loading

cartridges of either six or twelve exposures and is adapted to any modern make of daylight loading film camera, including the Eastman Kodaks and the Seroco film cameras.

ANSCO FILM is made by one of the largest and best known film makers in the world, a manufacturer whose name on any article of photographic merchandise is a guarantee of good quality.

EVERY ROLL OF ANSCO FILM which we sell is put out to be absolutely perfect, guaranteed to be equal to any film on the market, regardless of price, and we will replace with new film or refund the purchase price on any Ansco film found defective to the slightest extent.

ANSCO FILM IS ANTI-TRUST FILM. It is the only anti-trust film on the market. If you buy another make of film, you are contributing to the support of the trust and to the maintenance of high prices on photographic goods. Be sure to state size and name of camera.

Size of picture	Price, 6 exposures	Price, 12 exposures
1½x2	For Pocket Kodak	.21
2½x2½	For No. 1 Brownie or No. 1 Buster Brown Camera	\$0.12
2½x3¼	For No. 2 Brownie or No. 2 Buster Brown Camera	.17
1½x2½	For No. 0 Folding Pocket Kodak	.12
2½x3¼	For No. 1 Folding Pocket Kodak	.17
2½x4¼	For No. 1A Folding Pocket Kodak	.21
3½x4¼	For No. 3 Folding Pocket Kodak, No. 3 Weno Hawkeye, Stereo Weno Hawkeye, No. 3 Buckeye, No. 4 Ansco and Nos. 3, 5, 7 and Stereoscopic Seroco Film Cameras	.30
3½x3¼	For Bullseye, Bullet, Hawkeye and No. 1 Seroco Film Camera	.25
3½x5¼	For No. 3A Folding Pocket Kodak, 10 exposures	.34
4 x 5	For Bullseye, Bullet, Hawkeye and Nos. 2, 4, 6 and 8 Seroco Film Cameras	.38
4½x3¼	For No. 3 Cartridge Kodak	.30
5 x 4	For No. 4 Cartridge Kodak	.38
7 x 5	For No. 5 Cartridge Kodak	.67

Savigny's Transparent Water Colors.

Extra high grade transparent moist colors, put up in collapsible tin tubes, the most permanent, purest and finest transparent water colors made. Savigny's transparent water colors are made especially for coloring photographs or lantern slides, but at the same time are also suitable for engravings, halftone pictures, etc. No previous experience or skill is required in using these colors, and you can add very greatly to the beautiful appearance of your photographs by coloring them with these permanent, easily applied colors.

No. 20F2985 Size No. 0. Eight different colors, in paste-board box. Price, .75c

No. 20F2986 Size No. 1. Twelve different colors, in polished cherry box. Price, \$1.40

No. 20F2987 Size No. 2. Sixteen different colors, in polished cherry box. Price, \$1.87

Rubber Aprons.

No. 20F2989 Rubber Aprons. Made especially for photographers; protect the clothing from chemical stains and dirt of all kinds. Length, 40 inches. Price, .50c

Exposure Tables.

No. 20F2972 A Little Book of Tables which gives you the exact exposure at any hour of the day, and any day of the year with any brand of plates, or any speed of lens. Simple and absolutely correct. No more over exposed or under exposed plates. Price, (if by mail, postage extra, 1c), 15c

Exposure Meter.

No. 20F2973 Cheape Exposure Meter. A simple and easily used device by means of which the correct exposure for any kind of picture, either indoors or out, under any kind of weather conditions, may be instantly and accurately determined. The Cheape Exposure Meter is very nicely made from white celluloid, with letters and figures in blue and red. It is one of the easiest to use and most satisfactory exposure meters on the market. Full directions with each one. Price, .25c

If by mail, postage extra, 2 cents.

Exposure Meter.

No. 20F2974 The Bee Exposure Meter. A thoroughly reliable, practical and easily used exposure meter, made same size and shape as a small watch, diameter only 1 1/4 inches. The use of this little exposure meter does away entirely with the annoying calculations as to the time of day and weather conditions, which are a part of the process of using exposure meters of other types. With this meter a little strip of sensitized paper is exposed through a slot in the face of the instrument until its tint matches the printed tint beside the slot, and, with the length of time required for matching this tint as a factor, the correct exposure under any conditions of light or weather, at any time of the day or year, indoors or outdoors, with any brand of plates, is instantly determined.

Price, complete, with a supply of sensitized paper, full instructions and speed card.....\$1.10
If by mail, postage extra, 5 cents.

**Photo Paste in Jars.**

No. 20F2975 Perfection Photo Paste. The most perfect paste ever made for mounting photographs. It is always ready for use, of great adhesive power and will not mould, sour or deteriorate in any way. The Perfection Paste is a purely vegetable paste, containing no acids or other ingredients injurious to photographs.

Price, 4-ounce jar.....9c
Price, 8-ounce jar.....14c
Price, 16-ounce jar.....28c
Price, 32-ounce jar.....48c
Unavailable on account of weight.

Photo Paste in Tubes.

No. 20F2976 This Paste is the same as described under No. 20F2975, but is put up in collapsible soft tin tubes. Paste put up this way never gets hard or dry and is always ready for use.

Price, 1-ounce tube.....4c
If by mail, postage extra, 4 cents.
Price, 2-ounce tube.....6c
If by mail, postage extra, 8 cents.
Price, 4-ounce tube.....9c
Postage extra, 12c.

**Opaque.**

No. 20F2990 It is frequently desirable to block out or render opaque certain parts of a negative, and this can easily be done with this preparation, which is simply applied to the negative with a small camel's hair brush. Price, per box, 20c.

If by mail, postage extra, 2 cents.

Polish for Ferro Plates.

No. 20F2992 Ferrotype Plate Polish. A small quantity of this preparation rubbed over the ferrotype plate before squeezing, makes it impossible for the print to stick to the plate.

Price, per box.....10c
If by mail, postage extra, 2 cents.

Martin's Specialties.

A line of special photographic preparations, radically different from anything on the market and of great merit.

No. 20F2995 Sordine. Liquid for sensitizing cloth, paper, postcard or other materials. Prints made on cloth can be washed without injury; very useful in making sofa pillows, banners, tidies, book marks, etc. Price.....30c

No. 20F2996 Intensine. An intensifier in dry form for glass or film negative or lantern slides. Gives extra good intensifier. Price.....15c

No. 20F2997 Platyn. A single platinum toner that gives fine platinum tones on any kind of printing-out paper, or on cloth prints made with Sordine. Price, per 1/2-ounce bottle, sufficient for 80 ounces toning bath.....30c

No. 20F2998 Blue Print Powder. A special chemical preparation for sensitizing paper, cloth, cards or other materials for making blue prints. The powder is simply dissolved in water and the solution applied to the paper or cloth, or whatever it is desired to make the picture upon, with a camel's hair brush. By using this special blue print sensitizing preparation you can make beautiful blue prints on writing paper, on cloth, on cardboard, or on almost any material that you may desire. Full directions with each package.

Price, per 1-ounce bottle, 13c; per tube.....9c

DEVELOPERS.**Hydro-Metol Developer.**

No. 20F3015 We consider this the best liquid developer, being a combination of the well known hydrochinon and metol; works very rapidly, never fogs the plate, brings out all the details and gives a very brilliant negative. Price, per 4-oz. bottle.....18c
Unavailable on account of weight.

DEVELOPING POWDERS.

We especially recommend the purchase of developers in powder form, as they slip better, transportation charges are exceedingly small and the purchaser gets the greatest possible value for the money, as the expense of bottling, compounding, etc., is all saved.

Eikonogen Developing Powder.

No. 20F3020 These powders afford a very convenient means for preparing the liquid Eikonogen developer; avoids the risk of breakage in transportation, and always insures a fresh and strong developer. Each package contains six sets of powders, which is sufficient to prepare 24 ounces of concentrated developer. Price, per package.....15c
If by mail, postage extra, 3 cents.

**Hydro-Metol Developing Powders.**

No. 20F3025 Our Hydro-Metol Developing Powders, a combination of hydrochinon and metol, are made from the purest chemicals, put up in the most careful and exact manner, and will be found a perfect developer in every way. Our Hydro-Metol Developing Powders work very rapidly, do not fog or stain the plate, and produce brilliant, sparkling negatives, full of detail and of the most perfect printing quality. The best Developing Powder made.

Price, per package containing six powders, sufficient to make 24 ounces of developer.....16c
If by mail, postage extra, 3 cents.

Eiko-Hydro Developing Powders.

No. 20F3026 A combination of Eikonogen and Hydrochinon, making a developer equally well suited to time exposures or instantaneous work, and one of our most popular productions. This developer works rapidly, is clean and stainless and produces a bright, snappy negative. Price, per package of six powders, sufficient for 24 ounces of developer.....15c
If by mail, postage extra, 3 cents.

**TONERS.**

No. 20F3035 Combined Toning and Fixing Solution, a high grade toning and fixing bath in one solution. For toning Seroeco paper or any kind of gelatin printing-out paper. Our Combined Toning and Fixing Solution yields a variety of tones, and as it is rich in gold it may be used repeatedly. Price, per 16-ounce bottle, 29c; per 8-ounce bottle.....16c
Unavailable on account of weight.

Cold Toning Solution.

No. 20F3040 Many photographers prefer to work their paper in separate baths, that is the toning and fixing being done in two separate baths; and this is certainly the most correct method, as prints made in a combined toning and fixing bath are very apt to fade or discolor in time. This gold toning solution requires only to be diluted with water, and after toning, the prints are fixed in a plain solution of hypo. Concentrated. Price, per 8-oz. bottle, 27c
Unavailable on account of weight.

Toning and Fixing Powders.

No. 20F3045 Toning and Fixing Powders, for preparing the combined toning and fixing bath. The toning bath made from these powders possesses all the good points of our regular liquid toner, and for use is simply dissolved in water. These Toning and Fixing Powders are radically different from any other preparation of the kind on the market, and are the only thoroughly reliable and perfect toner and fixer in dry form ever made. Made especially for Seroeco paper, but yield splendid results with any gelatin printing-out paper.

Price, per package, sufficient for 24 ounces solution.....15c
If by mail, postage extra, 6 cents.

Platinum Toning Solution.

No. 20F3048 Platinum Toning Solution, for producing black tones on any gelatin printing-out paper, such as Seroeco. The platinum finish is very popular and this toning bath affords an easy method of obtaining fine black platinum tones at small expense; also produces fine results with Autotype paper.

Price, per 8-ounce bottle, concentrated.....28c
Unavailable on account of weight.

Intensifying Powders.

No. 20F3055 Intensifying Powders, for strengthening weak negatives. Require only to be dissolved in water to make ready for use. One package makes 24 ounces of solution.

Price, per package.....16c
Unavailable on account of weight.

Reducing Powders.

No. 20F3065 Reducing Powders, for thinning negatives which are too dense. When dissolved in water, this powder forms a reducing solution ready for use. Each package makes 24 ounces of solution. Price, per package.....15c
If by mail, postage extra, 4 cents.

Neg-Dry.

No. 20F3070 Neg-Dry is a hardener for either plates or paper and is a most remarkable preparation. One of the most annoying things in photography is the long time required for a negative to dry after washing. When treated with this preparation, the negative can be dried in five minutes by artificial heat, and the film becomes so hard that it can scarcely be scratched or marred in any way. Used with Darko paper, the finished prints can be dried within a few minutes after development. Can be used over and over again. Price, per 4-ounce bottle.....17c
Unavailable on account of weight.

Acid Hypo.

No. 20F3075 Acid Hypo is a preparation in dry form for making the acid fixing bath. Requires only the addition of water to make it ready for use. The acid fixing bath is of great advantage, both for plates and films, and for developing papers, having a clearing effect and preventing fog.

Price, per box.....8c
If by mail, postage extra, 8 cents.

Photographic Chemicals.

We absolutely guarantee the purity of our photographic chemicals.

No. 20F3090 Pyrogallic Acid, the old reliable developer. Our Pyro is a pure, resublimed pyrogallic acid, of the very finest quality, guaranteed equal to any pyro on the market, regardless of price. Put up in tins.

Price, per pound.....\$2.30 Price, per 1/2-pound.....65c
Price, per 1/4-pound.....25c Price, per ounce.....20c

No. 20F3091 Schering's Pyro, a standard make of pyro, still preferred by many photographers.

Price, per pound.....\$2.30 Price, per 1/2-pound.....65c
Price, per 1/4-pound.....25c Price, per ounce.....20c

No. 20F3092 Hydrochinon, strict chemically pure, perfect white, the best hydrochinon we can buy.

Price, per pound.....\$1.92 Price, per 1/2-pound.....50c
Price, per 1/4-pound.....98c Price, per ounce.....16c

No. 20F3093 Eikonogen, best grade, imported from Germany. Put up in tins.

Price, per pound.....\$3.35 Price, per 1/2-pound.....\$1.02
Price, per 1/4-pound.....1.75 Price, per ounce......30

No. 20F3094 Metol, in original packages.

Price, per pound.....\$8.00 Price, per 1/2-pound.....\$2.42
Price, per 1/4-pound.....4.46 Price, per ounce......65

No. 20F3095 Glycin, in original packages.

Price, per pound.....\$8.00 Price, per 1/2-pound.....\$2.42
Price, per 1/4-pound.....4.46 Price, per ounce......65

No. 20F3096 Amidol, in original packages.

Price, per pound.....\$8.00 Price, per 1/2-pound.....\$2.42
Price, per 1/4-pound.....4.46 Price, per ounce......65

Defendol.

A New Developing Agent for either Plates or Paper.

No. 20F3099 Defendol, the new developing agent, offers advantages over any developer yet produced and is suitable for any paper, such as darko, lustre, etc. or for dry plates. Defendol is not poisonous. It does not stain the fingers; plates can be left in it for hours and still remain clear; it is cheaper than other developers; it keeps indefinitely in dry form; it remains clear in solution longer than other developers. Defendol retains its working qualities to the last drop, being practically inexhaustible; it can be used over and over again, and it is the best developer known for bromide papers. No surplus of soda is necessary in making up Defendol developer, no other chemical except dry carbonate of soda being required.

Price
1/2-oz. package makes about 30 ozs. developer.....\$0.21
1-oz. package makes about 60 ozs. developer......40
4-oz. package makes about 1 1/2 qts. developer.....1.30
8-oz. package makes about 3 qts. developer.....2.30
16-oz. package makes about 6 gals. developer.....5.20

No. 20F3100 Acetic acid, No. 8.1-oz. bottle, 5c; 1-lb. bottle......20

No. 20F3102 Citric acid, crystals, 1-oz. bottle......10

No. 20F3104 Muriatic acid (known also as hydrochloric acid), 2-oz. bottle, 18c; 1-lb. bottle......44

No. 20F3106 Nitric acid, 1-oz. bottle, 12c; 1-lb. bottle......36

No. 20F3108 Oxalic acid, crystals, 2-oz. bottle, 15c; 1-lb. bottle......30

No. 20F3112 Sulphuric acid, C. P., 1-oz. bottle, 12c; 1-lb. bottle......33

No. 20F3120 Alcohol, pure, for photographic uses, 1/2 pint bottle......25

No. 20F3124 Alum, pulverized, 1-lb. package......15

No. 20F3126 Alum, chrome, 1-lb. box......15

No. 20F3128 Ammonia, liquid conc., U. S. P., 1-lb. bottle......26

No. 20F3130 Ammonium bromide, 1-oz. bottle......12

No. 20F3132 Ammonium bichromate, 1-oz. bottle, 15c; 1-lb. bottle.....1.12

No. 20F3134 Ammonium carbonate, 1-lb. bottle......40

No. 20F3136 Ammonium chloride, 1-oz. bottle, 10c; 1-lb. bottle......35

No. 20F3138 Ammonium sulphocyanide, 1-oz. bottle, 15c; 1-lb. bottle......15

No. 20F3150 Formalin, put up in 4-oz. bottles. Per dozen......18

No. 20F3151 Glycerin, very pure, 1-oz. bottle......08

Cold Chloride at 40 Cents.

Guaranteed Full Weight.

No. 20F3153 Cold chloride, pure, 15-gr. bottle, per dozen, \$4.72; each.....\$0.40

No. 20F3155 Gold and sodium chloride, 15-gr. bot......35

No. 20F3161 Iodine, resublimed, 1-oz. bottle......33

No. 20F3165 Iron protosulphate, 1-lb. package......05

No. 20F3168 Iron and ammonia chloride, 1-oz. bot......12

No. 20F3170 Lead nitrate, 1-oz. bottle......12

No. 20F3175 Lead acetate (sugar of lead), 1-oz. bot......12

No. 20F3179 Mercury bichloride (corrosive sublimate), 1-lb. bottle......15

No. 20F3183 Potassium carbonate, 1-oz. bottle......25

No. 20F3185 Potassium cyanide, 4-oz. can, 20c; 1-lb. can......60

No. 20F3188 Potassium ferricyanide (yellow prussiate of potash), 1-oz. package......12

No. 20F3190 Potassium ferrioxalate (red prussiate of potash), 1-oz. package......15

No. 20F3196 Potassium iodide, 1-oz. package......30

No. 20F3200 Potassium metabisulphite (neutral), 1-lb. pkg......20

No. 20F3202 Silver nitrate, 1-oz. bottle......05

No. 20F3210 Sodium acetate, 1-oz. bottle......05

No. 20F3212 Sodium bicarbonate, 1-oz. package......05

No. 20F3213 Sodium bisulphite (acid sulphite), pure, 1-oz. bottle......12

No. 20F3214 Sodium carbonate (sal soda), crystals, pure, 1-lb. package......09

No. 20F3216 Sodium citrate, 1-oz. bottle......14

No. 20F3218 Sodium sulphite, crystals, pure, Per 1-lb. tin......10

No. 20F3221 Sulphite of Soda, dry, a very high grade sulphite, guaranteed absolutely chemically pure, Per 1-lb. bottle......32

No. 20F3224 Carbonate of Soda, dry, a very high grade carbonate (sal soda), guaranteed absolutely chemically pure, Per 1-lb. bottle......22

100 Pounds of Hypo for \$1.90.

No. 20F3225 Hyposulphite of sodium, or Hypo, as the photographers call it, is one of the most important chemicals used in photography, and none but the best grade should ever be used.

OUR HYPO is the best chemical—pure pea crystals, free from dirt; small, perfectly formed crystals. Clean and dry. No caking, no waste.

PRICES.
Price, per pound, in 1-pound sealed cartons.....3c
Price, 25 lbs., in wooden pail, as shown in illustration, for.....60c
Price, 100 lbs., in original keg, for.....\$1.90

Guaranteed best quality hypo or money refunded.

Price, per pound, in 1-pound sealed cartons.....3c
Price, 25 lbs., in wooden pail, as shown in illustration, for.....60c
Price, 100 lbs., in original keg, for.....\$1.90

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Guaranteed best quality hypo or money refunded.

Price, per pound, in 1-pound sealed cartons.....3c
Price, 25 lbs., in wooden pail, as shown in illustration,

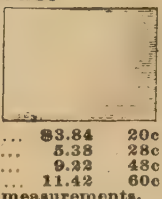
CARD MOUNTS. Plain White Cards.

No. 20F3300 Good Quality Plain White Cardboard Mounts, square cornered. Enamelled on one side. Put up in packages of 50.

Price, per 1000 Per 50

Size, 4 1/2 x 5 1/2 inches	\$1.54	8c
Size, 5 x 7 inches	2.31	12c
Size, 5 x 8 inches	2.50	13c
Size, 6 1/2 x 8 1/2 inches	\$3.84	20c
Size, 8 x 10 inches	5.38	28c
Size, 10 x 12 inches, extra heavy	9.32	48c
Size, 11 x 14 inches, extra heavy	11.42	60c

Sizes given are exact outside measurements.



Plain Tinted Cards.

No. 20F3305 These Cards are an excellent quality of cardboard, square cornered, and supplied in three colors, gray, teal or sage green. State color wanted. Put up in packages of 50.

Size of Card	Price, per 1000	Per 50	Size of Card	Price, per 1000	Per 50
2 1/2 x 3 1/2	\$1.25	8c	4 1/2 x 5 1/2	\$3.75	20c
3 1/2 x 4 1/2	2.95	18c	5 1/2 x 7 1/2	6.50	35c
3 1/2 x 5 1/2	2.90	15c			

Sizes given are exact outside measurements.

Cold Bevel Edge Cards.

No. 20F3310 Fine Quality Card, enamelled on one side, gold beveled edge, round corners, supplied in white only. A first class card. Put up in packages of 25.

Size of Card	Price, per 1000	Per 25	Size of Card	Price, per 1000	Per 25
2 1/2 x 3 1/2	\$3.08	8c	5 x 7	7.90	20c
3 1/2 x 4 1/2	3.84	10c	6 1/2 x 8 1/2	9.40	26c
3 1/2 x 5 1/2	3.90	11c	8 x 10	13.50	35c
4 1/2 x 5 1/2	4.85	13c			

Sizes given are exact outside measurements.

Embossed Border Cards.

No. 20F3315 Embossed Border Cards, wide margin cards with fancy embossed border, of very pretty pattern, good quality, furnished in either white enameled, queen's gray or sage green. State color wanted.

Put up in packages of 25.

For Pictures	Price, per 1000	Per 25	For Pictures	Price, per 1000	Per 25
1 1/2 x 2	\$2.05	6c	3 1/2 x 4 1/2	4.88	14c
2 x 3	2.80	8c	4 x 5	5.90	16c
3 1/2 x 3 1/2	3.00	9c	5 x 7	9.95	35c
3 1/2 x 3 1/2	4.88	13c			

Sizes given are inside measurements.

Embossed Tinted Border Cards With White Center.

No. 20F3320 Extra Heavy Cards, with white centers and wide embossed sage green borders. When the picture is mounted there is a narrow margin of the white center left, which forms a pleasing contrast between the sage green border and the prints. Put up in packages of 25.

For Pictures	Price, per 1000	Per 25	For Pictures	Price, per 1000	Per 25
1 1/2 x 2	\$3.57	10c	3 1/2 x 4 1/2	\$7.75	20c
2 x 3	4.50	12c	4 x 5	8.10	22c
3 1/2 x 3 1/2	7.50	19c	5 x 7	14.75	38c

Sizes given are inside measurements.

Ash Gray and Ivy Green Mounts.

No. 20F3325 Light, thin matte surface cards, very artistic for prints made on Darko paper, and also extensively used for glossy prints which have been squeegeed. In mounting prints on these cards the paste is applied only to the corners of the print. Made in two colors, ash gray and ivy green, and put up in packages of 25. State color wanted.

Size of Card	For Prints	Price, per 1000	Per 25
5 1/2 x 6 1/2	4 x 5 or smaller	\$5.12	15c
8 x 10	5 x 7	10.50	28c
10 x 12	6 1/2 x 8 1/2	16.15	43c
11 x 14	8 x 10	18.00	48c

Beveled Edge Melton Cards.

No. 20F3330 Another new card in the stylish Melton stock, perfectly plain, with square corners and beveled edges. Made in two colors, Egyptian black and royal brown. State color wanted. These cards are large enough to leave ample margin, and the colors harmonize nicely with almost any kind of a print.

Size of Card	For Prints	Price, per 1000	Per 25
5 1/2 x 6 1/2	4 x 5	\$5.20	15c
8 x 10	5 x 7	10.50	28c
10 x 12	6 1/2 x 8 1/2	16.15	43c
11 x 14	8 x 10	18.00	48c

Stereoscopic View Mounts.

No. 20F3331 First Quality Cards for standard size stereoscopic prints. Plain edges, round corners, furnished in steel buff. Standard size only, 3 1/2 x 7 inches.

Melton Face Embossed Cards.

No. 20F3335 Melton Face Embossed Border Cards, in the new colors, Scotch gray and ivy green. The border is embossed in a very handsome design, and the cards are of the best quality. State whether you desire the Scotch gray or ivy green.

For Pictures	Price, per 1000	Per 25	For Pictures	Price, per 1000	Per 25
2 1/2 x 3 1/2	\$3.75	10c	4 1/2 x 5 1/2	\$5.60	15c
3 1/2 x 3 1/2	4.88	13c	4 x 5	6.00	16c
3 1/2 x 4 1/2	5.10	14c	5 x 7	10.60	28c



Size of Card	For Prints	Price, per 1000	Per 25	Price, per 1000	Per 25
5 x 5	3 1/2 x 3 1/2	24c	\$0.92	\$ 8.98	
4 1/2 x 5 1/2	3 1/2 x 4 1/2	26c	.99	9.64	
5 1/2 x 6 1/2	4 x 5	27c	1.06	10.31	
5 1/2 x 8 1/2	3 1/2 x 5 1/2	29c	1.13	10.97	
7 x 9	6 x 7	40c	1.55	15.29	

No. 20F3341 The Apollo Card.

Another new and very popular card, of the same design as the Georgian, but with plain embossing instead of the solid gilt embossing. First quality stock, square corners, plain in beveled edges. Furnished in Scotch gray, olive brown or white. State color wanted.

Size of Card	For Prints	Price, per 1000	Per 25	Price, per 1000	Per 25
5 x 5	3 1/2 x 3 1/2	12c	\$0.47	\$ 4.65	
4 1/2 x 5 1/2	3 1/2 x 4 1/2	12c	.47	4.65	
5 1/2 x 6 1/2	4 x 5	16c	.61	5.98	
5 x 7 1/2	3 1/2 x 5 1/2	18c	.68	6.65	
7 x 9	5 x 7	27c	1.06	10.31	

Special Mounts for 4x5 Pictures.

Owing to the constantly increasing demand for cards and other supplies in the popular 4x5 size, we have made arrangements for furnishing the following new and attractive designs. These cards are all for 4x5 pictures only, and cannot be furnished in any other size.



No. 20F3374 The Auto Slip Card.

Made in one size only for 4x5 prints. Made from good quality stock with straight edges and square corners, placed sunk center with tinted border. These slip cards require no pasting, prints being slipped into place opposite the opening and prints can be removed and changed at any time. These cards are rapidly taking the place of the old styles. Furnished in one color only, white, with a very light gray border around the opening.

Price, per 25	\$0.30
Price, per 100	1.14
Price, per 1,000	11.17

No. 20F3375 Embossed Border Card, for 4x5 pictures, center white enamel, border very light queen's gray, with handsome embossed design. Outside measurement, 5 1/2 x 6 1/2 inches.

Price, per 1,000	\$8.45
per package of 25	22c

No. 20F3376 White Line Beveled Edge Card, for 4x5 pictures. This card is made from the popular Melton face stock, color very dark gray, with white beveled edge. Around the edge, is a deeply embossed pure white line, which forms a very effective contrast with the picture and the dark mount. Outside measurement, 5 1/2 x 6 1/2 inches.

Price, per 1,000	\$10.75
per package of 25	29c

No. 20F3377 Black Line Beveled Edge Card, for 4x5 pictures. This card, like the preceding, is made from the best heavy Melton face stock, with white beveled edges. The color is a beautiful shade of pearl gray, and the deeply embossed line is jet black, making a very pretty card. Outside measurement, 5 1/2 x 6 1/2 inches. Price, per 1,000, \$10.50; 25 for.... 28c

Plain Cabinet Cards.

No. 20F3380 Round Cornered Cabinet Cards, just what you want for cheap work—supplied in white, gray or sage. State color wanted. Size, 4 1/2 x 6 1/2 inches.

Price, 1,000 for	\$2.72
500 for	1.37
250 for	.70

No. 20F3383 Plain Bevel Cabinet Cards.

square corners, good quality of Melton face board, furnished in Scotch gray, ivy green or black. State color wanted. Size, 4 1/2 x 6 1/2 inches.

Price, 1,000 for	\$3.90
500 for	\$2.00
250 for	1.00

Cards for Penny Pictures.

No. 20F3386 Embossed cards, white enamel outside, 2 1/2 x 2 1/2, for prints 1 1/2 x 1 1/2. Price, per 1,000, \$1.13; 500 for \$0.58c

No. 20F3387 White Enamel-embossed Cards, fancy embossed border, outside, 2 1/2 x 2 1/2, for prints 1 1/2 x 1 1/2. Very pretty. Price, per 1,000, \$1.88; 500 for..... 90c



The Excelsior.

No. 20F3384 The Excelsior Oval Opening Portrait Card, made from high grade heavy stock, square corners and beveled edges. Embossed with a deep drab border line around the oval opening. A very fine card for high class portrait work. Furnished in olive brown, ash or gray. State color wanted.

Size of Card	For Prints	Price, per 1000	Per 25	Price, per 1000	Per 25
4 1/2 x 5 1/2	3 1/2 x 3 1/2	17c	\$0.68	\$ 6.32	
4 1/2 x 5 1/2	3 1/2 x 4 1/2	18c	.68	6.65	
3 1/2 x 7 1/2	3 1/2 x 5 1/2	20c	.78	7.65	
5 x 7	4 x 5	23c	.88	8.64	
4 1/2 x 8 1/2	3 1/2 x 6 1/2	26c	.99	9.64	
6 x 8	5 x 7	30c	1.13	10.97	

The Chelsea.

No. 20F3385 Chelsea Mount, one of the new oval designs for 1907, made with beveled edges, square corners and plain embossing. High class heavy stock with faint marbled effect. Furnished in buff, white or cream color. State color wanted.

Size of Card	For Pictures	Price, per 1000	Per 25	Price, per 1000	Per 25
4 1/2 x 5 1/2	3 1/2 x 3 1/2	18c	\$0.68	\$ 6.65	
4 1/2 x 5 1/2	3 1/2 x 4 1/2	20c	.68	6.65	
3 1/2 x 7 1/2	3 1/2 x 5 1/2	26c	.99	9.64	
5 x 7	4 x 5	26c	.99	9.64	
6 x 8	5 x 7	32c	1.22	11.97	
6 x 9	5 x 8	35c	1.36	13.30	

The Iroquois.

No. 20F3388 Iroquois. Plain beveled, square corners, made from extra heavy stock. Perfectly plain except for the embossed crest in lower corner. One of the latest designs and a very stylish and up to date card. Furnished in white, brown or cream rippled. State color wanted.

Size of Card	For Prints	Price, per 1000	Per 25	Price, per 1000	Per 25
3 1/2 x 7 1/2	3 1/2 x 5 1/2	26c	\$0.99	\$ 9.64	
4 x 8	3 1/2 x 6 1/2	30c	1.15	11.80	
5 1/2 x 7 1/2	4 x 6 1/2	30c	1.15	11.80	
5 x 10	4 x 8	43c	1.67	16.29	
6 x 12	5 x 10	58c	2.24	21.94	
8 x 10	6 x 8	62c	2.41	23.61	

The Crepon.

No. 20F3389 The Crepon Mount. Another new and very popular design, made from heavy stock, beveled edges, square corners. The surface of this card is embossed with a heavy morocco leather grained effect; very handsome and entirely new. Furnished in white or black. State color wanted.

Size of Card	For Prints	Price, per 1000	Per 25	Price, per 1000	Per 25
4 1/2 x 5 1/2	3 1/2 x 3 1/2	27c	\$1.06	\$10.31	
5 1/2 x 7 1/2	4 x 6 1/2	34c	1.33	12.97	
6 x 8	5 x 7	42c	1.63	15.96	
6 x 9	5 x 8	47c	1.83	17.95	
7 x 9	6 x 8	62c	2.41	23.61	

The Iroquois Folder

No. 20F3390 Iroquois new pioneer design, made with straight edges, square corners and tied with fine tasseled silk cord. Made from extra high class stock with the new faint marbled effect. Furnished in buff, white or cream color. State color wanted. These folders are embossed with oval design for prints in the following sizes: Half cabinet, three-quarter cabinet, cabinet and cabinet panel. The outside measurement is the same, 6 1/2 inches, regardless of the size of print.

Price, per 100	\$3.18
per 25	82c
per dozen	43c

State color and size of print when ordering.

Embossed Cards for Large Prints.

No. 20F3395

Embossed Border Cards, made from high grade stock, good weight, supplied in white, ivy green or carbon black. State color wanted.

Size of Card	For Prints	Price, per 1000	Per 25	Price, per 1000	Per 25
8 x 10	5 x 7	\$0.33		\$1.25	
9 x 12	5 x 8	.41		1.58	
10 x 12	6 1/2 x 8 1/2	.51		1.95	
11 x 14	8 x 10	.64		2.45	
14 x 17	10 x 12	1.10		4.20	

SPECTACLES AND EYEGLASSES.

WE PARTICULARLY CAUTION OUR CUSTOMERS against buying the very cheap grades of spectacles or eyeglasses. The lenses of these cheap goods are made of very poor material, are improperly cut, and almost certain to do untold injury to the eyes. An injury to your eyes can be mended or repaired, but an injury to the eyes may never be cured. **THE PROPER READING DISTANCE** for ordinary print is from 12 to 14 inches. If it is necessary to hold the reading nearer the eye than this, glasses for near sight are required. If it is necessary to hold the reading more than 12 to 14 inches away from the eye, glasses are required for far sight. Practically everybody should wear glasses after reaching the age of forty years, as the eyes at this time commence to be far sighted, and the longer the wearing of glasses is put off the harder it will be to remedy the trouble. Near sightedness is also very common, especially among young people, and should never be neglected, as this trouble is so easily and perfectly relieved by proper eyeglasses or spectacles.

TYPE FOR TESTING THE EYES.

60 The smallest size letters on this card should be read easily at fifteen inches from the eye. If you cannot do so you should wear spectacles. It does not pay to buy cheap spectacles.

52 They distort the rays of light, disturb the angles of vision, cause pain and discomfort and injure the eyesight. When it is necessary to hold work or reading matter farther than fifteen inches from the eyes

44 in order to see distinctly, it is a sure sign of falling vision, and much annoyance, discomfort and pain will be prevented

40 by having a pair of glasses fitted. Pain in the eyes when wearing spectacles is usually caused

36 either by improperly fitted lenses, or from the centres of the lenses not corresponding with

32 the centres of the eyes. To be perfect, a lens must be made with highly polished surfaces

26 of accurate curvatures. Our crystalline lenses are the best in the market.

22 They are made from the clearest and finest material obtainable

20 **AND ARE WARRANTED TO BE OF ABSOLUTELY**

18 **PERFECT CONSTRUCTION.**

16 **BUY NO OTHER KIND.**

14 **CRYSTALLINE**

12 **LENSES**

10 **ARE THE**

8 **BEST.**

6 **RED**

4 **OP**

2 **ON**

INSTRUCTIONS FOR ORDERING.

Give the catalogue number of the style of Spectacles or Eyeglasses you want, and answer very carefully the following test questions. When ordering spectacles or eyeglasses of any kind to be sent by mail, include 5 cts. extra for postage. **WE WILL REFUND YOUR MONEY IN FULL IF THE SPECTACLES WE SEND YOU DO NOT FIT YOUR EYES PERFECTLY.**

TEST QUESTIONS.

- No. 1. What is your age?
- No. 2. Have you ever worn glasses before, and if so, how long and what number were they?
- No. 3. Do your eyes stand out prominently or are they sunken?
- No. 4. Do your eyes become tired after slight use?
- No. 5. Does the light hurt your eyes?
- No. 6. How long is it since your sight began to fail?
- No. 7. Do you suffer from headaches or pain over the eyes?
- No. 8. Can you see well at a distance without glasses?
- No. 9. Do you desire glasses for reading or for seeing at a distance?
- No. 10. Can you read test type No. 30F at a distance of 20 feet without glasses? If not, what number can you see at this distance?
- No. 11. What is the number of the smallest type that you can easily and distinctly read, when holding this page at a distance of 12 inches from the eyes, without glasses?
- No. 12. What is the greatest possible distance at which you can easily and distinctly read paragraph No. 26, without glasses?



If you desire SPECTACLES answer the following three questions:

- No. 13. What is the distance between the pupils (A to B)?
- No. 14. What is the width of nose at base (C to D)?
- No. 15. What is the distance between the temples (E to F)?

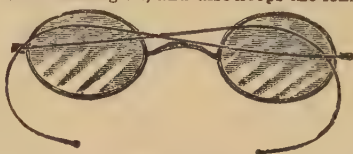
If you desire EYEGLASSES answer the following four questions.



- No. 16. What is the width of nose (T to T)?
- No. 17. What is the width of nose (P to P)?
- No. 18. Is the bridge of your nose prominent or flat?
- No. 19. What is the distance from the center or pupil of one eye to the center or pupil of the other eye?

Steel, Alumnico and Solid Gold Riding Bow Spectacles.

The Riding Bow Spectacles, known also as Hook Bow, are to be preferred in all cases where the glasses are to be worn constantly, or nearly so. The shape of the temples prevents the spectacles falling off, and also keeps the lenses more exactly in the proper position all the time.



- No. 55F111 Steel Spectacles, first quality, riding bow temples, finely tempered, with good quality lenses. Price,48c
- No. 55F114 Best Grade Steel Spectacles, the very best riding bow steel spectacle made, nickel plated, finely finished, perfectly tempered, and warranted in every respect. These spectacles are fitted with the finest quality crystalline lenses, carefully ground and accurately centered. Price,88c
- No. 55F115 Alumnico Spectacles, riding bow temples, light and well finished, with fine accurately centered crystalline lenses. Alumnico is a composition metal in weight and color exactly like aluminum. Warranted not to tarnish. Price,\$1.00
- No. 55F125 Solid Gold Spectacles, riding bow temples, perfection joints, highly polished and fitted with the finest accurately centered crystalline lenses. Price, 14-karat, \$3.30; 10-karat,\$2.50

STRAIGHT TEMPLE SPECTACLES.

Straight Temple Spectacles are most suitable for those who wear glasses for near work only, and therefore remove them frequently from the eyes.

No. 55F132 Steel Spectacles; first quality, straight temples, finely tempered, with good quality lenses. Price,45c

No. 55F134 Best Grade Steel Spectacles, the best straight temple steel spectacle that can be manufactured, full nickel plated, perfectly tempered, elegantly finished, both frame and lenses guaranteed in every way. These spectacles are fitted with the very best quality of accurately ground crystalline lenses, carefully adjusted. Price,85c

No. 55F136 Alumnico Straight Temple Spectacles for 95 cents. We offer these genuine Alumnico Straight Temple Spectacles as the most satisfactory, most durable and most comfortable straight temple spectacle made, except the solid gold or gold filled styles. They are far superior to steel, as alumnico is a light, silvery metal that will never rust or tarnish, but will always keep its fine bright color. These frames are as carefully finished as our best solid gold, and fitted with our highest grade crystalline lenses. Price,95c



Our Special Cold Filled Straight Temple Spectacles, at \$1.65.

No. 55F140 We furnish these extra high grade Straight Temple Spectacles as absolutely the best straight temple gold filled spectacle that can be manufactured. They are genuine gold filled, made with two plates of extra heavy solid gold over an inner plate of hard composition metal, and we will replace without charge any pair that discolors, tarnishes or wears through to the composition metal in ten years. Equal in appearance to solid gold, beautifully finished and fitted with the very highest grade crystalline lenses. Price,\$1.65

No. 55F145 Solid Gold Spectacles; straight temple bows, perfection joint, highly polished, heavy weight; fitted with the finest accurately centered crystalline lenses. Price, 14-K., \$3.45; 10-K.,\$3.20



Bifocal Lenses.



The illustration shows appearance of Bifocal Lenses. We recommend Bifocal Lenses in cases where spectacles are required for both near and distant vision. We furnish these lenses in the style known as cemented bifocal lenses, which are the latest, best and most satisfactory style made. Any of the spectacles or eyeglasses in this catalogue (except the rimless) can be furnished with bifocal lenses for 50 cents extra; for example, spectacle No. 55F136, the regular price of which is 95 cents, would be \$1.45 with bifocal lenses.

Flexible Guard Eyeglasses.

The Flexible Guard eyeglasses are generally preferred when glasses are not constantly worn, as they are easily adjusted to the nose.

No. 55F160 Alumnico Eyeglasses, flexible cork lined guards and oval spring, light and of silvery color, will not tarnish, fitted with finest periscopic lenses. Price, 75c

No. 55F165 Gold Filled Eyeglasses, flexible cork lined guards and oval spring, warranted for ten years, fitted with finest crystalline lenses. The very highest grade gold filled flexible guard eyeglass frame that can be produced. Price,\$1.25

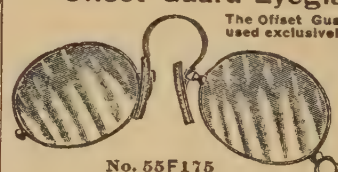


Offset Guard Eyeglasses.

The Offset Guard Eyeglasses are used exclusively when glasses are worn constantly, as they are specially adapted to remain in a fixed position.

No. 55F170 Alumnico Eyeglasses, offset guards, cork or shell lined, hoop spring, light and of silvery color, warranted not to tarnish, fitted with finest periscopic lenses. Price,75c

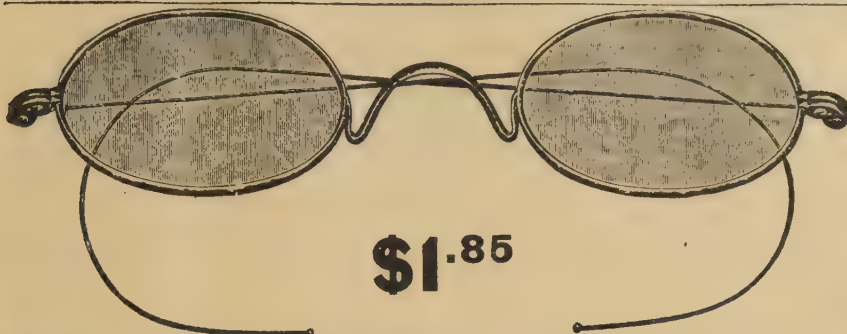
No. 55F175 Gold Filled Eyeglasses, offset guards, either cork or shell lined, round hoop spring warranted for ten years, fitted with finest crystalline lenses. The very highest grade offset guard gold filled eyeglass frame that can be produced. Price,\$1.25



Colored Spectacles.

No. 55F212 Colored Lens Spectacles, a high grade steel frame spectacle; with best colored corneal lenses, riding bow temples. Colored spectacles are a great comfort to those whose eyes are weak, protecting them from strong light, and do much toward preserving the sight. Furnished with either smoke or bl lenses. Price,32





OUR \$1.85 GOLD FILLED SPECTACLES.
OUR TEN-YEAR GUARANTEE. We put out every pair of these spectacles under our binding ten years' guarantee, and if they wear through, tarnish, discolor or give out by reason of defect in material or poor workmanship at any time within ten years, we will replace them with a new pair or refund the amount paid for them.

WHY WE CAN SELL SPECTACLES AT PRICES SO MUCH LOWER THAN ARE CHARGED BY OTHERS.

It has always been customary for opticians to make enormous profits and the prices asked are always entirely out of proportion to the actual value of the goods themselves. Opticians attempt to justify their extortionate prices on the plea that their customers are paying them for their skill, their time and their knowledge.

WE ARE ABLE, however, by reason of the enormous number of orders we receive for spectacles, to sell these goods on our regular staple merchandise small profit plan.

made by the most expert and experienced workmen and fitted with the very highest grade, the very best quality centered crystalline lenses. We not only guarantee this gold filled spectacle to be the very best gold filled spectacle that can be made, but we guarantee it to be equal in every respect to gold filled spectacles sold by opticians at from \$5.00 to \$8.00 per pair.

WE GUARANTEE that the frame of our \$1.85 gold filled spectacle is a genuine American Optical Co. frame, made by the American Optical Co., makers of the highest grade spectacle frames in the world.

REMEMBER, we send these glasses out with the understanding that if they are not perfectly satisfactory in every way, if they do not fit your eyes perfectly, enable you to see better than any other glasses you have ever worn, they can be returned to us at our expense, and we will refund your money.

No. 55F190 Gold Filled Riding Bow Spectacles. Price..... **\$1.85**

ABOUT THE QUALITY. Spectacles offer a greater opportunity for unscrupulous dealers to impose upon their customers than is found in any other line of merchandise. Spectacles, and particularly spectacle lenses, are made in a great variety of qualities, ranging all the way from the highest class of optically perfect goods down to trash that is not only worthless but liable to result in permanent injury to the wearer's eyesight. We could offer to our customers gold filled spectacles at \$1.50 per pair, or \$1.25, or \$1.00, in fact, we could even sell gold filled spectacles, all complete, at 75 cents per pair if we used a low grade of lenses, cheap frames, and allowed our orders for spectacles to be filled by cheap incompetent workmen. We believe, however, that quality is more important, perhaps, in spectacles than any other line of merchandise. We believe that the very best is none too good, and when we offer you our special gold filled spectacle at \$1.85, we absolutely guarantee that it is the highest grade gold filled spectacle that can be made. We guarantee that it is genuine 10-karat gold over the highest grade composition metal,

CABLE BOW GOLD FILLED SPECTACLES

\$1.98.

CABLE RIDING BOW SPECTACLES are the most comfortable and most satisfactory style of spectacles that can be worn. The secret of their comfort lies in the fact that the bows or temples are of a peculiar twisted construction made from the very highest grade fine gold filled wire twisted together like the strands of a rope, this peculiar construction being plainly shown in our large illustration. This method of making the bows renders them very flexible and somewhat larger than the regulation style, making it impossible for them to cut into the flesh back of the ears, thereby entirely doing away with the discomfort which is often experienced with the ordinary style.

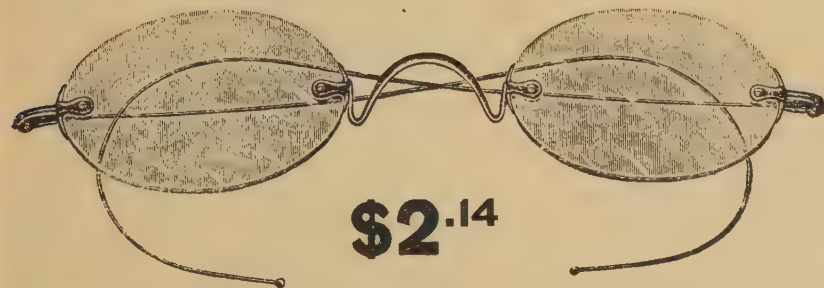
ABOUT THE QUALITY. In our cable bow gold filled spectacles at \$1.98 we maintain exactly the same high standard of quality that we do in our \$1.85 gold filled spectacles. We guarantee that the frame is a genuine American Optical Co. frame, the highest grade frame that can be manufactured, solid 10-karat gold over an inner white composition metal, exactly the same as our No. 55F190 gold filled spectacles, except that the bows are made from fine, gold filled, twisted wire instead of the one-piece gold filled wire. We guarantee that the lenses are the very highest grade genuine crystalline lenses, accurately centered.

OUR 10-YEAR GUARANTEE. We send these spectacles out with the understanding and agreement that the gold will not wear off, discolor nor tarnish in ten years' constant use. If these spectacles give out, through any defect in material or through poor workmanship, or if they tarnish, discolor or wear off at any time within ten years, we will replace them with a new pair absolutely free of charge.



OUR CABLE RIDING BOW GOLD FILLED SPECTACLES are fitted with the highest grade periscopic crystalline lenses, accurately centered, carefully selected, in accordance with your answers to our test questions, and, if they do not fit your eyes perfectly, if you do not find them better than any other spectacles you have ever worn, they can be returned to us at our expense, and we will refund your money, including postage both ways.

No. 55F195 Cable Riding Bow Gold Filled Spectacles. Price..... **\$1.98**



OUR 10-YEAR GUARANTEE. These rimless spectacles are guaranteed against discoloration or tarnishing, and if the gold wears off, if they discolor or tarnish, or give out in any way, through poor materials or workmanship at any time within ten years we will send you a new pair free or refund your money. You take absolutely no chance in ordering spectacles from us, as we will return your money immediately if the spectacles are not in every way satisfactory.

No. 55F198 Gold Filled Rimless Spectacles, as described and illustrated above.

OUR RIMLESS EYE GLASSES are made with offset guards, lined either with cork or tortoise shell, the mountings are the very highest grade gold filled stock, guaranteed, made with two heavy plates of fine, solid gold over an inner plate of hard composition metal, beautifully polished and finished. The lenses are extra high grade crystalline lenses, accurately centered, made from the very purest optical glass, carefully selected to meet the requirements indicated by your answers to our test questions.

ABOUT THE QUALITY. We guarantee that our rimless eye glasses are genuine American Optical Co. goods, made from the very finest stock, genuine 10-karat gold, highest grade centered crystalline lenses, both the lenses and the frames made by the American Optical Co. By departing from our regular high standard of excellence we could put up a pair of rimless eye glasses that would apparently look just as good as our regular style, and sell them for \$1.50 or \$1.00; or by using a gold plated frame and cheap, non-centered lenses we could even make the price considerably below \$1.00, but we do not believe that our customers wish to risk their eyesight for the sake of saving a few cents on a pair of glasses.

EVERY PAIR OF OUR RIMLESS EYE GLASSES is sent out under our binding ten years' guarantee, under the terms of which we agree to replace any pair that tarnish, wear off, or give out through defective materials or poor workmanship in ten years. A pair of carefully adjusted high grade gold filled rimless eye glasses gives the wearer a distinguished and prosperous appearance which is entirely lacking with the ordinary styles of spectacles.

REMEMBER every order for either spectacles or eye glasses receives the careful personal attention of our expert optician, a graduate of

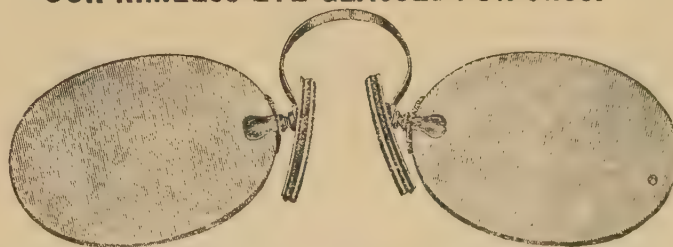
RIMLESS SPECTACLES AT \$2.14.
STYLISH AND ELEGANT. Rimless spectacles are the very latest and most stylish spectacles made. They are light and elegant in appearance, comfortable to wear and contribute in no small measure towards giving the wearer a neat and dressy appearance.

ABOUT THE QUALITY. Our rimless spectacles, like all of our other high grade spectacles, are genuine American Optical Co. goods, both the lenses and the frames manufactured in this celebrated factory, the very highest grade frames and the very highest grade genuine crystalline centered lenses that are made. There are cheap rimless spectacles on the market, the same as there are cheap spectacles of all kinds, and by handling these cheap second quality goods we could very easily sell rimless spectacles at any price from \$1.00 up, but we believe that it pays to handle only the very highest grade of spectacles and to sell the very highest grade at about one-fourth the price which the ordinary optician is compelled to charge for similar goods.

IF YOU ALREADY HAVE A PAIR OF SPECTACLES that suit your eyes and would like to own a pair of our high grade, gold filled, rimless spectacles, we suggest that you tell us the number of your lenses, if you know it, or, if not, that you send us your spectacles, and we will select from our stock a pair of these high grade, gold filled spectacles, with lenses of exactly the same strength as your own and of the same dimensions, so that they will fit you just as well as the old pair.

Price..... **\$2.14**

OUR RIMLESS EYE GLASSES FOR \$1.65.



the Northern Illinois College of Ophthalmology, who has for years made a special study of fitting spectacles by mail.

REMEMBER that every pair of spectacles or eye glasses which we sell is sent out with the distinct understanding and agreement that if we fail to fit your eyes perfectly, if you do not find the glasses entirely satisfactory in every way, if they do not enable you to see better than any other glasses you have ever worn, they may be returned to us and your money will be refunded, including postage both ways.

No. 55F200 Rimless Eye Glasses. Price..... **\$1.65**

Scenery or Shooting Spectacles.



Nos. 55F230 to 55F234

While these spectacles are commonly known as shooting spectacles, they are largely used by tourists in looking at scenery, especially where the light is bright and dazzling or when the ground is covered with snow, which reflects the light and tires the eyes. The peculiar amber tint of the lenses, not only improves the view but enables one to see more plainly at a distance, and is very pleasant and soothing to the eye. The lenses are known as diaphragm lenses, being sanded or ground in such a manner as to exclude the view except through the clear circle in the center of each lens.

No. 55F230 Shooting Spectacles, steel frames, straight temples, good quality, nickel plated, amber tinted diaphragm lenses. Price.....16c
No. 55F231 Shooting Spectacles, steel frames, straight temples, best quality, finely tempered with bronze finish. Best amber tinted diaphragm lenses. Price.....20c

No. 55F232 Shooting Spectacles, steel frames, same as illustration, but with riding bow temples, fine quality, extra finish, with best grade amber tinted diaphragm lenses. Price.....35c

No. 55F234 Shooting Spectacles, steel frames, straight temples, best quality, finely tempered and extra finish, with best grade smoke tinted diaphragm lenses. Price.....42c

If by mail, postage extra, 5 cents.

Goggles.

The use of Goggles as a protection to the eyes from light, dust, etc., is so common and well known that no comment upon them is necessary.

No. 55F240 Goggles, ordinary quality, wire gauze with common smoke, blue, green or clear glasses. Be sure to state color of glasses desired. Price.....20c

No. 55F241 Goggles, good quality, wire gauze, velvet bound edges, with smoke, blue or clear glasses. Be sure to state color of glasses desired. Each pair in cloth bound box. Price.....20c

No. 55F243 Goggles, steel frame, velvet bound, finely finished, with stiff nose piece and tempered riding bow temples. Extra fine wire gauze and highest grade light smoke lenses. Each pair in fine case. Price.....95c

If by mail, postage extra, 5 cents.

Eye Protectors.

These eye protectors, being extremely light and also well ventilated, are very comfortable, and as a protection against excessive light, blinding storms of sleet, snow or rain, floating cinders, mud, dust, flying sparks, are unexcelled. They are used by wheelmen, streetcar men, railroadmen, stonemasons, firemen, millers, harvesters, in fact, by all who are in any way exposed to the danger of injuring the eyes.

No. 55F248 Celluloid Eye Protector, well made from the best transparent celluloid, felt bound, in clear, blue or green. Be sure to state color desired. Price, including case.....16c

If by mail, postage extra, 2 cents.

No. 55F249 Mica Eye Protector. Made of selected mica, substantially constructed and bound with corrugated felt. This Eye Protector is hinged at the center, thus folding into small space, and is made with either smoke, blue or clear mica. Price, with morocco case.....20c

If by mail, postage extra, 2 cents.

Murine Eye Remedy.

No. 8FO350 Murine is a remedy that cures diseased conditions of the eye, an absolutely harmless, pure distilled product. Murine cures weak eyes, inflamed eyes, sore eyes, relieves tired eyes, cures watering eyes, granulated lids, removes floating spots in eyes, clears vision, brightens dull eyes, relieves pain in injured eyes. Murine can be used by anybody, may be used as often as desired; it always benefits the eyes, and never harms them. School children's eyes are strengthened by Murine, professional men find relief from eye strain in Murine. Farmers, railroadmen and others exposed to wind and weather are greatly benefited by Murine.

Every body can use Murine to advantage, and every medicine cabinet should contain a bottle of it. We know Murine is the best eye medicine in the world. Price per bottle, complete with dropper.....40c
Extra for postage and mailing case, if sent by mail, 10c.

Eyeglass Chains and Hooks.



Nos. 55F265 to 55F269

No. 55F265 Eyeglass Chain, gold filled. Price, with snap and hook, 35c; with snap and hairpin, 32c; with snap and earloop.....35c

No. 55F267 Eyeglass Chain, extra quality, gold filled, fully guaranteed. Price, with snap and hook, 55c; with snap and hairpin, 55c; with snap and earloop.....55c

No. 55F269 Eyeglass Chain, best quality, solid 10k gold. Price, with snap and hook, \$1.20; with snap and hairpin, \$1.15; with snap and earloop.....90c

Postage extra, on any style chain, 4 cents.

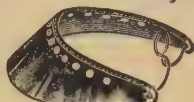
No. 55F275 Eyeglass Hook, fine quality gold filled. Price.....15c

No. 55F277 Eyeglass Hook, solid gold, extra quality. Price.....62c

No. 55F275 and 55F277

If by mail, postage extra, 2 cents.

Eye Shades.



No. 55F281 Eye Shade, best grade transparent green celluloid, very light and comfortable. Held in place by light elastic cord, self adjusting. Price.....7c

Postage extra, 4 cents.

READING GLASSES

are very desirable for reading fine print, and as they are strong magnifiers and give a large range of vision they are very restful to the eyes and especially desirable for old people. They are also used for looking at photographs and other pictures, as they bring out the detail and add greatly to the beauty of the picture, the principle being the same as the graphoscope.

Powerful Burning Glasses.

Any of these reading glasses are powerful sun or burning glasses, readily setting fire to light materials such as paper, shavings, dry leaves, etc. The larger the glass the greater is its burning power.

German Reading Glasses.

These glasses, Nos. 55F335 to 55F339 are fitted with first quality lenses, nickel plated frames and black enameled handles.

No. 55F335 German Reading Glass, 2 1/2 inches in diameter. Price.....21c

If by mail, postage extra, 12 cents.

No. 55F336 German Reading Glass, 2 1/2 inches in diameter. Price.....37c

If by mail, postage extra, 14 cents.

No. 55F337 German Reading Glass, 3 1/2 inches in diameter. Price.....53c

No. 55F338 German Reading Glass, 4 inches in diameter. Price.....64c

If by mail, postage extra, 20 cents.

No. 55F339 German Reading Glass, 5 inches in diameter. Price.....\$1.23

(Postage extra, 25 cents)

Best Grade Reading Glasses.

These glasses, Nos. 55F345 to 55F349, are the highest grade manufactured, with strongly made nickel plated frames, and wood handles, finished in black enamel, high magnifying power. Better or more powerful glasses than these are not manufactured.

No. 55F345 Reading Glass, 2 inches in diameter. Price.....36c

If by mail, postage extra, 12c.

No. 55F346 Reading Glass, 2 1/4 inches in diameter. Price.....46c

If by mail, postage extra, 14c.

No. 55F347 Reading Glass, 3 inches in diameter. Price.....62c

If by mail, postage extra, 17c.

No. 55F348 Reading Glass, 4 inches in diameter. Price.....86c

If by mail, postage extra, 20c.

No. 55F349 Reading Glass, 5 inches in diameter. Price.....\$1.68

If by mail, postage extra, 25 cents.

Pearl Handle Reading Glass.

No. 55F350 The handle of this beautiful Reading Glass is made of brilliant iridescent oriental pearl, the rim is finely gold plated and the lens is best grade manufactured. Diameter, 3 1/4 inches. The handsome appearance and fine quality make it especially suitable for a birthday or Christmas gift. Price.....(If by mail, postage extra, 20c).....\$2.58

Our 75-Cent Dust Protector.

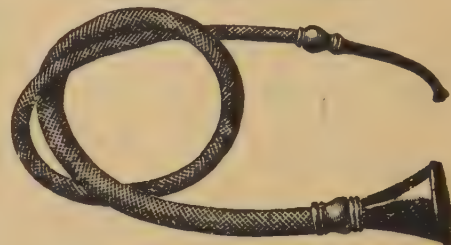


No. 55F400 Against dust it is the greatest protector ever made. For thrashers, grain men, millers, farmers and everyone whose duties call him into dusty places. It is worth a thousand times its cost as a protection to the lungs, to the general health and comfort. Thousands of men are saved from consumption by the use of this protector. It protects

the nose and mouth from the intrusion of dust which is so injurious to the head and lungs. No miller, grain buyer, thrasher or farmer is safe without one. They afford perfect protection with perfect ventilation. Made of fine metal, handsomely nickel plated, bound with chamois skin, adjustable to anyone by strong elastic band, absolutely indestructible and worth a thousand times the trifling cost as a safeguard to health. Each protector comes packed in a neat box with full instructions for use. Price.....75c

If by mail, postage extra, 3 cents.

Conversation Tubes.



Conversation Tubes are undoubtedly the best device ever made for the relief of deafness, and these are the very highest grade of conversation tubes made: finely constructed throughout, with a peculiar metallic spiral lining, which gives the tube great flexibility and at the same time keeps it fully distended in any position.

No. 55F411 Mohair Conversation Tube, medium size, tapered, covered with flexible mohair, hard rubber ear piece and bell. Price.....\$1.00

No. 55F412 Mohair Conversation Tube, same as No. 55F411, but larger size, 3 feet in length. Ea. \$1.10

No. 55F413 Silk Conversation Tube, very highest grade manufactured, covered with finest quality black silk, tapered tube, medium size. Price.....\$1.05

No. 55F414 Silk Conversation Tube, same style and quality as No. 55F413, but larger size, 3 feet in length. Price.....\$1.15

Hearing Horns.



These horns are exactly the same as those advertised by many dealers at prices ranging from \$8.00 to \$15.00 each.

These London Hearing Horns are constructed of light metal upon an entirely new principle. They may be carried in the pocket and when in use are easily concealed in the hand. They are designed for the use of those who are

only moderately deaf and enable one to hear not only an ordinary conversation but sounds at a distance as well, making them suitable for use anywhere—at home, in church, or public entertainments.

Made in Two Sizes, with Black Oxidized Finish.

No. 55F420 London Hearing Horn, medium size, 2 1/2 inches in length. Price.....\$1.00

If by mail, postage extra, 5 cents.

No. 55F421 London Hearing Horn, large size, 4 inches in length. Price.....\$1.10

If by mail, postage extra, 8 cents.

Your money will be promptly refunded if the horn does not give entire satisfaction.

Miss Greene Hearing Horn.



No. 55F425 This is a new device, being an improvement in shape over all other Tin Trumpets, and is more easily carried. The sound receiving end is flat oval shape, 5 1/4 inches in diameter by 1 1/4 inches in depth. Its peculiar formation is especially adapted to gather in sounds and convey them audibly and distinctly to the ear; is one of the best arrangements for conversation or public speaking; can be held to the ear without raising the hand; made of metal, in two pieces, japanned black. Price.....90c

Our \$1.70 Opera Glass

No. 55F450
This is a good practical glass, made with a good

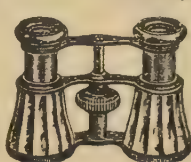
quality achromatic lenses, $1\frac{1}{2}$ inches in diameter; covered with black morocco leather; draw tubes and trimmings are black. It is an excellent instrument for so little money.

Price.....\$1.70
By mail, postage extra, 16 cents.

Genuine Colmont Opera Glass, \$6.85.

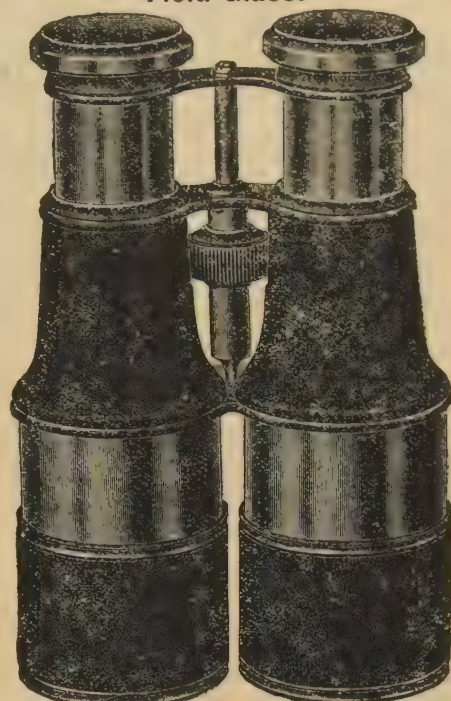
No. 55F460
This opera glass is beautifully finished in pearl and gold, and is strictly high grade throughout.

Finest achromatic lenses, 15 lignes ($1\frac{1}{4}$ inches) in diameter; oriental pearl body, pearl tops and pearl focusing screw. Draw tubes, cross bars and trimmings heavily gold plated. Price...\$6.85
If by mail, postage extra, 18c.

Our \$4.29 Pearl Opera Glass,

No. 55F465
We offer this gold and pearl opera glass as the best instrument of the kind ever sold for so low a price. All metal

parts are gold plated. Warranted not to tarnish, fine pearl body, good achromatic lenses, $1\frac{1}{4}$ inches in diameter. Price.....\$4.29
If by mail, postage extra, 18c.

Only \$12.95 for Our Highest Grade Genuine Jena Special Field Glass.

No. 55F560 This large illustration, engraved by our artist direct from a photograph, will give you an idea of the appearance of our JENA SPECIAL FIELD GLASS. The lenses of this field glass are ground from the famous Jena special optical glass, made in the Jena glass factory in Germany.

It is from this special new glass, this latest result of the experiments and investigations of the most skilled and scientific glass makers of Europe, that the lenses for our Jena Special Field Glasses are ground. They are ground by the most skilled lens grinders, they are fitted with the utmost care, and they are accurately adjusted. These lenses combine, to a degree never before attained, the highest power with the most marvelous definition and clearness.

We offer the Jena Special Field Glass not merely as the equal of glasses sold by other dealers at several times our price, but we offer it as absolutely the best field glass that can be obtained at any price. We sell this glass under a positive guarantee, and if you do not find it superior to any field glass to which you may compare it, you may return it at our expense and we will refund your money.

Bear in mind that our special \$12.95 price is for the large size Jena Special Field Glass with lenses 20 lignes in diameter. This field glass measures 6 inches high when closed and $7\frac{1}{4}$ inches when extended, weighs 33 ounces, and the magnifying power is seven times. The draw tubes, cross bars, tops and trimmings are all finished in fine black enamel and the covering is the best grade of morocco leather.

Price, complete with fine case and strap...\$12.95

No. 55F561 OUR JENA SPECIAL ALUMI FIELD GLASS. Exactly the same as our No. 55F560, except that all metal parts are made of aluminum, thus reducing the weight and adding to its handsome appearance. The highly polished draw tubes are finished in the natural silvery color of aluminum, all trimmings are finished in black and the covering is morocco leather. Weight, only 18 ounces.

Price, complete with fine case and strap...\$15.60

Maxim Binocular Telescope for \$17.60.

An exceedingly small and compact instrument of high magnifying power.

This is a genuine Maxim Double Telescope, made by Maxim, the celebrated Paris telescope maker, and is the handiest and most efficient instrument of this kind ever devised. It is an ideal glass for tourists, farmers, hunters, ranchmen, stockmen or anyone requiring a powerful instrument which at the same time is small in size, light and compact. Our special Binocular Telescope weighs only 9 ounces and is so compact that it may be carried in the coat pocket as easily as a pocketbook, yet has a magnifying power of nine times or one-half again as high a power as the best field glasses. Our illustration shows the glass in the fine silk lined morocco leather pocket case, which is included without extra charge. When closed our Special Binocular Telescope measures only $4\frac{3}{4}$ inches high, the distance from side to side is only $3\frac{1}{4}$ inches and the barrels are only $\frac{3}{4}$ of an inch in diameter. The length when extended for use is 6 $\frac{3}{4}$ inches. The lenses with which our Special Binocular Telescope is fitted are the best quality achromatic, accurately fitted and adjusted. The magnifying power is nine times and the definition is exceptionally fine.

No. 55F565 Maxim Double Telescope.

Price, complete with morocco pocket case, as shown in illustration...\$17.60
If by mail, postage extra, 20 cents.

FIELD GLASSES.

We contract every season with the best known and most famous makers of field glasses in Paris and Germany to furnish us with the largest quantity of high grade field glasses ever purchased by any one house. In this way we induce the manufacturers to figure the cost to us on a basis of the actual cost of material and labor. To this price, figured on actual shop cost, we add simply our one small percentage of profit, and as a result we offer in our cheapest field glass at \$3.55, an instrument for which you would pay the ordinary optician from \$8.00 to \$10.00.

REMEMBER You get a valuable PROFIT SHARING CERTIFICATE, enabling you to share in our profit, and get fine goods entirely FREE of cost, as explained on pages 1 and 2.

Our \$3.55 Delmar Field Glass.

No. 55F500 For \$3.55 we furnish this Delmar Field Glass fitted with genuine achromatic lenses, bars, draw tubes and trimmings finished in black and body covered in black morocco leather. We offer this Delmar Field Glass as the equal of field glasses sold by retail dealers at prices ranging from \$8.00 to \$10.00. The Delmar Field Glass measures 6 inches high when closed and $7\frac{1}{4}$ inches when extended. The object glasses are 24 lignes in diam-

eter and the weight is 17 ounces. Magnifying power four times.
Price, complete with leather case and strap...\$3.55
If by mail, postage extra, 40 cents.

Tourists' Field Class for \$6.60.

No. 55F525 This is an exceptionally fine field glass, designed especially for tourists or those who expect to carry a field glass to a considerable extent, its small size and light weight making it very desirable. Our high grade tourists' field glass is fitted with the best achromatic lenses, very carefully ground, accurately fitted and adjusted. The finish throughout is extra fine, the trimmings, cross bars and draw tubes are the best quality black enamel, the covering is the best grade of fine morocco leather, and the workmanship throughout is the best. The extra high grade lenses of our Tourist Field Glass are noted for their definition and clearness; the magnifying power is four times. Our Tourist Field Glass measures only 4 inches high when closed and 5 inches when extended, the draw tubes being extra long in proportion to the size of the instrument. The weight is 16 ounces, and the object glasses are 19 lignes in diameter. Price, complete with case and strap...\$6.60

If by mail, postage extra, 30 cents.

**\$6.95 Buys a \$15.00 Field Glass.**

No. 55F510 This Field Glass is provided with first quality achromatic lenses, carefully fitted, the draw tubes are finished in dead black and the trimmings are in bright black enamel and nickel plate. This glass possesses higher magnifying power than the Delmar Field Glass, and the lenses are of better quality, thus giving finer definition and greater clearness. Workmanship and materials throughout are first class. Our \$6.95 Field Glass measures 5 $\frac{1}{2}$ inches high when closed, $7\frac{1}{4}$ inches when extended. The diameter of the object glasses is 24 lignes, the magnifying power is five times and the weight is 22 ounces.

Price, complete with leather case and strap...\$6.95
If by mail, postage extra, 42 cents.

**Turner-Reich Prism Binoculars.**

The bodies of the Turner-Reich Binoculars are made of aluminum and the working parts are of brass. The bodies are covered with the finest quality pebbled morocco leather and all exposed metal parts are finished in lusterless black. One of the eye piece cells is so made that it may be adjusted to accommodate observers' eyes that are not of the same power, a much commoner defect than is generally supposed and frequently only noticeable when using a high power glass. Focusing is accomplished very easily by the large mill head in the hinge, which actuates a precision screw. The Turner-Reich Instruments are adjustable for pupillary distance and provide for any separation of the eyes. An adjustable click may be set at the desired pupillary distance so that the images of both barrels of the instrument may be made coincident by simply turning the barrels until the click springs into position.

No. 55F570 6-power Turner-Reich Prism Binocular. Linear magnifying power, 6 diameters. (Superficial power 36 times.) Real field of view 6 degrees. Diameter field of view at 1000 yards, 315 feet.

Price, with solid sole leather case and shoulder strap...\$23.00

If by mail, postage extra, 42 cents.

No. 55F571 8-Power Turner-Reich Prism Binocular. Linear magnifying power, 8 diameters. (Superficial power 64 times.) Real field of view, $4\frac{1}{2}$ degrees. Diameter field of view at 1000 yards, 246 feet.

Price, with solid sole leather case and shoulder strap...\$28.00

If by mail, postage extra, 42 cents.

No. 55F572 10-Power Turner-Reich Prism Binocular. Magnifying power, 10 diameters. (Superficial power, 100 times.) Real field of view, $3\frac{3}{4}$ degrees. Diameter field of view at 1000 yards, 204 feet.

Price, with solid sole leather case and shoulder strap...\$34.50

If by mail, postage extra, 42 cents.



BUSCH TERLUX PRISM BINOCULAR \$55.00



THE BUSCH TERLUX PRISM BINOCULAR

is the very latest production in prism binocular glasses, and is superior to any prism binocular glass heretofore produced by any maker, either in America or Europe. There is no glass made, at any price, that surpasses the Busch Terlux Prism Binocular in **magnifying power**. There is no glass made, of any kind, that surpasses the Busch Terlux Prism Binocular in **definition**. There is no glass made, of any kind, that equals or comes anywhere near equaling the Busch Terlux Prism Binocular in **illumination**.

THE GENERAL PRINCIPLES involved in the construction of this superb instrument are the same as are employed in the construction of other prism binocular glasses, but this instrument differs radically from all other binoculars, because of the large size of the objective lenses. The lenses of all other prism binoculars, even the very highest class instruments, even those sold at from \$75.00 to \$100.00, are less than three-fourths of an inch in diameter, and while such an instrument may possess other qualities to the highest degree, while the definition may be very nearly perfect, while the magnifying power may even be as great as the power of the Busch Terlux Prism Binocular, the small diameter of the objective lenses cuts off a very large volume of light and reduces the illumination.

THE OBJECTIVE LENSES of the Busch Terlux Prism Binocular are one and three-eighths inches in diameter, almost twice the diameter of any other prism binocular glass made, and as the illumination increases in proportion to the square, this means that the Busch Terlux Prism Binocular glass admits almost four times the volume of light that is admitted by any other binocular glass made.

THE BUSCH TERLUX PRISM BINOCULAR GLASS is so designed as to secure the greatest possible solidity and durability, compatible with ease of manipulation and lightness of weight. The bodies and cross bars are made from one solid casting, of an especially hard alloy of aluminum, to secure the greatest possible solidity and rigidity, thus insuring permanent alignment, with the least possible weight. The working parts are brass, the one requiring a very powerful, very high class instrument, this binocular glass is absolutely the best. It is an ideal instrument for astronomical purposes, giving beautiful views of the moon, showing many of the double stars, and other interesting astronomical phenomena. The linear magnifying power of this binocular is 12 diameters (superficial power, 144 times); the diameter of the field of view at 1,000 yards is 180 feet. Weight, without case, 21 ounces. Size, 7 inches high by 4 1/4 inches wide.

AN EXPERT'S OPINION.

Messrs. Sears, Roebuck & Co.

Gentlemen:—After exhaustive tests of the leading binocular instruments on the market, in an effort to secure the best all around field glass for general observations and hunting purposes, we have decided to equip this Expedition with one of your 12-power Busch Terlux Prism Binocular Glasses.

Faithfully yours,

WELLMAN RECORD—HERALD POLAR EXPEDITION.
Per Francis A. Buzzacott.

bodies are covered with the very finest black pebbled Morocco leather and all exposed metal parts are finished in fine, bright, black enamel, highly polished. The Busch Terlux Prism Binocular is adjustable for pupillary distances, in a most simple and convenient way, by bending the hinge bars until the two barrels are just exactly the right distance apart to fit the user's eyes. The eyepiece of the right barrel is made movable, to allow for adjustment of possible differences in the powers of the user's eyes. There are other high grade binocular glasses which equal this instrument in certain particulars, but there is no instrument made which equals this instrument in **all respects**. The magnifying power is high, the field of view is large, the illumination is far greater than possessed by any other glass, and the definition is better than with any other glass. There is no glass more highly corrected for spherical and chromatic aberration. The design is handsome, the construction strictly high class in every particular and the finish most excellent. For the use of tourists, farmers, hunters, ranchmen, stockmen, or any

No. 55F590 Busch Terlux Prism Binocular, 12-Power, complete with

solid sole leather case and shoulder strap. Price.....\$55.00

Delmar Achromatic Spy Glasses, at \$1.40 to \$2.95.

The Delmar Spy Glasses are fitted with first quality achromatic lenses, accurately fitted. Provided with slide cover for eyepiece and brass cap for front lens. The draw tubes are made from brass tubing, highly burnished. All trimmings are of lacquered brass and the bodies covered with fine black morocco leather. Made in four sections, thus closing to about one-third their total length.

No. 55F600 Delmar Spy Glass, diameter 10 lignes; length closed, 4 1/4 inches; extended, 13 inches; magnifying power 10 times. Price.....

No. 55F601 Delmar Spy Glass, diameter 12 lignes; length closed, 4 1/2 inches; extended, 14 inches; magnifying power 12 times. Price.....

No. 55F602 Delmar Spy Glass, diameter 14 lignes; length closed, 6 1/4 inches; extended, 16 1/4 inches; magnifying power 16 times. Price.....

No. 55F603 Delmar Spy Glass, diameter 16 lignes; length closed, 8 inches; extended, 22 inches; magnifying power 20 times. Price.....

If by mail, postage extra, 16 cents.

The Delmar Spy Glass, partly extended.



(If by mail, postage extra, 10 cents).....\$1.40

If by mail, postage extra, 12 cents.....1.55

If by mail, postage extra, 16 cents.....1.98

If by mail, postage extra, 20 cents.....2.95

Our Pocket Spy Glass, for \$2.80.



Our Pocket Spy Glass is fitted with extra quality achromatic lenses, the draw tubes are of burnished brass, caps nickel plated, and the body finely covered with the best morocco leather. Extra fine workmanship and finish throughout. Length when closed, 6 1/4 inches; when extended, 16 1/4 inches; magnifying power, 20 times. Price.....

(If by mail, postage extra, 16 cents).....\$2.80

Telescopes with Sunshade, at \$3.95 and \$6.75.

These Telescopes are made by the same maker who furnishes us with the Delmar Spy Glasses and the workmanship and quality throughout is practically the same as in the Delmar instruments, but they are of larger size and are provided with an additional feature—**as a sunshade**. This consists of a lacquered brass sleeve, which can be extended forward in such a manner as to shade the object glass from the direct rays of sunlight. These instruments are fitted with first quality achromatic lenses, burnished brass draw tubes, lacquered brass trimmings, morocco leather covering, carefully and accurately made and guaranteed throughout.

No. 55F625 Sunshade Telescope, diameter, 19 lignes; length, closed, 10 inches; extended, 30 inches; magnifying power 25 times. Price.....

No. 55F626 Sunshade Telescope, diameter, 22 lignes; length, closed, 10 1/4 inches; extended, 37 inches; magnifying power 30 times. Price.....

If by mail, postage extra, on No. 55F625, 40 cents; on No. 55F626, 50 cents.

Our XX Black Telescope, \$6.67.



the instrument suitable for observations of the sun. The spots on the sun, the mountains of the moon, the larger satellites of Jupiter, double stars, and many other interesting features of the heavenly bodies are readily seen with this instrument. The diameter of the object glass is 19 lignes, the length when closed is 9 1/4 inches, when extended, 30 inches. The magnifying power is 25 diameters. Price, complete.....

(If by mail, postage extra, 40 cents).....\$6.67

Our XXX Black Telescope, \$8.95.



GENUINE PARIS MADE TELESCOPE.
No. 55F652 Our XXX Black Telescope is an exceptionally fine instrument in every respect well made throughout, material and workmanship the best, finely finished, the lenses carefully and accurately adjusted, giving high magnifying power and fine definition. This is a splendid instrument for ordinary or terrestrial observations, and also affords excellent views of the sun, moon and other bodies, showing the sun spots, craters on the moon, Jupiter's satellites, etc. The sliding cover in the eyepiece is fitted with a dark glass for observations of the sun. This telescope measures 36 inches long, when fully extended, and 10 1/4 inches long when closed. The diameter of the object glass is 22 lignes (2 inches) and the instrument weighs 32 ounces. It is constructed throughout of brass, the very best metal known for scientific instruments, and it is finished with

fine black lacquer throughout. The draw tubes and trimmings are perfectly black, a finish which is permanent and will never tarnish. This black lacquered finish is much superior to the ordinary highly burnished brass draw tubes furnished with most telescopes. The covering of the body is black pebbled morocco leather.

Price, complete, just as shown in illustration. (If by mail, postage extra, 50c.).....\$8.95

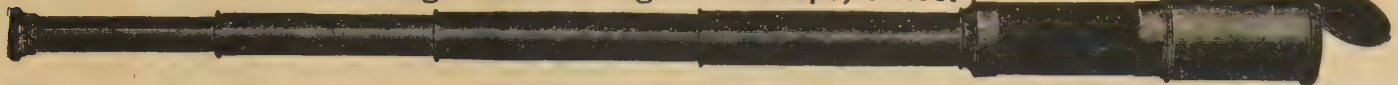
Astronomical Eyepiece, \$4.25.

No. 55F653 This Eyepiece is made for use with our No. 55F652 telescope, for astronomical observations only, and increases the power to 55 diameters. Price.....(If by mail, postage extra, 10 cents).....\$4.25



POWER
35
TIMES.

Extra High Grade 25-Ligne Telescope, \$15.90.



Gun Metal Finish. Magnifying Power 55 Diameters.

No. 55F657 This is the most powerful and the very highest grade telescope that we handle, a much higher grade and much finer instrument than is to be found in the best optical stores in the United States. We import this instrument direct from the maker in Paris, a maker whose specialty is extra high grade goods, who does not make any ordinary quality telescopes at all, but directs his entire attention to the making of extra high grade instruments. While the finish of this instrument throughout is finer and better than any other telescope with which it may be compared, still it is not the fine finish and workmanship which constitutes its chief points of superiority. It is the lenses which make this instrument so much superior to ordinary telescopes, these lenses being especially ground from the finest optical glass, very carefully centered and accurately adjusted. They are made to combine to the greatest possible extent the finest definition and highest magnifying power. For astronomical work this telescope forms an ideal instrument, showing clearly and distinctly the interesting changes and mysterious spots on the surface of the sun, the wonderful mountain ranges and apparently extinct craters of the moon, satellites of Jupiter, and the surface markings of this planet, the wonderful rings of Saturn, the canals on the planet Mars, nebulae, double stars, etc. For the observation of the sun a dark glass is mounted in the slide cover of the eyepiece. The magnifying power of this instrument is 55 diameters.

The draw tubes, trimmings, and all exposed metal parts are made with fine gunmetal finish, the very best and most expensive finish known for optical instruments. This telescope is made throughout from brass, but the fine gunmetal finish gives it the appearance of steel, the color being a characteristic glossy steel blue. This fine steel blue gunmetal finish will never tarnish or rust and the draw tubes always work smoothly and easily. The body of the instrument is covered with a fine grade of pebbled morocco leather. This telescope is made with sunshade, a device for protecting the object glass from the direct rays of the sun, adding greatly to the efficiency of the instrument. This sunshade consists of a metal sleeve which can be drawn forward so as to shade the object glass. Instead of a cap it is provided with a hinged metal cover which affords perfect protection to the object glass. The length of this telescope when extended is 41 1/4 inches; when closed 12 1/4 inches. Weight, 50 ounces. The diameter of the object glass is 25 lignes (2 1/2 inches), and the magnifying power 55 diameters. The high magnifying power, extra quality lenses, fine workmanship and beautiful finish combine to make this telescope a most desirable instrument. Price, complete.....\$15.90

Astronomical Eyepiece, \$4.65.

No. 55F658 This Eyepiece is made for use with our No. 55F657 telescope, for astronomical observations only, and increases the power to 80 diameters. Price.....\$4.65
If by mail, postage extra, 10 cents.

Genuine Bardou & Son Rifle Range Telescope for \$16.50.

No. 55F675 The Bardou Rifle Range Telescope represents the highest degree of perfection attained in telescope making. The firm of Bardou & Son, Paris, enjoys the reputation of producing the finest telescopes in the world, and this instrument was especially designed by Bardou & Son for the French government, which desired an extra good glass for military purposes. Both ends of the Bardou Rifle Range Telescope are protected by leather caps, which at the same time afford a means of attaching the shoulder strap for convenience in carrying; the barrels are finished in dead black, a great improvement over the usual highly burnished brass draws, which soon tarnish. The body of the Bardou Rifle Range Telescope is covered with the best grade smooth horsehide leather, with black oxidized draw tubes and trimmings, fine quality horsehide leather caps for each end, and shoulder strap. The Bardou Rifle Range Telescope is fitted with absolutely the best achromatic lenses made, giving great clearness and fine definition. We guarantee the Bardou Rifle Range Telescope to show a bullet mark at a distance of half a mile, in clear atmosphere. The diameter of the object glass is 28 lignes; the length when closed is 11 inches, when extended, 36 inches. Power is 33 diameters. Price, complete.....(If by mail, postage extra, 60c).....\$16.50
No. 55F676 Astronomical Eyepiece for Bardou Rifle Range Telescope, increasing the power to 50 diameters, thus making it an extra fine instrument for observing the sun, moon and stars. Price.....(If by mail, postage extra, 10 cents).....\$2.70



\$16.50

Tripod For Telescope.

No. 55F698 This is a high grade, beautifully finished, Metal Sliding Tripod. The legs are in five joints and will telescope. The head, or clamp, is so adjusted that a telescope can be securely fastened to it, and can be readily moved in a horizontal or vertical direction, and set at any angle desired. This tripod is suitable for any telescope of 22 lignes or smaller, with the exception of the Bardou telescope. It is suitable for any telescope shown in our catalogue, with the exception of Nos. 55F675 and 55F657. It is very desirable and almost necessary to use one of these tripods when making observations, so that the instrument will be perfectly steady. Shipping weight, 3 1/2 pounds. Price, complete.....\$5.75

MAGNIFIERS.

Tripod Microscope.

No. 55F710 Tripod Microscope, adapted to a variety of uses where a short focus and high magnifying power is desirable. Adjustable focus, extra high grade lens, strong, heavy brass mounting, with fine lacquered finish. The best tripod microscope made. Price.....30c
If by mail, postage extra, 6 cents.

Combination Microscope.



No. 55F719 Combination Microscope, with lacquered brass case, 2 inches in length, has two lenses, one of very high power, the other of medium power; is specially adapted for the pocket. Price, including one inset holder.....18c
If by mail, postage extra, 5 cents.

Prospectors' Magnifying Glass.

No. 55F725 Prospectors' Magnifying Glass, heavy, well finished hard rubber case, two lenses, 1 inch and 1 1/4 inches in diameter, of high magnifying power. Strong and durable. Especially adapted for the use of mineral prospectors; being designed by a mining expert of long experience and made expressly for us by one of the best optical manufacturers in the world. Price.....(If by mail, postage extra, 5 cents).....\$1.95

Triple Lens Magnifiers.

These are the most powerful instruments made in this style of construction, having three extra fine quality magnifying glasses, which can be used separately or all together, as desired, thus giving a range of power. The three lenses used together form an extra powerful magnifier. Mounted in finely finished rubber cases.

No. 55F746 Diameter of lenses, 1/2, 3/4, and 1 inch. Price.....43c
If by mail, postage extra, 3 cents.
No. 55F747 Diameter of lenses, 3/4, 1, and 1 1/4 inch. Price.....57c
If by mail, postage extra, 4 cents.
No. 55F748 Diameter of lenses, 1, 1 1/4, and 1 3/4 inch. Price.....72c
If by mail, postage extra, 4 cents.

FOLDING CODDINGTONS.



These Coddington Magnifiers are made with folding metal cases, nickel plated, making them very convenient for carrying in the pocket. They are fitted with very fine double achromatic lenses of high power.

No. 55F781 Diameter, 1/2 inch. Price.....\$0.75
If by mail, postage extra, 3 cents.
No. 55F782 Diameter, 1 inch. Price.....1.00
If by mail, postage extra, 5 cents.
No. 55F783 Diameter, 1 1/4 inches. Price.....1.25
If by mail, postage extra, 6 cents.
No. 55F784 Diameter, 1 3/4 inches. Price.....1.40
If by mail, postage extra, 8 cents.

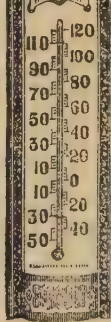
Gem Microscope, \$1.75.

No. 55F805 This little instrument is designed especially for beginners in this fascinating study, and its simplicity, compact form and low price make it a very popular style. It is substantially made of brass throughout, stands 6 inches high, has one eyepiece and one objective giving magnifying power of 20 diameters. Beneath the stage a mirror is provided for illumination of transparent objects. The Gem Microscope has sufficient power to render the minute objects in mineral, animal and vegetable life distinctly visible and will prove a source of enjoyment and profitable instruction. Price, complete in polished wood case.....\$1.75
If by mail, postage extra, 14 cents.



THERMOMETERS.

Distance Reading Thermometers.



In the Distance Reading Thermometers the scale and figures are large and very distinct, the tube magnifies the column of red spirit, and the temperature is therefore easily read at a distance of from 15 to 25 feet. They are very convenient and present a handsome appearance.

No. 55F914 Distance Reading Thermometer, enameled metal case, large black figures, red spirit tube, 7 1/2 inches long. Price.....18c
If by mail, postage extra, 8 cents.
No. 55F916 Distance Reading Thermometer, same style as No. 55F914, but 2 1/2 inches wide by 9 1/4 long, with extra large and plain figures, easily read at a distance of 25 feet. Price.....150c
If by mail, postage extra, 11 cents.

Tin Case Outdoor Thermometers.

No. 55F905 Japanned Tin Case Thermometer, ordinary grade, black figures on light metal scale; mercury tube. Length, 8 inches. Price.....10c
If by mail, postage extra, 7 cents.

No. 55F908 Japanned Tin Case Thermometer, good quality, heavier, better made and more accurate than the preceding style; seasoned tubes of standard size, mercury only; good reliable thermometer for ordinary use. Length, 8 inches. Price.....19c
If by mail, postage extra, 8 cents.

No. 55F911 Japanned Tin Case Thermometer, best grade made, white figures and graduations upon black oxidized scale, thoroughly seasoned tubes of large size, good material and workmanship throughout, and guaranteed absolutely accurate; mercury only. Length, 8 inches. Retailers everywhere at \$1.00. Price.....58c
If by mail, postage extra, 10 cents.

No. 55F913 Japanned Tin Case Thermometer, with red spirit tubes, graduated to 40 or 60 degrees below zero. Carefully tested for accuracy and is perfectly reliable. Length, 12 inches. Price.....79c
If by mail, postage extra, 13 cents.

Storm Glass Thermometers.

No. 55F930 The Old Original Poole's Barometer, a combined storm glass and thermometer, mounted upon a varnished wood case, 3 inches wide by 9 1/4 inches long. This storm glass foretells the weather with a fair degree of accuracy for 24 hours in advance, and the thermometer shows correct temperature. Price, (if by mail, postage extra, 12c).....

No. 55F932 Antique Oak Storm Glass and Thermometer

combined, mounted upon carved oak back with fancy beaded edge, black oxidized metal scale to thermometer with brass mountings, extra large storm glass with etched lettering. A reliable and handsome instrument. Price.....58c
If by mail, postage extra, 17c.

No. 55F934 Copper Case Storm Glass and Thermometer, case made of polished copper, silvered metal scale, high grade thermometer with standard size tube, mercury. A very serviceable instrument for outdoor use. Price.....(Postage extra, 14 cents).....40c



Fever Thermometers.

Clinical or fever thermometers are used, as the name implies, for taking the temperature in cases of sickness. No family should be without a good fever thermometer, and we handle only the highest grade, as a cheap or inaccurate instrument is worse than no use.

No. 55F940 Fever Thermometer, 4 inches long, magnifying tube, self registering, in hard rubber case, very accurate and guaranteed. A certificate of accuracy given with each one. Price.....78c
If by mail, postage extra, 3 cents.
No. 55F942 Fever Thermometer, 4 inches long, self registering, in hard rubber case magnifying tube, very carefully tested and guaranteed, registers in one minute. Each thermometer accompanied by certificate of accuracy. Price.....98c
If by mail, postage extra, 3 cents.
No. 55F944 Fever Thermometer, 4 inches long, self registering; in black enameled case with gold trimmings, chain and clip; cannot be lost out of pocket; magnifying tube; very carefully tested and certificate of accuracy with each one. Price.....89c
If by mail, postage extra, 3 cents.

Dairy Thermometers.

No. 55F950 Churn Thermometer with flange scale, tested at 62 degrees for churning. Price.....8c
If by mail, postage extra, 4 cents.

No. 55F957 All Glass Dairy Thermometer New easy reading style, made with extra large plain figures, special red lettering at scalding, cheese, churning and freezing points. Red spirit column, easy to see. Bulb weighted with shot, stands upright in cream. Very accurate. Price.....13c
If by mail, postage extra, 5 cents.

No. 55F960 Dairy Thermometer, all glass. This thermometer floats in the cream in upright position with entire scale exposed to view. Scale is hand graduated and very accurate. Red spirit, magnifying tube, making it very easy to read. Price.....(If by mail, postage extra, 11 cents).....39c

Incubator Thermometers.

No. 55F965 Incubator Thermometer, extra large bulb and tube, very sensitive. Absolutely accurate; 6 inches long. Price.....(Postage extra, 6c).....42c
No. 55F966 Incubator Thermometer, same style and grade as No. 55F965 but 4 1/2 inches long. Price.....37c
If by mail, postage extra, 6 cents.
No. 55F967 Incubator Thermometer, same quality as preceding styles, but triangular in shape, will stand upright among the eggs with scale showing plainly. Price.....45c
If by mail, postage extra, 8 cents.

Hydrometers.

No. 55F977 Hydrometers, for testing specific gravity of liquids, eleven kinds as follows: Acids, alkalis, ammonia, coal oil, gasoline, salt, spirits, syrup, vinegar, liquids lighter than water, liquids heavier than water. State kind wanted. Price, any style.....29c
If by mail, postage extra, 5 cents.

POCKET COMPASSES.

Watch Style, 18 Cents.

No. 55F1010 Pocket Compass, watch style, open face, bevel edge glass, paper dial, brass case. Diameter, 1 1/2 inches. Price.....18c
If by mail, postage extra, 3 cents.

Good Compass for 43 Cents.

No. 55F1015 This Watch Style Pocket Compass is made with silver metal dial, protected by heavy beveled glass, substantial brass case, and provided with sliding stop. Diameter, 1 1/2 inches. Price.....(Postage extra, 3c).....43c

Jeweled Compass, 72 Cents.

No. 55F1020 This fine Pocket Compass has strong brass case with cap cover, heavy beveled glass, silver metal dial, with full circle divisions, sliding stop and jeweled cap to needle. Diameter, 1 1/2 inches. An extra good compass at a very low price. Price.....(If by mail, postage extra, 4 cents).....72c

Jeweled Compass, 95 Cents.

No. 55F1030 Our Watch Style Jeweled Pocket Compass is made with finely finished strong brass case with hinged cover, heavy beveled edge glass, silver metal dial with full circle divisions and sliding stop. The needle is very sensitive and mounted with jeweled cap. Diameter 2 inches. A compass that will last a lifetime and give perfect satisfaction under any conditions. Price.....95c
If by mail, postage extra, 5 cents.

Fine Jeweled Compass, \$1.78.

No. 55F1033 An extra high grade pocket compass, made throughout in the most careful and accurate way. Strongly made lacquered brass case, 3/4 inches in diameter, with cap cover, extra heavy beveled glass, automatic stop and best grade jewel mounted English bar needle. Bottom of compass is oxidized in black, with white lettering, and the full circle divisions are raised to level of needle. Price.....\$1.78
If by mail, postage extra, 10 cents.

High Grade Compass, \$1.90.

No. 55F1050 This is a very fine, compact compass, very convenient for carrying in pocket, made like a watch with nickel plated dustproof case, spring hinged cover, opened by pressing on stem, best jewel mounted English bar needle, automatic stop and heavy beveled glass. The full circle divisions are engraved on a silver metal dial raised to level of needle. Diameter, 2 inches. Price.....\$1.90
If by mail, postage extra, 6 cents.

Surveyors' Compasses with Levels.

No. 55F3001 Surveyors' Compass with folding hooked sights, fine English bar needle, jewel mounted, with sliding stop, full circle divisions engraved on silver metal dial, raised to level of needle. This compass is fitted with two spirit levels, greatly increasing the accuracy and efficiency. Length of needle, 2 1/2 inches. Price complete, including Jacob Staff mounting with ball and socket joint as shown in illustration.....\$8.40
If by mail, postage extra, 28 cents.
No. 55F3003 Surveyors' Compass, same as No. 55F3001, but larger. Length of needle, 3 inches. Price complete, \$9.45
If by mail, postage extra, 35 cents.

Surveyors' Vernier Compasses.

No. 55F3011 Surveyors' Vernier Compass. Best English make, finest materials and workmanship throughout, bronze finish. Made with two very sensitive spirit levels for accurate adjustment. A fine vernier for close readings. Best grade mounted English bar needle and set screw stop. The full circle divisions are engraved on a silver metal dial raised to level of needle. Length of needle 3 1/2 inches. Shipping weight, 4 pounds. Price.....\$16.45
AND \$18.95
complete, including ball and socket joint as shown in illustration, suitable for either Jacob Staff or tripod.....\$16.45
No. 55F3012 Surveyors' Vernier Compass, same as No. 55F3011, but larger. Length of needle, 4 1/2 inches. Shipping weight, 5 pounds. Price complete, \$18.95
NOTE—Tripsods are not included above prices. See No. 55F3033 for prices on suitable tripsods.

Compass Tripsods and Jacob Staffs.

No. 55F3030 Jacob Staff, a straight, hardwood stick with metal shoe and tapered top, suitable for any of the compasses previously described. Price.....75c
No. 55F3033 Compass Tripod, light weight, good quality, suitable only for compasses Nos. 55F3011 and 55F3012. Price.....\$3.90
No. 55F3036 Compass Tripod, extra quality, heavy, made especially for compass No. 55F3021. Price.....\$4.60

55F3033 Drainage Level, \$23.90. 55F3036

No. 55F3046 This is a thoroughly practical, accurately constructed level, designed especially for the use of farmers and ditchers. As shown in the illustration, this level is provided with tripod and leveling head, by means of which the instrument can be perfectly leveled up and kept so when revolved. The telescope is a powerful high grade, achromatic instrument, 12 inches long and made with fixed crosshairs inside which cannot get out of adjustment. With this telescope a level can be read at a distance of 500 feet. The telescope carries a carefully ground spirit level, adjustable by two nuts and so sensitive that a difference of 1/4 of an inch in 100 feet can be easily determined. The entire instrument is constructed of bronze metal, finely finished, with best workmanship throughout. Shipping weight, 12 pounds. Price, complete with tripod and box.....\$23.90
No. 55F3047 Drainage Level, same as No. 55F3046 but fitted with horizontal circle, that angles reading to single degrees can be turned off, thus making a very suitable instrument for builders. Price, complete with tripod and carrying case.....\$28.00

Architects' Level, \$44.75.

No. 55F3049 This level exactly meets the requirements of architects, builders, millwrights, engineers, surveyors or others engaged in construction, sanitary work, drainage, road leveling, etc. This level is provided with an extra high grade perfectly achromatic telescope; 12 inches long, magnifying power 20 diameters, fitted with fine crosshairs and adjustable eyepiece for precise focusing of the crosshairs. With this telescope a leveling rod can be read at a distance of 600 feet. The instrument revolves on a horizontal circle 3 1/2 inches in diameter, graduated from 0 to 90 each way and is read to 5 minutes by vernier fixed to spindle. The level ground absolutely true with very sensitive bubble, is graduated and securely mounted under the telescope. We furnish this level complete with metal trivet, substantial tripod, fine hardwood box with lock and strap. Shipping weight, 22 pounds. Price, complete.....\$44.75

Vernier Transit Compass, \$69.00.

No. 55F3057 This Transit is an ideal instrument for county surveyors or others who want to do good land surveying, but do not care to invest the large amount usually charged for a transit. This instrument is provided with a very substantial leveling arrangement, with two straight levels, a powerful telescope 8 inches long, with fine crosshairs and rack and pinion focus movement. The compass is 6 1/4 inches in diameter, with variation plate inside the circle. Length of needle, 5 1/4 inches. Provided with clamp and tangent screw to center. This instrument is no heavier than an ordinary compass, the weight without tripod being only 8 pounds. We include with this instrument a good tripod, plumb bob, shade, adjusting pin, screwdriver, magnifying glass and substantial mahogany box with lock and carrying strap. Shipping weight, 28 pounds. Price, complete.....\$69.00
No. 55F3059 Vernier Transit Compass, same as No. 55F3057, but with level and clamp to telescope, making instrument available for regular leveling work. Price, complete.....\$82.00

Extra High Grade Vernier Compass.

No. 55F3521 This Surveyors' Vernier Compass is an extra high grade instrument, made throughout in the most careful and accurate manner, the very best compass on the market at any price. The sights, which are detachable, are very firm and rigid, and graduated for taking angle of elevation and depression. The vernier for adding or subtracting magnetic variations of the needle is placed under the glass. Two straight levels, very sensitive, are provided for adjustment, and the entire construction throughout is very heavy and substantial, highly finished and accurately adjusted. The needle is 5 inches long, made of special magnetic steel, swung on a jeweled center and very sensitive. This Compass is put up in a substantial, finely finished mahogany box with lock and carrying strap. Shipping weight, 25 pounds. Price, without tripod.....\$32.40
Jacob Staff mountings with ball and socket joint, extra.....\$1.50
NOTE—If compass is to be used with tripod, the Jacob Staff mountings will not be needed. See No. 55F3036 for prices on suitable tripod.

Engineer's Transit, \$98.00.

No. 55F3060 This instrument is a complete engineer's transit of the best type, reading horizontal angles on the limb and vernier circle to one minute, vertical angles on the vertical circle and vernier to five minutes, and is fitted with a fine leveling attachment for all kinds of leveling work. The transit is fastened to the tripod on a shifting head so that the instrument can be quickly set over a given point without moving the tripod. The limb is six and one-half inches in diameter and can be set to zero degrees by the lower clamp and tangent screw. It is read by one double vernier right and left, to single minutes. The graduations are

in silver from 180°-0°-180°. The compass is supplied with variation plate, set with rack and pinion and clamp. The needle is five inches long. The vernier plate has two finely ground levels at right angles. The telescope is 8 1/2 inches long, and is equipped with a fine achromatic objective and erecting eyepiece by which the crosshairs can be focused. The objective is focused by a rack and pinion. The telescope is mounted on two standards, one of which is adjustable to make the telescope axis absolutely horizontal. The telescope axis has a clamp and tangent screw and fastened along the telescope is a finely ground sensitive level, properly graduated. This instrument is also provided with a vertical circle, 3 1/2 inches in diameter and with its vernier reading right and left, vertical angles can be read in five minutes. The instrument is fitted with a fine polished mahogany case, containing plumb bob, adjusting pins, reading glass, sun shade, screwdriver and full directions for adjustment of instrument. Shipping weight, 30 pounds. Price, complete with fine hardwood tripod.....\$98.00

Chesterman Chains.

No. 55F3101 Iron Chain, made of best iron wire, with two oval rings between links, brass swivel handles, brass tallies. Length, 2 poles. Price.....\$1.60
Length, 4 poles. Price.....2.50
Length, 50 feet. Price.....1.80
Length, 100 feet. Price.....2.75
No. 55F3103 Steel Chain, made of best cast steel wire, hardened, tempered and polished, two oval rings between links, brass swivel handles and brass tallies. Length.....2 poles 4 poles 50 feet 100 feet
Price.....\$2.45 \$4.50 \$2.65 \$5.00
No. 55F3105 Braze Steel Chain, same as No. 55F3103, but with all joints brazed, making a solid chain. The best chain made. Length.....2 poles 4 poles 50 feet 100 feet
Price.....\$4.00 \$7.50 \$4.25 \$7.75
NOTE—The 2-pole and 4-pole chains are divided into links and tallied every 10th link. The 50-foot and 100-foot chains are divided into feet and tallied every 10 feet.

Steel Tape.

No. 55F3107 Surveyors' Steel Tape, used by both engineers and building contractors. This tape is 100 feet long and is tallied at the end of every foot. The first and last foot is tallied each tenth of a foot. One of the most durable and useful chains on the market. Is provided with brass handles at each end and comes wound on strong iron reel to prevent tangling. Price, complete.....\$3.95

Arrows or Marking Pins.

No. 55F3109 Arrows or Marking Pins, iron, 15 inches long, in sets of eleven. Price, per set.....55c
No. 55F3110 Arrows or Marking Pins, steel, best grade, 15 inches long, in sets of eleven. Price, per set.....85c

Leveling Rods and Poles.

No. 55F3131 Philadelphia Rod, heavy hardwood, divided into feet and 10ths, vernier reading to 100ths, with target, vernier and clamp. 7 feet long, sliding out to 13 feet. Price.....\$9.90
No. 55F3133 Architects' Rod, hardwood, divided into feet, inches and 1/4 inches; with target, vernier and clamp. 5 1/2 feet long, sliding out to 10 feet. Price.....\$5.10
No. 55F3145 Ranging Pole, best seasoned wood; octagonal, painted red and white, alternating every foot. Price 10 feet, \$2.12; 8 feet, \$1.92; 6 feet.....\$1.70

Surveyors' Guide.

No. 3F04722 By Andrew Duncan, C.E., containing necessary information to make any person a finished land surveyor without the personal aid of an instructor. The book is cloth bound, size 5x8 inches. Contains over two hundred pages of instructive matter, with all necessary illustrations and tables. Price.....(If by mail, postage extra, 10 cents).....\$1.35

Department of STEREOSCOPES and STEREOSCOPIC VIEWS

Greatly enlarged for this season, very much improved and strengthened, with new and additional features never before offered by us, and not presented by any other concern. A department of wonderful interest to everyone.

WE ASK YOUR CAREFUL ATTENTION to the following pages of this department, for we believe that there are no other pages in the catalogue that offer greater advantages, greater interest, or more value for the money asked, than these pages of stereoscopes and stereoscopic views.

WE LEAD THE WORLD in stereoscopes and stereoscopic views. Our sales in this department have shown phenomenal growth, enabling us to so strengthen our line and to give so much more in value for the price, that we have no competition whatever in this department. In fact, you will find others who attempt to catalogue this interesting line of merchandise, offer you for the same amount of money only about one-half in value what we do, and in addition, the views and scopes offered by others are

in no way equal to ours, as a comparison would very quickly demonstrate. Be sure to read, on the following pages, the clear explanation of what a stereoscopic view and a stereoscope really are, and be sure to read about our new Educational Series of Views.

ABOUT POSTAGE, EXPRESS OR FREIGHT on stereoscopic views. If sent by mail, the postage on one set of one hundred views and stereoscope is 44 cents, or on the views alone, 24 cents. If more than one outfit is ordered it is cheaper to ship by express, and to most points within 500 miles of Chicago it is cheaper to ship even one outfit by express. If you include with your order for views goods from other departments sufficient to make a freight shipment, the cost of transportation on the views will be so small that it is not worth considering.

A GOOD STEREOSCOPE FOR 12 CENTS.



No. 55F1305 This Stereoscope is made with hard wood frame, wood screw handle, small but first quality lenses, and the hood is made from pressed strawboard, stained and var-

12c

nished in imitation of rosewood.

Price, per gross, \$15.90; per dozen, \$1.38; each,12c

If by mail, postage extra, each, 18 cents.

OUR BIRCHWOOD STEREOSCOPE FOR 20 CENTS.

No. 55F1311 The hood of this stereoscope is made from a good quality of birch wood. The frame is of birchwood and it is fitted with a patent folding handle. The lenses are small but of first quality.

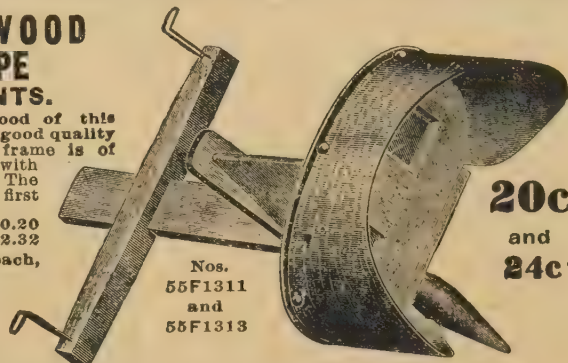
Price, each,\$0.20

Per dozen,2.32

If by mail, postage extra, each, 20 cents.

No. 55F1313 This stereoscope is made with birchwood hood, birchwood frame and folding handle, same as our No. 55F1311, but has first quality medium sized lenses, instead of small lenses.

Price, per dozen, \$2.75; each, (If by mail, postage extra, each, 20 cents)24c



20c
and
24c

Nos.
55F1311
and
55F1313

OUR SPECIAL ALUMINUM STEREOSCOPE FOR 49c

VARNISHED CHERRY FRAME, ENGRAVED ALUMINUM HOOD PATENT LENS LOCKS.



No. 55F1319 This Elegant Stereoscope is made with fine aluminum hood, beautifully engraved and bound with dark red velvet. The frame is of cherry wood, carefully finished and varnished, with patent folding handle. The lenses are extra quality, of good size, carefully ground from the highest grade of fine-

clear glass, accurately adjusted and firmly held in place by latest patented aluminum lens lock. Our Special Aluminum Stereoscope is a universal favorite with canvassers, who find that the elegant appearance and sterling good qualities which it possesses make it a very ready seller. The very low price which we quote on this stereoscope is made possible only by the fact that we have contracted for the largest quantity of high grade stereoscopes ever handled by any one dealer and have thus been enabled to reduce the manufacturing cost to the lowest possible figure. Price, per dozen, \$5.64; each,49c

If by mail, postage extra, each, 25 cents.

OUR LARGE LENS WALNUT STEREOSCOPE FOR 60c



No. 55F1324 This stereoscope is made from solid black walnut throughout, varnished walnut hood, brass trimmings and patent folding handle. The lenses in this walnut stereoscope are extra large, the very highest grade stereoscopic lenses made, specially ground from the best clear optical glass and accurately adjusted. Best workmanship and carefully selected materials throughout; an extra good stereoscope.

Price, per dozen, \$6.95; each,60c

If by mail, postage extra, each, 20 cents.

The Stereo-Graphoscope is an instrument made upon a new principle by means of which it can be adjusted for either regular stereoscopic views or single photographs and other pictures by simply reversing the lenses. The manner in which the lenses are mounted and the shape of the hood shuts out all light, making a dark chamber around the eyes and giving a very clear, beautiful effect to the pictures.

No. 55F1335 Stereo-Graphoscope, cherry frame, varnished cherry hood, brass trimmings and wood screw handle. Medium size lenses of best quality. Price, per dozen, \$3.76; each,32c

If by mail, postage extra, each, 25 cents.

No. 55F1336 Stereo-Graphoscope, cherry frame, varnished mahogany hood, brass trimmings and patent folding handle. Best grade lenses of large size, a first class instrument throughout. Price, per dozen, \$5.06; each,43c

If by mail, postage extra, each, 25 cents.

No. 55F1337 Our Best Stereo-Graphoscope, made with oiled cherry frame, fine varnished mahogany hood, all trimmings nickel plated and highly polished, patent folding handle, first quality materials and best workmanship throughout. Extra large lenses of very highest quality. Price, per dozen, \$6.82; each,58c

If by mail, postage extra, each, 25 cents.

STEREO-GRAPHOSCOPES

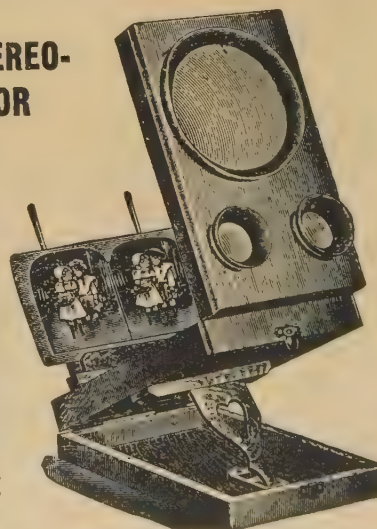


32c

OUR IMPORTED STEREO-GRAPHOSCOPE FOR \$2.75

No. 55F1345 This instrument, a combination stereoscope and graphoscope, is designed for both stereoscopic pictures and single photographs, being fitted with a pair of very high grade specially ground stereoscopic lenses for the former and with a large double convex graphoscope lens, 4 inches in diameter, for the single pictures. Made from polished mahogany, very finely finished throughout, folds compactly when not in use, measuring when closed only 8 1/2 inches long by 5 1/4 inches wide by 2 1/2 inches deep. An ornament to any parlor, and the source of great interest and amusement. Price, complete,\$2.75

If by mail, postage extra, each, 35 cents.



OUR EDUCATIONAL SERIES COLORED STEREOSCOPIC VIEWS

WHAT IS A STEREOSCOPIC VIEW?

AT FIRST THOUGHT a stereoscopic view seems to be simply a double photograph, two photographs mounted side by side on one card. Apparently the two photographs are just alike, but in reality there is a wonderful difference in these two pictures, these two photographs that form the stereoscopic view, and the whole secret of the superiority of a stereoscopic picture over any other form of photograph lies in this fact—that the two pictures are not exactly alike.

STEREOSCOPIC VIEWS ARE MADE WITH A DOUBLE CAMERA, a special camera fitted with two lenses, which makes two simultaneous pictures of the same subject side by side on the same plate, these two pictures differing from each other, because the two lenses are about three inches apart, and therefore the picture which one lens makes is from a slightly different view point than the picture made by the other lens. One lens sees, or takes, a little more of the right hand side of the subject, the other lens a little more of the left hand side. When these two pictures are combined by the prismatic lenses of the stereoscope, we get that wonderful stereoscopic effect, that effect of reality, of distance, of perspective and of relief which has puzzled the scientists and excited the admiration of everyone since the day

of the discovery of the stereoscope by Prof. Wheatstone and Sir David Brewster, away back in the first half of the 19th century.

THE STEREOSCOPE IS AN OPTICAL INSTRUMENT for viewing stereoscopic pictures. It is provided with two powerful prismatic magnifying lenses. When the stereoscopic view is looked at through the stereoscope the prismatic lenses of the instrument combine the two pictures into one and at the same time cause a wonderful transformation in the appearance of the view. The ordinary looking photograph of the two pictures, apparently just alike, become, when seen through the stereoscope, a single picture, life size, with everything standing out in relief, just exactly as though you were looking at the object itself instead of a picture. **SEEN THROUGH THE STEREOSCOPE**, the stereoscopic view brings the original scene directly before us in a way that seems almost like magic, so wonderful is the effect of distance, depth and solidity. Seen for the first time, the marvelous detail, the appearance of natural size, the natural perspective, the figures springing up in the foreground as distinct and real as if alive, has an almost startling effect.

THE EDUCATIONAL VALUE OF OUR STEREOSCOPIC VIEWS.

A SMALL COLLECTION of stereoscopic views, without descriptive matter of any kind, or simply with the name of the view printed at the bottom, may be interesting for a time. The pictures may be beautiful and may prove a source of amusement, but to be of real value, to be of lasting interest, every stereoscopic view should be accompanied by a complete, accurate and carefully written description.

FOR EXAMPLE, we may select at random from Views a stereoscopic picture showing the interior of the Coliseum at Rome. Seen through the stereoscope this is a beautiful picture. As we look at it we seem to be actually in Rome, looking at this most famous of ancient Roman buildings, but no matter how perfect this picture may be, no matter how natural in appearance it is, no matter how true an idea it gives us of the exact appearance of the Coliseum

OUR INTEREST IS VERY GREATLY INCREASED AND THE PICTURE ASSUMES A NEW AND GREATER VALUE

when we turn it over and read on the back that the Coliseum is the largest and most magnificent stone amphitheater ever built, that its erection was commenced by Vespasian, A. D. 72, that it was opened during the reign of Titus, but not completed until the time of Domitian, that 12,000 captive Jews were the workmen and



that the Christian martyr Gaudentius was the architect; that this wonderful amphitheater was used for gladiator combats and fights of slaves and Christians with wild beasts; that St. Ignatius was the first martyr that was here devoured by lions, and that a cross in the arena now marks the spot where the early Christians suffered. We read that outwardly the building shows four stories, supported respectively by Doric, Ionic and Corinthian columns, on which the arches of each story rested. We learn that five elliptic, massive walls carried spaces for the spectators in the interior, and we learn of the marvelous ingenuity in the arrangement of the passages through which the multitudes reached the 87,000 seats, we learn how the name Coliseum is derived from the Italian word Colosseo, that it was first used in the eighth century, and probably derived from the colossal statue of Apollo-Nero, located near by.

WITH THIS FUND OF INFORMATION BEFORE US, the picture takes on new interest, and every one of the 900 views, constituting our great Educational Series, comes with full and complete descriptive matter, some idea of the genuine and lasting value of this series of views may be gained.

REMEMBER, you get a **PROFIT SHARING CERTIFICATE** with every purchase over \$1.00, and can soon get something very valuable entirely **FREE**, as explained on pages 1 and 2.

WHY WE CAN SELL THESE VIEWS AT 65 AND 85 CENTS PER HUNDRED.

MANY WHO HAVE BEEN ACCUSTOMED to buying the old style, plain, uncolored stereoscopic views, without descriptive matter, from agents, paying \$2.00 per dozen for them (which is at the rate of \$16.67 per hundred), may feel inclined to doubt or question the quality of our Educational Series of colored stereoscopic views when we offer them at this heretofore unheard of price, 85 cents per hundred. **OUR ABILITY TO SELL** these colored stereoscopic views at the price quoted in this catalogue is due: First—to our new color process for making these views, a process which we ourselves originated (and which our competitors are now unsuccessfully trying to imitate). Secondly—to our ability to sell greater quantities of views than any other publisher, this immense quantity enabling us to still further reduce the cost of production. Third—to our method of selling the views direct to our customers, without any commissions to agents, without any dealers' profits, without any advertising expense, and with only our one small percentage of profit added to the actual cost, the same method we use in selling the most staple merchandise.

BRIEFLY, THIS ASTONISHINGLY LOW PRICE on views is made possible, first, by our new process; second, by the immense number we make; third, by our economical method of marketing. **OUR GUARANTEE.** We guarantee our Educational Series of colored stereoscopic views, as described on this and the three following pages, to be exactly as represented in every respect, genuine stereoscopic views with the most perfect stereoscopic effect, all made in natural colors, with accurate and interesting descriptions.

EACH AND EVERY ORDER which we receive for these Educational Views is accepted and filled with the binding agreement that if the views do not prove entirely satisfactory in every respect, exactly as represented, as good or better than any other stereoscopic views that you have ever seen, regardless of price, they may be returned to us at our expense, charges collect, and we will refund to you not only the amount which you paid us for the views, but also any transportation charges you may have paid on them.

COMPLETE STEREOSCOPIC RECORD OF THE AWFUL SAN FRANCISCO CALAMITY.

THE GREATEST DISASTER OF MODERN TIMES. THOUSANDS OF KILLED AND INJURED, HUNDREDS OF THOUSANDS HOMELESS, HUNDREDS OF MILLIONS OF DOLLARS IN PROPERTY DESTROYED. SURVIVORS LEFT TO FACE FIRE AND FAMINE, AND THE MERCILESS RAVAGES OF GHOULS. THE ONLY TIME THAT A GREAT CITY HAS BEEN LITERALLY WIPED OFF THE MAP. THIS WONDERFUL SET OF GENUINE STEREOSCOPIC PICTURES CONVEYS THE MOST COMPLETE, THE MOST VIVID, THE MOST REALISTIC IDEA OF THIS TERRIBLE CALAMITY, THIS INDESCRIBIBLE HORROR. PICTURES THAT WERE MADE AMID THE HOT AND SMOKING RUIN OF MAGNIFICENT BUILDINGS, MADE WHILE THE SOLID EARTH WAS STILL CONVULSED WITH MIGHTY TREMBLINGS, MADE UNDER CONDITIONS OF THE MOST TERRIBLE HARDSHIP AND DANGER.



VIVID DESCRIPTION OF EACH PICTURE. Printed on the back of every view is a complete description; sixty intensely interesting descriptions, constituting, as a whole, a complete, authentic and graphic history and story of San Francisco's horror.

THERE ARE PICTURES OF THE HUNGRY BREADLINE, beggars and millions shoulder to shoulder, all reduced to one common level, waiting their turn for the soup or the bread quickly furnished by a generous and sympathetic nation; pictures of the refugees' camps in the parks; pictures of tired and worn workers in the sad and never ending search for the missing.

THE LITERAL DESOLATION OF ONCE BEAUTIFUL SAN FRANCISCO, the tangle and chaos resulting from earthquake and fire, is most strikingly shown in these wonderful views of the torn and twisted streets, the yawning chasms, the ruined palaces on Knob Hill and the remains of magnificent homes on beautiful Van Ness Avenue.

VIEWS ALONG THE DEVASTATED WATER FRONT, views on Market street, views in the congested wholesale district, where the destruction was absolutely complete, all help to give us some idea of the appalling magnitude of the loss, the terrific effects of this seismic upheaval and fire.

THE RUIN OF THE MAGNIFICENT CITY HALL, the historic Palace Hotel and stately business blocks shaken and torn by the earthquake, ravished by fire and finally razed to the ground by dynamite in a vain effort to stay the progress of the flames, help us to appreciate the awfulness of the catastrophe.

MADE BY A NEW PROCESS these colored stereoscopic disaster surpass in quality any other views ever made. The coloring is better, more pleasing to the eye, and more absolutely true to nature. The detail is better, reproducing with perfect fidelity all the original photographic definition. They are made on the highest grade of super-enlarged card board, with tinted borders, they are most carefully inspected and sorted, and every view which shows the slightest imperfection is discarded, so that every set contains 60 perfect pictures, 60 beautifully colored new process stereoscopic views contained in handsome hinged cover views which you may have seen or read about, because they are better than other views regardless of price. They are made by a new process, and there are no other views on the market made by this process. Views of this quality can only be obtained from us. We believe that the importance of these wonderful pictures of the great disaster justified us in going to any expense in an effort to surpass all other views in quality, in an effort to produce views so good that they will be kept and enjoyed for years to come.

No. 55F1130 San Francisco Earthquake Views, Educational Series, Complete set of 60 views, all different, with full descriptions of each view in fine hinged cover imitation leather box. Price, with Stereoscope.....75c

If by mail, postage extra, 36 cents.

Price, without Stereoscope.....65c

If by mail, postage extra, 16 cents.

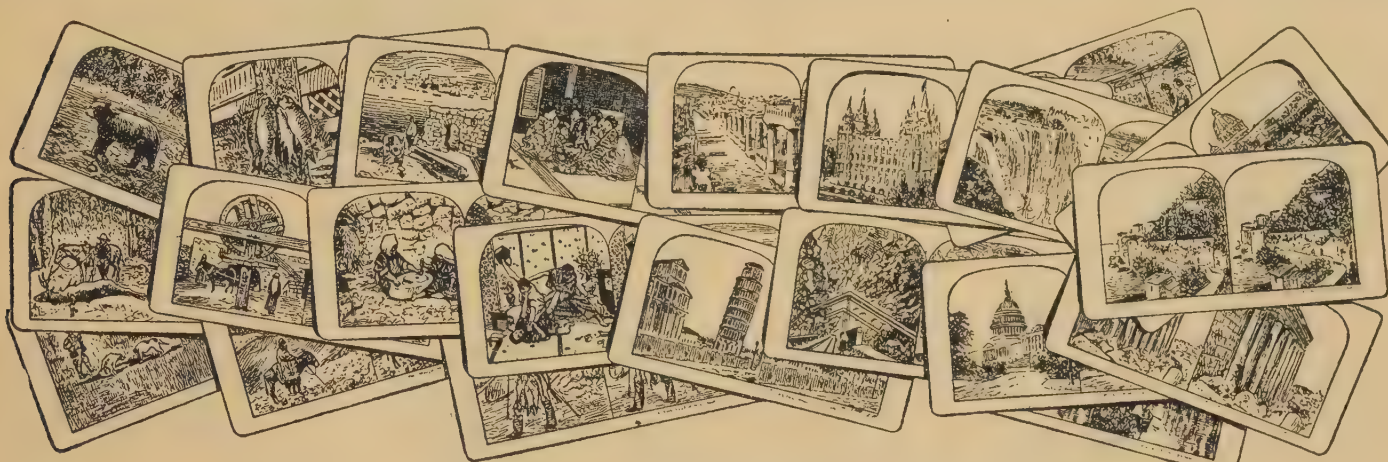
500 BEAUTIFULLY = COLORED = STEREOSCOPIC VIEWS \$2.98

100 JAPANESE, 100 EUROPEAN, 100 PALESTINE, 100 SPORTING, 100 AMERICAN, AND A FINE STEREOSCOPE, ALL COMPLETE, FOR

THE MOST WONDERFUL STEREOSCOPIC VIEW OFFER EVER MADE.

AT \$2.98 we offer you the most startling stereoscopic view proposition ever made by any publisher, such an offer as no other publisher can possibly make. We have revolutionized the view business and for the last two or three years have been giving our customers the most astonishing values. For many years exclusive view publishers have been selling the ordinary one color view for \$2.00 per dozen, \$16.67 per hundred. They also offered the customer attractive colored views at prices ranging from 35 to 65 cents each, but we discovered a new process of manufacturing views, adapting the wonderful new color process of photography to our purposes, and as a result we are able to produce stereoscopic views in an exact reproduction of the colors of nature, beautiful views, artistic views, such views as others have so far been unable to produce, and instead of asking you 35 to 65 cents each for these views, or even \$2.00 per dozen, we have so perfected this color process of photography and we have manufactured these views in such large quantities that we have brought our selling price to the lowest figure ever known in the history of the view business, all of which results in this astonishing offer to give you 500 beautifully colored stereoscopic views for only \$2.98. This is practically one-half a cent apiece, and when you compare the views we send you with the views offered by any other manufacturer you will be astonished at the high quality and the remarkable value we give you at this price. These views are a marvel of photography; very artistic, absolutely true to nature and you cannot get better views no matter what the price you pay or the process by which they may be produced.

THIS WONDERFUL OFFER of 500 colored views for only \$2.98 is made possible by the unusual conditions which have arisen in our business within the last few months. After we had produced many thousand sets of these views, we decided that on all the views we manufactured hereafter we would use a colored border and on the back of each view print a very full description of the picture. This resulted in the production of our Educational Series, very fully described in the pages of this catalogue. As a consequence we found we had on hand thousands of views just exactly the same as our Educational Series, with the exception that they lack the colored border and descriptive matter on the back, and we decided that we would make a very special price on the remaining sets and give our customers an opportunity to secure them at an extremely low price rather than to carry them indefinitely in stock or send them through the machines again to be printed on the back and given the colored border. These views are the exact same views that we sold for 85 cents per set of 100 until we offered our Educational Series. They are in every way the very highest grade of views, in every way artistic and beautiful and with the single exception that they do not contain any descriptive or historical matter on the back and do not carry a colored border, they are the same views that we are now selling for 85 cents a hundred. A great many people do not care particularly for the descriptive matter on the back and to those who care for the pictures only this wonderful 500 view set at this remarkably low price of only \$2.98 will appeal with more than usual force.



DESCRIPTION OF THESE 500 COLORED VIEWS.

THIS ASSORTMENT OF 500 COLORED STEREOSCOPIC VIEWS

contains 100 views of cities, towns and interesting localities in Europe. All the principal cities, the manners and customs of the people, the ruins of the ancient cities of Rome and Pompeii are portrayed in all their beauty of color as only this wonderful color process of photography can portray them. These 100 views of Europe will give you a picture story of all the interesting places that you now read so much about in the newspapers and magazines of today. Included in this set of 500 views is also 100 views of the Island Empire of Japan. This nation of people has recently attracted the attention of all the world by its very extraordinary abilities in the arts of war and peace, and is probably the subject of more discussion than any other people of our time. These views of Japan are wonderfully attractive and will give you such an insight into the character and the customs of these Yankees of the Orient as you could not obtain through weeks and months of reading. Their temples, their theaters, their beautiful flower gardens, interesting volcanoes, the sports and pastimes of the people are all shown in the most wonderful, lifelike colored pictures that it is possible for you to procure. Another 100 views deal with the Holy Land, that little section of Asia Minor which is so interesting to all the people of the civilized world. The birthplace of the Man of Galilee and all the scenes and places and people who are of so much interest in the Bible story of the Savior are pictured in a beauty of color that will be most entertaining and instructive to you. These views will be a very great help to you in Bible study. The subjects are wonderfully interesting. The perfection of the pictures, the exquisite colorings hold the attention and interest even the children and we know that aside from being a source of very great pleasure this set of pictures will induce a closer study of the Bible than any other thing that we could suggest. All Palestine is shown in these beautiful pictures and if we were to ask \$2.98 for this single set of 100 views, we know that you would say that you had received a wonderful value, but we not only send you the 100 views of Palestine, the 100 views of Europe and the 100 views of Japan described above, but we also take you all over our own country, this wonderful home land of ours, our own loved America, and show you 100 places of interest, 100 colored pictures of cities, towns and localities that you know something about or possibly have visited at some time in your life. The Cliff Dwellers of Arizona and New Mexico, beautiful scenes in Minnesota, Virginia, Florida, the Delta of Wisconsin, Devil's Lake, the Bad Lands, the great, almost limitless, plains of the West, the wonderful Yellowstone National Park, the Garden of the Gods, the Royal Gorge, Niagara Falls, the beautiful Yosemite Valley of California, the Grand Canyon of the Colorado, views in Alaska and many others equally as interesting and entertaining, are all given in colors just as they would appear to you were you to see them with your own eyes.

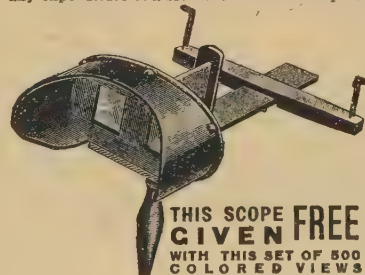
THE FIFTH SET OF 100 VIEWS deals with that side of our nature which you 100 sporting scenes portraying the Huntsman and the Fisherman and those who enjoy outdoor life in summer and winter. Every lover of the rod and gun, every lover of the woods and stream, everyone who has caught a fish or shot a duck, everyone who enjoys wholesome outdoor sports will find in this magnificent series of 100 colored views most entertaining and enthralling pictures.



EACH SET OF 100 COLORED VIEWS is put up in a fine leatherette case just like the illustration. Each case is made to hold exactly 100 views and the title of the series is printed on the outside. The cover is hinged and it is therefore possible to keep these views free from dust and in good condition for many years.

THIS GIVES YOU in brief a resume of what we give you in this big set of 500 colored stereoscopic views. The most valuable collection of pictures ever offered, given in a single set and offered to you at the most wonderful price that any firm in

the world has ever been able to make. You cannot obtain colored views that approach these in artistic treatment, in value of subject, in price, for many times the price we ask for this complete set and we know that if you will include an order for this set of 500 views with your next order for merchandise that you will find these views a source of more real pleasure than any expenditure of a similar amount could possibly bring to you. They will help you pass the long evenings of winter, they will entertain the children on rainy, disagreeable days, they will help every member of the family to pass away many pleasant hours.



**THIS SCOPE FREE
GIVEN
WITH THIS SET OF 500
COLORED VIEWS**

TO COMPLETE THE OUTFIT

In addition to the 500 colored stereoscopic views, we include without further expense a fine birchwood stereoscope equipped with strong first class lenses. The hood of this stereoscope is made from a very good quality of birchwood. The frame is also of birchwood carefully finished with patent folding handle. The lenses are first quality; they are carefully ground from a high grade of fine clear glass, very accurately adjusted and firmly held in place and this scope is better than those most view publishers sell for 50 to 60 cents. This scope is included free with the 500 views and gives you a complete outfit.

YOU CANNOT OBTAIN ANYTHING LIKE THESE VIEWS FROM ANY OTHER PUBLISHER OR DEALER

The process by which they are manufactured is our own and we offer them to you on the positive guarantee that they will please you, that you will find them better and more interesting than any views you ever saw regardless of name, make or price, and if you do not agree with us that they are wonderful value, that they are worth many times the insignificant price we ask for them, you are at liberty to return them to us and we will promptly return your money and the transportation charges paid by you. This price of only \$2.98 for this big set of 500 colored views, this price of but a little over 1/2 cent a view is so astonishingly low that some may doubt the quality of these colored views we offer at unheard of prices, but we wish to say to you that there is no comparison to be made between these beautiful colored views of ours and the views offered by other publishers and we know that the instant you receive them you will agree with us that they are in every way all that we represent them to be. These 500 colored stereoscopic views take you all over the world and through the stereoscope you see the people of every clime, you learn something of their manners and customs, their peculiarities of dress, their religion, and you can obtain by means of this picture story a comprehensive view of all that is worth seeing or knowing, something about all the world. It will give you such information as you can only obtain in weeks, months and years of study so that when you read of these people and their manners and customs in the magazines and papers of today, you will have a right understanding of the subject discussed. You will be up to date, you will be thoroughly posted and able to read intelligently or discuss interestingly almost any subject which is now discussed in the press of our country. All this we bring to you at only \$2.98, a series of pictures which, if purchased from those publishers who have made the view business their specialty, would cost you over \$100.00 and which would bring to you stereoscopic views which do not compare in quality with these we offer you at this wonderfully low price.

No. 55F1110 Price, complete outfit including 500 colored views in leatherette cases and one fine birchwood stereoscope..... **\$2.98**

A TRIP THROUGH JAPAN

100 WONDERFUL COLORED VIEWS OF THE ISLAND EMPIRE

65¢

AT ONLY 65 CENTS we will send you this big set of 100 Colored Stereoscopic Views of Japan, complete with border and full description on the back of each view, or for 75 cents we will send the full set of 100 views and include a hardwood stereoscope, the most startling offer ever known to the view business. Agents sell the ordinary uncolored views at \$2.00 a dozen, \$16.67 per hundred, and they have sold millions at these big prices. Yet we will send you a big set of 100 views for only 65 cents, 100 beautiful views made by the wonderful new color process of photography, pictures reproducing nature's own colors true to life, a price which is but a trifle more than one-half cent per view.

THESE COLORED PICTURES OF JAPAN, made by the wonderful color process of photography, are the equal of stereoscopic views which have been sold heretofore at from 35 to 65 cents each, yet we will give you this full set of 100 beautifully colored stereoscopic views of Japan for only 65 cents. No such offer as this has ever been made by any firm in existence, no other concern in the world can offer you such a startling proposition. Just think of a trip through Japan, a hundred different scenes just as they would appear to you if you were to travel by steamboat, by rail or by carriage throughout this island empire. When we manu-

WE TELL YOU THE WONDERFUL STORY OF JAPAN IN PICTURES, appreciated; their beauty, their fidelity to life, views made by the wonderful color process of photography, showing landscapes, street scenes, pictures of buildings and cities, lakes, rivers, mountains and volcanoes, interiors of theaters and temples, the wonderful dancing girls of the Island Empire, all shown exactly as if you stood and saw them with your own eyes in the colors of nature.

ON THE BACK OF EVERY ONE OF THESE 100 COLORED VIEWS OF JAPAN

is a full description of the subject shown in the picture. This makes these stereoscopic views ten times as valuable and interesting as they would be if they were the pictures alone without descriptive matter, and we give you more information about the interesting features of Japan, of the quaint customs of its people, of their habits and modes of living, of their sports and recreations than you could obtain in weeks of reading of dozens of books on the subject. In fact, these views are decidedly educational in character and will give you, for only 65 cents, a most comprehensive knowledge of these wonderful little people.

THIS WONDERFUL SET OF 100 COLORED STEREOSCOPIC VIEWS, which we offer you complete for only 65 cents, will prove a most satisfactory investment; it will afford you more entertainment, it will prove of more educational value than any investment you ever made. These wonderful photographic views will be a source of never ending delight to you, you will never tire looking at them through the stereoscope because of their great novelty, the brilliancy of their treatment, their fidelity to life and they will have for you a special interest at this time such as no other subject could possibly have.

PLEASE REMEMBER that these views are equal of any colored views ever made, because they are produced by that wonderful new process of color photography which reproduces exactly according to life the subject photographed. Not a detail of color is lost in the photographing process and you cannot secure views that will approach these offered by us at 65 cents per full set of 100—only a little more than half a cent each—from any other manufacturer or dealer at 35 to 65 cents per single view.

A FINE HARDWOOD STEREOSCOPE will be included with these 100 views set instead of 65 cents. This scope is very well made, is accurately adjusted, has screw handle and is equipped with perfect lenses. This remarkable offer of only 75 cents for both the full set of 100 colored views and the scope, is made by us with a view to introducing to you these new and novel stereoscopic views and is such a price as has never been approached by any publisher.

WE GUARANTEE these colored stereoscopic views to be just as described, to be exactly as represented in every respect, genuine stereoscopic views with the most perfect stereoscopic effect, all made in natural colors, with accurate and interesting descriptions. Each and every order is accepted and filled with the distinct understanding and agreement that if the views are not in every way entirely satisfactory, as good or better than any other stereoscopic views you have ever seen, regardless of price, they may be returned to us at our expense and we will refund your money and the transportation charges paid by you.

No. 55F1120 100 VIEWS OF JAPAN, IN LEATHERETTE CASE.

No. 55F1121 COMPLETE OUTFIT—100 VIEWS OF JAPAN AND STEREOSCOPE.

65c

75c



ALL OVER EUROPE FOR

65¢

100 BEAUTIFULLY COLORED STEREOSCOPIC VIEWS OF THE PRINCIPAL CITIES, BUILDINGS AND PLACES OF INTEREST IN ALL EUROPE, PACKED IN A FINE LEATHERETTE CASE, ONLY 65c.

Beautiful views, made by the marvelous new color process of photography, reproducing colors just as they are in the originals, better views than other publishers have been selling at from 35 to 65 cents each. If you have no stereoscope, send us 75 cents for this BIG SET OF 100 VIEWS and we will include a FINE HARDWOOD STEREOSCOPE with your order.

THIS WONDERFUL OFFER OF 100 BEAUTIFULLY COLORED VIEWS FOR 65 CENTS

has never been approached by any other publisher in the view business, and it is a price lower than any other firm in existence could offer. Just think of chromatic colored views at less than three-fourths of a cent each and then compare this offer with the 35 and 65-cent prices asked and received by other publishers for single views. These views are marvels of photography, they are artistic, they are absolutely true to nature, and will give you such an accurate picture story of the cities and towns and interesting sections of all Europe as you could obtain in no other way. Words cannot convey to you the great beauty of these pictures.

THE NEWSPAPERS OF TODAY ARE FULL OF DISCUSSIONS OF EUROPEAN QUESTIONS,

and the interests of our own great nation have become so closely interwoven with the affairs of the nations of Europe that we all want to know something about the peoples and places of interest in Europe, and when you have seen the picture through the stereoscope if you will then turn it over you will find printed on the back a very full description of the subject, relating its historical associations and giving you accurate data which will enable you to discuss intelligently the subjects which may come up from time to time concerning old world places and events.

THESE BEAUTIFUL COLORED VIEWS will prove wonderfully entertaining. They have unusual educational value and the eye never tires of them. We have searched the libraries of Europe and America for the facts printed on the backs of these views; we have boiled down the literature of the ages for the information we give you on these views.

THESE COLORED VIEWS SHOW YOU THE WONDERFUL CATACOMBS OF ROME,

the burial grounds of the ancients, with thousands upon thousands of skeletons in niches hewn from the rocks; the ruins of the temples of the ancients; street scenes in Venice; the ruins of the Parthenon at Athens, Greece; the ancient castles of Algeria; the magnificent Church of Our Savior at Moscow, Russia; agricultural scenes along the Nile, in Egypt; the beautiful garden of Genoa, Italy; the arch of Nero, and the ancient volcano, Mt. Vesuvius, which buried the ancient city of Pompeii in a single day; the departure of emigrants at Genoa; the beautiful Grand Opera House at Paris, France; interior views of the wonderful Coliseum, where the games of the Romans of olden times gave the countless thousands and where Nero and other tyrants of other days were viewed by the Christian martyrs to be devoured by wild beasts; scenes in Norway and Sweden, the beautiful castles of Switzerland; views among the peasantry of Russia, those patient people who are now suffering so intensely because of revolution at home; the public market in Cairo, Egypt; two of the seven wonders of the world, the Sphinx and Pyramids of Egypt; the fountains of St. Petersburg; the gambling resort of Monte Carlo; the beautiful Rhine, the finest and most picturesque river in all Europe and perhaps in all the world; the glaciers and mountain slopes of Switzerland; Gibraltar, the impregnable fortress at the entrance of the Mediterranean Sea; the Tower Bridge of London; the great Cathedral of Cologne, Germany; the Gladiators' Barracks and Gymnasium at Pompeii; the Lantern of Demosthenes; the wonderful flower gardens of Paris; another of the seven wonders of the world, the Leaning Tower of Pisa, and many other equally attractive and interesting subjects are pictured in this splendid series, the most beautiful and valuable pictures ever offered.

YOU CANNOT OBTAIN ANYTHING LIKE THESE VIEWS from any other publisher or dealer. This price is so astonishingly low that some may doubt the quality of these views we offer at these unheard of prices, but we wish to say to you that there is no comparison to be made between these beautiful colored views and the views offered by other publishers, and the instant you receive them you will agree with us that they are in every way all that we represent them to be.

BE SURE TO ORDER THIS SET OF EUROPEAN VIEWS the next time you send us an order for merchandise. We can include it with your next shipment, so that you will be at no expense for transportation charges, and the hours of delight they will bring to you will more than repay you for the small investment you have made.

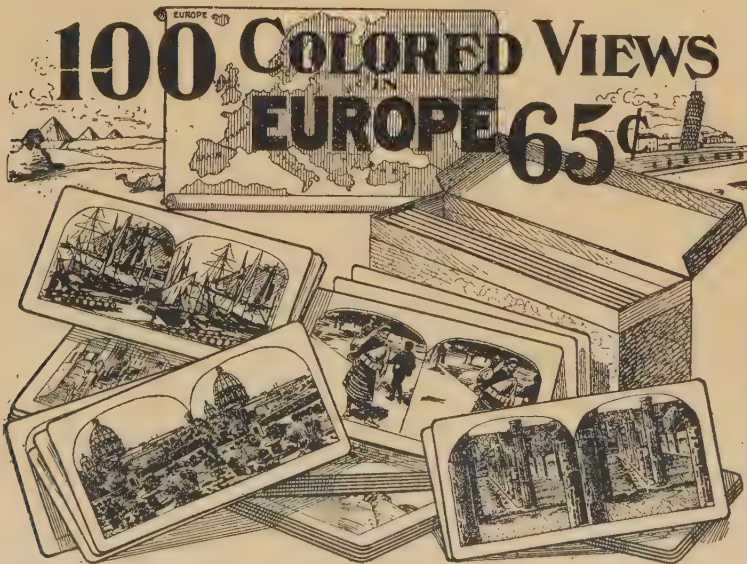
No. 55F1122 100 VIEWS OF EUROPE, IN LEATHERETTE CASE

No. 55F1123 COMPLETE OUTFIT, 100 VIEWS OF EUROPE AND STEREOSCOPE.

65c

75c

100 VIEWS OF EUROPE, 100 VIEWS OF JAPAN, 200 FINE VIEWS IN ALL—COMPLETE WITH HARDWOOD STEREOSCOPE, ONLY \$1.38



BOTH SETS OF COLORED VIEWS SHOWN ON THIS PAGE,

100 VIEWS OF EUROPE, 100 VIEWS OF JAPAN, 200 FINE VIEWS IN ALL—COMPLETE WITH HARDWOOD STEREOSCOPE, ONLY \$1.38

A GREAT COMIC SERIES 05c

ONE HUNDRED LAUGHABLE SCENES IN BEAUTIFUL COLORS.

This is the funniest set of stereoscopic views ever sold, a set of views that will make you laugh from the time you look at the first one until you have ended with the one hundredth view, provided you can endure aching sides long enough to look at the entire series. Every picture is a beauty; it is produced by our wonderful new secret process of photography, and every single view is made from life. Not a picture in the entire series is a reproduction of any painting, drawing or ludicrous situation ever before illustrated, but instead every picture in this series of one hundred colored views is an original from life, caught by the camera when the person or persons least expected it or desired it, or else posed expressly for this wonderfully interesting and laugh provoking series.

THERE IS MORE FUN in a dozen of these, our comic views, than there is in any one hundred views offered by any other publisher or dealer, and at our wonderfully low price of 85 cents, which is less than one cent each, these views are astonishing value and will afford more entertainment and more wholesale amusement in your home than any other purchase you can make.

THE FUN CREATED by this series of one hundred colored stereoscopic views is good, wholesome, clean fun, because every picture of the series is itself clean and wholesome and you need not have the slightest hesitancy in ordering this big series of one hundred views at our 85-cent price, and placing them in your home where the children and your visitors and friends may have free access to them.

SUCH A JOLLY TIME as the boys and girls will have with these pictures fun can be had by everybody in the household when this set of one hundred colored comic views arrives. No such value was ever put into stereoscopic views as we place in this, our comic series, which we offer you at less than one cent per view. They are made by our wonderful new color process of photography, which not only brings out every detail of the subject as viewed by the camera's lenses, but also every detail of color just as the scene or incident would appear to you could you have viewed the original with the naked eye.

LAUGHABLE HUGGING AND KISSING SCENES,

comic jokes on the young man and his best girl, humorous scenes depicting the ridiculous side of domestic life, amusing bathing scenes, photographs of children engaged in childish pranks, embarrassing and ludicrous incidents, exceptionally funny situations and innumerable other side splitting scenes depicting the comic side of life are shown in this funny series of colored stereoscopic views. No series of views is complete without this, our comic series, and no home which owns a stereoscope should be without these one hundred colored views at our marvellously low price of 85 cents; no investment that you can make will yield larger dividends or more pleasure to the children and your visitors and friends than this investment in our laugh creating series of comic views.

WHEN OUR ARTISTS began the collection of the pictures from which these marvelous colored stereoscopic views are made they were told to seek for entirely new and unusual subjects; they were instructed that their pictures must be absolutely original, that they should search every avenue for funny situations, amusing incidents, laugh provoking poses and that they obeyed instructions is evidenced by this remarkable set of 100 colored stereoscopic views, our comic series, which we offer you at

85c

THESE ONE HUNDRED VIEWS are really the funniest stereoscopic views ever gotten together in a single series; the illustration on this page gives you but a faint idea of the remarkable beauty and splendid value which we offer you in this series of one hundred colored stereoscopic views. The picture on this page necessarily shows a few of these views, all very much reduced in size, so small, in fact, that almost all the details of the pictures are lost, but it will give you a faint idea of the wonderful variety of subjects treated in this series: Snow bailing scenes, bathing scenes, the pranks of the children, naughty little Willie and his papa, the baby and the kitten, John Doe and his sweetheart Sue, the burglar, the tramp, innocent Willie and the bald headed man, and all those other funny subjects which have convulsed the world throughout the ages.

WE HAVE PUT MORE LAUGHTER, more fun, more real wit and humor into this collection of one hundred comic stereoscopic colored views than was ever put into a series of stereoscopic views before, and these funny subjects have been brought out so beautifully in nature's own colors, the workmanship on these views is so exceptionally good and our new process has enabled us to bring out the details of the original so marvelously lifelike in every respect that we know you cannot help but be delighted with this series of funny, laugh provoking views. We have exercised great care in selecting every single subject in this series; there is not a vulgar picture in the entire collection, not a single picture to which the most refined could possibly object, yet all the pictures in the entire series are wonderfully interesting, they will prove a never failing source of pleasure, because though they may be looked at again and again, every picture in the entire set presents a new aspect every time it is inserted in the stereoscope, and you will find something you had overlooked before, some new feature of the picture to amuse you and entertain you.

AFTER OUR ARTISTS HAD SUBMITTED the result of their search for the funniest things they could find, we found that a wonderful collection of most interesting and amusing pictures had been submitted and there were so many of them that we had an unusually large collection from which to select this series of 100 comic views. As a result, we have been enabled to offer you in this big series the funniest pictures ever produced by the camera.

WE HAVE SOLD THOUSANDS OF SETS OF THIS COMIC SERIES. It has been the most popular stereoscopic view offer ever made our customers, and we know that if you will send us our 85-cent price you will be more than delighted with this series of comic views produced by our new process of color photography.

ORDER THIS BIG SET of one hundred colored stereoscopic views, this, our comic series, no matter how many other stereoscopic views you may have. Include an order for this set the next time you order merchandise from us, let us put it in with your shipment, it will add nothing to the freight charges, and at our wonderfully low price of only 85 cents it will be a splendid investment and one that will yield most satisfactory returns to you every time you look at these comic colored views through the stereoscope.

COMPLETE DESCRIPTIONS are printed on the back of every view. Sometimes this descriptive matter takes the form of an appropriate joke, an apt quotation or some pleasing allusion to the subject depicted in the picture, giving it a new and double interest.

No. 55F1346 Comic Views. Complete set of 100 views, all different, with reading matter on the back, in hinged cover imitation leather box. Price, with stereoscope 95c

If by mail, postage extra, 44 cents.

Price, without stereoscope 85c

Be sure to state whether you want stereoscope or not.

THE STEREOSCOPE which we furnish with this outfit of 100 colored stereoscopic views, our comic series at our 85-cent price, and which we also furnish with the series of stereoscopic views shown on the following 3 pages, is made with fine hardwood frame; has wood screwed handle and fair quality of lenses and a varnished pressed board hood. While this is not the best stereoscope made it is a very serviceable instrument and will be found quite satisfactory, but if you prefer one of our highest grade stereoscopes you can order this set of views alone, without the stereoscope, at 85 cents, and make your own selection of stereoscope from page 697.

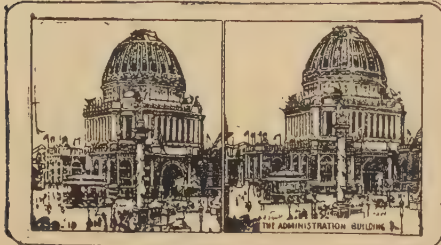
THIS SET OF 100 COMIC COLORED VIEWS BRINGS MORE FUN TO YOU THAN 85 CENTS CAN BUY ANYWHERE ELSE.

Photographic Stereoscopic Views at **36¢** PER DOZEN

THE FOLLOWING SERIES ARE ALL GENUINE PHOTOGRAPHIC VIEWS, PRINTED FROM NEGATIVES UPON REGULAR PHOTOGRAPHIC PAPER, FINELY FINISHED AND MOUNTED ON GOOD CARDS.

IF BY MAIL, POSTAGE EXTRA, PER DOZEN, 5 CENTS.

Chicago World's Fair.



No. 55F1410 Chicago World's Fair Series. The White City in all its glory, and choice views along the Midway Plaisance.

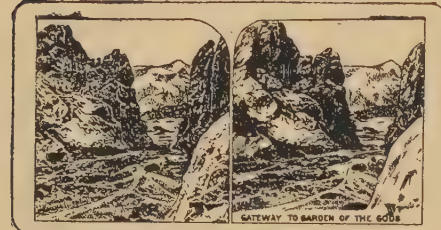
Price, per dozen, all different.....\$0.36
Per 100, assorted.....2.85

Norwegian Views.

No. 55F1411 Norwegian Series. A splendid collection of views from Norway, illustrating the famous scenery of the country, its cities, etc.

Price, per dozen, all different.....\$0.36
Per 100, assorted.....2.85

American Picturesque.



No. 55F1412 American Picturesque Series. A beautiful collection of subjects illustrating the picturesque features of the American continent.

Price, per dozen, all different.....\$0.36
Per 100, assorted.....2.85

Views in Sweden.

No. 55F1413 Swedish Series. A very fine assortment of pictures taken in Sweden, showing the magnificent scenery of this picturesque country, glimpses of its cities, etc.

Price, per dozen, all different.....\$0.36
Per 100, assorted.....2.85

Sportsmen's Views.



No. 55F1414 Sporting Series. Choice views illustrating camp life, hunting and fishing scenes, game, etc.

Price, per dozen, all different.....\$0.36
Per 100, assorted.....2.85

American Cities.



No. 55F1416 American Cities Series. Glimpses of streets, parks, public buildings, etc., in the principal cities of America.

Price, per dozen, all different.....\$0.36
Per 100, assorted.....2.85

MAKE YOUR TOTAL ORDER \$1.00

OR MORE so that you will get a

PROFIT SHARING CERTIFICATE

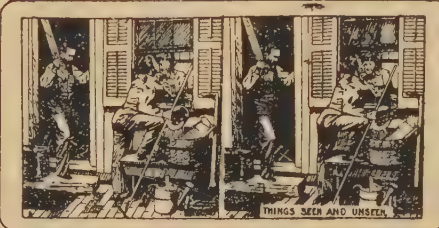
and can SHARE in our PROFITS.

Yellowstone National Park.



No. 55F1418 Yellowstone Park Series. Beautiful views showing the canyons, geysers, hot springs and wonderful rock formations. Price, per 100, assorted, \$2.85; per dozen, all different.....36c

Comic Views.

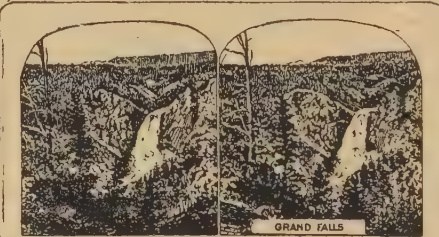


No. 55F1426 A large series of very comical and amusing scenes, all photographed from life. One of the most popular series we handle. Price, per 100, assorted, \$2.85; per dozen, all different.....36c

Colored Photographic Views, 54 Cents per Dozen.

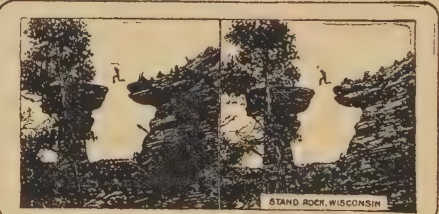
Beautifully Hand Colored Photographic Views. If by mail, postage extra, 5 cents per dozen.

Yellowstone National Park (Colored).



No. 55F1435 Yellowstone Park Series. Beautifully colored views, spouting geysers, brilliant deposits from hot springs, mountains, cliffs and rivers. Price, per 100, assorted, \$4.28; per dozen, all different.....54c

American Scenery (Colored).



No. 55F1437 American Picturesque Series. Beautifully colored views showing the most picturesque places throughout our country. Price, per 100, assorted, \$4.28; per dozen, all different.....54c

Comic Views from Life (Colored).



No. 55F1441 Comic Series. Beautifully colored views, various comical scenes, child life, amusing situations, etc., all photographed from life. Price, per dozen, all different.....\$0.54
Per 100, assorted.....4.28

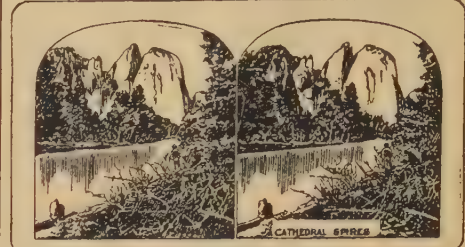
Our Highest Grade Platinum Finish Views at 90 Cents per Dozen.

We offer the following series of extra high grade views as the very best Stereoscopic Views that can be made, regardless of price, the exact same style sold everywhere by canvassers at \$2.00 and \$3.00 per dozen.

Every one of our highest grade views is made from an original retouched negative, printed upon the finest quality of platinum finish photographic paper highly polished and mounted on the best grade dark tinted extra heavy cards.

If by mail, postage extra, per dozen, 6 cents.

High Grade Yellowstone Park Series.



No. 55F1456 Yellowstone National Park, a magnificent series of pictures taken in this world famous region; canyons, spouting geysers, castled rocks, terraces and boiling springs, towering mountains, wonderful rock formations and beautiful waterfalls. Nearly 200 different subjects. Price, per dozen, all different.....\$0.90
Per 100, assorted.....7.20

High Grade Sporting Series.



No. 55F1458 Sporting Views. This splendid collection of hunting, fishing and camp life scenes, all photographed direct from life, will be especially interesting to those who appreciate the pleasures of rod or gun. They bring back memories of pleasant days in the woods, on the marshes or along some shady stream, revive the memories of dead camp fires, and anticipate the pleasures of days to come. Over 200 different subjects. Price, per 100, assorted, \$7.20; per dozen, all different.....90c

High Grade Comic Views.



No. 55F1462 Comic Views. In addition to scores of the most humorous and laughter provoking scenes, all photographed direct from life, this series contains some of the choicest views of child life showing the little ones engaged in their various and amusing occupations, and pretty bits of scenery caught with the artist's camera. A very popular series, with over 250 different subjects. Price, per 100, assorted, \$7.20; per dozen, all different.....90c

If by mail, postage extra, per dozen, 6 cents.

Religious Views.

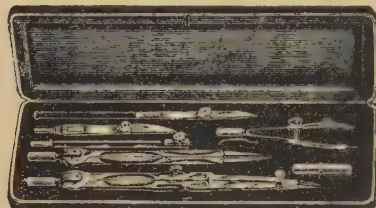


No. 55F1485 Life of Christ Set. Twelve splendid views portraying in the most vivid manner the story of our Savior's life before and after the crucifixion. Price, per set, plain, 48c; colored.....60c
No. 55F1486 The Crucifixion Set. Twelve splendid views representing the Nativity, Early Life, Crucifixion and Resurrection of Christ. Price, per set, plain, 48c; colored.....60c

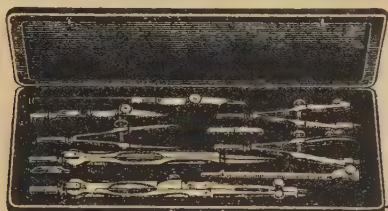
DRAWING INSTRUMENTS.**87 Cents Buys This Scholars' Set.**

No. 55F1620
Scholars' Drawing Set, consisting of 4 1/2-inch Plain Dividers, Lengthening Bar for Compasses, Graduated Rule, Case of Leads, Small Wood Triangle, 5-inch Compasses with both pen and pencil points, 4 1/2-inch Ruling Pen, Metal Protractor and Key. Contained in a handsome velvet lined leatherette case. Per dozen, \$9.95; each, \$0.87. If by mail, postage extra, 12 cents.

and Key. Contained in a handsome velvet lined leatherette case. Per dozen, \$9.95; each, \$0.87. If by mail, postage extra, 12 cents.

Pivot Joint Set for \$2.10.

No. 55F1636 Fine German Silver Drawing Set, consisting of 5 1/2-inch Ruling Pen, 5-inch Plain Dividers, 5 1/2-inch Compasses with pen and pencil points, Lengthening Bar for Compasses, 3 1/2-inch Steel Spring Bow Pen, Box of Leads and Key. Contained in genuine leather, velvet lined pocket case. Fully meets the requirements for use in manual training schools or elementary work in engineering colleges. Price, per dozen, \$25.35; each, \$2.10. If by mail, postage extra, 14 cents.

Fine Pivot Joint Set for \$2.80.

No. 55F1637 Fine Quality German Silver Drawing Set, consisting of 5 1/2-inch Ruling Pen with Spring, 3 1/2-inch Steel Spring Bow Divider, 3 1/2-inch Steel Spring Bow Pencil, 3 1/2-inch Steel Spring Bow Pen, 5 1/2-inch Pivot Joint Dividers, 5-inch Pivot Joint Compass with pen and pencil point, Lengthening Bar for Compass and Box of Leads. The best set ever sold for less than \$5.00.

Price, per dozen, \$32.00; each, \$2.80. If by mail, postage extra, 15 cents.

WONDERFUL VALUE AT \$5.65

and Box of Leads. This elegant set is contained in our new style folding pocketbook case, made of genuine seal grain morocco leather and lined with silk velvet. Price, per dozen, \$64.60; each, \$5.65. (If by mail, postage extra, 18 cents.)

\$10.90 for This Big Pivot Joint Drawing Set.

No. 55F1655 This is the largest and most complete set of extra high grade pivot joint German Silver Instruments that we handle and is designed especially to meet the requirements of those who desire not only the very highest grade of instruments, but at the same time the most complete assortment and largest number of pieces. This set consists of 5 1/2-inch Ruling Pen, 5-inch Ruling Pen, 4 1/2-inch Ruling Pen, 3 1/2-inch Steel Spring Bow Divider, 3 1/2-inch Steel Spring Bow Pen, 3 1/2-inch Steel Spring Bow Pencil, 5 1/2-inch Pivot Joint Hair Spring Divider, 6-inch Compass set and pen and pencil points, 4 1/2-inch Pivot Joint Compass, needle point and pencil point, Lengthening Bar for the 6-inch Compass, Case of Leads. The largest set of strictly high grade absolutely guaranteed instruments ever sold for less than \$25.00. This set is put up in the regulation style morocco covered pocket case, lined with fine quality silk velvet. Price, per dozen, \$124.00; each, \$10.90. (If by mail, postage extra, 22 cents.)

**ABOUT THE QUALITY OF OUR DRAWING INSTRUMENTS. OUR LOW PRICES EXPLAINED.**

WE RECEIVE MANY INQUIRIES from customers, asking if we can furnish drawing sets with certain American dealers' names stamped on the instruments, and there seems to be an impression that instruments bearing these American dealers' names are in some way superior. There also seems to be a tendency among some of our customers, especially those who do not know us well, to question the quality of our drawing sets, because of the extremely low prices at which we sell them. We believe that a plain statement of the facts in reference to drawing instruments will enable our customers to understand how we are able to make these prices.

PRACTICALLY ALL THE DRAWING INSTRUMENTS sold in the United States are manufactured in Switzerland and Germany. These Swiss and German manufacturers supply the world with drawing instruments. Now, those American dealers, those dealers whose names are seen on instruments in this country, buy their instruments from the same Swiss and German manufacturers who supply us with our dealers who sell them.

SOME OF THESE AMERICAN WHOLESALE DEALERS PRETEND TO BE MANUFACTURERS, but they are not. They buy their instruments from the exact same factories in Europe that we buy ours, and they buy the exact same styles and qualities of instruments. The big American wholesale dealer makes up an order very season for drawing instruments, and he gives this order to a New York importing house. The New York importing house transmits the order to a commission man in Europe and the commission man places the order with the factory, where the goods are made up and stamped with the American wholesale dealer's name. Now, the factory makes its profit, the commission man makes his profit, the New York importing house makes another profit, the big American wholesale dealer makes his profit when he sells the goods to the retail dealer and the retail dealer adds on still another profit, generous profit when he sells the goods to the user. This system of marketing drawing instruments means that there are many profits between the factory and the user, and the fact that the American dealer's name is stamped on the instruments means nothing at all, except a higher price to the user.

WE BUY OUR INSTRUMENTS from the exact same factories that supply the big American wholesale dealers, but our European representative places our order direct with the factory in Switzerland or Germany, and when the goods reach our store there has been only one profit made on them—namely, the manufacturer's profit. We sell the instruments direct to the user, and therefore, between the manufacturer and the user there is just one small percentage of profit added to the cost of the goods. That is why we can sell the same quality of instruments for less money than the retail dealer; that is why we can absolutely guarantee that every set of instruments described on this page is equal in every way to instruments sold by the ordinary dealer at double our price.

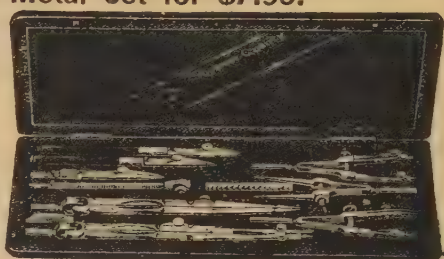
WE ASK YOU \$9.60 for our No. 55F1652 Set. This exact same set, made in the same factory and identical in quality, if sold through the regular channels and stamped with some American dealer's name, would be retailed at from \$18.00 to \$20.00, and the only difference between our set at \$9.60 and the American dealer's set at \$20.00, lies in the fact that the American dealer's name is stamped on his set and it is not stamped on the set that we sell you. The quality is exactly the same. The American retail dealer asks you from \$10.00 to \$12.00 for a set corresponding in every way to our No. 55F1645, and exact same quality that we sell you for \$9.60.

DO YOU THINK that the American dealer's name stamped on a drawing instrument is worth the price you are compelled to pay for it?

High Grade Wrought Metal Set for \$7.95.

No. 55F1649 Extra High Grade German Silver Wrought Metal Drawing Set, consisting of 5-inch Ruling Pen, 4 1/2-inch Ruling Pen, 3 1/2-inch Steel Spring Bow Divider, 3 1/2-inch Steel Spring Bow Pen, 3 1/2-inch Steel Spring Bow Pencil, 6-inch Pivot Joint Hair Spring Divider, 6-inch Pivot Joint Compass, pen and pencil points, Lengthening Bar for Compass and Case of Leads. We guarantee this set to equal in quality any set sold by ordinary dealers at \$15.00. It is a set that will meet the requirements in the very best technical schools in this country. This set is put up in the regulation leather covered pocket case, lined with silk velvet. Price, per dozen, \$90.75; each, \$7.95.

If by mail, postage extra, 20 cents.

**Our Special Wrought Metal Set at \$9.60.**

No. 55F1652 Extra High Grade German Silver Drawing Set, consisting of 5-inch Ruling Pen, 4 1/2-inch Ruling Pen, 3 1/2-inch Steel Spring Bow Divider, 3 1/2-inch Steel Spring Bow Pen, 3 1/2-inch Steel Spring Bow Pencil, 6-inch Pivot Joint Hair Spring Divider, 6-inch Pivot Joint Compass, pen and pencil points, Lengthening Bar for Compass, Case of Leads. We cannot recommend this set too highly. Every instrument is made with the utmost care and guaranteed to be perfect. Workmanship and materials used throughout are the very highest grade, and we know that this set is equal in quality to any set sold regardless of price. This set is put up in the very latest style folding pocketbook case, made with the finest quality morocco leather and lined with brown chamol skin, giving the set an exceptionally rich appearance. It is a case well fitted to contain this exceptionally high grade set of instruments.

Price, per dozen, \$109.50; each, \$9.60. If by mail, postage extra, 20 cents.

Complete Drafting Outfit, \$7.75.

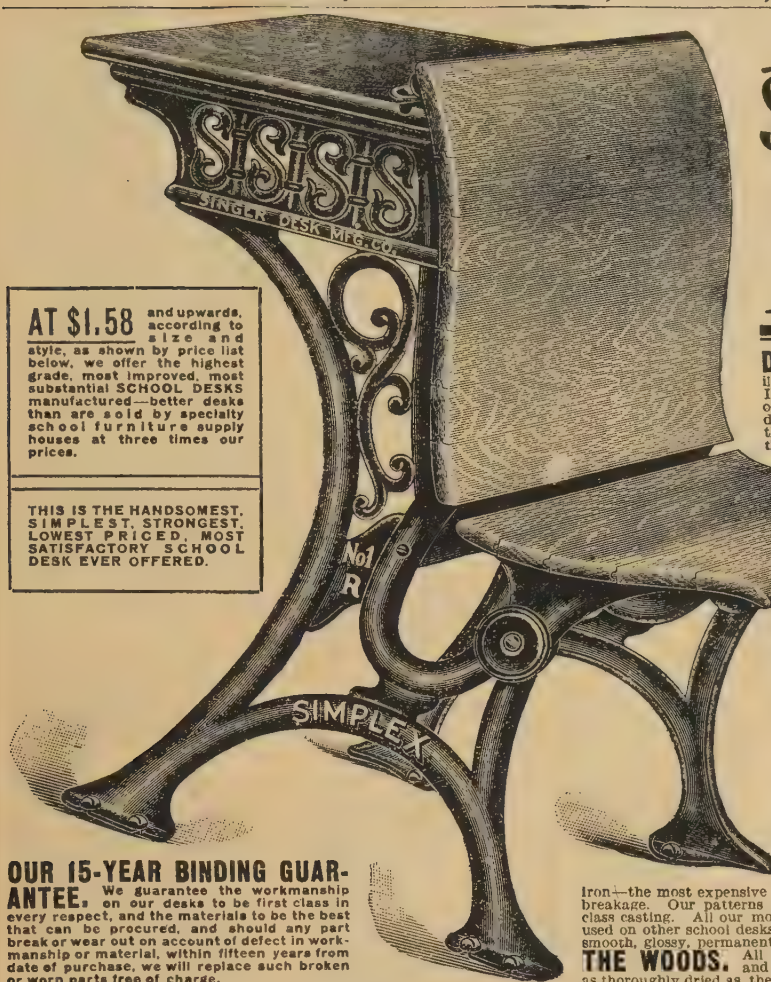
This big and complete Draftman's Outfit is strictly high class throughout, every item carefully selected, the very best that is suitable for correspondence school work, and in every way superior to the outfits usually furnished for such work.

Hawkins' Self Help Mechanical Drawing, the complete manual of mechanical drawing included with this outfit, contains 320 pages, and 300 illustrations. It is strongly and handsomely bound in fine six finish green cloth, with title stamped in gold, printed on the very finest white calendered paper, with full gold edges; extra large size, measuring 7 1/2 inches. This book covers the subject of mechanical drawing from start to finish, and is carefully arranged according to the fundamental principles of the art of drawing. It gives full information regarding drawing materials and instruments, free hand drawing, mechanical drawing, geometrical drawing, penciling, projection, inking-in drawings, lettering, etc. It gives drawing office rules, rules for patent office drawings, useful tables of all kinds; in short, the most complete, comprehensive and practical book published on mechanical drawing.

No. 55F1667 Complete Drafting Outfit, including the following items:

- 1 copy Hawkins' Self Help Mechanical Drawing for home study.
- 1 set of our No. 55F1637 pivot joint instruments, with three bow instruments, compass, divider, pen, etc.
- 1 16x22 Drawing Board.
- 1 24-inch T Square, mahogany, ebony lined.
- 1 4 1/2-inch German Silver Protractor, engine divided.
- 1 12-inch Triangular Boxwood Scale, engine divided.
- 1 8-inch Transparent Celluloid Triangle, 30x60 degrees.
- 1 6-inch Transparent Celluloid Triangle, 45 degrees.
- 1 Hard Rubber Curve.
- 1 Dozen Brass Thumb Tacks, fine quality.
- 1 Koh-i-noor Pencil, H.B.
- 1 Bottle Higgins' Waterproof Ink.
- 1 Ink and Pencil Eraser.
- 2 Sheets 16x21 Tracing Cloth.
- 6 Sheets Whatman's Best Drawing Paper, 15x20.

Price, complete, \$7.75



AT \$1.58 and upwards, according to size and style, as shown by price list below, we offer the highest grade, most improved, most substantial **SCHOOL DESKS** manufactured—better desks than are sold by specialty school furniture supply houses at three times our prices.

THIS IS THE HANDSOMEST, SIMPLEST, STRONGEST, LOWEST PRICED, MOST SATISFACTORY SCHOOL DESK EVER OFFERED.

OUR 15-YEAR BINDING GUARANTEE.

We guarantee the workmanship on our desks to be first class in every respect, and the materials to be the best that can be procured, and should any part break or wear out on account of defect in workmanship or material, within fifteen years from date of purchase, we will replace such broken or worn parts free of charge.

Joints are practically unnoticeable and will not come apart. In finishing, we use the best three-coat work—one coat of heavy filler well rubbed in, one coat of the best shellac well sanded, and a heavy coat of varnish, which guarantees a handsome and a lasting finish. Seat, back and top are attached to the iron frame work by means of lugs, ribs and screws—a method of construction which has stood the test of time, and which, though simple, gives the strongest desk it is possible to devise.

OUR LIBERAL TERMS.

We will ship any of the merchandise catalogued in these pages C. O. D. with the privilege of examination, where a sufficient sum to cover the transportation charges both ways is sent with the order, balance

TABLE SHOWING SIZES, PRICES AND SHIPPING WEIGHTS OF OUR SCHOOL FURNITURE.

Our goods are invariably quoted F. O. B. Chicago unless definitely stated otherwise. For the aid of those wishing to approximate beforehand what delivery will cost, we print below a table of average weights of each size and style of school desks with an allowance for boxes and crates. School desks are shipped knocked down, and your freight agent can give you the rate per 100 pounds from Chicago, and this table will enable you to figure quite closely the total weight of the outfit desired.

CATALOGUE No. 62F500

No.	Length of Desk		Height of Seat from Floor	Width of Top	Height of Top of Desk from Floor	Floor Space	Age of Pupil	PRICE			WEIGHT			REAR SEATS ONLY—WEIGHT		
	Single	Double						Single	Double	Double Separate	Single	Double	Double Separate	Single	Double	Double Separate
1	24 in.	40 in.	17 in.	15 in.	29 in.	23 in.	16 to 21	\$1.86	\$2.19	\$2.60	53 lbs.	66½ lbs.	77 lbs.	40 lbs.	47½ lbs.	57½ lbs.
2	24 in.	40 in.	16 in.	15 in.	28 in.	23 in.	15 to 18	1.93	2.13	2.54	53 lbs.	66½ lbs.	77 lbs.	40 lbs.	47½ lbs.	57½ lbs.
3	22 in.	38 in.	15 in.	14 in.	26 in.	21 in.	11 to 14	1.76	2.09	2.54	44 lbs.	57 lbs.	55 lbs.	38 lbs.	42 lbs.	51 lbs.
4	22 in.	38 in.	14 in.	14 in.	25 in.	24 in.	10 to 13	1.67	2.02	2.52	44 lbs.	57 lbs.	55 lbs.	38 lbs.	42 lbs.	51 lbs.
5	20 in.	36 in.	13 in.	13 in.	23 in.	22 in.	7 to 9	1.62	1.96	2.42	34½ lbs.	46 lbs.	52½ lbs.	24½ lbs.	34 lbs.	41 lbs.
6	20 in.	36 in.	11½ in.	13 in.	22 in.	21 in.	6 to 7	1.58	1.88	2.39	34½ lbs.	46 lbs.	52½ lbs.	24½ lbs.	34 lbs.	41 lbs.

RECITATION SEATS.

OUR RECITATION SEATS

are as thoroughly made as our Simplex school desks. The castings are of the same high class material, are given the same high grade finish, and have the same patent, unbreakable, noiseless hinge. The seat and back are of kiln dried oak, carefully fitted and perfectly finished, and our 15-year guarantee is behind every recitation seat we sell. We have them in stock, like illustration, in 6, 8 and 10 feet lengths, and the prices quoted are the lowest ever named on a perfect, strong, absolutely satisfactory recitation seat.

CATALOGUE No. 62F200

No.	Height of Seat from Floor	*Price, per Foot	6 feet long		8 feet long		10 feet long	
			Weight,	Price	Weight	Price	Weight	Price
1	17 in.	\$0.45	67 lbs.	\$2.70	93 lbs.	\$3.60	119 lbs.	\$4.50
2	16 in.	.42	63 lbs.	2.52	87 lbs.	3.36	111 lbs.	4.20
3	15 in.	.40	59 lbs.	2.40	81 lbs.	3.20	103 lbs.	4.00
4	14 in.	.37	56 lbs.	2.22	76 lbs.	2.96	97 lbs.	3.70
5	13 in.	.34	52 lbs.	2.04	71 lbs.	2.72	91 lbs.	3.40
6	11½ in.	.32	48 lbs.	1.92	66 lbs.	2.56	86 lbs.	3.20

Recitation Seats with tablets 50 cents extra per each tablet.

*Special sizes of Recitation Seats will be furnished to order at 10 cents per foot additional to prices per foot quoted in third column above.

WE GUARANTEE SAFE DELIVERY to your station. Our school furniture is very carefully wrapped, packed and crated, and is guaranteed to arrive in the same perfect condition in which it leaves our hands. Should any part become broken in transit, which is a rare occurrence, we will replace same free of charge and pay the transportation charges on the new parts. We ask you, however, to carefully examine the goods upon arrival and if any broken parts are found get a written statement to that effect from the railroad agent and send it to us, as such a statement enables us to adjust the matter with the railroad company.

\$1.58 SCHOOL DESK

SCHOOL DIRECTORS, COUNTY COMMISSIONERS, SCHOOL BOARD COMMITTEES, TEACHERS,

Everyone having anything to do with the buying of School Furniture, note our new School Furniture proposition. See the astonishing Prices we quote, **VERY MUCH LESS** than this line of goods has ever before been offered.

DESCRIPTION OF OUR SIMPLEX SCHOOL DESK. Our Simplex illustration of which is here shown, is the best school desk manufactured at any price. It is the acme of school desk building, excelling in simplicity of construction, quality of materials, beauty of outline, ease of operation, noiselessness and durability any school desk ever before manufactured. Our whole aim in building this desk has been to reduce the number of parts to the lowest minimum, thus reducing first, the cost, and secondly, the liability to get out of order.

We have succeeded in reducing the price to a level never before attained, and so simple and wonderful is the construction of the Simplex school desk that it is absolutely impossible for it to come apart, or get loose and noisy, no matter how long it is used.

GENERAL DESIGN. No desk was ever placed in the schoolroom which is more beautiful in appearance than the Simplex. While striving for the beautiful, however, we have kept constantly in mind the needs and the comfort of the growing child. In graceful contour of back and seat we offer a desk conforming to the natural lines of the body, the most comfortable school seat ever devised. The castings are in attractive patterns and the writing surface is at the proper height and slightly tilted at the approved angle.

THE SEAT HINGE is the really vital point in a school desk. We have produced a hinge which is absolutely free from complicated parts, thus eliminating the possibility of breakage, wear and noise making. We have but one detached part in the hinge of the Simplex seat, the buffer spring, and as the bearing is babbitt metal—the same that is found in the pulley and shafting hanger—it will wear a lifetime and still be as good as new. The spring which receives the blow as the seat is raised or lowered, is tempered by a special process and is so surrounded and protected by other parts that it cannot be strained, weakened, broken or gotten out of place by any sort of usage. This arrangement of the spring makes the movement of the seat the easiest and most noiseless of any school desk on the market. Furthermore, the hinge on the Simplex school desk is so constructed that it can be used without a bolt. This is a feature found in no other school desk. Bolts are continually working loose where the parts are dependent upon this method of construction, and the hinge becomes useless. If not dangerous to the person of the pupil, we furnish the bolt with the hinge, however, if wanted, but it may be thrown away and the hinge will be just as strong and serviceable without it. The Simplex hinge is, in fact, frictionless, noiseless, perfect.

THE CASTINGS. In selecting materials for the Simplex school desks we have kept in mind the fact that the castings should be made of the very best pig iron to secure lightness and strength. We use the highest grade iron—the most expensive used by any school desk manufacturer—to secure wearing qualities and insure against breakage. Our patterns are made of finely finished brass, the only material which produces a class casting. All our moulding is done by hand, thus preventing the defects common to the machine castings used on other school desks. The finish is two-coat Japan, thoroughly dried, hardened and baked, which insures a smooth, glossy, permanent finish.

THE WOODS. All the woods used in the Simplex school desks is selected rock maple, thoroughly seasoned and kiln dried under circumstances that permit the use of wood which has not been as thoroughly dried as the most modern woodworking methods require. The pieces comprising seat, back and top are carefully milled, tongued, and grooved, glued under pressure, and then so thoroughly sanded that the

to be paid when the goods are found satisfactory and accepted. We suggest that 25 per cent of the total be sent with the order when you request the shipment of school furniture C. O. D. Understand, you run no risk whatever in sending cash in full with the order and almost everyone sends the full amount with their orders for school furniture because it is the only most satisfactory and overcome all needless delays due to red tape, but it also saves the charge of 25 to 75 cents which the companies make for collecting and returning the money. Our binding guarantee of perfect satisfaction or your money back, and the transportation charges both ways at our expense is behind every sale of our school furniture whether you order the goods C. O. D. or send cash in full with the order.

IT IS EASY TO ORDER SCHOOL FURNITURE FROM US. Nothing easier than ordering all School Furniture you need from us. If you want School Desks and Recitation Seats, this page contains full information as to sizes, prices, terms, etc., and we will assume all responsibility for correctly filling your orders. You take no risk whatever. Remember, we guarantee you satisfaction in every respect, and if when the goods arrive you do not find them perfectly satisfactory in every particular to you and everyone else concerned in this purchase, we will return the money sent us and pay the transportation charges both ways. You cannot be disappointed—we assume all the risk, because we know this is the greatest school furniture proposition ever offered, and it cannot help but please you.

THIS WONDERFUL DESK OFFER is only a sample of what we will save you throughout our entire line of school furniture. If you need school furniture, whether you want one desk or a dozen, recitation seats, teachers' desks, or any kind of furniture used in the schoolroom, don't order from anybody at any price, or let any agent persuade you to place an order with any firm until you have sent first for our free Special School Furniture Catalogue, the most complete school furniture catalogue issued by anyone, containing the lowest prices ever quoted on school furniture, prices in many instances only one-half and one-third the prices quoted by any specialty school furniture supply house.

THIS FREE Special School Furniture Catalogue will also be sent to you, and others who buy opera chairs for auditoriums, assembly rooms, theaters, etc., as it quotes an astonishingly low price on the best, the strongest, the most comfortable opera chair ever sold, and fully describes and illustrates it. If your school needs only a few desks, one or any quantity, any length of recitation seats, you can send us your order direct from this page under our guarantee of satisfaction or money refunded, since the best value we can offer is shown here. However, if you want any other style of desk, or seat, or want to see larger, more complete, more detailed illustrations of this desk, if you would rather make a selection from a larger line, if you want various items of school furniture, then under no circumstances must you place your order until you first write and get our big complete special free catalogue of school furniture. Just say in your letter or on a postal, "Send me your Special School Furniture Catalogue," and the book, as illustrated, will go to you by return mail free and postpaid. In this free special catalogue of school furniture you will find the greatest assortment, the most up to date styles, the fullest variety in school desks, recitation seats, chairs, teachers' desks, bookcases, etc., a catalogue so complete that you will not have the slightest trouble in ordering just what you want and all at lower prices than ever before heard of.



OUR FURNITURE DEPARTMENT.

IN THIS DIVISION of our thoroughly revised and up to date catalogue we offer you a complete and magnificent line of all the newest and best styles of reliable, dependable furniture needed to make a comfortable home. Our sales of furniture have been so greatly increased from year to year as to enable us to secure better and better manufacturing connections, constantly improving the quality and reducing the price and we call more than ordinary attention to the wonderful values we offer you with the assurance that we are in a better position to furnish our customers better values than were ever offered before, much better in **QUALITY** and **DESIGN** than they can secure from other dealers and at prices from one-third to one-half lower than goods of equal quality are sold in furniture stores. We are showing a much larger variety and better selection than ever before and we invite the most careful comparison in **DESIGN, QUALITY** and **PRICE**.

OUR DESIGNS are strictly up to date. They are the result of the most careful and painstaking efforts. We offer you the same advantage of selection as you can find in any of the largest furniture stores in the cities with the added convenience of making your selection in your own home. All of the standard designs, as well as the latest and newest patterns, are illustrated and described in the various divisions of our furniture department. While it is impossible for any illustration to bring out the beauty of design, the color, or the handsome smooth carvings, yet by a careful reading of the descriptions and close examination of the illustrations, which are exact reproductions of the photograph of the article, you can form a correct idea of the design.

OUR PRICES are based on factory cost. Our selling prices on every article of furniture represent the narrowest margin of profit above first cost of production, the actual cost of the raw material and skilled labor. A careful comparison will show that our prices are not much more than one-half the prices at which furniture of equal quality is sold by retail dealers. In fact, we put you in position to buy dependable furniture for about the price most retail dealers pay at wholesale. How we are able to make prices so low: Our sales of furniture of every kind have increased to such a large volume in every division that we are able to contract in each case for a large part of the output of the factory, and these factories desiring to run the year around at their full capacity are willing to take our contract at the cost of material and labor, enabling them to reduce the cost of the goods to the lowest point possible, to which we add our one small percentage of profit. Why we make prices so low and at the same time give better value in the wonder of the furniture trade. We make the price low, for by so doing we increase the volume of orders.

WE ABSOLUTELY GUARANTEE that if any article similar in design to that we offer should be offered by other dealers at a lower price than we ask, the quality has been reduced more than the price and needless to say that such goods are worthless at any price. If you do not find this is so by comparing the goods, or if you ever buy anything from us that is not lower in price than the same quality of goods can be bought from any other house, you are specially requested to return our goods at our expense and get your money back at once.

QUALITY is a watchword with us. We never take one penny out of the quality in order to make a "catchy" price. The quality of our furniture is strictly first class in

every detail of construction and finish, the very best that modern machinery and skilled labor can produce. The wood is carefully selected, thoroughly air seasoned and kiln dried. Every detail of construction is carefully framed and joined. The finishing materials are the very best that can be obtained. To sacrifice quality to make a low price is to make a worthless article. Our constant aim and our strongest efforts have been to improve the quality and keep the price low by increasing the sale. The dependable quality of our furniture is so firmly established that we ask you to order any article you may select, place it beside any other article of same design at anywhere near our price and if you do not find the article you purchase from us better made, better finished, and worth from 25 per cent to 50 per cent more than any other, you may return it to us and we will refund the purchase price, together with the transportation charges.

OUR POLICY. Every article of furniture shown on the following pages is covered by our binding guarantee, and shipped with the understanding and agreement that it will reach you in perfect condition, that the design, material, workmanship, finish and mechanical features are exactly as represented, and that if found defective in any particular, it may be returned to us and we will cheerfully refund the purchase price, together with the transportation charges. A satisfied customer is the best advertisement any firm can possibly obtain. We know that you will be more than satisfied.

ABOUT FACTORY SHIPMENTS. In order to reduce our selling price to the lowest possible point, we reserve the right to ship direct from our factory, thereby eliminating the freight charges from the factory to Chicago, cartage and handling in the warehouse and the additional liability of damage to the goods, all of which adds to the cost but does not improve the quality. We give you the benefit of every penny saved in this way by adding only our one small margin of profit to the actual cost of the goods at the factory.

FACTORY INSPECTION. Thoroughly experienced and competent inspectors, men who are expert cabinet makers and finishers, are employed at each of our factories, who carefully inspect every article. Every detail of the construction and finish is rigidly examined before the article is packed for shipment. Each article, after being thoroughly inspected as to material, construction and finish, is securely wrapped, burlapped or crated, whichever style of packing is best suited to the style of article, in order to insure safe delivery at destination in the same perfect condition. We guarantee safe delivery.

PROMPT SHIPMENT. At each of our factories we have prepared immense warehouse room. The goods are made up, carefully finished, inspected and placed in a perfectly dry and thoroughly ventilated storage room, ample time being given for the finish to thoroughly set, dry and harden before being packed for shipment. We are thus enabled to make shipment within a few days after receiving your order.

ABOUT FREIGHT CHARGES. The freight charges on any article of furniture will amount to next to nothing as compared to what you will save in price. The freight on any article of furniture for a distance of about 500 miles will amount to 75 cents to \$1.50. Don't let the item of freight charges prevent you from ordering, for we positively guarantee that after you have paid all the freight charges you will find that you have saved considerable money by sending your order to us.

DIVISION OF CHAIRS AND ROCKERS.

THERE ARE CHEAPER CHAIRS MADE AND SOLD THAN WE OFFER—BUT THE QUALITY OF SUCH CHAIRS IS CHEAPER ALSO. There is an association of chair manufacturers throughout the United States which regulates the size of chairs which are known as standard size chairs. By cutting down the size other manufacturers are able to reduce the quality, and hence the price.

We offer our customers only chairs of standard size. When you buy from us you get the best chair in the market. We do not cut the quality in order to reduce our price. If you are led to believe from a picture that another chair is cheaper than ours, we invite comparison of the goods and you will readily see that our chairs are far superior in every way. We guarantee our prices on chairs and other furniture, **QUALITY CONSIDERED**, are lower than you can get from any dealer or other catalogue house.



55c



40c



55c



65c



65c



75c

No. 1F40 Folding chair, made of hardwood, with slat seat and back. Folds into compact shape; size, when folded, 14x16x40 inches. Cannot fold accidentally when in use. Just the thing for entertainment halls. Weight, 10 pounds.

Price, each.....\$0.55

Per dozen.....\$6.60

Per hundred, shipped direct from factory.....\$45.00

No. 1F50 This is a strong, serviceable chair, constructed of thoroughly seasoned hardwood, finished golden. Back is steam bent and has four spindles. Chair is especially adapted for use in lodge or entertainment halls. Weight, 10 pounds.

Price, each.....\$0.40

Per dozen.....4.80

No. 1F51 This is a high grade chair made of hardwood, finished in rich golden color. Bow back is steam bent, and has four spindles. The seat, back spindles and posts are neatly striped, making a handsome appearance. Chair is suitable for either dining room or kitchen. Weight, 10 pounds.

Price.....55c

No. 1F52 Our special kitchen chair. Made of hardwood, finished in golden oak, with seat, posts and spindles fancy striped. Chair is extra strong, with steam bent bow back. Posts and spindles ornamented by fancy turnings. As a substantial and cheap chair for all around use it cannot be equaled. Shipping weight, 12 pounds.

Price.....65c

No. 1F54 This attractive dining room chair is made of elm, selected stock, thoroughly seasoned and well finished in a rich golden color. Fancy spindles, top panel carved in a neat design. Wood seat, construction first class in every detail. Shipping weight, 8 pounds.

Price.....65c

No. 1F58 This handsome diner is made of selected elm, with a veneered wood seat. Top panel nicely carved, spindles and posts turned and well finished in imitation golden oak. Well constructed throughout, making a strong, durable and attractive chair. Shipping weight, 9 pounds.

Price.....75c



85c



95c



\$1.05



\$1.25



\$1.35



\$1.45

No. 1F61 This handsome wood seat dining chair is made of selected rock elm, strongly constructed throughout. Has a neatly carved top panel and five fancy spindles in back. Front spindles and legs nicely turned. Seat securely braced to back posts. Golden finish only. Weight, 10 pounds.

Price.....85c

No. 1F63 This attractive dining room chair, made of selected thoroughly seasoned elm, finished golden, has a broad, roomy shaped seat, full braced arms and legs, making it as strong and durable as a chair can be made. Panels and spindles artistically ornamented, as shown in illustration. Weight, 12 pounds.

Price.....95c

No. 1F67 One of our most serviceable and comfortable dining room chairs. It is solid, yet rich and handsome in appearance; has a large comfortable back, flat steam bent slats and back posts, upper back panel richly carved, has a full shaped seat. Golden finish only. Weight, 11 pounds.

Price.....\$1.05

No. 1F69 This is the latest thing out in a medium price veneered saddle seat diner, made of selected, thoroughly seasoned elm, golden finish. Back is neatly carved, as shown in the illustration, and firmly braced to seat, making entire chair strong and substantial. Weight, 12 pounds.

Price.....\$1.25

No. 1F71 This extra large diner is made of selected elm finished in golden color. Wide embossed top and lower panel, back strengthened by one slat and four spindles. Seat made of veneered elm and securely braced to the long back posts. This is an exceptionally heavy and well constructed chair, handsome in design and will give good service. Weight, 12 pounds.

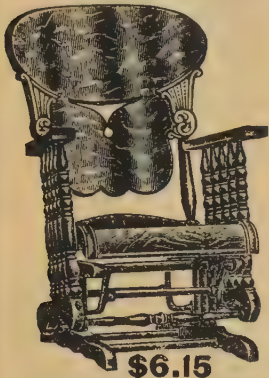
Price.....\$1.35

No. 1F73 This veneered saddle seat dining room chair has handsomely carved panels connected by flat spindles, giving it a handsome and attractive appearance. The best quality of veneering is used in the construction of the saddle seat. Back is firmly braced, making it very strong and durable. Weight, 12 pounds.

Price.....\$1.45

ALL CHAIRS ON THIS PAGE

excepting Nos. 1F397 and 1F402, will be shipped direct from factory in Western New York or Chicago, thereby insuring lowest possible freight charges.



\$6.15

No. 1F397 Special McClain rocker made of selected quarter sawed oak. Polished and rubbed. Finished in golden color. Wide paneled back. High arms and deep roll seat. Base is strongly constructed and patent metal swing is nickel plated. Very comfortable and a handsome ornament for library or parlor. Weight, 35 pounds.

Price **\$6.15**



\$6.25

No. 1F402 This McKinley rocker is the handsomest design of this style that has ever been offered. Seat, back and arms made of quarter sawed oak. Spindles, posts and front handsomely carved in rich designs, all hand polished, golden finish. Big, roomy and comfortable. Shipping weight, 30 pounds.

Price **\$6.25**



\$7.45

No. 1F409 This massive parlor or library rocker is one of the handsomest designs that we have ever offered. It is made of quarter sawed oak or birch, mahogany finish, highly polished. Seat upholstered in best quality velvet or imitation Spanish leather, as desired. Be sure to state covering desired, otherwise we ship velvet. Shipping wgt., 45 lbs.

Price, golden oak **\$7.45**
Price, mahogany finish... **7.35**



\$7.95

No. 1F406 This extra large parlor or library rocker is made of specially selected, highly figured quarter sawed oak, golden finish, polished, or in birch with perfect imitation mahogany finish. High back, broad shapely curved arms and a full box spring seat. Back and seat upholstered in best quality No. 1 leather. Material, construction and finish strictly high grade. Exceptionally comfortable. Sells in retail stores at \$12.00 to \$14.00. Shipping weight, 40 pounds.

Price, quartered oak **\$7.95**
Price, mahogany finish... **7.85**



\$8.35

No. 1F408 This parlor or library rocker is strictly high grade in material, construction and finish. Made of selected, flaky grained, quarter sawed golden oak or in birch with a perfect mahogany finish; piano polished. Extra high back, has shapely curved genuine hand carved panels. Solid wood saddle seat. Note the handsome designed arms and front posts. Exceptionally comfortable and durable. Shipping weight, 35 pounds.

Price, quartered oak... **\$8.35**
Price, mahogany finish **8.25**



\$8.45

No. 1F410 High back substantial parlor or library rocker. Made of selected quarter sawed oak, highly polished. Has a spring seat upholstered in best quality of genuine leather, wide back panels, curved arms and front posts. Very substantial and comfortable. Will be an ornament to any room. Weight, 30 pounds. Shipped direct from factory in Western New York or from Chicago.

Price, in golden oak only... **\$8.45**



\$8.75

No. 1F415 New design large parlor or library rocker. Made of highly figured quarter sawed golden oak, polished or mahogany finish, as desired. Extra high back, shapely curved arms and full box spring seat, covered in best quality No. 1 leather. Extra heavy stock used throughout. Greatest strength and durability are combined with comfort in this splendid rocker. Will last a lifetime. Shipping weight, 40 pounds.

Price, golden oak **\$8.75**
Price, mahogany finish... **8.65**



\$8.95

No. 1F412 The latest out in library or parlor rocker. Made of polished quarter sawed oak, golden finish, with full spring seat covered with best genuine leather, wide back of quarter sawed and polished oak, neatly carved, square posts and shaped arms. Strongly constructed throughout, making it an elegant and durable rocker. Shipping weight, 25 pounds. Price, quarter sawed oak only..... **\$8.95**



\$9.35

No. 1F416 Beautiful parlor rocker. Made of quarter sawed oak, golden finish, highly polished, upholstered in best genuine leather. Wide spring seat, upholstered back, biscuit tufted. Arms and posts gracefully shaped, making a combination of comfort and elegance that cannot be excelled. The very best material used throughout, insuring strength and durability. Shipping weight, 25 pounds.

Price, oak only..... **\$9.35**



\$9.95

No. 1F418 Our leather seat McKinley rocker, elegant in design. Made of quarter sawed oak, golden finish and hand polished. Spring seat upholstered in best grade genuine leather. Cut out broad back panel, heavy posts and heavy side spindles, extending from arms to rocker, adding to strength of construction. For comfort and durability it cannot be beat. Shipping weight, 35 pounds.

Price, genuine leather seat..... **\$9.95**

FIVE HANDSOME, LATEST DESIGN ROMAN CHAIRS.



\$4.95

No. 1F422 This Roman chair is made of selected material, in either quarter sawed oak, golden finish, or birch, imitation mahogany finish, hand polished. Very popular as an odd piece, and comfortable to sit on, the seat and arms having just the required dip to make it satisfactory. Our price is about one-half the regular retail price. Shipped direct from factory in Western New York or Chicago. Shipping weight, 15 pounds.

Price, quartered oak..... **\$4.95**
Price, mahogany finish... **5.10**



\$6.65

No. 1F424 This handsome design Roman chair, made in either oak, golden finish, or imitation mahogany finish and hand polished. Has curved seat and arms. Back beautifully carved and supported by turned spindles, curved arms, and front posts. Chair is solidly constructed and will make a comfortable and ornamental piece for a parlor. Shipped direct from factory in Western New York or Chicago. Shipping weight, 20 pounds.

Price, quartered oak..... **\$6.65**
Price, mahogany finish... **6.75**



\$7.85

No. 1F427 This exceptionally handsome Roman chair is made of oak, quarter sawed, golden finish, or birch, imitation mahogany finish, and highly polished. Material specially selected and strongly constructed. Has neat carvings on back top panel, arms are bent and seat curved, resting on solid wood bases. For a medium priced chair it cannot be equaled for comfort and beauty. Shipped direct from factory in Western New York or Chicago. Shipping weight, 29 pounds.

Price, quartered oak..... **\$7.85**
Price, mahogany finish... **7.95**



\$9.65

No. 1F430 A masterpiece in a Roman chair. The latest design, made in quarter sawed oak or imitation mahogany, highly polished. Material and workmanship of the very best. Back is extra heavy, with deep carving. Arms bent, seat curved, and resting on handsome French shaped legs. The whole piece is solid, substantial and comfortable. Shipped direct from factory in Western New York or Chicago. Shipping weight, 30 pounds.

Price, quartered oak..... **\$9.65**
Price, mahogany finish..... **9.75**



\$11.85

No. 1F435 This magnificent Roman chair is made from highly figured flaky grained quarter sawed golden oak or selected birch in perfect imitation mahogany finish; highly polished. Broad back panel decorated with deep, smooth cut hand carvings. Note the hand carved dragon heads on back posts. Heavy arms, curved seat and shapely curved legs with front claw feet. Exceptionally attractive in design, high grade in construction, beautiful in finish. Shipped direct from factory in Western New York or Chicago. Shipping weight, 30 pounds. Price, quarter sawed oak... **\$11.85**
Price, mahogany finish... **11.75**

\$1.75 REED CHAIRS \$6.75 ROCKERS

At \$1.75 to \$6.75 we show later designs and better values than we have ever before been able to offer. Prices LOWER THAN THE LOWEST, less than retail dealers pay at wholesale. EVERY CHAIR GUARANTEED FOR QUALITY.

This season we believe we are offering the most attractive and the best constructed Reed Chairs and Rockers ever offered. We have been able to make larger contracts than ever before, to secure still greater price advantages, and every advantage we get we give to our customers.

HOW OUR REED CHAIRS AND ROCKERS ARE MADE.

Nothing but the very best selected imported reed is used in the manufacture of these goods. There is a great difference in the quality of reed, and we guarantee that ours is the very best. The frames are made of selected hardwood, thoroughly seasoned. Each piece is doweled and tested to see that it fits perfectly and then permanently driven up, screwed and glued. We guarantee these chairs will never wear loose or shaky. Every detail of the manufacture is carefully looked to, only the most skilled workmen are employed, the construction of every piece, from the lowest to the highest in price is first class in every respect. Each chair and rocker has been designed especially for us, and no effort or expense has been spared, nothing overlooked to produce a most attractive and com-

fortable article, one that will represent us in the best way, will stand wear, and be an ornament to any home.

Our quality and price guarantee. We guarantee our prices for equal quality to be lower than any other house in America. In comparing our catalogue with other houses, if you find another house that quotes as low or a lower price than we do, we positively guarantee that you will find a difference in quality in our favor. If you send us an order for a chair or other goods, and do not find this difference in our favor, you can return the goods to us at our expense, and we will immediately return your money.

FOR THIS BEAUTIFUL, ARTISTIC, COMFORTABLE REED ROCKING CHAIR.

ONLY \$2.85 THE GREAT LEADER OF OUR REED LINE.

OFFERED BY MEANS OF THIS LARGE ILLUSTRATION TO CALL YOUR ATTENTION MORE FORCIBLY TO THE ASTONISHING VALUES WE OFFER THROUGHOUT THIS DEPARTMENT.



No. 1F450

\$2.85

GET ORDERS FOR THIS ROCKER.

send you. If you order this rocker you will get a Profit Sharing Certificate for \$2.85 and if you buy other goods from us your certificates will quickly accumulate, and you can soon get one or more of the valuable articles free as shown on pages 1 and 2 of this catalogue. Increase the Profit Sharing Certificates you are holding. There are probably several families in your neighborhood that not only could use a handsome reed rocking chair but might really be glad to get such a chair for \$2.85 if they are the biggest value. Guaranteed to them that if the rocker is not all and more than they expect they can return it to us and the money will be promptly returned. We believe that a dozen orders could be taken in every neighborhood for this big handsome reed rocking chair at our \$2.85 price. Shipping weight, 15 pounds.

No. 1F450 Price.....

\$2.85



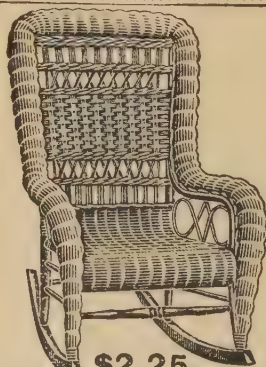
\$1.75

No. 1F454 Reed rocker. Frames made of hardwood, well braced, continuous roll on arms and around back; natural shellac finish. The cheapest full reed rocker on the market. Shipping weight, 15 pounds. Price.....\$1.75



\$1.80

No. 1F452 This porch or lawn rocker is made of best reed with high back and wide roll seat. Frame is made of maple, natural gloss finish with shellac or stained cherry. An exceptionally comfortable rocker at a price within reach of all. Shipping weight, 15 pounds. Price.....\$1.80



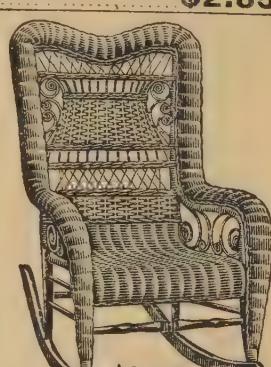
\$2.25

No. 1F456 Large comfortable reed rocker; extra high back and wide seat, closely woven with double strand reeds. Has full continuous roll around back and arms. This rocker is well constructed and is the biggest value. Compared with other rockers at the same price it is worth at least double the money. Shipping weight, 15 pounds. Price.....\$2.25



\$2.65

No. 1F458 Ladies' cane seat and reed rocker of the very latest pattern. It has a high back with continuous arms, full reed wrapped. Cane seat and a reed apron front. Frame is well constructed of well seasoned maple, finished in shellac. Shipping weight, 15 pounds. Price.....\$2.65

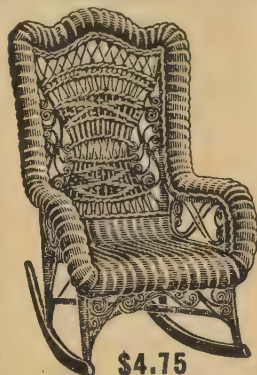


\$3.25

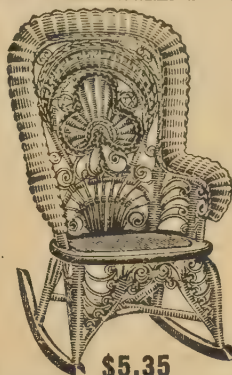
No. 1F461 This large size gents' or ladies' rocker is one of the latest designs and constructed with a view to comfort and durability. It has a wide roll seat, full reed wrapped continuous arms and posts, and made over a maple frame, thoroughly seasoned. Shipping weight, 15 pounds. Price.....\$3.25

**\$3.35**

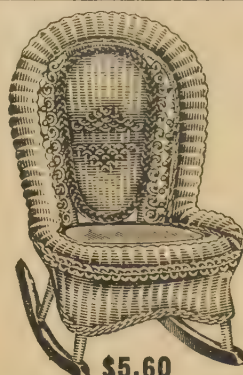
No. 1F463 This is without a doubt the best value in a ladies' rocker ever offered. It has the continuous roll arm, extending to the front and beneath the seat, forming a curtain or apron front. The seat is best hand woven cane and the woodwork of frame is maple, well seasoned. Weight, 12 pounds.

Price.....**\$3.35****\$4.75**

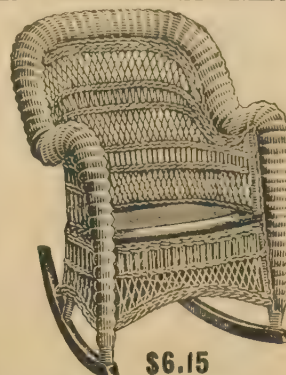
No. 1F471 Our special design gentlemen's rocker, strong and comfortable, made of very best material throughout. It has the continuous arms with full roll effect, extending all the way around, completing the basket seat, as shown in illustration. Fancy scroll front, posts full wrapped, finished in shellac. Weight, 15 pounds.

Price.....**\$4.75****\$5.35**

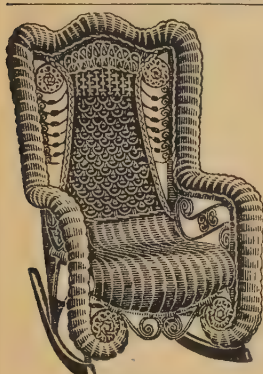
No. 1F473 This handsome ladies' rocker is one of our special designs. It is made of best selected reed on a thoroughly seasoned frame of hard wood, joined together with dowels and glue, high arm and back with heavy roll extending over back and arms, fancy grill work in back and under front of seat. Seat is covered with the best grade of cane. Legs thoroughly braced, seat and back posts wrapped with rattan, making an extra strong and durable chair. Weight, 10 pounds. Price.....**\$5.35**

**\$5.60**

No. 1F477 Ladies' sewing rocker, made of best grade of selected reed with hand woven cane seat. High back with fancy grill design finished with a full continuous roll and apron front. The frame is made of thoroughly seasoned hardwood and the whole is put together with dowels and glue in a solid, substantial manner, making a comfortable and durable chair. Weight, 12 pounds.

Price.....**\$5.60****\$6.15**

No. 1F479 Solid comfort parlor or library rocker, extra large. Made of best selected reed. Hand woven cane seat with apron front and sides. Frame is constructed of thoroughly seasoned wood and all exposed parts, with exception of rockers, are wrapped with rattan. Special attention is paid to construction, making a substantial, comfortable rocker. Weight, 15 pounds. Price.....**\$6.15**

**\$5.35**

No. 1F475 This rocker was especially designed for us and nothing has been overlooked in the way of comfort, durability and attractiveness. It is made of the very best reed throughout, full roll seat, continuous arms with fancy scroll ornaments. Finished in shellac. Shipping weight, 15 pounds.

Price.....**\$5.35****\$6.75**

No. 1F481 This extra large comfortable rocker is one of the handsomest designs we have to offer. It is made of best selected reed over a thoroughly seasoned hardwood frame. Large roomy saddle seat with basket front and a continuous roll extending over back and arms; exposed parts all wrapped with rattan. Honestly constructed and a bargain at our price. Weight, 15 pounds.

Price.....**\$6.75**

ODD CORNER PIECES AT EXCEPTIONALLY LOW PRICES.

Our \$2.85 Turkish Divan.

**\$2.85**

No. 1F494 This Turkish divan is one of those light and substantial ornamental pieces that fit snugly into cosy corners or in the hallways. It is very substantially built of a high grade reed, worked over a thoroughly seasoned hardwood frame, doweled and firmly glued together and finished in shellac. It has high arms with roll top, hand woven cane seat and front stretchers beautifully ornamented. Weight, 12 pounds.

Price.....**\$2.85**

Fancy Reed Reception Chairs.

**\$3.85**

No. 1F496 Latest thing in fancy reed reception or corner chairs. Strong and comfortable, made of selected reed. Has a finely woven cane seat, and posts and legs are all wrapped by hand with best quality of reed. This is an exceptionally handsome chair and would be an ornament to any room. Weight, 12 pounds.

Price.....**\$3.85**

Exceptional Values in Reception or Corner Chairs.

**\$3.95**

No. 1F498 Ladies' ornamental reception chairs made of the very best reed. Has a cane seat and finished in shellac. Posts and braces are all hand wrapped with reed, making altogether a very strong and durable chair, suitable for a parlor or reception room. Weight, 7 pounds. Price, **\$3.95**

Our New Reception Chair, Very Stylish and Only \$4.95.

**\$4.95**

No. 1F499 Artistic reception chair, unusually graceful and pretty, yet very comfortable; well made of the finest reed, and is very strong; fit to adorn any parlor. In shellac finish. Weight, 10 lbs. Price.....**\$4.95**

OUR SPECIAL REED PARLOR SUITE.

CONSISTING OF SETTEE, TWO CHAIRS AND TWO ROCKERS.



No. 1F482

No. 1F486

Complete Suite No. 1F492

No. 1F488

No. 1F484

THESE PIECES are made over frames that are thoroughly seasoned hardwood, with best quality of selected reed and seats covered with superfine cane. We will furnish these pieces separate or in sets, as desired, and either with or without cushions. The cushions are made of high grade crushed plush, filled with a good grade of hair and trimmed with tassels, as shown in illustration.

CUSHIONS can be furnished in dark red, blue, green or old gold and can be ordered in assorted colors if preferred. Seat of settee is 37 inches long and 17 inches deep. Chair No. 1F482 and rocker No. 1F484 have seats 15½ inches wide and 15¼ inches deep, and the No. 1F486 chair and No. 1F488 rocker are much larger, measuring 17 inches wide and 17 inches deep. The suite is light, easily handled and from a point of beauty and durability cannot be excelled. Weight, 100 pounds.

	Without cushions	With cushions
No. 1F482 Price for chair.....	\$3.60	\$4.65
No. 1F484 Price for rocker.....	3.65	4.70
No. 1F486 Price for chair.....	4.85	5.90
No. 1F488 Price for rocker.....	4.90	5.95
No. 1F490 Price for settee.....	8.40	10.50
No. 1F492 Price for complete suite, five pieces.....	\$25.40	31.70

\$3.45 MORRIS CHAIRS \$14.85

AT \$3.45 TO \$14.85 WE SHOW THE GREATEST VALUES IN MORRIS CHAIRS EVER OFFERED.

OUR \$3.45 MORRIS CHAIR WILL BE FOUND ON NEXT PAGE.



Illustration shows loose reversible cushions.

\$3.95
BUYS THIS
HANDSOME
MORRIS CHAIR, MADE OF SOLID
OAK, GOLDEN FINISH, SUCH
CHAIR AS DEALERS ASK
\$8.00 TO \$10.00 FOR.

THIS MORRIS CHAIR, without doubt, is the most attractive in outline, and most comfortable and substantial chair it is possible to produce. We are offering the greatest value ever shown in this kind of a chair. You cannot fully appreciate the wonderful value we are giving in this chair unless you see it and compare it carefully with Morris chairs that others sell at double the price we ask. The frame is thoroughly well constructed in every detail, every joint perfectly fitted.

THE WOOD IS SOLID OAK, thoroughly air seasoned and kiln dried. The oak is a beautiful golden color. The highly ornamental and finely executed carvings on the front bar and posts add to the beauty and attractiveness of this handsome Morris chair.

The seat is built of our indestructible solid Bessemer steel construction, intercolled into the frame on the sides, besides being reinforced with a steel wire, running lengthwise into which the coil springs are interlocked, making the most durable spring seat it is possible to produce.

THE SEAT construction, guaranteed to last a lifetime. The seat and back are covered with the best quality imported velour cloth in plain or figured pattern, in dark green, red, or brown colors as desired. Be sure to state whether cushions are to be figured or plain, and if plain specify the color wanted.

We furnish this Morris chair in stationary cushions or with reversible loose cushions as desired.

THE BACK of this Morris chair is adjustable to four different reclining positions, by means of a solid brass rod and ratchet attachment, guaranteed against breakage.

No. 1F5568 Golden Oak, Upholstered Seat and Back, Stationary Cushions. Price.....**\$3.95**
No. 1F5574 Golden Oak, Seat and Back fitted with Reversible Loose Cushions. Price.....**4.75**

All the Newest Designs and Latest Improvements.

ON THE BASIS OF MANUFACTURING COST, with but our one small percentage of profit added, we offer you these high class Morris chairs, and you can buy them for less money than most retail dealers pay at wholesale. Never before have we been able to show such a splendid line of these popular chairs, or such fine, high grade chairs at such low prices.

THE MORRIS RECLINING CHAIR derives its name from the inventor, William Morris, a New England Yankee. It combines simplicity of construction with ease and comfort, as no other chair does. The spacious depth and width of the seat, the broad and high adjustable back, together with the broad arms, render the Morris chair the superior in ease and comfort of any chair devised. The frames are massive in design and are made to last a lifetime. The Morris chair has become so well known and the demand for them so great that the sale has jumped from the hundreds into thousands. No home can afford to be without one.

THE GREAT DEMAND for our Morris chairs enabled us to make a contract for an immense quantity of them at a very low price, and our customers reap the benefit. In fact the price which we quote is in almost every instance much lower than the ordinary dealer can buy them.

\$3.95

DESCRIPTION OF OUR LINE OF MORRIS CHAIRS.

The wood used in the construction of our Morris chairs is the best quality of highly figured oak, or birch, imitation mahogany finish, specially selected for the beauty of the grain of the wood. It is thoroughly air seasoned and kiln dried before being put through the factory. Every piece is guaranteed not to warp, shrink or check. The careful inspection and selection of the wood enables us to insure the best and most satisfactory results it is possible to obtain. Every chair is covered by our binding guarantee, and should it at any time prove defective or unsatisfactory we stand ready to refund the purchase price together with all transportation charges.

THE CONSTRUCTION of our Morris chairs is strictly high grade in every detail. The joints are mortised and joined in the most perfect manner. The bars are highly ornamental, spindles are carefully framed and turned, the edges and corners rounded; the seats are upholstered with highly tempered steel springs, which are absolutely indestructible. The old fashioned string tied spring construction we have discarded. Our new indestructible steel construction prevents the springs breaking loose and turning over. The seat of a Morris chair is the most essential part of it. We use the best grade of high carbon steel wire springs, intercolled into steel band irons, which are crosswise on the bottom, and are fastened to the top of the side rails of the chair and can never get loose, besides being reinforced with a steel wire running lengthwise into which the coil springs are interlaced. Neat in appearance, sanitary and everlasting.

THE RATCHET ATTACHMENT. On the back of the chair is a red and ratchet attachment by which the back is raised or lowered, and locked into any position desired. It works very easily, and is absolutely guaranteed not to get out of order.

THE FINISH of our Morris chairs is strictly first class. The highest quality of material obtainable is used. Special care is taken to produce a smooth surface, a better luster and finish, that will not crack, peel or blister, that will look better after years of use than the ordinary finish will in one month. Each coating is thoroughly rubbed down and allowed to dry and harden before applying the succeeding one.

THE CUSHIONS of our Morris chairs are thoroughly well made. The velour coverings are the newest and best patterns. The colors are all guaranteed fast. They are closely stitched and button tufted. We furnish the cushions in the following colors: dark green, dark red or brown, as best adapted to harmonize with all surroundings. The full box edge, firm stitching and tufting of our reversible cushions make them more shapely and lasting than any other cushion made.

OUR CUSTOMERS SHARE IN OUR PROFITS. We not only make the lowest prices and furnish the highest qualities, not only save you a great deal of money on every order, but in addition, we now enable our customers to share in the profits of the business, as fully explained on pages 1 and 2 of this catalogue. If you send us an order for a Morris chair or any other article, you can get a part of the profit we make. A profit sharing certificate is sent to you for every order, a valuable certificate which you save and later redeem for valuable merchandise given free without further cost to you. This liberal customers' profit sharing plan, explained on pages 1 and 2 of this catalogue, is our latest and greatest offer.

FITTED WITH HEAVY STEEL FRAME CASTERS, packed and shipped direct from Chicago, from which point customers pay the freight. Shipping weight, 60 pounds.

5,000 MORRIS CHAIRS AT \$3.95. We expect to sell 5,000 of these special chairs at \$3.95 in oak, during the following season. Our contract is made on that basis. We believe that all who want a Morris chair for little money and see this announcement, will send us their order, we believe they will recognize the extraordinary values that we are offering. Furniture dealers will admit when they see the chair that it is indeed a bargain and a wonder of value. The prices are very little more than the actual cost of material and labor, on enormous quantities basis, with our narrow margin of profit added. We illustrate this chair with a large picture, not only to direct attention to this Morris chair, but to emphasize the extraordinary value of our entire line of Morris chairs represented. You cannot afford to place your order elsewhere for a Morris chair if you will consider the values here illustrated and described.

WE SHIP this Morris chair with the distinct understanding and agreement, that, if it is not perfectly satisfactory in every respect, and exactly as represented and described, that if you are not satisfied that you have a better Morris chair than you can purchase elsewhere at double the price we ask, you can return it to us, and your money will be refunded, together with all transportation charges.

Our \$5.45 Solid Oak Extension Table.

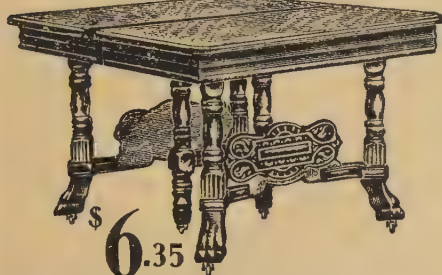


\$5.45

No. 1F621 This Extension Table is one of the greatest bargains we have ever offered in an extension table. Made of solid oak, has six legs 3 inches in diameter, joined with handsomely carved stretchers, adding not alone to the appearance, but to its solidity as well. The top is 42x42 inches when closed. Complete with casters. Shipping weight, about 170 pounds.

Size.....6-foot	8-foot	10-foot	12-foot
Price.....\$5.45	\$6.45	\$7.45	\$8.45

Our \$6.35 Solid Oak Extension Table.



\$6.35

No. 1F624 This Extension Table is made of solid oak, golden finish. The top is 42x42 inches. It has six massive legs with hand carved claw feet, joined by handsomely carved stretchers, giving it added strength and solidity. Compare this table with those offered by others at 30 to 40 per cent more than our price. Thoroughly well made throughout. Shipping weight, about 175 pounds.

Size.....6-foot	8-foot	10-foot	12-foot
Price.....\$6.35	\$7.35	\$8.35	\$9.35

Handsome Extension Table, \$6.85.



\$6.85

No. 1F627 This Extension Table is made of thoroughly air seasoned oak, golden finish. The top, which is 42x42 inches, has a heavy boxed rim. It is supported by five shapely turned and fluted legs, 4 inches thick, securely fastened to the top by a simple device which makes the strongest possible construction. Best quality casters. A table which sells in retail stores at \$10.00 to \$12.00. Shipped knocked down direct from factory in the East or Chicago. Shipping weight, about 175 pounds.

Size.....6-foot	8-foot	10-foot	12-foot
Price.....\$6.85	\$7.85	\$8.85	\$9.85

Exceptional Value, \$7.25.



\$7.25

No. 1F630 Compare this Extension Table with those offered in stores at \$12.00 to \$14.00. Made of thoroughly seasoned oak, high gloss golden finish. Top, size 42x42 inches, has wide boxed rim. Note especially the handsome legs, 4 inches thick, beautifully turned and fluted with highly figured cross banded quarter sawed oak veneering in center. Legs fastened to top by heavy bolts. Shipped direct from factory in Central Ohio. Shipping weight, 175 pounds.

Size.....6-foot	8-foot	10-foot	12-foot
Price.....\$7.25	\$8.25	\$9.25	\$10.25

\$7.75 Buys This 6-Foot Extension Table.



\$7.75

No. 1F633 This table is made from carefully selected extra heavy golden oak, exceptionally well finished. Has five large 5-inch hand turned and fluted legs; has a very large heavy top, 42x42 inches in size. It is a table you must see, examine and compare with others to appreciate its real worth. Complete with casters. Weight, packed for shipment, 175 pounds.

Size....6-foot	8-foot	10-foot	12-foot
Price..\$7.75	\$8.75	\$9.75	\$10.75

Massive Extension Table, \$7.95.



\$7.95

No. 1F636 You cannot fully appreciate the value of this table unless you see it. The top is 42x42 inches with a shapely full boxed rim. It has five massive hand turned and fluted 5-inch legs firmly fastened to the top. The wood is specially selected oak in a golden finish. Compare it with tables offered at double our price. Shipping weight, about 175 pounds.

Size.....6-foot	8-foot	10-foot	12-foot
Price.....\$7.95	\$8.95	\$9.95	\$10.95

Quarter Sawed Oak Extension Table.

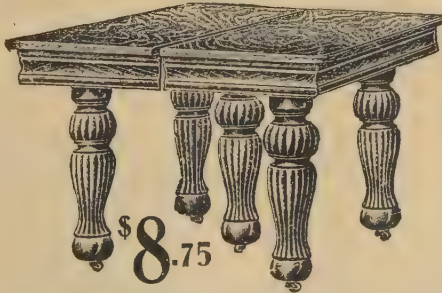


\$8.35

No. 1F639 This Dining Table is made of thoroughly seasoned, figured QUARTER SAWED oak, high gloss golden finish. Top is 42x42 inches. Has wide, shaped boxed rim. Heavy fluted and turned legs, 4 inches thick, are securely fastened to the top by iron bolts, well made in every detail of construction. We invite close comparison of this table to those offered by others at \$12.00 to \$14.00. Shipped knocked down from factory near Chicago. Shipping weight about 175 pounds.

Size.....6-foot	8-foot	10-foot	12-foot
Price.....\$8.35	\$9.35	\$10.35	\$11.35

A 6-Inch Leg Table for \$8.75.



\$8.75

No. 1F642 This Massive Dining Table is made of selected thoroughly seasoned oak, golden finish. Heavy boxed framed top is 42x42 inches when closed. Has five fine large turned and fluted legs, 6 inches in diameter, fitted with best quality casters. Compare this table with those offered by others at double our price. Shipping weight, 175 pounds.

Size.....6-foot	8-foot	10-foot	12-foot
Price.....\$8.75	\$9.75	\$10.75	\$11.75

Massive Golden Oak Extension Table.



\$8.95

No. 1F645 This Massive Solid Golden Oak Table has a full boxed top, size, 42x42 inches. It has five hand carved legs, 5 inches in diameter, with heavy claw feet. Thoroughly well made in every detail of construction. Fitted with best quality casters. Shipping weight, 200 pounds.

Size.....6-foot	8-foot	10-foot	12-foot
Price....\$8.95	\$9.95	\$10.95	\$11.95

Wonderful Value at \$9.25.



\$9.25

No. 1F648 This Pillar Extension Table is made of solid oak, golden finish. It is the most wonderful value ever offered in a thoroughly well made table of this design. The massive pedestal, diameter 9 inches, is firmly bolted to the top. The top is 42x42 inches and has a deep boxed rim. Shipped direct from factory in the East or Chicago. Shipping weight, 175 pounds.

Size...6-foot	8-foot	10-foot	12-foot
Price...\$9.25	\$10.25	\$11.25	\$12.25

Quarter Sawed Oak Extension Table, \$9.45.



\$9.45

No. 1F651 Our Massive Quarter Sawed Oak Extension Table. Top 45x45 inches, highly polished, made of selected quarter sawed oak. Has handsomely turned legs, 5 inches in diameter, fitted with best quality casters. Top has neatly rounded edges, with boxed rim and rounded corner blocks, giving to the table a finished and elegant appearance. Shipping weight, 200 pounds.

Size.....6-foot	8-foot	10-foot	12-foot
Price.....\$9.45	\$10.55	\$11.65	\$12.75

Massive Round Top Extension Table.



\$9.95

No. 1F654 This Pillar Extension Table is made of thoroughly seasoned solid oak, golden finish. The round boxed top is 42 inches in diameter. Massive pedestal 8 1/2 inches thick, supported by heavy curved legs with carved claw feet. Fitted with patent locking device and best quality casters. Strictly first class in material, construction and finish. Shipped knocked down from factory near Chicago. Shipping weight, 200 pounds.

Size.....6-foot	8-foot	10-foot	12-foot
Price.....\$9.95	\$10.95	\$11.95	\$12.95

THIS MAGNIFICENT QUARTER SAWED OAK EXTENSION TABLE

IN 6-FOOT LENGTH

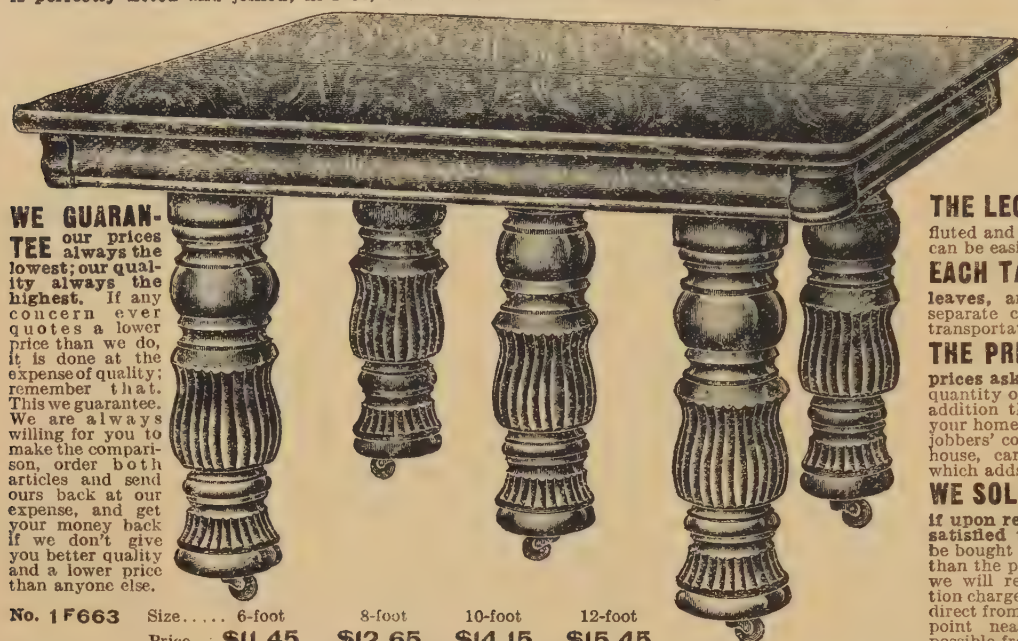
\$11.45

HANDSOME IN DESIGN, HIGH GRADE IN CONSTRUCTION AND FINISH. A BIG SAVING IN PRICE. WE GUARANTEE OUR QUALITY BETTER AND OUR PRICES LOWER THAN THE SAME EXTENSION TABLE CAN BE BOUGHT ELSEWHERE.

DESCRIPTION. This Massive High Grade Extension Table is made of thoroughly air seasoned and kiln dried quarter sawed oak, the wood being specially selected for the beauty of the grain. The construction throughout is strictly first class, each part is perfectly fitted and joined, in fact, the best that skilled workmanship can produce.

WE GUARANTEE our prices always the lowest; our quality always the highest. If any concern ever quotes a lower price than we do, it is done at the expense of quality; remember that. This we guarantee. We are always willing for you to make the comparison, order both articles and send ours back at our expense, and get your money back if we don't give you better quality and a lower price than anyone else.

No. 1F663	Size..... 6-foot	8-foot	10-foot	12-foot
	Price.....\$11.45	\$12.65	\$14.15	\$15.45



THE FINISH is a beautiful golden color, the surface of the top being highly polished, special care being taken in the filling and rubbing process to bring out the handsome grain of the wood.

THE TOP of this magnificent extension table is 48x48 inches. The edges and corners are neatly rounded. The broad curved shaped box rim has neatly rounded corner blocks, securely framed and mortised, giving additional strength and durability.

THE LEGS are exceptionally massive, being 6 inches in diameter, and are beautifully turned and fluted and fastened to the top with heavy iron bolts, and can be easily detached for convenience in shipping.

EACH TABLE is furnished with a set of good quality casters and a crate for the extra leaves, and is securely packed, the top and legs in a separate crate, in order to insure safe delivery by the transportation company.

THE PRICE represents a saving to our customers of 40 to 50 per cent as against the prices asked in retail stores. Our contract for a large quantity of these extension tables at a very low price, in addition thereto, by shipping direct from the factory to your home, we save you all the intermediate agents' and jobbers' commissions and profits, freight charges to warehouse, cartage and handling in the warehouse, all of which adds to the cost, but does not improve the quality.

WE SOLICIT YOUR ORDER with the distinct understanding that if upon receiving this table you are not thoroughly satisfied that you have an extension table that cannot be bought elsewhere at from one-third to one-half more than the price we ask, you can return the table to us and we will refund your money together with all transportation charges. Shipping weight, about 225 pounds. Shipped direct from factory in Northern Indiana or Central Ohio, point nearest to customer, thereby insuring lowest possible freight charges.

THIS MASSIVE QUARTER SAWED OAK PILLAR EXTENSION TABLE

IN 6-FOOT LENGTH

\$13.45

This strikingly handsome, massive, high grade, quarter sawed Oak Pillar Extension Table is a splendid example of up to date design, high grade construction and first class finish. The illustration, engraved from a photograph of the table, is an exact reproduction, and will give you a fair idea of the beauty of design, but to be fully appreciated it must be seen, examined and compared with extension tables offered by others at almost double the price we ask.

THE WOOD used in the construction of this massive extension table is especially selected, highly figured quarter sawed oak, and is thoroughly air seasoned and kiln dried before being put through the factory. Special attention is given to the beauty of the grain.

THE CONSTRUCTION of this extension table as well as the construction of every other extension table shown in our line is strictly high grade throughout, absolutely the best that modern machinery and skilled workmanship can produce. Every part and piece is thoroughly well made, inspected and carefully fitted.

THE FINISH. Special attention is given the entire process of finishing, from the filler of the wood to the polishing process. The color is a beautiful golden, the grain of the wood is brought out in the most perfect manner, the surface polished like a piano.

THE TOP of this handsome Pillar Extension Table is 45 inches in diameter. The edge is neatly rounded and the broad curved boxed rim is veneered with highly figured quarter sawed oak like the top.

THE BASE of this magnificent Extension Table consists of a massive pedestal 10-inches in diameter, securely framed and fastened to the top and fitted with patent locking device to prevent spreading. The massive legs are decorated with deep smooth cut hand made carvings finely executed. Note especially the deep cut hand carved claw feet. Each table is furnished with a set of good quality socket casters and securely packed, the top and base crated separately, thereby insuring safe delivery.

ORDER one of these magnificent Extension Tables at our special price, \$13.45 to \$16.95, according to length desired, place it beside any table offered by others at one-third to one-half more than the price we ask and if you do not admit the wonderful value and saving in price you can return it to us and we will return your money together with all transportation charges. Shipping weight, about 225 pounds. Shipped direct from factory in Northern Indiana or Central Ohio, point nearest to customer, thereby insuring lowest possible freight charges.

The number of this table is No. 1F670. Always order by number.

No. 1F670	Size..... 6-foot	8-foot	10-foot	12-foot
	Price.....\$13.45	\$14.65	\$15.85	\$16.95



SEND US YOUR ORDER for this table, enclose our price and we will promptly ship it to you and guarantee it to reach you in perfect condition. The freight charges compared to the saving in price will be very small; you will be getting a table the equal of which, bought elsewhere, would cost you a great deal more money, and you will also get a Profit Sharing Certificate, good for something free to you, as explained on pages 1 and 2.

Quarter Sawn Oak Extension Table.



\$10.45

No. 1F657 At \$10.45 this Pillar Extension Table is wonderful value. Made of thoroughly seasoned QUARTER SAWED oak, high gloss golden finish. Has 48x48-inch top with wide, shaped boxed rim, supported by massive pedestal 10 inches square and heavy legs with neatly curved and round edges. Fitted with patent locking device. Compare this table with those offered by others at \$16.00 to \$18.00. Shipped knocked down from factory near Chicago. Shipping weight, about 800 pounds.

Size	6-foot	8-foot	10-foot	12-foot
Price	\$10.45	\$11.45	\$12.45	\$13.45



\$10.95

No. 1F660 This Handsome Pillar Extension Table is made of thoroughly seasoned golden oak, polished, wide boxed rim top, 45 inches in diameter, is supported by handsome pedestal, 11 1/2 inches thick, massive legs have rounded edges and hand carved claw feet. Fitted with best patent locking device. Strictly first class construction throughout. Cannot be purchased in retail stores for less than \$18.00 to \$20.00. Shipped knocked down from factory near Chicago. Shipping weight, about 200 pounds.

Size	6-foot	8-foot	10-foot	12-foot
Price	\$10.95	\$12.05	\$13.15	\$14.25



\$11.65

No. 1F665 Exceptionally High Grade Pillar Extension Table. Made of solid oak, polished finish. Heavy boxed round top, 45 inches in diameter, ornamented with beaded moulding, supported by massive pedestal 10 inches in diameter, fitted with best patent locking device. Note the heavy, shapely curved legs ornamented with genuine deep, smooth cut hand made carvings. Shipped direct from factory in Northern Indiana. Shipping weight, 175 pounds.

Size	6-foot	8-foot	10-foot	12-foot
Price	\$11.65	\$12.75	\$13.85	\$14.95



\$12.95

grade selected stock, exceptionally well made, with rounded corners, highly polished finish. Has 48x48-inch top; handsomely turned and fluted, massive 6-inch legs, with hand carved claw feet, best quality casters. A strictly high grade table. We invite comparison with other tables and ours will be found far superior in every way and the price lower. Shipped direct from factory near Chicago. Shipping weight, 225 pounds.

Size	6-foot	8-foot	10-foot	12-foot
Price	\$12.95	\$13.25	\$14.75	\$16.25

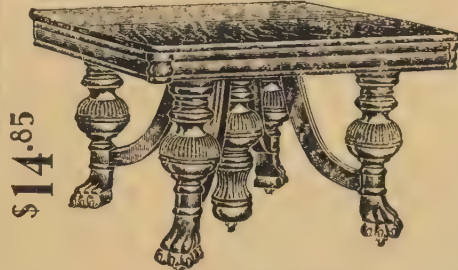
No. 1F668 This handsome Table is made of quarter sawed oak, best grade selected stock, exceptionally well made, with rounded corners, highly polished finish. Has 48x48-inch top; handsomely turned and fluted, massive 6-inch legs, with hand carved claw feet, best quality casters. A strictly high grade table. We invite comparison with other tables and ours will be found far superior in every way and the price lower. Shipped direct from factory near Chicago. Shipping weight, 225 pounds.



\$13.95

No. 1F673 This is the handsomest Round Top Pillar Extension Table the market at anywhere near the price. It is made throughout of oak, with highly figured quarter sawed oak veneered pillar 10 inches in diameter; fitted with best patent locking device; quarter sawed oak top and rim, polished. Made by the very best cabinetmakers to insure a strictly high grade piece of furniture. Handsome, hand carved, ornamented claw legs, fitted with best quality casters. Has 48x48-inch top. We invite comparison with other tables at double our price. Shipped direct from factory near Chicago. Shipping weight, 225 pounds.

Size	6-foot	8-foot	10-foot	12-foot
Price	\$13.95	\$15.15	\$16.35	\$17.55



\$14.85

No. 1F676 This Handsome New Design Extension Table is made of specially selected, highly figured quarter sawed golden oak, highly polished. Top is 48x48 inches, with rounded edges. Shaped box rim, has rounded corner blocks. The shapely turned and fluted legs, six inches in diameter, are supported by heavy curved stretchers fastened to the top. Note the massive hand carved claw feet. Best quality casters. Cannot be purchased in furniture stores for less than \$25.00 to \$30.00. Shipped direct from factory near Chicago. Shipping weight, about 225 pounds.

Size	6-foot	8-foot	10-foot	12-foot
Price	\$14.85	\$16.20	\$17.55	



\$16.85

No. 1F679 This Strictly High Grade Pillar Extension Table is made of highly figured quarter sawed oak, golden finish, highly polished. Heavy boxed rim top, 48x48 inches, supported by a massive pedestal 10 inches in diameter, with neatly rounded hand carved claw feet. Fitted with patent locking device to prevent spreading of the base. Compare this table with those sold by others at \$20.00 to \$25.00. Shipped knocked down, direct from factory near Chicago. Shipping weight, about 225 pounds.

Size	6-foot	8-foot	10-foot	12-foot
Price	\$16.85	\$18.35	\$19.85	



\$17.45

No. 1F682 This Strikingly Handsome Extension Table is made of highly figured quarter sawed golden oak, highly polished. The top is 48x48 inches, with rounded edges and a beautifully shaped boxed rim. Supported by a massive center pillar and four shapely curved legs with hand carved claw feet. A table that sells in retail stores for \$25.00 to \$30.00. High grade in construction, original and attractive in design, beautiful in finish. Shipped direct from factory near Chicago. Shipping weight, about 250 pounds.

Size	6-foot	8-foot	10-foot	12-foot
Price	\$17.45	\$18.95	\$20.45	

Sig. 43-1st Ed. ★★



\$18.45

No. 1F685 This Magnificent Extension Table is made of specially selected quarter sawed oak in a beautiful golden polished finish, highly polished. The extra large top, size 48x48 inches, has rounded edges and a full boxed rim. The massive pedestal is 12 inches in diameter. The shapely carved legs have hand carved lion's claw feet. Fitted with patent locking device. Handsome in design, high grade in construction, beautiful in wood and finish. Shipped knocked down from factory in Northern Indiana. Shipping weight, about 250 pounds.

Size	6-foot	8-foot	10-foot	12-foot
Price	\$18.45	\$19.95	\$21.45	



\$19.85

No. 1F688 Exceptionally attractive in design, high grade in construction, beautiful in wood and finish. Made of highly figured quarter sawed golden oak, highly polished. Has 48-inch round top, with rounded edges and veneered rim. Note the massive round, veneered center pillar, 14 inches in diameter, and heavy curved legs with large hand carved claw feet. Fitted with best patent locking device. Sells in retail furniture stores at \$30.00 to \$35.00. Shipped direct from factory near Chicago. Shipping weight, about 200 pounds.

Size	6-foot	8-foot	10-foot	12-foot
Price	\$19.85	\$21.35	\$22.85	



\$22.45

No. 1F691 This Extension Table should be compared with those offered by others at \$35.00 to \$40.00. Made of highly figured quarter sawed oak, golden finish, highly polished. Extra large top, size 54x54 inches. Has rounded edges and wide boxed rim. Top is supported by massive pedestal 15 inches in diameter. Note the massive, shapely curved legs with hand carved lion's claw feet. Fitted with best patent locking device. The legs are made of quarter sawed golden oak. A strictly high grade table in every detail of wood, construction and finish. Shipped knocked down from factory near Chicago. Shipping weight, about 250 pounds.

Size	6-foot	8-foot	10-foot	12-foot
Price	\$22.45	\$24.75	\$26.95	



\$24.95

polished. Top is 54x54 inches and has wide, shaped box rim. Extra large quarter sawed oak veneered pedestal is 15 inches in diameter. We call your special attention to the exceptionally attractive designed legs with hand carved lion's claw feet. Fitted with patent locking device. The legs are made of quarter sawed golden oak. Strictly high grade throughout. Compare this table with those offered by others at \$40.00 to \$45.00. Shipped knocked down from factory near Chicago. Shipping weight, about 275 pounds.

Size	6-foot	8-foot	10-foot	12-foot
Price	\$24.95	\$27.25	\$29.55	

No. 1F691 With question one of the most attractive designs ever offered in a strictly high grade Extension Table. Made of highly figured quarter sawed oak, golden finish, highly polished.

\$3.85 KITCHEN CABINETS \$18.75

AT \$3.85 TO \$18.75 WE OFFER WONDERFUL VALUES IN KITCHEN CABINETS.

NEW IN DESIGN, STRICTLY HIGH GRADE IN MATERIAL, CONSTRUCTION AND FINISH. BETTER IN QUALITY AND LOWER IN PRICE THAN CAN BE BOUGHT ELSEWHERE. WE CHALLENGE ANY FIRM ON EARTH TO FURNISH KITCHEN CABINETS THE EQUAL OF OURS IN QUALITY AT THE PRICE WE ASK.

KITCHEN CABINETS are the most wonderful invention for assisting the housekeeper ever devised. The many weary steps they save will be fully appreciated by every housekeeper. When first introduced a few years ago the sale was limited. As soon as they were put on the market and offered at popular prices, their convenience and usefulness was quickly recognized and the sale of them has jumped from the hundreds to the thousands. The use of the Kitchen Cabinet in the United States has become so general that one is to be found in nearly every one of these economical and labor saving devices; don't fail to secure the great convenience for yourself without further delay. We know there is not a more convenient and satisfactory piece of furniture for the home than a good Kitchen Cabinet. You will be surprised what a convenience a Kitchen Cabinet is, the variety of uses it can be put to, how completely it takes care of the materials used in the kitchen and in such convenient shape, a place for everything and everything in its place.

Our Kitchen Cabinets are made for us under contract by the largest, best known and most reliable manufacturers in this country, whose long experience in the designing and making of cabinet work enables them to give us the benefit of every good idea, whose modern machinery and skilled workmanship combine to produce better goods than are turned out by other manufacturers. All the latest and best improvements in design and construction are embodied in our Kitchen Cabinets. Every article used in the kitchen is provided a place in our Kitchen Cabinet within easy reach of the busy housewife.

THE MATERIAL used in the construction of our Kitchen Cabinets is thoroughly air seasoned and kiln dried, hardwood throughout except the platform of the base, which is made of white wood for

ease and convenience in cleaning. We absolutely guarantee every cabinet against warping, checking or shrinking. We use no "culls." Every piece of lumber is carefully selected and guaranteed free from all defects.

THE CONSTRUCTION of our Kitchen Cabinets is the best that modern machinery and skilled workmanship can produce. Every post and panel, joint and tenon, perfectly framed and fitted. The doors are perfectly fitted; the drawers and bins run smoothly without friction. The same high grade workmanship is used in the lowest priced as in the highest priced cabinet. The bins and drawers are so constructed that they can easily be taken out and cleaned, which is not the case with most cabinets made by other manufacturers. Each cabinet is fitted with one or two sliding removable kneading and chopping boards, both sides smooth and even, which can be taken out and placed on top of the table for convenience in using.

THE TRIMMINGS. The handles used on our Kitchen Cabinets are genuine brass, French lacquered to prevent tarnishing. The hinges, fasteners, locks and knobs are the best quality obtainable.

THE PACKING. Every Kitchen Cabinet is firmly and securely crated for shipment. The special feature of our Kitchen Cabinets is that they are so constructed that the lower part of the legs can be removed and placed inside the cabinet for convenience in packing and can be easily put on by any one. This feature is not found in any cabinets of other manufacturers. This method of construction insures safe handling and a much lower freight rate by the transportation company. We absolutely guarantee every cabinet to arrive at your home in the same perfect condition in which it leaves the factory.

THE FINISH. The very best grade of materials are used in the finishing of our Kitchen Cabinets. Special care is taken in the entire process of finishing, special attention being given to the preservation of the wood.

THE BASE OF OUR KITCHEN CABINETS without the top section makes a highly satisfactory, convenient and useful cabinet by itself. The flour, sugar and meal bins, the linen and cutlery drawers, pot and pan cupboards and the removable kneading and chopping board together with the Roomy basswood top, will be fully appreciated by every housekeeper. We quote prices for the base alone (without the top section) in several of our cabinets on pages following.

OUR PRICES in every case are figured on factory cost. We have secured unusually advantageous prices because of the immense quantity we sell, which represents very little more than cost of raw material and labor. Our selling prices on all our cabinets represent the narrowest kind of a profit above first cost to us, and as a result you can buy a high grade Kitchen Cabinet from us for the same or less money than most dealers pay at wholesale. Do not be misled by the low prices. Do not feel that, because our prices are very low, the quality of our cabinets is not the very best. Quality is a watchword with us, and we never take one penny out of the quality to make a "catchy price." Every cabinet we sell is strictly high grade, and while dealers and others may advise you against sending your order to us and say we cannot furnish good furniture at such low prices, we want you to be the judge by sending us your order for one of our Kitchen Cabinets and proving our claim, and at the same time relieve you of all risk. If you do not find our Kitchen Cabinets all that we claim and that you have not only saved considerable money and secured an article that is perfectly satisfactory, you are specially requested to return it to us and we will refund your money together with all transportation charges.

OUR IMPERIAL KITCHEN CABINET \$12.35

THE EQUAL OF KITCHEN CABINETS
GENERALLY SOLD AT \$18.00 TO \$20.00.

No. 1F723 This exceptionally attractive, new, up to date design, high grade Kitchen Cabinet is a splendid example of convenience of arrangement in kitchen cabinet construction. It is made of specially selected hard white maple, thoroughly air seasoned and kiln dried, finished natural color. Entire height of cabinet, 72 inches.

THE BASE has a whitewood top with moulded edges, size, 25x50 inches. It has two between which are two deep drawers for linen and cutlery. Above are convenient receptacles for cooking spoons, knives, forks and various other utensils used in every kitchen. Fitted with one kneading and one chopping board finished on both sides and can be removed and placed on top for convenience in using. The legs are detachable, the turned part being dovetailed into the square posts, which adds to the convenience and safety in handling and shipping.

THE TOP SECTION combines excellence and beauty of design with a convenient and practical arrangement, which cannot be excelled. Cupboards with shelves and glass doors affording ample space for dishes, spice cans, coffee and tea canisters and a variety of packages and commodities within easy reach of the busy housewife. Note the tilting sugar bin in the center and spacious shelf below.

THE CONSTRUCTION of this splendid Kitchen Cabinet is strictly first in every class throughout. The doors, drawers and bins are perfect fitting. All the drawers and bins can be easily taken out for cleaning and airing—a convenience seldom found in cabinets made by other manufacturers. The posts and panels are perfectly framed and joined, every post and piece the best that skilled workmanship can possibly produce.

THE FINISH of this Kitchen Cabinet is a light natural white maple color, no coloring being used. The surface is perfectly sanded and smoothed and given several varnish coatings, which brings out the beautiful natural grain of the wood and has an appearance of purity and cleanliness.

OUR PRICE, \$12.35, is made possible only because we offer this splendid cabinet at very little more than first cost of material and labor. It is a value unapproached in kitchen cabinet construction.

THE PRICE REPRESENTS A SAVING to our customers of 50 to 60 per cent as against the prices asked in retail furniture stores. We have fully investigated and we know the prices that small manufacturers, wholesalers, furniture jobbers and manufacturers' agents are asking the retail trade for goods of this description, and we find that any kitchen cabinet that equals ours in design, material, construction and finish is sold in retail stores at almost double the price we ask. In fact, we know we are selling goods direct to our customers for the same or less money than most retail dealers pay at wholesale. Send us your order for the magnificent Kitchen Cabinet and when received compare it with any Kitchen Cabinet you can buy at home or from any other dealer at \$18.00 to \$20.00, and if you do not find this Kitchen Cabinet the equal or better in every way we will not expect you to keep it and you can return it to us and we will immediately refund your money together with all transportation charges. We ship this cabinet direct from factory near Grand Rapids, Mich. Shipping weight, about 240 pounds.



The articles displayed are not included with the cabinet.

No. 1F723 Price, as illustrated \$12.35
Price, base only 6.85

HIGH GRADE BOOKCASES AT GREATLY REDUCED PRICES

OUR BOOKCASES are made by the largest and best known manufacturers of this kind of goods in the United States. Everything that modern machinery and skilled workmanship combined can do has been done to produce better goods than are turned out by other manufacturers. The immense quantities we have contracted to take enables us to offer these high grade bookcases to our customers on the basis of manufacturing cost with but one small percentage of profit added. We have eliminated from the selling price to you, as printed below, every unnecessary item of expense, and the price at which they are offered is even lower than most retail dealers would pay at wholesale for these goods.

THE WOOD used in our bookcases is specially selected for the beauty of the grain, thoroughly air seasoned and kiln dried and absolutely guaranteed against warping or shrinkage.

THE GLASS used in the construction of our bookcases is the best quality double thick, absolutely clear and free from defects. The leaded glass used in our bookcases is an exact reproduction of the Shakespearian style used during the Elizabethan period. It consists of various shapes of extra double thick glass, carefully framed into a lattice work of lead giving a very artistic effect.

THE FINISH. Special care is taken in the finishing of each case, plenty of time being given for each case to be thoroughly hardened and dry before being rubbed and polished. The color of the oak is a beautiful golden and the mahogany finish is a perfect imitation of genuine mahogany color.

Revolving Bookcase for \$2.65.



Compare our Bookcases with those offered by others at almost double our prices.



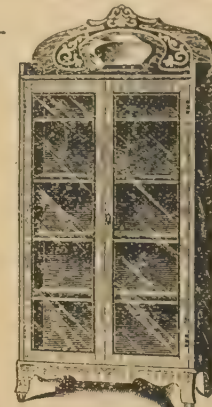
Our Bookcases are securely crated to insure safe delivery.



Every Bookcase is fitted with adjustable shelves to fit any size books.



We use best quality double thick glass in doors of our Bookcases.



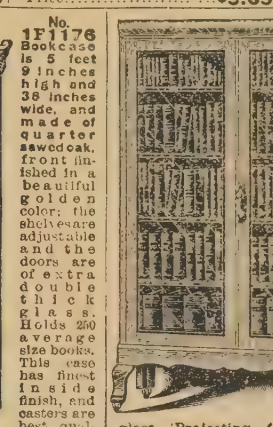
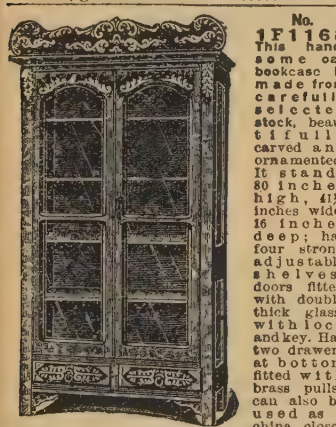
No. 1F1184 This Revolving Bookcase is made of golden birch, thoroughly seasoned and kiln dried, in a beautiful golden finish. The top section is attached to the base by steel ball bearings. 3 feet high; top is 19x19 inches; shelves, 18x16 inches. This case will accommodate 75 average size books. Thoroughly substantial in construction. A splendid bookcase for the home or office. So constructed that it can be shipped knocked down, packed securely. Wonderful value at the price we ask. Shipping weight, 35 pounds.

No. 1F1160 Neat, attractive, roomy bookcase. Upper panel carved. Height, 58 inches; width, 24 inches; depth, 12 inches. Made of solid oak, golden or weathered finish, or birch, imitation mahogany; adjustable shelves, glass door. Holds 125 average size books. Weight, crated, 75 pounds. Shipped direct from factory in Chicago.

No. 1F1162 This bookcase is made of beautifully figured quartered oak, finished golden. Height, 57 inches; width, 24 inches. Has four adjustable shelves and door with double thick glass. Fitted with best quality casters, brass hinges, handle and lock. Guaranteed a strictly first class piece of furniture. Weight, 90 pounds. Shipped direct from factory in Northern Illinois.

No. 1F1162 1/2 This handsome bookcase is made of highly figured quarter sawed oak, golden finish, highly polished. Height, 65 inches; width, 28 inches. Has four adjustable shelves, solid panel ends. Illustration shows revolving glass door. We also furnish it with plain glass door. Holds 125 average size books. Strictly first class construction throughout. Fitted with lock and casters. Shipped from factory in Northern Illinois. Shipping weight, 90 lbs.

No. 1F1163 This is the greatest value in a bookcase with two doors we have ever been able to show. Best constructed and most serviceable case of its kind on the market. Made of quartered golden oak, or birch, mahogany finish, 66 inches high and 31 inches wide. Four adjustable shelves and double doors. Has a 12x6-inch French bevel plate mirror. Shipped from factory in Northern Illinois. Weight, 90 lbs.



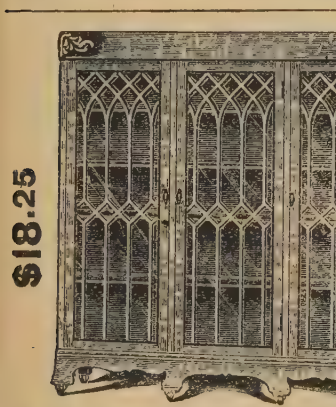
and cupboard. Carefully crated to insure safe delivery and shipped direct from factory in Southern Indiana. Weight, packed for shipment, 140 pounds.

It must be seen to be fully appreciated. Shipped direct from factory in Chicago. Shipping weight, 150 pounds.

glass. Projecting frame above doors has sharply curved front veneered with highly figured quarter sawed oak. Fitted with lock, keys and best quality casters. Shipped direct from factory in Northern Illinois. Shipping weight about 195 pounds.

plate, size 6x22 inches. Holds 250 average size books. Fitted with locks, keys and best quality casters. High grade in every detail of construction and finish. Shipped direct from factory in Northern Illinois. Shipping weight, about 135 pounds. Price, as illustrated, \$11.25

Price, without mirror, \$9.75



No. 1F1179 This is the most wonderful value ever offered in a three-door strictly high grade bookcase; made of specially selected, thoroughly seasoned quarter sawed oak, golden finish, hand rubbed and highly polished. Height, 65 inches; width, 54 inches. Has solid panel ends and back. We furnish this bookcase with genuine leaded glass doors, as illustrated, or with plain double thick glass doors, as desired. Holds about 350 average size books. Fitted with locks, keys and best quality casters. Compare this bookcase with those offered by others at one-third to one-half more than the price we ask. Carefully crated and shipped direct from factory in Northern Illinois. Shipping weight about 200 pounds.

No. 1F1180 This massive bookcase is made of carefully selected, thoroughly air seasoned quarter sawed oak, golden finish. The grain of the wood is highly figured, hand rubbed and highly polished. Height, 54 inches; width, 61 inches. It has solid panel ends and back and supported by heavy hand carved claw feet. Has three double thick glass doors and nine adjustable shelves. Holds 350 average size books. Cabinet construction strictly first class throughout. This bookcase should be compared with those offered by others at \$25.00 to \$30.00. A bookcase that is sure to please. Shipped direct from factory in Northern Illinois. Shipping weight about 235 pounds.

No. 1F1181 Compare this extra large, massive, strictly high grade bookcase with those offered by others at 40 per cent more than the price we ask. Made of specially selected quarter sawed oak, golden finish, hand rubbed and highly polished. Height, 74 inches; width, 74 inches. Has solid panel ends and back. Has twelve adjustable shelves, below which are three roomy drawers. Holds about 400 average size books. Doors and drawers fitted with locks, cast brass handles, best quality casters. We furnish this bookcase without drawers, also 50 inches wide if desired, as noted below. Note the spacious top shelf for bric-a-brac. Strictly high grade in construction and finish. Shipped direct from factory in Northern Illinois. Shipping weight, about 275 pounds.

\$18.25

\$23.95

WE CHALLENGE ALL COMPETITION IN QUALITY AND PRICE.

SECTIONAL BOOKCASES.

BALL BEARING, FRICTIONLESS SLIDING DOORS.

Made in Grand Rapids, Michigan, by one of the largest and best known makers of high grade furniture, a manufacturer whose name alone in the trade is a guarantee of the highest quality.

The Perfection Sectional Bookcase is without question the best obtainable at any price. This popular style of bookcase is now conceded the only practical one for a growing library. Whether your collection of books is large or small, the case is easily adapted to it. No unfilled shelves, no surplus of books. The sectional bookcase also permits an artistic arrangement to fit almost any space. High quality of construction, specially selected wood of the choicest grain, and the piano polished finish, make this a desirable article for any home. Absolutely non-binding doors have at last been secured through the use of ball bearings. Sidewise and vertical expansion is limited only by the wall space. The end of each section is fitted with ornamental end plates that fit into the corresponding metal plates of the adjoining section and lock the section together in a perfect vertical alignment. The door of each section is easily raised and slides back over the top of the books on four ball bearings, noiselessly and without binding. The air cushion construction allows the door to close without friction when released. We furnish the book sections in two different depths, and five different heights, as noted in the table below, which allows for the accommodation for any size book.

MATERIAL. The best of everything is used in making Perfection Sectional Bookcases. The mahogany is the finest figured Central American or African mahogany—the same that goes into Grand Rapids' finest furniture. The quarter sawed oak is fine, hard, white oak, especially selected for its beautiful figure and grain effects. The plain oak is a hard white oak, plain sawed, but in every other respect equal to the best quarter sawed grade. All backs and bottoms of the sections are made of three-ply hard white maple. By "three-ply" we mean that each back or bottom is made of three separate thicknesses, carefully glued together so that the grain of the center piece runs

crosswise with the grain of the outer piece, thus counteracting any warping of the wood. The result is a back or bottom a hundred times better than if made of one piece. Perfection bookcases have backs and bottoms that cannot warp or split.

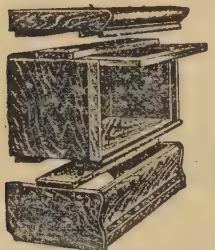
OUR PRICE as given in the tables below for each section represents a saving of from 25 to 30 per cent as against the prices asked in retail stores. We have fully investigated and we know the prices that small manufacturers, wholesalers, furniture jobbers and manufacturers' agents are asking the retail trade for goods of this description, and we find that any sectional bookcase that equals ours in design, material, construction and finish, is sold in retail stores at almost double the price we ask. In fact, we know we are selling goods direct to our customers for the same or less money than most retail dealers pay at wholesale.

FINISH—WE EXCEL IN OUR FINISH. To produce this handsome finish, we use only the highest grade of varnish. It is all five-coat work, rubbed and polished by hand. After each coat the work is left to thoroughly dry and everything is done that we have learned by years of practical experience is necessary to produce the most lasting and satisfactory results. We designate our case by the following grades:

GRADE A. Genuine mahogany, finished medium dark. Natural interior. The doors and drawer bases in this grade furnished with pearl centered brass knobs. End plates are of oxidized lacquered brass.

GRADE B. Genuine quarter sawed white oak, selected for grain effects. Finished dark golden. Natural interior. Knobs and end plates are of oxidized copper.

GRADE D. Plain oak, finished dark golden. Carefully finished, but not rubbed or polished. This grade supplies the demand for a well made, genuine oak case. Weathered oak in B grade or D grade without extra charge. Our weathered oak is produced by two coats of acid stain in the much sought for shade, and will not fade or rub off.



BASE SECTIONS WITH DRAWER, 90c EXTRA.



DRAWER BASE SHOWING DRAWER.

No. 1F1193 This illustration represents our Combination D; one top section, one base section and four book sections, in the different sizes, as noted in table which follows. This combination will accommodate 75 to 100 books, according to size of books. A favorite combination for the small library. Can be enlarged to fit your growing library. You take no risk when you buy the Perfection Sectional Bookcase, as we guarantee absolute satisfaction in every respect or your money will be cheerfully refunded. The high quality of the wood and finish and the perfect details of construction, with the very low price, make this unmatched.

A PERFECTION BOOKCASE.

	Solid Mahogany	Quartered Oak	Plain Oak
1 No. 10 Top Section.....	\$2.05	\$1.40	\$1.25
1 No. 23 Book Section.....	3.25	2.35	1.95
3 No. 3 Book Sections.....each	3.50 each	2.60 each	2.10
1 No. 13 Base Section.....	2.05	1.40	1.25

Total price, with plain glass. \$17.65 \$12.95 \$10.75

Our Sectional Bookcases are securely crated and shipped direct to our customers from Grand Rapids, Michigan. Safe delivery guaranteed.

Single Section C.

This illustration shows one top section, one book section and one base section arranged one above the other, exposing the internal construction. The door is raised and pushed half way into position on four ball bearings. Each part is perfectly mortised and framed where joined, the wood is thoroughly air seasoned and kiln dried, finished inside and outside in a beautiful polish finish. Absolutely guaranteed not to warp, shrink or check. See prices of different sizes in table below.

Combination D.

Price, \$10.75.



Sectional Bookcase with Leaded Glass Doors, \$13.75.

No. 1F1194 This illustration shows one top section, three book sections, with leaded glass doors, and one base section with drawer.

Leaded glass doors consist of a large number of small glass panels in the various fancy shapes shown in the illustration instead of one large glass panel in each door. The glass panels are securely fastened into the grooves of the lead frame. This style of door was first used during the Elizabethan and Shakespearian era. Weathered oak and mahogany sections are especially attractive.

with leaded glass doors. The average weight of a section securely packed for shipment is about 25 pounds.

Sections	Size	Mahogany	Quartered Oak	Plain Oak
1 Top.....	No. 9	\$2.05	\$1.40	\$1.25
3 Book Sections.....	No. 1 each	4.75 each	3.85 each	3.45
1 Base with Drawer.....	No. 12	2.95	2.30	2.15

Price, complete, with leaded glass doors..... \$19.25 \$15.25 \$13.75

All Oak Cases Furnished in Golden or Weathered Finish, as desired.

TABLE OF PRICES—SECTIONAL BOOKCASES.

LEADED GLASS, \$1.50 PER DOOR EXTRA.	Order by Number	Depth, inches	Height, inches	A Grade Solid Mahogany	B Grade Quartered Oak	D Grade Plain Oak
Book Section.....	1	8	9 1/2	\$3.25	\$2.35	\$1.95
Book Section.....	2	8	11	3.50	2.60	2.10
Book Section.....	23	9 1/2	8 1/2	3.25	2.35	1.95
Book Section.....	3	9 1/2	10 1/2	3.50	2.60	2.10
Book Section.....	4	9 1/2	12 1/2	3.75	2.75	2.35
Book Section.....	7	9	12 1/2	4.35	3.50	3.05
Top Section.....	9	8	8	2.05	1.40	1.25
Top Section.....	10	8	10	2.05	1.40	1.25
Base Section.....	12	8	8	2.05	1.40	1.25
Base Section.....	13	8 1/2	8	2.05	1.40	1.25

No. 7 Book Section is used only when it is desired to use book sections Nos. 1 or 2 above book sections Nos. 3, 4 or 23; in other words, to reduce from sections 9 1/2 inches from front to back to those 8 inches from front to back.

All sections 34 inches wide outside, 32 inches inside. Above sizes all inside dimensions. The heights given above are the exact size of books which can be accommodated.

Corner Combination.



THIS ILLUSTRATION SHOWS THE SECTIONS FITTED INTO A CORNER.

Sidewise Expansion.



This illustration shows seven book sections, two base sections, two top sections expanded sidewise and interlocked.

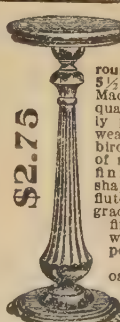
HIGHLY ORNAMENTAL IN DESIGN.

PEDESTALS.

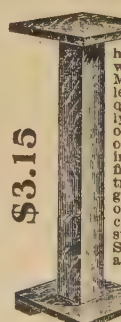
BEAUTIFUL IN WOOD AND FINISH.



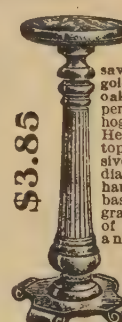
No. 1F1284 This Pedestal is made of highly figured quarter sawed oak, highly polished, golden or weathered finish, or in birch, perfect imitation of mahogany finish. It is 34 inches high and has top 12 inches in diameter. Column is 3 1/2 inches in diameter. Attractive in design, high grade in construction and finish. Shipping weight, about 20 pounds.
Price, golden oak.....\$1.95
Price, weathered oak.....\$1.90
Price, imitation mahogany \$1.85



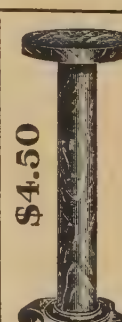
No. 1F1285 This Pedestal is 35 inches high and has 14-inch round top. Column is 5 1/2 inches in diameter. Made in highly figured quarter sawed oak, highly polished, golden or weathered finish, or in birch, perfect imitation of mahogany, polished finish. Note the shapely turned and fluted column. High grade construction and finish. Shipping weight, about 25 pounds.
Price, golden oak.....\$2.85
Price, weathered oak.....\$2.80
Price, imitation mahogany \$2.75



No. 1F1286 This Pedestal is 36 inches high, 12x12-inch top with 4x4-inch column. Made of specially selected, highly figured, quarter sawed, highly polished golden oak, weathered oak, or in birch, perfect imitation mahogany finish. Specially attractive design in golden or weathered oak. Strictly first class in wood, construction and finish. Shipping weight, about 25 pounds.
Price, golden oak.....\$3.25
Price, weathered oak.....\$3.20
Price, imitation mahogany \$3.15



No. 1F1287 This Pedestal is made in highly figured, quarter sawed highly polished golden oak, weathered oak, or in birch with a perfect imitation mahogany polished finish. Height, 35 inches; round top, 13x13 inches. Massive column 6 inches in diameter. Note the handsomely designed base. Strictly high grade in every detail of construction, wood and finish. Shipping weight, about 30 pounds.
Price, golden oak.....\$3.95
Price, weathered oak.....\$3.90
Price, imitation mahogany 3.85



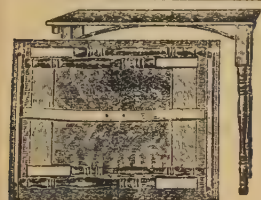
No. 1F1290 This Colonial Design Pedestal is made of specially selected, highly figured, quarter sawed golden oak, or genuine mahogany, highly polished. Height, 35 inches; round top, 12x12 inches; column, 4 1/2 inches in diameter. High grade in construction, beautiful in wood and finish. Shipping weight, about 30 pounds.
Price, golden oak.....\$4.50
Price, genuine mahogany.....\$4.75

56c=PARLOR AND LIBRARY TABLES=\$15.95

At 56c to \$15.95 we show Wonderful Values in Parlor and Library Tables, New and Up to Date in Design, Strictly First Class in Material, High Grade in Construction and Finish, Better in Quality and Lower in Price than can be Bought Elsewhere.

OUR PARLOR AND LIBRARY TABLES as shown on this and the pages following, are made for us under special contract by the largest, oldest and best known manufacturers of strictly high grade tables in the United States, manufacturers whose long experience in the making of parlor and library tables enables them to give us the benefit of every good idea, whose modern machinery and skilled workmanship combine to produce better goods than is turned out by other manufacturers, and whose contract with us, by which we take a large part of the output of the factory, enables us to offer these tables to our customers on the basis of manufacturing cost, the cost of material and labor, with but our one small percentage of profit added. By this method and this connection we are able to eliminate from the selling price every unnecessary item, and the price to you, the price printed in this catalogue, is as low or even lower than most retail dealers would pay at wholesale for these goods.

OUR STYLES ARE UP TO DATE. The Parlor and Library Tables which we represent the newest and choicest designs of today. The selection represents the experience of years and careful study, and has been chosen with a view of giving our customers a line of tables as stylish in design, high grade in construction and finish as can be found anywhere, and to give them the privilege of sitting at home and selecting from our catalogue a table that is the equal in quality of any to be found in any store in the world, and at the same time giving them the advantage of buying such a class of goods, usually sold at high prices, at the very low price of factory cost, with but one small percentage of profit added.



Price, golden birch.....\$1.15

Parlor Stand.

No. 1F1200 This pretty parlor stand is an exceptionally useful piece of furniture, suitable for lamp or ornament. Made of oak, finished golden. Is 29 inches high with 12-inch top. Shipped knocked down, thereby greatly reducing the freight charges. Can be easily put together with screws, which are provided. Shipping weight, 15 pounds. Price.....56c



\$1.45

No. 1F1202 This parlor table is made of solid oak, in a hand polished golden finish, or in birch, mahogany polished finish. It is 32 inches high and has a top 17x17 inches. The heavy, full boxed top is supported by handsome turned legs. Extra well constructed in every detail. It combines beauty, strength and durability, a combination of qualities hard to find in small parlor tables. Crated and shipped direct from our factory in Chicago. Shipping weight, 25 pounds. Golden Mahogany Oak Finish Price.....\$1.45 \$1.40

No. 1F1208 This parlor table is made of solid oak, golden finish. Top is 24x24 inches. Has roomy lower shelf securely fastened to the neatly turned legs. Strictly first class in construction and finish. Shipped direct from Chicago. Shipping weight, 25 pounds. Price, as illus.....\$1.15 Price, with glass balls and brass claw feet.....\$1.45



\$1.15

Our Leader. A Genuine Quartered Oak Table for \$1.20.

No. 1F1208 The best value ever offered in a parlor table at so low a price. Made of quarter sawed oak, golden finish. Top, 24 x 24 inches. Broad, shapely lower shelf, smoothly turned, fancy designed legs securely fastened into the top. A table that sells in retail stores for \$2.25 to \$2.50. Shipping weight, 30 pounds. Price.....\$1.20



\$1.20

Price.....\$1.20

Oak Mahogany Finish \$2.00 \$1.95

Exceptional Value.



\$1.45

No. 1F1212 This parlor table is made of quarter sawed golden oak or birch, imitation mahogany, golden finish, highly polished. The top is 24x24 inches with rounded edges and beautifully embossed rim. The shapely turned legs are firmly attached to the top, strengthened by the spacious and neatly designed lower shelf. Shipping weight, 35 pounds.

Price, brass claw feet.....\$1.95 Price, wood feet.....1.65



\$1.95



\$2.25

No. 1F1214 This parlor table has a 24x24-inch shaped top, as shown in the illustration. Made of highly figured quartered golden oak or fine imitation mahogany finish, highly polished. Has neat beaded moulding underneath, which is screwed to the top, thereby preventing it from warping; shaped lower shelf. Has turned legs with wood feet or brass feet with glass balls. This table sells in furniture stores at \$3.50. Shipping weight, 25 pounds. Oak Mahogany Finish Price, brass claw feet.....\$2.25 \$2.20 Price, wood feet.....1.85 1.80



\$2.00

Oak Mahogany Finish \$2.00 \$1.95

THE WOOD

used in the construction of our tables is especially selected, thoroughly air seasoned and kiln dried and warranted absolutely not to warp, check or shrink.

THE CONSTRUCTION

of our tables is absolutely the best that modern machinery and skilled workman-ship can produce. Every part and piece is thoroughly well made, inspected and carefully fitted before being passed to the finishing department.

THE FINISH

of our tables is strictly first class and only the best grade of wood filler and even and smooth. The beauty of the finish must be seen to be fully appreciated. To obtain a smooth surface and better luster, and a finish that will not craze, check or blister, facilities are employed by which each coat of this finish is allowed to thoroughly dry and harden before applying the succeeding one.

WE GUARANTEE SAFE DELIVERY.

Our Parlor and Library Tables are carefully wrapped and securely crated and we guarantee each table to reach your home in the same perfect condition it leaves the factory. All our parlor tables shown on pages 729 and 730, except No. 1F1202, No. 1F1240, No. 1F1243, No. 1F1252 and No. 1F1255 are made with the best knock down construction, permitting them to be packed in a small package and shipped at a lower rate of freight charges.



\$2.35

Price, brass claw feet.....\$2.35 Price, wood feet.....2.05

No. 1F1219 This parlor table is made of thoroughly seasoned oak, high gloss, golden finish, or in birch, perfect imitation mahogany finish. Curved top and full box rim. Size top, 24x24 in. The shapely curved legs are securely framed into the top and given additional strength by the broad lower shelf. Material, construction and finish first class throughout. Sells in retail stores at \$4.00. Shipping weight about 60 pounds. Price.....\$2.45



\$2.45

Price, brass claw feet.....\$2.45 Price, wood feet.....2.05



\$2.65

No. 1F1221 This Parlor or Library Table is made of solid golden oak or birch, perfect imitation mahogany, high gloss finish. Has full boxed top. Size, 22x30 inches, with shaped edges and spacious lower shelf. The smooth turned legs are firmly framed into the top. Note the broad, convenient lower shelf. This table is specially adapted for the parlor, library or bedroom and is wonderful value at our price. Shipping weight, about 40 pounds. Price.....\$2.65

Golden Oak Mahogany Finish \$2.65 \$2.60

No. 1F1222 This is one of the choicest patterns in a parlor table ever designed. The shapely curved 24x24-inch top, ornamented by broad shaped rim richly hand carved in a highly artistic manner. The spacious lower shelf is securely fastened to heavy rope shaped legs. We furnish it in specially selected quarter sawed oak, golden finish, or in choice grained birch in perfect imitation of mahogany, highly polished. Shipping weight, 35 pounds. Price, brass claw feet.....\$2.90 Price, wood feet.....2.60



\$2.90

Oak Mahogany Finish \$2.90 \$2.85 Price, wood feet.....2.60 2.55

No. 1F1224 The wood in this parlor table is selected quarter sawed golden oak or birch finished in perfect imitation of mahogany, highly polished. It has a 24x24-inch top with curved rounded edges and a carved box rim. The shapely French legs are securely fastened to the top with patent bolt construction. Compare this table with those sold by others at \$4.50 to \$5.00. Shipping weight, 35 pounds.



\$2.95

Price..... Quartered Oak Mahogany Finish
\$2.95 \$2.90



\$3.35

Price, brass claw feet... \$3.35
Price, wood feet..... 3.05

No. 1F1228 You cannot fully appreciate the wonderful value we offer in this parlor table until seen. The wood is highly figured quarter sawed golden oak or birch, imitation of mahogany, highly polished. Note the serpentine curved top, size, 24x24 inches, with boxed rim and the beautiful feather design hand carvings on the legs. A spacious and shapely lower shelf is firmly framed into the legs. Shipping weight, 35 pounds.



\$3.75

Price, brass claw feet... \$3.75
Price, wood feet..... 3.40



\$3.25

Price..... Quartered Oak Mahogany Finish
\$3.25 \$3.20

No. 1F1232 This parlor table should be compared with tables sold in retail stores for \$4.00 to \$4.50. The top is 24x24 inches and has neatly rounded edges. The wood is highly figured quarter sawed oak in a beautiful finish, or birch in a perfect imitation of mahogany, highly polished. It has an ornamental hand carved boxed rim, handsome French shaped legs and a broad lower shelf. Construction and finish strictly high grade. An exceptionally fine table. Shipped direct from factory in Western New York or Chicago. Shipping weight, 35 pounds.



\$3.45

Price..... Quartered Oak Mahogany Finish
\$3.45 \$3.40

No. 1F1234 This is an unusually handsome parlor table. Has round top, which is 24 inches in diameter, rounded edges and full boxed rim. The fancy carved French shaped legs are firmly fastened to the top; the neatly shaped lower shelf adds strength and convenience to this beautiful table. The wood is quarter sawed golden oak or birch with a perfect imitation mahogany finish, both highly polished. Wonderful value at our price. Shipped direct from our factory in Western New York or Chicago. Shipping weight, 45 pounds.



\$3.75

Price..... Quartered Oak Imitation Mahogany
\$3.75 \$3.65



\$4.90

Price..... Quartered Oak Mahogany Finish
\$4.90 \$4.85

No. 1F1237 This is without question one of the best values in a parlor table ever offered. It is made of beautiful flaky grained quarter sawed oak, or selected wavy grained birch, mahogany finish, highly polished. Brass claw feet holding large glass balls. 4 inches in diameter. Heavy, full box curved frame top and broad lower shelf. Size of top, 26x26 inches. Strictly high grade. Carefully crated to insure safe delivery. Shipped direct from factory in Western New York, western orders from Chicago. Shipping weight, 50 pounds.



\$5.65

Price, brass claw feet... \$5.65
Price, wood feet..... 4.65



\$4.95

Price..... Quartered Oak Mahogany Finish
\$4.95 \$4.90

No. 1F1243 For beauty of design, high quality of wood and finish, this handsome parlor table is without question one of the best values ever offered by any dealer. The wood is specially selected, highly figured quarter sawed oak in a beautiful golden finish or genuine mahogany, piano polished finish. It has a serpentine well shaped full boxed top, size, 26x26 inches, genuine French shaped legs and a spacious lower shelf. It combines artistic beauty with strength and durability. Shipped direct from factory in Western New York or Chicago. Shipping weight, 40 pounds.



\$5.45

Price..... Quartered Oak Genuine Mahogany
\$5.45 \$6.25

No. 1F1244 This massive parlor table is made of thoroughly air seasoned and kiln dried highly figured quarter sawed oak in a beautiful golden finish, or selected birch, mahogany finish, highly polished. The top, which is 28 x 28 inches, has a heavy full boxed edge with finely executed deep embossed rim, massive, smooth turned legs are securely fastened to the top and braced with a solid shaped shelf.



\$5.95

Price, brass claw feet... \$5.95
Price, wood feet..... 4.95



\$6.65

Price..... Quartered Oak Mahogany Finish
\$6.65 \$6.60

No. 1F1246 This round table is made of highly figured quarter sawed oak or birch, imitation of mahogany, highly polished. Top is 30 inches in diameter, with rounded edges and shapely moulding beneath. Legs are massive and hand carved in feathered design. Fitted with large glass ball brass claw feet. Spacious lower shelf. Shipped knocked down to insure lowest freight rate. Shipped direct from factory in Western New York or Chicago, according to location of customer. Shipping weight, 55 pounds.



\$6.95

Price..... Quartered Oak Mahogany Finish
\$6.95 \$6.90



\$7.45

**COLONIAL
PARLOR
TABLE.**

Price..... Quartered Oak Genuine Mahogany
\$7.45 \$7.85

No. 1F1255 This magnificent Colonial Style Parlor and Library Table is made in highly figured quarter sawed oak in a golden finish, or birch with genuine mahogany top, rim and shelf, piano polished. The top is 36 inches in diameter with neatly rounded edges and full boxed rim. The massive curved legs have heavy hand carved claw feet. The broad and shapely lower shelf has veneered edges. High grade material, construction and finish. A table for a lifetime. Shipped direct from factory in Western New York or Chicago, according to location of customer. Shipping weight, 85 pounds.



\$10.25

Price..... Quartered Oak Genuine Mahogany
\$10.25 \$11.45

ATTRACTIVE IN DESIGN.

LIBRARY TABLES.

HIGH GRADE IN CONSTRUCTION.

No. 1F1258

A very choice design in a solid golden oak Library or Sitting Room Table. The hand turned rope shaped legs, the roomy lower shelf, the hand polished finish and strictly high grade construction, makes this table the greatest value ever offered at so low a price. The top is 3 feet by 3 feet. The spacious drawer has a hand carved pull. Don't be misled by the extremely low price quoted. Shipped from factory in Chicago. Shipping weight, 50 pounds.

Price.....\$4.85



No. 1F1260

This Library or Parlor Table is made of selected highly figured quarter sawed golden oak, or in birch imitation of mahogany, highly polished. The top is 24x36 inches, containing a roomy drawer fitted with cast brass knobs. The shapely French legs are securely framed into the heavy boxed rim. Has a spacious lower shelf. Strictly high grade in construction. Shipped direct from our factory in Western New York or Chicago, according to location of customer. Shipping weight, 60 pounds.

Quartered Oak Mahogany Finish
Price.....\$5.75 \$5.70



No. 1F1262

This Library Table is made of quarter sawed oak, golden finish, polished. Has a 28x40-inch top with rounded edges and corners and roomy drawer with lock and cast brass handles. Note the shapely hand turned and fluted legs, three inches in diameter. Best quality casters. Cabinet construction strictly high grade throughout. Compare this table with those offered in retail stores at \$10.00 to \$12.00. Shipped from factory in Northern Indiana. Shipping weight, about 75 pounds.

Price.....\$6.75



\$7.95

No. 1F1265

Another new design in a high grade Library Table. Made of highly figured quarter sawed golden oak, highly polished. The top is 26x42 inches. It has a well shaped boxed rim with a large drawer. The shapely fluted and hand turned legs are securely framed into the top

and given additional strength by a broad lower shelf. Fitted with the best quality casters. Every detail of construction strictly first class. Carefully packed and shipped direct from factory in Northern Indiana. Shipping weight, about 110 pounds. Price.....\$7.95



\$8.45

No. 1F1267

This Massive Library Table is made of highly figured quarter sawed oak, golden finish, highly polished. The top, which is 28x45 inches, has a neatly rounded edges and corners, full boxed rim fitted with spacious drawer. Extra large shapely fluted legs and broad lower shelf. Best quality casters. This beautiful high grade library table should be compared with those offered in retail stores at \$12.00 to \$14.00. A library table for a lifetime. This table, as well as all other tables in our line, is carefully crated to insure safe delivery. Shipped direct from factory in Northern Indiana. Shipping weight, 120 pounds. Price, quartered golden oak.....\$8.45



\$10.65

No. 1F1268

This magnificent Library or Parlor Table is made of fine flaky grained quarter sawed oak, piano polished. The massive rope shaped legs are supported by heavy hand carved feet. It combines beauty and elegance with strength and durability. The top is 27 inches wide by 40 inches long. It has a large drawer and spacious lower shelf. The construction is strictly high grade throughout. This table sells at retail for \$15.00 to \$18.00. Shipped direct from factory near Chicago. Shipping weight, 120 pounds. Price, quartered oak.....\$10.65

No. 1F1273

This magnificent Library Table cannot be fully appreciated until seen. Made of specially selected, highly figured quarter sawed oak or mahogany, highly polished. Extra large top, size 28x48 inches. Has full well shaped, boxed rim and blocked corners. Roomy center drawer with lock and best quality cast brass knobs. Note specially the massive veneered legs decorated with beautiful carvings. This table combines beauty and elegance with durability. Strictly high grade. Shipped direct from factory in Northern Indiana. Shipping weight, 140 pounds.

\$12.45

Quartered Oak Mahogany
Price.....\$12.45 \$12.55



No. 1F1275

This Library Table is without doubt the best value ever offered in a strictly high grade article. Made of solid, highly figured quartered oak or best quality birch, finished perfect imitation mahogany, with genuine mahogany veneer top. Has 32x50-inch top, massive and handsome legs with claw feet. The entire table is highly polished. Has a large drawer in top. A strictly high grade piece of furniture at a low price. Shipped direct from factory in Northern Indiana. Shipping weight, 140 pounds. Quartered Oak Birch Mahogany
Price.....\$12.95 \$12.85



\$12.85

No. 1F1280

This Massive Library Table is strictly high grade. Made of specially selected highly figured quarter sawed golden oak or in birch with a genuine mahogany veneered top and boxed rim. Highly polished; perfect oval shaped top is 28x54 inches, supported by massive turned and fluted pillars 8 inches thick. Note the genuine hand carved claw feet and spacious lower shelf. Has a roomy blind drawer in top. Best quality casters. Shipped direct from factory in Northern Indiana. Shipping weight, 170 pounds. Quartered Oak Mahogany top.
Price.....\$15.85 \$15.95



\$15.85

HIGH GRADE MATERIAL.

MUSIC CABINETS.

PIANO POLISHED FINISH.

MUSIC CABINETS AND LADIES' DESKS. Our new and up to date line of Music Cabinets, which we illustrate on this page, are made by the largest, oldest and best known manufacturer of high grade goods of this kind in the United States. THE WOOD used in the construction is thoroughly air seasoned and kiln dried, selected especially for the beauty of its grain and will please the most exacting and cultivated taste. THE FINISH.—This highly figured quarter sawed golden oak, the handsome birch and the rare and beautiful mahogany, are each given a high grade piano polish finish. No photograph or illustration can show the beautiful grain of this wood or the highly polished surface. THE DESIGNS are new, artistic and strikingly handsome, and at the prices we offer them represent a saving of 35 to 40 per cent to our customers.



No. 1F1316

No. 1F1316 This is wonderful value in a High Grade Music Cabinet. We furnish it in solid golden oak with a highly figured quarter sawed oak front and top or in selected birch in a perfect imitation of mahogany, polished like a piano. Height, 41 inches; width, 19 inches. Inside similar to No. 1F1317. High grade in every detail of construction. We call your special attention to the high polished finish on this cabinet as well as on all other music cabinets on this page. Shipped direct from factory in Chicago. Shipping weight, about 60 pounds.

Price, Oak.....\$4.25

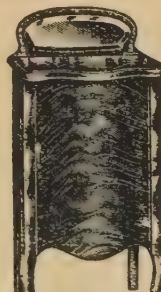
Price, Mahogany finish.....4.15



No. 1F1318

No. 1F1318 This Music Cabinet is 45 inches high, 19 inches wide. It is made in solid oak with a highly figured quarter sawed oak front and top or in birch in a perfect imitation of mahogany, piano polished. The top is ornamented with a French plate mirror, size, 4x16 inches. It has a roomy drawer above the spacious cupboard. Inside similar to No. 1F1317. The wood, construction and finish strictly first class. Shipped direct from factory in Chicago. Shipping weight about 50 pounds.

Oak Mahogany
Price, as illustrated.....\$7.25 \$7.15
Price, with wood top rail.....6.30 6.20



No. 1F1319

No. 1F1319 This Handsome Music Cabinet is made of highly figured quarter sawed oak or in selected birch in a perfect imitation of mahogany, finish, highly polished. Height, 37 inches; width, 20 inches; depth, 17 inches. Door has full swell front fitted with lock, key and cast brass handle. Note the handsome French shaper front legs. Inside similar to No. 1F1317. Strictly high grade in material, construction and finish. Shipped direct from factory in Chicago. Shipping weight, about 50 pounds.

Quartered Mahogany
Price, as illustrated.....\$8.55 \$8.55
Price, wood top rail.....7.60 7.45



No. 1F1320

No. 1F1320 This Music Cabinet has a genuine mahogany front and top. Highly polished finish, a perfect match for mahogany piano. The height is 45 inches, the width 19 inches. It has double curved genuine French front legs. A full swell top drawer and a convenient arrangement of shelves inside, similar to No. 1F1317. The door is decorated with genuine hand carvings, finely executed. The ornamental mirror is the best quality French bevel plate; size, 6x16 inches. Shipped direct from factory in Chicago. Shipping weight, about 50 pounds.

Oak Mahogany
Price, as illustrated.....\$9.75 \$9.85
Price, wood top rail.....8.85 8.95

No. 1F1317 This Music Cabinet is made of thoroughly air seasoned and kiln dried birch in a perfect imitation of mahogany, polished like a piano. It stands 43 inches high and 19 inches wide. A spacious and convenient arrangement of shelves for music. Ornamented with a genuine French plate mirror; size, 4x16 inches. Thoroughly well made in every detail of construction and finish. A perfect match for mahogany piano. Shipped direct from factory in Chicago. Shipping weight, about 50 pounds.

Oak Mahogany
Price, as illustrated.....\$5.35 \$5.45
Price, wood top rail.....4.35 4.45



No. 1F1317

No. 1F1319 This Music Cabinet is made of highly figured black walnut or selected birch, with a genuine mahogany front and top. It stands 44 inches high, 20 inches wide. The pattern shaped mirror on the top is the best quality French hand plate; size, 6x14 inches. It has genuine double curved French shaper front legs. Inside similar to No. 1F1317. Handsome in design, beautiful in material, high grade in construction and has a polished finish like a piano. Shipped direct from factory in Chicago. Shipping weight, about 60 pounds.

Walnut Mahogany
Price, as illustrated.....\$8.25 \$8.30
Price, wood top rail.....7.35 7.65



No. 1F1319

HANDSOME IN DESIGN.

PARLOR CABINETS.

BEAUTIFUL IN FINISH.

The Handsome New Design Up to Date Parlor Cabinets Which We Illustrate Below, Are Made By the Largest and Best Known Manufacturer of High Grade Goods of This Kind in the United States.

THE WOOD used in the construction of our Parlor Cabinets is thoroughly air seasoned and kiln dried. Selected especially for the beauty of the grain and will please the most exacting and cultivated taste.

THE CONSTRUCTION of our Parlor Cabinets is strictly high grade in every detail. Every joint and tenon carefully and perfectly fitted. The corners and edges are carefully rounded.

THE FINISH. The materials used in the finishing of our Parlor Cabinets are the very best grade obtainable, from the filler, hardwood oil, to the polishing coats of varnish. Special care is taken to bring out the beautiful grain of the wood. Plenty of

time is given each coating and polishing process to harden and dry, in order to produce the thinnest possible finish, a smooth surface and bright luster. A finish that will last a lifetime instead of the ordinary finish that fades away in a short time.

THE DESIGNS are new and strikingly handsome. They are graceful in outline and make an attractive addition to any parlor. No parlor is furnished complete without one of our new and handsome parlor cabinets. The illustration gives you but a slight idea of the handsome effect worked out in these cabinets.

THE PRICE at which we offer these beautiful cabinets is 40 to 50 per cent less than you can purchase similar cabinets in retail stores.



No. 1F1301 This Parlor Cabinet is made of select birch finished in perfect imitation of mahogany. Height, 55 inches; width, 22 inches. The ornamental pattern shaped French beveled plate mirror in the top is 8x14 inches. Has three shelves. Piano polish finish. Others ask double the price we ask for this cabinet. Shipped direct from factory near Chicago. Shipping weight, crated, 50 pounds. Price, as illustrated, \$5.85



No. 1F1305 This handsome, artistic hand carved, piano polished Cabinet is 55 inches high, 24 inches wide; fitted with two genuine French beveled plate mirrors 14x14 inches. This cabinet has two roomy fancy shaped shelves securely fastened into the back and front legs. Note the ornamental, convenient bracket shelves on each side of the mirror. We call special attention to the perfect imitation mahogany polish finish on all our Parlor Cabinets, so closely resembling genuine mahogany that it is almost impossible to distinguish the difference. Strictly high grade in material and construction. Still in retail stores at almost double the price we ask. Shipping weight, 50 pounds. Securely crated to insure safe delivery and shipped direct from factory near Chicago. Price, as illustrated, \$7.95



No. 1F1302 This is one of the choicest designs in Parlor Cabinets. No parlor is completely furnished if it does not contain a handsome parlor cabinet. Made of finest quality of selected birch, given the highest hand polished mahogany finish. It stands 54 inches high, 28 inches wide. The mirror in the ornamental top is 8x22 inches. The mirror beneath the top shelf is 12x20 inches. The mirror beneath the middle shelf is 10x20 inches. All the best quality of French beveled plate. Shipped direct from factory near Chicago. Shipping weight, 60 pounds. Price, without mirror back of lower shelf, \$9.85 Full mirror back, three mirrors, as illustrated, \$10.95



No. 1F1306 This Handsome and Attractive Parlor Cabinet is made of the finest birch with a rich mahogany finish, with pretty ornamental shelves and two bevel plate French mirrors, one 7x26 inches and one 12x16 inches; is 60 inches high and 32 inches wide; is graceful in outline and a welcome and beautiful addition to a parlor. No parlor is properly furnished if it does not include one of our new and handsome cabinets. The illustration will give you some idea of the beautiful effect worked out in this new cabinet. Fully appreciate the high quality of material, the beauty of outline and perfect imitation mahogany polish finish, you must see, examine and compare our Parlor Cabinets with those offered by others at one-third to one-half more than the price we ask. Shipping weight, 50 pounds. Shipped direct from factory near Chicago. Price, \$11.85



No. 1F1308 This Parlor Cabinet cannot be purchased in retail stores for less than \$18.00 to \$20.00. The wood is specially selected, thoroughly seasoned birch in a perfect imitation mahogany finish, highly polished. Height, 65 inches; width, 26 inches. Mirror on top is 14x14 inches. Mirror behind lower shelf, 8x14 inches. Enclosed cabinet in center has 12x14-inch mirror in back, double thick glass door and heavy plate glass shelf. All mirrors best quality French bevel plate. Handsome in design, perfect in construction, beautiful in finish. Shipped direct from factory near Chicago. Shipping weight, about 50 pounds. Price, as illustrated, \$12.95



No. 1F1310 We offer this handsome new Parlor Cabinet as the equal of any parlor cabinet you can buy anywhere at \$20.00 to \$22.00. The wood is the finest wavy grained selected birch in the highest hand polished mahogany finish. It is 61 inches high, 32 inches wide. It has five French beveled plate mirrors of the best quality in the back. The mirror on the top is 8x24 inches; the mirror under the top shelf is 10x26 inches; the mirror in the center back of lower shelf is 18x21 inches; the two mirrors to the right and left of the mirror in the back of lower shelf are each 6x13 inches. For high quality of construction, beauty in finish and attractiveness of design this cabinet cannot be equaled at double the price. Thoroughly well packed and safe delivery guaranteed. Shipped direct from factory near Chicago. Shipping weight, 50 pounds. Price, complete with five mirrors, \$14.85

ORNAMENTAL IN DESIGN

MIRRORS.

HIGH GRADE IN MATERIAL AND FINISH



No. 1F1344 This mirror is made with heavy handsome solid oak frame, beautifully polished, and very finely fitted by the best workmen. We fit the frame with the thickest French plate made, in the following sizes, at the prices named below:

Size of Frame	Size of Plate	French Plain	French Bevel
14-inch	7x9 inches	\$0.35	\$0.45
16-inch	9x12 inches	.45	.70
18-inch	10x14 inches	.60	.90
20-inch	10x17 inches	.80	1.00
22-inch	12x20 inches	1.25	1.45
24-inch	14x24 inches	1.40	2.05
26-inch	16x28 inches	2.10	2.65
28-inch	18x36 inches	3.25	3.65
30-inch	18x40 inches	3.85	4.45



No. 1F1346 This beautiful parlor mirror is made of good quality thick French bevel plate, with a heavy solid quarter sawed golden oak 1 1/2-inch frame, decorated with four handsome brass ornaments on the corners. Wonderful value at our price. A strictly first class article.

Size of Plate	French Plain	French Bevel
7x9 inches	\$0.40	\$0.55
8x10 inches	.50	.60
9x12 inches	.65	.75
10x14 inches	.80	.95
10x17 inches	.90	1.05
12x20 inches	1.30	1.60
12x22 inches	1.55	1.85
14x24 inches	1.75	2.25



No. 1F1348 Fancy framed mirror for parlor, made of heavy 4-inch moulding, finely ornamented in Florentine design, carved and finished in gold, with shaded ornaments. Rich and ornamental. Frame 4 inches wide, finished in gold, cut out openings, fitted with thick French bevel plate.

Size, 16x20 inches. Price, \$2.65
Size, 18x40 inches. Price, \$5.15



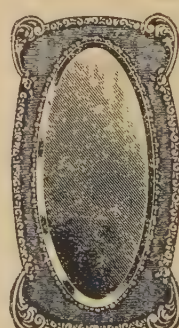
No. 1F1350 This handsome mirror has a 6-inch frame, finished in green and gold or white and gold with heavy raised ornamental stem and lining; both sides of stem are finished fine green bronze or enamel. State style of finish wanted. Best quality French bevel plate. Size, 18x40 inches. Price, French plain mirror, \$4.45. Price, French bevel plate, \$5.20



No. 1F1352 Mirror. Frame is 7 inches wide, finished in pearl green and tinted with gold; gold burnishes on the heavy ornamented corners. A beautiful parlor decoration. Fitted with the best imported French plate mirror, 18x40 inches. Price, plain mirror, \$5.45. Price, bevel mirror, \$5.95



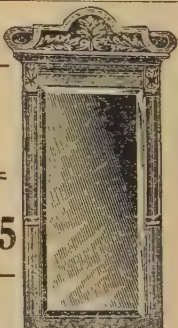
No. 1F1354 This ornamental parlor mirror is made of the best quality genuine French bevel plate; size, 18x40 inches. Mounted in a handsome oak frame, decorated with beautiful raised carvings and finished in all gold or in black with gold ornaments. Price, all gold, \$5.50. Price, black and gold, \$5.45



No. 1F1356 This highly artistic parlor mirror is fitted with a beautiful oak frame, finished in all gold with new raised carvings with tips highly burnished. Mirror is the best quality genuine French bevel plate; size, 18x40 inches. It must be seen to be fully appreciated. Sells for \$10.00 in retail stores. \$5.00



No. 1F1358 Frame of this handsome mirror is 7 1/2 inches wide, made of quarter sawed oak, finished all gold or black and gold with beautiful hand carved decorations; highly burnished corners. Fitted with best quality French bevel plate, 18x40 inches. Price, all gold, \$7.75. Price, black and gold, \$7.85



No. 1F1360 This mirror has a very heavy, solid golden oak frame, or imitation mahogany, with heavy top carving of rich pattern, and is very fluted column on frame and is very attractive and ornamental. Size of plate, 18x40 inches. Price, imported French plain mirror, \$6.25. Price, imported French bevel mirror, \$6.75

WONDERFUL VALUES IN HIGH GRADE PARLOR DESKS.

Wonderful Value for \$3.85.



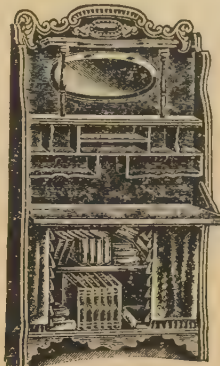
No. 1F1403
This Handsome Combination Bookcase and Secretary is made of oak, thoroughly seasoned, high gloss golden finish. It is 60 inches high and 30 inches wide. Drop leaf and bookcase proper. 22 inches deep. Interior is partitioned with pigeonholes. Shipped direct from factory in Southern Indiana. Shipping weight, 75 pounds. Price, \$3.85

Parlor Desk, \$4.85.



No. 1F1406
Parlor Desk. Neat design, well made of select golden oak, high gloss finish, prettily carved. Has large drop leaf fitted with lock. The lower part can be used for books and has rod for curtain; also has a French bevel plate mirror and a large shelf in upper part. Height, 5 feet; width, 2 feet 6 inches. Shipped direct from factory in Southern Indiana. Weight, about 60 lbs. Price, \$4.85

Our \$5.75 Parlor Desk.



No. 1F1407
Parlor Desk. A graceful and sensible design. Made of select golden oak stock, high gloss finish. Width, 30 inches; height, 63 inches. Has a large drop leaf and shelves below for books. Has a rod for curtain. Top is ornamented with bracket shelf and a French bevel plate mirror. Shipped from factory in Southern Indiana. Weight, 70 pounds. Price, \$5.75

\$5.85 Exceptional Value.



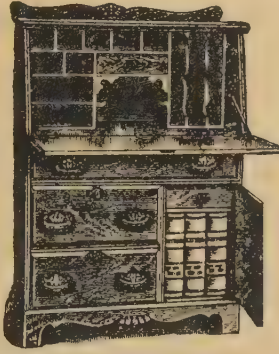
No. 1F1409
This Desk is made of solid oak, high gloss golden finish. Height, 56 in.; width, 30 in. Below desk are three large drawers fitted with locks, keys and cast brass handles. Material, construction and finish first class throughout. The wonderful value we offer in this desk cannot be fully appreciated until seen and compared with similar desks sold in retail stores at \$10.00 to \$12.00. Shipped direct from factory. Price, \$5.85

Our \$6.95 Desk.



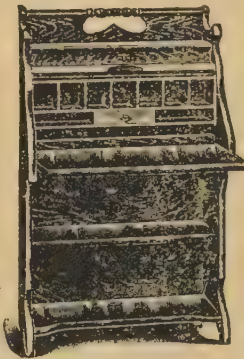
No. 1F1412
This Combination Desk and Bookcase is made of golden oak, high gloss finish. Height, 63 inches; width, 30 inches; depth, 13 inches. Ornamental top has 8x10-inch pattern French bevel mirror and two convenient bracket shelves. Drop lid fitted with lock and decorated with carvings. Inside desk fitted with pigeonholes. Below desk is a curtain rod. Shipped from factory in Southern Indiana. Shipping weight, 70 pounds. Price, \$6.95

Our \$9.75 High Grade Desk.



No. 1F1414 This Desk is without doubt the most attractive and useful article of its kind on the market. Made of golden oak with quartered oak front. It is 44 inches high, 31 inches wide and 16 inches deep. The interior is arranged for books and stationery, as illustrated. The lid of writing desk is supported, when open, by a brass arm at each side. The lower part of desk has one large drawer, two smaller drawers and a cupboard in which is a small drawer and three letter files. The drawers and cupboard are fitted with fancy cast brass handles, knobs and locks. The cabinet work and finish throughout are first class. Shipping weight, 100 pounds. Price, \$9.75

Roll Curtain Desk, \$5.85.



No. 1F1416 1/2 This desk is made of solid oak, high gloss, golden finish, or in full weathered oak. Height, 50 inches; width, 30 inches; depth, 18 inches. Fitted with dustproof roll curtain with lock like regular office desks. Convenient arrangement of pigeonhole space and small drawer. Has sliding table, affording large writing space. Below desk two shelves for books. Material, construction and finish first class throughout. Securely crated and shipped from Chicago. Shipping weight, 70 pounds. State finish desired. Price, \$5.85

Our \$6.50 Roll Curtain Desk.



No. 1F1418
This Desk is made of solid oak in fine golden finish. It is 32 inches long, 44 inches high and 22 inches deep. It contains thirteen pigeonholes, two book stalls and one drawer in the top section, center drawer in the base. It is fitted with a patent flexible dustproof curtain like a regular office desk. A very substantial, attractive and useful desk, designed to fill the requirements of a home desk different from the usual pattern. Carefully packed and shipped direct from our factory in Chicago. Shipping weight, 60 pounds. Price, \$6.50

Ladies' Handsome Desk, \$4.85.



\$5.95
As Illustrated
Price, as Illustrated, \$5.95
Price, with wood top rail, \$4.85

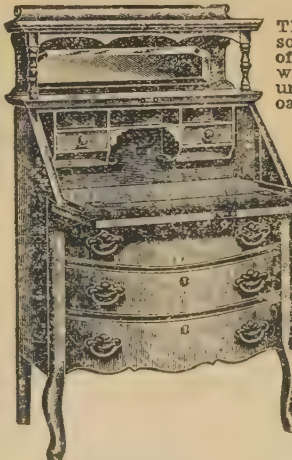
No. 1F1420 This Beautiful New Design Ladies' Desk is 45 inches high, 27 inches long and 15 inches deep. It is made in solid golden oak with a highly figured quarter sawed oak front and top, or in birch, mahogany finish, highly polished. Inside has convenient arrangement of pigeonholes, pen rack, drawer, etc. The writing lid is 13x25 inches, below which is a roomy drawer. French bevel plate mirror: size, 4x16 inches. Compare with desks offered by others at double our price. Shipped direct from factory in Western New York. Shipping weight, about 60 pounds.



Ladies' Large Desk, \$7.25.

No. 1F1422 This Large Ladies' Desk is made of highly figured quarter sawed golden oak or in selected birch in a perfect imitation mahogany finish. Height, 48 inches; width, 28 inches. Below desk lid is a large drawer. Note the genuine French curved legs. Mirror is best quality genuine French plate, size, 6x21 inches. Fitted with lock, keys and cast brass handles. This desk should be compared with those generally sold in stores at \$10.00 to \$12.00. Shipping weight, about 85 pounds. Price, quartered oak, \$7.25
Price, mahogany finish, \$7.25

This Magnificent Desk, \$11.85.



No. 1F1428 This large handsome Desk is made of solid golden oak with a highly figured quarter sawed oak front, highly polished. Height, 56 inches; width, 28 inches; depth, 17 inches, with writing lid 14x30 inches. Note the ornamental canopy top with genuine French bevel plate mirror, size 6x22 inches. Base has three large full swell front drawers and shaped French curved legs. Fitted with best quality cast brass handles, locks keys and casters. High grade in material, construction and finish. Shipped direct from factory in Northern Indiana. Shipping weight, 130 pounds. Price, as Illustrated, \$11.85
Price, without canopy top, \$6.65

Handsome Parlor Desk, \$8.60.



No. 1F1426 Ladies' Desk; 4 feet 10 inches high, 29 inches wide, with 8x14-inch French bevel plate mirror. This desk is made of solid oak, with quartered oak front. Also made in birch, perfect imitation mahogany. High gloss finish. Fitted with roomy pigeonhole case. Has two large drawers and upper shelf. Decorated with genuine carving finely executed. Best quality casters. Shipping weight, 100 pounds.

Price, Quartered Oak, \$8.65
Price, Mahogany Finish, \$8.60

Large Two-Drawer Desk, \$7.35.



No. 1F1424 1/2 This extra large Desk is made of quarter sawed oak, high gloss golden finish. Height, 48 inches; width, 30 inches; depth, including fall lid, 30 inches. Inside fitted with convenient pigeonhole space and drawers. Note the two large drawers below desk; fitted with locks, keys and cast brass knobs. Has shapely curved French legs. Material, construction and finish first class throughout. Compare this desk with those offered in retail stores at \$12.00 to \$14.00. Shipped from factory in Central Indiana. Shipping weight, 90 pounds. Price, as illustrated, \$8.25
Price, without mirror, \$7.35

\$8.25

As Illustrated.

Price, without mirror, \$7.35

\$11⁴⁵ CURTAIN DESKS \$23⁹⁵

AT \$11.45 to \$23.95 WE SHOW WONDERFUL VALUES IN NEW AND UP TO DATE DESIGNS OF OFFICE DESKS. WE CHALLENGE THE WORLD ON QUALITY AND PRICE. A LOWER PRICE THAN OURS MEANS POORER QUALITY.

THE OFFICE DESKS WE DISPLAY THIS SEASON represent a line made for us under special contract by the largest, oldest and best desk manufacturers in this country, manufacturers whose long experience in the manufacture of desks enables them to give us the benefit of every good idea, whose modern machinery and skilled workmanship combine to produce better goods than are turned out by other manufacturers and whose contract with us, by which we take practically the entire output of the factory, enables us to offer these desks to our customers on the basis of manufacturing cost, the cost of material and labor with but our one small percentage of profit added. By this method and this connection we are able to eliminate from the selling price every unnecessary item and the price to you, the price printed in this catalogue, is as low or even lower than most retail dealers would pay at wholesale for these goods.

FACTORY INSPECTION. Thoroughly experienced and competent inspectors, men who are expert cabinet makers and finishers, are employed at each of our factories who carefully inspect every article. Every detail of the construction and finish is rigidly examined before the article is packed for shipment. Each article after being thoroughly inspected as to material, construction and finish, is securely wrapped, burlapped or crated, whichever style of packing is best suited to the style of article, in order to insure safe delivery at destination in the same perfect condition. We guarantee safe delivery.

PROMPT SHIPMENT. At each of our factories we have prepared immense warehouse room. The goods are made up, carefully finished, inspected and placed in a perfectly dry and thoroughly ventilated storage room, ample time being given for the finish to thoroughly set, dry and harden before being packed for shipment. We are thus enabled to make shipment within a few days after receiving your order.

THE WOOD used in our office desks is specially selected fine grained oak. It is thoroughly air-seasoned and kiln dried. Absolutely guaranteed not to warp, shrink or check. The panels and polished writing bed are constructed of the three ply wood, perfectly joined together with the grain crossing, thereby insuring great strength and preventing warping or shrinkage.

THE CONSTRUCTION of our office desks is the very best that skilled workmanship and modern machinery can produce. Every part of the frame work is perfectly fitted and joined by mortise and tenon. The drawers are dovetailed on the

sides and grooved on the bottoms and backs, carefully and perfectly fitted with guides, making them easy moving and free from friction.

THE FINISH of our office desks is strictly high grade in every detail. The color a beautiful golden. The materials are the best obtainable from hardwood oil to the polishing coat of varnish. Special care is taken to bring out the highly figured grain of the wood. Plenty of time is given each coating and polishing process in order to produce a better and smoother surface, a brighter luster and a finish that will preserve its beauty for a lifetime instead of the ordinary finish produced by other makes that fade away in a few months.

OUR PATENT DUSTPROOF ROLL CURTAIN. The ribs of the curtain are perfectly fitted, preventing the catching and retaining of dust and grit, so detrimental and annoying to all other makes of flexible curtains; perfectly noiseless, free and easy action and graceful appearance while in motion, as though possessed of life. No friction caused by dust or grit accumulating between grooved slats. Easily kept clean with an ordinary dusting brush. We guarantee the durability of our curtain and claim that no other curtain, now on the market, can be raised or lowered as easily and gracefully. No creaking, cracking noises or jerky motion while operating our curtain. **THE PATENT DUSTPROOF CURTAIN** used on all our roll top desks is undoubtedly superior to any other make and an exceptionally desirable feature.

HOW TO ORDER Fill out one of our regular order blanks or write your order on any plain paper; state the catalogue number of the goods you want; enclose our price with your order, sending us either a postoffice money order, an express money order, bank draft or registered letter. If you live on a rural route, you can give your letter and money to the rural carrier who will either write out a money order for you or give you a receipt for the money and get a money order at the postoffice and mail it in your letter. The goods will be sent to you with the understanding and agreement that if they do not prove perfectly satisfactory they can be returned to us at our expense of freight charges and we will promptly return your money including what you paid for freight. Our reputation for reliability and responsibility is so thoroughly established in every section of the country that no one can hesitate to send us his order and his money with the order since we agree that everything must prove perfectly satisfactory to you or we will return all your money and pay all freight charges and you will not be out one cent by the transaction.

THIS SPLENDID OFFICE DESK, \$14.95.

THE EQUAL OF OFFICE DESKS SOLD GENERALLY AT \$22.00 TO \$25.00.

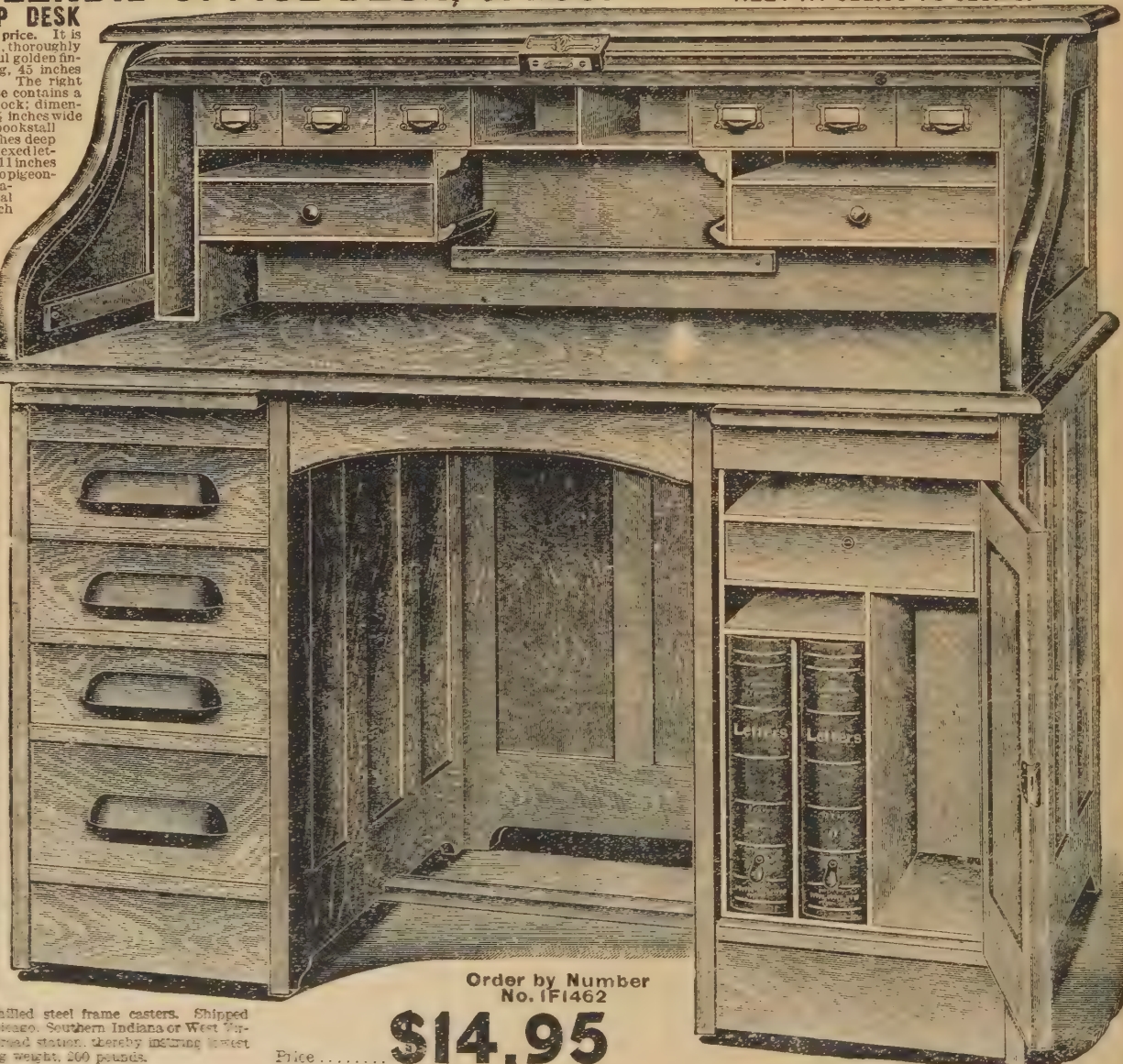
THIS ROLL TOP DESK

is wonderful value at our price. It is made of carefully selected, thoroughly seasoned oak in a beautiful golden finish. It is 45 inches long, 45 inches high and 30 inches wide. The right hand pedestal in the base contains a private drawer with Yale lock; dimensions, 9 1/2 inches long, 9 1/2 inches wide and 3 1/4 inches deep. A bookshelf 10 1/4 inches high, 12 1/2 inches deep and 4 inches wide, two indexed letter files, 12 1/2 inches high, 11 inches wide, 3 inches thick and two pigeon-hole compartments for stationery. The left pedestal contains four drawers, each 23 inches long, 12 1/2 inches wide and 4 1/4 inches high. Above each pedestal is a sliding adjustable arm rest, which adds to the convenience and table surface of the desk. The top section contains 6 wood front filing boxes 9 inches deep, 3 inches high and 4 inches wide, two large pigeon-holes in the center, two bookshells, each 12 inches high, 9 inches deep, 3 inches wide, two convenient drawers 9 inches long, 5 1/2 inches wide and 3 inches high. Also pen racks, blotter holder, etc. The spacious bed and splendid arrangement of drawers, index files, pigeon-hole space make this desk the equal in comfort and convenience of office desks generally sold at more than double the price. This desk is fitted with a dustproof flexible curtain that is noiseless, free and easy of action and graceful in appearance.

THIS DESK has a paneled closed back and is finished all around. The drawers are dovetailed and the entire frame of the desk is mortised and tenoned in the most perfect manner possible. The easy moving and perfect fitting drawers, the flexible dustproof curtain, the spacious and convenient cupboard and pigeon-holes, together with handsome, highly figured oak wood with beautiful golden finish, make this high grade desk one of the most wonderful bargains we have ever offered.

THE CURTAIN

is fitted with a Yale lock with two keys. The curtain locks the drawers in the left pedestal automatically. The door of the cupboard has a separate lock and key. The desk is mounted on patent chilled steel frame casters. Shipped direct from factory in Chicago, Southern Indiana or West Virginia, nearest to your railroad station, thereby insuring lowest freight charges. Shipping weight, 260 pounds.



Order by Number
No. 1F1462

\$14.95

Price

Solid Oak Flat Top Office Desk, \$8.95.

This Flat Top Office Desk is made of oak, golden finish. It is 4 feet 6 inches long, 2 feet 6 inches wide and 30 inches high. The left pedestal contains three drawers, each 23 inches long, 11 1/4 inches wide, 8 3/4 inches high, and one drawer same length and width, 9 inches high. The right pedestal contains one drawer 23 inches long, 11 1/4 inches wide and 8 3/4 inches high, and a spacious cupboard containing five pigeon-

holes, each 4 inches wide by 3 3/4 inches high, and two bookstalls, 13 3/4 inches deep, 19 inches high and 4 inches wide. The distance between the pedestals in the 54-inch size desk is 24 inches, and in the 4-foot size 17 1/2 inches. The top of this desk is made of transverse layers, insuring it against warpage or shrinkage. Construction and finish are strictly high grade. Shipped direct from factory in Southern Indiana. Shipping weight, 150 pounds.

No. 1F1442 Price, 4 feet 6 inches long..... \$8.95
No. 1F1444 Price, 4 feet long..... 8.95

Our Leader Office Desk at \$11.45 the Equal of Office Desks Sold Generally at \$18.00. Note the Size and Description Carefully.

This Office Desk is without doubt the most wonderful value ever offered in a roll top curtain desk. It is made of choice grained selected oak in a beautiful golden finish. It is 4 feet long, 30 inches wide and 46 inches high; it has four drawers in the left pedestal, each 30 1/2 inches long, 10 inches wide and averages 4 1/2 inches high. The right hand pedestal contains one drawer 20 1/2 inches long, 10 inches wide and 4 1/2 inches high and a spacious book cupboard containing two bookstalls for large books and four pigeonholes for stationery, etc. Above each pedestal is a sliding adjustable arm rest which adds to the convenience of the desk. The top section contains 12 pigeonholes for envelopes, stationery, etc., two drawers, two pen racks, blotter holder, etc. It has a full paneled closed back and is finished all around. The drawers are dovetailed and the entire frame of the desk is mortised and joined in the most perfect manner possible.

The easy moving and perfect fitting drawers, the flexible dustproof curtain, the spacious and convenient cupboards, together with handsome highly figured oak wood with beautiful golden finish makes this high grade desk one of the most wonderful bargains we have ever offered. The Curtain is fitted with a Yale lock with two keys. The curtain locks the drawers in the left pedestal automatically. The door of the cupboard has a separate lock and key. This desk is mounted on patent chilled steel frame casters. Shipped direct from factory in Chicago, Southern Indiana or West Virginia, nearest to your railroad station, thereby insuring lowest freight charges. Shipping weight, 300 pounds.

No. 1F1430 Price..... \$11.45

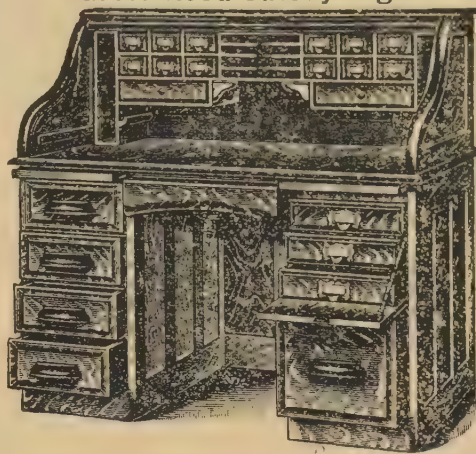
This Strictly High Grade Roll Top Desk For \$12.45.

No. 1F1456 Made of selected oak in a beautiful golden finish. It is 48 inches long, 30 inches wide and 46 inches high. Left pedestal has three drawers, each 23 inches long, 9 inches wide and 3 3/4 inches deep, and one drawer 23 inches long, 9 inches wide, 9 inches high. Right hand pedestal contains one drawer 23 inches long, 9 inches wide and 3 inches high and a roomy cupboard containing four pigeonholes, each 4 1/4 x 3 3/4 inches, two bookstalls 13 3/4 inches deep, 19 inches high and 3 inches wide, besides a spacious cup-

board in the rear for books and stationery. Distance between the pedestals, 22 3/4 inches. Fitted with our patent flexible easy running dustproof curtain. Top section has eight wood filing boxes, 3 1/4 x 8 3/4 inches, two drawers, pen racks, etc. Above each pedestal is an extension sliding arm rest. Note the roomy cupboard in rear of right pedestal. Best quality casters. Shipped direct from factory in Southern Indiana. Shipping weight, 200 pounds.

Price, 4 feet long, solid oak, without filing boxes..... \$12.45
Price, with eight wood filing boxes, as illustrated..... 13.95

Guaranteed Strictly High Grade, \$18.25.

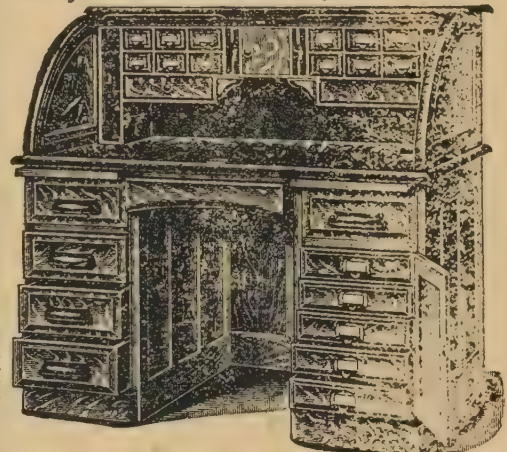


No. 1F1464 This High Grade Office Desk is made of thoroughly seasoned oak, golden finish. The front, top and bed made of highly figured quarter sawed oak. Length, 60 inches; depth, 31 inches; height, 48 inches. Left pedestal has four drawers 23 inches long, 12 inches wide, 4 1/2 inches high. Right pedestal has cupboard containing three indexed letter file drawers, each 10 inches long, 12 inches wide, 2 1/4 inches high, below which is a large drawer with removable partitions; size, 23 inches long, 12 inches wide, 10 1/2 inches high. Between pedestals a center drawer 23 inches long, 17 1/2 inches

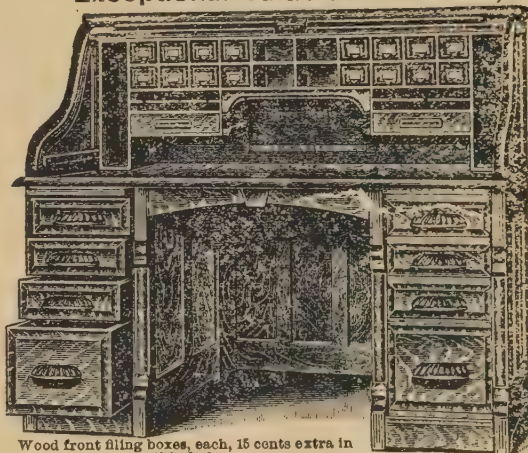
wide, 2 inches high. Top section has two drawers, twelve wood front filing boxes 9 inches long, 2 3/4 inches high, 4 1/2 inches wide, each side of which is a book stall 14 1/2 inches high, 3 inches wide, 9 inches deep. Distance between pedestals, 19 inches. Fitted with our patent flexible dustproof curtain with Yale lock, which locks drawers in base automatically. Extension arm slide above top drawer in each pedestal. Strictly high grade in every detail of construction, wood and finish. Shipped from factory in Chicago or West Virginia. Shipping weight about 200 pounds. Price, with pigeonhole boxes..... \$18.25

An Absolutely First Class Desk, \$19.75.

No. 1F1467 This High Grade Office Desk is 50 inches long, 47 inches high, 31 inches deep, made of thoroughly seasoned golden oak with a highly figured quarter sawed oak front and writing bed. Four drawers in left pedestal, each 23 inches long, 12 inches wide, 4 1/2 inches high inside. Right pedestal has cupboard containing five indexed letter drawer files, each 10 inches long, 12 inches wide, 3 inches high, above which is a drawer of same size as those in left pedestal. Convenient center drawer between pedestals 23 inches long, 17 1/2 inches wide, 2 1/2 inches deep. Top section has two drawers and wood front pigeonhole filing boxes, same size as those in desk No. 1F1464, between which are four pigeonholes and small cupboard. Vertical book stalls are 14 inches high, 9 inches deep, and 3 inches wide. Distance between pedestals, 18 1/2 inches. Fitted with our patent dustproof flexible curtain with Yale lock which locks drawers in base automatically. Extension arm slide above top drawer in each pedestal. Strictly high grade in wood, construction and finish. Sells in retail stores for \$35.00 to \$40.00. Shipped direct from factory in Chicago. Shipping weight about 200 pounds. Price, as illustrated..... \$19.75



Exceptional Value at Our Price, \$20.85.



This Desk, 60 inches long, 52 inches high, 33 1/2 inches wide, is made of solid oak except the platform of the base which is made of built up three-ply veneer stock. The top and front highly figured quarter sawed, grain specially selected. Three upper drawers in each pedestal are each 24 1/2 inches long, 11 1/4 inches wide and 3 3/4 inches deep. Two lower drawers in each pedestal are each 24 1/4 inches long, 11 1/4 inches wide and 9 inches

deep. Top section contains sixteen pigeonholes 3 x 4 inches, four pigeonholes 3 x 5 1/2 inches, two bookstalls, each 17 inches high, 4 inches wide and 8 1/2 inches deep, four special pigeonholes for stationery and two drawers. Fitted with our patent flexible dustproof curtain with Yale lock, which locks the drawers in the base automatically. Has an extension arm slide above drawers in each pedestal. The handsome columns on the front of the base, the beautiful hand carved drawer pulls, the full paneled closed back and ends, the strictly high grade construction and finish, make this desk wonderful value. We furnish this desk also in genuine walnut, or in birch, mahogany finish. Shipped direct from our factory in Southern Indiana. Shipping weight, 300 pounds.

	Oak	Walnut	Mahogany
No. 1F1471 Price, 54 inches long.....	\$20.85	\$22.45	\$22.85
No. 1F1472 Price, 60 inches long.....	21.95	23.85	23.95

Make your selection from these pages or
SEND FOR OUR

SPECIAL DESK CATALOGUE

showing the largest and most complete line of
office desks, at factory prices.

\$9⁴⁰ BED ROOM SUITES \$39⁸⁵

AT \$9.40 TO \$39.85 WE SHOW THE GREATEST VARIETY OF HANDSOME SUITES.

THE MOST ASTONISHING VALUES EVER OFFERED IN BEDROOM SUITES.

See next page for our \$9.40 bedroom suite. We guarantee our QUALITY better and our PRICES LOWER than the same or similar articles can be bought for elsewhere.

WITH OUR LINE OF BEDROOM SUITES enlarged, greatly improved, brought right up to date to include the very newest styles for this season, and at greatly reduced prices, we are prepared to save you so much money we feel you cannot afford to buy a bedroom suite elsewhere.

HOW WE ARE ABLE TO MAKE THE PRICES SO LOW, and how it is possible for us to reduce our prices on bedroom suites below any previous quotations: Our bedroom suites are made for us under contract by the best manufacturers in this country, and our output has increased to such an extent that we are able to contract in each case for a very large part of the output of the factory, and these factories, desiring to run at full capacity the year around, are willing to take our contract at the cost of material and labor, as it facilitates the working of their factory and enables them to run every working day at full capacity, and thus reduce the cost, not only on the suites they make for us, but on the suites they sell to other people. As a result, we obtain our bedroom suites this season, including all the newest designs, at about the cost of material and labor, to which we have added only our usual small percentage of profit.

ABOUT FACTORY SHIPMENTS. In order to reduce our selling price to the lowest possible point, we reserve the right to ship direct from our factory, thereby eliminating the freight charges from the factory to Chicago, cartage and handling in the warehouse and the additional liability of damage to the goods, all of which adds to the cost but does not improve the quality. We give you the benefit of every penny saved in this way by adding only our one small margin of profit to the actual cost of the goods at the factory.

FACTORY INSPECTION. Thoroughly experienced and competent inspectors, men employed at each of our factories, who are expert cabinet makers and finishers, are employed at each of our factories, who carefully inspect every article. Every detail of the construction and finish is rigidly examined before the article is packed for shipment. Each article, after being thoroughly inspected as to material, construction and finish, is securely wrapped.

burled or crated, whichever style of packing is best suited to the style of article, in order to insure safe delivery at destination in the same perfect condition. We guarantee safe delivery.

PROMPT SHIPMENT. At each of our factories we have prepared immense warehouses, packed in a perfectly dry and thoroughly ventilated storage room, ample time being given for the finish to thoroughly set, dry and harden before being packed for shipment. We are thus enabled to make shipment within a few days after receiving your order.

OUR GREAT VOLUME OF BUSINESS enables us to contract with the best furniture factories located in all parts of the United States, all of these factories frequently making the same article for us, so that customers living in the vicinity of the factory will have very much less freight to pay than would otherwise be possible. We call particular attention to the location of our factories and the point from which the goods are shipped.

ABOUT FREIGHT CHARGES. The freight charges on a bedroom suite will amount to next to nothing as compared to what you will save in price. The freight on an average bedroom suite for a distance of 500 miles will amount to \$1.75 to \$2.25. Don't let the item of freight charges prevent you from ordering, for we positively guarantee that after you have paid all freight charges you will find that you have saved considerable money by sending your order to us. The freight charges are exactly the same if paid by you as when paid by us, and we recommend that you pay the freight at your station when the goods arrive, as it will enable us to make more prompt delivery. If there is no agent at your station, do not fail to send enough money with your order to prepay the freight charges; otherwise we cannot make shipment without first writing you for the money. Should you send more money than is required to pay the freight charges, the difference will be refunded to you. On pages 13 to 17 we give a table of freight rates which will enable you to calculate about what the freight will amount to.

OUR HIGH GRADE CHALLENGE SOLID OAK BEDROOM SUITE,



\$14⁹⁵

No. 1F1502

Order by Number.

WE OFFER this excellent, solid oak, three-piece bedroom suite at the extremely low price of \$14.95 as a leader, simply to demonstrate the wonderful value which we offer in our line of bedroom suites, in fact, throughout our entire catalogue.

OUR \$14.95 price is made possible only because we offer this suite at a very little more than the first cost of material and labor, reserving for ourselves only the usual one small margin of profit which we ask on everything we sell. It is a value unapproached in bedroom suites, and while it is not the cheapest bedroom suite possible to procure, it is the best bedroom suite possible of quality. There are suites sold for less

money, in fact, we have in the past offered them as low as \$8.95, but have learned from experience that they cannot give satisfaction. We sell this suite under our binding guarantee, fully outlined above.

DESCRIPTION. The dresser is made of carefully selected, thoroughly seasoned oak. High gloss golden finish. The dresser is 19 inches wide and 46 inches long. It has a shaped top to correspond with the two swell front top drawers. The mirror is the best quality genuine French bevel plate, size 20x24 inches. Fitted with locks, keys and cast brass handles. The bed is full size, 4 feet 6 inches wide by 6 feet 1 inch long (inside measurement), and stands 6 feet high. The dresser and bed have genuine hand carvings, finely executed and very ornamental. Note the neatly rounded top rail on the foot end of the bed. The commode has a swell front top drawer and roomy cupboard below and matches the dresser. This suite is thoroughly well made throughout. Remember, you will get your valuable Profit Sharing Certificate when you order.

SPECIAL TO FURNITURE DEALERS. We realize that there are many furniture dealers throughout the country who do not buy goods in large enough quantities to secure the lowest possible price. We know for such that this \$14.95 bedroom suite represents a better value for them than they could secure from a manufacturer or wholesaler. We know that from dealers for this bedroom suite on our regular terms, as plainly stated in this catalogue, but we cannot make any reduction in price, regardless of quantity. There are many dealers who can make money by buying this bedroom suite from us at \$14.95, putting it in their store and selling it again at a fair profit, and at the same time they will be giving their customers good value, and will be giving their rivals in trade good competition. This bedroom suite is well packed. Shipping weight, about 310 pounds.

No. 1F1502 Three-piece Solid Oak Bedroom Suite. Price..... \$14.95

We ship this suite from factory in Western New York or Indiana, the point nearest customer, thereby insuring lowest freight charges.

NOTE.—We show our lower priced Bedroom Suites on following page.

Two-Piece Bedroom Suite.

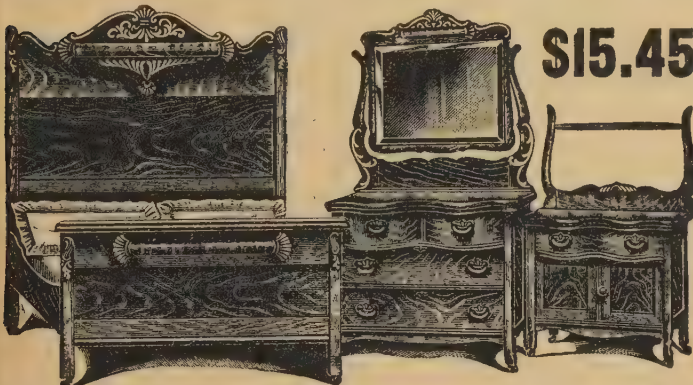
\$9.40



No. 1F1505 This Two-piece Bedroom Suite, consisting of this iron bed and combination dresser and washstand, is specially adapted for use in small bedrooms that will not accommodate one of our large three-piece suites. The iron bed has corner posts $\frac{1}{2}$ inch thick, top and bottom rods $\frac{1}{2}$ inch thick and other rods $\frac{1}{4}$ inch thick. Height, head, 52 inches; height, foot, 45 inches. Furnished 3 feet, 3 feet 6 inches, 4 feet or 4 feet 6 inches wide. All sizes 76 inches long. Finished in baked white enamel. Combination dresser and washstand is made of solid oak, golden high gloss finish.

Base is 20x40 inches and has four roomy drawers and closet. Mirror, best quality French bevel plate, size 14x24 inches. Fitted with best quality cast brass handles and casters. Cabinet work first class throughout. Shipped from factory in Southern Ohio or Eastern Pennsylvania, point nearest customer to insure lowest freight charges.

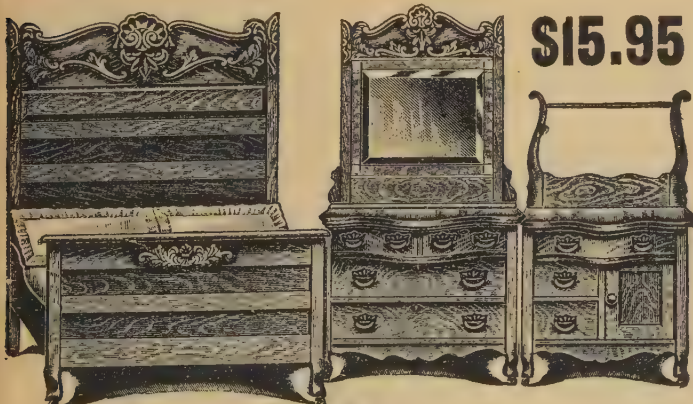
Shipping weight.....	55 lbs.	125 lbs.	180 lbs.
	Bed	Dresser	Suite
Price.....	\$1.65	\$7.75	\$9.40



\$15.45

No. 1F1520 In this solid oak Bedroom Suite we offer wonderful value. It must be seen to be fully appreciated. The bed is 6 feet 6 inches high, 4 feet 6 inches wide and 6 feet 1 inch long. The dresser has a shaped double top, 20x40 inches, single panel ends, two swell front top drawers with two large drawers below, all fitted with best quality cast brass trimmings, locks and keys. The mirror is French bevel plate, size, 22x28 inches. Mirror frame and standards have rounded edges. The commode has 18x34-inch double top and matches the dresser. The massive hand carvings on bed and dresser are new in design and finely executed. The finish is beautiful golden, the construction first class, the design very attractive. Shipped direct from our factory in Southern Indiana or Pennsylvania, the point nearest customer to insure lowest freight charges. Shipping weight, 310 pounds.

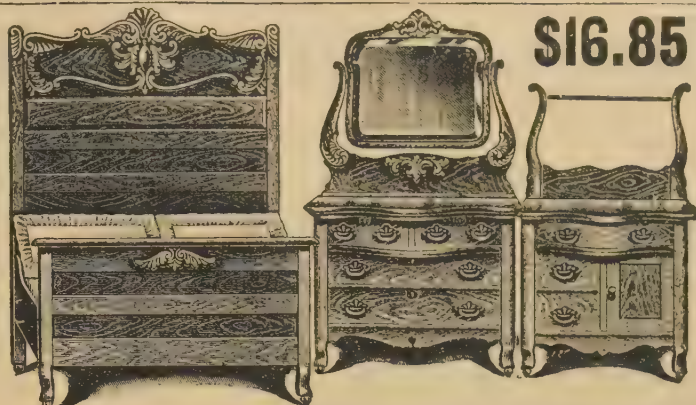
Shipping weight	120 lbs.	140 lbs.	50 lbs.	310 lbs.
	Bed	Dresser	Commode	Suite
Price.....	\$4.25	\$8.25	\$2.95	\$15.45



\$15.95

No. 1F1538 This Bedroom Suite should be compared with suites sold in retail stores at \$25.00 to \$30.00. Made of thoroughly seasoned solid oak, high gloss, golden finish. Bed is 76 inches high, 73 inches long, 54 inches wide. Dresser has double deck top, with rounded corners and edges, size 20x42 inches. Top drawers have curved fronts. Mirror is best quality French bevel plate, size, 22x28 inches. Washstand has a double deck top, size 19x32 inches, and matches dresser. Fitted with best quality locks, cast brass handles and casters. Bed and dresser ornamented with perfectly matched, smooth cut ornamental carvings. Construction and finish first class throughout. Shipped direct from factory in Pennsylvania or Southern Ohio.

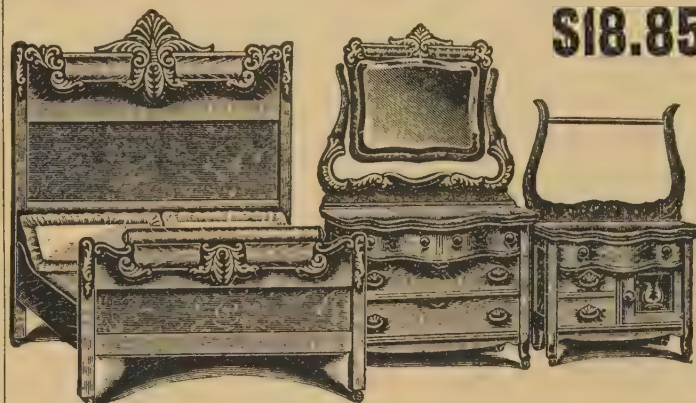
Shipping weight	120 lbs.	150 lbs.	50 lbs.	320 lbs.
	Bed	Dresser	Commode	Suite
Price.....	\$4.25	\$8.55	\$3.15	\$15.95



\$16.85

No. 1F1542 This Bedroom Suite should not be compared with suites offered by other dealers at anywhere near our price. It is the equal in quality and finish of suites sold by others at \$28.00 to \$35.00. Made of thoroughly air seasoned and kiln dried oak. High gloss, golden finish. Bed 79 inches high, 54 inches wide. Note the broad top panel decorated with attractive, ornamental hand made carvings, smoothly cut and finely executed. Dresser measures 21x42 inches and has double deck shaped top with rounded edges and corners. It has full panel ends and back. Top drawers have fine swell fronts. The handsome mirror is best quality French bevel plate, size 22x28 inches. Washstand has a double top, size 21x32 inches, with small top drawer to match dresser. Fitted with locks, best quality cast brass handles and casters. Every detail of construction is first class throughout. Drawers perfect fitting and smooth running. Shipped direct from factory in Pennsylvania or Southern Ohio.

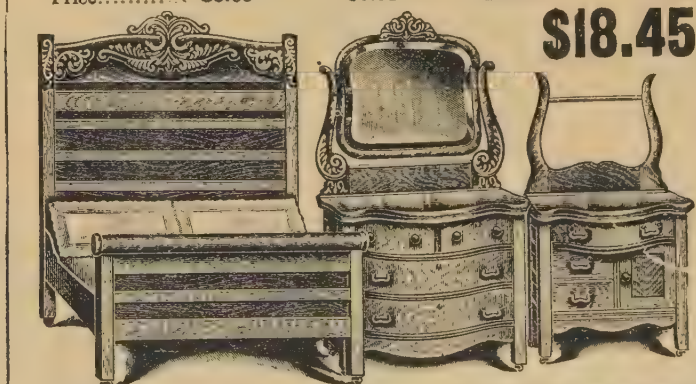
Shipping weight.....	120 lbs.	150 lbs.	50 lbs.	320 lbs.
	Bed	Dresser	Commode	Suite
Price.....	\$4.50	\$9.30	\$3.15	\$16.85



\$18.85

No. 1F1545 This Suite should be compared with suites sold in retail stores at from \$30.00 to \$35.00. It is made of thoroughly air seasoned and kiln dried golden oak. The bed is 6 feet 6 inches high, 4 feet 6 inches wide, 6 feet 1 inch long. The base of the dresser is 21x42 inches. It has full panel ends. Drawers perfect fitting, move without friction. Fitted with locks, keys and best cast brass handles. The mirror is the best quality of French bevel plate, size 22x28 inches. The commode matches the dresser and has an 18x34-inch double top and swell top drawer. The bed and dresser are decorated with beautiful hand carvings, original in design and finely executed. Note the massive roll on foot end of bed. Fitted with best quality casters. Shipped direct from factory in Southern Ohio.

Shipping weight,	120 lbs.	150 lbs.	50 lbs.	320 lbs.
	Bed	Dresser	Commode	Suite
Price.....	\$5.65	\$9.85	\$3.35	\$18.85



\$18.45

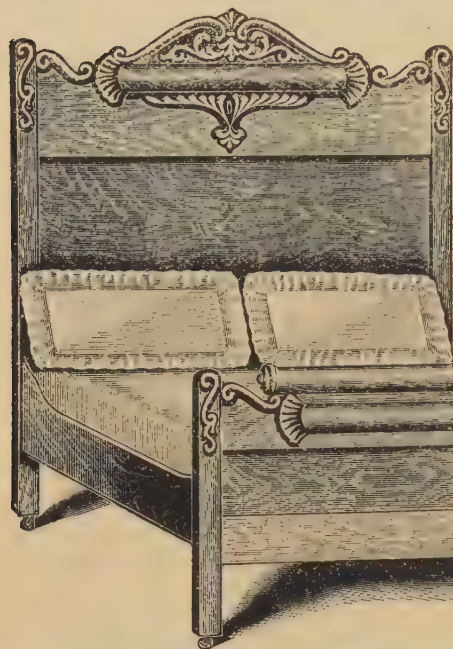
No. 1F1553 This Bedroom Suite is made of thoroughly seasoned and kiln dried oak, high gloss golden finish. Bed is 73 inches high, 54 inches wide and 74 inches long. Bed and dresser decorated with finely executed raised hand carvings. Note the massive veenered roll on foot end of bed. Dresser has a shaped top, 21x42 inches, and four full swell front drawers. Mirror is best quality French bevel plate, size, 24x30 inches. Washstand has 18x30-inch top, swell front top drawer to match dresser. Fitted with locks, keys, best quality cast brass handles and casters. Cabinet construction, wood and finish first class throughout. This handsome bedroom suite, to be fully appreciated must be seen, examined and compared with suites offered in retail stores at \$28.00 to \$32.00. Shipped direct from factory in Indiana.

Shipping weight.....	120 lbs.	135 lbs.	50 lbs.	305 lbs.
	Bed	Dresser	Commode	Suite
Price.....	\$4.25	\$10.85	\$3.35	\$18.45

On pages 747 to 752 we show many attractive designs of Dressers, Washstands and Chiffoniers, all wonderful values, specially designed for use with iron and brass beds.

THIS MAGNIFICENT POPULAR DESIGN BEDROOM SUITE, \$18.95

THE EQUAL OF BEDROOM SUITES GENERALLY SOLD AT \$30.00 TO \$35.00



Exceptionally attractive in design,
high grade in construction,
a big saving in price.



No. 1F1549 This handsome Bedroom Suite is one of the most attractive and popular designs in our entire line. It is made of selected, thoroughly air seasoned and kiln dried oak, in a high gloss golden finish, which brings out the grain of the wood perfectly.

THE BED is regular full size, 74 inches high, 74 inches long and 54 inches wide. We call your special attention to the massive veneered roll on the foot end and the beautiful half roll on head end. Note the ornamental, clean, smooth cut hand made carvings on bed and dresser.

THE DRESSER is especially attractive on account of the large French bevel plate mirror, size 18x40 inches, which gives a perfect full length reflection. The base has a 20x44-inch shaped top, a serpentine curved front top drawer and large drawer below. The convenient cabinet beside the mirror has a spacious cupboard with drawer below.

THE WASHSTAND has an 18x34-inch shaped top to correspond with the serpentine curved front top drawer, and matches the dresser.

THE TRIMMINGS used on this high grade bedroom suite are the best obtainable. The handles are made of genuine cast brass, highly burnished and lacquered. Drawers are fitted with locks, keys and each piece has the best quality of steel frame for casters.

THE WORKMANSHIP, material and finish are first class throughout. Fitted with locks, keys, best quality cast brass handles and casters. Read what we say about our bedroom suites on page 736.

THE PRICE, \$18.95, at which we offer this splendid bedroom suite, represents the actual cost of material and labor, with our small margin of profit added. This bedroom suite should be compared with bedroom suites offered by others at \$30.00 to \$35.00. Carefully packed and shipped direct from factory in Southern Ohio or Indiana, point nearest your railroad station, thereby insuring the lowest possible freight charges.

Shipping weight.....	120 lbs.	135 lbs.	50 lbs.	305 lbs.
	Bed	Dresser	Commode	Suite
Price.....	\$4.95	\$10.65	\$3.35	\$18.95

WONDERFUL VALUE IN SOLID OAK BEDROOM SUITE, \$19.45

No. 1F 1560 This Bedroom Suite is exceptionally attractive in design, first class in construction, material and finish. It is made of carefully selected, thoroughly seasoned oak, high gloss golden finish.

THE BED is regular full size, 76 inches high, 73 inches long, 54 inches wide. Full paneled and decorated with ornamental genuine hand made carvings, smooth cut and finely executed.

THE DRESSER has a shaped double top, size 23 x 42 inches, and has two top drawers and two large drawers with serpentine curved fronts. The handsome designed, pattern shaped mirror is the best quality thick French bevel plate, size 24 x 30 inches. Note the shapely mirror frame and standards and the highly ornamental, genuine smooth cut, hand made carvings to match the bed. The carvings used on our bedroom suites are strictly first class, not the cheap pressed carvings used by many others.

THE WASHSTAND has an 18x34-inch shaped top to correspond with the swell front top drawer. Below are two small drawers and

THE TRIMMINGS used on this high grade bedroom suite are the best obtainable. The handles are made of genuine cast brass, highly burnished and lacquered. Drawers are fitted with locks, keys and each piece has best quality of steel frame for casters.

QUALITY. For quality this handsome high grade bedroom suite should be compared with suites offered in retail furniture stores at \$32.00 to \$40.00. Do not be misled by the low price we ask for this bedroom

HANDSOME IN DESIGN, HIGH GRADE IN CONSTRUCTION AND FINISH.

Our low prices are not made at the expense of quality. We guarantee every bedroom suite lower in price than the same quality of goods can be bought elsewhere.



suite, a price actually less than most dealers are obliged to pay for it at wholesale. Order one of these bedroom suites, examine it carefully, and if you do not admit the wonderful value you can return it to us and we will return your money together with all transportation charges. Carefully packed and shipped direct from factory in Southern Ohio or Indiana, point nearest to your railroad station, thereby insuring the lowest possible freight charges.

Shipping weight.....	120 lbs.	150 lbs.	50 lbs.	320 lbs.
	Bed	Dresser	Commode	Suite
Price.....	\$4.45	\$11.65	\$3.35	\$19.45

THIS MAGNIFICENT SOLID OAK BEDROOM SUITE, \$19.⁸⁵

This Strikingly Handsome, High Grade, Solid Oak Bedroom Suite is a splendid example of up to date workmanship, artistic design and first class finish. A design that ranks with best productions of the day and at the very low price at which we offer it, represents WONDERFUL VALUE. The illustration, engraved from a photograph of the suite, is an exact reproduction and will give you a fair idea of the beauty of design, but to be fully appreciated it must be seen, examined and compared with bedroom suites offered by others at more than double the price we ask.

WE INVITE COMPARISON. WE CHALLENGE THE WORLD ON QUALITY AND PRICE.

THE WOOD used in the construction of this bedroom suite as well as on all other bedroom suites shown in our line, is thoroughly air seasoned and kiln dried before being put through the factory. Special attention is given to the beauty of the grain.

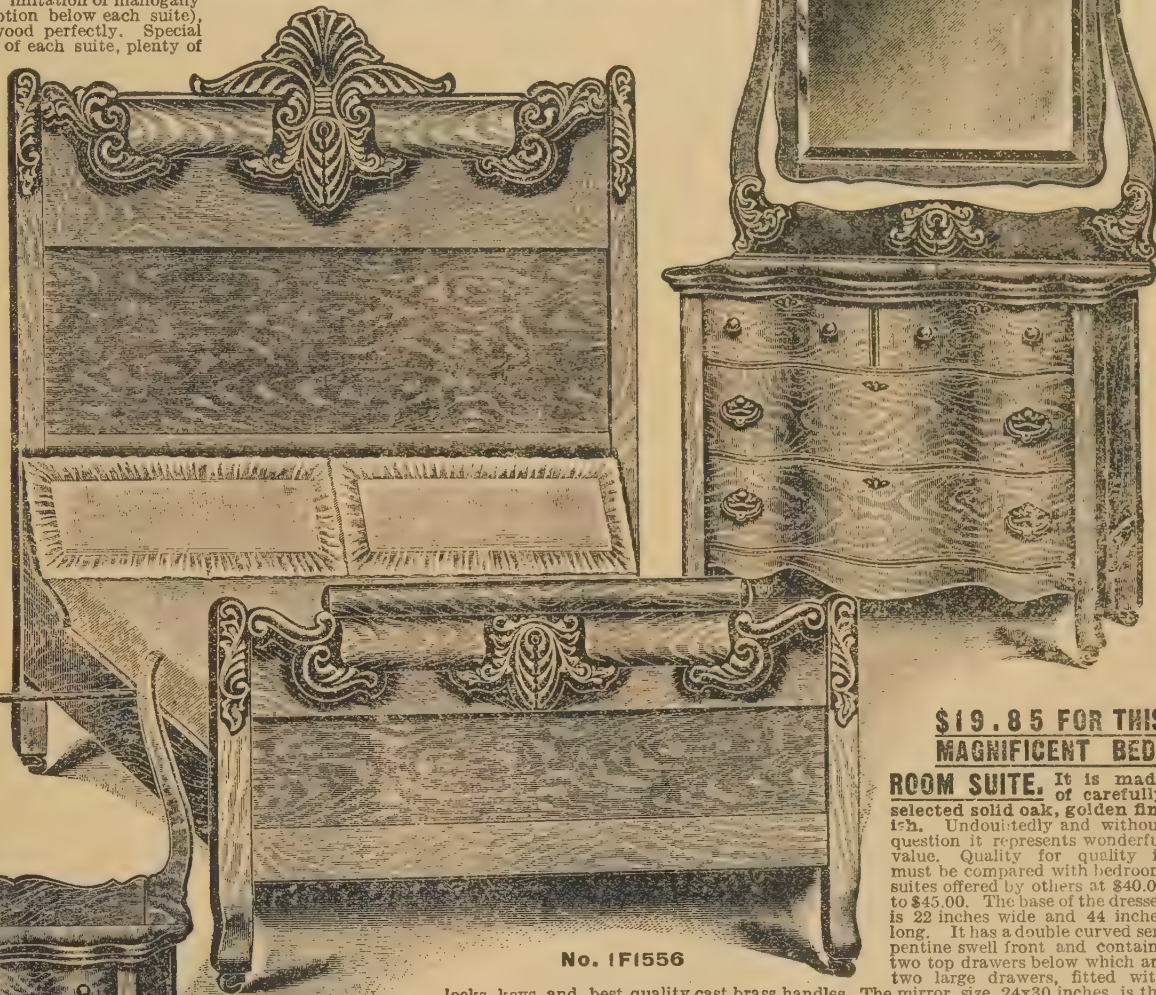
THE CONSTRUCTION of our bedroom suites is strictly first class, the drawers carefully framed and smooth running, the panels built of transverse layers of three-ply stock, the posts and cross bars mortised and framed in the most perfect manner. The carvings are highly ornamental, deep, smooth cut and finely executed in every detail. In fact, every part and piece is thoroughly well made and fitted, the best that modern machinery and skilled workmanship can produce.

THE MIRRORS are the best quality, thick, genuine French plate, with a perfect beveled edge and a perfect reflection. We do not use any of the low grade mirror plates.

THE FINISH of our bedroom suites is strictly first class in every detail. The color, a beautiful golden or a perfect imitation of mahogany (as mentioned in the description below each suite), brings out the grain of the wood perfectly. Special care is taken in the finishing of each suite, plenty of time being given each coating to thoroughly dry and harden before rubbing and polishing for the next coating. A smooth surface and a luster and finish that will not check, crack or become dull, and will look better after years of use than the ordinary finished suites turned out by other factories do in a few months.

THE PRICE REPRESENTS A SAVING to our customers of 40 to 50 per cent as against the prices asked in retail furniture stores. We have fully investigated and we know the prices that small manufacturers, wholesalers, furniture jobbers and manufacturers' agents are asking the retail trade for goods of this description, and we find that any bedroom suite that equals ours in design, material, construction and finish, is sold in retail stores at almost double the price we ask. In fact, we know we are selling goods direct to our customers for the same or less money than most retail dealers pay at wholesale.

THE PRICE REPRESENTS A SAVING to our customers of 40 to 50 per cent as against the prices asked in retail furniture stores. We have fully investigated and we know the prices that small manufacturers, wholesalers, furniture jobbers and manufacturers' agents are asking the retail trade for goods of this description, and we find that any bedroom suite that equals ours in design, material, construction and finish, is sold in retail stores at almost double the price we ask. In fact, we know we are selling goods direct to our customers for the same or less money than most retail dealers pay at wholesale.



No. 1F1556

locks, keys and best quality cast brass handles. The mirror, size, 24x30 inches, is the best quality genuine thick French plate, with a perfect bevel edge, supported by a shapely mirror frame and standards. The massive bed stands 6 feet 6 inches high, 4 feet 6 inches wide and 6 feet 1 inch long.

WE CALL YOUR SPECIAL ATTENTION

hand made, smooth cut ornamental carvings on the head and foot ends, and the deep and dresser. The washstand has an 18x34-inch top and matches the dresser. Each piece fitted with best quality casters. The construction throughout is strictly first class, every panel and post, joint and tenon perfectly framed and finished, the drawers perfect fitting and smooth running. The finish is a beautiful golden color, bringing out the grain of the wood perfectly.

DEALERS MAY SAY OUR PRICES ARE TOO LOW

because they are actually less than what the dealer is obliged to pay for the goods at wholesale, but we are able to make these low prices because we contract for a very large part of the output of each factory, and these factories, desiring to run at full capacity all the year around, are willing to take our contract at a price representing practically only the cost of material and labor, as it facilitates the working of the factory and enables them to reduce the cost of their other goods. We give you the benefit of this great saving, in addition thereto, by shipping direct from the factory, we save you all the intermediate agents' and jobbers' commissions and profits, freight charges to warehouse, cartage and handling in the warehouse, all of which adds to the cost, but does not improve the quality.

ORDER ONE OF THESE MAGNIFICENT BEDROOM SUITES AT OUR SPECIAL PRICE, \$19.85,

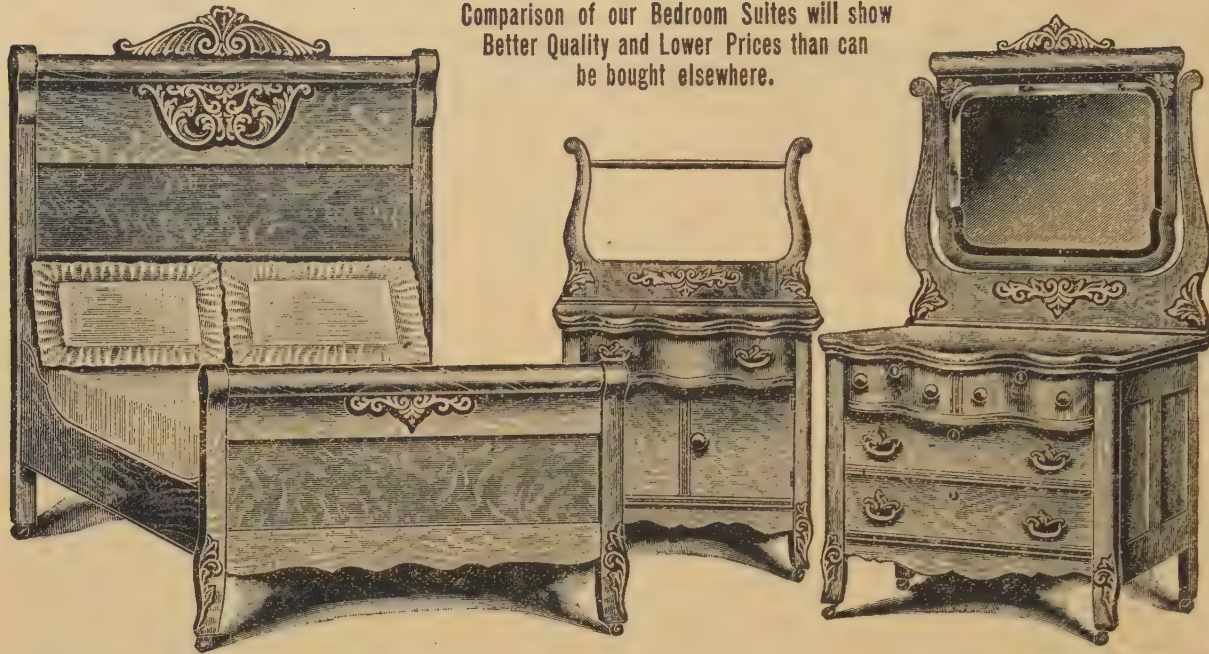
Show it to your friends and neighbors. Let any competent to judge, examine it carefully, and if you and every one do not admit the wonderful value, you can return it to us and we will return your money, together with all freight charges. This bedroom suite is thoroughly well packed to insure safe delivery. Shipped direct from factory in Grand Rapids, Mich., or Southern Ohio, the point nearest your railroad station, thereby insuring lowest freight charges.

The number of this Bedroom Suite is No. 1F1556. Always order by number.

Shipping weight.....	120 pounds	150 pounds	50 pounds	320 pounds
	Bed	Dresser	Commode	Suite
Price.....	\$5.65	\$10.85	\$3.35	\$19.85

THIS HANDSOME NEW DESIGN BEDROOM SUITE, \$20.35

Comparison of our Bedroom Suites will show
Better Quality and Lower Prices than can
be bought elsewhere.



No. 1 F 1561 Order by Number. This handsome, up to date, new design bedroom suite should be compared with suites generally sold at \$30.00 to \$35.00 by others. It is made of selected, thoroughly seasoned oak in a beautiful golden color, high gloss finish.

THE MASSIVE BED is 78 inches high, 74 inches long and 54 inches wide. We call your special attention to the broad panels in the head and foot end of the bed made of highly figured, flaky grained, quarter sawed oak, and the massive veneered roll on head and foot end of bed and mirror frame of dresser.

THE DRESSER has a double curved shaped top, size 22x42 inches, and contains two large drawers; above are two serpentine curved front top drawers. The handsome designed pattern shaped mirror, size 22x28 inches, is made of the best quality thick French bevel plate, non-breakable and with a perfect reflection.

THE WASHSTAND has a 19x33-inch shaped double top and serpentine curved front top drawer and a roomy cupboard with double doors, and matches the dresser.

THE WORKMANSHIP, material and finish is first class throughout. Every part carefully framed and fitted, drawers dovetailed, and smooth running. The ornamental carvings are hand made, clean, smooth cut and executed.

THE TRIMMINGS used on this high grade Bedroom Suite are the best obtainable. The handles are made of genuine cast brass highly burnished and lacquered. Drawers are fitted with locks, keys and each piece has best quality of steel frame for casters.

THE PRICE, \$20.35, represents a saving to our customers of at least \$8.00 to \$10.00 as against what you would have to pay for this or a similar bedroom suite elsewhere. In fact, we are offering you this bedroom suite at the same or less price than most dealers pay at wholesale. Carefully packed and shipped direct from factory in Pennsylvania, to our Eastern customers, and from Western Ohio to our Western customers, thereby insuring lowest possible freight charges.

The number of this Bedroom Suit is No. 1F1561. Always order by number.

Shipping weight.....	120 lbs.	150 lbs.	50 lbs.	320 lbs.
	Bed	Dresser	Commode	Suite
Price.....	\$6.35	\$10.35	\$3.65	\$20.35

\$21.35 THIS HIGH GRADE BEDROOM SUITE \$21.35

No. 1 F 1562 This handsome Bedroom Suite is made of selected thoroughly seasoned oak, high gloss, golden finish. Front of dresser and washstand and broad panels in the bed are highly figured, flaky grained, quarter sawed oak. The high gloss finish is a beautiful golden color which brings out the rich flaky grain of the wood perfectly.

THE BED is regular size, 76 inches high, 73 inches long, 54 inches wide. We call your special attention to the massive veneered roll on the foot end of the bed and the ornamental, deep smooth cut hand made carvings on bed and dresser. Broad panels in head and foot end, is made of built up block to prevent warping, shrinkage or checking.

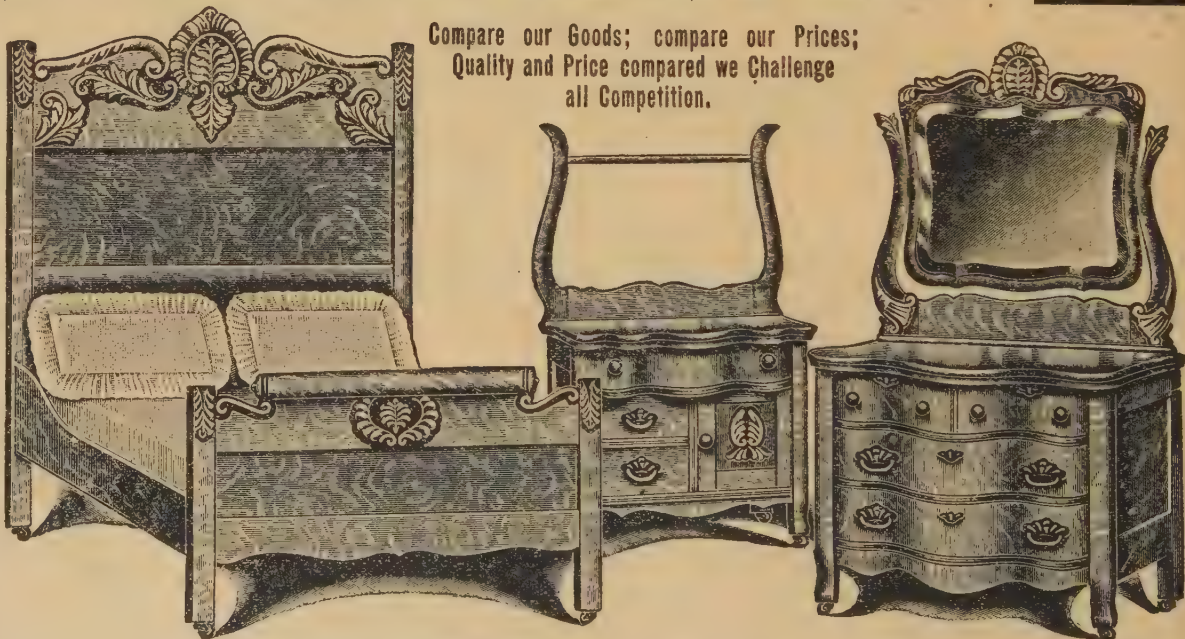
THE DRESSER has a 22x44 inch base with a shaped top to correspond with the double curved serpentine shaped front of the drawers. The pattern shaped mirror, is the best quality thick French bevel plate, size 24x30 inches, surrounded by an attractive designed frame, supported by gracefully curved standards.

THE WASHSTAND has an 18x32-inch shaped double top and serpentine curved top drawers and matches the dresser.

THE WORKMANSHIP, material and finish are first class throughout. The drawers are dovetailed on the sides and grooved on bottoms. Each piece perfectly framed and joined.

THE TRIMMINGS used on this high grade bedroom suite are the best obtainable. The handles are made of genuine cast brass, highly burnished and lacquered. Drawers are fitted with locks, keys and each piece has best quality of steel frame for casters.

Compare our Goods; compare our Prices;
Quality and Price compared we Challenge
all Competition.



THE PRICE. This handsome Bedroom Suite is exceptional value at the price, \$21.35, we ask. Order one of these suites, examine it carefully and if you are not fully satisfied that you have saved \$10.00 to \$12.00 as against the price retail dealers ask for the same or similar bedroom suites, you may return it to us and we will immediately refund your money together with freight charges. Read what we say about our bedroom suites on page 736. This suite is carefully packed and shipped direct from factory in Indiana, thereby insuring the lowest possible freight charges.

The number of this Bedroom Suite is No. 1F1562. Always order by number.

Shipping weight.....	120 lbs.	150 lbs.	50 lbs.	320 lbs.
	Bed	Dresser	Commode	Suite
Price.....	\$5.95	\$11.45	\$3.95	\$21.35

THIS MASSIVE HIGH GRADE QUARTER SAWED OAK BEDROOM SUITE, \$28.65

HANDSOME IN DESIGN, FIRST CLASS IN MATERIAL, CONSTRUCTION AND FINISH AT A BIG SAVING IN PRICE.

We invite comparison. A lower price than we ask means a poorer quality.

No. 1F1574 This high grade exceptionally attractive Bedroom Suite is made almost entirely of specially selected, thoroughly seasoned, flaky grained, quarter sawed oak, finished in a beautiful golden color, which brings out the grain of the wood perfectly. It has a hand rubbed and polished finish.

THE BED is massive in design, and stands 78 inches high, 74 inches long, 54 inches wide. We call your special attention to the large veneered roll on the foot end, the highly ornamental, richly designed, smooth cut hand made carvings on the bed and dresser, the broad center panel on the bed and dresser. The broad center panel in the head and foot end is made of three ply stock to prevent warping and shrinking.

No. 1F1574

THE TRIMMINGS used on this high grade Bedroom Suite are the best obtainable. The handles are made of genuine cast brass, highly burnished and lacquered. Drawers are fitted with locks and keys, and each piece has best quality of steel frame for casters.

THE PRICE at which we offer you this magnificent high grade Bedroom Suite represents a saving of 40 to 50 per cent as against the price asked in retail stores. In fact, we are offering you this magnificent bedroom suite at the same or less money than most retail dealers pay wholesale. Carefully packed and shipped direct from factory in Central Indiana, thereby insuring the lowest possible freight charges.

Read what we say about our Bedroom Suites on page 736.

Shipping weight.....120 lbs. Bed

150 lbs. Dresser

60 lbs. Commode

330 lbs. Suite

Price.....\$8.65

\$15.35

\$4.65

\$28.65

THE DRESSER has four drawers, with full swell double serpentine front. The double top is 23x43 inches, shaped to correspond with the drawer fronts. The mirror is one of the newest design, and is the best quality thick French bevel plate; size, 24x30 inches. The mirror frame and standards are shaped and carved to match the bed.

THE WASHSTAND has an 18x34-inch shaped double top, serpentine curved top drawer, two small drawers and cupboard, and matches the dresser.

THE WORKMANSHIP, material and finish is strictly high grade throughout; the panels, post, and every piece and joint perfect in construction, material and finish.

\$32.25 HANDSOME HIGH GRADE BEDROOM SUITE \$32.25

A VALUE THAT CANNOT BE EQUALED ELSEWHERE.

No. 1F1583 This massive, new design, high grade Bedroom Suite is made almost entirely of highly figured, flaky grained quarter sawed oak, thoroughly seasoned, finished in a beautiful golden color, rubbed and polished.

THE BED is regular size, 78 inches high, 73 inches long and 54 inches wide. The wide center panels in the head and foot end are made of three ply, specially selected, quarter sawed oak veneer stock to prevent warping and shrinkage. Intervening panels of choice plain golden oak. Note especially the handsome rail on the foot end, the double roll on the head end, and the ornamental, deep smooth cut, hand made, finely executed carvings.

THE DRESSER BASE is 23x43 inches, and has two top drawers and two large drawers, all with double curved full swell serpentine front. The double top has smooth rounded edges and corners, shaped to correspond with the front. The extra large mirror, size 28x34 inches, is the best quality thick French bevel plate. The mirror frame and standards have rounded edges, finely executed hand carvings and veneered rolls to match the bed.

THE WASHSTAND has an 18x34-inch double top, serpentine curved top drawer, two small drawers and roomy cupboard and matches the dresser.

THE WORKMANSHIP is strictly first class in every detail. Every joint, panel and post carefully framed and fitted; the drawers dovetailed, perfect fitting and smooth running. The material is specially selected for the beauty of the grain, thoroughly seasoned and kiln dried.

We guarantee our quality better and our prices lower than the same or similar bedroom suites can be bought elsewhere.

No. 1F1583

THE TRIMMINGS used on this high grade Bedroom Suite are the best obtainable. The handles are made of genuine cast brass, highly burnished and lacquered. Drawers are fitted with locks and keys, and each piece has best quality of steel frame casters.

THE PRICE, \$32.25, for this magnificent massive high grade Bedroom Suite, represents a saving of 40 to 50 per cent as against the price you are compelled to pay furniture stores for this or similar bedroom suites. Packed and shipped direct from factory in Central Indiana, thereby insuring the lowest possible freight charges.

Shipping weight.....125 lbs. Bed

160 lbs. Dresser

60 lbs. Commode

345 lbs. Suite

Price.....\$9.75

\$17.85

\$4.65

\$32.25

THIS MAGNIFICENT HIGH GRADE, HIGHLY POLISHED

\$36^{.85} BEDROOM SUITE \$36^{.85}

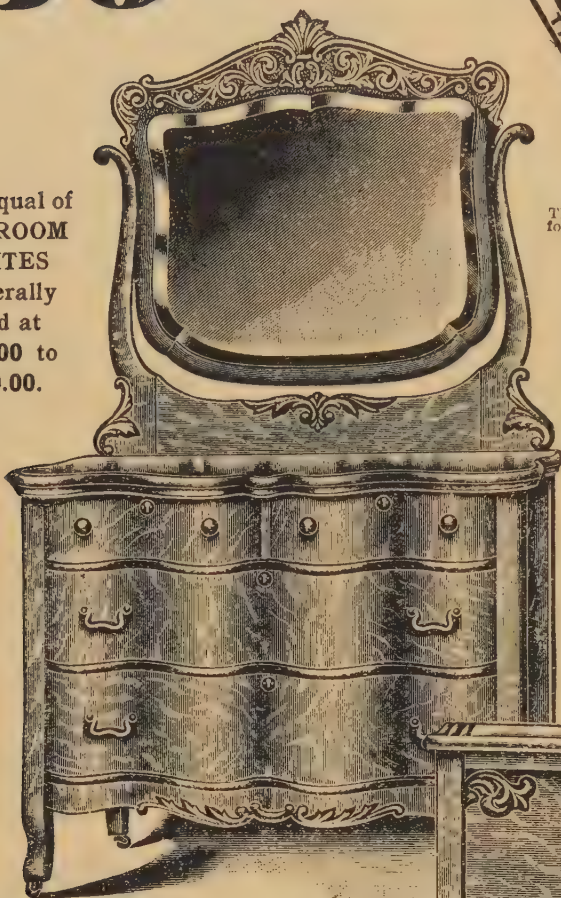
MADE IN GRAND RAPIDS, MICH., BY ONE OF THE LARGEST
AND BEST KNOWN MAKERS OF HIGH GRADE FURNITURE.



This Trade Mark wherever found is a guarantee of quality.

GRAND RAPIDS has always been recognized as the market for the highest and best grade furniture made in the United States. For years it has been the home of the largest manufacturers of strictly high grade furniture, and they have jealously guarded their reputation in every possible way. Wherever you find a piece of fine furniture that was made in Grand Rapids by one of the large and reliable manufacturers you will find a label or trade mark. As a guarantee that every one of the bedroom suites illustrated and described on this page is made by one of Grand Rapids' most reliable manufacturers, the trade mark illustrated opposite appears on every piece.

The equal of
BEDROOM
SUITES
generally
sold at
\$60.00 to
\$70.00.



No. 1F1576 This strikingly handsome, high grade Bedroom Suite cannot be excelled at any price. Exceptionally attractive in design, strictly high grade in material and construction, beautiful in finish. We challenge any house on earth to furnish this splendid Grand Rapids made bedroom suite at a price as low as we ask. This bedroom suite should be compared with suites generally sold in retail stores at \$60.00 to \$70.00.

THE WOOD is the best grade quarter sawed oak or birch, perfect imitation mahogany finish, and is thoroughly air seasoned and kiln dried and specially selected for the beauty of its highly figured grain. Every panel, post and piece is the highest quality obtainable.

THE CONSTRUCTION of this magnificent Bedroom Suite is perfect in every detail. The best skilled workmanship and modern machinery are used in the construction of this high grade bedroom suite. The frame work is carefully mortised and joined, the drawers dovetailed on the sides and grooved on the backs and bottoms. The panels are built up of transverse layers of specially selected highly figured stock which prevents warping or checking or shrinking. In fact every part and piece is perfectly fitted and joined. The drawers work smoothly without friction. Each bedroom suite is the perfection of construction throughout and guaranteed not to warp, check or split no matter how severe the climate, changes and conditions.

THE FINISH on this high grade Bedroom Suite is a rich dark golden color, or perfect imitation mahogany finish, which brings into strong relief the beautiful highly figured grain of the wood perfectly. The materials used in the finishing of this bedroom suite are the best obtainable. Each joint, from the filler of the wood to the last coat of varnish, is given plenty of time to harden and dry before being polished and rubbed down and the result is a perfectly smooth glossy transparent polished surface that will not wear off in a short time as ordinary finishes do, but will last a lifetime.

THE BED. We call your special attention to the graceful outline and splendid proportions of the bed. It is regular size, 76 inches high, 75 inches long and 54 inches wide. The broad panels in head and foot end are made of built up stock to prevent warping or checking. Note the massive rounded top rail, on foot end.

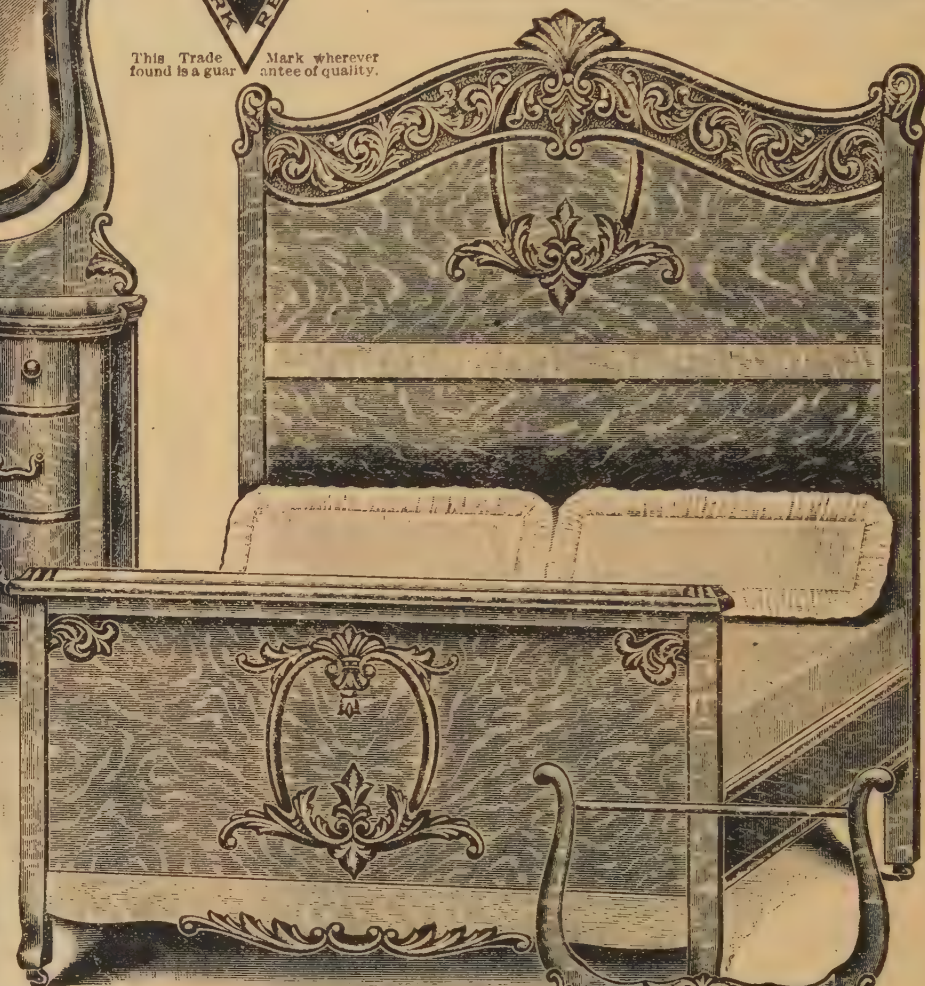
THE DRESSER responds with the full swell serpentine curved front. The two top drawers and two large drawers below afford ample room for wearing apparel. Note the beautifully rounded and shapely curved front posts. The new design pattern shaped mirror, size 24x30 inches, is the best quality thick French bevel plate. Mirror frame and standards match the bed perfectly.

THE WASHSTAND has a 20x34-inch shaped top to correspond with the serpentine curved top drawer, two drawers and roomy cupboard, and matches the dresser.

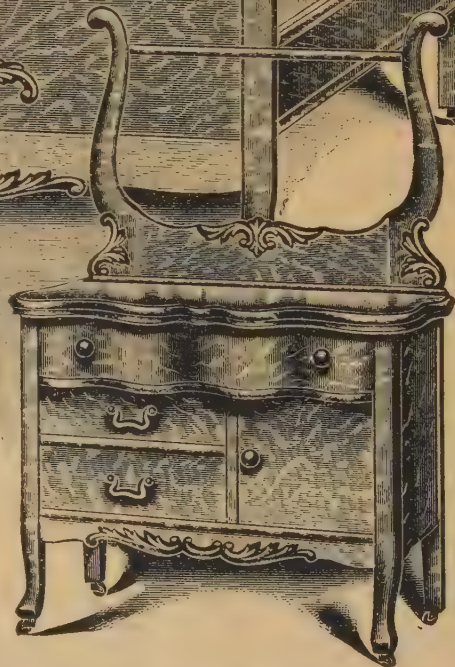
THE CARVINGS on this magnificent high grade Bedroom Suite are exceptionally attractive in design, being hand made, smooth cut and finely executed. Not the cheap, coarse, rough made and carelessly finished carvings formed on bedroom suites made by most manufacturers.

THE TRIMMINGS used on this high grade Bedroom Suite are the best quality obtainable. The handles are made of genuine cast brass, highly burnished and lacquered. Drawers fitted with locks and keys, and each piece has steel frame casters.

OUR PRICE, \$36.85, on this Bedroom Suite represents a saving to our customers of fully 50 per cent as we are offering you this bedroom suite at a lower price than most dealers pay wholesale. In fact bedroom suites, compare it with any suite offered by any retail furniture store at \$60.00 to \$70.00 and if you do not find it made of better quality of material, higher grade in construction and finish, you may return it to us and we will immediately return your money together with transportation charges. This suite is securely packed to insure delivery in the same perfect condition as it leaves the factory and shipped direct to our customers from factory in Grand Rapids, Mich.



No. 1F1576



The number of this Bedroom Suite is No. 1F1576. Always order by number.				
Shipping weight.....	140 pounds	160 pounds	50 pounds	350 pounds
	Bed	Dresser	Commode	Suite
Price, Quartered Oak....	\$14.95	\$16.95	\$4.95	\$36.85
Price, Mahogany finish..	14.85	16.85	4.85	36.58



No. 1F1849 This Dresser is made of solid oak, high gloss golden finish. The full serpentine curved front is made of highly figured, quarter sawed oak, specially selected for the beautiful grain of the wood. Has shaped top 22x42 inches to correspond with the front. Mirror is best quality French bevel plate, size, 24x30 inches. Note the handsome designed mirror frame and standards ornamented with genuine hand carvings finely executed. Fitted with locks, keys and best quality cast brass handles and casters. Compare this dresser with those offered in retail stores at \$16.00 to \$18.00. Shipped direct from factory in Southern Ohio. Shipping weight about 150 pounds.

Price.....\$11.45



No. 1F1866 This Dresser is made in specially selected, highly figured quarter sawed golden oak, birdseye maple or in genuine mahogany, veneered front ends and top highly polished. It has a double top with a serpentine curve; size, 22x42 inches. The base has double top drawers, below which are two large drawers. It has a full swell front, fitted with locks, keys, cast brass handles and best quality French bevel plate mirror; size, 24x30 inches. The mirror frame and shapely standards ornamented with genuine hand carvings. Cabinet work, wood and finish strictly high grade. Shipped direct from factory in Western Pennsylvania or Grand Rapids, Mich., point nearest your railroad station. Shipping weight, about 150 pounds.

Price
Quartered Oak. \$14.25
Genuine Mahog. 14.35
Birdseye Maple. 14.45



No. 1F1880 This Dresser is made of richly figured quarter sawed golden oak, thoroughly air seasoned and kiln dried, beautifully finished and decorated with genuine hand carvings, highly ornamental in design and finely executed. The base is 21x44 inches, with double top drawers, below which is a large drawer. All drawers have full swell serpentine fronts. It has double top with serpentine curved edge corresponding with the drawer fronts. Fitted with locks, key and best quality cast brass handles. The extra large size mirror is the best quality French bevel plate, size, 30x36 inches. Construction and finish first class throughout. Fitted with best quality casters. Shipped direct from factory in Indiana or Western New York. Shipping weight, about 125 pounds.

Price.....\$16.75

No. 1F1873 This Beautiful Dresser furnish in highly figured quarter sawed golden

No. 1F1858 Dresser. We recommend this dresser as one of the greatest values we have ever been able to offer. It is an entirely new design, very attractive and is sure to please. It is made of well seasoned, carefully selected golden oak with highly figured quarter sawed veneer facing on the drawers. It has 21x44-inch double top, full swell front; the cabinet work is exceptionally good and the details very carefully executed throughout. The mirror is 24x30-inch French bevel plate. The handles and knobs are all fancy cast brass. Shipped direct from factory in Southern Ohio. Shipping weight, 150 pounds.

Price.....\$11.75

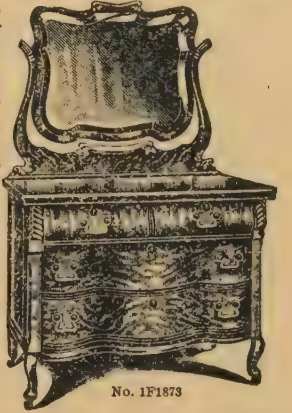


No. 1F1868 This Dresser is strictly high grade in every detail of workmanship and finish. We furnish it in quarter sawed oak, birdseye maple or genuine mahogany, veneered front, ends and top all highly polished. The base has a double top with serpentine curve, size, 22x42 inches, a double swell serpentine front and contains two small drawers, below which are two large drawers. The shapely designed mirror is the best quality French bevel plate, size, 24x30 inches, supported by a highly ornamented hand carved frame. This dresser matches chiffonier No. 1F1860 illustrated on page 752 and commode No. 1F1813, illustrated on page 750. Shipped direct from factory, in Grand Rapids, Mich., point nearest your railroad station. Shipping weight, about 150 pounds.

Price
Quartered Oak. \$14.75
Genuine Mahog. 14.85
Birdseye Maple. 14.95

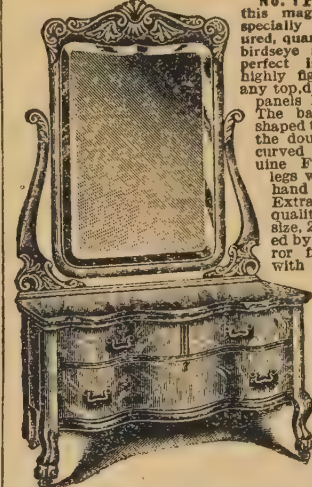


oak, birdseye maple or genuine mahogany, veneered front, ends and top highly polished. The double top is 22x42 inches. The base has double top drawers. Fitted with locks, keys and best quality cast brass handles and casters. The handsome designed mirror is the best quality of French bevel plate, size, 24x30 inches. Note the shapely mirror frame and standards. The dresser matches chiffonier No. 1F1868 and commode No. 1F1813 illustrated on the following pages. Strictly high grade in material, construction and finish. Shipped direct from factory in Western Pennsylvania or Grand Rapids, Mich., point nearest your railroad station. Shipping weight, about 150 lbs. Quartered. Birdseye Oak, Price, Maple, Price, \$17.75 \$17.85
Genuine Mahogany Price, \$17.95



No. 1F1873

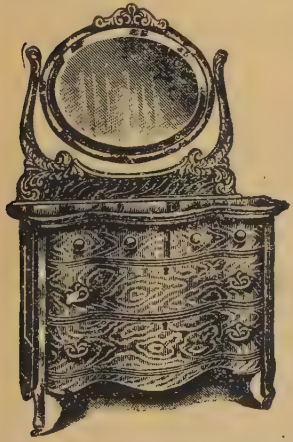
No. 1F1878 We furnish this magnificent Dresser in specially selected, highly figured, quarter sawed golden oak, birdseye maple or birch in a perfect imitation mahogany, highly figured genuine mahogany top, drawer fronts and end panels highly polished finish. The base has a 20x45-inch shaped top to correspond with the double swell serpentine curved foot. Note the genuine French shaped front legs with deep smooth cut hand carved claw feet. Extra large mirror is best quality French bevel plate, size, 28x40 inches, supported by shapely designed mirror frame and standards with highly ornamental hand carvings. Material, construction and finish are strictly high grade throughout. Fitted with locks, keys, best quality cast brass handles and casters. This dresser cannot be purchased in retail furniture stores for less than \$30 to \$35. Shipped direct from factory in Southern Ohio. Shipping weight, about 175 pounds.



Mahogany Finish Price, \$19.75

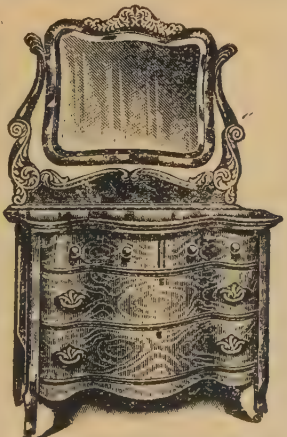
Birdseye Maple \$19.80

Quartered Oak \$19.85



and finish. Shipped direct from factory in Southern Indiana. Shipping weight about 150 pounds. Price.....\$12.85

No. 1F1864 This large Dresser is made of solid oak, golden finish. The wood is thoroughly seasoned and kiln dried. The base has a shaped double top; size, 23x44 inches. It has two top drawers and two large drawers, all with double curved serpentine fronts of highly figured quarter sawed oak. Mirror is the best quality of French bevel plate, size, 24x30 inches. Mirror frame and standards have rounded edges and decorated with genuine raised hand carvings perfectly executed. Drawers run smoothly. Construction throughout strictly first class. Wonderful value at our price. Shipped direct from factory in Southern Indiana. Shipping weight, 155 pounds. Price.....\$13.75



This dresser bears the Grand Rapids trade mark.

Grand Rapids, Mich. Shipping weight, about 150 pounds. Mahogany Finish Quartered Oak \$16.25 \$16.35

No. 1F1870 This Dresser will please the most critical purchaser. Made of thoroughly seasoned, quarter sawed golden oak or in birch in perfect imitation of mahogany with genuine mahogany veneered drawer fronts. Hand rubbed and polished. Base has a double top; size, 21x44 in., rounded edges and corners shaped to match the full serpentine curved front. Drawers fitted inside and fitted with locks, keys and best quality cast brass handles. Note the rounded front corner posts. Mirror is best quality French bevel plate, size, 24x30 inches. The strikingly attractive mirror frame and standards have rounded edges. Ornamented with genuine hand made carvings, smoothly cut and beautifully executed. Perfect in every detail of construction and finish. This dresser cannot be bought in stores for less than \$25.00. Shipped direct from factory in Grand Rapids, Mich. Shipping weight, about 150 pounds.

Birdseye Maple \$16.48

No. 1F1871 This Handsome Dresser is made of specially selected, thoroughly air seasoned and kiln dried quarter sawed oak or in birch in perfect imitation of mahogany with genuine mahogany veneered drawer fronts. The wood has a richly figured grain. Base has a double top, size, 21x44 in., rounded edges and corners, shaped to match the double serpentine curved front. Rounded front corner posts and drawers perfectly fitted and finished inside. Fitted with locks and best quality cast brass handles and casters. Mirror is best quality French bevel plate, size, 24x30 inches. Mirror frame and standards have rounded edges. Hand carved decorations, smoothly cut and finely executed. Compare it with those offered in stores at \$25.00 to \$30.00. Shipped direct from factory in Grand Rapids, Mich. Shipping weight, about 150 pounds.

Mahogany Finish Price, \$16.75



This dresser bears the Grand Rapids trade mark.

Quartered Oak \$16.85

Birdseye Maple \$16.95

No. 1F1882 Wonderful Value in a Princess Dresser. Made of thoroughly seasoned golden oak. High gloss finish. The shaped double top is 19x36 inches. It has two roomy drawers, fitted with locks, keys and cast brass handles. Best quality of casters; Mirror is the best quality French bevel plate, size, 18x30 inches. The mirror frame and standards are decorated with genuine hand carvings, finely executed. Thoroughly well made in every detail of cabinet construction and finish. Shipped direct from factory in Southern Ohio. Shipping weight, about 125 pounds.

Price.....\$7.95





\$10.40

No. 1F1881 This Elegant Princess Dresser has full swell front. It is made of selected quarter sawed oak of a fine flaky grain or in wavy birch in a beautiful mahogany color, high gloss finish. The base is 36 inches long, 21 inches wide. The handsome mirror is the best quality French beveled plate, 18x36 inches. The base contains two large drawers. Genuine cast brass trimmings. Sells for \$16.00 to \$18.00 in retail stores. Carefully packed to insure safe delivery. Shipped direct from factory in Southern Indiana or Western New York, thereby insuring lowest freight rate. Shipping weight, 125 pounds. Price Quatered oak... \$10.45 Mahogany finish... 10.40



\$13.65

No. 1F1883 This Princess Dresser we furnish in three different woods: Quarter sawed golden oak, genuine mahogany or birdseye maple. Each wood especially selected for the beauty of the highly figured grain, thoroughly seasoned and piano polished. Base has a double deck 20x34 inch top, shaped to match the double serpentine curved front. It has single panel ends. Drawers have locks and best quality cast brass handles. Note the French curved legs. Best quality French beveled plate mirror, 18 x 40 inches. Mirror frame and standards are made of same highly figured wood as the base. Every detail of construction strictly first class. This dresser cannot be purchased in stores for less than one-half more than we ask. Shipped direct from factory in Western Pennsylvania or Grand Rapids, Mich. Shipping weight, about 125 pounds. Price Quatered oak.....\$13.65 Genuine mahogany... 13.75 Birdseye maple..... 13.95



\$14.85

No. 1F1884 This Beautiful Princess Dresser has a double top, size, 20x38 inches. It is 78 inches high. We furnish it in either of the three woods, quarter sawed golden oak, genuine mahogany or birdseye maple, all specially selected, highly figured, thoroughly seasoned and highly polished. It has two top drawers, below which is a large drawer, fitted with locks, keys and cast brass handles. It has a double curved serpentine front and single panel ends. Supported by genuine French curved legs. Mirror is best quality French bevel plate, size, 18x40 inches. The handsome design mirror frame and standards are made of the same highly figured wood as the base. Best quality casters. High grade in construction, beautiful in color and finish. Sells in retail stores at \$22.00 to \$25.00. Shipped direct from factory in Western Pennsylvania or Grand Rapids, Mich. Shipping weight, about 125 pounds. Price Quatered oak... \$14.85 Genuine mahogany 14.95 Birdseye maple... 15.10



\$4.65

No. 1F1888 This Dressing Table is made in quarter sawed golden oak mahogany or birdseye maple. Wood has a highly figured grain, thoroughly seasoned, hand rubbed finish. Base has a shaped top with rounded corners, size 18x28 inches. Roomy drawer with cast brass knob. Mirror is best quality French bevel plate, size, 16x20 inches. Mirror frame and standards



\$6.75

No. 1F1892 This Dressing Table is made in quarter sawed oak, genuine mahogany or birdseye maple, selected highly figured wood, thoroughly seasoned and piano polished. Base size is 18x29 inches, contains a small front drawer; oval French bevel plate mirror is 16x24 inches. High grade in construction, handsome in design, beautiful in finish.



\$8.50

No. 1F1893 This Dressing Table is made in quarter sawed golden oak, genuine mahogany or birdseye maple, selected for the beauty of grain, thoroughly seasoned and kiln dried, hand rubbed finish. Base has a double top, size, 20x34 inches, shaped to match the full swell ends and full swell front. Has roomy drawer with cast brass handle. Supported by genuine French bevel plate, size, 16x24 inches.



\$8.95

No. 1F1894 We furnish this beautiful Dressing Table in three different woods, namely: Quarter sawed golden oak, genuine mahogany or birdseye maple. The base has a double top, size, 20x30 inches, supported by four double curved full French shaped legs. The mirror is the best quality French bevel plate, size, 16x24 inches.

made of same highly figured wood as base. Shipped knocked down from factory in Western Pennsylvania. Shipping weight, about 40 pounds.

Price, quatered oak.....\$4.65
Price, genuine mahogany..... 4.85
Price, birdseye maple..... 4.95

Shipped knocked down from our factory in Western New York. Shipping weight, 60 pounds.

Price, quarter sawed oak..... \$6.75
Price, genuine mahogany..... 6.85
Price, birdseye maple..... 6.95

French curved legs front and rear. Mirror is best quality French bevel plate, size, 20x24 inches. Mirror frame and standards made of same highly figured wood as the base. Shipped direct from factory in Western Pennsylvania. Shipping weight, 50 pounds.

Price, quatered oak..... \$8.50
Price, genuine mahogany..... 8.65
Price, birdseye maple..... 8.75

The roomy drawer is fitted with genuine burr-nished cast brass handles and lock. Shipped direct from factory in Northern Illinois. Shipping weight, 65 pounds.

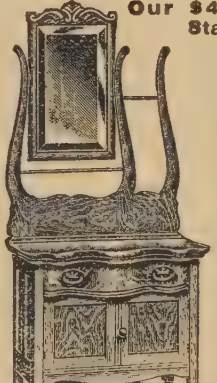
Price, quatered oak..... \$8.95
Price, genuine mahogany..... 9.05
Price, birdseye maple..... 9.75



Elegant Toilet Washstand for \$4.75.

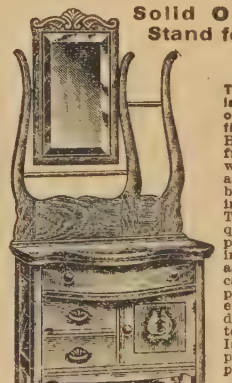
No. 1F1914 This Toilet Washstand is especially adapted for small bedrooms and hotels. Made of well seasoned northern hardwood, golden oak finish and furnished with large, roomy drawer and large compartment below the drawer. Top is 18x32 inches. Mirror good quality bevel plate glass 12x20 inches in size. Casters are best quality. Shipped direct from factory in Southern Indiana.

Shipping weight, 70 pounds. Price.....\$4.75



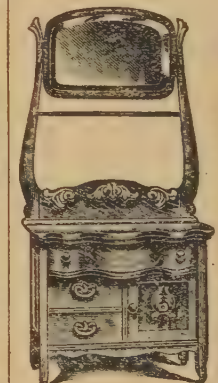
Our \$4.95 Hotel Stand.

No. 1F1915 This Stand is especially constructed for hotel use, but also makes a very attractive piece of furniture for the home. It is made of hardwood finished imitation golden oak or mahogany. State finish desired. Has 17x33-inch double top and 14x24-inch bevel plate mirror. Serpentine shaped front drawer, roomy cupboard below. Cast brass handles and knob mounted on casters. Shipped direct from factory in Southern Indiana. Shipping weight, 80 pounds. Price.....\$4.95



Solid Oak Hotel Stand for \$5.85.

No. 1F1917 This Hotel Stand is made of solid oak throughout, finished golden. Has full swell front top drawer with two drawers and a cupboard below. Has 18x24-inch double top. The mirror is best quality bevel plate, 14x24 inches. Knobs and handles are cast brass. Complete with casters. Shipped direct from factory in Southern Indiana. Shipping weight, 85 pounds. Price.....\$5.85



\$6.35 Toilet Washstand.

No. 1F1916 Made of best selected and well seasoned oak; finished golden and furnished with one large serpentine swell front roomy drawer, with two smaller drawers and large compartment below. Handles and knobs are cast brass. Mirror is French bevel plate glass and is 14x24 inches in size; has serpentine shaped double top, 18x24 inches. Shipped from factory in Southern Indiana. Shipping weight, 80 pounds.

Price.....\$6.35



removable granite can afford to be without one of these commodes. Shipping weight, about 20 pounds. Price.....\$4.85



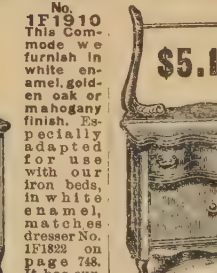
Price.....\$4.85



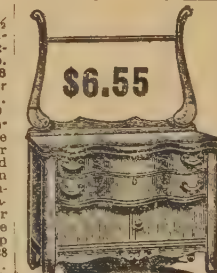
\$2.65



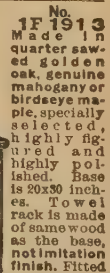
\$3.65



\$5.10



\$6.55



No. 1F1913 Made in quarter sawed golden oak, genuine mahogany or birdseye maple, specially selected, highly figured and highly polished. Base is 20x30 inches. Towel rack is made of same wood as the base, self imitation finish. Fitted with locks and keys and the best quality cast brass trimmings. Shipped from factory in Western Pennsylvania or Grand Rapids, Mich. Shipping weight, 70 pounds.

No. 1F1902 This Commode is made of thoroughly seasoned hardwood, golden oak finish. It has one drawer and cabinet. Size of top, 18x32 inches. Drawer is fitted with fancy metal pulls. Shipped direct from factory in Southern Indiana. Exceptional value at our price. Weight, 60 pounds. Price.....\$2.65

18x33 inches. Fitted with best quality cast brass trimmings and casters. Shipped from factory near Grand Rapids, Mich., or Central New York. Shipping weight, 65 pounds. Price, oak finish.....\$3.65 Price, mahogany finish..... 3.60 Price, white enamel finish.... 4.45

same wood as base, and is not imitation finish. High grade in construction. Shipped from factory in Western Pennsylvania or Grand Rapids, Mich. Shipping weight, .65 pounds. Price, oak.....\$5.10 Price, mahogany..... 5.25 Price, birdseye maple..... 5.35

Price, oak.....\$6.55 Price, mahogany..... 6.75 Price, birdseye maple..... 6.85

NEW IN DESIGN.

HALL RACKS AND MIRRORS.

HIGH GRADE IN CONSTRUCTION.



No. 1F2208 This new design hall rack is made of highly figured quarter sawed oak, golden finish. Height, 76 inches; width, 28 inches. The mirror is the best quality French bevel plate; size, 10x14 inches. The double hat and coat hooks and umbrella holder are genuine cast brass. Decorated with genuine hand carved carvings. New in design, beautiful in wood and painting weight, 60 pounds. Price, \$4.95



No. 1F2208 Artistic and highly ornamental hall rack. Made of selected quarter sawed golden oak with a beautiful finish. Height, 76 inches; width, 36 inches. The shape is new design mirror is the best quality French bevel plate; size, 12x16 inches. Roomy box with lid in seat, for rubbers, etc. Shipping weight, 60 lbs. Price, \$6.75



No. 1F2214 This hall rack is made of specially selected highly figured quarter sawed oak, high gloss golden finish. Height, 80 inches; width, 34 inches. Mirror best quality French bevel plate; size, 12x20 in. Seat has a roomy box with lid for rubbers, etc. Shipping weight, about 75 pounds. Price, \$8.65



No. 1F2218 New design, made of highly figured quarter sawed golden oak, handsome finish. Height, 80 inches; width, 36 inches. The pattern shaped mirror is the best quality French bevel plate; size, 20x24 inches. Seat has spacious box with lid for rubbers, etc. Shipping weight, about 75 pounds. Price, \$11.45



No. 1F2225 This massive hall rack should be compared with those offered by others at \$15.00 to \$20.00. Made of highly figured quarter sawed oak, high gloss golden finish. Height, 84 inches; width, 48 inches. Mirror best quality French bevel plate; size, 22x28 in. Seat has spacious box with lid. Construction high grade. Must be seen to be appreciated. Shipping weight, about 100 pounds. Price, \$13.65



Compare our Hall Racks with those offered by others at almost double the price we ask.

No. 1F2230 This hall rack is made of highly figured quarter sawed oak, high gloss golden finish. Height, 85 inches; width, 36 inches. Mirror is best quality French bevel plate; size, 18x30 inches. Roomy box in seat with lid. Decorated with genuine hand carved carvings. Construction high grade. Shipping weight, 100 pounds. Price, \$14.85

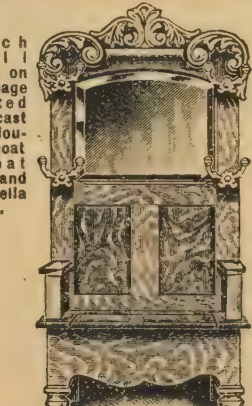


Add 6 inches to width of each Hall Rack on this page to include umbrella holder.

No. 1F2228 This handsome massive hall rack is 84 inches high, 44 inches wide. Made of solid quarter sawed golden oak, highly polished. The beautiful pattern shaped mirror is the best quality French bevel plate; size, 24x30 inches. Large box with lid in seat. Shipping weight, 135 pounds. Price, \$15.95



No. 1F2236 This hall rack cannot be fully appreciated until seen. Made of selected highly figured quarter sawed oak, high gloss golden finish. Height, 84 inches; width, 44 inches. Mirror is best quality French bevel plate; size, 18x36 inches. Large box in seat with lid. Shipping weight, about 150 pounds. Price, \$16.75



No. 1F2238 This massive hall rack is 84 inches high, 46 inches wide. Made of highly figured quarter sawed oak, in a beautiful golden finish, polished. Mirror is best quality French bevel plate; size, 24x30 inches. Crown decorated with heavy roll and hand carved carvings. Large box seat with lid. Shipping weight, about 150 lbs. Price, \$17.45



No. 1F2240 This extra large hall rack is 81 inches high, 44 inches wide. The wood is highly figured quarter sawed golden oak, highly polished. The handsomely designed mirror is the best quality French bevel plate; size, 24x30 inches. Seat has roomy box with lid. Highly ornamented hand carved carvings. Shipping weight, 150 lbs. Price, \$18.25



No. 1F2241 This massive hall rack is made of selected highly figured quarter sawed golden oak, polished. Height, 84 inches; width, 46 inches. Extra large French bevel plate mirror; size, 30 x 48 inches. Decorated with deep smooth cut hand carved and claw feet. Roomy box with lid in seat. Retail stores ask from \$35.00 to \$40.00 for this rack. Shipping weight, about 150 pounds. Price, \$24.95



No. 1F2243 This massive hall rack is 84 inches high, 46 inches wide. Made of selected highly figured quarter sawed golden oak, highly polished. Extra large French bevel plate mirror, 24x48 inches. Note the hand carved lions' heads on the arms and the massive claw feet. Seat has roomy box with lid. Compare this rack with those offered at \$45.00 to \$50.00 by others. Shipping weight, about 150 pounds. Price, \$29.85



No. 1F2244 Hall mirror, made of highly figured, quarter sawed golden oak, polished or dull weathered finish. Best quality French bevel plate; size, 16x17 inches. Outside measurement, 27x33 inches. Cast brass double hooks. Weight, about 15 pounds. Price, golden oak, \$4.15; weathered oak, \$4.10



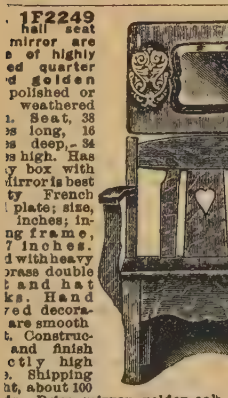
No. 1F2245 Hall mirror, made of figured quarter sawed golden oak, polished or dull weathered finish. Best quality French bevel plate; size, 12x18 in. Outside measurement, 21x29 inches. Genuine hand carved. Cast brass double hooks. Shipping weight, about 20 lbs. Price, golden oak, \$4.45; weathered oak, \$4.40



No. 1F2246 Hall mirror, made of highly figured quarter sawed golden oak, polished or dull weathered finish. Mirror best quality French plate; size, 12x20 inches. Hand carved decorations. Heavy cast brass double hooks. Shipping weight, about 20 pounds. Price, golden oak, \$4.65; weathered oak, \$4.60



No. 1F2247 Hall mirror, made of highly figured, quarter sawed golden oak, polished or dull weathered finish. Best quality French bevel plate; size, 16x26 inches. Outside measurement, 21x34 inches. Hand carved and fitted with cast brass double hooks. Shipping weight, about 20 pounds. Price, golden oak, \$4.95; weathered oak, \$4.90



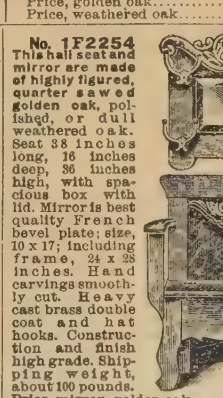
No. 1F2249 Hall mirror are made of highly figured quarter sawed golden oak, polished or weathered finish. Best quality French bevel plate; size, 16 inches; including frame, 27 inches. Fitted with heavy cast brass double coat and hat hooks. Hand carved decorations are smooth and finish is very high. Shipping weight, about 100 lbs. Price, mirror, golden oak, \$2.85; seat, golden oak, \$2.25; mirror, weathered oak, \$2.75; seat, weathered oak, \$2.15



No. 1F2234 This hall seat and mirror is made of selected quarter sawed golden oak, highly polished seat, 38 inches long, 36 inches high, 18 inches deep; spacious compartment with lid in the seat for rubbers, etc. Mirror is best quality French bevel plate. Attached to the frame are three double hat and coat hooks of solid brass. Shipping weight, about 100 lbs. Price, mirror, 10x14, \$1.65; seat, 12x20, \$2.15; mirror, 12x20, \$2.15; seat, in golden oak, \$5.85; seat, in weathered oak, \$5.75



No. 1F2254 This hall seat and mirror are made of highly figured, quarter sawed golden oak, polished or dull weathered oak. Seat 38 inches long, 36 inches deep, 36 inches high, with spacious box with lid. Mirror is best quality French bevel plate; size, 10 x 17; including frame, 24 x 28 inches. Hand carved smooth cut. Heavy cast brass double coat and hat hooks. Construction and finish high grade. Shipping weight, about 100 pounds. Price, mirror, golden oak, \$4.55; seat, golden oak, \$2.65; mirror, weathered oak, \$4.45; seat, weathered oak, \$2.50



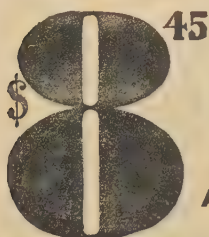
No. 1F2257 This hall seat and mirror are made of highly figured quarter sawed, polished golden or dull weathered oak. Seat is 40 inches long, 36 inches deep, 39 inches high. Has roomy box with lid. Mirror is best quality French bevel plate; size, 16x20 inches; it is 30x30 inches, including frame. Fitted with heavy cast brass double coat and hat hooks. High grade in every detail. Shipping weight, about 100 pounds. Price, mirror, golden oak, \$5.45; seat, golden oak, \$2.85; mirror, weathered oak, \$5.35; seat, weathered oak, \$2.75



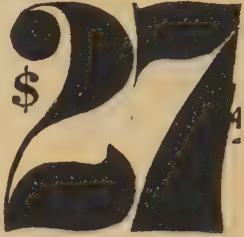
No. 1F2257 This hall seat and mirror are made of highly figured quarter sawed, polished golden or dull weathered oak. Seat is 40 inches long, 36 inches deep, 39 inches high. Has roomy box with lid. Mirror is best quality French bevel plate; size, 16x20 inches; it is 30x30 inches, including frame. Fitted with heavy cast brass double coat and hat hooks. High grade in every detail. Shipping weight, about 100 pounds. Price, mirror, golden oak, \$5.45; seat, golden oak, \$2.85; mirror, weathered oak, \$5.35; seat, weathered oak, \$2.75



No. 1F2257 This hall seat and mirror are made of highly figured quarter sawed, polished golden or dull weathered oak. Seat is 40 inches long, 36 inches deep, 39 inches high. Has roomy box with lid. Mirror is best quality French bevel plate; size, 16x20 inches; it is 30x30 inches, including frame. Fitted with heavy cast brass double coat and hat hooks. High grade in every detail. Shipping weight, about 100 pounds. Price, mirror, golden oak, \$5.45; seat, golden oak, \$2.85; mirror, weathered oak, \$5.35; seat, weathered oak, \$2.75



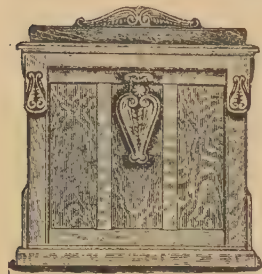
WOOD FOLDING BEDS



ATTRACTIVE IN DESIGN, HIGH GRADE IN CONSTRUCTION AND FINISH. EXCEPTIONALLY COMFORTABLE AND DURABLE.

THE HIGH GRADE WOOD FOLDING BEDS shown on this page are made for us by the largest and best known manufacturer of high grade folding beds in the United States. tion and finish they are the best that can be made. The best skilled workmen—men of years of experience in folding bed construction, are employed in the construction of our folding beds.

THE NATIONAL SPRINGS used in our folding beds are made of heavy steel wire links, joined by small steel plates. The fabric is attached to the end by 25 high carbon, steel spiral springs. Guaranteed not to sag and will last a lifetime.



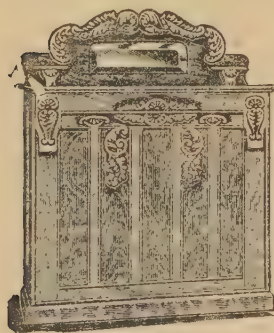
Exceptional Value,
\$8.45

No. IF2352 Mantel Folding Bed is made of thoroughly seasoned hardwood, golden oak, high gloss finish. Height, 62 inches; width, 54 inches, closed. It is 48x72 inches, when opened. Fitted with the celebrated National springs, guaranteed not to sag. Has automatic end legs. Mattress to fit should be 46x72 inches. Shipping weight, 160 pounds. Price.....\$8.45

This Folding Bed is made of hardwood, golden gloss finish. Built up front panels, ornamented with fancy carving, top fitted with a French bevel mirror, size, 10x12 inches, and side brackets. Size of bed when open is 48x72 inches. A mattress to fit should be 3 feet 10 inches wide, 6 feet long and 2 1/2 inches thick and to be flexible enough, should be made of cotton, hair or felt. Illustration shows bed with the mirror top. It can also be furnished with plain top. The folding bed should be compared with those offered by others at \$15.00 to \$16.00. Shipping weight, 165 pounds.



No. IF2354 Price, with mirror top.....\$10.95
No. IF2355 Price, with wood top.....9.85



Mantel Folding Bed, oak front, built up oak panels, golden finish. Size, closed, 69 inches high, 54 inches wide, 19 1/2 inches deep. Size, open, outside, 54x75 inches; inside, 48x72 inches. Mattresses to fit should be 3 feet 10 inches by 6 feet with a 2 1/2-inch box, and to be flexible enough, should be made of felt, hair or cotton. Illustration shows top of bed with two fancy brackets. French bevel mirror, 8x24 inches. To fully appreciate the wonderful value of this bed compare it with those offered at \$15.00 to \$18.00 in retail stores. Shipping weight (full size), 165 pounds.

No. IF2356 Price, with mirror top.....\$11.85
No. IF2357 Price, with plain top rail.....10.75

Mantel Folding Bed, made of thoroughly aged northern hardwood, finished in a perfect imitation of highly figured quartered golden oak. The paneled front and ornamental top are decorated with attractive, finely executed hand carvings. The mirror is the best quality French bevel plate, size, 8x16 inches. On each side of mirror is a convenient bracket shelf. Bed, when open for use, is 48x72 inches. Mattress to fit this bed should be 46x72 inches, with 2 1/2-inch box edge. We especially recommend cotton, hair or felt for this bed. We furnish this bed also with plain top rail. Shipping weight, 165 pounds.



No. IF2358 Price, with mirror top.....\$12.35
No. IF2359 Price, with plain top rail.....10.85



No. IF2364 Price, with mirror top.....\$13.45
No. IF2365 Price, with plain top rail.....12.15

This Folding Bed is one of our latest designs: has full panel sides and quartered golden oak front panel. The top and front are ornamented with heavy carvings, and a French bevel mirror; size, 10x17 inches. The top also has a bracket on each side of the mirror, adding greatly to the finish of the top. The bed is 48x72 inches when opened for use. The mattress to fit bed should be 3 feet 10 inches wide, 6 feet long and 2 1/2 inches thick, and to be flexible enough should be made of cotton, hair or felt. This bed can also be furnished with a plain top rail. Shipping weight, 200 pounds.

No. IF2366 Price, with mirror top.....\$14.85
No. IF2367 Price, with plain top rail.....12.95

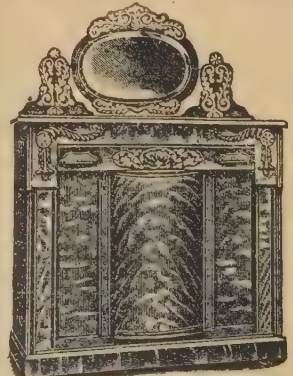


Quartered oak, golden finish, swell front. Built up veneered oak panels, full panel sides. Size, closed, 73 inches high, 54 inches wide, 20 inches deep. Size, open, outside, 54x75 inches; inside, 48x72 inches. Mattress to fit should be 3 feet 10 inches by 6 feet, with a 2 1/2-inch box, and to be flexible enough, should be made of felt, cotton or hair. Note the extra large French bevel plate mirror size, 12x36 inches, below which are two ornamented brackets. Compare this bed with those offered at one-third to one-half more than the price we ask. Shipping weight, 206 pounds.

No. IF2374 Price, with mirror top.....\$18.25
No. IF2375 Price, with plain top rail.....16.35

This handsome Folding Bed is made of oak throughout, with quarter sawed oak front and top, full panel sides highly polished, golden finish. The front is decorated with heavy carvings and has a full swell in center panel. The top is the very latest design. It has a large French bevel mirror, size, 14x24 inches, supported by two elegantly carved standards, giving to the bed that artistic effect that has made it so popular. The bed when open is 48x72 inches. The mattress to fit should be made 3 feet 10 inches wide, 6 feet long and 2 1/2 inches thick. We recommend a cotton, hair or felt mattress. Compare this bed with those offered in retail stores at \$23.00 to \$30.00.

No. IF2379 Price, with mirror top.....\$19.85
No. IF2380 Price, with plain top rail.....17.35



EACH BED fitted with patent mattress clamp to hold the bed clothes in place when bed is open or closed. Less on foot end work automatically, opening and closing without interfering with bed clothes. If you do not find our folding beds entirely satisfactory, strictly first class in every detail of material, construction and finish, they can be returned at our expense and your money, together with freight charges, will be refunded.

DON'T USE ground rags and is unclean and very unhealthy. For prices on mattresses for folding beds, see pages 766 and 767.



No. IF2383 This is the right Folding Bed is the best value ever offered by a dealer. Has oak front, high gloss golden finish. Mirror, German bevel plate size 18x30 inches fitted with self adjusting locking device to prevent closing by accident. Size, closed, 78 inches high, 56 inches wide and 24 inches deep. The bed proper is 48 inches. Mattress to fit should be 46 feet wide with 3-inch box. This folding bed cannot be bought in furniture stores for less than \$25.00 to \$30.00. Wonderful value at the price we ask. Shipping weight, 350 pounds; iron weight separate, 150 pounds. Price.....\$17.60

No. IF2385 This new design Upright Folding Bed is made with solid golden oak front, high gloss finish. Fitted with self adjusting locking device and cannot close by accident. Note the handsome hand carved decorations. Height, closed, 81 1/2 inches; width, 56 inches, 26 inches deep; the bed proper is 48x72 inches. Mattress to fit should be 46 feet with a 3-inch box. Material, construction and finish first class. This handsome folding bed sells in stores at \$30.00 to \$35.00. Exceptional value at the price we ask. Shipping weight, 350 pounds; iron weights, separate, 150 pounds. Price.....\$20.48



No. IF2387 This handsome new design Upright Folding Bed is made with solid golden oak front, high gloss finish. The mirror is the best quality French bevel plate, size, 18x40 inches. This bed is 82 inches high outside, 72 inches inside and 50 inches wide. Fitted with patent self adjusting lock to prevent closing by accident. Mattress to fit should be 4 feet 6 inches long with 3-inch box. Strictly high grade material, construction; finish. Sells in retail stores at \$30.00 to \$35.00. Shipping weight, 360 pounds; iron weights, separate, 150 pounds. Price.....\$23.31

No. IF2390 This handsome Upright Folding Bed is made of quarter sawed oak front, golden finish, polished. Note the handsome veneered roll on the top and the beautiful hand carved decorations. The mirror is the best quality French bevel plate, size, 18x40 inches. The bed is 82 inches high outside, 72 inches inside and 50 inches wide. Fitted with patent self adjusting lock, positively preventing the bed from closing by accident. Mattress to fit bed should be 4 feet wide by 6 feet long, with 3-inch box. Compare this bed with those offered in retail stores at one-half more than the price we ask. Shipping weight, 360 pounds; iron weights, separate, 150 pounds. Price.....\$27.45



IRON BEDS

AT \$1.39 TO \$12.85

We offer you FINER IRON BEDS than were ever before shown. Newest Designs, First Class Material, Construction and Finish. WONDERFUL VALUES.

We Challenge the World on QUALITY and PRICE. A Lower Price than Ours MEANS A POORER QUALITY.

THEY ARE INDESTRUCTIBLE AND WILL NEVER WEAR OUT.

THE METAL USED In the construction of our beds is strictly high grade throughout. No rusty scrap iron or corroded refuse metals. The highest and best quality of malleable iron, rolled Bessemer steel and drawn brass tubing.

THE CONSTRUCTION of our metal beds is the best that modern machinery, science and skilled workmanship can possibly produce. Every part is carefully modeled, framed and joined. The joints and chills carefully rounded and smoothed. The rails are made of Bessemer steel in angle shape and will not bend or break. Great care is taken in the fitting of the tongue and grooves by which the rail is fastened to the head and foot end. They stand firm and will support any weight of persons.

THE FINISH of our iron beds, we guarantee the best that can be made. The enamel which is used for the several coatings is the highest grade obtainable. Each coat after being carefully and thoroughly applied is baked in a large oven heated to a very high degree of temperature, then thoroughly smoothed and polished. This produces a finish that is impervious to water and all our iron beds can be cleaned of finger marks or other soiling by washing with soap and water.

THE BRASS TRIMMING which is used in the ornamentation and construction of our metal beds is of the highest quality of drawn brass tubing, highly polished and burnished, coated with the best quality of French lacquer, which

absolutely preserves the polish and prevents tarnishing. Lacquer is to brass what varnish is to wood, it preserves the material.

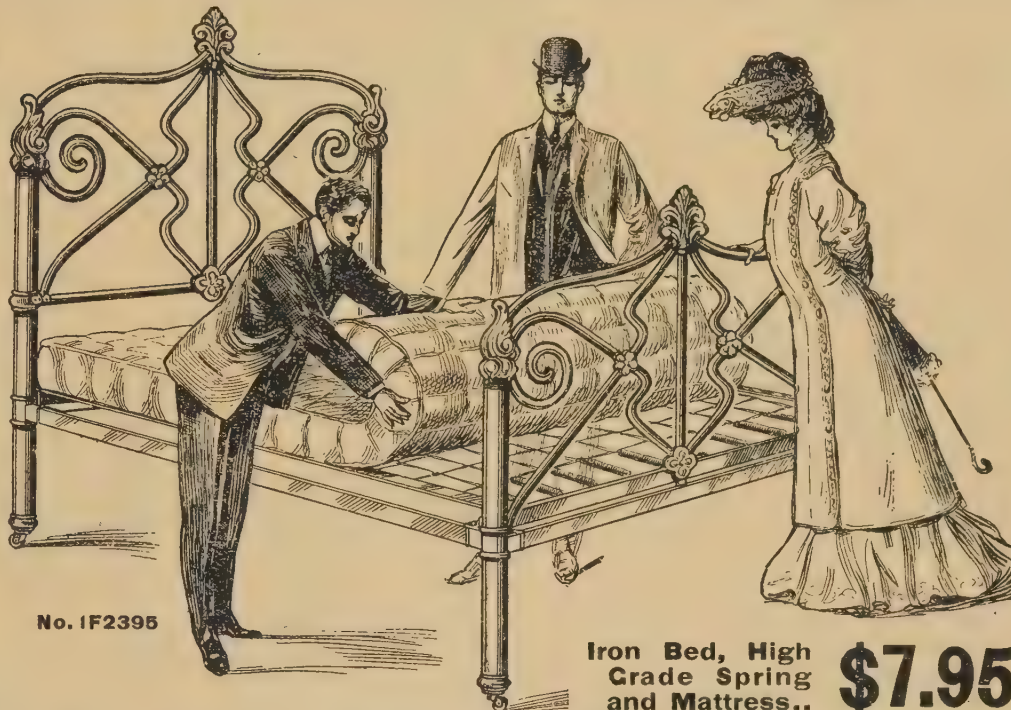
COLOR BEDS. We furnish all our iron beds in white enamel unless ordered otherwise. Under the special description of each bed it specifically states whether furnished in single solid color or in combination colors. Many designs of beds are much more attractive in single solid color only and for that reason we furnish certain patterns in single solid color only. When beds are ordered in colors, shipment will be made direct from factory near Chicago and from three days to one week's time is required before shipment can be made.

THE SIDE RAILS on all our iron beds are made of the best high carbon Bessemer steel, angle shape. THEY ARE FITTED to the bed with the reverse side up to allow the use of wood slats or regular extension and bar springs as desired. TO SET UP IRON BEDS, place the rail in the groove, lay a piece of wood on shank of the rail and drive into the groove with hammer by striking the wood.

HOW TO ORDER. When ordering a metal bed, be careful to state the width wanted, also the color, otherwise white will be shipped. We illustrate our beds made up with bolster, mattress and covering, but the price quoted is for the bed only. Springs, mattresses and pillows are illustrated and described on pages that follow.

\$7.95

for this handsome design high grade, massive iron bed complete with best quality steel springs and a strictly first class mattress. The bed is one of our special 3-piece combination beds which has no side rails. The long bar of the spring forms the side rail of the bed. One of the finest methods of construction known and offered exclusively by us. This method makes it possible to pack and ship the bed at less expense. We offer this combination outfit to show what it is possible for us to produce in a strictly high grade bed, spring and mattress at an extremely low price, which is offered only as a sample of the wonderful values we are giving in our entire bed line. Height of the head end of the bed, 56 inches; foot end, 44 inches. The corner posts are 1 1/2 inches in diameter and are mounted with massive, smooth cast, ornamental chills. The top rod and filling rods are 3/4 inch thick. These dimensions make an unusually substantial and massive bed. Finished throughout in best quality white enamel, thoroughly baked and hardened. The spring frame is made of high carbon steel angle bars, 1 1/4 inches wide. The fabric is made of best quality heavy tinned wire interwoven and interlaced in what is called hairpin style, making it absolutely nonsagging and noiseless. The fabric is fastened to the steel frame at each end by 15 high carbon steel spiral springs. This spring combines the greatest comfort and lasting qualities it is possible to obtain. The mattress is the finest of its kind and that skill and our knowledge of mattress construction could enable us to produce. A combination mattress never before offered, suitable for use in any climate. The filling is made of white basswood excelsior, thoroughly screened and freed from all impurities. This forms the inner filling only. One side is covered with a tick layer of the best quality sanitary sea moss, which is not excelled for its hygienic and comfort giving qualities. The other side of the mattress is covered with thick layers of elastic felt of good quality. This makes the mattress suitable for cold or warm weather and furnishes a firm or soft bed as may be desired. The ticking is extra quality heavy twill, closely stitched and full bound. The mattress is made in the very latest and most up to date manner. Diamond tufted with leather tufts, and we place it in competition with mattresses sold throughout the country at \$6.00 to \$7.00.



No. 1F2395

Iron Bed, High Grade Spring and Mattress.. \$7.95

No. 1F2395 Price complete, Bed, Spring and Mattress (Shipping wt., about 150 lbs.)..\$7.95
Full size only. Price, Iron Bed and Spring.....(Shipping wt., about 110 lbs.)..... 4.65
Full size only. Price, Mattress only.....(Shipping wt., about 50 lbs.)..... 3.45

NOTE—WE SHOW ON THE NEXT PAGE OUR LOWER PRICED IRON BEDS.

Special Iron Crib With Drop Sides.



\$4.25

No. 1F2396 This Child's Iron Bed is made of the best quality malleable iron and high carbon steel. Height of head end, 49 1/2 inches; height of foot end, 37 1/2 inches. Corner posts are 3/4 inch thick. Filling rods, 3/4 inch thick. Finished in white enamel or in any color desired. It has hinged drop sides. Fitted with a strong woven wire spring. Shipped knocked down, furnished in two sizes. Shipping weight, 105 pounds. Be sure to state color wanted, otherwise we will ship white.
Size, 2 ft. 6 in. by 4 ft. 6 in. Price.....\$4.25
Size, 3 feet by 5 feet. Price..... 4.25

Our all Iron Crib, Drop Sides.



\$4.65

No. 1F2398 This Child's Iron Bed is in white enamel, or any color desired. Height, head end, 46 1/2 inches; height, foot, 40 1/2 inches. Corner posts, 3/4 inch. Filling rods, 3/4 inch thick. Made of best quality malleable iron and high carbon steel. Fitted with high grade woven wire spring. It has hinged drop sides. Sells in retail stores at \$7.00 to \$8.00. Shipped knocked down. Furnished in two sizes. Shipping weight, 115 pounds. Be sure to state color desired, otherwise we will ship white.
Size, 2 ft. 6 in. by 4 ft. 6 in. Price.....\$4.65
Size, 3 feet by 5 feet. Price..... 4.95

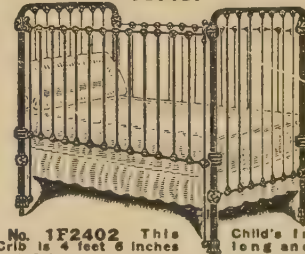
Brass Trimmed High Sides Crib.



\$6.25

No. 1F2403 This High Sides Iron Crib has corner posts 1 1/2 inches thick, brass knobs 1 1/4 inches in diameter and brass end top rails 1/2-inch thick. Horizontal filling rods 7/16 inches, vertical filling rods 3/4-inch thick. Height head and foot, 43 inches. One stationary side and one vertical sliding drop side, each 18 inches high. Fitted with best quality spring and finished in baked white enamel or any color desired. Sells in retail stores at \$9.00 to \$10.00. Shipping weight, about 125 pounds. Be sure to state color desired, otherwise we ship white.
Size, 2 ft. 6 in. by 4 ft. 6 in. Price.....\$6.25
Size, 3 feet by 5 feet. Price..... 6.65

Extra High Side Iron Crib, \$5.45.



No. 1F2402 This Child's Iron Crib is 4 feet 6 inches long and 2 feet 6 inches wide. The main posts and top rods are 1 inch thick and the filling rods 5/16 inch thick. The head and foot are 48 inches high and sides 22 inches high, and the rods are 3/4 inch apart so that the child cannot stick its head through, climb over, fall out or otherwise harm itself. Fitted with woven wire springs. One stationary side and one vertical sliding drop side. Finished in white enamel or any color desired. Be sure to state color desired, otherwise white will be furnished. Shipped knocked down, well crated. Shipping weight, 125 pounds.
Size, 2 ft. 6 in. by 4 ft. 6 in. Price.....\$5.45
Size, 3 feet by 5 feet. Price..... 5.95

**\$1.39**

No. 1F2404 This iron bed is made of the best quality malleable iron and high carbon steel. Height, head end, 48 inches; height, foot end, 38 inches; corner posts, $\frac{1}{2}$ inch thick; filling rods, $\frac{1}{2}$ inch thick; finished in baked solid enamel. Wonderful value at our price. Furnished in 3 foot, 3 foot 6 inch, 4 foot or 4 foot 6 inch widths. Shipping weight, 55 pounds. Be sure to state size desired. Price, all sizes.....**\$1.39**

**\$3.88**

No. 1F2419 This iron bed is exceptional value. Corner posts made of steel tubing, 1 1-16 inches in diameter. Top rods, $\frac{1}{2}$ inch in diameter; scroll filling rods, $\frac{1}{2}$ inch in diameter. Height, head, 68 inches; height, foot, 50 inches. Finished in white enamel or any solid color. Massive smooth cast chills have gilt decorations. Made in 3 foot, 3 foot 6 inch, 4 foot or 4 foot 6 inch widths. Fitted with best quality casters. Shipping weight, about 110 pounds. Be sure to state size and color desired.

Price, any solid color, with gilt chills.....**\$3.88**

**\$4.25**

No. 1F2433 This massive iron bed should be compared with those offered by others at \$7.00 to \$8.00. Height of head, 65 inches; height of foot, 45 inches. Corner posts are 1 1-16 inches thick, curved top rods $\frac{1}{2}$ inch thick, filling rods $\frac{1}{2}$ inch thick. We call special attention to the heavy, smooth cast chills on posts and filling rods, which not only add to the artistic beauty, but render this bed extra strong and durable. We furnish this bed in white enamel, dead black enamel, or any solid color, with gilt decorated chills. Made in 3 foot 6 inch, 4 foot or 4 foot 6 inch widths. Shipping weight, 105 pounds. Be sure to state size and color desired.

Price, 3 foot 6 inch width.....**\$4.25**
Price, 4 foot width.....**4.30**
Price, 4 foot 6 inch width.....**4.35**

**\$1.75**

No. 1F2406 This iron bed has $\frac{1}{2}$ -inch posts; top and bottom rods, $\frac{1}{2}$ inch, other rods, $\frac{1}{4}$ inch; gilt chills. Height of head, 51 $\frac{1}{2}$ inches; foot, 45 inches. Comes in four widths, 3 foot, 3 foot 6 inch, 4 foot and 4 foot 6 inch. Be sure to state the width wanted. Complete with casters. Exceptional value at the price we ask. Shipping weight, 55 pounds.

**\$2.43**

No. 1F2407 This iron bed has corner posts $\frac{1}{2}$ inch and filling rods $\frac{1}{2}$ inch in diameter. Height, head, 54 inches. Height, foot, 44 inches. Finished in white enamel or any solid color. Best quality casters. We furnish it in 3 foot, 3 foot 6 inch, 4 foot or 4 foot 6 inch widths. Weight, about 60 pounds. Be sure to state size and color desired.

Price, any solid color.....**\$2.43**

**\$2.99**

No. 1F2410 $\frac{1}{2}$ This iron bed is made of malleable iron with steel filling rods, side and cross rails. Corner posts, 1 1-16 inches thick. Filling rods, $\frac{1}{2}$ inch thick. Height of head end, 48 inches. We furnish the bed in 3 foot, 3 foot 6 inch, or 4 foot 6 inch widths. White or any solid color, enameled finish. A strong, substantial and new design. Shipping weight, 50 pounds. Be sure to state size and color desired. Price, any solid color.....**\$2.99**

**\$3.68**

No. 1F2418 This iron bed has continuous pillars made of 1 1-16 inch iron tubes. Is 60 inches high at the head and 41 inches at the foot. The scroll rods are 5-16 inch thick, the bottom rods are $\frac{1}{2}$ inch. Finished in best quality baked white enamel. Ornamented with massive fancy gold decorated chills. Complete with best quality casters. Furnished in four widths: 3 foot, 3 foot 6 inch, 4 foot or 4 foot 6 inch. Be sure to state size and color desired. Shipping weight, 100 pounds. Price, any solid color, with gilt chills.....**\$3.68**

**\$3.95**

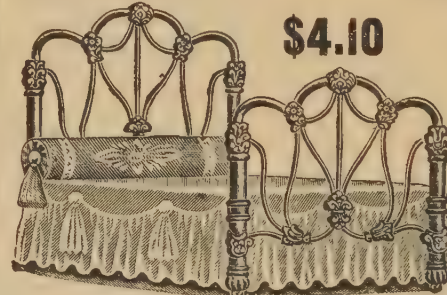
No. 1F2422 Head is 57 inches high; 45 inches at the foot; made of malleable iron, with solid steel side rails, end rails and filling rods, best baked white enameled finish, or any solid color. Posts, 1 1-16 inches; filling rods, 5-16 inch and $\frac{1}{2}$ inch. Has brass knobs, vases and rosettes and full extension bow foot end. Fitted with set of best casters. This bed is made in the following widths: 3 foot 6 inch, or 4 foot 6 inch. Shipping weight, 100 pounds. Be sure to state size and color desired. Price, any solid color.....**\$3.95**

Our \$3.98 Brass Trimmed Iron Bed.
With Seven Rods in Head and Foot.

**\$3.98**

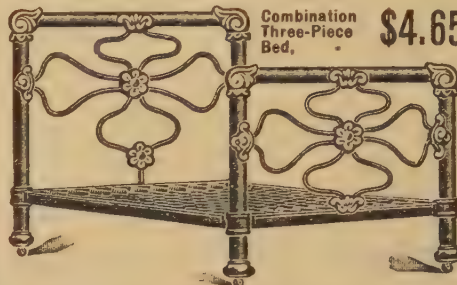
No. 1F2424 Made of the best malleable iron, with steel side rails, end rails and filling rods. Baked white enamel finish, or any solid color, with gilt chills; 1 1-16-inch pillars; $\frac{1}{2}$ -inch filling rods and $\frac{1}{4}$ -inch brass top rail on both head and foot. Height of head, 58 inches; height of foot, 42 inches. Has brass spindles and top mounts and four brass vases. Fitted with best casters. Is made in the following widths: 3 foot, 3 foot 6 inch, 4 foot or 4 foot 6 inch. Weight, 100 pounds. Be sure to state size and color desired.

Price, any solid color.....**\$3.98**

**\$4.10**

No. 1F2432 This iron bed is strikingly handsome in design. Head is 67 inches high, foot 48 inches high. Corner posts made of drawn steel tubing 1 1-16 inches in diameter. Top rods $\frac{1}{2}$ inch thick, bottom rods 5-16 inch thick, filling rods $\frac{1}{2}$ inch thick. We call your special attention to the beautifully shaped and interlaced top and filling rods connected by large smooth cast and molded chills with gilt decorations. Finished in baked white enamel or any solid color with gilt decorated chills. Made in 3 foot 6 inch or 4 foot 6 inch widths. Best quality casters. Shipping weight, 100 pounds. Be sure to state color and size desired.

Price, any solid color, with gilt chills.....**\$4.10**



**Combination
Three-Piece
Bed,.....**

\$4.65

No. 1F2436 This bed consists of head, foot and high grade spring. When put together are the same as regulation iron beds, but can be furnished at much less money than the iron bed with separate wire spring, on account of the saving of the side rails. The posts are made of $\frac{1}{2}$ -inch continuous iron tubing. Filling rods are $\frac{1}{2}$ and 5-16 inch, designed with a view of adding to the strength of the bed. Fitted with our high grade spring with hair pin fabric and steel coil springs at the ends. Shipping weight, about 100 pounds.

Price, 3 foot 6 inch bed.....**\$4.55**
Price, 4 foot 6 inch bed.....**4.65**

**\$4.85**

No. 1F2441 This iron bed has heavy posts 1 1-16 inches thick. Top rods $\frac{1}{2}$ inch and filling rods $\frac{1}{2}$ inch in diameter. Height, head, 67 inches; foot, 48 inches. The heavy, smooth cast chills have gilt decorations. Finished in white enamel or any solid color with gilt chills. Best quality casters. Made in 3 foot 6 inch or 4 foot 6 inch widths. Exceptional value. Shipping weight, about 100 pounds. Be sure to state size and color desired.

Price, any solid color, with gilt chills.....**\$4.85**

**\$4.95**

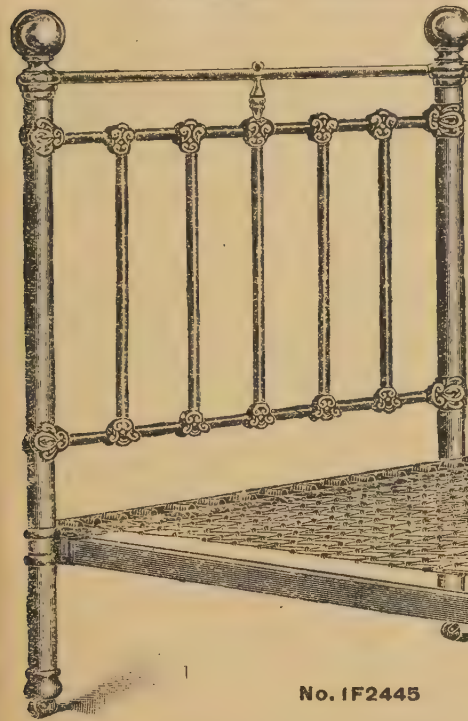
No. 1F2442 New design, four poster iron bed. Height, head end, 6 inches. Corner posts made of drawn steel tubing 1 inch in diameter. Vertical and cross filling rod $\frac{1}{2}$ inch in diameter. Finished in any color baked enamel. Massive smooth cast chills have gilt decorations. Made in 4 foot 6 inch size only. A strikingly handsome bed at an astonishingly low price. Shipping weight, about 100 pounds. Be sure to state size and color desired. Price, any solid color, with gilt chills.....**\$4.95**

THE SIDE RAILS ON ALL OUR IRON BEDS

are made of the best high carbon Bessemer steel—angle shape. They are fitted to the bed with the reverse side up to allow the use of wood slats or regular extension end bar springs as desired. To set up iron beds place the rail in the groove, lay a piece of wood on shank of the rail and drive into the groove with hammer by striking the wood.

IRON BEDS IN COMBINATION COLORS.

THE ART OF DECORATING IRON BEDS WITH A COMBINATION OF COLORS AND GILT ORNAMENTED CHILLS, HAS WITHIN THE PAST FEW YEARS BEEN BROUGHT TO A HIGH STATE OF PERFECTION, AND YOU WILL FIND OUR LINE WITHOUT QUESTION THE HANDSOMEST IN DESIGN AND MOST ATTRACTIVE IN HARMONIOUS COLOR EFFECTS THAT CAN BE OBTAINED.



No. 1F2445

WE RECOMMEND THIS BED IN WHITE OR ANY SOLID COLOR.

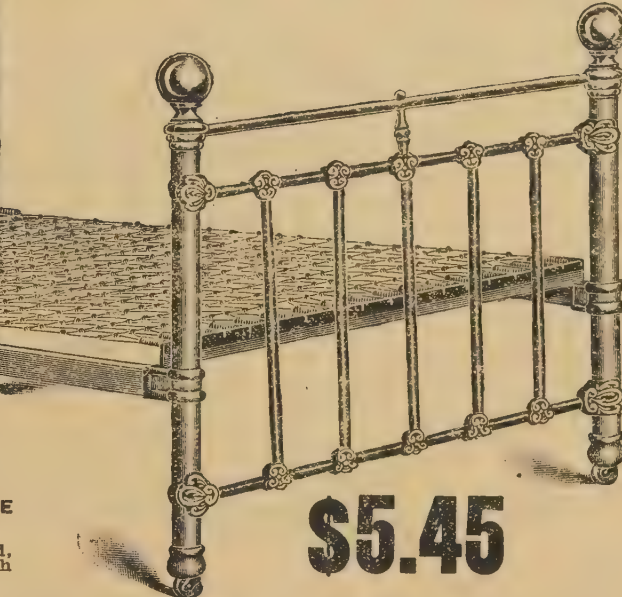
Always be sure to state size and color desired, otherwise we ship full size white enamel with gilt chills.

THE ENAMEL used on all our beds in the combination colors as well as in the solid colors is the best obtainable, producing a rich, glossy surface and handsome effect not to be found on beds where a poor grade of enamel is used. Each coat of the enamel, after being carefully applied, is baked and hardened by a very high degree of temperature, producing a finish impervious to water and can be cleaned of finger marks and other soiling by washing with soap and water.

WE CALL YOUR SPECIAL ATTENTION to the fact that we furnish any bed in our entire line in white enamel or in any solid color. We also furnish our iron beds shown on pages 758 and 759 in combination colors, with gilt decorated chills, as follows: Maroon and white, light blue and white, pea green and white, dark blue and white, pink and white, olive green and white, or dark green and white. When you wish to order a bed in combination of colors, be sure to state colors desired, otherwise we will ship white with gold chills.

WE ESPECIALLY RECOMMEND maroon and white, light blue and white, pea green and white, as the most effective and desirable combinations. When finished in combination colors the posts and top rods are finished in the first color mentioned above and the filling rods in white.

HIGH GRADE THREE-PIECE IRON BED, \$5.45



\$5.45

NO. 1F2445 THIS BED is so constructed that the high grade steel spring forms the side rails and on this account the cost of making is reduced and the price will be found much lower than the regular iron bed with regular iron springs. This bed is exceptionally strong, the corner posts are 1 1/16 inches in diameter surmounted with handsome brass knobs and mountings. The brass top rail on the head and foot end is 1/2-inch in diameter. The horizontal and vertical filling rods are 1/2-inch thick. The ornamental chills are smooth cast and molded. We furnish this bed in the best quality white enamel finish or any solid color. This bed is fitted with our genuine hairpin fabric metal spring attached to angle steel end bars by 30 steel coil wire helical springs, making the most comfortable spring it is possible to produce, absolutely guaranteed not to sag, and exceptionally durable and strong. The side rails of the springs forming the sides of the bed fit into the grooves on the corner posts perfectly, making the bed stand rigid and firm. Convenient for handling and shipping. The head stands 61 inches high, foot end 38 inches high. Length, 76 inches. We furnish the bed in white enamel, or any solid color, with gilt chills. Made in 3 foot 6 inch, and 4 foot 6 inch widths. Shipping weight, 100 pounds. **\$5.45**
Price

\$4.75

NO. 1F2438 THIS HAND-SOME NEW DESIGN, HIGH GRADE IRON BED is made of the best quality, high carbon Bessemer steel and drawn tubing. It is the equal of any iron bed generally sold in retail stores at \$7.50 to \$8.00. The head end stands 61 inches high, the foot end 43 inches high. The heavy corner posts are 1 1/16 inches in diameter. We call your special attention to the shapely curved and interlaced filling rods 1/2 inch in diameter. Note the handsome designed, smooth cast and molded chills on corner posts and connecting the filling rods. The material used in our iron beds is specially selected; no rusty scrap iron or corroded refuse metals. The rails and filling rods are made of Bessemer steel and the posts of drawn steel tubing, the joints and chills carefully rounded and smoothed. Special care is taken in the fitting of the tongue and grooves by which the rails are fastened to the head and foot end. They stand firm and rigid and will support the weight of any person. Artistic beauty, comfort and durability are combined in this splendid bed. Made in 3 foot 6 inch, and 4 foot 6 inch widths. Length, 76 inches. Finished in white enamel or any solid color with gilt chills. Shipping weight, 110 pounds.

Price, any solid color with gilt chills. **\$4.75**

WE RECOMMEND THIS BED IN SOLID COLORS ONLY.

Always be sure to state the color and size desired, otherwise we ship full size white enamel.

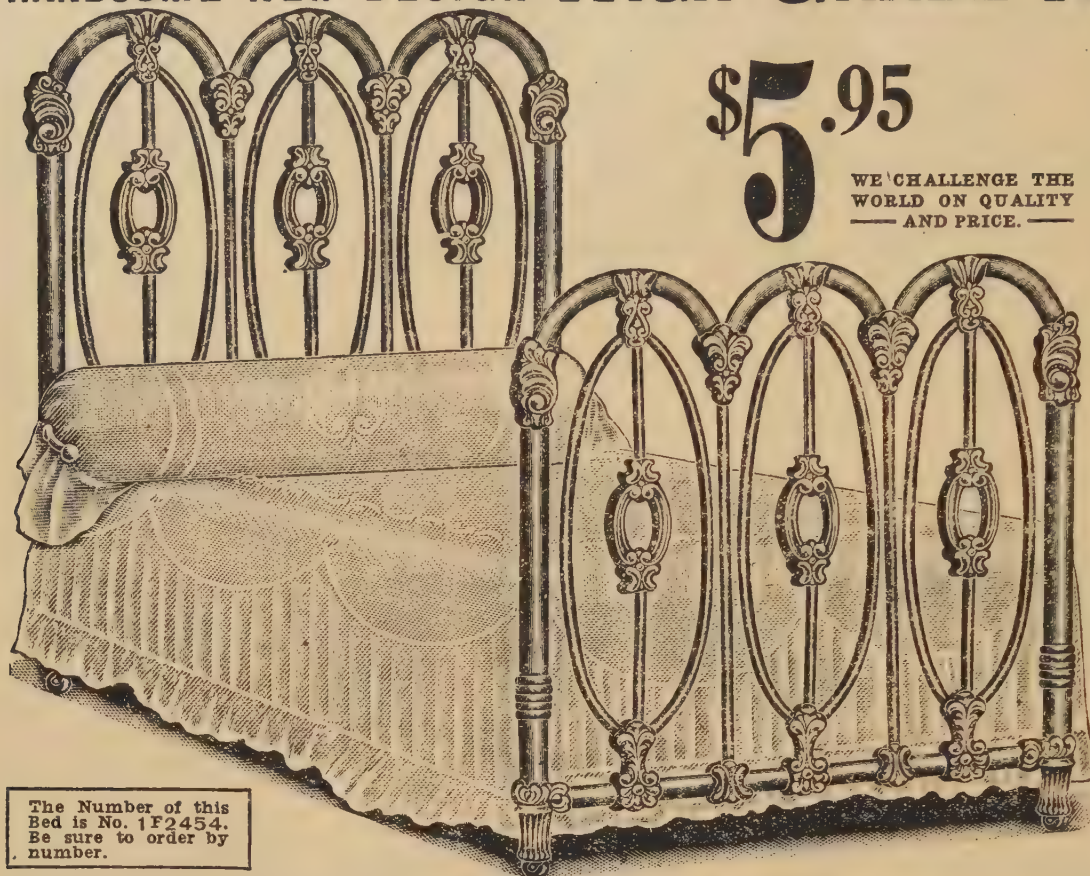
No. 1F2438

**ESPECIALLY ATTRACTIVE
NEW DESIGN IRON
BED, \$4.75.**



**A MASSIVE AND STRIKINGLY
HANDSOME NEW DESIGN**

High Grade Iron Bed.



\$5.95

**WE CHALLENGE THE
WORLD ON QUALITY
— AND PRICE. —**

No. 1F2454 This handsome, massive new design iron bed is made of the best quality high carbon Bessemer steel and drawn tubing. The head end is 62 inches high and the foot end 45 inches high. The corner posts and shapely curved top rails are $1\frac{1}{8}$ inches in diameter. The bottom rods are $\frac{3}{4}$ inch thick. All the other filling rods are $\frac{3}{8}$ inch thick. We call your especial attention to the heavy oval design castings in the middle of the perpendicular filling rods in the head and foot end and the large smooth cast chills on corner posts, top and bottom rails. We furnish this bed in white enamel or any solid color with gilt decorated chills, but it is especially attractive in dead black, pea green and white or light blue and white with gilt decorated chills. Best quality ball bearing casters. The construction and finish of this splendid bed is the best that scientific, skilled workmanship can produce. Special attention is given to the fitting of the rails. Every bed stands firm and rigid. This magnificent, high grade iron bed cannot be purchased in retail stores for less than \$10.00 to \$12.00. Furnished in 3 foot 6 inch and 4 foot 6 inch widths. Shipping weight, 150 pounds.

Price, any solid color with gilt chills..... **\$5.95**

Price, two colors with gilt chills..... **6.25**

Always be sure to state size and color desired.

**EXCEPTIONALLY
HANDSOME, HIGH GRADE**

BRASS TRIMMED IRON BED.

No. 1F2467 In beauty of design, high quality of construction and finish this brass trimmed, high grade iron bed cannot be excelled. The head end stands 65 inches high and the foot end 45 inches high. The corner posts and top rails are $1\frac{1}{8}$ inches in diameter, the bottom rails $\frac{3}{4}$ inch thick. Perpendicular filling rods $\frac{3}{8}$ inch thick. Note especially the large trumpet shaped, brass spindles, 13 inches long, encircled by heavy oval shaped filling rods. The large, massive chills on corner posts and filling rods are deep, smooth cast and perfectly moulded. Best quality ball bearing casters. We furnish the bed in white enamel, or any solid color, with gilt chills, but especially recommend either of the following combinations of colors with gilt chills: Pea green and white, maroon and white or light blue and white. Made in 3 foot 6 inch and 4 foot 6 inch widths. Length, 76 inches. Special attention is given to the fitting of the rails. Every bed stands firm and rigid. The enamel used on this bed as well as on every other bed in our line is the best grade obtainable. Each coating is thoroughly baked and hardened. Compare this handsome bed with those offered by others at \$14.00 to \$15.00. Shipping weight, 150 pounds.



\$8.45

**COMPARE OUR GOODS,
COMPARE OUR PRICES,
WITH THOSE OFFERED
BY OTHER DEALERS.**

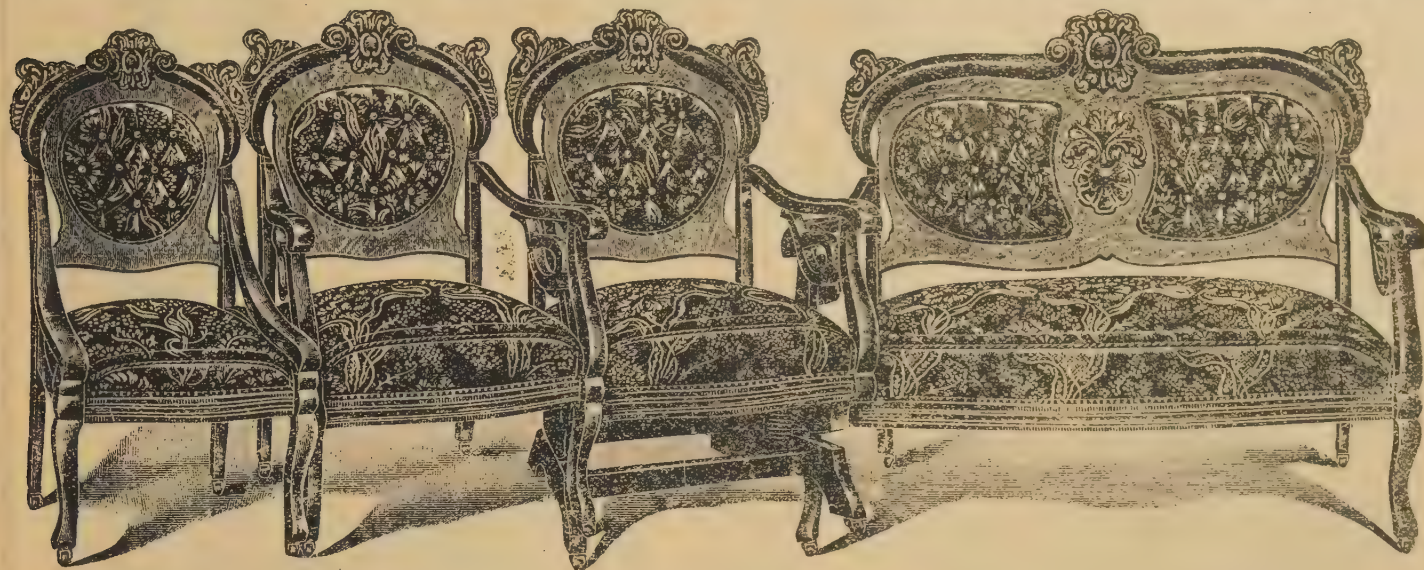
Price, any solid color with gilt chills..... **\$8.45**

Price, two colors with gilt chills..... **8.75**

Always be sure to state size and color desired.

THE NUMBER OF THIS
BED IS NO. 1F2467.
BE SURE TO ORDER BY
NUMBER.

ONE OF THE NEWEST AND MOST EFFECTIVE DESIGNS FOR \$23.85 COMPLETE.



This illustration shows four pieces of our No. 1F5788 Parlor Suite. The fifth piece is a duplicate of the parlor chair which has no arms.

No. 1F5788 We are only too anxious to have such furniture introduced into every neighborhood, for we know that anyone who examines this suite and learns the price which we quote will be fully persuaded that a large percentage can be saved by purchasing their goods from us. An example of actual money saving is worth more to us as an advertisement than hundreds of dollars spent in newspapers.

THE FRAMES ARE MADE OF HANDSOME SELECTED BIRCH with mahogany finish. The heavy carving on the back of each piece, combined with the stylish and effective upholstery, makes this suite distinctive from all others at anything like the price. **COMFORT IS LOOKED AFTER.** Spring seats and edges fitted with the best high carbon steel springs making each piece free and easy. Springs are supported by steel corrugated wire instead of the old-fashioned webbing which sags or tears so easily. Bottom of each piece is left open to light and ventilation, which prevents moths.

YOU MUST SEE, examine and compare this suite with anything you can buy elsewhere at anything like the price to appreciate the value we are giving, and to make this possible we offer to send you this, or any other suite you may select, guaranteeing it to reach you in perfect order, with the understanding that you may use it in your own home for 30 days, and if for any reason you become dissatisfied with your purchase or do not feel that you have received a much better suite than you could have obtained elsewhere, even at much more money, you may return the suite to us at our expense and we will immediately refund your money together with any freight charges you may have paid.

ON PAGE 768 we fully describe the colors and quality of upholstery material we can furnish. The illustration shows silk damask covering of beautiful pattern and combination.

WE HAVE NO FEAR OF ANY COMPARISON that may be made between this suite and those carried by local dealers. Our facilities for turning out high grade furniture at marvelously low prices are unequalled, and we will be only too glad to have you compare our prices with any other that you may be able to secure.

The number of this Parlor Suite is No. 1F5788. Always order by number and send the price which corresponds with the kind of upholstery you select. Be sure to state color desired.

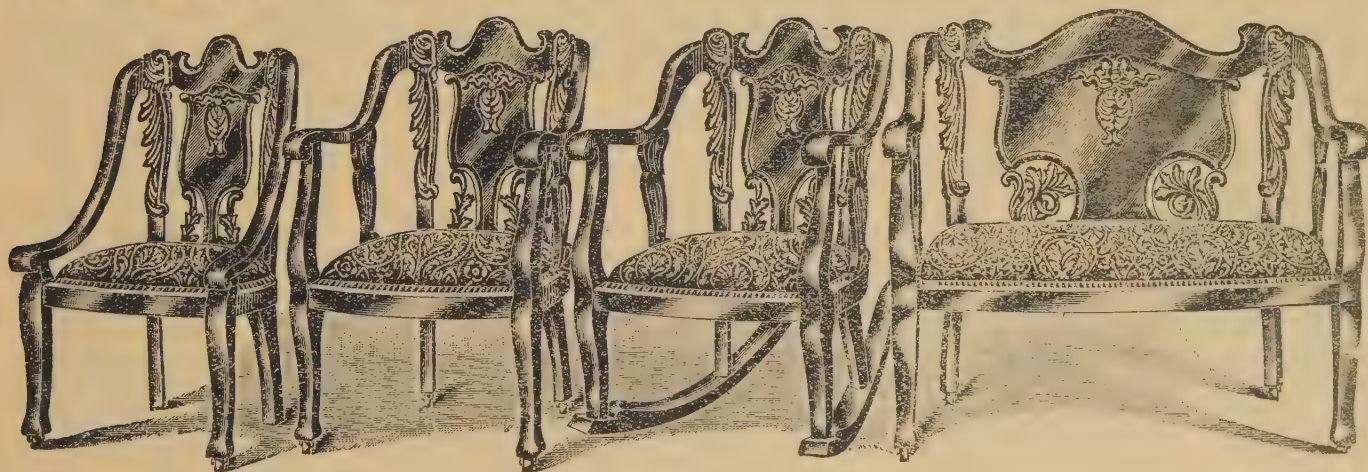
PRICES FOR COMPLETE SUITE OF FIVE PIECES:

Covering.....	Figured Velour	Fancy Brocade Plush	Brocade Verona Plush	Crushed Plush	Brocade Silk Plush	Silk Damask
Price.....	\$23.85	\$26.25	\$27.65	\$28.40	\$32.25	\$34.20

PRICES FOR SINGLE PIECES:

	Figured Velour	Fancy Brocade Plush	Brocade Verona Plush	Crushed Plush	Brocade Silk Plush	Silk Damask
Sofa	\$7.95	\$8.80	\$9.30	\$9.50	\$10.85	\$11.40
Arm Chair	5.05	5.65	5.90	6.05	6.95	7.35
Rocking	5.55	6.10	6.40	6.55	7.45	7.85
Reception Chair....	2.65	2.85	3.05	3.15	3.60	3.80

THIS MAGNIFICENT FOUR-PIECE PARLOR SUITE, \$25.75



This illustration shows our four-piece parlor suite, No. 1F5782.

No. 1F5782 This handsome strictly high grade 4-piece parlor suite is made of specially selected highly figured birch in a perfect imitation of mahogany with piano polish finish. In every detail of workmanship, material and finish, it is strictly high grade and guaranteed to please the most exacting taste. The broad center panels in the back of each piece are decorated with hand made smooth cut carvings beautifully executed. The frame is made of extra heavy stock. We upholster each piece in the very best possible manner with the different styles of covering as noted below and described on page 768. Each piece has a full spring seat, the springs being made of the best quality of high carbon Bessemer steel wire with a corrugated steel wire bottom instead of webbing. Our prices on this suite represent the actual cost at the factory with but a small margin of profit added. By shipping direct from the factory, we save all extra expense of handling, enabling us to quote very low prices. We require from 7 to 10 days after an order is received before we can make shipment, as every suite is made to order. Weight of suite complete, crated for shipment, about 175 pounds.

The number of this Parlor Suite is No. 1F5782. Always order by number and send the price which corresponds with the kind of upholstery you select. Be sure to state color desired.

PRICES FOR COMPLETE SUITE OF FOUR PIECES.

Covering.....	Figured Velour	Fancy Brocade Plush	Brocade Verona Plush	Crushed Plush	Silk Damask
Price.....	\$25.75	\$26.55	\$28.65	\$29.85	\$31.75

PRICES FOR SINGLE PIECES:

	Figured Velour	Fancy Brocade Plush	Brocade Verona Plush	Crushed Plush	Silk Damask
Sofa.....	\$9.65	\$9.95	\$10.70	\$11.00	\$11.75
Arm Chair	6.25	6.45	6.95	7.25	7.85
Rocking	6.50	6.70	7.25	7.55	8.10
Reception Chair..	3.35	3.45	3.75	3.85	4.05

THIS MAGNIFICENT FIVE-PIECE SUITE, \$27.⁸⁵

HIGH GRADE IN MATERIAL, CONSTRUCTION AND FINISH.

EXCEPTIONALLY HANDSOME
IN DESIGN

No. IF5774 This beautiful five-piece Parlor Suite is a splendid example of up to date workmanship, artistic design and first class finish. A design that ranks with the best productions of the day, and at the very low price at which we offer it is **WONDERFUL VALUE**. You cannot fully appreciate the wonderful value of this parlor suite until you have seen and compared it with those offered in retail stores at almost double the price we ask. **WE INVITE COMPARISON.**

THE FRAMES of this handsome five-piece parlor suite are made of specially selected birch in a perfect imitation of mahogany finish. Each piece is ornamented with handsome design, clean, smooth cut, hand made carvings placed with a view to harmonious effect. Note the shapely curved arms and legs as well as the handsomely designed back.

THE FINISH. The materials used in the finishing of our parlor suites are the very best obtainable. Special care is taken in the finishing of each frame, plenty of time is given each coating to thoroughly dry and harden before rubbing and polishing. The color is a perfect imitation of mahogany.

THE SPRINGS. Each piece of this beautiful Parlor Suite has spring edges and the seats are fitted with very best high carbon steel springs, highly tempered, supported by steel corrugated wires in place of webbing. The top parts of the spiral springs are securely tied, retied and cross-tied in the strongest and best manner possible. The bottom is left open to plain view and ventilation. For softness, resiliency and lasting qualities our spring work has no equal.

THE COVERINGS used on this handsome Parlor Suite, as noted in the price list below, are fully described on page 768. Each kind of covering is fully described as to kind and colors. We use a better class of material in our covering than is used by the average maker of upholstered furniture and you will find the handsomest and newest designs, the most harmonious color effects and fine close weaves not found in the ordinary grade of upholstery goods. You will find our coverings more lasting and satisfactory than any similar goods furnished by others that will approach our goods in general appearance and style.

FREE SAMPLE COVERINGS

We furnish Free, large sample coverings used on this suite. See page 768.

\$27.⁸⁵ FOR THIS
FIVE-PIECE
PARLOR SUITE.

THE DEEP HAND TUFTED BACKS are carefully overlaid and fastened securely with metal buttons. The gimp and cord are made to match the coverings.

IN EVERY DETAIL OF CONSTRUCTION, in every piece and in every part that enters into the making of this beautiful Parlor Suite, the greatest care is taken that the best materials, the best wood, best upholstering materials, best high grade springs, best finishing materials and best workmanship are used throughout.

OUR PRICE OF \$27.85 represents the actual cost of labor and materials with our one small percentage of profit added. In offering the suite at \$27.85, we have eliminated the profits of the middlemen and in shipping direct from factory you save extra cartage and handling and the additional liability of damage to the goods, all of which adds to the cost but does not improve the quality. You get the benefit of every cent saved in this way.

AS A GUARANTEE that this suite will please you and that you will find it far greater value for your money than you could possibly get elsewhere, we will gladly accept your order for this suite to be sent to you under our guarantee that it will reach you carefully packed and in perfect condition, allowing you the privilege of taking the suite to your own home, setting it up in your home and keeping it thirty days, during which time you can compare it with suites sold by others, and if you are not perfectly satisfied with your purchase you can return the suite to us at our expense and we will immediately refund your money, together with any freight charges paid by you.

Dimensions

	Length	Depth	Height
Sofa	49 inches	21 inches	43 inches
Arm Chair	26 inches	21 inches	42 inches
Rocker	26 inches	21 inches	42 inches
Reception Chair	20 inches	19 inches	41 inches

Shipping weight, about 200 pounds.

The number of this Parlor Suite is No. IF5774. Always order by number and send the price which corresponds with the kind of upholstering you select. Be sure to state color desired.

PRICES FOR COMPLETE SUITE OF FIVE PIECES.

	Fancy Velour	Brocade Plush	Verona Plush	Crushed Plush	Silk Plush	Silk Damask
Covering	Figured	Figured	Figured	Figured	Figured	Figured
Price	\$27.85	\$28.95	\$30.55	\$31.45	\$35.45	\$36.85

PRICES FOR SINGLE PIECES.

	Figured Velour	Fancy Brocade Plush	Brocade Verona Plush	Crushed Plush	Brocade Silk Plush	Silk Damask
Sofa	\$9.25	\$9.75	\$10.25	\$10.45	\$11.75	\$12.35
Arm Chair	5.25	6.15	6.50	6.75	7.65	7.95
Rocker	6.45	7.00	7.00	7.25	8.15	8.45
Reception Chair	3.10	3.20	3.40	3.50	3.95	3.95

SHIPPED DIRECT
FROM FACTORY
IN CHICAGO.

SECURELY CRATED
TO INSURE
SAFE DELIVERY.

IF YOU BUY FROM US, WE WILL SEND YOU
A FREE PROFIT SHARING CERTIFICATE.
SEE PAGES 1 AND 2

Sofa
Arm Chair
Rocker
Reception Chair

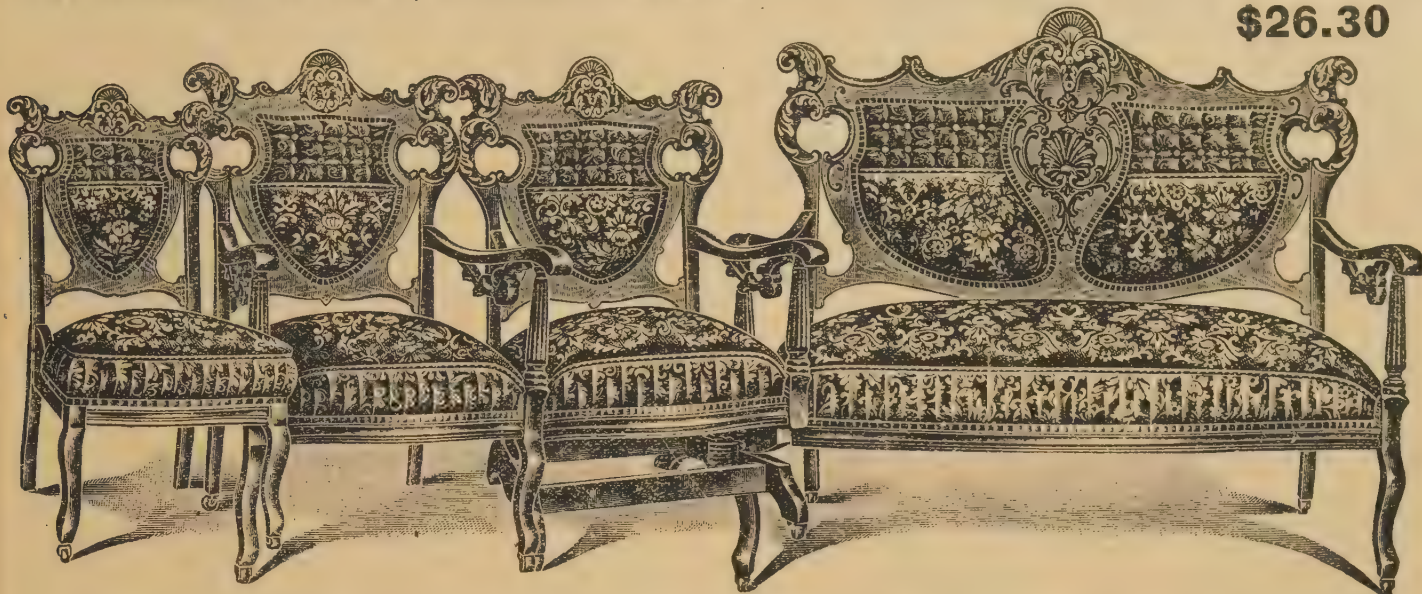
THIS HANDSOME FIVE-PIECE PARLOR SUITE, \$26.30.

No. 1F5784 The exceedingly low price of \$26.30 which we are able to make on this regular \$50.00 parlor suite, is only made possible by large contracts with a leading manufacturer. This suite is made up in accordance with our own design and from the illustration you can form some idea of the general elegance and richness of effect of this beautiful suite. The five pieces of this suite are as follows: Large sofa, large arm chair, large rocker and two handsome reception chairs, both of which are alike, but only one of which is shown in the illustration. Without making undue comparisons with our other upholstered furniture, we can scarcely avoid saying that nothing else in the line of upholstered goods has ever been offered by us which combines the same elegance, durability, finish and quality as shown in this beautiful suite. **IT IS MADE OF SELECTED BIRCH, RICHLY FINISHED IN MAHOGANY.**

THE FINISH IS NOT MERELY LAID ON, as is the case with very cheap furniture, but it is beautifully hand polished.

ed. The daintiness of the design is greatly added to by the rich hand made carving with which the backs of the pieces are decorated. The greatest skill of cabinet makers is brought into effect in this beautiful suite, and we offer it as an example of the great value which can be obtained from us in this line of goods.

EACH PIECE has easy spring seat and spring edges, the springs being made of the best high carbon steel wire, supported by steel corrugated wires in place of the webbing which is usually used in manufacturing suites. Webbing tears and sags, which is, however, entirely overcome by using these steel wire supports instead. We use a heavy duck canvas over springs where others use cheap burlap. Each piece is left open from the bottom to air and ventilation, which will prevent breeding of germs and moths. The fronts are ruffled, and the top of the back is finished with biscuit tufts, which gives a wonderfully beautiful effect to the suite. Every piece is double stuffed and has stitched fronts.

\$26.30

This illustration shows four pieces of our No. 1F5784 Parlor Suite.

The fifth piece is a duplicate of the parlor chair which has no arms.

The number of this Parlor Suite is No. 1F5784. Always order by number and send the price which corresponds with the kind of upholstering you may select. Be sure to state color desired. Shipping weight, 200 pounds.

PRICES FOR COMPLETE SUITE OF FIVE PIECES:

Covering.....	Figured Velour	Fancy Brocade Plush	Brocade Verona Plush	Crushed Plush	Silk Brocatelle Plush	Brocade Silk Damask
Price	\$26.30	\$27.50	\$29.00	\$29.55	\$32.45	\$34.80

PRICES FOR SINGLE PIECES:

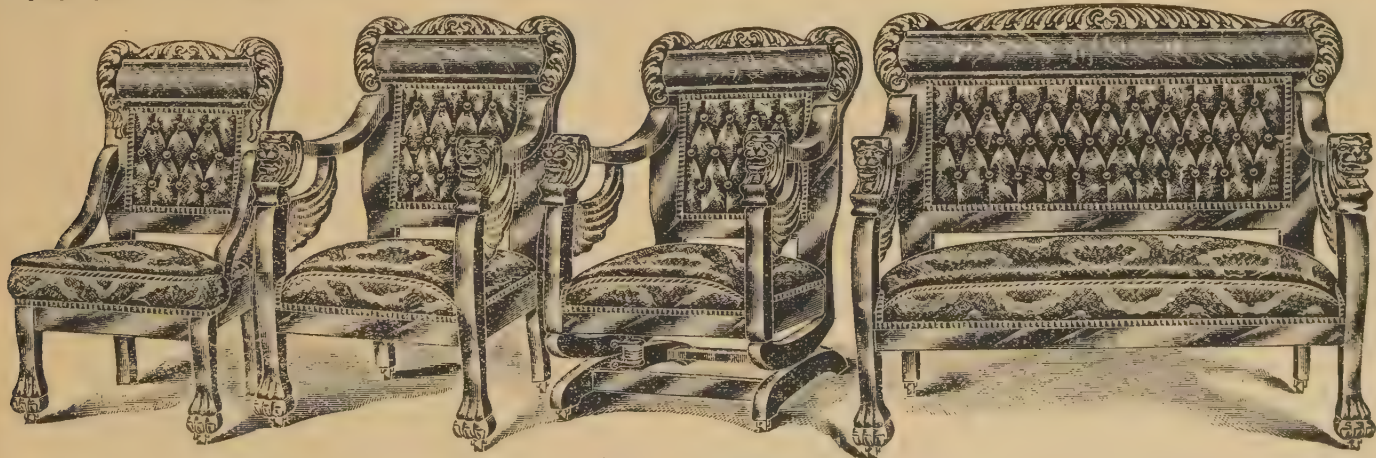
	Figured Velour	Fancy Brocade Plush	Brocade Verona Plush	Crushed Plush	Silk Brocatelle Plush	Brocade Silk Damask
Sofa.....	\$3.75	\$9.10	\$9.60	\$9.80	\$10.80	\$11.70
Arm Chair.....	5.60	5.95	6.35	6.45	6.95	7.45
Rocker.....	6.05	6.35	6.75	6.90	7.50	7.95
Reception Chair	2.95	3.05	3.15	3.20	3.60	3.85

MASSIVE HIGH GRADE FIVE-PIECE PARLOR SUITE, \$44.95.

MADE IN QUARTER SAWED GOLDEN OAK OR BIRCH, PERFECT IMITATION MAHOGANY FINISH.

No. 1F5812 This magnificent high grade Five-Piece Parlor Suite is generally sold in stores at \$85.00 to \$100.00. No illustration or description can do justice to this splendid parlor suite. Exceptionally handsome and massive in design, decorated with deep smooth cut, hand made, finely executed carvings. Each piece has broad and deep seat and back, constructed according to the latest and best method known in the art of high grade upholstering. **THE FRAMES** are exceptionally attractive and massive in design, perfect in every detail of material, construction and finish. Made of especially selected highly figured quarter sawed golden oak or in birch, perfect imitation of mahogany finish. Polished like a piano. Note the heavy veneered roll on the back, the broad, shapely curved arms with large hand made smooth cut, finely executed dragons' heads and the massive hand carved claw feet. Strength, beauty, comfort and durability are combined in this splendid suite. **THE SPRINGS** used in each piece are the very best quality high carbon Bessemer steel securely fastened at the bottom to corrugated steel wire and covered with an extra quality duck canvas. Sofa has eighteen springs; easy chair, nine springs; rocker, nine springs; parlor chair, four springs. Each piece has soft spring edge.

THE COVERINGS used on this Parlor Suite comprise all the newest and latest effects in high grade textures, the choicest designs and harmonious colorings. The beautiful fabrics must be seen to be fully appreciated. Note the beautiful deep diamond tufted backs and corded front. Read what we say about our upholstering materials on page 768. **OUR PRICE, \$44.95 to \$67.35,** according to the kind of covering selected, is much lower than most dealers pay wholesale for such a parlor suite. For some time we have utilized almost the entire capacity of one of the largest parlor suite factories in the United States. The immense volume of business we have been able to give them has enabled them to lower the cost of production from time to time and we are able to give our customers the full benefit of this reduction by making our parlor suites lower in price and better in quality. We challenge any other factory in the world to produce this high grade parlor suite at the price we ask. This parlor suite is securely wrapped and crated to insure safe delivery and shipped direct to customers from our factory in Chicago. Shipping weight, 225 pounds.



This illustration shows four pieces of our No. 1F5812 Parlor Suite.

The fifth piece is a duplicate of the parlor chair which has no arms.

The number of this Parlor Suite is No. 1F5812. Always order by number and send the price which corresponds with the kind of upholstering you select. Be sure to give color of covering, whether golden quartered oak or mahogany finish is desired, otherwise we ship mahogany finish.

PRICES FOR COMPLETE SUITE OF FIVE PIECES:

Covering.....	Figured Velour	Brocade Verona Plush	Crushed Plush	Silk Brocatelle Plush	Brocade Silk Damask	Genuine No. 1 Leather
Price	\$44.95	\$47.50	\$48.85	\$52.95	\$55.45	\$57.85

PRICES FOR SINGLE PIECES:

	Figured Velour	Brocade Verona Plush	Crushed Plush	Silk Brocatelle Plush	Brocade Silk Damask	Genuine No. 1 Leather
Sofa.....	\$15.25	\$16.30	\$16.65	\$17.45	\$18.25	\$18.75
Arm Chair....	9.75	10.80	11.15	12.90	13.20	13.85
Rocker.....	10.25	11.30	11.95	12.45	13.50	14.95
Reception	4.35	4.55	4.70	4.95	6.25	6.45

RECLINING AND FOLDING GO-CARTS.

EVERY VEHICLE listed on this page is of an entirely new and special design, in fact, it is the finest selection ever placed on the market. Great care has been taken to produce attractive patterns, which are substantially built; even the smallest detail has been carefully considered. The back can easily be adjusted to an upright or reclining position. The dash can be raised or lowered, as desired. In addition to these special features, these carts can be compactly folded, thereby taking little room when not in use. They are light in weight and can easily be folded and carried when necessary. The material used is the best. The body has been considerably enlarged, and stands at a convenient height. The frame work is made of selected kiln dried maple; all joints are dovetailed, doweled and glued, making it strong and rigid. The handles are made of steel, gracefully bent, and connect with the gear, placing the cart under direct control. All our folding and reclining go-carts on this page have three polished imitation walnut grips, excepting the three highest priced carts which are fitted with richly enameled Arabian green 5-piece handle grips with gold plated ferrules. The reed work is entirely woven by hand from

selected imported manilla reeds. They are finished in light, natural color, and coated with a heavy coat of weatherproof shellac. They have strong cane seats, 11 1/2 inches wide and 14 1/2 inches long. All folding and reclining go-carts, shown on this page, have the latest Improved Reliance Folding Gear, equipped with the finest quality elastic oil tempered steel springs, which are arranged directly below the seat, thereby removing all jar and jolt. Besides this important feature, each vehicle has a patent lock, which prevents accidental closing or folding of the cart. All our carts, with the exception of No. 25F2011, have four 12-inch rubber tired wheels, with patent rubber hub caps and wheel fasteners (a device which detaches the wheels by the simple operation of a thumb spring), and have the latest improved automatic foot brake. The three highest priced vehicles shown on this page are furnished with automobile cushion tired wheels. They are enameled in Brewster green and ornamentally gilt weight, 60 pounds.

\$4.15

Without Upholstery and Parasol.



Exceptionally strong and well made. The best low priced go-cart on the market. The sides are made of spindles, fancy reed scrolls and finished at the base with round reeds. Read what we say about size and construction of this cart at top of this page.

No. 25F2011 Go-Cart, without upholstery and parasol, steel wheels. Price, \$4.15

No. 25F2012 Upholstered with cushions of Novelty Cloth, covering seat, back and dash, trimmed with cords and tassels. (See description on page 786). Has satenee parasol (in any color), with fancy scalloped ruffle. Complete with rod and top ball. Price, complete \$5.95

If furnished with rubber tired wheels, 70c extra.

\$5.45

Without Upholstery and Parasol.



The sides form an artistic shield, made of maple, filled in with spindles and reed scrolls. All projecting edges are ornamented with hand turned wood balls. Read what we say about size and construction of this cart at top of this page.

No. 25F2031 Go-Cart, without upholstery and parasol. Price, \$5.45

No. 25F2032 Upholstered with cushions of Novelty Cloth, covering seat, back and dash, trimmed with cord and tassels. (See description on page 786). Has percaline parasol with scalloped edges and fancy lace cover with deep ruffle and puff, rod and top ball. Price, complete \$6.85

\$5.98

Without Upholstery and Parasol.



The sides are formed by a strong frame work of turned maple, bent into a graceful pattern and braced by hand-wood spindles, ornamented by fancy reed scrolls. Has a roll edge made of round reeds, closely interwoven. Projecting edges are ornamented by turned maple balls. Read what we say about size and construction of this cart at the top of this page.

No. 25F2051 Go-Cart, without upholstery and parasol. Price, \$5.98

No. 25F2052 Upholstered with cushions of Bedford Cord, covering seat, back and dash, trimmed with fancy cord and tassels. (See description on page 786). Has satenee parasol in any color, with two deep scalloped ruffles, rod and top ball. Price, complete \$7.25

\$6.79

Without Upholstery and Parasol.



The sides form large shield, made of selected flat and round reeds, closely woven together with full braid finished border. The frame work is wrapped with rattan. Read what we say about the size and construction of this cart at the top of this page.

No. 25F2071 Go-Cart, without upholstery and parasol. Price, \$6.79

No. 25F2072 Upholstered with cushions of Bedford Cord, covering seat, back and dash, with fancy cord and tassels. (See description on page 786). Has percaline parasol in any color, and fancy white bobbinet lace cover with embroidered ruffles and puff. Complete with rod and top ball. Price, \$7.08

\$7.39

Without Upholstery and Parasol.



Has large protecting rolls, made of round reeds, which form the wheel guard design. The sides are made of round and flat reeds. Read what we say about the size and construction of this cart at the top of this page.

No. 25F2091 Go-Cart, without upholstery and parasol. Price, \$7.39

No. 25F2092 Upholstered with cushions of Bedford Cord, covering seat, back and dash, finished with fancy cords and tassels. (See description on page 786). Has percaline parasol with scalloped edge (in any color), and fancy white bobbinet lace cover, with embroidered ruffles and puff. Complete with rod and top ball. Price, \$8.29

ANY OF THE CARTS SHOWN ON THIS PAGE

can be folded as shown in this illustration.



We highly recommend this style of go-cart as it is the handiest and most convenient vehicle made.

WHEN FOLDED IT OCCUPIES THE FLOOR SPACE 19x23 INCHES AND STANDS 36 INCHES HIGH.

It is light and compact. When folded it can be easily carried or transported on street cars or stored in a small closet or hall when not in use.

IT HAS IMPROVED ELASTIC COIL SPRINGS WHICH ENTIRELY ELIMINATE ALL JAR OR JOLT.

These carts are the best and most comfortable folding and reclining go-carts made.

\$7.98

Without Upholstery and Parasol.



The sides are formed by large rolls of round reeds, ornamented in the center by a fan design made of rattan scrolls. Read what we say about the size and construction of this cart at the top of this page.

No. 25F2111 Go-Cart, without upholstery and parasol. Price, \$7.98

No. 25F2112 Upholstered with cushions of Novelty Cloth, covering seat, back and dash, trimmed with fancy cords and tassels. (See description on page 786). Has fancy satenee parasol with two deep scalloped ruffles. Furnished in any color. Complete with rod and top ball. Price, \$8.75

If furnished with cushions covering sides, 60 cents extra.

\$8.78

Without Upholstery and Parasol.



Has large swivel figured sides, made with round reeds, spindles and scroll work and encircled by reed work woven into a wheel guard design. Read what we say about size and construction of this cart at the top of this page.

No. 25F2131 Go-Cart, without upholstery and parasol. Price, \$8.78

No. 25F2132 Upholstered with cushions of Tapestry, covering seat, back and dash, trimmed with fancy cords and tassels. (See description on page 786). Has percaline parasol (in any color) and India lawn cover with two ruffles and puff. Complete with rod and top ball. Price, \$9.08

\$9.45

Without Upholstery and Parasol.



All exposed framework is wrapped with rattan. The rolled sides are woven by hand and are entirely made of round reeds; ornamented with spindle work and reed arm rests. The fancy swelled dash and back have heavy rolls of round reeds at the top. Read what we say about size and construction of this cart at the top of this page.

No. 25F2151 Go-Cart, without upholstery and parasol. Price, \$9.45

No. 25F2152 Upholstered with cushions of Tapestry, covering seat, back and dash, trimmed with fancy cord and tassels. (See description on page 786). Has extra quality mercerized satenee parasol with two deep shirred ruffles and puff (in any color). Complete with rod and top ball. Price, \$10.98

If furnished with side cushions, 85 cents extra.

If furnished with automobile wheels, 80 cents extra.

\$9.98

Without Upholstery and Parasol.



Heavy reed rolls encircle the sides, which have a fancy center of round reeds and rattan scrolls. The arm rests are made of round reeds. Handles are fitted with Arabian green five-piece enameled grips. Has automobile cushion tired wheels. Read what we say about the size and construction of this go-cart at the top of this page.

No. 25F2171 Go-Cart, without upholstery and parasol. Price, \$9.98

No. 25F2172 Upholstered with cushions of Velour covering seat, back and dash, trimmed with cords and tassels. (See description on page 786). Has percaline lined percaline parasol (in any color) and fancy bobbinet lace cover trimmed with lace, with four ruffles (in white only). Complete with rod and top ball. Price, \$11.98

If furnished with side cushions, 85 cents extra.

If furnished with regular rubber tired wheels, 80 cents less.

\$10.75

Without Upholstery and Parasol.



The sides are composed of round reed rolls encircling the sides with fancy rattan scroll center. All frame work is wrapped with rattan. The dash has swell roll and filled inside with four rattan scrolls. The back is made of fine round reeds with round roll. Handles are fitted with Arabian green enameled five-piece grips. Has automobile cushion tired wheels. Read what we say about the size and construction of this go-cart at the top of this page.

No. 25F2211 Go-Cart without upholstery and parasol. Price, \$10.75

No. 25F2212 Upholstered with cushions of Simile Lambelle, covering seat, back and sides, trimmed with fancy cords and tassels. (See page 786). Has percaline lined percaline parasol (any color), and point d'esprit, bobbinet lace cover with two deep ruffles trimmed with lace. Complete with rod and top ball. Price, \$13.25

If furnished with side cushions, 85 cents extra.

If furnished with regular rubber tired wheels, 80 cents less.

\$11.55

Without Upholstery and Parasol.



The sides are composed of large massive rolls, forming a large arm rest, made of the finest imported reeds. The panel center is formed by a large roll and fancy scrolls. The dash and back have swell round reed rolls at the top. Sides of the dash are filled in and ornamented with four large scrolls. Fitted with the latest five-piece Arabian green enameled hand grips. Has automobile cushion tired wheels. Read what we say about the size and construction of this go-cart at the top of this page.

No. 25F2231 Go-Cart, without upholstery and parasol. Price, \$11.55

No. 25F2232 Upholstered with cushions of fine quality Silk Damask, covering seat, back and dash, trimmed with fancy cords and tassels. (See description on page 786). Has parasol made of fine quality Japanese silk with two deep ruffles and puff (all shades) with rod and top ball. Price, \$16.48

If furnished with side cushions, \$1.70 extra.

If furnished with regular rubber tired wheels, 80 cents less.

REMEMBER, PART OF OUR PROFIT IS YOURS. SEE PAGES 1 AND 2.

RECLINING SLEEPER GO-CARTS.

A LINE UNSURPASSED FOR ELEGANCE OF DESIGN, GENERAL CONSTRUCTION, FINISH AND EQUIPMENT.

THIS SEASON'S LINE eclipses everything heretofore shown. Great pains have been taken to select a line which is the best in every respect, one which is sure to prove entirely satisfactory.

OUR USUAL LOW PRICES. Compare this line with others and you will be convinced that our prices are 25 to 33 per cent lower than those of any other dealer.

NEW AND ORIGINAL DESIGNS. Every go-cart shown on these pages is entirely new this season, having been especially designed for us by America's most expert designer of children's vehicles. They are so constructed that the dash and reclining back can be adjusted to any position desired and, therefore, can be instantly transformed into a sleeper go-cart.

THE FRAME WORK is made of kiln dried maple; all joints are dovetailed, doweled and glued. The reeds used are only the best imported stock and are woven by hand. They have cane seats measuring 15 inches wide and 13 inches long, which are

extra large and comfortable. The handles are made of steel, gracefully bent and fitted with three imitation walnut grips on go-carts under \$8.45, and the higher priced carts from No. 25F2431 to No. 25F2652 have the improved Arabian green enameled five-piece hand grips, with gold plated ferrules. The reed and woodwork is finished in natural light color and coated with a heavy coat of weatherproof shellac.

ALL OUR RECLINING SLEEPER GO-CARTS, with the exception of our six lowest priced carts, have our Patent Perfection Automobile Gear, the best and easiest riding gear made. It consists of four strong, double coiled spiral springs arranged directly below the body, causing an easy elastic effect. It has four 14-inch heavy rubber cushion tired automobile wheels, fitted with rubber hub caps, patent wheel fasteners and automatic foot brake. The six lowest priced carts have our Patent Perfection Gear, exactly like our Perfection Automobile Gear, but with our regular rubber tired wheels. Enameled in Brewster green and ornamentally striped in gilt. Each cart is carefully wrapped and crated to insure safe delivery. Shipping weight, about 60 pounds.

Our Special Leader.

\$3.95

Without Upholstery and Parasol.



Very strong and well made. Frame work made of kiln dried maple filled in with spindles and flat reeds. The back is filled in with flat reeds; the dash is large and ornamental. All projecting points are ornamented with hardwood turned wood balls. Has our latest Perfection Gear with 14-inch steel wheels. Read what we say at top of this page about the construction of this cart.

No. 25F2311 Without upholstery and parasol.

Price.....\$3.95

No. 25F2312 Upholstered with Cushions of Denim, covering seat, back and dash, trimmed with fancy cords and tassels. (See description on page 786). Has a fine saten parasol, with a deep fancy scalloped ruffle, furnished in any color. Complete with rod and top ball. Price.....\$5.98

If furnished with side cushions, 60 cents extra.
If furnished with rubber tired wheels, 70 cents extra.

A New and Attractive Fan Design.

\$6.98

Without Upholstery and Parasol.



The sides are made of round and flat reeds closely woven into a fan design, ornamented at the base with large reed scrolls. The large and handsome dash has a reed roll and hand turned wood balls at the top. Has our latest Perfection Gear with 14-inch rubber tired wheels. Read what we say at top of this page about the construction of this cart.

No. 25F2371 Without upholstery and parasol.

Price.....\$6.98

No. 25F2372 Upholstered with Cushions of Novelty Cloth, covering seat, back and dash, trimmed with fancy cords and tassels. (See description on page 786). Has percaline parasol with scalloped edge (in any color) and bobbinet lace cover, trimmed with deep ruffle and embroidery and puff (in white only). Complete with rod and top ball. Price.....\$8.90

If furnished with side cushions, 75 cents extra.
If furnished with automobile wheels, 85 cents extra.

Swell Roll Design.

\$8.98

Without Upholstery and Parasol.



The sides are formed by large rolls made of selected round reeds with figured round and flat reed center, and ornamented with large round reed scrolls. The dash and back are entirely filled in with round and flat reeds. Has our latest Perfection Automobile Gear, with four 14-inch 3/4-inch heavy rubber cushion tired wheels. Has the Arabian green enameled 5-piece hand grips with gold plated ferrules. Read what we say at top of this page about the construction of this cart.

No. 25F2431 Without upholstery and parasol. Price.....\$8.98

No. 25F2432 Upholstered with Cushions of Velour, covering seat, back and dash, trimmed with fancy cords and tassels. (See description on page 786). Has extra quality mercerized saten parasol with two shirred ruffles and puff. Complete with rod and top ball. Price.....\$11.55

If furnished with side cushions, \$1.15 extra.
If furnished with regular rubber tired wheels, 85 cents less.

Very Neat and Attractive.

\$5.65

Without Upholstery and Parasol.



Frame work made of kiln dried maple, filled in with round and flat reeds and ornamented with fancy scrolls. Projecting edges ornamented with hand turned wood balls. Very strong and durable. Has our latest Perfection Gear with 14-inch rubber tired wheels. Read what we say at top of this page about the construction of this cart.

No. 25F2331 Without upholstery and parasol \$5.65

No. 25F2332 Upholstered with Cushions of Bedford Cord, covering seat, back and dash, trimmed with cords and tassels. (See description on page 786). Has a percaline parasol (any color) and fancy India lawn lace cover with deep ruffle and a puff (in white only). Complete with rod and top ball. Price.....\$7.40

If furnished with side cushion, 75 cents extra.

New Swell Roll Design.

\$7.75

Without Upholstery and Parasol.



The sides are made of selected round and flat reeds with large swell roll made of round reeds. Back and dash filled in with flat reeds. Has our latest Perfection Gear with 14-inch rubber tired wheels. Read what we say at top of this page about the construction of this cart.

No. 25F2391 Without upholstery and parasol.

Price.....\$7.75

No. 25F2392 Upholstered with Cushions of Bedford Cord, covering seat, back and dash, trimmed with fancy cords and tassels. (See description on page 786). Has a fancy saten parasol with two fancy scalloped ruffles (in any color). Complete with rod and top ball. Price.....\$9.70

If furnished with side cushions, 75 cents extra.
If furnished with automobile wheels, 85 cents extra.

Very Neat and Attractive.

\$9.85

Without Upholstery and Parasol.



The body is made of closely woven round reeds, with attractive figured reed and open scroll work in a very substantial manner. The dash is large and roomy and has a roll at the top and filled in sides. Has the Arabian green enameled 5-piece hand grips with gold plated ferrules. Has our latest Perfection Automobile Gear with 14-inch heavy rubber cushion tired wheels. Read what we say at top of this page about the construction of this cart.

No. 25F2451 Without upholstery and parasol. Price.....\$9.85

No. 25F2452 Upholstered with cushions of Corduroy, covering seat, back and dash, trimmed with cords and tassels. (Fully described on page 786). Has percaline parasol lined with percaline (in any color) and fancy lace cover with three ruffles. (Furnished in white only). Price.....\$12.70

If furnished with side cushions, \$1.15 extra.
If furnished with regular rubber tired wheels, 85 cents less.

New and Nobby Design.

\$6.35

Without Upholstery and Parasol.



Dash, back and sides are filled in with closely woven flat reeds. Projecting edges are ornamented with hand turned wood balls. Has our latest Perfection Gear with 14-inch rubber tired wheels. Read what we say at top of this page about the construction of this cart.

No. 25F2351 Without upholstery and parasol.

Price.....\$6.35

No. 25F2352 Upholstered with Cushions of Bedford Cord, covering seat, back and dash, trimmed with fancy cords and tassels. (See description on page 786). Has fancy saten parasol with deep scalloped ruffle (in any color). Complete with rod and top ball. Price.....\$7.98

If furnished with side cushions, 75 cents extra.
If furnished with automobile wheels, 85 cents extra.

\$8.45

Without Upholstery and Parasol.



This handsome cart has full rolls made of selected round reeds enclosing each side, ornamented with large round scrolls. The dash and back are made of imported round and flat reeds. Has our latest Perfection Gear with four 14-inch rubber tired steel wheels. Read what we say at top of this page about the construction of this cart.

No. 25F2411 Without upholstery and parasol.

Price.....\$8.45

No. 25F2412 Upholstered with Cushions of Whipcord, covering seat, back and dash, trimmed with cords and tassels. (See description on page 786). Has a percaline parasol (in any color) and bobbinet lace cover with deep ruffle and puff (in white only). Complete with rod and top ball. Price.....\$9.98

If furnished with side cushions, 90 cents extra.
If furnished with automobile wheels, 85 cents extra.

Our New Shell Design.

\$10.55

Without Upholstery and Parasol.



One of the most substantial Go-carts made. The sides are formed by large swell rolls with a fancy reed and scroll center, made of selected round and flat reeds and firmly braced by a strong maple frame. It has the latest Arabian green enameled 5-piece hand grips with gold plated ferrules. Has our latest Perfection Automobile Gear with 14-inch 3/4-inch heavy rubber cushion tired wheels. Read what we say at top of this page about the construction of this cart.

No. 25F2471 Without upholstery and parasol. Price.....\$10.55

No. 25F2472 Upholstered with Cushions of Velour, covering seat, back and dash, trimmed with fancy cords and tassels. (See description on page 786). Has a fine saten parasol with deep tucked ruffle, lined with percaline (in any color). Complete with rod and top ball. Price.....\$14.95

If furnished with side cushions, \$1.15 extra.
If furnished with regular rubber tired wheels, 85 cents less.

LOWER PRICES. NEW MODELS. MORE IMPROVEMENTS. MORE WONDERFUL VALUES THAN EVER BEFORE.

retailers, about three times as many sewing machines as all other small order dealers. You will find our sewing machines in every neighborhood, in every village, town and city in the United States, and if you have any idea of buying a sewing machine, please make a little inquiry in your own neighborhood, for you will surely find one or more sewing machines that were furnished by **Sears, Roebuck & Company**. Just ask the owners of these machines what they think of our sewing machines, and whether they would advise you to send your money to us. We will gladly give you the names of your own neighbors who are using our sewing machines, and you can easily learn from the purchasers whether they are well pleased and whether they saved money by ordering from us.

those asked by any other house. We guarantee safe delivery, we guarantee the freight charges will be very low, a few cents, nothing compared to the enormous saving in price; we guarantee the machine itself for full twenty years, we guarantee to give you a full three months' trial on the machine; we guarantee to refund your money if you are not satisfied with the price; we guarantee that if you do not want to place your order elsewhere. **We guarantee everything.** We know that with our experience as the largest dealers in the world in sewing machines, with our surprisingly liberal terms of shipment, our liberal guarantees, our Minnesota Sewing Machine representing the greatest advance and the highest type in sewing machine building that we can give you, that you will get the best machine as you could not get anywhere else for quality, and at a wonderful saving to you in price.



Birdseye View of the Minnesota Sewing Machine Factory.

REPRESENTS THE HIGHEST STANDARD OF QUALITY THROUGHOUT. IT IS OUR
policy to select for our very finest machine, and in order to give our customers a variety to
 select from, so that we could offer a range of prices to appeal to everyone, we have the Minnesota
 Sewing Machine made in seven models, namely: Models "A," "B," Model "B" Special, "C,"
 "D," "E" and Model "S," as illustrated and described on the following page. Whether you buy
 the highest grade sewing machine made in the world, the Minnesota Model "A," or one of the
 cheaper grades, the Minnesota Models "B" and "C" are superior to any Minnesota model or any
 other make of machine you can find elsewhere. It goes to you direct from the one fac-
 tory which manufactures all of the Minnesota standard for quality.

REMEMBER, IF YOU ORDER A SEWING MACHINE ON THE C. O. D. PLAN, YOU MUST pay the railroad agent or your banker the price of the machine less the amount you sent direct to us as a deposit. By sending CASH IN FULL, as nearly all of our customers do, you save the extra charge, 40 to 75 cents, made by the express companies and banks for attending to the collection of the money on C. O. D. shipments.



NEARLY ALL OF OUR CUSTOMERS SEND THE FULL AMOUNT OF MONEY WITH THEIR orders, and we recommend this method of ordering, as it is more convenient both for you and for us, and you certainly take no risk whatever, as our guarantee and refund offer, three months' trial contract, etc., protect you in every way, and you can get your money back, including the \$1.00 freight charges you paid, any time within three months if you are not satisfied. If you send \$1.00 as deposit with your order, we will ship the machine right away, and after 60 days the balance of our price and the freight charge will be paid when the machine is received and accepted.

If not satisfactory you need not accept it, the machine will be returned to us at our expense. If not charged both ways and we will promptly return your dollar.



Three Months
Trial Guarantee

This is to Certify that, this machine is sold by us with the understanding and agreement that if it does not prove perfectly satisfactory in every respect to the purchaser, that it can be returned, at any time, within three months from date it is received, and the full amount paid for the machine, including freight, charges, will be refunded, to the purchaser, at once.

Leas, Proebuck & Co.

REPAIRS AND SUPPLIES.

WE WILL ALWAYS CARRY, AT the factory, a full supply of all the different pieces and parts in which our various styles of sewing machines are made, and if you should meet with an accident of any kind and should want any part or parts of any sewing machine purchased from us, you can get these parts promptly and at actual factory cost.

OUR SPECIAL SEWING MACHINE CATALOGUE IS FREE.

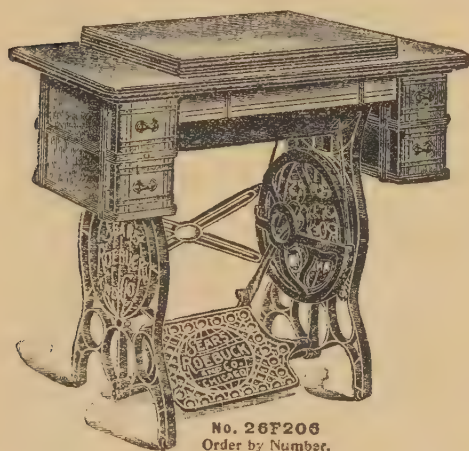


ALTHOUGH OUR COMPLETE LINE OF SEWING MACHINES is thoroughly illustrated and described on the following pages and our very lowest prices and best offers are shown in this our Special Sewing Machine Catalogue, a very handsome book that we will gladly mail free on application. This Special Sewing Machine Catalogue, as illustrated hereon, shows the same line of Minnesota Sewing Machines, but shows them with larger pictures, and in this special book we are able to show the sewing machines beautifully illustrated in colors, exactly as they appear. We are also able, in the Special Sewing Machine Catalogue, to go into the subject of sewing machines more thoroughly, and if you would like to see finer illustrations of these machines and a more extended description, you can write and ask for our free sewing machine catalogue and it will be sent to you immediately by mail, postpaid, FREE.

UNDERSTAND, you can order a sewing machine with every assurance of perfect satisfaction, direct from the following pages, and you need not delay to first write for the Free Sewing Machine Catalogue, for our entire line of sewing machines is shown on the following pages; all are thoroughly described and our lowest prices printed, and you cannot take any risk in ordering immediately without waiting to write for a Free Sewing Machine Catalogue, because if the machine is not all and more than you expected, or if you have any reason to feel dissatisfied at any time during three months, you can return the machine to us at our expense, and all your money, including the freight charges you paid, will be immediately returned to you. But if you hesitate to order immediately and there is a little further information on the sewing machine subject that you would like, don't fail to write and ask for our Free Sewing Machine Catalogue.

IN THIS SPECIAL FREE SEWING MACHINE CATALOGUE we not only show beautiful colored illustrations of the machines, but we give a history of the sewing machine business. We explain how our low prices are possible; we explain how our sewing machine agent operates his expensive selling methods; we show facsimiles of our Three Months' Trial Contract; our Twenty Years Binding Guarantee; our Prompt Shipment and Safe Delivery Guarantee; freight rates on a sewing machine to different towns in every State; and, in fact, this is the most complete book on sewing machines ever published. It contains 86 pages, 11 1/2 x 8 1/2 inches in size, has 165 illustrations, 42 of which are full page and in color, and if you cannot make an immediate selection from the following pages, don't under any circumstances place your order elsewhere before you first write and get our Free Sewing Machine Catalogue.

This large Special Sewing Machine Catalogue mailed free upon request.



7 Buys Our Minnesota Model "F" Sewing Machine. \$7.65 IN OUR MINNESOTA MODEL "F" SEWING MACHINE

WE DEMONSTRATE OUR SUPERIORITY IN THE SEWING MACHINE line. We show for how very little money we can offer a good sewing machine by reason of our immense advantages, our enormous output of machines, our economical manufacturing, our wonderful money-saving methods in marketing machines, our policy of asking the narrowest possible margin of profit on everything we sell. All these immense advantages combine to make possible this \$7.65 price for a good five-drawer drop head oak cabinet sewing machine. The same advantages make it possible for us to offer our beautiful Minnesota "B" Special, five-drawer drop head, marquetry decorated sewing machine for \$12.45; our Minnesota Model "S" automatic lift five-drawer drop head sewing machine in the beautiful oak cabinet with automatic lift at \$14.95; our splendid Minnesota Model "A" ball bearing five-drawer drop head cabinet sewing machine with automatic lift at \$15.75, as well as our other Minnesota machines at slightly different prices.

OUR \$7.65 MINNESOTA MODEL "F" SEWING MACHINE IS MERELY AN EXAMPLE OF THE WONDERFUL VALUES TO BE FOUND IN sewing machines throughout the following pages. Our ability to furnish this five-drawer drop head oak cabinet sewing machine for \$7.65, a price never before attempted, is only further proof of the marvelous values we offer in our higher grade sewing machines, our Minnesota Model "B" five-drawer drop head cabinet machine at \$12.45; our Minnesota Model "S" Special in the beautiful oak cabinet with automatic lift at \$14.95; and our unequalled Minnesota Model "A" Sewing Machines in the various styles described further on.

OUR NAME AND ADDRESS APPEARS ON THIS MODEL "F" SEWING MACHINE put our name and address on this machine, the only sewing machine in our line on which we do place our name and address, because many dealers buy these sewing machines from us and sell them again as higher grade Minnesota Machines. Dealers will buy this sewing machine from us and then sell it again as a higher grade Minnesota Model and this is an injustice to the purchaser. Therefore, as a necessary protection to our customers from this action on the part of dealers, we have our name put on the machine as illustrated. The Model "F" is guaranteed for 5 years.

THIS, OUR \$7.65 MINNESOTA MODEL "F" MACHINE, IS NO GREATER BARGAIN, REPRESENTS NO GREATER VALUE THAN OUR OTHER MINNESOTA MODELS, "A," "S," "B," "C," "D."

When you send us \$12.45 for the Model "B" Special, in the marquetry decorated cabinet, or \$15.75 for the ball bearing Minnesota Model "A" in the five-drawer drop head cabinet, with automatic lift, you get just as much value for every penny of the \$12.45 or \$15.75 in the particular sewing machine we send you as you would get if you sent us \$7.65 for the Model "F" machine. Our margin of profit is just the same. Every additional dollar, half dollar, cent and penny that we ask for the highest grade machine in our line is received by you, given back to you in the machine itself. Every penny goes into the improvement of the machine, the higher grade mechanism, the finer finish, the more perfect adjustment, the finer woodwork and in the improved woodwork. Such being the case, since our higher grade Minnesota Sewing Machines represent the same intrinsic value as is shown by this five-drawer drop head, oak cabinet machine at \$7.65, since every additional dollar you send us for the higher grade machine goes into the material and workmanship, we feel that in justice to our customers, purely in your own interests, we would recommend and advise the purchase of one of our higher grade machines, particularly our Minnesota Models "A," "S," and "B" in the various styles described further on. As you will probably buy only one sewing machine in a lifetime, we know that it will pay you to add the small difference in the price and get one of our higher grade machines, one that has no equal for material and workmanship, as fine a machine as it is possible for us to build and offered at the lowest possible price. We know it will pay you handsomely to pay the difference and get a Minnesota Model "A," "S," "B,"

\$5.25 DROP HEAD SEWING MACHINE.

or "C." Understand, we are not discouraging you from ordering this sewing machine at \$7.65 if you are thinking of buying a machine as cheap as is offered by most all catalogue houses at \$9.00 to \$12.00, and you are perfectly welcome to order this Model "F" but since the additional cost is put right back into the machine itself, since our margin of profit is exactly the same on our finest machines as on our very lowest in price, since the small additional amount you pay for a Model "A," "S," or "B" buys so much in superior quality, we feel free to urge you in your own interest, for your own greater satisfaction, to get one of our higher grade machines. **DON'T FAIL TO READ CAREFULLY THE DESCRIPTION OF THE BEAUTIFUL NEW STYLES OF IMPROVED MINNESOTA SEWING MACHINES** we are furnishing in Models "A" and "B" as described farther on at lower prices than ever before. Our sewing machine line throughout for this season has been greatly strengthened and improved, many new features added; we have spared no pains or expense to make our sewing machines superior to any in the world, and in our Minnesota Models "A" and "B" we feel that we are offering sewing machines that admit of no comparison. Our prices on these highest grade sewing machines are indeed so very low; our prices represent so much in value; every additional dollar you allow us in the price goes so far in buying high quality that you really cannot afford to overlook our higher grade machines. If you want a sewing machine such as has never before been shown in your neighborhood, something far superior than has ever been offered to you by any dealer or agent, a machine that has no wear out to it, that embodies every high quality feature, that combines the best points of all other high grade machines with the defects of none, a machine that has no comparison for light running quality and ease of operation, for the variety of work it will do, for simplicity; a machine representing the very acme of high quality, then by all means select one of our beautiful Minnesota machines in either Model "A" or Model "B" style in any of the various styles of woodwork offered.

\$4.50 UPRIGHT SEWING MACHINE.

SUCH SEWING MACHINES ARE POSSIBLE.

WE COULD OFFER A FIVE-DRAWER DROP HEAD SEWING MACHINE for \$5.25 or a five-drawer upright sewing machine for \$4.50 if we were to simply sacrifice quality in an effort to make an attractive, catchy, low price. There is no telling how far we, or anyone else, could go in the low price question or how low a price we might be able to quote if the idea were simply to offer something under the name of sewing machine without any regard to its quality or usefulness. Please remember, therefore, that you cannot compare our Minnesota Model "F" Sewing Machine at \$7.65 with any of the sewing machines offered

at catchy prices by other concerns. Don't confuse our \$7.65 machine with any flimsy makeshift machines that might be put forth by others in an attempt to match our low price. A comparison would quickly show how far superior our \$7.65 five-drawer drop head sewing machine is to the machines offered by others at anything approaching this price, and the same difference would be apparent between our higher grade machines and the highest grade sewing machines offered by others. If any catalogue house offers a sewing machine for less money, it is an inferior sewing machine, one that will not give satisfaction, and a machine that we could not afford to offer our customers.

No. 26F206 Minnesota Model "F" Machine. Cash in full must accompany all orders. Price, on board cars at Dayton, Ohio, \$7.65

\$10.45 Minnesota Model "D" \$10.95

FIVE-DRAWER DROP HEAD STYLE. SEVEN-DRAWER DROP HEAD STYLE.
THE MINNESOTA MODEL "D" SEWING MACHINE IS
FURNISHED ONLY IN THE FIVE AND SEVEN-
DRAWER DROP HEAD STYLES.

AT \$10.45 FOR THE FIVE-DRAWER DROP HEAD STYLE, \$10.95 FOR THE SAME machine with seven drawers, we offer our Minnesota Model "D" Sewing Machine, our second lowest in price of our entire line, as a strictly high grade sewing machine, one that will give perfect satisfaction in every way, that will do any and all kinds of work, can be operated by anyone, a sewing machine embodying all new and up to date features, representative of the Minnesota highest standard of quality; such a machine as other dealers and catalogue houses ask \$14.00 to \$16.00 for; agents and local dealers would ask \$25.00 to \$30.00. Our Model "D" Minnesota Sewing Machine, which we offer in competition with machines sold generally at double the price, is inferior only to the Minnesota Models "A", "S", "B" and "C". If you do not care to pay the additional cost for a Minnesota Model "A", "S", or "B", and even if a Minnesota Model "C" is beyond your reach, do not, under any circumstances, order any sewing machine from anyone else until you first see and examine this, our Model "D" Minnesota, which we furnish in the beautiful drop head style at \$10.45 for a five-drawer machine, and \$10.95 for a seven-drawer. Our special prices of \$10.45 and \$10.95 are based on the actual cost of material and labor, with only our one small percentage of profit added. These prices are figured as low as we could possibly make them, every unnecessary expense common to other sellers of sewing machines is eliminated, and the price you pay us, every penny of it, is represented in fine material and skilled labor, with just an extremely narrow margin of profit added. We guarantee the Minnesota Model "D" Sewing Machine, illustrated and described on this page, to be a better machine than you can buy from any other catalogue house for \$15.00, a better machine than you can buy from your dealer at home under \$25.00, and we would be glad to send you our Model "D" Sewing Machine for a comparison and test under these claims.

WE RECOMMEND OUR BALL BEARING MINNESOTA MODEL "A" Automatic Lift Sewing Machine to all our customers. There is only a few dollars difference between the cost of our Minnesota Model "D" and the highest grade sewing machine we sell, the Ball Bearing Minnesota Model "A", which is put out under our guarantee that it is the highest grade sewing machine made in the world. We always feel like urging our customers to select one of our highest grade machines because the difference in price represents only the actual difference in cost, and by buying a Ball Bearing Minnesota Model "A" Automatic Lift you get the highest grade sewing machine construction it is possible to produce, a machine capable of doing any and all classes of family sewing, a machine which will sew the thinnest and finest fabrics, as well as the heaviest and coarsest cloth, without necessitating a change in the tension. You get the lightest and easiest running sewing machine, the only family sewing machine on the market today constructed with ball bearings in the operating parts of the head. The stand is the lightest running because all the bearing parts have ball bearing adjustment. In fact, you get the very best of everything, and you get it on the basis of the actual cost of material and labor and with but our one small margin of profit added.

OUR MODEL "D" DROP HEAD CABINET MINNESOTA MACHINE IS PUT OUT

under the same terms and conditions as cover the sale of our very finest machines. It is covered by our written, binding 20-year guarantee, guaranteeing every piece and part that enters into its construction. It is offered to you on the most liberal terms of shipment ever heard of, and after you have bought and paid for the machine, we will allow you to use it three months, give it every possible test, and if at any time during the three months you have any reason whatever to feel dissatisfied, you may return it to us at our expense of freight charges, and we will promptly return your money, including the freight charges you paid on receipt of your machine. Nearly all our customers send the full amount of money with the order, as they know we are perfectly reliable and will carry out every agreement we make to the letter.

DESCRIPTION OF OUR MODEL "D" SEWING MACHINE.

THE MINNESOTA MODEL "D" HEAD IS OF THE lockstitch vibrating shuttle type. It has a round needle bar, self setting needle and self threading cylinder shuttle.

THE BOBBIN WINDER IS AUTOMATIC AND OF THE LATEST pattern, being operated by direct contact with the belt; in fact, the Model "D" head is similar to that of our Model "C" head, which is more fully described on page 794. While the Model "D" head is a smaller size head and has smaller operating parts than the Model "C", nevertheless, the arm is high enough to permit the handling of practically all household sewing and will compare favorably with sewing machines offered by others at double the price. The finish of the head is not the ordinary japanning used on many machines. A high grade of enamel is used and the entire surface is hand rubbed, giving a smooth and high finish, after which it is varnished and baked in a high temperature. The head is tastefully ornamented with color transfers, while the face plate, balance wheel, tension plates and shuttle slides are heavily nickel plated. The take-up is positive in operation, being driven by the main shaft, thus insuring a perfect and regular stitch. The upper tension is a very simple arrangement and very easily understood. It is the same tension used on other standard machines, has a certain amount of elasticity, and for a large variety of work does not require any change whatever. Every bearing point in the machine is made of the very finest steel that can be obtained, being thoroughly hardened by the latest, most improved process. All bearings are made adjustable so that any slight wear that may result after years of use can be quickly and easily taken up, and any lost motion removed. This makes it practically indestructible and the most durable machine ever produced.

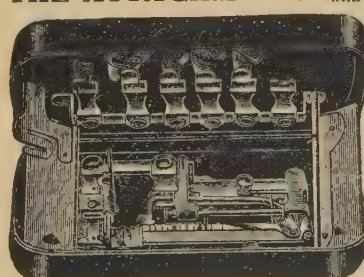
THE SHUTTLE IS THE MOST PERFECT SELF THREADING CYLINDRICAL shuttle, made of finest steel, hardened and ground, absolutely self threading, being open at one end for inserting the bobbin, after which the thread is instantly drawn into place by two motions of the hand. There are no holes to thread through and the shuttle can be threaded with the eyes shut. The bobbin carries a large amount of thread. The needle is self setting, both as to height and position in the needle bar, making it impossible to set a needle improperly.



No. 26F216 Price.....\$10.45

No. 26F216 Model "D" Five-drawer Drop Head. Price.....\$10.45
No. 26F217 Model "D" Seven-drawer Drop Head. Price.....\$10.95
The above prices do not include attachments. A full set of attachments 75 cents extra.

THE ATTACHMENTS



one binder and one set of hemmers, different widths up to 1/2 of an inch. Our price for the full set, 75 cents. Be sure to state if you wish the attachments shipped with your machine. If ordered separately allow 17 cents extra for postage.

WILL BE FURNISHED with or without the machines and at cost price, 75 cents per set, and comprise a full set of all the latest patent foot attachments, which will be furnished by no other dealer.

WE FURNISH THE FOLLOWING SET, packed in a handsome velvet lined metal box, as shown in the illustration: One ruffler, one shirring plate, one tucker, one short foot, one under brailer, one foot, one set of hemmers, different widths up to 1/2 of an inch.

ACCESSORIES.



WE FURNISH with our Minnesota Model "D" Machine a complete set of accessories, such as are usually furnished with every high grade machine, consisting of one quilter, five bobbins (and one in the machine), one cloth guide, a thread cutter, a large screwdriver, one oil can filled with oil, one shuttle screwdriver, one foot hemmer, and one package of needles.

No. 26F217
Order by Number.
This illustration shows our Model "D" 7-drawer drop head, open, ready for work.

THREAD CUTTER. THE MODEL "D" HEAD IS PROVIDED WITH A such a position that the thread can be instantly cut and sufficient thread remains drawn from the needle and also from the shuttle so that the machine remains threaded and ready to sew the next piece of goods. This does away with the necessity of using scissors and prevents the possibility of breaking or cutting the thread too short. By means of the stitch regulator the stitch can be regulated from 7 to 24 stitches to the inch. We guarantee that the mechanical features of the Minnesota Model "D" excel in quality and in the various improvements they embody any sewing machine offered by anyone else at anything near our price.

THE STAND OF THE MINNESOTA MODEL "D" IS A NEAT, GRACEFUL style, as illustrated, and will stand the severest usage. The side frames are joined together by a full set of braces, making the stand absolutely rigid.

THE TREADLE IS OF THE OPEN WORK STYLE, WITH FULL ENDS, pivot bearing, accurately trued, adjustable take-up between the balance wheel and the treadle, putting the entire machine under easy control of the operator. The balance wheel is extra heavy, carefully adjusted, perfectly true, pivot bearing, insuring an even, easy speed to the machine and at all times under the control of the operator. The stand is complete with dress guard, protecting the operator's dress from contact with the balance wheel and belt, and at the same time bracing the side frame. The machine comes complete in a beautiful solid oak cabinet as illustrated. The one illustration shows the seven-drawer machine open, with leaf extended, ready for work, and the small illustration shows the five-drawer machine closed with the head dropped from sight and leaf folded over. The woodwork of the Minnesota Model "D" is very superior to the woodwork generally furnished with machines at this price. It is made of solid oak, only the best kind dried and air seasoned oak is used, and it is only inferior to the beautiful cabinets shown in our Models "A" and "B". The table is made of built up stock with cross band veneers, a construction that guarantees against warping, cracking or splitting. The side drawers are large and roomy, fitted with handsome nicked drawer pulls and strong locks. The center or pull drawer is carved to correspond with the side drawers and is also fitted with a lock. The interior is partitioned off for needles, bobbins, etc., for convenient handling.

We furnish, free of charge, with every MINNESOTA MODEL "D" Sewing Machine a book of instructions telling how to operate the sewing machine. This book covers every point, makes everything so plain and simple that anyone without previous experience can learn to run the machine at once and do perfect work; tells you how to get the best results, how to take care of your machine, tells you where to oil and when. It tells you how to use the different attachments, the ruffler, hemmers and binders, and contains illustrations of these attachments in use.

DESCRIPTION OF THE

MINNESOTA MODEL "C" HEAD.

THE MINNESOTA MODEL
"C" HEAD

HAS BEEN CONSTRUCTED WITH A VIEW OF
FURNISHING AN EXTRA HIGH ART MACHINE.

ONE THAT WILL GIVE UNQUALI-
FIED SATISFACTION

TO MEET THE NEEDS OF OUR CUSTOMERS who
desire a medium priced machine which will do a large
range of work, heavy and light, equally well. While
the parts are all

**ABSOLUTELY GUARANTEED
FIRST CLASS MATERIAL.**

they are not of as fine construction as our Minnesota
Model "A," "S" and "B" heads, but larger, stronger and
better finished than our Minnesota Model "D" head.

DESIGN. OUR MODEL "C" HEAD IS OF
the very latest design, with
gracefully rounded lines which give it a handsome, well
proportioned and strong appearance.

SIZE. THE HEAD IS EXTRA LARGE SIZE,
having as much room underneath the arm
as the largest family sewing machine head. Height
of arm from bed plate, $5\frac{1}{2}$ inches; from needle bar
to base of arm, $8\frac{1}{2}$ inches; size of bed plate, $14\frac{1}{2} \times 7$ inches.

FINISH. THE HEAD IS FINISHED WITH
three coats of enamel, each coat
being thoroughly baked and hardened before the next
is put on and carefully rubbed down to a smooth sur-
face, and finally treated to a coat of special varnish,
which is also baked at a high degree of heat, which
makes the finish practically indestructible and of a
beautiful, rich black luster. Before the enamel is put
on the head is treated to a coat of anti-rust prepara-
tion, which prevents the finish from cracking, check-
ing or peeling, which so frequently
occurs with other makes of machines.

DECORATION.

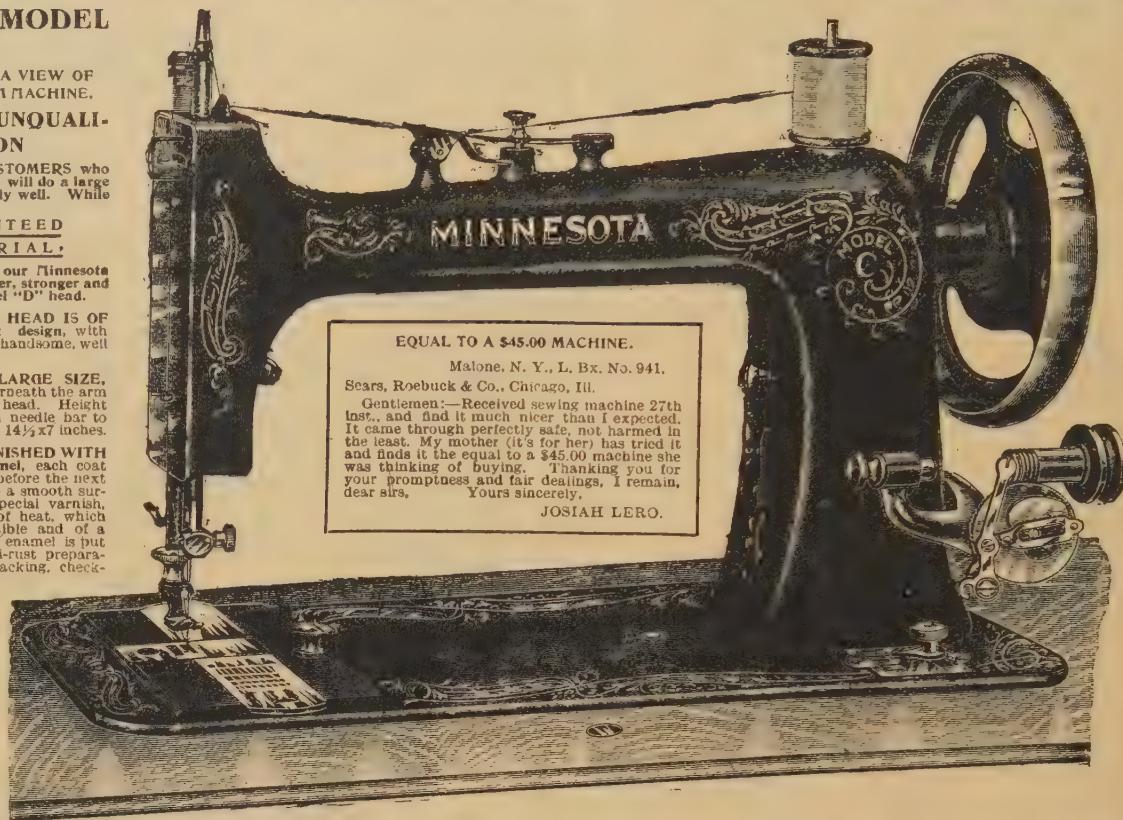
THE ARM AND BED PLATE ARE
decorated with handsome floral figures
in a combination of silver and gold,
especially designed for this machine.

NICKEL PLAT-

ING. THE RIM OF THE BAL-
ance wheel, face plate,
shuttle slides, tension plates, needle
bar, presser bar, stitch regulating plate,
presser bar lifter and screw heads are
all heavily nickel plated and form a
handsome contrast to the black enamel
finish.

IN THE CONSTRUCTION OF THE MINNESOTA MODEL

has been spared to make this one of the highest grade sewing machine heads in the world, combining all the best known features in sewing machine head construction, in order to produce a sewing machine head which for simplicity, ease of operation and ability to perform a large variety of work, would not be excelled by any sewing machine used by any other manufacturer, regardless of the price of sewing machine it is used on. Our Minnesota sewing machine heads throughout are built along the lines of the most advanced ideas in sewing machine construction. We have in our factory a corps of the most expert mechanics who are continually experimenting and trying out new features, new ideas, always working for the betterment of the machine, and wherever we can improve the machine in the slightest degree, such idea is immediately adopted, even if it increases the manufacturing expense. We aim to give our customers, not only a sewing machine as good as they can obtain elsewhere at any price, but even a little better. We feel that our customers are entitled to the best it is possible to produce, and entirely different from the policy of many dealers, particularly among catalogue concerns, it is our constant effort to improve the quality of our merchandise, to make it a little better than is necessary, perhaps, so that the machine or other item of merchandise cannot fail to give satisfaction to the customer. This is the policy we have followed in the construction of our line of Minnesota sewing machines, and it at any time within a month or a year after this catalogue is issued, we are able to make a still further improvement on this Minnesota machine head, you can feel sure that you will get the benefit of such improvement, and a machine embodying our very best ideas and latest improvements will be furnished you. In our line of Minnesota sewing machine heads we can state without fear of contradiction that we produce the highest grade sewing machine head made of highest grade materials, and put together by more skilled mechanics and with better care than is used by other makers. We use a better grade of iron and steel, we use heavier nickeling, heavier enamel, more time and effort is put on every single operation, such as the drawing, shaping, punching and bending



EQUAL TO A \$45.00 MACHINE.

Malone, N. Y., L. Bx. No. 941.

Sears, Roebuck & Co., Chicago, Ill.

Gentlemen:—Received sewing machine 27th
Inst., and find it much nicer than I expected.
It came through perfectly safe, not harmed in
the least. My mother (it's for her) has tried it
and finds it the equal to a \$45.00 machine she
was thinking of buying. Thanking you for
your promptness and fair dealings, I remain,
dear sirs, Yours sincerely,

JOSIAH LERO.

of the steel parts, the length of time the nickel plated parts stay in the battery, the amount of work put into the enameling, finishing and polishing. All this enters into the result of producing a sewing machine head, the most important part of the machine, such as cannot be compared with the sewing machine heads found on the general run of machines.

ALL BEARINGS ARE MADE OF THE BEST STEEL THAT CAN BE properly tempered and case hardened so as to minimize the friction and prevent wear. All bearings are fitted with adjusting devices whereby any lost motion caused by the slight wear through years of constant use can be taken up.

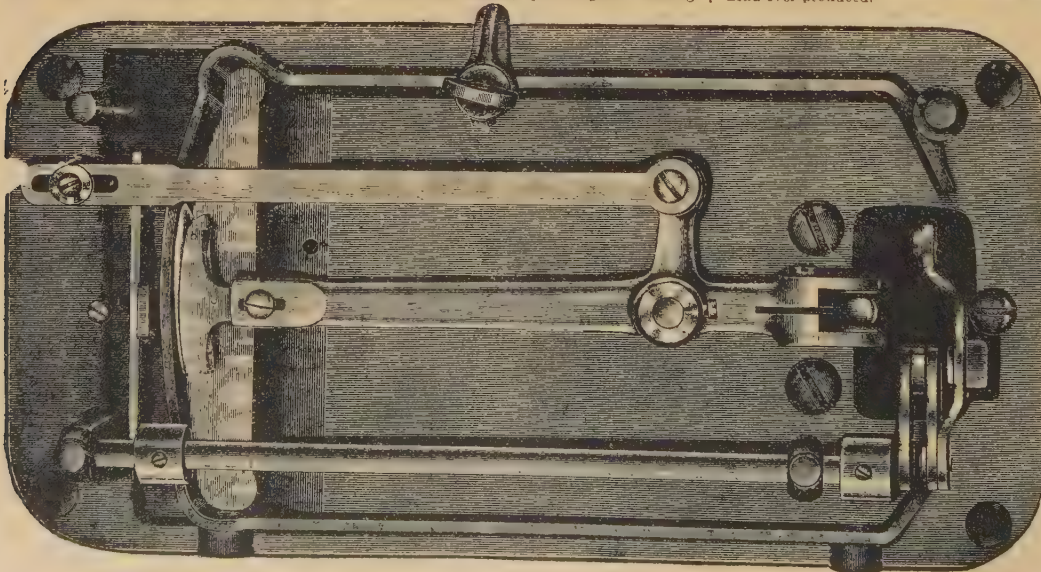
RUNNING SPEED. EVERY MACHINE BEFORE BEING SHIPPED from the factory is put to the severest possible test, being set up and attached to a power pulley and run at a speed five times greater than it is possible to run any machine by foot power, and by this severe test we first learn that every machine is perfectly true in every particular and capable of the highest possible speed.

OPERATING PARTS. OUR MINNESOTA MACHINES ARE CON- structed with less running or operating parts than any other machine on the market, rendering them easy to understand and operate, light running and free from vibration and noise. To do away with the liability to get out of order, common to many machines, the mechanism is so constructed that the few running parts in the Minnesota head operate entirely independent of one another and all driving power is supplied direct from the main shaft without the agency of the numerous connections, cogs and many unnecessary devices used in some machines to propel the feed, shuttle and needle bar. The operator does not have to tamper with or adjust these parts regardless of the weight of goods being sewed. The construction has made the Minnesota head famous as the most durable head ever produced.

ADJUSTMENT. MUCH DEPENDS upon the adjust- ment of the working parts, for should any part, for instance the shuttle, be adjusted 1-32 of an inch out of place the harmony between the parts will be destroyed and imperfect work will re- sult. The operating parts of our Minnesota machines receive the finest and most accurate adjust- ment and are tested on all grades of materials and pass through numerous inspections, so that it is practically impossible for a Minnesota machine to leave our factory unless perfect in construction and adjustment.

THE NEEDLE BAR IS ROUND AND MADE of the very best quality tool steel, highly tempered. It is absolutely positive in its action, insuring even and automatic operation on materials of any weight and thickness.

THE SELF SET- TING NEEDLES FOR THIS MACHINE ARE THE very best grade of needle it is possible to procure. Every needle is inspected and tested as to size, temper, position of the eye, etc. The needle bar is constructed with a groove so that the needle can only be placed in the proper position. It is not necessary to guess at the height or position of the needle, as is the case with many other makes of machines.



Our Minnesota Model "B"

AN ENTIRELY NEW ADDITION TO OUR MINNESOTA LINE, FITTED WITH DOUBLE BALL BEARING STEEL PITMAN.

IN THIS MINNESOTA MODEL "B" SEWING MACHINE, FITTED IN THIS

five-drawer drop head cabinet, we believe we have one of the handiest, most attractive sewing machines ever placed on the market.

THE CABINET IS THE POPULAR FIVE-DRAWER STYLE. TWO DRAWERS ON EACH SIDE AND ONE CENTER OR PUSH DRAWER. Made of extra selected beautiful solid sawed golden oak, of the appearance of this Minnesota Model "B". Shown on any cabinet offered by any other dealer. This is a beautiful effect not only in the appearance of the cabinet, but in the colored marquet effect, in beautiful contrast to the solid golden oak finish of the woodwork, a rich handsome high class effect that is sure to please you. Send us your order, and if you do not agree with us that you have never seen sewing machine woodwork to compare with this, you may return the machine to us and get your money back at once.

THE WOODWORK ON THIS OUR MODEL "B" SPECIAL IS A MUCH HIGHER GRADE THAN THAT FOUND ON MACHINES sold by others at double this price. It is made of well seasoned solid oak, finished in the highest and most beautiful manner. The drawers are large and roomy, the side drawers being fitted with knobs, nicely oxidized; the center or push drawer is partitioned off for convenience for keeping needles, bobbins, thread, etc.

WE SHOW ONLY ONE LARGE illustration of this machine, showing the machine open and ready for work so as to bring out all the features. The machine of course can be closed up the same as any of our other drop head style machines. We make this machine in the popular five-drawer style only, any of our other drop head style machines. The drawers are large and roomy, the side drawers being fitted with knobs, nicely oxidized; the center or push drawer is partitioned off for convenience for keeping needles, bobbins, thread, etc.

WE FURNISH, FREE OF CHARGE, WITH EVERY MODEL "B" SPECIAL sewing machine. This book covers every point, makes everything so plain and simple that anyone without any previous experience can learn to take care of your machine, tells where to go for parts and when to call on us. It tells you how to use the different attachments, the runner, tucker, hemmers and binders and contains illustrations of these attachments in use.

THE MECHANICAL FEATURES OF OUR MINNESOTA MODEL "B" SPECIAL are of the same high quality as are found in the Minnesota Model "B" Upright and other drop head styles. The machine itself is of the highest type of construction, perfect in operation, easy to run, very light running, perfectly adjusted, all bearings made of solid tool steel, a machine that is almost noiseless. The finish of the metal work is also particularly fine, the machine being treated with special anti-rust preparation before being painted, and finally brought up to a beautiful high polish. The head has a nickel plated face plate and is beautifully decorated with transfer ornamentation. For more complete description of the Minnesota Model "B" head and mechanical features see page 799.

BALL BEARING THROUGHOUT. THE MINNESOTA MODEL "B" SPECIAL is distinguished over all the friction bearing points. The ball bearing feature of our stand is superior to that of any other make. Ball bearings eliminate practically all friction and make the machine run extremely light. The Minnesota Model "B" is fitted with a double ball bearing steel pitman, which is an illustration. The entire stand is absolutely rigid, especially braced and strengthened, with no vibration. The entire stand is very simple and of a very graceful design.

OUR WRITTEN BINDING 20-YEAR GUARANTEE GOES WITH EVERY machine. Every machine is sold under our three months' free trial plan by which it can be returned at any time and your money refunded. In fact, within three months if you are dissatisfied or expose to absolutely prove that we furnish the highest grade sewing machines made in the world and at much lower prices than you can get from any other concern.

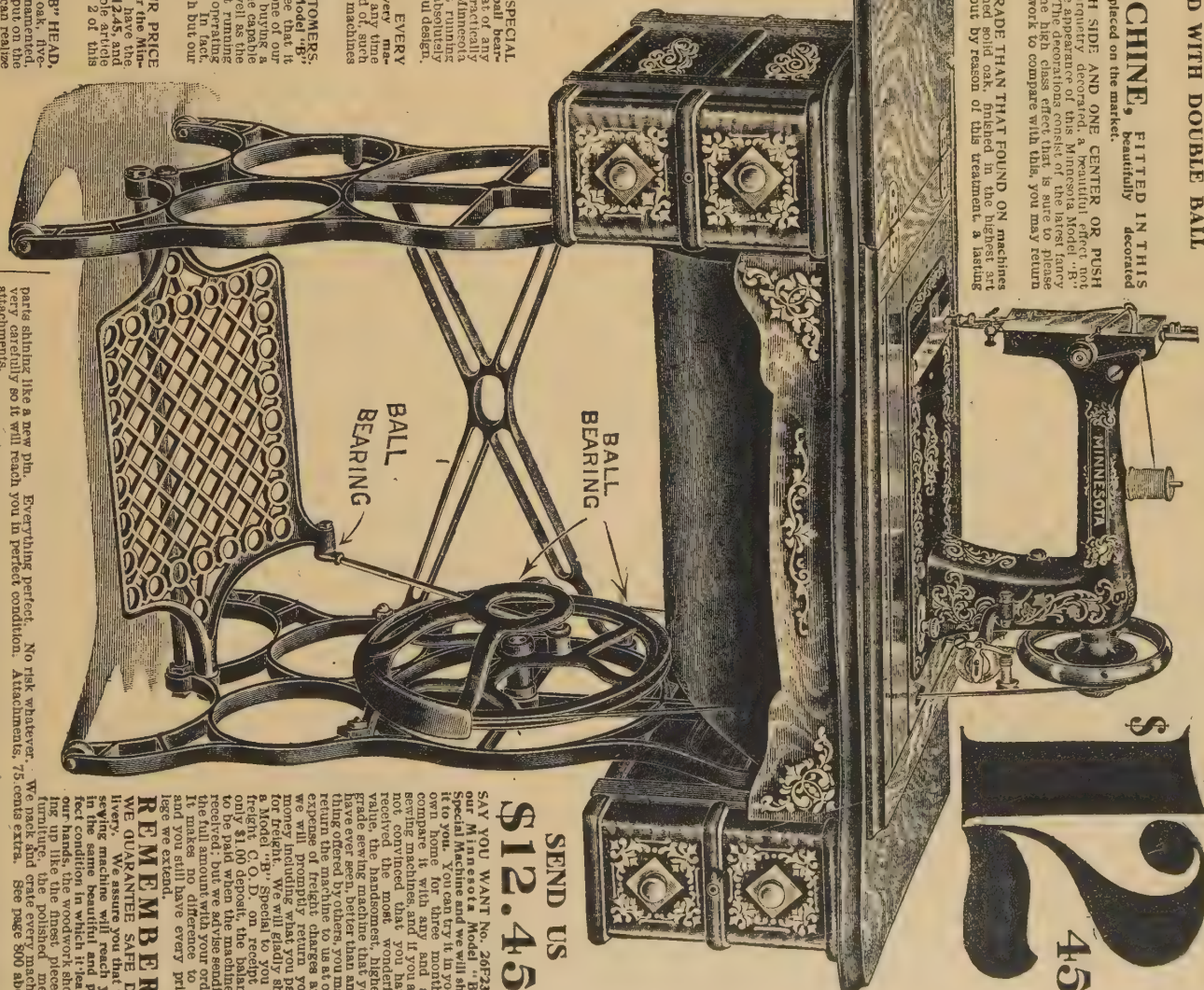
WE RECOMMEND OUR MINNESOTA MODEL "A" SEWING MACHINE TO ALL OUR CUSTOMERS. There is only a few dollars difference between the Minnesota Model "A" and the Minnesota Model "B". We always feel like urging our customers to select one of our machines, because the difference in price represents only the actual difference in cost, and by buying a Minnesota Model "A" you get the highest grade sewing machine construction it is possible to produce, a machine capable of doing any and all classes of family sewing, a machine which will run for years. You get the lightest and easiest running machine and the most interesting machine on the market today, constructed with ball bearings in the operating sewing mechanism. The stand is the lightest running because all the bearing parts have ball bearing adjustment. In fact, you get the very best of everything, and you get it on the basis of the actual cost of material and labor and with but our one small margin of profit added.

THE PROFIT SHARING CERTIFICATE IS YOURS. WHILE OUR PRICE of \$12.45 for the Minnesota Five-Drawer Model "B" Special Machine is a wonderfully low price as low as we can make it, yet you have the opportunity of sharing in our profit if you send us your order. You will get a Profit Sharing Certificate for \$12.45 and this, together with your other purchases from us will enable you to share in our profit. Look over Profit Sharing pages 1 and 2 of this catalogue and see what is yours as your share of the profits in this business.

NOTE THE SPECIAL FEATURES. THE HIGH ARM, THE GENUINE MODEL "B" HEAD, DRAWER, DROP HEAD CABINET, decorated with the latest transfer marquet effect, the beautiful solid oak, the colored marquet effect, in beautiful contrast to the solid golden oak finish of the woodwork, a rich handsome high class effect that is sure to please you. Send us your order, and if you do not agree with us that you have never seen sewing machine woodwork to compare with this, you may return the machine to us and get your money back at once. It is the only way in which you can realize the value of the Minnesota Model "B" Special Machine to examine. It is at our special price, \$12.45, how much superior to any sewing machine offered in any other catalogue or by dealers generally. Only a trial can prove what a high grade and beautiful sewing machine it is.

Special, Marquetry Decorated, Five-Drawer, Drop Head Sewing Machine,

\$12.45



SEND US

\$12.45

SAY YOU WANT No. 26F24, our Minnesota Model "B" Special Machine and we will ship it to you. You can have it in three months complete it with any and all sewing machines, and if you are not convinced that you have received the most wonderful grade sewing machine that you have ever seen, better than anything offered by others, you may return the machine to us at our original price. We will promptly return your money including what you paid for freight. We will gladly ship a Model "B" Special to you by express, \$1.00 deposit. The balance is to be paid when the machine is received; but we advise sending the full amount with your order. It makes no difference to us whether you will have every privilege we extend.

REMEMBER.

WE GUARANTEE SAFE DELIVERY. We assure you that you will receive your machine in the same beautiful and perfect condition in which it leaves our hands, the woodwork showing up like the finest piece of furniture. We pack and crate every machine. See page 800 about attachments. No risk whatever. We pack and crate every machine. No. 26F24 Our Model "B" Special Marquetry Five-Drawer Drop Head Cabinet \$12.45 Shipped from our factory at Dayton, Ohio. Price See page 800 about

OUR 7-DRAWER DROP LEAF AND BOX COVER

MINNESOTA

MODEL "B" SEWING MACHINE

DO NOT BE MISLED BY SEWING MACHINE ADVERTISEMENTS. There are any number of sewing machine advertisers in the field, any number of very attractive sewing machine catalogues published, with beautiful illustrations, and even prices that are very attractive. Do not believe for a minute that anyone else can furnish you with a sewing machine of the same quality as our Minnesota at our price. No other dealer or manufacturer can do it. If you doubt our ability to furnish you a very much finer sewing machine in every way than you can get for the money from anyone else, just let us send you a sewing machine to examine and try. If you do not like to send the money with your order, send only \$1.00 deposit, balance payable C. O. D. Take our machine home, try it, do any kind of work on it, put the agent's sewing machine next to it for comparison, get the sewing machine offered in any other catalogue, try them all, and if the Minnesota does not lead them all and come out of the test with flying colors, then we won't expect to make a sale; you may return our machine, and any money you have paid us or deposited in your bank will be promptly returned to you, and we will return the amount you paid for freight charges. It is true that you can find seven-drawer sewing machines in other catalogues priced at \$14.00 to \$16.00, a very near approach to our wonderful \$13.20 price, but the difference is not alone in the \$1.80 or \$2.80; it is a far greater difference than this in the quality. You will find by comparison that the Minnesota Model "B" seven-drawer machine as illustrated on

this page is worth \$10.00 to \$15.00 more than the machine that would be furnished for \$14.00 to \$16.00 by anyone else. We know all this from comparison; there is no doubt about it, and we do not want you to be deceived by attractive pictures and catchy prices that may be offered in other catalogues. IN THIS, OUR SEVEN-DRAWER DROP LEAF and box cover Minnesota Model "B" Sewing Machine you will find all of the high grade features that have made the Minnesota Sewing Machines famous for years. You will find the head of this machine the best sewing machine head on the market, the least complicated, the least liable to get out of order, the simplest, the easiest running, a sewing machine that will do the greatest variety of work. You will find the cabinet itself almost a work of art. The illustration will give you only a little idea of the beautiful rich carving and heavy embossing. It is impossible to bring out the rich grain effect of the oak, nor can we show the same effect in the box cover, which you see behind the machine. The drop leaf is large and ample for the handling of any kind of material. In the illustration the leaf is extended. While most of our customers prefer the drop head cabinet style of sewing machine, this upright style of sewing machine with the drop

leaf and separate box cover is still very popular, is preferred by quite a few people, and as far as a work doer is concerned, this style machine will turn out as much work and as good work as any other. The Model "B" head is exactly the same, a very high grade head on the upright as well as the drop head style; the stand is the same, an extra high grade, thoroughly well made, strongly braced, very durable and rigid stand. The treadle and dress guard are exactly the same. The only difference is in the style of woodwork of the cabinet. One Minnesota Sewing Machine is as great in value as another. Each for style, quality for quality, for much less than double the price we ask, and no matter whether you order the Model "B" sewing machine in this seven-drawer upright style with any of the various styles we furnish it, you will be getting a wonderful bargain in a sewing machine. You will be saving a great deal of money, getting a very fine sewing machine, much better than the sewing machines offered by any other catalogue house, even very much better than the sewing machines offered by dealers and agents at \$40.00.

DESCRIPTION OF WOODWORK ON OUR MINNESOTA MODEL "B" SEWING MACHINES.



THE WOODWORK ON OUR MODEL "B" SEWING MACHINES is of a very much higher grade than is usually used in sewing machines. It is made especially for our machines, under contract, by the largest manufacturers of sewing machine woodwork in the world, who supply cabinets only for the highest grade sewing machines, and it cannot be in any way classed with the woodwork commonly used on machines that sell generally at \$25.00 or less.

MATERIALS. ONLY THE MOST SELECT GRADE OF MODEL "B" woodwork. It is carefully selected with reference to grain and color and is thoroughly aired and kiln dried to insure against warping, splitting or cracking.

DESIGN. THE MINNESOTA MODEL "B" CABINET IS A model of beauty and artistic design, second only to our Model "A". It is made on the lines of the high grade, up to date furniture, especially designed for us and not made for nor used on any other machines.

TABLE. THE TABLE IS MADE OF BUILT UP STOCK and faced with highly figured quartered oak. This construction has proven the most durable, being practically indestructible. The front edge of the table is handsomely shaped. All tables on the upright box cover Model "B" machines, as illustrated, have a drop leaf, which, when raised into place, is supported by an iron brace and produces a table of ample length for any and all requirements.

No. 262230 Model "B" Three-Drawer, Box Cover. Price.
No. 262231 Model "B" Five-Drawer, Box Cover. Price.
No. 262232 Model "B" Seven-Drawer, Box Cover. Price.

The above prices do not include attachments. We furnish a complete set at 75 cents extra, as fully explained on page 800. The small illustration shows the Model "B" upright machine with five drawers at \$12.80 Attachments, 75 cents extra.



BOOK OF INSTRUCTIONS
IS SENT WITH
EVERY MACHINE.

GUARANTEED
FOR 20 YEARS.

BALL
BEARING

Before placing your order for any machine, be sure to read the descriptions of our Improved Ball Bearing Minnesota Model "A" Sewing Machine, Ball Bearing Head, Ball Bearing Stand, Double Ball Bearing Steel Pitman.

AT OUR SPECIAL PRICE OF \$12.35

FOR THE MODEL "B" THREE-DRAWER BOX COVER, \$12.80 FOR THE MODEL "B" five-drawer box cover, \$13.20 for the Model "B" seven-drawer box cover. In all cases, we furnish a sewing machine on board the cars at our factory in Dayton, Ohio, from which point the customer pays the freight. However, the freight charges are small compared with your saving in price. The sewing machine is light, thoroughly crated for shipment, 120 price after you have paid the freight charges. With each Minnesota sewing machine we furnish a complete set of accessories, as shown on page 800. We do not include the case of attachments in making our selling prices, as there are many people who do not want the attachments. If you want attachments, we can furnish them for 75 cents additional, a complete set of the highest grade attachments, as explained on page 800.

DRAWER FRAMES. THE DRAWER FRAMES IN are of the latest skeleton type, much handsomer in appearance and far preferable to the old fashioned solid cases.

DRAWERS. THE DRAWERS ARE VERY LARGE AND roomy, made with rounded corners to harmonize with the table. The fronts are handsomely decorated with drop carvings of floral design and fitted with brass, nickel plated and polished ring pulls. The center drawer is made of built up stock, with swell front, which are in constant demand when the machine is being used. Every drawer is fitted with a lock and one key fits them all.

FINISH. IN POINT OF FINISH OUR MODEL "B" MACHINE is strictly first class and of the very latest golden color, the popular finish put on high grade oak furniture. Before the finish is put on, the woodwork is most carefully sandpapered so that the varnish, which is of the very best quality, produces a hard glossy surface. The table is hand rubbed and polished.

COVER. ALL UPRIGHT MACHINES ARE PROVIDED with box cover, made of built up stock, surfaced with quartered oak and strengthened with mouldings. The front is ornamented with carved, raised panel. The cover is fitted with sockets and lock, so that when placed on the machine it can be locked, thereby affording full protection to the head.

Mrs. Mixon says, "I Have Used All the Attachments and they Worked All Right. I Saved \$15.00 to \$20.00 by Ordering a Minnesota."

Sears, Roebuck & Co., Chicago, Ill.

Gentlemen:-I received the Minnesota machine which I bought of you about four months ago, in good condition, and I am well pleased with it. I think it is as good as the machines which sell here for \$30.00 and \$40.00. I have used all the attachments and they work all right, and I am well pleased with my machine. I think that I saved \$15.00 to \$20.00 by ordering my machine from you.

Yours truly,
MRS. MAY MIXON.

FOR FULL DESCRIPTION OF MODEL "B" Head, Attachments and Accessories, see pages 799 and 800. Stand, see page 803.

\$12.35
2.80
3.20

DRUG DEPARTMENT

IN THIS DEPARTMENT WE PRESENT A COMPLETE LINE OF

DRUGS, MEDICINAL PREPARATIONS, FAMILY REMEDIES, SOAPS, INVALID CHAIRS, NURSERY ACCESSORIES, PERFUMES, RUBBER GOODS AND SUNDRIES,



ELASTIC STOCKINGS AND BELTS, BATH CABINETS, TOILET PREPARATIONS, ARTIFICIAL LEGS, TRUSSES, VETERINARY REMEDIES AND VETERINARY INSTRUMENTS.

WE CALL PARTICULAR ATTENTION to this, our very complete, thoroughly up to date and high class Drug Department, including everything in the line of drugs, druggists' sundries and everything in the lines mentioned above. This department includes a larger and more carefully selected line of preparations and sundries than we have ever before presented and we believe it to be the best drug department in the country.

EXPERT CHEMIST IN CHARGE. The manager of our Drug Department is a thoroughly competent, highly educated, technical chemist and pharmacist, and is a graduate of the best chemical and pharmaceutical courses in the country. In addition to this training he has also had many years' practical experience in charge of retail drug stores and drug manufacturing concerns and knows every detail of the trade. He has associated with him a large corps of registered pharmacists and chemists, all of whom have been personally examined by the Illinois State Board of Pharmacy and received certificates of proficiency in their profession. You therefore can feel assured that you are perfectly safe in entrusting us with an order for anything in this department, feeling sure that all your drug orders will be made up carefully and accurately and of absolutely pure ingredients.

DRUGS AND MEDICINES.

PROBABLY IN NO OTHER LINE is it so easy to practice adulteration as in drugs and medicines. Chemicals, of varying strength can be secured, quality can be secured to match any price, cheapened and inferior drugs and chemicals are offered by some manufacturers and strictly pure goods by others. We wish to say most emphatically that we use only the very best, purest and highest grade drugs and we carefully analyze every drug and chemical we use to ascertain its purity and prove its identity. We will not use any goods that are not strictly pure and up to a certain high standard of quality and this is your safeguard in ordering drugs from this department.

THE SAME CONDITION holds true in medicines. For example, preparations like Beef, Iron and Wine can be made to sell at all prices, from 70 cents a gallon upwards, depending upon the material used. Please remember this in comparing prices on drugs and medicines and bear in mind that a preparation like Beef, Iron and Wine may be, very much cheaper at \$2.00 a gallon by reason of its efficiency than the inferior, weakened and adulterated preparations that might be sold as low as 70 cents a gallon.

WE GUARANTEE OUR PRICES THE VERY LOWEST, quality considered; no one undersells us if the quality is only taken in consideration. Our prices in this line and throughout our institution are based on our cost for material and labor with just our own small percentage of profit added. We ask only a uniform small profit on drugs and we guarantee that our prices are below any kind of competition, quality always, especially in this line, being taken into consideration.

OUR OWN LABORATORY. About four-fifths of the drugs and remedies sold by us are prepared in our own laboratory and so labeled. Our laboratory is known as Seroco Chemical Laboratory and it is second to none in the country. We positively guarantee every preparation from the Seroco Chemical Laboratory to be absolutely pure, positively free from any adulteration, made of the very best drugs and never cheapened in any way; in fact, with our facilities, with the most skilled chemists and pharmacists, with the facilities afforded in our big laboratory, we are in position to furnish a better and higher grade of preparations than can be furnished by any other concern. We are in better position than any retail druggist can possibly be in to thoroughly test and carefully analyze the goods we buy and sell, to know they are strictly pure and of the highest efficiency. You are sure of getting not only the highest quality, but you are also sure of getting the lowest prices, one-half the prices charged by others and many times even less than this.

THE PRICES ASKED by the manufacturers for most patent medicines make it impossible for us to save you more than from 25 to 50 per cent, whereas, from our own laboratory, the Seroco Chemical Laboratory, we can furnish you higher grade remedies on the basis of the actual cost for the ingredients, compounding, package, etc., with but our one small percentage of profit added, and as a rule, the price is from one-third to one-half that charged by retail dealers for inferior goods.

OUR POSITION ON THE PATENT MEDICINE QUESTION.

WE SELL NEARLY ALL OF THE ADVERTISED or so called patent medicines without adding our recommendation to any particular preparation. (We can furnish only the patent medicines listed on page 841.) We simply furnish our customers such advertised patent medicines as they may want and, which they would buy anyway, just the same as we supply any other merchandise, giving our patrons, however, the advantage of our buying facilities and supplying this class of goods at from 25 to 40 per cent lower prices than the prices which they would have to pay at any drug store. It must be understood, however, that we know nothing about the formulae or ingredients and we can, therefore, say nothing for or against the merit of such patent medicines.

IN ADDITION we furnish to our customers a selected line of household remedies, not only for the minor ills, but also for chronic diseases, and these remedies, being prepared in our own laboratory under our own supervision, every ingredient going into these remedies being known to us and the formula itself being in every instance one used by thousands of physicians as the most reliable and efficient for the treatment of symptoms for which they are intended, we do not hesitate to guarantee them absolutely pure and harmless and to highly recommend these remedies, feeling confident that they will meet all reasonable hopes and expectations of the customer.

THESE HOUSEHOLD PREPARATIONS of ours, put up in the Seroco Chemical Laboratory, are preparations that are the result of a great deal of experience and are based on the most successful formulas and prescriptions that are recognized by practitioners as the most successful in the treatment of these certain symptoms and for the relief and cure of the disorders and diseases for which they are intended.

IN ALL CASES OF ACUTE SICKNESS, it is usually necessary, and diseases it is advisable, to employ the services of a skilled physician. The patient may not know what is ailing him; he may not be able to judge as to the nature of his symptoms, and a careful diagnosis should be made and the treatment employed should be suitable to his condition as ascertained by the physician's examination and as determined by his judgment. When you know, however, that you are suffering from indigestion or stomach trouble; when it is a question of saving for yourself inconvenience, time and expense; when you know that your ailment is a catarrh trouble, which may have become chronic and which neither by treatment of the physician or by the use of so called patent medicines has been benefited, you need not hesitate to give our household remedy for indigestion or for catarrh, as the case may be, a fair test, as it may be just the remedy that covers your condition exactly, affording quick relief and a possible cure within a comparatively short time.

EVERY ONE OF OUR HOUSEHOLD REMEDIES is considered one of the best, if not the best prescription employed by the most successful medical practitioners for the treatment of the condition for which we supply them. Of this fact you may be certain. We also wish to emphasize the fact that these remedies are prepared in our own laboratory; that we know every ingredient that goes into the preparations, and we consequently know and can assure you that they are absolutely harmless. You are not taking the slightest risk in giving our household remedies a thorough trial.

WE DO NOT CLAIM that any one of our household remedies is a "cure (or anybody else) can claim that without a diagnosis of your case we know beforehand that our remedy will cure you. This would be unreasonable, and you would have a perfect right to question our sincerity. What we do know is that our household remedies comprise the most valuable and highly successful prescriptions for the different ailments which they cover. We know that there is nothing harmful in any single one of our preparations. We know that they have afforded relief and even permanent cure in hundreds and thousands of cases. We know that they are prepared with the greatest care, and we know that we are able to and do offer these remedies for a fraction of the cost of what same prescription would cost put up in any drug store.

YOU CAN EASILY ASCERTAIN whether any one of the household remedies we recommend is suitable for the treatment, relief and cure of your case. You are taking no risk, for we do not ask, nor do we expect, that you should risk a single penny when making a test of these remedies. They may be the best remedies made, they may have relieved and cured thousands of men and women, which fact would ordinarily be sufficient to secure your confidence. No matter how good a remedy may be, no matter how much it has done for others, the question for you to determine is "What will it do for me?" Is it at all suitable for your particular case? To learn whether it is or not you have the privilege of ordering the first bottle or package of our household remedies with the understanding that after you have used it you find that it has not benefited your case, upon receipt of your report to that effect and the statement that you have never ordered or used the same remedy before, we will refund you the entire amount you have paid for the first package. We shall not expect you to be put to any expense or to proceed with the treatment, unless you find that the medicine is helping you and seems to be what you need for obtaining relief and a cure.

PRESCRIPTION DEPARTMENT.

OUR PRESCRIPTION DEPARTMENT is under the direct charge of one of the most able chemists and pharmacists in the country. Every prescription is compounded with the greatest care, only the very best drugs are used, and yet we are able to save our customers in nearly all cases one-half in price. If you send your doctor's prescription, or any other prescription, to us, you can rest assured it will be given professional care. There will not be any substitutions such as local drug stores are often compelled to make for want of certain drugs. The prescription will be compounded in the most scientific manner and returned to you immediately and at a saving in price on an average of more than one-half.

WE DO NOT HANDLE OR SELL SPIRITUOUS LIQUORS.

POISONOUS DRUGS. We will not fill orders for morphine, opium, laudanum or cocaine or any preparation containing them, either with or without a physician's prescription.

OUR FAMILY REMEDIES comprise the most commonly used remedies and preparations for the housewife. Remedies that should be on the shelf of every home ready for emergency and sickness. It also includes other well known sundries and appliances for household use.

NURSERY ACCESSORIES. This includes talcum powder puffs, rattles and other items for the amusement and comfort of the baby.

PERFUMES. We wish to call special attention to our perfumes. We have made arrangements with one of the most famous French perfumers, located at Grasse, France, for all our perfumes. They will be shipped to us from Grasse, France, in sealed packages, and we will bottle these elegant floral odors in small bottles and furnish them to our customers at practically cost. Every one admires an exceptional fine perfume and we assure you that the perfumes we sell at our best price are the same, or in some cases a higher grade, to what is ordinarily sold at retail stores at 65 cents to \$1.00 per ounce.

TOILET PREPARATIONS. Our toilet preparations are of exceptionally fine grade and will have the effect desired. We also absolutely guarantee that no toilet or facial preparation we list contains arsenic, mercury, corrosive sublimate or any form of poisonous ingredients. Many of our face powders and rouges we import from France direct, as the French stand today as the most expert in this line of work.

RUBBER GOODS AND SUNDRIES. We carry a complete line of rubber sundries, including water bottles, fountain syringes, nipples, urinal bags, complexion bulbs, wrinkle eradicators, toilet masks, rubber gloves, finger cots, invalid rings, bandages, rubber sheeting, ice bags and nearly every item carried in the up to date rubber line.

SOAP DEPARTMENT. Our soap department includes all the finest medicated and fancy toilet soaps. They are all made by the highest grade soap manufacturers and are guaranteed as represented.

ELASTIC STOCKINGS. Our elastic stockings are made in our own house, by experienced and high salaried men, and are manufactured of the best grade rubber and lilac silk. With our large facilities we are prepared to make on short notice all kinds and sizes of elastic goods for all parts of the body at rock bottom prices.

ARTIFICIAL LEGS. We make to order any form or size of leg, stump or foot. This division is under an expert who has made this work a life study. We guarantee a perfect fit and satisfaction.

INVALID CHAIRS. Our invalid chairs are the best that can be manufactured. We carry a complete line of all forms and shapes of reclining house and street chairs, propelling chairs, reed chairs, children's chairs, etc. Send for our special Invalid Chair Catalogue.

BODY BRACES AND SUPPORTERS. Our line of body braces, shoulder braces, abdominal belts and supporters is very complete and of the highest grade. They are of various sizes and ordered according to size.

TRUSSES. We handle nothing but the very best grades of trusses, made for us by one of the largest truss manufacturers in the world. They are fitted by experts in the line, and a perfect fit and satisfaction is guaranteed.

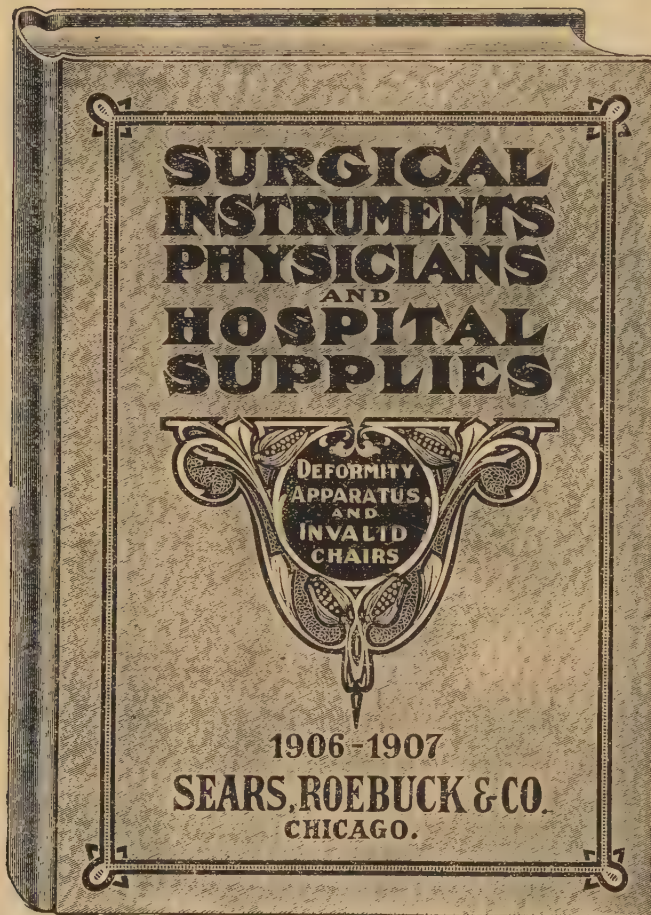
BATH CABINETS. We have now made arrangements whereby we are exclusive dealers in the famous Quaker Bath Cabinet. This cabinet needs no introduction, as it is the recognized best, up to date steel frame cabinet manufactured. Do not confuse the old fashioned wood frame with our new up to date steel construction frame.

ACIDS, POISONS OR INFLAMMABLE GOODS CANNOT BE MAILED.

HOW TO ORDER.

IN ORDERING state the catalogue number of the goods you want, enclose our price and your order will be carefully filled by us with the understanding and agreement that if anything does not prove perfectly satisfactory, it can be returned to us at our expense and your money will be promptly refunded. Where goods can be mailed, we state the amount of postage required with the description of the article. If you order goods to be sent by mail, don't fail to include the necessary amount of postage. Please remember also that we do not fill orders for less than 50 cents, as fully explained in the introductory pages of this book.

A SPECIAL CATALOGUE FOR PHYSICIANS AND SURGEONS FREE



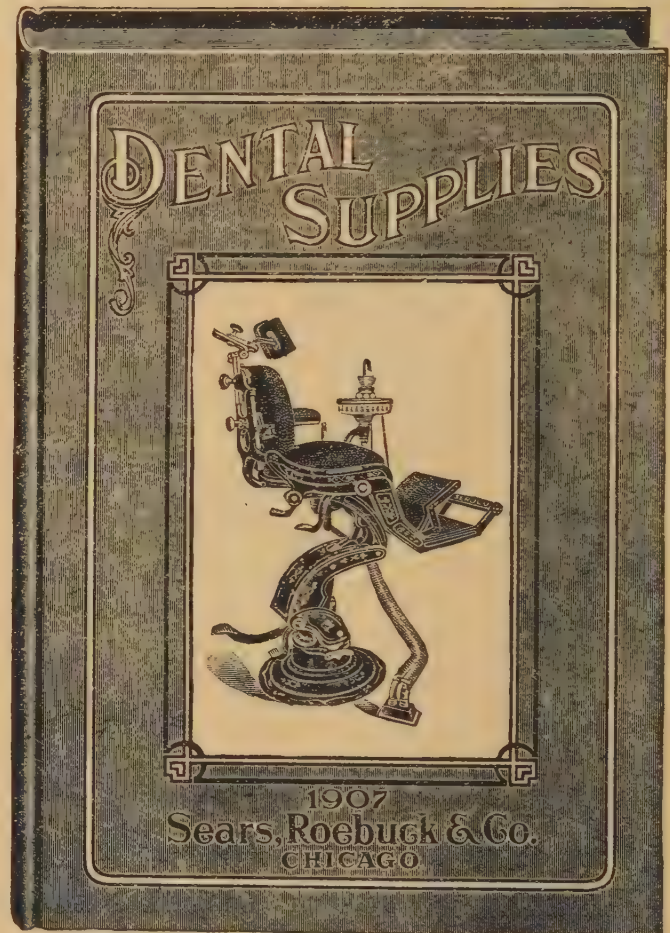
WE ISSUE A VERY COMPLETE, SPECIAL CATALOGUE of Surgical Instruments and Physicians' Supplies, which will be mailed to any physician free on application. We don't send it to anyone except physicians and surgeons, for no one else would have any use for it. This special catalogue for physicians and surgeons illustrates and describes the most complete line of surgical instruments and physicians' supplies than the same high quality of goods can be bought elsewhere. We handle only the very highest grade of instruments, appliances and supplies, everything sold subject to approval, with the understanding that if the quality is not the very best, the goods can be returned to us at our expense and the money and transportation charges will be promptly refunded.

IF YOU ARE A PHYSICIAN OR SURGEON don't pay specialty house prices for your instruments. We can save you so much money that you will be surprised and you will also be surprised at the high quality of the goods we handle in this special department.

IF YOU ARE A PHYSICIAN OR SURGEON you should write for this catalogue immediately. Just ask us to send you our free Catalogue of Surgical Instruments and it will be sent to you immediately by return mail, postpaid. It is a large book, as illustrated, containing 160 pages, fully illustrating and describing and pricing at the lowest prices ever heard of the most complete line of these goods ever offered to the profession.

DOCTOR, please don't buy another thing in this line until you first write and get our free Catalogue of Surgical Instruments and Physicians' Supplies and see what we offer you.

A SPECIAL CATALOGUE TO DENTISTS ONLY FREE



WE HAVE JUST ISSUED the most complete, comprehensive and lowest priced Catalogue of Dental Instruments and Supplies ever published, and this handsome and valuable catalogue as illustrated, we will gladly mail free to any dentist on application. Encouraged by the success we have made in selling surgical instruments of the highest quality, at prices in many instances one-half what the regular specialty houses ask for the same goods, and also in response to many inquiries as to whether we could furnish dental instruments and supplies on the same low price basis, we have established this new department of dental instruments, following the same policy that has proven so successful in our department of surgical instruments. Our lines of dental instruments and supplies are now complete and our special catalogue illustrating, describing and pricing it all is just off the press. It will prove a revelation to every dentist. These instruments and supplies have always been sold at high prices on a long profit basis, and our new plan of handling these goods is in direct opposition to the regular method. We are offering everything in the line of dental instruments and supplies, all of unquestioned quality, the very best in every class on the basis of our first cost in the largest quantities, adding only a very narrow margin of profit.

EVERY DENTIST NEEDS THIS CATALOGUE. It not only shows the complete line of dental instruments and supplies at lower prices than any concern ever dared offer direct to the dentist, but also the most complete line of artificial teeth ever presented.

IF YOU ARE A DENTIST, please write us and let us send you this new Catalogue of Dental Instruments and Supplies. Ask for our Catalogue of Dental Instruments and Supplies and it will be sent to you immediately by return mail, postpaid, everything with our compliments.

These remedies are neither patented nor secret preparations. We publish the ingredients so you may know what they contain. We positively guarantee that they contain the ingredients named and nothing else. They represent the best standard formulas in prepared form for the treatment of the conditions for which they are intended.

DR. WILDEN'S QUICK CURE FOR INDIGESTION AND DYSPEPSIA

DO YOU SUFFER FROM INDIGESTION? Do you have dyspepsia? Does your food distress you?

DO YOU SUFFER after meals from a stuffed up, choking feeling and difficulty in breathing, pain in the chest, as if a lump were there? These are some of the easily recognized and sure symptoms of indigestion. Send for Dr. Wilden's Quick Cure for Indigestion and Dyspepsia, a stomach remedy of recognized merit. Each tablet contains in correct proportion: Sodium Bicarbonate,



Extract Rhubarb, Extract Gentian, Powdered Capsicum, Powdered Ipecac, Powdered Pancreatin, Powdered Willow Charcoal.

THIS VALUABLE PRESCRIPTION is furnished by us, designated as Dr. Wilden's Quick Cure for Indigestion and Dyspepsia; is put in the form of chocolate coated, easily taken tablets and highly recommended for the treatment and cure of indigestion and dyspepsia. If you suffer from only an occasional attack of indigestion, even though your stomach is out of order but seldom, keep Dr. Wilden's Quick Cure for Indigestion and Dyspepsia on hand, take a tablet after your meals as a protection against the trouble. You can then enjoy your meals without suffering from a distressed condition of your stomach. In fact, you won't know you have such an organ as a stomach, so far as any pain is concerned.

Price, only 35 cents per box, containing fifty doses, enough for fifty treatments.

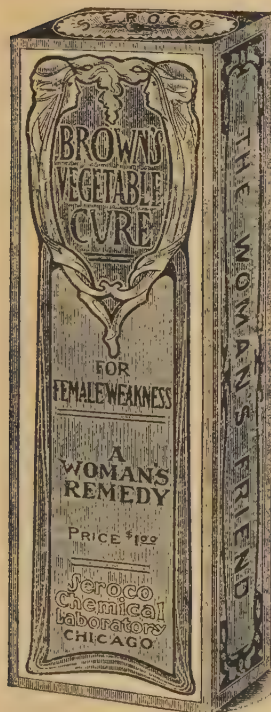
FOR 35 CENTS we furnish a box of Dr. Wilden's Quick Cure for Indigestion and Dyspepsia, containing almost double the number of tablets or treatments found in boxes of other so called dyspepsia tablets that retail at 50 cents everywhere.

FOR 54 CENTS we furnish a large box containing as much as three small ones and more tablets than are contained in any other dyspepsia remedy that retails at \$1.00.

BROWN'S VEGETABLE CURE FOR FEMALE WEAKNESS.

The Great Female Tonic and Regulator.

One 20-ounce bottle, retail price, \$1.00; our price, per bottle, . . . 52c



UNDER THE GENERAL HEADING OF FEMALE WEAKNESS are included a vast array of systemic troubles, including most derangements of the female organism and other difficulties. The term "female weakness" itself has no specific meaning and covers a multitude of ailments, in fact, given six different women with six different ailments peculiar to their sex, each one of them would be sure to characterize her trouble as female weakness. Brown's Vegetable Cure is a remedy that can be used with benefit in the treatment of diseases peculiar to women.

OUR PRICE, ONLY

52c

Regular Retail Price, \$1.00

This highly beneficial remedy contains the following ingredients in correct proportions: Partridge Berry, Helonias Root, Blue Cohosh, Black Haw, Golden Seal, Podophyllum, Hydro-Alcoholic Menstruum, Sugar q. s.

If you have any of the following symptoms, give this preparation a test, it may afford you prompt relief and an easy cure.

NAUSEA AND BAD TASTE IN THE MOUTH, sore feeling in lower part of bowels, an unusual discharge, impaired general health, feeling of languor, sharp pains in region of the kidneys, backache, dull pain in small of back, bearing down feeling, a dragging sensation in the groin, courses irregular, or suppressed, timid, nervous and restless feeling, fainting spells, temper irritable, a feeling of fullness, pain in the womb, swelling in front, sleep short and disturbed, headache, dizziness, morbid feeling and the blues, nerves weak and sensitive, appetite poor, spirits depressed, a heavy feeling and pain in the back upon exertion, fainting spells, etc.

IF YOU HAVE ANY OF THESE SYMPTOMS, try a bottle of Brown's Vegetable Cure and give this preparation a trial. It will be sufficient to show you whether Brown's Vegetable Cure is just the

remedy you need, a remedy that will not only bring relief, but a cure, so far as a cure is possible, as it has in thousands of cases of suffering women, who have given this medicine a fair test. Invalids have found health from it. One bottle will be sufficient to convince you.

BROWN'S VEGETABLE CURE FOR FEMALE WEAKNESS is a prescription that has proven highly efficient in a very large number of cases. It is put up in our own laboratory, under our own supervision, and is guaranteed to contain nothing harmful, but made up of the ingredients named above, which are known to have the best effect in cases where the symptoms of female weakness are present. We offer it with every confidence and, if you are suffering, you can give this remedy a trial. If it affords you no relief, it will not harm you and we will return you your money, if you have not used this remedy before.

No. 8F4 Regular price, per bottle, \$1.00; our price, per bottle, . . . \$0.52
3 bottles for, . . . (Cannot be mailed on account of weight) . . . 1.50

DO NOT WAIT until your digestion or occasional stomach trouble has become chronic. Do not think that because you suffer from distress after meals only once in a while you should overlook it. With Dr. Wilden's tablets at hand for convenient use, you can check the trouble and at the slightest intimation of indigestion, the least fullness or uncomfortable feeling after eating, take a tablet (they dissolve easily) and in a short time you will be relieved. At the same time the stomach is toned and strengthened, better able to perform its natural functions and you are protecting yourself against after complications.

ONE TABLET OF DR. WILDEN'S QUICK CURE FOR INDIGESTION AND DYSPEPSIA

helps the stomach to digest food. There is a recognized stimulating power to aid digestion in a single tablet of this stomach remedy and yet this splendid preparation does not contain one single particle of opium, calomel or any other harmful ingredient, but it nevertheless assists the stomach and strengthens the digestive organs.

YOU MAY PREFER TO HAVE YOUR PHYSICIAN take charge of your case and prescribe for you. You may wish to get information as to the merit of Dr. Wilden's Quick Cure for Indigestion and Dyspepsia, and he can judge by the printed formula and you will find that he will tell you in all fairness that this prescription is one of the best for the treatment and cure of indigestion and dyspepsia. We do not believe there is a preparation on the market that possesses more valuable properties to stimulate digestion than are found in Dr. Wilden's Quick Cure for Indigestion and Dyspepsia.

DR. WILDEN'S QUICK CURE FOR INDIGESTION AND DYSPEPSIA

is the best remedy of its kind. It is, however, of importance to you to know whether it will reach your case or whether it will benefit your condition. We are, therefore, willing that you should send for a box of Dr. Wilden's Quick Cure for Indigestion and Dyspepsia, with the understanding that you can give it a trial, and if it does not benefit you, simply tell us that you received no benefit from it and that it is the first package that you have tried, and we will immediately return your money. We have great confidence in this remedy and we do not want any of our customers to suffer, if we are able to offer them the means of relief and cure. We have supplied this preparation for many years, and from reports received from our customers, we feel justified in recommending Dr. Wilden's Quick Cure for Indigestion and Dyspepsia to those that need a remedy of this kind, believing that it will do for them what it has accomplished for thousands of others who have given it a fair trial and found it satisfactory in every respect.

No. 8F1 Regular price, 50c; our price, 3 boxes for \$1.00; per box, . . . \$0.35

No. 8F2 Regular price, large box, \$1.00; our price, per box, . . . \$1.50

3 boxes for, . . . 1.50

If by mail, postage extra, small box, 4 cents; large box, 8 cents.

CELERY MALT COMPOUND.

A HIGH CLASS PREPARATION.

Large 20-ounce capacity \$1.00 bottles. OUR PRICE, ONLY 52c
A NERVE BUILDER, BRAIN TONIC AND STIMULANT.



CELERY MALT COMPOUND contains the following ingredients: Celery Seed, Liquid Extract of Malt, Coca Leaves, Cinchona, Senna, Couch Grass, Rochelle Salts, Iron Phosphate, Hydro-Alcoholic Menstruum, Sugar q. s.

CELERY COMPOUND has for years been recognized as one of the best tonics. Our celery compound is improved by the addition of malt, making it superior to other similar remedies, and being absolutely pure and unadulterated, is regarded of superior merit as compared with any other celery compound on the market, regardless of name or price.

OUR PRICE, ONLY

52c

Regular Retail Price, \$1.00

IT IS A TRUE NERVE TONIC,

a genuine appetizer, a stimulant for both the young and old. We do not claim that Celery Malt Compound is an absolute specific for any chronic disease, but it has a much wider range of usefulness, as it is just the preparation required in hundreds of cases and where no chronic disease has taken hold, it is very beneficial in hundreds of ills that require a reconstructive tonic.

CELERY MALT COMPOUND IS A RECOGNIZED NERVE AND BRAIN MEDICINE.

It combines the tonic and quieting effects of celery and other standard tonics with the nutritive and digestive elements of malt, and thereby gives an opportunity to secure relief in nearly every form of nerve trouble. This preparation contains in concentrated form the active medicinal properties of celery seed, well known to physicians as one of the best and most controlling agencies for the nerves, also the phosphates, as required for a strong, healthy, vigorous body, and other medicinal properties in correct proportion, the value of which have been thoroughly demonstrated in all brain and nerve affections and in emaciated conditions. In addition, it contains a large percentage of malt, which creates a tendency for building up strength. All this makes it an ideal combination, and it is not only a useful tonic and stimulant but an extremely pleasant tasting preparation as well. As a brain and nerve tonic, appetizer and stimulant it has few equals in the realm of medicine. For insomnia, nervousness or mental exhaustion, loss of appetite, impoverished blood and for that tired feeling that comes from close confinement or sedentary habits, it is very effective and infinitely better than all stimulants of an alcoholic nature.

IF YOU ARE NERVOUS, EXHAUSTED, CANNOT SLEEP, DIGESTION IMPERFECT, or if you are out of sorts generally and in a low physical condition, we recommend a trial of Celery Malt Compound. As a rule it will give new life and vigor and build up the entire system.

IF YOU ARE SUFFERING you can make a trial of this preparation, under our liberal offer: order one bottle, use it and if it does not benefit you, if you do not find that it is the remedy that suits your condition and will help you, all you have to do is to notify us that you have never used the remedy before and we will refund to you, upon request, the full amount that you paid us for the first bottle of this preparation. You assume not the slightest risk in making the test. The remedy can do you no harm, and you can ascertain whether the Celery Malt Compound is the proper remedy indicated for the treatment of your condition. Large size (20-ounce bottle), sufficient for about one month's treatment.

No. 8F3 Regular price, per bottle, \$1.00; our price, per bottle, . . . \$0.52

3 bottles for, . . . (Cannot be mailed on account of weight) . . . 1.50

WINE OF LIFE—"VIN VITAE"—WINE OF LIFE.

A TONIC STIMULANT FOR THE TIRED, WEAK AND SICK OF ALL CLASSES; A RENEWER OF ENERGY; A STIMULANT FOR THE FATIGUED.

A STRENGTHENER FOR THE WEAK, AN EFFECTIVE AND AGREEABLE FOOD FOR THE BLOOD, BRAIN AND NERVES.

Retail price, per bottle, \$1.25; our price, 64c

A popular medicine because it is delightful to the taste and to the stomach. Not merely a stimulant, but a genuine toner and strengthener.

A TONIC WHICH YOU WILL FIND TO REACH YOUR CASE.



WHAT IS VIN VITAE? Vin Vitae is a preparation combining the curative, healing and strengthening powers of ingredients named below with the invigorating tonic effects of the purest and finest wines of sunny California. The herbs supply the needed food and strength for the blood and nerves; the wine element counteracts the disagreeable, nauseous properties of the herbs and gives just the right fire and life to the preparation. It is a combination producing a pleasing and effective medicinal tonic.

VIN VITAE is an ideal tonic and strengthener for all, combining all the best elements of similar medicines with distinctive and peculiar advantages of its own that make it enjoyed and appreciated by all who try it. A pleasant medical tonic to strengthen and tone up the nerves, purify and enrich the blood, invigorate brain, body and muscles, regulate the system.

VIN VITAE is an excellent tonic. It is in a class by itself. Are you easily tired? Do you sleep badly? Are you nervous? Do you feel exhausted? Have you lost your appetite? Is your stomach weak? Are you thin? Is your circulation poor? Are you weak, either constitutionally or from recent sickness? You should take Vin Vitae, because it may be just the very tonic you need.

OUR PRICE, ONLY

64c

Regular Retail Price, \$1.25

TAKE VIN VITAE and the good effects will be apparent. You will get stronger, you will feel brighter, more fresh and active; you will feel your health and strength and energy improving.

VIN VITAE MAKES WOMEN STRONG.

Weak women, easily tired, worn out by ordinary household duties, should take Vin Vitae, the Wine of Life, as a tonic. Women suffer from the diseases and troubles peculiar to their sex will realize benefit from the strengthening and tonic effects of Vin Vitae. It is a tonic for ailing and suffering women. Vin Vitae is giving thousands of women new health.

VIN VITAE is compounded in our own laboratory, under the direction of our own skilled chemists, after a formula comprising the following ingredients: Coca Leaves, Iron Pyrophosphate, Gentian, Corn Silk, Senna, Port Wine.

FOR LACK OF APPETITE, fude, worn out nerves, Vin Vitae is recommended. It improves the appetite, assists digestion, purifies and enriches the blood, carries strength to every part of the body and induces a vigor and tone not usually obtained by the use of ordinary medicine. If you are not enjoying your usual good health, if you feel the need of a powerful tonic, you need not hesitate giving Vin Vitae a fair trial.

ORDER ONE BOTTLE as a test of this splendid preparation. We offer it on its merits; offer it to our customers as an excellent preparation. Everyone who is in need of a tonic should try Vin Vitae. We offer it feeling confident that if you recommend Vin Vitae to your friends and neighbors, you will not fail to

IN FAIRNESS AND AS A PROTECTION to you, you are permitted, under the terms governing the sale of our household remedies, to order a bottle of Vin Vitae, take it according to directions, and if you do not feel a decided improvement within a few days, if you do not feel that it renews your energy, soothes the nerves, improves digestion, induces restful sleep, brings back former strength; in fact, if you do not find that it does you more good than any medicinal tonic you have taken before, notify us and we will not hesitate to refund to you on the first bottle that we ever supply to you the full amount that you have paid for it.

No. 8F12 Price for Vin Vitae, the Wine of Life, per pint bottle, \$0.64
3 bottles for (Unmailable on account of weight) 1.80

FAT FOLKS, TAKE DR. ROSE'S OBESITY POWDERS

THEY REDUCE THE WEIGHT IN A COMPARATIVELY SHORT TIME.

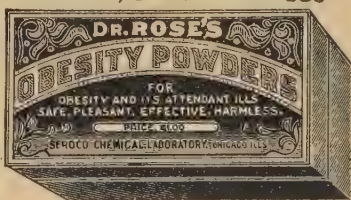
Retail price, \$1.00; our price, 3 boxes for \$1.65; per box 58c

100 MUCH FAT IS A DISEASE

and a source of great annoyance to those afflicted. It impairs the strength and produces fatty degeneration of the heart, which sometimes leads to a premature death. All people who have obesity are troubled with sluggish circulation and labored action of the heart. The patient feels lazy and burdensome. There is a sluggish condition of the whole system, while they are not exactly sickly, there is a feeling that all is not right. Nervousness, rheumatism, headache, dropsy and kidney diseases are frequent complications of obesity and, more cause to be alarmed, the heart is always affected.

SEND AT ONCE FOR A BOX OF DR. ROSE'S OBESITY CURE. It will reduce corpulence in a safe and agreeable manner. Perfectly harmless. No bad results follow its use, as is the case with many other preparations. Explicit directions and valuable information for fat folks enclosed in each box.

No. 8F14 Regular price, per box, \$1.00; our price, per box, \$0.58
3 boxes for (If by mail, postage extra, per box, 7 cents) 1.65



SEROCO SPECIFIC FOR THE TOBACCO HABIT.

No matter in what form you are using tobacco, if you want to stop the habit, Seroco Tobacco Specific is the preparation you should try.



OUR PRICE, ONLY

39c

Regular Retail Price, 50 cents.

for a tobacco specific which also has tonic effects. We do not hesitate to offer it to our customers under the liberal terms governing the sale of our household remedies. We believe many of our customers could get relief by giving this preparation a trial and, while we do not pretend to guarantee relief for every case, we offer the remedy for exactly what it is and nothing else. So much benefit has been derived from its use that we give everyone the opportunity of making a trial and test for himself and, if no benefit is received, and it is the first package you have tried, we will gladly refund to you your money upon receipt of your report to that effect.

THE SEROCO TOBACCO SPECIFIC can do you no harm but only benefit. The most important ingredients which it contains are: Powdered Chamomile—Roman, Powdered Golden Seal, Powdered Natrium Muriate, Powdered Ext. Glycyrrhiza, Powdered Cypripedium, Powdered Nux Vomica, Powdered Prunus Virginiana, Powdered Ginger, Powdered Bitterwort, Sugar of Milk q. s.

A COMBINATION demonstrated as a specific for the treatment of men addicted to the tobacco habit.

Complete information and instructions how to get the best results from the use of Seroco Tobacco Specific are furnished with each package.

No. 8F16 Regular price, regular size box, 50 cents; our price, per box, \$0.39
3 boxes for 1.10

No. 8F17 Regular price, large box, \$1.00; our price, per box87
3 boxes for 1.85

If by mail, postage extra, per small box, 3 cents; large box, 4 cents.

DR. HAMMOND'S NERVE AND BRAIN TABLETS.

A GREAT REMEDY FOR WEAK MEN.

A special prescription in a prepared form for the treatment and cure of men's special diseases and all disturbances of the nervous system.

Our price, per box, only 55 cents; six boxes for \$2.80.

DR. HAMMOND'S NERVE AND BRAIN TABLETS

are designated for the use of weak men and will not disappoint those who will use this treatment systematically and for a reasonable length of time, and a test of one single box of these tablets will be entirely sufficient to show the actual merit which they possess.

THOUSANDS OF MEN IN

ILL HEALTH, or only slightly causes, yes, thousands

of men who otherwise are strong and well, are suffering from a weakness which they are desirous and anxious to overcome. In some cases, owing to the peculiar cause of the weakness, it may require the personal supervision and treatment by a reliable physician. In such cases we warn you to be careful and under no circumstances place yourself in the hands of a so called advertising physician. Be sure that you personally know the physician as a man of standing, skill and reliability. To such a man explain your case freely and without reserve, without false pride and he will either do for you what medical science can do in such cases or else frankly give you the very best advice.

IN MANY CASES OF MEN'S WEAKNESS it requires, however, only a safe yet powerful stimulant; a remedy that will reach the nervous system and build up the former strength and endurance without having a disturbing effect upon the digestive organs. There is but one prescription that has been tested for many years that will do this; but one remedy that will meet, in the majority of cases, the expectations of those who require a medical treatment of this kind; a prescription which we have sold for many years—Dr. Hammond's Nerve and Brain Tablets. These tablets comprise the following ingredients, in correct proportion: Dried Sulphate Iron, Potassium Carbonate, Asafetida, Ext. Damiana, Aloin, Zinc Phosphate, Ext. Nux Vomica.

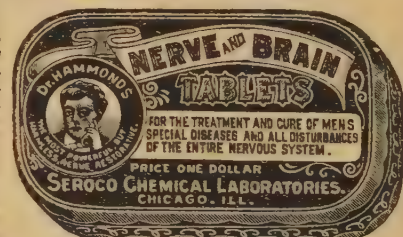
THE MERIT OF DR. HAMMOND'S NERVE AND BRAIN TABLETS is perhaps best illustrated by the fact that their sale has steadily increased from year to year. Millions of these tablets are used today by men who have convinced themselves by actual test that these tablets are the best medicine for the treatment of that condition for which they are intended.

IF YOU HAVE USED THIS MEDICINE BEFORE, you will, of course, ever you need the stimulating benefit they afford. If you have never tried Dr. Hammond's Nerve and Brain Tablets, you have the privilege of sending for one regular size box, containing about three or four weeks' treatment, use them as directed and if you are not entirely satisfied with the results, write us and we will refund to you at once the price of 55 cents which you have paid for them.

DR. HAMMOND'S NERVE AND BRAIN TABLETS is a very carefully compounded remedy; a preparation that took years of study and experimenting to perfect, in order to combine the elements that would restore vital force and revitalize the weakened sexual organism, and at the same time strengthen the heart action and tone up the stomach, liver and kidneys.

BUY THE BEST. Many nerve and brain pills are offered at cheaper prices, but Dr. Hammond's Tablets cannot be sold for such figures. They are the best, and we know you want the best, and our price of 55 cents is as low as this grade of a remedy can be sold. It pays to buy the best.

No. 8F22 Regular price, per box, \$1.00; our price, per box, \$0.55
3 boxes for (If by mail, postage extra, per box, 3 cents) 1.60



OUR PRICE, ONLY

55c

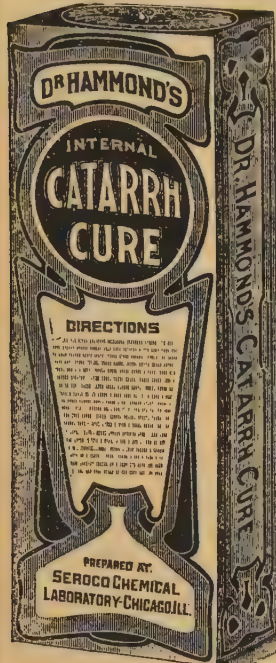
Regular Retail Price, \$1.00

HAVE YOU CATARRH?

CATARRH OF THE THROAT, NOSE, STOMACH, BLADDER, OR ANY FORM OF CATARRHAL AFFECTION?

Do you suffer from catarrh of any kind, in any of its stages or from any of its effects? If so, try Dr. Hammond's Internal Catarrh Remedy.

Retail price, \$1.00; our price.....51c



WHAT IS CATARRH? Catarrh is a congestion of the blood vessels of any mucous surface with a large increased discharge from the part, but usually speaking, catarrh refers more to a catarrhal condition of nose, air passages or throat.

SYMPTOMS numerous and varied, but mostly a mucous discharge from the nose, a continual cold in the head, foul breath, slight deafness, watery eyes, throat troubles, indigestion, etc. Its effects are quite similar in these instances and often deceive those so afflicted. If you have any one or more of these symptoms, you are invited to give Dr. Hammond's Internal Catarrh Remedy a trial. It is designed to go straight to the root of the malady and enables the tissues affected to throw off

OUR PRICE, ONLY

51c

Regular Retail Price, \$1.00.

poisons and perform their functions perfectly.

OUR CATARRH REMEDY, designated as **Dr. Hammond's Internal Catarrh Remedy**, is a preparation which has met with decided success in the treatment of this disease and contains the following ingredients in correct proportion:

Potassium Iodide, Burdock Root, Poke Root, Couch Grass, Golden Seal, Marigold, Rochelle Salts, Hydro-Alcoholic Menstruum.

It is a highly efficient preparation and composed of ingredients known for their beneficial action upon catarrhal diseases.

IF YOU KNOW THAT YOU ARE A SUFFERER FROM CATARRH, send for **Dr. Hammond's Internal Catarrh Remedy** and give it a thorough trial, according to directions. Your experience, no doubt, will be that other customers who have received benefit by the use of this remedy right from the start and obtained final relief and cure by continuing the treatment a reasonable length of time.

DR. HAMMOND'S CATARRH REMEDY is designated as **Internal Catarrh Remedy** because it reaches all kinds of catarrh, whether in the head or elsewhere, for it acts through the blood, enables it to throw off diseases and to fortify the entire system against catarrhal trouble of every description.

WE HAVE SUPPLIED DR. HAMMOND'S CATARRH REMEDY for many years to thousands of customers located in every state in the Union and particularly to those residing in the localities where catarrhal diseases are most prevalent, and judging from the reports received from those who have learned of the merit of Dr. Hammond's Internal Catarrh Remedy by its use and the benefit derived from it, we feel justified in saying to you: "If you need a remedy of this kind, send for a bottle, use it in the proper manner, and if not found suitable for your particular case, if the first bottle does not benefit you to a noticeable extent, do not proceed with the treatment, but notify us and we will pay you back every cent that you paid for this remedy." We believe, however, you will, as have thousands of others, decide to proceed with the treatment of Dr. Hammond's Internal Catarrh Remedy, so that by following up this treatment you can bring the beneficial change in your condition produced by the first bottle of this medicine, if possible, to an established cure.

PLEASE UNDERSTAND, however, that we want you to be the judge. We want you to know beyond a reasonable doubt that this remedy is really benefiting you before you are expected to proceed with the treatment.

No. 8F20 Regular price, per bottle, \$1.00; our price, per bottle....\$0.51
3 bottles for.....1.45
Unavailable on account of weight.

GLYCERINE SUPPOSITORIES.

HARMLESS, CERTAIN AND AGREEABLE AND CONTAIN 95 PER CENT GLYCERINE.

The best treatment for constipation, producing painless, prompt and copious evacuation of the bowels without disturbing the stomach and whole system. No internal taking of nauseous medicines, pills, capsules, etc. The ideal method of emptying the lower bowels. Easy to apply and will keep indefinitely. The best remedy for constipated children. Full directions with each bottle.

No. 8F23 Price, per bottle, containing 12 adult suppositories. 14c
3 bottles for.....40c

If by mail, postage extra, per bottle, 10 cents.

Drugs, Chemicals, Pills, Extracts, Etc.

We have always in stock a full assortment of **Drugs, Chemicals, Fluid Extracts, Compressed Tablets, Elixirs, Wines, Liniments, Ointments, Tinctures, Druggists' Sundries**, in fact, every article that is generally kept in large, first class drug stores. You can safely send us your order for any drug or chemical, either in the crude state or prepared in the form of **extract, tincture, elixir, etc.**, and rest assured of receiving exactly what you ordered in a fresh condition and pure quality, and at a price far below what is usually charged for such articles in retail stores, which is a very important item for you to consider. **Poisons cannot be sent by mail, and a four-ounce bottle of liquid is the largest that can be mailed.** As articles in our drug department are not, as a rule, very heavy, they can be sent by express at very little cost, but the most economical method is for you to include an order for drugs when you are ordering goods from our other departments.

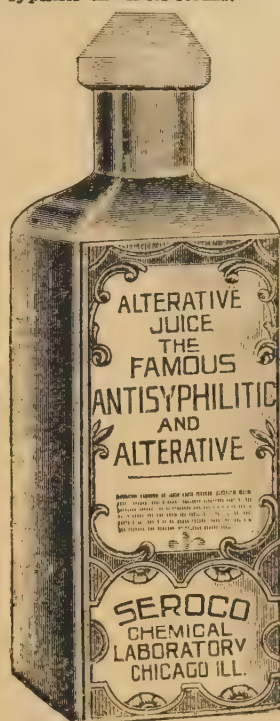
We will not sell any drug which we know is to be used for abortive purposes.

POISONS. We will not sell any form of poisons as cocaine, morphine, strychnine, prussic acid, corrosive sublimate, etc., either with or without a physician's prescription.

ALTERNATIVE JUICE.

THE FAMOUS ANTISYPHILITIC AND ALTERNATIVE.

Made after the formula of one of the most prominent syphilitic specialists in the United States. This preparation is now recognized by prominent physicians as the best remedy obtainable for the cure of syphilis in all its forms.



PURE JUICE FROM THE PLANTS.

Alternative Juice is the preserved fresh juices of the true medicinal plants *Stillingia Sylvatica*, *Smlax Sarsaparilla*, *Physalis*, *Decandra*, *Lappa Minor* and *Xanthoxylum Carolinianum*. They are all collected in the proper season when the roots are at their highest stage of medicinal activity, and their juices carefully extracted by the latest and most improved methods. Each pint bottle of Alternative Juice contains in natural combination the unimpaired virtues of sixteen troy ounces of the true medicinal plants mentioned above. The virtues of these plants are extracted in such a manner that they remain perfect and unimpaired, and the patient always gets the medicinal effect desired.

OUR PRICE, ONLY

\$1.00

Regular Retail Price, \$2.00.

ALTERNATIVE JUICE

stimulates all the secretions throughout the system, more especially those of the stomach, kidneys, liver and granular systems. It increases the appetite, aids the digestion of food, tones up the kidneys and liver, purifies the blood, frees the system from secretions, aids elimination of these poisons through the kidneys, bowels and skin.

FREE FROM MERCURY OR IODIDES.

For many years Mercury Salts and Potassium Iodide have been the treatment in all serious blood disorders, but on account of their injurious effects on the stomach, they should be used with caution. Alternative Juice, on the other hand, is a purely vegetable medicine, exerting the same effect as the chemicals mentioned above, but absolutely free from any injurious properties. This being the case, Alternative Juice can be taken for any length of time, without in the least disturbing or injuring the system.

A CONSTITUTIONAL REMEDY.

Alternative Juice is the one great constitutional medicine, possessing in a marked degree the power of eliminating specific poison from the blood, and at the same time increasing the proportion of red corpuscles in poor and poisoned blood, thus enabling the system to free itself from all this poisonous matter.

CURES SYPHILIS.

Alternative Juice, consisting of the fresh juices of medicinal roots, is Nature's great remedy for curing syphilis and freeing the system from the effects of this disease. If, at the first appearance of the disease, Alternative Juice is promptly used, it will free the system from the disease in a much shorter time than if treatment is delayed. Alternative Juice should be persistently used from the first appearance of the disease. As a general rule primary cases should have time to four months, secondary cases seven to nine months and tertiary cases from nine to twelve months' treatment. While this is the general rule, there are, of course, exceptions, depending upon the condition and peculiarities of the person, other disturbances in the system, effect of medicines upon the person, and the length of time since contracting the disease. It is advisable in all cases that the patient take the medicine for several months after all symptoms disappear in order to be sure the system is entirely free from the disease.

OTHER USES.

Alternative Juice is Nature's purely vegetable juices for curing poisoned blood. Therefore, it is very beneficial for curing all forms of blood poisoning, including scrofula, pimples, eczema, and all skin diseases.

TREATMENT.

For the treatment of syphilis, a tablespoonful of the medicine should be taken before or after meals each day for three weeks out of every month allowing the system to rest the fourth week. This treatment should be continued for eight to twelve months, depending upon the severity of the disease. As Alternative Juice is a purely vegetable remedy it can be continued for any length of time without injury. For regular blood diseases the dose is one teaspoonful before each meal.

No. 8F24 Retail price, per pint bottle, \$2.00; our price, per bottle....\$1.00
3 bottles for.....2.75
(Unavailable)

DR. WORDEN'S FEMALE PILLS.

Female Diseases and Troubles, Peculiar to the Sex and Woman's Delicate System, Regulated by the Use of Dr. Worden's Female Pills.

PRICE, ONLY 33 CENTS PER BOX.

THIS REMEDY, designated as **Dr. Worden's Female Pills**, is a combination of ingredients well known for their value and effectiveness. These pills contain in correct proportion: **Extract Squaw Vine, Dried Ferrous Sulphate, Potassium Carbonate, Ext. Sumbul, Ext. Helonias, Fo. Asafetida, Ext. Gentian, Ext. Viburnum.**

THOUSANDS OF WOMEN

suffering from ailments, peculiar to their sex, have learned to regard this remedy as a valuable treatment and peculiarly adapted to overcome the ailments from which they are suffering.

FEMALE TROUBLE,

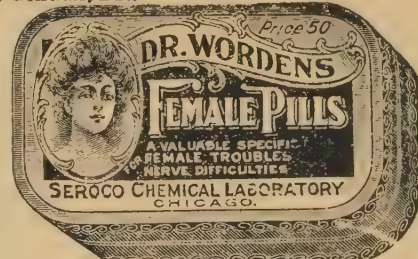
as a rule, is indicated by headache, nausea, weakness, sickness, depression, etc., the direct result of a derangement of the delicate female organism and Nature's regular functions. Nearly every woman understands the suffering her sex must undergo by what is known as female trouble, suffering which is usually borne in silence, because of the disinclination to place the case before a physician. With all due respect to your modesty, we believe, if your case is very serious and complicated, that you should not hesitate to place yourself under the treatment of a capable and responsible physician. In a number of cases a systematic treatment with Dr. Worden's Female Pills will bring the system back to its normal condition.

DR. WORDEN'S FEMALE PILLS

are for the cure of female troubles. They contain nothing that will injure the most delicate woman. They are not cure all. They are intended to relieve only the trouble peculiar to women. They can be employed in cases where leucorrhea, irregular, suppressed or painful periods, thin blood, nervousness, sleeplessness (insomnia), sick headache, weakness, anemia, chlorosis or green sickness are present. It has been demonstrated that no other prepared remedy offered to the ailing women has given better satisfaction than this remedy has in every form of female trouble.

DR. WORDEN'S FEMALE PILLS are the very best prescription intended for the treatment of ailments for which it is intended. If you have not used this remedy before, you can send for one box, give it a thorough trial and if you do not receive the full amount you have paid for same, nor do we expect that you should continue with the treatment, unless you have, by the use of the first box, convinced yourself that it is just the remedy for you, that it reaches your case effectively and you have become convinced that final good results can be secured by continuing for the further reasonable length of time.

No. 8F29 Regular price, per box, 50 cents; our price, per box.....33c
3 boxes for.....(Postage extra, per box, 2 cents).....90c



OUR PRICE, ONLY

33c

Regular Retail Price, 50c.

DR. McBAIN'S BLOOD PILLS.

A Very Successful Blood Remedy in Pill Form. 27 Cents per Box.



OUR PRICE, ONLY

27¢

Regular Retail Price, 50 cents.

ONE-HALF OF ALL THE SICKNESS is due to impure blood. The results of impure blood are far reaching, as the blood is the medium through which every tissue of the body is fed and renewed. Therefore, impure blood, thin blood, poor blood means lack of nourishment of the flesh, the nerves, the brain, the bones of the body and a general disorganization of the entire physical system.

DR. McBAIN'S BLOOD PILLS are intended as a blood cleanser and purifier. The effect of these little blood pills is very beneficial. These pills are not of the cathartic nature; they do not upset the system by violent purging, but they act upon the blood, the seat of the trouble, vitalize it, renew the red corpuscles by feeding the proper nourishment to them, thus permitting the blood to purify itself. The elements of which these pills are compounded enrich the blood and also assist digestion, regulate the bowels and act upon the liver and kidneys. Dr. McBain's Pills are invaluable to men and women alike.

This remedy, designated as Dr. McBain's Blood Pills, contains in correct proportion: Extract Iris, Extract Queen's Root, Extract Burr Seed, Extract Gentian, Extract Red Weed, Extract Couch Grass, Extract Lep-
tandra.

THESE BLOOD PILLS are offered by us to our customers for a fair trial and no one should overlook the opportunity we offer where so much benefit can be derived. If you are not benefited, it will not cost you one cent. If you have any trouble arising from impure blood, give this preparation a fair trial and convince yourself of the good it will do in your case.

DR. McBAIN'S FAMOUS BLOOD PILLS can be taken according to directions without any danger to either sex, and if carefully followed, will give splendid results. Weakness, poor, thin blood, sallow or pale complexion, loss of appetite, chlorosis or green sickness, pain in the back, facial eruptions, skin diseases, nervous headache, and diseases resulting from humors in the blood, which cause erysipelas, sores, swellings, are benefited by this remedy.

ONLY 27 CENTS A BOX, THREE BOXES FOR 75 CENTS, is our price for this special remedy. It usually sells at from 50 cents to \$1.00 per box. Sold by us with the privilege offered by no other firm. You can send for the first box, use it and if you do not find the benefit or relief expected, notify us and we will unhesitatingly refund the amount that you have paid for same.

THE PRICE OF THIS REMEDY IS EXTREMELY LOW. Don't think that this affects the value of the remedy, for Dr. McBain's Blood Pills represent a high class blood remedy. With every box of these pills you are furnished a booklet, "How to Have Pure Blood," which is a short treatise on the blood and its diseases, with a safe, sure and convenient method of treatment for men, women and children.

No. 8F31 Regular price, 50 cents; our price, 3 boxes for 75¢; per box... 27¢
If by mail, postage extra, per box, 3 cents.

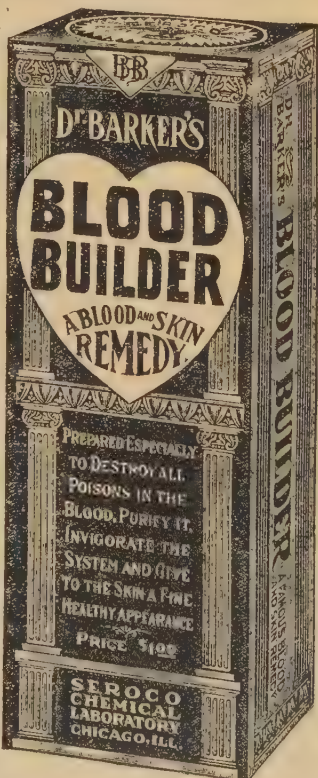
DR. BARKER'S BLOOD BUILDER.

This remedy, designated as Dr. Barker's Blood Builder, contains in correct proportion: Stillingia, Burdock, Blue Flag, Elder Flowers, Pipsissewa, Aromatics q.s., Gran. Sugar q.s., Hydro-Alcoholic Menstruum.

IF YOU ARE FEELING POORLY, and are not quite able to define what the trouble is, try a bottle of Dr. Barker's Blood Builder and give it a test. It is possible your blood needs nourishment and Dr. Barker's Blood Builder may prove exactly the remedy for you. It is certainly a remedy worthy of a test, for purifying the blood, building up the system and toning and strengthening every organ. It helps to eradicate and even prevent these disorders becoming chronic, when the patient is suffering from scrofula, pimples, chronic ulcers, boils and other painful and disfiguring maladies, which show themselves on the surface of the body or create serious disorders within. It purges the blood and is a remedy of merit for all forms of blood disorders, has been put to the test and many cases have yielded to its beneficial and curative influence. Dr. Barker's Blood Builder is of great value in eradicating all eruptions on the skin and face by improving the blood and by its effect on skin imperfections, helps to attain a perfect complexion. We offer you the opportunity to give this remedy a fair trial. The combination of ingredients includes some of the best known remedial agents for purifying the blood and building it up to a healthy condition and we guarantee its purity. There is nothing harmful in this preparation and it is very likely that you will receive great benefit from its use. Order a bottle under our liberal proposition that enables our customers to receive the greatest benefit from our splendid line of household remedies, namely, with the understanding that if results are not entirely satisfactory, you can write us to that effect and if this is the first bottle you have tried, we will gladly refund your money. We have received many reports of the benefits derived by those who have suffered owing to the poor condition of their blood, and who have used Dr. Barker's Blood Builder with very gratifying results.

WITH EVERY BOTTLE of Dr. Barker's Blood Builder we send free the booklet, "How to Have Pure Blood," which explains in detail the action of this remedy and also gives important hints on the care and upbuilding of the system.

No. 8F34 Regular price, \$1.00; our price, 3 bottles for \$1.50; per bottle... 54¢
Unmailable on account of weight.



PUTS FLESH ON THIN PEOPLE.

DRINK IT AT YOUR MEALS,

\$1.42
PER
DOZEN.



to keep well; if **IF YOU ARE WELL,** you are sick, to regain your health and strength. Builds tissue and muscle and adds flesh to thin, bony figures. It strengthens as it builds.

DR. HOFFMANN'S MALT EXTRACT, guaranteed the genuine malt and hops extract, now offered for \$1.42 per dozen bottles, or \$2.55 per case, containing two dozen bottles.

WHAT IS MALT EXTRACT? Malt is barley that has been allowed to partially sprout and germinate and then dried, which changes the rich kernel into easily digested food. Hops are the female flowers of the Humulus Lupulus and adds the soothing tonic and stimulating properties. Malt and hops are recognized as a flesh building, strengthening combination in liquid form. It is among drinkables what beefsteak is among meats.

DR. HOFFMANN'S MALT EXTRACT is made from malt, the concentrated liquid food, and hops, a gentle nerve tonic. If you will order a dozen bottles or a case of Dr. Hoffmann's Malt Extract, take a glass at your meals and another glass before retiring and you will bring yourself up to a normal condition of health and strength.

FOR INVALIDS AND CON-

VALESCENTS, for those recovering from fevers, for those whose system is run down, who want an agreeable, nourishing tonic to drink at their meals, there is nothing equal to Dr. Hoffmann's Malt Extract. It is very nutritious, it stimulates the appetite, it is a food as well as a tonic, and a preparation that builds up the system after fevers or other wasting diseases. For invalids or convalescents it is especially recommended. If there be a new baby in the house or one is expected, it will supply to the mother just the right nourishment, and plenty of it, so that baby will be strong and healthy, and no nursing bottle will be required. Dr. Hoffmann's Malt Extract contains the very best nourishment; concentrated, palatable, and easily digested. Nurses and doctors use it to keep up the strength of their patients. It will renew your energies, your strength and spirits. It helps the stomach in its work, gives new appetite, produces rich, red blood, and makes the thin stout.

IF YOU ARE WEAK OR RECOVERING FROM ILLNESS, or under ask your own doctor if he would advise you to drink a good malt extract at your meals. He will no doubt answer that there is nothing better provided, of course, you get a good, carefully prepared extract. Dr. Hoffmann's Malt Extract is the best the market affords, the best that skill and care can produce.

DR. HOFFMANN'S MALT EXTRACT is especially recommended for loss of appetite. Take a small glassful a half hour before meals. It is a splendid appetizer. For sleeplessness take a glassful on retiring at night. It produces refreshing sleep. When troubled with dyspepsia or indigestion take malt extract regularly at meals in place of coffee, tea, milk, alcoholic stimulants or other drugs. For invalids or convalescents, Dr. Hoffmann's Malt Extract is the ideal food and drink in one. For thin people, pale women, Dr. Hoffmann's Malt Extract improves the appetite, will add to the weight, build flesh, round out the figure and give new zest to life. In wasting diseases you can drink the malt extract directed. It builds up and strengthens. Full directions furnished with each bottle. The usual quantity is a glassful at each meal and one before retiring at night.

No. 8F36	Price, per dozen bottles	\$1.42
No. 8F37	Per case, containing 2 dozen bottles	2.55
No. 8F38	Per case, containing 10 dozen bottles	11.50

IMPORTANT NOTICE.

DURING THE WINTER MONTHS, December, January and February, cold Dr. Hoffmann's Malt Extract is liable to freeze and during that period we cannot accept orders and ship same, excepting at the customer's risk. It will be perfectly safe to ship the extract during ordinary cold weather.

DR. HOWE'S LA CRIPPE CURE.

THE SURE CURE FOR LA CRIPPE IN ALL ITS FORMS.

DO YOUR BONES ACHE? DO YOU HAVE CHILLS? Do you feel weak and nervous? Have you cold and then flashing spells, headache, watery eyes, discharges from the nose, etc.? If so, you, in all probability, have that lingering and distressing La Grippe.

HARD TO CURE. La Grippe is recognized by physicians as hard to cure, and if allowed to run causes bronchitis or pneumonia or at least leaves the patient with some ailment, as poor hearing, sore eyes, weak lungs or stomach or may weaken any organ, depending where the disease affects.

DR. HOWE'S REMEDY CURES THE DISEASE. We guarantee Dr. Howe's tablets to quickly cure La Grippe. They are very efficient and meet all the symptoms of the disease. When taken at the very start, it can be cured in a day, but where fully developed it requires 3 to 5 days.

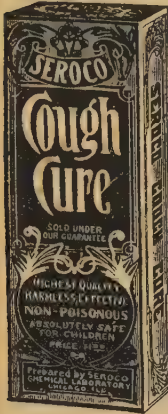
KEEP ON HAND. Dr. Howe's Tablets should be in every home. La Grippe comes on suddenly and you should have the treatment from the very start. They will cure the disease and have our guarantee. Full directions with each package.

No. 8F40 Retail price, 50¢; our price, 3 boxes for \$1.00; per box... 38¢
If by mail, postage extra, per box, 4 cents.



OUR OWN COUGH CURE.

**SOLD UNDER A
POSITIVE
GUARANTEE**



Retail price..... 50 cents and \$1.00
Our price..... 32c and 53c

NEGLECTANCE ON THE PART OF PARENTS, negligence on your own part very often permits serious sickness to overtake the children or yourself when a little caution, a trifling expense, would have saved all the worry, trouble and not infrequently spared a dear life. We positively believe that there is among household remedies none that can prevent slight indispositions and serious illness so quickly, providing it is kept on hand, not sent for after the trouble has already developed to a certain degree, and also providing you secure the right preparation; a remedy that will not only relieve but positively cure. We mean **OUR OWN COUGH CURE.**

OUR PRICE, ONLY
32c

Regular Retail Price,
50 cents.

WE RECOMMEND OUR OWN COUGH

CURE knowing that it is without question a cough remedy that will act quickly and at the same time is perfectly safe. Order it at once, see that you have a supply of same always on hand, so that it can be administered the moment the first signs of a cough are apparent. A few doses will then do the work, will prevent the cough from developing into bronchitis, pleurisy, pneumonia or other diseases of the lungs and pulmonary organs.

OUR OWN COUGH CURE contains in correct proportions: Tar water saturated, lobelia, blood root, muriatic ammonia, chloroform, syrup. We guarantee it to be free from morphine, codeine, heroin or any form of narcotics, opiates, poisons or any other harmful ingredients. An ideal syrup for infants and children. Pleasant to take and effective in results.

OUR OWN COUGH CURE is not only the best to stop the cough immediately; it is not only the best cough remedy for infants and children; it is a safe and sure treatment where a cough has become chronic, affording relief, always promptly allaying the inflammation of the bronchial tubes, and by its healing influence it will gradually restore the bronchial to normal and healthy functions and assist in removing the chronic condition within the shortest possible time.

OUR OWN COUGH CURE is sold under a positive guarantee to possess all the elements necessary for preventing the development of a cough, and where it has already taken hold of the patient, to quickly cure it. We personally guarantee it to be perfectly safe and harmless and to be a cough remedy that we can conscientiously recommend as being not only the cheapest but the best that can be produced. We supply Our Own Cough Cure in two sizes, the regular 50-cent size for 32 cents and the large \$1.00 size for 53 cents.

No. 8F42 Regular price, 50 cents; our price, 3 for 90c; each..... 32c
No. 8F43 Regular price, \$1.00; our price, 3 for \$1.50; each..... 53c
Unmailable on account of weight.

Our Twenty-Minute Cold Cure. NEVER FAILS.

Retail price, 25 cents; our price..... 15c

OUR TWENTY-MINUTE COLD CURE contains in correct proportions: Quinine sulphate, acetanilid, camphor, podophyllin, Dover's powder and tincture gelsemium.

OUR TWENTY-MINUTE COLD CURE is not only what its name implies, but a gentle laxative and a powerful tonic. It acts gently on the bowels without griping, induces the liver to healthy action and assists in restoring your general health. It is a splendid tonic for the nervous system, and if once used you will never be without it. It promptly cures colds, la grippe, headache and all the symptoms usually present in a severe cold.

YOU MAY SIT IN A DRAFT, get your feet chilled and you will soon notice that the pores are stopped up, perhaps a slight fever starts and you begin to snuffle. These are the signs of your getting down with a cold. This is the time to use our Cold Cure. Use one or two doses, follow it up by another dose or two in twenty minutes, and you may have cured your cold in its incipency.

TWENTY MINUTES' TREATMENT with our Cold Cure will very often be sufficient to stop the cold, to prevent it from getting any further. A few doses of this preparation taken right at the beginning of the first symptoms of a cold will do the work. Don't wait a day or even an hour. Take our Cold Cure at once. Promptness is the important part.

HAVE OUR COLD CURE in the house and if away from home carry a box with you in your vest pocket. The remedy is supplied in tablet form, in neat tin boxes, convenient to be carried in that manner. In cases where the cold has already become seated before our cold cure could be obtained and used, be sure to get same as quickly as possible, use it in accordance with directions supplied with the remedy, and in connection with it Our Own Cough Cure, and you may feel assured that the combination of these two medicines will break up and cure the most severe cold and cough in the very shortest time.

No. 8F45 Our Twenty-Minute Cold Cure. 3 boxes for 40c; per box, 15c
If by mail, postage extra, per box, 2 cents.

WARNER'S OBESITY TABLETS



The original Warner harmless effective cure for gradually reducing obesity and over fatness.

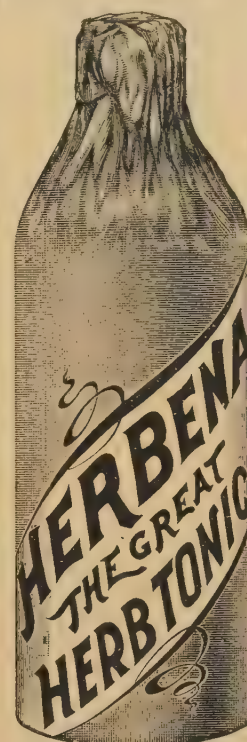
Made after the composition of the famous Vichy and Kichigo spring waters and prepared in such a form that one or two tablets added to a glassful of water will make the exact spring water. By using Vichy tablets one day and Kichigo the next, any excessive fat will be gradually reduced without in the least endangering the patient's health. The treatment should be continued until the desired weight is obtained. Full directions given.

No. 8F46 Complete treatment of 40 tablets. Price, per box..... 43c
If by mail, postage extra, 10 cents.

HERBENA.

**NATURE'S REMEDY FOR CATARRH
AND KINDRED AILMENTS.**

THE GREAT TONIC HERBENA is one of the greatest tonics ever manufactured. It has been in use for years and has given new life and strength to thousands. It is the very remedy required by all persons experiencing that tired feeling, that depression of the nervous system, irregular appetite, that sensation of fatigue.



HERBENA IS NATURE'S REMEDY, being a combination of well known medicinal drugs and absolutely free from potassium iodide, arsenic, mercury and other remedies injurious to the stomach and general system. It is the one remedy that should be taken at the first appearance of that languid feeling and taken according to directions. It will not only increase your appetite and tone up your system, but will make you feel like a new person, strong and ambitious and free from the depressing feeling experienced before starting Herbena.

CHANGE OF SEASONS. With the change of seasons persons are very liable to disease. The nerves need bracing, the brain strength and vigor and the blood purifying. Herbena is the one great remedy for this condition. Obtain a bottle at once, and take it regularly. It has helped thousands and we know it will help you.

CATARRHAL ORIGIN. Many diseases are of catarrhal origin, including affections of the head, throat and lungs as well as those of the stomach, kidneys, bladder or pelvic organs. Herbena, exerting a positive action on all mucous membranes of the body, is wonderfully beneficial in curing any disease of the mucous membrane whether in the head, lungs, stomach, kidneys, bladder or pelvic organs. La Grippe is another disease of catarrhal nature being always attended by some inflammation of the passages of the head, throat and lungs, and this is another of the many affections greatly benefited and cured by Herbena.

A SPLENDID REMEDY. Very few remedies cover and benefit such a wide scope of diseases as Herbena. It is equally good for men and women, old and young, and will aid in overcoming any disease of catarrhal nature wherever located. It is the one remedy for convalescents and for any person requiring tone and strength.

OUR LIBERAL OFFER. In order that you may know what benefit can be derived from Herbena and to protect you at the same time, you are permitted under the terms governing the sale of our household remedies, to order a bottle of Herbena, take it according to directions, and if you do not feel a decided improvement within a few days, if you do not feel that it renews your energy, soothes the nerves, improves digestion, induces restful sleep, brings back former strength, in fact, if you do not find that it does you more good than any medicinal tonic you have taken before, notify us, and we will not hesitate to refund to you on the first bottle that we ever supplied to you the full amount that you have paid for it. Full directions furnished with each bottle.

No. 8F47 Retail price, per pint bottle, \$1.00; our price, per bottle, \$0.67
3 bottles for..... 1.80

Unmailable on account of weight.

SANTAL COMPOUND PERLES.

Each Gelatine Perle contains 5 minims of a combination of Oil Sandalwood, Balsam Copaiba, Oil of Cassia and Harlem Oil of the Highest Possible Purity.

THE GREAT UNFAILING REMEDY IN ALL

CATARRHAL CONDITIONS of the genito urinary tract. Preferable to copaiba, cubeb, etc., which are so often used, owing to the decreased stomachic disturbance.

ACTS SPECIFICALLY on inflamed mucous surfaces, renders the urine less acid and lessens the quantity passed, hence reduces the inflammation.

A SPLENDID REMEDY for chronic or acute Gonorrhea, Gleet or Catarrh of the Bladder, or all urinary inflammations.

EASY TO SWALLOW, quickly soluble, and easily distributed and absorbed by the system. Full directions with each bottle.

No. 8F48 Regular price, 50 cents; our price..... 37c
If by mail, postage extra, 3 cents.



PRESCRIPTION DEPARTMENT.

WE HAVE UNEQUALLED FACILITIES for preparing prescriptions and family recipes. In this branch of our Drug Department we employ only registered druggists having long experience. Our medicines are always fresh and of the best quality. Send your prescriptions and recipes to us—you can always feel well assured of having them prepared with the greatest care by competent and skillful druggists and chemists, using only the purest and freshest drugs, and at a price very much cheaper than you could have them prepared elsewhere. Our prices for prescriptions in general average: For liquid preparations, 7 cents per ounce; for powders and pills, 27 cents per dozen. These prices can be applied to the majority of prescriptions and recipes, but there are exceptional cases where the substances called for are very expensive, and hence in such cases we are compelled to charge more, but in all cases our prices are always far below retail druggists' prices.

MEXICAN HEADACHE CURE.

A SPLITTING HEADACHE CURED

IMMEDIATELY by our positive Headache and Neuralgia Cure. Almost everyone is more or less troubled with a headache at some time or other. Some persons are hardly ever free from them, and suffer martyrdom. We confidently say to our customers that it is not necessary to suffer longer than the time it takes to get a package of our Mexican Headache Cure. We can promise relief within a short time after the first dose has been taken. A second dose is not required except in very obstinate cases. No matter from what cause, whether a nervous headache, or from the stomach, or a severe case of neuralgia, you will usually obtain complete relief. It is perfectly harmless, no bad results follow its use. Give it a trial when you suffer, and you can easily convince yourself that the Mexican Headache and Neuralgia Cure is the best and most uniformly successful headache remedy in existence.

No. 8F55 Regular price, 25 cents; our price, 9 boxes for 42c; per box...16c
If by mail, postage extra, per box, 3 cents.

OLD RELIABLE EYE SALVE.



FOR SORE, WATERY AND DISEASED EYES, STIES, INFLAMMATION AND ULCERATIONS, FOR GRANULATED EYELIDS, there is nothing better than Old Reliable Eye Salve. Has been in use for many years and nothing better has been found. Our Old Reliable Eye Salve is today one of the most reliable eye salves which will give uniform and good results. Heals quickly and permanently. Can be easily applied. Is soothing, cooling and especially valued as a quick pain reliever in cases of sore and inflamed eyes. Furnished in airtight tin boxes with full directions.

No. 8F61 Old Reliable Eye Salve. Regular price, 25 cents; our price, 3 boxes for 48c; per box...18c
If by mail, postage extra, per box, 4 cents.

LLOYD'S ENGLISH BOIL REMEDY.

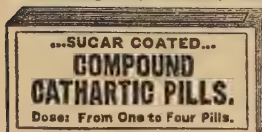
A New Remedy—A Specific for Curing Boils.

LLOYD'S ENGLISH BOIL REMEDY is a discovery by an eminent English chemist of certain peculiarities in the poison which causes the formation of boils and his further discovery of the antidote. Calcium sulphide, which, when given in correct proportions, destroys this poison in the blood. It removes almost invariably the soreness in a few hours. The remedy is perfectly safe and it seems certain in its cure. No trouble, easy to take, the results are all that can be expected. Don't wait until you are tortured with a boil! Be ready for the trouble! Keep a package on hand! It never spoils!

No. 8F64 Regular price, 50 cents; our price, 3 boxes for 75c; per box...26c
If by mail, postage extra, per box, 5 cents.

CATHARTIC PILLS, ONLY 8c PER BOX.

Retail price, 25 cents; our price...8c



THIS IS THE OLD FASHIONED SUGAR COATED CATHARTIC PILL of the U. S. Pharmacopoeia, containing these ingredients in correct proportions: Extract colocynth calomel, extract jalap, powder gamboge. They act principally on the liver, and move the bowels gently without griping. These pills are carefully prepared and can be thoroughly relied upon. For this reason they are much superior to many others sold at double their price.

No. 8F67 Regular price, box containing 25 pills, 25 cents; our price, 3 boxes for 22c; per box...8c
If by mail, postage extra, per box, 2 cents.

LITTLE LIVER PILLS.

Retail price, 25 cents; our price, per box...11c
Entirely vegetable in their composition. These little pills operate without disturbance to the system, diet or occupation.



It is a well known fact that a large proportion of all human sickness is due to constipation and a torpid liver. The bowels become clogged and the refuse cannot escape by the proper channels. The result is jaundice, torpid liver, biliousness, sallow skin, indigestion, foul breath, coated tongue, pimples, belching foul gases, blotches, boils, dizziness, headache, cramps, colic, etc. You can easily avoid these troubles and keep your system pure and healthy by taking from time to time one or two of our **LITTLE LIVER PILLS**. Whenever your stomach, liver and bowels get out of order take one or two of our **LITTLE LIVER PILLS** and notice the quick effect and great relief you will experience. Use them occasionally and they will keep you regular and well conditioned.

No. 8F70 Regular price, 25 cents; our price, 3 boxes for 30c; per box, 11c
If by mail, postage extra, per box, 2 cents.

INSTANTANEOUS EARACHE DROPS.

A FEW DROPS APPLIED ON A PIECE OF MEDICATED

COTTON and inserted into the ear will relieve earache in a comparatively short time, removing the cause of the pain. **INSTANTANEOUS EARACHE DROPS** are VERY PENETRATING and, when properly applied, will reach all parts of the inner ear, removing and healing every portion in a diseased state. While earache drops are intended for relieving earache, they will also be found useful in many cases for deafness resulting from nasal catarrh, inflammation of the ear drums, unusual discharges and for removal of hardened ear wax deposits.

INSTANTANEOUS EARACHE DROPS ARE PENETRATING, HEALING, SOOTHING AND EMOLLIENT.

No. 8F71 Instantaneous Earache Drops, 2-dram vials, 3 vials for 50c; each...18c
If by mail, postage extra, per vial, 2 cents.



DR. COOPER'S MENTHOL COUGH DROPS.

UNEXCELLED for curing Coughs, Colds, Sore Throat, Hoarseness, Tickling in the Throat, etc. Pleasant to the taste and slowly dissolving in the mouth. The medicaments are so distributed that the beneficial effects continue as long as the tablet dissolves. Much better than the average cough drop. Absolutely harmless and free from all opiates or poisons. Will not stick together in summer.

No. 8F72 Price, 3 boxes for...10c
If by mail, postage extra, per box, 4 cents.



HAMMOND'S SARSAPARILLA.

Guaranteed the Best on the Market.

Retail price, \$1.00; our price...46c
contains in correct proportions: Sarsaparilla, licorice root, senna leaves, sassafras, burdock, potassium iodide, aromatics, hydro-alcoholic menstrum.

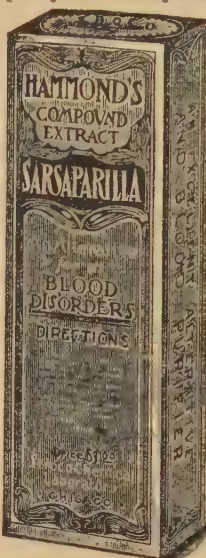
DR. HAMMOND'S SARSAPARILLA combines in an agreeable form the medicinal properties of the most approved alterative and blood purifying remedies of the vegetable kingdom. Dr. Hammond's Sarsaparilla will not cure everything, but the fact that on the purity and vitality of the blood depends the vigor and health of the whole system, and that disease of various kinds is often only the sign that nature is trying to remove the disturbing cause, lead to the conclusion that a remedy which gives life and vigor to the blood and eradicates scrofula and other impurities, as this preparation undoubtedly does, must cure and prevent many diseases. Hence the field of its usefulness is a large one, and we are warranted in recommending it for all derangements caused by an unnatural state of the blood.

FOR SCROFULA Dr. Hammond's Sarsaparilla is especially recommended. It has been found to be the ideal remedy for eruptions and eruptive diseases of the skin, ulcers, tumors, erysipelas and other disorders arising from a low condition of the system or impure state of the blood. There are many sarsaparilla preparations on the market, but none of them will excel in strength and merit the one we offer. We know exactly what goes into it, for it is compounded in our own laboratory. We know that it contains only the purest and best ingredients and we can offer it to our customers with every confidence and every assurance. It has a long splendid record of satisfactory results to its credit, and if you feel that you need a preparation of this kind, we certainly recommend that you give it a trial. Remember, that you can send for a bottle of Dr. Hammond's Sarsaparilla and give it a trial, and if you do not receive benefit, you can simply write us to this effect, state that this is the first bottle you have tried, and we will cheerfully refund your money. This is a fair proposition and enables everyone to get the benefits of our meritorious line of household remedies.

OUR PRICE, ONLY

46c

Regular Retail Price, \$1.00



OUR SARSAPARILLA is a purely scientific preparation. It is carefully prepared from perfectly safe and harmless alternatives and blood purifying agents, selected from the vegetable kingdom. This preparation does not contain mercury or arsenic in any form or combination whatever. It combines the merits of all other sarsaparilla compounds with defects of none. For blood making, blood cleansing, flesh and appetite producing, our Sarsaparilla is unequalled. No family can afford to be without it. For infants, children, grown people, it should be taken regularly. Our prices are very low.

No. 8F73 Regular price, large bottle, \$1.00; our price, 3 bottles for \$1.30 per bottle...46c
(Unmailable on account of weight)
NEVER RETAILED AT LESS THAN \$1.00.

DR. ROSS' RHEUMATIC CURE.

The recognized cure for rheumatism and endorsed by thousands that have been cured. Retail price, \$1.00; our price...59c
RHEUMATISM is a blood disease, always due to one cause, namely, the presence in the system of an excess of uric acid, which element could not be retained unless there was a defective kidney action underlying the rheumatic disease.

THIS REMEDY, designated **DR. ROSS' RHEUMATIC CURE**, is an old and time tried preparation, a combination of elements that has had success in relieving and curing this disease. So many of our customers have received great benefit from its use, that we consider it the duty of everyone who suffers from rheumatism in any form to give this remedy a fair trial. We are willing that you should send for it, take it according to directions, and then if you find you have not received any benefit and this is the first bottle you have tried, we will gladly refund your money. It has met with such great success and is so highly recommended by those who have given it a fair trial, that they bring it to the attention of those of our customers who may suffer from rheumatism, and ask them to give it a trial. It is put up in our

DR. ROSS' RHEUMATIC CURE contains:

Colchicum Seed
Salicylic Acid
Potassium Acetate
Potassium Iodide
Black Cohosh
Sodium Bicarbonate
Hexamethylene Tetramine

own laboratory, under our own supervision. We know every ingredient that goes into it, we can guarantee it absolutely pure and harmless, and, we have found that there are few preparations that compare with it in effectiveness. If you have been suffering with rheumatism for years, we still recommend that you give Dr. Ross' Rheumatic Cure a fair trial. If you have rheumatic pains occasionally, it is important that you take this remedy in time, for it will, in all probability effect a permanent cure. Dr. Ross' Rheumatic Cure acts on the blood and removes from the system the uric acid upon which the disease depends. We have received many letters, describing the benefit received from the use of this preparation, and in many families it has been in use for years with uniformly good results.

No. 8F79 Regular price, \$1.00; our price, 3 bottles for \$1.65; per bottle, 59c
Unmailable on account of weight.



PURE NORWEGIAN COD LIVER OIL.

Retail price, \$1.00; our price.....43c
Highest
GUARANTEED ABSOLUTELY PURE. grade made.
 There are several grades of pure oil, varying largely in price. We pay from \$3.00 to \$5.00 more per barrel for our grade than for any other grade, but we want our customers to have the best. You will save one-half in price and get the best goods possible to put up if you place your order with us. You can't afford to buy Cod Liver Oil unless you know it is absolutely pure. If you buy from us you will have our guarantee and know it is absolutely pure and fresh, imported direct from Norway, in original packages, where it is prepared from strictly fresh livers, pure and sweet.

OUR PRICE, ONLY

43cRegular Retail Price,
\$1.00

IN THE TREATMENT of wasting diseases where the body has become emaciated, where patients are losing flesh, where the system is constantly weakening and reaches a state of debility, our Pure Norwegian Cod Liver Oil will not only act as a food, increasing properly the assimilation of all food partaken of, but the medicinal properties which it contains will at the same time produce a quick restoration to general health.

For severe colds, lung and throat troubles, **NORWEGIAN COD LIVER OIL** should be taken regularly.

No. 8F83 Price, 3 pint bottles for \$1.20; per bottle.....\$0.43
 No. 8F84 Price, per 1/4 gallon.....1.50
 No. 8F85 Price, per 1 gallon.....2.75

OUR COD LIVER OIL EMULSION.

(Emulsified Cod Liver Oil.)

Pure Cod Liver Oil with Hypophosphites of Lime and Soda. Palatable and easy to take.

OUR COD LIVER OIL EMULSION is free from that objectionable taste of the pure oil, so that while still containing the oil, it is in such a condition that it cannot be tasted. This preparation is considered of great value in the treatment of consumption, and it is endorsed by physicians generally. 51 cents is the lowest price at which the highest quality of Cod

OUR PRICE, ONLY

51cRegular Retail Price,
\$1.00

Liver Oil Emulsion was ever sold, and we feel sure our customers will appreciate this opportunity in giving them for 51 cents what they have heretofore been compelled to pay \$1.00 or more for. This is a valuable remedy for the treatment of phthisis, colds and chronic coughs, puny children, anemia and general debility. It is often prescribed by physicians for consumptive patients in both first and second stages, and it usually affords great help. This preparation is without an equal for coughs and chronic colds, and serious complications and unnecessary expense can be avoided and often lung fever and other diseases averted by the use of Cod Liver Oil Emulsion. We would advise every household to have a bottle on hand always. It is invaluable for general debility and emaciation. Our Cod Liver Oil Emulsion, taken regularly after meals, will build you up to renewed strength and vigor.

No. 8F91 Regular price, \$1.00; our price, per bottle.....\$0.51
 3 bottles for.....1.50 (Unmailable on account of weight.)

DR. HAMMOND'S HONEY AND TAR EXPECTORANT.

Retail price, 50 cents; our price.....28c
FOR THE TREATMENT OF COUGHS, colds, influenza, bronchitis, laryngitis, hoarseness, sore throat and affections of the lungs generally.

Many cases of consumption have been prevented and other mild cases cured by the timely use of Dr. Hammond's Honey and Tar Expectorant. Dr. Hammond's Honey and Tar Expectorant contains in correct proportions, wild cherry, lobelia herb, glycerole tar, muriate ammonia, pure honey. It is especially beneficial in those diseases which are too often regarded as simply annoying, such as common coughs and colds, which are really dangerous in their tendencies and demand prompt and active treatment. For the more serious forms of throat and lung troubles, its value cannot be overestimated, and to anyone worn out with constant coughing and loss of sleep. In cases of pulmonary disease, Dr. Hammond's Honey and Tar Expectorant almost always brings relief and prompt cure.

No. 8F95 Price, 3 bottles for 75c; per bottle.....28c
 Unmailable on account of weight.

DR. WALTER'S CELEBRATED EYE WATER.

Retail price, 25 cents; our price.....13c
 Wherever this beneficial Eye Water has been introduced a marked improvement in the health of the eyes has been the result. Dr. Walter, a celebrated specialist on eye diseases, used this water 25 years in his practice, performing wonderful cures. For weakness or inflammation of the eyes it has no equal; absolutely harmless to the youngest child.

No. 8F97 Price, 3 bottles for 35c; per bottle.....13c
 If by mail, postage and tube extra, 12 cents.

DR. BROWN'S ITCH CURE.

We are now manufacturing the famous Itch cure according to the formula of Dr. Brown, the eminent skin specialist. If troubled with any itch on any part of the body, this remedy can be employed and immediate relief and a complete cure within a comparatively short time obtained by using the preparation according to directions, which will be furnished with each package.

No. 8F99 Price, 2-ounce tin box.....28c
 3 boxes for..... (If by mail, postage extra, per box, 5c).....75c

**PERUVIAN WINE OF COCA.**

Retail price, \$1.00; our price.....63c

PERUVIAN WINE OF COCA contains in correct proportions: Peruvian bark, coca leaves, ginger, gentian, port wine, aromatics q.s.

A GENUINE RICH WINE and well known for its strong tonic and nourishing qualities. It sustains and refreshes both the body and the brain and has deservedly gained its excellent reputation and great superiority over all other tonics. It is effective and rapid in its action. It may be taken for any length of time with perfect safety, without causing injury to the system, the stomach and gastric juices. Peruvian Wine of Coca also aids digestion, removes fatigue and improves the appetite, without causing constipation. For many years past it has been thoroughly tested and has received the endorsement of many who expressed their utmost satisfaction with the results obtained by using it for ailments for which it is prescribed. They recommend its use in the treatment of anemia, impurity and impoverishment of the blood, weakness of the lungs, asthma, nervous debility, loss of appetite, malarial complaints, biliousness, stomach disorders, dyspepsia, languor and fatigue, loss of forces and weakness caused by excesses, and for similar diseases of the same nature. It is especially adapted for persons in delicate health and convalescence. It is very palatable and agreeable to take and can in many cases be borne by enfeebled stomachs where everything else has failed.

OUR PRICE, ONLY

63cRegular Retail Price,
\$1.00

No. 8F101 Regular price, \$1.00; our price, 3 bottles for \$1.75; per bottle, 63c
 Unmailable on account of weight.

NUTRITIVE TONIC. BEEF, IRON AND WINE.

AN UNRIVALED STRENGTHENER FOR WORKERS, FOR ATHLETES, FOR THIN BLOODED PEOPLE. SPLENDID FOR PUNY CHILDREN.

The very essence of strength, health and vitality. **GUARANTEED HIGHEST GRADE** ever produced. No family should be without a bottle of Beef, Iron and Wine. This is an old time tonic, universally known for its great strength giving and flesh producing qualities.

OUR PRODUCT CONTAINS BEEF. Many so called beef, wine and iron products are made cheap, some not even containing any beef and very little iron. These of course can be sold much cheaper than a product like our own, made of the very best extract of beef, iron and pure wine and aromatics. No product as good as our own has ever been sold at anywhere near our price. It is especially prepared for assimilating and enriching the blood.

THE BEST TONIC KNOWN to be used when suffering from extreme exhaustion, produced by overwork or other causes, brain fatigue, debility of all kinds, blood disorders, salt rheum, eruptions, anemia, scrofula and all conditions depending upon impure blood. It stimulates digestion, improves the condition of the blood, and enriches and enables it to throw off accumulated humor, and to give tone and vigor to the entire system.

OUR PRICE, ONLY

33cRegular Retail Price,
60 cents.

We have a great number of testimonials testifying to the great good this medicine has done for those who are weak, nervous and debilitated. Our prices are as low as a good article of this grade can be sold. Inferior goods are sold everywhere at nearly double our prices.

No. 8F102 Price, full pint bottles, each.....\$0.33
 No. 8F103 Price, 1/4-gallon bottle.....1.27
 No. 8F104 Price, 1-gallon jug.....2.19
 Unmailable on account of weight.

DR. MATHEWS' COLIC CURE.

THE ONE SURE AND HARMLESS RELIEF FOR COLIC IN INFANTS.

COLIC IN INFANTS arises mostly from indigestion, slight cold, constipation, gas on stomach or in bowels, over feeding, etc.

SYMPTOMS. The many symptoms of infantile colic are quite familiar to all, including crying, kicking of the legs, drawing up the knees toward stomach, rolling of the eyes, distended stomach, gas on stomach, etc. **DR. MATHEWS' COLIC CURE** will relieve any case of stomachic colic. It

neutralizes any acidity, tones up the stomach, throws off the gas, relieves the pain, and is a blessing to every household.

ABSOLUTELY HARMLESS. Many colic cures are very injurious to children, ruining their little stomachs and causing harm by reason of their harmful nature. Dr. Mathews' Colic Cure is free from whiskey, laudanum or other harmful substances. It is the prescription of this well known child specialist and is regarded as the best remedy for relieving this common ailment. No home with an infant can afford to be without it. Full directions with each bottle.

No. 8F106 Regular price, 50 cents; our price, per bottle..... (Unmailable on account of weight).....34c

OUR PRICE, ONLY

34cRegular Retail Price,
50 cents.

ORANGE WINE STOMACH BITTERS.

Retail price, \$1.00; our price, each.....60c

GUARANTEED ABSOLUTELY PURE, AND THE HIGHEST GRADE ON THE MARKET.



DO NOT COMPARE our Orange Wine Stomach Bitters with the bitters that are being sold generally at \$1.00 to \$1.50 a bottle, bitters that are made from the very cheapest ingredients. Our Orange Wine Stomach Bitters are made from the following ingredients, well known for their tonic and healing effect upon the stomach.

ORANGE WINE STOMACH BITTERS contains the following ingredients in correct proportions: Orange peel (bitter), gentian, ginger, cardamom, cinnamon, caraway, aromatic spirits ammonia, wine q. s.

OUR PRICE, ONLY

60c

Regular Retail Price, \$1.00

THIS IS A PLEASANT BITTERS.

Is unsurpassed as an appetizer and it is a recognized cure for dyspepsia when its use is continued for some time. As a general bracer up of the whole system there is none superior, and the taste is so pleasant that the most fastidious enjoy taking it. Owing to the intrinsic and widely established therapeutic value of its chief constituents, which are helpful to good digestion, this preparation furnishes a admirable means for treating gastric ailments, indigestion, want of appetite, malarial diseases, low spirits, and nervousness; it removes that tired feeling. It exerts a most wonderful power in sustaining the system during arduous labors and journeys. It is an agreeable and wholesome stimulant, and imparts a pleasant taste with an agreeable sense of warmth which permeates the entire system.

No. 8F105 Price, per bottle.....\$0.60
3 bottles for.....1.70
Unmailable on account of weight.

THE GENUINE GERMAN HERB LAXATIVE TEA.

Retail price, 25 cents; our price, per box.....12c

A HARMLESS VEGETABLE REMEDY and a

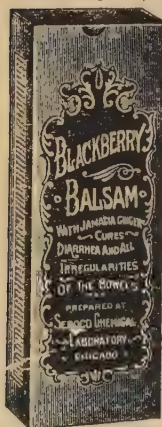
successful treatment for constipation, with no bad after effects. It is composed of herbs and roots familiar to the peasants of Germany, especially those who nurse the sick. Through irregular living, poorly cooked food, improper habits of eating, nearly all persons are suffering more or less from constipation, and the resultant sick headaches; although there may be a daily movement of the bowels, there is still much fecal matter adhering to the intestines and poisoning the blood. Our Herb Tea, made of the simple, harmless herbs, will, when taken regularly for a short time, thoroughly cleanse the stomach and bowels of all unclean matter. The blood becomes purified and the person greatly improved in health.

HERB LAXATIVE TEA contains in correct proportions: American saffron, elder flowers, senna leaves, fennel seed, licorice root, anise seed, dog grass.

No. 8F107 Price, 3 boxes for 33c; per box.....12c
If by mail, postage extra, per box, 7 cents.

BLACKBERRY BALSAM.

Retail price, 50 cents; our price, each.....20c



A RELIABLE, necessary and highly beneficial family remedy. Very agreeable to the taste, and may be given to both adults and children.

BLACKBERRY BALSAM contains in correct proportions the following: Rhubarb, pancreatin, golden seal, Jamaica ginger, cassia, potassium bicarbonate, catechu, balmony, oil peppermint, blackberry root.

OUR PRICE, ONLY

20c

Regular Retail Price, 25 cents.

IT WILL PREVENT SERIOUS ILLNESS

If used promptly and often be the means of saving life. It is a pleasant, safe, speedy and effectual remedy for dysentery, diarrhea, looseness, cholera morbus, cholera infantum, summer complaint, colic, cramps, griping pains, sour stomach, sick and nervous headache, pain or sickness of the stomach, vomiting, restlessness and inability to sleep, wind in the stomach and bowels, and for all bowel affections. We have received thousands of statements from families bearing the strongest testimony in its favor.

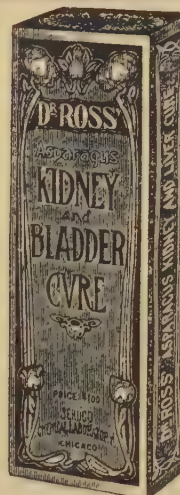
Our Blackberry Balsam is indeed a household remedy and should be in every home. Taken at the very beginning it will save a great amount of pain and check what might become a serious ailment.

No. 8F108 Price, 3 bottles for 50c; per bottle.....20c
If by mail, postage and tube extra, 16 cents.

PURE BLACKBERRY BRANDY.

AN EXCEPTIONALLY fine and absolutely Pure Blackberry Brandy, made from the ripe blackberry, fine dark red color, heavy body, and guaranteed to be nothing but the pure large blackberry. Held by every pure food law as absolutely pure. Many grades of Blackberry Brandy are not pure, but our product is guaranteed. Used and prescribed by the best physicians as one of the simplest and most effective remedies for all derangements of the stomach and bowels. Does not constipate. Fine in taste, agreeable and tones up and invigorates the system.

No. 8F117 Price, per pint bottle.....\$0.28
No. 8F118 Price, per case of 1 dozen pints.....2.85
No. 8F119 Price, per quart bottle......48
No. 8F120 Price, per dozen quarts.....5.00
Unmailable on account of weight.



DR. ROSS' KIDNEY AND BLADDER CURE.

Retail price.....\$1.00
Our price, each.....\$0.58
Our price, 3 bottles for.....1.60

IF YOUR KIDNEYS ARE WEAK AND INACTIVE, if there is any bladder trouble noticeable in your case, we can recommend Dr. Ross' Kidney and Bladder remedy as a very effective preparation; one that will give prompt relief in most disorders of the kidneys and bladder.

OUR PRICE, ONLY

58c

Regular Retail Price, \$1.00

DR. ROSS' KIDNEY AND BLADDER CURE

contains in correct proportions: Sodium phosphate, sodium benzoate, couch grass, corn silk, potassium acetate, shepherd's purse, queen meadow, senna, hexamethylene tetramine, hydro-alcoholic menstruum, syrup.

The great value of Dr. Ross' Kidney and Bladder Cure is derived from the fact that this combination of remedies acts directly upon the organs affected, stimulating the filtering activity of the kidneys and restoring vigor and tone to the whole system. The kidneys are one of the most important parts of the digestive system and if they are in a weakened condition, if they do not perform their duties properly, every other organ of the body will feel its effect and a general break down of your health may quickly result.

WE WANT YOU TO GIVE Dr. Ross' Bladder and Kidney Cure a trial because we believe that after you have given it a test, you will find that it is the best kidney and bladder remedy on the market today. You can make this trial without any risk to yourself. There is absolutely nothing harmful in this remedy, so you can feel perfectly safe in using it as directed and experience its beneficial effects within a short time. The remedy is guaranteed to give satisfaction and if you do not receive any benefit from its use and will write us to that effect, we will promptly refund to you the full amount that you have paid for the first bottle.

No. 8F121 Price, 3 bottles for \$1.60; per bottle.....58c
Unmailable on account of weight.

OUR LAXATIVE FIG SYRUP.

Retail price.....25c and 50c
Our price, 25c size, per bottle.....\$0.17
Our price, 25c size, 3 bottles for......48
Our price, 50c size, per bottle......30
Our price, 50c size, 3 bottles for......85

FOR CONSTIPATION. The great remedy of the age for this trouble. Laxative Fig Syrup was never retailed for less than 25 cents. Our special price is 17 cents.

OUR PRICE, ONLY

17c

Regular Retail Price, 25 Cents.

If you suffer from constipation, order a large bottle of Laxative Fig Syrup and you will find immediate relief and in time a permanent cure. It contains in correct proportions: Figs, senna, cascara sagrada, mandrake, rhubarb, tamarinds, aromatics, syrups. Laxative Fig Syrup is Nature's own remedy for restoring the bowels to a healthy and normal condition. Unlike pills and purgatives, it strengthens instead of weakening and enfeebling their action. For chronic constipation, to secure the best results a remedy is required that will not only act quickly on the bowels, but will produce a tone and stimulating effect upon the inner coating of the intestines, strengthen the muscular action and restore the paralyzed functions. Laxative Fig Syrup, if taken regularly, will cure constipation with its attending ills. Laxative Fig Syrup is perfectly harmless. It is a liquid made from fruits, plants and herbs, is mild in form and easy to take, and when used in cases of bowel, stomach, kidney and liver complaints its effect upon the system is marked.

No. 8F124 Price, regular size bottle, 3 for 48c; per bottle.....17c
No. 8F125 Price, large size bottle, 3 for 85c; per bottle.....30c
Unmailable on account of weight.

SPEEDY CURE PILE REMEDY.

Retail price.....50c
Our price, per box.....\$0.20
3 boxes for......50



WHY SUFFER from Piles when 20 cents spent for our Speedy Cure. Pile Remedy will give relief and may perform a cure. This preparation affords immediate relief and a prompt cure in many cases. It allays at once the extreme soreness and tenderness of all parts, reduces the inflammation and heals all ulcerative conditions. It is equally serviceable for itching piles. We have sold thousands of boxes and have received splendid reports. If you have tried other remedies without getting relief, try our Speedy Cure; you will find results satisfactory.

No. 8F126 Price, per box.....20c
3 boxes for.....50c
If by mail, postage extra, per box, 4c.

BRANDY CORDIAL.

FOR MEDICINAL AND DOMESTIC USE. MADE FROM THE JUICE OF SELECTED BLACKBERRIES. ABSOLUTELY PURE.

This is not an ordinary blackberry wine, but a sweet, wholesome cordial of the finest quality, equally useful as a medicine for bowel complaints. Also used for flavoring pastry and fruit sauces.

A VALUABLE ARTICLE FOR EVERY HOME. EXTRA FINE QUALITY AND FULL STRENGTH.

No. 8F128 Price, per pint bottle.....\$0.28
No. 8F130 Per quart bottle......48
No. 8F131 Original cases of 12 pints.....2.85
No. 8F132 Original cases of 12 quarts.....4.75
Not mailable on account of weight.



CUROLENE.

VAPORIZED CUROLENE cures while you sleep. A remedy for whooping cough, asthma, catarrh, diphtheria, croup, colds, coughs, etc.

89c**VAPORIZED MEDICINES** have for years been recognized as the best means for curing all diseases of the nose, throat and lungs. By this means every parti-

cle of air becomes charged and loaded with medicine and as we breathe or inhale every part of the channel becomes coated. The vaporizing has heretofore been usually performed by means of a spray atomizer, but in doing this some liquid must be used with the remedy, and this being heavier than the air, soon settles and does not have the beneficial results as though no liquid was used. With this point in view we have devised the new aluminum Curolene Vaporizer. The Curolene liquid is placed in the small pan above the little alcohol lamp, lighted, and before long the Curolene will be converted into a vapor, the air around becomes loaded and, being heated, it rises and gives place to more air. In this way all the air becomes charged and, before long, every crevice, every nook and corner becomes filled with these beneficial and curing vapors. By this means the air is not loaded with moisture, but with nothing except the medicine itself. This will not settle, but, on the other hand, will purify every spot.

THE GERM THEORY. It is now acknowledged by all physicians that the causes of scarlet fever, diphtheria, whooping cough, croup, asthma, etc., are from minute germs, which, once present, grow and increase the severity of the disease until killed. To successfully accomplish this some strong and effective remedy must be used and this remedy can now be successfully accomplished by Curolene Vapors.

CUROLENE is a strong antiseptic and germicide with marked germ destroying properties. Curolene vapors permeate every crevice and afford the only means of quickly and surely curing all forms of germ diseases. The vapors of Curolene are pleasant, of the nature of carbolic acid, yet will not injure the youngest child. The vapors are carried to every passage and cell of the respiratory organs and this is the reason it has such a beneficial effect upon all diseases of the nose, throat and lungs.

SHOULD BE IN EVERY HOME. A complete Curolene outfit should be in every home. Croup, whooping cough, diphtheria and many other germ diseases arise very quickly and you should have a vaporizing outfit always ready for any emergency. It may save the life of your child. It will not deteriorate with age and the vaporizer will last a lifetime. No home with children can afford to be without it.

No. 8F140 Regular price, complete, comprising the new aluminum stand, aluminum vaporizing pan, alcohol lamp and 2-oz. bottle Curolene, \$1.50. Our price..... (Not available).....89c

DR. WALKER'S CELEBRATED SKIN OINTMENT.

Retail price.....50c
Our price, each.....26c
Our price, 3 bottles for.....75c

Considered one of the best remedies for all skin diseases and blemishes and superior to any other skin ointment in the market, furnished by us at less than one-half its selling value. This skin ointment is highly recommended for eruptive and skin diseases, pimples, blotches, eczema, salt rheum, erysipelas, ringworms or any scaly or scabby eruptions, often healing cracked or rough skin on the hands, face or any part of the body by a few applications. We are in a position to furnish this excellent remedy for skin diseases and blemishes for only 26 cents a box. You could obtain no remedy that is better or can equal it in healing qualities if you were to pay \$1.00 per package.

No. 8F157 Dr. Walker's Skin Ointment. Price, per box.....26c
3 boxes for..... (If by mail, postage extra, 3 cents).....75c

**ELECTRIC LINIMENT.**

Retail price.....50c
Our price, each.....23c

THIS LINIMENT is an excellent remedy in cases of rheumatism, sprains, old sores, bruises, growing pains, contracted muscles, lame back, stiff joints, frosted feet, chilblains, etc. Persons suffering from lameness or cold in the arms and legs will be rendered great benefit by its use; also as an application for the throat and chest; in cases of inflammation, for stiff neck, bruises or contracted muscles and in all cases requiring external treatment great relief will be experienced with this, one of the most penetrating and best liniments ever made. We call this remedy Electric Liniment because its application produces a feeling similar to the feeling produced by a mild charge of electricity. This is a liniment that should find a place in every family. It will offer relief in hundreds of different cases. Electric Liniment once used will make for itself a place in every home.

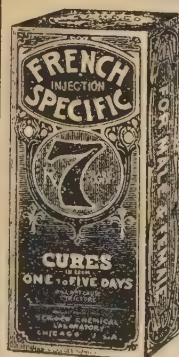
No. 8F115 Price, 3 bottles for 60c; each.....23c
Not available.

**INJECTION No. 7.**

Retail price.....\$1.00
Our price, each.....89c

CURES IN ONE TO FIVE

DAYS. No other medicine required. No fear of stricture. No bad results. A French specific, having a great reputation abroad as a reliable cure for all troubles of the urinary organs in either male or female; has a very quick effect and leaves no bad results. Either gonorrhoea or gleet quickly and easily cured. Full instructions and valuable information with each package.



No. 8F133 Price, each.....\$0.59
3 bottles for.....1.50
If by mail, postage and mailing case extra, each, 18 cents.

No. 8F822 Hard Rubber Syringe, to be used with this remedy. Price. (Postage, 2c extra) .16c

RELIABLE WORM SYRUP AND WORM CAKES.

YOU CAN SAVE YOUR CHILDREN from much suffering and in many cases save their lives. No other disease is so fatal to children as worms. Unfortunately they are seldom free from them, and as the symptoms resemble those of almost every other complaint, they often produce alarming effects without being suspected. Worms are not only a cause of disease in themselves, but by their irritation aggravate all other diseases, wandering from one part of the body to another, winding themselves up into large balls, obstructing the bowels and frequently the throat, causing convulsions and too often death.

OUR RELIABLE WORM SYRUP effectually destroys the worms and removes the nest in which their young are deposited. It moves the bowels very gently the worms being to a greater or less extent dissolved by the action of the medicine, can scarcely be recognized in the stools, but the improvement in the health of the child will be sufficient evidence of the beneficial effects of the medicine.

EVERY MOTHER ought to have a bottle of the syrup or a box of the cakes always in the house. The syrup and the cakes are two medicines used for the same purpose. The syrup is more pleasant to the taste and more suitable for very young children. The cakes can be given to older people; even adults can be benefited by using them, as grown up folks, as well as children, often suffer from worms. These reliable worm medicines are not only worm destroyers, but act as a general tonic, destroying sourness of the stomach and producing a healthy appetite. Mothers, keep your children healthy.

No. 8F111 Worm Syrup. Price, 3 bottles for 50c; per bottle.....18c
If by mail, postage and tube extra, per bottle, 16 cents.
No. 8F112 Worm Cakes. Price, 3 boxes for 50c; per box.....18c
If by mail, postage extra, per box, 2 cents.

**CORN AND BUNION REMOVER.**

Retail price, 25c; our price.....90c

THE GREAT CHINESE CORN and Bunion Remover, never fails to give immediate relief, and a complete cure is certain when directions are faithfully followed. The one suffering from corns, or bunions should fail to give our great Chinese Corn and Bunion Remover a trial. We have tried it ourselves and found relief, therefore can testify knowingly as to its great merits.

No. 8F139 Price.....90c
If by mail, postage extra, 3 cents.

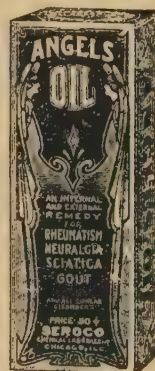
ANGEL'S OIL.

The Remedy for Curing Pain.

Retail price.....50c
Our price, each.....28c
Our price, 3 bottles for.....75c

COMPOSED OF VEGETABLE OILS. Offers great relief in cases of rheumatism, neuralgia, gout, sciatica, pleurisy, backache, quinsy, sore throat, stiffness of the neck and joints, sprains, lumbago and swellings, inflammations, chilblains, bites and stings of poisonous insects, weak ankles and joints, sore feet, pain in the back and limbs, or any other bodily pain or ailment. This liniment is one of those standard household remedies which comes in handy upon many occasions where a remedy is needed quickly to afford relief and to give protection against more serious complications. After giving it a trial you will never be without a bottle in the house. We make the price very low so that every one of our customers may afford to have a bottle constantly at hand.

No. 8F142 Price, per bottle.....28c
If by mail, postage and tube extra, per bottle, 14 cents.

**BROMO VICHY.**

Retail price.....10c and 25c
Our price, 10c size, each.....\$0.07
Our price, 10c size, dozen......75
Our price, 25c size, each......17
Our price, 25c size, dozen.....1.50

A Morning Bracer.

A Headache Reliever.

A Brain Clearer.

A Nerve Sedative.

THIS IS BY FAR THE BEST "BROMO" preparation at present offered to the public. One or two teaspoonfuls taken in half a tumbler of cold water will instantly dispel any sickness of the stomach, relieve a severe headache, clear up the brain and steady the nerves. It is a thirst quencher, and causes a pleasant feeling to prevail all through the body. It is a quick remedy for nervous headaches, neuralgia, sleeplessness, over brain work, depression following alcoholic excesses, and all nervous troubles. A little should always be on one's bureau table for use in the morning or at night.



No. 8F136 Price, 10c size,.....7c
No. 8F137 Price, 25c size,.....17c
No. 8F138 Price, 50c size,.....38c
If by mail, postage extra, small size, 4 cents; large size, 8 cents.

YOU SHARE IN OUR PROFIT

We send you a valuable PROFIT SHARING CERTIFICATE and you can soon get something valuable entirely FREE, as shown on pages 1 and 2.

WHITE STAR SECRET LIQUOR CURE.

Regular retail price. \$2.50
Our price, complete, box of thirty treatments 94c

THIS EXCEEDINGLY SUCCESSFUL LIQUOR CURE is designated as a Secret Liquor Cure because it can be administered secretly without the knowledge of the drinker and can be given in tea, coffee or food, without the consent of the unfortunate victim of the drink habit.

THE WHITE STAR SECRET LIQUOR CURE contains the following ingredients in correct proportion: Gold Chloride, Ammonium Muriate, Scutellaria, Erythroxylon Coca, Ext. Cayenne, Ext. American Valerian, Cephalis Ipecac, Ext. Bleeding Heart, Saccharum Lactis.

THIS REPRESENTS a tasteless preparation in powdered form, which, given to the drinker in tea, coffee or food will not upset the patient, but by its action on the system and the tonic stimulating effect that desire, that craving for intoxicating liquor, upon the nerves, it often removes in a comparatively short time.

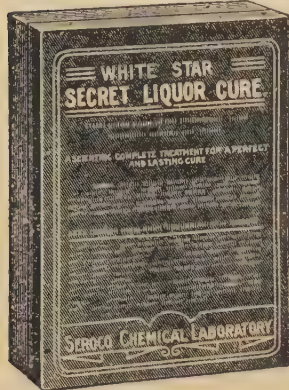
IT IS NOT CLAIMED that there is a liquor cure, secret or otherwise, that is absolutely infallible in all cases, but so many have been entirely cured and stayed cured, so many have been reclaimed for months or years before they suffered a relapse that it would really seem a neglect of duty not to make the attempt to help them, even save them against their will, especially when you can undertake this treatment without the slightest risk, so far as expense is concerned, without any risk whatever of harming the patient.

THE WHITE STAR SECRET LIQUOR CURE will do no harm in any case. It will always improve the general condition of the drinker to a marked degree. It is considered one of the best prescriptions to be employed secretly in the treatment of the liquor habit. Neither you nor we ourselves can tell, however, beforehand, what it can and will accomplish for the patient whose treatment you contemplate, nor do we wish you to be disappointed in the results and we therefore make you the following liberal offer.

SEND FOR A BOX of the White Star Secret Liquor Cure, which contains thirty treatments, give it according to directions, a small powder in tea or coffee. After you have made a fair trial according to instructions, if there is no benefit derived, write us. State that this is the first box that you have tried and we will promptly refund your money.

REMEMBER, the price is only 94 cents per box of thirty complete treatments.

Full directions sent with each box. Medicine sent in a plain sealed package.
No. 8F151 Price, 3 boxes for, \$2.50; per box 94c
If by mail, postage extra, per box, 12 cents.



WINE OF COD LIVER OIL WITH LIME, IRON AND CHERRY BARK.

THIS IS A PLEASANT, ELEGANT PREPARATION, recommended and prescribed by physicians for the treatment of pulmonary affections and as a general system tonic.


WINE OF COD LIVER OIL contains the active medicinal principles of cod liver oil in a palatable form, avoiding the nauseating effect of the oil. It is preferred by many to plain cod liver oil, and at the same time admits of combining with it the very best tonics, tissue and blood builders, making the Wine of Cod Liver Oil with Lime, Iron and Cherry Bark one of the most satisfactory cod liver oil preparations obtainable.

WINE OF COD LIVER OIL with Lime, Iron and Cherry Bark is a remedy that should always be used by patients who are constantly weakening and who are debilitated and wasting away. It is undoubtedly very valuable in the treatment of all lung troubles, colds and chronic coughs, scrofula, blood disorders and skin affections, as well as diseases of the joints and spine. It will build up the strength of the entire system, giving renewed health and vigor to the weak and debilitated, increasing the functional activity of every organ of the body.

WINE OF COD LIVER OIL with Lime, Iron and Cherry Bark is a valuable general tonic; its pleasant taste makes it very palatable. It is easily taken by the patient, who will like it and relish it. It is quickly assimilated and taken up by the system. Consequently it will improve the patient's condition almost from the first dose taken.

No. 8F160 Wine of Cod Liver Oil with Lime, Iron and Cherry Bark.
Our price, 3 bottles for \$1.00; per bottle 38c
Unobtainable on account of weight.

OUR PRICE, ONLY 38c
Regular Retail Price, 75 cents.



GENUINE ENGLISH PILE REMEDY.

Retail price. 50c
Our price, each. 30c
Three boxes for. 80c

A scientifically prepared pile remedy in suppository form, soothing, healing and for the most effective curing of blind, itching or bleeding piles. Speedy in relief, safe in its action, permanent in its effect. No matter what you may have employed for the treatment of this trouble, if all else has failed to afford you relief and cure, you should send for the Genuine English Pile Remedy at once.

You may have the same experience as have thousands of other sufferers troubled with different forms of this ailment. That is, you will find that the Genuine English Pile Remedy will not only promptly relieve, but establish the desired result. The remedy having been prepared in the form of suppositories, admits of easy and convenient application, and will in this manner thoroughly reach the affected parts, and by its prompt healing action will prove more satisfactory than almost any mode of treatment of piles. The preparation is furnished in regular 50-cent size boxes, which we, however, supply to our customers at the exceedingly small price of only 30 cents per box.

No. 8F163 Price, 3 boxes for 80c; per box 30c
If by mail, postage extra, per box, 3 cents.



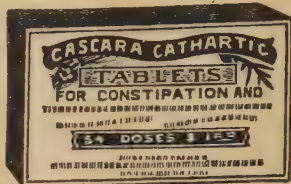
CASCARA CATHARTIC TABLETS.

A VERY PLEASANT LAXATIVE.

FOR CONSTIPATION AND ALL GENERAL STOMACH, LIVER AND BOWEL COMPLAINTS.

A pleasant, efficient laxative and stimulative tonic, the most effective remedy for the quick relief and cure of constipation, jaundice, nausea, dyspepsia, biliousness and all complications resulting from a disordered condition of the stomach and bowels. Our Cascara Cathartic Tablets are a combination of the most successful, yet perfectly harmless remedies, recommended and used by the most eminent physicians, as a positive laxative and tonic. On account of their mild action on the bowels they are not only a valuable cathartic, but at the same time the most pleasing treatment for the cure of symptoms for which they are intended. You will never know how easy it will be to keep yourself in a perfect and regular condition, how quickly you can dispel those apparently unimportant yet exceedingly distressing little troubles resulting from a disturbed digestion or an irregularity of the bowels. Using two or three Cascara Cathartic Tablets for a few days will tone up the entire system, strengthen the digestive organs and bowels connected with the function of digestion and the elimination of waste matter. You will feel lighter, brighter, more restful and cheerful and free from the nervous and painful state which always follows indigestion and bowel trouble. Least valued remedies of this kind are usually sold at 50 cents in boxes containing 30 to 35 doses. Our price for 54 doses is 27 cents. We guarantee our Cascara Cathartic Tablets to give satisfaction.

No. 8F165 Price, large size, containing 54 doses, 3 boxes for 70c; per box 27c
If by mail, postage extra, per box, 4 cents.

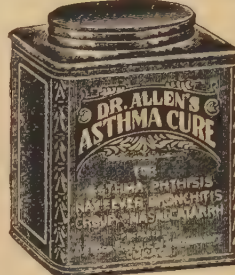


DR. ALLEN'S ASTHMA CURE.

DR. ALLEN'S ASTHMA CURE is for the relief of Asthma, Hay Fever, Bronchitis, Croup and Nasal Catarrh. It is a scientific combination of oxygenating chemicals with such herbs and barks as have proven themselves effective for the relief of asthma and other affections of the respiratory organs, attended with short, difficult or spasmodic breathing. It is the result of many years' study and experiment in the treatment of diseases of the lungs and air passages, and all stages of asthma. It has never failed to give some relief or effect a cure when a fair trial was given and used according to directions. This remedy is used by inhalation and as its virtues reach the air passages direct, the relief obtained is instantaneous. Plain directions and valuable information enclosed in each box, and if the sufferer will follow these directions carefully, mild forms of asthma, hay fever, etc., are often cured in a week or two; but if the disease is old and deep seated and has obtained a firm hold on the system, the treatment ought to be continued for several months, even though the patient may believe himself entirely cured.

No. 8F169 Full size box. Price, 3 boxes for \$1.75; per box 62c
If by mail, postage extra, per box, 5 cents.


OUR PRICE, ONLY 62c
Regular Retail Price, \$1.00



DR. WALTERS' CHILL CURE.

DR. WALTERS' WELL KNOWN CHILL CURE is a specific for the cure of all diseases due to malarial poisoning. It will promptly relieve intermittent fever or fever and ague, remittent fever, dumb ague, periodic headache or malaria. It completely destroys the germs of malaria in the blood, thus removing the cause of the disease from the entire system. Dr. Walters' Chill Cure should be used by persons living in malarial district. It will protect them and act as a preventive and protector from malarial diseases. There is no reason why you should suffer from malarial poisoning when you can secure Dr. Walters' Chill Cure, a very efficient remedy for all malarial diseases. This remedy will quickly restore the blood to a normal and healthy condition. It will quickly relieve you of malaria, backache, headache, general debility, aching bones or any ailment due to malaria. It will act as a powerful tonic, appetizer and general invigorator for the entire nervous system. Those living in a malarial country can protect themselves from malaria germs by taking a few doses daily for a short time.

No. 8F171 Dr. Walters' Chill Cure.
Price, 3 boxes for 95c; per box 36c
If by mail, postage extra, per box, 4 cents.



CATARRH-OL SOLUTION.

A VERY HIGHLY RECOMMENDED AND BENEFICIAL TREATMENT FOR CHRONIC CATARRH.

This new local treatment for catarrh in the head or nose and throat, as well as all affections of the bronchial tubes and lungs, consists of a combination of the most powerful antiseptic and germ destroying ingredients, prepared for the purpose of preventing infectious diseases of the breathing organs and for the cure of catarrhal diseases of the head and lungs, and when applied with the Catarrh-ol Nebulizer or Vaporizer will prove of the greatest benefit in the treatment of catarrh in all its different forms. Catarrh-ol is cleanly, inexpensive and guaranteed to reach most cases in an effective manner. Its antiseptic and curing influences when it is properly used are simply remarkable. It does not cause even the slightest irritation. It is prompt in its relief and quick results can always be assured. Catarrh-ol Solutions are furnished as Solution No. 1 and Solution No. 2. The first is of especial value in the treatment of catarrh of the nose and throat, while No. 2 is intended for bronchial trouble and lung diseases. The Catarrh-ol Vaporizer is the only instrument of its kind on the market, and, on account of its peculiar construction and patented features, will nebulize the solutions and carry the same over the entire surface of the mucous membrane, the seat of all catarrhal trouble, reaching every portion of the nasal passages and the air passages, the bronchial tubes and, through them, the lungs, soothing, healing and curing.

No. 8F172 Catarrh-ol No. 1. For catarrh of nose and throat. Price, 47c
No. 8F173 Catarrh-ol No. 2. For bronchial and lung trouble. Price, 47c
No. 8F174 Catarrh-ol Vaporizer. Price 89c
No. 8F175 Catarrh-ol Solution Treatment, including one bottle Catarrh-ol No. 1, one bottle Catarrh-ol No. 2, sufficient for three months' treatment, and one patent Vaporizer, all complete. Price \$1.58
Unobtainable on account of weight.



DR. WALTER'S CATARRH SNUFF.

The best known local catarrh remedy. Affords relief and great benefit in nine cases out of ten.

For all catarrhal affections—Headache, catarrh of the mucous membrane of the nose, cold in head, etc., nothing acts so quickly as **WALTER'S CATARRH SNUFF, PERFECTLY HARMLESS.** It contains no injurious drugs or chemicals. Every bottle comes supplied with blower, by means of which the healing powder can be applied directly to the inflamed parts, stopping and healing any discharges, pain or irritation. **OUR PRICE FOR THE CATARRH SNUFF IS 21 CENTS,** complete with blower. If you have friends who have suffered with this dread disease—catarrh—tell them of this catarrh snuff, that the price has been reduced to only 21 cents. Never sold for less than 50 cents by others.

OUR PRICE, ONLY
21c
Regular Retail Price,
50 Cents.

No. 8F176 Price, per bottle.....21c
8 bottles for.....55c

If by mail, postage extra, 7 cents.

DR. WALTER'S DIGESTIVE ELIXIR.

For the prompt relief of dyspepsia, indigestion and stomach complications generally.

DR. WALTER'S DIGESTIVE ELIXIR contains, in correct proportions: Pepsin, diastase malt, rennin, menthol, thymol, bismuth, hyposulphite, rochelle salts, hydrochloric acid, lactic acid, elixir simplex.

DOES YOUR STOMACH DISTRESS YOU? Do you suffer with dyspepsia? Are you troubled with indigestion? Send for a bottle of Dr. Walter's Digestive Elixir. It will be furnished to you with the understanding that after you have used the first bottle and if you have not tried this remedy before, if you do not find results entirely satisfactory, all you have to do is to notify us of that fact, and the full amount that you have paid for the first bottle of this remedy will be refunded to you at once.

DR. WALTER'S DIGESTIVE

ELIXIR increases the gastric juices, aids digestion, makes the food antiseptic, tones the system, removes all gas and makes the stomach strong, healthy and able to perform its work.

PLEASE BEAR IN MIND that Dr. Walter's Digestive Elixir is a digestive remedy; a preparation that will have a beneficial effect upon the entire digestive system by performing a portion of its work in a most natural way, thus resting the stomach when in a weakened condition and by this rest which it affords to the digestive system will strengthen these organs so that they soon can and will perform their work without any medical aid.

DYSPEPSIA is a very common and exceedingly distressing disease and as a rule manifests itself by the following symptoms: A feeling of fullness and weight in the stomach after eating, flatulency, decomposing of food from slow and imperfect digestion, which produces gases, swelling of the stomach, great discomfort or pain, constant belching, heartburn, frequent fainting, sick headache and constipation.

THE ABOVE SYMPTOMS are usually caused by a weak stomach, inability to digest the food, so that it sours in the stomach and the trouble starts.

BY USING DR. WALTER'S DIGESTIVE ELIXIR you will not only assist the digestion of the food but this remedy will gradually strengthen the stomach and the entire digestive system, resulting in the proper assimilation of the food, furnishing the right nourishment and building up your general health to a point where you can eat all kinds of food without being distressed; enjoy all your meals to the fullest measure.

DR. WALTER'S DIGESTIVE ELIXIR combines in an agreeable form some of the best medical substances used for the cure of dyspepsia and indigestion in all its forms.

ONE TEASPOONFUL of this remedy taken three or four times a day after meals will increase the gastric juices, free the stomach from all gas, aid digestion, and in a very short time you will know what it means to be free again from dyspepsia and indigestion. When using Dr. Walter's Digestive Elixir you can eat nearly everything that you like without experiencing any discomfort or ill effects the least.

No. 8F180 Dr. Walter's Digestive Elixir, each bottle, 12-ounce capacity. Price, 3 bottles for \$1.40; per bottle.....52c
Unmailable on account of weight.

DR. CURTIS' SORE THROAT CURE.

The great remedy for sore throat and all acute throat affections.

COMPOSITION. Dr. Curtis' Sore Throat Cure is the formula used in private practice and contains in permanent solution, chlorine, ferric iron, chlorates, oxychlorides, etc., combined in such a manner as to continually liberate free chlorine, oxygen and oxychlorides. The efficiency of these cases in sore throat and early diphtheria is well known and combined with other beneficial substances forms one of the foremost treatments for these conditions.

ITS USES. Dr. Curtis' Sore Throat Cure may be used locally or internally as conditions may require. The preparation is best used undiluted and should reach as nearly as possible every part of the throat. This is best accomplished by means of an atomizer, if at hand, otherwise by gargling and swallowing the quantity remaining in the mouth after each treatment.

IF YOU SUFFER FROM SORE THROAT, tonsillitis, the tonsils, or any one of similar throat affections, we would urge you by all means to order a bottle of Curtis' Sore Throat Cure, as a trial. Use it according to directions and a severe sore throat can be prevented. It is far better to use the product as soon as possible after the soreness is noticed and before the inflammation becomes deep seated as it is then much harder to cure.

A HOUSEHOLD NECESSITY. This excellent sore throat cure should be in every household. None of us are able to tell just when we will experience a severe sore throat and then is just the time we want a good remedy. A bad sore throat should be carefully treated, otherwise diphtheria or other chronic symptoms may arise. With our liberal offer on this product you cannot afford to be without it. Full directions with each bottle. Regular retail price, per bottle, 50 cents.

No. 8F182 Price, three 4-ounce bottles, 80c; per bottle.....32c
If by mail, postage and tube extra, per bottle, 19 cents.

SYRUP HYPOPHOSPHITES COMPOUND.

(Dr. Hammond.)

The Great Tonic and Reconstructive for Nervous Exhaustion, General Debility.

DR. HAMMOND'S SYRUP HYPOPHOSPHITES COMPOUND has for years been recognized as one of the very best reconstructive tonics, stimulating and toning the appetite, the functions of digestion and assimilation, and the entire nervous system.

While it also contains the necessary mineral constituents for supplying the required energy to aid in overcoming disease.

COMPOSITION. The composition of this new but highly successful tonic comprises the hypophosphites of potassium, sodium, lime, manganese, iron and quinine. Potassium, sodium and lime serve as great constructive tonics to bone, muscle and nerve tissue. Manganese and iron supply the red color to the blood. Phosphorus, as it exists in the composition, forms a large per cent of the different parts of the body and especially the brain. Quinine, the main alkaloid of this preparation, acts as a tonic, keeping up the strength of the system, toning the appetite and improving all the functions of the body.

IN ALL AFFECTIONS OF THE BRONCHIAL TUBES, Dr. Hammond's phosites Compound should be given a trial. It used conscientiously, this syrup will diminish the tendency to consumption and may even prevent the further formation of tuberculous deposit after the disease has taken hold. In the first and second stages of tuberculosis this composition may, when rightly used, overcome the disease, and even in advanced stages great benefit will be derived from its use.

A UNIVERSAL TONIC. Dr. Hammond's Syrup Hypophosphites Compound may be considered the one universal tonic. It stimulates and increases the appetite and has a favorable influence upon the red corpuscles of the blood, tones up the functions of digestion and assimilation, strengthens the nervous system, supplies the necessary mineral constituents of the body and induces, by its tonic action on the digestive organs, regular and easy evacuation of the bowels. Patients taking this syrup, as a rule, gain flesh from the very first and it is considered to be one of the foremost tonics for use in a debilitated or weakened condition.

THIS REMEDY is sold under our liberal guarantee allowing our customer who has never used it, to order one bottle to ascertain whether this product reaches your condition and whether it will afford you benefit, otherwise the full amount paid will be refunded upon request.

No. 8F181 Price, three 16-ounce bottles for \$1.75; per bottle.....64c
(Unmailable on account of weight)

DR. ROSE'S RED CLOVER COMPOUND.

This is a splendid remedy for worn out, tired, and exhausted conditions of the system.

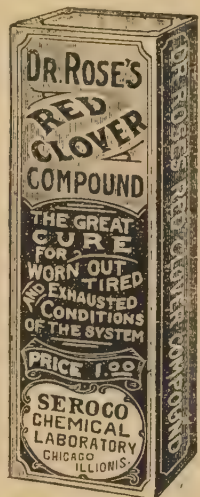
This well known and highly beneficial blood purifier is in all probability better known than any other combination ever offered. It is a system builder of the highest nature.

COMPOSITION. Dr. Rose's Red Clover Compound contains in permanent syrup: Red clover blossoms, stillingia root, burdock root, berberis aquifolium, cascara amara, prickly ash bark and potassium iodide in the proportions best suited for quick and effective results. Red clover blossoms is a very good blood purifier and general alterative.

Stillingia root acts especially beneficial in syphilitic skin diseases, scrofula and bronchial affections. Burdock root acts upon the blood, kidneys and liver, purifying the blood and aiding in the elimination of the impurities. Berberis aquifolium is a tonic as well as aiding elimination of the impurities of the system through the kidneys and skin. Cascara amara comprises one of the very best tonics and laxatives, especially valuable in syphilis, chronic liver troubles, eczema and consumption. It also aids elimination through the bowels. Prickly ash bark is an excellent stimulant tonic, highly recommended in chronic rheumatism, syphilis, liver troubles and wherever a stimulating alternative is required. Potassium iodide affords one of the very best remedies for syphilis, rheumatism and as a general blood purifier.

CONCLUSIONS. After studying the separate drugs entering into this valuable remedy one cannot but be impressed that Rose's Syrup Red Clover Compound is one of the very best medicines for treating all blood, skin and bronchial affections. It enriches the blood, aids elimination of waste matter, increases appetite and digestion and in general improves the entire system. Full directions with each bottle.

No. 8F183 Price, per bottle.....50.68
3 bottles for.....1.65
Unmailable on account of weight.



EFFERVESCENT LIVER SALT.

PLEASANT TO TAKE AND EFFECTIVE IN RESULTS.

Protects Health and Prevents Disease. An excellent combination, free from all harmful ingredients, for quickly relieving all forms of liver troubles.

CORRECTS THE LIVER. Effervescent Liver Salt is superior to most forms for correcting all the ills arising from lack of exercise, improper food, poor digestion and irregular meals.

LIVER SALT Affords ready relief in torpid liver, jaundice, constipation, sick headache, heartburn, bad breath, biliousness, distress after eating, gout, rheumatism, dizziness, prickly heat, hives, and all conditions arising from a clogging of the liver. Put up in large amber bottles. Full directions with each bottle.

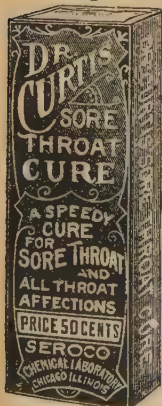
No. 8F184 Price, per bottle.....50.34
3 bottles for......90

Unmailable on account of weight.

COMPRESSED EFFERVESCENT LITHIA TABLETS.

LITHIA SALTS have for years been recognized as one of the standard remedies for the treatment of subacute and chronic rheumatism, gout, uric acid, irritable bladder and all kidney affections depending upon an excess of uric acid in the system. Our Lithia tablets are absolutely pure, convenient, and accurate in dosage and possess many advantages not embraced by other forms of administration. One tablet dissolved in a glass of water makes a very agreeable, refreshing and beneficial effervescent draught.

No. 8F186 Price, per bottle, 3-grain tablets, 40 in bottle, 18c
No. 8F187 Price, per bottle, 5-grain tablets, 40 in bottle, 23c
If by mail postage extra, 15 cents.



other chronic symptoms may arise. With our liberal offer on this product you cannot afford to be without it. Full directions with each bottle. Regular retail price, per bottle, 50 cents.

Family Medicine Case.

HANDY POCKET TABLET REMEDIES. Twenty-four different remedies in large glass vials with metal screw top, will keep in every climate for years, a treatment for almost every disease for only 11 cents. For 11 cents each, 2 cents extra for postage, we offer twenty-four different remedies, put up in neat tablet form, easy to take and convenient to be carried in vest pocket. These remedies are compounded in our own laboratory, and represent the best prescriptions of the highest medical authorities in the land, are absolutely harmless, prepared from vegetable tinctures, herbs and roots. No mineral, mercury or poison. These handy pocket tablet remedies will save you doctor bills and much suffering. No family can afford to be without a supply of these remedies, and the price has been fixed so low, only 11 cents each vial, that all may be supplied.

No. 8F199 12 Bottles of any of the following in fancy case.....\$1.20
Medicine Case and Medical Book free.
No. 8F200 24 Bottles of any of the following in fancy case..... 2.25
Medicine Case and Medical Book free.

WITH EVERY ORDER for a case of the following 11-cent remedies we will send "The Family Doctor," a book giving full instructions how to use these remedies and containing other valuable information for the cure of the sick, free. You can select any twelve of the following named remedies at 11 cents each, and a black cloth covered case will be furnished with the same without extra cost. For \$1.20, covering the price of 12 bottles of the following listed household remedies, we will send the medicine at once, together with medicine case and medicine book free.

If by mail, postage extra, 26 cents.



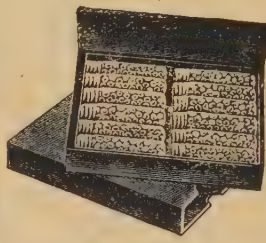
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| No. 201. COLD IN THE HEAD. —For quinsy, tonsillitis cold in the head, influenza, and many of the milder troubles arising from cold. Price..... | 11c |
| No. 202. COLIC. —Very useful for all childish pains, such as cramps, colic, or for the restlessness of teething, diarrhoea, etc. Price..... | 11c |
| No. 203. COUGH. —Valuable in coughs, bronchitis, hoarseness and any trouble in throat and chest arising from cold. Price..... | 11c |
| No. 204. CONSTIPATION. —Will relieve cases of constipation, which are often the cause of headache, biliousness, stomachic breath, etc. Price..... | 11c |
| No. 205. DIARRHŒA. —Useful for any form of diarrhoea, cholera morbus, cholera infantum, sour stomach, etc. Price..... | 11c |
| No. 206. HEADACHE. —Good for headache of any sort, fever, cold, nervousness, la grippe, etc. Price..... | 11c |
| No. 207. TONIC. —For any weakened condition of the system. Price..... | 11c |
| No. 208. ALTERATIVE. —For impure blood, boils, eczema, etc. Price..... | 11c |
| No. 209. DYSPEPSIA. —From any of the ordinary causes. Price..... | 11c |
| No. 210. KIDNEY AND LIVER. —To remove or cure all diseases of the organs. Price..... | 11c |
| No. 211. MALARIAL. —To be used when quinine fails, or when the patient cannot take it. Price..... | 11c |
| No. 212. RHEUMATIC. —Price..... | 11c |
| No. 213. NERVOUS TROUBLES. —Calms and soothes; will relieve nervousness in any form. Price..... | 11c |
| No. 214. HEART REGULATOR. —A splendid tonic for the heart. Price..... | 11c |
| No. 215. LIVER CORRECTOR. —For biliousness, jaundice, sallow complexion, sour stomach, etc. Price..... | 11c |
| No. 216. KIDNEY DISORDERS. —Gently stimulates the kidneys and relieves urinary troubles in both old and young. Price..... | 11c |
| No. 217. BRONCHIAL. —For difficult breathing, pain in the chest, cold in the bronchial tubes. Price..... | 11c |
| No. 218. THROAT. —For hoarseness, tickling in the throat; useful for speakers and singers. Price..... | 11c |
| No. 219. NEURALGIA. —For the relief of neuralgia, sciatica, etc. Price..... | 11c |
| No. 220. FEVER. —For all kinds of fever, especially that arising from cold. Price..... | 11c |
| No. 221. CROUP. —For children; to be given when the first symptom appears. Price..... | 11c |
| No. 222. WUMPS. —Give regularly and follow our Medical Guide. Price..... | 11c |
| No. 223. PLEURISY. —For pain in the chest on breathing and coughing. Price..... | 11c |
| No. 224. PIMPLES. —For skin blemishes. Price..... | 11c |

Our Homeopathic Remedies.

12 bottles of different Homeopathic Remedies, your own selection.....\$1.39
A nice, black cloth covered Medicine Case and Instruction Sheet free.

OUR HOMEOPATHIC SPECIFICS are prepared under the supervision of an old, experienced homeopathic physician. Great care is taken in preparing them according to the rules laid down by the highest authorities on homeopathy, and only the purest drugs used. Every one of the following specifics is a special cure for the diseases named on it. Adults take 6 pellets, children from 1 to 3, according to age, and from two to four doses are to be taken every day, according to the severity of the case. We ask the special attention of all our customers to these high grade remedies. If you have them near at hand, we guarantee they will save you many a doctor's bill, and what is of more consequence, they will relieve any suffering member of the family and ward off more serious sickness.

No. 8F230 12 bottles, any selection.....\$1.39
No. 8F232 24 bottles, any selection..... 2.35
No. 8F234 36 bottles, any selection..... 2.85
Medicine Case and Instruction Sheet free.



A SPECIAL OFFER. As an inducement to give these remedies a thorough trial, we will allow you to select any of the cures listed below. Make your own selection, one or more of any kind, and we will put them in a neat case, such as we represent here, and only charge you \$1.39. The homeopathic physician book also furnished free. No family can afford to neglect this great offer.

A 12-Box Case will save you many dollars doctors' bills in a year and may save your life. No family should be without a case of our Homeopathic Remedies. Usual Price Your Life.

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| No. 8F235 | For treating rheumatism, rheumatic pains..... | 25c |
| No. 8F236 | For treating fever and ague, intermittent fever, malaria, etc..... | 25c |
| No. 8F237 | For treating piles, blind or bleeding, external or internal..... | 25c |
| No. 8F238 | For treating ophthalmia, weak or inflamed eyes..... | 25c |
| No. 8F239 | For treating catarrh, influenza, cold in the head..... | 25c |
| No. 8F240 | For treating whooping cough, epasmodic cough..... | 25c |
| No. 8F241 | For treating asthma, oppressed or difficult breathing..... | 25c |
| No. 8F242 | For treating fevers, congestions, inflammations..... | 25c |
| No. 8F243 | For treating worm fever or worm diseases..... | 25c |
| No. 8F244 | For treating colic, crying and wakefulness of infants teething..... | 25c |
| No. 8F245 | For treating diarrhoea of children and adults..... | 25c |
| No. 8F246 | For treating dysentery, griping, bilious colic..... | 25c |
| No. 8F247 | For treating cholera, cholera morbus, vomiting..... | 25c |
| No. 8F248 | For treating coughs, colds, bronchitis..... | 25c |
| No. 8F249 | For treating toothache, faceache, neuralgia..... | 25c |
| No. 8F250 | For treating headache, sick headache, vertigo..... | 25c |
| No. 8F251 | For treating dyspepsia, indigestion, weak stomach..... | 25c |
| No. 8F252 | For treating suppressed or scanty menses..... | 25c |
| No. 8F253 | For treating leucorrhœa, or profuse menses..... | 25c |
| No. 8F254 | For treating croup, hoarse cough, difficult breathing, laryngitis..... | 25c |
| No. 8F255 | For treating throat, eruption, erysipelas..... | 25c |
| No. 8F256 | For treating ear discharge, earache..... | 25c |
| No. 8F257 | For treating scrofula, swellings, ulcers..... | 25c |
| No. 8F258 | For treating general debility, physical weakness, brain fog..... | 25c |
| No. 8F259 | For treating dropsy, fluid accumulations..... | 25c |
| No. 8F260 | For treating sickness, nausea, vomiting..... | 25c |
| No. 8F261 | For treating kidney disease, gravel, calculi..... | 25c |
| No. 8F262 | For treating nervous debility, vital weakness..... | 25c |
| No. 8F263 | For treating sore mouth and canker..... | 25c |
| No. 8F264 | For treating urinary incontinence, wetting bed..... | 25c |
| No. 8F265 | For treating painful menses, premenstrual pain..... | 25c |
| No. 8F266 | For treating diseases of the heart, palpitation..... | 25c |
| No. 8F267 | For treating epilepsy, St. Vitus' dance..... | 25c |
| No. 8F268 | For treating sore throat, quinsy or ulcerated sore throat..... | 25c |
| No. 8F269 | For treating chronic congestions, headache..... | 25c |
| No. 8F270 | For treating grip and chronic colds..... | 25c |

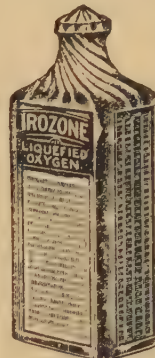
If by mail, postage extra, per case, 26 cents; per bottle, 2 cents.

LIQUID IROZONE (FERROUS LIQUID OXYGEN)

A GERM KILLER. AN OXYGEN SUPPLIER.

Cures Germ Diseases. Strengthens, Invigorates and Cures by Furnishing that Great Life Property, Oxygen, to the Blood.
No. 8F189 Price, per bottle (commercial pint size).....46c

A WONDERFUL DISCOVERY.



LIQUID IROZONE (Ferrous Liquid Oxygen) is a harmless but powerful preparation for the prompt and effectual cure of all germ diseases. It cures by supplying oxygen to the blood and thus creating healthy tissue. Germs cannot thrive or live in healthy oxygenized tissue.

MANY DISEASES are directly caused by germ infection. In all such cases Liquid Irozone is an ideal, positive remedy because it kills the germs, it purifies the blood by supplying oxygen and it does all this without harming tissue or organ.

OUR PRICE, ONLY

46c

Regular Retail Price, \$1.00.

GREAT BENEFIT IS DERIVED by taking Liquid Irozone even if you are not positively sick, because it strengthens, invigorates and purifies the blood by supplying an extra quantity of oxygen, the life giving principle of the atmosphere. It is perfectly safe, wonderfully effective and positively certain, a complete destruction of all germ life wherever germs may be the real cause of disease. It is nature's own tonic, supplying to the blood that substance that the human body most vitally requires in health and in sickness, namely, oxygen, and it supplies this great life principle in a new and scientific way.

YOU KNOW, OF COURSE, LIVE. Every second of your life you need oxygen. Nature supplies it to you in every breath of air you inhale. It reaches the blood through the lungs. It is at this stage of the circulation of the blood through the body that the oxygen is taken into the blood, immediately changing the impure dark venous blood (vein blood) into purified, healthy, bright red or arterial blood. The blood after being ozonated with oxygen becomes purified and then passes into the heart and finally into the circulation, supplying to the weakened, impoverished and diseased tissues, cells and organs an abundance of that life sustaining fluid, pure, rich and healthy blood. If the blood is liberally supplied with oxygen, in its travel through the system it destroys germ life and at the same time revitalizes every organ, every part of the body, acting as a stimulative, tonic and invigorator, sustaining life and the healthy condition of the body.

THE NORMAL QUANTITY OF OXYGEN needed is supplied in nature by our breathing pure, fresh air. A lack of fresh air means a diminishing of the supply of oxygen for your body. Those that live constantly in the pure, open air, feed their lungs with all the oxygen needed to maintain life and to protect them against germ diseases, but millions of men, women and children, under the modern system of living, suffer from an insufficient supply of oxygen and therefore their systems are not immune from the attack of germs, and they may already be troubled with a germ disease in some form, or from the lack of pure air, or oxygen, they are unable to resist an attack if exposed to germ infection, no matter in what manner the infection may present itself.

BY TAKING LIQUID IROZONE you fortify your system against sickness, you ward off and cure all germ diseases by furnishing your system with a liberal and greater supply of oxygen. In Ferrous Liquid Oxygen we have the only liquefied oxygen that will destroy germs without destroying the tissues of the body and without creating a disturbing or distressing effect upon the digestive organs. Oxygen, as every one knows, is the vital part of air. It is the very source of vitality, the most essential element of life. Oxygen is also nature's greatest tonic, the blood food, the nerve food, the scavenger of the blood. It is oxygen that turns the blue blood to red in the lungs, it is oxygen that eliminates the waste tissue and builds up the new. You can therefore realize what a wonderful and valuable preparation Liquid Irozone is, how important it is that every one should avail himself of this great chemical product, Ferrous Liquid Oxygen or Ozone Liquefied.

LIQUID IROZONE supplies to weakened, exhausted and anemic subjects, a soluble, tasteless and non-constipating form of iron, which is so combined with purified ozone (or concentrated oxygen), as to produce a pleasant and palatable blood and tissue building tonic.

No. 8F189 Price, 3 bottles for \$1.15; per bottle.....(Unmailable).....46c

Dr. Rowland's System Builder and Lung Restorer.
Large Commercial Quart Bottles.

Retail price.....\$1.00
Our price, per bottle.....\$0.52
Three bottles for.....1.45
A Powerful Vegetable Medicine for the thousand ailments common to the masses.

FOR THE RELIEF OF COUGHS of all kinds, lingering, especially bronchitis, laryngitis, consumption, ulcerated throat, ministers' or public speakers' sore throat, hoarseness and suppression or loss of voice. It does not nauseate or debilitate the stomach or system, but improves digestion, strengthens the stomach, builds up solid flesh when the system is reduced below a healthy standard, and invigorates and cleanses the whole system.

As a remedy for torpor of the liver, generally termed liver complaint or biliousness, and for habitual constipation of the bowels it has no equal. For loss of appetite, indigestion and dyspepsia, and for general or nervous debility or prostration, in either sex, it is especially recommended. As an alternative or blood purifier, this medicine is far superior to any preparation of sarsaparilla, iodide of potassium, or any other medicine now offered for general sale. It is, therefore, very valuable in all forms of scrofulous and other blood diseases, also for all skin diseases, eruptions, pimples, rashes and blotches, boils, ulcers, sores and swellings, arising from impure blood, and usually cured by the use of a few bottles of this compound. Unlike other alternatives or blood cleansing medicines, it does not debilitate, but strengthens the entire system. This is a very concentrated vegetable extract. The dose is small and pleasant to the taste. Full directions accompany each bottle.

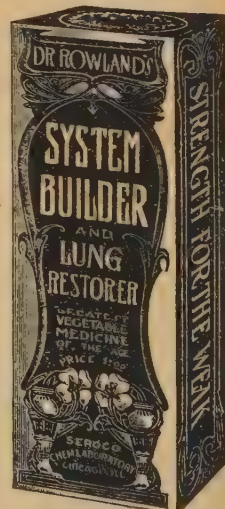
OUR PRICE, ONLY

52c

Regular Retail Price, \$1.00.

BUILD UP YOUR ENTIRE SYSTEM by using a few bottles of this remedy. Is your health impaired, are you overworked, do you need a general toning up? If so, we earnestly recommend a trial of this preparation.

No. 8F190 Price, 3 large bottles for \$1.45; per bottle.....52c
Unmailable on account of weight.



ANTI-CONGESTION PLASTIC DRESSING.

THE GREAT REMEDY FOR RELIEVING AND REDUCING INFLAMMATION AND SWELLINGS OF EVERY DESCRIPTION. TAKES THE PLACE OF THE OLD FASHIONED LINSEED OR BREAD POULTICES.



RECOMMENDED, USED AND PRESCRIBED TODAY BY EVERY PHYSICIAN IN THE CIVILIZED WORLD, in the treatment of diseases accompanied by external or internal inflammation or congestion.

SOLD UNDER OUR PERSONAL GUARANTEE.

IF USED AND FOUND NOT SATISFACTORY, we will return every cent you have paid us for same. NO HOUSE-HOLD, whether rich or poor, should be a single day without a sufficient quantity of ANTI-CONGESTION PLASTIC DRESSING. Order a supply without a moment's delay. Send for it even before you send for a physician, for it is a remedy for any and all cases, acute or chronic, where superficial or deep seated congestion exists. DO NOT UNDER ANY CIRCUMSTANCES FAIL TO PROVIDE YOURSELF with a package of ANTI-CONGESTION PLASTIC DRESSING and keep it in the house ready for instant use. DO NOT WAIT until you need it and then send for it. IT MAY BE TOO LATE WHEN IT ARRIVES to give you the protection it would have afforded you if it had been kept for ready use.

ALTHOUGH IN CASES LIKE pneumonia, bronchitis, pleurisy, peritonitis, erysipelas, and poisoned wounds a physician should be called in, you should have Anti-Congestion Plastic Dressing on hand. In nine cases out of ten he will surely make an immediate application of an Anti-Congestion Plastic Dressing to reduce and remove the inflammation. You will, therefore, save money, worry, and perhaps the life of the patient by having this remedy on hand to meet the emergency without any delay. **BUT THIS IS NOT ALL.** Simple instructions are furnished with this remedy and anyone can make the application, so that you can in critical cases do as the first step after his examination of the patient. In anticipating the action of the physician, you have aided him as much as may lie in your power in making the sufferer comfortable and in saving the life of the sick one.

WHAT ANTI-CONGESTION PLASTIC DRESSING WILL DO:

It is the only bland and non-irritating remedy which allays and heals inflammation and congestion. It absorbs from the tissues over which it is placed the moisture resulting from the inflamed condition. It is applicable in all stages and in all varieties of inflammation.

It acts as a complete dressing, furnishing compression, support, rest and protection for that part of the body to which it is applied; it acts as a

poultice, does all any poultice can do, supplying heat and moisture, but it goes a great deal further, as it is absorbent, antiseptic, anodyne and nutrient, lasting from twelve to forty-eight hours. It does not annoy and irritate the patient, which nearly always is the case where irregular and too frequent poultice applications are made. Anti-Congestion Plastic Dressing does not interfere with internal remedies of any kind.

ANTI-CONGESTION PLASTIC DRESSING WILL GIVE INSTANT AND CERTAIN RELIEF IN ALL CASES OF

PNEUMONIA, PELVIC INFLAMMATION, TUMORS, FELONS, TONSILLITIS, BOILS, POISONED WOUNDS, INFLAMMATORY RHEUMATISM
BRONCHITIS, INFLAMED BREASTS, PERITONITIS, SPRAINS, ERYSIPELAS, PILES, DYSMENORRHEA, FROSTBITES,
AND OPEN WOUNDS IN WHICH INFLAMMATION OR CONGESTION IS A FACTOR. HEED OUR WELL MEANT ADVICE AND KEEP IT ON HAND READY FOR IMMEDIATE USE.

No. 8F191	12-ounce can Anti-Congestion Plastic Dressing.	Price	\$0.19
No. 8F192	1-pound can Anti-Congestion Plastic Dressing.	Price	.25
No. 8F193	1-pound collapsible tubes Anti-Congestion Plastic Dressing.	Price	.28
No. 8F194	5-pound package Anti-Congestion Plastic Dressing.	Price	1.10
Unavailable on account of weight.			

COMPLETE INFORMATION AND INSTRUCTIONS will be furnished with each package.

FREMONT UNFERMENTED GRAPE JUICE.

The pure unfermented dark red juice of the best ripe Concord grapes. Delicious in taste, dark red heavy body and real grape flavor.

PURE RED JUICE. The Fremont Grape Juice is made from the choicest Concord grapes grown in the famous Lake Erie Island vineyards of Ohio. Only perfectly ripe fruit, carefully assorted, is used, and the juice is separated and expressed by the latest and most improved methods.

GUARANTEED. The Fremont Grape Juice is positively guaranteed clean, pure, unfermented (non-alcoholic) and without any antiseptic or preservative in any form. The juice after expressing is put up in crown sealed amber bottles and Pasteurized by heat—never boiled or cooked and is the only pure grape juice on the American market that will not mold in the bottle or have a heavy sediment at the bottom. We do not bleach or filter out the pulp (body of grape) in order to make the juice clear like wine, as this sacrifices good quality and nutritive value for looks only.

EFFECTS. Taken in quantities of from one to three glasses daily it increases nutrition, promotes secretion and excretion, improves the action of the liver, kidneys and bowels and adds to the health. The sugar of the grape requires no digestion, but is taken almost at once into the blood, where it renders up its force as required; so also the water. Taken moderately, with a suitable diet, it will not produce cathartic effects, but a more natural action of the bowels, so important to health: if taken in large quantities, it is generally laxative. As soon as this occurs, obstructions disappear, and a feeling of comfort arises, which is very gratifying to the sufferer. Being absolutely free from alcohol, you may drink a quart and yet not become intoxicated. Alcoholic juices and beverages are temporary stimulants at best, while with Fremont Grape Juice, the beneficial effects are permanent and lasting. The one pure unfermented juice for medicinal, hospital and table use.

NOTHING BUT THE JUICE. The Fremont brand of Concord Grape Juice is positively pure, and being pure conforms to the pure food laws everywhere. This juice according to Government analysis is all Grape except outer skin and seeds, and not the transparent or watery looking kind, sometimes sold for pure grape juice.

FOR SACRAMENTAL USES. Fremont Grape Juice is certainly the safest, purest and best that can be procured for this purpose.

ALL CAN DRINK FREMONT GRAPE JUICE without the slightest injury; as a chemical analysis of our JUICE shows it to contain, measure for measure, MORE NOURISHMENT than milk. It affords a household and health beverage of the highest order, a pleasant drink and food in sickness and convalescence, in summer and winter, for the young and the aged. Not a stimulant, but nature's own true tonic, and the best that money can buy. If you want the pure unfermented dark red juice of the grape, buy this product. Satisfaction guaranteed.

No. 8F195	Price, per pint bottle	\$0.20
No. 8F196	Price, per quart bottle	.38
No. 8F197	Price, per dozen pints	2.25
No. 8F198	Price, per dozen quarts	4.25



OUR PRICE, ONLY
20c
Regular Retail Price,
25 cents.

GREATER LIBERALITY IN OUR PROFIT SHARING DEPARTMENT THAN EVER BEFORE.

OUR WONDERFUL PROFIT SHARING DEPARTMENT, by which we share the profits of our business with our customers, and which has been so wonderfully popular the past two years, has been greatly extended by us. The variety, the beauty, the value of our Profit Sharing Articles have been vastly improved over any previous season, and though our prices on everything catalogued in the pages of this big catalogue are lower than those named on similar qualities by any other merchandising institution in the history of the world, we have gone even further than ever before in sharing the profits of this immense business with those who send us a liberal share of their patronage, and this greatly enlarged Profit Sharing Plan so far outclasses all plans ever devised by any other concern for rewarding their customers that no possible comparison can be made.

WE HAVE ISSUED a large beautifully illustrated Special Profit Sharing Catalogue in which these useful and valuable Profit Sharing Articles, which we give you free are fully described, and this big free book, containing full information with reference to this wonderfully liberal Profit Sharing Plan, will be sent you by return mail upon request. Just send us a postal card, or a letter, and say, "Please send me your free Profit Sharing Catalogue," and it will go to you immediately, free and postpaid.

OUR PROFIT SHARING PLAN has so greatly increased our business, it has so promoted the sales of all kinds of merchandise catalogued in the greater advantage and further enabling us to reduce our prices, that we have determined to make this, our Profit Sharing Plan, much stronger than it has ever been before, and in this free Profit Sharing Catalogue, which we will be glad to send you on request, we offer hundreds of beautiful and valuable articles, such articles as we know will please you and which are wonderful values; in fact, so wonderfully liberal is this, our Profit Sharing Plan, that you will wonder at our ability to make such a liberal distribution of the profits of this business.

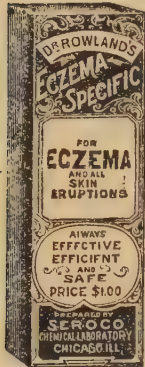
SEND FOR THIS FREE PROFIT SHARING CATALOGUE containing a full explanation of this, our liberal Profit Sharing Plan, and it will explain to you why our business is growing by leaps and bounds; why millions of families in the United States find it enormously profitable to them to send to us for the goods they need to eat, to wear and to use.

Boracine Eye Remedy.

The purest and best remedy for curing all sore and inflamed eyes and for keeping them well and strong. Modern hygienic rules as laid down by the up to date physician and specialist include the occasional cleansing of the eyes the same as the use of the bath and the daily washing of the body. In using Boracine, the purest and best remedy, a few drops at a time will remove inflammation, heal any irritation or swelling, act as a tonic to the mucous membrane of the eye and restore tired eyes to their natural condition and brilliancy.

Boracine is an eye remedy, not an eye water. Is absolutely harmless and highly beneficial when used as an eye cleanser and eye protector. It will cure all forms of sore eyes, red, inflamed or scaly, itching or granulated eyelids. Complete directions will be furnished with each bottle. Retail price, 50 cents.

No. 8F319 Price, 1-ounce bottle.....32c
3 bottles for.....85c
12 cents extra, for mailing tube and postage.

Dr. Rowland's Eczema Specific.

What is Eczema? This troublesome disease is a local inflammation, manifesting itself upon the skin in the form of a rash and eruption, and causing intense itching and suffering. This itching causes scratching and soon a red, highly inflamed rash makes its appearance and may spread to any part of the body.

Dr. Rowland's Eczema Specific is made in accordance with a special formula and is without doubt the most satisfactory and reliable remedy for the treatment and cure of this troublesome complaint.

Very few diseases are more distressing to the patient or harder to cure, but Dr. Rowland's Eczema Specific will relieve the itching at once and soothe the inflammation, killing the germs causing the disease.

Dr. Rowland's Eczema Specific will cure rash, eczema and skin eruptions of every description and should not be compared with the cheap eczema pastes on the market. We guarantee our preparation to be made from absolutely pure materials and strictly in accordance with the original formula, and it is supplied by us with the distinct understanding that the patient has the privilege of using the first package and if it does not afford relief, if there are no indications, after the treatment has been continued for a reasonable length of time, that it will afford a complete cure, all you have to do is to notify us that results are not satisfactory, stating that this is the first package that you have ever used of Dr. Rowland's Eczema Specific, and we will cheerfully refund to you every cent that you paid for same.

No. 8F311 Price, 8-ounce bottle.....\$0.60
3 bottles for.....1.50
Unmailable on account of weight.

Boroseptine.

Antiseptic.

Retail price.....35c and \$1.00
Our price, regular size.....17c
Large size.....42c

The Ideal Medicine for general household usage, pronounced by many superior to Listerine or any similar preparation.

BOROSEPTINE is an absolutely safe and powerful antiseptic made from menthol, thymol, eucalyptol, glycerine, wintergreen, benzol and boric acids, and acts as a preventive remedy; is swift and certain in the destruction of microbes, etc., which form contagion. It does not irritate and may be applied to the most delicate tissues. Used in diluted form as a mouth and throat wash by the most careful ladies and gentlemen. The faithful use of Boroseptine in catarrh establishes prompt and satisfactory relief, and even in chronic cases of catarrh of nose or throat, the parts if sprayed with Boroseptine night and morning will feel its immediate effect in a cooling and refreshing manner, overcoming the sore and sometimes inflamed condition of the tissues. As a mouth and throat wash, also as a gargle, it is acknowledged to be the very best remedy. Should be used as a toilet antiseptic, also after shaving. In the sick room when sprinkled upon furniture and clothing it will impart an agreeable odor, refreshing to the patient and those in attendance. There is really no more valuable general remedy than Boroseptine, the great antiseptic household remedy. It is not a luxury, but a necessity for every home.

No. 8F313 Price, regular size bottle.....17c
No. 8F314 Price, large bottle, commercial pints.....42c
If by mail, regular size bottle, postage and tube extra, 14 cents. Large size unmailable.

**Seroco Menthol Inhaler.**

Menthol is now a recognized and well known antiseptic, employed by inhalation as an efficient means for quickly curing fresh colds, headache, neuralgia, mild catarrh and for clearing the head, etc. The Seroco Menthol Inhaler is a beautiful, highly polished aluminum tube, with closely fitting cap, to prevent evaporation and has the menthol distributed through the tube in such a manner that best results can always be obtained by simply inhaling the menthol from time to time. Sufficient for two to three months.

No. 8F315 Price.....15c
If by mail, postage extra, 2 cents.

Dr. Alexander's Formaldehyde Inhaler.

Dr. Alexander's Formaldehyde Inhaler is a scientific treatment for the cure of hay fever, catarrh, asthma and all germ diseases of the nose, throat and lungs. Recommended and prescribed regularly by the best physicians.

Dr. Alexander's Formaldehyde Inhaler is recognized as the only reliable cure by inhalation for nose, throat and lung affections. If you are a sufferer from hay fever and catarrh and so far have been unable to obtain relief and a cure, we recommend Dr. Alexander's Formaldehyde Inhaler, which has proved effective where all other treatments have been found inadequate for a cure.

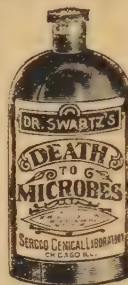
Dr. Alexander's Formaldehyde Inhaler is a remarkable remedy and considered a specific local treatment for hay fever, catarrh and all germ diseases of the nose, throat and lungs. Furnished in a handsome aluminum tube, with a closely fitting cap to prevent evaporation. Contains a two to three months' treatment.

No. 8F316 Price.....19c
If by mail, postage extra, 2 cents.

Dr. Swartz's Death to Microbes.

Retail price.....\$2.00
Our price, 1/2-gallon bottle.....70c
NONE GENUINE unless bearing our own label. Our special price, one-half gallon bottle, 70c. Others sell at \$2.00. This is Dr. Swartz's Microbe Killer, one of the greatest remedies known in the present age. It will prevent in grippe, catarrh, consumption, malaria, blood poison, rheumatism and all diseases of the blood. Acts as an antiseptic, killing the germs which are the cause of the disease. Dr. Swartz's Microbe Killer will eradicate any form of disease and purify the whole system. By taking it regularly once or twice a day it will ward off many attacks of disease which would otherwise cause much suffering. If you have weak lungs don't fail to keep this remedy on hand to be taken Fall and Spring and at other times when there are sudden climatic changes. If you are subject to catarrh take this remedy once or twice a week and all trouble will be ended. If you are subject to rheumatism it will save you all pain. You will never again be bothered with rheumatism if you use Dr. Swartz's Microbe Killer. If you are subject to fever and ague take Dr. Swartz's Microbe Killer as a preventive and you will never have this trouble. No family should be without this wonderful remedy. It will save its cost a hundred times every year. The price is very low.

No. 8F322 Price, per half gallon bottle.....70c
Unmailable on account of weight



THE CELEBRATED DRY POWDER FIRE FIGHTERS.

SOLD EVERYWHERE FOR \$3.00 EACH. OUR PRICE ONLY 55 CENTS EACH.

WHAT HAVE YOU IN READINESS IN CASE OF FIRE?

PROTECT YOUR HOME, YOUR BARN, YOUR STABLE, YOUR SHOP, or any other valuable premises by placing within handy reach a few of the celebrated Fire Fighters, the latest improved dry powder fire extinguisher, absolutely safe in its use, instantaneous in its action and never failing in results. Each Fire Fighter is complete, and SUPERIOR AND MORE EFFECTIVE THAN ANY OTHER SIMILAR APPLIANCE OBTAINABLE.

THE FIRE FIGHTER IS A DRY POWDER FIRE EXTINGUISHER, put up for use in a metallic tube 22 inches in diameter. One end of the tube is fitted with a cover, held in place by natural tension and fitted with a ring by which the tube is hung from a strong hook, attached for this purpose to a wall, column, door or window frame. By grasping the tube firmly and jerking it, it will immediately be released from the cover, which remains hanging on the hook, leaving the tube open at the upper end and its contents free for immediate use. The dry powder is thrown on the floor by a sweeping motion in accordance with complete instructions furnished with each Fire Fighter. Anyone, even children, can use a Fire Fighter with perfect safety and never failing success. It will extinguish the fire, not in five minutes or ten minutes, but instantaneously by blotting it out in a few seconds after proper application of the dry powder has been made.

No. 8F324 Fire Fighters, retailing everywhere at \$3.00 each, our price each.....\$0.55
3 for.....1.50 (Not mailable)

Gentlemen:—

Allow me to congratulate you upon the magnificent work you are doing by aiding your patrons in extinguishing fires. The night before last I filled my gasoline lamp in my working office. Being rather dark, I could not see the gasoline was overflowing, so when, shortly afterwards, I generated with wood alcohol the lamp, externally, reservoirs and all, became one mass of flame, which paid no attention whatsoever to ordinary methods of extinction at my command. My wife called, the Fire Extinguisher, the Fire Extinguisher!!! at the same time following my injunction: Tear from the hook and hand it to me! which she did more than quickly. In less than sixty seconds the gasoline flame (the strongest flame possibly today known to man) was entirely extinguished. Guess, if you will, the awful results possible had that most precious yellow can the Fire Fighter, not been within instant reach.

God knows, gentlemen, I thank you with all my heart. Send me another one of the tubes and oblige. Gratefully, G. GEO. GIVEN, M. D., AND FAMILY

Old English Wart Remover.

GUARANTEED TO GIVE SATISFACTION.

This is a very reliable and harmless remedy for the removal of all forms of warts. After the first application, the wart commences to shrink and after the treatment is continued for a reasonable length of time, the wart will drop off without leaving any scar. The treatment is perfectly painless. All that is necessary is that the patient follow directions furnished with each package. The Old English Wart Remover is guaranteed to be absolutely free from nitric, sulphuric, carbolic or salicylic acids, corrosive sublimate, chrysarobin or creosote, all of which are dangerous to be used for the removal of warts.

No. 8F318 Price.....15c
If by mail, postage extra, 10 cents.



Cole's Petroleum Emulsion with Hypophosphites of Lime, Soda and Potash.

A True Nutritive Tonic and Reconstructive.

Emulsion of Petroleum and Hypophosphites is today regarded as the greatest flesh builder known to medical science and rapidly replacing Cod Liver and Feather Oil emulsions on account of its pleasing and agreeable taste.

Petroleum has been known for many years, but to get the objectionable ingredients removed without affecting the flesh building and antiseptic properties has only been successfully accomplished recently. Our oil is a special grade for internal use imported direct from Russia, and not obtainable by chemists generally.

The Hypophosphites of Lime, Soda and Potash greatly increase the efficiency of this preparation and taken as a whole it is superior to any other flesh building product.

The success it has attained is wholly due to the good and lasting effect derived. It fills a long felt want in medicine rapidly replacing other products. Thousands of people who need a strengthening and building tonic cannot take Cod Liver Oil or fatty matters on account of the taste as well as the nauseating effect upon the stomach.

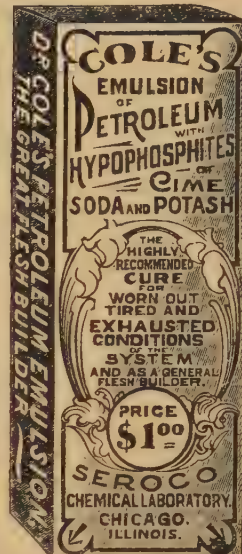
Cole's Petroleum Emulsion, on the other hand, is pleasant to the taste, agreeably taken and does not affect the stomach or digestion. It is easily absorbed by the blood and its beneficial effects are soon felt throughout the system.

Wasting Diseases—For all affections of the throat and lungs, especially bronchitis and consumption, general debility and wasting diseases, particularly when due to faulty nutrition, Cole's Emulsion of Petroleum and Hypophosphites stands without an equal. It has all the advantages of all other flesh forming emulsions and has none of their objectionable features. For the early stages of consumption, there is nothing so beneficial, as it rebuilds the wasting tissues, tends to counteract the disease and often effects a cure. For hard coughs and bronchial affections it is invaluable.

Our price of 67 cents for the \$1.00 size bottle is exceptionally cheap and we hope our customers will appreciate the exceedingly low price we are able to offer.

Try a bottle of Cole's Emulsion of Petroleum, take it regularly after meals and if you are not more than pleased with the beneficial results obtained, we will gladly refund you the money you have paid for the first bottle.

No. 8F319 Regular price, \$1.00 per bottle; our price, 3 bottles for \$1.30; per bottle.....67c

**Lavender Bath Powder.**

A highly perfumed luxury for the bath. A scientific preparation for softening, purifying and perfuming the water. It adds value and pleasure to the bath, by making it more agreeable and refreshing, neutralizing the germs and impurities in the system, tending and invigorating the system like an ocean bath, and at the same time leaving that exquisite fragrance of Old English Lavender about the entire body. You will never know or appreciate the real luxury of such a bath with its refreshing, stimulating and exhilarating effect until you have used this delightful toilet necessity.

No. 8F321 Price, per package.....18c
If by mail, postage extra, 10 cents.

FAMOUS YELLOWSTONE LITHIA SPRING WATER.

Absolutely the purest, softest, best and choicest of natural remedial spring waters. Every glass a cup of vitality, health and strength.

IN PRESENTING THIS WATER we have ascertained that it is not only above all waters in America, but is among the best in the world, and have a standing offer of \$500 for any water that equals it in certain attributes.

THE ANALYSIS herewith given indicates its worth, but a simple test of its organic and mineral purity you can make for yourself. Expose ½ gallon bottle of this natural water to the sun and light for a long period, a year or more if you please. The result—no organic or mineral deposit or any perceptible change. This is a wonderful showing. Find any other water on the market that will withstand such a test for even 30 to 60 days. They will all show both an organic and mineral deposit. This proves to you that the famous Yellowstone Lithia Water is absolutely free from all organic matter and impurities and is the purest and best water ever offered to the public.

OUR PRICE, ONLY
\$3.37
Per Doz, ½ Gal. Bottles
Regular Retail Price, \$4.75

THIS IS THE AGE OF MINERAL WATERS. There is today perhaps more mineral water on the market than at any other time in the history of the world. Some are good, some tolerable and the greater part of little value. In the highest rank, in fact the best of all, stands the now famous Yellowstone Lithia. It is pleasant to take, invigorating and strengthening, clear and sparkling, and a strictly pure, high class mineral spring water. Dame Nature has prepared this wonderful medicine in her own depths of earth, and has herself forced it to the surface of the earth that suffering humanity may drink.

The analysis of this famous water has been carefully performed by accurate analytical chemists and reported as follows:

Sulphate Potassium.....	1.2214 grains
Sulphate Sodium.....	5.5475 grains
Chloride Sodium.....	1.3640 grains
Bicarb. Sodium.....	39.9671 grains
Bicarb. Calcium.....	1.1402 grains
Magnesium Bicarb.....	0.2419 grains
Bicarb. Iron.....	0.0648 grains
Silica.....	0.4198 grains
Lithium Bicarb.....	7.3236 grains
Alumina.....	0.0784 grains

Total to gallon solid 57.3677 grains

THE ANALYSIS OF THIS WATER discloses medicinal properties that make it one of the very best remedies for Stomach, Liver and Kidney diseases, Dyspepsia, Gravel, Bright's Disease, Constipation and Rheumatism ever known. Note the predominance of Bicarbonate of Sodium (40 grains to gallon shown in analysis). Bicarbonate of Sodium is the basis of all stomach remedies. In this water you have it direct from nature. Then why should not this water be one of the greatest cures for Dyspepsia, Indigestion, etc.; very effective in results, aiding the action of the kidneys and liver and not like most stomachic remedies, having a bad effect upon the system.

NEXT NOTE the absence of Bicarbonate of Calcium (Lime) about one grain to the gallon, the mineral above all others that is undesirable in a water. There are many so called Lithia waters that are simply lime waters, containing from 25 to 75 grains of lime to the gallon, and are positively dangerous to use. There is no water in America to our knowledge so pure or that contains such a small amount of lime as the famous Yellowstone Lithia. A test will show you that you can wash in this water, it is so soft that you cannot detect it from rain water, yet it has not that insipid water taste. Only pure, sparkling, invigorating, refreshing health. New life and enjoyment in every drop to the last.

IMPORTANT NOTICE.
DURING THE WINTER MONTHS, December, January and February, and when the weather is extremely cold, all mineral waters are liable to freeze and during that period we cannot accept orders and ship same, excepting at the customer's risk. It will be perfectly safe to ship the water during ordinary cold weather.

EFFERVESCENT YELLOWSTONE LITHIA WATER.

The Choicest Sparkling Mineral Water, Palatable, Appetizing and Bracing.

THIS HIGHLY BENEFICIAL MINERAL WATER is carbonated at the springs, possessing marked sanitary properties and preferred by many expert critics to London Apollinaris. It is strictly a health drink and especially beneficial as a restorative in headache, nausea, flatulency, heartburn, indigestion, vertigo and other temporary indispositions. Taking into consideration all its beneficial properties, when taken in amounts sufficient for these properties to exert themselves, the effervescent Yellowstone Lithia Water is the most agreeable, far-reaching, and highly curative of all sparkling or bottled waters. Unsurpassed as a remedy for stomach disorders; gout, rheumatism; weak, inflamed or ailing kidneys, torpid liver, flatulency, diabetes, obesity, gravel, or gall stones, dropsy, melancholia, and in fact all disorders caused by improper drainage or removal of the poisons from the body. The carbonated Yellowstone Lithia Water is the one water that will satisfy and quench any thirst. It is intended to be used at meals. It quickly stimulates the glands of the stomach and promotes the flow of gastric juices, thereby assisting in the digestion of the food and assuring a perfect assimilation of the nutritious elements present. Put up in pints and quarts.

No. 8F328	Regular price, per pint, 20 cents; our price.....	\$0.14
No. 8F329	Regular price, per case of 12 pints; our price.....	1.27
No. 8F330	Regular price, per quart, 25 cents; our price.....	.19
No. 8F331	Regular price, per case of 12 quarts, \$2.75; our price.....	1.78

APERIA SPLITS-EFFERVESCENT.

The Latest. The Best. Once Used—Always Used—Because It Does The Work.

EFFERVESCENT APERIA SPLITS has taken the place of all other laxative waters, for the reason that it is never failing in its results. It contains several laxative salts in natural combination, is made from the famous Yellowstone Lithia water, and being effervescent makes a refreshing and beneficial draught. One Aperia Split just fills an ordinary drinking glass and is one full dose. It sparkles like champagne, is very agreeable to the taste and always produces a free, easy, thorough passage. Aperia Splits furnish the ideal morning beverage. It quickly quiets the nerves, sweetens and soothes the stomach, causes the proper secretion from the liver and a mild evacuation of the bowels. This water is a mild aperient, delightful and refreshing, and gives the relief sought by thousands of persons. It is a revelation to those who have felt compelled to dislike the flat, sickish, nauseating taste of the purgative waters commonly employed. Continued use of Aperia Splits cures constipation, biliousness, headache and all diseases or ailments caused by a torpid liver.

No. 8F332	Regular price, per bottle, 15 cents; our price.....	\$0.12
No. 8F333	Regular price, per case of 1 dozen, \$1.50; our price.....	1.18



THIS WELL KNOWN SPRING WATER comes through over 100 feet of solid rock. The water gushes forth from Mother Earth several feet above the ground. No possible contamination can occur as the pure water is bottled by special machinery direct at the spring. The utmost cleanliness is observed in bottling, etc., the bottles and cases being washed with the water and then the clean bottles filled with the pure water which preserves the unsullied purity and the perfect natural state of this highly beneficial water.

THIS IS THE FIRST ATTEMPT ever made to supply a strictly and exceptionally high class mineral water at a price that would enable its free use by all as a pure drinking water. So many persons need a water of this kind that we trust our customers will appreciate the great opportunity we offer of obtaining one of the best and purest waters in the world at an exceptionally low price.

TREATMENT OF RHEUMATISM: The Yellowstone Lithia Water has the greatest effect in relieving rheumatism of any water known. The disease is caused by the deposit of uric acid throughout the system. The water promotes the activity of the kidneys, increases the elimination of urea and converts uric acid into a soluble form. Hence, in gout and rheumatism the continued drinking of this water will effectively allay the inflammation caused by the presence of gritty, deleterious matter in the joints, and after continued use will cure the disease. This water, being practically free from lime and having a high percentage of sodium bicarbonate, forms one of the very best preventives against rheumatism in all its forms, as it improves the digestive power, dissolves the deposits and carries them out of the system.

IN KIDNEY TROUBLES, it is the only water that should be taken. Many people are especially liable to the formation of insoluble, gritty particles of gravel, urinary calculi or stone in the bladder. This water being free from lime, will dissolve out these deposits, diminish their size and carry them out of the body.

MANY WATERS are highly advertised for this purpose, but the actual result can only be performed by a very few waters and the Yellowstone Lithia stands supreme for this purpose. Gall stones may also be kept in check and gradually diminished by drinking this beneficial water. In Bright's Disease it is of great value as it prevents the accumulation of toxic products and hence is influential in reducing albuminuria.

IN FACT the Yellowstone Lithia Mineral Spring Water is the one cure for nearly every disease. Dr. Chas. L. Dana, one of the head Professors in the New York Post Graduate Medical School, says: "Pure water should be drunk before meals or between meals, and a moderate amount at meals. At least three pints, or about six tumblerfuls should be taken daily. American neuratics do not drink enough water. They have half dessicated nerves and dessication increases nervous irritability." This is merely the opinion of one medical expert and all others verify his statements. Nothing but pure lime free water should be taken and about six to eight glasses per day. The drinking of ordinary hard well waters is what causes nearly all the rheumatism, gravel stone, gall stones, etc., as the heavy amount of lime present being unable to be thrown off by the system becomes deposited in the system and soon rheumatism, gravel, stone in bladder, etc., result. Not so with Yellowstone Lithia. None of the above will ever be caused by this famous spring water. It tends to carry off what is present and always prevents their formation.

THERE IS no state of the system where the free use of this water would cause ill effects. It will build up a weak body and fortify a strong system against disease. What a blessing to invalids; the persons above all others that should have nothing but the purest organic free water.

DO NOT WAIT. Knowing the great dangers from drinking all kinds of impure and hard well waters, we feel every satisfaction in offering to our many customers this now world famous Yellowstone Lithia Mineral Spring water and stating that there has never been offered on the market a true spring water that better deserves your every confidence than this water. We sell it at such a never before heard of price for such an elegant water, that it is within the reach of all. Nothing more desirable, whether as an aid to the recovery, or the preservation of health, or as a pure healthful and delicious table water, can be obtained anywhere in the world.

No. 8F325 1 dozen ½ gallons. Regular price, \$4.75; our price, \$3.37
No. 8F326 1 dozen quarts. Regular price, \$2.50; our price, 1.78
No. 8F327 Our Special Offer: With every first order of 1 dozen ½ gallons Natural Yellowstone Lithia Water, for a limited time, we will pack free 1 pint Effervescent Yellowstone Lithia Water, and 1 Effervescent Aperia Split at price of No. 8F325.

MEDICATED MINERAL WATERS.

Hunyadi Janos.



THE FAMOUS AND WORLD WIDE known Hunyadi Janos Natural Aperient water, collected from the springs in Hungary. For 43 years it has been regarded as of exceptional value by the medical profession due to its peculiar natural combination. It is the only natural mineral water of such favorable composition, and to this is unquestionably due the fact that its action is prompt and reliable, yet gentle and pleasant. In the treatment of constipation from whatever cause, Hunyadi Janos has no equal; in many other diseases in which an aperient is indicated, it has proven its value.

OUR PRICE, ONLY
27¢
Regular Retail Price, 35 cents

FRANZ JOSEF.

The Most Palatable and Most Reliable.

THIS WELL KNOWN WATER is from the famous Aperient Springs of Budapest, Hungary, and due to the special medicinal action contained therein, permission was given by His Majesty, Emperor Franz Josef of Austria, Hungary, to bear his name. This fact alone proves that the water must hold some exceptionally fine medicinal properties. The "Franz Josef" water contains by far the greatest quantity of aperient sulphates and is apparently the strongest water of which we know at present. It has in its favor the advantages of certainty of action, smallness of dose, and the fact that the various sulphates are present in nearly equal proportions, which has been found by experience to produce the best results. It does not affect the appetite, is painless in its action, and, moreover, unlike most other waters, it is almost tasteless, and only presents to the palate a delicate, appetizing bitter flavor. Used and prescribed by thousands of physicians for the relief and cure of all forms of constipation.

No. 8F341 Regular price, per quart, 35 cents; our price.. 22¢



WORLD FAMOUS PITCHER'S CASTORIA.

THE OLD RELIABLE BRAND.

THE BEST REMEDY KNOWN FOR ALL STOMACH AND BOWEL COMPLAINTS OF INFANTS AND CHILDREN.

PROMOTES DIGESTION, CHEERFULNESS AND REST.
FREE FROM HARMFUL SUBSTANCES.

Castoria is truly a wonderful medicine for children. Doctors prescribe it, medical journals recommend it, and more than a million mothers are using it in place of Paregoric, Bateman's Drops, so called soothing syrups and other narcotic and stupefying remedies. Castoria is the quickest thing to regulate the stomach and bowels, and give healthy sleep, the world has ever seen. It is guaranteed to be perfectly harmless.

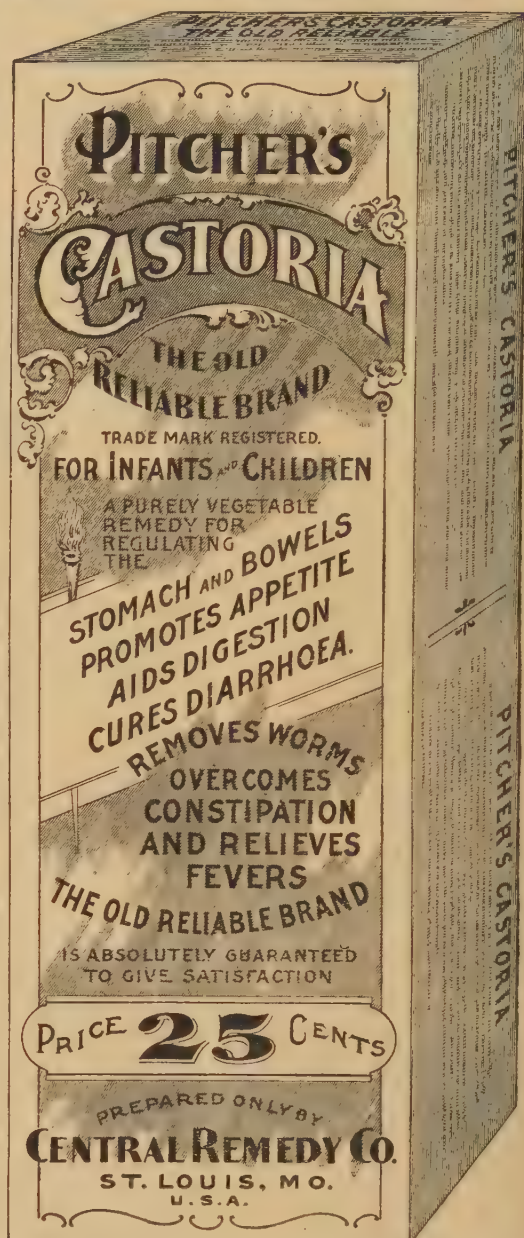
MORTALITY. Nearly every married couple have children and every infant and child is sick more or less during the first and second years. Infant mortality is something frightful, and we can hardly realize that 22 percent or nearly one-fourth of all born die from stomach and bowel troubles before the age of one year. This being true, it is very essential that their young bodies be closely watched and irregularities be quickly corrected. If now one remedy was to be selected which would cure all these ills, but one name would be on every tongue, Castoria, Castoria; nothing but Castoria. The best physicians of today prescribe it, recommend it, and even go so far as to state that if a child's stomach and bowels were kept in perfect condition with some harmless remedy like Castoria, that infants and children would be free from nearly all their more serious ills. Castoria is the one remedy that meets all the requirements of children, it is the one medicine that is known the world over as **The Mothers' Blessing and the Babies' Friend.**

CHILDREN CRY FOR IT. Children cry for Castoria because they like it. No trouble to give, is beneficial and makes the child healthy and cheerful. We do not hesitate in saying that Castoria has done more for suffering children than all other remedies combined. The least irregularity in the food of the nursing mother upsets the stomach and bowels of the child, then comes indigestion, sour stomach, wind colic, constipation, loss of sleep, etc. The child becomes cross and feverish and sickness follows. Every mother then thinks of but one remedy, Castoria; only Castoria. The popularity of this wonderful remedy has so increased until it now stands alone among druggists and physicians as the only reliable and harmless regulator of children's complaints. It is being used more and more every week, until the sales of this beneficial remedy double every three years. This proves but one thing—Castoria is very beneficial, is harmless and does the work. "It is truly a Mother's Blessing, a Baby's Friend and a Father's Comfort."

WHAT IS IT? Dr. Pitcher's Castoria is composed of the medicinal properties of Pumpkin Seed, Alex. Senna, Rochelle Salts, Anise Seed, Peppermint, Bicarbonate of Soda, Worm Seed, Clarified Sugar and Wintergreen. A pure, vegetable preparation for assimilating the food and regulating the stomach and bowels of children and infants. Promotes digestion, cheerfulness and rest. Contains neither opium, morphine or any form of narcotic. A perfect remedy for constipation, sour stomach, diarrhea, worms, convulsions, feverishness and loss of sleep.

A FEW FACTS FOR MOTHERS.

1. No medicine should be given to children without knowing what you are giving. Castoria is purely vegetable, and the ingredients are given upon every package.
 2. Castoria is harmless, is the standard prescription of Dr. Pitcher, and has been in constant use by thousands of mothers for over thirty years.
 3. Castoria may be given to any one and at any time; it is superior in its effects to Paregoric, Castor Oil or any other cathartic or quieter. It is free from dangerous or nauseous properties.
 4. Castoria keeps indefinitely and hence no danger of spoiling by age. The last drop is just as effective as the first one taken from the bottle.
 5. Castoria is without doubt the best medicine for children and infants the world has ever known. In it mothers have something absolutely safe, pleasant to give, effective in results and perfectly satisfactory in every respect.
 6. Castoria assimilates the food, regulates the stomach and bowels, and produces perfect and natural sleep. With this valuable medicine on hand, much sickness may be avoided, the child kept cheerful and robust and the parents obtain their needful sleep.
 7. Castoria being the world's medicine for children, is grossly imitated and adulterated. Many castorias are on the market, but we handle only the well known and world famous Dr. Pitcher's Castoria. Do not allow anyone to sell you anything else on the plea that it is just as good. What you want is Dr. Pitcher's Castoria.
 8. Castoria is usually sold for 25 to 35 cents per bottle; but now consider our exceptionally low price of 18 cents. Order now and obtain a supply. It should be in every home.
- No. 8F345 Regular price, per bottle, 25 cents; our price, 3 bottles for 50c; each.....18c
Unavailable on account of weight.



Murine Eye Remedy.

A Safe and Positive Cure For Eye Troubles, Reliable, Efficient and Absolutely Harmless.



Murine positively and thoroughly cures Pink Eye, Redness, Itching, Smarting, Burning, Watery, Dryness, Mattering, Irritation, Inflammation, Granulation, Blurring and Cloudiness of the Eyes. Styes, cysts, ulcers, pimples, and scales on the eye lids, restores eye lashes, makes weak eyes strong, dull eyes bright, does not smart, soothes eye pain. A favorite toilet accessory. Quickly removes redness and swelling of the eyes caused by weeping, or the excessive use of tobacco and stimulants. Endorsed by the medical and optical men everywhere; 48-page booklet on eye troubles free, with each package. Regular price, 50 cents.

No. 8F350 Our price.....40c
If by mail, postage extra, 10 cents.

Murine Eye Salve.



Promotes growth and prevents loss of eye lashes. A remedy for diseased eye lids. Promptly allays inflammation (redness) and irritation of the eyes and eye lids. Removes scales from eye lids, cures and prevents styes, cysts and ulcers. It is a soothing application to eyes that feel dry and smart. Regular price, \$1.00.

No. 8F351 Our price.....83c
If by mail, postage extra, 10 cents.

Granuline.

For old and chronic cases of sore eyes, granulated lids, spots, scums, and opacities on the eyes. Old and stubborn cases which have resisted the ordinary methods of treatment and where most positive action is desired. Granuline is a tonic, antiseptic and astringent. It is a valuable collateral remedy to Murine. "Two drops" in the above conditions. Regular price, \$1.50.

No. 8F353 Our price.....\$1.30
If by mail, postage extra, 10 cents.

Banene.



Stimulates the circulation of the blood supply which nourishes the eye. An internal treatment for cloudiness or dimness of vision, floating or stationary spots or webs before the eye, poor circulation in the eyes, retinal and optic nerve diseases, affections of the choroid, sluggish action of the pupil, hemorrhage in the eyes and weakness of the ocular muscles. For lessening of the acuteness of vision from age or disease, inability to wear glasses with comfort, Banene and Murine have no equals. Murine and Banene should be in the hands of every individual who wears glasses, and Banene should be used at the first indication of discomfort. Regular price, \$1.25.

No. 8F352 Our price....\$1.10
If by mail, postage extra, 10 cents.

IF YOU BUY FROM US, WE WILL SEND YOU A FREE PROFIT SHARING CERTIFICATE
SEE PAGES 1 AND 2

ORANCEINE.

A harmless combination of Podophyllin, Blue Flag, Sodium Bicarbonate, Acetanilid, Nux Vomica and Caffeine, carefully balanced by years of human test and guaranteed by manufacturers not to leave any injurious effect.

Highly advertised and recommended by manufacturers for curing headache, neuralgia, colds, biliousness, rose cold and hay fever. Relieves from fatigue, nourishes and regulates the brain, nerves and stomach.

Full directions with each package.

No. 8F354 Regular 25-cent size; our price.....19c
No. 8F355 Regular 50-cent size; our price.....38c

GRANULAR EFFERVESCENT SALTS.

Headache, see Bromo, page 829
Kissingen Salt.



Each heaping teaspoon dissolved in a half tumblerful of water forms a refreshing and agreeable draught, identical with the natural water. Highly recommended in daily alternation with Vichy, by Dr. Wm. T. Cathell, of Baltimore, for the successful treatment of obesity. The dose of Kissingen Salt is taken in water 20 to 30 minutes after each meal one day, and a similar dose of Vichy after each meal the next day, and this treatment continued week after week, until patient is relieved of the discomforts of

overfresh. When near the desired weight, gradually reduce the dose and at last stop treatment entirely.

No. 8F365 Price, 12-oz. bottle. 28c
Unmailable on account of weight.

Laxative Lithia.

Each dessert spoonful contains potassium citrate 30 grains, sodium phosphate 30 grains, lithium citrate 5 grains. Laxative, refrigerant, diuretic and antacid. This double salt of lithium is very efficient for relieving excess of acid existing in the secretions, and hence is indicated in rheumatism, gout, neurasthenia, cystitis, gravel and in all similar affections, arising from a uric acid diathesis.

No. 8F368 Price, 12-oz. bottle. 28c
Unmailable on account of weight.

Magnesium Sulphate.

Each heaping teaspoonful contains 30 grains magnesium sulphate. Laxative, cathartic, refrigerant, antacid. This effervescent form affords a pleasant method of administering this salt. It possesses the power to render the secretions alkaline, especially those of the alimentary canal, and at the same time is agreeable to the stomach and does not in the least interfere with the appetite or digestion. For laxative effect take one or more tablespoonfuls in small glass of water and drink while effervescing. For cathartic effect take two or more tablespoonfuls in the same manner.

No. 8F370 Price, 12-oz. bottle. 28c
Unmailable on account of weight.

Sodium Phosphate.

Each heaping teaspoonful contains 30 grains sodium phosphate. This well known medicinal agent is one of the very best in the treatment of liver trouble, jaundice, obesity, rickets, constipation, diarrhea of small children, and in all cases requiring a saline laxative. Dose: One or two heaping teaspoonfuls in half glass water before breakfast and teaspoonful before dinner, if necessary.

No. 8F372 Price, 12-oz. bottle. 28c
Unmailable on account of weight.

Sodium Sulphate.

Each heaping teaspoonful contains 30 grains sodium sulphate. Aperient, laxative, diuretic. A very efficient laxative where watery stools are required. Dose: One or two heaping teaspoonfuls in half glass of water for laxative effect and one or two tablespoonfuls as a cathartic.

No. 8F374 Price, 12-oz. bottle. 28c
Unmailable on account of weight.

Vichy.

We have taken the French governmental analysis of the famous Vichy Springs as the correct one, and have carefully and strictly followed it, adding to our product all the valuable therapeutic properties contained therein. Each teaspoonful of this salt when added to a glass of water forms a grateful and refreshing draught, identical with the natural water. Highly recommended in daily alternation with Kissingen, by Dr. Wm. T. Cathell, of Baltimore, for the treatment of obesity. The dose of Vichy Salt in water is taken 20 to 30 minutes after each meal one day, and a similar dose of Kissingen after each meal the next day, and this treatment continued week after week until patient is relieved of the discomforts of overfresh. When near the desired weight, gradually reduce the dose, and at last stop treatment altogether.

No. 8F376 Price, 12-oz. bottle. 28c
Unmailable on account of weight.

DEPARTMENT OF FAMILY REMEDIES AND HOUSEHOLD PREPARATIONS

Prepared and put up by careful and experienced pharmacists and chemists in our own laboratory and sold under an absolute guarantee of highest strength and purity.

MAILING CHARGES. 2-ounce bottle, tube and postage, extra, 12 cents; 4-ounce bottle, tube and postage, extra, 16 cents; 8-ounce and 16-ounce bottles unavailable on account of weight.

**Elixir Calisaya Iron and Strychnine.**

The remedy used for over fifty years as the one great Spring and Fall tonic. Increases the appetite, tones up the system and increases the strength. Used by every physician for this purpose. Full directions with each bottle.

No. 8F500 Price, 8-ounce bottle.....30c
No. 8F501 Price, 16-ounce bottle.....52c

Borax.

The housekeeper's friend; has more uses about the home than even that of common salt. For the laundry, the kitchen, the bath, and for various medicinal uses it is indispensable. Chemically pure and finely powdered. We put it up in 1-pound boxes with complete directions for using in washing, starching, keeping away moths, killing cockroaches, dressing wounds and bruises, arresting fermentation, cleaning clothes, etc. You can rely on getting from us the pure powdered borax.

No. 8F505 Price, 1-pound box...10c

Paregoric.

Always useful, both for children and adults. One of the best known and most extensively used house remedies for cramps, deranged stomach, diarrhea, etc. Full directions.

No. 8F507 Price, 2-ounce bottle.....8c

No. 8F508 Price, 4-ounce bottle.....14c
Mailable sizes, see note above.

Tasteless Castor Oil.

After considerable experimenting in our laboratories, we have finally succeeded in producing a tasteless castor oil, which is without the disagreeable and nauseating odor and taste of the castor oil as it has been sold in the past, and yet it possesses all the good points that have made castor oil one of the most certain and reliable cathartics that can be used when a remedy of this kind is required. Can be taken by adults and children alike. After you have given our Tasteless Castor Oil a trial you will never use any other, and you will always keep it on hand as one of the standard cathartic and household remedies.

No. 8F510 Price, 2-oz. bottle.....11c
No. 8F511 Price, 4-oz. bottle.....19c
No. 8F512 Price, 8-oz. bottle.....29c
Mailable sizes, see note above.

Sweet Spirits of Nitre.

Guaranteed absolutely pure, fresh and of full strength. This medicine is made and put up in our own laboratory, and is much more reliable than that generally offered for sale in drug stores.

No. 8F515 Price, 2-ounce bottle.....10c
No. 8F516 Price, 4-ounce bottle.....18c
No. 8F517 Price, 1-pint bottle.....68c
Mailable sizes, see note above.

Essence Peppermint.

Pure, strong and of full strength. Largely used for colic in children, sickness or aching of stomach, cramps, etc. A very useful and beneficial household remedy. Best quality for medical use.

No. 8F520 Price, 2-ounce bottle.....11c
No. 8F521 Price, 4-ounce bottle.....20c
Mailable sizes, see note above.

**Essence Jamaica Ginger.**

Prepared of great strength from the finest quality of Jamaica ginger. We guarantee our preparation to be absolutely pure and of full strength. Very beneficial in colic, diarrhea, cramps, etc. Buy our genuine essence and get the full benefit of its valuable properties.

No. 8F525 Price, 2-ounce bottle. 9c
No. 8F526 Price, 4-ounce bottle. 17c
Mailable sizes, see note above.

Essence of Pepsin.

A preparation regularly prescribed by physicians, and usually recommended for the treatment of indigestion, sour stomach, dyspepsia, and in all bad breath and in all conditions arising from a lack of gastric juice to properly digest and assimilate the food. A teaspoonful before or after meals will aid digestion and assimilation of food, and affords prompt relief when suffering from indigestion, as well as the distressing attacks to which chronic sufferers from dyspepsia are subject.

No. 8F530 Price, 8-oz. bottle...45c

Elixir Buchu, Juniper and Potassium Acetate.

The long used remedy of physicians for curing all forms of kidney trouble. Contains the well known drugs Buchu leaves, Juniper berries, Uva ursi leaves and potassium acetate. Pleasant and easy to take and effective in results. Directions with each bottle.

No. 8F533 Price, 8-ounce bottle.....30c

Neutralizing Cordial.

A well known household remedy. Useful in treatment of diarrhea, dysentery and cholera morbus. Also a great remedy for dyspepsia, a general corrector of the stomach and bowels.

No. 8F535 Price, 4-ounce bottle.....16c

Mailable sizes, see note above.

**Castor Oil.**

Cold pressed and almost tasteless.

No. 8F537 Price, 2-ounce bottle.....6c
No. 8F538 Price, 4-ounce bottle.....10c
No. 8F539 Price, 1-pint bottle.....25c
No. 8F540 Price, per 1/2 gallon jug.....85c
No. 8F541 Price, per gallon jug.....\$1.45

Mailable sizes, see note above.

Olive Oil (Sweet Oil).

This is a fine domestic oil, considered by many equal to imported oil. For either internal or external use. Anyone wishing to use an absolutely pure olive oil should send for this.

No. 8F545 Price, 2-ounce bottle.....6c
No. 8F546 Price, 4-ounce bottle.....10c
No. 8F547 Price, 1/2-pint bottle.....17c
No. 8F548 Price, per pint bottle.....37c
No. 8F549 Price, per gallon jug.....\$1.75

Mailable sizes, see note above.

Spirits of Camphor.

Made from pure imported Gum Camphor and Grain Alcohol. We guarantee this article to be strictly pure and of full strength. Much used for nausea and fainting spells.

No. 8F550 Price, 2-ounce bottle.....12c
No. 8F551 Price, 4-ounce bottle.....22c
No. 8F552 Price, 1-pint bottle.....67c
Mailable sizes, see note above.

**Spirits Ammonia Aromatic.**

Made from Ammonia, spirits and aromatics. Largely employed in the household for fainting spells and as an agreeable odor for refreshing the sick.

No. 8F555 Price, per 2-ounce bottle.....14c
No. 8F556 Price, per 4-ounce bottle.....21c

Camphorated Oil.
An excellent article for rubbing on children's and grown up persons' chests and throats in cases of croup, difficulty in breathing, sore throat, coughs. A small quantity of pure spirits of turpentine added to it will increase its effectiveness in many cases.

No. 8F560 Price, 2-oz. bottle.....9c
No. 8F561 Price, 4-oz. bottle.....17c
No. 8F562 Price, 8-oz. bottle.....28c
Mailable sizes, see note above.

Spirits of Turpentine.

Spirits of Turpentine is a largely used and well known household remedy. Largely used for aiding the action of the kidneys. Warranted absolutely pure. Our turpentine has been refined, and is free from impurities of all kinds.

No. 8F565 Price, 4-ounce bottle.....9c
No. 8F566 Price, 8-ounce bottle.....15c
No. 8F567 Price, per pint bottle.....27c
No. 8F568 Price, per gallon jug.....89c
Mailable sizes, see note above.

Glycerine.

Warranted absolutely pure. Can be used either externally or internally.

No. 8F570 Price, 2-ounce bottle.....9c
No. 8F571 Price, 4-ounce bottle.....12c
No. 8F572 Price, 1/2-pound bottle.....18c
No. 8F573 Price, 1-pound bottle.....30c
No. 8F574 Price, per gallon jug.....\$1.95
Mailable sizes, see note above.

Carbolic Acid.

A saturated solution of Carbolic Acid for disinfecting purposes, destroying contagion, cleansing purposes, etc. Excellent for keeping away disease, destroying bad odors. Put up expressly for household use.

No. 8F576 Price, 1-pound bottle.....16c
Unmailable.

Tincture of Arnica.

Prepared from freshly selected Arnica flowers. The value of arnica is well known as an application to bruises, sprains, cuts, swellings, etc., but to secure any benefit it is necessary to have a strong, well prepared tincture such as ours.

No. 8F580 Price, 4-ounce bottle.....12c
No. 8F581 Price, 1/2-pint bottle.....20c
No. 8F582 Price, 1-pint bottle.....35c
Unmailable.

Ammonia.

Standard quality. Extra purity and strength. Put up expressly for home use. It lightens work and brightens the home. Makes the washing cleaner and polishing easier.

In pint bottles, with full directions for using in the laundry, for the toilet, and for cleaning glass, crockery, paint, taking out stains, etc.

No. 8F585 Price, per pint bottle.....9c
No. 8F586 Price, per gallon jug.....63c
Unmailable on account of weight.



Violet Ammonia.

For the Toilet and Bath. Violet Ammonia is a comparatively new article for toilet and bathing purposes, which has won the favor of every lady and gentleman who has given it a trial. They will never be without it. We furnish Violet Ammonia in liquid form and in the very best condition for toilet and bath. It is inexpensive and a few drops added to the water before washing will be sufficient to purify and perfume it, and to whiten the skin of the user to perfection. A small quantity added to the bath will intensify the cleansing and invigorating effects greatly, leaving a mild but lasting odor always pleasing and refreshing.

No. 8F588 Violet Ammonia. Price, 1-pint bottle.....17c
Unmailable on account of weight.

Genuine Witch Hazel Extract.

Buy Direct and Save All Retail Profits. We can save you money, save you one-half on anything in this line, and guarantee highest grade goods on the market. Our Extract of Witch Hazel, you will find to be the purest made. It is absolutely free from wood alcohol, columbian spirits, formaldehyde or any injurious ingredient. We guarantee our Witch Hazel to contain full 15 per cent of grain alcohol. A universal all healing remedy. Should be in every household; useful for sore throat, hemorrhage, wounds, sprains, bruises, sore eyes, stiff joints, burns and in nearly every accident that one can have. Our price is so low that every family can afford to keep a supply in their homes. Look at our prices.

No. 8F590 4-pint bottle, retail price, 40 cents; our price.....12c
No. 8F591 1-pint bottle, retail price, 50c; our price.....22c
No. 8F592 1-quart bottle, retail price, \$1.00; our price.....33c
No. 8F593 1/2-gallon, retail price, \$1.75; our price.....60c
No. 8F594 1-gallon, retail price, \$2.50; our price.....95c
Unmailable on account of weight.

Pure Alcohol. 94 PER CENT, or 188 PROOF.

Guaranteed absolutely pure and full strength; distilled from the finest selected grain and recommended for every purpose for which pure grain alcohol is required. Our pure alcohol is undiluted, of full strength and of the highest quality.

No. 8F602 Price, per 4-ounce bottle.....\$0.19
No. 8F603 Price, per pint bottle......40
No. 8F604 Price, per quart......75
No. 8F605 Price, per gallon, can inclusive..... 2.95

Carbolic Arnica Salve.

The best in the world for burns, flesh wounds, chilblains, boils, feliens, sores, piles, ulcers and fever sores. Excellent for salt rheum, eczema and ringworm.

No. 8F610 Price, per box.....14c
If by mail, postage extra, per box, 4 cents.

Refined Camphor. (GUM CAMPHOR.)

We carry only the best and purest refined camphor, imported direct from Kobe, Japan, and guarantee it to be the highest grade camphor obtainable, both for domestic and medicinal purposes.

No. 8F614 Price, 1-ounce cake.....\$0.10
No. 8F615 Price, 1-pound pkg., Subject to market changes. 1.25

Boric Acid—Pure. (BORACIC ACID.)

Guaranteed highest purity powder—a popular, valuable and aseptic healing dressing and protective for cuts, wounds, ulcers, sores, bruises and all inflamed and irritated surfaces. A healing and soothing application for chafed and harsh, dry or rough skin. Absorbs the odor of perspiration and renders antiseptic and agreeably smelling all diseased parts to which it may be applied. A can of boric acid should be in every well regulated home.

No. 8F620 Price, 1-pound airtight container..... 20c

Powdered Alum.
This largely used chemical we guarantee of full strength and efficiency. Will immediately stop bleeding, and largely used around the home for removing canker of the mouth, a small amount placed on canker performing a cure. Also used for astringent washes and douches.

No. 8F625 Price, per pound carton.....12c

Wood Alcohol. 95 PER CENT.

Guaranteed full strength. Wood alcohol is also known as wood spirit and wood naphtha. It is used for burning in alcohol stoves and lamps and by painters and others for cutting and dissolving shellac, paint and varnish. It is poisonous if taken internally, but perfectly harmless if used for mechanical purposes and considerably cheaper than grain alcohol.

No. 8F631 Price, per pint bottle.....18c
No. 8F632 Price, per quart bottle.....\$0.30
No. 8F633 Price, per gallon, can inclusive..... 1.10
Not mailable.

Syrup Ipecac.

The old fashioned household treatment for coughs and croup in children. Absolutely harmless and very effective. Should be in every household. Full directions with each bottle.

No. 8F638 Price, per 2-ounce bottle.....17c
No. 8F640 Price, per 4-ounce bottle.....28c

Tincture Iodine.

For external use only. Universally recommended for reducing swelling and inflammation resulting from sprains and bruises, also highly endorsed by physicians for the treatment of scrofula and erysipelas. Always apply by painting the affected parts with a camel's hair brush.

No. 8F645 Price, 2-ounce bottle.....13c
No. 8F646 Price, 4-ounce bottle.....24c
Not mailable.

Chloroform Liniment.

Highly recommended for inflamed joints, neuralgia, rheumatism, lumbago, sprains and bruises. Very beneficial for removing inflammation quickly. Is recognized as one of the most reliable counterirritants, and possesses great merit.

No. 8F650 Price, 2-ounce bottle.....10c
No. 8F651 Price, 4-ounce bottle.....18c
If by mail, postage and mailing tube extra, 16 cents.

Chemical Camphor.

Packing or Chemical Camphor. Looks and smells similar to true gum camphor, and equally good for packing purposes. It cannot be taken internally. Very effective for removing moths and other pests from fancy furs, clothing, and for all packing purposes.

No. 8F655 Price, per pound package.....19c

Seroco Egg Preserver.

The best and most effective means for preserving eggs for an almost indefinite period of time.

Carefully conducted experiments have shown that the Seroco Egg Preserver is practically the only egg preserver today that will accomplish all that can reasonably be expected from a preparation of this kind.

An equal quantity of eggs having been treated for preserving purposes with a mixture of glycerine and salicylic acid, another in salt water, another wrapped in paper, another rubbed with salt, another coated with paraffin, another placed in alum solution, another in boiling water for a short time, another in salicylic acid solution, one lot varnished with collodion, one lot coated with silicate of potash, another lot covered with lard, another lot preserved in wood ashes, and one lot with Seroco Egg Preserver, and while in each and every instance in all other preservatives used, a larger or smaller number of the eggs were bad after a lapse of eight months, those preserved with the Seroco Egg Preserver proved to be as fresh as they were the day they were preserved. Seroco Egg Preserver is supplied in gallon jars, the quantity is sufficient for the preserving of forty to fifty dozen of eggs. Complete directions furnished with each gallon of the preservative.

No. 8F665 Price, per gallon.....48c
Unmailable on account of weight.

Lightning Tanner.

Lightning Tanner is the very latest mixture for quickly and perfectly tanning furs and skins of every description in from 24 to 36 hours. Very simple to use, requires no experience and first class results can always be obtained. By means of Lightning Tanner you can make your own robes, furs, muffs or caps, and your leather belts, tie straps, halters, etc. Does not, like many other tanning compounds, rot or weaken the leather but makes it tough, soft and pliable. Full directions for preparing the hides and tanning are furnished with each package.

No. 8F670 Box with powder sufficient to tan two raccoon skins in 36 hours.....(Unmailable) 10c
No. 8F671 Box containing three times the above and sufficient for deer skin.....(Unmailable) 25c
No. 8F672 Box holding about twelve times the above and sufficient for horse or cow hide.....75c
Unmailable.

Quinine Pills.

Two grains each, sugar or gelatine coated. We have made a special contract with one of the best known and largest manufacturers of quinine pills in the world to supply us with these pills made full strength and with absolutely pure quinine. Bottles containing 100 2-grain pure quinine pills, either gelatine or sugar coated.

No. 8F675 Price, per bottle.....20c
If by mail, postage extra, 8 cents.

Quinine.

(Quinine Sulphate.)
Guaranteed absolutely pure. Quinine is today a widely known tonic and especially used in the treatment of malarial diseases, colds, chills, ague, erysipelas, etc. Can be supplied in 1-ounce and 5-ounce packages.

No. 8F680 Price, 1-ounce.....40c

No. 8F681 Price, 5-ounce extra, per ounce, 6 cents.

Superfine Furniture Polish.

A handy and valuable household article of the greatest perfection for polishing and restoring all kinds of furniture. Quickly removes scratches, stains and marks of wear and makes the furniture look as good as new. Superfine furniture polish is easily applied and always reliable. Full directions with each bottle.

No. 8F685 Price, per bottle.....14c
If by mail, postage and mailing tube extra, 16c.

Witch Hazel Salve.

The great healing salve. Very good for all forms of cuts, bruises, sores and all kinds of abrasions of the skin hard to heal.

No. 8F690 Price, per box.....12c
If by mail, postage extra, per box 4c.

Milk Sugar—Pure. (Sugar of Milk.)

Especially recommended for making modified milk as a food for infants. Practically indispensable in all cases where babies are brought up by the bottle. It is free from cane sugar, glucose, acids and other substances which might be disturbing or injurious. Full direction for infant feeding on each package. Furnished in airtight 1-pound packages.

No. 8F695 Price, per 1-pound package.....25c

Sedlitz Powders.

We always make our Sedlitz Powders fresh when we receive the order for them. Most of the powders bought in stores are worthless from being kept too long; they lose their strength. We guarantee all Sedlitz Powders we send out to be made from pure materials and to be full strength. Put up in boxes, containing in each 10 blue and 10 white papers.

No. 8F700 Price, per box.....14c
If by mail, postage extra, per box, 5 cents.

A Few Handy Pocket Goods in Screw Top, Air Tight Glass Vials.

No. 8F705 Aromatic Cacho Lozenges, for perfuming the breath. Make a delicious confection. Price.....7c
No. 8F707 Silver Cacho, for perfuming the breath. Pocket size 7c
No. 8F709 Chloro Potash Tablets, 5 grains each. For sore throat, hoarseness, etc. Price.....7c
No. 8F712 Soda Mint Tablets, for sour stomach, flatulency, nausea, etc. 7c

No. 8F715 Bronchial Troches, for coughs, colds, sore throat, hoarseness. Price.....7c

No. 8F718 Licorice Lozenges, pure, very soothing to the throat and bronchial tubes. Price.....7c

No. 8F720 Slippery Elm Lozenges. Demulcent, for roughness in the throat and irritating cough. Price.....7c

No. 8F722 Paregoric Tablets. Each tablet equals 15 drops of paregoric; dose 1 to 4, according to age. Price.....7c

No. 8F724 Pepsin Tablets, made from pure pepsin, for dyspepsia, indigestion, etc. Price, per bottle.....15c

No. 8F726 Sen-Sen. Price, per package, 3c

If by mail, postage extra, each, 2 cents.

LIQUID HICKORY SMOKE.

FOR SMOKING AND CURING MEAT AND FISH IN A SIMPLE AND INEXPENSIVE MANNER.

Our genuine Liquefied Hickory Smoke is not only the most perfect, reliable and absolutely harmless modern vegetable liquid meat smoker, but it imparts a true and delicious hickory smoke flavor to meats, dried beef, sausages, fish and game, which renders them at the same time wholesome and palatable. Liquid Hickory Smoke is not only a meat smoker, but a meat preserver. By using Liquid Hickory Smoke you can keep your meat solid and sweet for any length of time. Liquid Hickory Smoke will accomplish the work of weeks of smoke house smoking in a few minutes. A brush and a bottle of Liquid Hickory Smoke will do it better and quicker and the cost is almost nothing. One bottle of genuine Liquid Hickory Smoke, which we furnish you for 35 cents a quart, will smoke about 300 pounds of meat, and by this new way of smoking you will make your meats more wholesome and get a finer flavor than in the old and slow way of the smokehouse method. Full directions furnished with each bottle.

No. 8F660 Price, full quart bottles ready for immediate use.....35c



NEW SEROCO FAST AND STAINLESS DYES, ONLY

Dyes Evenly Cotton, Wool, Silk and Mixed Goods, All in the Same Bath.

7 Cents



DYES

No more trouble with dyeing cotton and wool goods separately, as by means of the new Seroco Dyes, it can all be performed together, and an even color be obtained. The best and most satisfactory dyes as well as the simplest to color, of any dyes ever offered to a customer.

For nearly ten years we have supplied to our customers the old style Dyes, up to the present time considered the best household dyes on the market, at a small price, and while they have given good satisfaction everywhere, we are pleased to be able to furnish to our customers, to the economical housewife, a new process dye, the New Seroco Fast and Stainless Dyes which are beyond any question the finest, brightest, most durable and always reliable household colors for dyeing perfectly cotton, wool, silk and mixed goods. Owing to the immense output of these dyes we have secured the control for our house exclusively and we are therefore in condition not only to supply you the best dyes made, but supply them to you at a price which is much lower than what you would pay for an inferior grade or an entirely unsatisfactory dye.

These dyes are made in our own laboratory, are the result of many years of experimenting, and knowing all about their composition we can fully guarantee them. They are simple and easy to use and will not stain the hands or the container. Will color from one to six pounds of goods according to the shade desired. The New Seroco Fast and Stainless Dyes can be successfully used for coloring dress goods, coats, carpets, ribbons, feathers, yarns, silk fabrics, grass and basket material, moss, and in general for coloring all forms of material. When using the New Seroco Fast and Stainless Dyes you are always sure of obtaining bright, fadeless colors, and each package of dye is true to its name. The New Seroco Fast and Stainless Dyes are furnished in the following beautiful shades:

Pink
Pale Blue
Light Green
Olive Green

Wine
Seal Brown
Navy Blue
Turkey Red

Orange
Cerulean
Royal Purple
Black

Cardinal
Lemon
Tan
Emerald Green

Heliotrope
Brown
Yellow
Royal Blue

Myrtle Green
Old Rose
Drab
Salmon

A direction booklet is furnished free with each package of dye. In it is contained a fund of valuable information, including general directions, detection of cotton from wool or mixed goods, cleaning goods before dyeing, using the dye, preparing the goods, preparing the dye bath, boiling, removing goods from bath, various shades of color, ripping the goods, drying, pressing, dyeing light shades, etc., and ending with a complete list of colors produced by dyeing over various shades of cloth. Be sure to state color wanted.

No. 8F730 New Seroco Dyes, fast colors only. Price, per package, 7c
If by mail, postage extra, 2 cents.

STRIP-IT.

This new product is a wonderful invention as it enables the housewife to take all the colors out of all goods except black. It removes all colors except black. It does not injure the goods. It is equally good results on cotton, wool and silk. Dark colors can be removed, enabling the cloth to be dyed any of the lighter shades of sky blue, pink, etc. This enables the wife to change the color of cloth to any desired tint or shade. The greatest advantage for dyeing and obtaining beautiful bright shades ever offered to the dyer. Each package is sufficient to remove the color from 2 to 5 yards of cloth, depending upon the color and weight. Full directions with each package.

No. 8F735 Price, per package, 12c
Unavailable.



Epsom Salts.

These salts lose their strength when kept long in open drawers and boxes, as is the custom in most retail stores. We furnish this salt always fresh and its valuable qualities unimpaired by exposure to the atmosphere.

No. 8F740 Price, 1-lb. carton, \$0.04
No. 8F741 Price, 5-lb. pkg., .15
No. 8F742 Price, 10-lb. pkg., .50
No. 8F743 Price, 25-lb. pkg., .75
No. 8F744 Price, 50-lb. bag, 1.25
No. 8F745 Price, 100-lb. bag, 2.50
No. 8F746 Price, barrel (375 pounds in barrel), \$5.60

Rochelle Salts.

Pure Rochelle Salts is free from the sickening taste of other salts and is an excellent cathartic. Our product is absolutely pure and fresh.

No. 8F750 Price, 1-lb. package, 15c
No. 8F751 Price, 5-lb. package, 16c
No. 8F752 Price, 1-lb. package, 28c

Our Mexican Gulf Sea Salt.

For taking a genuine ocean bath at home. We have found this salt remarkable for strengthening the nerves and muscles. Toughens the skin, makes it clear and healthy, renders it impervious to skin troubles, and we can highly recommend it in the physical development of both adults and children.

No. 8F756 Price, 5-pound bag, 15c
No. 8F757 Price, 10-pound bag, 25c

Sublimed Sulphur.

Can be used either internally or externally. The finest flour of sulphur, prepared especially for medicinal use. Can be used internally as a blood purifier or in combination with other ingredients as stock foods.

No. 8F760 Price, 1-lb. carton, \$0.05
No. 8F761 Price, 5-lb. pkg., .23
No. 8F762 Price, 10-lb. pkg., .40
No. 8F763 Price, 25-lb. pkg., .88
No. 8F764 Price, 50-lb. bag, 1.75
No. 8F765 Price, 100-lb. bag, 3.50
No. 8F766 Price, 180-lb. bbl., 5.40
No. 8F767 Price, 250-lb. bbl., 6.25

Petroleum Jelly.

This is another name for pure vaseline or cosmoline, and other titles given to it. It is one of the most valuable and also the most harmless and simple articles to have at hand in cases of bruises, cuts, burns, chaps, roughness of the skin, etc. For convenience, we put it in 2-ounce screw top glass jars.

No. 8F780 Price, 2-oz. glass jar, 4c
No. 8F781 Price, 1-pound can, 16c
If by mail, postage extra, each, small, 8 cents; large, 20 cents.

Carbolized Petroleum Jelly.

This is the same as the above, with the addition of pure carbolic acid, which increases to a great extent its powers of healing.

No. 8F785 Price, 2-oz. bottle, 8c
No. 8F786 Price, 1-pound can, 26c
If by mail, postage extra, each, small, 8 cents; large, 20 cents.

Soap Liniment.

The well known and highly recommended home treatment for sprain, bruises, swollen joints and rheumatic and gouty pains. Soap Liniment is one of the best liniments for removing inflammation and can be used with benefit in all cases requiring a liniment of this nature.

No. 8F790 Price, 2-ounce bottle, 11c
No. 8F791 Price, 4-ounce bottle, 19c

If by mail, postage and mailing tube extra, 16 cents.

Compound Licorice Powder.

This well known, agreeable and gentle laxative should have a place in every home. It depends for its action upon senna leaves and as they are combined with sugar and aromatics, form a mild laxative, pleasing to every one.

No. 8F795 Price, 4-ounce carton, 15c
No. 8F796 Price, 16-ounce carton, 46c
Unavailable.

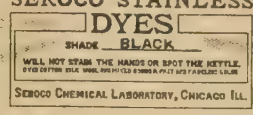
Carron Oil for Burns.

This is one of the household remedies that ought to be ordered by every housewife and kept on hand ready for immediate use.

Our Improved Carron Oil is the safest and most reliable treatment for fresh burns of every description. It stops the pain and smarting at once, prevents inflammation when used without delay, and in cases where the inflammation has started, it will reduce it quickly, healing the burns in the shortest possible time. Complete directions are furnished with each package.

No. 8F800 Price, 4-ounce bottle, 17c
Per bottle, 45c
3 for, 1.30
If by mail, postage and tube extra, each, 16 cents.

SEROCO STAINLESS DYES



WILL NOT STAIN THE HANDS OR SPOT THE KETTLE.
EVEN DYEING DYE. WILL PRINTED RUBBER PLATE AND PATENT LITHO.
SEROCO CHEMICAL LABORATORY, CHICAGO ILL.

For nearly ten years we have supplied to our customers the old style Dyes, up to the present time considered the best household dyes on the market, at a small price, and while they have given good satisfaction everywhere, we are pleased to be able to furnish to our customers, to the economical housewife, a new process dye, the New Seroco Fast and Stainless Dyes which are beyond any question the finest, brightest, most durable and always reliable household colors for dyeing perfectly cotton, wool, silk and mixed goods. Owing to the immense output of these dyes we have secured the control for our house exclusively and we are therefore in condition not only to supply you the best dyes made, but supply them to you at a price which is much lower than what you would pay for an inferior grade or an entirely unsatisfactory dye.

No. 8F730 New Seroco Dyes, fast colors only. Price, per package, 7c
If by mail, postage extra, 2 cents.

Cleanit Liquid.

The only preparation that removes fresh paint, grease, oils, syrup, beer or wine stains from carpets, dress goods, silks and all kinds of clothing, etc., without injury to the finest fabric. It leaves the goods soft and clean, free from marks or creases. It also removes all gloss or shine caused by wear, restoring the natural luster. A preparation that is indispensable in every household.

No. 8F805 Price, 4-oz. bottle, 14c
No. 8F806 Price, 8-oz. bottle, 22c
No. 8F807 Price, 16-oz. bottle, 40c
Unavailable on account of weight.

China Cement.

China Cement. The best cement for mending glass, china, ivory, shell, marble, fur, terra cotta, meerschaum, porcelain, plaster of paris, wool, alabaster and leather. Does the work well and quickly.

No. 8F810 Price, 1/2 ounce bottle, 9c
If by mail, postage and tube extra, 8 cents.

Household Paraffine.

Will take the dirt out of your clothes without hard rubbing, absolutely pure and will not harm the most delicate fabric. Just as important as soap for laundry work. Also largely used to seal jams and jellies and protect them against mold. Once you use it you will never be without this household necessity.

No. 8F815 Price, per pound cake, including full directions for use, 18c

Favorite Foot Powder.

This powder is particularly beneficial to those inclined to perspiration. For destroying bad odors and giving comfort to sore feet. Nothing like it has hitherto been put on the market. A little shaken in the shoes keeps the feet comfortable at all times.

No. 8F820 Price, per box, 12c
If by mail, postage extra, 3 cents.

Moulded Beeswax.

Absolutely pure beeswax in cake form. Especially prepared for waxing thread, keeping flatirons clean, preventing them sticking when ironing, especially starched goods. The genuine J. K. McA. brand sold everywhere 5 cents per cake.

No. 8F825 Price, 3 cakes for, 10c

MAKE YOUR TOTAL ORDER \$1.00 OR MORE, SO THAT YOU WILL GET A PROFIT SHARING CERTIFICATE AND CAN SHARE IN OUR PROFITS.

Liquid Skin.

A newly invented preparation to be used for all cuts, bruises and abrasions. Acts instantaneously. Better, cheaper and quicker than any other adhesive bandage, court plaster or other method usually applied for stopping loss of blood in any open, bleeding wound. Can be applied in a few seconds, forming at once a new skin over the cut, bruise or abrasion, protecting the wound from all foreign matter and healing it without a moment's delay or danger. If promptly applied it will positively prevent forming of pus or the setting in of blood poison. No person should be without this valuable yet inexpensive remedy. It may save your life or that of your friends almost any day. Put up neatly in small vials, so it can be carried in the vest pocket ready for immediate use.

No. 8F830 Liquid Skin, vest pocket size, Price, 9c
If by mail, postage extra, 3 cents.

Artgum Cleaner.

No grit, no grease, no odor, no danger from fire. It never dries out or hardens. Artgum removes surface dirt from everything without the use of water or any other liquid, and does not change the color or injure the articles rubbed with it. It does not take out grease spots or other stains which have gone below the surface. Artgum cleans gloves, white kid and suede slippers, belts, corsets, hand bags, canvas and tan shoes, felt and straw hats, coat collars and lapels, neckties, hatbands, silk and satin goods, furniture coverings, etc. Artgum renovates and cleans pictures, photographs, frescoes, wall paper, drawings, tracings, books, art specialties, burnt wood and leather work, etc. It removes pencil marks and memoranda from books and papers without erasing anything that is written or printed in ink. It cleans by picking up the dirt and rolling it up with the fine particles of artgum that crumble off the piece. It is made soft in order that it may wear away without abrading or scratching the surface of the article rubbed with it.

No. 8F835 Price, 2 1/4 x 1 1/2 x 1 1/2 inches, in carton, 8c
If by mail, postage extra, 2 cents.

No. 8F836 Price, 3x3x2 inches, in carton, 19c
If by mail, postage extra, 4 cents.

Sulphur Candles.

For fumigating infected rooms and clothing in times of cholera, diphtheria, typhoid and scarlet fevers and all contagious diseases. The most powerful disinfectant known. Kills all insects. Destroys noxious vapors. When you wish to fumigate with sulphur, use these; no danger of fire, easily lighted, burns steadily, a most convenient article to have.

No. 8F840 Price, per candle, 8c
If by mail, postage extra, 5 cents.

Lightning Carpet Cleaner.

For cleaning and whitening carpets and rugs. Will quickly clean the carpet, restore its color, remove grease spots and at the same time act as a powerful, invaluable disinfectant and germicide. It not only leaves a freshness upon the carpet with but little work, but will also destroy disease germs very effectively without the slightest injury to the carpet or rug. Furnished in boxes with full directions, sufficient for cleaning two small or one extremely large carpet.

No. 8F850 Price, per box, 23c
If by mail, postage extra, 10 cents.

Magic Kid Glove Cleaner.

A great money saver. Will make kid gloves almost like new. Requires but little work and always gives satisfactory results. Put up in paste form and tin boxes so it can easily be used and always handy.

No. 8F855 Price, per box, 9c
If by mail, postage extra, 4 cents.

Copper, Brass and Nickel Polish.

Put up in paste form. No dust, no dirt, no grit, but a reliable and inexpensive preparation for cleaning and polishing copper, brass and nickel. A necessity to every particular housekeeper. Put up convenient for use in 1 and 2-ounce tin boxes.



No. 8F860 Price, 1-ounce box... 15c
If by mail, postage extra, 3 cents.
No. 8F861 Price, 2-ounce box... 25c
If by mail, postage extra, 5 cents.

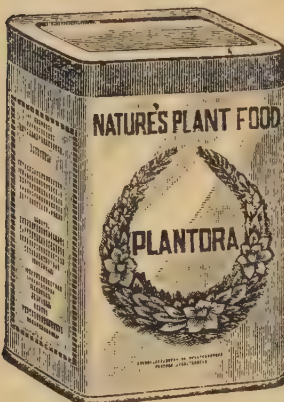
Seroco Silver Polish.

An entirely new preparation for cleansing, renewing, polishing and preserving silver and all silver plated articles. This preparation will not evaporate or change with time, and the last drop in the bottle will be just as efficient as the first part used, giving the same brilliant polish and excellent results.

No. 8F865 Price, per bottle... 80.16
Per dozen bottles... 1.60
If by mail, postage and tube extra, each, 13 cents.

Plantora.

Nature's Great Plant Food.



The one great combination of nature's foods for giving life and healthy growth to all household and flowering plants, palms, ferns, vegetables, strawberries, grasses, lawns, shrubs, hot house plants, etc. The best plant and shrub food in existence. Will positively mature them from two to three weeks earlier than ordinary fertilizers. Plantora is the body, life and blood of the plant. The great quantity of nitrogen, phosphoric acid and potash in this article gives to the roots just the very substances required, and creates a healthy and vigorous growth. Used by prominent growers, expert gardeners and up to date garden specialists. Try it and be convinced. Try it on your puny fruit trees, your potatoes, lettuce, wax beans and other vegetables, sugar cane, tobacco plants, lawns, flower gardens, house plants, in green houses, etc. We cannot speak too highly of the results you will obtain with Plantora. They will certainly surprise you. Each pound package make 28 gallons of solution.

No. 8F870 Price, 1-lb. can... 19c
No. 8F871 Price, 5-lb. can... 73c

Spot and Stain Eradicator. (NON-INFLAMMABLE.)



An absolute necessity for the careful housekeeper. The most efficient and safest liquid preparation for the prompt removal of spots and stains from clothing, carpets, linen, woollens and all kinds of fabrics. Will remove stains caused by iodine, paint, iron rust, fruit, etc. It is colorless, odorless and non-inflammable. Guaranteed to do the work quickly and thoroughly. Complete directions with each bottle.

No. 8F875 Spot and Stain Eradicator, Price, 2-ounce bottle... 12c
If by mail, postage extra, 12 cents.

Metal Polishing Cloth. ALWAYS READY, SAVES TIME AND MONEY FOR THE HOUSEWIFE.

The handy polisher for silverware and all nickel service. No polishing powder, polishing paste or polishing liquid required. Better than a chamolite skin and much cheaper. With this especially prepared polishing cloth, you can keep your tableware, gold, silver, and nickel clean and free from corrosion, tarnish, dirt, etc., by simply rubbing the articles with this cloth. Full directions with each package.



No. 8F880 Metal Polishing Cloth, the handy polisher. Price... 9c
If by mail, postage extra, 2 cents.

Flake Tar Moth Destroyer.

A chemically pure product of coal tar for the preservation of furs and clothing, etc., from moths. It will not injure the most delicate fabrics and is a certain preventive of moth attacks which are so destructive to winter clothing, woolen goods especially.

No. 8F885 Price, 1-lb. package... 10c
If by mail, postage extra, 18 cents.

English Moth Balls.

The well known Pure Naphtha Moth Balls in marble form. A certain preventive to moths. Can be easily removed from clothing.

No. 8F888 Price, per 4-ounce carton... 4c
No. 8F889 Price, per 8-ounce carton... 5c
No. 8F890 Price, per 1-pound carton... 8c
If by mail, 8 ounces, 12 cents; 1-pound package, 18 cents.



Bed Bug Exterminator.

Note—This product is entirely different from what we have heretofore been handling, in being more effective and absolutely non-inflammable. Does not contain kerosene, benzine, turpentine or other inflammable solvents like other less expensive products. Do you want the best? This preparation is in liquid form and furnished in a patent can with large spout, which makes its application easy and sure to reach the smallest opening. Bed Bug Exterminator will not only exterminate every bed bug and roach, but rid a room or building of these little pests entirely. Full descriptions with each can.

No. 8F894 Price, 1/4-pint can... 80.18
No. 8F895 Price, one pint... .28
No. 8F896 Price, one gallon... 1.90
Not available.

Strangle Food.

The surest and quickest death to bugs. Instantly strangles. Kills cockroaches, bed bugs, croton bugs, ants, moths, fleas, lice and all other vermin. Harmless to man, beast or bird.

No. 8F900 Price, per can... 80c
If by mail, postage extra, 8 cents.



A New Invention Ant and Roach Trap.



No. 8F905 Price... 10c
If by mail, postage extra, 6 cents.

Poison Fly Paper.

Guaranteed the strongest and most effective Poison Fly Paper on the market. Put up eight sheets in each envelope.

No. 8F915 Price, three envelopes for... 5c
Per dozen envelopes... 16c
Unavailable.



THE DAISY FLY KILLER. THE CLEANEST, BEST AND MOST EFFECTIVE FLY KILLER KNOWN. IT IS A BEAUTY.



Will not injure or soil anything. Will effectively kill flies in a room.

HARMLESS TO PERSONS.
Will last all the season. It is cheaper than fly paper. Clean, neat, ornamental. Try it.

No. 8F910 Price, each... 80.15
Price, per dozen... 1.50
If by mail, postage extra, each, 9c.

Elastic Cement.

Mends Everything. Glass, crockery, metal, wood, leather, rubber, paper, cloth, etc. It differs from all others as it sticks closer, holds tighter and never relaxes. It is not a glue or a paste but a true cement. You will not realize the difference until you try it, then you will.

No. 8F920 Price, 10c-size... 8c
No. 8F921 Price, 25c-size... 18c
If by mail, postage extra, 2 cents.

The Great Vermin Destroyer.

The most efficient poison for rats, mice, cockroaches, ants, flies, squirrels, crows, bed bugs, and all kinds of troublesome vermin. This is a sure destroyer. Rats and mice do not die in the house after eating it, but go outside for air and water.

No. 8F925 Price, per box... 80c
Unavailable.



Insect Powder.

A true Dalmatian Insect Powder, warranted free from all adulterations. Fresh and strong. Sure death to bed bugs, croton bugs, potato bugs, cockroaches, fleas, lice, moths, flies, ants and all insects. This article is very much subject to adulteration. Buy from us and get it pure.



No. 8F929 Price, 1/4-lb. carton... 10c
No. 8F930 Price, 1-lb. carton... 27c
Unavailable.

Insect Powder Gun.

For using Insect Powder No. 8F930.
No. 8F934 Price... 5c
If by mail, postage extra, 4 cents.



Large or Jumbo Powder Gun, holds 1/4-pound of powder, button and spout screw off. Large opening for filling.

No. 8F935 Price... 16c
If by mail, postage extra, 6 cents.

Formaldehyde-Sulphur Fumigator for Household Use.

A new and perfect disinfectant; a combination of formaldehyde and sulphur. This is the most perfect and convenient of all fumigating devices, and, at the same time, the most powerful and far reaching in its effects, combining the fumes of sulphur and the great disinfecting and penetrating power of formaldehyde gas. Equally successful in destroying the germs of disease and vermin. This fumigator has no soldering joints to melt off and no bottle to break. It is absolutely safe and guaranteed to do the work every time.



No. 8F940 Price, complete... 20c
Unavailable.

HERBS, FLOWERS, ROOTS, SEEDS AND BARKS.

The following list comprises our stock of fresh crude drugs, and where not otherwise specified, refers to the drug pressed in ounce packages. Always give the number as well as the name of the item wanted.

The following list comprises all we will supply.

	Per 1/4 Lb. Package.
No. 8F1000 Anise Seed, whole	\$0.08
No. 8F1002 Anise Seed, powdered	.09
No. 8F1004 Arnica Flowers, whole	.09
No. 8F1006 Arrowroot, powdered	.08
No. 8F1008 Ash Bark, prickly	.08
No. 8F1010 Bayberry Bark	.08
No. 8F1012 Bittersweet Twigs	.08
No. 8F1014 Blue Flag	.08
No. 8F1016 Blood Root	.08
No. 8F1018 Blood Root, powdered	.08
No. 8F1020 Boneset	.08
No. 8F1022 Buchu Leaves	.12
No. 8F1024 Burdock Root	.08
No. 8F1026 Calamus, white	.08
No. 8F1028 Cantharides, powdered	.30
No. 8F1030 Cascara Sagrada Bark	.08
No. 8F1032 Catechu, black	.08
No. 8F1034 Catnip, herb	.08
No. 8F1036 Cayenne Pods, bulk	.08
No. 8F1038 Cayenne Pods, powdered	.09
No. 8F1040 Celery Seed, whole	.09
No. 8F1042 Chamomile, Roman	.09
No. 8F1044 Chamomile, German	.09
No. 8F1046 Cherry Bark, wild	.08
No. 8F1048 Cinchona Bark, red	.09
No. 8F1050 Cinchona Bark, yellow	.09
No. 8F1052 Clover Heads	.09
No. 8F1054 Cohosh, black	.08
No. 8F1056 Cohosh, blue	.08
No. 8F1058 Columbo Root	.08
No. 8F1060 Comfrey Root	.08
No. 8F1062 Cube Berries, whole	.08
(Often smoked for catarrhal trouble.)	
No. 8F1064 Culver's Root	.08
No. 8F1066 Damiana Leaves	.08
No. 8F1068 Dandelion Root, true	.08
No. 8F1070 Dwarf Elder Root	.08
No. 8F1072 Elder Bark	.08
No. 8F1074 Elder Flowers	.08
No. 8F1076 Elecampane	.08
No. 8F1078 Elm Bark, slabs	.08
No. 8F1080 Elm Bark, powdered	.08
No. 8F1082 Eucalyptus Leaves	.08
No. 8F1084 Fleasseed, whole	.05
No. 8F1086 Fenugreek Seed, whole	.05
No. 8F1088 Fenugreek Seed, powdered	.05
No. 8F1090 Gentian Root	.05
No. 8F1092 Gentian Root, powdered	.05
No. 8F1094 Ginger Root, African, powdered	.08
No. 8F1096 Ginger Root, Jamaica	.09

Continued on next page.

HERBS, FLOWERS, ROOTS, SEEDS AND BARKS—Continued from Preceding Page.

No.	8F	1098	Ginger Root, Jamaica, powdered	Per 1/4 Lb. Package	No.	8F	1158	Queen of the Meadow	Per 1/4 Lb. Package
No.	8F	1100	Golden Seal Root	\$0.09	No.	8F	1160	Rhubarb Root, cut, best	\$0.08
No.	8F	1102	Golden Seal, powdered	.50	No.	8F	1162	Rhubarb Root, powdered	.35
No.	8F	1104	Hellebore, white, powdered	.50	No.	8F	1164	Saffron, American	.20
No.	8F	1106	Hemlock Bark	.08	No.	8F	1166	Saffron, Spanish, 1/4-ounce packages	.25
No.	8F	1108	Hoarhound, herb	.08	No.	8F	1168	Sage, pressed	.08
No.	8F	1110	Hops, pressed	.06	No.	8F	1170	Sage, medicinal	.08
No.	8F	1112	Hops, fresh	.15	No.	8F	1172	Sarsaparilla Root, American	.10
No.	8F	1114	Juniper Berries, Italian	.05	No.	8F	1174	Sarsaparilla Root, Honduras	.15
No.	8F	1118	Ladies' Slipper	.13	No.	8F	1176	Sarsaparilla Root, Mexican	.08
No.	8F	1120	Lavender Flowers	.08	No.	8F	1178	Sassafras Bark	.08
No.	8F	1122	Licorice Root, XX	.08	No.	8F	1180	Senna Alex	.09
No.	8F	1124	Licorice Root, powdered	.08	No.	8F	1182	Sculcap Herb	.08
No.	8F	1126	Lobelia, herb	.08	No.	8F	1184	Skunk Cabbage Root	.08
No.	8F	1128	Mandrake Root	.12	No.	8F	1186	Soap Tree Bark	.07
No.	8F	1130	Marshmallow Root	.08	No.	8F	1188	Spikenard Root	.08
No.	8F	1132	Motherwort Herb	.08	No.	8F	1190	Squaw Vine Leaves	.08
No.	8F	1134	Mullein, herb	.08	No.	8F	1192	Stillingia	.08
No.	8F	1136	Nux Vomica, buttons, powdered	.40	No.	8F	1194	Stone Root	.08
No.	8F	1138	Orris Root, fingers	.08	No.	8F	1196	Stramonium Leaves	.08
No.	8F	1140	Orris Root, powdered	.08	No.	8F	1198	Tansy Herb	.08
No.	8F	1142	Pennyroyal, herb	.08	No.	8F	1200	Unicorn Root, false	.25
No.	8F	1144	Peppermint Herb	.08	No.	8F	1202	Unicorn Root, true	.25
No.	8F	1146	Pipsissewa	.09	No.	8F	1204	Valerian Root	.10
No.	8F	1148	Plantain Leaves	.08	No.	8F	1206	Wahoo Root	.09
No.	8F	1150	Poke Root	.08	No.	8F	1208	Wintergreen Leaves	.08
No.	8F	1152	Poplar Bark, white	.09	No.	8F	1210	Witch Hazel Bark	.08
No.	8F	1154	Pulsatilla	.09	No.	8F	1214	Yellow Dock Root	.10
No.	8F	1156	Quassia Chips	.07					

PROPRIETARY AND PATENT MEDICINES.

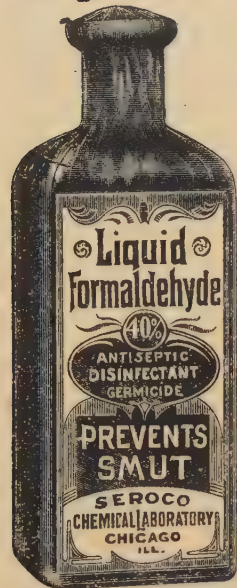
The following list contains the principal patent medicines of the world. We do not handle those not listed below. We do not sell less than one dozen at dozen prices.

Proprietary and Patent Medicines.				Proprietary and Patent Medicines.			
No.	8F	Retail Price	Our Price	No.	8F	Retail Price	Our Price
No.	8F	1525	Alcock's Porous Plasters	No.	8F	1691	Kendall's Spavin Cure
No.	8F	1527	Allen's Lung Balm, large	No.	8F	1695	Kennedy's Medical Discovery
No.	8F	1529	Allen's Lung Balm, medium	No.	8F	1697	Kickapoo Indian Cough Cure
No.	8F	1530	Allen's Lung Balm, small	No.	8F	1700	Kickapoo Indian Oil
No.	8F	1532	Antifebrin, 1-ounce boxes	No.	8F	1702	Kickapoo Indian Salve
No.	8F	1534	Antikamnia, powdered or tablets	No.	8F	1704	Kickapoo Indian Salve
No.	8F	1536	Antipyria, per ounce	No.	8F	1706	Kickapoo Prairie Plant
No.	8F	1538	Ayer's Ague Cure, regular size	No.	8F	1708	Kickapoo Worm Killer
No.	8F	1540	Ayer's Cherry Pectoral, large	No.	8F	1710	Kickapoo Pills
No.	8F	1541	Ayer's Cherry Pectoral, medium	No.	8F	1712	King's New Discovery, large
No.	8F	1543	Ayer's Hair Vigor	No.	8F	1713	King's New Discovery, small
No.	8F	1545	Ayer's Pills	No.	8F	1715	King's New Life Pills
No.	8F	1547	Ayer's Sarsaparilla	No.	8F	1717	Lane's Family Medicine, small
No.	8F	1549	Battle's Bromidia, 4-ounce	No.	8F	1720	Lane's Family Medicine, medium
No.	8F	1552	Beecham's Pills, Eng.	No.	8F	1725	Listerine, Lambert's, large
No.	8F	1554	Benson's Capsine Plasters	No.	8F	1727	Listerine, Lambert's, small
No.	8F	1556	Benson's Celery and Chamomile Pills	No.	8F	1730	Lyon's Tooth Powder
No.	8F	1558	Bromo-Seltzer	No.	8F	1732	Malted Milk Food, small
No.	8F	1559	Bromo-Seltzer	No.	8F	1733	Malted Milk Food, large
No.	8F	1560	Bromo-Seltzer	No.	8F	1734	Malted Milk Food, hospital size
No.	8F	1561	Bromo-Seltzer	No.	8F	1737	McGill's Orange Blossom
No.	8F	1563	Bucklen's Arnica Salve	No.	8F	1740	Mellin's Infant Food, large
No.	8F	1565	Caldwell's Syrup Pepsin	No.	8F	1741	Mellin's Infant Food, small
No.	8F	1567	Carter's Iron Pills	No.	8F	1743	Mennen's Borated Talcum Powder
No.	8F	1569	Carter's Little Liver Pills	No.	8F	1747	Merchant's Gargling Oil, large
No.	8F	1571	Carter's Nerve Pills	No.	8F	1748	Merchant's Gargling Oil, medium
No.	8F	1573	Cascarets, small	No.	8F	1750	Mexican Mustang Liniment, large
No.	8F	1574	Cascarets, medium	No.	8F	1751	Mexican Mustang Liniment, medium
No.	8F	1575	Cascarets, large	No.	8F	1752	Mexican Mustang Liniment, small
No.	8F	1576	Castoria, Fletcher's	No.	8F	1753	Orange
No.	8F	1577	Celery	No.	8F	1754	Orange
No.	8F	1579	Chamberlain's Colic, Cholera and Diarrhea Remedy, medium	No.	8F	1755	Ozomulsion
No.	8F	1582	Chamberlain's Cough Remedy, med.	No.	8F	1758	Parker's Hair Balm, large
No.	8F	1584	Cuticura Ointment, large	No.	8F	1760	Parker's Hair Balm, small
No.	8F	1585	Cuticura Ointment, small	No.	8F	1762	Pettit's Eye Salve
No.	8F	1587	Cuticura Resolvent, liquid, large	No.	8F	1764	Pettit's Pile Remedy
No.	8F	1588	Cuticura Resolvent, liquid, small	No.	8F	1766	Pinkham's Blood Purifier
No.	8F	1590	Cuticura Resolvent Pills	No.	8F	1768	Pinkham's Liver Pills
No.	8F	1592	Daniana Wafers, pink or white	No.	8F	1769	Pinkham's Lydia, Vegetable Liquid Compound
No.	8F	1594	Danierine, small	No.	8F	1770	Pinkham's Compound Pills
No.	8F	1596	Danierine, large	No.	8F	1771	Pinkham's Sanative Wash
No.	8F	1597	Davis, Perry, Pain Killer	No.	8F	1772	Pond's Extract, large
No.	8F	1598	Davis, Perry, Pain Killer	No.	8F	1773	Pond's Extract, medium
No.	8F	1600	Doan's Kidney Pills	No.	8F	1774	Pond's Extract, small
No.	8F	1602	Dodd's Kidney Pills	No.	8F	1776	Radway's Ready Relief Pills
No.	8F	1605	Fellows's Hypophosphites	No.	8F	1777	Radway's Ready Relief
No.	8F	1608	Garfield Tea, small	No.	8F	1778	Elipsa Tablets
No.	8F	1609	Garfield Tea, medium	No.	8F	1780	Sage's Catarrh Remedy
No.	8F	1610	Garfield Tea, large	No.	8F	1782	Schenck's Mandrake Pills
No.	8F	1615	Green's August Flower	No.	8F	1784	Schiffman's German Asthma Cure, large
No.	8F	1617	Green's Nervura Tonic	No.	8F	1785	Schiffman's German Asthma Cure, small
No.	8F	1620	Gude's Pepto-Mangan	No.	8F	1787	Sanmetto
No.	8F	1622	Harlem Oil, 3 h'ds	No.	8F	1789	Scott's Emulsion
No.	8F	1625	Hall's Lung Balm, large	No.	8F	1790	Simmon's Liver Regulator, liquid
No.	8F	1630	Hall's Catarrh Cure, F. J. Cheney's, Toledo	No.	8F	1792	St. Jacob's Oil
No.	8F	1633	Hall's Family Pills	No.	8F	1794	Stearns' Electric Paste
No.	8F	1635	Hall's Hair Renewer	No.	8F	1796	Stuart's Catarrh Tablets
No.	8F	1640	Hamburg Breast Tea, genuine	No.	8F	1797	Stuart's Catarrh Tablets, small
No.	8F	1642	Hamlin's Wizard Oil, small	No.	8F	1798	Stuart's Calcium Wafers
No.	8F	1643	Hamlin's Wizard Oil, large	No.	8F	1799	Stuart's Charcoal Lozenges
No.	8F	1645	Hood's Sarsaparilla	No.	8F	1800	Stuart's Dyspepsia Tablets
No.	8F	1647	Hood's Olive Ointment	No.	8F	1801	Stuart's Dyspepsia Tablets, large
No.	8F	1650	Hood's Vegetable Pills	No.	8F	1804	Swift's Specific, (S. S. S.) large
No.	8F	1652	Horlick's Food for Infants, large	No.	8F	1805	Swift's Specific, (S. S. S.) small
No.	8F	1653	Horlick's Food for Infants, small	No.	8F	1806	Swift's Specific, dry form
No.	8F	1658	Horford's Acid Phosphate, large	No.	8F	1808	Wakenfield's Blackberry Balsam
No.	8F	1659	Horford's Acid Phosphate, small	No.	8F	1810	Warner's Lithia Tablets, Eff. 3 Gr.
No.	8F	1665	Hostetter's Stomach Bitters	No.	8F	1812	Warner's Lithia Tablets, Eff. 5 Gr.
No.	8F	1669	Imperial Granum, small	No.	8F	1814	Warner's Safe Kidney and Liver Cure
No.	8F	1670	Imperial Granum, large	No.	8F	1818	Warner's Safe Pills
No.	8F	1673	Jayne's Alternative	No.	8F	1820	Warner's Safe Rheumatic Cure
No.	8F	1675	Jayne's Expectoant	No.	8F	1822	Warner's Tippecanoe, the best
No.	8F	1677	Jayne's Carminative Balsam	No.	8F	1824	Warner's Nerve, large
No.	8F	1680	Jayne's Liniment	No.	8F	1826	Warner's Nerve, small
No.	8F	1682	Jayne's Sanitive Pills	No.	8F	1828	Williams' Pink Pills
No.	8F	1685	Jayne's Tonic Vermifuge, small	No.	8F	1830	Wine Cardui
No.	8F	1687	Jayne's Tonic Vermifuge, large				Winslow's Soothing Syrup
No.	8F	1690	Kendall's Spavin Cure, family use				

LIQUID FORMALDEHYDE PREVENTS SMUT.

RECOMMENDED BY U. S. GOVERNMENT

AS A PREVENTIVE OF SMUT IN WHEAT, OATS, BARLEY AND OTHER GRAINS, ALSO OF THE POTATO SCAB.



VERY LOW IN COST. A very small expense, for one pint is sufficient to use in fifty gallons (a barrel) of water. Used in a very simple manner. Just spread your seed out on the barn floor and sprinkle with the formaldehyde after it has been diluted with water, one part of formaldehyde to ten thousand parts of water (about a pint to a barrel of water), then let the seed dry before sowing or planting. In this way, at a very small expense of a few cents, you can treat your seed and protect your crop of wheat, oats, barley, etc., from smut and your potatoes from scab in the most effective manner.

Pamphlet of instructions free with each package giving you complete information on its preparation and use.

MILLIONS OF DOLLARS SAVED FOR FARMERS. Bulletin No. 91 of Wisconsin, states that the loss from smut in the oat crop in the year 1901 in that state alone was approximately \$6,387,500.00, and that all this vast sum of money could have been saved had the farmers treated their seed with liquid formaldehyde. Thousands of dollars are lost by the farmers every season in the loss of the crops caused by smut and other germ diseases. Formaldehyde treatment is the only preventive and cure, very much better than the poisonous sprays, has many advantages, always certain of results and is perfectly harmless. Every bushel of seed should receive this treatment before sowing as it guarantees freedom from diseases and largely increased crops in every case. Wheat, oats, corn, barley, tobacco, cotton, flax and potatoes are all subject to certain destroying diseases, and for these, formaldehyde is the only certain cure. The diseases are all caused by minute germs or spores adhering to the seeds, developing as the plant grows and maturing in the kernels of the full grown plant. Our liquid formaldehyde is the ideal remedy as it can be applied easily, effectively and very economically with perfect safety. It is cheap enough to use extensively and it has no tendency to retard the germination of the seed; in fact it facilitates it.

IN ADDITION to preventing smut and potato scab, liquid formaldehyde is now recognized as the best and most certain antiseptic, disinfectant and germicide. It is far superior as an antiseptic and disinfectant to chloride of lime, carbolic acid, etc., very much cheaper, much safer and much more easily handled and applied. A few drops of the 40 per cent solution sprinkled around will prevent decomposition or putrefaction or retard it if already started, or a small amount greatly diluted with water (about two ounces to a bucket of water) can be used more freely with equally good results. It destroys all odor, and is a positive antiseptic and disinfectant. You will find a hundred uses for it in the house and around the farm, and no one should be without a full size package.

FULL 40 PER CENT SOLUTION. We guarantee our liquid formaldehyde to contain a full 40 per cent quantity of formaldehyde gas and is so recognized by the pure food and drug laws of every state. This cannot be said of many other formaldehyde solutions which are diluted with water and which are thereby debarred from entering certain states. We guarantee our liquid formaldehyde to be full strength.

REMEMBER, with each package we send you a pamphlet "Usefulness of Liquid Formaldehyde on the Farm," giving the various uses and dilutions necessary for best results. Don't fail to include a bottle with your next order.

No. 8F1995	Price, per pint	\$0.24
No. 8F1998	Price, per gallon jug	1.65
No. 8F1996	Price, per dozen pints	2.60

Unmailable on account of weight.

BLACK DEATH!

BUG KILLER AND FERTILIZER.

Absolute death to all Insect Life. Cheaper than any other insecticide known. A GOOD FERTILIZER. Any child can apply it. Not dangerous to handle. Ready for immediate use, no mixing or preparation required.

IT WILL POSITIVELY KILL potato bugs, squash bugs, pumpkin bugs, watermelon bugs, rose bugs, currant worms, cabbage worms, etc. It will kill all kinds of creeping things that eat the leaves of vegetables or plants. Black Death has been on the market for five years, during which time it has met with unprecedented success wherever introduced all over the United States. It has proven to be the most successful destroyer of all insects, bugs or beetles that live on vegetation. We can recommend this preparation to our customers with every confidence; we can assure them it is a better and cheaper insect powder than they have ever used and it operates with certainty.

WHAT IS "BLACK DEATH?"

IT IS AN INEXPENSIVE POWDER as fine as flour and extremely diffusible, and completely covers, with a fine dust, all plants over which it is sprinkled. In addition to being powerful in its effect in killing all insect life, it is also a splendid fertilizer, increasing the crop very materially to which it is applied. It is superior to all other bug poisons on the market.

A GOOD CROP OF POTATOES, CABBAGE, or any other vegetables cannot be obtained, no matter how good your soil and seeds may be, or how favorable the weather, or how much labor or care you expend on them, unless the vines and leaves are kept vigorous and healthy. Such a condition cannot be kept up unless all insects and bugs are destroyed as fast as they appear. Any cause that injures the leaves hurts the plants, and anything that destroys the foliage affects the roots also and poisons the crops. Nothing, therefore, is more necessary than that the growing vines and trees be kept free from the ravages of insects and bugs.

"BLACK DEATH" KILLS POTATO BUGS IMMEDIATELY. The potato bug is the greatest enemy the potato grower has. This bug eats the leaves of the plants. He is fitted with powerful upper and under jaws and works the greatest ravages in a field of potatoes. "BLACK DEATH" sprinkled on the leaves kills him with neatness and despatch. Three crops of eggs are laid each year. Prompt action is therefore necessary. Just as soon as the potato bug makes his appearance, dust the potato vines thoroughly and carefully with "BLACK DEATH" and your plants are safe from destruction. Kill off the first arrivals and you will have no further trouble, pursuing the same course in the case of other bugs and insects. Dust the leaves of the plants as soon as there is the slightest indication of their presence and save your crop from destruction.

THE WAY TO APPLY "BLACK DEATH."

THE BEST WAY is to shake "BLACK DEATH" on the vines dry (never mix with water), early in the morning when the plants are damp with the dew, or otherwise, but do not apply it when the plants are dry. It can be applied with a sifter, or can be put on with a small burlap or sack made of moderately coarse cloth. In this way the powder is not unnecessarily wasted. Be on the lookout for the first appearance of the bugs, as at that time a few pounds will do the work of a much larger quantity later. One application will usually exterminate all the bugs for the entire season, but sometimes two applications are necessary.



AMOUNT NECESSARY. We recommend that you apply 10 to 15 pounds per acre for potatoes, but 20 to 30 pounds can be applied with safety and the expense of it will be returned in an increased crop.

EVERY POTATO GROWER, every cabbage grower, every farmer, every market gardener, every grower of roses and flowers and plants of any kind, should give "BLACK DEATH" a fair trial. If it is once used, it will always be used. DO NOT FAIL TO GIVE IT A TRIAL.

SPECIAL PRICES:

No. 8F2000	Black Death.	Per 5-pound package,	\$0.18
No. 8F2003	Black Death.	Per 10-pound package,	.31
No. 8F2037	Black Death.	Per 25-pound package,	.74
No. 8F2038	Black Death.	Per 50-pound package,	1.47
No. 8F2039	Black Death.	Per 100-pound package,	2.93
No. 8F2040	Black Death.	Per 300-pound barrel,	8.10



Paris Green, Powder Form.

Paris Green is recognized as one of the most important insecticides and is used for destroying insects of all kinds, either in wet or dry conditions, but in all cases it is first largely diluted. When it is used in the dry or powder form, it should be mixed with plaster, sifted wood ashes or flour. The strength of the mixture should depend upon the plants and insects to which it is to be applied, but at no time should more than one pound of Paris Green be added to 50 pounds of mixture, as that is usually sufficient. Care should be taken when using Paris Green mixed with water that the liquid is constantly stirred up when it is used for spraying, as otherwise the Paris Green will settle and the last quantity in the bottom of the cask will be so strong as to be liable of doing serious damage.



No. 8F2002	Price, per pound...	28c
No. 8F2003	Per 2-pound package...	27c
No. 8F2004	Per 5-pound package...	27c
No. 8F2005	Price, per pound in 14, 28 and 56-pound kits...	27c
No. 8F2006	Price, per pound in 100-pound kegs...	26c

The above prices are subject to market changes.
Liquid Paris Green. For spraying all kinds of fruit trees, vines and plants. Is sure death to potato bugs, cinch bugs, curculio, canker worms, etc. One bottle is sufficient for 180 gallons of water. Full instructions how to use it on every bottle.

No. 8F2010 Price, per bottle.....25c

Liquid London Purple. For spraying all kinds of fruit trees, vines and plants. Is sure death to potato bugs, cinch bugs, curculio, canker worms, etc. Sufficient for 180 gallons of water. Directions how to use it to the best advantage. Not mailable on account of weight.

No. 8F2015 Price, per bottle.....25c

Purple Jack. Sure death to the worm that eats the head of the cabbage or the fruit of the tomato. Not mailable on account of weight.

No. 8F2017 Price, per bottle.....25c

Kerosene Emulsion. For spraying and washing fruit trees, vines, plants, field crops and domestic animals. Destroys plant lice, red spiders, scales, mealy bugs, lice on cattle and hogs, tick on sheep. One can is sufficient for 80 gallons of water. Not mailable on account of weight.

No. 8F2020 Price, per can.....30c

Bordeaux Mixture. Compounded from the old formula, but by an entirely new process. Prevents blight, rot, mildew and rust. Destroys all fungus growth on vegetation. One can is sufficient to dilute with 35 to 50 gallons of water. Not mailable on account of weight.

No. 8F2025 Price, per can.....20c

Seroco Sifter. The illustration here shown represents the Seroco Sifter with which to apply the famous Black Death and other dry powder insecticides. To obtain best results fill the sifter only about half full. This sifter is positively the best on the market. Patent applied for.

No. 8F2045 Seroco Sifter, 2-quart. Price.....23c

Unmailable.



No. 8F2050 Price, 5 pounds, \$0.28

No. 8F2051 Price, 10 pounds .54

No. 8F2052 Price, 25 pounds 1.23

Hammond's Slug Shot. This is truly the vegetable grower's friend. It is a fine powder, easily applied to the plants by hand, by duster or bellows, or in water by spraying. It is harmless and sure death to cabbage worms, potato bugs, currant worms, lice, slugs, sow bugs, etc., and is strongly impregnated with fungicides. The 125-pound kegs contain a duster for applying the powder.

No. 8F2060 Price, 5 lbs. .24c

No. 8F2061 Price, 10 lbs. 47c


No. 8F2062 Price, 125-pound keg.....\$4.95

NURSERY DEPARTMENT.

Baby Scales.
No. 49 F2398
Spring Baby Scales. Capacity, 15 pounds. For the small sum of only 85 cents we furnish the well known baby scale, which will last a lifetime. This scale offers the means to ascertain and watch the weight, improvement and actual development of the little baby in a very convenient manner.
Price, 35c
If by mail, postage extra, 4 cents.



Lillian Talcum Powder.
No. 8F2100 Lillian Borated and Perfumed Talcum Powder. Tin boxes. Price, per box, .50
If by mail, postage extra, 4 cents.



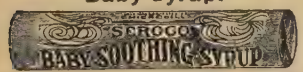
Borated Fleur de Lis Talcum Powder.
An ideal baby powder for the toilet and nursery. Preserves, softens and whitens the skin. For chafing it is an excellent powder. Absorbs moisture and keeps the skin cool and soft. Nicely perfumed and put up in handsomely decorated metal boxes, with sprinkler top.
No. 8F2102 Price, per box, 80c
If by mail, postage extra, 4 cents.



La France Violette and Crushed Rose.
La Dore's Celebrated Antiseptic Talcum Powder. We furnish you the celebrated La Dore's antiseptic talcum powder, La France Violette and Crushed Rose, in 4-ounce glass jars with perforated, nickel plated screw cap. The finest talcum powder on the market, thoroughly borated and delicately perfumed. This talcum powder is absolutely antiseptic, and beyond question the acme of perfection.
No. 8F2104 La France Violette, 4-ounce glass jar, screw cap. Price, 12c
No. 8F2106 Crushed Rose. Price, 12c
Not mailable.




Baby Syrup.
A blessing to parents, harmless and effectual in soothing and quieting children of any age. We guarantee it contains no opium or morphine, no narcotic poison, prepared from and has a wonderful effect in quieting a child who no matter from what friend for mothers time.
Price, per bottle 15c
Postage and tube extra, 12 cents.



Teething Rings.
No. 8F2112 White Celluloid Teething Ring. Best quality. Price, 2 rings for 80c
If by mail, postage extra, each, 2 cents
No. 8F2114 Rubber Teething Rings, seamless, full size, best white rubber. Price, 2 rings for 80c
If by mail, postage extra, each, 2c.
No. 8F2116 Rubber Teething Rings, full size, seamless, best black rubber. Price, 2 rings for 80c
If by mail, postage extra, each, 2c.
No. 8F2118 Bone Teething Ring, 1 1/4 inches, nicely finished. Price, 2 rings for 80c
If by mail, postage extra, each, 2c.


Small Teething Ring and Pacifier.
This New Style Teething Ring and Pacifier is a bone ring and rubber nipple combined. Has a fine silk cord to go round wrist to keep pacifier from being lost.
No. 8F2120 Price, 2 for 6c
If by mail, postage extra, each, 2c.



New Style Teething Ring or Pacifier. The new style teething ring or pacifier is a bone ring and bone guard with a soft rubber nipple, having a silk cord for attaching to the baby's arm so the ring cannot be lost.
No. 8F2122 Price, 6c
If by mail, postage extra, 2 cents.




The Rattle Pacifier. The best rattle, teething ring and plaything ever invented for the babies. It has rubber nipple, bone shields, teething ring and bells. Made good and strong.
No. 8F2124 Price, 70c
If by mail, postage extra, 2 cents.




Combination Teething Ring or Pacifier with Bell Attachment. The combination teething ring or pacifier with bell attachment consists of a rubber ring, bone guard and soft rubber nipple. It pacifies and amuses the baby at the same time.
No. 8F2126 Price, 70c
If by mail, postage extra, 2 cents.



The Whistling Bird Rattle and Pacifier.
This Rattle is made of pure white rubber, and will amuse and entertain the baby. It has a teething ring at handle end, making it doubly valuable.
No. 8F2128 Price, 80c
If by mail, postage extra, 2c
No. 8F2130 Celluloid Rattle (with whistle), 6 inches long, comes in very pretty assorted colors. Price, 20c
If by mail, postage extra, 5 cents.



Magic Painless Teething Necklace.
This well known necklace is worn around the baby's neck during the teething period and by means of the mild magnetic power generated, soothes and quiets the child. Has been used for over 20 years and was never known to fail. Cannot injure the most delicate child. The value of this wonderful discovery cannot be over estimated. It acts as a gentle stimulant to the glands and gums, relieves the baby of the pain during this period, and soothes its sleep at night. No inconvenience is caused the child, who must commence wearing it at two months of age and wear it until through teething.
No. 8F2132 Price, 2 necklaces for 80c; each, 45c
If by mail, postage extra, 4 cents.




Rubber Nipples.
Rubber Nipples for tube fittings. White, black or maroon. State color wanted.
No. 8F2134 Price, 3 for 50c
Per dozen 150c
If by mail, postage extra, 2 cents.



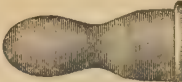
Rubber Nipples.
Rubber Nipples to fit over bottle, white, black or maroon. State color wanted.
No. 8F2135 Price, 2 for 50c
Per dozen 25c
If by mail, postage extra, 2 cents.



Health Nipples. Made from the finest Para rubber, is constructed so that the infant can obtain a strong hold and renders nursing easy.
No. 8F2136 Per doz., 35c; 3 for 100c
If by mail, postage extra, per dozen, 8 cents; each, 2 cents.



Pure Gum Combination Nipple. A very popular new nipple made from pure gum rubber and having a special combination to prevent collapsing.
No. 8F2138 Price, each, 40c
Per dozen 400c
If by mail, postage extra, per dozen, 8 cents; each, 2 cents.




Mizpah Valve Nipple. Making nursing easy. Allows the food to flow easily. Prevents colic.
No. 8F2140 Price, each, 40c
Per dozen 450c
If by mail, postage extra, per dozen, 8 cents; each, 2 cents.




Anti-Colic Nipple. The famous anti-colic nipple, has a rubber projection preventing closing at end. A very popular pure gum nipple. Non collapsible and hence prevents colic.
No. 8F2142 Price, 2 for 100c
If by mail, postage on rubber nipples extra, per dozen, 60c; each, 1c.



Nursing Flasks.
Graduated to hold 8 ounces, oval shape, straight with sloping sides. No corners, therefore easy to clean. Weight, 14 ounces.
No. 8F2144 Price, 40c
Unmailable.




Graduated Nursing Bottle.
No. 8F2146 Graduated Nursing Bottle. Bent neck for tube fittings.
Price, 40c
Unmailable.



Nursing Bottles.
Nursing Bottles. Burr patent, white rubber fittings.
No. 8F2148 Price, 70c
Unmailable.




S. R. & Co.'s Complete Nurser.
S. R. Co.'s Nurser. Fitted with white fittings. Complete with two brushes in box.
No. 8F2153 Price, 120c
Unmailable.



Hygeia Nursing Bottle.
The most up to date, cleanly, antiseptic nursing bottle, and the only one with a breast attachment. Easy to clean and fill. Bottle is without a neck or angle, needs no brush to clean or funnel to fill and can be wiped out like a tumbler. Rubber attachment is large, soft and yielding like the mother's breast. Babies do not detect the difference and hence can be weaned from the breast without a struggle. 6 ounces capacity. Retail price 50 cents.
No. 8F2150 Price, bottle complete, 35c
No. 8F2151 Extra breasts or bottles can be supplied. Price, each, 19c
Unmailable.



Merwin Baby Food Warmer.
For heating and keeping milk warm or other liquid foods for infants or invalids. The greatest device ever patented for keeping baby's milk warm, all night. No more starting fires at night to warm food. No more unbroken rest as a crying baby's food is always ready. The health of the child is conserved, as the temperature of the food is kept at all times. Made of metal and finished in white enamel. Three tubular compartments, each containing one nursing bottle. All you have to do is fill container with boiling water at 9 p. m. Heat is so regulated that bottle No. 1 is correct temperature for feeding from 10 to 12 p. m., No. 2 from 12 to 3 a. m. and bottle No. 3 from 3 to 6 a. m. Once used, you would never be without it.
No. 8F2155 Price, \$5.00
Unmailable.



Glass Nipple Shield.
Glass Nipple Shield with white rubber nipple and bone guard.
No. 8F2160 Price, 80c
Unmailable.




Nipple Shield.
Glass Nipple Shield with long flexible rubber tube, mouth guard and rubber nipple.
No. 8F2162 Price, 90c
Unmailable.




Nursing Bottle Fittings.
Best quality, all complete, in white, black or maroon. State color wanted.
No. 8F2164 Price, 2 for 80c
If by mail, postage extra, each, 2c.



Tube Brushes.
For cleaning nursing bottles, etc.
No. 8F2166 Price, 3 for 50c
If by mail, postage extra, each, 1c.
No. 8F2168 Price, 6 for 50c
If by mail, postage extra, each, 1 cent.
New Yankee Idea Bottle Brush.

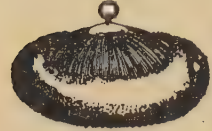


The New Yankee Idea Bottle Brush. Made under patent No. 519943. The most ingenious, and practically constructed, general all around cleaning brush ever produced. With it you can reach and clean every bend, every corner; in fact all shapes of inner and outer surfaces of fruit jars, water bottles, milk bottles, chimneys, caster bottles, graduates, sterilizing bottles, molasses pitchers and tumblers. Sells everywhere for 15 to 25 cents.
No. 8F2170 Yankee Idea Bottle Brush. Price, 90c
If by mail, postage extra, 3 cents.



English Breast Pump.

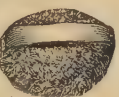
English Breast Pump, with white rubber bulb. One in box.
No. 8F2173
Price.....15c
If by mail, postage extra, 8 cents.

Swansdown Puffs.

genuine fine down.
No. 8F2175 Price, large size...12c
No. 8F2176 Price, medium size 8c
If by mail, postage extra, 2 cents.

Wool Powder Puffs.

Made of carefully selected fine wool, with silk handle to pass over hand. Can be cleansed and washed. Applies the powder very evenly and rubs in the skin. Very popular. Once tried you would use no other.
No. 8F2178 Price, large size, 15c
No. 8F2179 Medium size...10c
If by mail, postage extra, 2 cents.

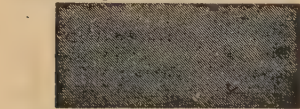
**Puff Boxes.**

Celluloid, in ivory, pink or blue. Be sure to state color wanted. Very light and handsome.

No. 8F2181
Price.....40c
Postage extra, 8c.

White Metal Puff Boxes, handsome covers, ornamental tops.

No. 8F2182 Price.....19c
If by mail, postage extra, 8 cents.

Nursery Rubber Sheet.

No. 8F2185 White Rubber Sheet. Heavy weight. State width wanted.

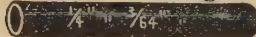
Width, 27 inches. Per yard.....35c
Width, 36 inches. Per yard.....43c
Width, 45 inches. Per yard.....63c
Width, 54 inches. Per yard.....75c

No. 8F2186 Tan Rubber Sheet. soft as silk, very light in weight, strong and absolutely waterproof. For hospital and nursery use, also for making bathing caps, diapers, etc. 36 inches wide. Price, per yard.....65c
If by mail, postage extra, per yd., 18c.

Antiseptic Nursery Sheet.

No. 8F2187 This sheeting is made of very fine coated cambric, absolutely waterproof, antiseptic, soft, light and pliable. Can be washed and even boiled without injury. Will not crack or peel. A new product and regarded by many far superior to rubber sheeting.

Width, 36 inches. Per yard.....48c
Width, 50 inches. Per yard.....70c
If by mail, postage extra, per yd., 18c.

Rubber Tubing.

No. 5F2189 Corrugated, white, for bulb and fountain syringes.
Price, per foot, 1/4-inch.....5c
If by mail, postage extra, per foot, 3c.

No. 8F2191 White, black or maroon rubber tubing for nursing bottles. Be sure to state color wanted.
Price, per foot.....3c
If by mail, postage extra, per foot, 3c.

Glass Tubes.

No. 8F2192 Glass tubes for nursing bottle fittings. Price, per dozen.....7c
If by mail, postage extra, per foot, 3c.

YOU CAN SHARE LIBERALLY IN OUR PROFITS.

We not alone save you the greatest possible amount of money on your purchases, but with every purchase over \$1.00 you get a profit sharing certificate, and these will soon enable you to get something very valuable, entirely free of charge, as explained on pages 1 and 2.

RUBBER GOODS.

We present to our customers a complete line of rubber goods for bathroom, sickroom and toilet. Every article is perfect in material, workmanship and appearance. Our stock comprises all the best makes, and in syringes and water bottles are found all from medium priced to the very best manufactured. By comparison you will find all our prices far lower than others on the same grade of goods, and we offer you a much better article in every case than sold by competitors at anywhere near our prices.

SPECIAL NOTICE.

When your physician suggests the use of a 2, 3 or 4-quart fountain syringe, it is very important that the syringe bag should hold the full quantity. We are today the only house furnishing our customers full capacity fountain syringes. Compare our fountain syringes with those of other houses and you will not only find our quality superior but also that the average 2-quart bag sold by others, holds little more than 1 quart and the 3-quart bag about 2 quarts or less.

When buying a fountain syringe, always insist on full capacity bags, as otherwise the prescribed irrigation or douche may prove insufficient and ineffectual.

These bags are the very best possible values for the money and are all guaranteed for a period of one year. Will gladly replace any found defective.

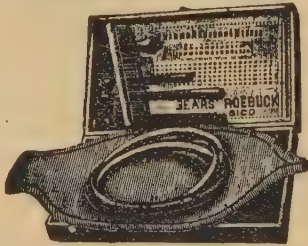
Gem Fountain Syringe.
GUARANTEED FULL CAPACITY.

(Full capacity.)

A good quality fountain syringe, has infant, rectal and vaginal hard rubber pipes. Patent shut off for stopping flow of water and fine quality of rubber tubing make syringe perfect in every respect. The water bag is full measure and guaranteed so by us. Compare the size of our syringe bag with those from other houses. Packed complete in neat, strong paper box.

While these bags are much better than can be obtained elsewhere at 25c to 50c extra, to get the greatest possible value for your money we advise you by all means to add 50c to \$1.00 extra and order one of our highest priced syringes.

No. 8F2300 2 quarts. Price.....52c
No. 8F2301 3 quarts. Price.....62c
No. 8F2302 4 quarts. Price.....72c
If by mail, postage extra, 16 cents.

Reliable Fountain Syringe.
GUARANTEED FULL CAPACITY.

(Full capacity.)

A first quality four-pipe fountain syringe. Pipes are infant, rectal, vaginal and irrigator. Patent shut off and good quality tubing with rolled end or socket for pipes. Water bags made of heavy rubber, reinforced seams and is guaranteed full capacity. Syringe bag is of slate rubber with white trimmings and embossed in handsome diamond design. Packed complete in neat, finely polished wooden box. While these bags are much better than can be obtained elsewhere at 25c to 50c extra, to get the greatest possible value for your money we advise you by all means to add 50c to \$1.00 extra and order one of our highest priced syringes.

No. 8F2305 2 quarts. Price.....\$0.88
No. 8F2306 3 quarts. Price......97
No. 8F2307 4 quarts. Price.....1.08
If by mail, postage extra, 21 cents.

Monarch Syringe.

A Combination Syringe and Water Bottle, including hard rubber connections and infant, vaginal, rectal, irrigator and nasal screw pipes and six feet of pure rubber tubing and hard rubber combination attachment. Made from superior grade of heavy white ribbed rubber with special reinforced seams and is altogether a very superior article. Fitted with automatic shut off attachment. Packed in finely finished oak wood box.

No. 8F2320 2 quarts. Price.....\$1.90
No. 8F2321 3 quarts. Price.....1.30
No. 8F2322 4 quarts. Price.....1.40
If by mail, postage extra, 28 cents.

Our Guaranteed Rapid Flow Perfection Fountain Syringe.**GUARANTEED FULL CAPACITY.**

The Rapid Flow Syringe is fitted with 1/4-inch tubing for flushing and for this reason is a special favorite. The tubing and bag are made of the finest quality rubber, four hard rubber screw pipes, infant, rectal, bent vaginal and irrigator. The bags full capacity, made from heavy white ribbed rubber, heavily reinforced seams and fully guaranteed. It is one of the most desirable syringes on the market combining as it does all the necessary fittings for family use with unusual strength. Packed in fine box, wrapped and complete, at one-half usual price charged.

No. 8F2310 2 quarts. Price.....\$0.90
No. 8F2311 3 quarts. Price......98
No. 8F2312 4 quarts. Price.....1.08
If by mail, postage extra, 27 cents.



(Full measure.)

Imperial Rapid Flow Fountain Syringe.**GUARANTEED FULL CAPACITY.**

A Combination Syringe and Hot Water Bottle. Is fitted with three hard rubber rapid flow pipes including infant, rectal and bent vaginal pipes. Quarter-inch fine quality tubing, with rolled end or socket for the pipes. Patent shut off and hard rubber combination attachment. The hot water bottle is made of a fine quality white rubber, handsomely embossed with floral design. Each packed complete in handsome flat box with partition for pipes.

No. 8F2315 2 quarts. Price.....\$1.05
No. 8F2316 3 quarts. Price.....1.17
No. 8F2317 4 quarts. Price.....1.28
If by mail, postage extra, 21 cents.

Faultless Never Leak Syringe.

Very latest and most up to date syringe made. Perfectly sanitary. Wide opening for the water. Non-corrosive metal handle which is a splendid feature. You can hang this syringe anywhere. Very attractive in appearance. Absolutely seamless in construction, consequently cannot leak. Made of the very best quality rubber and practically indestructible. Three screw pipes, infant, rectal and vaginal. Five and one-half feet very best rubber tubing. Patent shut off. By reason of its shape and rapid flow outlet, this bag will empty quicker than any other syringe made. Just as the name indicates, faultless in every particular. Fully guaranteed.

No. 8F2325 Two Quarts. Regular price, \$2.00; our price...\$1.62

No. 8F2326 Three Quarts. Regular price, \$2.50; our price...\$1.77
If by mail, postage extra, 21 cents.

**Canton Seamless Syringe.**
GUARANTEED FULL CAPACITY.

One of the very best and highest grade syringes made. It is absolutely seamless, made of the very best grade of maroon rubber, scientifically vulcanized and will last a lifetime. This article is made heavier at the bottom, as per our request, and furnishes a bottle standing any strain and guaranteed to give absolute satisfaction. Furnished with three hard screw rubber

pipes, 5 1/2 feet best rubber tubing, wide open tap, reinforced bottom and tip and as fine a syringe as any person can obtain. Each syringe packed and wrapped in a neat box.

No. 8F2330 Two Quarts. Regular price, \$1.75; our price...\$1.45

No. 8F2331 Three Quarts. Regular price, \$2.25; our price...\$1.85
If by mail, postage extra, 21 cents.

Acme Bulb Syringe.

No. 8F2335

Acme Bulb Syringe.

Put up in nice pasteboard box.

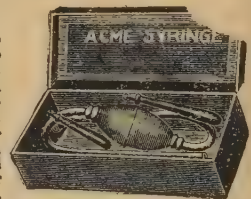
Good quality rubber,

two hard rubber pipes.

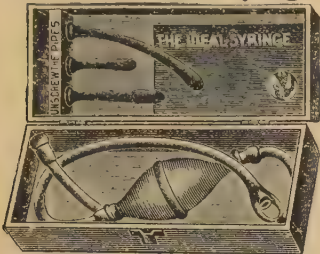
Drug store price, 50 cents for same quality.

Our price.....23c

If by mail, postage extra, 10 cents.



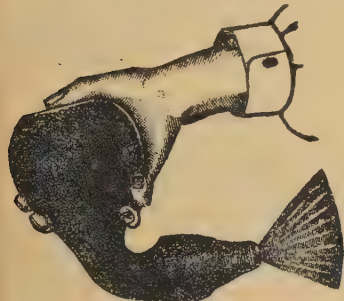
Our 41-Cent Ideal Syringe.



No. 8F2340 The Celebrated Ideal Syringe, with three hard rubber pipes, put up in a neat wooden box. Drug-gists ask \$1.00 for this syringe.

Our price.....41c
If by mail, postage extra, 12 cents.

The Wonder Bent Neck Douche.



The Latest and Safest Quick Action Vaginal Syringe. The only vaginal syringe that can be used with ease, comfort and positive results in a recumbent or other position. Will fit perfectly and accomplish a thorough dilation and cleansing of all parts in the shortest possible time. Recommended by physicians for the purpose for which it is intended, and this appliance can be used without the slightest discomfort, inconvenience or harm. The advantages and merits as pointed out by leading physicians recommending the Wonder Douche to their lady patients are as follows: It is practical, safe and sanitary. It prevents injection of air. It is the only douche that can be used with ease and convenience, as the bent neck brings the bulb within reach without straining forward. It can be operated by the user while in a reclining or otherwise convenient position. It has no long, hard rubber tube to injure the delicate membranes of the vagina and the mouth of the womb. It will stand firmly on the bottom of the large bulb when filled, thereby preventing spilling of the liquid. It has a large capacity, about half a pint, and the bulb is soft and easily compressed. It will inject a solid, copious stream, which thoroughly flushes and cleanses the vagina. It will distend the vagina, thereby exposing every portion of its surface to the injection, and all secretions will be withdrawn with the injection fluid. It is the best and most perfect douche ever invented, and is invaluable to every married woman. The wholesale price of the Wonder Douche or Vaginal Syringe is \$2.50, and we furnish the same to our customers with a positive guarantee that we supply the genuine Wonder Bent Neck Douche for women.

No. 8F2345 Our price.....\$1.48
If by mail, postage extra, 20 cents.

Ladies' Perfect Syringe.

The Ladies' Perfect Syringe is constructed on the latest scientific principles regarding injection and suction. Cleanses the vaginal passages thoroughly of all discharges. Recommended by the medical profession as one of the best and most efficient of any syringe ever made. Especially adapted for injections of hot water without soiling the clothing. Made of one piece of fine soft rubber.

No. 8F2350
Price.....55c
Postage extra, 17c.

The Truefrend Vaginal Spray.

The Truefrend Vaginal Spray has just been patented and this is the first time ever offered for sale. It combines all the advantages of all other bulb syringes, along with many valuable features not shared by any other. It can be regulated to any degree of force, from an energetic flow to a gentle spray. It can be carried about filled, always ready for use, being the only bulb syringe that can be made water tight. The Truefrend is free from danger of clogging and is the only bulb syringe that has a direct unimpeded flow. Can be taken apart and cleansed. Perfectly sanitary. Retail price, \$5.00 each. We guarantee to furnish you this same syringe.

No. 8F2353 Our price... \$2.25
If by mail, postage extra, 20 cents.

Dr. Tullar's Vaginal Spray.



The latest and safest patented new ball spraying, quick action douche. Made entirely of soft and hard rubber. The one physicians always recommend. Dr. Tullar's Vaginal Spray is the latest and only reliable injection and suction bulb syringe. No other vaginal douche compares with it for convenience, safety, comfort and effectiveness. Used and preferred by every married woman that has ever seen it. The new patent ball tip discharges a hollow or cup shaped spray. The only instant cleansing spray ever invented. This is Dr. Tullar's new invention. In this syringe the nozzle or discharge pipe is only 1/8 inch in diameter and 5 inches long. It is made with a highly polished ball shaped tip which allows its insertion under all conditions without the slightest discomfort or harm. It is long enough to allow a ball spraying injection to come in immediate contact with and remove all secretions and discharges that have become lodged in the folds about the neck or mouth of the womb. It is furnished with a soft rubber shield which is so shaped that it will fit correctly and properly, and close the vaginal entrance, allowing the passage to be thoroughly flushed. It prevents spilling of the fluid and soiling of the clothes. The regular price of the Dr. Tullar's Ball Spraying Quick Action Douche everywhere is \$3.00. We furnish the same to our customers with a positive guarantee that we supply the genuine Dr. Tullar's Ball Spray, Vaginal Douche for women at \$1.57. Dr. Tullar's interesting folder, containing complete instructions and advice, sent with every Dr. Tullar's syringe free.

No. 8F2355 Our price.....\$1.57
If by mail, postage extra, 20 cents.

The Whirlpool Syringe.

The well known and highly advertised Pneumatic Cushion Syringe. It has a heavy glass open end vaginal tube, fine rubber bulb and is the only syringe admitting of thorough cleansing and sterilizing with hot water. Will not break. The patent pneumatic cushion is adjustable on the tube, absolutely preventing the injection of air or the inserting of the tube beyond the depth desired. It overcomes all the dangers and harshness of solid rubber guards, and being so soft and pliable conforms to the size and shape of the orifice. Highly recommended by the medical profession as one of the very best and safest syringes made.



No. 8F2358 Price.....\$1.69
If by mail, postage extra, 20 cents.

Hard Rubber Stem Syringe.

Superior to other syringes of this class and a most perfect syringe for a far reaching vaginal douche. Made with soft rubber bulb and hard rubber stem. Has no valves. Cannot corrode or get out of order. This is one of the most efficient syringes for cleansing the vagina, and is highly recommended by the best physicians to married ladies for that purpose, and for the treatment of any local disorder and female complaints.

No. 8F2360 Price.....55c
If by mail, postage extra, 10 cents.

Omega Syringe—Continuous Flow.

No. 8F2364 Made of pure Para rubber. Omega Syringe No. 5, continuous flow, with hard rubber vaginal and rectal pipes. The valves are secured and cannot be lost. The continuous flow is the correct principle on which a syringe should be made. Packed in neat maroon box. Price.....34c
If by mail, postage extra, 10 cents.

No. 8F2365 Omega Syringe No. 4, continuous flow. Hard rubber vaginal and rectal pipes, valves secured and cannot be lost. Omega No. 4 has a flattened outlet tube which is made by a specially invented process, that produces the continuous flow. Packed in neat octagonal box. Price.....62c
If by mail, postage extra, 15 cents.

No. 8F2367 Omega Syringe No. 3, continuous flow. Has hard rubber vaginal, rectal and infant pipes, noiseless and non-corrosive sinker, patented screw joint socket, by which pipes are quickly attached without use of threads or washers. Packed in oval box. Price.....75c
If by mail, postage extra, 10 cents.

Alpha Continuous Flowing Syringe.

Made of best Para rubber. All intermittent syringes inject more or less air, which is invariably drawn back into the tube while the bulb is expanding and refilling; this is often painful as well as dangerous. Not so with the Alpha Continuous Flowing Syringe.

No. 8F2369 Alpha E Syringe, continuous flow, hard rubber vaginal, rectal and infant pipes, noiseless and non-corrosive sinker, valves cannot be lost. Packed in handsome cloth covered case with nickel plated clasp.

Price.....\$1.25
If by mail, postage extra, 15 cents.

No. 8F2371 Alpha D Syringe, continuous flow, fitted with extra large valve chambers, hard rubber vaginal, rectal, infant and nasal pipes and improved vaginal irrigating spray, noiseless and non-corrosive sinker. Packed in nice cloth covered case.

Price.....\$1.45
If by mail, postage extra, 15 cents.

Dr. Thiebaud's Expanding Vaginal Bath Speculum and Douche.

Can be used in connection with all our fountain and family syringes.

Is made with nickel plated, highly polished wire frame, with metal nozzle, and so constructed to make it collapsible. When placed in position it can be easily expanded, thus acting as a speculum and syringe at the same time. It will do what no other

syringe will accomplish and will always insure a thoroughly successful douche. No. 8F2373 Dr. Thiebaud's Expanding Vaginal Bath Speculum and Douche. Price.....35c
If by mail, postage extra, 4 cents.

Bath Speculum and Douche.

No. 8F2375 Expanding Return Flow Bath Speculum and Douche. This expanding bath speculum is fitted with latest improvements: a soft rubber shield preventing the spilling of fluid, also metal base with outlet tube and is recognized today as the most hygienic, convenient and always satisfactory appliance for vaginal irrigation. Can be used with fountain syringe or irrigator. Price (Postage extra, each, 6c.) 55c

Ear and Ulcer Syringe.

No. 8F2380 Eye, Ear, Ulcer and Abscess Syringe. Capacity, one ounce; injection pipe; is made of soft and flexible rubber. Will not injure or pain the inflamed parts. Price.....12c
If by mail, postage extra, 3 cents.

Infants' Syringe.

No. 8F2382 Infants' Syringe. Holds one ounce and is made of a soft rubber bulb, with hard rubber infants' rectal pipe. Price.....13c
If by mail, postage extra, 5 cents.

Hard Rubber Syringes.

No. 49F1555 Hard Rubber, Cone Point Male Urethral Syringe, 1/2 ounce. Price.....14c
If by mail, postage extra, 2 cents.

No. 49F1557 Male Urethral Syringe. Hard rubber, with soft rubber point, 1/2 ounce. Price.....21c
If by mail, postage extra, 2 cents.

No. 49F1558 Hard Rubber, Long Point, Mole Urethral Syringe, 1/2 ounce. Price.....(Postage extra, 2 cents.) 14c

Rectal Syringe, hard rubber handle. No. 49F1560 1 oz. Price, If by mail, postage extra, 4c
No. 49F1561 2 oz. Price, If by mail, postage extra, 5c
No. 49F1562 3 oz. Price, 7c
If by mail, postage extra, 6 cents

No. 8F1563 Infants' Hard Rubber Rectal Syringe, 1/2 ounce. Price.....40c
If by mail, postage extra, 2 cents.

No. 49F1570 Vaginal Syringe, hard rubber, 2 ounce. Price.....50c
If by mail, postage extra, 4 cents.



Flannel Covered Water Bottles.
Our Flannel Covered Hot Water Bottles are the most perfect made. Are pure gum rubber with fine flannel cover which keeps an even temperature and will not irritate the most delicate skin. Guaranteed perfect in every respect.

No. 8F2385 2 quarts. Price. .78c
No. 8F2386 3 quarts. Price. .88c
No. 8F2387 4 quarts. Price. .98c
If by mail, postage extra, 15 cents.

Excelsior Hot Water Bottles.

All rubber, embossed floral design, exceptional value. Each in a box. Fully guaranteed. While these bags are much better than can be obtained elsewhere at 25 to 50 cents extra, to get the greatest possible value for your money we advise you by all means to add a small advance and obtain one of our higher priced bags.

No. 8F2390 2 quarts. Price. .48c
No. 8F2391 3 quarts. Price. .53c
No. 8F2392 4 quarts. Price. .58c
If by mail, postage extra, 2 qts., 11c; 3 qts., 13c; 4 qts., 15c.

Majestic Hot Water Bottles.

Slate rubber with white rubber reinforcements at top and bottom. Absolutely full capacity. Seams are reinforced with an inside cloth strip. Each in a flat box. Fully guaranteed. While these bags are much better than can be obtained elsewhere at 25 to 50 cents extra, to get the greatest possible value for your money we advise you by all means to add a small advance and obtain one of our higher priced bags.

No. 8F2395 2 quarts. Price. .65c
No. 8F2396 3 quarts. Price. .72c
No. 8F2397 4 quarts. Price. .77c
If by mail, postage extra, 17 cents.

Famous Canton Hot Water Bottle.

Excellent material, seamless in construction, full capacity, handsome in appearance, with metal mouth that will not corrode. Easy to fill. Exceedingly tough, strong, pliable and soft, absolutely watertight.

No. 8F2400 2 quarts. Price. 77c
No. 8F2401 3 quarts. Price. 88c
If by mail, postage extra, 17c.

Hyperion Standard Shape Water Bottles.

Handsome in appearance, of highest quality and made of the very finest heavy white ribbed rubber. Absolutely full capacity. Special double reinforced seams. Each in fine flat box. Fully guaranteed. This we consider an exceptionally high grade bottle worth double the money.

No. 8F2405 2 quarts. Price. .90c
No. 8F2406 3 quarts. Price. \$1.00
No. 8F2407 4 quarts. Price. \$1.10
If by mail, postage extra, 2 quarts, 2c; 3 quarts, 14c; 4 quarts, 16c.

Face Hot Water Bottle.

Made of pure Para Rubber, red in color, with a cloth insertion, making it especially strong and durable. Invaluable in cases of toothache and neuralgia. Also largely used as an infant water bottle. Capacity, one pint. Each tied in a neat box. Regular price, 75 cents.

No. 8F2410 Our price. .47c
If by mail, postage extra, 12 cents.



THE FAMOUS H. AND H. BUST FORMS.

The Only Bust Form Made Which Defies Detection.

Nature's Only Rival.

THE CELEBRATED H. & H. BUST FORMS are now so perfect that they cannot be detected from the natural bust whether by sight or touch. Strikingly stylish, a source of relief, delight and pride to the wearer and of admiration to others. Very durable, economic and hygienic.

THESE FORMS do away with all unsightly, unhealthy and uncomfortable padding. They produce perfectly the full bust and slender waist decreed by the latest fashion. Positively the only device which perfectly simulates flesh and blood. Applied in an instant; made of white rubber, invisible with any costume; neither sight nor touch reveals their use. Worn with or without corsets. Eagerly welcomed by society women everywhere. Indorsed by leading dressmakers and ladies' tailors. They fit any figure, adapt themselves to every movement and position, take the desired size and shape, filling out ill-looking wrinkles, making the "fit" of any dress perfect and stylish. In light waists and evening dress they are worn low in the corset, forcing the natural bosom upward while they remain concealed. As a support they are a grateful relief to mothers. Made of a quality of Para rubber so amazingly tough that a strong man cannot break a piece an inch broad. They are pronounced by an eminent woman "more an inspiration than invention."

FOR BATHERS their buoyancy keeps the wearer's head above water and makes swimming easy. Natural as life and without the slightest inconvenience. They accurately fit the form, are enclosed in fine muslin cover, lace trimmed, cannot get out of place, and can be made any desired size.

BE ADMIRER. pads or be flat chested, both of which are unnatural and plainly detected, when so natural a form as this is within your reach. Light as air, takes all the motions of the body and cannot be detected. Do not delay any longer, but buy a bust form, make it the desired size and have a perfect figure. No. 8F2475 Regular price, \$1.50 to \$2.00; our price. \$1.39
If by mail, postage extra, 8 cents.

Hot Water Throat Bag.

This newly patented Throat Bag is an article that should be in every home. Used for quickly curing sore throat, tonsillitis or any irritation or inflammation of the throat. Contains two springs, which divide at center and fit closely around the neck. The water bottle attachment is filled with hot water, and keeps the throat warm for hours. It is far superior to any method heretofore used for this purpose. Made of the very best rubber and fully guaranteed.

No. 8F2415 Price. 62c
If by mail, postage extra, 8 cents.

Invalid Air Cushions.

The finest Air Cushion made. All one ring; softer and larger surface than the old fashioned four-piece ring. Good full width. For use in the sick room, for bed sores, etc.; it is invaluable for invalids; soft, pliable and light.

No. 8F2420 12 inches diameter. Price. \$0.95
No. 8F2421 14 inches diameter. Price. \$1.10
No. 8F2422 16 inches diameter. Price. \$1.25
No. 8F2423 18 inches diameter. Price. \$1.40
If by mail, postage extra, 20 cents.

Dusting or Bathing Caps.

Made of pure gum rubber, very strong, and will fit any head. An excellent article for protecting the hair in household work. Largely used for protection in sweeping, cleaning house, bathing, etc. Regular price, 75 cents.

No. 8F2427 Our price. 43c
If by mail, postage extra, 8 cents.

Air Pillows.

Air Pillows. Made of very finest cloth covered rubber.
No. 49F1722 9x15 inches. Price. \$1.20
If by mail, postage extra, 10 cents.
No. 49F1723 10x16 inches. Price. 1.35
If by mail, postage extra, 13 cents.

Hospital Rubber Chair Cushions.

Strong and useful for persons engaged in sedentary occupations. Regular size, 17 1/2 inches in diameter. Opening in center of cushion, when inflated, 8 1/4 inches. No. 8F2433 Price. \$2.48
If by mail, postage extra, 35 cents.

Ice Bag.
No. 49F1672 English Ice Bag, screw cap, 8-inch. Price. 40c
If by mail, postage extra, 6 cents.

Oval Bed Pans.
Oval Bed Pans, with outlet tube, soft rubber. The highest grade made. For ladies and men. A necessary article for the sick room.

No. 49F1702 Price. \$2.45
If by mail, postage extra, 60 cents.

Soft Rubber Urinal Bags.

For Boys and Men or Girls and Women.
For bed wetting and general incontinence of urine. For male and female children and adults. For day and night use.

Our New Safety Inner Tube Pure Gum Rubber Urinal Bag.

FOR MEN.
This Urinal Bag is constructed for day and night use, for men only, and is fitted with special double valve and inner tube, so as to prevent the return flow of the urine. This is the only urinal bag on the market for male use that can be guaranteed to prove entirely satisfactory for both day and night use. The only absolutely safe male urinal.
No. 8F2450 Price. \$1.55
If by mail, postage extra, 20 cents.

Our New Safety Inner Tube Pure Gum Rubber Urinal Bag.

FOR WOMEN.
This Urinal Bag is constructed for day and night use, for women only, and is fitted with double valve and inner tube to prevent the return flow of the urine. This is the only urinal bag on the market for female use that can be guaranteed to prove entirely satisfactory for both day and night use. An absolutely safe female urinal.
No. 8F2451 Price. \$1.85
If by mail, postage extra, 20 cents.

Night Attachment for Urinal Bags.

The Night Attachment for use only in connection with Nos. 8F2450, 8F2451 and 8F2456 Urinal Bags. Increases their capacity to almost double. The attachment is made of pure gum rubber, is fitted with inner valve and rubber connections, and fills a long felt want with those who require extra large capacity during the night. If you order either the No. 8F2450, No. 8F2451 or No. 8F2456 Urinal get this attachment for night use. The tube is attached directly to urinal and is of sufficient length to be placed without the bed.
No. 8F2452 Night Attachment. Price. \$1.65
If by mail, postage extra, 15 cents.

Soft Rubber Urinal Bag. the most comfortable pattern made, of the best material, for male, day or night use.

No. 8F2453 Price. 90c
No. 8F2454 Short, for boys. 75c
If by mail, postage extra, 12 cents.

Soft Rubber Urinal Bag. most improved and pattern, made of the very best material, for female use.
No. 8F2455 Price. 90c
If by mail, postage extra, 12 cents.

No. 8F2456 Soft Rubber Urinal Bag, day and night use for male; improved French pattern, with waist belt ready to use with-out other attachments.
Price. \$1.85
If by mail, postage extra, 20c.

Rubber Massage and Complexion Bulb.

One of the latest devices for massage and complexion purposes. Very popular.
No. 8F2458 Price. 19c
If by mail, postage extra, 2 cents.

Beauty Brush for the Complexion.

It is especially constructed for improving the complexion. It removes all roughness and dead cuticle, smoothing out the wrinkles, rendering the skin soft, pliant, and tinted with a healthy glow. It is made of soft rubber—flexible, flattened end, tiny teeth and will not scratch or irritate the skin. Removes wrinkles like magic. For physical development it is recommended by the highest in the profession for improving the circulation, exercising the muscles and promoting a healthy action of the skin.

No. 8F2460 Price. 17c
If by mail, postage extra, 3 cents.

Hair Growing Fountain Comb.

For applying hair tonics, eau de quinine, bleaches, etc. The comb being hollow and with pressure on the bulb the liquid will flow through the teeth to the scalp applying the remedy to the roots of the hair where it will do the most good. The use of the comb will prevent getting tonic all through hair unless it is desired to do so. You can apply the tonic rapidly and thoroughly without soiling the hands or badly ruffling the hair. Every lady will appreciate this advantage. The comb may be used for applying bleaches to the hair by spraying. Packed complete in neat case with full directions for using.
No. 8F2465 Scalp Sprayer. Price. 65c
If by mail, postage extra, 8 cents.

The Improved Triplex Massage Roller for Self Massage.

With the Triplex Massage Roller you can massage your face, neck and bust, in fact, any part of the body in a really scientific manner without the aid of another person. This is not an ordinary massage roller, but an instrument which will take hold of the skin and massage it like the hands of a skilled massage operator. You have never seen or used anything like it, nor is there any other massage roller that will accomplish quickly so much as this little wonder will do. It is a handsome instrument and works like a charm. Shipped in a neat box together with complete instructions.

No. 8F2480 Improved Triplex Massage Roller. Price. 69c
If by mail, postage extra, 10 cents.

Wrinkle Eradicator.

This convenient little article will remove wrinkles from around the eyes and nose and any part of the face. It invigorates the skin and keeps a perfect contour of the face.
No. 8F2485 Price. 22c
If by mail, postage extra, 6 cents.

Magic Flesh Builder and Copper.

An entirely new and scientific invention. Has no equal as a developer. Makes it possible for every lady to possess a well rounded, plump, beautiful figure. Rebuilds sunken tissues of the bust, neck, arms, and the only method which permanently removes wrinkles and makes the sunken cheeks smooth, full and developed.

No. 8F2490 Price...25c
If by mail, postage extra, 9 cents.

The Toilet Mask.

Every lady knows the value of a mask made of transparent rubber, acid cured, for the removal of freckles, liver spots, and other facial blemishes. As a bleacher it cannot be excelled, and will give any lady the fine, soft, velvety skin of a child. It is safe, simple, clean and effective for beautifying purposes, and never injures the most delicate complexion. Usually sold for \$5.00. Made in 3 sizes, small, medium and large. Always state size desired.

No. 8F2492 Price...89c
If by mail, postage extra, 4 cents.

Seamless Para Rubber Gloves.

Seamless Para Rubber Gloves. By wearing them at night during sleep, you will obtain a hand as fair as an infant's, without the least injury. They will remove wrinkles, tan, sallowness, freckles and discolorations as if by magic. With care they will last for years. Made of the pure transparent rubber, same as face mask. Order 1 size larger than your kid glove number.

No. 8F2494 Price, per pair...65c
If by mail, postage extra, per pair, 6 cents.

Household Rubber Gloves.

These gloves keep the hands soft and white and are unequalled for ladies' use in doing household work. They are strong, soft and pliable, and can be worn with the slightest inconvenience in doing work of the most delicate nature. Every pair fully guaranteed. Order a half size to one size larger than your kid glove number.

No. 8F2496 Price, per pair...73c
If by mail, postage extra, per pair, 3 cents.

Celebrated Not Lined Rubber Gloves.

For ladies and men. For use in rainy weather for driving or walking, and especially valuable for working about gardens and orchards and as a household glove. They keep the hands in perfect condition, and prevent user from getting poisoned from wet weeds and poison ivy. Gloves are made in such a way that, while they are strong and durable, they are elastic and comfortable. They fit well, have a neat appearance and wear well. Made in two colors, tan and black. State color wanted.

Ladies' and Men's Not Lined Rubber Gloves. Colors, tan or black. Be sure to state size and color wanted.

No. 8F2500 Ladies' sizes, short, 7, 8 and 9...63c
No. 8F2501 Men's sizes, short, 10, 11 and 12...83c
No. 8F2502 Extra sizes, 13, 14 and 15...93c

Ladies' and Men's Not Lined Gauntlet Rubber Gloves. Black or tan. Be sure to state size and color wanted.

No. 8F2503 Ladies' sizes, 7, 8 and 9...\$0.88
No. 8F2504 Men's sizes, 10, 11 and 12...\$1.05
No. 8F2505 Extra sizes, 13, 14 and 15...\$1.15
If by mail, postage extra, per pair, 12 cents.

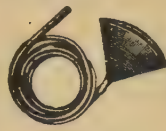
Men's Heavy Rubber Mittens.

No. 8F2510 Men's Heavy Rubber Mittens. Lined with shagreen. Black only. Price, per pair...95c
If by mail, postage extra, per pair, 6 cents.

Goodyear Plant Sprinkler.

Plant Sprinkler for spraying plants and flowers without injury, for sprinkling clothing in the laundry, spraying carpets and clothing to prevent mildew, spraying disinfectants in the sick room, etc.

No. 8F2512 Capacity, 6 oz. Price...50c
If by mail, postage extra, 10 cents.



No. 49F1653 Extra Fine Maroon Soft Rubber Stomach Tube, with funnel. Price...75c
If by mail, postage extra, 10 cents.

Stomach Tubes.

No. 49F1657 Very Fine Maroon Soft Rubber Stomach Tube, with funnel. Price...75c
If by mail, postage extra, 10 cents.

**Rubber Finger Cots and Tips.**

No. 49F1663 Antiseptic Finger Cots. Made of pure rubber; very light in weight. Price, 2 for...5c
If by mail, postage extra, for 2, 1 cent.

Reinforced Finger Cot.
Made of heavy gum rubber. Heavy weight at end where the wear comes.

No. 49F1660 Price, 2 for...5c
If by mail, postage extra, for 2, 2 cents.

Adjustable Finger Cot.
Made of soft flexible black leather, with adjustable back. To be used over finger where small bandage is placed, to prevent injury. Can be regulated to suit small or heavy wrapping. Easy to apply, easily adjusted and very convenient.

No. 8F2520 Price...8c
Postage extra, 2 cents.

Catheters.

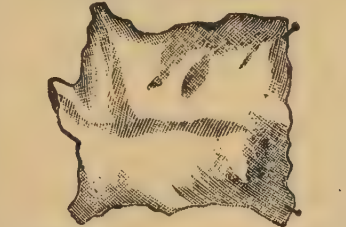
No. 49F167 Male Catheter, olive tip, silken linen. English scale, 3 to 18. Price...33c
No. 49F169 Male Catheter, conical tip, silken linen. English scale, 3 to 18. Price...33c

No. 49F170 Male Catheter, cylindrical tip, silken linen. English scale, 3 to 18. Price...33c

No. 49F171 Male Catheter, 1 1/2 lb thread. English scale, 3 to 18. Price...23c

No. 49F174 Soft Rubber Catheter, Patent velvet eye. American scale, 6 to 15. Price...15c

No. 49F190 English Catheter, with wire stilet. Price...1c
If by mail, postage extra, 2 cents.

**Chamois Skin.**

Chamois skins are used as follows: Ladies use them for toilet purposes, for cleaning glass, woodwork of all kinds, carriages, silverware, or any metal, lining pockets and for chest protectors.

No. 8F2550 Our Very Fine Toilet Chamois, for applying powder, etc., to the face. Size, about 5x8 inches. Price...5c

No. 8F2551 Size, 6 1/4 x 8 1/4 inches...5c
No. 8F2552 Size, 9 x 11 inches...9c
No. 8F2553 Size, 11 x 18 1/4 inches...14c
No. 8F2554 Size, 15 x 20 inches...36c
No. 8F2555 Size, 23 x 26 inches...70c
No. 8F2556 Size, 28 x 38 inches...95c
If by mail, postage extra, each, 6 cents.

Chamois Polishing and Cleaning Brush.

A cleaning brush made entirely of chamois skin bound with linen. So soft that it may be used in cleaning and polishing the finest mirror or silver. Unequaled for rubbing down pianos and other fine furniture. Wears like leather and is washable. An article you need every day if you desire to keep your furniture free from dust and also from scratches and marks.

No. 8F2560 Chamois Polisher. Price, 3 for 80c; each...22c
If by mail, postage extra, each, 3 cents.

Sponges.

Our Sponges are obtained direct from the Mediterranean Sea, Cuba and Florida, and are the finest quality and size obtainable. Our prices are 50 per cent to 40 per cent lower than the usual prices for the same quality of goods.

No. 8F2575 Small Silk Toilet or Eye Sponge, can be used for surgical purposes, application of face lotions, shaving, etc. Price, per dozen, 53c; each...5c

No. 8F2577 Extra Fine Elephant's Ear Sponge, a fine article for toilet and bath, specially shaped to fit the hand. Price, per dozen, \$1.60; each...14c
No. 8F2579 Baby Toilet Sponge. A fine soft silk sponge for nursery use and for shaving. Price, per dozen, \$2.50; each...22c

No. 8F2581 Ladies' Silk Sponge. A very fine special form. Price, per dozen, \$2.20; each...20c

No. 8F2583 Ladies' Extra Fine Cup Shaped Sponge. Each in a box. Price, per dozen, \$3.75; each...35c

No. 8F2585 Ladies' Superfine Cup Shaped Sponge, specially selected forms. Each in a box. Price, per dozen, \$5.60; each...50c

Sheep's Wool Fine Bath Sponges.

No. 8F2587 Larger than the Mediterranean for same price. Medium, for bath. Price, per dozen, \$1.35; each...12c

No. 8F2589 Large, for bath. Price, per dozen, \$2.35; each...21c

Mediterranean Bath Sponges.

No. 8F2591 Mediterranean. Extra large, for bath. Price, per dozen, \$3.35; each...30c

No. 8F2593 Mediterranean. Extra fine, large, for bath. Price, per dozen, \$6.20; each...54c

No. 8F2595 Mediterranean. Special size. Extra fine. Price, per dozen, \$7.75; each...69c

Bleached Florida Bath Sponges.

Very durable, soft as silk and round as apples.

No. 8F2597 Medium size. A fine soft sponge for bath. Price, per dozen, 70c; each...7c

No. 8F2600 Large size. Same as above. Price, per dozen, \$1.45; each...13c

No. 8F2602 Extra large size. Same as above. Price, per dozen, \$2.15; each...19c

Unbleached Sheep's Wool Sponges.

Used for bath or for cleaning fine carriages, automobiles or furniture. Largely used by painters and wall paper hangers for wall use. Tough, durable sponges, something you can hardly wear out.

No. 8F2604 Small. Price, per dozen, \$1.20; each...11c

No. 8F2606 Large circumference. Price, per dozen, \$4.30; each...38c

No. 8F2608 Extra large circumference. Price, per dozen, \$6.40; each...56c

No. 8F2610 Large Cleaning Sponge, 15 to 24 inches in circumference. Suitable for rough work, house cleaning, bailing boats, cleaning walls wood work, etc. Price, per dozen, \$1.00; each...10c

Patent India Rubber Bath Sponges.

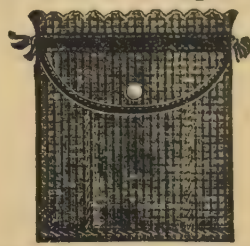
The finest, durable Bath Sponge in existence. Made of pure rubber. Will take water like an ordinary sponge and gives a gentle friction to the skin, therefore being justly designated the most perfect toilet sponge ever made. It makes a fine lather when used with soap. It is hygienic, will not harden and is very durable; will last for years. We offer these sponges at nearly one-half the prices at which they are sold elsewhere. Each sponge is packed in individual waterproof boxes, especially for our trade.

No. 8F2615 Small. Price...24c
No. 8F2618 Medium. Price...42c
No. 8F2620 Large. Price...68c
If by mail, postage extra, each, 4 cents.

Rubber Soap Tray.

Rubber Soap Trays are the popular idea. Clean and unbreakable, they make a perfect article for the bath room or toilet table. Fine for travelers.

No. 8F2625 Price...17c
If by mail, postage extra, 5 cents.

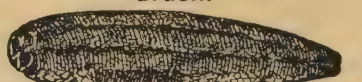
Combination Sponge Bag.

Made of a high grade rubber lined satin, scalloped top, flap trimmed with red silk and fitted with patent button clasps. One side pocket for tooth brush, extra side pocket for comb, extra center pocket for brushes, extra pocket for soap holder. Size, 9 x 10 inches. A handsome article for bath or wash room equipment, and very handy when traveling.

No. 8F2630 Combination Sponge Bag. Price...44c
If by mail, postage extra, 4 cents.

Bath Thermometer.

No. 49F1992 Bath Thermometer, in wood frame. Price (Postage extra, 4 cents), 17c

Japanese Loofah Flesh Brush.

The Loofah is the fibrous part of a gourd that grows in the south of Japan. Their use gives a healthy glow to the body, removes all accumulations from the pores of the skin, increases the circulation of the blood, and leaves a pleasant sensation.

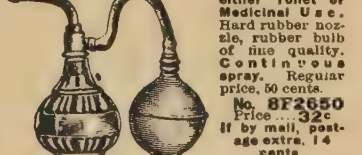
DIRECTIONS—The loofah may be used as a sponge just as it is, or to make it a trifle more handy, soak in water until it expands full size; cut lengthwise and remove the inner substance so that the loofah opens out like a cloth.

No. 8F2632 Large 14-inch size. Price...7c
If by mail, postage extra, 3 cents.

Loofah Bath Mitten.

Loofah front, with Turkish towel back. The best bath mitten in the market.

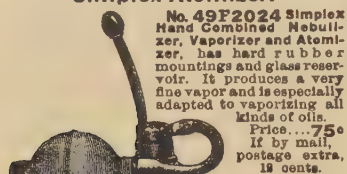
No. 8F2635 Price...13c
If by mail, postage extra, 2 cents.

Toilet or Medicinal Atomizers.

Atomizer for either Toilet or Medicinal Use. Hard rubber nozzle, rubber bulb of fine quality. Continuous spray. Regular price, 50 cents.

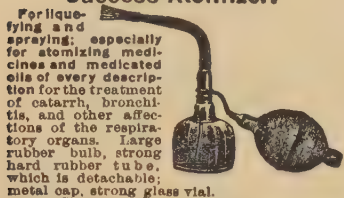
No. 8F2650 Price...32c
If by mail, postage extra, 14 cents.

No. 8F2652 Our price...58c
If by mail, postage extra, 12 cents.

Simplex Atomizer.

No. 49F2024 Simplex Hand Combined Nebulizer, Vaporizer and Atomizer, has hard rubber mountings and glass reservoir. It produces a very fine vapor and is especially adapted to vaporizing all kinds of oils.

Price...75c
If by mail, postage extra, 18 cents.

Success Atomizer.

For liquefying and spraying, especially for atomizing medicines and medicated oils of every description for the treatment of catarrh, bronchitis, and other affections of the respiratory organs. Large rubber bulb, strong hard rubber tube which is detachable; metal cap, strong glass vial.

No. 8F2654 Success Atomizer. Price...45c
If by mail, postage extra, 8 cents.

Hand Nebulizer.

No. 49F2028 Hand Nebulizer. This is the latest improved and most useful hand nebulizer offered to the public. It throws a light or profuse spray of vapor, excellent that of any other instrument of its kind on the market. Removable throat and nasal tips of hard rubber.

Price...\$1.10
Not mailable.

Dr. Barclay's Hygienic Face Atomizer (Face Steamer).

For the rational and common sense treatment of the skin for the attainment of a clear, beautiful complexion. Dr. Barclay's Hygienic Face Atomizer (Face Steamer) is a handsome apparatus built on the same model as the large and expensive steaming apparatus used by dermatologists all over the country, but adapted in every detail for home use. The treatment with Dr. Barclay's Hygienic Face Atomizer will accomplish for you better results in a few weeks than you could obtain with any other steaming method in months or years. It will make the skin firm and elastic, and gives the complexion a freshness, purity, transparency, brilliancy and harmonious coloring, which could not be gained in any other way. Dr. Barclay's Face Atomizer will successfully remove blackheads, liver spots, freckles; in fact, every known facial blemish, and bring back oily and dry skins to a normal condition, make them firm, pliable and velvety, establishing at the same time that beautiful hue usually designated as a natural fine complexion. Dr. Barclay's Hygienic Face Atomizer (Face Steamer) has never been sold for less than \$3.50; we furnish the same to our old customers for 95 cents, with a guarantee that we supply at this special price the genuine Dr. Barclay's Hygienic Face Atomizer complete, with full directions and instructions.

No. 8F2660 Dr. Barclay's Hygienic Face Atomizer, complete. Price...95c
Unmailable.

YOU GET A PROFIT SHARING CERTIFICATE

WITH EVERY ORDER OF \$1.00 OR MORE.

You will be able to share in our profits and get something valuable absolutely FREE, very quickly. If you send us your orders. We guarantee our prices to be lower than you can get elsewhere. The quality of the goods is the very highest, and under our PROFIT SHARING PLAN you are able to share with us in the profits of this business.

PERFUMERY DEPARTMENT.

WE OFFER THIS SEASON THE FINEST UP TO DATE IMPORTED PERFUMES IN THE LATEST ARTISTIC STYLES OF FANCY BOTTLES.

WE OFFER below the finest grade of imported perfumes manufactured. They are blended and made direct from the flowers by the best perfumers of Grasse, France, and represent in every case the true odor of the flower. Their delightful fragrance, delicate blend, lasting qualities, true representation of odors and the high quality has won for them a world wide reputation. No American perfume can compare in flower odor with those manufactured direct in France from the true flowers, and this is the only grade we sell. We import all our perfumes ourselves, obtaining them fresh from the producer. It is by this means that we can offer our customers the very best perfumes at a price much less than others charge for cheaper and inferior products. We guarantee our perfumes as pure, imported odors, unequalled for sweetness of odor, fragrance, lasting quality and true representation of the flower.

THE ILLUSTRATIONS will give you a very accurate idea of the handsome packages or bottles in which our perfumes are supplied. In sending your order, select the size and style bottle desired, state the name of the odor which you wish to receive, and we will execute your order carefully. We know that you will be more than pleased with the perfumes when you receive them.

REMEMBER that a handsome bottle of high grade perfume always makes a welcome and dainty gift.

While the bottle, of course, will add nothing to the quality of the perfume, the handsome appearance of the perfume container serves a double purpose in making the package pleasing to the eye and later the bottle can be used for different toilet purposes, if desired. Although we supply our one-ounce perfume packages at extremely low prices, you can obtain an additional and considerable saving by ordering two ounces, four ounces, or still better, 1/2-pound bottles. Wherever it is stated that perfume packages can be sent by mail, the amount of postage as stated with each item must be included, together with the price of the perfume, providing the customer wishes them forwarded in that manner.

LIST OF IMPORTED ODORS WHICH WE ALWAYS CARRY IN STOCK:

Hyacinth, Jasmine, Crab Apple, Lilac Blossoms, Trefle, Lily of the Valley, Carnation Pink, White Heliotrope, Peau d' Espagne, White Rose, Jockey Club.

NOTE—The above odors are all imported from France and are of exceptionally high grade. They are sold regularly at 50 to 85 cents per ounce.

Imported Perfumes of any Odor.

This 1-ounce genuine round Lubin bottle with ball glass stopper, only 25 cents.

The bottle, although of simple design, is one of quiet beauty, and, when filled with any one of the above elegant odors makes a package that cannot be duplicated anywhere for less than 50 cents. We offer you this fine bottle filled with any odor perfume you may select for 25 cents. State odor wanted.

No. 8F3000 Price, 1-ounce round Lubin bottle...25c

If by mail, postage and mailing tube extra, 7 cents.

Your choice of any triple extract perfume of odors above listed, with genuine 1-ounce square Lubin bottle and sprinkler top, only 25 cents.

Usually sold in drug stores at 50 to 85 cents per ounce. Sprinkler top bottles are extremely convenient and many will prefer this style. You cannot realize what a fine grade of perfume you are receiving until you compare it with an odor sold by druggists at 50 to 75 cents per ounce. A beautiful package and a fine perfume. State odor wanted.

No. 8F3002 Price, 1-ounce square Lubin bottle, sprinkler top...25c

No. 8F3006 Price, 2-ounce square Lubin bottle, sprinkler top...45c

If by mail, postage and mailing tube extra, small, 7c; large, 12c.



No. 1 1-oz.

No. 2 1-oz.

We will send you our celebrated La Dore's imported perfume, worth 50 cents an ounce, for only 30 cents, and with it your choice of either one of the handsome and attractive bottles Nos. 1 and 2, as illustrated, without extra charge. We will supply you same packed in a beautifully lithographed perfume box. These packages make a very acceptable present, welcome to and appreciated by every lady. State odor wanted.

No. 8F3009 Any of the above odors in Bottles Nos. 1 and 2, as may be selected by you. Price, 1-ounce bottle in neat paper case...30c
If by mail, postage and mailing tube extra, 15c.

This handsome cut glass stoppered bottle with one ounce of our fragrant and exclusive dainty La Dore Perfume, which you cannot obtain elsewhere in this country at any price, and which retails in foreign countries for 75c to \$1.00 an ounce, you can obtain from us in this beautiful bottle for the small sum of 40 cents. La Dore Perfumes are the finest that can be produced. This beautiful cut glass stoppered bottle, with fine La Dore perfume, for only 40 cents per bottle, is exceptional value. Shipped in neat lithographed boxes without extra charge. State odor wanted.

No. 8F3012 Price, 1-ounce beautiful cut glass stoppered bottle, filled with any odor of our imported perfumes...40c

No. 8F3013 Price, same style bottle only 2-ounce capacity, filled with any odor...60c

No. 8F3014 Price, same style cut glass stoppered bottle, 4-ounce capacity, filled with any odor...95c

If by mail, 1-ounce bottle only, postage and mailing tube extra, 8 cents. Other bottles unavailable.



If by mail, postage and mailing tube extra, 13c.

This large, beautiful cut glass stoppered bottle and filled with our fine imported perfume, worth 50 to 75 cents an ounce, or \$1.00 value, for 50 cents. Almost one-half the price others would ask for the perfume alone, not mentioning the costly bottle in which the perfume is supplied. There is nothing that can please people of good taste and refinement more than a faint trace of true odors of favorite flowers. Avoid cheap, coarse, diluted extracts. They have no lasting qualities and usually prove offensive. Our perfume extracts are always pleasing, elegant, lasting. Our 2-ounce cut glass stoppered bottle, filled with any odor you may select. State odor wanted.

No. 8F3016 Price, 2-oz. bottle, 55c
Unmailable on account of weight.

\$1.85 Buys Half-Pound Bottle, Any Odor Desired.

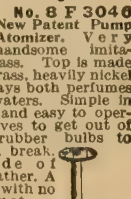
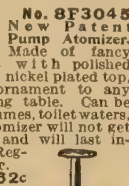
For only \$1.85 we will send a 1/2-pound bottle, sufficient for a year's needs, of any of our imported perfumes, any odor you may select, including Violette and White Rose Extracts, in beautiful 8-ounce cut glass bottle with cut glass stopper as shown in this illustration.

A year's supply for such a small price. The bottle is of heavy cut glass pattern and practically perfect for use as a receptacle for fine toilet waters and forms one of the prettiest and loveliest dressing room ornaments imaginable. Be sure to state odor wanted.

No. 8F3030 One-half pound cut glass pattern bottle with cut glass stopper, containing any odor of our perfumes, \$6.00 value. Price...\$1.85
Unmailable on account of weight.

Two-Bottle Case, \$1.79.

Our price..... **1.23**



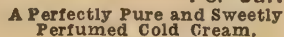
RECOGNIZING THAT UP TO DATE TOILET AND BEAUTIFYING PREPAR-

ATIONS are largely adulterated, many containing harmful ingredients and are injurious to the skin, we have taken the initial start in offering our customers an opportunity to obtain from us the very latest beneficial standard articles free from harmful substances. Our assortment includes lotions and article of merit many being made by the famous Parisian perfumer, La Dore. Knowing all about his various lotions, and being assured that nothing but the best and purest goods are used therein, our customers can feel a sense of security in using these pure articles. All of our lotions and toilet preparations are scientifically prepared, strictly up to date, finely perfumed, possess merit and will give satisfaction when used for the purposes for which they are intended. We guarantee every product we sell, as well as giving our customers the positive assurance that in making their selection from the following list, they will obtain not only the latest and best toilet preparations, but they will save from fifty to sixty per cent in price on nearly every article.

La Dore's Toilet Waters.

We can say nothing but the very finest grade of toilet waters, made by the famous perfumer, La Dore, direct from the flowers and in concentrated form. They are much stronger in flower odor and sweetness than the average toilet water and cannot but be appreciated wherever used. They are furnished in four odors, violet, carnation, lilac and rose. Beautiful in color, sweet and lasting odors and handsome bottles. The occasional sprinkling of a few drops of any of these waters on furniture, clothing, linen, etc., will keep these articles fresh, and owing to the highest purity and strength of the perfumes used in the waters, the lasting quality is fully equal to their fragrance, thus making them more desirable and of greater value for toilet requisites than any other toilet preparations of this kind.

La Dore's Toilet Water, violet, carnation, lilac or rose. Always state plainly in your order the odor desired.
No. 8F8051 Price, 4-oz. bottle... 30c
No. 8F8052 Price, 8-oz. bottle... 45c
Unmailable on account of weight.



**Violet
Cold
Cream,
Only 28
Cents
Per Jar.**

This exquisite cold cream, by means of its healing action upon the skin, preserves that freshness and whiteness of the skin so much admired by all. This cream is so different from cold cream should be careful to apply only a pure cold cream and our Violet Cold Cream is pure, the purest of all cold creams made. Our Violet Cold Cream is different from all other cold creams in being so absolutely pure and white that it never turns rancid. The last particle out of the jar is just as sweet and delicately perfumed as a fresh jar.

Do not grow hair. Impure cold creams contain largely, as a base, vaseline or other ingredients that promote the growth of hair. No refined woman desires a growth of hair upon her face, neck or arms, and hence every careful woman will restrict herself to a high grade cold cream the composition of which need not excite this danger. Our cream contains no vaseline or other harmful ingredients. Its uses—Our Violet Cold Cream affords an excellent application for tan and sunburn, for chapped lips and hands, for scalds and burns and as a general soothing agent. When again in need of cold cream order a jar of our Violet Cold Cream. It is the most effective and elegant of preparations. We know you will use no other in the future. (Unmailable on account of weight.)

IF YOU BUY FROM US, WE WILL SEND YOU A FREE PROFIT SHARING CERTIFICATE.
See Pages 1 and 2.

Eastman's Toilet Waters.

We now carry in stock the famous Eastman Big 3 Toilet Waters, Verona Violette, Crushed Roses and Crushed Carnations. Their universally known high standard of excellence needs no introduction. They are as fine as can be manufactured, are in beautiful packages and always give absolute satisfaction. But a few drops on the hands, and their delicate, sweet and lasting odor causes admiration by all. Every lady and gentleman of refinement desires an article of exceptionally high merit and it is always found in the Eastman Toilet Water. Be sure to state odor wanted.

No. 8F3055 Regular 50-cent size; our price... 38c
No. 8F3056 Regular \$1.00 size; our price... 72c
Unmailable on account of weight.

German Cologne Water.

Especially prepared by us for the toilet and handkerchief, and equal to the finest colognes in the market. It is very refreshing and of great value in the sick room, where it can be used as a disinfectant by destroying bad odors and rendering the air in the room fresh and pleasant, giving it a nice perfume.

No. 8F3060 Price, 4-ounce bottle... 30c
No. 8F3061 Price, 8-ounce bottle... 55c

If by mail, postage and tube extra, small, 16c; large, un-mailable on account of weight.

Genuine Florida Water.

This is the finest toilet water manufactured. Can be used as a perfume, or mixed with water as a cooling and refreshing lotion for the skin. In the bath it is a luxury only known to those who have tried it. There are many imitations. Send to us and get the only genuine quality.

No. 8F3063 Regular 25-cent size bottle; our price... 15c
No. 8F3064 Price, 1/2-pint bottle... 21c
Unmailable on account of weight.

Pure Bay Rum.

This is a fine quality of Bay Rum, being manufactured from pure oil of Porto Rico bay aromatics and pure imported rum. This is one of the very few bay rums made from genuine imported rum. Being a pure article it is very useful for toilet purposes. A refreshing lotion for the skin.

No. 8F3066 Price, 1/2-pint bottle... 33c
No. 8F3067 Price, 1-pint bottle... 43c
No. 8F3068 Price, 1-quart bottle... 72c
Unmailable on account of weight.

Almond Nut Cream.

An excellent face cream, cleansing and cooling. Clears the skin from wrinkles, tan, freckles and other facial blemishes, rendering the face soft and white. This Almond Nut Cream is a pure preparation made from almonds with the addition of other properly selected ingredients, making it one of the most effective creams obtainable for freckles, pimples, scaly or scabby skin. It is non-poisonous and does not contain any bleaching chemicals, which are always dangerous when used in face preparations.

No. 8F3070 Price... 40c
Unmailable on account of weight.

**Violet Witch Hazel.**

Is a face and hand application, a delicacy after shaving, and as a general perfume and antiseptic. Violet Witch Hazel is a comparatively new product, combining the exquisite odor of violets with the antiseptic properties of pure extract of witch hazel. No household antiseptic can compare with extract of witch hazel, and when sweetly perfumed with odor of violets, makes an article that has won the favor of every lady and gentleman that has ever given it a trial. When used for perfuming the hands and face, or as a delicacy after shaving, it removes inflammation, makes the parts antiseptic and leaves that exquisite odor of violets about the person.

No. 8F3073 Price, 8-oz. bottle... 20c
Unmailable on account of weight.

Orange Flower Water.

This is the genuine, full strength, imported article, obtained by distillation from pure orange flower petals. An article of very fine odor and one appreciated by every lady of taste and refinement.

No. 8F3074 Price, per 8-ounce bottle... 25c
Unmailable.

Secret de Ninon.**THE GREAT FRECKLE LOTION.**

This new French preparation is especially recommended for removing freckles, redness, blotches, tan and all imperfections of the skin, leaving same clear, soft and rich in appearance. By using Secret de Ninon you can secure a healthy, blooming complexion. Ladies exposed to the sun, wind and sudden changes of weather frequently find their delicate complexions injured from these causes, but Secret de Ninon will quickly remove such imperfections and a satin like, smooth skin of great beauty can soon be acquired, a complexion which will be admired by everyone.

No. 8F3076 Price, per bottle... 55c
Unmailable on account of weight.

Witch Hazel Toilet Balm.

This is an elegant preparation for the skin when it is chapped and rough. A few applications well rubbed in make the skin soft and velvety. It is also recommended for removing sunburn and freckles. It will prevent the skin from chapping or coloring when exposed to the cold if used before going out. It does not leave the skin greasy or sticky. Gloves can be used immediately after each application, the balm being absorbed by the skin very quickly. The Witch Hazel Balm is a very popular healing and soothing toilet requisite for harsh, dry, cracked or rough skin. Gentlemen find it a lotion highly satisfactory for use after shaving.

No. 8F3078 Price, per bottle... 18c
If by mail, postage and tube extra, each, 16 cents.

Sachet Powders.

The well known Genuine La Dore Sachet Powders in beautiful airtight sealed envelopes, the most

fragrant, delicate odors, lasting and refined. Size of envelope, 3x4 inches; furnished in the following favorite odors: Violette, crushed roses, crushed heliotrope and crushed carnation.

No. 8F3080 Sachet Powders in fancy envelope. State odor wanted. Price... 8c
If by mail, postage extra, 2 cents.

Genuine La Dore Sachet Powders in very fine screw cap glass jars. We furnish the genuine La Dore Sachet Powders in medium size glass jars, with metal screw caps. Absolutely airtight, so the sachet powder will remain fresh and fragrant for a very long time. Selection of the following odors: Violette, crushed carnation, crushed roses and crushed heliotrope.

No. 8F3081 Sachet Powder, in screw cap glass jars. State odor wanted. Price, (By mail, postage extra, 5c) 20c

Eye Brow Grower.
A harmless composition for stimulating the eye brows and aiding their growth. Merely moisten the eye brows twice per week before retiring with the liquid and rub in thoroughly.

No. 8F3085 Price, per bottle... 18c
If by mail, postage extra, 8 cents.

Benzoinated Rose Water and Glycerine.

A combination of tincture benzoin, imported rose water and pure glycerine. An exceptionally fine article for facial use after shaving, chapped hands, rough skin, etc.

No. 8F3087 Price, per 4-ounce bottle... 21c
Unmailable.

La Dore's Complexion Tonic.

A beautifying tonic of exceptional merit. An external application, rapidly clearing the complexion and whitening the skin. One teaspoonful of this tonic is added to a basin of hot water, the face steamed with it and then applied by cloths to the face. Very efficient and highly beneficial.

No. 8F3090 Price, per 4-ounce bottle... 38c
Unmailable.

Eastman's Benzoin and Almond Lotion.

This widely known lotion is one of the most dainty preparations ever offered for preserving the skin and complexion, healing, soothing and whitening; free from injurious substances. Every lady and gent of refinement should possess a bottle for their toilet. A few applications will readily remove tan, sunburn, wrinkles, muddy and dark colored imperfections of the skin and increase the beauty of the complexion. Sweetly and delicately perfumed. A very superior article.

No. 8F3095 Price, per 6-ounce bottle... 27c
Unmailable.

English Lavender Smelling Salts.

REFRESHING AND INVIGORATING.
For faintness, headache, etc. In pretty glass stoppered bottles, a useful and handsome ornament for the dressing table.

No. 8F3135 Price, per bottle... 18c
Postage and tube extra, 10 cents.

Malaga Almond Meal.

This is the genuine Oriental Meal; much more emollient than the meal usually sold in this country. We import it direct in original bags and put it up in nice packages. It is splendid for the skin and can be used in place of soap. Malaga Almond Meal is highly recommended to ladies who have a very sensitive skin; one that is easily affected even by the slightest presence of acid in a toilet preparation.

No. 8F3138 Price, 1/2-lb. size... 15c
No. 8F3139 Price, 1-lb. size... 25c
If by mail, postage extra, small size, 8 cents; large size, 12 cents.

Milk of Roses for the Complexion.

A great beautifier used by the most fashionable ladies in Europe, and prepared from fresh white and pale colored roses by a simple process, which, however, secures and obtains by a superior extraction, the finest odor and other portions which always have a pleasant and softening effect on the skin when used for the treatment of same, especially when the skin is not entirely free from blemishes. The process for preparing this toilet article has been secured from the French manufacturer and chemist for our exclusive control in the United States.

No. 8F3145 Price... 32c
Unmailable on account of weight.

Genuine Rose Water.

This is the genuine full strength imported article obtained by distillation from pure rose petals. Its fine odor, strength and purity, make it an exceptionally fine toilet article.

No. 8F3150 Price, per 8-ounce bottle... 18c

Unmailable on account of weight.

Genuine Juice of Lily Bulbs.

After many futile efforts we finally succeeded in obtaining the genuine and pure juice of the fresh bulbs of pond lilies, so that our customers are in a position to obtain from us the real, genuine article of this toilet preparation, recognized as one of the best in the world. When used for a limited time only this preparation always assures a clear complexion, soft and transparent, giving at the same time an extremely healthy color.

No. 8F3152 Price... 36c
Unmailable on account of weight.

Witch Hazel Glycerine Jelly.

A very fine and delicately perfumed Glycerine Jelly for chapped and rough skin. It is antiseptic, cooling and healing, and a few applications of this jelly rubbed into the skin will make it soft and velvety. It is highly recommended as a cooling emollient application for removing tan, sunburn and quickly curing chapped hands, lips and face. Used and rubbed into the skin it affords an excellent means of preventing chapping in the cold. It is not greasy or sticky and, being soon absorbed by the skin, forms a very popular toilet requisite.

No. 8F3154 Price, per jar... 16c
If by mail, postage extra, 12 cents.

Creme de Marshmallow.

A very fine, fragrant, dainty toilet lotion, bland and soothing, for preserving the complexion. Especially recommended for an inflamed and irritated condition of the skin. Ladies doing domestic work will find it a perfect lotion for the skin. May be applied at any time. Quickly absorbed by the skin. Unmailable.

No. 8F3156 Price, 26c

Milk of Cucumber.

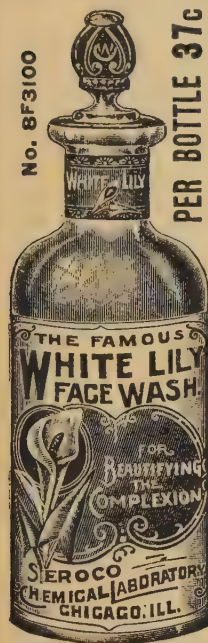
An astringent wash, scientifically prepared from the fresh juice of green cucumbers. Cannot be equaled for the treatment of coarse pores and oily skin. Always gives a freshness to the skin, so much desired. Purely vegetable and perfectly harmless. This toilet article has been in great favor the past few years, and is highly recommended by ladies having used the wash constantly, and always with the very best results.

No. 8F3158 Price... 18c
Unmailable.

OUR WHITE LILY FACE WASH

THE LADIES' FAVORITE TOILET PREPARATION.

37c
PER BOTTLE



An Invaluable Remedy for Pimples, Freckles, Sallowiness, Roughness, Wrinkles, Tan, Blackheads and Irritations and Imperfections of the Skin.

Retail Price, 75c. Our Price, 3 Bottles for \$1.00; each, 37c

Recommended By Thousands of Beautiful Women.

DIFFERENT FROM MOST COMPLEXION PREPARATIONS, our White Lily Face Wash contains not a particle of lead, silver, sulphur, arsenic, mercury or other poisonous mineral by which most complexion remedies, and particularly the advertised ones, produce a temporary smoothness and brilliancy of the skin. White Lily Face Wash is clear and harmless as water, contains no poison, no sediment, nothing to hurt the most tender and delicate skin. Its effect will aid in removing pimples, blackheads, freckles, roughness and tan in a short time. White Lily Face Wash smoothes out wrinkles and roughness, imperfections and irritations of the skin disappear, restores the delicate tint of girlhood and youth, leaving the skin soft and velvety. Nothing is more attractive than a lovely complexion.

DO YOU WANT TO BE BEAUTIFUL? Do you want a spotless skin, a matchless complexion? Send for a bottle of White Lily Face Wash, use it according to directions and give it a fair trial. You will be satisfied with the good results obtained.

WHITE LILY FACE WASH has a wonderful sale. The market is full of injurious complexion preparations. Many, in fact most, of these preparations contain lead, arsenic, bismuth or mercury and are really dangerous in their effects. You can protect yourself from serious skin diseases by using our White Lily Face Wash. Take no chances. Avoid all danger. Use only a preparation that is absolutely harmless, one that you can depend on for a spotless skin, a positive beautifier that has been recommended by thousands of ladies.

USE ONLY THE GENUINE WHITE LILY FACE WASH, TO SECURE FOR YOURSELF THE BEST RESULTS.

No. 8F3100 Regular retail price, per bottle, 75c; our price, 3 bottles for \$1.00; each, 37c
If by mail, postage and mailing tube extra, 19 cents.



FOR REMOVING SUPERFLUOUS HAIR

OUR FAMOUS PARISIAN DEPILATORY

FOR REMOVING SUPERFLUOUS HAIR



Regular retail price, each, \$1.50
OUR PRICE, EACH, \$0.58
3 BOTTLES FOR \$1.50

At 58c Per Bottle We Offer Our Celebrated PARISIAN DEPILATORY. A Harmless and Successful Preparation for Removing Unightly Hair from the Face, Neck and Arms.

WE POSITIVELY GUARANTEE OUR PARISIAN DEPILATORY NOT TO HARM THE MOST SENSITIVE SKIN OR MAR THE MOST DELICATE COMPLEXION.

Hair on the face, neck or arms, so embarrassing to ladies of refinement, can be removed without danger or chance of failure. The Parisian Depilatory instantly dissolves the hair wherever applied and removes it entirely.

THE GREATEST DRAWBACK TO PERFECT LOVELINESS in woman is a superfluous, unnatural growth of hair where nature never intended it. The prettiest face is marred and disfigured by hair on the lips, cheeks or chin. By means of our Parisian Depilatory every vestige of hair can be removed, a perfect, clean, smooth, soft, beautiful skin is assured.

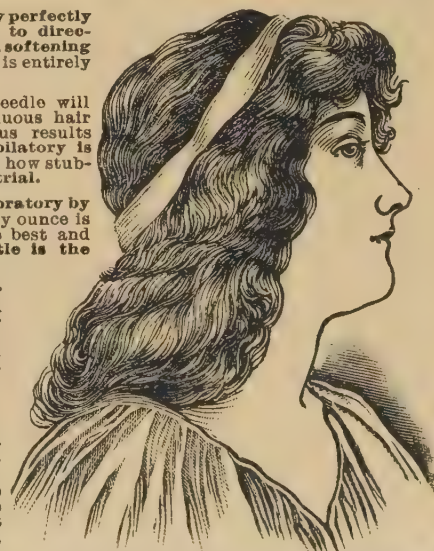
NO UNPLEASANT EFFECTS. The Parisian Depilatory is not only perfectly harmless when used according to directions, but it has the additional effect of a fine depilatory cosmetic, softening the hair and removing it entirely. It leaves no burning sensation, it is entirely painless, easily applied; one application is usually sufficient.

FAR SUPERIOR TO THE ELECTRIC NEEDLE. The electric needle will remove superfluous hair by destroying the roots, but it is a very painful operation. Serious results have often followed the use of the electric needle. Parisian Depilatory is highly recommended. No matter what you have tried before or how stubborn the growth of hair is, you ought to give Parisian Depilatory a trial.

A WONDERFUL PREPARATION. Compounded in our own laboratory by a competent chemist. Every ounce is prepared under his personal supervision. The ingredients are the best and purest, carefully selected. **OUR PRICE OF 58 cents per bottle is the lowest price ever heard of for this genuine depilatory.**

DON'T PAY \$1.00, \$2.00 AND \$3.00 for a so called hair remover. Be careful about using the preparations of unknown concerns. Some of the hair removers widely advertised are very powerful, very corrosive; they remove the hair and often burn the skin. You can use our Parisian Depilatory with perfect safety. Leaves no marks, no ill effects, no one can tell that you are using a hair remover. No one will know the difference except in your improved appearance, the enhanced loveliness of the skin and complexion.

NO TOILET IS COMPLETE without the famous Parisian Depilatory. Ladies of refinement everywhere find the Parisian Depilatory an invaluable toilet requisite. It removes the hair only where it is applied, does not interfere with the use of cosmetics, washes; has no effect whatever on the blood, complexion, health or hair, or any part of the person, except where it is applied. If you are bothered by superfluous hair, whether on face, neck or arms, if you want perfectly smooth, clean clear skin, send for a bottle of our celebrated 58-cent Parisian Depilatory, the only absolutely harmless hair remover ever compounded.



Our Celebrated Parisian Depilatory removes all superfluous hair and other imperfections, and leaves the skin soft, smooth and velvety.

One bottle is usually sufficient for any case.

No. 8F3105 Our price, 3 bottles for \$1.60; each, 58c (If by mail, postage and mailing tube extra, 8 cents).

HOW TO BE BEAUTIFUL. FLORAL MASSAGE CREAM, THE GREAT AID TO BEAUTY.

A WONDERFUL TOILET PREPARATION. A NEW PURIFYING, ANTISEPTIC, CLEANSING AND BEAUTIFYING MASSAGE CREAM. A MOST EXCELLENT PREPARATION. MAKES THE OLD YOUNG, THE PLAIN BEAUTIFUL AND REMOVES THE TELLTALE MARKS OF TIME.

Regular 50-cent size jars.....**32c**
Extra large size jar, one-half pound, enough for 60 treatments, regular retail price \$1.00 Only.....**55c**

A BOOKLET, A COMPLETE COURSE OF INSTRUCTIONS FOR FACIAL MASSAGE, SENT FREE WITH EACH JAR.

COMPLETE DIRECTIONS for taking a complete course of massage treatment sent with each jar, a booklet written by a specialist, illustrated throughout with pictures and diagrams showing the same course of treatment society ladies receive in the fashionable city massage parlors at \$1.00 per treatment. This booklet shows by pictures the exact way to massage the face, the various movements, the position of the hands, all explained by illustrations, so that anyone by following the plain and simple instructions, and the methods as shown by the pictures can get the same delightful, wonderful and improving effect from facial massage that makes this treatment so much appreciated by ladies of refinement and fashion everywhere.

WITH FLORAL MASSAGE CREAM and with the complete illustrated booklet of instructions you can do all this yourself at a mere fraction of the cost and get all the benefit and all the results that you would get if you went regularly to any of the fashionable massage parlors in large cities.

FLORAL MASSAGE CREAM is our latest and most improved toilet preparation, a standard, high grade and perfectly satisfactory facial massage cream, guaranteed by us as the very finest preparation of its kind on the market, very much superior in quality and effectiveness to the many creams and ointments on the market, many of which are widely advertised and sold through retail stores at two to three times the price that we ask for our matchless preparation.

FLORAL MASSAGE CREAM is a luxury which no woman, young, middleaged or old should deny herself. It is composed of the purest ingredients, perfectly harmless to the most delicate skin. Our Floral Massage Cream contains no grease of any kind, its emollient effects are greater, its cleansing and beautifying results more marked than can be obtained from any other combination prepared for massage purposes.

OUR FLORAL MASSAGE CREAM is based on a combination used so successfully by the leading professional masseurs in the massage parlors of the large cities, and is supplied by us exclusively to our customers for home massage. We have taken this basis of combination and by careful experiment we have refined and improved the preparation until it is now without question the most attractive and delightful toilet preparation ever offered, one that will appeal to ladies of refinement everywhere, who would not use any of the usual so called toilet preparations, cosmetics or skin preparations. Floral Massage Cream is a pure preparation, contains nothing to harm the most delicate skin, is not to be classed with cosmetics or other skin preparations. It is a preparation that no one can feel the slightest embarrassment in using. Our Floral Massage Cream is just as necessary an adjunct to the dressing table as a bottle of fine perfume; just as important to the toilet as a tooth brush.

FLORAL MASSAGE CREAM removes the horizontal lines from the brow, takes out the laughing wrinkles and crows' feet, removes the wrinkles under the eyes, makes the cheeks plump and round, cleanses the skin absolutely of all dirt, soot and impurities of all kinds, makes your complexion just what you want it to be, healthy, clear and rosy. For removing wrinkles, flitting out the cheeks, clarifying the skin and bringing out that rosy color, Floral Massage Cream does indeed work wonders. It brings fresh bloom to faded faces, it smoothes away age lines and care marks. Underneath wrinkles and hollows and unbecoming flabbiness it builds firm sound healthy tissues; it is a food to the starved skin system and is absorbed with a grateful sense of delight.

HAVE YOU EVER EXPERIENCED the peculiarly delightful, stimulating and exhilarating effects upon the facial nerves and muscles produced by a scientifically prepared and properly applied massage cream? Do you know that massaging the face is now considered a function which no progressive lady omits in order to produce and preserve that healthy glow, that pink complexion which makes beautiful features more beautiful, and adds to regular ones attractions, the effect of which is really remarkable. We all know that exercise means increased circulation of the blood, but generally exercise is not entirely sufficient to produce the results in the most delicate measure for the facial perfection. Local exercise, in other words massage of the face, becomes necessary to induce increased circulation through the facial blood vessels, but even this is incomplete unless you use in connection with it the famous Floral Massage Cream which cleanses and clears the skin, arouses to activity every facial nerve and muscle, stimulates and feeds them, removes wrinkles under the eyes, on the brow, fills out the cheeks, making them plump and round, and insures a beautiful complexion in all cases. It is not surprising that the foremost professional masseurs will use nothing else in their work but Floral Massage Cream, which can be found in every fashionable massage parlor, where it is used almost exclusively.

IT IS NOT GREASY, it does not contain any animal fats, and therefore is not subject to decomposition. It is absolutely reliable and certain in results. It is, however, not necessary that you should employ the services of a professional masseur, for with our Floral Massage Cream you can mass your face in the privacy of your own home, and at an expense of only a cent or two. We supply the regular large \$1.00 size of the genuine Floral Massage Cream to our customers for 55 cents, sufficient for many months of facial massage treatment. Complete instructions are sent with each jar.



This is a life size illustration of the jar.

OUR FREE OFFER. Send us an order for a jar of our Floral Massage Cream, use it according to directions, and if you are not more than pleased with the result, if you find any then simply write us to this effect, tell us you are not satisfied and if it is the first jar you have ever ordered we will, without further question, refund your money. Anyone who has ever tried Floral Massage Cream will never be without it. The cost is so little, the benefit so great, one extra large size jar, which we sell at only 55 cents, lasts so long and it is, therefore, so inexpensive that anyone who has ever used it and given it a fair trial will never be without it.

No. 8F3110 Floral Massage Cream. Regular 50 cent size. Price, 2 jars, 60c; each.....(if by mail, postage extra, per jar, 14 cents).....**32c**
No. 8F3111 Large size (holding three times the quantity of 50 cent jars.) Price, per two jars, \$1.00; each.....(Unmailable).....**55c**



THE PRINCESS BUST DEVELOPER AND BUST CREAM OR FOOD

Regular retail price, each.....\$5.00
OUR PRICE, EACH.....**1.46**

With one bottle Bust Developer, and one jar Bust Food FREE.

WILL ENLARGE ANY LADY'S BUST FROM 2 TO 3 INCHES. PRICE FOR DEVELOPER, BUST EXPANDER AND BUST FOOD, COMPLETE.....**\$1.46**

With every order for Princess Bust Developer and Bust Food, we furnish FREE one bottle of the FAMOUS GALEGA BUST EXPANDER and TISSUE BUILDER (retail price, 50 cents) without extra charge. This developing tonic has a world wide reputation for developing the figure, rounding out the bust, perfecting and producing the firm, rounded bosom of a perfect figure.

THE PRINCESS BUST DEVELOPER IS A NEW SCIENTIFIC HELP TO NATURE.

COMBINED WITH THE USE OF THE DEVELOPING TONIC, BUST CREAM OR FOOD, FORMS A FULL, FIRM, WELL DEVELOPED BUST.

It is designed to build up and fill out shrunken and undeveloped tissues, form a rounded, plump, perfectly developed bust, producing a beautiful figure.

THE PRINCESS BUST DEVELOPER AND CREAM FOOD is absolutely harmless, easy to use, perfectly safe and considered the most successful bust developer on the market.

IF NATURE HAS NOT FAVORED YOU with that greatest charm, a symmetrically rounded bosom, full and perfect, send for the Princess Bust Developer and you will be pleased over the result of a few weeks' use. The Princess Bust Developer will produce the desired result in nearly every case. If you are not entirely satisfied with the result after giving it a fair trial, please return it to us and we will gladly refund your money.

Unmailable on account of weight.

PRINCESS BUST DEVELOPER.

Comes in two sizes, 4 and 5 inches in diameter. State size desired. The 4-inch Developer is the most popular as well as the most desirable size.

THE DEVELOPER is carefully made of nickel and aluminum, very finest finish throughout. Comes in two sizes, 4 and 5 inches diameter. In ordering please state size desired. The developer gives the right exercise to the muscles of the bust, compels a free and normal circulation of the blood through the capillaries, glands and tissues of the flabby, undeveloped parts, these parts are soon restored to a healthy condition, they expand and fill out, become round, firm and beautiful.

\$1.46 is our Combination Price for the PRINCESS DEVELOPER, BUST FOOD and BUST EXPANDER, Complete, the Lowest Price Ever Made on this Article.

No. 8F3115	Our Princess Bust Developer, with one bottle Galega Developing Tonic and one jar La Dore's exquisite Bust Food. Price, complete, \$1.46	
No. 8F3117	Galega Tissue Builder, per 4-ounce bottle. Retail price, 50 cents; our price.....	.20
No. 8F3118	Galega Tissue Builder, per 16-ounce bottle. Retail price, \$1.50; our price.....	.50
No. 8F3119	La Dore's Exquisite Bust Food, per 2-ounce jar. Retail price, 75 cents; our price.....	.40
No. 8F3120	La Dore's Exquisite Bust Food, per 4-ounce jar. Retail price, \$1.25; our price.....	.62
No. 8F3121	La Dore's Exquisite Bust Food, per 8-ounce jar. Retail price, \$2.00; our price.....	.87
No. 8F3122	La Dore's Exquisite Bust Food, per 16-ounce jar. Retail price, \$3.50; our price.....	1.62

THE BUST CREAM OR FOOD is applied as a massage.

So many cheap and injurious bust creams are offered to the public that we have discarded every one and now handle only the original, world famous La Dore's Bust Food. This is absolutely free from injurious ingredients and is made from the purest of materials. We are pleased to offer it to our customers as a bust food unrivalled for its purity, perfume, elegance and effect. It forms just the right food required for the starved skin and wasted tissues. It is delicately perfumed and is unsurpassed for developing the bust, arms and neck, making a plump, full, rounded bosom, perfect neck and arms, a smooth skin, which before was sorry, flat and flabby. **FULL DIRECTIONS ARE FURNISHED. SUCCESS IS ASSURED.** You need no longer regret that your form is not what you would like it to be. Ladies everywhere welcome the Princess Bust Developer and Cream Food as the greatest toilet requisite ever offered.



THE PRINCESS BUST DEVELOPER AND FOOD is a treatment that will when properly used for to full and natural proportions, give that rounded, firm bosom which belongs to a perfect symmetrical figure.

DON'T PAY an extravagant price for a so called bust developer. Be careful of the medicines and treatments offered by various irresponsible companies. Send for the Princess Bust Developer, complete with the Bust Food and Bust Expander, at our special reduced price of \$1.46, state whether you wish the 4 or 5-inch developer, and if you are not entirely satisfied with the results, if it does not meet your expectations, without the slightest harm or inconvenience, return it, after giving it a trial, and we will refund your money. Don't put off ordering. Nowhere else can you buy a Princess Bust Developer for only \$1.46.

OUR 57-CENT PRINCESS TONIC HAIR RESTORER

A RELIABLE NEW HAIR TONIC AND PRODUCER

RESTORES THE NATURAL COLOR, PRESERVES AND STRENGTHENS THE HAIR, PROMOTES THE GROWTH, ARRESTS FALLING HAIR, FEEDS AND NOURISHES THE ROOTS, REMOVES DANDRUFF AND SCURF AND ALLAYS ALL SCALP IRRITATIONS, THE ONLY INVARIABLY EFFECTIVE, UNIFORMLY SUCCESSFUL, PERFECTLY HARMLESS, POSITIVELY NO-DYE PREPARATION ON THE MARKET that restores gray hair to its natural and youthful color, removes scales and dandruff, soothes irritating, itching surfaces, stimulates the hair follicles, supplies the roots with energy and renders the hair soft and makes the hair grow.

EVERY SINGLE BOTTLE of PRINCESS TONIC HAIR RESTORER is compounded especially in our own laboratory by our own skilled chemists and according to the prescription of one who has made the hair and scalp, its diseases and cure, a life study.

PRINCESS TONIC HAIR RESTORER IS NOT AN EXPERIMENT, remedy, depending upon advertisements for sale, but it is a preparation made of ingredients that will effectively prevent the falling of hair, stimulate the growth of new hair, remove dandruff and other scalp diseases.

Regular retail price, per bottle.....\$1.00

Our price, per bottle.....\$0.57

Our price, 3 bottles.....1.55

Unavailable on account of weight.

ARE YOU INCLINED TO BALDNESS? Is your hair thin or falling out? Does your hair come out easily and gather on the comb and brush when you brush it? Does your head itch? Do you have dandruff or scurf, and do white dust like particles settle on your coat collar? Is your hair stiff and coarse and hard to brush? Is your hair fading or has it turned prematurely gray? If your hair suffers in any one or more of these particulars, you can order a bottle of PRINCESS TONIC HAIR RESTORER as a trial, for speedy relief. Use it according to directions and you will be surprised and delighted at the good results. It acts direct on the tiny roots of the hair, giving them required fresh nourishment, starts quick, energetic circulation in every hair cell, tones up the scalp, freshens the pores, stops falling and sickly hair, changes thin hair to a fine heavy growth, puts new life in dormant, sluggish hair cells, producing in a comparatively short time a new growth of hair. If your hair is fading or turning gray, one bottle of Princess Tonic Hair Restorer will give it healthy life and renew its original color. PRINCESS TONIC HAIR RESTORER is good for both men and women. Is equally effective on men's and women's hair.

PRINCESS TONIC HAIR RESTORER IS ABSOLUTELY HARMLESS. IT IS NOT A DYE. It can be applied to the most delicate hair, it will not stain the faintest head dress. Princess Tonic Hair Restorer is made under a special process, perfectly pure and clear, without any sediment, and containing the following named ingredients, recognized as the best constituents of highest efficiency for hair and scalp treatment for restoring them to a natural, healthy condition. Princess Tonic Hair Restorer contains in correct proportions: LEAD ACETATE, SOLUBLE SULPHUR, NITRIUM TURIATE, RESORCIN, CANTHARIDES, CAYENNE, GLYCERINE, and if you do not and it just the hair tonic you want, stimulating the growth, cleansing the scalp, stopping hair from falling out, restoring natural color, curing dandruff or promoting a new growth of hair, return it to us at once and we will cheerfully refund your money.

EVERY BOTTLE OF THE GENUINE PRINCESS TONIC HAIR RESTORER IS STAMPED WITH THIS LABEL AS SHOWN IN THE ILLUSTRATION—OUR GUARANTEE OF HIGHEST QUALITY.

YOU WILL FIND VARIOUS SO CALLED HAIR TONICS and hair restorers widely advertised in the newspapers and magazines. Some of them possess merit and others do not. Those that possess merit are sold for two and three times the price we ask for genuine Princess Tonic Hair Restorer, and are not equal to the preparation that we put out under our binding guarantee for quality. If you have any doubt as to the merit of the Princess Tonic Hair Restorer as against the preparations advertised and offered by others, we would be willing for you to order our preparation, and then send for any other preparation on the market, give both preparations a fair and honest trial, and if you do not find the Princess Tonic Hair Restorer better by far than any other hair tonic, you need only write us to this effect and we will return your money. By using the remedy properly it will overcome almost any hair trouble, and a single month's treatment is often sufficient to accomplish result, sometimes a few weeks will do the work, it depending somewhat on the length of time the trouble has existed.

No. 8F3125 Price, 3 bottles, \$1.55; per bottle..... (Unavailable on account of weight.)..... 57c



This Label is your Protection. It shows that only the purest and finest ingredients are used.

Dr. Cooper's Scalp Food.



A highly beneficial and absolutely harmless hair dressing for invigorating the scalp, preventing the falling of the hair and for keeping it soft and glossy. Dr. Cooper's Scalp Food should be applied to the scalp after each treatment with Princess Hair Tonic. It materially aids the hair tonic in performing its work and leaves the scalp and hair in a clean, antiseptic condition. Full directions with each jar.

No. 8F3130 Price, per screw cap jar.....42c
If by mail, postage extra, 15 cents.

Orange Flower Skin Food.



This celebrated preparation has quickly grown into popular favor, and is today, by ladies of fashion, considered an indispensable toilet article. It acts as a skin nourisher and a wrinkle remover, smooths roughness and fills out hollow cheeks, giving the natural healthy glow and beauty to the skin. Orange Flower Skin Food is today often preferred and used instead of preparations that would cost three and four times the price at which we can furnish same to our lady customers.

No. 8F3160 Regular size jar. Price, 20c
If by mail, postage extra, regular size, 15c.
No. 8F3161 4-ounce jars. Price.....33c
Not mailable.

Smooth Up.

A scientific treatment for removing wrinkles. Wrinkles are caused by a lack of nutrition of the tissues underlying the skin, and muscular contraction. Smooth Up is a medicated ointment plaster and is the result of over 20 years' experience of a prominent facial specialist. It rebuilds the depleted tissues, increases the surface fat, holds the skin smooth and assists nature to permanently remove the wrinkles. It preserves the youthful appearance of the skin indefinitely, and removes wrinkles of all ages. Full directions with each package.

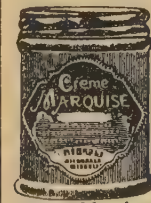
No. 8F3163 Retail price, 25 cents; our price.....13c
If by mail, postage extra, 2 cents.

Oriental Complexion Balm.

The Latest Parisian Liquid Face Powder and Complexion Balm. An exceptionally fine and valuable article for beautifying the skin and producing a smooth natural complexion. Effective and absolutely harmless. It is applied by means of a chamois or wool puff, rubbed dry and leaves the skin so soft, and youthful, covers up the red spots, and leaves the powder invisible. Do not buy cheap imitations of this now famous preparation. This is the genuine. Invaluable to the lady that is particular about her appearance.

No. 8F3164 White, regular 50-cent size; our price.....38c
No. 8F3165 Flesh tint, regular 50-cent size; our price.....38c
Not mailable.

Crene Marquise.



This cream is equally as popular as the Orange Flower Skin Food, and while it can be used successfully alone, most society ladies employ it together with the Orange Flower Skin Food. It is especially effective for whitening, softening and preserving the skin. When Orange Flower Skin Food and Crene Marquise are used together, they should be alternated by changing every other night.

No. 8F3167 Price, regular size jar, 19c
If by mail, postage extra, regular size, 15c.
No. 8F3168 Price, 4-ounce jars.....32c
Not mailable.

Satinette Face Powder.



This imported face powder is made by one of the best perfumers in Paris, France. It is manufactured from the very finest sifted rice flour and delightfully perfumed. Absolutely guaranteed free from any harmful ingredients. It is a very popular powder and is the genuine imported article. Furnished in three shades, white, flesh and brunette. Be sure to state shade desired. Regular price, per box, 25 cents.

No. 8F3170 Price, per box, 12c
3 boxes for.....30c
If by mail, postage extra, 5 cents.

Trefle Rosat Complexion Powder.



This highly praised and largely used Parisian Powder is imported by us, enabling our customers to obtain the powder so much used abroad. It is composed of the purest and best ingredients, very sweetly perfumed and is a powder that will give absolute satisfaction. Comes in three shades, white, flesh and brunette. Be sure to state shade desired. Regular price, per box, 35 cents.

No. 8F3172 Our price, per box, 23c
3 boxes for.....60c
If by mail, postage extra, 5 cents.

Famous Myrka Powder.



We have now made arrangements whereby we can furnish you the world famous imported Myrka Face Powder. A very fine and highly appreciated powder, and very delicately perfumed. Ingredients are harmless and chemically pure. Stands unquestioned as one of the finest and best powders for constant use. Gives that velvet softness to the skin so much admired by all. Comes in three colors, white, flesh and brunette. Be sure to state shade wanted. Regular price, 50 cents per box.

No. 8F3175 Our price per box \$0.38
3 boxes for.....1.00
If by mail, postage extra, 5 cents.

World Famous Java Rice Powder.



Made by A. Bourjois & Cie, Paris, France. Used almost exclusively by the theatrical profession. Absolutely pure. Delightful and lasting perfume. Absolutely free from injurious substances. The most adherent powder in the world. Regular price, 50 cents.

No. 8F3180 Our price, per box, 28c
3 boxes for.....75c
If by mail, postage extra, 5 cents.

IF YOU BUY FROM US, WE WILL SEND YOU A FREE PROFIT SHARING CERTIFICATE. SEE PAGES 1 AND 2

Face Powder and Talcum Holder.

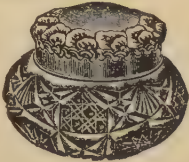


This beautiful imported toilet container is made of fancy design with gilt screw top and patent knob sifter attachment. The beautifully blended colors make it handsome and no cut can do justice to this article. Just the thing for holding your face powders or talcums - and can be closed to prevent sifting. Every lady or gentleman should have one. Comes in assorted colors. Retail price, 75 cents.

No. 8F3182 Price, per box, 47c

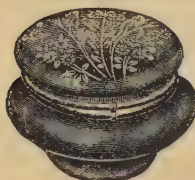
Fancy Glass Puff Box.

Very elaborate imitation cut glass design. Silvered fancy top. Just the thing for your face powder and puff. Worth four times the price.



No. 8F3187 Our price, 28c

Decorated Glass Puff Box.



Beautiful Bohemian glass, assorted colors, fancy metallic clasp. Top of box of elaborate design. A very beautiful puff box.

No. 8F3189 Price, 37c

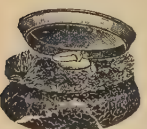
Elite Powder Leaves for the Complexion.

A specially prepared absorbent, chamois finished paper coated with a delightfully perfumed face powder, containing only ingredients of the purest quality and best known properties. A absolutely free from all injurious substances. Detach a leaflet and apply gently the coated side over the face or hands; it removes dust and oily secretions from the surface of the skin, giving it a beautifully soft, velvet like appearance and producing a cool, refreshing feeling. An examination of the leaflet after using will show how the paper has removed the oil and dust, which by use of the old style puff were simply covered. Ladies will find it handy, as it can be conveniently carried in the pocket, hand or traveling bag, etc.; it will not soil the dress with powder. A handsome mirror is attached to each book. Gentlemen prefer to use it after shaving, especially when traveling.



No. 8F3191 Price, per book, containing about 50 leaves, 20c

Pocket Book Toilet Case.

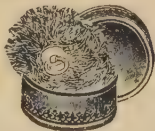


Handy Little Toilet Case. Appeals to every woman. Small silver plated box, hinged cover with mirror within, small down puff with handle. Being small enough to carry in pocket book, is just the article for parties, traveling, etc. Regular price, 25 cents.

No. 8F3193 Price, 18c

Handy Toilet Box.

Beautiful round blue and gold box of handsome design, contains a round glass mirror, and down puff box, is leather covered, filled with imported rice face powder. This article is especially imported by us from France. A very handy toilet set for traveling.



No. 8F3195 Price, 21c

Rouge de Theatre.



This is positively the best, giving a natural and lifelike glow, never injures the skin, is today considered by the theatrical profession the only safe and satisfactory rouge, and used by them almost exclusively owing to the fine distributive qualities which it possesses so that it can never be noticed or detected.

No. 8F3197 Price, per box, 12c
If by mail, postage extra, per box, 8 cents.

Liquid Rouge.

A harmless liquid preparation for giving color to the cheeks and lips, making them a perfectly natural, pretty color.

No. 8F3200 Price, per bottle, 15c

If by mail, postage extra, per bottle, 10 cents.



La Dore's Rubylane.



Rubylane is a refined and harmless rouge prepared in the form of a cream for tinting the cheeks, lips and fingers, leaves a perfectly natural stain or glow and can never be detected. The majority of ladies prefer rouge in this form, as it is put up in a very convenient manner and easily applied.

No. 8F3202 Price, per box, 18c
If by mail, postage extra, 5 cents.

Eye Brow Pencils.

For darkening the eye brows and lashes. The genuine imported pencils. Unsurpassed for slightly darkening the eye brows and lashes in a manner so natural that cannot be detected. Absolutely harmless and largely used by theatrical people to bring out the beauty of the eye. Specify whether brown or black is desired.

No. 8F3205 Regular price, 25 cents; our price, 20c
Postage extra, 2 cents.

Camphor Cold Cream.



A SALVE OF REMARKABLE HEALING QUALITIES. Of great value when the skin is chapped from cold; it will heal up the cracks and make the skin soft and smooth again; also it cannot be excelled as a soothing and healing application to burns, and dressing for abrasions of the skin, pimples, boils, etc.

No. 8F3208 Price, per box, 16c
If by mail, postage extra, per box, 6 cents.

HAIR PREPARATIONS.

Dandruff.

The Great Scalp Cleaner and Tonic. Dandruff is to the hair what warm showers of rain are to vegetation. It invigorates, strengthens and gives new life to the very roots. Permanently cures dandruff, eczema of the head, itching, hair falling out, humors, and all troubles of the scalp and hair. Will positively clear the scalp from dandruff and render it healthy, promoting the growth of the hair. Its life producing properties cause the hair to grow quickly, long, healthy and beautiful. It is recommended to ladies who desire long, glossy hair. It keeps the hair soft and silky; prevents baldness. You will see improvement in the first few applications.

No. 8F3210 Price, per bottle, 34c
Unmailable on account of weight.



Hair Elixir.

A beautiful dressing for the hair, making it soft and fluffy; prevents it from splitting and falling out. Cures dandruff and makes the hair grow. Our Hair Elixir is used and recommended by every professional hair dresser in large cities. It is the only safe hair preserver known, and should be used especially for protecting and promoting a fine growth of hair.

No. 8F3213 Price, per 8-ounce bottle, 45c
Unmailable on account of weight.

Eau De Quinine Hair Tonic.

Excellent preparation for strengthening and dressing the hair; much used in Europe by the ladies of the best society. We have the genuine, imported by ourselves from France, where it has gained a much deserved reputation as a valuable hair dressing and tonic. The genuine Eau de Quinine is recognized the world over as a stimulant to the hair nerves and roots, a strengthener and builder where the natural strength and growth of the hair has become impaired.

No. 8F3214 4-ounce bottles, 32c
No. 8F3215 8-ounce bottles, 35c
If by mail, postage and tube extra, small, 16 cents; large, unmailable on account of weight.



Barbers' Egg Shampoo.



This shampoo is the highest grade of shampoo preparations used by the first class barbers in the large cities, and is very popular in every part of the country. As a gentleman's shampoo it is unequalled, makes clean and healthy hair, removes itching of the scalp, and is guaranteed not to contain, like most other egg shampoos, any alkali, which leaves the hair harsh and dry. Our Barbers' Egg Shampoo renders the hair soft, smooth and fluffy.

No. 8F3216 Price, 8-oz. round shampoo bottle, 25c
Unmailable on account of weight.

Imperial Shampoo.

A preparation put up especially for ladies use, thoroughly antiseptic, and supplied in liquid form, making a soft and copious lather, free from alkalies and any injurious substances whatever. It stimulates the scalp and leaves the hair soft and luxuriant, and should be used once or twice a month. The Imperial Shampoo represents the highest art of shampoo preparations and is put up in handsome eight ounce sprinker top bottles, making it very convenient for use. The genuine Imperial Shampoo is never sold for less than \$1.00 per bottle.

No. 8F3218 Price, 8-ounce sprinker top bottle, 32c
Unmailable.



La Dore's Hair Powder.

Will clean the hair, remove all oil, is an absorbent and will keep the hair dry and fluffy without the use of water. The powder absorbs the oil from the hair, leaving it soft and glossy and at the same time leaves the oil at the roots where it is required to give life and nourishment to the hair. Easy to apply, easily removed and very effective. Saves washing the hair so often, which is injurious.

No. 8F3220 Price, per bottle, with sifter top, 18c
Unmailable.



Pomade Philacome.



An exquisite dressing for the hair and mustache, nicely perfumed, and highest quality, in 2-ounce large mouthed screw top bottle, very convenient for making application. This pomade is far superior to any other pomade usually retailing for 25 and even 50 cents per bottle.

No. 8F3222 Pomade Philacome. Price, 2-ounce screw top bottle, 14c
If by mail, postage extra, 5 cents.

Olive Wax Pomatum.

For fixing and laying the hair, whiskers and mustache. Highly perfumed, each stick wrapped in tin foil.

No. 8F3224 Price, per stick, 7c

If by mail, postage extra, 4 cents.



French Cosmetique.

Wrapped in foil; black, pink or white. Retail price, 10 cents. Be sure to state kind wanted.

No. 8F3226 Price, per stick, 8c
If by mail, postage extra, 1 cent.

Magnesium Carbonate.

Rose Perfume Lump Magnesia. Used after shaving by some, who prefer it to Talcum Powder. No. 8F3227 Price, 5c
If by mail, postage extra, 2 cents.



Styptic Pencils.

Used at shaving. Will instantly stop bleeding. Should be kept on hand by everyone shaving himself.

No. 8F3228 Price, each, 4c
If by mail, postage extra, 2 cents.



Hair Curling Fluid.

This preparation will keep the hair in curl during the dampest or warmest weather; quite harmless to the hair; directions on each bottle.

No. 8F3230 Price, per bottle, 15c

If by mail, postage and mailing tube extra, 17 cents.



Blondine.

The Famous Hair Bleach. This is a perfectly harmless preparation that will gradually turn the hair from any color to a beautiful blonde color. Any shade of color can be obtained, from light brown to golden by following the simple instructions which go with each bottle. We guarantee that no harm to the hair will result in using it, but rather it is cleansing and strengthening.

No. 8F3232 Price, small trial size bottle, 4 ounce capacity, 42c

No. 8F3233 Price, large bottle 70c
If by mail, postage and mailing tube extra, small, 16 cents; large, unmailable on account of weight.



REMEMBER you get a valuable Profit Sharing Certificate, enabling you to share in our profit, and get fine goods entirely FREE of cost, as explained on pages 1 and 2.

REMEMBER
We Can Save You Money on a Suit of Clothes.

Write for our Free Cloth Sample Book of Men's Ready Made Clothing and just see what we offer.

Shampoo Jelly.



Removes dandruff, leaves the hair soft and keeps the scalp in a healthy condition; produces the finest foam, is the most economical shampoo and is excellent as a cleanser.
No. 8F3236 Price, per small jar,14c
No. 8F3237 Price, per large jar (60c-size), 22c

If by mail, postage extra, small, 12 cents; large, 22 cents.

Espanola Pomade.

Perfumed.

This is an excellent toilet article for chapped or rough skin, blotches, pimples. Also as a salve for sore lips. As a hair dressing it is much superior to the old style pomades and hair oils.

No. 8F3239 Price, per bottle, 10c
 If by mail, postage extra, per bottle, 8 cents.

Brilliantine.

An Imported French Hair Oil for making the hair soft and glossy. Gentlemen use it with advantage on the mustache to keep the hair in place and make it glossy.

No. 8F3240 Price, per bottle,14c
 If by mail, postage and tube extra, 15 cents.



Perfect Combination Hair Dye.

Black or Brown.



The Perfect Combination Hair Dye is a really perfect dye for dyeing the hair, mustache or whiskers quickly, all shades of brown to a deep black. Consists of two different preparations, which when used in combination will always insure satisfactory results. Explicit and complete directions are furnished with each package. Regular price, \$1.00.

No. 8F3242 Price,67c
 If by mail, postage extra, 16 cents.

Granadoform Hair Tonic.

Granadoform Hair Tonic is an excellent hair and scalp stimulant, and will greatly aid a new growth of the hair. When systematically used as a hair dressing, it will keep the scalp and the hair in a perfectly healthy condition. Granadoform Hair Tonic is especially recommended for strengthening the hair and as a cure of dandruff as well as other cranial scalp diseases. It will always and very effectively destroy parasites, and stop the loss and the slow destruction of the hair.

No. 8F3245 Price,50c
 Not Mailable.



Merigold's Sea Foam.

(DRY SHAMPOO.)

An Elegantly Perfumed Sea Foam, made under the well known Merigold process. Cools and cleanses the scalp and benefits the hair. An excellent hair dressing.

No. 8F3247 Price, 8-ounce bottle,32c
 Not mailable.

TOOTH PREPARATIONS AND TOOTH AND NAIL BRUSHES.



Oriental Liquid Dentifrice.

The most perfect preparation for the teeth. Will keep them entirely free from stains or discolorations. It will effectively remove the tartar, harden the gums and keep the teeth as lovely as pearls, leaving a delicious after taste in the mouth for hours.
No. 8F3250 Per bottle,14c
 If by mail, postage and tube extra, 12 cents.

Pearl Tooth Powder.

In patent silver finish metal can. Dust-proof and damp-proof and most convenient.

Pearl Tooth Powder is prepared in accordance with the most valuable formula for beautifying and preserving the teeth. Approved, recommended and used by dentists and physicians. Cleanses, brightens, whitens the teeth and prevents decay. Contains nothing injurious; is far superior to all other preparations owing to its highly antiseptic properties, not found in any other tooth powder on the market.
No. 8F3252 Pearl Tooth Powder. Price, per can,12c
 If by mail, postage extra, 9 cents.



Sanitary Tooth Soap.



The Perfect Tooth Soap, for cleaning, beautifying and preserving the teeth, hardening the gums, and keeping the breath sweet; warranted not injurious; in metallic box. Retail price, 25 cents.

No. 8F3254 Our price, per box, 9c
 If by mail, postage extra, 3 cents.

Dr. Lenny's Sanative Tooth Paste.

This well known tooth paste is without question the finest preparation furnished in metal tubes, and whitens, preserves and beautifies the teeth in the most satisfactory and effective manner. The metal tube style is a very convenient way of using a tooth preparation and is favored by many ladies and gentlemen who prefer it to tooth powders and tooth washes. This splendid preparation is superior to those that always retail at 25 cents.

No. 8F3256 Dr. Lenny's Tooth Paste in tubes. Regular 25-cent size; our price,14c
 If by mail, postage extra, 8 cents.

Wax Dental Floss.

Handy little bobbins. Always ready for use. Wax Dental Floss saves dentist bills and is now used by thousands of people, because it has the endorsement of the dental profession, is better than tooth-picks, nicer and cleaner. With Wax Dental Floss you can get between the teeth and remove the minutest particles in places which you can not reach with a brush and thus prevent decay.

No. 8F3258 Wax Dental Floss, 10 yards in enameled cartons, sufficient for one month or two, can easily be carried in any pocket or purse.
 Price,8c
 If by mail, postage extra, 1 cent.



For the cure of toothache.

Toothache Wax.



Easy to apply and gives almost instant relief. It is only necessary to cut a small piece off and press it into the decayed part of the tooth.
No. 8F3260 Price, per vial,8c
 If by mail, postage extra, 1 cent.

Tooth Brushes.

We are now importing directly from Japan and France all of our Tooth and Nail Brushes, and for this reason are able to supply the Finest Brushes at the very lowest prices. To appreciate the values we offer, you have only to compare our brushes with those for which you pay two or three times our prices elsewhere.
 Postage 2 cents on each brush.

No. 8F3275 A Fine Small Japanese Brush with clean smooth bone handle and pure imported bristles, for children only. Price,3c
 Postage 2 cents on each brush.

No. 8F3278 Same quality as No. 8F3275, but larger, for use of both adults and children. Price, 3 for 13c; each,5c
 Postage 2 cents on each brush.

No. 8F3280 Japanese Imported Brush. Handle of polished Japanese wood. Finest bristles. A popular full sized brush. Price, 3 for 16c; each, 6c
 Postage 2 cents on each brush.

No. 8F3283 Our Old Reliable French Brush, well known to our customers. Price,8c
 Postage 2 cents on each brush.

No. 8F3285 Extra Fine Imported French Brush, elegant finish. Fine bristles. Price, 3 for 34c; each, 12c
 Postage 2 cents on each brush.

No. 8F3297 A Handsome Carved Handle, Pure Japanese Bristle Brush. Something new. Price, 3 for 44c; each,15c
 Postage 2 cents on each brush.

No. 8F3290 A Specially Made Medium Sized Brush, equal to any 25-cent brush. Price, per dozen, \$1.95; each,18c
 Postage 2 cents on each brush.

No. 8F3292 The Finest Tooth Brush on the market, regardless of price. One of the most handsomely carved brushes ever made, with the finest selected pure white bristles, an article that you will appreciate when you see it. Price, per dozen, \$2.15; each, 21c
 Postage 2 cents on each brush.

No. 8F3294 3 for 22c; each,8c
 Postage 2 cents on each brush.

Genuine Aseptic Tooth Brush.

Made of extra fine and firm pure silver bleached bristle. The only brush that cleans the teeth properly, as it is made to clean and remove all food and tartar. Patent bent handle with hole for hanging. Being the finest brush manufactured, we especially recommend it to our customers.

No. 8F3296 Regular price, 35 cents; our price,19c
 Postage 2 cents on each brush.

No. 8F3298 Dental Plate Tooth Brushes for cleaning artificial teeth. Price,30c
 Postage 2 cents on each brush.

Child's Brush.

Fancy Turned Handle, three-row medium firm pure bristles. Just the thing to clean the teeth of growing children without hurting the gums.

No. 8F3299 3 for 22c; each,8c
 Postage 2 cents on each brush.

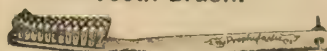
Genuine Aseptic Tooth Brush.

Made of extra fine and firm pure silver bleached bristle. The only brush that cleans the teeth properly, as it is made to clean and remove all food and tartar. Patent bent handle with hole for hanging. Being the finest brush manufactured, we especially recommend it to our customers.

No. 8F3296 Regular price, 35 cents; our price,19c
 Postage 2 cents on each brush.

No. 8F3298 Dental Plate Tooth Brushes for cleaning artificial teeth. Price,30c
 Postage 2 cents on each brush.

The Genuine Prophylactic Tooth Brush.



The Prophylactic Tooth Brush, Adults Size, is a perfect tooth brush. Directions for use are given with each brush. It is furnished with new style patent hanger, so that the bristles may dry quickly and keep sweet and clean.

No. 8F3300 Prophylactic Tooth Brush, with patent hanger complete, each in a box. Price,20c
 If by mail, postage extra, 3 cents.



Fancy Tooth Brush Holder.

Rubber Lined Holder, 7 inches long by 2 inches wide, patent end and securely waterproof. Exterior very pretty design. Just the thing for keeping the tooth brush clean and antiseptic while traveling or preventing the wet brush from contact with other goods.

No. 8F3304 Price,12c
 If by mail, postage extra, each 4c.

Hand Brushes.

No. 8F3310 A Fine Five-Row Nail and Finger Brush, pure bristles and smooth bone handle. Price, 3 for 20c; each,7c

No. 8F3314 The Standard Seven-Row Nail and Hand Brush, with wings on each edge for cleaning finger nails; superior bone handle. Price, 3 for 50c; each,19c
 If by mail, postage extra, each, 4c.

No. 8F3316 A Hand and Finger Brush. Well made, durable, made of pure bristles and a specially made concave brush for cleaning the fingers. An excellent brush, strong and durable for general use. Price,9c
 If by mail, postage extra, each, 5 cents.

No. 8F3318 Regular price, 35 cents. Our special price,23c
 If by mail, postage extra, each, 3 cents.

Hand and Finger Brush.

Polished Boxwood Handle, curved top, set with 5 rows of short firm bristles which clean the nails perfectly. Bottom has four rows of extra long and firm bristles for cleaning the hands. General design similar to No. 8F3316 but much better in every respect. An exceptionally fine brush.

No. 8F3320 Price,9c
 If by mail, postage extra, each, 3 cents.

Hand and Finger Brush.

Varnished Hardwood Handle, with special attached pure Siberian bristles for cleaning the nails. Bottom contains four rows of heavy extra fine white Tampico bristles.

No. 8F3322 Price,9c
 If by mail, postage extra, each, 3 cents.

Nail and Hand Brush.

Polished handle with curved top, set with five rows of short, firm bristles, which clean the nails perfectly. Bottom has six rows of extra long white bristles. A very convenient and desirable brush.

No. 8F3324 Price,39c

Hand Brushes.

No. 8F3322 A Nicely Finished Hand Brush, oval back, nicely polished, very good stock. Price, per dozen, 55c; each,5c
 If by mail, postage extra, each, 3 cents.

No. 8F3324 Seven-Row Stiff, Imported Bristles Nail Brush, with fine satin polished, imported wood handle. Price,10c
 If by mail, postage extra, 5 cents.

No. 8F3326 Very High Grade Hand and Nail Brush, 8-row, best imported light gray and white Russian bristles. Very durable and effective. Sold by the drug stores at 50 cents. Price,25c
 If by mail, postage extra, 8 cents.

No. 8F3328 Very High Grade Hand and Nail Brush, 8-row, best imported light gray and white Russian bristles. Very durable and effective. Sold by the drug stores at 50 cents. Price,25c
 If by mail, postage extra, 8 cents.

No. 8F3330 Very High Grade Hand and Nail Brush, 8-row, best imported light gray and white Russian bristles. Very durable and effective. Sold by the drug stores at 50 cents. Price,25c
 If by mail, postage extra, 8 cents.

No. 8F3332 Very High Grade Hand and Nail Brush, 8-row, best imported light gray and white Russian bristles. Very durable and effective. Sold by the drug stores at 50 cents. Price,25c
 If by mail, postage extra, 8 cents.

No. 8F3334 Very High Grade Hand and Nail Brush, 8-row, best imported light gray and white Russian bristles. Very durable and effective. Sold by the drug stores at 50 cents. Price,25c
 If by mail, postage extra, 8 cents.

No. 8F3336 Very High Grade Hand and Nail Brush, 8-row, best imported light gray and white Russian bristles. Very durable and effective. Sold by the drug stores at 50 cents. Price,25c
 If by mail, postage extra, 8 cents.

No. 8F3338 Very High Grade Hand and Nail Brush, 8-row, best imported light gray and white Russian bristles. Very durable and effective. Sold by the drug stores at 50 cents. Price,25c
 If by mail, postage extra, 8 cents.

No. 8F3340 Very High Grade Hand and Nail Brush, 8-row, best imported light gray and white Russian bristles. Very durable and effective. Sold by the drug stores at 50 cents. Price,25c
 If by mail, postage extra, 8 cents.

No. 8F3342 Very High Grade Hand and Nail Brush, 8-row, best imported light gray and white Russian bristles. Very durable and effective. Sold by the drug stores at 50 cents. Price,25c
 If by mail, postage extra, 8 cents.

No. 8F3344 Very High Grade Hand and Nail Brush, 8-row, best imported light gray and white Russian bristles. Very durable and effective. Sold by the drug stores at 50 cents. Price,25c
 If by mail, postage extra, 8 cents.

CONSIDER OUR PROFIT SHARING PLAN.

Your PROFIT SHARING CERTIFICATES will go a long way toward getting you something handsome and valuable, as shown on pages 1 and 2 of this catalogue.

Flesh and Bath Brushes.

No. 8F3328 A Seven-Row Bath Brush straight handle, white and black bristles made of one solid piece of wood. Cannot split or warp when wet. Shipping weight, 10 ounces. Price, 3 for 50c; each, 18c

No. 8F3330 Bath Brush with screwed back, substantially made, long curved handle, has six rows of excellent quality bristles; especially adapted for the bath. Shipping weight, 14 ounces. Price, 3 for 50c; each, 18c

No. 8F3332 An Excellent Flesh Brush 5 1/2 inches long, with strap. Can be used dry or in the bath. Price, each, 19c 3 for 50c; each, 18c If by mail, postage extra, each, 7 cents.

Ear Cleaner.

Improved Ear Cleaner, spoon and ear sponge combined. A very useful and pretty ivory toilet article. No. 8F3340 Price, 8c If by mail, postage extra, 1 cent.

La Dore's Nail Powder. A celebrated French preparation for giving color and brilliancy to the nails. A very desirable toilet article, used by ladies of fashion and good taste. Furnished in neatly decorated boxes. No. 8F3350 Price, per box, 12c If by mail, postage extra, 2 cents.

Elite Nail Polishing Powder Books.

They are small leaflets bound securely in a small book, having a good supply of finest quality and specially prepared powder on it, which when rubbed over the finger nails will produce a splendid surface on them. They make the hands attractive, and owing to their convenient size can be carried in the smallest pocket book or valise. Each book contains enough leaflets for a three months' supply and a small piece of camoils for the finishing touches to the nails. No. 8F3352 Price, per book, 18c If by mail, postage extra, 2 cents.

La Dore's Emery Nail Files.

Extra Quality La Dore's Emery Nail Files, unequaled for finishing, smoothing and beautifying the nails. One-half dozen in a box. Regular selling price, 25 cents.

No. 8F3354 Emery Nail Files, one-half dozen in a box. Our price, 12c If by mail, postage extra, 2 cents.

La Dore's Nail Bleach.

A very beneficial product for bleaching and beautifying the nails. Apply liquid to nails, allow to dry and polish with buffer. No. 8F3356 Price, per bottle, 17c If by mail, postage and tube extra, 8 cents.

Manicure Sets.

A handy and convenient combination. The set consists of one box Regua's Rose Nail Polishing Powder, one piece toilet pumice stone, six cloth center emery nail files and one genuine orange wood stick. All put up in a very neat box.

No. 8F3358 Price, per set, 8c If by mail, postage extra, 4 cents.

A more complete and better combination than the above. The set consists of one box of Regua's Rose Nail Polishing Powder, one piece toilet pumice, six cloth center emery nail files, a genuine orange wood stick and a fine ebony camoils buffer. A bargain at double the price.

No. 8F3359 Price, per set, 20c If by mail, postage extra, 4 cents.

Toilet Pumice Stone. Toilet Pumice Stone, fitted with convenient handle. Very useful for manicuring, removing calloused or rough skin, ink stains, etc., from the hands, making them soft and smooth, and for all toilet purposes. Water should be used with the pumice stone.

No. 8F3360 Price, 9c If by mail, postage extra, 6 cents.

Ebony Nail Buffer.

A Fine Ebony Nail Buffer for polishing the finger nails. Best quality of camoils. Length, about 4 inches. No. 8F3365 Price, 21c If by mail, postage extra, 5 cents.

Orange Wood Sticks.

Pure Orange Wood for Manicuring the Nails. Very soft and smooth. No. 8F3375 Price, 6 in envelope, 8c

Oriental Pearl Sticks.

Made of genuine Oriental Pearl. Very handsome. Will last a lifetime. An exceptionally fine manicuring instrument. No. 8F3380 Regular price, 25 to 35 cents; our price, 19c

Manicure Instruments.

No. 49F1445 Corn Knife, 38c If by mail, postage extra, 3 cents. No. 49F1446 Corn Knife, round blade, 38c If by mail, postage extra, 3 cents.

Dr. Lenny's Skin Soap.

A true medicated skin soap which is superior for the treatment of any skin trouble where a soap is to be used, to anything else on the market regardless of the price at which it may be sold. It is a medicinal soap in the true sense of the meaning of this designation, and thousands of physicians would today use no other soap for the purpose for which this soap is intended. It is also very desirable and valuable for the general toilet, bath and nursery. Regular price, per bar, 25 cents. No. 8F3400 Special price, per cake, 12c No. 8F3400 Per box of 8 cakes, 90c If by mail, postage extra, single bar, 4 cents; per box, 14 cents.

Healthy Complexion Soap.

"Necessaire" (the useful) is the name given to this soap. It being an exceptional combination for beautifying the complexion. It is a combination of the purest soap making ingredients, combined with the latest discoveries in antiseptics and beautifiers known to chemists. It is the perfection of soap to give the skin a healthy tissue and free it from all poisonous germ organisms which are so irritating, annoying and disgusting. It is the no plus ultra of germ destroyers, and the greatest promoter of health, beauty and comfort. Regular price, per bar, 15 cents. No. 8F3404 Our price, per cake, 7c No. 8F3405 Per box of 3 cakes, 19c By mail, postage extra, per cake, 4c; per box, 14c

Genuine Witch Hazel Soap.

One of our best sellers. We can guarantee our genuine Witch Hazel Soap to be without a peer amongst the soaps for medicinal purposes. Our Witch Hazel Soap is absolutely pure. Physicians and complexions specialists are using Witch Hazel Toilet Soap almost exclusively. Regular price, per box, 15c. No. 8F3410 Our price, per box of 3 cakes, 10c If by mail, postage extra, 10c, 14c

Carbolic Soap.

We guarantee this the highest grade carbolic acid soap on the market. Very beneficial where an antiseptic soap is required. Regular price, per box, 25 cents. No. 8F3415 Our price per box of 3 cakes, 10c If by mail, postage extra, 10c, 19c

Sulphur Soap.

Our Sulphur Soap is guaranteed the highest grade sulphur medicated soap on the market. It is wrapped and put up in boxes of 3 cakes. No. 8F3420 Price, per box of 3 cakes, 10c If by mail, postage extra, 10c, 19c

Garland Transparent Tar Soap

A scientific combination of pure refined pine tar, glycerine and other medicinal ingredients. This soap is particularly adapted for a shampooing soap. If used regularly will keep the scalp free from dandruff and will keep the hair soft, and in good condition. Also a first class toilet soap for general use. Packed 3 cakes in box. Regular price, per box, 25 cents. No. 8F3425 Our price, per box of 3 cakes, 10c If by mail, postage extra, 10c, 24c

No. 49F1447 Corn Knife, crescent shape blade. Price, 45c If by mail, postage extra, 3 cents.

No. 49F1448 Corn Chisel, double end. Price, 25c If by mail, postage extra, 3 cents.

No. 49F1449 Folding Corn Knife. Price, 45c If by mail, postage extra, 3 cents.

No. 49F1450 Cuticle Knife, long handle. Price, 35c If by mail, postage extra, 3 cents.

No. 49F1451 Cuticle Knife, short handle. Price, 25c If by mail, postage extra, 3 cents.

No. 49F1452 Nail File, stiff, with bone handle. Price, 35c If by mail, postage extra, 3 cents.

No. 49F1453 Nail File, stiff, with nail cleaning point. Length, 5 inches. Price, 35c If by mail, postage extra, 2 cents.

No. 49F1454 Flexible Nail File, length, 5 inches. Price, 20c If by mail, postage extra, 3 cents.

No. 49F1455 Cuticle Solissors, best quality steel, 3-inch. Price, 40c If by mail, postage extra, 4 cents.

No. 49F1456 Cuticle Solissors, 4-inch. Price, 45c If by mail, postage extra, 4 cents.

No. 49F1457 Nail Nipper with spring. High grade steel. Price, 60c If by mail, postage extra, 5 cents.

No. 49F1458 Nail Nipper. Heavy, with patent spiral spring. Best grade steel. Price, \$1.20 If by mail, postage extra, 7 cents.

No. 49F1459 Una's Comodone or Blackhead Extracting Cigarette and Lance. Price, 40c If by mail, postage extra, 3 cents.

No. 49F1460 Una's Double Comodone or Blackhead Extracting Cigarette. Price, 40c If by mail, postage extra, 3 cents.

SOAP DEPARTMENT.

Pond's Extract Soap.

THE SOAP THAT SOOTHES.

Contains in a highly concentrated degree medicinal properties which have made Pond's Extract so famous as a healing and soothing agent. Fine for the toilet and unsurpassed for the complexion. The soap that helps nature. Each bar wrapped in fancy carton. No. 8F3430 Price, per bar, 25c If by mail, postage extra, 3 cents.

Cuticura Soap.

We offer the genuine Cuticura Toilet Soap, a soap that everybody knows, goods that are sold in almost every drug store in the civilized world, and where it is sold at 25 cents per cake. No. 8F3434 Price, per cake, 20c No. 8F3435 Per box of 8 cakes, 58c If by mail, postage extra, per cake 3 cents, box, 10 cents.

Woodbury's Facial Soap.

This widely advertised and well known medicated soap is without doubt one of the best curative skin soaps made. Sold everywhere for 25 cents per cake. No. 8F3439 Our price, per cake, 19c No. 8F3440 Per box of 3 cakes, 55c If by mail, postage extra, per cake, 3 cents; per box, 10c.

Juniper Tar Healing Soap.

Contains all the healing medicinal properties of juniper, tar and other antiseptic ingredients. Very beneficial for quickly healing cuts, chapped hands, etc. Regular price, per cake, 10 cents. No. 8F3444 Our price, per cake, 8c No. 8F3445 Per box of 3 cakes, 20c If by mail, postage extra, per cake, 3 cents; per box, 10 cents.

White Almond Soap.

This Exquisitely Perfumed Medicated Soap is the height of the manufacturers' skill. Contains the well known and highly beneficial almond extractive from both the bitter and sweet almonds, together with other medicinal ingredients and free from all harmful substances. It is the one soap that gives universal satisfaction as a beautifying complexion soap. Regular price, per bar, 10 cents. No. 8F3450 Price, per box of 3 cakes, 21c If by mail, postage extra, per box, 12 cents.

Old Fashioned Buttermilk Soap.

This well known soap needs no introduction, used by the most fashionable ladies for cleansing and softening the skin and beautifying the complexion. Very sweetly perfumed. Regular price, per box, 25 cents. No. 8F3455 Our price, per box of 3 bars, 14c If by mail, postage extra, per box, 12 cents.

Farmers' Friend Soap.

The great healing, cleansing and antiseptic soap. It is a special combination of pure refined glycerine, boric acid, pure refined tar and other antiseptics. It removes dirt and grease easily, heals the wounds on the hands, makes them soft and is the one soap that combines the best healing and cleansing agents. A great friend to farmers, mechanics and others whose hands require a good cleansing, neutral and healing soap. The soap is about as equal as a general household, medicinal and toilet soap. Cleans the skin easily, is antiseptic, heals all wounds and yet is so absolutely pure as to not irritate the skin of a young child. Considering the extra price offered on this soap, it should be used exclusively in every home. Regular price, per box, 25 cents. Large 4 1/2-ounce bars. No. 8F3460 Our special price, per box of 3 cakes, 14c If by mail, postage extra, per box, 12 cents.

Pumice Soap.

A new scientific combination of pure powdered pumice, salts of tartar and pure neutral cleansing soap. Just the thing for quickly removing ink, paint or grease stains from the hands, hard callous skin, polishing the nails, and other general toilet purposes. Does not scratch, is free from acids and should be in every home. Regular price, 5 cents per cake.

No. 8F3465 Our price, 2 cakes for 5c If by mail, postage extra, 4 cents.

Benzo-Derma Soap.

A very fine medicinal soap. Contains benzoic acid, boric acid and other highly beneficial beautifying substances. Finely perfumed. Packed 3 bars in a fine box. Regular price, 15 cents per box. No. 8F3469 Our price, per bar, 10c No. 8F3470 Per box of 3 cakes, 28c If by mail, postage extra, 10 cents.

No. 8F3475 Our price, per box of 3 cakes, 14c If by mail, postage extra, 10 cents.

Dr. Stuart's Complexion Soap.

This well known beautifying Soap is known and used by all beauty specialists. Made by one of the best perfumers in America and guaranteed by them to be of exceptional quality and merit. Regular price, 25 cents per box. No. 8F3475 Our price, per box of 3 cakes, 14c If by mail, postage extra, 10 cents.

Battle Creek Sanitary Soap.

This well known and highly beneficial official medicated Soap is appreciated by all who have used it. An exceptionally fine article. Regular price, 25 cents per box. No. 8F3480 Our price, per box of 3 cakes, 19c If by mail, postage extra, 10 cents.

Spratt's Dog Soap.

The most effective soap for the destruction of lice and fleas and by keeping the skin free from scurf prevents mange and other diseases. The only soap that should be used in preparing dogs for exhibition as it leaves the coat smooth and glossy. Regular price, 25 cents per bar. No. 8F3485 Our price, per cake, 16c If by mail, postage extra, 3 cents.

Seroco Coconut Oil.

This soap is cut in 2-ounce cakes and is the best cheap soap on the market. Our price, too, is way below true value.
No. 7F7500 Seroco Coconut Oil.
 Price, per box of 12 cakes.....17c

Doris Cocoa Castle.

This is a large 6-ounce oval cake of pressed castle. One of the largest and best regular 6-cent sellers.
No. 7F7501 Doris Cocoa Castle.
 Price, per box of 12 cakes.....43c

Seroco Oatmeal.

This is the best piece of oatmeal soap on the market. Packed three cakes in a box.
No. 7F7508 Seroco Oatmeal.
 Price, per box of 3 cakes.....10c

Rozome.

This is a large cake of first class toilet soap. Nicely perfumed, and very cheap at the price quoted.
No. 7F7509 Rozome.
 Price, per box, 3 cakes.....10c

Garland Turkish Bath Soap.

This is genuine Turkish bath soap, made from pure stock, nicely perfumed. Packed 12 cakes in neat pasteboard box.
No. 7F7510 Garland Turkish Bath.
 Price, per box of 12 cakes.....39c

Garland Cold Cream Soap.

A large cake of pure soap, made from best and purest materials. Unequaled as a complexion soap.
No. 7F7512 Garland Cold Cream Soap.
 Price, per box, 3 cakes.....12c

Williams' White Glycerine.

Williams' goods are well and favorably known throughout the civilized world. This is one of their best brands.
No. 7F7518 Williams' White Glycerine.
 Price, per box, 3 cakes.....21c

Williams' Jersey Cream.

This genuine Jersey Cream Toilet Soap imparts to the skin that same softness of texture and bright, fresh coloring that result from the application of rich, sweet cream.
No. 7F7520 Williams' Jersey Cream.
 Price, per cake.....12c
No. 7F7521 Williams' Jersey Cream.
 Price, per box, 4 cakes.....42c

Liberty Turkish Bath.

This soap is truly wonderful, not only as a fragrant and refreshing cleanser but also as a complexion beautifier. The oils used in its preparation actually nourish the skin, making it the most soothing and satisfying of shampoo, toilet, bath and nursery soaps.
No. 7F7522 Liberty Turkish Bath.
 Price, per box of 3 cakes.....22c

This is one of the best toilet soaps on the market. Particularly well adapted for the baby's bath. Equally good for general use. Packed 3 cakes in box.
No. 7F7525 Baby's Bath.
 Price, per cake.....09c
No. 7F7526 Baby's Bath.
 Price, per box of 3 cakes.....24c

Baby's Bath.

This is a large 6-ounce oval cake of pressed castle. One of the largest and best regular 6-cent sellers.
No. 7F7501 Doris Cocoa Castle.
 Price, per box of 12 cakes.....43c

Colgate's Cashmere Bouquet.

This is a large 6-ounce oval cake of pressed castle. One of the largest and best regular 6-cent sellers.
No. 7F7501 Doris Cocoa Castle.
 Price, per box of 12 cakes.....43c

Garland Glycerine Tar Soap.

This is designed solely for cleansing, healing and antiseptic purposes. It is a scientific combination of refined pine tar and glycerine and the best antiseptics known to medical science. Lathers freely in hot, cold, hard or soft water.
No. 7F7541 Garland Glycerine Tar Soap.
 Price, less than dozen, per cake.....4c
No. 7F7542 Garland Glycerine Tar Soap.
 Price, per dozen cakes.....\$0.45
No. 7F7543 Garland Glycerine Tar Soap.
 Price, per box of 12 cakes.....\$3.60

Pumice.

The mild yet positive action of Pumice Soap makes it especially adapted to the use of engineers, machinists, firemen, farmers, painters, miners, blacksmiths, bookkeepers and all factory employees, as it quickly removes grease, ink, paint and all other adhesive stains, without injury to the most delicate skin.
No. 7F7543 Pumice Soap.
 Price, less than full box, per cake.....\$0.04
No. 7F7547 Pumice Soap.
 Price, per box of 100 cakes.....\$3.60

Seroco Transparent.

This is a marvelous value and we shall look forward to many repeated orders. This soap is never sold in a retail way at less than 6 cents. Packed 12 cakes in a box.
No. 7F7545 Seroco Transparent.
 Price, per box of 12 cakes.....39c

Jap Rose.

A 6-ounce cake of Transparent Glycerine Soap. Each cake packed in cardboard carton, fifty cartons in wood box.
No. 7F7546 Jap Rose.
 Price, per carton.....8c
No. 7F7547 Jap Rose.
 Price, per box, 50 cartons.....\$3.75

Fairbanks' Fairy Soap.

A pure white floating soap for the toilet and bath. The white color of the soap indicates its purity. Fairy Soap floats in either hot or cold water. Each cake is put up in a fancy pasteboard carton.
No. 7F7550 Fairbanks' Fairy Soap.
 Price, per cake.....\$0.04
No. 7F7551 Fairbanks' Fairy Soap.
 Price, per dozen cakes.....45c
No. 7F7552 Fairbanks' Fairy Soap.
 Price, per box, 100 cakes.....\$3.60

Pears' Unscented.

Pears' Soap has been on the market for more than 100 years. We feel that no extended description is needed. Packed 12 cakes in a box.
No. 7F7552 Pears' Unscented.
 Price, per single cake.....\$0.10
No. 7F7553 Pears' Unscented.
 Price, per box of 12 cakes.....1.18

Pears' Scented.

This is the same soap as our No. 7F7552 except it is finely perfumed. Packed 3 cakes in a handsome cardboard box.
No. 7F7554 Pears' Scented.
 Price, per single cake.....14c
No. 7F7555 Pears' Scented.
 Price, per box of 3 cakes.....41c

Levanto Pressed Castle.

This is a strictly high grade domestic castle soap. The bars are cut 4 ounces each. When thoroughly dried out they weigh about 3 1/2 ounces. Packed 12 cakes to the box.
No. 7F7560 Levanto Castle.
 Price, per box of 12 cakes.....39c

Conto-Eloy Pressed Castle.

This is a genuine olive oil castle soap. 3 1/2-ounce cakes. Packed 12 cakes to the box, 6 white and 6 green. The kind that you pay 10 cents per cake for generally.
No. 7F7561 Conto-Eloy Castle.
 Price, per box of 12 cakes.....48c

La Lune Castle.

This is the genuine imported La Lune brand of French Castile. Used in many of the best hospitals in this country and acknowledged by all to be the highest grade of castle soap on the market. We furnish this soap in white and pale green only. Bars weigh 3 pounds each and we do not sell less than single bars. Be sure to state if white or pale green is wanted.
No. 7F7562 La Lune Castle.
 Price, per bar, about 3 pounds.....\$0.47
No. 7F7567 La Lune Castle.
 Price, per bar, nine 3-pound bars.....4.05

La Perla Castle.

This is a genuine olive oil castle manufactured in this country and is considered by many to be the equal of the imported. We furnish this soap in white or pale green. Be sure to state if white or pale green is wanted.
No. 7F7563 La Perla Castle.
 Price, per bar, about 2 pounds.....\$0.27
No. 7F7567 La Perla Castle.
 Price, per bar, 18 2-pound bars.....4.68

Levanto Castle.

This is the best medium priced castle soap on the market and we guarantee it to give perfect satisfaction. Furnished in white, or green. Bars weigh about 2 pounds. We do not sell less than single bars. Be sure to state if white or pale green is wanted.
No. 7F7564 Levanto Castle.
 Price, per bar, about 2 pounds.....\$0.19
No. 7F7567 Levanto Castle.
 Price, per box, 18 2-pound bars.....3.24

American Green Oil Soap.

This soap is unequalled for general toilet purposes. Is highly recommended as a soap for shampooing. Is a strictly pure vegetable soap; contains no animal fats whatever, and is used by many in preference to all other soaps. Put up in 16-ounce glass screw top jars, as illustrated.
No. 7F7570 Green Oil Soap.
 Price, per 14-ounce jar.....\$0.17
No. 7F7571 Green Oil Soap.
 Price, per box 12 14-ounce jars.....\$1.92

Yankee Shaving Soap.

Yankee Shaving Soap, very choice, 1 dozen cakes in box.
No. 7F7580 Yankee Shaving Soap.
 Price, per cake, 8c
No. 7F7581 Yankee Shaving Soap.
 Price, per box, 1 dozen cakes.....90c

Williams' Shaving Soap.

Williams' Shaving Soap, finest made, 6 cakes to pound.
No. 7F7582 Williams' Shaving Soap.
 Price, per pound.....30c
No. 7F7583 Williams' Shaving Soap.
 Price, per 10-pound box.....\$2.70

Barbers' Shaving Soap.

At 4 cents for single cake or 20 cents per roll of 6 cakes, we offer our Barbers' Shaving Soap as a strictly high grade article.
No. 7F7584 Barbers' Shaving Soap.
 Price, per cake.....4c
No. 7F7585 Barbers' Shaving Soap.
 Price, per roll, 6 cakes.....20c

Genuine Cuticura Shaving Soap.

Genuine Cuticura Shaving Soap, medicated; square cut cakes; makes an excellent lather.
No. 7F7586 Cuticura Shaving Soap.
 Price, per cake.....\$0.14
No. 7F7588 Cuticura Shaving Soap.
 Price, per dozen cakes.....1.45

Colgate & Co.'s Shaving Sticks.

Colgate & Co.'s Demulcent Dulcemont Shaving Stick. Convenient to carry around when traveling. Each in metal box. Perfumed with roses.
No. 7F7589 Colgate & Co.'s Shaving Sticks.
 Small size; Price, per stick.....9c
No. 7F7590 Colgate & Co.'s Shaving Sticks.
 Small size; Price, per dozen.....\$1.00
No. 7F7591 Colgate & Co.'s Shaving Sticks.
 Large size; Price, per stick.....18c
No. 7F7592 Colgate & Co.'s Shaving Sticks.
 Large size; Price, per dozen.....\$1.82

Williams' Shaving Sticks.

Genuine Williams Shaving Sticks. In leatherette box; handy when traveling; also for home use. No waste; always clean and ready for use.
No. 7F7593 Williams' Shaving Sticks.
 Price, per box.....\$0.19
No. 7F7594 Williams' Shaving Sticks.
 Price, per dozen boxes.....1.90

Colgate's Shaving Soap.

Colgate's Shaving Soap, 6 cakes to pound.
No. 7F7595 Colgate's Shaving Soap.
 Price, per cake.....\$0.04
No. 7F7596 Colgate's Shaving Soap.
 Price, per pound.....27c
No. 7F7598 Colgate's Shaving Soap.
 Price, per 10-pound box.....2.50

SEROCO FAMILY SOAP, 100 BARS (75 LBS.)

We guarantee Seroco Family Soap the best laundry soap in the world. It will wash clothes cleaner, more quickly, last longer, has less waste, perfectly harmless, absolutely pure, no laundry soap made that equals it. For 88 cents we furnish a 30-bar box of our Celebrated Seroco Family Soap. The lowest price ever quoted on this grade of soap.

OUR GUARANTEE. We guarantee our Seroco Family Soap to be the highest grade laundry soap it is possible to produce. We guarantee our Seroco Family Soap to give perfect satisfaction in every instance. Will be glad to have you order a trial box, use a few bars in comparing it with other laundry soaps, and, if after comparison you find that our soap is not all we claim it to be, you are at liberty to return the balance to us and we will return the full amount of money paid, together with the amount you paid for transportation charges. We have never before offered this soap at less than \$2.80 for a 100-bar box (75 pounds), but on account of our enormous sales on this soap, we have succeeded in reducing the cost to such an extent that we can now quote the very low price of \$2.80 for a 100-bar box (75 pounds). The cost on this soap is figured on very large quantities on the basis of the actual cost of the material and the labor, to which we add the narrowest kind of a margin of profit, making our Seroco Family Soap the cheapest good laundry soap on the market. As an incentive to our customers to try our Seroco Family Soap, we pack a trial box of 30 bars, which we quote at 88 cents. This illustration shows the manner in which we pack our laundry soap, 100 bars in a box. You can add a box to your next order and as laundry soap takes the lowest possible freight rate, it will add next to nothing to the transportation charges. If 100 bars are more than you need, we are not possibly buy as good soap for as little money, and you can even make a profit on the soap and still give them extra good value for their money.

THIS ILLUSTRATION gives you an idea of the appearance of a single bar of our Seroco Family Soap. Every bar is full weight, nicely wrapped, and in appearance and quality is the equal of any laundry soap sold, regardless of price. We especially recommend our customers in making up their orders not to overlook the extremely low price we quote on this, our celebrated Seroco Family Soap, the great leader of our soap department. You will be getting absolutely the very best laundry soap it is possible to manufacture, and at our special \$2.80 price for a box of 100 bars, you will make a saving of at least 20 per cent.

FOR ONLY \$2.80 equal of laundry soaps that sell everywhere at 5 cents a bar, and even more. At our \$2.80 price per box of 100 bars we feel confident we are giving such value in laundry soap as is offered by no other house.

OUR SEROCO FAMILY SOAP is put up for us under contract by one of the best soap manufacturers in Chicago, a manufacturer who sells the same soap under other names at almost double our price. The cost of our family soap is figured on very large quantities, on the basis of actual cost of the material and the labor, to which we add the narrowest kind of a margin of profit, making our Seroco Family Soap the special leader of our soap department.

\$2.80

THE NEW IMPROVED RATIONAL BODY BRACE

REDUCED FROM
\$1.69 to

\$1.19

SOLD UNDER OUR PERSONAL GUARANTEE.

The Highest Grade, Most Perfect Woman's Brace for only \$1.19. Guaranteed to be Not Only Equal, but Far Superior to Any Other Body Brace, Regardless of the Price at which they are Sold.

DO NOT PAY \$8.00, \$10.00 OR \$12.00 for an inferior body brace when you can obtain from us the New Improved Rational Body Brace for only \$1.19, guaranteed to render equal and better service than any other body brace, no matter what price you would be willing to pay for the same. You will never know what a Rational Body Brace means to a woman, as regards her comfort, general health and well feeling, until you possess one of these genuine New Improved Rational Body Braces, the greatest boon to weak, suffering womankind.



A WOMAN'S GENERAL HEALTH,

strength, grace, erectness and beauty of form are regained and retained by wearing a properly adjusted Rational Body Brace. It will, in the most natural and always successful manner, cure the complaints of women. It will meet and remove the cause of weaknesses and organic displacements by applying its strengthening influence and natural support to parts of the body where it is most needed.

THE FRONT PAD,

as illustrated, and abdominal support is fitted



with the new hygienic, sanitary perforated, nickel plated shield, and made of specially prepared scientifically and correctly tempered brass perforated plates, which makes them pliable and strong. They quickly adjust themselves, and fit all figures. The springs used in this brace are silver plated and welded, the recently discovered Bessemer process being employed for this purpose, which makes them practically indestructible. Four nickel plated pads form a joint attachment to these springs, arranged in a manner so as to make the hips the main part upon which the supporting power of the New Improved Rational Body Brace rests, thus relieving the weakened internal organs, muscles and nerves from all unnatural strain. The effect is an immediate feeling of relief to the wearer, followed by regular and natural functions of every organ of the body involved.

THE IMPROVED RATIONAL BODY BRACE is highly recommended by physicians for all persons suffering from general weakness, to persons whose shoulders droop and whose posture is neither natural nor correct. It is the proper and only comfortable brace for fat people. A large abdomen is often reduced a few inches per month as a result of relief afforded by the brace to the stretched and overloaded muscles.

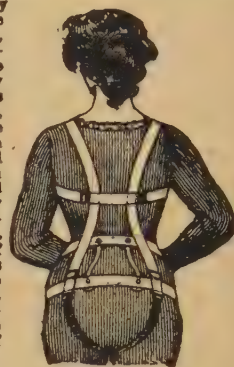
IT IS THE ONLY APPLIANCE that should be used by women troubled with falling of the womb or other irregularities of the female organism, including unnatural discharges, painful, delayed or profuse menstruation; also for all affections of the bladder. For the removal of pains in the shoulders, backache, headache, pains in the chest and weakness of the lower limbs nothing will equal it.

EVERY RATIONAL BODY BRACE IS FURNISHED BY US UNDER OUR PERSONAL GUARANTEE.



THE IMPROVED RATIONAL BODY BRACE

is an abdominal supporter and shoulder brace combined, constructed so as to form a natural support to every organ of the body, including the spine, ribs, lungs, heart, liver, bowels, womb; in fact, every organ, bone and muscle of the human body. The supporting, strengthening and healing influence of the Rational Body Brace has never been approached by any other appliance. It assures the wearer comfort, vigor, health, elasticity, ease; all of the utmost importance to women subject to physical changes, in all conditions and in every walk in life. The Improved Rational Body Brace is made of specially prepared material and is adjustable, thus always insuring a perfect fit. The upper portion of belt and shoulder pads consists of strong elastic webbing. The lower belt is non-elastic and as a result you will find in this appliance perfect support, yet absolute freedom for every movement of the body.



WHITE MATERIAL

is used throughout, which can easily be laundered and kept clean and in a sanitary condition. Every part of the belt and straps is treated by a special process, so as to reduce absorption of perspiration to a minimum.

YOU CAN WEAR

the Improved Rational Body Brace to suit your own convenience and over open drawers. The adjustable features of this brace make it possible to wear the same appliance at all times; whether before or after confinement will make no difference.

WOMEN SHOULD NOT under any circumstances cease wearing the genuine newly Improved Rational Body Brace before and after confinement. It will not only support them better than anything else, but will preserve their figure, and, what is still more important, it may be the means of saving their life.

HOW TO ORDER. Take measure over vest and drawers; state size around body about two inches below tops of hip bones. Mention if extra large adjustment is desired, giving height and weight at the same time.

An extra set of understraps is furnished with each body brace, free of charge, to be used when the first set is in the laundry, thus enabling the wearer to use the Rational Body Brace without interruption during the time when it is most needed.

No. 8F3500 The Improved Rational Body Brace complete, only.. \$1.19
If by mail, postage extra, 20 cents.

EVERY RATIONAL BODY BRACE IS FURNISHED BY US UNDER OUR PERSONAL GUARANTEE.

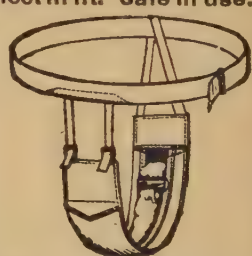
THE VENUS OR SANITARY PROTECTOR, 23c

NOW ONLY 23c EACH! No woman who values comfort, cleanliness and health should be without it. The only practical protector. Perfect in fit. Safe in use.

THE ENORMOUS SALE of this grand protector has enabled us to manufacture it in such immensely large quantities, to reduce the cost of production to such an extent, that we are today in a position to offer this valuable appliance for the never heard of low price of 23 cents each.

THE VENUS PROTECTOR is made of a transparent India rubber sack which is very silky, soft and pliable and also very strong. This sack readily admits a napkin or any other soft substance like cheesecloth or cotton, and will hold it securely in the proper position. The belt is made of the very best lisle, non-elastic. The strap to which the sack is buckled is made of a superior grade of lisle elastic, which gives with the different movements of the body, thus keeping the protector always in the right place.

THE VENUS OR SANITARY PROTECTOR will save many times its cost in washing and bleaching. It is absolutely waterproof and thereby positively prevents soiling of the underwear. Each protector comes put up in a neatly finished box with full and explicit directions. With proper use will last a lifetime. After use each month all that is necessary is to clean it with a damp cloth or sponge. In ordering give waist measure. **POINTS OF EXCELLENCE** in the Venus or Sanitary Protector. It is perfectly sanitary, comfortable, pliable and non-irritating; easily adjusted and readjusted, and indispensable to women walking, riding or traveling. Always clean and ready for use. Feels cool in summer and protects the wearer from cold in inclement weather. Retail price of the Venus or Sanitary Protector, \$1.00 each.

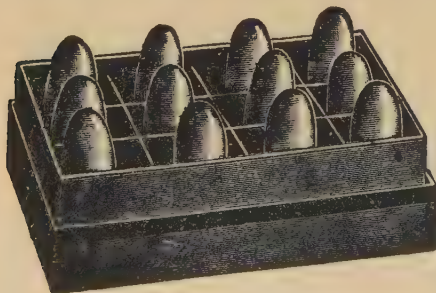


No. 8F3505 Price, each.....

If by mail, postage extra, each, 3 cents.

A bottle of Sanative Wash in concentrated form, sufficient for six months' supply, put up especially to be used in connection with the celebrated Venus or Sanitary Protector.

No. 8F3507 Sanative Wash. Price, per bottle.....18c
Unmailable on account of weight.
For Absorbent Pads, etc., see Notion Department.



LADYLINE ANTISEPTIC SUPPOSITORIES, 45c

THE NEVER FAILING

LOCAL TREATMENT for the relief of inflammation, congestion and falling of the womb, antiverision, retroversion and prolapsus, dropsy of the ovarian tumors, fibroid tumors, inflammation and congestion of the ovaries, and delayed menstruation, early stages. The Ladyline Antiseptic Suppositories are soothing, healing and curing.

Retail Price, \$1.50 to \$2.00.

No. 8F3508 Our price, regular size box, containing full month's treatment, only..... 45c
Additional information and explicit instructions will be sent with each box.
If by mail, postage extra, 8 cents.

SPECIAL DEPARTMENT OF TRUSSES

IMPORTANT REDUCTION IN TRUSS PRICES.

HAVING COMPLETED OUR NEW TRUSS FACTORY and employed the most expert operators in producing these appliances, we are today not only in a position to place at the disposal of our customers the finest grades, the most substantially made trusses, but in addition by installing many labor saving devices and the latest improved machinery for the manufacture of trusses, it has given us an opportunity to still further reduce our already very low prices on nearly every style of our trusses. We can now sell our trusses at lower prices than others can manufacture them, ours being always superior in quality, finish and workmanship. Being made by expert truss operators, we can always guarantee a perfect fit and comfortable appliances.

THE GENTLEMAN IN CHARGE OF THIS DEPARTMENT alone has made trusses by mail possible, and by following our rules for measurement he can not only fit you as accurately as you could be fitted by a physician at home, but, different from your physician or your druggist, who may not have your exact size or shape, he is able to have the truss made and adjusted to your exact requirements, and from his long experience, as soon as your order is received and examined, he understands your case thoroughly, can furnish you the exact size required, knows just what readjustment or changes are necessary, and as a result our customers really get in addition to receiving a truss at lowest factory price a professional service, which for comfort, health, money saving and general satisfaction is worth five times the price of the truss.

FROM THE LIMITED STOCK carried by the average druggist a professional man could not honestly fit and adjust a truss for one man in ten, for he would be unable to find the exact size, the exact shape and the proper adjustment, but the druggist or his clerk, in his eagerness to make the sale and get your money, will furnish you a truss which he claims is a fit at from \$2.00 to \$10.00, and for want of a professional man to study your case, select or make a truss to your exact size and adjust it to your case perfectly, you are compelled to pay this druggist three or four prices for a truss that is little better than nothing and very dangerous at the best.

WE MAKE A SPECIALTY OF FITTING TRUSSES and are prepared to offer to our customers unusual advantages in these goods. We employ only expert and thoroughly competent truss manufacturers, and we guarantee to send to any of our customers a perfectly fitting truss that will give satisfaction. A most important point is that we will save you from one to two hundred per cent on any truss you purchase. You take no risk in sending to us for a truss. You can try on our trusses, and if you are not satisfied, both as regards quality, comfort in wearing it, and saving in money, simply return the truss to us and we will **PROMPTLY RETURN YOUR MONEY.**

... HOW TO ORDER ...

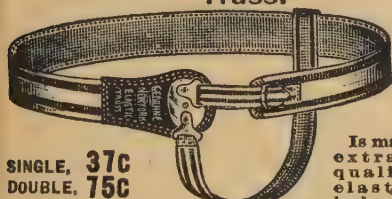
STATE YOUR HEIGHT AND WEIGHT, HOW LONG YOU HAVE BEEN RUPTURED, WHETHER RUPTURE IS LARGE OR SMALL,

also state number of inches around the body on a line with the rupture, say whether rupture is on RIGHT OR LEFT SIDE, OR BOTH.

SELECT TRUSS WANTED BY NUMBER.

ELASTIC TRUSSES.

The Genuine New York Elastic Truss.



**SINGLE, 37c
DOUBLE, 75c**

Is made of an extra good quality web elastic 1 1/2 inches wide, of

great strength and durability. Fitted with nickel fastenings, solid front and fine enamel pad, which is reversible, so it can be arranged for either right or left side. Remember that this truss is fitted with the very best improved safety clutch fastenings, the most reliable fastener made. The price of this style of truss elsewhere is from \$2.00 to \$2.50. We guarantee it to be superior in quality, workmanship and finish, and it will cost you but 37 cents.

No. 8F3510 New York Elastic Truss, reversible, single. Price..... 37c

No. 8F3511 New York Elastic Truss, reversible, double. Price..... 75c

The above truss can be furnished in youths' and adults' sizes at the prices quoted. Be sure to send with your order measurement around body on a line with rupture.

If by mail, postage extra, 20 cents.

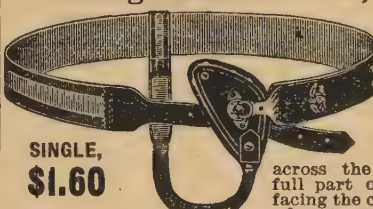
DO NOT FAIL to state on which side the rupture is located and give measurement around body on a line with the rupture.



**SINGLE, \$0.85
DOUBLE, 1.60**

No. 8F3514 Lea Special Elastic Truss, youths' or adults' sizes, single. Price..... \$0.85
No. 8F3515 Lea Special Elastic Single Truss, with Special Radical Cure Center Spring Pad, for adults only. Price..... 1.60
No. 8F3516 Lea Special Elastic Truss, youths' or adults' sizes, double. Price..... 1.60
No. 8F3517 Lea Special Elastic Double Truss, with Special Radical Cure Center Spring Pad, for adults only. Price..... 3.00
Be sure to send with your order measurement around the waist on a line with rupture, also state whether leather or silk covered pads are desired. If by mail, postage extra, 20 cents.

Dr. Walker's Approved French Pad Single Elastic Truss, \$1.60.



SINGLE, \$1.60

The most expensive elastic truss that can be produced. This truss is fitted across the body the full part of the pad facing the center. The advantages of this style of truss over other elastic trusses are as follows:

First—By fitting across the body and fastening on the center steel posts on the back of pad a center draft over the top of pad is produced, insuring, in all cases, the right kind of pressure.

Second—By hooking on the tie strap the pad tips produce upward and inward pressure at the same time. Dr. Walker's Approved French Pad Elastic Truss is, therefore, especially adapted for rupture which comes out egg shape, usually known as inguinal hernia, or light cases of scrotal rupture, where the intestines go down in the scrotum, called inguinal scrotal rupture. Fitted with rubber tubing understraps. Can be furnished in stuffed pad or water pad. In ordering state which kind is desired. Made of the finest, extra wide and heavy web elastic. Handsomely trimmed and stitched. This truss is reversible and adjustable.

No. 8F3512 Dr. Walker's Approved French Single Elastic Truss. Price..... \$1.60

No. 8F3513 Dr. Walker's Approved Truss, with Special Radical Cure Center Spring Pad. Price, \$2.90
If by mail, postage extra, 20 cents.

Lea's Special Elastic Truss.

A superior quality of a high grade elastic truss, made of the finest quality of heavy web elastic. It has a new style belt, adjustable at both ends so it can be lengthened or shortened as may be desired. It is fitted with improved safety clutch fastenings. Complete with the celebrated water pads, which can be supplied either leather or silk covered. These water pads are very popular, comfortable, are reversible, so that they can be arranged for either right or left side. This class of truss is never sold by others for less than \$4.00 or \$5.00, single, and as high as \$8.00 or \$10.00 for the double truss. We furnish them with a positive guarantee to our customers that they cannot get a better truss of this style, no matter how much they would be willing to pay, at the following low prices.

NOTICE—THE RADICAL, CURE SPRING PAD IS FOR USE OF ADULTS.

OUR UNQUALIFIED GUARANTEE.

WE GUARANTEE EVERY TRUSS SENT OUT BY OUR FIRM TO BE STRICTLY AS REPRESENTED AND OF THE HIGHEST GRADE OF ITS KIND.

WE GUARANTEE that our prices are one-fourth to one-tenth of the prices charged by others and that, taking each style as a class, you cannot get a higher grade, finer or more substantial material or better fitting truss, no matter what price you would be willing to pay. We will send any of our trusses on request for comparison with trusses of other houses, and, if you do not find that our appliances are better in material, workmanship and fit, if you cannot see at a glance that you can save from \$2.00 to \$10.00 on our trusses (the saving depending on the style of truss you wear) you can return our truss at our expense and the full amount you have paid for it will be returned to you for the asking.

THERE IS PROBABLY NO OTHER ARTICLE OF MERCHANDISE, nothing in the medical or surgical line which sells at such an exorbitant price as trusses, nothing on which the original cost to manufacture has been so utterly disregarded in arriving at the selling price. It seems ever since trusses have been made it has been the custom of everyone whose hands they pass through, from the original manufacturer to the final retailer, to exact an exorbitant profit, until a truss that really costs from 60 cents to \$1.00 to make, has and is now being retailed everywhere at from \$2.50 to \$10.00 and even upward.

WE CHANGE ALL THIS. We quote you the very highest grade trusses on the market, put every truss out under our binding guarantee, and name a price barely covering the actual cost to manufacture, manufactured under the direct supervision of our own professional man, thus insuring for you the very best grade of goods possible to manufacture, and saving you all the profit that the manufacturer, jobber, retailer and physician have heretofore added to make up a BIG FANCY PRICE.

SPECIAL NOTICE. Do not be misled by houses imitating our illustrations of trusses and quoting apparently low prices, but furnishing you a different, inferior, cheaply made article. Nice pictures can easily be made but on all leather covered trusses and out whether they are covered with cheap red leather or pure calfskin. Every truss we furnish is the highest grade of its kind, and our low prices do not mean cheaply made trusses. We recommend that when you buy a truss, order one from us, and one from any other firm, and compare them. If you do not find that our truss is better made, better quality of leather and spring, better workmanship and finish than trusses advertised and supplied by others, you may return ours, and we will not only refund you the amount paid for truss, but will pay expense of shipping both ways.

Dr. Walker's Approved French Pad Double Elastic Truss, \$2.15.



DOUBLE, \$2.15

Has all the advantages, as explained in the description of the single truss, and is furnished with double rubber tubing under straps. It is adjustable in width, and also enables you to get the proper angle in the groin, thus making this double elastic truss the easiest and most comfortable in existence.

No. 8F3519 Dr. Walker's Approved French Pad Double Elastic Truss. Price..... \$2.15
No. 8F3520 Dr. Walker's Approved Double Elastic Truss with Water Pads. Price..... \$2.60
No. 8F3521 Dr. Walker's Double Elastic Truss, with Radical Cure Center Spring Pad. For adults only. Price..... (Postage extra, 20 cents)..... \$4.15

The Genuine Lever Elastic Truss.



DOUBLE, \$2.10

The Genuine Lever Elastic Truss has many valuable features, the most important of which is the fact that by means of the lever appliance, extra pressure may be obtained in cases of severe rupture. The Lever Elastic Truss always gives satisfaction. Can be used for both single and double rupture. The belt is 1 1/2 inches wide, made of the very best web elastic. Solid leather casing and brass trimmings. Fine enameled finished double pads on one plate, as shown in illustration.

No. 8F3522 The Genuine Lever Elastic Truss. Price, complete..... \$2.10
No. 8F3526 The Genuine Lever Elastic Truss, with water pad. Price..... \$2.70
No. 8F3527 The Genuine Lever Elastic Truss, with Radical Cure Center Spring Pad. For adults only. Price..... \$4.10
If by mail, postage extra, 20 cents.
Sold under a positive guarantee that no better truss of this style could be obtained anywhere, no matter what price you would be willing to pay.

SPRING TRUSSES.**Calf Leather Covered French Spring Truss.**Single,
40cDouble,
85c

This illustration will give you an idea of the appearance of our single calf leather covered French truss, which we can furnish you at the extremely small price of 40 cents. The double plain leather covered French truss costs only 85 cents. These trusses cannot be duplicated at three and four times the price if bought elsewhere, and, although we supply them to our customers at a nominal figure, they are high grade, well made, leather covered spring trusses and give good satisfaction. Even at our low prices we sell this truss with a guarantee that it will fit perfectly, and, if not entirely satisfactory when you receive it, you can return it at our expense and we will cheerfully refund your money.

NOTE—Do not confuse this truss with those in other catalogues. Our truss is covered with genuine calfskin and not with cheap colored leather.

No. 8F3528 Calf Leather Covered Spring French Truss, single. Price 40c

No. 8F3529 Calf Leather Covered Spring French Truss, double. Price 85c

If by mail, postage extra, 20 cents.

In ordering the single truss, be sure and state where the rupture is located (if on the right or left side). Also give in all cases the measurement around body on a line with rupture.

Fine French Calf Leather Covered Truss.Single,
\$1.25Double,
\$2.65

Contains the very best new process tempered steel springs, the finest quality of heavy calfskin cover, silk double stitching, extra wide and soft edges, hand made hair pad, white casing padded inside. The handsomest, most substantial and comfortable fine French spring truss that money can produce. Not reversible. When ordering be sure to state side on which the rupture is located (right or left); also measurement around body on a line with rupture.

NOTE—Beware of the cheap red leather covered truss quoted in other catalogues at a few cents below our prices. Our truss is covered with genuine calfskin and double instead of single stitched. Compare illustration with other catalogues.

No. 8F3534 Fine French Leather Covered Spring Truss, single. Price \$1.25

No. 8F3535 Fine French Leather Covered Spring Truss, double. Price 2.65

If by mail, postage extra, 20 cents.

Sold under a positive guarantee that no better truss of this style could be obtained anywhere, no matter what price you would be willing to pay.

Dr. Walker's Approved Fine French Leather Covered Spring Truss.Single
\$1.35

With or without new patent adjustment. This truss has fine Russia calf covering and is furnished with fine water pad or stuffed pad to make it soft and comfortable for wearer.

This truss has a special feature by which it may be adjusted to any angle to suit the position of the rupture, by releasing the thumbscrew that goes through the nickel steel neck into the pad, thereby allowing pad to revolve as on a pivot.

No. 8F3540 Dr. Walker's Approved Fine Leather Covered Spring Truss, single. Price \$1.35

If by mail, postage extra, 20 cents.

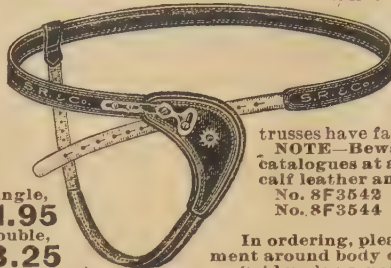
In ordering, state side on which rupture is located (right or left), also give measurement around body on line with rupture.

Sold under our positive guarantee that no better truss of this style could be obtained anywhere, no matter what price you would be willing to pay.

Unless otherwise specified by the customer we will send the leather covered stuffed pads in all cases.

SPECIAL NOTICE.

DO NOT BE MISLED by houses imitating our illustrations of trusses and quoting apparently low prices, but furnishing you a different, inferior, cheaply made article, without guarantee of fit or wear.

An Extra Fine Scrotal Truss.Single,
\$1.95
Double,
\$3.25

This Scrotal Truss is extra fine and most carefully made, complete in every respect and is highly recommended for that class of rupture, which is difficult to hold. Even the worst cases can be made comfortable for the patient by wearing this truss. It will always give satisfaction. The fine steel springs are covered with Russia leather; pads are soft and adjustable and in many cases will hold the rupture where all other styles of trusses have failed. Furnished for single and double rupture.

NOTE—Beware of the cheap red leather covered truss shown in other catalogues at a trifle cheaper price. Our truss is covered with genuine calf leather and double stitched. Compare cuts with other catalogues.

No. 8F3542 Extra Fine Scrotal Truss, single. Price \$1.95

No. 8F3544 Extra Fine Scrotal Truss, double. Price 3.25

If by mail, postage extra, 20 cents.

In ordering, please give side on which rupture is located; also measurement around body on a line with the rupture.

Sold under a positive guarantee that no better truss of this style could be obtained anywhere, no matter what price you would be willing to pay.

Unless otherwise specified by the customer, we will send leather covered stuffed pads in all cases.

Dr. Walker's Approved Fine French Leather Covered Spring Double Truss.Double,
\$2.75

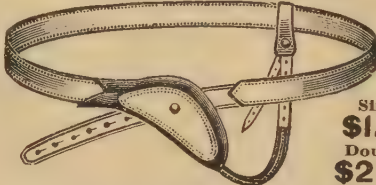
The style, material and finish of this appliance is the same as the single Dr. Walker's Fine French Covered Truss, but with the additional spring back pad, as shown in illustration, which is soft, pliable, and makes this double truss very comfortable. The regular selling price of this style double truss is from \$6.00 to \$9.00.

No. 8F3550 Dr. Walker's Approved Fine French Leather Covered Spring Double Truss. Price \$2.75

If by mail, postage extra, 20 cents.

Sold under a positive guarantee that no better truss of this style could be obtained anywhere, no matter what price you would be willing to pay.

Unless otherwise specified by the customer, we will send leather covered stuffed pads in all cases.

Fine German Truss.Single
\$1.35
Double,
\$2.45

In cases of rupture which are exceedingly difficult to be held in position the Fine German Truss is especially recommended. This is a spring truss, leather covered, with scrotal pad. It is fitted with an additional understrap, which holds the pad in position and which prevents the moving of the pad. Consequently it will hold the rupture better than most any other style of belt, yet it is comfortable and very effective in the treatment of rupture.

No. 8F3552 Fine German Truss, for rupture that is difficult to hold, single. Price \$1.35

No. 8F3554 Fine German Truss, for double rupture, double. Price \$2.45

If by mail, postage extra, 20 cents.

In ordering the Single Fine German Truss be sure and state the side on which the rupture is located, whether right or left; also give measurement around body on a line with rupture in all cases.

Sold under a positive guarantee that no better truss of this style could be obtained anywhere, no matter what price you would be willing to pay.

Unless otherwise specified by the customer, we will send leather covered stuffed pads in all cases.

The Peerless Improved French Extension Spring Truss.Single,
\$1.60
Double,
\$3.75

This truss is manufactured of heavy calfskin, padded inside, and tire casing, double silk stitched, with hand made hair pad preventing its cutting the body. The belt is of the finest spring steel, leather covered, easy and comfortable. Pad can be extended and placed exactly in the proper position. Fine nickel trimmings. The pad is not reversible, but adjustable. Always state where rupture is located (right or left side) and give measurement around body on a line with the rupture. Sold under a positive guarantee that no better truss of this style could be obtained anywhere, no matter what price you would be willing to pay.

No. 8F3560 Peerless Improved French Extension Spring Truss, single. Price \$1.60

No. 8F3562 Peerless Improved French Extension Spring Truss, double. Price \$3.75

If by mail, postage extra, 20 cents.

Ball and Socket Truss.Single,
\$1.15Double,
\$2.10

Ball and Socket Truss

or Set Screw Imperial.

Made of the finest tested

steel springs, covered with Russia leather; highly polished nickel mountings; is reversible; can be arranged for either right or left side, and the pads can be placed in any position desired, and when so placed are held firmly by a perfect fastener. This style of truss has in late years found many admirers, and those who have given same a trial prefer it often to any other style of appliance for the treatment of rupture. The fact that the pad can be placed in almost any position is a very good feature, appreciated by all.

No. 8F3567 Ball and Socket Truss, single \$1.15

No. 8F3568 Ball and Socket Truss, double 2.10

If by mail, postage extra, 20 cents.

In ordering, always give measurement around body on line with rupture.

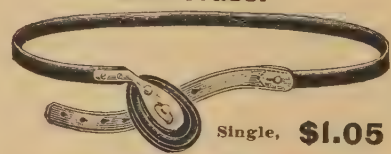
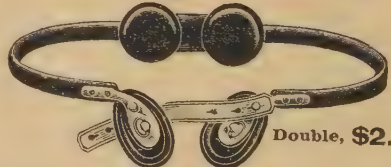
HARD RUBBER TRUSSES.

HARD RUBBER TRUSSES HAVE MANY ADVANTAGES, AND A LARGE NUMBER OF OUR CUSTOMERS PREFER THIS STYLE OF APPLIANCE.

THEY ARE ALWAYS CLEAN, ARE NOT AFFECTED

BY PERSPIRATION NOR BY HEAT OR COLD.

They are free from any unpleasant odor and can be easily shaped and adjusted. We carry only the finest grade of hard rubber trusses and supply them at such very low prices that even those in moderate circumstances can now afford to secure for themselves the very best, the very finest hard rubber trusses at the extremely low prices offered below.

Dr. Walker's Oval Pad Hard Rubber Truss.Single, **\$1.05**Double, **\$2.15**

Especially recommended where the rupture comes out shaped like an egg. This small oval pad will easily fit in the right place, and will retain that class of ruptures better than any other style of pad. When applied constantly for at least a reasonable length of time a complete cure can be established. Adjustable pad; high grade hard rubber spring; finely finished nickel plated attachments; hard rubber oval pad, with two set screws.

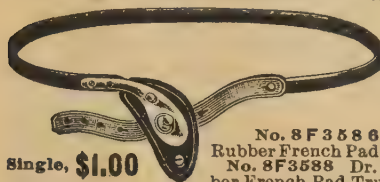
No. 8F3580 Dr. Walker's Oval Pad Hard Rubber Truss, single. Price \$1.05

No. 8F3582 Dr. Walker's Oval Pad Hard Rubber Truss, double. Price \$2.15

If by mail, postage extra, 20 cents.

When ordering, state location of rupture, whether on right or left side, also give measurement around body on line with rupture.

Sold under a positive guarantee that no better truss of this style could be obtained anywhere, no matter what price you would be willing to pay.

Dr. Walker's Hard Rubber French Pad Truss.

Single, \$1.00

No. 8F3586 Dr. Walker's Hard Rubber French Pad Truss, single, \$1.00
No. 8F3588 Dr. Walker's Hard Rubber French Pad Truss, double, \$2.15

If by mail, postage extra, 20 cents.

Sold under a positive guarantee that no better truss of this style could be obtained anywhere, no matter what price you would be willing to pay.

In ordering, state location of rupture, whether on right or left side, also give number of inches around body on a line with the rupture.

The Solid Comfort (Hood's) Hard Rubber Truss.

\$1.75

This is an elegant hard rubber single truss, especially recommended by all truss experts and scientific truss fitters of the world. Before putting on this truss, the rupture should always be returned into the inguinal ring, placing truss in position, the pad right over the spot where the rupture is located. Then fasten the truss at the back. This truss not only cures rupture quicker than any other appliance, but prevents a breach or rupture on the opposite side. It has a small flat pad on the opposite side from the rupture, known as a "blind" pad, which will save you from a double rupture. Once adjusted it usually proves to be the most comfortable and safest truss for single rupture.

No. 8F3590 The Solid Comfort Hard Rubber Truss, for single rupture. Price, \$1.75
No. 8F3592 Double Truss. Price, \$1.75

If by mail, postage extra, 20 cents.

Sold under a positive guarantee that no better truss of this style could be obtained anywhere, no matter what price you would be willing to pay.

In ordering, state location of rupture, whether on right or left side, also give number of inches around body on a line with the rupture.

The Solid Comfort Truss with Radical Cure Pads.

We now supply the best truss ever offered. A combination of the Solid Comfort truss with Radical Cure hard rubber center spring pad.

This new Radical Cure pad will cure almost any rupture within a reasonable length of time and the patient, if moderately careful after he is cured, will remain cured beyond question.

No. 8F3595 Solid Comfort Truss with Radical Cure center spring pads, for single rupture. For adults only. Price, \$3.45

No. 8F3596 Solid Comfort Truss with Radical Cure center spring pads, for double rupture. For adults only. Price, \$3.90

If by mail, postage extra, each, 4 cents.

The Genuine Radical Cure Truss.

Single, \$3.15

Double, \$4.55

For adults only.

There are many so called Radical Cure trusses on the market but very few possess the merit claimed for them and that can positively be found in our genuine Radical Cure Truss. Owing to the wonderful influence of the pad, which is constructed on the most advanced ideas of truss experts, the Radical Cure truss will not only serve the purpose of holding up the rupture better than any other similar appliance but it will, even in cases of old standing, reduce the rupture and gradually affect an absolute cure in many of the most difficult cases, if worn properly for a reasonable length of time.

The Radical Cure Truss is made of best spring steel with a wide orange calfskin leather cover padded inside, top and bottom edges of the new style roll finish, that will prevent the edges from cutting into the skin. A handsome practical truss made of the best material, in the most approved manner, for which truss fitters everywhere charge from \$15.00 to \$25.00. We furnish it to you for \$3.15, with full adjustment, so that the pad can be placed in the exact position required; that is, higher up, or lower down, or more towards the right, or more towards the left, making it possible for the patient to shift the pad to any position within reasonable limits, so that you can get yourself to perfection and save for yourself from \$10.00 to \$20.00, which truss fitters usually charge for this service.

This Radical Cure Pad has a soft leather covered outer rim with a stationary hard rubber inner pad on metal plate back adjustable in every direction and can be used for either the right or left side.

No. 8F3598 Radical Cure Truss with stationary hard rubber center pad, single. Price, \$3.15
No. 8F3599 Radical Cure Truss with stationary hard rubber center pad, double. Price, \$4.55

If by mail, postage extra, 20 cents.

With or without new Patent Adjustment.

Dr. Walker's Hard Rubber French Pad Truss for Scrotal Rupture. The pad can be adjusted to any angle; raised and lowered to reach the conditions of the patient. The shank attachment is so called malleable, and can be bent to suit. Fine hard rubber springs; highly finished nickel plated attachments; hard rubber French pad. Clean and comfortable.



Double, \$2.15

Infants' Soft Rubber Umbilical Truss with an

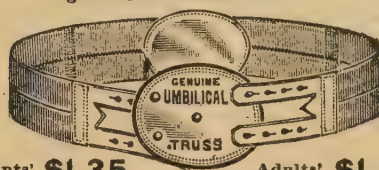
inflatable pad. An excellent truss for very young infants. Sizes, 10 to 17 inches inclusive. It consists of a soft rubber belt which laces in the back. The pad, which covers the navel, is inflated through the rubber tube and when filled, the tube is tied with a soft string to prevent the escape of air from the pad. Give the circumference of the patient's body when ordering.

No. 49F3462 Price, \$1.00

If by mail, postage extra, 3 cents.

Umbilical Trusses.

Regular \$5.00 Truss for \$1.75.



Infants', \$1.35

Adults', \$1.75

We show in this illustration our Genuine Elastic Umbilical Truss, which is recommended by physicians as the very best truss for umbilical rupture. It is made of the strongest quality of elastic truss webbing, calf and kid pads. A more comfortable truss cannot be found to wear. An inferior quality of this truss is found in the market selling for \$6.00 each. If in need of such a truss send to us for it and examine it. You will be satisfied and save lots of money.

No. 8F3604 Adults' size Price, \$1.75

No. 8F3605 Infants' size. Price, \$1.35

If by mail, postage extra, 20 cents.

Heavy Elastic Truss Webbing.

Heavy elastic, for trusses, artificial limbs, etc.

No. 8F3613 Width, 3/4 inch. Price, per yard, 7c
No. 8F3614 Width, 1 inch. Price, per yard, 11c
No. 8F3615 Width, 1 1/4 inches. Price, per yard, 16c
No. 8F3616 Width, 1 1/2 inches. Price, per yard, 19c
No. 8F3617 Width, 2 inches. Price, per yard, 25c

Covered Elastic Bandages.

This is made of rubber thread and soft lisle thread; best quality, making a soft bandage that is light and porous.

No. 8F3619 2 in. wide by 9 ft. long (stretched). Price, 25c
No. 8F3620 2 in. wide by 15 ft. long (stretched). Price, 40c
No. 8F3621 2 in. wide by 24 ft. long (stretched). Price, 55c
No. 8F3622 2 1/4 in. wide by 9 ft. long (stretched). Price, 30c
No. 8F3623 2 1/4 in. wide by 15 ft. long (stretched). Price, 45c
No. 8F3624 3 in. wide by 9 ft. long (stretched). Price, 40c
No. 8F3625 3 in. wide by 15 ft. long (stretched). Price, 55c

If by mail, postage extra, 3 cents.

Surgeons' Bandages.

Surgeons' Bandages, made of pure gum rubber, carefully selected and thoroughly seasoned. They will retain their strength and elasticity for years.

No. 49F3551 2 in. wide by 9 ft. long. Price, \$0.36
No. 49F3552 2 in. wide by 12 ft. long. Price, .53
No. 49F3553 2 in. wide by 15 ft. long. Price, .70
No. 49F3554 2 in. wide by 18 ft. long. Price, .90
No. 49F3555 2 1/4 in. wide by 9 ft. long. Price, .46
No. 49F3556 2 1/4 in. wide by 12 ft. long. Price, .72
No. 49F3557 2 1/4 in. wide by 15 ft. long. Price, .93
No. 49F3558 3 in. wide by 9 ft. long. Price, .58
No. 49F3559 3 in. wide by 12 ft. long. Price, .88
No. 49F3560 3 in. wide by 15 ft. long. Price, 1.09

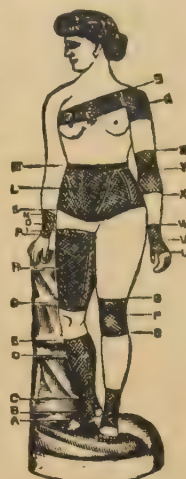
Weight, per roll, from 3 to 6 ounces.

Our Elastic Stockings, Bandages, Suspensories and Abdominal Belts.

Cost only from one-half to one-third what other firms charge. We guarantee quality and workmanship to be the best. You can get nothing better at double the price at which we sell these goods.

For the relief of varicose veins; weak, swollen or ulcerated limbs; corpulency; abdominal weakness and tumors. As rubber goods spoil with age, these Elastic Stockings and Belts to wear will should be made of fresh material. We make these goods only to order. As soon as we receive an order from a customer for elastic stockings, belts or other elastic goods, we at once send it to our factory and have the article manufactured exactly according to measurements given. We guarantee perfect fit and goods that are actually fresh. Anyone who has had trouble in obtaining either serviceable or good fitting stockings is requested to give us a trial.

Take measurements carefully at each letter as indicated in the illustration; also give the length from the lowest letter to the highest. For example: A garter stocking you would take circumference at A, B, C, D and E; also the length from floor to E inside limb. For stockings extending above and below knee be sure to take size at F, also length from lowest point to F, and from F to highest point. For thigh knee cap give circumference at E, F, G, H and I; also length from E to F and from F to H. For hand piece give circumference at U, V, W, and length from U to W. Also state whether for right or left hand. Give us the exact measurements, which should be taken, if possible, in the morning. We allow for expansion. Prices for Single Stocking or Pieces.



Fine Silk Cotton

No. 49F3499 Hand Piece, U. V. W. \$1.35
No. 49F3500 Shoulder Piece, S to U. 4.00 3.20
No. 49F3501 Thigh Stocking, A to L. 4.95 3.90
No. 49F3502 Thigh Legging, O to L. 3.90 3.40
No. 49F3503 Thigh Piece, G to I. 1.50 1.10
No. 49F3504 Knee Stocking, A to G. 3.80 2.50
No. 49F3505 Knee Legging, O to G. 2.90 2.45
No. 49F3506 Knee Cap, E to G. 1.60 1.15
No. 49F3507 Garter Stocking, A to E 1.95 1.40
No. 49F3508 Garter Legging, O to E. 1.50 1.15
No. 49F3509 Ankle, A to O. 1.50 1.15
No. 49F3510 Wristlet, N to P. .75 .55
No. 49F3511 Abdominal Belt, K to M 5.25 4.50
No. 49F3512 Thigh Knee Cap, E to I 2.75 2.10

If by mail, postage extra, 8 cents.

Abdominal Supporter, No. 1.

Covered Elastic Abdominal Supporter, made of soft lisle thread, interwoven with protected rubber thread, making it superior to any other supporter of its kind; may be washed in lukewarm water and thereby kept clean; is very light and comfortable. Weighs about 2 ounces. Made in all sizes to order.

No. 8F3650 Price, 8 inches wide, 85c

No. 8F3651 Price, 10 inches wide, 95c

No. 8F3652 Price, 12 inches wide, \$1.10

If by mail, postage extra, 10 cents.

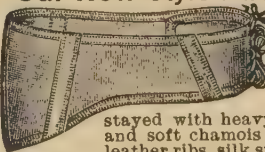
Abdominal Supporter.

Abdominal Supporters. Made of covered elastic front and firm sateen back, giving excellent support. A very comfortable supporter in case of corpulency and regnancy. Has two stays in front which prevents drawing up or wrinkling. Knit extra heavy at top and bottom. We allow for pressure. Sizes, 32 to 44 inches. Give measurement around the body.



No. 8F3895 Egyptian thread. Price, \$1.10
No. 8F3896 Silkoline. Price, 1.30
No. 8F3897 Pure lila silk. Price, 2.20

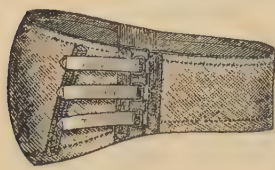
If by mail, postage extra, 13 cents.

Our New Style Abdominal Belt.

This, our new style Abdominal Belt as illustrated, is made of finest Sarden's medicated belt canvas cloth, nicely bound, stayed with heavy leather on outside, and soft chamolais skin strips on inside, leather ribs, silk stitched, metal eyelets to lace. No stronger abdominal belt made, and our price barely covers the cost of material and labor, with but our one small profit added. Sizes, 32 to 44 inches. Give measurement around the body.

No. 8F3900 Price, \$1.10

If by mail, postage extra, 10 cents.

Abdominal Belt.

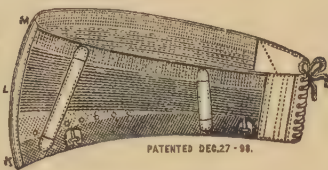
No. 49F3469 Abdominal Belt, made of strong silk elastic, with soft leather trimmings and bracing. Give measurements at K, L and M., as per measurements of body as illustrated on page 861. We guarantee to fit. Only made to order. Price.....\$2.75

If by mail, postage extra, 13 cents.

Our Leader Abdominal Belt.

PATENTED.

Our Leader Supporter is full fashioned through-out, kid trimmed, stayed in back and laced in back. Double top and bottom. Aluminum stays and will not rust or corrode. Freely ventilated. No better, or finer supporter can be made at four times our price. Sold everywhere from \$8.00 to \$12.00.



PATENTED DEC. 27 - '91.

No. 8F3902 Best Egyptian thread, sizes, up to 40 inches. Price.....\$3.10

Sizes, 40 to 44 inches. Price.....3.60

Sizes, 44 to 50 inches. Price.....4.10

No. 8F3903 Fine silk, sizes up to 40 inches. Price.....\$3.50

Sizes, 40 to 44 inches. Price.....4.10

Sizes, 44 to 50 inches. Price.....4.60

If by mail, postage extra, 13 cents.

Hygienic Abdominal Belt.

No. 49F3473 Our Hygienic Abdominal Belt. Especially recommended for support, and at the same time to increase the temperature or natural warmth around the abdomen, thus affording the best protection for stomach, bowels and kidneys during the trying periods of cold winters. They are made of highly medicated scarlet flannel with stays, can be easily kept clean and in a sanitary condition. Price.....\$1.00

If by mail, postage extra, 10 cents.

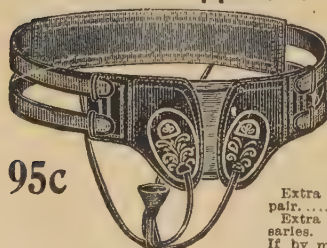
Favorite Obesity Belt.

Made of strong moleskin cloth that yields sufficiently to assist shaping the abdomen, thereby giving comfort and the support required. Our obesity belts are resorted to advantage by corpulent people, both ladies and gentlemen, and will reduce corpulency quickly and permanently. They will give shape to the pendulous or relaxed abdomen. They are fitted with strong elastic side straps and stays. In sending your order be sure to give your measure at the largest circumference around the abdomen.



No. 8F3904 Our Favorite Moleskin Cloth Obesity Belt. Price.....\$1.19

If by mail, postage extra, 12 cents.

Improved Abdominal and Uterine Supporter.

95c

Extra fine pebbled morocco or russet leather with elastic side straps. New form pessary of highly polished hard rubber held in position by strong smooth rubber tubing, made in all sizes.

No. 8F3750 Price.....95c

Extra tubes. Price, per pair.....25c

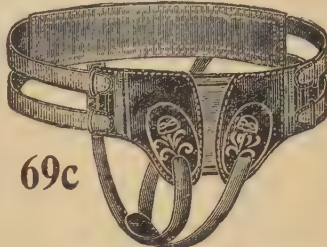
Extra hard rubber pessaries. Price, each.....40c

If by mail, postage extra, 20 cents.

When ordering, give circumference of abdomen at largest part.

WE LET YOU SHARE IN THE PROFITS

of this business, and you really cannot afford to buy elsewhere. Our prices are guaranteed lower than those asked by any other concern, our goods are guaranteed the highest quality, we guarantee to save you money on every purchase, and you get a PROFIT SHARING CERTIFICATE good for something valuable, as shown on pages 1 and 2.

The London Abdominal Supporter.

69c

If by mail, postage extra, 20 cents.

When ordering, give circumference of abdomen at largest part.

Laced Spinal Shoulder Brace.

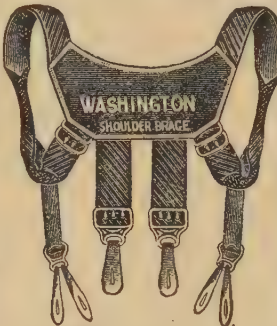
This is a perfect brace for supporting the back, and at the same time drawing the shoulders back so as to expand the chest and throw the body into an erect, graceful position. All tendency to round shoulders is thus avoided, and this to young people in the period when the bones and muscles are growing and hardening, is of the utmost importance.

No. 8F3756

Price.....78c

If by mail, postage extra, 19 cents.

Order small, medium or large length as wanted.

**S., R. & Co.'s Improved Washington Shoulder Brace.**

No. 8F3758 Price.....68c

If by mail, postage extra, 15 cents.

Order small, medium or large length as wanted.

This brace is well arranged to draw the shoulders gently back without cutting or chafing under the arms, thus inclining the body to a graceful, correct position, expanding the chest and correcting all tendency to stooping or round shoulders. Made of strong silk webbing, calf back; webbing rolled under arms so as not to cut. Suspender attachment is of the strongest and finest material.

**J. P. Suspensory, Single Band.**

Large, Medium and Small. No. 8F3766 Cotton Sack. Price.....10c

No. 8F3768 Silk Sack. Price.....25c

If by mail, postage extra, 4 cents.

O. P. C. Suspensory.

Automatically adjustable and never fails to fit and give satisfaction; for comfort, security, durability and elegance, the best in the world. Order by number. Give size, large, medium or small.

No. 8F3770 No. 2, lisle. Price.....60c

No. 8F3772 No. 3, silk. Price.....90c

No. 8F3774 No. 4, all silk. Price.....\$1.25

If by mail, postage extra, 4 cents.

No. 8F3776 No. 5, all silk, fancy colors. Price.....(By mail, postage extra, 5c).....\$3.00

Safety Suspensory.

The construction of the Safety secures a perfect self adjusting sliding loop suspensory, which enables the sack to be detached for washing; no buckles on sack. Assorted sizes: large, medium and small.

No. 8F3778 Safety English web sack, elastic band. Price.....46c

No. 8F3780 Safety bolting silk sack elastic band. Price.....56c

No. 8F3782 Safety knitted silk sack, elastic band. Price.....(If by mail, postage extra, 2c).....66c

**OUR QUALITY AND PRICE GUARANTEE.**

WE GUARANTEE OUR PRICES for like quality to be lower than any other house in America. In comparing our catalogue with other houses, when another house quotes as low or a lower price than we, we guarantee that you will find a wide difference in quality in our favor. If you send us an order and do not find this difference in quality in our favor in every instance, you can return the goods to us at our expense, and we will immediately return your money.

NO MORE COUGHS AND COLDS.

Wear a Royal Frostproof Chamols Jacket, sure protection against coughs, colds, pneumonia and all chest and lung troubles.

Only \$1.42 for the genuine Royal Frostproof Chamols Jacket, warm, light and comfortable, the most sensible garment ever devised. You cannot make a better investment during the fall and winter season.

The Royal Frostproof Chamols Jacket is made for either men or women. The vest is made of the very best grade of chamols skin, which is the best cold resister known, and it is lined with the finest grade of fine flannel. It is carefully made and will last season after season. The seams, buttonholes and all parts of the vest are made in the most workmanlike manner. It is easy to wear, light, soft, pliable and comfortable, and does not interfere in any way with the wearing of other garments.

The knitted self adjusting sides insure a perfect fit. Each jacket nicely put up in a handsome carton. Look out for imitations. The Royal Frostproof Chamols Jacket is extensively imitated, but the Royal is the best of them all. It is the lowest in price and yet the best in quality.

The Royal Frostproof Chamols Jacket is handsome in appearance. It is a thorough protection to the lungs and chest, and at our extremely low price of \$1.42 is an extraordinary value.

No. 8F3790 Royal Frostproof Chamols Jackets for Men. Sizes, 34 to 44 in. chest measure. Price. \$1.42

No. 8F3792 Royal Frostproof Chamols Jackets for Women. Sizes, 32 to 38 in. bust measure. Price. \$1.42

Be sure to state size wanted, the number of inches around chest. If by mail, postage extra, 8 cents.



We are the only house supplying the GENUINE FROSTPROOF CHAMOIS JACKETS with Patent Self Adjusting Side Pieces.

Hygienic Paper Vests.

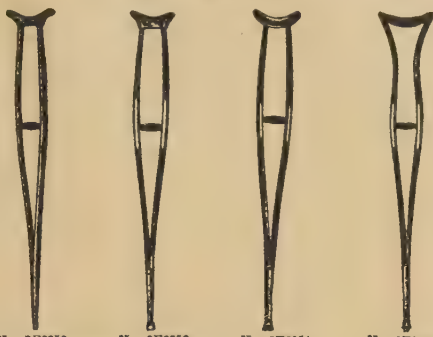


The paper from which these vests are made is especially prepared from wood fiber, which lends it a tenacity that is truly remarkable and at the same time gives a flexibility which permits the paper readily to conform to every movement of the body. When to these advantages is added the extreme lightness of the material, it will be seen that paper clothing makes an ideal covering for the body during the cold days of winter. These vests are a perfect substitute for the heavier, more bulky and expensive chamoms and flannel vests on the market. Hunters, sportsmen, prospectors, policemen, motormen, teamsters, and in fact anyone whose business or occupation takes them out of doors in cold or inclement weather, find these vests a great comfort and preserver of health. Always order one size larger than vest. Be sure to state size wanted.

No. 8F3800 Hygienic Paper Vests for Men, sizes, 36 to 46 inches, bust measure. Price....45c

No. 8F3802 Hygienic Paper Vests for Women, sizes, 34 to 40 inches, bust measure. Price..45c

CRUTCHES.



No. 8F3850 No. 8F3852 No. 8F3854 No. 8F3856
Plain, made of maple. The staff is split two-thirds its length from the top, bent to shape and held in shape by a hardwood hand piece, riveted and mortised to the arm piece, no ferrule. Made in sizes from 30 to 58 inches, every inch.

No. 8F3850 Price, per pair.....2.66c
Selected maple stock, made of two pieces, glued together at lower third of crutch and reinforced by ferrules. Bent and held in shape by hardwood hand piece, riveted and mortised arm piece. Nickel plated screw ferrule at the bottom and supplied with a screw rubber tip. Made in sizes from 42 to 56 inches, every inch.

No. 8F3852 Price, per pair.....\$1.60
Selected shaped maple stock, made similar to No. 8F3852. The staff is shaped and finely finished. The arm piece is well rounded and most comfortable; known as the "Cow Horn" crutch. Nickel plated screw ferrule and screw rubber tip. Made in sizes from 42 to 56 inches, every inch.

No. 8F3854 Price, per pair.....\$2.25
Extra selected maple stock, made similar to No. 8F3852, except instead of having a hardwood arm piece, it is supplied with an elastic leather arm piece filled with curled hair. The wood is of highly polished natural finish. At the lower end is supplied a clutch socket into which a special rubber tip is secured. Made in sizes 46 to 56 inches, every inch.

No. 8F3856 Price, per pair.....\$4.00
Selected rosewood stock, otherwise the same as No. 8F3850.

No. 8F3858 Price, per pair.....\$6.00
Rubber Crutch Bottoms.
For use on Crutch No. 8F3850.
No. 8F3860 Rubber rasp style. Crutch tips or bottoms. Made in 1/2 inch and 1 inch diameter.
Price, per pair.....16c
If by mail, postage extra, 5 cents.

Screw Socket Crutch Rubbers.
For use on Crutches No. 8F3852 and No. 8F3854.
No. 8F3862 Diameter screw, 1/2 inch; diameter base, 1 1/2 inches; length, 1 1/2 inches. Price, per pair.....12c
If by mail, postage extra, 4 cents.

Jaw Socket Crutch Rubbers.
No. 8F3864 To use on Crutches No. 8F3850 and No. 8F3858.
Size Diameter Length Per pair
Small 1/2 inch 1 inch 9c
Medium 1 inch 1 1/2 inches 18c
Large 1 1/2 inches 2 inches 22c
If by mail, postage extra, 4 cents.

Metal Crutch Sockets.
No. 8F3866 Metal Crutch Sockets, nicely finished, medium size. Price, per pair.....72c
No. 8F3868 Whitmore's Patent Crutch Sockets, nickel plated. Price, per pair.....\$1.25
If by mail, postage extra, 4 cents.

Artificial Legs at Half Price.

More than 500 artificial legs, the best artificial legs made, have been furnished to customers at a saving of from \$40.00 to \$60.00. If you need an artificial leg, do not buy or order one until you have first seen our Special Artificial Leg Pamphlet. It will give you plain but complete information on the latest, best and most improved artificial legs. We can save you from \$40.00 to \$60.00 and guarantee to furnish you the best, the most practically constructed—in fact the highest grade artificial legs that can be made.

Do not fail to send for our Artificial Leg Pamphlet, sent free to our customers on request.

Improved Extension Shoe for Short Legs.

OUR LATEST IMPROVED EXTENSION FOR SHORT LEG MAKES BOTH FEET LOOK ALIKE.



Foot, instep and ankle look like the perfect one. You can wear ready made shoes, high or low cut, same as any.

one. You stand and walk erect. Men can wear trousers legs of equal length. Ladies can pick up their skirts without showing deformity. Send well fitting shoe with order.
No. 49F6800 Price for Extension for 5-inch shortening, each.....\$17.40
No. 49F6801 Price for Extension for 5 1/2-inch to 6-inch shortening, each.....19.80
No. 49F6802 Price for Extension for 7-inch to 8-inch shortening, each.....23.80
No. 49F6803 Price for Extension for 8 1/2-inch to 10-inch shortening, each.....25.75
No. 49F6804 Price for Extension for 10 1/2-inch to 12-inch shortening, each.....28.75

Arrowsmith Arch Prop.

FOR FLAT FEET.
Are you troubled with flat feet or from broken joint arch or instep? With the Arrowsmith Arch Prop. for flat feet, you cannot only walk with ease and comfort, but this arch prop will positively remove the trouble entirely. The Arrowsmith Arch Props are adjustable and when once adjusted will retain the shape required. When ordering, state whether for men, women or children and also if you wear a wide, extra wide or narrow shoe. Single prop one half of the price quoted below. If only one prop is ordered always state whether for right or left foot.
No. 49F2790 Men's Size. Price, per pair.....\$2.40
No. 49F2791 Women's and misses' size. Price, per pair.....\$2.25
No. 49F2793 Children's and infants' size. Price, per pair.....\$2.00

Steel Extension for Short Legs.

Consists of a steel frame or support with leather covered sole and heel. The shoe rests on steel plates at toe and heel, supported by steel posts.
Directions for taking measurements: Have the patient stand erect (both feet bare), place books or blocks under the short foot until shoulders and pelvis are on a horizontal plane, then measure these books or blocks, which will be the height required for extension. State whether for right or left foot. Send a shoe which fits the patient.

No. 49F6784 Steel Extension for Short Legs. Price for child, each.....\$4.10
Price for adult, each.....4.50

Wood Extension for Short Leg

The wood extension is made of English willow properly fitted to the shoe. This wood is light and strong.
Directions for taking measurements, same as No. 49F6784. Send well fitting shoe with order.
No. 49F6785 Wood Extension for Short Legs. Price for child, 1 1/2 to 2 1/2 inches shortening, each.....\$2.40
Price for adult, 1 1/2 to 2 1/2 inches shortening, each.....\$2.90
Price for adult, 3 to 5 inches shortening, each.....\$3.90

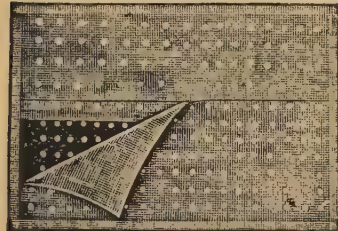
Cork Extension for Short Legs.

The cork used in these extensions makes a very light extension. The cork is attached to the shoe and is neatly covered with fine leather. A leather sole is attached to the cork, making a very durable article. The leather sole can be renewed from time to time as necessity requires. Directions for taking measurements, same as No. 49F6784. Send well fitting shoe with order.
No. 49F6786 Cork Extension for Short Legs. Price, each.....\$3.65
Cork sole for 1-inch shortening. Price, each. 4.75
Cork sole for 2-inch shortening. Price, each. 5.35
Cork sole for 3-inch shortening. Price, each. 6.75
Cork sole for 4-inch shortening. Price, each. 8.50
Cork sole for 5-inch shortening. Price, each. 8.50

Plain Weak Ankle Brace.

Consists of two lateral steel bars extending to a calf band and connected at the lower extremities by means of a stirrup which is riveted to the sole of the shoe. A pad is placed on the inner or outer side of the ankle, as the case requires.
Directions for taking measurements: Distance from sole of foot to ankle joint at A; distance from sole of foot to calf at B; circumference of calf at B. State whether for the right or left foot. State whether the ankle inclines in or outward. State age of patient. Send a shoe which fits the patient.
No. 49F6771 Plain Weak Ankle Brace. Price, small, for child, each.....\$3.35
Price, large, for adults, each.....4.10
If a pair is required, double these prices and send a pair of shoes.

WE GUARANTEE all our Plasters to be full strength and fresh.



Plasters.

No. 49F2875 Arnica. Price.....7c
No. 49F2840 Belladonna. Price.....7c
No. 49F2886 Strengthening. Price.....7c
No. 49F2867 Poor Man's. Price.....7c
No. 49F2863 Capsicum. Price.....7c
No. 49F2852 Belladonna and Capsicum. Price.....7c
No. 49F2878 Brown's Electric. Price.....12c
No. 49F2833 Dr. King's Kidney Plaster, extra large to cover both kidneys. Price.....12c
No. 49F2869 Rheumatic. Spread on Canton flannel; a great relief in local rheumatic pains. Price.....20c
If by mail, postage extra, per dozen, 5 cents.
No. 49F2890 Mustard Plasters on Cloth. Three leaves in envelope. Price.....10c
No. 49F2892 Ten leaves in box. Price, per box.....20c
No. 49F2851 Absorbent Cotton, in cartons. Sterilized, 1 pound. Price.....19c
If by mail, postage extra, 1 cent.

Court Plaster.

No. 49F2896 Balsamic Court Plaster in Case, three colors: black, white and flesh. Price, per case.....3c
No. 49F2898 Fine Quality of Silk Court Plaster, three colors in red and gold tablet case. Price.....4c
If by mail, postage extra, per dozen, 3 cents.

Mechanios' Court Plaster.

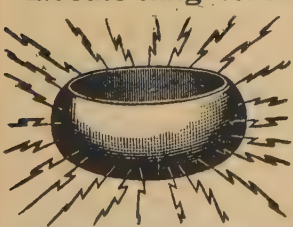
No. 49F2899 On kid, will not wash off, one piece, 2x3 inches in case. Price.....(Postage extra, 1 cent).....5c

Electric Insoles.

A boon to those troubled with poor circulation and cold feet. If the feet are kept warm, the body will be less subject to the various complaints arising from cold. These Electric Insoles contain the pure polished metals arranged in such a manner that a mild, pleasant current is produced along the soles of the feet, which stimulates the blood and keeps it circulating constantly. They are worn with good results for cold feet and keep the feet dry.
No. 8F3810 Price, per pair.....18c
If by mail, postage extra, 10 cents.

Electric Ring for Rheumatism.

These are the first rings introduced into the United States, all others being imitations. Their popularity has caused many rings to be placed on sale that are without any curative properties.
No. 8F3815 Gray metal, polished. Price.....28c
No. 8F3820 Gray metal, gold plated on outside. Price.....(If by mail, postage extra, 2 cents).....55c



This illustration shows how to take the length from the end of the stump (above knee amputation) to the floor.

Improved Club Foot Shoe.

Consists of two lateral bars passing up to a calf band. The lower extremities are attached to a stirrup which is fastened to the shoe. The shoe is divided in the center with a joint and with a side screw and key to give lateral motion. A spring is attached to the sidebar and by securing it at a post near the sole of the shoe draws the foot to a normal position.



Improved Club Foot Shoe.

Directions for taking measurements: Distance from sole of foot to ankle joint at A. Distance from sole of foot to calf at B. Circumference of ankle at A. Circumference of calf at B. State whether for the right or left foot. Give length of foot and tracing of same. State whether talipes varus or valgus. State age of patient.

No. 49F6774 Improved Club Foot Shoe, made for children. Price, for each foot.....\$7.50

Long Bow Leg Braces, Double Bars.

Double Bar Bow-Leg Brace

Consists of two upright bars, extending to the thigh on inner and outer sides of the leg. The bars are riveted to the sole of the shoe. Well padded bands are provided at the calf and thigh. A pad is provided at the ankle and knee. Made with extension to accommodate the growth of patient.

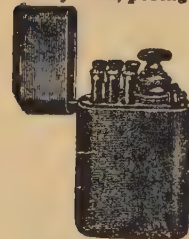
Directions for taking measurements: Distance (inner side) from sole of foot to ankle joint at A. Distance (inner side) from sole of foot to knee joint at C. Distance (inner side) from sole of foot to thigh at D. Distance (outer side) from sole of foot to greatest point of the arc. Circumference of calf at B. Circumference of thigh at D. State whether for right or left or both legs. State age of patient. Send shoe or shoes which fit the patient.

No. 49F6768 Long Double Bar, Bow Leg Brace.

Price, small, for child, for one leg.....\$ 6.75
Price, large, for adult, for one leg..... 9.75
Price, small, for child, for both legs..... 13.50
Price, large, for adult, for both legs..... 19.50
Send shoes to which the appliance may be attached.

Hypodermic Syringes.

No. 49F1507 Hypodermic Syringe, glass barrel, in aluminum case, four vials, two needles, expanding plunger and lubricating valve. Price.....95c
If by mail, postage extra, 5c.



No. 49F1508 Hypodermic Syringe, in aluminum case, six vials, two needles, solid piston. Can be thoroughly sterilized, as entire syringe is made of metal. Will take P. D.'s or standard gauge needles. Price.....\$1.15



If by mail, postage extra, 5 cents.

No. 49F1511 P. D.'s Style Hypodermic Syringe, in aluminum case, glass barrel, six vials, lubricating valve and expanding plunger. Price.....\$1.20
If by mail, postage extra, 5 cents.



No. 49F1510 Hypodermic Syringe, in morocco leather covered case, leather plunger, two needles, two vials. Price.....68c
If by mail, postage extra, 5 cents.

Hypodermic Needles.

No. 49F1495 Hypodermic Needles, standard gauge thread. Needle gauges: 23, 24, 25, 26, 27. State gauge wanted. Price, per dozen.....35c
If by mail, postage extra, per dozen, 3 cents.

No. 49F1496 Hypodermic Needles, standard gauge thread. Screw stem. Needle gauges: 23, 24, 25, 26, 27. State gauge wanted. Price, per dozen.....40c
If by mail, postage extra, per dozen, 3 cents.

No. 49F1497 Hypodermic Needles, standard gauge thread. Reinforced. Same gauges as above. State gauge wanted. Price, per dozen.....45c
If by mail, postage extra, per dozen, 3 cents.

No. 49F1498 P. D.'s Pattern Hypodermic Needles. State gauge wanted. Price, per dozen.....65c
If by mail, postage extra, per dozen, 3 cents.

The London Horn.

The most popular of all the trumpets is the London Horn. It is constructed on scientific principles and answers for those who are moderately deaf. It can be easily carried in the pocket and concealed in the hand when in use. It consists of a small cup shaped bowl, provided with a mechanism properly adapted for sound wave concentration and conduction. A perforated diaphragm over the mouth of the trumpet admits the sound waves, while a curved tube extending from the base of the bowl conducts them from the collecting bell to the ear. Can be used for conversation or for distance hearing, as in church, halls, or at lectures, etc. Made in three sizes, finished in black.

No. 49F2320 Small, 2 1/4 inches high. Price..\$0.95
No. 49F2321 Medium, 3 1/4 ins. high. Price.. 1.05
No. 49F2322 Large, 4 inches high. Price.. 1.10
If by mail, postage extra, 1 cent.

Greene's Trumpet.

This is a trumpet which is an improvement in shape over all other instruments. The portion which receives the sound is flat, oval shape, 5 1/4 inches in diameter by 1 1/2 inches in depth. It is made in two pieces which can easily be taken apart and put in the pocket or hand bag. The peculiar shape is especially adapted to gather in sounds and convey them distinctly to the ear. It wonderfully assists in hearing public speaking or conversation and is especially useful to the aged and infirm, as it can be perfectly held to the ear without raising the hand. Made of light metal, japanned black.

No. 49F2328 Price.....90c
If by mail, postage extra, 12 cents.

The Conversation Tube.

The most powerful of these conductors is the Conversation Tube, for with this, by placing the lips close to the mouthpiece, a conversation may be carried on either in a low tone or a whisper, and while it can be plainly heard by the one using the earpiece, yet others who may be in close proximity will not be able to hear what is being said. Loud talking through the tube is unnecessary; in fact, it conveys such an unpleasant sensation to the hearer that it should be avoided. Consists of an ear tip and mouthpiece of hard rubber, both connected by an elastic spiral wire tube, covered with rubber and overspun with either silk or mohair, the tube is conical shaped, thus forming a gradually decreasing channel from the mouthpiece to the ear. These tubes can be worn around the neck under the coat or cloak, or coiled up and put in pocket. They are best adapted for very deaf people, as the sound is direct from the speaker to the hearer, acting on a telephonic principle, but are of no service to those wishing to hear public speakers or to listen to general conversation.

No. 49F2330 Medium size, 3 ft. long, mohair. Price, \$0.95
No. 49F2331 Medium size, 3 feet long, silk. Price, 1.05
If by mail, postage extra, 15 cents.

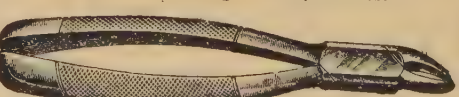
The Telescopic Hard Rubber Trumpet.

This Trumpet can be conveniently carried in the pocket or small hand bag, as it is so constructed in three sections as to telescope together, making it less bulky to carry. When ready to use it, the sections are drawn out and adjusted to the ear. It is a very powerful conductor of sound, the bell being cut away so as to gather in sounds and convey them strongly to the ear. Made of hard rubber with bright polished surface and being of good length can be held to the ear without the arm being raised and becoming tired.

No. 49F2334 Telescope Trumpet, three sections. Price.....(Postage extra, 1 1/2 cents).....\$1.55

Tooth Forceps (Human).

No. 49F0688 No. 87 Universal Root Forceps Drop forged, quality guaranteed. Nickel plated. Price.....88c
If by mail, postage extra, 7 cents.



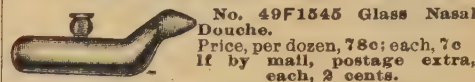
No. 49F0738 No. 101 Universal Bicuspid and General Root Forceps. The peculiar shaping of these forceps gives them a wide range of application. Drop forged, quality guaranteed. Nickel plated. Price.....88c
If by mail, postage extra, 7 cents.



No. 49F0741 No. 24 Universal Molar Forceps, either side, upper, drop forged, quality guaranteed. Nickel plated. Price.....88c
If by mail, postage extra, 7 cents.



No. 49F0755 No. 15 Lower Molar Forceps, either side. Drop forged, quality guaranteed. Nickel plated. Price.....88c
If by mail, postage extra, 7 cents.



No. 49F1545 Glass Nasal Douche. Price, per dozen, 78c; each, 7c
If by mail, postage extra, each, 2 cents.

Eye Baths.

No. 49F2204 Eye Baths, glass. Price, per dozen, 35c; each.....5c
If by mail, postage extra, each, 2c.

**Medicine Droppers.**

No. 49F2296 Medicine Droppers, straight. Price, each.....(Postage extra, 4 cents).....3c
No. 49F2297 Medicine Droppers, curved. Price, each.....(Postage extra, 4 cents).....3c

The Favorite Medicine Glass.

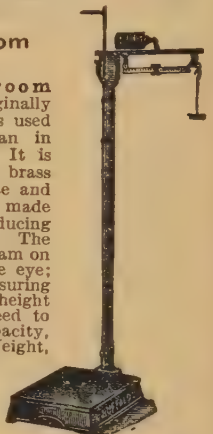
A valuable and important article for the sickroom. The cover of the glass is so arranged that it prevents all impurities from polluting the medicine, at the same time preserves its full strength and effectually prevents decomposition of the ingredients in the medicine. The cover of dial glass has an indicator which can be set to indicate the time the next dose is to be taken, therefore making it unnecessary for the attendant to tax their memory when giving several different medicines. All the attention the dial requires is the resetting of the indicator after the dose has been given. The glass is provided with a clip which holds the spoon in such a position that it prevents it from staining or collecting lint, dust or other impurities, which it certainly does when laid down. The glass can be used for all forms of medicines, such as liquids, powders, pills, etc.

No. 49F2292 Price, without spoon.....20c
Cannot be mailed.

The Buffalo Bathroom Scale.

No. 49F2307 Bathroom Scale. This scale, while originally designed for the bathroom, is used extensively by the physician in gymnasiums and hospitals. It is constructed of iron and brass throughout, finished in white and gold, the beam and poise are made of brass, nickel plated, producing a handsome appearing scale. The pillar being tall places the beam on a level or nearly so with the eye; it is furnished with a measuring rod by which the patient's height can be ascertained. Guaranteed to weigh very accurately. Capacity, 1 ounce to 300 pounds. Weight, boxed for shipment, 90 pounds.

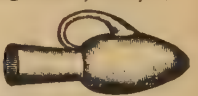
Price.....\$15.45

**Medicine Measuring Glass.**

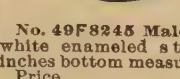
Graduated for one dessert spoonful, one table spoonful and one teaspoonful. A handy glass for giving accurate doses of medicine. Indispensable in sick room.

No. 49F2393 Price, each.....4c
Per dozen.....40c
If by mail, postage extra, each, 4c.

No. 49F8265 Urinal, male, glass, not graduated. Price.....42c
No. 49F8266 Urinal, male, glass, graduated. Price.....55c



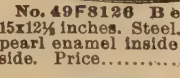
No. 49F8267 Urinal, female, glass, not graduated. Price.....42c
No. 49F8268 Urinal, female, glass, graduated. Price.....55c



No. 49F8245 Male Urinals, white enameled steel, 7 1/4 inches bottom measurement. Price.....75c



No. 49F8246 Female Urinals, white enameled steel, 7 1/4 inches bottom measurement. Price.....90c

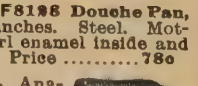


No. 49F8126 Bed Pan, 15x12 1/2 inches. Steel. Mottled pearl enamel inside and outside. Price.....\$1.18



The Improved Douche Pan. Anatomically correct. Very comfortable. Made of white enameled steel.

No. 49F8123 Adults size. Price, \$1.95



The Seroco Adjustable Bedside Table.



In the Seroco Adjustable Bedside Table we offer to the public the most useful piece of furniture ever made. It cannot only be used in the greatest number of ways, but can readily be taken from one place to another. The metal parts are done in the finest black, bronze or cream white enamel, nicely decorated in gold or plated and oxidized with copper, nickel or bronze and lacquered to prevent tarnishing. The tops are of golden oak, hand rubbed; highly finished quarter sawed golden oak, birdseye maple and mahogany with the finest piano finish. When folded and not in use it occupies less than four inches of floor space. Adapted to use as a table for serving meals in bed, a table for reading in bed, a bolster or prop in bed, a writing table, a reading table for old or young, a work or sewing table, an aseptic table for medical purposes, a screen for intercepting light, a manure table, a card table, a music stand, a table for children's games, a lunch table for porch or lawn, a drawing table, a table for displaying drawings and paintings, a stand for reference books in the office, and many other uses. Each table is carefully packed for shipment in a single box, dimensions, 18x29 1/4 inches, weight, about 22 pounds net, and about 36 pounds packed for shipment. A wrench is furnished with each table free of charge. The Seroco Adjustable Bedside Table is of great value and comfort in the sickroom. It affords the only convenient way of getting to the patient and can be adjusted to any desired height. The top may be readily tilted for reading book or paper at any desired angle. The Seroco Bedside Table is absolutely sanitary, is easily operated, durable and attractive in appearance. Weight, boxed for shipment, 40 pounds.

No. 49F8010 Black Enamel Parts, with golden oak, hand rubbed, oil finished top, 18x24 inches. Price.....\$2.95

No. 49F8011 Bronze Brown Enamel Metal Parts, with golden oak, hand rubbed, oil finished top, 18x27 in. Price.....\$3.25

No. 49F8012 Cream White Metal Parts, with birdseye maple top, 18x27 inches. Price.....\$4.75

No. 49F8013 Oxidized Copper Metal Parts, with finely finished quarter sawed top, 18x27 inches. Price.....\$4.75

No. 49F8014 Full Nickel Plated Metal Parts, with quarter sawed oak, 18x27 inches. Price.....\$5.60

No. 49F8015 Brass Metal Parts, mahogany or birdseye maple top, 18x27 inches. Price.....\$5.80

Perfection Rectal Dilator and Irrigator.

Three in set, made of fine glass, perfectly smooth and easily sterilized. Considered the best rectal dilating and irrigating set on the market. Inexpensive, yet durable, and always effective. Our price for complete set, only 48c. We furnish the Perfection Rectal Dilator and Irrigator in sets of three, each one a different size. These dilators are made of very fine and smooth lead glass, and are highly endorsed by many physicians who have successfully employed this dilating and irrigating set in the treatment of constipation and hemorrhoids (piles). On account of its extremely low price, it offers an advantage over all dilators, as the patient will be in a position to use the set himself at his home without any difficulty and very successfully. In this way the patient himself can obtain quickly the very best results, and establish a satisfactory cure in such cases where proper dilating and irrigation is all that is required to secure a cure. The set of three is furnished by us in cardboard box, with printed instructions for using same, so that the patient can aid as much as possible to make the treatment of the case absolutely successful. The set consists of one small, one medium dilator, and one large dilator and irrigator fitted with cork and tube to which the tubing of the fountain syringe may be attached, making irrigation easy and effective. There is nothing better for the treatment of constipation, piles, fissures and nervousness.

No. 49F270 Set of Three Perfection Dilators. Price.....48c If by mail, postage extra, per set, 10 cents.

THE IMPROVED AUTOMATIC VIBRATOR.
For Face and Body Massage.



Outfit No. 49F8288 Showing it attached to an ordinary electric fixture.

for this booklet; it will show you a way to youth and health. Complete instructions furnished with each machine. When ordering a machine for commercial currents be sure to state voltage and whether direct or alternating current is to be used. If alternating current, be sure to give number of cycles.

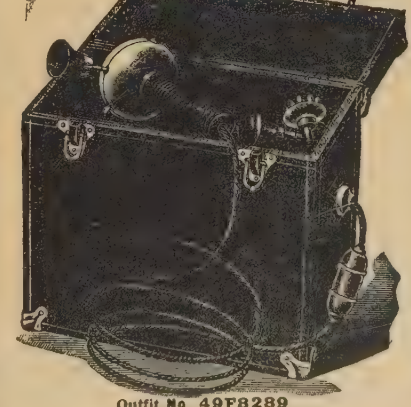
No. 49F8288 Vibrator complete with universal vetter tap plug for connection to commercial current plug. Price, with three vibrating tips as illustrated, complete...\$13.95

No. 49F8289 Same as above, complete as illustrated in leather covered case (10 1/2 x 11 1/2 x 8 1/2 inches), equipped with dry cells, ready for use. Price, complete.....\$17.95

THE ONLY VIBRATOR which can be operated with direct current, alternating current or dry cells. It is the simplest vibrator yet produced and can be operated and regulated by people having absolutely no experience. There is absolutely nothing to get out of order.

THIS VIBRATOR will naturally and speedily relieve and cure rheumatism, constipation, headaches, neuralgia, indigestion, dyspepsia, and all other ills which are caused by the irregular circulation of the blood and of the various acids and juices in the human system. It preserves and restores a beautiful and healthful complexion, and anyone desiring a clear, healthful, natural complexion can not afford to do without it.

OUR SPECIAL BOOK-LET ON "VIBRATORY MASSAGE" explains in detail the uses and benefits of this wonderful machine. Send



Outfit No. 49F8289

VETERINARY INSTRUMENTS.

WE LIST HEREWITH a splendid line of instruments for the use of veterinary surgeons and those who are large stock raisers and desire to be prepared for any emergency requiring the use of a surgical instrument. In quality we guarantee these instruments to be made from the very highest grade materials it is possible to secure, and if you will compare quality and price you will quickly discover that we give you great values.

THE PRICES WE QUOTE on these high grade instruments are very much lower than the prices special instrument dealers ask for the instruments offered by them which are in no way any better than these we offer and in most cases inferior in every respect. Our instruments are sold on a guarantee as to quality and they are sent to you with the distinct understanding and agreement that if you are not perfectly satisfied with them they may be returned to us at our expense of transportation charges both ways and we will promptly refund your money.

IF YOU DO NOT FIND JUST WHAT YOU WANT in veterinary instruments and supplies catalogued here, please write for our free special catalogue, in which we list a complete line for the veterinary surgeon and we are sure that you will find therein just the instruments and supplies required by you at a very large saving in price.

Wolf Tooth Forceps, curved. Heavily nickel plated steel. Length, 9 inches. No. 49F9254 Price.....\$1.90 If by mail, postage extra, 17 cents.

Wolf Tooth Forceps, curved. Heavily nickel plated steel. Length, 9 inches. No. 49F9254 Price.....\$1.90 If by mail, postage extra, 17 cents.

Molar Splinter Forceps. Heavily nickel plated. Length, 12 inches. No. 49F9258 Price.....\$3.30 If by mail, postage extra, 25 cents.

Straight Incisor Cutters. Heavily nickel plated. Length, 9 in. No. 49F9270 Price.....\$1.95 If by mail, postage extra, 17 cents.

Molar Extracting Forceps. Heavily nickel plated. Length, with handle, 18 1/4 inches. Handle extra. Specify in ordering whether open or closed jaw. No. 49F9280 Price.....\$4.95 If by mail, postage extra, 20 cents.

Molar Cutters, 2 styles, open and closed. Heavily nickel plated steel. Length, with handle, 18 1/4 inches. When ordering mention the kind wanted. Handles extra. See No. 49F9300. No. 49F9283 Closed. Price.....\$4.95 No. 49F9284 Open. Price.....4.95 Cannot be sent by mail.

Handles for Cutters and Extractors. No. 49F9300 Price, per pair.....\$2.05 Cannot be sent by mail.

Combination Horse Mouth Float, Jointed. copper plated, fine nickel finish and adjustable. Consists of three pieces, straight and angular, with two separate files. Can be used for upper and lower molars, also for first molar teeth. No. 49F9310 Price, per set.....\$1.60 Extra blades can be furnished for this float. When ordering, state whether file or rasp is wanted. Cannot be sent by mail. No. 49F9312 Extra Blades. Price, each.....\$0.15 Per dozen.....(If by mail, postage extra, 4 cents).....1.65

Dental File. Length, 12 inches. No. 49F9315 Price.....62c If by mail, postage extra, 14 cents. Plain Double File, 10 inches. No. 49F9317 Price.....39c If by mail, postage extra, 15 cents.

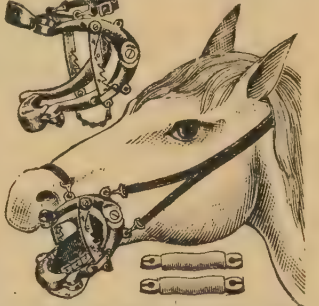
Veterinary Thermometers, 5-inch, sensitive, self registering; in pocket case. No. 49F9325 Price.....69c If by mail, postage extra, 4 cents. Veterinary Thermometer, 6-inch, sensitive, self registering; in pocket case. No. 49F9327 Price.....85c If by mail, postage extra, 5 cents.

Veterinary Thermometer fenestrated case and chain. No. 49F9328 Price.....\$1.15 If by mail, postage extra, 8 cents.

Hercules Horse Mouth Speculum

Our new Hercules Patented Veterinary Mouth Speculum represents the best, the strongest, the safest and yet the easiest operated horse mouth speculum for general all around work on the teeth of horses that is in the market today. You simply cannot get anything better no matter how much more you pay or would be willing to pay. In fact, you could get nothing better of this kind at any price. Our new Hercules Patented Horse Mouth Speculum has many important features of distinct and desirable advantages in the work for which this instrument is used. It is light in weight, very strong in material, thereby safe for the operator, aseptic in every part, not complicated, is interchangeable and very easy to operate. It can be taken apart and carried in pocket or satchel, occupying very little space. Its construction is so simple that it cannot get out of order and has patented self locking joint. It is free from every obstruction on sides and it allows operator to operate with ease from front or either side. A single pull of the lower chain closes the speculum instantly. The Hercules Horse Mouth Speculum is made from the best and finest steel and is handsomely finished, nickel plated and is really the best, strongest and also the cheapest instrument of its kind. If you need a horse mouth speculum we recommend that you send for the Hercules Patented Horse Mouth Speculum. You may compare it with other speculums that sell at \$9.00 to \$12.00 and you will prefer the Hercules Patented Speculum every time. The merit and advantages of this instrument are so apparent that everyone can see them, our price for same is so extremely low that we do not hesitate to send it to any one of our customers on 20 days' approval. Send us your order for the Hercules Patented Horse Mouth Speculum with remittance to cover, examine it, use it, and if it is not entirely satisfactory you can send it back in 20 days and we will refund every cent you have paid for it and transportation besides.

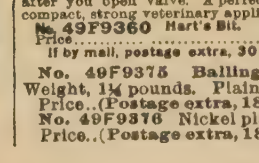
No. 49F9350 Hercules Patented Horse Mouth Speculum. Price.....(Cannot be sent by mail).....\$6.55



Hart's Improved Drenching Bit. FOR GIVING MEDICINE TO HORSES. A NECESSITY FOR HORSE OWNERS.

This bit has a container with a screw cap so that horse cannot spit medicine. A shut-off valve allows the medicine to be turned on and off at will. No other bit has these two advantages. You may take container from bit, fill it with medicine, and screw into position after the bit has been adjusted to animal's head. The bit keeps horse's head up and keeps his mouth shut. He has to swallow every drop after you open valve. A perfectly made, compact, strong veterinary appliance. No. 49F9360 Hart's Bit. If by mail, postage extra, 30 cents.....\$1.69

No. 49F9375 Balling Iron. Weight, 14 pounds. Plain. Price.....(Postage extra, 18c).....45c No. 49F9376 Nickel plated. Price.....(Postage extra, 18c).....65c



Improved Ecraseur.

This is one of the latest improved instruments. It can be held in the hand and the slack of the chain can be taken up at once by a simple movement with the thumb and finger without drawing out the screw or lengthening the instrument.

No. 49F9390 Price.....\$10.89
Farmer Miles' Cast-
trating Ecraseur.
Weight, 1 pound.
No. 49F9392 Price..\$6.38

Spaying Emasculator.

Spaying Emasculator.
This is the simplest, safest
and quickest instrument
made for castrating.
Neither clamps, medicine
nor cord are required.
By means of this instru-
ment the spermatic cord
is severed by torsion, completely preventing the loss of blood.

Length, 15 inches.
No. 49F9395 Price.....\$9.25
Eclipse Emascu-
lator. A simple,
strong, safe and
quick instrument.
No fear of hemor-
rhage after opera-
tions, as the blood
vessels are com-
pletely closed.

No. 49F9398 Straight, 12 inches long, Price, \$4.50
No. 49F9399 Curved, 11 inches long, Price, 4.80

Castrating Knives.

Castrating Knife, Spring
back. Nickel handles.
No. 49F9401 Price.....55c
If by mail, postage extra, 2 cents.

Ziegler's Castrating Knife.

Bone handles.
No. 49F9403 Price.....\$1.10
If by mail, postage extra, 4 cents

Horse Fleams.

Horse Fleams. Brass handle
No. 49F9410
Price, one blade.....31c
Price, two blades.....39c
Price, three blades.....59c
If by mail, postage extra, 5c.

Spring Lancet.

No. 49F9420
Price.....\$1.95
If by mail, postage
extra, 5 cents.

Seton Need-

les, plain.
No. 49F9425 Price, 6-inch.....35c
Price, 12-inch.....65c
Price, 18-inch.....95c
If by mail, postage extra, 10 cents.

Seton Need-
les, jointed.
No. 49F9430 Price, 12-inch, one joint.....\$1.45
Price, 18-inch, two joints.....1.85
If by mail, postage extra, 15 cents.

Horse Tro-
car, revers-
ible.
No. 49F9440
Price.....(If by mail, postage extra, 8c).....75c

Horse Trocar,
plain, reversible.
No. 49F9442
Price.....50c
If by mail, postage extra, 3 cents.

Hoof Knife, Double
edge, stiff handle.
No. 49F9450 Price.....90c
If by mail, postage extra, 5 cents.

Hoof Knife, single edge, fold-
ing. Bone or metal handles.
No. 49F9452 Price.....95c
If by mail, postage extra, 5
cents.

Fetlock Shears.
No. 49F9460 Price.....95c
If by mail, postage extra, 2
cents.

Injection Syringes,
metal.
No. 49F9480 16 ounces, weight, 1 1/2 lbs. Price \$1.45
No. 49F9481 24 ounces, weight, 2 1/2 lbs. Price 2.35
No. 49F9482 36 ounces, weight, 3 1/2 lbs. Price 2.95

Veterinary Hard Rub-
ber Horse Syringes, for
administering medicine
to horses and other ani-
mals. Quilted hard
rubber, two pipes.
No. 49F9486
Price.....\$1.45
Syringe, same as preceding but of metal, nickel plated, quilted,
two pipes.
No. 49F9488 Price.....\$1.50
Veterinary Hard Rubber Horse Syringe, capacity, 20 ounces.
No. 49F9490
Price.....\$3.19
Horse Catheter, fine
linen.
No. 49F9492
Price.....89c
If by mail, postage
extra, 15 cents.

Combined Horse and
Mare Catheter, metal.
No. 49F9494
Price.....\$1.80
If by mail, postage extra, 22 cents.

Mare Cath-

eter, metal.
No. 49F9495
Price.....95c
Mare Catheter, metal, jointed.
No. 49F9496 Price.....\$1.25
If by mail, postage extra, 8 cents.

Southernland Impregnat-
ing Syringe, Glass barrel.
No. 49F9498
Price.....\$2.35
If by mail, postage extra, 15 cents.

Operating Scissors, straight, small.
No. 49F9501 Price.....40c
Operating Scissors,
straight, large.
No. 49F9502
Price.....50c
Operating Scissors, curved, small.
No. 49F9504 Price.....60c
Operating Scissors, curved, large.
No. 49F9506 Price.....70c
If by mail, postage extra, 4 cents.

Artery Forceps, plain,
4 1/2-inch.
No. 49F9515
Price.....30c
Artery Forceps, plain,
6-inch.
No. 49F9516 Price.....60c
If by mail, postage extra, 4 cents.

Operating
Knives, plain
folding, hard rubber handles, any style of blade.
No. 49F9520 Price.....75c
Operating Knives, spring back, folding, hard rubber handles,
any style of blade.
No. 49F9530 Price.....85c
If by mail, postage extra, 3 cents.

Operating
Knives, slide
catch, folding, German silver handles, any style of blade.
No. 49F9538 Price.....\$1.15
If by mail, postage extra, 4 cents.

Braided Silk. Four
sizes on card, white.
No. 49F9575 Price,
per card.....38c
If by mail, postage
extra, 2 cents.

Twisted Silk. One size on card; white.
No. 49F9577 Price, per card.....6c
Four sizes on card.....18c
If by mail, postage extra, 2 cents.

Straight Needles. Sizes, 1 to 4 inches.
No. 49F9579 Price, each.....8c
Per dozen.....75c

Half Curve Need-
les. In sizes from 1
to 4 inches.
No. 49F9580
Price, each.....8c
Per dozen.....75c
Full Curve Need-
les. In sizes from 1 to 4 inches.
No. 49F9581 Price, per dozen, 75c; each.....8c
If by mail, postage extra, 2 cents.

**Veterinary Hypodermic Syringe
and Aspirator.**

Veterinary
Hypodermic
Syringe and
Aspirator,
all metal
aseptic, in
pocket case,
fitted with
three finger
rings, adjust-
able cock,
three sizes
of needles,
trocar and
cannula.
No. 49F9590
Price, complete.....\$1.95
If by mail, postage extra, 16 cents.

No. 49F9601 The Boar Pig Extractor, with a treatise on
the raising of the pig. This instrument was given first premium
at the Iowa State Fair, 1895, and is the most valuable invention
of the kind. The outfit is put up neatly in a box, and complete,
weighs only 15 ounces. Once tried always used, is the general
prediction. Price of outfit, complete.....72c
If by mail, postage extra, 22 cents.

No. 49F9603
Improved Pig
Forceps has points of excellence which make it a
most practical instrument, and may be used upon either small or
large sows with equal satisfaction. The instrument is made of
malicious iron, tinned to prevent rusting; will not tear the sow
or otherwise injure the animal in operation. Price.....60c
Postage extra, 18c.
No. 49F9625 Per-
fection Calf De-
horner. So simple that it
can be operated by any-
one. So cheap it is within reach of all.
Price, nickel plated.....\$3.40

Keystone Dehorning
Clippers. The
latest improved and most powerful
instrument for dehorning cat-
tle manufactured.
No. 49F9627 The
Keystone Dehorn-
ing Clipper, leader
and rope, extra
blades and screws.
Price.....\$9.20
No. 49F9628 Clipper alone. Price.....\$7.75

No. 49F9635
Dehorning Saw.
Price.....95c
No. 49F9636 De-
horning Saw, nick-
el plated. Price (By mail, postage extra, 32c).....\$1.25

No. 49F9640
Cattle Trocar
and Cannula
(Bull Punch). For opening and draining abscesses,
etc. Price.....(By mail, postage extra, 8c).....88c

SOLID COIN SILVER. No. 49F9650
Coin Silver Milk-
ing Tubes for sore
and obstructed
teats and hard
milking cows; made of pure coin silver, and can be
used with absolute safety. Set of four tubes, 2 1/2
inches long, in a neat box, with full directions for use.
Single tubes, Price, each.....23c
Silver tubes, special lengths, inches.....24 3/4
Price, each (By mail, postage extra, 2c).....34c 3/4

No. 49F9652
Teat Dilat-
ors.
Price.....55c
If by mail, postage extra, 2 cents.

No. 49F9654 Lead Probes,
for treatment of stricture and
obstructed teats, also for enlarging the
opening in cows' teats; made in three
sizes, small, medium and large; full direc-
tions for using with each probe.
Price, per dozen \$1.35; each.....12c
If by mail, postage extra, 3 cents.

No. 49F9660 Cow
Teat Slitter, best imple-
ment steel; nickeled
sheath length, 4 inches.
Price.....(If by mail, postage extra, 3 cents).....76c

Milk Fever Cured.
The Sterilized, Compressed Air
Treatment as especially recom-
mended by Bureau of Animal Indus-
try, U. S. Department of Agriculture
is shown in this illustration. This
treatment is the only successful one
known. It has cured over 95 per cent
of all cases treated, and saved thou-
sands of valuable animals to stock
owners. The method is so simple
that any one, by reading over the
complete instructions sent with each
outfit can easily operate successfully.
The appliance is durable, and will
last a lifetime by renewing rubber
ordering; but get an outfit and have it on hand to be used at
a moment's notice when a sudden attack of this very prevalent
disease comes on. Full descriptive circular and copy of govern-
ment report with full directions in each outfit.

No. 49F9675 Milk Fever Outfit. Price.....\$1.68
If by mail, postage extra, 20 cents.

No. 49F9655, Stricture Cutter, for
cows' teats; length, 7 inches, made of
best implement steel. Price.....\$1.15
If by mail, postage extra, 3 cents.

Poultry Instruments.
No. 49F9680
Poultrymen can double
their profits by capon-
izing their chicks. The
operation is very sim-
ple, the instructions be-
ing so explicit that any-
one, after a careful
reading, can do it with
these instruments. The
complete caponizing set
contains the best instru-
ments on the market,
and at the price at which
they are offered no one who keeps chickens can afford to neglect
this opportunity of increasing their profits.
Price, per set, in velvet lined case, with book, "Instructions
for Caponizing".....(If by mail, postage extra, 10c).....\$1.85

Angular Poultry Killing Knife.
No. 49F9682 Angular
Poultry Killing
Knife. The shape of this
knife permits making incisions which are impossible with any
other instrument. Price.....38c
If by mail, postage extra, 5 cents.

No. 49F9684
French Poultry Killing
Knife. Every poultry
raiser should have one. They are made of finely tempered in-
strument steel, with nickeled handle. Price.....31c
If by mail, postage extra, 5 cents.

No. 49F9685 The Philadelphia
Poultry Marker. Do you keep a record
of chickens? There is no better or
quicker way than by this marker, as
over two hundred different marks can
be made by punching between the toes; for
instance, between first and second toes
of right foot can mean Wyandotte or
Plymouth Rock; between second and
third toes, White Leghorn or Langshan,
etc.; so that hundreds of private marks
can be made, not only to keep records, but
by your private marks you can secure
yourself from the chicken thief. They are well made,
with steel spring and cutter, nicely nickel plated.
Price.....(If by mail, postage extra, 4c).....13c

No. 49F9690 Cape
Worm Extractor. The
disease commonly known as gapes is caused by a small worm in
the windpipe of the fowls. When the chick seems to gasp fre-
quently, it is a sure sign of gapes and it should receive attention
at once. The only certain cure is to remove the worms by me-
chanical means. You will save time and money by having on
hand a Cape Worm Extractor. The extractor quickly removes
without injury to the chick, the worms and the matter from the
windpipe and effects an instant cure. One chick saved pays price
of instrument. Price.....(If by mail, postage extra, 2c).....13c

The New Ease and Comfort Back Rest.

The New Ease and Comfort Back Rest, as illustrated here, is of the most simple construction, but durable and convenient, and should be on hand in every home to be used in the sick room. Others ask from \$2.50 to \$4.00 for back rests which are not made in as substantial and convenient a manner as the well known Ease and Comfort Back Rest. The Ease and Comfort Back Rest relieves much of the discomfort of persons confined to the bed, and is really indispensable to those who are compelled to endure a prolonged stage of illness, also to invalids who have to spend most of their time in bed, and in addition it will relieve the attendant waiting on the sick of much arduous labor. The construction of the Ease and Comfort is very simple. Made of a stout wood frame with a ratchet underneath the back, so that the back rest can be placed in any inclined position to make the patient entirely comfortable. The cover is made of stout linen duck, laces in back, so that it can easily be removed and washed thus giving an opportunity to keep the back rest always in a clean and sanitary condition. The new Ease and Comfort Back Rest is cool and elastic, can be used with or without a pillow, or it can be placed under a mattress if preferred. No. 49F8020 Ease and Comfort Back Rest. Price.....\$1.10

INVALID RECLINING AND ROLLING CHAIRS

ARE YOU AN INVALID, or have you a relative or friend who needs a reclining or rolling chair, built especially for the comfort of invalids? We carry a complete line of standard styles of invalid chairs which are supplied to our customers at about half the prices at which these chairs have heretofore been sold. You need not pay from \$40.00 to \$60.00 for an invalid chair. We show you below a few styles with prices so low that you might think the chairs must be of inferior quality. We furnish these invalid chairs, however, under a binding guarantee that they are the highest grade of invalid chairs made; that their style, arrangement, adjustment, workmanship and finish is equal to, and in many cases better than that of any invalid chairs sold at two and three times our special low prices. We have a special Invalid Chair Catalogue, giving every form of chair. If you care for a larger selection, send for it, it is free.

IF YOU DESIRE one of the chairs shown here you need not wait to write for this special free catalogue of invalid chairs, for you can send your order direct from this catalogue with the assurance that you will get the very best values we have to offer. We show on this page a few of our leading and most popular styles of chairs, representing the very best values in the entire department, and if you find a chair among the following styles that pleases you, send us your order immediately. However, if there is any other style which you want (not shown herein), do not fail to write for the special Free Catalogue of Invalid Chairs.

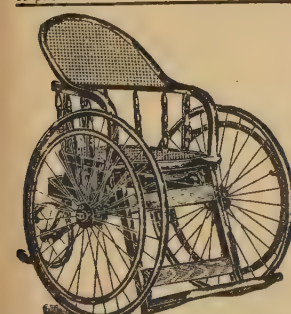
Reclining Rolling Chair.

Swivel wheel of large diameter. It is one of the most popular styles of invalids' chairs. We particularly recommend it as being the easiest to run because of its large swivel wheel. The chair is very comfortable, being a perfect fit to the human body and well proportioned. It is made of the best hardwood, finished in oak, rubbed and polished, with cane work as shown in illustration. It is equipped with our improved patented reclining device, which is so constructed that by simply turning a thumb screw and by bringing a slight pressure to bear against the back, the occupant can assume any desired position without any assistance. The footboard folds up when not in use. It is furnished regularly with stationary push handle without extra charge. The above is but one

Illustration and description of reclining chairs. We issue a special Invalid Chair Catalogue, giving large illustrations, complete descriptions of every up to date, practicable, comfortable invalids' chairs at prices about one-half to one-third what other houses charge for same. If interested send for special Invalid Chair Catalogue. It will be sent free on application.

DIMENSIONS.

	Wide	Narrow
Height of back from seat.....	31 inches	31 inches
Height of seat from floor.....	20 inches	20 inches
Height of seat from footboard.....	17 inches	17 inches
Height of arms from seat.....	9 1/2 inches	9 1/2 inches
Depth of seat.....	20 inches	20 inches
Width of seat.....	19 inches	17 inches
Diameter of large wheels.....	28 inches	28 inches
Diameter of small wheel.....	14 inches	14 inches
Width over all.....	29 inches	27 inches
No. 8F5000 With oval steel rim and plain bearing wheels. Price.....	\$13.50	
No. 8F5002 With 1/2-inch cushion rubber tires and plain bearing wheels. Price.....	\$16.20	
No. 8F5004 With 1-inch cushion rubber tires and plain bearing wheels. Price.....	\$21.15	
No. 8F5006 With pneumatic tires on large wheels and 1-inch cushion tires on rear wheel, plain bearing. Price.....	\$23.70	
Ball bearings in both front and rear wheels, extra.....	\$2.00	
In determining whether to order the narrow or wide pattern, measure the width of the doorways through which the chair is to pass.		



AT OUR NEVER HEARD OF LOW PRICES,

every home that needs one, can afford an invalid chair. For a comparatively small outlay you can brighten the hours and days of an invalid sufferer, make his condition less burdensome, supplying comforts which cannot be had without these specially designed invalid chairs, and thus contribute in the greatest measure possible to the relief, comfort, contentment and happiness of the patient. Special Invalid Chair Catalogue giving full information on some 35 to 40 reclining, propelling, folding, combination and reed chairs, freight rates, etc., sent free on application.

Reclining Rolling Chair.

WITH COMMODE ATTACHMENT.

Supplied with a removable sliding seat, two steel elliptic springs and two swivel rear wheels. The chair is very comfortable, being a perfect fit to the human body and well proportioned. It is made of the best hardwood, finished in oak, rubbed and polished with cane work, as shown in illustration. Same reclining device as in 8F5000. The footboard is carpeted and folds up when not in use. Commode attachment can be easily removed.

DIMENSIONS:

	Wide	Narrow
Height of back from seat.....	31 inches	31 inches
Height of seat from floor.....	23 1/2 inches	23 1/2 inches
Height of seat from footboard.....	18 inches	18 inches
Height of arms from seat.....	9 1/2 inches	9 1/2 inches
Depth of seat.....	20 inches	20 inches
Width of seat.....	19 inches	17 inches
Diameter of large wheels.....	28 inches	28 inches
Diameter of small wheel.....	10 inches	10 inches
Width over all.....	29 inches	27 inches
Specify whether wide or narrow is desired.		
No. 8F5022 With oval steel rim and plain bearing wheels. Price.....	\$17.45	
No. 8F5024 With 1/2-inch cushion rubber tires and plain bearing wheels. Price.....	\$22.35	
No. 8F5026 With 1-inch cushion rubber tires and plain bearing wheels. Price.....	\$26.40	
Ball bearings, extra.....	2.25	
Weight, boxed for shipment, about 100 pounds.		
In determining whether to order the narrow or wide pattern, measure the width of the doorways through which the chair is to pass.		

Fixed Rolling Chair.

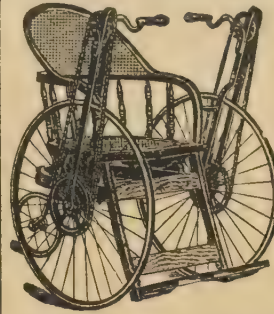
This chair has a bent oak frame filled in with open cane seat and back. The back of the chair is made to fit comfortably to the patient. It is a good substantial non-reclining chair.

DIMENSIONS.

Height of arms from seat.....	9 1/2 inches
Height of back from seat.....	20 1/2 inches
Height of seat from floor.....	21 inches
Height of seat from footboard.....	17 1/2 inches
Depth of seat.....	18 inches
Width of seat between arms.....	18 1/2 inches
Diameter of front wheels.....	28 inches
Diameter of rear wheel.....	10 inches
Width over all.....	29 inches
No. 8F5122 With oval steel rim wheels, plain bearings.....	\$11.25
No. 8F5124 With 1/2-inch cushion tires on front and rear wheels, plain bearings.....	\$16.25
No. 8F5126 With 1-inch cushion tires on front and rear wheels, plain bearings.....	\$19.20
For steel elliptic springs on the above chair, extra.....	1.60
Weight, crated for shipment, about 100 pounds.	

SEND FOR OUR SPECIAL INVALID CHAIR CATALOGUE.

Self Propelling Rolling Chair.



This chair is made in the same style and manner as chair No. 8F5022. But in addition it has the self propelling device which gives the patient greater independence of movement. The chair is propelled easily and it is especially intended for persons who are paralyzed in the lower limbs.

DIMENSIONS.

Height of arms from seat.....	9 1/2 inches
Height of back from seat.....	20 1/2 inches
Height of seat from floor.....	21 inches
Height of seat from footboard.....	17 1/2 inches
Depth of seat.....	18 inches
Width of seat between arms.....	18 1/2 inches
Diameter of front wheels.....	28 inches
Diameter of rear wheel.....	10 inches
Width over all.....	30 inches
No. 8F5132 With oval steel rim wheels, ball bearings in front wheels.....	\$17.85
No. 8F5134 With 1/2-inch cushion tire wheels, front and rear, ball bearings.....	\$22.20
No. 8F5136 With 1-inch cushion tires on front and rear wheels, ball bearings.....	\$25.60
Weight, crated for shipment, about 100 pounds.	

SEND FOR OUR

SPECIAL INVALID CHAIR CATALOGUE

IF YOU WANT ANY KIND OF AN INVALID CHAIR NOT SHOWN ON THIS PAGE.

Rolling Chair.

WITH SPRINGS AND STEEL EXTENSION PUSH HANDLE. REED WORK IS FINISHED, SHELLACED AND VARNISHED.



This chair is similar to the World's Fair Rolling Chair, but far superior to that famous chair in many respects. It is lighter, and has 10-inch front wheels that run in a straight line. Body is made of the best grade of prime India reeds, and has a hygienic close woven cane seat. It has two elliptic springs, made of the best quality of spring steel, and steel extension push handle, with a turned hardwood cross bar furnished free of charge. Push handles are so constructed that a little pressure on same clears the front wheels from the ground, and allows the chair to be turned in a very small space and to go over crossings and obstructions very easily.

DIMENSIONS.

	Adult's size, inches	Child's size, inches
Height of back from seat.....	27	24
Height of seat from floor.....	22	19
Height of seat from footboard.....	15 1/4	14
Height of arms from seat.....	11	9
Depth of seat.....	17	14 1/4
Width of seat.....	19	15 1/4
Diameter of rear wheels.....	26	24
Diameter of front wheels.....	10	8
Width all over.....	29	26

ADULT'S SIZE.

No. 8F5188 With oval steel rim wheels, plain bearings. Price.....	\$13.50
No. 8F5190 With 1/2-inch cushion rubber tires on rear wheels and 1/2-inch cushion tires on front, plain bearings. Price.....	\$16.75
Ball bearings on both front and rear wheels, extra.....	\$2.25
Weight, crated for shipment, about 100 pounds.	

CHILD'S SIZE.

No. 8F5172 With oval steel wheels, plain bearings. Price.....	\$11.50
No. 8F5174 With 1/2-inch cushion rubber tires on rear wheels and 1/2-inch rubber tires on front wheels, plain bearings. Price.....	\$14.25
Ball bearings on both front and rear wheels, extra.....	\$2.25
Weight, crated for shipment, about 100 pounds.	

SEND FOR OUR SPECIAL INVALID CHAIR CATALOGUE.

SPECIAL DEPARTMENT OF VAPOR BATH CABINETS.

OUR SPECIAL \$2.15 PEERLESS VAPOR BATH CABINET.

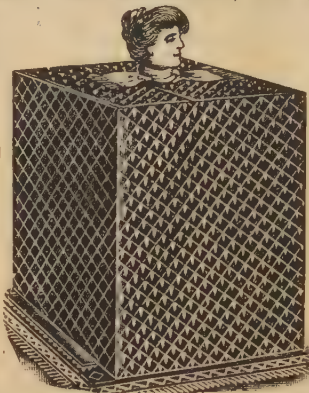
THE CHEAPEST FOUR-WALL RUBBER LINED BATH ROOM, WITH IMPROVED FULL DOOR OPENINGS.

FOR ONLY \$2.15 we offer this genuine Peerless Vapor Bath Cabinet as the only good and practical low priced bath cabinet made. We offer the \$2.15 Peerless Vapor Bath Cabinet as the equal of cabinets you will find advertised in thousands of papers at \$5.00 and \$6.00.

THE ILLUSTRATION will give you a good idea of the appearance of our \$2.15 Vapor Bath Cabinet in use, but you must try it to appreciate the convenience of the cabinet and the excellent value we are offering. It is made of strong woven goods, impervious to the vapor, as it is rubber lined throughout. It is made with a square galvanized steel frame, regular four-wall room construction, and is not one of the cheap collapsible or crush cabinets which merely rest on the shoulders of the party using them.

WITH EVERY \$2.15 VAPOR BATH CABINET we furnish a complete alcohol heater and vaporizing pan as illustrated. With a small quantity of wood alcohol, which can be purchased at any drug store at a very small expense, to burn in the alcohol heater, and our \$2.15 Vapor Bath Cabinet, you are in position to take any of the Turkish, Russian, vapor or medicated baths so highly recommended by physicians, and which cost \$1.00 or \$2.00 in regular bath houses.

THE IMPROVED Peerless Turkish and Vapor Bath Cabinet at \$2.15 represents a four-wall room, rubber lined, with galvanized steel wire frames, and it will fold into the smallest space of any square folding bath cabinet. The cover material is of the best rubber coated muslin. Size, 28x30½x42 inches. Weight, complete, 11½ pounds.



WE FURNISH FULL DIRECTIONS and complete formulas how to prepare and take Turkish, Russian, hot air, steam or vapor baths, perfumed or medicated, in your own home with our \$2.15 cabinet, at a cost of less than 3 cents a bath.

AS THE LOWEST PRICE HOME BATHING APPLIANCE

our \$2.15 Peerless Bath Cabinet is without an equal. While we recommend the purchase of one of our higher priced cabinets, our Peerless is fully guaranteed in every respect, will give entire satisfaction, and is the lowest priced bath cabinet ever offered. Many people go to Hot Springs, Mineral Springs and other health resorts for the purpose of taking baths.

OUR \$2.15 CABINET brings these baths within the reach of the poorest person in the country. With this cabinet you can receive in your own room all the beneficial treatment offered at such health resorts or sanitariums at an expense that is almost nothing. There isn't a man, woman or child that vapor baths will not benefit. Everyone, whether in health or in disease, should use a vapor cabinet bath. It is a perfect and natural way of freeing the skin and tissues of the poisons that clog and injure the system and produce disease. \$2.15 is by far the lowest price ever made on a high grade square folding bath cabinet. \$2.15 is a price based on the actual production cost of the cabinet, with the smallest margin of profit added. It is a price much lower than you can buy a good bath cabinet from any other concern, and with the well known benefits from vapor baths, everyone should avail themselves of this price without delay. Regular price, \$5.00 each.

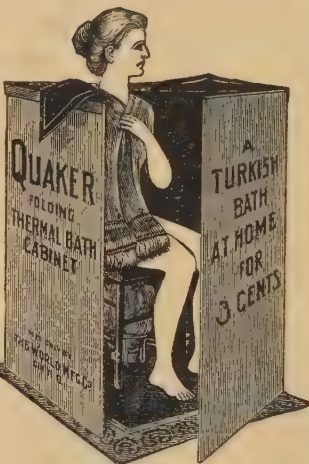
No. 8F4000 Our price.....\$2.15

THE QUAKER BATH CABINET No. 1, \$3.95 WITH A \$2.00 BOOK, "THE GUIDE BOOK TO HEALTH" FURNISHED FREE.

THE SPECIAL QUAKER CABINET No. 1 is made of the very best material and made on the most scientific principles. It is a cabinet large enough to enable you to take a foot bath while you are taking a Turkish bath. The top of the Quaker Cabinet No. 1 is in two pieces. The Quaker top is a very great convenience in entering as well as in cooling off. The construction of our Quaker Cabinet No. 1 is most substantial. The covering is of special cabinet material (rubber coating inside, checked drill outside), that never stretches, thoroughly vapor proof. The frame is of the best steel construction and unlike old fashioned wood frames, does not warp or break. In cooling off, both sides of the top may be unbuttoned and thrown back. The whole cabinet is so jointed and hinged it can be put away in the smallest possible space. When you have finished using the cabinet, simply loosen the braces, tip the frame and it folds up completely. Any child can open and close it in a second.

RESULTS: Seated upon a chair within the Cabinet, with only the head outside, so as to breathe the pure air, one enjoys at home, in the privacy of their own room, all the remarkable cleansing, invigorating, purifying and curative health giving effects of the famous Turkish-Russian Hot Air, Steam or Vapor Baths for 3 cents each. Perfumed or medicated if desired; with no danger of taking cold or weakening the system if directions are followed. The body is surrounded by clouds of hot air, steam or vapor, which dilate the pores all over the body, causes profuse perspiration, draws out of the system the poisons and impurities of the blood, cleanses inwardly and outwardly.

THESE BATHS are justly famous for producing a clear skin, sound, reposeful slumber in young and old, a brilliant complexion, preserving health, breaking up colds, fevers, la grippe, and disease. They give you the vim and vigor of younger days—actually make you feel 10 years younger—eyes bright, nerves strong, brain clear. Physicians use and highly recommend them for almost every disease. Hospitals, sanitariums, and families all over the world use and recommend them. Thousands owe their life to the "QUAKER."



SPECIAL ADVANTAGES OF THE QUAKER CABINET.

You require no assistant—everything is so simple and convenient. You simply open the door, step in, close the door and you immediately get the full benefit of the high temperature. Temperature can be regulated at the will of the bather. Plenty of room in the cabinet to move about, sponge, towel and cool the body perfectly. A five-minute vapor bath in a Quaker cabinet starts the millions of skin pores at work expelling the dirt, impurities and poisons from the system, does more good than six months of drug taking. No other cabinet is so simple to operate, to open and close, folds up into such small space; is more convenient, compact, strong, light, roomy, handsome, durable or gives such excellent satisfaction.

WE FURNISH FREE with our Quaker Cabinet No. 1 at \$3.95, a 100-page \$2.00 book (copyrighted), known as the Guide Book to Health and Beauty, containing a vast amount of information as to how diseases are so successfully treated in both Europe and America. This book gives information worth hundreds of dollars, tells you all about these famous baths, their ancient and modern history, how to take them, when, where, how often, and the course of treatment that should be followed for different diseases, so you can treat and cure yourself at home without drugs, the same as you would be treated if you went to the famous health resort at great expense.

It tells how to live, what to eat and drink, how to attain the greatest amount of enjoyment out of life and become strong and athletic, with all the vim and vigor of younger days. Also how to attain and maintain perfect health, a clear skin and brilliant complexion by natural living. Much information especially valuable to the ladies, both married and single, written in plain English, understood by all. Only book of its kind in existence.

THE PRICE OF THIS BOOK IS \$2.00, but, until further notice, will include one copy absolutely free with each of our No. 1 and No. 2 Quaker Cabinets. Retail price, \$7.00. No. 8F4005 Our price complete, with stove and vaporizer....\$3.95

THE HICHEST GRADE QUAKER BATH CABINET No. 2, \$5.98

FOR \$5.98 we offer the highest grade bath cabinet of the celebrated Quaker make, as the very finest and highest grade bath cabinet made. There is no better bath cabinet construction possible.

THE FRAME of the Quaker Bath Cabinet is made of galvanized steel, cannot warp or get out of shape or come apart. The cover used on the Quaker Cabinet is non-absorbent, germproof, antiseptic and odorless. This material is the result of years of experiment. It is not only perfect for the purpose, but practically lasts forever.

OUR \$5.98 BATH CABINET is constructed with double walls of the best rubber coated material that can be made, everlasting and always new. This gives a black rubber coating inside and outside, with air space between. The top is of double faced material, rubber coated both sides and held firmly in place by snap buttons. The construction of our special \$5.98 Cabinet is without doubt the best ever shown.

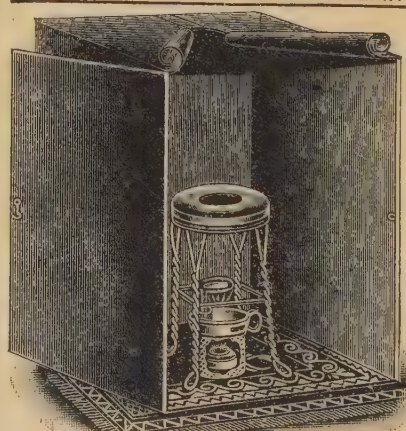
FACE STEAMER FREE. A celebrated Quaker Face Steamer, improved style, as shown in this illustration, will be included with each No. 2 Quaker Vapor Bath Cabinet free. For treatment of the complexion the Quaker face steamer is one of the most important parts of a vapor bath cabinet. If same is wanted with other cabinets, price is \$1.00 extra.

A COLD IS CURED IN ONE NIGHT. Any kind of a cough or cold, throat trouble, lungs is effectually cured with one good hot vapor bath taken according to directions. For overworked men and women of all classes, the Quaker Bath Cabinet treatment is a grand relief. The vapor bath soothes the tired nerves, permits a more vigorous circulation of blood thus restoring energy to the exhausted system.

AT OUR SPECIAL \$5.98 PRICE we furnish this No. 2 Quaker Cabinet complete with face steaming attachment, alcohol stove and Turkish or vapor bath. \$2.00 book free.



GUARANTEED THE BEST CABINET ON EARTH.



WE FURNISH FREE with this, our best Quaker Bath Cabinet No. 2, one copyrighted \$2.00, 100-page book free, as described above, giving formulas and directions for making the various remedies for the treatment of the following diseases:

- | | |
|---------------------------|-------------------------|
| Cold, | Congestion of Liver and |
| Fevers, | Kidneys, |
| Coughs, | Jaundice, |
| Muscular and Chronic | Biliousness, |
| Rheumatism, | Painful Menstruation, |
| Influenza, | Acute Neuralgia, |
| Grip, | Pains in Back, |
| Muscular Pains and | Nervousness, |
| Soreness, | Nervous Diseases, |
| Neuralgia, | Nervous Exhaustion, |
| Tonsillitis, | Hysteria, |
| General Weakness, | Sleeplessness, |
| Debility, | Asthma, |
| Pleurisy and Inflammation | Weakness, |
| of Air Passages, | Debility, |
| General Tonic, | Kidney and Urinary |
| Quinsy, | Troubles, |
| Malarial Troubles, | Swelling of Feet or |
| Dyspepsia, | Hands, |
| Scrofula, | Eczema, |
| Stimulating Skin and | Skin Diseases, |
| Kidneys, | Reducing Inflammation. |
| Syphilis, | |
| Parasites, | |

VAPOR BATHS Are great for blood and skin diseases. For the relief and cure of scrofula, eczema, salt rheum, hives, pimples, ulcers, boils, carbuncles, skin imperfections, vapor baths are simply wonderful. For rheumatism and neuralgia, chronic, acute or inflammatory, our vapor baths have been known to cure where everything else had failed to give relief. You'll be surprised and delighted at the marvelous improvement in your health, feelings and complexion.

No. 8F4010 Retail price, \$12.00; our price.....\$5.98
CANE SEAT CHAIRS in these cabinets. Customers can be employed in taking vapor baths or ordinary kitchen chairs can be employed in taking vapor baths metal stool illustrated above can get the same from us at manufacturer's cost price.
 No. 8F4011 Wire metal vapor bath stool. Price.....\$1.30

THE TRUTH ABOUT STOCK FOODS

FACTS THAT EVERY FARMER AND STOCKMAN SHOULD KNOW.

Is there any good reason why the farmer and stockman who is constantly besieged to invest his good money in this and that brand of stock food, should not know the full truth about that article?

He should know. He is entitled to know. Not only for the satisfaction of knowing what he is getting for his money but also in self defense—he should know what kind of stuff he is putting into his animals. The latter is a most important reason why he should know.

You never think of buying a brood mare, a Jersey bull, a Berkshire sow or a pen of thoroughbred Wyandottes without knowing the pedigree of that stock, do you? You want to know its history, its performance in the past, in other words, what it is made of and what it will do. So why should any one ask you to buy a "pig in a poke" in the shape of a package of so called stock food, to be fed to that stock, something about which you know absolutely nothing except glittering generalities, claimed by the makers. Perhaps you can afford to experiment with old Brindle or with that bunch of mongrel hens or old Bill, the plough horse, who has seen his best days. They can probably stand it, and anyhow you are not apt to lose so heavily if anything went wrong. But when it comes to that fine litter of Berkshires, those Jersey buttermakers or that pen of fancy Leghorns that you bought at a fancy price; well, you would like to know just where you are at before you begin to "dope" that kind of stock with a strange mixture, wouldn't you?

But if a stock food has any merits at all, if it will help you to get more profit out of common stock you should be able to feed it to even thoroughbred stock, with implicit confidence and get larger proportionate returns.

But, first of all, why give stock food at all? Just because the manufacturer said so? That is a mighty poor reason, is it not? If your stock is doing well, perhaps it might be best to let well enough alone rather than take chances. If there is serious trouble perhaps a veterinarian is needed rather than stock food.

So, before the stockman can intelligently feed stock food he must know the philosophy of the thing, why he is doing it and what specific object he expects to gain.

Now, the first important thing about stock food that the stockman should know is that he knows practically nothing about the stock foods on the market today, for the simple reason that nothing has been told him. He does not really know what the package contains, what the stuff is made of or what the ingredients are even supposed to be, or what they are for. Neither does he know whether he is paying a reasonable or an exorbitant price for the goods or for the results he expects to gain. He is asked to feed the article blindly and assume

that the makers know more about the feeding of his particular stock than he does himself. What the stockman wants is facts, he is not simply actuated by a desire to achieve some of the wondrous results, painted in such glowing colors by the makers. What is there in these various preparations to get these returns.

And yet, when the stockman does invest in such goods, nine times out of ten it is because of the urgency of the appeal rather than his own free will. He makes the venture against his better judgment in the hope that his fellowman is as honest as he is himself and will give him a square deal, also hoping for the results that the literature indicates; surely a worthy reason, but after all a mere speculation. And in these progressive days, when everything else about the farm, the live stock business, breeding, feeding, etc., has been reduced to such a definite scientific basis, the stockman should not be asked or expected to buy stock food on speculation.

Another thing that the stockman ought to know is that when he does invest in stock foods that are now on the market, however sure he may feel of his gain in results, he certainly will get the short end of the speculation, as long as he continues to buy something about which he knows nothing, with only the manufacturer's word for it, that it cannot do him any harm and will prove useful. Again, legitimate stock foods have suffered more or less on account of the innumerable cheap and worthless preparations put out in the guise of stock foods.

The stockman well knows that any stock food must contain some proportion of shorts or other material as a filler to provide a vehicle for the carrying of the proper drugs, facilitating the measuring and administering of the medicinal agents contained therein.

We must not assume that on account of questionable and in some cases of unscrupulous methods, which have and do exist in the making and marketing of stock foods, that the whole idea of stock food is a delusion and snare, without any legitimate purpose, and a waste of money. That would be an insult to the intelligence of thousands of the best breeders and feeders in this country, as well as in foreign countries, who have used stock foods, condition powders and condiments for ages. Stock raisers in this country during the past decade have demonstrated beyond all doubt that stock foods may safely be accepted as a suitable and valuable adjunct to economic and profitable stock raising, breeding and feeding.

England and Scotland, the pioneers in improved stock breeding, share the honor of first recognizing the value of condiments. They have used them in some form or other for centuries. Breeders and feeders of these countries would soon think of raising stock without the good stock food that they would of fattening without grains.

THE PHILOSOPHY OF STOCK FOOD.

Its Purposes and Possibilities.

There is only one logical, legitimate purpose of stock food, and that is to assist nature in keeping stock in prime condition by toning and invigorating their systems, keeping the blood pure and the bowels regular, and by so aiding their digestive organs that they will get all of the nourishment obtainable from the food that you feed them, thus more than paying their way.

The actions of an ideal stock food are three fold: First, stomachic; second, digestive; third, tonic. The first, "stomachic," means to stimulate the flow of saliva and the gastric juices, thus assisting materially in the first stages of digestion; "digestive" means to stimulate the flow of digestive juices in the stomach and intestines, and increase the muscular action of the bowels, thus assisting peristalsis and guarding against constipation. In accomplishing these results the ideal stock food materially assists the assimilation of the digestible nutrients by the lymphatic villi and the capillaries of the intestines.

As a tonic it nourishes and tones up the nerves, both directly and indirectly. It purifies the blood both by contact and by so invigorating the various organs of the body that they are enabled to properly perform their functions.

The foregoing are the general purposes of a stock food, and the accomplishment of these ends means much in dollars and cents and in additional service and profit to the stock raiser.

Stock food is not a patent medicine for animals. It is not, was never intended to be, and should not be claimed or advertised as a cure all or a remedy for specific diseases. It should be and is a great preventive of diseases, but accomplishes its ends only by assisting nature, by helping to keep the system in such a healthy, vigorous condition that it is able to withstand the attacks of germs and diseases that would find an animal in poor condition a ready victim.

Take, for instance, worms, perhaps the most prevalent and insidious foe to the animal world. The consumption of worms in the shape of eggs and larvae cannot be avoided by the animal in feeding, for these pests are omnipresent. A good stock food should contain an anthelmintic, and in performing its regular functions by assisting and increasing the secretion of the various digestive juices assist nature in disposing of these incipient worms before they have had a chance to develop and breed in the intestines. But once they get past the stomach and are allowed to develop in the intestines they oftentimes work irreparable injury and require more heroic treatment than a stock food to get rid of them. Should they be allowed to develop, thus far we strongly advise a specific remedy, administered either by a veterinarian or yourself, in the shape of a good reliable vermifuge or worm powder. Stock food cannot accomplish impossibilities. It cannot take the place of clean housing and bedding, pure water, kind treatment and plenty of good food, intelligently fed, although in a measure it may atone for some shortcomings in the foregoing.

This is the philosophy of stock food. Any claims beyond these are likely to be misleading and overdrawn, and yet the possibilities of increased service and profit resulting from the faithful, judicious use of a good stock food, along the simple lines indicated, are truly wonderful and so pronounced in some cases as to seem greatly exaggerated.

A COMMON PREJUDICE AGAINST STOCK FOODS.

But some argue, and very plausibly, that we "believe that right feeding and right treatment is the best medicine. Let nature do the rest."

This argument might be sound if your animals were living under natural conditions, and if you were equipped to take care of them as they should be. But this is not the case. They are no longer nature's subjects in the animal kingdom. They are man's subjects. Under modern conditions they are machines.

For instance, the horse: The original wild horse in its natural state roamed the plains at will in warm, temperate climates, cropping the sweet grass to his heart's content, nibbling a herb here and there as instinct prompted him (herbs, roots and bark were nature's stock foods). He had at all times just enough of feed of the right kind, regardless of market prices, to supply his daily needs; he had just enough pleasant exercise to keep his blood in active circulation, with plenty of rest whenever nature prompted it to soothe and refresh his nerves. The reproductive organs were regularly called into action at appointed times—both male and female lived as nature intended.

But now the horse is a machine, a great power plant, driven hard and ruthlessly day by day, to furnish power for man's uses, and only a favored few of either sex may exercise the functions of reproduction. In the male nature is tampered with, in the female nature is thwarted. They lack, therefore, the natural action and instinct of the original horse. The modern dairy cow is a milking machine, a butter and cheese maker, while in the natural state she was called upon only to produce enough milk to nourish her young up to a feeding point, and spend the balance of the time with the herd.

The original jungle fowl exercised both wing and feet, with plenty of grain food and plenty of meat food at hand whenever she wanted it. She laid eggs enough in season to reproduce her kind and quit. Today the hen is an egg machine, constantly driven to the limit, being speeded up to the 200 eggs a year limit, as fast as man knows how to speed her. Her forage ground is a small tract and often a damp, filthy coop, a small gravel run, a manure heap, and, if she is fortunate, a little grass. She depends almost entirely for sustenance upon what man sees fit to give her, and even her natural functions of motherhood are denied her, the incubator and brooder taking their place.

Are these natural conditions? Hardly. They are machine shop conditions. Man is the superintendent of this factory and must not only see to the furnishing of the fuel that furnishes the steam and power, but also that the machine is properly geared and that all the wheels and points of friction are oiled. In other words, he must give nature that assistance which he himself has rendered necessary by his own interference with nature's plans.

We can safely assume then that the intelligent and judicious use of stock food for the purpose outlined is just as necessary and natural as the continued use of condiments to the human family. How many of us, for instance, could get along without our spices, our salt, our pepper, our spring tonics and our laxatives to keep the bowels open, and similar aids to nature, adapted by modern humanity. All of these things, while seemingly unnecessary and contrary to nature, are yet rendered indispensable by the unnatural pace at which we live today.

Abusing nature, as we do, therefore, both in the human and the animal world, let us not lay on to mother nature all the burden of responsibility of keeping things going right. Let us render what help we can toward repairing the damage which our interference with nature's methods have caused. We must help nature in keeping this vast animal machine shop in constant and smooth running order.

Stock food has its legitimate place in the world's work today.



Our Guarantee

N^o.

We hereby guarantee the contents of this package to be composed of the ingredients as printed on this package; that all the drugs are absolutely pure and conform to the standard of the United States Pharmacopeia.

Furthermore, use the entire contents of this package as directed, and if you are not entirely satisfied, return this certificate telling us why you are not satisfied, and we will cheerfully refund every cent you have paid us.

The foregoing applies to all preparations manufactured by us.

Signed,

Davis Stock Food Co.

CHICAGO, ILLINOIS, U. S. A.

There never has been the slightest doubt in our minds as to the absolute need and legitimate mission of the really good, reliable stock food in the live stock world. But there has been a decided question and an ever growing doubt in our minds as to the legitimacy of the stock food business as it has been carried on heretofore; that is, that while there are at present, undoubtedly, perfectly legitimate stock foods in the market, there are also a large number which are not, consequently stock food has suffered in prestige as the result of the use of worthless preparations.

Some have considerable merit, but not in proportion to the price they ask. Some have meager or indifferent merits and some are practically worthless. Some might even be considered dangerous.

But because one stock food is worthless it does not signify that they are all so, and the good should not be condemned with the bad, neither do the successful one or two indicate that all are good.

The question is: How is a stockman or farmer to know what is good and what is bad? He should be able to know before experimenting on his own stock, but under existing conditions he cannot. He simply takes this firm's word or that firm's word for it, and then takes chances on results.

But that is not right. Modern farming, dairying, poultry raising, stock feeding and breeding is too serious a business to speculate on any feature of it. Either stock food should be left severely alone as a doubtful and expensive experiment, or, if there is a profit to be gained from its use, then the stockman is entitled to some system by which he can buy with **absolute certainty**, knowing just what he is getting, whether he is getting it at the right cost, and be able to feed it with **absolute safety** and confidence in the results.

WHY WE OFFER YOU DAVIS' STOCK FOOD.

We have given the stock food proposition as a whole quite a little study during the past few years and have investigated thoroughly the merits of all brands on the market. We are sorry to say that we have found a great majority of them to be unworthy of confidence, and, taken all in all, the results of our investigations demonstrated to us beyond any doubt that we would have to look further before we could offer the American stockman such a stock food as we believed he should have, and which we were willing to handle. We are happy to state that we believe we have found an ideal stock food, manufactured in an ideal manner and placed before you in an ideal way, in the shape of the **Davis Stock Food**. Above everything else the Davis Stock Food Company had the courage of their convictions. They readily agreed to place their formulas on every package in plain letters, so that the stockman could see exactly what he was buying.

They, like ourselves, could see no legitimate reason for making a profound secret of the formulae and ingredients of their stock foods. Their view coincided with ours to a dot. No other makers do this, although they expect the stockman's confidence and ask him to believe all that they claim for their preparations. They ask him an arbitrary price for their wares without giving him any adequate idea of the ingredients or the market value of the same. They ask faith and confidence from the farmer. Is there any **good reason** why they should not **reciprocate** and tell him **frankly just what he is getting**? If the stock food manufacturer's business cannot survive the full daylight of publicity then there is no legitimate excuse for its existence, and the sooner it goes out of existence the better. On the other hand, if the manufacturer of a stock food is making a legitimate preparation of ingredients which he can secure and put up better, at less cost, to the stockman than the stockman could for himself, he will soon find that the American stockman is indeed liberal in his patronage when he gets a square deal.

We have gone into this matter carefully, endeavoring to look at it frankly, from the standpoint of the buyer as well as the seller. Our policy has always been "a square deal." We know that the great American public is still to be trusted, and expect a due appreciation of the desire and the policy on the part of the manufacturer or seller to give them a square deal.

We feel confident that a stock food business conducted along the line of common honesty will result in immense sales, and we much prefer to build up an enormous business at a moderate profit than to have a business limited in its output with an enormous profit.

We realize that we are blazing a way along a new path, that we are pioneers in the policy of taking the purchaser into our fullest confidence, giving him the same degree of our confidence that we ask of him. We are willing to rest our case with the sound judgment of the American stock raiser, and we confidently believe that when the sincerity of our methods and our policy is once fully realized by the American buyer of stock food that our returns in sales will fully justify our efforts to return confidence for confidence, to meet the buyer half way in solving the much vexed stock food problem.

Our formulas are **public**. They belong to the purchaser. We are simply his supply agents, if he sees fit to use us, and we believe he will after he has investigated to his **entire satisfaction**, and finds what we can do for him as compared with what he can do for himself. We want our stock foods to practically sell themselves, by appealing to the good judgment of the buyer rather than to have them forced on him by long winded arguments. With this end in view, instead of offering you a mixture of mysterious and rare ingredients, you will find in Davis' Stock Foods only such simple and time tried ingredients as have been **proven by long experience** to be the **best fitted** for their respective purpose, well known drugs and condiments, which have the **official endorsement** of the leading **authorities and practitioners of the United States**. The Davis Stock Food

Company goes even further, and in their book "One Thousand Pointers for Stock Raisers," they give you extracts and descriptions of the various ingredients, as taken from the **United States Dispensatory**, an official publication by the **United States Government**.

Their formulas are **published openly on every package** of stock food sold. There is **no buying "a pig in a poke"** when you buy a package of Davis Stock Food, you know **exactly what you are getting** and what you are paying for. Nothing is left in doubt, nothing left to your imagination.

OUR GUARANTEE.

Read the guarantee of the Davis Stock Food Company that is reproduced on the top of this page. This is a facsimile of the certificate appearing on every label, on every package of the products manufactured by the Davis Stock Food Company. **It is a guarantee that guarantees.** This is not merely an advertisement; it is **part and parcel of the contract covering every purchase** of Davis Stock Food Co. products, no matter where, when or how you buy them.

The list of ingredients is not only published openly, but you are given a bona fide written guarantee, right on the package, to the effect that the contents are exactly what they are claimed to be, that and nothing else. You are at liberty to **subject these goods** to the examination and **analysis of any chemist** in the country, to your agricultural college or to the department of animal industry, at any time; in fact, we invite you to do this; we have nothing to fear, nothing to lose and everything to gain by the test, for the results will only serve to strengthen our position in the esteem and confidence of the stock food buyer.

With every package of the **Davis** goods you buy, whether for horses, cattle, sheep, hogs or poultry, you get the same frank statement of facts, the same open formulas, the same ironclad guarantee, as part and parcel of the contract; the same degree of protection. This does not refer to your first or your second order, but to each and every order, whether you buy this month, next month, next year or five years from now.

DAVIS STOCK FOODS ALWAYS MAINTAIN THE SAME UNIFORM QUALITY.

This policy insures continued unity in the quality of our goods from month to month, from year to year.

MONEY BACK, IF NOT SATISFIED.

If at **any time**, in **any place**, under **any circumstances**, you find a package of Davis Stock Food, the contents of which are not exactly as represented in every particular and detail, or if the results are not absolutely satisfactory, when used according to directions, you can do us no greater favor than give us the opportunity of returning your money without quibble or argument on our part.

How can we introduce the Davis Stock Foods to you on any more honest and equitable basis? Can you suggest a fairer plan? Can you discover any flaws or weak spots in our proposed plan of doing business? If you can, or if you feel that you can detect any note of insincerity in our proposition, we would consider it a favor if you will write us frankly and tell us about it, for the entire success of our business, along the new lines that we propose to run it, depends upon the soundness of our policy and the degree of confidence and favor with which it is received by the stock food buyer.

Once again: Read the certificate of guarantee, or, better still, with your next order for a freight shipment, ask us to place in it a **free trial package** of Davis Stock Food (see page 873). That will give you an opportunity of getting acquainted with it without cost to yourself.

Upon this guarantee, upon the published formula and upon the quality of the material which these two features naturally insure you, are based the fundamental principles in conformity with which we expect to build the largest legitimate stock food business in the world.

The guarantee certificate means exactly what it says. **It is a legal contract which will be recognized by any court of law or equity** in this broad land. It protects you fully in your purchase and use of Davis Stock Foods. **You take no possible chance.**

TELL US: Is there any other stock food manufacturer that dares to pursue a policy like this? If there is, why don't they do it?

As our business grows, Davis will no doubt be imitated and copied by other makers as closely as the honesty of their methods, quality of their goods and legitimacy of their margins of profit will allow. We are blazing a new path of honesty and legitimate methods in the stock food business, and before we are through we expect the American stock raiser to be with us, and the opinion of the American stock raiser will compel all other legitimate stock food companies to do likewise. Davis and his products will undoubtedly be bitterly assailed, but **just remember this, legitimate manufacturers** who put out **legitimate preparations** will be only too glad to do as Davis is doing. **It is they who see danger in publicity to their business that will make the bitterest fight**, and when an attack on Davis' methods and Davis Stock Food is brought to your attention, just remember this and ask yourself **why**.

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ENTITLED

"One Thousand Pointers for Stock Raisers"

IS ISSUED IN TWO SEPARATE EDITIONS.

THE EDITION shown in the illustration is printed on heavy paper, beautifully bound in full cloth binding, making a large, heavy and valuable—in fact, invaluable book for stock growers. It retails the world over for \$3.00 and is worth ten times its cost to any stockman. We have, however, secured a special edition of this valuable \$3.00 book, printed on lighter paper and securely bound in a heavy paper cover. This edition we will send by mail, **postpaid, free**, on application, to any owner of stock, anywhere in the United States, subject only to the liberal conditions set forth at the bottom of this page.

THE CLOTH BOUND EDITION consists of two hundred pages, is 8½x11½ inches in size. It has never been sold for less than \$3.00, but under a special arrangement with the publishers, based upon the actual cost of the material and labor, paper, cloth, printing and binding, we are able to make our customers and their friends (owners of stock) a special and heretofore unheard of price of 50 cents for the regular \$3.00 edition. If you want this big, elegant, cloth bound book, the \$3.00 edition, for 50 cents, send us your order, enclosing 50 cents, and the book will go to you by mail, postpaid, at once.

WE WERE SO IMPRESSED WITH THE VALUE of this book that we made special arrangements with the publishers for the printing of a cheaper edition, containing the exact matter, word for word, but printed on a lighter and cheaper paper, substantially bound in a heavy paper cover. The lowest retail price of this edition is 50 cents, which does not more than pay for the printing, but it is our wish to place this book in the hands of every stock raiser or owner in the United States. We want you to have it. If you have stock, write us a letter or a postal, tell us how much stock you own; just say, "I have... head of horses,.... head of cattle,.... head of hogs,.... head of sheep. Send me, free of charge, your book, '1,000 Pointers for Stock Raisers,'" and we will send you this regular 50-cent book free by return mail, postpaid.

A THOUSAND AND ONE things that you know. Innumerable little items and questions that come up every day. You cannot afford to miss the valuable information, data and suggestions which this book contains. It is, beyond all doubt, the most modern, comprehensive, reliable and authoritative book which has ever been offered or sold to stockmen or farmers.

THERE IS AT LEAST ONE PAGE in this book that contains just the information that you are hungry for; that will solve some particular problem that has been vexing you. The chances are that you will find 50 such pages of vital interest and especial value to yourself and your location. The abstract value of the information contained in this book, if it cannot be replaced or obtained elsewhere, is worth hundreds or even thousands of dollars to any stock raiser. Its value to the inexperienced beginner in any branch of stock raising cannot be estimated. It brings the science and knowledge of the live stock and farming world to your door, and is a veritable library in itself.

IT IS THE GREATEST BOOK EVER PUBLISHED

and you CANNOT AFFORD to be without it, if you want to know

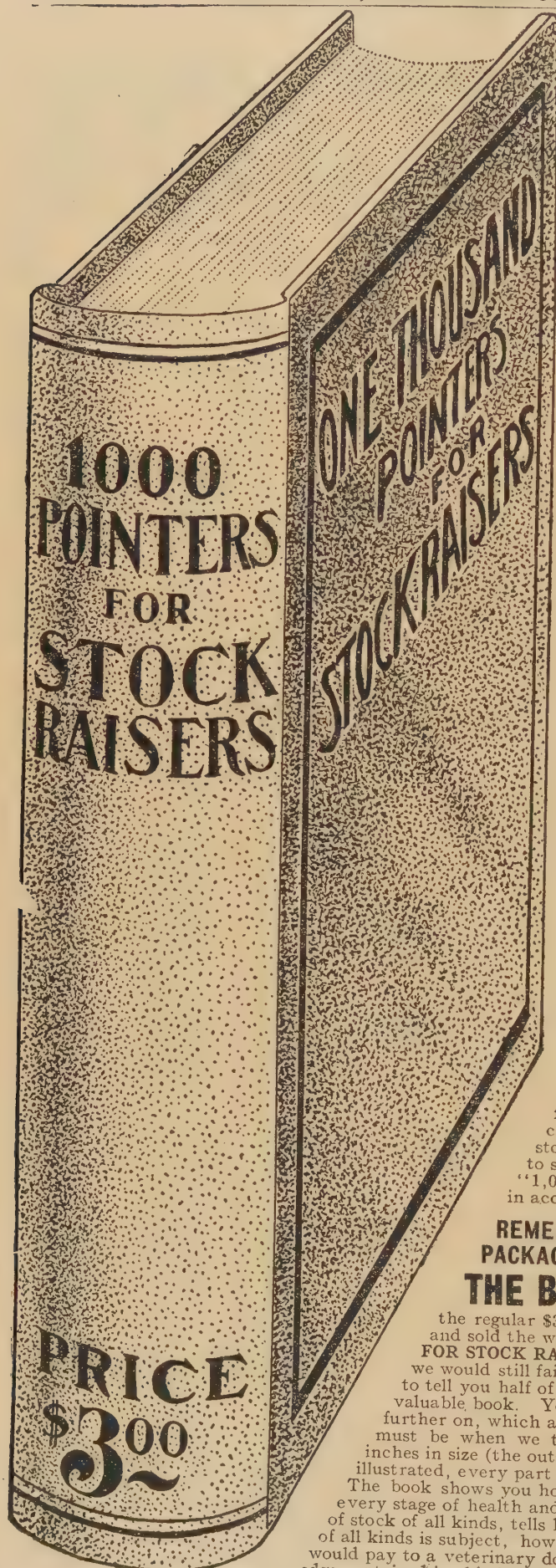
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8. How to build sanitary farm buildings.
9. How to dig irrigating ditches.
10. What feed you can raise most economically and what feed you can buy to advantage.
11. How to treat and care for your live stock in disease.
12. How to prevent disease in your stock.
13. How to meet the market demands.
14. How to ship your stock.
15. THE TRUTH ABOUT STOCK FOODS.
16. The results of government investigations in all lines of interest to the live stock raisers and farmers for the past 10 years.

THIS BIG BOOK IS FREE.

IT IS YOURS. It was written EXPRESSLY for YOU, if you are a farmer or breeder of live stock. It is not the ordinary free gift with which you have had experience.

It was written to be sold and is now sold, in the cloth bound edition, the world over, and, under our agreement with the publishers, we must reserve the right to withdraw this free offer at any time. But, first, we want you and every other progressive feeder and breeder of stock, who appreciates the value of such a work, to secure one of these free copies, if you do not feel like sending us 50 cents for the \$3.00 edition. There is positively no cash to be paid with this generous offer. We tell you frankly our object in offering you this book free. Our object is simply a pleasant method of bringing your attention to our new department of stock food, a quick means of getting acquainted, as it were. Once you have secured and read this book, we know that you will be convinced of the value of the matters contained therein, and of our sincerity and ability to serve you in your feeding and farming. Thus we expect to demonstrate the value of Davis Stock Food and naturally hope that some time, when you are ready, you will send us a trial order for Davis Stock Food, and we know that a trial order will make an enthusiastic and regular customer of you. And if it does, the book will serve its mission. Just remember that there is no string whatever tied to this free book offer. Just write for the book, tell us how much stock you have, and we will promptly and cheerfully send you the book, without a cent of expense to you or any obligation on your part in any way. Send for the book now. This free offer will not last indefinitely. You do not even need to bother about sending a letter. Just say on a postal card or in a letter, "I have... head of horses,.... head of cattle,.... head of hogs,.... head of sheep. Send me, free of all charge, your large book, entitled 'One Thousand Pointers for Stock Raisers,' securely bound in paper, the regular 50-cent edition, as per your offer on page 872 of your catalogue," and we will send it to you by return mail free and postpaid.

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WE ARE EXTREMELY ANXIOUS FOR YOU TO OBTAIN A COPY OF THIS IMPROVED AND VALUABLE STOCK BOOK, even if you do not care to send 50 cents for the regular \$3.00 book, and especially are we so anxious for you to make an actual trial of Davis Stock Food and learn what it will do for your stock, that we have worked out a method by which you can get both the \$3.00 book and a big two-pound package of Davis Stock Food FREE without it costing you one penny. The big cloth bound book, printed on heavy paper, costs a great deal to send by mail or express, and the mail or express on a two-pound package of stock food in addition would be a considerable item of expense either to you or to us, and so that there may not be any expense for transportation for the big cloth bound \$3.00 book and the two-pound package of stock food, any expense either for you or for us, we have this plan to explain to you—this wonderfully liberal free offer.

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from any of our various departments to go to you by freight, fill out the blank coupon at the bottom of the opposite page, cut it out and attach it to your order, and we will pack with your goods and send to you, free of cost to you, a copy of the regular \$3.00 cloth bound edition of the great book—"1,000 Pointers for Stock Raisers," and also a full size two-pound package of Davis Stock Food. The only conditions we provide are to tell us about how much stock you own and that you have never used Davis Stock Food. This is our great introductory offer. By this method we can place in your hands, without any expense for mailing or express charges (for the book and package will add absolutely nothing to your freight), a copy of the finest edition of a book that every farmer or owner of stock should have, and a full size package of Davis Stock Food, containing 80 full feeds, free, for a thorough trial. We want you to have the book and read it. It is worth so much to any owner of stock, contains so much valuable information that we would really like every one of our customers to have a copy of this valuable book—"1,000 Pointers for Stock Raisers," regardless of whether or not they ever buy stock food from us or anyone else, and at the same time we want you to try Davis Stock Food. If you have been using stock foods heretofore you will find Davis Stock Food superior to anything you have ever used, without exception. If you have entertained a prejudice against stock foods heretofore, if you have felt that there is too much mystery about the subject of stock foods, that you knew too little of stock foods and what they contain, that you did not care to experiment with them, we especially want you to take advantage of this offer. There is no mystery, no secret about Davis Stock Food. You can see exactly what it is made of, it so states on every package. It is simply the application of twentieth century methods and knowledge. Davis Stock Food is scientific feeding. The world is advancing every day in all lines. You should not fail to avail yourself of the latest advancements in the feeding and care of stock. It means money in your pocket. Make this trial before you forget it. Send us your order for goods to go by freight, fill out the blank lines opposite, attach the coupon to your order and we will send you, free of any expense to you, one of the regular \$3.00 books and a large, full size, regular package of Davis Stock Food. If you don't want to cut the catalogue page you can copy the coupon in your order, tell us how much stock you own, say that you have never used Davis Stock Food, and ask us to send you free in your freight shipment one of the regular \$3.00 books—"1,000 Pointers for Stock Raisers," and a large package of Davis Stock Food, in accordance with the offer made in our catalogue.

REMEMBER, THE BOOK WE PROPOSE TO SEND YOU FREE WITH A PACKAGE OF DAVIS STOCK FOOD WITH YOUR FREIGHT SHIPMENT IS THE BEST EDITION THE PUBLISHERS PUT OUT,

the regular \$3.00 edition, elegantly bound in full cloth binding, printed on heavy paper and sold the world over for \$3.00. It is just what its name indicates—"1,000 POINTERS FOR STOCK RAISERS"—and if we used ten pages in this catalogue to describe this book we would still fail to cover all of its interesting and valuable chapters. We cannot begin to tell you half of the important information that will be found between the covers of this valuable book. You can get some idea of the value of it from the subjects we mention further on, which are fully treated on in this book. You can get some idea of what the book must be when we tell you that it contains over 200 big pages which measure 8½ by 11½ inches in size (the outside of the cloth bound book measures 9 by 12 inches) and that it is fully illustrated, every part of the text made clear and plain by pictures photographed from life. The book shows you horses, cattle, sheep, hogs, poultry of all kinds and classes, breeds, every stage of health and disease, tells everything about the breeding, raising, handling of stock of all kinds, tells how to immediately recognize the disorders and diseases of all kinds is subject, how to give simple home treatment, how you can save many a head would pay to a veterinary doctor, when to call in the service of a veterinary doctor, and the edge contained in this book will surely actually save you many a head of stock.

giant, Cloth Bound, Regular \$3.00 Stock 2-Pound Package of Davis Stock Food **FREE**

THE BOOK IS A REAL ENCYCLOPEDIA OF KNOWLEDGE FOR STOCK RAISERS.

IT IS POSITIVELY THE GREATEST STOCK BOOK EVER WRITTEN, THE MOST VALUABLE STOCK BOOK EVER PUBLISHED, THE MOST IMPROVED COMPILATION OF THIS NATURE THAT WE HAVE EVER HAD THE PLEASURE OF EXAMINING.

WE WANT EVERY ONE OF OUR CUSTOMERS who own stock of any kind, no matter how much or how little, to have this book and to read it carefully. We know it will make money for our customers and it will save them money, too, and we have therefore thought out this plan, that everyone may get a durable, permanent copy free, a book to put in the library, a book to refer to daily, a real, important, valuable and permanent work of reference. Understand, all that you need to do is to think of this when you send us your order for goods to go by freight. Make up an order to go by freight now. Send us the blank properly filled out or copy the wording of it in your order, and the great book, the finest edition, bound in cloth, the regular \$3.00 book, packed together with a full size package of stock food will go to you with your shipment free with our compliments. **BY SPECIAL ARRANGEMENT** with the publishers of this book, we have secured a limited edition, and, knowing the value of the book, we want every farmer and stockman in the United States to obtain a copy of it.

CONTAINS OVER 200 PAGES of solid reading matter and illustrations, giving exactly the information you desire on every imaginable thing about the farm and feed lot, valuable reviews of all feeding problems, specimen rations, nutritive values, taken from actual experiences of the world's most prominent and successful stock breeders and raisers. You cannot afford to miss the valuable information, data and suggestions which this book contains. It is beyond a doubt the most modern, comprehensive, reliable and authoritative book which has ever been published and offered to the stockmen and farmers of the United States. There is at least one page, and possibly many more, of this book that contains just the information which you are hungry for. It will solve some particular problem that has been vexing you—the chances are that you will find 50 just such pages of vital interest and special value to yourself and your particular locality. It brings the science and knowledge of the live stock and farming world home to your door. It is a veritable library in itself.

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Elegantly Bound in Full Cloth Binding, Printed on Heavy Paper and Sold the World Over for \$3.00.

IT IS WORTH MANY TIMES ITS PRICE

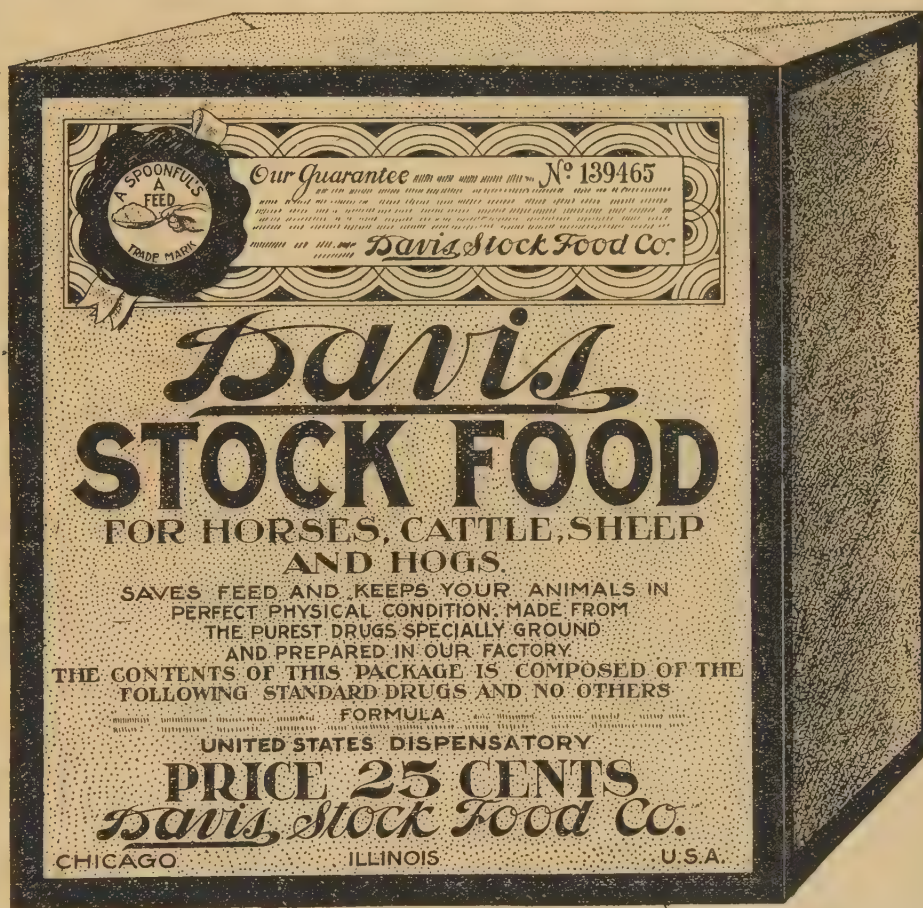
TO ANY STOCKMAN OR FARMER, AND YOU CANNOT AFFORD TO BE WITHOUT IT.

IF YOU WANT TO KNOW

1. How to top the market.
2. How to get 15 pounds of pork from 1 bushel of corn.
3. How to feed for milk and butter.
4. How to feed for lard and bacon.
5. How to feed for wool and mutton.
6. How to feed for eggs and table fowl.
7. The comparative value of American feed stuffs.
8. How to build sanitary farm buildings.
9. How to dig irrigating ditches.
10. What feed you can raise most economically, and what feed you can buy to advantage.
11. How to treat and care for your live stock in disease.
12. How to prevent disease in your stock.
13. How to meet the market buyers.
14. How to ship your stock.
15. The truth about stock foods.
16. The results of government investigations in all lines of interest to the live stock raisers and farmers for the past 10 years.

**THIS 2-POUND PACKAGE OF
DAVIS STOCK FOOD FREE
WITH THE BOOK IN A FREIGHT ORDER.**

DAVIS STOCK FOOD is NOT a PATENT MEDICINE or a "cure all." Its ingredients are NO GREAT SECRET, but are printed in plain letters on every package so that YOU WILL KNOW exactly what it is made of; so that you will know just what you are giving your stock; so that you will know that when you buy it you are getting just what you pay for and full value for your money. It is the result of twentieth century research, experience and science. It will not cure all forms of disease, but it will enable you to raise wonderful stock; it will prevent disease in your stock; it will enable you to make 3 bushels of oats take the place of 4; it will enable you to fatten your steers in thirty to sixty days less time; it will enable you to turn your hogs off at five or six months, each weighing 200 pounds and over; it will enable you to raise big, healthy litters; it will enable you to feed that fancy bred sow, that Jersey bull, that prize sheep for the show ring, and give you a blue ribbon every time. It accomplishes all this in accordance with well known principles that you yourself know. It assists and brings to the highest state of perfection the digestive faculties of the animals; it absolutely prevents the loss of feed in feeding; it insures you against your animals going off their feed; it prevents constipation and keeps the bowels open; it will make the coat of your horse grow smooth, slick and shining; your horse will do better work, harder work and more of it on less feed than ever before. We know all of this, and we want you to verify and substantiate our statements for yourself. We want you to be the judge without any expense to yourself. We are, therefore, going to send you this package of Davis Stock Food, together with our large book, entitled: "One Thousand Pointers for Stock Raisers," if you will only fill out and send us this coupon with your freight order or write this in your order.



This illustration shows the large, full size, regular 25-cent package of Davis Stock Food that you can get absolutely free, together with a copy of the \$3.00 book, "1,000 Pointers for Stock Raisers," bound in full cloth, absolutely free with an order for goods to go by freight.

Fill out coupon below, attach it to your next order for goods to go by freight, or copy the wording of the coupon in your order, and we will send you FREE with your goods a copy of the big stock book, as fully described, and a 25-cent package of Davis Stock Food, all without any expense to you.

THE \$3.00 STOCK BOOK AND PACKAGE OF DAVIS STOCK FOOD FREE.

SEARS, ROEBUCK & CO.

I have.....head of horses,.....head of cattle,.....head of hogs,.....head of sheep,.....head of poultry. I have never used Davis Stock Food. Send me, absolutely free of charge, in my freight shipment order, your large book, the regular \$3.00 edition, full cloth binding, entitled, "One Thousand Pointers for Stock Raisers," and your large 25-cent package of Davis Stock Food, which I agree to use as directed.

THAT IS EASY, IS IT NOT? BUT DO IT QUICK, NOW, WHILE THE OFFER LASTS.

Davis STOCK FOOD

2 POUND 25c; 4 POUND 50c; 8 POUND \$1.00
PACKAGE PACKAGE PACKAGE

FOR THE CONVENIENCE OF OUR FRIENDS AND PATRONS who only keep one

or two horses or cows and who would rather become acquainted with the Davis Stock Food by buying one or two months supply at a time, we have had it put up in handsome cartons of 2, 4 and 8 pounds each. The 2-pound carton contains 80 full feeds, the 4-pound carton, 160 full feeds, and the 8-pound carton, 320 full feeds. For the small user these cartons are handy, as they can be kept clean and in a dry place. We want you, if you have never used Davis Stock Food, and do not care to give us an order for 100 pounds, to send us an order for one of these different sizes. Remember, that every pound of Davis Stock Food used will save one bushel of oats or its equivalent, if fed according to directions. Your horse may be run down in flesh, his appetite may be poor, he may be troubled with worms, he may seem unable to extract any nutriment from his feed, though he eats enormous quantities. If so, send us an order for a package of Davis Stock Food, and feed it as directed (full directions sent with every package), ask our advice, if you will, and if, after having fed the entire package, you are not fully satisfied, just write and tell us so, and we will cheerfully refund your money, without quibbling or argument. You may have a cow which is run down in flesh. She may not be giving the amount of milk that she ought to, or her milk may be deficient in cream, perhaps it is ropery and stringy or blue; her appetite may be poor. If so, send us an order for one of these packages of Davis Stock Food, feed it as directed, and, if she does not give more milk and better milk and at the same time pick up in flesh, have a brighter look about the eye, just write and tell us so, saying that you are not satisfied and we will return every cent you have paid us. Perhaps you live near town and have a few pigs that you are raising to use for this winter's pork supply; you are interested in getting as good a quality of pork as possible; you want their systems to keep free from disease, because you expect to eat the meat; perhaps you are particularly fond of lean meat, or perhaps you want

lard. Again, the pigs are very likely to be troubled with worms, which is very detrimental, while the greatest foe in raising hogs is constipation. Davis Stock Food regulates all this. It will make a decided improvement upon the quality of the meat. If you will follow our directions, your pigs will grow fast, and lean meat will be in preponderance, or fat, if fed according to the directions for lard, and you will profit by it, it will keep their bowels and systems free from worms and parasites and absolutely prevent constipation. The health of yourself and your family depends upon keeping this meat sweet, pure and clean. Davis Stock Food, if used regularly, will insure this. Just remember that it is not an expense; it pays for itself, it will make your hogs gain from one to two pounds a day a piece on less feed than you are now giving them, and when killing time comes your neighbors will envy you. Remember, that our certificate of guarantee is put on every package, that it means just what it says, and that if at any time you are not fully satisfied with the results after having used the entire package, all we ask is that you write and tell us so and give us an opportunity of returning every cent you have paid us. We know what Davis Stock Food is, and we know that it is far superior to anything manufactured in the way of stock foods today. We know that the Davis Stock Food Company has the most modern and thoroughly equipped plant of its kind in the world. We know that they use only absolutely pure drugs and, most important, we know that every pound of Davis Stock Food carries its full quota of medication, and that you are buying it for less money than if you went to your druggist. Try it, if you will, and note the results for yourself. The ingredients of which it is composed are printed in plain letters on every package, and any druggist will allow you to see his United States Dispensatory, in which the actions of the various drugs are given. If you do not care to ask the druggist, ask us to send you the book, entitled "One Thousand Pointers for Stock Raisers." It contains verbatim descriptions of all the ingredients taken from the UNITED STATES DISPENSATORY, an official publication by the UNITED STATES GOVERNMENT. Do not forget to send us an order today. Our special prices for Davis Stock Food are as follows:

No. 65F100 Davis Stock Food, 2-lb. pkg. Price..\$0.25
No. 65F105 Davis Stock Food, 4-lb. pkg. Price.. .50
No. 65F110 Davis Stock Food, 8-lb. pkg. Price.. 1.00



DAVIS STOCK FOOD =25= \$3.00 POUNDS

THIS IS A FAITHFUL PICTURE of a 25-pound pail of Davis Stock Food. It is put up in this manner for the convenience of persons owning from three to five head of stock. The pail is a heavy wooden pail, nicely finished and secured by patent cable hoops. You will find it useful on the farm after the stock food has been used. It contains 25 pounds, full measure, of Davis Stock Food—one thousand full feeds. The price of each pail of 25 pounds is \$3.00, and, if fed according to directions to horses, it will save twenty-five bushels of oats, worth at least \$7.00—more than twice the amount we ask you for the stock food. It is sufficient to feed four horses for three months. Perhaps you have four or five horses that you use for carriage purposes. If so, you naturally wish them to look spry and span, to have a smooth, shining coat, to be full of life and energy. If so, send us an order for this 25-pound pail, use it all according to directions, and if you are not entirely satisfied that it has saved you more than twice its cost, that, if as a consequence of having fed it, your horses do not look better, feel better, than they ever did before—just write and tell us, and we will without any argument return every cent you have paid us. We realize that we are making an exceptional offer; there is not another stock food company in America that would dare to make such an offer—but we know that Davis Stock Food is honest all the way through; we know what it will do, and—better than that—

we know that the great mass of American stock raisers are honest; we know that no one will be better pleased than yourself if Davis Stock Food bears out our statements, and that is all we ask; for we know that if it does, you will be only too glad to buy more of us and say a good word for it. **ONE THING IS IMPERATIVE, HOWEVER;** not expect to feed Davis Stock Food one meal, forget it the next, feed it the next, then miss it for three or four days, and again feed it for a few times and still expect results. It must be used every day, three times a day, if the best results are to be obtained. You would not expect your horse to keep in any kind of condition and do its work if he was only fed occasionally. Therefore, grant Davis Stock Food the same attention that you do your regular feed. It is no trouble whatever, if you will only just remember to use it, and if you do, we know that you will become an ardent advocate and friend of Davis Stock Food. **THE SAME GUARANTEE** and the same formula that is found on every package of Davis Stock Food is put on the pail. Do not hesitate or wait to send us an order. Do it today; send in an order for this large 25-pound pail at \$3.00 and get the benefit of the lower price.

No. 65F120
Davis Stock Food,
25-pound pail... **\$3.00**

Four 25-lb.
pails, or 100
pounds of

**DAVIS
STOCK
FOOD**

and why you
should have
that much.

**WE
STRONGLY
ADVISE**

all owners of from five head of stock and upward to send us an order for 100 pounds of Davis Stock Food. One hundred pounds is sufficient to feed 15 head of horses or 15 dairy cows for three months. It will save you 100 bushels of feed, worth more than twice what we ask you for the 100 pounds. Davis Stock Food must have a fair show and opportunity to demonstrate its worth. It must be fed with religious regularity, just the same as you feed oats or other feeds. You must not—and we do not think that you would—expect your cows to give milk very long, or your horses to be in condition to work very long, if you did not feed them regularly, and we know that you are fair minded enough to realize that the same holds good of Davis Stock Food. Make up your mind when you buy it that it becomes just as much a part of your horses' maintenance ration as the oats and hay, and feed it not once or twice, but all the time. Again, horses, cattle, sheep or hogs that have been run down and are out of condition and whose digestive systems have been deranged, perhaps for years, will not show results in a day or two. You can appreciate this fact, that it will take perhaps a month before any visible results will be obtained. But at the end of this month the change for the better will be so rapid and so apparent that you will be delighted. Your horses will then begin to enjoy life in the full sense of the word. Your cows will fill the milk pails night and morning, and your wife will be delighted with the large amount of rich cream in the milk. If you are in the dairy business, and your cows' milk has run around 3 to 4 per cent butter fat, you will be surprised to see how the percentage will increase—and all this with less feed. It is a well known and acknowledged fact that 90 per cent of the domestic animals today have indigestion in one form or another. They are consequently unable to extract anywhere near all of the digestible nutrients from the feed. American feed stuffs, in the stomach or alimentary canal of the average domestic animal, will yield only about 80 per cent of their digestive nutrients. You are thus losing 20 per cent of the actual feed which passes through the animal undigested. And this does not mean that you are only actually losing the feed value, but the whole animal system is deranged, and does not assimilate even as much as the digestive juices are able to throw into solution. By the addition of Davis Stock Food to the regular ration, the entire system is slowly but surely brought into a normal condition. All the glands of the

Our Guarantee No. 139460

We hereby guarantee the contents of this package to be composed of the ingredients as printed on the package. That shape drugs are absolutely pure and conform to the standard of the U.S. Pharmacopeia. If there is any more in the package, we will cheerfully return the money. If there is less, we will cheerfully replace it. If you are not satisfied, we will cheerfully return the money. If you are not satisfied, we will cheerfully replace it.

DAVIS STOCK FOOD CO.
CHICAGO, ILLINOIS

Davis STOCK FOOD

FOR HORSES, CATTLE, SHEEP AND HOGS

SAVES FEED AND KEEPS YOUR ANIMALS IN PERFECT PHYSICAL CONDITION. MADE FROM THE PUREST OF DRUGS.

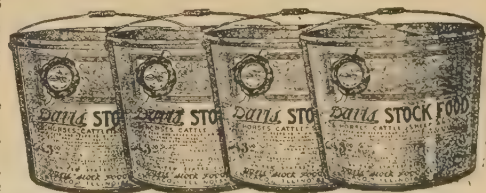
PRICE \$3.00

THE CONTENTS OF THIS PACKAGE IS COMPOSED OF THE FOLLOWING STANDARD DRUGS AND NO OTHER

<p>INGREDIENTS</p> <p>AN. NUX. VOMICA AN. SPIGELIA MARITIMA AN. MAGNESIA SULFURATA AN. ANISE AN. SODIUM BICARBONATE AN. SODIUM PHOSPHATE AN. SODIUM CHLORIDE AN. SODIUM IODIDE AN. SODIUM BROMIDE AN. SODIUM FLUORIDE AN. SODIUM CITRATE AN. SODIUM TARTRATE AN. SODIUM ACETATE AN. SODIUM LACTATE AN. SODIUM GLYCOLATE AN. SODIUM MALATE AN. SODIUM FUMARATE AN. SODIUM succinate AN. SODIUM CITRATE AN. SODIUM TARTRATE AN. SODIUM ACETATE AN. SODIUM LACTATE AN. SODIUM GLYCOLATE AN. SODIUM MALATE AN. SODIUM FUMARATE AN. SODIUM succinate</p>	<p>PRICE \$3.00</p> <p>CONTAINS A FULL AND COMPLETE DESCRIPTION OF THESE DRUGS</p> <p>ONE THOUSAND POINTERS FOR STOCK RAISERS</p> <p>UNITED STATES DISPENSARY DAVIS STOCK FOOD COMPANY CHICAGO ILLINOIS U.S.A.</p>
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digestive system are toned up and corrected, as it were, the digestive juices are properly secreted and in abundance, thus subjecting the food stuffs to the full force of the digestive system, as nature intended. The liver, the pancreas, are made to brace up and perform their normal functions. The muscular walls of the intestines are given new life and peristalsis is uninterrupted, thus preventing constipation. We know all of the foregoing, and know that every pound of Davis Stock Food will save a bushel of grain, surely a profitable proposition, which you cannot afford to overlook from any standpoint; and now—before you forget it—send us an order for 100 pounds of Davis Stock Food. You cannot afford not to do it. Just send us \$12.00, and we will ship it to you. Feed it all—every particle of it—and if you are not more than

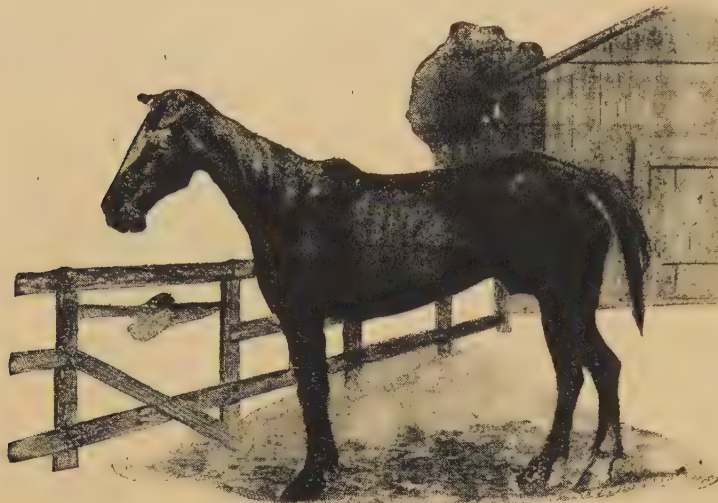
afford to overlook from any standpoint; and now—before you forget it—send us an order for 100 pounds of Davis Stock Food. You cannot afford not to do it. Just send us \$12.00, and we will ship it to you. Feed it all—every particle of it—and if you are not more than



No. 65F125 Davis Stock Food. Price, for four 25-pound pails, or 100 pounds.....\$12.00

YOUR HORSES

IF YOU HAVE HORSES FOR PLEASURE, you naturally take a pride in them, do you not? You are particularly anxious to have them look smooth and sleek, to have plenty of life and energy, with their heads up, their coats sleek, and every nerve on edge. You like them to be able to take you on a twenty mile drive into the country and still feel like coming home. Have you ever noticed that such a trip seems to take the very life out of them, as it were? It should not. The horse in its wild state (while such a trip would naturally make him tired), still had just as much life and



Compare this picture with the lower one. Does your horse look like this? If so, feed him Davis Stock Food.

ginger at the end of such a trip as when it started. Did you ever stop and consider that your horse does not live under natural conditions? Did it ever occur to you that, like man, he is in need of correctives, of condiments and of some of the little necessities that the human family must have in order to meet the twentieth century ideas of living? Did you ever notice that the oats or corn pass through him whole? Take notice of these things, and we think you will agree with us. DAVIS STOCK FOOD is just what you have been needing. It will rapidly bring your horse into condition, whether he be a driving horse, a delivery horse, a heavy work horse, or used for breeding. DAVIS STOCK FOOD, first of all, makes the grain palatable, an absolute necessity. You may notice it on yourself. Is there anything that you are particularly fond of? If there is, just take notice of yourself next time you eat it. You do not swallow it whole, as if it were simply a duty you perform, you thoroughly masticate it and hold it in your mouth as long as possible, so as to obtain all the pleasure that its particular flavor or character gives you, "a toothsome morsel," as it were. It stimulates the flow of saliva, and induces you to thoroughly masticate it, making it the more digestible. Again, who is there that can take a lemon and cut it without inducing a heavy flow of saliva to the mouth? You have heard of the small boy, perhaps, who appeared in the midst of the village band with a cut lemon and put that band out of business. DAVIS STOCK FOOD, first of all, makes the feed palatable. The horse soon becomes accustomed to it and looks for it just as much as you are looking for your salt and pepper on your table. It adds palatability to his usually tiresome feed. He gets so that he thoroughly enjoys it, and, enjoying it, masticates and grinds the grain and feed thoroughly, thus getting it into condition for the digestive juices to thoroughly saturate it. In the stomach DAVIS STOCK FOOD stimulates the walls of the stomach, in which are situated thousands of minute glands, secreting the various digestive juices, thus giving them an abundance, causing the entire intestinal tract to be enlivened, and bringing the millions of small glands into action. The muscular walls are toned up and given new life, thus keeping the food moving ever backward, and with an abundance of digestive juices present, throwing all available nutrients into solution. The villi and small capillaries are thus enabled to fulfill their functions in a satisfactory manner, and to assimilate and absorb all the good there is in the feed. The greater part of DAVIS STOCK FOOD is taken up by the blood. It strengthens the vital organs; the liver is awakened and made to perform its functions; the pancreas must fall in line; the kidneys are braced up, as it were, and the metabolic process is stimulated and made to take care of all the poisonous matters in the blood.

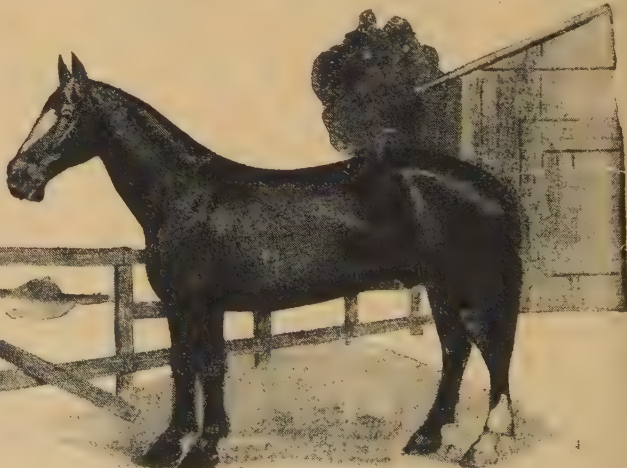
You are thus losing one-fourth of your grain and feed; surely not a very profitable condition of affairs. And you, as a business man, will appreciate any proposition that will enable you to do away with this loss, especially so, when, at the same time, you are getting your animals into better condition, and thus getting better results from them. Oats are the premier food for the horse, to use that as an example. It has been proven beyond all doubt that DAVIS STOCK FOOD will save at least fifteen to twenty per cent, or, in other words, will increase the digestive powers of the animal, enabling it to extract from fifteen to twenty per cent more nutriment from the grain. It is therefore obvious that you can save from fifteen to twenty per cent in grain by the use of DAVIS STOCK FOOD. One pound of DAVIS STOCK FOOD is sufficient for ten days' feed. Supposing you are feeding your horse twenty-one quarts of oats a day in order to keep him in condition and do the work you ask of him. This will mean 210 quarts of oats in ten days. If DAVIS STOCK FOOD fully enables the horse to extract fifteen per cent more nutriment in these ten days, this will mean a saving of thirty-one and one-half quarts, or practically one bushel of oats. Therefore, after a month, cut your horse's feed down to eighteen quarts a day, a saving of three quarts every day; and if your horse is not in better condition on eighteen quarts of feed, with DAVIS STOCK FOOD, than he ever was on twenty-one quarts, when without it, we do not want a cent for DAVIS STOCK FOOD. It must pay its own way and if it doesn't, nobody pays. One pound of DAVIS STOCK FOOD costs you 12 cents, and it will save one bushel of oats. To all practical purposes you are therefore

BUYING OATS AT 12 CENTS PER BUSHEL.

As a business man, you will agree with us, that this is certainly a good proposition. It means that in a year you are saving on each horse over thirty-four bushels of oats, worth at least 32 cents a bushel, making an actual saving of \$10.88. It will cost you \$4.32 to feed DAVIS STOCK FOOD to a horse for one year, leaving an actual profit on the transaction of \$6.56, to say nothing of the improved condition of your horse. That is not so bad, is it? We know this, and we want you to know it. And the only way you can satisfy yourself is by sending for a pail of DAVIS STOCK FOOD today; start feeding it, giving your man instructions to feed it just as regularly and with as much attention as he gives to feeding the horses oats. And if it does not pay its own way, verifying all that we have said, just tell us about it, and we will cheerfully return every cent you have paid us. That is the way we expect to sell DAVIS STOCK FOOD. It is on satisfied customers that we expect to build the largest stock food business in the world, and we want you to try it. So, sit down, write now, and send us \$3.00 for a twenty-five pound pail of DAVIS STOCK FOOD. You to be the judge in this case.

HORSE POWER.

If you were using a ten horse power engine in your business you would expect it to give you ten horse power, wouldn't you? If it did not you wouldn't waste much time in seeing why it did not, and, having ascertained the cause, you'd fix it. It may have been because of poor feed, the mixing valves were perhaps out of order and were not giving the proper mixture, thus making it impossible for the engine to get all the power out of the gasoline. You wouldn't hesitate to thoroughly investigate the reason of inefficiency in a piece of machinery. So be fair and at least do the same for your horse. Your engine may be a nice piece of mechanism, but it is only man's creation and not nearly so complicated or perfect as your horse, and it doesn't get half the abuse. You only expect it to run under favorable conditions. You expect your horse to work under all conditions, and if he fails you blame the horse. Is that quite fair? Are you looking after the health of your horse with the same care you give your machinery? He can't give you adequate service for the feed he eats unless the digestive organs are in a position to extract all the nutriment from the grain, and if he is unable to do this he is not only losing a large percentage of his feed, but the entire digestive tract is disturbed and a thousand and one functional disorders are liable to follow. Do you honestly think he can do himself justice? Did you ever have indigestion? Do you ever have trouble with your bowels? Could you go out and do a hard day's work if your last meal was undigested and seemed like lead in your stomach? Stop now and consider the matter; you're fair minded enough to give your horse a "square deal." That horse you've been calling lazy may not need a whip. Just assure yourself that his digestive organs are properly performing their functions before you condemn him. We've all heard the expression, "He has no life in him," and we all know the usual remedy, a whip. Do you think that good treatment? You can make him jump for a few feet with that same whip, but it won't help the day's work. Just try DAVIS STOCK FOOD with that horse, give it a fair trial and the horse a square deal. It won't be long until he brightens up, he'll go at his work with a zest and determination that will surprise you. He will thoroughly enjoy his feed and you can throw that whip away. You have



Davis Stock Food will do as much for your horse.

THIS TELLS YOU HOW
DAVIS STOCK FOOD
 ACCOMPLISHES
 ITS APPARENTLY
PHENOMENAL RESULTS.

It explains the reason and methods whereby it saves grain. It is a well known fact that American feed stuffs have an average digestibility of approximately fifty-five to sixty per cent. This means that they are able to yield that much nutriment if the system is able to extract it, as it should; but eighty to ninety per cent of our domestic animals are incapable of doing this; the digestive system is not working smoothly, owing to the abnormal conditions of their surroundings and the work they are called upon to perform. Therefore, very few of them are able to extract more than seventy-five per cent of the digestible matter.

doubtless been feeding him eight or ten quarts of oats at a feed—stop it! Give him seven and see how much better he does, and don't forget to credit DAVIS STOCK FOOD with the three quarts of oats you save every day. It costs you a trifle over 1 cent a day to feed—three quarts of oats are worth at least 3 cents. That tells the story, DAVIS STOCK FOOD pays its own bills, just give it a chance. Send us an order now, today, and if you are not more than satisfied write and tell us so and give us an opportunity to return your money.

No. 65F125 Price, per 100 pounds **\$12.00**

DO YOU LIKE GOOD, RICH CREAM?

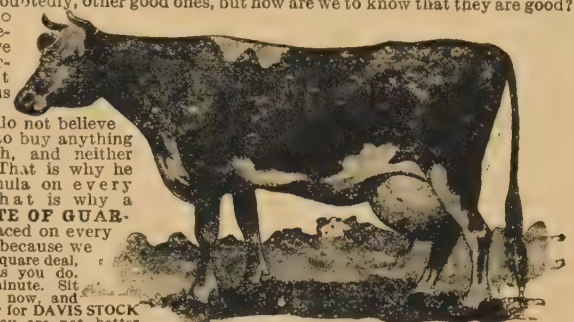
How are those cows of yours doing? Perhaps you have only one or two, to supply your immediate needs. Perhaps you are running a dairy, producing milk, cream or butter for profit. No matter which of these you are doing, you are interested in getting all the milk you can from your cow. You are interested in having that milk just as rich in butter fats as possible. You are more than interested in having that cow in perfect health and free from disease. There is only one way to do this, and that is by keeping her in perfect physical condition, assisting



Perhaps Your Cow is in This Condition.

her to properly perform the functions that the Creator intended her to perform. The cow of today is a highly organized milk machine. Under nature's regime she roamed the fields at will and brought forth her young, and gave simply enough milk to raise the young animal. Her milk producing functions were then allowed to rest until another year came around. Now all this is changed. Man is not satisfied to allow nature to take its course. The cow must give milk every day in the year. The young is seldom allowed to take its full quota. The modern cow is a milking machine, pure and simple, running at full tension and a truly marvelous piece of mechanism. The average cow in a year should give you at least 6,000 pounds of milk. Just stop a minute and consider what this means. It means that you are taking her total weight from her every two months, and carrying it to the milk house. It means that you are taking from her approximately six times her total weight in a year. This is so common and ordinary that we seldom stop and place it down in cold figures, but when we do this, we are compelled to marvel at the efficiency of this machine, run under a continual high pressure. Man has never produced or invented anything more wonderful, more complex, and, at the same time, more simple and efficient. Do you not think that it would be well for you to pay close attention to the needs of your cows? Unless her entire digestive system is working and in absolutely perfect condition, it goes without saying that she cannot obtain that from the feed which is absolutely necessary for her in the production of her milk. Just remember this, and do not blame your cow if she is not giving so much milk as you wish, and if she is not giving milk sufficiently rich in butter fats. Do not blame her if her milk is ropy or stringy or blue. Rather be fair, and blame yourself. The mechanism is there, and you are the engineer in charge; it is your business to see that proper fuel in the way of nutriment, etc., is supplied. The cow, in her wild state, could do this herself. She could roam the fields and the hills, gathering the fragrant grasses; partaking of the various roots, herbs and barks (roots, herbs and barks were nature's stock foods), and thus keeping her system in perfect condition. But man has changed this, and in the changing, he must replace it himself, so that the animal economy is supplied with the necessities of life.

DAVIS STOCK FOOD is composed of absolutely pure roots, herbs and seeds. They are gathered from the four corners of the globe, and are those which long experience has demonstrated to be the most effective for their respective uses. Their composition is no dark secret. We take you fully into our confidence, placing our formula on every package. We do not ask you to feed your cow a thing on which you cannot obtain full and complete information. And when you read the description in the United States Dispensary, of the functions of these various ingredients, we feel confident that you will agree with us that it would be impossible to get a more ideal combination than **DAVIS STOCK FOOD**. It keeps the digestive system in perfect condition. It purifies the blood, keeping the system free from disease and making the milk that you have on your table pure and sweet and fit for human use. It stimulates the mammary glands, keeps them working perfectly, and thus enables them to convert the foodstuffs into the purest of milk. **DAVIS STOCK FOOD** pays its own way. It is not a question of, can you afford it? but, can you afford to be without it? We know what **DAVIS STOCK FOOD** is. We know what it will do; and we want you to know. We want you to send us an order for enough of **DAVIS STOCK FOOD** to thoroughly try it, and watch results. Your wife will be delighted with the quality of the milk. She will tell you mighty soon what **DAVIS STOCK FOOD** is doing for that cow. Remember, we ask you to be the judge. We want you to thoroughly try **DAVIS STOCK FOOD** at our expense, and, if you are not fully satisfied, after having given it a fair and impartial trial, you can do us no greater favor than tell us, and give us an opportunity of returning every cent that you have paid. That shows how much we think of **DAVIS STOCK FOOD**. We know that you will think just as much of it, when you have had an opportunity to try it. Do not think that **DAVIS STOCK FOOD** is in the same class with other so called stock foods. There are, undoubtedly, other good ones, but how are we to know that they are good? We have no method of determining, since the manufacturers do not see fit to tell us what they are made of. We do not believe in asking you to buy anything on blind faith, and neither does Davis. That is why he puts his formula on every package. That is why a **CERTIFICATE OF GUARANTEE** is placed on every package, just because we all believe in a square deal, just as much as you do. Do not wait a minute. Sit down and write now, and send us an order for **DAVIS STOCK FOOD**; and if you are not better satisfied with your purchase than anything you have ever purchased before, we will be mighty badly mistaken. If after you get it there are some feeding questions that seemingly bother you, write us about it. We are only too glad to tender our assistance. We believe that we have in our organization the means of obtaining valuable information, and consequently of giving valuable advice and assistance upon knotty feeding problems that may trouble you, and we are only too glad to extend our services. And just remember this, that we are looking for an order from you for **DAVIS STOCK FOOD**. We want every owner of stock in the United States to try **DAVIS STOCK FOOD**; and if it is within our power to induce you to try it, we know that you will become a permanent customer and an enthusiastic advocate of it.



What Davis Stock Food will do in Six Months.

HOW TO SELL YOUR CORN FOR ONE DOLLAR A BUSHEL

Have you been hauling your corn or your other grains to the elevator, and taking just the market price? Did you ever stop and fully consider what you were doing? It doesn't pay. You are simply selling your farm by the wagon load. You are taking that grain, which came from the soil, and which has all the best of the land within its kernels, and in selling it you are robbing your farm of all the best elements it contains. Stop it. It is bad business. Rather market your corn and other grains on the hoof. You say you need the immediate money.



Compare These Barrows with the Ones on the Other Picture.

That is a mighty good reason, but, after you get started in the right lines, you will always be in a position to get ready money. There is no greater machine on earth for the converting of corn into ready money than hogs. Just a plain, quiet, American hog, given his full share of attention and treatment. Did you ever stop to consider the conditions in which the American hog has forced his way to the top? There is no more abused animal, there is no more neglected animal on your farm than this same hog. He is given, in many instances, the refuse of the other live stock. If there is any moldy corn, it is picked out for the hog; if there are any decayed vegetables they go to the hog; and, when it comes to housing him, in nine cases out of ten, he is shown the manure pile back of the barn, with the mud hole for his front yard. And still this is the same hog that has produced millions of wealth in this broad land; he has raised thousands of mortgages, and his fame has spread the world over. Perhaps your experience in hog raising has been a bitter one. Disease may have entered your herd and cleaned you out. You may have had bad luck with your sows in raising your pigs, and now you are thoroughly disgusted. But be fair, and do not blame the hog. When you consider the conditions under which he has developed, it is truly a marvel, and the question naturally arises, what would he have done had he obtained "square deal?" Take our advice, try it; give him a square deal. Feed him as he should be fed. House him as he should be housed, and your bank account will tell an eloquent tale of gratitude. The main trouble in the hog business, and the one great bugaboo, is disease wiping out your herd, and we can state confidently that there is no good reason for it except man's reason. Observe the ordinary and fundamental principles of sanitation and hygiene; feed properly; supply the hog with that which he has been unable to obtain for himself, because of his confinement, and then look for results. One of the great evils in the swine industry and the one thing that must be avoided is constipation. It is the root, literally speaking, of eighty per cent of disease in the swine. Keep his bowels open and his digestive system working properly without friction, and you have an ideal work machine. The majority of farmers feed their hogs indiscriminately. They will argue with themselves as they throw the corn into them that they give them all they can eat, and that they do not get adequate returns. And in ninety-nine cases out of a hundred they are right. Did you ever stop to consider that something more than merely throwing the corn into them was necessary? To begin

with, the majority of hog breeders overfeed, and this is just as bad as underfeeding. You clog their digestive systems, and so weaken them that they are an easy prey for disease. In the wild state the hog was free to go where he would. Nature provided him with a snout so that he could dig and root for the various roots and herbs that his system craved. He roamed the forests and nibbled of the bark and seeds that were necessary to keep his system healthy. But man has changed this. He has bred off his snout. He has kept him confined for generation after generation, without attempting to replace or supply him with that which nature in her wisdom found necessary. Roots, herbs, barks and seeds were nature's stock foods, and **DAVIS STOCK FOOD** is the result of twentieth century science and knowledge in the bringing together of these various roots, herbs, barks and seeds that have been found to most quickly meet nature's demands as correctives.

DAVIS STOCK FOOD, first of all, makes the food palatable. It increases the secretion and the flow of the saliva. It induces the hog to thoroughly masticate his food, because he likes it and because it is palatable. Passing into the stomach, all the glands are stimulated and the digestive juices secreted in abundance in the alimentary canal. The charcoal, sulphur and iron act as purifiers and antiseptics, and keep him free from disease. Levant wormseed grapples with and destroys all larvae or worms that have gained entrance. The digestive system is thus placed in position to abundantly handle all the nutrients of the feed. None is lost. That wonderful, intricate machine rapidly absorbs these nutrients that form muscle and fat in the animal economy. A bushel of corn, properly fed with **DAVIS STOCK FOOD**, will produce any way from twelve or fifteen pounds of pork, and do it quickly at that. At the same time your hogs have the best insurance on earth against disease. They will grow strong and healthy and fat. The feeding and raising of hogs is rapidly being reduced to a science. In our book entitled "One Thousand Pointers for Stock Raisers" we have covered the subject exhaustively, noting the results, not only of our own experience, but we have culled from the best of the United States Government and various State Experiment Stations all their best and most interesting experiments for the past ten years. This feature of the book alone is son thing that you, if you are interested in hogs, should not be without. If you have not been a corn feeder for one year, it covers the situation thoroughly. But, above all, we want you to try **DAVIS STOCK FOOD** with those hogs. We want you to try it with it



Do You Recognize Them? Davis Stock Food Brings This Result.

runt, who has never done well, and we want you to try it with that bunch you are feeding. We want the boar to have his share. You want that sow, from whom you expect a litter soon, to have her share. Your runt will not remain a runt very long; that bunch you are feeding will go to the market in thirty days' less time; that boar will be placed in perfect physical condition, all his energies and vital organs will be invigorated and toned up, and he will do better service than you ever dreamed of. The sow will deliver you a litter of pigs that will make your heart glad. And that isn't all—she will give enough milk to raise every one of them, too. The pigs will become hogs before you know it; and if they do not weigh 200 pounds inside of six months, we want to know it, and we want to repay you every cent that you paid us for **DAVIS STOCK FOOD**.

DAVIS STOCK FOOD won't cure hog cholera; it won't cure swine plague; it won't cure lung fever. There may be other stock foods on the market that will. There are other stock foods on the market whose makers claim they will, and we want it distinctly understood that **DAVIS STOCK FOOD** will not. But **DAVIS STOCK FOOD** will prevent hog cholera; it will prevent swine plague. It will, if the hogs are properly housed, obviate pneumonia, and, above all, it will make pork mighty fast. That is what **DAVIS STOCK FOOD** will do, and that is what we want you to try **DAVIS STOCK FOOD** for. We know it, and we want you to know it. Send us an order for at least sixty days' supply right now, before you forget it.

FOR WOOL OR MUTTON.

The feeding of sheep, so as to obtain the maximum amount of nutriment and the maximum gains from their feed has **always** been a more or less serious problem, and one to which the feeders as a whole have not given **sufficient** attention. It goes without saying that the range or pasture in season cannot be improved upon from the point of **economy** and **quality**, but in winter the sheep **must** necessarily



Are your sheep in this condition?

subside upon dry feeds over the greater part of our country. They **must** be fed from the feed trough. It is especially important that ewes, just before breeding time and during pregnancy, have the best of care. You doubtless like to see twin lambs as well as **anybody**. **DAVIS STOCK FOOD**, used in accordance with our directions, will surprise you in the number of twin lambs that you will be able to get from your flock. Well fed ewes have **more** twin lambs than those poorly nurtured. You will find it profitable to practice what is called "**flushing**" by the old English and Scotch flock masters, and two or three weeks before the desired date of breeding supply the ewes with an extra quantity of nutritious and highly palatable feed, mixed with one tablespoonful of **DAVIS STOCK FOOD** to every fifteen pounds of grain or feed, and the increase in twin lambs alone will **more** than pay you for the trouble you have gone to. After the lamb is dropped, **DAVIS STOCK FOOD** should be used continuously in the feed troughs, for at no period in the animal's life can it be forced quicker and make greater gains than now. You have perhaps been troubled with **worms** in your sheep. That is **mighty** bad business, as you know, and it is liable to knock all the profits out of the transaction. Just try **DAVIS STOCK FOOD** through one season, and you will be more than pleased.

The American public have of late years developed a decided taste for lamb. The tender juicy meat brings **high** prices. Thus it is profitable from every standpoint to hurry the lambs to market as fast as possible. We want you to make

DAVIS STOCK FOOD assist you in doing this. It will do it, and all we ask is a fair trial on your part. If you are not more than satisfied, tell us so, and we will return you every cent you paid us without a murmur.

Perhaps you are interested in feeding for the exhibitions. Try **DAVIS STOCK FOOD** and see what it will do. We will warrant that you will get **more** blue ribbons because of its use. On mature sheep, you will have but very little trouble in getting a pound a day gain.

It takes a high quality of skill to get a bunch of sheep on full feed without some of them going off feed. **DAVIS STOCK FOOD** will prove an able assistant. If you will only give it a fair and impartial trial, you will become an enthusiastic advocate of it as are thousands of others.

Sheep, like other animals, must be kept in perfect health if the best results are to be had. Their entire digestive system must be working properly. The skin especially, with its millions of sebaceous glands, must be kept in good condition, and **DAVIS STOCK FOOD** is peculiarly well fitted to be of invaluable assistance to the sheep man. We want you to **thoroughly** test our statements, and we want you to get enough **DAVIS STOCK FOOD** to try it out on that bunch of sheep. We want you to do it entirely at our risk, and we wish it **distinctly** understood that if, after having given it a thorough and impartial trial, you do not feel fully satisfied in your own mind that it has proved **invaluable**, and more than paid for itself, all you have to do is simply to write and tell us so, and give us an opportunity of returning your money. We know what **DAVIS STOCK FOOD** will do, and we want you to know; so right now, before you forget it, send us \$12.00 for 100 pounds of **DAVIS**



Davis Stock Food will make them look like this.

STOCK FOOD, and we know that you will agree with us that you have never spent \$12.00 to better advantage in your life.

POULTRY FOODS.

Every practical, progressive poultryman realizes the necessity of feeding scientifically mixed foods. By making an exhaustive study of the feeding problem of poultry, both from an egg producing and table fowl standpoint, we are now able to offer the poultrymen a full line of scientifically prepared poultry foods, each having its special function. Among the foods listed will be found those especially intended for building bone and muscle; others are put up with the sole idea of increasing the production of eggs, and throughout the entire line we have always kept in mind the necessity of purity. All feeds have been carefully selected and mixed, and nothing but the best of cleaned grains and materials are used in their manufacture.

Freight Rates.—Almost everything in this line is carried by the railroad companies as fourth class. By referring to the tables of rates in the front of the catalogue, and finding the nearest point to your station, you can calculate very closely the amount of freight you will have to pay, but just remember this, that whether you buy from us or your home dealer, you are paying the freight any way in the long run.



DAVIS CHICK FEED.

This is a combination of the best grains and seeds, having a high protein content. They are selected because of their well known bone and muscle building power. The young chicks should not be fed indiscriminately, and if best results and a rapid growth are desired, there is nothing better than this feed.

No. 65F9535	Price, per 25-lb. sack...	\$0.56
No. 65F9536	Price, per 50-lb. sack...	1.02
No. 65F9537	Price, per 100-lb. sack...	1.92

DAVIS MIXED POULTRY FEED.

This mixture is made from selected re-cleaned stock of cracked wheat, cracked corn, Kaffir corn, coarse oat, millet and other seeds. It is a general all around poultry feed that has given most excellent returns during the past year.

No. 65F9540	Price, per 100-lb. sack...	\$1.56
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DAVIS MIXED PIGEON FEED.

This is a specially prepared feed to be used by the fancier and squab raiser. It is made from the best re-cleaned Kaffir corn, wheat, peas, oats, buckwheat, millet and other seeds.

No. 65F9545	Price, per 100-lb. sack.....	\$1.95
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DAVIS ALFALFA MEAL.

This meal is made from the best selected green alfalfa, free from dust and foreign matter.

No. 65F9550	Price, per 100-lb. bag....	\$1.85
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DAVIS EGG PRODUCER.

Exhaustive experiments and thorough testing by some of the most noted poultrymen for the past year have proven Davis Egg Producer to be absolutely without a peer in this class of feed. It keeps the system of the hen in good condition and develops her egg producing power to the highest degree. Send us an order and satisfy yourself.

No. 65F9530	Price, per 25-lb. sack...	\$0.60
No. 65F9531	Price, per 50-lb. sack...	1.10
No. 65F9532	Price, per 100-lb. sack...	2.00

DAVIS CRUSHED OYSTER SHELLS.

No. 65F9500	Price, per 100-lb. bag....	45c
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DAVIS CRUSHED CLAM SHELLS.

No. 65F9501	Price, per 100-lb. bag....	40c
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DAVIS MICO SPAR CUBICAL GRIT.

No. 65F9502	Price, per 100-lb. sack....	55c
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DAVIS COARSE GROUND BONE.

This is prepared from especially selected fresh green bones. It is especially valuable as an egg producer and in the development of young chicks.

No. 65F9505	Price, per 25-lb. sack...	\$0.55
No. 65F9506	Price, per 50-lb. sack...	1.00
No. 65F9507	Price, per 100-lb. sack...	1.85

DAVIS RAW BONE MEAL.

This meal is ground from the best of fresh selected green bones. It is very fine so that it may be mixed with mesh.

No. 65F9510	Price, per 25-lb. sack...	\$0.52
No. 65F9511	Price, per 50-lb. sack...	.98
No. 65F9512	Price, per 100-lb. sack...	1.87

DAVIS BROILER TEETH.

This preparation is a mixture of the smaller sizes of the crystal grit, bone and oyster shell, of about equal proportions. It is especially recommended for young chicks to be used in connection with Davis Poultry Food.

No. 65F9515	Price, per 25-lb. sack...	\$0.40
No. 65F9516	Price, per 50-lb. sack...	.70
No. 65F9517	Price, per 100-lb. sack...	1.20

BEEF SCRAP.

This preparation is especially valuable in fattening chickens, ducks and geese, and there is nothing better to furnish the material for eggs in the winter time. Its efficiency can be very much increased by the addition of Davis Poultry Food which enables the hen to extract absolutely all of the egg making material from beef scrap.

No. 65F9520	Price, per 25-lb. sack...	\$0.65
No. 65F9521	Price, per 50-lb. sack...	1.20
No. 65F9522	Price, per 100-lb. sack...	2.25

DAVIS MEAT MEAL.

This is manufactured from the best of selected beef scraps, bone, blood and a liquor that is used in the cooking. It is an unusually effective egg producer.

No. 65F9525	Price, per 25-lb. sack...	\$0.55
No. 65F9526	Price, per 50-lb. sack...	1.00
No. 65F9527	Price, per 100-lb. sack...	1.90

DAVIS BLOOD MEAL.

This is a meal made from the solid matter contained in the blood, all the moisture being evaporated. It contains over eighty-five per cent protein, and fed in small quantities with other feed is very effective as an egg producer. It will also give surprising results in forcing growth.

No. 65F9650	Price, per 20-lb. bag....	\$0.81
No. 65F9651	Price, per 40-lb. bag....	1.48
No. 65F9652	Price, per 100-lb. keg....	3.10

DAVIS CALF MEAL.

This is a scientific mixture proved by long experience and use to be especially effective in feeding calves in the absence of milk. It is composed of the purest ingredients, and when used with the addition of Davis Stock Food, there is nothing more effective in maintaining health and getting rapid gains in calves.

No. 65F9655	Price, per 20-lb. sack...	\$1.00
No. 65F9656	Price, per 50-lb. sack...	1.95
No. 65F9657	Price, per 100-lb. sack...	3.40

DAVIS DIGESTER TANKAGE.

This is made from the residue of beef scraps. It is thoroughly dried, and analyzes approximately sixty per cent protein; unusually effective in feeding hogs and young pigs. It will give rapid growth and great strength of bone.

No. 65F9670	Price, per 100-lb. bags...	\$1.84
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DAVIS OIL CAKE.

When buying oil cake insist on **Davis**; it is pure. Guaranteed to be the best selected oil process meal. Sold in 100-pound bags only.

No. 65F9660	Price, per 100-lb. bag...	\$1.59
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DAVIS GROUND FLAXSEED MEAL.

An absolutely pure article in which only the best selected flaxseed is used, ground by special process, insuring the retention of all the oil and nutrients in the meal. Sold in 100-pound bags only.

No. 65F9680	Price, per 100-lb. bag...	\$3.24
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DAVIS COTTON SEED MEAL.

See that the name **Davis** is on the sack when you buy cotton seed meal; it's a guarantee of purity. One of the most economical supplementary feeds known to the American stockmen for obtaining rapid gains. It is especially beneficial in milk cows, often increasing the quantity of the milk thirty to forty per cent. We advise its use with cattle and sheep only, however, and not with swine, and the best results can be obtained by using it in connection with Davis Stock Food. Full directions for its use, compiled by the United States Government, will be found in our book entitled "One Thousand Pointers to Stock Raisers." Sold in 100-pounds sacks only.

No. 65F9675	Price, per 100-lb. sack...	\$1.68
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**YOU SHARE IN THE PROFITS.
SEE PAGES ONE AND TWO.**

DAVIS POULTRY FOOD

**A NEW DEPARTURE IN POULTRY FOODS.
YOU NEVER HAD ANYTHING LIKE IT.**

FIRST LET US EXPLAIN that DAVIS POULTRY FOOD is not a food in any sense of the word, and the word "Food" is, in reality, a misnomer. You naturally ask why then if such is the case, we call it a "poultry food."

THIS IS OUR EXPLANATION: Years and almost centuries ago there originated in England certain condiments, which were put up and sold to raisers of poultry and stock under the name of "stock foods" and "poultry foods." Their value was soon recognized, and their manufacture became one of the most important industries of that country. They became known everywhere as "poultry foods" or "stock foods," as the case might be. So calling them was ultimately adopted in America, and from that day to this, condimental, digestive and corrective preparations have been sold by the manufacturers and purchased by the consumers under the name of "stock food" or "poultry food"; inasmuch as this custom has become so widely spread, we could see no benefit in trying to introduce a new name, but have preferred to follow the custom of years. Instead of being a food, DAVIS POULTRY FOOD is condimental, digestive and corrective. The ingredients of which it is composed are printed in plain letters on every package. A great many of them have been used by other manufacturers separately, but never in the combination in which they are found in DAVIS POULTRY FOOD. They are appetizers, first making the feed more palatable. They are stomachic and digestive, assisting and insuring the proper digestion of the feed. They are antiseptic in the alimentary canal. They stimulate and tone up the entire system, giving the fowl life and energy. They assist materially in that complex and comparatively little understood function of the fowl, namely the production of eggs, and the one function which the American poultry raiser is vitally interested in. When we stop and consider what the American fowl is today, as compared with her sister of past generations, we must marvel at the change man has wrought. The fowl of nature was called upon to lay only sufficient eggs to reproduce her kind. After laying these eggs it became her duty to hatch them; which she did, and layed no more eggs for another season. All this has changed. The American hen of today is a machine for the production of eggs, highly developed and run to her maximum capacity. In this deviation from the natural order of things, man has materially interfered with nature; and, having done so, has introduced conditions that must of necessity be taken care of. Going at the pace she is today, the American hen must be maintained in perfect strength and health at all times. Her system must be supplied with the proper nutriment; she must have the proper housing, the proper care, and a sufficient amount of exercise, in order to keep her wonderful mechanism in perfect working order. And it is in accomplishing this that DAVIS POULTRY FOOD performs its mission. We do not ask you to take our word for it; in fact you would be foolish to take any person's word for it, without having an opportunity to use YOUR OWN judgment. There is nothing like knowing it for yourself, and this is exactly what we want you to do.

SEND US AN ORDER FOR DAVIS POULTRY FOOD TODAY

For your convenience, we are offering it in 2-pound packages for 25 cents, in 4-pound packages for 50 cents, and in 8-pound packages for \$1.00. In addition to this it is put up in 25-pound pails, and it is this latter quantity that we recommend you to purchase.

The formula, telling you exactly what DAVIS POULTRY FOOD is made of, is printed in plain letters on every package, and every package contains a **CERTIFICATE OF GUARANTEE** that entitles you to **YOUR MONEY BACK** if you are not fully satisfied—and that certificate means exactly what it says.

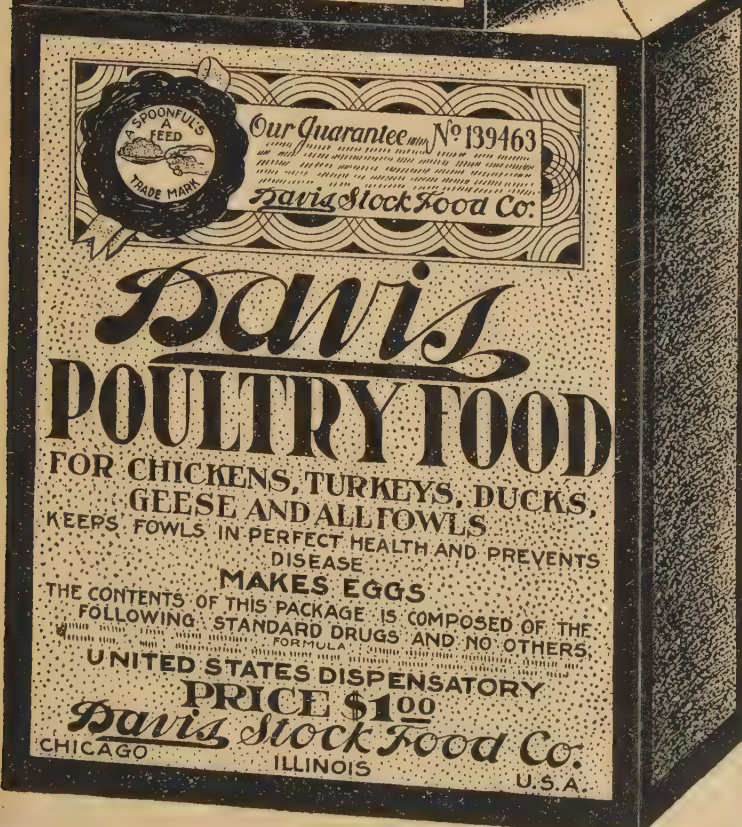
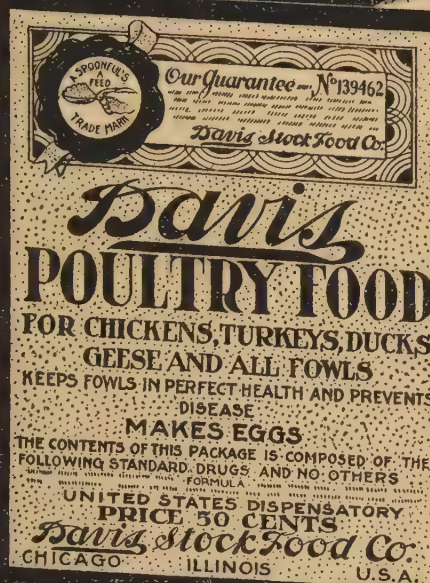
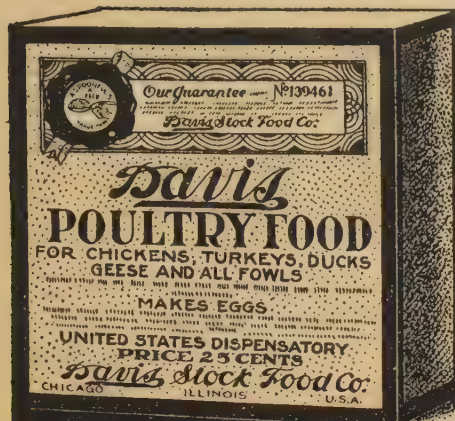
WE ARE BLAZING A NEW PATH IN THE STOCK AND POULTRY FOOD BUSINESS. We have adopted a new policy—that of taking the customer into our fullest confidence. We are entering this field, not for today or tomorrow, but for all time; and we expect to build up the largest Poultry Food business in the world. We cannot do this without your assistance. We cannot do it unless all of our customers and the purchasers of DAVIS STOCK FOOD or DAVIS POULTRY FOOD are fully satisfied as to their respective merits. We cannot do this unless we live up to our word and our guarantee to the letter. And your knowledge and experience in your dealings with SEARS, ROEBUCK & CO. is sufficient guarantee as to the worthiness of the certificate that you will find on every package. The DAVIS STOCK FOOD COMPANY have published, what is to our minds, one of the most valuable books that has ever come off the press and been offered to the American farmer. In it the science and feeding of poultry is gone into exhaustively. The beginner is informed how to start and build on a solid basis; the old timer will find thousands of hints and suggestions that will help him. All the various problems of the feeding, housing and caring for poultry are treated exhaustively. In addition to this, a thousand and one different diseases, that make poultry raising unprofitable, are treated—telling you their cause, how to avoid them, and how to cure them. If you have not received a copy of this book, entitled: "One Thousand Pointers for Stock Raisers," want you to have it. It will tell you much more eloquently just what DAVIS POULTRY FOOD should become a part of your equipment the poultry business. It will leave no question in your mind about advisability of using it. Instead of whether or not you can afford to use it, the question will be:

CAN YOU AFFORD TO BE WITHOUT IT?

IF YOU HAVE NOT RECEIVED a copy of the book, write us at once; tell us how many head of poultry you have, and say that you want our book entitled "One Thousand Pointers for Stock Raisers," and we will send it to you free, all charges postpaid. We have, however, secured another edition, bound in heavy cloth binding, printed on elegant paper, making an ideal library book. The regular price of this is \$3.00, but if you want the cloth bound edition free, and will send us an order for a shipment of goods, to go by freight, and will say in your letter that you want a copy of the regular \$3.00 edition, bound in cloth, we will send it to you free of all charges, including it in your shipment. This offer is limited, however, and we reserve the right to withdraw it at any time. This great offer is fully explained on pages 872 and 873.

AND JUST REMEMBER that we want you to give a thorough trial. DAVIS POULTRY FOOD will make your hens strong and healthy; it will increase their egg laying capacity; it will insure good, strong, healthy chicks; it will make the chicks grow strong and fast, with a lower cost of production than you ever dreamed of, and taken all in all, DAVIS POULTRY FOOD makes the poultry business more than profitable.

entire package, just say so, and we will cheerfully refund every cent you have paid us. A 2-pound package is 25 cents, a 4-pound package is 50 cents, an 8-pound package is \$1.00, and a 25-pound pail, \$3.00.



DON'T forget to send us an order right now for DAVIS POULTRY FOOD. Remember, it is fully guaranteed, and all we ask of you is to give it a thorough and fair test; and if you are not fully satisfied after having used the

DAVIS POULTRY FOOD

2-POUND PACKAGE, \$0.25
4-POUND PACKAGE, .50
8-POUND PACKAGE, 1.00

For your convenience, and to meet the wants of those who have but a few hens, to supply eggs for the family, we have DAVIS POULTRY FOOD put up in paper cartons. A 25-cent package contains 2 pounds or 1,280 feeds. This is enough to feed twenty hens for almost 2 months. Twenty hens, in two months, should lay at least 40 dozen eggs. DAVIS POULTRY FOOD will give you 60 dozen eggs from those same twenty hens. This increase in eggs alone is worth \$2.40. You are thus making an actual saving of over \$2.00, and in addition to this, your hens are in the best of health, and have the best insurance on earth against disease.

The 4-pound package sells for 50 cents, and contains 2,560 feeds, or enough for forty hens for two months. If you have this number of chickens, you are probably not only keeping them for the eggs that they give you but you wish to raise enough poultry for your table. You want the eggs to be fertile, so that they will hatch, and once the little chicks are out, you want them to be strong and healthy. You want those same little chicks to grow rapidly and furnish broilers for the table. Try DAVIS POULTRY FOOD for two months. It will give you more eggs. It will keep the chickens in perfect health. Instead of getting three or four chicks from a hatch of thirteen eggs, at least 90 per cent of them will hatch. It will make the young chicks healthy and strong. It will prevent cans and cholera, and

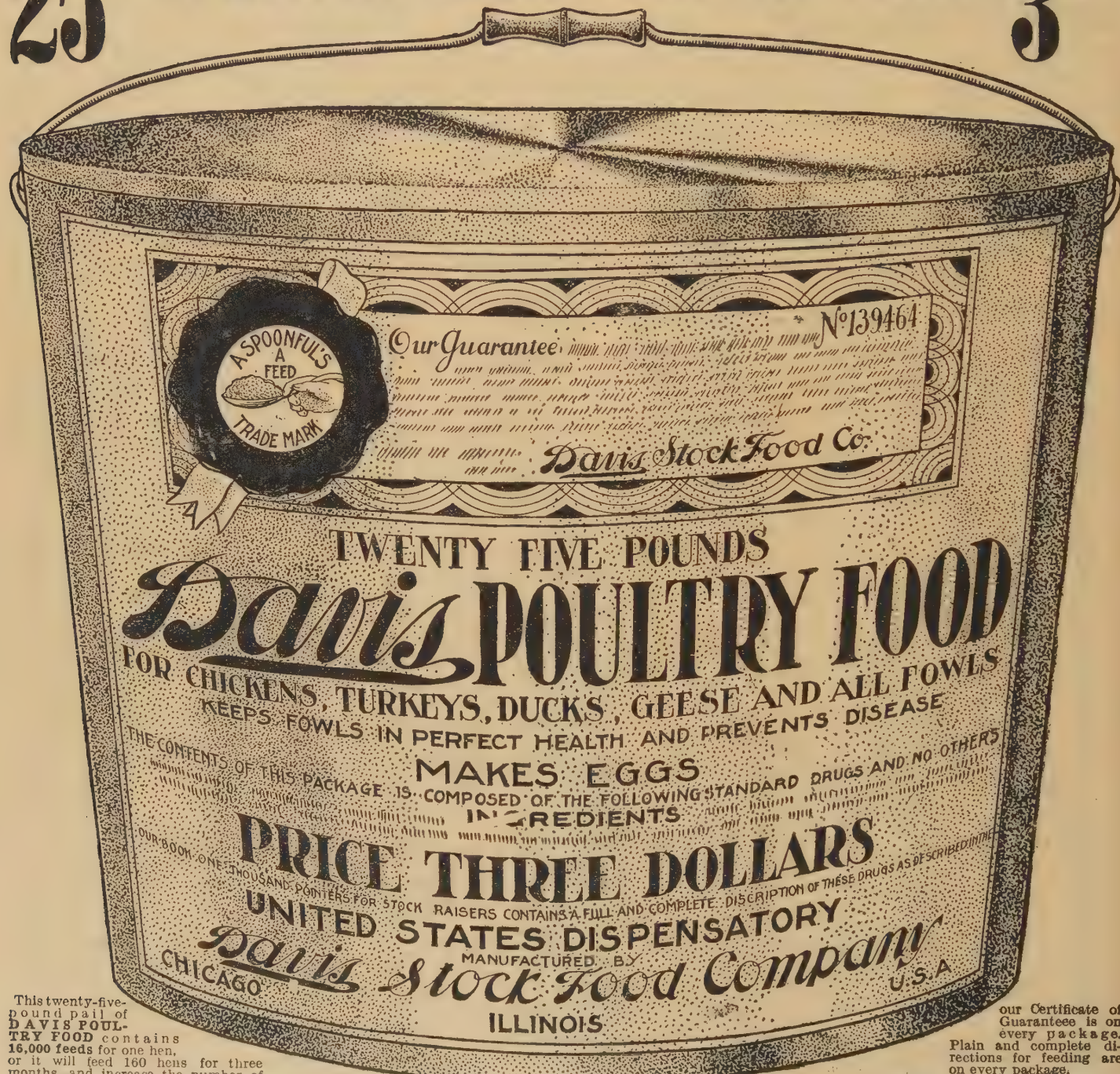
No. 65F130 2-POUND PACKAGE DAVIS POULTRY FOOD. Price 25c

make them grow rapidly. It will give you two-pound broilers in sixty days or less, with meat that is juicy, sweet and tender. The cost is practically nothing as compared with the enormous returns you get from them. All we ask is that you give it a trial, and if after having used it all up the results are not entirely satisfactory, you can do us no greater favor than write us a letter and tell us, giving us an opportunity of returning your money.

The 8-pound package contains over 5,000 feeds. For parties owning more chickens, we put DAVIS POULTRY FOOD up in 8-pound packages, containing over 5,000 feeds, or enough to feed 80 hens for two months. Plain and complete directions for feeding on every package. One thing, however, we ask you to remember, and that is that DAVIS POULTRY FOOD cannot give the desired results unless it is used regularly. You must feed it and use it with just as much regularity as you do the grain. All we ask is that you try it; test it thoroughly, and if the results are not more than satisfactory we do not want a cent of your money. We expect to build up the largest poultry food business in the world, on the merits of our goods alone—and a satisfied customer is the best possible advertisement and endorsement we can get. We are willing to do our part, and guarantee DAVIS POULTRY FOOD fully.

WILL YOU SEND US AN ORDER TODAY?
No. 65F132 8-POUND PACKAGE DAVIS POULTRY FOOD. Price 1.00

25 POUNDS OF DAVIS POULTRY FOOD \$3.00



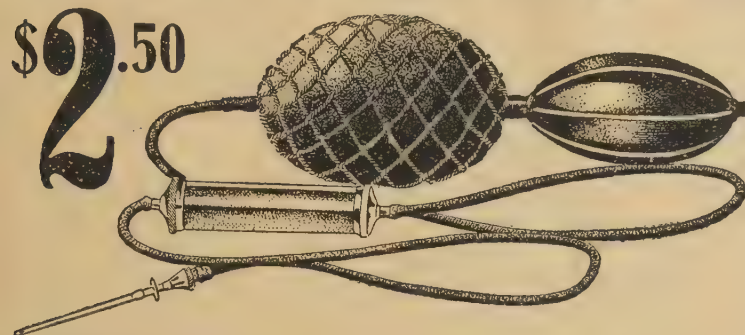
This twenty-five-pound pail of DAVIS POULTRY FOOD contains 16,000 feeds for one hen, or it will feed 160 hens for three months, and increase the number of eggs you get from them by at least 200 dozen more. The price of this pail is \$3.00. With eggs at only 12 cents a dozen, it will make you \$24.00 extra money. It will make your hen lay from 20 to 60 per cent more eggs, and in time double her production. It prevents chicken cholera and roup, cures gape and causes young chicks to grow rapidly. It enables the fowl to thoroughly digest and assimilate all of the nutritive properties of the feed, keeps her system in perfect physical condition, thus warding OFF disease. The ingredients used in the manufacture are printed in plain letters on the label, and

our Certificate of Guarantee is on every package. Plain and complete directions for feeding are on every package. Are your chickens lazy? Perhaps they are not laying as they should. If so, don't wait an instant, but send us an order today for a 25-pound pail of DAVIS POULTRY FOOD; and if it does not give you more eggs and better chickens than you ever had before, write and tell us, and we will cheerfully refund your money. Send us \$3.00 today, and allow us to ship you this 25-pound pail. After the contents are used up you will have a nice useful pail on hand.

No. 65F140 25-Pound Pail of Davis Poultry Food. Price.. \$3.00

MILK FEVER AND ITS CURE.

\$2.50



MILK FEVER usually occurs in the most active period of life, that is, between the fourth milking and sixth calf, and is most prevalent in well nourished, plethoric, heavy milking cows. One attack predisposes the animal to recurrences. One of the chief causes of it is the great activity of the milk secreting structure of the udder, which explains why it occurs in the best cows. In heavy milking cows, all the feed eaten in excess of that required to make up the normal waste of the system is turned into milk, and not used for the laying on of flesh or fat. Fleshiness is therefore an unnatural condition in these animals, and the period during which they are dry is usually very short; but even though this period is short, there is usually no avenue of escape for excessive nutriment and this nutriment becomes stored up in the glands and in the blood, throwing the entire system into a high state of plethoria, and at the calving time all the blood which has supplied the foetus is suddenly thrown back into the circulation, and, if the udder does not begin active secretion very promptly, plethoria becomes extreme. These causes may be properly called predisposing causes. Regarding the direct cause, numerous theories have been advanced by various investigators, but as yet nothing definite has stood all tests.

Schmidt of Muhlheim claimed in 1897 that the disease was due to an auto-intoxication, produced by the absorption from the udder of leucamines, resulting from a decomposition of the first milk (colostrum). Following up this idea he considered that the treatment should be directed toward retarding the secretions of the udder, and at the same time, neutralizing the toxin already present by the use of an antitoxin agent. He therefore advocated the injection of the udder with an aqueous solution of potassium iodide, which method was followed by an immediate decrease in the mortality to a very marked degree. The great success attending upon this line of treatment immediately gave his theory general recognition, and this very difficult disease was thought to be conquered at last. Following this, however, other investigators injected the udder with etherized air and sterilized atmospheric air, and obtained much better results than those resulting from Schmidt's original treatment. It was evident that a thorough distention of the udder was far more important than the antitoxic action of potassium iodide, and it was for the administration of sterilized atmospheric air that the Davis Milk Fever Outfit was constructed. In explanation of this treatment and the cause of its efficiency, various investigators and authorities have claimed that after calving, the determination of the blood is suddenly changed from the uterus to the udder, which produces a bloodlessness of the brain. By thoroughly distending the udder, the pressure therein causes a decrease in circulation, which tends to equalize the distribution of the blood in other parts of the body, thus relieving the blood condition in the brain and the consequent symptoms of milk fever. It is also evident that the highly favorable results obtained by the injection of atmospheric air into the udder are due to the fact that milk fever is in a degree caused by an anaerobic organism (a germ that is unable to live in the presence of air, which invades the udder).

SYMPTOMS.

MILK FEVER is comparatively easy to diagnose, and almost every stockman and dairyman knows it immediately. It usually occurs within two days after the birth of the calf and is seldom if ever seen after the second week. In isolated cases it has been observed a few days before calving. At the commencement of the attack the cow usually exhibits excitement, is restless, treads with her hind feet, switches the tail, stares anxiously about the stall, bellows occasionally, shows colicky symptoms and makes inf-

Is your best cow worth \$2.50?

What would you do if that fancy cow of yours was to become afflicted with milk fever when she drops her calf? Do you know that this disease is fatal in 95 per cent of the cases? Do you know that drugs internally are practically useless? Do you know that the only successful treatment is that prescribed by the Bureau of Animal Industry Department of Agriculture of Washington, D. C.?

THE DAVIS MILK FEVER OUTFIT is made according to the specifications of the Bureau of Animal Industry of the government, and is fully described in Farmers' Bulletin No. 206, issued by the United States Department of Agriculture. The fact that you have never lost a cow from milk fever is no guarantee that you will not. Send us an order for the Davis Milk Fever Outfit today.

MILK FEVER is a very common and heretofore very fatal disease, affecting cows. It has been a particular hardship to the stockman, owing to the fact that it usually attacks the best milking members of the herd at a time when the milk flows most freely, and it has caused extremely severe losses in the dairy industry. It is therefore of the utmost importance that the stockman or the dairyman should have at hand at all times an effective and successful method of treatment. Without this treatment, 95 per cent of cases will prove fatal. With the Davis Milk Fever Outfit, 95 per cent of the cows can be cured, and, at an expenditure of \$2.50, there is absolutely no reason for any stockman to have loss of animals from milk fever. It is the cheapest and best insurance on earth for this disease.

feetual attempts at relieving the bowels. The owner seldom recognizes these symptoms, but they are followed within a few hours by a beginning of paralysis, indicated by a staggering gait and a weakening of the knees and fetlocks in front. The cow becomes quieter, the gait more staggering, and she goes down and is unable to rise. Paralysis by this time is general, the cow lies quiet, her eyes partly closed; she pays no attention to the calf or her surroundings, and dies may be with impunity on all parts of the body. While down, the patient assumes a characteristic position. The head is turned to the side, usually the left, and rests on the chest. Should the head be drawn out straight it immediately flops around to the side when force is removed. There are symptoms of paralysis of the muscles of the throat, so that swallowing is impossible. Bowels are weak; in some cases there is a rise of temperature. In cases that recover, convalescence is rapid, and on the day following the onset of the disease, or even a few hours after, those that recover will be up and going. A few cases, however, continue to show a slight paralysis for a week or longer. In fatal cases the animal may remain perfectly quiet and die in a comatose condition from complete paralysis. Very frequently, however, there is agitation and excitement prior to death, with tossing about of the head. Death, like recovery, usually occurs in from 18 to 72 hours after the onset of the malady.

TREATMENT.

THE DAVIS TREATMENT is the most successful treatment ever discovered for milk fever. It consists of the injection of sterilized atmospheric air into the udder. It is simple, practical and harmless and will cure 95 per cent of the cases. The Davis Milk Fever Outfit consists of a metal cylinder with milled screw caps on either end. The cap may be removed in order to place sterilized absorbent cotton within the cylinder. To this cap a pair of rubber bellows is connected by nine inches of rubber tubing. The cap on the end toward the milking tube is to be removed together with the eight inches of rubber hose at the free end of which is the self retaining milking tube, for the purpose of disinfection before treating each case. The pulling on or off of the tubing of the nozzles of the milled caps is thus rendered unnecessary. Within the metal cylinder is a wire net, which prevents the obstruction of the outlet of the chamber by holding back the sterilized cotton, and also permits of the unscrewing of the lower cap and the disinfection of this portion of the apparatus, including the milking tube without contaminating the packing. Absorbent cotton, impregnated with carbolic acid (or boiling cotton) or other suitable disinfectants can be purchased from the drug stores in most localities, and is better, though slightly more expensive, than plain cotton.

THIS IS A BRIEF DESCRIPTION of the Davis Milk Fever Outfit. Every farmer, send for one at once. The fact that you have never had a case of milk fever does not mean that you will not be troubled with it in the future. The extremely low price of the Davis Milk Fever Outfit is such that you cannot afford to be without it in case of emergency. Remember, there is nothing to wear out; that full and complete directions for its use are on every box. Send for it today. Do not wait until that best cow of yours dies. For when she does get milk fever, you will be willing to pay ten times what we are asking for the outfit if you only had it on hand.

No. 49F1982 Complete Outfit, as illustrated Price.....\$2.50

DAVIS BLACKLEG OUTFIT.

BLACKLEG is one of the most dreaded diseases among cattle. The loss in cattle from blackleg exceeds that of all other causes combined. Every owner living in a blackleg district knows that it is the young animals, especially between the ages of from 16 to 18 months, that are most liable to become affected, although it does infect older cattle also. It is also evident that the high grade, full blooded stock is more subject to the disease than the common or low grade range cattle. Thin skinned animals are more liable to it than thick skinned ones. The most important fact that the infection is almost always introduced into the system through abrasions of the skin, the form of minute punctures made by thorns, burrs, etc.; and that to take effect the virus must penetrate into the subcutaneous tissues. Consequently the thicker the skin of the animal the less liable it is to become penetrated. The spring and fall seems to be the most unfavorable seasons.

SYMPTOMS.

The symptoms of blackleg are so characteristic that the disease is easily recognizable. The first symptoms may be either of a general or local nature, though frequently the latter. The general symptoms are a high fever, loss of appetite and a suspension of rumination. The respiration is fast, the animal moves around with difficulty and frequently lies down. All the visible mucous membranes are at first dark red from congestion, but they change in the course of ten or twelve hours to a dirty lead color. The most important diagnostic feature is the development of a tumor or swelling under the skin. The swelling may occur on any part of the body or limbs, except below the knee or hock joint or on the tail. It is frequently seen on the right flounder and, owing to the extensive discoloration of the swollen parts, as is observed after the animal has been skinned, the disease has been popularly named "Blackleg" or "Black Quarter." Tumors may also appear on the neck or chest. They are very small and painful, increasing rapidly in size, and may in a few hours cover a large portion of the body. At a slight pressure on the tumor a cracking sound is heard. The tumor is cold to the touch and painless in the center. The skin over it is dry and parchment like. When the tumor is lanced a frothy dark red fluid is discharged. The swelling usually appears before the general symptoms, and may reach such an extent as to cause complete paralysis of the affected parts, while the animal looks bright and has good appetite. With a very few exceptions the disease terminates fatally, death generally occurring in from 12 to 36 hours, a few cases lingering from three to four days.

PREVENTIVE MEASURES are practically the only efficient means for combating this disease. Two kinds are to be recommended: First, hygienic measures, aiming to destroy or prevent the spread of the infection and, second, such measures as tend to fortify the body and system of susceptible animals. Called prophylactic measures, however, were more or less useless until the discovery of Blackleg Vaccine for infection. It was found by three prominent investigators, named Arloing, Cornevin and Thomas, that the hypodermic injection of small doses of a fluid from a blackleg tumor did not necessarily result in death, but frequently produced a mild attack of the disease unaccompanied by any swelling, and that the animals treated in this way were afterward practically proof against the disease.

TREATMENT.

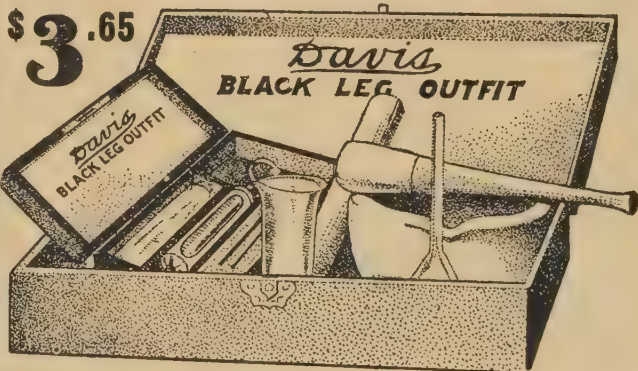
THE DAVIS BLACKLEG VACCINE OUTFIT consists of a porcelain mortar and a measuring glass together with a hypodermic syringe, with pestle, a glass funnel and two hypodermic needles and an extra glass barrel. All of this is encased in a good, strong wooden box and is identical with the outfit recommended by the Bureau of Animal Industry of the United States, and offered by them at \$4.00. Full directions for its use accompany each case, and a book entitled "One Thousand Pointers for Stock Raisers," a copy of which may be had for the asking, and complete description of this disease. If you are raising cattle to any extent, do not neglect to vaccinate them. In this case an ounce of prevention is worth all the cures in the world.

BLACKLEG VACCINE OUTFIT,

complete and containing a mortar, pestle, funnel, graduated glass and filter paper to prepare the vaccine, also a fine hypodermic syringe, with needles, etc., to inject the same. This outfit will answer all requirements for the use of the vaccine distributed by the government or any other vaccine in powder form. The syringe is graduated for doses and is complete and furnished alone or with extra needles if desired. The outfit is put up in a neat, polished arduous case. Size, 7x6x4 inches. Weight, 4 pounds.

No. 49F1817 Complete vaccine outfit.....\$3.65

No. 49F1820 Syringe only.....2.35



PASTEUR BLACKLEG VACCINE.

We furnish the genuine Blackleg Vaccine, for protecting cattle against blackleg, either in powder form or cord form. This Blackleg Vaccine has been used on over three million calves, which have thereby been successfully protected against blackleg. Both vaccines are supplied for single or double treatment.

No. 49F1821 Pasteur Single Blackleg Vaccine (powder form), per packet, sufficient for from ten to twenty head. Price.....\$1.30

No. 49F1822 Pasteur Double Blackleg Vaccine (powder form), per double packet (first lymph and second lymph), sufficient for from ten to twenty head, according to Price.....\$1.89

No. 49F1823 Pasteur Blackleg Vaccinating Outfit (No. 2 syringe complete, and pestle, mortar, funnel, graduate and filters for preparing and using powder form of vaccine), complete in case. Price.....\$5.80

No. 49F1824 Single Blacklegine (cord form of vaccine ready for use.) Price. No. 3 size, 50 doses, \$5.78; No. 2 size, 20 doses, \$2.38; No. 1, 10 doses, \$1.38

No. 49F1825 Double Blacklegine (cord form of vaccine ready for use). Per packet of 10 doses (first lymph and second lymph, inclusive). Price.....\$1.90

Blacklegine is applied with a needle which is now very much improved and is provided with a handle. The handle with two needles is called the "Blacklegine Outfit," and the accompanying illustration shows this outfit with the dose attached to the needle and ready to be administered. Vaccination with Blacklegine is as simple as taking a stitch.

A booklet containing full particulars regarding Blackleg and its prevention with Pasteur Blackleg Vaccine, will be mailed upon application.

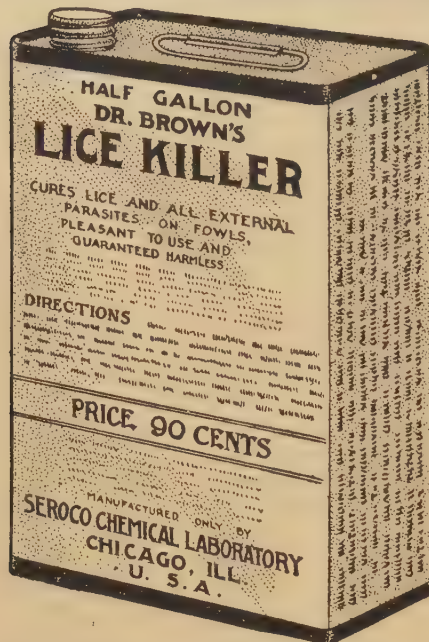
No. 49F1826 Blacklegine Outfit for using Blacklegine. The outfit consists of handle and two needles. Price.....46c

If by mail, postage extra, 3 cents

No. 49F1827 Extra Blacklegine needle separately. Price.....18c

BROWN'S LICE KILLER, 69¢

A never failing friend to poultry. Your money cheerfully refunded if it ever fails.



BROWN'S LIQUID LICE KILLER

is a liquid compounded for the use of the poultry raiser and for the destruction of all vermin and the cure of all germ diseases of fowls. It is not one of those nostrums made as cheap as possible and put on the market to sell, but an article of unquestioned merit upon which an enormous trade has been built purely through the good and satisfactory results obtained. It today enjoys the largest sale of any liquid lice killer known.

POULTRY cannot flourish while infested with annoying parasites, and it is very seldom that fowls are found without them. Brown's Lice Killer is a certain cure. It will quickly and effectively rid your poultry and poultry houses of lice and mites. All you have to do is to paint the roosts, nests and other places where the lice harbor. They are quickly killed by the fumes and the hens being free from the pests will commence laying, and egg yield will soon be increased 25 to 50 per cent. When eggs command the high prices of present mar-

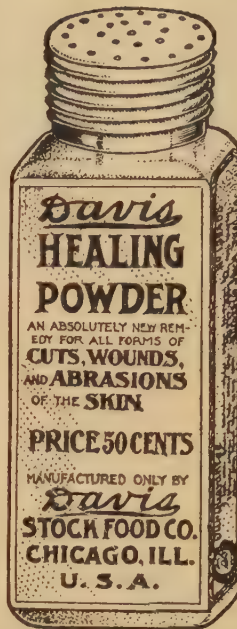
kets, it certainly pays to encourage the largest possible yield and Brown's Lice Killer will put many dollars in the farmer's pocket.

NO AMOUNT OF ARGUMENT can convince you so thoroughly of the great value of this lice killer like one single trial. Thousands of gallons sold last year and the good results obtained is sufficient proof for the most skeptical.

WE POSITIVELY GUARANTEE Brown's Lice Killer as represented or your money cheerfully refunded. Order a can and judge its value.

No. 65F500 Regular price, per 1/2 gallon, 90 cents; our price.....69¢
No. 65F501 Regular price, per 1 gallon, \$1.50; our price92¢

DAVIS HEALING POWDER, 39¢



RECOMMENDED AND ENDORSED BY ALL VETERINARY SURGEONS FOR CUTS, WOUNDS AND ALL ... ABRASIONS OF THE SKIN ...

THIS HIGHLY BENEFICIAL HEALING POWDER

has been devised as the result of many years' experience by prominent veterinarians in treating fresh cuts and wounds. It is really a wonderful remedy in its effects and you will be more than pleased with results.

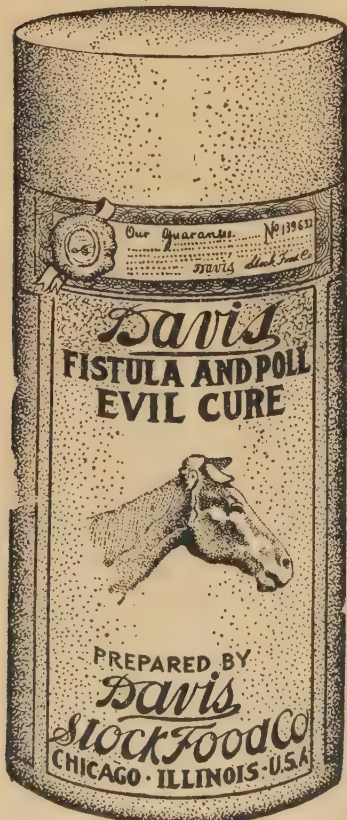
IT IS EASILY APPLIED by means of the patent nickel top sifting box, is cooling and heals very quickly. Animals will not lick or bite sores when covered with this powder. It is in every way superior to a salve or liniment for this purpose and much more economical.

THIS IS ONE OF THE MOST USEFUL

veterinary preparations that any stock raiser can have about the premises. It is particularly valuable in warm weather as a remedy for abrasions of the skin, cuts and wounds of minor importance, but which might, if neglected, develop into very serious trouble. Flies and other insects will not bother a wound or cut treated with Davis Healing Powder. This remedy is antiseptic, promotes the growth of new tissues and no danger from blood poisoning will follow a cut or wound if this remedy is promptly applied.

THIS POWDER WE GUARANTEE to do just exactly what we claim for it. You are to be the judge whether or not it is satisfactory, and we will cheerfully refund your money if it ever fails.
No. 65F510 Regular price, 50 cents; our price.....39¢

REMEMBER, YOU GET A PROFIT SHARING CERTIFICATE, AS EXPLAINED ON PAGES 1 AND 2, THE MOST LIBERAL OFFER EVER HEARD OF.



DAVIS FISTULA AND POLL EVIL CURE, \$1.29

THE ONE GUARANTEED CURE. NO CUTTING. EASY AND SIMPLE TO APPLY. CURES MOST CASES IN THIRTY DAYS LEAVING THE HORSE SMOOTH AND SOUND. MONEY CHEERFULLY REFUNDED IF IT FAILS.

NO EXPERIENCE REQUIRED

to cure either disease with Davis Fistula and Poll Evil Cure. Fistula and Poll Evil are two diseases of horses which heretofore have been regarded as practically hopeless. Both diseases are caused by an injury, inflammation, swelling, breaking down of tissue, pus and discharge of matter following, and if not checked promptly blood poisoning and death of the animal may result. Davis well known cure subdues all the inflammation, checks the formation of pus and by means of its alternative action, restores the surrounding tissues to a healthy condition and promotes the healing. These three valuable properties combined in one remedy is what makes Davis Fistula and Poll Evil Cure such a remarkable veterinary remedy, as one or two applications before the disease has fully developed will usually suffice to cure the trouble. In advanced cases the treatment is the same except that the disease having a stronger hold upon the system, requires longer treatment.

FISTULA OF THE WITHERS

is a disease beginning with acariasis of the bone. From the backbone projecting upward into the flesh are many small projections or spines, and these are especially liable to injury. This injury may arise from many causes, but mostly from pressure of the collar or saddle or from the horse rolling on something hard. A slight bruise may then cause inflammation, a swelling follows, the surrounding tissues become involved and break down into matter or pus, and on the outside over the spot the flesh becomes diseased and of a soft spongy nature. The pus accumulating on the inside gradually works itself to the surface for discharge, and as this foul matter is all the time accumulating as long as the disease is unchecked, the channel for discharge must be kept open, and being open and discharging, soon becomes coated with a membranous lining and is known by most people as the "pipe." In fact, many persons think that a fistula is simply a pipe and by removing the "pipe" the disease will be cured. Attempts to cauterize the pipe with caustics and hence destroy the disease, aggravates many cases. The pipe being the channel of discharge, must be there as long as the disease exists, and to cure the fistula we must go deeper and get the cause of the disease, which is exactly what Davis Fistula and Poll Evil Cure does.

POLL EVIL

is merely another form of fistula, and appears behind the ears of the horse. Like fistula, it is caused by a bruise, one of the first symptoms being a swelling on one or both sides. These swellings may form quickly and be accompanied by heat and be painful to the touch, or they may be slow in making their appearance and be neither hot nor tender. Nevertheless, they will in time develop into fistula, and the treatment should be applied as soon as noticed. The symptoms of pus and discharging matter are the same as in fistula, and by treating in the early stages, with Davis Fistula and Poll Evil Cure, the disease can be readily cured before it reaches the fistula stage.

TREATMENT. Complete directions for treatment of Fistula and Poll Evil by means of Davis never failing cure accompany each package and a booklet on this disease, its treatment and cure accompanies every package.

WE GUARANTEE

DAVIS FISTULA AND POLL EVIL CURE TO DO EXACTLY WHAT WE SAY IT WILL AND WILL GLADLY REFUND TO YOU ALL YOU HAVE PAID FOR THE REMEDY IN ANY CASE WHERE IT FAILS. ORDER A BOTTLE AND HAVE IT ON YOUR BARN SHELF READY FOR EMERGENCY.



No. 65F520 Regular price, per bottle, \$2.00; our price, per bottle\$1.29

SILVER SPAVIN CURE, \$2.29

A CERTAIN REMEDY for all BUNCHES or BLEMISHES on HORSES. An ABSORBENT and COUNTERIRRITANT. Absolutely Guaranteed to Cure BONE SPAVIN THAT IS JUST DEVELOPING, BLOOD SPAVIN, BOG SPAVIN, CURB, SPLINT, CAPPED HOCK, WIND GALLS, SOFT BLEMISHES AND ALL FORMS OF ENLARGEMENT AND RECENT GROWTHS OF EVERY DESCRIPTION.

MANY A VALUABLE HORSE has been rendered practically worthless by the development of a spavin or some other blemish which lame him and practically ends his days of usefulness. No disease is more destructive to the usefulness and value of a horse, and for years it has been a constantly accepted belief that this disease, serious in its inception and more serious in its progress, is an ailment for which there has been no certain cure.

A CERTAIN CURE for this stubborn and heretofore unyielding disease of the horse has been found in SILVER SPAVIN CURE, and we offer it to you under our guarantee that it will do all that is claimed for it if the simple directions on the package are followed, or we will cheerfully refund the purchase price. This marvelous remedy is the result of many years of practice by one of the most renowned veterinary surgeons, who gave practically all his time and attention to diseases of the horse and particularly affections of the limbs, for which this remedy is designed. A thorough knowledge of the physiology of the horse, a most careful and searching study of the peculiarities of the several forms of spavin and the nature of injuries and diseases causing lameness in horses, resulted in the perfection of SILVER SPAVIN CURE, which has never been approached by any remedy ever devised for this purpose.

THE PENETRATING AND ABSORBENT PROPERTIES of SILVER SPAVIN CURE are really wonderful. Its application to the affected parts brings quick relief. Inflammation disappears, the unnatural growth is permanently killed, the circulation of the blood is greatly accelerated, a dissolution of the ossified deposit begins at once, there is immediate improvement, the lameness gradually but surely wearing off and a positive and permanent cure results.

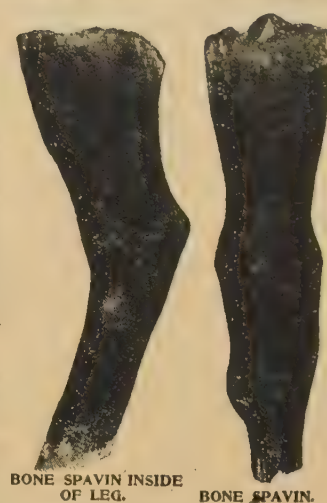
IN ALL CASES OF SPAVIN, in all its several stages, but more particularly in its elementary stage or when first suspected, SILVER SPAVIN CURE does not bring simply temporary relief, but produces a perfect and permanent cure almost at once, and it is so wonderfully efficacious in treating all aggravated forms of spavin, as well as curb, splint, wind galls, etc., that no horse owner can afford to be without a bottle of this splendid remedy for use in an emergency, because severe labor or strains, resulting from heavy pulling or fast driving, frequently develop spavin, ringbone, curb, splint or other affections of this character which, when neglected, develop into the most aggravated cases and in time render the animal practically worthless.

NO MATTER WHAT OTHERS MAY TELL YOU with reference to the treatment of spavin and similar diseases, there is only one way to remove the ossified growth and unnatural bony substance which develops, and this is by absorption. The wonderfully penetrating and absorbent properties of SILVER SPAVIN CURE make it the only recognized and positive cure for this disease. There seems to be no limit to its curative qualities in the diseases for which we recommend it, and its application according to directions not only brings immediate relief, but its action and its influence on the tissues seems to continue for months after the treatment ceases. It not only removes the bony growths and restores the affected parts to a natural and healthy condition in most cases, but it seems to correct the unnatural conditions of the blood and circulation to such an extent that the unnatural deposits cease entirely and there is no recurrence of the trouble. However, there are cases in which, because of complications, even SILVER SPAVIN CURE cannot dissolve the bony deposits, but in every case it cures the lameness. In some cases the bony deposits are nature's effort to build up a weak joint, and it is not desirable to reduce the deposits, and when the trouble is of long standing and complicated, no remedy can reduce the lump, and only SILVER SPAVIN CURE will cure the lameness. We guarantee it to cure the lameness and arrest the progress of the disease.

ASIDE FROM THE FACT that the curative qualities of SILVER SPAVIN CURE are really marvelous (and it has been known to cure cases that were deemed beyond all possible relief), it is guaranteed to be perfectly safe to use, and it will not destroy the hair follicles nor will it leave the slightest scar. There are some spavin remedies offered on the market which may and may not relieve a spavin in its early stages, but they are composed of such strong caustics and other drugs that they destroy the hair and skin wherever applied and leave an unsightly scar. SILVER SPAVIN CURE, no matter how often or how long applied, will not injure the hair or tissues, and as soon as the treatment is suspended a new growth of hair appears, and the limb of the animal is as smooth and glossy as it was before the disease appeared. In fact, it does not leave the slightest evidence of the treatment, and the most expert veterinarian could go over the animal, feel very carefully and would fail to discover any evidence that the horse had been afflicted with a spavin, a ringbone, splint, curb or any of the diseases which this remedy is guaranteed to cure.

IN OFFERING SILVER SPAVIN CURE to our customers we are bringing within their reach a remedy heretofore known only to the veterinary profession and long used by the most expert veterinary surgeons in their private practice with untiring results, and it is brought to you at a price much lower than that asked by many others for remedies which fail to bring relief, and we offer it to you in absolute confidence that it will do all we claim for it or we will cheerfully refund the purchase price.

THERE ARE IMITATIONS OF THIS SPLENDID REMEDY offered by unscrupulous manufacturers and dealers who, realizing the serious nature of this disease and understanding how quickly it renders a valuable horse worthless, hold out many glittering promises to the horse owner, and whose only object is to secure the \$3.00 or \$5.00 price of their remedy, which is little enough to pay for a cure if the remedy they offer would really do all they claim for it. We feel that while we can make the strongest possible claims for SILVER SPAVIN CURE, and it has already demonstrated its wonderful curative properties, we should offer this remedy on a guarantee of results, we should give you an opportunity to try it without risk of loss if it fails to cure, and it is for this reason that we say to you that if it fails to do all we claim for it, when the simple and easily understood directions on the bottle are followed, we will cheerfully refund the purchase price. Under these conditions you cannot afford to experiment with any other remedy offered which is claimed to be "just as good" as SILVER SPAVIN CURE. There are no "just as good" substitutes.



BONE SPAVIN INSIDE OF LEG. BONE SPAVIN.

SILVER SPAVIN CURE

A POSITIVE AND GUARANTEED CURE FOR SPAVINS AND ALL BONY ENLARGEMENTS IF USED ACCORDING TO DIRECTIONS.

PRICE \$3.00

MANUFACTURED ONLY BY
Davis
STOCK FOOD CO.
CHICAGO, ILL.
U. S. A.

No. 65F530 Regular price, per bottle, \$3.00; OUR PRICE \$2.29

PHENALIN, \$2.49 A GALLON

THE IDEAL GERMICIDE, INSECTICIDE, DEODORIZER AND ANTISEPTIC.

PERFECTLY HARMLESS to man and the lower forms of animal life, but deadly to germs and insects. Phenalin is the cheapest disinfectant to use because of its strength, as one part of phenalin to one hundred parts of water makes a solution which is death to every germ of germ life. Every stock raiser will find a supply of phenalin almost a necessity, as its manifold uses and germicidal properties make it indispensable. Its curative and preventative properties make it the most valuable general purpose remedy on the market.

SOME OF ITS USES.

CATTLE Mange, screw worm, scratches, lice, inflamed udders, inflamed teats, galls, sores and wire cuts will heal quicker under phenalin treatment than any other treatment known. Try it and if you do not find it so, we will cheerfully refund your money. Lice will be entirely unknown on cattle if phenalin is used.

SHEEP Phenalin will cure sheep affected with scab, foot rot, grubs in the head, anthrax, ticks, etc. If properly used as a preventative, your flock will not be affected with any of these diseases.

HORSES Phenalin is the best remedy to use for bad hoofs, nail in the foot, scratches, galls, wire cuts, etc. It will keep flies off affected parts, and will cure with remarkable rapidity.

HOG CHOLERA This is undoubtedly one of the most destructive diseases which afflicts the stock raising industry. As a preventative phenalin is a wonderfully efficacious remedy and its use is an absolute prevention of this dread disease. It is much easier and much cheaper to prevent this disease than it is to attempt to cure it, after it has secured a foot hold, and a small quantity of phenalin used in the drinking troughs will keep your hogs in a fine, healthy condition.

CHICKENS can easily be cured of leukemia, pips, scaly legs, canker, cholera, limber neck and chicken pox if the phenalin treatment is used. Phenalin is also the best lice destroyer and preventive; where it is used lice cannot live.

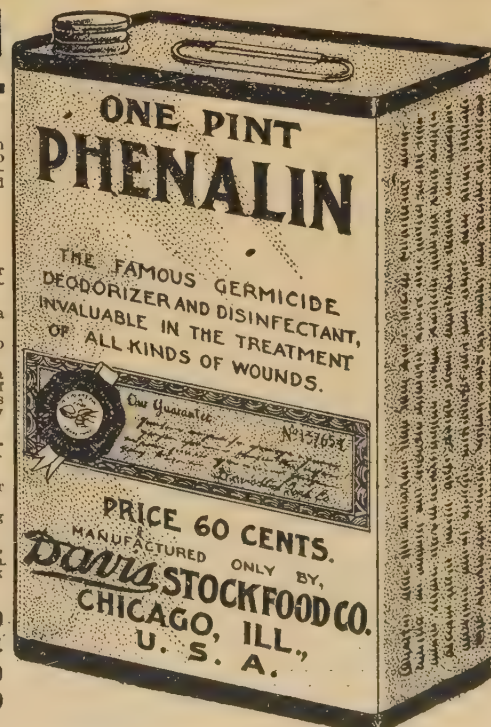
DOGS Phenalin is positively guaranteed to cure mange. Fleas cannot live on dogs that are occasionally washed in water to which a small quantity of phenalin has been added.

INSECT PESTS ON PLANTS If plants are occasionally sprayed with a weak solution of phenalin such a thing as insects on them will be entirely unknown.

FOR URINALS AND CLOSETS phenalin is the best disinfectant and deodorizer, as it destroys all disease germs, and kills any bad odors which may be present. Full directions sent with each package. Order a bottle of phenalin and if it does not do exactly what we claim it will do, write us and we will send back your money.

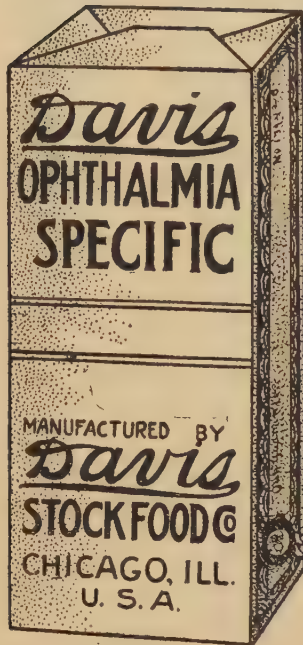
No. 65F540 Gallon, regular price, \$3.00; OUR PRICE \$2.49
No. 65F541 Half gallon, regular price, \$1.75; OUR PRICE 1.44
No. 65F542 Quarts, regular price, \$1.00; OUR PRICE79
No. 65F543 Pints, regular price, 60c; OUR PRICE49

Unavailable on account of weight.



Davis Ophthalmia Specific - 39c

Guaranteed relief in Moon Blindness and Specific Ophthalmia.



No. 65F550 Regular price, per package 50 cents; our price.....39c

SORE EYES among your live stock may arise from various causes, generally from a cold, irritation, foreign or poisonous matter, a germ, etc., resulting in watery eyes, inflammation, overflow of tears, beside considerable annoyance to the animal. Davis Ophthalmia Specific applied to the eye two or three times a day by blowing a small quantity of the powder on the eye ball, will shortly relieve congestion, clear the eye and save the sight. If the eyes have become red or swollen on the inside of the lids, foment several times a day with hot water and keep the animal in a darkened and well ventilated stable. There is no preparation that meets the requirements as a cure for sore eyes more satisfactorily than Davis Ophthalmia Specific, and it is a valuable remedy to be kept on hand by every veterinarian and stock raiser.

EYE TROUBLES are common to horses, cattle, sheep, dogs and other animals and few stock raisers know how to treat the most insignificant eye troubles. It was with a view to offering the average stock grower a simple remedy that he might apply himself, that Davis Ophthalmia Specific was prepared. In all ordinary cases this remedy will prove efficacious and it has been used with wonderful success by the best veterinarians and largest stock raisers of the country. We cordially recommend it and if you have valuable live stock about you it is a remedy which you should have in your chest of veterinary remedies for use at a moment's notice.

KENTUCKY FOOT FORM, 59c

The Finest Hoof Dressing Made.

IN OFFERING THE KENTUCKY FOOT FORM,

our famous hoof dressing, to the horse owners of America, we wish to say that it is not an ordinary dressing, but the result of many years of practice by one of the most notable veterinarians whose practice has long been confined to the care of the highest bred horses on the American turf. To make an ordinary everyday dressing is a comparatively easy task, but to manufacture one like the Kentucky Foot Form, with all its splendid qualities, requires expert knowledge of the hoof, its diseases and method of treatment. To bring about the most satisfactory results, and after many years of experience in the finest studs of the country this hoof dressing Kentucky Foot Form was developed and is offered as a dressing containing all the excellent qualities of the best hoof dressing on the market at the present time without their objectionable properties.

FOR PREVENTING TOE CRACKS,

corns, quarter cracks, hard, dry, brittle and tender feet, Kentucky Foot Form stands without an equal. These are common everyday troubles which annoy the horse owner and unless properly treated affect the value of the animal, and the use of time act as a preventative in the future. It is just as essential that a horse's hoofs be examined occasionally, cleaned and properly treated as it is that the animal should be curried, brushed and kept clean. A hoof dressing should be used occasionally as a preventative of hoof diseases and we guarantee that if you use Kentucky Foot Form the hoofs will always be clean, soft, healthy and beautiful. It is absolutely free from fish oils and other similar ingredients; it is compounded from absolutely pure substances and we guarantee it to be the very highest grade hoof dressing offered at any price.



No. 65F560 Regular price, per pint, \$0.75; our price.....\$0.59
No. 65F561 Regular price, per quart, 1.25; our price89
No. 65F562 Regular price, per gallon, 4.00; our price3.29

Davis Veterinary Liniment, 79c

THE MOST REMARKABLE CURATIVE LINIMENT EVER MADE IN ANY COUNTRY OR AGE, CURING MANY FORMS OF DISEASE AND BANISHING PAIN WITH WONDERFUL SUCCESS, LINIMENT THAT PENETRATES MUSCLE, MEMBRANE AND TISSUES, RELIEVING MORE AILMENTS AND STOPPING MORE PAIN THAN ANYTHING EVER OFFERED TO THE VETERINARIAN OR STOCK RAISER.



THE DAVIS VETERINARY LINIMENT

is the one great preparation that strikes to the seat of the complaint. It penetrates the muscles, membranes and tissues to the very bone and becomes distributed throughout the entire system. Oils will not do this nor will liniments having an alcoholic basis. Try the effects upon yourself—wash your hands thoroughly clean with hot water and soap; dry and then anoint the palms of the hands with a small quantity of the liniment, warming the hands and reapplying until no more will be absorbed; then wash the hands perfectly clean. In three to three and one-half hours later the peculiar odor of the Davis Liniment will be plainly noticed in the urine voided. This should prove to you more conclusively than any amount of talking, that Davis Veterinary Liniment is not like other liniments which merely affect the outside, but that it is the one liniment that penetrates the parts, becomes distributed throughout the system and positively cures the ailments. Is the one great reliable Veterinary Liniment in every particular, the one that meets all the requirements of the stock raiser, the one liniment that gives universal satisfaction.

INDISPENSABLE TO STOCK OWNERS.

All ailments of stock should be promptly treated with the very best remedies obtainable. The Davis Veterinary Liniment should be used on horses, cattle and other stock in cases of swelling, lameness, strains, enlarged joints, sprains, inflammations, etc. In coughs, colds, sore throat, etc., it should be applied to the throat and windpipe and rubbed in thoroughly. A very beneficial leg wash can be made by adding one or two tablespoonfuls of Davis Veterinary Liniment to the quart of warm water and thoroughly bathing the limbs.

No. 65F570 Regular price, \$1.00; our price.....79c

March's Famous Chemical De-Horner, 75¢

THE ONLY SUCCESSFUL CHEMICAL DE-HORNER.

Endorsed by State Agricultural Experiment Stations, Leading Stock Growers and Agricultural Publications.

WE OFFER IN THE JOHN MARCH COMPANY'S CHEMICAL DE-HORNER

the most successful remedy for the purpose for which it has been devised, a remedy which prevents the growth of horns and which introduced to the live stock men a method entirely new, and one which has worked a great and beneficial revolution in the live stock industry. It is a powerful but simple remedy, easily applied, and one already well known to stock raisers throughout the world.

WITHOUT HORNS human and animal life is safer; without horns only one-half the shed room formerly used is necessary. Without horns cattle will destroy less food, a saving of one-fourth may be easily counted on; without horns the most vicious become gentle and docile without horns they will go to the water tank and drink together in one-half the time they would take with horns on. Without horns you can ship from five to seven head more in a car. Without horns they can be shipped long distances without a scratch. Packers say they can pay from fifteen to twenty cents more per hundred for de-horned cattle because their hides are not torn or their flesh bruised. The nutrition necessary to grow five pounds of horns will produce fifteen pounds of beef, five pounds of butter and about nine pounds of cheese. The vital forces wasted by the "bosses" fretting the weaker ones, amount to more than the beef, butter and cheese combined. Every horn grown costs the producer, at the least, one dollar to produce it, or it costs the United States over one million dollars to grow horns on the bovine head which are of no more use than horns would be on the domestic horse. All the objections to the barbarousness and cruelty of sawing off the horns, or in regard to the serious consequences which often follow sawing off the horns are done away with by using John March & Co.'s Chemical De-Horner.

THE NEW WAY. The John March & Co.'s Chemical De-Horner completely fills a long felt want. All that can be said in favor of sawing off the horns can be said of this new process which does away entirely with the objectionable features of the old way, and which raised so many bitter enemies against de-horning on account of its cruelty. This method of de-horning is cheaper than the saw nearly painless if done as directed; leaves no mark or discolored hair; opens no cavity of the head; leaves no malformation; sheds not even a drop of blood. Where sire and dam are de-horned by this process, the horn never having become a part of the animal, the next and future generations do not grow horns. What a boon to both the bovine and its owner! The John March Chemical De-Horner works equally as well on sheep, goats, and other animals as on cattle.

No. 65F580 Regular price, \$1.00; our price.....75c



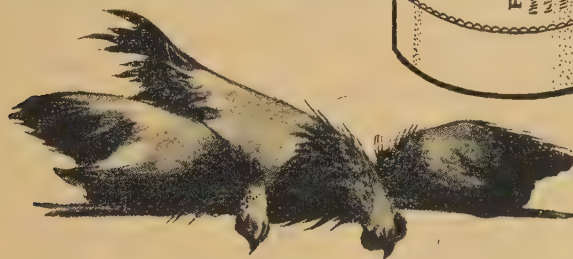
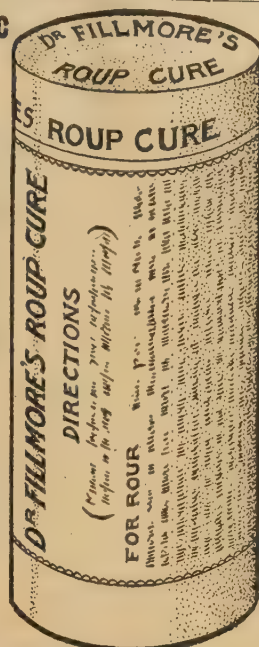
DR. FILLMORE'S ROUP CURE 39c

THE ONLY GUARANTEED CURE FOR ROUP IN ANY FORM.

ROUP is a very prevalent disease among chickens and exists in many forms. It is usually caused by the chicks roosting in the open air and catching cold, which soon develops into Roup.

THE SYMPTOMS comprise hoarse breathing, swelled heads and eyes, discharge from the nostrils, and in the malignant or contagious form, it is accompanied with a very foul odor. It rapidly saps the vitality of the bird, and in a short time the chick appears weak and drooping, and death follows unless relief comes promptly.

DR. FILLMORE'S ROUP CURE is the only sure treatment. One small measure (included in package) is filled with the powder which is dissolved in one gallon of drinking water. All the other water should be removed and the chicks will gladly take the medicine. In a well developed case of Roup, keep all the affected fowls in a separate coop. When a fowl cannot see to drink, bathe its head with a warm solution of the cure. As a preventive for the remainder of the chickens, add about one-half measureful to a gallon of water, and give this solution as drinking water. This will cure a cold in three or four days. But a well developed case of Roup will require from two to three weeks.



Chickens afflicted with Roup.

If you raise chickens you will need this splendid remedy, and at our special price it is a very profitable adjunct to every poultry keeper's medicine chest.

No. 65F590 Regular price, per box, 50 cents; our price39c

DR. FILLMORE'S CHICKOLIN, 39c

THE ONLY SURE CURE FOR CHOLERA AND GAPES IN CHICKENS TURKEYS AND GUINEAS. KEEPS FOWLS HEALTHY, MAKES THEM FEEL BETTER AND LAY BETTER. PAYS BIG TO FEED.

DR. FILLMORE'S CHICKOLIN

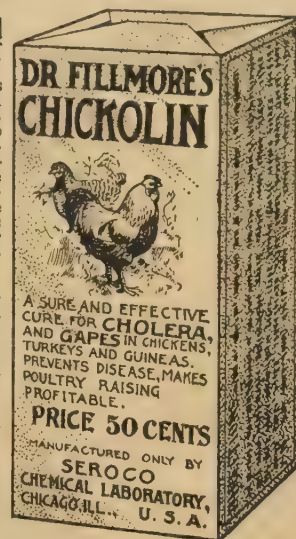
is the only sure cure for cholera and gapes in chickens. It has been in use on prominent poultry farms for years and has demonstrated its value as a wonderful and extremely valuable poultry remedy. In fact the virtues of this remedy have become so well known that many poultry raisers consider Chickolin as essential for raising chickens, curing and preventing diseases, as the housewife considers salt and pepper for seasoning. We are pleased that we have made arrangements for the exclusive sale of this well known remedy, and we offer it to our thousands of customers at a price much lower than it has ever been offered before.

CHICKOLIN is an absolute necessity for the successful and profitable raising of poultry. It is equally good for the young chick or the old hen or rooster. Given as a preventive, it prevents diseases and makes poultry raising profitable. For the curing of Cholera, Indigestion, Bowel Complaints, etc., use Dr. Fillmore's Chickolin at the rate of one teaspoonful to each gallon of drinking water and remove all other drinking water.

FOR CANKER apply Chickolin pure with a small brush or feather after removing the canker. For frosted combs, swelled head, chicken pox, sores, cuts, wounds, sore eyes, etc., apply. Chickolin at the rate of one teaspoonful to half pint of water.

IF YOUR CHICKENS ARE AILING, if they droop around the poultry yard, if their plumage is lustless you should order Chickolin at once and begin its use. It will work wonders in any poultry yard, and as a general, all purpose remedy it is recommended as the best to be had.

We guarantee Chickolin and will refund the purchase price if it isn't satisfactory



No. 65F600 Regular price, 50 cents; our price39c

DAVIS LUMP JAW CURE, \$1.29.

A POSITIVE SPECIFIC FOR CURING THIS SERIOUS AFFECTION.

LUMP JAW, technically known as Actinomycosis, or Lumpy or Big Jaw, is a plague rapidly becoming prevalent. While several years ago it was little known, it has grown of late to tremendous proportions, and is now one of the commonest of ailments among cattle.

A PARASITIC DISEASE. Lump Jaw is a germ disease, caused by a vegetable germ or fungus named Actinomyces or Ray Fungus. This fungus is found upon pasture grasses, about straw stacks, barnyards, upon beards and husks of barley, being usually spread about by some animal having the disease. While the fungus may penetrate the tissues in various parts of the body, they usually gain entrance through the mucous membrane of the mouth. Healthy cattle, in eating the plants upon which the fungus is growing eat the germs with it, and when they find lodgment in a punctured membrane of the mouth, or gain lodgment at the side of the teeth, the animal becomes infected, and the disease starts from this point and invades the neighboring parts. It is a well known fact that the membrane about the jaws, especially the connective tissue beneath the skin of the jaw, is particularly liable to scratches, which accounts for the fact that the disease nearly always starts in this part.

EARLY STAGES. When once the fungus fastens itself in the membrane of the mouth, it multiplies with great rapidity, eventually destroying both flesh and bone. Lump Jaw can first be detected by the presence of a swelling, and later one or more hard lumps appear upon either the jawbone, cheek, or below the ear between the lower jaw and the neck, but most frequently on the external surface of the jaw. When these are first noted it is the best time to kill the growth of the disease, as a few applications of Davis Lump Jaw Cure at that time will quickly kill all the fungus and remove every trace of the disease. The longer you put off treatment the more the disease spreads, the bone becomes affected and it is then much more difficult to cure.

IN THE EARLY STAGES the lump usually softens and an abscess forms which, increasing in size, at last breaks danger of infection. This poisonous matter, loaded with fungi, becomes distributed about the pasture and wherever the animal is confined, endangering the animals which have not been infected. While the disease is confined to the head, the cure by Davis Lump Jaw treatment is certain but if neglected at this stage, the disease will rapidly spread involving the entire alimentary tract together with the liver and in the great majority of cases it will attack the lungs, for which there is no cure.

DAVIS LUMP JAW CURE is the result of many years' study and veterinary practice with a complete understanding of the causes and effects of lump jaw. It is a dark red liquid for external application, possessing remarkable penetrating power. It is rubbed upon the part and within a few moments penetrates every fibre and tissue of the affected part. Its antiseptic and healing action commences at once and a few applications will cure every case of genuine lump jaw in which the bone has not been too heavily affected. When once the cause of the disease has been removed, nature will proceed to throw off the dead tissue, and this remedy, inducing the growth of healthy tissue, will aid nature in rebuilding the diseased part.

GUARANTEED. We absolutely guarantee Davis Lump Jaw Cure to do all we claim for it and will cheerfully refund your money if it fails in any case.

No. 65F610 Regular price, per bottle, \$2.00; our price, per bottle.....\$1.29



DAVIS STABLE DISINFECTANT, 99c.

PREVENTS CONTAGIOUS DISEASES. KILLS ALL GERMS.
KILLS ALL FOUL ODORS IMMEDIATELY.

THERE ARE INNUMERABLE DISINFECTANTS on the market; some good, some bad, some indifferent. When you go to the expense of using a disinfectant and using it, it goes without saying that it should be efficient. To be inefficient is dangerous. In using it you should have a perfect right to feel safe, to feel that you have taken all possible precaution toward stamping out disease, to feel that your herd or flock is protected. Should the disinfectant not be a germicide it would work irreparable harm. We regret to state that there are many disinfectants on the market that accomplish nothing more than replacing one foul odor with another, and if their bacteria and germ killing properties were only as strong as their odors you would have no cause to fear. But that is just the trouble; they are not. It therefore behooves the stock raiser to select his disinfectant with care; to know that the disinfectant he is buying is efficient; to know that it is honest and will accomplish its work. He should insist upon knowing in the first place, that it contains standard chemicals and drugs, and, in the second place, that these pure chemicals and drugs are used and mixed properly; and knowing these things he is able to judge for himself as to just what degree of efficiency he may expect. As the health of himself and his family so largely depends upon the health of his animals it is especially important that he exert every effort to control and eradicate disease. The old adage that "An ounce of prevention is worth a pound of cure" was never more applicable than in this connection.

THE PRIMARY CAUSES OF PRACTICALLY ALL DISEASES are now recognized to be bacteria, germs and parasites. Bacteria multiply either inside or outside the body, often forming compounds and gases that enable us to recognize them. Different substances may be used to counteract these disagreeable odors; but removing the odor does not remove the cause and many manufacturers of disinfectants evidently work on the principle that in destroying the noxious odors they remove all danger. We can tell you positively that they do not; that there are many and innumerable substances that will act as deodorizers, but which are not germ destroyers.

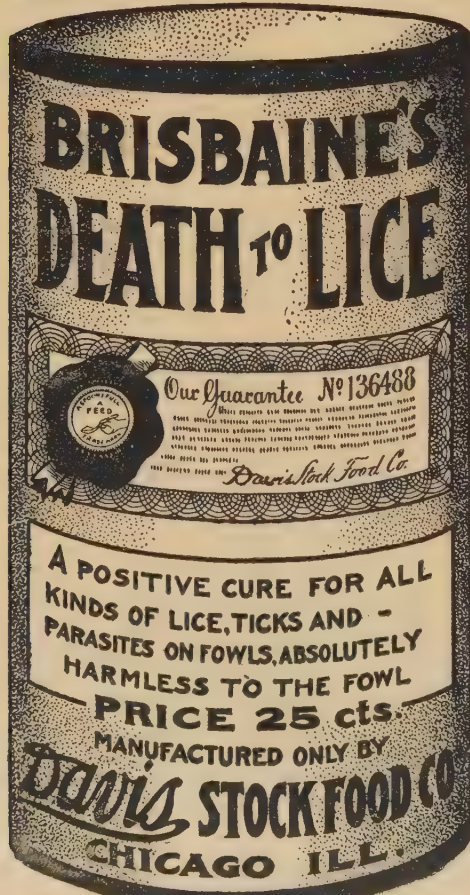
THE UNITED STATES GOVERNMENT has literally spent millions in preaching the doctrine of prevention by the use of disinfectants, germicides and parasitides. The barn in which you keep your horses should be thoroughly and regularly disinfected, so that the air remains pure and sweet. It is particularly important in the dairy barn if you would have your milk pure. It is absolutely essential if you would keep your hog-house free from infection and disease germs, if you would reap the profit which rightly belongs to you. Formerly, and to a greater or lesser extent today, carbolic acid has been the standard disinfectant, used in solutions varying from 1/4 to 5 per cent. But it was and is open to many objections. First, the strong, pungent, irritating odor; second, the expense; third, the danger in its use. This led the government and various scientists to search for a safe, efficient and economical substitute. The question was finally solved by many, who were able to make an emulsion of crude coal tar products. Some of these were and are efficient, others are nothing more nor less than deodorizers.

DAVIS STABLE DISINFECTANT is made from crude Cresol, acknowledged by the United States government and the world authorities on the subject to be the most effective substance known in fighting germs, bacteria and parasites. The crude Cresol is treated with rosin, soap, and goes through a process of manufacture perfecting what is known as an emulsion, a compound that is soluble in water. Extensive, exhaustive experiments and tests have demonstrated that a 2 per cent solution of Davis Stable Disinfectant is equal to and stronger than a 5 per cent solution of carbolic acid. It is at the same time much less harmful and is non-poisonous. In all ordinary cases a one per cent solution will accomplish the desired results. This means that a one gallon can of Davis Stable Disinfectant will make 100 gallons of disinfectant, ready for use, and one hundred gallons of disinfectant should last the ordinary farmer five or six months, if properly used. Surely, you will agree with us that you cannot afford to be without it.

IT IS BY FAR THE CHEAPEST INSURANCE you ever purchased, and you have the satisfaction of knowing the danger of disease among your stock is reduced to a minimum. Whether you purchase Davis Disinfectant or not, we earnestly advise you to purchase and use regularly a good disinfectant. It is to

your advantage and for your own welfare. There are others on the market, undoubtedly, just as good as the Davis Disinfectant, and, while we would like you to use Davis Disinfectant, because we know just how it is made, because we know just how efficient it is, this does not mean—and we do not claim for a minute—that it is the only disinfectant on the market. We would like very much to have you send us an order for a trial gallon of Davis Disinfectant. Let us ship it to you; use it and satisfy yourself of its quality. Then, if you are not entirely satisfied with it you can do us no greater favor than to write and tell us so, thus giving us an opportunity of returning every cent you have paid us. We think that the Davis Preparations are the best preparations in the world for their respective uses. We know what materials are used and we know that they are manufactured and put together in an honest manner. It is to your interest to satisfy yourself on this point. We confidently expect to build one of the largest businesses of this kind in the world on Davis Preparations. We could not do this unless they possessed merit, and we cannot do it unless every purchaser of them is thoroughly satisfied. Send us an order today and if you are going to use disinfectants, by all means use the Davis. It is put up in quarts, half gallon, gallon and five gallon cans, for your convenience.

No. 65F620 Regular price, 1 gal. can, \$1.25; our price, 1 gal. can \$0.99
No. 65F621 Regular price, 5 gal. can, \$5.00; our price, 5 gal. can 3.85



BRISBAIN'S DEATH TO LICE, 19c.

THE ONE SURE CURE FOR LICE ON FOWLS.

A POWERFUL LICE KILLER BUT HARMLESS TO POULTRY.

IF YOU HAVE EVER RAISED POULTRY you undoubtedly have had your share of trouble in having your birds pestered with lice. Wherever chickens are raised lice are bred—and lice and chickens make a poor combination. If your birds must waste their time and energy providing nourishment for myriads of lice and parasites, you cannot expect them to lay on flesh and keep your table supplied with eggs; therefore, do not wait until they become infested with lice before treating them. Obtain a good louse powder and see that it is used occasionally. Prevention is ever better than a cure. There are so many different varieties of lice infesting chickens that it would be impossible to attempt to name them in our limited space. There is one, however, that is so generally distributed that it is worthy of a more than passing mention, namely the "Chicken Mite," technically known as the *Dermanyssus Gallinae*. Wherever chickens are raised, there this mite is found. Its normal color is light gray with dark spots, but when filled with blood it takes on a decidedly red appearance. Its usual habit is to attack the birds at night and to hide in the cracks and corners of the roosts and rubbish during the day, but in exceptionally bad attacks the mite remains on the fowls during day time. As a rule, however, it makes its appearance late at night. For this reason the chicken mite is decidedly dangerous to profitable poultry raising. Often, upon an examination of the fowls during the day, you will fail to find the parasite, although the fowls are badly infested at night. Occasionally this mite infests man, horses and other animals, producing symptoms of scabbage by its bite.

IN ORDER TO SUCCESSFULLY COMBAT AND DESTROY THIS PARASITE, it is necessary to thoroughly spray the walls, all the cracks, the roosts, the rubbish, the droppings and bedding of the house, and to occasionally dust the fowls with Brisbane's Death to Lice. Brisbane's Death to Lice is a thoroughly efficient louse killer. It is absolutely harmless to the fowl, and in this feature is radically different from a number of the so called louse killers now on the market. The articles of which it is composed are printed in plain letters on every package, something that you should insist upon in everything you buy. Many poultry raisers have had a discouraging experience in buying louse killers and, after having used them, faithfully following directions, only to go out some morning and find half their chickens dead. The only sure protection against this is to force the manufacturer to print his ingredients on the label of the package, so that you may know what you are using. If his article is a harmless and efficient one, he should have no objection to doing it, and if he refuses to do so you may draw your own conclusions.

WE KNOW what Brisbane's Death to Lice is. You may know, when you purchase a package. We know that it is harmless and efficient. You can easily determine this by giving it a trial. It is put up for your convenience in a strong round box, with sprinkling top attached, so that you need not remove the lid to use the box; it being made like a sifter. When you next send us an order include an order for one package of Brisbane's Death to Lice. It will pay for itself many times over. It is put up in strong, one pound, sprinkler top, cartons; twenty-five cents each. Your money back, if not entirely satisfied.

No. 65F630 Regular price, 25 cents; our price.....19c

DAVIS GALL CURE, 19c. CURES WHILE THE HORSE WORKS.



THE QUALITY

of our Gall Cure is in strict keeping with the high standard maintained for all our preparations and it is a gall cure that can be depended upon. We absolutely guarantee it to be the most perfect high grade gall cure on the market. It is the result of many years' research and practical experience, and stands today without an equal. Speedily cures and heals collar galls, bit galls, saddle and boot galls, and all abrasions of the skin. Toughens the skin, makes the part antiseptic and cures and heals the sore in the shortest possible time. We will gladly refund the money if our Gall Cure does not cure all forms of

galls while the horse works. You want the best. Buy this.
No. 65F640 Regular price, per 3-ounce box, 25 cents; our price... 19c
No. 65F641 Regular price, per 8-ounce box, 50 cents; our price... 45c
No. 65F642 Regular price, per 1-pound box, 90 cents; our price... 79c

PLASTIC POULTICE, 25c. FOR VETERINARY USE. WILL QUICKLY CURE INFLAMED JOINTS, BRUISES, SPRAINS, ULCERS AND WOUNDS.

OUR WONDERFUL PLASTIC POULTICE

represents the latest scientific application in a method of treatment with earth dressings or poultices. It is prepared ready for use. Our Plastic Poultice is today an absolute necessity to every owner of horses and stock. Indispensable for treating horses and cattle, especially in the following conditions:

Sores,	Sprains,	Sore Teats,	Galls,
Carbuncles,	Wounds,	Inflamed Joints,	Mastitis,
Boils,	Boils,	Inflamed Tendons,	Ulcers,
Erysipelas,	Quittor,	Inflamed Coronet,	

ITS USE AFTER DEHORNING, castrating and docking and in all conditions of inflammation and congestion, deep or superficial, infected or non-infected, is heartily recommended. It does not in any way injure the hair or skin. Full directions sent with each package.

No. 65F651 Plastic Poultice, in 1-pound cans. Price.....\$0.25
No. 65F652 Plastic Poultice, in 5-pound cans. Price.....1.05



DAVIS VETERINARY CARBOLIC SALVE, 39c.



THIS WELL KNOWN

unfailing healing salve is used by nearly all the prominent stock raisers in the country. A trial of this unexcelled salve will quickly convince any stock raiser that it is by far the finest carbolic salve for veterinary use on the market. It contains certain healing properties not found in other remedies, and it is a never failing friend in treating and permanently curing wounds, cuts, galls, old sores, abscesses, ulcers, ring worm, tetter, itch, chapped and cracked skin, and all other skin diseases common to animals. In cases of long standing, scratches and grease heel, where the tissues have been hardened with time, our carbolic healing ointment will reach the bottom, promote the formation of healthy granulations, restore the parts to a healthy condition, and effect a complete cure without leaving a scar. It will produce a new growth of hair of natural color, in all cases where the hair follicles are not entirely dead will bring out the hair. In many

cases where the roots are supposedly dead a new growth of hair will appear. It is the best and most reliable all around veterinary salve ever offered to the stock raiser, and considering its wide range of usefulness and its cheap price, every stock raiser should have several boxes on hand for emergency.

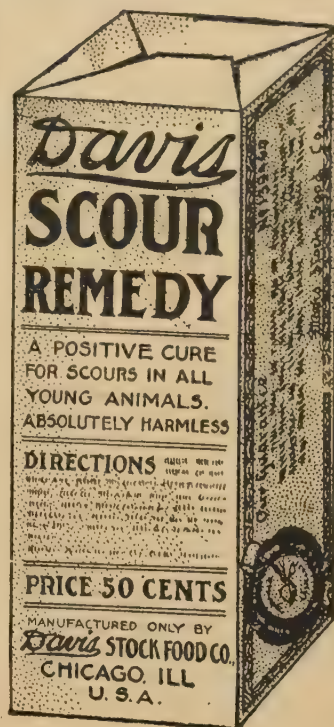
No. 65F660 Regular price, 50 cents, our price... 39c

DAVIS CALF AND COLT SCOUR REMEDY, 39c.

ONE OF THE MOST SERIOUS COMPLICATIONS

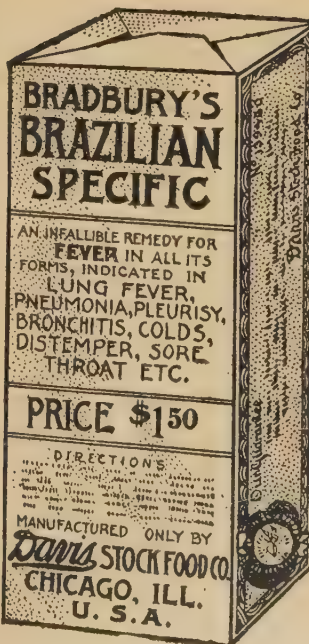
in young colts is violent and excessive diarrhea, known as scours. It usually comes on shortly after birth, but may not appear for several days. In mild cases the symptoms are not very marked at first, merely a running off from the bowels, but unless treated, soon becomes serious, and the following complications arise: Sunken eyes, dullness, low temperatures, no desire for food, short, hurried breathing and excessive weakness. The discharges from the bowels are very heavy, yellowish white in color and very offensive in odor. Unless checked, the death of the animal may result within twenty-four to forty-eight hours. Many different causes have been advanced as producing this disease. Some authorities ascribe it to keeping the young animals in closed stables, the close, filthy, bad smelling buildings causing the complaint. Others claim the disease produced by a germ. Whatever the cause, it is very serious and unless immediate attention is given is apt to cause material loss of live stock. In all such cases Davis Scour Remedy will bring immediate relief. It differs in every respect from anything else on the market. It stands in a class by itself. It not only stops the diarrhea by removing the cause, but it tones up the stomach of the young animals, decreases the griping and scouring, checks the intestinal irritation, increases the appetite, sweetens the stomach and aids digestion. It effects a speedy and permanent cure and strengthens the animal by freeing it from the disease and enabling it to properly digest its food. It is guaranteed to do just what we say it will and you can put every confidence in the results. Money cheerfully refunded if it fails.

No. 65F670 Regular price, 50 cents; our price.....39c
No. 65F671 Large bottle, holding 3 times the regular \$1.00 size, our price.....79c



BRADBURY'S BRAZILIAN SPECIFIC, 89c.

AN UNEQUALED REMEDY FOR EVERY FORM OF FEVER COMMON TO LIVE STOCK.



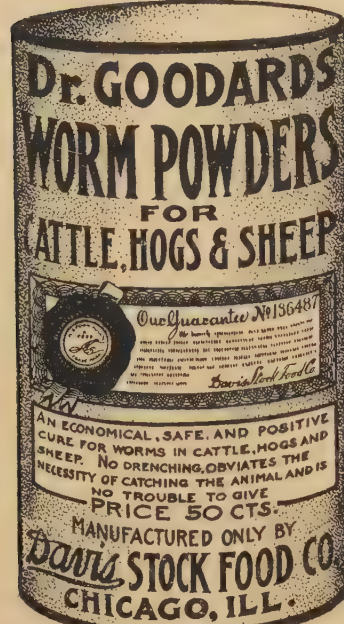
FOR AN EMERGENCY, which frequently arises on the farm among the flocks and herds, Bradbury's Brazilian Specific is undoubtedly the finest veterinary remedy on the market. It is prepared by the Davis Stock Food Company from a formula developed by one of the greatest veterinary surgeons in the United States, and it is guaranteed by us to be an unequalled specific for the relief of lung fever, pneumonia, pleurisy, bronchitis, colds, distemper, sore throat, etc. It is a wonderfully efficacious remedy in the early stages of these several diseases and its prompt use has saved thousands of valuable animals which otherwise would have been lost had it been necessary to have waited for the arrival of a veterinary surgeon for treatment. Lung fever, pneumonia and pleurisy develop very suddenly and quite unexpectedly and a remedy such as Bradbury's Brazilian Specific in such an emergency will prove of untold value. It is prompt and certain in its action, bringing quick relief and in the formative stages of any of these diseases it brings instant relief.

NO STOCK RAISER, no veterinarian should be without this well known valuable remedy. While we have no special inducement to offer the veterinary surgeon in the way of prices (as we could not name a lower figure even were he to buy in gross lots), every veterinarian who seeks to build a large and lucrative practice among stock raisers ought to keep a liberal supply of this specific in his laboratory as it is undoubtedly the highest grade and most effective remedy for these troublesome and treacherous diseases known to the fraternity.

No. 65F680 Regular price, per bottle, \$1.50; our price..... 89c

DR. GOODARD'S WORM POWDERS FOR CATTLE, HOGS AND SHEEP, 39¢

THESE ARE THE SAFEST AND SUREST CURE FOR WORMS IN CATTLE, HOGS AND SHEEP NO CATCHING THE ANIMAL, NO DRENCHING, NO TROUBLE TO ADMINISTER.



WORMS ARE TO BE FOUND

in nearly all calves, lambs and pigs about weaning time, especially during the late spring and summer months. Worms rapidly debilitate the system, they weaken the animal and make it a fit subject for disease and unless they get prompt relief great mortality follows.

THERE ARE SEVERAL VARIETIES of these parasites which live in the stomach and bowels of animals, deriving their nourishment by suction from the intestinal secretions, sapping the vitality of the animal they feed upon and causing enormous loss to live stock interests annually.

THE MOST COMMON WORMS are, first, what is known as the long, round worm, which sometimes attains a large size and is generally found in the small intestines; second, the broad tape worm is another type which is causing death to whole flocks in some of the central and western states; third, the twisted stomach worm, according to accurate government records, killed three million lambs in the central states in one year.

AS A CERTAIN REMEDY for worm troubles in young live stock we offer Dr. Goodard's Worm Powders as a remedy which is simple to give, wonderfully effective and absolutely harmless. Complete directions on every package. Two

or three doses will kill every worm infesting the animal, and if followed by the feeding of Davis Stock Food, described elsewhere in this catalogue, the animal is quickly restored to a good healthy growing condition.

YOUNG LAMBS especially are quickly affected by the presence of parasites causes great pain, loss of flesh and energy, and death in a few days. In the older animals, while they do not always kill, they do debilitate the system that all food loses its value because it cannot be properly assimilated; the growth of wool is greatly retarded and results in financial loss to the wool grower.

A WORMY ANIMAL is never a profitable animal and this is particularly true of hogs, which are especially susceptible to worms. When hogs become very wormy they soon reach a low state of health and very slight exposure to cholera or swine plague will develop the disease in them. Dr. Goodard's Worm Powders are certain death to all kinds of worms in hogs and we recommend its use occasionally among your swine, even though you have no positive evidence that worms are giving them trouble. If they happen to have these parasites the remedy will quickly relieve them and if they haven't been infected it will act as a preventive. The same thing may be said with reference to calves. As a curative remedy it is one that every stock raiser, especially every farmer who raises several varieties of stock, ought to have at hand. It will cleanse the stomach, invigorate the system and as it has been thoroughly tried under all conditions we guarantee it to give absolute satisfaction or we will refund your money.

No. 65F691 Regular price per 1-pound package, 50 cents; our price.....39¢
No. 65F692 Regular price per 3-pound package, \$1.00; our price.....79¢

DAVIS WIRE CUT REMEDY, 79¢

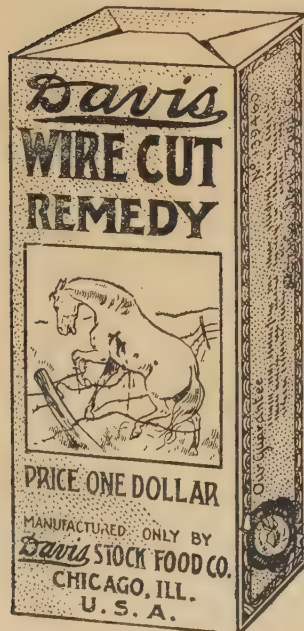
HEALS ALL WIRE CUTS—LEAVES NO SCARS.

THOUSANDS OF VALUABLE HORSES, Cattle and other animals are injured yearly by barbed wire fences and in many cases are permanently crippled or disfigured because the injury is not properly treated. In Davis Wire Cut Remedy we offer the very best treatment for cuts from barbed wire as well as all other flesh wounds, and as a healing cleansing antiseptic and disinfecting agent it is soothing and mild in action and positive in results.

THIS SPLENDID HEALING LOTION

demonstrates its great virtue in the quick, easy and thorough healing of all scratches, barbed wire or other cuts, lacerations or deep incisions. Its ingredients are harmless, and while it is prepared especially for use in treating animals, it is equally satisfactory as a healing remedy for both man and beast. If Davis Wire Cut Remedy is used promptly in all cases according to directions on the bottle it is absolutely impossible for blood poisoning to result, its antiseptic properties quickly kill all germs, inflammation is immediately allayed, suppuration is prevented, and the daily application of the lotion promotes the rebuilding of the injured tissues and a prompt and permanent cure results. No remedy offered stock raisers is of greater value than this our Davis Wire Cut Remedy, and at its extremely low price it ought to be in the veterinary medicine chest of every stock grower for use in emergencies.

No. 65F700 Regular price, \$1.00; our price.....79¢



DAVIS DISTEMPER CURE, 39¢

A POSITIVE QUICK ACTING REMEDY FOR COUGHS, COLDS AND ALL FORMS OF DISTEMPER. QUICK, EFFICIENT AND SURE. SOLD UNDER A SPOT CASH GUARANTEE—YOUR MONEY BACK IF IT FAILS.



DAVIS DISTEMPER

CURE is wholly unlike the many distemper cures now on the market; it is composed of strictly pure drugs and medicines and is a formula used by the best veterinarians in the country and one which is guaranteed to cure the most stubborn cases. It is the best known remedy for quickly relieving coughs, colds, distemper or influenza.

DISTEMPER IS A COMMON AILMENT AMONG HORSES

and in some of its forms is contagious. An animal suffering with this disease is not in condition to work or drive, and neglect of this affliction frequently brings on other complications which sometimes permanently disables the animal and generally affects its usefulness to such an extent that it greatly depreciates in value. It is a comparatively easy matter to treat successfully all forms of distemper in their early stages and it is for this reason that we recommend to

every live stock owner the purchase of Davis Distemper Cure whether his horses have this disease at the present time or not. The amount represented in the purchase price is so small and its value to you when needed is so great that it pays to keep it constantly on hand. Upon the appearance of the first symptom of a cough or cold or the more aggravated forms of distemper the use of this remedy according to printed directions will bring quick and certain relief.

IT SHOULD BE REMEMBERED, especially in cases of distemper which are well developed, that in connection with the use of Davis Distemper Cure a great deal will depend on the sort of treatment the animal receives at your hands, and as distemper in its several forms generally makes its appearance in an animal which is run down and whose system is more or less debilitated a cure may be more speedily effected, the animal may be restored to a strong, healthy condition more quickly if you will feed Davis Stock Food as described elsewhere in this catalogue in connection with this treatment and in connection with the daily rations of the animal.

In many years' experience one of the leading veterinarians of the country has declared his remedy the very best preparation he has been able to discover for the treatment of distemper and as it has proven so thoroughly satisfactory in so many cases we unhesitatingly guarantee it to be strictly first class in every respect, to be the very best distemper cure offered by any firm or individual and if you order it and use it according to directions and it fails to do all we claim for it we will be glad to refund your money and pay the transportation charges both ways upon notification of its failure and dissatisfaction on your part.

No. 65F710 Regular price, 50 cents; our price.....39¢
If by mail, postage extra, 16 cents.

DAVIS VETERINARY BLISTER, 39¢

HERETOFORE,

where a blister was required it has been necessary for the horseman to go to the veterinarian or drug store for it. In many cases it was necessary to get some person to apply it, all of which should be unnecessary. It was to meet the growing demand for such an article that Davis Veterinary Blister was put upon the market. It is simple, harmless and highly efficient, and is used after the prescription used by the best veterinarians in the country. Davis Veterinary Blister is intended only for use on what is known as soft swellings or injuries affecting the muscles or ligaments. It is composed of Spanish Fly, finely ground, and petrolatum. Veterinarians have never found



anything better for curbs, sprains, for ligaments and muscles. If used when the curb first appears it is guaranteed to cure and remove it. It does not deteriorate with age, because it is put up in strong tin boxes, securely sealed. You have doubtless had the unfortunate experience of having your horses "throw a curb." At such times Davis Veterinary Blister, applied immediately, will affect a cure in over ninety-nine per cent of the cases. Surely your horse is valuable enough to keep it on hand.

PERHAPS you have had horses with sprained tendons, and though you got them to the veterinarian as soon as possible, it was too late. Extensive tissue changes had taken place and a thickened tendon was the result. Davis Veterinary Blister used immediately as directed, would have prevented this. In a great many cases it will remove all traces of the trouble from the tendon that has been thickened for some time. It is a guaranteed cure for sprained tendons, curb and sprained muscles. It will not remove the hair or leave a bald spot. It is exactly what you would get if you called the best veterinarian in the country. Include it in your next order and keep it on hand. Your horse is worth protection and worth saving, and no man ever knows when it is liable to either throw a curb or sprain a tendon.

No. 65F720 Regular price, per box, 50 cents; our price, per box.....39¢
If by mail, postage extra, per box, 8 cents.

DAVIS FLY CHASER, 98c.

A Great Money Saver and Profit Producer for Stockmen.



FLIES COST THE STOCK RAISERS OF THE UNITED STATES MORE THAN A HALF BILLION DOLLARS ANNUALLY.

This is a strong statement to make, but the Bureau of Animal Industry of the Agricultural Department of the Government has already discovered that this is a conservative estimate of what is represented as lost from shrinkage of milk production and flesh due to the misery inflicted on live stock by flies, mosquitoes, ticks and other insect pests which torment them from four to six months during the year.

WE OFFER DAVIS FLY CHASER as a very effective remedy against flies, mosquitoes and all other insect pests, the most satisfactory remedy on the market, one which is easily applied, and while it is very effective for the purpose for which it is designed it is absolutely harmless to both man and beast.

IT IS FALSE ECONOMY

to feed a horse from twelve to fifteen quarts of oats a day and then have him spend 80 per cent of his energy to keep off a horde of annoying pests in the form of flies or mosquitoes. If less profit, less ability, he is not nearly so good a work horse, he is not nearly so good a roadster. It is also false economy to turn your milk cows and other cattle loose in the pasture to spend more than half of their time and energy in driving away insect pests instead of grazing and earning profit for their owner.

THE LOW COST OF DAVIS FLY CHASER will enable you to treat all your animals at very great profit, less than half a cent a day per animal will give them absolute immunity from insects of every character. A gallon of fly chaser will make twenty-five gallons of fluid, and it is easily applied with spraying machine to those animals to be turned out in the pasture or worked in the fields. Spraying the stall and interior of a barn or cow shed will keep out the insects when the animals are kept indoors.

FLIES SPREAD DISEASE. In fact a large per cent of the mortality among live stock in the summer season, is due entirely to contagion carried by flies, and as Davis Fly Chaser is an insecticide, Germicide, Antiseptic and Disinfectant it prevents Anthrax, Texas Fever and many other diseases of similar nature. No stock raiser can afford to be without this splendid remedy, and we are so sure of its effectiveness, we are so certain that its results will be entirely satisfactory to you that we guarantee it to be absolutely the very best fly chaser on the market, and if you do not find that it does all we claim for it we will cheerfully refund your money and pay the transportation charges.

ORDER A SAMPLE CAN of this remedy and use it on your horses, cattle, hogs, dogs and other domestic animals and we know that a brief trial will convince you of its splendid qualities and great value to you.

No. 65F730 Quarts, regular price, \$1.25; our price \$0.98
No. 65F731 Gallons, regular price, \$4.00; our price 2.62

DAVIS COLIC CURE, 39c.

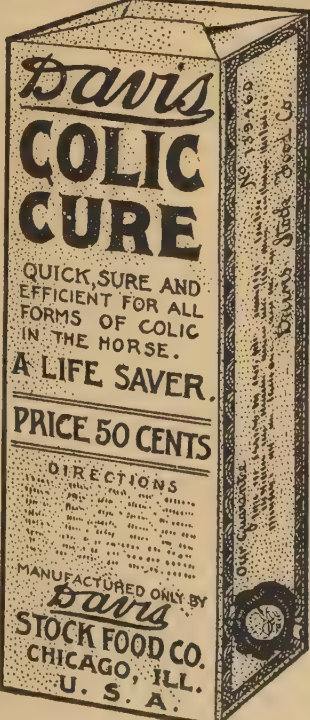
Unsurpassed for all Stomach and Bowel Troubles, YOUR MONEY BACK IF IT EVER FAILS TO CURE.

A REMEDY THAT EVERY STOCK OWNER SHOULD POSSESS. Colic is the most distressing of all troubles of animals and more horses die every year from it than from all non-contagious diseases combined. Colic is a spasmodic contraction of the muscular coat of any part of the intestines, usually caused by improper feeding. The animal affected with it will appear uneasy, pawing the ground, arching the back, looking around at the flank. On lying down he will kick at the belly and roll on the ground until the spasms are relieved. In all such cases Davis Colic Cure will bring quick and certain relief, and stock raisers who have tried it, are enthusiastic in praise of it. One dose usually cures the most severe case of colic in horses and cattle and we have never known a case where a second dose failed.

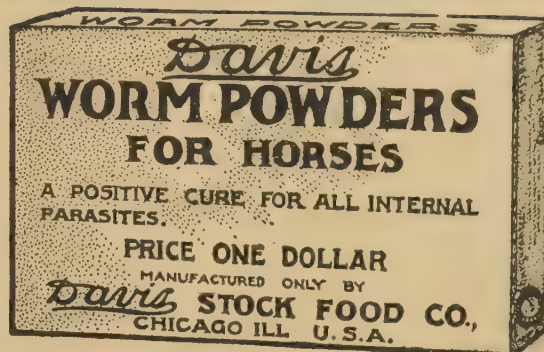
IS YOUR HORSE WORTH \$1.00?

Colic comes unexpectedly, it is of frequent occurrence and it is always dangerous. By having this reliable remedy near at hand you run no risk of losing your horse, without it he may die. Davis Colic Cure is Cheap Insurance as it cannot fail. Davis Colic Cure is unexcelled for all stomach and bowel troubles accompanied with colic pains, spasmodic or wind colic, cramps, bloats, engorgement of stomach, stoppage of water, indigestion, etc. It relieves the pain and relaxes the muscular coat of the stomach, bowels and bladder, stopping fermentation and causing a normal action and free evacuation of the organs. It acts instantly, is easily administered and is a sure cure where other remedies fail. Full directions are given upon each bottle, together with information as to the best and quickest means of relieving the animal when attacks come on.

No. 65F740 Regular price, 50 cents; our price 39c

**DAVIS WORM POWDERS FOR HORSES, 79c.**

Especially Prepared for the Treatment of Worms in Colts and Horses.



NEARLY ALL YOUNG COLTS, especially about the weaning period

are subject to worms, which rapidly debilitate and weaken their system as well as making them easily susceptible to other diseases. The worms found in horses comprise, Taenia, Perfoliata, Gastrodiscus Aegyptiacus, Oxyuris, Oxyuridae, Sclerosotum, Equinum, Sci. Tetracanthum, Ascaris Megalocephala, and Filaria Papillosa, varying in character from those usually found in cattle, hogs and sheep and hence require a different treatment. A remedy which will effectively remove all worms from your horses, clean out their system, make them well and give them a beautiful shining coat. Horses and colts having worms are usually run down and in poor condition. They are generally hide bound, pot bellied, have colicky pains, sluggish movements, staring coat, the skin covered with scurvy blotches, poor appetite, dung covered with mucus substance and a whitish matter about the fundament. The horse bites the woodwork in his stall, licks the walls and has a craving for salt, offal and dirt. A certain evidence of worms is their presence in the droppings or dung, although frequent movement of the bowels with some griping and straining and rubbing the tail and fundament against the stall are often indicative symptoms. Any or all of the above symptoms may be present in colts and young horses, and occur most frequently when the animals are pastured on low wet ground and drink stagnant water. Worms are the cause of a great many diseases and ailments in horses and colts, and any number of valuable animals are lost every year through ignorance of the cause of the complaint. The sure treatment for worms in horses and colts is the long tried, never failing Davis Worm Powders. This is not a general mixture intended to cure worms in all kinds of stock but are specially compounded after many years' practical experience, and are guaranteed to cure.

IN ADDITION TO THE USE OF DAVIS WORM POWDERS we heartily recommend the feeding of Davis Stock Food, as described on pages 869 to 878 in this catalogue, as a very great help toward restoring animals to a strong healthy condition, a food scientifically prepared and wonderfully efficacious under all conditions, used and recommended by the largest and most successful stock raisers of the United States. Davis Worm Powders are put up in twelve powders to the package. Full directions for treatment contained in every package.

No. 65F750 Regular price, \$1.00; our price 79c

DAVIS MANGE CURE FOR DOGS, 79c.

THE CONTAGIOUS SKIN DISEASE KNOWN AS MANGE

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THIS FREE GROCERY CATALOGUE shows a complete line of the finest, highest quality groceries offered by any firm or individual, and we urge you wholly in your own interest to send for this big free grocery bulletin, revised and issued every sixty days, because it will show you the very lowest prices on every grocery and meat item which you use from day to day, and even if you do not care to place your order with us, it will enable you to determine when your home grocery dealer makes you right prices on the articles you purchase from him.

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PLEASE REMEMBER that every grocery item we sell you from the unqualified guarantee of "Satisfaction or your money back." Every single item we offer you bears this unqualified guarantee. If the article or articles we send you are not perfectly satisfactory when the shipment reaches you, if you do not feel that you have received wonderful value, that our groceries are in every way better and more desirable than groceries you can obtain from any other dealer at home or elsewhere, return the unsatisfactory goods to us at our expense of transportation charges both ways and we will promptly refund your money.

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OUR GROCERIES SELL THEMSELVES.

We have been preaching the doctrine of highest qualities and lowest prices for so many years, we have been supplying hundreds of thousands of customers with all their grocery needs so satisfactorily for so long a period of time and our methods of doing business have been so fully endorsed by our customers that it is not surprising that this grocery business has doubled and trebled from year to year. Our business for January, 1906, was more than double that for January, 1905, and we feel that this great increase in our grocery business has been entirely due to the high quality of merchandise we sell, the extremely low prices which we quote, and the sustained endeavor to carefully and promptly fill every order for groceries received by us. Our customers have learned that every grocery item we send them, every order we receive from them is handled by us with the distinct understanding that the customer must be perfectly satisfied with every feature of the transaction or the money sent us will be refunded.

WE ARE IN HEARTY SYMPATHY with the efforts now being made in Congress and in the legislatures of the several states to protect the consumer from those unscrupulous dealers who have been selling adulterated and impure groceries and food products. We are in hearty sympathy with any agitation which will result in improved conditions and we have gone even a step farther than any dealer we know of, not alone to protect our customers in this matter but also to protect ourselves. As the largest buyers and retailers of food products in the United States we have found it desirable to employ one of the best analytical chemists, a recognized authority and one of the most competent food experts in the United States. Under these conditions it is absolutely impossible for any manufacturer or producer to supply us with an article which is not up to our high standard of quality to begin with, and if such manufacturer or producer should attempt later to adulterate the article sold us or in any way lessen its high quality, our chemist would immediately detect it, and such adulterated or lower quality article would not be permitted to occupy shelf room in our establishment.


EVERY FOOD ITEM WE SELL conforms to the Government standard. However, a number of states have recently passed pure food laws that are slightly different from those on the national statute books, and we have therefore gone a step farther in our effort to supply strictly wholesome, high class groceries. Pure food commissioners are writing us the most encouraging letters, assuring us of their purpose to co-operate with us in every way possible; and under these conditions and in view of this very special effort we are making to have everything we sell conform to the strictest requirements of every state, you can understand why we guarantee our food products to be absolutely pure and wholesome and free from adulteration.

LET THIS WONDERFUL GROCERY OF OURS be your source of supply for all the food products you consume; let us supply your needs and send to you the highest grade groceries it is possible to secure; let us supply your daily needs as we have been supplying thousands of others for several years and so reducing their living expenses by reason of our astonishingly low prices that they are coming to us from day to day and week to week in steadily increasing number. If you have never ordered groceries from us you ought to make up a sample order from the pages of this book, remembering that we guarantee every article to be all that we represent it to be, and if upon arrival of the goods you ordered you find that a single item contained therein is not absolutely satisfactory to you from every standpoint, it may be returned to us and we will return your money and the transportation charges paid by you. Every item we sell is sold on this unqualified guarantee of quality and, in any case, where any article we sell proves unsatisfactory for any reason, we promptly refund the money you paid and the transportation charges.

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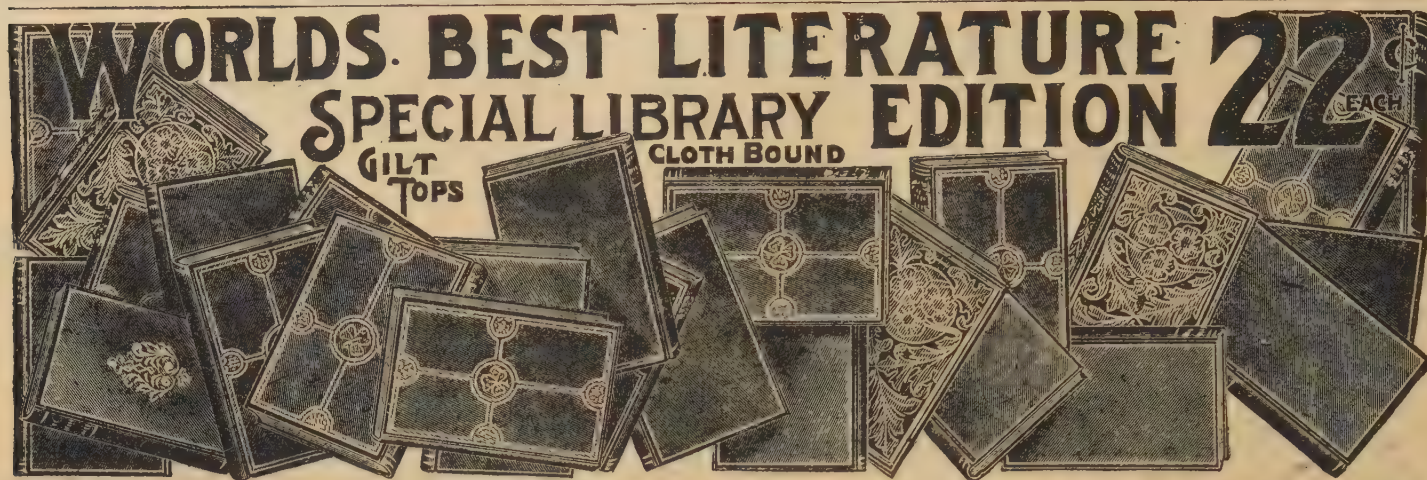


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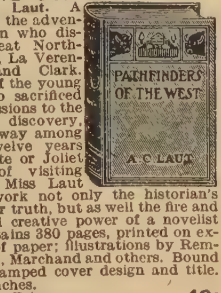
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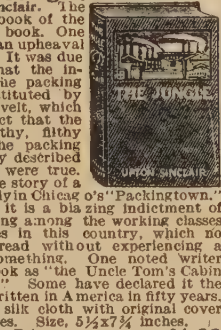
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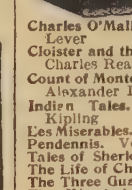
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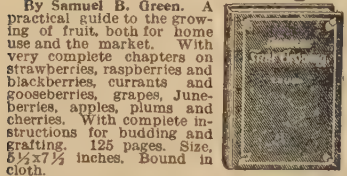
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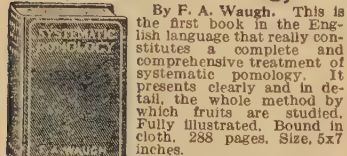
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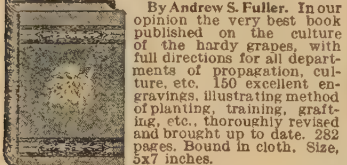
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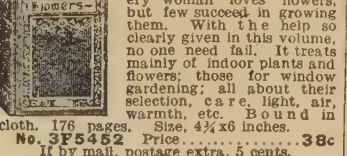
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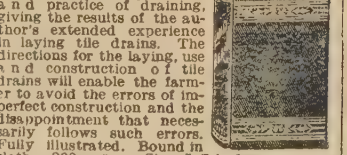
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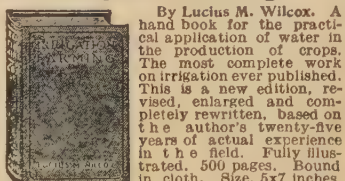
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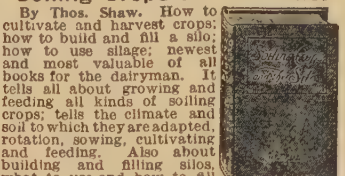
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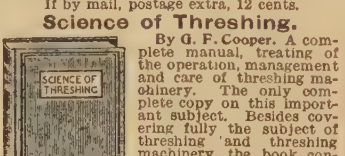
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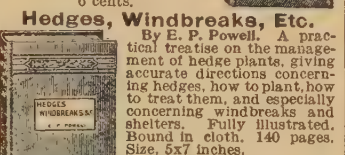
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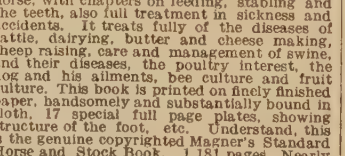
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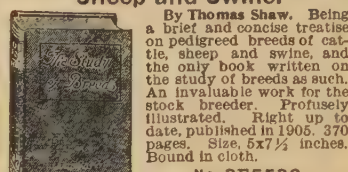
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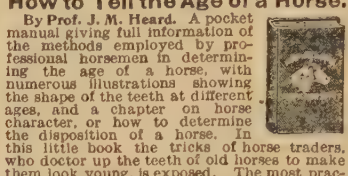
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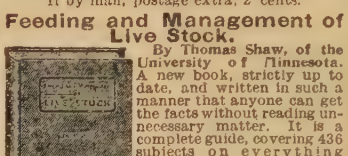
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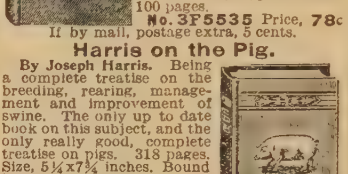
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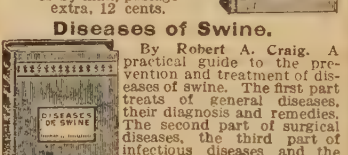
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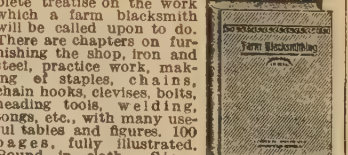
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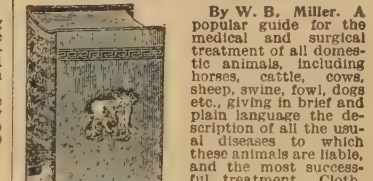
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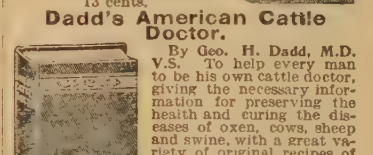
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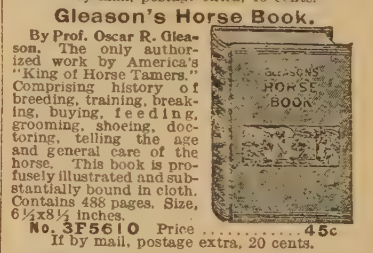
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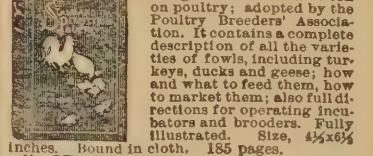
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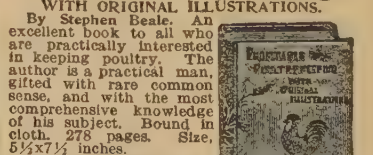
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FOR 1907**

NAPOLÉON AND ELGIN KING wheels for 1907 carry every new and known improvement combining every high grade and new 1907 feature of every other high grade bicycle made, betterments of every kind. As good as the very best. Better than bicycles others sell at double our price.

NAPOLÉON AND ELGIN KING BICYCLES as shown on the next two following pages, are made with such frame, sprocket, hanger, hub and wheel construction as to put them in a class by themselves, the HIGHEST OF HIGH GRADE, and easily worth a dozen cheap shoddy wheels for real service. **NAPOLÉON AND ELGIN KING BICYCLES** are illustrated on the following pages, so don't overlook these two bicycles; see the illustrations, note the special features, but BETTER THAN ALL, let us send you a Napoleon or Elgin King Bicycle, send it to you with the understanding and agreement you are to use it 10 days, put it to every test, compare it with bicycles sold by others, regardless of name, make or price, \$30.00 to \$50.00, if you please, and if you don't find ours the equal and better and worth a dozen of the many cheaper grades on the market, then return the bicycle to us at our expense and we will immediately return your money.

WE ARE THE LARGEST BICYCLE DEALERS in the world selling direct to the users (the riders). We sell more bicycles direct than all other bicycle dealers or makers in America combined, a big part of all the bicycles sold in this country. This wonderful sale makes possible the highest grade bicycles made—the Napoleon and Elgin King. This wonderful sale makes possible our incomparably low prices. **MONEY BACK IF NOT SATISFIED.**

OUR TEN DAYS' FREE TRIAL OFFER.

WHETHER YOU SEND CASH IN FULL with your order or \$1.00 (balance payable after received), the bicycle is shipped to you with the understanding and agreement that after it is received you can use it for ten days, during which time you can put it through every reasonable test, compare it with bicycles sold by others at much higher prices, and if you order a Napoleon or Elgin King we will say to you that if you do not find either of these wheels the equal of the highest grade wheels made, regardless of name, make or price, and whether you order the Kenwood, Elgin King or Napoleon, if the bicycle isn't perfectly satisfactory to you, much better in quality and much lower in price than you could buy elsewhere, you can return the bicycle to us at our expense, and we will immediately return your money.

OUR TWO YEARS' BINDING GUARANTEE.

OWING TO THE HIGH QUALITY of the bicycles we offer, every bicycle is sold under our written binding two years' guarantee, by the terms and conditions of which if any piece or part gives out by reason of defect in material or workmanship, we will replace or repair the bicycle free of cost. The pneumatic tires of the Seroco brand are the highest grade single tube tires made, and these while not covered by a two years' binding guarantee, are covered by the regular association guarantee, the strongest guarantee issued with any pneumatic tires made. With care the Seroco single tube pneumatic tires will last several years.

REMEMBER, What does this mean? Simply that we must be offering better bicycles for less money than anyone else. Read our descriptions carefully, two-year guarantee, and then judge for yourself.

SAFE DELIVERY GUARANTEE.

WE GUARANTEE the bicycle to reach you in perfect condition, and if any piece or part is broken or injured in any way, we will replace or repair it free of charge.

OUR GREAT COASTER BRAKE OFFER.

ONE OF THE MOST MODERN IMPROVEMENTS in bicycle building of late years has been the coaster hub and brake, which permits the rider to rest at frequent intervals while riding, as the bicycle will continue in motion while the pedals remain stationary. The coaster hub is also indispensable in coasting. The bicycle is always under perfect control. As the feet remain on the pedals the bicycle can be stopped instantly, thereby frequently avoiding accidents. We furnish one of the highest grade coaster hubs and brakes on the market, the celebrated Forsyth coaster hub and brake, and when so requested will furnish this celebrated Forsyth coaster hub and brake attached to any of the bicycles at \$2.75 extra or at the special price complete as quoted under each bicycle. Don't overlook our illustration and complete description of the new celebrated Forsyth coaster hub and brake as shown under No. 19F20 on page 943. We recommend by all means that in ordering a bicycle you order it fitted complete with the new 1907 model Forsyth coaster hub and brake, especially so if you order the best bicycle made, either the Napoleon or Elgin King as shown on the following pages.

WON'T YOU LET US SEND YOU A NEW 1907 BICYCLE TO EXAMINE?

PLEASE LET US SEND YOU ONE OF THE BEST WHEELS, the best, of all, the Napoleon, the three-crown nickel jointed bicycle, the best bicycle made, the bicycle that is illustrated and described on the following pages; or if not a Napoleon, then an Elgin King, the best bicycle made for 1907, excepting only the Napoleon. By all means select one of these two wheels. We advise you in this way in your own interest. Let us send you one of these wheels to examine, try out. Take it on our ten days' trial plan, if you please, show it to your friends; in the ten days you are trying it out you can take two or three orders, you can sell two or three of these wheels at from \$5.00 to \$20.00 profit each, and remember every wheel you sell brings a profit sharing certificate to you for the full amount of our price. These certificates you can exchange for your choice of an almost endless variety of very valuable articles as shown on pages 1 and 2 of this book, such as pianos, organs, buggies, furniture, and an endless variety of merchandise, free for the asking, free to our customers as their share of the profit in exchange for the profit sharing certificates we send them.

REMEMBER, we guarantee our bicycles to reach you promptly, reach you safely, guarantee you can buy elsewhere. If a Napoleon or Elgin King we guarantee it to be the highest grade on the market, the equal of any bicycle made, regardless of name, make or price, and for every cent you send us we give you a profit sharing certificate for the full amount, and we allow you to exchange these certificates for your choice of the many valuable articles shown on pages 1 and 2. If you have any use for a bicycle, if any of your friends have need of a bicycle won't you let us send you a Napoleon or Elgin King to examine? Read the following pages carefully and don't overlook the many new improvements, the late 1907 features as shown on these two wonder wheels, the Napoleon and Elgin King.

\$11⁷⁵ KENWOOD GENTS' MODEL OF 1907

**READ EVERY
WORD
CAREFULLY**

THIS OUR 1907 KENWOOD has always been known and sold as a high grade bicycle and is really too well known to require lengthy description. While, of course, it does not compare with the Elgin King or Napoleon, it is a thoroughly reliable wheel and worth double that of many of the cheaper wheels on the market.

WHILE WE ADVISE EVERYONE to order a Napoleon or Elgin King Bicycle, if you don't feel you can pay the slight difference, then by all means order this our New 1907 Model Kenwood; under our guarantee you will find it in every way better than any bicycle you can get from any other house for \$5.00 to \$10.00 more money.

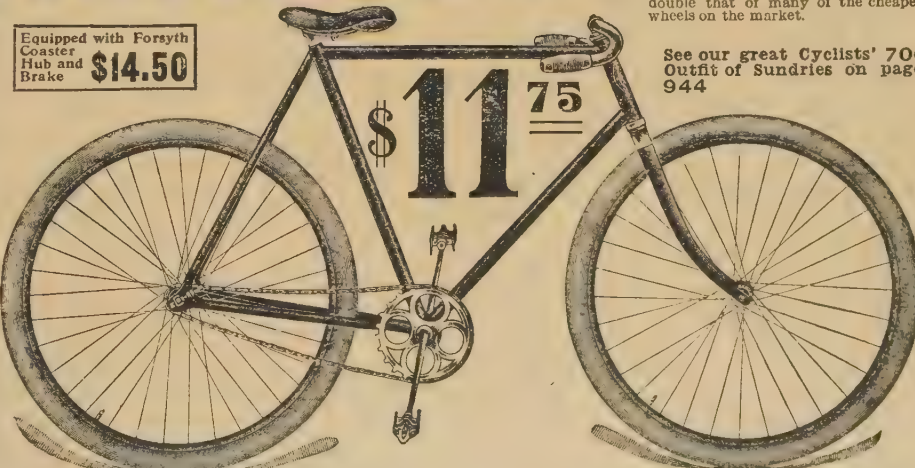
OUR \$11.75 KENWOOD compared with bicycles that are being sold by others at \$12.00 to \$14.00, you will find has better frame construction, is very much stronger, more up to date, better hanger, sprocket, hubs, better wheels, better tires, better finish, more up to date features; in fact, will outwear two of the ordinary cheaper wheels on the market, and every Kenwood is put out under our binding two years' guarantee. While you can get the Kenwood to give you satisfaction, for the slight difference in cost we especially urge in your own interest that you select either a Napoleon or Elgin King, for these two wheels are the highest of high grade bicycle value; we have never before been able to give such values as can be had from no other house.

Equipped with Forsyth
Coaster
Hub and
Brake **\$14.50**

DESCRIPTION OF THE \$11.75 KENWOOD.

THIS BICYCLE COMES IN EITHER 20, 22 OR 24-INCH FRAMES, AS DESIRED.

FRAMES are made of the best seamless tubing, flush at every joint, arched crown, good finish, enameled by the latest process in jet black; crown, sprocket, cranks, head fittings, seat post, pedals and chain adjuster heavily nickel plated on copper; wheels are 28-inch with swaged piano wire spokes, high grade hubs, full ball bearing, new 1907 model one-piece hanger, large front sprocket and 7-inch cranks. The Kenwood is equipped with a good adjustable handle bar, leather grips and rat trap pedals and with Seroco single tube pneumatic tires. As many riders purchasing a medium priced bicycle do not have use for the tool bag, wrench, pump and tire repair outfit, we have decided to quote the Kenwood without these articles, which has enabled us to make the price somewhat lower, or \$11.75. However, to those who desire to procure the Kenwood with these articles, we will furnish them at an additional charge of 50 cents.



See our great Cyclists' 700
Outfit of Sundries on page
944

No. 19F403 GENTS' KENWOOD BICYCLE. Price.....\$11⁷⁵

Don't Fail to Read About the New Napoleon and Elgin King, Described on the Following Pages

WHY WE CAN SAFELY GUARANTEE OUR BICYCLES FOR TWO YEARS

IS CLEARLY EXPLAINED TO EVEN THE INEXPERIENCED BY THE FOLLOWING PATENTED EXCLUSIVE IMPROVEMENT METHODS USED IN CONSTRUCTING OUR BICYCLES.

YOU WILL FIND THE NEW RED HEAD ELGIN KING and the ORIGINAL THREE-CROWN, NICKEL JOINT NAPOLEON have been greatly improved for 1907. Our expert mechanics have carefully gone over every detail of manufacture with instructions to improve wherever they possibly could, adding any new features regardless of cost that would make these bicycles better, handsomer or more up to date. We know that the Elgin King and Napoleon Bicycles will give even greater satisfaction than before, as during the past year we have been able to perfect a number of exclusive improvements which will not be found in bicycles of other manufacturers. We are constantly improving our bicycles, adding such new features from time to time as have been thoroughly proven to be satisfactory. For our 1907 Elgin King and Napoleon Bicycles we have been very fortunate in securing exclusive right to use a number of special features which place our bicycles practically in a class by themselves. There is certainly someone in your neighborhood who has either an Elgin King or a Napoleon, and we would ask that you examine these bicycles carefully, asking their owners as to the satisfaction they have derived from them, and then consider that the New Improved Elgin King and original three-crown, nickel joint Napoleon embody all the good points of the earlier models, together with many fine improvements and special features which make them even better and greater value than ever before. There are a number of little features about the New Improved Red Head Elgin King and original three-crown, nickel joint Napoleon Bicycles that it is impossible to explain by illustration or description, such as the method of brazing, plating and enameling. All of our bicycles are made from the raw material to the finished product in one factory. The plating is done by the highest quality of skilled labor, on Duplex copper plate, and buffed by the latest and most improved machinery. The ordinary methods of nickel plating could not be used on our bicycles, as, owing to the extreme length of time which all of our plating is buffed on high speed buffing wheels, we must use an extra heavy deposit. In brazing some manufacturers use what is known as a brazing cap. A small metal holder is placed on the inside of the frame, containing the brazing material, which melts when the frame is heated and is supposed to spread and do the necessary brazing. All of our brazing is done by the open method, the frame being first placed in a vise especially made for this purpose, so that each frame is absolutely true. It is then securely riveted before being given to the brazer, who places the joints under two torch flames made from gas, under high pressure, and when the joint is sufficiently hot it is brazed both inside and out. To be sure that there is a sufficient amount of brazing material used, the factory superintendent instructs the brazers to put on even more than required, which, of course, makes it necessary to file our frames considerably longer at the joints than by the other method, in order to make a neat and smooth frame. This makes it cost us considerably more to build them, but we know that we are giving the very best frame that it is possible to make.

Sears, Roebuck & Co. CHICAGO

Bicycle Certificate of Guarantee

Always mention this Certificate Number when writing us regarding this Bicycle.

WE HEREBY BARGAIN AND AGREE with the purchaser of this bicycle to make good, free of cost to the purchaser, either by repair or replacement, any broken part or parts, caused through defective material or workmanship, on the following conditions:

Where any repairs or replacements are made by us, the purchaser of this bicycle shall be entitled to use, either by mail, express or freight, within ninety days from the date of the purchase of this bicycle, and all transportation charges, either freight, express or mail, must be prepaid by the purchaser, for no duplicate or new parts or repairs will be sent free of charge, unless the broken parts are first sent to us prepaid, and as shown stated.

The special free with which this bicycle is fitted, are made for us under contract by one of the highest placed bicycle tire manufacturers in America, and every tire is guaranteed to us to be absolutely perfect, and it is here we hereby bargain and agree with the purchaser of this bicycle that the tire with which it is fitted is absolutely perfect, and any tire proving defective can be returned to us at any time within sixty days from date of purchase, and it will be repaired or replaced with a new tire. This does not cover puncture, cut or other accident.

WE WILL ALLOW NO BILLS for repairs or repairs or parts paid by yourself, unless we have been consulted before the work is done and have given you written permission to incur such expense.

DO NOT RETURN ANY PARTS TO US FOR REPAIRS UNTIL YOU HAVE FIRST WRITTEN US, for in a great many cases we can save you money, transportation charges, etc., by a more judicious repair.

UNDERSTAND, in reference to repairs or defective parts, no part of the transportation charges, either freight, express or mail, shall be paid by you, but you will also make them better suited to your bicycle in every respect.

Your name, full address and full particulars must be written plainly and enclosed with or attached to the form returned to us.

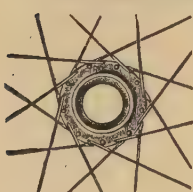
THIS GUARANTEE IS BINDING ONLY BETWEEN OURSELVES AND THE PURCHASER, and is not transferable.

SEARS, ROEBUCK & CO. CHICAGO, ILL.



THE NEW CHAIN ADJUSTMENT AND REAR FORK ENDS used on the Improved Elgin King and Napoleon Bicycles are certainly the acme of simplicity. They enable the rider to remove the rear wheel without changing the chain adjustment in any way. Many styles of chain adjustments make it necessary to remove the screws, also a number of collars and small washers, which takes a considerable length of time, especially for the inexperienced rider, to again secure the necessary adjustment. In this new style adjuster, in case a thread on the screw has become stripped, or on a collar, either one may be removed in a few moments, and replaced with a new one. This is the only chain adjuster that has this particular feature. The fork end itself is made from heavy cold rolled steel, it is therefore impossible for it to break or crack. It is made with the new tight grip form of lug, which is a great improvement over the old method of attaching to the frame.

IMPROVEMENTS FOUND ONLY IN THE NEW ELGIN KING AND NAPOLEON BICYCLES.



OUR WHEELS are laced by the most improved method, which, while it takes longer to build the wheel, also makes it necessary to use a longer spoke on account of the spokes crossing each other so many times. This gives a better and more satisfactory wheel in every way. This construction provides for a torsional strain by meeting it at right angles from the center, thus preventing the breaking of spokes, racking of wheels, or wheels becoming out of true. You will seldom see an Elgin King or Napoleon Bicycle wheel out of true, regardless of the time it has been in service.

THE BALL RETAINERS. The new Red Head Elgin King, and the genuine three-crown, nickel joint Napoleon for 1907 are equipped throughout with the celebrated Star patented ball retainers, which not only keep the balls in their proper places, not allowing them to crush each other, but enables the rider in case he should desire to take his bicycle apart, to readily remove the balls, clean, oil and replace them in a few moments. When the retainers are used you are always assured that the balls are in their proper places, and not wedged against each other. These retainers are fully covered by patents, and cannot be made by every manufacturer.

THE CHAINS used on the new Elgin King and Napoleon Bicycles are especially made for these bicycles, by the oldest exclusive chain manufacturer in this country, a manufacturer whose name represents to the special functions which each performs. The blocks are made from Swiss steel, warranted not to stretch or break. The side plates are stamped from Colonial small hot rolled blued stock, made for this particular purpose. The rivets are swaged from the highest quality of tough semitool steel, and are not cut from wire as in many of the cheaper chains. These chains are guaranteed to withstand great strain.

THE ACCOMPANYING ILLUSTRATION shows our new improved bearing construction, used exclusively in the new Elgin King and Napoleon Bicycles, and also the construction used by others. You will note that in the lower illustration the balls touch the cone and cup only in one place, while in the upper illustration, which shows our construction, the ball touches the cone in one place and the cup in two places, giving what is known as a three-point contact. It is an established fact that there is less wear where the bearings have a three-point contact than where there are only two. This should not be overlooked in the selection of bearings, if a bearing of great wear resisting qualities is desired. You will also note that in our system of bearing construction that balls instead of having a tendency to press or wear the side or bottom of the cup, run directly in the corner, which equalizes the strain, bringing the pressure on the side and bottom, placing the strain in what might be called a triangular position. Understand that all of our bearings are fully guaranteed to give the best of service under all conditions, and without restrictions of any kind.



WE WISH TO CALL YOUR ATTENTION

to the fact that all new and improved Elgin King and Napoleon Bicycles are equipped with Seroco guaranteed single tube tires, a tire which we have used for many years with the most satisfactory results. We have not only maintained the high standard for which this tire has always been noted, but have been able to add a few improvements, which while not noticeable in the outward appearance of the tire, nevertheless render it even more satisfactory than before. Recognizing the fact that all tires which have been made heretofore have been more or less weak where the valve stem joins the tube, we have had the factory experiment on this point for several months, with highly satisfactory results. We are now placing a liberal quantity of wear resisting rubber and heavy fabric at this point; also instead of securing the stem on the outside of the tire, it is now attached from the inside, while the tire is being made. The accompanying sectional view of our improved valve stem construction with the heavy reinforcement about the valve will give you a fair idea as to the new reinforcement. The dotted lines show our process of laying the fabric, while the black margin represents the generous thickness of special rubber placed at the most vital point. Porous tires are absolutely impossible with such a construction. These tires, instead of being made from a long cut off tube, and the ends vulcanized, are manufactured each one separately, on a large wooden drum. The tire builder selects the inner tube from those which have passed the inspector, and then builds his tire up completely until it is ready to be placed in the mould. All our tires are vulcanized in heavy moulds weighing several hundred pounds.

BEFORE PLACING YOUR ORDER FOR A BICYCLE we would ask you to give us the privilege of shipping you either the new Improved Elgin King or the genuine three-crown, nickel joint Napoleon for your examination. If you have examined you do not find that it is better, more up to date, with higher grade equipment, in fact, a higher grade bicycle in every way than those offered by other houses at almost double the price, we would ask that you return the bicycle to us, and we will gladly refund you all transportation charges, together with purchase price.

A MOST NOTABLE FEATURE about the Elgin King and Napoleon Bicycles is our new and original method of head construction. We have endeavored to show the difference between the relative difference between our head construction and the construction used by many others. We make the heads out of one heavy seamless high carbon steel tube, the lugs being brazed in, instead of being punched, the metal is also flared out so as to make a reinforcement where the lug enters. The lugs are extra long and run a considerable length into the tubing, so that in a sharp fall the strain is evenly distributed and does not come on one particular point. The head used by many manufacturers is made from a stamping of plain steel, bent together and brazed, which makes it impossible in this form of construction to have a reinforced head. The lugs are also necessarily short, and in case of a sudden fall generally the entire strain would be brought on these particular connections. This construction is considerably cheaper to make, as the head can be stamped out in one operation, and the work may be done by an inexperienced mechanic. This one particular feature should have your very careful consideration in the selection of a bicycle, as the life of the wheel is dependent upon seemingly unimportant details of this character.



NOTE the new improved 1907 all steel reinforced seamless seat post cluster. By referring to the accompanying illustration you will be able to readily see the doubly reinforced construction of this seat post cluster, the long lugs, doubly strengthened tubing, reinforced from both inside and outside, with fish mouth lug, giving the bicycle the greatest possible strength.

FORSYTH COASTER HUB AND BRAKE.

WE WISH TO CALL YOUR SPECIAL ATTENTION to the Forsyth Coaster Hub and Brake, which we are using exclusively. We sold many thousand of these during the past season with the most satisfactory results, and owing to an advantageous contract we are now placed in a position to furnish these brakes to our customers at only a slight advance over the cost to produce them, viz. \$2.75 additional when attached to bicycle, giving a hub we know is absolutely perfect both in mechanical construction and durability. The operating parts can be easily adjusted without removing the wheel from the frame; no other brake on the market has this feature. See description on page 943.



THE NEW RED HEAD ELGIN KING

WITH CELEBRATED FORSYTH
COASTER HUB \$16.45
AND BRAKE

BETTER THAN
WHEELS SOLD BY
OTHERS AT \$40.00

GUARANTEE OF TWO YEARS

Remember, we give a written binding guarantee covering material and workmanship with every bicycle we sell, the strongest guarantee, covering the longest period of time given by any bicycle manufacturer or dealer.



No. 19F405

The New 1907 Model Elgin King, \$13.70
Equipped with Forsyth Coaster Hub and Brake, 16.45

THE IMPROVED ELGIN KING is one of the most beautiful bicycles ever made in any factory and is second to none, with the single exception of our three-crown, nickel joint Improved Napoleon. It embodies many new and up to date features for 1907, including the new patented all steel reinforced seat post cluster, which gives one of the strongest frames that it is possible to make. For this season we are using the new adjustable hanger bracket, fully described below. This bicycle has a world wide reputation for its graceful lines and easy running qualities, and with all the

improvements which we have made for 1907 will mark a new era in the construction of bicycles. In the early bicycle days the Elgin King has been sold as high as \$125.00; since coming into our control, by the aid of modern machinery, expert workmen and economical management we have been able to maintain the high standard of quality, making it possible so that everyone can now afford to own a high grade bicycle. The genuine Red Head Elgin King can be had only from us, and there is no bicycle that can be procured from any other concern within many dollars of the price that will approach it for beauty, quality of material or style.

SPECIAL FEATURES AND IMPROVEMENTS IN THE NEW RED HEAD BEAUTY.

READ AND JUDGE FOR YOURSELF.



FORK CONSTRUCTION

of the new Elgin King is of special improved shape, our own design, having extra long lugs and triple reinforcements, made of the highest quality, fully tested XXXX drop forgings, which makes one of the lightest and handsomest fork crowns ever put on a bicycle. The perfect taper and curve in the crown, together with the reinforced lugs which extend in the fork sides, also the angle of the stem, produces a wheel which is without doubt absolutely perfect in steering qualities, enabling the rider to obtain a much higher speed than ordinarily.

THIS ILLUSTRATION

shows you the new improved dust-proof adjustable four lug, full ball bearing Hanger Bracket, which we are using on the Improved Elgin King. Owing to a most ingenious construction the cups, or ball races, are always in perfect alignment, causing the balls to run very freely, and the cranks to revolve with little or no exertion. On this bracket, you will notice, where the tubing for the main frame is connected, the lug extends several inches past the joint so as to go on the inside of the tubing. You will readily see that this additional reinforcement in this most vital part of the bicycle, the part which receives the most strain, makes it unusually strong. In all its adjustments, the Elgin King is a particularly satisfactory bicycle. It is easy riding, comfortable and requires less power for propulsion than any other bicycle with the single exception of our three-crown, nickel joint Napoleon described in the following pages.



DON'T OVERLOOK

the handsome new improved 1907 all steel reinforced seamless seat post cluster. By noting the accompanying illustration you will readily see the beautiful appearance which this new feature gives the Elgin King frame. The top bar, seat post mast and two rear stays gracefully tapering into one seamless steel cluster, making one of the strongest clusters ever devised for use on a bicycle, and, with the exception of the cluster used on our Napoleon, it is without doubt the best to be found on any bicycle, regardless of name or price. In all the features which go to make a strong, rigid, well made bicycle frame you will find the Elgin King excels. We are exceedingly particular as to qualities and workmanship, and the detailed descriptions of special parts shown on this page we feel will prove to you the high character of this bicycle.

THE NEW HANDSOME RED HEAD

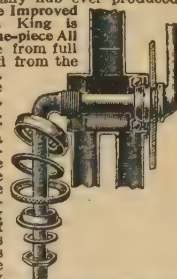
ornamentation which we have endeavored to show with some degree of accuracy in the illustration on the opposite page, is without a doubt one of the most beautiful features ever used on any bicycle. On the 1907 Elgin King the entire head is enameled in a beautiful deep vermilion red, the same color extending in graceful darts on the upper and lower tubing, delicately outlined with a gold stripe, giving the bicycle a most beautiful appearance, making a handsome frame than you will find on bicycles of other makers even at three times our price; a frame which can only be compared with those of the highest grade, and one which must be seen to be appreciated.



THE HUBS

used in the Improved Elgin King are full ball bearing, three-point contact, with large cups and cones; bearings are turned from highest quality of tool steel, and are arranged in such a manner that they are absolutely dust proof, and run as easy as any hub ever produced.

A SPECIAL FEATURE of the Improved Elgin King is the new 1907 Duplex Drop Forged One-piece All Steel Hanger. The cranks are made from full crucible stock, all cones being turned from the solid bar; the stationary cone acts as a compensating lookout in securing the sprocket to the cranks, which is a patented feature of great importance. You will never find a Duplex hanger with a loose sprocket. There is also a small lug on the right crank which engages the sprocket, giving the rider the greatest possible power in driving the bicycle with the least exertion. Note the easy manner in which they are assembled or taken apart. In removing hanger it is only necessary to take off pins on the left hand side. This picture will also give you some idea as to the manner in which the tubes are connected to our new Elgin King hanger bracket. This plainly shows the quadruple doubly extending all solid steel reinforcements, features which put the Elgin King in a class with the highest grade bicycles made.



\$14.45

OUR LADIES' ELGIN QUEEN BICYCLE.

Exactly same quality as our Elgin King, equipped with high grade combination rubber pedals; finely varnished dress and chain guards, with latest style lacing. Frame, 20 or 22 inches.

No. 19F456 Ladies' Elgin Queen Bicycle.

Price \$14.45

Above bicycle fitted with Forsyth Coaster Hub and Brake. 17.20

DESCRIPTION. The Elgin King is one of the highest grade bicycles ever produced, having a fine reinforced frame, embodying the above explained exclusive features, made of the best one-inch 20-gauge first quality Shelby seamless cold drawn steel tubing; size, 20, 22 or 24-inch as desired. Finished in jet black, the head being handsomely decorated in rich vermilion red, this beautiful decoration extending on the top and lower bar, outlined with a delicate gold stripe. The bicycle must be seen to be fully appreciated. The frames are enameled by the best process with genuine Eclipse American enamel—four coats baked at a high temperature. This accounts to some extent for the great depth of color, which is seen only in such high grade wheels as the Improved Elgin King, also for the exceptional wearing quality on the finish of these bicycles. Front fork crowns, tips and

all other bright parts are heavily nickel plated on Duplex copper plate, polished and handsomely buffed. We use only the Union brand of nickel in all our nickel plating, which, while very expensive, is really the only satisfactory plating. We might add that our bicycles are the only ones made using this brand of plating. Wheels are standard 28-inch, with selected one-piece rock elm rims, finely finished and varnished with a special quality of Spar varnish, which makes the rims absolutely impervious to atmospheric conditions. All of our rims are manufactured by the Mutual Rim Co., which is recognized to be the only company in this country making a satisfactory, genuine one-piece wood rim. We do not enamel our rims, but varnish them, showing the natural color of the wood. In making enameled rims, what are known as the seconds are usually used, as the defective places can be readily covered up by the enamel, so that it is almost impossible to determine whether they are rock elm or just ordinary ash; the latter is used to a considerable extent, but is really unsafe on account of being so very brittle. Triple swaged piano wire spokes, manufactured by the Birmingham Needle Co., who manufacture the piano wire and special needles. These spokes have great tensile strength and at the same time very seldom break, owing to their exceptional temper. We use in the Elgin King only the New Improved Onward tubular all steel hubs. These hubs have been used for many years in the highest priced bicycles, and we have never as yet seen one which has been worn to such an extent that it would not give satisfactory service. Hanger is the latest 1907 Duplex, with 7-inch one-piece crucible steel cranks. We use the Union Indianapolis Full R block chain, with straw center, and blued sides. The seat post and handle bar are fitted with the latest style Ajax expander. Handle bar has full leather grips on hickory core which makes the most satisfactory wearing grip we have ever been able to secure. Considerable attention has always been given the bearings used in these bicycles. They are of the well known Faultless construction, and we know that they will last longer and run as easy as any other. Owing to an advantageous contract we have been enabled to equip the Elgin King with the Crescent and Diamond makes of pedals, the best pedals made. The bearings are also of the patented Faultless construction and are guaranteed to last a lifetime. Higher grade equipment is furnished on the Elgin King. This famous bicycle is equipped with the celebrated guaranteed Seroco single tube tires full grain leather genuine Reading hand padded saddle, made by the Reading Manufacturing Co., whose name alone is a guarantee of quality; extra fine grain leather tool bag, containing all steel wrench, full brass quick action hand pump and tube of Seroco Quick Tire Repair Cement.

No. 19F405 GENTS' ELGIN KING BICYCLE. Price \$13.70
EQUIPPED WITH THE CELEBRATED FORSYTH COASTER HUB AND BRAKE, \$16.45

SEE OUR GREAT CYCLISTS' OUTFIT OF SUNDRIES FOR 70c, ON PAGE 944.

Sig. 57—1st Ed. ★★

NEW, ORIGINAL, THREE CROWN, NICKEL JOINT NAPOLEON

THE BICYCLE WITH A REPUTATION.

== THE KING OF BICYCLES ==
NO OTHER WHEEL EQUALS IT.
MOST PERFECTLY CONSTRUCTED BICYCLE OFFERED AT ANY PRICE

GUARANTEED FOR 2
YEARS

EQUIPPED WITH

FORSYTH COASTER
HUB AND \$18.70
BRAKE ::

\$15.95

THE NEW 1907 NAPOLEON

Bicycle possesses improvements and advanced ideas in construction not attained by any other make. The most distinctive feature about the Napoleon is the three-crown construction. We solely control this patented used in any other than the original three-crown Napoleon and Josephine bicycles. We call your special attention to the mechanical construction shown below. These famous bicycles are manufactured under the most rigid specifications, each one being thoroughly tested and inspected. This is one reason why we especially urge you to consider the Napoleon in making your selection.

WHY are we doubling our bicycle business year after year? BECAUSE there is and always has been honest value in every one of our bicycles, especially so in the famous Napoleon.

OUR SUCCESS has been purchased by the greatest perseverance and vigilant attention to every small detail about our famous bicycles.

The Napoleon is superior in every detail of construction, finish and material. If these bicycles were not exactly what we represent them to you, how could we give a two-year binding guarantee?

SENT ON APPROVAL. On receipt of \$1.00 we will ship this magnificent bicycle to you C.O.D. subject to your examination. If on arrival at your nearest railway station you are not immensely pleased with it, the wheel may be returned to us at our expense and we will refund your deposit.

No. 19F457 Gents' Napoleon Bicycle. Price.....\$15.95
Equipped with celebrated Forsyth Coaster Hub and Brake.....\$18.70

FOR
ONLY \$15.95,

a price based on the manufacturing cost, with only our one small percentage of profit added, we offer the matchless Napoleon Bicycle, without question the finest bicycle manufactured in the world today; a wheel combining more up to date features, more improvements that are exclusive with this bicycle than can be found on any other bicycle; a bicycle that is handsomer, more graceful, made of better material, finished in a more artistic manner than any other bicycle and not only the finest bicycle, but the most durable and easiest riding wheel in the world.

SEE NEXT PAGE FOR DETAILED CONSTRUCTION OF THIS NEW IMPROVED NAPOLEON.

THE JOSEPHINE is our highest grade ladies bicycle, and has the full three-crown nickel joint construction. This is the ladies' model of our famous Napoleon. It has all of the improvements found in the new Napoleon, such as new style reinforcements, full nickel head, beautiful three-stripe rims and is fitted with the celebrated 20th Century one-piece

\$16.70

forged steel hanger and the new Harris long distance wearproof hubs. The entire frame is perfectly flush and enameled with three coats of the best enamel and striped with a double panel gold effect. Can be furnished in either black or maroon, as desired. We guarantee this to be positively the handsomest, most perfectly constructed and durable ladies' bicycle on the market, regardless of name, make or price. It is the only genuine three-crown ladies' bicycle. We solely control their manufacture, and it is impossible to purchase them from anyone else. While our ladies' Elgin Queen is high grade, and the equal of any bicycle with the exception of the Josephine, to those who desire the very best that can be procured, we earnestly urge them to purchase one of these new 1907 Josephines, a bicycle which embodies every up to date feature for 1907. It is made in exactly the same high grade manner as the Napoleon, and is equipped with the very highest quality of 1907 Diamond full ball bearing, dustproof, combination rubber pedals, with beautiful, striped mud and chain guards, having the new style Simplex lacing. It is made in the standard size frame, namely, 22 inches. In ordering, be sure to state color wanted.

No. 19F458 Ladies' Josephine Bicycle. Price.....\$16.70
Equipped with the Forsyth Coaster Hub and Brake.....\$18.48

DETAILED DESCRIPTION OF THE IMPROVED 1907 NICKEL JOINT NAPOLEON.

FRAME—The frame is 20, 22 or 2 1/2 inch as desired, made of the very highest quality XXXX high carbon, 20 gauge, 1 1/2-inch Shelby cold drawn seamless steel tubing, flush at every joint.

THREE CROWNS—The crowns, head and seat post cluster are handsomely finished in full silver nickel plate, this plate being placed on double duplex copper plate, making the handsomest, smoothest and strongest frame made.

WHEELS—Rock maple rims, varnished with American Spar varnish, beautifully striped to match frame, with one broad and two delicate hairline stripes, hand rubbed, making the most durable and handsome rims possible to produce. Spokes

are triple swaged, quadruple plated on heavy duplex copper plate, of high tensile strength, laced in the most approved tangent style, so as to take up all the strain and thus save the wheels in encountering rocks or other obstructions. The spokes are made by the Birmingham Needle Co., a name which represents nothing but the very best that it is possible to make.

GEAR—72, 81, 91 or 104, as desired. For ordinary riding 81 gear will be found to be the most preferable, and in rough hilly parts the 72 gear would be very much preferred.

HUBS—For 1907 we use exclusively the New Harris Long Distance Wearproof Hub, full nickel plated, and equipped with the Faultless ball bearings.

HANGER—New 1907, 20th Century one-piece forged steel, full ball bearing 7-inch crank hanger, fitted complete with Star ball retainers.

TIRES—The Napoleon is equipped with the celebrated, guaranteed, improved Seroco single tube tires. Remember, these tires have the new improved valve construction, and heavily reinforced walls. They have always given the very best service, and are fully covered by the Association Guarantee. With proper care and usage they will last for many years.

PEDALS—Owing to a most advantageous contract, we have been enabled to equip our new Napoleon exclusively with the Diamond solid center pedal. One of the most expensive pedals to produce, and which with ordinary usage will last a lifetime. It is the handsomest, easiest riding and most perfectly adjusted full ball bearing pedal made. Furnished in either rat trap or rubber combination, as desired.

HANDLE BAR—We equip our Napoleon with the highest grade, full nickel, reversible adjustable bar. These bars are made for us by the Chicago Handle Bar Co., the largest exclusive bar manufacturers in the world, and have the new Compensating Hercules Internal Grip, enabling the rider to procure any adjustment in a very few moments. The bar is fitted with the highest quality wound leather grips, having a wooden core and ends, rendering them practically indestructible.

SADDLE—The saddle is one of the best products of the Reading Saddle & Mfg. Co., manufacturers who only make the very finest bicycle saddles. The saddle is made from heavy its shape, wear better and last longer than any other saddle on the market. Fitted with full nickel truss spring, and new adjustable-clamp.

NICKEL HEAD—The head is of the very latest 1907 design, heavily silver nickel plated on Duplex copper, handsomely polished and buffed.

FINISH—The frame is absolutely flush at every joint, brazed by the open process, copper and nickel plated entirely, enameled with three coats of the highest grade asphalt American enamel, put on by a brush and baked, hand rubbed, striped with a double handsome gold stripe. Colors, black and maroon as desired. Be sure to state color wanted. Positively the handsomest finish ever put on any bicycle, regardless of name, make or price.

\$15.93 FOR OUR BIG No. 8-19 ACME GRAND RANGE, FOR COAL OR WOOD.

IF YOU ARE A STOVE MANUFACTURER OR DEALER and know the market price of pig iron and the relation it bears to the cost of the finished high grade stove, you will wonder how it is possible for us to produce a nearly 400-pound square oven, high shelf, reservoir range and sell it for \$15.93. **OUR \$15.93 PRICE** is made possible, from the fact that we operate the largest stove foundry in the world, our moulding room alone accommodating six hundred moulders. We are equipped with every known machine for reducing labor and improving quality. Our pig iron is bought direct from the furnaces in larger quantities than any other stove maker can buy. Our own railroad tracks enter our foundry and warehouses and connect with several trunk lines. Everything has been done, and on a larger scale than other stove makers, to reduce the first cost and produce the highest possible quality, and to this first cost there is none of the expense common to all other stove makers and dealers, nothing to be added except our one small percentage of profit, as the finished castings and parts come from their several places in the foundry and are assembled in the mounting room, the stove goes direct to the car tagged to the buyer. In fact, our expense stops almost where other stove makers' expense begins; hence we practically cut the price in two to the buyer and give you the highest grade of work at but little more than one-half the price you would have to pay elsewhere.

THIS BIG, SQUARE OVEN, high shelf, reservoir range is the very handsomest design shown, the latest rococo pattern mounted on a rich rococo base; has a large square oven with deep nickel plated outside oven shelf, large

rococo high back shelf with nickel plated pot holders, six-hole top with one graduated lid and five solid covers, deep porcelain lined reservoir. It is handsomely nickel trimmed, with big nickel medallion on oven door, nickel plated oven shelf, nickel plated knobs and tea shelves. The oven door is tin lined, **MAIN TOP, TOP SHELF, AND HEARTH EDGES ARE PLAIN BLACK** and easily kept clean. This stove is fitted with a duplex grate, made to burn coal only or both coal and wood and has a large ash pan.

Water Fronts for Acme Grand Ranges. Price, extra, \$2.00. Do not mistake water fronts for water reservoirs. Water fronts are used only where there is a water supply furnished with constant pressure through pipes, which can only be obtained in large towns and cities with water works, or from an elevated pressure tank.

See page 951 about hot water fronts. If desired without high shelf, deduct \$1.25



\$13.84

IF YOU ARE NOT A STOVE DEALER OR MAKER and simply want to buy a fine range for your own use, and you order this at \$15.93 and then compare it with stoves that your dealer at home sells for \$25.00 to \$36.00 you will see that you have saved from \$10.00 to \$20.00 by sending your order to us for our big \$15.93 Acme Grand Range.

THIS IS THE HIGHEST GRADE, newest style, most up to date, best cast iron range possible to produce, superior to any range that goes out of any other foundry in America. We use nothing but the highest grade stove plate, Birmingham iron (no scrap iron is used); we use nothing but 72-hour coke for melting; we employ only the most skilled union moulders, our polishing and grinding is all done by automatic machinery (not accomplished by the hand work of other makers), our nickelling is higher grade than you will find on any other stove, the castings we turn out will, by reason of the iron we use and the way it is moulded, stand more strain, is less liable to warp or crack than any other stove plate made.

\$15.93 AT OUR SPECIAL \$15.93 PRICE we furnish this stove for coal or wood, as desired, exactly as illustrated and described, complete with high back and shelf and porcelain lined reservoir, the same delivered on board the cars at our foundry at Newark, Ohio, from which point you must pay the freight. The stove weighs crated ready for shipment 455 pounds, and the freight will average for 500 miles \$1.50 to \$2.00 (greater or less distances in proportion), so you can see the freight charges will amount to next to nothing as compared to what you will save in price.

OUR SPECIAL \$15.93 PRICE is for the stove only, exactly as illustrated, and does not include pipe or cooking utensils. For prices on stove furniture, pipe, cooking utensils, etc., see our pages 370 to 381.



DEALERS CAN BUY THIS STOVE to sell again, as every stove bears the name "Newark Stove Works, Chicago." You can buy this stove from us singly, in lots of ten or in carload lots and the price is the same, \$15.93. You can add \$10.00 to it for your profit; sell it at \$25.00 and still give much greater value than you are now giving in any stove coming from any other foundry. With the largest stove foundry in the world, material bought at the lowest possible prices, with every known labor saving machine to reduce the cost and improve the quality, we can furnish you, dealer or consumer, singly or in carloads, these and other stoves of higher grade than go out of any other foundry and at a big saving in price.

BY OUR FREE TRIAL OFFER you can order this stove, enclose our price, and we will send it to you with the understanding and agreement that you give it thirty days' trial in your own home, and if for any reason you become dissatisfied with your purchase, if you do not find, after comparing it with stoves sold by others at about double the price, that you have received a better stove than you could get elsewhere at a saving of \$10.00 to \$15.00, you can return the stove to us at our expense and we will return your money, together with any freight charges paid by you.

ABOUT REPAIRS. Understand, we can always furnish you repairs for any stove we sell in any of the years to come, and always at foundry cost. If any part breaks from accident or otherwise, simply write us and the repairs will be sent to you immediately at factory cost. Always state the fuel to be used. Prices with Reservoir and High Shelf Delivered on the Cars at Our Newark, Ohio, Foundry. All strongly crated for a short or long journey.

Catalogue Number	Range No.	Size of Lids	Size of Oven	Size of Top Measuring Reservoir	Size of Fire Box, inches				Capacity of Reservoir in Quarts	Height to Main Top	Size of Pipe Collar	Shipping Weight	Price
					Length for Coal	Width	Depth	Length for Wood					
222F23236	8-19	No. 8	18x18 x18	43 1/2 x27	15	9 1/2	5 1/2	20	17	29 1/2 in.	7 in.	439 lbs.	\$15.93
222F23238	8-21	No. 8	20x19 1/2 x12 1/2	46 x28 1/2	17 1/2	9 1/2	5 1/2	21 1/2	17	30 1/2 in.	7 in.	488 lbs.	18.04
222F23240	9-21	No. 9	20x19 1/2 x12 1/2	46 x28 1/2	17 1/2	9 1/2	5 1/2	21 1/2	17	30 1/2 in.	7 in.	488 lbs.	18.30

OUR \$13.84 ACME GRAND without reservoir, as shown in the small illustration. This is the exact same range as the one above excepting it is without the reservoir, having the extension end shelf instead. Always state the fuel to be used. All strongly crated for a short or long journey. Prices Without Reservoir Delivered on the Cars at our Foundry in Newark, Ohio.

Catalogue Number	Range No.	Size of Lids	Size of Oven	Size of Main Top	Size of End Shelf	Size of Fire Box, inches				Height to Main Top	Pipe to Fit Collar	Shipping Weight	Price
						Length for Coal	Width	Depth	Length for Wood				
222F2421	8-19	8	18x18 x18	43 1/2 x27	7x27	15	9 1/2	5 1/2	20	29 1/2	7	375 lbs.	\$13.84
222F2422	8-21	8	20x19 1/2 x12 1/2	46 x28 1/2	7x28 1/2	17 1/2	9 1/2	5 1/2	21 1/2	30 1/2	7	420 lbs.	15.41
222F2423	9-21	9	20x19 1/2 x12 1/2	46 x28 1/2	7x28 1/2	17 1/2	9 1/2	5 1/2	21 1/2	30 1/2	7	420 lbs.	15.68

ACME DUCHESS

For Coal or Wood.

DETAILED DESCRIPTION.

HIGHEST GRADE BIRMINGHAM PIG IRON STOVE PLATE, latest rococo design, strongest framing, bracing and staying construction; our new design and construction for the control of heat circulation, draft and operation, therefore the best baker, most economic in the consumption of fuel, easily regulated of any stove on the market.

ORNAMENTAL HIGH SHELF. The high warming shelf is openwork, the latest embossed rococo design, on which are mounted two handsome swinging nickel plated tea shelves.

MAIN TOP. The main top is of the sectional style to allow for expansion and contraction without fire cracking, and contains four cooking holes, out top and centers, stayed, braced, reinforced, the best possible top construction.

FIRE BOX. The fire box is built for coal or wood. It is made with full shaking and dumping grate adapted for all kinds of coal. Comes along with extra wood grate, free of cost, so it can be instantly changed from a coal burner to a wood burner or vice versa; has our own patent construction unequalled by any other range on the market.

THE OVEN is extra large, made so that you can take advantage of the swell of the door; so constructed that you have an even distribution of heat, making it an ideal baker.

LEG BASE. The four legs of this handsome range are connected with four base strips and separate from the range body, enabling the leg base to be placed in position and the body of the range placed squarely upon it. It is of the latest rococo design.

NICKEL TRIMMING. This range is beautifully nickel trimmed throughout, nickel medallions, plates, ornamental designs, etc. It is equipped with the latest style oven door kicker, the most complete damper and heat controller. It embodies every high grade feature of every other high grade range on the market, with the defects of none.

ABOUT QUALITY.

A visit to our stove foundry at Newark, Ohio, would convince you at once that we are turning out a higher grade of steel and cast iron cook stoves, heating stoves and ranges than goes out of any other foundry in America. You would also be convinced that our cost of production is lower than any other foundry. With our moulding room, smelting from 8 cupolas, where most all other foundries melt from one, with our automatic machinery and equipment, with our foundry running at full capacity every day in the year, making much of our work that others buy, and doing this at a big saving in cost, you would be impressed with the opportunity we offer you to get the highest grade stove work possible to produce, and that at a much lower price than you could buy inferior goods elsewhere. **WE GUARANTEE SAFE DELIVERY.**

ABOUT THE FREIGHT CHARGES. The freight charges amount to next to nothing as compared with what you can save in price. The actual net weight of this big stove, without crating of any kind, is about 400 pounds, and the railroad companies will carry this stove from one hundred to a thousand miles from Newark for from 30 cents to about \$5.50, according to distance, a mere fraction of what you will save in price.

SHOULD YOU NEED REPAIRS.

Should you need repairs for this Acme Duchess, or any other stove, we bargain and agree to supply you in the years to come at actual factory cost.

SAVED \$10.00.

Riverhead, N. Y.
Sears, Roebuck & Co., Chicago.
Gentlemen:—We are very well pleased with the Acme Duchess and at any time you should desire a testimonial or anyone in this vicinity wants to see one of your stoves in action just call on or refer to me. Have saved \$10.00 at least outside of freight in buying from you.

Yours, etc.,
WM. N. BURNITE.

\$15.81 VALUE WONDER

THIS IS OUR NEW IMPROVED 1907 MODEL

four-hole combination coal and wood burning Acme Duchess Range built on the latest 1907 rococo design, with large swell rococo base, all complete, including wood and coal grates, deep porcelain lined reservoir, high rich rococo back and shelf, nickel trimmed and nickel mounted, a beautifully designed range embodying every new feature yet offered. size, weight, style and finish considered, at a marvelously low price, a price that barely covers the cost of material and labor in our own foundry, with but our one small percentage of profit added; a price that would make it a wonderful seller in any retail store; a price which to the consumer would mean a saving of from \$5.00 to \$15.00 on a range; a price at which the same range could not be produced in any other foundry in the world. Our low cost price is made possible, first because ours is the largest stove foundry in the world. We are the largest buyers of pig iron and stove making materials, we run at full capacity every day in the year, employ every known labor saving and high quality making machine and appliance, have no traveling salesmen, no storage warehouse, handling and rehandling expense, operate with one profit, the manufacturer's profit, and that based on a very conservatively small basis.

This, our Acme Duchess, as shown in the large illustration, with high back and high shelf, deep porcelain lined reservoir, coal and wood grates and full equipment, is furnished at from \$15.81 to \$18.19 according to size, as listed below. We also furnish the exact same range without reservoir, as shown in the small illustration at the bottom of page, at from \$13.07 to \$14.93 according to size

as listed below. The two ranges are identically the same, piece for piece and part for part, size, weight, style, make and finish, the only difference being the one in the small illustration is not furnished with a reservoir, while the one shown in the large illustration comes complete with deep porcelain lined reservoir.

EASY TO SET UP AND OPERATE.

THIS STOVE COMES READY TO SET UP

in your own home. It isn't knocked down, it is ready for the stove pipe and fire. No matter whether you have ever set up a stove or not, you can take our stove from the depot, take it to your home and in a few minutes, without any previous experience, you may have a fire going and you will find the stove will work perfectly. The damper construction, the heat distribution, the draft construction, in all such that the stove will work to your entire satisfaction from the beginning, use less fuel and prove a better baker than any stove you have ever used.

Nos. 22F251 to 22F253

30 DAYS' FREE TRIAL. If you send us an order for this range or any other stove in this catalogue, the stove will go to you with the understanding and agreement that you can give it thirty days' trial, and if you do not find it the greatest stove value you have ever seen, return it to us at our expense, and we will immediately return your money, together with any freight charges paid by you.

We furnish the Acme Duchess four-hole cast iron range, complete with high back, shelf and expansion reservoir, the hard coal, soft coal and wood burning stove with the two grates, the coal burning and the wood burning grate, exactly as shown in the large illustration, in the various sizes strongly crated and delivered on board the cars at our Newark, Ohio, foundry all complete, everything, ready for use, at the following special prices.

If you do not burn coal at all order the Acme Empress from page 977. The same range for wood only. Prices do not include pipe or cooking utensils. For cooking utensils see pages 370 to 381.

Catalogue Number	Range Number	Size of Lids	Size of Oven, inches	Top, including Reservoir, inches	Height to Cooking Top	Pipe Collar	Ship's Wgt. lbs.	Price
22F251	8-18	No. 8	18x18x12	38 x26	31 in.	7 in.	429	\$15.81
22F252	8-20	No. 8	20x20x12½	39½x27	31½ in.	7 in.	471	17.92
22F253	9-20	No. 9	20x20x12½	40½x27	31½ in.	7 in.	471	18.19

Size of fire box on catalogue No. 22F251: Length for coal, 16½ inches; for wood, 20 inches; width, 8½ inches; depth, 5 inches. Reservoir capacity, 13½ quarts.

Size of fire box on catalogue No. 22F252 and 22F253: Length for coal, 18 inches; for wood, 22 inches; width, 8½ inches, depth, 5½ inches. Reservoir capacity 17 quarts.

If desired without high shelf, deduct \$1.00.

This illustration shows the exact same stove as shown in the large illustration above but without the reservoir, otherwise identically the same stove, and we furnish this stove as shown in this small illustration, all complete, with the high back and shelf, tea shelves, two grates, a wood burning and coal burning grate, full nickel trimmed, delivered on board the cars at our Newark, Ohio, foundry in the different sizes at the following prices as listed below. Strongly crated and delivered on the cars at our foundry in Newark, Ohio.

Catalogue Number	Range Number	Size of Lids	Size of Oven, inches	Top, not including End Shelf	End Shelf	Height to Cooking Top	Pipe Collar	Ship's Wgt. lbs.	Price
22F255	8-18	No. 8	18x18x12	29x26	8x26	31	7 in.	365	\$13.07
22F256	8-20	No. 8	20x20x12½	30x27	8x27	31½	7 in.	400	14.93
22F257	9-20	No. 9	20x20x12½	30x27	8x27	31½	7 in.	400	14.93

Size of fire box on catalogue No. 22F255: Length for coal, 16½ inches; for wood, 20 inches; width, 9 inches; depth, 5½ inches.

Size of fire box on catalogue No. 22F256 and 22F257: Length for coal, 18 inches; for wood, 22 inches; width 9 inches; depth, 5 inches.

Water fronts for Acme Duchess, \$2.00 extra. See page 951 about Hot Water Fronts.

If desired without high shelf, deduct \$1.00.

THE HIGHEST GRADE BASE HEATING WOOD STOVE MADE

\$11.52
FOR WOOD ONLY

THIS IS ESSENTIALLY A HOME STOVE.

It is made in three sizes, will accommodate rooms of a different size or houses of a different size. The largest size stove is amply large to heat any ordinary house, the whole downstairs to be made thoroughly comfortable, the upstairs sleeping rooms to be made comfortable for sleeping, this in the coldest weather with a less amount of fuel than with any other base heating diving flue wood burner made. There is no other stove of this type in which the fire is so thoroughly under control, no other stove of this type that will hold fire as many hours, no other stove of this type that has the graceful lines, the design, trimming, the silver nickel ornamentation that will permit it to be compared with ours. It is a real ornament to the parlor or living room of any home.



OUR ACME SUCCESS

AT \$11.52 we offer you this our ACME SUCCESS Parlor Heating Stove under our guarantee that it is the highest grade base heating diving flue stove made, regardless of name, make or price, a stove which is built on the same lines as those followed in the construction of our Acme Surprise, the exact same stove built with combination coal and wood burning grates.

THIS IS UNQUESTIONABLY the very highest grade wood burning heating stove that has ever been offered by any founder or stove dealer, and we know that it is absolutely impossible for any other founder to begin to equal the value we give you in this stove because it is made by us in the largest stove foundry in the world, where manufacturing costs are lower than in any other stove foundry, where materials cost us less than the same materials cost other founders and where we have developed the latest and most expert corps of trades stove builders to be found in any stove foundry in the world. The low cost of raw materials, our trained employees and hundreds of special machines built under our own supervision and according to our own plans for the handling of stove work have given us such enormous advantages in the manufacture of stoves and ranges that our selling prices as quoted in the pages of this catalogue are lower than the wholesale selling prices in carload lots of any other founder in the business.

THIS BASE HEATING FRONT DIVING FLUE Wood Burning Stove is a splendid example of what we are able to do in this the largest stove foundry in the world in the way of bringing highest quality stoves and ranges to you at the lowest possible cost. No other wood burning heater manufactured in any other foundry equals this stove in size, in massiveness and beauty of design, in rich silver nickel ornamentation, in draft control and in special features of grate and fire pot which give this stove its wonderful base heating qualities; no other stove manufactured is so carefully and so thoroughly fitted, so thoroughly stayed and braced, no other stove has such superior interior construction as this our Acme Success and when we offer it to you at \$11.52, \$14.04 and \$17.12 special manufacturers' prices we guarantee that it is the greatest value ever offered in a parlor heater designed specially for wood as fuel.

THIS IS A PARLOR STOVE. When we say a parlor stove, we mean that it is in beauty of design, in the silver nickel mounting and ornamentation effect such an ornament to any parlor in any home as you will find in no other stove of like style made in any other foundry in the country. It is handsomer in that it is richer, newer, more artistic, more up to date, more decorative, more in the rococo design than any other stove turned out by any other stove foundry in America today. The nickel ornamentation, the urn, the swing top, the base, the medallions excel anything yet produced by any other maker in a stove of this type. The swirl front, in which is fitted the transparent mica plate, brings to view the flame and which flame is reflected through the polished reflector panel above, produces an effect not approached in any other stove made; in short, it is an ideal base heating diving flue, exclusively wood burning stove.

THE ILLUSTRATION, which has been drawn by our artist from a photograph, will give you but a vague idea of the beauty of this stove. It is a stove that must be seen to be appreciated. Beginning with an ornamental urn of bronze and polished copper colors, with a specially designed and four arms in the rococo design, we pass to an elegant oval dome swing top which is heavily nickel plated and polished to the highest finish. Underneath it comes a main top with a griddle cover in the center, furnishing a cooking hole when dome is swung aside, and the main top, in which the griddle cover rests, will lift off entirely, leaving the whole main top open to receive irregular chunks of wood which might not go in the large fire door; then follows the elaborate full swirl rococo ornamentation in the main top of the stove, where the highest quality of stove plate casting work is done, its strength, durability and finish unequalled by any other stove maker in the land.

THE UPPER FRONT OF THE STOVE is relieved finished, silver nickel, ornamental reflector panel above the mica lights, through which the flame is seen and reflected into the room by the nickel polished reflector panel. Through the mica lights can be seen the flame blazing and curling downward through the diving front flue to the full base flues below, where it travels beneath the ash pit to the back of the stove and starts upward through the smoke pipe. **IN THE LOWER FRONT** is the screw draft register, highly nickel plated and polished, through which the draft supply is obtained, and by which the draft can be cut off at will. Just below this is the long, elaborate, silver nickel and highly polished foot rail name plate, a broad, convenient rest for the feet, and an additional ornament to the front of the stove.

THE BASE SKIRTING OR LEG FRAME AND **LEGS** are all silver nickel plated after our own process, incomparable in its finish, and not matched by any other foundry in the world. The right end of the stove contains a large wood fire door, admitting the largest piece of wood cut from any cord stick, and is fitted with a large, silver nickel handgrip turnkey. At the bottom line of this door is a full silver nickel ash catch, or small hearth, as shown, and the wood grate, being considerably below this line, combined with its imperviousness for ashes to spill on the floor when the door is opened. The ash door has a large silver nickel turnkey.

THE ASH PAN is large and runs the full length of the bottom grate. The draft is toward the front of the stove, down the main front to the base flues, passing back and upward to the pipe collar and into the smoke pipe. There is an automatic damper, the handle of which is shown in contact with a "trip" at the back of the fire door, so that when opening the door the direct draft is also opened automatically, and no smoke creeps out the top line of the door when putting in fuel. When the fuel is put in and the door is closed, you can close the direct draft damper, and the heat then passes down the front, as described. **THIS WOOD BURNING, BASE HEATING FRONT DIVING FLUE STOVE** is made with a view of combining the good points of all high grade base heating stoves of this type made, with the defects of none.

If you order this stove you will find it in many ways superior to anything in the same style that is being put out by any other manufacturer, being offered by any other dealer. Understand, every stove bears the name "Newark Stove Works, Chicago," and while the price is the same whether you order one stove or a carload, we especially request the orders of dealers large and small. We guarantee to furnish you better stoves than you can buy elsewhere and at a saving of 25 to 33 1/3 per cent in price. If you buy from us you will increase your sales, and at the same time you are now getting you will be able to give your customers much greater value for their money.

OUR GUARANTEE AND FREE TRIAL OFFER.

Send us your order for this new improved 1907 model wood burning stove, enclose our price, we will send the stove to you, guaranteeing it to anteing it to reach you in just in a few days, and if you are not satisfied, reach you in perfect order, without break, crack or damage of any kind; we guarantee it to please you, guarantee that you will find it a much better stove than you can get from your dealer at home at anything like the price. If you do not like it all this and more, you can return it to us at our expense and we will immediately return your money, together with any freight charges paid by you.

IF YOU BURN COAL SEE OUR ACME SURPRISE FOR COAL ON PAGE 994.

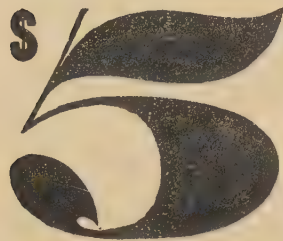
WE FURNISH this handsome stove under our guarantee for quality, under our 30 days' FREE TRIAL OFFER, under our guarantee that it will reach you in perfect condition. We furnish it in the following sizes at the following special prices:

PRICE LIST of the Acme Success Base Heater for burning wood, strongly crated and delivered on the cars at our foundry in Newark, Ohio.

Cat. No.	Stove No.	Legth. of Fire Box, inches	Size of Door Opening, inches	Height Without Urn, inches	Floor Space, inches	Size of Pipe to Fit Collar	Shipping Weight	Price
22P544	21	21	13 x 9	43	28 x 23	7	257 pounds	\$11.52
22P545	23	23	13 x 10	43	30 x 24	7	292 pounds	14.04
22P546	25	25	14 x 12	48 1/2	33 x 26	7	336 pounds	17.12

OUR LOW PRICED ACME IVY COTTAGE HEATER

FOR WOOD ONLY.

\$  **.02**

FOR WOOD ONLY



AT \$5.02, \$5.75 AND \$6.91, according to size, we offer this, our Acme Ivy Cottage Wood Burning Heating Stove, lower priced than ever before offered by us and greatly improved for 1907, made larger and handsomer, heavier and more strongly built, and therefore more than ever before the greatest value in a cottage wood burning heating stove ever offered.

THIS BIG COTTAGE HEATER is made in our own foundry at Newark, Ohio, and is made along the same general line of stoves and ranges as is handled by the same expert stove builders from the time the iron ore enters the melting furnaces until the stove is mounted and crated ready to ship to the customer and it is just as thoroughly fitted, stayed, braced, it is just as well finished in every respect as our highest priced stoves and ranges, the only difference being in the pattern of the stove, and in offering it to you at these special prices it is sold at the mere cost of materials and labor with one very small margin of profit added.

SPECIFICATIONS, PRACTICAL FEATURES, IMPROVEMENTS OF OUR 1907 STYLE ACME IVY WOOD BURNING HEATING STOVE.

NICKEL PLATED URN. This top ornament, being made by our accessory department within our own foundry, receives the utmost attention and while no more elaborate than is shown in the illustration, is a becoming tasteful ornament.

DOME SWING TOP. This openwork swing top is elaborately carved and very handsome in every particular, but without any nickel plating. When it is swung to the left it exposes to view the cooking holes in the main top which can be utilized for any cooking purposes.

MAIN TOP. With the exception of the smallest size, the main top of the stove is fitted with two griddle covers and a boiler for center, which can be removed, enabling an oval wash boiler to be placed across the length of the main top and will be found quite a convenience when desired to be used in this manner. The smallest size contains but one griddle cover.

MAIN BODY. The main body of the stove is elaborately carved gray iron casting, nice finish, and work, excepting a few nickel-plated draft registers shown in the illustrations. The upper front is mica lighted showing the cheerful flame of the wood fire.

FIRE CHAMBER. The fire chamber is commodious, admitting of large irregular chunks and knots of wood.

NICKEL TRIMMINGS. All knobs, the screw draft registers and the foot rail are all nickel-plated by our improved silver nickel-plating process.

LEG BASE. The leg frame and feet are massive, completing the most attractive cottage heater yet offered in this class.

On this, our Acme Ivy Cottage Heating Stove for wood only, we do not use any further nickeling than described above, but offer it as a handsome pattern in the natural color of iron.

OUR BINDING GUARANTEE.

EVERY ACME IVY WOOD HEATING STOVE is covered by our binding guarantee as to quality of material, workmanship, etc., and we agree that should any piece or part give out by reason of defective material or workmanship, we will replace or repair it free of charge.

THE ACME IVY is without doubt the greatest value ever offered in the Cottage Style Wood Burning Heating Stove. We are lowering it this season to prices that any manufacturer or foundry dares to sell such a style stove at wholesale in the largest quantities, in fact, there is no stove foundry in the country that is as large as ours, has the facilities that ours has for producing the best stove at the lowest cost, that embodies so many improvements and devices which enable us to reduce the cost and, therefore, there is no foundry that would be able to build a high class Cottage Wood Heating Stove for the price at which we offer our Acme Ivy direct to the consumer, which price includes only a very narrow margin of profit.

A BIG OFFER FOR DEALERS.

IN SOME SECTIONS of the country there is a big demand for wood burning heating stoves, and in such sections dealers can make money by buying the Acme Ivy Stoves from us, and selling them again to their customers at a liberal profit.

WE KNOW THAT DEALERS cannot buy this style of stove at as low a price as we offer according to size, and while we have no further inducements to offer than the price named, regardless of the quantity or the number of stoves ordered at a time, yet the stoves we make do not bear our firm name and, therefore, can be sold again by any dealer as his regular stock.

THE ACME IVY has every practical feature, every improvement of the very best cottage heating stoves made, with the defects of none, and many improvements that we alone use.

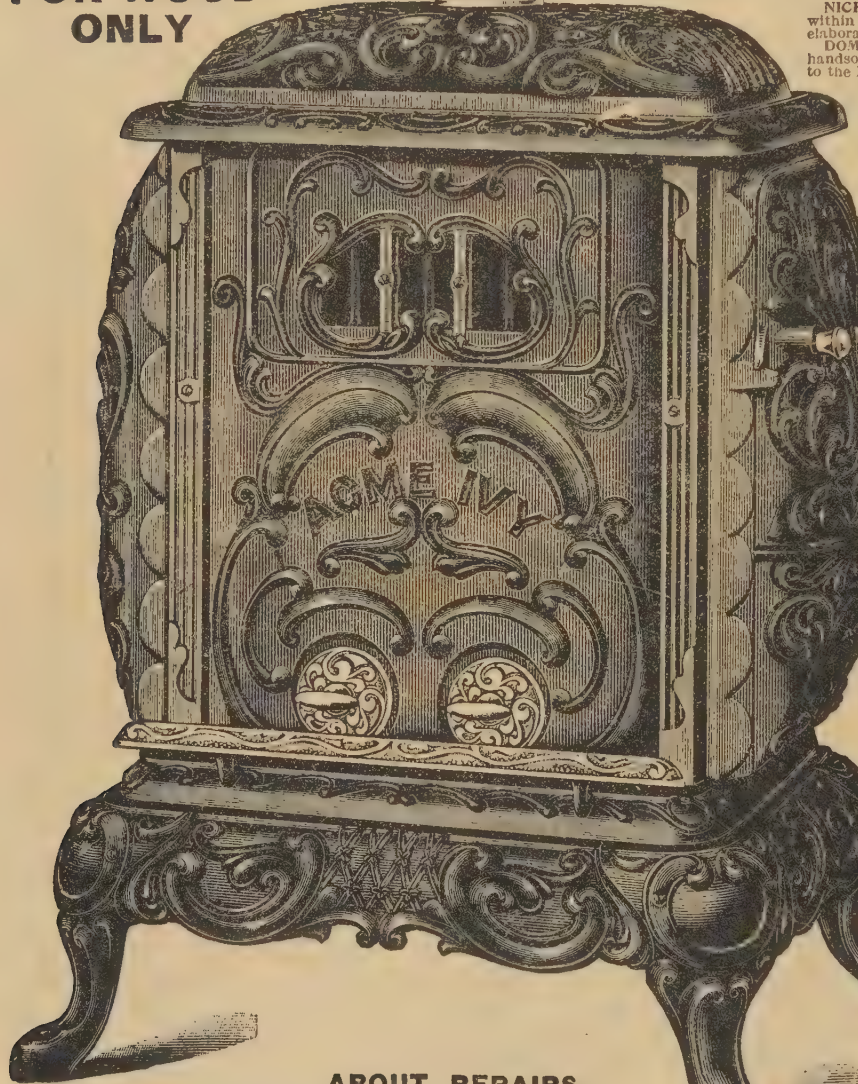
THIS LARGE ILLUSTRATION of the stove reproduced direct from a photograph, will give you a good idea of its appearance, yet it must be examined in every feature and weight it and we compare it with other stoves, in fact, it must be seen, and examined to really appreciate the value we are offering.

THIS STOVE IS IN STYLE, in utility and durability the outgrowth of a stove making organization not approached in any other foundry. With our special artists as designers, with the best wood stove pattern makers in this country, with moulding facilities unapproached, with a nickeling plant not equalled by any other foundry in the country, with an accessory plant not to be found in any other foundry, with a finishing department that stands alone in its every point of excellence, we produce THE FINEST, HIGHEST GRADE, THE BEST WOOD BURNING STOVES MADE.

TURN TO THE FIRST TWO PAGES of this big catalogue and read the full particulars of our wonderful and astonishingly liberal profit sharing plan by which our customers may select just the articles they have wanted from among the hundreds illustrated there and get them absolutely free in return for our Profit Sharing Certificates. No matter what you may want, whether it be a piano, a box case, a bicycle, a music cabinet, an easy chair, a rug, a stove, a set of dishes, a camera, a watch, a sewing machine, a clock, wearing apparel or books—REMEMBER, WE GIVE IT TO YOU FREE in exchange for our Profit Sharing Certificates. Not one cent to pay—just a free gift from us in appreciation of the amount of merchandise you buy from us. It is easy to get these valuable articles free because our prices are lower than ever—but little more than one-half what retailers charge and very much lower than those of any other catalogue house. Therefore, no matter what you need to eat, to wear, or use, you can buy it from us for less money than you would have to pay elsewhere. By purchasing everything you need from us you will not only save a great deal of money, but you will be surprised how quickly the Profit Sharing Certificates will amount to a total of \$50.00, entitling you to an article of great value, usefulness and beauty, absolutely free.

REMEMBER WE GUARANTEE SAFE DELIVERY

of every stove we ship and your stove will reach you in the same perfect condition in which it leaves our foundry.



ABOUT REPAIRS.

REMEMBER we carry a complete stock of repairs for all the stoves we make, and in the years to come you can always get any needed parts from us, and we will furnish them to you at actual foundry cost.

THE FREIGHT ON AN ACME IVY COTTAGE HEATER from our foundry in Newark, Ohio, only a few cents as compared with the big saving in price. Stoves are accepted at third class freight rates and the freight amounts to a small sum. You pay the freight from our foundry at Newark, Ohio, but no matter where you buy your stove, you will pay the freight. If you buy it from your home dealer the freight he pays is figured in his selling price. If you buy a stove offered by any other house delivered to you freight prepaid, the cost of the freight will also be figured in the selling price. However, you need not consider the item of freight when you buy the Acme Ivy because it would be a small amount and we guarantee that you will make a big saving even after you pay the freight and add the freight charges to our selling price. In fact, if you don't find that you have still made a big saving after paying the freight, you can return the stove to us and we will return your money and pay the freight charges both ways.

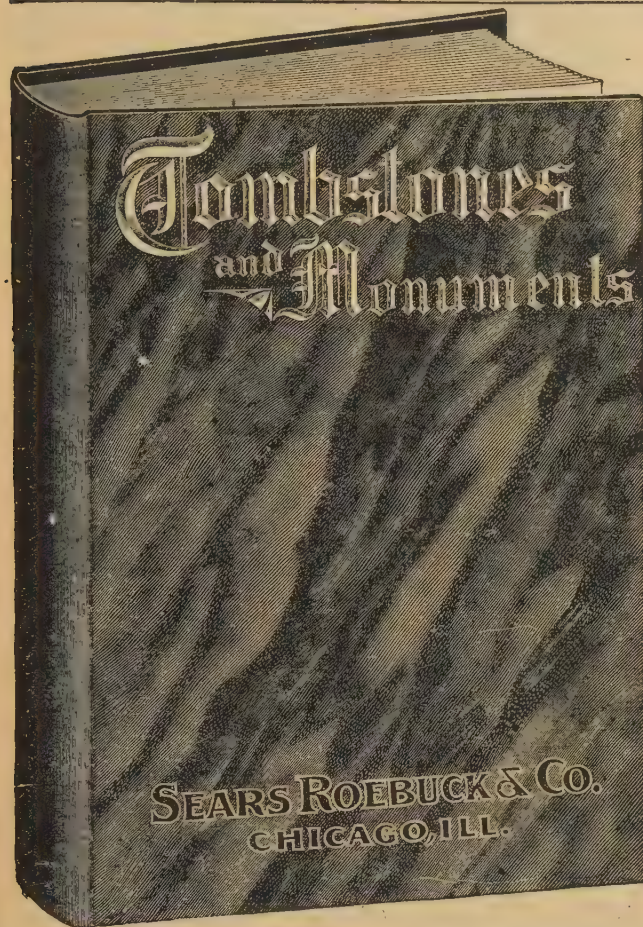
We offer the Acme Ivy Cottage Wood Heating Stoves at the prices listed below, which prices are for the stoves delivered on the cars at our foundry at Newark, Ohio, from which point the customer pays the freight.

Catalogue Number	Stove No.	Length of Fire Box	Height, inches	Floor Space, inches	Actual Weight, pounds	PRICES
22F547	21	22	33	20 x 20	96	\$5.02
22F548	23	24	34	20 x 22	105	5.75
22F549	25	26	35	20 x 24	119	6.91

Ornament is not included in measuring height. All sizes take 6-inch stove pipe.

DEPARTMENT OF MEMORIAL ART.

MARBLE AND GRANITE MONUMENTS, TOMBSTONES, HEADSTONES AND MARKERS, MARBLE FOOT STONES AND CORNER POSTS FOR CEMETERY LOTS, ORNAMENTAL IRON AND STEEL FENCING FOR GRAVE LOT ENCLOSURES, WIRE GRAVE GUARDS, LAWN AND CEMETERY VASES AND SETTEES. ORNAMENTAL LAWN IRON AND STEEL FENCING.



SEARS ROEBUCK & CO.
CHICAGO, ILL.

the railroad company. You can receive it, open the boxes and examine it carefully, and if it is not found exactly as represented, does not please you, does not prove to be of more value than you expected, you can return it to us and we will refund the money, together with any freight charges paid by you. Could we say anything more convincing than this? Remember, we go to the expense of shaping, carving, tracing and lettering, and then guarantee that it must please you, be lettered exactly as you have ordered it, and give you the additional bond of insurance that we will lose the freight on it and refund you the money you have paid, out if it is not exactly as guaranteed. We do all the lettering for you. The tombstone reaches you complete, ready to set up in the cemetery.

All granite work requires six to eight weeks to finish, letter and ship. Then allow ample time for it to reach you.

THIS BIG HANDSOMELY ILLUSTRATED CATALOGUE OF TOMBSTONES AND MONUMENTS IS FREE.

THIS ILLUSTRATION IS A FACSIMILE REPRODUCTION of our large and beautifully illustrated catalogue of memorial art, a big book of over one hundred pages containing full information with reference to the finest line of marble and granite monuments offered by any firm or individual engaged in this business. The illustrations in this special catalogue are made direct from photographs of the monuments themselves, just as they would appear when erected in your family lot or over the last resting place of a loved one. This big catalogue also contains full and accurate descriptions of the largest line, the handsomest designs ever gotten together in a single catalogue.

OUR WONDERFULLY LOW PRICES, such prices as have never before been quoted on this free special catalogue, our new methods of doing business, our guarantees, our open proposition and convincing offer, all the reasons why we are able to undersell all other monument dealers are fully and very clearly explained in the pages of this big catalogue, and if you have any idea of ordering a tombstone, a marker, a cemetery lot enclosure or anything else in this line, before placing your order with anyone else at home or elsewhere, be sure to send for this, our big free catalogue, with all its wealth of interesting information, with its beautiful designs, and whether you order from the pages of this, our special catalogue, or from someone else, this book will give you such a fund of information as will be of great value to you in ordering a tombstone and the prices we quote will give you an accurate knowledge of the real value of the stone you intend to purchase.

THIS BIG FREE CATALOGUE will be a revelation to you, it will give you such an insight into the methods commonly followed by others in this business, as you could not obtain from any other source, and we know that under our terms by which we sell you the largest or the smallest monument or marker at the mere cost of marble or granite and the labor in cutting, with a small margin of profit added, will be so much lower than the prices you can secure from any other dealer at home or elsewhere, and our terms of shipment and our guarantees are so broad and liberal that we know if you have any thought of ordering a tombstone or monument we will be certain to receive your order.

MEMORIALS IN GRANITE AND MARBLE have been a fat field of profit for the retail dealer and the traveling commission agent for a century, under the old fashioned method of large selling expense and large profits. These large selling expenses, indispensable to those still following the old time method of quarry to the wholesaler, wholesaler to retailer, and retailer through traveling commission agents to the user. We point the way direct from quarry to cemetery, eliminating all these intermediate expenses and profits, giving you the benefit of the cost of the rough quarried marble and granite, adding only the cost to cut, carve, shape, polish and letter, with but our one small percentage of profit between quarry and cemetery.

OUR PRICES for these highest of high grade memorials in marble and granite are about one-half the prices usually asked. If you select any one of the tombstones or monuments, illustrated and described on these pages, and then price the same in style, material and quality of workmanship at your local dealer's or from any granite or marble works in the country, you will find the prices others will ask you are nearly double what we quote.

ACME BLUE VERMONT MARBLE. This material when polished, develops a dark blue gray beautifully veined mirror surface, susceptible to strong, clear, sharp tracing, carving and lettering, is the nearest to the color of dark granite and is the most popular color for marble memorials. It will stand severe weather exposure for a greater length of time than the best imported Italian marble.

WHITE ACME RUTLAND ITALIAN. This wonderfully beautiful white marble has the same appearance as the most expensive and highly celebrated Italian marble, and for lasting qualities is far superior to it. It withstands weather exposure longer and in every way is the ideal marble for cemetery work. All marble work requires four to six weeks to finish, letter and ship. Then allow ample time for it to reach you.

BEST BARRE GRANITE. This commercial term "Best" means all it implies, as every worker there is plenty of Barre Granite. There is plenty of Barre Granite, but there is only one grade of "Best Barre Granite." We use this grade and this grade only. Barre Granite is world famed for cemetery work. Superior to any of the imported grades, indestructible by weather exposure, and so hard that cutting from the quarry, sawing into blocks, shaping into monuments, polishing to bring out its bright, mirror-like, blue mottled effect, carving, tracing and lettering, requires the most laborious efforts by hand and machine, so hard that pneumatic tools must be used, guided by the hands of the most skilled craftsman. It needs no other commendation from us, as it is too well known to the readers of this catalogue to need our eulogy.

WE POSITIVELY REQUIRE THAT EVERY PIECE of granite or marble which enters into any of our beautiful monuments, tombstones or markers shall be carefully inspected before it is cut and polished, and even after much expense of time and labor is put in the stock, if any flaws should appear or defects in quality are found, the block is immediately rejected. By using all the precautions known to our highly trained men and their most skilled methods, we deliver to our customers a class of cemetery work such as is seldom seen in stocks of retail marble companies. Send us your order for any design shown on these pages, and we guarantee to carefully box it and guarantee its safe arrival at our station, free from any injury by

LETTERING EXTRA. Inscriptions on marble—Ordinary sunk verse letters, 2½ cents per letter; ordinary sunk inscription letters, 6 cents per letter.

Inscriptions on granite—Ordinary V sunk letters, 1½ inches and under, 16 cents each; 1½-inch letters raised ¼-inch, 55 cents each, and other sizes in proportion.

Prices on plain sawed and sand rubbed marble foot stones and corner posts:
No. 61F296 Foot Stones, 6x2 inches, sand rubbed. Weight, 30 pounds. Each. \$0.50
No. 61F297 Foot Stones, 8x3 inches, sand rubbed. Weight, 60 pounds. Each. .75
No. 61F298 Corner Posts, 4x4 inches, sand rubbed. Weight, 30 pounds. Each. .60
No. 61F299 Corner Posts, 6x6 inches, sand rubbed. Weight, 90 pounds. Each. 1.65

Our \$3.30 to \$4.95 Marble Markers.



Delivered on cars at our Vermont works.
Give us 4 to 6 weeks to finish, letter and ship.

Dimensions: Nos. 61F300 and 61F301 Height with base, 18 inches. Base, 14x8x3 inches. Tablet, 10x10x4 inches. Estimated weight, 160 pounds.
No. 61F300 Price, Acme Blue Dark Vein Marble. \$3.30
No. 61F301 Price, White Acme Rutland Italian Marble. \$3.58
Dimensions: Nos. 61F302 and 61F303 Height with base, 20 inches. Base, 16x8x3 inches. Tablet, 12x12x4 inches. Estimated weight, 190 pounds.
No. 61F302 Price, Acme Blue Dark Vein Marble. \$4.13
No. 61F303 Price, White Acme Rutland Italian Marble. \$4.95
No. 61F296 Foot stone, 6x2 inches, sand rubbed. Price. \$0.50

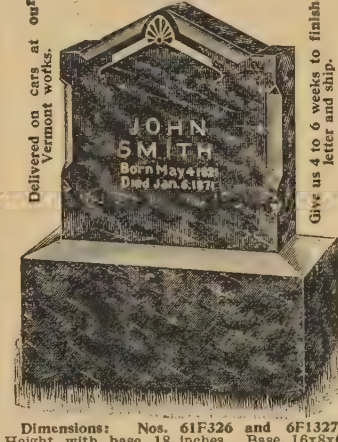
Our Elegant \$4.12 and \$4.94 Markers.



Delivered on cars at our Vermont works.
Give us 4 to 6 weeks to finish, letter and ship.

Dimensions: Nos. 61F314 and 61F315 Height with base, 22 inches. Base, 16x8x3 inches. Tablet, 14x12x4 inches. Estimated weight, 180 pounds.
No. 61F314 Price, Acme Blue Dark Vein Marble. \$4.12
No. 61F315 Price, White Acme Rutland Italian Marble. \$4.94
No. 61F296 Foot stone, 6x2 inches, sand rubbed. Price. \$0.50
No. 61F297 Foot stone, 8x3 inches, sand rubbed. Price. \$0.75

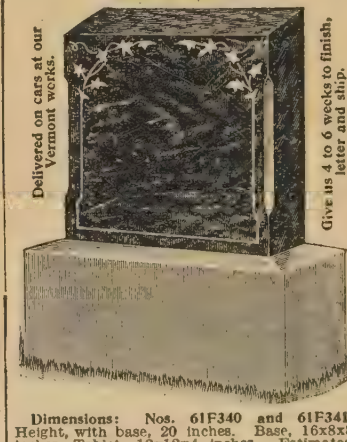
Our Handsome \$4.40 to \$7.55 Markers.



Delivered on cars at our Vermont works.
Give us 4 to 6 weeks to finish, letter and ship.

Dimensions: Nos. 61F326 and 61F327 Height with base, 18 inches. Base, 18x8x6 inches. Tablet, 12x12x4 inches. Estimated weight, 160 pounds.
No. 61F326 Price, Acme Blue Dark Vein Marble. \$4.40
No. 61F327 Price, White Acme Rutland Italian Marble. \$5.22
Dimensions: Nos. 61F328 and 61F329 Height with base, 22 inches. Base, 18x8x8 inches. Tablet, 14x14x4 inches. Estimated weight, 225 pounds.
No. 61F328 Price, Acme Blue Dark Vein Marble. \$6.60
No. 61F329 Price, White Acme Rutland Italian Marble. \$7.55

This Superior Marker at \$4.41 to \$6.32.



Delivered on cars at our Vermont works.
Give us 4 to 6 weeks to finish, letter and ship.

Dimensions: Nos. 61F340 and 61F341 Height with base, 20 inches. Base, 16x8x8 inches. Tablet, 12x12x4 inches. Estimated weight, 180 pounds.
No. 61F340 Price, Dark Vein. \$4.41
No. 61F341 Price, White Rutland. \$5.23
Dimensions: Nos. 61F342 and 61F343 Height with base, 22 inches. Base, 18x8x8 inches. Tablet, 14x14x4 inches. Estimated weight, 230 pounds.
No. 61F342 Price, Dark Vein. \$5.50
No. 61F343 Price, White Rutland. \$6.32
No. 61F296 Foot stone, 6x2 inches, sand rubbed. Price. \$0.50

\$5.50 to \$10.17 for this Attractive Marker.



Delivered on cars at our Vermont works. Give us 4 to 6 weeks to finish, letter and ship.

See preceding page about the prices of foot stones and corner posts for cemetery lots and cost of lettering.

Dimensions: Nos. 61F354 and 61F355. Height, with base, 22 inches; base, 16x8x8 inches; tablet, 14x12x4 inches. Estimated weight, 200 lbs.

No. 61F354 Price, Acme Blue Dark Vein Marble. \$5.50

No. 61F355 Price, White Acme Rutland Italian Marble. \$6.32

Dimensions: Nos. 61F356 and 61F357. Height, with base, 26 inches; base, 18x10x8 inches; tablet, 18x14x6 inches. Estimated weight, 335 lbs.

No. 61F356 Price, Acme Blue Dark Vein Marble. \$8.52

No. 61F357 Price, White Acme Rutland Italian Marble. \$10.17

Our Rich \$6.06 Marker.



Delivered on cars at our Vermont works. Give us 4 to 6 weeks to finish, letter and ship.

See preceding page about the prices of foot stones and corner posts for cemetery lots and cost of lettering.

Dimensions: Nos. 61F368 and 61F369. Height, with base, 20 inches; base, 18x8x6 inches; marker, 14x14x4 inches. Estimated weight, 180 lbs.

No. 61F368 Price, Dark Vein. \$6.06

No. 61F369 Price, White Rutland. \$7.01

Dimensions: Nos. 61F370 and 61F371. Height, with base, 22 inches; base, 18x12x2 inches; tablet, 14x14x8 inches. Estimated weight, 350 lbs.

No. 61F370 Price, Dark Vein. \$8.26

No. 61F371 Price, White Rutland. \$10.15

Shamrock Design at \$6.32 and Upward.



Delivered on cars at our Vermont works. Give us 4 to 6 weeks to finish, letter and ship.

See preceding page about the prices of foot stones and corner posts for cemetery lots and cost of lettering.

Dimensions: Nos. 61F382 and 61F383. Height, with base, 22 inches; base, 16x10x8 inches; tablet, 14x12x6 inches. Estimated weight, 265 lbs.

No. 61F382 Price, Acme Blue Dark Vein Marble. \$6.32

No. 61F383 Price, White Acme Rutland Italian Marble. \$7.44

Dimensions: Nos. 61F384 and 61F385. Height, with base, 2 feet; base, 18x10x8 inches; tablet, 16x14x6 inches. Estimated weight, 315 lbs.

No. 61F384 Price, Acme Blue Dark Vein Marble. \$7.42

No. 61F385 Price, White Acme Rutland Italian Marble. \$9.07

This Modern Design at \$10.17 to \$38.85.



Delivered on cars at our Vermont works. Give us 4 to 6 weeks to finish, letter and ship.

Dimensions: Nos. 61F426 and 61F427. Total height, 28 inches. Base, 22x10x10 inches. Marker, 18x18x6 inches. Estimated weight, 465 lbs.

No. 61F426 Price, Acme Blue Dark Vein Marble. \$10.17

No. 61F427 Price, White Acme Rutland Italian Marble. \$11.81

Dimensions: Nos. 61F428 and 61F429. Total height, 3 feet. Base, 28x12x12 inches. Marker, 24x24x8 inches. Estimated weight, 990 lbs.

No. 61F428 Price, Acme Blue Dark Vein Marble. \$19.42

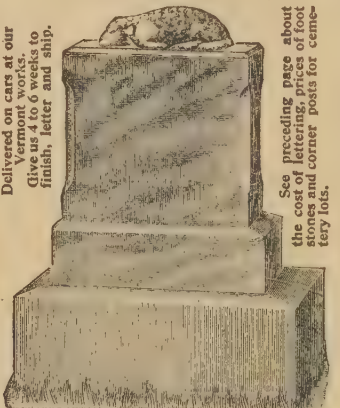
No. 61F429 Price, White Acme Rutland Italian Marble. \$24.15

Dimensions: Nos. 61F430 and 61F431. Total height, 42 inches. Base, 32x14x14 inches. Marker, 28x28x10 inches. Estimated weight, 1,525 lbs.

No. 61F430 Price, Acme Blue Dark Vein Marble. \$30.45

No. 61F431 Price, White Acme Rutland Italian Marble. \$38.85

This Beautiful Tombstone with Sleeping Lamb at \$10.45 and \$11.55.



Delivered on cars at our Vermont works. Give us 4 to 6 weeks to finish, letter and ship.

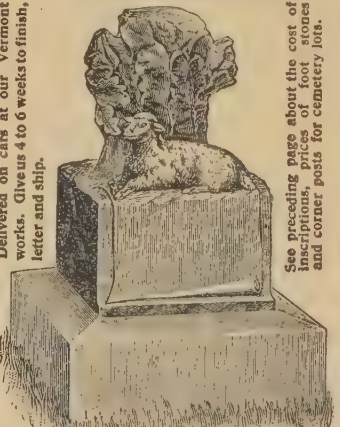
See preceding page about the cost of lettering, prices of foot stones and corner posts for cemetery lots.

Dimensions: Nos. 61F590 and 61F591. Total height, 26 inches. Bottom base, 18x10x8 inches. Upper base, 14x16x4 inches. Tablet, 14x16x4 inches. Estimated weight, 275 lbs.

No. 61F590 Price, Acme Blue Dark Vein Marble. \$10.45

No. 61F591 Price, White Acme Rutland Italian Marble. \$11.55

This Rustic Stump, Lamb and Inscription Scroll Design at \$17.32 and \$19.16.



Delivered on cars at our Vermont works. Give us 4 to 6 weeks to finish, letter and ship.

See preceding page about the cost of lettering, prices of foot stones and corner posts for cemetery lots.

Dimensions: Nos. 61F602 and 61F603. Total height, 22 inches. Bottom base, 14x16x6 inches. Upper block and stump, all one piece, 14x10x10 inches. Estimated weight, 265 lbs.

No. 61F602 Price, Acme Blue Dark Vein Marble. \$17.32

No. 61F603 Price, White Acme Rutland Italian Marble. \$19.16

This Elegant Monument at \$15.22 and Upward.



Delivered on cars at our Vermont works. Give us 4 to 6 weeks to finish, letter and ship.

See preceding page about the cost of lettering, prices of foot stones and corner posts for cemetery lots.

Dimensions: Nos. 61F502 and 61F503. Height over all, 38 inches. Bottom base, 24x14x10 inches. Upper base, 20x10x6 inches. Tablet, 24x16x6 inches. Estimated weight, 750 lbs.

No. 61F502 Price, Acme Blue Dark Vein Marble. \$15.22

No. 61F503 Price, White Acme Rutland Italian Marble. \$18.90

Dimensions: Nos. 61F504 and 61F505. Height over all, 44 inches. Bottom base, 26x14x10 inches. Upper base, 22x10x6 inches. Tablet, 28x18x6 inches. Estimated weight, 850 lbs.

No. 61F504 Price, Acme Blue Dark Vein Marble. \$18.37

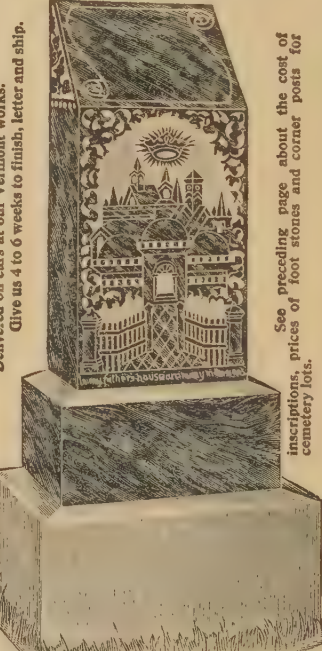
No. 61F505 Price, White Acme Rutland Italian Marble. \$22.93

Dimensions: Nos. 61F506 and 61F507. Height over all, 4 feet. Bottom base, 26x16x12 inches. Upper base, 22x12x8 inches. Tablet, 28x18x8 inches. Estimated weight, 1,290 lbs.

No. 61F506 Price, Acme Blue Dark Vein Marble. \$28.35

No. 61F507 Price, White Acme Rutland Italian Marble. \$35.17

Our Exquisite \$21.52 Monument.



Delivered on cars at our Vermont works. Give us 4 to 6 weeks to finish, letter and ship.

See preceding page about the cost of lettering, prices of foot stones and corner posts for cemetery lots.

We especially recommend this monument in the world's Best Acme Blue Dark Vein Marble, as the tracing of the design stands out in a bright, clear gray against the dark blue polished surface. The design is very desirable in White Acme Rutland Italian, but in the blue it shows up to much better advantage.

Dimensions: Nos. 61F518 and 61F519. Total height, 44 inches. Shaft, 26x14x8 inches. Upper base, 18x12x8 inches. Bottom base, 22x16x10 inches. Estimated weight, 950 lbs.

No. 61F518 Price, Acme Blue Dark Vein Marble. \$21.52

No. 61F519 Price, White Acme Rutland Italian Marble. \$27.03

Send for our beautifully illustrated Free Tombstone Catalogue showing some popular verse inscriptions; also colored illustrations of our celebrated marbles, lettered, showing the beautiful appearance of the finished lettered work.

Our Special \$18.90 "Gates Ajar" Monument.



Delivered on cars at our Vermont works. Give us 4 to 6 weeks to finish, letter and ship.

See preceding page about the cost of lettering, prices of foot stones and corner posts for cemetery lots.

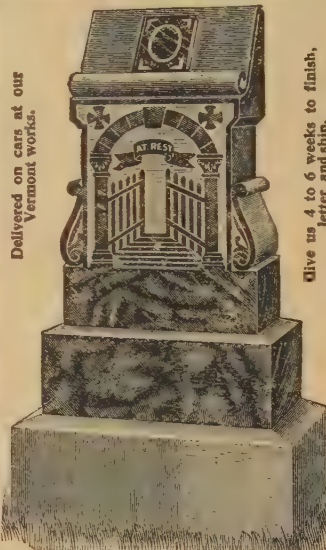
We especially recommend this beautiful design in our celebrated Acme Blue Dark Vein marble, as the white of the tracing stands out with startling distinctness against the beautiful dark surface of the polished marble.

Dimensions: Nos. 61F530 and 61F531. Total height, 40 inches. Bottom base, 22x12x10 inches. Upper base, 18x12x8 inches. Tablet, 22x14x8 inches. Estimated weight, 875 lbs.

No. 61F530 Price, Acme Blue Dark Vein Marble. \$18.90

No. 61F531 Price, White Acme Rutland Italian Marble. \$22.93

This Elaborate "Gates Ajar" Monument at \$25.20 is a Rare Value.



Delivered on cars at our Vermont works. Give us 4 to 6 weeks to finish, letter and ship.

See preceding page about the cost of lettering, prices of foot stones and corner posts for cemetery lots.

We recommend this design in Dark Vein instead of White Rutland Italian, as the full beauty of the tracing shows up more distinctly against the rich dark surface.

Dimensions: Nos. 61F542 and 61F543. Total height, 46 inches. Bottom base, 26x14x10 inches. Upper base, 22x10x6 inches. Tablet, 30x18x6 inches. Estimated weight, 875 lbs.

No. 61F542 Price, Acme Blue Dark Vein Marble. \$25.20

No. 61F543 Price, White Acme Rutland Italian Marble. \$30.03

Dimensions: Nos. 61F544 and 61F545. Total height, 52 inches. Bottom base, 30x18x12 inches. Upper base, 24x12x8 inches. Tablet, 32x20x8 inches. Estimated weight, 1,475 lbs.

No. 61F544 Price, Acme Blue Dark Vein Marble. \$39.38

No. 61F545 Price, White Acme Rutland Italian Marble. \$46.98

Dimensions: Nos. 61F546 and 61F547. Total height, 5 feet. Bottom base, 32x20x14 inches. Upper base, 26x14x10 inches. Tablet, 36x22x10 inches. Estimated weight, 2,075 lbs.

No. 61F546 Price, Acme Blue Dark Vein Marble. \$53.04

No. 61F547 Price, White Acme Rutland Italian Marble. \$64.26

See preceding page about cost of inscriptions, prices of foot stones and corner posts for cemetery lots.

See pages 1 and 2 for full particulars with reference to our new enlarged and most liberal Profit Sharing Plan.

Ladies' CONVINCER Patent Colt Blucher, \$2.65.



\$2.65

The very latest production in artistic boot making, is one here-with illustrated. We could say \$3.50 and still give most excellent value, but we promised ourselves that the CONVINCER would be put out at \$2.65—no higher—no less. The pattern is one of our own design and never before shown. Made of best Corona colt, with dull mat calf, lace stay and heel foxing, producing a striking contrast, and being a Goodyear welt, insures a foot fitting, comfort giving boot, which must be as pleasing to the wearer as it is handsome to others. **Sizes and half sizes, 2½ to 8. Widths, B, C, D, E and EE.** Don't fail to state size wanted. Weight, 27 ounces.

No. 15F6 Price, per pair... \$2.65
2 pairs for..... 5.00

Ladies' CONVINCER Kid Boot, \$2.65.



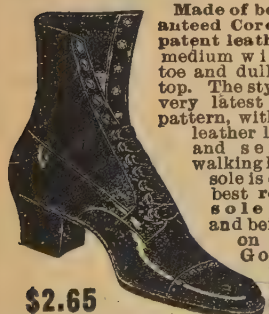
\$2.65

The handsomest pattern we have yet shown, combining the late high vamp, giving the high arch instep effect, with the patent colt tip and heel foxing. The upper stock is the finest mellow vici kid, while the sole is the very best rock oak, sewn on by hand, producing at once one of the most fashionable and comfortable light weight boots we have ever offered. Every pair stamped CONVINCER, which means a guaranteed \$3.50 value. **Sizes, 2½ to 8. Widths, C, D, E and EE.** Don't fail to state size wanted. Weight averages 25 ounces.

No. 15F7 Price, per pair... \$2.65
2 pairs for..... 5.00

Ladies' CONVINCER Patent Colt Blucher, \$2.65.

ANOTHER ONE OF OUR GREAT VALUES IN THE CONVINCER LINE, SUCH AS RETAILS FOR \$3.50.



\$2.65

Made of best guaranteed Corona colt patent leather, with medium width tip toe and dull box kid top. The style is the very latest Blucher pattern, with patent leather lace stay and sensible walking heel. The sole is cut from best rock oak sole leather, and being sewn on by the Goodyear welt process, insures a perfectly smooth insole and the most comfortable and serviceable patent shoe it is possible to make. This is the handsomest style we have seen and is extraordinary value. **Sizes and half sizes, 2½ to 8. Widths, C, D, E and EE.** Don't fail to state size wanted. Weight, 30 ounces.

No. 15F8 Price, per pair... \$2.65
2 pairs for..... 5.00

Ladies' CONVINCER Patent Colt Button, \$2.65.

There is nothing in ladies' foot-wear quite so snappy and thoroughly up to date, and so universally popular, as the boot herewith illustrated. This boot is made from the very best selection of patent



\$2.65

Ocorona colt—the most satisfactory bright leather ever tanned—is made over the fashionable university last, with tip toe and full Cuban heel. The top is of dull mat calf, fitted with dull buttons; black satin inside facing and custom outside back stay. The soles are of medium weight, cut from first quality white oak sole leather; Goodyear welt sewn, producing a flexible and perfectly smooth inner sole (no tacks or thread to hurt the foot). We guarantee the CONVINCER equal to shoes generally sold at \$3.50. **Sizes and half sizes, 2½ to 8. Widths, B, C, D, E and EE.** Don't fail to state size wanted. Weight averages 27 ounces.

No. 15F9 Price, per pair... \$2.65
2 pairs for..... 5.00

Ladies' Kid Vamp Blucher, \$2.49.



\$2.49

This is what our designer calls his masterpiece. He has produced a boot with a soft velvet kid vamp, insuring all the comfort found in the all kid shoe, with patent leather lace stay, patent heel foxing and dull calf top, making an entirely new and handsome boot, and a pattern never

before shown. Last is medium, soles slightly extended, genuine Goodyear sewn, flexible and cut of best oak leather. The shoe is fitted with Cuban heel, trimmed in the best manner throughout. **Sizes and half sizes, 2½ to 8. Widths, B, C, D, E and EE.** Don't fail to state size wanted. Weight, 26 ounces.

No. 15F10 Price, per pair... \$2.49

The "Wellesley" Blucher, for Swell Young Ladies, \$2.39.



\$2.39

A new college cut pattern of all high grade chrome patent leather. This is a decided dress shoe and an especial favorite with college girls, made up to meet the demand for a nobby but serviceable shoe and a stylish high heel. Outside back stay and pull strap combined and medium large eyelets; altogether a strikingly handsome shoe. **Sizes, 2½ to 8. Widths, B, C, D and E.** Don't fail to state size wanted. Weight average, 28 ounces.

No. 15F12 Price, per pair... \$2.39
2 pairs for..... 4.45

Ladies' CONVINCER Patent Colt Welt, \$2.65.



\$2.65

Another brand new pattern, the product of our own designer. You can buy shoes anywhere, but the exclusive up to date styles, the high standard of quality, and the foot fitting shape, are not to be had at anything like this price. The vamp stock is the best Corona patent colt, the coolest leather made, while the top is of dull box kid, rock oak soles, Goodyear sewn, insure flexibility, and the CONV. C.E.R. stamp on each pair guarantees the wear, workmanship and general high quality. The usual of any \$3.50 shoe, and many at even higher prices. **Sizes, 2½ to 8. Widths, C, D, E and EE.** Don't fail to state size wanted. Weight averages 28 ounces.

No. 15F14 Price, per pair... \$2.65
2 pairs for..... 5.00

Ladies' Cushion Sole Welt, \$2.69.



\$2.69

Made from velvet finished vici kid over a medium toe last, with Cuban heel and patent leather tip. This cushion insures ease in wearing and a soft warmth without overheating. A nice, well shaped military heel and oak sole made of Goodyear welt, makes it both easy and durable and as neat a shoe as can be offered.

Sizes, 2½ to 8. Widths, C, D, E and EE. Don't fail to state size wanted. Weight averages 28 ounces.
No. 15F15 Price, per pair... \$2.69
2 pairs for..... 5.07

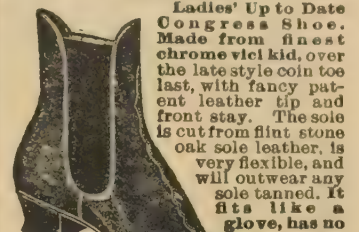
Ladies' CONVINCER High Cut Velour Calf, \$2.65.



\$2.65

We build this shoe of best velour calf, with extra heavy double sole, fit it with the latest style large eyelets, long back stay extending from heel to top of shoe, and the very newest Cuban heel. It is a genuine Goodyear welt, insuring a smooth inner sole, no tacks or thread to hurt the feet, and guaranteed to be equal in style, fit and wearing qualities to any \$3.50 shoe sold elsewhere. **Sizes and half sizes, 2½ to 8. Widths, C, D, E and EE.** Don't fail to state size wanted. Weight averages 32 ounces.
No. 15F16 Price, per pair... \$2.65
2 pairs for..... 5.00
For postage rate see page 10.

The Elite, \$1.89.



\$1.89

Ladies' Up to Date Congress Shoe. Made from finest chrome vici kid, over the late style coin toe last, with fancy patent leather tip and front stay. The sole is cut from flint stone oak sole leather, is very flexible, and will outwear any sole tanned. It fits like a glove, has no buttons or laces to annoy you, can be put on or taken off in an instant, is suitable for house or street wear, and is 50 percent cheaper than any similar shoe of the same quality. **Sizes and half sizes, 2½ to 8. Widths, D, E and EE.** Don't fail to state size wanted. Weight averages 32 ounces.

No. 15F18 Price, per pair... \$1.89
2 pairs for..... 3.55
For postage rate see page 10.

Ladies' Leather Lined Shoe, \$1.84.



\$1.84

Lined throughout with genuine kid, thereby producing a shoe which fits the foot just like a silk stocking. Has an especially prepared cushion cork inner sole, making a very comfortable shoe, and one which is much more flexible than we have ever been able to offer at this

price. The stock is a soft, plump vici kid, the style of last is a medium coin toe (not extreme), while the heel is a medium military style. **Sizes and half sizes, 2½ to 8. Widths, D, E and EE.** Don't fail to state size wanted. Weight averages 30 ounces.

No. 15F21 Price, per pair... \$1.84
2 pairs for..... 3.50
For postage rate see page 10.

Ladies' Dress Blucher, \$1.95.



\$1.95

This exclusive pattern is out from a very fine selection of Vici Kid, and is trimmed with a neatly perforated patent tip, also an extra long outside back stay of vici kid. This latter affords great protection to a fine shoe. It is made over a very stylish modern last, and is a most extraordinary value. **Sizes, 2½ to 8. Widths, C, D and E.** Don't fail to state size wanted. Weight, 26 ounces.

No. 15F23 Price, per pair... \$1.95
2 pairs for..... 3.75

Patent Colt High Stepper with Spanish Heel, \$2.00.

Made especially for ladies who have shapely high insteps and call for an extra high Spanish heel. It is a particularly stylish last, narrow toe and graceful arched lines. The vamp is a fine selection of chrome patent coltskin and the top of fine smooth finish, dull dongola; a light thin edge but a good durable sole. McKay sewed and very flexible in every way; a desirable shoe, and at least \$1.00 per pair less than the same value can be procured elsewhere. **Sizes, 2½ to 8. Widths, D, E and EE.** Don't fail to state size wanted. Weight averages 25 ounces.

No. 15F17 Price, per pair... \$2.00
2 pairs for.... 3.75

Ladies' Guaranteed Patent Colt, \$1.89.**\$1.89**

The vamp is made of guaranteed patent colt-skin, top of dull kid. This is the very newest design in a ladies' shoe. The vamp is cut in such a manner as to give the much desired effect of the arched instep. The soles are solid oak and quite flexible. The shoe carries the very latest style military heel and is a very desirable shoe for dress wear. Sizes and half sizes, 2½ to 8. Widths, D, E and EE. Don't fail to state size wanted. Weight averages about 25 ounces.

No. 15F25 Price, per pair.....\$1.89
2 pairs for..... 3.55

Hand Turned Dress Boot, \$2.25.**\$2.25**

A Ladies' Strictly Hand Sewed Turned Boot. Made from a very fine, velvet finished vici kid stock, over our New York last (which, by the way, is our newest production), with kid tip, medium opera heel and the latest full outside back stay; materials which enter into the construction of this shoe are strictly first class, including the best silk thread, fast color eyelets, genuine white oak sole leather. Sizes and half sizes, 2½ to 8. Widths, C, D, E and EE. Don't fail to state size wanted. Weight averages 23 ounces.

No. 15F26 Price, per pair.....\$2.25
2 pairs for..... 4.25
For postage rate see page 10.

Ladies' Fancy Vesting Top Lace, \$1.49.**\$1.49**

We make this shoe of a fine velvet finished vici kid stock with fancy, good wearing vesting top. Leather heel and foxed in an artistic design. This shoe is fitted with genuine oak soles which are very flexible. The inner sole and counter are absolutely all solid sole leather.

Sizes and half sizes, 2½ to 8. Widths, D, E and EE. Don't fail to state size wanted. Weight averages 25 ounces.

No. 15F28 Price, per pair.....\$1.49
2 pairs for..... 2.75
For postage rate see page 10.

Patent Colt Foxed Blucher, Goodyear Welt, \$2.29.**\$2.29**

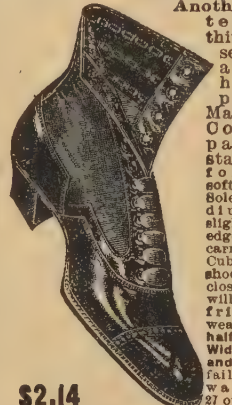
An extremely tasty and well made ladies' shoe out on the very latest college pattern from an extra good wearing chrome patent leather and smooth dull kid tops. Made Goodyear welt and extension sole, making it an easy walker and preventive against running over. A specially selected sole and Cuban heel and fitted with latest large eyelets. Sizes, 2½ to 8. Widths, C, D and E. Don't fail to state size wanted. Weight averages 27 ounces.

No. 15F29 Price, per pair.....\$2.29
2 pairs for..... 4.29

Gunmetal College Blucher, Goodyear Welt, \$2.19.**\$2.19**

This is one of the shoes most in demand today and is having an extraordinary run. It is made over an entirely new and handsome last and the large eyelets and gunmetal stock make it a swell shoe for ladies who want the very latest. There is no better wearing material than in the upper, and the soles are a fine selection and genuine Goodyear welt sewed. The heel is also right up to date and as a whole the shoe is a beauty. Sizes, 2½ to 7. Widths, C, D and E. Don't fail to state size wanted. Weight averages 28 ounces.

No. 15F30 Price, per pair.....\$2.19
2 pairs for..... 4.10

Ladies' Patent Colt Lace, \$2.14.**\$2.14**

Another new pattern. Something you don't see elsewhere and a very handsome production. Made of patent Corona colt, patent lace stay and heel foxing, and a soft, dull kid top. Sole is firm, of medium weight, slightly extended edges, and the last carries a medium Cuban heel. It is a shoe sold extremely close, but we know will make a firm friend of every wearer. Sizes and half sizes, 2½ to 8. Widths, C, D, E and EE. Don't fail to state size wanted. Weight, 27 ounces.

No. 15F31 Price, per pair.....\$2.14
2 pairs for..... 4.00

Ladies' Dry Sox Shoe, \$2.00.**\$2.00**

Made of the finest selection of velour calf on the latest college pattern, with extra large eyelets and long outside back stay and pull strap combined. A very artistically perforated tip and built especially with a view of keeping the feet dry and comfortable—a special design of last is used for this particular shoe; extension sole well selected stock and military heel. Sizes, 2½ to 7. Widths, C, D and E. Don't fail to state size wanted.

Weight averages 28 ounces.

No. 15F33 Price, per pair.....\$2.00
2 pairs for..... 3.75

Ladies' Swell Vici Blucher, \$2.29.**\$2.29**

This is a very neat and dressy shoe, made from an extra fine selection of vici kid with the patent tip and up to date military heel. No better wearing material can be used for a ladies' shoe than kid-skin, and when made over a stylish last and a well fitting pattern, as illustrated, it makes a very attractive shoe. It is a genuine Goodyear welt, with a medium weight flexible sole and is extraordinary value. Sizes, 2½ to 8. Widths, C, D and E. Don't fail to state size wanted. Weight averages 28 ounces.

No. 15F34 Price, per pair.....\$2.29
2 pairs for..... 4.29

Ladies' Patent Leather Blucher, \$2.04.**\$2.04**

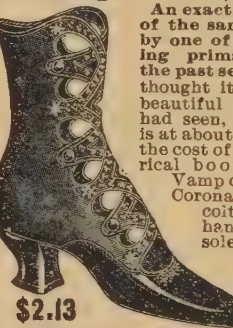
The Blucher style being all the rage this season, we have added this shoe made from a guaranteed patent leather colt, which is the most serviceable patent leather made. We fit this shoe with dull mat calf top, Cuban heel and good wearing soles of medium weight. The style of last is the latest, being a medium width toe, and the shoe is stylish enough and good enough to sell at a much higher price. Sizes and half sizes, 2½ to 8. Widths, D, E and EE. Don't fail to state size wanted. Weight, 28 ounces.

No. 15F35 Price, per pair.....\$2.04
2 pairs for..... 3.85

Ladies' Patent Colt Foxed Blucher, \$1.98.**\$1.98**

This illustration shows the new style of last which is very handsome and an A1 fitter. The vamps and perforated heel fox are chrome patent colt-skin and the top, also perforated, is a fine selection of dull mat kid. Extension soles of the best sole leather and a full Cuban heel, in every way a shoe that would ordinarily sell for \$2.75 to \$3.00, but the quantity we sell allows us to offer at the price we do. Sizes, 2½ to 7. Widths, C, D and E. Don't fail to state size wanted. Weight averages 28 ounces.

No. 15F36 Price, per pair.....\$1.98
2 pairs for..... 3.75

The Stage Favorite, \$2.13.**\$2.13**

An exact duplicate of the sandal worn by one of the leading prima donnas the past season. We thought it the most beautiful thing we had seen, so here it is at about one-third the cost of the theatrical boot makers. Vamp cut of best Corona patent colt, genuine hand turned sole, medium French heel, and handsome some-ly beaded cross straps. Top made of best box kid, producing a novelty for house, party or dancing, at a price within the reach of all. Sizes and half sizes, 2½ to 8. Widths, C, D, E and EE. Don't fail to state size wanted. Weight averages 19 ounces.

No. 15F37 Price, per pair.....\$2.13
2 pairs for..... 3.95

Ladies' Patent Leather Blucher Cloth Top, \$1.98.**\$1.98**

An especially dressy shoe for ladies at a price that puts it within reach of all. Made from a genuine chrome patent leather and an imported black and white check cloth top. A nice, medium weight of Union sole leather and full military heel. Sizes, 2½ to 7. Widths, D, E and EE. Don't fail to state size wanted. Weight averages 27 ounces.

No. 15F38 Price, per pair.....\$1.98
2 pairs for..... 3.73

Ladies' Fancy Scroll Lace, \$2.00.**\$2.00**

Patent leathers have become so popular that we have, in the boot herewith, illustrated, combined the patent leather with a fine selection of vici kid. This shoe is made with a light, flexible sole, fitted with latest Cuban heel, outside custom backstay, perfectly smooth inner sole, and while it is more comfortable to the wearer than the all patent leather shoe, it is also one of the handsomest styles we have ever seen. Sizes and half sizes, 2½ to 8. Widths, C, D, E and EE. Don't fail to state size wanted. Weight averages 27 ounces.

No. 15F41 Price, per pair.....\$2.00
2 pairs for..... 3.75

Ladies' Goodyear Welt Lace, \$2.10.**\$2.10**

This shoe is a genuine Goodyear welt vici kid, made over our handsome Beal last, fitted with genuine patent calf tip and the latest military heel. Being a genuine Goodyear welt shoe, the wearer is insured a perfectly smooth inner sole, no tacks or thread to hurt the foot. A special value and warranted. Sizes and half sizes, 2½ to 8. Widths, D, E and EE. Don't fail to state size wanted. Weight averages 26 ounces.

No. 15F45 Price, per pair.....\$2.10
2 pairs for..... 3.95

Ladies' Box Calf, Goodyear Welt Lace, \$2.23.**\$2.23**

Box calf stock is especially desirable from the fact that it can be polished by simply applying patent leather paste and rubbing with flannel cloth. In this, our highest grade Goodyear welt box calf shoe, we use only the very best materials throughout. The stock is medium weight, as easy as kid, and twice as durable. Sizes and half sizes, 2½ to 8. Widths, C, D, E and EE. Don't fail to state size wanted. Weight averages 33 ounces.

No. 15F47 Price, per pair.....\$2.23
2 pairs for..... 4.20

Ladies' Seamless Comfort Shoe, \$2.25.**\$2.25**

This shoe is made over a brand new seamless pattern, one that gives all the style in ordinary shoe and at the same time has no seams to hurt the instep. Made with fashionable half diamond tip, half double sole, stylish patent leather inlaid top lace stay, absolutely all solid sole leather counter and inner sole, the up to date military heel, producing a very beautiful shoe as well as more comfort than we have ever found in a ladies' top shoe. Sizes, 2½ to 8. Widths, D, E and EE. Don't fail to state size wanted. Average weight, 26 ounces.

No. 15F48 Price, per pair.....\$2.25
2 pairs for..... 4.25

A Page of Exquisite Footwear

THE illustrations on this page represent a grade of shoes never before furnished by a mail order house, as they are of the most exclusive styles, usually found only in the high class stores on 5th Avenue, upper New York. Comment on the wearing and fitting qualities of such shoes is unnecessary, so we describe in short below each illustration what the material is and the sizes and widths we carry. They are all genuine bench made, hand sewed welts.

BE SURE TO STATE SIZE AND WIDTH OF EACH PAIR ORDERED.



LADIES' BUTTON.

VAMP—Patent Coltskin. TOP—Glove Calf.
SIZES—2½ to 7. WIDTHS—B, C, D, E.
WEIGHT—27 ounces.
No. 15F147 Price, per pair.....\$3.50
Don't fail to state size wanted.



LADIES' BLUCHER.

VAMP—Patent Coltskin. TOP—Glove Calfskin.
SIZES—2½ to 7. WIDTHS—B, C, D, E.
WEIGHT—27 ounces.
No. 15F150 Price, per pair.....\$3.50
Don't fail to state size wanted.



LADIES' BUTTON.

Gun Metal Calfskin. SIZES—2½ to 8.
WIDTHS—B, C, D, E. WEIGHT—30 ounces.
No. 15F130 Price, per pair.....\$2.98
Don't fail to state size wanted.



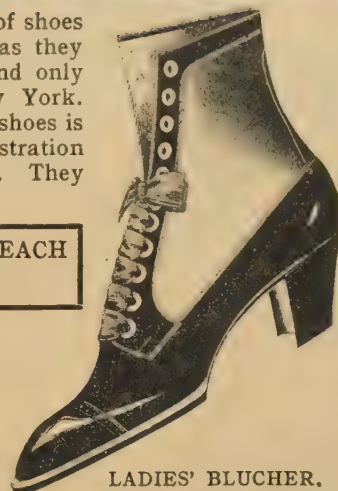
LADIES' BUTTON.

VAMP—Patent Coltskin. TOP—Glove Calf.
SIZES—2½ to 7. WIDTHS—B, C, D, E.
WEIGHT—27 ounces.
No. 15F149 Price, per pair.....\$3.50
Don't fail to state size wanted.



MEN'S CONGRESS BLUCHER.

Men's Patented Congress Leather Blucher.
Lacing up front to height of regular Oxford, then a goring point above. Easy to get into, most comfortable when on and very stylish.
VAMP, TIP AND HEEL FOX—Corona Patent Colt.
TOP—Glove Calf. SIZES—5 to 11
WIDTHS—B, C, D, E. WEIGHT—39 ounces.
No. 15F751 Price, per pair.....\$3.50
Don't fail to state size wanted.



LADIES' BLUCHER.

VAMP, TIP AND LACE STAY—Patent Colt.
TOP—Glove Calf. SIZES—2½ to 8.
WIDTHS—B, C, D, E. WEIGHT—27 ounces.
No. 15F148 Price, per pair.....\$3.50
Don't fail to state size wanted.



LADIES' DRESS BLUCHER.

VAMP—Patent Eclipse Coltskin.
TOP—Mat Calf. SIZES—2½ to 7.
WIDTHS—A, B, C, D, E. WEIGHT—27 ounces.
No. 15F151 Price, per pair.....\$3.50
Don't fail to state size wanted.

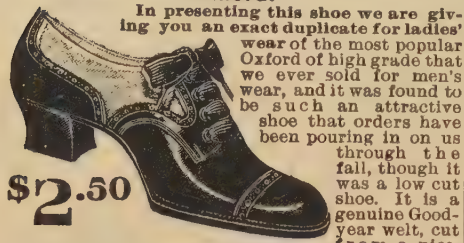


LADIES' PERFORATED BLUCHER.

VAMP, TIP, HEEL FOX AND LACE STAY—
Perforated Patent Colt.
TOP—Glove Calf. SIZES—2½ to 8.
WIDTHS—B, C, D, E. WEIGHT—33 ounces.
No. 15F131 Price, per pair.....\$2.98
Don't fail to state size wanted.

TAN SHOES.

Ladies' Haired Calf Top Blucher Oxford.



\$2.50

In presenting this shoe we are giving you an exact duplicate for ladies' wear of the most popular Oxford of high grade that we ever sold for men's wear, and it was found to be such an attractive shoe that orders have been pouring in on us through the fall, though it was a low cut shoe. It is a genuine Good-year welt, cut from a nice, fine and light selection of coltskin, and made throughout as a bench made shoe. We are able to offer this shoe at the price we do by having made our contracts before the price on the haired calf had gone up so extremely high as it is now. Sizes, 2½ to 7. Widths, B, C, D and E. Don't fail to state size wanted. Weight, 20 ounces.

No. 15F4002 Price, per pair.....\$2.50

Our Bernice.

This is an entirely new design, is made up as a specialty for those who wear the very latest styles. The upper stock is a fine patent coltskin, vamp and heel fox and trimmings with a vicl kid quarter of a rich chocolate shade. This shoe is made light and flexible, has an ordinary



\$2.15

turn, and is particularly a dressy shoe for summer wear. Sizes, 2½ to 8. Widths, B, C, D and E. Don't fail to state size wanted. Weight, 18 ounces.

No. 15F4004 Price, per pair.....\$2.15

Our Alexandria.

A very elegant and novel design in a high grade ladies' patent colt turned Oxford. Cut from a very tasty and artistic pattern and made as a summer specialty with a chocolate kid collar and lace stay, which give the shoe a very light and airy effect.



\$1.50

It is strictly hand turned shoe, and of a grade that should call for considerably more money than we ask for it. Sizes, 2½ to 8. Widths, B, C, D and E. Don't fail to state size wanted. Weight, 18 ounces.

No. 15F4006 Price, per pair.....\$1.50

A Specially Dressy Oxford.

Made of a choice selection of fine light weight patent coltskin with a collar and lace stay of tan vicl kid. This is a turned shoe, made up without a tip, which is the style specially used for evening wear, and is made with great durability, so that it will stand regular



\$1.65

everyday wear just as well as heavier looking shoes. It is high grade in every particular, both material and workmanship, and quoted from 50 cents to \$1.00 a pair less than your dealer would be able to supply such a shoe. Sizes, 2½ to 8. Widths, B, C, D and E. Don't fail to state size wanted. Weight, 18 ounces.

No. 15F4008 Price, per pair.....\$1.65

Fur Trimmed Felt Juliette, \$0.98.

This very stylish felt Juliette has a neat beaded bow and is trimmed with an A1 grade of fur. It also has leather sole and low heel. It is very attractive and a most comfortable house shoe. Made in brown felt with black fur. Sizes, 2½ to 8. Widths, full. Don't fail to state size wanted. Weight, averages, 20 ounces.



98¢

No. 15F4012 Price, per pair.....\$0.98

Vicl Novelty Oxford.



\$1.05

A very neat and attractive vicl kid Oxford, with patent tip and chocolate colored quarter also of vicl kid. The illustration shows a most unique pattern and the shoe altogether is specially made with a view to its lightness and durability, yet a very smart dress shoe. Sizes, 2½ to 8. Widths, C, D and E. Don't fail to state size wanted. Weight, 17 ounces.

No. 15F4021 Price, per pair.....\$1.05

Ladies' Tan Calf Leader.



\$1.15

Tan Russian calf, Blucher cut Oxford, big eyelets and big laces, half double sole, fair stitched, and sole leather counter and insole. A ridiculous price for a shoe built for wear. Sizes, 2½ to 8. Widths, D, E and EE. Don't fail to state size wanted. Weight averages 24 ounces.

No. 15F4028 Price, per pair.....\$1.15

Women's Tan Goat Oxford.

Women's tan colored India goat Oxford, velvet inserted lace stay, half double sole, fair stitched, guaranteed counter and insole. Unheard of price, but serviceable. Sizes, 2½ to 8. Widths full. Don't fail to state size wanted. Weight, 25 ounces.



85¢

No. 15F4039 Price, per pair.....\$0.85

Suede Top Blucher.



\$2.35

A very elegant and dressy shoe for ladies, the vamp heel, fox and lower trimmings being cut from a fine selection of light weight patent coltskin, and the quarters from a very high grade suede tan color kidskin, with a patent back stay to protect the top from showing the wear from the skirts. Very few retail stores would dare to carry so exclusive a style as this, and those who do would have to get at least \$1.00 more than we ask for it. This is a nice flexible shoe and especially adapted for those who do not care to wear an Oxford during the summer months. Sizes, 2½ to 8. Widths, B, C, D and E. Don't fail to state size wanted. Weight, 24 ounces.

No. 15F4043 Price, per pair.....\$2.35

Misses' and Children's Tan Russela Calf Blucher Oxfords, \$1.00 and \$0.80.

The latest style is the Blucher cut, ribbon tie, herewith illustrated. Best Russia calf stock is used, half double sole, fair stitched, low heel, large eyelets and wide lace. The counter and insole are of solid leather and nothing has been left undone that would help to make a stylish, durable Oxford. Widths, D, E and EE. Don't fail to state size wanted. Weight varies according to size.



No. 15F4065 Misses' sizes, 8 to 2. Price, per pair.....\$1.00
No. 15F4067 Children's sizes, 5 to 8. Price, per pair.....\$0.80

Ladies' Fancy Patent Chocolate Top Blucher.

This is a very neat and tasty combination the chocolate vicl top being a nice relief from the regulation black. The vamp, heel foxing and lace stay are cut from the best grade of chrome tanned patent leather. It is made over a very shapely last and has first quality sole and Cuban heel. Sizes, 2½ to 8. Widths, D, E, and EE. Don't fail to state size wanted. Weight, 28 ounces.



\$1.85

No. 15F4048 Price, per pair.....\$1.85
3 pairs for... 5.25

Ladies' Haired Calf U.C. Top Oxford Boot.

Judging by the great demand among the men for a shoe made like this and also by the immense satisfaction it has given, there is no doubt of its being popular with the ladies. The finer selections of the haired calfskins are reserved for ladies' shoes and these with a medium weight of choice patent colt make a most desirable shoe and at a price that is ridiculously low. Sizes, 2½ to 8. Widths, C, D, E, and EE. Don't fail to state size wanted. Weight, 28 ounces.



\$1.95

No. 15F4049 Price, per pair, \$1.95
3 pairs for... 5.40

Ladies' Tan Kid Lace \$1.35.

A good, durable, tan colored kid lace, flexible sole, medium heel, perforated tip and guaranteed leather counter and insole. Sizes, 2½ to 8. Widths D, E and EE. Don't fail to state size wanted. Weight averages 23 ounces.



\$1.35

No. 15F4056 Price, per pair.....\$1.35
For postage rate see page 10.

Misses' and Children's Tan Kid Lace, \$0.79, \$0.69, \$0.61.

A good, substantial tan colored lace shoe, half double sole, fair stitched, low heel, sole leather counter and insole, and in every respect durable. Widths, full. Weight varies according to size. Don't fail to state size wanted.



No. 15F4060 Misses' sizes, 1½ to 2. Price, per pair.....\$0.79
No. 15F4061 Children's sizes, 8½ to 11. Price, per pair.....\$0.69
No. 15F4062 Children's sizes, 5 to 8. Price, per pair.....\$0.61

For postage rate see page 10.

A New Soft Sole, \$0.30.



Patent leather vamp, heel foxing and lace stay, imported figured velvet top, soft sole. The handsomest thing we have seen. Sizes, 1 to 4. Don't fail to state size wanted. Weight, 4 ounces. No. 15F583 Price, per pair...\$0.30 3 pairs for.....\$4

Infants' Inlaid Patent Leather Sandal, Soft Sole, \$0.35.



Made of patent leather, handsomely inlaid with gold tinsel cloth, fancy bow and buckle. The prettiest soft sole shoe ever made. Sizes, 1 to 4. Don't fail to state size wanted. No. 15F585 Price, per pair...\$0.35 3 pairs for.....1.00

Infants' Soft Sole Tan, \$0.17.



This shoe is made from a choice selection of genuine kid, fancy stitched, has kid sole. Cut very full so you will have no trouble to put them on. Color, tan. Sizes, 1, 2, 3 and 4. Don't fail to state size wanted. Weight, 4 ounces. No. 15F588 Price, per pair...\$0.17 3 pairs for.....\$47

Little Pets, Blucher Style. Three Pairs for \$0.98.



Just like mamma's in style. Nothing too good or too stylish for the sweet little babies. These little shoes are made first quality throughout, of best patent leather, best kid tops in blue, white and pink, latest style Blucher pattern and packed three pairs assorted to the box. Sizes, 1 to 4. Don't fail to state size wanted. Weight, per box, 9 ounces. No. 15F589 Price, 3 pairs...\$0.98 Per dozen pairs... 3.75

Infants' Fancy Patent Leather Sandals, \$0.35.

Pink, White or Blue Tops.



Nothing is too good for the baby. This sandal is made in black patent leather, having the soft sole, three straps and buckle ornament at instep. Such shoes usually bring from 50 to 75 cents per pair. Sizes, 1 to 4. Don't fail to state size and color wanted. Weight, 4 ounces. No. 15F590 Price, per pair...\$0.35 3 pairs for.....1.00

Infants' Wool Lined Tan Moccasins, \$0.15.



Just the thing for the baby. Made of soft leather, elder-down lined, well made, nicely stitched and a good fitter. Easy to put on. Sizes, 1 to 4. Don't fail to state size wanted. Weight, 2 ounces. No. 15F592 Price, per pair...\$0.15 3 pairs for.....\$42

Infants' Patent Leather Lace, \$0.36.



We herewith illustrate our Infants' Patent Leather, Soft Sole Lace Shoe. Made with fancy pink silk top and patent scroll heel foxing. Sizes, 1, 2, 3 and 4. Full widths only. Don't fail to state size wanted. Weight, 7 ounces. No. 15F593 Price, per pair...\$0.36 3 pairs for.....1.00

A Treat for Baby—Three Pairs, Assorted, for \$0.97.



The handsomest little shoes we have ever seen and the best quality. We quote elsewhere the ordinary kind, 3 pairs for 60 cents. Patent leather, with pink, white and blue kid, fancy stitched tops and soft soles. A splendid present for baby, as the assortment of colors goes nicely with dresses of colors to match. We pack these shoes three pairs to the box, any size, and though they are 35-cent shoes we sell three pairs for \$0.97. Sizes, 1 to 4. Don't fail to state size and color wanted. Weight, 4 ounces. No. 15F595 Price, three pairs for...\$0.97 No. 15F595½ Price, per single pair...\$35 No. 15F596 Job lot, black top. Price, per pair...\$21

Infants' Soft Sole Lace, Red, Tan or Black, \$0.16.



Infants' Lamb Lace, black, tan or red, made with soft sole; equal to those usually sold at double our price. Sizes, 1, 2, 3 and 4. No half sizes. Don't fail to state size and color wanted. Weight, 6 ounces. No. 15F597 Price, per pair...\$0.16 3 pairs for.....\$42

Infants' Moccasins, \$0.08.



Infants' Lamb Moccasins, tan color only. We do not exchange these moccasins, as the profit will not admit of it. Sizes, 1, 2, 3 and 4. Don't fail to state size wanted. Weight, 3 ounces. No. 15F598 Price, per pair...\$0.08 3 pairs for.....\$21

Infants' Felt Mulliflers, \$0.35.



This mullifler is made of a fine quality red felt trimmed with white fur. This is one of the neatest shoes for baby that can be desired. Sizes, 1, 2, 3 and 4. Don't fail to state size wanted. Average weight, about 5 ounces. No. 15F599 Price, per pair...\$0.35 3 pairs for.....1.00

Infants' Red Felt Lace, \$0.65 and \$0.50. LEATHER SOLE.



Infants' Fine Beaver Red Felt Lace is made up in the very best manner possible, and equal to any infants' felt shoe ever placed on the market. We carry this shoe in sizes 5 to 8, with a very slight half spring heel, while the sizes, 3 to 6, are made with no heel. Widths, full. Don't fail to state size wanted. Average weight about 10 ounces. No. 15F645 Spring Heel. Sizes, 5 to 8. Price, 3 pairs for \$1.30; per pair...\$0.65 No. 15F646 No heel. Sizes, 2 to 5. Price, 3 pairs for \$1.37; per pair...\$0.50

FELT SHOES BELOW WHOLESALE.

Men's High Cut Wool Sheep Lined Lace, \$2.19.



This shoe is made with extra heavy vamp, very heavy sole, extra high cut, fitted with full bellows tongue, and to make it extra warm it is lined throughout with wool sheep. It is fitted with outside back stay and is an exceptional value. Sizes, 6 to 12. No half sizes. Widths, full. Don't fail to state size wanted. Weight averages 47 ounces. No. 15F600 Price, per pair...\$2.19 3 pairs for.....6.10

Men's Kangaroo Kip Plush Lined Blucher, \$2.00.



This shoe is cut from the best grade of kangaroo kip and is plush lined throughout. It is made on the Blucher pattern with neatly perforated tip and quilted top, has full double soles of good slaughter sole leather and solid counter and inner soles. Made on a roomy last so it can be worn with comfort over heavy socks. We guarantee them to give more service than any regular shoe, costing \$1.00 a pair more than we ask. Sizes, 6 to 12. No half sizes; full widths only. Don't fail to state size wanted. Weight, 44 ounces. No. 15F601 Price, per pair...\$2.00 3 pairs for... 5.75

Men's High Cut Felt Bluchers, Fine Quality, \$2.10.



This Blucher is made from a good quality of felt, cut 10½ inches high, fitted with large black eyelets, wide felt tongue and is felt lined throughout. We make this Blucher with vic kid tip, heavy leather sole and fitted with a rubber heel of good quality. This is a shoe handsome in appearance and at the same time very warm and comfortable. Sizes, 6 to 11. No half sizes. Widths, full. Don't fail to state size wanted. Weight averages 50 ounces. No. 15F602 Price, per pair...\$2.10 3 pairs for.....6.00

WE ARE AFTER
FOUR MILLION DOLLARS
IN SHOE BUSINESS THIS YEAR

MOST OF OUR SHOES ARE
EXCLUSIVE PATTERNS

More value than you can
obtain elsewhere.

Kangaroo Grain, Cut 12 Inches High, Two-Buckle Felt Bootee, \$2.40.



This is an entirely new and compound method of making a felt shoe, as the leather shoe is made over an entirely seamless felt bal, so there is no seam inside of the shoe, but just soled, felt throughout. The vamp is the very best selection of kangaroo grain and the full double soles and heels are slaughter leather, hemlock tannage; for a durable, warm, high cut shoe, this is certainly the best we know how to make, and is worth easily \$1.50 to \$2.00 more than we ask for it. Sizes, 6 to 12. No half sizes; full widths only. Don't fail to state size wanted. Weight, 60 ounces. No. 15F603 Price, per pair...\$2.40 3 pairs for.....6.85

Men's All Felt, 9-Inch High Cut Bal, \$1.29.



This is a seamless, all felt, high cut shoe, with the sole and heel sewed on, without having any seam whatever inside of the shoe. Can be worn with or without rubbers and is something quite new and very good in the felt shoe line. Sizes, 6 to 12. Full widths only. Be sure to state size wanted. Weight, 48 ounces. No. 15F604 Price, per pair...\$1.29 3 pairs for.....3.60

Men's Plush Lined, \$2.19.



This shoe is cut extra high, has heavy oak soles, solid sole leather counter and inner sole, wearproof calf foxing and tip, genuine don-gola quilted top with full bellows tongue, and is lined with heavy plush to the top. We couldn't build a higher grade, more durable, warm lined shoe at any price. Sizes, 6 to 12. No half sizes. Widths full. Don't fail to give size wanted. Weight, 48 ounces. No. 15F605 Price, per pair...\$2.19 3 pairs for.....6.25

Ladies' High Cut Felt Lace, \$1.25.

Made of excellent quality of fine serviceable felt. Cut extra high. The sole is solid oak leather. Low, broad, comfortable heel, extra felt lining, and heavy felt cushion insole. Back stay and inside trimming of leather. We are offering it at a price much below any wholesaler in the country.

\$1.25

Average weight, about 27 ounces.

No. 15F606 Price, per pair... \$1.25

3 pairs for... 3.50

Men's All Felt Lace, \$0.69.

Made with a single seam up front of good quality felt in the upper and extra weight and quality in sole and heel. A light, yet warm winter shoe. Full sizes only, 6 to 12. Don't fail to state

\$0.69

size wanted. Weight, 24 ounces.

No. 15F608 Price, per pair... \$0.69

3 pairs for... 1.95

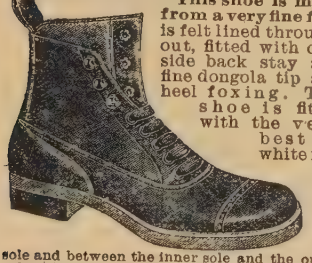
Men's All Felt Lace, \$1.00.

Men's extra heavy 36-ounce felt lace, made with heavy felt sole and heel and designed especially to wear inside of arctics or as a comfortable house shoe. Sizes, 6 to 12; no half sizes. Don't fail to state size

wanted. Weight averages 25 ounces.

No. 15F609 Price, per pair... \$1.00

3 pairs for... 2.85

Men's Fine Felt Lace, \$1.50.

This shoe is made from a very fine felt, is felt lined throughout, fitted with outside back stay and fine dongola tip and heel foxing. This shoe is fitted with the very best of white felt

sole and between the inner sole and the outer sole is fitted a full rubber sole of extraordinary value. Sizes, 6 to 12; no half sizes. Widths, full. Don't fail to state size wanted. Weight averages 34 ounces.

No. 15F610 Price, per pair... \$1.50

3 pairs for... 4.25

Men's Extra High Front Slipper, \$0.85.**LEATHER SOLE.**

This is made from a fine quality of felt and is felt lined throughout. Has a good flexible harness leather sole and made with great care for

\$0.85

both comfort and durability. Sizes, 6 to 12; no half sizes. Don't fail to state size wanted. Weight, 18 ounces.

No. 15F611 Price, per pair... \$0.85

3 pairs for... 2.35

Men's Hand Sewed Felt Slippers, \$0.75.

Made from a fine beaver felt, all wool, with a felt sole sewed on by hand, and a

\$0.75

leather outer sole made from harness leather. The outer sole is sewed on by hand, making it very flexible and easy. Men's sizes, 6 to 12. Don't fail to state size wanted. Weight, about 20 ounces.

No. 15F612 Price, per pair... \$0.75

3 pairs for... 2.15

Ladies' High Cut Felt Top Lace, \$1.39.

Made over a comfortable full fitting last and cut from a nice plump weight vici kid with patent leather tip. Good solid sole and low heels. Fleece lined throughout. A foot warmer in the coldest weather and especially adapted for good service. Sizes, 2½ to 8. No half sizes. Full widths only. Don't fail to state size wanted.

\$1.39

Weight, 35 ounces.

No. 15F613 Price, per pair... \$1.39

3 pairs for... 3.75

Men's Kangaroo Grain High Cut, \$2.50.**PLUSH LINED BLUCHER.**

A 10-inch high cut of the best kangaroo grain and lined throughout with a fine quality of serviceable plush, seam front making tongue and vamp all one piece so no seams cross the foot. Good full weight of choice slaughter sole leather and one-inch heel. Klondike size of Sunburst eyelets and extra heavy laces. An

\$2.50

ideal winter shoe for brakemen, motor-men or policemen, full of wear and warmth. Sizes, 6 to 12; widths, full. Don't fail to state size wanted. Weight, 40 ounces.

No. 15F614 Price, per pair, \$2.50

Ladies' Blue Beaver Slippers, \$0.80.

This slipper is made for service from best blue beaver (which is common felt), which is unequalled for wear. Made over a

\$0.80

big roomy last, side patch and tip all one piece making a vamp of vici kid, and fitted with best oak sole leather counter, inner sole and outer sole. Couldn't make a more durable slipper at any price. Sizes and half sizes, 2½ to 8. Widths, full. Don't fail to state size wanted. Weight, 25 ounces.

No. 15F615 Price, per pair... \$0.80

3 pairs for... 2.25

Ladies' Vici Kid Fleece Lined Nullifier, \$1.39.

This shoe is cut from a good selection of smooth kid and made over a good fitting last. It has a patent leather tip and is fleece lined throughout. Trimmed with black fur and has a good substantial sole and military heel making a very desirable house shoe and useful for short outdoor trips in winter

\$1.39

time. Sizes, 2½ to 8. Full widths only. Don't fail to state size wanted. Weight, 22 ounces.

No. 15F616 Price, per pair... \$1.39

3 pairs for... 3.75

Men's All Felt Slippers, \$0.49.

Cut from 36-ounce felt, unlined. Felt soles, no heels. In every way a most desirable

\$0.49

able and durable house slipper for winter use. Sizes, 6 to 11. Widths, full. Don't fail to state size wanted. Weight, 18 ounces.

No. 15F617 Price, per pair... \$0.49

3 pairs for... 1.25

Ladies' Novelty Nullifier, \$1.09

Fine velvet finished dongola vamp, patent leather tip, medium heel and felt quarter. Trimmed in a fancy design. Beaded on blue felt and a shield of tan leather. Fleece lined throughout. The best nullifier we carry and equal to the usual \$1.75 kind.

\$1.09

Sizes and half sizes, 2½ to 8. Widths, full. Don't fail to state size wanted. Weight, 21 ounces.

No. 15F619 Price, per pair... \$1.09

3 pairs for... 2.95

Ladies' Felt Lace Leather Sole, \$0.53.

This shoe is made of a good grade of felt, reinforced with dongola side patchings, leather sole and heel and warm lined throughout.

A shoe which we have never before

been able to offer under 60 cents. Sizes, 3 to 8. No half sizes. Widths, extra full. Don't fail to state size wanted. Weight, 27 ounces.

No. 15F620 Price, per pair... \$0.53

3 pairs for... 1.45

Ladies' Nullifier, \$0.80.

Fine soft cabaretta vamp, patent tip, felt quarter and beaded front with fur trimming. A nice house shoe and extraordinary value. Sizes and half sizes, 2½ to 8. Widths, full. Don't fail to state size wanted. Weight, 25 ounces.

\$0.80

No. 15F622 Price, per pair... \$0.80

3 pairs for... 2.25

The DOLGEVILLE FELT Shoe Co. Nullifier, \$0.69.

In offering our lady customers this nullifier, made by the Dolgeville Co., of Dolgeville, N. Y., at the price we do, we are placing before them a bargain never before attempted by anyone in the shoe business. This is the genuine article, every pair bearing the

\$0.69

maker's name stamped on the sole and it is not necessary for us to tell you that "Dolgeville" on a felt shoe means only the very best quality. Sizes, 2½ to 8. Widths, D, E and EE. Don't fail to state size wanted. Weight, 27 ounces.

No. 15F623 Price, per pair... \$0.69

3 pairs for... 1.95

Ladies' Patent Vamp Dress Nullifiers, \$1.15.

This is the handsomest, warm lined nullifier that we have ever quoted. The vamp of this shoe is made of patent leather, cut extra

\$1.15

high, is warm lined throughout, trimmed with fur, the front is ornamented with a handsome design of headwork. Sizes, 2½ to 8. Widths, D, E and EE. Don't fail to state size wanted. Average weight, about 27 ounces.

No. 15F625 Price, per pair... \$1.15

3 pairs for... 3.25

Women's Dongola Vamp Felt Nullifiers, \$1.00.

The vamp is made of fine soft dongola, patent tip neatly stitched on an artistic open work design. Is warm lined

\$1.00

throughout, with heavy black felt top. Ornamented with cut steel bead work and trimmed with fur. The soles are oak leather, hand turned and very flexible. Low style medium heel; combining style, warmth, service and comfort. Sizes, 2½ to 6. Widths, full. Don't fail to state size wanted. Average weight, 26 ounces.

No. 15F627 Price, per pair... \$1.00

3 pairs for... 2.95

Ladies' Nullifiers, Figured Velvet, \$0.75.

IMPORTED FIGURED VELVET. Sole is of good quality, serviceable counter, low sensible heel, fur bound, full fleece lined and a world beater for the money. Sizes and half sizes, 2½ to 8. Widths, full. Don't fail to state size wanted. Weight, 25 ounces.

\$0.75

No. 15F628 Price, per pair... \$0.75

3 pairs for... 2.09

Ladies' Warm Nullifier, \$1.00.

Made with fine and silky kid vamp, cut and stitched in artistic open work design. The top is dark red velvet cut extra high and trimmed with fine quality black fur. The soles are oak leather, hand turned and very flexible. This slipper is fleece lined throughout, and is very

\$1.00

pretty and comfortable for house wear. Sizes, 2½ to 8. Widths, D, E and EE. Don't fail to state size wanted. Average weight, about 27 ounces.

No. 15F629 Price, per pair... \$1.00

3 pairs for... 2.95

INFANTS' HOSIERY.

INFANTS' SCALE OF SIZES.

Size of Shoe....	1	2-3	4	5	6-7
Size of Hosiery....	4	4 1/2	5	5 1/2	6

Infants' Cotton Hosiery.



No. 16F2710
Infants' Ribbed
Fast Black Cotton
Hose. Fine
soft finish, close
knit and full
seamless. Sizes,
4, 5, 5 1/2 and 6.
Don't forget to
give size wanted.
Price, per pr., 9c
8 pairs for.....25c
If by mail, postage
extra, per
pair, 1 cent.

Fine Cotton Hose, 11c.

Infants' Fine Ribbed
Cotton Hose, made
of fine yarn with fashion-
able feet. One of our
strongest values.

No. 16F2711 Black.
No. 16F2712 Blue.
No. 16F2715 Pink.
No. 16F2717 Tan.
No. 16F2718 White.
Sizes, 4, 5, 5 1/2 and 6. Don't
forget to give size wanted.
Price, per pair.....11c
8 pairs for.....31c
If by mail, postage extra,
per pair, 1 cent.

Infants' Mercerized Hosiery at 17c per Pair.

Infants' Fine Mercerized
Cotton Hose, fine ribbed legs,
perfectly shaped feet. The
mercerized process is that of making
a fine Egyptian cotton yarn feel like
silk; look like silk and will wear
better. An especially fine number.

No. 16F2719 Black.
No. 16F2720 Blue.
No. 16F2721 Pink.
No. 16F2722 White.
No. 16F2723 Red.
Sizes, 4, 5, 5 1/2 and 6. Don't
forget to give size wanted.
Price, per pair.....17c
8 pairs for.....49c
If by mail, postage extra,
per pair, 2 cents.

Infants' Lace Effect Stockings.

Infants' Fine Cotton Stock-
ings, in new style; drop stitch
lace effect; made of smooth,
soft, clean yarn.

No. 16F2724 Black.
No. 16F2725 Tan.
No. 16F2726 White.
No. 16F2727 Blue.
No. 16F2728 Pink.
Sizes, 4, 5, 5 1/2 and 6. Don't forget
to give size wanted. Price, per pair, 11c
3 pairs for.....31c
By mail, postage extra, per pair, 2c.

Infants' Mercerized Lace Stockings.

Infants' Fine Mercerized
Stockings. By mercerized,
we mean a process of treat-
ing cotton yarn which
makes it resemble pure silk.
This stocking is lace openwork
effect down to the ankle.

No. 16F2729 Black.
No. 16F2730 Tan.
No. 16F2731 White.
No. 16F2732 Blue.
No. 16F2733 Pink.
Sizes, 4, 5, 5 1/2 and 6. Don't
forget to give size wanted.
Price, 3 pairs for 52c; per pair.....18c
If by mail, postage extra, per pair, 2c.

INFANTS' WOOL RIBBED HOSE.

Infants' Wool Ribbed Hose,
an excellent value.

No. 16F2734 Black.
No. 16F2737 White.
Sizes, 4, 5, 5 1/2 and 6. Don't
forget to give size wanted.
Price, per pair.....11c
3 pairs for.....31c
Postage extra, per pair, 2c.

Infants' Worsted Ribbed Hose, 16 Cents.

Infants' Fine Worsted
Ribbed Hose, with fine smooth
worsted feet and merino
tipped heels and toes. A special
value at our low price.

No. 16F2739 Black.
No. 16F2740 Blue.
No. 16F2741 Pink.
No. 16F2742 White.
No. 16F2743 Red.
Sizes, 4, 5, 5 1/2 and 6. Don't
forget to give size wanted.
Price, per pair.....16c
3 pairs for.....46c
Postage extra, per pair, 2 cents.

Our Extra Quality Ribbed Cashmere Hose, 20 Cents.

Infants' Superfine Cash-
mere Hose, made of pure Australian
yarn of choice quality, with silk heels
and toes; strictly high grade. Fine
elastic knitted, easily put on or off.

No. 16F2744 Black.
No. 16F2745 Blue.
No. 16F2746 Pink.
No. 16F2747 White.
No. 16F2748 Red.
Sizes, 4, 5, 5 1/2 and 6. Don't
forget to give size wanted.
Price, per pair.....20c
3 pairs for.....67c
Postage extra, per pair, 2c.

MEN'S SUMMER UNDERWEAR.

—HOW TO ORDER UNDERWEAR.—

INSTRUCTIONS ON TAKING MEASUREMENTS. FOR BREAST AND WAIST.

A close, firm (but not too tight) measure should be taken over vest with coat off, observing that you do not expand the chest. Take close breast measure and see that tape is close up under the arms, and over the shoulder blades. For waist, measure under the vest just above the hips.

POSTAGE: Always include postage when ordering shipped by mail.

Men's Plain Balbriggan Under- wear, 30 Cents.

Men's Fine Gauge French Balbriggan Under-
wear. Fancy collarette neck, pearl but-
tons and ribbed, close fitting cuffs; fine, soft
silk finish. Ecru color only.

No. 16F5028 Undershirts. Sizes, 34 to
44 inches, breast measure only. Don't forget
to give size wanted. Price, each.....30c
3 shirts for.....85c
No. 16F5029 Drawers to match above
shirts. Sizes, 30 to 42 inches, waist measure.
Don't forget to give size wanted.
Price, 3 drawers for 85c; per pair.....30c
If by mail, postage extra, each, 9 cents.

Men's Honeycomb Knit Under- wear, 37 Cents.

Men's Fine Egyptian Cotton Undershirts,
summer weight, knitted in fancy honeycomb or
mesh style. Ecru color.

No. 16F5030 Undershirts. Sizes, 34 to
44 inches, breast measure. Don't forget to
give size wanted. Price, each.....37c
3 shirts for.....1.05
No. 16F5031 Men's Drawers, to match
above shirts. Sizes, 30 to 42 inches, waist
measure. Don't forget to give size wanted.
Price, 3 drawers for \$1.05; per pair.....37c
If by mail, postage extra, each, 10 cents.

Men's Combed Egyptian Bal- briggan Underwear, 39c.

Our Special Leader.

Men's Extra Quality Fine French Balbriggan
Underwear. A strictly high grade, first class
undergarment. Made from fine combed Egyptian
yarn. Plain ecru color only.

No. 16F5032 Undershirts. Sizes, 34 to
44 inches, breast measure. Don't forget to
give size wanted. Price, each.....39c
3 shirts for.....1.10
No. 16F5033 Men's Drawers, to match
above shirts. Sizes, 30 to 42 inches, waist
measure. Don't forget to give size wanted.
Price, 3 drawers for \$1.10; per pair.....39c
If by mail, postage extra, each, 9 cents.

Men's Balbriggan Summer Underwear, Color Blue, 39 Cents.

Men's Fine Quality Balbriggan Underwear,
made of pure combed Egyptian yarn. Fancy
collarette neck and trimmed with fine pearl
buttons. Color, light blue.

No. 16F5034 Undershirts. Size, 34 to
44 inches, breast measure. Don't forget to give size
wanted. Price, 3 shirts for \$1.10; each.....39c
No. 16F5035 Men's Drawers, to match
above shirts. Sizes, 30 to 42 inches, waist
measure. Don't forget to give size wanted.
Price, 3 drawers for \$1.10; per pair.....39c
If by mail, postage extra, each, 9 cents.

Men's Light Weight Balbrig- gan Summer Underwear, 39 Cents.

Men's Fine Quality Balbriggan Underwear,
fine light weight garment, made of pure combed
Egyptian yarn. Fancy collarette neck and
trimmed with fine pearl buttons. Color, white.

No. 16F5036 Undershirts. Sizes, 34 to
44 inches, breast measure. Don't forget to give size
wanted. Price, each.....39c
3 shirts for.....1.10
No. 16F5037 Men's Drawers, to match
above shirts. Sizes, 30 to 42 inches, waist
measure. Don't forget to give size wanted.
Price, 3 drawers for \$1.10; per pair.....39c
If by mail, postage extra, each, 9 cents.

Men's French Balbriggan Underwear, 65 Cents.

Men's High Grade Genuine French Balbrig-
gan Underwear. Underwear of very fine tex-
ture. Ecru color.

No. 16F5038 Undershirts. Sizes, 34 to
44 inches, breast measure. Don't forget to give
size wanted. Price, each.....65c
3 shirts for.....1.85
No. 16F5039 Men's Drawers, to match
above shirts. Sizes, 30 to 42 inches, waist
measure. Don't forget to give size wanted.
Price, 3 drawers for \$1.85; per pair.....65c
If by mail, postage extra, each, 10 cents.

Our Special Leader In Fine Mercerized Underwear, 79c.

Men's Fine Plain Knitted Underwear, made
of the new yarn called American mercerized
silk, which is a very fine Egyptian cotton
yarn treated by a special process, which gives
the appearance and many of the properties
of silk. Colors, salmon or light blue. Be sure
to state the color in your order.

No. 16F5040 Undershirts. Sizes, breast
measure, 34 to 46 inches. Don't forget to give
size wanted.
Price, 3 shirts for \$2.25; each.....79c
No. 16F5041 Men's Drawers, to match
above shirts. Sizes, waist measure, 30 to 44
inches. Don't forget to give size wanted.
Price, 3 drawers for \$2.25; per pair.....79c
If by mail, postage extra, each, 9 cents.

Black Balbriggan Underwear.

Men's Fine Balbriggan Underwear, made of
Egyptian cotton, absolutely best black.

No. 16F5042 Undershirts. Sizes, 34 to
44 inches, breast measure. Don't forget to
give size wanted.
Price, 3 shirts for \$1.10; each.....39c
No. 16F5043 Men's Drawers, to match
above shirts. Sizes, waist measure, 30 to 42
inches. Don't forget to give size wanted.
Price, 3 drawers for \$1.10; per pair.....39c
If by mail, postage extra, each, 9 cents.

MEN'S FANCY COTTON SUMMER UNDERWEAR

Men's White with Narrow Blue Mercerized Stripe, 39 Cents.

Men's Fine Fancy Balbriggan Underwear,
knit from fine Egyptian cotton, made in
very narrow white and blue stripe. Fast color.

No. 16F5078 Undershirts. Sizes, 34 to
44 inches, breast measure. Don't forget to
give size wanted.
Price, 3 shirts for \$1.10; each.....39c
No. 16F5079 Men's Drawers, to match
above shirts. Waist measure, 30 to 42 inches.
Don't forget to give size wanted.
Price, 3 drawers for \$1.10; per pair.....39c
If by mail, postage extra, each, 9 cents.

Men's Fancy Tan Mixed Underwear, 39 Cents.

Men's Fancy Honeycomb Underwear, summer
weight. This is woven in a fancy style
of tan and white mixed, and makes a very
desirable garment in fancy underwear.

No. 16F5080 Undershirts. Sizes, 34 to
44 inches, breast measure. Don't forget to
give size wanted.
Price, 3 shirts for \$1.10; each.....39c
No. 16F5081 Men's Drawers, to match
above shirts. Sizes, 30 to 42 inches, waist
measure. Don't forget to give size wanted.
Price, 3 drawers for \$1.10; per pair.....39c
If by mail, postage extra, each, 9 cents.

Men's Mesh Weave Under- wear, 39 Cents.

Men's Fine Quality Mesh Weave Summer
Underwear, made of Egyptian cotton, very
nobby and cool. Color, light tan.

No. 16F5082 Undershirts. Sizes, 34,
36, 38, 40, 42 and 44 inches, breast measure.
Don't forget to give size wanted.
Price, 3 shirts for \$1.10; each.....39c
No. 16F5083 Men's Drawers, to match
above shirts. Sizes, 30 to 42 inches, waist
measure. Don't forget to give size wanted.
Price, 3 drawers for \$1.10; per pair.....39c
If by mail, postage extra, each, 9 cents.

Men's Fancy Black and White Mixed Underwear, 39 Cents.

Men's Fancy Summer Underwear, made of fine
quality Egyptian cotton. One of our standard
garments and excellent value. Color, black
and white mixed, with pin dots and stripes.

No. 16F5084 Undershirts. Sizes, 34 to
44 inches, breast measure. Don't forget to
give size wanted.
Price, 3 shirts for \$1.10; each.....39c
No. 16F5085 Men's Drawers, to match
above shirts. Sizes, 30 to 42 inches, waist
measure. Don't forget to give size wanted.
Price, 3 drawers for \$1.10; per pair.....39c
If by mail, postage extra, each, 9 cents.

Men's Ecru Jersey Ribbed Underwear, 35 Cents.

Men's Jersey Ribbed Underwear, made from
fine Egyptian cotton in plain ecru color.

No. 16F5102 Undershirts. Sizes, 34 to
44 inches, breast measure. Don't forget to
give size wanted.
Price, 3 shirts for \$1.00; each.....35c
No. 16F5103 Men's Drawers, to match
above shirts. Sizes, waist measure, 30 to 42
inches. Don't forget to give size wanted.
Price, 3 drawers for \$1.00; per pair.....35c
If by mail, postage extra, each, 9 cents.

Men's Extra Size Underwear, 50 Cents.

Men's Extra Size Balbriggan Underwear, very
fine summer underwear, ecru color.

No. 16F5106 Undershirts. Sizes, 46 to 52
inches, breast measure. Don't forget to give size
wanted. Price, 3 shirts for \$1.42; each.....50c
No. 16F5107 Men's Drawers, to match
above shirts. Sizes, 44 to 52 inches, waist
measure. Don't forget to give size wanted.
Price, 3 drawers for \$1.42; per pair.....50c
If by mail, postage extra, each, 12 cents.

Men's Short Sleeve Fish Net Undershirts, 35 Cents.

FISH NET GARMENTS ARE MADE IN
SHIRT ONLY.

Men's Extra Quality Fish Net Undershirts.
White only. Short sleeves. The coolest un-
derwear made.

No. 16F5112 Undershirts. Size, 34 to
44 inches, breast measure. Don't forget to
give size wanted. Price, each.....35c
3 shirts for.....1.00
If by mail, postage extra, each, 6 cents.

Men's Elastic Seam Jean Drawers, 39 Cents.

No. 16F5116 Men's Finesse Jean Drawers,
made of elastic seam. Sizes, 30 to 44
inches, waist measure. Don't forget to give
size wanted. Color, white.
Price, 3 drawers for \$1.10; per pair.....39c
If by mail, postage extra, per pair, 11 cents.

Men's Light Summer Weight Wool Underwear, 75c.

Men's Fine Superior Light Weight Underwear, natural gray in color. This is soft, fine garment,
made partly of Australian wool, suitable for all year around wear. Color, natural gray only.

No. 16F5160 Undershirts. Sizes, 34 to 46 inches, breast measure. Don't forget to
give size wanted. Price, 3 shirts for \$2.13; each.....75c
No. 16F5161 Men's Drawers, to match above undershirts. Sizes, 30 to 44 inches, waist
measure. Don't forget to give size wanted. Price, 3 drawers for \$2.13; per pair.....75c
If by mail, postage extra, each garment, 11 cents.

Our Special S., R. & Co. Light Summer Weight Wool Underwear.
S., R. & Co.'s Finest Grade Medium Weight Light Weight Underwear, flat knit, fine, soft surface.
Made from pure Australian wool. These are the kind your physician would recommend
particularly to those whose physical condition makes it imperative that fine, pure woolen un-
derwear should be worn in summer. Natural sanitary gray color.

No. 16F5170 Undershirts. Sizes, 34 to 44 inches, breast measure. Don't forget to
give size wanted. Price, 3 shirts for \$4.56; each.....1.60
No. 16F5171 Drawers, to match above shirts. Sizes, 32 to 42 inches, waist measure.
Don't forget to give size wanted. Price, 3 drawers for \$4.56; per pair.....1.60
If by mail, postage extra, each, 11 cents.

MEN'S SUMMER WEIGHT COTTON UNION SUITS.

Instructions for Taking Measurements, FOR BREAST AND WAIST.

A close, firm (but not too tight) measure should be taken over vest with coat off, observing that you do not expand the chest. Take close breast measure and see that the tape is under the arms and over the shoulder blades.

79-Cent Union Suits.

Men's Summer Weight Ribbed Egyptian Cotton Union Suits. This garment is carefully
proportioned on scientific principles and will
be found perfect fitting in every particular.
They are made with fine pearl buttons, silk
tipped cuffs and silk lined collar and down
the front. A special value at our low price.
Color, ecru.

No. 16F5120 Union Suits. Sizes, 34
to 44 inches, breast measure. Don't forget to
give size wanted. Price, each.....79c
3 suits for.....2.25
If by mail, postage extra, each, 14 cents.

Men's Extra Size Union Suits.

Men's Extra Size. Same as above. Ecru
color only.

No. 16F5122 Union Suits. Sizes, 46,
48, 50 and 52 inches, breast measure. Don't
forget to give size wanted.
Price, 3 suits for \$2.85; each.....1.00
If by mail, postage extra, each, 19 cents.

Men's Fine Lisle Union Suits.

Men's Fine Lisle Union Suits, ecru
color, summer weight. Fine quality, high
grade in every particular. Silk trimmed
around neck; pearl buttons, perfect button-
holes; silk tipped cuffs and stitches through-
out with Union Special sewing machine; never
rip elastic covered seams.

No. 16F5124 Union Suits. Sizes, 34
to 44 inches. Don't forget to give size wanted.
Price, 3 suits for \$3.25; each.....1.15
If by mail, postage extra, each, 12 cents.

Men's Mercerized Union Suits, \$1.75.

Men's Fine Ribbed Mercerized Union Suits,
summer weight. A superior quality, high
grade union suit, knitted from fine mercerized
yarn in two colors, light and dark. These
garments are made with a perfect fitting neck
that will not lose its shape, silk overstitched
all around edging on cuffs and ankles.

No. 16F5131 Union Suits. Sizes, 34 to
44 inches, breast measure. Sixty per cent height,
waist and breast measure and the color de-
sired when you order. Don't forget to give
size wanted.
Price, 3 suits for \$5.00; each.....1.75
If by mail, postage extra, each, 18 cents.

MEN'S LIGHT WEIGHT WOOL UNDERWEAR.

Summer Weight Merino Un- derwear, 40 Cents.

Men's Light Weight Natural Gray Mixed Sum-
mer Merino Underwear. One-third wool. Soft
wool finish, a good spring or fall underwear.

No. 16F5150 Undershirts. Sizes, 34 to
44 inches. Don't forget to give size wanted.
Price, 3 shirts for \$1.14; each.....40c
No. 16F5151 Men's Drawers, to match
above shirts. Sizes, 30 to 42 inches, waist
measure. Don't forget to give size wanted.
Price, 3 drawers for \$1.14; per pair.....40c
If by mail, postage extra, per pair, 11 cents.

Men's Light Summer Weight Wool Underwear, 75c.

Men's Fine Superior Light Weight Underwear, natural gray in color. This is soft, fine garment,
made partly of Australian wool, suitable for all year around wear. Color, natural gray only.

No. 16F5160 Undershirts. Sizes, 34 to 46 inches, breast measure. Don't forget to
give size wanted. Price, 3 shirts for \$2.13; each.....75c
No. 16F5161 Men's Drawers, to match above undershirts. Sizes, 30 to 44 inches, waist
measure. Don't forget to give size wanted. Price, 3 drawers for \$2.13; per pair.....75c
If by mail, postage extra, each garment, 11 cents.

MEN'S WINTER UNION SUITS.

IT IS IMPORTANT that we have the correct sizes when you order underwear. The sizes are stated in each quotation. The safe and sure way is to state both your breast and waist measure and we can then give your order prompt and accurate attention.

INSTRUCTIONS FOR TAKING MEASUREMENTS. FOR BREAST AND WAIST.
A close, firm (but not too tight) measure should be taken over vest with coat off, observing that you do not expand the chest. Take close breast measure and see that the tape is close under the arms and over the shoulder blades. For waist, measure under the vest just above the hips.

HOW TO WASH WOOLEN UNDERWEAR.

SOAK ONE HOUR IN SOAPSUDS, not too hot, put in a little liquid ammonia, transfer to clean, warm soapsuds and wash by stirring the garments around and squeezing the suds through. Do not use a washboard, rinse thoroughly in pure warm water to remove all traces of soap. Pass the garments through a wringer twice, then immediately lay them on a table flat and while damp stretch each garment to proper shape by hand, then hang up to dry in a warm room, or out of doors if warm and dry. (Hang up by top of garment.) It is best not to iron woolen underwear. Use pure soap free from alkali.

80 Cents for Men's Winter Weight Cotton Union Suits.

Men's Fine Union Suits, knitted from fine cotton yarn, slightly fleeced on the inside, making them soft and pleasant to the skin. Ecru color.

No. 16F6001
Sizes, breast, 34, 36, 38, 40, 42 and 44. State height, weight and breast measure in your order.

Price, each, \$0.80
3 suits for.... 2.25
If by mail, postage extra, each, 24 cents.



Men's Oneita Heavy Cotton Union Suits, 80 Cents.

Men's Oneita Heavy Union Suits, button across breast, made of fine cotton yarn, slightly fleeced on the inside, which makes them warm and soft to the skin. This garment is well made throughout and perfect fitting, close knit with reinforced covered seams and closed with pearl buttons. Color, natural gray.

No. 16F6002 Sizes, 34, 36, 38, 40, 42 and 44. State height, weight and breast measure in your order.

Price, each, \$0.80
3 suits for..... 2.25
If by mail, postage extra, each, 24 cents.

Men's Heavy Egyptian Cotton Union Suits, 99 Cents.

Men's Fine Combed Egyptian Cotton Ribbed Union Suit. Many men prefer a fine non-irritating cotton suit to wool. This one will meet the most exacting requirements. If you want the best cotton suit, you will get it under this number. Made throughout with special covered seams. Ecru color only.

No. 16F6003 Sizes, 34, 36, 38, 40, 42 and 44 breast. State height, weight and breast measure in your order.

Price, each, \$0.99
3 suits for.... 2.82
If by mail, postage extra, each, 24c.



YOU SHARE IN OUR PROFIT.

We send you a valuable **PROFIT SHARING CERTIFICATE** and you can soon get something valuable entirely **FREE**, as shown on pages 1 and 2.

Men's Wool Union Suits, \$1.49.

Men's Wool Ribbed Union Suit. This union suit is made of about fifty per cent wool and fifty per cent cotton, which prevents it from shrinking and also from being irritable to people who cannot wear an all wool garment. This suit is silk trimmed, large pearl buttons down the front, natural gray color only.

No. 16F6004
Sizes, 34, 36, 38, 40, 42 and 44 breast measure. Don't forget to state size wanted.
Price, each, \$1.49
3 suits for.... 4.25

If by mail, postage extra, each, 24c.



Men's Oneita Worsted Union Suits at \$1.35.

Men's Oneita Heavy Worsted Union Suits. Button across breast, made of fine domestic wool and cotton mixed. This garment is a special value at our low price, is non-shrinking, non-irritating, form fitting and made with reinforced covered seams, and closed with fine pearl buttons. Color, natural gray only.

No. 16F6005 Sizes, 34, 36, 38, 40, 42 and 44 inches breast measure. State height, weight and breast measure.

Price, each, \$1.35
3 suits for..... 3.85
If by mail, postage extra, each, 24c.

GENUINE WORSTED UNION SUITS.

Men's Fine Wool Worsted Union Suits, \$1.95.

Men's Fine Genuine Wool Worsted Suits, in natural gray color. Our special value at this low price cannot be matched by any other house. They are warm ribbed suits, made from fine wool worsted, 65 per cent, and fine cotton knitted between. Steam shrunk and cleaned; non-shrinking, if reasonable care is used in washing, and thoroughly reliable. Regular winter weight.

No. 16F6006 Sizes, breast measure, 34, 36, 38, 40, 42 and 44 inches. State breast measure, height and weight in your order.
Price, 3 suits for \$5.55; each, \$1.95
If by mail, postage extra, each, 24c.



Men's Oneita Wool Union Suits at \$1.75.

Men's Winter Weight Oneita Union Suits, button across the breast as shown in illustration. This suit contains 65 per cent pure domestic wool and 35 per cent fine cotton, and is a special value at our low price. Color, natural gray.

No. 16F6008 Sizes, 34, 36, 38, 40, 42 and 44 inches breast measure. Don't forget to give size wanted.

Price, each, \$1.75
3 suits for..... 5.00
If by mail, postage extra, each, 24c.

"Our Leader" Men's Australian Wool Union Suits, \$2.45.

Men's Fine Natural Gray Ribbed Sanitary Union Suits. Made from Australian lamb's wool. There is a slight mixture of cotton in this yarn which prevents extreme shrinkage and adds much to its wearing properties. We want your order for this quality. You could spend \$3.50 per suit at retail and get no better. Strictly first class in every particular.

No. 16F6009 Sizes, chest, 34, 36, 38, 40, 42 and 44 inches. Give height, weight and breast measure in order.

Price, each, \$2.45
3 suits for..... 7.00
If by mail, postage extra, each, 24c.



Men's Silk and Worsted Wool Union Suits, \$2.95.

Men's Fine Wool Worsted and Silk Union Suits. We offer this special fine quality at the price your merchant at home pays for them. These suits are full winter weight, about 75 per cent fine worsted yarn and 25 per cent silk, steam shrunk. The retail price is from \$4.00 to \$5.00, and we warrant every suit to give entire satisfaction. Color, light blue.

No. 16F6012 Sizes, 34, 36, 38, 40, 42 and 44 inches. State height, weight and breast measure in your order.

Price, each, \$2.95
3 suits for..... 8.40
If by mail, postage extra, each, 24c.

Our Special All Worsted Wool Union Suits, \$3.75.

Men's All Worsted Union Suit, made from pure Australian wool. This is a garment we especially recommend to people requiring a worsted fabric. We guarantee this garment (with careful treatment) not to shrink, and can be worn with comfort until worn out. Natural gray color only.

No. 16F6015 Sizes, 34, 36, 38, 40, 42 and 44 inches breast measure. Don't forget to give size wanted.

Price, each, \$3.75
3 suits for... 10.70
If by mail, postage extra, each, 24 cents.



Men's Heavy Flat Knit Fleeced Cotton Union Suits, 80c.

Men's Heavy Weight Union Suit. The outer surface is made of flat knit cotton, with an inside finish of soft, heavy fleecing, making it an exceptional garment for winter wear. Color, silver gray.

No. 16F6018 Sizes, 34, 36, 38, 40, 42 and 44 inches breast measure. Don't forget to give size wanted.

Price, each, \$0.80
3 suits for..... 2.25

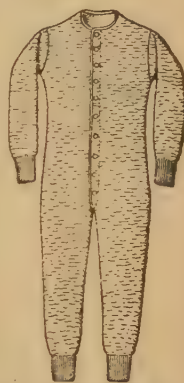
If by mail, postage extra, each, 28c.

Dr. Wright's Health Union Suits, \$1.75. Flat Knit.

Dr. Wright's Health Combination Union Suits, made flat knitted and cut to fit. The outer surface is of cotton and the inside surface of fine Australian wool, fleeced. They are non-shrinking and heavier than the regular style suits. Retail at \$2.50.

No. 16F6019
Sizes, 34, 36, 38, 40, 42 and 44 inches breast measure. State height, weight and breast measure in your order.

Price, 3 suits for \$5.00; each, \$1.75
If by mail, postage extra, each, 28c.



MEN'S RIBBED WINTER UNDERWEAR.

Men's Blue Ribbed Cotton Fleeced Underwear.

Men's Regular Winter Weight Ribbed Cotton Underwear, fleeced on the inside, brushed soft and smooth. Perfect form fitting. Color, light blue.

No. 16F6020
Undershirts. Sizes, 34, 36, 38, 40, 42 and 44 breast measure. Don't forget to give size wanted.

Price, each, \$0.40
3 shirts for, 1.14
No. 16F6021

Men's Drawers, full winter weight to match above shirts. Sizes, 30, 32, 34, 36, 38, 40 and 42 waist measure. Don't forget to give size wanted.

Price, per pair, \$0.40
3 drawers for..... 1.14
If by mail, postage extra, each, 19c

Men's Brown Ribbed Cotton Fleeced Underwear.

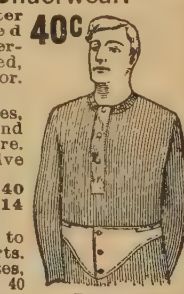
Men's Full Winter Weight Ribbed Cotton Underwear, fleece lined, golden brown color.

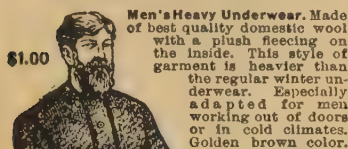
No. 16F6022
Undershirts. Sizes, 34, 36, 38, 40, 42 and 44 breast measure. Don't forget to give size wanted.

Price, each, \$0.40
3 shirts for, 1.14
No. 16F6023

Men's Drawers, to match above shirts. Color, brown. Sizes, 30, 32, 34, 36, 38, 40 and 42 waist measure. Don't forget to give size wanted.

Price, per pair, \$0.40
3 drawers for..... 1.14
If by mail, postage extra, each, 19c.



**Men's Heavy Underwear,
Golden Brown Color.**

Men's Heavy Underwear. Made of best quality domestic wool with a plush fleecing on the inside. This style of garment is heavier than the regular winter underwear. Especially adapted for men working out of doors or in cold climates. Golden brown color.

No. 16F6312 Undershirts. Sizes, 36, 38, 40, 42, 44 and 46 inches breast measure. Don't forget to give size wanted.

Price, each, \$1.00
3 shirts for \$2.85

No. 16F6313 Men's Drawers, to match above underwear. Sizes, 32, 34, 36, 38, 40, 42 and 44 inches. Don't forget to give size wanted.

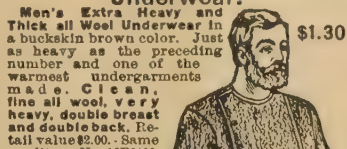
Price, 3 drawers for \$2.85; per pair, \$1.00
If by mail, postage, extra, each, 22 cents.

**Our Extraordinary Special in Lumbermen's
or Farmers' Fawn Color Heavy Underwear.**

Men's Extra Heavy All Wool Underwear, with box front, as illustrated, light fawn in color, thoroughly well made in every respect, extra durable, extra warm and absolutely matchless at our price. We especially recommend this grade to men who are exposed or live in extremely cold climate. We have this goods made with heavy covered seams that will stand rough wear. Farmers, lumbermen, teamsters, and all whose occupation takes them out of doors and exposes them to the weather will find this underwear especially adapted to their requirements. Average weight, 22 ounces.

No. 16F6400 Undershirts. These shirts come in sizes 36, 38, 40, 42, 44 and 46 inches breast measure. Be sure to give the size wanted. Price, 3 shirts for \$2.85; each, \$1.00

No. 16F6401 Men's Drawers, to match above shirts. Sizes, waist measure, 32, 34, 36, 38, 40, 42 and 44 inches. Be sure to state the size you want. Price, 3 drawers for \$2.85; per pair, \$1.00
If by mail, postage extra, each, 20 cents.

Our Extra Heavy Lumbermen's Double Breasted Underwear.

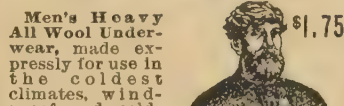
Men's Extra Heavy and Thick all Wool Underwear in a buckskin brown color. Just as heavy as the preceding number and one of the warmest undergarments made. Clean, fine all wool, very heavy, double breast and double back. Retail value \$2.00. Same quality as No. 16F6400.

No. 16F6402 Undershirts. Sizes, 36, 38, 40, 42, 44 and 46 inches breast measure. Don't forget to give size wanted.

Price, each, \$1.30
3 shirts for \$3.70

No. 16F6403 Men's Drawers, to match above shirts. Sizes, waist measure, 32, 34, 36, 38, 40, 42 and 44 inches. Don't forget to give size wanted.

Price, 3 drawers for \$2.85; per pair, \$1.00
If by mail, postage extra, each, 22 cents.
Give size or we cannot fill your order.

EXTRA HEAVY ALASKA UNDERWEAR.

Men's Heavy All Wool Underwear, made expressly for use in the coldest climates, wind-proof and cold-proof. Average weight, about 27 ounces. Manufactured expressly for us and is the favorite underwear for the hunter, prospector, surveyor, farmer or miner.

Brushed soft on the inside. This is the strongest and most durable underwear made and is stitched throughout with covered seams. Color, olive brown. In this garment is to be found the extreme of warm undergarments, and we would recommend them for wear in the coldest climates.

No. 16F6408 Undershirts. Sizes, breast measure, 36, 38, 40, 42, 44 and 46 inches. Don't forget to give size wanted. Price, each, \$1.75
3 shirts for \$5.00

No. 16F6409 Men's Drawers, to match above shirts. Sizes, waist measure, 32, 34, 36, 38, 40, 42 and 44 inches. Don't forget to give size wanted.

Price, per pair, \$1.75
3 drawers for \$5.00
If by mail, postage extra, each, 30c.

Medlicott Extra Heavy Wool Underwear.

Men's Extra Heavy Scotch Wool Underwear, full regular made. Average weight, 24 ounces. If you want the best in extra warm, cold excluding underwear, order this number. Color, natural, sanitary gray.

No. 16F6412 Undershirts. Sizes, 34, 36, 38, 40, 42 and 44. Don't forget to give size wanted.

Price, each, \$2.49
3 shirts for \$7.10

No. 16F6413 Men's Full Fashioned Drawers to match above shirts. Sizes, 32, 34, 36, 38, 40 and 42. Don't forget to give size wanted.

Price, per pair, \$2.49
3 drawers for \$7.10
If by mail, postage extra, each, 28c.

YOU GET A PROFIT SHARING CERTIFICATE WITH EVERY ORDER OF \$1.00 OR MORE.

You will be able to share in our profits and get something valuable absolutely FREE very quickly if you send us your orders. We guarantee our prices to be lower than you can get elsewhere, the quality of the goods the very highest, and under our profit sharing plan you are able to share with us in the profits of this business.

LADIES' WINTER UNION SUITS.**INSTRUCTIONS ON TAKING MEASUREMENTS.**

Bust Measure.
All around body under the arms, over the fullest part in front, and well up over the shoulder blades.

TABLE OF SIZES.
Size 4 is for..... 32-inch bust
Size 5 is for..... 34 to 36-inch bust
Size 6 is for..... 38 to 40-inch bust

LADIES' ONEITA UNION SUITS

Their distinctive feature, as distinguished from all other union suits, is the opening across the top from shoulder to shoulder, through which the garment is entered and taken off. This device does away entirely with the buttons, button stays and double thick seams of cloth under the corset. Its popularity has been steadily increased by the close attention always paid by the manufacturer to the scientific study of the patterns necessary to make perfect fitting union suits.

Ladies' ONEITA Cotton Union Suits, Ecru, 39 Cents.

No. 16F6439 Ladies' Oneita Union Suits, made of fine Egyptian cotton yarn, fancy trimmed neck and elastic ribbed cuffs and ankles. A good garment at our low price. Color, ecru. Sizes, 4, 5 and 6. Don't forget to give size wanted.

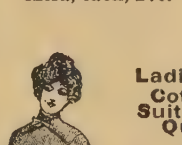
Price, each, \$0.39
3 suits for \$1.11
If by mail, postage extra, each, 17c.

Ladies' ONEITA

Cotton Union Suits, Silver Gray, 39 Cents.

No. 16F6442 Ladies' Oneita Cotton Union Suits, same quality as No. 16F6439. Color, silver gray. Sizes, 4, 5 and 6. Don't forget to give size wanted. Price, ea. \$0.39
3 suits for \$1.11

If by mail, postage extra, each, 17c.

**Ladies' ONEITA Cotton Union Suits, Superior Quality, 75 Cents.**

No. 16F6445 Ladies' Oneita Union Suits, superior quality combed Egyptian cotton, perfect fitting, slightly fleeced on the inside, making it warm and soft to the skin. Genuine silk tape fancy trimmed cuffs. An excellent garment for the price. Color, cream white. Sizes, 4, 5 and 6. Don't forget to give size wanted.

Price, each, \$0.75
3 suits for \$2.14

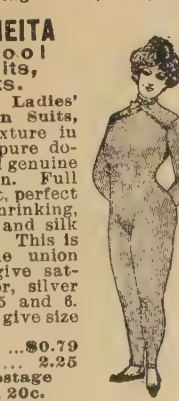
If by mail, postage extra, each, 19c.

Ladies' ONEITA Half Wool Union Suits, 79 Cents.

No. 16F6446 Ladies' Oneita Union Suits, made of a mixture in equal parts of pure domestic wool and genuine Egyptian cotton. Full winter weight, perfect fitting, non-shrinking, slightly fleeced and silk trimmed front. This is a popular grade union suit and will give satisfaction. Color, silver gray. Sizes, 4, 5 and 6. Don't forget to give size wanted.

Price, each, \$0.79
3 suits for \$2.25

If by mail, postage extra, each, 20c.

**Ladies' ONEITA Worsted Union Suits, 95 Cents.**

No. 16F6448 Ladies' Oneita Union Suits, containing 60 per cent worsted wool yarn and 40 per cent extra quality cotton. Never before have we been able to offer such excellent value for the price. This garment is silk trimmed throughout. No effort or expense has been spared to make this garment perfect in every detail. If you want a good, serviceable, well wearing union suit, order this number. Color, natural gray. Sizes, 4, 5 and 6. Don't forget to give size wanted.

Price, each, \$0.95
3 suits for \$2.70

If by mail, postage extra, each, 20c.

ONEITA Special Worsted Suits for \$1.35.

No. 16F6452 Ladies' Oneita Union Suits, as shown in illustration, made of 70 per cent fine wool and 30 per cent cotton, full winter weight. Made with high cut front, giving full protection to lungs and neck. Silk trimmed, pearl buttons, close fitting cuffs and ankles. Our suits are always accurately proportioned and sized and we warrant them to fit. Color, natural gray. Sizes, 4, 5 and 6. State height and bust measure in your order.

Price, each, \$1.35
3 suits for \$3.85

If by mail, postage extra, each, 20 cents.

Ladies' ONEITA White Wool Union Suits.

No. 16F6453 Ladies' Button Across the Bust Style Union Suits. Same quality as above garment. Color, white only. Sizes, 4, 5 and 6. Don't forget to give size wanted.

Price, 3 suits for \$3.85; each, \$1.35
If by mail, postage extra, each, 20c.

**Ladies' ONEITA Fine Suits, \$1.75**

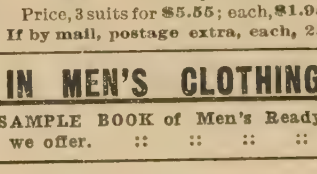
Special Quality.
No. 16F6456 Ladies' Oneita Fine Union Suits, made from fine Australian wool yarn, with small percentage of cotton on the inside to prevent irritating the skin. With proper care in washing, these suits should not shrink enough to be uncomfortable before they are worn out. They are strictly high grade, finished with silk and pearl buttons. We would like your order for two of these suits, as we are sure you will be more than pleased with the quality and fit. Regular winter weight. Color, natural gray. Sizes, 4, 5 and 6. State height, bust measure and weight in your order.

Price, 3 suits for \$5.00; each, \$1.75
If by mail, postage extra, each, 20c.

Ladies' ONEITA Supreme Quality All Worsted Union Suits, \$1.95.

No. 16F6460 Ladies' Oneita Union Suits, made of strictly all worsted Australian yarn, with two cotton threads on the inside which adds to the wearing quality and prevents shrinkage. No effort or expense has been spared to make this a strictly high grade, satisfactory winter garment. If you are in need of a good, warm, heavy, wool union suit, a suit that will fit and wear well, a garment that will give entire satisfaction, order this number and you will never regret it. Color, natural gray. Sizes, 4, 5 and 6. What size do you wear?

Price, 3 suits for \$5.55; each, \$1.95
If by mail, postage extra, each, 25c.

**WONDERFUL VALUES IN MEN'S CLOTHING.**

Write for our FREE CLOTH SAMPLE BOOK of Men's Ready Made Clothing and just see what we offer. :: :: :: ::

LADIES' WINTER UNDERWEAR—Continued.

PRINCESS OR OPEN DOWN FRONT STYLE UNION SUITS.

Ladies' Gray Egyptian Cotton Union Suits, 39 Cents.



No. 16F6463 Ladies' Cotton Union Suits. Open down the front. Made of Egyptian cotton in natural gray color only. Silk trimmed neck and front, pearl buttons. A very low priced union suit, but an especially good value that would retail at a great deal more money. Are fully reliable, can be depended upon and are as good as what you would pay a retailer 25 to 35 per cent higher prices. Sizes, 4, 5 and 6. Don't forget to give size wanted. Price, each.....\$0.39 3 suits for.....1.11 If by mail, postage extra, each, 23 cents.

Ladies' Fleece Lined Union Suits at 75 Cents.

No. 16F6464 Ladies' Heavy Ribbed Cotton Union Suits with soft, thick, seal like fleecing on the inside. Heaviest ribbed fleeced union suits made. Well made throughout, nicely trimmed and the best value ever offered for the money. Color, natural gray. Sizes, 4, 5 and 6 to fit bust 32 to 40. Don't forget to give size wanted. Price, each.....\$0.75 3 suits for.....2.14 If by mail, postage extra, each, 26 cents.



Ladies' Drop Seat Cotton Union Suits, 75 Cents.



No. 16F6465 Ladies' Very Heavy Egyptian Cotton Union Suits, ecru color, with soft fleece lining. Made with drop seat, same as children's. Buttons down front. It will be observed that the seat buttons below the line of the corset. In this manner a comfortable and practical drop seat suit is made and is preferred to the other styles by many. Sizes, 4, 5 and 6. State height and bust measure in order. Price, each.....\$0.75 3 suits for.....2.14 If by mail, postage extra, each, 21 cents

Ladies' Fine Cotton Union Suits, 75 Cents.

No. 16F6467 Ladies' Princess Style Cotton Union Suits, open down front, a practical suit, easy to get into and out of. Made from fine combed, genuine Egyptian cotton, that will always remain soft and smooth. Silk trimmed neck and front, pearl buttons. A suit that is not excelled by any of our better qualities for fit and careful manufacture. Regular winter weight. Color, cream white. Sizes, 4, 5 and 6. State height and bust measure in your order. Price, each.....\$0.75 3 suits for.....2.14 Postage extra, each, 20 cents.



Special Wool Mixed Union Suits, 79 Cents.



No. 16F6468 Ladies' Union Suits, wool and cotton mixed, with a soft fleecing on the inside, fine jersey ribbed, knit closely ribbed cuffs and anklets, silk trimming around the neck down the front, closed with pearl buttons. This garment we consider exceptional value when you will stop to realize that at our price of 75 cents you could hardly expect to buy anything but all cotton. These goods are 35 per cent wool. For a good, strong, durable garment we recommend this number. Color, silver gray. Sizes, 4, 5 and 6. Don't forget to give size wanted. Price, 3 suits for \$2.25; each.....79c If by mail, postage extra, each, 20c

Ladies' Worsted Union Suits, Button Down the Front, at \$1.00.

No. 16F6469 Ladies' Princess Jersey Ribbed Union Suits, open down the front to waist line, knitted from pure wool yarn with a mixture of cotton, which keeps the garment from shrinking. This excellent garment is made by a new process which brings the wool to the surface, making it non-irritating to the skin; hand crocheted with silk around neck and down front, made with covered seams and closely ribbed cuffs and anklets. Color, natural gray. Sizes, 4, 5 and 6. Don't forget to give size wanted. Price, each.....\$1.00 3 suits for.....2.85 If by mail, postage extra, each, 20 cents.



OUR SPECIAL VALUES. Ladies' Fine Wool Union Suits, Open Down Front, \$1.49.



No. 16F6470 Ladies' Princess Jersey Ribbed Union Suits. Opened down the front, fancy silk crocheted neck and front. Regular winter weight and guaranteed to give entire satisfaction. They contain enough cotton to keep from shrinking and will wear longer and better than all wool and are fully as warm. We recommend this suit. Color, natural gray. Sizes, 4, 5 and 6. State bust measure and height in order. Price, each.....\$1.49 3 suits for.....4.25 If by mail, postage extra, each, 25 cents.

Ladies' White Wool Union Suits.

No. 16F6472 Ladies' Fine Wool Union Suits. Same quality as above garment. Color, white only. Sizes, 4, 5 and 6. Don't forget to give size wanted. Price, each.....\$1.49 3 suits for.....4.25 If by mail, postage extra, each, 25 cents.

Ladies' Black Wool Union Suits

No. 16F6473 Ladies' Wool Union Suits. Same style and quality as above garment. Color, black only. Sizes, 4, 5 and 6. Don't forget to give size wanted. Price, each.....\$1.55 3 suits for.....4.40 If by mail, postage extra, 23 cents.

Sears, Roebuck & Co.'s Special All Worsted Suits, \$1.95.

No. 16F6475 Extra Princess Style Union Suits. Buttoned down front, made from fine, clean, all worsted yarn, with a slight trace of cotton to prevent shrinkage; perfect fitting and dependable. Hand crocheted neck and front; shaped waist; extra finely made and finished. Color, light shade of sanitary gray; regular retail price of this suit is \$2.75 or \$3.00, and we believe that in offering it to our customers at this wholesale price on our small profit plan, they are getting the greatest underwear bargain in the country. Sizes, 4, 5 and 6. Don't forget to give size wanted. Price, each.....\$1.95 3 suits for.....5.85 If by mail, postage extra, each, 25 cents.



Ladies' Australian Worsted Suits, \$2.25.



No. 16F6480 Ladies' Princess Style Jersey Ribbed Union Suits, made from select Australian yarn; not too heavy, but the regular winter weight. Union suits are warmer for their weight than old style underwear, as they fit directly against the body, retaining the warmth. Trimmed with crocheted neck and front; shaped waist, and a superior finish throughout. Stitched throughout with the new elastic seam—stronger than the garment itself. Will not irritate the most sensitive skin. Color, gray only. Give height and bust measure in order. Bust sizes, 4, 5 and 6. Price, each.....\$2.25 3 suits for.....6.40 If by mail, postage extra, each, 23 cents.

Dr. Wright's Health Union Suits, \$1.75.

No. 16F6487 Dr. Wright's Fine Health Union Suits for women. Flat knitted. These suits are made non-shrinking, as the outer surface is of cotton and the inside of fine Australian wool, softly fleeced. The wool only comes in contact with the body. They are heavier and warmer than the usual style of fitting ribbed suits. Color, natural gray. Sizes to fit busts, 32, 34, 36, 38, 40, 42, 44. Don't forget to give size wanted. Price, each.....\$1.75 3 suits for.....5.00 If by mail, postage extra, 25 cents.



Ladies' Extra Size Fine Wool Union Suits, Button Down Front, at \$1.65.



No. 16F6492 Ladies' Extra Size Princess Union Suits, Jersey ribbed, open down front, fancy silk crocheted neck and front. Regular winter weight, and guaranteed to give satisfaction. They contain enough cotton to keep them from shrinking, and will wear better than all wool and are fully as warm. We recommend this suit. Color, natural gray. Sizes, 7, 8 and 9. Bust measure, 42 to 48 inches. Don't forget to give size wanted. Price, each.....\$1.65 3 suits for.....4.70 If by mail, postage extra, 24c.

LADIES' EXTRA SIZE ONEITA UNION SUITS.

TABLE OF SIZES.

Size 7 is for.....40 to 42-inch bust.
Size 8 is for.....42 to 44-inch bust.
Size 9 is for.....46 to 48-inch bust.

No. 16F6494 Ladies' Extra Size Oneita Union Suits, made in ecru color; Egyptian cotton, fleece lined, buttoned across bust. Sizes, 7, 8 and 9. Don't forget to give size wanted. Price, each.....\$0.50 3 suits for.....1.43 If by mail, postage extra, each, 18 cents.

No. 16F6495 Ladies' Extra Size Oneita Natural Gray Wool Union Suits, button across bust; 60 per cent pure wool. A very serviceable, warm garment, fleece lined. Sizes, 7, 8 and 9. Don't forget to give size wanted. Price, each.....\$0.90 3 suits for.....2.57 If by mail, postage extra, each, 20c.



LADIES' RIBBED WINTER UNDERWEAR, VESTS AND PANTS.

TABLE OF SIZES.

Size 4 is for.....32-inch bust.
Size 5 is for.....34 to 36-inch bust.
Size 6 is for.....38 to 40-inch bust.

Fine Cotton Ribbed Underwear, 22 Cents.



Ladies' Fine Jersey Ribbed Egyptian Cotton Underwear. Heavy winter weight, soft fleecing on inside. No. 16F6610 Vests, sizes, 4, 5 and 6; busts, 32 to 40. Don't forget to give size wanted. Ecru color only. Each.....22c 3 vests for.....63c No. 16F6611

Ladies' Drawers, to match above vests. Sizes, 4, 5 and 6. Don't forget to give size wanted. Price, per pair.....22c 3 drawers for.....63c If by mail, postage extra, each, 13c.

Ladies' Fine Combed Egyptian Ribbed Underwear, 39 Cents.

Ladies' Fine Combed Egyptian Cotton Ribbed Underwear, bleached color. Vests, silk crocheted neck and front. A very fine vest, heavy winter weight, soft fleecing on the inside, close ribbed cuffs.



No. 16F6620 Vests, sizes, 4, 5 and 6; busts, 32 to 40. Don't forget to give size wanted. Price, each.....\$0.39 3 vests for.....1.11 No. 16F6621

Ladies' Drawers, to match above vests. Sizes, 4, 5 and 6. Don't forget to give size wanted. Price, per pair.....\$0.39 3 drawers for.....1.11 If by mail, postage extra, each, 15c.

Ladies' Seal Lined Fleeced Ribbed Underwear, 39 Cents.



Ladies' Heavy Ribbed Underwear with thick, soft, seal like fleecing on the inside. This is a new kind of fleecing, much thicker and softer than in garments sold heretofore. Heaviest ribbed fleeced underwear made. Gray color only. No. 16F6622 Vests, sizes, 4, 5 and 6; for busts 32 to 40. Don't forget to give size wanted. Price, each.....\$0.39 3 vests for.....1.11

No. 16F6623 Ladies' Drawers, to match above vests. Sizes, 4, 5 and 6. Don't forget to give size wanted. Price, per pair.....\$0.39 3 drawers for.....1.11 If by mail, postage extra, each, 15c.

Ladies' Fleeced Ribbed Underwear, 39 Cents.

Ladies' Fine Gange Ribbed Underwear, made of pure combed Egyptian cotton, heavily fleeced on the inside. For comfort, warmth and durability, this garment cannot be equalled at our low price. Cream color only.

No. 16F6624 Vests. Sizes, 4, 5 and 6, to fit busts 32 to 40. Don't forget to give size wanted. Price, 3 vests for.....\$1.11; each.....39c No. 16F6627 Ladies' Drawers, to match above vests. Sizes, 4, 5 and 6. Don't forget to give size wanted. Price, 3 drawers for.....\$1.11; per pair If by mail, postage extra, each



Men's Sweater Coats, \$2.15.

Plain Colors.

No.

34F847

Men's Sweater Coats, something new in the sweater line, open down the front, can be worn with or without a coat. Made of a high grade of heavy worsted yarn. Elastic ribbed cuffs, two pockets and trimmed with pearl buttons. Heavy shaker ribbed. Colors, brown or black only. Sizes, 34, 36, 38, 40, 42 and 44 inches. Be sure to state size and color wanted.

\$2.15

Price, 2 for **\$4.09**; each, **\$2.15**
If by mail, postage extra, each, 34 cents.

BOYS' AND YOUTHS' SWEATERS.

For Boys 7 to 16 Years Old. Always State Breast Measure in Order.

SIZES: 24, 26, 28, 30, 32, 34 inches breast measure.

Boys' Roll Neck Sweaters, 79 Cents.

Plain Colors.



inches breast measure. Be sure to state size and color wanted.
Price, 2 for **\$1.51**; each, **79c**
If by mail, postage extra, each, 12 cents.

Boys' Fine Worsted Sweaters, 95 Cents.

Plain Colors.

No. 34F865 Boys' Fine All Worsted Sweater.

This is doubtless the best sweater of the season in fine goods, double ribbed collar and tail. Usual retail value **\$1.50**. Colors, navy, black, royal blue or cardinal. Sizes, 24 to 34 inches breast measure. Be sure to state size and color wanted.
Each, **\$0.95**
2 for **\$1.81**
If by mail, postage extra, each, 12 cents.

95c**Boys' Australian Wool Sweaters, \$1.59.**

Plain Colors.

\$1.59

No. 34F866 Boys' Fine Australian Wool Sweater, made of the best of Australian stock. Double shaker ribbed collar, elastic cuffs and tail. This is one of the best quality of boys' wool sweaters in the market, and we will guarantee it to give entire satisfaction. Colors, cardinal, navy, black or white. Sizes, 24, 26, 28, 30, 32 and 34 inches breast measure. Be sure to state size and color wanted.
Price, each, **\$1.59**
2 for **\$3.03**
If by mail, postage extra, each, 12 cents.

Boys' Fancy Sweaters, 89c.

Fancy Colors.

No. 34F867

Boys' Knitted Wool Sweaters.

The entire body of the sweater is knitted, fancy stitch, as shown in illustration, with alternating pin stripe of contrasting color, making a new up to date sweater. Shaker ribbed collar and elastic ribbed cuffs. Colors, scarlet and green, royal and white, navy and white or green and scarlet. Sizes, 24, 26, 28, 30, 32 and 34 inches breast measure. Be sure to state size and color wanted.

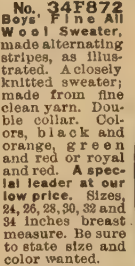
Price, 2 for **\$1.69**; each, **89c**
If by mail, postage extra, each, 15 cents.

89c**Boys' Fancy Knit Sweaters, 89 Cents.**

Fancy Colors.

**Boys' Alternating Stripe Sweaters, 75 Cents.**

Fancy Colors.



No. 34F872 Boys' Fine All Wool Sweater, made alternating stripes, as illustrated. A closely knitted sweater; made from fine clean yarn. Double collar. Colors, black and orange, green and red or royal and red. Sizes, 24, 26, 28, 30, 32 and 34 inches breast measure. Be sure to state size and color wanted.
Each, **\$0.75**
2 for **\$1.45**
If by mail, postage extra, each, 12 cents.

75c**Boys' Fancy Knit Wool Sweaters, 98 Cents.**

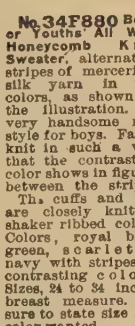
Fancy Colors.



No. 34F878 Boys' Fancy Knit Sweaters. Made of a good quality of domestic wool, fancy knitted front, with two stripes of contrasting color, as illustrated. Double shaker ribbed collar and tail. Colors, oxford and white, navy and white or royal and white. Sizes, 24, 26, 28, 30, 32 and 34 inches breast measure. Be sure to state size and color wanted.
Price, 2 for **\$1.87**; each, **98c**
If by mail, postage extra, each, 14 cents.

98c**Boys' Fancy Honeycomb Sweaters, 98 Cents.**

Fancy Colors.



No. 34F880 Boys' or Youths' All Wool Honeycomb Knit Sweater, alternating stripes of mercerized silk yarn in two colors, as shown in the illustration. A very handsome new style for boys. Fancy knit in such a way that the contrasting color shows in figures between the stripes. The cuffs and tail are closely knitted, shaker ribbed collar. Colors, royal blue, green, scarlet or navy with stripes of contrasting colors. Sizes, 24 to 34 inches breast measure. Be sure to state size and color wanted.
Price, 2 for **\$1.87**; each, **98c**
If by mail, postage extra, each, 18 cents.

98c**Boys' Fancy Knit Worsted Sweaters, \$1.59.**

Plain Colors.

No. 34F881

Boys' Fancy Knit Sweater.

Made of a fine quality worsted yarn, knit in a fancy up and down stripe, plain colors only. We guarantee this sweater to give excellent wear, as the quality of the worsted yarn is the best. Made with double shaker ribbed collar and shaker ribbed cuffs and tail. Colors, black, navy or scarlet only. Sizes, 24, 26, 28, 30, 32 and 34 inches breast measure. Be sure to state size and color wanted.
Each, **\$1.59**
2 for **\$3.03**
If by mail, postage extra, each, 15 cents.

\$1.59**Boys' Australian Wool V Neck Sweaters, \$1.59.**

Plain Colors.



No. 34F882 Boys' Fine Australian Wool Sweater, made of the best of Australian stock. Double ribbed, elastic cuffs and tail, and fancy knitted V neck. This is one of the best quality of Boys' Wool Sweaters and we will guarantee it to give entire satisfaction. Plain colors, oxford, cardinal or navy. Sizes, 24, 26, 28, 30, 32 and 34. Be sure to state size and color wanted.
Price, each, **\$1.59**
2 for **\$3.03**
If by mail, postage extra, each, 15 cents.

CHILDREN'S SWEATERS.

For Children 3 to 6 years of Age. Order by Age.

Children's Fancy Knit Sweaters, 49 Cents.

Fancy Colors.

No. 34F884 Children's Fancy Knit Sweaters, made from a good quality domestic wool. Fancy knit with narrow stripes of contrasting color. Buttons on shoulder and neck. Colors, royal blue and white, or red and blue. Ages, 3 to 6 years only. Be sure to state size and color wanted.
Price, each, **49c**
2 for **93c**
If by mail, postage extra, each, 8 cents.

49c**Children's Plain Wool Sweaters, 49 Cents.**

Plain Colors.



No. 34F885 Children's Strong Wool Ribbed Sweater, made of a good quality domestic wool. Shaped tail, elastic ribbed cuffs and neck. Button on neck and shoulder. Plain colors, navy, royal, white or scarlet. Ages, 3 to 6 years only. Be sure to state size and color wanted.
Price, 2 for **93c**; each, **49c**
If by mail, postage extra, each, 8 cents.

49c**Children's Alternating Stripe Sweaters, 75 Cents.**

Fancy Colors.

No. 34F886 Children's Alternating Stripe Sweater, made of fine worsted stock, with narrow alternating stripes around chest and arms. Colors are royal or green with stripes of contrasting colors. Button on the shoulder and neck. Ages, 3 to 6 years. Be sure to state size and color wanted.
Price, each, **\$0.75**
2 for **\$1.45**
If by mail, postage extra, each, 12 cents.

75c**Children's Fancy Knit Sweaters, 59 Cents.**

Plain Colors.

No. 34F887 Children's Plain Color Fancy Knit Sweater, made of a good quality domestic wool, made in a fancy knitted up and down stripe. Button on shoulder; elastic ribbed cuffs and double collar. The body is plain with colored stripes on cuffs, collar and tail. Colors, scarlet, green, royal or navy. Ages, 3 to 6 years. Be sure to state size and color wanted.
Price, each, **\$0.59**
2 for **1.13**
If by mail, postage extra, each, 12 cents.

59c**Special Quality Fine All Worsted Sweaters, 80 Cents.**

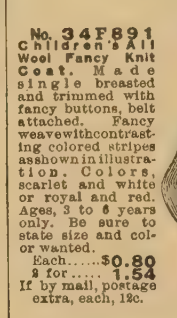
Plain Colors.



No. 34F890 Children's Junior All Wool Worsted Sweater. Plain colors only. We offer this all worsted sweater, for ages 3 to 6 years, at this unusually low price. If you want the best plain sweater order this quality. Button on shoulder and collar. Colors, navy, royal blue, white or scarlet. Ages, 3, 4, 5 and 6 years. Be sure to state size and color wanted.
Price, each, **\$0.80**
2 for **1.54**
If by mail, postage extra, each, 8 cents.

Children's Buster Brown Style Golf Coats, 80 Cents.

Fancy Colors.



No. 34F891 Children's All Wool Fancy Knit Coat. Made of single breasted and trimmed with fancy buttons, belt attached. Fancy weave with contrasting colored stripes as shown in illustration. Colors, scarlet and white or royal and red. Ages, 3 to 6 years only. Be sure to state size and color wanted.
Each, **\$0.80**
2 for **1.54**
If by mail, postage extra, each, 12c.

80c**Ladies' All Wool Sweaters, 95 Cents.**

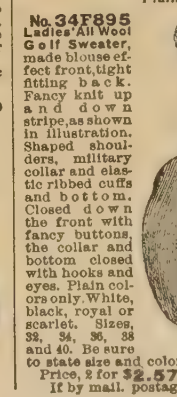
Plain Colors.



No. 34F894 Ladies' Fine Wool Sweater. Shaped waist, buttoned on collar and shoulders. Ladies' sweaters are very much in demand. We have these in white, black, royal blue or scarlet. Sizes, 32, 34, 36, 38 and 40. Be sure to state size and color wanted.
Each, **\$0.95**
2 for **1.81**
If by mail, postage extra, each, 13 cents.

95c**Ladies' All Wool Golf Sweaters, \$1.35.**

Plain Colors.



No. 34F895 Ladies' All Wool Golf Sweater, made blouse effect front, tight fitting back. Fancy knit up and down stripe, as shown in illustration. Shaped shoulders, military collar and elastic ribbed cuffs and bottom. Closed down the front with fancy buttons, the collar and bottom closed with hooks and eyes. Plain colors only. White, black, royal or scarlet. Sizes, 32, 34, 36, 38 and 40. Be sure to state size and color wanted.
Price, 2 for **\$2.57**; each, **\$1.35**
If by mail, postage extra, each, 15 cents.

\$1.35**SOMETHING FREE TO YOU UNDER OUR PROFIT SHARING PLAN.**

You can soon get something entirely FREE.

SEE PAGES 1 AND 2.

Ladies' All Worsted Sweaters, \$1.48.

Price, 2 for \$2.82; each, \$1.48
If by mail, postage extra, each, 15 cents.

Plain Colors.

No. 34F896 Ladies' Fine All Worsted Golf Sweater, fancy zigzag waist with raised stripe running up and down, as shown in illustration; made from fine all pure worsted yarn. Shaped shoulders and shaped waist, closed down the front with fancy pearl buttons, military collar, elastic cuffs. Plain colors only. White, black, royal or scarlet. Sizes, 32, 34, 36, 38 and 40. Be sure to state size and color wanted.

Ladies' All Worsted Golf Sweaters, \$1.98.

Price, 2 for \$3.77; each, \$1.98
If by mail, postage extra, each, 15 cents.

Plain Colors.

No. 34F897 Ladies' All Pure Worsted Golf Sweater, fancy weave. Made from fine pure worsted yarn, pearl buttons, fancy collar and cuffs. Laces at front, tight fitting back. Colors, white, black, royal or scarlet. Sizes, 32, 34, 36, 38 and 40. Be sure to state size and color wanted.

MEN'S STOCKINET OR JERSEY KNIT COATS.

State breast measure or size coat in your order.

Single Breasted Jersey Knit Coat, \$1.95.

\$1.95

Double Breasted Jersey Knit Coat, \$2.95.

\$2.95

Oxford Gray Fine Coat, \$3.65.

\$3.65

No. 34F918 Men's Stockinet Jersey Knit Cloth Jackets, heavy weight, perfect fitting. Made single breasted, double stitched pockets. These goods are made up without lining, the seams are all taped. Color, black only. Sizes, 36, 38, 40, 42 and 44 inches breast measure. Be sure to state size wanted. Price, each, \$1.95
2 for.....3.91
If by mail, postage extra, each, 35 cents.

No. 34F924 Men's All Wool Stockinet Jersey Knit Cloth Coat or Jacket, heavy weight, fine tailoring, perfect fitting. Double breasted. Color, black only. Sizes, 36, 38, 40, 42 and 44 inches breast measure. Be sure to state size wanted. Price, each, \$2.95
2 for.....5.91
If by mail, postage extra, each, 38 cents.

No. 34F930 Men's Fine Stockinet Knit Cloth Coat, in fine wool, Oxford gray color, double breasted. A very fine coat, carefully cut and tailored and will be found perfect fitting in every respect. Trimmed with velvet collar. Full weight. Double breasted style. Sizes, 36, 38, 40, 42 and 44 inches breast measure. Be sure to state size wanted. Price, each, \$3.65
2 for.....7.30
If by mail, postage extra, each, 38 cents.

MEN'S SMOKING JACKETS.

No. 34F899 Men's Smoking Jacket, unlined and made of an all wool double faced cheviot. The shirt collar, cuffs and pocket welts show the reverse side of the goods, a plaid. The jacket has a flat binding of broadcloth, matching the color of the cloth, and the edges are finished with a fancy silk cord, the loops, or frays, being of silk cord also. Colors, blue, myrtle green, or black with a white mixture. Sizes, 34, 36, 38, 40, 42 and 44 inches breast measure. Be sure to state size and color wanted. Price, each, \$4.45
2 for.....8.90
If by mail, postage extra, each, 25 cents.

**MEN'S All Wool German Knit Jackets, \$2.19.**

No. 34F908 Men's Single Breasted Heavy All Wool German Knit Jacket, in a fancy plaid stripe effect and fancy stitch throughout the front. A warm, heavy jacket. Bound with worsted, two pockets. A first class jacket in every respect. Color, black only. Size, 36 to 48 inches breast measure. Be sure to state size wanted. Price, each, \$2.19
2 for.....4.37
If by mail, postage extra, each, 25 cents.



\$2.19

MEN'S CARDIGAN OR KNIT JACKETS.

No. 34F902 Men's Full Weight Knit Jacket, made of cotton worsted, ribbed cuffs, and will fit well. Single breasted. Color, black only. Sizes, 34, 36, 38, 40 and 42 inches breast measure. Be sure to state size wanted. Price, each, \$0.95
2 for.....1.91
If by mail, postage extra, each, 24c.
No. 34F903 Men's Good Quality Worsted Knit Jacket, made of fine wool worsted yarn. Single breasted, finished knit front, two pockets, close ribbed cuffs. Colors, black or brown only. Sizes, 34, 36, 38, 40 and 42 breast measure. Be sure to state size and color wanted. Price, 2 for \$3.14; each, \$1.65
If by mail, postage extra, each, 21 cents.

**MEN'S Double Breasted Cardigan Jackets, \$1.95.**

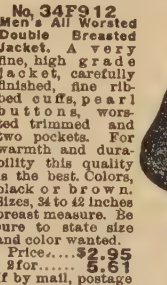
No. 34F910 Men's Double Breasted Knit Jacket, made of fine worsted yarn; a thoroughly good jacket that we warrant to give entire satisfaction and wear well. Pearl buttons, two pockets, worsted binding and silk faced lapels. Colors, black or seal brown. A strictly fine value at our low price. Sizes, 34, 36, 38, 40 and 42 inches breast measure. Be sure to state size and color wanted. Price, each, \$1.95
2 for.....3.91
If by mail, postage extra, each, 24 cents.



\$1.95

MEN'S Double Breasted Jackets, \$2.95.

No. 34F912 Men's All Worsted Double Breasted Jacket. A very fine, high grade jacket, carefully finished, fine ribbed cuffs, pearl buttons, worsted trimmed and two pockets. For warmth and durability this quality is the best. Colors, black or brown. Sizes, 34 to 42 inches breast measure. Be sure to state size and color wanted. Price, each, \$2.95
2 for.....5.91
If by mail, postage extra, each, 25 cents.



\$2.95

MEN'S Extra Size Cardigan Jackets, \$2.39.

No. 34F916 Men's High Grade All Worsted Cardigan Jacket. Extra large sizes, made from pure all worsted yarn. A quality that never fails to give good wear and is made up in strictly high grade manner. Two pockets, worsted bound and elastic ribbed cuffs. Colors, black or seal brown only. Sizes, 44, 46 and 48 inches breast measure. Be sure to state size and color wanted. Price, each, \$2.39
2 for.....4.78
If by mail, postage extra, each, 25 cents.



\$2.39

All Worsted Jackets, \$3.49.

No. 34F906 Men's Single Breasted Fine All Worsted Knit Jacket. A strictly high grade jacket that will fit perfectly. A very finely knitted jacket made from high grade all worsted yarn. Worsteds trimmed, two pockets. Regular winter weight. Colors, black or seal brown only. Sizes, 34, 36, 38, 40 and 42 inches breast measure. Be sure to state size and color wanted. Price, each, \$3.49
2 for.....6.98
If by mail, postage extra, each, 24 cents.



\$3.49

HANDKERCHIEF DEPARTMENT.**STANDARD TURKEY RED HANDKERCHIEFS.**

Sold by the dozen only.

No. 34F1904 Turkey Red Handkerchiefs.

Size, 18x17 inches. Price, per dozen.....33c
If by mail, postage extra, per doz., 10c.

Size, 21x20 inches. Price, per dozen.....43c
If by mail, postage extra, per doz., 14c.

Size, 24x23 inches. Price, per dozen.....52c
If by mail, postage extra, per doz., 18c.

Size, 28x26 inches. Price, per dozen.....71c
If by mail, postage extra, per doz., 24c.

Men's Fancy Blue and Red Handkerchiefs.

Suitable for Pillow Tops, and can be made into Ladies' Kimonos.

No. 34F1906 Fancy Indigo Blue Handkerchiefs, 24 inches square.

Price, per doz. 60c
If by mail, postage extra, per doz., 16c

No. 34F1905 Men's Fancy Turkey Red Handkerchiefs, 24 inches square.

Price, per dozen.....60c
If by mail, postage extra, per doz., 16c

Indigo Blue Handkerchiefs.

No. 34F1908 Size, 21 inches. Per dozen.....50c
If by mail, postage extra, per dozen, 14c.

Size, 24 inches. Price, per doz. 70c
If by mail, postage extra, per dozen, 16c.

Sateen Handkerchiefs.

No. 34F1912 Imported Sateen Handkerchiefs; full size; fine soft finish. Price, 6 for.....39c
If by mail, postage extra, for 6, 7c.

Men's Hemstitched Handkerchiefs, Colored Border.

No. 34F1920 Men's Hemmed Colored Border Handkerchiefs. Assorted colors. Price, per doz. 45c
If by mail, postage extra, per dozen, 14c.

Plain White Japanette.

No. 34F1902 Men's Cream White Japanette Handkerchiefs, with 1-inch hemstitched border. Size, 18x18 inches. Price, 6 for.....39c
If by mail, postage extra, for 6, 7c.

No. 34F1904 Men's Fancy Japanette Handkerchiefs. Colored border in a variety of styles.

Price.....11c
3 for.....31c
If by mail, postage extra, for 6, 7c.

No. 34F1930 Fancy Colored Border Cambric Handkerchiefs. Assorted colors. Price, per doz. 55c.

If by mail, postage extra, for 6, 7c.

No. 34F1934 Men's Fine Cambric Handkerchiefs. White center, with colored borders. Price, 6 for 39c.

If by mail, postage extra, for 6, 7c.

Colored Handkerchiefs or PILLOW TOPS.

No. 34F1938 Men's Fine Cambric Hemstitched Handkerchiefs. Colored corners and borders. Price, 6 for 39c
If by mail, postage extra, for 6, 7c.

Men's Hemstitched Handkerchiefs, Colored Border.

No. 34F1946 Men's Hemstitched Handkerchiefs, white centers with handsome and artistic fancy colored borders. Full size, soft and fine. Price, 6 for 39c
If by mail, postage extra, for 6, 7c.

Men's Japanette Handkerchiefs.

No. 34F1958 Japanette Handkerchiefs; hemstitched, colored border. Price, 6 for.....39c
If by mail, postage extra, for 6, 7c.

Plain White Japanette.

No. 34F1902 Men's Cream White Japanette Handkerchiefs, with 1-inch hemstitched border. Size, 18x18 inches. Price, 6 for.....39c
If by mail, postage extra, for 6, 7c.

No. 34F1904 Men's Fancy Japanette Handkerchiefs. Colored border in a variety of styles.

Price.....11c
3 for.....31c
If by mail, postage extra, for 6, 7c.

Men's Blue Kersey Lamb Lined Inside Band Cap.

No. 33F3011
Men's Hunting or Driving Cap. Made from navy blue kersey cloth. Has lamb lined inside pull down band. Heavy silk lined. Color, navy blue only. Sizes, 6½ to 7½. Price, 78c. If by mail, postage extra, 15 cents.

Men's Cassimere Lamb Lined Band Cap.

No. 33F3012
Men's Fancy Cassimere Driving Cap. Heavy silk lined. Inside band is lined with best quality of white lamb's wool lining, soft and warm; cap is trimmed with silk braid, has heavy silk bow on top and front. Colors, fancy assorted dark mixtures. Sizes, 6½ to 7½. What size do you wear? Price, 78c. If by mail, postage extra, 15 cents.

Men's Fancy Cassimere Golf Style Caps.

No. 33F3022
Men's Fancy Golf Cap. Fine all wool fancy mixed cassimere suiting, assorted neat mixed patterns. Pull down band. Double stitched and full silk lined. Sizes, 6½ to 7½. What size do you wear? Price, 39c. If by mail, postage extra, 10 cents.

Men's Fancy Black Cheviot Golf Cap.

No. 33F3029
Men's Fancy Trimmings Black Cheviot Golf Cap. Mercerized serge lined; has wide pull down band. Color, black only. Sizes, 6½ to 7½. What size do you wear? Price, 39c. If by mail, postage extra, 10 cents.

Men's Blue Cheviot Golf Cap.

No. 33F3039
Heavy Winter Golf Style. With turn down band, bound with silk tape, all wool blue cheviot cloth, silk lined. Color, blue only. Sizes, 6½ to 7½. What size do you wear? Price, 48c. If by mail, postage extra, 11 cents.

Men's Blue Kersey Golf Cap.

No. 33F3043
Men's Fine Golf Cap. Made from an all wool blue kersey. Double stitched seams and heavy satin lining. Wide pull down band, bound with silk tape. Color, blue only. Sizes, 6½ to 7½. What size do you wear? Price, 78c. If by mail, postage extra, 10 cents.

OUR \$2.48 COMBINATION SET.

NEW STYLE SOFT HAT. Made from best quality fur stock. Dimensions. Crown, 5½ inches; brim, 3 inches; raw edge. Color, black. Sizes, 6½ to 7½. What size do you wear? Regular price, \$1.35.
NEW STORM KING STYLE CAP. Made from best quality fine oxford gray melton, heavy mercerized lining, extra wide pull down band; lined with black coney fur; double stitched and silk bound. Sizes, 6½ to 7½. Regular price, 48 cents. Do not fail to state sizes wanted. Our price for complete set, \$2.48. If by mail, postage extra, per set, 45 cents.

Men's Fancy Cassimere Golf Caps.

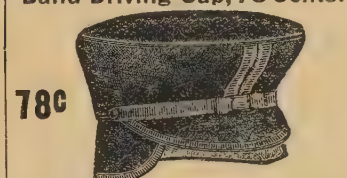
No. 33F3050
Men's Fancy Cassimere Button Top Golf Cap. Mercerized lined. Cap may be worn as shown in illustration or band pulled down over ears and buttoned under chin. Colors, dark assorted fancy patterns. Sizes, 6½ to 7½. What size do you wear? Price, 39c. If by mail, postage extra, 10 cents.

Men's Black Cheviot Golf Cap.

No. 33F3053
Men's Full Shape Automobile or Driving Cap. Made from all wool black cheviot cloth. Two buttons on top band, may be drawn over ears and buttoned under chin. Heavy silk serge lining. Color, black only. Sizes, 6½ to 7½. What size do you wear? Price, 48c. If by mail, postage extra, 15 cents.

Men's Fancy Cassimere Golf Cap.

No. 33F3055
Men's Fancy Cassimere Golf Cap. Heavy silk lining. Has button top band and inside black coney fur band; band may be worn inside or down over ears. Colors, fancy dark assorted mixtures. Sizes, 6½ to 7½. What size do you wear? Price, 75c. If by mail, postage extra, 15 cents.

Black Kersey Lamb Lined Band Driving Cap, 78 Cents.

No. 33F3056
Men's Lamb Lined Inside Pull Down Automobile or Driving Cap. Made from black kersey cloth. Inside band may be turned up inside of cap when not in use. Double stitched. Heavy silk lining. Color, black only. Sizes, 6½ to 7½. What size do you wear? Price, 78c. If by mail, postage extra, 16 cents.

Men's Newest Style Blue Kersey Driving Caps.

No. 33F3058
Men's extra fine Automobile Golf or Driving Cap. Made from all wool imported navy blue kersey. Has inside fur band which may be worn inside of cap or pulled down over ears. Has extra heavy, fine quality silk lining. Color, navy blue only. Sizes, 6½ to 7½. What size do you wear? Price, 95c. If by mail, postage extra, 16 cents.

No. 33F3085
MEN'S COMBINATION WINTER SET. An exceptionally good outfit at reduced prices, including one pair MEN'S FINE FUR TOP GLOVES, soft fleece lined, made from good quality imported stock. Fancy stitched backs, snap button fasteners, heavy black coney fur tops. Color, dark tan. Sizes, 8 to 10½. Be sure to state size wanted. Regular price, 75c.

MEN'S \$3.44 COMBINATION SET.

No. 33F3090
MEN'S COMBINATION WINTER SET. Every article in this outfit is of splendid quality. One pair MEN'S EXTRA QUALITY IMPORTED KID GLOVES. Fine fleece lining, patent snap button fasteners. Finely made and finished with silk stitched backs. Colors dark tan and brown shades. Sizes, 7½ to 10½. Be sure to state size and color wanted. Regular price, 98 cents.



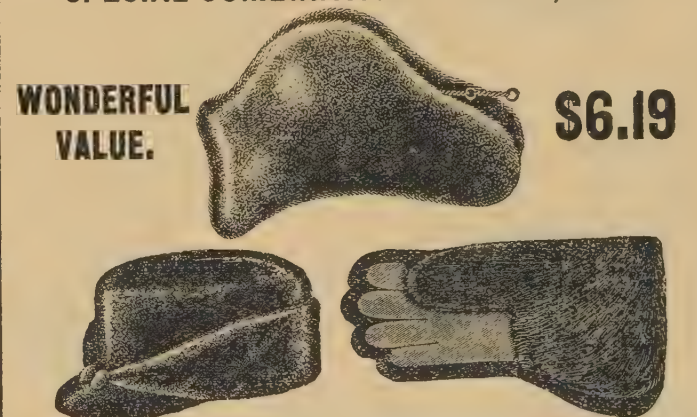
OUR CELEBRATED HOLLOWAY FEDORA STYLE SOFT HAT. Made of best quality selected fur. Dimensions: Crown, 6 inches; brim, 2½ inches. Bound edge. Color, black. Sizes, 6½ to 7½. What size do you wear? Regular price, \$1.95.

MEN'S NEW STYLE BRIGHTON CAP, made from all wool imported black kersey; has fancy inserted silk front, wide pull down band, lined with white lamb's wool lining. Heavy silk lining. Sizes, 6½ to 7½. Regular price, 79 cents. Do not fail to state sizes wanted.

Special price for complete set, \$3.44. If by mail, postage extra, per set, 45 cents.

SPECIAL COMBINATION SET, \$4.48.

No. 33F3095
MEN'S SPECIAL COMBINATION SET, comprised of best qualities contained in our catalogue. This set includes one pair MEN'S LAMB LINED KID GLOVES. Made of heavy imported kid stock patent snap fasteners, silk stitched backs and lined with best quality soft lamb's wool lining. Color, reddish brown. Sizes, 8½ to 10½. Be sure to state size wanted. Regular price, \$1.85.
MEN'S HOLLOWAY STIFF HAT, in the latest Dunlap styles as issued. Dimensions: Crown, 5½ inches; brim, 2 inches. Color, black. Sizes, 6½ to 7½. What size do you wear? Regular price, \$1.95.
MEN'S BLACK INSIDE FUR BAND CAP. Made of fine quality French silk plush; made with an inside black coney fur band, which may be worn up inside of cap or down over ears. Heavy satin lining and finished with heavy grosgrain trimmings. Sizes, 6½ to 7½. Regular price, \$1.00. Do not fail to state sizes wanted. Special price for combination set, \$4.48. If by mail, postage extra, per set, 45 cents.

SPECIAL COMBINATION FUR SET, \$6.19.

No. 33F4000
MEN'S COMBINATION FUR DRIVING SET. Made of best quality black Baltic seal. This fur set includes one MEN'S BLACK BALTIC SEAL STORM COLLAR. The top of collar is fur lined and gives protection to the face and ears. Body of collar lined with heavy satin; fastens in front with nickle chain; collar is large, warm and exceptionally well made. Regular price, \$2.75.

MEN'S DRIVER STYLE BLACK BALTIC SEAL CAP. Made with wide slide down band. Heavy satin lining and full shape. Sizes, 5½ to 7½. What size do you wear? Regular price, \$1.45.

ONE PAIR MEN'S FINE BLACK BALTIC SEAL FUR GAUNTLET DRIVING GLOVES. Genuine imported kid palms, glove fleece lined, corduroy lined cuffs; medium weight, warm and durable. Sizes, 8 to 10½. Regular price, \$2.45. Do not fail to state sizes wanted.

Special price for fur driving set, \$6.19. If by mail, postage extra, per set, 45 cents.

MEN'S WINTER SCOTCH CAPS.

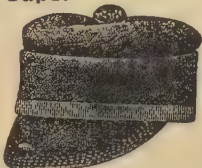
If by mail, postage extra, 12 cents.

Men's Heavy Blue Scotch Cap.

If by mail, postage extra, 12 cents.

Men's Blue Scotch Brighton Caps.

No. 33F3070
Men's Heavy
Seamless Bright-
on Style Scotch
Cap. Made from
heavy all wool
blue cheviot, with
nice, full, pull
down band, heavy
red felt lining,
extremely warm,
well made and
durable. Color,
blue only. Sizes, 6½ to 7½. What size do you
wear? Price.....39c
If by mail, postage extra, 12 cents.

**Men's Windsor Style Scotch Caps.**

No. 33F3074
Navy blue,
with extra
heavy, fine
felt lining.
These caps
are extra
heavy and
warm and are
full seamless
throughout.
Made in sizes
from 6½ to 7½
only. What size do you wear? Double
roll band. Price.....39c
If by mail, postage extra, 12 cents.

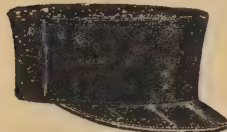
**Men's Gray Scotch Inside Band Cap.**

No. 33F3080
Oxford Gray
Scotch Rail-
road or Driv-
ing Cap. Made
of oxford gray
cheviot, mo-
hair binding,
and lined with
a heavy red
felt and pat-
ent inside pull down. Sizes, 6½ to 7½.
What size do you wear? Price.....39c
If by mail, postage extra, 15 cents.

**UNIFORM CAPS.**

Made with patent wire frame.
Never get out of shape.

No. 33F4005
Conductors'
Extra Fine
Navy Blue
Broadcloth
Cap. When
lettering is
desired we
require cash
in full with order. Sizes, 6½ to 7½.
What size do you wear?
Price.....\$1.15
If by mail, postage extra, 18 cents.



This price is for plain cap without
lettering. Gold wire block embro-
idered letters will cost 7 cents per let-
ter extra. Allow us one week for de-
livery. We always put letters like
the word "Conductor" on detachable
silk band.

No. 33F4015
Made of fin-
est quality of
fine blue
broadcloth
with wire
frame. Sizes,
6½ to 7½.
What size do
you wear? Where lettering is desired, we
require cash in full with order. Price, \$1.25
If by mail, postage extra, 18 cents.
Gold wire block letters on silk band cost 7
cents extra per letter.



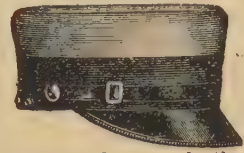
No. 33F4020 Same cap as above, made
of fine grosgrain silk, with wire frame. Color,
black. Sizes, 6½ to 7½. What size do you
wear? Price (Postage extra, 12c.)...\$1.25

Army Caps, 55 Cents.

No. 33F4022
Regulation
Army or
Sons of
Veterans
Caps. Made
from blue
broadcloth and finished with brass
cross guns and buttons, patent leather
strap and visor. Sizes, 6½ to 7½. What
size do you wear?
Price.....(Postage extra, 12c.)...55c

**Mail Carriers' Caps.**

No. 33F4024
U.S. Mail
Carriers'
Regula-
tion Caps.
Made from
gray cloth
and trim-
med with
black band, patent leather strap and
visor. Sizes, 6½ to 7½. What size do
you wear? Price.....\$1.10
If by mail, postage extra, 18 cents.
K. F. D. badges, wreath, letters and
No., 15 cents.

**MEN'S SUMMER CAPS.**

Men's sizes, 6¾, 6½, 7, 7½, 7¼, 7¾
and 7½.

THE SIZE OF A CAP is very import-
ant, therefore,
when you make out your order don't
forget to state just what size you want.
We can then fill your order promptly
and to your entire satisfaction.

Men's Black Leather Brighton Cap.

No. 33F4040 En-
gineers'
Black Leather
Engineer Cap. Stan-
dard shape,
well made and
just the cap to
wear on the
engine. Sizes,
6½ to 7½.
What size do you wear?
Price.....39c
If by mail, postage extra, each, 6c.

**Men's Black Leather Engineer Cap.**

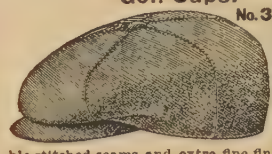
No. 33F4045 En-
gineers'
Black Leather
Engineer Cap. Six-
piece top, fine-
ly made and
well lined.
Sizes, 6½ to
7½. What size
do you wear?
Price.....39c
If by mail, postage extra, 6 cents.

**Men's Black Silk Engineer Cap.**

No. 33F4050 En-
gineers' Fine
Black Silk
Cap, with ex-
tra wide visor
to protect the
eyes. Hand-
somerely satin
lined. Sizes,
6½ to 7½.
What size do you wear?
Price.....45c
If by mail, postage extra, each 6c.

**Men's Extra Quality Blue Golf Caps.**

No. 33F4060
Made of ex-
traquali-
ty navy
blue wool
cloth, with
heavy silk
lining. Eight-
piece top
with doc-
ble stitched seams and extra fine finish. Sizes,
6½ to 7½. What size do you wear?
Price, each.....39c
If by mail, postage extra, 6 cents.

**Fancy Golf Caps.**

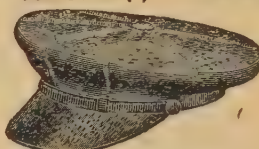
No. 33F4070
Men's Extra
Quality
Scotch
Cheviot
Golf Cap, handsome plaids and checks
in light and dark colors, lined with
heavy rich silk lining. Sizes, 6½ to 7½.
What size do you wear? Price.....39c
If by mail, postage extra, 6 cents.

**Men's Fancy Cassimere Tourist Caps, 39 Cents.**

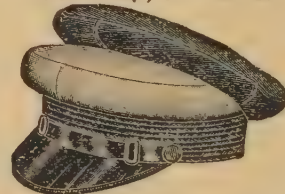
No. 33F4072 Men's Fancy Tourist
Caps. Made from all wool cassimere,
eight-piece top, silk lining. Colors,
dark mixtures. Sizes, 6½ to 7½. What
size do you wear? Price.....39c
If by mail, postage extra, 6 cents.

**Men's Fancy English Tweed Tourist Cap, 49 Cents.**

No. 33F4074 Men's Fancy Tourist
Cap. Made from all wool English tweed,
eight-piece top, heavy silk lining.
Colors, light mixtures. Sizes, 6½ to 7½.
What size do you wear? Price.....49c
If by mail, postage extra, 6 cents.

**Men's Double Cover Silk Yacht Cap, 39 Cents.**

No. 33F4095 Men's Double Cover
Silk Yacht Summer Cap. Cap proper
is made with fine white duck top, sepa-
rate cover is made with black silk
and slips over white top, making a regu-
lar silk yacht style cap. Black only.
Sizes, 6½ to 7½. What size do you wear?
Price.....39c
If by mail, postage extra, 15 cents.

**Men's Silk Tourist Yacht Cap, 75 Cents.**

No. 33F4098 Men's
Silk Tour-
ist Yacht
Cap. Made
from a
heavy
black gros-
grain silk;
heavy silk
lining and
sweatband.
Color, black only. Sizes,
6½ to 7½. What size do
you wear? Price.....75c
If by mail, postage extra, 12 cents.

**Men's Plain Blue Yacht Caps, 48 Cents.**

No. 33F4100
Men's Plain Blue
Yachting Cap.
Made of blue
German broad-
cloth, leather
sweatband, pa-
tent leather visor
and lined with
silk. An unusu-
ally good value. Sizes, 6½ to 7½. What size do
you wear? Price.....48c
If by mail, postage extra, 12 cents.

**Our Special Blue Yacht Cap, 75 Cents.**

No. 33F4102 Me-
n's Blue Yacht Cap. Made
from blue
broad-
cloth; eight-
piece top;
heavy
black silk
lining, leather
sweatband and
patent visor. Sizes,
6½ to 7½. What size do you wear? Price.....75c
If by mail, postage extra, 12 cents.

**The Latest Men's Yacht Caps, 39 Cents.**

No. 33F4105
The Latest Men's
Yacht Cap. Rus-
sian style, very
nobby and at-
tractive. Made
of imported fancy
cheviot mix-
tures, plaids,
checks and
stripes, light and dark colors. This cap is
finished with silk lining, leather sweatband
and patent leather visor. This is decidedly a
nobby cap. Sizes, 6½ to 7½. What size do you
wear? Price.....39c
If by mail, postage extra, 12 cents.

**Leather Automobile Caps, 48 Cents.**

No. 33F4110
Men's Leather
Automobile Cap.
A decided novel-
ty made of ex-
tra fine quality
black leather,
soft and pliable.
Made in a strictly
first class manner throughout, with fine
leather sweatband and patent leather visor.
Just the cap for automobilists and cyclists.
Sizes, 6½ to 7½. What size do you wear?
Price.....48c
If by mail, postage extra, 15 cents.

**Men's Leather Automobile Cap, 85 Cents.**

No. 33F4115
Men's Fine
Leather Auto-
mobile Cap. Made
of best quality soft
pliable black
leather, welted
seams, one-piece
top. Russian
leather sweatband, heavy black mercerized
lining. Hercules braid, patent leather visor,
leather strap in front and anchor buttons.
Sizes, 6½ to 7½. What size do you wear?
Price.....85c
If by mail, postage extra, 15 cents.



TRUNKS AND TRAVELING BAGS.

WE SELL ALL STYLES OF TRUNKS AT LOWEST PRICES. WE CAN SUIT YOU IN PRICE AND QUALITY. NO ONE CAN COMPETE WITH US IN THIS LINE.

IN TRUNKS AND BAGS, as in most other kinds of merchandise, we re-
commend the better grades, for they are the
cheapest in the end. A dollar or two added to the price of a trunk may
mean many years of additional usefulness. The particular reasons why
we deserve careful consideration and your order, is because we protect you
from high prices, from dishonest quality and workmanship. While we
sell the cheaper kinds as well as the better grades, each represents the best
value of that kind at lowest possible prices. We do not offer one kind
of trunk or bag at cost and then ask you to pay too much for another.

Crystallized or Fancy Metal Covered Trunks.

Cross Bar Slats, Iron Bottom.

No. 33F5002 Very substantially
made; barrel stave top, paper lined,
iron bound, cross bar slats on top, body
slats, set up tray with covered bonnet
box, hasp lock, leather handles, fancy
tinned trimmings, iron bottom.
Be sure to state size wanted.

Length	Width	Height	Weight	Price
28 in.	14½ in.	17½ in.	27 lbs.	\$1.65
30 in.	16 in.	19 in.	34 lbs.	2.20
34 in.	18½ in.	21½ in.	41 lbs.	2.80
36 in.	19½ in.	22½ in.	46 lbs.	3.10



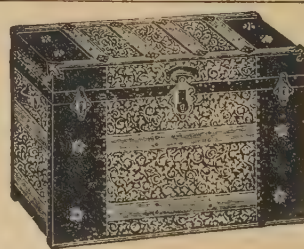
THERE IS INTEGRITY in trunks as in other merchandise. They should
be made to stand the wear and tear which they
are sure to get from time to time.

OUR TRUNKS AND BAGS are made under careful supervision; every
with the exactness and skill of thorough workmen. THIS IS WHY WE
WARRANT EVERY TRUNK AND BAG to be as represented and the best
of its kind at the lowest possible price.

Crystallized Metal Covered Trunks, Flat Top.

No. 33F5010 Fancy metal covered
trunk. Tinned trimmings, flat top,
large shape, paper lined, iron bound,
cross bar slats on top; long slats on
body, set up tray with covered bonnet
box. Iron bottom. Be sure to state
size wanted.

Length	Width	Height	Weight	Price
28 in.	14½ in.	17 in.	28 lbs.	\$1.65
30 in.	16 in.	19 in.	35 lbs.	2.20
34 in.	18½ in.	21 in.	43 lbs.	2.80
36 in.	19½ in.	22 in.	46 lbs.	3.10



Extra Quality Crystallized Metal Trunks.



No. 33F5014 Full finished cross bar slats, iron bottom, barrel stave top, paper lined, cross bar slats on top and upright on front, iron clamps, brass lock, patent bolts, rollers, hinges, etc.; covered tray with bonnet box and side compartments; fall-in top. Be sure to state size wanted.

Length	Width	Height	Weight	Price
28 in.	15 in.	18 1/4 in.	31 lbs.	\$2.20
30 in.	17 in.	21 in.	38 1/2 lbs.	2.70
34 in.	19 in.	24 in.	48 lbs.	3.20
36 in.	20 in.	25 1/2 in.	53 lbs.	3.45

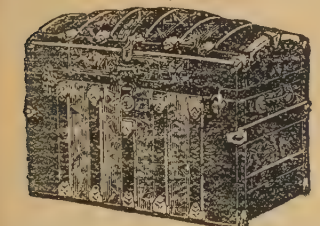
New Shape Up to Date Trunk, Cross Bar Slats, Iron Bottom.



No. 33F5020 Fancy metal covered, flat top, paper lined, with front and back rounded, hardwood bent slats, metal corner bumpers, clamps, bottom rollers, etc. Brass lock and patent bar bolts, heavy strap hinges, tray with bonnet box. Fall-in top and side compartments, separately covered and four slats on all sizes. Be sure to state size wanted.

Length	Width	Height	Weight	Price
28 in.	16 1/2 in.	19 in.	35 lbs.	\$2.95
32 in.	18 1/2 in.	21 in.	45 lbs.	3.45
36 in.	20 1/2 in.	23 in.	56 lbs.	3.95

Crystallized Metal Covered Trunk, \$3.40.



No. 33F5024 Cross bar slats, hinge tray, iron bottom, full finish, with parasol case. Barrel stave top, paper lined, wide iron bound, five cross bar slats on top and upright on front, end slats, malleable iron corners and shoes, etc., stitched leather handles. Brass lock, patent bolts, fancy skeleton work, covered tray with bonnet box, parasol case and side compartment, fall-in top. Be sure to state size wanted.

Length	Width	Height	Weight	Price
28 in.	17 1/2 in.	24 in.	45 lbs.	\$3.40
32 in.	19 1/2 in.	26 1/2 in.	48 lbs.	3.90
36 in.	21 1/2 in.	28 1/2 in.	59 lbs.	4.45
38 in.	22 1/2 in.	29 1/2 in.	64 lbs.	4.85

Our Special for \$4.00.
Iron Bottom and Rosewood Finish.



No. 33F5035 High Wide Trunk, paper lined, covered with heavy iron, enameled, rosewood finish. Flat top, iron bottom, round corners. Hardwood bent slats over entire top, upright on front and end slats. All protected with heavy metal clamps and bumpers, clamps and fancy skeleton iron work on ends. Heavy brass lock and side bolts, stitched leather handles, heavy hinges, covered tray, with bonnet compartment. Be sure to state size wanted.

Length	Width	Height	Weight	Price
28 in.	17 in.	19 1/2 in.	39 lbs.	\$4.00
32 in.	19 in.	21 1/2 in.	47 lbs.	4.60
36 in.	21 in.	23 1/2 in.	59 lbs.	5.20

Black Enameled Iron Trunk for \$3.75.



No. 33F5040 Black Enameled Iron Round Top Trunk, paper lined, large size box covered with black enameled iron, flat top with rounded corners, hardwood bent slats on top, fancy clamps, rollers, leather handles, brass lock, patent bolts, tray with bonnet box, fall-in top, all fancy trimmed, iron bottom. Be sure to state size wanted.

Length	Width	Height	Weight	Price
28 in.	17 in.	20 in.	43 lbs.	\$3.75
32 in.	19 in.	22 in.	51 lbs.	4.35
36 in.	21 in.	24 in.	62 lbs.	4.95

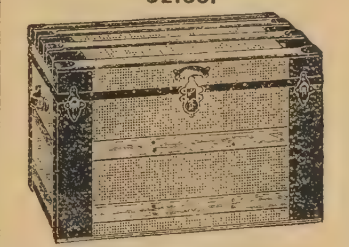
Fancy Metal Covered Trunk for \$5.30.



No. 33F5050 Extra High and Wide Trunk, barrel stave top, cross bar slats on top, upright on front, malleable iron bumpers. Brass lock, fancy chain work, malleable iron bolts, heavy hinges, stitched leather handles, covered tray with bonnet box, parasol case and other compartments, cloth faced, fall-in top, crystallized metal, handsomely trimmed and finished. Be sure to state size wanted.

Length	Width	Height	Weight	Price
32 in.	19 1/4 in.	24 1/4 in.	54 lbs.	\$5.30
34 in.	20 1/4 in.	25 1/4 in.	60 lbs.	5.70
36 in.	21 1/4 in.	26 1/4 in.	65 lbs.	6.20

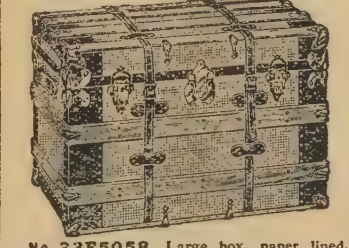
Canvas Covered Trunk for \$2.60.



No. 33F5052 A Good Canvas Covered Trunk at a very low price. Square top, painted canvas cover, hardwood slats on top and body, paper lined, protected with heavy iron clamps, heavy bottom cleats. Good lock and patent bolts and heavy hinges. Set up tray with covered hat compartment. The best low priced canvas covered trunk sold. Be sure to state size wanted.

Length	Width	Height	Weight	Price
30 in.	17 in.	19 1/4 in.	35 lbs.	\$2.60
32 in.	18 1/2 in.	21 in.	40 lbs.	2.90
36 in.	20 in.	23 in.	49 lbs.	3.50

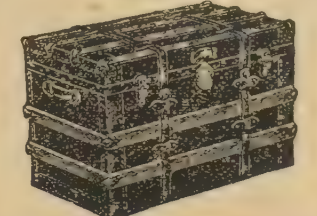
Trunk for \$4.85 and Up.



No. 33F5058 Large box, paper lined, covered with heavy canvas, painted brown, four heavy hardwood slats on top and two on body running full length of trunk. Heavy sole leather strap. Front and back of top and bottom and ends protected with steel binding, heavy brass corners and brass steel trimmings, valance set, heavy dowel bolts, brass lock, large tray with hat box and side compartment separately covered. Be sure to state size wanted.

Length	Width	Height	Weight	Price
30 in.	19 in.	21 in.	49 lbs.	\$4.85
32 in.	20 in.	22 in.	54 lbs.	5.15
34 in.	21 in.	23 in.	58 lbs.	5.45
36 in.	22 in.	24 in.	63 lbs.	5.75
38 in.	23 in.	25 in.	67 lbs.	6.25

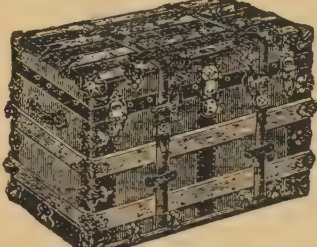
Canvas Covered Trunk for \$4.00.



No. 33F5060 Canvas covered, iron bottom, square top, paper lined, corners double iron bound, four hardwood slats full length of trunk, two slats all around body, japanned steel bumpers and clamps, large brass plated lock, heavy bolt locks, tray containing hat box and packing compartment, fall-in top all covered. Be sure to state size wanted.

Length	Width	Height	Weight	Price
30 in.	19 1/4 in.	20 1/4 in.	41 lbs.	\$4.00
32 in.	20 in.	21 1/4 in.	44 lbs.	4.30
34 in.	20 1/2 in.	22 1/4 in.	48 lbs.	4.60
36 in.	21 1/2 in.	23 1/4 in.	53 lbs.	5.00
38 in.	22 1/2 in.	24 1/4 in.	59 lbs.	5.40

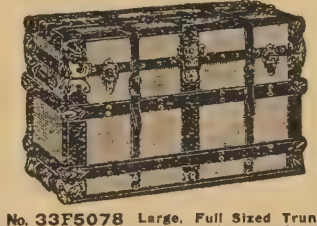
Brass Trimmed Special Value at \$5.10.



No. 33F5070 Large size box, covered with painted canvas, iron binding, four heavy hardwood slats on top, two slats running full length of trunk on body, with hardwood bottom cleats protected and strengthened with heavy metal clamps at top, bottom and sides, heavy brass corner shoes and clamps, heavy brass bolts and lock, tray with separately covered compartments, cloth faced, heavy sole leather straps. Be sure to state size wanted.

Length	Width	Height	Weight	Price
32 in.	21 in.	23 1/2 in.	50 lbs.	\$5.10
34 in.	21 1/2 in.	24 in.	55 lbs.	6.05
36 in.	22 1/2 in.	25 in.	60 lbs.	6.55
38 in.	23 in.	25 1/2 in.	66 lbs.	6.95

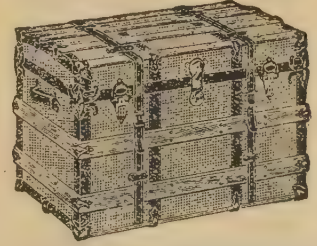
Canvas Covered Trunks, \$6.60 to \$9.30.



No. 33F5078 Large, Full Sized Trunk, covered with heavy waterproof canvas, bound with enameled iron binding; hardwood slats with ends brass wrapped used entirely on this trunk. Heavy valance set buckle bar bolts, Brass lock, stitched leather sliding handles, two heavy sole leather straps. Inside arranged with roomy upper tray, with hat box and side compartments separately covered with folding lids. Extra skirt tray below. Cloth faced.

Length	Width	Height	Weight	Price
30 in.	19 in.	23 in.	47 lbs.	\$6.60
32 in.	20 in.	24 in.	52 lbs.	7.10
34 in.	21 in.	24 in.	57 lbs.	7.60
36 in.	22 in.	25 in.	62 lbs.	8.10
38 in.	23 in.	26 in.	68 lbs.	8.70
40 in.	24 in.	27 in.	75 lbs.	9.30

Rawhide Bound, Riveted, Canvas Covered Trunk.



No. 33F5096 Covered with heavy canvas, painted; cloth lined throughout; hardwood slats, all protected with heavy brass clamps; edges bound with rawhide, valance set, heavy brass dowel bolts, all bolts, lock and hinges are riveted; heavy sole leather straps. Brass lock, tray with hat box and other compartments, separately covered with folding lids; dress tray cloth lined. Be sure to state size wanted.

Length	Width	Height	Weight	Price
32 in.	19 1/2 in.	23 in.	58 lbs.	\$10.40
34 in.	20 1/2 in.	24 in.	62 lbs.	11.00
36 in.	21 in.	25 in.	67 lbs.	11.60
38 in.	22 in.	26 in.	75 lbs.	12.30

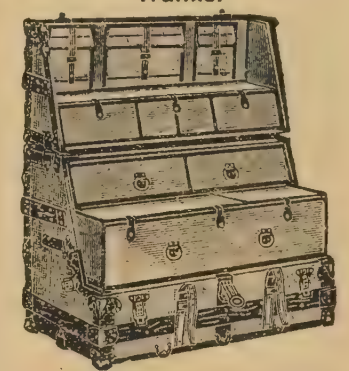
Wall Bureau Trunk.



No. 33F5108 Large box, canvas cover, painted, japanned, sheet steel binding, japanned steel, bumpers, hardwood slats, brass lock, leather handles, large bar, bolts on front and end, strap hinges, inside arranged with three sliding drawers all fancy cloth faced. Be sure to state size wanted.

Length	Width	Height	Weight	Price
32 in.	19 in.	24 in.	57 lbs.	\$7.95
34 in.	20 in.	25 in.	63 lbs.	8.50
36 in.	21 in.	26 1/2 in.	69 lbs.	9.05
38 in.	22 in.	27 in.	77 lbs.	9.55

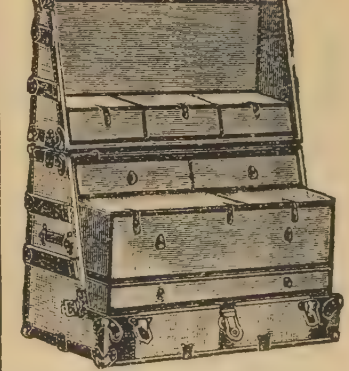
Wonderful Values in Bureau Trunks.



No. 33F5110 The Finest Bureau Trunk made. Steel trimmings, all riveted, Irish linen faced. Basswood box, hardwood slats, ends all brass wrapped, canvas covered, olive colored steel binding on edges of top and bottom, trimmed with brass clamps and heavy corner bumpers; all riveted; brass lock; heavy sole leather straps. Four steel hinges, Hargny bolts on ends; linen lined, with genuine Irish linen facing; all compartments are separately covered and easy of access, and arranged as shown in illustration. A veritable traveling chiffonier of great convenience. Be sure to state size wanted.

Length	Width	Height	Weight	Price
32 in.	20 1/2 in.	25 in.	76 lbs.	\$16.80
34 in.	21 1/2 in.	26 in.	82 lbs.	18.10
36 in.	22 1/2 in.	27 in.	88 lbs.	19.45
38 in.	23 in.	28 in.	95 lbs.	20.80
40 in.	23 1/2 in.	29 in.	102 lbs.	22.15

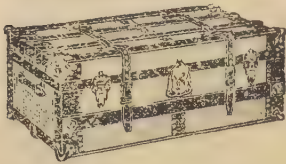
Our \$9.95 Dresser Trunk.



No. 33F5116 Our Special Dresser Trunk; all space can be utilized, and is accessible at any time; upper part contains three compartments, with three drawers in body. An excellent trunk for skirt and dresses. Covered with heavy painted canvas, hardwood slats on top and around body of trunk; brass lock, heavy steel clamps and corners, patent lever bolts on front and heavy lock bolts on ends. The only trunk for traveling, and of great convenience. Be sure to state size wanted.

Length	Width	Height	Weight	Price
32 in.	19 1/2 in.	23 1/2 in.	62 lbs.	\$9.95
34 in.	20 1/2 in.	24 1/2 in.	69 lbs.	10.75
36 in.	21 in.	25 in.	74 lbs.	11.75
38 in.	22 in.	25 1/2 in.	80 lbs.	12.75

Special Quality Wagon or Steamer Trunk.



No. 33F5136 Our Special Quality Wagon or Steamer Trunk. Covered with heavy canvas, painted; four hardwood slats on top one on body, all protected with heavy brass clamps and fancy corner bumpers; brass plated lock and side bolts. Has tray, two compartments separately covered with folding lids. Trunk is muslin lined throughout. Heavy sole leather straps. Be sure to state length wanted.

Length	Width	Height	Weight	Price
32 in.	19 in.	13 1/2 in.	36 lbs.	\$5.50
36 in.	20 in.	13 1/2 in.	40 lbs.	6.00
38 in.	21 in.	13 1/2 in.	43 lbs.	6.25

BAGS, GRIPS AND VALISES.

Leather Bag at \$2.85 to \$4.48.



No. 33F5184 One of the most serviceable and best grade leather bags. Made of fine selected full stock grain leather. Cloth lined, brass lock and catches. Heavy straps. Color, brown. Be sure to state length wanted.

Length	Width	Weight	Price
14 inches	4 1/2 inches	5 pounds	\$2.85
16 inches	5 inches	6 pounds	3.55
20 inches	6 inches	6 pounds	3.80
24 inches	7 1/2 inches	7 1/2 pounds	4.48

Fine Pebble Leather Brown Club Bag.

No. 33F5208

Club Bag, selected pebble leather. Leather handle, brass lock and catches. Cloth lined. Be sure to state length wanted.

Lgth.	Wgt.	Price	Lgth.	Wgt.	Price
10 in.	1 lb.	75c	14 in.	2 lbs.	\$0.95
12 in.	1 1/2 lbs.	85c	16 in.	2 1/2 lbs.	1.05



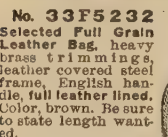
Our Special Leather Club Bag.



No. 33F5228 Our Special Leather Bag, made of good genuine grain leather, brass lock and catches, cloth lined. Color, brown. Be sure to state length wanted.

Lgth.	Wgt.	Price	Lgth.	Wgt.	Price
14 in.	1 lb.	\$2.35	16 in.	1 1/2 lbs.	2.50
18 in.	3 1/2 lbs.	2.75			

Leather Lined Deep Club Bag.



No. 33F5232 Selected Full Grain Leather Bag, heavy brass trimmings, leather covered steel frame, English handle, full leather lined. Color, brown. Be sure to state length wanted.

Lgth.	Wgt.	Price	Lgth.	Wgt.	Price
14 in.	2 1/2 lbs.	\$3.25	16 in.	3 1/2 lbs.	3.75



A Good Cabinet Bag.



No. 33F5240 Cabinet Style Bag, made of genuine grain leather, brass lock and catches, cloth lined and inside pockets. Color, brown. Be sure to state length wanted.

Lgth.	Wgt.	Price	Lgth.	Wgt.	Price
14 in.	4 lbs.	\$2.98	16 in.	4 1/2 lbs.	\$3.69

SUIT CASES.

AT PRICES far below what others ask for equal qualities, we furnish high class, guaranteed SUIT CASES for very little money. A SUIT CASE is a convenience; it enables you to carry clothing without wrinkling it and is easy to handle, in many respects more useful than a bag or valise.

Enameled Cloth Suit Case, 98 Cents.



No. 33F5302 Olive Enameled Cloth. Solid leather, riveted corners and handle. Steel frame. Brass lock and bolts. Cloth lined. Length, 24 inches. Weight, 6 pounds. Price, 98c.

Our Special Keratol Suit Case.



No. 33F5304 Our Special Rain and Waterproof Suit Case, has the appearance of brown grain leather, heavy riveted leather corners, steel frame, cloth lined, brass lock and catches. Color, brown. Length, 24 inches. Weight, 6 pounds. Price, \$1.69.

Imitation Alligator Suit Case, \$1.25.



No. 33F5307 Imitation Alligator Suit Case, sole leather handles, brass plated bolt and lock, steel frame, cloth lined and inside straps. Looks like leather and is equal to it for wear. Be sure to state length wanted. Length, 24 in. Weight, 7 lbs. Price, \$1.25. Length, 26 in. Weight, 8 lbs. Price, 1.35.

Leather Dress Suit Case, \$2.59.



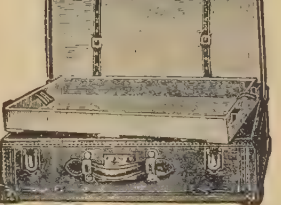
No. 33F5310 Leather Dress Suit Case, steel frame, brass lock and catches, all leather handle, solid cowhide riveted corners, linen lined, leather straps inside. This is the most remarkable value in all leather dress suit cases on the market. Sole leather case only. Length, 24 in. Wt., 7 lbs. Price, \$2.59.

Our Special Leather Dress Suit Case, \$4.95.



No. 33F5312 A most wonderful value in suit cases made of heavy brown colored cowhide leather. Steel frame, solid brass spring lock and catches, heavy sole leather corners reinforced with large brass bell rivets, linen lined, with inside straps, and artistically creased. Convenient to handle and exceedingly rich in appearance. Be sure to state length wanted. Length, 24 in. Weight, 7 lbs. Price, \$4.50. Length, 26 in. Weight, 8 lbs. Price, \$4.95.

Leather Suit Case with Tray, \$5.25.



No. 33F5314 Made of Heavy Cowhide Case Leather. Double steel frame, solid brass plated lock and catches, extra large sole leather corners reinforced with large brass bell rivets, heavy leather straps in body. Contains linen covered drum bottom tray which can be used to great advantage. Color, brown. Be sure to state length wanted. Length, 24 inches. Price, \$5.25. Length, 26 inches. Price, \$5.75.

Leather Suit Case, \$5.00.



No. 33F5316 Made of heavy fine cowhide case leather. Steel frame, solid brass plated lock and catches, large sole leather corners reinforced with brass bell rivets, heavy round handle, linen lined, with strap in body and shirt fold in top. For a slightly and durable case, this case cannot be excelled. Color, brown. State length wanted. Lgth. 24 in. Wgt. 7 1/2 pounds. Price, \$5.00. Lgth. 26 in. Wgt. 8 1/2 pounds. Price, \$5.35.

Elegantly Fitted Leather Suit Case, \$6.59.



No. 33F5317 Made of Extra Quality Selected Cowhide. Solid cowhide handle and corners. New English rounded top, beautifully creased by hand and lined with the best Irish linen. Finest brass lock and catches. Fitted with whisk broom, hair brush, soap box, tooth and nail brush in glass case, perfume bottle and comb, each article firmly held in place by heavy loops. A most desirable and serviceable case and never before offered for such little money. Color, brown. Length, 24 inches. Price, \$6.59.

The New Three-Pocket Suit Case, \$6.59.



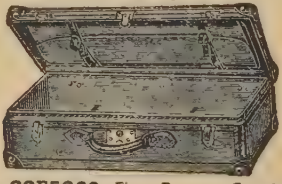
No. 33F5318 A New Suit Case with three pockets in the lid suitable for holding collars, cuffs, handkerchiefs, etc., where easily accessible. Made from select cowhide case leather, heavy leather corners, newest brass catches and lock and steel frame. Holland linen pockets and lining and inside straps. A most practical case for convenience and durability. Color, brown. Length, 24 inches. Weight, 7 pounds. Price, \$6.59.

All Satin Lined Suit Case, \$6.59.



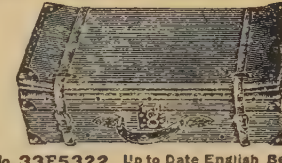
No. 33F5319 Made of an extra quality selected cowhide, solid cowhide corners and handle. New English rounded top, beautifully creased by hand, finest brass lock and catches. Lined complete with rich satin, heavily padded and stitched with silk, straps in lid and bottom of case. Without exception this is the finest case ever brought out to be sold for the money. Color, brown. Length, 24 inches. Price, \$6.59.

Fine Leather Lined Suit Case, \$6.59.



No. 33F5320 Fine Brown Cowhide Leather Suit Case, heavy, leather covered steel frame, English rolled handle, solid brass lock and catches. Heavy brass rivets, stitched ends, double corners, full leather lined body and shirt fold with straps. If you want the best and finest, this is the case you are looking for. Color, brown. State length wanted. Length, 24 inches; weight, 7 1/2 lbs. Price, \$6.59. Length, 26 inches; weight, 8 1/2 lbs. Price, \$6.79.

New English Bellows Case.



No. 33F5322 Up to Date English Bellows Case, made of brown cowhide leather. Heavy sole leather corners, reinforced with large brass bell rivets, with single accordion bellows side, reinforced with two heavy straps. Heavy roll handle attached to sole leather loops, securely riveted solid, Brass locks and bolts on this case. Selected Holland linen lined, with partition in the center. This is an exceptionally fine case and cannot help but satisfy those looking for a case of this character. State length wanted.

Length	Weight	Price
24 inches.	10 1/2 pounds.	\$8.75
26 inches.	11 1/2 pounds.	9.25
28 inches.	12 1/2 pounds.	11.25

CANVAS TELESCOPES.

22 to 69-Cent Telescopes.

No. 33F5344 Riveted leather corners and bottom tips, heavy stitched handle; three straps on large sizes. State length wanted.

Lgth.	Width	Weight	Height	Ext'd. Price
14 in.	7 in.	1 1/2 lbs.	6 in.	12 in. \$2.25
16 in.	8 in.	2 lbs.	6 1/2 in.	13 in. 2.50
18 in.	9 in.	2 1/2 lbs.	7 in.	14 in. 2.90
20 in.	10 in.	3 lbs.	7 1/2 in.	15 in. 3.10
22 in.	11 in.	3 1/2 lbs.	8 in.	16 in. 3.50
24 in.	12 in.	4 lbs.	8 1/2 in.	17 in. 3.90

Full Leather Bound Canvas Telescopes.

No. 33F5346 Heavy Canvas Leather Bound Telescope. Three grain leather straps on large sizes. State length wanted.

Lgth.	Width	Wgt.	Height	Ext'd. Price
16 in.	8 1/2 in.	2 lbs.	6 1/2 in.	12 in. \$0.50
18 in.	9 1/2 in.	2 1/2 lbs.	7 1/2 in.	13 in. .61
20 in.	10 1/2 in.	3 lbs.	8 in.	14 in. .72
22 in.	11 1/2 in.	3 1/2 lbs.	8 1/2 in.	15 in. .83
24 in.	12 1/2 in.	4 lbs.	9 in.	16 in. .94
26 in.	13 1/2 in.	4 1/2 lbs.	10 in.	18 in. 1.05

Extra Heavy Canvas Telescopes.

No. 33F5350 Extra heavy canvas; edges bound all around with wide leather, very heavy corner protectors; three sole leather straps. State length wanted.

Lgth.	Width	Wgt.	Height	Ext'd. Price
20 in.	11 1/2 in.	5 lbs.	8 1/2 in.	15 in. \$1.38
22 in.	12 1/2 in.	5 1/2 lbs.	9 in.	16 in. 1.70
24 in.	13 1/2 in.	6 1/2 lbs.	10 in.	17 in. 1.78
26 in.	14 1/2 in.	8 lbs.	10 1/2 in.	18 in. 1.88

With patent lock straps, 50 cents extra.

CANVAS SUIT CASE.

No. 33F5352 Dress Suit Case, plain canvas, telescope style, leather straps and handles, and full leather bound. State length wanted.

Lgth.	Width	Wgt.	Height	Ext'd. Price
22 in.	12 in.	5 lbs.	9 in.	16 in. \$0.99
24 in.	12 in.	6 lbs.	9 in.	16 in. 1.16

Shoulder or Sling Straps.

No. 33F5354 Solid Grain Leather Shoulder or Sling Straps. Price, \$1.90.

If by mail, postage extra, 4 cents.

Shawl Straps.

No. 33F5355 Good Solid Leather Shawl Straps. Price, \$2.00.

If by mail, postage extra, 6 cents.

Package Handles.

No. 33F5359 Handle your package with a handle. Something new in the way of a handle for satchels.

Price, per dozen, \$2.25; each, 20c.

If by mail, postage extra, 4 cents.

Trunk Straps.

No. 33F5360 Very Heavy Strong Grain Leather Trunk Strap, 9 feet long, 1 1/2 inches wide. Price, \$5.50.

If by mail, postage extra, 14 cents.

OUR

HOMAN HATS

AT

\$2.35

ARE BETTER THAN

HATS SOLD AT \$3.50

IN RETAIL STORES.

MEN'S AND BOYS' CLOTHING DEPARTMENT

ONE-THIRD TO ONE-HALF SAVED ON MEN'S MADE TO MEASURE CLOTHING, MEN'S READY MADE CLOTHING, BOYS' CLOTHING, RAINCOATS, DUCK, SHEEP LINED AND LEATHER CLOTHING, FUR COATS AND WORKING CLOTHING OF EVERY DESCRIPTION, BECAUSE WE ARE THE MANUFACTURERS AND SELL DIRECT TO YOU.

OUR \$4.45 PRICE OR \$12.84 PRICE, \$16.00

FOR EXAMPLE, ON MEN'S SUITS, DOESN'T REPRESENT \$4.45 OR \$12.84 SUITS AS COMPARED WITH RETAIL PRICES,

but when we quote such prices they represent just two items, namely, the actual cost of the material and workmanship in our own finely equipped tailoring plant and our one very small margin of profit. Hence, the \$4.45 suit or the \$12.84 suit that we offer represent retail values of not less than \$8.00 and \$25.00. This same basis of low pricing runs through our entire line of clothing, so that you must not think that because our price is way down, is so low as compared with what you pay elsewhere, that the clothing cannot be good, but you must remember always, that as manufacturers, we are quoting the manufacturers' price, and that our clothing is actually worth twice as much at retail in nearly every case as the price we quote. There are no big, heavy selling expenses, traveling salesmen's expenses, big advertising campaign expenses, no large profits of wholesale or retail houses counted in our prices. Every unnecessary expense is chopped clean out of consideration. You are put upon the same basis as a clothier himself, buying direct from a manufacturer, and a clothier himself could actually save money by buying the clothing he sells from us.

OUR GARMENTS ARE BETTER MADE AND WE GUARANTEE THEM TO BE BETTER THAN THE AVERAGE CLOTHING ON THE MARKET AT ANY PRICE.



FOR AN EXTRA FINE BLACK DRESS SATIN LINED SUIT.

Goods No. 45F6865

While we offer the most wonderful values ever heard of in clothing because of our making the clothes in our own plant and selling direct to you, adding only the smallest possible margin of profit to the actual cost of the goods and workmanship, and while our prices begin at \$4.45 and up for men's suits worth \$8.50 and up, yet we refer you to our finer grades, particularly to the extra fine satin lined suits like this illustration to be had in other styles besides on page 1214. On these we save you a very great deal of money. If you want something extra fine, do not overlook our astonishing offers in finely tailored suits with extra fine lining. What kind of clothing do you want? Look at the list of sample books below. We save you half on any kind of clothing. Let us send you a sample book free, postpaid. Write us.

LIST OF FREE SAMPLE BOOKS AND INDEX TO OUR CLOTHING DEPARTMENT.

NEARLY ALL OF THIS CLOTHING CAN BE ORDERED DIRECT FROM THE DESCRIPTIONS IN THIS CATALOGUE ON THE FOLLOWING PAGES. SOME OF IT CAN BE ORDERED FROM SAMPLE BOOKS AS WELL AS FROM THIS CATALOGUE. OUR FREE SAMPLE BOOKS WILL BE MAILED POSTPAID TO ANY ONE ON REQUEST, TOGETHER WITH FASHION PLATES, TAPE MEASURE, ORDER BLANKS AND COMPLETE OUTFIT. SEE THE DESCRIPTION OF EACH BOOK BELOW.

No. 81F FREE SAMPLE BOOK OF MEN'S MADE TO MEASURE SUITS AND TROUSERS for Fall and Winter wear at from \$8.90 to \$24.90. A specially selected line of high grade woolsens, fashionable patterns, and shades representing all the various weaves in both domestic and imported goods, especially suited for professional men, business men, everybody wanting particularly fine clothes made to measure in any style, containing illustrations of all up to date fashions. For an illustration of this beautiful book of tailoring see page 1200 opposite. (This book does not contain samples of overcoats, but only suits and trousers. See description of Sample Book No. 87F, next column, for overcoats). Sample Book No. 81F also represents medium and heavy weights. If you live in the southern part of the country or want fairly light weight garments, see description of Sample Book No. 85F in next column. But if you want regular fall and winter made to measure clothing write for this Sample Book No. 81F. See our great made to measure black Thibet suit offer on page 1201.

No. 83F FREE SAMPLE BOOK OF MEN'S CORDUROY CLOTHING. You can order corduroy garments from page 1216, regular suits, pants and vests, or if you want working corduroy clothes see pages 1243 to 1262. But if you would like to see samples of corduroy garments, ask for this Free Sample Book No. 83F.

Just write and say, "Send me Free Sample Book No. _____." Just give the number of the book you want and it will be mailed to you at once, postpaid, making everything so simple and plain that you will not have the slightest difficulty in understanding it, and you will find it as easy as A, B, C to send your order.

No. 85F FREE SAMPLE BOOK OF MEN'S MADE TO MEASURE SUITS AND TROUSERS of light weight suitable for spring and summer wear or for those who live in the southern part of the country. This sample book represents our very fine tailoring, made to order garments and the same class of fabrics as are shown in our big free Sample Book No. 81F illustrated and described on page 1200, only that the fabrics in this book are all selected for those desiring fairly light weight garments suitable for warmer climates or for spring and summer purposes.

No. 87F FREE SAMPLE BOOK OF MEN'S MADE TO MEASURE FALL AND WINTER OVERCOATS AND ULSTERS. In this book we show a specially selected line of heavy weight Meltons, Kerseys, Friezes, Vicunas, Chinchillas, etc., in fine all wool grades, in black, dark blue, Oxford gray and brown shades and fancy patterns adapted for all styles, medium length, long overcoats, single breasted and double breasted styles, frock overcoats and dress garments of all descriptions, all of which fashions are handsomely illustrated in handsome fashion plates. A sample overcoat value is described on page 1202. Send for this sample book if you want to see the latest and finest line of made to measure garments.

No. 88F FREE SAMPLE BOOK OF YOUNG MEN'S, BOYS' AND CHILDREN'S READY MADE CLOTHING. This book contains samples of our entire line of boys' clothing. You can order all this clothing from descriptions in this catalogue on pages 1227 to 1242. Look over this big line of boys' and children's garments. The descriptions are accurate and complete, but if you want to see samples, send for this free Sample Book No. 88F. We describe and illustrate this Sample Book fully on page 1228. In any event, do not order boys' and children's clothing anywhere else until you have had a chance to see the wonderful values and the great saving we can make for you in this line of goods, a saving of one-half as compared with retail prices elsewhere.

No. 89F FREE SAMPLE BOOK OF MEN'S READY MADE CLOTHING.

Suits from \$4.45 to \$17.00, pants from 98 cents to \$4.29, and overcoats from \$4.96 to \$15.00. Manufacturers' prices on clothing worth twice as much if you compare it with retail prices. All this clothing is described and illustrated fully on pages 1203 to 1226, every description being very carefully printed with the purpose to give you an exact idea if possible as to the appearance and quality of the clothes. You are quite safe in ordering from this catalogue, but if you want to see samples, by all means write for this big FREE Book No. 89F, which is fully illustrated and described on page 1204. The book contains complete information, fair sized samples, illustrations of all styles, order blanks, tape measure and everything complete; all free and postpaid on request, representing a saving of fully one-half in clothing, and clothing that is guaranteed better by far than the average on the market.

For Rainy Weather Clothing, Mackintoshes, Rubber Coats, Oiled Slicker Clothing, see pages 1226, 1260-1262 in this catalogue. We do not furnish samples of these goods.

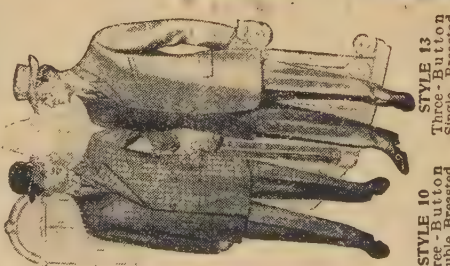
For Men's Fur Coats, Duck, Sheep Lined and Leather Clothing, Overalls and Working Clothing of every description, see pages 1243-1262 in this catalogue. We do not furnish samples of these goods.

THIS BIG SAMPLE BOOK FREE

(No. 81F) OF MEN'S MADE TO ORDER CLOTHING IS

WRITE FOR IT

TWO OF THE MOST POPULAR SACK STYLES FOR 1906-7




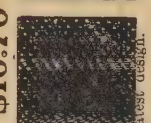

STYLE 10
Double Breasted
Straight Front
Sack.

STYLE 13
Three Button
Single Breasted
Cutaway
Sack.

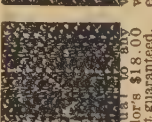


STYLE 15
Tuxedo.

\$8.90

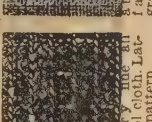
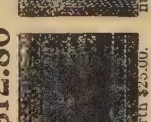

SUIT TO ORDER

		
\$10.70	\$11.95	\$13.90

\$9.85

		
\$12.80	\$14.74	\$15.93

\$9.95

		
\$13.20	\$16.90	\$18.00

\$17.42

CLOTH
81E5085

30-DAY FREE TRIAL

PROPOSITION

HERE IS A PURE ALL WOOL

also advised for
no other reason
Tuxedos and
full dress styles.

privilege to test the quality
of these suits. If you are
not satisfied, return them
within 30 days and we will
refund the price of this offer.

\$22.90

\$23.50

\$24.90

of the Groove
the highest
grade all wool
dress suit.
1906 worth
\$45.00 at mer-
chant tailors.

also advised for
no other reason
Tuxedos and
full dress styles.

of the Groove
the highest
grade all wool
dress suit.
1906 worth
\$45.00 at mer-
chant tailors.

OUR TAILORING CAN ONLY BE COMPARED WITH
\$18.00 TO \$60.00 TAILORING ELSEWHERE.

STYLE 6
Double Breasted
Prince Albert.

THIS IS JUST A SMALL ILLUSTRATION OF THIS GREAT BOOK

HIGH GRADE SUITS TO ORDER AT **\$8.90 TO \$24.90**

THIS BOOK TELLS WHY our made to order clothing is finer, better lined and trimmed, more stylishly shaped and as compared with other tailoring; tells how simple and easy it is to measure by our plain system and how we guarantee to fit you and please you perfectly, no matter how particular you are, or refund your money in full.

THIS WONDERFUL SAMPLE BOOK, (No. 81F) of tailoring contains samples of all the latest styles of woollens, color mixtures and solid shades in gray, navy blue, brown or black, in fine all wool and silk mixtures, the very latest designs, fancy worsteds, unfinished and finished dress worsteds, doeskins, black thibets, both domestic and imported weaves, in fact more complete than most lines of fashionable merchant tailors; contains handsome fashion plates of all the latest effects in the cut of sack, frock, Prince Albert and full dress styles, city fashions; contains a 52-inch cloth tape measure, order blanks, envelopes, price list, all complete, making it so simple, so plain that if you have not ordered tailoring from us before, you will wonder why you have waited so long before you realized what a marvelous saving you could make in your tailoring bills and how easy it was to measure and how thoroughly our guarantee of fit protects you.

JUST WRITE US A LETTER OR POST CARD and say "Send me Free Sample Book No. 81F or Free Sample Book of Made to Order Clothing," or state in your own words what you want and we will at once mail this great book of tailoring full of latest samples, low prices etc., practical, useful and indispensable information on tailoring, free and postpaid at once.

GENTLEMEN, DON'T ORDER A SUIT from any tailor or agent without first seeing this elegant hand Sample Book No. 81F on high class made to order clothes, complete with samples of the finest qualities of woollens and beautiful correct fashion plates. We tell you all about the big profits of merchant tailors, their heavy expenses, the large commissions of agents and profits of wholesale tailoring houses and why they must and do charge you nearly twice our prices for no better fitting, no finer quality than we give you and why our tailoring ranks in front in point of fashion, trimmings, style, finish and fit. Ask for Free Sample Book No. 81F.

A SAMPLE VALUE IN BLACK THIBET SUIT to order is shown on page 1201 in this catalogue. Look over the description, by all means send for this suit if you need a fine black garment, \$14.95 is our price, \$25.00 would not buy it from a merchant tailor. Write today for Free Sample Book No. 81F.

WE INVITE PROFESSIONAL MEN, DOCTORS, MINISTERS, LAWYERS, BUSINESS MEN OR ANYBODY TO WRITE FOR THIS BOOK, No. 81F, UNDER OUR GUARANTEE THAT IF YOU ORDER, WE GUARANTEE TO PROVE OUR TAILORING WORTH NEARLY TWICE OUR PRICE AND BETTER THAN THE AVERAGE TAILORING THROUGHOUT THE COUNTRY OR WE WILL REFUND YOUR MONEY.

THIS BOOK DOESN'T SHOW OVERCOATINGS. IF YOU WANT A MADE TO MEASURE WINTER OVERCOAT, WRITE FOR OUR FREE SAMPLE BOOK No. 87F, DESCRIBED ON PAGE 1199

\$14.95 STARTLING OFFER IN AN ALL WOOL BLACK DRESS THIBET SUIT MADE TO YOUR ORDER

AS A POSITIVE PROOF THAT THIS IS NOT A \$14.95 SUIT as ordinarily considered, but is on a par with made to order suits at \$25.00 to \$30.00, won't you gentlemen who have been paying upward of \$25.00 for ordinary black suits to measure, send your order for this garment with the understanding that it represents better cloth, better linings and trimmings, finer style, shape and fitting qualities than any \$25.00 suit you ever had; with the understanding that you can wear the suit 30 days as a test and return it after that time if you find that we, in any manner, misstate the value or fine tailoring of this suit, and we will refund you the \$14.95 together with what it cost you for express charges.

ASK FOR CLOTH No. 13F9472, state style you want and give measurements according to our very simple system shown on page 1202.

SEND US YOUR ORDER TODAY and let us make a suit to your special measurements from this extra quality all wool staple 18-ounce jet black pure dye Thibet cloth, suitable for year round wear, at only \$14.95, in order that you may see this is not an ordinary \$14.95 suit, but is actually a \$25.00 to \$30.00 value as measured by standard tailors' or agents' prices, representing the rock bottom price with from \$10.00 to \$15.00 of tailors' expenses and profits knocked out of consideration. Let us prove to you that we are making the finest class of tailoring to be had anywhere, and because of our selling direct to you we are making the most wonderful values ever heard of in made to order clothing.

SEND US YOUR ORDER TODAY AT OUR RISK, enclose this special offer price of \$14.95, ask for cloth No. 13F9472, give your measurements according to our simple system shown on page 1202, state what style you want and we will ship the suit to you with the understanding that you can take it home, try it on, look it all over thoroughly, show it to your friends and wear it 30 days, and if it doesn't prove itself to be even more than equal in style, fit and finish to any suit you ever had made to order elsewhere at \$25.00, you are perfectly at liberty to return it to us at our expense and we will immediately refund you your \$14.95 and the express charges. You professional men, business men, or anybody who wear fine made to order clothes, we say you would not be doing yourself justice if you did not test this proposition, take us up on it, see for yourself and be your own judge as to whether you can make a saving of about one-half on your tailoring bills and at the same time improve upon the class of tailoring you have been getting. If you don't want a black suit like this one, then don't order a garment from any tailor until you have seen our wonderful Free Sample Book No. 81F, illustrated and described on page 1200. Write for it at once.

Here Are Some of the Leading 1906-7 Styles, in Which We Make Our Fine Grade All Wool Jet Black Thibet Suits to Measure at \$14.95.

SEE OUR PRICES BELOW FOR PRINCE ALBERTS, TUXEDOS AND FULL DRESS GARMENTS MADE TO ORDER FROM THIS SAME FABRIC.
NOT AN ORDINARY \$14.95 SUIT BUT GUARANTEED WORTH AT LEAST \$25.00.



STYLE 18
Four-Button Cutaway
Sack Suit

STYLE 10
Three-Button Double
Breasted Sack

BACK VIEW
Sack Coat, showing
middle vent

BACK VIEW
Sack Coat, showing
side vents

STYLE 2
Four-Button Single
Breasted Straight Front Sack.

HERE IS HOW THIS FINE BLACK THIBET SUIT WILL BE MADE, LINED AND TRIMMED.

QUALITY OF THE CLOTH, a pure high grade all wool genuine jet black Thibet, 18 ounces to the yard, suitable for year round wear, guaranteed fast dye, woven especially for us from PURE AUSTRALIAN WOOL, the best wool weavers use and positively one of the finest grade dress Thibets we can get, such as merchant tailors and tailors' agents would offer you IN SUITS TO ORDER at from \$25.00 to \$35.00.

THE LININGS AND TRIMMINGS, the coat body and vest back will be lined with extra fine IMPORTED SATIN FINISH VENE- TIAN LINING and sleeves with imported striped sateen. Shoulders will be padded with strictly first class wool felt, fronts interlined with the best Scotch canvas and French hair cloth, bringing out neatly rounded shoulders and perfectly hanging coat fronts, the collar will be hand padded and buttonholes handworked; all seams will be reinforced and sewed with silk. Inside of vest will be lined with imported sateen, interlined with good Wigan, pockets will be stayed and buttonholes hand made. Waist curtain of pants will be lined with imported sateen, pockets made of heavy sateen, double Silesia crotch lining and pockets, and crotch securely stayed with tape. THIS IS THE KIND OF MATERIAL AND TAILORING that you find elsewhere only in strictly high class made to order garments.

ABOUT STYLES. We illustrate on this page some of the most popular styles for this season, our style 18, four-button cutaway, our style 10, three-button double breasted, and our four-button style 2, single breasted and straight front sack. The two illustrations showing back views, show you the different ways of cutting the back of the coats, one way with a middle vent or opening and the other way with a vent or opening at each side. State if you want your coat made with side or middle vent.

\$14.95 IS OUR PRICE FOR SUIT TO ORDER IN ANY SACK OR REGULAR FROCK STYLE AND SEE OUR PRICES FOR PRINCE ALBERTS, TUXEDOS OR FULL DRESS GARMENTS, LINED AND TRIMMED IN THE SAME WAY, IN NEXT COLUMN.

MEASUREMENTS AND SIZES. Measuring is very easy (use our regular tailoring order blank if you have one or see page 1202). It is a simple matter and we positively guarantee to fit you perfectly or it will not cost you a cent. At \$14.95 we will make this suit in sizes up to and including 42 inches breast measure. If you are larger than 42 inches breast or larger than 40 inches waist, send for our FREE SAMPLE BOOK No. 81F where we quote terms and prices on larger sizes.

HOW TO ORDER. JUST ASK FOR CLOTH No. 13F9472, state what style you want, give measurement and send \$14.95 with your order. We will place it in work at once and ship it nicely packed as soon as completed. Try them on, look them over, consider the value, and if it is not a \$25.00 suit at least, as compared with tailors' values, return it to us at our expense and we will refund your money and what it cost you for express. **WE TAKE ALL THE RISK.**

ASK FOR CLOTH No. 13F9472

Price for Regular Style Suit to Order.....	\$14.95
Price for Single or Double Breasted Prince Albert Suit	18.45
Price for Tuxedo Suit.....	17.45
Price for Clerical or Minister's Suit.....	19.95
Price for Full Dress Style.....	19.95

SEND FOR OUR BIG FREE SAMPLE BOOK No. 81F OF MEN'S FINE CUSTOM TAILORING. IF YOU WISH TO SEE A SAMPLE OF THIS BLACK THIBET, and a complete line of all the FINE WOOLENS and UP TO DATE STYLES, WHICH WE MAKE TO MEASURE, all of which are GREAT VALUES as the above.

\$14.90 SPECIAL TEST OFFER \$16.90

AN ALL WOOL BLACK KERSEY OVERCOAT

MADE TO YOUR ORDER.

STYLE
41STYLE
136

IF YOU WANT A FINE BLACK MADE TO MEASURE OVERCOAT, won't you send us your order today for this garment No. 13F9556, to be made as described below, with the understanding that it is to equal made to order overcoats of tailors or tailors' agents elsewhere at \$25.00 to \$30.00 and that you are to have the privilege of taking the coat home to examine it, try it on and satisfy yourself as to its value and return it to us if you find it otherwise than we claim and we will refund your money together with the express charges.

Ask for cloth No. 13F9556, give your measurements according to the simple system mentioned below and state what style you prefer, whether the style 41 at \$14.90 or whether the style 136 at \$16.90.

WE MAKE YOU THIS LIBERAL OFFER

if it is not as good throughout as tailors' or agents' \$25.00 to \$30.00 overcoats, if it doesn't mean that it is just a \$25.00 to \$30.00 garment with the \$10.00 to \$15.00 of tailor's expenses and profits and agent's commissions all knocked off, then you are at liberty to return the coat to us at our expense and we will refund you the \$14.90 or the \$16.90 according to whatever style you order together with the express charges. You simply cannot afford to let this opportunity pass. Read the complete description below as to how this coat will be made and write us today with your order. Don't hesitate, it is easy to measure and

WE POSITIVELY GUARANTEE TO FIT YOU PERFECTLY.

Even if you do make a mistake we don't expect you to keep the garment if not exactly what you want. Return it and we will refund your money.

If you don't want this fine black kersey made to order overcoat and would like some other kind of goods or different shade let us send you our Big free Sample Book No. 87F, described fully on page 1199, which contains a complete line of all kinds of overcoats and ulster fabrics with complete fashion plates of all overcoat and ulster styles.

Don't order an overcoat from any tailor or agent until you first see our free Sample Book No. 87F.

WRITE FOR IT AT ONCE.

HERE IS AN EXACT DESCRIPTION OF HOW THIS OVERCOAT WILL BE MADE, WHAT THE MATERIAL IS, ETC.

QUALITY OF CLOTH is a high grade all wool jet black kersey, weighing 28 ounces to the yard, just such a fabric as merchant tailors would use in their winter overcoats at from \$25.00 to \$30.00, guaranteed fast dye and a splendid wearing goods that will hold its color perfectly.

LININGS AND TRIMMINGS.

body of overcoat lined with a splendid quality of all worsted, heavy diagonal serge, and sleeves with Skinner's guaranteed satin, warranted to wear for two seasons, interlined with pure linen canvas and haircloth and sewed in the most painstaking and thorough manner. Has a silk velvet collar, velvet pocketing and under collar is hand padded.

Perfectly shaped, stylishly made, strictly finely tailored garment.

Not to be compared with \$15.00 to \$18.00 overcoats others offer but equaling in every way \$25.00 to \$30.00 garments.

This illustration shows two practical styles, the medium length and the long overcoat. Style 41 in this black kersey goods will cost you \$14.90 only, and style 136 the long overcoat will cost you \$16.90. State the style you wish in ordering and ask for cloth No. 13F9556.



STYLE 136
Long Single Breasted Fly Front
Overcoat. Proper length,
48 to 54 inches.

STYLE 41
Single Breasted Fly Front Over-
coat. Proper length, 38
to 42 inches.

ABOUT STYLES, the two styles those most generally worn, style 41 proper length from 38 to 42 inches at \$14.90 and style 136, proper length 48 to 54 inches at \$16.90. But if you want a double breasted overcoat about same length as style 41 it will cost you \$15.90.

Our complete line of styles is shown in free Sample Book No. 87F.

BE SURE TO MENTION THE STYLE YOU WANT WHEN YOU ORDER.

MEASUREMENTS AND SIZES.

Take the measurements for the overcoat in exactly the same way as for an under coat, that is, measure over your vest, in case of the breast and waist as explained below and measure over the coat only in case of the sleeves. Don't worry the least about the measurements, they are easily taken and we take the entire risk of fitting you perfectly or we will refund your money. The prices we have quoted are for regular sizes up to and including 42 inches breast; if you want larger sizes

SEND FOR FREE SAMPLE BOOK 87F

described on page 1199, which quotes our terms and prices on larger sizes.

HOW TO ORDER, ask for cloth No. 13F9556, state what style you want, give your measurements as explained on this page, send

\$14.90 — \$16.90

FOR OR FOR

STYLE 41 — STYLE 136

State how you want the garment shipped and we will make the overcoat to your order and ship at once upon completion, neatly packed with the above guarantee to satisfy or refund your money.

WE TAKE ALL THE RISK

OUR BIG FREE SAMPLE BOOK

No. 87F contains samples of all classes of overcoatings and ulster cloth, kerseys, friezes, meltons, vicunas, chinchillas, etc. WRITE FOR IT TODAY if you want anything in made to measure overcoats (but if you want a made to order suit send for free Sample Book 81F described on page 1200).

HOW TO MEASURE FOR A SUIT OR OVERCOAT TO BE MADE TO YOUR ORDER.

Use one of our regular custom tailoring order blanks if you have one, or if not, use a plain sheet of paper and write down the measurements in order as they are called for in the instructions we give here. These instructions are taken from our regular order blank.

FIRST STATE HEIGHT, WEIGHT AND AGE.

COAT OR OVERCOAT. State style of coat or overcoat wanted.

Stand in your natural way, breathe regularly, and don't expand chest; also take everything bulky out of your pockets. (Sleeve measures are to be taken over the coat, but take coat off when you measure the breast and waist)

Note—Measurements from 1 to 2 need only be given in case you order a frock coat. It is not needed for sack coats. Always give full length desired for sack coat.

Length. From collar seam at 1 to hollow of waist line at 2. 3 shows length for sack coat. 4 shows length for frock coat. 5 shows length for Prince Albert coat.

Sleeve. From middle of back at 6 to elbow at 7. Sleeve again from middle of back at 6 to wrist joint at 8. (Now remove coat. These measures must be taken over vest.)

Breast. All the way around body at breast, close up under arms at 11, snug but not tight. Tape should be over the shoulder blades at the back.

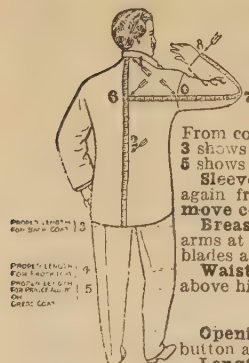
Waist. All the way around body at waist at 12. Waist line is just above hip bones. Always feel sides for location of these bones.

VEST. State style of vest wanted.

(These measures must be taken over the vest.)

Opening. From collar seam at back of neck at 9, to first button at 10.

Length. From collar seam at 9 to bottom of vest at 13.



PANTS.

(Now turn up your vest.)

Outside seam. From top of waistband at 14 to heel seam of shoe 15.

(Now stand erect and draw pants well up in the crotch.)

Inseam. From close up in crotch at 16 to heel seam of shoe at 17.

Waist. All the way around body at waist at 18 over pants. Waist line is just above hip bones. Always feel sides for location of these bones.

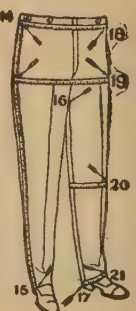
Seat. All the way around body at the hips, the largest part snug but not tight at 19. Remove everything bulky from pockets.

Knee. Around knee, the size desired at 20.

Bottom. Around bottom to size desired at 21.

Style of pockets. Side or top.

STATE WHETHER YOUR SHOULDERS ARE SQUARE, SLOPING OR REGULAR.



\$ **SUIT OFFER**

.95

Let Us Send You a Suit.

Make your selection from this catalogue.

WE GUARANTEE EVERYTHING.

30 DAYS' FREE TRIAL

ASK FOR COODS No. 45F6690

Our Offer

AS A GUARANTEE

that we can and will give you two or three times as much for your money as you can get elsewhere; **AS A GUARANTEE** that we can and will give you a better fitting, more stylish, more dressy suit for \$5.95 than you can get elsewhere at more than double this price; **AS A GUARANTEE** that with this \$5.95 suit you will make a better appearance than in any ready made suit you ever wore; **WE MAKE**

THIS OFFER—Write us your size, height, weight and measurement as explained on page 1205 (don't be afraid about making a mistake for we take all the risk and guarantee a perfect fit). **MENTION No. 45F6690**, inclose our special offer price, \$5.95, and we will send this \$5.95 suit to you of these **WONDERFULLY LIBERAL CONDITIONS: WEAR IT 30 DAYS FREE.** Try it out in every way. If you don't find it a perfect fit, better made and tailored, more stylish, if it don't give you a better, dressier, more stylish appearance than any ready made suit you ever owned; further, if the black Thibet cloth, the Italian lining, interlinings and trimmings throughout are not as good or better than you can get elsewhere in any suit for \$15.00, if it is not in every way **the most wonderful suit** value you ever saw or heard of, return it to us at our expense, **ANY TIME WITHIN THIRTY DAYS** (wear it thirty days free), and we will immediately return your \$5.95 and express charges paid by you.

QUALITY OF THE CLOTH.

A strongly woven 21-ounce jet black guaranteed fast color Thibet, absolutely the finest cloth we ever used at such a price.

ASK FOR No. 45F6690
Price for suit as illustrated.....\$5.95
Be sure to mention Special Offer Suit No. 45F6690.

JUST LIKE FASHION FIGURE hereon, latest style four-button sack coat. As this figure appears, just as you will appear in this new 1906 style suit. The cloth of which this suit is made is a good strong, wear resisting, year around weight. A fine black wool Thibet cloth, suitable anywhere, for business, Sunday or dress occasions; suitable for all ages, all seasons and all climates, summer or winter, north or south. It's a wonder of value.

PLEASE LET US SEND YOU THIS \$5.95 SUIT, you take no risk, for if it don't please you in back. Please tell us how much you weigh, your height and give us your measure, as explained on page 1205. Don't be afraid you will make a mistake in measurements, for if you do, no matter, it's our loss, not yours. If you have any use for a nice new suit, **WON'T YOU LET US SEND YOU THIS \$5.95 SUIT?**

JUST THINK, ONLY \$5.95, and this suit is made from an extra quality **BLACK WOOL, FAST COLOR, GENUINE THIBET** suiting cloth, one of the best wearing fabrics on the market, the kind of goods tailors use, and the kind that goes into ready to wear suits others sell at \$12.00 to \$15.00. It is made in the very latest style for 1906, newest 4-button sack coat; the lining, interlining padding, staying, stiffening, etc., is of much better grade than you are accustomed to find in ready to wear suits sold even at \$12.00 to \$15.00.

MADE IN OUR OWN FACTORY by our own system of modeling, cutting and tailoring, which insures better fit, more style than you will find in other clothes. Made in our own factory at a cost of material and labor only, nothing more, which makes possible our incomparably low price of only \$5.95. Less than one-half the price charged by others.

IF YOU WON'T LET US SEND you this \$5.95 suit, won't you please select a suit from one of the many very special values shown in these pages.

OUR	OUR	OUR
\$4.45 SUIT	\$8.90 ALL WOOL DARK BROWN MELTON	\$13.50 Extra Fine French Black Worsted.
No. 45F6600	No. 45F6636	No. 45F6664
As shown on page 1205, is the equal of suits sold by others at \$8.00 to \$10.00. It will pay you to look up this page.	As shown on page 1209, is one of the most astonishing clothing values ever heard of. Please look to this page.	As shown on page 1211, is in value at least double what you can get from any other house in the world in a black worsted.

CAN'T WE SEND YOU ONE OF THESE SUITS RIGHT NOW? Give us your measure as we guarantee to please you and save you money, otherwise return the suit at our expense and get your money back. **WE WILL SURPRISE YOU** in every way if you let us send you a suit.

DON'T OVERLOOK THIS DEPARTMENT

MEN'S READY MADE CLOTHING

SUITS AT \$4.45	PANTS AT 98c	MEN'S WORKING CLOTHING, DUCK, SHEEP LINED, LEATHER CLOTHING AND FUR COATS. ASTONISHING VALUES, SEE PAGES 1243 TO 1262.
TO \$7.00 THAT YOU COULD NOT BUY ELSEWHERE FOR \$7.00 to \$15.00.	TO \$4.29. REGULAR \$5.00 RETAIL VALUES AT \$1.59 TO \$2.50	

MEN'S CLOTHING OF EVERY KIND at less than one-half the price you would have to pay elsewhere. Give us a trial, please select something in clothing direct from this catalogue. Don't delay to write for Free Cloth Sample Book No. 89F.

WON'T YOU PLEASE order a suit, pair of other garment direct from this catalogue; give us a trial. Have no fear about measurement taking. We guarantee to fit you, please you and save you one-half in price or return your money.

OUR PRICES ARE FAR LOWER than wholesalers get from retail dealers, we make every garment ourselves, we control many of the woolen mills, you pay us only the exact cost of material and labor with but our one small profit added, about **ONE-HALF** what others charge, much less than dealers pay in large quantities, **LOWEST PRICES** ever known.



If you don't send us an order assestected from this catalogue then please write for our Free Cloth Sample Book No. 89F, as illustrated and described on page 1204. Most wonderful free cloth sample book ever published.



SEE ABOUT FREE CLOTH SAMPLE BOOK ON PAGE 1204.

This Big Sample Book

(No. 89F) of Men's Ready Made Clothing

FREE

WRITE FOR IT

445

SUIT OFFER.

Not a \$4.45 suit as ordinarily considered, but an \$8.00 to \$10.00 retail value, an astonishing proposition because we manufacture the clothes and sell direct to you.

\$6.55 \$6.43 \$6.54 \$6.95

Not a very fine dark worsted. Not a very fine dark worsted. Not a very fine dark worsted. Not a very fine dark worsted.



Style 1

Style 30

Not a very fine dark worsted. Not a very fine dark worsted. Not a very fine dark worsted. Not a very fine dark worsted.

\$8.24 \$8.86 \$8.90 \$9.85

Not a very fine dark worsted. Not a very fine dark worsted. Not a very fine dark worsted. Not a very fine dark worsted.

Not a very fine dark worsted. Not a very fine dark worsted. Not a very fine dark worsted. Not a very fine dark worsted.

\$13.90 \$13.50 \$12.95 \$15.40

Not a very fine dark worsted. Not a very fine dark worsted. Not a very fine dark worsted. Not a very fine dark worsted.

Not a very fine dark worsted. Not a very fine dark worsted. Not a very fine dark worsted. Not a very fine dark worsted.



Style 37

Long Single Breasted Overcoat.

THIS IS JUST A SMALL ILLUSTRATION OF THIS IMMENSE BOOK.

FREE WITH OVER 100 SAMPLES AND \$4.45 TO \$12.00 FASHION PLATES OF SUITS AT

MANY DIFFERENT STYLES. pants at 98 cents to \$4.29, overcoats and ulsters from \$4.96 to \$16.00. FREE, with illustrations of all styles, FREE, 32-inch cloth tape measure, order blanks, envelopes and a complete outfit. The most astonishing collection of clothing values ever heard of, sold direct to you (we being the manufacturers), on the basis of actual cost of goods and workmanship, with but our one very small profit added, putting you in a place to buy your clothing for actually less money than clothiers have to pay the wholesale house. This remarkable book tells you all about it, tells you why our clothing is better than others, explains everything, shows you how perfectly easy and simple it is to measure and how we can positively guarantee to fit you perfectly and will refund your money if you are dissatisfied in the slightest. **WRITE FOR THIS FREE BOOK No. 89F TODAY**

ON A POSTCARD OR IN A LETTER JUST SAY, "send me FREE Sample Book No. 89F or Clothing," or state what is wanted in your own words and the book will go forward to you at once free and postpaid together with the complete free outfit. Don't order a suit, pair of pants or overcoat from anywhere until you have seen this book of surprising values, every garment worth twice at least what we ask for it as compared to retail prices, (or if you wish, you can order your clothing from this catalogue, from the following pages).

WHILE WE WOULD BE PLEASED to have you order this clothing from our descriptions on the following pages in this catalogue, pages 1205 to 1266, and while we positively guarantee to please you with the quality, pattern and tailoring value of the garments if you order direct from our descriptions here and while it would save you time to order direct from this catalogue now, yet if you don't find it easy to make a selection, if you prefer to see samples by all means **SEND FOR THIS BOOK No. 89F WHICH WILL BE MAILED TO YOU FREE FOR THE ASKING,** and don't order a suit, pair of pants or overcoat at any price from any other dealer until you see this unequalled line of patterns, styles and values in endless variety.

YOU CAN LITTLE REALIZE the astonishing difference in prices and quality, that we are offering as compared with the high retail prices and only ordinary qualities at retail, until you see this great book of samples No. 89F which is free on request. You can't understand how much money we can save you until you understand the fact that we are the largest manufacturers of clothing in the United States, buy our woolsens direct from the weavers, make the clothes in our own finely equipped plant (actually the finest tailoring plant in the United States), and know that we sell on a basis of the smallest profit ever known to be asked, which small profit is added only to the actual cost of producing the clothes and not added to an already high price, caused by the big expenses such as come between you and the original manufacturer when you buy your clothing from retailers.

THIS MARVELOUS COLLECTION OF SUITS, pants and overcoat values in this great book, you, proves to you like seeing a thing with your own eyes that we can and do save you one-half the money you would spend elsewhere for clothing.

WRITE FOR THIS FREE SAMPLE BOOK No. 89F TODAY, RIGHT NOW; THERE IS NOTHING TO COMPARE WITH IT ANYWHERE.

\$4.45 SUIT OFFER

Positively Representing

A Retail Value of at Least \$8.50

GOODS No. 45F6600, MADE IN ROUND CUT SACK STYLE 1, FROM GOOD SOLID 20-OUNCE UNION CASSIMERE, DARK PATTERN WITH FAINT NARROW GRAY STRIPE EFFECT, WITH A SLIGHT MIXTURE OF GREEN AND BROWN THREAD, MAKING A NOBBY EFFECT AND A PRACTICAL SHADE FOR A GENERAL BUSINESS SUITS.

YOU WILL UNDERSTAND THE VALUE BETTER when you that this is not an ordinary retail \$4.45 price, but is a price that we quote as manufacturers. This \$4.45 represents only two items, first the cost of the goods, trimmings and workmanship and second our one very small percentage of profit. If you would figure on top of this the ordinary expenses of a wholesale house, for traveling salesman and big advertising campaigns together with their large profits, then figure on top of that again the expenses and large profits of the retail clothier or agent you can easily see at what price this suit would have to be sold. You can set the retail price at about \$8.50, if not as high as \$10.00. So this \$4.45 suit we offer is not the \$4.45 suit ordinarily considered but ranks along side of retail values of \$8.00 and is guaranteed better in goods, trimmings and workmanship than the average \$8.00 suit. Don't you see then what an astonishing money saving proposition our clothing values represent to you? Remember that this same thing can be said of every suit, pair of pants or overcoat offered in this line, whether it is a suit at a low price or one of our higher priced garments. They all represent retail values of at least twice the price we quote.

WHILE WE GUARANTEE THIS \$4.45 SUIT OF OURS to be worth twice this price, to be an excellent value throughout, to be first class in the way of cloth, trimmings and tailoring, guarantee it to be a nicely shaped perfectly fitting suit, yet why not invest a few dollars more and get one of our better grades, one of our higher priced suits and make a still greater saving? Knowing that \$5.00 or \$10.00 or \$15.00 as the case may be represents retail values of \$10.00, \$20.00 and \$30.00, why not take the same money that you might have invested at retail and get one of our better grades of suits? Every extra dollar that you invest in our clothes brings you just that much greater results, results that cannot be measured at all by the retail value of a dollar, because you know we make this clothing in our own very finely equipped plant, we use hundreds of thousands of yards of cloth, hundreds of thousands of yards of trimmings and make many thousand suits every season and the cost to us is lower than the cost to any other manufacturer while at the same time we aim to make them better and it is actually money saved to spend a dollar or two more and get the finer qualities, such as you will find on page 1207 or 1215.

WE ABSOLUTELY GUARANTEE to fit and please you in every way. If you are disappointed with the pattern, quality, workmanship, fit or anything, we ask as a favor that you return the goods to us at our expense and we will immediately refund every



THIS SUIT IS MADE AS ILLUSTRATED in round cut sack style 1, and in regular sizes from 34 to 42 inches chest, 30 to 40 inches waist, and 30 to 36 inches inseam. These are the regular sizes for ready made clothing. See the bottom of this page for full details as to how each style is made. This garment is lined with good black Italian, thoroughly interlined and tailored in a most substantial way.

ORDER FROM THIS DESCRIPTION or send for our **FREE SAMPLE** BOOK No. 89F, just as you choose. We guarantee to satisfy you fully or refund your money. Measuring is simple, we only need your breast, waist and inseam measurement as stated on this page.

ASK FOR GOODS No. 45F6600

Price for suit	\$4.45
Price for coat and vest	3.27
Price for pants	1.63

OUR LIBERAL TERMS. While we will, upon request, ship upon receipt of \$1.00 deposit with your order, balance C. O. D., yet we advise you to send the full price of goods with your order, because you thereby make one single transaction of the order and are not obliged to pay any more at the express office excepting the transportation charges alone, as by doing this you will save the charges that the express companies make for returning the money on C. O. D. shipments.

WE POSITIVELY GUARANTEE TO RETURN EVERY CENT YOU PAY, BOTH THE PRICE OF THE GOODS AND TRANSPORTATION CHARGES IF YOU ARE DISAPPOINTED IN THE LEAST.

cent you have paid and express charges besides. There is no possibility of your losing a cent. We take all the risk, and even if you make a mistake yourself when ordering the garments and they should not prove satisfactory to you, we will even then permit them to be returned at our expense and we will refund your money, in full.



HOW TO MEASURE. Don't be the least afraid about the measuring part of it, as that is very simple. If you don't happen to have one of our clothing order blanks handy, just use any ordinary plain sheet of paper and give the information and the measurements as mentioned below according to whatever garment you may be ordering. We take all the risk and you cannot lose a cent because even if you did make a mistake and were in any way disappointed with the garment you received, you could return the same to us at our expense and we will exchange it, we paying the transportation charges both ways or refund your money and express charges, just as you prefer. Nothing could be easier and no proposition could be fairer.

GIVE HEIGHT, WEIGHT and AGE; these are very important; they MUST not be FORGOTTEN.

COAT AND VEST OR OVERCOAT.

Stand in your natural way, breathe regularly, don't expand chest; take everything bulky out of your pockets.

BREAST—(see figure B); take coat off and measure around body at breast close up under arms at 1, snug, but not tight. Tape should be over shoulder blades at the back.

WAIST—(see figure B); measure over vest all around waist at 2. Note your waist line is just above hip bones.

SLEEVE—(see figure A); with coat on, measure from middle of back at 3 to elbow at 4, and then measure again from the point 3 clear around to wrist joint at 5.

VEST.

BREAST—Same measurement as coat for breast. **WAIST**—Same measurement as coat for waist.

PANTS.

WAIST—(see figure C); turn up your vest and measure around waist over pants at 6. Note your waist line is just above hip bones.

INSEAM—(see figure C); stand erect and draw pants well up in crotch; measure from close up in crotch at 7 to heel seam of shoe at 8.

THE QUESTION OF MEASURING IN A NUT SHELL.

We only need three measurements for a suit, if you wish to simplify the matter. We guarantee to fit you perfectly if you just give us your breast, waist and inside seam measurement from close up in crotch to heel. These three measurements are really all that is needed in most cases, and you might add your height and weight, or if you wish you can give all the measurements. We guarantee to fit you in any case or refund your money.

STYLES AND SIZES OF SUITS.

SIZES. Unless it is distinctly stated in the description of the goods that we furnish extra sizes, it is understood that all the ready made garments described are furnished in sizes only as follows: Coats and vests from 34 to 42 inches, inclusive, breast measure; pants from 30 to 40 inches, inclusive, waist measure, and from 30 to 36 inches, inclusive, inside seam measure. Pants sizes from 30 to 34 inches waist, run from 18 to 19 inches knee, and from 16 to 16½ inches bottom. Pants sizes from 35 to 40 inches waist, run from 19¼ to 20¼ inches knee and 16¾ to 18 inches bottom.

READY MADE SUITS ARE FURNISHED ONLY

STYLE 1—Coat, round cut sack, four buttons; two lower outside pockets, one small change pocket and two inside pockets. Vest, single breasted, notch collar; two lower, two upper outside pockets and one inside pocket.

STYLE 5—Coat, four-button frock; intended to be worn with only top button closed, therefore, called one-button cutaway frock, no outside pockets, two inside pockets and two tail pockets. Vest, single breasted, five buttons, notch collar; two lower, two upper outside pockets and one inside pocket.

STYLE 18—Coat, four-button cutaway sack; one outside breast pocket, two lower outside pockets, small change pocket inside the right hand outside pocket and one inside pocket. Vest, five buttons, single breasted, no collar.

No larger or smaller sizes than these can be furnished, excepting from such numbers where it is distinctly stated. See Nos. 45F6607, 45F6618, 45F6645 and 45F6659 for larger sizes.

We cannot furnish half sizes in ready made clothing. Whenever such measurements are received we are obliged to send the next full size, larger or smaller, according as it seems to suit the case, in our best judgment.

We do not sell single coats or single vests separate from suits. If you want a single coat or single vest refer to page 1216.

IN THE STYLES QUOTED FOR EACH NUMBER.

STYLE 30—Coat, double breasted square cut sack, with the up to date long lapel; outside breast pocket, two lower outside pockets, one small change pocket inside the right hand outside pocket and one inside pocket. Vest, single breasted, five buttons and no collar.

STYLE 32—Coat, single breasted, straight front sack, outside breast pocket, two lower outside pockets, small change pocket inside the right hand outside pocket and one inside pocket. Vest, single breasted, six buttons and notch collar.



\$4.98**DARK AND BROWN MIXED UNION CASSIMERE SACK SUIT.**

Quality—A good heavy weight winter suit, cloth weighs 21 ounces to the yard. Regular \$10.00 retail value elsewhere. **Pattern**—Dark background mixed with brown, worked into a narrow broken stripe effect with an occasional dash of red; exceedingly nobby, yet practical for general wear. **Trimings**—Coat and vest back lined with good wearing black Italian, sleeves with good twill, canvas interlinings, neatly shaped. **Style 1**, as illustrated, round cornered sack; vest, five buttons, notch collar. **Sizes**, 34 to 42 inches chest. Do not fail to state sizes wanted.

Goods No. 45F6602

Price for suit**\$4.98**
Price for coat and vest**3.65**
Price for pants**1.82**

\$5.84**SINGLE BREASTED DARK NAVY BLUE THIBET WINTER SUIT.**

Quality—Weighs 21 ounces to the yard; no cotton threads, but some cotton carded with the wool, usually sold as an all wool cloth elsewhere; a good, sound wearing fabric, makes a fine, warm suit. **Shade**—Dark navy blue, the most practical shade for general or dress wear. **Trimings**—Lined with good, durable black Italian in coat body and vest back, interlined with good padding and stiffening, thoroughly tailored, worth twice as much at retail, plain seams, edges single stitched, durable pocketing, thoroughly sewed garment throughout. **Style 1**, as shown here. See page 1205 for complete description of this style. **Sizes**, 34 to 42 inches chest, 30 to 40 inches waist. Do not fail to state sizes wanted.

Goods No. 45F6604

Price for suit**\$5.84**
Price for coat and vest**4.28**
Price for pants**2.14**

Take orders for clothing and get the special benefit we offer through our great Profit Sharing Plan, described on pages 1 and 2 of this catalogue.

\$6.34**DOUBLE BREASTED DARK NAVY BLUE THIBET SUIT.**

Quality—21-ounce cloth, good winter weight; no cotton threads, but some cotton carded with the wool, sold as an all wool cloth elsewhere; makes an exceptionally warm winter suit. **Shade**—Dark navy blue, the most suitable shade for everyday or dress wear. **Trimings**—Lined with strong wearing black Italian, coat padded and stiffened, cut over good fitting patterns, substantially tailored in every way. **Style 30**, double breasted, as illustrated. **Sizes**, 34 to 42 inches chest. Do not fail to state sizes wanted.

Goods No. 45F6605

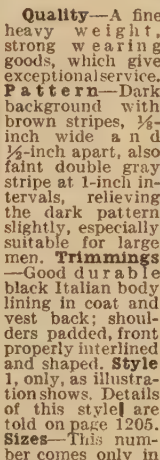
Price for suit**\$6.34**
Price for coat and vest**4.78**
Price for pants**2.14**

\$5.68**DARK AND BROWN STRIPE UNION CASSIMERE SACK SUIT.**

Quality—A good heavy weight, excellent wearing fabric; will wear like iron. **Pattern**—Very neat and stylish, dark background with very dark brown stripes running one-half inch apart with a mild double gray stripe at one inch intervals; the effect is a medium dark brown shade, relieved by the gray. **Trimings**—Lined with good durable black Italian, plain seams, edges single stitched, well tailored throughout. **Style 1**, as illustrated, with three outside and one inside pocket in coat, round corners; vest five buttons and notch collar; pants made in the prevailing fashion. **Sizes**, 34 to 42 inches chest only. Do not fail to state sizes wanted.

Goods No. 45F6606

Price for suit**\$5.68**
Price for coat and vest**4.20**
Price for pants**2.05**

\$7.18**EXTRA SIZE DARK AND BROWN STRIPE UNION CASSIMERE SACK SUIT.**

Quality—A fine heavy weight, strong wearing goods, which give exceptional service. **Pattern**—Dark background with brown stripes, 1/2-inch wide and 1/2-inch apart, also faint double gray stripe at 1-inch intervals, relieving the dark pattern slightly, especially suitable for large men. **Trimings**—Good durable black Italian body lining in coat and vest back; shoulders padded, front properly interlined and shaped. **Style 1**, only, as illustration shows. Details of this style are told on page 1205. **Sizes**—This number comes only in large sizes from 43 to 50 inches chest and 42 to 50 inches waist; cut to fit heavy set regularly built men.

Goods No. 45F6607

Price for suit**\$7.18**
Price for coat and vest**5.70**
Price for pants**2.55**

\$5.95**HEAVY WEIGHT BLACK WOOL THIBET SACK SUIT.**

Quality—A 21-ounce cloth woven by a mill in our own control and makes a solid wearing, warm fall and winter black suit for general wear. **Trimings**—Genuine strong wearing black Italian body lining, neat stripe, good quality sleeve lining; plain seams, carefully tailored, good fitting effects. **Style 1**, three outside and two inside pockets, five-button notch collar vest. This suit can be ordered just as well from this description as from a sample; try it. We guarantee to please or refund money. **Sizes**, 34 to 42 inches chest only. Do not fail to state sizes wanted.

Goods No. 45F6608

Price for suit**\$5.95**
Price for coat and vest**4.36**
Price for pants**2.18**

\$6.45**DOUBLE BREASTED JET BLACK WOOL THIBET SUIT.**

Quality—Strong wearing, 21-ounce cloth which makes an exceptionally valuable suit for general or dress wear, particularly in this style; guaranteed fast color. **Trimings**—First class black Italian body lining in coat and vest back, good wearing striped sleeve lining, plain seams, single stitched edges, fronts and shoulders thoroughly interlined and clothes will fit splendidly. **Style 30**, double breasted sack coat, as described fully on page 1205. Just give breast, waist and inseam measures, very simple, and let us send you this suit right from this description. **Sizes**, 34 to 42 inches chest only. Do not fail to give sizes wanted.

Goods No. 45F6609

Price for suit**\$6.45**
Price for coat and vest**4.86**
Price for pants**2.18**

Do not forget to give your measurements. State breast, waist and inseam. See page 1205.

\$6.98**FANCY DARK PATTERNS UNION CASSIMERE SUIT.**

Quality—One of the best cloths for wear we have, face of it is an all wool and silk noil, weighs 21 ounces to the yard, adapted for fall and winter. **Pattern**—Very dark brown effect with olive tinge and jet black satin effect stripes running 3/4-inch apart with an occasional red and green thread appearing on the surface. A neat, subdued and stylish pattern. **Trimings**—Durable black Italian in coat body and vest back, neat striped sateen in sleeves, well interlined, plain seams, thoroughly sewed, tailored in our own shops, as all our clothing is, with the greatest care. Actually worth \$12.00. **Style 1**, as illustrated. **Sizes**, 34 to 42 inches chest. Do not fail to state sizes wanted.

Goods No. 45F6612

Price for suit**\$6.98**
Price for coat and vest**5.10**
Price for pants**2.55**

\$6.48 SPECIAL FREE TEST OFFER

A STYLISH PRACTICAL DARK COLOR SUIT NEVER BEFORE EQUALED UNDER \$12.00 RETAIL. AND TO BE HAD EITHER IN ROUND CORNERED SACK STYLE OR CUTAWAY, AS YOU PREFER.

JUST ASK FOR GOODS NUMBER 45F6610, if you want

round cornered sack, style 1, or ask for goods number 45F6611, if you want cutaway sack, style 18, enclose our special price of \$6.48, tell us the number of inches around your body at breast close up under your arms, number of inches around your body at waist just above your hip bones, also the length of your leg from close up in crotch to heel seam of your shoe, and with these three measurements we guarantee to fit you perfectly, and to prove this suit worth nearly twice the price or you can return the clothes to us at our expense, and we will refund all you have paid and any transportation charges it cost you.

WHILE THIS IS AN ASTONISHING VALUE,

actually wonderful as compared with retail prices everywhere else, you will find that our entire line of clothing is based upon the same standard valuation. It is worth twice what we ask for it, whether you take this suit or another one, just because we are the manufacturers and sell direct to you, putting you in a better place to buy your clothes than if you were buying them at wholesale prices.

THE SUITS HERE DESCRIBED

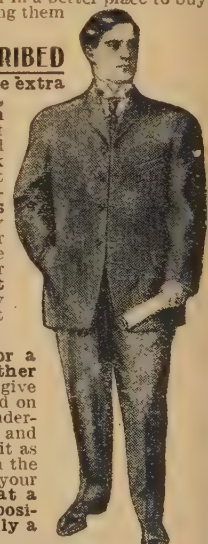
are made from genuine 22-ounce extra heavy Union Velour Cassimere, strong wearing goods. **Pattern**—Dark background with faint broken gray stripe effect and an occasional dash of red silk noil threads, also a few almost invisible green threads, a pattern usually seen only in suits at \$12.00 or more, and very popular as well as practical for general wear. Lined with durable black Italian, tailored by our expert workmen. Our great offer mentioned below, certainly ought to interest every man who wants to make every dollar bring the biggest returns.

If you want these goods in the above style 1, round cornered sack, ask for goods
No. 45F6610

OUR GREAT OFFER is that if you will send for a suit of these goods in either style here illustrated, will enclose our \$6.48 price, give us your measurements as mentioned above, or as explained on page 1205, that we will send this suit to you with the understanding that you can take it home, wear it 10 days free, and if after that test it don't appear to you to be a \$12.00 suit as compared with retail store values, that you can return the suit to us at our expense and we will give you back your \$6.48 and the transportation charges. Now, is not that a fair offer? We could not afford to make this proposition unless we positively knew that this is certainly a wonderful value.

TRY THIS GARMENT

Price for suit, in either style 1 or 18**\$6.48**
Price for coat and vest, in style 1 or 18**4.75**
Price for pants**2.37**



If you want these goods in the above illustrated style 18, cutaway sack coat with an outside breast pocket, ask for goods
No. 45F6611

\$7.98**DOUBLE BREASTED DARK PATTERN CASSIMERE SUIT.**

Quality—Weights 21 ounces to the yard; strong and durable; face of cloth is all wool and silk noll. A very dark brown shade with an olive tinge and jet black satin effect stripe running $\frac{3}{4}$ inch apart, which, with an occasional red and green thread appearing on the surface, bringing out a very neat, stylish and up to date pattern.

Trimnings—Strong wearing black Italian body lining, shoulders and fronts padded and properly shaped and stiffened; the interior work of our coats is positively thorough, nothing lacking, you can depend on it.

Style 30, double breasted only. Sizes, 34 to 42 inches chest. Don't fail to state sizes wanted.

Goods No. 45F6613

Price for suit \$7.98
Price for coat and vest 6.10
Price for pants 2.55

\$7.39**FINE DARK FANCY WORSTED CUTAWAY SACK SUIT.**

Quality—A 20-ounce cloth adapted for winter or year around wear, woven from pure wool and some mercerized yarn with the coloring of pure silk.

Pattern—Dark background sprinkled with pin point gold and blue silk threads with an occasional very dark brown thread almost invisible, effect is a neat, dark shade with enough coloring to make it adapted for all general purposes and dress wear as well.

Trimnings—Black Venetian body lining and fine grade sateen sleeve lining, a well made, thoroughly tailored garment.

Style 18 only, as illustrated, 4-button cutaway sack. Sizes, 34 to 42 inches chest only. Don't fail to state sizes wanted.

Goods No. 45F6614

Price for suit \$7.39
Price for coat and vest 5.40
Price for pants 2.70

\$7.79 EXTRA HEAVY PLAIN GRAY WOOL TRICOT SACK SUIT.

Quality—A staple fabric usually preferred by elderly men and a quality that some clothiers make a leader of at \$12.00. We use an extra large quantity of this cloth and our price is at the lowest notch.

Shade—Medium plain gray, the most serviceable color you could get.

Trimnings—Strong black Italian body lining, good wearing striped sateen sleeve lining, good felt padding and patent canvas interlining, strong pocketing, everything substantial.

Style 1 only, round cornered sack coat, 5-button notch collar vest, see page 1205 for details of style 1. Sizes, 34 to 42 inches chest only. See a following number for larger sizes, same cloth. Don't fail to state sizes wanted.

Goods No. 45F6616

Price for suit \$7.79
Price for coat and vest 5.76
Price for pants 2.88

\$8.79**EXTRA HEAVY DOUBLE BREASTED PLAIN GRAY WOOL TRICOT SUIT.**

Quality—Our great staple fabric of which we use an enormous quantity and get it at a figure much below what other manufacturers pay.

It makes an extra durable, warm winter suit, especially in this style and the plain gray shade is certainly practical for all general purposes. If you want an iron wearer this is just the thing.

Trimnings—Good durable black Italian body lining, fronts interlined with patent canvas, shoulders padded with wool felt, a neatly shaped and good fitting garment.

Goods No. 45F6617

Price for suit \$8.79
Price for coat and vest 6.76
Price for pants 2.88

We describe each style here illustrated on page 1205 showing you just how it is made.

\$9.79**EXTRA SIZE PLAIN GRAY SINGLE BREASTED WOOL TRICOT SUIT.**

Quality—A good heavy weight fall and winter fabric and a staple quality and shade of which we use many miles of cloth every year and is one of the most serviceable colors and best wearing goods that were ever woven.

Trimnings—Black Italian in coat body and vest back, neat striped sateen sleeve lining, felt padding in shoulders, patent canvas and haircloth interlining.

Style 1 only, the practical round cornered sack coat and five button notch collar vest adapted for large men. Sizes—This number comes only in large sizes from 43 to 50 inches chest and 42 to 50 inches waist, cut only to fit heavy set regularly built men. Don't fail to state sizes wanted.

Goods No. 45F6618

Price for suit \$9.79
Price for coat and vest 7.18
Price for pants 3.59

\$7.46**HANOVER MILLS 21-OUNCE DARK WOOL CASSIMERE SINGLE BREASTED SACK SUIT.**

Quality—A good substantial weight for fall and winter purposes and a fairly soft finish.

Pattern—Background dark and fairly well sprinkled with small gray threads, somewhat darker than what is termed a dark gray shade, a good pattern to prevent the showing of dirt, an all around business suiting of exceptional value.

Trimnings—Durable black Italian body lining. We put better material and do better work in the inside of our coats than most all other manufacturers. **Style** 1 only, as illustrated. Sizes, 34 to 42 inches chest, 30 to 40 inches waist. Don't fail to state sizes wanted.

Goods No. 45F6620

Price for suit \$7.46
Price for coat and vest 5.46
Price for pants 2.73

\$7.89**BRISTOL MILLS FINE DARK FANCY MERCERIZED WORSTED SUIT.**

Quality—Woven from pure wool and mercerized cotton worsted yarn, in a manner to produce an exceptionally fine wearing and good appearing fabric.

Pattern—Quite dark with a sprinkling of very fine pin point blue silk threads and a few gold threads, all subdued, over this runs a dark, very faint striped effect, stripes $\frac{1}{2}$ inch apart, but not at all pronounced.

Trimnings—Good black Venetian, smooth finish body lining. Interlinings of splendid grades and the work done perfectly, tailoring, style and finish excellent throughout. **Style** 1 only, as illustrated. Sizes, 34 to 42 inches chest, 30 to 40 inches waist.

Don't fail to state sizes wanted.

Goods No. 45F6622

Price for suit \$7.89
Price for coat and vest 5.78
Price for pants 2.89

\$7.89**BRISTOL MILLS FINE DARK FANCY MERCERIZED WORSTED FRONT SINGLE BREASTED SUIT.**

Quality—A splendid wearing 20-ounce worsted cloth woven so as to produce a fabric that wears and will look well.

Pattern—Dark background sprinkled with very fine pin point blue silk and gold threads, the blue predominating, over this run dark subdued stripes $\frac{1}{2}$ inch apart, hardly noticeable; effect is a dark pattern relieved by the coloring.

Trimnings—Black Venetian body lining, finest sateen sleeve lining, thoroughly tailored throughout, and good fitting quality.

Style—This is the latest straight front sack coat, single breasted, as illustrated, vest has six buttons and notch collar. Sizes, 34 to 42 chest. Don't fail to state sizes wanted.

Goods No. 45F6623

Price for suit \$7.89
Price for coat and vest 5.78
Price for pants 2.89

\$7.94**DARK SILK MIXED WORSTED ROUND CORNERED SACK SUIT.**

Quality—A substantial 21-ounce mercerized worsted fabric mixed with silk on surface.

Pattern—Background is black and over this is sprinkled very fine pin point silver silk threads, making a rich dark pattern with enough color to relieve it, and a shade that is immensely popular for business wear.

Trimnings—Fine black Venetian body lining, good quality sateen sleeve lining, wool felt shoulder padding, patent canvas stiffening in fronts, double sewed seams, a neatly shaped and perfectly fitting suit, thoroughly made in our own very finely equipped plant. **Style** 1 only, as illustrated here and as described on page 1205. Sizes, 34 to 42 inches chest. Don't fail to state sizes wanted.

Goods No. 45F6624

Price for suit \$7.94
Price for coat and vest 5.82
Price for pants 2.90

\$7.94**DARK SILK MIXED WORSTED CUTAWAY SACK SUIT.**

Quality—A 21-ounce cloth suitable for fall and winter or year around wear, woven from mercerized worsted and pure silk, a kind of fabric that will wear a long time and look well.

Pattern—Background is black diagonal weave over which are sprinkled very fine pin point silver silk threads, thus relieving the otherwise plain dark shade, a practical pattern for business wear.

Trimnings—Good black Venetian in coat body and vest back, durable sateen sleeve lining, double sewed seams. The interlinings of our suits are much superior to the average; we build our suits to last and to fit splendidly. **Style** 18, with cutaway sack coat. Sizes, 34 to 42 inches chest. Don't fail to state sizes.

Goods No. 45F6625

Price for suit \$7.94
Price for coat and vest 5.82
Price for pants 2.90

If you can't make a selection from these pages, don't order any clothing until you write and get our free Sample Book No. 89F.

\$7.98**VERY HANDSOME BROWN AND GRAY STRIPED SILK MIXED CASSIMERE SUIT.**

Quality—An exceptionally fine goods and great value, woven for us under special contract where we take the entire output of the mill, guaranteed for wear.

Pattern—Gotten up by our own designer, dark brown background over which run gray and brown stripes alternately $\frac{1}{2}$ of an inch apart, very attractive indeed, makes a stylish up to date suit, one of the nobbiest of the season.

Trimnings—Good Venetian body lining. Our tailoring and interlining are strictly first class, you would pay twice the price retail and get no better.

Style 18, cutaway sack see details, page 1205. Sizes, 34 to 42 inches chest only. Don't fail to state sizes wanted.

Goods No. 45F6632

Price for suit \$7.98
Price for coat and vest 5.84
Price for pants 2.92

\$8.98**VERY STYLISH DOUBLE BREASTED GRAY AND BROWN STRIPED CASSIMERE SUIT.**

Quality—Woven for us under a special contract, we taking the entire output of the mill, composed of fine velour, cassimere and silk, guaranteed for wear.

Pattern—Rich and stylish, background dark brown over which run gray and brown stripes alternately $\frac{1}{2}$ of an inch apart, makes a specially handsome garment in this style.

Trimnings—Good Venetian body lining, wool felt shoulder padding, patent canvas in fronts, well shaped good fitting garment. Pants made in prevailing style. **Style** 30, three-button double breasted, usual pockets, for details see page 1205. Sizes, 34 to 42 inches chest. Don't fail to state sizes wanted. Try this suit.

Goods No. 45F6633

Price for suit \$8.98
Price for coat and vest 6.84
Price for pants 2.92

\$7.95
In
Single Breasted
Sack Styles 1,
18 and 32.

IF THESE FINE
**ALL WOOL GENUINE
BLACK THIBET SUITS**

Are Not Worth \$15.00 Each We'll Give Your Money Back

\$8.95
In
Double Breasted
Style 30 or
Frock Style
5.

TO PROVE THAT THERE IS NO COMPARISON between our clothing and the retail clothing values offered everywhere else, to prove that our clothing is better and more finely tailored than any other kind, to prove that by getting our cloth direct from the mills in large quantities at first cost and our tailor trimmings direct from the factories instead of from jobbers, and by manufacturing the clothing ourselves in our own very finely equipped plant, then selling the clothes to you direct, charging you only the actual cost of producing the garments with but our one very small percentage of profit added, to prove that by these methods that we enable you to own your clothing at actually less money than it costs your local clothier to buy his stock from the wholesaler in dozen lots, we want you as a favor to us, that is if you want a good substantial all wool black thibet suit, to select a style from the illustrations below, give us your breast, waist and inseam measurements, as mentioned on page 1205, enclose our special price of \$7.95 or \$8.95, according to the style you want, and we will send you the suit with the understanding that you can take it home, try it on, examine it inside and outside, wear it, test it and show it to your friends, and if you, your relatives and friends don't conclude that the suit is worth \$15.00, as compared with retail values, if it is not a stylish up to date, practical business or dress garment, you can return it to us at our expense and we will refund you the price you paid together with any transportation charge it may have cost you.

THIS GENUINE FINE GRADE ALL WOOL BLACK THIBET is woven specially for us in a mill under our control. We send our special woolen expert down to the mill to superintend the preparation of the stock or yarn. It is woven from an extra heavy very fine wool, and is adapted for year around wear and especially suitable for fall and winter. There are thousands of thibet suits sold by manufacturers all over the country every year and which will cost you retail a great deal more than this price and which will actually not wear half as long as these suits. The cloth in those cases is made simply to look well for a time instead of for the purpose of wearing. Unless thibet cloth is made from extra strong quality of wool yarn and the right weight it is sure to come out of the loom tender or weak and consequently will give very little satisfaction for wear. We have so much confidence in this number that we are willing to replace any garments that prove unsatisfactory either in workmanship, lining, trimming or quality of material used in the suit.

THE LININGS AND TRIMMINGS are of the most substantial grades, the coat body and vest back are lined with imported black Italian and the sleeves a standard neat pattern strong wearing fabric. The coat is interlined with patent canvas in front, left shoulder pads, we use durable pocketing and pockets are stayed and

tacked, in fact, these are not \$7.95 or \$8.95 suits, as ordinarily considered by those prices at retail, but are worth \$15.00 as sure as they are worth our price.

WHETHER YOU ORDER ONE OF THESE GUARANTEED ALL WOOL BLACK THIBET SUITS or one of our fancy designs or colored suitings, we want you to understand that they are all priced upon the same basis, and whether you invest \$7.95 or \$15.00 for one of our very fine grades of suits that it is not a \$7.95 or a \$15.00 suit that you are getting, but a \$15.00 or \$30.00 suit, that is, measuring the valuation by the standard retail clothing values all over the country. That is what our methods of selling clothing direct to you, manufacturing ourselves, means. Don't buy clothing anywhere else until you have taken advantage of our offer to prove these points to you. You don't take any risk. We guarantee to prove it or you can return the clothes to us and we will pay the express charges both ways and refund your money in full.

WE FURNISH THIS FINE BLACK THIBET in all the styles here illustrated, and in ordering please give the goods number that you find mentioned below the style that you select. Any one of the styles, No. 1 round cornered sack, No. 18 cut-away sack or No. 32 straight front sack, will cost you just \$7.95, and any one of the styles, No. 30 three-button double breasted sack or No. 5 four-button frock style, will cost you \$8.95; figures that represent only the actual cost of the goods and tailoring with but our one small profit added and you have nothing whatever to pay for heavy selling expense such as traveling salesmen and the like.

ALL THESE SUITS COME IN REGULAR SIZES, the coats and vests measuring 34 to 42 inches chest, and the pants 30 to 40 inches waist and 30 to 36 inches inside seam. It is very easy to measure, as explained on page 1205. If you don't happen to have one of our regular clothing order blanks just use a plain sheet of paper, give the goods number of the garments you select, mention the style you want and write down the measurements (the breast, waist and inseam is really all that we need), enclose the price and we will ship the suit within a few days and guarantee to deliver it to you in perfect condition to fit you or the transaction will not cost you a cent.

HOW WOULD YOU LIKE TO TAKE A FEW ORDERS for our clothing from your friends? You can send for our **BIG FREE SAMPLE BOOK**, described on page 1204, show it to your friends, let them send their orders along with yours and share in our profits by the liberal method explained on pages 1 and 2. A large number of our customers are taking advantage of this wonderful Profit Sharing Plan in this manner.

\$7.95

\$7.95

\$7.95

\$8.95

\$8.95



For our all wool black thibet in the above round corner sack style 1, ask for

Goods No. 45F6626

Price for suit.....\$7.95
Price for coat and vest...5.83
Price for pants.....2.91

For our all wool black thibet in the above cutaway sack style 18, ask for

Goods No. 45F6627

Price for suit.....\$7.95
Price for coat and vest...5.83
Price for pants.....2.91

For our all wool black thibet in the above straight front sack style 32, ask for

Goods No. 45F6628

Price for suit.....\$7.95
Price for coat and vest...5.83
Price for pants.....2.91

For our all wool black thibet in the above double breasted style 30, ask for

Goods No. 45F6629

Price for suit.....\$8.95
Price for coat and vest...6.83
Price for pants.....2.91

For our all wool black thibet in the above four-button frock style 5, for dress or Sunday wear, ask for

Goods No. 45F6630

Price for suit.....\$8.95
Price for coat and vest...6.83
Price for pants.....2.91

FOR A FULL DESCRIPTION OF ALL THE DETAILS ABOUT STYLES, THAT IS, SUCH AS POCKETS, STYLES OF VESTS, ETC., SEE PAGE 1205, WHICH TELLS YOU EXACTLY HOW EACH STYLE IS MADE.

PRINCE ALBERT AND FULL DRESS SUITS WITH SILK

\$20.00
PRINCE
ALBERT
OR
TUXEDO
SUITS

FACING AND TUXEDO SUITS
WITH SKINNER'S GUARANTEED SATIN FACING.

ALL MADE FROM EXTRA FINE QUALITY, GENUINE ALL WOOL UNFINISHED BLACK DRESS 17-OUNCE WORSTED, ADAPTED FOR DRESS WEAR THE YEAR ROUND.

\$22.00
FULL
DRESS
SUITS

RIGHT AT THE BEGINNING WE WANT TO TELL YOU THAT THESE ARE NOT \$20.00 OR \$22.00 SUITS as is commonly known by those figures (there is no comparison) and you will do us a favor if you will just now banish from your mind all thoughts of price until later, and let us tell you plainly and simply just how and of what these very fine suits are made. Then you can see that if we wished to sell these suits at the regular retail price that we could just as well get \$35.00 to \$40.00 for them, that is, if we were not selling direct to the wearer himself.

ALL OF THESE THREE STYLES, the Prince Albert, the Tuxedo and from the same very high grade dress cloth, namely, a 17-ounce pure all wool unfinished black worsted, a quality especially woven for us and particularly adapted for full dress Tuxedo and Prince Albert suits. It is specially prepared in a 17-ounce weight, so that it will be adapted for a dress suit to be worn at any season of the year, whether you want it for spring, summer, fall or winter. We are not exaggerating in the least when we say that tailors would not think of using as fine a grade of black worsted suiting as this in anything short of the \$40.00 garments, and, mind you, they could not afford to give you any finer linings and trimmings at their price than we do at our price.

LET US TELL YOU how very finely lined and trimmed these styles are. The body and sleeve linings of all three styles are the same, namely, the coat bodies and vest backs are lined with an extra fine quality of imported satin finish Venetian body lining, a very fine appearing fabric, which gives much better service than the cheaper grades of satin or silk linings that commonly find their way into many dress suits offered at retail for fancy prices. The inside lining of vests and the sleeve lining of coats are all of Skinner's guaranteed satin. The inside of garments, or what is commonly called the interlining, consists of the very finest all wool felt padding in shoulders, high grade French hair cloth, garments are all sewed with fine silk, are carefully shaped, and, in fact, the work is all done by strictly high grade workmen, such as are regularly employed only on the very finest work. There is practically no difference whatever between the work they do on these clothes and what is regularly found in the very fine merchant tailored clothes turned out in our fashionable city centers. You get a strictly high class, finely tailored dress suit in every particular.

AND NOW ABOUT THE FINISH AND FACING ON THE LAPELS, we wish to say that nothing is omitted to make these suits perfect as high class dress suits. The Prince Albert has silk facing to the buttonhole and this is the pure dye extra quality of silk especially adapted for fine trimming. The Tuxedo Suit has satin facing to the edge of the lapels, which in Skinner's guaranteed satin and the full dress suit will have lapels faced with silk to the buttonhole. The trousers of all three garments will be cut in the latest fashion with light tan curtain lining at the waistband and thoroughly up to date in every particular.

NOW, THEN, WHAT DO YOU THINK OF ALL THIS FOR \$20.00 in the case of the Prince Albert or Tuxedo, or for \$22.00 in the case of the full dress? Remember, we guarantee these things to be just what we say they

are and we guarantee to fit you perfectly and deliver you a suit in perfect condition and prove it to be worth just about double our price or you can return the clothes to us at our expense and we will refund your money.

THE PRINCE ALBERT SUIT is made double breasted style with the usual inside pockets. The Tuxedo Suit is made as illustrated with shawl collar and lapels and with pockets which is the latest and most popular fashion of the day. The full dress is the same standard high grade fashionable style that is made by the leading tailors of cities and the low cut vests are according to the strictest rules of fashion. You will not be disappointed in the slightest detail.

THESE PRICES, WE KNOW, ARE EXCEEDINGLY LOW, but as we many times stated throughout the descriptions of our other suits on the preceding pages, our price on any of these garments represents the actual cost of producing the suits in material and workmanship in large numbers in our own plant, where we have the finest tailoring facilities in the country, together with only an exceedingly small margin of profit. And you know, yourself, that the difference of \$15.00 to \$20.00 between our price and the price of retail clothes is easily made up by the chain of profits and heavy expenses of wholesale and retail clothiers, and why not save this extra money? Or if you have not been able before to afford a fine black dress suit, although you would like to have one very much, you can certainly now afford it at these prices, and be as fashionable and possess as fine garments as the best dressed gentleman in your neighborhood.

THESE GARMENTS run in sizes from 34 to 42 inches chest only, and from 30 to 36 inches. from 30 to 40 inches waist, with regular inseam

YOU TAKE NO RISK WHATEVER IN ORDERING DIRECTLY FROM THIS CATALOGUE, as our description is accurate and complete. The goods and tailoring are faithfully described, and we would like to have you order at once if you wish a fine dress suit; but if you have any idea that you would prefer to see the sample of the goods, be very sure to write for our free Sample Card No. 91F, before getting a dress garment anywhere. The card will be mailed free at once on request, together with tape measure, order blanks and everything complete, making the matter all very plain to you.

SEE PAGE 1205, which explains our simple rules for measurement, and remember that we absolutely guarantee to fit and please you perfectly in every case. You can't lose a cent in any event.



If you want our fine high grade black unfinished worsted in Prince Albert style as above, ask for
GOODS No. 45F6687
Price for suit\$20.00
Price for coat and vest..... 15.00
Price for pants..... 7.00



If you want our all wool fine quality jet black unfinished worsted goods in the above Tuxedo style, ask for
GOODS No. 45F6688
Price for suit\$20.00
Price for coat and vest..... 15.00
Price for pants..... 7.00



If you want our genuine all wool unfinished black worsted cloth in the above illustrated style, ask for
GOODS No. 45F6689
Price for suit\$22.00
Price for coat and vest..... 17.20
Price for pants..... 7.00

Could You Take a Few Orders for Clothing?

A very large number of our customers are sending not only their own orders, but are also sending us the clothing orders of their neighbors or friends along with theirs, and in that way we give them Profit Sharing Certificates covering their entire purchases. Thus they increase their Profit Sharing Certificates very rapidly.

THEY ARE FURNISHING THEIR HOMES PRACTICALLY FREE

Please turn to pages 1 and 2 of this catalogue for full details about this wonderful proposition. While, of course, we don't employ any agents at all and don't get out any special outfits for that purpose, yet that does not prevent you from buying clothing for others. In fact, many clothing agents and dealers (on their own responsibility) are actually buying our clothing and selling it in preference to other clothing, because we give very much better values and the workmanship and quality commands a better price. Compare our values with what wholesale houses furnish and you will be surprised how much better throughout our qualities are. See our list of sample books on page 1199.

REMARKABLE VALUES IN CORDUROY SUITS, PANTS AND VESTS.

UNLESS YOU GET A SUIT OF GOOD CORDUROY it is a poor investment to buy a corduroy suit at any price. There are a great many corduroys offered that would be dear no matter what you paid for them, as they would give little service. We protect you against worthless corduroys. **EVERY CORDUROY GARMENT WE HERE OFFER** is made in our own plant from strictly good quality corduroy, such as will wear well and give you honest service. We guarantee them to be strictly the finest class of corduroys to be obtained and worth nearly twice these prices at retail.

\$6.50 EXTRA WEIGHT SUIT. QUALITY HEAVY DRAB CORDUROY

Quality—A good, stout, heavy weight guaranteed grade of corduroy; will not break or rip. Shade—The popular drab color; very practical for general wear. Trimmings—Coat body lined with strong wearing Italian, sleeves of durable domestic goods, firmly sewed and extra well made. Absolutely the best wholesale value ever offered. Style 1 only, round, rounded sack coat, five-button, notch collar vest, usual pockets. This is positively worth from \$10.00 to \$12.00 retail. Sizes, 34 to 42 inches chest. See next number for larger sizes. Don't fail to state size wanted.

Goods No. 45F9900
Price for suit, \$6.50
Price for coat 4.76
Price for pants 2.38
See how to measure, page 1205.

\$8.00 EXTRA SIZE HEAVY WEIGHT DRAB CORDUROY SUIT.

Quality—The same goods and same shade exactly as the above number, made in Style 1 and trimmed and tailored exactly the same as the above number only this suit comes in larger sizes; cut to fit heavy set, regularly built men measuring from 43 to 50 inches chest. Don't fail to state size wanted.

Goods No. 45F9901
Price for suit, extra size \$8.00
Price for coat and vest, extra size 5.76
Price for pants, extra size 2.88

\$7.50 GUARANTEED QUALITY DARK BROWN CORDUROY SUIT.

Quality—We handle only a good, stout wearing grade of corduroy. Don't invest in cheap varieties, as they are worthless; and you will pay \$10.00 elsewhere for corduroys made of cloth not half so good as this. A good dark brown, guaranteed color goods. Trimmings—Durable Italian body lining, strong sleeve lining; sewing extra strong throughout. Style 1, single breasted, round cornered sack coat, five-button, as illustrated. Sizes, 34 to 42 inches chest. Don't fail to state size wanted. Goods No. 45F9902
Price for suit, \$7.50
Price for coat 5.50
Price for pants 2.75

\$8.50 FINE QUALITY DOUBLE BREASTED DARK BROWN CORDUROY SUIT. Quality—Heavy weight, durable, guaranteed grade of dark brown corduroy, not the ordinary cheap variety commonly sold, but a good substantial fabric that we know will last. Trimmings—Durable Italian body lining and domestic sleeve lining. This suit is stoutly put together and will serve extra well for all purposes for which corduroy suits are used. Style 30, three-button, double breasted, same as illustration for Goods No. 45F9905. Size, 34 to 42 inches; chest only. Don't fail to state size wanted.

Goods No. 45F9903
Price for suit \$8.50
Price for coat and vest 6.50
Price for pants 2.75

WE DESCRIBE THEM ACCURATELY and you are perfectly safe in ordering from the descriptions here given, but if you prefer to see a sample before ordering, send for our Free Sample Booklet No. 83F, which contains samples of all our corduroys. These garments come in regular sizes, from 34 to 42 inches sizes and styles. Chest only, except the one large size quoted below, and come only in the styles described and illustrated. The styles are made the same as regular suit styles, as explained on page 1205.

EXTRA QUALITY FANCY DARK BROWN AND GRAY SUITS.

\$7.90 Single Breasted Style 1. **\$8.90** Double Breasted Style 30.

We can save you a great deal on corduroy suits, and can give you better grades of corduroy than what you will pay two-thirds more than our price for at retail.

WE FURNISH this fine quality of fancy corduroy in two styles. Style 1, the popular single breasted, round cornered sack suit, will cost you just \$7.90, and the warm, up to date, double breasted style 30 will cost you just \$8.90. If you want the single breasted style 1 at \$7.90, ask for Goods No. 45F9904, but if you want the double breasted in style 30 at \$8.90, ask for Goods No. 45F9905, and we will send you the suit you order, with the understanding it is worth double any other suit at retail at such a price, or that you would have to pay about twice our price for this quality and make at retail.

THE QUALITY OF THESE GOODS is extra fine. The shade is a rich, dark brown neat cord, over which are sprinkled small gray dots, just enough of them to bring out a neat, dark, fancy pattern, one of the most popular effects you could desire. It is a good substantial weight for winter wear.

If you want our fancy dark brown and gray corduroy suit in the above style 1, ask for Goods No. 45F9904
Price for suit \$7.90
Price for coat 5.78
Price for pants 2.89

BE SURE TO STATE GOODS NUMBER AND SIZES WANTED.

CORDUROY VESTS.

\$1.49 VERY FINE QUALITY FANCY BLACK AND GRAY CORDUROY VEST.

Quality—A somewhat better grade, and neater cord effect than the average. Pattern—Background black, over which are thickly sprinkled neat small gray dots, bringing out a general dark and gray effect, while at the same time the gray dots are more plentiful at regular intervals, thus forming faint wide horizontal bars, but not at all pronounced. Style—Single breasted, five button, notched collar. This is a real stylish and very handsome garment. Sizes, 34 to 42 inches chest. Don't fail to state size wanted.

Goods No. 45F9928
Price for vest \$1.49

CORDUROY PANTS.

\$1.50 MEN'S HEAVY WEIGHT DRAB CORDUROY PANTS.

Quality—A stout wearing grade of heavy corduroy, much better than the average corduroy sold at around \$2.00 retail; the popular drab shade. Workmanship—Stoutly put together, thoroughly sewed, and will give fine wearing service; cut in prevailing style, with two hip pockets, a pocket at each side, and watch pocket. Sizes, 30 to 40 inches waist. Don't fail to state size wanted.

Goods No. 45F9906
Price for pants \$1.50

\$2.50 FINE QUALITY BROWN CORDUROY PANTS.

Quality—You will pay as much and more than this price at retail for pants made of unsound corduroy, but here we offer you a guaranteed quality at only \$2.50. The tailoring is the same grade as put into our regular trousers; double crotch pieces, seams and buttons stoutly sewed, usual pockets. Sizes, 30 to 42 inches waist. Don't fail to state size wanted.

Goods No. 45F9910
Price for pants \$2.50

For great values in working clothing, see pages 1243 to 1262.

\$2.50 EXTRA SIZE FINE QUALITY DRAB CORDUROY PANTS.

Quality—An exceptionally fine grade of the practical shade of drab corduroy, guaranteed against breaking or ripping with any ordinary wear. Workmanship—Stoutly and neatly sewed and tailored in the same substantial manner as regular pants. It is in the workmanship of our clothes that you find so much difference in our favor when compared with the workmanship in the average retail garment. Sizes—This number comes only in large sizes, for men measuring from 42 to 50 inches waist. Don't fail to state size wanted.

Goods No. 45F9909
Price for pants, extra size \$2.50

\$3.00 HIGH CLASS TAN CRINKLE CORDUROY PANTS. Quality—An extra heavy weight and finer finished corduroy than any of the others, in a medium shade, a lighter shade than the regular drab. This is a very neat cord, and richer looking than other corduroys. We put a very fine class of workmanship into this garment. Sewing is very neat, they are strongly constructed, and they will certainly give you exceptionally good service throughout. We very highly recommend these fine goods. Sizes, 30 to 40 inches waist. Don't fail to state size wanted.

Goods No. 45F9914
Price for pants \$3.00

\$4.98 FOR BLANKET LINED CORDUROY WORKING SUIT.

SEE PAGE 1250.

\$1.12 PLAIN DRAB CORDUROY SINGLE BREASTED VEST.

Quality—A good substantial grade of the favorite drab shade of corduroy, such as would be used in very much higher priced garments at retail. Style—Single breasted, five-button, without collar, the usual four pockets outside. If you want a corduroy vest, here is one at actually less than your dealer can buy it at wholesale. Sizes, 34 to 42 inches chest.

Don't fail to state size wanted.
Goods No. 45F9920
Price for vest \$1.12

\$1.38 DOUBLE BREASTED FANCY BLACK AND GRAY PATTERN VEST.

Quality—A durable substantial grade of fancy corduroy, practical for vests. Pattern—Background is a rich black, over which is a broken check effect in gray, with a scattering of small gray dots within the checks as well. Very handsome and the latest fashion. Style—Made double breasted with two rows of four buttons each and no collar; the usual four pockets. Sizes, 34 to 42 inches chest only. Don't fail to state size wanted.

Goods No. 45F9924
Price for vest \$1.38

\$1.67 STYLISH FANCY BROWN AND GRAY DOUBLE BREASTED CORDUROY VEST.

Quality—A neat cord and fine wearing fabric. Background is brown, over which run gray threads in the same direction as the cord, from one to three gray threads in each cord, thus bringing out a sort of irregular or broken narrow stripe effect. If you want something real neat, we recommend this handsome garment. Style—Made double breasted with two rows of five buttons each, no collar, four pockets. Sizes, 34 to 42 inches chest. Don't fail to state size wanted.

Goods No. 45F9926
Price for vest \$1.67

\$1.23 AND UP FOR SINGLE CLOTH VESTS.

Made from remnants of regular suitings left over from our various manufacturing and custom tailoring departments. We have a large number of small pieces of cloth left over every season from our various clothing departments, pieces that are too small to make into anything larger than a vest, so we have cut them into single breasted vests of regular sizes and made them up in a first class way, the same as all vests that go with our ready made suits; and, if a single vest is wanted, we can offer you an excellent one from this assortment. We have graded the prices according to the quality of the cloth.

quote very low prices in order to close out our odds and ends. These vests are worth more than double our price. Sizes, 34 to 42 inches breast measure. Don't fail to state size wanted.

No. 45F9930 Men's single breasted single vests in various shades and mixed patterns in cassimeres and chevots; a good quality and representing exceptional value. Price for single breasted vest, \$1.23

No. 45F9932 Men's single breasted single vest of still higher quality from remnants left over from our custom tailoring department. Good grades of cassimeres, chevots, worsteds and silk mixed fabrics, both plain and fancy patterns. Price for vest \$1.49

No. 45F9934 Men's single breasted single vest, of our best grade of remnants left over from our custom tailoring department. From the higher qualities of chevots, tweeds, fancy worsteds and silk mixed qualities, a very rich assortment of patterns; and if you want a real good vest at a low price, you cannot afford to overlook this number.

Price for vest \$1.67

See page 1219 for great values in fancy vests.

FOR A VEST JUST GIVE BREAST MEASURE.

SEE PAGE 1205 ON MEASUREMENTS.

RICHLY TAILORED SINGLE BREASTED (PALETOT) AND DOUBLE BREASTED (PADDOCK) BLACK DRESS FROCK OVERCOATS \$18⁰⁰



OUR PALETOT DRESS FROCK OVERCOAT.

Style 67

Made single breasted style; average length, about 48 inches; velvet collar, one outside breast welt pocket, two skirt pockets with flaps, an inside breast pocket and cash pocket. Illustration also shows how back is made.

If you want the above style Black Dress Vicuna Overcoat, ask for

Goods No. 45F8816

Price for overcoat, \$18.00

MADE FROM EXTRA FINE ALL WOOL 26-OUNCE BLACK VICUNA CLOTH, LINED IN BODY WITH IMPORTED SATIN FINISHED VENETIAN, AND IN SLEEVES WITH SKINNER'S GUARANTEED SATIN.

THE LATEST FASHIONABLE CUT, PERFECT FITTING EFFECTS, STRICTLY HIGH CLASS TAILORING, EQUAL TO DRESS COATS AT RETAIL FROM \$35.00 TO \$40.00.

If you want the Single Breasted Paletot Style ask for Goods No. 45F8816, and if you want the Double Breasted Paddock Style ask for Goods No. 45F8817; price of each is the same, \$18.00.

DO YOU WISH TO GET AN EXTRA FINE DRESS FROCK OVERCOAT,

in either a single breasted Paletot style or double breasted Paddock style? Have you been paying \$35.00 to \$40.00 for such garments elsewhere? Or have you desired very much to have a dress overcoat of this class and felt that you could not afford to pay the big prices of clothiers and tailors? These garments, as you know, are exceedingly stylish, and the most fashionable for dress overcoats now in vogue. If you want a coat of this kind you certainly cannot afford to think of getting one elsewhere until you have seen these very finely tailored and high class quality overcoats. Please don't become alarmed as to the merits of these garments just because we quote this low price. Remember, this price is arrived at by a very different method than the prices of tailors and clothiers. We have no big, heavy selling expenses amounting to about 25 per cent of the cost of the garments, we don't make the big profits that wholesalers, tailors and retailers make, we don't have the long line of expenses that they have to figure, and these different items amount to from \$15.00 to \$20.00, and when they are knocked off because we manufacture the garments ourselves and sell direct to you, don't you see it leaves the price at \$18.00. You profit to the extent of the difference. The very fine tailoring, the high class quality of goods and trimmings are all there just the same. You will be perfectly satisfied if you order direct from our description here, but if you wish to see a sample of the goods write for sample card No. 91F.

BOTH THESE ELEGANT STYLES are made from the same fabric—a 26-ounce fairly heavy weight, very fine all wool black Vicuna overcoating. Please remember that we use an extra fine grade of imported satin finished Venetian lining in the body of the coats and Skinner's guaranteed satin in the sleeves. You could not get any finer trimmings than these in coats at twice the price retail. The interlining consists of very fine wool felt padding and the very finest class of stiffening, canvas, haircloth, staying, pocketing, etc. We use a finer quality of lining and trimming fabrics than they ordinarily use in high class coats because we can obtain them direct from the factories at a smaller average cost. The workmanship and tailoring is done in our own plant by our very finest and most skilled tailors, men who devote their attention almost exclusively to very fine custom work, so that you get a coat that has all the lines, all the snap, style and smartness of made to measure garments.

BOTH THESE GARMENTS COME IN REGULAR SIZES from 34 to 42 inches chest. getting a perfect fitting garment. We positively guarantee to fit and please you perfectly. Enclose our price, \$18.00, and you can take the garment home, try it on, examine it thoroughly, and if it don't more than meet your expectations as a very finely tailored, high grade dress overcoat, send it back to us at our expense and we will refund you the \$18.00 and what it cost you for express.

MEASURING IS VERY SIMPLE as you will find explained on page 1205. Just give us your chest measurement, taken around your body at breast, close up under arms, over your vest, the same as you would for an under coat, also give us your waist measurement and we will send you the coat you order at once, neatly packed with the above guarantee. You will see just how each garment is made by referring to the description of the style under each illustration.

DON'T FAIL TO STATE SIZES WANTED, ALSO THE GOODS NUMBER.



OUR PADDOCK BLACK DRESS FROCK OVERCOAT.

Style 68

Made in double breasted style as illustrated: average length, 48 inches; velvet collar, one outside breast welt pocket, two lower skirt pockets with flaps and one breast pocket and cash pocket inside. Coat is made in back like illustration shows.

If you want the above style in our black Vicuna, ask for

Goods No. 45F8817

Price for overcoat, \$18.00

\$5.48 OUR SPLENDID LEADER DOUBLE BREASTED ULSTER

MADE OF EXTRA HEAVY 30-OUNCE DARK OXFORD GRAY MELTON, GUARANTEED AS A SOLID, LONG WEARING FABRIC, MAKING A WARM WINTER ULSTER. ASK FOR GOODS NO. 45F8828

Do You Want to See a \$10.00 Ulster at the Low Price of \$5.48?

Don't think for a minute that this is anything like overcoats or ulsters sold at low prices elsewhere at around \$6.00. (There is no comparison.) If you saw this ulster on your neighbor's back and he asked you what you thought he paid for it and you had not known of Sears, Roebuck & Co.'s clothing values, we are sure that you would say \$10.00, because we are sure that if, as manufacturers, we should sell this coat to a wholesale house or sell it to a retail merchant and they would pay out the heavy expenses that they do for placing their goods on the market, and then figure the substantial profits that they make, that the coat would easily cost you \$10.00.

WHILE THIS IS JUST SUCH A VALUE AS WE HAVE ABOVE STATED and is a well made, thoroughly tailored, durable ulster, lined with extra heavy quality of diagonal cotton ulster lining and strong black Italian sleeve lining, and while it is by no means such an ulster as would commonly be offered in stores at a low price, yet we would advise you to put a little more money into an ulster, say from \$7.00 to \$11.95—that is some of our higher priced ulsters—and you will get just so much better garments, just so much better tailoring, linings, trimmings, cloth and everything, that it will greatly pay you to spend the difference. You see that because we make the clothes ourselves in our own finely equipped modern plant the cost of making, the cost of good tailoring is less to us than it is to other manufacturers, the cost of cloth, linings and trimmings is vastly less and then we sell direct to you, so that every dollar makes a vast difference in the quality of an ulster as compared with a dollar invested in garments at retail. For example, take the fine jet black all wool ulster No. 45F8834 on the next page, a wonder at \$8.16, or Nos. 45F8840 or 45F8842 on page 1224 at \$10.24 and \$11.95—these are astonishing offers worth at least \$20.00.

THIS ULSTER No. 45F8828 is made in double breasted style 46, as illustrated here and described on page 1220, with large storm collar, throat tab, two muff pockets and the usual other pockets. Average length, 50 inches. It is well sewed and warmly made. We make this same cloth into a pea jacket and vest and for description of this see page 1225 and refer to goods No. 45F8844 if you want the pea jacket and vest. Sizes, 34 to 42 inches, chest only. Don't fail to state size wanted.

Goods No. 45F8828 Price for ulster, style 46, \$5.48



Style 46

\$6.39 RARITAN MILLS NAVY BLUE BEAVER DOUBLE BREASTED ULSTER.



Quality—Weights 30 ounces and is a strong, durable quality, making a very warm garment. **Shade**—Dark navy blue, practical and popular for general wear. **Trimmings**—Body lined with extra heavy diagonal cotton ulster lining, sleeves with strong, black Italian cloth, making a most comfortable, low priced coat that would cost you \$10.00 to \$12.00 retail easily. **Style** 46, as illustrated, double breasted, large storm collar to button up over ears, two muff pockets. For full details of style, see page 1220. **Sizes**, 34 to 42 inches chest, see next number for larger sizes. Do not fail to state size wanted.

Goods No. 45F8830

Price for ulster \$6.39

Let us send you our wonderful Sample Book No. 89F, of Men's Ready Made Clothes, if you cannot make your selection from these descriptions. If you order from these descriptions, we guarantee to satisfy you perfectly or refund money, but you are invited as well to send for the Sample Book.

\$7.89 EXTRA SIZE NAVY BLUE BEAVER DOUBLE BREASTED ULSTER.

Quality—Weight, 30 ounces, good, durable beaver ulster fabric, woven by the Raritan Mills. **Shade**—Dark navy blue. **Trimmings**—Lined with extra heavy diagonal cotton Italian ulster lining, standard strong black sleeve lining, seams plain, edges double stitched $\frac{1}{2}$ inch. **Style** 46, double breasted ulster, average length, 50 inches, large storm collar and throat tab to button collar up over the ears, usual pockets. See page 1220 for full details of style. **Sizes**—This number comes in large sizes only, cut to fit heavy set, regularly built men, measuring from 43 to 50 inches chest. Do not fail to state size wanted.

Goods No. 45F8831

Price for ulster \$7.89

You must not overlook the remarkable offers in fur coats, duck, sheep lined and leather clothing for outdoor work in cold weather. See pages 1243 to 1262.

\$8.16 JET BLACK ALL WOOL FRIEZE STORM COLLAR ULSTER.

Quality—Weights 30 ounces and an all wool, good wearing frieze weave ulster cloth of a solid jet black shade. **Trimmings**—Lined with extra heavy imported wide wale ulster lining in body; sleeves lined with strong lusterine iron cloth; shoulders padded, coat nicely shaped and a very durable warm storm garment. **Style** 46, as illustrated, average length, 50 inches, large storm collar, muff pockets. **Sizes**, 34 to 42 inches chest. Do not fail to state size wanted.

Goods No. 45F8834

Price for ulster \$8.16



\$8.53 EXTRA HEAVY ALL WOOL OXFORD GRAY FRIEZE ULSTER.



Quality—Weights 32 ounces, which is very heavy winter cloth and is woven from all wool stock. **Shade**—Dark oxford gray, very practical for business purposes. **Trimmings**—Extra heavy quality of imported wide wale ulster lining, strong lusterine iron cloth sleeve lining, making an exceptionally warm garment, honestly tailored, neatly shaped. **Style** 56, long double breasted ulster with storm collar and outside breast pocket, usual other pockets, being a particularly dressy garment, more stylish than the **Sizes**, 34 to 42 inches chest, see next number for larger sizes. Do not fail to state size wanted.

Goods No. 45F8836

Price for ulster \$8.53



\$10.24



TRY ONE OF OUR FINEST ALL WOOL ULSTERS. THE PRACTICAL DARK OXFORD GRAY HEAVY 32-OUNCE FRIEZE.

Ask for goods No. 45F8840

WE HAVE ASKED YOU ELSEWHERE to invest in our better grades simply because that while you can save money by getting a \$10.00 retail ulster for \$5.00 in our line, yet by investing the same \$10.00 with us you can get an ulster whose retail value is about \$20.00, and the quality will certainly pay you for taking such a step. **HERE IS AN EXTRA HEAVY ALL WOOL FRIEZE** which we have made into a fine double breasted storm collar ulster, style 46, lined with heavy diagonal serge in the body and imported Venetian sleeve lining. A splendid ulster from every standpoint and the most comfortable, durable, warm garment that you ever had. Remember, we make our garments better than the average manufacturer. We seldom see our customers, we sell them only by cataloging the goods and we depend only on the quality and the fine workmanship to sell the goods and increase our trade. You can see then one reason why our tailoring and our qualities must be even better than we describe them and the fact that our trade is actually doubling year by year shows you that our qualities are better than the average even though others charge you a great deal more than our prices.

THIS NUMBER COMES IN REGULAR SIZES from 34 to 42 inches chest. Do not fail to state size wanted. See page 1220 for full description of style 46

Goods No. 45F8840

Price for ulster, style 46 \$10.24

\$7.56 A CHALLENGE IN EXTRA HEAVY DARK BRONZE MELTON BELT BACK ULSTER

No Wholesale House Sells a Better Ulster to the Clothier for \$8.50 in Wholesale Lots.

ASK FOR GOODS No. 45F8832

WE CHALLENGE ANY WHOLESALE HOUSE to produce at \$8.00 to \$9.00 the equal of this belt back ulster and before it would get to you in the usual expensive manner it would easily cost \$15.00 and mind you, for the difference of \$7.44 you would not get a cent's worth of better quality; the linings, trimmings, workmanship or fitting qualities.

THESE ARE NOT TO BE VALUED by the prices we place upon them, that is, if you are considering them in connection with the ordinary prices quoted by clothiers. A clothier himself could best appreciate our astonishing offer by comparing the clothes we sell at these prices with those he buys at similar or higher prices and he will find that he actually could save money by buying our clothes and selling them; in fact, we find that quite a large number of clothiers are doing this very thing, caring not that we sell direct to the consumer, but thinking only of the practical side of it, that is, where they can get the best clothes for the least amount of money. These ulsters and overcoats are much better made garments, better lined and trimmed and better fitting clothes than the average clothier sells and the difference in quality is as marked as the difference in price.

THIS ULSTER No. 45F8832 IS MADE IN STYLE 55 double breasted, large storm collar, detachable belt in back, outside breast pocket, usual other pockets, average length 50 inches, lined with extra heavy quality of diagonal ulster lining, strong and durable. **Shade** is a very dark brown or bronze, quite popular for general wear. Comes in regular sizes from 34 to 42 inches chest.

DON'T HESITATE TO ASK FOR OUR BIG FREE SAMPLE BOOK No. 89F if you have the slightest difficulty in deciding from our descriptions what goods you want. You can, however, absolutely depend upon our descriptions being correct and we guarantee to satisfy you if you order from them. Measuring is very simple, don't worry about that part of it, see how easy it is by referring to page 1205.

Goods No. 45F8832 Price for ulster, style 55 \$7.56

\$10.53 EXTRA SIZE VERY HEAVY ALL WOOL OXFORD GRAY FRIEZE OVERCOAT.

Quality—32-ounce weight, exceptionally heavy, warm ulster cloth. **Shade**—Dark oxford gray, the most practical for general business wear, does not show soil easily. **Trimmings**—Specially heavy imported wide wale ulster lining in body and strong long wearing lusterine iron cloth sleeve lining, plain seams, edges double stitched $\frac{1}{2}$ inch. It is the inside tailoring and interlinings of our clothes that make them so much more valuable than the average overcoats offered elsewhere. **Style** 56, double breasted ulster with outside breast pocket. **Sizes**—This number comes only in large sizes, cut to fit heavy set regularly built men, measuring from 43 to 50 inches chest. Do not fail to state size wanted.

Goods No. 45F8837

Price for ulster, extra size . . . \$10.53

BE SURE YOU DON'T FORGET

to state your sizes on your order; also goods number. Just give your chest measure, height and weight. See pages 1205 and 1220 for information about measurements and sizes.

\$9.18 FINE QUALITY JET BLACK ALL WOOL FRIEZE BELT BACK ULSTER.



50 inches. Do not fail to state size wanted.

Goods No. 45F8838

Price for ulster \$9.18

\$11.95 HIGH CLASS JET BLACK ALL WOOL KERSEY DRESS ULSTER WITH HIGH GRADE LININGS.



ulster with outside breast pocket. **Sizes**, 34 to 42 inches chest. Do not fail to state size wanted.

Goods No. 45F8842


Price for ulster \$11.95

Quality—One of the finer grades of kersey overcoating, weighs 30 ounces to the yard and a rich jet black such as tailors would use in their fancy priced styles. **Trimmings**—Body lined with extra quality diagonal serge, sleeves with Skinner's guaranteed quality of satin. The tailoring in this garment is very high grade. Why pay retail prices for what are considered fine garments elsewhere; our workmanship is high grade and the price is low because we are manufacturers and sell to you direct. **Style** 56, double breasted

Measure in same way as for an overcoat. Give size around body at breast. See how to measure on page 1205.

A black and white illustration of a man in a dark suit and cap, holding a cane, standing next to a large, dark, textured object. The man is looking down at the object. The object has a rough, almost crystalline texture. The background is plain.

60	Price for pea jacket and vest, style	\$7.46
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Quality—A
 heavy weight,
 very warm genu-
 ine Stockinet As-
 trakhan cloth
 with a fairly
 large curl in im-
 itation of the As-
 trakhan fur.
Style—Coat body
 lined with
 a heavy,
 stout
 wool lin-
 ing and
 sleeves
 with iron
 cloth,
 warmly
 inter-
 lined and
 specially
 made to
 with-
 stand
 any
 amount
 of cold. **Style**
 60, as illus-
 trated, with vel-
 vet collar, two
 lower and one
 cash pocket out-
 side, double
 breasted coat

Price for pea jacket and vest, style 60.....\$9.68

Quality—26-ounce cloth and good, substantial wool melton, making a solid warm short coat and a dark cord gray shade, is practical for general wear. Trimmings—Body lined with durable domestic fabric and sleeves with heavy twill, warmly constructed, and if you want a short coat for cold weather this is certainly a bargain, being the manufacturers price. It is easily worth \$6.00 retail. Style—Pea jacket made like the jacket of the 60's, as illustrated, with velvet collar, double

Price for single pea jacket like style 60 \$3.98

Quality—Cloth weighs 30 ounces to the yard, a good thick, warm, well woven fabric, such as would be used in \$15.00 retail overcoats.

Trimmings—Good heavy, strong, dark shade body lining. Iron cloth sleeve lining. Coat is made to withstand very cold weather and you could not get a garment like this under double our price at retail.

Style—62, double breasted with storm or ulster collar and throat tabs to button collar up around the neck, three outside pockets and one inside pocket. We furnish the coat only



Price for single pea jacket, style 62 \$4.97

\$7.43 MEDIUM TAN COVERT
SPRING OR FALL TOP
COAT.

Price for overcoat \$7.43

The style in which all our Fall and Spring Overcoats or Top Coats are made.



Style 31

IF YOU DO NOT WISH A HEAVY WINTER OVERCOAT you can make your selection from the following: Cambergs, as they are a very fine assortment of fairly light to medium weight Coverts, Cheviots and Tibets specially adapted for the purpose of spring and fall overcoats, or what are popularly known as top coats. Tailors, tailors agents and clothiers would charge you practically twice our price, while they would give you nothing finer than these in cloth, trimmings, workmanship or fit. (See our extra fine silk faced Dress Top Coat No. 45F8888.)

STYLE AND SIZES—We furnish these garments only in regular sizes from 34 to 42 inches chest, and each and every garment is made in the same style, 31, as here illustrated. Average length 36 to 38 inches, three outside pockets, one inside pocket and the latest fashionable cut in every particular. We do not furnish them in any other style or sizes. **We don't furnish samples,** as these are standard well known fabrics, described accurately and every expense possible is cut out with a view of giving you the greatest possible value to be had.

MEASURE IN THE SAME WAY as you would for an undercoat—as explained on page 1205. Give chest measurement around body taken over your vest.

\$8.65 FAIRLY LIGHT TAN COVERT FALL OR SPRING OVERCOAT.

Quality—A medium weight, neat, close weave covert cloth, such as tailors would use in top coats at \$15.00, and a fairly light grayish tan shade. If you want a light shade coat, this is especially recommended. **Trim-mings**—Lined in coat, body, and sleeves with a good

mercerized Italian to match the shade of garment, carefully interlined, nicely shaped, and remember our tailoring is usually fine because they are made in our own finely equipped plant. **Style 31**, as illustrated. **Sizes**, 34 to 42 inches chest. Do not fail to state size wanted.

Goods No. 45F8880 Price for overcoat\$8.65

\$8.87 **SPLENDID VALUE**
ALL WOOL BLACK
THIBET TOP COAT.

Quality—A medium weight, suitable for chilly weather at any season of the year if one desires a short coat. Made from all wool jet black thibet of a grade that would be used in coats at \$16.00 retail. **Trimmings**—Lined in body and sleeves with a fine Venetian of very durable grade and nice finish, shoulders neatly shaped and rounded, padded with wool felt, fronts carefully stiffened and tailoring of the best standard throughout. **Style 31**, average length, 36 to 38 inches. **Sizes**, 34 to 42 inches chest. Measuring is very easy, just give us your chest measure taken around the body at chest, as explained on page 1205. Measure over your vest.

Goods No. 45F8882
Price for overcoat \$8.87

\$9.26 FANCY GRAY HERRING
BONE AND STRIPE
EFFECT CHEVIOT TOP
COAT.

Quality—A fairly light to medium weight cheviot, a medium soft finished fabric of excellent appearance and good wearing qualities. **Pattern**—Background is a dark and gray herringbone effect with very small thin stripes one inch apart. This is an exceptionally stylish gray and one worn in the most fashionable centers by the best dressers. **Trimmings**—Fine Venetian lining in body and sleeves, shoulders carefully padded; strictly fine tailoring throughout, equal to what is found in 1 yd retail \$18.00 coat. **Style** 31, average length, 36 to 38 inches; latest fashionable cut. **Sizes**, 34 to 42 inches chest.

Goods No. 45F8884
Price for overcoat.....\$9.26

\$10.43 EXTRA FINE ALL-WOOL TAN COVERT TOP COAT.

Quality—A fairly medium weight, finely woven, strictly all wool covert cloth of an excellent finish, such as is used in fancy priced tailoring elsewhere.

Shade—A medium tan, caused by background being a regular dark tan shade mixed with small gray threads.

Trimings—Extra fine Venetian in body and sleeves, to match the shade of goods, sewed with silk, good wool felt shoulder padding, garments will hold their shape perfectly as they are tailored by expert workmen and fine handiwork guaranteed.

Style 31, as illustrated, in the latest fashionable cut, like merchant tailored coats. **Sizes**, 34 to 42 inches chest. Do not fail to state size wanted.

Goods No. 45F8886

Price for overcoat, \$10.43

\$11.98

**HIGH CLASS UNFINISHED BLACK
WORSTED DRESS TOP COAT
WITH SILK FACING ON
LAPELS.**

An elegantly tailored, very fashionable, beautifully lined dress overcoat, actually worth from \$20.00 to \$25.00.

Quality—A 19-ounce, medium weight fine weave black unfinished worsted, guaranteed for fine dress wear. **Trimmings**—Lapels have silk facing to buttonhole, body of coat is lined with very fine satin finish Venetian, and sleeves with Skinner's guaranteed satin. This coat is made by **finely skilled workmen** who devote their entire time to our finer grade clothes, and the **garment is recommended to any gentlemen who wants a strictly fine black dress top coat.** Style 31, as illustrated, only that this coat will show silk facing on the lapels; average length, 36 to 38 inches, finely shaped and rich appearing garment. **Sizes, 34 to 42 inches chest.** Do not fail to state size wanted.

Goods No. 45F8888

Price for overcoat \$11.98

\$7.94 DARK OXFORD GRAY
FALL OR SPRING TOP
COAT.

Quality.—A neat fairly light or medium weight covert in a practical dark oxford gray shade. A great favorite for both general business and dress wear, and actually worth \$15.00 retail value.

Trimmings.—Lined with a fine standard Italian in body and sleeves, shoulders padded, fronts properly shaped, garments are cut over good fitting patterns and will hold their shape perfectly. **Style 31,** as illustrated, outside breast welt pocket, two skirt pockets with flaps and one inside pocket.

Sizes, 34 to 42 inches chest: average length, 36 to 38 inches. If you want a lighter gray in still finer quality, see our \$9.26 top coat, described on this page, as it is an extra fine garment. Do not fail to state size wanted.

Goods No. 45F8878

Price for overcoat \$7.94

Please do not forget to give measurements. Give size around body at breast over your vest, and state height and weight. We guarantee to fit you.

\$5.76 MEN'S WIDELY ADVERTISED CIELETTE RAINPROOF FALL AND SPRING OVERCOATS.

THESE COATS ARE SOLD AT RETAIL AT FROM \$10.00 TO \$30.00 UNDER VARIOUS OTHER BRAND NAMES WHICH USUALLY END IN "ETTE."

THE CIELETTE RAINPROOFING IS WIDELY ADVERTISED

and many imitators use a similar process of rainproofing fabrics, calling their processes other names. These names usually end in "ette," but all refer to the process of applying a patent chemical to ordinary woollens, which gives the fabrics the property of shedding water without in any manner changing the appearance, quality or flexibility of the goods. For this reason, the overcoats made from woollens so treated are adapted either for general wear as fall or spring overcoats in fair weather or serve for protection in rainy weather. They are not, however, intended for long or continued rains, such as only a rubber coat would resist, but for all ordinary rainy weather they give the most practical service and take the place of the airtight mackintosh or rubber coat, except only for severe or stormy rains. They are the most comfortable raincoats and at the same time most stylish fall or spring overcoats one could possess.

OTHER MANUFACTURERS and retail clothiers take advantage of the popular demand for this useful coat to reap big profits because the chemical involved is a recent patent, but we have bought the right to use the best patent process (the trade mark of which we show below). We manufacture the coats ourselves and thus save you a handsome sum on every coat, selling them to you direct in our usual way at only a slight profit over the actual cost of material and labor.

\$5.76 ASTONISHING VALUE IN GENUINE MEDIUM WEIGHT BLACK THIBET CIELETTE RAINPROOF OVERCOAT.



Style 135
The style in which most of our Cielette rainproof overcoats are made.

Can be worn either as a raincoat or spring and fall overcoat. Sizes, 34 to 42 inches chest only. Do not fail to state size wanted.

Goods No. 45F8852
Price for Cielette rainproof overcoat \$5.76

\$6.54 HANDSOME, DARK STRIPED CHEVIOT CIELETTE RAINPROOF OVERCOAT.

Quality—A fairly light weight, adapted for a comfortable spring and fall overcoat or raincoat. **Pattern**—Background dark and brown mixed, over which run subdued gray stripes, some stripes having a faint red thread, others a blue and others a green, serving to vary the dark brown and gray shade to some extent. Stylish looking and nobby overcoat. **Trimnings**—Sleeves and yoke lined with standard Italian, wide facings, neat tailoring throughout. **Style** 135, the usual pockets. These overcoats treated with the patent Cielette rainproofing process are not changed in the least and resemble any other overcoat of similar style. Sizes, 34 to 42 inches chest only. Do not fail to state size wanted.

Goods No. 45F8854
Price for Cielette rainproof overcoat \$6.54

\$6.98 WONDERFUL OFFER IN AN ALL WOOL DARK AND GRAY TWIST CHEVIOT RAINPROOF OVERCOAT.

Quality—A 20-ounce cloth, making a medium weight overcoat suitable for year around wear woven from all wool twist yarn, strong and durable. **Pattern**—Dark and gray, background being black, over which are scattered fairly large gray threads. Quite nobby and strictly up to date. **Trimnings**—All these garments are lined only in sleeves and yoke. This one has a good standard Italian lining, facings are wide, shoulders are neatly shaped and padded, coat has three outside pockets and one inside pocket. **Style** 135 only; average length, 51 inches. These are the most practical and economical coats one could possess. They do the work of two garments. Sizes, 34 to 42 inches chest. Do not fail to state size wanted.

Goods No. 45F8856
Price for Cielette rainproof overcoat, \$6.98

\$8.46 VERY STYLISH DARK GRAY COVERT CIELETTE RAINPROOF OVERCOAT.

Quality—A fair weight for spring or fall wear and a good grade of covert in a very dark oxford gray shade which is practical for general or dress wear.

Trimnings—Lined in sleeves and yoke only with fine merzerized Italian; facings wide, shoulders neatly padded, fronts well shaped; the tailoring is done by expert workmen throughout. **Style** 135 only; average length, 51 inches. See illustration on this page. This makes a rich dark spring or fall overcoat or raincoat and is certainly a wonderful value for the price we quote. Sizes, 34 to 42 inches chest. Do not fail to state size wanted.

Goods No. 45F8859
Price for Cielette rainproof overcoat, \$8.46

\$8.73 UNHEARD OF VALUE IN AN ALL WOOL FINE GRADE BLACK THIBET CIELETTE RAINPROOF OVERCOAT.

Quality—Strictly all wool, 20-ounce, genuine black thibet, woven by the Lacon Mills, adapted for year around overcoat wear. Remember, if you bought such a coat under some different brand name you would pay twice this price and get no better coat than this. We ask you to prove this on our risk. **Trimnings**—Fine merzerized Italian lining in yoke and sleeves only, a fine class of workmanship in every detail. **Style** 135, average length, 51 inches, three outside pockets. Sizes, 34 to 42 inches chest. Do not fail to state size wanted.

Goods No. 45F8860
Price for Cielette rainproof overcoat, \$8.73

\$10.84 FINE QUALITY DARK GRAY TWIST WORSTED CIELETTE RAINPROOF OVERCOAT.

Quality—A 20-ounce weight, suitable for year around wear, woven by the Ethel Allen Mills and composed of the finest worsted, a medium hard finish fabric. **Pattern**—A dark gray mixed effect with almost invisible broken checks 1/2-inch square. Considered very neat and up to date for this class of garments. **Trimnings**—Fine venetian cloth in sleeves and yoke only, shoulders padded with wool felt and fronts properly stiffened, excellent fitting qualities. **Style** 135 only, as illustrated on this page. Sizes, 34 to 42 inches chest.

Goods No. 45F8864
Price for Cielette rainproof overcoat, \$10.84

STYLES IN WHICH THEY ARE MADE.

All but two of these garments are furnished in style 140. **Style** 135 has a plain cloth collar, two lower pockets with flaps, one outside breast pocket and one inside pocket, and is made in single breasted fly front style; average length, 51 inches. **Style** 140 is double breasted overcoat with lapels the same as a single breasted overcoat, two lower pockets outside with flaps, and the usual inside pockets; plain cloth collar and average length 51 inches. We have made the fabrics into the styles best adapted for them. We don't furnish them in any other style than the one mentioned for each number. We line these overcoats only in sleeves and yoke. There is no other body lining. Facings are wide.

SIZES. Cielette Rainproof Overcoats come only in sizes from 34 to 42 inches chest measure. No larger or smaller sizes than these are furnished.

HOW TO MEASURE. Give your size around body at breast, as shown on page 1205. Measure over your vest.

OUR DESCRIPTIONS ARE ACCURATE, and we guarantee to fit you or refund money if you order from these descriptions. We do not furnish samples of these goods.

\$11.72 HIGH CLASS PURE WORSTED AND SILK MEDIUM GRAY CIELETTE RAINPROOF OVERCOAT.

Quality—Woven by the Riverside Mills from all worsted and silk yarn, weighs 19 ounces to the yard, suitable for all seasons. **Pattern**—medium gray background, dark and gray mixed with subdued gray check effect, many of these gray threads being silk in a silver shade; over this runs a very subdued almost invisible overplaid effect of single brown threads with a few hardly noticeable green silk threads. The whole effect is a medium gray shade, considered very fashionable. **Trimnings**—High class venetian in sleeves and yoke, wide facings, coats all cut to hang fairly roomy from the shoulders down. **Style** 135, as illustrated. Sizes, 34 to 42 inches chest. Do not fail to state size wanted.

Goods No. 47F8866
Price for Cielette rainproof overcoat, \$11.72

\$11.98 VERY HIGH CLASS ALL WOOL UNFINISHED BLACK THIBET DRESS OVERCOAT.

Quality—A fair weight for year around purposes and a splendid high class genuine all wool unfinished thibet making a strictly high class dress overcoat, such as you would not get from ordinary clothiers under \$20.00. **Trimnings**—Fine grade venetian in sleeves and yoke. This garment is exceptionally well tailored, good fitting qualities, and if you want a neat up to date black dress rainproof overcoat, you cannot afford to overlook this number. **Style** 135 only, the usual pockets, wide facings, shoulders and fronts carefully interlined. Sizes, 34 to 42 inches chest. Do not fail to state size wanted.

Goods No. 45F8868
Price for Cielette rainproof overcoat, \$11.98

\$12.76 HIGH GRADE DARK BROWN AND GRAY SILK MIXED WORSTED CIELETTE RAINPROOF OVERCOAT.

Quality—21 ounces to the yard good substantial weight for year around purposes woven by Lippitt Mills from fine worsted and silk yarn, a nice smooth finish. **Pattern**—Background a very dark brown effect, over which are sprinkled small pin point silver silk threads, bringing out a slight dark grayish tinge. There is also an almost invisible single thread overplaid, a modest dark shade which will please many a good dresser. **Trimnings**—Yoke and sleeves lined with silk, very stylishly tailored, splendid fitting. **Style** 135, average length, 51 inches. Sizes, 34 to 42 inches chest.

Goods No. 45F8872
Price for Cielette rainproof overcoat, \$12.76

\$15.24 OUR FINEST DARK ALL WORSTED AND SILK CIELETTE RAINPROOF OVERCOAT.

Quality—Woven by the famous Silver Lake Mills, one of their very finest productions; weighs 21 ounces to the yard, suitable for year around purposes and composed of solid worsted and silk yarn. **Pattern**—Very dark with a very slight sprinkling of very fine small gray silk threads, hardly noticeable, over which runs a subdued striped effect of the same color as the background, stripes being narrow and scarcely noticeable; though dark the fabric has a slight grayish effect. **Trimnings**—Sleeves and yoke carefully lined with silk, garment is stylishly made and shaped and exactly represents a \$30.00 high grade retail overcoat. **Style** 135, as illustrated. Sizes, 34 to 42 inches chest.

Goods No. 45F8874
Price for Cielette rainproof overcoat, \$15.24

\$7.97 ALL WOOL TWEED DOUBLE BREASTED RAINPROOF OVERCOAT.

Quality—Weighs 20 ounces, adapted for year around wear. **Pattern**—Dark and gray mixed, nobby tweed effect. One of the very latest shades for up to date overcoats. **Trimnings**—Yoke and sleeves only lined with merzerized Italian; neatly tailored, strictly first class garment throughout. **Style** 140, double breasted, with two outside pockets, as illustrated. Average length, 51 inches. This special style is a great favorite for this class of goods, makes a practical rain or storm coat. Sizes, 34 to 42 inches chest. Do not fail to state size wanted.

Goods No. 45F8858
Price for double breasted Cielette rainproof overcoat, \$7.97

Style 140
The style in which No. 45F8862 and No. 45F8862 rainproof overcoats are made.

\$10.18 ALL WOOL AND SILK CHEVIOT DOUBLE BREASTED RAINPROOF OVERCOAT.

Quality—A fair weight for general year around wear, woven from all wool and silk by the Dalton Mills, which produces fine fabrics. **Pattern**—Background black, over which are sprinkled brown and gray threads of considerable size, while over this runs a large subdued overplaid in brown and dark red; an attractive, smart and stylish garment. **Trimnings**—Good venetian in yoke and sleeves only, shoulders and fronts carefully interlined, tailoring done by expert workmen. **Style** 140, double breasted, as illustrated on this page. Sizes, 34 to 42 inches chest. Do not fail to state size wanted.

Goods No. 45F8862
Price for double breasted Cielette rainproof overcoat, \$10.18

\$14.15 VERY HIGH GRADE DARK GRAY WORSTED CIELETTE RAINPROOF OVERCOAT.

Quality—An exceptionally fine grade of 18-ounce worsted, woven by the Washington Mills, suitable for spring or fall purposes or any season of the year as a medium weight overcoat or raincoat. Cloth is a nice finish. **Shade**—Very dark gray. Practical for both general and dress wear. **Trimnings**—Lined in yoke and sleeves with silk, fronts and shoulders neatly interlined. Garments hold their shape splendidly and are handsomely tailored throughout. **Style** 135, average length, 51 inches. Sizes, 34 to 42 inches chest.

Goods No. 45F8872
Price for Cielette rainproof overcoat, \$14.15

OUR GREAT 10-DAY FREE TRIAL BOYS' CLOTHING OFFER.

OUR ALL WOOL GENUINE FAST COLOR DARK NAVY BLUE HEAVY WEIGHT CHEVIOT GOODS IS FURNISHED IN ALL THE DIFFERENT STYLES ILLUSTRATED ON THIS PAGE AT THE PRICES MENTIONED FOR EACH.

ASK FOR THE GOODS NUMBER given below the fashion figure that represents the style you want, state age or give your measurements according to our simple system shown on our order blank or on page 1229, enclose the special price for the style you select, and we will ship the garment to you exactly in accordance with your order. You can wear it ten days and if it does not convince you that it is the best value you ever heard of, if your neighbors don't say it is positively a wonder in boys' clothing values, if you don't conclude that you have saved just about half what you would pay elsewhere at retail for such a garment, return the garment to us at our expense and we will pay you back every cent, together with what it cost you for transportation.

TO PROVE that we are beyond doubt selling the finest grade boys' clothing, to prove that by making these clothes ourselves, that the quality of our goods and trimmings are the best on the market, to prove that our own Ucantear make, as described on page 1229, is the very best workmanship to be had in boys' clothing, to prove that we sell you such clothing at a price that represents just about half what it is worth as compared with retail values, to prove that you would pay twice as much for our goods and make if you bought the same standard elsewhere, let us send you a suit or overcoat, either a young man's long pants suit, a boy's knee pants suit or fancy suit or overcoat from this all wool dark navy blue genuine cheviot goods in accordance with our above wonderful offer, and test this proposition for

yourself, prove it to your own satisfaction at our risk. We want to convince you that you really cannot afford to be paying retail prices elsewhere when you can save so much money and be assured of getting the very finest qualities, such as we offer. While we would like to send you one of the garments offered on this page from this special value cheviot fabric, as we were able to get the goods at a greatly reduced price because of the enormous yardage we are using, yet you can select any number from this entire line and you will find that no matter what you select the value is astonishing throughout.

THIS DARK NAVY BLUE heavy weight cheviot cloth is a sound all use in the suits is 20 ounces per yard. The same cloth exactly is used for the overcoats only a much heavier weight, namely, 25 ounces to the yard. Every garment is finely tailored, padded, interlined, thoroughly stayed, seams triple sewed and taped. You can order right from this page if you please and we guarantee to please you perfectly, or if you prefer you can send for our sample book and see a sample of this very fabric for yourself. If you want our sample book before ordering write for Free Sample Book No. 88F, an illustration of which is given on page 1228.

IN ORDERING from this page give the goods number shown below the style in which you want our navy blue goods, enclose the price given for that style and state age of boy or the measurements. It is all very simple, as explained on page 1229, and we take all the risk.



\$4.98



\$5.48



\$3.48



\$2.65



\$2.95



\$2.48

Our 20-ounce Dark Navy Blue Cheviot comes in the above style, the latest cutaway sack, made with the broad shoulder effect, latest military back with slits or vents in sides and slight flare at bottom of coat. Lined with splendid black Italian, interlined with canvas and made with the greatest care throughout.

Ask for
Goods No. 40F3018
Price for suit for young men of average size from 14 to 20 years of age, not larger than 36 inches breast measure in above style.....\$4.98

Our 20-ounce Fall and Winter Weight Dark Navy Blue Cheviot fabric comes in the above style, the fashionable double breasted style with neat lapels, the most up to date shape and appearance, carefully lined with black Italian, thoroughly interlined exactly in accordance with our Ucantear make mentioned on page 1229

Ask for
Goods No. 40F3019
Price for suit for young men from 14 to 20 years of age, not larger than 36 inches breast measure in above style.....\$5.48
See Our Big Line of Long Pants Suits on pages 1229 to 1231.

Our 20-ounce Dark Navy Blue Cheviot Cloth comes in the above style which represents a boy's three-piece single breasted knee pants suit, shoulders padded, fronts interlined with canvas, every seam taped and triple sewed, 3 outside pockets. Vest has five buttons and notch collar, pants with side and hip pockets. A good example of our Ucantear make shown on page 1229.

Ask for
Goods No. 40F3086
Price for three-piece knee pants suit for boys from 8 to 16 years of age in above style, not larger than 32 inches breast measure.....\$3.48
See our great values in Three piece Suits on page 1232.

Our 20-ounce Dark Navy Blue Cheviot Goods comes in the above double breasted two-piece knee pants style with large lapels, fine padded shoulders, fronts interlined with canvas, all seams double sewed and taped, pants have side pockets and hip pocket and are taped throughout. We also furnish patch piece of material attached to each suit.

Ask for
Goods No. 40F3087
Price of two-piece double breasted knee pants suit in above style for boys from 8 to 14 years of age, not larger than 31 breast measure. Price.....\$2.65
Don't overlook our big assortment of Two-piece Suits on page 1233.

Our 20-ounce Dark Navy Blue Cheviot comes in the above double breasted Norfolk jacket and pants style and is undoubtedly the greatest value ever offered in this popular fashion, made with two plait front and back, belt of same goods, padded shoulders, fronts interlined with canvas, all seams triple sewed and taped, pants cut straight with side pockets, hip pockets and three buttons at the knee. Our boys' clothing holds its shape nicely.

Ask for Goods No. 40F3097
Price of Norfolk jacket and pants in above style for boys from 8 to 14 years of age, not larger than 31 inches bust measure.....\$2.95
Ask for Goods No. 40F3097½
Under this number we furnish a golf style cap to match the suit. This comes separate and is only furnished when specially ordered. Sizes. 6½ to 7. Price.....39c

Our 20-ounce Dark Navy Blue Cheviot comes in the above fancy Eton Norfolk suit style for little fellows, made exactly as illustrated, double breasted front effect, one plait down the middle, which is inlaid with dark blue velvet, bound with black braid and trimmed with black and white soutache, neat metal buttons to match goods. A black silk bow tie and leather bound belt with a German silver buckle go with suit. Pants have side and hip pockets and closed front.

Ask for
Goods No. 40F3148
Price for Eton Norfolk suit for boys from 4 to 8 years of age only.....\$2.48
Twenty-four more of these styles on pages 1236 and 1237.



\$4.48



\$5.25



\$2.95



\$3.75



\$9.98

Our Dark Navy Blue Cheviot in 25-ounce weight comes in the above overcoat style for young men. Made the latest fashion with a long slit or vent in the back, padded shoulders, three outside pockets, velvet collar, lined throughout with good black Italian. A very fine appearing dark blue overcoat worth about twice the price.

Ask for Goods No. 40F3231
Price for young men's overcoat in above style in sizes 16 to 20 years, not larger than 36 inches breast measure.....\$4.48
See our full line of Young Men's Overcoats on page 1238.

Our Dark Navy Blue Cheviot in the 25-ounce weight comes in the above overcoat style. Made double breasted as illustrated, the latest and most desirable overcoat fashion shown this season, long garment with broad lapels and broad collar of same goods as coat, long slit or vent in the middle at back. Lined with good black Italian cloth, double stitched all around, certainly the greatest value in all wool coat that has ever been produced.

Ask for Goods No. 40F3235
Price for young men's double breasted overcoat in above style, sizes 16 to 20 years, not larger than 36 inches breast measure.....\$5.25

Our Dark Navy Blue Cheviot comes in the above overcoat style for little fellows from 3 to 8 years of age. Very handsome garment made with shield front, which buttons with a fly, the middle of which is inlaid with dark blue velvet and ornamented with 3 black silk loops and 6 neat metal buttons, velvet collar, belt in back and two outside pockets, finely tailored handsome little overcoat.

Ask for Goods No. 40F3199
Price for overcoat in above style for little fellows, size 3 to 8 years only.....\$2.95

Our Dark Navy Blue Cheviot 25-ounce Weight comes in the above style which represents a school overcoat for boys from 9 to 15 years of age, made in fly-front fashion, with velvet collar, broad shoulder effect and cut full length. Trimmings and workmanship are of the most substantial character. On the inside facing of this coat you will find a belt and buttons which you can attach if you prefer coat with a belt in the back. Positively a wonderful value in a school overcoat.

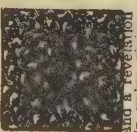
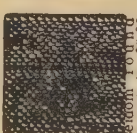
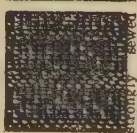

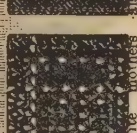
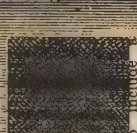
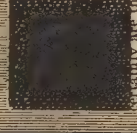
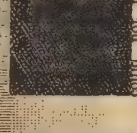








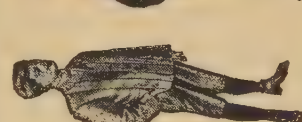




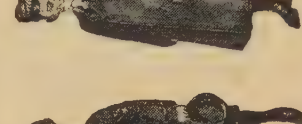
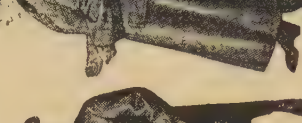
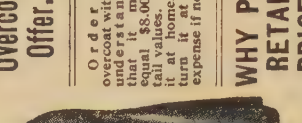
Ask for Goods No. 40F3209
Price for school overcoat for boys from 9 to 15 years of age.....\$3.75
Many other School Coats shown on page 1239.

this figure. Made exactly as illustrated, closes with loops and olives and comes in sizes from 32 to 36 inches breast measure, lengths range from 46 to 50 inches. This is a great opportunity for young men to get a very warm winter coat. We anticipate a very large sale of them. They are made on the same substantial basis, and of the same great care as our men's coats described on pages 1243 to 1249.

Ask for Goods No. 40F3243
Price for astrakhan cloth lined fur trimmed overcoat for young men from 16 to 20 years of age, not larger than 36 inches breast measure.....\$9.98

Young Men's Astrakhan Lined Shell Overcoat. The outside of this coat is made of our dark navy blue 25 ounce cheviot cloth. Coat is lined with a good quality of black astrakhan cloth and trimmed with a large long roll blended muskrat fur collar. It is the first coat of the kind we have ever offered to young men and nothing to equal it will be found in the market anywhere near

THIS BIG SAMPLE BOOK No. 88F OF **FREE** Young Men's, Boys' and Children's Clothing is WRITE FOR IT

											
\$3.96	\$4.54	\$2.48	\$1.62	\$1.98	\$2.27	\$1.68	\$1.96	\$2.27	\$2.48	\$4.12	
and a revelation in the world of boys' clothing. Worth double our price at retail.	Seasoned for a long time in the best of materials. Worth \$5.00 to \$10.00 at retail.	Strongly sewed and made of the best material. Extra strong.	Most up to date and better made of all boys' clothing. Sewing extra strong.	Involve in these patch piece of material with all suits.	Also include a patch piece of material with all suits.	Certainly are the prettiest styles offered this season.	Could not buy them by the dozen, wholesale for this price.	Send me your FREE Sample Book No. 88F of Boys' and Children's Clothing, or say in your own words what kind of great sample book at once. Write for it today. Practically all of these goods are described and illustrated in the following pages in this big catalogue and to save time, you can order your boys' and children's clothing at once.	you want a nice school coat, this is extra fine.	Extra Fine Quality.	Order this overcoat with the understanding that it must be returned for full value. Test it at home, return it at our expense if not so.
											
Style 18.	Style 21.	Style B 71.	Style B 72.	Style B 73.	Style B 74.	Double sewed.	Fine Cassimere.	Fancy Kersey.	School Overcoat.		

Wonderful Overcoat Offer.

WHY PAY RETAIL PRICES?

THE ABOVE PICTURE IS A SMALL ILLUSTRATION OF OUR BIG SAMPLE BOOK No. 88F SHOWING SAMPLES AND ILLUSTRATIONS OF YOUNG MEN'S AND BOYS' CLOTHING AND FINE COLORED FASHION PLATES OF LITTLE FELLOWS SUITS AND OVERCOATS

THIS BIG FREE SAMPLE BOOK No. 88F Contains FREE over 100 samples and 100 illustrations of young men's, boys' and children's suits and overcoats for this Fall and Winter. It contains free a full line of samples of young men's and boys' long pants suits commencing at \$3.53 up to about \$12.00. Free a full line of samples of boys' three-piece knee pants suits from \$2.15 to \$6.95. Free a full line of samples of boys' two-piece knee pants suits from \$1.55 to \$5.15. Free a full line of samples of young men's overcoats from \$3.48 to \$10.00. Boys' school overcoats from \$2.45 and \$5.25. Free tape measure, order blanks and everything complete, representing the largest line of boys' clothing ever placed before parents, all sold to you at manufacturers' prices and representing a saving of about half what you would spend elsewhere and the best boys' clothing ever made, in accordance with our descriptions on pages 1227 to 1242. See our values in boys' duck blanket lined winter coats on page 1253.

THIS BOOK No. 88F ALSO CONTAINS FREE COLORED FASHION PLATES OF fancy suits, eton styles, finely trimmed garments, little fellows, etc. We show all little garments in colors which represent the exact shades of the goods in which we furnish them. This is the most beautiful display of colored fashion plates and represents the very finest and most complete line of little fellows' suits and overcoats ever shown and no parents can afford to be without this big sample book if they want any boys' and children's clothing this fall and winter.

JUST WRITE AND SAY, "Send me your FREE Sample Book No. 88F of Boys' and Children's Clothing" or say in your own words what kind of great sample book at once. Write for it today. Practically all of these goods are described and illustrated in the following pages in this big catalogue and to save time, you can order your boys' and children's clothing at once.

OUR DESCRIPTIONS ARE ACCURATE AND COMPLETE AND WE GUARANTEE TO SATISFY YOU IF YOU ORDER FROM THEM, BUT IF YOU HAVE TIME TO WAIT A FEW DAYS AND WOULD LIKE TO SEE THE SAMPLES OR COLORED ILLUSTRATIONS BE SURE TO WRITE AT ONCE AND ASK FOR THIS BIG FREE SAMPLE BOOK No. 88F.

YOUNG MEN'S, BOYS' AND CHILDREN'S CLOTHING.

THE LATEST STYLES AND FABRICS FOR THE FALL AND WINTER SEASON OF 1906-7.

Our celebrated Ucantear make of Young Men's and Boys' Clothing has become so well known that little description is necessary. All we ask is that, if you have not yet ordered your boys' clothing from us, that you give us a trial order, and we will guarantee that you will find ours the best made boys' clothing ever bought. Unless you get your boys' clothing made to measure at more than double our prices, you cannot get garments made as thoroughly and as strongly as the clothes we here offer. We illustrate a coat on this page which shows you the thorough work to be found in the inside of every coat we produce. All seams are taped and triple sewed so as to resist all strain. The fronts of the coats are interlined with canvas and haircloth, which prevents the garments from sagging or getting out of shape. Shoulders are made with sanitary pads worked in by hand, and collars are thoroughly shirred so as to fit close to the neck. Every coat is properly stayed and possesses all the features to be found elsewhere only in custom tailored garments.

Style 1 is a four-button round cut sack coat with one outside breast pocket, two lower pockets with flaps and a cash pocket on the inside of the right hand pocket.

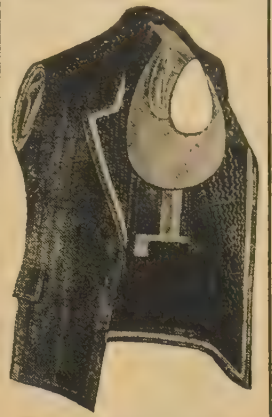
Style 3 is a double breasted three-button square cut sack coat with short roll lapel, one outside breast pocket and two lower pockets with flaps.

Style 18 is a four-button sack coat with half square corners, one outside breast pocket and two lower pockets with flaps. The coats of this style are cut military effect back with a slight flare at the bottom and with slits on the sides.

DESCRIPTIONS OF STYLES OF YOUNG MEN'S SUITS.

Style 21 is a three-button long roll double breasted square cut sack coat with one outside breast pocket and two lower pockets with flaps. Backs of coats in this style are cut in the latest military effect with a slight flare at the bottom and slits on each side. All Vests for our young men's suits are made with five buttons and a notch collar except those of style 21, which are made six-button and without a collar. We take special pains to always cut all Pants for our young men's suits in the most desirable style for the season and they will be found neatly shaped and rounded out so as to fit well over the shoes. We show this season a line of the best fabrics and most desirable patterns ever grouped together at such extremely low prices. Under each number we state the style or styles in which same is made and, as the garments are ready to wear, only the styles and sizes which we advertise for each number can be supplied. Should you find that you cannot be fitted with a suit made according to the table of measurements for young men's suits which we give below, write us first and state the style and measurements you desire and we will make you a special price to have a suit made to order or send you samples of such goods as we can furnish in the size desired.

Our "Ucantear" Make.



The illustration shows the careful and thorough work on the inside of our coats.

FIG. A.

FOR BOYS' AND YOUNG MEN'S LONG PANTS SUITS AND OVERCOATS

GIVE THE FOLLOWING MEASUREMENTS AND INFORMATION.

Goods Number of Suit or Overcoat

AGE HEIGHT WEIGHT

BREAST—(See Figure A). Take coat off, measure all around body at breast, over vest at 1, close up under arms, snug but not tight. Tape should be over shoulder blades at back.

WAIST—(See Figure C). Turn up vest, measure all around body at waist over pants at 6. Note that waist line is just above hip bones.

SLEEVE—(See Figure B). Measure over the coat from middle of back 3 around to wrist joint at 5.

INSIDE SEAM—(See Figure C). Measure from close up in crotch at 7 to the heel seam of shoe at 8.

Boys' Long Pants Suits are made in sizes from 30 to 36 inches chest measure, the sizes usually worn by average size boys from 14 to 20 years of age.

No smaller sizes than 30 inches or larger than 36 inches chest measure can be furnished in long pants suits.

Our Young Men's Suits are all made in sizes to fit average size young men from 14 to 20 years of age, or measuring from 30 to 36 inches breast measure.

WE SHOW BELOW a table of measurements, according to which all our young men's suits are cut, which will be a good guide in determining the size required. If larger sizes than those specified in our table are needed, we refer you to our Men's Ready Made Clothing Department. For each number we state the style in which it is made up. No other styles than those mentioned can be furnished.

THE TABLE BELOW shows the way the sizes of our Boys' and Young Men's Long Pants Suits run, and will help you to judge what size is required.

AGE	COAT			PANTS			The weight and chest measure are for average size boys of this age.
	Chest, inches	Sleeve, inches	Length of Coat, inches	Waist, inches	Inseam, inches	Weight, pounds	
14	30	27½	26¼	28	28	90	
15	31	28½	26¾	29	29	100	
16	32	29	27¾	30	30	110	
17	33	30	28¾	31	31	120	
18	34	30½	29¼	31-32	31-32	130	
19	35	31	29¾	32	32-33	135	
20	36	31½	30¼	32-33	33-34	140	

If you find that your boy requires a larger coat than 36 inches chest measure or pants more than 34 inches long, see our Men's Ready Made Line, pages 1204 to 1226.

USE OUR REGULAR MEASURING BLANK for young men's, boys' and children's clothing if you have one, but if you have none, take the various measurements as asked for, very carefully, and set them down in the order called for here so that we may be able to furnish you a perfectly fitting suit. Always take measurements with the coat off, putting the tape around the body close up under the arms in taking the measurement for the chest.

\$3.53 HAYWARD MILLS DARK GRAY MIXED UNION CASSIMERE.



The best possible value which can be produced for the price. **Pattern**—A black background relieved by colorings in gray, forming a broken pin check effect. **Trimmings**—Black Italian body lining, twill sleeve lining. **Style**—Coat is cut in round cut sack style, has three outside pockets and one inside pocket. Vest has five buttons with a notch collar.

Goods No. 40F3002

Price for suits for young men of average size from 14 to 20 years of age or measuring from 30 to 36 inches breast measure, in style 1 only. **\$3.53**

\$4.26 FANCY GRAY MIXED UNION CASSIMERE SUITS.



Cloth—A nice soft finish, splendid wearing cassimere, good weight. **Color**—A mixed black and gray in a striped effect and relieved by colorings in yellow and dark maroon. **Trimmings**—Coats lined with strong black Italian cloth, twill sleeve lining, ivory buttons. Interlinings of the most substantial grade. **Style**—Coat is cut in four-button round sack style, has three outside pockets and one inside pocket. Vest is made with five buttons and a notch collar.

Goods No. 40F3004

Price for suits for young men of average size from 14 to 20 years of age or measuring from 30 to 36 inches breast measure, in style 1 only. **\$4.26**

\$4.79 ONE OF OUR LEADERS IN FANCY MIXED CASSIMERES.



Pattern—A handsome striped effect with a black background and colorings in yellow and red. Suits usually offered by retailers at from \$6.00 to \$7.50 cannot be compared with this suit. **Trimmings**—The body of the coat and vest back are lined with splendid black Italian cloth and the sleeves with a durable twill lining. Canvas fronts, shoulder pads and the most durable interlinings are used. **Style**—Cut in round cut sack style as shown in illustration.

Goods No. 40F3006

Price for suits for young men of average size from 14 to 20 years of age or measuring from 30 to 36 inches breast measure, in style 1 only. **\$4.79**

\$5.36 HEAVY WEIGHT DARK BROWN MIXED CASSIMERES SUITS.



A neat appearing heavy weight soft finish fabric of unusual value. **Color**—Very dark with a striped effect in a brownish shade. One of the best popular priced fall and winter suits in our line. **Trimmings**—Most substantial possible. Black Italian lining in coats and backs of vests. Shape retaining canvas fronts, shoulder pads, ivory buttons and thoroughly tailored. **Style**—Coats are cut in four-button round cut sack style with three outside pockets and one inside pocket. Vests have five buttons and notch collar. Pants are cut in the most desirable style for fall wear and have side pockets, two hip pockets and a watch pocket.

Goods No. 40F3010

Price for suits for young men of average size from 14 to 20 years of age or measuring from 30 to 36 inches breast measure, in style 1 only. **\$5.36**

Always give age, height and weight in ordering young men's, boys' and children's clothing of any kind. While we are very rarely out of goods or sizes ordered, it is nevertheless better to give two selections in case through some chance we may be out. There will then be no possibility of disappointment.

Young Men's and Boys' Suits at Manufacturers' Prices.

ON THIS PAGE WE SHOW an exceptionally fine collection of practical suits for every day and dress wear at prices that represent about half what they are worth as compared with retail values elsewhere.

SIZES. All these garments come in sizes to fit average size young men and boys from 14 to 20 years of age, or measuring from 30 to 36 inches breast, with corresponding waist and inseam measurements. Measurements required are shown on page 1229. Give age, height and weight, then the breast and other measurements as called for. There will be

no trouble at all about the fit. We have a very large experience in this line, and positively guarantee to fit and please you in every particular or refund your money, together with transportation charges.

STYLES. Each garment is furnished in some certain style, and we do not furnish garments in any other styles than those specified in the description. See page 1229 for brief description of each style or fashion. If you want samples of these suits, write for Free Sample Book No. 88F, described on page 1228.



\$4.85 SINGLE OR
DOUBLED
BREASTED
\$5.20
SUITS IN HANDSOME FANCY MIXED
UNION CASSIMERE.

Color—A pretty mixture of gray and black, with colorings in green and orange, forming a narrow, broken, striped effect. Honest wearing material.

Trimmings—Coats are lined with black Italian cloth of the strongest possible quality, and are interlined with canvas and hair cloth to keep them in shape. Ivory buttons. This material can be furnished either in single or double breasted style. Be sure to state style wanted and note the difference in price between double breasted and single breasted suits. Sizes for young men from 14 to 20 years of age, or measuring from 30 to 36 inches breast only.



Goods No. 40F3009
Price for suit of same goods in the above double breasted style 3.....\$5.20



Goods No. 40F3046
Price for suit in above cutaway sack, style 18.....\$6.98

\$6.98 ALL WOOL
DARK GRAY
MIXED CHEV-
IOT SUITS. **\$7.48**

A medium weight fabric in a special strong weave. **Color**—Black background with a broken check effect in gray, relieved by colorings in orange and dark maroon. A thoroughly tailored suit, lined with excellent black Italian cloth, interlined with canvas and hair cloth. Made with sanitary shoulder pads. A very desirable suit of all year round weight. Can be furnished in either double or single breasted style, like styles 18 and 21. Be sure to state which style you desire and note the difference in prices of styles. Coats are cut in the latest military effect with a slight flare at the bottom and slits on the sides. Sizes for young men from 14 to 20 years of age, or measuring from 30 to 36 inches breast only.



Goods No. 40F3047
Price for suit of same goods, but in above double breasted style 21.....\$7.48



\$5.25 SURPRISING VALUE IN
YOUNG MEN'S CORDUROY
SUITS.

Made of pure dye close ribbed dark drab English corduroy, the same material for which usually nearly double our price is asked. Thoroughly tailored garments. Linings and trimmings are selected to match the material and every effort is made to make the suits as substantial as possible. The fact that our business in corduroy suits has more than doubled itself last season, shows that our customers appreciate the exceptional values we offer in that line. Coats have three outside pockets, one inside pocket, vests, five buttons, and pants, side pockets, two hip pockets and a watch pocket.

Goods No. 40F3048

Price for suits for young men of average size from 14 to 20 years of age, or measuring from 30 to 36 inches breast measure, in style 1 only.....\$5.25
See what we say about our Uncantear make on page 1229.



\$5.46 DARK BLUE MIXED
HEAVY WEIGHT CASSI-
MERE SUITS.

Nothing better for a warm winter suit which is sure to give satisfactory wear. The material is a bluish shade with colorings in light blue, gray, yellow and orange, which forms a narrow striped effect. **Trimmings**—Coats and backs of vests are lined with very strong black domestic Italian, sleeves are lined with neat appearing twill lining, ivory buttons, canvas fronts and the most substantial interlinings are used. We are confident that you will appreciate the exceptional value which we offer in young men's clothing when you see this suit. **Style**—Made in round cut sack style, like our style 1 only.

Goods No. 40F3012

Price for suits for young men of average size from 14 to 20 years of age, or measuring from 30 to 36 inches breast measure, in style 1 only.....\$5.46
See about our big sample book on page 1228.



\$5.88 DARK OLIVE CASSIMERE
WITH RAISED BLACK
SILK STRIPED EFFECT.

One of the most popular fabrics in the market and for which often nearly double our price is asked. The unusually large quantities of this material which we use make it possible to offer this suit so much below its usual price. In addition to the much lower price we know that we furnish a much better made suit than is usually offered in this material. All coats are thoroughly tailored, padded, interlined with canvas and hair cloth and in fact have all the special features of high priced tailor made clothing. **Style** 18 only, made with military effect back, slight flare at the bottom and slits at the sides. Don't fail to give your measurements.

Goods No. 40F3014

Price for suits for young men of average size from 14 to 20 years of age, or measuring from 30 to 36 inches breast measure, in style 18 only.....\$5.88
Please do not forget to state the sizes you want.

\$5.98 FOR SINGLE BREASTED OR
FOR DOUBLE BREASTED ALL
WOOL BLACK THIBET SUIT.

\$6.33

A GRADE OF MATERIAL that most manufacturers cannot afford to use in suits which retail at from \$10.00 to \$12.00. The tremendous purchasing power which a combination of the various branches of our clothing department gives us, makes it possible to offer these exceptional values. It costs you nothing to find out if the assertion which we make is true. If you find any suit which we send you not entirely as we represent it, you have the privilege of returning the same at our expense and your money, as well as any transportation charges that you may have paid, will be immediately refunded to you. **Style**—We can furnish this number in either double breasted or single breasted style. Be sure to note the difference in price of styles. Elegantly tailored garments, made with padded shoulders, shape retaining fronts, cut in the latest and most popular military effect style for young men, with side vents and slight flare at the bottom, correct length. Sizes for young men from 14 to 20 years of age, or measuring 30 to 36 inches breast measure only. See page 1229 on measurements. We guarantee to fit and please you in every way or refund you the price of the garments and the transportation charges. We save you half the money you would spend elsewhere for boys' clothes. We would be glad to mail you our Free Sample Book 88F, described on page 1228.



Goods No. 40F3020
Price for suit in above cutaway sack style 18.....\$5.98



Goods No. 40F3021
Price for suit in same goods but in above double breasted style 21 \$6.33



Goods No. 40F3016

Price for suit in above round cornered sack style 1.....\$5.95

\$5.95 SINGLE OR
DOUBLED
BREASTED
\$6.30
SUITS IN ALL WOOL DARK GRAY
MIXED CHEVIOT.

Made up in styles 1 and 3, as illustrated. Be sure to notice price and number of each style. Material is all wool dark gray mixed cheviot, in a broken check effect and with a faint overplaid in dark maroon. Exceptionally well tailored suits, lined with fine black domestic Italian. Made with shape retaining fronts, padded shoulders, one outside breast pocket and two lower pockets with flaps. Vests have five buttons and a notch collar. A splendid business suit, suitable for all year round wear. Sizes for young men from 14 to 20 years of age, or measuring from 30 to 36 inches breast measure only. See how easy it is to measure, page 1229.



Goods No. 40F3017

Price for suit of same goods but in above double breasted style 3.....\$6.30

\$6.38 DARK STRIPED WORSTED
SUITS.



Price for suits for young men of average size from 14 to 20 years of age, or measuring from 30 to 36 inches breast measure, in style 18 only.....\$6.38

\$8.58 ALL WOOL FANCY BLACK
AND OLIVE MIXED CASSI-
MERE SUITS.



Price for suits for young men of average size from 14 to 20 years of age, or measuring from 30 to 36 inches breast measure, in style 18 only.....\$8.58

One of the prettiest styles shown this season. It makes a very dressy suit, not too heavy, so that it can be worn at almost all seasons of the year. **Color**—A mixture of black and olive with a narrow striped effect formed by alternating gray and yellow dotted lines. **Trimmings**—Canvas and hair cloth front, broad padded shoulders, black serge body lining, satin sleeve lining, and ivory buttons. **Style**—The latest military effect back with slits on the side and a slight flare at the bottom. Vest, single breasted, five buttons with a notch collar which will compare favorably with custom tailored garments.

Goods No. 40F3024

REMARKABLE VALUES IN

EXTRA FINE, FANCY JUVENILE SUITS.

ON THIS PAGE WE SHOW YOU A VERY SELECT VARIETY OF THE FINEST LITTLE FELLOWS' SUITS PRESENTED THIS SEASON.

WE HAVE CAREFULLY followed the most exclusive styles in little fellows' garments. Our own designers have done the most excellent work in getting up the most fashionable patterns ever brought out, and we are glad to be able to offer you a line of juvenile suits from this page that can be safely said to be unsurpassed for quality, style and fashion anywhere else, and we know that you simply cannot touch such garments at retail under about twice the price we ask. If you have been in any big city lately, you will see in the exclusive boys' clothing lines displayed in the big store windows, some styles of this class at very fancy prices, and we can assure you that they are not in any way better than the garments we offer right from this page, as all our clothing is made with the greatest possible care, and guaranteed to be of the best grade on the market.

IN ORDERING, PLEASE STATE AGE of your boy, and say whether he is large or small for his age. Please note that we say in each description, exactly what ages the suits are made for. If caps are ordered with suits, state size wanted.

WHILE WE DO NOT SHOW SAMPLES of these little suits, we do show them in colors in our big Sample Book No. 88F, which is free on request and which is described on page 1228.

\$2.00 NAVY BLUE CASSIMERE SAILOR COLLAR BLOUSE SUITS.

Made of dark navy blue twill cassimere. A neat appearing and good wearing material. Collar is trimmed with four rows of black tape. A silk embroidered shield and a black silk bow tie are furnished. The blouse buttons with a fly, has one outside pocket, plaited cuffs which are made to button, and pants are taped and double sewed throughout and made in bloomer style.

Goods No. 40F3142
Price for sailor collar blouse suits with bloomer pants for boys from 3 to 8 years of age only...\$2.00

\$3.48 DARK BLUE BASKET WEAVE WORSTED SAILOR BLOUSE SUITS.

A beautiful new effect. The front of the garment has a double breasted appearance, and the collar is cut as illustrated, and handsomely trimmed with three rows of fancy braid. A blue velvet shield which has a beautiful silk emblem in the center and a black silk bow tie attached. On the left arm is a white and blue silk emblem, cuffs are plaited and made so that they can be buttoned. Pants are lined and taped throughout and made in the popular bloomer style.

Goods No. 40F3144
Price for sailor blouse suits with bloomer pants for boys from 3 to 8 years of age only...\$3.48

\$4.05 PURE WORSTED ELECTRIC BLUE SERGE SAILOR SUITS.

Made of all wool worsted serge in the popular electric blue shade. The garment is made in regular United States navy style. The collar and cuffs are trimmed with three rows of black tape and white and black silk embroidered emblem is on the left arm. Black silk bow tie and a white hannel shield are furnished. Pants are taped and lined throughout and cut in bloomer style. If you favor us with an order for this number we know you will agree with us that the suit is the greatest value ever offered for the price.

Goods No. 40F3146
Price for sailor suits with bloomer pants for boys from 3 to 8 years of age only...\$4.05

\$1.98 FANCY MIXED CASSIMERE RUSSIAN SUITS.

A very neat pattern for a suit in this style. Color is black, relieved by yellow, green and red threads in a broken mixture, made fly front with a sailor collar, open cuffs made to button, one outside pocket and detachable shield, and furnished with a black patent leather belt. Shield and collar are trimmed in red and black.

Goods No. 40F3150
Price for Russian suits for little fellows from 2½ to 6 years of age only...\$1.98

Goods No. 40F3151
Price for cap to match, made as illustrated, sizes 6½ to 6¾...\$38c

\$2.27 NAVY BLUE CASSIMERE RUSSIAN BLOUSE SUITS.

A dressy little garment made of navy blue cassimere in the popular style as illustrated. Collar is trimmed with fancy black and red braid and with two rows of silk soutache on each side of it. A large detachable shield with a red and black silk embroidered emblem is attached. Cuffs are plaited and made to button. A black four in hand tie and a black patent leather belt are furnished. Pants are made in bloomer style.

Goods No. 40F3152
Price for Russian suits for little fellows from 2½ to 6 years of age only...\$2.27

Goods No. 40F3153
Price for cap to match, made as illustrated, sizes 6½ to 6¾...40c

\$3.45 HANDSOME LIGHT PEARL GRAY STRIPED CORDUROY RUSSIAN SUITS.

A new style, made exactly as shown in illustration. The garment has a fancy large sailor collar and a small turn down collar. A neatly embroidered shield and a handsome white leather belt with two buckles attached. Cuffs are made to button. The little pants are cut in bloomer style. The material is a very handsome striped corduroy in a pearl gray shade.

Goods No. 40F3154
Price for Russian suits for boys from 2½ to 6 years of age only...\$3.45

Goods No. 40F3155
Price for Tam O'Shanter cap to match, sizes 6½ to 6¾...50c

\$3.98 NAVY BLUE SERGE RUSSIAN SUITS.

An excellent little garment made with double breasted appearing front. A large neatly trimmed sailor collar, a shield with silk embroidered emblem, a black silk tie and a black patent leather belt are attached. Pants are cut in bloomer style and lined throughout. The material is a good weight navy blue serge and we are confident that our price for suits in this popular material is far below the usual price asked.

Goods No. 40F3156
Price for Russian suits for boys from 2½ to 6 years of age only...\$3.98

Goods No. 40F3157
Price for Tam O'Shanter cap, made as illustrated, sizes 6½ to 6¾...73c

\$3.85 ALL WOOL CHEVIOT RUSSIAN SAILOR SUITS.

A very attractive style, made just as illustrated, with a large sailor collar and with a front trimmed with black silk soutache and fancy black braid. Shield and left sleeve are embroidered with black and white silk. A handsome patent leather belt in the latest style is furnished. Pants are cut in bloomer style and are lined and taped throughout. We consider this one of the neatest novelties shown this season.

Goods No. 40F3158
Price for Russian sailor suits or boys from 2½ to 6 years of age only...\$3.85

Goods No. 40F3159
Price for cap to match, made as illustrated, sizes 6½ to 6¾...55c

\$4.23 BLUE VELVET RUSSIAN SUITS WITH ETON COLLAR.

A beautiful garment, made fly front, collar and front are trimmed with black braid and black silk soutache, a black bow tie and black leather belt with two German silver buckles attached. Cuffs are made to button and are trimmed with white pearl buttons and a beautiful silk embroidered emblem on left arm. Pants are cut in bloomer style and double sewed and taped. An exceptionally made dressy and thoroughly made little garment.

Goods No. 40F3160
Price for Russian suits with Eton collar for boys from 2½ to 6 years of age only...\$4.23

Goods No. 40F3161
Price for Tam O'Shanter cap to match, sizes 6½ to 6¾...75c

\$4.48 DARK MAROON SILK PLUSH RUSSIAN SUITS.

A very attractive little garment made with a large sailor collar, which is trimmed with black tape and three rows of black soutache, a white shield which is embroidered in red silk, a black silk tie and a black leather belt with two German silver buckles attached. The little pants are cut in bloomer style and are double sewed and taped throughout. We know that more than double our price is usually asked for novelties of this kind.

Goods No. 40F3162
Price for Russian suits for boys from 2½ to 6 years of age only...\$4.48

Goods No. 40F3163
Price for Tam O'Shanter caps to match, sizes 6½ to 6¾...78c

\$4.52 ELECTRIC BLUE ALL WORSTED SERGE RUSSIAN SUITS.

Very popular material for suits for the little fellows and made with large sailor collar, which is trimmed with five rows of black silk soutache and one row of blue and white mixed fancy braid. The garment has a double breasted front, plaited cuffs, a black silk bow tie in hand tie, and a stylish patent leather belt are furnished with it. A large detachable shield, which is embroidered with a silk emblem in the center. Pants are lined throughout and made in bloomer style. Considering the unusually high price of raw material, you will find this suit of extraordinary value for the price.

Goods No. 40F3164
Price for Russian suits for boys from 2½ to 6 years of age only...\$4.52

Goods No. 40F3165
Price for Tam O'Shanter cap to match, sizes 6½ to 6¾...75c

\$4.76 ALL WOOL BROWN SERGE RUSSIAN SUITS.

The most popular shade for novelties of this kind. A handsome appearing garment made with a large sailor collar which is trimmed with four rows of black silk soutache and one row of black tape on each side of it. A handsomely silk embroidered long shield, a black silk tie and a fancy black leather belt are attached to the garment. The front has a double breasted appearance and is trimmed with neat buttons to match. Pants are lined and taped throughout and made in bloomer style. The material is strictly pure wool serge in a very handsome shade of brown.

Goods No. 40F3166
Price for Russian suits for boys from 2½ to 6 years of age only...\$4.76

Goods No. 40F3167
Price for Tam O'Shanter cap to match, sizes 6½ to 6¾...78c

DON'T BUY ANY CLOTHING OF ANY KIND FOR BOYS ELSEWHERE until you have first looked through the various divisions of this catalogue and have seen what we have for them and the remarkable values we offer. Besides what boys' clothing you find on pages 1227 to 1242, please see page 1253 for boys' duck and corduroy blanket lined and sheep lined coats. Every boy should have a coat of this kind for rough outdoor wear, school purposes, etc. Also see page 1261 for boys' mackintoshes and rubber coats and page 1258 for boys' overalls, little Brownie overalls, etc.

\$3.48 AND UP FOR YOUNG MEN'S OVERCOATS AND ULSTERS.

THESE EXTRAORDINARY VALUES IN YOUNG MEN'S OVERCOATS are only possible by our individual method of dealing direct with the weavers in procuring cloth, direct with the factories in getting trimmings and by making the garments ourselves in our own finely equipped tailoring plant, then selling to you, the wearer, direct, at a price that justifies the actual cost of goods and making to us and our one very small margin of profit.

THIS LINE REPRESENTS THE VERY BEST QUALITIES of young men's overcoats and ulsters to be had on the market. We are able to procure the finest grades of fabrics and tailors' trimmings for actually less money than other manufacturers pay for the inferior grades, because of our doing such an enormous business in clothing and we guarantee that you will find these coats not only the lowest in price but the very finest qualities, the finest made coats you can procure at any price. And if you are not convinced of this you are

at perfect liberty to return the clothes to us at our expense and we will refund the full price and transportation charges.

SIZES are made for young men or boys of average size from 16 to 20 years of age, or from 32 to 36 inches breast measure. We do not furnish any larger sizes in this line than 36 inches breast. If larger sizes are required refer to our men's line on pages 1221 to 1226.

MEASUREMENTS. Measure the same way as you would for a coat of a regular suit, give breast measure taken over the vest around body close under arms. See page 1229. State age, height and weight.

STYLES. We give here a brief description of each style and you will note that each fabric comes in some particular style and can only be furnished in the style we state in description.

IF YOU WISH TO SEE SAMPLES of these overcoats and ulsters, write for our Free Sample Book No. 88F, which is fully described on page 1228.

DESCRIPTION OF STYLES.

STYLE B41 is a single breasted three-quarter length coat, ranging in length from 33 inches for size 16 to 42 inches for size 20. Cut full back, fly front, velvet collar.

STYLE B42 full length, fly front overcoat with velvet collar. Size 16 is 46 inches long and size 20 50 inches long.

STYLE B45 is a long double breasted ulster with a large collar of same material as coat and with two muff pockets and two lower pockets with flaps.

STYLE 26 is a double breasted overcoat with a seam and with a long slit in the back. A broad collar, broad lapels and cut full length. Size 16, 46 inches long; size 20, 50 inches long.

STYLE 33 is a medium length, latest style, fly front, single breasted overcoat, with a seam and a long slit in the back, velvet collar, lengths ranging from 42 inches for size 16 to 46 inches for size 20.

SEE OUR OFFERS IN DUCK CORDUROY, BLANKET AND SHEEP LINED COATS FOR BOYS ON PAGE 1253.

\$3.48 SINGLE BREASTED DARK GRAY MELTON THREE QUARTER LENGTH FLY FRONT OVERCOATS.



No better value than this garment has ever been produced in an overcoat. The material is a neat, very dark gray melton cloth. Coats are cut fly front, have a velvet collar, one outside breast pocket, two lower pockets with flaps and are double stitched all around. Every seam in the garment is triple sewed and taped. Lined with good black twill lining, strong mohair sleeve lining.

Goods No. 40F3224

Price for single breasted overcoats for young men from 16 to 20 years of age, but not larger than 36 inches breast measure, in style B41.....\$3.48

\$3.98 HANDSOME GRAY STRIPED MELTON FLY FRONT OVERCOATS WITH SLIT IN THE BACK.



Very neat appearing coat in a dark gray striped effect. A very popular pattern for the season. Extra strong made with black twill lining, neatly striped mohair sleeve lining, every seam double stitched and taped. Coat has a velvet collar, one outside breast pocket, two lower pockets with flaps, one inside pocket and a long slit in the back which is made to button. Exceptional value in an overcoat made in the latest fall style.

Goods No. 40F3226

Price for overcoats for young men from 16 to 20 years of age, but not larger than 36 inches breast measure, in style B33.....\$3.98

\$4.22 HEAVY WEIGHT FAST BLACK MELTON CLOTH LONG BELT OVERCOATS.



Coats which generally wholesale for considerably more than our retail price. Cut full length, fly front, with velvet collar, three outside pockets, one inside pocket, lined with extra strong black twill lining, mohair sleeve lining and with every seam triple sewed and taped. No stronger made coat can possibly be produced.

Goods No. 40F3228

Price for overcoats for young men from 16 to 20 years of age, but not larger than 36 inches breast measure, in style B42.....\$4.22

\$4.48 FANCY GRAY STRIPED CHEVIOT LONG FLY FRONT OVERCOATS.



Material is especially well adapted for a stylish looking overcoat for early Fall and early Spring wear. It is not too heavy. Exceptionally well tailored, every seam triple sewed and taped. A loose, full cut garment with three outside pockets, one inside pocket, a velvet collar and provided with a belt which can be detached if desired. Lined with fine black twill lining and black and white striped mohair sleeve lining.

Goods No. 40F3230

Price for single breasted overcoats for young men from 16 to 20 years of age, but not larger than 36 inches breast measure, in style B42.....\$4.48

PLEASE READ THIS

BEFORE ORDERING as it will enable you to make the best possible selection of AN OVERCOAT or OTHER GARMENT.

ON OUR BASIS AS MANUFACTURERS selling direct to the wearer the difference between the more ordinary qualities and the very finest grades of garments is cut in two. For example, you see that our lowest priced overcoat on this page is \$3.48 and the highest priced is only \$3.98, a difference of just \$5.50. Now if you would figure on the difference between the lowest priced overcoat at retail and the highest priced coat you would find the difference almost twice as great as this and yet that difference would not represent any better quality than our difference of \$5.50. Don't you see then that it will pay you to spend the difference of \$1.00, \$2.00 or even \$5.50 to get the very best grades seeing that every dollar means so much better quality?

\$5.25 LATEST STYLE DOUBLE BREASTED OVERCOATS IN A MEDIUM SHADE OF GRAY MELTON.

One of the most practical and neatest appearing styles of overcoats ever designed. It is made double breasted with large lapels and a half ulster collar of the same material as the coat. Cut full length with a long slit in the back and we also furnish a belt with it which can be worn with coat if desired. Color, the latest effect in a medium light gray. Lined with a splendid quality Italian cloth, made with welt seams and double stitched edges all around. Broad padded shoulders. You cannot appreciate the exceptional value of this coat until you see it. Include one in your order and if you do not consider it the greatest value ever shown in a stylish overcoat, return it at our expense and we will refund your money.

Goods No. 40F3232

Price for double breasted overcoats for young men from 16 to 20 years of age, but not larger than 36 inches breast measure, in style B26.....\$5.25



\$10.00 OUR FINEST DARK OXFORD GRAY MIXED VICUNA CLOTH OVERCOATS.

A fine all wool soft finish material in a very dark shade of oxford gray. A particularly desirous pattern for stylish overcoats. Tailored in first class manner with broad padded shoulders, fine silk velvet collar, one outside breast pocket, two lower pockets with flaps and cut in the most stylish effect for the season. Seam in the back and a long slit which can be buttoned. The coat is lined with a very fine serge venetian lining and black satin sleeve lining. We believe that this coat cannot be duplicated for nearly double our price. We bring out the most perfectly fitting effects in overcoats. Our system of measuring is easy to follow. See page 1229. Just give age and breast measure, that's all that is actually needed.

Goods No. 40F3238

Price for single breasted overcoats for young men from 16 to 20 years of age, but not larger than 36 inches breast measure, in style B33.....\$10.00



\$7.48 DARK OXFORD GRAY FRIEZE FLY FRONT OVERCOATS.

One of the most desirable materials for warm dressy overcoats. All wool frieze in a very dark oxford gray, made raw edge, double stitched all around, fly front velvet collar, one outside breast pocket, two lower pockets with flaps and lined throughout with fine black venetian cloth, which gives the coat a very handsome appearance. This number is cut in the latest style with a seam and a long slit in the back. Correct length for the season. A far better coat, both in make and appearance than is usually offered in small stores for \$10.00.

Goods No. 40F3234

Price for single breasted overcoats for young men of average size from 16 to 20 years of age, but not larger than 36 inches breast measure, in style B33.....\$7.48



\$4.25 DARK GRAY MELTON HEAVY WINTER ULSTERS.



There is nothing like an ulster if you are compelled to be much out of doors during the winter months. It is a style always popular. This number is made of a good weight and good quality of dark gray mixed melton cloth, is substantially lined and tailored, has two muf pockets, two lower pockets with flaps, large storm collar and a throat piece.

Goods No. 40F3242

Price for double breasted ulsters for young men from 16 to 20 years of age, but not larger than 36 inches breast measure, in style B45.....\$4.25

PLEASE DON'T FORGET TO STATE SIZES AND GOODS NUMBER ON YOUR ORDER.

\$8.98 PURE WOOL FINE BLACK KERSEY OVERCOATS FOR YOUNG MEN.

For dressy and comfortable winter overcoats in black, there is nothing better than the coat which we offer under this number. It is made of all wool kersey, absolutely fast color, cut in fly front style, made with all seams double stitched, a silk velvet collar and lined throughout with the very finest black venetian lining. The coat is cut in the latest and the most popular style for young men in medium length, as stated in our descriptions of styles, and has a seam and a long slit which can be buttoned in the back.

Goods No. 40F3236

Price for single breasted overcoats for young men from 16 to 20 years of age, but not larger than 36 inches breast measure, in style B33.....\$8.98



\$4.98 DARK NAVY BLUE HEAVY WEIGHT STORM COLLAR ULSTERS.



A very desirable garment for a winter coat. Made of dark navy blue heavy weight melton cloth with two muf pockets, two lower pockets with flaps, one inside pocket and double stitched all around. More than ordinary value, in fact we know that wholesalers in this market ask more for it than we do. Let us send you one of these coats for a trial and if you do not consider it much more than ordinary value, we will only be too glad to take it back and refund your money and all expense charges you may have incurred.

Goods No. 40F3240

Price for double breasted ulsters for young men from 16 to 20 years of age, but not larger than 36 inches breast measure, in style B45.....\$4.98

\$2.45

AND UP

FOR BOYS' SCHOOL OVERCOATS

OUR LINE OF SCHOOL OVERCOATS FOR THIS SEASON is selected view to furnishing the most durable and at the same time the neatest appearing class of garments at the lowest possible prices ever quoted. Every garment which we offer is carefully tailored, lined in the most substantial manner and cut in the correct styles and lengths for the season.

ALL THAT WE SAY ON PAGE 1229 concerning our Ucantear make can actually be applied to the making of these coats as we guarantee them to be actually the best class of garments ever offered for school boys' wear or for general or dress wear for boys of this age. Making these clothes ourselves in our own splendidly equipped tailoring plant and supervising every part of the work as we do we are able to insure very much stronger, better made and more lasting garments than you ordinarily get by paying pretty near twice our price at retail.

SIZES. School overcoats are made in sizes to fit the average size boys from 9 to 15 years of age only, but not over 31 inches breast measure. 31 inches breast is

the largest size we carry in school overcoats and if you must have a larger size you will be obliged to select from our line of young men's overcoats shown on page 1238.

STYLES. Each fabric is furnished in a style which is described for each number and this is the only style in which the fabric is furnished. We have made the fabric in the styles best adapted for them.

SHOULD YOU CARE TO SEE SAMPLES of these overcoats we will mail you our big Free Sample Book No. 88F on request. See page 1228 for description of this book. However the descriptions here given are accurate and complete and we positively guarantee to satisfy you if you order from them.

HOW TO ORDER. Give the age of boy and say whether he is large or small for his age. This is all we actually need, but if you wish to be still more accurate you might state his breast measure. We tell you all about sizes of boys clothing on page 1229.

Don't forget to state age.

SEE OUR OFFERS IN DUCK AND CORDUROY, BLANKET AND SHEEP LINED COATS FOR BOYS' SCHOOL WEAR, OR FOR SKATING AND ALL OUTDOOR PURPOSES, PAGE 1253.

Always state the goods number.

\$2.98 OUR \$2.98 DOUBLE BREASTED HEAVY DARK GRAY MELTON CLOTH SCHOOL OVERCOATS.

Without a doubt the greatest value ever offered in a double breasted coat. The material is a heavy weight very dark gray melton cloth, which is sure to give satisfactory wear. Coats are cut full length, full back and in the popular double breasted style. Have velvet collars, one outside breast pocket, two lower pockets with flaps and are provided with a belt in the back which can be detached if not desired. Lined with strong black twill lining, mohair sleeve lining and with every seam double stitched and taped. Easily the greatest value ever offered in a double breasted overcoat. On our basis, however, a better grade costs you so little more that it pays to spend a little more and get one of the coats shown in the bottom row of this page.

Goods No. 40F3206

Price for double breasted school overcoats for boys from 9 to 15 years of age, but not larger than 31 inches breast measure, in style B64.....\$2.98



\$2.45 THREE-QUARTER LENGTH BLACK MELTON CLOTH SCHOOL OVERCOATS.

A fast black coat made of a good quality of melton cloth, in fly front style with a velvet collar, three outside pockets, all seams double stitched and taped, lined with good twill lining, extra strong sleeve lining and double stitched edges. Best possible value for the price. A black coat is the most practical coat you can buy and this is certainly the best that the money will bring.

Goods No. 40F3202

Price for school overcoats for boys from 9 to 15 years of age, but not larger than 31 inches breast measure, in style B50.....\$2.45



\$2.75 OXFORD GRAY MELTON FULL LENGTH SCHOOL OVERCOATS.

Made of splendid wearing dark oxford gray melton cloth, in the long popular full back style, fly front, velvet collar, one outside breast pocket, two lower pockets with flaps and provided with a detachable belt in the back. Substantially lined with strong black Italian cloth and sewed in the strongest possible manner. We guarantee to satisfy you or refund every cent.

Goods No. 40F3204

Price for school overcoats for boys from 9 to 15 years of age but not larger than 31 inches breast measure, in style B52.....\$2.75



\$3.05 HANDSOME GRAY STRIPED MELTON LONG FULL BACK SCHOOL OVERCOATS.

The most dressy appearing coat which it is possible to produce at such an extremely low price. The material is a nice shade of oxford gray melton with a striped effect in light gray. One of the most popular patterns for this season. Coats are cut in full length, have three outside pockets, one inside pocket, a black velvet collar and are lined throughout with strong black twill lining.

Goods No. 40F3208

Price for single breasted school overcoats for boys from 9 to 15 years of age, but not larger than 31 inches breast measure, in style B52...\$3.05



\$3.18 NEAT DARK MELTON OLIVE MIXED CLOTH SCHOOL OVERCOATS.

Made in single breasted fly front style with a velvet collar, one outside breast pocket and two lower pockets with flaps, cut full back, in good length, lined with black Italian cloth, substantial sleeve lining and provided with a belt in case one is desired. Nowhere else will you find a well made long coat in this handsome material for anything near our price.

Goods No. 40F3210

Price for single breasted school overcoats for boys from 9 to 15 years of age, but not larger than 31 inches breast measure, in style B52.....\$3.18



\$3.75 DOUBLE BREASTED SCHOOL OVERCOATS IN THE MOST POPULAR SHADE OF GRAY FOR THE SEASON.

This is one of the most stylish coats ever shown for the price. Material is a splendid quality of melton cloth in the beautiful leading gray shade. The style of the coat is the very latest out. It is a double breasted coat with broad lapels and with a broad collar of the same material as the coat. Made with welt seams, a long slit in the back, three outside pockets, one inside pocket. We also furnish a belt and buttons which can be attached to the coat if desired. We would like you to try this coat and we believe that you will agree with us that it is the most wonderful value ever shown in boys' overcoats.

Goods No. 40F3214

Price for double breasted school overcoats for boys from 9 to 15 years of age, but not larger than 31 inches breast measure, in style B61.....\$3.75

Thousands of our customers are taking orders for clothing from our catalogues and sample books and in this way are increasing their Profit Sharing Certificates rapidly and, enabling themselves to furnish their homes with a variety of articles, furniture, clocks, dinner sets, etc., entirely free. See our Profit Sharing Plan described on pages 1 and 2 of this catalogue. Don't you know some friends or neighbors who might be needing something in boys' clothing, or maybe men's clothing, such as described on pages 1203 to 1226.



\$3.25 EXTRA QUALITY VERY DARK OXFORD MELTON CLOTH SINGLE BREASTED SCHOOL OVERCOATS.

A splendid coat which is sure to give satisfactory wear. Made with welt seams, double stitched edges, a fine black velvet collar, trimmed with ivory buttons and lined with black Italian cloth. A belt is attached to inside facing which can be worn with the coat if desired. Outside breast pocket, two lower pockets with flaps and one inside pocket. If a neat appearing dark gray long coat is desired, we feel confident that this number will please you.

Goods No. 40F3212

Price for single breasted school overcoats for boys from 9 to 15 years of age only, but not larger than 31 inches breast measure, in style B52.....\$3.25



\$4.25 DARK OXFORD FRIEZE SINGLE BREASTED FLY FRONT SCHOOL OVERCOATS.

The most favorite material for dressy and excellent wearing overcoats. Color is a very dark oxford and material is medium weight, with raw edge, double stitched all round, lined with splendid black Italian cloth, ivory buttons, fine black velvet collar, three outside pockets, one inside pocket and provided with a detachable belt. The tremendous quantities of coats in this material which we sell every season shows that their unusual value is appreciated.

Goods No. 40F3218

Price for single breasted school overcoats for boys from 9 to 15 years of age, but not larger than 31 inches breast measure, in style B52.....\$4.25



\$3.98 FANCY BROWN MIXED CHEVIOT DOUBLE BREASTED SCHOOL OVERCOATS.

Nothing looks neater and more dressy than a coat in a fancy cheviot. Material is all wool, pattern a mixture of dark brown, green and olive. Cut in the latest style, full back, made with welt seams, double stitched edges, broad lapels and a broad collar of the same material. One outside breast pocket, two lower pockets with flaps. We also attach a belt and buttons to the coat which can be used if desired. If your boy needs a stylish overcoat, send us an order for this number and if you do not consider it as good as coats usually sold for from \$6.00 to \$8.00, return it at once and we will refund your money.

Goods No. 40F3216

Price for double breasted school overcoats for boys from 9 to 15 years of age, but not larger than 31 inches breast measure, in style B49.....\$3.98



\$5.75 OUR FINEST ALL WOOL BLACK VICUNA CLOTH SCHOOL OVERCOATS.

If you desire something extraordinarily pretty, made in the very latest style, do not overlook this number. The material is all wool black vicuna cloth, coats are cut with wider lapel than usual, with velvet collar, long slit in the back, have one outside breast pocket, two lower pockets with flaps, one inside pocket, neat buttons to match. Lined throughout with fine black velvet in a cloth, which has the appearance of satin but wears much better. We often notice coats of this material advertised for about \$10.00 and we are sure that they are not near as well made and as well trimmed as the coat which we offer for \$5.75.

Goods No. 40F3220

Price for double breasted school overcoats for boys from 9 to 15 years of age, but not larger than 31 inches breast measure, in style B53.....\$5.75



\$1.52 **FOR LITTLE FELLOWS** AND UP FANCY JUVENILE OVERCOATS

YOU WILL AGREE WITH US that the line of fancy overcoats for little fellows represented on this page and on page 1241, comprises the most fashionable, up to date and handsome styles for juvenile overcoats that one could find anywhere. Our designers have been able to select for us a line of fashions that enables us to present an assortment of styles that is not surpassed anywhere else, not even in the big city clothing stores.

IF YOU HAVE ANY LITTLE FELLOWS IN THE FAMILY, you cannot afford to overlook this assortment, as both from the standpoint of quality and value we offer you the best you can possibly get. Our facilities enable us to sell direct to you at prices that other wholesale manufacturers would charge the dealer in dozen lots. Our line represents all the novelties, all the latest designs in this class of garments. **Sizes**—These garments are made for boys of average sizes from 3 to 8 years of age, and in ordering be sure to state age of the boy and say whether he is large or small for his age. Order by age only.

WHILE WE DO NOT FURNISH SAMPLES of these little overcoats, we show them in colors representing the exact shade of the goods and trimmings, in our big free Sample Book No. 88F, described on page 1228. However, you can order from these descriptions below with the perfect assurance of being satisfied, or we will refund you the purchase price and what you paid for transportation charges.

\$1.52 GRAY MIXED MELTON CLOTH OVERCOATS.



Without a doubt the greatest value ever offered in a well made full size child's overcoat. The material is a medium gray melton cloth of good wearing quality. Coat has a velvet collar, two outside pockets with flaps, is trimmed with eight metal buttons and has a belt in the back. The tremendous quantity which we can use makes it possible to sell this coat at the price for which we offer it.

Goods No. 40F3180

Price for Juvenile overcoats for boys from 3 to 8 years of age only.....\$1.52

\$1.78 DARK OXFORD GRAY MELTON OVERCOATS.



A very neat little coat made as illustrated with a double breasted appearing front and one large plait down the center, which is piped with black silk cord and brass eagle buttons. A silk embroidered emblem is on the left sleeve. Made with velvet collar, two outside pockets and flaps, with every seam taped and triple stitched. A substantially made and neat appearing coat which is sure to give satisfaction.

Goods No. 40F3181

Price for Juvenile overcoats for boys from 3 to 8 years of age only.....\$1.78

\$2.00 LITTLE FELLOWS CAPE OVERCOATS.



A very popular style, made with a detachable cape, double breasted appearing front and with a belt in the back. The material is a pretty shade of black and gray mixed with a faint overplaid in dark maroon. Neat metal buttons and a silk embroidered emblem are used in trimming the coat. No better value can possibly be purchased for the price.

Goods No. 40F3182

Price for cape overcoats for boys from 3 to 8 years of age only.....\$2.00

\$2.03 DARK OLIVE MIXED FANCY TRIMMED OVERCOATS.



A very handsome appearing little garment, which buttons with a fly. The front is ornamented with black tape and three black silk clusters, as shown in illustration. The seams are triple sewed and taped, a feature which tends to make them very much stronger. The material is a good quality of melton cloth, in a neat dark olive mixture. Coat has a velvet collar, two outside pockets with flaps and silk embroidered emblem on left arm and a belt in the back.

Goods No. 40F3184

Price for Juvenile overcoats for boys from 3 to 8 years of age only.....\$2.03

\$2.26 NEATLY STRIPED DARK OXFORD OVERCOATS.

Of the latest effects shown this season. The material is a good weight melton cloth in a dark oxford with a striped effect in light gray, made with double breasted appearing front. A velvet collar, a belt in the back, handsomely embroidered silk emblem on left arm and trimmed with metal buttons. Every seam of the garment is triple sewed and taped, and coat is thoroughly tailored throughout.

Goods No. 40F3185

Price for overcoats for boys from 3 to 8 years of age only.....\$2.26



\$2.23 DARK NAVY BLUE MELTON CLOTH OVERCOATS.

Made in a new effect with two plaits down the front, which are bound with black cord and an imitation belt with a brass buckle. A silk embroidered emblem in the center of front and a velvet collar are used in trimming the coat. The material is a splendid quality of dark navy blue melton cloth. The price at which we offer the coat is the lowest at which we have ever been able to offer a serviceable fast blue coat.

Goods No. 40F3186

Price for Juvenile overcoats for boys from 3 to 8 years of age only.....\$2.23



\$2.73 HEAVY WEIGHT DARK OXFORD MIXED CASSIMERE OVERCOATS.

A very handsome appearing garment, made as illustrated, with a shield front, a box plait and two tucks down the front, which are piped with black cord. The shield is ornamented with three black silk clusters. Coat has a velvet collar, a red silk embroidered emblem on left arm, a belt in the back and buttons with a fly. The material is a splendid quality of dark gray mixed cassimere of a heavy weight and makes a very handsome appearing and substantial coat.

Goods No. 40F3187

Price for Juvenile overcoats for boys from 3 to 8 years of age only.....\$2.73



\$2.85 HEAVY WEIGHT NAVY BLUE MELTON CLOTH OVERCOATS WITH BLACK ASTRAKHAN CLOTH COLLAR AND CUFFS.

One of the greatest values ever shown in a substantial, warm and dressy coat. Material is a heavy weight, dark navy blue melton cloth and the collar and cuffs are trimmed with black astrakhan cloth, which has the appearance of fur. The front is ornamented with three braided loops and buttons with a fly. The coat will be found a thoroughly tailored garment and we are confident that our price is far below garments of this style and quality of material shown elsewhere.

Goods No. 40F3188

Price for Juvenile overcoats for boys from 3 to 8 years of age only.....\$2.85



\$2.95 FANCY MIXED CASSIMERE MILITARY CAPE OVERCOATS.

A very pretty style made exactly as illustrated, with a detachable military collar, lined with red flannel. Coat has a double breasted appearing front, is trimmed with handsome metal buttons, has a velvet collar and a belt in the back. The skirt of the coat is made with three box plaits in the back. The material is a good weight, olive and gray mixed cassimere which gives a very dressy appearance.

Goods No. 40F3189

Price for military cape overcoats for boys from 3 to 8 years of age only.....\$2.95



\$2.76 DARK OXFORD MELTON CLOTH OVERCOATS.

Another very handsome little coat, made with a shield front and with a large box plait down the front, trimmed with white pearl buttons and a silk embroidered emblem in the center of box plait. Coat has a velvet collar, two outside pockets with flaps and a detachable belt in the back. A splendid, dressy little garment.

Goods No. 40F3190

Price for Juvenile overcoats for boys from 3 to 8 years of age only.....\$2.76



\$3.48 DARK GRAY MIXED CHEVIOT OVERCOATS, WITH ASTRAKHAN CLOTH COLLAR AND CUFFS.

One of the most popular styles for the little fellows. The material is an extra good quality of dark gray mixed cheviot. The coat buttons with a fly, the collar and cuffs are trimmed with black astrakhan cloth, and the front is ornamented with handsome black silk clusters and loops. For a dressy, warm winter coat there is nothing better than this number.

Goods No. 40F3191

Price for Juvenile overcoats for boys from 3 to 8 years of age only.....\$3.48



\$3.52 DARK GRAY MIXED ALL WOOL FRIEZE OVERCOATS.

For a substantial dressy coat there is nothing like the material we use in this garment. The color is a dark oxford. The coat is made to button with a fly, and the front is made with a shield, which is bound all around with fancy black braid. Front and cuffs are ornamented with handsome black silk clusters. Coat has a velvet collar, two outside pockets with flaps and a detachable belt in the back. Another of the best values we are able to offer this season.

Goods No. 40F3192

Price for Juvenile overcoats for boys from 3 to 8 years of age only.....\$3.52



OUR VERY FINEST GRADES OF LITTLE FELLOWS' JUVENILE OVERCOATS

THE FANCY LITTLE OVERCOATS on this page represent our very finest garments of this class. While for less money from page 1240 we can furnish you coats that are worth twice the price there quoted and while they would cost you fancy prices if you bought them elsewhere, yet if you select from this page from some of our very best grades you get such garments as are not often found in the average stores throughout the country except at such high prices as one does not care to pay. You will save a substantial sum by getting these finer grades and will be sure of having the finest coats ever made for little fellows. You will save

STATE AGE OF THE BOY and say whether he is LARGE or SMALL for his age. We will be sure to send you perfectly fitting garments and guarantee to satisfy you perfectly. The three next numbers of Astrakhan Coats are among the very latest novelties of the season.



\$4.00 BLACK ASTRAKHAN CLOTH OVERCOATS.

Made of a splendid quality of large coal black astrakhan cloth with collar and cuffs, trimmed with black and white astrakhan cloth, which gives it a very handsome effect. The front buttons with a fly, and is ornamented with three beautiful black silk clusters and loops. Coat has two outside pockets with flaps and is made with side vents. A handsome appearing, dressy little garment, at a price which we know bars all competition.

Goods No. 40F3193

Price for Juvenile overcoats for boys from 3 to 8 years of age only.....\$4.00



\$4.48 FANCY TRIMMED RED ASTRAKHAN CLOTH OVERCOATS.

A stylish up to date little garment, made exactly as illustrated with a large velvet collar and with the front and cuffs trimmed with black tape, three black silk aiguillettes, a handsome white silk embroidered emblem on velvet on the left arm and a belt in the back. The material is a red astrakhan cloth, a very favorite color for dressy coat for the little fellows and we know that our price for this splendid novelty is far below that usually asked for it.

Goods No. 40F3194

Price for Juvenile overcoats for boys from 3 to 8 years of age only.....\$4.48



\$4.73 RED FLANNEL LINED BLACK AND WHITE ASTRAKHAN CLOTH OVERCOATS.

There is nothing dressier than this little coat. It buttons with a fly and has a large shield front, which is trimmed with broad black tape and ornamented with six black silk clusters, cuffs are also trimmed with braid and two black covered buttons and a beautiful silk embroidered emblem on a velvet background is on the left sleeve. Coat has a belt in the back and is made with black velvet collar. The material is a splendid quality of black and white mixed astrakhan cloth, and the coat is lined throughout with all wool red flannel.

Goods No. 40F3195

Price for Juvenile overcoats for boys from 3 to 8 years of age only.....\$4.73



\$5.00 ALL WOOL DARK OXFORD FRIEZE OVERCOATS WITH FUR COLLAR AND CUFFS.

An extra stylish little garment made of very dark oxford frieze with collar and cuffs trimmed with black Baltic seal. The coat buttons with a fly, is ornamented with three handsome black silk clusters and loops, has side vents, two outside pockets with flaps and is lined with black Italian cloth. No greater value in a fur trimmed coat has ever been shown.

Goods No. 40F3196

Price for Juvenile overcoats for boys from 3 to 8 years of age only.....\$5.00



\$6.25 DARK OLIVE MIXED KERSEY OVERCOATS WITH FUR COLLAR.

A very handsome little garment made of all wool dark olive mixed kersey cloth with a large shawl fur collar to match, trimmed with three handsome black silk clusters and loops. Lined with fine black Italian cloth and thoroughly tailored in every respect. Coat has two outside pockets with flaps and is made with side vents. We are confident that if you favor us with an order for this number you will be thoroughly pleased.

Goods No. 40F3197

Price for Juvenile overcoats for boys from 3 to 8 years of age only.....\$6.25



\$6.50 DARK NAVY BLUE KERSEY OVERCOATS WITH FUR COLLAR AND CUFFS.

Absolutely the best value that has ever been offered in a fur trimmed overcoat. Coat is made exactly as illustrated. The material is a dark navy blue kersey, collar and cuffs are made of black electric seal, a very handsome appearing fur. The front is ornamented with black silk clusters and loops. Coat is made with a long slit in the back, has two outside pockets with flaps and is lined throughout with fine black Italian cloth. If you favor us with an order for this number you can expect to receive a thoroughly tailored and up to date coat which small retailers would hold for at least double our price.

Goods No. 50F3198

Price for Juvenile overcoats for boys from 3 to 8 years of age only.....\$6.50

3.98 FOR YOUNG MEN'S CIELETTE RAINPROOF SPRING AND FALL OVERCOATS

This is the class of useful garments that are sold everywhere else at fancy prices merely because of a patent chemical used to rainproof the cloth

RAINPROOF OVERCOATS

are widely advertised under various brand names, names that usually end in "ette," as we state in describing our men's coats on page 1226. All of these brands have reference to coats made of ordinary woolsens and rainproofed by a special patented chemical process which is applied to the fabric without in any manner affecting the quality or color of the goods.

OTHER MANUFACTURERS

take advantage of these facts to reap big profits, notwithstanding the fact that the rainproofing process can be applied for mere nominal cost.

\$3.98 MEDIUM GRAY CHEVIOT CIELETTE OVERCOATS.

A neat appearing, serviceable coat for every day wear during the spring and fall season. Coat has no body lining, only a yoke and sleeve lining. Made of good black Italian cloth. Shoulders are padded and coats have three outside pockets. We believe that a coat in this material and make has never been offered before at such a price.

Goods No. 40F3260

Price for young men's rainproof overcoats, sizes 16 to 20 years, but not larger than 36 inches breast measure, in style B63.....\$3.98

\$5.95 FOR A FAST BLACK THIBET RAINCOAT MADE IN STYLE B63, AS ILLUSTRATED.

Wonderful value in a black coat, well tailored, neat appearing garment. Made with a satin yoke, satin sleeve lining, piped seams, long slit in the back, three outside pockets, and furnished with a belt which can be detached if desired. A useful coat either for a regular overcoat or for a raincoat.

Goods No. 40F3261

Price for young men's rainproof overcoats, sizes 16 to 20 years, but not larger than 36 inches breast measure, style B63.....\$5.95



Style B63 for ages from 15 to 20.

WE USE THE CIELETTE,

Rainproofing process, the best of all brands, and we make the garments ourselves, just the same as we do all the rest of our clothing, selling them to you at a price that takes in only the actual cost of the goods and tailoring, with but our one small profit added. Hence we offer you the same extraordinary values in this line as in any other garments, notwithstanding the fact that others charge fancy prices for similar coats.

We do not recommend these garments for heavy or continuous rains, but for all average rainy weather they are a perfect protection, serving either for an ordinary overcoat or raincoat as prepared, being the most stylish garments of either class. For very heavy rains and stormy weather we refer you to our Mackintoshes and rubber coats for boys, on page 1261.

SIZES. These raincoats come in sizes to fit the average size young men from 16 to 20 years of age, not larger than 36 inches breast measure. Take this measurement just the same as for an ordinary overcoat over the vest. See page 1229.

\$5.98 FANCY MIXED CHEVIOT RAINPROOF COATS.

An attractive pattern in a fancy mixture, with colorings in gray, black, red and yellow. Made like style B63, correct length, collar of same material, all seams piped. A long slit in the back, satin yoke, satin sleeve lining, one outside breast pocket, two lower pockets with flaps, and made with broad, padded shoulder effect. A coat for which retailers will ask at least \$10.00. Suitable either for a raincoat or a spring and fall overcoat.

Goods No. 40F3262

Price for young men's rainproof overcoats, sizes 16 to 20 years, but not larger than 36 inches breast measure, style B63.....\$5.98

\$7.95 FINE ALL WOOL BLACK VICUNA CLOTH RAINPROOF OVERCOATS.

Without a doubt the best spring and fall coat in fast black, all wool material which has ever been offered anywhere. Elegantly trimmed with black venetian yoke, black venetian sleeve lining. Made with the popular broad shoulder effect and with fronts interlined with canvas, which tends to keep the coat always in shape. Coat has one outside breast pocket, two lower pockets with flaps, a long slit made to button in the back, and we also furnish a belt with it, which can be detached if desired. Send us your order for one of these coats, and if you do not consider it the most surprising value you have ever seen, return it at our expense, and its purchase price and all expense charges you have had will be refunded to you.

Goods No. 40F3263

Price for young men's rainproof overcoats, sizes 16 to 20 years, but not larger than 36 inches breast measure, style B63.....\$7.95

\$1.85 AND UP FOR BOYS' REEFER COATS

WE SHOW A VERY NEAT COLLECTION OF BOYS' REEFERS TO FIT LITTLE FELLOWS FROM 3 TO 8 YEARS OF AGE, ALSO A LINE OF STORM COLLAR REEFERS FOR BOYS FROM 8 TO 16 YEARS OF AGE. PLEASE NOTE THE SIZES IN WHICH EACH NUMBER IS QUOTED. STATE AGE OF YOUR BOY AND SAY WHETHER HE IS LARGE OR SMALL FOR HIS AGE.



\$1.85 UNUSUAL VALUE IN LITTLE FELLOWS' BUTTON TO THE NECK REEFER COATS.

We have a variety of patterns in dark green and gray mixtures, also a few in blue and red. All are exceptionally good values and made in the style illustrated. Neatly trimmed and tailored in the most substantial manner.

Goods No. 40F3252
Price for little fellows' reefer coats for boys from 3 to 8 years of age only.....\$1.85



\$2.48 FINE DARK BLUE MELTON CLOTH REEFERS.

One of the neatest garments which we are able to offer this season in this popular style. The little coats are cut in regular double breasted style with broad lapels, velvet collar, two outside pockets with flaps, trimmed with fine brass buttons and on the left sleeve is a silk embroidered emblem. A thoroughly well tailored coat, lined with splendid black Italian cloth. The price which we make on this garment is less than half what is usually asked for it.

Goods No. 40F3256
Price for little fellows' reefer coats for boys from 3 to 8 years of age only.....\$2.48

\$3.50 STYLISH DARK BROWN ASTRAKHAN CLOTH THREE QUARTER REEFERS.

One of the dressiest and most popular styles in warm winter coats shown this season. Material is a splendid neat curl dark brown astrakhan cloth. Coats are cut in double breasted style with long broad lapels, velvet collar to match the material, padded and interlined so as to retain their shape, and lined throughout with a splendid quality of all wool serge lining. Trimmed with handsome ivory buttons to match the material. Two outside pockets with flaps, one inside pocket. A thoroughly tailored, stylish coat of more than ordinary value.

Goods No. 40F3250
Price for double breasted reefer coats for boys from 8 to 16 years of age only.....\$3.50



\$2.25 STORM COLLAR REEFERS FOR BOYS FROM 8 TO 16 YEARS OF AGE.

The garments we offer under this number are made of extra strong dark gray melton cloth, substantially tailored, lined with black Italian cloth. Have two muff pockets, two lower pockets with flaps, a large storm collar with a throat latch attached. Nothing better for a warm winter garment for every day wear.

Goods No. 40F3244
Price for storm collar reefer coats for boys from 8 to 16 years of age only.....\$2.25

\$2.75 HEAVY DARK NAVY BLUE MELTON CLOTH STORM COLLAR REEFERS.

One of the best blue coats in this popular style which we have ever been able to offer. Material is heavy weight, strictly fast color dark navy blue melton cloth, which is sure to give satisfactory wear. Coats are made in the most substantial manner possible, lined with black Italian cloth in body and sleeves. Have two outside muff pockets, two lower pockets with flaps, a large storm collar with a throat latch attached. There is nothing better than a good reefer coat for skating or other winter sports.

Goods No. 40F3246
Price for storm collar reefer coats for boys from 8 to 16 years of age only.....\$2.75

\$3.48 NAVY BLUE CHINCHILLA STORM COLLAR REEFERS.

This favorably known material for boys' reefer is always in great demand and usually much higher prices are asked than we quote. The coats are thoroughly well made garments with muff pockets two lower pockets and flaps. Have two outside muff pockets, two lower pockets with flaps, a large storm collar, lined with splendid black Italian cloth. Full cut and roomy garments. Try one of these coats and we believe that you will consider it the best value you have ever obtained for the price.

Goods No. 40F3248
Price for storm collar reefer coats for boys from 8 to 16 years of age only...\$3.48

YOU GET A PROFIT SHARING CERTIFICATE WITH EVERY PURCHASE FROM THIS DEPARTMENT. WHY NOT TAKE SOME ORDERS FOR BOYS' CLOTHING AMONG YOUR NEIGHBORS?

23c and up for BOYS' WAISTS, BLOUSES, PLAY SUITS, Etc.

While we do not usually carry wash waists and blouses in our fall and winter line we notice that so many of our customers call for them all the year round that we have selected the most desirable and staple garments of the kind in the market, as shown below. Under each number we state the size in which the garments can be furnished. Order by catalogue number and age only, stating the age of the boy plainly, and say whether he is large or small for his age.

25c LITTLE FELLOWS' MILITARY BLOUSES.



Made of strong striped chambray in the style illustrated. Color, blue and white striped effects. A desirable garment at the lowest possible price.

No. 40F3270
Price for little fellows' blouses, sizes 3 to 8 years, only.....25c

23c GOOD QUALITY PERCALE BLOUSES.



Made of good washable material in neat striped patterns, turn down collar, double cuffs, one outside pocket and sewed and stayed substantially. Best possible value for the price.

No. 40F3272
Price for blouses for boys from 4 to 13 years of age only.....23c

48c EXTRA QUALITY MADRAS CLOTH BLOUSES.



We especially call attention to this number. The garments are the well known K&S, make the most favorable known manufacturers of waists and blouses. No better made garments can be found. Can be furnished in a variety of neat striped patterns. One plain button and cut extra full.

No. 40F3274
Price for blouses for boys from 6 to 15 years of age only.....48c

50c OUR POPULAR WHITE LAWN FAUNTLEEROYS.



There is no question that our customers appreciate the extra good value of this little garment, as we sell tremendous quantities of them at all seasons of the year. Made as illustrated with large sailor collar, trimmed with ruffled embroidery and a large neat with insertions in the center down the front.

No. 40F3277
Price for fauntleeroy blouses for boys from 3 to 8 years of age only.....50c

45c LITTLE FELLOWS' PLAY SUITS.

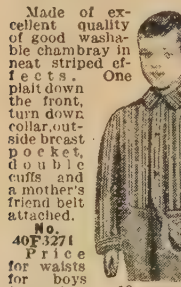


The attention of mothers is especially called to these healthful, money saving garments. They are the very things that children need, because they are sanitary, give freedom to growth and at the same time save a whole lot of better clothing. Good in or outdoors. Cute and comfortable little garments. Girls as well as boys like to wear them. Made of Amoskeag cheviot in a blue and gray striped pattern; splendid washable material. Collars and cuffs are trimmed in navy blue. Can be furnished in two styles, one with a collar and straight pants and the other with a band only and bloomers pants. Please state number and style of the garment desired.

No. 40F3279
Price for little fellows' play suits, sizes 2 to 7 years of age only, in style B80.....45c

No. 40F3280
Price for little fellows' play suits, sizes 2 to 7 years of age only, in style B81.....45c

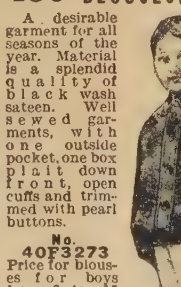
25c BOYS' STRIPED CHAMBRAY WAISTS.



Made of excellent quality of good washable chambray in neat striped effects. One plain down the front, turn down collar, outside breast pocket, double cuffs and a mother's friend belt attached.

No. 40F3271
Price for waists for boys from 4 to 13 years of age only.....25c

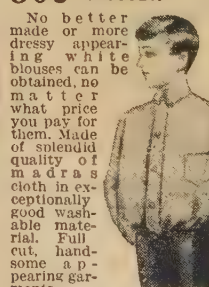
45c BLACK SATEEN BLOUSES.



A desirable garment for all seasons of the year. Material is a splendid quality of black wash sateen. Well sewed garments, with one outside pocket, one box plait down front, open cuffs and trimmed with pearl buttons.

No. 40F3273
Price for blouses for boys from 6 to 15 years of age only.....45c

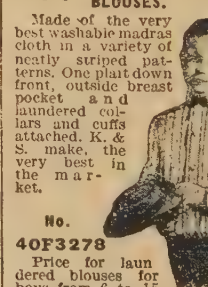
50c OUR WHITE MADRAS BLOUSES.



No better made or more dressy appearing white blouses can be obtained, no matter what price you pay for them. Made of splendid quality of madras cloth in exceptionally good washable material. Full cut, handsome appearing garments.

No. 40F3275
Price for blouses for boys from 6 to 15 years of age only.....50c

70c OUR VERY BEST QUALITY OF LAUNDERED BLOUSES.



Made of the very best washable madras cloth in a variety of neatly striped patterns. One plain down front, outside breast pocket and laundered collars and cuffs attached. K&S make, the very best in the market.

No. 40F3278
Price for laundered blouses for boys from 8 to 15 years of age only.....70c

FOR BOYS' BROWNIE OVERALLS, SEE PAGE 1258.

BE SURE TO INCLUDE IN YOUR ORDER ONE OF OUR GREAT VALUES IN KNEE PANTS. SEE PAGE 1235.

PLEASE DO NOT FORGET TO STATE AGE OF YOUR BOY WHEN SENDING YOUR ORDER.

\$9.98

OUR GREAT LEADER BUFFALO CLOTH FUR OVERCOAT.

LOOK AT OUR ASTONISHING OFFERS IN FUR OVERCOATS, BOTH FOR ORDINARY WEAR AND FOR FINE DRESS WEAR PURPOSES, OUR FUR LINED GARMENTS, ETC.

By operating the largest duck and fur coat factory in the United States, we furnish fur coats, duck, leather and sheep lined clothing direct to you at lower prices than dealers pay other manufacturers, and at the same time we furnish the very finest quality of these garments ever offered.

THIS WONDERFUL VALUE buffalo cloth coat No. 41F296 at \$9.98 is made of extra heavy, rich dark brown buffalo cloth, closely resembling the buffalo fur, and is guaranteed to stand all kinds of hard usage, and to be a coat that will give absolute satisfaction. It is not a shoddy material which some manufacturers term buffalo cloth, but has a genuine stockinet back, which in itself is a guarantee as to its wearing qualities.

READ THIS: The coat is lined throughout body with an excellent quality of quilted, mercerized Italian lining, iron cloth sleeve lining, leather arm shields to protect the arm holes from wearing, sleeves and upper part of the coat are rubber interlined, making the garment wind and waterproof. It has two outside breast or muff pockets, two skirt pockets, and is cut full 52 inches long. Can you imagine such a coat being sold by any dealer for anything less than \$15.00 to \$18.00? He could not buy it from any manufacturer for any such price as \$9.98, our great leader price and special offer to you. You can see from the extra care in making this coat, and from the fine quality of the garment throughout, what you might expect in our higher priced fur coats, such as we make in our big factory for the finer purposes.



WHILE WE RECOMMEND this buffalo cloth coat to you, telling you truthfully exactly what it is, and while it is a better coat by far than the average buffalo cloth coat others sell at a much higher price, and is the best coat of its kind manufactured, yet it will pay you greatly to invest more money and get one of our very fine genuine fur coats, for example, our galloway calf coat No. 41F304 at \$22.40, on page 1244 or the still finer grade at \$24.96, or any one of the fur coats No. 41F310 buffalo calf, No. 41F313 wombat or No. 41F316 our finest wombat, or our fine raccoon skin coats or extra fine fur lined dress coats on the following pages. Making these coats as we do in our own directly controlled factory, we are selling them to you on the basis of actual cost of skins and the making, with but our one very small margin of profit added, and you get lower prices and better qualities of fur coats, whether one of our low priced or high priced garments, than any manufacturer will quote to small dealers, and there is no comparison whatever between our prices and those of the average dealer who has to pay more than our price to manufacturers for the coats not guaranteed to the extent that ours are.

IT WILL CERTAINLY PAY YOU, while you are buying a fur coat, a coat that is supposed to do you for a considerable time, a coat you don't buy every year—it will pay you to get an extra good one; and for the price that you would pay to a dealer for an ordinary cheaply made fur garment of skins that are not thoroughly tested you can get from us for less money the finest coat on the market of any particular fur that you prefer.

IT IS UNDERSTOOD that we guarantee the quality of each and every coat in this line, guarantee the workmanship and trimmings to be exactly as we describe and the garments in every way to be free from defects and that if you are disappointed with them in any way whatever, if you don't believe that the value is all or even more than we claim for it, you are at liberty to return the coat to us at our expense and we will refund you the price of it, together with the freight or express charges you paid.

THIS COAT comes in sizes from 36 to 46 inches chest. See the left hand corner at the bottom of this page for terms and general information on fur coats.

If you want this buffalo cloth coat ask for

No. 41F296 Price\$9.98

TERMS AND GUARANTEE ON

FUR COATS. While we ship men's fur coats C. O. D. where you send \$2.00 deposit with the order, it is advisable to send the full price with the order and avoid the charges express companies make for returning money on C. O. D. shipments. Practically all our customers send the full price with their orders. All coats are guaranteed to leave our establishment in perfect condition and free from all defects, and if not entirely satisfied with coat when you receive it, you are at liberty to return it to us at our expense and we will refund your money, together with transportation charges. If a coat has been worn, and if for any reason you are not entirely satisfied with it and you return it to us, we reserve the right to repair the coat, furnish a new coat in place of it or refund your money, as the case requires.

SIZES. Sizes of men's fur coats run from 36 to 46 inches breast measure, inclusive. Coats are cut full size and run full 52 inches in length. Fur coats should not be worn tight. In ordering, be sure to give correct measurements around chest, under the arms, over your vest, and be sure to give correct height and weight, as these are also necessary. Anything over 46 inches chest, or longer than 52 inches, we call extra or over size, for which we make an extra charge as below:

EXTRA CHARGES FOR OVER

SIZES. On all fur coats measuring over 46 inches breast measure up to and including 52 inches breast measure, we charge 10 per cent more than the price quoted for the regular sizes in this catalogue. For fur coats over 52 inches breast measure and up to and including 56 inches breast measure, we charge 20 per cent extra. For extra length coats, we charge as follows: For fur coats measuring over 52 inches in length, up to and including 56 inches, we charge 10 per cent more than price quoted for regular lengths in this catalogue. Over 56 inches and up to and including 60 inches in length, we charge 20 per cent extra. For example, if you wish a fur coat of any number which costs, in regular sizes, \$15.00 and your breast measure is 48 inches, we would charge you 10 per cent more than the catalogue price, which is \$1.50 more in the case of the \$15.00 coat, making it cost you \$16.50. If you want a coat which is an extra size as well as an extra length, we charge you the combined extra charges both for size and length.

\$14.99

BROWN CABARETTA FUR OVERCOAT.



Fur—Genuine brown cabaretta, closely resembling the color and fur of the genuine buffalo, and a very warm, durable fur. **Trimming**—Heavy quilted lining throughout body and sleeves, finished at bottom with a strip of leather protecting bottom edge from wearing against the shoe, leather arm shields. Coat is double sewed throughout and fitted in sleeves with our patent wind excluding wristlets and closes with loops and buttons. Sizes, 36 to 46 inches breast, full 52 inches long.

No. 41F297 Price.....\$14.99

\$16.49 EXTRA QUALITY BROWN CABARETTA COAT.

Made and trimmed in exactly the same way as the above coat, only made from the very best selected cabaretta skins.

No. 41F293 Price.....\$16.49

\$14.48

SPECIAL GRAY NORWAY DOG COAT.



Fur—Extra quality selected gray Norway wolf dog skins of a rich shade, tipped with black, absolutely natural color. **The Make**—Double sewed throughout, body lined with heavy quilted mercerized Italian in body, and heavy iron cloth in sleeves, leather arm shields and woolen woven wind excluding wristlets; closes with loops and buttons. Sizes, 36 to 46 inches breast measure, 52 inches long.

No. 41F298 Price.....\$14.48

\$15.75

GREAT VALUE BLACK LAMB SKIN COAT.



Fur—A carefully selected jet black curly lamb skin; a very warm, medium weight fur coat, large shawl collar of same fur. **The Make**—Quilted lining throughout body, heavy iron cloth in sleeves, leather arm shields, wind excluding wristlets and coat closes with loops and buttons. We recommend this coat for general wear and especially for street purposes or driving. The material and workmanship will give you perfect satisfaction as you understand the coats are made under our own control. Sizes, 36 to 46 inches breast measure.

No. 41F300 Price.....\$15.75

\$15.98 BLACK CHINA DOG SKIN COAT.

Fur—Black China dog skins that are perfectly matched giving the coat the appearance of being made from one hide; skins all natural color and will wear exceptionally well. **The Make**—Double sewed throughout, quilted lining, leather arm shields, wind excluding wristlets, fitting tight at the wrist, a feature very essential in a well made fur coat. While this is a very fine coat, better than the average dealer handles, if you wish to get our best China dog coat, made from the very finest skins obtainable, select the next number below. **Sizes**, 36 to 46 inches breast measure.

No. 41F299 Price... \$15.98

\$17.80

BEST QUALITY PLAIN BLACK DOGSKIN COAT.

Fur—The very best and most carefully selected black China dogskins well worth paying the difference in price for, considering the quality throughout.

Make—Exactly the same as the above coat No. 41F299, large and roomy, 52 inches long, made only from extra heavy furred and better skins. **Sizes**, 36 to 46 inches chest.

No. 41F294 Price.....\$17.80

\$22.40 JET BLACK GALLOWAY CALF COAT.

Fur—Jet black galloway calfskins, well selected and matched. A splendid wearing fur, immensely popular with fur coat users, making a comfortable, medium weight and warm garment. **The Make**—Cut very full size, double sewed throughout, leather arm shields, woolen woven wind excluding wristlets, heavy quilted Italian lining, large shawl collar and loops and buttons. Bottom of coat faced with leather, protecting it from wear against the shoe. Before buying, look at the next description of a still better coat. **Sizes**, 36 to 46 inches chest.

No. 41F304 Price...\$22.40

\$24.96

XXXX QUALITY JET BLACK GALLOWAY CALF SKIN COAT.

Fur—The highest priced galloway calfskin coat we sell, the very finest and most carefully selected skins being used. Has a very large, genuine astrakhan collar. Sold with our special guarantee to give absolute satisfaction or money refunded. **The Make**—Otherwise than the better skins, it is exactly the same style and make as the above number, and manufacturers are asking from \$5.00 to \$10.00 more than our price for a coat no finer, and on top of that the retail dealer has to make his profit. You will make an exceptional saving by investing in this coat; you not only save the retailer's profit, but save part of the manufacturer's profit and get the best coat besides. **Sizes**, 36 to 46 inches chest, cut large and roomy, which avoids the tight feeling across chest and under arms which coats of other makes have.

No. 41F306 Price.....\$24.96

\$19.96 EXTRA QUALITY BLACK DOG SKIN COAT WITH WOMBAT COLLAR.

Don't buy a fur coat elsewhere, either for general wear or special dress purposes or for driving, until you have first seen one of our fur coats, either this one or some other mentioned on the previous or the following pages, as they are the most astonishing values, the finest qualities ever presented to wearers of fur coats.

**GIVE THE NUMBER OF THE COAT YOU WANT,**

state your breast measure and enclose our price, and you can take the coat home with the understanding that you can examine it thoroughly, and if it don't prove to be worth pretty near double what the average dealer sells at a similar price, or if the quality of our coat would not cost you pretty near twice as much elsewhere, and if it isn't

ABSOLUTELY THE FINEST GARMENT YOU EVER SAW FOR THE MONEY,

return the coat to us at our expense and we will give you back the price of it and what it cost you for express or freight.

THIS EXTRA QUALITY BLACK DOGSKIN COAT, No. 41F295,

AT \$19.96, is made from a very fine grade of natural black dog skins, very heavy fur and has a large shawl collar of silver gray wombat, making a handsome contrast. Skins are thoroughly deodorized, and entirely free from any offensive odor. In fact every detail of expert furriers' work is strictly followed out in our manufacturing plant. Not only will you find this coat perfect in every detail but the same great care is taken in the making of every coat we offer. This black dogskin coat is lined with heavy iron cloth in sleeves and fine quality mercerized Italian in body, leather arm shields and wind excluding wristlets, bottom of coat at back has a strip of leather 32 inches long, preventing the shoe from wearing out the edge. **Sizes**, 36 to 46 inches chest. Full details as to terms in general and the special prices of extra sizes will be found at the bottom of the left hand side of page 1243.

OUR FUR COAT TRADE HAS DOUBLED EACH SEASON,

for several seasons, simply because our customers have learned the fact that as manufacturers we quote them prices and give them values that are better than the dealers at home get from manufacturers. In fact, great numbers of dealers throughout the country, looking at the practical side of it, wishing to get the best coats for the money they can possibly get anywhere, are buying our coats and selling them to their trade because they know that the quality of them commands a good price; surely, then, the wearer is making a most handsome profit and a great saving by getting his fur coats from us. If you want this fur coat ask for

No. 41F295 Price.....\$19.96

DON'T FORGET TO STATE YOUR SIZE AND THE NUMBER OF THE COAT YOU ARE ORDERING.

\$23.15 JET BLACK CURLY DOG COAT.

Fur—A jet black domestic skin of extra fine appearance, so fine that unscrupulous manufacturers often sell coats of this class for genuine astrakhan. Skins are carefully matched and thoroughly deodorized by a patent process of our own, guaranteeing it against offensive odor. Fur has a rich, glossy appearance, and at the same time is one of the finest wearing garments in our line. **The Make**—Double sewed throughout, leather arm shields and patent wind excluding wristlets; heavy Italian lining. It pays to buy a coat like this; we protect you against defects of all kinds. Dealers and manufacturers elsewhere sell a coat of this description to small merchants at \$5.00 to \$10.00 more than we ask. Our business has more than doubled in fur coats each season, for the past seasons, because of the quality and remarkable values in the fur coats we are selling. **Sizes**, 36 to 46 inches chest. See page 1243 for general information on fur coats.

No. 41F306 Price....\$23.15

**\$23.48 JET BLACK SIBERIAN KIP COAT.**

Fur—Siberian kip, which is a hide with a medium length fur and noted for its toughness and wearing qualities, as well as an elegant luster, fine jet black. This coat was very popular with us last season, having sold a very large number of them, and we fully expect to sell three or four times more this season because of the merits of this garment. **Style and Make**—Lined throughout body with heavy quilted mercerized lining, double sewed all the way through, leather arm shields, wind excluding wristlets, loops and buttons, as illustration shows, and fitted at bottom with our antiwear strip of leather, which protects the lining from wearing by rubbing against the heel of shoe, etc. When you buy a fur coat you naturally want the best you can get, because it is something you don't buy every season, and we recommend this garment to be one of the most lasting and serviceable coats, one of the very best values in which you could put your money to say nothing of the great saving made as compared with prices on fur coats elsewhere. **Sizes**, 36 to 46 inches breast measure; 52 inches long and cut large and roomy.

No. 41F309 Price....\$23.48



\$29.45 VERY FINE JET BLACK
BUFFALO CALF COAT.

Fur—A jet black Russian buffalo calfskin, with collar, cuffs and pockets trimmed with southern beaver or what is commonly called nutria, a fine soft fur.

Style and Make—Lined throughout body with heavy quilted Italian and in sleeves with heavy drill, which has hardly any wear out to it, fitted at cuffs with wind excluding wristers and bottom faced with our anti-wear strip of leather. Coat closes with loops and buttons as illustrated. A coat that is of great value either for dress or ordinary wear, but if you want a still better coat of this class our next number below will certainly interest you. Sizes, 36 to 46 inches breast measure, 52 inches long, cut large and roomy.

No. 41F310
Price.....\$29.45

\$32.40 EXTRA
QUALITY JET
BLACK BUFFALO CALF
COAT.

FUR—The very finest and most carefully selected jet black buffalo calfskins, being the best selected backs from the thousands of buffalo calfskins that are bought for our own fur coat factory. Our most careful experts are engaged in the matching of the skins used in this coat and we are absolutely sure that this is the finest of its kind offered anywhere. We quote an astonishingly low price considering this extra fine quality. The Make and Trimmings are the same as in the above number, the difference being in the special grade of fur.

No. 41F311 Price.....\$32.40

\$28.35 XXXX QUALITY SILVER
WOMBAT COAT.

Fur—Genuine Australian silver wombat, the skins being carefully selected and matched, particular attention being paid to the blending of the shades. For general service, you cannot purchase a fur coat that will give you better general satisfaction than the Australian wombat, the fur being a medium length and it is closely furled, which guarantees its wearing qualities. Coat has a large shawl collar, cuffs and pockets all made of southern beaver. **Style and Make**—Lined throughout body with excellent quilted lining, sleeves fitted with our wind excluding wristlets and coat faced at bottom with our anti-wear leather strip. Sizes, 36 to 46 inches chest, cut full 52 inches long, large and roomy. It is a known fact among furriers that a genuine Australian wombat makes even a better appearance after being worn a year than when new. The next number is a still finer wombat and on this page you will also find our very best wombat coat made of all backs.



No. 41F313 Price.....\$28.35
\$30.25 SPECIAL EXTRA SILVER WOM-
BAT FUR COAT.

Fur—Absolutely perfect wombat skins, the most carefully selected stock possible, nothing but the finest being used. (We discard the cheaper grades of wombat altogether, which other manufacturers use in coats that we would not catalogue at all.) Otherwise this garment is made exactly the same as the above number.

No. 41F315 Price.....\$30.25

\$25.00 WONDERFUL OFFER IN OUR
POPULAR Jet Black HAIR SEAL COAT

WHY IT PAYS TO BUY OUR FUR COATS FROM THE STANDPOINT OF QUALITY ALONE, TO SAY NOTHING OF THE GREAT SAVING IN PRICE BY SELLING THEM DIRECT TO YOU AS MANUFACTURERS, PUTTING YOU IN A BETTER PLACE THAN THE AVERAGE FURRIER OR DEALER.

THIS REMARKABLE VALUE, NO. 41F312, jet black glossy hair seal coat is a medium weight, making a very dressy appearance, looking quite stylish, combined with durability and comfort. While the price of raw hides of all descriptions has advanced considerably, we are able to offer this coat at last year's price, as we were able to make a heavy purchase of these skins before the market advanced, and as they are made in a factory under our own control, you can see, without any figuring, why it is our prices are so very low, lower even than what dealers pay other manufacturers for coats, that we feel sure would not compare with this one in quality.



THESE SKINS ARE ALL TESTED thoroughly by experts. The coat has a large shawl collar, cuffs and pocket pieces of heavy southern beaver, a rich, soft fur making a pleasing contrast with the jet black body. The coat has worsted ornaments and olives, as illustrated, and is lined with an excellent quality of quilted fabric and fitted with our wind excluding wristlets and faced at bottom with leather.

ALL WE SAY OF THIS COAT, as regards its fine workmanship can be said of every coat in this line. The greatest possible care is taken to perfect the quality, as we never sacrifice the quality to the slightest extent for the purpose of quoting a low price, but we quote absolutely the lowest prices ever heard of on the finest qualities.

We refer you to the next number below as our finest hair seal coat if you would like the very best we carry.

These garments come in sizes from 36 to 46 inches breast.

No. 41F312 Price.....\$25.00

\$28.00 OUR BEST QUALITY JET BLACK HAIR
SEAL COAT.

Fur—The finest and most carefully selected jet black hair seal, collar, cuffs and pocket pieces made of southern beaver, specially selected fur throughout, well worth spending the difference for. A special feature is that all our coats which are trimmed with southern beaver collars are finished to the edge so that the cuffs can be removed at any time, and are not sewed on to a short sleeve, like many coats other manufacturers, who cheapen the quality, have placed on the market. This coat is made exactly like the above number excepting only for the specially selected fur.

No. 41F317 Price.....\$28.00

OUR NORWAY SEAL COAT ON THIS PAGE IS AN-
OTHER EXTRA FINE BLACK COAT.

\$34.98 EXTRA QUALITY JET BLACK
NORWAY SEAL COAT WITH
GENUINE OTTER COLLAR.

Fur—We call this our professional coat, being especially adapted for physicians, ministers, lawyers, etc., or anyone desiring a dressy fur coat, but not intended for hard or rough usage. Carefully selected jet black Norway seal of elegant luster, appealing to almost anyone with good taste. Collar and pocket pieces trimmed with genuine otter fur. **Style and Make**—Very fine quality worsted ornaments and olives, as illustrated, extra quality black quilted lining, leather arm shields, double cable sewed throughout. Other manufacturers would charge dealers 25 per cent more than we ask. This is certainly one of the handsomest coats ever offered. Note the large genuine otter collar. Sizes, 36 to 46 inches breast measure. If you want a very fine black fur coat—don't overlook this number.



No. 41F314 Price.....\$34.98

\$39.90 OUR VERY FINEST SILVER
GRAY ALL BACKS WOMBAT
COAT.

Fur—The very finest silver gray wombat skin, only the backs of the finest selected hides being used in the construction of this coat, thus cutting out all the white spots, enabling us to offer you a coat of uniform fine rich silver gray shade throughout. The matching and blending is done only by expert furriers; large nutria collar, cuffs and pocket pieces, specially selected nutria, very fine. **Style and Trimmings**—Extra heavy quilted lining, fancy ornaments and olives as illustration shows, wind excluding wristers and faced at bottom with our patent anti-wearing strip of leather so it can't wear against the shoe at back. Wombat is especially noted for its durability and you certainly could not get a quality elsewhere both in fur and workmanship such as you will find in this coat, if you pay a vastly higher price than we quote. We guarantee to please you perfectly and to satisfy you perfectly as to the value or refund your money. Sizes, 36 to 46 inches breast measure.



No. 41F316 Price.....\$39.90

\$30.00**GENUINE BLACK BULGARIAN
LAMBSKIN COAT.**

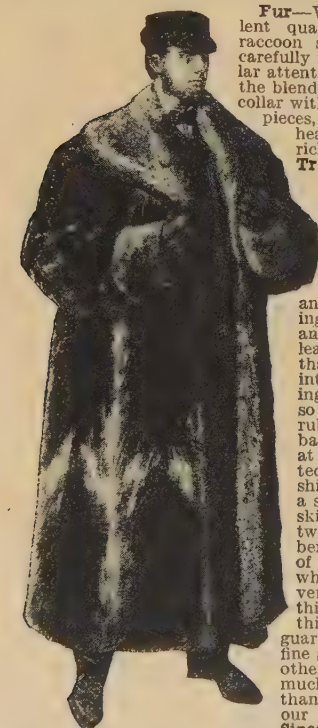
Fur—The best and most carefully selected jet black, curly, Bulgarian lambskins, with collar, cuffs and pocket pieces trimmed with an excellent quality of nutria.

We absolutely guarantee this coat to be free from any offensive odor, such as is common to Bulgarian lamb coats placed on the market by other manufacturers, this garment being thoroughly deodorized by a patent process of our own. **Trimmings**—lined throughout the body with a heavy quilted mercerized lining and in sleeves with a heavy iron thread cloth; fitted with leather arm protectors and woolen wind excluding wristers at bottom of sleeves. Closes with worsted loops and olives. This garment represents a high standard of workmanship and material, made in our own factory under our personal supervision. A rich and stylish looking coat, recommended for style as well as splendid wearing qualities. **Sizes**, 36 to 46 inches breast measure and 52 inches long. Illustration gives a fair idea of the excellent appearance of this garment.

No. 41F318 Price.....\$30.00

—DON'T YOU KNOW—

of a friend or neighbor who needs a fur coat? If you get a few people to order fur coats with you, you will increase your Profit Sharing Certificates quickly. See pages 1 and 2 on this matter.

\$42.85**XXXX QUALITY NORTHERN
RACCOON SKIN COAT. FULL
NUTRIA TRIMMED.**

Fur—We use an excellent quality of northern raccoon skins, which are carefully matched, particular attention being paid to the blending. Large shawl collar with cuffs and pocket pieces, all made of very heavy nutria fur, rich and soft.

Trimmings—Lined with excellent quality of heavy quilted fabrics in body and in sleeves with heavy iron cloth; wind excluding wristers and bottom of lining faced with our antiwear strip of leather, something that we ourselves introduced, preventing wear at a point so much exposed to rubbing against the back of shoe; lining at arm holes protected with leather shields. If you want a still finer raccoon skin coat look at the two following numbers in the middle of this page above, which represent our very finest coats of this class, although this number here is guaranteed a very fine garment, such as others would sell at a much higher price than we charge for our better grades. **Sizes**, 36 to 46 inches

breast measure. 52 inches long.

No. 41F323 Price.....\$42.85

\$54.25**NORTHERN RACCOON SKIN
COAT WITH GENUINE OTTER
COLLAR AND CUFFS.**

Fur—Very fine, carefully selected natural color northern raccoon skins. Other manufacturers quote a much higher price on raccoon skin coats of an inferior grade, while ours is a natural color and not dyed or tipped, such as other manufacturers do in imitation of the genuine. We especially direct your attention to the large rolling collar, large cuffs and pocket pieces of genuine otter skin. It is a beautiful coat, and while the illustration represents the general style it cannot do justice to the elegant appearance of this garment. **Trimmings**—Lined throughout the body with fine quality quilted fabric, fitted at sleeves with our wind excluding wristers, bottom of coat faced with our antiwear strip of leather. Coat closes with loops and olives. **Sizes**, 36 to 46 inches chest measure, cut large and roomy, in which more skins are used than other manufacturers will put in their coats. See the next number for a still finer coat of this class.

No. 41F325

Price.....\$54.25

**\$57.85****XXXXXX QUALITY NORTHERN
RACCOON SKIN COAT WITH
GENUINE OTTER COLLAR AND CUFFS.**

Fur—The very finest quality of northern raccoon skins. We got the first choice of these skins placed on the market for this season and ordered very heavily in advance and we selected the finest and richest colored natural skins in the entire lot. Large rolling collar, cuffs and pocket pieces of genuine otter. There is not a finer raccoon skin coat on the market at any price. Our price is astonishingly low for this exceptional quality. General make is the same as the above coat, same sizes, etc.

No. 41F326

Price.....\$57.85

\$53.25**GENUINE ASTRAKHAN FUR
OVERCOAT.**

Fur—The finest quality of jet black, glossy astrakhan with a large, rolling collar, cuffs and pocket pieces of fine southern beaver, sometimes called nutria.

Undoubtedly the very greatest value ever heard of in a genuine astrakhan fur overcoat, such as sells elsewhere for about \$80.00. Astrakhans on the market at \$65.00 to \$75.00 do not compare with this coat.

Trimmings—Constructed for warmth combined with dressy appearance, not made for rough hard usage, such as an ordinary fur overcoat. Excellent quality of quilted lining and back of coat is double lined. If you want an extra fine dress coat, presenting the appearance and style of furriers' very fancy priced coats, order this number. **Sizes**, 36 to 46 inches breast measure.

No. 41F327 Price.....\$53.25

\$11.97**ASTRAKHAN CLOTH OVERCOAT.
ONE OF OUR VERY HEAVIEST
SELLING COATS.**

Fabric—A black, curly stockinet back astrakhan cloth, which will stand considerable wear and tear and still retain its fine appearance as illustrated, and making a coat that is well adapted for a warm business or driving coat or for dress wear as well. Large rolling collar and cuffs of the same material and front, pocket flaps and cuffs trimmed with a wide binding. Coat closes with loops and olives and is lined with heavy quilted Italian in body and iron cloth sleeve lining. While we have been able to slightly reduce the price as compared with last season, we still maintain the high degree of quality which easily distinguishes our coats from those of other manufacturers, having made an unusually large purchase at an inside price of stockinet back astrakhan. **Sizes**, 36 to 46 inches breast measure.

No. 41F329

Price.....\$11.97



Be sure to state your chest measure in giving your order. Measure the same as for an ordinary coat, as explained on page 1205. Full details about terms and sizes of fur coats are found on page 1243.

See the following page for our very finest fur lined overcoats, which represent furriers' fancy priced fur garments.

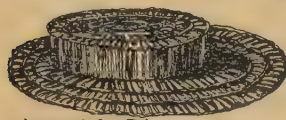
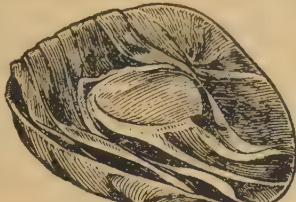
\$13.44**BLACK KERSEY ULSTER WITH
ASTRAKHAN CLOTH COLLAR
AND CUFFS.**

Cloth—A fine quality of heavy black kersey, fine appearing and good wearing fabric.

Large shawl collar and cuffs of black astrakhan cloth, giving the ulster the appearance of being trimmed with genuine Persian lamb fur which is now so popular with so many who wear fur lined overcoats. **Trimmings**—Heavy quilted mercerized Italian lining throughout body, sleeves lined with heavy iron cloth, double sewed throughout, lapped seams, giving strength and style to the coat. Closes with worsted loops and olives. Being a coat of our own construction, we know no other manufacturer makes a coat as slightly and of as good quality at less than \$18.00 to \$20.00. We save you both the retailer's and jobber's profits, and our liberal guarantee absolutely protects you. **Sizes**, 36 to 46 inches breast measure. If you want a cloth coat of this description you simply cannot afford to overlook this astonishing value.

No. 41F332 Price.....\$13.44

No. 39F4554
Ladies' Silk Velvet
Draped Dress Shape
on latest style buck-
ram frame. Highly
turned up in back
and left side. Slightly
pointed in front with
round dome crown.
Colors, black, brown,
navy or roseada.
State color wanted.
Price.....\$1.39
If by mail, postage
extra, 24 cents.

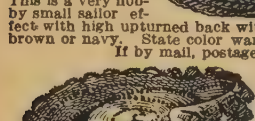
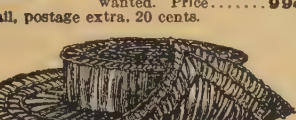


color wanted. Price.....99c
If by mail, postage extra, 20 cents.

No. 39F4562
Ladies' Dress Shape,
high turned up back
sailor effect with large
bell crown and hand
made on silk wire
frame of good quality
Jap silk, stitched and
gathered. Colors,
black, brown or navy.
State color wanted. Price.....99c
If by mail, postage extra, 20 cents.



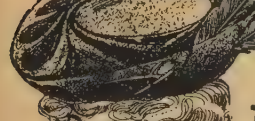
No. 39F4566
Ladies' Jaunty
French Sailor, made
of stitched and
gathered Jap silk
on a wire frame.
This is a very nob-
by small sailor ef-
fect with high upturned back with kink in it. Colors, black,
brown or navy. State color wanted. Price.....99c
If by mail, postage extra, 20 cents.



No. 39F4570 Ladies'
Dress Turban, hand made on
silk frame, good quality
silk finished brail edges with
small jet spangles. This is
a very neat and nobby tur-
ban and comes in black only.
Price.....98c
If by mail, postage extra,
20 cents.



No. 39F4576
Ladies' Dress Shape,
made of good quality
silk finished brail,
edged with silk che-
nille and trimmed
around edge of brim
with three rows of
good quality Jap silk.
A very stylish shape,
turned up in back
and on sides, with
round dome crown.
Black only.
Price.....\$1.19
If by mail, postage extra, 22 cents.



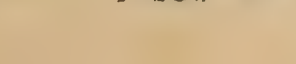
No. 39F4701
One of the Very
Latest Shape Ready
to Wear Hats, hand
made on buckram
frame, which turns
up highly in the
back. The entire
hat is made of a
drape of very good
quality red felt.
Made into folds on
both sides of crown.
On the left side,
on the outer as well
as the inner edge of
the brim, appear two
large handsome
quills. Can also be
ordered in brown,
black or navy. State
color wanted.
Price.....79c
If by mail, post-
age extra, 24c.



No. 39F4704 A Beauti-
ful Tailor Made Ready to Wear
Hat, hand made on a buckram
frame. The shape is the very
latest, turned up all around
and slightly pointed in front.
The trimming consists of a
drape of brown velvet which is
arranged into folds on top of
the hub crown. A fold of
brown felt edged with white
all around the rim, same drawn
across through the hub crown
and caught on the outer edge
of rim with novelty ornaments
completes trimming. Can also
be ordered in navy or black each
with touch of white.
Price.....85c
If by mail, postage, extra,
24 cents.



No. 39F4707 Ladies'
Ready to Wear Hat, made
of best quality mohair
felt. The rim is edged with
black velvet. The shape
turns up high in back.
Trimming consists of
stitched folds of black vel-
vetta and novelty orna-
ments. Between the folds
on left side are numerous
black quills arranged in
wing effect. A fold of
black velvetta drawn
through the outer as well
as the inner edge of back
rim complete trimming of
this charming hat. As
described in black looks
very pretty, but can also
be ordered in brown or
navy. State color wanted.
Price.....89c
If by mail, postage extra,
24 cents.



No. 39F4710 A Charming Ready
to Wear Turban Shape, made of good
quality navy blue mohair felt.
The left side is turned up
and is arranged closely to
the hub crown.
Trimming
around brim
consists of two
folds, one of
navy blue and
one of green
silk finished
velvetta. Green
rosettes of the
same material are
placed on the left side
and held fast to the rim
with a velvet ornament.
Two large quills complete
the trimming of this turban.
Very pretty as described in
navy blue with touch of
green, but can also be or-
dered in brown or black
with touch of green trim-
ming. State color wanted.
Price.....95c
(If by mail, postage extra, 24c.)

95c BUYS THIS NOBBY READY TO WEAR TURBAN.



No. 39F4713
A Very Pretty, Large Ready
to Wear Hat. The
shape is the very
latest, made in mush-
room effect and droop-
ing in back. The entire
hat is made of best quality
pearl gray mohair felt,
edged with a darker shade
of gray silk finished velvetta.
The crown is trimmed all
around with a wide fold of
gray silk finished velvetta
caught on the left side with
a novelty ornament, through
which two large white quills
protrude. On the facing in
back are large bows of pearl
gray silk finished velvetta.
This hat, as described in pearl
gray it is very pretty, but can
also be ordered in black, brown or navy.
State color wanted. Price.....97c
(Postage extra, 24c.)



99c FOR THIS PRETTY SAILOR SHAPE. THE LATEST STYLE.



No. 39F4716 Ladies'
Ready to Wear Sailor Shape
Hat. The large crown is of
white felt. The facing as well
as edge of rim is covered with
turquoise blue silk finished
velvetta. The edge of brim
is bound with silk finished
velvetta. On the left side
appear loops and bows of
the same velvetta. Two
large quills trimmed highly
over the crown and high
back bandeau complete
trimming of this swell hat.
Very pretty as described;
also comes in black, brown
or navy. State color wanted.
Price.....99c
If by mail, postage extra
24 cents.

\$1.09



No. 39F4719
Newest Sailor Shape
Ready to Wear Hat.
Hand made on a
buckram frame. The
newest sailor shape
with large crown.
The facing and upper brim
are made of folds of black
novelty braided edged with
shirred folds of taffeta
silk. The very large
crown also made of folds of
black taffeta silk, is finished
in the center with folds of
black novelty braid. Trim-
ming on the left side con-
sists of folds of black taf-
feta silk and two large
black quills. A side bandeau
trimmed with taffeta silk
completes the trimming of
this charming ready to
wear sailor hat. Very be-
coming, attractive and pret-
ty as described in black but
can also be ordered in
brown or navy. State color
wanted.
Price.....\$1.09
If by mail, postage extra,
24 cents.



No. 39F4722
Nobby Ready to
Wear Hat, made
the very latest
French sailor
shape. The en-
tire hat is made
of very best qual-
ity champagne
color mohair
felt, edged with
brown silk finish-
ed velvetta. The
dome crown is
trimmed all
around with folds
of brown and cas-
tor colored silk
finished velvetta,
made into loops
and bows on the
left side. A large
ornament, through
which two quills are
drawn across the crown, and bows of brown and castor colored
silk finished velvetta on the back facing complete trimming
of this charming hat. Very pretty as described in castor color
with touch of brown, but can also be ordered in navy blue, gray
or black or brown, with trimmings to match. State color
wanted. Price.....\$1.19
If by mail, postage extra, 24 cents.

\$1.17



No. 39F4725 An
Exceptionally Pretty Ready
to Wear Hand Made Turban.
The latest shape which
turns up all around and has
pointed front. Facing of
rim is overlaid with
brown velvet and edge of
rim of tucked brown velvet.
A drape of tucked brown
velvet is arranged on the
left side and held in with
a novelty ornament. Two
quills are shown on the side
of rim. A wide bandeau
completes trimming of this
charming turban. A very
pretty and becoming turban
as described in brown, but
can also be ordered in black
or navy. State color
wanted. Price.....\$1.17
If by mail, postage extra,
24 cents.

\$1.29 FOR THIS HANDSOME
READY TO WEAR TURBAN.



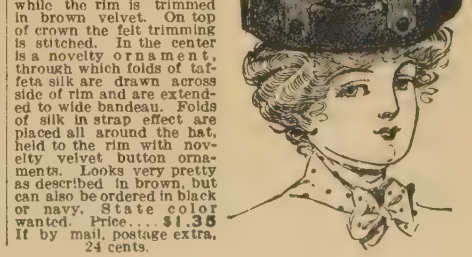
No. 39F4728 Ladies'
Ready to Wear Turban,
made with a wide rim and
pointed front. Facing as
well as rim is overlaid with
gathered, tucked and
shirred navy blue silk,
while the crown is made of
folds of novelty braided edged
with navy blue silk chenille.
A fold of navy blue silk is
placed on the left side of the
rim, through which navy
blue quills are shown. A
novelty ornament com-
pletes the trimming of this
charming turban. Can also
be ordered in black or
brown. State color wanted.
Price.....\$1.29
If by mail, postage extra,
24 cents.

ONLY \$1.25 FOR THIS HANDSOME
SAILOR SHAPE.



No. 39F4731
A Very Nobby Crea-
tion. This pretty
ready to wear hat
turns up in the
back and left side.
The shape is made
of best quality
black French felt
edged with black
silk finished velvetta. The
crown is trimmed all around
with a fold of black silk finished
velvetta which falls over left
side and is extended to the fa-
cing, which is made into loops.
Ends of same are caught with
pearl buckle. Two large quills in
facing complete the trimming of
this charming ready to wear hat.
Very pretty as described in all
black, but can also be ordered in
all white, all brown or all navy.
State color wanted.
Price.....\$1.25
(If by mail, postage extra, 24 cents.)

\$1.35



No. 39F4734 Ladies'
Ready to Wear Turban,
hand made on a buckram
frame. Very becoming
shape. The facing is over-
laid in brown taffeta silk
while the rim is trimmed
in brown velvet. On top
of crown the felt trimming
is stitched. In the center
is a novelty ornament,
through which folds of taf-
feta silk are drawn across
side of rim and are extend-
ed to wide bandeau. Folds
of silk in strap effect are
placed all around the hat,
held to the rim with no-
velty velvet button orna-
ments. Looks very pretty
as described in brown, but
can also be ordered in black
or navy. State color
wanted. Price.....\$1.35
If by mail, postage extra,
24 cents.

\$1.39



No. 39F4737 Ready to Wear Dress Turban, hand made on a buckram frame, shape turned all around, dented in the back, is slightly drooping. The facing and wide brim are made of folds of black novelty braid and black felt stitched in white, while the upper brim is made of a drape of good quality felt. On the left side is a fold of silk velvet, held to the brim with a novelty ornament. Three quills are tastefully arranged, slightly drooping to the crown. A side bandeau trimmed with loops of black silk velvet completes trimming of this hat. This hat is exceptionally pretty as described in black with a touch of white, but can also be ordered in brown or navy stitched in white. State color wanted. Price.....\$1.39 If by mail, postage extra, 25c.

\$1.45



No. 39F4752 A Very Handsome Ready to Wear Turban, hand made on wire frame. Shape is very latest, having high all around rim, dented on the left side and pointed front. Facing as well as wide rim is overlaid in navy blue brown velvet edged with navy blue silk finished velveta. Crown is overlaid with stitched navy blue silk. The trimming on left side consists of a cluster of variegated shaded pheasant feathers placed in sweeping effect, held to the brim with a jet ornament. This is a very pretty turban and looks exceptionally pretty as described in navy blue, but can also be ordered in black or brown. State color wanted. Price.....\$1.45 If by mail, postage extra, 25 cents

\$1.99



No. 39F4776 Another of Those French Sailor Shapes, very swell. The facing is made of red silk edged with very wide folds of red novelty braid and red silk chenille. The high crown is made of same red novelty braid silk chenille and is trimmed around with a fold of red silk velvet and a fold of Scotch plaid silk. The left side of the high crown is trimmed with loops and bows of red silk velvet held with a novelty ornament, through which two quills are shown in high effect. This is an exceptionally pretty hat; can also be ordered in brown, navy or black. State color wanted. Price.....\$1.99 If by mail, postage extra 25c.

No. 39F4740

A Very Modish and Becoming Ready to Wear Hat, hand made on a buckram frame. Turns up slightly in back and has pointed front. The facing of brim as well as new style crown is overlaid in novelty braid and black silk chenille. The edge of brim is trimmed with black silk. A fold of black silk surrounds the crown and is drawn across the brim held fast to the frame with a long novelty ornament. Black quills on the outer edge of the brim and loops of silk in the back held with black velvet ornament complete the trimming of this charming hat. Can also be ordered in brown or navy. State color wanted. Price.... (If by mail, postage extra, 25 cents.)\$1.46



\$1.46

\$1.48



No. 39F4743 Parisian Pattern Ready to Wear Turban. Style and shape are the very latest; has the high brim which is drooping in the back. The facing and upper brim are made of folds of novelty black braid edged with black silk chenille, while the brim is overlaid with tucked black silk velvet. The very newest crown is made of black silk velvet. On the left side appear two large black quills and a fold of black silk velvet. This is an exact copy of a very expensive Parisian pattern model, and swell dressers will certainly appreciate the style and workmanship of this hat. The hat looks very pretty as described in black, but can also be ordered in brown or navy. State color wanted. Price.....\$1.48 If by mail, postage extra, 25 cents.

No. 39F4755 A Beautiful French Sailor Ready to Wear Hat.

The facing and rim are made of very best quality brown felt edged with brown silk and overlaid with brown novelty silk chenille braid. The large crown, which is made of brown felt, is trimmed all around with a drape of brown silk. On the left side appear loops and bows of silk held to the crown with a novelty ornament, through which two large white quills protrude. The high back of rim is trimmed with a fold of brown silk, and completes trimming. As described in brown looks very pretty, but can also be ordered in black or navy. State color wanted. Price.....\$1.55 If by mail, postage extra, 25 cents.



\$1.55

\$1.58



No. 39F4758 An Exceedingly Becoming, Hand Made Turban. Shape turned up all around, with the new round crown. The facing is made of black felt edged on the brim with black silk velvet. The crown is made of a drape of black felt trimmed on the left side with a fold of black silk velvet, novelty ornament and long black quills. Side bandeau trimmed with bows of the same material completes the trimming of this hat. As described in black very pretty, but can also be ordered in brown or navy. State color wanted. Price.....\$1.58 If by mail, postage extra, 25 cents.

\$2.19



No. 39F4770 Very Pretty Tailor Made Ready to Wear Hat, hand made on a wire frame. The sailor shape is slightly turned up on the left side. The facing and upper brim are made of folds of novelty brown braid edged with brown silk velvet. The large bell crown, made of novelty braid, is surrounded with folds of brown velvet. On the left side appear two large wings trimmed with folds of velvet. A side bandeau completes the trimming of this charming hat. Looks very pretty as described in brown, but can also be ordered in black, navy or reseda green. State color wanted. Price.....\$2.19 If by mail, postage extra, 25 cents.

Only \$1.58 for This Pretty Ready to Wear Sailor Hat.

\$1.58

No. 39F4746 Very Nobby Sailor Ready to Wear Hat, hand made on new style frame. The facing and upper rim as well as large crown are overlaid with folds of novelty brown braid edged with brown silk velvet. The trimming on the left side consists of very large loops and bows of stitched brown silk. Folds of the same material are drawn all around the crown. Two large white quills on the left side and wide bandeau complete the trimming of this hat. Can also be ordered in black with white quills, or navy. State color wanted. Price.....\$1.58 If by mail, postage extra, 25 cents.



No. 39F4761 Very Handsome Ready to Wear Hat. Made in French sailor shape. The entire hat is made of the very best quality stitched navy blue felt. Edge of rim is made of silk finished velveta. The crown is prettily trimmed with a fold of navy blue silk finished velveta and a fold of gilt braid. On the left appear two navy blue quills held to the crown with a pearl buckle. Back of high rim trimmed with folds of navy blue silk finished velveta and gilt braid, which complete the trimming of this charming ready to wear hat. As described in navy blue with gilt is very pretty, but can also be ordered in brown, black or gray, with touch of gilt. State color wanted. Price.....\$1.69 If by mail, postage extra, 25 cents.

\$1.69



No. 39F4779 This Very Pretty Hat is hand made on buckram frame. Very latest French sailor style with high crown. Facing is overlaid with black satin, while trimming as well as edge of rim is made of folds of black novelty braid. The high crown made of black satin is trimmed all around with a fold of black silk velvet. Directly in front are large folds of combination white and black silk, the same held to the crown with a novelty ornament. A large black wing placed on the left side completes the trimming of this charming hat. Very pretty as described in black and white, but can also be ordered in brown and navy and white. State color wanted.

\$2.25



Price.....\$2.25 If by mail, postage extra, 25c.

\$2.39 Buys This Stylish Ready to Wear Hat.

No. 39F4782 An Exceptionally Large and Pretty Hat, hand made on buckram frame. Facing as well as upper rim is overlaid with folds of black novelty braid edged with black silk. The very high crown, which is made of black novelty braid is trimmed with folds of black silk. A large rosette and loops of same material appear in front of the hat, the same held to the crown with two novelty ornaments. A very large wing on the left side completes the trimming. This is a very stylish and durable hat; can also be ordered in brown or navy. State color wanted. Price.....\$2.39 If by mail, postage extra 25 cents.

\$2.39



Price.....\$2.39 If by mail, postage extra 25 cents.

\$1.65



An Exceedingly Becoming Turban, only \$1.65.

No. 39F4749 An Exceptionally Becoming Turban, hand made on wire frame. Shape turns up all around and has a pointed front. Facing is made of folds of novelty black braid, while the wide rim made in serpentine effect consists of novelty black braid edged with jet spangles. Between the upper rim and crown appears a fold of black silk chiffon. On the left side is an imported black coque fancy feather. The entire crown is of black novelty braid and black jet spangles. A thoroughly stylish and becoming turban and must be seen to be appreciated. Comes only as described in black. Price.....\$1.65 If by mail, postage extra, 25 cents.



\$1.89

No. 39F4764 An Exceptionally Pretty Ready to Wear Turban. Hand made on wire frame. Shape turns up on both sides, slightly drooping in back and has pointed front. Facing as well as top trimming is overlaid with black novelty braid, while the edge of wide rim is trimmed with black silk edged with black silk ruching. On the left side is a large black quill, same held to the outer edge of rim with novelty ornament. This is certainly a pretty and becoming turban. Can also be ordered in brown or navy. State color wanted. Price.....\$1.89 If by mail, postage extra, 25 cents.

A Large Dress Hat, Universally Becoming, Trimmed with Loops of Silk and Flowers, \$2.49.



\$2.49

No. 39F7028 This large dress hat of the very latest style, is universally becoming. Late style shape turned up in the back. The facing and upper brim, as well as the large bell crown, is made of brown taffeta silk, edged on the brim with a fold of shirred brown silk velvet. Directly in the front of the large bell crown is a very pretty novelty ornament. Sides of crown are trimmed with loops and ends of brown taffeta silk. Six large brown silk and velvet flowers appear in the back over the crown arranged in long wreath effect. The high back is trimmed with large loops of brown taffeta silk. A back bandeau completes the trimming of this beautiful hat. This is a very pretty hat, but can also be ordered in navy blue, red, reseda green or all black. Be sure to state color wanted. Price.....\$2.49

One of Those Nobby New Turban Shapes, Looks Swell and Dressy, \$2.55.



\$2.55

No. 39F7030 Very nobby and stylish is this small turban. The shape is without a doubt the very latest; has rolling sides and slightly pointed front. Facing, as well as rolling sides, are overlaid with folds of black jet spangles and black silk chenille braid and tucked black taffeta silk. The upper brim is made of a drape of black taffeta silk from which folds of tucked silk are drawn over the side of the brim and held with a beautiful jet ornament. The hub crown is made of folds of black jet spangles and black silk chenille braid. A black wing on the left side completes the trimming of this charming turban. This turban can be ordered as described in black only. Price.....\$2.55

Elegant Turban, New Rolling Shape, Trimmed in Taffeta Silk and Hackle Breast, \$2.59.



\$2.59

No. 39F7032 An effective large turban hand made. Shape rolling in the front and sides and high back slightly drooping. The facing and upper brim is trimmed in stitched, gathered and shirred navy blue silk velvet. The crown is made of folds of navy blue novelty braid, edged with navy blue silk chenille. A fold of navy blue taffeta silk drawn from the crown to the outer edge of the brim is held to the velvet with gilt buttons. Another fold of the same silk is drawn to the high back brim and trimmed with the same material. Large navy blue hackle breast appears on the left side and side bandeau completes the trimming of this hat. This hat as described in navy blue looks very pretty, but can also be ordered in brown, black or green. Be sure to state color wanted. Price.....\$2.59

New Design in the French Sailor Effect, Very Effectively Trimmed, \$2.69.



\$2.69

No. 39F7034 A new design in the French sailor effect. Strictly hand made. The facing and upper brim are made of folds of brown and castor braid, while the crown, made of brown and castor braid, is surrounded with a cuff of plaited brown taffeta silk and brown silk velvet. Stylish trimming in the front consists of a pearl buckle and loops and folds of brown silk velvet, same folds drawn across the edge of the brim. On the left side are two large wings arranged in high effect. The back bandeau, trimmed with numerous loops of brown taffeta silk, completes the trimming of this charming sailor hat. This hat looks very good in brown and castor as described, but can also be ordered in all brown, navy or black, if so desired. Be sure to state color wanted. Price.....\$2.69

This Attractively Trimmed Hat is Especially Becoming to Young Ladies, \$2.78.



\$2.78

No. 39F7036 A very attractively trimmed hat, shape especially becoming to young ladies. The shape is the very latest large flat, made of the very best quality black French felt, trimmed in the front with three black ostrich feathers which are gracefully drooping toward the brim. On the right side of crown are large loops and bows made of black taffeta silk. Folds of the same material surround the crown. An all round bandeau, trimmed on the left side with large loops and bows of black taffeta silk, completes the trimming of this beautiful hat. This hat looks good as described in black, but can also be ordered in a very pretty shade of red with white feathers, brown with white feathers, or navy with white feathers. Be sure to state color wanted. Price.....\$2.78

Large French Felt, Modishly Trimmed with Ostrich Tips, \$2.85.



\$2.85

No. 39F7038 An exceptionally pretty and attractive hat made of the very best quality French felt. The gray flat shape is artistically bent on the left side. A fold of gray silk is arranged on the upper brim as well as on the facing while the newest crown is trimmed with a fold of gray velvet. On the left side, under the facing, appears a rosette made of gray silk and three light blue ostrich tips. A round bandeau, trimmed with gray silk, completes the trimming of this charming hat. As described in gray with light blue, looks very pretty, but can also be ordered in brown with brown feathers, navy with navy feathers, brown with light blue feathers or navy with light blue feathers. Be sure to state color wanted. Price.....\$2.85

This Charming Turban is Stylish and Becoming, \$2.89.



\$2.89

No. 39F7040 A very charming and large turban, that is very stylish and becoming. Hand made on a buckram frame. Shape, has wide brim and is drooping in the back. The facing is made of black taffeta silk while the wide brim is overlaid with black novelty braid edged with black jet spangles and black silk chenille. The upper part consists of a drape of black silk velvet trimmed in the front of the crown with a fold of black taffeta silk. Same silk is drawn across the side of the brim and extended to the side bandeau and made into loops. Black ostrich plume appears on the left side held to the crown with a black jet ornament. The drape of velvet edged with plaited silk completes the trimming of this hat. This hat looks exceptionally pretty as described in all black but can also be ordered in navy with black feather. Be sure to state color wanted. Price.....\$2.89

An Attractive and Dressy Hat Suitable for All Occasions, \$2.95.



\$2.95

No. 39F7042 Very stylish new shaped hat, suitable for all occasions, hand made on a buckram frame. The shape is the very latest French sailor with a high turned up dented back. The facing and upper brim made of novelty brown braid, and brown silk chenille, is edged with a wide fold of brown silk velvet. The crown made of brown braid and silk chenille is trimmed all around with folds of brown silk velvet. On the left side appears a large brown wing entwined with brown silk, held to the crown with a novelty ornament. Folds of brown silk are drawn across the brim and extend to the facing. The back bandeau trimmed with brown silk and velvet flowers and loops of brown taffeta silk, completes the trimming of this hat. This is a very pretty hat and looks exceptionally good in brown as described, but can also be ordered in black, navy or green. Be sure to state color wanted. Price.....\$2.95

Style and Effectiveness in This Pretty Hat Trimmed in Silk Velvet with Jet Spangles, Ornaments and Ostrich Tips, \$3.19.



\$3.19

No. 39F7044 Attractive dress hat, hand made on a buckram frame. Shape slightly raised on the left side and drooping in the back. The facing is made of gathered and shirred black taffeta silk edged on the brim with black jet spangles. The upper trimming is made of a drape of black silk velvet. The crown made of black silk velvet edged with black jet spangles and trimmed in the front with a fold of black silk, same silk falling over the side of the brim and made into loops and bows which are held fast to the brim with a black jet ornament. Three black ostrich feathers are arranged on the left side. A side bandeau which is trimmed with loops of black silk velvet completes the trimming of this hat. Can be ordered in black only, as described. Price.....\$3.19

An Attractive Dress Hat Developed in Navy Blue, \$3.25.



No. 39F7046 A very pretty dress hat developed in navy blue. The shape is the very latest. This is hand made on a buckram frame. The facing and upper brim as well as the new style bell crown are overlaid with folds of navy blue novelty braid edged with navy blue silk chenille. The brim as well as the crown is edged and trimmed with tucked navy blue taffeta silk. A fold of silk is drawn across the left side and extended to the facing and made into loops and bows. A large navy blue hackle breast is placed in sweeping effect on the left side of the brim and is slightly drooping in the back. Alice blue silk velvet flowers are placed on the left side over the bows. A side bandeau completes the trimming. As described in navy blue with a touch of alice blue very pretty, but can also be ordered in all black or all brown. Be sure to state color wanted. Price **\$3.25**

A Stylish and Becoming Hat, One of the Late Sailor Effects, \$3.50.



No. 39F7052 This is a very stylish and becoming hat. Shape is the very latest roll sailor, highly turned up in the back. Hand made on a buckram frame. The facing and upper brim as well as the very large, new crown are made of a drape of red silk velvet, trimmed in the back with large red wings. A fold of red velvet is drawn across the brim and extends to the facing. A large cluster of red taffeta silk appears in the back of the high brim, giving same the desired high back full effect. Black bandeau completes the trimming of this charming hat. This is an exceedingly becoming hat as described in all red, but can also be ordered in brown, navy, green, gray or black. Be sure to state color wanted. Price **\$3.50**

A Dressy Effect, One of Those New Shapes Turned Up High in Back, \$3.65.



No. 39F7058 Is a very becoming dress shape of the very latest style and design. Shape turned up high in back. The facing is made of gathered and stitched black taffeta silk, while the upper brim, overlaid with black silk velvet, is edged with very good quality silk chenille braid. The newest round hub crown, made of good quality black chenille braid, is surrounded with a fold of black taffeta silk and two large black wings, held to the crown with a novelty ornament. Very large bows of black taffeta silk on the facing of the high back brim, complete the trimming of this hat. This is an exceptionally stylish hat for very swell dressers, and we recommend same as described in black, but can also be had in brown or navy. Be sure to state color wanted. Price, **\$3.65**

Charming Model Hat, Facing and Brim Overlaid with Novelty Braid, \$3.69.

No. 39F7060 Is a very striking hat, hand made on the very latest shape, which turns up high on the left side. Facing and upper brim are overlaid with folds of novelty brown braid, edged with brown silk chenille and folds of brown silk velvet. The new crown, which is made of brown silk velvet, is trimmed with folds of brown satin ribbon; same folds are drawn across the edge of the brim, and are extended to the bandeau and made into loops. On the left side is a white ostrich feather, which is gracefully drooping toward the crown. A large cluster of brown silk and velvet flowers are arranged on the left side on the facing, which completes the trimming of this beautiful hat. This is an exceptionally becoming hat, and should be seen to be appreciated. The colors as described in brown with a white feather looks exceptionally good, but can also be ordered in all black or navy with white feather if so desired. Be sure to state color wanted. Price **\$3.69**

One of This Season's Swell Shapes, \$3.37.



No. 39F7048 An exceedingly swell hat of the very latest style. The hand made shape is turned up all around. The facing as well as the upper brim is made of a drape of reseda green silk velvet, edged with tucked and shirred reseda green silk. The crown is made of folds of novelty green braid, bows and loops of silk are handsomely arranged on the left side, same is extended to the side bandeau. Natural color peacock feathers handsomely arranged on the left side complete the trimming of this hat. This hat looks very pretty as described in reseda green, but can also be ordered in black, brown or navy. Be sure to state color wanted. Price, **\$3.37**

New and Pretty Small Shape Dress Hat with Large Ostrich Plume, \$3.55.



No. 39F7054 Very pretty small dress hat of the very latest style and design. Strictly hand made on a buckram frame. The shape is highly turned up in the back and both sides. The facing and upper brim are made of folds of reseda green braid and reseda green silk velvet, while the hub crown made of braid is trimmed all around with a fold of velvet, which is caught in the front with a novelty ornament. The same velvet is drawn over the back of the brim and is extended to the bandeau and made into loops and bows. A large white ostrich plume is handsomely arranged on the left side, drooping toward the crown. A bunch of large silk and velvet light blue flowers on the left side completes the trimming of this neat and stylish little hat. As described in green with a white feather very pretty, but can also be ordered in brown with white feather or all black if so desired. Be sure to state color wanted. Price **\$3.55**

A Richly Trimmed and Attractive Hat for Young Ladies, \$3.45.



No. 39F7050 A rich and attractive young ladies' hat made of the very best quality brown felt. Shape artistically bent in the back and sides, giving same the high back effect. The trimming in the front around the crown consists of a fold of brown silk velvet and light blue taffeta ribbon made in folds and loops. Same ribbon is drawn through the shape and extends to the back, which is trimmed with large brown wings. On the facing appears a fold of very best quality brown novelty braid. Loops and bows made of brown silk velvet, placed in an artistic manner over the high back, and a back bandeau complete the trimming of this hat. As described in brown with a touch of light blue very pretty, but can also be ordered in all brown or all navy or all gray if so desired. Be sure to state color wanted. Price **\$3.45**

This Stylish Hat, One of Our Most Popular Styles, \$3.59.



No. 39F7056 One of the most stylish little hats of this season. Nobby and swell dressers will appreciate this hat. This shape is the very latest, turned up on the side and back and has the so much desired long front. The facing is made of folds of black silk chenille and jet spangled braid edged on the brim with a wide fold of black silk velvet. The upper brim is made of a drape of black taffeta silk, while the crown is made of folds of jet spangled black chenille braid. The left side is trimmed with black taffeta silk ribbon and large black silk and satin flowers. A long black hackle breast placed on the brim and a side bandeau trimmed with the trimming of this charming hat. This hat can be ordered as described in black only. Price **\$3.59**

An Exclusive Design with Large Bell Crown, Trimmed in Silk Ribbon with Ostrich, \$3.75.



No. 39F7062 A very exclusive design of the very latest shape, highly turned up in the back. The facing and upper brim are made of novelty navy blue navy edged with navy blue silk chenille, while the large bell crown made of silk velvet is trimmed with a fold of light blue silk ribbon; same tends to the bandeau. In the back of the crown are four navy blue ostrich tips and wire loops of navy blue silk and light blue ribbon; the same two-tone folds extending to the back bandeau and made into bows. A novelty ornament in the front completes the trimming of this hat. This hat looks very pretty as described in navy and light blue, but can also be ordered in all black, all navy or all brown if so desired. Be sure to state color wanted. Price **\$3.75**

Stunning French Sailor Shape Trimmed in the Latest Style, \$4.85.



\$4.85

same material. Three black ostrich French curl plumes on the left side arranged in graceful drooping effect completes the trimming of this very stylish creation. This is an exceptionally pretty hat and it looks very good as described in all black, but can also be ordered in navy blue with black feathers, if desired. Be sure to state color desired. Price.....\$4.85

A Beautiful Creation by Madame Sybil, \$3.89.

No. 39F7066 New and novel is this creation, made on the very latest Sybil shape which turns up all around. The shape is made of the very best quality navy blue French felt, edged on the brim with navy blue silk velvet and navy blue ribbon binding. The newest dome crown which is exceptionally stylish this season is trimmed all around with folds of navy blue silk velvet, same held on the left side with a novelty ornament. A fold of velvet is drawn across the brim and is extended to the back bandeau which is very generously trimmed with loops and bows of navy blue satin ribbon. A white ostrich plume arranged on the left side which is gracefully drooping over the back of the brim completes the trimming of this very charming hat. This hat looks exceptionally good as described in navy blue with a white feather, but can also be ordered in brown with a white feather, or black with a black feather, if so desired. Be sure to state color wanted. Price.....\$3.89

A Beautifully Trimmed Model, Real Style, \$3.92.



\$3.92

No. 39F7068 A truly charming hat, beautifully trimmed as shown in the illustration. The hat is hand made on very latest style buckram shape, turned up on the left side. The facing is made of black taffeta silk, while the upper brim is made of a drape of black silk velvet. The bell crown is made of taffeta silk and edged all around with folds of black velvet. Jet spangled braid and rosettes of black taffeta silk. Between the rosettes appear six black ostrich feathers. A bandeau on the left side trimmed with loops of black and light blue silk completes the trimming of this hat. As described in black, with a touch of light blue, very pretty, but can be ordered in all black, if so desired. Be sure to state color wanted. Price.....\$3.92

Character and Style in This Beautiful Model, \$3.99.



\$3.99

bandeau trimmed with loops and bows of alic blue velvet ribbon completes the trimming of this very stylish hat. As described in alic blue, very pretty, but can also be ordered in brown, black or navy if so desired. Be sure to state color wanted. Price.....\$3.99

A Dainty Model, by Madam Proehl, \$4.05.

No. 39F7072 One of the daintiest hats of this season. Hand made on a buckram shape, the very latest, which turns up in the back. The facing, as well as the edge of brim, are overlaid with black silk velvet, while the upper brim is covered with best quality black felt. The newest bell crown, made of black silk velvet, is edged with black felt and trimmed all around with a fold of best quality black taffeta silk. Same silk is drawn over the back of the brim and made into loops and bows. On the left side appears a black ostrich feather, the back bandeau is trimmed with silk and velvet lavender flowers. This is a very stunning and attractive hat and looks exceptionally good, as described, in black with a touch of lavender, but can also be ordered in all black, brown with white feather, or navy with white feather. Be sure to state color wanted. Price.....\$4.05

This Beautiful Hat Must be Seen to be Truly Appreciated, \$4.19.



\$4.19

No. 39F7074 Is one of the hats that must be seen to be appreciated. It is the very latest of the season. The shape is turned up in the back and side. This is hand made on a buckram frame. The facing is made of gathered and shirred black silk chiffon, while the upper brim is made of black silk velvet. The trimming in the front of the crown consists of large loops and bows of wired black taffeta silk held to the crown with a jet ornament. On both sides of the brim appear two black ostrich feathers drooping in graceful effect. Bandeau on the left side trimmed with loops of black taffeta silk completes the trimming of this hat. This hat is very light and nobby, and we recommend our customers to order same in black, but can also be ordered in navy with black feathers, or brown with white feathers. Be sure to state color wanted. Price.....\$4.19

A Strikingly Stylish Affair, a Late Model, \$4.25.



\$4.25

No. 39F7075 Is a strikingly stylish little hat, hand made on a wire frame. The shape is the very latest, highly turned up in the back and all around the brim. The facing and upper brim as well as the crown, are overlaid with folds of novelty braid edged on the brim with tucked folds of black silk velvet. Around the crown is a fold of black satin ribbon, same ribbon extending to the left side and made into very large loops and bows held to the brim with a black novelty ornament. Two large black ostrich tips are placed on the side of the brim, one drooping gracefully toward the crown while the other is arranged on the outer brim. Side bandeau completes the trimming of this hat. As described in black, very pretty, but can also be ordered in navy with black feathers if so desired. Be sure to state color wanted. Price.....\$4.25

A Very Charming Hat, Effectively Trimmed, \$4.48.



\$4.48

No. 39F7076 A very charming hat is shown in this illustration. Strictly hand made on a wire frame. The shape is turned up highly in the back. The facing and upper brim are overlaid with cream all over lace edged with wide folds of green silk velvet. The large bell crown made of lace, is trimmed on the side with green braid. In the front of the crown are six silk and velvet flowers. A bow of reseda green silk is arranged on the left side of the crown with a fold falling over the back of the brim and made into loops and bows which are placed on the back bandeau. Two large white ostrich plumes complete the trimming of this beautiful dress hat. In the colors described, green with cream and white feathers, very pretty, but can be ordered in black and cream or brown and cream if so desired. Be sure to state color wanted. Price.....\$4.48

Another of Those Stylish Sailor Affairs, \$4.55.



\$4.55

No. 39F7078 A dainty new style hat, very neat and stylish, hand made on a buckram frame. The shape is the very latest one, the rolling sailor turns up all around the brim. The facing and upper brim is made of folds of black braid edged with black silk chenille, while the outer brim is made of a wide fold of black silk velvet. The new large crown made of novelty braids surrounded with black silk velvet. On the left side is a black ostrich French curl plume, falling over the brim in drooping effect. The high back brim is trimmed with bows of black silk. A black and novelty ornament in the front from which is shown, completes the trimming of this hat. In black, very pretty, but can also be ordered in navy with white feathers, or white feather or navy with white feathers, if so desired. Be sure to state color wanted. Price.....\$4.55

A Distinctive and Exclusive Model, \$4.63.



\$4.63

No. 39F7079
An exclusive novelty in the line of a dress hat, hand made on a buckram frame, with a high turned up back and turned up on the left side. The facing is made of stitched in diamond pattern black taffeta silk, edged all around the brim with shirred black silk velvet. The medium high crown, made of silk, is overlaid with folds of black silk velvet. Directly in the front is a black jet buckle from which a long, best quality, French curl ostrich feather is overlaid in the front and gracefully falling over the side of the brim. A black bandeau trimmed with loops of black silk velvet completes the trimming of this hat. This hat looks very pretty as described in all black, but can also be ordered in brown with white feather or navy with black feather. Be sure to state color wanted. Price, \$4.63

Elaborate, Rich and Becoming Dress Hat, \$4.59.



\$4.59

No. 39F7081
A very elaborate dress hat made on a buckram frame with hub crown. Shape turned up in the back with a tilted dent on the left side. The facing and upper brim are made of black silk velvet edged with folds of spangled and silk chenille black braid. The hub crown is covered with the same material. On the right side of crown is a black jet ornament, from which a fold of black taffeta silk is drawn across the brim and extended to the back bandeau and made into loops and bows. A black French curl plume is placed in the back of the hat, same falling over the brim and extending to the crown. This hat is very stylish and can be ordered in all black only as described. Price, \$4.59

A Pretty Model Designed by Mme. Neville, \$4.69.



\$4.69

No. 39F7082
A very pretty dress hat, hand made on a buckram frame. Highly turned up on the left side. The facing and upper brim are overlaid with folds of novelty alicia blue brail edged with alicia blue silk velvet. The new high crown, made of silk velvet, is trimmed in the front with a large novelty ornament and folds of silk velvet, which extend over the left side of the brim. A large white ostrich plume is beautifully arranged on the left side. A side bandeau, trimmed with loops and bows of alicia blue silk velvet and alicia blue silk and velvet flowers, completes the trimming of this charming hat. This is exceptionally becoming as described in alicia blue with a white plume, or in red with white plume, or in navy, navy with black plume or all black, to state color wanted. Price, \$4.69

Beautiful Dress Hat with Style and Character, \$4.75.



\$4.75

No. 39F7083
This beautiful dress hat hand made on a buckram frame is turned up on the left side. The facing is made of gathered and shirred brown silk, while the upper brim is made of brown silk velvet. The large bell crown, made of brown silk velvet, is overlaid with folds of brown novelty braid, edged with brown silk chenille. The trimming in the back consists of large loops and bows of brown satin ribbon, same drawn over the back of the brim and extended to the side bandeau, which is trimmed with a large cluster of brown silk and velvet flowers. A long French curl white ostrich plume arranged on the left side, gracefully drooping over the side of the brim, completes the trimming of this hat. Can also be ordered in all black or navy with black feather or navy with white feather. Be sure to state color wanted. Price, \$4.75

One of the Most Becoming Shapes of the Season, \$4.89.



\$4.89

No. 39F7085
Strictly hand made on a buckram frame. Shape turned up highly on the left side and the back. The facing as well as the upper brim is with black taffeta silk, edged with gathered and shirred black silk velvet. The large bell crown, made of black taffeta silk, is surrounded with a cuff of plaited silk. A fold of heavy black lace is overlaid over the brim and extends to the side bandeau, which is trimmed with loops and bows of black silk velvet ribbon. Directly in the front is a black jet ornament from which a handsome ostrich French curl plume appears on the left side, same falling over the brim in very graceful effect. Can also be ordered in brown with a white feather, if so desired. Be sure to state color wanted. Price, \$4.89

One of This Season's Most Stylish Creations, \$4.99.



\$4.99

No. 39F7086
The shape is the very latest, turned up in the back and slightly dented on both sides. The facing and upper brim are made of gathered and stitched black silk velvet, same edged with silk and overlaid with black jet spangles. The crown is overlaid with silk and trimmed with black jet spangles and bows and folds of black taffeta ribbon. Two black French curl ostrich plumes are handsomely arranged on both sides of the crown, held on the left side to the crown with a jet ornament. The large back bandeau is trimmed with folds, loops and bows of very best quality black taffeta silk ribbon, same covering the brim and extending to the crown. In black only as described. Price, \$4.99

Stylish and Charming Model, Extraordinary Value, \$5.25.



\$5.25

No. 39F7087
Is a very stylish and charming hat, hand made on a buckram frame. The very latest shape is highly turned on the left side and slightly drooping in the back. The facing and upper brim as well as the crown is made of best quality black silk velvet, edged on the brim with tucked black taffeta silk. On the left side appear three large French curl ostrich feathers gracefully drooping toward the crown. On the right side of the crown is a novelty ornament with a fold of black silk ribbon drawn across the back of the crown, and falling over the side of the brim, is extended to the bandeau, which is profusely trimmed with large loops of the very best quality black taffeta silk ribbon. The material and workmanship make this a very desirable hat and we recommend same in black as described, but can also be ordered in brown with white feathers or navy with black feathers, if so desired. Be sure to state color wanted. Price, \$5.25

One of the New, Odd Shapes for This Season, Dressy and Pretty, \$5.48.



\$5.48

No. 39F7088
A milliner's masterpiece. The shape is very odd and most becoming. It has a high back, dented on the left and right sides. The facing and upper brim are made of imported black silk chenille and black jet spangled braid, edged with black silk velvet. The crown, made of black silk velvet, is trimmed in the front with a fold of wide best quality black taffeta silk ribbon. The same fold is drawn across over the left side of the brim and is extended to the bandeau and made into large loops and bows. Three black ostrich plumes handsomely arranged on the left side, a black jet ornament in the front and a large side bandeau complete the trimming of this beautiful hat. This hat can be ordered in black only, as described. Price, \$5.48

A Very Becoming Shape, Designed by Mme. Milet, \$5.75.



\$5.75

No. 39F7089
A very stylish dress hat, made on the very latest shape, one that is exceedingly becoming. The shape is highly turned up in the back and slightly raised all around the brim. The facing is made of folds of jet spangles and black chenille braid, while the upper brim made of taffeta silk is edged with black silk velvet. The crown covered with folds of black jet spangles and chenille braid is edged with black silk, same silk extending in folds and falling over the brim and made into very large loops and bows. Two black French curl ostrich plumes are artistically placed in the back over the crown. A black bandeau completes the trimming of this hat. This hat is exceedingly pretty and becoming in all black, as described. Price, \$5.75

A Stunning Model, Very Effective, \$6.48.



No. 39F7090

A stunning model, this pretty dress hat. Strictly hand made on a buckram shape, highly raised on the left side and drooping in the back. The facing is made of gathered and shirred white taffeta silk, while the upper brim, made of black silk velvet, is edged with white imported lace. The silk velvet bell crown is trimmed with folds of black taffeta silk ribbon and a black jet ornament. A large French curl white

plume is arranged on the left side, same falling gracefully over the brim. An all around bandeau, trimmed with white silk flowers, completes the trimming of this hat. This hat looks very stunning in black and white, as described, but can also be ordered in all black, all brown, or all white. Be sure to state color wanted. Price.....\$6.48

Price.....\$6.48

plume is arranged on the left side, same falling gracefully over the brim. An all around bandeau, trimmed with white silk flowers, completes the trimming of this hat. This hat looks very stunning in black and white, as described, but can also be ordered in all black, all brown, or all white. Be sure to state color wanted. Price.....\$6.48

An Exceptionally Swell Dress Hat, \$7.50.



No. 39F7091

Is a large, handsome dress hat adapted for swell occasions. The shape is very novel and turns up high on the left side with a point caught to the crown and drooping in the back. The facing is made of combination black silk chenille braid and old rose gathered silk velvet, while the upper brim and edge are made of gathered and tucked black taffeta silk. The high crown made of folds of chenille braid, is surrounded with loops of the very best quality black taffeta silk ribbon and trimmed on the left side with three black French curl ostrich tips, drooping in graceful effect over the crown. A side bandeau, trimmed very generously with loops and bows of black taffeta silk, completes the trimming of this very charming hat. As described in black, with a touch of old rose, very pretty, but can also be ordered in all black, if desired. Be sure to state color wanted. Price.....\$7.50

\$7.50

A Pretty Bonnet, Tastily Trimmed, \$1.99.



No. 39F7093

This is an exceptionally pretty bonnet, hand made on the very latest shape. The edge of brim is trimmed with gathered black silk velvet and black jet spangles. On the right side are numerous loops and bows made of black taffeta silk. On the left appear two black ostrich tips drooping in graceful effect. Between the tips are loops of black taffeta ribbon. The upper brim is made of a drape of black silk velvet. A bow of taffeta ribbon is arranged on the top of the crown, from which two long streamers of the same material appear. This is an exceptionally pretty bonnet and must be seen to be appreciated. Can be ordered as described, in all black only. Price.....\$1.99

\$1.99

the crown, from which two long streamers of the same material appear. This is an exceptionally pretty bonnet and must be seen to be appreciated. Can be ordered as described, in all black only. Price.....\$1.99

Price.....\$1.99

Tastily Trimmed Bonnet, Fine Workmanship, \$2.75.



No. 39F7094

A beautiful bonnet, trimmed very elaborately. Strictly hand made on a wire frame. It has the very latest shape and is very becoming. The wide brim is trimmed with black silk velvet and numerous rosettes of black silk chenille and jet spangled braid. On the left side appear loops of black silk velvet ribbon, and a beautiful silky aigrette. The crown is made of folds of black silk taffeta and black spangled novelty braid. Two long streamers, made of black silk velvet ribbon, complete the trimming of this charming bonnet. Can be ordered as described, in all black only. Price.....\$2.75

\$2.75

as described, in all black only. Price.....\$2.75

Pretty Child's Hat, Suitable for a Miss of About 10 Years, \$1.29.



No. 39F7095 Is a charming little hat made of very best quality French felt with the very latest shaped crown, trimmed very daintily all around the crown with a fold of red taffeta silk, same silk appearing over the brim as well as on the facing. On the left side are numerous loops and bows of stitched red taffeta silk and red silk velvet. A large red quill is shown on the left side. The side bandeau, which is trimmed with loops of red silk velvet and ornament, completes the trimming of this beautiful child's hat. The entire hat as developed in red looks very good, but can also be ordered in navy or brown, if so desired. Be sure to state color wanted. Price.....\$1.29

\$1.29

Napoleon Shape, an Effective Misses' Hat, \$1.69.



No. 39F7098 Is a very rich and attractive misses' hat developed in Napoleon style, made of the very best quality brown French felt. The three-cornered shape is highly turned up; held in place with a fold of brown silk. On the left side appear numerous loops and bows of the same material. Another large cluster of silk appears in the back of the high brim. The new crown is surrounded with folds of brown silk velvet. A very large side bandeau completes the trimming of this charming misses' hat. As described in brown, very pretty, but can also be ordered in navy trimmed with light blue or all navy, all red or all gray. Be sure to state color wanted. Price.....\$1.69

\$1.69

the same material. Another large cluster of silk appears in the back of the high brim. The new crown is surrounded with folds of brown silk velvet. A very large side bandeau completes the trimming of this charming misses' hat. As described in brown, very pretty, but can also be ordered in navy trimmed with light blue or all navy, all red or all gray. Be sure to state color wanted. Price.....\$1.69

Price.....\$1.69

Child's Dress Hat for Child Up to 14 Years of Age, \$1.99.



No. 39F7099

Is an exceptionally good and stylish child's dress hat, made of a large navy blue felt shape with the very latest crown. The shape is turned on the left side caught to the crown. The trimming consists of a fold of navy blue silk velvet ribbon; same fold is drawn across the crown and extends over the brim to the bandeau. Two navy blue quills are placed on the left side of the

\$1.99

brim. The crown, which is trimmed around with navy blue silk velvet ribbon, is made on the right side in a large bow with long streamers falling over the side. This is a copy of a very expensive imported model and it is certainly very stylish and becoming. It looks very pretty in navy blue as described, but can also be ordered in brown, red or gray, if so desired. Be sure to state color wanted. Price.....\$1.99

Dainty and Becoming Hat for Misses, \$1.49.



No. 39F7096 Dainty and pretty is this misses' hat. The shape is very large, and is made of very best quality black French felt with the very newest shape round crown. The trimming over the brim consists of a fold of light blue silk on the latest large crown with large wired loops on the right side. The shape, which turns up on the left and is caught at the crown, is trimmed on the outer brim with wired loops of light blue silk and two long quills arranged in flat effect. An all around bandeau completes the trimming of this chic hat. This hat looks very pretty as described in black and light blue, but can also be ordered in brown or navy. Be sure to state color wanted. Price.....\$1.49

\$1.49

Be sure to state color wanted. Price.....\$1.49

A Misses' Hat of the Latest Shape, \$1.59.



No. 39F7097 A misses' hat made on the very latest shape with the newest crown. The shape is made of the very best quality red French felt. The new crown is trimmed with red velvet. In the front is a small ornament from which a fold of red satin ribbon is drawn across the brim and made into loops. Same fold is extended to the back of the brim and caught with an ornament. Another fold of red velvet is drawn across the facing. Two large red quills are placed in high effect on the left side. This is a hat that will please you on account of its daintiness and becomingness and it looks exceptionally good as described in red, but can also be ordered in brown or navy. Be sure to state color wanted. Price.....\$1.59

\$1.59

Two large red quills are placed in high effect on the left side. This is a hat that will please you on account of its daintiness and becomingness and it looks exceptionally good as described in red, but can also be ordered in brown or navy. Be sure to state color wanted. Price.....\$1.59

Price.....\$1.59

MUSLIN UNDERWEAR DEPARTMENT

OUR MUSLIN GOODS are made under our own supervision, under the most approved sanitary conditions, and with the result of the best class of workmanship. Each garment is carefully

FOR THE CONVENIENCE OF CUSTOMERS

up a complete muslin underwear outfit, very carefully selected, consisting of all the necessary and best style of garments which we offer in complete sets of fourteen pieces. These outfits are already put up in sets and we cannot make any changes. If you buy one of these outfits, you will be getting remarkable value, for the price is less than you would pay for the individual pieces of the same quality bought separately. We are making very low and close prices on the complete outfits. Our profit is only a very slight margin on the cost of the complete outfit (not on the separate pieces) and is a smaller per-

MUSLIN UNDERWEAR OUTFITS.

examined as to stitching, 15 to 18 stitches to an inch in our garments. Widths, lengths, sizes, buttons and buttonholes, all undergo a careful inspection before being accepted, thus insuring our customers well made and stylish muslin wear.

centage of profit, than we could accept if we were pricing each individual garment. We save the handling expense and we give you the benefit of this in the low price. To sell the same number of muslin garments separately would mean a greater handling expense, because each item would have to be picked from stock, handled and packed. In this outfit, everything is complete and we handle the complete outfit, thus one handling as against fourteen (14) garments).

We strongly advise you to order one of these outfits. You will get a complete muslin underwear wardrobe at a price unheard of before. Don't fail to include one of these outfits for your supply of muslin underwear, and such additional pieces as you require can be selected from the following pages.

\$4.95 FOR MUSLIN UNDERWEAR OUTFIT, CONSISTING OF FOURTEEN PIECES.



IN THIS OUTFIT we offer you at least \$6.00 in value for \$4.95; in fact, it is such an outfit that bought in a regular retail store would cost you at least \$7.50. As explained before, by putting up these outfits in advance, all packed ready for shipment, necessitating only one handling on our part for the entire fourteen pieces, we are able to save quite an expense and give you the benefit of the saving in the low price.

INSTEAD OF BUYING 2, 4, 6 or 8 pieces of muslin underwear, why not send us your order for this entire outfit, take advantage of our new method of putting up these goods, and get the benefit of the low price. You surely can use all of the pieces included in this outfit, even though you may not need them immediately, and we can assure you that you will get such value for your money as you never thought possible.

THIS SPECIAL \$4.95 OUTFIT, offered as one of the leaders of our muslin underwear department, consists of the following garments:

- A** Two Gowns made of muslin, yoke trimmed with tucks and insertion.
- B** One Gown made of cambric, very pretty yoke with torchon lace insertions, hemstitching, tucks, beading and ribbon insertion, lawn ruffle with lace edge to match.
- C** One Underskirt made of cambric, wide lawn flounce with two insertions of torchon lace with edge to match, made with a dust ruffle.
- D** Two Underskirts made of cambric, has 7-inch lawn flounce tucked four times, lawn ruffle with four tucks and edged with torchon lace, has dust ruffle.
- E** Two Corset Covers made of cambric, neck and armholes trimmed with torchon lace.
- F** Two Corset Covers made of cambric, two insertions of torchon lace, neck and armholes trimmed to match.
- G** Two pairs Drawers made of muslin, trimmed with three tucks, has 4-inch cambric flounce edged with valenciennes lace.
- H** Two pairs Drawers made of muslin, has cambric flounce, one insertion of torchon lace with edge to match.

Total, fourteen pieces. Be sure to give bust measure and skirt length.

No. 38F100 Price, for entire set of fourteen pieces. \$4.95

For Bridal Outfits with matched trimmings, see page 1319.

LADIES' MUSLIN, CAMBRIC AND NAINSOOK GOWNS.

14-inch neck, 32-34-inch bust.

For Extra Size Gowns, see page 1319.

15-inch neck, 36-38-inch bust.

16-inch neck, 40-42-inch bust.

SIZES, 14, 15 AND 16 INCHES NECK MEASURE.

IN PROPORTION AS FOLLOWS:

Always give size wanted when you order.

MUSLIN GOWNS, ONLY 40 CENTS EACH.



38F72 38F71 38F70

No. 38F70 Ladies' Muslin Gown, with a cambric yoke trimmed on each side with two clusters of four tucks each. Has a V shape neck with two hemstitched tucks, and sleeves trimmed to match. State size wanted. Price. 40c

No. 38F71 Ladies' Muslin Gown. Has cambric yoke trimmed on each side with two clusters of four tucks, and insertion of embroidery. Has a V shape neck with cambric ruffle, sleeves trimmed to match. State size wanted. Price. 40c

No. 38F72 This Gown is made of muslin. Has cambric yoke, trimmed on each side with two clusters of four tucks. Has a V shape neck, and sleeves trimmed with ruffle to match. State size wanted. Price. 40c

No. 38F73 Above three gowns, one of each style, for \$1.15

If by mail, postage extra, each, 14 cents.

GOWNS, ONLY 47 CENTS.



38F80 38F81 38F82

No. 38F80 Ladies' Gown, made of cambric, with cambric yoke trimmed on each side with three clusters of four tucks, alternating with two rows of torchon lace. Has a V shape neck with embroidery ruffle, and sleeves trimmed with ruffle to correspond. State size wanted. Price. 47c

No. 38F81 This gown is made of cambric, with cambric yoke, trimmed on each side with two clusters of three hemstitched tucks and wide insertion of torchon lace. Has a V shape neck and hemstitched lawn ruffle, sleeves trimmed with ruffle to match. State size wanted. Price. 47c

No. 38F82 This gown is made of good quality muslin. Has cambric yoke trimmed on each side with numerous rows of tucks and wide embroidery insertion. Neck trimmed with embroidered ruffle, sleeves trimmed with ruffle to correspond. State size wanted. Price. 47c

No. 38F83 Above three gowns, one of each style, for \$1.30

If by mail, postage extra, each, 14 cents.

GOWNS WITH FANCY YOKES, ONLY 55 CENTS.



38F90 38F91 38F92

No. 38F90 This gown is made of good quality cambric. Has yoke made of cambric trimmed on each side with three clusters of four tucks, and followed with insertion of 1-inch embroidery. Has V shaped neck with hemstitched lawn ruffle, sleeves trimmed with ruffle to match. State size wanted. Price. 55c

No. 38F91 Ladies' gown made of good quality muslin. Cambric yoke trimmed with two clusters of four plain tucks, and one cluster of three hemstitched tucks, also insertion of neat embroidery, has V shape neck with hemstitched ruffle and sleeves trimmed with hemstitched ruffle to match. State size wanted. Price. 55c

No. 38F92 This gown is made of cambric. Has yoke trimmed on each side with three clusters of hemstitched tucks and two rows of wide embroidery, has V shape neck with hemstitched lawn ruffle, sleeves trimmed with lawn ruffle to match. State size wanted. Price. 55c

No. 38F93 Above three gowns, one of each style, for \$1.50

If by mail, postage extra, 14 cents.

Empire Gown, Only 49 Cents.



49c

No. 38F104 Wonderfu! bargain. Ladies' Gown, made of muslin. Empire style. Bosom trimmed with lace insertion and wide embroidery edge. Lapeis trimmed with lace insertion with wide ruffle. Sleeves trimmed with cambric ruffle. State size wanted. Each. \$0.49 3 for \$1.40 If by mail, postage extra, each, 15 cents.

No. 38F112 Embroidery Trimmed Gown, made of muslin. V shape neck with hemstitched lawn ruffle. Yoke with insertion of open embroidery with ruffles to match on each side. Hemstitched lawn ruffle. State size wanted. Give size wanted. Price, each, \$0.57 3 for \$1.70

If by mail, postage extra, each, 15c.



57c



85c

No. 38F119 Ladies' Gown, made of strong quality muslin. Shape neck trimmed with neat embroidery, followed with heringbone braid. Yoke with solid tucks, followed with neat embroidery ruffle. Cuffs of embroidery to match. A good serviceable gown. When you order give size wanted. Ea. \$0.85 3 for \$2.45 If by mail, postage extra, each, 15 cents.



50c

No. 38F121 Ladies' Muslin Gown, high neck yoke both back and front; nine rows of tucks (each hemstitched) on each side of the yoke in front, alternating with four embroidery insertions, lawn collar and cuffs with one row of hemstitching.

Don't forget to state size wanted.

Price, 3 for \$1.40; each, 50c If by mail, postage extra, each, 15 cents.



No. 38F130 Ladies' Gown, made of good quality muslin. Hubbard style, pointed yoke of numerous rows of hemstitched tucks, followed with embroidery ruffle; neck and sleeves trimmed with embroidery to match, nice deep hem at bottom. Always give size wanted.

Each.....\$0.89
3 for.....2.50
If by mail, postage extra, 16 cents.



65c

No. 38F148 Ladies' Gown, made of good quality muslin. Square yoke with insertion of torchon lace and numerous tucks. Cambric ruffle edged with torchon lace; neck, fly and cuffs trimmed with lace to match. Exceptionally good value. We must be told size you want.

Each.....\$0.65
3 for.....1.85
If by mail, postage extra, each, 16 cents.

The New Slip Over Gown.

No. 38F151 Ladies' Gown, made in the new slip over style, of fine soft finished nainsook, trimmed with embroidered lawn and insertion of neat valenciennes lace. Neck trimmed all around with beading and ribbon inser-



\$1.00

ting, and edged with valenciennes lace. Has wide lawn cuffs with two neat tucks, and edged with lace to match. Give your size when you order.

Price, 3 for \$2.85; each.....\$1.00
If by mail, postage extra, each, 16 cents.



85c

No. 38F131 Ladies' Gown, made of fine soft finished nainsook. Has a very neatly trimmed yoke with tucks and insertion of very neat embroidery. Neck trimmed with embroidered ruffle; has hemstitched lawn cuffs. A very serviceable gown. Don't fail to give size wanted.

Price, 3 for \$2.50; each.....85c
If by mail, postage extra, each, 16c.



\$1.10

If by mail, postage extra, each, 14c.

No. 38F138 Ladies' Gown, made of cambric, Empire style. Bosom trimmed with three rows of fine torchon lace insertion and ribbon, large collar with torchon insertion and edge to match; lawn cuffs with torchon lace insertion and match-ed edge. Be sure to give size wanted.

Each.....\$0.98
3 for.....2.80
If by mail, postage extra, each, 15c



98c

If by mail, postage extra, each, 15c



98c

No. 38F164 Very Neat Embroidery Trimmed Gown, made of good quality cambric. Square yoke with solid hemstitched tucks and insertion of open embroidery followed with neat ruffle of fine embroidery, neck and fly trimmed with embroidery. Sleeves trimmed to correspond. Made extra full. Mention size wanted.

Price, each.....\$0.98
3 for.....2.75
If by mail, postage extra, each, 16c.



98c



\$1.48

No. 38F176 Very fine Gown, made of nainsook. Square neck with insertion of fine embroidery, followed with herringbone braid and edged with neat embroidery. Ruffle of embroidery to match. Sleeves trimmed with herringbone braid and embroidery, made extra full, nice hem at bottom. Be sure to give your size.

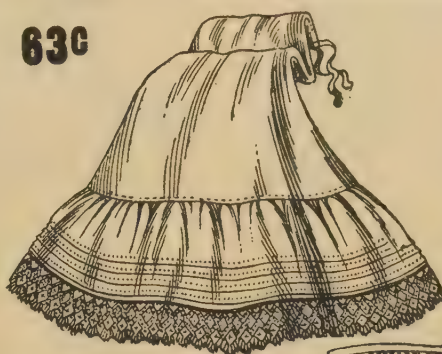
Each.....\$1.48
3 for.....2.85
If by mail, postage extra, each, 14c.

LADIES' WHITE MUSLIN, CAMBRIC AND NAINSOOK UNDERSKIRTS.

Lengths, 38 to 42 inches.

FOR EXTRA SIZE UNDERSKIRTS, SEE PAGE 1320.

All underskirts made with draw strings, making them adjustable to waist. Note widths of flounces on these underskirts.



63c

Ladies' Muslin Underskirt.

No. 38F302 Ladies' Underskirt, made of muslin. Has a 6-inch lawn flounce. Trimmed with four hemstitched tucks and edged with torchon lace. Has dust ruffle. Always give length.

Price, each.....\$0.83
3 for.....1.75
If by mail, postage extra, each, 15 cents.

Ladies' Underskirt, made of cambric. Has a lawn flounce with 1 1/2-inch insertions of torchon lace and lace edged to match. Flounce, with lace edge, is 12 inches deep; has a dust ruffle. State length wanted.

No. 38F306 With three insertions and edge.....82c

No. 38F307 With two insertions and edge.....75c

If by mail, postage extra, each, 16 cents.



75c



These Skirts are Remarkable Values.

Ladies' Muslin Underskirt, lawn flounce, French style, three insertions of torchon lace, above which is a cluster of four tucks; 3-inch lace edge on lawn ruffle, above which is trimmed with four tucks. Entire flounce, including lace edge, is 21 inches deep; has dust ruffle. State length desired.

No. 38F317 Trimmed with tucks, as illustrated. Price.....98c

No. 38F318 Without tucks. Price.....87c

If by mail, postage extra, each, 16 cents.

No. 38F321 Ladies' Muslin Underskirt, French style. Lawn flounce with fifteen insertions of 2-inch torchon lace running on the bias. 2-inch edge to match. The entire flounce is 18 inches deep; has a dust ruffle. Do not fail to give length.

Price, each.....\$1.10
3 for.....3.10
If by mail, postage extra, each, 18 cents.



\$1.10



95c

No. 38F322 Ladies' Underskirt, made of good grade muslin. French flounce, made of lawn, trimmed with fourteen tucks on upper flounce and seven tucks on lower flounce, which is edged with 3-inch torchon lace. Entire flounce, including lace edge, is 16 inches deep, made with dust ruffle. Be sure to give length.

Price, each.....\$0.95
3 for.....2.65

If by mail, postage extra, each, 16 cents.



\$1.10

No. 38F325 Ladies' Very Pretty Muslin Underskirt. French style. Lawn flounce, with three clusters of fine tucks, each hemstitched, and two insertions of 4-inch torchon lace. Has a lawn ruffle around bottom with a cluster of three tucks, each hemstitched; lace edge to match; also a dust ruffle. Flounce, including lace edge, 20 inches deep. Be sure to give length desired.

Price, 3 for \$3.10; each, \$1.10
If by mail, postage extra, each, 16 cents.



\$1.39

No. 38F327 Ladies' Underskirt, made of white cambric, lawn flounce, 15 inches deep with four insertions of neat pattern torchon lace, has a lawn ruffle with four tucks, and wide lace edge to match. Entire flounce, including ruffle and edge, is 19 inches deep; has a dust ruffle. A very attractive underskirt. Always give length desired.

Price, 3 for \$3.95; each, \$1.39
If by mail, postage extra, each, 17 cents.



98c

No. 38F328 Ladies' Underskirt, made of cambric, has a 9-inch lawn flounce, which is trimmed with three rows of neat tucks, and has three rows of torchon lace sewed together with edge to match. The entire flounce including the lace is 13 inches deep. Skirt is made with dust ruffle. Be sure to state length wanted. Price, 3 for \$2.85; each, 98c

If by mail, postage extra, each, 16 cents.



\$1.48

No. 38F332 This Handsomely Trimmed Skirt is made of good quality soft finished cambric. Flounce is made of lawn, trimmed with four clusters of four tucks each, alternating with three insertions of neat valenciennes lace, alternating with wide lace ruffle, trimmed with four neat tucks and edged with wide lace to match insertion. The entire flounce, including ruffle and lace edge, is 24 inches deep. Skirt is made with dust ruffle. Be sure to give length desired.

Price, 3 for \$2.90; each, \$1.48
If by mail, postage extra, each, 16 cents.

Very Pretty Lace Trimmed Skirt.



\$1.98

trimmed with neat tucks, and edged with lace to match insertions. Skirt is made with dust ruffle. Don't fail to state length wanted.

Price, 2 for \$3.85; each, \$1.98
If by mail, postage extra, each, 18 cents.



\$2.75

No. 38F349 Handsome Lace Trimmed Skirt, made of fine white cambric, has a very pretty lawn flounce. Five clusters of hemstitched tucks, five insertions of point de Paris lace and wide edge to match. Wide beading and satin ribbon insertion at top of flounce, forming a bow with streamers. Entire flounce, including lace edge, is 18 inches deep, has a dust ruffle. Be sure to give length. Price, 3 for \$8.25; each, \$2.75

If by mail, postage extra, each, 18 cents.

With Extra Wide Flounce.



\$2.98

clusters of six tucks each, alternating with five rows of fine valenciennes lace in the very newest design, has a wide lawn ruffle, which is also trimmed with tucks and edged with wide lace to match insertion. The flounce, including the ruffle and lace edge, is 34 inches deep, making this a very attractive skirt; has a dust ruffle. Always give length desired.

Price, 2 for \$5.75; each, \$2.98
If by mail, postage extra, each, 22 cents.

LADIES' WHITE MUSLIN, CAMBRIC AND NAINSOOK EMBROIDERY TRIMMED LONG UNDERSKIRTS.

Lengths, 38, 40 and 42 inches.
Adjustable Waist with Draw Strings.
Note widths of flounce and embroidery in these skirts.



69c

No. 38F365 A Wonderful Bargain. Muslin Skirt, made with a 5-inch lawn flounce trimmed with three rows of fine tucks, wide ruffle of lawn embroidery; flounce and ruffle 9 inches deep; has dust ruffle. Tell us length desired. Each, \$0.69
3 for \$1.90



82c

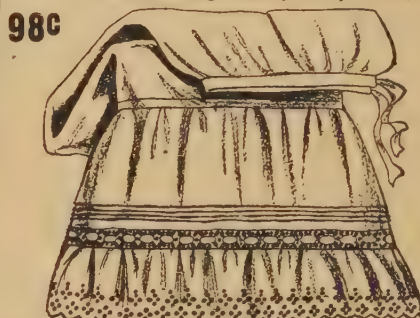
No. 38F376 Ladies' Underskirt, made of cambric. Has a flounce made of fine lawn, trimmed with tucks and four rows of hemstitching, and trimmed with 5-inch open embroidery. Wonderful value. Always say what length is wanted.
Price, each, \$0.82
3 for \$2.30
If by mail, postage extra, each, 15 cents.



98c

No. 38F378 Ladies' Underskirt, made of good quality cambric with flounce made of fine lawn, and is trimmed with seven hemstitched tucks and with 7-inch Hamburg embroidery. The flounce, including the embroidery, is 14 inches deep. This skirt is made with a dust ruffle. Give length desired.

Price, 3 for \$2.85; each, 98c
If by mail, postage extra, each, 16 cents.



98c

No. 38F380 Ladies' Embroidery Trimmed Underskirt, made of cambric. Has 10-inch lawn flounce, trimmed with four fine tucks; insertion of open embroidery, trimmed with 6-inch embroidery edge. Entire flounce, including embroidery edge, is 17 inches deep. Made with a dust ruffle. Always give length. Price, 3 for \$2.85; each, 98c

If by mail, postage extra, each, 15 cents.

Double Embroidery Ruffle.



\$1.19

No. 38F382 This Underskirt is made of good quality cambric and has a wide lawn flounce, which is trimmed with two ruffles of fine embroidery. Has dust ruffle flounce, is 12 inches deep. When ordering give length desired.

Price, 3 for \$3.40; each, \$1.19
If by mail, postage extra, each, 15 cents.

IF YOU BUY FROM US, WE WILL SEND YOU A FREE PROFIT SHARING CERTIFICATE.
SEE PAGES 1 AND 2

\$1.75



No. 38F391 This handsomely trimmed Underskirt is made of fine cambric. Has a lawn flounce trimmed on the bias with insertions of fine embroidery and alternating with four rows of hemstitched tucks. Has a 7-inch fine embroidery flounce. Flounce, including the ruffle, is 15 inches deep. Skirt is made with a dust ruffle. Don't fail to give length desired. Price, 3 for \$5.00; each,\$1.75
If by mail, postage extra, each, 17 cents.

Double Ruffle of Fine Embroidery.

\$2.25

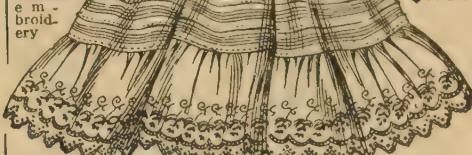


No. 38F396 This Underskirt is made of the finest quality of soft finished nainsook; has a wide lawn flounce which is trimmed with four neat tucks and two rows of hemstitching. Has a double ruffle of fine 7-inch embroidery. Skirt is made with dust ruffle. Entire flounce is 18 inches deep. Always give length desired. Price, 2 for \$4.30; each,\$2.25
If by mail, postage extra, each, 17 cents.

Trimmed with Fine Embroidery.

No. 38F390 A very attractive Embroidery Trimmed Skirt, made of good quality cambric. Has a wide lawn flounce which is trimmed with numerous rows of tucks. Has a ruffle made of 10-inch English embroidery.

\$1.60



of the very newest design. Skirt is made with dust ruffle. Tell us length wanted when ordering.

Price,
Each, \$1.60
2 for .. 3.00
If by mail,
postage extra,
each, 16 cents.

LADIES' CORSET COVERS.

WHEN ORDERING GIVE BUST MEASURE.

Trimmed Corset Covers will be worn very much, as waists made of sheer materials and trimmings are very popular and stylish this season. Sizes, 32, 34, 36, 38, 40 and 42 inches bust measure. Always give your bust measure. For extra size Corset Covers, see page 1320.

13c



No. 38F600 Ladies' Plain Muslin Corset Cover; round neck, felled seams. Perfect fitting. Be sure to state bust measure. Price, .8c
Per dozen,92c
If by mail, postage extra, each, 3 cents.

No. 38F602 Ladies' Corset Cover, made of muslin. Neck trimmed with embroidery. All seams felled and worked button holes. Sizes, 32 to 42 inches bust measure. Don't fail to give bust measure. Price, each, 13c
6 for,75c
If by mail, postage extra, each 3 cents.

No. 38F604 Ladies' Corset Cover, square neck, trimmed with wide torchon lace, armholes felled, all seams felled. Sizes are 32 to 42 inches bust measure. Be sure to state bust measure. Price, each, 16c
6 for,90c
If by mail, postage extra, each, 4 cents.

16c



DON'T FAIL TO GIVE SIZE.

29c



BE SURE TO STATE SIZE.

No. 38F610 This Corset Cover is made of good quality cambric. Neck trimmed (back and front alike) with wide torchon lace and narrow ribbon insertion. Front with two insertions of neat torchon lace. Armholes trimmed with lace to match. Sizes, 32 to 42 inches bust measure. Be sure to state bust measure. Price, 4 for \$1.10; each,29c
If by mail, postage extra, each, 4 cents.

24c



If by mail, postage extra, each, 4c.

27c



med (both back and front alike) with two insertions of torchon lace joined with lace beading. Edged with torchon lace and followed with beading and ribbon inserting. Armholes trimmed with lace to match. Be sure to state bust measure. Price, 4 for \$1.00; each,27c
If by mail, postage extra, each, 5c.

37c



WHAT IS YOUR BUST MEASURE?

No. 38F617 Ladies' Corset Cover, made of fine soft finished cambric. Trimmed (both back and front alike) with two insertions of torchon lace joined with lace beading. Edged with torchon lace and followed with beading and ribbon inserting. Armholes trimmed with lace to match. Be sure to state bust measure. Price, 4 for \$1.00; each,27c
If by mail, postage extra, each, 5c.

Newest Style Corset Cover.

No. 38F618 Very Neatly Trimmed Ladies' Corset Cover, made of cambric. Has two insertions of neat valenciennes lace, neck and armholes trimmed with lace to match. Splendid value. State bust measure when ordering. Each, \$0.37
4 for,1.00
If by mail, postage extra, each, 5c.

29c



Price, each,\$0.29
4 for,1.10
If by mail, postage extra, each, 5 cents.

Ladies' Corset Cover, made of cambric, very neatly trimmed on the bias, with three rows of valenciennes lace insertion, trimmed all around neck with lace edge to match; drawstrings at waist. Your bust measure required.

No. 38F624 With three insertions of lace. Price,25c
No. 38F625 With two insertions of lace. Price,21c
If by mail, postage extra, each, 4 cents.

Very Pretty Lace Trimmed Corset Cover.

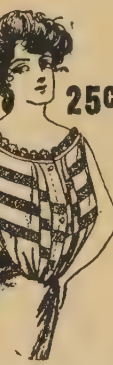


valenciennes lace with beading and ribbon inserting. Armholes trimmed with lace to match. State bust measure. Price, 3 for \$1.50; each,55c
If by mail, postage extra, each, 5 cents.

No. 38F623 Ladies' Corset Cover, made of good quality cambric.

V shape neck trimmed with two insertions of torchon lace, joined with lace beading and edged with lace to match, followed with beading and ribbon inserting (both back and front alike). Armholes trimmed with lace to match. Give bust measure desired.

25c



Fine Cambric Corset Cover.

No. 38F640 A Very Pretty Corset Cover, made of fine cambric. Front and back trimmed alike with two insertions of point de Paris lace, alternating with beading and narrow ribbon insertion with edge to match. armholes trimmed with lace to match. Give bust measure when ordering. Price, 3 for \$1.20; each,42c
If by mail, postage extra, each 4 cents.

79c



No. 38F641 A very pretty Corset Cover made of fine soft finished nainsook. Front trimmed with ten rows of very neat valenciennes lace Neck trimmed all around with valenciennes lace, to match. Back trimmed with six rows of lace insertions. Don't forget to give bust measure. Price, 3 for \$2.25; each,79c
If by mail, postage extra, each, 6 cents.

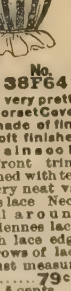
Cambric Corset Cover.

No. 38F636 Cambric Corset Cover, very newest style; trimmed all around front and back of neck with fine lace edging; six rows of fine torchon lace insertion; drawstrings at waist. Always give bust measure. Each, \$0.32
4 for,1.20
If by mail, postage extra, each, 4 cents.

42c



42c



Ladies' Corset Covers, 48c.



48c

Ladies' Corset Cover made of cambric, neck trimmed with valenciennes lace, armholes following the bust, beading and narrow ribbon insertion. Has three lawn ruffles in front, each edged with valenciennes lace, making it very full in front, a perfect shirt-waist distender. Always give bust measurement.

No. 38F644 With three ruffles. As illustrated. Price, 4 for \$1.50; each, 48c.


No. 38F645 With two ruffles. Price, 4 for \$1.50; each, 48c.

If by mail, postage extra, each, 5 cents.



Ladies' Corset Covers.

No. 38F646 Ladies' Corset Cover, made of cambric. Has two lawn ruffles, neck and armholes trimmed with hemstitched lawn, made with extra full ruffles, making a perfect shirt waist distender. Name bust measure. Price, each, \$0.27 4 for \$1.00. If by mail, postage extra, each, 5c.



No. 38F664 A Ladies' very pretty Corset Cover made of fine white sheer lawn, trimmed around neck and armholes with valenciennes lace, beading and narrow ribbon insertion. Nine rows of insertion of valenciennes lace around the cover (both front and back), beading and ribbon insertion at waist. Band draw strings. An exact copy of a French hand made corset cover. Entire cover is made of 1/4-inch strips of lawn and lace insertions. Very pretty effect. Be sure to give bust measure. Price, 2 for \$1.90; each, 98c. If by mail, postage extra, each, 5c.

98c



\$1.48

No. 38F668 An exceedingly pretty Corset Cover made of fine white sheer lawn, low round neck and armholes trimmed with point de Paris lace, beading and ribbon insertion, a cluster of fine tucks in front, six insertions of fine point de Paris lace, alternating with beading and narrow ribbon insertion forming bows. Beading and ribbon insertion at waist, two clusters of fine (eight in a cluster) tucks on back running from neck to waist. The daintiness and beauty of these covers can only be found in French hand made lingerie. Be sure to give bust measure. Price, 2 for \$2.85; each, \$1.48. If by mail, postage extra, each, 5c.

A Boned Stay and Corset Cover, Combined.



No. 38F671 A Perfect Bust Supporter and Corset Cover, combined. Made of most durable fine batiste, lace trimmed and lightly boned. It pulls down snugly over the figure, fastens to the corset clasp with a straight front tab, confining the bust with no pressure to its proper place. Comes well above the top of corset in back, holding the flesh and shoulder blades in place. Easily laundered. Worn with charming effect under the sheers lingerie waists. Size, 32 to 42 bust measure. Never omit bust measure when you order. Price, 3 for \$1.40; each, 50c. If by mail, postage extra, each, 5 cents.

LADIES' WHITE MUSLIN, CAMBRIC AND NAIN-SOOK DRAWERS.

Lengths 23, 25, 27, 29 inches.

For extra size drawers, see page 1320.

When we quote open and closed style be sure to state style desired; otherwise we will send open style, which are more in demand.



21c

No. 38F790 Ladies' Drawers, made of muslin. With 3 1/4-inch cambric flounce. Edged with 1-inch torchon lace. Open or closed styles. Give style and length desired. Price, 4 pairs for \$3.00; per pair, 21c. If by mail, postage extra, per pair, 7 cents.



25c

No. 38F794 Ladies' Drawers made of muslin. Have 6-inch cambric flounce, with insertion of 1-inch torchon lace and edge to match. Open or closed styles. State style and length desired. Price, 4 pairs for 95c; per pair, 25c. If by mail, postage extra, per pair, 7c.



20c

No. 38F800 Ladies' Drawers, made of muslin, have 4-inch cambric flounce with one row of hemstitching and a neat hem around bottom, made extra full, open or closed styles. Give style and length wanted. Price, 4 pairs for 15c; per pair, 20c. If by mail, postage extra, per pair, 7c.



23c

No. 38F802 Extra good value Muslin Drawers, made with wide flounce insertion of English torchon lace and wide hem. Open or closed style. State style and length wanted. Regular 59-cent drawers. Per pair, 23c. Price, 6 pairs for \$1.35. If by mail, postage extra, per pair, 8c.



39c

No. 38F804 A fine grade of Muslin Drawers, with three rows of tucks, 5-inch fine embroidery ruffle. Exceptionally good value. Open style only. State length required. Price, 4 pairs for \$1.50; per pair, 39c. If by mail, postage extra, per pair, 8 cents.



45c

No. 38F806 Ladies' Drawers, made of good quality muslin, trimmed with three fine tucks, has lawn flounce around bottom trimmed with insertion of torchon lace and edged with 2-inch torchon lace to match, yoke waistband. Open or closed style. Be sure to give style and length. Price, 4 pairs for \$1.75; per pair, 45c. If by mail, postage extra, per pair, 8 cents.



48c

No. 38F808 Exceptionally good value, made of good quality of muslin, three rows of tucks, has lawn ruffle trimmed with three rows of tucks and edged with 3-inch torchon lace. Open style only. Always give length desired. Price, 4 pairs for \$1.85; per pair, 48c. If by mail, postage extra, per pair, 8 cents.



50c

No. 38F813 Ladies' Drawers, made of fine quality nainsook, umbrella style. Has a lawn flounce, trimmed with two insertions of valenciennes lace, and lace edge to match. Flounce, including lace edge, 7 inches deep. Open style only. Be sure to give length desired. Price, per pair, \$0.50 4 pairs for \$1.90. If by mail, postage extra, each, 8 cents.



53c

No. 38F820 Ladies' Drawers, made of good quality cambric, trimmed with four neat tucks, and ruffle of 6-inch embroidery. Has a yoke band. Open or closed style. A very serviceable drawer. Always give length and style desired. Price, per pair, \$0.53 4 pairs for \$2.00. If by mail, postage extra, each, 8 cents.



98c

Very Fine Embroidery, 98c.

No. 38F824 These drawers are made of fine quality soft finished nainsook, umbrella style, trimmed with seven rows of pin tucks, has a flounce made of 8-inch embroidery of the very newest pattern, which is also trimmed with seven rows of neat pin tucks. Has a yoke band. Open style only. Don't fail to give length in your order. Price, per pair, \$0.98 2 pairs for \$1.85. If by mail, postage extra, each, 8c.



\$1.45

No. 38F837 Very Pretty Umbrella Style Ladies' Drawers, made of soft nainsook. Has a 5-inch flounce made of point de Paris lace alternating with narrow torchon lace. Triangular pieces of India lawn set between each insertion, giving flounce a nice flare, 2-inch lace edge to match flounce, including lace edge, 7 inches deep. Open style only. Be sure to give length. Price, per pair, \$1.45 2 pairs for \$2.75. If by mail, postage extra, each, 8c.

CHEMISES, SHORT SKIRT OR KNEE LENGTHS.

Sizes, 32 to 42 Inches Bust Measure.

35c

No. 38F901 Ladies' Chemise, made of cambric, Square neck, trimmed with neat wash lace. Yoke trimmed with wide embroidery. Armholes trimmed with white wash lace to match. Give bust measure when ordering. Each, \$0.35 3 for \$1.00. If by mail, postage extra, each, 9 cents.



No. 38F903
Ladies' Chemise,
made of cambric.
Square neck,
trimmed with val-
enciennes lace.
Front trimmed
with two inser-
tions, joined
with beading
and ribbon in-
serting, fol-
lowed with lace
ruffle to match.
Arm holes
trimmed with
valenciennes
lace to match.
Be sure to give
bust measure.
Each...\$0.48
3 for... 1.20
If by mail, postage extra, each, 9c.



43c

IF YOU BUY FROM US, WE WILL SEND YOU
A FREE PROFIT SHARING CERTIFICATE.
SEE PAGES 1 AND 2.

Embroidery Trimmed.
No. 38F907 Ladies' Chemise, made
of cam-
bric. Has
square
neck
trimmed
with em-
broidery.
Front
trimmed
with in-
sertion of
embroid-
ery, with
ribbon in-
serting, fol-
lowed with
wide em-
broidery
ruffle. Arm-
holes
trimmed
with em-
broidery to match. State bust measure
in your order. Price, each...\$0.59
3 for... 1.65
If by mail, postage extra, each, 10c.




59c

LADIES' CHEMISES, LONG
SKIRT LENGTHS.
No. 38F915
Ladies' Long
Chemise, made
of muslin. Has
square neck
which is edged
with four rows of
lace insertion, al-
ternating with
five clusters of
three hemstitch-
ed tucks, beading
and ribbon in-
serting. Armholes
trimmed with
lace to match.
Has 6-inch hem-
stitched lawn
founce at bottom
with hem. Give
bust measure.
Each...\$0.50
3 for... 1.40
If by mail, post-
age extra,
each, 12c.



50c

No. 38F921
Ladies' Com-
bination
Chemise, made
of muslin.
Trimmed
around neck
with embroi-
ery. Front with
an insertion of
embroidery, fol-
lowed with wide
embroidery
ruffle. Armholes
trimmed with
embroidery to
match. Has a
5-inch lawn
founce bottom,
trimmed
with
three
tucks. Men-
tion
bust
measure.
Each...\$0.69
3 for... 1.90
If by mail,
postage extra,
each, 13 cents.



69c

WONDERFUL VALUES IN MEN'S CLOTHING

Send for our Free Cloth Sample Book of Men's Ready Made Clothing. This sample book contains complete information, fair sized samples, illustrations of all styles, order blanks, tape measure and every-thing complete. ALL FREE and postpaid, on request.

GREAT BARAINS IN TROUSSEAU OUTFITS.

AT \$4.65, \$5.98 AND \$8.65 WE OFFER TROUSSEAU OUTFITS THAT REPRESENT REMARKABLE VALUES.

Trousseau consists of four pieces, Gown, Underskirt, Drawers and Corset Cover.

We offer the following most extraordinary values in Bridal Sets that will at once commend themselves to everyone familiar with fine muslin wear. They have been gotten together with a view of furnishing the very best goods possible and yet at prices within the reach of everyone. Read these descriptions carefully, note the material, the make, the finish - and note OUR PRICES. Send us your order with the understanding that if the set when received is not perfectly satisfactory, all and more than we claim for it, you are at liberty to return it to us and we will refund your money. Be sure to give bust measure.

TROUSSEAU MADE OF CAMBRIC, FOUR PIECES, CONSISTING OF GOWN, UNDERSKIRT, DRAWERS AND CORSET COVER, ONLY \$4.65.

\$4.65



Gown made of cambric; trimmed with five rows of neat valenciennes lace. Neck edged with lace to match, and followed with beading and ribbon inserting. Lawn cuffs edged with lace to correspond.

Underskirt made of cambric, has lawn founce trimmed with numerous rows of fine tucks and two rows of hemstitching. Has lawn ruffle, which is trimmed with five rows of neat valenciennes lace.

Drawers made of cambric, have a lawn ruffle, trimmed with five rows of lace to match.

Corset Cover, trimmed with five rows of valenciennes lace. Neck edged with lace to match, followed with beading and ribbon inserting.

No. 38F948 Price, entire set of four pieces, all matched lace...\$4.65

If by mail, postage extra, 52 cents.

A Trousseau fit for an American queen, made of fine cambric, in four pieces, gown, underskirt, drawers and corset cover. All made with matched point de Paris lace. Sizes, 32, 34, 36, 38, 40 and 42 inches bust measure.

Gown is made Empire style, fine grade of cambric, fancy revers, which are trimmed all around with fine point de Paris insertion and lace 4 inches wide. Bosom has one row of insertion and one row of fancy ribbon insertion, also 4-inch lace. Sleeves have an insertion of ribbon and 4-inch lace.

Underskirt is made of fine cambric, has a lawn founce which is made V shape all around and trimmed with 4-inch lace. Above this are two rows of point de Paris lace insertion all around founce. Has a dust ruffle which is also trimmed with 4-inch lace.

Drawers are made of very fine cambric (open), have lawn ruffle with one row of point de Paris insertion and trimmed at bottom with lace to match.

Corset Cover is made of fine cambric, low round neck edged with lace, three insertions of point de Paris lace. Armholes trimmed with lace to match. Do not fail to give bust measure.

No. 38F954 Price, entire set of four pieces, all matched lace...\$5.98
If by mail, postage extra, 54 cents.

\$5.98



NAINSOOK TROUSSEAU OUTFIT.

\$8.65 Nainsook Trousseau Outfit.

\$8.65



An exceedingly fine lace trimmed trousseau, made of soft nainsook, consisting of four pieces, gown, underskirt, drawers and corset cover, all trimmed with fine matched duchesse lace. Sizes, 32 to 42 inches bust measure.

Gown made slip over style (very newest), with low round neck trimmed with lace. Beading and ribbon insertion forming a bow in front. Five insertions in front alternating with folds; elbow sleeves with two V insertions, beading, ribbon insertion and 3-inch lace edge.

Underskirt made French style. Entire founce is 20 inches deep, trimmed all around bottom with fine duchesse lace insertion alternating with narrow torchon lace insertion, above which there are seven fine pin tucks, triangular pieces of lawn between each lace insertion, giving founce a wide flare; edged all around bottom with 3-inch lace. Has dust ruffle.

Drawers made umbrella style, have a 5-inch founce made of duchesse lace insertion alternating with torchon lace insertion, giving founce a wide flare. 2-inch lace edge (open style only), draw strings.

Corset cover, trimmed very prettily, low round neck, trimmed with lace, beading and ribbon insertion, armholes trimmed with lace, four rows of fine duchesse lace insertion in front, alternating with narrow torchon lace, each side edged with 2-inch duchesse lace; trimmed around waist with lace edge to match beading and ribbon insertion. Exceptionally good value.

No. 38F956 Price, entire set of four pieces, all matched lace...\$8.65
If by mail, postage extra, 59 cents.

DEPARTMENT OF EXTRA SIZE MUSLIN UNDERWEAR.

Made expressly for stout women and usually to be had only if made to special order, but we have them already made.

These extra size garments are made in the following sizes:
Gowns, 17, 18 and 19 inches neck, made extra full around body and bottom.

Corset Covers, 44, 46 and 48 inches bust measure.
Underskirts, Lengths, 40, 42 and 44 inches, made extra full around hips, with draw strings, making skirt adjustable to waist, and extra large sweep around bottom.

Drawers, Lengths, 25, 27 and 29 inches, made extra full around hips and seat with extra wide leg; open or closed styles. State style desired.

EXTRA SIZE GOWNS.

Sizes, 17, 18 and 19 inches neck measure. In proportion to 44, 46 and 48 inches bust measure.

75 Cents for Extra Size Gown.

No. 38F961
Extra Size Gown made of durable muslin. Yoke trimmed on each side with two clusters of five tucks and insertion of neat embroidery, neck and sleeves trimmed with hemstitched cambric ruffle. Made extra full size throughout. Always state size wanted.



75c

Extra Size Empire Gown.

No. 38F964
Extra Size Gown, made of cambric. Empire style lapels with insertions of embroidery and ruffle, bosom trimmed with insertion, beading and ribbon inserting, also wide embroidery edged. Sleeves trimmed with embroidery to match. Don't forget size wanted. Price, \$1.25



\$1.25

Price...75c
If by mail, postage extra, 19 cents. If by mail, postage extra, 20 cents.

EXTRA SIZE CORSET COVERS.

Bust, 44, 46 and 48 inches.

No. 38F970 Extra Size Corset Cover, made of cambric. Neck trimmed with hemstitched cambric ruffle, followed with beading and ribbon inserting. Armholes trimmed with hemstitched cambric ruffle to match. Always give bust measure.

Price.....27c
If by mail, postage extra, 7 cents



27c

No. 38F972 Extra Size Corset Cover, made of cambric. Neck trimmed (back and front) with 3-inch torchon lace with insertion of narrow ribbon, armholes trimmed with torchon lace to match. State bust measure when ordering.

Price... 39c
If by mail, postage extra, 7c.



39c



69c

EXTRA SIZE UNDER-SKIRTS.

Lengths, 40, 42 and 44 inches. Made extra large around hips with extra sweep around bottom. Draw strings at waist.

No. 38F980 Ladies' Extra Size Underskirt, made of heavy grade muslin. Has an 8-inch lawn flounce with four rows of hemstitching and three tucks; also wide hem at bottom. Give length desired.

Price.....69c
If by mail, postage extra, 19 cents.

Extra Size Embroidery Trimmed Underskirt, Only 98 Cents.

No. 38F982 Extra Size Underskirt, made of heavy Masonville muslin. Has a wide lawn flounce trimmed with four fine tucks and 8-inch embroidery around bottom. The flounce, including embroidery is 12 inches deep. State length when ordering.

Price.....98c
If by mail, postage extra, 20c.

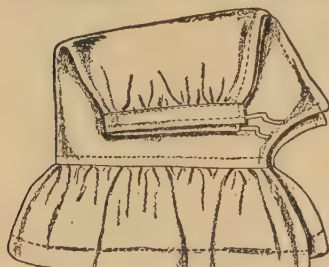


98c

EXTRA SIZE DRAWERS.

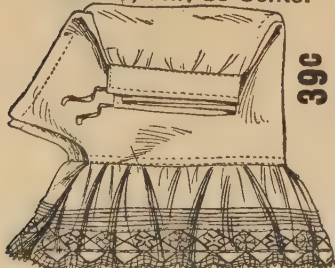
Lengths, 25, 27 and 29 inches.

These drawers are made in either open or closed styles. Be sure to state style desired; otherwise we will send open style, which is more in demand.



No. 38F990 Extra Size Drawers, made of cambric. Has 4-inch cambric flounce, with 1-inch hem. Open or closed styles. Wonderful value. State length and style desired.

Price, per pair.....29c
If by mail, postage extra, 10 cents.

Extra Size Lace Trimmed Drawers, Only 39 Cents.

39c

No. 38F991 Extra Size Umbrella Drawers, made of cambric. Has 4-inch lawn flounce trimmed with five tucks and edged with torchon lace, yoke band, open or closed style. Always give length and style desired.

Price.....39c
If by mail, postage extra, 10 cents.

DON'T FORGET TO STATE SIZE.**LADIES' FLANNEL GOWNS.**

We call especial attention to this class of goods. Combined with our low prices you will find in our flannel wear, first class workmanship, material and trimming, full lengths and widths, every number is a splendid value. Sizes are 14, 15 and 16 inches neck, in proportion as follows:

Bust.....	32-34	36-38	40-42
Neck.....	14	15	16

Order by neck measure.

For Muslin Gowns, see page 1314.

Flannel Gown for 39 Cents.

No. 38F998 Ladies' Gown, made of outing flannel. Yoke back and front, pointed collar, ruffled cuffs. This gown is made full 56 inches long with a sweep of 76 inches. The best value ever offered. Colors, blue or pink stripes. Give size and color wanted.

Each.....\$0.39
4 for.....1.50
If by mail, postage extra, each, 16 cents.

WE LET YOU SHARE in the profits of this business, and you really cannot afford to buy elsewhere. Our prices are guaranteed lower than those asked by any other concern, our goods are guaranteed the highest quality, we guarantee to save you money on every purchase, and you get a **PROFIT SHARING CERTIFICATE** good for something valuable, shown on pages 1 and 2.

Fancy Dome Flannel Gown,

50 Cents.

No. 38F1000 Ladies' Gown, made of fancy domet flannel. Has fancy daisy cloth collar, stitched at edge with mercerized twist. Yoke trimmed across with fancy braid. Colors are white with blue or pink stripes. Well made and a wonderful bargain. Be sure to state size and color.

Each...\$0.50
3 for...1.40

If by mail, postage extra, each, 19 cents.

Heavy Outing Flannel Gown,

75 Cents.



No. 38F1002 Ladies' Gown, made of heavy outing flannel. V-shape neck, trimmed with ruffle and followed with fancy braid. Yoke trimmed with braid to match. Fancy cuffs with braid to correspond. Colors, cream with pink or blue stripes. Tell us size and color wanted.

Each...\$0.75
3 for...2.15

If by mail, postage extra, each, 20 cents.

Heavy Fleece Flannel Gown,

Only \$1.00.

No. 38F1003 Ladies' Gown, made of good quality heavy fleeceed tennis flannel. Has very neat yoke, trimmed with scalloped ruffle made of daisy cloth and followed with fancy braid. Neck and sleeves trimmed to match. Made extra full. Colors, blue or pink stripes. Don't forget to mention size and color wanted.

Each...\$1.00
3 for...2.85

If by mail, postage extra, each, 19 cents.

Fancy Trimmed Yoke.

No. 38F1005 Ladies' Gown made of outing flannel, with yoke back and front. Trimmed in front with six rows fancy braid, scalloped collar and stitched with mercerized twist. Colors, blue or pink stripes. State color and size wanted.

Each...\$0.75
3 for...2.15
If by mail, postage extra, each, 19 cents.

Collarless Style.

No. 38F1007 Ladies' Gown, made of domet flannel. Has a double yoke (both back and front) collarless effect; is trimmed with two rows of neat braid, and with solid color flannel which is followed with braid. The cuffs are also made of solid color flannel and trimmed with braid to match. Always give size.

Each...\$0.79
3 for...2.25

If by mail, postage extra, each, 21c.

No. 38F1009

A very neat Gown, made of outing flannel. Has a wide pointed collar trimmed with silk ribbon. Made with yoke back and front. Cuffs trimmed with ribbon to match. Colors are blue or pink striped. Give size and color wanted when ordering.

Each\$0.85
3for. 2.40

If by mail, postage extra, each, 21c



85c



No. 38F1010 Ladies' Gown. Made of good quality tennis flannel in fancy stripes. Gathered and trimmed in front with six straps of daisy cloth. Has fancy pointed collar trimmed with daisy cloth, cuffs to match. Colors, cream with blue and pink stripes. State size and color wanted.

Each...\$1.10
3 for...3.10
If by mail, postage extra, each, 22c.

No. 38F1011 Ladies' Gown, made of good quality tennis flannel. Has a solid color yoke made of daisy cloth, trimmed with clusters of tucks alternating with four rows of fancy ribbon. Stitched with mercerized twist and ornamented with silk ribbon bow. Colors, blue or pink stripes. Be sure to mention size and color wanted.

Price, 3 for \$2.35; each...83c
If by mail, postage extra, each, 20c.

Ladies' Domet Flannel Gown for 95 Cents.

No. 38F1012 Ladies' Fine Gown, made of high grade domet flannel, turn down collar, pointed yoke in front, collar and cuffs trimmed with heringbone braid to match, yoke in back. Can furnish in pink stripes with solid pink yoke or blue stripes with solid blue yoke. Don't forget to mention size and color.

Each...\$0.95
3 for...2.75
If by mail, postage extra, each, 19c.

**This Tennis Flannel Gown Only 98 Cents.**

No. 38F1013 Ladies' Gown, made of good quality tennis flannel. Yoke back and front, trimmed across yoke front with braid, very pretty pointed collar made of solid color flannel, trimmed with three rows of braid, cuffs trimmed to match. Colors are pink or blue stripes. Don't forget to mention size and color.

Each...\$0.98
3 for...2.85
If by mail, postage extra, each, 20c.



Outing Flannel Gown, 89c.

No. 38F1017
This Gown is made of good quality outing flannel, with yoke back and front. Yoke in front is trimmed with two rows of fancy braid; collar and cuffs also trimmed with fancy braid to match. A very neatly designed gown. Colors, blue or pink stripes. Mention size and color wanted.

Price, 3 for \$2.50; each.....89c
If by mail, postage extra, each, 22c.
Fleeced Outing Flannel Gown, 95 Cents.



No. 38F1021
Ladies' Gown, made of heavy fleeced outing flannel. Double yoke in back, with fancy yoke in front which is trimmed with two rows of insertion of daisy cloth, each edged with neat braid. Has scalloped collar titched with mercerized twist and ornamented with a silk ribbon bow. Wide flaring cuffs, scalloped and stitched to correspond with

collar. Colors are blue or pink stripes with trimmings to match. Always give size and color wanted.

Price, 3 for \$2.75; each.....95c
If by mail, postage extra, each, 22c.
Tennis Flannel Gown 98c.

No. 38F1025
A very neat Gown, made of good quality tennis flannel. Double yoke in back with yoke in front made of daisy cloth trimmed with embroidery and edged with feather stitched braid. Collar and cuffs made of daisy cloth, trimmed with braid to correspond. Colors are blue or pink stripes, with trimmings to match. Don't forget to mention color and size wanted.

Price, 3 for \$2.85; each.....98c
If by mail, postage extra, each, 22c.
Fine Outing Flannel, Nicely Trimmed, \$1.10.



No. 38F1026
A very neatly trimmed Gown, made of fine quality outing flannel. Double pointed yoke in back, yoke in front, trimmed with two rows of heringbone braid. Has fancy cuffs, which are also trimmed with braid; collar trimmed to correspond. Is a very serviceable gown

and is made in combination of pink and blue stripes. When ordering be sure to give size and color wanted.

Price, 3 for \$3.10; each.....\$1.10
If by mail, postage extra, each, 23c.

Extra Quality Fleeced Outing Flannel, \$1.25.

No. 38F1027
This Gown is made of heavy fleeced outing flannel. Trimmed with a square yoke, clusters of tucks and fancy stitched ribbon. The yoke in front is followed with a ruffle which is scalloped and stitched with mercerized twist. Collar and wide flaring cuffs scalloped and stitched to match. Colors are fancy blue and pink stripes. Don't forget to state size and color wanted.

Price, 2 for \$2.40; each....\$1.25
If by mail, postage extra, each, 23c.
Very Fine Fancy Outing Flannel Gown, \$1.39.

No. 38F1028
A very pretty Gown, made of fancy outing flannel. Trimmed in front with folds and straps which are edged with fancy braid. The fancy pointed cuffs are trimmed with fancy braid; collar to match. Has pocket



on the left side. Gown made extra full, with deep hem. Colors are fancy stripes in blue, pink or gray. Be sure to give size and color wanted.

Price, 2 for \$2.60; each.....\$1.39
If by mail, postage extra, each, 23c.
Made of Heavy Outing Flannel, Extra Well Made, \$1.48.

No. 38F1029
Ladies' Gown, made of heavy fleeced outing flannel. Yoke in front trimmed with embroidered flannel and followed with ruffle which is stitched with silk. The wide flaring cuffs scalloped and stitched with silk to match. Made extra full with deep hem at the bottom. Colors are blue or pink stripes. Always give size and color wanted.

Price, 2 for \$2.85; each....\$1.48
If by mail, postage extra, each, 23c.

Solid Color Flannel Gown, 82 Cents.

No. 38F1031
Ladies' Gown, made of double faced shaker flannel. Has yoke back and front, trimmed with braid. Turn down collar. Gown made nice and full with finished hem. Colors, blue, pink or white. Tell us size and color wanted.

Price, each, \$0.82
3 for.....2.35
If by mail, postage extra, each, 25c.

**Solid Color Flannel Gown, 98c.**

No. 38F1033
Ladies' Gown, made of good quality double faced flannel made in colorless style; trimmed with three rows of hem-stitching. Cuffs trimmed to correspond. A very neat and serviceable gown. Colors, blue or white. Always state size and color selection.

Price, each, \$0.98
3 for 2.85
If by mail, postage extra, each, 21c.
Solid Color Gown, Great Value at \$1.15.



No. 38F1035
Ladies' Gown, made of solid color, double faced flannel, with yoke back and front. The yoke in front is trimmed with satin ribbon and cuffs trimmed with satin ribbon to correspond. Made nice and full with finished hem. Colors, blue, pink, or white. When you order don't forget to state size and color desired.

Price, each.....\$1.15
2 for.....2.20
If by mail, postage extra, each, 21c.
Kimono Gown of Velour Flannel, \$1.69.

No. 38F1036
This very stylish Kimono Gown is made of soft fleeced velour flannel. Yoke in front trimmed with fancy braid. The kimono sleeves trimmed with two rows of braid to match. Made extra full, with finished hem at the bottom. Colors are blue, or pink dots on white ground. Help us fill your order correctly by giving size and color desired.

Price, 2 for \$3.25; each....\$1.69
If by mail, postage extra, each, 23c.

LADIES' PAJAMAS. The New Two-Piece Sleeping or Lounging Garment.

Sizes are 32 to 42 inches bust measure. State size and color wanted.



No. 38F1030
Ladies' Pajamas. Made of good quality outing flannel. Made with pocket, large pearl buttons, excellent workmanship. Colors, white, with blue or pink stripes.

Price.....98c
If by mail, postage extra, 26 cents.

No. 38F1032
Ladies' Pajamas. Made of fine quality outing flannel. Double band trimmed with three frogs and large pearl buttons and one pocket. Extra well made. Colors, white, with blue or pink stripes.

Price.....\$1.48
If by mail, postage extra, 26 cents.

EXTRA SIZE GOWNS.

Sizes, 17, 18 and 19 Neck Measure. In proportion to 44, 46 and 48 bust measure, these gowns are made very full with extra large sweep. Don't forget to give us size wanted when you order.

No. 38F1072
This Gown is made of heavy quality outing flannel, double yoke back and front. Yoke trimmed in front with fancy braid. Wide flaring cuffs trimmed with braid to match. Collar also trimmed with fancy braid. These gowns are only made in extra sizes, 17, 18 and 19

inches neck. Colors are fancy blue or gray stripes. State color and size wanted.
Price, 3 for \$2.85; each.....98c
If by mail, postage extra, each, 23 cents.



No. 38F1074
Extra Size Gown, made of heavy fleeced daisy cloth. Has a double yoke (both back and front), and the yoke in front is trimmed with neat rows of tucks, followed with fancy braid. The collar and cuffs are trimmed with fancy braid to match. Colors, white or blue. Always state size and color wanted.

Price, 3 for \$3.60; each.....\$1.25
If by mail, postage extra, each, 23 cents.

No. 38F1076
Extra Size Gown, made of a heavy quality tennis flannel. Has double yoke (both back and front). The yoke in front is trimmed with fancy braid. The collar is trimmed with a ruffle which is scalloped and stretched with silk twist, followed with fancy braid. The cuffs are also trimmed with braid to match. The wide flaring cuffs are scalloped and trimmed with stitching of silk twist. Colors, blue or pink stripes. When you order always give the size and color desired.

Price, 2 for \$2.90; each....\$1.48
If by mail, postage extra, each, 23 cents.

LADIES' OR MISSES' FLANNEL UNDER-SKIRTS.

Lengths, 27, 29 and 31 inches.

No. 38F1040
Ladies' Under-skirt, made of outing flannel with wide flounce, scalloped and stitched with mercerized twist. French waistband with draw string. Be sure to state length and color desired. Colors, blue or pink stripes.

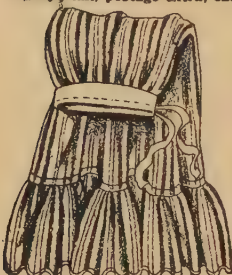
Price, 3 for \$1.00; each.....39c
If by mail, postage extra, each, 9 cents.



Ladies' Underskirts.



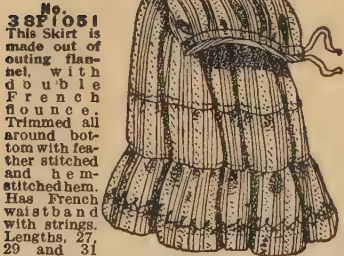
No. 38F1042
Ladies' Undershirt, made of fine quality flannel, has a wide dome collar, a 4-inch founce, and a wide cambric waistband with draw strings. Length, 27, 29 and 31 inches. Colors, cream with blue or pink stripes. Do not fail to state length and color desired.
Price, 4 for \$1.85; each, 48c
If by mail, postage extra, each, 11 cents.



No. 38F1044 Made in fancy blue, gray or pink stripes. Be sure to give length and color.
Price, 4 for \$1.90; each, 50c
If by mail, postage extra, each, 12 cents.

No. 38F1045 Made in solid colors, white, blue or pink. Do not fail to give length and color.
Price, 4 for \$1.90; each, 50c
If by mail, postage extra, each, 12 cents.

Fancy Velour Flannel.



No. 38F1051 This Skirt is made of fine quality flannel, with a wide dome collar, a 4-inch founce, and a wide cambric waistband with draw strings. Lengths, 27, 29 and 31 inches. Colors are fancy blue or pink stripes. Please do not fail to give length and color. Price, each, 50c
4 for \$1.85
If by mail, postage extra, each, 11 cents.



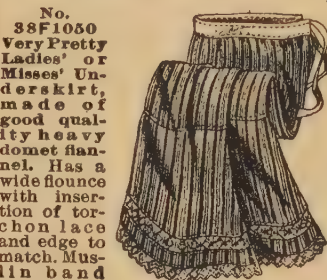
No. 38F1052 This Skirt is made of fine quality flannel, with a wide dome collar, a 4-inch founce, and a wide cambric waistband with draw strings. Lengths, 27, 29 and 31 inches. Colors are blue or gray ground with white dots. A very neat skirt. Be sure to give length and color. Price, 4 for \$2.25; each, 59c
If by mail, postage extra, each, 10 cents.

Tennis Flannel and Daley Cloth Underskirts.



No. 38F1048 Ladies' Undershirt, made of fine quality flannel, with a wide dome collar, a 4-inch founce, and a wide cambric waistband with draw strings. Lengths, 27, 29 and 31 inches. Colors, blue or pink stripes. Do not fail to give length and color.
Price, 3 for \$2.00; each, 69c
If by mail, postage extra, 12 cents.

Our 98-Cent New and Pretty Flannel Underskirt.



No. 38F1050 Very Pretty Ladies' Undershirt, made of fine quality flannel, with a wide dome collar, a 4-inch founce, and a wide cambric waistband with draw strings. Lengths, 27, 29 and 31 inches. Colors, blue or pink stripes. Always state length and color.
Price, 3 for \$2.85; each, 98c
If by mail, postage extra, each, 10c.

Flannel Long Skirts.

Lengths, 38, 40 and 42 inches.



No. 38F1057 Ladies' Long Skirt, made of fine quality flannel, with a wide dome collar, a 4-inch founce, and a wide cambric waistband with draw strings. Lengths, 38, 40 and 42 inches. Colors are blue or pink fancy stripes. Don't forget to state length and color wanted.

Price, 4 for \$1.90; each, 50c
If by mail, postage extra, each, 10 cents.

Outing Flannel Underskirt.



No. 38F1058 Ladies' Outing Flannel Underskirt, made of fine quality flannel, with a wide dome collar, a 4-inch founce, and a wide cambric waistband with draw strings. Lengths, 38, 40 and 42 inches. Colors, blue or pink fancy stripes. Give length and color desired.

Price, 3 for \$1.95; each, 69c
If by mail, postage extra, each, 11 cents.

Extra Size Underskirt.

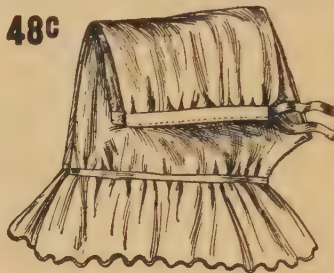
Extra size skirt, lengths, 29, 31 and 33 inches. Made extra wide around hips, and large sweep.



No. 38F1080 This Skirt is made of fine quality flannel, with a wide dome collar, a 4-inch founce, and a wide cambric waistband with draw strings. Lengths, 29, 31 and 33 inches. Colors are fancy gray or pink stripes. Do not fail to give length and color wanted.
Price, 3 for \$1.45; each, 50c
If by mail, postage extra, each, 10 cents.

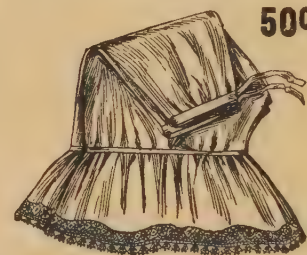
Ladies' Flannel Drawers.

Lengths, 23, 25, 27 and 29 inches.



No. 38F1060 Ladies' Drawers, made of fine quality flannel, with a wide dome collar, a 4-inch founce, and a wide cambric waistband with draw strings. Lengths, 23, 25, 27 and 29 inches. Colors, white or pale blue. Be sure to give length and color.
Price, 3 for \$1.35; each, 48c
If by mail, postage extra, each, 9c.

Trimmed with Lace.



No. 38F1062 Ladies' Drawers, made of fine quality flannel, with a wide dome collar, a 4-inch founce, and a wide cambric waistband with draw strings. Lengths, 23, 25, 27 and 29 inches. Colors, white or pale blue. Be sure to give length and color.
Price, 3 for \$1.40; each, 50c
If by mail, postage extra, each, 9c.

LADIES' SACQUES AND KIMONOS.

Very Comfortable and Up to Date House Garments.

Sizes, 32 to 42 Bust Measure. When ordering be sure to state bust measure and colors desired.



No. 38F1226 Ladies' Dressing Sacque, made of fine quality flannel, with a wide dome collar, a 4-inch founce, and a wide cambric waistband with draw strings. Lengths, 32 to 42 bust measure. Colors, black, blue or red ground with white dots. Always give bust measure and color.

Each, \$0.48
3 for \$1.35
If by mail, postage extra, each, 13 cents.

Ladies' Dressing Sacque.

No. 38F1227 This Dressing Sacque is made of fine quality flannel, with a wide dome collar, a 4-inch founce, and a wide cambric waistband with draw strings. Lengths, 32 to 42 bust measure. Colors, black, blue or red ground with white dots. Always give bust measure and color desired.

Price, each, \$0.50
3 for \$1.40
If by mail, postage extra, each, 12 cents.



Ladies' Flannelette Kimono.



No. 38F1229 Ladies' Kimono, made of fine quality flannelette, with a wide dome collar, a 4-inch founce, and a wide cambric waistband with draw strings. Lengths, 32 to 42 bust measure. Colors, black, blue or red ground with white dots. Always give bust measure and color selection.

Price, 2 for \$1.70; each, 89c
If by mail, postage extra, each, 12 cents.

Fancy Figured Flannelette.



No. 38F1231 Ladies' Dressing Sacques, made of fine quality flannelette, with a wide dome collar, a 4-inch founce, and a wide cambric waistband with draw strings. Lengths, 32 to 42 bust measure. Colors, black, blue or red ground with white dots. Always give bust measure and color wanted.

Price, 2 for \$1.50; each, 79c
If by mail, postage extra, each, 13 cents.

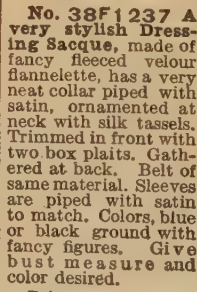
Fancy Flannelette, Only 89c.



No. 38F1235 Ladies' Dressing Sacque, made of fine quality flannelette, with a wide dome collar, a 4-inch founce, and a wide cambric waistband with draw strings. Lengths, 32 to 42 bust measure. Colors, black, blue or red ground with white dots. Always give bust measure and color.

Price, 2 for \$1.70; each, 89c
If by mail, postage extra, each, 15 cents.

Fancy Velour Flannel.



No. 38F1237 A very stylish Dressing Sacque, made of fine quality flannelette, with a wide dome collar, a 4-inch founce, and a wide cambric waistband with draw strings. Lengths, 32 to 42 bust measure. Colors, black, blue or red ground with white dots. Always give bust measure and color desired.

Price, 2 for \$1.98
If by mail, postage extra, 16 cents.

Nainsook or Lawn Bishop Dress.

98c

This dress is made of either good quality lawn or nainsook in the bishop style. The neck is trimmed with neat beading and narrow silk ribbon insertion and edged with valenciennes lace. Bishop sleeves trimmed to correspond. Has deep hem at the bottom. Sizes are for infants and 1, 2 and 3 year old children. State size desired.

No. 38F1944 Made of fine lawn. 98c
No. 38F1945 Made of fine nainsook 50c

If by mail, postage extra, 8 cents.

Extra Fine Lawn Dress, \$1.15

No. 38F1948 This handsome dress is made of fine lawn, has a lawn ruffle of neat valenciennes lace and edge to match. The new Dutch neck, trimmed with hemstitched beading and silk ribbon inserting, also edge with neat valenciennes lace. The 3/4 bishop sleeve is edged with lace to correspond. Trimmed around the bottom with six fine tucks, has lawn ruffle with insertion of valenciennes lace and edge to match. Sizes are for infants and 1, 2 and 3 year old children. State size desired. Price, \$1.15

If by mail, postage extra, 11 cents.

INFANTS' AND CHILDREN'S SHORT SKIRTS.

Sizes are for infants, and 1, 2 and 3 year old children.

Cambrie Skirt, Only 17 Cents.

No. 38F1960 Child's Skirt, made of good quality cambrie, with bodice. Has a deep hem with one row of hem stitching. Sizes are for infants and 1, 2 and 3 year old children. State size desired.

Each.....17c
6 for.....95c

If by mail, postage extra, each, 3 cents.

Lace Trimmed Skirt, Only 27 Cents.

No. 38F1962 This Skirt is made of fine cambrie, with bodice. Trimmed around the bottom with insertion of neat torchon lace with edge to match. Sizes are for infants and 1, 2 and 3 year old children. State size desired.

Each.....\$0.27
4 for.....1.00

If by mail, postage extra, each, 4c.

FLANNEL SKIRTS WITH BODICE.

Sizes are for infants, also for 1, 2 and 3 year old children.

State size desired.

No. 38F1966

Child's Skirt, made of heavy fleeced shaker flannel, with cambrie bodice. Embroidered around the bottom with silk. Always state size desired.

Each.....\$0.48
3 for.....1.35

If by mail, postage extra, each, 5c.

Flannel Skirt at 18 Cents.
No. 38F1967 Children's Skirt made of heavy fleeced shaker flannel, with muslin bodice. State size wanted. Price, 6 for \$1.00; each, 18c

If by mail, postage extra, each, 3c.

Infant's or Child's Short Skirt, with cambrie bodice and ruffle of the same material as in skirt. Sizes are for infants and 1, 2 and 3 year old children.

No. 38F1968 Made of wool flannel. Cream only. State size desired. Each.....\$0.48
3 for.....1.40

No. 38F1969 Made of daisycloth. Colors, cream, pink or baby blue. State size and color desired. Price, 6 for \$1.10; each.....19c

If by mail, postage extra, each, 5c.

Infants' Flannel Shawl.

Note our Sizes in these Shawls.

No. 38F2010 Infants' Shawl, made of fine quality cream color flannel, embroidered with silk. Floral design in one of the corners, as shown in illustration, hemmed with silk. Size, 27x27 inches.

Price, 3 for \$1.30; each.....45c

If by mail, postage extra, each, 5c.

Hand Embroidered Flannel Shawl.

No. 38F2012 Infants' Shawls, made of cream color wool flannel, scalloped edge, elaborately embroidered with silk. Beautiful floral design, heavily embroidered in silk in corner. Size, 28x28 inches. Price.....89c

If by mail, postage extra, 6 cents.

Infant's Wool Flannel Shawl.

No. 38F2013

Infants' Wool Flannel Shawl, made of fine wool flannel, lined and interlined. Bound with tape. Price, each.....7c

6 for.....40c

If by mail, postage extra, each, 2c.

Children's Bibs.

No. 38F2038 Bib, made of fleeced back cloth, bound with tape. Price, 4 for.....10c

If by mail, postage extra, 4 for 5 cents.

No. 38F2039 Rubber Lined Bib, bound with tape. Price, each.....6c

6 for.....32c

If by mail, postage extra, each, 2c.

No. 38F2031 Fancy Figured Marcellies Bib, lined and interlined. Bound with tape. Price, each.....7c

6 for.....40c

If by mail, postage extra, each, 2c.

No. 38F2032 Bib, made of honeycomb cloth, lined and interlined. Fancy patterns. Price, each.....9c

6 for.....50c

If by mail, postage extra, each, 2c.

No. 38F2033 Bib, made of honeycomb cloth, lined and interlined. Fancy patterns. Price, each.....9c

6 for.....50c

If by mail, postage extra, each, 2c.

No. 38F2034 Bib, made of honeycomb cloth, lined and interlined. Fancy patterns. Price, each.....9c

6 for.....50c

If by mail, postage extra, each, 2c.

No. 38F2035 Bib, made of honeycomb cloth, lined and interlined. Fancy patterns. Price, each.....9c

6 for.....50c

If by mail, postage extra, each, 2c.

No. 38F2036 Bib, made of honeycomb cloth, lined and interlined. Fancy patterns. Price, each.....9c

6 for.....50c

If by mail, postage extra, each, 2c.

No. 38F2037 Bib, made of honeycomb cloth, lined and interlined. Fancy patterns. Price, each.....9c

6 for.....50c

If by mail, postage extra, each, 2c.

No. 38F2038 Bib, made of honeycomb cloth, lined and interlined. Fancy patterns. Price, each.....9c

6 for.....50c

If by mail, postage extra, each, 2c.

No. 38F2039 Bib, made of honeycomb cloth, lined and interlined. Fancy patterns. Price, each.....9c

6 for.....50c

If by mail, postage extra, each, 2c.

No. 38F2040 Bib, made of honeycomb cloth, lined and interlined. Fancy patterns. Price, each.....9c

6 for.....50c

If by mail, postage extra, each, 2c.

Our \$1.48 Wool Shawl.

No. 38F2018 Very fine shawl, made of wool flannel. Beautifully embroidered all around with silk. Edges scalloped and stitched with silk. A very neatly designed shawl for infants. Cream color only. Size, 31x31 inches. Price.....\$1.48

If by mail, postage extra, 6 cents.

Beautifully Embroidered Shawl

No. 38F2019 A Handsome Silk Embroidered Shawl, made of all wool flannel. The silk embroidery on this shawl is a work of art. Finished with a double hemstitched hem. An exceptionally fine shawl. Size, 30x30 inches. Cream color only. Price.....\$1.85

If by mail, postage extra, 6 cents.

Infants' Wool and Silk Vells.

No. 38F2020 Infants' Wool Vell. Neat border. Medium stitch. Cream only.

Price, each.....9c
6 for.....50c

If by mail, postage extra, each, 2 cents.

Medium Mesh with Fancy Border.

No. 38F2021 Infants' Vell, made of fine all wool, medium mesh and fancy border. Cream only.

Price, 6 for \$1.10; each.....19c

If by mail, postage extra, each, 2c.

Extra Fine All Wool, Only 25c.

No. 38F2022 Infants' Vell, made of fine all wool, fancy mesh. Very neat design. Cream only.

Price, 4 for 95c; each.....25c

If by mail, postage extra, each, 2c.

Infants' Silk Vell, Only 25c.

No. 38F2023 Infants' Silk Vell. Very neat stitch and fancy border. Color, white.

Price, 4 for 95c; each.....25c

If by mail, postage extra, each, 2c.

Children's Bibs.

No. 38F2038 Bib, made of fleeced back cloth, bound with tape. Price, 4 for.....10c

If by mail, postage extra, 4 for 5 cents.

No. 38F2039 Rubber Lined Bib, bound with tape. Price, each.....6c

6 for.....32c

If by mail, postage extra, each, 2c.

No. 38F2031 Fancy Figured Marcellies Bib, lined and interlined. Bound with tape. Price, each.....7c

6 for.....40c

If by mail, postage extra, each, 2c.

No. 38F2032 Bib, made of honeycomb cloth, lined and interlined. Fancy patterns. Price, each.....9c

6 for.....50c

If by mail, postage extra, each, 2c.

No. 38F2033 Bib, made of honeycomb cloth, lined and interlined. Fancy patterns. Price, each.....9c

6 for.....50c

If by mail, postage extra, each, 2c.

No. 38F2034 Bib, made of honeycomb cloth, lined and interlined. Fancy patterns. Price, each.....9c

6 for.....50c

If by mail, postage extra, each, 2c.

No. 38F2035 Bib, made of honeycomb cloth, lined and interlined. Fancy patterns. Price, each.....9c

6 for.....50c

If by mail, postage extra, each, 2c.

No. 38F2036 Bib, made of honeycomb cloth, lined and interlined. Fancy patterns. Price, each.....9c

6 for.....50c

If by mail, postage extra, each, 2c.

No. 38F2037 Bib, made of honeycomb cloth, lined and interlined. Fancy patterns. Price, each.....9c

6 for.....50c

If by mail, postage extra, each, 2c.

No. 38F2038 Bib, made of honeycomb cloth, lined and interlined. Fancy patterns. Price, each.....9c

6 for.....50c

If by mail, postage extra, each, 2c.

No. 38F2039 Bib, made of honeycomb cloth, lined and interlined. Fancy patterns. Price, each.....9c

6 for.....50c

If by mail, postage extra, each, 2c.

No. 38F2040 Bib, made of honeycomb cloth, lined and interlined. Fancy patterns. Price, each.....9c

6 for.....50c

If by mail, postage extra, each, 2c.

No. 38F2041 Bib, made of honeycomb cloth, lined and interlined. Fancy patterns. Price, each.....9c

6 for.....50c

If by mail, postage extra, each, 2c.

No. 38F2042 Bib, made of honeycomb cloth, lined and interlined. Fancy patterns. Price, each.....9c

6 for.....50c

If by mail, postage extra, each, 2c.

No. 38F2043 Bib, made of honeycomb cloth, lined and interlined. Fancy patterns. Price, each.....9c

Fancy Marcellies Designs.

No. 38F2039 Bib, fancy figured Marcellies designs, bound with tape and edged with lace. Has pocket with teething ring. Price, each.....12c

4 for.....45c

If by mail, postage extra, each, 2 cents.

No. 38F2040 Bib, made in fancy Marcellies designs. Very neat patterns. Interlined with wadding and lined with muslin, bound with tape and edged with neat wash lace. Price, each.....\$0.09

Per dozen.....1.00

If by mail, postage extra, each, 2c.

Ollcloth Bibs.

No. 38F2038 Waterproof Bibs, made of enameled ollcloth, bound with tape and have neck strings. Size, 9x12 inches.

Price, 2 for.....5c

Per dozen.....25c

If by mail, postage extra, 2 for 4c.

Childs' All Over Bib With Sleeves.

No. 38F2041 Childs' All Over Bib with Sleeves. Made of rubber coated cambrie, bound with tape and tied with string in back. A very serviceable bib as it will cover the entire front of child's dress and sleeves. Color, white only. For infants and children up to 3 years.

Price, 4 for \$1.20; each.....32c

If by mail, postage extra, each, 7c.

The Perfect Diaper.

No. 38F2051 This Diaper is made of good quality birds-eye cloth, interlined with absorbent medicated cotton, which is cut in one piece and quilted. The medicated cotton used is acetreated, making it antiseptic, that it renders the diaper odorless. Will not chafe or irritate the tenderest skin. After washing, they are always soft and pliable. Made in two sizes, small or large. State size desired.

Price, 6 for 65c; each.....12c

If by mail, postage extra, each, 4c.

Rubber Diaper Drawers.

No. 38F2052 White Rubber Diaper Drawers; 3 sizes, large, medium and small. State size desired.

Price, each.....13c

6 for.....70c

If by mail, postage extra, each, 4c.

Stockinet Diaper Drawers.

No. 38F2054 Same style as No. 38F2052, but made of waterproof stockinet. A very soft material. Three sizes, small, medium or large. State size desired.

Price, 6 for \$1.75; each.....32c

If by mail, postage extra, each, 4c.

Waterproof Diaper Drawers.

No. 38F2056 The Improved Waterproof Stockinet Diaper Drawers are waterproof. Material is very soft and pliable, made with a wide muslin waistband and draw strings, making a diaper adjustable to waist. Three sizes, small, medium and large. State size desired.

Price, 6 for \$2.25; each.....39c

If by mail, postage extra, each, 6 cents.

Baby Carriage, Crib or Bed Rubber Sheets.

These sheets are made of soft rubber, lined with muslin, a very useful article to avoid wetting the carriage, crib or bed clothes, hemmed all around with tape; made in three sizes.

No. 38F2058 Baby Carriage size, 18x21 inches. Price.....15c

No. 38F2060 Crib size, 18x24 inches. Price.....29c

No. 38F2062 Bed size, 27x36 inches. Price.....60c

Baby Carriage, Crib or Bed Sheets, made of stockinet, a soft, pliable, waterproof material, hemmed all around with tape; these sheets are also useful as a waterproof apron when washing the baby; made in three sizes.

No. 38F2064 Baby Carriage size, 18x18 inches. Price.....25c

No. 38F2066 Crib size, 18x24 inches. Price.....48c

No. 38F2068 Bed size, 27x36 inches. Price.....98c

If by mail, postage extra, 7 cents.

Infants' Pillow Slips.

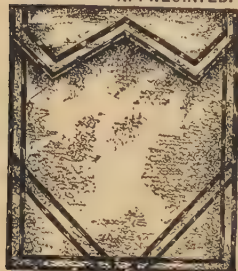
No. 38F2080
Infants' Pillow Slip, made of fine white lawn, is trimmed all around with lawn ruffie, and edged with neat valenciennes lace. Size, 16x16 inches.



Price, 39c
If by mail, postage extra, 3 cents.

INFANTS' EIDERDOWN AFGHANS.

THESE ARE THE HANDSOMEST NOVELTIES EVER SHOWN TO GO WITH BABY BUGGIES AND MUST BE SEEN TO BE APPRECIATED.



No. 38F2094
Baby Carriage Afghans, made of good quality ripple fold or down, trimmed with two rows of silk ribbon, afghan lined with saateen.

Can furnish cream color, in either pink or blue ribbon trimming. Size, 30x26 inches. Price, \$1.35
If by mail, postage extra, 9 cents.

Knitted Afghans.



No. 38F2107 Baby Carriage or Go-Cart Blankets. Knitted of all wool Shetland yarns. Very neat honeycomb design, with fancy knotted attached fringe. Can also be used as a wrap for baby. Colors are white with pink or baby blue designs in the form of squares. Size, 32x28 inches. Weight, 4 ounces. State color desired.

Price, 85c
If by mail, postage extra, 8 cents.

Baby Carriage or Go-Cart Blankets.

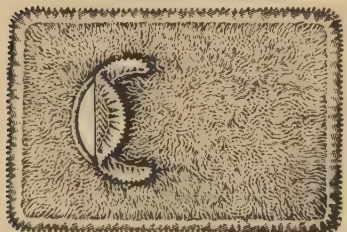


No. 38F2109 Baby Carriage or Go-Cart Blanket, knitted of all wool Shetland yarn and ornamented with mercerized twist and chenille, in form of squares. Trimmed all around Shetland floss pompons. Colors, cream trimmed with either pink or cream chenille. Weight, 7 ounces. State color desired.

Price, 2 for \$2.75 each, \$1.40
If by mail, postage extra, each, 12 cents.

Baby Carriage Fur Robes.

To obtain natural appearance shake fur robes when received.

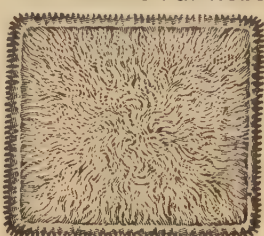


No. 38F2110 S. R. & Co.'s Special Fur Robe. Made of fine selected, natural Canadian lamb, with hood opening, allowing robe to fit perfectly around baby. This robe is lined with heavy quilted saateen and edged with pinked felt. Size, 28x40 inches. Price, \$4.65
If by mail, postage extra, 58 cents.

Washable Wool Robe.

No. 38F2114 Imitation Fur Robe Same style as No. 38F2110. Made of closely woven long white lambs' wool. An extra warm robe; surface can easily be washed. Made with hood opening. Robe bound with pinked felt and lined with all wool eiderdown. A splendid baby carriage robe. Size, 27x42 inches. Price, \$3.15
If by mail, postage extra, 46 cents.

White Lamb's Fur Robe.



No. 38F2116 Baby Carriage Fur Robe. Made of selected natural Canadian lamb. Lined with heavy quilted saateen and edged with pinked felt. Only fine and soft white lambs' skins used in these robes. Size, 32x36 inches. Price, \$3.95
If by mail, postage extra, 55 cents.

Imitation Fur Robe.

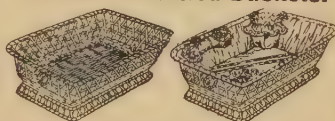
No. 38F2118 Washable Fur Robe. Same style as No. 38F2116. Made of closely woven long white lambs' wool. Bound with pinked felt and lined with all wool eiderdown. Surface can easily be washed. Size, 27x36 inches. Price, \$1.65
If by mail, postage extra, 40 cents.

Our Special White Lamb Go-Cart Robe.

No. 38F2120 Baby Go-Cart Fur Robe. Made of selected white lamb. Lined with heavy quilted saateen. Robe is made extra long, allowing it to cover baby's back. The front half is double, forming a pocket for baby's feet. Is so arranged that protection from cold is absolute. Length, 48 inches; width 14 inches. Price, \$4.95
If by mail, postage extra, 58 cents.

BABY BASKETS, HAM-PERS AND BASSINETTES.

Plain or Trimmed Baskets.



Baby Basket, trimmed or untrimmed, made of fine willow ware and neatly braided with straw. Size, 16x15 inches. The trimmed basket is beautifully upholstered with fine satin, pocket and pin cushion trimmed with baby ribbon, edged around basket with beading and ribbon inserting.

No. 38F2150 Untrimmed. Price, 48c
If by mail, postage extra, 18 cents.

No. 38F2151 Trimmed, blue or pink satin. State color desired. Price, \$2.48
If by mail, postage extra, 53 cents.

Baby Basket, Diamond Shape.

No. 38F2154 Baby Basket trimmed or untrimmed, made of willow ware and neatly braided with fine straw. Size, 21x12x6 inches. Price, 65c
If by mail, postage extra, 19 cents.

Baby Basket, Heart Shape.

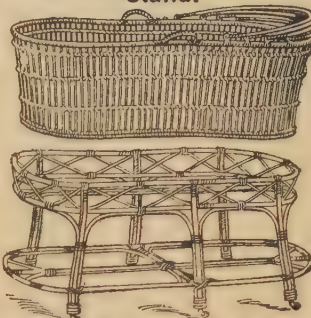
No. 38F2158 Baby Basket, trimmed or untrimmed, made of willow ware and neatly braided with fine straw. Size, 17x17x6 inches. Price, 80c
If by mail, postage extra, 23 cents.

Imported Palm Leaf Hamper.



No. 38F2168 Genuine Palm Leaf Hamper. Has inside tray or basket which can be trimmed as a receptacle for baby's toilet articles, while in the hamper baby's wardrobe can be nicely arranged. Has strong willow handles and staples. Size, 20x12x11 inches. Net weight, 5 pounds. Price, \$3.45

Bassinettes With or Without Stand.



Baby Bassinette, made of fine willow ware with strong handles. Size, 32x18x10 inches. Has arrangement of willow hoops for canopy or cover. Stand is made of extra strong rattan ware. Made to fit bassinet perfectly. Has casters, allowing same to be rolled around with ease and making this outfit an absolute necessity in every home that is blessed with a baby.

No. 38F2172 Bassinette, with stand. Net weight, 6 1/2 pounds. Price, \$4.85
No. 38F2173 Bassinette, without stand. Net weight, 3 1/2 pounds. Price, \$2.65

Infants' Toilet Sets.

No. 38F2175 Baby Toilet Sets. Made of celluloid, of three pieces, consisting of a fine comb with handle, brush, and d. teething ring with nipple. Colors are baby blue, pink or white. State color desired. Put up in neat box. Price, per set, consisting of 3 pieces, 48c
If by mail, postage extra, 9 cents.

Pretty Set of Four Pieces, Only 89 Cents.

No. 38F2176 Baby's Toilet Set, consisting of four pieces, fine comb with handle, brush, teething ring with rattle, and soap box, made of the finest quality celluloid, in either baby blue, pink, or white. State color desired. Put up in neat box. Price, 89c
If by mail, postage extra, 9 cents.

Handsome Set of Five Pieces, Only \$1.65.

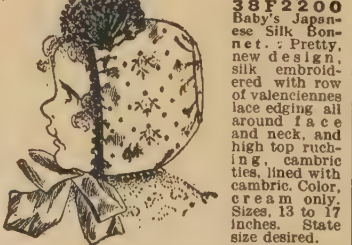
No. 38F2177 Baby's Toilette Set, consisting of five pieces, fine comb with handle, brush, rattle, soap box, puff box, and teething ring with rattle, made of the finest quality celluloid. Colors, baby blue, pink or white. State color desired. Neatly put up in fancy lined box. Price, \$1.65
If by mail, postage extra, 18 cents.

Infants' and Children's Bonnets. How to Measure.

Place tape measure atoneside of chin pass over forehead to other side of chin, as shown in illustration. Number of inches is the size. Be sure to measure not only from each side of chin, not under the chin.

INFANTS' SILK BONNETS.

Sizes, 13 to 17 inches. Be sure to give size desired.



No. 38F2200 Baby's Japanese Silk Bonnet. Very Pretty Bonnet. Made of Japanese silk. Embroidered with silk in a very neat design. Crown in back embroidered to match. Lace trimming around face and neck. Pompon on top with ribbon bows. Wide tie strings. Color, cream only. Sizes, 13 to 17 inches. State size desired. Price, 6 for \$1.00; each, 19c
If by mail, postage extra, each, 5 cents.

Silk Bonnet with Full Ruche, Only 27 Cents.

No. 38F2201 Baby's Japanese Silk Bonnet. Very neatly embroidered silk. Crown in back embroidered to match. Full ruche around face and neck. Ribbon bows on top; lined with cambric. Ribbon tie strings. Color, cream only. Sizes, 12 to 17 inches. State size desired. Price, 4 for \$1.00; each, 27c
If by mail, postage extra, each, 5c.

Silk Bonnets with Cambric or Jap Silk Lining.

Very Pretty Bonnet. Made of Japanese silk. Embroidered with silk in a very neat design. Crown in back embroidered to match. Lace trimming around face and neck. Pompon on top with ribbon bows. Wide tie strings. Color, cream only. Sizes, 13 to 17 inches. State size desired. Price, 48c
If by mail, postage extra, 6 cents.

No. 38F2202 Lined with Japanese Silk. Price, 48c
If by mail, postage extra, 6 cents.

No. 38F2203 Lined with Cambric. Price, 39c
If by mail, postage extra, 6 cents.

Handsome Silk Bonnets, Lined with Cambric or Silk.

These Bonnets are made of Japanese silk with a very heavy pattern of embroidered silk. Crown in back embroidered to match. Nice full ruche with neat ribbon bows. Wide tie strings. Color, cream only. Size, 13 to 17 in. State size desired. Price, 69c
If by mail, postage extra, 6 cents.

No. 38F2204 Lined with Japanese Silk. Price, 69c
If by mail, postage extra, 6 cents.

No. 38F2205 Lined with Cambric. Price, 50c
If by mail, postage extra, 6 cents.

Fancy Silk Embroidered Bonnet.

No. 38F2206 Baby Bonnet, made of fine Japanese silk. Beautifully embroidered with silk. Crown in back embroidered to match. Trimmed around face and neck with ruffled silk mull. Trimmed on top with two rosettes of silk mull and ribbon bows. Nice silk tie strings. Lined with saateen. Color, cream only. Sizes, 13 to 17 inches. State size desired. Price, 98c
If by mail, postage extra, 6 cents.

Child's Bonnets.

These stylish bonnets come in six materials of different shades. They are lined and interlined with cambric and trimmed with wide tie strings. Sizes, 13 to 17. State size and color wanted.

No. 38F2301 Made of bear skin cloth, gray, brown or royal blue. Be sure to give size and color wanted. Price, 3 for \$1.00; each, 35c
If by mail, postage extra, each, 8 cents.

No. 38F2302 Made of silk plush. Colors, wine, royal blue or golden brown. Be sure to give size and color desired. Price, 3 for \$1.10; each, 39c
If by mail, postage extra, each, 8 cents.

No. 38F2303 Made of crushed plush. Colors, royal blue, wine or golden brown. Give size and color desired. Price, 3 for \$1.10; each, 39c
If by mail, postage extra, each 8 cents.

No. 38F2305 Made of fancy stamped plush. Colors, royal blue, wine or brown. State size and color desired. Price, 3 for \$1.10; each, 39c
If by mail, postage extra, each, 8 cents.

No. 38F2307 Made of all wool astrakhan cloth. Colors, cream or gray. Give size and color desired. Price, 3 for \$1.25; each, 45c
If by mail, postage extra, each, 8 cents.

SEE OTHER STYLES HEADWEAR ON PAGE 1347.

These Bonnets are made of different materials and colors to match cloaks which are described in this catalogue. They are trimmed around the front with lamb's wool, around the face and neck with a lace ruching, and have a wide tie string. Can furnish either style in royal blue, wine or golden brown. Be sure to give size and color.



No. 38F2309 Made of silk plush. Colors, royal blue, wine or brown. State size and color. Price, 50c

If by mail, postage extra, 9c.
No. 38F2310 Made of crushed plush. Colors, royal blue, wine or brown. State size and color. Price, 50c

If by mail, postage extra, 9c.
No. 38F2313 Made of stamped silk plush. Colors, royal blue, wine or brown. Give size and color. Price, 50c

If by mail, postage extra, 9c.
Fancy Bear Skin (Cloth) Bonnets.

These Bonnets have a high puffed back, made of bengaline cloth, ornamented with a silk ribbon bow and beaver head. They have a silk mull ruching around face and neck, with a wide tie string. Lined with cambric. Color, cream only. Be sure to give size desired. Sizes 13 to 17. No. 38F2315 Made of bear skin cloth. Color, cream. Price, 98c

No. 38F2317 Made of the new curled bear skin cloth. Price, \$1.19

If by mail, postage extra, each, 10c.
Imitation Bear Skin Bonnet. Sizes, 13 to 17.

These Bonnets are made in the Eskimo style, interlined and lined with cambric. Has lace ruching around face and neck. Has a wide tie string. Trimmed on top with a silk pompon. Made in either straight or curled bear skin cloth. Always give size desired. No. 38F2321 Made of bear skin cloth. Color, white only. Price, 75c

No. 38F2322 Made of white curled bear skin cloth. Price, 89c

If by mail, postage extra, each, 12 cents.
Poke Bonnets.

For children 1 to 6 years. Sizes, 13 to 17. No. 38F2343

Child's Poke Bonnet, made of mercerized sateen. Has a high puffed back, ruffled around the face. Bonnet is lined and interlined with cambric. Has wide sateen tie strings. Colors, navy blue or red. Give size and color. Price, 3 for \$1.10; each, 39c

If by mail, postage extra, each, 12 cents.
Velvet Bonnet.

No. 38F2344 Child's Bonnet, made of black velvet. Has fancy silk ribbon bow on top, ruffled around front and cape at neck made of silk finished fallie, which is trimmed with narrow velvet ribbon, narrow valenciennes lace around face; bonnet interlined with wadding and lined with cambric; wide tie strings. Color, black with cream trimmings. Sizes, 13 to 17 inches. Give size and color. Price, 69c

If by mail, postage extra, 2 cents.

Child's Bonnet, trimmed on top with fancy silk ribbon bow; ruffled around front with bengaline cloth; trimmed around face with lace ruching. Interlined and lined with cambric.



No. 38F2345 Made of crushed plush. Colors, royal blue or wine. Be sure to give size and color. Price, 79c

No. 38F2346 Made of bear skin cloth. Be sure to state size wanted. Color, white only. Price, 75c

No. 38F2348 Made of ripple silk plush. Colors, royal blue or wine. Be sure to state size and color wanted. Price, 89c

If by mail, postage extra, each, 2 cents.
Fancy Bear Skin Cloth Bonnet.

No. 38F2352 Child's Bonnet, made of bear skin cloth, very neatly trimmed on top with satin ribbon. Has a double ruffle of bengaline cloth, which is edged with fancy braid. Trimmed around face with mull. Interlined and lined with cambric and has wide tie strings. Color, white only. Be sure to state size wanted. Sizes, 13 to 17. Price, 3 for \$2.85; each, 98c

If by mail, postage extra, each, 12 cents.
Fine Velvet Bonnet.

No. 38F2353 This Handsome Bonnet is made of velvet. Has a high front ruffle, edged with mull, which is lined with percale cloth. Trimmed around face with mull. Interlined and lined with cambric. Has wide tie strings. A very pretty bonnet. Be sure to give size and color desired. Colors, green or royal blue. Price, 2 for \$2.35; each, \$1.25

If by mail, postage extra, each, 12 cents.
TAM O'SHANTERS.

Sizes, 19 to 21 inches. Measure around head.



Child's Tam O'Shanter with visor. Ornamented on top with covered button. Interlined and lined with serge.

No. 38F2416 Made of corduroy. Colors, royal blue, Havana brown or wine. Be sure to state size and color wanted. Price, 39c

No. 38F2417 Made of wool flannel. Color, royal blue or red. Be sure to state size and color wanted. Price, 39c

If by mail, postage extra, each, 16 cents.
All Wool Broadcloth Tam.

No. 38F2419 Tam O'Shanter, made of all wool broadcloth. The new square college shape, trimmed around and band with silk grosgrain ribbon. Cord and tassel on top. Tam lined with sateen. Colors, black, navy blue or garnet. State color wanted. Price, 48c

If by mail, postage extra, 15 cents.
No. 38F2420 Child's Tam O'Shanter, made of zibeline in the new college shape. Same style as No. 38F2419. The band is made of velvet and the tam lined with cambric. Has a silk cord with tassel. Price, 2 for 75c; each, 39c

If by mail, postage extra, each, 19 cents.

The Tourist Tam O'Shanter, Very Latest.

The New Tourist Tam. This style tam is all the rage. Trimmed on top with strap and covered buttons. Visor with numerous rows of stitching. Tam lined throughout. Made in different materials as follows:

No. 38F2421 Made of all wool flannel. Colors, cardinal or navy blue. State color wanted. Price, 39c

If by mail, postage extra, 14c.

No. 38F2422 Made of wool zibeline felt. Colors, steel gray or brown. Price, 48c

If by mail, postage extra, 14c.

INFANTS' KNIT BOOTEES.

ALL HAND CROCHETED AND SEAMLESS. WE DO NOT HANDLE MACHINE MADE BOOTEES, AS THEY ARE MADE WITH RAW SEAMS.

We show a Complete Line of these Dainty and Comfortable Articles for Infants. Note our Prices and Qualities Carefully.

Only 7 Cents per Pair.

No. 38F2498 Infants' Bootee, made of all wool Shetland yarn. Hand crocheted. Colors, white and blue or white and pink or solid white. State color wanted. Price, per pair, 7c

3 pairs for 20c

If by mail, postage extra, per pair, 2c.

No. 38F2500 Infants' Bootee, made of all wool Shetland yarn. Hand knitted. Medium close stitch. Colors, white and pink, white and blue or solid white. State color wanted. Price, 3 pairs for 27c; per pair, 10c

If by mail, postage extra, per pr., 2c.

No. 38F2502 Infants' Extra Long Bootees, hand knitted of fine all wool zephyr and trimmed with mercerized twist. Tassels at ankle. Colors, blue and white, pink and white or solid white. State color wanted. Price, 3 pairs for 40c; per pair, 14c

If by mail, postage extra, per pair, 3c.

No. 38F2504 Very Fine Bootee, made of all wool worsted yarn. Same style as No. 38F2502, but closely knitted. Colors, white with pink, white with blue or solid white. State color wanted. Price, 3 pairs for 48c; per pair, 17c

If by mail, postage extra, per pair, 2 cents.

No. 38F2506 Fancy Hand Knitted Ribbed Bootee, made of fine selected all wool zephyr yarns, stitched at top with mercerized twist; tassels at ankle. A very fine, closely knitted bootee. Colors, white with pink or blue or solid white. State color wanted. Price, 3 pairs for 55c; per pair, 20c

If by mail, postage extra, per pair, 2c.

No. 38F2508 Infants' Bootee, Hand knitted. Fine all wool zephyr yarns and mercerized twist. Fancy turnover tops and tassels at ankle. Very closely knitted. Colors, white and blue, white and pink or solid white. State color wanted. Price, per pair, 33c

3 pairs for 65c

If by mail, postage extra, per pair, 3c.

Mercerized (Looks Like Silk) Cotton Bootees.

No. 38F2510 Infants' Bootee, hand knitted of mercerized (looks like silk) twist; tassels at ankle. Special value. Colors, solid white or white with blue or pink. State color wanted. Price, per pair, 21c

3 pairs for 60c

If by mail, postage extra, per pair, 2c.

No. 38F2512 Infants' Fancy Hand Crocheted Bootee, made of all wool zephyr, trimmed with mercerized twist. Yarn draw strings at top. Very closely stitched. Colors, white and blue, white and pink or solid white. State color wanted. Price, per pair, 23c

3 pairs for 65c

If by mail, postage extra, per pair, 2c.

No. 38F2514 A Very Fine Hand Knitted Bootee, made of all wool zephyr yarns and stitched with mercerized twist. An extra high bootee with turnover tops. Tassels at ankles. Colors, white with blue or pink or solid white. State color wanted. Price, 3 pairs for 69c; per pair, 25c

If by mail, postage extra, per pair, 2c.

INFANTS' HAND KNITTED BOOTEES.

No. 38F2516 Infants' Fancy Hand Made Bootee, made of all wool zephyr and trimmed with mercerized twist. Has two insertions of baby ribbon, one forming a bow. An extra high bootee. Colors are white, with sky blue, pink or white twist and ribbon trimmings. State color wanted. Price, per pair, 22c

3 pairs for 60c

If by mail, postage extra, per pair, 2c.

No. 38F2517 Infants' Extra High Bootee, made of all wool Germantown yarn, very closely knitted. Trimmed with four rows of ribbon insertion, and stitched with mercerized twist. Colors, cream, with blue or pink trimming. Also solid cream. State color wanted. Price, 3 prs. for 65c; per pr., 23c

If by mail, postage extra, per pr., 3c.

Knitted with Imported Saxony Yarn.

No. 38F2518 Extra Fine Hand Made Bootee, very closely knitted with imported all wool Saxony yarn and silk twist; has ribbon insertion at ankle. Colors, cream with blue, pink or cream silk twist. State color wanted. Price, 3 prs. for \$1.00; per pr., 35c

If by mail, postage extra, per pair, 3c.

Knitted Moccasins.

No. 38F2526 Infants' Knitted All Wool Zephyr Moccasins, stitched with mercerized twist. Has tie strings to match. Colors, white and pink, white and blue or solid white. State color wanted. Price, 3 prs. for 60c; per pr., 23c

If by mail, postage extra, per pr., 4c.

No. 38F2528 Infants' Knitted Moccasins, made of mercerized cotton (looks like silk), lined with knitted all wool yarn to give desired warmth. Ribbon insertions forming bow. Colors, white with pink or blue, or solid white. State color wanted. Price, 3 prs. for 95c; per pr., 33c

If by mail, postage extra, per pr., 4c.

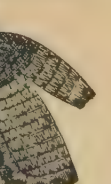
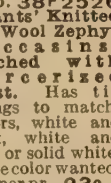
INFANTS' HAND KNITTED SACQUES.

We quote only the hand made knitted sacques, as they are made seamless—neater and finer than machine made sacques, which are made very coarse and with raw seams.



No. 38F2550 Infants' Hand Crocheted Sacque, made of all wool Shetland yarn. Colors, solid cream, pink and cream or light blue and cream. State color desired. Price, 4 for 75c; each, 20c

If by mail, postage extra, each, 3c.



Infants' Knit All Wool Sacques.



35¢

No. 38F2552 Infants' Sacque, closely hand crocheted of all wool zephyr yarn, edged with mercerized twist, and has tassels at neck. Colors, white with pink, white with blue, or solid white. State color wanted. Price, 3 for \$1.00; each, 35¢. If by mail, postage extra, each, 6 cents.



47¢

No. 38F2554 Infants' Hand Crocheted Sacque, made of all wool Shetland yarn. Has a fancy border and sleeves to match. Wool tie strings with tassels. Colors, pink or blue with white border, or solid white. Give color wanted. Price, 3 for \$1.35; each, 47¢. If by mail, postage extra, each, 8 cents.



43¢

No. 38F2556 Infants' Hand Knitted Sacque, made of fine all wool zephyr yarn, in a very neat yoke effect. Has fancy border down front and around the bottom. Sleeves to match. Wool tie strings with tassel at neck. Very closely knitted. Colors, white with either blue or pink border, or solid white. Always state color selection. Price, 3 for \$1.25; each, 43¢. If by mail, postage extra, each, 8 cents.



75¢

No. 38F2557 Infants' Sacque, made of all wool Shetland yarn. Ruffled around back, extending over shoulders (giving cape effect) with an insertion of narrow ribbon. Also ribbon insertion down front and around the bottom. Tassels at neck. Colors, white and pink, white and blue or solid white. Name color wanted. Price, 3 for \$2.10; each, 75¢. If by mail, postage extra, each, 8¢.

With Yoke, only 50 cents.



50¢

No. 38F2559 Infants' Sacque, Empire style, made of all wool split zephyr yarn. Hand crocheted with shell stitch. Closely knitted yoke. Stitched down front and around bottom with mercerized twist. Bishop sleeves stitched with twist to match. Colors, white with either blue or pink border. State color. Price, each, \$0.50. 3 for \$1.40. If by mail, postage extra, each, 7 cents.

Extra Fine Sacque.



80¢

No. 38F2560 Infants' Sacque, made of all wool zephyr yarn, very closely hand knitted. Has fancy stitched border down front and around the bottom. A very neat collar trimmed to correspond. Stitched with mercerized twist, and the Bishop sleeves are also trimmed to match. Colors, white with either blue or pink border, or solid white. Give color wanted. Price, 3 for \$2.25; each, 80¢. If by mail, postage extra, each, 8 cents.

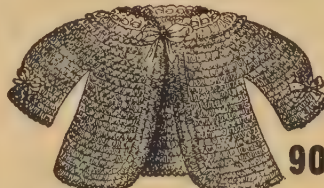
Very Stylish, Kimono Effect.



50¢

No. 38F2561 A very pretty Sacque, hand crocheted, of all wool split zephyr yarn. Has a shawl collar with an insertion of ribbon and ribbon tie strings at neck. Colors are cream, with either blue or pink trimmings, or solid cream. Be sure to state color wanted. Price, each, \$0.50. 3 for \$1.40. If by mail, postage extra, each, 8 cents.

Extra Fine Shetland Yarn.



90¢

No. 38F2562 Infants' Sacque, hand crocheted, made of all wool Shetland yarn. Has a fancy border and is trimmed with mercerized twist. Trimming around the neck to match with insertion of silk ribbon. Has Bishop sleeves with closely knitted cuffs. Colors, white with either blue or pink border, or solid white. Don't forget to state color wanted. Price, each, \$0.90. 3 for \$2.55. If by mail, postage extra, each, 8 cents.

Infants' Sacque.



69¢

No. 38F2563 Infants' Sacque, hand crocheted of all wool soft Shetland yarn. Has a yoke effect. Stitched with mercerized twist and trimmed with ribbon and twist to match. Colors, white and pink, white and blue or solid white. Always state color wanted. Price, 2 for \$1.30; each, 69¢. If by mail, postage extra, each, 7¢.

Very Fine Sacque, Only 89¢.



89¢

No. 38F2565 Infants' Sacque, made of fine all wool zephyr yarn with Empire style yoke. Very closely knitted. Neck is trimmed with an insertion of baby ribbon. The closely knitted cuffs are also trimmed with baby ribbon to match. Colors, cream with pink yoke or cream with blue yoke. Be sure to give color wanted. Price, each, \$0.89. 2 for \$1.70. If by mail, postage extra, each, 8 cents.

Infants' Flannel Sacques.



15¢

No. 38F2578 Infants' Sacque, made of outing flannel, stitched down front and all around bottom, collar and cuffs with mercerized twist. Wonderful value. Colors, blue or pink stripes. State color wanted. Price, 4 for 55¢; each, 15¢. If by mail, postage extra, each, 4¢.

No. 38F2580 Infants' Long Sacque. Same style as No. 38F2578, made of striped outing flannel, stitched down front, all around bottom, collar and cuffs with mercerized twist. Length of sacque, 25 inches. Color, blue or pink stripes. Give color wanted. Price, 3 for 90¢; each, 30¢. If by mail, postage extra, each, 4¢.

Infants' Sacques.



Infants' Sacque, made in either flannelette, elderdown, flannel or cashmere; has a wide collar and turn-over cuffs, stitched down front, bottom, collar and cuffs with mercerized twist. Silk ribbon tie strings at neck. No. 38F2582 Made of flannelette. Colors, cream, pink or baby blue. State color desired. Price, 21¢. No. 38F2584 Made of wool flannel. Color, cream. Price, 45¢. No. 38F2586 Made of wool ripple elderdown. Colors, cream, pink or baby blue. State color desired. Price, 48¢. No. 38F2588 Made of fine cashmere. Colors, cream, with blue, pink or cream stitching. State color desired. Price, 50¢. If by mail, postage extra, each, 5¢.

Infants' Kimonos.

Infants' Kimono, made of flannel or elderdown flannel (daisy cloth). Stitched with mercerized twist, or revers, bottom and cuffs, trimmed with ribbon tie strings. No. 38F2590 Made of fleeced flannel (daisy cloth). Colors, cream, with blue or pink; with cream stitching. State color wanted. Price, 22¢. No. 38F2594 Made of all wool ripple elderdown. Colors, pink or baby blue. State color wanted. Price, 53¢. If by mail, postage extra, each, 5 cents.

Infants' Sacques.

No. 38F2598 Infants' Sacque, made of all wool ripple elderdown. Has very neat revers, with two fancy silk ribbon tie strings. Revers, cuffs and around bottom shell stitched with mercerized twist. Colors, sky blue with white revers and cuffs, or pink with white revers and cuffs. State color wanted. Price, 3 for \$1.40; each, 48¢. If by mail, postage extra, each, 6 cents.



No. 38F2601 Made of fine pink or cream stitching. State color desired. Price, 69¢. No. 38F2602 Made of wool flannel. Colors, cream, with blue or pink stitching. State color desired. Price, 75¢. If by mail, postage extra, each, 6 cents.

The Marguerite Sacque.



The Marguerite Infants' Sacque, made of one piece good quality baby flannel (daisy cloth) or wool elderdown stitched all around with mercerized twist. Can be worn as a cape by tying silk ribbons accordingly, which are also used to tie in order to form the sleeves. Silk ribbon strings at neck.

No. 38F2604 Made of baby flannel. Colors, cream, baby blue or pink. State color desired. Price, 32¢.

No. 38F2606 Made of fine elderdown. Colors, cream, baby blue or pink. State color desired. Price, 39¢. If by mail, postage extra, each, 7¢.

INFANTS' KNITTED HOODS.

ALL OUR HOODS ARE HAND CROCHETED OR HAND KNITTED ON A FRAME, made seamless and perfect fitting. WE DO NOT HANDLE MACHINE MADE HOODS, as they are sewed together, making raw seams, and do not give the desired shape in order to fit perfectly. Do not fail to state color when ordering.

Our 14-Cent Knitted Hood.

No. 38F2610 Infants' Knitted Hood made of all wool zephyr yarn. Ruffled yarn on top, flounced at the neck, tassels in back. Yarn tie strings with tassels. Colors, white, pink or pale blue. State color desired. Price, each, 14¢. 4 for 50¢. If by mail, postage extra, each, 4¢.



Fancy Knitted Hood Only 30¢.

No. 38F2613 Infants' Hood, made of all wool zephyr. Stitched with mercerized twist. Trimmed with chenille in the form of squares. Silk ribbon insertion. Trimmed around face and neck with Shetland floss pompons. Wool tie strings with tassels. Colors, cream with pink, blue or cream chenille trimmings. State color desired. Price, 3 for 85¢; each, 30¢. If by mail, postage extra, each, 5¢.

All Wool Knitted Hood.

No. 38F2616 Infants' Knitted Hood, made of all wool Shetland yarn, trimmed with mercerized twist in the form of squares. Trimmed around face and neck with pompons made of Shetland floss. All wool tie strings at neck. Colors, cream, sky blue or pink. State color desired. Price, each, 22¢. 4 for 85¢. If by mail, postage extra, each, 5¢.



Fancy Stitched Sacques.

Infants' Sacque made with a yoke. Hubbard style, stitched across yoke with mercerized twist, and stitched in front with twist as illustrated, also collar and cuffs, ribbon tie strings at neck. Made in either daisy flannel, cashmere or wool flannel. No. 38F2600 Made of daisy flannel. Colors, cream, with either blue or pink stitching. State color desired. Price, 25¢. No. 38F2601 Made of fine cashmere. Colors, cream, with blue, desired. Price, 69¢. No. 38F2602 Made of wool flannel. Colors, cream, with blue or pink stitching. State color desired. Price, 75¢. If by mail, postage extra, each, 6 cents.

Lined With Shetland Yarn.

No. 38F2618
Infants' Knitted Hood, made of all wool split zephyr yarn and trimmed with mercerized twist in the form of a square. Lined with crocheted Shetland yarn. Trimmed around face and neck with ruffled yarn. Wool tie strings at neck. Colors, white, pink or blue. State color desired. Price, each, \$0.35
3 for 1.00
If by mail, postage extra, each, 5c.
Trimmed With White Swansdown.



No. 38F2622
Infants' Hood, made of all wool split zephyr, very neat pattern, covered with silk floss, trimmed around face with whiteswansdown, Shetlandpompons around neck. Colors, cream, blue or pink. State color desired. Price, 3 for \$1.10; each, 39c
If by mail, postage extra, each, 5c.
Trimmed With Ribbon Insertion.

No. 38F2625
Infants' Hood, made of all wool zephyr yarns. Neatly stitched with mercerized twist and silk floss. Wide satin ribbon insertion. Trimmed around the face with white swansdown. Hood lined with crocheted yarn, wool tie strings. Color, cream only. Price, 3 for \$1.35; each, 48c
If by mail, postage extra, each, 5c.
Hood Covered With Silk Floss and Chenille.



No. 38F2626
An Extra Fine Knitted Hood, entirely covered with crimped ribbon, silk floss and chenille. Lined with knitted zephyr yarn. Trimmed around face and neck with white swansdown. Has silk ribbon tie strings. Color, cream only. Price, 2 for \$1.90; each, 98c
If by mail, postage extra, each, 6c.

No. 38F2628
An Extra Fine Knitted Hood, made of all wool zephyr yarn and entirely covered with narrow cream color ribbon, with insertions of wide silk ribbon. Lined with knitted all wool yarn, and trimmed around face and neck with white swansdown. Has silk ribbon tie strings. Color, cream only. State size desired. Price, each, \$0.90
2 for 1.75
If by mail, postage extra, each, 6 cents.

Hood Covered With Silk Floss and Braid.

No. 38F2632
Infants' Knitted Hood, made of fine all wool split zephyr, same style as No. 38F2628. Covered with silk floss and braid. In a very neat star design. Hood lined with crocheted Shetland yarn. Trimmed around face and neck with white swansdown. Has silk streamers. Color, cream only. State size desired. Price, 3 for \$2.00; each, 69c
If by mail, postage extra, each, 5 cents.



Hood with Cape.

No. 38F2640
Child's Knitted Hood, made of all wool Shetland yarn. Trimmed with mercerized twist in the form of squares. Has wide neck cape. Trimmed around face with white swansdown. Wool draw strings at neck, with tassels. Colors, cream or sky blue. State color desired. Price, each, \$0.39
3 for 1.10
If by mail, postage extra, each, 6c.



Heavy Knitted Hood.
No. 38F2643 Very Fine Infants' Hood, made of all wool split zephyr yarn, same style as No. 38F2640. Covered with silk floss. Lined with crocheted wool Shetland yarn. Has neck cape. Trimmed around face with white swansdown, wool tie strings at neck with tassels. Colors, cream, pink or sky blue. State color desired. Price, 3 for \$1.65; each, 59c
If by mail, postage extra, each, 6c.

No. 38F2644 Infants' Fancy Knitted Hood, made of all wool split zephyr and silk floss in very pretty design. Lined with crocheted Shetland yarn. Trimmed around face and neck with white swansdown. All wool draw strings at neck with tassels. Color, cream only. State size wanted. Each, \$0.69
3 for 2.00
If by mail, postage extra, each, 6 cents.

Covered With Silk Floss.
No. 38F2646 Very Pretty Hood for Infants, made of all wool zephyr, covered with silk floss, satin ribbon drawn, forming a bow on top, white swansdown around face and neck, satin ribbon streamers. Color, cream only. State size desired. Price, each, \$0.79
3 for 2.35
If by mail, postage extra, each, 7c.



Infants' Lined Hood.
No. 38F2650 Infants' Lined Hood, made of all wool Shetland floss. Entirely covered with crocheted silk floss. Ruffle around hood, with insertion of satin ribbon. Has a nice neck cape. Hood lined with crocheted Shetland floss, trimmed around face with white swansdown. Satin ribbon streamers. Color, cream. State size desired. Price, each, \$0.98
3 for 2.75
If by mail, postage extra, each, 8c.

Hand Made Imported All Wool Angora Hoods.

No. 38F2654 Infants' Angora Hood, made of the finest imported all wool Angora yarn. Very closely knitted. For warmth these hoods are unexcelled. Has a large satin ribbon bow on top. Trimmed around face and neck with white swansdown. Satin ribbon streamers at neck. Color, white only. Made in three sizes, small, medium or large. State size wanted. Price, \$1.15
If by mail, postage extra, 5 cents.



Angora Hood, Trimmed With Silk Twist.
No. 38F2656 Infants' All Wool Angora Hood, hand knitted. Crocheted around face and neck with silk twist, silk ribbon bow on top, with tie strings to match. Made in three sizes, small, medium and large. Color, white only. State size wanted. Price, 90c
If by mail, postage extra, 5 cents.



No. 38F2659 Imported All Wool Angora Hood, very closely knitted. The front turned over and crocheted with mercerized twist. Satin tie strings. Made in three sizes; small, medium and large. Color, white only. State size wanted. Price, each, \$1.25
2 for 2.40
If by mail, postage extra, each, 5c.



Hand Crocheted Silk Hoods.
Infants' Hood, hand crocheted. Very neat design with silk ribbon bow on top and strings to match. Lined with crocheted all wool Shetland yarn. Color, white only. State size wanted.
No. 38F2658 Mercerized (looks like silk) cotton twist. Price, 39c
No. 38F2660 Made of pure silk twist. Price, 50c
If by mail, postage extra, 5 cents.

Extra High Grade Closely Crocheted Silk Hood.
No. 38F2662 Infants' Hand Crocheted Silk Hood. The design is very pretty and a work of art. Lined with crocheted Shetland yarn. Has satin ribbon bow on top and satin ribbon tie strings. Has insertion of baby ribbon around the face. Color, cream. State size wanted. Price, 85c
If by mail, postage extra, 5 cents.

Hand Made Fancy Trimmed Infants' Hoods.
Infants' Hood, hand crocheted. Neatly trimmed with three insertions of baby ribbon with silk ribbon bow on top and ribbon streamers. Lined with crocheted all wool Shetland yarn. This hood is very closely crocheted. Color, white only. State size wanted. Price, 85c
If by mail, postage extra, 5 cents.

No. 38F2664 Mercerized (looks like silk) cotton twist. Price, 49c
No. 38F2666 Made of pure silk twist. Price, 89c
If by mail, postage extra, 5 cents.

No. 38F2690 Hand Crocheted Silk Hood, closely stitched. Has a pointed effect in back, wide satin ribbon bow on top, and is lined throughout with hand crocheted Shetland yarn. Has satin ribbon tie strings. Color, cream only. State size wanted. Price, each \$0.98
2 for 1.90
If by mail, postage extra, each, 5 cents.

Our Finest Silk Crocheted Hood.
No. 38F2698 Hand Crocheted Silk Hood. Very neatly stitched with French bow knots, has a ribbon bow on top and is lined with hand crocheted Shetland yarn. Has ribbon streamers. This hood is a work of art. Color, cream only. State size wanted. Price, each \$1.15
2 for 2.10
If by mail, postage extra, each, 5 cents.



CHILDREN'S HOODS. SUITABLE FOR CHILDREN AGED 2 TO 6 YEARS. Always Give Size and Color Wanted When You Order. With Cape, 35 Cents.

No. 38F2670 Child's Hood, knitted in the form of squares of all wool Shetland yarns and trimmed with mercerized twist. Has nice wide neck cape, knitted ruffled yarn around face. All wool tie strings at neck. Colors, cream, pink or blue. Be sure to state color and size desired. Price, 3 for \$1.00; each, 35c
If by mail, postage extra, each, 6c.



Extra Heavy Hood with Cape.
No. 38F2679 Child's Knitted Hood, made of fine all wool split zephyr yarn, trimmed with silk floss, has wide neck cape. Same style as No. 38F2670. Ruffled Shetland yarn and floss around face. A heavy and warm hood. Colors, cream, pink or sky blue. Be sure to state color and size desired. Price, 3 for \$1.35; each, 48c
If by mail, postage extra, each, 6c.

Child's Hand Made Hood.
No. 38F2674 Child's Hand Crocheted Hood, made of all wool split zephyr, alternating with rows of crocheted mercerized twist, has wide neck cape edged with twist, crocheted ruffles around face. Lined with crocheted yarn. Tie strings and tassels at neck made of zephyr and twist. Colors, cardinal, sky blue or cream. Be sure to state color and size desired. For children, ages 2 to 6 years. Price, 3 for \$1.40; each, 50c
If by mail, postage extra, each, 6c.

A Novelty, Toque Style.
No. 38F2676 A very pretty designed Girls' Hood with the toque effect, made of zephyr yarn, and knitted with silk twist, has ribbon bow on top and back; large cape and lined with closely knitted zephyr yarn. Colors, cardinal, pink or navy blue. For children, ages 2 to 6 years. Be sure to state color and size desired. Price, 3 for \$1.70; each, 59c
If by mail, postage extra, each, 6c.



Child's Hood Covered With Silk Floss.

No. 38F2678 Child's Hood, made of fine all wool split zephyr and silk floss. Pattern in the form of squares. Made with a wide neck cape. Satin ribbon bow on top. Satin ribbon tie strings, white swansdown around face, lined with closely crocheted Shetland yarn. Colors, cream or sky blue. Be sure to state color and size desired. For children, ages 2 to 6 years. Price, 3 for \$2.50; each, 89c
If by mail, postage extra, each, 8c.

Girls' Hoods, Ages From 6 to 10 Years. HAND MADE.

No. 38F2681 Misses' Hood, very closely knitted of all wool yarn. Has a ruffle of wool around the front. Has a wide neck cape and wool tie string with tassels. Colors, navy blue and cardinal. Be sure to state color and size desired. Price, 3 for \$1.10; each, 39c
If by mail, postage extra, each, 7c.



GIRLS' HOODS.

No. 38F2684 Girls Hood. For 6 to 10 year old children, made of all wool zephyr yarn, nicely trimmed with fancy ribbon in center of back and on each side, zephyr ruffle in front. Colors, cardinal, light blue or cream. Be sure to state color desired. Price, each, \$0.45
Per dozen, \$5.45
If by mail, postage extra, each, 7c.
No. 38F2686 Same style as No. 38F2684, without ribbon insertion. Colors, cardinal or navy blue. Be sure to state color and size desired.
Price, per dozen, \$4.50; each, \$3.90
If by mail, postage extra, each, 7c.

LADIES' HOODS.

No. 38F2918 Ladies' Hood, knitted of all wool yarn. Ruffled on top and has a wide neck cape. Fleece lined. Colors, navy blue, cardinal or black. Be sure to state color and size desired.
Price, ea. \$0.40
3 for 1.15



If by mail, postage extra, each, 9c.



No. 38F2920 Ladies' Hand Crocheted Hood, made of all wool zephyr yarn, ruffled around the face and top with yarn. Has a wide neck cape and wool tie strings, with tassels. Color, black only. State size wanted.
Price, 3 for \$2.00; each, 69c
If by mail, postage extra, each, 10c.

No. 38F2924 Ladies' Hood, made of all wool zephyr yarn. Hand crocheted. Wide neck cape, beaded ruffled yarn on top. Lined with closely crocheted yarn. Exceptionally good value. Color, black only. State size wanted.
Price, 2 for \$2.40; each, \$1.25
If by mail, postage extra, each, 9c.

**Hood Fascinators.**

85c

No. 38F2912 Ladies' Hood Fascinator. Made of all wool zephyr yarn, shell design. Nice long tabs. Ruffled yarn on top. Lined with zephyr yarn. Tassels in back. Colors, black or navy blue. State color wanted.
Price, ea. \$0.85
2 for 1.60
If by mail, postage extra, each, 9 cents.

Ornamented with Beads.

No. 38F2926 Ladies' Hood made of all wool Shetland yarn and trimmed with beads. Lined with knitted yarn. Has a wide neck cape which is also trimmed with beads. Color, black only. State size wanted.
Price, 3 for \$2.55; each, 89c
If by mail, postage extra, each, 10c.

**Germantown Yarn.**

No. 38F2928 Ladies' Lined Hood made of all wool Germantown yarn. Has a ruffle of yarn on top and around face. Satin ribbon insertion on both sides with a ribbon bow in back. Has a wide neck cape, hood lined with crocheted yarn. satin ribbon tie strings. Color, black only.
Price, 3 for \$2.75; each, 98c
If by mail postage extra, each, 10c.

Ladies' Tab Hoods.

No. 38F2931 Ladies' Hand Made Tab Hood. Made of all wool zephyr yarn. A ruffle of yarn around face and on top. Lined throughout with crocheted zephyr yarn. Has wide tabs, and wool tie strings with tassels. Color, black only. State size wanted.
Price, ea. \$0.89
3 for 2.55



If by mail, postage extra, each, 11c.



No. 38F2933 Ladies' Tab Hood. Hand crocheted and made of all wool Shetland yarn. Trimmed on side and back with an insertion of satin ribbon. Ruffled with yarn on top and around the front. Extra wide, long tabs. Color, black only. State size wanted.
Price, ea. \$0.98
2 for 1.90
If by mail, postage extra, each, 11 cents.

FASCINATORS.

Do not fail to give colors when ordering.

Hand Crocheted.

No. 38F2946 Hand Crocheted Fascinators, made of all wool zephyr yarn. Shell design. Tassels at the bottom. Colors, white, pink or black. Be sure to state color wanted.
Price, ea. 25c
4 for 90c
If by mail, postage extra, each, 9 cents.



25c

Large Fascinators.

39c

No. 38F2950 Ladies' Fascinator, hand crocheted, made of all wool zephyr. Shell design. Large size. Trimmed with tassels. Colors, white, black or pink. Name color wanted.
Each, \$0.39
8 for 1.00
If by mail, postage extra, each, 7 cents.

Extra Large Fascinators.

No. 38F2952 Ladies' Fascinators, made of all wool split zephyr. Hand crocheted in a shell pattern. Edge trimmed with beads. Net weight, 4 ounces. Colors, black, cream or pink. Don't forget color. Price, each, \$0.50
3 for 1.40
If by mail, postage extra, each, 8c.



20c

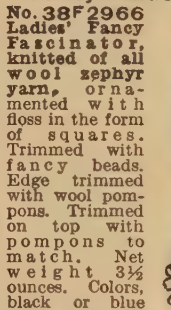
No. 38F2962 Fancy Knitted Fascinators with ruffled yarn on top. Floss and all wool tassel at each end. Colors, cream with blue, pink or black. State color desired.
Price, ea. 25c
4 for 95c

If by mail, postage extra, each, 9 cents.

Fancy Knitted Fascinator.

39c

No. 38F2964 Ladies' Fascinator, knitted of worsted yarns and mercerized cotton in zigzag designs. Fancy pompon on top with ribbon rosette. A fancy lace effect border. Fascinator lined throughout with fleece. Has a tassel at each end. Colors, white with black, pink or blue mercerized stitching. Don't forget to mention color.
Each, \$0.39
3 for 1.10
If by mail, postage extra, each, 9 cents.

Fancy Beaded Fascinator.

50c

No. 38F2966 Ladies' Fancy Fascinator, knitted of all wool zephyr yarn, ornamented with floss in the form of squares. Trimmed with fancy beads. Edge trimmed with wool pompons. Trimmed on top with pompons to match. Net weight 3½ ounces. Colors, black or blue with white trimmings. Do not fail to mention color when ordering.
Price, 3 for \$1.40; each, 50c
If by mail, postage extra, each, 10c.

No. 38F2968 Fancy Knitted Fascinator, covered with Shetland floss and beads. Also stitched with silk floss and trimmed all around with Shetland floss pompons. Colors, black, cream or pink. Always state color wanted.
Price, 3 for \$2.30; each, 79c
If by mail, postage extra, each, 10c.



38c

No. 38F2970 Ladies' Fascinator, fancy knitted, of all wool Shetland yarn and ornamented with fancy beads. The top is trimmed with Shetland yarn loops and beads to match. Trimmed all around with a fancy border and tassel at each end. Net weight, 2½ ounces. Colors, black, cream or pink. Do not fail to state color when ordering.
Price, 3 for \$1.10; each, 38c
If by mail, postage extra, each, 9c.

No. 38F2960 Fancy Knitted Worsteds Fascinator. Neatly stitched with mercerized twist. Hood fleece lined and has lace effect border. An all wool tassel at each end. Colors, blue or pink, with white mercerized stitching. Be sure to state color desired.
Price, each, 20c
4 for 75c
If by mail, postage extra, each, 7c.



25c

No. 38F2972 Extra large Fascinator, knitted of a fine, all wool Shetland yarn. Stitched with silk floss and trimmed on top with Shetland floss pompon. Has an all wool tassel at each end. Very neatly knitted border. Colors, black or cream. Remember to state color.
Price, 3 for \$1.40; each, 50c
If by mail, postage extra, each, 10c.

Knitted Lace Effect Border.

39c

If by mail, postage extra, each, 9c.

Imported Ice Wool Fascinators.

No. 38F2990 Ladies' Fascinator. Made of ice wool. Hand crocheted and a very neatly stitched border. Net weight 2 ounces. Colors, cream or black. Your choice of color.
Price, 69c
3 for \$1.95
If by mail, postage extra, each, 10 cents.

Fancy Ice Wool Fascinator.

98c

No. 38F2992 Ladies' Fascinator made of ice wool. Hand crocheted with lace effect border. Net weight, 3 ounces. Colors are cream lined with pink, blue or black, crocheted ice wool, giving a pretty effect. Always give color wanted.
Ea. \$0.98
3 for 2.75
If by mail, postage extra, each, 11 cents.

Imported Silk Fascinator.

No. 38F2996 Ladies' Very Pretty Silk Knitted Fascinator. Trimmed all around with silk lace border. Net weight, 1 oz. Colors, black or cream. Be sure to mention color when ordering.
Price, ea. \$0.69
3 for 1.95
If by mail, postage extra, each, 7 cts.

CHILDREN'S AND MISSES' ALL WOOL ANGORA AND CAMEL'S HAIR TAM O'SHANTERS.

These Tams are made of finest selected stock, seamless with double band. A very popular headgear. Be sure to mention color desired when ordering.



No. 38F3002 Circular Tam O'Shanter, made of fine all wool combed angora, extra fine long combed nap. All wool pompon on top. Made seamless with double band. Full 12-inch crown. Colors, cardinal, navy blue or white. State color desired.
Price, 3 for \$1.10; each, 39c
If by mail, postage extra, each, 10c.

Very Neat Design.

No. 38F3974
A very pretty
designed
Circular Shawl,
hand croch-
eted, of all
wool zephyr
yarns. Fancy
crocheted
around the
bottom as
illustrated. An
extra heavy
and large
shawl. Net
weight, 7
ounces. Size,
46 inches. Colors, white, with blue or
pink around the bottom or solid black.
Do not fail to state color when ordering.
Price, 3 for \$4.85; each, \$1.69
If by mail, postage extra, each, 12 cents.



\$1.69

Combination Shawl.

No. 38F3976
Novelty Combination
Circular Shawl. Hand croch-
eted of wool
zephyr yarn. Shell
design. Closely
crocheted
center. This
shawl is
made double
and can be
worn on either
side making two
shawls in
one, as each
side is made of a different color. Has a wide
satin ribbon bow at neck. Size, 39 inches in
diameter. Net weight, 7 1/2 ounces. Colors,
white on one side, with either black or blue
on the other, making it a reversible shawl of
two colors. Always give colors desired.
Price, \$1.89
If by mail, postage extra, each, 15 cents.



\$1.89

All Wool Saxony Shawl.

No. 38F3978
A Beautiful
Hand Made
Circular
Shawl, 38
inches in dia-
meter. Made
of all wool
Saxony
yarn, ex-
clusively de-
signed inter-
woven
around
border
with
mercized twist; very closely knitted. Colors,
white trimmed with blue or pink silk twist,
or black with black twist. Be sure to state
color. Net weight, 9 ounces. Price, \$2.39
If by mail, postage extra, 15 cents.



\$2.39

Imported Hand Made Ice Wool Shawls.

We import all Ice Wool Shawls di-
rect from the largest manufacturers
in Europe. Do not fail to give color
when ordering.

Ladies' Im-
ported Ice
Wool Shawl.
Hand croch-
eted. Very
pretty bor-
der; trimmed
with rings of
ice wool.
Closely stitch-
ed.



75c

No. 38F4002
Size, 32x32
inches. Net
weight, 2 ounces.
Colors,
cream or black.
Be sure to give color. Price, \$1.75c
If by mail, postage extra, 5 cents.
No. 38F4004
Size, 40x40 inches. Net
weight, 3 ounces. Colors, cream or black.
Don't fail to give color desired. Price, 98c
If by mail, postage extra, 7 cents.


**Ice Wool Shawl
for 35 Cents.**

Ladies' Imported
Ice Wool Shawl.
Medium size stitch,
fancy border. Be sure
to state color wanted.
No. 38F4006
Size, 28x28 inches. Colors,
cream or black. Price, 35c
No. 38F4008
Size, 40x40 inches. Colors,
cream or black. Net weight, 2 ounces.
Price, 59c
If by mail, postage extra, each, 5 cents.



Closely Stitched Center.

Imported Ice Wool
Shawls. Hand croch-
eted. These two
numbers are made
with double, closely
stitched center, with
an extra wide and fan-
cy crocheted border.
Colors, black or cream.
Be sure to give color when ordering.
No. 38F4010 Size, 32x32 inches. Net
weight, 3 1/2 ounces. Price, \$1.00
No. 38F4012 Size, 40x40 inches. Net
weight, 4 1/2 ounces. Price, \$1.48
If by mail, postage extra, each, 6 cents.



Imported Ice Wool Shawl.

No. 38F4014
This Fine Imported
Ice Wool Shawl is
hand crocheted; has
a very closely stitched
center, with an extra
wide crocheted border.
Size, 36x36 inches.
Net weight, 4 ounces.
Colors, black or cream. Give color de-
sired. Price, \$1.19
If by mail, postage extra, 7 cents.



**Extra Heavy, Fancy Crocheted
Border, Ice Wool Shawl.**

No. 38F4016
Imported Hand Croch-
eted Ice Wool
Shawl. Has a double
closely stitched center
with an extra wide fan-
cy crocheted border
stitched in pretty de-
signs in the circular
effect. Colors, black or cream. Size,
40x40 inches. Net weight, 4 1/2 ounces.
Do not fail to give color. Price, \$1.69
If by mail, postage extra, 7 cents.




Very Closely Stitched Shawl.

No. 38F4018 Ex-
tra Heavy Imported Ice
Wool Shawl. Hand croch-
eted with a very closely
double stitched center,
and has an extra wide
fancy crocheted border,
stitched in star effect. A
very pretty design; in fact
this shawl is a work of art.
Size, 40x40 inches. Net
weight, 5 ounces. Colors,
black or cream. Be sure to give color desired.
Price, \$1.75
If by mail, postage extra, 7 cents.



**Double Stitched Ice Wool
Shawl.**

No. 38F4020
Our Finest Im-
ported Ice Wool
Shawl. Hand croch-
eted with a very
closely stitched dou-
ble center. Has an
extra wide crocheted
border, crocheted in
ring patterns. Size,
42x42 inches. Net weight, 5 1/2 ounces.
Colors, black or cream. State color when
ordering. Price, \$1.98
If by mail, postage extra, 9 cents.



**Imported Fancy Crocheted
Silk Shawl, Hand Made.**

No. 38F4022
This fine Imported
Shawl is hand croch-
eted of a fine oil
boiled silk in a very
pretty ring pattern.
A very stylish shoul-
der or head shawl.
Size, 28x28 inches.
Net weight, 2 1/2
ounces. Colors, black or cream. Do
not fail to give color when ordering.
Price, \$1.75
If by mail, postage extra, 6 cents.



**Fancy Fringed Ice Wool
Shawls.**

No. 38F4034
A Fine Imported
Hand Croch-
eted Ice Wool
Shawl. Has a
double stitched
center with fancy
patterns. At-
tached fringe.
Size, 30x30 in-
ches. Net weight,
3 1/2 ounces. Colors,
cream or black.
Be sure to give color
when ordering.
Price, 98c
If by mail, postage extra, 8 cents.
No. 38F4036 Imported Ice Wool Shawl
with closely double knitted center, a very
pretty designed border with attached fringe.
Net weight, 6 1/2 ounces. Size, 38x38 (not
including fringe). Colors, cream or black.
State color when ordering.
Price, 3 for \$5.00; each, \$1.75
If by mail, postage extra, each, 11 cents.



**Imported Crocheted Ice Wool
Circular Shawls.**

Do not fail to give color when
ordering.

No. 38F4040
Imported Hand
Crocheted Ice
Wool Circular
Shawl. Very
closely croch-
eted in a
very pretty
design. Size,
36 inches in
diameter.
Net weight, 5
ounces. Colors,
cream or black.
Price, \$1.65
If by mail, postage extra, 9 cents.



No. 38F4042 Imported Circular
Ice Wool Shawl, hand crocheted in a
very neat ring pattern. Size, 48 inches in
diameter. Net weight, 5 1/2 ounces.
Colors, cream or black. Always give
color on your order. Price, \$1.85
If by mail, postage extra, 10 cents.

No. 38F4044 A very fine im-
ported Ice Wool Circular Shawl.
Hand crocheted, has a very closely
knitted center, followed with crocheted ring
patterns and stitched with colored ice
wool. Has an extra wide crocheted
fancy border, which is also edged with
colored ice wool. Size, 44 inches in
diameter. Net weight, 6 ounces.
Color, cream with either blue or pink.
Do not fail to state color in your order.
Price, \$2.25
If by mail, postage extra, 10 cents.

**Imported Ice Wool Newport
Shawls.**

No. 38F4046
A Fine
Imported
New
Shawl.
Made of a
fine grade
ice wool
yarn. Is
very closely
stitched
and has a
fancy bor-
der. Length,
54 inches;
width, 14
inches. Net
weight, 3
ounces.
Colors,
black or
cream. Re-
member to
give color desired.
Price, 3 for \$2.85; each, 98c
If by mail, postage extra, each, 7c.



98c

Ice Wool Newport Shawls.

No. 38F4048 Imported Newport
Shawl. Made of ice wool, hand croch-
eted in beautiful patterns. Net weight,
4 ounces. Size, 52x24 inches. Colors,
cream or black. Do not fail to give
color desired.
Price, 3 for \$4.35; each, \$1.50
If by mail, postage extra, each, 8c.

**IMPORTED SILK
SHAWLS.**

Owing to the increased demand for
silk shawls, we have for this season
made larger imports. As we are direct
importers, we are able to quote a better
grade of silk shawls at considerably
lower prices than any other concern.
These shawls make appropriate gifts;
measurements given include fringe.
Do not fail to state color when order-
ing.

Imported Silk
Shawl, knitted
in the very newest
designs with
shell pattern. Has
a fancy knitted bor-
der with attached
silk fringe. Both
of these numbers are
of large size and heavy
weights.



No. 38F4050
Size, 39x39 inches.
Net weight, 4 ounces. Colors, cream,
or black. State color preferred.
Price, 2 for \$3.30; each, \$1.75
If by mail, postage extra, each, 7 cents.

No. 38F4052 An Extra Large
and Heavy Shawl, knitted of silk.
Size, 54x54 inches. Net weight, 6
ounces. Colors, black or cream. Give
color wanted. Price, each, \$2.69
2 for, \$5.00
If by mail, postage extra, each, 10 cents.

A very fine
Imported Silk
Shawl, knitted
in shell de-
sign. Has a
neat border with
attached 5-inch
fringe. Colors,
cream or black.
Say what color
you want.

No. 38F4054
Size, 38x38 inches.
Price, each, 69c
No. 38F4056
Size, 46x46 inches.
Price, 98c
If by mail, postage
extra, each, 8 cents.




Fine Imported Silk Shawl.

Imported Silk
Shawls, knitted
in shell pattern,
with a fancy heavy
border and attached
fringe. Be sure to
give color desired.
No. 38F4058
Size, 35x35 inches
(not including
fringe). Net weight, 2 1/2 ounces. Colors, black
or cream. Be sure to state color wanted.
Price, 2 for \$1.00; each, \$1.00
If by mail, postage extra, each, 6 cents.
No. 38F4060 Large Silk Shawl. Size,
45x45 inches (not including fringe). Net
weight, 3 1/2 ounces. Colors, black or cream.
Be sure to state color wanted.
Price, 2 for \$3.35; each, \$1.75
If by mail, postage extra, each, 7 cents.

Very Fine Quality Silk Shawl.

Extremely fine Im-
ported Silk Shawls,
knitted in the very
newest striped
pattern. With a beau-
tiful border and at-
tached fringe. Both
of these numbers are
the same pattern.



No. 38F4062 Size, 36x36 inches (in-
cluding fringe). Net weight, 3 1/2 ounces.
Colors, black or pink. Do not fail to give
color when ordering.
Price, 2 for \$3.25; each, \$1.69
If by mail, postage extra, each, 8 cents.
No. 38F4064 This number is an ex-
tremely large and heavy shawl. Size, 46x46
inches (including fringe). Net weight, 4
ounces. Colors, cream or black. Give choice
of color. Price, 2 for \$4.75; each, \$2.50
If by mail, postage extra, each, 8 cents.

Larger and Heavy Silk Shawl.

No. 38F4066
An extra large
Imported Silk
Shawl, knitted in
the new bell shape
pattern. Has a
neat border with
attached 5 inch
fringe. Net weight
6 ounces. Size, 54
inches (including
fringe). Colors,
cream or black.
Be sure to state
color desired.
Price, each, \$3.48
2 for, \$6.75
If by mail, postage
extra, each, 10 cents.
No. 38F4070 This Imported Silk Shawl
is knitted in the very latest zig-zag pattern,
and has a fancy knitted border with attached
silk fringe. An exceptional fine shawl. Size,
42x42 inches (including fringe). Net weight,
2 1/2 ounces. State color when ordering.
Price, 2 for \$2.90; each, \$1.50
If by mail, postage extra, each, 7 cents.



Extra Large Fine Silk Shawl.

No. 38F4072
This extra large Im-
ported Silk Shawl is
knitted in the very
newest pattern for this
season. Has a bor-
der to match, with silk
attached fringe. Size,
46x46 inches. Net
weight, 4 ounces.
Colors, black or
cream. Do not fail to
give color when or-
dering. Price, 2 for \$3.75; each, \$1.98
If by mail, postage extra, each, 8 cents.



**Imported Silk Head
or Shoulder
Shawls.**

Can be worn like either Nos.
38F4076 or 38F4078. Do not
fail to state colors desired
when ordering.
No. 38F4076
A Very Fine Silk
Imported Head or
Shoulder Shawl
in a very neat
pattern. Has a
lace border.
These shawls
are made dou-
ble. Length, 58
inches. Colors,
cream or black.
Always state
color desired.
Each, \$0.75
4 for, 2.85
If by mail, post-
age extra, each,
8 cents.



Ladies' Shawl.

No. 38F4078 Ladies' Silk Imported Head or Shoulder Shawl, knitted in a very neat raised design. These shawls are made double. Length, 58 inches. Colors, cream or black. When ordering give color selection.

Price, each, \$0.98
3 for..... 2.80
If by mail, postage extra, each, 8 cents.



Ice Wool Shoulder or Head Shawl.

Worn as shown in figures Nos. 38F4078 and 38F4076.

No. 38F4048 An Imported Ice Wool Shoulder or Head Shawl. Very closely crocheted center with a fancy border crocheted in the form of circles. These shawls are made double. Net weight, 4 ounces. Length, 60 inches. Colors, cream or black. You should tell us the color you want.

Price, each, \$1.35
3 for..... 3.85
If by mail, postage extra, each 9 cents.



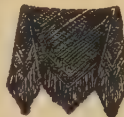
Fancy Mercerized Knitted Shawls in Colors.

An Imported Knitted Shawl. Made of fine knitted mercerized thread, has a fancy border. These shawls are made in cream color with fancy knitted stripe in either black, pink or blue. Name color desired.

No. 38F4082 Size, 32x32 inches. Price, 4 for \$1.50; each..... 40c
No. 38F4083 Size, 40x40 inches. Price, 4 for \$2.20; each..... 59c
If by mail, postage extra, each, 6c.

No. 38F4088 Fancy Imported Shawl, made of fine knitted mercerized thread. Has a fancy border with attached fringe. Has a fancy knitted stripe running through shawl. Can furnish in either black or blue with a narrow white fancy stripe. Size, 34x34 inches (not including fringe). When you order state color desired.

Price, 3 for \$1.65; each..... 59c
If by mail, postage extra, each, 7c.



Fine Imported Lace Shawls. Do not fail to state color when ordering.

No. 38F4092 A Very Fine Lace Shawl in a very pretty French chantilly pattern with fancy border to match. Size, 34x34 inches. Colors, black, cream or pale blue. Always state the color wanted.

Each, \$0.72
3 for.. 2.00



If by mail, postage extra, 6 cents.

No. 38F4094 A Very Fine Imported Lace Shawl, of French chantilly lace effect. A very stylish shawl which can be used at all times of the season. Net weight, 2 ounces. Size, 32x32 inches. Colors, cream or black. State what color you prefer.

Price, 4 for \$2.00; each..... 55c
If by mail, postage extra, each, 7c

Fancy Knitted Mercerized Cotton (Looks Like Silk) Square Shawl.

Do not fail to state color when ordering. Ladies' Knitted Mercerized (looks like silk) Cotton Shawls, knitted very close in a neat design with fancy stitched border.

No. 38F4080 Size, 32x32 inches. Colors, black or cream. State color selection. Price, 4 for \$1.35; each..... 38c

No. 38F4081 Size, 40x40 inches. Colors, black or cream. State what color you want. Price, 3 for \$1.65; each..... 59c

If by mail, postage extra, each, 6 cents.



INFANTS' LONG CLOAKS.

69c



Infants' Cloak with Embroidered Cape and Skirt for 69 Cents, or with Plain Skirt for 57 Cents.

Infants' Long Cloak, made of Union cashmere. Collar trimmed with one row of braid, wide shoulder cape, embroidered with silk floss in a very neat design, 8-inch width of silk floss embroidered around the bottom to match shoulder cape, bishop sleeves with cuffs, cloak lined throughout with Canton flannel. Color, cream only.

No. 38F4100 Same as illustrated. Price..... 69c
No. 38F4101 Without embroidery on skirt. Price..... 57c
If by mail, postage extra, 19 cents.

\$1.48



No. 38F4102 Infants' Long Cloak, made of cashmere. Collar trimmed with two rows of fancy braid, very wide flounced cape, which is scalloped and heavily embroidered with silk floss in a very neat floral design, cape lined with satin, heavily embroidered around the bottom with silk floss in a floral pattern to match cape. The width of the embroidery is 6 inches, interlined with flannel and lined throughout with satin. Color, cream only.

Price..... \$1.48
If by mail, postage extra, 22 cents.

\$1.39



No. 38F4103 Infants' Long Cloak, made of Union cashmere. Has wide cape embroidered with silk floss and shirred at neck. Embroidered with silk floss around the bottom in a very wide and pretty design. Lined with heavy fleeced flannel. Color, cream only.

Price..... \$1.39
If by mail, postage extra, 22 cents.

\$1.65



No. 38F4104 Infants' Long Cloak, made of Union cashmere. It is very richly embroidered and scalloped with silk on shoulder cape; shirring at the neck; embroidery in itself is the very newest and almost covers the cape; similar embroidery trimming around the bottom to match cape; bishop sleeves; lined throughout with cambric and interlined with shaker flannel. Color, cream only. Price..... \$1.65

If by mail, postage extra, 25 cents.

\$1.10



No. 38F4105 Infants' Wide Cloak, made of cashmere. Has wide shoulder cape, embroidered with silk floss. Cape shirred at the neck. Embroidered around the bottom with silk floss in a wide and neat pattern. Cloak lined with fleeced flannel. Splendid value. A coat you would pay much more for in any retail store. However, don't overlook our still finer cloaks, equally as good values. Color, cream only.

Price..... \$1.10
If by mail, postage extra 25 cents.

\$1.98



No. 38F4108 Infants' Long Cloak, made of cashmere. Large collar, trimmed with shirred satin ribbon, followed with silk soutache; large shoulder cape extends from this collar and is neatly embroidered with floral designs, as well as scalloped with silk, similar embroidery around bottom of coat. Lined throughout with satin, interlined with shaker flannel; imitation pearl buttons on front. Color, cream only.

Price..... \$1.98
If by mail, postage extra, 26 cents.

\$2.25



No. 38F4106 Infants' Long Cloak, made of fine cashmere. Very pretty pointed collar, which is trimmed with four rows of soutache and one row of fancy silk braid; has a wide fluffed cape which is scalloped and heavily embroidered with silk in a beautiful floral design; embroidered around the bottom in a very wide pattern of floral design to match cape; interlined with flannel and lined throughout with fine satin. Bishop sleeves. Made extra full around the bottom. Color, cream only.

Price..... \$2.25
If by mail, postage extra, 26 cents.

\$2.75



No. 38F4110 Infants' Long Cloak, made of fine grade cashmere. Collar trimmed with silk cord and shirred baby ribbon; large shoulder cape beautifully embroidered with silk, edge scalloped and stitched with silk, embroidered around bottom with silk to correspond; interlined with flannel; cloak and shoulder cape lined with satin; sleeves trimmed with one row of cord and ribbon. Color, cream only.

Price..... \$2.75
If by mail, postage extra, 26 cents.

\$3.75



No. 38F4112 An exceedingly fine Long Cloak, made of all wool cashmere. Has a very pretty trimmed collar of one row of satin ribbon, one row of silk braid and silk loops trimmed in a very pretty and neat design. Has a flounced cape which is scalloped and embroidered with silk in a very neat and pretty floral design; new bishop sleeves with cuffs, trimmed with one row of fancy silk braid. Embroidered around the bottom with silk in a wide pattern of a neat floral design to match the pretty embroidered cape, interlined with wadding and lined with a fine satin. Color, cream only. Price..... \$3.75

If by mail, postage extra, 25 cents.

BEDFORD CORD CLOAKS.



\$1.15

No. 38F4116
Infants' Long
Cloak. Made
of Bedford
cord, large
shoulder cape
and embroid-
ered with
silk, embroid-
ered around
the bottom to
match, lined
throughout
with Canton
flannel. Color,
cream only.

Price, \$1.15

If by mail,
postage ex-
tra, 22 cents.



\$2.98

No. 38F4118
Infants' Long
Coat. Made of
good quality
Bedford cord,
has double floun-
ced cape which is
embroidered in
silk in a very neat
floral design, collar
trimmed with
satin and three
rows of fancy silk
braid, new bishop
sleeves, cuffs
trimmed with two
rows of fancy silk
braid to match,
coat interlined
with wadding and
lined with fine
sateen. Color,
cream only.

Price.....\$2.98

If by mail, post-
age extra, 24c.



\$3.95

No. 38F4119
Infants' Long
Cloak. Made of
fine all wool
Bedford cord.
Collar trimmed
with fancy braid.
Flounced cape
trimmed with
four rows of nar-
row silk braid
and edged with
wide braid. Lined
with sateen and
interlined with
wadding. This is
a very fine cloak
for baby. Color,
cream only.

Price.....\$3.95

If by mail, post-
age extra, 24c.

FINE ALL WOOL BEDFORD CORD CLOAKS.



\$4.35



\$4.50

No. 38F4120 High Grade Long Coat.
Made of all wool Bedford cord; has a double
flounced cape which is piped with satin and
edged with a fancy silk braid, collar trimmed
with satin and fancy silk braid to match, very
pretty bishop sleeves and fancy cuffs trimmed
with silk braid interlined with wadding and
lined with a fine sateen. This coat is high
grade in every particular. Color, cream only.
Price.....\$4.35
If by mail, postage extra, 26 cents.

No. 38F4122 Very Pretty Trimmed Long
Cloak. Made of fine Bedford cord; has very pretty
shoulder cape trimmed all around with seven silk
embroidered grape design ornaments and trimmed
with fluted chiffon, which is edged with ribbon
ruching; edge of cape and collar trimmed with
fancy silk cord; lined throughout with sateen and
interlined with flannel; bishop sleeves with turn-
over cuffs trimmed with silk cord. Color, cream
only. Price.....\$4.50
If by mail, postage extra, 26 cents.

SILK CLOAKS.



\$3.48



\$3.98

A Beautiful Long Cloak. Made of China silk; has
a large silk shoulder cape trimmed with two rows of
silk gimp, embroidered with silk in a very pretty de-
sign, scalloped and stitched with silk; embroidered
around bottom with silk to correspond; interlined
with flannel; cloak and shoulder cape lined with
fine sateen, sleeves trimmed with two rows of silk
gimp. Color, cream only.

No. 38F4124 Same as illustrated.....\$3.48

No. 38F4125 Plain, not embroidered.....2.75

If by mail, postage extra, 26 cents.

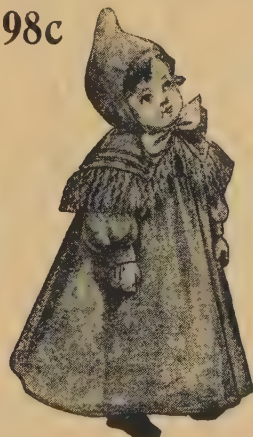
No. 38F4126 Infants' Long
Cloak. Made of fine Japanese silk.
Collar trimmed with fancy silk braid
and medallions. Flounced cape
very neatly embroidered with silk.
Fancy cuffs trimmed with braid.
Lined with sateen and interlined
with wadding. A very high grade
cloak. Color, cream only.
Price.....\$3.98
If by mail, postage extra, 26 cents.

INFANTS' AND CHILDREN'S EIDERDOWN CLOAKS.

Ages, 6 Months to 5 Years. Always Give Size and Color Selection, if Choice of Colors is Given, When You Order.



89c



98c



\$1.48



\$1.98



\$1.75

No. 38F4148 Child's Cloak, made
of heavy fleeced eiderdown. Has
wide sailor collar trimmed with fancy
braid and edged with eiderdown. The
entire cloak is lined with Canton flannel.
Colors are fancy stripes in blue, pink or
tan. For children, ages 6 months to 5
years. Give age and color wanted.
Price.....89c

If by mail, postage extra, 26 cents.

No. 38F4150 Angora Trimmed
Cloak. Made of wool eiderdown.
Hubbard style, has large square col-
lar trimmed with two rows of silk
braid and edged with white angora.
Bishop sleeves with cuffs. Cloak
lined throughout. Colors, cream,
pale blue or pink. Ages 6 months to
5 years. Give age and color.
Price.....98c

If by mail, postage extra, 26 cents.

No. 38F4152 Neatly Trimmed
Cloak, made of all wool ripple eider-
down. The wide sailor collar is
trimmed with three rows of neat
silk braid and two rows of ruffled
satin ribbon. Small collar trimmed
with braid to match. Bishop sleeves.
Cloak lined throughout. Ages 6
months to 5 years. Colors, cream,
pink or pale blue. Be sure to say
what age and color. Price.....\$1.48

If by mail, postage extra, 26 cents.

No. 38F4153 Child's
Cloak, made of fine all wool
chinchilla eiderdown.
Trimmed with band and
fancy silk braid. Patent
leather belt. Lined through-
out with sateen. Very nobby
cloak. Ages 1 to 5 years.
Colors, cream or pale blue.
Do not fail to state color and
size wanted. Price.....\$1.98

If by mail, postage extra, 29c.

No. 38F4155 Neatly Trimmed Cloak,
made of fine wool ripple eiderdown. Has
fancy shoulder cape trimmed on each
side with satin, followed with braid and orna-
mented with small buttons. The entire
cape edged with fancy silk braid. Collar
trimmed to match. Bishop sleeves. Cloak
lined throughout. Made hubbard style.
For children, ages 6 months to 5 years.
Colors, cream, pink or blue. Always give
age and color wanted. Price.....\$1.75

If by mail, postage extra, 26 cents.

CHILDREN'S CLOAKS

AGES, 2 TO 6 YEARS. These beautiful little garments are the newest creations. Combined with our low prices you will find in these little garments only the best materials, latest styles, first class workmanship and trimmings. Always give age and color desired.



\$1.29

No. 38F4331 Child's cloak, made of good quality flannel. Collar and cuffs made of astrakhan cloth, trimmed with fancy metal buttons. Lined throughout with sateen and interlined with flannel. An exceptional good value. Ages, 2 to 6 years. Colors, navy blue or cardinal. Be sure to give age and color wanted. Price, \$1.29

If by mail, postage extra, 29c.



\$1.50

No. 38F4333 Child's Cloak, made of wool flannel, huddard style with wide skirt. Wide shoulder cape trimmed with two rows of novelty braid and one row of white braid. Collar trimmed with novelty braid to match. Newest style sleeves. Cloak interlined with felt and lined with sateen. Ages, 2 to 6 years. Colors, navy blue or cardinal. Be sure to give age and color wanted. Price, \$1.50

If by mail, postage extra, 32c.



\$1.59

No. 38F4335 Child's Cloak, made of wool flannel. Has wide shoulder cape, trimmed with four rows of fancy braid. Collar trimmed with two rows of braid to match. Interlined with wadding and lined throughout with sateen. Ages, 2 to 6 years. Colors are navy blue or wine. State age and color wanted. Price, \$1.59

If by mail, postage extra, 32c.



Very Neat Style

\$1.85

No. 38F4337 Child's Cloak, made of good quality flannel. Trimmed in front on each side with three rows of satin and two rows of soutache; also trimmed across the back. The collar and sleeves are trimmed with satin and soutache to match. Fancy metal buttons. Lined throughout with sateen and interlined with wadding. Ages, 2 to 6 years. Colors are navy blue and cardinal. Don't forget to state age and color. Price, \$1.85

If by mail, postage extra, 29c.



Wool Flannel

\$1.98

No. 38F4339 This Stylish Cloak is made of wool flannel, has a wide shoulder cape trimmed with four rows of soutache and wider row of fancy astrakhan cloth followed with a fancy braid. The collar and cuffs are trimmed with a fancy braid to match. Has fancy metal buttons. Lined throughout with sateen and interlined with wadding. Ages, 2 to 6 years. Colors, Alice blue or red. Be sure to give age and color when ordering. Price, \$1.98

If by mail, postage extra, 31c.



\$2.19

No. 38F4341 Child's Military Cloak, made of fine all wool flannel. Has wide military collar trimmed with flannel in contrasting colors, followed with gilt braid and three small gilt buttons; collar trimmed with braid to match; full fashioned sleeves; cloak trimmed with large gilt buttons and interlined with wadding and lined with sateen. Ages, 2 to 6 years. Colors, royal blue or cardinal. When ordering say what age and color wanted. Price, \$2.19

If by mail, postage extra, 27c.



VERY STYLISH. \$2.39

No. 38F4343 A very neat cloak made of good quality melton cloth, has a wide shoulder cape trimmed with fancy brass buttons and piped with flannel. The fancy cuffs also piped with flannel to match. Cloak is trimmed with six brass buttons, very neatly designed. Ages, 2 to 6 years. Colors, navy with red, or red with navy blue trimming. Be sure to state age and color desired. Price, \$2.39

If by mail, postage extra, each, 35c.



\$2.95

No. 38F4347 This Very Pretty Cloak is made of wool flannel, trimmed in front with fancy mohair and has similar trimming in the back. Is also trimmed in fancy braid to match. Has new tucked sleeves. The coat is trimmed with six brass buttons. Lined throughout with sateen and interlined with heavy flannel. Ages, 2 to 6 years. Colors, royal blue or cardinal. Make color selection and state age. Price, \$2.95

If by mail, postage extra, 29 cents.



\$2.98

No. 38F4349 This up to date Cloak is made of fine all wool tricort flannel, with astrakhan collar and cuffs; cuffs in contrasting colors; is fastened with three frogs and loops. Lined throughout with sateen, and interlined with a heavy flannel. This is a most stylish and serviceable cloak for a child. Ages, 2 to 6 years. Colors, royal blue or red. Do not fail to state age and colors wanted. Price, \$2.98

If by mail, postage extra, 33 cents.



\$3.48

No. 38F4353 This Nobby Cloak is made of all wool tricort flannel, has a very stylish collar trimmed with rows of fancy soutache. Has full gathered sleeves trimmed with fancy cuffs which are also ornamented with soutache to match collar. The cloak is trimmed with six fancy metal buttons. The back is trimmed with an inverted plait with rows of neat stitching. The cloak is lined throughout with sateen and interlined with heavy flannel. Ages, 2 to 6 years. Colors, navy blue or cardinal. When ordering say what age and color is desired. Price, \$3.48

If by mail, postage extra, 34 cents.



THE CAPTAIN RUTH COAT.

\$2.98

No. 38F4354 Very Newest Style "Captain Ruth." Coat, made of fine all wool ladies' cloth. Has wide shoulder cape trimmed with white flannel and five rows of gold color soutache. Sleeves trimmed with two rows of flannel each, with soutache to match, also a silk embroidered star on each sleeve. Double breasted style with large brass buttons. Cloak interlined with felt and lined with sateen. Ages, 2 to 6 years. Colors, cadet or royal blue. Always state age and color. Price, \$2.98

If by mail, postage extra, 31 cents.



\$3.75

No. 38F4355 Very Newest Style Cloak, made of fine all wool flannel, trimmed in the new Baloro effect, is ornamented with soutache and covered buttons. The collars and cuffs are also trimmed with buttons to match. It has a full fashioned tucked sleeve. Cloak is lined throughout with sateen and interlined with heavy flannel, making it a warm and stylish cloak for a child from 2 to 6 years. Colors, navy blue or cardinal. Always give age and color desired. Price, \$3.75

If by mail, postage extra, 34 cents.



\$3.69

No. 38F4357 Here is a Nobby Child's Cloak, made of fine lined cloth, has a hood which is lined with heavy wool flannel and which is neatly trimmed with stitching, soutache and metal buttons. The collar and cuffs are also neatly trimmed with rows of stitching. Cloak has six fancy metal buttons. Ages, 2 to 6 years. Color, blue only, with red trimmings. Be sure to state age desired. Price, \$3.69

If by mail, postage extra, 52 cents.



\$2.10

No. 38F4359 Child's Cloak, made of a fine quality boucle cloth, collar and cuffs made of astrakhan cloth in contrasting colors. Cloak is ornamented with six fancy metal buttons, and has a fancy patent leather belt. Cloak is lined throughout with sateen. Ages, 2 to 6 years. Colors, royal blue or red. Give age and color. Price, \$2.10

If by mail, postage extra, 42 cents.



\$1.98

CORDUROY CLOAKS, for Children, Ages, 2 to 6 Years.

No. 38F4361 This is a Very Neat Cloak made of good quality wide wale corduroy, with astrakhan collar which is made in contrasting color. Ornamented with six fancy metal buttons. Has newest fashioned sleeve, and patent leather belt. This cloak is lined throughout with sateen. Ages, 2 to 6 years. Colors, royal blue or wine. Be sure to state age and color desired. Price, \$1.98

If by mail, postage extra, 26 cents.



\$2.95

No. 38F4363 This is a very pretty Cloak made of good quality corduroy; has a wide shoulder cape trimmed with two rows of soutache and one row of fancy silk braid. The cuffs are also trimmed to match. The cloak has six large pearl buttons and is lined throughout with sateen. Colors, royal blue or wine. Ages, 2 to 6 years. Do not fail to give age and color. Price, \$2.95

If by mail, postage extra, each, 39c.

NOVELTIES IN CHILDREN'S PLAIN AND FANCY PLUSH CLOAKS.

These little garments are of the very newest designs. Ages, 2 to 6 years.

PLAIN PLUSH CLOAKS

No. 38F4367 This is a handsome cloak, made of good quality silk plush; has newest style collar, made of flannel, trimmed with four rows of soutache and fancy braid; full fashioned sleeves with turnover cuffs; ornamented with six fancy buttons. The cloak is lined throughout with satin and interlined with a heavy flannel. The back is trimmed with belt and brass buckle. Ages, 2 to 6 years. Colors, blue, wine or golden brown. Be sure to give age and color desired. Price, \$3.89. If by mail, postage extra, each, 36c.

No. 38F4369 Very pretty cloak, made of silk plush; has a wide shoulder cape, trimmed with two rows of soutache in fancy designs. Collar and turnover cuffs are trimmed with soutache to match. Cloak is ornamented with six metal buttons; lined throughout with satin and interlined with flannel. Colors are royal blue, wine or golden brown. Ages, 2 to 6 years. Do not fail to state age and color desired. Price, \$4.89. If by mail, postage extra, each, 53c.

No. 38F4375 This cloak is made of fine quality of crushed silk plush, and trimmed with six fancy metal buttons. Has full fashioned sleeves. Is lined throughout with satin, and is a very neat cloak for a child. Ages, 2 to 6 years. Colors are wine, royal blue or golden brown. Be sure to give age and color desired. Price, \$2.48. If by mail, postage extra, each, 29c.

No. 38F4370 Very nobby cloak, made of fine silk, crushed plush; has a wide shoulder cape, full fashioned sleeves with turnover cuffs, and is trimmed with six fancy metal buttons. This cloak is lined with fine satin and is interlined with heavy flannel. Colors are royal blue, wine or golden brown. Ages, 2 to 6 years. Always give age and color. Price, \$3.95. If by mail, postage extra, each, 52c.

No. 38F4383 This cloak is made of the newest designed stamped silk plush in the form of circles. These circles are stamped about one inch in diameter. This fancy plush is the noblest material shown this season for child's cloaks. Made in new collarless effect; is trimmed with rows of soutache and fancy braid; the cuffs are trimmed to match. Cloak trimmed with six handsome metal buttons and is lined throughout with fine satin, and interlined with flannel. Colors, royal blue or wine. Ages, 2 to 6 years. Be sure to give age and color desired. Price, \$3.98. If by mail, postage extra, each, 39c.

RIPPLE PLUSH. Made of fine imported silk ripple plush. The very newest weave in plush material. Has that rich silk wavy effect. These garments are shown exclusively by the best stores which cater only to the finest trade. Ages, 2 to 6 years. Always mention age and color wanted. See headwear to match these cloaks on this page.

No. 38F4391 Child's cloak, made of fine silk plush, in the very newest ripple effect. Cloak is trimmed with six metal buttons; has full fashioned sleeves with turnover cuffs. Is lined throughout with quilted sateen lining, making it a warm and stylish garment. Colors, royal blue, wine, or golden brown. Ages, 2 to 6 years. Always give age and color desired. Price, \$3.98. If by mail, postage extra, each, 41 cents.

No. 38F4393 This beautiful cloak is made of silk plush in the very newest ripple effect; has a fancy wide shoulder cape which is neatly trimmed with braid, soutache and flannel. Has wide full fashioned sleeves with full turnover cuffs. Cloak is trimmed with six fancy metal buttons; lined throughout with merized sateen, and interlined with flannel. Colors, royal blue, wine or golden brown. Ages, 2 to 6 years. When ordering give age and color desired. Price, \$4.50. If by mail, postage extra, each, 43 cents.

No. 38F4395 Very nobby cloak for children. Ages, 2 to 6 years. Made of very fine silk plush in the newest ripple effect. The border down the front is made of plush in contrasting color, with collar and new turnover cuffs to match. The entire cloak is lined throughout with quilted sateen, making it very warm and stylish. Colors, royal blue, wine, or golden brown. Ages, 2 to 6 years. Be sure to give what age and color wanted. Price, \$4.89. If by mail, postage extra, each, 37 cents.

No. 38F4401 Child's cloak, made of fine closely curled astrakhan cloth; collar and cuffs made of black astrakhan cloth, full fashioned sleeves, and lined throughout with a fine merized sateen. Trimmed with six metal buttons. Colors, gray or cream. With black astrakhan collar and cuffs. Ages, 2 to 6 years. Be sure to give age and color desired. Price, \$2.75. If by mail, postage extra, each, 46 cents.

No. 38F4403 Very stylish cloak, made of very fine all wool astrakhan cloth, very closely curled. Turnover cuffs. Front trimmed with silk novelty braid. Cloak is fastened with loops, has six fancy metal buttons, and is lined throughout with sateen. Colors, gray or cream. Ages, 2 to 6 years. Always give age and color when ordering. Price, \$2.98. If by mail, postage extra, each, 42 cents.

THESE TAMS, HATS AND BONNETS will match cloaks made of same kind of material, as described and illustrated on pages 1346 to 1348.

No. 38F4511 Plain silk plush. Colors, royal blue, wine, or golden brown. Price, 48c.

No. 38F4513 Crushed silk plush. Colors, wine, royal blue or golden brown. Price, 50c.

No. 38F4515 Ripple silk plush. Colors, golden brown, royal blue or wine. Price, 55c.

No. 38F4517 All wool astrakhan cloth. Colors, two-tone effect in gray and white or cream. Price, 50c.

No. 38F4519 Bear skin cloth. Colors, white, gray, brown or royal blue. Price, 55c. Be sure to give color when ordering. If by mail, postage extra, each, 9c.

Hussar or Polo Hat. Very popular Hussar hats for children to match cloaks. This stylish cap is trimmed with silk cord, floss pompon and brush aigrette. Has earflaps and is lined throughout with cambric. **No. 38F4521** Made of plain plush. Colors are golden brown, royal blue, or wine. Price, 48c.

No. 38F4523 Crushed silk plush. Colors, royal blue, wine or golden brown. Price, 48c.

No. 38F4525 Made of ripple silk plush. Colors, royal blue, wine, or golden brown. Price, 65c.

No. 38F4526 Made of bear skin cloth. Colors, white, gray, brown, or royal blue. Price, 59c.

No. 38F4527 Made of all wool astrakhan cloth. Colors, two-tone effect in gray and white, or cream. Price, 55c. Be sure to give color when ordering. If by mail, postage extra, each, 10 cents.

No. 38F4531 Made of silk ribbon bows at each end, and lined with satin. Do not fail to give color when ordering. **No. 38F4530** Made of plain silk plush. Colors, royal blue, wine, or golden brown. Price, 30c.

No. 38F4532 Made of ripple silk plush. Colors, royal blue, wine, or golden brown. Price, 30c.

No. 38F4533 Made of crushed silk plush. Colors, royal blue, wine, or golden brown. Price, 79c.

No. 38F4534 Made of bear skin cloth. Colors, white, gray, brown or royal blue. Price, 80c. Postage extra, each, 11 cents.

No. 38F4535 Plain silk plush. Colors, royal blue, wine, or golden brown. Price, 85c.

No. 38F4536 Crushed silk plush. Colors, royal blue, wine, or golden brown. Price, 85c.

No. 38F4537 Ripple silk plush. Colors, royal blue, wine, or golden brown. Price, 95c.

No. 38F4538 Astrakhan cloth. Colors, gray or cream. Price, 95c.

No. 38F4539 Bear skin cloth. Colors, white, gray, or brown. Price, 89c. If by mail, postage extra, each, 11 cents.

No. 38F4540 Made of plain silk plush. Colors, royal blue, wine, or golden brown. Price, 75c.

No. 38F4541 Made of crushed silk plush. Colors, royal blue, wine, or golden brown. Price, 75c.

No. 38F4542 Made of ripple silk plush. Colors, royal blue, wine, or golden brown. Price, 95c.

No. 38F4543 Made of all wool astrakhan gray or white cloth. Price, 79c.

No. 38F4544 Made of bear skin cloth. Colors, white, gray or brown. Price, 85c. Always state color when ordering. If by mail, postage extra, each, 12 cents.

No. 38F4545 Made of plain silk plush. Colors, royal blue, wine, or golden brown. Price, 39c.

No. 38F4546 Made of crushed silk plush. Colors, royal blue, wine, or golden brown. Price, 39c.

No. 38F4547 Made of ripple silk plush. Colors, royal blue, wine, or golden brown. Price, 45c.

No. 38F4548 Made of bear skin cloth. Colors, white, gray or royal blue. Price, 39c. If by mail, postage extra, each, 6 cents.

No. 38F4549 Made of plain silk plush. Colors, royal blue, wine, or golden brown. Price, 80c.

No. 38F4551 Made of crushed silk plush. Colors, royal blue, wine, or golden brown. Price, 69c.

No. 38F4553 Made of ripple silk plush. Colors, royal blue, wine, or golden brown. Price, 75c.

No. 38F4555 Made of bear skin cloth. Colors, white, gray or royal blue. Price, 65c. If by mail, postage extra, each, 8 cents.

Napoleon Style. Children's Napoleon Hats, made of bengaline cloth, trimmed with silk ribbon; forming a rosette. Also silk ribbon bows at each end, and lined with satin. Do not fail to give color when ordering. **No. 38F4530** Made of plain silk plush. Colors, royal blue, wine, or golden brown. Price, 30c.

New Colonial Style. Child's Hat in the very newest effect; covered with bengaline cloth trimmed with velvet ribbon bows and rosettes. Has gilt buckle and lined with sateen. Always give color wanted when you order. **No. 38F4535** Plain silk plush. Colors, royal blue, wine, or golden brown. Price, 85c.

Tam O'Shanter. Child's Hat in the very newest effect; covered with bengaline cloth trimmed with velvet ribbon bows and rosettes. Has gilt buckle and lined with sateen. Always give color wanted when you order. **No. 38F4535** Plain silk plush. Colors, royal blue, wine, or golden brown. Price, 85c.

Bonnets, Sizes 13 to 17. Child's Poke Bonnet, made in materials and colors to match cloaks. Trimmed on top with two ribbon bows; around face with ruffle of bengaline cloth. The string and the bonnet is lined with cambric. Sizes 13 to 17. Always give size and color. **No. 38F4549** Made of plain silk plush. Colors, royal blue, wine, or golden brown. Price, 80c.



SEE HEADWEAR
TO MATCH ON
PAGE 1347.

VELVET TRIMMED.



SEE ASTRAKHAN
LEGGINGS TO
MATCH ON THIS
PAGE.



No. 38F4405 Child's Cloak, made of all wool astrakhan cloth, very closely curled; has a wide shoulder cape and is lined throughout with sateen. This is a very sensible garment for a child from 2 to 6 years of age. Colors, gray or cream. State age and color desired. Price, \$3.50

If by mail, postage extra, 49 cents.

No. 38F4407 This Nobby Cloak is made of very fine all wool closely curled astrakhan cloth; has a fancy velvet collar trimmed with rows of soutache and fancy braid, the new turnover cuffs trimmed with soutache and braid to match. Lined throughout with a fine grade of mercerized sateen. Colors, two tone effect in gray and white or solid cream. Ages, 2 to 6 years. Be sure to give age and color desired. Price, \$3.65

If by mail, postage extra, 44 cents.

No. 38F4409 A Beautiful Cloak, made of extra fine all wool astrakhan cloth, closely curled. Cloak has fancy pointed velvet yoke which is trimmed with rows of soutache and followed by rows of fancy braid. This cloak is lined throughout with sateen. Colors in two tone effect, gray and white or solid cream. Ages, 2 to 6 years. Be sure to give age and color desired. Price, \$3.75

If by mail, postage extra, 39 cents.

No. 38F4411 This Cloak is very neatly designed and made of all wool astrakhan cloth, closely curled. The front is trimmed with a band which is followed by a fancy braid. Has a patent leather belt and fancy metal buttons. Lined throughout with fine sateen. Ages, 2 to 6 years. Colors are cream or in gray or white. Be sure to give age and color desired. Price, \$3.89

If by mail, postage extra, 46 cents.

No. 38F4413 Our Best Astrakhan Cloak made of closely curled astrakhan cloth. Collar and tucked sleeves are trimmed with soutache and silk braid. The front is also trimmed with soutache and silk braid to match. Double belt in back ornamented with a pearl button. Lined throughout with sateen. Colors are cream or gray or white. Ages, 2 to 6 years. Say what age and color. Price, \$3.95

If by mail, postage extra, 49 cents.

VERY POPULAR AND STYLISH IMITATION FUR COATS FOR CHILDREN.

These beautiful little coats are made of the celebrated bear skin cloth. The fabric used in these cloaks is woven similar to plush material, with about a half-inch wool nap, having that soft, silky effect. They are very nobby and warm. The white can be easily kept clean by washing the surface with ordinary soap and a wet cloth or brush, just wet enough to wash nap only. See headwear to match on page 1347.

ASTRAKHAN CLOTH LEGGINGS WILL MATCH ASTRAKHAN CLOTH CLOAKS AS SHOWN ABOVE.



75c

No. 38F4415 Child's Astrakhan Leggings which will match either styles or colors of astrakhan cloaks as described. These are very neatly made with stays and worked buttonholes. Be sure in ordering an astrakhan cloak to include a pair of these leggings to match. Colors, cream or gray and white. Price, per pair, 75c

If by mail, postage extra, per pair, 12c.

THE MOST WONDERFUL VALUE EVER OFFERED, ONLY \$1.98.



\$1.98

This Bear Skin Cloth Cloak is made single breasted; has three pearl buttons, a wide collar and full fashioned sleeves with turnover cuff. We call attention to the fullness of this cloak. It is lined with a good quality of sateen. Ages, 2 to 6 years. Say what age is wanted. No. 38F4455 Color, white; looks like white polar bear skin. Price, \$1.98

No. 38F4456 Color, gray; looks like the stylish squirrel fur. Price, \$1.98

No. 38F4457 Color, brown; looks like beaver or other skin. Price, \$1.98

No. 38F4458 Color, royal blue; a very rich looking shade. Price, \$1.98

If by mail, postage extra, each 29 cents.



\$2.50

This Bear Skin Cloak is made double breasted and trimmed with six pearl buttons. Collar and turnover cuffs are trimmed with crushed velvet and small gilt buttons; has full fashioned sleeve and is lined throughout with an extra good quality of sateen. Exceptional value. Ages, 2 to 6 years. Give age when you order.

No. 38F4459 Color, white; looks like white polar bear skin. Price, \$2.50

No. 38F4460 Color, gray; looks like the stylish squirrel fur. Price, \$2.50

No. 38F4461 Color, brown; looks like beaver or other skin. Price, \$2.50

No. 38F4462 Color, royal blue; a very rich shade. Price, \$2.50

If by mail, postage extra, each, 33 cents.

BEAR SKIN CLOAKS FOR CHILDREN, IN THE NEW COLLARLESS EFFECTS.



\$3.15

This Cloak is made of the celebrated bear skin cloth, in the new collarless effect; trimmed with crushed velvet and covered buttons. Has full fashioned sleeves which are also trimmed with crushed velvet and covered buttons to match. The belt in the back is made of the crushed velvet. It is lined throughout with sateen and is a very stylish cloak. Ages, 2 to 6 years. Always state age.

No. 38F4463 Color, white; looks like white polar bear skin. Price, \$3.15

No. 38F4464 Color, gray; looks like the stylish squirrel fur. Price, \$3.15

No. 38F4465 Color, brown; looks like beaver or other skin. Price, \$3.15

No. 38F4466 Color, royal blue; a very rich looking shade. Price, \$3.15

If by mail, postage extra, each, 32 cents.



\$3.69

THE MILITARY EFFECT.

This Cloak is made of the celebrated bear skin cloth; has a stylish velvet collar, trimmed with two rows of fancy braid, and the velvet cuffs are also trimmed with fancy braid to match. The cloak is fastened with loops of braid with six fancy metal buttons; lined throughout with an extra good quality of sateen. Ages, 2 to 6 years. Be sure to give age. No. 38F4467 Color, white; looks like white polar bear skin. Price, \$3.69

No. 38F4468 Color, gray; looks like the stylish squirrel fur. Price, \$3.69

No. 38F4469 Color, brown; looks like beaver or other skin. Price, \$3.69

No. 38F4470 Color, royal blue; a very rich shade. Price, \$3.69

If by mail, postage extra, each, 32c.



\$3.75

This Nobby Cloak is made of fine bear skin cloth; has a band down the front made of velvet, followed with braid and trimmed with silk cord. The velvet collar and turnover cuffs are also trimmed with braid and silk cord to match. The cloak is lined throughout with fine sateen. Ages, 2 to 6 years. Don't forget to give age. No. 38F4471 Color, white; looks like white polar bear skin. Price, \$3.75

No. 38F4472 Color, gray; looks like the stylish squirrel fur. Price, \$3.75

No. 38F4473 Color, brown; looks like beaver or other skin. Price, \$3.75

No. 38F4474 Color, royal blue; a very rich shade. Price, \$3.75

If by mail, postage extra, each, 33c.



\$3.98

This Stylish Cloak is made of the celebrated bear skin cloth; has wide shoulder cape which is very neatly trimmed with silk braid and medallions. Full fashioned sleeve with turnover cuffs. Is double breasted style and trimmed with six pearl buttons. The cloak and shoulder cape are lined throughout with a fine quality of sateen. Ages, 2 to 6 years. Be sure to give age. No. 38F4475 Color, white; looks like white polar bear skin. Price, \$3.98

No. 38F4476 Color, gray; looks like the stylish squirrel fur. Price, \$3.98

No. 38F4477 Color, brown; looks like beaver or other skin. Price, \$3.98

No. 38F4478 Color, royal blue; a very rich shade. Price, \$3.98

If by mail, postage extra, each, 39c.



\$3.95

This Very Stylish Cloak is made of the celebrated bear skin cloth. The front is very neatly designed with silk crushed velvet. Has full fashioned sleeve and is lined throughout with a good quality of sateen. An exceptionally fine cloak. Ages, 2 to 6 years. State age in ordering. No. 38F4479 Color, white; looks like white polar bear skin. Price, \$3.95

No. 38F4480 Color, gray; looks like the stylish squirrel fur. Price, \$3.95

No. 38F4481 Color, brown; looks like beaver or other skin. Price, \$3.95

No. 38F4482 Color, royal blue; a very rich shade. Price, \$3.95

Do not fail to state age and color desired.

If by mail, postage extra, each, 32c.

CURLED BEAR SKIN CLOTH CLOAKS FOR CHILDREN.
Ages, 2 to 6 years.



\$4.39

This Curled Bear Skin Cloth is the very newest novelty of the season. The material is a woven cloth, with a long nap, the same as the bear skin cloth, but is curled, which gives it a very pretty effect. Made in the new military effect. Has full fashioned sleeve with turnover cuffs and is lined throughout with a good grade of sateen. Ages, 2 to 6 years. Always give age in ordering. No. 38F4483 Color, cream. Price, \$4.39

No. 38F4484 Color, the very newest shade in gray. Price, \$4.39

No. 38F4485 Color, a very pretty shade of red. Price, \$4.39

No. 38F4486 Color, royal blue. Price, \$4.39

If by mail, postage extra, each, 39c.



This is a very stylish cloak; made of the celebrated curled bear skin cloth; has a wide shoulder cape, full fashioned sleeves with turnover cuffs. Double breasted style and trimmed with six pearl buttons. The cloak and shoulder cape is lined throughout with satin. Made in four beautiful shades. Ages, 2 to 6 years. Always state age and color desired.

No. 38F4487 Color, cream. Price, \$4.65
No. 38F4488 Color, gunmetal gray. Price, \$4.65
No. 38F4489 Color, red, in a very popular shade. Price, \$4.65
No. 38F4490 Color, royal blue; a very stylish shade. Price, \$4.65
If by mail, postage extra, 42 cents.



CRUSHED BEAR SKIN CLOTH IN TWO TONE EFFECT.

No. 38F4492 This cloak is very noble by and is made of long nap plush, woven similar to the bear skin cloth. This cloak is very fashionable and has a nap much longer than the ordinary bear skin cloth. It is made in a two tone effect with a deep ground shaded with black, double breasted style, trimmed with fancy metal buttons; has a coat shape collar, full fashioned sleeves, and is lined throughout with a fine mercerized satin. This is a cloak that will only be found in the most exclusive stores at double the price that we ask. Ages, 2 to 6 years. Don't forget to state age when ordering.

Price, \$4.95
If by mail, postage extra, 42 cents.



CHILD'S FLANNEL DRESS.

21c

No. 38F4685 Child's Dress. Made of good quality outing flannel. Hubbard style, revers on each side, trimmed with fancy braid and trimmed in center with embroidery sleeves trimmed with novelty braid to match hem at bottom. Colors, blue or pink checks, or blue or pink stripes. Ages, 1 to 5 years. Give age and color.

Price, 4 for 80c; each, 21c
If by mail, postage extra, each, 8c.

CHILDREN'S DRESSES. AGES, 1 TO 5 YEARS. WHEN ORDERING ALWAYS GIVE AGE AND COLOR DESIRED.



35c

No. 38F4686 Child's Dress. Hubbard Style, made of daisy cloth (fleece flannel). Yoke trimmed with wash lace. Ruffle of the same material as in the dress, also trimmed with wash lace, hem at bottom. Colors, blue, pink or cream. Ages, 1 to 5 years. Always state age and color. Special value.

Price, 4 for \$1.25; each, 35c
If by mail, postage extra, each, 12c.



FANCY TRIMMED DRESS.

48c

No. 38F4689 This dress is made of daisy cloth (fleece flannel). Made Hubbard style. Yoke trimmed with embroidery and small pearl buttons. Ruffle edged with the same material as in dress, edged with neat embroidery. Hem at bottom. Colors, blue or pink. Ages, 1 to 5 years. Be sure to state age and color.

Price 4 for \$1.80; each, 48c
If by mail, postage extra, each, 13c.



75c



CASHMERE DRESS.

\$1.15



32c

CHILDREN'S FRENCH DRESSES AGE 2 TO 6 YEARS

PRETTY TRIMMED DRESS.



45c



FANCY CHECKED SUITING.

75c

No. 38F4693 Child's Dress, made of fancy checked suiting. Cashmere yoke trimmed with two rows of soutache and small pearl buttons, ruffle all around yoke. Dress lined throughout with cambric. Deep hem at bottom. Colors, fancy checks, blue or red predominating. Do not fail to give age and color. Ages, 1 to 5 years.

Price, 3 for \$2.10; each, 75c
If by mail, postage extra, each, 20c.

No. 38F4695 Child's Dress, made of cashmere. Hubbard style. Fancy circular yoke. Trimmed with tucks and baby ribbon. Plaited ruffle all around yoke and edged with two rows of baby ribbon. Collar and cuffs have two rows of stitching. Lined throughout with cambric. Deep hem at bottom. Ages, 1 to 5 years. Colors, royal blue or wine. Do not fail to give age and color. Price, \$1.15
If by mail, postage extra, 19 cents.

No. 38F4733 Child's Dress, made of outing flannel, with two plaits on each side. Trimmed with novelty braid. Neck and sleeves trimmed with braid to match. Hem at bottom. Colors, pink, blue or gray stripes. Ages, 2 to 6 years. Be sure to state age and color. Special value.

Price, 4 for \$1.15; each, 32c
If by mail, postage extra, each, 14c.

No. 38F4735 Child's Dress, made of outing flannel. Shoulder epaulets and band trimmed with wash lace, also flannel band from neck to waist trimmed with wash lace. Collar and waistband also with lace to match. Hem at bottom. Colors, blue and white or pink and white in checks and stripes. Ages, 2 to 6 years. Be sure to state age and color.

Price, 4 for \$1.65; each, 45c
If by mail, postage extra, each, 14c.

No. 38F4737 Child's Dress, made of fancy checked suiting. Trimmed with two cashmere straps, each with two rows of soutache and small pearl buttons. Collar and cuffs trimmed with two rows of soutache. Very full blouse. Dress lined throughout with cambric. Deep hem at bottom. Ages, 2 to 6 years. Colors, fancy checks, with blue or red predominating. Don't fail to state age and color when ordering. Price, 75c
If by mail, postage extra, 20 cents.



\$1.10

No. 38F4743 Child's Dress, made of cashmere, plaited front. Fancy stitched strap at left side, trimmed with embroidered silk emblem. Collar, cuffs and belt with two rows of stitching, plaited back. Dress lined throughout with cambric. Deep hem at bottom. Ages, 2 to 6 years. Colors, navy blue or wine. Always state age and color wanted.

Price, \$1.10
If by mail, postage extra, 18 cents.



SHEPHERD CHECK, 98c.

No. 38F4744 Child's French Dress, made of shepherd check suiting. Very neatly trimmed with box plaits and piped with material of contrasting shades. Has a tucked yoke, the back is trimmed with two box plaits and the collar and cuffs are piped to match. The dress is lined throughout with cambric, and the skirt has a deep hem. Ages, 2 to 6 years. Colors, black and white, or blue and white, shepherd checks. Do not fail to state age and color when ordering.

Price, 98c
If by mail, postage extra, 22 cents.



FANCY SUITING ONLY \$1.75

No. 38F4748 A Very Stylish Dress, made of fancy suiting. Has a tucked blouse front trimmed with straps and ornamented with two rows of silk braid. The sleeves and cuffs are also trimmed with silk braid to match. The back is trimmed with six plaits, has a full flaring skirt and lined throughout with cambric. Has a deep hem at bottom. Ages, 2 to 6 years. Colors, fancy mixed goods with either blue or red trimming. Be sure to say what age and color wanted.

Price, \$1.75
If by mail, postage extra, 22 cents.



No. 38F4755 Child's French Flannel Dress, made of single F. cashmere. Yoke both back and front trimmed with tucks and soutache. Has a wide berth which is also trimmed with soutache and small pearl buttons and ornamented with a silk ribbon bow. Collar and cuffs are trimmed to correspond. Has belt of same material, full blouse front and flaring skirt. The dress is lined throughout with cambric and has a very deep hem around the bottom. Colors are royal blue or garnet. Ages, 2 to 6 years. Mention age and color when ordering.

Price, \$1.98
If by mail, postage extra, 24 cents.



No. 38F4757

This Handsome Dress is made in the new military effect of a good quality of cashmere.

The front is trimmed with four rows of fancy braid and ornamented at each end with gilt buttons. The new tucked sleeves are also trimmed with braid and gilt buttons to match. The collar and belt are trimmed with braid to correspond. The back has three box plaits and the dress is lined throughout with cambric. Has a deep hem at the bottom. A very stylish dress. Colors are royal or cadet blue. Ages, 2 to 6 years. Do not fail to give age and color when ordering. Price, \$2.19
If by mail, postage extra, 22 cents.

THE CAPTAIN RUTH DRESS.

**WOOL CHEVIOT
SERGE****\$2.98**

No.

38F4759

neat dress made of all wool cheviot serge; has full blouse front with numerous plaits; is trimmed with two straps at shoulders which are piped and ornamented with small covered buttons. Collar, cuffs and belt are piped with satin. Has a nice flaring skirt with deep hem. The dress is lined throughout with cambric. Ages, 2 to 6 years. Colors are navy blue or red. Be sure to state age and color desired. **\$2.98**

Price.
If by mail, postage extra, 29 cents.

**CHILDREN'S
KILT DRESSES****98c**

Ages, 2, 2½ and 3 years. Very pretty styles in these dresses. Suitable for little boys or girls.

No. 38F4760 Child's Kilt Dress, made of shepherd checked material. Front trimmed with three box plaits, trimmed with fancy braid and covered buttons. The slashed collar trimmed with braid, also cuffs to match. Belt of the same material as in dress. Body of the dress is lined with cambric. Colors, black and white or brown and white shepherd checks. State age and color wanted. **98c**

Price.
If by mail, postage extra, 20 cents

**GIRL'S
DRESSES****\$2.25**

These dresses are made with a view of combining all the important features, such as style, materials, trimmings and workmanship.

**ALL WOOL
FLANNEL
KILT DRESS**

No. 38F4768 Handsome Kilt Dress, made of fine all wool flannel. The plaits are neatly stitched. Front trimmed with straps and brass buttons. Silk tie. Slashed collar. Newest tucked sleeves. Belt ornamented with brass buttons. Body of dress lined with cambric. Colors, navy blue or red. For little girls or boys, ages, 2, 2½, and 3 years. Be sure to state age and color you want. **\$2.25**

Price.
If by mail, postage extra, 21 cents.

**SHEPHERD
CHECK, ONLY
98 CENTS****48c**

**FLANNEL
DRESS**

No. 38F4850
Girl's Dress,
made of out-
ing flannel.

Front trimmed with two box plaits, each plait trimmed with fancy braid. Neck and cuffs trimmed with braid to match. Full blouse front. Back has two box plaits. Deep hem at bottom. Colors are navy blue and black, red and black, brown and black or fancy checks. Ages, 5 to 14 years. State age and color wanted. **98c**

Price for four, \$1.85; each, 48c
If by mail, postage extra, each, 22c.

No. 38F4852
Very Stylish
Dress, made of
fine novelty
dress suitings.
Trimmed with
cashmere
strap, orna-
ment with small
brass buttons,
also three circles of
cashmere follow-
ed with fancy braid.
Skirt made
nice and full, with
hem at bottom.
Dress lined through-
out with cambric.
Colors, blue and black,
red and black, brown
and black or
fancy checks. Ages, 5
to 14 years.
State age and color
wanted. **98c**

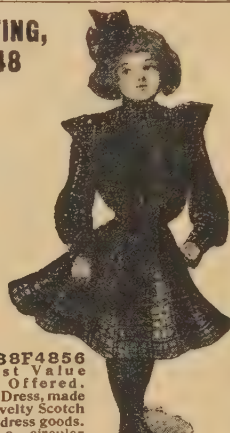
Price.
If by mail, postage extra, 27 cents.

**FANCY SUITING,
ONLY \$1.48****98c**

No. 38F4854
Girls' Dress,
made of shep-
herd check
suiting; has a
yoke trimmed
with three plaits
made of cashmere
followed with two
straps; also made
of cashmere, has
fancy pointed
bertha trimmed
with three rows
of soutache. Collar
and cuffs
trimmed with
soutache to match.
Dress is lined
throughout with
cambric. Colors,
blue and white or
black and white
shepherd checks.
Ages, 5 to 14
years. Be sure to
state age and
colors desired.
Wonderful **98c**
value. Price.
If by mail, postage
extra, 29 cents.

**98c**

No. 38F4855
Girl's Dress,
made of
novelty dress
goods in the
new broken
checks; trimmed
in front with two
box plaits and on
the left side with
satin ribbon and
small fancy buttons,
also four rows
of soutache. Collar
and cuffs
trimmed with
soutache to match.
Dress is lined
throughout with
cambric. Colors,
blue and white,
or blue and red,
with fancy broken
checks. Ages, 5
to 14 years. Be
sure to give age
and colors desired.
Price.
If by mail, postage
extra, 32 cents



No. 38F4856
Best Value
Ever Offered.
Girls' Dress, made
of Novelty Scotch
plaid dress goods.
Has a circular
yoke both back
and front, trim-
med in front with
two rows of fancy
braid, the fancy
pointed bertha
trimmed with four
velvet straps, also
trimmed with
braid to match collar;
cuffs and waist
trimmed with fancy
braid. Dress lined
throughout with
cambric. Predomi-
nating collars in
blue, red or green
plaids. Say what
color and age you
want when order-
ing. Price.
If by mail, postage
extra, 26 cents.

\$1.19

No. 38F4857
Girls' Dress,
made of fancy
suiting in the
new suspender
effect. Trimmed
with cashmere
and ornamented
with small gilt
buttons, has full
fashioned sleeve
with the new wide
cuffs; full flaring
skirt with deep
hem; the dress is
lined throughout
with cambric. Colors
are blue or red
ground with the
fancy broken checks.
Ages, 5 to 14 years.
Do not fail to
state age and
colors desired.
Price.
If by mail, postage
extra, 28 cents.

\$1.89

No. 38F4859
A very
stylish
dress,
made of
fancy
suiting in the
new
shep-
herd
check
effect;
has a
new
V-
shaped yoke
made of flannel
with num-
erous rows of
tucks and
ornamented
with fancy
buttons. Flannel
shoulder
straps trim-
med with fancy
buttons and rows
of soutache. Has
full fashion sleeves
with wide cuffs
which are trim-
med with
cashmere, soutache
and braid. Has a
full blouse front
with belt; a full
flaring skirt with
deep hem, and the
dress is lined
throughout with
cambric. Colors are
black and white
or blue and white
shepherd checks.
Ages, 5 to 14 years.
Be sure to state
age and colors
when order-
ing. Price.
If by mail, postage
extra, 28 cents.

**VERY DRESSY,
ONLY \$2.25****\$1.98**

**CASHMERE
DRESS.**

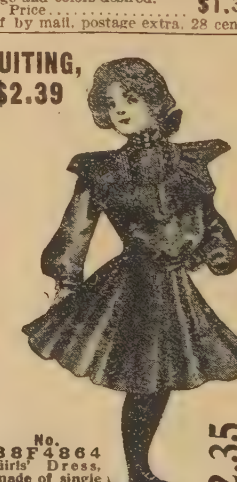
No. 38F4860
Girls' Cash-
mere Dress.
Very pretty
yoke, trimmed
with cashmere
plaits, alternating
with fancy silk
plaits; bertha
extending all around
yoke in back to
waist line in front;
trimmed with
soutache and small
pearl buttons; collar,
cuffs and waist-
band trimmed with
soutache; dress
lined throughout
with cambric; deep
hem at bottom. Ages,
5 to 14 years. Colors
are navy blue or
garnet. Always say
what age and color
you want. Price.
If by mail, postage
extra, 22 cents.

**\$2.25**

No. 38F4861
This dress is
made of fine
suitings in
neat shep-
herd checks;
has a white
square yoke made
of silkoline and
trimmed with
tucks which is
followed with
band of silkoline
in contrasting
colors. The stylish
cap sleeves are
trimmed with
silkoline to match.
The undersleeves
also made of
silkoline to match.
It is finished
with three box
plaits (both back
and front). The
body is lined
with cambric and
the skirt, which is
nice and full, has
a deep hem at
bottom. Colors,
black and white
or blue and white
shepherd checks
with trimmings
to harmonize. Ages,
6 to 14 years. Be
sure to state color
and age. Price.
If by mail, postage
extra, 26 cents.

**\$2.39**

No. 38F4863
Child's Dress
made of novel-
ty dress goods
in very new-
est pat-
terns of
broken stripes.
Made in the new
suspender effect,
which is piped
with fancy silk.
The collar and
new tucked sleeves
are trimmed to
match. Has belt of
same material as
in dress. The entire
dress is lined
throughout with
cambric, the skirt
is made with a
nice flare and has
a deep hem. Colors,
blue or brown
ground, with narrow
broken stripes.
Ages, 5 to 14 years.
State age and
colors desired
when ordering. Price.
If by mail, postage
extra, 33 cents.

**FANCY SUITING,
ONLY \$2.39****\$2.35**

No. 38F4864
Girls' Dress,
made of single
F cashmere.
Has a very
dainty yoke,
trimmed with
four clusters of
three tucks and
two plaits of fancy
silk, the bertha is
trimmed with
velvet ribbon and
fancy metal buttons;
satin ribbon
bow at yoke; collar,
waistband and
cuffs trimmed with
velvet ribbon;
new bishop sleeves;
dress lined with
cambric; deep hem
at bottom. Ages, 5
to 14 years. Colors,
navy blue or garnet.
Price.
If by mail, postage
extra, 24 cents.

**\$2.25**

No. 38F4865
Made of
fancy dress
suiting in
combination
shepherd
checks; trim-
med in front
with cashmere in
a V shape, edged
with fancy braid,
and ornamented
with two gilt
buttons. (This
trimming extends
to the back of
dress). The belt,
of the same material
as in dress. The
body of dress is
lined. The skirt of
the dress is made
with a nice flare,
plaited all around
and has a deep
hem at the bottom.
Colors are black
and white or blue
and white shepherd
checks with red
mixture. Ages, 6
to 14 years. Always
state age and
color desired when
ordering. Price.
If by mail, postage
extra, 29 cents.



\$2.25

NEWEST PLAIDS.

No. 38F4867
This Dress is made of the newest plaids in fancy dress suit; has a silk V shaped yoke with numerous rows of fine tucks; a band in front which is piped with material of contrasting shades and ornamented with six fancy metal buttons. Has full fashioned sleeves with the new wide cuffs. The dress is lined throughout with cambric. The skirt is made nice and full with a deep hem at bottom and two box plaits at back. Colors, fancy combination plaids with blue or red predominating. Ages, 5 to 14 years. Be sure to give age and color when ordering. Price.....\$2.25
If by mail, postage extra, 32 cents.



\$2.59

No. 38F4869
This Dress is made of a fine grade of single F cashmere; the front is trimmed with box plaits and numerous rows of soutache, and also has wide lapels which are trimmed with four rows of soutache. The collar and wide cuffs are trimmed with soutache to match. The back is trimmed with six wide tucks; has new, full fashioned sleeves, dress is lined throughout with cambric. Has a full flaring skirt with a deep hem. Colors, royal blue or garnet. Ages, 5 to 14 years. State age and color when ordering. Price.....\$2.59
If by mail, postage extra, 28 cents.



\$2.25

FANCY SUITING ONLY \$2.25

No. 38F4871 A Very Popular and Stylish Dress, made of fancy dress suiting in checks in the very newest effect. Has a very pretty yoke made of crushed velvet and followed with fancy braid. Blouse front ornamented with fancy buttons and stripes of crushed velvet. The stylish plaited sleeves are also trimmed with crushed velvet. Belt of the same material as in dress. Has a nice flaring skirt with a deep hem. Dress is lined throughout with cambric. Colors, black and white fancy checks in the very newest patterns. Ages, 5 to 14 years. Be sure to give age and color when ordering. Price.....\$2.25
If by mail, postage extra, 27 cents.



\$2.45

No. 38F4873 A Very Neat and Stylish Dress made of single F cashmere. Has a V shaped yoke with numerous rows of fine tucks; trimmed with cashmere band which is ornamented with fancy cord and three metal buttons. Has a full plaited box front. The collar, cuffs and belt are also trimmed with this fancy cord; has the newest full fashion sleeves with extra wide cuffs. Is trimmed in back with six plaits. Has a plaited skirt made nice and full with a deep hem. Dress is lined throughout with cambric. Colors, royal blue or wine. Ages, 5 to 14 years. Be sure to give age and color when ordering. Price.....\$2.45
If by mail, postage extra, 26 cents.



\$2.65

No. 38F4893 This Dress is made of a good quality of granite cloth; very neatly trimmed and piped with material of contrasting colors. Three silk embroidered emblems. The collar, cuffs and belt are also piped with material to match. Has the very newest full fashioned sleeves. The skirt is nice and full with plaits and a deep hem. This dress is lined throughout with cambric. Colors, royal blue or wine. Ages, 5 to 14 years. Don't fail to give age and color when ordering. Price.....\$2.65
If by mail, postage extra, 28 cents.



\$2.75

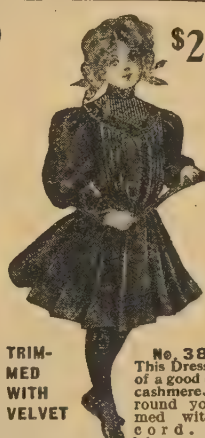
No. 38F4901 The ever popular Shepherd Checked Dress, made of a good quality of suiting. The front is trimmed with flannel of contrasting colors with rows of fancy braid. Full blouse which is also neatly trimmed with lacings. The flannel collar and fancy cuffs also trimmed with fancy braid. The body of dress is lined with cambric. Plaited skirt. Skirt has a deep hem. A very stylish and up to date dress. Colors, black and white trimmed with red, or black and white trimmed with blue flannel. Ages, 5 to 14 years. Be sure to give age and color in ordering. Price.....\$2.75
If by mail, postage extra, 30 cents.



\$2.59

VERY STYLISH.

No. 38F4903 Girls' Dress, made of a good quality of granite cloth; has round yoke trimmed with numerous rows of tucks. Has a wide berthia trimmed with six rows of soutache and small pearl buttons. Full blouse front, collar and cuffs are trimmed to match. The newest fashion sleeves with wide cuffs. The dress is lined throughout with cambric. The skirt is plaited; making it nice and full, with a deep hem. Colors, navy blue or wine. Ages, 5 to 14 years. Do not fail to give age and color when ordering. Price.....\$2.59
If by mail, postage extra, 32 cents.



\$2.98

TRIMMED WITH VELVET

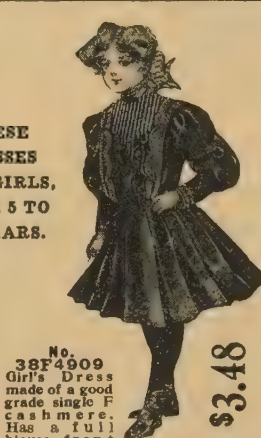
No. 38F4905 This Dress is made of a good quality of cashmere. Has a round yoke trimmed with fancy cord. Has a blouse front. The cuffs are trimmed with pau- velvet and followed with silk cord. The collar and waistband are also trimmed with cord to match. Has the newest full fashion sleeve with wide cuffs; the back is trimmed with six plaits, and the dress is lined throughout with cambric. Has a full flaring skirt with deep hem. Colors, royal blue or wine. Ages, 5 to 14 years. Always give age and color desired. Price.....\$2.98
If by mail, postage extra, 29 cents.



\$3.19

THESE DRESSES FOR GIRLS, AGES, 5 TO 14 YEARS.

No. 38F4907 This Stylish Dress is made of a good quality granite cloth. Has a fancy silk yoke trimmed with clusters of neat tucks, alternating with three rows of lace; has a wide fancy pointed berthia ornamented with silk cord. Full blouse front. Has full fashion sleeves with wide cuffs. The skirt is made nice and full with a deep hem, the dress is lined throughout with cambric. Colors, navy blue or wine. Ages, 5 to 14 years. Be sure to give age and color desired. Price.....\$3.19
If by mail, postage extra, 32 cents.



\$3.48

No. 38F4909 Girls' Dress made of a good grade single F cashmere. Has a full blouse front made of taffeta silk with numerous rows of tucks. Has the new suspender effect which is trimmed with fancy braid. The collar and cuffs are also trimmed with fancy braid. Has the full fashion sleeve with wide cuffs. The dress is lined throughout with percaline. Has a nice flaring skirt with a deep hem. Colors, royal blue or wine. Ages, 5 to 14 years. Don't forget to give age and color desired. Price.....\$3.48
If by mail, postage extra, 32 cents.



\$3.39

VERY DRESSY ONLY \$3.39.

No. 38F4911 A very Stylish Dress made of cashmere. Has a round yoke made of silkoline (both back and front alike) and trimmed with numerous rows of tucks followed with shirring. Has full blouse front, followed with shirring around hips. Has the full fashion sleeves which are also shirred, wide cuffs trimmed with tucks. The body of the dress is lined with cambric. The skirt is made very full with a deep hem. Colors, wine or the new shade of Alice blue. Ages, 6 to 14 years. Always state age and color when ordering. An up to date dress for girls. Price.....\$3.39
If by mail, postage extra, 30 cents.



\$3.75

No. 38F4913 Girls' Dress made of all wool cheviot serge, trimmed in front with three box plaits and on each side with three strips piped with material in contrasting colors. Has silk embroidered emblem on the center plait. The collar and cuffs are trimmed with material to match. Has the new full fashioned sleeves with wide cuffs and two box plaits in the back. The body of the dress is lined with percaline. Skirt is made nice and full with a deep hem. Colors, navy blue or brown. Ages, 5 to 14 years. Be sure to state age and color. Price.....\$3.75
If by mail, postage extra, 31 cents.



\$3.89

FANCY SHEPHERD CHECKS

No. 38F4917 This Stylish Dress is made of novelty shepherd check material. The front is trimmed with a small yoke made of silk with numerous rows of tucks. Has three box plaits with straps extending over the shoulders which are piped with silk to match. Finished off with a silk tie. The body of the dress is lined with percaline. Full plaited skirt with a deep hem. Colors, black and white or blue and white shepherd checks with fancy mixtures. Ages, 5 to 14 years. When ordering give age and color wanted. Price.....\$3.89
If by mail, postage extra, 36 cents.



\$3.98

No. 38F4919 A very pretty Dress made of single F cashmere with drop berthia; trimmed with plaits, soutache and small gilt buttons. The fancy silk blouse and cap sleeves are trimmed with soutache and a silk band finishing off the plaits. The under sleeves are very fashionable with the new wide cuffs, which are trimmed with soutache. The collar and waistband are also trimmed with soutache to match. The dress is lined throughout with percaline. Has full plaited skirt with deep hem. Colors, royal blue or wine. Ages, 5 to 15 years. Always give age and color in ordering. Price.....\$3.98
If by mail, postage extra, 32 cents.



\$4.19

No. 38F4921 The novelty of the season is fancy combination shepherd checks. The front is trimmed with red velvet ornamented with six large covered buttons. Has a very neat silk V shaped yoke with numerous rows of tucks and finished off with a band of pan- velvet. Body of dress is lined with percaline. Full plaited skirt with a deep hem. Colors, black and white or blue and white shepherd check with red mixture. Ages, 5 to 14 years. Be sure to state age and color desired. Price.....\$4.19
If by mail, postage extra, 36 cents.

GIRLS' TWO-PIECE NORFOLK DRESSES.

ALL WOOL STORM SERGE.

GIRLS' TWO-PIECE SAILOR SUITS.

Ages, 6 to 14 years. These handsome dresses are made in the very latest styles and newest materials.



For Girls, Ages, 8 to 14 Years.

\$3.25

Always Give Age and Color When Ordering.

No. 38F4975 Girls' Two-Piece Norfolk Dress, made of shepherd check suiting. Jacket made with two box plaits and trimmed with silk embroidered emblem. Has turndown collar piped with material in contrasting colors, and finished with silk bow tie. The belt and cuffs are also piped with material to match. Has full fashion plaited sleeves; has three box plaits in back and is lined with mercerized sateen. The skirt is made nice and full; is plaited all around, with deep hem at the bottom. The waist body attached is made of cambric. This is a very stylish up to date dress. Colors, black and white shepherd checks. Ages, 8 to 14 years. Remember to state age and what color you want. Price, **\$3.25**. If by mail, postage extra, 39 cents.



\$5.95

No. 38F4977 Girls' Two-Piece Norfolk Dress, made of all wool cheviot serge. The Jacket is trimmed (both back and front) with three box plaits. Trimmed on the left side with three gilt buttons and a belt of the same material as in dress. Is also ornamented with gilt buttons. Has full fashion tucked sleeves. The skirt is made extra full and plaited all round, with deep hem at bottom. Skirt made with attached waist body, made of cambric. Color, navy blue. Ages, 8 to 14 years. Be sure to state age when ordering. Price, **\$5.95**. If by mail, postage extra, 45 cents.



\$6.98

No. 38F4979 Girls' Two-Piece Norfolk Dress, made of fine all wool storm serge. In the regulation style, has a wide sailor collar trimmed with three rows of braid, and two box plaits trimmed with six large gilt buttons. Has patent leather belt; full fashion tucked sleeves with cuffs trimmed with braid to match. The left sleeve is trimmed with a silk embroidered emblem, and the right sleeve with silk band. The back of Jacket has three box plaits. The inside vestee or waist body also has silk embroidered emblem. The full box plaited skirt has a deep hem at the bottom. An exceptionally fine dress. Colors, light or navy blue. Ages, 8 to 14 years. Always state age and color desired. Price, **\$6.98**. If by mail, postage extra, 47 cents.



\$2.98

No. 38F4980 Girls' Two-Piece Sailor Suit, made of cashmere, with wide sailor collar, trimmed with three rows of braid and finished with a windsor tie. The full fashion tucked sleeves with cuffs are trimmed with braid to match. The right sleeve has a silk embroidered emblem. The inside vestee or waist body is also trimmed with silk embroidered emblem. Collar is trimmed with braid to match. Has a full flaring plaited skirt with a deep hem. Lined with cambric. Colors, navy blue or wine. Ages, 6 to 14 years. Do not fail to state age and color wanted. Price, **\$2.98**. If by mail, postage extra, 32 cents.



\$3.75

No. 38F4982 Girls' Two-Piece Sailor Suit, made of all wool cheviot serge. Has wide sailor collar trimmed with three rows of braid and finished with a windsor tie. The full fashion tucked sleeve with cuffs are trimmed with braid to match. The right sleeve has a silk embroidered emblem. The inside vestee or waist body is also trimmed with a silk embroidered emblem. Collar is trimmed with braid to match. Has a full flaring plaited skirt with a deep hem. Lined with cambric. Colors, navy blue or brown. Ages, 6 to 14 years. Be sure to state age and color when ordering. Price, **\$3.75**. If by mail, postage extra, 37 cents.

AN INNOVATION IN HOME DRESSMAKING.

Already Cut, Ready to Make Garments.

The garment cut out like a paper pattern at nearly the usual cost of material alone. Simply run it up on your machine, finish, and the garment is ready to wear.

Those who prefer made to order, or made at home garments, find that there has been three great obstacles: cutting, fitting and putting together properly; also the greatly increased charges of professional dressmakers, but preferring to make up their own garments in their own way this idea comes as a solution to the problem.

Nearly nine times out of ten, women hesitate to put a pair of scissors into a piece of cloth. Every garment cut by a man tailor. You save all risk of wasting material by faulty cutting and you are guaranteed a perfect fit in every instance where you give correct measurements.

You save in the cost of paper patterns: you save in knowing how. Simply sit down to the machine and sew the garment.

Notched, with complete instructions and diagrams for making. Just like a paper pattern, except that it is cut out of the cloth itself.

ALWAYS STATE BUST MEASURE AND COLOR WHEN ORDERING.

Ladies' Long Kimono.

\$1.29



No. 38F9154 Full Length Kimono of heavy fleeced flannel. Mercerized sateen trimmings. Cut with wide kimono sleeves. Already cut, simply run it up on your machine, finish, and the garment is ready to wear. Colorings are in newest Japanese effects in either blue or red ground. Sizes, 32 to 44 inches bust measure. Be sure to state size and color desired. This illustration shows just how garment will look when made up. It is cut out, just like a paper pattern except that it is cut out of the cloth itself. Notched, with complete instructions for making. Price, **\$1.29**. If by mail, postage extra, 22 cents.

Ladies' Shirt Waist.

39c



Ladies' Shirt Waist with box plaits on each side and four tucks on back. Cut with full fashioned sleeves and cuff. This style is in four different materials. The illustration will show just how the garment will look when made up. Cut out just like a paper pattern, except that it is cut out of the cloth itself. Notched with complete instructions for making, 32 to 44-inch bust measure. No. 38F9180 White Wamsutta lawn, already cut, simply run it up on your machine, finish, and the garment is ready to wear. Don't fail to give size. Price, 3 for **\$1.10**; each, **39c**. If by mail, postage extra, 10 cents.

FAST BLACK MERCERIZED SATEEN.

No. 38F9184 Good quality fast black mercerized sateen, notched, with full instructions for making. Color, black only. Bust measure, 32 to 44 inches. Don't fail to give size. Price, 3 for **\$1.20**; each, **42c**. If by mail, postage extra, 10 cents.

HENRIETTA TWILL FANCY FLANNEL.

No. 38F9188 This number of fine fancy twill flannel, already cut, simply run it up on your machine, finish, and the garment is ready to wear. Colors, navy or pale blue, with fancy polka dots. Don't fail to give size and color wanted. Price, 3 for **\$1.60**; each, **56c**. If by mail, postage extra, 10 cents.

ALL WOOL LADIES' CLOTH.

No. 38F9192 Extra fine all wool ladies' cloth, already cut, simply run it up on your machine, finish, and the garment is ready to wear. Colors, navy blue or the stylish shade of Alice blue. Do not fail to give color and bust measure when ordering. Price, **\$2.10**. If by mail, postage extra, 10 cents.

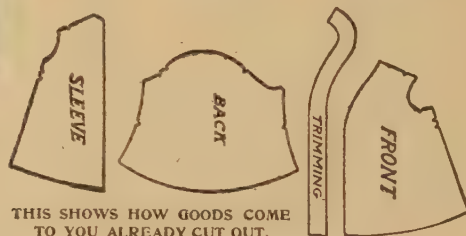
Ladies' or Misses' Kimono or Matinee.



67c

No. 38F9150 Ladies' Kimono or Matinee of superfine flannel, mercerized sateen trimmings. With wide kimono sleeves. Already cut, simply run it up on your machine, finish, and the garment is ready to wear. The colorings are of the newest Japanese effects in either blue or red grounds. Size, 32 to 44 inches bust measure. Be sure to give size and color when ordering.

This illustration will show just how the garment will look when made up. Comes cut out, just like a paper pattern, except that it is cut out of the cloth itself. Notched, with complete instructions for making. Price, 3 for **\$1.95**; each, **67c**. If by mail, postage extra, each, 15 cents.



THIS SHOWS THE STYLE OF THE FINISHED GARMENT.

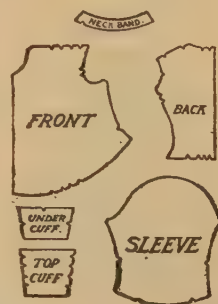
THIS SHOWS HOW GOODS COME TO YOU ALREADY CUT OUT.

Ladies' Shirt Waist.

VERY NEAT STYLE to button on side, being invisible, as tucks cover buttons. Front neatly trimmed with tucks. Back also trimmed with tucks from shoulders. Full fashioned sleeves with tucked cuffs. This style in four different materials. Do not fail to state size and color when ordering. This illustration will show just how garment looks when made up. Cut just like a paper pattern, except that it is cut out of the cloth itself. Notched, with complete instructions for making. Size, 32 to 44 inches bust measure. No. 38F9160 White linen, already cut, simply run it up on your machine, finish, and the garment is ready to wear. Price, 3 for **\$1.90**; each, **65c**. If by mail, postage extra, 10 cents.



65c



FINE FANCY MERCERIZED SATEEN.

No. 38F9164 Fancy dotted mercerized sateen, notched, with full instruction for making. Colors, black, blue or red, with white dots. Size, 32 to 44 inches bust measure. Price, 3 for **\$1.30**; each, **45c**. If by mail, postage extra, each, 10 cents.

NOVELTY TWILL FLANNEL.

No. 38F9168 This number of fine fancy twill flannel, already cut, simply run it up on your machine, finish, and the garment is ready to wear. Colors, navy blue or pale blue. Price, 3 for **\$1.60**; each, **56c**. If by mail, postage extra, 10 cents.

FANCY SERGE WAISTING.

No. 38F9172 Medium weight Henley serge, in the very newest stripes or checks, already cut, simply run it up on your machine, finish, and the garment is ready to wear. Colors, white with fancy stripes, or gray in newest style shadow checks. Price, 3 for **\$2.15**; each, **75c**. Be sure to state color and bust measure when ordering. If by mail, postage extra, each, 10 cents.

LADIES' JACKETS.



Very
Stylish
Kersey
Coat.



Only
\$3.50

No. 17F1000 LADIES' COAT. Made of good quality heavy weight kersey. Collarless effect. 25 inches long. Nicely tailored. Several rows of stitching around the neck. Facing of same material. Lined throughout with mercerized sateen. Color, black only. State size wanted. Price.....**\$3.50**

A Very Nobby Kersey Coat with Loose Front and Back, only **\$3.98**.

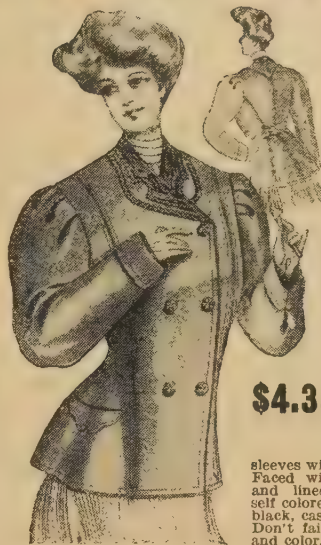


No.
17F1001
THIS NOBBY COAT is made of good quality all wool kersey. 25 inches long, collarless effect. Loose front and back, turnover cuffs. Facing of same material. No lining. Very neat garment. Colors, black or castor. Don't fail to mention size and color. Price, **\$3.98**



A Beautiful Cheviot Coat, **\$3.98**.

No.
17F1002
LADIES' JACKET. Made of rough finished cheviot. Collarless effect. Trimmed with satin piping and broad cloth. Semi-fitting back with split belt, tailor stitched and satin piped. New leg of mutton sleeves plaited at cuffs. Turnover cuffs. Trimmed with broad cloth and satin piping to match collar. Novelty buttons. Self faced and lined with mercerized lining. Colors, black or brown. Don't fail to mention size and color. Price **\$3.98**



\$4.35

sleeves with turnover cuffs. Faced with self material and lined throughout with self colored sateen. Colors, black, castor or brown. Don't fail to mention size and color. Price..**\$4.35**

\$4.75 for this Fine All Wool Heavy Weight Cheviot Jacket.

No.
17F1004
HANDSOME JACKET. Made of very fine all wool heavy weight cheviot, nicely tailored and trimmed with velvet and tailored straps. 25 inches long. Half tight back and double breasted front. Lined throughout with mercerized serge. Colors, black or blue. Don't fail to mention size and color. Price**\$4.75**



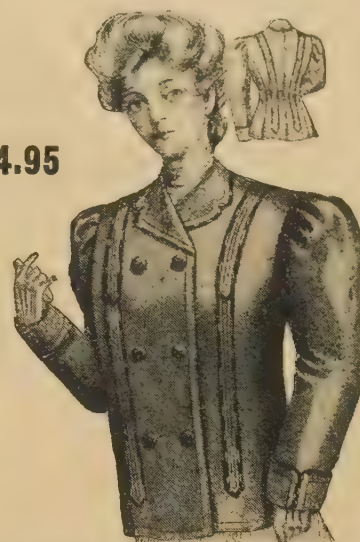
\$4.95 Buys this Well Made All Wool Kersey Jacket.



A Strictly
up to Date
Novelty
Jacket,
\$4.35

No.
17F1003
LADIES' JACKET. Made of all wool kersey cloth, 26 inches long. Imitation collar made of scalloped tailor-stitched velvet and strap of same material, trimmed with fancy braid. Double breasted front, half tight back, trimmed at waist line with a tailor stitched strap and two metal buckles. Novelty metal buttons. Patch pockets. Leg of mutton sleeves with turnover cuffs. Faced with self material and lined throughout with self colored sateen. Colors, black, castor or brown. Don't fail to mention size and color. Price..**\$4.35**

\$4.95



No. 17F1006 THE VERY BEST GARMENT that can be produced for the money. Is made of very fine all wool black kersey cloth, 27 inches long. Collarless effect. Nicely trimmed with straps of same material and piped with satin folds on straps, cuffs and on imitation collar. Neat sleeves. Wide facing of same material and lined throughout with satin. This garment cannot be equaled for the price. It is neat, stylish and up to date. Color, black only. Don't fail to mention size. Price.....**\$4.95**

Stylish and
Very Warm
Jacket,
\$4.75.

No.
17F1007
LADIES' JACKET. Made of good quality kersey cloth, 24 inches long. Large storm collar and lapels. New style sleeves finished with tailor stitched plaits forming slot seam at cuffs. Double breasted front and half tight back. Novelty metal buttons. Facing of self material and lined throughout with mercerized lining. Colors, black or castor. Don't fail to mention size and color. Price, **\$4.75**



No.
17F1008
THIS NOBBY LADIES' JACKET, is made of all wool heavy weight kersey cloth, 27 inches long. Loose back and loose front. Collarless effect. Trimmed with straps of same material in front and back. Several rows of tailored stitches on straps and all around collar. Velvet stitching on cuffs and collars. Lined to yoke with very fine velvet lining. Facing of same material. Color, black or castor. Don't fail to mention size and color. Price.....**\$5.95**



black or castor. Don't fail to mention size and color. Price.....**\$5.95**

Stylish Kersey Coat, Stitched Velvet Trimmings, \$5.75.

No. 17F1009 LADIES' STYLISH JACKET. Made of all wool kersey cloth, 26 inches long. Double breasted front, fitted back. Imitation collar of self material, finished with tailor stitching. Straps of same cloth reaching from front to back. Jacket is trimmed with triangles of stitched velvet around neck, on the straps in front and back. Metal buttons. Leg of mutton sleeves. Box plaited at cuffs. Imitation turnover cuffs trimmed to match collar. Facing of self material and lined throughout with mercerized sateen. Colors, black or castor. Don't fail to mention size and color. Price.....\$5.75



\$7.35 Buys this Natty Stylish Box Coat.

No. 17F1012 VERY NEAT LADIES' COAT. Made of fine all wool kersey cloth, 26 inches long. Collarless effect. Fly front and semi fitted back. Trimmings of panne velvet on collar. Stylish sleeves finished with tailored stitches. Strap trimmings and stitchings all around bottom. Facing of same material. Lined throughout with good quality satin. Colors, black or castor. Don't fail to mention size and color. Price...\$7.35



FUR TRIMMED COATS, VERY STYLISH AND POPULAR.

Kersey Jackets with Fur Collar, \$5.75

No. 17F1015 LADIES' JACKET. Made of good quality kersey cloth, length 26 inches. Double breasted front and fitted back. Large storm collar made of fine electric seal. Plain leg of mutton sleeves. Lined with good quality mercerized serge. Fancy top pockets. Color, black only. Don't fail to state size wanted. Price...\$5.75



\$7.55 Buys this Stylish Loose Front and Back Kersey Coat.



No. 17F1013 THIS STYLISH COAT is made of very fine all wool, heavy weight kersey cloth, 27 inches long. Box back and front. Coat shaped collar and lapels. Richly trimmed with straps of self material. Velvet collar. Wide facing of same material. Pearl button trimmings. Lined throughout with very fine high grade venetian. Very serviceable and neat coat. Colors, black or castor. Don't fail to mention size and color. Price.....\$7.55

fail to mention size and color. Price.....\$7.55

Loose Fitting Jacket, with Beaver Storm Collar, \$7.35.



No. 17F1016 THIS JACKET is made of good quality kersey, 26 inches long. Loose back and double breasted loose front. Storm collar of South American beaver (nutria). Corded several times around the bottom. Leg of mutton sleeves with pointed turnover cuffs. Self faced and lined throughout with mercerized sateen. Colors, black or castor. Don't fail to state size and color wanted. Price, \$7.35

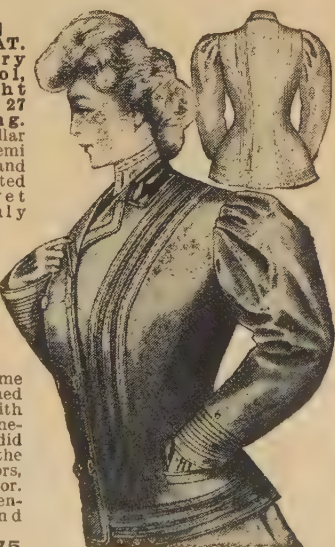
Monte Carlo Coat of Heavy Kersey, \$4.95.



No. 17F1010 THIS HANDSOME MONTE CARLO COAT is made of good quality heavy kersey, 26 inches long. It's a great value and best style for the money. Made with loose back and double breasted loose front, double shoulder cape, velvet collar, leg of mutton sleeves, turnover cuffs. Several rows of cording around the bottom. Lined throughout with mercerized sateen. Colors, black or castor. Fancy metal button trimmings. This is an extra value and must be seen to be appreciated. Always state size and color desired. Price...\$4.95 Not mailable.

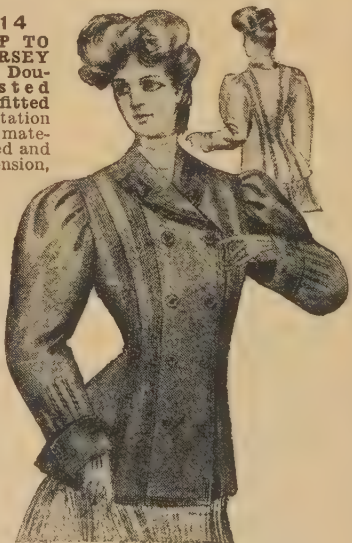
\$6.75 Buys this Handsome Tailor Made Jacket.

No. 17F1011 LADIES' COAT. Made of very fine all wool, heavy weight kersey cloth, 27 inches long. Coat shape collar and lapels. Semi fitting back and double breasted front. Velvet collar richly trimmed with straps of same material. This coat is thoroughly tailored and is made just like a man's overcoat. Facing of same material. Lined throughout with a high grade venetian. Splendid value for the money. Colors, black or castor. Don't fail to mention size and color. Price...\$6.75



Up to Date Kersey Coat, \$8.75.

No. 17F1014 LADIES' UP TO DATE KERSEY JACKET. Double breasted front and fitted back. Imitation collar of self material, scalloped and velvet extension, all finely tailor stitched. Fine tailor stitched straps ornament this garment both in front and back. Leg of mutton sleeves trimmed with clusters of plaits at wrist. Fancy turnover cuffs to match collar. Lining is good quality venetian. Length, 27 inches. Colors, black or tan. Don't fail to mention size and color. Price.....\$8.75



Note the Style and Liberal Fur Trimming. A \$20.00 Coat for \$12.50.

No. 17F1017 THIS ELEGANT LADIES' JACKET is made of fine quality all wool kersey. Fly front and fitted back. Collar revers and facing are made of fine blended muskrat. Jacket is finished with tailored stitching all around the bottom. Fancy patch pockets nicely stitched. Leg of mutton sleeves with fancy pointed turnover cuffs stitched several times. Lined throughout with a very fine quality satin. Length, 27 inches. Colors, black, brown or castor. Don't fail to mention size and color. Price.....\$12.50



SILK COATS.

LINED AND UNLINED. SIZES, 32 TO 42 INCHES BUST MEASURE. SIZES DIFFERENT THAN THESE WILL BE MADE TO ORDER FOR 20 PER CENT ABOVE REGULAR PRICE IN CATALOGUE. DON'T FAIL TO MENTION SIZE AND COLOR WHEN ORDERING.



No. 17F1021 NOBBY SILK COAT. 27 inches long, loose back and front. Pretty cape embroidered all over in silk. Turnover cuffs with embroidery. Full sleeves. Lined throughout with sateen. Color, black only. Be sure to state size wanted.
Price.....\$5.75



No. 17F1020 LADIES' MEDIUM LONG COAT. Made of taffeta silk, 30 inches long. Loose back and front. Tucks in front and back. Collarless effect. Plaited sleeves, fancy turnover cuffs. Silk braid trimming around the neck, yoke in front and back and around cuffs. A beautiful coat that would sell for \$10.00 in any of the big Chicago or New York stores. Guaranteed a wonderful value. Color, black only. State size wanted. This coat is unlined. Price.....\$4.95
If by mail, postage extra, 25 cents.



No. 17F1022 LADIES' STYLISH COAT. Made of fine taffeta silk, 27 inches long, loose front and loose back with inverted plait. Collarless effect with double capes over shoulders, edged with fancy silk braid, finished with silk ornaments. Plaited leg of mutton sleeves, plain cuffs trimmed in silk braid. Lined and interlined throughout. Color, black only. Be sure to state size wanted.
Price.....\$5.75
If by mail, postage extra, 50 cents.



No. 17F1023 LADIES' VERY NOBBY COAT. Made of fine quality all silk peau de sole, 27 inches long. Collarless effect. Yoke front. Neatly trimmed with silk soutache and silk braid. Six plaits in front and six in back. Turnover cuffs trimmed with silk braid and fancy sleeves. Lined throughout with sateen and interlined with felt. Very desirable coat. Color, black only. Be sure to state size wanted.
Price.....\$5.95



No. 17F1024 LADIES' COAT. Made of fine high grade taffeta silk. Collarless effect. Loose back, double breasted front. Neatly trimmed around the neck with silk soutache and braid. Plaits in front and back. Turnover cuffs. Fancy sleeves. Lined throughout with mercerized serge and heavily interlined with felt. A good coat for little money. Color, black only. Be sure to state size wanted. Price.....\$6.35



No. 17F1025 THIS STYLISH COAT is made of very fine high grade peau de sole silk, 42 inches long. Loose back, double breasted front. Collarless effect. Braid trimming and silksoutache around collar and cuffs. Turnover cuffs. Facing of same material. Lined throughout with venetian and heavily interlined with felt. Color, black only. Be sure to state size wanted.
Price....\$8.75

No. 17F1026 THIS PRETTY LADIES' COAT is made of very fine quality taffeta silk, 36 inches long. Loose back and loose front. Collarless effect. Neatly trimmed with silk soutache and braid. Similar trimming on yoke in front and back of garment. Plaits in front and back. Turnover cuffs. Fancy sleeves. Lined throughout with high grade mercerized sateen. Color, black only. Be sure to state size wanted.
Price.....\$9.95



Only \$10.50 for this High Grade Taffeta Silk Coat.

No. 17F1027 THIS NOBBY COAT is made of very fine high grade taffeta silk, 42 inches long. Loose back and loose front. Collarless effect. Yoke effect front and back. Trimmings of fancy silk braid on yoke and cuffs. Plaits in front and back. Neat sleeves. Lined throughout with good quality mercerized sateen. Color, black only. Be sure to state size wanted.
Price..\$10.50



\$12.75 Buys this Very Rich and Stylish Coat.

No. 17F1028 THIS ELEGANT COAT is made of very fine taffeta silk, 50 inches long. Loose back and front. Collarless effect. Richly trimmed with silk soutache and braid around the neck. Very rich and stylish garment. Fancy turnover cuffs. Neat sleeves. Wide facing of same material. Lined throughout with mercerized sateen. Very nobby and up to date garment. Color, black only. Be sure to state size wanted.
Price.....\$12.75



\$12.75 Buys this Strictly Up to Date Garment.

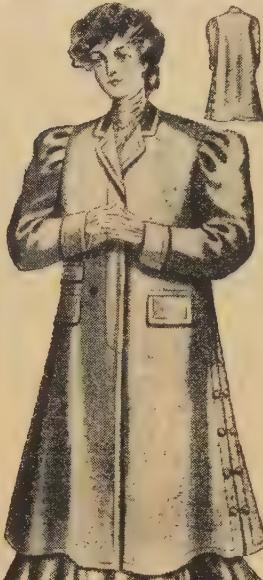
No. 17F1029 LADIES' VERY SWELL COAT. Made of fine all silk peau de sole, 45 inches long. Box back, double breasted front. Velvet collar and lapels, as well as turnover velvet cuffs. Neat sleeves. Wide facing of same material. Lined throughout with heavy quilted mercerized sateen. Strictly up to date in every respect. Color, black only. Be sure to state size wanted.
Price..\$12.75

LADIES' MEDIUM AND HEAVY WEIGHT COVERT COATS.

These illustrations, while they will convey to you some idea of the style of these garments, cannot begin to convey to you the beauty of the materials and the elegance in tailoring of these fine coats. We have put into them the very highest grade materials that it is possible to secure. In the linings and trimmings we have used better materials than are usually used in coats offered at double the prices named by us, and we have given them such treatment and designing, modeling, trimming, etc., that each garment has a distinctiveness of style and elegance common only to the very highest priced man-tailored coats. There is grace in every outline in all of these splendid coats, there is quality in every piece of material entering into their makeup, there is such style as can only be found in the product of the most exclusive designers in ladies' wearing apparel in the fashion centers of the world, and if you order any one of these numbers we know that you will be more than pleased with the garment we send you. In ordering be sure to give bust measure and color desired.



No. 17F1050 STYLISH COAT. Made of all wool covert cloth, 42 inches long. Collarless effect, richly trimmed with straps of same material. Yoke effect front and back. Neat collar finished with velvet and silk soutache. Plaits in front and back of coat. Facing of same material. No lining. Color, castor only. Don't fail to mention size. Price.....\$6.75



No. 17F1051 VERY STYLISH LADIES' COAT. Made of fine all wool covert cloth, 42 inches long. Fox back and fly front. Inlaid velvet collar, coat shape lapels. Cloth covered buttons. Wide facing of same material. Lined to yoke only with satin. 2 slits in back. A thoroughly tailored coat. Color, castor only. Don't fail to mention size. Price.....\$6.75



No. 17F1052 VERY NEAT LADIES' COAT. Made of fine all wool covert cloth, collarless effect, 42 inches long. Loose back and front. Richly trimmed with straps of same material. Silk soutache around collar and cuffs. 2 slits in back. Facing of same material. No lining in coat, but the sleeves are lined with satin. Nobby coat. Color, castor only. Don't fail to mention size. Price.....\$7.25



No. 17F1053 THIS ELEGANT COAT is made of very fine all wool heavy weight covert cloth, trimmed with straps of same material. Collarless effect. Loose back and double breasted front, and neatly trimmed with velvet around collar and cuffs. Facing of same material. Lined to yoke with satin. Handsome garment. Color, castor only, with brown velvet trimming. Don't fail to mention size. Price.....\$7.75



No. 17F1054 THIS FINE LADIES' TOP COAT is made of medium weight all wool covert cloth. Loose front and back. Imitation coat collar scalloped and finely tailored or stitched. Back and front of coat are trimmed with wide tailorstitched straps of same material, terminating in front with fancy stitched patch pockets. Tailor covered buttons. Fancy leg of mutton sleeves, plaited cuffs. Self faced and lined to yoke with self colored satin lining. Color, castor only. Don't fail to mention size. Price.....\$8.75

LADIES' LONG COATS MADE OF FANCY MATERIALS.

At \$4.55 to \$5.75, prices which do not begin to represent the value in these long coats, we offer something entirely new in ladies' outer garments made of fancy materials covering a wide range of style and color. These very attractive garments are perfectly made, they are latest up to date models exclusive with us, and we offer them as the greatest values it is possible to secure in any market. Illustrations, ink and paper cannot begin to convey to you the extreme beauty of these ladies' long coats, but we are so sure that they will please you that we send them out under our unqualified guarantee as to quality and value and if after receiving the garment you should in any way be dissatisfied it is your privilege to return it to us at our expense of transportation charges both ways and we will refund your money. In ordering be sure to state; bust measure and give the color of selection desired.



No. 17F1101 LADIES' TOURIST COAT. Made of all wool fancy material. Collarless effect. Loose back, double breasted front. Neatly trimmed with solid color broadcloth and silk soutache around the collar; patch pockets. A tailored strap in back from neck to bottom. Wide facing of same material. Colors, dark gray or dark brown mixtures, with green or red trimming. Don't fail to mention size and color. Price.....\$4.55



No. 17F1102 LADIES' TOURIST COAT. Made of all wool medium weight fancy mixture, 42 inches long, double breasted, loose front and loose back. Coat shape collar and lapels. Large patch pockets. Finished in back with tailor stitched strap belt and buttons. Leg of mutton sleeves plaited at pointed turnback cuffs. Faced with self material. Unlined. Colors, brown or gray. Don't fail to mention size and color. Price.....\$4.75



No. 17F1103 THIS HANDSOME TOURIST COAT is made of very heavy weight fancy cloaking, 44 inches long. Box back and double breasted front. Neat sleeves, turnover cuffs. Strap in back of coat from neck to bottom. 2 slits in back trimmed with fancy metal buttons. Wide facing of same material. Color, light gray plaid effects, with black velvet trimmings. Don't fail to mention size. Price.....\$4.95



No. 17F1104 VERY ATTRACTIVE LADIES' COAT. Made of fancy diagonal material, 45 inches long. Box back, double breasted front. Neatly trimmed in the bolero effect with wide straps of same material. Similar trimming on sleeves. Velvet collar, coat shape lapels. Wide facing of same material. Very pretty and attractive garment. Color, gray only. Don't fail to mention size. Price.....\$4.95



No. 17F1105 THIS HANDSOME TOURIST COAT, also called automobile coat, is made of all wool fancy mixtures, 45 inches long. Loose back, double breasted front. Buttons to neck. Lay down collar. Finished with a hood in the back which can be worn over the head. Pliped around the collar, hood, cuffs and pockets with velvet. Colors, dark gray or dark brown mixtures, with green or black velvet piping. Don't fail to mention size and color. Price.....\$5.75

FINE TOURISTS' COATS OF FANCY MATERIALS

WE ILLUSTRATE, DESCRIBE AND PRICE HEREWITH AN EXCEPTIONALLY FINE LINE OF TOURISTS' COATS, MADE FROM SPECIALLY SELECTED FANCY COAT MATERIALS. We believe the styles shown herewith will please the most fastidious dresser, as they are new and exclusive with us, and were designed by one of the finest ladies' tailors. In finish they are wonderfully attractive. Illustrations cannot convey to you the extreme beauty of these garments, but we assure you that you cannot find anything in this style of coat which will begin to compare with them either in style, quality of materials or value.

THESE FINE COATS COME IN SIZES FROM 32 TO 42 BUST MEASURE, AND IN ORDERING BE SURE TO STATE SIZE WANTED AND COLOR SELECTION. If you require a larger size than we carry regularly in stock, we will make it to order for 20 per cent above the regular price. Please remember it requires about two weeks to make a garment to order. Not mailable.



No. 17F1106 THIS HANDSOME COAT is made of fine all wool heavy mixture, 50 inches long. Full box back, double breasted front. Velvet collar, coat shaped lapels. Flap pockets. Neat sleeves. Wide facing of same material. Is made just like a man's coat. Very handsome garment. Color, dark gray mixtures only. Splendid value for the price. Be sure to state size wanted. Price...\$5.75

No. 17F1108 THIS UP TO DATE COAT is made of fine, fancy, all wool mixture, 48 inches long. Loose back, fly front. Velvet collar and cuffs. Coat shaped lapels. Fancy patch pockets. Wide facing of same material. Two slits in back. The material is very neat and very stylish. Color, medium gray mixtures with black velvet collar and cuffs. Be sure to state size wanted. Price.....\$5.95

No. 17F1110 VERY HANDSOME LADIES' TOURIST COAT. Made of fine all wool fancy mixture, 48 inches long. Full box back, double breasted front. Inlaid velvet collar, coat shaped lapels. Fancy pockets. Neat sleeves and velvet cuffs. Well tailored. Wide facing of same material and lined to waist with satin. Colors, nice shade of castor or gray with velvet collars to match. Be sure to state size wanted. Price.....\$6.50

No. 17F1111 HANDSOME TOURIST COAT. Made of good heavy weight fancy plaid material, 45 inches long. Full box back, double breasted front. Richly trimmed with straps of same material in front and all the way down the back of garment. Coat shape collar and lapels. Fancy turnover cuffs. Wide facing of same material. Color, light gray plaid effects with black or red velvet trimmings. Lined to yoke with satin. Be sure to state size wanted. Price.....\$6.65

No. 17F1112 TOURIST COAT. Made in empire style of fancy mixture, 44 inches long. Loose back and front. Collarless effect. Double breasted front. Plaits all around, neatly trimmed with black braid on collar, cuffs and around the yoke. Large sleeves, turnover cuffs. Very attractive. Colors, gray or brown mixtures. Don't fail to mention size and color. Price.....\$7.75



No. 17F1113 HANDSOME COAT. Made of fine heavy weight fancy cloaking, 45 inches long. Half fitted back and double breasted front. New shape collar and lapels. Wide facing of same material. Trimmed with solid color broadcloth around the collar, on sleeves, cuffs and belt in back. Fancy sleeves and pockets. Strap trimmings in front. Lined to yoke with venetian lining. Color, medium gray stripe effects with light blue broadcloth trimming on collar, cuffs, pockets and belt. Be sure to state size wanted. Price....\$6.75

No. 17F1114 ONE OF THE PRETTIEST TOURIST COATS SHOWN. Made of good heavy weight fancy mixtures in a popular empire effect, 45 inches long. Yoke back and front, finished with plaits as shown. Collarless effect. Wide facing of same material. Loose front and back. Neatly trimmed with black silk braid around the collar and cuffs. Splendid value. Color, medium gray fancy mixture. Be sure to state size wanted. Price....\$6.95

No. 17F1116 THIS SPLENDID TOURIST COAT is made of good quality heavy weight fancy plaid effect mixtures, 50 inches long. Full box back, double breasted front. Coat shape collar and lapels. Fancy sleeves. Wide facing of same material. Lined to yoke with satin. Trimmed with straps of same material and velvet on collar. Color, medium gray with red velvet collar. Be sure to state size wanted. Price.....\$7.35

No. 17F1118 HANDSOME TOURIST COAT. Made of very fine all wool fancy plaid material, 48 inches long. Full box back, double breasted front. Rich trimmings of self straps on pockets, over the shoulders and through the center in back. Wide facing of same material. Fancy cuffs. This is a very high grade garment. Color, light and medium shades of fancy plaids with cadet blue silk trimming around collar and cuffs. Be sure to state size wanted. Price...\$8.75

No. 17F1119 THIS HANDSOME TOURIST COAT is made of all wool heavy weight fancy plaid material, 50 inches long. Full back, fly front. Velvet collar, coat shape lapels. Neat sleeves. Wide facing of same material. Lined to yoke with satin. This is a highly tailored garment, made just like a man's overcoat. Very full and up to date. Color, medium gray plaid with green or gray velvet collar. Very handsome. Be sure to state size wanted. Price.....\$8.95

FINE TOP COATS OF DURABLE MATERIALS

WE PRESENT HEREWITH a splendid line of top coats for ladies, made in sizes ranging from 32 to 42 inches bust measure. These garments are thoroughly well made of very durable materials and we present herewith a variety of styles a choice of materials and an assortment of patterns which cannot help but please discriminating purchasers. At the very moderate prices named on this page we offer such garments as no other dealer at home or elsewhere can possibly offer you. We make these garments in our own factory, we buy the raw materials in enormous quantities at a decided price advantage and as we sell direct to you, you pay us only the cost of manufacture and materials with one small margin of profit added, instead of paying profits to manufacturers, jobbers, wholesalers and retailers, as you are compelled to pay when you buy from the ordinary retailer.

THESE GARMENTS have a distinctiveness of style only to be found in the product of the most skillful designers of women's wear, and in these offerings we tender you an opportunity to secure most up to date styles, thoroughly well made garments at a price which does not begin to represent the real value that we put in every one of these coats.

DON'T FAIL TO GIVE SIZE AND COLOR WANTED when ordering. If you require larger sizes than we regularly carry in stock we will make them to order for 20 per cent above the regular catalogue prices. It requires about two weeks to make a garment to order.



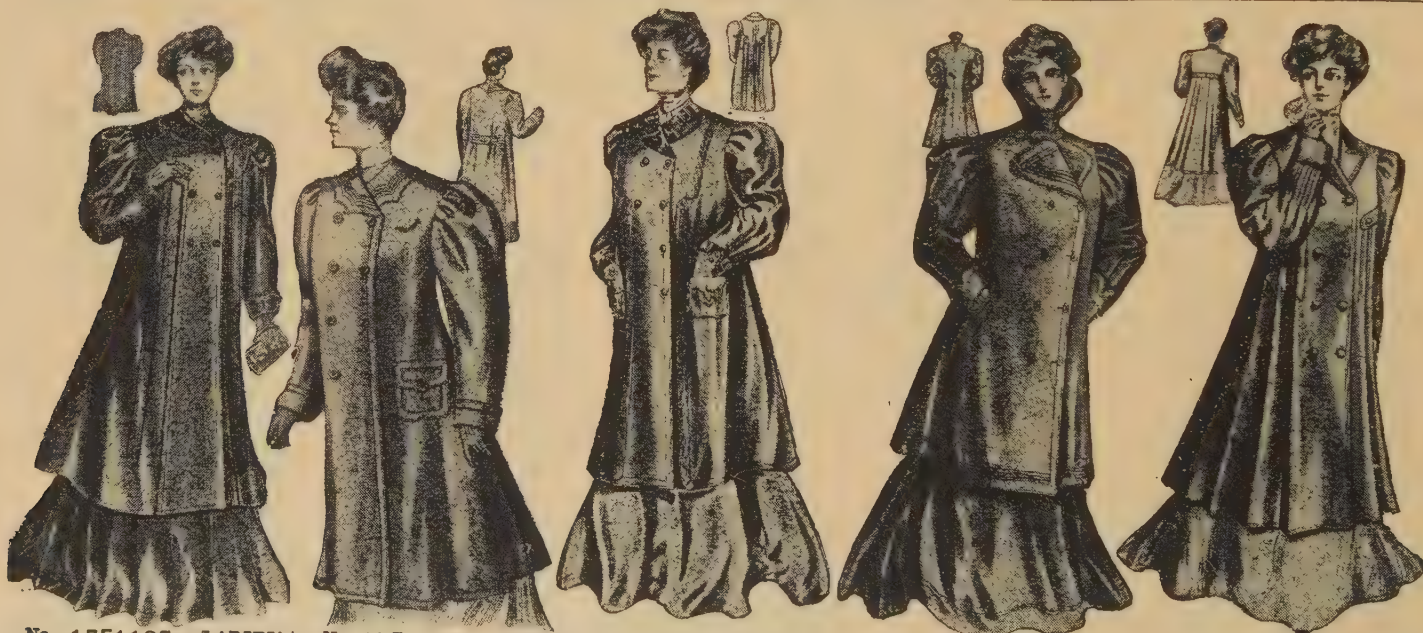
No. 17F1132 ENTIRELY NEW IN LADIES' COATS. Made of good quality heavy weight melton, 42 inches long. Loose back, double breasted front. Lay down collar. Yoke back. Trimmings of satin fold around the collar and pockets, also satin piping on the coat. Colors, black or navy blue. Don't fail to mention size and color.
Price.....\$4.75

No. 17F1131 LADIES' COAT. Made of good quality heavy weight cheviot, 42 inches long. Loose back and double breasted front. Velvet trimming around the collar and velvet piping on cuffs and pockets. Double plait in back. Colors, black or brown. Don't fail to mention size and color.
Price.....\$4.65

No. 17F1134 THIS IS ONE OF THE PRETTIEST COATS WE SHOW. It is plain, neat and well made, of all wool kersey cloth. Man tailored throughout. Inlaid velvet collar. Strap in back from neck to bottom. Turn-over cuffs. Patch pockets. Color, oxford gray only. Splendid value and we can highly recommend it. Don't fail to mention size.
Price.....\$5.75

No. 17F1133 LADIES' VERY PRETTY COAT. Made of good quality heavy weight melton, 45 inches long. Collarless effect. Loose back and front. Two box plaits in back and front. Neatly trimmed with braid forming a yoke. Velvet trimming around the collar. Facing of same material. Color, black only. Splendid value for the money. Don't fail to mention size.
Price.....\$4.95

No. 17F1130 LADIES' COAT. Made of melton, 42 inches long. Collarless effect. Full back, double breasted front. Neatly trimmed with straps of same material. Yoke effect front and back. Satin piping on straps and around collar. Colors, black or tan. Don't fail to mention size and color.
Price.....\$3.95



No. 17F1135 LADIES' SPLENDID COAT. Made of good quality heavy weight cheviot cloth, 45 inches long. Neatly trimmed with straps of same material all around, and soutache braid. Turnover cuffs. Wide facing of same material. Loose back and double breasted front. Colors, black or brown. Lined to yoke with satin. Don't fail to mention size and color.
Price.....\$5.75

No. 17F1136 LADIES' DOUBLE BREASTED LONG TOP COAT of good quality all wool kersey. Collar effect outlined with finely tailor stitched self material. Loose back with a split kersey strap, finished with fancy tailor covered buttons. Novelty patch pockets. Leg of mutton sleeves with turnover cuffs. Facing of kersey. This garment is unlined. Colors black or castor. Don't fail to mention size and color. Price.....\$5.75

No. 17F1137 NOBBY COAT. Made of good quality all wool kersey cloth, 42 inches long. Loose back and double breasted front. Trimmings are velvet around the collar. Tailored straps in front and back. Neat sleeves and turnover cuffs. Lined to yoke with high grade venetian. Colors, black, with green velvet collar, or castor, with brown velvet collar. Don't fail to mention size and color.
Price.....\$7.75

No. 17F1138 LADIES' COAT. Made of all wool kersey cloth, 42 inches long. Half tight back, double breasted front. Large storm collar. Full sleeves and turnover cuffs. Side pockets. Pearl buttons. Facing of same material. Lined throughout with satin. Good garment and well worth the money. Colors, black or castor. Don't fail to mention size and color.
Price.....\$7.55

No. 17F1139 THIS PRETTY EMPIRE COAT, 46 inches long. Is made of heavy weight melton cloth. Loose back and loose front, made with plaits of self material. Velvet collar, coat shaped lapels and double breasted front. Facing of same material. Large sleeves and pretty cuffs. Very neat and stylish garment. Colors black or brown. Don't fail to mention size and color.
Price.....\$7.50

HIGH GRADE LONG COATS AT SHORT PRICES.

WE OFFER ON THIS PAGE another choice line of our exclusive styles in ladies' long coats. Note the grace of outline, note the beauty of design in every one of these coats, how strikingly attractive every one of them is. We have enjoyed an enormous patronage in our cloak department, a patronage which is increasing by leaps and bounds from season to season, due to the fact that we have employed several of the highest grade designers of women's clothing that it is possible to secure, and we assure you that in every garment on this page and every other page of this catalogue we offer you such styles as can only be secured in the highest class exclusive ladies' furnishing shops in the fashion centers of the world. We do not charge you the fancy prices that others ask for style; our most moderate priced coats and suits are made up in just as good taste, the styles are just as up to date as in our more expensive garments, the only difference being in the quality and value of the materials.

THESE COATS COME IN SIZES FROM 32 TO 42 inches bust measure. If a larger size is desired than we carry regularly in stock it will be made to order for an additional cost of 20 per cent above the regular catalogue price. When you order be sure to state size wanted and color selection.



No. 17F1140 LADIES' HEAVY WEIGHT CHEVIOT TOP COAT. Double breasted front and loose back. Collarless effect, outlined with fancy scalloped self material and extension of black velvet trimmed with black soutache braid. Back is trimmed with a fancy strap of velvet and cheviot, finished with tailor covered buttons. Small coat pockets at sides. Leg of mutton sleeves finished at top with button trimmed shoulder straps and at wrist with fancy scalloped turn-back cuffs, which are trimmed with soutache to match collar. Garment is self faced and lined to yoke with mercerized serge. Colors, black or brown. Don't fail to mention size and color. Price.....\$5.75

No. 17F1141 LADIES' MOD-ISH TOP COAT. 42 inches long, of very fine quality all wool kersey. Double breasted box front. Collar effect outlined with finely stitched self material; edged with satin piping, trimmed with braid and tailor covered fancy silk buttons. Yoke effect terminating in double box plaits all the way down front and back. Loose back with wide split belt and a fancy metal buckle. Sleeves are the new style leg of mutton with plain cuffs, trimmed with satin piping and buttons to match collar. Self faced, lined to waist with fine quality self colored satin. Colors, black or brown. Don't fail to mention size and color. Price.....\$6.95

No. 17F1142 NEAT LADIES' COAT. Made of all wool kersey cloth. Loose back, double breasted front. Strap trimmings in front and back. Velvet and braid around the collar and cuffs. Neat sleeves. Lined to yoke with venetian. Colors, black or castor. Don't fail to mention size and color. Price...\$7.95

No. 17F1143 VERY POPULAR STYLE IN LADIES' LONG TOP COAT. 42 inches long, stitched down collar effect, edged with satin piping, trimmed with fancy tailor covered buttons. Double breasted front, fitted back. Satin piped, button trimmed slit seams terminating down front and back in wide tailor stitched strap of self material. Leg of mutton sleeves with cuffs trimmed to match collar. Facing of kersey. Lined to waist with guaranteed self colored satin lining. Colors, black or castor. Don't fail to mention size and color. Price.....\$7.95

No. 17F1144 THIS HANDSOME EMPIRE COAT is made of good heavy weight kersey cloth, 45 inches long, loose back and loose front. Coat shaped velvet collar and lapels, double breasted front, large sleeves, turnover cuffs. Plaits in front and back. Facing of same material. Lined to yoke only with satin. Splendid value. Colors, black or castor. Don't fail to mention size and color. Price....\$8.95

SEE THE PROFIT SHARING ARTICLES ON PAGES 1 AND 2.

BE SURE TO STATE SIZE AND COLOR SELECTION WHEN YOU WRITE YOUR ORDER.



No. 17F1145 SPLENDID COAT. Made of all wool heavy weight cheviot, 45 inches long. Very full back, double breasted front. Velvet collar, coat shape lapels. Yoke in back and front. Wide facing of same material. Lined to yoke with high grade venetian. Very nobby and neat coat. Color, black only. State size wanted. Price.....\$7.75

No. 17F1146 THIS SPLENDID COAT is made of very fine all wool kersey cloth, 45 inches long. Full back and double breasted front. Inlaid velvet collar and cuffs. Coat shape lapels. Strictly man tailored. Wide facing of same material. Lined to waist with high grade venetian. Splendid value for the money. Colors, black or castor. Don't fail to mention size and color. Price.....\$7.75

No. 17F1148 LADIES' COAT. Made of fine all wool heavy weight kersey cloth, collarless effect. Loose back finished with a plait. Double breasted front. Richly trimmed with velvet on collar and cuffs; also silk braid over the velvet, and on yoke in front and back of coat, as shown. Very attractive garment. Wide facing of same material. Lined to waist with satin. Colors, black or royal blue. Don't fail to mention size and color. Price.....\$8.75

No. 17F1149 LADIES' COAT. Made of very fine all wool heavy weight kersey, 44 inches long. Loose back, full front. Collarless effect. Neat sleeves, turnover cuffs. Patch pockets. Wide facing. Velvet trimming around the neck, finished with fancy silk braid. Lined to yoke in high grade mercerized saten. A very neat garment. Colors, black or castor. Don't fail to mention size and color. Price.....\$9.35

No. 17F1147 SUPERB STYLE LADIES' TOP COAT. Made of finest quality all wool kersey. Stitched down collar effect trimmed with tabs of self colored velvet and silk soutache braid. Half fitted back, double breasted front. Fancy patch pockets. Slit seams down front and back, terminating in open plaits. Fancy plaited leg of mutton sleeves with fancy scalloped cuffs trimmed to match collar and pockets. Facing of kersey and lined to yoke with guaranteed self colored satin lining. Length, 42 inches. Colors, black or tan. Don't fail to mention size and color. Price.....\$8.75



NOBBY CLOAKS FOR NOBBY FOLKS



HERE ARE ADDITIONAL STYLES in our Splendid Line of Ladies' Coats, such styles as are shown exclusively by us, patterned by our expert designers, made in our own factory from the highest grade materials, well made in every respect, and such values as we know no other suit or cloak house can possibly approach. Please note the graceful lines of all these long cloaks; note the variety in style, the collar and cuff treatment, the yoke, the sleeves and the new front shown on these garments. Surely in these pages you can find such a coat as you are looking for, a coat which will be entirely new in style and treatment, one which will be in such good taste that you and your friends cannot help but be pleased with it.

WE HAVE BEEN EXCEPTIONALLY FORTUNATE this year in securing an unusually fine line of materials to make up into these very Latest Style Coats, and we have gone even a step further than other manufacturers in finishing these garments; the lining and findings are of exceptionally high grade, the workmanship is of the very best and we offer them to you at these astonishingly low prices in the belief that no suit or cloak house can begin to approach us in the value of their offerings.

WHEN YOU ORDER, BE CAREFUL TO GIVE THE SIZE WANTED AND STATE THE COLOR DESIRED



No. 17F1150 THIS NOBBY COAT is made of very fine all wool cheviot. Loose back, double breasted front, 45 inches long. Richly trimmed with kersey straps in front and back; two inverted plaits in back and two in front. Velvet and braid trimming around the collar. Fancy sleeves, turnover cuffs. Wide facing. Lined to waist with satin. Colors, black or navy blue. Don't fail to mention size and color.

Price.....\$8.50

No. 17F1152 VERY NOBBY COAT. Made of very fine all wool kersey cloth, 45 inches long. Loose back, double breasted front. Collarless effect. Richly trimmed all around with raised cording. Yoke effect front and back. Long sleeves. Silk piping in front on yoke and on sleeves, as well as on the fancy turnover cuffs and around neck. Wide facing. Yoke lined with satin. Colors, black or royal blue. Don't fail to mention size and color.

Price.....\$9.50

No. 17F1154 LADIES' COAT. Made of very fine all wool heavy weight kersey, 45 inches long. Loose back, double breasted front. Collarless effect. Trimmings of all wool kersey straps in front and back. Fancy sleeves, turnover cuffs. Silk soutache and braid around neck. Wide facing. Colors, black or castor. Don't fail to mention size and color.

Price.....\$8.95

No. 17F1151 THIS HAND-SOME COAT is made of very fine all wool kersey cloth, 45 inches long. Loose back, double breasted front, trimmed with all wool kersey straps. Neat sleeves, fancy cuffs. Velvet around the collar, finished with silk soutache. Two slits in back. Facing in front and satin lining to yoke. Colors, black or castor. Don't fail to mention size and color.

Price.....\$8.95

No. 17F1153 THIS STYLISH TOP COAT is made of a very fine quality medium weight kersey, length 42 inches. Collarless effect. Outlined with self colored velvet and broadcloth extension trimmed with soutache and tailor stitching. Double breasted front. Yoke effect terminating in three tailor stitched plaits down front. Loose back, trimmed like front and finished with a split belt of kersey and velvet trimmed with soutache and tailor covered velvet buttons. Plaited leg of mutton sleeves with fancy turnover cuffs trimmed to match. Wide facing of self material. Lined to yoke with fine quality satin. Colors, black or brown. Don't fail to mention size and color.

Price.....\$10.00



No. 17F1159 VERY PRETTY EMPIRE COAT. Made of all wool kersey cloth, 50 inches long. Loose back and loose front, with plaits of same material. Collarless effect. Richly trimmed with black silk braid around the collar, yoke in back and front, as well as on cuffs. Large sleeves, neat cuffs. Lined to waist with satin. Double breasted front. Colors, black or castor. Don't fail to mention size and color.

Price.....\$12.75

No. 17F1155 THIS HIGHLY TAILORED COAT is made of fine all wool cheviot, 48 inches long. Loose back and fly front. Collarless effect. Trimmings of velvet on lapels and turnover cuffs and silk braid. Flap pockets. Wide facing. Lined with fine venetian. Very popular and stylish coat. Color, black only. State size wanted.

Price.....\$9.35

No. 17F1156 THIS EXTREMELY STYLISH COAT is made of fine all wool kersey cloth, 45 inches long. Collarless effect. Loose back and double breasted front. Fancy sleeves. Braid all around front and around neck. High grade cape made of silk braid in a battenberg style, inlaid with taffeta silk. Exceedingly pretty. Lined to yoke with satin. Color, black only. State size wanted.

Price.....\$9.50

No. 17F1158 THIS RICHLY TRIMMED COAT is made of all wool medium weight kersey cloth. Half fitted back, double breasted front. Collarless effect. Trimmings are velvet around neck and silk braid in front and back as shown in illustration. Wide facing. Neat cuffs. Yoke lined with satin. Color, black only. State size wanted.

Price.....\$9.75

No. 17F1157 LADIES' PRETTY COAT. Made of fine all wool kersey cloth, 45 inches long. Loose back, double breasted front. Wide kersey strap trimming. Velvet around the neck, finished with soutache and silk braid. Turnover cuffs. Wide facing. Yoke lined with satin. Colors, black or tan. Don't fail to mention size and color.

Price.....\$9.75

NEWEST IMPORTED DESIGNS OF ALL WOOL MATERIALS



No. 17F1160 VERY ATTRACTIVE COAT. Made of fine all wool kersey cloth, 45 inches long. Full box back with plait on both sides. Fly front. Pretty sleeves. Velvet around the neck and cuffs, finished with wide silk braid. Very rich in effect. Yoke lined with satin. Colors, black or blue. Don't fail to mention size and color.

Price.....\$10.75

No. 17F1161 VERY NEAT COAT. Made of very fine all wool heavy weight kersey cloth, 45 inches long. Loose back and full front. Small standing collar of velvet, and velvet cuffs. Neat sleeves. Nicely trimmed with wide silk braid. Wide facing. Yoke lined with satin. Colors, black or castor. Don't fail to mention size and color.

Price.....\$11.75

No. 17F1162 VERY GENTEEL LADIES' COAT. Made of fine all wool heavy weight kersey cloth, 48 inches long. Mannish effect. Velvet collar, coat shape lapels. Full sleeves, turnover cuffs. Full back and double breasted front. Cloth strap trimmings. Wide facing. Yoke lined with satin. Colors, black or castor. Don't fail to mention size and color.

Price.....\$11.50

No. 17F1163 LADIES' COAT. Made of fine all wool heavy weight kersey cloth, 45 inches long. Full back and front. Nicely finished with box plaits and side plaits. Very pretty sleeves, fancy cuffs. Silk piping on the cuffs, in front and back, and on the sleeves. Similar trimming around the neck. Wide facing and yoke lined with satin. Colors, black or castor. Don't fail to mention size and color.

Price.....\$12.50

No. 17F1164 VERY PRETTY LADIES' COAT. Made of fine all wool heavy weight kersey cloth, 48 inches long. Half fitted back, double breasted front. Collarless effect. Trimmed with straps of same material around the neck and on cuffs. Fine silk braid and soutache trimming around the neck and on cuffs. Two slits in back. Wide facing of same material, and yoke lined with satin. A beautiful garment. Colors, black or tan. Don't fail to mention size and color.

Price.....\$12.75

No. 17F1170 THIS FINE ALL WOOL CHEVIOT COAT, 45 inches long. Collarless effect. Loose back and loose front. Velvet around the neck. Neatly trimmed with silk braid and soutache. Strap trimmings of same material bound with satin. Yoke effect front. Wide facing of same material. Lined to yoke with very fine venetian lining. Colors, black or navy blue. Don't fail to mention size and color.

Price.....\$10.75



No. 17F1165 ONE OF THE MOST ATTRACTIVE COATS shown this season. It can be used for both street and evening wear. 45 inches long. Loose back and front. Small standing velvet collar. Fancy sleeves, turnover cuffs. Silk braid in front of coat. A beautiful design of silk embroidery in front and back. It is neat, up to date and attractive. Yoke lined with satin. Colors, black or castor. Don't fail to mention size and color.

Price.....\$13.75

No. 17F1166 VERY GENTEEL COAT. Made of fine all wool heavy weight broadcloth, 48 inches long. Loose back, double breasted front. Kersey strap trimmings in back and front of coat. Velvet around the neck and cuffs finished with fine silk braid and soutache. Want to call your special attention to the lining of this coat, which is a quilted highly finished venetian. It is a nice light weight, warm coat. Splendid value for the money. Color, black only. State size wanted.

Price.....\$15.75

No. 17F1167 THIS BEAUTIFUL DESIGN IN LADIES' COAT is made of very fine all wool kersey cloth, 45 inches long. Loose back and front, finished with a small standing velvet collar in the back. Very pretty tucked sleeves. Wide facing and satin lining in yoke. We call your special attention to the beautiful embroidery in the coat, which consists of silk threads and a wide silk braid. It is a very rich and neat design. Color, black only. State size wanted.

Price.....\$13.75

No. 17F1168 THIS LADIES' COAT is made of very fine all wool kersey cloth, 48 inches long. Half fitted back finished with box plait and double breasted front finished with side plaits. Trimmings are, kersey straps in back and front. Neat sleeves, fancy turnover cuffs. Velvet trimming around the collar. Wide facing and venetian yoke lining. Colors, black or castor. Don't fail to mention size and color.

Price.....\$16.50

No. 17F1169 VERY SWELL LADIES' COAT. Made of very fine all wool heavy weight broadcloth, 48 inches long. Loose back and loose front. Collarless effect. Richly trimmed with tailored taffeta silk around the neck. Neat sleeves and fancy turnover cuffs. The cuffs are made of tailored taffeta silk. Trimmings are of very wide fancy silk braid put on the coat in a very effective manner. This coat is lined throughout with very fine satin, and the facing of the coat is finished all around with fancy silk braid. Color, black only, with black or gray satin lining. Don't fail to mention size and color of lining wanted.

Price.....\$18.75

No. 17F1171 LADIES' COAT. Made of very fine all wool medium heavy broadcloth, 45 inches long. Loose back and loose front. Collarless effect. Richly trimmed with fine silk braid around the neck and all around the armholes. Inlaid with fine velvet at neck, armholes and on cuffs. Very beautiful effect. Braid trimmings in back. Neat sleeves, stylish cuffs. Lined to yoke only with very fine heavy venetian. Wide facing of same material. Color, black only. State size wanted.

Price.....\$17.50

DON'T FORGET TO STATE
BUST MEASURE.

LADIES' FUR LINED LONG COATS.

ALWAYS STATE SIZE AND
COLOR WANTED.



No. 47F7000 LADIES' AUTOMOBILE COAT, 45 inches long, made of cheviot. Large shawl collar made of Persian lamb cloth, which looks just like the real fur and wears just as well. Loose front and loose back. Large sleeves, fancy turnover cuffs. Facing in front of same material. Lined throughout with gray color bear skin plush, making a fine, warm winter garment. Color, black only, with dark gray lining. Be sure to state size wanted.
Price **\$10.50**

No. 47F7001 THIS HANDSOME AUTOMOBILE COAT is made of all wool kersey cloth, 45 inches long. Loose back and loose front. Shawl collar made of Persian lamb cloth. New sleeves, fancy turnover cuffs. Facing in front of same material. Lined throughout with Persian lamb cloth. Exceptionally pretty garment and the lining makes it look very rich. Color, all black. Strictly high grade garment. Be sure to state size wanted.
Price **\$13.75**

No. 47F7002 LADIES' AUTOMOBILE COAT. Made of all wool kersey cloth. Loose back and front. Large shawl collar made of South American beaver, otherwise called nutria. Facing in front of same material. Large sleeves, fancy turnover cuffs. The lining, which is made of a tiger plush, adds a great deal to the appearance of this coat. It has the warmth of a fur and it looks better and wears better than any fur we could line the garment with. Colors, brown or castor. Be sure to state size and color wanted.
Price **\$15.75**

No. 47F7003 THIS FUR LINED AUTOMOBILE COAT is one of the best values in the market, is made of all wool kersey cloth, 43 inches long. Loose back and loose front. Large shawl collar made of genuine brown Belgium cone. Cuffs to match. Large sleeves. Facing of same material. Lined throughout with genuine brown Belgium cone. This fur is made to look like sable. It is nice and soft and extremely warm. Color, black only, with brown collar and brown fur lining. Be sure to state size wanted.
Price **\$17.50**

No. 47F7004 LADIES' AUTOMOBILE COAT, 42 inches long, made of all wool kersey cloth. Large shawl collar made of genuine astrakhan skins. Loose back and loose front. Facing of same material. Lined throughout with fancy light colored squirrel. This fur has been very popular and is worn a great deal this season. Color, black only, with light colored lining. Don't forget to state size.
Price **\$18.75**



No. 47F7006 LADIES' VERY FINE HEAVY WEIGHT COAT. Made of all wool kersey cloth, 48 inches long. Loose back, double breasted front. Large shawl collar and cuffs made of genuine black electric seal fur. Facing of same material, and lined throughout with persi-anna cloth. This cloth is very pretty, looks like fur and wears much better. Very swell garment. Color, black only. Be sure to state size wanted.
Price **\$19.50**

No. 47F7005 LADIES' AUTOMOBILE COAT. Made of all wool kersey cloth, 47 inches long. Loose back and loose front. Large shawl collar made of genuine brown blended muskrat. This fur looks just like mink. Facing in front of same material. Large sleeves, turnover cuffs. This coat is lined throughout with eastern fur called sislika. This fur is of a brown color and looks like a dark mink. The appearance of the coat is very pretty. Very elegant and rich looking garment. Color, black, with brown fur collar and brown fur lining. Be sure to state size wanted. Price..
\$19.75

No. 47F7007 THIS GENTEEL COAT is made of all wool kersey cloth, 42 inches long. Loose back and loose front. Fancy military ornaments in front. Large shawl collar and cuffs made of genuine Persian lamb. Wide facing in front. Large sleeves. This coat is lined throughout with genuine brown Belgium cone, makes the garment look very rich. Any of these coats are appropriate for outdoor wear as well as automobiling. Color, black only, with brown lining. Be sure to state size wanted.
Price **\$25.00**

No. 47F7008 LADIES' AUTOMOBILE COAT. Made of all wool kersey cloth, 48 inches long. Loose back and loose front. Richly trimmed with fancy military ornaments. Large shawl collar made of genuine squirrel blended in a beautiful brown color. Can hardly tell the difference between a sable fur and the collar on this coat. Facing of same material. Lined throughout with natural water mink, otherwise called muskrat. This coat is made exceptionally well, and is specially adapted for severe cold weather. Color, black, with brown fur only. Be sure to state size wanted. Price.....
\$35.00

No. 47F7009 THIS NOBBY LADIES' STORM COAT is made of very fine all wool heavy weight broadcloth. Coat is 48 inches long. Loose back, double breasted front. Large shawl collar made of genuine black Persian lamb. Turnover cuffs. This coat is lined throughout with genuine muskrat, which looks just like the real mink. It is an excellent garment. Splendid quality and strictly up to date. Color, black only. Be sure to state size wanted.
Price..... **\$43.75**

LADIES' FUR TRIMMED COATS



No. 17F1180 LADIES' FUR TRIMMED COAT. Made of good quality melton, 45 inches long. Large collar and cuffs, made of genuine brown Belgium coney. Wide facing. Trimmings of self straps piped with satin. Color, black only, with brown fur collar. State size wanted.

Price.....\$6.75



No. 17F1181 LADIES' AUTOMOBILE COAT. Made of kersey cloth, 42 inches long, loose back and loose front. Shawl collar made of brown coney. Wide facing in front of same material. Lined to waist only with high grade venetian lining. New sleeves, fancy cuffs. Colors, black or brown. Don't fail to mention size and color.

Price.....\$6.95



No. 17F1183 THIS STYLISH AUTOMOBILE COAT is made of all wool kersey cloth, 42 inches long. Large shawl collar made of brown Belgium coney. Loose back and loose front. Military ornaments in front. Large sleeves, turnover cuffs. Side pockets. Facing of same material. Lined to waist only with venetian lining. Very desirable garment. Color, castor only, with brown fur collar. State size wanted. Price, \$10.00



No. 17F1184 LADIES' AUTOMOBILE COAT. Made of good quality kersey cloth, 42 inches long. Large storm collar and lapels made of South American beaver. Half tight back, double breasted front. Neat sleeves. Fancy turnover cuffs. Facing of same material and lined throughout with sateen. Colors, black or castor. Don't fail to mention size and color. Price...\$9.98



No. 17F1182 NOBBY AUTOMOBILE COAT. Made of good heavy kersey cloth, 42 inches long. Loose back and loose front. Shawl collar and cuffs made of persianna cloth, which looks just like the real Persian lamb, and is very attractive. Military ornaments in front. Side pockets. Newest sleeves. Facing of same material, and lined to waist only with venetian lining. Color, black only. State size wanted. Price.....\$8.75



No. 17F1185 UP TO DATE LADIES' COAT. Made of all wool kersey cloth, 42 inches long. Loose back and loose front. Large storm collar made of Persian lamb. Military ornaments in front. New sleeves with plaits and fancy turnover cuffs. Facing of same material, and lined to waist with good wearing venetian. Splendid value. Color, black only. State size wanted

Price.....\$11.75



No. 17F1187 OUR SPECIAL LEADER. Very nobby, loose back and loose front. Made of all wool kersey cloth. Large shawl collar and cuffs made of genuine black astrakhan skins. Military ornaments. Large sleeves. Facing of the same material. Lined to the waist only with very fine venetian. Length, 42 inches. Color, black only. Always state size and color wanted.

Price.....\$10.75



No. 17F1190 LADIES' AUTOMOBILE COAT. Made of all wool kersey cloth, 42 inches long. Loose back and loose front, neatly trimmed with tailored straps of same material. Large shawl collar made of dark brown Siberian marten. Large sleeves finished with plaits at turnover cuffs. Facing in front of same material, and lined throughout with high grade venetian. This lining will outwear any satin. Color, black only. State size wanted.

Price.....\$12.75



No. 17F1188 SPLENDID STORM COAT. Made of fine all wool kersey cloth, 45 inches long. Large shawl collar and cuffs made of genuine black electric seal fur, neatly trimmed with braid. Wide facing. Loose back and double breasted front. Lined to waist with fine venetian. Color, black only. State size wanted.

Price.....\$11.75



No. 17F1189 THIS NOBBY AND STYLISH COAT, 46 inches long, is made of all wool kersey cloth. Loose back and loose front. Large shawl collar made of genuine blended muskrat. Double breasted front. Neat sleeves with plaits at the turnover cuffs. Wide facing of same material. Side pockets just the same as a man's coat. Lined throughout with good heavy venetian. This lining has the appearance of silk, but it wears much better. Colors, black or brown, with brown fur collar. Don't fail to state size and color.

Price.....\$12.50

IDEAL COLD WEATHER GARMENTS.

HEREWITH we present a number of garments designed especially for the coldest weather. We have selected the materials with a special view to making these extra warm, long coats and in the course of manufacture we have been very careful to line and finish each individual garment as carefully as we know how. They are absolutely correct in style, with the very latest yoke, sleeves and cuffs, they hang perfectly, are graceful in every line and we know that they cannot help but please you if you are in the market for a fine cold weather garment.

THE PRICES do not begin to represent the real value of these coats, because, making them in our own factory, purchasing our own raw material, employing our own designers and high class tailors and producing these coats in enormous quantities, we have the advantage of almost every coat manufacturer in the country, and offer you the advantage of prices which are lower than your local dealer would pay at wholesale for cold weather garments not nearly so high grade as these. In ordering be careful to state size wanted and indicate color desired.



No. 17F1191 VERY NOBBY STORM COAT. Made of very fine all wool kersey cloth, 45 inches long. Large shawl collar made of finest South American Beaver (nutria). Stylish sleeves, turnover cuffs. Neatly trimmed with straps of same material. Half fitted back, double breasted front. Lined to waist with very fine Venetian. Beautiful garment. Color, black or castor. Don't fail to mention size and color.

Price \$14.75



No. 17F1192 HAND-SONE COAT. Made of very fine all wool kersey cloth, 45 inches long. Very full back, double breasted front. Large shawl collar and cuffs made of genuine black Persian lamb. Wide facing. Lined to waist with satin. Very stylish and up to date garment. Color, black only. State size wanted.

Price \$16.75



No. 17F1193 THIS PRETTY COAT is made of very fine all wool broad-cloth, 45 inches long. Loose back, double breasted front. Stylish sleeves, turnover cuffs. Large shawl collar of Siberian marten. Lined throughout with quilted Venetian. Very neat and comfortable garment. Color, black only. State size wanted. Price \$17.50



No. 17F1194 VERY NOBBY COAT. Made of fine all wool kersey cloth, 45 inches long. Loose back, double breasted front. Large shawl collar and cuffs made of genuine blended muskrat, which looks like mink. Very pretty sleeves. Trimmings of straps in front and back. Wide facing. Lined throughout with very fine high grade Venetian. Colors, royal blue or castor. Don't fail to mention size and color.

Price \$18.50



No. 17F1227 VERY NEAT COAT. Made of good quality heavy weight chevilot. Full length. Velvet collar, coat shape lapels. Wide facing. Half fitted back, double breasted front. Velvet trimmings on cuffs and pockets. Colors, black or brown. Don't fail to mention size and color.

Price \$6.50



No. 17F1195 THIS HANDSOME GARMENT is made of all wool kersey cloth, 50 inches long, ankle length. Loose back and loose front. Large storm collar and cuffs are made of Chinese mink, with dark line running through the center of fur. Large sleeves neatly finished with cuffs. Double breasted front. Trimmed with tailored straps of same material with several rows of stitching, and all around bottom. Lined throughout with heavy quilted satin. Judging from the looks of this no one would think it to be worth less than \$50.00 to \$75.00, but as our policy is to sell goods at a close margin and give you the best value, we put the price on this so low that almost anyone shall be in position to own one of these handsome coats. Colors, black or brown. Don't fail to mention size and color. Price \$22.50



No. 17F1226 LADIES' VERY NOBBY RAGLAN. Made of melton cloth. Full length. Velvet collar, coat shaped lapels. Double breasted front, loose back, caught with velvet piped belt of same material. Side pockets. Leg of mutton sleeves with pointed turn back cuffs. Facing in front of same material. Lined to waist with good quality sateen. Color, oxford gray only. State size wanted.

Price \$4.75



No. 17F1229 LADIES' AUTOMOBILE NEWMARKET COAT. Made of good quality kersey cloth. Half tight back, box front. Shawl collar made of genuine astrakhan fur. Double breasted front. Side pockets. Facing of same material. Large sleeves with fancy cuffs. Lined to waist only with a good wearing Venetian. 54 inches long. Color, black only. State size wanted.

Price \$14.95



No. 17F1230 LADIES' AUTOMOBILE NEWMARKET COAT. Made of high grade kersey cloth. Full length. Large shawl collar made of genuine muskrat, a nice brown shade. Half tight back, double breasted front. New large sleeves plaited at cuffs, which are made of blended muskrat. Facing of same material. Lined to waist only with good wearing Venetian lining. Colors, black or castor. Don't fail to mention size and color.

Price \$16.50

WARM SEAL PLUSH GARMENTS.

Sizes, 32 to 42 inches bust measurement. Other sizes will be made to order for 20 per cent more than catalogue prices. It takes two weeks to make special garments.

Fine Crushed Plush Jacket, Very Handsome, \$6.75.

Splendid Value in a Seal Plush Jacket at \$6.75.



No. 17F1326 LADIES' UP TO DATE JACKET. Made of fine crushed plush, 29 inches long. Double breasted front, half tight back caught with belt of same material, finished with fancy buckle. Collarless effect. Outlined with scalloped straps of broadcloth, trimmed with numerous rows of soutache braid. Large full sleeves with turnover cuffs of broadcloth, trimmed to match collar. Lined throughout with fine quality venetian. State size wanted.

Price, \$6.75



No. 17F1327 LADIES' PLUSH JACKET. Made of good quality black seal plush, 27 inches long. Double breasted front and fitted back. Large storm collar and lapels. Full sleeves and fancy turnover cuffs. Facing in front of same material and lined throughout with mercerized saten. Trimmed with metal buttons. State size wanted. Price, \$6.75



No. 17F1328 THIS FINE SEAL PLUSH JACKET is 27 inches long, has large storm collar and lapels of nutria, otherwise called South American beaver. Loose front and half tight back. Large new sleeves and turnover cuffs. Facing of same material and lined throughout with quilted mercerized saten. Nobby and up to date garment. State size wanted. Price, \$9.95



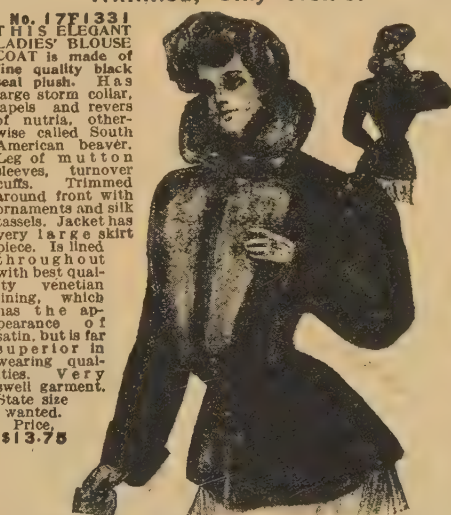
No. 17F1329 A VERY NOBBY BLOUSE. Made of very fine seal plush. The entire garment is only 20 inches long, but it is very attractive and stylish. Large collar and lapels, fancy turnover cuffs. Richly trimmed in applique with satin and black beads. Silk girdle. This coat can be worn open or closed. Lined throughout with fine venetian. Color, seal brown only. State size wanted. Price, \$9.75

A Real \$16.50 Fur Trimmed Plush Coat for Only \$12.50.



No. 17F1330 LADIES' SERVICE-ABLE COAT. Made of fine grade crushed plush, 27 inches long. Large storm collar and lapels made of nutria, otherwise called South American beaver. Loose front and half fitted back. Very large sleeves, turnover cuffs trimmed with nutria. Facing of self material and lined with fine grade venetian lining. State size wanted. Price, \$12.50

Beautiful Blouse Plush Coat, Richly Trimmed, Only \$13.75.



No. 17F1331 THIS ELEGANT LADIES' BLOUSE COAT is made of fine quality black seal plush. Has large storm collar, lapels and revers of nutria, otherwise called South American beaver. Leg of mutton sleeves, turnover cuffs. Trimmed around front with ornaments and silk tassels. Jacket has very large skirt piece. Is lined throughout with best quality venetian lining, which has the appearance of satin, but is far superior in wearing qualities. Very swell garment. State size wanted. Price, \$13.75

A Very Fine Novelty Plush Coat, Popular Style, for \$13.75.



No. 17F1332 LADIES' NOVELTY PLUSH COAT. Looks just like beaver fur. 27 inches long. Very large storm collar and lapels. New full sleeves with turnover cuffs. Loose front and half fitted back. Wide facing of self material. Lined throughout with fancy quilted satin lining. Very nobby and strictly up to date coat. We can furnish this garment in seal brown which is the very latest production. State size wanted. Price, \$13.75

A Good Warm Coat of Crushed Plush, \$8.95.



No. 17F1333 LADIES' LONG PLUSH COAT. Length, 38 inches. Made of fine quality crushed plush. Loose front and half tight back. Shawl collar. Plain leg of mutton sleeves. Belt in back finished with tailor covered buttons. Lined throughout with very fine venetian lining. Very durable garment. State size wanted. Price, \$8.95



\$9.50 Buys This Crushed Plush Coat. 36 INCHES LONG.

No. 17F1334 THIS LADIES' HIGH GRADE LONG COAT is made of very fine crushed plush. Loose front and half fitted back. Large shawl collar. Very full sleeves plaited at wrists. Turnover cuffs. Lined throughout with high grade venetian lining. Collar and cuffs are made of imitation bear skin plush. This is a long nap fabric, has the appearance of fine fur and is superior in wearing qualities. Length of coat, 36 inches. State size wanted. Price, \$9.50

Very Appropriate for Street or Evening Wear, \$10.75.



No. 17F1335 LADIES' VERY NOBBY COAT. Made of fine crushed plush, 45 inches long. Collarless effect. Full back, double breasted front. Velvet trimming around the collar, finished with soutache and braid. Similar trimming on pockets and turnover cuffs. Facing of same material. Lined with very fine venetian. Very pretty coat. Color, seal brown only. State size wanted. Price, \$10.75

POPULAR STYLES IN PLUSH COATS

THESE FINE PLUSH COATS are underpriced; such coats as these would be sold in the highest grade ladies' furnishing stores for from two to three times the prices we ask. We take the materials direct from the mills and offer them to our customers at the mere cost of materials and the labor of making, with one small margin of profit added. When you buy ladies' wearing apparel from other dealers you are compelled to pay several profits to the manufacturer, the jobber, the wholesaler and the retailer, all of whom have heavy selling expenses. All these profits and expenses are eliminated by us and if, upon receipt of any garment ordered from this catalogue, you do not feel that you have received such a coat as you would have to pay double our price for anywhere else, if you do not find it entirely satisfactory, an elegant, thoroughly well made high grade coat, you may return it to us at our expense of transportation charges both ways and we will return your money. Be sure to state size when you order.



No. 17F1336 LADIES' LONG COAT. Made of good quality high grade black seal plush. 36 inches long. Fly front. Half fitted back. Large storm collar. New style full sleeves with turnover cuffs. Tailor covered buttons. Lined throughout with best quality venetian lining which looks like silk and wears a great deal better. An up to date practical garment. Don't fail to mention size.

Price\$9.50



No. 17F1337 LADIES' SWELL COAT. Made of best quality crushed plush. Loose front and fitted back. Large shawl collar of nutria (South American beaver). Very full sleeves, plaited at wrists, with turnover cuffs. Lined throughout with best venetian lining. Length of coat, 36 inches. Up to date in style and right in price. Color, seal brown. Don't fail to mention size.

Price\$11.95



No. 17F1338 THIS HEAVY AND SERVICEABLE WARM COAT is made of fine-black seal plush. 36 inches long. Fly front and fitted back. Large storm collar made of South American beaver. Newest shaped sleeves, turnback cuffs. Facing of same material, and lined with best quality venetian. Very stylish and attractive garment. Don't fail to mention size.

Price\$12.50



No. 17F1339 THIS GARMENT is made of very fine crushed plush. 45 inches long. Full box back, double breasted front. Collarless effect. Wide facing of same material. Richly trimmed with silk braid around the neck. Similar trimming on turnover cuffs. Stylish sleeves. Lined throughout with very fine venetian. One of the handsomest garments we show, and we can highly recommend it. Color, seal brown only. Don't fail to mention size.

Price\$13.75



No. 17F1340 THIS LADIES' GARMENT is made of very fine plush. 45 inches long. Full box back, double breasted front. Coat shaped collar and lapels. Stylish sleeves. Turnover cuffs. Wide facing of same material. Lined throughout with fine venetian. Very attractive garment and neat in appearance. Color, seal brown only. Don't fail to mention size.

Price\$12.50



17F1341 LADIES HAND-SOME FUR COAT. Made of very fine crushed plush, with large shawl collar. Loose front and back. Newest style sleeves with turnback cuffs. Shawl collar and cuffs are made of imitation polar bear or long nap white plush. Lined throughout with guaranteed satin lining. Length of coat, 42 inches. An exceptionally dressy garment made for high class trade. Can furnish in seal brown or castor with satin lining. White collars on both. Don't fail to mention size and color.

Price\$14.75



No. 17F1342 LADIES' VERY FASHIONABLE FULL LENGTH COAT. Made of best quality crushed plush. Loose back and front. Full sleeves. Storm collar and turnover cuffs are made of genuine blended muskrat. Wide facing of self material and lined with guaranteed satin lining. Length, 47 inches. Very latest production and seen only in fashionable society. Colors, seal brown or light brown. Don't fail to mention size and color.

Price\$17.50



No. 17F1343 LADIES' VERY PRETTY COAT. Made of fine seal plush. 50 inches long. Loose back, double breasted front. Large storm collar made of Siberian marten, also the turnover cuffs. Stylish sleeves. Wide facing of same material. Lined throughout with a bearskin plush, made to look like genuine squirrel. This garment not only stylish, but very serviceable. Color, dark seal brown, lined with g plush. Don't fail to mention size.

Price\$19.75



CHILDREN'S FULL LENGTH COATS.

ALL COATS UNDER THIS HEADING ARE MADE IN THE FOLLOWING SIZES.

AGES	6	8	10	12	14
LENGTH	32	34	36	38	40

When ordering, please state age, weight and bust measure of child.
Don't fail to mention color of garment wanted.

No. 17F1515 CHILD'S NOBBY COAT. Made of good quality cheviot. Collarless effect. Full back, double breasted front. Neat cuffs. Velvet trimming around the collar and velvet piping around the cuffs. Fancy braid on collar and yoke in back. Facing of same material. Colors, blue or brown. Don't fail to mention size and color.

Price.....\$2.35

No. 17F1516 NEAT COAT. Made of good quality melton cloth. Full back, double breasted front. Large collar, patch pockets, stylish sleeves, fancy turnover cuffs. Facing of same material. Velvet trimming on collar and cuffs, and silk ornaments on sleeve. Colors, blue with red velvet trimming or tan with brown velvet trimming. Don't fail to mention size and color.

Price.....\$2.75

No. 17F1517 CHILD'S LONG COAT. Made of good quality melton. Full military cape, loose back finished with a belt, double breasted front, velvet piping around collar, cape, cuffs and pockets. Very neat garment. Colors, blue, red, or tan with velvet piping. Don't fail to mention size and color.

Price.....\$2.75

No. 17F1518 VERY NOBBY FULL LENGTH COAT. Made of heavy weight frieze material. Large scalloped shoulder cape and storm collar, richly trimmed with inlaid panels of broadcloth and vari-colored fancy braid. Leg of mutton sleeves, plaited, with turnover cuffs. Full back caught with split strap, finished with metal buttons. Wide facing in front of same material. A striking design. Colors, green or brown with red trimmings. Don't fail to mention size and color.

Price.....\$2.85

No. 17F1519 SPLENDID VALUE IN CHILD'S COAT. Made of good quality heavy weight cheviot. Full military cape. Loose back, double breasted front. Facing of same material. Neatly trimmed with fancy braid and solid color broadcloth. Turnover cuffs. Colors, blue or dark green, trimmed with red broadcloth. Don't fail to mention size and color.

Price.....\$2.89

No. 17F1520 CHILD'S HANDSOME FULL LENGTH COAT. Made of good quality frieze. Double breasted front, full back, finished with a belt. Large laydown collar and shoulder cape. Newest shaped plaited sleeves and turnover cuffs. Trimmings are of red velvet piping and fancy braid on collar, cape and cuffs. Very attractive garment and an excellent value for the money. Colors, brown or dark green, with red trimming. Don't fail to mention size and color.

Price.....\$2.95



No. 17F1521 CHILD'S NOBBY COAT. Made of good quality cheviot. Full back, double breasted front. Wide facing of same material. Large shawl collar and fancy cuffs made of velvet and trimmed with fancy light colored braid. Very pretty effect. Colors navy blue or dark green with velvet to match and trimmed with light braid. Don't fail to mention size and color.

Price.....\$2.98

No. 17F1522 CHILD'S NEAT COAT. Made of good quality heavy weight beaver cloth. Full back, double breasted front. Neat sleeves. Facing of same material. Large shawl collar, turnover cuffs. Trimmed with velvet and fancy braid to match. Colors navy blue or dark green. Very desirable garment. Don't fail to mention size and color.

Price.....\$3.35

No. 17F1523 THIS HANDSOME COAT is made of a good quality heavy weight fancy cloaking. Collarless effect. Full back, finished with a wide plait, and double breasted front with a plait on each side. Yoke effect in back and front, richly trimmed around the neck with silk braid and velvet to match the garment. Similar trimming on sleeves and cuffs. Very attractive and rich. Colors, brown or green with fancy snow flake effects. Don't fail to mention size and color.

Price.....\$3.55

No. 17F1525 THIS HIGH GRADE CHEVIOT GARMENT is made with a full back trimmed with a strap. Double breasted front. Collarless effect finished with two shoulder capes. Richly trimmed with fancy silk medallions and velvet piping on capes, cuffs, pockets and strap in back. Colors, navy blue or brown with red velvet piping. Don't fail to mention size and color.

Price.....\$3.48

No. 17F1526 THIS EXCEPTIONALLY PRETTY CHILD'S FULL LENGTH COAT is made of good quality heavy weight zibeline cloth. Storm collar, fancy shoulder capes, new style plaited sleeves, with turnover cuffs. Double breasted front, full back finished with a split belt and metal buckle. Collar, capes, cuffs and belt are piped with red velvet and cape is ornamented with embroidered silk stars. Facing of self material. A SERVICEABLE GARMENT. Colors, blue or gray with red trimmings. Don't fail to mention size and color.

Price.....\$2.98

No. 17F1527 THIS CHILD'S NOBBY COAT. Made of goods heavy weight frieze. Full back, double breasted front, finished with straps of same material in back and front, stylish sleeves with fancy turnover cuffs. The collar, yoke in front and back, pockets and cuffs are piped with broadcloth. Fancy buttons. Colors navy blue, or dark green with red piping and fancy metal buttons. Don't fail to mention size and color.

Price.....\$3.65

LONG COATS FOR YOUNG GIRLS, AT LOW PRICES.

SEE PREVIOUS PAGE FOR SIZES.



No. 17F1528
CHILD'S FULL LENGTH COAT. Made of all wool good quality beaver. Double breasted front, loose back finished with cluster of heavy cording from neck to waist line, trimmed with fancy split belt. Novelty metal buttons and steel buckle. New style leg of mutton sleeves. Shawl collar and cuffs of gray krimmer. Color, blue with gray only. Ages, 4 to 14 years. State age when ordering.

Price.....\$3.75



No. 17F1529
CHILD'S COAT. Made with a full back, double breasted front and a large military cape which is trimmed with black soutache and fancy silk braid. Very desirable garment, always neat and well liked by our customers. Made of good quality beaver. Colors, navy blue or brown. Don't fail to mention size and color.

Price.....\$3.65



No. 17F1530
CHILD'S FULL LENGTH COAT. Made of all wool beaver. Double breasted front and loose back. Storm collar. Capes over shoulders. Plaited leg of mutton sleeves with turnover cuffs. Side pockets. Belt in back trimmed with novelty metal buttons. Garment is piped on collar, shoulder capes, cuffs, pocket and belt with red satin. Star of white embroidered silk on shoulders. Colors, brown or blue with red trimming. Don't fail to mention size and color.

Price.....\$3.75



No. 17F1531 THIS CHILD'S COAT has never been equalled for style and value. Is made of good quality cheviot. Full back, double breasted front. The large shawl collar and cuffs are made of astrakhan cloth, giving it the appearance of fur. Fancy military ornaments in front. Wide facing of same material. Is well tailored and the seams are piped. You will be surprised at the value received in this coat. Color, navy blue only with black collar and cuffs. Don't fail to mention size.

Price.....\$3.95



No. 17F1532 CHILD'S VERY STYLISH FULL LENGTH COAT. Made of all wool zibeline. Collarless effect, outlined with inlaid castor broadcloth and extension of red crushed velvet handsomely trimmed with tabs of broadcloth, finished with soutache and fancy colored braids. Double breasted front and loose back with inverted plait and fancy belt with two oxidized steel buckles. Patch pockets piped and trimmed with velvet. Full pouch sleeves with fancy turnback cuffs of broadcloth and velvet, trimmed to match collar. Left arm has emblem of anchor and stars embroidered in red silk. Wide facing of self material. Novelty metal buttons. Colors, blue or dark green with red and castor trimmings. Don't fail to mention size and color. Prices \$3.75



No. 17F1533 THIS STYLE COAT is made of good quality heavy cheviot. Full back, double breasted front. Large collar, fancy metal buttons and wide facing of same material. This coat is lined throughout with all wool red flannel. Richly trimmed with solid color broadcloth on collar and cuffs. Neat sleeves. Color, navy blue with red broadcloth trimming and fancy metal buttons. Don't fail to mention size.

Price.....\$3.98



No. 17F1534 ONE OF THE NEWEST EFFECTS IN CHILDREN'S COATS. Made of good grade cheviot. Collarless effect. Full back and full front. Wide facing of same material. Several rows of stitching around the neck, neatly trimmed with straps of broadcloth over the shoulders and on the sleeves. Plait in front and back of coat. Colors, navy blue or green with red broadcloth trimming over shoulders and on cuffs. Don't fail to mention size and color.

Price.....\$3.98



No. 17F1535 CHILD'S TOURIST COAT. Made of good quality, good weight cheviot. Finished with a detachable hood. This hood is very serviceable as it can be worn over the head and is a great protection against cold. Full back finished with a belt, double breasted front. Facing in front of same material. A splendid garment and very stylish. Color, navy blue only with red flannel lining in the hood. Don't fail to mention size.

Price.....\$3.75



No. 17F1536 CHILD'S LONG TOURIST COAT. Made of good quality heavy weight all wool cheviot. Full back and double breasted front. Large collar and big lapels. Pretty detachable hood, lined with all wool flannel. This hood can be worn over head as a protection against cold. Color, navy blue or dark green with red flannel in the hood. Don't fail to mention size and color.

Price.....\$4.45



No. 17F1537 CHILD'S LONG STORM COAT Made of good quality heavy weight fancy cheviot cloth. Full back and front, finished with double plaits as shown. Large shawl collar, and cuffs made of the genuine krimmer cloth which looks like the real krimmer fur. Facing of same material. Fancy metal buttons. Colors, brown or the new shade of plum colored blue. Don't fail to mention size and color.

Price.....\$4.65



No. 17F1538 ONE OF THE MOST SERVICEABLE AND DESIRABLE CHILD'S LONG COAT. Made of cheviot cloth. Full back and double breasted front. Large shawl collar, and cuffs made of the genuine brown coney fur. Never before was a child's fur trimmed garment sold at the price of this one. Color, brown only with brown fur collar and cuffs. Don't fail to mention size.

Price.....\$4.75



No. 17F1539 THIS CHILD'S HANDSOME COAT is made of good quality all wool beaver. Full back finished with a belt. Double breasted front. Pretty shoulder cape and large collar. The trimmings are velvet piping on collar, capes, belt and pockets. Velvet panels all around the shoulder cape. Facing in front of same material. Colors, navy blue with green velvet trimming or castor with brown velvet trimming. Don't fail to mention size and color.

Price.....\$3.98

LADIES' CIELETTE AND GRAVENETTE RAINPROOF OVERGARMENTS.

THE MOST USEFUL, PRACTICAL AND STYLISH OVERGARMENTS FOR OUTDOOR WEAR, FOR WET OR DRY WEATHER.

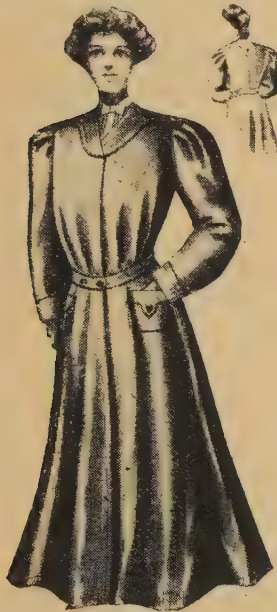
THE SIZES run from 32 to 42 inches bust measure and from 54 to 62 inches in length. We do not furnish larger, smaller or shorter garments than these measurements.

HOW TO ORDER. State catalogue number, color and give number of inches around bust, fullest part under arms, also from neck to waist in back and then from waist to bottom of skirt or length desired, then sleeve from middle of back to shoulder seam, and then from shoulder seam to wrist.

THE CIELETTE RAINPROOFING PROCESS is the original method so widely advertised and used for treating ordinary woollens, giving them the property of turning water in all ordinary rains without in any way injuring or affecting the texture, color or finish of the cloth. It remains flexible and porous to air just as before. No rubber or rubber compounds are used and there is, therefore, no odor or objectionable feature of any kind in these coats. In fact, they are just the same as a handsome up to date walking coat, but have the property of turning water, and nobody would ever suspect they were raincoats unless told they were such. No lady would be without one of these garments after wearing them and knowing how useful and handsome they are.

IN REGULAR GARMENTS there is an average difference of 20 inches between bust and length; for instance, if you order a 36-inch bust measure we will send you a coat 56 or 58 inches long. If coat proves a trifle too long, you can easily hem it up and save the \$2.00 charge for making coat to order.

IF YOU REQUIRE AN EXTREME SIZE, larger than 42 inches bust measure or longer than 62 inches in length, or sizes different from those advertised, same will have to be made to special measure and will cost \$2.00 extra, cash in full with order, and will require two weeks to make.



No. 17F1701 LADIES' HALF FITTED BACK RAINCOAT. A good coat at a low price, made of a gray waterproof covert cloth, fancy imitation collar with points in front, back and shoulder. Full sleeves, patch pockets, single breasted fly front and belt all around. Sizes, 32 to 42 inches bust measure and 54 to 62 inches in length. Color, oxford gray only. Be sure to give measurements wanted, when you order. Price.....\$1.98



THIS LADIES' BEAUTIFUL RAINCOAT, made up of a good, serviceable, mercerized raincloth, in neat Empire effect with plaits in back and front, imitation velvet collar trimmed with velvet and buttons. Latest style leg of mutton sleeves. Be sure to give measurements when you order.

No. 17F1702 Color, oxford gray. Price.....\$3.98
No. 17F1703 Color, castor. Price.....\$3.98



LADIES' NEAT, FANCY, WATERPROOF CLOTH, made in the latest double breasted style, patch pockets, large imitation collar, leg of mutton sleeves and belt all around. For a neat, genteel, waterproof garment, don't overlook this number. Be sure to give measurements when you order.

No. 17F1704 Color, oxford gray. Price.....\$4.95
No. 17F1705 Color, olive green. Price.....\$4.95



LADIES' NEAT, STRIPED, CASHMERE RAINCOAT, with semi-fitting back and plaits, coat shaped lapels, single breasted, patch pockets, leg of mutton sleeves. Cloth in this coat will wear like iron. Be sure to give measurements when you order.

No. 17F1706 Color, oxford gray. Price.....\$4.98
No. 17F1707 Color, blue striped effect. Price.....\$4.98



No. 17F1708 LADIES' OXFORD GRAY HERRINGBONE HEAVY CLOAK, waterproofed by the latest modern process, made in latest style, imitation collar, patch pockets, plain semi fitting back with two long slits in the back and trimmed with buttons. This is a very good coat for all year around wear. Be sure to give measurements when ordering. Price.....\$5.50



THIS LADIES' HANDSOME RAINCOAT is made with a neat Empire effect with inverted plait from yoke to bottom, two plaits in front, raglan pockets, coat shaped lapels and fancy leg of mutton sleeves. The cloth in this garment is a hard double twist waterproof cloth. Be sure to give measurements when ordering.

No. 17F1711 Color, oxford gray. Price.....\$6.75
No. 17F1712 Color, castor. Price.....\$6.75

A NOVELTY FROM PARIS, shown by no other house, made in two colors, as given below. Exactly as shown in illustration, fancy yoke back and front, with shirring all around the yoke, collarless neck band, double breasted style, extreme large sleeves and fancy cuffs. Goods are made into a very neat stripe raincoat, and a style that we guarantee will please the most fastidious. Sizes, from 32 to 42 inches bust measure, 54 to 62 inches in length. Don't fail to mention bust measure, length desired and color wanted when ordering.

No. 17F1713 Color, oxford gray. Price.....\$6.75
No. 17F1714 Color, tan. Price.....\$6.75



No. 17F1711



No. 17F1709

LADIES' WEAR RESISTING SHOWERPROOF RAINCOAT, made with very pretty fancy back, with yoke and plaits from yoke to bottom. Large, fancy, lay down collar, trimmed with buttons, large pockets and leg of mutton sleeves. Be sure to give measurements when you order.

No. 17F1709 Color, oxford gray. Price.....\$5.95
No. 17F1710 Color, olive green. Price.....\$5.95



No. 17F1715

No. 17F1715 THE CLOTH USED IN THIS LADIES' RAINCOAT is made to represent a beautiful street coat. Made in a neat black and white with fancy plaits in back and front, imitation lay down collar trimmed with silk soutache braid, double breasted style, leg of mutton sleeves, with plaits. Be sure to give measurements when ordering. Price.....\$7.35



No. 17F1716

THE CLOTH IN THIS COAT is made of a medium weight fancy plaid showerproof raincoat, large plaits in back, fancy panel front, imitation collar, trimmed with buttons, double breasted style and leg of mutton sleeves. Be sure to give measurements when ordering.

No. 17F1716 Color, oxford gray. Price.....\$7.50
No. 17F1717 Color, olive green. Price.....\$7.50

RAINCOAT VALUES UNMATCHABLE BY ANY OTHER DEALER

No. 17F1718 THIS HANDSOME STYLE LADIES' SHOWERPROOF RAINCOAT is made of a beautiful design of an almost invisible plaid, with ten plaits in the back, collarless neckband, fancy panel front and patch pockets, double breasted style and latest style leg of mutton sleeves. Color, oxford gray or olive green. Don't fail to mention size and color.

Price.....\$8.35



THIS FINE ALL WORSTED LADIES' RAINCOAT is made with a fancy plaited back, double breasted style. Coat shaped lapels, patch pockets, belt all around and leg of mutton sleeves. This will make an ideal raincoat for all year around wear. State size wanted.

No. 17F1720 Color, tan.
Price.....\$8.75

No. 17F1721 Color, oxford gray. Price.....\$8.75



THIS LADIES' RAINCOAT is one of the handsomest tailor made coats in our line. Made with an extreme box front and back, trimmed with an inverted plait and straps of same material, in back and front. Double breasted style, with a very large velvet inlaid collar and velvet turnover cuffs, leg of mutton sleeves. State size wanted.

No. 17F1724 Color, oxford gray. Price\$9.75

No. 17F1725 Color, castor. Price...\$9.75



No. 17F1718

No. 17F1719 LADIES' HANDSOME OXFORD GRAY AND CASTOR COLOR ALL WORSTED RAINCOAT. Made exactly as shown in illustration, with fancy imitation collar, two large and two small plaits in back, shirred at waist and trimmed with two fancy buckles in back. The front is made in double breasted style and has two small plaits running the full length of the garment, sleeves are leg of mutton style, shirred at the top and a plait running from shoulder to hand. Sizes, 32 to 42 inches bust measure, 54 to 62 inches in length. Don't fail to mention bust measure, length wanted and color desired, when ordering. Price.....\$7.50



No. 17F1720

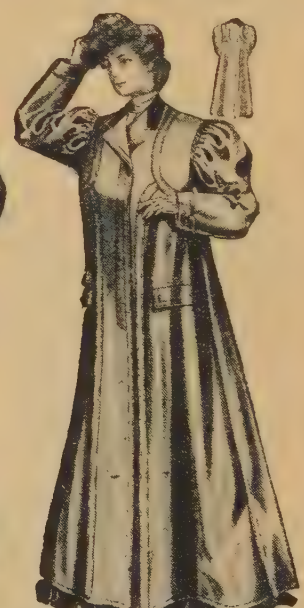
THIS LADIES' WORSTED RAINCOAT is made with a fancy yoke back and front, straps and fancy plaits in the back, collarless neckband, trimmed with soutache braid, double breasted style, patch pockets and leg of mutton sleeves. This coat is a medium weight coat for all year around wear. State size wanted.

No. 17F1722 Color, olive green. Price...\$9.75

No. 17F1723 Color, castor. Price.....\$9.75



No. 17F1724



LADIES' PLAIN WORSTED SHOWERPROOF RAINCOAT, in a very high grade of cloth adopted by manufacturers of ladies' raincoats. Made with fancy empire effect, front and back with plaits extending from yoke to bottom, double breasted style collarless neckband trimmed with silk braid and buttons. State size wanted.

No. 17F1726 Color, oxford gray. Price...\$9.75

No. 17F1727 Color, castor. Price.....\$9.75

THIS IS A VERY HIGH GRADE GARMENT of splendid style. It is made of a very fine Australian worsted, in double breasted style, large imitation collar and cuffs trimmed with satin and silk soutache braid and buttons, with belt all around. State size wanted.

No. 17F1728 Color, castor. Price.....\$9.95

No. 17F1729 Color, oxford gray. Price...\$9.95

IN THIS NUMBER WE SHOW ONE OF OUR HIGHEST GRADE COATS at half the price asked by city stores. This number is also made up of a very fine Australian worsted in a deep shade of olive green, with collarless neckband, trimmed with silk soutache braid, leg of mutton sleeves and straps of same material in front and back. State size wanted.

No. 17F1731 Color, olive green. Price...\$10.50

No. 17F1732 Color, oxford gray. Price...\$10.50

THIS NEAT, MODEST STYLE LADIES' RAINCOAT is made of a heavy weight serge worsted, with double breasted style, plaited back with plaits and panel front, edges of collar and cuffs neatly trimmed with broadcloth to harmonize with the surface cloth, with belt all around. State size wanted.

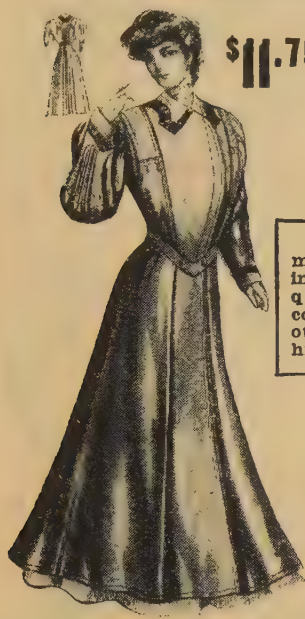
No. 17F1733 Color, oxford gray. Price...\$10.75

No. 17F1734 Color, castor. Price.....\$10.75

LADIES' GENTLE LOOSE FRONT AND BACK RAINCOAT. The only trimming this coat has is straps of the same material running around under arms in back and front, velvet collar fly front, leg of mutton sleeves. This is one of the nobbiest coats in our line, made of a genuine all wool worsted. The inside of yoke and sleeves are lined with satin. State size wanted.

No. 17F1735 Color, olive green. Price...\$10.75

No. 17F1736 Color, oxford gray. Price...\$10.75

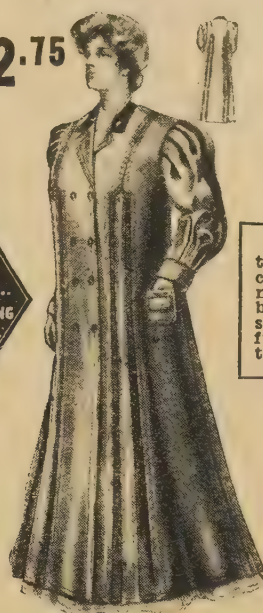


\$11.75 \$12.75

These garments excel in style and quality the coats sold by others at much higher prices.

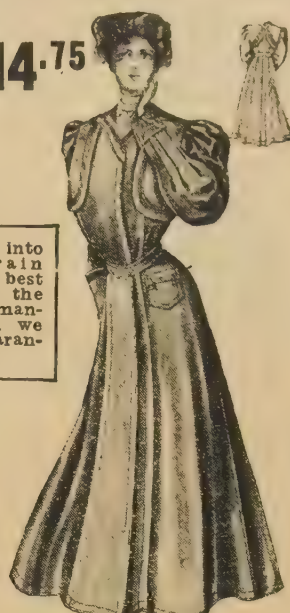


\$12.75



\$14.75

We put into these rain coats the best materials the best workmanship, and we fully guarantee them.



WE CANNOT BEGIN TO DESCRIBE THE FULL DETAILS OF THIS HANDSOME RAINCOAT. Observe the illustration very closely and see the effect of the back, front and sleeves, which speak for themselves. The collarless neck band and cuffs are trimmed with taffeta silk and soutache braid. The cloth in this coat is a very fine worsted raincloth in a neat Empire effect. Be sure to mention size wanted.

No. 17F1737 Color, oxford gray.
Price\$11.75
No. 17F1738 Color, castor.
Price\$11.75

THIS NUMBER IS ALSO ONE OF OUR FANCY STRIPED WATER-PROOF RAINCOATS. Made with a yoke back and front, fancy imitation collar, trimmed in front and back with beautiful rim buttons of same material double breasted style, and fancy Paris sleeves with tucks at the elbow. This coat is made for all year around wear. Be sure to mention size wanted.

No. 17F1739 Color, oxford gray.
Price\$12.75
No. 17F1740 Color, olive green.
Price\$12.75

THIS IS ONE OF THE PRETTIEST COATS ON THE MARKET. Made of an all wool storm serge with velvet collar, double breasted style and fancy inlaid straps in back and front, latest style sleeves with inverted plaits running from shoulder. Be sure to give size wanted.

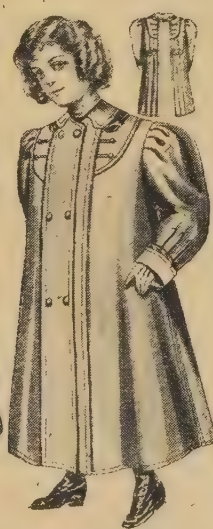
No. 17F1741 Color, black.
Price\$12.75
No. 17F1742 Color, navy blue.
Price\$12.75

THIS NUMBER WE SHOW OUR HIGHEST PRICED LADIES' RAINCOAT, a coat that you cannot duplicate anywhere for less than \$20.00, made of a very fine botany worsted in a medium shade, collarless neck band; cuffs, yoke and patch pockets are trimmed with silk soutache braid single breasted, belt all around. The inside of yoke trimmed all around with a good quality of satin. Be sure to give size wanted.

No. 17F1743 Color, castor.
Price\$14.75
No. 17F1744 Color, oxford gray
Price\$14.75

CHILDREN'S SHOWERPROOF OR RAIN OVERGARMENTS.

6 TO 14 YEARS OF AGE.



CHILDREN'S COTTON COVERED RAINCOAT, waterproofed by the latest modern process. Scroll collar and cuffs trimmed with broadcloth and soutache of a different shade, which makes a very beautiful contrast. The back has two plaits, belt in back trimmed with metal buttons. Sizes, 6 to 14 years, and no larger than 32 inches bust measure. Be sure to state age.

No. 17F1751 Color, oxford gray. Price...\$1.98
No. 17F1752 Color, castor. Price.....\$1.98

MISSSES FANCY PLAID MERCERIZED WATERPROOF COAT. Made with a full box back, inverted plait down center, fancy straps from yoke. Patch pockets, leg of mutton sleeves. A good coat for little money. Be sure to state age.

No. 17F1753 Color, oxford gray.
Price\$2.98
No. 17F1754 Color, castor.
Price\$2.98

THIS HANDSOME LITTLE LADIES' CRAVENETTE COAT is made with full back, inverted plaits from belt to bottom, large shoulder capes, double breasted style patch pockets leg of mutton sleeves. Collar and cuffs are trimmed with velvet and contrasting colors. Be sure to state age.

No. 17F1755 Color, brown. Price....\$3.35
No. 17F1756 Color, oxford gray.
Price\$3.35

THIS ILLUSTRATION REPRESENTS ONE OF THE HANDSOMEST LITTLE RAINCOATS on the market. Made with a fancy back, trimmed with plaits, yoke and buttons, double breasted style, front box plaits, fancy lay down collar and yoke piped with velvet of contrasting shades. The cloth in this coat is a very fine worsted raincloth. Be sure to state age.

No. 17F1757 Color, castor. Price....\$3.98
No. 17F1758 Color, oxford gray. Price.\$3.98

THIS HANDSOME MISSSES' RAINCOAT. Made of the wear resisting waterproofed cloth, with fancy invisible stripes and plaids, made exactly as illustration, yoke in back with large box plaits, panel front double breasted style, fancy collarless neck band. Be sure to state age.

No. 17F1759 Color, oxford gray.
Price\$4.75
No. 17F1760 Color, castor.
Price\$4.75

IN THIS NUMBER WE SHOW OUR HIGHEST PRICED MISSSES' RAINCOAT. Made of a fine cashmere rain cloth, with fancy straps in front and back over shoulders, fancy collarless neckband, neckband and cuffs trimmed with velvet and soutache braid, double breasted style and patch pockets. Be sure to state age.

No. 17F1761 Color, oxford.
Price\$4.95
No. 17F1762 Color, castor.
Price\$4.95

LADIES' AND MISSES' RUBBER LINED MACKINTOSHES.

Ladies' Blue or Black Waterproof Mackintosh Cape, \$1.75.
Just the Thing to Throw Over Your Shoulders in All Kinds of Weather. Bust Measurements, 34 to 42 inches.

\$1.75



Ladies' Fine Waterproof Mackintosh Cape. Made in the fashionable double breasted style only, from blue or black all wool cashmere with fancy plaid lining; trimmed with velvet collar. Sizes, bust measure, 34 to 42 inches.

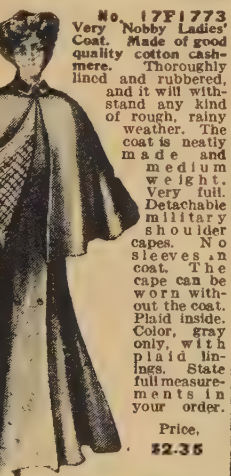
State bust measure and color in order. Price.
No. 17F1770 Color, navy blue. \$1.75
No. 17F1771 Color, black. 1.75

No. 17F1772
This is the genuine, Ladies' Rubber Coat. Made of good quality rubber proof rubber, lined with satin. Is made in a beautiful shade of mouse gray, and it looks like silk in appearance. Nicely tailored. Velvet collar. Pocket flaps of same material. Wide facing. We highly recommend this coat for quality and wear and as a protection from water. This coat is neat and well made in every respect. Color, gray with black velvet collar. State full measurement in your order. Price.....\$2.55



\$2.55

No. 17F1773
Very Nobby Ladies' Coat. Made of good quality cotton cashmere. Thoroughly lined and rubbered, and it will withstand any kind of rough, rainy weather. The coat is neatly made and medium weight. Very full. Detachable military shoulder capes. No sleeves. The capes can be worn without the coat. Plaid inside. Color, gray only, with plaid lining. State full measurements in your order. Price. \$2.35



No. 17F1774
Very neat rubber lined Mackintosh, made of good quality cotton worsted cloth. Has a splendid appearance and it looks like an all wool material. Collarless effect. Two box plaits in back. Plain all around waist. Fly front. Turn-over cuffs. Fancy plaid rubbered lining. Very neat coat and heavy enough to serve as a winter garment. Color, gray only. State full measurements in your order. Price. \$2.48



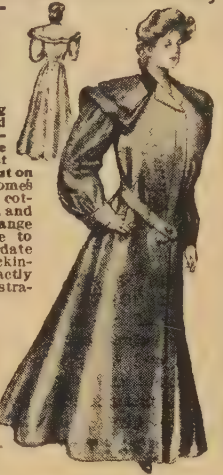
HOW TO ORDER LADIES' MACKINTOSHES. Give bust fullest part. Measure down back to waist and on down to length required. Height and weight. State all your measurements accurately and you will be pleased with a correct fit.

SIZES.

Busts, 32 to 42 inches. Lengths, 54, 56, 58, 60 and 62 inches. Extreme or disproportionate sizes must be made to order at an extra charge of \$2.00, and will require two to three weeks to make; we also require cash in full with such orders.

Ladies' Iron Cloth Oxford Gray Covert Automobile Mackintosh.
Style, Sussex

No. 17F1775
We are offering in this low priced automobile garment one of the strongest and best wearing cloths put on the market. Comes in oxford gray cotton covert cloth, and the price is in range of all who care to own an up to date waterproof mackintosh. Made exactly as shown in illustration, with velvet collar, belt all around, bishop sleeves, slash pockets and shoulder capes. Sizes, 32 to 42 inches bust, 54 to 62 inches length. Always state bust measure and length. Price, \$2.59



Ladies' Double Breasted Wool Cashmere Mackintosh.



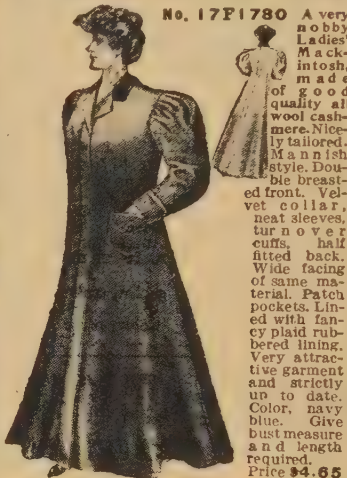
It is a superior quality that never fails to give entire satisfaction. Made with wide facing, velvet collar, has wide, loose fitting back trimmed with one epaulet at the collar. This is a very popular style, cape cut in the same style as our highest priced mackintoshes. The body buttons from the collar down to the bottom in front, and is full size. Sizes, bust measure, 32 to 42 inches; length, 54 to 62 inches. State full measurements in your order.

No. 17F1776
Color, navy blue. Price, \$3.55
No. 17F1777 Color, black. Price, 3.55

No. 17F1778
A very neat and stylish rubber lined mackintosh, made of good quality cotton worsted covert cloth. Shawl collar, double breasted front. Wide facing of same material. Plain gray rubbered cashmere lining. Belt in back. Turn-over cuffs. Very nobby garment. Heavy enough to serve as a winter coat. Thoroughly shower proof. Color, gray. State full measurements in your order. Price \$3.55



No. 17F1779
Our own design, gotten up especially for our own trade and carried by no other house. Made of all wool violetta cashmere with nriat lining, velvet collar, fancy neck yoke in back and tabs in front, trimmed with buttons, three box plaits in back from collar to waist line, extra full sleeves with box plaits extending from shoulder seam to wrist, fancy strap cuffs and raglan pockets. Color, navy blue. Don't forget to give bust measure and length. Price...\$3.98



Ladies' Tan and Oxford All Wool Covert Automobile Mackintosh.

The demand for this particular style in rain coats this season has been so large that we have decided to make the same style up into mackintoshes, and we herewith offer you the choice of two colors, oxford or tan, all wool covert coats with woven lining. Double breasted style, fancy scalloped neck band, trimmed with buttons, tourist pockets, band cuffs, four plaits in the back extending from neck to bottom of coat and three-piece strap belt all around waist. When you order be sure to give bust measure and length required. **No. 17F1781** Oxford gray. Price, \$5.00
No. 17F1782 Color, tan. Price... 5.00

Ladies' Ideal Coat and Skirt or Suit Hanger.
No. 17F1786 Coat and Skirt Hanger. The skirt is hung over the wire, as shown in the illustration, and the coat put on the hanger same as any ordinary coat hanger. Price, per dozen, 75c; each.....8c
Clothes Hanger.
No. 17F1055 Made of wire. practical and serviceable. Price, each.....4c
Per dozen.....35c

GIRLS' AND MISSES' MACKINTOSHES.
Sizes by length in back. Sizes, 34, 36, 38, 40, 42, 44, 46, 48 and 50 inches.

Remember misses' mackintoshes come no larger than 32 inches bust measure or 50 inches long. If larger than 32 inches bust or longer than 50 inches are required, you must order from the numbers quoted under ladies' mackintoshes.

HOW TO ORDER. Give length required, height, weight and age. Girls requiring longer than 50 inches or larger than 32 inches bust measure should order ladies' sizes.

Our Little Girls' Automobile Mackintosh, \$2.00.

No. 17F1783
This number is made of exactly the same material and style as No. 17F1775 ladies' iron cloth covert mackintosh. Far school or street wear this coat cannot be beaten, and we are sure the little girls will be more than pleased to own an up to date raincoat such as we are offering under this number. Sizes, 34 to 50 inches, back measure, and no larger than 32 inches bust measure. Be sure to give full measurements, so that we may fill your order correctly. Price \$2.00



GIRLS' or MISSES' All Wool Cashmere Double Breasted Mackintoshes.

No. 17F1785 Girls' or Misses' Double Breasted All Wool Cashmere Mackintoshes. The most select quality known to manufacturers of mackintoshes. Fast color and we warrant every garment to give entire satisfaction. The lining is of a neat plaid design; velvet collar, the body is made full size in every respect and buttons from collar down to bottom. Color, navy blue only. Sizes, by length in back, 34 to 50 inches. See rules above for measurements. Made without sleeves. Price.....\$2.65

Remember, children's and misses' mackintoshes come no larger than 32 inches bust measure. Follow our instructions carefully when ordering and you will be pleased with the style and fit we furnish you. If wanted larger than 32 inches bust measure or longer than 50 inches in length, order from ladies' mackintoshes.



8c Each

LADIES' HANDSOME COWNS AND DRESSES.

THESE GARMENTS have the individuality of style and workmanship found only in the product of the dressmaking shops of the most exclusive modistes and sold at from two to four times the prices we ask. Every model we offer is fashioned after the very latest, the most up to date, the most exclusive Parisian styles, and we have used in their making the finest peau de cygne silks, silk mulls, mohairs, cashmeres and other highest grade materials of beautiful texture and excellent wearing qualities. In ordering all you need to do is to carefully state the catalogue number, bust and waist measure.

LADIES' HANDSOME CASHMERE DRESS.

Made of all wool cashmere. The waist of this dress is lined throughout, wide pointed girdle, inlaid front of English white lace, piped with bead trimmings, six small tucks in the back. Collar and cuffs to match the lace front. Circular skirt with three-inch shirring on top and over the wide flounce. An exceptional value for the money. Always give waist and bust measure, skirt length and color selection.

No. 27F1955 Color, navy. Price.....\$9.75

No. 27F1956 Color, black. Price.....\$9.75

No. 27F1957 Color, wine. Price.....\$9.75

MARVELS IN STYLE, MATERIAL AND PRICE.

length of skirt required and color selection where there is a variety of colors offered. **THESE DRESSES AND COSTUMES** are made in the following sizes: Bust 22 to 30 inches; skirt length, 38 to 44 inches. Extra sizes, which must be made to order, and which require a few days' time to make, 20 per cent above prices quoted. It will help us in filling your order if you will also state your height and weight when you order. If by mail, postage extra, 50 cents.

PRETTY EVENING DRESS.

Made of fine all wool nun's veiling. It consists of a button back waist, neatly trimmed with tucks. V-shaped yoke front made of lap silk and covered with lace. Strap trimmings of same material, with small silk covered buttons. Neat sleeves with lace trimmed cuffs. Crushed belt of same material. Skirt is nicely tailored with box plaits all over the hips and wide plaits in circular effect around the bottom.

No. 27F1961 Color, cream. Price.....\$9.50

No. 27F1962 Color, lavender. Price.....\$9.50



No. 27F1963

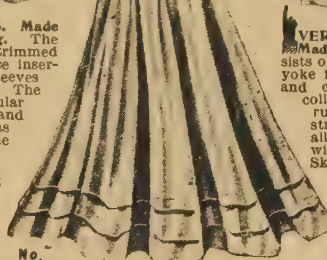


No. 27F1955

A HANDSOME PARTY DRESS. Made of fine all wool nun's veiling. The waist buttons in back. Neatly trimmed with tucks, lace edging and lace insertion. Attached collar. Neat sleeves with lace trimmings to match. The skirt is made very full, circular effect shirred over the hips and three plaits all around as shown. Crushed belt of same material.

No. 27F1959 Color, light blue. Price...\$8.75

No. 27F1960 Color, cream. Price.....\$8.75



No. 27F1961

VERY ATTRACTIVE PARTY DRESS

Made of all wool nun's veiling. Consists of a nicely tailored waist with a yoke front. The yoke made of lap silk and covered with lace. Detachable collar made same way. This yoke runs all around the back. Wide strap of same material in front and all around the yoke in back edged with taffeta silk. Neat sleeves. Skirt is nicely tailored, finished with side plaits, tucks and inverted plaits. A very neat dress.

No. 27F1963 Color, cream. Price.....\$9.75

No. 27F1964 Color, pink. Price.....\$9.75

AN EVENING DRESS. Made of white lingerie covered with lace net. Consists of a richly trimmed waist which buttons at the back. V-shaped yoke in front made of fine heavy lace in a beautiful design. Attached collar. Three-quarter sleeve edged with lace. Taffeta silk crushed belt to go around the waist. Lined throughout with very fine lingerie. The skirt is made very full, shirred at the waist, two ruffles as shown with lace insertion and lace edging, and plaits around bottom. A drop skirt of white lingerie. A very showy dress and inexpensive. No. 27F1971 Color, white. Price.....\$12.75



No. 27F1972

THIS PRETTY PARTY DRESS is made of fine silk mull. The waist buttons in back. Trimmed in front with tucks and lace insertion forming a small circular yoke, which yoke extends and includes the collar. Lace insertion on the fancy sleeves which are three-quarter length, and finished with lace edging. Skirt is made very full, circular style. Shirring at the hips. Three plaits and three rows of insertion all around. No. 27F1967 Color, white. Price...\$10.75 No. 27F1968 Color, light blue. Price...\$10.75



No. 27F1967

SPLENDID DRESS. Made of silk mull, and especially adapted for young ladies. Consists of a swaggy waist with plaited ruffles as shown in illustration. Fancy yoke in front, edged all around with shirring and made of lap silk covered with lace. Short sleeves. Waist buttons in the back. Skirt made very full, trimmed to match. Shirring at waist. Three rows of plaited ruffles with lace insertion and lace edging. No. 27F1969 Color, pink. Price...\$12.75 No. 27F1970 Color, light blue. Price.....\$12.75



No. 27F1971

THIS EXQUISITE PARTY DRESS is made of fine silk mull. Consists of richly trimmed waist with lace edging and ruffles. Nice circular yoke of lap silk, covered with lace and collar attached to match. Three-quarter sleeves, neatly trimmed with a medallion and edged with lace. Crushed belt of same material. Waist buttons in back. The skirt is shirred at the hips, made with two wide ruffles with lace insertion and edging. Wide plaits around the bottom. No. 27F1972 Color, white. Price...\$13.75 No. 27F1973 Color, light blue. Price...\$13.75



No. 27F1965

A SPLENDID DRESS FOR COMING OUT PARTIES. Made of fine all wool nun's veiling. The front made with yoke effect of lap silk tucked all over. Neat silk embroidery. Attached collar with lace insertion and tucked lap silk. Neat sleeves with wide cuffs, having four rows of lace insertion. Tucks in front and three clusters of tucks in back. The skirt is made with side plaits over the top, neatly trimmed with wide plait of same material as shown, richly embroidered. Three plaits all around the bottom in circular effect. No. 27F1965 Light blue. Price...\$9.75 No. 27F1966 Cream. Price...9.75

No. 27F1965 Light blue. Price...\$9.75 No. 27F1966 Cream. Price...9.75

THESE DRESSES REPRESENT THE VERY LATEST STYLES.



AN ELEGANT GOWN OF SILK MULL. Waist is made in berth effect, lace yoke with medallion pattern. Double lace ruffle and short sleeves with beautiful girde to match. The skirt has three-inch shirred hips with oriental lace ruffle and lace insertion to match the waist. A garment of quality and style. Very appropriate for weddings and parties. Always give bust and waist measure and skirt length when ordering.

No. 27F1978 Color, cream.
Price.....\$13.50
No. 27F1979 Color, pink.
Price.....\$13.50
No. 27F1980 Color, white.
Price.....\$13.50

THIS NEAT COSTUME is made of silk mull. Waist bolero effect with valenciennes lace. Shirring near neck in back and front and on the top of sleeves, lace insertion on cuffs to match. The skirt is made with three rows of shirring around the hips with lace insertion in front, three rows of tucks and lace insertion as shown in the illustration. A modest dress at reasonable price. Always give bust and waist measure and skirt length when ordering.

No. 27F1975 Color, light blue. Price.....\$9.98
No. 27F1976 Color, cream. Price.....\$9.98
No. 27F1977 Color, pink. Price.....\$9.98

A BEAUTIFUL PRINCESS DRESS.

Made of very fine chiffon panama. The entire dress or suit is made in one. The waist part is made very full. Yoke effect in front inlaid with lace. Richly trimmed with tailored stitches and tucks. Three-quarter sleeves with lace edging. Tucks forming a belt effect as shown in illustration. The skirt made very full, in circular effect with three plaits and tucks. Wide hem around the bottom. Circular yoke effect in back. A princess dress will set off the figure to good advantage. Be sure to state size wanted.

No. 27F1981 Color, black. Price.....\$17.50
No. 27F1982 Color, alic blue. Price.....\$17.50



No. 27F1974 LACE DRESS. A beautiful summer lace dress, unexcelled for value. The waist is composed of twelve valenciennes lace ruffles over lace net. The yoke is made of net with medallion lace trimming, sleeves of lace ruffles to match. Skirt is all ruffles over net to match the waist. Beautiful white satin girde to match. This dress made in white only. Give bust and waist measure and skirt length when ordering. Price.....\$10.75



VERY STYLISH PRINCESS DRESS. Made of fine chiffon taffeta. This dress or suit is made all in one piece. The waist part is made very full, neatly trimmed with tucks and lace insertion. Lined yoke extending to collar. Three-quarter sleeves trimmed with lace insertion and lace edging. The part that covers the waist and hips is shirred and finished with lace insertion. The skirt is cut circular with three plaits and lace insertion. The back of the garment is tucked and trimmed with lace. A very pretty creation. Something to please the eye. Be sure to state size wanted.

No. 27F1983 Color, white. Price.....\$15.75
No. 27F1984 Color, light blue. Price.....\$15.75



HANDSOME DRESS. Made of very fine all wool henrietta cloth. The bodice made very full. Blouse effect trimmed with box plaits, lace tucks and a velvet bow. Attached collar made of lace. Very pretty sleeves, trimmed with box plaits, lace and tucks. Crushed belt of chiffon taffeta. Lined with cambric. The skirt is made very full, box plaited all around with tucks in front. Wide hem on bottom. Be sure to state size wanted.

No. 27F1991 Color, black with cream lace. Price.....\$16.50
No. 27F1992 Color, navy blue with cream lace. Price.....\$16.50



No. 27F1996 THIS HANDSOME CREATION is made of very fine satin duchesse. The bodice is made very full in front. Circular yoke effect, shirred as shown in illustration and trimmed with white lace. Attached lace collar. Fancy sleeves with trimmings to match. A wide crushed belt of same material. Circular yoke in back. Lined with cambric. Skirt cut very full, shirring below the waist. Front panel finished with two plaits. Flounce effect with shirring. This garment can be used as a wedding dress or a ball dress to good advantage. Color, white only. Be sure to state size wanted.

Price.....\$18.75

VERY NOBBY DRESS. Made of fine silk crepe de chine. The bodice made yoke effect with shirring. The entire yoke covered with lace. Short sleeves with lace edging. The collar attached to yoke of lace. Crushed belt of same material. Circular yoke in back of lace. Lined with fine light weight silkoline. Very dainty garment. The skirt cut very full. Shirring below the hips. A wide flounce around bottom, shirred all around. Drop skirt to match of silkoline. Be sure to state size wanted.

No. 27F1993 Color, light blue. Price.....\$22.50
No. 27F1994 Color, pink. Price.....\$22.50
No. 27F1995 Color, white. Price.....\$22.50



THIS GENTEEL DRESS is made of very fine all wool nun's veiling. The bodice made with a V shaped yoke, covered with lace. Attached collar. Circular yoke in back. Three-quarter sleeves with white lace and satin duchesse belt to match. Buttons in back. Lined throughout with very fine cambric. The skirt cut very full in circular effect. Plaits all around the bottom in a circular effect. Splendidly finished garment. Be sure to state size wanted.

No. 27F1997 Color, gray. Price.....\$16.75
No. 27F1998 Color, brown. Price.....\$16.75
No. 27F1999 Color, navy. Price.....\$16.75

THIS BEAUTIFUL DRESS is made of fine all wool cashmere. The bodice is very full, trimmed with folds of same material. V shaped yoke in front covered with lace. Circular yoke in back with lace covering. Collar of lace. Three-quarter sleeves finished with lace cuffs. Crushed belt of same material. Lined with cambric. Skirt made very full with cluster of side plaits in front and side plaits all around skirt. Very wide flounce effect ornamented with lace medallions. Wide hem on bottom. Be sure to state size wanted.

No. 27F1988 Color, black with cream lace. Price.....\$15.75
No. 27F1989 Color, wine with cream lace. Price.....\$15.75
No. 27F1990 Color, navy with cream lace. Price.....\$15.75

No. 27F1991

If by mail, postage extra, 50 cents.

No. 27F1993

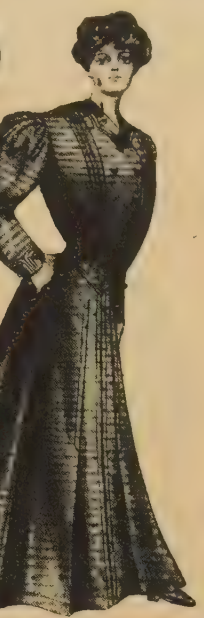
IF YOU BUY FROM US WE WILL SEND YOU A FREE PROFIT SHARING CERTIFICATE.
SEE PAGES 1 AND 2

LADIES' TAILORED SUITS.

TAKE THESE MEASURES CAREFULLY.

and more complete instructions. We make these tailor made suits from 32 to 42 inches bust measure, and 22 to 39 inches waist measure and everything very close and larger sizes require more material, trimming, etc. And always remember it takes at least ten days (from ten to fourteen days) to make these suits special to order.

It will help us also if you state your height and weight, and we will guarantee a perfect fit. If you have any doubt about taking these measurements correctly, write for special order blanks with diagrams and 37 to 44 inches skirt measure. For sizes larger than these, we must charge 20 per cent above the prices quoted, because we have figured the material to make these suits special to order.



NEAT SUIT. Made of good quality repellent cloth. Eton style, collarless effect. Stylish sleeves, richly trimmed with tailor stitched taffeta around the collar, in front and on cuffs. Lined with mercerized sateen. A belt to match of same material. Nicely tailored skirt with box plaits and side plaits all around the bottom. Attractive garment. Be sure to state size wanted.

No. 27F2001 Color, black. Price.....\$6.95
No. 27F2002 Color, navy blue. Price.....\$6.95

NEAT SUIT. Made of good quality repellent cloth. Collarless effect. Double breasted front. Neat sleeves, turnover cuffs. Wide facing of same material. Lined throughout with sateen. Taffeta silk and braid trimming around the neck and cuffs. Skirt is nicely tailored and side plaited all around. Be sure to state size wanted.

No. 27F2003 Color, black. Price.....\$7.55
No. 27F2004 Color, navy blue. Price.....\$7.55

VERY NOBBY LADIES' SUIT. Made of all wool venetian cloth. Consists of nicely tailored coat, double breasted front, semi-fitting back. Collarless effect. Side plaits in front. Trimmings of silk soutache and velvet. Wide facing of same material. Lined with mercerized sateen. Skirt neatly tailored, trimmed with straps of same material and foot plaits. Be sure to state size wanted.

No. 27F2005 Color, black. Price.....\$7.85
No. 27F2006 Color, navy blue. Price.....\$7.85
No. 27F2007 Color, brown. Price.....\$7.85

PRETTY ETON SUIT. Made of fine all wool fancy plaid effect mixture. Collarless effect. Double breasted front. Neat sleeves. Strap trimming of same material. Nicely tailored. Taffeta silk trimming on collar and on turnover cuffs. Lined throughout with very fine venetian. Wide belt made of same material. The skirt is well tailored with a slot seam and box plaits in front. Cut in circular style and very full. Be sure to state size wanted.

No. 27F2008 Color, black plaid effects. Price.....\$8.75
No. 27F2009 Color, blue plaid effects. Price.....\$8.75
No. 27F2010 Color, brown plaid effects. Price.....\$8.75



THIS STYLISH WALKING SUIT is made of very fine all wool fancy suiting. Coat is nicely tailored, single breasted front, half fitted back, finished with two plaits just like a man's coat. Coat shape collar and lapels. Neat sleeves. Wide facing of same material. Lined with mercerized sateen. Velvet strap trimmings around collar and on cuffs. Skirt very full, well tailored. Side plaits all around with an inverted plait in front. Be sure to state size wanted.

No. 27F2011 Color, oxford fancy mixture. Price.....\$8.75
No. 27F2012 Color, blue fancy mixture. Price.....\$8.75
No. 27F2013 Color, brown fancy mixture. Price.....\$8.75

THIS GENTEEL LADIES' SUIT is made of good quality wool mixed suiting, consists of a nicely tailored jacket, double breasted front and half fitted back, finished with plaits. Velvet collar. Coat shape lapels. Stylish sleeves with turnover cuffs. Flap pockets. Wide facing of same material. Lined with satin. Skirt is cut very full and finished with inverted and side plaits in front. Self covered buttons on skirt. Be sure to state size wanted.

No. 27F2014 Color, medium gray mixture. Price.....\$8.50
No. 27F2015 Color, blue mixtures. Price.....\$8.50
No. 27F2016 Color, brown mixtures. Price.....\$8.50

HANDSOME LADIES' SUIT. Made of all wool fancy suiting. Consists of a military effect jacket. Collarless. Double breasted front. Pretty sleeves, turnover cuffs. Trimmed with soutache and braid as shown in illustration. Half fitted back. Lined with mercerized sateen. The skirt is nicely tailored and made with foot plaits all around bottom. Be sure to state size wanted.

No. 27F2017 Color, black fancy mixture. Price.....\$8.75
No. 27F2018 Color, blue fancy mixture. Price.....\$8.75
No. 27F2019 Color, brown fancy mixture. Price.....\$8.75

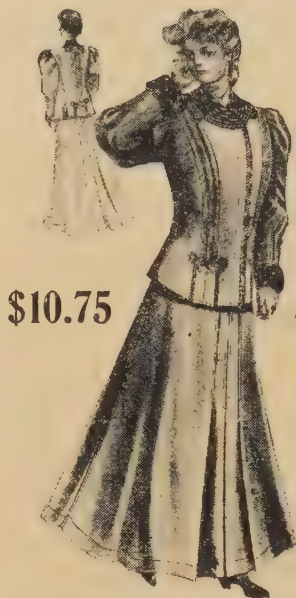
THIS ATTRACTIVE LADIES' SUIT is made of very fine all wool fancy mixture. 24-inch long jacket. Double breasted front, half fitted back, finished with two plaits like a man's coat. Collarless effect. Stylish sleeves. The trimmings are silk kimp and velvet in front and on cuffs. Lined with mercerized sateen. The skirt is cut very full, well tailored, trimmed with straps of same material and box plaits all around the skirt. Be sure to state size wanted.

No. 27F2020 Color, black mixture. Price.....\$9.75
No. 27F2021 Color, blue mixture. Price.....\$9.75
No. 27F2022 Color, brown mixture. Price.....\$9.75

POPULAR FALL STYLES IN LADIES' FINE SUITS.



\$9.95



\$10.75



\$8.75



\$11.50

THIS NATTY SUIT is made of all wool fancy material. Jacket is eton style, collarless effect. Neat sleeves with turnover cuffs. Box plait trimmings of self material in front and back of garment. Velvet covered buttons and velvet piping in front. Lined with remain silk lining. Wide belt of same material, lined with silk. Nicely tailored skirt, cut circular, and neatly trimmed to match the coat. Be sure to state size wanted.

No. 27F2023 Color, black plaid effect mixtures. Price.....\$9.95
 No. 27F2024 Color, blue plaid effect mixtures. Price.....\$9.95
 No. 27F2025 Color, brown plaid effect mixtures. Price.....\$9.95

SPLENDID VALUE IN LADIES' SUIT. Made of wool chevrot. 27 inches long. Jacket, collarless effect. Fly front. Half fitted back. Neatly trimmed with straps of same material. Velvet on collar, and braid on collar in front and back and around bottom; similar trimming on cuffs. Lined with satin. Skirt is man tailored. French seams. Inverted plaits and side plaits in front and back. Be sure to state size wanted.

No. 27F2026 Color, black. Price.....\$10.75
 No. 27F2027 Color, navy blue. Price.....\$10.75
 No. 27F2028 Color, brown. Price.....\$10.75

No. 27F2029 LADIES' SUIT. Made of all wool chevrot. Collarless jacket is trimmed around the neck with taffeta silk, which is finished with many rows of stitching, edged with silk braid. New sleeves with fancy turnover cuffs, trimmed with silk braid. Lined throughout with good quality of satin. Tight fitting back, loose front. The skirt is finished with welled seams, terminating in kilts around the bottom. Facing of same material. This attractive garment is an exceptional value. Be sure to state size wanted.

No. 27F2029 Color, black. Price.....\$8.75
 No. 27F2030 Color, blue. Price.....\$8.75
 No. 27F2031 Color, brown. Price.....\$8.75

THIS NICELY TAILORED SUIT is made of fine all wool fancy suiting in plaid effects. The coat is 27 inches long, fly front, half fitted military back. Velvet collar, coat shape lapels. Box plait trimming in front and back, trimmed with velvet. Neat sleeves and turnover cuffs. Wide facing of same material. Lined with a good quality heavy weight satin. Skirt is nicely tailored, cut very full, finished with inverted and side plaits and trimmed with velvet. Be sure to state size wanted.

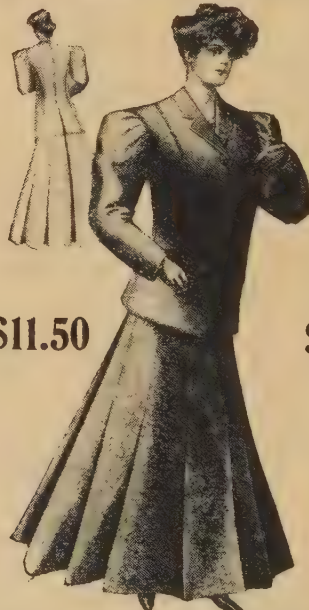
No. 27F2032 Color, oxford plaid effects. Price.....\$11.50
 No. 27F2033 Color, blue plaid effects. Price.....\$11.50
 No. 27F2034 Color, brown plaid effects. Price.....\$11.50



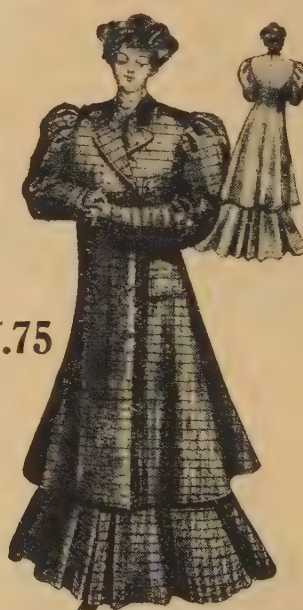
\$10.75



\$11.50



\$11.50



\$12.75

THIS ELEGANT SUIT is made of a good quality fine wool mixed suiting. Coat is 36 inches long, fly front. Velvet collar, coat shape lapels. Semi-fitted military back, with plaits. Flap pockets. Wide facing of same material and lined with satin. Skirt cut very full, circular effect. Trimmed with box plaits and side plaits in front. Strictly tailor made garment. Be sure to state size wanted.

No. 27F2035 Color, light gray shadow plaid. Price.....\$10.75
 No. 27F2036 Color, fancy blue plaid effects. Price.....\$10.75
 No. 27F2037 Color, fancy brown plaid effects. Price.....\$10.75

THE NOBBIEST SUIT SHOWN. Made of fine all wool chevrot. Strictly tailor made coat, cut in the newest style. Coat shape collar and lapels. New sleeves, flap pockets. Fly front. Half fitted back, finished with two plaits on the style of a man's coat. Wide facing of same material and lined throughout with taffeta silk. Skirt is neatly tailored, finished with foot plaits all around the bottom. This is the best value we offer and we can highly recommend it. Be sure to state size wanted.

No. 27F2038 Color, new shade of gray. Price.....\$11.50
 No. 27F2039 Color, black. Price.....\$11.50
 No. 27F2040 Color, navy blue. Price.....\$11.50

THIS FINE TAILOR MADE SUIT is of all wool broadcloth. The coat is strictly man tailored. Fly front, coat shape collar and lapels, semifitted military back. Wide facing of same material. Lined with good quality satin. Want to call your particular attention to the shape of this coat, which is the very newest. Skirt cut very full. Well tailored, finished with foot plaits all around. Exceptionally good value. Be sure to state size wanted.

No. 27F2041 Color, black. Price.....\$11.50
 No. 27F2042 Color, navy blue. Price.....\$11.50

JUST THE THING FOR THIS SEASON in a nice tailor made suit of an all wool fancy mixture. The coat is 48 inches long. Double breasted front, half fitted back. Velvet collar, coat shape lapels. Neat sleeves. Wide facing of same material and lined throughout with satin. Flap pockets. Skirt is nicely tailored, cut very full, finished with plaits in front and back. Splendid value for the money. Be sure to state size wanted.

No. 27F2043 Color, oxford plaid effects. Price.....\$12.75
 No. 27F2044 Color, blue plaid effects. Price.....\$12.75
 No. 27F2045 Color, brown plaid effects. Price.....\$12.75

SILK SKIRTS

WAIST MEASURE, LENGTH MEASURE AND COLOR WANTED, MUST BE STATED ON ALL ORDERS. WITHOUT THIS INFORMATION WE CANNOT FILL THE ORDER.

LADIES' SKIRT. Made of good quality taffeta silk. Nine gores, side seams trimmed with self covered buttons in graduated effect. Plaits around bottom. Facing of same material. Avoid error by giving waist measure, skirt length and color selection when you order.
 No. 31F2281 Color black. Price, \$4.75
 No. 31F2282 Color, blue. Price, 4.75
 No. 31F2283 Color brown. Price, 4.75
 If by mail, postage extra, 24 cents.



A NEW EFFECT is produced in the pointed cut on side gores, trimmed with silk ornaments, with inlaid inverted plaits at bottom finished with tailored stitching. A decided bargain in taffeta silk skirt. Always state waist and length measure when ordering.
 No. 31F2286 Color, black. Price, \$4.98
 No. 31F2287 Color, navy blue. Price, \$4.98
 If by mail, postage extra, 23 cents.

\$4.75

\$4.95

\$5.50

\$4.98

No. 31F2284 LADIES' SKIRT. Made of good quality taffeta silk. Side gores trimmed with straps of same material and silk covered buttons, terminating in plaits at bottom. Facing of same material. All seams bound. Always mention waist measure and length of skirt wanted when ordering. Color, black. Price, \$4.95
 If by mail, postage extra, 24 cents.

No. 31F2285 THE PLAITS are arranged perfectly over the hips falling loosely in open plaits at bottom. Stitching to below the hips adds a high tailor finish to the garment. A desirable garment for street wear. Made of a good quality soft finished taffeta. Be sure to mention waist and length measure when ordering. Color, black only. Price, \$5.50
 If by mail, postage extra, 28 cents.

TAFFETA SILK SUNBURST PLAITED, perfectly draped over the hips, falling with fullness around the bottom. Two wide bands of silk ribbon applied around the bottom, complete the simple decoration. State size wanted.
 No. 31F2289 Color, black with solid black bands. Price, \$7.75
 No. 31F2290 Color, black with black and white bands. Price, \$7.75
 If by mail, postage extra, 34 cents.

No. 31F2291 THE ALTERNATE SIDE GORES are finished with tailor folds of same material, also shirred, adding a fullness around the bottom. The opposite sides are made of a combination of plaits trimmed with silk ornaments. Made of good quality taffeta silk. Color black only. State size when ordering. Price, \$8.50
 If by mail, postage extra, 30 cents.

\$6.95

\$7.75

\$8.50

\$8.75

No. 31F2288 A STYLISH MODEL in a popular circular skirt made of good quality taffeta. Bottom of front is made up of a cluster of side plaits finished with tabs. Wide taffeta bands and imitation button and button hole silk trimming, adorn the garment around the bottom. Closing in back falls in an inverted plait. Always state size when ordering. Color, black only. Price, \$6.95
 If by mail, postage extra, 26 cents.

No. 31F2292 A GOOD QUALITY TAFFETA SILK SKIRT. Made with a combination of box plaits and side plaits stitched as shown, falling in loose plaits around the bottom. Similar plaits in back, finished in a hip effect. The cut is circular. Trimming with wide folds of same material, hanging loosely. Be sure to state size when ordering. Color black. Price, \$8.75
 If by mail, postage extra, 25 cents.

\$11.75

\$7.95

\$11.75

\$8.75

No. 31F2293 SLOT SEAM AND BOX PLAITS AT THE SIDES. Front and habit back are stitched to knees, falling in open plaits around the bottom. The variation of wide and narrow velvet bands alternate in box plaits and add a rich appearance to the garment. Edge of a soft finished fine quality peau de se. Don't fail to mention size when ordering. Color, black only. Price, \$11.75
 If by mail, postage extra, 28 cents.

No. 31F2294 THE FRONT AND BACK of this good quality taffeta skirt are made of double box plaits as shown. The sides are finished with tucks and folds of same material. The fine tailor finish on this garment gives the skirt the appearance of a well made tailored skirt. When ordering state size wanted. Color, black only. Price, \$7.95
 If by mail, postage extra, 28 cents.

No. 31F2295 MADE OF A FINE QUALITY OF TAFFETA SILK, with box plaits at front and sides, richly embroidered in floral design. The inlaid side plaits are trimmed with clusters of folds of same material, finished with box plaits around the bottom. An inverted plait closing at the back. Mention size in your order. Color, black. Price, \$11.75
 If by mail, postage extra, 27 cents.

No. 31F2296 LADIES' SKIRT. Made of good quality taffeta silk. Thirteen gores. Made with slot seams to below the hips, terminating in fan plaits at bottom. Each gore is very beautifully embroidered with silk in floral design. Wide facings of same material. Very neatly finished. Be sure to state waist measure and skirt length when ordering. Color, black. Price, \$8.75
 If by mail, postage extra, 23 cents.

PRINCESS SKIRTS.

Don't fail to state Color,
Waist and Length Measure.

THIS BEAUTIFUL PRINCESS' MODEL is very popular this season. The generous shirring is carefully adjusted in a habit back. The garment being made very full makes it fall in graceful folds. Tailor folds around bottom complete the simple trimming. The feature of the garment is the fullness of the shirring at the yoke making it easily fitted. The material is a fine quality of all wool henrietta. Always state size when ordering.

No. 31F2303 Black. Price. \$4.95
No. 31F2304 Navy blue. 4.95
No. 31F2305 Brown. Price. 4.95
No. 31F2306 Gray. Price. 4.95
If by mail, postage extra, 32 cents.

THE ATTRACTIVE FEATURE of this garment is the attached girde which is trimmed with self covered buttons in the back and a fancy buckle in front as illustrated. The cut is circular with a simple fold of the same material applied around the bottom. Is made of a fine quality all wool broadcloth. When ordering state size wanted.

No. 31F2314 Color, black. Price. \$7.75
No. 31F2315 Color, royal blue. Price. \$7.75
No. 31F2316 Color, light gray. Price. \$7.75
Postage extra, 40 cents.



LADIES' ALPINE OR SUSPENDER SKIRT. Made of good quality Sicilian cloth, trimmed with straps of same material and plaits all around. Crushed belt with suspenders of same cloth. Don't forget the waist measure, skirt length and color desired.

No. 31F2300 Color, black. Price. \$4.95
No. 31F2301 Color, navy blue. Price. \$4.95
No. 31F2302 Color, brown. Price. \$4.95
If by mail, postage extra, 30 cents.



THIS CAREFULLY FITTED PRINCESS SKIRT is circular in construction. Cut in seven gores. Inverted plait closing at back is made adjustable that the garment may be fitted perfectly. Is finished with two wide straps of same material around the bottom. Made in an all wool panama cloth neatly tailored. State size in order.

No. 31F2307 Color, black. Price. \$7.50
No. 31F2308 Color, gray. Price. \$7.50
No. 31F2309 Color, blue. Price. \$7.50
If by mail, postage extra, 50 cents.



THIS BEAUTIFUL PRINCESS SKIRT is made of a fine quality of all wool broadcloth. This garment can be adjusted to any shape. The front and back of the upper part of the skirt are open and are adjusted with silk cords. Skirt is made with suspenders, trimmed with silk cord around bottom. Inverted plait in back. Facing of same material around bottom. All seams bound. When ordering, state size wanted.

No. 31F2310 Color, black. Price. \$6.50
No. 31F2311 Color, blue. Price. \$6.50
No. 31F2312 Color, brown. Price. \$6.50
No. 31F2313 Color, light gray. Price. \$6.50
If by mail, postage extra, 32 cents.

MISSSES' SKIRTS.

Lengths, 26 to 36 inches. Waist Measurement, from 22 to 28 inches. Always give measurements and color when ordering.



MISSSES' SUSPENDER SKIRT. Made of good quality of Sicilian cloth. Side gores are trimmed with straps of same material, which are stitched, and silk covered buttons, finished with box plaits. Foot plaits around the bottom. Facing of same material around bottom. Suspender is made of same material with pretty shoulder capes, trimmed with silk covered buttons and metal buckle. Mention color, age, waist measure, skirt length wanted when ordering.

No. 31F2317 Color, black. Price. \$2.98
No. 31F2318 Color, blue. Price. \$2.98
No. 31F2319 Color, brown. Price. \$2.98
No. 31F2320 Color, gray. Price. \$2.98
If by mail, postage extra 25 cents.

MISSSES' SUSPENDER SKIRT. One of the newest things this season. Made of a good quality of Sicilian cloth. Side seams, trimmed with straps of same material which are stitched several times, as shown in illustration. The suspender is attached to the girde and is detachable. Very pretty and popular. Always give age, color selection, waist measure and skirt length in your order.

No. 31F2321 Color, black. Price. \$2.98
No. 31F2322 Color, blue. Price. \$2.98
No. 31F2323 Color, brown. Price. \$2.98
If by mail, postage extra, 40 cents.

Don't fail to give
SIZE AND COLOR
when ordering.

MISSSES' SUSPENDER SKIRT. Made of good quality all wool shepherd plaid material. Strap seams and foot plaits all around bottom, trimmed with silk covered buttons. Facing of same material around bottom. All seams bound. Suspenders made with shoulder capes, also trimmed with silk covered buttons. Always mention age, waist measure and skirt length when ordering.

No. 31F2124 Color, black and white checks. Price. \$3.25
If by mail, postage extra, 38 cents.

THIS CHARMING MISSSES' SUSPENDER SKIRT is made of good quality guaranteed taffeta silk. Double side plaits all around. The suspender is attached to the girde and is detachable. Don't forget to give age, color wanted, waist measure and skirt length.

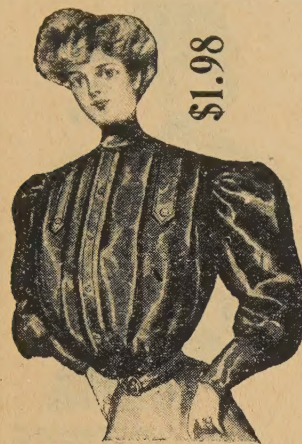
No. 31F2325 Color, black. Price. \$4.95
No. 31F2326 Color, blue. Price. \$4.95
No. 31F2327 Color, brown. Price. \$4.95
If by mail, postage extra, 40 cents.

A MISSSES' SKIRT Made of a fine quality taffeta silk, cut in sun-burst plaits. Nearly adjusted around the hips, falling full around bottom. Be sure to state size when ordering.

No. 31F2328 Color, black. Price. \$5.95
No. 31F2329 Color, blue. Price. \$5.95
No. 31F2330 Color, black and white checks. Price. \$5.95
If by mail, postage extra, 30 cents.

PROFIT SHARING
ARTICLES FREE.
See pages 1 and 2.





\$1.98



\$1.98

VELVET



\$2.25

WAISTS.



\$1.98



\$2.50

LADIES' WAIST. Made of good quality velvet. Front is finished with plaits and straps of same material from shoulders. Trimmed with fancy metal buttons. Plain black. New sleeves with long cuffs. Soft finished collar. Don't fail to state size when ordering.

No. 31F2710 Color, black... \$1.98
No. 31F2711 Color, red... 1.98
No. 31F2712 Color, blue... 1.98
No. 31F2713 Color, brown... 1.98
If by mail, postage extra, 25 cents.

LADIES' WAIST. Made of good quality velvet. Yoke effect in front, side plaits and small pearl buttons. Plain black. New sleeves and cuffs. Soft collar with tab. State size wanted.

No. 31F2714 Color, black... \$1.98
No. 31F2715 Color, blue... 1.98
No. 31F2716 Color, red... 1.98
No. 31F2717 Color, dark green... 1.98
Price... \$1.98
If by mail, postage extra, 25 cents.

LADIES' WAIST. Made of good quality velvet. Yoke effect reaching all way down front. Braided in floral design. Tucks from yoke. New sleeves with long tucked cuffs. Soft finished tucked collar. Buttons in back. Always mention bust measure when ordering.

No. 31F2718 Color, black... \$2.25
No. 31F2719 Color, red... 2.25
No. 31F2720 Color, dark green... 2.25
Price... \$2.25
If by mail, postage extra, 25 cents.

LADIES' WAIST. Made of good quality velvet. Military front. Side plaits from yoke down. Standing detachable collar. New sleeves trimmed with gilt military buttons. Very pretty garments and serviceable. State size wanted.

No. 31F2721 Color, black... \$1.98
No. 31F2722 Color, blue... 1.98
No. 31F2723 Color, red... 1.98
No. 31F2724 Color, dark green... 1.98
Price... \$1.98
If by mail, postage extra, 24 cents.

LADIES' WAIST. Made of good quality polka dot velvet. Front is finished with side plaits and wide box plait, which is trimmed with fancy metal buttons. Plain back. New sleeves with cuffs. Soft finished collar. State size wanted.

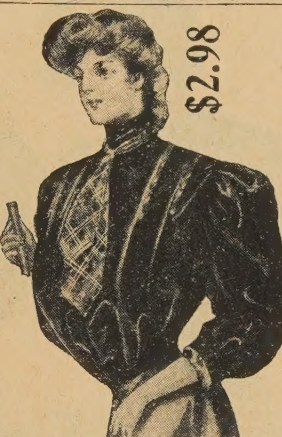
No. 31F2725 Color, black... \$2.50
No. 31F2726 Color, blue... 2.50
No. 31F2727 Color, brown... 2.50
No. 31F2728 Color, dark green... 2.50
Price... \$2.50
If by mail, postage extra, 25 cents.



\$2.19



\$2.75



\$2.98



\$2.95



\$4.95

LADIES' WAIST. Made of good quality cord velvet. Yoke effect front, box plaits from yoke. New sleeves, long plaited cuffs. Soft finished plaited collar. Collar, cuffs and front are piped with fancy plaid material. Pearl buttons down front plait. State size when ordering.

No. 31F2729 Color, black... \$2.19
Price... \$2.19
No. 31F2730 Color, red... 2.19
Price... 2.19
No. 31F2731 Color, blue... 2.19
If by mail, postage extra, 25 cents.

LADIES' WAIST. Made of good quality polka dot velvet. Front finished with side plaits and wide tucks. Plait finished with fancy metal buttons. Plain back. Large sleeves with long cuffs. Soft finished tucked collar. Always state size when ordering.

No. 31F2732 Color, black... \$2.75
Price... \$2.75
No. 31F2733 Color, red... 2.75
No. 31F2734 Color, blue... 2.75
No. 31F2735 Color, dark green... 2.75
Price... 2.75
If by mail, postage extra, 25 cents.

LADIES' WAIST. Made of good quality velvet. Plaits in front are trimmed with fancy silk plaid material. Plain back. New sleeves with cuffs, trimmed with silk plaid. Soft finished collar finished with plaid silk tie. Always mention bust measure when ordering.

No. 31F2736 Color, black... \$2.98
Price... \$2.98
No. 31F2737 Color, dark green... 2.98
Price... 2.98
No. 31F2738 Color, dark red... 2.98
Price... 2.98
If by mail, postage extra, 25 cents.

LADIES' WAIST. Made of fine quality velvet. Buttons in back. Front is finished with pin tucks in graduated effect as shown in illustration. Two box plaits from shoulder to waist. Tucks in back from shoulder to waist. New sleeves with long tucked cuffs. Soft finished attached collar. Be sure to state size when ordering.

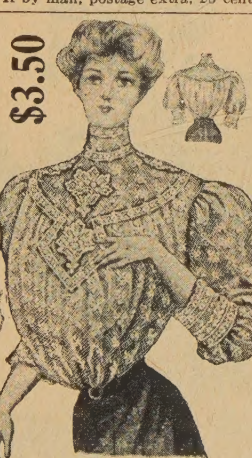
No. 31F2739 Color, black... \$2.95
No. 31F2740 Color, blue... 2.95
No. 31F2741 Color, red... 2.95
No. 31F2742 Color, brown... 2.95
If by mail, postage extra, 25 cents.

LADIES' WAIST. Made of fine quality velvet. Buttons in back. Front is heavily embroidered in silk floral designs. Tucks and plaits from shoulders. Tucks in back from neck to waist. New French sleeves with long tucked cuffs. This sleeve can be worn as a short sleeve by removing the cuff. Soft finished attached collar. State size when ordering.

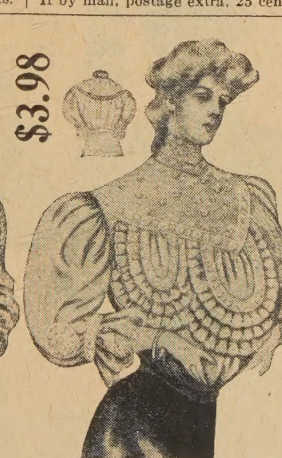
No. 31F2743 Color, black... \$4.95
No. 31F2744 Color, dark green... 4.95
Price... \$4.95
No. 31F2745 Color, dark red... 4.95
Price... 4.95
If by mail, postage extra, 28 cents.



\$2.75



\$3.50



\$3.98



\$4.95



\$5.95

LACE WAISTS

LADIES' WAIST. Made of net over Jap silk lining. Very neatly trimmed with lace edging and lace medallions. Short sleeves finished with lace insertion and edging. Attached lace collar. Buttons in back. Don't fail to state bust measure wanted when ordering.

No. 31F2746 Color, white... \$2.75
Price... \$2.75
If by mail, postage extra, 16 cents.

LADIES' WAIST. Made of good quality lace net over Jap silk lining. Yoke effect around front and back. Finished with lace insertion. Trimmed with lace medallions on yoke. Short sleeves, finished with lace edging and insertion. Buttons in back. Be sure to mention size when ordering.

No. 31F2747 Color, white... \$3.50
Price... \$3.50
If by mail, postage extra, 18 cents.

LADIES' WAIST. Made of net over Jap silk lining. Lace yoke reaching around front and back, set in with lace insertion. Trimmed in front with lace edging and insertion. Attached lace collar. Short sleeves trimmed with lace edging and insertion. Buttons in back. Always state size when ordering.

No. 31F2748 Color, white... \$3.98
Price... \$3.98
If by mail, postage extra, 18 cents.

LADIES' WAIST. Made of net over Jap silk lining. Beautiful heavy lace medallions around neck and shoulders. Yoke effect. Tucks reaching around front and back, edged with valenciennes lace. Long sleeves trimmed to match. Lace attached collar. Buttons in back. State size when ordering.

No. 31F2749 Color, white... \$4.95
Price... \$4.95
If by mail, postage extra, 20 cents.

BEAUTIFUL HEAVY LACE over Jap silk lining. Trimmed with pretty lace medallions as shown in illustration. Short sleeves with cuffs edged with valenciennes lace. Attached lace collar. Buttons in back. Be sure to state size when ordering.

No. 31F2750 Color, white... \$5.95
Price... \$5.95
If by mail, postage extra, 20 cents.

**\$1.89**

LADIES' WAIST. Made of good quality Jap silk. Front is made with a wide plait, also smaller plaits from shoulders. Tucks in back from neck to waist. Large sleeves with long tucked cuffs. Soft finished tucked collar. Be sure to state size wanted.

No. 31F2755 Black. Price, \$1.89
No. 31F2756 White. Price, \$1.89
If by mail, postage extra, 16 cents.

**\$1.95**

LADIES' WAIST. Made of good quality Jap silk. Front is trimmed with lace insertions and tucks. Back is tucked from neck to waist. New sleeves, tucked cuffs. Soft finished collar, with lace insertion and edging. Always mention bust measure when ordering.

No. 31F2757 Color, \$1.95
white. Price, \$1.95
If by mail, postage extra, 16 cents.

**\$1.98**

LADIES' WAIST. Made of good quality Jap silk. Buttons in back. Yoke in front is trimmed with lace insertions, set in with hemstitching. Shirred all around yoke. Plaits in back from shoulder to waist. New sleeves with tucked cuffs. Soft finished tucked collar. Mention bust measure when ordering.

No. 31F2758 Color, \$1.98
white. Price, \$1.98
If by mail, postage extra, 16 cents.

**\$1.98**

LADIES' WAIST. Made of good quality Jap silk. Wide plait in front, embroidered in silk. Tucks and plaits from shoulders. Tucks in back from neck to waist. Large sleeves with long cuffs, finished with tucks and plaits. Soft finished attached tucked collar. Please mention bust measure.

No. 31F2759 Color, \$1.98
white. Price, \$1.98
If by mail, postage extra, 16 cents.

**\$2.95**

LADIES' WAIST. Made of good quality Jap silk. Front is shirred and trimmed with lace insertions. Buttons in back. Tucks in back from neck to waist. Soft finished attached collar, finished with lace insertion and lace edging. Short sleeves with shirring, lace insertion and lace ruffle. Be sure to mention bust measure.

No. 31F2760 Color, \$2.95
white. Price, \$2.95
If by mail, postage extra, 16 cents.

**\$2.75**

LADIES' WAIST. Made of good quality taffeta silk. Wide embroidered panel front. Plaits at shoulders. Clusters of tucks in back from neck to waist. Large sleeves with long tucked cuffs. An exceptional value for the money. State size when ordering.

No. 31F2765 Color, black, Price, \$2.75
No. 31F2766 Color, navy blue, Price, \$2.75
No. 31F2767 Color, white, Price, \$2.75
If by mail, postage extra, 18 cents.

**\$2.98**

LADIES' WAIST. Made of good quality taffeta silk. Open work embroidered panel in front. Plaits finished with tailored stitching from shoulders. Wide plait in back, also tailor stitched. New sleeves with long tucked cuffs. Soft finished tucked collar. State size when ordering.

No. 31F2768 Black. Price, \$2.98
No. 31F2769 Navy. Price, \$2.98
No. 31F2770 Brown. Price, \$2.98
If by mail, postage extra, 18 cents.

**\$2.95**

LADIES' WAIST. Made of good quality taffeta silk. Heavily embroidered panel in front. Tucks from shoulder stitched across, as shown in illustration. Stylish sleeves, long tucked cuffs. Soft finished collar with tabs. Tucks in back from shoulder to waist. Mention bust measure when ordering.

No. 31F2771 Black. Price, \$2.95
No. 31F2772 White. Price, \$2.95
No. 31F2773 Light blue. Price, \$2.95
If by mail, postage extra, 18 cents.

**\$2.98**

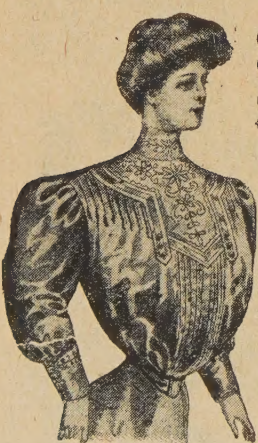
LADIES' WAIST. Made of good quality taffeta silk. Buttons in back. Front is trimmed with valenciennes lace insertion and lace medallions, finished with pin tucks from neck, as shown in illustration. Short sleeves with cuffs trimmed to match. Attached collar set in with lace insertion and finished with lace edging. Yoke effect in back, trimmed with lace. Tucks in back from yoke to waist. When ordering state size wanted.

No. 31F2774 White. Price, \$2.98
No. 31F2775 Light blue. Price, \$2.98
If by mail, postage extra, 18 cents.

**\$3.25**

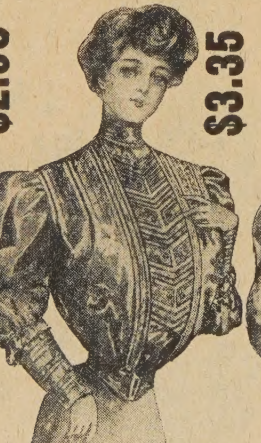
LADIES' WAIST. Made of good quality peau de cerise. Buttons in back. Yoke effect in front. The entire front is trimmed with lace insertion, set in with hemstitching and silk medallions. New sleeves with cuffs trimmed with lace insertion and edging. Attached collar trimmed to match. Tucks in back from shoulder to waist. Be sure to state size when ordering.

No. 31F2777 White. Price, \$3.25
No. 31F2778 Pink. Price, \$3.25
If by mail, postage extra, 18 cents.

**\$2.98**

LADIES' WAIST. Made of good quality peau de cerise. Buttons in back. Front is trimmed with straps of same material, forming a yoke, which is beautifully embroidered and finished with silk knit heads. Proper shaped sleeve and cuff. Embroidered stock at neck. Tucks in back from neck to waist. Always mention size when ordering.

No. 31F2779 Black. Price, \$2.98
No. 31F2780 White. Price, \$2.98
No. 31F2781 Light blue. Price, \$2.98
If by mail, postage extra, 18 cents.

**\$3.35**

LADIES' WAIST. Made of good quality taffeta. Front is trimmed with stitched straps of same material, silk braid and small silk ornaments. Tucks and plaits from shoulders. Box plaits in back from shoulder to waist. French sleeves with long tucked cuffs. The cuffs can be easily removed, making it short sleeves. Soft finished tucked collar. Don't fail to state size wanted when ordering.

No. 31F2782 Black. Price, \$3.35
No. 31F2783 White. Price, \$3.35
No. 31F2784 Alice blue. Price, \$3.35
If by mail, postage extra, 18 cents.

**\$3.50**

LADIES' WAIST. Made of good quality taffeta silk. All over embroidered front, finished with tucks and narrow plaits from neck and shoulders. Buttons in back. Tucks in back from shoulder to waist. Large sleeves with long tucked cuffs. Attached collar. Mention size wanted when ordering.

No. 31F2785 Color, black, Price, \$3.50
No. 31F2786 Color, white, Price, \$3.50
If by mail, postage extra, 18 cents.

**\$3.65**

LADIES' WAIST. Made of good quality taffeta silk. Buttons in back. Yoke effect in front, trimmed with valenciennes lace insertion. Three beautiful heavily embroidered panels, set in with lace insertion. New sleeves with cuffs to match. Tucks in back from shoulder to waist. Soft finished tucked collar. When ordering state size wanted.

No. 31F2790 Color, black, Price, \$3.65
No. 31F2791 Color, white, Price, \$3.65
If by mail, postage extra, 18 cents.

**\$3.50**

LADIES' WAIST. Made of good quality taffeta silk. Buttons in back. Front is made with yoke effect trimmed with straps of same material, which are stitched and finished with French knots. Yoke in front is pin tucked and trimmed with silk medallions. Tucks in back from neck to waist. New sleeves with long tucked cuffs trimmed with lace insertion and edging. Attached collar set in with lace insertion and finished with lace edging. Be sure to state size when ordering.

No. 31F2787 Black, \$3.50
No. 31F2788 Navy blue, \$3.50
No. 31F2789 Brown, \$3.50
If by mail, postage extra, 20 cents.

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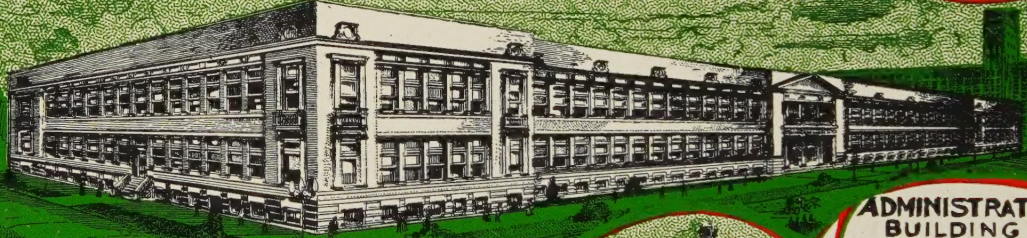
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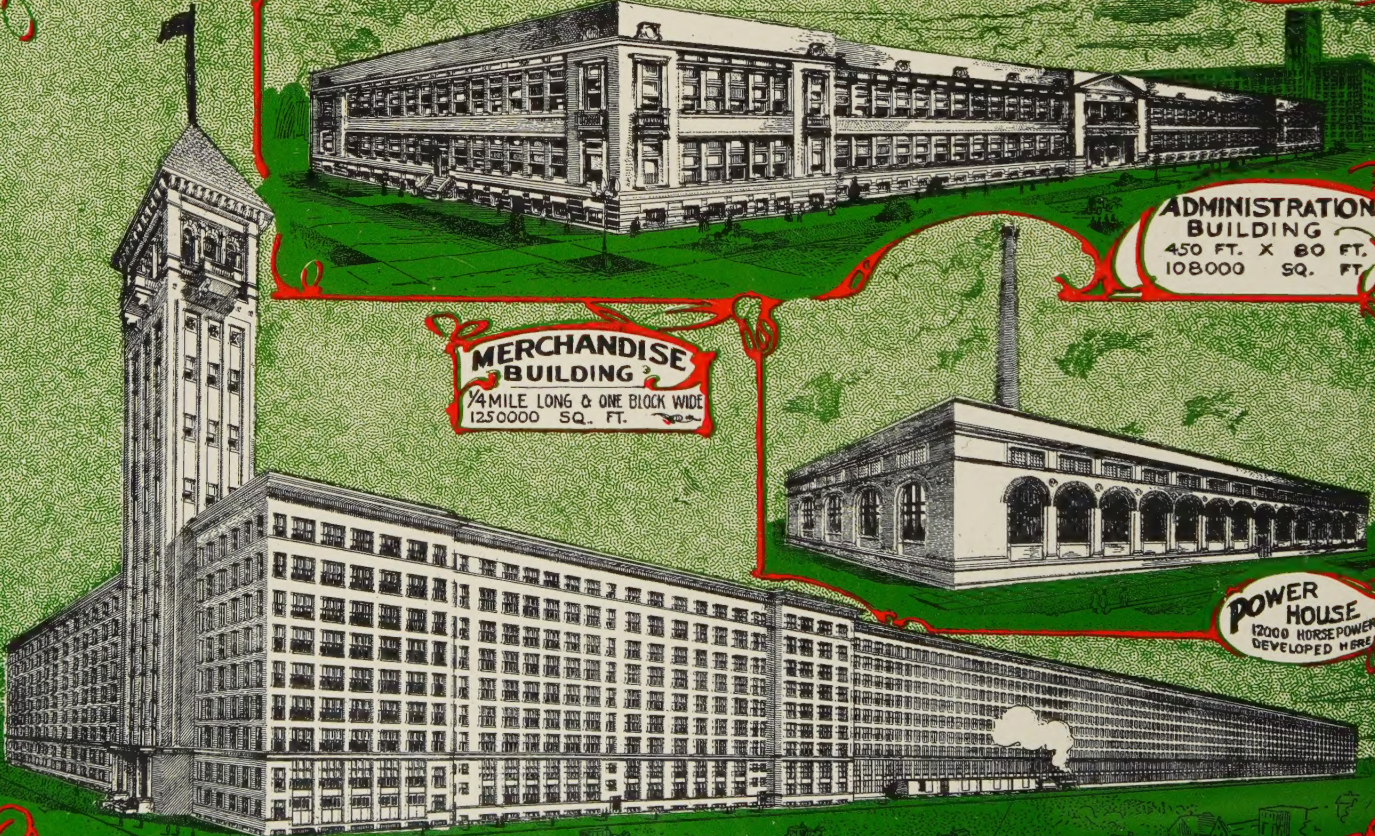
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